

46 POWERFUL PORTABLES TESTED

MARCH 1994

BYTE

THE WORLDWIDE COMPUTING AUTHORITY

PowerPC Benchmarks PAGE 23

**Windows 4.0 Compromises
Revealed** PAGE 22

**Dual-Processor Systems
Reviewed** PAGE 129

The Data Highway



**Technology, corporate investment,
and government policy will
shape the data highway.
Here's the way it should be built.**

STATE OF THE ART

ADVANCES IN MASS STORAGE

Office Suites from Borland, Lotus, and Microsoft PAGE 120

Inside the OpenDoc Document Standard PAGE 183



\$3.50 U.S.A./\$4.50 IN CANADA
A McGraw-Hill Publication/0360-5280



Instant Gratification. We priced right and

What's new? The "V" series borderless, energy-saving monitors.¹ And Soft Select™ preinstalled software.

You want it all, right now. (That's O.K., people expect more from IBM.) For instance, you want the latest dazzling monitors.

So we created the new "V" series monitors with a sharp, borderless image. And they're so energy-efficient they've qualified for an EPA Energy Star rating.²

You said, "Installing software takes up too much time." So now we can do it for you at the factory with Soft Select. We test and optimize each application to work on your particular PC. And we give you customized configurations, plus the quality and support you expect from the world's largest computer company.

So go ahead, be demanding. We're ready for anything. Call us now.

IBM PC Direct

*We're putting the personal
in personal computing.*

ValuePoint Si.

Conserve space and money.

- 3 expansion slots, 3 bays
- VESA Local Bus Video
- Pentium[®]-upgradable (except 425SX/Si)
- IBM Basic 101-Key Keyboard and IBM Mouse
- DOS and Windows preinstalled
- 512KB Video Memory
- Choose your IBM Color Monitor: 141.8, 14V (add \$100 to base model price), 15V (add \$250), 17V (add \$670)

425SX/Si

i486SX/25MHz, 120MB HDD, 4MB RAM
141.8 (IBM Credit Lease: \$50/mo.***) \$1,369*

433DX/Si

486DX/33MHz, 120MB HDD, 4MB RAM
141.8 (IBM Credit Lease: \$62/mo.) \$1,719*

433DX/Si

486DX/33MHz, 212MB HDD, 4MB RAM
141.8 (IBM Credit Lease: \$66/mo.) \$1,829*

466DX2/Si

i486DX2/66MHz, 212MB HDD, 4MB RAM
141.8 (IBM Credit Lease: \$80/mo.) \$2,229*

ValuePoint DeskTop.

The modern-day workhorse.

- 5 expansion slots, 5 bays
- VESA Local Bus Video
- Pentium[®]-upgradable
- IBM Enhanced 101-Key Keyboard and IBM Mouse
- DOS and Windows preinstalled
- 1MB Video Memory
- Choose your IBM Color Monitor: 141.8, 14V (add \$100 to base model price), 15V (add \$250), 17V (add \$670)

425SX/D

i486SX/25MHz, 212MB HDD, 4MB RAM
141.8 (IBM Credit Lease: \$57/mo.***) \$1,589*

433DX/D

486DX/33MHz, 212MB HDD, 4MB RAM
141.8 (IBM Credit Lease: \$70/mo.) \$1,939*

450DX2/D

i486DX2/50MHz, 340MB HDD, 4MB RAM
141.8 (IBM Credit Lease: \$81/mo.) \$2,259*

466DX2/D

i486DX2/66MHz, 340MB HDD, 8MB RAM
141.8 (IBM Credit Lease: \$100/mo.) \$2,769*



make it easy to get the PC you want,
and ready to go to work.

ValuePoint Mini-Tower[®].
With room to grow.

- 8 expansion slots, 6 bays
- VESA Local Bus Video
- Pentium[®]-upgradable
- IBM Enhanced 101-Key Keyboard and IBM Mouse
- DOS and Windows preinstalled
- 1 MB Video Memory
- Choose your IBM Color Monitor: 141.8, 14V (add \$100 to base model price), 15V (add \$250), 17V (add \$670)

433DX/T
486DX/33MHz[†] 340MB HDD, 4MB RAM
141.8 (IBM Credit Lease: \$80/mo.**) \$2,219*

450DX2/T
486DX2/50MHz 340MB HDD, 8MB RAM
141.8 (IBM Credit Lease: \$93/mo.) \$2,569*

466DX2/T
486DX2/66MHz 424MB HDD, 8MB RAM
141.8 (IBM Credit Lease: \$108/mo.) \$2,989*

466DX2/T
486DX2/66MHz 527MB HDD, 8MB RAM
141.8 (IBM Credit Lease: \$113/mo.) \$3,129*

Soft Select preinstalled software lets you hit the ground running. We can preinstall many of your favorite applications, then thoroughly test and optimize them — all for only a \$10 flat fee. When your new ValuePoint arrives, just plug it in and go. Of course, we also give you the diskettes, manuals and documentation. Installing software doesn't get any easier — or faster.

**Here's just a sampling of
IBM Soft Select applications.**
Call for our latest additions

Microsoft[®] Office (WIN)
Intuit Quicken[™] (WIN)
Borland Quattro Pro[®] (WIN)
Microsoft PowerPoint[®] (WIN)
WinFax[™] Pro (WIN)
WordPerfect[®] (DOS)
IBM VoiceType[™] Control (WIN)

Add a CD-ROM drive and find out what you've been missing. Practically all multimedia applications — and more and more regular software titles — are available in CD-ROM format. This internal ISA interface version has a 300KB/Sec maximum sustained data transfer rate with multi-session CD-ROM technology, including full Kodak CD compatibility. We can install it for you at the factory so it's ready to go when your IBM ValuePoint arrives.



ISA Internal CD-ROM Drive
(32G2961)..... \$245*





Multimedia without the mumbo jumbo.

And we'll deliver it loaded, tested and ready to run.

John Craig
PC Consultant

Get the right answers.
Right away.
When you call IBM PC
Direct™, you'll get
expert advice to help
you put together exactly
the right multimedia
system, whether it's for
business presentations,
your home office or
your family.



You've heard enough cyberspeak. You want straight answers, from an expert, about putting multimedia to work right away. That's why you should call us about this eye-popping offer.

It's our Reference Package, a warehouse of information to help you work smarter and more productively. Interactive sight and sound are built in and ready to go.

It's a multimedia — and business — PC you can use today. It's preconfigured at a price that's hard to beat. And it's only a phone call away.

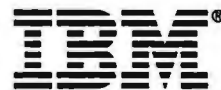
The IBM Multimedia Reference Package

- i486™SX/25MHz Processor
- NEW IBM 14V borderless, energy-efficient Color Monitor
- 170 MB Hard Drive
- 4MB RAM
- 1MB Video Memory
- 1.44MB Diskette Drive
- Double-speed, multi-session-compatible CD-ROM drive
- Sound Blaster™ 16-bit audio card
- External speakers and microphone
- IBM 101-Key Basic Keyboard and IBM Mouse
- Conforms with Multimedia PC Marketing Council's Level 2 specification for maximum compatibility
- Kodak® Photo CD™ Access Software and Photo Sampler
- Software Toolworks™ Encyclopedia
- Microsoft® Bookshelf™
- HSC InterActive Presentation Tool™
- Microsoft Works™ for Windows
- IBM DOS 6.1 and Microsoft Windows™

IBM PC Direct

*We're putting the personal
in personal computing.*

We'll configure any of our newest ValuePoint™ PCs the way you like. See the next page now!



With HelpWare, you're covered by the best support people in the business.

You won't enter the world of multimedia alone. Because IBM HelpWare is behind you every step of the way.

HelpWare goes beyond ValuePoint's one-year warranty and our 30-day, hassle-free money-back guarantee.⁴ HelpWare is tech support people who are always there when you need them, 24 hours a day, 7 days a week. They're trained to answer practically any question, from how to set up your system to solving hardware problems that may occur.

Our automated fax line is always available and if you have a modem, you can access our 24-hour online bulletin board.

HelpWare also includes one year of free onsite service, provided by thousands of dedicated IBM service reps at hundreds of locations nationwide. They make house calls anywhere in the U.S., no matter how remote.⁵ And we have the largest parts inventory in the business, to help reduce downtime even further.

In short, HelpWare is the most comprehensive support you can get.



Salil Muma,
HelpCenter®
Specialist

Our newest monitors are even easier on your eyes. Not to mention your electric bill.

Who says you can't have it both ways? These advanced high-resolution monitors deliver a brighter, bolder, crisper, borderless image that's flicker free.

But when you're not using them they'll automatically power down¹ to miserly energy consumption levels. When you resume work, just touch a key or the mouse and they'll power up instantly, right where you left off.

The "V" series: for new systems and upgrades, too.

Cross-platform compatibility is built in. You can plug it right into almost any IBM-compatible system and run most popular software. These monitors are available in 14", 15" and 17" screen sizes.

So see the light. And save energy. Call IBM PC Direct today.

Complimentary!
It's the latest edition of the IBM PC Direct catalog. ValuePoints, ThinkPads®, printers, monitors, multimedia, software, and more. To get your copy, call IBM PC DIRECT today.



IBM PC Direct is available to customers in the U.S. and Puerto Rico only. For customers outside of these areas, please contact your local IBM Sales Representatives for more information.

*IBM PC DIRECT prices only. The offerings, prices and products are subject to change or withdrawal without prior notice. Products you acquire may not be counted under any existing Volume Purchase Agreement. The same offerings and products may be available through IBM Authorized Remanufacturers. Remanufactured prices may vary. Shipping and handling charges are extra. **IBM Credit Lease prices are quoted for 36-month terms. Lease rates quoted are good through 3/31/94, after which time rates are subject to change without notice. Lease available to qualified commercial customers only. †Some 486DX/33MHz processors may be manufactured by IBM. ‡Not all V-series monitors are compatible with all ValuePoint PCs. Please call your IBM PC DIRECT sales rep for further information. ‡Requires VESA-DPMMS compatible system hardware and software to engage. ‡Upgradable with Intel's future OverDrive™ processor based on Pentium technology. ‡Copies of warranty and 30-day moneyback guarantee information available through IBM and IBM Authorized Dealers. Please call 1-800-426-7950 for details regarding IBM's moneyback guarantee and limited warranty. ‡At no additional charge during warranty period. Onsite service available Monday-Friday 8am-5pm in your time zone. IBM, ThinkPad, Mini-Tower, HelpCenter and HelpWare are registered trademarks, and ValuePoint and Soft Select are trademarks of International Business Machines Corporation. All other brands and product names are registered trademarks, trademarks or service marks of their respective holders. PC Direct is a trademark of Ziff Communications Company and is used by IBM under license.

©1994 International Business Machines Corporation



Call 1 800 426-7950

8am-midnight M-F, EST
8am-7pm Sat., EST



Purchase order available for qualifying customers.

Circle 100 on Inquiry Card.

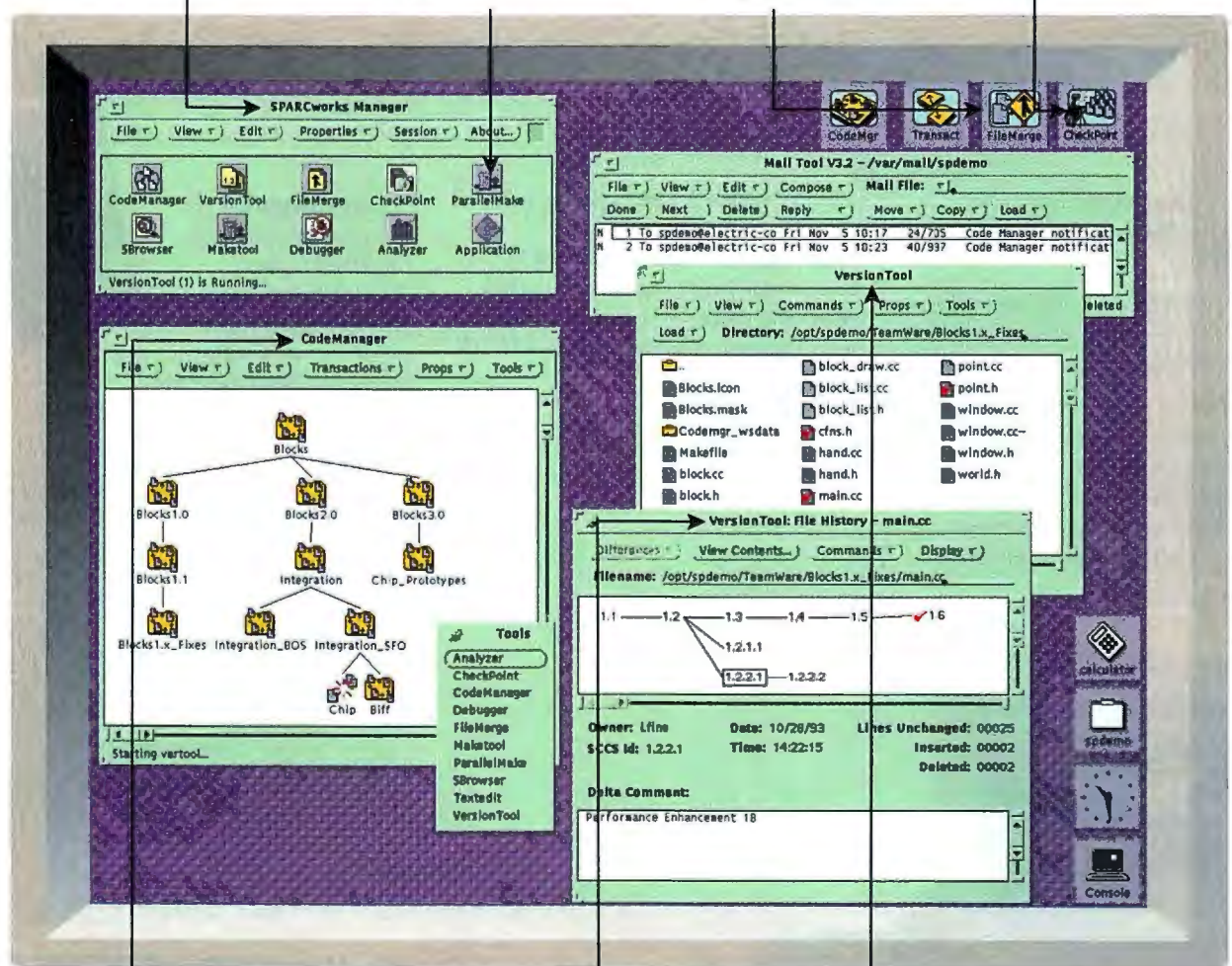
Can you really look us in the face and say you don't need better code management?

SPARCworks Manager—
Coordinate your development sessions and tools. User extensible.

Parallel Make—
Dramatically accelerate project builds by leveraging the power of your compute server.

FileMerge—
Graphically compare and merge source code.
Automatically merge concurrently modified files.

CheckPoint—
Capture complete project releases for later retrieval.



Code Manager—
Easily organize and integrate work from multiple developers, sites, and platforms. Automatically track and inform of conflicting source code changes.

Compatible—
Begin using without any special preparation or administrative requirements.

Version Tool—
Accelerate version control.
Graphically view source file history as well as concurrent modifications.

Because this is the new face of software development—integrated, organized, productive, and very, very easy to use.

It's called SPARCworks™/TeamWare for the Solaris® operating environment.

And it's from SunPro®, the software development arm of Sun Microsystems, Inc.®

What makes our SPARCworks/TeamWare products so great? Let us answer that question with a few of our own.

How would you like to have multiple developers working on the same source base without getting in each other's way?

Or how about doing source code development, quality assurance and testing, and release engineering at the same time?

Regardless of whether they're in the same country, or even on the same network?

And manage more than one release at a time, with code coming from different locations?

Perhaps building project components in parallel and integrating them later appeals to you?

We thought so.

You see, SPARCworks/TeamWare can do all that and more. Because it was specifically designed to solve the problems of today's complex, multi-developer, multi-site, multi-platform development projects.

No matter how big or small those projects are.

SPARCworks/TeamWare works with the SPARCworks development environment to be totally scalable and extensible—from small groups to large ones, across geographically distributed sites, and disparate platforms.

It's also customizable to each developer's or team's way of working, right down to specific operations.

Which brings us to the next point.

SPARCworks/TeamWare builds on standards your developers already know and use: the UNIX® SCCS utilities, NFS®, and X window system utilities. So there's no ramp-up time, no new system administration, no conversion, and no special databases.

You're ready to run as soon as you load it.

What's more, because SPARCworks/TeamWare uses a graphical approach, developers can work in parallel, and actually see what they—and everybody else—are doing, all at the same time.

And what would you expect to pay for all this?

A lot less than you'd guess.

Under \$1,000 a seat.

To get a copy of our 30-day Try and Buy CD so you can try SPARCworks/TeamWare before you buy it, or a copy of the SPARCworks/TeamWare Solutions Guide including success stories from SPARCworks/TeamWare users, call 1-800-2SUNPRO, (+1) 415-336-6848 outside the U.S.

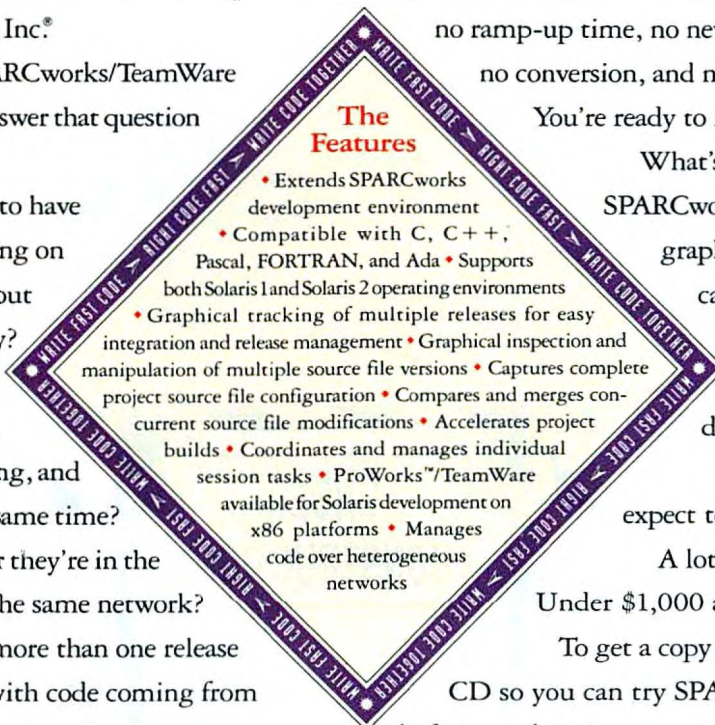
So why choose between crude version control tools on one end or overly complex (and expensive) configuration management systems on the other?

Especially now that you've come face to face with something better.

 **SunPro**
A Sun Microsystems, Inc. Business



Without SPARCworks/TeamWare, everybody on your team might as well be locked in their own rooms.



News & Views

WINDOWS

Chicago: An Ambitious Compromise.....22
Windows NT it's not, but Microsoft's next version of Windows will play well on low-end, Intel-based PCs.

POWERPC MACINTOSH

Low-End PowerPC Leaves 68040 Macs in the Dust.....23
Preliminary test results have the least expensive PowerPC Mac completing compute-intensive tasks at least three to four times faster than a Mac Quadra 900.

PDAS

Teutonizing the Newton26
In working on the German version of the Newton PDA, Apple discovered that handwriting-recognition systems add a whole new set of factors in localizing a product.

NETWORKING

Tut's 10-Mbps Telephone Cord Network Could Be Small-Office King.....28
A new development brings 10-Mbps networking to companies that are put off by the complexities of network wiring.

NEURAL NETWORKS

Intel and Nestor to Commercialize Neural-Net Chip.....32
An agreement between Intel and Nestor to commercialize a neural processor could affect applications ranging from handwriting recognition to air-traffic control.

COMMUNICATIONS

Fax Gets a Face-Lift34
This spring and summer, a new wave of products will give fax a face-lift by adding binary-file-transfer capabilities.

OBJECT OPERATING SYSTEMS

Alliances Could Mean Better Integration38
Microsoft and DEC will integrate DEC's Object Broker distributed-object system with Microsoft's OLE technology, and the agreement will allow Windows- and OLE-supported Mac applications to seamlessly access data on a wide variety of platforms.

NEW PRODUCTS

What's New220
A PCMCIA card with its own audio; Windows software for powerful imaging; Visual Basic tools; and more.

Cover Story

WIDE-AREA NETWORKS

Building the Data Highway

46

BY ANDY REINHARDT

Building the data highway will require a blending of diverse technologies. What's the best way to send large amounts of data over today's mix of copper, coaxial cable, and fiber-optic lines? Should the transport protocol be ATM? TCP/IP? TCP/IP over ATM? The major players—the phone companies, the cable companies, and proponents of the Internet—each have their own vision of what the data highway should be. Whose vision should prevail?

Government Policy on the Data Highway—52

Data Highway Lags in Japan—56

Europe's Many Data Highways—58

Highway Safety: The Key Is Encryption—60

The Tools for New TV—62



State of the Art

STORAGE TECHNOLOGY

Managing Mass Storage

78

BY SCOTT WALLACE
Advances in storage technology struggle to keep up with the burgeoning pace of storage requirements.

Storage Hot Spots—86



Digital Hard Drives

BY PETER WAYNER

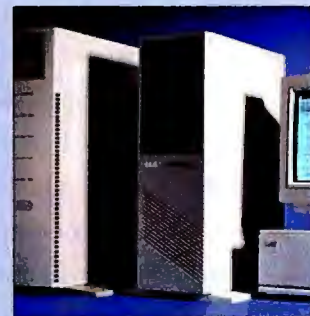
Digital-read-channel technology will double the capacity of a standard hard drive, letting you pack more data on your hard disk.

PRML at Work—93

Reviews



PAGE 120



PAGE 129



PAGE 145



91

IDE Takes Off

BY JOHN BRYAN

A low-cost solution, enhanced IDE will allow you to connect more and different peripherals to your PC.

SCSI vs. IDE—99

97

INTEGRATED BUSINESS SOFTWARE

Three Suite Deals 120

BY BILL LAWRENCE

Office application suites are taking the market by storm. But do you really get extra functionality and smoother integration by turning to a single vendor for all your major applications?

OLE 2.0: Death to Monoliths?—122

SYSTEMS

Multiprocessor Horsepower 129

BY RAYMOND GA CÔTÉ

BYTE compares three dual-processor PCs from ALR, Compaq, and VTech. Running two processors—whether 486 or Pentium—gives a big boost to Microsoft's SQL Server under Windows NT.

DATABASE DEVELOPMENT

Q+E: The Key to ODBC 139

BY STEVE APIKI

With ODBC drivers and Q+E's 2.0 release of Database Library, you can build database-independent applications. The drivers enable a transparent connection to multiple data sources, while the library of DLLs delivers features—such as transaction support and explicit record locking—not necessarily supported by the database engine.

CLIENT/SERVER

Client/Server Made Easy 143

BY BEN SMITH

NobleNet's EZ-RPC takes the sting out of writing client/server applications. Whether converting existing stand-alone programs or starting from scratch, applications programmers can write distributed applications without any network programming skills.

CD-ROM

Budget CD Recording 145

BY TOM THOMPSON

Cutting your own CD-ROMs has become affordable now that CD-R drives with recording software go for around \$4000. Tom Thompson tests three, from JVC, Microboards, and Pinnacle Micro, on both Mac and PC platforms.

COMMUNICATIONS

Desktop Telephony 151

BY RAYMOND GA CÔTÉ

PhonePro makes it easy to build phone automation applications for the Mac.

486-BASED PORTABLES

Lab Report: 46 Powerful Portables 156

486 processing power now comes in two portable-computer form factors. See our exclusive ranking to find the best notebook and subnotebook for your application.

Best Windows Notebooks—158
New Pointers—158
How We Tested—162
Essential Features—162

Best Color Notebooks—166
Dual Scan: An Economical Compromise?—166

Best Desktop Replacement Notebooks—171

Mobile Multimedia—172

Best Subnotebooks—174

SL-Enhanced CPUs: Power Misers, but Rare—174

Lithium Promises Longer Battery Life—177

Honorable Mentions—178

Dubious Achievements—178



Hands On



Optical Advances 107

BY DAVID K. CAMPBELL
AND KRAIG PROEHL

A convergence of technologies is set to take the capacity of magneto-optical drives into the stratosphere.



CROSS-PLATFORM ARCHITECTURE

Under the Hood: A Close-Up of OpenDoc183

BY KURT PIERSON A new vendor-neutral document standard provides a natural way to work with information while operating on different platforms.

APPLICATION DEVELOPMENT

Some Assembly Required: Life with NewtonScript191

BY DAVID BETZ Programming the game of Life in the Apple Newton's scripting language.

OLE EMBEDDING

Beyond DOS: Visual Basic Custom Controls Meet OLE.....197

BY JON UDELL Exploring Visual C++ 1.5's powerful OLE support.

Opinions

Pournelle: Booting, Benchmarking, and Bob's Your Uncle.....201

BY JERRY POURNELLE

A potpourri of activity at Chaos Manor as Jerry continues his exploration of the Windows machinery.

Books & CD-ROMs:

A Cache-Memory Primer41

BY BOB RYAN, MICHAEL NADEAU,
AND RAYMOND GA CÔTÉ

The theory and practice of cache-memory design, a fantastic world on CD-ROM, multimedia production, and strange patterns.

Commentary:

Virtual Legality278

BY VICTOR J. COSENTINO

As the law struggles to catch up with technological changes, what happens to our legal, social, and ethical responsibilities?

Editorial10

BY DENNIS ALLEN

Letters.....18

WANs, printer technology, and statistics.

READER SERVICE

Editorial Index by Company	276
Alphabetical Index to Advertisers	272
Index to Advertisers by Product Category	274
Inquiry Reply Cards:	144A, 272A

BUYER'S GUIDE 233

Mail Order
Hardware/Software Showcase
Buyer's Mart

PROGRAM LISTINGS

From BIX: Join "listings/frombyte94" and select the appropriate subarea (i.e., "mar94").

From the UUNET:ftp to ftp.uu.net, log on as "anonymous," and enter your user ID as your password. Type "cd/published/byte" and type "DIR." Files appear in subdirectories arranged by month.

From the BYTE BBS at 1200-9600 bps: Dial (603) 924-9820 and follow the instructions at the prompt.

BYTE (ISSN 0360-5280) is published monthly by McGraw-Hill, Inc. U.S. subscriber rate \$29.95 per year. In Canada and Mexico \$34.95 per year. European surface mail subscribers \$60. airmail \$80. Non-European subscribers, \$60 surface mail or \$85 airmail. All foreign subscriptions are payable in U.S. funds that can be drawn on a U.S. bank. Single copies \$3.50 in the U.S., \$4.50 in Canada. Executive, Editorial, Circulation, and Advertising Offices: One Phoenix Mill Lane, Peterborough, NH 03456. Second-class postage paid at Peterborough, NH, and additional mailing offices. Postage paid at Winnipeg, Manitoba, Canada Post International Publications Mail Product Sales Agreement No. 246492 Registered for GST as McGraw-Hill, Inc., GST #123075673. Printed in the United States of America. **Postmaster:** Send address changes and fulfillment questions to BYTE Subscriptions, P.O. Box 552, Hightstown, NJ 08520

DOS/WINDOWS

Chicago: An Ambitious Compromise22

This new and improved version of Windows may mimic NT's features but it's still tied to its DOS roots.

Intel and Nestor to Commercialize Neural-Net Chip32

From fingerprint recognition to stock-market prediction, the implications of producing a commercial neural-network chip will be far-reaching.

Alliances Could Mean Better Integration.....38

An agreement to merge Microsoft's OLE technology with DEC's distributed-object system, Object Broker, opens the door to cross-platform data access.

Phar Lap's TNT Adds Life to MS-DOS.....38

Every time it looks like MS-DOS has overstayed its welcome and is about to be shouldered out by a bigger and better operating system, something—this time, Phar Lap's TNT DOS-Extender—comes along, and DOS doesn't look so bad.

Not Just for File Transfer Anymore40

A new crop of integrated Windows communications software is merging data, fax, file transfer, remote control, and even voice-mail functions into a single program.

Three Suite Deals.....120

The latest Windows innovations—including OLE 2.0 and cross-application scripting languages—will make Windows applications work more smoothly together. Now major vendors such as Microsoft, Lotus, Borland, and WordPerfect want you to buy all your major applications in a single integrated bundle. Do you get functionality and integration beyond what's already promised by Windows? Bill Lawrence looks at the past, present, and future of Windows office suites.

Multiprocessor Horsepower129

Windows NT support for multiple CPUs pays off. Dual-processor systems from ALR, Compaq, and VTech strut their stuff with Microsoft's SQL Server for NT.

Q+E: The Key to ODBC139

Microsoft's Open Database Connectivity promises to provide Windows applications with transparent access to data sources. Q+E's Database Library 2.0 is built on ODBC and fills in the gaps by providing high-end functions to less capable database engines.

Budget CD Recording.....145

New low-cost CD-R packages bring home-brew CD-ROM production within budget. Drives with recording software, SCSI adapter, and cables now go for about \$4000. BYTE tests three from JVC, Microboards, and Pinnacle Micro.

Lab Report: 46 Powerful Portables.....156

The best overall 486-based Windows notebook does not have to be the most expensive.

Pournelle: Booting, Benchmarking, and Bob's Your Uncle201

A boot-up utility that handles MS-DOS 6 and compressed drives, a pair of Windows accelerator boards, and more from the Windows for Workgroups front.

OS/2

Pournelle: Booting, Benchmarking, and Bob's Your Uncle201

Jerry attempts to run benchmark tests for the PS/2 Model 77 using TI's Win Tachometer.

MACINTOSH

Low-End PowerPC Leaves 68040 Macs in the Dust.....23

The first PowerPC Mac benchmarks indicate that even its fast 68040-based cousin, the Quadra 900, is no match for this speed demon.

Alliances Could Mean Better Integration.....38

What do you get when you cross Microsoft's OLE technology with DEC's Object Broker? An architecture that will let you access data and objects seamlessly across platforms.

Desktop Telephony.....151

Automating your business phone system with Cypress Research's PhonePro software can save people-power and make you money. The telephony applications builder works with Supra V.32bis fax modems equipped with the latest voice upgrade ROM.

Budget CD Recording.....145

Hooking a CD-R drive to your Mac has never cost less. Prices for a drive and recording software now hover around \$4000. BYTE's Mac maven Tom Thompson tests CD-R packages from JVC, Microboards, and Pinnacle Micro.

UNIX

Client/Server Made Easy143

If RPC simplifies interprocess communications over networks, NobleNet's EZ-RPC makes it even easier to develop client/server applications.

Alliances Could Mean Better Integration.....38

DEC's decision to integrate Microsoft's OLE technology into its Object Broker cross-platform development kit—which runs on many flavors of Unix, as well as Mac, Windows, and VMS—will allow you to access data across multiple platforms.

NETWORKS

Tut's 10-Mbps Telephone Cord Network Could Be Small-Office King.....28

Tut systems (Pleasant Hill, CA) has developed an off-the-shelf 10-Mbps Ethernet implementation for those small offices that want the advantages of a network, but not the complexities of installing one.

Client/Server Made Easy143

For creating distributed applications that work over heterogeneous networks, EZ-RPC is the way to go. NobleNet's RPC toolkit makes interprocess communications transparent to application programmers, requiring no network programming skills.

A Close-Up of OpenDoc.....183

With the recent shift toward document-based computing, a vendor-neutral document standard is about to be unleashed that makes it possible for several users to share a single document while working on various platforms.

Multiprocessor Horsepower129

If you need an applications server, one of these multiprocessor PCs may be it. BYTE tests relatively inexpensive dual-processor systems from ALR, Compaq, and VTech using a SQL Server benchmark under Windows NT. The ALR and VTech PCs use 486 CPUs, while the Compaq can run either 486s or Pentiums.

Accelerators201

ATM.....46

Books41, 201

CD-R.....145

CD-ROM41, 78, 97, 145, 172, 201

Communications ...34, 40, 151

Compression78

Database.....120, 139, 197

Data highway.....46

DOS22, 38, 156, 201

DSP.....40, 91

Ethernet.....28

Fax34, 40, 151

Hard drives.....78, 91

IDE97

Interactive TV46

Internet.....32, 46

Macintosh.....23, 38, 145, 151, 201

Memory41, 78

MO drives.....107

Multimedia.....172, 201

Networks.....28, 46, 78, 143, 183

Neural Networks.....32

Newton.....26, 191

Pentium129, 201

Portables156, 201

PowerPC23

PRML91, 107

Processors32, 91, 129, 156

Programming139, 143, 183, 191, 197

SCSI.....97, 145, 201

Storage.....78, 91, 97, 107, 183

TCP/IP46

Unix38, 143, 145

VBA.....120, 197

Visual C++38, 197

WANs46

Windows22, 40, 120, 156, 201

Windows NT.....22, 38, 129

THE ^{NEW} PINNACLE SIERRA 1.3GBTM OPTICAL HARD DRIVE

It's The Ultimate
In Storage!



4500 RPM

19 msec effective access time

2.0 MBytes per sec. data throughput

THE LAST HARD DRIVE YOU'LL EVER NEED

Introducing the SierraTM 1.3 Gigabyte optical hard drive with speeds faster than most magnetic hard drives and removable media for infinite capacity. With each additional standard optical disk you'll have another 1.3 Gigabytes of capacity to store spreadsheets, databases, CAD/CAM, graphics, multimedia or any data intensive application demanding mountains of storage.

The SierraTM 1.3 GB is a lightning fast mass storage system with performance that rockets past most magnetic hard disk drives. (see chart)

Optical technology has many advantages such as removability, reliability, expandability, and is less expensive than magnetic storage solutions.

OPTICAL PRICE ADVANTAGE			
RETAIL COST @	1.3GB	24GB	52GB
PINNACLE SIERRA TM 1.3GB	\$3245	\$3495	\$3995
HARD DISK DRIVE	\$3250	\$6500	\$13,000

"It has a 19 millisecond access time and outperformed every other device we tested here." Stanley Wszola, Byte

With Pinnacle's ASCENT program you can upgrade your SierraTM 1.3GB to a Pinnacle optical library system that ranges in capacity from 20 Gigabytes to 186 Gigabytes for Novell[®].

The SierraTM ... only by Pinnacle. The optical storage leader. For more info call:

800.553.7070

PINNACLE MICRO

THE OPTICAL STORAGE COMPANY[®]

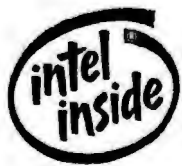
OPTICAL PERFORMANCE ADVANTAGE

	XCOPY 20MB TO OPTICAL DRIVE/HARD DRIVE	XCOPY 50MB TO OPTICAL DRIVE/HARD DRIVE
PINNACLE SIERRA TM 1.3GB	135.3 seconds	379.5 seconds
SEAGATE ST4766N (630MB)	210.6 seconds	496.8 seconds
FUJITSU M2266SA (1.2GB)	165.5 seconds	375.1 seconds
MAXTOR XT-8760SH (676MB)	178.9 seconds	428.7 seconds

Ansel Adams Wilderness, Sierra National Forest

Trademarks: Sierra and Sierra 1.3 GB of Pinnacle Micro Inc. All trademarks and registered marks to their respective owners.
Pricing acquired directly from System Integrators on 9/15/93. Avg. hard drive cost \$2.50 per Megabyte. Tests performed by NCB.

A COMPUTER TO USE DESKPRO THIS EASY



1) The Deskpro XE has preinstalled software to get you up and running quickly. 2) It's plug and helps you better organize your work. 4) Enhanced Business Audio lets you operate the PC with your

R THIS EASY RVES AN AD TO READ.

play capable so future upgrades are a snap. 3) An exclusive new software interface called TabWorks voice. 5) And starting at \$1,499*, it's easy on your budget. 6) For details, just call 1-800-345-1518.

COMPAQ

herein may be trademarks and/or registered trademarks of their respective companies. *Estimated selling price, actual price may vary. The Intel Inside logo is a trademark of the Intel Corporation.

Circle 79 on Inquiry Card.

The State of Computing



We are in for some big changes in power and portability, and they are for the better

Now that you've heard all the "State of the..." addresses from various world leaders, it's time to focus our attention on the computer industry. Throughout the next 12 months, three primary aspects of computing will be well worth watching: power, portability, and the enterprise-wide application of computer technology.

We will find increased power in hardware systems. Not only will we see a hefty number of Pentium-based systems this year, but RISC-based alternatives will garner more attention than ever before. The RISC movement will be led by the PowerPC, which Apple and IBM will promote heavily. No, 1994 won't be the final showdown year for Intel's 80x86 architecture against the RISC gang of Alpha, Mips, SPARC, and PowerPC CPUs. However, the stage will be set this year, and we will have to await Intel's next announcement to see just how well it can hold onto its advantage.

One thing we know for sure: Performance is being boosted big time. While some industry pundits have pooh-poohed the relatively minor gains of the Pentium over the 486, we should expect a lot more from the next generation of 80x86-compatible chips from Intel, as well as those from Cyrix and AMD.

On one side of the fence, you have the RISC gang trying to shift the CPU paradigm by offering big performance gains, and, because some of the RISC chips are fast enough to take on tasks usually done by support chip sets, they also offer simplified (i.e., fewer chips) circuit-board design. Apple's new PowerPC Macs, for example, promise to be three to four times faster than a 25-MHz 68040-based Mac Quadra 900 (see page 23). And on the other side of the fence, Cyrix and AMD are going head-to-head with Intel with their superscalar CPUs.

The CPU competition is hotter than it's ever been. The resulting performance boost in hardware will make system replacement attractive, create an installed base of more powerful platforms that software developers can write for, and—at long last—give 32-bit operating systems a place to exist.

The portability aspect of computing that will change is wireless technology. During the next 12 months, most

folks will hear the wireless-technology alarm bell ring loudly. While we won't see a massive adoption of wireless devices—like PDAs (personal digital assistants)—this year, we will see a mind-set change. The awareness of wireless technology and its impact on corporate computing will reach critical mass as many hardware makers and service providers roll out their answers to mobile computing. Aided by software like General Magic's Tele-script, even people who do not use a portable computer today will consider using one of the new compact devices.

The real challenge will be developing plans that show companies how to deal with all those wireless computers. Right now, some information managers don't even know what a PDA is; the problem is that very soon many of their employees will be demanding access to company data with their wireless devices. And once they get that, these people using wireless computers will want to actually *update* that data. That notion ought to scare the living daylights out of any information manager who isn't already making plans accordingly.

That dilemma leads right into the third aspect to watch this year—the enterprise-wide application of computer technology. Desktop computing has come a long way, and basic computing is at an acceptable level for single users in most applications. But moving any of those applications to the whole enterprise has been extremely difficult.

The problem is not new. However, this year will be different because many large companies are so confident in their ability to solve the enterprise computing problem that they are restructuring their companies based on technology solutions.

So, the focus of computing in the workplace will change, and personal computers may become a little less, well, personal. It will also open opportunities for software manufacturers to exploit this new work environment. We will see the document-centered view of computing become more dominant as software developers strive to make whole organizations work together. We will also see LANs in organizations become linked into WANs (wide-area networks), so that workgroups can share data—the whole idea behind the empowerment-based restructuring that many companies are doing. ■

A stylized, handwritten signature of Dennis Allen in black ink.

DENNIS ALLEN, EDITOR IN CHIEF
(dallen@bix.com)

THE LEADER IN OBJECT COMPUTING



Discover the database 9 out of 10 Fortune 500 companies already know

New
version 4.5

Paradox® is the #1-selling database because it's the easiest way to access, manage, and present your information. Its unique object-oriented technology makes Paradox the only database with the future built in!

SQL ready

Instant plug-in connectivity to popular SQL servers like Borland InterBase,™ Sybase/MS,® and Oracle make it easy to "upsize" applications to secure client/server applications. And Paradox is the only database with a Workgroup Desktop, so you can send tables, query results, or even complete applications to anyone, anytime, anywhere in the world. Paradox is the best choice for a

corporate standard, because nothing else combines such flexibility, speed, and ease-of-use to make users at all skill levels instantly more productive.

Information at your command

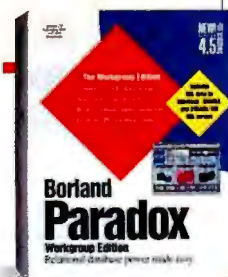
Only Paradox for Windows provides seamless access to all the most popular database formats—Paradox for DOS and Windows, dBASE,® and now, FoxPro. You can use all the data available, even on a network, combining DOS and Windows users. And with graphical Query By Example, it's quick and easy to get just the information you want.

If you want a relational PC database that's easy to use, fast, powerful, and gives you complete connectivity, the choice is easy. No wonder

Paradox 4.5 for Windows Workgroup Edition is the standard that's lighting up corporations worldwide.

\$149⁹⁵

Special Upgrade Price*



90-day, money-back guarantee!

**See your dealer or call now,
1-800-336-6464, ext. 7898**

In Canada call, 1-800-461-3327.

Borland
Power made easy™

*All Access, FoxPro, Superbase, and Approach owners qualify. \$20 additional rebate for Paradox and dBASE owners. Copyright © 1993 Borland International, Inc. All rights reserved. All Borland product names are trademarks of Borland International, Inc. Prices good in the United States and Canada only. All prices are in U.S. dollars. Dealer prices may vary. BI 6233

Circle 74 on Inquiry Card (RESELLERS: 75).

Backup the data where it's at.

At the corporate network

PowerTape Series 4000



- QIC compatible
- 2 Gigabyte native/4 GB compressed capacity
- Up to 18 MB/minute backup speed
- Includes software, data cartridge and more
- Optional Cheyenne ARCserve for PowerTape*

PowerDAT Series 6000



- Digital Data Storage (DDS) technology
- 2 Gigabyte native/4 GB compressed capacity
- Backs up 300 MB as fast as 30 minutes
- Includes software, data cartridge and more
- Optional Cheyenne ARCserve for PowerDAT*

PowerTape Series 2400



- Quarter Inch Cartridge (QIC) compatible
- 2 Gigabyte native/4 GB compressed capacity
- Up to 18 MB/minute backup speed
- Includes software and more
- Optional Cheyenne ARCserve for PowerTape*

At the workgroup network

PowerTape Series 1100



- QIC compatible
- 525 MB native/1.05 GB compressed capacity
- Up to 12 MB/minute backup speed
- Includes software and more

Jumbo 500 AVAILABLE EARLY 1994



- QIC compatible
- 255 MB native/500 MB compressed capacity
- Up to 9.3 MB/minute backup speed
- Includes software, minicartridge and more

At the workstation

Jumbo 250



- QIC compatible
- 125 MB native/250 MB compressed capacity
- Up to 9.3 MB/minute backup speed
- Includes software and more

Jumbo 120



- QIC compatible
- 60 MB native/120 MB compressed capacity
- Up to 4.7 MB/minute backup speed
- Includes software and more

On the move

Jumbo Trakker 250



- Parallel port interface
- QIC compatible
- 125 MB native/250 MB compressed capacity
- Up to 8 MB/minute backup speed
- Includes software and more

Jumbo Trakker 120

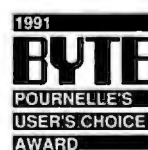


- Parallel port interface
- QIC compatible
- 60 MB native/120 MB compressed capacity
- Up to 4 MB/minute backup speed
- Includes software and more

Optional Accessories



- Colorado® Brand tapes
- Colorado Backup for Windows software
- Support for UNIX®, OS/2® and Windows NT®
- Controllers to optimize backups
- Compatibility kits



COLORADO TAPE BACKUP



Colorado Memory Systems, the Number One name in tape backup, has a solution for most any backup need. ■ Beyond all the Megabytes and Megahertz that you get *out* of your system, it's the data *in* it that's ultimately your most valuable asset. Whether it's on an 80 MB notebook or a 4 GB server, the data needs to be protected every step of the way. ■ Colorado tape backup is the easiest and most reliable way to do it. And Colorado is recommended by resellers, editors and end users more than all other backup systems *combined*, earning dozens of industry awards. ■ Colorado Tape Backup is also the best backed backup in the business, offering unlimited technical support. Explore Colorado Tape Backup Solutions today and see what you've been missing. Call **1-800-451-0897**, extension 800 today for more information or free literature.



EDITOR IN CHIEF
Dennis Allen

EXECUTIVE EDITOR
Rich Friedman

MANAGING EDITOR
D. Barker

ASSISTANT MANAGING EDITOR
Lauren Stickler Thompson

NEWS
Peterborough:
News Editors: David L. Andrews,
Carol J. Swartz
Researcher: Martha Hicks
San Mateo/West Coast:
Bureau Chief: Andrew Reinhardt
Senior Editor: Tom Halfhill
New York:
News Editor: Ed Perratore

BYTE LAB
Director: Stanford Diehl
Technical Director: Rick Grehan
Senior Editor: Alan Joch
Technical Editors: Dave Rowell,
Scott Wallace
Testing Editors/Engineers: Howard
Eglowstein, Ben Smith
Lab Assistant: Selinda Chiquoine

STATE OF THE ART/FEATURES
Senior Editor: Michael Nadeau
Technical Editors: Robert M. Ryan,
Russell Kay

SENIOR TECHNICAL EDITORS
At Large: Tom Thompson, Jon Udell,
David Vislosky

SENIOR RESEARCHER
Rowland Aertker

ASSOCIATE TECHNICAL EDITORS
Susan Colwell, Cathy Kingery,
Margaret A. Richard, Warren Williamson

SENIOR CONTRIBUTING EDITOR
Jerry Pournelle

CONTRIBUTING EDITORS
Stephen Apliti, Barry Nance, Dick Pountain

CONSULTING EDITORS
Jonathan Amsterdam, Nicholas Baran,
Mark Clarkson, Raymond GA Côté,
Don Crabb, Hugh Kenner, Anne Fischer
Lent, Laurence H. Loeb, Trevor Marshall,
Stan Miaszkowski, Roberta Pournelle,
Wayne Rash Jr., Kenneth M. Sheldon,
Jane Morrill Tazelaar, Ellen Ullman,
Peter Wayner

EDITORIAL ASSISTANTS
Office Manager: Peggy Dunham
Assistants: Linda C. Ryan, June Sheldon

DESIGN
Design Director: Roger Goode
Associate Director: Joseph A. Gallagher
Graphics Manager: Doreen Means
Designers: Jan Muller, Sharon Price
Production Manager: David R. Anderson
Editorial Graphics Manager:
Virginia Reardon
Graphics Production Coordinators:
Barbara Busenbark, Donna Sweeney

PRODUCTION AND FINANCE
Director: Claudia Flowers

ADVERTISING PRODUCTION
Advertising Services Manager: Linda Fluhr
Senior Advertising Services
Representative: Lyda Clark
Advertising Services Representatives:
Dale J. Christensen, Karen Cilley,
Rod Holden
Operations Assistant: Lisa Jo Steiner
Advertising Graphics Manager:
Susan Kingsbury
Graphics Production Coordinators:
Christa Patterson, Lillian J. Wise

FINANCE
Senior Financial Analyst: Kenneth A. King
Financial Analyst: Kathleen Deguisse
Data Processing Coordinator: Diane Henry
Production Assistant/Purchaser:
Agnes Perry

MARKETING AND PLANNING
Director: L. Bradley Browne
Administrative Asst.: Arja Neukam
Marketing Communications Manager:
Rob Mitchell
Marketing Art Director:
Stephanie Wamesky
Market Research Manager: Julie Perron
Copyrights Manager: Faith Kluntz
Reader Service: Cynthia Sands
Marketing Events Coordinator:
Carol Sanchioni

CIRCULATION
Director: Glyn Standen
Subscriptions Manager: Paul Ruess
Assistant Manager: Lynn Lagasse
Subscriptions Assistant: Christine Tourgee
Newsstand Manager: Vicki Weston
Assistant Manager: Karen Desroches
Back Issues: Jill Wood
Direct Accounts Coordinator: Ellen Dunbar

PUBLISHER
Ronald W. Evans

Publisher's Assistant: Donna Nordlund

ASSOCIATE PUBLISHER,
V.P. SALES & MARKETING
David B. Egan
Administrative Assistant: Carol Cochran

ADVERTISING SALES
NEW ENGLAND
Sanford L. Fibish (617) 860-6344
Patricia Payne (603) 924-2654

EAST COAST
Kim Norris (212) 512-2645
Jonathan Sawyer (603) 924-2665

SOUTHEAST
Mary Ann Goulding (404) 843-4782
Brian Higgins (603) 924-2651

MIDWEST
Kurt Kelley (312) 616-3328
Ed Ware (603) 924-2664

SOUTHWEST, ROCKY MOUNTAIN
Jennifer Walker (214) 701-8496
Brian Higgins (603) 924-2651

SOUTH PACIFIC
Beth Dudas (714) 753-8140
Alan El Faye (213) 480-5243
Brad Dixon (603) 924-2696

NORTH PACIFIC
Bill McAfee (415) 513-6862
Roy J. Kops (415) 513-6861
James Bail (603) 924-2662

INSIDE ADVERTISING SALES
Director: Diane Lieberman
Assistants: Susan Monkton, Vivian Bernier

THE BUYER'S MART (1 - 2)
Margot Swanson (603) 924-2656

HARDWARE/SOFTWARE SHOWCASE
Ellen Perham (603) 924-2588
Mark Stone (603) 924-2695

REGIONAL
Ed Ware (603) 924-2664

BYTE DECK
Brad Dixon (603) 924-2596

EURO-DECK
Joseph Mabe (603) 924-2533

INTERNATIONAL ADVERTISING SALES STAFF
See listing on page 273.

PERSONNEL
Human Resources Administrator:
Patricia Burke
Assistant: Fran Wozniak
Receptionist: Beverly Goss

How to Contact the Editors

We welcome your questions, comments, complaints, kudos, and submissions.

MAIN OFFICE: One Phoenix Mill Lane, Peterborough, NH 03458, (603) 924-9281. **San Mateo:** 1900 O'Farrell St., #200, San Mateo, CA 94403, (415) 513-6912.

Los Angeles: 15635 Alton Pkwy., Suite 290, Irvine, CA 92718, (714) 753-8140.

New York: 1221 Avenue of the Americas, New York, NY 10020, (212) 512-3175.

U.K./EUROPE: 34 Dover St., London W1X 4BR, England, +44 71 495 6780.

ELECTRONIC MAIL: On BIX, send to "editors." All BYTE editors and columnists also have individual mailboxes on BIX for easy access.

MCI: 250-0135 BYTE Magazine. Many editors also have individual MCI addresses in their own name.

OTHERS: Many editors also are reachable through uunet, AppleLink, CompuServe, and numerous other services.

U.S. fax: Editorial: (603) 924-2550

Advertising: (603) 924-7507

U.K. fax: +44 71 495 6734

SUBMISSIONS:

Authors: We welcome article proposals and submissions. Unacceptable manuscripts will be returned if accompanied by sufficient return postage. Not responsible for lost manuscripts or photos.

Vendors: We welcome news of your new products; please call the News department or the BYTE Lab at the earliest possible date. We cannot be responsible for unsolicited product samples.

ARTICLE REPRINTS:

For price quotations on customized reprints of BYTE articles, contact Susan Monkton, reprints manager, at (603) 924-2618. (Minimum quantity: 500.)

Subscription Customer Service

Inside U.S. (800) 232-BYTE; outside U.S. +1 609 426 7676. For a new subscription, (800) 257-9402 U.S. only, or write to BYTE Subscription Dept., P.O. Box 555, Hightstown, NJ 08520. Subscriptions are \$29.95 for one year, \$54.95 for two years, and \$74.95 for three years in the U.S. and its possessions. In Canada and Mexico, \$34.95 for one year, \$64.95 for two years, \$87.95 for three years. In Europe, £42 (US\$60) for last surface delivery, £55 (US\$80) for air delivery. Non-European countries US\$60 for surface mail, or US\$85 for air mail. Single copy price is \$3.50 in the U.S. and its possessions, \$4.50 in Canada. Foreign subscriptions and sales should be remitted in U.S. funds drawn on a U.S. bank. Please allow six to eight weeks for delivery of first issue.

PHOTOCOPY PERMISSION:

Where necessary, permission is granted by the copyright owner for those registered with the Copyright Clearance Center (CCC), 222 Rosewood Dr., Danvers, MA 01923, to photocopy any article herein for personal or internal reference use only for the flat fee of \$1.50 per copy of the article or any part thereof. Correspondence and payment should be sent directly to the CCC, 222 Rosewood Dr., Danvers, MA 01923. Specify ISSN 0360-5280, \$1.50. Copying done for other than personal or internal reference use without the permission of McGraw-Hill, Inc., is prohibited. Requests for special permission or bulk orders should be addressed to Faith Kluntz, copyrights manager, (603) 924-2525. BYTE is available in microform from University Microfilms International, 300 North Zeeb Rd., Dept. PR, Ann Arbor, MI 48106 or 18 Bedford Row, Dept. PR, London, WC1R 4EJ, U.K.

Copyright © 1994 by McGraw-Hill, Inc. All rights reserved. BYTE and BIX are registered trademarks of McGraw-Hill, Inc. Trademark registered in the United States Patent and Trademark Office.

 Member Audit Bureau of Circulation

BIX Interactive On-line Service

MANAGING EDITOR
Christine Taylor

EXCHANGE EDITORS
Amiga Exchange: Joanne Dow
Entertainment and Leisure Exchange: Rich Taylor
IBM Exchange: Barry Nance
Programmers Exchange: Bill Nicholls
Professionals Exchange: David Reed
Tojerry Exchange: Jerry Pournelle
WIX Exchange: Karen Kenworthy
Writers Exchange: Wayne Rash Jr.

TECHNICAL ASSOCIATE
Mark Lavi

BIX, owned and operated by Delphi Internet Services Corporation, is a worldwide, low-cost, on-line information service featuring industry news, downloadable software, powerful electronic mail, previews of upcoming BYTE articles, the full text of published issues of BYTE, and source and/or executable code for BYTE benchmarks and noncommercial software mentioned in feature articles. BIX also offers unmatched "conferences" on virtually every computer-related topic imaginable, where you can share information with thousands of other computer pros. To subscribe via modem, set your communications software to full duplex, 7 bits, even parity, 1 stop bit, and then call (800) 695-4882 or (617) 491-5410, or telnet to x25.bix.com and type "bix" at the USERNAME prompt. At the Name? prompt, type bix.ville. For more information, call (800) 695-4775 or (617) 354-4137 (voice); send a fax to (617) 491-6642; or send Internet mail to info@bix.com.

MEMBER SERVICES MANAGER
Kevin Plankey

The Apple Report On PowerPC

NUMBER 2 — RISC PERFORMANCE AND CROSS-PLATFORM COMPATIBILITY

Many of the most popular applications have been or are being optimized to take advantage of the high-performance PowerPC processor.

PowerPC chips are faster and less expensive than Pentium chips — so are the personal computers they will run.

A complete Macintosh system with PowerPC will cost well under \$2,500, but will offer better performance than higher-priced Pentium-based systems.

With SoftWindows, Macintosh with PowerPC will have the ability to run DOS and Windows applications, unmodified.

For more information about Macintosh with PowerPC, call 1-800-732-3131, ext. 150, in the U.S. We'll send you a copy of our informative, free booklet, *PowerPC Technology: The Power Behind the Next Generation of Macintosh Systems*. In Canada, call 1-800-665-2775, ext. 910.

In the first half of 1994, Apple will introduce a new family of computers that already has the entire computer industry standing on end.

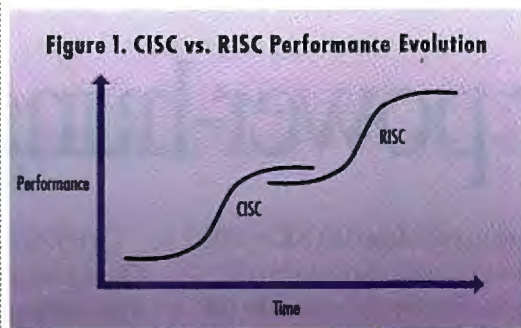
They will offer better performance than computers based on the X86 microprocessors. They will be extremely competitive on a price basis. And they will be compatible with Windows and DOS applications, by using SoftWindows software.

They will be based on the revolutionary new PowerPC™ microprocessor, created jointly by Apple, IBM and Motorola.

For the first time, desktop personal computers will take advantage of RISC chip architecture previously found only in high-performance workstations. This advance will make possible quantum improvements in the way we manage and work with information.

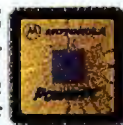
RISC vs. CISC.

Tremendous advances have been made in CISC architecture over the years. However, the physical limitations of the new high-performance CISC design mean that CISC chips must be significantly bigger and more complex, and must run at hotter temperatures to perform the same tasks as comparable RISC chips. Consequently, the newer



generation of CISC chips, like the Pentium, are much more expensive to manufacture. Which means that personal computers powered by PowerPC chips can offer a significant advantage in price as well as in performance.

As you can see on the chart, RISC microprocessors offer dramatically greater potential for growth, leading us well into the next century and increasing the practicality of features like voice recognition, videoconferencing, object-oriented software and multimedia capabilities — functions that will be integral to doing business in the 21st century.



More compatible personal computers.

Apple's new generation of Macintosh® personal computers built around the PowerPC chip offer the ability to run MS-DOS and Windows applications, as well as Macintosh software. Moving from one environment to the next will be seamless and, even more importantly, it will be effortless.

PC users who move to Macintosh with PowerPC will gain access to the large number of new applications which take advantage of the incredible performance of the new PowerPC chip.

Higher-performance optimized applications.

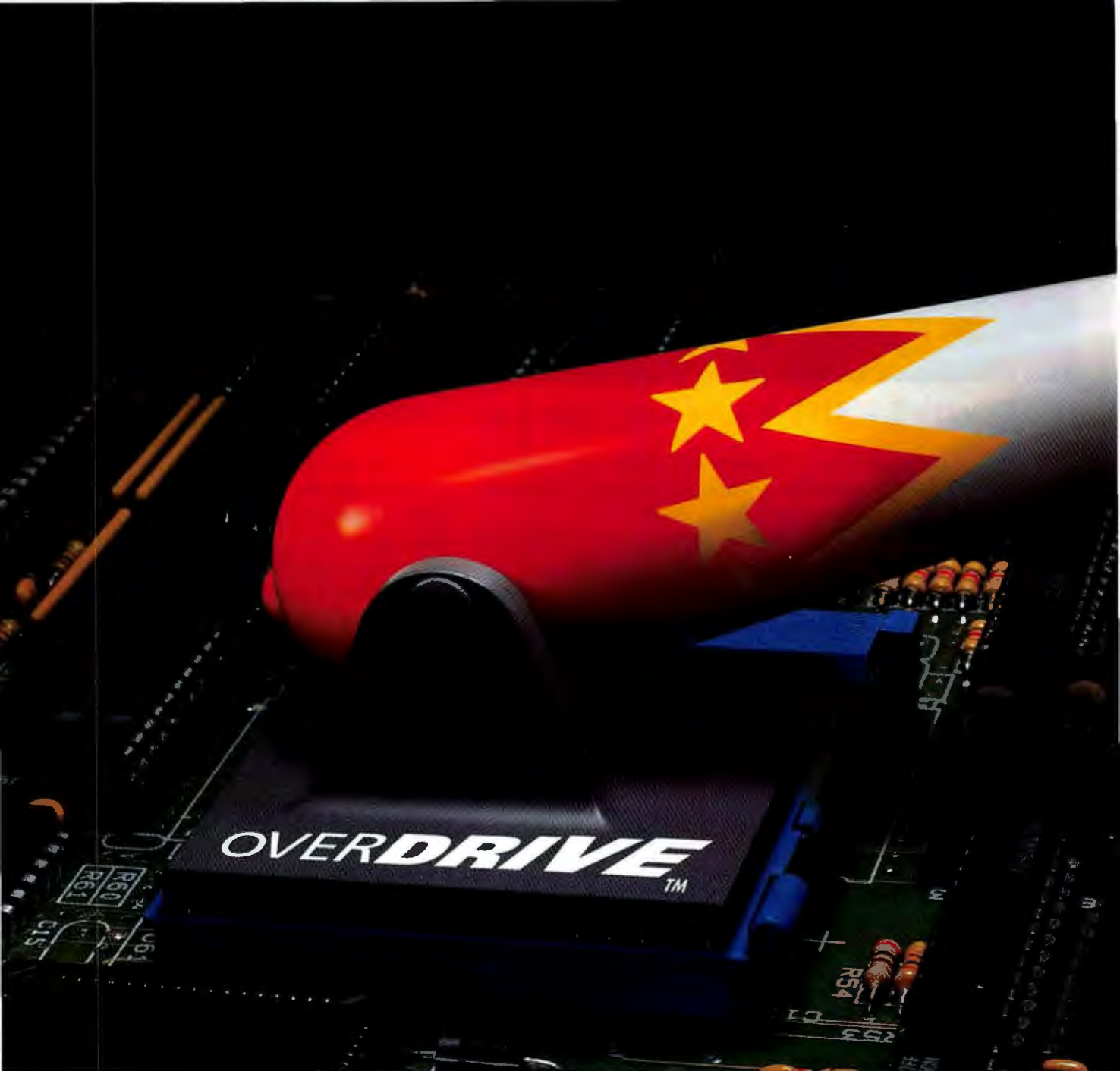
When PowerPC microprocessor-equipped Macintosh computers begin shipping, software developers including Microsoft, WordPerfect, Adobe, Aldus and Claris will begin shipping new versions of their most popular software, specifically rewritten to take full advantage of the new processor's capabilities.

These optimized, sometimes called "native," applications will offer significantly faster performance than their MS-DOS, Windows or current Macintosh counterparts.

Unprecedented value.

Because RISC-based personal computers cost less to manufacture than equivalent systems based on CISC chips, we will be able to make this technology available for well under \$2,500 for a complete mainstream desktop system*. Competitive with a lower-performance, Pentium-based PC.** Watch for Apple Report #3, coming soon.





Give your power-hungry soft

The OverDrive™ processor.
The single-chip upgrade that maximizes your PC's performance.



Want to see a spectacular performance? Then add an Intel486™ DX2 OverDrive

processor to your Intel486 SX or DX CPU-based system. And watch *all* your power-hungry software take off.

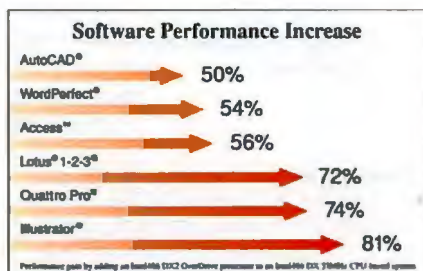
The OverDrive processor improves the performance of all your applications. So you can fly through your overwhelming workload with the greatest of ease.

How does the Intel486 DX2 OverDrive processor do it? Using Intel's innovative DX2 "speed doubling" technology, it runs internally at twice the speed of the rest of your system. So if you had a 33 MHz SX or DX Intel processor, you would now have a 66 MHz DX2 Intel processor.

*For European inquiries, call +44 (0) 793 431155, and ask for Infopack 10D2.© 1994 Intel Corporation. AutoCAD is a registered trademark of Autodesk. Illustrator is a registered trademark of Adobe Systems Incorporated. Lotus 1-2-3 is a registered trademark of Lotus Development Corporation. Quattro Pro is a registered trademark of Borland International, Inc. Access is a trademark of Microsoft Corporation. WordPerfect is a registered trademark of WordPerfect Corporation.



ware up to 70% more ka-boom.



To install the Intel486 DX2 OverDrive processor, you can either plug it into the OverDrive socket or swap it with your original micro-processor, depending on your system design.

To get a better idea of how the OverDrive processor boosts perfor-

mance of your software, call 1-800-354-3112, Ext. 5719,* for a free demo disk. It could be the greatest show on earth.

intel®

Circle 102 on Inquiry Card.

WANs in a LAN Society

I want to congratulate you on your cover story "Linking LANs" in the December 1993 issue. The article was outstanding. I have been a professional in the WAN (wide-area network) arena for quite some time, and I thought that I knew it all. Your approach has really made me look at my area from the other side of the fence, the LAN—something that I'd thought I had done before, but, just as you said, in a "culturally hampered" way.

Paul Liesenberg
Frankfurt, Germany

Regarding your cover story "Linking LANs": The article implies division of IP address space on organizational boundaries. No, no, no! Domain names reflect organizational boundaries. IP address assignment and subnetting are only related to network topology and address assignment authority (stand-alone or delegated from the NIC [network interface card]). Mismanagement of IP address space as described in this article is probably the prime cause for the rapid decrease in available addresses from the NIC.

James Cutler
Troy, MI

We can see how a reader might misconstrue the design of our examples in the text box "TCP/IP Addressing" on page 84 (December 1993). The confusion comes from the often strong relationship between the operational organization and its geographic organization. A few words specifically about network topology were called for and would have prevented anyone from being misled. Right you are about the mismanagement of IP address space being a major problem. Thank you for your insightful comment.

—Eds.

I read your article on LANs/WANs ("Linking LANs"), and I want to thank you for what was for me a very timely piece. We are just now grappling with these issues as we prepare to issue an RFP (Request For Proposal) for global X.25 and value-added data services. Your article cleared up a number of hazy areas. Thanks.

D. Dion
Rome, Italy

State of the Art or Mainstream?

I am often impressed with the thoroughness and accuracy of the articles in BYTE. However, I have some questions about "Printers in Transition" and "The Printers Talk Back," both in your December 1993 issue. I am alarmed that your magazine would have its readers believe that dumb printers and bidirectional printer communication protocols are "state of the art" when the truth is that they have been in wide use for the better part of a decade.

The fact that these things are new to DOS does not mean that they are new to

the computing world. I can only conclude that no one involved with the production of these articles had any knowledge of the Macintosh. If you aim to describe the state of the art, you should make sure that you understand current mainstream practice first.

Alex Lewin
Cambridge, MA

Lying with Statistics

Your November 1993 review of subnotebooks ("Windows Under 4 Pounds") didn't say how the "overall" performance numbers were calculated, but the method that you used seems to have arrived at the arithmetic mean of the individual test results. Those results were normalized numbers, whose arithmetic mean is not meaningful. The article "How Not to Lie with Statistics: The Correct Way to Summarize Benchmark Results" by P. J. Fleming and J. J. Wallace (*Communications of the ACM*, March 1986) describes why the geometric mean, not the arithmetic mean, is the only proper average for normalized numbers.

Applying the arithmetic mean can give some pretty silly answers. Benchmark testers commonly misuse the arithmetic mean, but I hope that BYTE will not do so in the future.

Clem Dickey
San Jose, CA

In the article that you cite, we used the geometric means to compute individual subtest results, but the overall performance value was computed using an arithmetic mean. If we had used a geometric mean to compute the overall values with this particular data set, the relative rankings of systems would have remained unchanged, and magnitudes would have decreased only slightly. However, you are correct in your criticism. We are currently revising our benchmark tests, and future test suites will not use arithmetic means to compute overall performance scores.

—Eds.

Looks Like Greek ...

As a conclusion to his Commentary "How Are You at Interfacing?" (December 1993), Edward R. Swart states that, "In the end, the distinction between natural languages and computer languages will fade away." Then you give Swart's Internet address: "Tswart@snowwhite.cis.uoguelph.ca."

Limpidly clear! I was sure that evolution would go the other way, but I was wrong.

Jean-Pierre Frankenhuys
Paris, France

Refocus Response

I would like to commend you and the BYTE staff for refocusing your publication to speak more to technical issues.

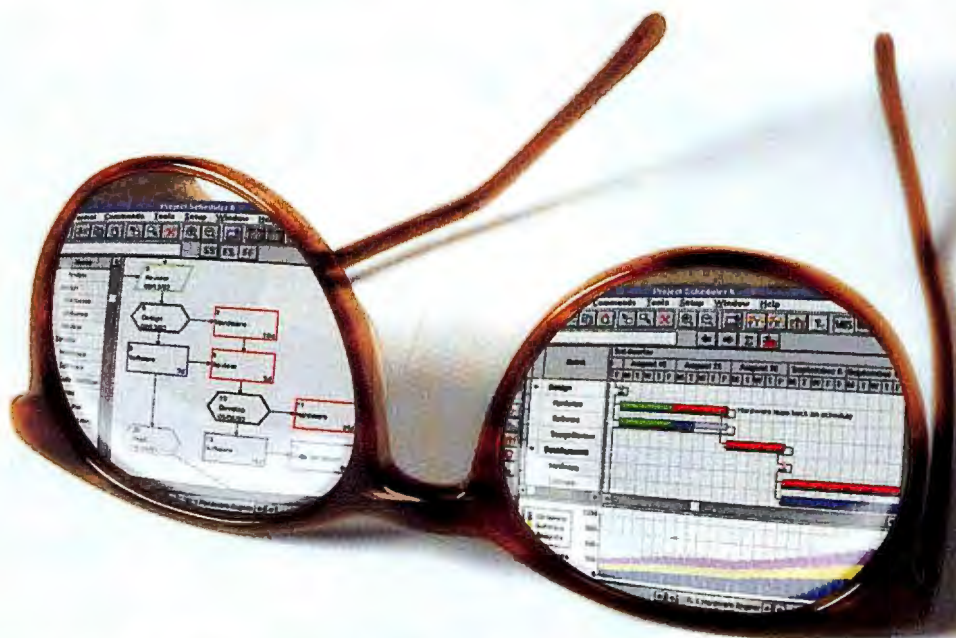
Not too long ago, I was considering canceling my subscription to BYTE. Let's face it, I can get DOS and Windows coverage nearly anywhere. But the last several issues have been so good that I have kept them around for reference.

And BYTE just keeps on getting better. The Advanced Operating Systems issue (Windows vs. OS/2 Special Report, November 1993) was the best one yet.

Fred Cantwell
Trenton, NJ



We want to hear from you. Address correspondence to Letters Editor, BYTE, One Phoenix Mill Lane, Peterborough, NH 03458; send BIX-mail c/o "editors"; or send Internet Mail to letters@bytepb.byte.com. Letters may be edited.



PREPARE TO LOOK AT PROJECT MANAGEMENT IN A WHOLE NEW WAY.

Introducing Project Scheduler 6 for Windows.™
Easy-to-use project management software with the advanced features you've been missing.

Now you can easily analyze and report rapidly changing schedules and resource availability with greater accuracy and speed.

Sophisticated modeling features like the Advanced Resource Tracking Spreadsheet (ARTS™) make Project Scheduler 6 the only Windows-based product to let you enter and evaluate

resource costs and usage on a period by period basis. Performing multiple "what-if" scenarios is also a breeze with its ability to do multiple undo/redos in seconds.

You can manage multiple projects from a single resource base and rearrange activity information by function (WBS), organization (OBS) or resource (skill codes) – making it easy to view and present data in the most meaningful way. And with Project Scheduler 6's

unique ability to build an ODBC project repository, spreadsheet and database users from other departments can access and update project data for added efficiency.

Project Scheduler 6 lets you build standardized screens and reports for consistency across your entire organization, or create custom formats on the fly for ultimate flexibility and impact.

Our object-oriented report writer offers outstanding layout versatility not usually found in project management software. It allows you to select and precisely place data fields, change fonts on-screen, and even incorporate colorful logos for sensational-looking reports.

All of our software comes with free telephone support that won't keep you waiting in an electronic queue and includes access to



Before you make a project management software decision, call for this free executive summary.

Call 415-570-7700

the project management experts who developed the entire Project Scheduler series of multi-platform software. Scitor also offers the most comprehensive training and consulting programs in the industry.

If you're looking for project management software that offers both powerful features and true ease-of-use, then take a closer look at the new Project Scheduler 6 for Windows today!

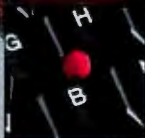
Scitor Corporation

Call IBM PC Direct today!

More

ThinkPad 500

HOT BUTTON:
Our renowned
TrackPoint II™ cursor-
pointing device lets
you leave your mouse
at the house.



EASY ADD-ONS:
PCMCIA cards
make adding LAN
connectivity, a
modem or additional
memory easy!



YOUR NAME HERE:
You can order
a free ID plate
that personalizes
your ThinkPad.



IBM® PC Direct™ has ThinkPads with more of what you want, and less of what you don't: More features and power. Less size and weight! The ThinkPad® 500 is a sleek 3.4 pounds. Yet, it packs enough high-speed horsepower to let you take your most sophisticated desktop applications on the road.

Now — want to carry off color with ease? Then call us about the ThinkPad 350C. You get a 9.2" backlit, 256-color, passive-matrix LCD display. There's plenty of power for your current needs. And ample space to upgrade for more. All in an easy-to-take 5.7-pound package. Both of these lightweights get the heavyweight backing of IBM's HelpWare®, including a 30-day moneyback guarantee¹ and around-the-clock telephone assistance.² You'll find them at IBM PC Direct. To order these, or any of our other critically acclaimed IBM ThinkPads, call now.

ThinkPad 500

- 486SLC2, 50/25MHz processor with 16KB internal cache
- 4MB RAM/85MB hard drive
- 10.1" w x 7.5" d x 1.6" h/3.4 lbs. with battery pack
- 7.4" monochrome passive-matrix LCD display, 64 grey scales
- 81-key keyboard w/integrated TrackPoint II
 - PCMCIA slot
 - IBM DOS preinstalled
- 1-year international traveler's warranty²

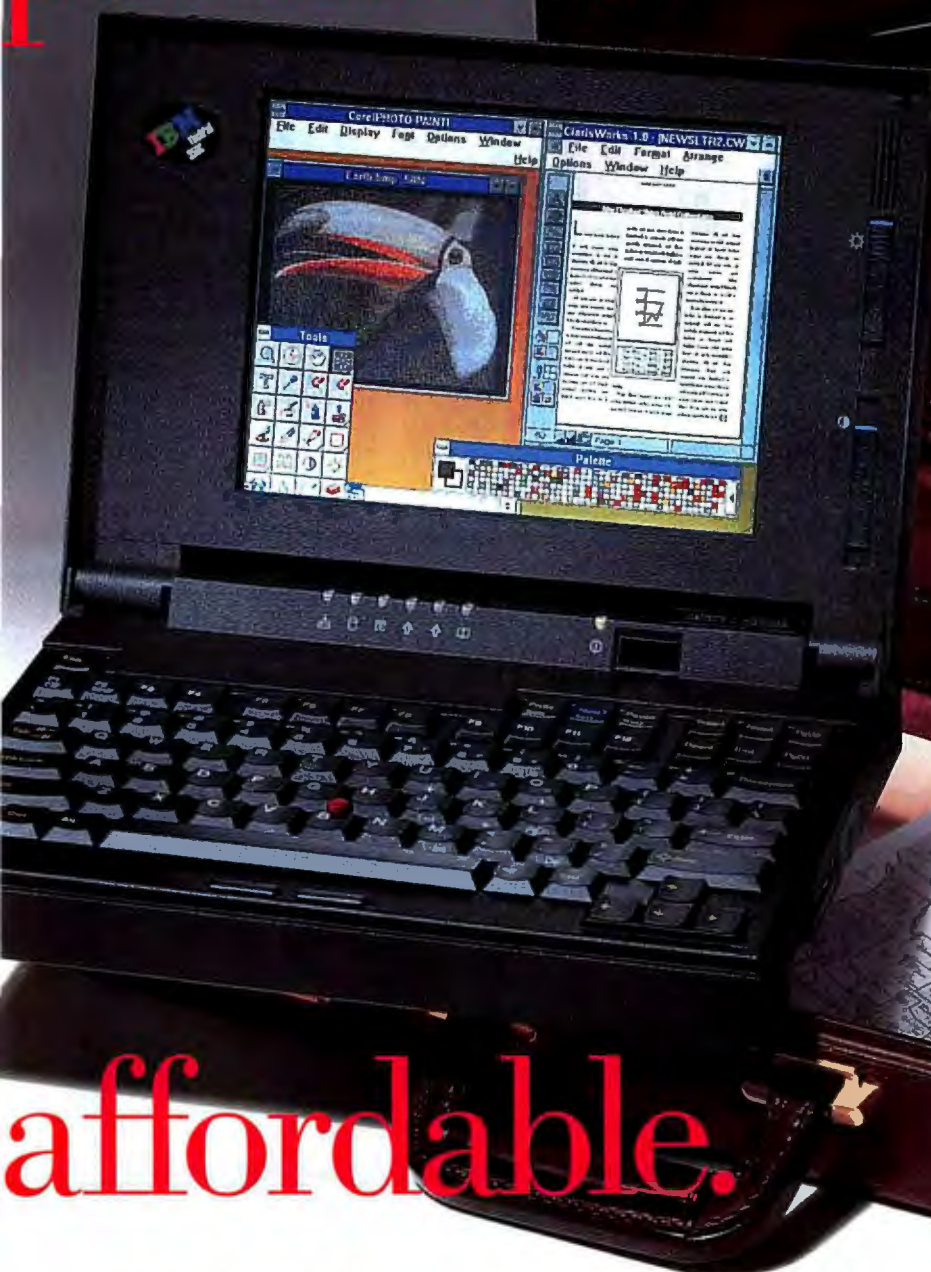
\$1,999* (IBM Credit Lease \$72/mo.**)

IBM PC Direct is a service. The offerings, prices and products are subject to change or withdrawal without prior notice. Products you acquire may not be covered under any existing Volume Purchase Agreement. The same offerings and products may be available through IBM Authorized Resellers. IBM PC Direct is a service. Shipping and handling charges apply. IBM Credit Lease Prices quoted for 36-month terms. Lease rates quoted are good through 3/31/94, after which time rates are subject to change without notice. Lease available to qualified commercial customers only. ¹At no additional charge. ²At no additional charge. IBM, ThinkPad and HelpWare are registered trademarks and EasyServ and TrackPoint II are trademarks of International Business Machines Corp. PC Direct is a trademark of Ziff Communications Company.

More

portable.

IBM®



ThinkPad 350C

affordable.

ThinkPad 350C (color)

- 486SL, 25MHz processor with 8KB internal cache
- 4MB RAM/250MB hard drive, 3.5" 1.44MB diskette drive
- 11.7" w x 8.3" d x 2.0" h/5.7 lbs. with battery pack
- 9.2" STN backlit LCD, 256-color display
- Full-size keyboard w/integrated TrackPoint II
 - PCMCIA slot
 - IBM DOS preinstalled
- 1-year international traveler's warranty²

\$2,999* (IBM Credit Lease \$108/mo.**)

ThinkPad 350

- 486SL, 25MHz processor with 8KB internal cache
- 4MB RAM/125MB hard drive, 3.5" 1.44MB diskette drive
- 11.7" w x 8.3" d x 1.9" h/5.2 lbs with battery pack
- 9.5" monochrome STN backlit LCD display, 64 grey scales
- Full-size keyboard w/integrated TrackPoint II
 - PCMCIA slot
 - IBM DOS preinstalled
- 1-year international traveler's warranty²

\$1,999* (IBM Credit Lease \$72/mo.**)

IBM PC Direct

We're putting the personal in personal computing.

Order Now!
1 800 426-7860

8am-midnight M-F, EST; 8am-7pm Sat., EST.



Purchase orders available for qualifying customers.

Circle 315 on Inquiry Card.

and is used by IBM under license. © 1994 International Business Machines Corporation. ¹ Warranty and 30-day guarantee information available through IBM and IBM Authorized Dealers. Please call 1 800 426-2968 for details regarding IBM's moneyback guarantee and limited warranty. Copies of the terms of IBM's moneyback guarantee and limited warranty available upon request. ² International traveler's warranty service available in countries where ThinkPad is sold. Carry-In Repair and ThinkPad EasyServ™ available in U.S.

News & Views

WINDOWS

Chicago: An Ambitious Compromise

A 4-MB RAM budget and a strict compatibility mandate forced hard choices with Chicago

JON UDELL

Microsoft hopes that Windows 4.0 (also known as Chicago) will upgrade many of the world's 40 million existing Windows 3.x PCs and will ship on most new PCs in 1995. For users, Chicago's mission is threefold. It must match or exceed the performance of Windows 3.x when running on a 4-MB 386. It has to work more intuitively than Windows 3.x. It must cram as much of Windows NT's robustness and multitasking muscle as will fit into 4 MB. For developers, it must also propel the Win32 API that Chicago shares with NT to the forefront of Windows programming, while introducing new messaging, telephony, and Plug and Play APIs.

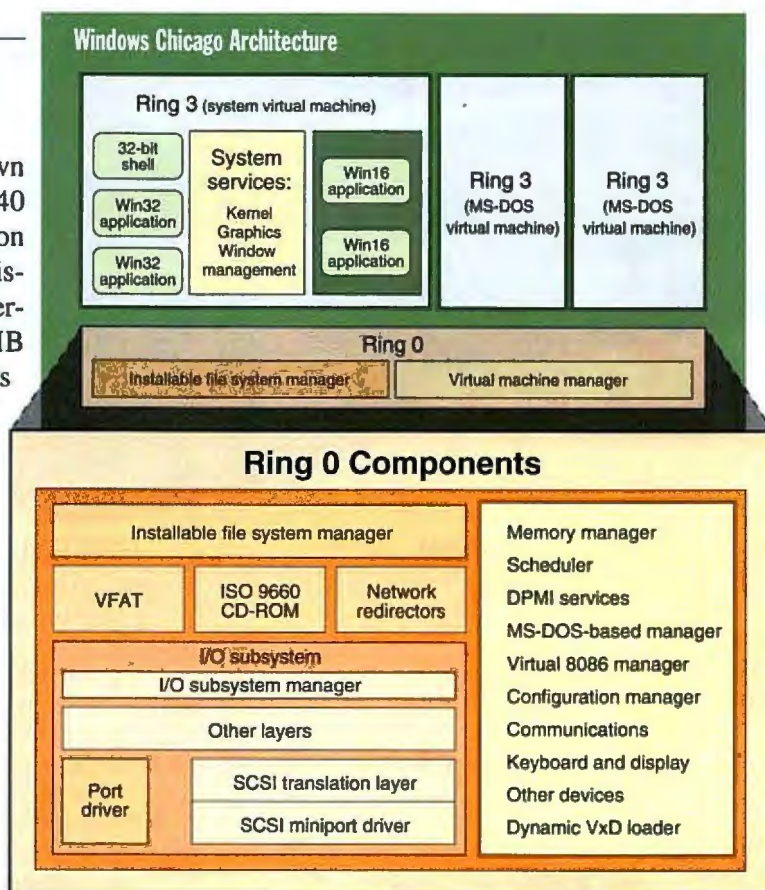
Chicago's ease of use will be judged initially on the strength of a completely new (but still unfinished) shell that unifies the functions performed in Windows 3.x by Program Manager, File Manager, and Task Manager. What isn't completely new, especially if you've used Windows for Workgroups 3.11, are many of the technologies under Chicago's hood, such as virtual device driver-based disk, file, and network support.

If you've used NT, you'll find Chicago's threaded preemptive multitasking, layered device-driver model, desynchronized input queue, event-driven scheduling, and long filenames also familiar. In the latter cases, Chicago mimics NT features without sharing NT's code; there's no NTFS (NT File System) in Chicago, for example. The new long filenames are shoehorned into multiple directory entries.

Does Chicago do away with DOS? Yes and no. Chicago's boot process begins with a modified version of real-mode MS-DOS that processes AUTOEXEC.BAT and CONFIG.SYS if present (they're optional) and loads real-mode

TSR programs and device drivers. But when protected-mode components like the VFAT (Virtual FAT) and CD-ROM file systems, network redirector, and 32-bit DoubleSpace driver load, they can, in many cases, unload their corresponding real-mode components from memory. DOS will then be history, unless you depend on a real-mode device driver or TSR for which you have no protected-mode replacement.

Novell's Btrieve requester and Eicon's NABIOS redirector are examples of the kinds of services that, until rewritten as DLLs or VxDs (virtual device drivers), will perpetuate DOS dependencies in Chicago. You also incur DOS dependencies



While Chicago's I/O subsystem mirrors that of Windows NT, a number of device drivers will be written as 80x86-specific VxDs.

when you launch a DOS box to run a character-mode application. But if you run only 16- and 32-bit Windows-based drivers and applications, you'll never invoke any of Chicago's MS-DOS components.

Chicago's virtual machine manager, like that of Windows 3.x, can create multiple virtual 8086-mode sessions. These share a common MS-DOS context in low memory, and their separate mapped address spaces are also visible to ring 0 components, notably VxDs (see Beyond DOS, September 1993 BYTE). Like OS/2 2.x and unlike NT, Chicago's DOS-box architecture favors compatibility (performance) over system robustness (protection from crashes), because Chicago will have to run DOS-based games without excuses.

Microsoft's design retains a large amount of 16-bit code, also for compatibility. When Win32-based applications call a 32-bit API that's implemented by a 16-bit component of the system, the function call is "thunked," or translated to its 16-bit equivalent, a process that incurs overhead. Chicago's three main modules—KERNEL, GDI, and USER—are divided into 16- and 32-bit parts. Win32 programs on Chicago will thunk down to 16 bits to access many GDI and USER services, much as Win32s programs do today. Win32 programs will image into the same 16-bit coordinate space that Win16 and Win32s programs do today, not the vastly larger 32-bit grid available to NT programs.

Chicago's Win16 support is a potential Achilles heel. Chicago's 16-bit system components are not reentrant, which means they can't be safely accessed by Win32 application or system threads. Every multithreaded operating system, including NT, uses some form of API serialization. The problem with Chicago's scheme is that a Win16 application that dawdles when processing messages can lock out other Win16 and Win32 applications. In this context, a single 16-bit Windows application is the weak link in

the chain. In an environment with only Win32 programs running, programs won't be nearly as vulnerable.

If you use Chicago to run Win32 applications only, it will more closely approximate an "NT lite," which lacks NT's security, portability, scalability, asynchronous I/O, Unicode, and event logging. Chicago applications run in private address spaces, just as they do in NT. However, Chicago's memory management, scheduling, and I/O services are modeled on—but not ported from—NT.

Chicago, when running a mixture of DOS and Win16 applications, will behave much

like Windows 3.x with a few improvements. As in Windows 3.1, DOS applications still multitask preemptively, while Win16 applications multitask cooperatively. To better track resource ownership and simplify cleanup when applications fail, Chicago runs each DOS and Win16 application on a separate thread. As a result, Chicago should handle DOS or Win16 crashes more cleanly than Windows 3.x.

Even at its best, though, Chicago is not the pure 32-bit operating system that NT is. Instead, it is a 16- to 32-bit hybrid. At the December conference in which Microsoft dis-

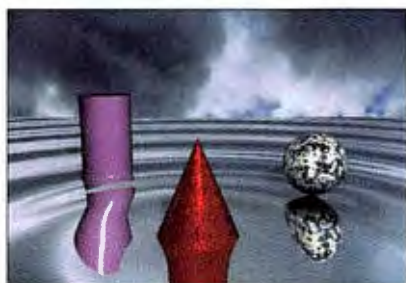
tributed its second preliminary developer kits, programmers who hadn't worked yet with NT were, in general, more impressed with Chicago than those already familiar with NT.

Microsoft still lacks an operating system for the midrange RISC (i.e., \$3000 8-MB PowerPC-based) systems that will hit the streets this year. But Chicago represents an ambitious Windows upgrade for the huge installed base of 4-MB PCs. If the result of Chicago's compromises is an operating system that is easier to use, more powerful, but not fatter than Windows 3.1, the payoff will be huge.

POWERPC MACINTOSH

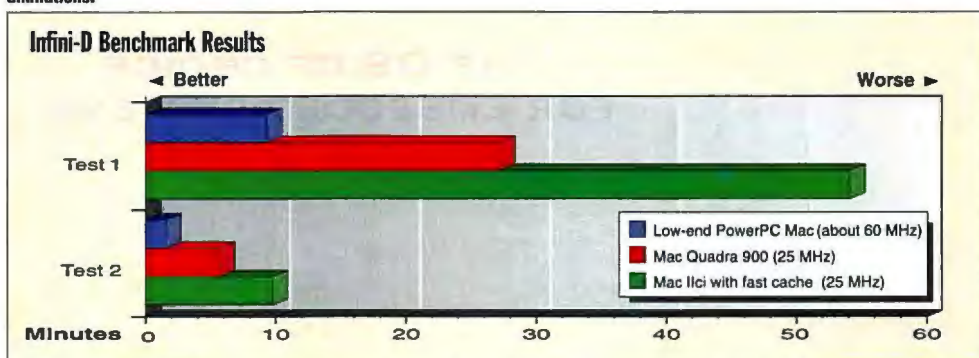
Low-End PowerPC Leaves 68040 Macs in the Dust

As Apple nears the release of its first wave of PowerPC-based Macs, preliminary test results show the least expensive PowerPC Mac completing compute-intensive tasks at least three to four times faster than a 25-MHz 68040-based Mac Quadra 900. Two separate tests using a preliminary native PowerPC version of Infini-D, Specular International's (Amherst, MA) 3-D modeling, rendering, and animation package, indicate that even the low-end PowerPC Mac—which sources say will sell for about \$2000—will offer a significant performance improvement over the fastest current Macs.



Infini-D lets you quickly create 3-D wireframe models and render them using a variety of surface patterns like marble, wave, and corrosion. Once they're rendered, you can easily create professional animations.

All native PowerPC Mac applications will get a speed boost over their 68000-based cousins, but professionals who use applications that traditionally tax a processor, such as four-color desktop publishing, CAD, and video-editing programs, will see the greatest time saving in switching over to native PowerPC Mac applications. Specular ((413) 253-3100) stresses that the test results for the PowerPC Mac shown in the chart reflect performance of beta software running on a preliminary version of the Mac system software and prototype hardware. As the products near commercial release and are further refined, performance should improve even more. —Dave Andrews



All machines had Infini-D running under a 12-MB partition. Infini-D 2.5.2 is the current shipping version and the version used on the IICI and the Quadra. The PowerPC Mac is prototype hardware, with beta system software and a beta version of Infini-D. Test 1 (shown in the screen shot) was rendered using ray tracing and low antialiasing and with reflections, transparency, and shadows turned on. Test 2 (not shown) was rendered using phong shading with shadows turned on. Lower numbers are better.

THIS IS THE QNX[®] REALTIME OPERATING SYSTEM...



THE OS OF CHOICE
FOR EMBEDDED SYSTEMS.

...AND SO IS THIS.



THE OS OF CHOICE FOR ANY SYSTEM.
THE CHOICE IS YOURS, MODULE BY MODULE.



WE WORK IN REAL TIME.™
1-800-363-9001
(EXT. 201)

See us at CeBIT,
Hannover, Germany, Hall 12,
Stand B58, Booth 10

QNX SOFTWARE SYSTEMS LTD. 175 TERENCE MATTHEWS CRESCENT, KANATA, ONTARIO, CANADA K2M 1W8 TEL:613-591-0931 • FAX:613-591-3579

© QNX Software Systems Ltd. 1994. QNX is a registered trademark of QNX Software Systems Ltd. All other trademarks and registered trademarks belong to their respective owners.

Circle 304 on Inquiry Card.

THE GERMAN NEWTON PDA

Teutonizing the Newton

HAMBURG—When developing software for today's global market, developers must contend with various factors, including adding support for non-English characters, translating text strings, and supporting varying time and date formats. But in working on the German version of the Newton PDA (personal digital assistant), which was released in mid-December, Apple's Newton localization team, headed by Cindy Roberts, found that handwriting-recognition systems add a new set of factors to consider in localizing a product. Apple's programmers had to contend with major differences between American and German handwriting and the languages themselves.

When you use the Newton's dictionary-based recognition system, you get a mixture of surprisingly good—and confounding—results. The dictionary-based approach, which considers only words that you have stored or added to the system dictionary, works well for languages like English. But this system doesn't account for inflections, which are characters that change a root word's tense, case, or number (e.g., the American version of the Newton needs separate dictionary entries for *house* and *houses*). Consider the following:

the green house/the green houses
das grüne Haus/die grünen Häuser
la maison verte/les maisons vertes

The two phrases in three languages have equivalent meanings, but the German and

French versions show more changes to the words. Newton would cover the English version with four dictionary entries, but it would need six entries for each of the other versions. Verbs have many more inflectional forms in German and French, so the system wouldn't require you to make as many corrections if the German version provided support for inflection rules.

But what the Newton localization team found even more haunting were those famous long German words. In English, compound nouns are written as separate words, but in German, they are written as one word. *House door key* would require three dictionary entries in English, but the German language needs a separate entry for *Haustürschlüssel*, as well as for other permutations, including *Haus*, *Tür*, *Schlüssel*, *Haustür*, *Türschlüssel*, and all their plural forms.

German-speaking Newton team member Peri Altan refined these word lists and came up with a dictionary of 17,000 words, almost twice as many as the U.S. version (the Japanese Newton, which was due to ship in January, needs 8 MB of ROM—twice the ROM capacity as that of the U.S. version). Other changes that the Newton localization team had to add to the German version are listed in the text box "From English to German."

Localizing systems that rely heavily on handwriting recognition requires much more than the simple translation of text strings, but the same is true for systems

FROM ENGLISH TO GERMAN

The following are but a few of the changes that Apple's localization team made in modifying the U.S. Newton to work for German-speaking users.

- The cues for Newton's Intelligent Assistant, which interprets natural-language commands like "Fax Bob," required language changes.
- Date formats had to be changed. One of the less obvious ones was the calendar overview, which starts the week on Sunday in the U.S. but on a Monday in the German version.
- Time formats had to be changed to 24-hour mode and to handle the various ways you input time. Consider this partial list of valid time formats for handwritten entries in the date-book application (*Uhr* means *o'clock*): 3, 3 Uhr, 0, 0.00 Uhr, 0 Uhr, 22.32, 22.32 Uhr, 07, 07 Uhr, 1.15 Uhr, 6:30, 6:30 Uhr, 6:6, 6:6 Uhr, 08.03, 08.03 Uhr, 0:23, 0:23 Uhr, 13 Uhr 57, 2 Uhr 55, 02 Uhr 09, 02 Uhr 1, 02 Uhr 14, 02 Uhr 0, 1 Uhr 1.
- Phone numbers, which are formatted as (000) 000-0000 in the U.S., needed a more flexible format that accounts for the varying lengths of phone numbers in Germany.
- ZIP codes and currency symbol fields also needed to support formats of varying length.

that rely on speech recognition. For developers who are worrying about the work involved in localizing their Newton applications, Apple's Roberts says that many German and other international users will be happy with a U.S. version of an otherwise satisfactory program, provided the program does not force constraints (e.g., an inflexible phone number, ZIP code, time, date, and other formats) on the user.

—Udo Flohr

Newton Recognition Architecture

The recognition system in the American Newton uses a multiple recognizer architecture, with distinct recognizers for words, shapes (graphics), and editing and command gestures. The word recognizer uses built-in dictionaries to choose words that, with sufficient probability, match what you write.

The recognition process involves a hierarchy of recognizers that take specific types of recognition units and produce more complex units as output. Each recognizer processes its input according to a set of rules, adds interpretations to the input, and combines this more refined information in an output recognition unit that is then passed on to higher-level recognizers. To recognize a word that is made up of printed, separate characters, the strokes that make up the

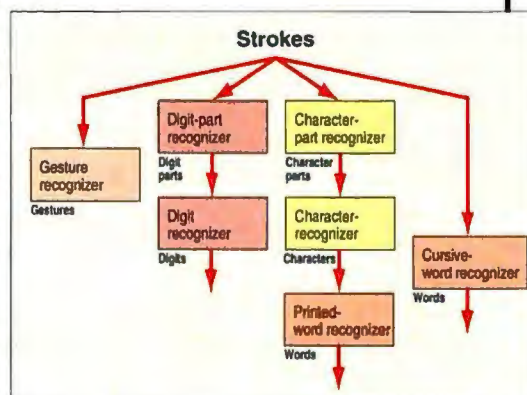
word are interpreted as character parts, then the parts as characters, and then the characters as a word.

This structure lets developers add new recognizers at different levels of the hierarchy. This part of the Newton operating system is only accessible through the C/C++ interface. At this point, the NewtonScript programming language and the NTK (Newton Tool Kit) don't offer tools to add recognizers to the system.

Because Americans and Germans are taught different handwriting styles at an early age, certain elements of the Newton recognition code were modified for the German version. These modifications include a combined printed and cursive handwriting recognizer, instead of two

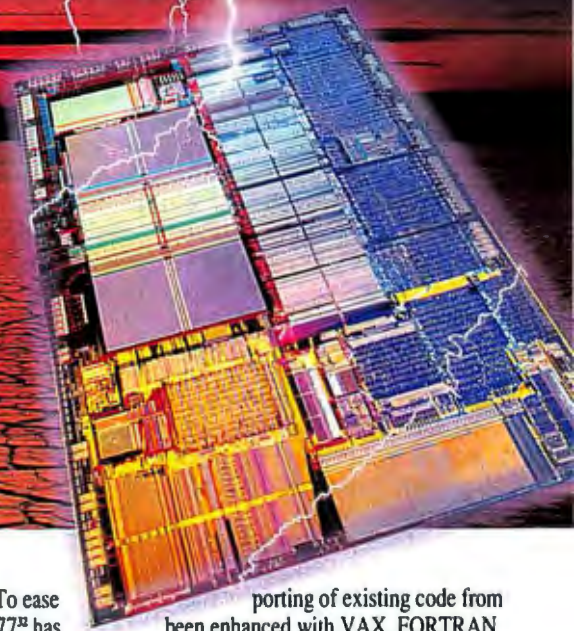
separate recognizers as for the American version. Apple declined to disclose any other modified elements.

—U. F.



Unleash 32-bit Power on your FORTRAN Applications

- ▶ **Widest Range of 32-bit Intel x86 Platforms**
- ▶ **The Industry's Leading Code Optimizer**
- ▶ **Comprehensive Language Support**



Power. Unleash the 32-bit power of Intel's 386, 486 and Pentium processors on your most demanding FORTRAN applications with WATCOM's 32-bit FORTRAN. F77[™] delivers 32-bit performance. The 32-bit flat memory model simplifies memory management and lets applications efficiently address large amounts of memory. Powerful 32-bit instruction processing delivers a significant speed advantage; typically a minimum 2x processing speedup. Together, the power of F77[™] and these 32-bit processors provide a desktop platform that is capable of handling mainframe FORTRAN applications.

Performance. The hot, new F77[™] code generator advances the performance envelope. New superscalar optimization strategy uses "riscification" and instruction scheduling to deliver improved performance on 486 and Pentium processors. The compiler can create a single, high-performance executable which runs on 386, 486 and Pentium processors.

Platforms. In a single package, F77[™] supports a wide range of 32-bit Intel x86 host and target platforms. F77[™] applications can fully exploit the graphical user interfaces of Windows 3.x and OS/2 2.x.

- ▶ **32-bit DOS host and target support;** includes the DOS/4GW 32-bit DOS extender by Rational Systems with royalty-free run-time and virtual memory support up to 32Mb.
- ▶ **OS/2 2.x host and target support;** enables development of OS/2 2.x applications and DLLs. 32-bit Windows 3.x applications can exploit WIN-OS/2 using WATCOM's 32-bit Windows Supervisor technology.
- ▶ **NetWare NLM 3.11 and 4.0 target support;** includes licensed components of the NetWare 4.0 SDK.
- ▶ **Windows NT host and target support;** includes a Windows NT-hosted debugger for 16-bit Windows 3.x, Win32s and Windows NT debugging; also includes Win32s target support.
- ▶ **32-bit Windows 3.x target support;** includes WATCOM's 32-bit Windows Supervisor, and enables development and debugging of true 32-bit Windows 3.x applications and DLL's.

Porting. To ease porting of existing code from other platforms, F77[™] has been enhanced with VAX, FORTRAN 90, Microsoft and IBM VS language extensions. F77[™] supports the full FORTRAN 77 ANSI standard and is compatible with IBM's SAA FORTRAN language definition.

C and C++ Compatibility. Run-time compatibility with WATCOM C/C++ allows you to combine C, C++ and FORTRAN modules in a single application. Seamless debugging eases development of mixed-language applications.

Professional. The comprehensive professional toolset includes a full-screen source level debugger, profiler, linker, librarian, object code disassembler, make utility, 32-bit royalty-free DOS extender, licensed components of the IBM OS/2 2.1 Toolkit, Microsoft Windows 3.1 SDK and NetWare 4.0 SDK and much more.

Price. WATCOM FORTRAN 77[™] v9.5 has a suggested retail price of \$599*. Dealers may sell for less. For additional information or to order direct call 1-800-265-4555. You can also call our FAX Back system 519-747-2693 from your fax machine for immediate product information.

Promise. You can try F77[™] risk-free. If for any reason you are not completely satisfied with the product, simply return it within 60 days to the place of purchase for a refund.**



WATCOM

1-800-265-4555

The Leader in 32-bit Development Tools

415 Phillip Street, Waterloo, Ontario, Canada Telephone: (519) 886-3700, Fax: (519) 747-4971

*Price in US dollars. Does not include freight and taxes where applicable. **Some resellers may charge restocking fee and limit time period for refund. Consult reseller prior to purchase. WATCOM and the Lightning Device are trademarks of WATCOM International Corp. 80486 processor photo courtesy of Intel Corp. DOS/4G and DOS/16M are trademarks of Rational Systems Inc. Other trademarks are the properties of their respective owners. Copyright 1993 WATCOM International Corp.

Circle 159 on Inquiry Card.

NETWORKING

Tut's 10-Mbps Telephone Cord Network Could Be Small-Office King

Peer-to-peer network operating systems and network-ready computers can help reduce the aggravation that often comes with networking a workgroup or small office, but if you want to run your network at 10 Mbps, chances are you'll have to rewire your office building. Most offices today that are not yet networked do not have sufficient quality cable installed to support standard 10-Mbps networks.

Small-office users who don't want to pull data-grade wire have turned to solutions like Farallon's PhoneNet, which uses a regular telephone cord to transmit at LocalTalk (230 Kbps) speed, but this can often prove too slow a solution for any office with significant

network traffic. Attempts to push data across standard telephone cable at 10 Mbps were sidelined by numerous problems, such as common-mode noise (electronic interference from other electrical devices) and signal distortion, which is why networking companies (e.g., Synoptics) had to convince users that the power of networks was worth the inconvenience and cost of pulling extra data-grade cable through their office walls.

But new developments by Tut Systems (Pleasant Hill, CA) bring the power of 10-Mbps networking to companies that previously couldn't be bothered by the complexities of network wiring. The company's Silver Streak prod-

uct line provides an off-the-shelf 10-Mbps Ethernet implementation over plain old telephone (silver satin) cords. The product's ease of installation should bring a wide variety of network applications to small workgroups and home offices that have shied away from installing a 10-Mbps network.

The secret to Tut Systems' success is the company's patented new balun, a device that puts the data signals on the network wire. Tut Systems' balun attenuates noise by a ratio of 10,000 to 1 (typical baluns used in 10Base-T networks achieve a ratio of about 100 to 1), which increases network throughput and reliability. The product also meets FCC Class B emission requirements, which

SILVER STREAK PRODUCTS

- **AUI/AAUI connectors** that attach to a network-ready computer: \$99 each.
- **Complete Ethernet solution** for IBM PC, Mac II, or Mac LC that includes NIC and Silver Streak Connector: ISA package, \$199; Mac solutions, \$249 each.
- **10Base-T Converter:** \$199.
- **Single UTP Converter** for Tut's MH series hubs: \$99.

Tut Systems, (800) 998-4888 or (510) 682-6510; fax (510) 682-4125.

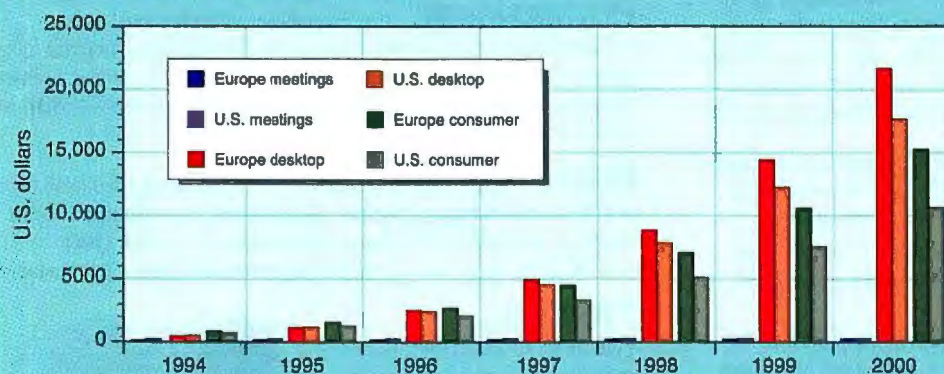
means it can be used in home offices.

"Small offices employ over half the workers in the U.S.," says Taylor, citing U.S. Department of Labor statistics. "The power of networking is well recognized in the corporate market, yet small offices have been very undernetworked." According to Taylor, one of the major barriers to small-office networking has been the cost of installing a network. This cost includes time needed to install the network or the actual expenses in hiring an expert to install the network. "With Silver Streak," he says, "we decided to slash that cost by creating a whole new class of installers—the users." Taylor added that with Silver Streak, you simply need to connect a \$99 Silver Streak Connector to a network-ready computer and then connect the computers with telephone wire (the product also works with any level of unshielded twisted-pair cable).

"What PhoneNet did for AppleTalk, Silver Streak does for Ethernet," says Don Preuss, a section chief at the National Institutes of Health (Bethesda, MD) and a beta tester of Silver Streak. "It's easy to set up; there's no need to look at the manual. And there's not much more to say about it. It works the way they say it works."

—D. A.

Networked Multimedia's Business Opportunity



Revenues from video-based PCs will exceed those of conventional videoconferencing equipment starting in 1996, according to consultancy Ovum (London). Companies like Apple and SGI have already released video-capable computers, and others will soon follow. Acer America expects to release a videoconferencing PC for less than \$6000 in the first half of this year. Networks are the weakest link in the chain, but the situation is improving. Companies like Starlight Networks (Mountain View, CA) and ProtoComm (Trevose, PA) have developed video-server products that integrate video traffic into LANs. More recently, Novell released NetWare Video, an NLM (NetWare loadable module) for NetWare 3.x and 4.x, and IBM delivered its LAN Server Ultimedia, which adds multimedia to IBM's OS/2 LAN Server 3.0 advanced network. Work is also under way to pump up standard 10-Mbps networks to 100 Mbps. In the chart, *meetings* equals conventional videoconferencing equipment; *desktop* equals video PCs, file servers, and software; and *consumer* equals TV/CD-ROM players and TV set-top boxes.

Pixels per second

1,600,000

1,400,000

1,200,000

1,000,000

800,000

600,000

400,000

200,000

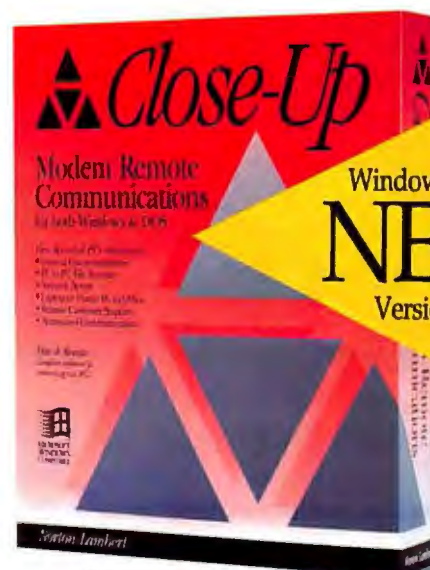
0

Close-Up 5.0

WinBench™ 3.11 by Ziff-Davis Labs Tests Remote Windows™ Speed

This graph shows the speed of the three leading remote control programs when transferring Windows screens. As you can see, Close-Up handles more pixels, faster, meaning you spend less time waiting for Windows screens.

The industry standard test, WinBench 3.11, is perfect for testing the speed of remotes. It is an accurate measure of video throughput. Video throughput is the limiting factor in remote operations, because remote programs must transmit Windows video functions from one PC to the other.



For Both Windows & DOS

NEW
Version 5.0

New Remote Software Sets Windows Speed Record

Communicate Faster & Easier

Close-Up* lets you communicate faster & easier with five exciting technology firsts.

Close-Up is the only remote communications software that won both PC Magazine's coveted "Editors Choice" and PC World's "Best Buy" awards. Now Close-Up has a new faster & easier version that allows you to view and control another PC by modem as if you were there!

Why Is Close-Up So Fast?

Close-Up learns as it works. It uses AI (Artificial Intelligence) to compress all Windows video function calls. That's why Close-Up does so well in Windows

Technology Firsts

1. AI Video Compression
2. Photographic Memory
3. Non-Intrusive Technology
4. Expert System
5. Video Translation

Benchmark tests (see WinBench 3.11 chart).

Close-Up uses its revolutionary Photographic Memory™ so that once Close-Up has seen all or part of

a Windows screen, it's memorized. Then as screens change, Close-Up only transmits new unmemorized data. Incredibly, with this technology Close-Up gets faster & faster the longer you use it.

What Remote Companies Haven't Told You

Other remote programs permanently slow Windows and usually reduce your video resolution and depth of color, even when they are not in memory. That's because they permanently change your system.ini file. Close-Up's breakthrough Non-Intrusive Technology does not modify any of your sensitive Windows files including the system.ini. Close-Up is the only remote that when not in use, allows Windows and your PC to run at normal optimal levels.

Expert System Makes Communications Easy

You don't have to be a communications expert to get the results of one. Close-Up has an Expert System that automatically analyzes system components and configures your system for optimal speed.

Video Translation

With Close-Up, dissimilar PCs can easily connect, because Close-Up senses the video capabilities of both PCs and automatically displays Windows in a video mode compatible with both sides.

Risk-Free Offer!

Try Close-Up. If you're not absolutely convinced that Close-Up 5.0 is the fastest remote program, we'll give you your money back!* Order Close-Up Host & Remote, a complete system, for only \$199.⁹⁵

Upgrade your current or competitive remote program to new Close-Up 5.0. Get both sides, Host & Remote, for only \$69.⁹⁵

Order Today 805-964-6767

Norton-Lambert

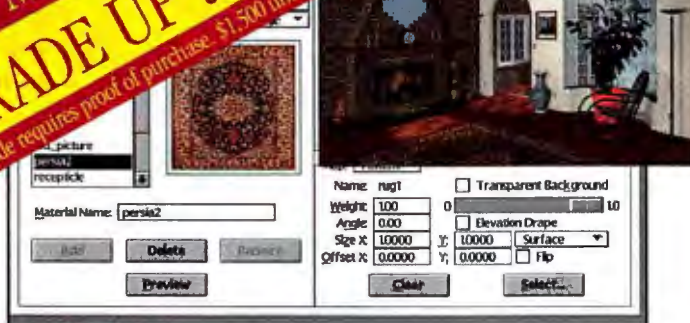


We invite you to reproduce this test. We used two identical Gateway 4DX2-66V's with 66-MHz Intel 486DX2-66 CPUs, 16 MB RAM, 256KB RAM cache, 340 MB HD, IDE controller, no hardware disk cache. Video: Local Bus ATI Ultra Pro with 2MB VRAM, 640 by 480 pixels, 16 colors, VGA.DRV dated 3/10/92. Monitor 72 Hz. MS-DOS 5.0. SMARTDRV 2 MB cache. Modems: two 14,400 baud V.32bis. Test performed without verification by Ziff. All products are shipping versions. WinBench trademark of Ziff Communications Co. Windows trademark of Microsoft Corp.

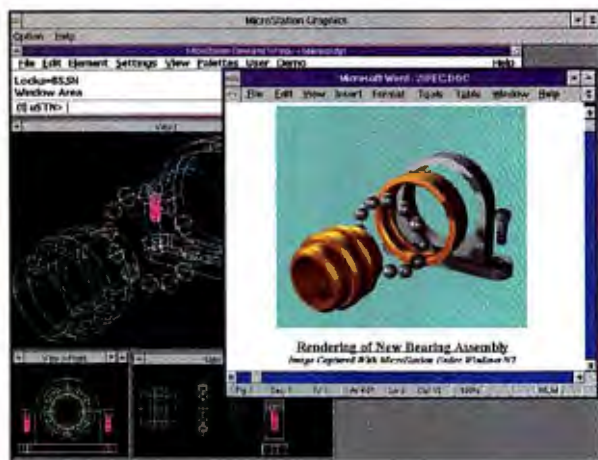
*60 day money-back guarantee if purchased directly from Norton-Lambert. Offer expires 6/30/94. All prices in US Dollars. Prices exclude shipping.
© 1994 Norton-Lambert Corp., P.O. Box 4085, Santa Barbara, CA 93140 USA Phone (805) 964-6767 Fax (805) 683-5679

Circle 118 on Inquiry Card.

CADVANCE,
Claris CAD, VersaCAD,
MacBravo! users ...
TRADE UP to MicroStation
Trade requires proof of purchase. \$1,500 until June 30, 1994. Price good in U.S. only.



Rendering. Visualization and flybroughs — at your fingertips! MicroStation offers photo-realistic rendering to every designer, right in the software. It's easy to make your image reflect your imagination.



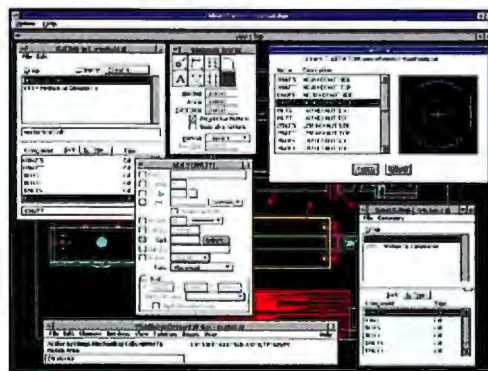
Windows. It walks and talks Windows. Behind MicroStation lies the user-responsive programming you look for in good Windows software. Version 5 gives you the ultimate in integration of CAD, engineering, and business applications.

MORE POWER TO YOU.



Modeling. Model any surface you can imagine in MicroStation. NURBS surface modeling combined with 3D Boolean operations gives you astounding flexibility in creating and modifying freeform models.

Read & write
AutoCAD .dwg

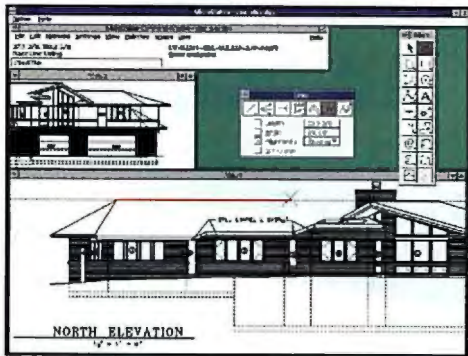


Drafting. MicroStation gives you first-rate drafting power — without the limitations of old technology. Enjoy the advantages of contemporary features like associative patterning/hatching, plot preview, standard text editing and fonts, and context-sensitive Hypertext help.

Workspaces. Choose the design environment that matches your profession or your CAD expertise — even AutoCAD. Complete with custom interfaces, drafting styles, and design environment management. CAD has never been so streamlined!

Intergraph® is a registered trademark of Intergraph Corporation. MicroStation® is a registered trademark of Bentley Systems Inc., an Intergraph affiliate. Other brands and product names are trademarks of their respective owners. Copyright 1993 Intergraph Corporation, Huntsville, AL 35894-0001. DDAD13780.

Op
mass
Mod
point.
for futu



Usability. What does computer-aided drafting have to do with the way you think? Everything. MicroStation software works for you. It understands the drafting process so well that it infers what you'll do next.

Graphical User Interface.

MicroStation's easy-to-use interface includes pull-down menus, dialog boxes, tear-

off tool palettes, and tool settings window. Choose your interface —

Windows or Motif — on any platform. **Transparent Modeless**

Operation. The software supports the way you naturally work, maintain-

ing command execution while you fine tune: change element attributes or com-

mand parameters, manipulate views, change the dimensioning system, and more.

Powerful View Manipulation. MicroStation supports up to eight active views that can be moved, sized, and overlapped to fit your design. Zoom and area at any scale. Move around your design fast with built-in dynamic panning.

Workspace Editor. Tailor pull-down menus, dialog boxes, and tool palettes — even disable commands — with a graphically oriented toolset for customizing your chosen interface.

Text Capabilities. A convenient text editor lets you easily edit single-line or paragraph text. Choose from TrueType, PostScript, AutoCAD SHX, and

MicroStation fonts. ASCII text files can be imported and exported. **Multiple**

Undo/Redo Commands. Undo mistakes and perform "what-if"

designs in a flash with unlimited undo and redo. **Plotting.** Plot raster and vector

information by view or defined areas, at any scale. Visually preview the plot before

plotting, saving time and materials. **Online HELP.** MicroStation's

HELP remains active, tracking the command you're currently using,

so there's no searching through manuals for assistance.

Associative Patterning and Hatching.

Associate patterning with graphics. Change graphics and the

patterning updates. Flood-fill hatching/patterning

intelligently fills an area, detecting boundaries

and holes with a single pick. **Associative**

Dimensioning. Dimensions are associated

with the geometry, not with a point in space, so that when you change

the geometry, the dimensions automatically update. **Custom Line Styles.**

Create space-saving custom line styles and place railroad tracks, trees, isobars — anything — just as you would place a line.

Multi-lines. Define line string elements comprising up to 16 parallel lines of varying symbology and store them in a style library

for easy recall. Architects can use multi-lines for fast and easy placement and intersection cleanup of walls and partitions. **2D Boolean**

Operations. Quickly modify, measure, and hatch multiple 2D shapes with integrated Boolean operations. **Mass Properties.** Calculate area and

properties of your model: surface area, volume, mass, centroid, moments and products of inertia, principal moments and directions, and radii of gyration.

Relationships. Define relationships among graphic entities with intuitive drawing modes such as tangent, parallel, perpendicular, midpoint, intersection, and end

Dimension-driven Symbols. Based on established relationships, you can assign variables to dimensioned graphics and save the graphics as cells

for easy placement. Changes in dimensions automatically drive changes to graphics. Dimension-driven design saves valuable time in the design of families of



Power. Take your pick of popular environments: DOS, Mac, Windows, Windows NT, or UNIX. Have a look at MicroStation on Intergraph's Technical Desktop Series personal workstations.

MicroStation V5. CAD software that puts you in charge.

Call 800-345-4856 for a free brochure on MicroStation Version 5 and the name of an Intergraph representative in your area.



MicroStation INTERGRAPH

Circle 105 on Inquiry Card (RESELLERS: 106).

THE INTERNET

The Importance of Netiquette

So what's a data highway without billboards? Call it inevitable; advertising is now part of the Internet.

But don't expect to wade through junk mail and commercials on your computer. Internet users are divided regarding the idea of ads on-line. Even though many users enjoy (or at least don't mind) reading information about products and services, in-your-face advertising is destined to backfire severely, according to Elizabeth Lane Lawley of Internet Training & Consulting Services.

Lawley says that as federal regulations on the Internet use drop away, advertising's main barrier is users who believe that advertising is out of place on the Internet. Advertisers who don't observe the Internet's social mores, particularly those who carpet-bomb discussions with ads or send unsolicited (junk) mail, risk annoying the people they meant to entice.

Advertisers with an understanding of "netiquette" fare much better. Judith Axler Turner is an Internet veteran and director of Chronicle Information Services, the on-line arm of The Chronicle of Higher Education. Turner's on-line publication, *Academe This Week*, publishes 600-1200 want ads weekly. Most of the ads list jobs that are available or desired at colleges and universities. She's never received a complaint; moreover, advertisers have been pleased with the quality of applications the service has brought in.

"Passive" advertising of this type, where information is available to those interested, works. So does participation in usenets or mailing groups: Individuals

affiliated with a company answer questions as knowledgeable resources on a topic (while including the name of their business in their signature).

The terms of the AUP (Acceptable Use Policy) formulated by the National Science Foundation, which oversaw the Internet's backbone, excluded

all advertising except for announcements of new products and services for research and education. But a second, parallel backbone run by the CIX (Commercial Information Exchange) cooperative venture is now in place, and it has no such restrictions. Most Internet public-access providers and on-line

services offer service over CIX in addition to or instead of the NSFNET backbone. As the regulations change, the final word on advertising will come from its users, who will dictate acceptable tactics for reaching the thousands of microcommunities on the Internet.

—Angela Gunn



NEURAL NETWORKS

Intel and Nestor to Commercialize Neural-Net Chip

Neural networks, which allow computers to perform pattern-recognition functions, have so far remained on the fringe of mainstream computing. But an agreement between Intel and Nestor to commercialize the Nestor-designed Ni1000 neural chip could change that. The Ni1000, which contains over 3 million transistors, can perform high-speed pattern recognition, from handprinted characters to fingerprints to images of targets in military applications. Nestor (Providence, RI) specializes in OCR and massively parallel-processing applications and is headed by Nobel prize laureate Dr. Leon Cooper.

According to Mark Holler, director of Intel's neural-network group, the Ni1000 chip performs 10 billion operations per second and is capable of recognizing 40,000 patterns per second, although other computer system bottlenecks reduce that number substantially. Holler says that some prototype systems using the chip and Nestor's OCR software, NestorReader, can recognize up to a few hundred handprinted characters per second.

Dr. Don Specht, consulting scientist at the Lockheed Research Laboratory, a beta site for the Ni1000, says that Lockheed is working on target-recognition applications using four Ni1000 chips running on a VME board and has plans for additional space-based and commercial applications. Intel's Holler says that there are eight beta sites working with the Ni1000. He sees a

Mainstream Neural-Network Applications



Intel and Nestor's Ni1000 chip could support a range of applications, as shown in this conceptual illustration.

wide variety of industries making use of neural-network technology (see the figure).

Intel is working on reducing the cost of the silicon for the Ni1000, says Holler (pricing at press time was unavailable), and eventually, it will release an add-in card for PCs similar in cost to a "typical high-end graphics accelerator." Intel is supporting the chip with a C library and other software development tools, in addition to the NestorReader OCR software.

While neural networks are still a specialized segment of computing, commercial efforts such as Intel's and Nestor's are bound to make their application more widespread. The chip is expected to ship sometime in the first quarter of this year.

—Nicholas Baran

For more information, call Intel's Neural Network Hotline at (408) 765-9235.

TORTURED
SCREAMS.
EAR PIERCING
SHRIEKS.
ANGUISHED
CRIES.

NOISES FROM THE
SOUND CARD YOU
JUST BOUGHT?

NO.

FROM YOUR
WALLET.



Must a 16-bit state-of-the-art sound card cost an arm, a leg and several other appendages? Must you raid your children's college fund to get the CD-quality audio supplied by 32 Operator Wavetable Synthesis? Must you fork out a sum equal to the GNP of a small European nation for Sound Blaster™ compatibility and a MIDI interface? In a word, no. The new ARIA 16 offers all of this, plus easy installation and a Digital Signal Processor that allows you to upgrade to speech recognition, for the oddly level-headed price of \$99. Or, for a bit more, there's the ARIA 16se, featuring a SCSI-2 interface, a mic/headset, and Interplay's *Star Trek®: 25th Anniversary™*: 3 Episode Edition with ARIA speech recognition. To learn more, call us at 1-800-477-3473. And give your

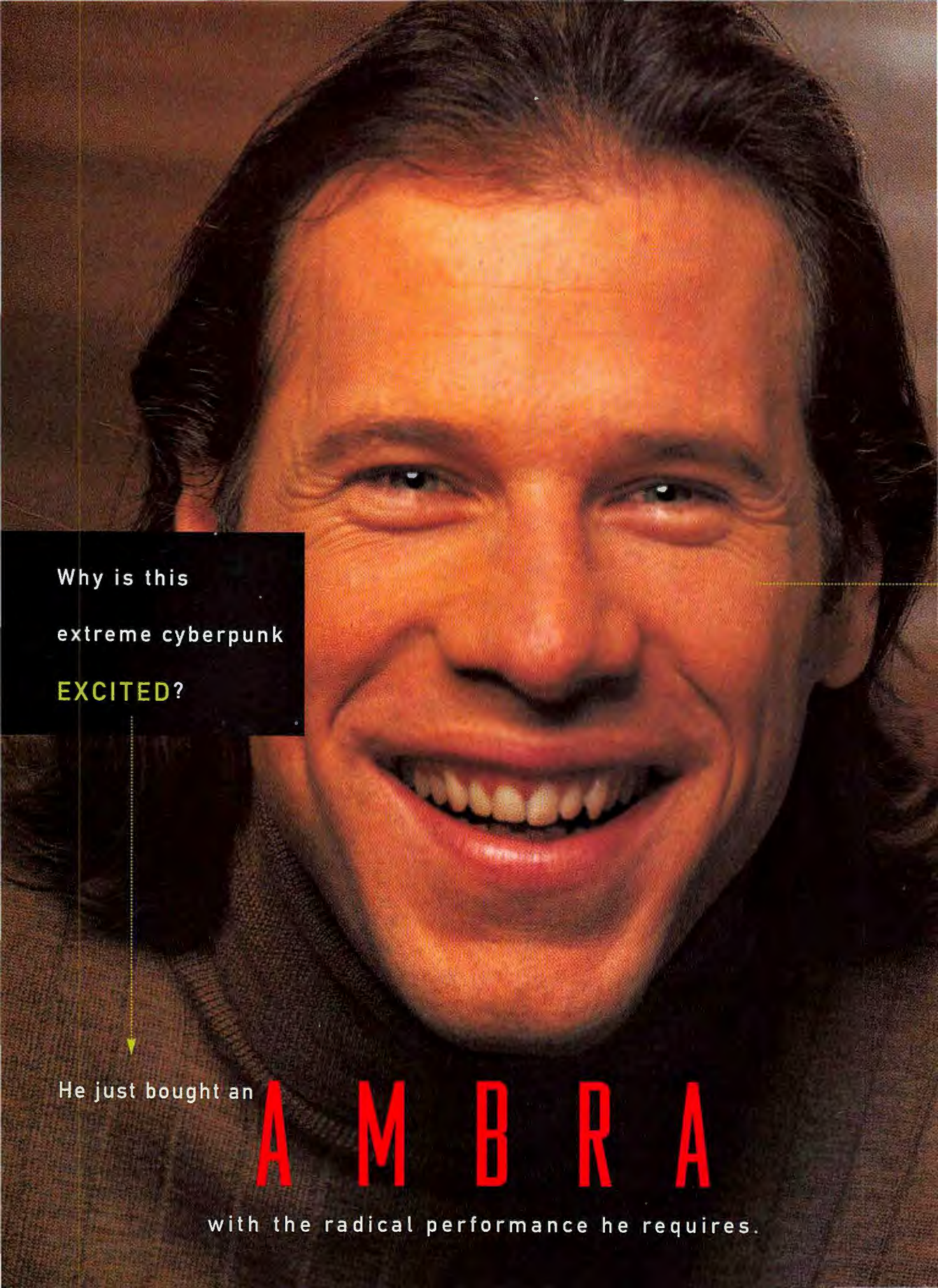


Prometheus

Circle 133 on Inquiry Card.

©1994 Prometheus Products Inc. All trademarks are property of their respective companies. © & © 1993 Paramount Pictures All Rights Reserved.

STAR TREK is a Registered Trademark of Paramount Pictures. Prometheus Authorized User.



Why is this
extreme cyberpunk
EXCITED?

He just bought an

A M B R A

with the radical performance he requires.

Intel® Pentium™

- Superscalar architecture
- 100 MIPS
- 64-bit CPU-memory-cache data path
- Burst mode data transfer
- High-performance floating-point unit

PCI technology

- 132MB/sec throughput
- Multiplexing 32-bit CPU-peripheral data path
- Buffered expansion architecture
- Busmastering and concurrent option support
- Autoconfiguration of PCI options

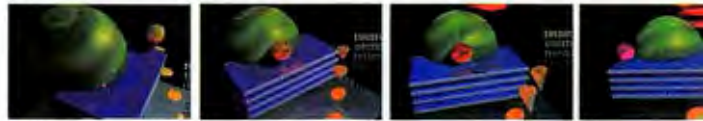
It all sums up to **workstation-class performance.**

Yours, from **AMBRA™** at a **PC-class price!**

Add to this powerful platform high-capacity, high-speed storage — like a **1GB (8.5ms) hard disk!**

And, for high-resolution graphics, rely on a PCI-based, 64-bit **MATROX MGA-II+ ACCELERATOR**. We're talking 50 MHz clock speed. Ultra-high, flicker-free 120 Hz refresh rates. Real-time CAD power drivers. Fast, full-screen video for Windows™. And more!

90 million WinMarks¹



► If you have extreme ideas of high performance, say hello to **AMBRA**. We build computers so **HOT**, they're **HYPER**.

Sizzling multimedia for any system you choose!

Clock-doubling 486DX2 with optimized design!

Intel's DX2 processor provides 66 MHz internal clocking, which pays off in enhanced Windows performance for you. And that's just the beginning. Every computer in AMBRA's latest DX2-based series comes with these **built-in performance-boosting features:**

- 256KB direct-mapped WriteBack L2 cache for better hit ratio
- Local bus IDE controller (IDE cycles concurrent with CPU)
- Integrated 32-bit, high-performance local bus graphics accelerator
- Buffered serial ports for improved modem performance under Windows
- Multimode bidirectional parallel port

Super I/O!

With these DX2 systems, you can improve performance tomorrow!

- Upgrade to Pentium OverDrive™
- Move from VESA to PCI local bus
- Expand memory up to 128MB
- Add high-capacity drives: greater than 528MB IDE

AMBRA

1-800-200-1468



Count on **AMBRA** for **HOT** performance at
a cool price — whatever your **POWER** class!

PENTIUM AND PCI TECHNOLOGY

1 DP60/PCI

- Pentium processor, 60 MHz
- 64-bit CPU-memory-cache data path
- 256KB L2 cache
- 8MB RAM, max: 128MB
- 4 ISA, 2 PCI, 1 ISA/PCI slot
- 540MB (12ms) IDE hard disk
- 6 drive bays
- Fast PCI IDE controller
- PCI graphics accelerator, 2MB
- 14" SVGA color monitor, LR
- 3.5" 1.44MB diskette drive
- Lexmark™ PS/2-style 101-key keyboard
- MS-DOS® 6.2, Windows™ 3.1, mouse

\$2,669

2 w/ Diamond Viper video plus...

- 16MB RAM
- PCI Diamond Viper graphics
accelerator, 2MB VRAM
- 15" FST-NI color monitor, LR

\$3,449

3 w/ Matrox graphics and more!

- 16MB RAM
- 1GB (8.5ms) IDE hard disk
- PCI Matrox MGA II+ graphics
accelerator, 2MB VRAM
- 2X CD-ROM drive
- 15" FST-NI color monitor, LR

\$4,349

**Optional onsite
warranty from IBM:
Just \$29!**

PENTIUM PROCESSOR W/ EISA/VESA

4 DP60E/VL

- Pentium processor, 60 MHz
- 64-bit CPU-memory-cache data path
- 256KB L2 cache
- 8MB RAM, max: 64MB
- 6 EISA, 2 EISA/VESA slots
- 540MB (12 ms) IDE hard disk
- 6 drive bays
- Integrated 32-bit SCSI-2 controller
- 32-bit graphics accelerator, 1MB
- 14" SVGA-NI color monitor, LR
- 3.5" 1.44MB diskette drive
- Lexmark PS/2-style 101-key keyboard
- MS-DOS 6.2, Windows 3.1, mouse

\$3,279

CD-ROM AND MULTIMEDIA KITS

Double-Speed Drive

- 2X CD-ROM drive
- Motorized tray
- Kodak PhotoCD- and multisession-
compatible

\$199

Double-Speed Blaster

- 2X CD-ROM drive
- SoundBlaster™-compatible 16-bit stereo
sound card with CD-ROM interface
- 2 desktop speakers

\$320

Drive and Sound

- CD-ROM drive
- Pro AudioSpectrum 16-bit sound card
- 2 desktop speakers

\$179 (limited quantity)

Stereo Sound Upgrade

- Pro AudioSpectrum 16-bit sound card
- 2 desktop speakers

\$159 (limited quantity)

DX2 66 MHz SYSTEMS W/ OPTIMIZED DESIGN

5 D466I/VL

- 486DX2, 66 MHz
- Upgradable to Pentium technology
- 256KB WriteBack L2 cache
- 8MB RAM, max: 128MB
- 4 16-bit ISA, 1 32-bit VL bus slot
- Upgradable to PCI
- 440MB (12ms) IDE hard disk
- 5 drive bays
- 32-bit local bus IDE controller
- 32-bit local bus graphics
accelerator, 1MB
- 15" FST-NI color monitor, LR
- 3.5" 1.44MB diskette drive
- 2X CD-ROM drive
- Lexmark PS/2-style 101-key keyboard
- MS-DOS 6.2, Windows 3.1, mouse

\$2,419

6 466I/VL minitower, w/ all the above and:

- 16MB RAM
- 6 drive bays
- 7 16-bit ISA, 1 32-bit VL bus slot

\$2,779

Special offer!

With every AMBRA system, you receive a complimentary "Try and Buy" software sampler on CD². Plus, you can take your pick of business, home recreation or entertainment CD Packs — 5 discs for only \$79.00!

Call for details!

³In Canada, call 1-800-363-0066, Ext. 1468

CALL 1 - 800 0

¹Estimated PCI WinMarks scores based on previous Matrox testing of MGA-I using Ziff-Davis Winbench 3.11, Pentium 66 MHz, 64MB RAM, 512KB cache, 72 Hz, 1,024 x 768 x 256 colors. ²CD-ROM drive required; may be purchased with system or separately. ³Please call for details regarding AMBRA's money-back guarantee, limited warranty and optional IBM onsite warranty. Return shipping and insurance charges are the responsibility of the customer. Onsite service may not be available in certain locations. ⁴Offerings may differ in Canada.



BLUE LIGHTNING BEST BUYS

⑦ D466BL

- 486 Blue Lightning™ 66 MHz
- Upgradable to Pentium technology
- 16KB L1, 256KB L2 cache
- 8MB RAM, max: 64MB
- 3 16-bit ISA, 2 32-bit VL bus slots
- 440MB (12ms) IDE hard disk
- 5 drive bays
- Integrated 32-bit SCSI-2 controller
- 32-bit graphics accelerator, 1MB
- 14" SVGA-NI color monitor, LR
- 3.5" 1.44MB diskette drive
- Integrated Ethernet 10BaseT
- Lexmark PS/2-style 101-key keyboard
- MS-DOS 6.2, Windows 3.1, mouse

\$1,999

⑧ BL minitower, w/ all listed features of ⑦ plus...

- 6 16-bit ISA, 2 32-bit VL bus slots
- 540MB (12ms) IDE hard disk
- 6 drive bays
- 2X CD-ROM drive

\$2,289



EXTRA-AFFORDABLE MODELS

⑨ D466DXA

- 486DX2, 66 MHz
- Upgradable to Pentium technology
- 128KB L2 cache, max: 256KB
- 4MB RAM, max: 36MB
- 5 16-bit ISA slots
- 340MB (12ms) IDE hard disk
- 5 drive bays
- 32-bit local bus IDE controller
- 32-bit graphics accelerator, 1MB
- 14" SVGA color monitor, LR
- 3.5" 1.44MB diskette drive
- Lexmark PS/2-style 101-key keyboard
- MS-DOS 6.2, Windows 3.1, mouse

\$1,739

⑩ 466DXA minitower, w/ all the above and:

- 8MB RAM
- 440MB (12ms) IDE hard disk
- 6 drive bays
- 8 16-bit ISA slots
- 15" FST-NI color monitor, LR

\$2,149



SLIM-PRICED SLIMLINE

⑪ S450DXA

- 486DX2, 50 MHz
- Upgradable to Pentium technology
- 128KB L2 cache
- 4MB RAM
- 3 16-bit ISA slots
- 240MB (15ms) hard disk
- 3 drive bays
- 32-bit IDE controller
- 32-bit graphics accelerator, 1MB
- 14" SVGA color monitor, LR
- 3.5" 1.44MB diskette drive
- Lexmark PS/2-style 101-key keyboard
- MS-DOS 6.2, Windows 3.1, mouse

\$1,595

FIRM CONFIDENCE.

AMBRA COVERS YOUR COMPUTER WITH A 30-DAY MONEY-BACK GUARANTEE AND A ONE-YEAR LIMITED WARRANTY. AND, FOR JUST \$29 A YEAR, YOU CAN PURCHASE AN OPTIONAL IBM® ONSITE SERVICE WARRANTY BACKED BY 10,000 TECHNICIANS COUNTRYWIDE!³ ALSO, YOU CAN RELY ON EXPERT TECHNICAL SUPPORT—TOLL-FREE, 24 HOURS A DAY, SEVEN DAYS A WEEK—REGARDLESS OF THE WARRANTY YOU CHOOSE.

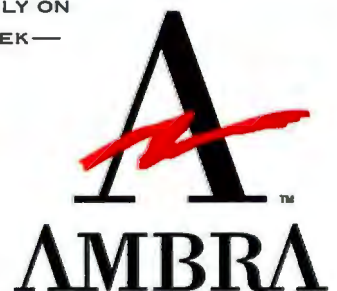
FREE CUSTOMIZATION.

We'll custom-configure to your exact specs — with no extra service charge or delay.



Full convenience.

Our lines are open weekdays 8 am to 11 pm, weekends 10 am to 7 pm (ET). We accept major credit cards, as well as purchase orders from qualifying businesses. Pick up the phone today!



- 2 0 0 - 1 4 6 8

COMMUNICATIONS

Fax Gets a Face-Lift

The great things about fax are that it's easy to use and practically every business has one. However, if you need to transfer an editable word processing, spreadsheet, or image file, fax falls flat: The process of converting a bit-map fax image into a file that you can edit with your word processor or route to a network database places a heavy burden on OCR programs that usually can't approach 100 percent accuracy when recognizing a free-form document.

This spring and summer, developers will release a new wave of products that give fax a face-lift by adding binary-file-transfer capabilities, letting you send files—even files with sound and video—in their original format. "With binary file transfer, we want to take document-image communication and change that to document communication," says Richard Holder, product marketing manager at WordPerfect's consumer-products group. "We want to get rid of that whole [OCR] conversion step." But as often occurs, developers will have their pick of two standards to support, in this case one by the international ITU (formerly CCITT) standards body and the other by Microsoft.

Developers of fax software say that in many ways, the binary-file-transfer fax portion of Microsoft's At Work architecture is better defined than the ITU's evolving T.434 standard. The fax component in At Work, which is currently included with Windows for Workgroups 3.11, is more secure, supporting password and public/private-key encryption, as well as digital-signature ver-

ification. Developers say that the At Work fax transport used for fax LAN routing and for its implementation of negotiation, in which a sending device seeks out the receiving device's capabilities and then stores it for future reference, is also more robust. "At this time, the Microsoft binary file transfer is richer," says Jennie Wan-Mernyk, director of marketing at OAZ Communications (Fremont, CA). But vendors who choose to support Microsoft's binary fax solution in their products will also have to pay royalties to Microsoft.

The TR-29.1 committee of the Telecommunications Industry Association is working on improving the key open issues of implementing the T.434 standard, which are file-attribute negotiation and improving interoperability among different manufacturers' devices, according to James Raf-

ferty, president of the communications consulting firm Human Communications (Danbury, CT). "T.434 will be a royalty-free solution for vendors to implement," Rafferty says. Another point in T.434's favor is that it is a multiple-platform standard, not a Windows-only solution.

"We wanted to get binary file transfer out there today, and so we implemented binary file transfer on top of T.30 [the current ITU fax standard]," says Suzan Fine, product manager at Microsoft's digital office systems group. "But T.434 will slowly be better defined. If it is widely implemented in the future and is compatible across implementations, we may support it." Most developers we surveyed

said they are closely following T.434 and At Work and may support both standards in upcoming products.

Whichever standard wins in the market, however, binary file transfer could make fax even more attractive as a universal communications medium. John Willcutts, vice president of engineering at Atlanta-based Sofnet, which sells fax programs for DOS, Windows, and OS/2, says that, once widely supported, binary file transfer could upgrade fax to "the ultimate file transfer of all time."

—D. A.

BINARY FILE TRANSFER IN FAX

THE GOOD

It eliminates OCR.

Fax can contain multimedia files not just bit-map images.

In-bound routing can direct a fax to its proper destination on the LAN.

THE NOT-SO-GOOD

It is more useful for computer-based fax than stand-alone fax machines.

Microsoft and the ITU support different standards.

It requires error-correction support.

WHY USERS SOMETIMES FEAR UPGRADES

A recent survey conducted by Help Desk Institute (Colorado Springs, CO) indicates that upgrades are the most likely reason for an increase in support calls. Over 3500 Help Desk Institute members were asked to name the three most likely reasons for any increase in calls, as well as the three most likely reasons for a decrease in calls. The DMTF (Desktop Management Task Force), an organization of about 300 hardware and software vendors, is working on a variety of efforts to decrease the number of incoming calls, including the establishment of a standard set of APIs that access desktop systems, components, and peripherals to bring interoperability and management to desktop computing.

Reasons for an Increase in Support Calls



Reasons for a Decrease in Support Calls



QEMM 7 finds room nobody else can.

Sooner or later, you'll get an "Out of Memory" message. Whether you have 1 megabyte or 16.

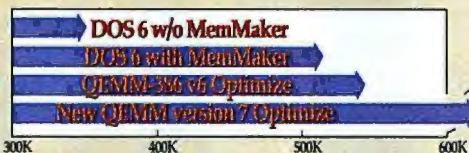
TSRs and network utilities need memory right where your programs need it, too. It's called 'lower' or 'conventional' memory.

Adding RAM to your PC just gives you more expanded or extended memory — accessible to some programs, but not to TSRs like fax utilities, device drivers or network utilities like Novell NetWare. Fortunately, there's an easy software solution to "out of memory" problems.

NO VACANCY

Have your cake and eat it, too.

The more memory you have, the more flexibility and reliability you can enjoy. Thanks to



We tested DOS with and without MemMaker and with QEMM 6 and our new QEMM 7 runs away from all of them. See details of test conditions below.



Quarterdeck

Quarterdeck Office Systems, 150 Pico Boulevard, Santa Monica, CA 90405 (310) 392-9851 Fax (310) 314-4219
Quarterdeck International Ltd, B.I.M. House, Crofton Terrace, Dun Laoghaire Co. Dublin, Ireland Tel.(353) (1) 284-1444 Fax: (353) (1) 284-4380

How we got the chart numbers: CPU—486/33 ALR Power/business VESA machine equipped with 16 megs of RAM and running MS-DOS 6. Comparisons were done using the following memory managers: QEMM 7, QEMM 6.02, MS-DOS 6 MemMaker. In addition to the driver (or drivers) required by each memory manager, the following drivers, DOS resources and programs were loaded for all comparisons: in the CONFIG.SYS file: SETVER.EXE, DOS=HIGH, FILES=20, BUFFERS=10, STACKS=0, MYBUND.SYS, SNDBK12.SYS, SLCD.SYS, DOS SHELL—statement, in the AUTOEXEC.BAT file: VSAFE, MSCDEX, UNDELETE, ISL.COM, NERX.COM, IPXODI.COM, NETX OR EMSNETX, MOUSE.COM, SMARTDRV.COM, PRISCCAP.COM. ©1993 Quarterdeck Office Systems. Trademarks are property of their respective owners.



our patent-pending 'Stealth' technology, QEMM finds as much as 96K more high memory than other memory managers.

No one has yet been able to match our performance. No wonder QEMM outsells all the others *put together!*

QEMM™ puts the maximum memory right where your favorite programs need it so you

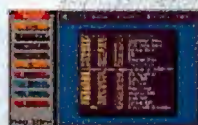
"I needed another 32K for my favorite TSR. I added 2 megabytes. I still need 32K! What gives?"

can run them and TSRs without 'out of memory' problems or conflicts. That keeps your PC running smoothly and performance at its best.

Protect your productivity; keep your work safe.

Any task, from programming to writing the company business plan to composing a personal letter, takes time and thought. Your PC is supposed to make that process easier; your output better. When you can't run your favorite grammar-checking TSR or have to get by without a vital network utility, you're sacrificing productivity.

Whether you're running MS-DOS, IBM PC-DOS, DR DOS, Novell DOS or MS Windows; one megabyte or eight, don't sacrifice; don't compromise; don't risk losing work.



QEMM comes with the new version of Manifest, the award-winning memory analyzer that helps you see how your PC works.

It's the utility that finds memory when nothing else can.

Managing your memory well is the best way to assure your work won't go to waste.

QEMM version 7 is the most powerful, flexible memory manager you can buy.

VACANCY

Circle 135 on Inquiry Card.

Some of our best ideas

© 1994 British Airways



Our international chefs have been firmly grounded in the fine art of providing you with it's our staff on the ground or our crew in the air, you'll receive the same high level of attention. *It's the*

on service will never fly.



outstanding cuisine. At British Airways, our idea of service starts long before you ever take off. Whether *way we make you feel* that makes us the world's favourite airline.

BRITISH AIRWAYS

The world's favourite airline®

Circle 76 on Inquiry Card.

OBJECT OPERATING SYSTEMS

Alliances Could Mean Better Integration

Following close on the heels of Sun Microsystems's deal with Next to incorporate the applications development layer of NextStep into the Solaris operating system (see January BYTE, page 148), Microsoft and DEC say they will integrate DEC's Object Broker distributed-object system with Microsoft's OLE technology. Microsoft says the agreement will let Windows- and OLE-supported Mac applications seamlessly access data and objects on a variety of platforms.

These deals reflect the growing need for seamless integration between operating-system platforms. DEC's Object Broker runs on many Unix platforms (e.g., HP-UX, SunOS, AIX, OSF/1, and Ultrix), and on Windows, Mac, and VMS. Object Broker is a development kit that lets developers write applications that can communicate with data and applications on other platforms that support the Object Broker interface.

In the agreement with Microsoft, DEC will integrate OLE into Object Broker, forming an architecture called COM (Common Object Model). For example, COM will let a Windows application running on a client PC or a Mac application supporting OLE directly access data being generated on a Unix server. Microsoft and DEC demonstrated a PC running an Excel spreadsheet being supplied with data from a stock-ticker application running on a remote Unix-based system.

Sun aims at a similar objective in its deal with Next. NextStep offers an object-oriented development environment that will be incorporated into Solaris, while Sun brings its net-

working and distributed-object technologies to the table. With Solaris running on Intel machines, Sun hopes to provide a similar level of integration and seamless data access across platforms as that proposed by the COM specification.

Both agreements are just that—agreements rather than working products. According to Microsoft's OLE product manager David Seres, Microsoft and DEC will distribute the COM specification in the first quarter of this year and will have an alpha version of the Object Broker-OLE product in the second quarter.

Sun declined to announce a schedule for its so-called "OpenStep" implementation. Further details will be announced in April.

One thing working in Sun's favor is NextStep's application development environment. "This is not technology under development," said Next chairman and CEO Steve Jobs about NextStep, which is already on its third release. "It's technology that's been really battle-tested and industry-acclaimed."

John Rymer, an analyst with Patricia Seybold's Group, says the Sun/Next deal is a major step forward for NextStep. HP recently announced it will integrate Taligent's Application and Development Frameworks into HP-UX and join Apple and IBM as a minority shareholder. But these frameworks won't ship until later this year. "Specifications arise from shipping products and Next has a lot more out there than does Taligent," Rymer says. "This is an important step for Next reaching industry recognition."

—N. B.

CODE TALK

RICK GREHAN



Phar Lap's TNT Adds Life to MS-DOS

Every time it looks like MS-DOS has overstayed its welcome and is about to be shouldered out by a bigger and better operating system, something comes along and suddenly, DOS doesn't look so bad. The latest development of this nature is Phar Lap's TNT DOS-Extender, a much-expanded version of that company's 386DOS-Extender product. What makes TNT special (and what gives it its name) is that it's a DOS-extender injected with Windows NT's nongraphical goodies. Think of TNT



Over 1200 applications are built with versions of Phar Lap's extender, ranging from CAD to database to games like Access Software's Links 386 Pro for DOS.

as Windows NT without the Windows part: multiple processes, threads, semaphores, virtual memory, memory-mapped files, and even DLLs. Once compiled with TNT, your program can run unchanged as a DOS, Windows 3.x, or native character-mode NT application. TNT supports a subset of the NT API, so it's compatible with Microsoft's 32-bit Visual C++ compiler. Microsoft even licensed NT's floating-point emulation library to Phar Lap

so that a TNT application you run under DOS will give you identical floating-point results when you run it as a native NT program.

Currently, although TNT is compatible with Microsoft's 32-bit Visual C++, MetaWare's High C/C++, and Watcom's C/C++ 32 (as well as other language compilers such as Lahey FORTRAN), only Visual C++ allows access to the NT components of TNT. You can use the other compilers with TNT to create 386DOS-Extender-compatible applications (referred to as *DOS-style* programs). Look for more compilers to provide the NT support for TNT in the near future.

Microsoft uses TNT as the DOS-extender that drives the DOS command-line versions of its 16-bit and 32-bit Visual C++ compilers. Denis Gilbert, Microsoft's general manager of the Visual C++ business unit, sees TNT as a way for developers to hedge their bets. "Developers can build 32-bit applications that run on DOS and Windows today and will run unchanged in NT tomorrow." Furthermore, Gilbert points out that TNT allows companies to develop NT-style applications that can run on hardware (e.g., 386SX laptops) that may simply be unable to support NT.

The TNT developer's kit is \$495—that gets you the extender, assembler, linker, librarian, and two debuggers (including the 32-bit version of Microsoft's CodeView). If you want to distribute your application, however, you've got to purchase the \$1995 run-time kit to bind the extender into your executable file. The run-time kit also includes a license for distributing your application's first 1000 copies (Phar Lap Software of Cambridge, Massachusetts, (617) 661-1510, tells me that price is negotiable.)

Of course, it's tempting to wonder about TNT's lifespan. Couldn't the widespread acceptance of NT or the movement of advanced 32-bit features into future versions of DOS simply obviate it? Possibly, but TNT is here now, and the applications you build with it will run in 32-bit glory, immune to the evolution of DOS or NT.

POOR OLD MOUSE.



Special Reseller Presentations
at the Show

MARCH 16-23, 1994
CeBIT '94
HANNOVER
Hall 9, Booth H08



Most of the time all mice are nice and fine for pointing around. But when it comes to inputting graphics or logos into any application or any CAD package, they are hopeless. They just can't — and so you can't. No way.

Problem? Yes and no. It depends — you may shrug your shoulders and say "Well, I'll never do CAD and I just never want to input any sketches, logos, or photos into my computer anyway." Or — you feel that isn't good enough after all the money you have invested and all the nice things you know you could do today with your own graphics once they were in the computer.

PROBLEM SOLVED.

Here comes the mouse that lets you input all your graphics as well. How?: That's what they all want to know, but we're not telling. It's a new invention. It's a universal combination of a true mouse and an independent manual drawing board that becomes a precision full-featured digitizer tablet once you just place the mouse onto the board. It's all in one or all separate as required. Simply unplug your poor old mouse, plug in our mouse and have the real all purpose input device to your PC always at hand. At a price poor mice can afford too.



yes
It runs with
NetWare



ARISTO *College Board \ digital*

North America:
ARISTO Graphic Systems
A Division of KOH-NOOR Inc.
100 North Street, P.O. Box 68,
Bloomsbury, NJ 08804 - 0068
Tel: (800) 631-7646
Fax: (908) 479-1513

United Kingdom:
ARISTO UK LIMITED
TDS House
Terrace Road South, Binfield
Bracknell RG12 5BH
Tel: (0344) 306 936
Fax: (0344) 306 936

Head Office:
ARISTO Graphic Systeme GmbH & Co. KG.
Schnackenburgallee 117
D - 22525 Hamburg
(Germany)
Tel: (040) 547 47-226
Fax: (040) 547 47-111

Circle 192 on Inquiry Card (RESELLERS: 193).

ALL IN ONE.

Mouse, Digitizer Tablet, Drawing Board

DSP DEVELOPMENT

Zycad Reduces DSP Time to Market

DSP (digital signal processor) technology is showing up in products ranging from modems to cellular telephones to computers. As the DSP com-

inexpensively. A new product from Zycad (Fremont, CA) called the Paradigm RP lets DSP developers test and simulate complex DSP designs prior to committing these DSP designs to silicon.

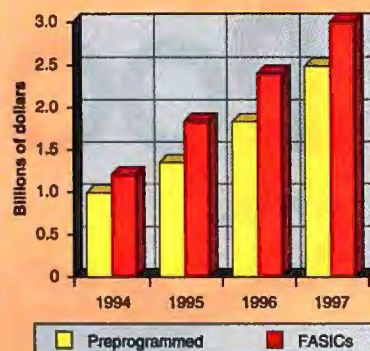
The Paradigm RP system, which is based on a 30,000-gate module containing high-speed, electrically reprogrammable Xilinx 4010 FPGAs (field programmable gate arrays), not only lets developers save money by not having to actually build the chip to find bugs, it also lets them test software that will run on the DSP, resulting in a faster time to market for both the chip and supporting software.

"In many cases, you can really only assess the quality of a design with a real-time test," says Johan Van Ginderdeuren, product manager at Philips ICTL (Leuven, Belgium). This is because emulating the DSP in software would have resulted in audio that sounded something like a 78-rpm record being played at 33½ rpm. Philips recently used a Paradigm RP to emulate a DSP-based audio system.

Ginderdeuren said that the Paradigm system could save developers the average of two to four months required to do a single redesign to fix a bug in a chip that was already manufactured.

Will Strauss, president of

DSP Market Forecast Worldwide



Source: Forward Concepts (Tempe, AZ), a market-research firm that tracks DSP and multimedia technology.

DSPs generally come in two forms: programmable DSPs or preprogrammed FASiCs.

Forward Concepts (Tempe, AZ), said the Zycad system will have the greatest impact on preprogrammed FASiCs (Function and Algorithm Specific ICs). Strauss says the Paradigm RP's ability to simulate DSP functionality in real time, combined with its ability to emulate a wide variety of DSP designs, makes it unique in the market. "It's a refreshing new approach."

—D. A.



Zycad's Paradigm RP lets DSP developers test and simulate complex DSP designs prior to committing these designs to silicon.

petition heats up, chip designers are looking for a development system that helps them get a tested design to market fast and

COMMUNICATIONS SOFTWARE

Not Just for File Transfer Anymore

Back in simpler times (in the 1980s), communications software meant programs that coaxed your modem into dialing up an on-line service or BBS. Today, it's likely to mean a good deal more. A new crop of integrated communications software is merging data, fax, file transfer, remote control, and even voice-mail functions into a single program.

To a large degree, communications software is merely following the hardware. Most of the modems sold today include fax features as well as basic data functions, and by 1997, about half of them will have voice capabilities as well, according to BIS Strategic Decisions of Norwell, Massachusetts. Not surprisingly, modem makers would like to bundle a single communications pro-

gram that can manage all these functions, instead of shipping multiple packages. Meanwhile, buyers benefit from easier installation, no port conflicts, a consistent user interface across several types of communications activities, and the lower cost of buying only one program.

"Many of our customers were dissatisfied that they had to deal with multiple communication products to meet their needs," notes Mark Eppley, chairman of Traveling Software. "One customer was using seven separate programs for communication. So we put it all together in response to them."

CommWorks from Traveling Software is joined by other integrated Windows communications programs, including

Delrina's Communications Suite, Bit Software's BitFax Professional, and a number of less elaborate programs, such as Smith Micro's QuickLink Gold for Windows (\$99.95, (714) 362-5800), which combines data, fax, and OCR capabilities.

If this flurry of communications mergers is any indication, more such programs are on the way. "Software solutions integrating various communication media will be abundant in 1994," according to Janet Fugazzotto, a BIS senior analyst. "The next generation of packages supporting mixed media will be network products, such as a

COMPLETE COMMUNICATIONS SOLUTIONS

BitFax Professional 3.0 for Windows (\$129).

Combines fax, OCR, and data communications including terminal emulation and voice mail, if you have a modem that supports voice. Bit Software, Fremont, California, (510) 490-2928; fax (510) 490-9490.

Delrina Communications Suite for Windows (\$179).

Combines fax and data communications, including terminal emulation, with virus detection, predefined scripts for accessing eight on-line services, and optional fax broadcast through MCI Fax Broadcast Service. Delrina Software, Toronto, Ontario, Canada, (416) 441-3676; fax (416) 441-0333.

CommWorks for Windows 1.0 (\$199.95).

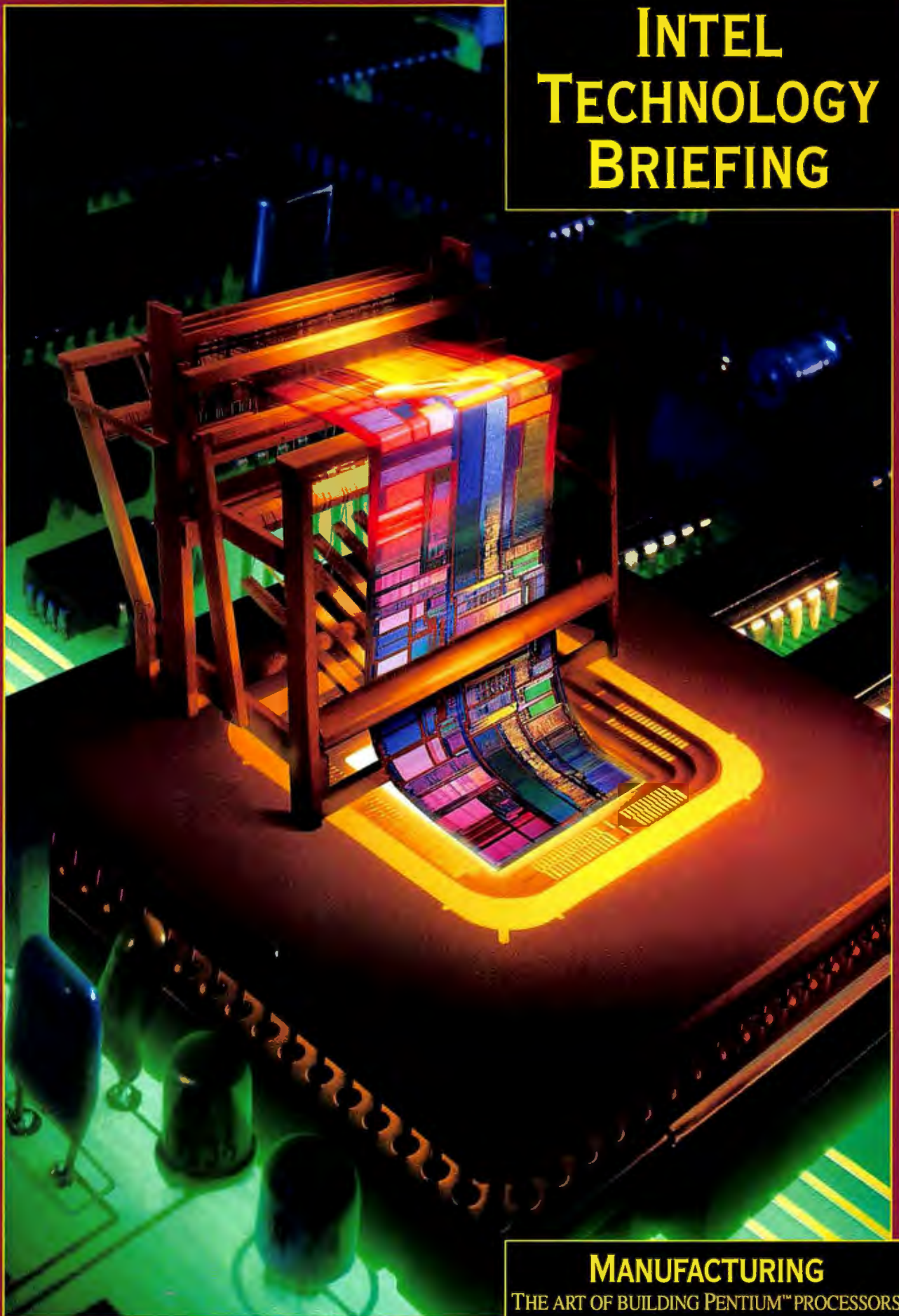
A combination of five separate DOS and Windows programs, including file transfer, remote access, terminal emulation, fax, and an alert utility. Traveling Software, Bothell, Washington, (206) 483-8088; fax (206) 483-6786.

fax, voice, E-mail, and data server," she says.

The rapid development of wireless modems will no doubt prompt support for tetherless dialing and faxing, too.

—Christopher O'Malley

INTEL TECHNOLOGY BRIEFING



MANUFACTURING
THE ART OF BUILDING PENTIUM™ PROCESSORS

A PATTERN OF FASTER PROCESSORS.



In 1971, Intel astounded the electronics world with the first microprocessor—the 4004 processor. It was a single silicon chip

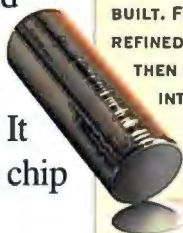
that contained 2,300 transistors and calculated 60,000 instructions per second. Today, our Pentium™ processor, only slightly larger, contains over 3.1 million transistors and calculates 100 million instructions per second!

How does Intel increasingly pack so much more computing power onto a chip the size of your thumbnail?

Advanced design techniques combined with advanced manufacturing techniques are the keys. Developing higher performance processors relies heavily on how many transistors can be integrated on a chip. So it's critical these two technologies work in unison.

Processor manufacturing is a highly complex process involving many steps, beginning with design and ending with

final testing. In this Technology Briefing, we'll examine the wafer fabrication process and show you how we construct the Pentium processor from the ground up.



WHERE IT BEGINS.

SILICON, THE PRINCIPLE INGREDIENT OF SAND, FORMS THE BASE UPON WHICH ALL PROCESSORS ARE BUILT. FIRST, THE SILICON IS REFINED TO 99.999999% PURITY, THEN MELTED AND FORMED INTO SINGLE, CRYSTALLINE INGOTS. THE INGOTS ARE SLICED INTO THIN WAFERS AND THEIR SURFACES ARE POLISHED TO A PERFECTLY SMOOTH, MIRROR FINISH. ONE SILICON WAFER CAN PRODUCE OVER 100 PROCESSORS.

BUILDING THE PROCESSOR.

EACH PENTIUM PROCESSOR IS CONSTRUCTED LIKE A MULTI-STORY BUILDING, WITH MULTIPLE LAYERS OF MATERIAL COMBINED TO CREATE A SINGLE, COMPLEX UNIT. TO CREATE A LAYER, A TECHNIQUE CALLED PHOTOLITHOGRAPHY IS EMPLOYED. PHOTOLITHOGRAPHY TRANSFERS THE TRANSISTOR AND CIRCUIT DESIGNS TO THE WAFER ONE LEVEL AT A TIME.

HOW EACH LAYER IS MADE.

1. MASKING.

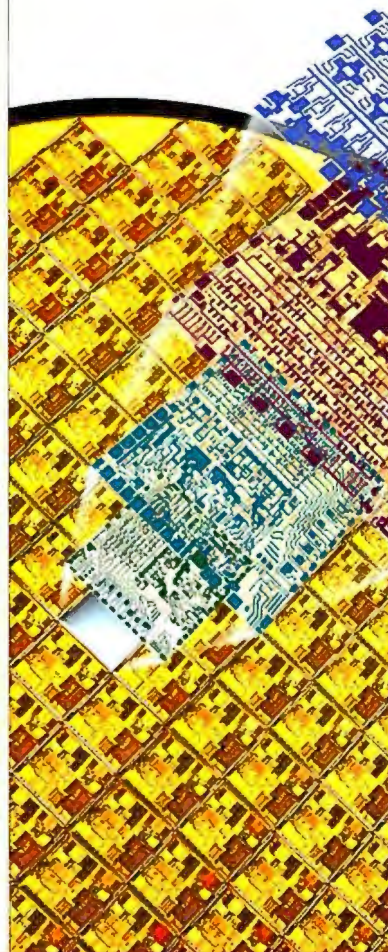
FIRST, A SMALL STENCIL-LIKE PATTERN, OR MASK, REPRESENTING THE SCHEMATIC DESIGN OF THE CIRCUIT IS CREATED FOR EACH LAYER. IT WORKS MUCH LIKE A NEGATIVE IN PHOTOGRAPHY, IMPRINTING A PORTION OF THE CIRCUIT DESIGN ONTO THE WAFER.



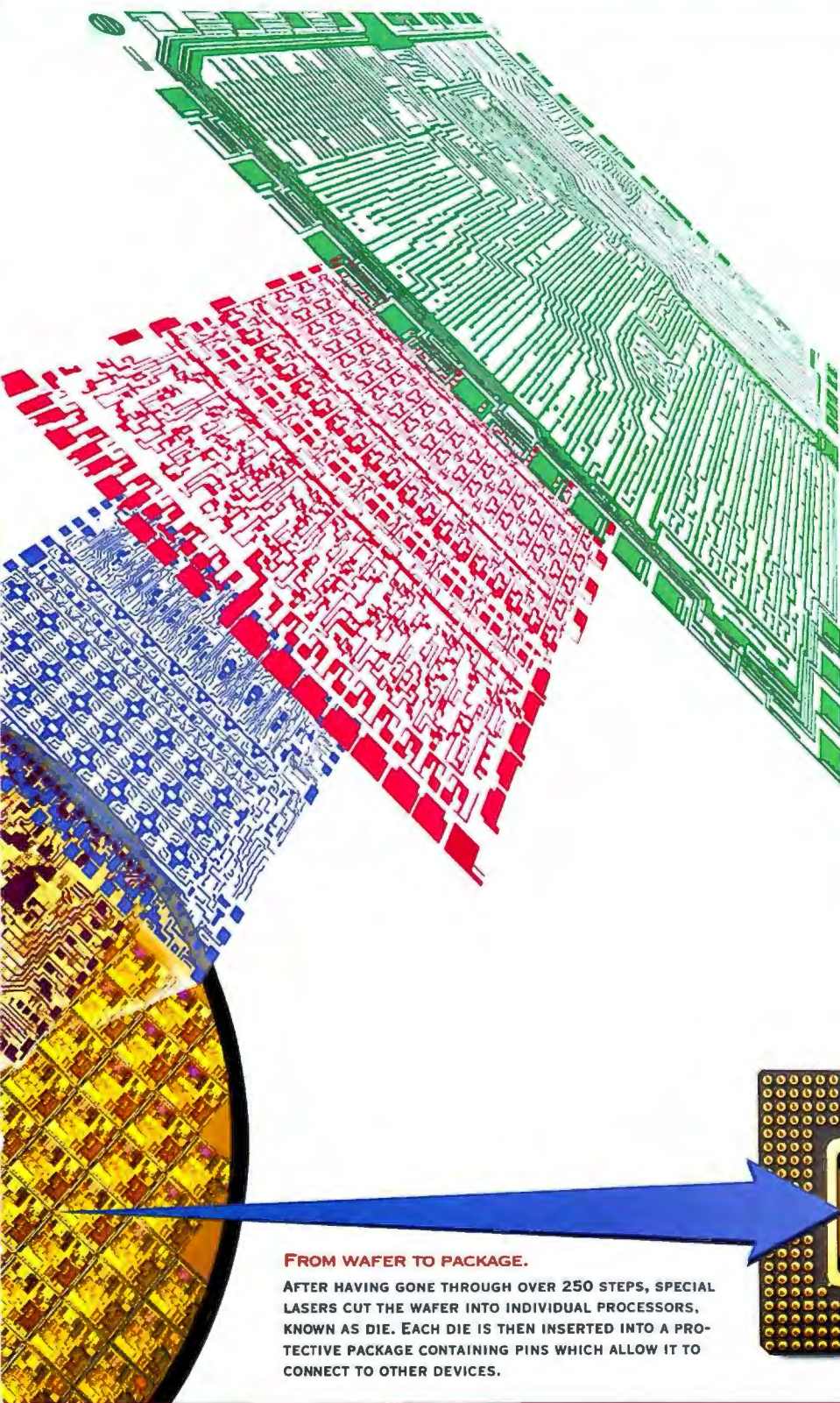
PROCESSOR **MAI**

THE PENTIUM PROCESSOR: A CLOSER LOOK.

THE PENTIUM PROCESSOR CONTAINS 20 MICRO-THIN LAYERS OF MATERIALS SUCH AS SILICON DIOXIDE, ALUMINUM AND TUNGSTEN, ALL BUILT UPON A SILICON WAFER. EACH LAYER HAS A UNIQUE PATTERN. WHEN COMBINED WITH THE OTHER LAYERS, THEY FORM THE MILLIONS OF TRANSISTORS AND CIRCUITS THAT MAKE UP THE PROCESSOR'S ARCHITECTURE.



MANUFACTURING

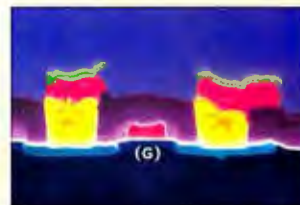


2. EXPOSURE.

DEPENDING ON THE LAYER, VARIOUS CONDUCTING OR INSULATING MATERIALS ARE THEN DEPOSITED ON THE WAFER. A MASK IS PLACED OVER THE WAFER AND ULTRAVIOLET LIGHT IS SHINED THROUGH IT, SOFTENING THE EXPOSED AREAS. (SEE PHOTO INSET, BOTTOM LEFT.)

3. ETCHING.

CHEMICAL SOLVENTS THEN REMOVE ONLY THE MATERIAL THAT WAS EXPOSED TO THE UV LIGHT. THIS LEAVES RIDGES OF MATERIAL, IN THE PATTERN OF THE MASK, ON THE SILICON BASE. THIS ENTIRE PROCESS IS THEN REPEATED FOR THE REMAINING CIRCUIT LAYERS. OFTEN, THESE LAYERS ARE THE THICKNESS OF A BACTERIUM CELL!

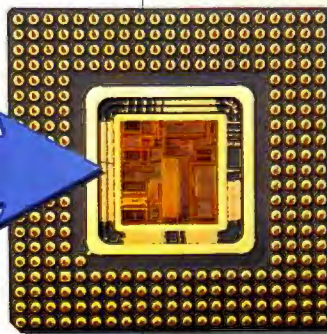


THE TRANSISTOR: THE BUILDING BLOCKS OF PROCESSORS.

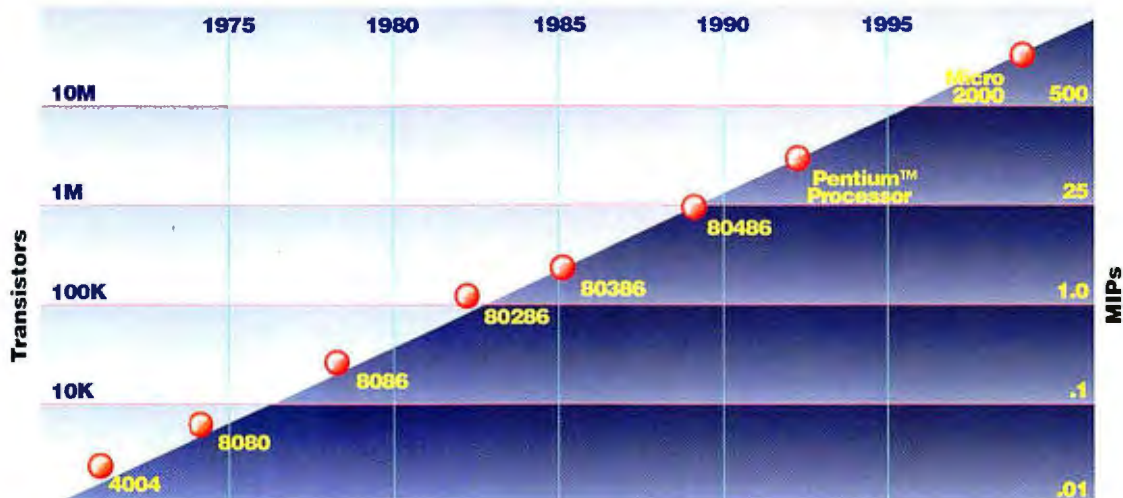
THE TRANSISTOR IS THE MOST BASIC COMPONENT OF THE PROCESSOR. THIS CROSS-SECTIONAL PHOTOGRAPH HAS BEEN MAGNIFIED 25,000 TIMES TO SHOW HOW THE MULTIPLE LAYERS (LEFT) CREATE EACH TRANSISTOR. EACH ONE IS CONTROLLED BY ITS GATE (G), WHICH ACTS LIKE AN ELECTRONIC SWITCH TURNING THE TRANSISTOR ON AND OFF. THIS ALLOWS IT TO REPRESENT BINARY 1'S AND 0'S.

FROM WAFER TO PACKAGE.

AFTER HAVING GONE THROUGH OVER 250 STEPS, SPECIAL LASERS CUT THE WAFER INTO INDIVIDUAL PROCESSORS, KNOWN AS DIE. EACH DIE IS THEN INSERTED INTO A PROTECTIVE PACKAGE CONTAINING PINS WHICH ALLOW IT TO CONNECT TO OTHER DEVICES.



MOORE'S LAW



IN 1965, INTEL CO-FOUNDER GORDON MOORE PREDICTED TRANSISTOR DENSITY ON MICROPROCESSORS WOULD DOUBLE EVERY TWO YEARS. THIS PREDICTION, SO FAR, HAS PROVEN AMAZINGLY ACCURATE. IF IT CONTINUES, INTEL PROCESSORS SHOULD CONTAIN BETWEEN 50-TO-100

MILLION TRANSISTORS BY THE TURN OF THE CENTURY AND EXECUTE 2 BILLION INSTRUCTIONS PER SECOND. TO MEET THAT CHALLENGE, INTEL IS ALREADY DEVELOPING NEW TECHNIQUES TO FABRICATE THESE COMPLEX PROCESSORS.

WHAT THE INTEL INSIDE® LOGO REALLY MEANS.



COMPATIBILITY AND RELIABILITY.

This year, Intel will produce over 30 million processors, more than one processor every second. To achieve such high levels of production and still ensure quality, painstaking steps are taken to guarantee every processor is identical, and also compatible with over 50,000 software applications.

To begin, wafers are fabricated in "clean rooms." These pristine environments prevent

microscopic particles from damaging the wafers.

Unlike a normal room, which contains some 15 million dust particles per cubic foot, an Intel clean room contains less than 1 dust particle per cubic foot. That's why Intel workers wear "bunny suits" in the clean rooms.

Each new processor is also designed, manufactured and tested to be backwardly compatible with every other Intel processor, all the way back to our 8086 processor.

And finally, every Intel processor undergoes over one million functional tests to make sure it meets Intel's standards for performance and reliability.

INVESTING IN TECHNOLOGY.

To ensure you're always getting the most advanced processing technology, Intel invests heavily in the

latest equipment and technology available. Each fabrication plant costs over \$1 billion to construct, yet is considered obsolete after just five years. That's how fast Intel is evolving its processor technology and one of the key reasons why Intel is the world's #1 semiconductor manufacturer.



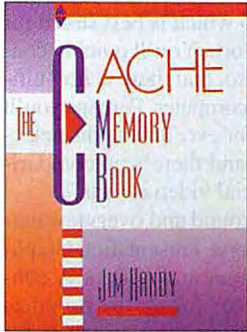
FOR A CLOSER LOOK AT AN INTEL MICROPROCESSOR DIE OR FOR INFORMATION ON PAST TECHNICAL BRIEFINGS, CALL 1-800-955-5599 AND ASK FOR LITERATURE PACKET #74. WE'LL SEND IT TO YOU ABSOLUTELY FREE.

intel®

©1994 Intel Corporation.

241912-001

A Cache-Memory Primer



BOB RYAN

As you learn in any introduction to computer science, a computer consists of a processor and memory. The past decade has seen an order-of-magnitude increase in the speed of processors, as measured by clock speed, and a much smaller increase—on the order of two or three times—in the access speed of memory. This imbalance has a negative effect on performance because it means the processor is often idle while it waits for memory accesses to complete. Cache

memories lie between the processor and memory and keep the former busy by providing very fast access to a subset of the latter.

Because of its critical role in high-performance systems, cache-memory technology is evolving rapidly. In *The Cache Memory Book*, Jim Handy, who is DataQuest's senior industry analyst for memories in its semiconductor group, tries to provide a reference for both the theory and practice of current cache-memory design. That he is doomed in the latter pursuit he recognizes early ("... this book cannot hope to keep up with all new advances.") and often ("Even as I write this section, it is becoming somewhat outdated."). The fact that its examples are a bit dated does not detract, however, from the major achievement of this book: It presents a lucid, lively look at the theory of cache memories and of the many interrelated decisions that confront cache-memory designers.

My major complaint about the book is that it is too short. Handy has written a book for systems designers, so he doesn't concentrate on some interesting issues that are out of their hands. For example, he devotes little space to cache types (i.e., whether a cache operates on physical or virtual addresses) because this issue is the province of the processor designer. Still, I wanted to see more about cache types, particularly on primary caches that mix virtual tags with physical set bits. In addition, the examples he details in the last chapter are all uniprocessor systems. With multiprocessor support showing up in more and more desktop operating systems, an example of a multiprocessing system would have increased the value of the book.

While written with the professional designer in mind, this book is easily accessible to interested laypeople. Its explanations about how caches work and the different policies that must be addressed by a cache designer (e.g., associativity, write-back versus write-through, and line size) are among the best I've ever read. If you need to know how cache-memory systems work, read *The Cache Memory Book*. ■

BYTE technical editor Bob Ryan likes to read books about microprocessors, memory, buses, and, yes, cache design. He can be reached on the Internet or BIX at b.ryan@bix.com.

THE CACHE MEMORY BOOK

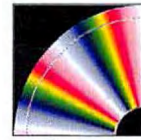
Jim Handy
Academic Press
ISBN 0-12-322985-5

\$44.95

MULTIMEDIA PRODUCTION

THE MULTIMEDIA PRODUCTION HANDBOOK FOR THE PC, MACINTOSH, AND AMIGA
by Tom Yager Academic Press Professional, ISBN 0-12-768030-6, \$35.95

In *The Multimedia Production Handbook for the PC, Macintosh, and Amiga*, Tom Yager (former director of BYTE's Multimedia Lab) provides a hands-on review of modern multimedia production. This is not a book about general concepts. You'll learn about the latest packages, explore computer hardware, and become fluent with the terminology. Yager shows that beginning with multimedia



CD-ROM FUN AT ITS BEST

MYST Broderbund Software, Inc., P.O. Box 6121,
Novato, CA 94948, (415) 382-4400;
fax (415) 382-4582, \$60

If you like a good mystery, you'll get your money's worth from *Myst*. Placed abruptly in a strange, abandoned island world, you are left to discover its secrets and a way to leave. The documentation purposely gives you little guidance, except that you should try everything and look everywhere. If you get stuck, an envelope holds a few precious hints.

As you wander about, you pick up clues about this fantastic world; look first for a handwritten note. You have no complicated controls or menus to deal with; you simply point and click to where you want to go. The pointer turns into a hand when it is placed on an item you can pick up or grab. A zip feature lets you move more quickly from one location to another. Both the Mac and MPC Windows versions work identically.

Without giving away too much of the story, the island *Myst* is a base for entering and exploring other worlds. These worlds each have their own theme; there are, for instance, a water world and a mechanical world. The means by which you reach these other worlds involve a bit of science fiction and, it seems, magic.

It is easy to get hooked on *Myst*. Two years in the making, it features stunning, highly detailed graphics. An original sound track plays unobtrusively in the background. At certain points, video clips are seamlessly integrated into the artwork. From technical and pure entertainment standpoints, *Myst* sets a new standard of excellence.

—Michael Nadeau

Create a Multimedia Presentation in 60 Minutes... GUARANTEED.

CD-Rom Sampler with "Guide to Multimedia" only \$9.95 call (612) 531-0603 to order!

SST SUPER SHOW & TELL

Now you can create a multimedia presentation in one hour! **SST** maximizes Windows 3.1 and lets you produce dynamic presentations complete with scrolling text, sound effects, narration, graphs, pictures, live motion video — even interactive capabilities. **SST** works like a slide carousel and a VCR player. It features easy-to-learn point & click and drag & drop controls. Plus, it utilizes two revolutionary operating techniques that no longer require you to learn complicated script languages or deal with time-based editing systems. It's the easy way to get into the multimedia action and make your presentations soar! **Satisfaction Guaranteed.** Create a multimedia presentation in sixty minutes or return for a refund. Call for details and limitations.

suggested retail price **\$149.95**

7100 Northland Circle, Suite 401
Minneapolis, MN 55428
(612) 531-0603

AskMe
Networks Corp.

MPC
Multimedia PC

WIBU-Box goes PCMCIA

Order your evaluation package today!

CeBIT 94
HANNOVER
MARCH 18-23 1994
Hall 7 - Booth D01

We are looking for international distributors

- ✓ The Ultimate Copy Protection System
- ✓ WIBU®-BOX for LPT, COM or as card for (E)ISA slots and as PCMCIA-Card (Rel. 2.1)
- ✓ Protection for DOS, Windows and networks without requiring source code modification
- ✓ Support of OS/2®, Win32s, Windows™ NT

WIBU-KEY
Beats a dongle anyday

**WIBU
SYSTEMS**

WIBU-SYSTEMS GmbH
Rueppurrer Strasse 54
D-76137 Karlsruhe, Germany
Phone: +49-721/376357
FAX: +49-721/377455

In USA and Canada please contact:
Southwind International Inc.
P. O. Box 308, Brookeville, MD 20833
Phone: (301) 570-3497
FAX: (301) 570-4773

Books & CD-ROMs



is not very difficult. All you need is perseverance.

The Multimedia Production Handbook covers the PC, Mac, and Amiga in depth, with critiques as to which is best suited for specific types of work. You'll quickly conclude, and rightly so, that there is no "ultimate" multimedia computer. Perhaps you'll decide on the PC for excellent audio selections, or the Mac for brilliant graphics, and there's no comparison for the Amiga's Video Toaster special video effects.

Aside from some introductory background and overview material, the book is grouped into four sections: Presentation Graphics, Audio, 3-D Graphics and Animation, and Video. A concluding Resource Guide provides sources for all the products mentioned in the book, as well as numerous other products for which space was not available. You can send for a videotape that provides a multimedia illustration of each chapter.

Yager's conversational writing style easily leads you through the complex decisions that proper use of multimedia requires—should you go for a simple presentation or give in to the urge for flashy graphics? does DAT (digital audiotape) or MIDI provide better sound? at what point does animation outstrip your processor's ability to cope? There's also good advice on how to gear a presentation to your audience, traveling with your computer, and designing presentations when you don't know what the display hardware will look like.

The Multimedia Production Handbook takes you step-by-step through the design, development, and delivery of multimedia presentations—whether on slides, computer screens, or videotape. Even if you're only vaguely familiar with computer technology, Yager will soon have you producing convincing and informative multimedia presentations.

—Raymond GA Côté

STRANGE PATTERNS

STRANGE ATTRACTORS: CREATING PATTERNS IN CHAOS

by Julien C. Sprott M&T Books, ISBN 1-55851-298-5, \$39.95 (with disk)

Come on a research safari through the plains of chaos in search of strange attractors—those intriguing patterns that delight audiences and enthrall mathematicians. All you need is a personal computer, a little time, and a copy of *Strange Attractors: Creating Patterns in Chaos* by Julien C. Sprott.

Sprott has produced a veritable handbook of strangeness. You'll find Tinkerbell maps, stochastic webs, and 4-D images. Although a basic grounding in programming and mathematics will help, it is not necessary. The book is written for both the engineer and the artist. You can play as well as learn.

In addition to simply viewing existing strange attractors, the sample programs provide a system for finding new examples for your collection. Examples are provided in a mixture of BASIC, C, and C++ for DOS, Windows, and Macintosh. ■

—Raymond GA Côté



COREL DRAW!

The Best in Graphics

...and more!



Get animated with CorelDRAW 4!

CorelDRAW is renowned for its powerful graphics capabilities. CorelDRAW 4 now leaps even further ahead by adding page layouts, animation and OCR, as well as hundreds of other feature enhancements. It's the best value in software today—and it's still the easiest to use!

CorelDRAW 4 is the ideal desktop publishing tool! It includes illustration, charting, photo-editing, tracing/OCR and presentation capabilities...and so much more! There are advanced word processing features, multi-page layouts and dozens of artistic and special effects. It's packed with more fonts, more clipart images and symbols, more graphic tools and business applications. And now CorelDRAW 4 also includes CorelMOVE, a brand new animation module.

ALSO INCLUDES TWO BONUS CD-ROMs—featuring a complete CD version of CorelDRAW 4 plus libraries of clipart images and symbols, fonts, animation elements, sound effects, and a Video for Windows enhanced QuickTour.



**PAGE LAYOUT
CHARTING
ILLUSTRATION
PHOTO-PAINT
TRACING/OCR
PRESENTATIONS
FILE MANAGEMENT
ANIMATION**

- Comprehensive DTP Features
- Flexible Multi-Page Layouts
- Enhanced Word Processing
- Advanced Direct Scanning
- Powerful OCR (Optical Character Recognition)
- Single-Step Business Forms Tracing
- Thousands of Fractal Textures and Fills
- Dazzling Artistic Tools and Special Effects
- Convenient Spreadsheet and over 80 Chart Styles
- Object Data Management
- Over 5,000 "Drag and Drop" Symbols and Shapes
- Over 18,000 Clipart Images and Symbols
- Over 750 Fonts (650 Bitstream and ITC)
- Complete Color Separations
- On-line Help
- 20 Photo-Paint Filters and 14 Image Correction Filters
- 37 Import/Export Filters
- 21 Transition Effects
- Over 200 Animated Films
- Over 400 Cartoons
- Over 750 Actors, Props and Sounds

**18,000
CLIPART**
images and symbols



**750
FONTS**



**ONLY
\$479**
U.S. FUNDS

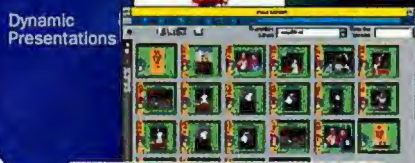
Registered User Upgrade \$249
CorelDRAW 3 - Now Only \$149



Create Dazzling Illustrations



Powerful Photo-editing



Dynamic Presentations



Comprehensive DTP Features and Multi-Page Layouts



Object Data Management



Versatile Charting



Automatic Forms Tracing with OCR



Incredible Fractal Textures



THE SHOP
PROGRAMS

Order Now!

1-800-421-8006

Circle 82 on Inquiry Card.



KUR-0015-1

Four pounds of colorful computing.



\$1,899

FREQUENT FLYERS AND LIFE-ON-THE-ROAD TYPES TAKE NOTE!

AMBRA™ mobile systems give you everything from speedy **486 processors** to **high-volume hard disk capacity**, to go! Choose a featherweight (**only 4 lbs!**) SN-Series notebook for full-function computing in color or mono. Or make yours a **high-performance N-Series** model with dual-scan DSTN or **active matrix color**. Whatever AMBRA you carry, you'll work in comfort at an **86-key keyboard** with **integrated trackball**. And benefit from power-saving Sleep mode or convenient **Suspend/Resume** capability. Take along your pick of **PCMCIA options** — fax/modem and more — for on-the-spot communications. Back in the office, let your notebook double as a desktop. Just plug into one of our optional **docking stations** to instantly and easily access computing resources throughout your company!



If your work keeps you on the move.

call **AMBRA**. Our new **MOBILE SYSTEMS**

pack lots of **POWER** yet travel **LIGHT**.

Firm confidence.

Every AMBRA comes with a 30-day money-back guarantee and a one-year limited warranty (optional Executive warranty also available).¹ And you can rely on toll-free technical support around the clock!

Full convenience.

To place an order or get more information, just call — weekdays 8 am to 11 pm, weekends 10 am to 7 pm (ET). We accept Visa,[®] MasterCard,[®] Discover[®] and American Express[®] — and purchase orders from qualifying businesses. Pick up the phone today!



"ROAD WARRIOR" OPTION BUNDLE: \$386

For SN-Series: Includes PCMCIA 2.4/9.6 kbps fax/modem, extra battery, battery charger, carrying case

"QUICK DOCK" OPTION BUNDLE: \$417

For SN-Series: Includes port replicator, 14" UVGA color monitor, full-size keyboard

"INSTANT OFFICE" OPTION BUNDLE: \$927

For N-Series: Includes docking station, 15" FST color monitor, full-size keyboard

"TRAVELER" OPTION BUNDLE: \$288

For N-Series: Includes PCMCIA 2.4/9.6 kbps fax/modem and extra battery

In Canada:² call 1-800-363-0066, Ext. 1469

▼ SN-Series

FEATHERWEIGHT AND FULL FORCE.

SN425C

- 486SX, 25 MHz, SL-Enhanced
- 4MB RAM, max: 20MB
- 170MB removable hard disk
- 7.8" STN color screen
- 1 PCMCIA slot, Type II
- 86-key keyboard
- Integrated 16mm trackball
- MS-DOS,[®] Windows[™] 3.1
- Slip case
- 4 lbs, including battery

\$1,899

(With external 3.5" 1.44MB diskette drive, add \$99.)

SN425

- 486SX, 25 MHz, SL-Enhanced
- 4MB RAM, max: 20MB
- 80MB removable hard disk
- 8.2" monochrome LCD
- 1 PCMCIA slot, Type II
- 86-key keyboard
- Integrated 16mm trackball
- MS-DOS, Windows 3.1
- Slip case
- 4 lbs, including battery

\$1,299

(With 170MB hard drive, add \$200. With external 3.5" 1.44MB diskette drive, add \$99.)

▼ N-Series

DAUNTLESS POWER BEYOND OFFICE DOORS.

N450T

- 486DX2, 50 MHz
- 8MB RAM, max: 12MB
- 3.5" 1.44MB diskette drive
- 200MB hard disk
- 9.5" TFT active matrix color screen
- 1 PCMCIA slot, Type III
- 86-key keyboard
- Integrated 16mm trackball
- MS-DOS, Windows 3.1
- Carrying case
- 6.6 lbs, including battery

\$3,899

16mm trackball

N450C

- 486DX2, 50 MHz
- 4MB RAM, max: 12MB
- 3.5" 1.44MB diskette drive
- 200MB hard disk
- 9.5" DSTN dual-scan color screen
- 1 PCMCIA slot, Type III
- 86-key keyboard
- Integrated 16mm trackball
- MS-DOS, Windows 3.1
- Carrying case
- 6.6 lbs, including battery

\$2,599

N433C

- 486SX, 33 MHz
- 4MB RAM, max: 12MB
- 3.5" 1.44MB diskette drive
- 120MB hard disk
- 9.5" DSTN dual-scan color screen
- 1 PCMCIA slot, Type III
- 86-key keyboard
- Integrated 16mm trackball
- MS-DOS, Windows 3.1
- Carrying case
- 6.6 lbs, including battery

\$2,199



1 - 8 0 0 - 2 0 0 - 1 4 6 9

¹ Please call for details regarding AMBRA's money-back guarantee, limited warranty and Executive warranty. Return shipping and insurance charges are the responsibility of the customer. ² Offerings may differ in Canada.
©1994 AMBRA Computer Corporation. AMBRA is a trademark of ICPI Ltd. and used under license therefrom. The AMBRA logo and logotype are trademarks of AMBRA Computer Corporation. MS-DOS is a registered trademark and Windows is a trademark of Microsoft Corporation. All other product names are trademarks or registered trademarks of their respective suppliers. Offerings, prices and products are subject to change without prior notice. Prices do not include shipping.

BUILDING HIGH

Many of the technologies and players needed to construct the information infrastructure are already in place. But the precise definition of the data highway is in the eye of the beholder. Who builds it could dramatically affect how it works—and how it's used.

ANDY REINHARDT

One fact must be made clear about the national information infrastructure: The government is not planning to dig a trench from New York to San Francisco, fill it with fiber-optic cables, and call it a data highway. Rather, the information highway will be privately built, owned, and operated; the Feds will encourage its development only through research funding, standards efforts, and changes in regulations.

In fact, much of the data highway *already exists* in the vast web of fiber-optic strands, coaxial cables, radio waves, satellites, and lowly copper wires now spanning the globe. What's needed now are better on- and off-ramps—that is, better and faster links from businesses, schools, and homes to the communications backbone—as well as new vehicles, more destinations, and better guidebooks on how to get there. Hundreds of billions of private and public dollars will be required over the next decade to weave together the world's communications systems and create these new software and hardware navigation tools.

What will be the benefit of all this investment? For business users, the data highway represents the holy grail of connectivity: a ubiquitous internetwork that allows them easily and inexpensively to connect with customers and suppliers, improve communications among employees, and gather competitive data. Applications facilitated by the highway, such as videoconferencing, document sharing, and multimedia E-mail, could reduce travel spending and encourage telecommuting. Businesses might also save big on reduced health-care costs if the data highway improves distribution of medical records and enables new techniques such as remote

diagnostics. "We're very excited about it," says Ward Keever, the coauthor of a report on the data highway from SIM (Society for Information Management) and senior vice president for information services at the Medical Center of Delaware in Wilmington.

There's little disagreement over the grand vision of the data highway. It will be, as U.S. vice president Al Gore calls it, "a network of networks," a massive client/server and peer-to-peer mesh capable of carrying gigabits, and eventually terabits, of data per second on its trunk lines. The back-end servers, networking technologies, client devices, and software applications will be utterly heterogeneous—the most secular network ever constructed. And if it succeeds as envisioned, the data highway could help businesses find information more easily, open up new modes of research and education, and give consumers a wide choice of services.

It's in the details that opinions start to diverge, and these differences could have a profound effect on how the information infrastructure is designed and used. "Every technology company out there can define the information highway for you," joked James Abrahamson, chairman of the board at Oracle, recently. "[It's] the strate-



THE DATA WAY

gic vision for whatever the company happens to sell.”

The parties vying to create the data highway—telephone companies, cable distributors, computer makers, content providers (e.g., publishers, studios, and on-line services), and the worldwide Internet community—bring to the table different technologies and points of view. Forecasting the ultimate form and function of the data highway requires examining these conflicting technical perspectives. For instance, cable companies tend to see the data highway as a distribution vehicle for video and audio; were they solely responsible for linking users to the backbone, their data highway might favor information delivery over two-way communication.

Others, including Mitch Kapor, founder of Lotus and now chairman of the Washington, D.C.-based Electronic Frontier Foundation, see the creation of the data highway as an oppor-

tunity to give citizens access to a vast wealth of information. Kapor's data highway might be less commercial- or entertainment-oriented, and its architecture would encourage individuals to become information creators, not just consumers.

In interviews with nearly 100 industry executives, engineers, analysts, users, and policymakers, BYTE has explored how the national and international information infrastructure is likely to be built. Below is a summary of those competing views, along with our own opinions of the optimal direction for the data highway of the future.

What Is It?

Oracle's Abrahamson contends that the highway is simply the logical conclusion of today's convergence of hardware, software, and networking technologies. The driving force for



**UNDER
CONSTRUCTION**

Data Highway Report Card

	Telephone	Cable	Internet
Availability	A+	B+	B
Affordable	A	B-	C+
Ease of use	A+	A+	C-
Security	B-	F	C-
Billing	A+	B	D+
Information content	D	C-	A+
Openness	B-	D	A
Bandwidth	D	A-	D

Today's telephone system comes closest to meeting the criteria for a data superhighway, but its copper wiring can't currently support multiple channels of video or other high-bandwidth data. The Internet is hard to use, doesn't support billing or widespread distribution of real-time data, and can be both expensive and difficult to access. This is changing, however, with the rise of commercial Internet providers and new tools. The cable system falls in the middle, but two-way capabilities are only now being added.

content), and a new generation of smart middleware (e.g., General Magic's agent-based Telescript) that will help users navigate the network.

Unresolved technical arguments about the data highway's architecture boil down to two main categories: protocols and bandwidth. The protocol problem concerns

the ultimate role of TCP/IP, the lingua franca of the Internet and Unix-based LANs. Buttressed by the engineering resources of the IETF (Internet Engineering Task Force), TCP/IP has continuously evolved. But it suffers drawbacks for real-time use that could threaten its position as an internetworking standard when multimedia traffic plays a greater role on the data highway. An emerging alternative is ATM (Asynchronous Transfer Mode), a hybrid circuit-switched and packet-switched networking scheme that performs well in real-time applications but lacks TCP/IP's software base. One potential solution is to run TCP/IP over ATM.

Bandwidth equals data transmission capacity. Conventional telephones need very

little, while HDTV needs large amounts—20 Mbps or more per channel. How much bandwidth is necessary to connect businesses, homes, schools, and governmental bodies to the data superhighway will depend on the applications they end up using: on-ramps will need a lot more bandwidth if users demand interactive digital video than if they use the highway to send E-mail. A yet more subtle problem is how to allocate bandwidth into and out of customer sites: A system biased to data delivery—i.e., with a high ratio of downstream to upstream bandwidth—implies information *consumption*, whereas one with symmetrical or dynamically assigned capacity implies *communication*.

The Players

To meet the needs of society, the data highway has to be ubiquitous, affordable, easy to use, secure, multipurpose, information rich, and open. If it's to be economically viable, service providers have to be able to bill customers for the time they spend on the network or for the data they use. Each of the precursors of the data highway meets these criteria with varying success. The different heritages of the players are reflected in how they define the information infrastructure.

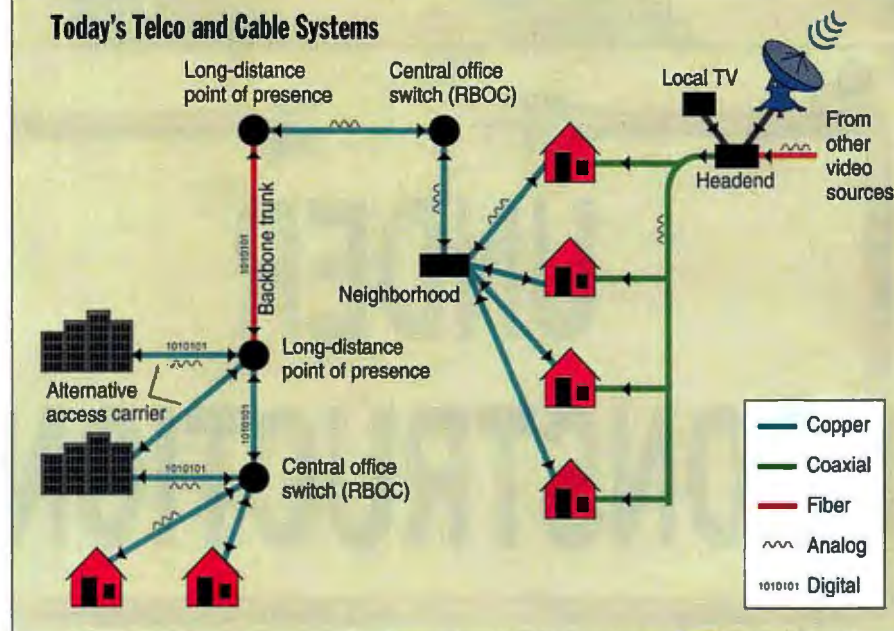
Cable companies. Steeped in broadcasting analog video through a wire, cable companies see the data highway largely as synonymous with enhanced entertainment services. They want to layer onto the video stream new consumer offerings such as interactive TV (e.g., video-on-demand, home shopping, viewer polling, and in-

this convergence is the increasing digitization of data; as Nicholas Negroponte, the head of MIT's Media Laboratory, says, "Bits are bits." Service providers are fighting over how to build the data highway. However, once video or speech or geological data becomes strings of 1s and 0s, users won't care what pipe they traverse to get from one computer to another.

The data highway's backbone will use every wide-area communication technology now known, including fiber, satellites, and microwaves, and the on- and off-ramps connecting users to the backbone will be fiber, coaxial cable, copper, and wireless. Data servers will be supercomputers, mainframes, minicomputers, microcomputers, and massively parallel machines, while a great diversity of clients will populate the end points of the network: conventional PCs, palmtops and PDAs, smart phones, set-top boxes, and TVs. Software used on the network will include operating systems, networking protocols and services, user interfaces, databases, data sources (or

Today's phone and cable companies use different topologies and technologies to deliver their services. The phone system is switched, symmetrical, and interactive. Its backbone or "trunk" lines are typically digital fiber; analog copper wires deliver service into homes and businesses. The cable system is unswitched and distributive, built on a backbone of analog fiber and satellites, with analog coaxial cables into customer sites. In the future (far right), their local architectures will be nearly identical: Interconnected signal collection and routing points feed services via fiber to the neighborhood or the curb. From these nodes, data enters homes and businesses on a mix of coaxial cable, copper wire, and fiber to reach set-top boxes, computers, and phones. Both systems are switched and two-way, though not necessarily symmetrical or entirely digital.

Today's Telco and Cable Systems



formation-on-demand). But the cable companies want to provide important business services, too, such as voice telephony, data communications, and access to on-line services. Most of all, they see the data highway as a chance to exploit their primary asset: broadband coaxial cables stretching into an estimated 60 million U.S. homes and millions more around the world.

A major challenge for cable companies is that their systems tend to be proprietary and not interconnected. Constructing a nationwide network will require adopting common standards, installing giant gateways, and leasing backbone capacity from long-distance carriers (or spending big money to lay their own digital fiber trunk lines).

Telephone companies. Where the cable companies are weak, phone companies—both local and long-distance—are strong. Cable has traditionally used a one-to-many, trunk-and-branch topology with little or no provision for “upstream,” or return, communications. The phone system was designed for point-to-point communications and has evolved into the world’s largest switched, distributed network, capable of handling millions of phone calls simultaneously, tracking each one, and billing customers precisely for their usage. The phone system’s legacy as a public utility has given it a degree of reliability and openness unmatched in the cable world.

The phone companies want to send data, especially video, over their vast networks. But the phone system suffers a bandwidth shortage: Although the trunk lines crisscrossing the country are of high-capacity fiber, the local loops into businesses and

TOPOLOGIES AND PROTOCOLS

Telephone and cable systems use dramatically different communications architectures and standards. If the RBOCs, interexchange carriers, and cable companies merge into the data highway, their systems will evolve to encompass each other’s advantages.

	TELCOs (VOICE/DATA)	INTERNET (VIA TELCOs)	CABLE (TODAY)	CABLE/TELCO (FUTURE)
Key users	Everybody	Government, academia, business	60 percent of U.S. homes	Everybody
Media/backbone	97 percent digital fiber optic	NSFnet (T3), other telcos	Satellite, analog fiber optic	Analog/digital fiber optic, satellite
Media/local	Copper wire, wireless	Copper wire, Switched-56, T1/FT1	Coaxial cable	Coaxial cable, fiber optic, copper wire, two-way radio
Topology	Circuit-switched, star	Packet-switched, routed	Unswitched, trunk and branch	Switched/unswitched, star
Protocols	POTS, ISDN, ATM	TCP/IP	Proprietary analog	Analog, ADSL, ATM

homes are typically two- or four-wire unshielded copper with limited bandwidth.

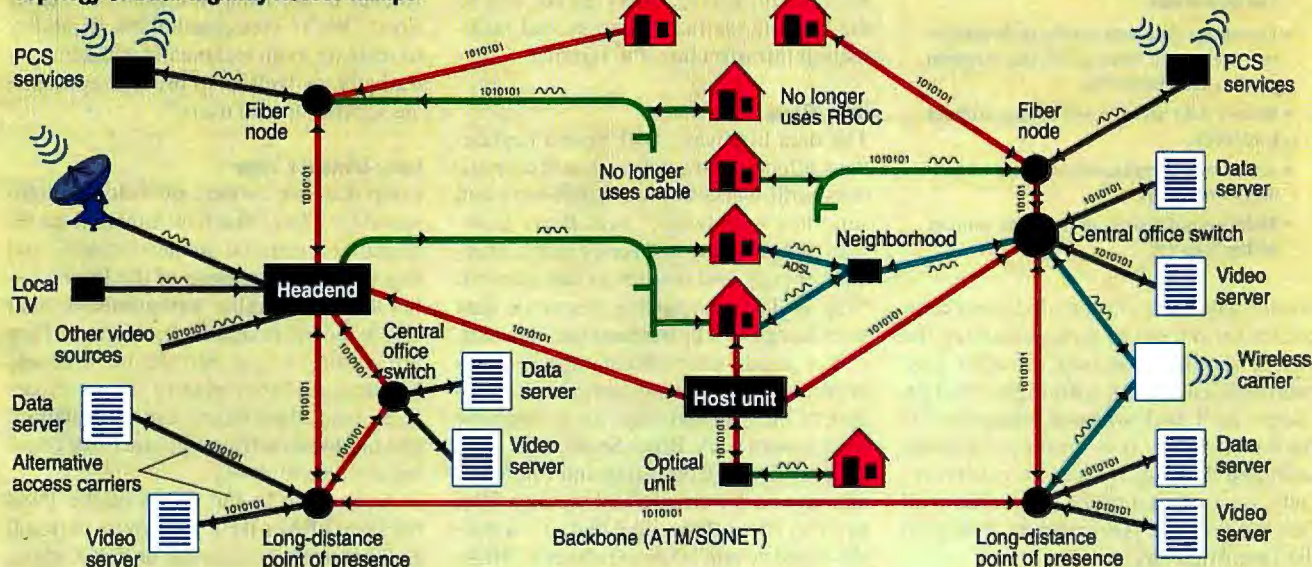
The Internet. Riding on the shoulders of the phone system is a remarkable worldwide computer cooperative, the Internet, a government-subsidized experiment in distributed computing, electronic community, and controlled chaos. The Internet doesn’t own the pipes it passes through, and nobody owns the Internet, but it is growing by as many as 150,000 new users per month. If the wires and cables of the communications industry are the data highway’s foundation, the Internet may provide its language, culture, and customs.

A unification of phone and cable systems could bypass the Internet and threaten its relevance, but given the Internet’s

rich human and informational capital, the more likely scenario is that its technology will be harnessed for the highway. A number of companies are working to make the resources of the Internet, which has a notoriously arcane interface and command structure, more accessible to businesses and individuals.

Policymakers. Washington is working to resolve policy issues concerning the data highway. Proposed legislation to ease regulations on cable and phone companies has the support of the Clinton administration. The most significant remaining challenge is how to ensure universal access to the information infrastructure. A principle enshrined in phone regulation since the 1934 Communications Act, *universal*

Topology of Data-Highway Access Ramps



BYTE's Recommendations for the Data Highway

SHORT TERM (1994-1996)

INFRASTRUCTURE

- Backbone: existing standards (T1/T3, X.25, basic-rate ISDN); increased use of frame relay, SMDS, and SONET; limited penetration of ATM; TCP/IP for internetworking
- Local loop: separate phone (POTS, ISDN, cellular) and cable (analog, pay-per-view) delivery systems; emergence of packet radio and PCS wireless
- Trials of radio- and cable-based interactive analog TV
- Trials of ADSL video-over-copper
- Trials of switched digital video
- Increasing insensitivity of "smart" backbone to end-point devices
- Increasing commercialization of the Internet
- Continued growth of commercial and business on-line services and entry of new parties
- Proliferation of easy-to-use retrieval tools and information agents

POLICY

- Lift restrictions on RBOC delivery of video content in and out of region, but retain restrictions against in-region ownership of cable companies by RBOCs.
- See more competition at local loop from interexchange carriers and alternative-access carriers; maintain restrictions on RBOCs' providing long-distance service.
- Encourage two wires into each home—coaxial cable and copper—and multiple services to business locations.
- Encourage greater penetration and tariffing of ISDN to business and residential users.
- Encourage interactive TV tests to homes and businesses.
- Encourage universal access to data-highway on-ramps: open platform, common carrier, user subsidies.
- Ensure data security and privacy without trapdoors.
- Encourage upstream/downstream bandwidth symmetry.
- Maintain multiplicity of free data sources on the Internet.

service requires telecommunications companies (or telcos) to cross-subsidize the cost of serving poor, rural, or other less-profitable customers with higher-margin clients such as downtown businesses. If the data highway is to become a national asset and the basis for an information society, access to it must be affordable to all (see the text box "Government Policy on the Data Highway").

Meanwhile, efforts are under way in

MEDIUM TERM (1996-1998)

INFRASTRUCTURE

- Backbone: primary-rate ISDN, frame relay, SMDS, SONET, and ATM; TCP/IP.
- Local loop: fiber-to-the-node, dual services (phone and cable on copper and coaxial cable) or single-provider services (via coaxial). Mix of POTS and ISDN, analog and digital cable. Some fiber to the home. Widely installed wireless.
- Bandwidth allocation remains skewed to downstream delivery.
- Greater use of analog interactive TV.
- Serious investment in switched digital video, ATM to the node.
- Early use of HDTV.
- Widespread use of personal communicators.

POLICY

- Lift restrictions on in-region cross-ownership between cable and telcos.
- Lift restrictions on RBOCs providing long-distance service.
- Increase investment in fiber to the home and desktop.
- Maintain antitrust vigilance toward infrastructure and content providers.

countries outside the U.S. to build similar national networks. Canada, Germany, and Japan have major projects (see the text boxes "Data Highway Lags in Japan" and "Europe's Many Data Highways"). Many U.S. firms are rushing into foreign markets to gobble up newly privatized telecommunications franchises or to conduct technical trials of systems they hope to replicate back home. Connecting all these regional initiatives, many argue, will be the existing, de facto international information infrastructure, the Internet.

User Views

The data highway "will have a tremendous effect on how we work and do business with banks and our customers and suppliers worldwide," says Barry Coleman, senior economist for Texaco's alternate energy and resources department. "The dollars saved using electronic data interchange will be tremendous," he adds.

Yet despite the potential improvements in productivity and communications promised by the data highway, some corporate users remain wary. Bruce Smith, MIS manager for ENSR Consulting and Engineering, says he is worried about security. "I'm nervous about things like that; it's a double-edged sword." (See the text box "Highway Safety: The Key Is Encryption.")

LONG TERM (1998-2001)

INFRASTRUCTURE

- Backbone: ATM over SONET, Broadband ISDN, SMDS over ATM, IPng
- Local loop: single coaxial cable or fiber to the home, running end-to-end ATM
- Ubiquitous bandwidth symmetry
- Switched digital video infrastructure in place
- Wide adoption of HDTV and early use of 3-D/virtual reality services

For some users, security is of such paramount concern that they don't even outsource their communications needs today to private network providers, much less anticipate using a public backbone to exchange sensitive information. "A public information highway doesn't mean a thing to me," says Ben Fishman, LAN manager for the Wells Fargo Bank in San Francisco, California. But Fishman acknowledges that on the customer side of the bank's business, on-line banking services over the data highway could be an attractive time- and money-saver.

A SIM report examines nine areas of concern for business users of the data highway: standards for connectivity and interoperability, competitive versus regulatory forces, access, protection of rights, pace of development, funding of research, transport media, speed of data transfer, and the role of the Internet. As a rule, SIM advocates openness and competition wherever possible, but with adequate legal protections to guard against monopolies and ensure equal access. As for the Internet, Keever of the Delaware Medical Center says: "We're concerned about its ability to scale up, both technically and administratively, as well as to provide appropriate security to end users."

Long-Distance View

Long-distance carriers provide the high-speed *long lines* that now interconnect regional and national phone systems—and that form the backbone of the Internet—but they have higher aspirations for their role in the information infrastructure: They are starting to get into the local-access business, and they plan to offer services (e.g., mail, directories, and information) and hardware/software products for cruising the data highway.

According to the terms of the 1984 breakup of Ma Bell, the seven regional Bell operating companies, or RBOCs (i.e., Ameritech, Bell Atlantic, BellSouth,

SINCE OUR UPS COSTS LESS, LET'S FORGET ABOUT PRICE FOR A MINUTE...MAN

**BECAUSE WHEN THE
POWER DIPS, ITS
NOT WHAT YOU PAID
FOR YOUR UPS
THAT'S IMPORTANT,
ITS WHAT IT DOES**

**SO LET'S TALK ABOUT
FEATURES...**

The MINUTEMAN ALLIANCE A500 keeps your network safe from brownouts, the most common power problem. Our line-interactive technology continuously monitors and provides an automatic boost whenever power dips. This important feature prevents frequent battery usage, saving the battery for more severe power problems.

Other important features that make the MINUTEMAN A500 stand out are a 500 VA

rating, extensive status indicators and a Test button so you can confirm that the UPS is doing its job. A Site Wiring Fault Indicator is included to let you know if there is a problem with grounding or other on-site electrical wiring problems that could be catastrophic.

The Alliance A500 is compatible with MINUTEMAN's LanMaster unattended shutdown software for all operating systems to further protect your network, even when you're not there.

If all UPSs were priced the same, the choice would be easy based only on features. But when you compare prices, the choice becomes even more obvious.

We don't believe you'll pay 25% more for a product that gives you less. Call our POWER HOTLINE now and find out how to get more UPS for less.

MAKE THE COMPARISON YOURSELF

Model	Minuteman A500	APC BK600	Tripp Lite Omni 500
PRICE	\$299	\$399	\$379
Price per Watt	.92	1.00	1.08
VA Rating	500	600	500
Line-Interactive	YES	NO	YES
Waveform Output	Simulated Sinewave	Simulated Sinewave	Simulated Sinewave
LED Status Indicators	YES 4-LED's	NO	YES 4-LED's
Site Wiring Fault Indicator	YES	YES	NO
Test Button	YES	YES	NO

Product and company names mentioned herein may be trademarks or registered trademarks of their respective companies



MINUTEMAN
UNINTERRUPTIBLE POWER SUPPLIES
1-800-238-7272

Minuteman's product line includes UPSs and Voltage Regulators ranging from 300VA to 10 KVA. International models are available.

**1455 LeMay Drive
Carrollton, Texas 75007
214/446-7363 Voice
214/446-9011 Fax**

Circle 119 on Inquiry Card (RESELLERS: 120).



Government Policy on the Data Highway

JUDICIARY

• MODIFIED FINAL JUDGMENT, JANUARY 1984

Judge Harold Greene's decision broke up the AT&T Bell System and created the seven RBOCs. It forbade local telcos from manufacturing equipment, providing long-distance service, delivering video, or owning content.

• INFORMATION SERVICES RESTRICTIONS EASED, OCTOBER 1991

Responding to an appeals court order, Judge Greene lifted restrictions against RBOCs' providing information services, allowing them to own news, sports, weather, and other data services distributed over their phone lines.

• BELL ATLANTIC V. U.S., AUGUST 1993

U.S. District Court Judge T. S. Ellis ruled unconstitutional the provision of the 1984 Cable Act preventing local phone companies from providing TV programming in their service territories. Now on appeal. Ruling applies only to Bell Atlantic.

Nynex, Pacific Telesis, Southwestern Bell, and US West), provide regulated local service and are concerned with the local loop—how data, voice, and video services get in and out of customer sites. Long-distance (or *interexchange*) carriers, such as AT&T, MCI, and Sprint, focus on the backbone and on value-added services. These roles, however, are starting to blur.

One job now performed by long-distance firms will remain the same in the data-highway era: They will provide the trunks, or *long lines*, that carry telephone traffic across the boundaries separating local service areas in the U.S. and into other countries. These lines are almost entirely fiber now, and most use SONET (Synchronous Optical Network), a CCITT/ITU standard that defines various levels of digital telephony service over fiber.

Trunk lines range in capacity from T1 rates (1.544 Mbps) up to OC-48 (2.4 Gbps) and beyond. Today's Internet backbone, for instance, is built on T3 (45 Mbps) lines operated by MCI. Local access from users to hosts and hosts to the backbone occurs at rates ranging from 2400 bps to 19.2 Kbps for dial-up, or via leased lines at multiples of 56 Kbps or 64 Kbps up to the T1 rate of 1.544 Mbps.

The complex telco regulatory structure permits other roles for long-distance carriers as well. They can manufacture equipment, which RBOCs cannot do. Long-distance companies also offer value-added

LEGISLATIVE

• HIGH PERFORMANCE COMPUTING ACT OF 1991

Sen. Gore's bill authorized creation of the NREN (National Research and Education Network) and funded research on high-speed networking hardware and software.

• H.R. 1757, NATIONAL INFORMATION INFRASTRUCTURE ACT OF 1993

Author: Boucher (D-VA). Status: Passed House of Representatives September 1993; no Senate equivalent, but portions are found in S.4, which is pending. Would expand on the High Performance Computing Act of 1991, providing coordinated federal program to develop and disseminate applications for high-performance networking and high-speed networking in education, libraries, health care, and provision of government information.

• H.R. 3636, NATIONAL COMMUNICATIONS COMPETITION AND INFORMATION INFRASTRUCTURE ACT OF 1993

Sponsors: Markey (D-MA), Fields (R-TX), Boucher (D-VA), and Oxley (R-OH). Status: Introduced Nov. 22, 1993. Major restructuring of 1934 Communications Act; would permit telcos to deliver video, open local telco market to competition, provide for open platform, ensure universal service.

• H.R. 3626, ANTITRUST REFORM ACT OF 1993

Sponsors: Brooks (D-TX) and Dingell (D-MI). Status: Introduced Nov. 23, 1993. Would phase out limitations placed on RBOCs by Modified Final Judgment to 1982 consent decree breaking up AT&T. Would let U.S. Attorney General and FCC grant RBOCs the right to offer interstate and interexchange services, manufacture equipment, offer burglar alarm services, and own a partial interest (up to 50 percent or 80 percent, depending on conditions) in electronic publishing ventures.

services, such as formatted data handling; both AT&T and Sprint, for instance, have begun to sell ATM backbone service directly to customers who install private lines from their facilities to nearby long-distance points of presence, or POPs.

Most important, long-distance companies are not enjoined from offering local phone service in competition with the RBOCs. The biggest news in this context is AT&T's pending \$12.6 billion acquisition of McCaw Cellular Communications; wireless technology provides a means to bypass the RBOCs and connect customers directly to long-distance POPs. To the extent that wireless communications become

EXECUTIVE

• THE NATIONAL INFORMATION INFRASTRUCTURE: AGENDA FOR ACTION, SEPTEMBER 15, 1993

The Clinton administration proposed forming IITF (Information Infrastructure Task Force), composed of federal officials, and "U.S. Advisory Council on the NII," composed of 25 public- and private-sector appointees. Among its goals: to promote private-sector investment; reform communications regulation; ensure universal service; promote applications in education, health care, manufacturing, and government information; promote standards for seamless networking; ensure security and reliability; protect intellectual property rights; and improve management of the frequency spectrum.

• VICE PRESIDENT GORE'S ADDRESS, JANUARY 11, 1994

The administration voiced support for the Brooks/Dingell bill (H.R. 3626), which would allow competition between local and long-distance phone companies and proposes creation of a new, optional class of regulation for broadband interactive services, called Title VII. Three principles are paramount: private investment, fair competition, and open access. Legislation proposed by Clinton will aim to ensure universal service and open access. The administration will also support other NII measures, including networking research, applications development, and electronic delivery of government services.

a key on-ramp to the data highway, the long-distance carriers—as well as wireless providers such as RAM Mobile Data and the IBM/Motorola Ardis joint venture—want a piece of the action.

AT&T has yet more irons in the fire. It now owns the Eo and Go technologies for pen-based computing, signifying its intention to compete in the market for mobile end-user devices. And it has obtained agent-based communications software from General Magic, which forms the basis for an advanced messaging service called PersonaLink that AT&T unveiled in early January.

The current regulatory environment works to the advantage of interexchange carriers, because they are freer than the RBOCs to move into new services. But with pending policy changes in Washington, telecommunications competition could turn into a free-for-all. The result for customers could be fierce price competition and an explosion of service options.

continued

Power Packed Upgrades.

POWER SUPPLIES

"The premier power-supply maker"

John Dvorak, *PC Magazine*, March 30, 1993

"The only company to go to for a power supply"

Jerry Pournelle, *Byte*, April 1993

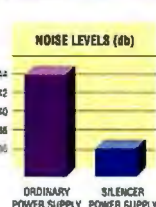
STANDARD UNITS

These UL/CSA approved, fully tested power supplies are the best basic units available.

STANDARD 205 SLIM \$89

STANDARD 220 DESK/TOWER \$89

ULTRA-QUIET UNITS



Unrattle your nerves with an ultra-quiet Silencer power supply. Appreciated by users since 1986, their high-efficiency fans and low-turbulence circuitry reduce noise by up to 84%!

A must for home office or multimedia applications.

SILENCER 205 SLIM \$119

SILENCER 220 DESK/TOWER \$129

SILENCER 270 DESK/TOWER \$179

HIGH-PERFORMANCE UNITS



Upgrade your computer with one of our premium Turbo-Cool power supplies—the choice of PC professionals. You'll get 50% - 100% more power, built-in line conditioning, super-tight regulation, ultra-clean output, a high-capacity cooling fan, UL/CSA/TUV, a 2-year warranty for 300W models, and a 5-year warranty for the 450! Ideal for high-end workstations and network file servers.

TURBO-COOL 300 SLIM/BABY \$169

TURBO-COOL 300 DESK/TOWER ... \$189

TURBO-COOL 450 DESK/TOWER ... \$349

SOLID-STEEL CASES



Give your computer a professional, high-tech look with one of our premium-quality, USA-made, all-steel cases. They're rigid—unlike light-weight imports—so the PC's components are always properly aligned and grounded.

You'll enjoy easy system access, and with room for up to 18 drives, there's real expandability!

	Desktop	Tower	Monster
Exposed Drive Bays:	5	6	13
Total Drive Bays:	7	8	18
Motherboard Capacity:	1	1	2
Power Supply Capacity:	1	1	2
Cooling Fan Capacity:	2	3	6
Filtered Air Inlet:	Yes	Yes	Yes
Lockable Front Door:	Yes	No	Yes
Beige or Black Finish:	Yes	Yes	Yes
Meets FCC-B Specs	Yes	Yes	Yes
Made in USA	Yes	Yes	Yes

SOLID-STEEL DESKTOP CASE \$175

SOLID-STEEL TOWER CASE \$295

SOLID-STEEL MONSTER CASE \$895

REDUNDANT POWER

Eliminate the risk of network downtime or data loss due to power supply failure with the TwinPower 900 redundant power system. It delivers high-capacity, fault-tolerant power to your entire network server.

Consists of two Turbo-Cool 450 power supplies in parallel, utilizing a special power-management interface module. A must for mission critical LANs.

■ 900 watts peak power

■ 100 X more reliable

than a single-unit

■ load-sharing design

■ hot-swap capability

■ 5-year warranty

■ monster-case compatible

TWIN-POWER 900 \$995



OVER-TEMP ALARM

Don't wait for the acrid smell of burnt components! With our new 110 Alert, you'll know if your PC is overheating before damage occurs. Should the computer's temperature reach 110°F, a loud alarm warns you that a fan has failed or that the cooling system is inadequate to handle that extra hard drive or other peripheral you may have added. Compatible with any computer, the inexpensive 110 Alert is compact, easy to install, and so reliable, it carries a lifetime warranty.



110 ALERT \$29

CPU COOLERS



It's a fact. 486 chips run hot, often exceeding 185°F! Now, you can cool your 486 to a safe 85°-95°F with our popular CPU-Cool. It prevents random system errors and other heat-related problems. Consists of a mini-fan embedded in a die-cast heat sink that easily mounts on the CPU. Powered by a spare drive connector. Effective, inexpensive insurance!

■ cools CPU 70° - 100°F

■ prevents system errors

■ adds years to CPU life

■ thinner, quieter, and

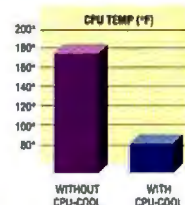
better-built than cheap

imported imitations.

■ safe, simple installation

CPU-COOL (FOR 486s) \$29

PENTACOOL (FOR PENTIUMs) \$39



PC POWER & COOLING, INC.

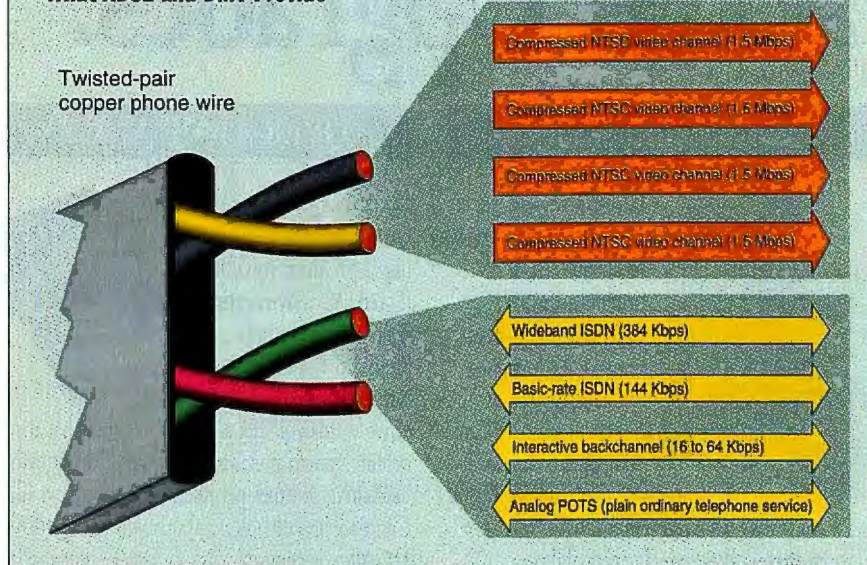
5995 Avenida Encinas, Carlsbad, CA 92008 • (619) 931-5700 • (800) 722-6555 • Fax (619) 931-6988

We accept Visa, MC, COD, or PO on approved credit. Warranty period: Five years for Twin Power and Turbo-Cool 450. Two years for Turbo-Cool (except 450), Silencer, and CPU coolers. One year for all others (except 110 Alert).

Hours: 7 a.m. - 5 p.m. (PT) Mon. - Fri. Silencer, Turbo-Cool, TwinPower, CPU-Cool, PentaCool, and 110 Alert are trademarks or registered trademarks of PC Power & Cooling, Inc. ©1993 PC Power & Cooling, Inc.

Circle 124 on Inquiry Card (RESELLERS: 125).

What ADSL and DMT Provide



ADSL attempts to use existing copper phone wire for broadband interactive video and other high-speed digital services. An experimental variation on ADSL, known as DMT (Discrete Multi-Tone), squeezes four one-way video channels onto ordinary twisted-pair wiring, along with a two-way interactive backchannel and two ISDN channels—still leaving room for regular analog telephone service.

RBOC Realignment

The local phone companies are the vanguard of data-highway construction; their lines into homes and businesses are the access ramps to the backbone. Yet their perspective is different from that of the interexchange carriers because RBOCs have, in effect, been treated as utilities for the last decade.

Two critical restrictions imposed on the RBOCs by the 1984 breakup of the Bell system were that they could not own information services and could not deliver video content within their designated service areas. The judicial, executive, and legislative branches of the federal government are now racing to see who can lift these provisions fastest: Last August, a federal court decision on behalf of Bell Atlantic wiped out the video restriction, pending appeal; and both White House initiatives and Congressional legislation have been introduced to ease regulation.

Until new regulatory structures are in place, the RBOCs are growing by buying cable properties outside their regions; the best-known deal is the pending \$25 billion merger of Bell Atlantic and Tele-Communications, Inc., or TCI, the nation's largest cable provider. At the same time, to protect themselves from expected competition from other RBOC/cable partnerships, they are retrofitting their local systems to support video.

Several approaches are being used. Bell Atlantic has conducted trials in northern Virginia and central New Jersey. The Vir-

ginia test harnesses ADSL (Asymmetrical Digital Subscriber Line), a new technology that lets conventional copper wires carry up to 1.54 Mbps of data—enough to deliver one channel of precompressed movies to a single user. The data is sent through the switched phone network to a set-top box that decompresses it and converts it back to NTSC analog video for delivery to the TV. The Virginia trial, which began with a few Bell Atlantic employees, is evolving into a market test of some 2000 consumers in northern Virginia.

ADSL is a quick-and-dirty way to pump digital video over the existing copper plant. It's no match for 50 channels of cable, but with a pair of set-top boxes and an A-B switch, customers could receive video feeds from both their cable company and their phone company. By late 1994, says Bell Atlantic vice president of technology John Seazholtz, ADSL is expected to support up to 6 Mbps of video plus ancillary services, as well as multiple users per premises and, when real-time compression arrives in 1995, live TV.

ADSL can also play a role in nonvideo applications. For instance, Bell Atlantic is considering bundling together Internet access software, ADSL compression, and ISDN service, to give customers easy, high-speed access to the Internet. The 1.54-Mbps downstream data rate would make downloading image files hundreds of times faster than over a modem, while upstream data transfers, at ISDN speeds, would be upwards of 25 times faster. This raises the

interesting possibility of CompuServe or Internet ftp sites becoming multimedia service providers.

Bell Atlantic's New Jersey trial uses a much more ambitious and expensive approach, based on technology from Broad-Band Technologies (BBT) of Durham, North Carolina. BBT's system consists of several pieces. A *host digital terminal* combines telephony feeds from central phone offices and digital video feeds from cable headends and sends them over a single paired-fiber cable (for two-way transmission) to an *optical network unit*. (A *cable headend* is the central point at which TV signals downlinked from satellites and supplied by local stations are modulated onto the cable. A BBT device converts this analog video to digital.) The optical network unit, located at or near the customer site, then splits the signal back into digital video and analog telephony components and sends them, respectively, via coaxial cable to a digital set-top box and via copper wire to a standard phone. Returning signals follow the reverse path. BBT's set-top box is being developed with Philips Consumer Electronics and Compression Laboratories.

Although BBT's architecture requires installing fiber nearly to the customer site, most telecommunications and cable companies were already doing this anyway. BBT's advantage is that it uses only a single fiber for voice and video data. Furthermore, it adds star-topology switching to the video distribution system, providing customers with guaranteed but asymmetrical downstream and upstream bandwidth.

Bell Atlantic's BBT trial builds on a basic premise: that there will be two wires reaching into the home—the copper and coaxial cable already found in over 60 percent of U.S. households. Coaxial cable has ample bandwidth to support the applications envisioned so far for the data highway, especially if the backchannel is provided through the switched phone system.

Others foresee only one wire: a coaxial cable or a single fiber. Cable companies like TCI hope to provide both video and voice/data service over a single coaxial cable. Pulling fiber everywhere is too expensive to justify (estimates range as high as \$400 billion to do every business, home, and school in the U.S.) until demand for broadband services is better understood and content offerings have matured.

Besides, as Seazholtz points out, all-fiber connections pose a tricky technical problem: how to keep phone service alive during a power failure. The lasers used to drive fiber optics in the office or home would have to draw AC current and thus

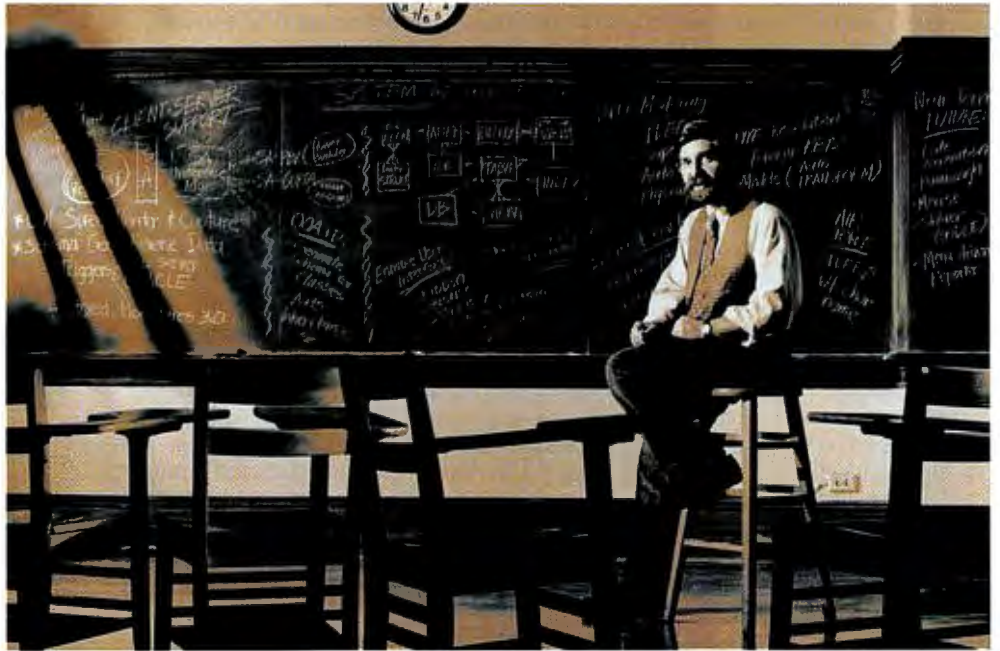
"You asked for a powerful and affordable tool to develop client/server applications. That's why I developed System Architect 3.0."

JAN POPKIN, CHIEF SCIENTIST
POPKIN SOFTWARE & SYSTEMS, INC.

Developers and project teams looking for a CASE-based tool for client/server application development will find the answer in System Architect™ 3.0. This latest version of the CASE price/performance leader includes the features of expensive tools for a fraction of the cost.

System Architect 3.0.

SA 3.0 simplifies the development of client/server applications by supporting multiple methodologies including Information Engineering, Gane & Sarson, Yourdon, IDEF, OOA&D, SSADM IV, Shlaer/Mellor, and Ward & Mellor. It also features an integrated data repository you can customize. And it runs under MS Windows® or IBM's OS/2 PM.®



Flexibility And Functionality.

The ideal combination of flexibility and functionality has made SA the undisputed price/performance leader. As the needs of developers have changed, so has the scope of SA's features and options:

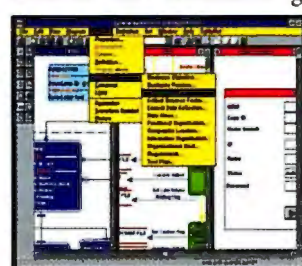
SA Screen Painter: Allows repository-based development of GUI screens and menus or character-based screens.

SA Object-Oriented Version: Supports Booch '91 and Coad/Yourdon.

SA Reverse Data Engineer: Reverse engineers SQL databases, including SQL Server, SYBASE, DB2, Informix, and Oracle.

SA Schema Generator: Generates DDL and SQL triggers from entity models for Oracle, Informix, Ingres, PROGRESS, Paradox, dBASE III, DB2, SQL Server, SYBASE, and other SQL and 4GL databases.

SA Project Documentation Facility: Enables the automatic generation of deliverables with desktop publishing quality from SA Encyclopedia.

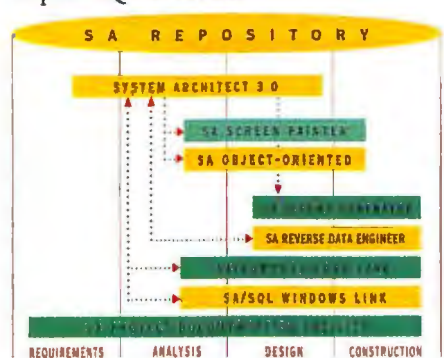


Paint GUI screens from data in repository.

Choose Your Development Environment.

SA/PowerBuilder Link: Allows the exchange of design information between SA and PowerBuilder for the development of more robust client/server applications.

SA/SQL Windows Link: Works with Gupta's SQL Windows.



▲ System Architect 3.0 covers your development lifecycle with a complete range of features and options.

Put Your Project Team In A Class Of Its Own.

System Architect 3.0 makes your project team more productive with a range of capabilities including:

Network Version: Allows multiple team members to work concurrently on a project while

sharing the SA Repository by locking diagram and data dictionary records.

Network Security: Allows Project Managers to uniquely identify and classify personnel with appropriate levels of authorization.

Access Control: Allows team members to check-out, check-in, or freeze encyclopedia objects with defined authorization.

Version Control: Allows project encyclopedias, and their related files, to be saved and stored with appropriate version-identifying data. (Available in version 3.1)

**Call Us Today At
800-REAL-CASE, X138.**

To find out how to qualify for your free 30-day evaluation copy, call us today, or fax us at 212-571-3436.

SYSTEM ARCHITECT

Popkin Software & Systems, Inc.,
11 Park Place, New York, NY 10007

England 44-926-881186; Benelux 31-3406-65530;
Germany 49-6151-82077; Italy 39-49-8700366;
Switzerland 41-61-6922666; Denmark 45-45-823200;
Australia 61-02-346499; Sweden 46-8-626-8100;
Elsewhere 1-212-571-3434

Data Highway Lags in Japan

Asao Ishizuka

The data highway hasn't yet come to Japan. NTT (Nippon Telephone & Telegraph), Japan's largest common carrier, has a backbone that is already 65 percent fiber, and corporations are using this fiber for intra- and intercity communications. ISDN is also available—there are more than 230,000 basic-rate ISDN circuits (64 Kbps) and 3100 primary-rate circuits (1.5 Mbps).

Implementing fiber to the home, or even fiber to the curb (also known as the Next Generation Communications Infrastructure) will be a long, tough road. NTT estimates that the cost to develop the new infrastructure will be \$410 billion; if \$18 billion is allocated annually for this, the new infrastructure will be built by 2015.

Japan has also experienced a very slowly developing cable business. This is due in part to widespread coverage by broadcast TV, a large number of video rental shops, and the availability of alternative entertainment sources, such as Direct Broadcast Satellite, which now dishes out NTSC and HDTV signals to nearly 6.3 million subscribers.

However, some Japanese multimedia network researchers think that the real use of the information highway will be for professional and business applications, not for the home, because of its cost. The Ministry of Posts and Telecommunications decided in December 1993 to deregulate CATV and boost the integration of broadcasting and communications by repositioning cable as a core medium. Under the new rules, cable businesses will be able to provide communications services in addition to broadcasting, and foreign carriers will be able to enter the Japanese cable business. Nynex is already getting ready for experimental CATV service in Yokohama with Japanese partners, starting in the spring of 1994. And TCI is starting an advanced CATV service in Tokyo with Sugunami CATV, beginning in October 1994.

Asao Ishizuka is a senior writer in the PC Bureau of Nikkei Business Publications, Inc. (Tokyo, Japan). He can be reached on the Internet at asao@farnsworth.mit.edu, on CompuServe at 74120,1663, or on BIX as "asaoi."

would fail during an outage. BBT's hybrid architecture, in which active optics stay at the curb while buildings remain domains of passive electronics, appears to be a safer solution for customers.

On the opposite coast of the U.S., Pacific Bell has announced an ambitious multibillion-dollar plan to go it alone, without a cable partner, and rewire California with fiber and coaxial cable. It aims to provide not just a "video dial tone" (its right to do so relying on the Bell Atlantic precedent or new FCC regulations), but video telephony and data access as well. Says Keith Cambron, Pac Bell's director of systems engineering for consumer broadband: "Video telephony, because it's symmetrical and point-to-point, requires more of a telephony model than a CATV model."

Pac Bell's design presumes, as a starting point, a heterogeneous mix of end-user devices. Cambron identifies a minimum of eight: standard analog phones; standard cellular phones; home computers linked to the network by analog modems or digital ISDN ports; RF modems that attach CATV to an individual PC (via an add-in card) or a network of PCs (via an RF-to-Ethernet converter); conventional analog

set-top boxes; advanced digital set-top boxes; and plain old cable-ready TVs and VCRs. In other words, the network envisioned by Pac Bell doesn't make existing equipment obsolete, and it adds new digital services incrementally.

The architecture is similar to that of other switched systems. Central office switches communicate by digital fiber to neighborhood nodes that serve roughly 500 customers. From the fiber nodes to the customer site is shared coaxial cable, which terminates at an NIU (network interface unit) attached to the side of the building. From there, separate signals are fed by coaxial cable and copper to video and telephone devices. Cambron contends that there is enough upstream bandwidth in this design to permit video telephony.

At the back end is where Pac Bell's legacy as a common carrier becomes most evident. The central switch communicates with a video gateway, which according to Cambron still needs development. This gateway provides the user's first-level menu selections; the second-level menus are for each particular service provider. All these interfaces are open and work cooperatively. "We want to encourage as

many suppliers as possible to get onto our network with gateways to their video services," Cambron says.

From Trunks to Stars

Cable companies already have the most bandwidth into American homes, but they haven't wired up many schools or businesses. They also have the most to gain from retrofitting their networks to become data-highway access roads: While holding onto their video delivery business, they could unseat the RBOCs by providing local access to long-distance carriers. The key technical need is to push fiber closer to the final delivery point. TCI and others are doing that, following models similar to the Bell Atlantic/BBT and Pac Bell projects. Time Warner is trying a more radical approach that employs ATM.

Cable systems are moving in roughly the same direction as RBOCs, which is why their partnerships seem so logical. TCI, for instance, announced in 1993 that it would spend \$2 billion over the next few years to upgrade its system with fiber nodes and support for video compression. The upgrade was widely misreported to mean that TCI would supply 500 channels of cable; the truth, according to vice president of TCI Technology (TCI's technology subsidiary) Bruce Ravenel, is that TCI will have enough capacity for 500 channels for a variety of business and consumer services, including traditional broadcasts, pay-per-view or video-on-demand, videoconferencing, voice telephony, and on-line access.

Traditional cable systems use a distributive architecture antithetical to two-way communications. Area headends, or cable programming distribution points that serve thousands of subscribers, receive programming via satellite or feeds from local broadcasters and shunt them onto coaxial cables that run into neighborhoods, with cable drops to individual homes. Channels are broadcast in 6-MHz bands between the frequencies of 50 MHz and 450 MHz, although newer systems can go up to 750 MHz or higher.

The two biggest changes since cable emerged 40 years ago were the development of addressable channel selectors (i.e., set-top boxes with individual IDs that can accept messages broadcast through the cable system) and the discovery of a way to modulate analog video over fiber media. Cable systems have dramatically improved picture quality by shipping source programming around on interference-free fiber instead of coaxial cable. Their potential for two-way communications, however, is still constrained by an analog trunk-and-

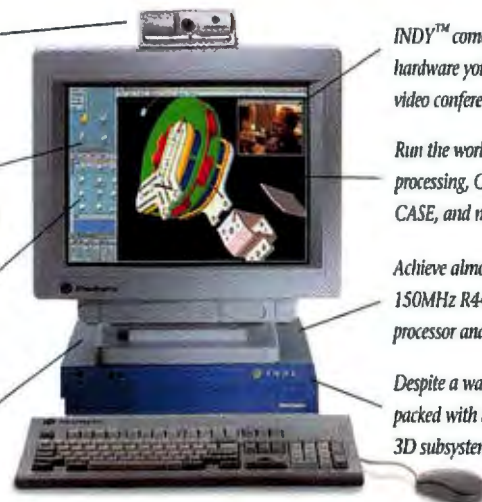
THERE'S NOTHING LIKE IT.

The IndyCam™ color digital camera is standard equipment; the most sensitive input device for the visual world.

Work in the first true multimedia interface — the Indigo Magic™ User Environment — and merge 3D, blistering 2D graphics, audio, video, and text.

It runs applications for every major platform: Windows/DOS, Mac, and UNIX — all simultaneously.

Built-in ports accommodate every device imaginable: even VCRs, all your CDs (image, music, and data), and MIDI.



INDY™ comes complete with all the hardware you need for media-mail and video conferencing.

Run the world's best software for image processing, CAD/CAM, chemistry, GIS, CASE, and more.

Achieve almost reckless speed with a 150MHz R4400™ or 100MHz R4000® processor and a true 64-bit architecture.

Despite a wafer-thin profile, INDY is packed with audio, video, and 2D and 3D subsystems, yet still has plenty of room for option cards.

IT'S LIKE EVERYTHING ELSE.

Read, write and import PC, Mac, and UNIX files with just a click of the mouse. Sit comfortably on Novell® and AppleTalk™ networks.



Standard com ports for Ethernet 10Base-T or AUI, and ISDN make INDY an easy-to-reach address in any virtual neighborhood.

If you've ever used a Mac® or Windows®, you'll feel right at home with the intuitive Indigo Magic user interface.



The video capabilities are like having conferences in your cubicle, design reviews on your desktop, and chats from your favorite chair.



With its volume buttons, headphone jack, and digital and analog audio I/Os, it's like a sound system built into a computer.



INDY™

Here's the machine that finally unites communications and computing; the machine that lets you design, simulate, and demonstrate in three dimensions; the machine for everyone who uses multimedia as a tool, not a toy. It also happens to be a nitro-fueled computer with afterburners. **Call 1-800-431-4331, Dept. B26** for both sides of the story.



SiliconGraphics®
Computer Systems

INDY includes all the features above, plus: 32MB of RAM (expandable to 256MB); IndyCam™ color digital camera; microphone; 8-bit graphics w/ Virtual-24 support; 3 juggling balls; 14", 16", or 19" non-interlaced monitor; external volume controls; 2 G1032 high-performance expansion slots; space for 2 hard disk drives (accepts 21MB 3.5" logical drive that reads/writes Macintosh, DOS and UNIX diskettes); Display PostScript®; User Environment; Hot

Europe's Many Data Highways

BERND STEINBRINK

Having built a uniform standard for Euro-ISDN that was accepted by 26 network companies in 20 countries, France Telecom and Deutsche Telekom are now trying to establish a European standard for the next generation of high-speed networks. In cooperation with British Telecom, Spanish Telefonica, Italian STET/ASST, and Swedish Telia, the companies will build a Europe-wide, high-speed digital fiber network called the Global European Network, or GEN, that should be the precursor of a future ATM (Asynchronous Transfer Mode) network. In the mid-1990s, GEN is expected to be absorbed into the METRAN or Managed European Transmission Network, which will support data transmission at rates of up to 155 Mbps across Europe.

AT&T now cooperates with most of these state companies on national ATM projects, as well as on PEAN (Pan European ATM Network), a pilot project set up by 18 European operators to test a broad palette of communication services. By mid-1994, PEAN will have nodes in Austria, Belgium, Denmark, Finland, France, Germany, the Netherlands, Norway, Spain, Sweden, and perhaps other countries; interoperability tests scheduled for then will allow transmission of video and image data across the high-speed network. PEAN members have agreed to purchase and install ATM cross-connections that meet standards and recommendations from CCITT/ITU and ETSI (the European Telecommunication Standard Institute), as well as specifications from Heidelberg-based Eurescom.

France Telecom has started yet another project with Telecom PTT Switzerland called Betel (Broadband Exchange over Trans-European Links), which began trials in September 1993 with the interconnection of several research facilities in France and Switzerland. Applications running on the Betel network include distance learning via videoconferencing and sharing supercomputers for scientific computing

tasks. The platform consists of 34-Mbps fiber-optic circuits, and the different sites are equipped with FDDI (Fiber Distributed Data Interface) LANs linked to the ATM platform. Starting this year, cost-effective LAN interconnections at very high speeds via ATM networks will be offered.

Another France Telecom ATM project is Brehat, a complete communication system for videoconferencing, video transmission, LAN interconnection, and circuit emulation. The first segments of this network will be deployed in the cities of Lannion and Rennes and at several sites in the Paris region this year. Full-scale commercial launch is planned for 1995. By then, about 17,000 kilometers of fiber-optic lines will be installed in France.

Britain is a special case because it liberalized its telecommunications in 1991, allowing TV and telephone on the same network and making investment in fiber optics profitable for private companies. One of the most unusual projects involves a company called Energis, which is owned by the 12 regional electric companies in England and Wales. Energis is planning a nationwide fiber-optic network that piggybacks on the power grid. The company was granted a full telecommunications operating license last May and since then has installed 1200 km of fiber by wrapping it around the wires of overhead electrical lines. By the spring of this year, Energis's services—voice, data, image, and multimedia—will link 20 of the country's largest cities and be available to businesses and residential customers. By January 1995, Energis will extend the network to all major towns in the country.

Germany already has one of the most extensive fiber-optic networks in the world. Deutsche Telekom has installed fiber in about 80 large cities and connected them to each other via fiber. This is the basis for a network called VBN (Vermittelndes Breitbandnetz), which was first launched in February 1989. VBN allows data transfers at up to 140 Mbps for videoconferencing and is connected via satellite to international videoconferencing networks.

VBN will be the foundation for a fiber-optic network leading into customer homes. One pilot project, BERKOM (Berlin Kommunikation), has already been installed in Berlin for applications such as telepublishing, telemedicine, and city information systems.

In western Germany, the fiber-optic network will be built up through introduction of broadband communications services. A pilot ATM project called Broadband ISDN is scheduled for early this year, starting in Berlin, Hamburg, and the Bonn/Köln (Cologne) region. By 1996, the network will be made available for general use.

Group Effort

The three best-known Pan-European initiatives are RACE, ESPRIT, and IMPACT, all started by the EC (European Community) in the 1980s. RACE (Research and Development in Advanced Communication in Europe) is focused on integrated broadband communications and image/data communications. ESPRIT (European Strategic Program for Research in Information Technology) began in 1984 and is now in its third phase. Its focus is information technology, and it includes an Office and Business Systems subprogram, slated to run from 1991 to 1994, that deals with image compression techniques for interactive media.

IMPACT 1 (Information Market Policy Actions) ran from 1988 to 1990; in December 1991 the EC adopted its successor, IMPACT 2, to establish an information services market in two key areas: interactive multimedia and geographical information. At the end of 1993, another effort, Info Euro Access, was established to develop the European market for information services, especially those using broadband communications and Euro-ISDN.

Most European ATM networks will remain pilot projects until the middle of the 1990s and will likely be used for business communication afterward.

Bernd Steinbrink is a freelance journalist based in Oldenburg, Germany. He can be reached on CompuServe at 100277,3444 or on BIX c/o "editors."



XVision 5™ Your Ultimate Connectivity Solution



XVision 5™

The market-leading Microsoft® Windows™ PC X Server, is packed with smart features that make it your best connectivity solution for running and displaying X Window and VT320 applications.

Desktop Command Center

Navigate through the whole range of enterprise-wide operating environments. Networked host connections, log-on procedures and application launching are quick and simple icon movements.

Smart Installation and Configuration

Installation is automatic with XVision 5. Built-in system intelligence detects underlying network transports and configures itself accordingly.

Automatic Graphics Speed Optimization

XVision 5 dynamically adjusts to take best advantage of your graphics hardware.

See us at Uniform Booth #4415

VisionWare® and the VisionWare logo are registered trademarks and XVision and XVision 5 are trademarks of VisionWare Ltd. XRemote is a registered trademark of Network Computing Devices, Inc. All other trademarks are recognized as property of their respective companies.



Automatic Font Substitution

Expert system technology locates the "best match" whenever a font requested by an application is unavailable on your PC.

Workstation Functionality

XVision 5 adds to X Server capability by including bi-directional file transfer, local PC printing of UNIX files, keyboard mapping and VT320 terminal emulation.

Easy-to-Use

Extensive on-line help and new smart interactive diagnostics make XVision 5 the easiest PC X Server to use.

XVision 5™
The Smart PC X Server
from VisionWare®



VISIONWARE

US Headquarters

1-800-949-8474

4500 Bohannon Drive, #280 • Menlo Park, CA 94025-1029
Tel: (415) 325-2113 • FAX: (415) 325-8710

Corporate Headquarters

57 Cardigan Lane • Leeds LS4 2LE • United Kingdom
Tel: +44 532 788858 • FAX: +44 532 304676

Circle 302: Call me, I'm interested; Circle 301: Send literature; Circle 303: Resellers circle on Inquiry Card.

Highway Safety: The Key Is Encryption

PAULINA BORSOOK

How will information sent over the data superhighway be kept safe and secure, ensuring privacy for individuals and commercial operators? This question is far from resolved, and it has provoked heated controversy about encryption regulations.

Data encryption is vital because it's the only way to ensure that data is kept strictly private—especially as communication shifts more and more to wireless pathways. Other security measures, such as requiring passwords or physically restricting access to a network, are less reliable. According to Stephen Crocker, vice president at Trusted Information Systems (Glenwood, MD) and Internet area director for security, encryption implemented in hardware will be able to keep up perfectly well with gigabit speeds, but hardware implementations may prove too costly in component prices, space, or power consumption for inexpensive con-

sumer devices such as set-top boxes or cellular phones. On the other hand, software encryption may not be able to keep up with very high-speed applications.

At the level of technology, how to use encryption routinely has not been worked out. Yet it's essential: To feel comfortable

using the data highway, consumers must be sure that information about their tastes and habits is kept private unless they authorize its release. Crocker points out

that while DES, the most common U.S. encryption technology, has been recertified by NIST (National Institute of Standards and Technology) for another five years, increasingly powerful computers may soon "have enough brute force to break yesterday's code," meaning the years-old DES technology.

More secure schemes exist, and this has led to a new kink to the encryption debate: how law enforcement agencies should deal with virtually uncrackable new public-key and compound encryption techniques, such as PGP (Pretty Good Privacy).

These schemes can protect people from malicious industrial competitors—or stymie law-enforcement agencies on the trail of a criminal money-laundering scheme.

The Clipper chip proposed by the U.S. government largely for telephone-based communications uses an encryption technology that provides a "back door" accessible to government agencies authorized for a wiretap. The proposal has been met with a storm of legal and technological controversy, although the government has said it is considering alternatives.

Despite Clipper, "it's not a big trick for criminals to encrypt conversations," says Crocker; they can, for instance, obtain foreign DES products. So unless the U.S. government makes Clipper mandatory on all telecommunications gear and, in Crocker's words, "outlaws stray cryptography"—two actions it has repeatedly said it will not take—there is no reason society's bad elements would use products that give law enforcement a means to entrap them.

San Francisco-based writer Paulina Borsook wrote about security in the May 1993 issue of BYTE. She can be reached on the Internet at loris@well.sf.ca.us or on BIX c/o "editors."



branch topology in which the source signal passes through 30 to 50 cascaded amplifiers before reaching each destination.

Unlike with the switched phone system, all the nodes in a given area share a common cable, as on a "shared media access" LAN such as Ethernet. In theory, with a contention access scheme like Ethernet's CSMA/CD, customers ought to be able to vie for upstream bandwidth and send messages to each other or to a server; unfortunately, each drop on the cable produces electrical noise (i.e., *noise ingress*), which is progressively magnified on its way back up the cascade to the point where it overwhelms the signal. Even without the noise problem, the thousands of customers on each cable segment would rapidly deplete the available upstream bandwidth.

According to Mario Vecchi, vice president of network design and architecture for Cable Television Laboratories (CableLabs)—the cable industry's equivalent to Bellcore, the joint research facility of the

RBOCs—the solution to this problem, now being implemented by cable providers, is to reduce the number of amplifiers in the cascade and the number of drops on each segment. By pushing fiber further into a given area, each segment can serve up to 500 customers, and only 3 or 4 amplifiers come between the fiber node and the user. At the same time, new super headends connected by SONET rings will serve 100,000 or more customers. This standards-based architecture will let cable systems interconnect more easily with telcos and data services. "Point-to-point links just to serve our own needs are no longer possible," says CableLabs' Vecchi.

Existing frequencies between 50 MHz and 750 MHz will be used for downstream broadcast, while the *subsplit* frequencies from 5 MHz to 42 MHz are available for upstream data. At 6 MHz per channel, this translates into six channels of full upstream video, or many more subchannels of text or other data. The local loop will still share

media, and the contention access protocol hasn't been determined, although one likely contender is DQDB, which is an IEEE standard used in MANs (metropolitan-area networks).

TCI Technology's Ravenel says TCI is implementing a scheme like Vecchi describes, with an added twist: The company will actually install two coaxial cables to each feeder, one of which will be "dark" until sometime in the future. The primary wire will be configured with asymmetrical bandwidth: downstream from 50 MHz to 750 MHz or higher, and upstream in the subsplit frequencies. Ravenel asserts—and many agree—that in the near term, information and consumer services will be heavily biased in favor of data delivery. The upstream bandwidth available on the first cable will be enough to support voice phones, two-way data, PCS (personal communications services, the new wireless spectra that will be auctioned off by the FCC this year), and video telephony,

All over the world software developers are looking for solid solutions to piracy protection and revenue enhancement for their software applications. They're looking for secure solutions that are reliable, compatible and transparent. And that's why they call Rainbow Technologies — the worldwide leader in software and revenue protection.



Technologically Superior

Sentinel keys are supported by the largest R&D department in the software protection industry — renowned for technological innovations like the world's smallest key. And they guarantee support for virtually any language as well as future technologies like Chicago and even Cairo.



Why did 10,000 software developers make this call?



Most Widely Used Keys

It's true, more than 10,000 software developers have called on Rainbow Technologies for the Sentinel® Family of hardware keys. More than any other in the world. In fact, there are over 4,000,000 Sentinel keys in use today. That's because they are the most technologically sophisticated. Take the SentinelSuperPro™, for example. Featuring next generation ASIC technology, this key provides the highest security and most flexibility available. Anywhere. It's just one in a family of keys that support virtually any computer platform including Windows, NT, WIN32S, UNIX, OS/2, open systems and Macintosh.



DON GALL



Call For Yourself

It's no wonder seven out of the ten largest software companies use Sentinel keys from Rainbow. With direct support from offices and distributors in 41 countries worldwide, no one else can match Rainbow's reputation for service. Want to know more? Call Rainbow today. Ask for a free copy of *The Sentinel Guide To Securing Software*. And while you're at it, ask about our complete line of Sentinel Evaluation Kits.



CALL
800/ 852-8569

FOR YOUR FREE GUIDE
TO SECURING SOFTWARE

SENTINEL
Securing the future of software

Some call it a dongle. Those who know, call it Sentinel.



9292 JERONIMO ROAD, IRVINE, CALIFORNIA 92718 ■ 714/ 454-2100 ■ fax 714/ 454-8557

NORTH AMERICAN UNIX DIVISION 800/ 843-0413 ■ RAINBOW LTD./U.K. 44 932 570066 ■ RAINBOW FRANCE 33 1 47 38 21 21 ■ RAINBOW GmbH/GERMANY 49 89 32 17 98 0

© 1994 Rainbow Technologies, Inc. All product names are trademarks of their respective owners. Circle 137 on Inquiry Card (RESELLERS: 138).

The Tools for New TV

TOM R. HALFHILL

Think of it as the world's largest WAN (wide-area network) with the world's largest database servers at one end and the world's largest number of clients at the other: That's the vision for broadband ITV (interactive TV).

The clients, of course, are ordinary TV sets, augmented by a new generation of digital set-top boxes that will rival the processing power of today's PCs and workstations. The servers are likewise a new breed of computers that not only have enough storage for vast libraries of movies, TV shows, and multimedia applications, but also are capable of feeding that data downstream to millions of users—in real time, on demand. In between, tying everything together, is the nationwide broadband network that flawlessly switches all this traffic while ensuring that every transaction is billed to the appropriate user.

The whole system is far larger and more complex than anything that exists today. Its nearest relative is the public telephone system—a low-bandwidth

network that terminates into relatively simple analog devices and is designed to deliver communications instead of content. ITV is so new that critical pieces of the hardware and software technologies are still being invented. It won't come cheap, it won't come easy, and it probably won't come as quickly as some people are predicting.

Will it come at all? No question. ITV definitely isn't a technology in search of a solution. In fact, it's the technology that's the problem.

Consider, for example, the servers that will form the hub of this great network. Most of today's databases store relatively simple data (e.g., names and addresses), and their I/O model is transactional, so minor delays are common when accessing records. But headend servers on the ITV network must store full-motion video, stereo sound, and other rich data types. These "video servers" must also achieve real-time or near real-time throughput, because even brief delays will cause visible glitches on home TV screens.

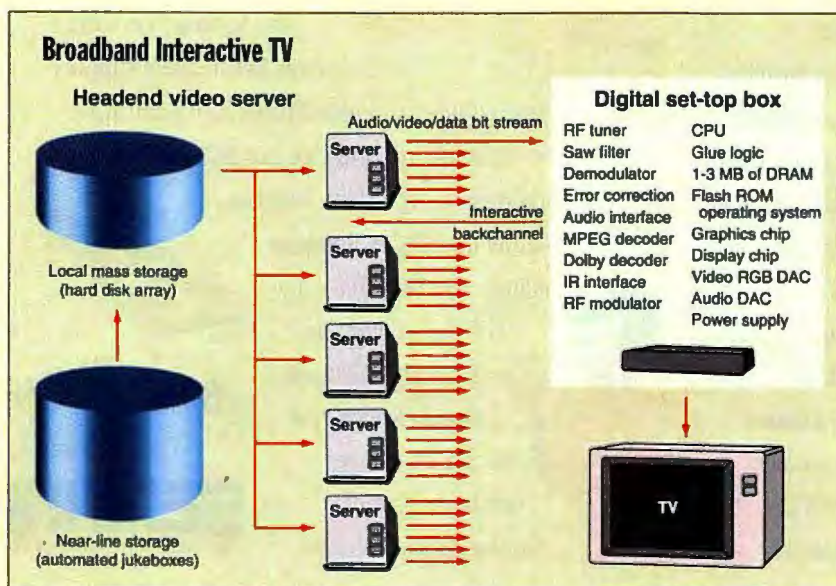
Oracle (Redwood Shores, CA), which hopes to become a key player in this field, says that most of its current data-

base customers manage 100 to 150 GB of data. Oracle's biggest customer, a credit-history company, has a database approaching 1 TB (1024 GB). But the ITV network of the future will store the world's entire movie library, estimated at 65,000 films. Each film requires 1.5 GB or more of storage when compressed in MPEG-2 format. That adds up to about 95 TB. Now add all the historical news footage and popular TV shows that will eventually be stored, too. And don't forget the other content, such as electronic catalogs and interactive encyclopedias, and things yet to be imagined.

The bulk of this material will be archived in near-line storage: banks of automated jukeboxes that can mount tape cartridges or optical disks on the video server within seconds of a user's request. The server will copy the video onto its local mass storage, probably striping the data across arrays of hard disks for redundancy and faster access. Then it will buffer the data in RAM while pumping it downstream to the user's set-top box. Frequently accessed material, such as the most popular movies and games, may be permanently maintained on local storage. Special software will track viewing habits, automatically loading *It's a Wonderful Life* in December.

Consumers will expect the same reliability from the ITV network that they do from the public phone system, so video servers will need careful maintenance. An array of 1000 hard disks will lose an average of one drive per day, according to MTBF (mean time between failure) statistics. Technicians will patrol rooms of servers and jukeboxes, hot-swapping failed drives on the spot, just as they used to keep ENIAC running by constantly replacing blown vacuum tubes.

If the storage requirements of video servers seem daunting, the I/O is nightmarish. During peak hours in major cities, thousands of people may be requesting videos. Today's broadcast model is synchronous: One "copy" of a movie is sent over cable or the airwaves to a mass audience, and everyone watches it at once. Pure video-on-demand is asynchronous: If 5000 people on Saturday night want to watch the latest hit film, only a few will punch in their orders at



To provide video-on-demand, multimedia encyclopedias, and other new services, ITV networks will need high-speed servers with vast amounts of mass storage. Material will be stored on digital tapes or optical disks in automated jukeboxes. When the network receives a user's request via the upstream backchannel, the server will retrieve the appropriate file from the jukebox and copy it to a hard disk array, from which the compressed video will be spooled downstream to the user's digital set-top box. The box will decode and decompress the video and then modulate an analog signal for the TV.

the same moment. Thus, the server must stream the same video to thousands of destinations according to different time bases, some only seconds apart.

To complicate matters still further, the video server will provide virtual VCR functions, such as pause, rewind, fast-forward, slow motion, and frame advance. So it has to update thousands of file pointers to keep pace with frequently shifting viewing patterns.

What kind of computer can do all this? "I think 'computer' may be the wrong word," says Greg Hoberg, marketing manager of the video communications division at Hewlett-Packard (Santa Clara, CA); "it's really an I/O machine." Hoberg says the problem is not computational and therefore requires an entirely new approach to hardware design. "We're trying to come up with the architecture that is appropriate to this problem. It's a problem of I/O and mass storage, not a problem of MIPS."

HP's video server, dubbed the Video Engine, is expected to be ready in about a year. Hoberg says it will be a highly scalable machine that fits into HP's vision of numerous servers distributed across a hierarchical network. Local servers will supply the most popular videos, while remote machines that serve many localities will store less-popular content. This topology could minimize headend costs without compromising access.

HP isn't alone in the scramble to gain a foothold in the high-stakes video-server market. IBM and DEC see video servers as a potential use—even a savior—for large minicomputers and mainframes. Microsoft, Intel, AT&T, Silicon Graphics, Motorola, nCube, and Oracle are a few of the other companies working on hardware and software. As with anything new, different approaches are emerging.

Unlike HP, Oracle and nCube (Foster City, CA) think video servers *do* need great computational power. They're designing servers using nCube's massively parallel computers and Hypercube architecture. In their view, symmetric multiprocessor systems have too much hardware overhead and will quickly fall victim to bus saturation if applied to large-scale video-on-demand.

To boost the server's I/O bandwidth, nCube interconnects large numbers of proprietary microprocessors comparable to a 386 but optimized for throughput. Oracle, which is writing the software,

says an nCube-based video server with 1024 processors could supply video to 7000 homes. A larger nCube-2 computer supports up to 4096 processors and could serve 30,000 homes.

"No one knows for sure how these machines will be used," says Benjamin Linder, director of technical marketing for Oracle's Media Server project. "So Oracle is designing a system that's as general as possible. We're trying to create servers to act as living libraries on the data superhighway."

Linder says that the massively parallel approach is overkill for video I/O, even on this scale, but nevertheless makes sense because the server could handle tasks that otherwise would be shunted downstream to the user's set-top box.

This is a key point. New computers are needed for *both* ends of the ITV network—clients as well as servers. Digital set-top boxes are much more than simple tuners or descramblers, yet their cost must be driven down to about \$300 before broadband ITV is economical.

Consider what a typical box might contain. Start with a powerful CPU, such as a 486, PowerPC, or Mips R4000. Add 1 to 3 MB of RAM; a high-speed graphics chip for screen overlays and video games; a display chip; a 1-GHz RF tuner; a demodulator; an error-correction chip; an MPEG-II decoder; logic to strip the audio soundtrack from the incoming video; a Dolby decoder; two 16-bit audio D/A converters; a video RGB converter; an RF modulator; an infrared interface for remote control; flash ROM for the operating system; a security chip to prevent theft of service; and a switching power supply.

"People have this interactive TV vision, but if the set-top box costs \$1000, it's not going to be worth it," notes Roger Kozlowski, vice president and technical director for the consumer segment of Motorola (Phoenix, AZ). That's why Oracle and nCube are designing video servers that can shoulder part of the computational burden. They seem to be in the minority, however. Other companies are betting the set-top technology will be affordable by 1995 or 1996—and it'll be at least that long before the network infrastructure is ready to support it.

Tom R. Halfhill is a BYTE senior news editor. You can reach him on the Internet or BIX at thalfhill@bix.com.

which needs 384 Kbps to 1.54 Mbps of bandwidth, Ravenel says.

TCI's second cable will be *midsplit*, with the "free" portions of 500 MHz of bandwidth allocated in each direction (the second, digital-only, unamplified cable is subject to RF ingress). When activated, this cable would allow TCI to provide more than just telephony: It would empower subscribers to become originators, not just consumers, of content—in effect, to become broadcasters in their own right. "You're more likely to be enfranchised as a user if your cable service allows you to communicate with other users," says Allison Mankin, a researcher at the U.S. Naval Research Laboratory and a cochair of the IETF's "IP:next generation" project.

Cable companies are serious about using upstream bandwidth to compete with the RBOCs in local phone access. The top five cable firms—TCI, Time Warner Cable, Continental Cablevision, Cox Cable Communications, and Comcast—jointly own TCG (Teleport Communications Group), the leading alternative access provider, which connects local users to interexchange-carrier POPs. Large corporate customers are already contracting with TCG for primary or backup access from their phone systems directly to long-distance carriers. Now cable companies want to offer the same option to smaller businesses and individuals. Access to the long-distance network through the cable system could lower costs for customers and give RBOCs a run for their money.

Future Networks

A technology that may bring cable and phone companies even closer together is ATM, which spans the gap between packet-switched and circuit-switched technologies by using elements of each. ATM splits data into small chunks, like a packet service, but the cells are all of equal size. Then, instead of routing each cell individually, ATM sets up a virtual circuit and streams them across the network. Aside from its scalability and ultrafast switching performance (622-Mbps ATM products are available now), what makes ATM so attractive for video applications is its ability to allocate bandwidth on demand and assign priority levels to cell streams. This means ATM can guarantee nearly real-time delivery of digital video data. "ATM is the right kind of switching technology for interactive video," says TCI's Ravenel.

To test this hypothesis and to push ATM technology to its limit, Time Warner Cable is conducting an interactive TV and video-on-demand trial in Orlando, Florida, together with AT&T, Silicon Graphics, and

POWERBUILDER DEVELOPERS WANTED

We're looking for senior application developers and technical architects to join our rapidly expanding client/server team. To succeed, you will have relevant experience which must include at least 6 months of PowerBuilder development within an SQL compliant relational database environment.

Wellington Associates
Fax: 800-555-8318

CLIENT/SERVER EXPERIENCE

Unique opportunities are available for programmers experienced in implementing Client/Server systems. Applicants must have a four-year college degree, four to six years' experience in client/server development, and proficiency with PowerBuilder, Relational Database, and Oracle and

PROGRAMMERS/ANALYSTS

Information consulting firm has opportunities throughout the East as well as in California for professionals with strong technical backgrounds in system design, development, and methodology, as well as experience with Windows, DB2 and PowerBuilder. K, continuing ed., and much more.

POWERBUILDER PROGRAMMERS

Looking for seasoned PowerBuilder programmers for a major development effort. Environment includes Novell LAN, SQL Server running on NT. Interested primarily in independent developers but will consider companies. Need is urgent. Please fax interests and background to (800) 555-2222.

Computer Network
800-555-2222

ANALYSTS/PROGRAMMERS

PowerBuilder P/A's
ORACLE/PL/SQL DBA's 50-60k
SMALL TALK 40-50k
HOGAN P/A's 45-55k
IMS/DB2/IMS 40-50k
EDP Auditors 40-50k
UNIVAC/COBOL 40-50k
ORACLE/DATACOM 40-50k
AS/400/SP-4 P/A's 35-45k
MVS/CICS/COBOL 35-45k

For additional information on these and nationwide opportunities, fax resumes in confidence to:

CAREERS
UNLIMITED
800-555-3999

ARE APPLICATION MANAGER

Company needs professional to manage a team of dBASE working on client/server applications for end users in our administration department. Candidates should have 4 plus years management experience, expertise in database application development, and proficiency in PowerBuilder.

HARTMAN & COMPANY
800-555-6318

Credentials for sale: \$249.



When it comes to developing client/server applications, the success of PowerBuilder™ is evident simply by glancing at the front pages of almost

any trade journal. *InfoWorld* and *LAN Magazine* both called it "Product of the Year." *DBMS* gave it two Readers' Choice Awards. And *Windows Sources* honored it with its Experts' Pick Award.

But PowerBuilder's popularity is just as obvious when you peruse the back pages of a publication. For there you can see how many companies need programmers with experience in the industry's most proven client/server development tool.

So you'll be glad to know that PowerBuilder, previously available to developers with corporate IS needs and resources, is now available to desktop database developers as well.

Thanks to new PowerBuilder Desktop. A version of PowerBuilder created specifically for your standalone and networked desktop-class databases.

Similar to PowerBuilder Enterprise, this edition lets you create applications using a common object technology.

A technology that lets your programs, as well as your programming know-how, be scaled to run against any database from .DBF to DB2®.

With hundreds of built-in functions, and tools that include our "SQL Smart" DataWindow™ and a built-in data dictionary, you can build those applications with a simplicity that's unmatched in a Windows® environment. And, with the full 32-bit relational power of the WATCOM™ SQL database, you can build and deploy standalone applications right out of the box.

If that's not appealing enough, for a limited time, you can get PowerBuilder Desktop at the introductory price of \$249. Simply call your corporate reseller or stop by CompUSA. Or call Powersoft at 1-800-946-3500 and we'll tell you the nearest location and date of our one-day comprehensive client/server training class that includes your own copy of PowerBuilder Desktop for just \$399.

After all, the price of becoming a client/server developer is a lot lower than the price of not becoming one.

Powersoft™

Building on the power of people.

Powersoft Corporation, 70 Blanchard Road
Powersoft Europe, Thames House, 1 Bell Street, Maidenhead

Boston, MA 01803
Birmingham, SL6 1BU, United Kingdom

All trademarks and registered trademarks are property of their respective owners. Prices listed include sales tax, shipping and handling. 30-day money back guarantee.

Circle 180 on Inquiry Card

others (see the text box "The Tools for New TV"). This trial uses ATM end-to-end, from the massive video servers at the back end to the set-top boxes in subscriber homes. It's a costlier solution than TCI or Pac Bell is trying, but it may be more forward-looking. Ravenel says he's not sure ATM to the home is necessary but he's grateful to Time Warner for trying it out.

Some are even less certain about ATM, cautioning that it has been overhyped. This view is particularly found in the Internet community, which tends to be skeptical about one-solution-fits-all technologies. "We don't have to have a single, universal architecture," says Tony Rutkowski, an Internet pioneer and director of technology assessment at Sprint. "It's nonsense to think that everything will run over ATM."

Craig Partridge, a senior scientist at Bolt Beranek and Newman (BBN) and author of *Gigabit Networking* (Addison-Wesley, 1994), says that although enterprise ATM switches from Fore Systems and Lightstream (a joint venture of Ungermann-Bass and BBN) can deliver their rated 155-Mbps speeds, some high-end 622-Mbps switches have failed from a lack of adequate flow control. "ATM switches are really designed for steady, not bursty, traffic. But data communications is bursty, so they drop bits all over the floor," he says.

ATM also doesn't now support multicasting, which means that all transactions are point-to-point. This could prove very inefficient for broadcast video content, such as live news or sports events, when millions of users are watching the same source and don't need to be individually addressed. Still, cable and telco executives almost unanimously conclude that ATM will be a vital backbone technology for the data highway, weaving together the cable, telco, and data service providers.

Linking with Content

Another problem that both cable companies and telcos confront in promoting their visions of the data highway is that neither owns meaningful data content. The cable companies bring to the party lots of entertainment properties and Hollywood relationships, but these are a far cry from business-oriented information sources such as demographic databases or parts catalogs.

To gain access to this information, cable and phone companies are forging links with on-line services. In late 1993, Com-

cast and Viacom announced they would test delivery of Prodigy and America On-Line over cable systems in Castro Valley, California, and elsewhere. Continental Cablevision began a trial last December in Exeter, New Hampshire, that lets some home and business cable customers connect directly to CompuServe; and in early 1994, Continental will offer cable subscribers in Cambridge, Massachusetts, a direct link to Performance Systems International, or PSI (Herndon, VA), a leading commercial Internet provider.

For all these arrangements, customers hook up an RF modem to their cable and from there connect to a PC, Mac, workstation, or network. The result of using broadband coaxial cable instead of twisted-pair copper for data delivery is a thousand-fold increase in speed. Says Daniel F. Akerson, chairman and CEO of set-top box maker General Instrument, "A high-resolution image that now takes 15 minutes to download over a conventional modem will be accessible within a few seconds."

Zenith Electronics (Glenview, IL) makes one such interface, called HomeWorks, that sells for \$495 and consists of an external cable modem (with Ethernet output) and a PC bus card. HomeWorks is being used for the Continental/CompuServe trial in Exeter, and Zenith is also partnering with Spry (Seattle, WA) to promote cable-based Internet access via Spry's Air Navigator, a \$149 Windows-based software package.

DEC is getting into the act with ChannelWorks, a bridge that permits interconnection of Ethernet LANs over CATV systems, supporting 10-Mbps speeds at distances of up to 70 miles. According to a Datapro Information Services report, "Data over CATV," DEC has partnered with TCI, Continental Cablevision, Times Mirror Cable, and others, and is targeting ChannelWorks at businesses, hospitals, state and local governments, and educational institutions. Both the DEC and Zenith modems require two-way cable systems and support symmetrical data rates.

Start-up Hybrid Networks (Mountain View, CA) is taking a different approach with an asymmetrical architecture that uses both cable and phone lines. Its product uses RF modem technology for 10-Mbps downstream data over subsplit frequencies and sends return data over conventional phone lines at 9600 bps to 19.2 Kbps.

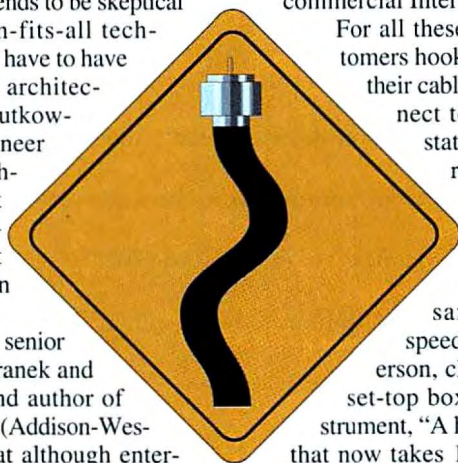
Hybrid has also demonstrated upstream communications over ISDN, using 2B channels, or 128 Kbps. President Howard Strachman notes that only 15 percent of U.S. cable systems are now two-way, and of those, most suffer noise ingress that makes provision of even a single 6-MHz upstream channel nearly impossible. Hybrid's product will thus serve the millions of users lacking advanced cable service.

But looking forward to the time when fiber nodes move closer to end users, Hybrid is also working with Intel and General Instrument on a device that communicates in both directions over cable. This two-way RF modem, slated to be used for the Viacom and Comcast trials this year, will be implemented on a PC add-in card, not in an external unit like HomeWorks. Strachman says the specifications for the final card aren't set but could include NTSC-to-VGA conversion; if so, he says, a single board would "cable-enable" a PC for both video reception and data I/O. Although the initial product is for the ISA bus, future versions could support other I/O buses or PCI (Peripheral Component Interconnect) or could be built directly into a set-top box.

Services such as CompuServe and Prodigy were designed around the presumption of scarce bandwidth, but with connection rates orders of magnitude higher, they will be able to offer richly detailed multimedia user interfaces and new capabilities such as interactive imaging, store-and-forward audio and video communication, and "rentals" of massive data sets. "Some believe that a good part of the required transport infrastructure [for the data highway] already exists in the cable plant," says Datapro analyst Lance Lindstrom. By adding support for data communications, he says, cable companies can leverage their bandwidth advantage over the telcos and assume the role they see for themselves as "important contributors" in building the information highway.

The Data Web

People often confuse the Internet's physical structure—its web of T3 trunks linking IBM RS/6000-based routers and its various dial-up and dedicated access lines and services—with its true identity: a set of software protocols and tools, thousands of open data servers, a community of more than 20 million users, and a process for engineering upgrades. But in theory, this identity could be divorced from today's Internet hardware and the "Net" would still exist; indeed, if the data highway turns into a melding of cable and telco infrastructures, the Internet could live on as a



"One Monitor Can Do It All"



BEST COLOR QUALITY: VIEWSONIC 17

"The ViewSonic 17 combines wide, smooth color range, excellent saturation and intensity, and superb uniformity for a picture-perfect image."



BEST SHARPNESS: VIEWSONIC 17

"Whether you work with text or drawings, the ViewSonic 17 will provide you with the sharpest display, even at the edges of the screen."



BEST VERSATILITY: VIEWSONIC 17

"Along with the richest colors and sharpest text and images, the ViewSonic 17 rates high in usability, thanks in part to its intuitive image controls."



BEST OVERALL: VIEWSONIC 17

"Best color quality, best sharpness and best versatility – what more could we ask of the ViewSonic 17? Frankly, we were surprised that one monitor could do it all."

(PC Computing/January 1994)



Which monitor can do it all? The ViewSonic 17! In a recent review of 13 monitors (including NEC, Nanao, Mitsubishi, and Sony), PC Computing wrote, "Frankly, we were surprised that one monitor could do it all – but our surprise will be a pleasant reward for your eyes and your budget."

Advancing into the future, our 17-inch New Generation monitor offers a flat square screen, ViewMatch color control, double dynamic focus gun, Advanced Invar Shadow Mask and a maximum resolution up to 1,600 x 1,280. And those are just some of the features that make this the monitor of choice.

To see the "Best" monitor, go to your nearest dealer and check out the ViewSonic 17. Then you'll know why it's the monitor that can do it all.

ViewSonic®
See The Difference!™

20480 Business Parkway, Walnut, CA 91789
Phone: (800) 888-8583 • (909) 869-7976
Fax (909) 869-7958

All products and trademarks are brand names of their respective companies.

Circle 156 on Inquiry Card (RESELLERS: 157).

Federally Funded Pilot Projects

VISTANET

- Participants** University of North Carolina at Chapel Hill, North Carolina State University, Bell South, GTE MCNC
- Technical details** Uses data-intensive files such as CAT scans and MRIs to drive tests of protocols and network performance analysis using HIPPI (High Performance Parallel Interface), ATM (Asynchronous Transfer Mode), SONET (Synchronous Optical Network), and broadband circuit switching
- Goals** To examine medical uses for gigabit networking, concentrating on medical imaging

AURORA

- Participants** IBM, Bellcore, MIT, University of Pennsylvania, MCI, Nynex, Bell Atlantic, University of Arizona.
- Technical details** Uses 2.4-Gbps channels from MCI to link the computer labs of the other participants. The switches are configured for both standard ATM and an alternative known as PTM (Packet Transfer Mode).
- Goals** To test the differences between the switching schemes and to explore the implications of hooking up a data firehose to a desktop workstation.
- Comments** To handle these blistering interface speeds, future desktop computers will need specialized I/O controllers with DMA and direct access to video, as well as operating-system improvements to greatly reduce context-switching time.

NECTAR

- Participants** Carnegie Mellon University, Bellcore, Bell Atlantic, and the Pittsburgh Supercomputing Center.
- Technical details** Uses ATM as an intermediate layer between SONET backbone links and HIPPI interfaces on the computers.
- Goals** Scalability; to link gigabit LANs and WANs to one another and to supercomputers. To overcome current I/O bottlenecks and to develop a dedicated network coprocessor to off-load protocol handling from system bus.
- Comments** Adding a new computer to the network only requires connecting it to the ATM switch, whereas the Casa network needs a direct SONET line between every pair of communicating computers. Nectar's approach is much closer to the architecture that will be used to link homes and businesses to the data superhighway. Since most people will want to make connections with many different computers in a day, they'll require the flexibility of a switched network. But point-to-point, switchless approaches like Casa's could be used to establish permanent links between a small number of sites, such as when a company connects computers in neighboring plants.

MAGIC

- Participants** Earth Resources Observation System Data Center, Lawrence Berkeley Laboratory, Minnesota Supercomputer Center, SRI International, University of Kansas, MITRE, Army High-Performance Computing Research Center, Army Battle Command Battle Laboratory, DEC, Northern Telecom, Southwestern Bell, Splitrock Telecom, Sprint, U.S. West
- Technical details** Will use SONET links and ATM to create a gigabit WAN interconnecting three high-speed ATM LANs and one HIPPI LAN, providing trunk speeds of 2.4 Gbps and access speeds of 622 Mbps
- Goals** Will use a military-terrain visualization application to study real-time interactive data exchange among diverse, geographically distributed computing and networking devices

CASA

- Participants** Caltech, The San Diego Supercomputing Center, The Jet Propulsion Laboratory, MCI, Pacific Bell, UCLA, US West, and Los Alamos National Laboratory.
- Technical details** Uses SONET fiber-optic lines running at 622 Mbps to link the different sites, but doesn't use ATM because ATM's 53-byte cell size proved inefficient for moving supercomputer-size blocks of data that routinely grow to 64 KB or greater.
- Goals** To explore methods for synchronizing massive distributed simulations running on supercomputers hundreds of miles apart.
- Comments** Even at gigabit speeds, the propagation delay introduced by networking throws off these applications, which concern problems such as modeling the global climate system.

BLANCA

- Participants** Lawrence Berkeley Lab, NCSA, University of California-Berkeley, University of Illinois, University of Wisconsin, AT&T, Ameritech, Astronautics, Bell Atlantic, and Pacific Bell.
- Technical details** The test-bed links local FDDI (Fiber Distributed Data Interface) LANs with SONET-based ATM switches.
- Goals** To study how voice, data, and video flow in networks.
- Comments** Voice is at once more forgiving and more demanding than regular data. People using a phone won't even notice if one packet containing a microsecond of conversation is lost; the ear and brain fill in the gap. However, a long pause is unacceptable. Data connections, on the other hand, are time-insensitive but cannot tolerate even a single lost packet. From a user standpoint, delayed data means sluggish performance, but not gibberish. Put another way, voice traffic is predictable and steady, whereas data communications occur in unpredictable bursts that can overflow switch buffers designed for voice traffic.

set of services and standards.

Whether you connect to the data highway by copper, coaxial cable, fiber, or radio, the key unanswered questions are *how* you will interact with the giant network and *what* you will find there. Being linked to everybody and everything in the world won't do much good if you can't use the system or locate services you need—or if there's no data on-line that you care about.

This is where the Internet comes in. Unlike experimental networks such as Time Warner's ATM trial in Orlando, the Internet is in place today, running the battle-tested TCP/IP protocol, offering global remote log-in and file transfer (telnet and ftp, respectively) to and from thousands

of data servers, and supporting public domain networking standards such as SNMP, SMTP, and SLIP. To help users navigate this vast, interconnected mesh, the Internet community has created innovative searching and indexing schemes, such as Gopher, Archie, WAIS, and the hypertextual World Wide Web.

The physical Internet is quickly evolving: According to Steven Wolff, director of the networking division of the NSF (National Science Foundation), which oversees the Internet's core, "the NSFnet backbone is going away" in the next few years, to be replaced by a combination of linked commercial subnetworks and a restricted-access research backbone. One immedi-

ate effect of this is that the Acceptable Use Policy, which prohibited commercial data traffic across the NSFnet, will become even more moot than it already is.

Instead of providing universities and public institutions with free access to a government-sponsored network, Wolff says, the government will get out of the network business and offer these users vouchers or grants to buy access to commercial Internet providers. There are now nearly 50 of these regional mid-level network providers in North America (including PSInet, BARRnet, CERFnet, NEARnet, and NYSERnet), most linked under an umbrella called CIX, or the Commercial Internet Exchange. Many may merge or


ALR bests three other 60MHz Pentium systems

Advanced Logic Research Inc. Evolution™ V	82.2
AST Research Inc. Prisma™ LX P60	72.6
Compaq Computer Corp. Design™ 60M	69.2
IBM ValuePoint™ P60D	75.0

WinStone 94 Version 1.0 **IBM® VisualFont™ P600** **75.9**

Limited Time Offer!
**FREE LOCAL
BUS
GRAPHICS***
WITH THE PURCHASE OF ANY ALR
EVOLUTION V SERIES SYSTEM
CONFIGURED FROM ALR WITH A
HARD DRIVE



 ALR is a proud sponsor of the USSS United States Speed Skating Team

delivering up to 50% more power than less optimized designs. Even main memory expands to an unheard of 1-gigabyte right on the system board.

Taking system performance and expandability even higher, we've surrounded the optimal processor and memory design with the latest advances in I/O technology. Equipped with up to eight high-speed ISA or ten EISA 32-bit, VESA VL or PCI local bus slots, the ALR EVOLUTION V Series gives you compatibility with the fastest graphic cards, disk controllers, and SCSI adapters available. We've even integrated onto the system board, on selected models, local bus IDE with ALR's advanced MULTISTM controller, PCI SCSI II, as well as high-speed ethernet connectivity.

With security minded chassis that can hold from six to thirteen drives and up to 900 Watts (dual 450 Watts) of fault

tolerant power, the ALR EVOLUTION V Series has unmatched expansion capabilities.

And because we engineer and manufacture these systems ourselves, we provide the most comprehensive, 5 year/15-month Warranty along with the first year of on-site service for free*.

50
ANNIVERSARY
1952-2002

Whether you need a high-speed super server, graphics crunching desktop, or powerful mini tower, ALR's EVOLUTION V Series of Pentium processing systems are designed to fit a wide range of applications and budgets.

For the location of an Authorized ALR Power Partner Reseller or for more information, call our toll-free number today:

800-444-4ALR
ALR can be reached on Compuserve -- GOALRINC

ALR
Advanced Logic Research, Inc.

9401 Ironstone Drive, CA 92718 (714) 581-6770 FAX: (714) 581-8240

“Speed that’s bound to inspire a case of Pentium envy in any user who tries out an Evolution V”

PC World - January 1994



What's next?

January 25, 1994



"Once again, ALR proves it's technical leadership position and offers maximum desktop performance with this 66-MHz Pentium system"

PRODUCT OF THE YEAR 1993
FRANCE
"Le Monde Informatique"
Work Stations Category
IDG (International Data Group)



"the fastest number CADalyst has ever recorded for a system based on an Intel CPU"

CADalyst

January 1994



AI.R features **CONNER** peripherals

*One year free service period requires registration fee of \$100. Not available in all areas; see us for complete details. Systems shown with optional monitors and equipment. Prices, specifications and configurations are subject to change without notice. Only comparison pricing with Intel i7-960. Price based on U.S. dollar. All prices include tax/delivery of Advanced Logic Products, Inc. Dell Studio and XPS series are trademarks of Dell Computer. All other brand and model names are trademarks or registered trademarks of their respective owners. ©2008 by Dell.

Circle 63 on Inquiry Card (RESELLERS: 64).

Commercially Funded Pilot Projects

NIIT

(The National Information Infrastructure Testbed)

Participants AT&T, Department of Energy, DEC, Ellery Systems, Essential Communications, Hewlett-Packard, Network Systems, Novell, Ohio State University, Oregon State University, Pacific Bell, Sandia Labs, Smithsonian, Sprint, Sun Microsystems, SynOptics, UC-Berkeley, University of New Hampshire.

Technical details Prototyping data-highway concepts using the Internet, FDDI, frame relay, and ATM.

Goals To create real-world demonstration projects using currently available products.

Comments The first test, called Earth Data Sciences, distributed environmental data over disparate systems in a collaborative multimedia framework. The second test will be on medical imaging.

SMART VALLEY

Participants 3Com; Hewlett-Packard; Pacific Bell; Silicon Graphics; Network General; Stanford University; Regis McKenna; Mohr, Davidow Ventures; and others

Goals To promote the development of the data superhighway through brokering public and private partnerships and by supporting applications development

XIWT

(The Cross-Industry Working Team)

Participants Apple Computer, AT&T, Bellcore, Bell South, CableLabs, Citicorp, DEC, GTE, Hewlett-Packard, IBM, Intel, MCI, McCaw Cellular, Motorola, Nynex, Pacific Bell, Silicon Graphics, Southwestern Bell, Sun Microsystems, and others.

Goals To hammer out technical issues involved in bringing gigabit technology to homes and business desktops. XIWT has four working groups—architecture, services, portability, and applications—and has assigned each to examine pertinent issues and produce white papers. XIWT's overall goals for the data highway are that it be ubiquitous, affordable, flexible, and easy to use.

COLLABORATORY ON INFORMATION INFRASTRUCTURE

Participants Bellcore, all the regional Bell operating companies, Capital Cities/ABC, DEC, Hewlett-Packard, JCPenney, Los Alamos National Laboratory, MIT Media Lab, Microware Systems, Northern Telecom, WitTel

Goals To find solutions to practical problems such as user interface and network navigation

be acquired by telcos, cable companies, or on-line service providers. "We won't be buying our bandwidth from people like CERFnet and PSI 20 years from now," predicts Noel Chiappa, a member of the IETF and an independent networking researcher based in Vermont.

To carry forward the Internet's original mandate as a research tool, the government will create a new backbone under the auspices of the 1991 NREN (National Research and Education Network) Act, which was sponsored in Congress by then-Senator Al Gore. This new backbone will operate at speeds of 155 Mbps (OC-3) and will not carry routine mail or file-transfer traffic; it will exist, says Wolff, to support research on protocols, RPCs (remote procedure calls), large file transfers, and other advanced applications. NSF is also co-funding research on even higher-speed networking via so-called Gigabit Testbeds.

As the Internet's backbone is changing, so are its on-ramps. Programs such as Continental Cablevision's link to PSI are opening up the Internet to a new class of users and bringing it into the same devices people will use to view videos or make phone calls. Thus, distinctions among these services will blur. The thousands of Internet data servers and news groups, offering virtual community and free information ranging from government statistics to satellite images to crop studies, will be available from your office or living room through the same user interface you use to conduct a videoconference or order a pizza.

One major problem that could hold back

growth of the Internet as a commercial venue is that no provisions exist today for usage-based billing. If you log into a server with anonymous ftp, nobody charges you (by access time, packets downloaded, records passed, or some other scheme) for the data that you obtain. By comparison, proprietary on-line services such as CompuServe were designed from the beginning to track usage.

"The thought of billing is a nightmare to 90 percent of the providers on the Internet," says Susan Estrada, former managing director of CERFnet and now president of start-up Aldea (Carlsbad, CA). Unlike commercial services, she adds, many Internet nodes, such as government servers, are required to publish their data at no charge.

Some people also bemoan the inevitable change that expansion of the Internet will wreak on its unique subculture. Says Dave Farber, an Internet founder and professor at the University of Pennsylvania (Philadelphia): "Internet people believe in free goods to everybody: Give each user a straw and let him sip on the pool of wisdom." If Internet access is no longer free and users have to pay to download data sources, the Internet will lose its communal spirit.

Protocol Quandary

Aside from its highly evolved tools and wealth of data sources, the Internet's greatest contribution to the data highway may be the TCP/IP protocol. But this is debatable, because TCP/IP wasn't originally designed for real-time data delivery, which is necessary to support any meaningful

volume of audio or video traffic. "Its optimal use is to hang together a great many apps, nets, and operating systems around the world," says Sprint's Rutkowski.

TCP/IP is a routed, connectionless, datagram (or packet) protocol, which means it divides network traffic into unequally sized, individually addressed chunks that are routed through the network over a dynamically assigned path. (The Internet uses several algorithms to determine the best route at any given time.) This is analogous to sending a friend a postcard every day for a month: The cards may arrive out of order or take different routes to get there, but the friend can sort them out at the other end. By contrast, connection-oriented schemes, such as voice telephony or ATM, establish a circuit between the source and destination and send all signals or packets in sequence along the same path. Each approach has its strengths and weaknesses.

TCP/IP's greatest competitor—if, indeed, they must be at odds rather than complementary—is ATM. But ATM spans different levels of the network stack, including link-layer specifications that are out of TCP/IP's purview, and not including TCP/IP's "reliable" layer, which ensures end-to-end error checking. An IETF group is working to implement IP over ATM (this requires splitting IP's variable-length packets over ATM's fixed-length cells and then reassembling them on the other side), on the premise that IP can and should remain an internetworking standard even if the underlying transport changes from a connectionless datagram to cell switching.

continued

INTELLIGENCE RECOGNIZED!

"ZyXEL modems are now among the best performers" – PC Magazine

Leading publications are continuing to recognize, rave about and award the many smart performance features that make ZyXEL the industry leader. And why shouldn't they? Our Ultra High Speed Modems fit a wide range of configurations, giving you more Intelligent Features that save you time and money.



"ZyXEL modems are loaded with features, they comprise a virtual treasure box of surprises." –

Boardwatch Magazine

The ZyXEL U-Series offers Intelligent Features to ensure speed, reliability and true "plug-and-play" operating ease. Our new VoiceFax Software* and two-way fax ability lets you send and receive voice mail from remote locations. Our Rackmount and NMS give you simultaneous control of hundreds of sites. And, if you're on the go, our New U-1496P Portable Modem/Fax offers cellular capability and portability.

"Some modems are good. Some modems are fast. ZyXEL modems are good and fast."



– Computer Shopper

The ZyXEL PLUS Series gives you up to 19.2 Kbps, with DTE speeds of up to 76.8 Kbps in modems that come with a 5-year warranty** and will soon be upgradable to V.Fast Advantage.***

"ZyXEL modems scored a three-way tie for best two-way communications modem."



– BYTE

Out of the 62 modems tested, ZyXEL was honored by PC Magazine as one of only three modems proving 100% reliable connections.

Also, ZyXEL modems are compatible with most other modems and operate in both synchronous and asynchronous modes as well as in all environments: DOS,™ Windows,® OS/2,® Macintosh,® UNIX,® NeXT® and Amiga.™ And, with V.25bis for synchronous communications, ZyXEL is compatible with IBM's AS/400® and RS/6000®.

ZyXEL's Intelligent Features:

- Ultra High Speed 19.2/16.8 Kbps
- V.32bis/V.32, V.22bis/V.22, BELL 212A
- V.17-14.4 Kbps, EIA Class 2, G3 Fax, S&R
- V.42/V.42bis with Selective Reject-MNP® 3/4/5
- Digitized Voice Capability
- Caller ID/Distinctive Ring
- Remote Configuration
- Auto Fall Forward/Fall Back
- Call-Back Security with Password Protection
- Line Probing Techniques
- 2/4 Wire Leased/Dial Line
- Auto Data/FAX/Voice Detection****
- Upgradable by EPROM

Find out what the Industry Experts already know. Call ZyXEL. A Wise Investment. An Intelligent Modem.
(800) 255-4101



ZyXEL

The Intelligent Modem

Circle 177 on Inquiry Card (RESELLERS: 178).



To find out more about the

ZyXEL U-1496P

PORTABLE WITH CELLULAR
call your ZyXEL
sales representative today!



June 29, 1993
ZyXEL U-1496 PLUS



February 1993
ZyXEL U-1496E PLUS



V.7, No. 7 "The ZyXEL U-1496E PLUS costs less than many of the V.32bis modems that it outperforms."



ZyXEL U-1496E PLUS



ZyXEL U-1496E



July 1993, ZyXEL U-1496E PLUS
ZyXEL U-1496 PLUS
Top 10 List



June 1993
ZyXEL U-1496E



May 10, 1993 "The ZyXEL modem is faster...practically across the board."



ZyXEL U-1496 PLUS



November 1992
ZyXEL U-1496
ZyXEL U-1496E



Winter 1992 ZyXEL U-1496
Awarded 5 NextWorld Cubes

4920 E. La Palma Avenue, Anaheim, CA 92807 (714) 693-0808 BBS: (714) 693-0762 FAX: (714) 693-8811

*Available with Windows, DOS,™ and Macintosh® versions. **2-year warranty for Rackmount models. ***V.Fast upgrade price depends upon the model. This offer is valid in USA and Canada only. ****Auto Data/Fax/Voice detection available on DOS version, Window/Mac version available with Auto Fax/Voice detection. Prices and specifications are subject to change without prior notice. All trademarks and logos are the property of their respective owners.

But if ATM does so well with video and other real-time data, why muck around with TCP/IP at all for the data highway? The answer is heterogeneity, says Scott Bradner of the Harvard University Office of Information Technology, and cochair of the IETF's IPng committee. "Just because a large chunk of the network of the future will be running over ATM doesn't mean it will all be," he says.

TCP/IP is widely supported in applications and routers and is unmatched in universality and reliability—significant advantages in building the information infrastructure. It has also been upgraded in recent years, through the efforts of the IETF, to support *multicasting*, or one-to-many packet broadcasting, which ATM does not support. Multicasting reduces the burden on routers by mapping packets into predefined distribution groups.

Among other things, multicasting is now used to distribute live digital video of IETF meetings across the Internet through a program called the Multimedia Backbone, or M-Bone. The program demonstrates a potential use for the Internet, but it's a far cry from the architecture required for widespread video-on-demand or video telephony. "The way they do M-Bone now is to shoot the packets through the net and pray for the best," says CableLabs' Vecchi.

Despite its shortcomings, M-Bone's real significance is symbolic: The Internet's ability to grow and adapt to changing requirements should never be underestimated. A case in point is the current effort to expand the IP address space. Concern that the explosive growth in Internet use would exhaust the remaining IP addresses has prompted a creative two-pronged effort to plan for the future. If the efforts of the IPng task force are successful, there will be enough IP addresses to give one to every computer, telephone, fax machine, and set-top box in the world, with billions more to spare.

The IP address field is now specified at 32 bits, which theoretically ought to permit 4 billion addresses. But when the Internet was set up, addresses were divided into three classes based on the size of the attached network, and now there is a shortage of the most popular (Class B) type. The first step to combat the address crunch is to eliminate classes with new technology called CIDR (Classless Inter-Domain Routing). Coupled with more aggressive

efforts to reclaim unused blocks of addresses, this may buy the Internet as many as five to 10 years of breathing room, depending on growth rates, says network researcher Chiappa.

For the longer term, the IPng will consider proposals to modify IP to support at least 1 billion networks and 1 trillion nodes. Three proposals have been formulated so far, but contenders could still emerge or drop out; all three proposals include 64-bit address fields (allowing essentially unlimited addresses) and tackle the problem of auto-configuration, or how to support mobile devices that join and leave the network at will. The IPng

may also examine schemes for adding resource allocation and pseudo-guaranteed packet delivery (a "good enough" solution) to better support video over TCP/IP.

The purpose of all these efforts is to ensure TCP/IP's position as the universal internet-working protocol of the data highway. This doesn't mean it will be adopted tomorrow by makers of set-top boxes and cellular phones; most of these devices will remain analog for some time, and those that are digital could use proprietary protocols on top of ISDN or ATM. But TCP/IP protocol stacks may show up in some unusual places, such as plug-and-play "cable-enabled" PCs.

IP could also face competition from experimental "lightweight" protocols, such as XTP or HighSpeed Transport Protocol, that are designed to reduce switching overhead on the backbone. TCP/IP was written to cope with an older, more unreliable network infrastructure, and it places heavy emphasis on error control and retransmission, says William Stallings of CompComm Consulting (Brewster, MA). In the context of a fiber infrastructure running fast transports like ATM, IP may be too "muscle-bound to cope," he says.

According to Stallings, XTP establishes connections more efficiently than TCP/IP, supports different priority levels and multicasting, offers greater flexibility in checksums, and is the only protocol that permits selective retransmission of missing packets. By combining functions of TCP and IP into a single, streamlined protocol, XTP manages to be both reliable and fast, he says.

A Window Seat

What will be your view onto the data highway? This is the ultimate client-side bat-

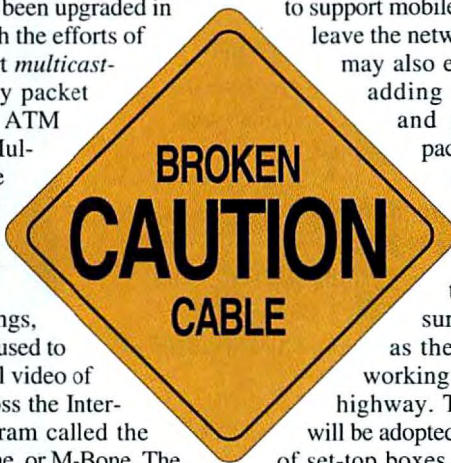
tleground, pitting against one another companies that pride themselves on their user-interface design skills, such as Apple, Microsoft, and General Magic, as well as makers of devices ranging from palmtops to smart TVs. In all likelihood, no single user interface will prevail, but standards have to be developed so that set-top boxes are interchangeable among different delivery systems and software applications run the same around the country.

Microsoft aims to be a major player in defining the user interface for interactive services, whether delivered over cable or wireless, onto desktop PCs or TVs. Its first-generation product, Modular Windows, derived from the same API as Win-16 (and was promoted to developers as an easy way to leverage multimedia PC development onto TV-like devices), but it fizzled after being adopted only by Tandy for its VIS player. Microsoft is trying again with new non-Windows technologies, due to appear in pilots and trials this year, says Craig Mundie, vice president of advanced consumer technologies at Microsoft.

These consumer technologies—a separate initiative from the Microsoft At Work environment for office equipment slated to be rolled out this year—will cover the gamut from back-end servers through broadband networking to end-user products, Mundie says. "Our public position now is that we don't intend to use the Windows user interface for consumer devices."

Windows will play a key role as a portal to the data highway. For example, the new Internet-In-A-Box from O'Reilly & Associates (Sebastopol, CA) runs under Windows, providing a TCP/IP stack, automatic network registration, Internet services, and navigation tools. This product and other Windows-based interfaces to on-line services (i.e., CompuServe Navigator or the America On-Line front end) will operate in conventional set-ups such as a desktop or notebook PC connected via the phone system, or in emerging schemes such as PCs connected via RF modems through the cable system.

For radically different devices, such as PDAs or set-top boxes, different interfaces will be created. Apple has already invested heavily in the Newton, which, with the addition of needed communications capabilities, could become a hand-held data highway navigator. General Magic's Magic Cap interface, slated for use in devices from Motorola, Sony, Philips, and Matsushita, may also show up under the name MagicTV in set-top boxes. Silicon Graphics is carrying its Indigo Magic media interface from the Indy desktop into the set-top boxes that it is designing for the Time





NO MORE EXCUSES.

NOW THERE'S A 16-BIT SOUND BLASTER FOR EVERY APPLICATION AND BUDGET.

Every day, more people buy Sound Blasters than any other PC audio card. Except for a few of you. You know who you are.

But now there's a 16-bit Sound Blaster™ for every application and budget... and no more excuses for owning anything less.

SOUND BLASTER™ 16 BASIC EDITION: MORE VALUE.

16-bit performance at an 8-bit price. Same great hardware as our premium models, but in a no-frills \$199.95* package.

Creative VoiceAssist™ software and microphone provide hands-free Windows control for Sound Blaster MultiCD and SCSI-2 packages.

Same Wave Blaster™ Sampled Wave Synthesis and Advanced Signal Processing options, too.

SOUND BLASTER 16 MULTICD: MORE CD-ROM OPTIONS.

If you've got another manufacturer's CD-ROM drive, take heart. Here's a Sound Blaster 16 that's 100% compatible with best-selling drives from Sony, Mitsumi, and Panasonic.



Boosts CPU efficiency by up to 65% with an Advanced Signal Processing upgrade.

It can even run two different drives at the same time. Which only makes sense, considering our \$249.95* price will save you enough money to buy the second one.

SOUND BLASTER 16 SCSI-2: MORE SCSI COMPATIBILITY.

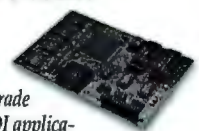
Waiting for full SCSI compatibility in a Sound Blaster? Wait no longer.

Sound Blaster 16 SCSI-2 meets the new, more comprehensive SCSI standards that other cards don't. And runs the complete battery of SCSI peripherals, not just CD-ROM.

Best of all, it's got a dynamite software bundle and a remarkable \$279.95* price.

JUST WHEN YOU THOUGHT YOU'D HEARD EVERYTHING...

...Along comes Sound Blaster 16. The no-more-excuses sound card. Exactly what you'd expect from Creative Labs, developers of the industry standard 16-bit audio platform.



Upgrade MIDI applications and soundtracks to Sampled Wave Synthesis with a Wave Blaster daughter board.



THE 16-BIT SOUND STANDARD.

CREATIVE
CREATIVE LABS, INC.



U.S. inquiries: Creative Labs 1-800-998-5227 or 1-408-428-6600. International inquiries: Creative Technology Ltd., Singapore. TEL 65-773-0233 FAX 65-773-0353. Sound Blaster, Creative VoiceAssist, Wave Blaster and the Sound Blaster and Creative logos are trademarks of Creative Technology Ltd. All other trademarks are the property of their respective holders. © Copyright 1993 Creative Technology Ltd. All rights reserved. *SRP. Note: Sound Blaster 16 MultiCD works with Sony CDU31A; Mitsumi CRMC-LU005 and -FX001; and Creative Labs/Panasonic CR-523 and -563.

Warner Orlando trial. And Eon (Reston, VA), formerly TV Answer, has spent more than five years developing and testing a user interface for its interactive TV system, which will be designed into a set-top box from Hewlett-Packard.

To make these environments truly useful to users, software tools have to run deeper than just the surface of the screen. For instance, support for General Magic's Telescript communications language is built into Magic Cap, which means that when the user selects services by pointing at screen icons, smart agents are automatically dispatched across the network to obtain those services. Similar capabilities can be imagined for any of the set-top box interfaces, which will offer home and business users a kick-off point for cruising the data highway.

One of the finest examples of data highway middleware is Mosaic, developed at the National Center for Supercomputing Applications in Illinois. Mosaic runs under Windows, the X Window System, and the Mac, acting as a client-side browser for World Wide Web servers on the Internet. The software makes visible and easily navigable the hypertext links implicit in the World Wide Web. Thus, you could click on an icon to learn about northwestern conifers and get connected to a server in Vancouver, and then hop a link in pursuit of details on pinecones and be transparently logged into a server in Oslo. "Mosaic is the most intuitive, user-friendly, attractive user interface I've ever seen," says Sprint's Rutkowski. "It's the Internet's killer app."

Learning to best exploit these tools will be a major challenge facing businesses in the era of the data highway. "Information access is going to be a commodity," says Joe Correia, vice president of applied technology for The Travelers insurance company (Hartford, CT). "Everyone will have access to the information, [but] those with the experience will profit from the information."

Haves and Have-Nots

All these snazzy devices and rich tools will be meaningless to average citizens if accessing the data highway is too expensive or difficult. If proper precautions are not taken, the highway could become the

province of the educated and economically privileged, dragging the U.S. even farther toward being a land of information haves and have-nots.

Lowering regulatory barriers between telcos and cable companies, and the rise of yet more gigantic media empires to fill the wires with content-for-hire, could lead to fierce competition over services and prices—or to new monopolies. Will all citizens be guaranteed access to the national information infrastructure? San Francisco consultant Evelyn Pine, former managing director of Computer Professionals for Social Responsibility, says that "people take phone service for granted," where "universal service has brought about great economic and political advantages." But, she says, "it's hard to visualize universal [computer] access that's not a high-priced solution." Paying \$17 per month for service (an amount more in line with the cost of discretionary cable than with basic lifeline phone service) may seem like peanuts to people in the computer business, but it could be a burden for those with lower incomes, she notes.

Pine also poses the question whether cash-starved libraries and community col-

leges should be charged with providing universal access to the data highway (i.e., through public centers offering subsidized accounts), or whether new public institutions should be established for granting access. While the latter approach would spare colleges and libraries a burden, it could also "siphon money away [from them]," she adds.

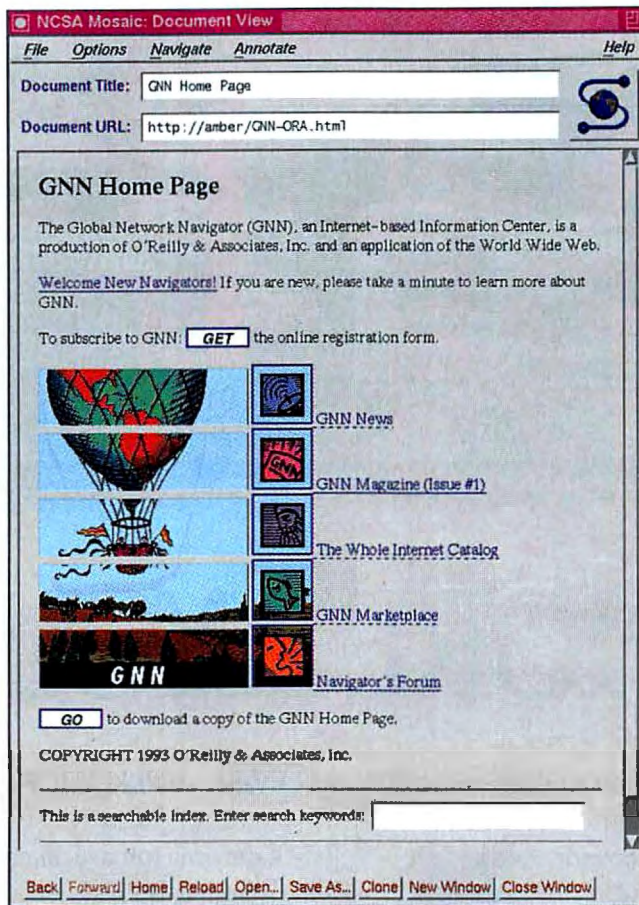
The cable and telco businesses are racing so far ahead of regulators, judges, and legislators that their wish to invade each other's territories may be granted before proper protections are in place for the public. But if the information highway is to fulfill the grand civic vision outlined for it by President Clinton, the government must set in stone rules that carry forth the spirit, if not the substance, of the 1934 Communications Act that bound Ma Bell to be a common carrier and provide universal service. RBOCs can't be left to carry that burden alone while the cable companies and alternative carriers skim off the best customers. Perhaps the best solution is one currently floating around Washington: to create a public trust fund into which all providers pay

and from which subsidies are drawn. Like the transcontinental railroads and interstate freeways, the data highway will profoundly alter society—perhaps in ways we can't even anticipate today. No matter who controls the wires or airwaves that reach into homes and businesses in the U.S. and around the world, major technical, legal, and economic challenges remain before the data highway is as unremarkable as telephones and TVs. But when these hurdles are surmounted, enormous opportunities will be unleashed for all providers and consumers of information. Vice President Gore put it most succinctly: "Better communication has almost always led to greater freedom and greater economic growth." ■

CONTRIBUTORS

Senior news editor Tom Halfhill, news editor Ed Perratore, news editor Dave Andrews, consulting editor Peter Wayner, and freelancer Frank Hayes provided additional reporting for this story.

Andy Reinhardt is BYTE's West Coast bureau chief. He can be reached on MCI Mail at 536-9124 or on the Internet or BIX at areinhardt@bix.com.



O'Reilly & Associates' Internet-In-A-Box makes use of the Mosaic data browser, developed at the National Center for Supercomputing Applications.

Get Up To
\$100 Cash Back*

Superior In Every Detail.



Every Nanao monitor undergoes intense scrutiny and testing to ensure maximum performance and product reliability.



Nanao T Series and F Series monitors have captured every major award from the industry's leading publications.

At Nanao, details make all the difference in creating our family of professional display monitors. From the product design and manufacturing that takes place in our factory to the end user's working environment, Nanao pays attention to every detail. In engineering. Assembly. Product testing. Quality control. Shipping. Customer support. From the very first days of the company, we set out to be an innovator in monitor technology. And, in a few short years, we have achieved that goal. Today, Nanao has the lowest repair rate in the monitor industry, the highest product reliability, and a fast-growing number of enthusiastic customers. So if you're looking for a superior monitor, start with the details. We do.



Nanao monitors feature protective coatings and panels that reduce glare and eliminate static electricity.



Nanao was the first monitor company to join in partnership with the EPA Energy Star Program.



**3 YEAR
WARRANTY**

Model	Size	Dot Pitch	Scan Frequency	Recommended Resolution
T660i	20"	0.30mm	H:30-82kHz V:55-90Hz	1280x1024
T560i	17"	0.25mm	H:30-82kHz V:55-90Hz	1280x1024
F780i-W	21"	0.26mm	H:45-106kHz V:55-120Hz	1600x1200
F760i-W	21"	0.28mm	H:30-78kHz V:55-90Hz	1280x1024
F560i-W	17"	0.26mm	H:30-82kHz V:55-90Hz	1280x1024
F550i-W	17"	0.28mm	H:27-65kHz V:55-90Hz	1024x768
F340i-W	15"	0.28mm	H:27-65kHz V:55-90Hz	1024x768

Our monitor family teams ultra high resolution with a list of impressive technical specifications.

1-800-800-5202

NANAO

NANAO USA CORPORATION
23535 Telo Avenue, Torrance, CA 90505
(310) 325-5202 Fax: (310) 530-1679

A heritage of precision craftsmanship and attention to detail has been designed into Nanao's family of display monitors.



Circle 116 on Inquiry Card (RESELLERS: 117).

*Expires 3/31/94. Cash back varies with model. Ask your reseller for details. Superior in every detail is a registered trademark of Nanao Corporation. All product names are trademarks of their respective companies. © 1994 Nanao USA Corporation. The Energy Star emblem does not represent EPA endorsement of any product or service.



Programmer's Paradise®

Q+E Database Library by Q+E Software

Q+E Database Library 2.0 streamlines DBMS-independent applications development by providing transparent access to major SQL and PC DBMS from user's desktops with automatic support for ODBC & IDAPI. QELIB2 works with existing development tools and is simply the best way to add complete DBMS access to applications today and tomorrow!



List: \$699 Ours: \$475 FAXcetera #: 2625-0002

TNT DOS-Extender 6.0 by Phar Lap Software

GET NT power under 32-bit DOS! Microsoft Visual C++ 32-bit Edition and Phar Lap TNT now brings Windows NT power to DOS! Phar Lap's new TNT DOS-Extender lets you break the 640K DOS barrier, build multi-megabyte DOS applications and take advantage of powerful NT features, including threads, DLLs and multitasking!



List: \$495 Ours: \$420 FAXcetera #: 1490-0009



WindowsMAKER Professional 5.0 by Blue Sky Software

NEW VERSION!

Next generation of the most powerful C/C++ Code Generator and Prototyper for Windows 3.1, NT & Win32s. The fastest way to create full-featured Windows apps. This product stands out, does everything—even a toolbar can be created with

1 click! Test run your design, make changes interactively, generate code for multiple platforms—ANSI C, MFC, OWL, etc.; widest compiler support in industry. TrueCode technology—user code is 100% preserved. Highly recommended!

List: \$1096 Ours: \$875 FAXcetera #: 2602-0003

c-tree Plus® by FairCom

DOS • WINDOWS • NT • UNIX • OS2 • SUN • RS6000 • HP9000 • MAC • QNX • BANYAN • SCO. This well known, highly portable data management package has become established as the tool of choice for commercial development. Offering unprecedented data control, programmers may choose from direct low level access, ISAM level convenience, or SQL access with the FairCom Server. Single User, MultiUser, or Client/Server, ANSI Standard.



List: \$595 Ours: \$505 FAXcetera #: 1381-0008
Call Programmer's Paradise® Italia for special pricing in Europe.

PRODUCT OF THE MONTH

Borland C++ 4.0 Borland International



New Borland C++ 4.0 is visual, and that's just the beginning. Only Borland C++ has true C++ support with exceptions, templates and the easiest, most powerful suite of object-oriented tools available today. With full support for DOS, Windows, Win32s and NT, it's the C++ Development System you've got to have.

Upgrade List: \$499 Ours: \$329
List: \$199 Ours: \$189
FAXcetera #: 1861-0016

CA-Super Project® 3.0 for Windows & OS/2 Competitive Upgrade by Computer Associates



CA-SuperProject brings to managers at all levels, a complete set of project management and presentation tools, designed to work easily and effectively in the real world. Whether you need to create a simple schedule and produce a Gantt chart for the weekly status meeting, or implement intensive cross-project resource leveling and priority scheduling, CA-SuperProject works the way you work—with ease, power and flexibility.

Comp. Upgrade List: \$149 Ours: \$109
FAXcetera #: 1004-0009



Network C Library by Automation Software Consultants, Inc.

NEW
VERSION
3.0!

The most comprehensive library available for NetWare software development, supporting all versions of advanced NetWare. Over 450 C functions, include any features from the NetWare command line utilities and menu utilities in your C or BASIC programs for Windows or DOS. No licensing hassles. C library source code available.

List: \$395 Ours: \$355 FAXcetera #: 1004-9201



Symantec C++ Professional 6.0 by Symantec

Reach new levels of programming power with Symantec C++ for Windows, DOS, and Win32s.

Breakthrough new IDDE revolutionizes the way you work. Includes optimizations and tools, OPTLink linker and Blue Sky visual tools, with MFC 2.0 and Win32s, and 8000 pages of documentation.

Competitive Upgrade for Borland or Microsoft customers \$189.

Comp. Upgrade: List: \$499 Ours: \$299
List: \$199 Ours: \$189
FAXcetera #: 2132-0038

9
9
8
7
5
4
4
0
0
8

Programmer's Paradise
Italia
Phone: 39-2-480-16053
FAX: 39-2-480-16039

Best Sellers

Call for a
FREE
Catalog!

IntegraAda for Windows by Aetech Inc.

A complete Ada Programming Support Environment (APSE) for Windows, adding a language sensitive editor; automatic code generation & error checking; interactive error correction; pop-up menus to completely customize the environment to the standard Windows features. Allows you to quickly code, correct, compile, and link your Windows programs using Ada. Includes environment, libraries, validated Ada compiler, Ada Windows Libraries, Header Files, Resource and Help compilers, and Microsoft Linker. (ACVC 1.11 validation pending) No Runtime Royalties!

List: \$995 Ours: \$895 FAX: 2358-0003



Integra VDB Coromandel Industries, Inc.

Integra VDB is a visual database builder for use by Visual C++, Visual Basic, and Borland C++ developers in building ODBC compliant Windows database solutions easily, quickly, and often with virtually no code. It consists of database custom controls, functions and classes that are seamlessly integrated with these tools, a visual query builder, a visual data manager, and an ODBC compliant SQL engine based on ANSI 92 standard.

List: \$499 Ours: \$389 FAX: 3507-0004



WATCOM VX•REXX by WATCOM Int'l Corp.

WATCOM VX•REXX is an easy to use visual development environment for creating applications that leverage the capabilities of OS/2 2.x and exploit the Presentation Manager graphical user interface. VX•REXX combines a project management facility, visual designer and an interactive source-level debugger to deliver a very approachable and highly productive visual development environment.

List: \$199 Ours: \$99* FAX: 1683-0016
*Pricing valid while supplies last.



RoboHELP® 2.0 by Blue Sky Software

RoboHELP 2.0, the premier Help Authoring Tool for Windows & Windows NT, offers full document to help system conversion and vice versa. Turns Microsoft Word for Windows into a fully functional hypertext authoring system capable of producing Windows Help files as easily as it does plain text. Just fill in the actual Help text when prompted. RoboHELP takes care of generating the RTF, HPJ and H files. Link tester allows you to simulate your design before you compile. Full support of all features in Windows 3.1 Help Engine, such as macros, secondary windows, and multiple hotspot graphics.

List: \$495 Ours: \$439 FAX: 2602-0005



NEW THIS MONTH

PowerBASIC by PowerBASIC, Inc.

PC Magazine awarded Editor's Choice to PowerBASIC for powerful features like instant TSRs, a built-in assembler, user-defined TYPES and UNIONS, currency variables with selectable precision, unlimited string space, and array sort/scan/insert/delete. Create a pop-up TSR with just five lines of source code! It's nearly 100% compatible with Quick Basic, making it the upgrade choice of BASIC programmers.

List: \$149 Ours: \$119 FAX: 1012-4801



WATCOM™ C/C++32 v9.5 by WATCOM

C/C++32 is a professional, multi-platform C and C++ development system supporting 32-bit extended DOS, OS/2 2.x, Windows 3.x, Windows NT, Win32s, and AutoCAD ADS/ADI. The complete toolset includes: C and C++ optimizing compilers, royalty-free DOS extender with VMM support, licensed components from the MS Windows 3.x SDK, interactive source-level debugger, linker, profiler, supervisor for executing 32-bit applications and DLLs under Windows 3.x, 32-bit run-time libraries for extended DOS, OS/2 2.x, Windows 3.x and Windows NT, and more.

List: \$599 Ours: \$349 FAX: 1683-0003



MetaWare

MetaWare High C/C++ by MetaWare, Inc.

NEW RELEASE! High C/C++ version 3.1, MetaWare's 32-bit compiler, is shipping. Includes a 32-bit source-level debugger, and a 32-bit Application Developer's Kit for Windows. The "Incremental Strengths" feature enables gradual migration from C to C++ one block at a time. High C/C++ provides optional ANSI conformance, eight levels of global optimization and a full implementation of C++ templates.

List: \$795 Ours: \$689 FAX: 1590-0008



GUARANTEED BEST PRICES! (Call for Details)

To order call: 800-445-7899
Corporate (CORSOFT): 800 422-6507
FAX: 908 389-9227
International: 908 389-9228
Customer Service: 908 389-9229
Programmer's Paradise Italia:
39-2-480-16053

For more information on the products featured on these pages call
FAX: (201) 762-1378

Programmer's Paradise®
1163 Shrewsbury Avenue
Shrewsbury, NJ 07702

* All prices are subject to change without notice.
Call for details on return policy and shipping charge.

10MR4A

Circle 112 on Inquiry Card.

8

0

0

0

4

4

5

7

8

9

9

State of the Art

MANAGING MASS STORAGE

As processors become more powerful, networks more ubiquitous, and data types more rich and varied, storage technologies struggle to keep pace

SCOTT WALLACE



Your computing environment contains many types of storage, from the registers that feed the processor pipelines to the jukeboxes that store archival data. The different types of storage in a computer system form a hierarchy, with fast, expensive devices at the top and slow, inexpensive ones at the bottom.

The best visual representation of this storage hierarchy is a pyramid. Since the early days of mainframes, computer systems engineers, managers, and users have found the pyramid ideal for depicting how data is organized and distributed across storage devices. Over the years, the simple RAM-disk-tape pyramid has evolved into a complex, distributed, hierarchical data-storage architecture populated by devices of varying capacity, performance, reliability, and price.

Today, the volume of data managed by this storage hierarchy is rising dramatically. The ever-increasing storage demands of individual applications; the migration of large database applications from the glass house onto corporate networks; and the introduction of new groupware, imaging, and multimedia desktop applications contribute to the need for more distributed-storage capacity and more effective tools to manage data. The goal is cost-effective data management that properly safeguards information while providing users with appropriate access at the lowest cost.

Fortunately, rises in storage requirements have been paced by rises in storage capacity. Recently, hard drives have shown a 60 percent annual increase in data density, a trend that shows no sign of changing (see the figure "Single-Platter Capacity"). MO (magneto-optical) drives doubled their capacity not long ago and will do so again soon; tape subsystems in several form factors have dramatically increased storage capacities and speed; and jukeboxes, or

auto-loaders, have improved in price, performance, and reliability, further leveraging MO and tape drive advances. The result is a storage hierarchy that is becoming at once more flexible, more responsive, and more complex.

Storage Hierarchy

Every organization must create and configure its storage subsystems based on user needs and compatibility with the existing IT (information technology) infrastructure. Each organization must, in effect, design and construct its own storage pyramid. Typically, this is done by selecting products with a range of per-megabyte costs and access times that provide a price/performance continuum by mixing slower, low-cost products with faster, high-cost products (see the figure "Cost vs. Speed").

Although many storage products today have short development and life cycles, this hasn't prevented enterprises from effectively incorporating technological developments into their storage hierarchies. "For most organizations, the 'sweet spots' don't move around very much, because all components of the pyramid are improving performance more or less simultaneously," says Alex Nedzel, a consultant with Ernst & Young's Center for Information Technology and Strategy in Boston, Massachusetts.

A bigger problem is the proliferation of data, where there are two basic concerns. "First, there's the relatively straightfor-

ward problem of getting enough data online at the right cost," Nedzel says. "But the more complicated issue is how to assure the safety of that data from both a confidentiality and a disaster-recovery standpoint." While industrial-strength software to manage storage exists in mainframe environments, none exists that can manage storage in the type of heterogeneous distributed-computing environment that

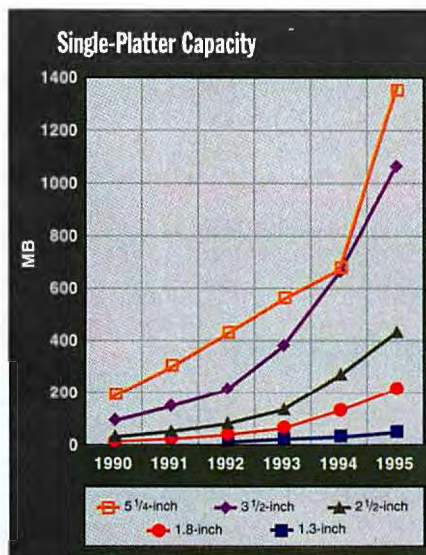
typifies many client/server systems.

To match such an environment, contemporary storage hierarchies are also broad and heterogeneous. To confuse matters more, they often differ from platform to platform, even in a single organization. A mainframe storage hierarchy is different than a desktop hierarchy, which is different than a server, laptop, or PDA (personal digital assistant) hierarchy. A pyramid combining all platforms would have memory, magnetic disk, MO disk, floppy disk, tape, and auto-loader layers (see the figure "Storage Hierarchy").

The Persistence of Memory

The top of the storage pyramid consists mostly of DRAM and associated caches that are used for temporary storage of programs and data. As applications and operating systems become more memory hungry, you'll see the average memory of desktop systems rise to accommodate such requirements.

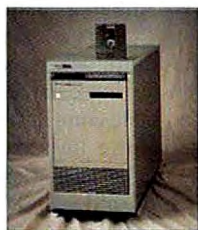
The real news is flash memory. Flash



For the foreseeable future, hard drive capacities will continue to advance an average of 60 percent per year, regardless of form factor. (Source: Dataquest, 1993)

Managing Mass Storage

From flash memory to tape, storage technology is advancing on many fronts simultaneously..... **78**



Digital Hard Drives

Digital techniques filter the signal from the noise in today's high-capacity hard drives..... **91**



IDE Takes Off

Enhanced IDE offers many of the advantages of SCSI, without the headaches..... **97**

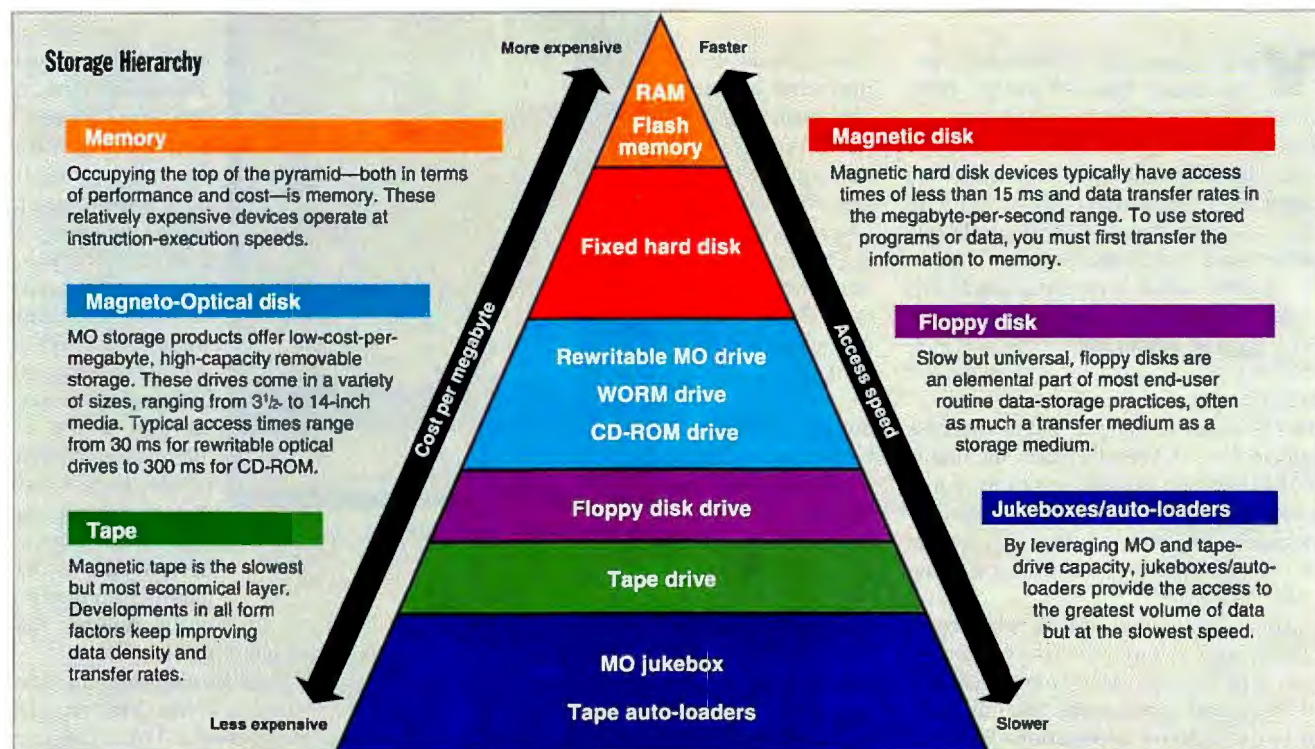


Optical Advances

After a slow start, MO capacities are on the move..... **107**



State of the Art Managing Mass Storage



A pyramid is ideal for representing the relationships between different parts of the storage hierarchy. Technologies at the top are more expensive and are fielded in small capacities; technologies at the bottom are less expensive and have larger capacities.

memory has been around for some time but is just now becoming popular. This is a result of many factors, primarily increased chip-storage capacity, reduced manufacturing costs, and demands for low-power, low-weight storage created by PDAs and other mobile-computing devices.

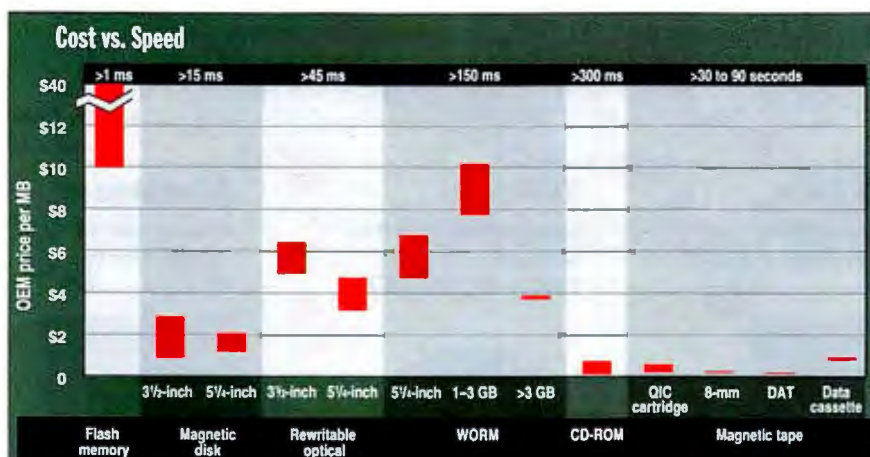
Flash memory is not only fast (with a less-than-1-millisecond seek time), it's extremely reliable. Because it has a lower soft-error rate than DRAM and is non-volatile, flash memory is ideal for BIOS and critical systems applications. Flash

memory today has low power consumption (e.g., Intel's 16-Mb FlashFile chip draws only 1 milliamp in static mode or 1 microamp in power-down mode). And because a flash-memory system has no moving parts, it offers survivability well beyond that of rotating media—it can survive a shock in excess of 1200 g's and operate in temperatures ranging from -13° F to +167° F. Flash storage is also small (32-Mb chips should soon provide storage of 195 MB per cubic inch) and light, and it operates silently. Flash memory today is an ideal

storage medium for laptops, as well as personal and mobile digital applications.

The problem with flash memory is price. An OEM can expect to pay \$1200 for 40 MB of flash memory. Thus, typically, flash-memory disk purchasers buy 5- or 10-MB PCMCIA cards (at OEM pricing of \$200 to \$300) for portable computing environments. The relatively low storage requirements of PDA devices fit flash-memory pricing. In addition, PDA operating systems are designed from the ground up to support flash architectures. "Flash is block-erasable but byte-writable. It's not like a disk drive that has direct overwrite," explains Bruce Bonner, flash drive product-line manager for Intel in Santa Clara, California. "With flash, you want programs and data separated. Right now, desktop operating systems commingle them; they're not flash-friendly."

Desktop operating systems will exhibit flash-friendliness in the next year or two. And if what Nelson Chan, director of marketing at SunDisk in Santa Clara, California, says is correct, almost every desktop machine in the future will have a PCMCIA slot for transferring data between the desktop and portable computing devices. "We expect to bring a low-cost PCMCIA desktop card reader to market soon with a street price of under \$80," says Chan. With sustained read rates of 3



With nonvolatile memory, access time and cost are inversely proportional. You can pay up to \$40 per megabyte for flash storage, while most forms of tape storage are well under \$1 per megabyte. (Source: Freeman Associates, Inc., 1993)

STATISTICA/w

Windows,
DOS, Macintosh

STATISTICA/w™ (for Windows) Complete Statistical System with thousands of on-screen customizable, presentation-quality graphs fully integrated with all procedures ■ Complete Windows 3.1 support, DDE, OLE, TT-fonts, multiple toolbars, right mouse button support ■ Unlimited numbers of data-, results-, and graph-windows ■ Inter-window integration: data, results, and graphs can be treated as objects and converted into one another in a number of ways ■ The largest selection of statistics and graphs in a single system; comprehensive implementations of: Exploratory techniques; multi-way tables with banners (presentation-quality reports); nonparametrics; distribution fitting; multiple regression; general nonlinear estimation; stepwise logit/probit; general ANCOVA/MANCOVA; stepwise discriminant analysis; log-linear analysis; factor analysis; cluster analysis; multidimensional scaling; canonical correlation; item analysis/reliability; survival analysis; time series modeling; forecasting; lags analysis; quality control; process analysis; experimental design (with Taguchi); and much more ■ Manuals with comprehensive introductions to each procedure and examples ■ Hypertext-based Stats Advisor expert system ■ Extensive data management facilities (spreadsheet with long formulas, block operations, advanced Clipboard support, DDE hot links, relational merge, data verification, powerful programming language) ■ Batch command language and macros also supported, "turn-key system" options ■ All output displayed in Scrollsheets™ (dynamic, customizable, presentation-quality tables with toolbars, pop-up windows, and instant 2D, 3D and multiple graphs) ■ Extremely large analysis designs (e.g., correlation matrices up to 32,000x32,000, unlimited ANOVA designs) ■ Megafile Manager with up to 32,000 variables (8 Mb) per record ■ Unlimited size of files; extended ("quadruple") precision; unmatched speed ■ Exchanges data and graphs with other applications via DDE or an extensive selection of file import/export facilities ■ Hundreds of types of graphs, including categorized multiple 2D and 3D graphs, matrix plots, icons, and unique multivariate (e.g., 4D) graphs ■ Facilities to custom design new graphs and add them permanently to menu ■ On-screen graph customization with advanced drawing tools, interactive stretching and resizing of complex objects, interactive embedding of graphs and artwork, special effects, icons, maps, multi-graphics management, page layout control for slides and printouts; unmatched speed of graph redraw ■ Interactive rotation, perspective and cross-sections of all 3D and 4D graphs ■ Extensive selection of tools for graphical exploration of data: fitting, smoothing, overlaying, spectral planes, projections, layered compressions, marked subsets ■ Price \$995.

Quick STATISTICA/w™ (for Windows) A comprehensive selection of basic statistics and the full graphics capabilities of STATISTICA/w ■ Price \$495.

STATISTICA/dos™ (for DOS) A STATISTICA/w-compatible data analysis system ■ Price \$795.

Quick STATISTICA/dos™ (for DOS) A subset of STATISTICA/dos statistics and graphics ■ Price \$295.

Domestic sh/h \$10 per product; 14-day money back guarantee.
Circle 143 on Inquiry Card.

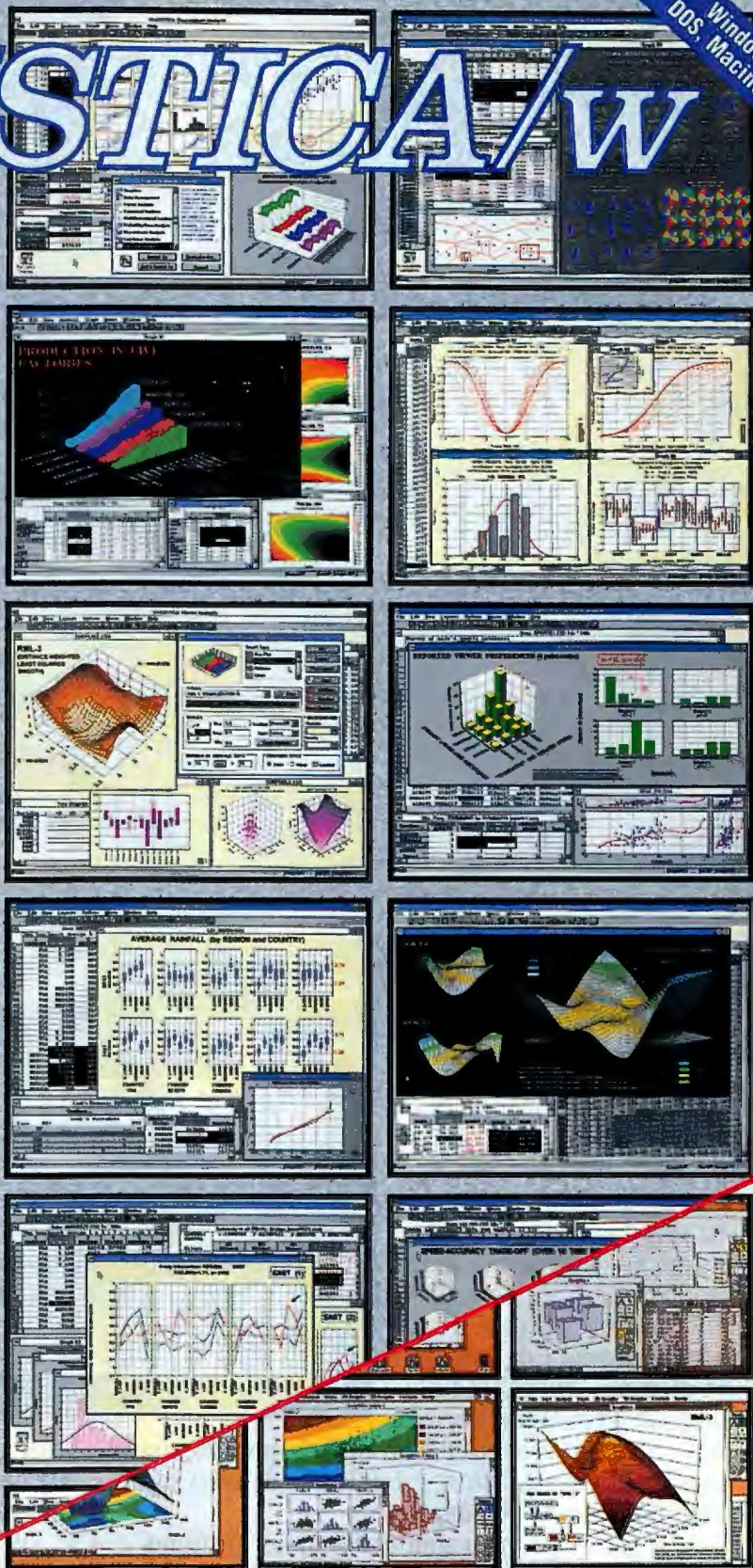


StatSoft™

2325 E. 13th St. • Tulsa, OK 74104 • (918) 583-4149
Fax: (918) 583-4376

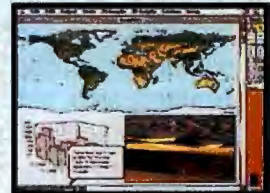
Overseas Offices: Statsoft of Europe (Hamburg, FRG), ph: 040/4200347, fax: 040/4911310; StatSoft UK (London, UK), ph: 0462/482822, fax: 0462/482855; StatSoft Pacific (Melbourne, Australia), ph: (03) 663 6580, fax: (03) 663 6117; StatSoft Canada-CCO (Ontario), ph: 905-849-0737, fax: 905-849-0918. Available From: CORPORATE SOFTWARE and other Authorized Representatives Worldwide: Holland: MAB Julsing, 071-230410; France: Version US (1) 40590913; Sweden: AkademiData 018-240035; Hungary: Dagent Kft 186-5782; Belgium: TEXMA 10 61 16 28; South Africa: Csiris 12 663-4500; Japan (Macintosh): Three's Company, Inc., 03-3770-7600; Japan (DOS and Windows): Design Technologies, Inc., 03-3667-1110.

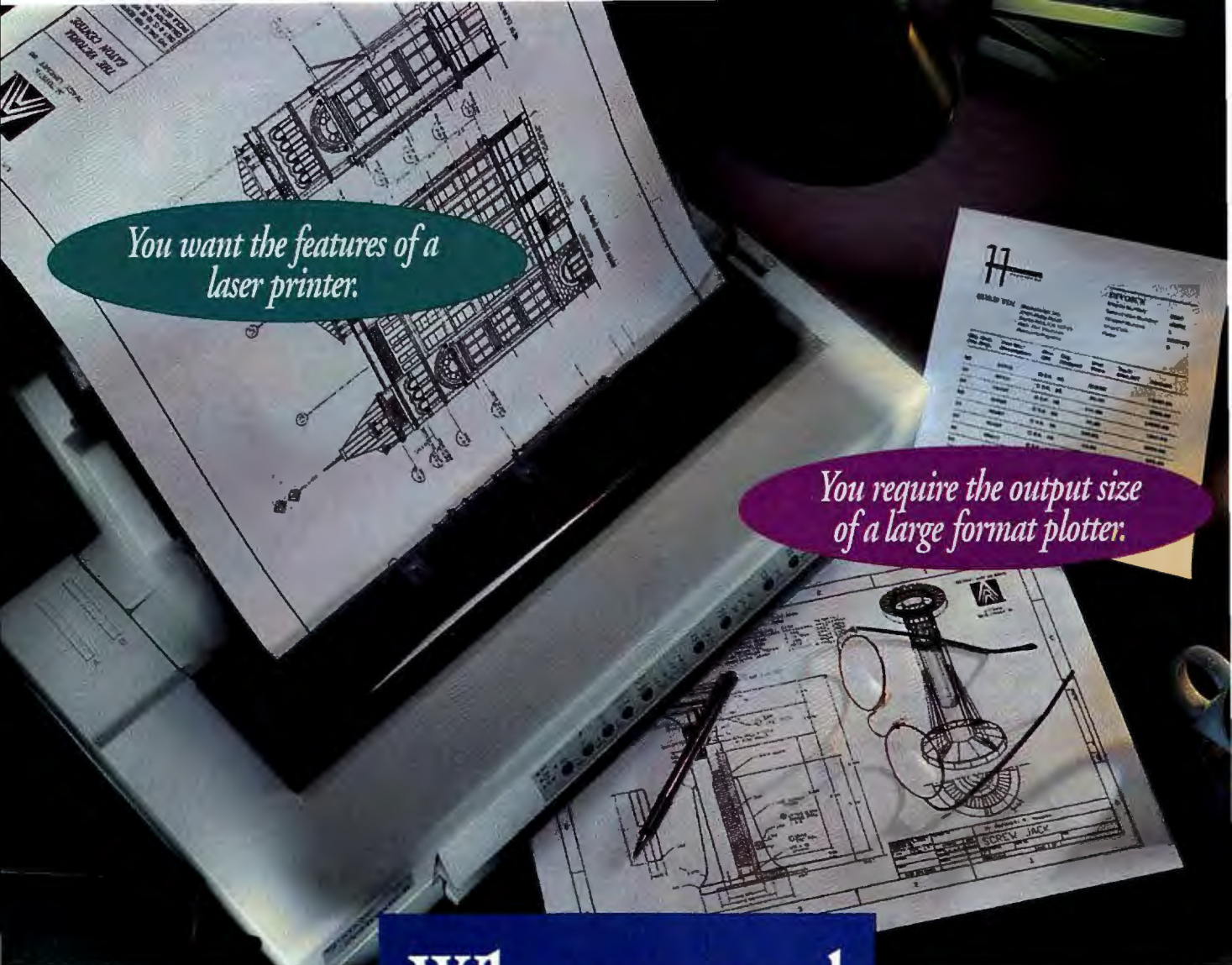
StatSoft, STATISTICA/w, Quick STATISTICA/w, STATISTICA/Mac, Quick STATISTICA/Mac, STATISTICA/DOS, Quick STATISTICA/DOS, and Scrollsheet are trademarks of StatSoft, Inc.



STATISTICA/Mac™ (for Macintosh) A STATISTICA/w-compatible, comprehensive data analysis and graphics system designed for the Macintosh ■ Large selection of statistical methods fully integrated with presentation-quality graphics (incl. EDA, multiplots, a wide selection of interactively rotatable 3D graphs; MacDraw-style tools) ■ Unlimited size of files ■ Full support for System 7, incl. "Publish and Subscribe" ■ Price \$695.

Quick STATISTICA/Mac™ (for Macintosh) A subset of STATISTICA/Mac: a comprehensive selection of basic statistics and the full graphics capabilities of STATISTICA/Mac ■ Price \$395.





*You want the features of a
laser printer.*

*You require the output size
of a large format plotter.*

What you need is the new ProTracer II.

It's small enough to sit on your desktop. At 360 dpi, it prints crisp text, precise lines and the smoothest of curves. Its speed is undeniable. And its price — unheard of in the world of CAD.

Called ProTracer™ II, it's a large format inkjet plotter that brings something new to CAD. Versatility. Because not only does ProTracer II produce impressive drawings up to 17"x 22" in size, but it also delivers sharp, high quality text documents.

ProTracer II has an abundance of new features and capabilities all aimed at making you more productive. Like its speed enhancements. And its expanded plotting capabilities including a larger printable area, auto-centering, best fit, replot, and long axis plotting functions.

If you're an AutoCAD® user you'll want the ProTracer II base unit, priced at \$1599. It comes with ADI® drivers for AutoCAD as well as an AutoCAD 12 for Windows driver. Also included is a C-size Windows 3.1 driver and IBM ProPrinter and Epson emulations.

Our new ProTracer II-GL model combines the base unit with resident HP-GL® and HP-GL/2 emulations, and 2 MB memory. It provides support for all major CAD applications and is priced at only \$2149.

ProTracer II is backed by a full one year warranty and optional extended warranties. You'll also receive unlimited access to our expert technical support.

To receive your FREE sample output packet, locate a dealer near you, or to order direct, call Pacific Data Products at (619) 625-3643, Fax (619) 552-0889.



State of the Art Managing Mass Storage

or 4 MBps (writing is slower, on the order of 200 KBps), future PCMCIA flash-memory disks—like floppy disks today—may be a key portable-to-desktop end-user link.

Spin Doctors

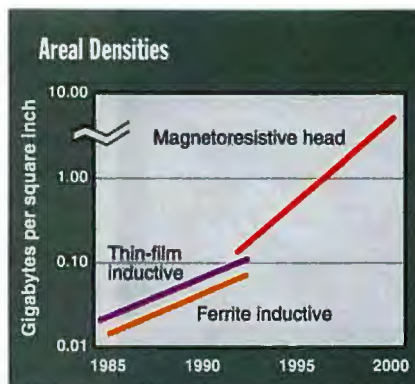
Hard disk technology is the most rapidly evolving storage technology, largely as a result of the size of the hard disk market, its highly competitive character, and industrywide R&D spending on rigid disks. Phil Devin, vice president of storage technologies at Dataquest in San Jose, California, foresees density improvements of 60 percent to 65 percent annually, prices falling by 12 percent per quarter, and product life cycles of less than a year. A key factor in density improvements will come from developments in MR (magnetoresistive) heads, with much of the work being done by IBM.

MR heads allow greater areal density than either thin-film or ferrite-inductive heads (see the figure "Areal Densities"). According to Bob Scranton, director of

storage systems and technology at IBM's Almaden Research Center and director of advanced technology at IBM's San Jose, California, Storage Systems Division, MR heads will be important for maintaining a 60 percent compound annual growth rate in areal density for the foreseeable future. "With expected improvements in our MR heads, the focus will shift more toward the electronics,"

says Scranton. IBM is just one of many companies pursuing research into the data-recording, digital-read-channel, and interface technologies that will help keep areal-density growth at historic levels (see "Digital Hard Drives" on page 91).

Data density isn't the only good news:



Head technology is one of the driving forces behind hard drive capacity increases.

Magnetoresistive heads are expected to accelerate capacity increases, partly because they work so well with newer digital read technologies. (Source: IBM Corp., 1992)

Drive latency, a function of rotation speed, is getting better, too. "We've seen an increase in spin speed from 5400 rpm to 7200 rpm," says Paul Wasenberg, product-line marketing manager for Micropolis of Chatsworth, California. Spindles spinning 33 percent faster means data is available sooner. Combined with increased areal density

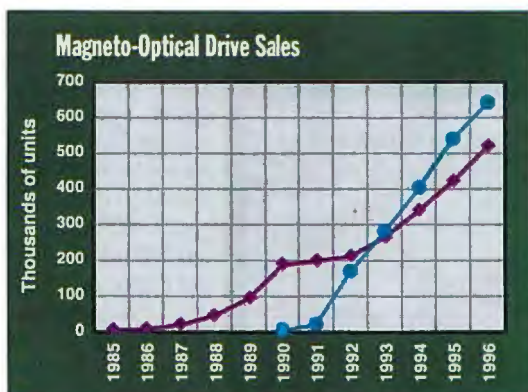
(which also means an increase in linear density), the effect is a higher data rate. The trade-off is noisier, hotter, and more power-hungry drives.

IBM's DFMS and DFHS families of high-performance 3½-inch drives rotate at 7200 rpm. These 1-, 2.1-, and 4.3-GB drives feature an industry-leading areal



It's about time a computer company listened to my needs. Not just tell me what they think I need.

State of the Art Managing Mass Storage



As capacities increase, so will the popularity of MO technology. The plateau in 5¼-inch shipments from 1990 to 1992 reflects the effects of the standards turmoil in that market. (Source: Disk/Trend, Inc., 1993)

density of 564 Mb per square inch, a seek time of 8.6 ms, and the industry's highest media rate of 12.2 MBps. The Barracuda, another 7200-rpm drive from Seagate Technology (Scotts Valley, CA), offers 8-ms seek times and a capacity of 4.1 GB. With lower seek times, improvements in caching, and higher spin speeds, access times will only get better.

Focus on Optics

The principal advantages optical disks (rewritable and WORM) have over hard disks are removability and greater bit density. These combine to make optical storage ideal for library and archive applications. In the past, the optical-storage market was primarily focused on large 12- and 14-inch drives, but the emphasis today is on smaller products (see "Optical Advances" on page 107).

Projections for 5¼-inch and 3½-inch rewritable optical drives indicate strong market growth (see the figure "Magneto-Optical Drive Sales").

The 5¼-inch form factor is attractive for desktop applications. "In 1993, we saw the introduction of the double-capacity 5¼-inch drives, which significantly improved the cost per megabyte of optical storage over the earlier 650-MB models," says Stan Corker, director of removable storage research at IDC (San Diego, CA). And things

are likely to get better. Hitachi, outpacing optical-drive manufacturers Hewlett-Packard, Sony, and IBM, has released its triple-density 2-GB 5¼-inch drive.

Rewritable optical drives in the 3½-inch "rigid floppy" form factor are also becoming more capacious and attractive. "The momentum is with the 3½-inch drive," says Patty Chan, optical-storage analyst with Dataquest. "It's a smaller form factor, the entry cost is much lower, and it can be used in many more applications. We expect 1993 figures to show 3½-inch drives surpassing 5¼-inch drives in unit shipments, and in 1995 we anticipate some 3½-inch drives in excess of 500 MB."

Because optical is a removable storage medium, there is a strong demand for interchangeability standards. "The development of standards probably tends to throttle back the rate of technological improvement," comments IBM's Scranton, referring to the disparity in bit-density improvements between magnetic and optical storage over the past several years. "CD-ROM players, for instance, have been



From the City of Angels to the Windy City or



at the same density for many years. The reason is media interchange standards."

In terms of unit shipments, however, CD-ROM is the fastest-growing segment of the optical marketplace (see the figure "CD-ROM Breaks Through"). Until recently, CD drives were strictly aftermarket products, typically oriented toward publishing and data-distribution applications rather than storage. "CD-ROM has graduated from an aftermarket item to an option in the standard configuration," notes Dataquest's Chan.

End-user and OEM interest in CDs is being driven primarily by pricing, but functionality helps. "Over the next two years, the price of CD-R [CD Recordable]—now around \$5000—will drop fast. In that same time frame, we can expect to see erasable CDs," says Chan. These developments will likely push CD-ROM drive prices lower.

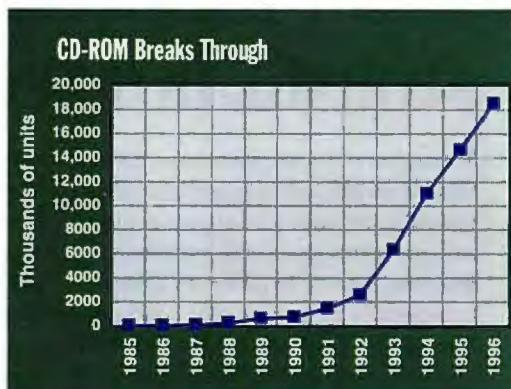
Tale of the Tape

Magnetic tape products are growing quickly in capacity and, despite impressive improvements in hard disk storage, are keep-

ing pace with magnetic drives. A critical end-user issue with tape is storing data faster, particularly in server environments where the window for backing up data is constrained, but the amount of data to be backed up keeps growing.

QIC (quarter-inch cartridge) drives account for 76 percent of the installed base of all computer tape drives, according to Robert Abraham, an analyst with Freeman Associates in Santa Barbara, California. "This momentum—coupled with a strong desire for backward compatibility, well-defined performance migration paths, and low costs—has discouraged many users from defecting to helical-scan or optical technologies," he says.

QIC tape products can be configured to compatibly serve a range of computing environments, from mainframes to laptops. "The highest growth area is the QIC 3½-inch format, and that's being driven



After years of slow growth, CD-ROM players are starting to be considered standard equipment on desktop PCs. (Source: Disk/Trend, Inc., 1993)

by PC users," says Fara Yale, tape market analyst at Dataquest. Yale estimates 1993 shipments of QIC 3½-inch floppy interface products at more than 2 million units, mostly for stand-alone PC backup. Desktop penetration, however, remains low, at less than 10 percent of desktops.

Arguably the fastest-growing tape market segment is parallel-port interface tape systems; these products can support

TI's patented BatteryPro™ System gives you three to five hours* of color computing.

At Texas Instruments, we listened to your travel needs. That's why we built two performance features into every TravelMate™ 4000E notebook computer.

One is the powerhouse 486 processor that helps make your applications scream. The other is our breakthrough BatteryPro power management system. This patented system monitors and maintains low power to various system resources such as the display, hard disk drive and ports until these devices are needed. Walk away for a while and BatteryPro puts your TravelMate

anywhere in between, you've got the power.

to "sleep." Once you return and hit any key, you're right where you left off.

With the TravelMate's advanced power management features, even when you need to fly you won't feel grounded.



*Battery life measured by PC Magazine's Battery Run-down Test. Actual results may vary.

STORAGE HOT SPOTS

Perhaps more than any other product, the jukebox is an enabling technology with a potent multiplier effect; it allows improvements in optical and tape-storage drives to be multiplied many times over. Because the price of the jukebox robotics remains the same, doubling drive capacity in a jukebox has the effect of halving the cost per megabyte. Hewlett-Packard, a leader in the growing 5¼-inch optical jukebox market, found that the release of its 1.3-GB optical drives caused a flood of jukebox sales.

But price and capacity aren't the only issues. "The challenge of optical drives and jukeboxes is to help smooth the pyramid, so it's not an ugly transition between on-line data and off-line data, and to help make network administration a natural act," says Pam Ingmire, product marketing manager at HP's Greeley, Colorado, storage-systems division.

Capacity, security, and availability are the critical buyer issues. Performance, though less critical, is still important. "On our 5¼-inch library, the worst-case time to access data is 15 seconds or so," Ingmire says. "We're looking to improve that by 50 percent or more with a 'double-picker'—robotics that can handle two cartridges at once rather than just a single disk."

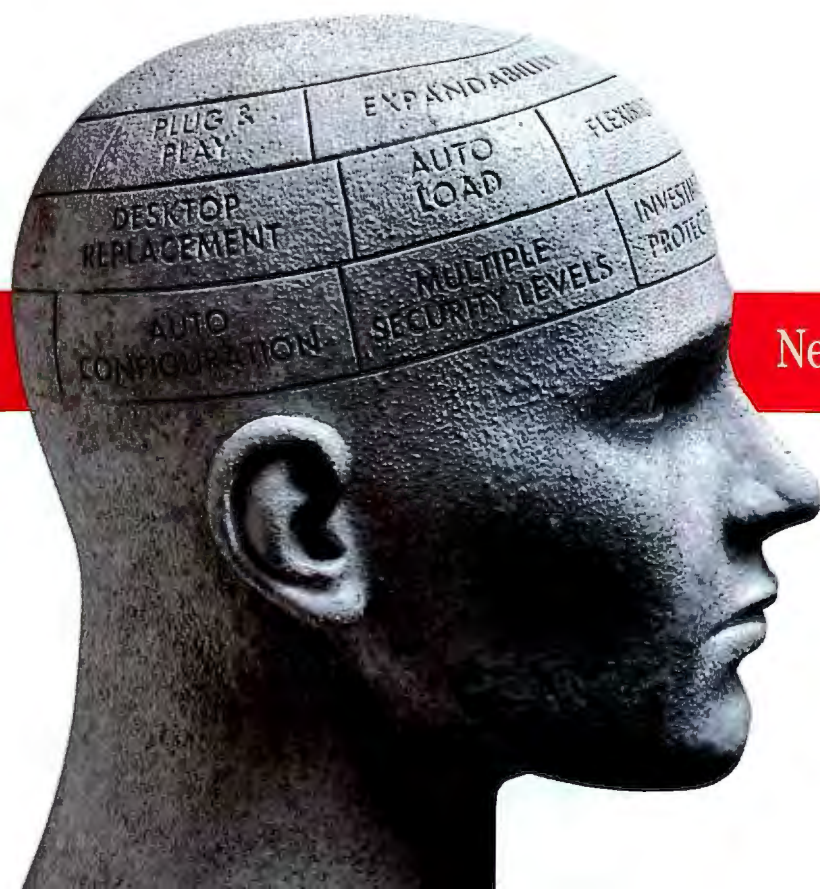
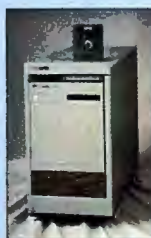
SQUEEZE PLAY

Data compression, once a rarity, is now commonplace and is even bundled into many storage products. Compression can be accomplished either by hardware (which is faster) or software (which is less expensive and more flexible) and with absolutely no loss of data and lower compression ratios (lossless) or with no appreciable

degradation of data and higher compression ratios (lossy).

The data compression market is fairly mature, and desktop products like PKZip from PKWare (Brown Deer, WI) and Aladdin Systems' (Watsonville, CA) Stuffit are tried and true, widely used, and inexpensive. Typically, these utilities operate at the archive or directory level, which means that they can compress segments of a disk, keeping directories and file structures intact. "For archive-level compression, the goal is efficiency, not speed. That's where the compression-ratio wars are happening today," says David Schargel, president of Aladdin Systems. Real-time compression services, such as those embedded in MS-DOS 6, are faster but result in less compressed files than archive-level products.

Images, motion video, and multimedia will become commonplace on the desktop only if there are price and performance improvements for silicon-based products that support JPEG and



New Intelligent Docking: So smart it



MPEG compression. "Until you compress video or still-image data, it's just too voluminous for a PC to handle," says Eric Hamilton, manager of microcode for C-Cube Microsystems and chair of the ISO JPEG committee. C-Cube is developing a chip to support H.261 video, as well as MPEG and JPEG compression and decompression. By the end of 1994, volume pricing for the chip is projected to be under \$100.

DEALING WITH DISASTER

Disk arrays designed to increase the reliability and performance of disk-storage subassemblies are also leveraging the improvements made in drive and interface technologies. "High data-rate applications—like multimedia PCs and audiovisual software—are growing," says Joel Hagberg, Raid-ion product manager at Micropolis. "At the same time, mission-critical applications are migrating down to the network. The result is storage requirements that are going sky-high and an increase in the need for fault-tolerant storage."

The demand for fault-tolerant storage is paced by users' growing awareness of the value of their data. Different solutions provide different degrees of security, and users must select their solution and its risks. "There are many different levels of fault tolerance, going all the way to on-line transaction-processing systems where everything is paralleled," notes Jim Porter, president of Disk/Trend in Mountain View, California.

Redundancy, as exemplified by RAID technology, is one popular approach to creating fault-tolerant storage (see "Disk Arrays Explained," October 1992 BYTE). But, as storage components become more bulletproof (IBM's DFMS and DFHS drives sport 1-million-hour MTBFs [mean times between failures]—that's 114 years of uninterrupted use), fault-tolerant storage should become less expensive, more manageable, and more available. "We've just seen the tip of the iceberg in terms of the kind of confidence we'll have in a file server, say, five years from now," concludes Porter.

not only desktop systems but laptops as well. A variety of manufacturers, including Colorado Memory Systems, Conner Peripherals, and Tandberg Data, offer parallel-port interface products.

DAT (digital audiotape)—because of its storage density and small form factor—is popular for data-intensive storage applications at the desktop, the workstation, and the server level. Products by Conner Peripherals, HP, Sony, and others are making inroads into the tape-storage market.

At the high-end, DEC's DLT (Digital Linear Tape) offers capacity, speed, and extreme reliability. The design allows for a head life of 10,000 hours (nearly five times that of previous drives), a recommended average of 10,000 reads/writes per cartridge, and an MTBF (mean time between failures) of 80,000 hours.

The Storage Boss

Managing the storage hierarchy—whether for a PDA, laptop, workstation, server, or mainframe—is getting more complex, and the consequences of mismanagement are

An industry first from Texas Instruments: Automatic load and system configuration.

We call it the ultimate desktop replacement. You'll call it remarkable. It's our new TravelMate™ Intelligent Docking System*. And by listening to the needs of notebook users, we've created the industry's most advanced docking system available. It's also the most complete.

Just insert any TI TravelMate 4000E notebook computer into the auto-loading mechanism, push a button, sit back and watch the docking system do the rest. Expansion is a snap too, with six ISA and two PCMCIA card slots and four drive bays.

knows if your TI notebook is coming or going.

Our Intelligent Docking System makes the transition from notebook to desktop replacement fast and easy. When you dock, it knows whether you have an external monitor, keyboard or internal modem. Meaning you don't have to reconfigure each time you insert your TravelMate. When you're ready to hit the road, simply click an icon and the system knows to save the file you're working on, close Windows™ and eject your TravelMate.

Then away you go. That's true desktop replacement. From the one notebook company who listens.

 **TEXAS
INSTRUMENTS**



*Color monitor shown above not included with Intelligent Docking System.

State of the Art Managing Mass Storage

getting more expensive. A survey of 450 information systems executives at Fortune 1000 companies found computer downtime cost an average of \$78,191 per hour and occurred, on average, nine times a year. A typical "outage" cost \$330,000, including the costs of recovering or reconstructing data. Clearly, users must prepare themselves and their data for the inevitable.

In the client/server environment, this preparation can be complicated, and hierarchical storage management systems are being called on to automate backup and recovery, manage file migration, and oversee volume and library management services. The goal is to create a high-reliability, high-access, high-performance data management environment. "Hierarchical storage management comes from the mainframe world, and users migrating to client/server are looking for the same kind of management tools they had on their mainframes," says Barbara Goldworm, product-line manager for management services at Novell in Provo, Utah.

NDMS (NetWare Distributed Manage-

ment Services), Novell's management strategy, supports the utilities and functions to allow decentralized management of storage and data across distributed environments. Within NDMS today, HCSS (High-Capacity Storage System Services) supports hierarchical management across the magnetic disk and optical disk layers. "The Novell strategy is to provide key management services within NDMS, plus APIs to development partners for extended or specialized additional services," Goldworm notes. HCSS lets users set "watermarks" on disk capacity and trigger transparent data migration to and from magnetic and optical storage.

Conner Software Products (Lake Mary, FL) offers hierarchical storage management software called Conner HSM. The Conner system is designed specifically for automated data management on Novell NetWare networks. It manages

three of the storage pyramid layers: magnetic disk, optical disk, and tape. Conner HSM, which is typically configured with a dedicated storage server running as its primary task, has three logical components:

Hierarchical storage management comes from the mainframe world, and users migrating to client/server are looking for the same kind of management tools they had on their mainframes.

the network interface, migration and data management software, and analysis and reporting to support assessment of migration thresholds. "From the user's perspective and from the network administrator's perspective, Conner HSM is just one large storage pool," explains Rick Luttrall, product marketing manager for Conner's advanced network products. "They really don't know where the files reside within the hierarchy; that's transparent."

One of the problems confronting prospective storage management customers is an uncertainty about their true storage needs. With individual desktop applications expanding data requirements, main-



We're listening. We're learning.



frame applications migrating onto networks and desktops, and altogether new applications emerging, it's difficult to project storage needs. "We provide a tool, HSM Planner, that helps users analyze operations across the enterprise—all the servers on the network—and determine what their storage requirements are and are likely to be within the next three years," says Luttrall.

Storage Directions

What can we expect in the future? Flash memory will become less expensive and smaller and increase in capacity. As desktop and laptop operating systems become "flash friendly," look for operating systems on a chip. Also, solid-state disks, such as DEC's new 580-MB DRAM ESP580, can be expected to penetrate specialty markets like high-speed, high-value transaction-processing applications, where data integrity is paramount and I/O storage is the bottleneck for high-value transactions.

In hard drives, you should look for big-drive capacity (i.e., 500 MB) on small

drives and lower per-megabyte cost everywhere. Also, advances in interface technology will make it easier and less expensive to use these large-capacity drives (see "IDE Takes Off" on page 97). MO storage will experience faster density increases than it has in the past, while in CD-ROM, prices will continue to fall and multispeed drives will proliferate, with triple- and quadruple-speed drives from companies such as NEC and Pioneer becoming increasingly common.

On the cutting edge, look for holographic storage products to come to market within the next year. Tamarack Storage Devices of Austin, Texas, a spin-off of MCC, expects to ship its holographic product, called MultiStore, in the second quarter of this year. MultiStore will provide 30 GB of removable WORM storage at an initial end-user cost of \$6000, dropping to \$3500 with volume. Media cost is projected to be \$5 per gigabyte. The device is essentially an auto-loader for 30 2½-inch disks, each of which stores a gigabyte of data on a Du Pont photopolymer material

similar to that used in holographic art.

On the software side, hierarchical storage management software will get more robust, address more layers of the pyramid, and better manage storage devices. In the next three years, you'll see capable, multiplatform products that offer mainframe-quality data-storage management in distributed environments.

All these improvements will be necessary, as the future will bring more and more data that's increasingly critical to success in a wide variety of businesses and industries. "Keeping your detailed manufacturing data on-line so you can optimize production efficiency and products, for instance, is a competitive investment," notes IBM's Scranton. "If it produces improved quality and reduced cycle time, then more companies will be using data as a competitive weapon." The result is an accelerating demand for products to ease the management of that data. ■

Scott Wallace is a BYTE technical editor. He can be reached on BIX c/o "editors."

The most comprehensive line of 486 notebooks designed specifically to meet your needs.

When it comes to listening to your notebook computer needs, at Texas Instruments we hear what you're saying. And it shows in our line of TravelMate 4000E Series notebooks. After all, we offer a wide range of 486-based notebooks plus an Intelligent Docking System with your needs in mind.

You'll find the entire high-performance lineup, from our economical monochrome WinSX/25™ to our active matrix color WinDX2/50™ powerhouse, is ideal for portable and desktop replacement needs. The critics agree. To start with, Texas Instruments notebooks are the only products in any category ever to win five *PC Magazine* Editor's Choice Awards all in a single issue.* And that's just the beginning.

But, there's really only one way you can find out if a TravelMate 4000E is right for you. Try one!

We're delivering.

TRAVELMATE 4000E SERIES NOTEBOOKS

DISPLAY	PROCESSOR	MEMORY†	PRICE††
Active Matrix Color	486DX2-50MHz	4MB RAM/200MB HDD	\$3,999
Dual Scan Color	486DX2-50MHz	4MB RAM/200MB HDD	\$3,499
Color	486DX2-40MHz	4MB RAM/200MB HDD	\$2,999
Color	486SX-25MHz	4MB RAM/120MB HDD	\$2,249
Monochrome	486DX2-50MHz	4MB RAM/200MB HDD	\$2,899
Monochrome	486SX-25MHz	4MB RAM/120MB HDD	\$1,899

TRAVELMATE INTELLIGENT DOCKING SYSTEM

COMPATIBILITY	EXPANSION	INTERFACES	PRICE††
T1 TM4000E Series Notebooks	Six 16-bit ISA slots, two PCMCIA Type III slots, four drive bays	Parallel/2 Serial, VGA, Mouse, keyboard and game ports, RJ-11 jack	\$849

† RAM expandable to 20MB with optional memory. †† Estimated street price. Dealer prices may vary.

Then decide if indeed we have been listening. Learning. And delivering. Simply call **1-800-527-3500** to find the TravelMate dealer nearest you.

EXTENDING YOUR REACH
WITH INNOVATION™

 **TEXAS
INSTRUMENTS**

* Five Editor's Choice Awards in August 1993 issue of PC Magazine.
TravelMate, WinDX2, WinSX, WinDX, DisplayPro and "Extending Your Reach With Innovation" are trademarks of Texas Instruments.
The Ready-to-Run logo and Windows are trademarks of Microsoft Corporation. The Intel Inside logo is a trademark of Intel Corp. © 1994 TI

Circle 150 on Inquiry Card.



AVOID DELAYS GETTING TO WORK.



Don't waste precious time. Use Sony QD2120 formatted QIC-80 data cartridges. The perfect shortcut for your QIC-80 drive.* Saving you up to two hours of formatting time for more productive pursuits. Like backing up your critical data. To keep your PC system running on schedule, take the quick route. For more data, just call 201-476-8199. **SONY**



© 1993 Sony Electronics Inc. Sony and Only On Sony are trademarks of Sony. Reproduction in whole or in part without written permission is prohibited. All rights reserved. *QIC-80 drives from Colorado Memory Systems, Conner Peripherals, Iomega, Summit Memory Systems and Wangtek.

Circle 142 on Inquiry Card.

DIGITAL HARD DRIVES

Older analog read technologies are giving way to DSP-based digital read channels, which let you pack more data on your hard disk

PETER WAYNER



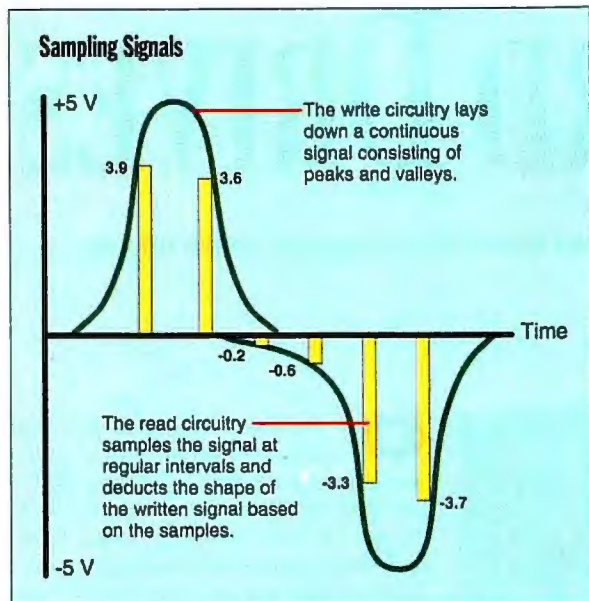
Over the next several years, most hard drive manufacturers will abandon purely analog recording technology and begin shipping drives that use digital techniques. The new technology, called digital read channel, will at least double the amount of information that can be packed into each square inch of a hard drive platter, and there's no reason to doubt that further advances will produce even greater improvements in density. Such improvements in density are necessary as desktop machines move to applications that employ such rich data types as voice and video.

The key to the transition is a collection of low-cost drive controllers from companies such as Cirrus Logic (Fremont, CA), IBM Storage Systems Division (San Jose, CA), and Adaptec (Milpitas, CA) that incorporate digital signal processing to digitally process the signals from the disk fast enough to sustain the data rates needed by the main computer. These controllers use a digital signaling technique known as PRML (partial-response maximum-likelihood) that was originally used for communications with deep space probes, such as the Viking Lander. If the technique helped keep data clear through all the background interference from space, there is no reason why it can't help keep the data from disk drives clear, too.

PRML lets you pack more information into each track of a drive, because the algorithm allows the drive hardware to filter out the noise associated with densely packed data. The algorithms use knowledge of how nearby bits can blur together in order to clean up the signal and detect spurious signals. The new chips also pack more tracks on each platter by using digital techniques to align the drive head over the correct track. When these two improvements are combined, they can lead to a doubling in the amount of data stored per disk. That means the cost of hard disk storage per byte will be cut in half.

continued

GEORGE SCHILL © 1994



As laid down by the write circuitry, 1 bit on a hard drive corresponds to magnetized spots on the surface of the disk, while 0 bits corresponds to the absence of magnetization. The signal on the disk resembles a smooth curve. The read electronics, however, doesn't see a smooth curve. Rather, it samples the signal at discrete points. Interpreting these samples gets tricky as increasing bit densities pushes the peaks closer together.

Hard Drive Basics

To understand this approach, you need to begin with the physics of building a hard drive. A drive uses electromagnets to store data on the magnetically sensitive coatings of the platter. When the electromagnet is turned on, it generates a magnetic field. The molecules in the coating align themselves in the direction of the field in the same way that a compass turns to align itself with the magnetic field of the earth. Current can pass through the electromagnets in two directions, which means that resultant magnetic fields can have one of two opposite orientations. When you flip the polarity of the electromagnet, it will leave a similar pattern in the coating.

You read the data from the disk using the reverse of the write process. The magnetic fields in the coating generate tiny electrical currents in the coils of the read/write head. The presence or absence of an induced current determines the value of the spot.

At this level, both analog and digital hard drives and analog and digital tape drives operate in the same manner. The main difference is that the disk drives record bits as spots where the magnetic

field saturates the coating and completely aligns all molecules. Old analog cassette decks stored the sound in the strength of the field that created larger and smaller magnetic patches. This technique is not generally used in disk drives because saturated blips are easier to read and write at high speed. This ease is also why digital tape players are making such inroads in the consumer audio world.

For years, drive manufacturers have continued to use tried-and-true analog read techniques while concentrating on other technologies to increase disk capacity. One major target has been reducing the distance between the head and the platter. The closer the head, the smaller the magnetic spot and consequently, the more data that can be packed into one place. Of course, small spots also mean weaker induced fields when reading, so researchers have also concentrated on the development of more sensitive thin-film coatings. Research certainly continues in these two areas, but manufacturers are turning to PRML because the electronics necessary to do the more complicated digital calculations are finally becoming inexpensive enough to make digital drives a commercial possibility. Digital techniques let disk makers achieve significantly larger packing densities without investing the money in building physically more precise mechanisms or developing more sensitive recording media.

Encoding Data

The process of converting bits into magnetic marks on a disk involves at least three different layers of algorithms. On the highest level is the operating system, which writes the file (which may already have been compressed by software) to the disk electronics.

When these bits are handed to the drive, the drive electronics then encodes them with ECCs (error-corrected codes), such as Reed-Solomon codes. ECCs have redundant bits that let the hardware reconstruct the original data when errors occur. The codes are a well-studied branch of mathematics. They often amount to constructing overdetermined systems of equations where m equations and n unknowns exist, and m is greater than n .

This resulting bit stream is then converted into RLL codes, which add redundant bits to guarantee that not too many 1s or 0s fall in a row. The process for writing to the disk generates a new magnetic mark for every time a 1 occurs. If a 1 doesn't occur often enough, the clock that tries to count the position along the drive starts to drift, and the drive may drop a bit. Cirrus Logic uses an RLL in which every 1 is separated by at least one 0 and no more than seven 0s. During the course of this process, the bits increase in number by 50 percent. This loss of packing density is necessary to guarantee the accuracy of the data.

The effects of writing bits on a disk can be seen in the figure "Sampling Signals." The curve represents the strength of the magnetic mark at a particular point on the track. Some of the peaks point up and others point down. Drive controllers usually alternate positive and negative peaks to help distinguish them.

The old generation of technology used two peak-detection circuits to determine whether a peak occurred. One circuit would check to see if the signal was above a preset level, and the second would take

the derivative of the signal and look for a 0. This worked well if the peaks were spread apart, but as they grew closer, the mingling of two peaks would often add false peaks.

The Role of PRML

The main problem with crowded signals is that the read electronics do not see the smooth curves as shown in the figure "Sampling Signals." The heads can only provide a few samples for each peak. Thus, as you crowd more bits into a smaller area, you need some

READ TECHNOLOGY

Analog

- Is simple to implement
- Needs clean samples
- Can't handle closely packed bits

Digital

- Requires fast processors
- Can filter noise and other interference
- Allows denser packing of bits

method of determining to which peak a sample belongs. This is the role of the PRML algorithms in digital read channels. The algorithms determine whether each pair of samples belong to the same peak or to two different peaks. More important, the algorithms adjust themselves when errors occur, because it is not uncommon for noise to skew samples and add false peaks.

The PRML algorithms used in digital-read-channel controllers are similar to the algorithms that were developed in the sixties and used to process convolutional codes. These codes built in a certain amount of redundancy and error correction by writing each bit down as the sum of several of the previous bits. For instance, one simple convolutional code might write bit i as the sum of bit i , bit $i-1$, and bit $i-3$. Bit i can be recovered at read time by subtracting out the values of bit $i-1$ and bit $i-3$. Normally, these convolutional codes will store each bit as the result of two or more different polynomial equations based on the previous n bits. The more complex the polynomials, the more resistant the code can be to error.

If there is no noise, these convolutional codes can be decoded by reversing the equation and subtracting out the values of the previous bits that have already been decoded. But if there is noise, the algorithm can use the extra information present to determine which bits were flipped. It tries to identify the most likely bit that caused the error. The algorithms for doing this are often known as *Viterbi algorithms*. In the simplest form, they amount to checking all possible errors and looking for the best match to the data in question. This technique is useful if you are using a small polynomial involving only a few bits that could go wrong. In the most complex cases, the algorithms perform like dynamic programming algorithms.

Convolutional codes are good models for disk drives where tightly packed data may create peaks that overlap. The tail of one bit can often interfere with the signal of another. More important, each peak can contain several sample points. The algo-

rithm's job is to determine when and how noise skews some of the sample points (see the text box "PRML at Work").

Embellishing PRML

Some manufacturers have developed proprietary approaches to these PRML algorithms. Cirrus touts its SofTarget feature that allows the electronics to tune itself on various drives. The electronics can use a range of different polynomials in the convolutional codes and also set the expected values for each peak. Each drive can tune itself and choose the best values. One drive might decide that its peaks normally gen-

erate ± 3.7 for the first sample and ± 3.4 for the second sample after it writes and reads a calibration pattern. Another might choose the pair ± 3.2 and ± 3.5 .

Cirrus believes that the SofTarget technology gives drive manufacturers the ability to relax their tolerances on the magnetic media and the heads. The heads and the media do not have to perform in as narrow a range as before.

The Electronics

Companies such as IBM, Cirrus, and Adaptec like to characterize digital-read-channel systems as using digital signal pro-

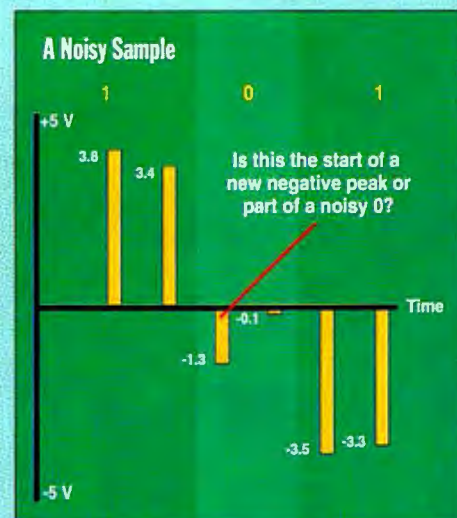
PRML at Work

P RML (partial-response maximum-likelihood) comes into play when noise skews one of the samples of the signal from the disk. In the figure "A Noisy Sample," the signal should properly decode to bit pattern 101, but the third sample is hard to interpret. It could be the beginning of a negative peak that was attenuated, or it could be a peakless point that was amplified by a glitch or by interference with a neighboring peak.

A peak-detection algorithm could be confused by the noise in this signal. It might detect an extra negative peak in the 101 bit pattern. This weakness in peak detection is one reason drive makers can't pack too many peaks close together unless they resort to technology that yields a more intelligent interpretation of the samples.

Under PRML, the drive electronics doesn't try to interpret the third sample until later samples arrive. In fact, PRML tracks both interpretations and then computes the partial error that would occur with each interpretation. Assume that the standard assumed value for a peak is ± 3.5 and a flat section is 0. Interpreting the 101 pattern as a 110 would generate 12.8 total units of error. The correct interpretation, however, would only generate 2.0 units of error. Thus, the PRML can make the correct choice for the interpretation.

Although it is possible to make the decision after the fourth sample, a PRML algorithm might wait until the fifth and sixth samples arrive before choosing the interpretation with the smallest amount of error. This is one reason why drive controllers alternate between positive and negative peaks. The fact that two peaks of the same polarity can't follow each other disallows certain interpretations and makes it easier to weed out bad choices.



The third sample in this example signal is an anomaly—it doesn't correspond to a 1 bit or a 0 bit. Using PRML, the read electronics use the value of follow-on samples to correctly interpret the anomalous sample as part of a 0 bit.

State of the Art Digital Hard Drives

Effects of Digital Read Channel

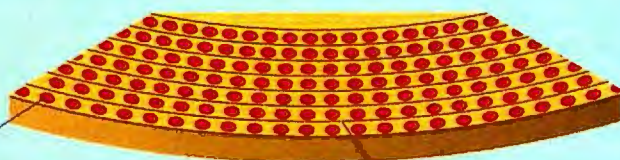
Analog read



Spots separated to prevent peak overlap

Tracks separated to prevent interference

Digital read



PRML lets you increase density of dots on a track

Digital filtering allows more closely packed tracks

Digital technology lets disk makers pack bits more closely on individual tracks and also pack tracks more closely. The advent of magneto-resistive heads will further increase the packing density of hard disk platters.

cessing. While this is true, the use of these words can cause some confusion because the electronics built into the drive hardly resemble the DSP (digital signal processor) chips that are common today. The standard DSP is a stand-alone computer with some beefed up circuitry for doing simultaneous multiplication and addition.

On the other hand, these drive controllers can do only one thing—interpret the signals coming off the disk. The electronics are hard-wired circuits that can only be reprogrammed in small ways. The circuits must be simple because they have to process the data at high rates. The Cirrus CL-SH4400, for instance, can put out

data at up to 64 Mbps at channel frequencies of up to 96 MHz.

The work that the CL-SH4400 does can be broken up into five basic steps. First, a companion chip, the VM6400 from VTC (Bloomington, MN), converts the raw signal from analog into 6 bits of digital representation. When this arrives at the

Introducing the \$139 investment no computer user can afford to be without...

"Don't take chances...Get the ultimate protection...Back-UPS from APC."

PC World
Top 20
Upgrade



Blackouts, brownouts, sags... if you use computers, your bottom line is directly linked to your power line. The fact is, your data and hardware are vulnerable to problems that surge suppressors and power directors just aren't equipped to handle.

Now there's an Uninterruptible Power Supply (UPS) to suit any budget. Back-UPS® are perfect protection for LAN servers, personal computers, phone/fax systems, POS equipment, or any other device that can go down when the power does. If lightning is a concern, Back-UPS are even backed by a \$25,000 insurance policy against surge damage to your equipment (see details).

So don't wait for the inevitable power problem to rob your business. Protect your productivity with Back-UPS, available where quality computer products are sold.

APC Back-UPS provide instantaneous battery power during power disturbances, so your data and hardware are safe!

Call for your
FREE 60 page
PC power
protection
handbook!

APC
AMERICAN POWER CONVERSION

800-800-4APC, dept. A2
Businessweek's #1 Hot Growth Company (NASDAQ:APCC)

At only \$995 Exabyte exceeds minicartridge capacity limits by leaps and bounds.

1-800-866-6002



- Capacity
- Price
- Performance

1.5 Gigabytes

**1 GIGABYTE
INDUSTRY STANDARD**

\$995

ONE PLUS ONE WARRANTY

FS1G ships complete with SCSI host adapter, FileSECURE™ software for Windows and DOS, cables and EXATAPE™ cartridge.

Be the first kid on the block to get your hands on the FS1G from Exabyte. It's the ideal SCSI minicartridge tape storage system for PC, workstation and LAN applications. Windows, imaging and networking makes 1 gigabyte a must. At 1.5 gigabytes (2:1 compression) the FS1G meets your computing needs now. And it backs up your data at over twelve times the speed of other minicartridge tape systems.

Our exclusive 1+1 Warranty gives you a full 2 years of protection with 48-hour cross-shipment replacement policy, including famous Exabyte worldwide technical support.

For a FREE Exabyte Storage Planner, the software tool designed to guide your network tape storage decisions, call 1-800-866-6002 today. Then watch Exabyte leapfrog the competition in capacity, price *and* performance!

EXABYTE®

We're Backing It Up.



Circle 93 on Inquiry Card (RESELLERS: 94).

State of the Art Digital Hard Drives

CL-SH4400, the signal is equalized and smoothed before the PRML algorithm attempts to filter out the errors. This is because the response of the head to the magnetic field is often not smooth. Finally, the chip removes the RLL codes and presents the result in ordinary form.

In addition, Cirrus makes the CL-SH3300, a one-chip version of the CL-SH4400/VM6400 pair that performs at a slower rate of 40 to 48 Mbps. A 64-Mbps derivative of the CL-SH3300 will be available soon, and Cirrus plans to push the two-chip version to even higher rates. Both packages are made in CMOS.

The Future

The emergence of PRML drives is likely to be responsible for major gains in price/performance of hard drives over the next several years. At this point, Cirrus claims that new drives can increase in capacity by up to 50 percent if the company uses the CL-SH4400 SoftTarget technology with conventional heads and magnetic media.

In the future, further gains will come

when drive manufacturers can build magneto-resistive heads. These heads contain special resistors that change their resistance as they pass through the magnetic field caused by a magnetic mark on the disk platter. These heads are better tuned for PRML algorithms because they generate smoother signals. When these heads become common, drives should be able to pack twice as much information again into each platter.

The simple PRML algorithms used in this first round of drives is just the beginning. More complicated coding algorithms can result in greater densities of data. IBM's Almaden Research Center (San Jose, CA) is experimenting with a trellis-coded PRML system that uses a more sophisticated coding algorithm that is commonly used in high-speed modems. Its system uses a technique called Matched Spectral Nulls that more accurately tunes the coding algorithm to the read-head response. The algorithm knows which types of errors are more likely to happen, and it can recover those better. IBM is reporting that experiments show that at least 15 per-

cent more information can be packed into each track, and more important, off-track performance is improved, allowing narrower track widths.

These algorithms promise to reduce the amount of error correction that is built into the system. At this time, the three levels of codes—ECC, RLL, and PRML—significantly increase the number of actual bits that are written to the disk. If the coding process can be more properly tuned to the channel, then more data can be written.

The future drives will no doubt include even more innovations in coding technology. Digital disk electronics was not possible until recently; you couldn't fabricate chips with enough transistors to do the necessary computations. Now that this technology has arrived, there will be plenty of room in the future for new systems that incorporate better algorithms and more robust codes. ■

Peter Wayner is a BYTE consulting editor. He can be reached on the Internet at pcw@access.digex.net or on BIX as "pwayner."

All Bernoulli® products up to

50% OFF

Product	Old SRP	New SRP	Product	Old SRP	New SRP
150MB Insider IDE Drive and Disk	NEW	\$589	Single 150MB Disk (in 5-Pack)	\$159	\$109
150MB Insider Drive and Disk	\$1099	\$599	Single 105MB Disk	\$169	\$99
150MB Transportable Drive and Disk	\$1225	\$699	Single 90MB Disk (in 5-Pack)	N/A	\$99
90MB Insider Drive and Disk	\$799	\$499	Single 65MB Disk	\$129	\$59
90MB Transportable Drive and Disk	\$949	\$599	Single 35MB Disk	\$79	\$39

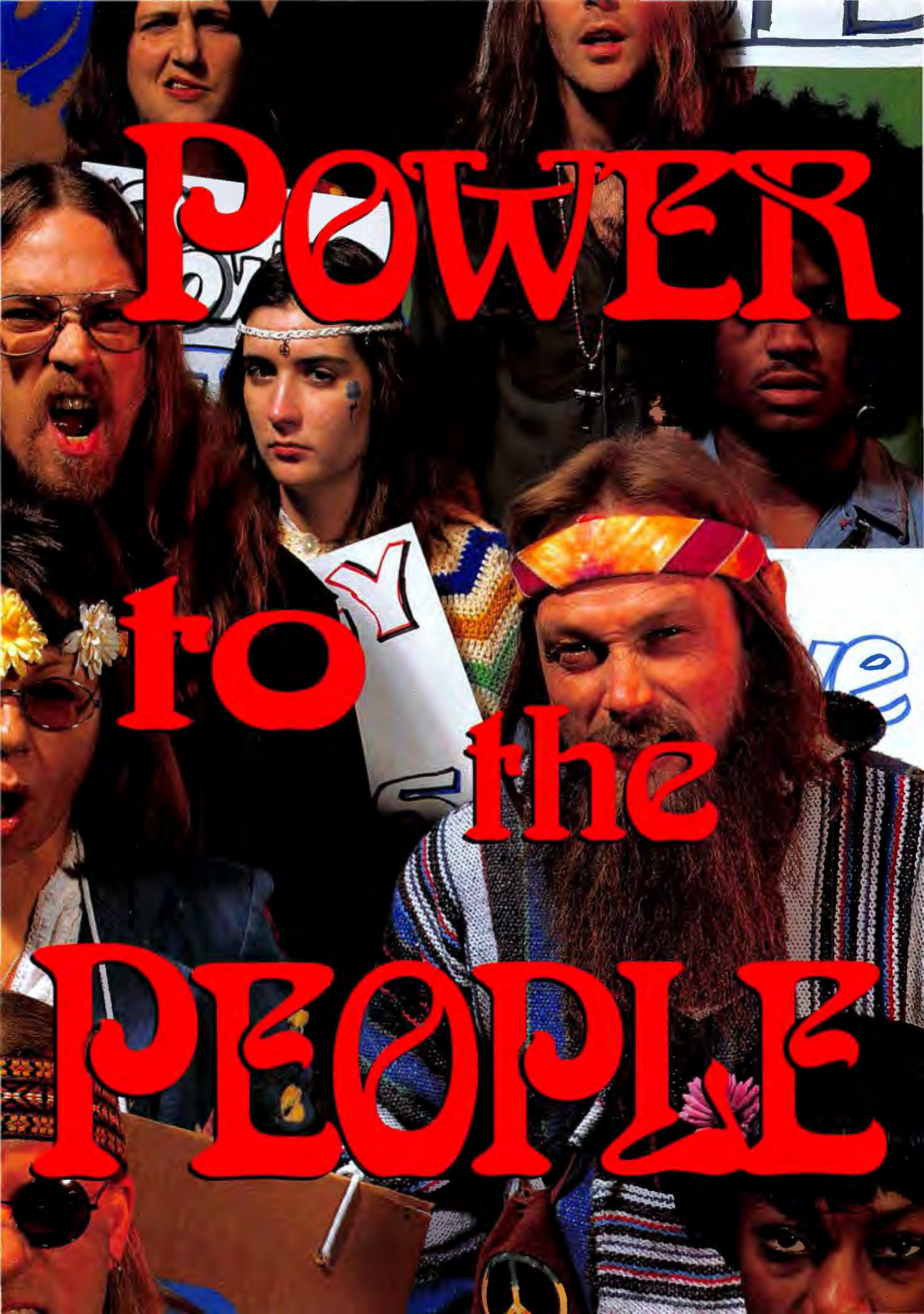


Iomega's just been tagged the new low price leader for removable storage. We've cut prices permanently on the most reliable storage devices around—including the high-perfor-

mance MultiDisk™ 150 Drive*. See your dealer or call 1-800-695-4028.

IOMEGA®

*The Bernoulli MultiDisk 150 Drive can use 150, 105, 90, 65 and 35MB disks interchangeably. ©1993 Iomega Corp. The Iomega Logo and Bernoulli are registered trademarks and MultiDisk is a trademark of Iomega Corp.



POWER

to the

PEOPLE



Now more than ever, we're giving power to the people. Our Pentium-based PCI systems are priced hundreds, sometimes thousands of dollars less than competitors' comparably configured Pentium systems. That's PC power everyone can afford!



You Got It, Baby!

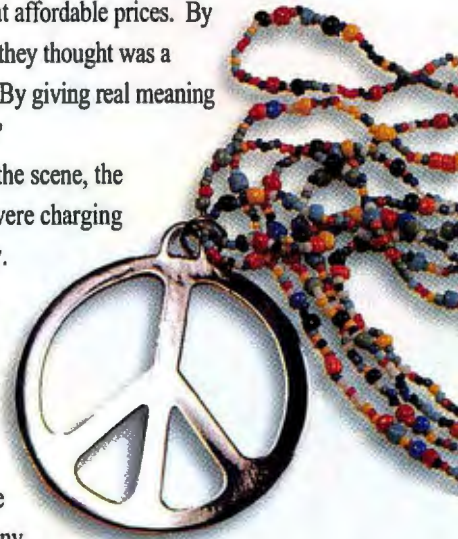


By the Time We Get to Woodstock

When historians write the history of the personal computer industry years from now, they'll remember Gateway 2000™ as the radical PC manufacturer that gave power to the people by selling the highest-quality, latest-technology computers at affordable prices. By showing PC buyers a level of service they thought was a throwback to the peace and love era. By giving real meaning to the tattered, worn-out term "value."

When Gateway 2000 came onto the scene, the establishment computer companies were charging whatever they wanted for technology. Gateway was a real downer to them because we began selling the same technology for a whole lot less. And the buyers were very smart. They shouted, "Hell no, we won't go," to the big companies, and took a chance on the revolutionary Midwest company called Gateway 2000. Soon a great legion of people — even more than Woodstock attracted — was buying Gateway PCs.

Today, Gateway 2000 is bigger than many of the companies for which it was an alternative. So why should you buy a Gateway computer today? Same reasons as in the beginning. You still get the best price, quality and service from us.



Demonstrations

That's why *PC Magazine* readers said Gateway 2000 was #1 in overall reliability, and we also received the most votes when readers were asked if they would buy again from the same company — in both desktop and portable PC categories. (Thanks, *PC Mag* readers!) That's why, for the third consecutive year, we swept *Computer Shopper's* Best Buy Awards. (Thanks, *Shopper* readers!) And that's why we took five top honors in *PC World's* World Class Awards, including Best Mail Order Company and Best Service and Support. (Thanks, *PC World* readers!) Even though we're now a Fortune 500 company, we still champion anti-establishment thinking. Check it out. You'll find GW2K is far-out, groovy and totally unreal!



"You've got a friend in the business."™

8 0 0 - 8 4 6 - 2 0 5 8

Gateway Gives You Performance

The Eagle has Landed

When Gateway 2000™ introduced a Pentium™-based system — loaded — for under \$4,000, everybody in the industry knew the Eagle had landed. The best PC value on the planet had arrived! The editors of *PC/Computing* heralded the accomplishment by naming it Best Desktop of 1993.

Then we topped our achievement by offering *four* Pentium processor-based systems, including a *new 66MHz model*, priced from \$2,495 to \$3,995. Now that's a giant leap in value for one of the highest-performance PCs on earth. These systems are tomorrow's technology available today at affordable prices — only from Gateway.

Our P5 systems include Intel's 64-bit Pentium processor, which moves instructions and data twice as fast as a 486 system. The P5 PCs get another performance boost from a PCI local bus. The PCI bus can operate 10% to 15% faster than a VESA® local bus. New this month, all PCI local bus systems also include a PCI IDE interface, which dramatically improves hard drive performance (up to twice as fast). The PCI bus' "plug and play" feature makes your PC easier to use, too, by automatically configuring peripherals.

Space-Age Video

The PCI bus is coupled with a space-age video system, with 2MB standard video memory giving you 64,000 colors at 1024 x 768 resolutions. The high-performance PCI-based video system achieves 16 million colors, true 24-bit, in VGA and SVGA resolutions. Our standard video system gives you the best overall performance on the market.

The net effect of the PCI local bus and this video system is computer performance that will send you into orbit. It's definitely far-out!

486 PCI Local Bus System is A-OK

The PCI local bus with PCI video and disk subsystems is also available in a 66MHz 486DX2 system, which is upgradable to the Pentium OverDrive™ processor. Another A-OK value in a high-performance system from Gateway!



Photo courtesy of NASA. Thanks!



8 0 0 - 8 4 6 - 2 0 5 8

That's Out Of This World!



Our P5-60 was named Best Desktop of 1993 by the editors of PC/Computing. "(It) is nearly twice as fast as its nearest competitor at Windows operations. When it comes to top-of-the-line desktop systems, you can't beat high performance for a low price," states the editorial.



Our new 66MHz Pentium-based system is priced at only \$3,995.



Be A Trend-Setter With A



Our 4DX2-66V model has to be one of the most highly decorated PCs in the history of the industry. For good reason! Like other Gateway VESA and integrated systems, it's a very attractive value.



Gateway VESA Or Integrated PC



Our Family PC™ comes with CD-ROM, sound card, speakers, joystick, fax/modem and multimedia software. You choose one software option from five great Family PC multi-title packages. Some of the outstanding titles you can get are: Microsoft Works™, Dinosaurs and Encarta™, Cinemania™, Time Almanac, Links Golf Collection, The Animals!, MicroProse™ Game Pack, MECC Elementary Education Pack — and more!

You'll be a trend-setter in your office or neighborhood if you choose a Gateway VESA® or integrated system because there's nothing more fashionable than a great buy. Everybody wants one!

VESA a Go-Go

Our VESA local bus machines give you go-go performance at a fab price. VESA, which stands for Video Electronics Standards Association, assures you of compatibility with any VESA peripheral. These systems are also upgradable to a Pentium™ OverDrive™ processor if you need more processor power in the future.



Integrated PCs Sock it to 'Em

Our integrated systems definitely sock it to the competition. Offered in space-saving mini desktop cases, our local-bus integrated PCs give you twice the video performance available in many standard desktop machines. In fact, video performance in our integrated systems is similar to, or better than, that found in many of our competitors' high-end systems.

Of course these machines are also upgradable to a Pentium OverDrive processor.

Our special Family PC,™ with full multimedia capabilities and exciting software choices, is priced at only \$1,995. Ask us for details.

If you want a mod PC for the fewest dollars possible, you want an integrated system from Gateway. You can bet your bippy on that!

Energy Stardom

All Gateway 2000™ VESA local bus and integrated systems wear the Energy Star seal to show they comply with energy-saving guidelines established by the EPA. Our commitment to the Energy Star program is just one of the ways we're working to help the environment — and to help you save money!



"You've got a friend in the business.™"

8 0 0 - 8 4 6 - 2 0 5 8

For The Rolling Stone In You.

Whether you travel constantly from continent to continent or occasionally from office to home, Gateway has the perfect portable PC to keep you rollin' on down the highway.

Easy Rider

The revolutionary HandBook® 486 gives you more MIPS per pound than any other PC! Plus, the HandBook is the answer to the most common question seasoned portable users ask themselves: Should I take my portable or not? Is it worth the hassle? With a HandBook, you'll never ask yourself that question again. It's so small and light, it's effortless to carry. The decision is automatic: Of course you'll take your HandBook. You'll never want to be without it! The HandBook is a truly extraordinary product that will forever change the way you use a PC.

The HandBook has all the features that matter to you, too, including: ideal weight and size (less than 3 pounds, about the size of a day-planner); plenty of power (genuine Intel® SL Enhanced 486 processor); great screen (bright, 7.9-inch backlit VGA display);

comfortable 78-key keyboard; EZ Point™ integrated pointer (no need to carry a clumsy mouse); excellent battery life; suspend/resume (a handy feature that allows you to stop work any time and resume later without losing data or restarting the system).

Psychedelic Day-Tripper

"(The ColorBook's) 9.4-inch dual-scan color display is so good you might think you accidentally got an active matrix display." That's what *PC Magazine* said about the Gateway 2000™ ColorBook. It's psychedelic! The ColorBook, with its latest-technology color display, also includes: 486 performance (genuine Intel SL Enhanced 486 processor); excellent portability (weighs less than 5.7 pounds and is ultra-thin — just 1.77 inches); simultaneous video support; a built-in trackball; two PCMCIA Type II slots (can also be used for one Type III PCMCIA card); great battery life (up to four hours); suspend/resume.

For dazzling color at a mono price, look no further than the ColorBook.



8 0 0 - 8 4 6 - 2 0 5 8

Gateway Has Groovy Portables.



On your next trip, be sure to take along a good book.
That's a HandBook or a ColorBook from Gateway 2000!



HandBook
Best Subnotebook



HandBook
Best Subnotebook



HandBook
Best Hand-Held/Palmtop



Add A Twist



Shown here is our P5-60 model loaded with options including a 17-inch CrystalScan monitor, combo floppy drive, multimedia kit with optional Yamaha speakers, Colorado Memory Systems tape backup unit, FlightStick and Epson Stylus 800 printer. With multimedia, the sights and sounds of any era are available to you with a click of your mouse. Right on!

To Your Gateway PC!



When you've picked the PC you want, take a look at the options listed here to make your system as productive and fun as possible. Sorry, the peripherals listed here are sold only with the purchase of a system. For details on our complete line of extras for Gateway customers, ask for our special add-on components division when you call.

Multimedia

Multimedia Kit

Here's everything you need to add multimedia to your Gateway PC:

- Gateway 2000™ 16-bit CD-quality sound card, compatible with Sound Blaster™ cards, with MIDI/game port, mic in, stereo line in/out
 - Double-speed CD-ROM drive, tray-loading, compatible with music CDs, multisession photo CDs and CD-ROM titles
 - 2 Labtec® speakers that attach to your PC monitor
 - Microsoft® Encarta & Corel Photo CD software
 - Gateway 2000 System CD with Microsoft Multimedia Pack™
- \$299**

For system configurations that include a CD-ROM drive, get the multimedia kit without CD-ROM drive for: **\$132**

Yamaha®YST-M10 Multimedia Speakers

New! The small speakers that sound big. And come with a tiny price. This free-standing, self-powered speaker set is a great value! **\$75**

Altec Lansing Multimedia Speakers

Get superior stereo sound with these top-rated Altec Lansing ACS-300 speakers with separate powered subwoofer. **\$219**

CH FlightStick

The joystick that's recommended by our kids! With a sensational "feel" and rugged construction, this is the last joystick you'll ever have to buy! **\$35**

Communications & Storage

TelePath™ II Fax/Modem

Internal fax/modem, 14,400bps modem, V.32bis, with 14,400bps fax capability. Package includes CommWorks™ data and fax communication software, plus a CompuServe® trial membership. **\$149**

Cardinal® 2400 Fax/Modem

Internal fax/modem, 2,400bps modem, V.22bis, with 9,600bps fax capability. Package includes CommWorks data and fax communication software. **\$49**

Colorado Memory Systems® TBU

250MB internal automatic tape backup unit copies up to 9.5MB per minute. Comes with Windows and DOS software, one tape and cable. **\$159**



PORTABLES

HANDBOOK® 486

- Weight: 2.94 Lbs.
- Dimensions: 9.75" x 5.9" x 1.6"
- SL Enhanced Intel® 486 Processor
- 4MB RAM (expands to 8MB or 20MB)
- 80 to 130MB IDE Hard Drive
- 7.9" Backlit VGA Display
- NiMH Battery & AC Pack
- Suspend/Resume Feature
- 1 PCMCIA Type II Slot
- EZ Point™ Integrated Pointer
- 78-Key Keyboard
- Parallel, Serial & PS/2 Ports
- MS Works for Windows™
- MS-DOS 6.2, WFW 3.11 & Serial Transfer Cable

HANDBOOK 486SX-25

With 25MHz 486SX CPU and 80MB Hard Drive

\$1495

HANDBOOK 486DX2-40

With 40MHz 486DX2 CPU and 130MB Hard Drive

\$1995

HANDBOOK PACKS

Traveler's Packs:

- Case, extra battery & PCMCIA 9600/2400 fax/modem. **\$369**
- Case, extra battery & PCMCIA TelePath™ fax/modem. **\$489**

Presenter's Pack:

- PCMCIA VGA adapter, Asymetrix® Compel & case. **\$319**

PORTABLE OPTIONS

PCMCIA Cards:

- TelePath 14400/14400 fax/modem. **\$319**
- 9600/2400 fax/modem. **\$199**
- Ethernet adapter. **\$189**
- Token Ring adapter. **\$449**
- HandBook VGA adapter. **\$229**

Batteries:

- 2.2Ah NiMH batteries. **\$89**
- Alkaline battery pack. **\$29**

Diskette Drive:

- HandBook external 1.44MB. **\$99**

Cases:

- ColorBook **\$49** HandBook **\$55**

Extended VIP Warranty:

- We'll ship a replacement within 24 hours during warranty. Point of sale only. **\$100**

COLORBOOK™

- Weight: Under 5.7 Lbs.
- Dimensions: 11.7" x 8.5" x 1.77"
- SL Enhanced Intel 486 Processor
- 4MB or 8MB RAM (expands to 8, 12 or 20MB)
- 3.5" 1.44MB Diskette Drive
- Removable 120 to 250MB IDE Drive
- 9.4" VGA Dual-Scan STN Color Display
- NiMH Battery & AC Pack
- Suspend/Resume Feature
- 2 PCMCIA Type II Slots
- Integrated Trackball (2 buttons)
- 85-Key Keyboard
- Parallel, Serial & PS/2* Ports
- External VGA Port
- MS Works for Windows
- MS-DOS 6.2 & WFW 3.11

COLORBOOK 486SX-33

With 33MHz 486SX CPU, 4MB RAM and 120MB Hard Drive

\$1995

COLORBOOK 486DX-33

With 33MHz 486DX CPU, 4MB RAM and 250MB Hard Drive

\$2695

COLORBOOK 486DX2-50

With 50MHz 486DX2 CPU, 8MB RAM and 250MB Hard Drive

\$2995

COLORBOOK PACKS

Traveler's Packs:

- Case, extra battery & PCMCIA 9600/2400 fax/modem. **\$329**
- Case, extra battery & PCMCIA TelePath fax/modem. **\$449**

MULTIMEDIA KIT

Here's everything you need to add multimedia to any Gateway desktop PC. You won't find a better holiday price anywhere!

- Gateway 2000 16-Bit Sound Card, Sound Blaster™ Compatible
- Double-Speed CD-ROM
- 2 Labtec® Speakers
- Microsoft Encarta & Corel Photo CD Software
- Gateway System CD

\$299

For system configurations that include a CD-ROM drive: **\$132**
Only with system purchase.

SOFTWARE & EXTRAS

If a system comes with "choice of application software," choose one of the following packages:

- Microsoft Excel for Windows™
- Microsoft Word for Windows™
- Microsoft Word and Bookshelf®, CD-ROM Edition
- Microsoft PowerPoint for Windows™
- Microsoft Project for Windows™
- The Entrepreneur Pack (Works,™ Publisher,™ Money™ & games)
- Borland Paradox® database and Quattro® Pro for Windows spreadsheet
- Microsoft Access™ for Windows
- Publisher's Pack (CD-ROM only; includes CorelDRAW3,™ ArtShow, MS Publisher 2.0 & MS Design Pack)

With desktop and selected portables you also get the following software and extras at no additional charge:

- MS-DOS 6.2 & Windows for Workgroups 3.11
 - CoSession™ Host Remote Diagnostics (with all modems)
 - QAPLUS Diagnostics
 - Gateway Computer Glossary
 - Gateway Mouse Pad
- Systems with CDs also include:
- Gateway System CD with Microsoft Multimedia Pack™
 - Multimedia On-Line User's Guide
 - Gateway Mail On-Line Catalog

SERVICE

Every Gateway system is backed by:

- 30-Day Money-Back Guarantee
- One-Year Limited Warranty
- Lifetime Toll-Free Technical Support
- On-Site Service Available To Most Locations
- Lifetime BBS Membership
- FaxBack Automated Fax Service

Our money-back guarantee does not include shipping. On-site service is provided at no charge during warranty if our technicians determine it is necessary. If you'd like to read our warranty and guarantee policies, please call for a free copy.



Printed on recycled paper with soy inks.



Networking

Intel EtherExpress™

A 16-bit Ethernet adapter from a world leader in networking. **\$105** Twisted Pair or BNC Kit (BNC kit includes cable, connector, terminator and card).

Ethernet Adapter from 3Com®

Manufactured by 3Com for Gateway. Features parallel tasking architecture with a high level of integration. **\$105** Twisted Pair. **\$125** BNC Kit (includes cable, connector, terminator and card).

Monitors

CrystalScan® 17-Inch Monitor

Non-interlaced color monitor, .26mm dot pitch. If your system comes with a 14-inch monitor, you can upgrade to this monitor for **\$430**. If your system comes with a 15-inch monitor, you can upgrade for **\$350**. (Prices good only for upgrades at the time of system purchase.)

Printers

Epson® 1070+ Printer

Here's a value-priced, wide-carriage dot matrix printer that gives you 225cpi in draft mode, 10 letter-quality fonts and 4 scalable fonts. Quiet, too (46.5db)! **\$359**

Epson 3260 Color-Capable Printer

Add color to your documents with this 24-pin, quiet dot matrix printer. Comes with 10 letter-quality fonts. **\$199**; Color Option **\$45**; Tractor Option **\$15**

Epson Stylus 800 Ink Jet Printer

Great laser quality at an even greater value. Measuring only 17 inches by 10.5 inches, the Stylus 800 has seven different typefaces and prints an extra-quiet 150 characters per second at 360dpi. Parallel cable included. **\$289**

Epson ActionLaser 1500 Laser Printer

The ActionLaser delivers professional-quality printouts with crisp, sharp images, black blacks and smooth, "jag-free" lines. It also features a fast six-page per minute print speed, 14 resident fonts, 300 x 300dpi, and 1MB memory expandable to 5MB. Parallel cable included. **\$669**

TI microLaser™ Pro 600

This Texas Instruments laser printer redefines value in high-performance printing with 6MB RAM standard, a fast eight pages-per-minute print rate, 500-sheet capacity and true 600dpi quality.

With 23 PostScript® Fonts: **\$1,449**

With 65 PostScript Fonts: **\$1,629**



Lexmark 4039 10R

The printer for tomorrow's technology! Featuring a fast, RISC processor it switches between PostScript and PCL5 printer languages automatically and prints at a remarkable 10 pages per minute at true 600dpi. **\$1,399**

Easy Payment Options

We make it easy for you to buy a Gateway PC, too! We accept most major credits cards and C.O.D. terms, with net 30-day terms and leasing options available to qualified commercial customers.



You can also apply for our new Gateway 2000™ DuoLine™ MasterCard® Card, issued by Dial National Bank, which lets you make purchases from Gateway and anywhere else MasterCard is accepted by giving you two lines of credit — one for Gateway purchases and one for all other purchases. For Gateway purchases, the card has no annual fee and a low variable interest rate of just 12.9% APR. For other transactions, you get a variable interest rate of 13.9% APR and a low \$18 annual fee.*

**Cash advance fee is \$1 plus 2% of the amount of the cash advance, but not less than \$5 nor more than \$10. Financing is available on approved credit with the Gateway DuoLine MasterCard, issued by Dial National Bank, Des Moines, Iowa.*



"You've got a friend in the business."®

8 0 0 - 8 4 6 - 2 0 5 8

Our '60s models are all Gateway 2000 employees and their children who relived the flower-power era for this ad.

INTEGRATED & VESA SYSTEMS

4SX-33/4DX-33

- Intel® 33MHz 486SX or DX CPU
- 4MB RAM
- 212MB 13ms IDE Hard Drive
- Local Bus Graphics with 512KB
- 3.5" Diskette Drive
- 14" Color CrystalScan® 1024NI
- Mini Desktop Case
- 5 16-Bit ISA Slots
- 101-Key Keyboard & MS Mouse
- MS-DOS® 6.2 & WFW™ 3.11
- MS Works for Windows™
- EPA Energy Star Compliant

4SX-33 - \$1295

4DX-33 - \$1495

4DX2-50/4DX2-66

- Intel 50 or 66MHz 486DX2 CPU
- 8MB RAM, 128KB Cache
- 212MB 13ms IDE Hard Drive
- Local Bus Graphics with 1MB
- 3.5" Diskette Drive
- 14" Color CrystalScan 1024NI
- Mini Desktop Case
- 5 16-Bit ISA Slots
- AnyKey® Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software
- EPA Energy Star Compliant

4DX2-50 - \$1795

4DX2-66 - \$1995

4SX-33V

- Intel 33MHz 486SX CPU
- 4MB RAM
- 212MB 13ms IDE Hard Drive
- VLB™ Graphics with 1MB
- Local Bus IDE Interface
- 5.25" & 3.5" Combo Drive
- 14" Color CrystalScan® 1024NI
- Baby AT Case
- 5 ISA & 2 VESA®/ISA Slots
- AnyKey® Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software
- EPA Energy Star Compliant

\$1495

4DX2-50 FAMILY PC™

- Intel 50MHz 486DX2 CPU
- 8MB RAM, 128KB Cache
- 212MB 13ms IDE Hard Drive
- Local Bus Graphics with 1MB
- Double-Speed CD-ROM, 16-Bit Sound Card & Speakers
- 2400/9600 Data/Fax Modem
- 3.5" Diskette Drive
- 14" Color CrystalScan 1024NI
- Mini Desktop Case
- 5 16-Bit ISA Slots
- 101-Key Keyboard, MS Mouse & Joystick
- Choice of Family PC Software
- EPA Energy Star Compliant

\$1995

VESA & PCI SYSTEMS

4DX-33V/4DX2-50V

- Intel 33MHz 486DX or 50MHz DX2 CPU
- 8MB RAM, 128KB Cache
- 424MB 13ms IDE Hard Drive
- VLB Graphics with 1MB
- Local Bus IDE Interface
- 5.25" & 3.5" Combo Drive
- 14" Color CrystalScan 1024NI
- Baby AT Case
- 5 ISA & 2 VESA/ISA Slots
- AnyKey Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software
- EPA Energy Star Compliant

4DX-33V - \$1975

4DX2-50V - \$1995

4DX2-66V BEST BUY

- Intel 66MHz 486DX2 CPU
- 8MB RAM, 128KB Cache
- 424MB 13ms IDE Hard Drive
- VLB Graphics with 1MB
- Double-Speed CD-ROM
- Local Bus IDE Interface
- 3.5" Diskette Drive
- 15" Color CrystalScan 1572FS
- Baby AT Case
- 5 ISA & 2 VESA/ISA Slots
- AnyKey Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software
- EPA Energy Star Compliant

\$2295

P4D-66

- Intel 66MHz 486DX2 CPU
- 8MB RAM, 256KB Cache
- 424MB 13ms IDE Hard Drive
- PCI Local Bus Graphics with 2MB
- Double-Speed CD-ROM
- PCI Fast IDE Interface
- 3.5" Diskette Drive
- 15" Color CrystalScan 1572FS
- Baby AT Case
- 4 ISA, 2 PCI & 1 PCI/ISA Slots
- AnyKey Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software

\$2495

4DX2-66V

- Intel 66MHz 486DX2 CPU
- 16MB RAM, 256KB Cache
- 424MB 13ms IDE Hard Drive
- VLB Graphics with 2MB
- Double-Speed CD-ROM
- Local Bus IDE Interface
- 3.5" Diskette Drive
- 15" Color CrystalScan 1572FS
- Baby AT Case
- 5 ISA & 2 VESA/ISA Slots
- AnyKey Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software
- EPA Energy Star Compliant

\$2795

PENTIUM SYSTEMS

P5-60

- Intel 60MHz Pentium™ CPU
- 8MB RAM, 256KB Cache
- 424MB 13ms IDE Hard Drive
- PCI Local Bus Graphics with 2MB
- PCI Fast IDE Interface
- 3.5" Diskette Drive
- 14" Color CrystalScan 1024NI
- Baby AT Case
- 4 ISA, 2 PCI & 1 PCI/ISA Slots
- AnyKey Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- MS Works for Windows

\$2495

P5-60 BEST BUY

- Intel 60MHz Pentium CPU
- 8MB RAM, 256KB Cache
- 424MB 13ms IDE Hard Drive
- PCI Local Bus Graphics with 2MB
- Double-Speed CD-ROM
- PCI Fast IDE Interface
- 3.5" Diskette Drive
- 15" Color CrystalScan 1572FS
- Baby AT Case
- 4 ISA, 2 PCI & 1 PCI/ISA Slots
- AnyKey Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software

\$2795

P5-60

- Intel 60MHz Pentium CPU
- 16MB RAM, 256KB Cache
- 540MB 13ms IDE Hard Drive
- PCI Local Bus Graphics with 2MB
- Double-Speed CD-ROM
- PCI Fast IDE Interface
- 3.5" Diskette Drive
- 15" Color CrystalScan 1572FS
- Baby AT Case
- 4 ISA, 2 PCI & 1 PCI/ISA Slots
- AnyKey Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software

\$3295

P5-66

- Intel 66MHz Pentium CPU
- 16MB RAM, 256KB Cache
- 540MB 13ms IDE Hard Drive
- PCI Local Bus Graphics with 2MB
- Double-Speed CD-ROM
- PCI Fast IDE Interface
- 16-Bit Sound Card & Speakers
- 3.5" Diskette Drive
- 17" Color CrystalScan 1776LE
- Tower Case, 300W Power Supply
- 4 ISA, 2 PCI & 1 PCI/ISA Slots
- AnyKey Keyboard & MS Mouse
- MS-DOS 6.2 & WFW 3.11
- Choice of Application Software

\$3995



8 0 0 - 8 4 6 - 2 0 5 8



Phone 605-232-2000 • TDD 800-846-1778 • Fax 605-232-2023 • FaxBack 605-232-2561 • Add-On Sales 800-846-2080
Toll free from Canada and Puerto Rico 800-846-3609 • Sales Hours: 7am-10pm Weekdays, 9am-4pm Saturdays(CST)



IDE TAKES OFF

The most popular method of connecting hard drives to PCs has just gotten a whole lot better

JOHN BRYAN



IDE (Integrated Drive Electronics) is the number-one disk interface in the PC environment for two good reasons: First, it is insanely easy to use, and second, it's inexpensive to implement. This is a hard combination to beat. But as CPUs get faster and applications and environments get more complex, IDE's limitations begin to show.

IDE was developed by Western Digital and Compaq Computer. It was a natural outgrowth of the original IBM AT disk interface—the ST-506—which was introduced in 1984. The ST-506 uses the PC BIOS INT 13h to interact with the system, and IDE is set up the same way. IDE also borrows from its ST-506 heritage in the number and type of drives it supports.

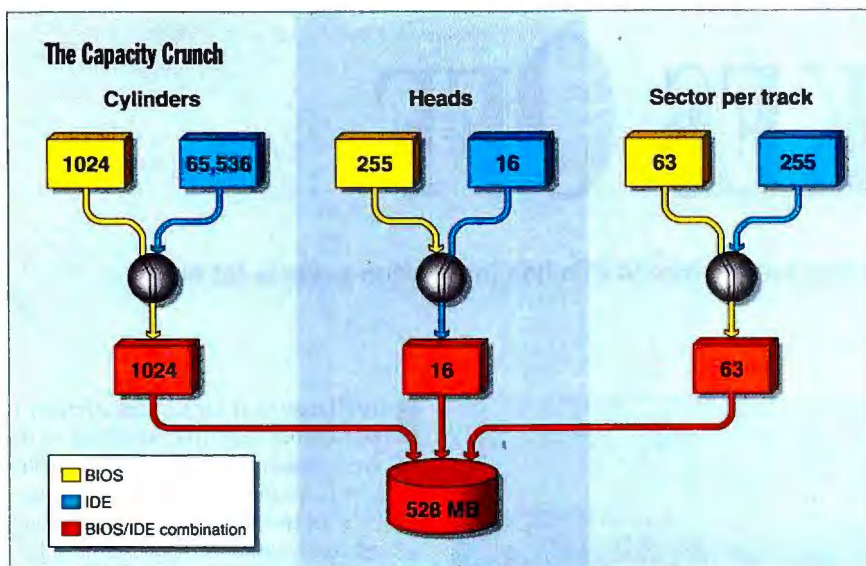
This latter feature is one of the major limitations of IDE as we know it today: IDE currently supports two drives, and without some sort of proprietary modification, those two drives must be magnetic disks. Up to now, these limitations have not been crippling, but today's high-end multimedia systems need to be able to control a mix of hard disk, tape, and CD-ROM products. IDE isn't up to the task. Also, IDE is limited in the size of the disks you can attach to it and in the data transfer rates you can get out of it. Western Digital's response to these problems is its proposed enhanced IDE, which is designed to take IDE into the twenty-first century.

Increasing Capacity

A popular feature of IDE is its transparency. You don't need a special driver for an IDE drive, because IDE is defined and supported in your system's BIOS and IDE interface. You pay for this transparency, however—most notably in capacity limitations.

The capacity of IDE drives is constrained not by the BIOS or IDE interface individually but by the combination of the two. IDE identifies a drive and determines its capacity by determining the number of

State of the Art IDE Takes Off



Both the standard PC BIOS and the IDE interface support large-capacity drives. However, when they're combined, they can't support drives over 528 MB due to the different number of bits each reserves to define the different characteristics—cylinders, heads, and sectors per track—of a drive.

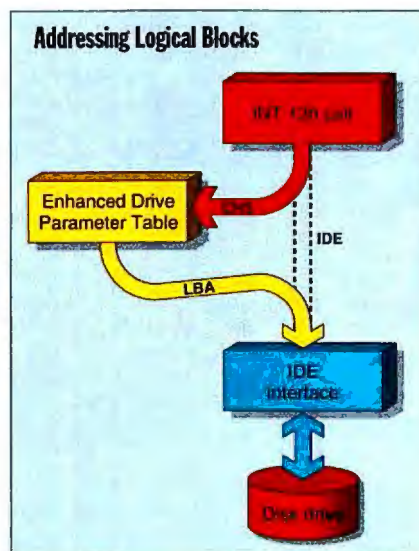
heads, cylinders, and sectors per track that it contains. Because DOS specifies that there are 512 bytes per sector, the capacity of a drive is the number of heads times the number of cylinders times the number of sectors times 512.

The drive lookup table, which the PC BIOS INT 13h accesses, supplies only a specific number of bits for maintaining information about the characteristics of a drive. Similarly, the IDE interface has a set number of bits for storing this information. Either of these methods provides for large drives. The PC BIOS uses enough bits to recognize up to 1024 cylinders, 255 heads, and 63 sectors per track in its CHS (cylinder-head-sector) format. The BIOS can thus support drives with capacities of up to 8.4 GB. IDE can recognize up to 65,536 cylinders, 16 heads, and 255 sectors per track or drives up to 136.9 GB. Unfortunately, drive capacity in a BIOS/IDE setup is determined by the lowest common denominator of the corresponding drive characteristics, resulting in a limit of 528-MB for PC-based IDE drives (see the figure "The Capacity Crunch").

While 528 MB isn't small, it isn't exactly spacious in a high-end environment or for multimedia, where storage requirements for sound and video applications can really eat up disk space. As disk prices fall, too, there will be more and more motivation to move to larger capacities.

Western Digital's proposal for enhanced IDE provides two methods for solving the capacity problem. You choose between

the two in CMOS setup. The first method, called auto-configure, is designed for operating systems, such as NetWare and Unix, that bypass the BIOS in accessing disk drives. It uses the standard DPT (Drive Parameter Table) to pass information about drive capacity from the IDE drive to the operating system.



Rather than the straightforward transfer of cylinder, head, and sector information, enhanced IDE uses information in its Enhanced Drive Parameter Table to translate INT 13h CHS information into either IDE CHS or IDE LBA. In the case of LBA, only the drive need provide the final logical-to-physical translation. The operating system, file system, and device drivers can use logical information exclusively.

The second method—for DOS and Windows—is called auto-translate. Selecting this drive type tells the BIOS to create an EDPT (Enhanced Drive Parameter Table) during its POST (power-on self test). The initialization process fills this table with the appropriate values for all the drive characteristics, along with a checksum value to ensure the accuracy of the parameters.

The EDPT contains two sets of drive parameter information: one that comes from the Identify Drive command, and another that the BIOS gives to the operating system. The information presented to the operating system is not simply a copy of that taken from the drive, but a translation that isn't dependent on how the CHS and IDE bit fields match up. The BIOS supports two types of translations based on information returned by the Identify Drive command. The first, called IDE CHS, provides a straightforward translation of BIOS CHS information to IDE CHS information.

The second translation requires more drive firmware changes but has wider-ranging implications. It translates the CHS information that is passed to the BIOS into a 28-bit LBA (logical block address). The BIOS then sends the LBA information to the drive's task-file register and sets bit 6 of the drive's SDH (select drive head) register to indicate that the information in the task registers is LBA rather than CHS. The drive then uses the LBA value to fetch the appropriate physical block from the disk.

The EDPT lets enhanced IDE access drives with sizes up to the CHS limit of 8.4 GB. The advantage of the EDPT is that it doesn't require software or operating-system changes to support high-capacity drives. The IDE CHS and the IDE LBA translations are transparent to the operating system, except in the case of Windows 3.1 in its 32-bit address-on mode. In this case, you need a new driver. Western Digital's IDE LBA-enabling driver is called FASTDISK. It will be available for all Western Digital Caviar drives with capacities greater than 528 MB.

The advantage to IDE CHS is that the BIOS changes required to implement it are minimal. LBA requires more extensive BIOS changes as well as changes in the drive firmware, but you get advantages with this added complexity. Many current operating systems use LBA to access hard drives. LBA lets you use a single consistent access scheme across the operating system, device driver, and drive interface. Looking ahead, LBA is also compatible

with the INT 13h Functional Extension specification as defined by Microsoft and IBM, which specifies "packets" that contain LBA rather than CHS addresses.

Faster and Faster

Current IDE drives outperform the data transfer rate capabilities of the ISA bus, making a faster bus mandatory if you want to increase the data transfer rate of IDE systems. EISA and Micro Channel architecture are options, but increasingly, local-bus technology—VL-Bus and PCI (Peripheral Component Interconnect)—is the preferred solution to higher sustained throughput. Enhanced IDE offers a series of solutions designed to meet escalating levels of performance expected from local-bus technologies over the next few years.

You should consider several issues when looking at data transfer between a system and a peripheral. First is the speed at which the peripheral can handle the data that moves on and off it. Also important is the delivery cost of the subsystem, especially in the personal computer market. If cost were no object at all, drives with huge read/write cache systems could deliver and accept data at practically any speed.

IDE drives transfer data in two ways: PIO (processor I/O) depends on the processor to handle the data transfer, and DMA lets the drive itself handle the transfer after the processor performs an initial setup. IDE's traditional method of data transfer is PIO because when IDE was introduced, PIO was faster than DMA, which was dependent on the speed of the ISA bus.

The introduction of faster buses, however, has resulted in faster DMA, and enhanced IDE supports several types. Type B DMA offers a transfer rate of 4 MBps, while Type F, supported by the PCI local bus, extends this to either 6.67 MBps or 8.33 MBps, depending on the PCI/ISA bridge chip set in the system. Both Type F and Type B DMA requires device drivers (or BIOS changes).

PCI also makes available to the PC a new type of DMA transfer called Scatter/Gather. Operating systems that use virtual memory

management schemes may find that a requested block of memory is scattered across a variety of physical disk locations. With Scatter/Gather support, four 4-KB blocks that make up a single 16-KB block of memory can be fetched with a single I/O request, rather than with the four I/O requests and DMA instructions that would normally be required. The result is greatly improved performance for the operating systems, such as Windows 3.1, OS/2 2.1, and NetWare 3.1 and 4.0, that support this

mode. Windows NT does not currently support Scatter/Gather, but future releases will.

VL-Bus designs use PIO or BPIO (block PIO) data-transfer methods. BPIO works in exactly the same fashion as standard PIO, except that where PIO transfers a single block of 256 words (512 bytes), BPIO transfers *n* blocks of 256 words. The support of BPIO requires BIOS changes and device-driver support, and Western Digital has device drivers that provide this

SCSI vs. IDE



SCSI dates from a time when a small computer was roughly the size of your father's Oldsmobile. Its adaptation to the personal computer market has been slowed by complexity, independent standards development, and relatively low demand for its special features.

Only on the Mac has SCSI been a great success, mainly because Apple rigorously controls every aspect of the development of peripherals for the Mac. The SCSI experience on PCs has been quite the opposite, with different vendors implementing their own version of SCSI communication.

SCSI is a separate bus structure rather than a connector like IDE, so it offers many features that IDE cannot. First, SCSI is extremely flexible in the type and timing of the devices attached. Everything from disks and other storage media to scanners and printers can be attached to the same SCSI host adapter. Up to seven devices can be connected to each adapter.

In addition, the SCSI connector cable can be up to 6 meters long, which means that peripherals can reside outside the host computer system. In fact, SCSI is the only interface used with large drive arrays or optical jukeboxes that support network servers. In contrast, enhanced IDE offers a maximum cable length of 18 inches, which means that it is a strictly internal solution. SCSI also offers speed that standard IDE can't match, and Fast/Wide SCSI offers sustained data rates (20 MBps) that even enhanced IDE can't achieve.

But there is a cost, literally. From host adapters to peripherals, SCSI is more expensive than IDE. Part of the reason for this is the amount of logic required on both ends of the cable. All devices on the SCSI bus are intelligent; each has its own ROM that contains the basic operating parameters of the device. The host adapter is also an intelligent device.

But the bigger cost is that incurred by the development of software to support all the possible combinations of hardware, software, and operating systems that a peripheral is likely to encounter in the diverse and, at times, chaotic world of the PC. Rich Rutledge, marketing manager of storage products for Western Digital, explained it this way: "SCSI has a single command set (per peripheral), but at the chip level, each product has a different register set, requiring a different hardware device driver. The result is that everyone has to produce different drivers for each and every operating-system type and release."

Western Digital believes that with the emergence of enhanced IDE, SCSI will be largely constrained to the server market and external systems. Of course, SCSI proponents see things differently. Adaptec, which developed the EZ-SCSI software that has taken much of the anguish out of implementing SCSI on a PC, believes that ATAPI (AT Attachment Packet Interface) and SCSI combined will squeeze proprietary interfaces out of the CD-ROM market. The company also sees SCSI's performance advantages and flexibility becoming increasingly important as multimedia applications come to the fore.

Both viewpoints have merit. Enhanced IDE will be the interface of choice where ease of use and value are imperative and will take a good deal of midrange business away from SCSI. Where performance is the determinant, however—and performance is a big determinant in multimedia—SCSI retains advantages that should ensure its position as the interface of choice for high-end desktops and workstations.

State of the Art IDE Takes Off

support for Windows 3.11, MS-OS/2 1.31, and NetWare 3.11.

While the system's CPU controls standard PIO and BPIO, local bus and enhanced IDE have made possible a method of PIO that the device controls. The ATA (AT attachment) specification of I/O Channel Ready was too fast for the ISA bus to implement; however, VL-Bus can handle it, and it pushes the data transfer

rate up to 6.67 MBps, or 10 MBps for a cache-hit burst.

Gang of Four

To overcome the limitation of two devices, Western Digital's proposal for enhanced IDE specifies that BIOS and system manufacturers actively support the use of both the primary and secondary controller addresses that have always been in the IBM

AT system hardware map. The primary address, which is universally supported by BIOS and operating systems, uses IRQ (interrupt request) 14 and task-file address 1F0h-1F7h/3F6h-3F7h. Virtually all of today's BIOS and operating systems also support the secondary address, which uses IRQ 15 and task-file address 170h-177h/376h-377h, but this support does not generally extend to chip sets or Super I/O devices. As a result, you have to install a second controller with a jumper-selectable IRQ and address to attach more than two IDE devices to your system.

Western Digital is pushing system and controller suppliers to build in hardware support—including a connector—for the second channel, so four IDE devices can coexist in the same system. Dataquest says that four devices would meet the expansion needs of an overwhelming majority of the PC market, especially if those devices can be nondisk.

Diverse Connections

In addition to extending the number of devices IDE can support, enhanced IDE also extends the types of devices. CD-ROM has become an essential part of many personal computer setups, especially in the multimedia environment. Until recently, most CD-ROM drives used either a SCSI connection or a proprietary interface and command set.

Western Digital's proposal for supporting CD-ROM with IDE is called ATAPI (ATA Packet Interface). ATA is the protocol used to transfer data and status and control information between a PC and a hard drive. ATAPI is an extension of the ATA protocol formulated to bring a single command set and single register set to CD-ROMs, and it can also be easily adapted to other devices, such as tape. The goal is ease of connectivity and command implementation for OEMs and the end-user market.

ATAPI depends on a minor BIOS modification. When the BIOS performs its POST, the POST uses an Identify Drive command to poll the IDE interface and determine the type of devices attached. If the device isn't a disk drive, the command will abort, and the ATAPI-aware BIOS will then issue an ATAPI Identify Device command. This will automatically switch support for that device to the device driver, which initiates Packet Command, as defined in the ATAPI proposal that is now before the Small Form Factor Committee.

Once Packet Command is in effect, new rules will apply to the device, because the



HEA BUSINESS TIP #2

PUT A NEW FACE ON YOUR HOST DATA...

KEAterm VT EMULATION GIVES YOUR HOST DATA A FACELIFT—THE WINDOWS INTERFACE!

Before KEAterm, host data was dull, colorless, and limited by aging host applications. KEAterm transforms your host data—making it better looking, and more useable.

Apply the power and ease of Windows tools, like Excel, 1-2-3, WordPerfect, Visual Basic... to your host data using KEAterm's DDE, hot links, file transfer, and user-defined menus and dialog boxes. And you'll get more done faster with multiple KEAterm sessions.

Advanced features include a powerful macro language and definable on-screen button pads, to make your work even easier. KEAterm speeds your work with high throughput over your serial port or installed TCP/IP or LAT network. ■

KEAterm 420—a powerful link to your VAX and UNIX text applications.

KEAterm 340—for applications requiring ReGIS, Tektronix, or sixel graphics.

KEAterm—for Windows NT available soon!

Empower your desktop now!

Call 1-800-663-8702

KEA Systems Ltd.
3738 North Fraser Way, Unit 101
Burnaby, B.C. Canada V5J 5G1
Phone: (604) 431-0727
Fax: (604) 431-0818

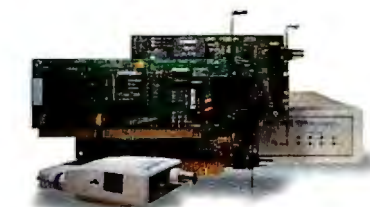
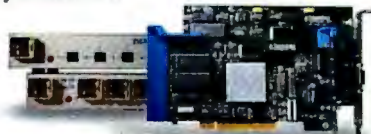


KEA

KEAterm, KEAterm, ZSTEM, PowerStation, KEA and their respective logos are trademarks of KEA Systems Ltd. All other brand and product names are trademarks or registered trademarks of their respective holders. Copyright © KEA SYSTEMS LTD. 1993. All rights reserved.

Token Ring.

TokenRx. A line of Token Ring network adapters and multi-station access units that feature on-site support by IBM's own Customer Engineers. The adapter cards feature 100% IBM driver compatibility, the IBM designed TROPIC chip and a retail price of less than \$400.



Ethernet.

Our EtherRx family of ISA and EISA Ethernet network interface cards, dual interface pocket adapters, concentrators and transceivers provide solutions for a wide range of Ethernet connectivity needs. With uncompromised reliability and compatibility plus value pricing, EtherRx is the ideal Ethernet choice.

PCMCIA Ethernet Cards.

Combining industry leading performance with a retail price of less than \$200, EtherRx PCMCIA cards are setting new standards for portable connectivity.



They are available in both 10Base-T and 10Base2 versions, support the widest range of Type II compliant notebook, laptop and desktop systems and are compatible with all popular network operating systems.



OUR LARGE STRIDES IN MEMORY
HAVE LED US INTO NETWORKING.

Certified Compatibility.



Kingston networking products are certified compatible with Novell NetWare, Microsoft Windows for Workgroups and LANManager, Artisoft LANtastic and support every other popular network operating system including IBM



OS/2 Extended Edition and Banyan VINES.



Kingston Reliability.

Network users enjoy the same reliability customers have come to expect from Kingston memory and processor upgrades. Every product is individually tested prior to shipping, supported by free comprehensive technical assistance and is backed by a five-year warranty.

More Information.

For more information on the Kingston line of networking products, contact your nearby Kingston dealer or call (800) 435-2620, (714) 435-2600 or fax (714) 435-2699. In Canada: Dynatech, Ltd. (416) 636-3000 or in

[800]

Mexico: MPS Mayorista 325-0993 or Ingram Dicom 328-11-11.



THE INSIDE NAME IN UPGRADES

All Trademarks, Registered Trademarks and Logos are of their respective holders

State of the Art IDE Takes Off

standard IDE rules for disks don't all work with other types of devices. Under Packet Command, the device execute command is padded out to 12 bytes and sent via the data register rather than the task file. When the device interrupts, the DRQ bit in the status register is matched with the interrupt reason registers to determine the actual interrupt type. The amount of data sent at each DRQ (device interrupt request) is determined by a byte count, and after data has been transferred, status is returned to the host as a new interrupt. Data transfers can occur via DMA or PIO modes, depending on the indicator in the ATAPI features register. The commands of Packet Command are based on SCSI-2, making it easier for peripheral manufacturers to create ATAPI drivers.

ATAPI includes several commands that are specific to CD-ROM devices. These include the Read CD family of commands

ADVANTAGES OF ENHANCED IDE

INCREASES DRIVE CAPACITIES TO 8.4 GB

INCREASES DATA TRANSFER RATES TO UP TO 10 MBPS

INCREASES NUMBER OF DEVICES TO UP TO FOUR

SUPPORTS CD-ROM AND TAPE DRIVES

and a CD speed-select command. Play Audio commands are optional to the specification. A standard command set has not yet been established for tape.

The Big Picture

Not all disk vendors implement the features that enhanced IDE offers. At Fall Comdex, however, many disk vendors—including Western Digital, Conner, and Seagate—stated that they will release IDE drives greater than 528 MB in capacity with some type of support for high-speed data transfer rates. Western Digital, particularly, will be extending its Caviar line of drives to include models from 540 MB (already available) to 1.2 GB (avail-

able soon).

ATAPI, the IDE CD-ROM standard, has been endorsed by every significant CD-ROM vendor and a large number of system vendors as well, including IBM, Compaq, and Dell. Software giant Microsoft is on board, and BIOS vendor Phoenix Technologies is behind the standardization effort.

Focused on the mainstream, enhanced IDE represents an excellent low-cost solution for most users and offers significant performance improvement over standard IDE. The fact that it is low cost doesn't mean that this solution doesn't offer significant performance improvement over standard IDE; it does. But it also offers a no-hassle peripheral-connection method that everyone can like. ■

John Bryan is a freelance technology writer and consultant based in San Jose, California. You can reach him on BIX c/o "editors."



CHECK IT PRO
ADVANCED SYSTEM INFORMATION UTILITY



TouchStone
Software Corporation

2130 Main Street, Suite 250,
Huntington Beach, CA 92648

(800) 531-0450 or (714) 969-7746
Fax (714) 960-1886

Get with the PROgram!



July 1993
CheckIt PRO-SysInfo

"TouchStone Software's \$100 Check✓It PRO: SysInfo is the closest thing this category has to perfection."

We Couldn't Have Said It Better Ourselves...

"It made no errors reporting on either of our test systems, and it provided more detailed information on many hardware items in our test bed PCs than did the competition."

"Beyond the basics, Check✓It PRO reports on detailed drive mapping with suitable disk controllers and on the kind of UART your serial ports are using. Adding to Check✓It PRO's appeal is a set of benchmark comparisons that allows you to make sense out of the numbers that the benchmarks produce. If you get the SysInfo package and have any interest in diagnostics, you should consider the bundle of SysInfo & Tests and Tools."

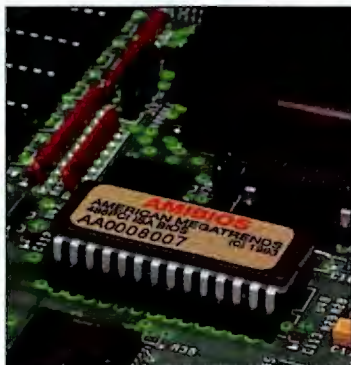
"Quality of information is the key to a good reporting tool. As such, the program of choice for DOS users is TouchStone's Check✓It PRO."

— PC Magazine, July 1993

Experience the Difference



MOTHERBOARDS
PCI, VESA, EISA, ISA
486 and Pentium™ CPUs



BIOS PRODUCTS
Green PC, System BIOS,
Keyboard, PCMCIA, PCI



ADD-IN PRODUCTS
SCSI, Sound, SVGA
Communications, PCMCIA



Whether you are building or buying a PC, the only components to consider are those from American Megatrends, the BIOS people known for their world famous AMIBIOS. Now, with hardware, you can get the same compatibility and performance that has made the AMIBIOS world famous. With high quality motherboards

and add-in products from American Megatrends, you can make the difference between an ordinary PC and an outstanding personal computer. So experience the dramatic difference our expertise can make and demand only quality American Megatrends components in your personal computer.



**American
Megatrends**

American Megatrends, Inc.: 6145-F Northbelt Parkway, Norcross GA 30071
Sales: 1-800-892-6843, Fax: (404) 263-9381, Fax-Back: (404) 246-8787
UK Office: Crawley, West Sussex - (44) 293-536-365
France Office: Noisy Le Grand - (33)-1-43042220
Singapore Office: Singapore - (65) 339-0992

**PRO GRAPHICS 1024.
THE FASTEST WINDOWS
ACCELERATOR ON
THE PLANET.**



Break through the barrier. With Pro Graphics 1024 by Media Vision. Conceived and created as a new standard for Windows™ accelerators around the world, Pro Graphics 1024 sets the record for speed. And it's no wonder when you see what we've put into it.

For starters, consider Pro Graphics 1024's superior 72-bit engine.

Specifically designed to increase your graphics speed, it makes the difference between just getting by and lightning speed.

In fact, most other Windows accelerators can't even come close to giving you 16.7 million colors and 1024 x 768 resolution at the same time. Nor can they give you a photo-realistic display with command of a

larger Windows desktop. And a 76Hz refresh rate that makes "flicker" a thing of the past.



Graphics Cards

VCR. Bottom line, Pro Graphics 1024 adds a whole new dimension to your multimedia experience.

Moreover, the Pro Graphics 1024 includes FastFilm™, a unique hardware feature that accelerates Video for

Windows playback and eliminates missed frames and jerky AVI replay.

Pro Graphics 1024 is also VGA and Super VGA compatible. It comes

complete with display

drivers for Windows 3.1, Windows NT, OS/2 and AutoDesk ADI which makes Pro Graphics 1024 compatible with all your applications, right from the start.

So what does this all mean when you put Pro Graphics 1024 up against other Windows accelerators? Well, we did a comparison test to answer that question.

The results? Pro Graphics 1024 performance emerged with an unprecedented WinBench® 4.0

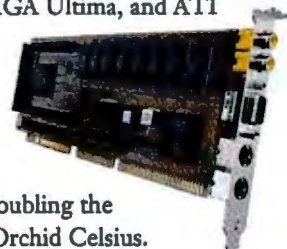
Graphics WinMarks™ of over 18 megapixels per second.

Blowing past the former champion Diamond Viper VLB, and all other competitors including Matrox MGA Ultima, and ATI

Graphics Ultra Pro. And even

coming close to doubling the speed of Orchid Celsius.

So as you can see, Pro Graphics 1024 not only outperforms other Windows accelerators, it pushes your graphics over the line. The finish line, that is.



And superior speed and power.

Plus, Pro Graphics 1024 is multimedia upgradeable. So by adding a

Media Vision video daughter card you can display video from any source, capture it, and play it on your screen, T.V. or record it on your



MEDIA VISION
Now, that's multimedia!

Test performed using Ziff Davis Labs' WinBench® V4.0. * Test conducted by Media Vision without independent certification from Ziff Davis. Based on Micronics VL motherboard, Intel 486DX2/66 CPU, 8MB RAM, 256K cache, Western Digital Caviar 2250 IDE hard drive, MS-DOS 5.0 and Windows 3.1 enhanced mode. All products are shipping versions. † Benchmark results as published by Ziff-Davis in PC Magazine December 7, 1993 issue. Based on Micronics EISA/VL motherboard, 486DX2/66 CPU, 8MB RAM, 256K cache and 153MB hard drive. All products are shipping versions. ©1994 Media Vision, Inc., 47300 Bayside Parkway, Fremont, CA 94538. (\$10) 770-9592. Pro Graphics 1024 is a trademark of Media Vision, Inc. Any other trademarks and registered trademarks are owned by their respective holders.

Circle 310 on Inquiry Card.



Modem.

Do you feel the need, the need for speed? You're why there's the new standard of high speed modems



called V.32terbo. Unlike ordinary V.32 bis modems, which run at 14.4 Kbps, V.32terbo runs at 19.2 Kbps, one

third faster. (Think of the difference between a regular sportscar and a turbo sportscar.)

But, best of all, V.32terbo is an open standard. Which means that it's the fastest modem standard there is that can talk to other nonproprietary brands. It can also talk to less speedy modems like V.32bis via Automode.

V.32terbo modem.

Is V.32terbo the wave of the future? Over forty manufacturers seem to think so. Which is important if you want to make a 19.2 Kbps connection.

So look for the V.32terbo symbol at the left. It doesn't cost a whole lot more.

So why would you even think of buying anything else?

V.32terbo modems.
The open standard of fast.

Call 1-800-372-2447, extension 920.
We'll tell you more.



AT&T
Microelectronics

OPTICAL ADVANCES

With new laser, media, and signal-processing technologies, magneto-optical storage is primed for capacity growth rates rivaling that of magnetic disks

DAVID K. CAMPBELL AND KRAIG PROEHL



Magneto-optical storage, or MO, is a rewritable storage technology that offers far better cost per megabyte than does magnetic storage. This is primarily because MO disks are removable and interchangeable with one another. However, because the standard storage capacity associated with MO technology remained steady at 650 MB (per 5¼-inch platter) for the first four years after its commercial introduction, most people viewed MO technology as slow moving, especially when they compared it to magnetic disk technology, which experiences major capacity gains at least once every year. In fact, it was only last year that 1.3-GB MO drives hit the market.

Today, MO technology is poised to shake off its "slow-moving" image. It has taken time for the researchers and developers behind MO technology to gain a complete understanding of the technology, its tolerances, and how to push the technology in a way that allowed for commercialization. This learning curve has been absorbed, which means you will see dramatic capacity increases for MO technology in the next four years.

In addition, the companies selling MO technology are attacking a similar learning curve. They are providing more drivers and applications that exploit the high density and removability that MO drives and media provide. The removability aspect of MO technology has spawned an entire new market for auto-changers and robotic library systems, which will only require more and more storage in the future. MO technology is poised for explosive capacity increases, which will satisfy those needs.

In fact, today's 1.3-GB capacity for 5¼-inch MO technology is expected to double before 1995, again before 1996, and once more before 1998. The upshot is that in a period of four years, MO storage capacity will probably increase from today's 1.3

GEORGE SCHILL © 1994

State of the Art Optical Advances

GB per 5¼-inch platter to 10.4 GB. That's what absorbing a learning curve will do for a technology.

Short-Term Improvements

The next logical step in the evolution of MO technology is to double the capacity of the current drives and media to 2.6 GB of storage. The exciting aspect of this jump is that it can be accomplished fairly easily with current technologies and methods.

The key factor for the initial capacity jump from 650 MB to 1.3 GB was the implementation of ZBR (zone-bit recording) or ZCAV (zone constant angular velocity). ZBR is a method in which more sectors are recorded at the outer radius of the disk to maximize bit density. This method has been used extensively in magnetic recording over the last three to four years. MO devices will continue to use this method for the 2.6-GB drives and beyond and will leverage the programmable equalizers and frequency synthesizers already developed for this method.

The major advance that will allow MO recording to make the next capacity jump to 2.6 GB is PWM (pulse-width modulation) recording. Current 650-MB and 1.3-GB products use a recording method known as PPM (pulse-position modulation). In PPM, the information (i.e., data) is contained in the time between the positive peaks of the readback signal. The positive peaks correspond to the center of the written domain. With PWM, the information is contained in the time between the transitions (edges) of the readback signals (see the figure "Dots vs. Edges"). It is the

MO APPLICATIONS

ARCHIVAL STORAGE

DOCUMENT MANAGEMENT

DOCUMENT IMAGE PROCESSING

LARGE-CAPACITY DATABASES

TEXT INFORMATION REFINING

length of the domains and the time between the domains that are important here.

In optical PWM recording, the big challenge is the precise control of the domain edges. Writing an MO disk is primarily a thermal process with the laser serving as the heat source. Care must be taken to control the laser power accurately to write consistent, well-defined domains. The change to a PWM system alone will double disk capacity.

Other changes, however, will likely steal some of the capacity. The biggest change will probably be from the current RLL 2,7 encoding scheme to an RLL 1,7 encoding scheme. The change is necessary to buy back some bit-window margin for the read channel systems. The new encoding will sacrifice about 12 percent of the capacity improvements gained with PWM.

Fortunately, there are other means to return this lost capacity. The first method is to reduce the track pitch on the media. *Track pitch* is the distance between adjacent tracks on the disk. By reducing this distance, more tracks (and thus, more data) can be contained on the media. First-generation media (650 MB) had a track pitch of 1.6 microns. Second-generation media

(1.3 GB) reduced this number to 1.39 microns, and the next generation of media (2.6 GB) will most likely go to 1.15 microns.

The Wavelength Issue

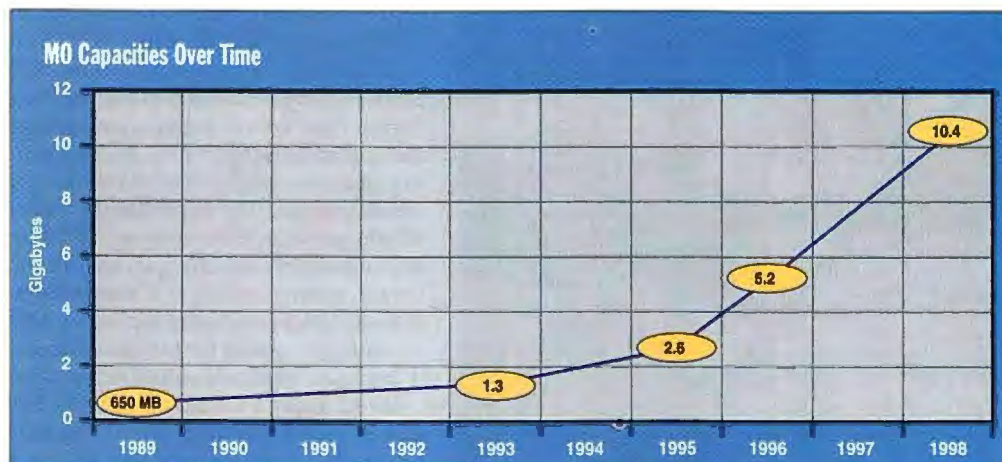
The final evolutionary changes to the MO system that are needed to double capacity to 2.6 GB involves the optics of the drive. The bit density you can achieve on a disk is directly related to the spot size of the focused laser beam on the disk. Although elementary physics explains that coherent light passing through a lens can be focused to an infinitesimally small point, there is a physical limit to how small the spot can be, based on the diffraction properties of the optics. The size of the spot is directly related to the laser wavelength and the NA (numerical aperture) of the objective lens. (NA can be easily defined as the inverse of the "f-number" that is on cameras and telescopes.) Spot size is proportional to the wavelength divided by NA, so by decreasing the laser wavelength and increasing the NA, the spot size—and therefore, the bit size—can be significantly decreased. Current 1.3-GB drives typically use a laser with a wavelength of 780 nanometers and an NA of 0.55. Future drives will incorporate 670-nm lasers and objective lenses with an NA approaching 0.60, which will allow the density to reach 2.6 GB with room to spare.

Because of the removability of MO media, interchangeability standards are an important part of bringing higher-capacity products to market. Early in the life of MO technology, the standards process was excruciatingly slow and inefficient. As the market has expanded and the knowledge base has increased, drive, media, and component manufacturers have worked together to eliminate much of the cycle time in defining standards.

Beyond 2.6 GB

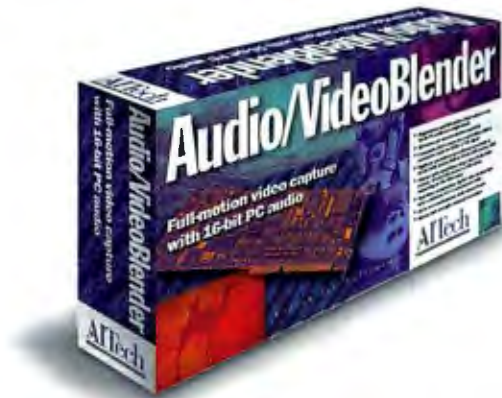
Numerous methods are already under development for even further increases in disk capacity. These methods will allow capacities of 5.2 GB per 5¼-inch platter; that's eight times the capacity of the pre-1993 650-MB drives. Some of the methods such as optical and magnetic superresolution are unique and revolutionary.

continued



After a slow beginning, the capacity of standard MO drives is expected to top 10 GB by the end of the decade. Some companies—such as Hitachi, with its 2-GB drive—are already exceeding the ISO standard 1.3-GB drives, although it's not known whether the market will support a lot of different formats.

Introducing Audio/VideoBlender...



twice the blast, half the slots.

Now, for the first time, you can get single-frame and full-motion video capture with 16-bit audio on a single board!

AITech's new Audio/VideoBlender provides this double blast in one. Receive the same high-quality sound of the leading audio board. Plus full-motion video capture. All on one board!

Audio/VideoBlender eliminates the need for a separate audio card for capturing, digitizing and playing back video and sound. Saving an expansion slot. And, the additional cost of purchasing individual video and audio boards.

With one integrated audio/video board, compatibility issues also decrease. Spend time on producing videos rather than configuring audio and video boards.

So, with Audio/VideoBlender, create

and edit videos for business and home presentations with not only full-motion video, but 16-bit PC audio. Display color resolutions of 16-bit (64K) colors, 15-bit (32K) colors or 256 colors are available. Plus, connectors for NTSC or PAL signals. Conversion from the AITech format to various video capture formats including Microsoft AVI and Intel Indeo is also provided.

For increased sound impact, Audio/VideoBlender offers 16-bit digital recording with stereo line-in and microphone input. Up to two simultaneous audio source inputs with software selection control for microphone input or audio line-in are also available.

If audio functions aren't a requirement, AITech offers the VideoBlender. All the

features of the Audio/VideoBlender are offered except built-in audio.

AITech can assist you with other desktop video needs too. We offer a complete line of fully compatible DTV products, including integrated audio/video output, compression and genlock/overlay products, and audio/video encoders.

For a double blast in one, or information on our other products, contact your local dealer or call us at 1-800-882-8184 or 1-510-226-8960, or fax 1-510-226-8996.

AITech International, 47971 Fremont Blvd.,
Fremont, CA 94538

AITech

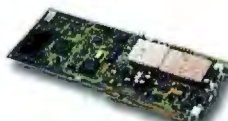
Audio/VideoBlender



VideoSurge



WaveWatcherTV



audioSHOW



gamePlayerTV



ProPC/TV Plus



V i s i o n f o r M u l t i m e d i a

Visit us at CeBIT '94 - Hall 8/EG, Stand D36, Booth B2. Dealers/Distributors welcome.

© AITech International, 1993. Audio/VideoBlender, VideoBlender, VideoSurge, WaveWatcherTV, audioSHOW, gamePlayerTV and ProPC/TV Plus are trademarks of AITech International. All other trademarks are the property of their respective holders. Specifications are subject to change without notice.

Circle 66 on Inquiry Card.

Others will be leveraged from new methods being applied to magnetic disk drives.

As described earlier, decreasing the size of the laser spot focused on the MO media allows for increased capacity. This spot, rather than being infinitesimally small, is limited by optical diffraction. Extrapolating from current trends, we expect laser wavelengths may drop

to 640 nm, and NAs may increase to 0.65 by 1998. This, unfortunately, will give only a 12 percent reduction in spot size and only a 30 percent potential capacity increase from the 2.6-GB generation.

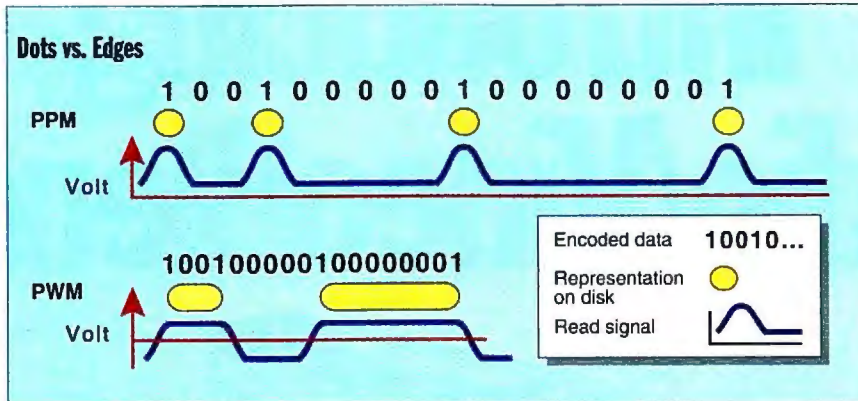
Further advances are needed, such as the shorter wavelength blue and green laser diodes just now operating in research labs and not likely to be commercialized until 1997 or 1998. Other techniques expected to be important for 5.2-GB products are optical superresolution and magnetic superresolution, which can provide capacity increases.

Optical superresolution modifies the optical power distribution of the beam focused on the optical disk. Power is shifted away from the center of the beam toward the edges, producing—through diffraction—a smaller focused spot. This smaller spot can resolve smaller features on the disk, allowing increased capacity without increases in NA or decreases in wavelength.

In many ways, optical superresolution is analogous to an electronic filter that boosts high frequencies and suppresses low frequencies. Unlike the electronic filter, however, optical superresolution boosts the high spatial-frequency amplitude response but does so with no change in phase response. Some demonstrations of optical superresolution have given 20 percent to 30 percent in track density increases. (See references 1 and 2.)

Submicron Dots

Magnetic superresolution, or MSR, is an even more promising, superresolving technique for MO drives. Rather than changing the optical power distribution in the focused laser beam, MSR produces a submicron-size aperture, or window, at the focused spot. The size of this window is



With pulse-position modulation, each 1 bit has a corresponding spot written to the disk. With pulse-width modulation, it isn't the spot that is significant but the leading and trailing edge of spots. Each transition corresponds to a 1 bit, with the time between corresponding to a 0 bit.

what determines the resolution of the MO drive, rather than the size of the focused laser spot. While the focused laser spot may have a diameter of 1 micron, this magnetic window can have a size of much less than a micron, on the order of 0.3 microns in size.

This amazing discovery was first demonstrated by researchers at Sony, who created the MSR window by adding an extra MO layer to the standard MO disk (see the figure "Magnetic Superresolution"). With MSR media, data bits are stored in a buried memory layer. During readout, the focused laser beam heats the memory layer and a readout layer. Through magnetic-exchange coupling, the bits are copied from the memory layer to the readout layer and are visible to the laser beam. Since only a submicron area is heated, only data in a submicron area is seen and resolved. Once the data is read and passes from beneath the laser beam, the films cool and pass through a magnetic field, erasing the domains in the readout layer but leaving the data intact in the memory layer. (See reference 3.)

Another promising technology is the use of PRML (partial-response maximum-likelihood) channels that employ digital filtering techniques to allow the readback system to adapt to the many variables that contribute to ISI (intersymbol interference) among the recorded bits. ISI is the tendency of one bit to interfere with, or distort, adjacent bits. It imposes a practical limit to how closely bits can be spaced on the media. Adaptive PRML channels allow the bits to be placed closer together because the filtering technique is better able to find the data in the midst of all the ISI (see "Digital Hard Drives" on page 91). In addition, PRML channels incorporate a sampled detection scheme, rather than a traditional

continuous-time, zero-crossing detection. In this technique, the channel samples the filtered analog readback signal once per bit time. It then looks at each sample and the adjacent samples and makes a decision whether the sample is a 1 or a 0. It is this "intelligence" and its ability to adapt to different heads, media, and environmental

conditions that give the PRML channel so much power.

Reductions in track pitch typically contribute to increased capacity. Unfortunately, as tracks are pushed closer together, interference, or cross talk, from adjacent tracks can become significant and result in unacceptable loss of margin. This is a problem for optical and magnetic drives. Fortunately, under development for MO technology are techniques that eliminate cross talk and will allow track spacing of 0.6 microns or less.

The first technique for eliminating cross talk is the previously mentioned MSR. With MSR, only bits from the desired track are copied to the readout layer; all adjacent tracks are invisible to the readout beam and thus contribute no signal or cross talk to the desired signal.

A second technique called cross-talk cancellation requires no changes in the thin-film structure for MO media but takes advantage of the parallelism of optics (i.e., the ability to read or write multiple tracks at one time through the same optical system). Cross-talk cancellation incorporates a diffraction grating and additional photo detector elements into an MO drive so that three tracks can be read at one time. The desired data track is read, as well as both neighboring tracks.

Then, in a custom cross-talk cancellation IC, the unwanted signal from the neighboring tracks is subtracted electronically from the desired signal. Tracks can be placed closer together without the deleterious effects of adjacent track cross talk causing data corruption. (See reference 4.)

Media Changes

Semiconductor diode lasers, LSI circuits, and low-cost, environmentally stable MO media are the technologies that enable and,

You are out of business, every minute your data is unavailable.

Mega Drive has created the MR and MK RAID Disk Arrays to be the most advanced, fault tolerant storage systems available.

With 2 to 490+ GB's of **bulletproof reliability and superior performance,** they meet and exceed all of your mission critical computing demands.

At the center of the Mega Drive RAID Disk Arrays is an Active Backplane that provides billions of hours of reliable performance.

Built on a hardware-based RAID architecture, and **hot swappable**

drives, power supplies, and fans, Mega Drive RAID Disk Arrays run complex applications year after year without skipping a beat.

To further increase the Mega Drive RAID Disk Arrays' **fault tolerance,** we've added optional remote pager modules, tape backup units, and even a built-in UPS.

But real world storage systems require more than relentless reliability. They demand performance and power to handle your graphics, imaging, **multimedia,** server, database, and general office applications. Which is why we've designed the MR and

MegaDrive announces the safest, fastest RAID storage systems ever created



Mega Drive's MR and MK RAID Disk Arrays Feature:

- ▲ Support of RAID Levels 0, 3 and 5
- ▲ Scalable 2 GB to 490 GB of Safe Storage
- ▲ Dual Optional DAT or 8mm Tape Drives
- ▲ Up to 128 MB of Cache
- ▲ High Throughput Fast & Wide SCSI-2
- ▲ Optional Remote Pager Notification
- ▲ Intel i960 RISC-Based RAID Controller
- ▲ Front Panel LCD Array Control Center
- ▲ Single-Ended/Differential SCSI Options
- ▲ Cableless Active Backplane
- ▲ High-Capacity, No Downtime System
- ▲ Hot Swappable Drives, P/S, and Fans

MK RAID Disk Arrays with a 20 MB/sec. SCSI-2 Fast & Wide interface, a screaming fast i960 RISC processor, and up to 128 Megabytes of cache.

And, just as important as reliability and performance is your need for flexibility. So naturally, all of Mega Drive's RAID Disk Arrays are

PC, Novell, Windows, NT, and OS/2,

ready. In addition, they support Macintosh, PowerPC, UNIX, SUN, DEC, RS/6000, HP, SGI, Apple

Workgroup Server and A/UX. And for your evolving needs, they provide a **zero-cost upgrade** path using the same shock-mounted drives as our Mercury Removable Drive System.

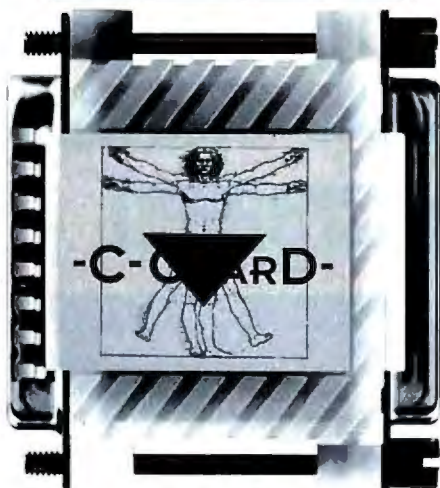
Reliability. Performance. Flexibility. It all adds up to this: the Mega Drive RAID Disk Arrays solve all your real world storage needs. For more information on the most advanced storage systems available, call **1-800-664-MEGA ext. 330.**

MEGADRIVE
THE POWER OF CRITICAL MASS STORAGE
489 South Robertson Boulevard, Beverly Hills, CA 90211
Phone 310.247.0006 FAX 310.247.8118

MR/S, MB/10, MK/S and Mercury are registered trademarks of Mega Drive, Inc. within the United States and other countries. All other brand and product names are trademarks or registered trademarks of their respective companies. © Megadrive, Inc.

Intelligent innovations
for software protection

Count on C-GUARD!



from **US \$ 12***

Reduce costs, optimize profits:

With a completely
new copy protection
technology.

- Easy to operate.
- Program installation
with C-GUARD.
- Continue working
without dongle.
- No unauthorized copies.
- Ideal for laptops.

* bulk discounts:

C-GUARD when ordering 1000 : US \$ 12

C-GUARD when ordering 100 : US \$ 15

Since 1985 over 1600 customers
(as SIEMENS, AEG, IVECO) rely
on our software protection
products.



MARX

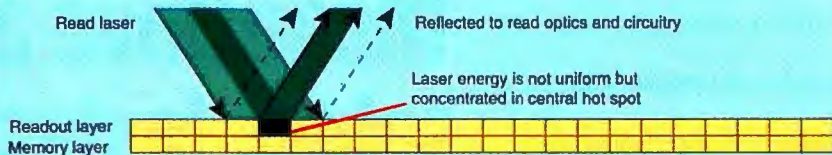
DATENTECHNIK
DATENSCHUTZ GmbH

Vohburger StraÙe 68
D-85104 Wackerstein
Tel. ++ 49-8403-1555
Fax ++ 49-8403-1500
E-Mail: 100273.171@compuserve.com

**Hall 4, Booth F56
1st Floor**

State of the Art Optical Advances

Magnetic Superresolution



The read layer heats only a submicron area to a temperature high enough to copy data from the memory layer to the readout layer, letting you use spots smaller than the laser beam diameter.

for the most part, pace the development of MO drives. Of these, it is the media—that seemingly simple combination of thin-film coated polycarbonate housed in a plastic cartridge—that is unique to MO technology. R&D in MO media fuels future MO drive developments. Today's media research is focusing on four key areas: lower noise media for higher density, short wavelength-response MO materials, magnetic superresolution constructions, and media that will allow single-pass direct overwrite of data.

The control of noise sources in MO drives is critical to higher-density storage, and central to this is understanding and minimizing media noise. Media noise comes from two sources: writing noise and readback noise. Writing noise is evident in irregularities in the written magnetic domains. For example, even with perfect control of the laser-writing pulse, the resultant domain has submicron irregularities in the domain shape. The causes of these irregularities are micromagnetic variations in properties of the MO RETM (rare earth transition metal) films, such as domain wall motion, domain anisotropism, and thin-film defects. Improved materials and thin-film deposition processes are under development to reduce these effects.

Readback noise includes all the effects that contribute to noise, or jitter, in the detection of the domain edges from the disk. Electronic noise and laser noise are the dominant drive sources. Media readback noise results from interference sources such as polycarbonate substrate birefringence, tracking groove irregularities, thin-film reflectivity variations, and thin-film variations in MO Kerr effect. (The MO Kerr effect causes the polarization of the readback laser beam to be rotated in either a positive or negative direction, depending on the polarization of the domains on the disk. The direction of the rotation determines whether the bit is 1 or 0.) Techniques are being developed to separate these different effects, and substrate and

thin-film materials and processes are being improved to minimize these readback noise sources. (See reference 5.)

Development of media for use with short wavelength lasers is a critical research topic for increased capacity MO storage. Modification of today's (RETM) films and transparent polycarbonate substrates will suffice through 5.2-GB capacity drives. However, 10.4-GB capacity drives—16 times the original MO capacity—will likely use either blue- or green-wavelength laser diodes, and media must be matched with those wavelengths.

Unfortunately, today's RETM films have little, if any, MO response at blue or green wavelengths. For this reason, research into new MO materials, such as cobalt-platinum multilayers, neodymium-iron-cobalt films, and bismuth doped garnets, is active. IBM researchers recently demonstrated read/write operations on a newly developed MO media at 2.5 Gb per square inch using a blue wavelength, 428-nm laser. (See reference 6.)

Writing Without Erasing

DOW (direct overwrite) MO media will let the drive write data using a single pass of the focused laser beam, rather than the two-pass erase-then-write process used today. Two forms of DOW media and drives are being researched and developed. The first uses fairly conventional MO media but coats the back side of the disk to allow a small magnetic head to either contact or fly above the MO films, as shown in "Magnetic Superresolution." This magnetic head is small enough to allow it to switch its magnetic field at the data rate of the recording process. This process is being used in Sony's MO Mini Disc for digital-audio recording and will likely be adopted into 3 1/2-inch and 2 1/2-inch MO drives.

DOW technology for 5 1/4-inch MO drives will likely use exchange-coupled MO media. This media is similar to MSR media in that it incorporates additional



MS-DOS Prompt



WinFaxPRO



MIS Database



Mechanical Design



Microsoft Excel



WordPerfect for UNIX



Cost Accounting



PageMaker



WordPerfect



File Manager



Crosstalk



PC-Xware



NEWT



Corporate E-mail



Department Statistics

Unix & Windows™ are now working together.

(And you thought they weren't even friends.)

Accessing a Unix application from your PC no longer means you have to leave the world of Microsoft Windows. That's because NCD has brought its leading X server technology to your PC.

It's called PC-Xware, and it's a Windows application. So it allows you to access both graphical X and character-based Unix applications in the same way you currently access, say, Excel. Or Word. And since the complexity of Unix is masked behind Windows icons, displaying a Unix application on your PC requires nothing more than a point and a click.

What's more, only PC-Xware integrates fast X access with the tools needed to get Windows and Unix not just working together, but complementing one another.

For beyond its powerful PC X server and VT320 emulation, it has a 100% Windows-based TCP/IP stack, plus NCD's XRemote serial protocol.



Which means your PC can access all your hosts and all your applications without the need for extra software. And if you're also after Unix files, PC-Xware even has integrated file transfer and NFS options.

If all this sounds like something you could get friendly with, call NCD today at 1-800-793-7638 and ask for PC-Xware.

Network Computing Devices, Inc. **NCD**

All registered and unregistered trademarks mentioned above are the sole property of their respective owners.

Graphics POWER

Read • Write
Print • Dither
Display
Process
Convert

*JPG *CMP *CCITT *EPS*
*TGA *GIF *BMP *WMF*
*DIB *TIFF *PCX *MORE

LEADTOOLS

adds complete imaging capabilities to your apps!

PLUS

COMPRESSION

CCITT G3 & G4, LZW,
JPEG and Hi-Performance
LEAD CMP

Easily integrate the fastest, tightest image compression technology in the industry. LEAD CMP offers half the file size with better image quality than conventional JPEG

(Now used in CorelDRAW!)

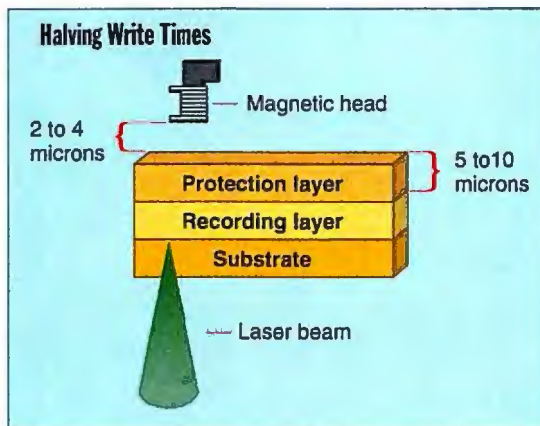
LEADTOOLS kits feature over 75 routines, each with example code. And paste code from 2 free demo apps! Kits available from DOS to NT, including add-ons for Clipper, FoxPro & Visual Basic. Call now for full info & demo disk.

1-800-637-4699

LEAD Technologies, Inc.
8701 Mallard Creek Rd. • Charlotte, NC 28262
(V) 704-549-5532 • (F) 704-548-8161

*Output only Circle 186 on Inquiry Card BY-3
(RESELLERS: 187).

State of the Art Optical Advances



Media designed for magnetic-field modulation DOW includes a protection layer that permits a small magnet to contact or fly just above the media surface. The magnet is small enough so that it can change its orientation at the data rate of the drive. Its small size—and thus low power—make necessary its close proximity to the disk.

MO layers into the disk construction. One MO layer acts as the memory layer, storing the data; another acts as a magnetic reset layer, eliminating the need for a switching magnetic field. Exchange-coupled DOW MO media is written by driving the laser diode among three power levels, a low-power P_{read} for reading the data, a P_{lo} for writing 0s, and the highest-power P_{hi} for writing 1s (see reference 7). Because the temperature dependent coercivity of the memory layer is different from that of the bias layer, these varying power levels allow direct overwrite of MO data. The advantage of exchange-coupled DOW media and the reason it will likely appear in 5 1/4-inch drives is that it doesn't preclude the use of double-sided disks. Also, the data rate of this type of recording is limited only by the laser-diode modulation frequency, rather than by a magnetic coil modulation frequency, as is the case for magnetic-field modulation DOW.

The Changing Laser

One common thread for much of the higher-capacity technology is the need for improved power control of the diode laser during the writing and reading process. PWM recording, PRML channels, magnetic superresolution, the control of disk writing noise and direct overwrite media require more precise laser-power control. Fortunately, the advent of digital signal processor-controlled servo systems in MO drives gives this higher degree of control and, more important, provides adaptive control of the laser power. DSP-adaptive control adjusts the laser-power levels for reading and writing to adapt to variations

in drive and media temperature, media sensitivity, and data-writing patterns. MO drives from Hewlett-Packard and others are being shipped with full DSP-based servos, which will become the norm for all future drives.

Reductions in laser wavelengths have and will be an important pacing item in MO drive capacity increases. One exciting aspect of shorter wavelength lasers is that the time from research samples at a particular power and wavelength to full commercial production has been decreasing. With green and blue laser diodes being produced in research labs today, it is quite likely that these


devices will become commercial before the end of the decade.

Two techniques for producing short wavelength lasers are being explored. The first takes the output from a high-power 830-nm laser diode and injects it into a nonlinear crystalline material to produce frequency-doubled radiation at a 415-nm wavelength. Power outputs as high as 54 mW have been achieved. Commercial development of a compact, frequency-doubled laser diode is under way at Coherent in Palo Alto, California. Other companies are also developing these frequency-doubled lasers.

An even more exciting but riskier prospect is the development of direct-output blue and green diode lasers using Group II-VI materials such as zinc selenide. These lasers will likely be less expensive and smaller and require less power than frequency-doubled lasers. 3M researchers have demonstrated room-temperature pulsed operation of these devices but only with lifetimes of several hours. Researchers are optimistic that lifetimes and output powers will be improved, and these lasers will be commercialized by the end of the decade. (See reference 8.)

The Need for MO

As mainframes give way to distributed-computing environments, organizations need a cost-effective and dependable way to handle enormous amounts of secondary storage. Furthermore, the advancements in MO storage capacity mean that the technology will keep pace with customers' storage requirements, as well as an even lower per-megabyte cost. *continued*



For the perfect
backup solution...

Chances are you're already familiar with Maynard/MaynStream tape backup solutions. And you know the quality and reliability that comes with that name. So take note. Now you'll find the entire line of superior Maynard/MaynStream products under another innovative name in storage—the Conner MS Series.

Conner's MS Series offers the same comprehensive features as MaynStream. And as always, each system is tested, certified, and designed to work as a complete, integrated tape backup solution. With capacities ranging from 525 MB to 20 GB on a single tape. In formats including quarter-inch cartridge (QIC), digital audio



Which names
do you want
behind you?

tape (DAT), 8mm and digital linear tape (DLT). What's more, the Conner MS Series offers data protection for every conceivable type of network—OS/2, DOS, Macintosh and Windows workstations, as well as LAN Manager and NetWare servers. With feature-rich Conner Backup Exec software for DOS, Windows, and Novell NetWare

Maynard/Maynstream
is now the
Conner
MS Series.



Loadable
Module
(NLM),
depending
on your

needs. So call 1-800-755-0535 today to find out more about your favorite backup solutions. But remember, ask for them by their new name—the Conner MS Series.

CONNER
Storage Systems

MS-BYT

Novell, NetWare and the YES icon are trademarks of Novell. Developer tested only. Novell makes no warranties with respect to this product. Conner Storage Systems, Lake Mary, FL (407) 263-3500. ©1994 Conner Peripherals, Inc. All trademarks or registered trademarks are of their respective owners.

Circle 305 on Inquiry Card.

At long last! A new champion has emerged! Let the
Some Need Just One
mighty warriors of DesignCAD assist you in your
Some Need All Three!
fight against overpriced CAD.

11 for one

and

one for all!



DesignCAD 2D for Windows

NEW! Powerful, yet affordable, DesignCAD 2D for Windows is terrific for your drafting and design applications. Plus, with this Windows version, you will be designing within minutes!

- Full Clipboard support
- Intellimursor
- TrueType Font Support
- Quick-Change Edit Boxes
- Print Preview

Also available is our award-winning DOS version of DesignCAD 2D!

\$349 (or less)



DesignCAD 3D

The best in 3D CAD will handle all of your solid-modeling and conceptual designs. The special screen allows for 4 different views at the same time! You get all this and more for one low price!

- Solid Modeling
- Rendering with Textures
- BasicCAD
- Supports 10 File Formats
- Volume and Surface Area Calculations

All of this plus a complete set of modeling tools makes designing easy!

\$499 (or less)



VinylCAD

Create your own business! VinylCAD is capable of producing professional quality signs in a fraction of the time it would take a traditional sign-painter. Here are just a few of its advantages:

- Mold Text to Any Shape
- Scan Conversions are Simple
- Kerning
- Auto Sign creates a Sign for You!
- 400 FREE Symbols

Plus, VinylCAD comes complete with over 600 fonts for any sign you can imagine.

\$799 (or less)

To order call (918) 825-7555 or fax (918) 825-6350!

Need more information? Call and we will send you FREE color brochures and Demo Disks.

American Small Business Computers • One American Way • Pryor • OK • 74361

State of the Art

The bottom line is MO technology has made the transition from an "interesting technology" to a reliable solution that's part of mainstream computing. For storage-hungry applications (e.g., image management, network data management, on-line archives, and unattended backups) MO delivers an ideal solution. Given the capacity advances on the horizon, the uses of MO technology will only expand with time. ■

REFERENCES

1. Yamanaka, Y., Y. Hirose, and K. Kubota. "High Density Optical Recording by Superresolution," *Japanese Journal of Applied Physics*, Vol. 28, Supplement 28-3, 1989, pages 197-200.
2. Milster, T. and C. Curtis. "Transfer Function Characteristics of Super Resolving Systems," *SPIE Proceedings on Optical Data Storage*, Vol. 1663, 1992, pages 123-126.
3. Aratani, K., A. Fukumoto, M. Ohta, M. Kaneko, and K. Watanabe. "Magnetically Induced Superresolution in Novel Magneto-Optical Disk," *SPIE Proceedings on Optical Data Storage*, Vol. 1499, 1991, pages 209-215.
4. Kayanuma, K., et al. "High Track Density Magneto-Optical Recording Using a Cross Talk Canceler," *SPIE Proceedings on Optical Data Storage*, Vol. 1316, 1990, pages 35-39.
5. Finkelstein, B. and W. Williams. "Noise Sources in Magneto-Optical Recording," *Applied Optics*, Vol. 27, no. 4, 1988, pages 703-709.
6. Hurst, J. "Progress in Optical Recording at 428 nm," *Technical Digest of Joint International Symposium on Optical Memory and Optical Data Storage*, Paper Tu1.1 July 1993.
7. Saito, J., M. Sato, H. Matsumoto, and H. Akasaka. "Direct Overwrite by Light Power Modulation on Magneto-Optical Multi-Layered Media," *Japanese Journal of Applied Physics*, Vol. 26, Supplement 26-4, 1987, pages 155-159.
8. Cheng, H. "Progress in Blue-Green Laser Diodes," *Technical Digest of Joint International Symposium on Optical Memory and Optical Data Storage*, Paper Tu1.2, July 1993.

David K. Campbell is an optical engineer and Kraig Proehl is an R&D engineer at Hewlett-Packard's Greeley Storage Division (Greeley, CO). You can reach them on the Internet at david_campbell@hp5800.desk.hp.com and kraigp@hpgrela.gr.hp.com, respectively, or on BIX c/o "editors."



INTRODUCING THE STACKABLE, REMOVABLE, GIGABYTE, DISK DRIVE SUBSYSTEM

MICRODISK® modular disk subsystems. Each module contains a genuine Micropolis disk drive, power supply and cooling fan.

Super-Capacity™ modules are available in 1, 1.7, 2 or 3 gigabyte increments depending on the model drive selected.

Patented Interlocking Design adds disk storage without the unsightly cabling mess. Power and data cables are integral to each module so you'll only need one power and one SCSI connection for an entire stack. The interlocking modules stack for easy capacity upgrade.

Performance Plus drives feature 5400 rpm speed and a 10 ms average seek time for superior performance. Fast SCSI-2 with advanced caching techniques and Tagged Command Queuing provide dramatically increased throughput.

Removability Each disk module can be removed from the stack without uncabling or disconnecting power to the stack, so you can lock up your valuable data or take it with you.

MICRODISK subsystems are designed for use with Macintosh or PC compatible systems. Also available are special AV models* that optimize performance for audio/video applications.

Built For Reliability Micropolis disk drives feature a five year warranty. All other components have a one year warranty.

Ask for MICRODISK by name, it's the original stacking, removable disk drive subsystem. *For the name of the reseller nearest you, call toll free 1-800-395-3748.*



MICRODISK subsystem storage modules can be stacked four to seven modules high depending on model.



MODEL NUMBER	FORMATTED CAPACITY	TRANSFER RATE
1050*	1.0 GB	10 MB/Sec max
1760*	1.7 GB	10 MB/Sec max
2100*	2.1 GB	10 MB/Sec max
3020*	3.0 GB	10 MB/Sec max

* AV models have slightly lower formatted capacities.

MICROPOLIS®

All logos and names are the property of their respective owners.

Circle 115 on Inquiry Card.

IF THIS IS HOW YOU



● Datapro on CD-ROM

Now you gain virtually instant access to Datapro's product and technology services from your own PC, with Datapro on CD-ROM.

Menu-driven software makes it simple to browse through the table of contents or search by keywords and subject to get fast answers to all your technology questions. And you can simultaneously view multiple reports and cut and paste between applications to custom-tailor analyses. Available in both Windows and DOS.

KEEP PACE WITH THE NEWEST INFORMATION TECHNOLOGIES, YOU NEED PROFESSIONAL HELP

PRESENTING THE FULL LINE OF DATAPRO INFORMATION SERVICES

Downsizing. Wireless. Client-server computing. Multimedia. ATM. Strategic planning and sound business decisions depend upon keeping up with the latest information technologies.

But you probably need a supercomputer to sort through all the publications that end up on your desk. Sure, consultants can help, as long as you're willing to pay as you go.

Isn't it time you turned to Datapro information services?

For over two decades Datapro's unmatched information services have helped users, buyers, and managers of information technology plan effectively. And Datapro has been there every step of the way—from mainframes and dumb terminals, through the PC revolution, to the rise of internetworks.

Today, with its staff of over 400 specialists and more than 100 expert analysts, Datapro has the resources to address virtually every critical issue in computing and communications.

An essential resource for anyone who must evaluate, implement, or manage technology.

Whether you want a quick overview or are looking to build a complete library of research materials, Datapro's comprehensive information technology services can help you make decisions quickly. Charts, tables, and graphs make it a snap to compare product features, functions, and prices. And once your system is up and running, Datapro is there to help you manage and maintain it.

That's why IT professionals use Datapro to stay up to date. Sales and marketing professionals count on us to help them track trends. And vendors turn to Datapro to size up the competition.

Datapro's line of comprehensive information services can meet all your needs.

With Datapro's complete line of information services, you're always in the know no matter what your concerns.

Product and Technology Services

● **First Looks.** Keep tabs on major developments in information technology

● Available on CD-ROM

until a complete report is available.

● **User Ratings.** Get beyond the hype and find out which vendors can really deliver on their promises.

● **Technology Concepts.** Stay ahead of the game when it comes to vendor strategies and other vital issues.

● **Market Overviews.** Discover the market's promising vendors and products.

● **Comparison Columns.** The effortless way to make side-by-side appraisals.

● **Competitive Outlooks.** Put products and underlying technology in perspective.

● **Product Reports.** An in-depth look at specs, features and functions, pricing, interoperability, and other issues.

● **Management Reports.** Practical advice from professionals that takes the mystery out of managing information technology.

Business Services

Datapro Online. Tap into three online databases from the office, at home, or even on the road.

Reprints. A cost-efficient way to deliver your product message and verify product features and benefits.

Feature Reports. Cull just what you need from Datapro's database of information services and put a sharp focus on strategic business decisions.

Custom Publishing. Package the latest product information in a convenient, single source tailored to keep sales personnel one step ahead of the competition.

Consulting Services

Help Desk. A telephone inquiry service to help you make the best use of your Datapro information service.

Assist On Demand. Pay only for the

information you need about a specific product, vendor, or technology.

Surveys. Determine the strengths and limitations of your products—and your competitors'—from actual users.

On-Call Consulting. Fast answers to most inquiries within minutes—via phone, fax, or electronic mail.

Educational Services

On-Site Seminars. Custom-tailor a curriculum in any aspect of information technology right where you do business.

Computer-Based Training. Get a grounding in the fundamentals or master advanced topics right on your own PC.

Teleconsulting. Let a conference call between students and instructors address implementation issues that come up in later stages of a project.

International Services

● **Datapro International.** Get up-to-the-minute industry analyses and in-depth evaluations into the hands of professionals whose responsibilities extend beyond the U.S.

Market Research Services

Northern Business Information. A Datapro subsidiary, Northern Business Information is the world's foremost strategic telecom research company.

Send for a free demo disk today.

DATAPRO

Datapro USA, 600 Delran Parkway, Delran, New Jersey USA
08075, Tel 800-328-2776, Fax 609-764-2812

Datapro International, McGraw Hill House Shoppenhangers
Road, Maidenhead, Berkshire, England SL6 2QL
Tel +44 (0) 628 773277, Fax +44 (0) 628 773628



Please send me more information on the following Datapro services:

Product & Technology Services

- ☐ Computer Systems
☐ Communications
☐ Free Demo Disk

Business Services

- ☐ Datapro Online
☐ Reprints and Feature Reports
☐ Custom Publishing

Consulting Services

- ☐ Help Desk
☐ Assist On Demand
☐ Surveys
☐ On-Call Consulting

Other Services

- ☐ Educational Services
☐ Datapro International
☐ Northern Business Information

☐ I'm interested in learning more about Datapro on CD-ROM

Name..... Title.....
Organization..... Telephone.....
Address.....
City..... Code..... Country.....

Three Suite Deals

Office suites sell for bargain-basement prices, but whose bundle—Microsoft's, Lotus's, or Borland's—gives the most bang for the dollar?

BILL LAWRENCE

Office application suites are a runaway hit. According to a recent Dataquest survey, an office bundle, Microsoft Office, was the top software seller for the first time ever, generating \$762 million in worldwide revenue in 1993. Meanwhile, Lotus pulled in \$68 million from sales of office suites, while Borland took in another \$14 million. All told, sales for the category grew more than 200 percent, for a total revenue of \$844 million. What started as a simple marketing strategy has blossomed into a full-scale war for your entire desktop.

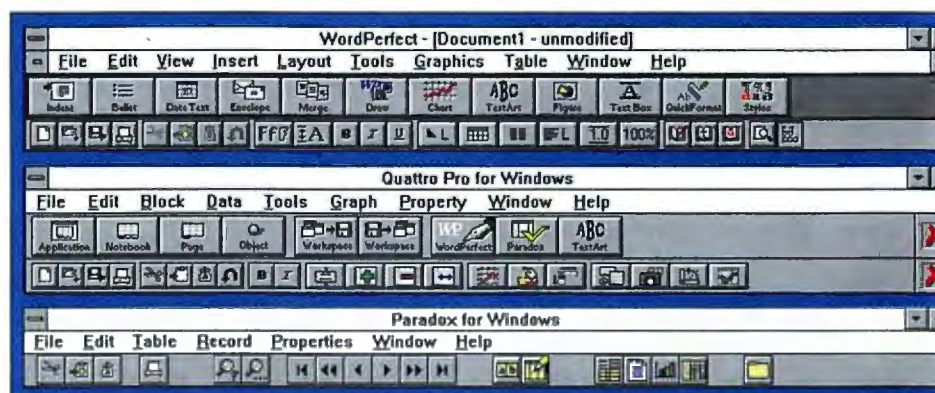
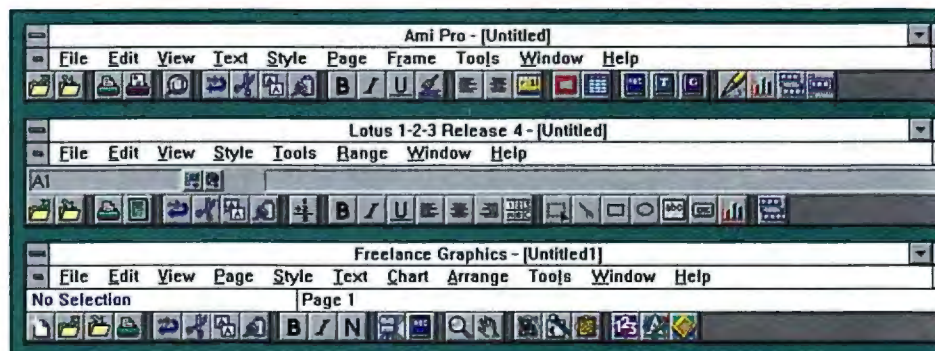
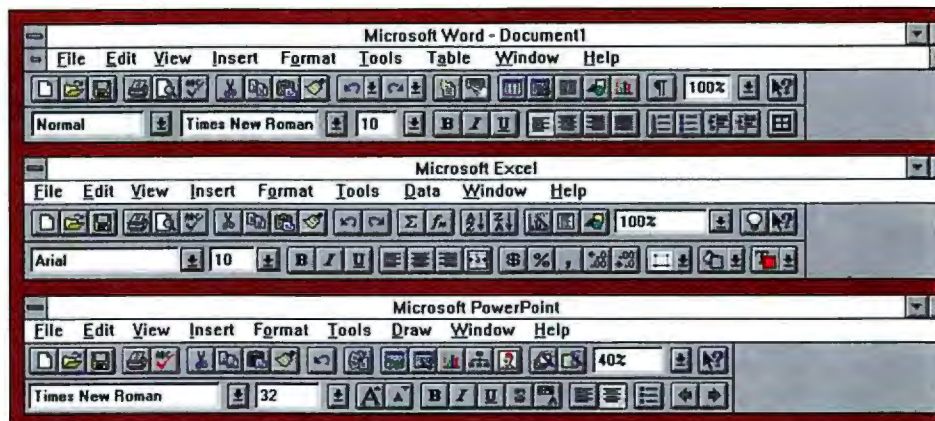
The success of office suites is in part due to the outstanding bundles offered by the three major providers of Windows software: Borland Office 2.0, Lotus's SmartSuite 2.1 for Windows, and Microsoft Office 4.0. In this review, I'll take a look at these bundles and determine which one does the best job of delivering an integrated set of desktop applications.

Dollars, Yes; Sense, Maybe

Cost alone makes each of these office suites a head-turning temptation. While each bundle is officially priced in the high-three-figure range, as of this writing upgrade offers are available (for which virtually everyone qualifies—you only need to own a single competing application) that reduce your purchase price to between \$200 and \$300. For about what you'd pay to buy an upgrade for a Windows word processor and spreadsheet, you get a box full of software.

Obviously, the office application bundles are a very good financial deal. But Microsoft, Lotus, Borland, and WordPerfect want to convince you that a suite of applications from a single vendor provides you with functionality that somehow makes the whole much greater than the sum of the parts.

If having a consistent interface among your applications is important to you, buying an office bundle will deliver instant results. In varying degrees—depending on which bundle you choose—your applications will have consistent icons and menu commands as well as shared tools,



One advantage of an office suite is interface consistency across the bundled applications. Microsoft Office's three flagship applications provide the same first 11 icons, as well as menus that are identical in all but one command. Lotus's SmartSuite ranks second in consistency, offering similar—but not identical—patterns of icons and menu commands. Borland and WordPerfect have combined icon palette styles to achieve interface similarities between Quattro Pro and WordPerfect, but the common look has not yet extended to Paradox.

such as spelling checkers and charting modules. If you've invested a lot of time in becoming an expert with a particular bundle's word processor or spreadsheet, you can make use of that experience as you

tackle the bundle's other applications. Office bundles are particularly appealing to corporate software buyers who need to manage sparse training and support resources.

When it comes to advanced interapplication and workgroup-exchange tools, having a same-vendor application suite today is only nominally better than having your own selection of full-featured Windows applications. Standard Windows tools such as DDE and OLE do much to keep the playing field level. New tools, such as Microsoft's OLE 2.0 and VBA (Visual Basic for Applications), Lotus's Notes FX, and Borland's Object Exchange, show considerable promise, but for now they are implemented unevenly and in rudimentary ways.

However, these new tools do portend a very interesting picture for a few release cycles from now. Our applications may ultimately become so integrated that we stop thinking in terms of individual programs, such as word processors, spreadsheets, and database managers, and instead regard our digital desktops as "information processors" that we build and fine-tune by mixing and matching our favorite software components.

Meet the Office Staff

Without a doubt, word processors and electronic spreadsheets are the two most popular desktop applications, so it's not surprising that each of the three suites is anchored by a world-class word processor and spreadsheet. Microsoft Office includes Word 6.0 and Excel 5.0, while Lotus's SmartSuite offers 1-2-3 for Windows 4.01 and Ami Pro 3.01. Borland Office provides Quattro Pro for Windows 5.0 and WordPerfect for Windows 6.0.

Naming the best of breed among these titans is a futile exercise. The most recently released word processor or spreadsheet is guaranteed to be the most feature-rich (and the most bug-laden) in its category, and each new release is sure to leapfrog its competition. As Daniel Gasteiger aptly put it when evaluating the latest round of Windows spreadsheets (see "The Big Three Square Off," December 1993 BYTE), "If you like a feature in one of the Big Three's programs, wait a bit and it will be in everyone's software." Competition is wonderful.

The suites begin to differentiate themselves when you consider the third most popular application category: the database manager. Borland Office takes the prize for giving you the most database management capability by including Paradox for Windows 4.5 as a standard offering. Microsoft's flagship Windows database manager, Access, is available only if you purchase the Microsoft Office Professional

Edition (which costs \$149 more). Both Paradox and Access are full-featured, fully relational databases that let you build sophisticated applications. Both also feature a comprehensive programming language.

Lotus's SmartSuite includes Approach, a database manager that is best described as a personal query and data management program. It focuses on making basic personal database management tasks—such as producing form letters, mailing labels, and reports—easy, but in the process it leaves out advanced development tools, such as a programming language.

Lotus and Microsoft also bundle popular presentation-graphics packages, Freelance 2.01 and PowerPoint 4.0, respectively. With either of these products, you can produce first-rate on-screen slide shows and printed presentation graphics. For its part, Quattro Pro has some excellent presentation features.

By weighing in with five bundled applications, Lotus's SmartSuite wins by a nose the race to provide the most software that you can use right out of the box. SmartSuite's fifth member is Organizer 1.1, a PIM (personal information manager) with one of the best interfaces around. Organizer's super interface enables you to get up to speed in minutes. Over the long haul, however, you may find it a bit too basic. The program has the right mix of features, but each one will only take you so far. The appointment scheduler, for example, does not let you log two appointments for the same time period.

Microsoft Office also includes an additional application, Microsoft Mail 3.2, but to use it you must own the program's Server Edition and have a Microsoft Mail post office installed on your network. The program is obviously included to entice corporate buyers to make the mail package their standard. Lotus originally included cc:Mail in SmartSuite but made a decision to take it out, because the company claims its customers evaluate and purchase communications products separately from desktop applications.

Summing the Parts

A key to evaluating an office suite is determining how well the applications work together. Each of the three office bundles comes with basic tools that help you integrate program features and switch among applications with a few mouse-clicks and keystrokes.

One of the cleverest is SmartSuite's collect-and-copy feature, an interesting extension of Windows' copy-and-paste ca-

pability. From within Ami Pro, you click on an icon that transfers you to 1-2-3, where you can highlight and paste multiple cell ranges into Ami Pro in one step. This process is much more efficient than copying and pasting multiple ranges one at a time. In addition, you can select another icon to quickly tile two SmartSuite applications side by side to make the collect-and-copy feature even easier to use.

You can also type text in Ami Pro's outliner and click on an icon to automatically convert the outline to a series of bullet slides in a Freelance presentation. Or you can click on an icon to build an attractive month-at-a-glance calendar within Ami Pro, based on a schedule created with Organizer.

Conceptually similar features in Microsoft Office let you do tasks such as typing the text for a presentation in Word and transferring it into a PowerPoint graphical presentation with one click. With Borland Office, you can press a button within Quattro Pro to launch WordPerfect's text-art tool and place curved text in a spreadsheet.

Lotus's SmartSuite includes the longest list of these simple but clever application integration tricks, but it builds them on the weakest foundation. For the most part, SmartSuite's tools are constructed using Ami Pro macros. While the tools are certainly a tribute to the capability of Ami Pro's scripting language, as macros they run sluggishly and are not as bulletproof as they should be.

In each application bundle, you can employ a special icon palette at the top of your Windows display to easily launch and switch among programs. The palettes from Microsoft and Borland, affectionately dubbed MOM (Microsoft Office Manager) and DAD (Desktop Application Director), respectively, are stand-alone programs to which you can add icons to launch nonmembers of Microsoft Office or Borland Office. Lotus's LAM (Lotus Application Manager) is an Ami Pro macro that includes a fixed group of icons. Microsoft's MOM also includes the Find File feature included in Word and Excel. With Find File you can build advanced queries that locate and list files on your hard disk according to the criteria that you specify. These queries can be named and saved for reuse.

Crossing Applications

Thanks to standard Windows tools like the Clipboard, DDE, and OLE, exchanging information between two Windows appli-

OLE 2.0: Death to Monoliths?

Microsoft's launch of OLE 2.0 could change the way we work with software. The vision promised by OLE 2.0 is one of many vendors delivering small, functional software components to create an integrated, customized environment for the user. In a way, application suites fly in the face of this vision. They are, after all, a return to the monolithic approach: one vendor supplying a set of huge, multifeatured applications. It's reminiscent of the way software was sold when mainframes and minicomputers were king.

Clearly, major vendors are now committed to OLE 2.0 as a mechanism to more tightly integrate their application bundles. Therefore, OLE 2.0 may fuel, somewhat ironically, the phenomenal success of office suites, rekindling the notion of a monolithic model of software development.

Using classic object-oriented programming methodology, OLE 2.0-aware applications can browse each other to discover usable objects. Instead of launching an entire application à la OLE 1.0, you can work with an application's component parts. OLE 2.0 could call up your spreadsheet's @function engine from within your word processor, for example, to sum a table's rows of numeric information.

Office bundles can use this same approach to streamline the software architecture and make the bundled applications interact more efficiently. For instance, applications in Microsoft Of-

fice share a spelling checker, conversion filters, a graphing component, an organizational chart tool, an equation editor, and Microsoft Query.

Microsoft plans to implement OLE 2.0 on three platforms: Windows 3.1, Windows NT, and the Macintosh. In a networked environment, this would allow you to build custom networked applications, using local software components when necessary and perhaps even sharing components across the network and across platforms.

At some point, you'll probably buy and build software the same way that an audiophile today puts together a home entertainment system—by mixing and matching the very best interconnectable components from a variety of suppliers. You would lay the foundation by buying your favorite bare-bones text, table, and graphics editors (which may be offered as a bundle with your PC's operating system/graphical desktop).

You would then add some separately purchased tools. You'd probably begin with a spelling checker and a thesaurus, an E-mail module, and perhaps other specialized tools, such as a text searcher/file indexer, a sound and video annotator, and a speech-recognition module.

Those who build in-house corporate systems will follow a similar paradigm, using network- and OLE 2.0-aware tools tied together with a global scripting language. Each of the pieces will work smoothly with the others and will

be provided, presumably, by a teaming third-party component market.

The healthy component market for Visual Basic is a case in point. Small developers are busily creating custom controls for adding specific functionality—such as image management or telephony features—to a mainstream programming environment. Visual Basic provides a set of generic capabilities, and third parties are filling the gaps in creative ways.

But, given the marketing muscle of major Windows vendors and the runaway success of single-vendor office bundles, is this vision of component software viable? Customers will probably feel more comfortable turning to an established vendor and buying all the pieces as an integrated whole. Customers don't care about the state of the market; they want software that works. One vendor providing all the components can ensure that the entire process comes together without incompatibilities and unforeseen glitches.

The future of OLE 2.0 is quite interesting to contemplate. We'll soon see whether OLE democratizes the software industry by encouraging the development of specialized software components, or if—in the ongoing battle of feature one-upmanship—powerful vendors provide most of the major tools themselves and tie them all together into application bundles. A new architecture, perhaps, but monolithic software just the same.

Cross-Application Scripting

Microsoft and Lotus will implement an advanced application language in future releases of their office-suite products. Both languages will do the following:

- Operate across all major office applications in the vendor's suite
- Access and control OLE 2.0 object components
- Work with standard languages, including Visual Basic
- Call DLLs
- Support scalable capabilities, from record and playback to custom applications

cations is not overly difficult. For the most part, the main players in the Borland, Lotus, and Microsoft application bundles are fully OLE aware, with the capability to operate as both OLE clients and servers (see the table "Integration and Workgroup Features" for particulars about each bundled application). Thanks to these capabilities, creating a compound document composed of text from your word processor, an embedded table from your electronic spreadsheet, and a chart created in your graphics package is neither arduous nor uncommon.

With the advent of OLE 2.0, using the Clipboard, DDE, and OLE as we now

know it may soon become old-fashioned. OLE 2.0 heralds the next wave in inter-application awareness, and three applications in Microsoft Office—Word 6.0, Excel 5.0, and PowerPoint 4.0—showcase the new capabilities that OLE 2.0 makes possible. Representatives from both Lotus and Borland stated during interviews that future releases of their Windows applications will aggressively support OLE 2.0. Customers can expect many useful implementations of OLE 2.0 features to appear this year.

OLE 2.0 manifests itself in several ways in Microsoft Office. The simplest benefit is the ability to drag and drop information

between applications. For example, if you need to use a range of cells in an Excel spreadsheet as the basis for a table in a Word document, you simply display Excel and Word together on the same screen, highlight the appropriate cells in your spreadsheet, and drag their contents into your document. The resulting table in your Word document is an embedded Excel object.

The second up-front manifestation of OLE 2.0 is what Microsoft calls Visual Editing. With traditional OLE, clicking on an embedded object automatically launches the application used to create that object, and you have the opportunity to edit the object in its native environment. With Visual Editing and OLE 2.0, clicking on an Excel object inside Word changes the menus and icon palette to those for Excel, but the nonspreadsheet portions of your Word document are still visible.

This capability is another good reason for having a consistent interface across applications. When you click on the Excel object from within Word, the same menu structure is still available but with Excel-specific options, making the process much less confusing.

Workgroup Awareness

Microsoft Office enjoys a good head start with regard to its implementation of OLE 2.0-derived features, but the company has no corner on innovation. Lotus and Borland leave Microsoft in the dust on another front: workgroup features.

Most applications in the Borland, Lotus, and Microsoft bundles are mail enabled, allowing you to send a document, spreadsheet, or presentation as a mail attachment without leaving your application. Borland dramatically expands this concept with a tool called Object Exchange, or OBEX. OBEX lets you distribute, or "publish," information (e.g., a spreadsheet or a

WHAT'S IN THE BOX?

All three application suites are anchored by a world-class word processor and spreadsheet. Borland offers the best database manager by including Paradox for Windows. To get Microsoft Access, you need to pay an additional \$149 for Microsoft Office Professional Edition.

	BORLAND OFFICE 2.0	LOTUS SMARTSUITE 2.1	MICROSOFT OFFICE 4.0
Word processor	WordPerfect for Windows 6.0	Ami Pro 3.01	Word 6.0
Spreadsheet	Quattro Pro for Windows 5.0	1-2-3 for Windows 4.01	Excel 5.0
Database manager	Paradox for Windows 4.5	Approach 2.1	Access 1.1 (Professional Edition only)
Presentation manager	None	Freelance 2.01	PowerPoint 4.0
E-mail	None	None	Microsoft Mail 3.2
PIM	None	Organizer 1.1	None

spreadsheet notebook) to users who "subscribe" to the information. As you prepare to publish information via OBEX, you specify the *version depth*, or how many revision levels of the information are retained for subscribers' use.

OBEX can distribute information via MAPI- or VIM-compatible (Vendor-Independent Messaging) mail systems, using LAN disk space, via MCI Mail, or with any combination of these methods. When you use OBEX inside a Borland Office application, you activate a special icon palette with buttons that enable you to publish new information or poll for subscribed information.

Lotus gives information-sharing an interesting twist of its own. Using technology called Notes FX (short for Notes field

exchange), Ami Pro, 1-2-3, and Freelance can intelligently store information on a Lotus Notes server. (Notes is Lotus's popular groupware product—a Notes server is an "object warehouse" that has the ability to intelligently store, index, and retrieve information in virtually any combination of formats.)

Notes FX lets you use a Notes server as an intelligent document management and revision-control back end for Ami Pro, 1-2-3, and Freelance. Notes can store data files from these applications, and the Notes database can attach fields to the data files, so you can catalog and index documents. For example, with Notes

and Ami Pro, you can create a document library and management system to track the revision history of documents and index them by last revision date, description, size, style-sheet type, and other categories that you specify.

Notes FX supports bidirectional data exchange. For instance, data contained in a 1-2-3 field can act as a field in a Notes form or view. The Notes view is updated each time you enter data into the spreadsheet, or you can update the spreadsheet from a Notes form. Notes agents and macros can use the spreadsheet data in a Notes field to build a dynamic chart or to control a workflow application.

Obviously, to use Notes FX you must have a Notes server installed on your network. Unfortunately, neither the Notes server nor the client software is included in the SmartSuite bundle. But clearly, Lotus includes Notes in its vision of the future of automated office software.

INTEGRATION AND WORKGROUP FEATURES

Microsoft has a head start on OLE 2.0 integration, but all three vendors have pledged strong support of the open standard in 1994. (● = yes; ○ = no.)

	OLE CLIENT	OLE SERVER	OLE 2.0	MAIL- ENABLED	WORKGROUP FEATURES
Borland Office					
WordPerfect 6.0	●	●	○	●	OBEX
Quattro Pro 5.0	●	●	○	●	OBEX
Paradox 4.5	●	○	○	●	OBEX
Lotus SmartSuite					
Ami Pro	●	●	○	●	Notes FX
1-2-3	●	●	○	●	Notes FX
Approach	●	○	○	○	
Freelance	●	●	○	●	Notes FX
Organizer	○	○	○	●	
Microsoft Office					
Word	●	●	●	●	
Excel	●	●	●	●	
Access	●	○	○	○	
PowerPoint	●	●	●	●	
Microsoft Mail	●	○	○	●	

Coming Soon: Global Scripting Languages

The average full-featured word processor or spreadsheet includes a macro language that lets you automate repetitive tasks and build custom applications. Because macro languages tend to parrot the menu and command structure of the programs they come with, the macro syntax of one application is likely to vary dramatically from that of another.

If a macro language that can automate tasks within a single program is good, then a language

REASON #1

Why **di-ogix**™ is so AMAZING:

It's the world's only integrated Database Management System/Full-Function Spreadsheet/Application Generator that's so easy to use, you don't even have to know what any of this means! With **di-ogix**, anyone can design powerful relational databases, generate detailed reports, mailing labels and graphics and even create complex custom applications and demos — with no programming experience.

Now, there's another **100,000 FREE*** reasons... all of them

*Only \$9.95 shipping and handling in continental U.S.

For years, **di-ogix** has been the world's best-kept software secret. Now, for a limited time, the first 100,000 people who respond can own this powerhouse of a program — for just the cost of shipping & handling.

This DOS version (certified to run from within Windows 3.1) needs just 2 megs of disk space and is as easy to learn and run as any popular spreadsheet — in fact if you know Lotus 1-2-3, you're already an expert **di-ogix** programmer!

Here's what you get with **di-ogix**:

• 400-pg. Manual and Tutorial • Spreadsheet with over 200 functions • Relational report generator • Full-screen debugger • Powerful application generator • Utilities to create mailings, business graphics and more • Royalty-free run-time module

Ask about versions for Windows, Novell and UNIX, too!

1-800-454-4426

Order by FAX **1-800-454-4490** or contact ON TOP SYSTEMS, P.O. Box 676, Northbrook, IL 60062



Reviews Roundup

that can do the same thing across program boundaries should be even better. Microsoft and Lotus both seem to think this is the case. Lotus has announced LotusScript, a BASIC-like scripting language that is rudimentarily implemented in Improv for Windows, Lotus's alternative spreadsheet. And Microsoft has weighed in with VBA, which premieres as the new macro language for Excel 5.0.

While neither language can yet be considered global (since each one works in a single application for now), both companies have committed to scripting languages that will work across all their major Windows applications. Both companies suggest that these languages will be phased in with major new releases of their Windows applications. Since recent major new releases of Word and PowerPoint have just occurred without internal support for VBA, it is probably best not to hold your breath. Microsoft has promised that Visual Basic will be integrated across the Office product line by 1995.

Microsoft's implementation of VBA in Excel is particularly appealing. When you use Excel's keystroke recorder to build a macro, the keystrokes are captured as Visual Basic code. You can edit the macro with a built-in code editor and use the capable debugger to detect and correct errors. If you're a Visual Basic programmer, your learning curve will be very slight.

Combined with OLE 2.0, VBA will ultimately enable you to write applications built from the prefabricated parts of your favorite Windows programs. For now, you will have to settle with Word 6.0's Word-Basic and Microsoft Access Basic. With these tools, you can make calls to the macro languages and return results, instead of controlling the applications directly from Visual Basic.

Lotus plans the same type of strategy for LotusScript as Microsoft has announced with VBA. The language will be scalable, supporting a wide range of functionality, from simple record-and-playback techniques for easy macro creation to the ability to call DLLs created as external C routines.

OLE 2.0 compliance will give LotusScript the same type of access to application objects as VBA has, allowing you to create custom applications from components of the Lotus suite (or from any other OLE 2.0 server that exposes software objects). LotusScript will also be compatible with other BASIC languages; this will allow a LotusScript application to be incorporated into other BASIC programs,

Introducing the 110 Alert.™
The First Computer Over-Temperature Alarm.

- Alarm sounds if PC hits 110°F
- Warns of fan failure or inadequate cooling before damage occurs
- Fits any computer
- Only 1" x 1.5"
- Easy to install
- Lifetime warranty
- Made in USA



Only \$29

OPERATING TEMPERATURE



PC POWER & COOLING, INC.

5995 Avenida Encinas, Carlsbad, CA 92008, (619) 931-5700, (800) 722-6555, Fax (619) 931-6988

We accept Visa, MC, CO, or PO on approved credit. ©1993 PC Power & Cooling, Inc. 110 Alert is a trademark of PC Power & Cooling, Inc.



Is Brutus*, the King of Monitors, So Impressed by the **15"** SCEPTRE?

Among the finest 15-inch High Resolution Color Monitors you can get, the Microprocessor based Low Radiation (MPR II compliant) **SCEPTRE CC-615L** offers:

1024 x 768 VESA 72Hz Flicker-free
Multi-scan 30-60 KHz
INVAR Shadow Mask Tube, FS II Flat Screen
31 Memory Settings
(5 Factory Preset, 26 User Adjustable)

Anti-static Screen
Universal Power 90-260 VAC 50/60Hz Auto-sensing
Advanced Dynamic Focusing
Manual and Auto-Degaussing
Front Access Push-button User Controls

PLUS: Energy Saving Option (**CC-615G**), SCEPTRE's Two Year Limited Warranty, and many more.

In addition, SCEPTRE's impressive full line of Micro-processor based monitors includes **CE-6N**, **CC-6N** (14-inch) and **CL-617/617L** (17-inch). For more information, contact SCEPTRE or its distributors today.



***Brutus:** Monitor Lizard, an endangered species, recently seen in the film "The Freshman" with Marlon Brando and Matthew Broderick



SCEPTRE®

SCEPTRE TECHNOLOGIES, INC. 714-993-9193 FAX 714-993-2997

TECH DATA
CORPORATION

1-800-237-8931

including Visual Basic.

With these cross-application languages, you could build a front end to an application and then use components of the office suites to perform specific tasks. For instance, you could populate a spreadsheet with customer account information held in an external database, create a data file of overdue accounts, and print personalized letters requesting prompt payment. The applications would perform specific functions in the background. The spreadsheet would pull in data and perform calculations; it would then pass the table on to a word processor, which would use the table as data for a mail-merge operation.

The user would see only the front end; the application components would be totally invisible. The end user would deal only with the significant data and the controls needed to accomplish a particular task.

As a result, each corporate desktop would be customized, iconized not with a set of software applications but with a set of specific tasks that a

particular worker performs. The applications become, as they should be, a means to the end of getting work done, not the central focus of the desktop.

Taking the Plunge

Is the purchase of an office application suite a good move for your organization?

Taking only the up-front costs into account, the answer is an easy yes; such a collection is the best way to legally get your hands on a lot of good software at a very reasonable price.

In the corporate realm, however, true costs are seldom so easy to tally. For example, if your organization has invested considerable effort into building value around a particular group of programs (e.g., you've got thousands of pages of extensively formatted documents in WordPerfect format, or you have a body of critical engineering calculations built into macro-laden 1-2-3 worksheets), rocking the boat to achieve lower initial software costs and a consistent user interface may simply not be

worth it. In the short term, buying a suite will deliver improved cross-application integration, but over time, tools such as OLE 2.0 will enable all applications to integrate easily.

If you've concluded that buying an office application suite is a good idea, which one should you choose? Lotus's SmartSuite clearly delivers the most programs for the money and is the best among these near-equals in terms of value. If you use Notes or plan to implement it, SmartSuite is an even sweeter deal.

But if you've already got strong ties to a particular word processor or spreadsheet that is contained in one of these bundles and want to extend your software arsenal inexpensively with a minimum of re-learning, pick the bundle that includes the highest percentage of your favorite programs.

No matter which bundle you choose, you can rest assured that with future releases, the individual programs in your collection will become more feature-rich and better equipped to collaborate with each other. And if past trends are a true indicator, they'll also continue to go down in price. ■

Bill Lawrence is part of a team that manages a 3000-node network and related computing services for a major Western utility. He has been actively involved in networking and PCs for the past 10 years and is the author of Using Novell NetWare 4 and Using Novell NetWare, both from Que Corp. You can contact him on the Internet or BIX at blawrence@bix.com.

About the Products

Borland Office 2.0\$595
Upgrade and competitive upgrade\$299
Borland International, Inc.
100 Borland Way
Scotts Valley, CA 95066
(800) 331-0877
(408) 461-9000
Circle 1340 on Inquiry Card.

SmartSuite 2.1 for Windows\$795
Upgrade and competitive upgrade\$595
Lotus Development Corp.
55 Cambridge Pkwy.
Cambridge, MA 02142
(800) 343-5414
(617) 577-8500
fax: (617) 693-0968
Circle 1341 on Inquiry Card.

Microsoft Office Standard Edition 4.0\$750
Microsoft Office Professional Edition\$899
Upgrade\$259
Competitive upgrade\$299
Microsoft Corp.
1 Microsoft Way
Redmond, WA 98052
(800) 426-9400
(206) 936-8661
fax: (206) 936-7329
Circle 1342 on Inquiry Card.

ROMDISK™

For PCMCIA Products circle 85,
OTHER Products circle 86 on Inquiry card.

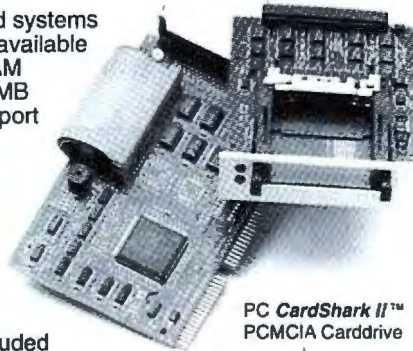
SOLID STATE Disk Emulators and PCMCIA Products

Board Level Disk Emulators

- Replace mechanical drives in embedded systems
- High performance and low cost models available
- Flash, EPROM and battery-backed SRAM technologies. Capacities from 180K to 14MB
- Dual drive and hard drive emulation support
- 8 and 16 Bit ISA bus support

PCMCIA Carddrives & Adapters

- Use PCMCIA cards in your desktop or embedded PC system
- Internal model fits in 3 1/2" drive bay
- Dual socket & external models available
- Support for all types of memory, I/O cards and Type III hard drives
- DOS & Windows compatible drivers included



PC CardShark II™
PCMCIA Carddrive

High Capacity DRAM Drive

- Expandable 16 to 512MB. 5 1/4" or desktop models. Fast SCSI-2, SIMM module based, .1msec access with built-in battery back-up and ECC.

Flash IDE Drives with capacities from 2.5 to 40MB

Features: Autoboot capability, all models. Support for all popular operating systems. Solid state reliability.

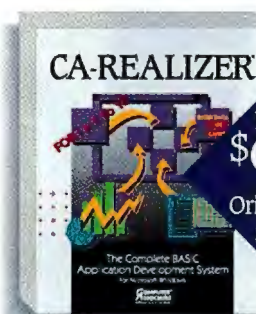
Applications: Embedded Systems, Diskless PCs, LANs, POS, Medical, CAD/CAM, Graphics, High Performance PCs and Servers.

CURTIS, INC. Industry Leader in Disk Emulation Products

418 W. County Rd. D • St. Paul, MN 55112 • 612/631-9512 • FAX 612/631-9508

A Better Basic.

New CA-REALIZER® 2.0 Beats Visual Basic 3.0.



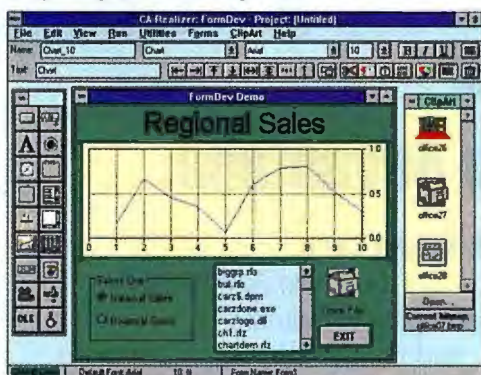
Now
\$99.
Originally
\$247.

Compared to Visual Basic 3.0, CA-REALIZER® 2.0 is half the cost and twice the product.

CA-REALIZER is already the easiest, most powerful BASIC for Windows and OS/2, and with version 2.0 it's even better. No one can match our combination of features, ease of use, and price. No one can make it easier to port your applications from QuickBASIC, and

no one can make it more fun to develop for Windows and OS/2.

CA-REALIZER also comes with a huge array of powerful, plug-and-play tools like spreadsheets, charts, text editors, animation,



graphics tablets and database forms, along with many features other BASICs don't offer. Arrays are re-dimensioned and processed automatically. Algorithms can be written as formulae instead of complex looped expressions. Once an application is complete, compile it into a stand-alone OS/2 or Windows

application and distribute it royalty-free with the run-time module that's included. And you can generate an installation disk with the push of a button.

PC Computing said, "No other Windows BASIC can match it for power and breadth of features."

At \$99, no one can match our price either, and it includes our award-winning Windows report writer absolutely FREE.



Only CA-REALIZER Gives You All Of This:

- Develop for Windows and OS/2
- Create and save libraries of pre-coded and formatted controls dynamically from within REALIZER
- Use any standard Windows and OS/2 custom control in FormDev
- Integrated Programmable Application Tools such as Charts, Spreadsheets, Text Editors, Graphics, Animation, and a Scheduler
- Easy migration of QuickBASIC applications to Windows and OS/2
- Import/Export Of 1-2-3, Excel, CA-Supercalc, CA-Compete! & Xbase Files
- Interactive WYSIWYG application design
- Generation of user accessible & modifiable BASIC code
- Full support for DDE and DLLs
- Instant database forms from DBF files
- Dynamically expandable multi-dimensional arrays with a full range of array and matrix operators and functions



Call 1-800-225-5224, Dept. 25500
Today Or See Your Local Dealer.

This offer is good for a limited time only. Call today and find out how much better BASIC can be.

COMPUTER ASSOCIATES
Software superior by design.

New CA-REALIZER 2.0

© Computer Associates International, Inc., Islandia, NY 11788-7000. All product names referenced herein are trademarks of their respective companies. Cost comparison based on Visual Basic Release 3.0 Suggested Retail Price. *PC Computing* quote appeared 10/91, pg. 90.

Circle 80 on Inquiry Card.



Take Up Weightlifting Or Take Advantage.



Turtle Beach Audio Advantage™... \$129.00 PCMCIA Sound Card.

Put "portable" back into the portable presentation. With the Audio Advantage™ PCMCIA sound device, you simply snap the card into place, plug in suitable speakers or headphones, and in seconds your multimedia presentation is ready to go with the highest quality sound.

See your favorite dealer, or call
800-645-5640 for more information today!



TURTLE BEACH SYSTEMS

52 Grumbacher Road • York, Pennsylvania 17402 • (717) 767-0200 • FAX: (717) 767-6033

Circle 173 on Inquiry Card (RESELLERS: 174).

Multiprocessor Horsepower

Systems from ALR, Compaq, and VTech show that for a SQL server, two CPUs are better than one

RAYMOND GA CÔTÉ

Admiral Grace Murray Hopper liked to say that when farmers wanted to pull a heavier load, they didn't breed a bigger horse, they simply used more than one. Aside from providing extra pulling power, a team of horses provided flexibility, because the farmer could harness them in whatever arrangement suited the task at hand. Although Admiral Hopper was brought up in the great farm country of northern New Hampshire, her story was aimed not at horse breeders, but at computer designers: Multiprocessor computers are the way of the future.

Windows NT's support for multiple processors has encouraged the development of a crop of relatively inexpensive Intel-based multiprocessor, or MP, PCs. These are systems that can run standard DOS and Windows software, as well as 32-bit NT programs. Any multithreaded application ought to get a significant boost from running on more than one processor at once. In addition, NT is able to distribute concurrently running programs among processors, whether those programs are multithreaded or not.

To find out just how much performance an MP PC can deliver, I tested dual-processor systems from Advanced Logic Research, Compaq, and VTech. Prices for the three systems range from \$3999 for a base-model VTech Platinum SMP 486DX2/66 desktop system running two 486 CPUs to over \$20,000 for a fully configured Compaq ProLiant 2000 server with dual Pentiums. The ALR ProVEISA DMP 4/66d, a floor-standing server, fell in the middle of the price range.

To compare performance, I used Microsoft's SQL Server, a true NT application. Using different processor modules in the Compaq system, I also tested one processor against two, the 486 against the Pentium, and perhaps most interesting, two 486s against a single Pentium.

Judging from the SQL Server test results, two processors are definitely better than one for an applications server, where processing power shares importance with file I/O. I also found a wide latitude in the

performance of different systems and discovered that simply adding a second processor doesn't necessarily increase performance when running a single application.

MP Design

Adding extra microprocessors to a system is an attractive idea that has cropped up more than once in the last 10 years. Because they leverage off standard PC designs, shared-memory MP designs in particular promise an economical means to increase computing power—either beyond levels available with the current hot processor, or to levels competitive with that chip but using several less expensive CPUs.

In a shared-memory design, several processors sit on the same bus and share memory space and other resources. Contention for the shared resources, however, limits the number of processors you can add and still gain performance. The more capable the bus between processors and main memory, the more processors a shared-memory design can support. Adding a second processor provides the biggest performance gain of all. (For more on MP computers, see "All Systems Go," August 1992 BYTE.)

Despite their promise, MP PCs have not yet received general acceptance, for two reasons. First, most MP implementations have used proprietary designs that require a specially modified operating system and are therefore incompatible with the rest of the industry. Second, aside from a brief flurry of Unix support for multiple processors, there hasn't been a widely popular operating system to run on the hardware.

Windows NT changes this situation by defining built-in support for SMP (symmetric multiprocessor) PCs, with a standardized low-level interface to identify

and control multiple processors. With an SMP hardware design, any processor can handle any job as well as another, and that makes easier the operating system's job of distributing the processing workload, even when the number of processors can vary. (Asymmetrical designs dedicate different processors to different tasks and



Three dual-processor systems from Compaq, ALR, and VTech (left to right). The ALR ProVEISA DMP and the VTech Platinum SMP systems each have two 486DX2/66 CPUs. The Compaq ProLiant 2000 can take two 50-MHz 486DX or two 66-MHz Pentium processors.

need proprietary operating-system support.) Standard NT can support two processors, while NT Advanced Server can support up to four. Proprietary OEM versions of Windows NT will support up to 16 processors.

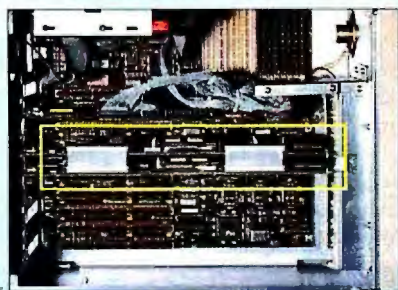
Testing

Initially, the most likely job for an MP machine is as an applications server, processing transactions or perhaps providing decision support from a database. MP's extra horsepower is overkill for a straight file server. It's appropriate, then, that I used Microsoft's SQL Server for Windows NT to test MP performance. SQL Server is also one of the few available 32-bit applications designed for NT, and it can take good advantage of multiple processors.

For my evaluation I ran a modification of NSTL's SQL Server benchmark, a test that models a transaction-based book-ordering application. The test ran a series of order transactions and returned the

A Trio of Dual-Processor Systems

ALR ProVEISA DMP 4/66d



Each 486DX2 chip sits on a circuit card (outlined) in an extended EISA slot with a 512-KB RAM cache. The two CPUs communicate via two ribbon cables.

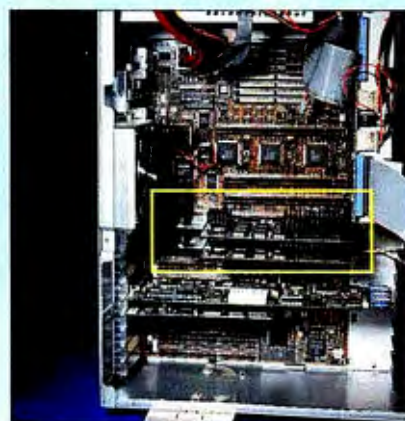
ALR's ProVEISA is a server with a floor-standing case, 10 EISA slots, and 12 half-height drive bays (half 5¼-inch, half 3½-inch). A 300-W power supply is also appropriate for server duty. The ProVEISA provides built-in SVGA graphics with 1 MB of RAM, upgradable to 2 MB.

The dual-processor ProVEISA comes with a single floppy drive and a Texel double-speed CD-ROM drive to load Windows NT. The tested configuration included NT, 32 MB of RAM, and two Maxtor 540-MB SCSI hard drives. ALR supplied the system with a caching SCSI-2 card with 4 MB of RAM. A plas-

tic door covers access to drive bays and user controls such as the reset button. The case locks onto its chassis, but I easily broke the lock (accidentally, through misunderstanding the key position).

The ProVEISA places each 486DX2/66 processor on a separate plug-in card, each of which takes an EISA slot. The two processor cards sit side by side with direct processor control and communication going through two sets of directly wired connectors. Each processor gets its own 512-KB RAM cache in an effort to minimize competition between the two processors for access to main memory.

Compaq ProLiant 2000



Each of two special processor cards (outlined) holds a 66-MHz Pentium with a 256-KB external cache.

Compaq's ProLiant 2000 is a full-fledged server with lots of reliability and usability features, accounting for the \$15,000 and \$20,000 prices of the two test configurations (dual 50-MHz 486DX and dual 66-MHz Pentium processors, respectively). Reliability features include error-correcting memory, Compaq's Smart SCSI drive array controller, hot-swapping hard drives, and built-in SNMP-compatible system diagnostics. The SCSI controller can be configured for RAID, although I didn't take advantage of it in testing.

Compaq's Insight system management software works with the hardware to catch problems before they become disasters. The Windows-based software is easy to use and flexible in setting up server management functions. CD-ROM-based start-up software guides

you through installation and configuration. Other features include Compaq's 32-bit EISA combination Ethernet/Token Ring network card and a double-speed CD-ROM drive.

Inside the big tower case are six available EISA expansion slots out of a total of eight. There are four processor slots, although the ProLiant 2000 has the power and cooling abilities to support only two. It uses the same motherboard as the ProLiant 4000, which can take four processors.

The ProLiant TriFlex architecture provides separate 64-bit processor, 128-bit memory, and 32-bit I/O buses, with a buffering bus controller between them that allows concurrent memory access by both system and I/O processors most of the time (70 percent, according to Compaq).

VTech Platinum SMP 486DX2/66 dual



The motherboard holds a 486DX2; an optional card holds a second matching CPU (two chips outlined).

VTech's dual-processor Platinum is a desktop system, aimed initially at software developers working on MP applications and running NT-based workstation applications once they become available. Besides good performance, the VTech also has an exceptionally low price: \$3999 with 16 MB of RAM, a 527-MB IDE hard drive, a double-speed CD-ROM drive, VL-Bus (VESA local bus) graphics, a 15-inch color display, and Windows NT.

The system combines two VL-Bus expansion slots with standard ISA slots. The MP daughtercard, however, takes one VL-Bus slot. The Platinum also provides built-in IDE and SCSI-2 connections, as well as high-speed serial (16550) and parallel (ECP [extended capabilities port]) ports.

The Platinum has a standard motherboard configuration with an optional plug-in card

to support the second processor. The motherboard processor is installed in a ZIF (zero insertion force) socket and can be upgraded to a Pentium OverDrive chip. Both SCSI and IDE interfaces are provided standard. The dual processors communicate through the VL-Bus and the proprietary processor socket.

As with the ALR and Compaq systems, the Platinum SMP design is 100 percent symmetrical; either processor can handle any task, including hardware interrupts, thanks to two Intel APICs (advanced programmable interrupt controllers). The Platinum takes a minimalist approach to multiprocessing by providing no separate secondary cache on the MP plug-in card. Both CPUs share the same 256-KB writeback cache. Even so, the Platinum provided excellent throughput results in my tests.

It's a Jungle Out There!

AND MAG INNOVISION WANTS TO KEEP IT THAT WAY. IT'S WHY WE'RE INTRODUCING GREEN ENERGY.

GREEN ENERGY WAS DEVELOPED TO HAVE MINIMAL IMPACT ON THE ENVIRONMENT. GREEN ENERGY MEANS EPA ENERGY STAR COMPLIANCY. GREEN ENERGY MEANS VESA DISPLAY POWER MANAGEMENT SIGNALING COMPATIBILITY. GREEN ENERGY MEANS CONFORMANCE WITH SWEDAC MPR II LOW-EMISSION STANDARDS. AND GREEN ENERGY MEANS NO OZONE DEPLETING SUBSTANCES WERE USED IN MANUFACTURING OR PACKAGING.

BEST OF ALL, MONITORS WITH THE GREEN ENERGY LOGO FROM MAG INNOVISION WILL HAVE THE LEGENDARY PERFORMANCE AND QUALITY OF A MAG THAT EARNED US PC MAGAZINE'S EDITORS' CHOICE FOR 4 CONSECUTIVE YEARS, AND READERS' CHOICE IN SERVICE AND RELIABILITY THIS YEAR. THE KIND OF PERFORMANCE AND QUALITY YOU'D EXPECT FROM TOP SYSTEMS AND FUTURE GREEN SYSTEMS.

CALL US AT 1-800-827-3998 (1-714-751-2008 IN CALIFORNIA) AND WE'LL SEND YOU INFORMATION ABOUT MAG INNOVISION'S NEW GREEN ENERGY MONITORS, HOW THEY HELP SAVE THE ENVIRONMENT AND WHERE YOU CAN GET ONE.

IT'S A JUNGLE OUT THERE! LET'S KEEP IT THAT WAY.



©1994, MAG INNOVISION, INC. ALL RIGHTS RESERVED. MAG INNOVISION AND ITS LOGO ARE TRADEMARKS OF MAG INNOVISION, INC. ALL BRAND AND PRODUCT NAMES ARE TRADEMARKS OR REGISTERED TRADEMARKS OF THEIR RESPECTIVE OWNERS.

Circle 171 on Inquiry Card (RESELLERS: 172).

**DX17F
GREEN ENERGY
MONITOR**

**DX15F
GREEN ENERGY
MONITOR**

|||||

486/Pentium Cross Platform Tools

The Fastest 32-bit Code

Microway has specialized in PC Numerics and x87 support since its founding in 1982. In 1987 we introduced NDP Fortran-386, the first 32-bit Fortran that ran on DOS and supported the Intel and Weitek coprocessors. Today we produce i860 cards with up to 200 megaflops of throughput which can be run in parallel as a one gigaflop computational server. Our compilers feature mainframe extensions plus unique optimizations like inlined intrinsics, a "4+ 4" x87 stack model, loop unrolling and with the upcoming release of our Pentium code generator, optimal numeric support for Intel's latest CPU. The bottom line is our tools produce the best 32-bit code possible running on the largest number of platforms with the front ends you need: Fortran-90/77 and C/C++.

NDP Fortran-90...call for free demo disk and white paper!

The key to optimal numeric performance is the use of the right tools. When it comes to running scalar problems on scalar processors, the difference between languages is small. However, when RISC processors with vector support are used, the language becomes important. In particular, if your programs spend most of their time manipulating data stored in arrays, you need to use a language which improves vector efficiency and data flow by minimizing the number of accesses to memory. The dichotomy between scalars and vectors has grown worse as processors have become more dependent on caches for data access. Vectorization, the technique for optimizing accesses to data stored in caches, was developed in the late 70's by Cray for the Cray 1's Vector Registers.

Vectorization, as performed by tools like VAST, converts an F77 program into a new one which makes calls to a "vector library." Fortran 90's Array Syntax Notation results in vector code being inlined by the compiler directly. This feature is similar to tensor notation and produces compact readable code. It is the most significant "scientific addition" made to a procedural language in the last 20 years. Fortran 90 has also codified numerous F77 extensions, including dynamic arrays, case statements, structures, modules and easy to use I/O. Whether you are running on a 486, Pentium, i860, or massively parallel Supercomputer, Fortran 90 is the choice if numeric speed and portability matter. Call for our white paper on Fortran 90 today.

508-746-7341

386, 486 & Pentium Compilers

Microway's NDP family of 32-bit compilers generate globally optimized mainframe quality code that runs on the 386, 486, Pentium and i860. They run on 32-bit operating systems such as OS/2, UNIX, Solaris, Coherent, NT and DPMI/VCPI DOS Extenders.

NDP FortranTM90 a complete Fortran-90 which runs in conjunction with NDP Fortran.

NDP FortranTM is a full F77 with F66, DOD, VMS and MS extensions.

NDP C/C++ compiles K&R and ANSI C and is C++ Release 2.1 compliant.

NDP Pascal is a full ISO Level 1 Pascal with BSD extensions that can interface the NDP C runtime libraries.

NDP Language Pricing

DOS versions include a VCPI/MM DOS Extender, DPMI interface layer, support for x87 and Weitek coprocessors, NDPLink, NDPLib and GREX - our DOS graphics library. The Pentium release adds new code generation, royalty free DPMI and VCPI plus symbolic debugging.

DOS 386/486 version.....\$695/795

DOS Pentium version.....\$995

OS/2 Developer's Pack includes IBM OS/2 WorkFrame and Toolkit. These tools use the IBM Linker. Deduct \$100 if you don't need the WorkFrame. 386/486.....\$695
Pentium.....\$795

UNIX 386/486 use the native tools and are available for SCO or ISC UNIX.....\$1195

Coherent version.....\$295

NDP Fortran-90.....\$395

i860 Supercomputers

GigacubeTM - Custom NFS 486 Workstation with your choice of QuadPuters or ArrayProXPs one Gigaflop from\$50K

ArrayProXPTM - EISA Array Processor - features a zero wait state 50 Mhz 64-bit memory system. The 400 MB/Sec memory bandwidth in conjunction with 100 megaflop i860XP results in 28.96 Unpack megaflops, 94 megaflops doing dot products and 70 megaflops doing FFTs. The card bursts on the EISA bus at 33 MB/Sec and holds up to 256 megabytes of RAM from\$7995

QuadPuterTM860 - The world's most cost effective Supercomputer. The QuadPuter includes four modules, each containing a 25 Mhz i860 and two megabytes of local memory. The modules plug into an EISA card that provides 32 megabytes of shared memory. A single QuadPuter has an aggregate throughput of 200 megaflops! With software from.....\$9995

Number SmasherTM860 - our ISA 860 card comes with 8 or 32 megabytes. It includes one NDP Language - 80 megaflops of throughput starting at just.....\$2995

NDP FortranTM860 along with our C/C++ and Pascal utilize advanced scalar code generation techniques to optimize the i860's numeric scalar performance.....\$1995

PPSTM860 postprocessing scheduler, takes assembler output and converts scalar operations into pipelined operations running in dual instruction mode. Scalar speed ups in the range of 10 to 50% are common.....\$500

VAST-II Vectorizer speeds up vector codes 100 to 300%. Includes a library of 700 vector primitives.....\$1495

486 Workstations

486/Pentium BX Workstations - a Microway Tower is the ideal solution to your 486/Pentium needs. They feature industrial grade American power supplies, heavy duty cooling and easy access. All motherboards are carefully burned in and equipped with 50 Amp power connections. Our BX Towers make great Workstations, file servers, and CAD/CAM stations. They were originally engineered to house i860 arrays, configured as NFS computational servers. Each system is customized with the OS of your choice, including ISC UNIX, OS/2, DOS and Windows. What differentiates Microway towers is our ability to integrate the peripherals you need, including SCSI tape drives and CD-ROMs, network cards and high quality hard disk and graphics adapters. 486-BX systems are used worldwide performing demanding tasks from testing jet engines to searching for oil. Call today for our BX Series Catalogue.

Search Engines & Libraries

MSE-160 - Free Text Search Engine ISA card processes 160 megabytes of data per second. Includes Text Retrieval software.....\$950

IMSL Microway compiled and validated version of the IMSL mainframe libraries, available for the 386/486 or i860, Complete Package.....\$2,000

NAG Microway compiled and validated Foundation x86/860.....\$1195/1995

FortLP.....\$1195/1995

Workstation.....\$2995/3995

KUCK & ASSOCIATES hand coded i860 libraries. Does 1024 real FFT in 500 microseconds!

DSP.....\$750 Basic Math.....\$500

LAPACK and BLAS, sources included. 386/486.....\$195 i860.....\$295

Microway[®]

Technology you can count on!

Research Park Box 79, Kingston, MA 02364 USA (508) 746-7341 FAX 746-4678
U.K. 81-541-5466 Poland 22-414115 Italy 2-7490749 Greece 1-2915672 France 130-541767

The PC Intern Phenomena

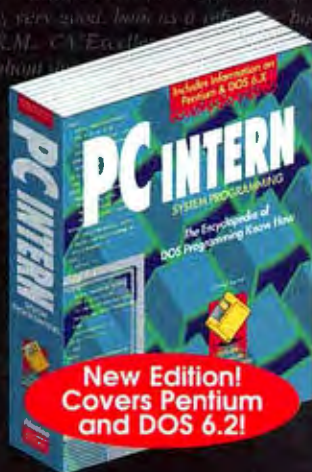
Over 400,000
Copies Sold

Nearly half a million programmers can't be wrong!

See why they say PC Intern is worth its weight in gold:

"...best reference book I have ever seen." - D.C., TX. "Best written PC language book I've seen." - A.R., OK. "...enabled me to put my source coding to rest. It has been a real blessing." - E.H., NY. "Is an outstanding book we need more books at this level." - W.S., TX. "Like this book will save me lots of time on program development." - J.M., OH. "Top notch. Thank you." - J.J., NY. "Good book. Very informative and well written." - E.K., U.K. "A thorough coverage of PC hardware and DOS programming." - K.A., FL. "Very, very good book as a reference book and educational book." - A.J., CO. "Excellent book." - R.M., CA. "Excellent book with examples." - P.D., CA. "I could not do my work without it."

PC Intern System Programming, a literal encyclopedia for DOS programmers. New edition updated to include information on programming for DOS 6.2 and the Pentium processor. Parallel programming examples throughout in assembly language, C, Pascal and BASIC. Covers video cards, sound and TSRs, the motherboard, and bus and chip sets (NEAT). Also, ports, interrupts, BIOS memory map and services, network programming, and much, much more. Over 1000 pages of valuable programming know-how. Disk includes example programs from book.



Order Item #B145 Price: \$59.95 w/companion disk

"I'm new to the PC, and this book looks like it has all of the information I'll ever need. The secrets are fully explained in a thorough and readable manner. It's the best computer book I have ever read." - S.J., CA. "I'm a high school student taking a Pascal course and this informative book says and explains better than the class." - G.T., AZ. "Excellent book. Exactly what I was looking for to learn PC System Programming." - D.N., NY. "The book is worth its weight in gold..." - A.P., Argentina

Abacus

5370 52nd S.E. Grand Rapids, MI. 49512
(616) 698-0330

Reviews

different processor configurations.

All three machines provide a standard hardware interface to Windows NT, which allows them to run the off-the-shelf version of NT. The ProLiant comes with Compaq's Smart Start configuration software, which installs a special configuration and error-recovery partition on the hard drive. However, I ran the tests using the same copy of NT that was installed on the other two systems.

MP Approach Delivers

As expected for all systems, the average time per test transaction climbed as more clients were active (see the figure "System Performance Compared"). However, some systems were less affected by client load than others. Among the three dual-486 systems, the Compaq ProLiant 2000 did the best, taking significantly less time per transaction than the ALR and the VTech with 12 or more clients. The ProLiant has the advantage of a faster memory-bus clock speed—50 MHz versus 33 MHz for the two DX2 systems—and Compaq's high-throughput TriFlex bus architecture. The VTech consistently outperformed the ALR, which has the oldest MP design of the three.

The dual-Pentium ProLiant generally got the job done in half the time it took the 486 systems. However, with 12 and 16 clients, it wasn't twice as fast as the dual-486 configuration of the ProLiant. Testing with more than 16 clients should widen the gap between 486 and Pentium configurations.

It isn't surprising that two processors are faster than one when comparing one versus two 486 modules, or one versus two Pentium modules on the ProLiant (see the figure "Comparing Processors"). That the dual-processor configurations took roughly half the time to complete the tests as comparable single-processor setups indicates that the two modules are working mostly in their separate memory caches and that accesses to main memory are relatively unimpeded by competition. Score one for the TriFlex bus.

In all cases but one, the dual-486 configuration of the ProLiant provided similar or better performance than the single-Pentium configuration. Under higher loads, the dual-486 system provided much better performance, and the prices of the two systems are almost the same. Of course, with the dual-486 configuration, you've reached a performance limit, while you can still add another Pentium module to the single-Pentium model (for \$5059).

continued

For fast delivery Order Toll Free 1-800-451-4319 ext.23, or Fax (616) 698-0325

☐ Yes, please rush () copies of PC Intern

Apply to my: ☐ Visa ☐ Master Card ☐ Am. Express/ ☐ have enclosed a check/ M.O.

MI residents add 4% sales tax. In US and Canada add \$5.00 Postage and handling.

* Foreign orders outside North America add \$13.00 surface rate \$20.00 air mail per book.

Card#: _____ Expires: _____

Signature: _____

Name: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

MCI Relies On DPT SCSI Adapters...



"DPT offers high performance, real value and great compatibility in a single SCSI solution... it's exactly what we needed at MCI."

Melanie Noe
LAN Administrator
MCI

MCI has made DPT SCSI adapters a key part of its technology strategy.

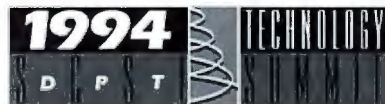
As one of today's leading technology companies, MCI knows that high-performance servers, workstations, and PCs need high disk throughput, compatibility, and flexibility for growth. That's why MCI relies on DPT SCSI adapters as an integral part of its networked systems. It's also why you should look to DPT's SmartCache III products for your needs.

"Compatibility, reliability, and performance were key factors in our decision process in choosing a SCSI host adapter. DPT outperformed everything else we tested in these critical categories." That's because DPT adapter support is integrated into every major Operating System available today, along with full support for a complete range of tape, CD-ROM, hard disk, and other important SCSI peripheral products and software.

"At MCI, the only certainty is that things are certainly going to change! That's why we like DPT's growth path. With their unique approach, we can add extra capabilities such as caching or RAID support, whenever we want." SmartCache III products allow you to add a cache module and up to 64MB of hardware cache using industry-standard SIMMs, and you can add RAID 0, 1, or 5 by simply attaching another easy-to-install module. You decide if and when you add the extra capabilities. It's a proven approach designed to keep pace with the growth and changes in your system...and only DPT has it.

Also, DPT's new **Storage Manager** software utility, called *"a new standard in storage management"* by LAN TIMES, is included *free* with every DPT SmartCache III adapter. Storage Manager provides the tools needed by LAN Administrators working in complex Operating Systems such as Novell, UNIX, OS/2, Banyan VINES, and Windows NT. Storage Manager gives you complete device inventory and configuration data, diagnostic and performance tuning abilities, capabilities for remote communications and alert broadcasting, along with the ability to implement complex RAID structures with simple "point-and-click" commands.

Combine this with DPT's aggressive pricing and the best Technical Support in the industry, and you will find what MCI discovered--you can rely on DPT adapters for the best SCSI compatibility, reliability, and performance for your LANs, workstations, and PCs. Call today for more information about DPT SmartCache III products.



APRIL 24-27
CALL FOR DETAILS

800-322-4378

Circle 91 on Inquiry Card (RESELLERS: 92).

Distributed Processing Technology • 140 Candace Drive • Maitland, Florida • 32751 • FAX 407-260-5366

DPT
for complete SCSI solutions.



Reviews Multiprocessor Horsepower

The VTech Platinum SMP dual-486 system provided performance that kept pace with or did slightly better than the single-Pentium ProLiant, falling slightly behind only with 16 clients. Costing \$10,000 less than the ProLiant, the VTech system is tempting unless you need server security or high storage capacity.

No Guarantee

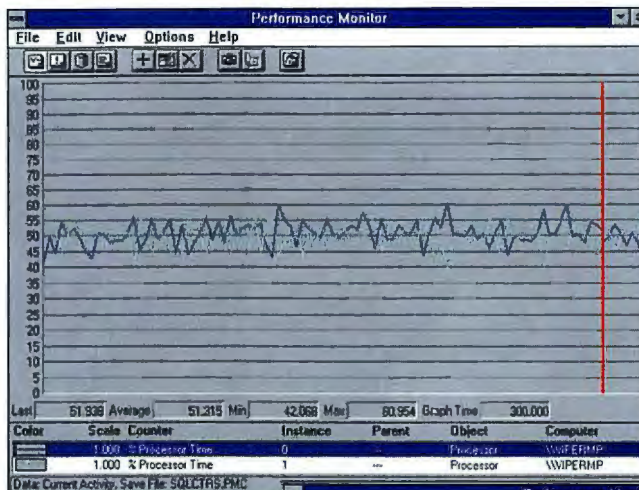
One of the promises of NT is the ability to toss another processor into your machine and enjoy nearly double the performance. Is that really likely? The answer is a resounding maybe.

After my first installation of SQL Server, I ran a set of tests on the Compaq using first one and then two 486 processors. The dual-processor results were simply not impressive. In most tests, the dual-486 configuration actually ran slightly slower than the single-processor setup. Only the tests with 12 or more clients showed any speed increase, and that was marginal.

In trying to solve the problem, Compaq's technical folks happened to ask if I had set the *dedicated multiprocessor* switch. I hadn't even seen the option because it's hidden away in a nonobvious configuration screen. When I set this switch, performance nearly doubled (see the figure "SQL Server's Dedicated Multiprocessor Switch").

Running the Windows NT processor performance monitor shed some light on the situation. While running the SQL Server test on the Compaq system with two clients and the switch off, the two processors worked just slightly harder than 50 percent each. In other words, I was getting basically the same performance as with a single-processor machine. Turning the switch on let the two processors zoom to nearly 100 percent load.

According to Gary Schroeder, a SQL engineer at Microsoft, setting the dedicat-

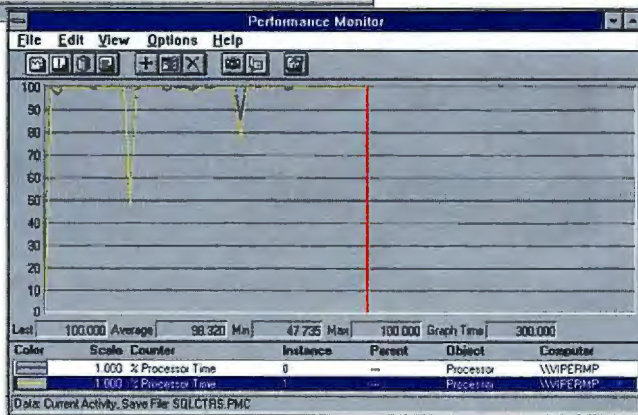


The Windows NT processor performance monitor showed dramatic improvements in processor utilization once SQL Server's dedicated multiprocessor switch was turned on. With the switch off (left), processor utilization for the Compaq's dual-486 system averages around 50 percent with two clients; with the switch on (below), it climbs to 98 percent.

ed multiprocessor switch provides the best performance in most situations, but not when SQL Server has heavy multitasking competition from other applications. With the switch on, SQL Server operates with a greater degree of parallel processing, making it more efficient. It also sets for itself a higher multitasking priority. With the switch off, the program uses a coarser-grained multithreading that is less susceptible to interruption than when the switch is on. The conclusion is that even a traditionally multithreaded application such as SQL Server may not see significant performance increases from multiple processors without specific algorithm changes to take advantage of the environment.

What You Pay For

Comparing the test results, features, and prices of the ALR, Compaq, and VTech systems, it seems you get what you pay



for. The Compaq ProLiant's have the features and performance you'd generally want for a superserver, but also the price tag. However, they are much less expensive than older MP superservers.

The ALR system has basic server features—storage capacity, EISA slots, and a strong power supply—but it lacks standard ProLiant features like error-correcting memory and a RAID-capable SCSI controller, and its performance is on a par with a fast single-Pentium system. It also costs over \$5000 less than a ProLiant for similar memory and hard drive capacities.

The VTech beats all when factoring both price and performance, but for most uses, it isn't a server in form factor or features. With the desktop case, VTech is banking that eventual NT CAD/CAM, engineering simulation, and DTP applications can also use the extra horsepower provided by symmetrical multiprocessing. In the meantime, it's a great system on which to develop those applications. ■

Raymond GA Côté, a BYTE consulting editor, is vice president of product development at Appropriate Solutions, Inc. (Peterborough, NH). He can be reached on the Internet at rgacote@world.std.com or on BIX as "rgacote."

About the Products

ProVEISA DMP 4/66d...\$9638 (tested configuration, no monitor)

Advanced Logic Research, Inc.
9401 Jeronimo
Irvine, CA 92718
(800) 444-4257
(714) 581-6770
fax: (714) 581-9240
Circle 1078 on Inquiry Card.

ProLiant 2000

\$15,824 for 50-MHz 486 dual-486 model; \$15,296 for single 66-MHz Pentium model; \$20,355 for dual 66-MHz Pentium model (all tested configurations)

Compaq Computer Corp.
P.O. Box 692000, M120208
Houston, TX 77269
(800) 345-1518
(713) 378-8820
fax: (713) 378-1442
Circle 1079 on Inquiry Card.

Platinum SMP

486DX2/66 dual.....\$4549
(approximate price for tested configuration, no monitor)

VTech Computers, Inc.
800 North Church St.
Lake Zurich, IL 60047
(800) 284-3976
(708) 540-8086
fax: (800) 947-3976
fax: (708) 438-1671
Circle 1080 on Inquiry Card.

6 CD-ROM Drive



Big \$

If you need to access data or applications on more than one CD-ROM disc, then Pioneer's automatic changers are unbeatable. Choose from double speed or superfast quad speed changers and save big bucks over multiple single disc drives.

To come close to matching Pioneer changers you would need six individual CD-ROM drives and pay more than \$3870*. For less than a third of that cost (\$1095)†, get a smart buy on a DRM-602X double speed, and for well less than half the cost (\$1495)†, buy the very quick DRM-604X quad speed drive. End the CD-ROM shuffle by automatically switching between discs in seconds and have literally 3,600 MBytes of data and applications at your fingertips.

Smart \$

For more capacity, daisy chain up to seven drives for 42 discs at your command or buy our clever new DRM-1804X quad speed drive with 18 discs that daisy chain to quickly access a whopping 126 CD-ROM discs.



Just load six CD-ROMs into a single pop-in magazine.

All Pioneer CD-ROM products feature built-in Kodak Multisession Photo CD™ compatibility and cross platform plug and play for PC's, MAC's and workstations. And our changers feature software keyed security to control disc removal.

To load your favorite discs into a Pioneer changer, just call 1-800-444-OPTI (6784) for the dealer near you.



Award Winning DRM-604X

PIONEER
The Art of Entertainment

PIONEER NEW MEDIA TECHNOLOGIES, INC.
2265 E. 220th St., Long Beach, CA 90810

*Suggested Retail Price of 6 Chinon double speed CDS-535 internal drives. †Pioneer Suggested Retail Price. Photo CD is a trademark of Eastman Kodak.

Circle 130 on Inquiry Card.

Some Magic Words to Help Software Developers Increase Their Revenues

"Aladdin's HASP gives our customers the key to protect their investment in software development."

David Asia, CEO of Magic Software Enterprises Inc., a world leader in Application Generation software. Listed by *Forbes* as one of the 50 fastest growing companies under \$500 Million.

In every successful software product there is a spark of magic. That magic brings together the ingenuity, skill and years of hard work you've invested in developing something unique and valuable.

Trouble is, the worldwide epidemic of software piracy threatens your investment. By draining potential revenues, the illegal use of software dramatically reduces your profit margins.

Aladdin's business is helping software companies protect their products – and their profits.

Since 1984, over 8,000 developers in more than 60 countries have chosen **HASP®** – the Professional Software Protection System – to increase their revenues.

HASP® delivers the highest level of security for developers, without inconveniencing legitimate users. Experts recognize its design as the most technologically advanced software protection product on the market.

That's *our* magic.



Call now for your HASP® evaluation kit.

ALADDIN SOFTWARE SECURITY INC

North America

The Empire State Building
350 Fifth Avenue, Suite 7204
New York, NY 10118, USA
Tel: (800) 223 4277
212-564 5678
Fax: 212-564 3377

International Office

Aladdin Knowledge Systems Ltd.
15 Beit Oved St., Tel Aviv, Israel
P.O. Box 11141, Tel Aviv 61110
Tel: 972-3-5375795
Fax: 972-3-5375796
AppleLink: ALADDIN.KNOW
CompuServe: 100274.434

France

Aladdin France SA
Tel: 33 1 40 85 98 85
Fax: 33 1 41 21 90 56

SEE US AT:

IT Forum, Booth K84, Hall 1, Paris France, February 1994
Software Development, Booth 1131, San Jose CA., March 1994
CeBIT, Booth B55, Hall 18, Hannover Germany, March 1994

member of



■ Australia Conlab 3 8985685 ■ Belgium Akkermans 3 2338826 ■ Czech ATLAS 2 766085 ■ Chile Micrologica 2 222 1388
■ Denmark SC Metric 42 804200 ■ Finland ID-Systems 0 870 3520 ■ Germany CSS 201 7498640 ■ Greece Unibrain 1 6856320
■ Holland Akkermans 45 241444 ■ Italy Partner Data 2 26147380 ■ Japan Athena, 3 58 213284 ■ Korea Dae-A 2 848 4481
■ New Zealand Training, 4 5666014 ■ Poland Syschem 61 475065 ■ Portugal Futurmatia 1 4116269 ■ South Africa D Le Roux, 11 886 4704
■ Spain PC Hardware, 3 4493193 ■ Switzerland Opag 61 7112245 ■ Taiwan Teco 2-555 9676 ■ Turkey Mikrobeta 4-4677504

Circle 65 on Inquiry Card.

Q+E: The Key to ODBC

Build database-independent applications with ODBC and Q+E's 2.0 release of Database Library

STEVE APIKI

What Microsoft's ODBC (Open Database Connectivity) is only beginning to provide today—database-independent applications for users and a single database target for developers—Q+E Software has been delivering for over two years with Q+E Database Library. Although it fit the bill, however, the initial release of Database Library wasn't quite flexible enough. As it freed applications from supporting multiple databases, it bound them to drivers sourced solely from Q+E, making Database Library 1.0 a less-than-open solution.

Database Library 2.0, built on ODBC itself, sets this tested database technology squarely on top of a well-supported multivendor standard. ODBC is still maturing, and addressing the ODBC API directly is coding a little too close to the metal; all the low-level details are up to the developer. Q+E Database Library 2.0 abstracts ODBC a few steps further, letting you build your application assuming you'll run on a database system that supports the most sophisticated database management functions available. If, instead, your application finds itself running against dBase files, Database Library will (for the most part) fill in the resulting gaps.

One Library, Many Databases

Q+E Database Library is actually not a single library but a family of DLLs. Using any development tool that can call a DLL (and that can range from Microsoft Excel to Borland C++), you build an application that conducts all its database access through calls to Database Library. The DLL, in turn, calls ODBC-compliant drivers that provide client-server access to the database. The data can ultimately reside in any database for which someone has built an ODBC driver, including SQL Server, dBase, or DB2.

Most of this interoperability comes courtesy of ODBC, so you could write directly to the ODBC API. But not all ODBC drivers support all the features you may need, and you have to handle the differences on your own. Database Library masks these differences. For example, level-1 drivers and some level-2 drivers don't support backward-scrolling cursors, but Database Library provides this capability for you.

Also, Database Library is just easier to use. As a high-level interface, it can automate functions and tune for performance above the driver level, saving you considerable effort. This includes automatic establishment and tracking of additional database connections when you execute multiple SQL statements against databases

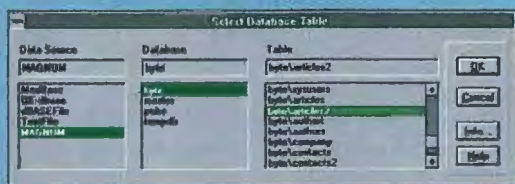
(e.g., SQL Server) that allow only one statement per connection.

Equal Footing

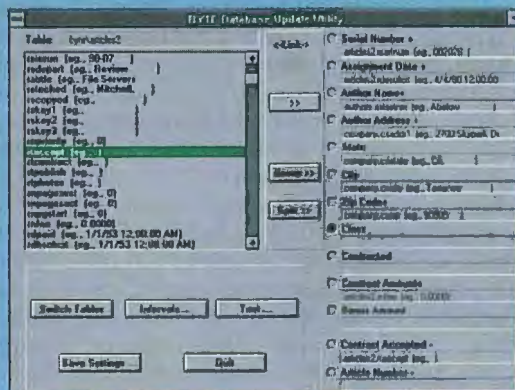
The best part of Q+E Database Library, and the single item that most sets it apart from other ODBC toolkits, is its provision of an unvarying set of powerful database management functions on every database platform. Using Database Library, you can safely write an application that assumes forward, backward, and random record selection, and even transaction support, regardless of the underlying database.

However, that functionality is not delivered solely by the DLLs; some of it relies on the support that is provided by Q+E's ODBC drivers. Q+E supplies 20 database drivers with Database Library.

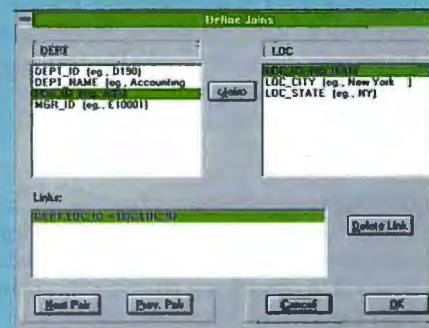
An Application Built with Q+E Database Library 2.0



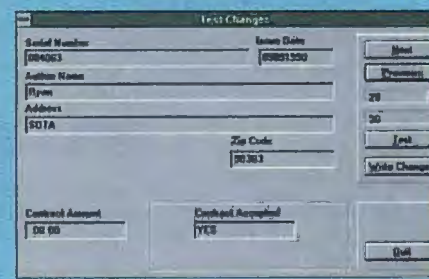
① Q+E's data-dictionary functions `qeSources()`, `qeDatabases()`, and `qeTables()` provide a catalog of data sources visible to the client workstation. You can use these functions to let users switch between data sources at run time. Once the choice is made, your application makes the connection to the database through the library and the database driver, which together can handle all log-on details.



② `qeColumns()` provides the application with a list of columns in the database. You build SQL SELECT statements and pass these to Q+E to gather field information from the database (in this case, Microsoft's SQL Server).



③ If the underlying database driver supports SQL joins, your application can build a SELECT statement that joins independent tables. However, you can't join tables that come from separate sources (a limitation of ODBC). Both of these tables are dBase files.



④ Using SQL statements and Q+E record-based functions, you can retrieve all the data required for a simple browser window in a single loop. Q+E Database Library, subject to the sophistication of the driver, handles transactions, record locking, and forward, backward, and random record selection.

Q+E also sells these off-the-shelf ODBC drivers to end users as part of its ODBC Driver Pack. Although you can use them for development, you can't resell them with your final product; you need a distribution license from Q+E for that. However, you can opt not to provide a database driver at all, letting your users install Q+E or third-party drivers instead.

Forward- and backward-scrolling cursors are built into both the Q+E drivers and the library itself, so you're safe whether your customers have Q+E drivers or not. But although transaction support is also provided by the library, it relies on the transaction capability of the database system itself. In the case of dBase (since the dBase-file driver must implement all the SQL management functions itself), this requires transaction capability in the driver. For the moment, that limits you to Q+E's driver.

ODBC is simply not as uniform a layer as it ought to be, and supporting some functions is out of the realm of a database access tool. Database Library works best when running on top of Q+E database drivers, and that's probably the way you should plan on distributing your application.

Building an Application

Q+E Database Library makes support for multiple data sources easy, but it doesn't do much to simplify the process of actually building a database-enabled application. It certainly doesn't compare on that score to VBX-based development kits like Coramandel's Integra VDB or Q+E's own MultiLink/VB.

Nevertheless, it is a fairly high-level library, and the API is not hard to work with. The test application shown on page 139, which can switch between several data sources, browse a database, join tables, and automatically update fields based on the contents of other fields, took about three days to produce from a blank Windows application skeleton.

In general, working with the Database Library means working with SQL. Once you've made a connection, you spend most of the rest of your code

building SQL statements and processing those statements and their results using Database Library functions. I built the browser, for example, by building a SQL SELECT statement, executing it through

the library, and scrolling back and forth through the results, which were bound to variables displayed in the edit controls.

Database Library also includes an assortment of current-record access functions. You can use these functions to (among other things) update the database without having to write SQL UPDATE statements.

The data-dictionary functions, new in 2.0, provide the information you need to let users choose data sources and tables. You can query the database system for available database names and table names, and the results are returned as if you had executed a SQL SELECT statement. The library and driver handle all log-on details. These functions let you build your application without anticipating a certain database structure—a critical point for developers of shrink-wrapped applications.

Database Library 2.0 includes an entire Query Builder interface. You can use the Query Builder to let users build SELECT statements interactively through a dialog box. Version 2.0 also introduces parameterized SQL statements that let you bind variables to expressions in a SQL statement and thus programmatically modify queries with little effort.

The sample application uses *commit* and *rollback* functions to update all related records in a single transaction. Transaction support, explicit record locking, and determination and setting of database isolation levels are all handled by the library. Again, although the data reliability you'll get is a function of the driver and the database system itself, you can use these calls transparently on any database system.

During the development process, I ran the sample application exclusively on a test Q+E dBase ODBC driver. When it was completely done, I ran it against Microsoft SQL Server, through the Microsoft ODBC driver. Except for exposing an error in my application (I was pulling

in system tables when I didn't need to and was getting back EOFs [end-of-file] when trying to read them), the program ran flawlessly. Overall, portability from database system to database system was outstanding; the only real lesson here is that no matter how good the underlying library is, you should plan to test your application on every system you intend to support.

The finished application was fast, even without any tuning on my part. The Database Library provides functions to set virtually every parameter that can affect performance (or reliability), so you can optimize database access by hand if performance is critical.

Toward Greater Independence

Q+E Database Library 2.0 and ODBC are intricately intertwined for the moment, but that's at the middle of the driver stack; your application (at the top) need only concern itself with the Database Library API. This insulation affords your application another level of database independence and allows Q+E to support other database access standards as they mature. Q+E has announced plans to support Borland's IDAPI and could support other database access methods in the future. Since version 2.0 of the library is also backward-compatible with version 1.0, users of version 1.0 can now support ODBC by simply sliding version 2.0 under their existing applications.

Besides database independence, Q+E Database Library provides a measure of operating-system-platform independence as well. As of this writing, Database Library 2.0 runs on Windows only. Q+E says that it will ship OS/2, Macintosh, and Unix versions of the Database Library by the end of the first quarter. All these non-Windows versions will remain ODBC-compliant, and Q+E will provide ODBC drivers on those platforms.

If you're developing Windows database applications today and you can't use a VBX, Database Library 2.0 is a no-brainer—it's the only sensible choice. If you can use a VBX in your development environment and are after simplicity, a toolkit like Integra VDB or MultiLink/VB might be better; however, Database Library 2.0 is still the more powerful and flexible option. ■

Steve Apiki is a BYTE contributing editor. He is senior developer at Appropriate Solutions, Inc. (Peterborough, NH), a consulting firm specializing in cross-platform development. You can reach him on the Internet or BIX at apiki@bix.com.

KEY NEW FEATURES IN VERSION 2.0

- ODBC compliance
- Data-dictionary functions for finding data sources
- Built-in query builder

About the Product

Q+E Database Library 2.0\$699
(Driver distribution requires additional license.)

Q+E Software, Inc.
5540 Centerview Dr., Suite 324
Raleigh, NC 27606
(800) 876-3101
(919) 859-2220
fax: (919) 859-9337
Circle 1076 on Inquiry Card.

BREAKTHROUGH!

Client/Server SQL Database for Windows Applications



WATCOM
SQL
For Windows

WATCOM™ SQL for Windows is a high-performance SQL database engine for Windows applications. The package includes everything required to begin using WATCOM SQL immediately from many popular Windows applications, supporting interfaces ranging from ODBC and DDE to the Windows clipboard. Everything necessary for application development in C/C++ (using compilers from WATCOM, Microsoft or Borland) is also included.

Installation in Under 10 Minutes The easy installation and setup reduce the time and expense traditionally required by client/server technology. Further, WATCOM SQL lets you achieve high performance results right out of the package without the need for performance setup and tuning by expert personnel.

Performance and Reliability WATCOM SQL's cost-based query optimizer and efficient data representation combine to deliver high performance. Transaction processing and declarative referential integrity protect the consistency of your data. The client/server architecture reduces network traffic, resulting in increased performance for your multi-user applications.

Scalable SQL for Now and the Future WATCOM SQL applications can be designed to run without change in environments ranging from standalone PCs to large multi-user networks. The 32-bit WATCOM SQL Network Server Edition unleashes the power of 386/486 PC's to deliver high performance for large networks with many clients.

The Best Value in SQL Database Engines WATCOM™ SQL for Windows has a suggested retail price of \$795* but for a limited time you can get it at the introductory price of only \$395*. Even better, as a registered user of WATCOM SQL you'll be able to get a copy of the 6-user Network Server Edition for only \$99* (Suggested retail price: \$795*).

Royalty-Free Runtime for only \$99* As a registered user you can get royalty-free runtime support for just \$99*, enabling you to distribute our standalone single-user runtime SQL database engine with your applications royalty-free.

Highlights

- ▶ ODBC Level 2 support
- ▶ Built-in declarative referential and entity integrity
- ▶ Visual Basic Interface
- ▶ Bi-directional, scrollable, updatable cursors
- ▶ Row-level locking
- ▶ ANSI SQL and IBM SAA compatible
- ▶ Full transaction processing support with checkpoint log and forward transaction log
- ▶ Multiple simultaneous application connections
- ▶ Symmetric multi-threading of concurrent requests
- ▶ Import data from popular file formats including DBF
- ▶ Automatic use of expanded and extended memory to improve performance
- ▶ Static and dynamic embedded SQL interface for use with WATCOM's 16 and 32-bit C/C++ compilers, and other popular C/C++ compilers

Also available:

WATCOM™ SQL Developer's Edition for DOS

Complete Client/Server Development Tools Package for DOS including Standalone Single-user SQL Database Engine. Enables development and deployment of single-user standalone applications, and development of applications for use with the WATCOM SQL Network Server Edition.

WATCOM™ SQL Network Server Edition

High-performance Multi-user SQL Database Server for PC LANs. Supports multiple concurrent DOS or Windows clients in a network environment.

WATCOM

1-800-265-4555

The Leader in Development Tools

WATCOM, 415 Phillip Street, Waterloo, Ontario, Canada, N2L 3X2. Telephone: (519) 886-3700. Fax: (519) 747-4971. *Prices do not include freight and taxes where applicable. Authorized dealers may sell for less. WATCOM, and the Lightning Device are trademarks of WATCOM International Corporation. Other trademarks are the properties of their respective owners. Copyright 1993 WATCOM International Corporation.

Circle 158 on Inquiry Card.

GRAPHICS AND MULTIMEDIA ACCELERATORS

OS/2
CAD
DRIVER SUPPORT

FAST GRAPHIC ACCELERATION
DOS

MULTIMEDIA VIDEO ACCELERATION

\$199*

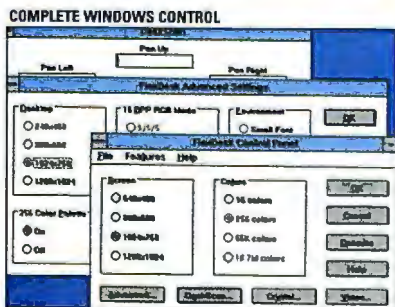
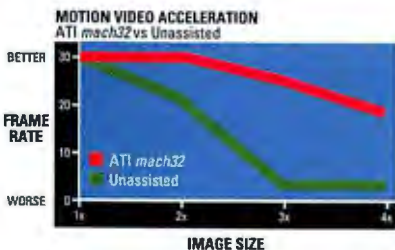
Heavyweight Features, Lightweight Price, No-wait Performance.

Tired of waiting for slow graphics? Disappointed by stripped-down bargain-basement accelerators? Don't despair, the new ATI GRAPHICS WONDER gives you high quality, full featured graphics for just \$199.

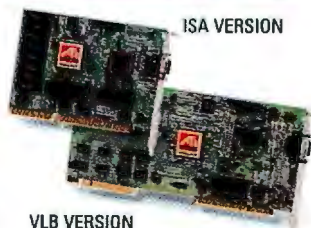
GRAPHICS WONDER gives you the massive ongoing support you've come to expect from ATI.

With a hefty 5-year warranty and enhanced heavy-duty drivers for all major applications. Plus heavyweight features unheard of at these prices!

ATI GRAPHICS WONDER: affordable graphics power for users who are tired of waiting.



GRAPHICS WONDER™



Fundamental Features

- Accelerates graphics and motion video
- Up to 1024x768 NI** resolution
- Up to 16.7 million colors
- Flicker-free images with 75Hz vertical refresh
- Driver support for Windows 3.1/NT, OS/2, VESA, and CAD
- Windows control panel with virtual desktop
- 5-year warranty
- ... and much more

FAX
(905) 882-2600
press 2
ATI Literature by Fax
Doc.# 1020



ATI TECHNOLOGIES INC.
33 Commerce Valley Drive East
Thornhill, Ontario CANADA L3T 7N6
Telephone: (905) 882-2600 ext. 1
Facsimile: (905) 882-2620
Download BBS: (905) 764-9404
Compuserve: GO ATITECH
76004,3656

Copyright ATI Technologies Inc., 1994. ATI, GRAPHICS WONDER, mach32 are trademarks and/or registered trademarks of ATI Technologies Inc. All other company and/or product names are trademarks and/or registered trademarks of their respective manufacturers. Features and specifications are subject to change without notice. Products may not be exactly as show. *Suggested US retail price, dealers may sell for less. **Non-interlaced.

Circle 72 on Inquiry Card.

Client/Server Made Easy

NobleNet's EZ-RPC makes it much easier to build distributed client/server applications—from scratch or from existing stand-alone programs

BEN SMITH

C language application programmers are seldom network communications programmers. They may understand the concept of client/server applications, but they typically lack the know-how to implement them over heterogeneous networks. NobleNet's new RPC toolkit EZ-RPC gives programmers the ability to write transport-independent client/server applications without network programming skills. EZ-RPC shields you from the network connection, making calls to routines on other systems seem no different than calls to local C functions.

Just a few years ago, typical client/server applications resided wholly within a single multitasking computer. The server and clients ran as separate processes and communicated using operating-system services such as semaphores, shared memory, messages, or named pipes. Today, there's usually a network between client and server processes, and the two can be running on different computers, processors, and even operating systems. While the application may remain the same, implementation has become much more complex, because the old IPC (interprocess communications) methods have no meaning when there is no shared memory or file space.

Enter RPC

IPC over networks is typically handled with sockets, but socket programming isn't trivial. It follows a file I/O model and becomes tedious with anything more complex than a simple data stream. To hide the complexity of socket programming, communications programmers developed an interface for building IPC that mimics the structure of a simple C function call—a function's name, its arguments when called, and its returned value or structure. This method of communication is known as a *remote procedure call*, or RPC. Apollo's NCA (Network Computing Architecture), Xerox's Courier, and Sun Microsystems' ONC (Open Network Computing) have each provided RPC programming tools and libraries.

ONC includes Sun's XDR (cross-plat-

form data representation), which allows little-endian computers, such as Intel-based systems and DEC VAXes, to transparently exchange data with big-endian computers like IBM mainframes and Apple Macs. Now, nearly every Unix applications developer's license includes ONC RPC, NFS/RPC, or the newer operating-system-independent TI/RPC. Open Software Foundation's DCE/RPC, a descendent of Apollo's NCA, hasn't been as widely accepted.

The EZ Advantage

Although RPC simplifies IPC, most RPC toolkits have limits to their abilities to disguise client/server interactions as simple C functions. EZ-RPC overcomes almost all of them (see the table "Advantages of EZ-RPC"). EZ-RPC's most significant feature is that, with few exceptions, it lets you use all standard C argument constructs, variable dereferencing (i.e., use of addresses and pointers), and data structures.

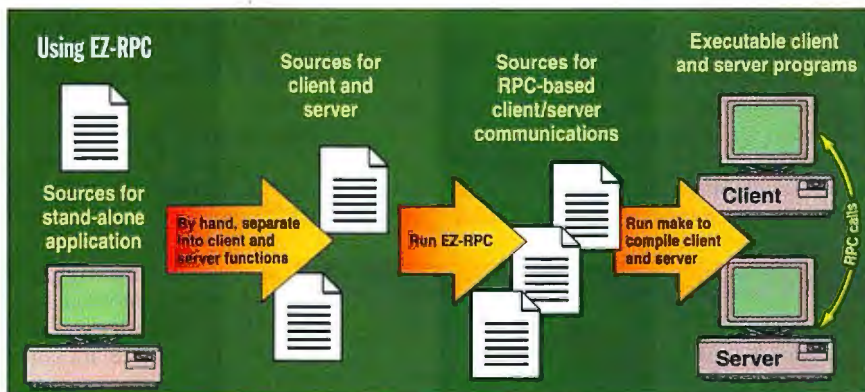
Other toolkits limit you to a single argument and to simple data types that can cross easily between client and server. In other words, you still have to write specially constructed functions for any services that span the connection between client and server. With EZ-RPC, you don't need to rewrite existing functions when creating a client/server application from an existing stand-alone program. Nor do you need to constrain function design if you are developing a new application with

distributed computing in mind.

To use NobleNet's RPC development tools, you break the client and server parts of an application into separate compilation file lists. You then define the functions that bridge the client and server in an RPC specification file, run the `rpcgen` utility that generates the supporting source files, and compile the resulting client and server parts of the code, linking them with the RPC library calls that are made in the generated code.

With EZ-RPC, the only necessary addition to your source code is a single function call that your client program must make to establish communications with the server; `myprogram_open_transport(argv[1],0,0)`; is an example. But there are a few C language ambiguities that you should resolve. The most common is the use of the construct `char *` as the generic notation for a pointer to any data type. EZ-RPC provides predefined data types that you should use instead to resolve data-structure ambiguities.

The RPC specification file that you must build has a syntax similar to C's. It contains a program specification that holds the information about each server function made available to the clients, plus the data types of these functions and their arguments. The EZ-RPC specification file uses the same format as the TI/RPC or NFS/RPC specifications, with a few enhancements. Each function argument



Building a client/server application with EZ-RPC requires little more than dividing your C code into client and server portions and specifying which functions bridge the client/server gap. You don't need to rewrite existing functions or constrain design of new functions.

Advantages of EZ-RPC

EZ-RPC

OTHER RPC TOOLKITS

PARAMETER PASSING

Places no arbitrary limit on the argument list.

Allows only a single argument and a single result. Multiple arguments or return values must be packaged as a structure.

DATA TYPES SUPPORTED

Supports all data types (including pointers) and structures, except those that cannot be fully resolved to having a beginning and an end (e.g., doubly linked lists and rings).

Supports only integer, floating-point, enumeration, structure, fixed-length and variable-length single-dimension arrays, and discriminated union. (DCE/RPC supports a few more.)

TRANSPORT PROTOCOL

Is built on top of TI/RPC, and so is transport independent. A command-line option produces NFS/RPC calls.

Uses NFS/RPC, which is limited to either UDP or TCP and is not transport independent.

RPC SPECIFICATION FILE

Provides extensive predefined data types and other enhancements for resolving ambiguities. Can read external header files to understand structures and data type definitions.

Can't resolve data type ambiguities. Cannot read external header files to find data structures.

MEMORY MANAGEMENT

Has client and server memory allocation and memory management that are controlled by the state of the RPC call using it.

Has no memory management functions triggered by the state of RPCs, so memory "leaks" are hard to avoid.

DOCUMENTATION

A 290-page manual documents application-building with many examples, a thorough reference section on the RPC specification files, a description of generated files, and debugging methods.

Information is fragmented among several books, technical papers, and Unix manual entries.

specification contains a modifier (in square brackets) that describes in which direction the data is to flow with the argument.

Besides enhancements for resolving ambiguities, EZ-RPC has advanced features for creating complex client/server applications. These include client-broadcast RPCs and, for applications that use multiple servers, `find_server` and `collect_servers` functions. You can also create callback programs in which the client and the server switch roles.

Testing Its Mettle

To evaluate EZ-RPC, I started with source code from a configurable command interpreter I'm building, a stand-alone application that creates a binary tree. I divided the code in an unlikely way (from a client/server standpoint) that forced the client and server to pass the tree back and forth

between them. With a single-process, stand-alone application, it makes sense to use pointers. But a pointer to an address in a process on one system has no meaning to another process on another system.

In spite of the inherent difficulties, EZ-RPC easily built the communications stubs that allowed my client and server to continue using these complex structures. This was a particularly challenging task because the size of the shared data structure wasn't available until the functions that generated the tree were complete. (It would have been a nightmare to try to build the data communications with sockets, or, for that matter, with shared memory, semaphores, and named pipes.)

The problems I ran into using EZ-RPC were not in its design and function, which are very robust, but in understanding the syntax of RPC specification files. Even though NobleNet's manuals explain basic concepts well and go into considerable detail with extensive examples, there are some picky syntactical requirements that need greater emphasis. Misunderstanding them delayed me in getting

my application to compile and run properly. Fortunately, NobleNet's technical-support team set me straight, without confusion or delay.

Beyond Unix

I evaluated NobleNet's Unix product, EZ-RPC, but network IPC is not limited to the Unix environment, and neither are NobleNet's products. You can provide DOS/Windows applications with client/server capabilities using WinRPC (\$995), which generates WinSock-compliant RPC DLLs. RPCWare (\$4995) does the same for NetWare clients and servers, generating C source stubs for EXEs and NLMs (NetWare loadable modules). And programs developed in the Windows environment, for example, can communicate transparently with client or server code that you build in the Unix or Novell environment.

EZ-RPC supports Unix implementations from Sun, Hewlett-Packard, DEC, Silicon Graphics, IBM, The Santa Cruz Operation, Data General, and Next. Licensing of the first seat for either EZ-RPC or RPCWare is \$4995 on the server side; the price decreases for additional seats. This may seem steep to a PC developer, but there is no licensing for code generated by these products, nor for including NobleNet's libraries in the executables you link and distribute.

I found EZ-RPC to be an easy-to-use tool valuable for converting any appropriate application program to a network-based client/server design, and it doesn't require an understanding of network programming. What EZ-RPC will not do is claw apart your application into client and server components; you have to perform this onerous task by hand. However, because EZ-RPC makes it so easy to move functions between the client and server sides, design iterations are painless.

Whether you're converting an existing program or building a new distributed application, EZ-RPC is a valuable tool for creating robust, well-behaved communications links. NobleNet's RPC tools let you build client/server applications that run on almost all Unix platforms, and, with NetWare and Windows, all from source code with no built-in communications. These distributed-application tools are far more economical and expedient than hiring or training communications experts to build distributed applications. ■

Ben Smith is a testing editor for the BYTE Lab. You can reach him on the Internet at ben@bytepb.byte.com or on BIX as "bensmith."

About the Product

EZ-RPC

\$4995 for first platform, first seat;
\$1495 for additional platforms;
\$495 for additional seats. No fee
on use of the libraries.

NobleNet, Inc.
337 Turnpike Rd.
Southboro, MA 01772
(508) 460-8222
fax: (508) 460-3456
Circle 1075 on Inquiry Card.

Budget CD Recording

The cost of cutting your own CD-ROMs has never been this low, but you'll need a big, fast hard drive

TOM THOMPSON

Much has changed since BYTE looked at low-cost CD-R (CD Recordable) drives just over a year ago (see "Affordable CD-R Drives," February 1993 BYTE, page 118). Then, a CD-R system cost from \$9000 to \$18,000. One reason earlier setups were so pricey is that, in addition to the CD-R unit and recording software, they included an expensive hard drive—one large enough to hold the 650 MB of data you planned to record, and fast enough to pump that data into the CD-R drive at the sustained rate required by the recording process.

Today, several vendors offer SCSI CD-R packages that cost right around \$4000. The prices vary slightly, depending on the platform (Macs have built-in SCSI, but most PCs require a SCSI adapter card) and whether you order an internal or external CD-R unit. At these prices, however, you get only a CD-R drive and recording software; you have to supply your own large, fast hard drive to feed the data to the CD-R unit. While that makes the drop in price smaller than it first seems, the price of cutting your own CD-ROM disks has dropped thousands of dollars.

I evaluated JVC's Personal Archiver, Microboards' PlayWrite 1000, and Pinnacle Micro's RCD-202. I ordered external units to make it easier to check out the recording software on both Macs and PCs. JVC and Pinnacle Micro offer internal versions of their CD-R units that cost slightly less because the drives run off the computer's power supply; Microboards doesn't offer an internal CD-ROM drive at this time.

All three reviewed units can record onto 63-minute and 74-minute CD blanks. In computer terms, the 63-minute CD holds 580 MB of data, and the 74-minute CD stores 680 MB. (The time values are standards for audio CD recording.)

As test systems, I used a 33-MHz Mac Quadra 800 with 8 MB of RAM and running System 7.1, and a 50-MHz 486-based Texas Microsystems computer with 8 MB of RAM and running DOS 6.2. The PC's SCSI connector was an Adaptec 1542C card. Since the ISO 9660 CD-ROM stan-



CD-R drives from (left to right) Microboards, JVC, and Pinnacle Micro come with recording software and cables and cost around \$4000. All three support Mac and PC platforms. The JVC and Microboards systems also work with some types of Unix.

dard serves as a nearly universal interchange format among various platforms, I used it to make the test CDs.



JVC Personal Archiver

JVC's Personal Archiver works with PCs, Macs, and the Sun SparcStation Solaris 1.0 Unix system. The software supports three recording modes: track-at-once (the regular single-session CD-ROM format), incremental (a special mode of JVC's that lets DOS users record and read portions of the data before finalizing it as a single session), and multiple sessions. The DOS software writes ISO 9660 or High Sierra formats, and the Unix software writes ISO 9660 and native UFS (Unix File System) formats. On the Mac, you can record ISO 9660, Mac HFS, or Red Book Audio (CD-DA) formats; the audio material must be 44.1-kHz, 16-bit stereo data captured on the Mac. Once you record this data in the audio format, you can play the resulting CD on a standard audio CD player.

The CD-R unit, the JVC XR-W1001,

is a single-speed drive with a built-in 64-KB cache. A thumb wheel lets you quickly set the drive's SCSI ID. On the Mac, I simply selected an unused ID and added the drive to the Quadra 800's SCSI chain. This chain consisted of an internal hard drive and CD-ROM drive, an external 1-GB Envisio SmartStack hard drive, an Epson 800C flatbed scanner, and a Kodak slide scanner. I used the last two devices to generate 400 MB of test image data in 50 files that I stored on the Envisio hard drive.

The Mac Archiver application lets you select files scattered among various servers on a network and consolidate them into a single image file that represents the CD image byte by byte. Using an image file reduces system overhead during recording. This was important because of the JVC drive's small 64-KB cache buffer, although the drive's single-speed (150 KBps) transfer rate isn't all that demanding. By pre-assembling the data into an image file, I thought I would easily write my first disk.

Wrong. I ruined two blanks before discovering that the Quantum hard drive inside the SmartStack was undergoing TCAL (thermal recalibration) every 20 minutes and the process was interrupting the data flow long enough to wreck the blank. (See the text box "Recording Perils" for more on this and other CD recording pitfalls.) I obtained a Maxtor 1-GB drive that uses a less disruptive TCAL mechanism and copied my source files to it. The

JVC software then produced a perfect ISO 9660 CD-ROM.

Adding more sessions is a snap: Set up the data, insert the CD into the CD-R unit, and let the Archiver software add the new session. To play back one or more sessions, you use the Mount command within the Mac Archiver application to display the list of sessions on a CD and pick the ones you want. These sessions then appear as volumes on the Mac Desktop.

On the PC side, the Personal Archiver setup can be restrictive. The SCSI ID of the CD-R unit *must* be one less than the SCSI ID of the hard drive. This means you can't make the data storage drive a boot drive, because that requires a SCSI ID of 0 with most SCSI adapters.

The PC Archiver program uses a character-mode user interface with a minimalist set of menus. Several keystrokes got the recording run set up. Then the CD-R drive ground away for the 50 minutes re-

quired to write the test data, burning a perfect ISO 9660 CD the first time. Making a multiple-session CD is just a matter of selecting the Add Session command from a menu and inserting the CD. A SESSION .EXE program lets you list and then mount one session at a time.



Microboards PlayWrite 1000

The PlayWrite 1000 comes with recording software for three platforms: DOS, Mac, and Unix (flavors supported are

SunOS 4.1.x, HP-UX 8.07, and NEC EWS V/4). The recording software is from Dataware Technologies and supports Mac HFS, ISO 9660, RockRidge, CD-ROM XA (Extended Architecture), and UFS formats as well as multiple sessions.

The CD-R drive is an external Ricoh RS9200CD. One minor annoyance is that you have to remove a small plate on the drive's housing to get at DIP switches that set the SCSI ID and SCSI termination. Note that Microboards doesn't supply a SCSI card for the PC; the company assumes that you already own an ASPI-compatible (advanced SCSI programming interface) board. (If you don't, Microboards recommends an Adaptec card.)

The Dataware software sets up a virtual ISO 9660 partition on the source hard drive. It does this by using a driver that maps and converts the hard drive's native file structure into ISO 9660 format on the fly as the drive is accessed through the MSCDEX CD-ROM driver. This way, you can examine the results of your planned CD-ROM image before committing it to a blank.

The mapping software accomplishes this sleight of hand by consulting a map file that you write to describe the CD-ROM's layout and the corresponding links to files on the hard drive. The map file is an ASCII text file, and the commands you write in it provide an exact description of the CD-ROM. You can create simple one-to-one links between files and directories on the hard drive and the planned CD-ROM, or you can arrange more exotic fare with mixed data files and audio tracks.

Once you've written the map file, you run the mapping application. On the Mac, VMapBuild creates a map file that's used with another application, VMapMount, to "mount" the virtual CD-ROM image. The virtual image appears on the Mac Desktop, and you can explore the arrangement of the CD-ROM by pointing and clicking.

Under DOS, the VMAP_ISO.EXE program places the map in memory, and you mount the virtual image using MSCDEX .EXE. You then examine it using DOS commands. If you reboot the system, you'll have to rerun VMAP_ISO.EXE to re-create the virtual CD-ROM. When the virtual image meets with your approval, you run CD-Record (both platforms) to either make a real image file or record on a blank.

The ISO 9660 CD-ROMs I made were readable on both the Mac and the PC. However, the Mac-made CD-ROM had some nested subdirectories (well under ISO 9660's limit of eight) that the PC

RECORDING PERILS

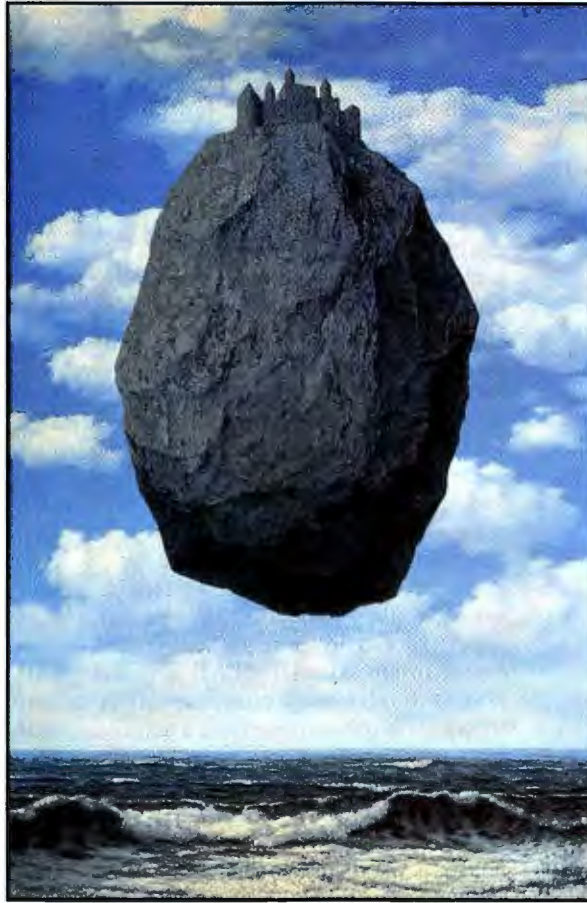
If you thought dye-sublimation printing goofs at \$3 a page were expensive, brace yourself for the cost of CD recording mishaps. At \$20 to \$40 a blank, the cost of mistakes mounts rapidly. Obviously, you want all your data together and organized before writing a blank. But an important fact often overlooked is that once recording begins, data must flow to the CD-R drive at a constant rate without interruption—otherwise, the blank is ruined. Here are some hints to minimize expensive recording goofs.

- Check out your SCSI setup. Loose cables, improper termination, and conflicting SCSI IDs can introduce all sorts of hard-to-trace intermittent problems and data dropouts.
- Use a hard drive with unobtrusive TCAL (thermal recalibration). TCAL is the periodic process most hard drives use to check head tracking and adjust it to temperature-related dimension changes. Depending on how it's done, TCAL can (and often does) disrupt the data flow to the CD-R drive, with catastrophic results. Newer drives stagger this operation among read/write heads so the data flow remains essentially continuous. Ask your CD-R drive vendor for a list of recommended hard drives. Also, a CD-R drive with a large cache, like the Microboards unit, can help smooth out dips in the data flow.
- Reduce system overhead. First, switch off network services or disconnect the network line; unexpected network traffic can interrupt the CPU and create a glitch in the recording data stream. Also turn off screen savers, sound utilities, and any other TSR programs or Extensions that might unexpectedly take control of the CPU.
- If your CD-R recording software has a test option, use it. This software can evaluate

your system's throughput and, with some packages, identify potential ISO 9660 name problems or missing files. Generating an image file of the CD-ROM you're about to create can also spot missing files; this has the added advantage of turning the recording session into a simple data-copy operation, which reduces system overhead.

- For the most predictable results when making ISO 9660 discs, Mac users should restrict filenames to ISO name format (an eight-character maximum plus a three-character extension, like MS-DOS filenames). Some recording applications offer automatic name conversion when making a disc. But you'll avoid surprises if you do it yourself.
- Although the reviewed systems can record multiple sessions per the Orange Book specification, this standard for magneto-optical, CD-R, and WORM recording isn't final yet. (For more information on the Orange Book standard, see "Start the Presses," February 1993 BYTE). Minor last-minute adjustments could create compatibility problems for any CDs you record before finalization. For the same reason, not all drive vendors have written multisession Orange Book drivers. If possible, restrict yourself to single-session recordings for the sake of compatibility.

Outstanding.



Rene Magritte, Chateau des Pyrenees, ©1993 C. Herscovici/ARS, New York

Once in a while, something is created that goes
above and beyond the ordinary.

Something better than the rest.

In the realm of copy protection locks, the Hardlock™
copy protection system rises above the others in
securing your applications against unauthorized use.
Hardlock is the only lock that uses a programmable
algorithm, far more complex to decode than simply
reading the contents of a memory chip. Hardlock also
features selectable anti-debugging and reverse
engineering protection as well as protection against
hardware emulators, which no other lock has.

Security. Quality. Technology.

Hardlock is state of the art.

Call us to find out more about how Hardlock can
provide your masterpiece with the security it
deserves.



1-800-562-2543

GLENCO
ENGINEERING INC.

SERVING THE SOFTWARE INDUSTRY SINCE 1979

Software Protection · Data Security

Phone 708-808-0300 · Fax 708-808-0313

*New!
CD-Crypt
for secure
CD-ROM
software
distribution*

For DOS, Windows, Windows NT, OS/2, Unix, Xenix, DES Single User, Network, CD-ROM Applications and More

For a distributor in Europe contact FAST Electronic GmbH, Tel: 49-89-53 98 00-20 Fax: 49-89-53 98 00-40 · In Brazil contact HT-MACH, Tel: 55-21-257-0314 Fax: 55-21-235-6808
· In Chile contact Datasoft S.A., Tel: 562-246-7443 Fax: 562-208-0591 · In Peru contact V.C.H.I., Tel: 51-14-440537 Fax: 51-14-475984
· In Mexico contact D.C. Computacion, Tel: 611-43-41, Fax: 611-46-41

For International Information circle 97, For Domestic Information circle 98 on Inquiry Card.

Reviews Budget CD Recording

claimed were "invalid directories," even though the directory and its files were visible on the Mac. The PC-made CD-ROM, using the identical file data and directory structure, had no problems at all. Dataware is aware of the problem and should have it fixed by the time you read this.

Depending on the CD-R drive, CD-Record writes the data at single speed or double speed (300 KBps). For the Ricoh drive, it uses single speed, so the 400-MB data transfer took about 50 minutes. This drive has a 1.2-MB cache, which makes the recording session less susceptible to data dropouts; I confirmed this by successfully writing a CD-ROM using the Envisio drive with its clumsy TCAL process. As with the JVC software, adding another session is just a matter of putting the CD back into the drive and writing more data to it.



Pinnacle Micro RCD-202

Pinnacle Micro's recording software supports ISO 9660, CD-ROM XA, CD-I (CD Interactive), Photo CD, multisession, and audio CDs. As with the JVC software, you use 44.1-kHz, 16-bit stereo (AIFF or Sound Designer files) on the Mac for the audio data. A utility program on the PC lets you convert WAV files to the appropriate format. The Mac software can also make Mac HFS-format CDs. There's no support for Unix systems at this time.

The Pinnacle RCD-202 CD-R drive lets

you set the SCSI ID by a thumb wheel, which simplifies installation. It's a single-speed drive with a 64-KB cache, and, as with the JVC drive, this small buffer means that you need a peppy system and a fast source drive to maintain the data flow.

The RCD recording program provides a neat drag-and-drop interface on both the Mac and the PC running Windows. You click and drag the source drive's icon and the destination drive's icon from a listbox to the appropriate windows to arrange the data transfer. With the listboxes beneath the source/destination windows, you drag and drop to assign the desired source files and folders for transfer to the destination drive. Once you've finished arranging the data, you can create an image file.

On the PC, you can "mount" this image and test it. As with the Dataware software, a special driver maps the ISO 9660 data so that the MSCDEX.EXE considers it a CD-ROM. However, the mapping information is obtained not from a text file, but from a database created by RCD as you arranged the files. On the Mac, you can select a target SCSI drive and RCD will format the drive into an ISO 9660 CD image. A provided Extension allows the Mac to access this non-HFS volume. You can also mount multisession CD-ROMs, where each session appears as a separate volume on the Mac Desktop.

Now you're ready to burn a blank. RCD lets you do a test run to verify that the system can sustain the transfer rate for the duration of the recording; or, if you prefer, you can skip the test and go ahead with the recording session. Using the Maxtor drive, in about 50 minutes I made ISO 9660 CD-ROMs that were readable by both Macs and PCs. As with the other programs, adding sessions was simply a matter of writing more data to the CD.

One annoying quirk I discovered with the Mac version is that once you drag and drop a source drive, you can't also use it as the destination. This is a problem if you were planning to use the same large drive as both the container of your source files and a destination for the image file. The workaround is to partition the drive and set one partition as the source and the other as the destination.

Recording Results

JVC's setup gave me the least trouble in making CD-ROMs on both platforms. Aside from the initial problem with my choice of source hard drive, the JVC hardware and software provided trouble-free recording. The programs were simple to use, and they supplied good status information as they operated. This was especially valuable when the error messages pointed out that the drive might be at fault during my first two recording attempts.

If you already have a SCSI card in your PC, Microboards' solution might be the better choice. (Microboards doesn't supply an adapter.) With its large cache, the Microboards drive is also more tolerant of data dropouts, which might be an issue if you already own a hard drive and a desktop computer. The Dataware software manual gives you comprehensive information on CD formats, which is a plus for both the novice and the expert planning a sophisticated product. The virtual CD image is a nice concept, although I wish making the map file was easier.

Pinnacle Micro's click-and-drag assignment style will appeal to those who'd rather not tinker with map files. This product has no Unix support, however. Interestingly, the PC manual gave copious details as to CD formats and storage requirement calculations, while the Mac manual did not.

With their low prices, these three CD-R setups offer new opportunities for small companies to manage and distribute large amounts of information. They're also a convenient way to archive data, especially scanned images or reams of printed text. Given a choice, I'd pick JVC's Personal Archiver, although the Microboards PlayWrite 1000 and the Pinnacle Micro RCD-202 placed a close second. ■

Tom Thompson is a BYTE senior technical editor at large with a B.S.E.E. from Memphis State University. He is an Associate Apple Developer. You can contact him on AppleLink as T.THOMPSON, or on the Internet or BIX at tom_thompson@bix.com.

About the Products

Personal Archiver

Internal Mac.....\$3995
Internal PC.....\$4100
External Mac.....\$4495
External PC.....\$4595
Price includes CD-R drive, Adaptec SCSI adapter card for PCs, Archiver software, SCSI cable, one recordable media blank, and caddy. Media: \$26 per 63-minute blank; \$29 per 74-minute blank.
JVC Information Products
17811 Mitchell Ave.
Irvine, CA 92714
(714) 261-1292
fax: (714) 261-9690
Circle 1081 on Inquiry Card.

PlayWrite 1000

.....\$3899
Price includes external CD-R unit; Dataware Technologies CD-Record software for Mac, PC, and Unix systems; 3-foot SCSI cable; two recordable media blanks; and caddy. Media (box of 10 discs): \$190 for 74-minute blanks; \$170 for 63-minute blanks.
Microboards, Inc.
308 Broadway
Carver, MN 55315
(800) 225-4414
(612) 448-9800
fax: (612) 448-9806
Circle 1082 on Inquiry Card.

RCD-202

Internal Mac or PC.....\$3995
External Mac.....\$3995
External PC.....\$4195
Price includes CD-R drive, Adaptec SCSI controller board for PCs, RCD software, SCSI cabling, and caddy. Media: \$39 per 63-minute or 74-minute blank; \$35 each in quantities.
Pinnacle Micro
19 Technology
Irvine, CA 92718
(800) 553-7070
(714) 727-3300
fax: (714) 727-1913
Circle 1083 on Inquiry Card.

Tired of resetting your PC clock?



PRECISION TIME™

We've got your problem solved at an affordable price. PRECISION TIME with TimeGuard™ protects against drift and erroneous time and date changes. Your PC clock will be accurately set and maintained by accessing an Atomic clock. Requires minimum memory and disk space. Ideal for personal computers and networks. Completely self-contained with nothing else to buy, PRECISION TIME is compatible with MS-DOS, Novell and Microsoft Windows.* Easy to install and use with automatic adjustments for Daylight Savings Time.



Regularly \$149.95
Introductory offer
\$79.95

VISA & Mastercard Accepted

REQUIREMENTS:

IBM AT or compatible PC with
80286 or higher microprocessor.
MS-DOS or PC-DOS Version 3.3 or later.
1200 BAUD modem for Atomic clock access.

For Orders Only: 1-800-91-LOGIC
or 1-800-915-6442

For more information -
Voice: 615-391-9100
FAX Info: 615-391-5292
BBS: 615-391-8065

*All product names are trademarks of their respective companies.

CRYSTALOGIC™

PERFECTLY LOGICAL SOFTWARE

2525 Perimeter Place Dr., Suite 121
Nashville, TN 37214

Circle 207 on Inquiry Card (RESELLERS: 208).

Call or write for information on other available software:

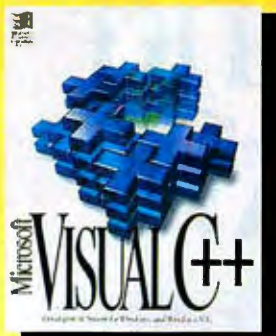
FreeStyle Report Writer - Programmable Report Writer for Management

Crystal Sort - Programmable High Speed Sort

Crystal VM - Virtual Memory Management Library

Crystal VW - Virtual Windowing Management Library

Microsoft



Phar Lap



The Future of 32-Bit DOS!

Now
Borland C++ 4.0
CALL 617-661-1510

IT'S HERE!

NT power under 32-bit DOS!

Microsoft Visual C++ and Phar Lap TNT bring the never-before-available power of Windows NT to 32-bit DOS! Phar Lap's new TNT DOS-Extender lets you break the 640K DOS barrier, build multi-megabyte DOS applications and take advantage of powerful NT features. Implement threads, DLLs and multitasking with your familiar Microsoft development tools — under DOS! It's never been so easy to create the most powerful, full-featured DOS programs ever.

TNT DOS-Extender is the new standard in 32-bit DOS. The DOS power you've been waiting for is finally here!

Try it out... FREE!

If you have the Microsoft Visual C++ 32-Bit Edition tools, you've already got a free trial-size version of TNT DOS-Extender. TNT DOS-Extender



Lite is automatically installed with your Visual C++ 32-Bit Edition software. You can use TNT DOS-Extender Lite to build versatile 32-bit programs that can access up to two megabytes of memory and run under DOS, Windows 3.1, or Windows NT. It's the easiest introduction you'll find to the power of TNT.

The next-generation DOS extender.

TNT DOS-Extender is the only DOS extender to support the Win32 API, allowing your native Windows NT character-based programs to run under DOS with no changes. Programs can access all available memory — up to four gigabytes — and run with 32-bit speed and power.

But that's not all. TNT DOS-Extender also supports powerful NT features such as dynamic link libraries (DLLs) and threads, enabling developers to build modular, responsive multi-megabyte applications. And all this power is delivered with the high standards of technical excellence you've come to expect from Phar Lap, the industry leader in DOS extender technology.

Already a standard.

TNT DOS-Extender is the tool chosen by Microsoft to develop their own 32-bit tools. TNT DOS-Extender was used to build both the 16-bit and 32-bit versions of Microsoft Visual C++, Microsoft MASM 6.1 and Microsoft FORTRAN PowerStation.

32-bit CodeView, too!

TNT DOS-Extender includes a 32-bit version of the familiar Microsoft CodeView debugger. So you can use industry standard Microsoft tools, including CodeView, to develop software for the operating system of the future — that your DOS customers can use today!

TNT DOS-Extender SDK is the latest release of Phar Lap's award-winning 386DOS-Extender SDK. You can also use TNT DOS-Extender with a wide variety of 32-bit compilers (including Visual C++ 32-Bit Edition) to build Extended-DOS programs with no NT system required. In addition, TNT DOS-Extender is compatible with all 32-bit tools supported by 386DOS-Extender. An add-on run-time kit is available for developers who want to distribute TNT DOS-Extender applications to customers.

So if you've been wondering what the future holds for DOS developers, don't wait.... bring cutting-edge technology to your DOS applications today with TNT DOS-Extender!

NT Power Under DOS Lets You:

- Utilize NT features such as multitasking, DLLs and threads
- Build multi-megabyte 32-bit DOS programs
- Break the 640K DOS barrier — with your familiar Microsoft tools
- Build one application that runs under both Windows NT and DOS
- Save RAM! Run a 4 MB DOS system, not a 20 MB NT system
- Use industry-leading, high-quality Phar Lap and Microsoft tools



Phar Lap Software, Inc.

60 Aberdeen Avenue, Cambridge, MA 02138 617-661-1510 FAX 617-876-2972

386DOS-Extender and TNT DOS-Extender are trademarks and Phar Lap is a registered trademark of Phar Lap Software, Inc. Visual C++, Win32, Windows and Windows NT are trademarks and CodeView and Microsoft are registered trademarks of Microsoft Corporation. Other product and company names are trademarks or registered trademarks of their respective holders.

Desktop Telephony

Develop your own automated phone applications with PhonePro

RAYMOND GA CÔTÉ

Most businesses have invested in computers hoping to leverage available time and manpower. While the productivity gains that PCs provide are currently under debate, such technological wizardry as E-mail, on-line databases, and computer-based faxing systems have become indispensable business tools. To these basic office necessities you can now add PhonePro from Cypress Research.

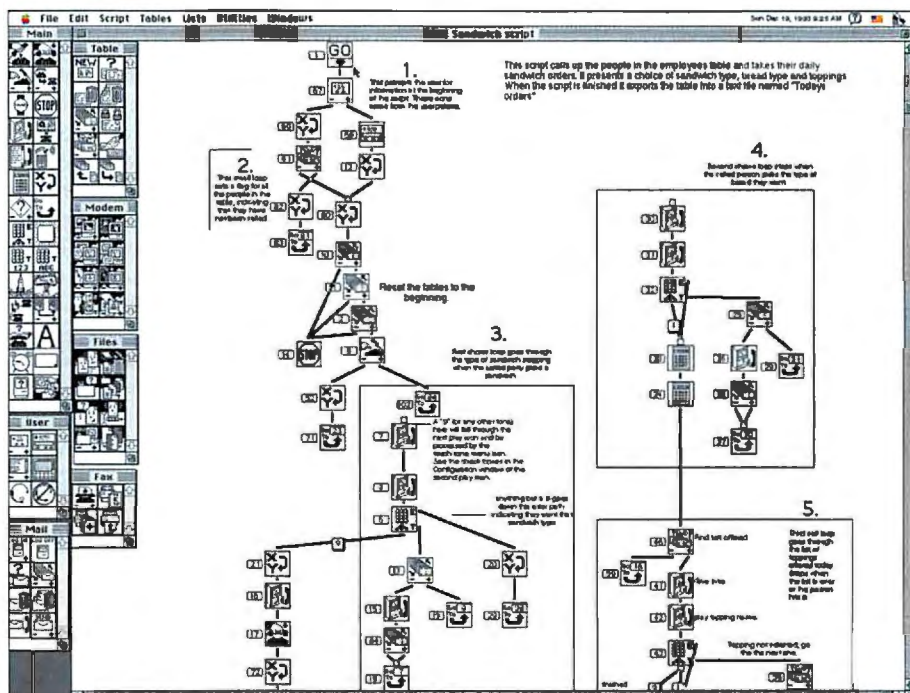
PhonePro, a Mac program for creating automated, programmable voice-mail systems, can help you to work smarter, particularly when you're not around. In fact, you can build an entire business around a PhonePro-based service. With its graphical scripting language you build scripts that answer the phone, present spoken menus, and respond to callers' Touch-Tone entries. Callers can leave private voice messages or transfer to another extension.

PhonePro works with any analog telephone system and can communicate with an ISDN phone line using third-party hardware. Cypress Research provides sample PhonePro scripts that can have you operating a simple voice-mail system within minutes of installing the software.

However, PhonePro goes far beyond voice messaging. Cypress Research calls it a *telephony applications builder*. With PhonePro, you can construct just about any imaginable application involving telephones. I spent a day sketching out programs for answering services, information retrieval, automated wake-up services, and fax-back applications—enough to determine that almost everything I wanted to do was within the realm of PhonePro.

In addition to recording voice messages, PhonePro can identify the source of the phone call using Caller ID and can store call-related information in its integrated database. The database can handle variable-length text strings, numbers, dates, times, and sounds. You could, for example, associate menu choices with caller ID for an order-taking application, or track which information callers are requesting most as a form of market research.

Customers can call in on Touch-Tone telephones or use the optional computer-



A moderately complex PhonePro script overflows a 21-inch monitor's display. All the available program icons fit into seven tool palettes. This sample reads a series of names and phone numbers from a database, calls each person in turn, presents a series of luncheon options, and then places each order in a text file along with the name of the person who ordered it.

direct access. With the latter, callers can peruse menus from a terminal program and receive information directly via modem. In addition, PhonePro communicates with FaxPro software, also from Cypress Research, so that callers can request information to be faxed back to them.

PhonePro currently does not allow the fax-back to occur on the same phone line as the originating call. The caller must specify a fax number, and FaxPro makes a separate return call—an added expense for the service provider. It's also awkward for the caller, who must enter additional information. Cypress Research is working on providing same-line fax-back in an upcoming release.

Recorded Sound

You can quickly construct a voice-mail system using built-in capabilities. PhonePro can record messages and store them in a common directory for later retrieval. All voice recordings are stored in Macintosh sfil format, which can be played back directly by double-clicking on the file from

the Macintosh System 7.0 Finder. You can also call in through PhonePro and receive your messages over the telephone.

PhonePro maintains multiple dictionaries of prerecorded sounds. You can easily add complete messages to a sound dictionary, or paste sounds together into longer recordings, such as "You have ... 2 ... new messages." All spoken messages must be prerecorded. PhonePro speaks only text stored in its dictionary; it doesn't read text phonetically. Recording sounds requires a sound-capable Mac or a third-party sound board. You can't use the telephone connection to record your dictionary entries.

Since many offices already have an E-mail system installed, an important feature of PhonePro is its ability to work cooperatively with Microsoft Mail 3.0, CE QuickMail 2.5, and Apple Computer's new AOCE (Apple Open Collaborative Environment) PowerTalk messaging systems. You can mail any PhonePro-generated text or data, including voice messages. But note that a voice-mail system will consume large amounts of hard disk storage

and possibly load down your network with long messages containing voice data. A single second of typical voice recording will consume over 4 KB of storage.

If you have an all-Mac environment and only want to transmit small messages and sounds between workstations, you can use Cypress Research's Remote_Mac Control Panel device. This device lets you send messages to a remote computer. It uses the ADSP to send messages to remote machines for display by the Notification Manager. This is particularly useful for sending status information quickly to users even if they don't have E-mail capability, or for transmitting important status information.

Scripting

A typical problem with graphical scripting languages is devising meaningful symbols. Aside from the tactless use of a mushroom cloud as a fatal-error icon, PhonePro has done a reasonable job of defining suitable icons. One pass through the palettes with Balloon Help turned on is sufficient to understand what each icon represents. Also, once an icon is placed in a script,

moving the cursor over the icon when Balloon Help is active shows how the icon's internal settings have been configured.

PhonePro's scripting language is a good example of how well graphical programming can work for creating applications within a narrow functional environment like telephony. It's easy to get it running out of the box and create simple applications; more complex programs with full error control will take some effort.

A moderately complex script easily overflows a 21-inch monitor display even without a lot of error-handling routines. It helps that scripts can call other scripts and multiple scripts can be open simultaneously for editing, but having several zoom levels would be useful for seeing an overall program flow.

Once a script is complete and tested, you can create a *captive* version—basically a compiled representation. Compiling provides security by ensuring that changes can't be made to a production system.

PhonePro can also be used to develop applications such as for telemarketing stations that require a user interface. PhonePro provides a front-end designer that creates a consistent user interface.

Limitations

PhonePro does have some annoying limitations. Although it is simple to program using the graphical scripting language, moving beyond the simple demonstration applications and adding the proper error handling is a formidable task. Don't expect to sit down in the morning and have a fully functioning multiuser database response system by afternoon. Plan on devoting a week or two to the project.

The current version of PhonePro (1.2.0)

supports only a single-line phone system. This limits the number of calls you can take in a day and means you can't average the cost of a computer system across multiple phone lines. Cypress Research reports that it is working on a multiple-

About the Product

PhonePro\$349
Cypress Research Corp.
240 East Caribbean Dr.
Sunnyvale, CA 94089
(408) 752-2700
fax: (408) 752-2735
Circle 1077 on Inquiry Card.

FRACTAL IMAGE COMPRESSION REDUCES WHALE-SIZED IMAGES TO GUPPY-SIZED FILES.



Imagine storing up to 100 high-quality full screen images on a single floppy disk with enough room left over for the program to display them.

Fractal compression files average between 10KB and 32KB and display at barracuda speeds. These incredibly small files provide unmatched space savings in whatever storage media you may use. Using fractal compression, Microsoft *Encarta* was reduced from four CD-ROM disks to one.

Whether it's stills or full motion video, DOS or Windows, Iterated Systems' .OBJ and .DLL family of toolkits will help you conserve your resources.



Iterated Systems, Inc.

FOR ADDITIONAL INFORMATION:

TEL: 800 437-2285 FAX: 404 840-0806
5550A PEACHTREE PARKWAY NORCROSS, GEORGIA 30092



We wrote the book on CD-ROM drives. And we want you to have it.

**Compare Ordinary
"Double Speed"
CD-ROM Drives
To Plextor's
DoubleSpeed PLUS.**

CONFIGURATIONS AVAILABLE

Internal, External,
Bundle, Kit & Tower

DATA TRANSFER RATE

335Kb/sec

AVERAGE ACCESS SPEED

240ms

INTERFACE

SCSI-2

MTBF

50,000 Hours

COMPATIBILITY

MPC-2™
Multisession Kodak
Photo CD™
NT & OS/2
SUN
SGI
NetWare/UniWare

TOLL-FREE TECH SUPPORT

Unlimited

WARRANTY

1-Year

OVERALL VALUE

"Best Buy"
Compute,
September 1993



**15 Questions
To Ask
Before
Purchasing
A CD-ROM
Drive**



4255 Burton Drive
Santa Clara, CA 95054
408.980.1838
FAX: 408.986.1010
800.886.3935

©1994 Plextor. DoubleSpeed PLUS is a trademark of Plextor, a subsidiary of Shimano Kenshi Co., Ltd., Japan. Other product and brand names are trademarks or registered trademarks of their respective holders.

You've decided to enter the exciting world of multimedia. But with all the CD-ROM drives to choose from, how do you know which is the right one for you? This comprehensive, yet easy-to-read, booklet will help guide you through the multimedia maze. It addresses several major concerns, including: SCSI vs. proprietary interface? Caddy vs. tray loading system? 8-bit or 16-bit interface?

DoubleSpeed PLUS™

When it comes to CD-ROM drives, speed is everything.

The most important factor when considering a CD-ROM drive for your computer system is the data transfer rate. Simply put, you need a drive that can keep up with your applications. One that offers the speed and performance that lets you clearly see multimedia in all its blazing glory.

The fastest way to bring your multimedia applications to life.

As the table shows, Plextor DoubleSpeed PLUS™ CD-ROM drives feature the fastest data transfer rate among all "double speed" drives. And unlike some of our competitors, we don't sacrifice access time or quality to achieve high data transfer rates. All of which makes us your best choice for those demanding multimedia applications that combine audio, video, graphics and animation.

**Hurry! Call 1-800-886-3935
now for your FREE copy.**

The more you know about CD-ROM drives, the less confusing they get. For more information on Plextor DoubleSpeed PLUS CD-ROM drives, and the location of your nearest dealer, call today. We'll respond with everything you need to make a smart decision. And fast!



Plextor DoubleSpeed PLUS CD-ROM drives are available in internal, external, bundle, kit, and tower configurations.



line system for future releases.

Another potential difficulty is that AppleTalk operations can interrupt PhonePro long enough to make it lose pieces of telephone recordings, especially when file sharing is active. I've seen this problem with other communications applications that transfer large amounts of data at high speeds. To fix this, PhonePro has an option to automatically disable AppleTalk during recording and playback. The trouble with this approach is that applications connected to the server may drop their connections when the server does not respond.

Although I saw this problem with the standard AppleTalk network active, I did not experience any difficulty when connected through an Ethernet network. The lesson is that voice capture requires a dedicated machine so as not to lose information transmitted by the modem.

Promised Futures

According to Cypress Research, PhonePro responds to the core Apple Events and also the entire Telephony Suite, although the company provides no documentation

on the Telephony Apple Events. Cypress Research says it intends to provide further support for the Database Suite of Apple Events, as well as communications with other applications through Apple Events, in a soon-to-be-released upgrade.

By the time you read this, Cypress Research should also have released Voice Messenger, a stand-alone voice-messaging system, and Fax Messenger, a stand-alone fax callback system that integrates with Cypress Research's multiuser fax send/receive server, FaxPro II. FaxPro II also integrates with PhonePro.

Previous releases of PhonePro have required special Cypress-provided hardware to connect a Mac to the phone line. The latest release can run with an off-the-shelf Supra V.32bis fax modem equipped with the latest voice upgrade ROM. The Supra proved to be a reliable voice-processing modem, even though I've had numerous problems making reliable high-speed data connections on my phone lines. According to Cypress Research, Supra will offer a \$99 stand-alone version of PhonePro with its \$49 ROM upgrade. This is a single-

user, run-time-only version of PhonePro that will take voice-mail messages for you.

Cypress Research sells the software-only version of PhonePro for \$349, which includes the latest voice-feature ROM upgrade for Supra V.32bis fax modems. FaxPro II retails for \$550.

If all you need is a simple phone-answering function, it doesn't make sense to replace a \$150 answering machine with a \$2000 Mac running PhonePro. However, there are thousands of legitimate and potentially profitable uses for PhonePro. Logging incoming calls and information requests, providing immediate fax feedback, and constructing a custom telemarketing workstation are just a few.

PhonePro has changed the way I view my telephone lines, and I've happily adopted it as a tool to make my company run smoother and more profitably. ■

Raymond GA Côté, a BYTE consulting editor, is vice president of product development at Appropriate Solutions, Inc. (Peterborough, NH). He can be reached on the Internet at rgacote@world.std.com or on BIX as "rgacote."

Connect Your Fax/Modem To Digital & PBX Telephones...AND protect it from damage.

KÖNEXX

KÖNEXX KONNECTOR - PORTABLE, MODEL 112

Connect your fax/modem into the handset jack of any digital, PBX, multiline or business telephone. Connecting at the wall jack can damage your modem and installing dedicated telephone lines is costly. So, whether you are in the field or in the office use the compact Model 112, which can operate from its internal 9-volt battery or the supplied AC adapter.

\$149
PLUS SHIPPING



► OR CHOOSE THE DESKTOP MODEL 109 (NO INTERNAL BATTERY) at **\$139** PLUS SHIPPING

KÖNEXX KOUPLER - 204

The perfect solution for connecting to hard-wired hotel, pay telephones and most cellular telephones. (up to 14.4Kbps) Plus, it's easy to use!

\$149
PLUS SHIPPING



MODEM KOUPLER - 305

An acoustic coupler with built-in 9600/2400 baud Fax/Modem. This model connects to the serial port on notebook, handheld, & PDA computers.

\$299
PLUS SHIPPING



UNLIMITED SYSTEMS CORPORATION INC.
8586 Miramar Place • San Diego, CA 92121
Phone 619-622-1400 • Fax 619-550-7330

Call us at **1-800-275-6354**

Visit us at



16. — 23. 03. 1994

HALL 17
STAND
B56-C55
BOOTH A6

The only WindowsTM statistics package you'll ever need.

NEW
SYSTAT[®] for WINDOWS

#1 for DOS and Windows

Rated "the best general-purpose statistics program" for the PC by *Software Digest*[®], SYSTAT for DOS is now joined by SYSTAT for Windows. This addition to the SYSTAT family takes full advantage of Windows, with pull-down menus, dialog boxes, sizable windows, and the ease of use you expect in a Windows package.

SYSTAT for Windows runs in standard and 386 enhanced modes and can take advantage of Windows advanced memory management. No matter how large or complex your analysis is, you can use SYSTAT.

SYSTAT delivers a balance of power and simplicity. It lets you analyze and manipulate data

with a comprehensive range of advanced statistical procedures, and present your results with stunning graphics.

Just point and click

SYSTAT is a full-fledged Windows application. Just point and click. SYSTAT's QuickStatTM buttons give you simple, single-click shortcuts to common statistical analyses.

More statistics, from the basic to the most sophisticated

A full range of univariate and multivariate statistics—from *t* tests to multidimensional scaling. With a few clicks you can turn most statistics into graphs and perform:

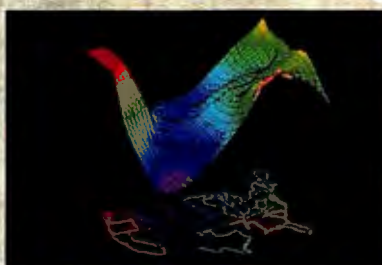
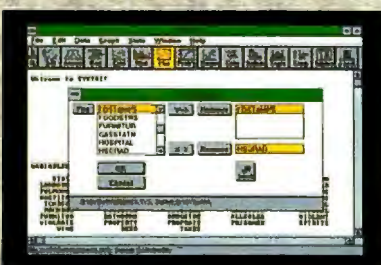
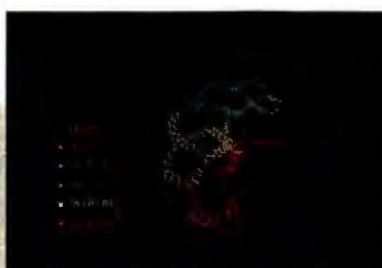
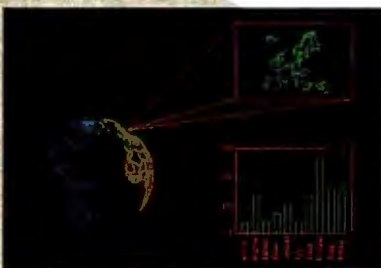
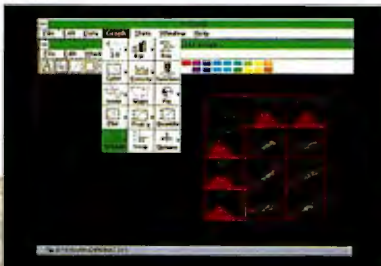
- multiway crosstabs with log linear modeling
- nonparametric statistics
- principal components and factor analysis
- cluster analysis
- time series
- nonlinear estimation
- correlation matrices
- means, effect, and dummy models
- post hoc tests

SYSTAT offers the most advanced multivariate general linear model available for Windows.

The most graphics

No other statistical or graphics package can produce all the scientific and technical graphs that SYSTAT can—nor surpass its ease of use. Graphics capabilities include:

- histograms
- single, multiple, stacked, and range bar graphs
- single and grouped box plots
- stem-and-leaf diagrams
- pie charts
- scatterplot matrices
- 3-D data and function plots
- contour plots
- control charts
- maps with geographic projections
- Chernoff faces
- complete color spectrum
- log and power scales
- confidence intervals and ellipses
- linear, quadratic, step, spline, polynomial, LOWESS, exponential, and log smoothing

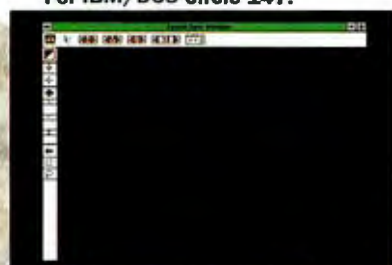


"SYSTAT (for Windows) — with its superb graphics, high-quality statistical algorithms, and reasonable price — is an excellent choice." PC Magazine

For more information, special offers for current users, and demo disks, call:

708-864-5670

For Windows circle 146,
For IBM/DOS circle 147.



SYSTAT[®]

For more information, call or write: SYSTAT, Inc., 1800 Sherman Avenue, Evanston, Illinois 60201-3793. Tel: 708.864.5670, Fax: 708.492.3567

Australia: Hearne Marketing 61.3.8661766, Holland: Oasis 31.34.0266336, Denmark: Agrolab 45.64.406575, France: Deltasoftware 33.76.418508, Germany: STATCON 49.55.4272075, Italy: PiSoft 39.587.213640, Japan: HuLinks 81.33.5902311, New Zealand: Hoare Research 64.7.8562675, Poland: COMPANION 48.12.360791, Spain: AddLink 34.3.4157268, Switzerland: Fritschy & Partner 41.31.3125151, SYSTAT UK: 44.81.4820093

© 1992 SYSTAT[®], Inc. *Software Digest* Ratings Report/USA, May, 1991. Software Digest is a registered trademark of NSTL, Inc.

46 POWERFUL PORTABLES

Our tests show which 486-based notebooks and subnotebooks are best for your applications

ANTHONY LENNON

Today's 486-based notebooks and subnotebooks give you the processing power to handle strenuous computing tasks while on the road. Many notebooks are also well suited for desktop use with their processing power and support of external resolutions of up to 1024 by 768 pixels. In the smaller subnotebook class, you can easily pack a Windows-capable system into an attaché case. To find the best model for a variety of business applications, we tested 38 notebooks and eight subnotebooks with 486 processors. These ranged from Intel's 25-MHz SX and SL CPUs to its clock-doubled 66-MHz DX2. We also tested three Cyrix 486SLC-CPU systems.

Our test sample shows that color notebooks are one of today's hottest products: 30 of these notebooks came with an active-matrix, dual-scan, or passive-matrix color display. These three technologies compete at clear price points, which lets you select the level of color quality and price that matches your needs. The average price of an active-matrix color notebook in our sample was over \$4500. Passive-matrix systems sell for an average of only \$2700, but their display quality is generally fair or poor. Dual-scan color notebooks average \$3400, but we found their quality only slightly better than a passive display's.

Monochrome notebooks offer the lowest price (an average of about \$2300). They are an obvious choice if

you are on a budget and color isn't a necessity.

We tested 486-based notebooks with internal floppy drives and weights of less than 10 pounds (including an AC adapter and a battery). Subnotebooks also had to be based on the 486. They weigh under 7 pounds with a battery, an AC adapter, and an external floppy drive.

Subnotebooks, which cost an average of \$2200, make some ease-of-use trade-offs for a low weight,

How to use this guide

We selected notebooks by choosing the ones with the best mix of performance,

screen quality, battery life, price, features, and ease of use.

Scores are calculated from appropriate Windows and DOS tests. Higher numbers mean better performance.

BEST OVERALL Zenith Data Systems Z-Star 433VL Model 200

This is the notebook to choose if you value display quality and ease above fastest speed. Its 9.5-inch backlit passive-matrix display provides the highest screen-quality rating among microcomputer systems, and its \$1999 price is the lowest of the notebooks ranked in this section. A standard nickel-cadmium battery installs easily and provides excellent life. A unique J-Mouse lets the J-key function as a pointing device when it's fully depressed, and you're able to move the mouse cursor without removing your hands from the keyboard. You can add up to 12 MB of RAM and a 200-MB IDE hard drive to the system. However, the Cyrix SL/C-33 processor is slow: it outperforms only the Tandy 386DX10 (25-MHz Cx1480SLC) in our Windows benchmarks.



Rating clarity, reproduction of gray scales or color, and range of viewing angles.

	PRICE	CPU	DISPLAY SPEED	EASE OF USE	BATTERY LIFE (HOURS)	SCREEN QUALITY	SCREEN SIZE (IN.)
BEST	2380 2-1/2-in 120% Model 200	51000	SL/C-33	1.43	AA	4.20	AAA 9.5
	2880 2-1/2-in 120% Model 200	52000	SL/C-33	2.88	AAA	5.30	AAA 9.5

Rating based on quality of keyboard design, pointing device, status lights, and other considerations.

Battery discharge under real-world conditions.

What to Look For

LCD SCREEN

Active-matrix color screens are best, but they cost up to \$1200 more than dual-scan color screens. Monochrome displays are the most economical, costing about \$400 less than passive-matrix color screens.

HARD DRIVE

Choose at least a 120-MB drive for Windows and general business applications.

POINTING DEVICE

QuickPort mice located on the right side of the system can be troublesome for left-handed users. Centered trackballs or cabled mice that attach to either side of the system are better choices.

CD-ROM DRIVE

Choose one with high-capacity data storage, especially if you run multimedia applications for presentations.

MEMORY

Most systems require proprietary memory chips, so you should consider added memory costs when you purchase your notebook.

DATA/FAX MODEM

A must if you need to communicate while on the road; an integrated modem means you'll have one less box to pack or forget.

EXTERNAL VIDEO

Most notebooks handle a resolution of only 640 by 480 pixels. Make sure your notebook's VGA controller can support a resolution of up to 1024 by 768 pixels on the external port if you want to use a desktop display. If you need an external monitor at higher resolutions, buy a notebook with 1 MB of VRAM (video RAM).

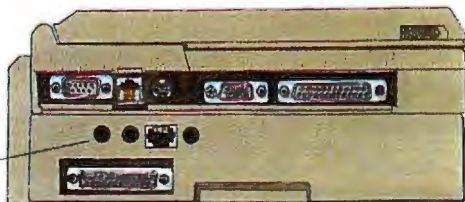
BATTERY

The battery life of monochrome systems outlasts color models; nickel-metal-hydrate batteries last longer than standard nickel-cadmium batteries.

Side View

AUDIO JACKS

Used for connecting headphones, small powered speakers, audio playback equipment (i.e., CD or cassette player), and a microphone.



but they compete head-to-head with traditional notebooks in performance.

We also evaluated three notebooks that were designed for presentations. See "Mobile Multimedia" on page 172.

Our report last October separated monochrome notebooks into Windows and DOS categories, but performance scores this time showed little differentiation be-

tween Windows and DOS notebooks, leading us to eliminate the DOS category. Hewlett-Packard's 486-based OmniBook wasn't available in time for testing. Also, CompUSA Direct, Epson America, and IBM either declined or were unable to send portables for testing. Apple hasn't introduced new PowerBooks since the October report.

MARCH 1994
BYTE
BEST
486-BASED
PORTABLES

BEST

WINDOWS

Zenith Data Systems Z-Star 433VL Model 200

This system's 9.5-inch monochrome display received an "excellent" screen-quality rating. The system placed fourth overall for battery life (almost 4½ hours). The 33-MHz 486SLC CPU didn't match the speed leaders in this category. The notebook features a handy J-Mouse pointing device and is priced under \$2000.

PAGE 158

COLOR

Sharp PC-8650

Rated "excellent" for both color screen quality and ease of use, this notebook was also among the fastest 33-MHz machines we tested. It features an 8.4-inch active-matrix display and a nickel-metal-hydrate battery that powered the unit for over 3 hours. Its price of \$3699 is the lowest among active-matrix color systems.

PAGE 166

DESKTOP REPLACEMENT

NEC UltraliteVersa 33C

This 33-MHz notebook tied for the highest-quality active-matrix color display we tested and provides above-average overall performance. It has a high-quality keyboard, and the cabled mouse is ideal for left- and right-handed users. An optional expansion chassis supports two ISA expansion adapters and provides two drive bays.

PAGE 171

SUBNOTEBOOKS

Packard Bell Diplomat 170M Subnotebook

This subnotebook (and the identical-looking but more expensive ZDS Z-Lite 425SL Model 170W) provides excellent screen quality and an impressive battery life. The systems tied for second for fastest performance in this category.

PAGE 174

WINDOWS NOTEBOOKS

Monochrome notebooks cost less and run an hour or more longer on battery power than the average color notebook. For many users, these advantages make 486-based monochrome notebooks the top choice for Windows on the road.

The Zenith Data Systems Z-Star 433VL Model 200 is our winner for Best Overall (notebooks with processors of 33 MHz or slower). With its \$1999 price tag, the system also receives top honors in the Low Cost category (prices less than \$2300, the average for monochrome notebooks in this report).

The Digital Equipment DECpc 425SL is the first runner-up in the Best Overall category and provides the best Windows performance among the remaining systems ranked in this category. The notebook's battery life of just under 6 hours was the longest of any notebook in this report, but gray scales produced on its backlit 9.5-inch display are below average and contributed to an overall screen-quality rating of "poor." A detachable trackball can be used with either hand, but it's a little off-center, and its ball is rather small. The keyboard's Backspace key is not the upper-rightmost key (it's located to the left of the PageDown key) and takes time to learn. Retractable legs on the bottom of the unit let you adjust the keyboard angle.

Although its performance wasn't high enough for it to be ranked here, Olivetti's new Philos 44 is notable for some nice usability features. It offers a dedicated numeric keypad (as opposed to the overlaid numeric keypad on most notebooks) and a pop-out mouse that is easy to use with your right hand. A speaker and microphone are installed on the unit above the keyboard, and a status window, which displays the battery-charge level in percentages, is visible when the cover is closed. We found the quality of the 10-inch

Hitachi LCD disappointing: It was difficult to distinguish gray bars in the light end of the spectrum.

The Mitsuba Ninja II/DX2-66 and Micro-International HCP Performance Series, Model 6500M, provide the best Windows performance with their 66-MHz 486DX2

NEW POINTERS

In the never-ending search for a more usable pointing device, vendors continue to present alternative designs. Here is a sample of new pointers that have appeared since our last report on portables:

J-Mouse

Provided on the Zenith Z-Star systems, this pointer is built directly into the J key on the keyboard. The J key acts normally until you hold it down. This activates sensors that let you move the screen cursor in any direction by applying pressure to different areas of the key. Other keys perform the functions of regular mouse buttons. The J-Mouse performs like standard mice, but your fingers never leave the keyboard. The J-Mouse is easy to use once you master the key commands.

Pop-Out Trackball

The Olivetti Philos 44 line offers an innovative pop-out pointing device that's located on the bottom right of the keyboard. The pointer is flexible and includes two command buttons. The trackball offers similar functionality to QuickPort and cabled mice (geared for right-handed users) without being separate from the notebook.



EZ Point

The Gateway 2000 HandBooks feature this small eraser-like device located on the keyboard. The design is similar to IBM's TrackPoint II, but EZ Point falls well short of it in functionality. It's mounted to the right of the keyboard (not in the middle), and the two mouse buttons are awkwardly placed below the keyboard. EZ Point requires extra pressure to point, and it can be used only with your right hand, which must lay across several keys.

Front-Mounted Trackballs

The AST PowerExec 4/33SL-ColorPlus and Digital Equipment DECpc 425SL provide trackballs that attach below the keyboard via mouse ports. You can use the trackballs with either hand, but they are separate from the unit. These notebooks also let you use the function and arrow keys to move the cursor.

Rankings for This Application Considered



our low-level Windows benchmarks and the Microsoft Excel charting test. In the latter benchmark, the Ninja II ran 4.1 times faster than our baseline system; the Model 6500M ran 3.2 times faster than the baseline system.

The Ninja II and Model 6500M provide above-average backlit LCDs and exceptional battery life (about 5 hours) with their standard nickel-cadmium battery packs.

The Commax Smartbook is the only other monochrome unit that competes in the High Performance category. It offers comparable screen quality with its 9.5-inch display. However, its 50-MHz 486DX2 processor cannot match the higher performance of the two ranked notebooks. Also, the Smartbook's nickel-cadmium battery lasted only 2½ hours.

Among Low Cost runners-up, the AST Bravo NB 4/25 S Mono is competitively priced at \$2045 and ran for nearly 3 hours on battery power. Indicators are logically grouped (e.g., Caps Lock and Scroll Lock are above the keyboard, while power, standby, and battery status sit on the display hinge, so they remain visible when the unit is closed). You adjust the contrast and brightness of the notebook's above-average-size 9.5-inch display using function-key combinations. A built-in pointing device, which is located between the space bar and the arrow keys, features a tiny trackball (about one-quarter inch in diameter) and favors right-handed users.

The \$2069 price of the Tandy 3900HD qualifies it for Low Cost consideration, but we decided not to rank it because of its poor overall performance and last-place finish in each of our application-based benchmarks. This notebook uses a Cyrix 486SLC processor. It was difficult to distinguish gray bars in the dark end of the spectrum on the unit's 10-inch backlit display.

KEY	
Poor ▲	Fair ▲▲
Good ▲▲▲	Excellent ▲▲▲▲

BYTE BEST

WINDOWS

Need the best all-around monochrome portable?

BEST OVERALL

Zenith Data Systems Z-Star 433VL Model 200



This is the notebook to choose if you value display quality and price above flat-out speed. Its 9.5-inch backlit passive-matrix display provides the highest screen-quality rating among monochrome systems, and its \$1999 price is the lowest of the notebooks ranked in this section. A standard nickel-cadmium battery installs easily and provides excellent life. A unique J-Mouse lets the J key function as a pointing device when it's fully depressed, and you're able to move the screen cursor without removing your hands from the keyboard. You can add up to 12 MB of RAM and a 200-MB IDE hard drive to the system. However, the Cyrix SLC/33 processor is slow: It outperforms only the Tandy 3900HD (25-MHz Cyrix 486SLC) in our Windows benchmarks. Other drawbacks: The perimeter keys (e.g., PageUp, PageDown, and Home) are small. Undistinguished documentation and the lack of on-line help during setup contribute to the system's "fair" ease-of-use rating.



		PRICE	CPU	WINDOWS SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN SIZE (IN.)
BEST	ZDS Z-Star 433VL Model 200	\$1999	SLC/33	1.43	▲▲	4:26	▲▲▲▲	9.5
RUNNER-UP	Digital Equipment DECpc 425SL	\$2499	SL/25	2.88	▲▲▲	5:56	▲	9.5
RUNNER-UP	AST Bravo NB 4/25 S Mono	\$2045	SX/25	2.38	▲▲▲	2:55	▲▲▲	9.5

Need high speed?

HIGH PERFORMANCE

Mitsuba Ninja II/DX2-66



The Ninja II is well equipped for processor-intensive tasks with its 66-MHz 486DX2 CPU. This notebook's nickel-cadmium battery pack had the second-longest battery-life time among all the systems and features a 10-inch backlit passive-matrix monochrome display that ranked above average in our overall quality ratings. RAM support goes up to 32 MB, and you can install a 340-MB IDE hard drive. However, system documentation is weak, and it is difficult to see whether the system's six indicators are lit. (Note: One other notebook, the Commax Smartbook, qualified for consideration in this category, but its performance and battery-life scores were too low to be ranked for runner-up status.)

		PRICE	CPU	WINDOWS SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN SIZE (IN.)
BEST	Mitsuba Ninja II/DX2-66	\$2495	DX2/66	5.63	▲▲	5:05	▲▲▲	10
RUNNER-UP	Micro-International HCP Model 6500M	\$2600	DX2/66	5.31	▲▲▲	4:54	▲▲▲	9.5

Cost-conscious?

LOW COST

Zenith Data Systems Z-Star 433VL Model 200



Priced at under \$2000, this Best Overall winner is also an economical choice. In addition to the advantages cited above, the Z-Star offers handy usability features. Slide controls for the display's contrast and brightness are located above the keyboard along with the on/off button, which can be configured as a rest/resume switch through Setup. The AST Bravo is a close competitor, with faster Windows speed and an easy-to-read status-light panel. However, the significantly longer battery life and better screen quality tipped the scales in the Z-Star's favor. The Tandy 3900HD, a \$2069 notebook, also met the price requirements for this category, but we didn't rank it because of slow performance and "fair" screen quality.

		PRICE	CPU	WINDOWS SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN SIZE (IN.)
BEST	ZDS Z-Star 433VL Model 200	\$1999	SLC/33	1.43	▲▲	4:26	▲▲▲▲	9.5
RUNNER-UP	AST Bravo NB 4/25 S Mono	\$2045	SX/25	2.38	▲▲▲	2:55	▲▲▲	9.5

How We Tested

PERFORMANCE

We rated the performance of each notebook and subnotebook using BYTE's low-level DOS and Windows benchmarks, along with application tests developed by NSTL. The BYTE low-level DOS benchmarks measure the performance of specific subsystems, such as the CPU, FPU, memory, video, and hard drive. Our Windows-based low-level tests exercise the Windows GDI (Graphical Device Interface). These tests determine how well a system can execute basic graphics calls within Windows, including calls that display pixels, lines, rectangles, polygons, and ellipses. Text and BitBlt operations are also performed. All Windows-based performance tests (low-level and application) were executed in 640- by 480-pixel res-

olution at 16 colors using vendor-specific video drivers (if supplied).

NSTL's application benchmarks consist of popular business programs to provide accurate real-world representations of notebook performance. For DOS tests, we use WordPerfect 5.1, Lotus 1-2-3 release 2.4, and Fox-Pro 2.0. Our Windows application tests include the following: Microsoft Excel 4.0a, Microsoft Word 2.0b, and Lotus 1-2-3 for Windows 1.1.

All applications execute macros that exercise common functions of each application. For instance, the Word for Windows test includes common file I/O,



BYTE's Thumper 2 uses optical sensors to monitor power management in portables during battery-life testing.

search and replace functions, changing fonts, page and row scrolling, spelling checking, print preview, and print to file subtests.

Prior to testing each system, we installed MS-DOS 6 and Microsoft Windows 3.1 on a freshly formatted hard disk to eliminate any fragmentation. We configured notebooks and subnotebooks with 50- and 40-MB primary partitions, respectively. For comparisons, we scaled all test scores against a 20-MHz 386SX-based Toshiba T2200SX, whose performance equaled 1.0 in our index. Thus, a system with an overall performance index of 3.0 executed our tests three times faster than the baseline T2200SX.

SCREEN QUALITY AND VIEWING RANGE

We evaluated three aspects of display quality: crispness, intensity/color range, and viewing-angle range. Crispness measures line and character quality as displayed on the screen. We used the Sonera Technologies display-test suite to examine text clarity in both color and monochrome environments; horizontal and vertical line placement; color and gray-scale displays; LCD streaking; and solid color and black, gray, and white regions.

We measured the viewing-angle range of each display using a rotating platform that let us move the test unit left and right until we detected visible distortion in the display. Distortion includes loss of text, color changes, and glare caused by the backlighting or edge-lighting. After testing the left/right

ESSENTIAL FEATURES

We weighted individual features according to importance and used this to determine an overall features rating for each system. We considered the following features most important for 486 portables:

POINTING DEVICES	Notebooks with integrated trackballs scored higher than those with detachable trackballs or no pointing device.
VENDOR SUPPORT	One-year parts and labor warranties are standard, but we gave extra points for longer policies, such as the three-year warranties offered by Compaq, Digital Equipment, NCR, NEC, and Toshiba. We also gave points for on-line support.
PROCESSOR VOLTAGE	Portables built from 3.3-V processors received higher ratings because they require less power and offer improved battery life.
BATTERY CHEMISTRY	We gave extra points for portables with NiMH (nickel-metal-hydride) batteries, which last longer than standard nickel-cadmium batteries for a given weight.
EXTERNAL RESOLUTION	Desktop-replacement systems should support external resolutions of up to 1024 by 768 pixels.
PCMCIA SLOTS	Needed for future generations of modems, network adapters, and mass-storage devices.
REMOVABLE HARD DRIVE	Helps safeguard data and increases the mass-storage potential of the system.

Lowest Prices on the SX, DX & New DX2-50!

Have Reviews! Read what the experts say:



"Scoring high in overall value and design, the Micro Electronics WinBook gives you a lot for your money, including an outstanding integral trackball."

PC MAGAZINE, Guide to Portable Computing, 8/93



"If you're a Windows user on a budget, or just have a bad case of Mac envy...you should take a look at the WinBook. It's a machine that can hold its own with more expensive, less thoughtfully designed systems from other direct vendors."

COMPUTER SHOPPER, This Powerbook Twin Acts Like a PC, 9/93



"The WinBook is a great example of what a Windows notebook should be...fast, easy-to-use and a miser on battery life...It's also inexpensive: nearly 50% less than some comparable notebooks."

WINDOWS MAGAZINE, Transcontinental Portable, 9/93

The WinBook Intel486 SX-25, DX-33 & DX2-50 SL Enhanced Features



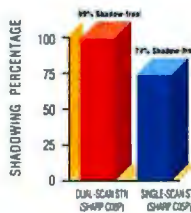
Ergonomically engineered & designed by award-winning Palo Alto Design

The WinBook's unique ergonomic features include a sloping wrist rest and keyboard with full-size keys, plus a centered, dual-button trackball—allowing you to work in total comfort away from your desk.

Clear, sharp color display gives you near-active matrix quality at a passive matrix price!

Images are sharper and clearer with less cursor loss. And the WinBook's advanced dual-scan color display gives you 99% shadow-free performance compared to other single-scan passive matrix displays. You get a brighter, crisper, wider angle of view with an 18:1 contrast ratio—compared to

13:1 with previous passive matrix technology.



Longer battery life
The WinBook features NiMH 2200 MA batteries with gold-plated contacts, allowing it

to run much longer than units with traditional NICAD batteries—and there's no memory effect!



The WinBook offers you more features for less!

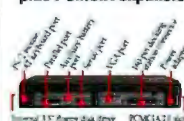
- 9600 baud send/4800 baud receive fax/2400 baud modem
- Industry-standard type II PCMCIA slot
- 512k video RAM
- Fast-acting LCD screen
- Built-in centered dual-button trackball

Docking station gives you desktop power!

Two expansion slots and drive bays let you add peripherals such as monitors, hard drives, CD ROMs, I/O cards or an extended keyboard. Includes parallel, serial, PS/2 mouse, external keyboard and VGA ports. **And it's just \$399!**



Mouse/keyboard, parallel, serial and VGA ports plus PCMCIA expansion



Upgradable processor!



WinBook™

Micro Electronics
a division of MEI/Micro Center, Inc.

Monochrome
\$1599
4MB RAM/200MB HDD

Color Dual-Scan
\$1999
4MB RAM/200MB HDD

- SL Enhanced Intel 486SX 25MHz

- Fax modem included!
- DOS and Windows

Call for lowest DX-33 & DX2-50 prices!

Convenient payment options

Use your MasterCard, VISA, Discover Card, Micro Center charge, personal check or P.O. with credit approval.



Thank-you for your order!

Service, warranty, support

- 72-hour service turnaround.
- 30-day unconditional money-back guarantee.
- 24-hour burn-in protection.
- One-year limited warranty on parts and labor.
- Toll-free technical support for the life of the computer.

30-day unconditional money-back guarantee

Your satisfaction is unconditionally guaranteed for 30 days from date of purchase. If for any reason you are not satisfied with your purchase from us, we want you to return it. We will be glad to repair the product or give you your money back.

SX & DX Specifications

Size/Weight
• 11" x 8.5" x 1.5"
• SL micro-ATX, 3.4 lbs. w/o battery
• SX and DX dual-scan color: 5.9 lbs. w/o battery

Pointing Device
• 18mm Apt dual-scan, Microsoft-compatible trackball

Battery

• SX-25 up to 3 hours with power management, and 5 hours with auxiliary power supplies (less 30 minutes for color)
• DX-33 over 2 hours with power management, up to 5 hours with auxiliary power supply
• NiMH (no memory effect)
• World-wide auto-sensing AC adapter

Processor and Memory

• SL enhanced Intel® SX 25MHz DX 33MHz or DX2-50MHz CPU
• 4MB RAM (upgradable to 32MB)
• PC-100 FastRAM memory chips
• 16 internal cache
• 1, built-in 1.44MB 3.5" floppy drive
• Internal 200MB (195ms) hard drive

Software

• Comes loaded with MS-DOS and

Microsoft Windows

Display
• SL monochrome, super-twisted 64 gray-scale 17" LCD and 1324 x 768 for internal monitor
• SX and DX color dual-scan 5.7" color display 512x350 and 1024 x 768 for external monitor
• 512k video RAM
• Adjustable contrast and brightness
• Visible LED indicator on cover/lid

Keyboard

• Full-function keyboard with 65 keys and 4 momentary cursor control keys, 3 other keyboard controls
• 3000 baud send and 4800 baud receive/2400 baud modem
• I/O Ports
• PS/2 mouse interface
• PCMCIA type II slot

• Serial 9-pin connector
• Parallel port
• Video 15-pin connector for CRT
• 150-pin docking station
• Auxiliary battery port
• Options
• Docking station
• Car scanner
• 340 MB hard drive
• 6MB 16MB and 32MB RAM upgrades

Hurry! Order today!
Call 1-800-293-1639

Monday-Friday, 8am-9pm EST • Saturday, 9am-4pm
1160 Steelwood Rd., Columbus, OH 43212 • FAX 1-800-448-0308

Going

A high-angle, slightly blurred photograph of a person riding a bicycle on a concrete sidewalk. The person is wearing a bright yellow long-sleeved shirt, a white cap, and a black harness. A white cup is mounted on the back of the bicycle. In the background, a desk with papers and a calculator is visible on a ledge. Three white lines originate from the text blocks on the left and point towards the person on the bicycle, suggesting a connection between the technology and the mobile lifestyle.

Our new CT2 PhoX™ controller — the core technology in the newest CT2 digital cordless phone systems — is the latest expression of the DSP technology that makes us a leading supplier of telecommunications ICs in the world today.

**APPLICATION
SPECIFIC DSPs**

Our 5.0 Volt-only Flash memories play a critical role in today's advanced digital cellular phones. While our low-voltage EPROMs play an equally important role in analog cellular designs. Both non-volatile memory families offer the right combination of packaging and speed that mobile communications applications demand.

**NON-VOLATILE
MEMORIES**

AMD's 5.0 Volt-only Flash memory cards are instrumental in providing portable storage in state-of-the-art hand-held personal electronic devices — like personal digital assistants, schedulers, electronic notepads, personal communicators, pocket computers, and even electronic maps.

**FLASH MEMORY
PCMCIA CARDS**

Where is everyone going these days? They're going mobile. And your next computing or communications device can go with them when you design-in AMD® technology.

Take advantage of AMD's vast exper-

tise in process, packaging and design technologies — optimized for mobile computing and communications applications. So your next design can have more features, more speed, a smaller and lighter form factor, and longer bat-

Mobile



Our PCnet™ family gives laptop, notebook and subnotebook computers full Ethernet and SCSI connectivity in a few square inches, right on the motherboard. Our PCnet family even makes Ethernet available in a compact PCMCIA format.



AMD will soon provide extensive wireless LAN/WAN capabilities — including wireless access to hardwired networks and even wireless peer-to-peer connectivity — the result of our strategic partnership with Xircom.



Our low-voltage x86 CPUs, including our Am486™ and Am386® microprocessors, help provide sheer computing horsepower and the longest battery life available for notebooks, subnotebooks, palmtops, and pen-based systems. What's more, they're certified 100% Microsoft Windows™-compatible. Plus you get the support of over 40 FusionPC™ Alliance Partners to help bring your designs to market faster.

tery life than ever before. Ideal for today's demanding mobile professional.

See for yourself why AMD is the way to go in mobile computing and communications. For a free brochure on all our mobile products, contact AMD today.

800-222-9323



Ask for
Literature
Pack 18N.



Advanced Micro Devices

How We Tested *(continued)*

range, we tilted the screen backward to measure the vertical viewing range of each screen.

After we computed a display's viewing range, we compared it to the range of the best system we tested; in this way, we determined ratings for each screen. Screens tended to cluster at viewing ranges from 40 to 45 degrees left and right and a viewing range of 20 degrees when tilted backward.

To determine color quality, we displayed a color bar on each color system and segregated displays into five categories, ranging from those with bleached and barely distinguishable colors up through the best screens with solid, pure colors. We grouped active-matrix, dual-scan, and passive-matrix color displays together for evaluation. We performed a similar test for passive-matrix monochrome systems using a 16-level gray scale. For monochrome systems, we looked for level gradation, evidence of *banding* (i.e., groupings of gray levels in the middle of the display), and the intensity of the white and black bands.

BATTERY LIFE

We measured the battery performance of the notebooks using BYTE's own Thumper 2, which is a hardware-and-software test system that determines battery life with power management features enabled. A control program simulates the load of a word processing application.

Time-out periods are set for each notebook's display and hard drive (1 and 2 minutes, respectively), and notebooks are configured to enter standby mode after experiencing 5 minutes of inactivity. Thumper 2 uses robotic arms and an optical sensor to detect and control each system's power management functions.

Prior to testing, we completely drained and recharged each system's battery according to the manufacturer's instructions (and then repeated the procedure). We configured each system's power management features to let the hard drive spin down and the screen's backlighting shut off after a set period of inactivity. The unit is also allowed to enter a standby mode during the test cycle. Each system is put through the test cycle repeatedly until its battery dies.



Testing team (from left): Alan Joch, Michael P. Connors, Siva Kumar, and Anthony Lennon.

EASE OF USE

We worked extensively with each notebook over the course of the test cycle and assessed the quality of each keyboard. Although keyboard feel is highly subjective, we based our judgments on specific usability issues. Nonstandard keyboard designs save space but present difficulty for touch-typists. We determined if the system design offered a comfortable typing position and rated the response and feel of the keys.

Pointing devices were evaluated in terms of their placement and ease of use for both right- and left-handed users. The quality of the status indicators was also considered. We determined whether common conditions (e.g., battery low and hard disk access) were represented and if the indicator's meaning was obvious or obscure.

We evaluated the quality of the technical documentation from both a novice and experienced user's point of view. Novices require detailed setup instructions and benefit from troubleshooting information. An experienced user may require detailed system specifications and instructions for advanced setup options. Manuals should be well organized and grammatically accurate; they should also contain a detailed index.

We evaluated the ease of installing new batteries and upgrading the system RAM, and the quality of each unit's Set-up utility. We assessed how clearly the I/O ports were labeled. These usability

items are less frequently used and therefore carry less weight in determining each system's usability rating.

CONFIGURATION

Our testing was open to all 486-class notebooks and subnotebooks. We specified that notebooks have a minimum of 8 MB of RAM, contain at least a 120-MB hard drive, and weigh less than 10 pounds with their battery, AC adapter, and power cord. Each notebook had to have an internal 3 $\frac{1}{2}$ -inch floppy drive and a VGA display.

We requested vendors to configure subnotebooks with a minimum of 4 MB of RAM and at least a 40-MB hard drive. To classify as a subnotebook, the system had to weigh under 7 pounds with its external floppy drive, battery, AC adapter, and power cord.

Contributors

Michael P. Connors, Contributing Editor of PC Digest (an NSTL publication), writes and researches reviews of systems and other hardware.

Alan Joch, Senior Editor/BYTE, coordinates combined testing between the BYTE Lab and NSTL.

Siva Kumar, Technical Analyst/NSTL, specializes in hardware and network operating-systems testing.

Anthony Lennon, Technical Editor/NSTL, evaluates systems, notebooks, and peripherals.

The Lab Report is an ongoing collaborative project between BYTE Magazine and National Software Testing Laboratories (NSTL). BYTE Magazine and NSTL are both operating units of McGraw-Hill, Inc.

The Traveler's Dream At An Ideal Fare...\$995.



THE ZEOS® CONTENTA... DON'T GET CAUGHT WITHOUT IT!

What a dream! The ZEOS Contenda subnotebook is small enough to tuck away in your briefcase and so light you'll forget you have it! It's the perfect traveling companion.

All your business and home needs contained in a bundle just shy of four pounds. Write letters and memos. Create presentations. Keep in touch with associates through your choice of internal fax modem. Organize your files, calendar, planner and more... keep track of all appointments! What's more, with a standard 80MB hard drive, memory up to 10MB and your choice of a 386SL-25 or 486SL-25 Intel processor, the Contenda has plenty of power to run Windows. You'll also find you can work longer because the processor is intelligent enough to power-down the memory, disks, modem and



*Smaller than a notebook.
Lighter than a hard-cover novel.*

more when they're not in use. In addition, the compact package includes a built-in trackball and high-resolution backlit screen.

It's a traveler's dream come true: The world at your fingertips in a mighty and tiny portable bundle. Don't get caught without it!

AWARD-WINNING SERVICE & SUPPORT

ZEOS has won more PC

Magazine Readers' Choice for Service & Reliability awards than any other company—five in all.

We're here for you 24 hours a day, 365 days a year, and always a toll-free call away. All ZEOS systems come with a One Year Limited Warranty and 30-Day Money-Back Guarantee.

**CALL NOW TOLL FREE
800-554-5226**

Fax Orders: 612-633-1325, Government: 800-245-2449, Hearing Impaired (TDD): 800-228-5389, Outside U.S. and Canada: 612-633-6131. Purchase Orders, MasterCard, VISA, Discover, Am Ex, Z-Card, COD and affordable leasing programs. Open 24 Hours a Day, 365 Days a Year!



STANDARD WITH EVERY ZEOS CONTENTA

- 25MHz 386SL or 486SL Intel CPU.
- RAM expandable to 8MB (486SL), 10MB (386SL).
- 486SL: IDE hard drive upgrade to 120MB.
- Display: 640 x 480 VGA backlit, .23 dot pitch, Sharp 74" diagonal, up to 64 shades of gray.
- 256K (386SL) or 512K (486SL) video RAM.
- 486SL version includes 3.3V technology for added battery life, PI local bus for Windows acceleration, high-speed floppy drive controller, built-in math coprocessor.
- Supports simultaneous display with an external SVGA color monitor.
- Replaceable and rechargeable NiMH battery.
- 80-key keyboard with embedded numeric keypad and easy-to-use built-in trackball.
- Serial, parallel and video ports, plus ports for optional internal fax modem and external floppy drive.
- Fully-featured power management.
- 9.7" x 6.1"; 3.9 lbs.
- FCC Certified Class B.
- Complete ZEOS Customer Satisfaction Package.

PACKAGE 1

386SL Contenda: \$995

Lease \$42/month

486SL Contenda: \$1395

Lease \$59/month

- 2MB RAM (386SL); 4MB RAM (486SL)
- 80MB IDE hard drive

PACKAGE 2

386SL Contenda: \$1295

Lease \$55/month

486SL Contenda: \$1695

Lease \$61/month

- 4MB RAM
- 80MB IDE hard drive
- External 3.5" floppy disk drive
- Microsoft DOS 6.2 and Windows for Workgroups 3.11. Plus Lotus Organizer.

PACKAGE 3

386SL Contenda: \$1595

Lease \$58/month

486SL Contenda: \$1995

Lease \$72/month

- 4MB RAM (386SL); 8MB RAM (486SL)
- 80MB IDE hard drive
- External 3.5" floppy disk drive
- Custom leather carrying case
- Extra battery
- Internal 96/48/24 send/receive fax modem
- Microsoft DOS 6.2 and Windows for Workgroups 3.11. Plus Lotus Organizer.



Computer Shopper
readers' #1 Best Buy

Purchase orders are subject to approval. Business leasing programs available. Lease prices based on a 36-month lease; 10% purchase option. All prices, specifications and availability are subject to change without notice; call to confirm these and warranty details. Prices do not include shipping. All products and company names are trademarks or registered trademarks of their respective holders. ZEOS and Contenda are registered trademarks; Z-Card and Computers Now! are registered servicemarks of ZEOS International Ltd. ©1994 ZEOS International Ltd., 1501 Industrial Blvd., Minneapolis, MN 55413 USA. ZEOS is a publicly traded company (NASDAQ symbol: ZEOS).

COLOR NOTEBOOKS

Color notebooks make graphical applications easy to use, but they extract a cost in system price and battery life. Not surprisingly, the active-matrix screens all produced higher display-quality ratings than the dual-scan and passive-matrix models. However, we found quite a variation in display quality between systems using the identical display technology. For example, active-matrix color notebooks ranged from excellent (a perfect 10 for NEC's UltraliteVersa 33C) to average (a 5.3 for the Eurocom 8200T) in overall display quality.

Our results using Thumper 2 showed little correlation between battery life and color display technology. The average active-matrix and passive-matrix models ran for about 3 hours; the average dual-scan battery life was 2.8 hours.

The Sharp PC-8650 received top honors as the Best Overall color notebook (33 MHz or less), and with its price of \$3699, this notebook also won in our Low Cost category (notebooks less than \$4000). The PC-8650 and NEC UltraliteVersa 33C provide the best display quality among color systems. However, the Toshiba T4600C, AST PowerExec 4/33SL-ColorPlus, and Mitac Micronote Performance Model 4021G/CT posted much better battery-life times (45 minutes or more) than the Sharp PC-8650. All five units contain NiMH battery packs.

The all-out speed leader among the Best Overall color systems was the Mitac Micronote Performance Model 4021G/CT. The unit features a fast memory subsystem and is proficient in video-intensive tests with its Western Digital 90C24 video-processor chip. This notebook is 6.6 times faster than our baseline unit in the Lotus 1-2-3 for Windows screen test, compared to 5.5 times faster for the UltraliteVersa 33C. However, the Model 4021G/CT was also the most expensive notebook we tested in this report, excluding the multimedia systems.

The Sharp PC-8650 and NEC UltraliteVersa 33C gave the best performance among the remaining systems. The PC-8650 contains a more efficient memory subsystem than the UltraliteVersa 33C, as shown in the Microsoft Excel exponentiation benchmarks: The PC-8650 was 25.9 times faster than the baseline notebook (by comparison, the UltraliteVersa 33C was 24.4 times faster). However, the UltraliteVersa 33C provides

excellent video performance with its Chips & Technologies 65530 processor, as demonstrated by its showing in our low-level Windows tests, where it was 4.6 times faster than the baseline unit. By comparison, the PC-8650 was 3 times faster than the baseline unit in the same test suite.

The Sharp PC-8650's

Rankings for This Application Considered

WINDOWS PERFORMANCE 30%

DISPLAY QUALITY 20%

BATTERY LIFE 20%

PRICE 15%

EASE OF USE 10%

FEATURES 5%

DUAL SCAN: AN ECONOMICAL COMPROMISE?

Each column or row of pixels in passive-matrix displays uses three transistors to control red, green, and blue signals. By contrast, each pixel in an active-matrix screen is controlled by three color-signal transistors, which produces more vibrant colors and higher image quality. Six of the color portables in this report use dual-scan color displays. With average prices of \$3400, dual-scan systems offer a value point between passive-matrix and active-matrix color models.

Dual-scan technology, a type of passive-matrix display, divides the screen into top and bottom halves. Each half is scanned simultaneously and in theory produces higher contrast ratios and wider viewing angles than traditional passive-matrix displays. The physical screen size and fundamental technology are the same for both types of screens.

However, we found little difference in color quality between passive-matrix and dual-scan displays. The average dual-scan display received an overall screen-quality rating of 3.1 compared to 2.6 for the average passive-matrix display. (The average active-matrix rating was 7.2.)

We compared the Texas Instruments TravelMate 4000E WinDX2/50 active-matrix and dual-scan color models (\$4678 and \$4178, respectively). The active-matrix model (7.3 pounds) is only an ounce heavier than the dual-scan unit, and battery life was identical. The active-matrix model received an "excellent" rating for color purity compared to the below-average rating for the dual-scan model. We also compared the Zenith Data Systems Z-Note 433Lnp+ (\$3878) dual-scan notebook with the Z-Star 433Vip Model 200 (\$2699) passive-matrix model. We noticed little difference in color quality, contrast, or viewing angles.



Passive-matrix: Economy, but fair quality.



Dual-scan: Slightly better passive-matrix color.



Active-matrix: The best, for a price.

Call For A Computer or Catalog. We'll Ship Either Today!



ENDLESS POSSIBILITIES WITH ZEOS.

We're offering you an advantage other companies can't. High-quality, affordable computers in many money-saving configurations (or the option to custom-build one to your exact needs). Sound familiar? It's not. We also give you award-winning service and toll-free support—24 hours a day, every day.

And there's more! If you order a *Computers Now!* system (samples are shown below) before 1 p.m., Monday-Friday, we'll ship it the day you order. If you'd like to see our complete line of ZEOS products and options, we'll send you a free catalog. Call 800-554-5226 now for your computer or your catalog.



486DX-33
\$1695

PACKAGE #2:

- 4MB RAM
- 214MB local bus hard drive with built-in 128K cache
- 3.5" floppy drive
- Windows-accelerated local bus video
- SVGA color monitor
- DOS, Windows, Mouse



486DX-33
\$2095

PACKAGE #3:

- 8MB RAM
- 426MB local bus hard drive with built-in 128K cache
- 2X CD-ROM drive, 3.5" floppy drive
- Windows-accelerated local bus video
- SVGA color monitor
- DOS, Windows, Mouse
- Choice of Windows application



486DX-33
\$2243
486DX2-66
\$2543

PACKAGE #3MM:

- 8MB high-speed RAM
- 426MB, 13ms local bus IDE hard drive with built-in 128K cache
- 2X CD-ROM drive, 3.5" floppy drive
- Cardinal Digital Sound Pro 16 card
- Magnetically shielded stereo speakers
- Windows-accelerated local bus video
- SVGA color monitor
- DOS, Windows, Mouse
- Choice of Lotus Windows application



486DX2-66
\$2895

PACKAGE #3 BONUS:

- 8MB RAM
- 256K SRAM system cache
- 528MB local bus IDE hard drive
- 2X CD-ROM drive, 3.5" floppy drive
- Diamond Viper local bus video card
- 15" SVGA color monitor
- 14,400 bps V32 bis send/receive fax modem
- DOS, Windows, Mouse
- Choice of Windows application



Pantera-60
\$2995
Pantera-66
\$3295

PACKAGE #4:

- Intel Pentium Processor
- 8MB RAM
- 340MB local bus IDE HDD with built-in 128K cache
- 2X CD-ROM drive, 3.5" floppy drive
- Windows-accelerated PCI local bus video
- 15" SVGA color monitor
- 10-bay vertical case
- DOS, Windows for Workgroups, Mouse
- Choice of Lotus application



Ambra™
486SX-25
\$1195

PACKAGE #1:

- 4MB RAM
- 214MB hard drive with built-in 128K cache
- 3.5" floppy drive
- VESA local bus SVGA color video
- SVGA color monitor
- DOS, Windows, Mouse



Contenda™
386SL-25
\$1344

PACKAGE #2 PLUS:

- 4MB RAM
- 80MB IDE hard drive
- External 3.5" floppy disk drive
- Internal 96/48/24 send/receive fax modem
- DOS, Windows for Workgroups
- Lotus Organizer
- 9.7" x 6.1", 3.9 lbs.



Freestyle™
486SL-25
\$2195

PACKAGE #3:

- 8MB RAM
- 260MB IDE hard drive
- Internal 96/24 send/receive fax modem
- Custom leather carrying case
- Extra battery
- External charging stand
- DOS, Windows for Workgroups
- 8.5" to 11.3" x 1.75" to 2.25"; 5.6 lbs.

OUR GUARANTEE TO YOU:

If we accept your order for immediate shipment and fail to ship your system under the conditions outlined, we will ship it *at our expense* as soon as it is ready.*

*Orders must be for Computers Now! configurations; we've listed just a sampling here. Since we continuously update this list of configurations, please call to confirm your system is on the list. This offer is good only as long as these pre-built systems remain in stock. Other ZEOS systems and custom configurations may take slightly longer—about a week. All orders are subject to credit approval. Orders must be received by 1 p.m. Central Time, M-F.

Purchase orders are subject to approval. Business leasing programs available. All prices, specifications and availability are subject to change without notice; call to confirm these and warranty details. Prices do not include shipping. All products and company names are trademarks or registered trademarks of their respective holders. ZEOS and Contenda are registered trademarks; Z-Card and Computers Now! are registered servicemarks; Ambra and Freestyle are trademarks of ZEOS International Ltd. ©1994 ZEOS International Ltd., 1301 Industrial Blvd., Minneapolis, MN 55413 USA. ZEOS is a publicly traded company (NASDAQ symbol: ZEOS). CON-BYT-9403A

CALL NOW TOLL FREE

800-554-5226



Fax Orders: 612-633-1325, Government: 800-245-2449, Hearing Impaired (TDD): 800-228-5389, Outside U.S. and Canada: 612-633-6131. Purchase Orders, MasterCard, VISA, Am Ex, Discover, Z-Card, COD and affordable leasing programs. Open 24 Hours a Day, 365 Days a Year!

Nobody Can Outrun A Stampede.

Stampede's **Remote Office™** works faster, uses less memory, offers greater flexibility than any other remote access program.



Your remote PC becomes a true node on the network – with the fastest system in the field.

Consider the advantages:

FLEXIBILITY. Access any server, printer, gateway or desktop PC on your network from anywhere in the world!

Remote Office is the only product that runs on a non-dedicated DOS-based PC host. It can support virtually any networking environment. And, it's upgradable – to 32 ports – to protect your investment.

PERFORMANCE. Stampede's Remote Office runs right over the competition. Compared to Novell's NetWare Connect, it's 19% faster on average, 20% faster on E-mail.

Greater speed means less time on the line – cutting your costs.

Need proof? Check the Labs Review in the 12/27/93 issue of **PCWeek**, comparing Remote Office to NetWare Connect. Their findings: Remote Office "faster, easier to install... better protocol support... user-friendly... provided more useful management information."

SMALL MEMORY FOOTPRINT.

Ours is just 24K on the remote PC – smallest in the business, roughly a third that of competitive systems. *More room for memory-hungry programs, less need for static RAM.*

Free DigiBoard!

**SAVE \$100,
AND GET A
DIGIBOARD**

ACCELERATOR CARD, FREE!



Just \$295

Order now, and we'll not only knock \$100 off the price of our Remote Office 2-port version software (Reg. \$395), we'll also throw in a 2-port DigiBoard, free! You pay just \$295! Limited time only.

Call 1-800-R-Office (763-3423).

Offer available in the U.S. and Canada only.

DigiBoard® Multisession Accelerator. 2-Port DigiBoard Serial Communications Board • 64K of dual memory to interface with the Remote Office host • 8 MHz 80186 onboard processor • 8 Kb memory window • Uses standard DB-9 connectors • Requires one 3/4 length 16-bit slot, one unused I/O port address, one unused IRQ interrupt request line.

Operating Systems and Environments:
MS DOS 3.1 or higher
LAN Operating Systems: Novell® NetWare® 2.15 or higher • NetWare Lite 1.0 or higher • LANtastic™ 4.0 or higher • Windows™ for Workgroups 3.1 or higher • Banyan 4.01 or higher.

STAMPEDE

STAMPEDE TECHNOLOGIES, INC.
78 Marco Lane, Dayton, Ohio 45458 USA
Telephone 513-291-5035 Fax 513-291-5040



Remote Office and Stampede are trademarks of Stampede Technologies, Inc. All other names are trademarks of their respective owners.

Circle 214 on Inquiry Card.

detachable trackball is located below the keyboard and can be used with either hand. Even slight pressure will dislodge the Toshiba T4600C's QuickPort mouse from the unit. The T4600C's active-matrix display received only a "fair" overall rating because its colors are relatively dull and its viewing angles are limited compared to the Sharp and NEC displays.

The trackball on the third-runner-up AST PowerExec 4/33SL-ColorPlus sits a little off-center on the front of the system, and you can easily control the screen cursor while keeping your hands on the keyboard.

Four of the five systems in the High Performance category (40 MHz and faster) contain Intel clock-doubled 66-MHz processors; the Texas Instruments TravelMate 4000E WinDX2/50 (it comes with either an active-matrix or dual-scan display) contains a 50-MHz clock-doubled chip.

The Texas Instruments TravelMate 4000E WinDX2/50 contains an efficient memory subsystem and competes with notebooks with faster processors. It outperforms the 66-MHz Model 6500T in the Microsoft Word and Lotus 1-2-3 for Windows benchmarks.

The Olivetti Philos 44c and Gateway 2000 ColorBook 486DX-33 round out the Low Cost category. Both provide over 3 hours of battery life on their standard NiMH battery packs. The Olivetti's active-matrix color display is manufactured by Sharp and offers much better color quality than the Gateway 2000's passive-matrix display. However, the 33-MHz Gateway 2000 outperforms the 25-MHz Olivetti model by almost 20 percent.

The Gateway 2000 ColorBook's retractable mouse, positioned below the keyboard, is serviceable except that the ball and buttons are small. Status indicators are scarce and can be difficult to read.

KEY
 Poor ▲ Fair ▲▲
 Good ▲▲▲ Excellent ▲▲▲▲

BYTE BEST

COLOR

Looking for the very best color?

BEST OVERALL

Sharp PC-8650



This notebook sells for more than \$1700 less than the runner-up NEC UltraliteVersa 33C and gets an "excellent" screen-quality rating with its 8.4-inch active-matrix display. You can view images from a wide range of angles, and the display's colors are sharp and crisp. The system offers the second-best overall performance among 33-MHz color notebooks and is particularly proficient in doing disk-intensive tasks. The PC-8650 ran for more than 20 minutes longer on battery power than the UltraliteVersa 33C did. You can add up to 20 MB of RAM to the Sharp notebook, and the company offers on-site service.



		PRICE	CPU	WINDOWS SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN SIZE (IN.)	SCREEN TECHNOLOGY
BEST	Sharp PC-8650	\$3699	DX/33	3.76	▲▲▲▲	3:03	▲▲▲▲	8.4	Active
RUNNER-UP	NEC UltraliteVersa 33C	\$5428	SL/33	3.97	▲▲▲▲	2:41	▲▲▲▲	9.4	Active
RUNNER-UP	Toshiba T4600C	\$4898	SL/33	3.58	▲▲▲	4:34	▲▲	9.5	Active
RUNNER-UP	AST PowerExec 4/33SL-ColorPlus	\$4565	SL/33	3.23	▲▲▲	3:50	▲▲▲	9.5	Active
RUNNER-UP	Mitac Micronote Model 4021G/CT	\$6215	DX/33	4.31	▲▲▲	4:09	▲▲▲	9.5	Active

When color quality and speed matter ...

HIGH PERFORMANCE

Austin 466T



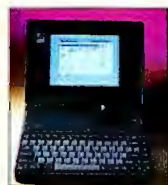
The Austin 466T features a large 9.5-inch backlit active-matrix display and provides the second-best overall performance among color 66-MHz 486DX2-based systems. The unit is adept at running Windows graphics, thanks to its fast Western Digital 90C24 video-processor chip. A standard NiMH battery provides average life of a little over 3 hours. You can install up to 32 MB of RAM and a 340-MB hard drive. The integrated trackball is centrally located, which makes it easy to use for both right- and left-handed people.

		PRICE	CPU	WINDOWS SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN SIZE (IN.)	SCREEN TECHNOLOGY
BEST	Austin 466T	\$4499	DX2/66	6.27	▲▲	3:11	▲▲▲	9.5	Active
RUNNER-UP	Micro-International HCP Model 6500T	\$4100	DX2/66	5.55	▲▲▲	3:15	▲▲▲	8.5	Active
RUNNER-UP	AMS 5366 ACT	\$4875	DX2/66	6.63	▲▲▲	2:18	▲▲▲	9.5	Active
RUNNER-UP	TI TravelMate 4000E WinDX2/50	\$4678	DX2/50	5.34	▲▲▲	2:23	▲▲▲▲	8.4	Active
RUNNER-UP	Austin 466D	\$2999	DX2/66	6.10	▲▲	3:19	▲▲	9.5	Dual scan

Need top-quality color and economy?

LOW COST

Sharp PC-8650



With a retail price of \$3699, this unit is an outstanding value for an active-matrix color notebook (see Best Overall, above). An LCD indicator panel, located on the screen hinge, is visible when the system is open or closed. Easily accessible compartments are provided for expansion, and a sliding eject button is included for the system's Type II PCMCIA slot. System documentation includes all necessary information for novice and experienced users. For those who value flat-out speed over color quality, the first runner-up Austin 466D offers a 66-MHz 486 for less than \$3000. However, the quality of its dual-scan screen doesn't match the Sharp's.

		PRICE	CPU	WINDOWS SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN SIZE (IN.)	SCREEN TECHNOLOGY
BEST	Sharp PC-8650	\$3699	DX/33	3.76	▲▲▲▲	3:03	▲▲▲▲	8.4	Active
RUNNER-UP	Austin 466D	\$2999	DX2/66	6.10	▲▲	3:19	▲▲▲	9.5	Dual scan
RUNNER-UP	Olivetti Philos 44c	\$3720	SL/25	2.80	▲▲▲	3:12	▲▲▲	8.5	Active
RUNNER-UP	Gateway 2000 ColorBook 486DX-33	\$2964	DX/33	3.42	▲▲▲	3:26	▲	9.4	Passive

Heavy duty computing used to require a heavyweight workstation.



Until now.



Introducing the new PowerLite by RDI.

Now you can take all the power of your desktop SPARC® workstation with you wherever you go.

Introducing RDI's PowerLite™ – an 8.5 pound portable microSPARC® workstation with the internal disk capacity and memory to perform all your desktop functions.

And, for the first time in portable computing history, you can equip your portable with a high resolution 1024 x 768 color active matrix LCD. Unmodified Solaris ensures compatibility with thousands of SPARC applications. Plus, a high speed internal FAX/modem allows you to send and receive information from anywhere.

Call us at 1-800-RDI-LITE for more information on portable workstation solutions.



- *Lightweight, slim-line package: 8.5 pounds with battery*
- *Desktop compatibility: 1024 x 768 high resolution color LCD*
- *100% compatibility with thousands of SUN applications with unmodified Solaris® 1.1C or 2.x*
- *Power and upgradeability: 50 MHz microSPARC with over 1 GB internal disk capacity and 80 MB memory*
- *Unrestricted operation: Battery, keyboard with integrated trackball, internal FAX/modem allowing anywhere, anytime computing*
- *Workstation connectivity: Ethernet, SCSI, serial, parallel, keyboard/mouse, external monitor*
- *Peripheral Expansion Unit providing two SBus slots and two 3.5" SCSI device expansion bays*

Thanks to the processing power of 486-class CPUs, all the notebooks in this review could qualify as desktop replacements. However, we limited the field to systems that provide external resolutions of up to 1024 by 768 pixels, accept 300-MB or larger hard drives, and support a docking station. Fourteen qualified.

The NEC UltraliteVersa 33C and the two other notebooks ranked for Best Overall (33 MHz or slower) contain 33-MHz 486SL processors and feature 9.5-inch active-matrix displays. The UltraliteVersa's display produced the highest overall screen quality for this application and tied for the best within our entire test sample.

The Micro-International HCP Performance Series, Model 6500M, takes top honors in the High Performance category (40 MHz or faster). Three of the four leaders in this category contain active-matrix color displays. The Model 6500M was the monochrome exception.

Micro-International uses a VL-Bus IDE interface in the Model 6500M, which ran the fastest in our disk-intensive FoxPro benchmark.

The Austin 466D stands out in our Low Cost category (systems below \$4000) with its \$2999 price tag. All three ranked systems in the Low Cost category contain dual-scan displays, which help reduce cost but provide below-average color quality when compared to active-matrix color models.

One system for the office and the road ...

BEST OVERALL NEC UltraliteVersa 33C



This notebook is among the top performers in its class, and its active-matrix color display is second to none. The NEC computer outruns the Toshiba T4600C and AST PowerExec 4/33SL-ColorPlus in all our application-based and low-level benchmarks. The efficiency of the NEC's IBM hard drive subsystem is evident in the FoxPro test (2.4 times faster than the baseline notebook). The unit is also

proficient in the Windows low-level benchmarks: It achieved a 4.6 score compared to 2.7 and 2.2 for the Toshiba and AST notebooks, respectively. The UltraliteVersa 33C has a well-spaced keyboard, and a standard cabled mouse attaches to either side of the unit to accommodate both right- and left-handed users. An LCD indicator window clearly displays status information (e.g., battery-charge level), and the system's documentation stands out for its clarity and comprehensiveness. The notebook supports only 12 MB of RAM, but it accommodates a 340-MB IDE hard drive, and its optional (\$609) expansion chassis provides two ISA expansion slots and two drive bays.



		PRICE	CPU	OVERALL SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN TYPE	MAX. RAM (MB)
BEST	NEC UltraliteVersa 33C	\$5428	SL/33	3.52	★★★★	2:41	★★★★	Color	12
RUNNER-UP	Toshiba T4600C	\$4898	SL/33	3.13	★★★	4:34	★★	Color	20
RUNNER-UP	AST PowerExec 4/33SL-ColorPlus	\$4565	SL/33	2.99	★★★	3:50	★★★	Color	32

For speed and flexibility ...

HIGH PERFORMANCE Micro-International HCP Model 6500M



VL-Bus video and IDE interfaces contribute to fine overall performance: The notebook is 2.8 times faster than the baseline machine in the disk-intensive FoxPro benchmark. Priced almost \$2300 less than the AMS 5366 ACT, the Model 6500M is also among the top three systems in battery life. It ran for close to 5 hours on its nickel-cadmium battery pack. The unit features a large 9.5-inch monochrome display, supports up to 20 MB of RAM, and accommodates a 340-MB hard drive. The optional \$520 expansion chassis provides four ISA expansion slots and two drive bays. The system features a comfortable keyboard, and its trackball is solid and easy to control. If speed and color are requirements, the AMS 5366 ACT outran the closest competitor in this group by almost 10 percent.

		PRICE	CPU	OVERALL SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN TYPE	MAX. RAM (MB)
BEST	Micro-International HCP Model 6500M	\$2600	DX2/66	4.56	★★★	4:54	★★★	Mono	20
RUNNER-UP	AMS 5366 ACT	\$4875	DX2/66	5.42	★★★	2:18	★★★	Color	32
RUNNER-UP	Austin 466T	\$4499	DX2/66	4.98	★★★	3:11	★★★	Color	32
RUNNER-UP	Micro-International HCP Model 6500T	\$4100	DX2/66	4.73	★★★	3:15	★★★	Color	20

Need low cost and high speed?

LOW COST Austin 466D



With a list price of \$2999, the Austin 466D is the most economical desktop replacement we ranked. It also significantly outperforms the runners-up. It is particularly proficient in video-intensive benchmarks, thanks to its Western Digital 90C24 video-processor chip. The notebook can display up to 256 colors (1024 by 768 pixels) on an external monitor. Colors produced on its dual-scan display were nondistinct, and its range of viewing angles is relatively small. However, display quality was not a strength for any of the notebooks ranked in this category.

The Austin 466D can hold 32 MB of RAM and a hard drive of up to 340 MB. Its \$299 expansion chassis accepts two ISA expansion cards and two 3 1/2-inch storage devices. An integrated trackball is located in the middle of the unit.

		PRICE	CPU	OVERALL SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN TYPE	MAX. RAM (MB)
BEST	Austin 466D	\$2999	DX2/66	4.80	★★	3:19	★★	Color	32
RUNNER-UP	Eurocom 8200D	\$3500	DX2/66	3.17	★★★	3:29	★★	Color	20
RUNNER-UP	Sager NP746D	\$3075	DX2/66	3.66	★★★	2:00	★	Color	16

Rankings for This Application Considered

WINDOWS AND DOS PERFORMANCE 45%

DISPLAY QUALITY 15%

BATTERY LIFE 15%

EASE OF USE 10%

FEATURES 10%

PRICE 5%

KEY

Poor ▲ Fair ▲▲
Good ▲▲▲ Excellent ▲▲▲▲

Mobile Multimedia

Multimedia's ability to combine text, graphics, animation, and sound to produce interactive presentations is no longer tied to the desktop. We tested three portable 486s from BitWise, Scenario, and Toshiba that include sound cards, CD-ROM drives, speakers or headphones, and microphone support. All three comply with the Multimedia PC Marketing Council's recently updated MPC standard.

The BitWise Model 466/ACP, Scenario DynaVision IVMM, and Toshiba T6600C/CDV support maximum 16-bit sound-sample sizes, with sample rates of up to 44 kHz for recording digitized sound, and each can generate MIDI synthesized sound. The BitWise notebook uses Creative Labs' Sound Blaster card, the DynaVision IVMM contains a custom configured Portable Sound Plus card from Digispeech, and the Toshiba notebook's sound is generated by MediaShare's Mambo (i.e., a DVI/Ethernet card).

Each system includes a speaker or headphone system. The type of audio system you need depends on the sound quality you desire, as well as considerations like space and whether the sound needs to be heard by others. The Scenario system uses an external speaker (1.8 by 2.8 by 7 inches) that plugs into the side of the unit. It features a volume control and a headphone input jack. BitWise provides small stereo headphones for its multimedia unit, and the Toshiba's sound plays through two speakers located on the front of the system.

CD-ROM DRIVES

All three systems use CD-ROM drives that support CD Audio, CD Extended Architecture, and Kodak Photo CD mul-

tisession standards. (Single-session Kodak Photo CD players can show only pictures recorded in the initial session, while multisession players can show pictures added after the first recording.)

Each unit uses SCSI CD-ROM interfaces. The CD-ROM data transfer rate for the DynaVision IVMM is rated at up to 330 KBps; the Toshiba and BitWise notebooks are rated at a maximum of 300 KBps. The BitWise's CD-ROM drive provides the fastest rated average access time (280 ms); the average access time on the Scenario and Toshiba notebooks is 200 ms.

Scenario's DynaVision IVMM was the lightest system at 11.6 pounds, while the BitWise and Toshiba units were hulking at 22 and 19.3 pounds, respectively. All three systems are reminiscent of early portable units. The BitWise Model 466/ACP uses a lunch-box-style case with a keyboard that snaps off the front of the box to expose a display that tilts forward. The Toshiba T6600C/CDV requires a great deal of desk space (4.7 by 15.4 by 12.6 inches), but it features a detachable keyboard.

Scenario's DynaVision IVMM consists of a Texas Instruments TravelMate 4000E WinDX2/50 look-alike mounted on top of a lower unit that houses a CD-ROM drive and sound board. This is the only one of the three that runs on battery power.

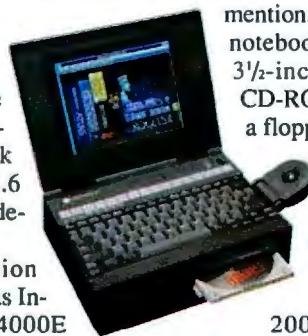
These three multimedia units all use a



BitWise Model 466/ACP



Toshiba
T6600C/CDV



Scenario DynaVision IVMM

high-quality active-matrix color display. We rated the color quality of the BitWise and Scenario screens slightly higher than the Toshiba display. However, the Toshiba's screen is the largest of the three—10.4 inches diagonally.

The Scenario's notebook design limits its memory expansion to 20 MB and the number of keys to 83. The BitWise and Toshiba notebooks use full-size 101-key keyboards and support 32 and 40 MB of RAM, respectively.

PERFORMANCE

Each system delivers similar overall performance. The Toshiba and BitWise notebooks contain 66-MHz DX2 processors (the BitWise also features a 128-KB secondary memory cache). The Scenario DynaVision uses a 50-MHz DX2 CPU, but it can compete with systems with higher clock speeds because of its efficient memory architecture.

A final note: The recently introduced Panasonic CF-V21P arrived too late for testing, but its unique features deserve mention. The CF-V21P is the first notebook to support an internal 3½-inch CD-ROM drive. The CD-ROM drive slot also accepts a floppy drive, a second battery pack, or a TV tuner with VCR input. The system features an upgradable 50-MHz 486DX2 CPU, expands to 20 MB, and supports a 200-MB hard drive. The portable accepts three detachable displays (i.e., monochrome, 10.4-inch active-matrix color, and a pen-operated module that fits over the keyboard). It supports external resolutions of up to 1024 by 768 pixels.

HOW THEY COMPARE

MODEL	PRICE	CPU	OVERALL SPEED	EASE OF USE	SCREEN QUALITY	DISPLAY	WEIGHT (LBS.)	DIMENSIONS (HWD)
BitWise Model 466/ACP	\$7995	DX2/66	4.35	Fair	Excellent	Active-matrix color	22	9.6x16x8.2
Scenario DynaVision IVMM	\$6995	DX2/50	4.47	Good	Excellent	Active-matrix color	11.6	3.4x11x8.5
Toshiba T6600C/CDV	\$8999	DX2/66	4.64	Excellent	Good	Active-matrix color	19.3	4.7x15.4x12.6

WE JUST PUT MORE DISTANCE BETWEEN RLN AND OTHER REMOTE ACCESS SOLUTIONS.

For some time, Remote LAN Node® has been acknowledged as the best



RLN comes preconfigured on a rack-mountable 486 server for 4, 8 or 16 simultaneous users, or as software-only for 2-16 simultaneous users.

remote node solution you can buy, letting users dial into their LANs and work just as if they were locally

connected. And it's been proven in use across the world. Now RLN™ 2.0 has really left the others in the dust.

RLN now supports token-ring as well as Ethernet. In fact, you can access either one with the same client software. RLN is the only remote access solution that works in virtually any single or interconnected network environment.

There's also new SNMP support, and a built-in Windows™-based Remote Manager console for server management from any remote PC. You can also simultaneously update user information on multiple servers from a single location. And RLN has a Custom Client Build utility, so configuring



your remote clients is easier.

RLN has always included powerful security features. But now that we've added enhanced data encryption, password aging and support for Challenge Handshake Authentication Protocol (CHAP), it's the most secure solution you can buy.

So call for more information and a free demo copy of RLN software that will let you dial in and see what it's like to be a remote node. We'll also send you an informative white paper on remote computing.

Like RLN users the world over, you'll see what lengths we've gone to, to make sure no other remote solution comes close.

1-800-348-3221, ext. 57DD*



The Freedom To Communicate.

*Or call (404) 475-8380. © 1994 Digital Communications Associates, Inc. All rights reserved. DCA and Remote LAN Node are registered trademarks and RLN is a trademark of Digital Communications Associates, Inc. Windows is a trademark of Microsoft Corporation. All other trademarks are the property of their owners.

Circle 89 on Inquiry Card (RESELLERS: 90).

SUBNOTEBOOKS

Subnotebooks are the lightest and smallest DOS and Windows portables. However, there is a trade-off between portability and functionality. By definition, all came with external floppy drives and downsize keyboards (the Gateway models also have nonstandard I/O ports). But subnotebooks are also competitively priced: The average price (not including the \$2300 color Sager NP440C) was \$2183.

We tested eight subnotebooks with traveling weights (i.e., system, external 3½-inch floppy drive, AC adapter, and power cord) of under 7 pounds. While the system size and weight of a subnotebook are less than a notebook, keep in mind that traveling with all the related subnotebook components can be cumbersome. For example, the average weight of a subnotebook and battery was only 4 pounds, but when you add the external floppy drive and AC adapter, the average weight increases to 6 pounds.

All the subnotebooks we tested support VGA resolution (640 by 480 pixels) and feature passive-matrix monochrome LCDs, except for the Sager NP440C, which uses a passive-matrix color LCD. In this section, we named only a Best Overall winner; we found that overall performance and system prices among these units were too similar to justify High Performance and Low Cost rankings.

Subnotebooks may be small, but they don't necessarily lack expansion capabilities. The eight subnotebooks support up to 20 MB of RAM, and you can configure them with IDE hard drives ranging in capacity from 120 MB (Sager NP440C and Altima Traveler) to 200 MB (Caf 486 Subnote). With their 486 processors, external keyboard ports, and support of external monitors in resolutions of up to 1024 by 768 pixels (the Altima Traveler is limited to 640 by 480 pixels externally), these subnotebooks

can function well on the desktop. Each of the subnotebooks we tested provides a Type II PCMCIA slot for network adapters or modems.

The Zenith Data Systems Z-Lite 425SL Model 170W and Packard Bell Diplomat 170M Subnotebook produced the highest overall ratings. However, the runners-

SL-ENHANCED CPUS: POWER MISERS, BUT RARE

The Mitac Micronote Performance Model 4021G/CT is the only notebook in this review that uses an SL-enhanced processor (33-MHz 486DX). It provides the second-longest battery life (4 hours, 9 minutes) among active-matrix color notebooks. The Mitac Micronote Lite Subnotebook Model 4010F and Sager NP440C subnotebooks also make use of SL-enhanced technology (25-MHz 486SX processors). The Model 4010F's battery life (2 hours, 57 minutes) is slightly below average for subnotebooks. The NP440C contains a passive-matrix color display that limits its battery life (1 hour, 55 minutes) in our Thumper 2 battery test.

Utilizing Intel's system management mode, the SL-enhanced technology provides the necessary power for applications while the system is conserving energy. Active power management turns hardware components on and off on an as-needed basis. SL-enhanced technology uses clock-throttling, where the CPU can distinguish between the amount of power needed to run at a lower clock frequency (e.g., for a word processing application) or at a higher clock frequency. Stop Clock lets the 486SL CPU operate at any frequency (from 0 MHz to the maximum), and Auto Idle automatically reduces the average power that a 486DX2 CPU consumes by as much as 10 percent.

up provided some strong overall competition, and unranked subnotebooks made strong showings in individual tests.

The Altima Traveler is a close second to the Zenith unit in battery life, running for close to 4½ hours on its NiMH battery pack. The system's 8-inch monochrome display received the highest screen-quality rating among subnotebooks and stands out for its smooth transitions from light to dark areas. Performance is not this 25-MHz system's strength, because it possesses a relatively slow memory subsystem. The Altima Traveler features a high-quality keyboard, and its LCD indicator panel is visible when the unit is open or closed. An integrated trackball is located above the keyboard on the right-hand side of the system.

We tested two versions of the Gateway 2000 HandBook. They're identical except for their CPUs (486SX/25 and 486DX2/40). Besides being the smallest (1.6 by 9.75 by 5.9 inches) and lightest (5.1 pounds, with accessories) subnotebooks we received, their Sanyo screens offer similar grayscale quality and an overall "excellent" rating. However, the HandBook display is only 4 inches high and 7.9 inches measured diagonally. Battery life is only around 2½ hours, the shortest among monochrome subnotebooks, using their standard NiMH battery packs.

The 40-MHz 486DX2 HandBook provides better overall performance than its cousin. However, the 40-MHz model's memory subsystem is slow, and the unit performs poorly in BYTE's Windows VGA tests. The 25-MHz HandBook is among the slowest subnotebooks in its class. The parallel port on both Gateway units is nonstandard and requires a special adapter (which could be easily lost) to connect a printer or the external floppy drive. The HandBooks' eraser-shaped

Rankings for This Application Considered

WINDOWS AND DOS PERFORMANCE 30%

DISPLAY QUALITY 20%

BATTERY LIFE 20%

PRICE 15%

EASE OF USE 10%

FEATURES 5%

What do all these
products have
in common?



They're all compatible* with
PORT-ABLE *sound* **PLUS™**



PORT-ABLE Sound Plus makes it possible to put 16 bit Stereo CD quality where it really counts.

No matter which one of these fine software programs you use, with PORT-ABLE Sound Plus lighting up those

presentations will be a breeze, and because it's the most advanced technology based on Digital Signal Processing, you can be assured that you are getting the highest quality sound available in the market today.

So, go ahead, be compatible. It's easy, all you have to do is plug PORT-ABLE Sound Plus into your parallel port and you're ready for beautiful playback or recording anytime, anywhere. Now, doesn't that sound great!

DSP™
SOLUTIONS

*Port-Able Sound Plus is compatible with Sound Blaster™, and all industry standards for DOS, Windows OS/2.
*All other product names are trademarks or registered trademarks of their respective owners.

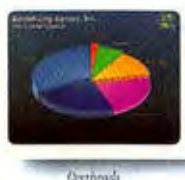
Corporate Office: 2464 Embarcadero Way, Palo Alto, CA 94303
Telephone (415) 494-8086 FAX (415) 494-8114
Sales Office: 550 Main Street, Suite J, Placerville, CA 95667
Telephone (916) 621-1787 FAX (916) 621-2093

Circle 184 on Inquiry Card.



Science has found a cure for snoring. At least during your presentation.

It's the new Phaser™ 220 color printer by Tektronix.® It's affordable. It's easy to use. And it's the best way to keep people awake without the use of costly stimulants. How? Quite simply, amazing color. The Phaser 220's SuperCell 600™ technology allows you to print a whopping 600 x 300 dots-per-inch. And in lay terms, that's a lotta dots. And a lotta dots means your annual reports will yodel, your pie charts will do backflips and your bar graphs will announce their presence with authority. Plus you get all this great color at two pages per minute on most common laser papers. At this speed, it should



The Phaser 200 series starts at a suggested retail price of only \$2,995. Who says money can't buy happiness?



come with an airbag. The Phaser 220 also offers true Adobe® PostScript™ Level 2 and supports PCs, Macs, workstations and just about every network interconnect. Add to this the fact that it's reliable, has multiple paper trays and a huge print capacity and you've got yourself one tough workhorse. For a free Phaser 220 print sample or the name of your nearest Tektronix dealer, call 800/835-6100, department 34J. For faxed information, call 503/682-7450, and ask for document #5003. But don't wait too long. Because business is getting more and more competitive. And if you snooze, you lose.

Tektronix

Phaser is a trademark of Tektronix, Inc. PostScript is a trademark of Adobe Systems, Inc. All other marks are trademarks or registered trademarks of their respective companies.

Circle 148 on Inquiry Card.

pointing device, EZ Point, mimics IBM's acclaimed TrackPoint II but lacks its ease of use (see the text box "New Pointers" for details).

The unranked (see the "Roll Call" on page 180) Mitac Micronote Lite Subnotebook Model 4010F outperforms the other 25-MHz subnotebooks in each of the application-based benchmarks due primarily to its fast memory subsystem. It ran for about 3 hours on its nickel-cadmium battery pack, and its monochrome display produces average gray scales but an overall rating of "fair." The Mitac Model 4010F's external floppy drive plugs into a PCMCIA slot, leaving one available slot when in use, and its integrated trackball is centered on a hand-rest below the keyboard, which is ideal for right- and left-handed users. The eject switches for the PCMCIA slots are located on the front of the case and are not labeled. Function keys are half-size, and arrow keys are not separated from the cursor direction keys.

The Sager NP440C's 8-inch Sanyo passive-matrix display delivers acceptable color. However, the trade-off for color is battery life—the unit runs for only 2 hours on its nickel-cadmium battery pack, which is over an hour less than the average for subnotebooks. The NP440C performed well in our application benchmarks, with an overall score of 2.43, which makes it the third fastest among subnotebooks tested. Function and special keys (e.g., Page-Down, PageUp, Home, and End) are half-size, and LED indicators, the suspend switch, and brightness/contrast controls are bunched together above the keyboard, which saves space. The NP440C's integrated trackball sits to the right of the keyboard, which places your hand in an awkward position.

The Caf 486 Subnote features a high-quality keyboard with average-size keys. Its in-

BYTE BEST

SUBNOTEBOOKS

For small size without compromise ...

BEST OVERALL

Packard Bell Diplomat 170M Subnotebook



This slimline, modular unit (and its more expensive look-alike from Zenith Data Systems) competes with similarly equipped monochrome notebooks in performance. The AC adapter on both systems attaches to the back of the external 3 1/2-inch floppy drive. The combined unit then attaches to the left-hand side of the system, giving the appearance of one seamless unit. A detachable trackball screws onto the front of the system and can be used by either hand. However, the keyboards are very small and will take some time for touch-typists to adjust to. Both units ran for over 4 hours on their NiMH battery packs. Both use identical 8.5-inch monochrome displays that produce slightly above average gray scales and an overall "excellent" screen-quality rating.



		PRICE	CPU	SUBNOTEBOOK OVERALL SPEED	EASE OF USE	BATTERY LIFE (HOURS:MIN)	SCREEN QUALITY	SCREEN SIZE (IN.)	MAX HARD DISK (MB)
BEST	PB Diplomat 170M Subnotebook	\$2100	SL/25	2.65	▲▲▲	4:04	▲▲▲▲	8.5	170
RUNNER-UP	ZDS Z-Lite 425SL Model 170W	\$2499	SL/25	2.65	▲▲▲	4:22	▲▲▲▲	8.5	170
RUNNER-UP	Altima Traveler	\$2499	SL/25	2.44	▲▲▲	4:21	▲▲▲▲	8.0	120
RUNNER-UP	Gateway 2000 HandBook 486SX-25	\$1495	SX/25	2.38	▲▲▲	2:37	▲▲▲▲	7.9	130
RUNNER-UP	Gateway 2000 HandBook 486DX2-40	\$1995	DX2/40	2.98	▲▲▲	2:37	▲▲▲▲	7.9	130

egrated trackball and buttons are located below the keyboard at opposite ends of the system, and its external 3 1/2-inch floppy drive is bigger and bulkier than those provided with other sub-

notebooks. The Caf's Toshiba IDE hard drive subsystem performed well in our disk-intensive benchmarks. However, with an overall score of 2.39, it ranks in the second half of the

subnotebook field. The standard nickel-cadmium battery provided over 3 hours of life, and the unit's monochrome display stands out for its gray-scale quality.

Lithium Promises Longer Battery Life

Lithium is a volatile and potentially explosive chemical that nevertheless may become the power source of choice for rechargeable batteries. Several American and Japanese companies are currently working to commercialize the chemical.

Nickel-cadmium batteries, currently the most common used in portables (18 in our sample used them), may gradually be phased out because of memory-drain problems. Recharging a nickel-cadmium battery that's not fully discharged can keep the battery from ever being fully charged again. NiMH (nickel-metal-hydride), which doesn't suffer from this problem and can last longer, has become an alternative for some vendors; we tested 17 notebooks that used this battery chemistry.

Recently, Toshiba introduced the Portégé T3400 series of subnotebooks, which are the first portables to use rechargeable lithium-ion batteries. The Portégé was introduced too late to be tested for this report, but Toshiba claims that a lithium-ion battery will provide 75 percent longer life for the same weight as a nickel-cadmium battery and 50 percent more life than a standard NiMH battery of equal weight. Lithium-ion batteries do not suffer from memory drain.

Lithium-polymer batteries, being developed by Valence Technology, may become another lithium-based power source. Still in its early development, the lithium-polymer battery looks like a sheet of plastic about the size of a playing card. Valence Technology claims that it weighs 75 percent less and will run four times longer on a single charge than a nickel-cadmium battery of similar weight. Lithium-polymer batteries can be molded into any shape. The batteries support high-energy densities, do not have memory-drain problems, and use environmentally safe materials. However, lithium-polymer batteries have a limited life cycle of 175 hours and are not expected to be economically viable for several years.

KEY

Poor ▲ Fair ▲▲
Good ▲▲▲ Excellent ▲▲▲▲

HONORABLE MENTIONS

We liked the AST PowerExec 4/33SL-ColorPlus's

integrated tilt stand. Two adjustable pins located under the unit



let you adjust the typing position of the keyboard (similar to a typical AT-compatible keyboard), resulting in less strain on your hands and wrists.

Unique features of the Olivetti Philos 44 (and

Philos 44c) separate it from the rest of the notebook systems. Its keyboard flips up on hinges (no tools are needed) to provide easy access to its removable hard drive

and battery pack. A mouse pops out from the right-hand side of the unit with the click of a button, and a dedicated numeric keypad is positioned above the keyboard. An integrated microphone is also a distinguishing feature. ▸



The modular subnotebook

design used by the Zenith Z-

Lite 425SL Model 170W and

Packard Bell Diplomat 170M

Subnotebook results in a very

slimline appearance. The AC adapter

snaps onto the back of the unit's external

floppy drive. The combined unit then attaches to the left-hand side of the system via a small cable that protrudes from the floppy drive. A separate cable for the AC adapter is included that lets you bypass the floppy drive and connect directly to the system.



Typical integrated pointing devices can be

cumbersome for left-handers. The cabled PS/2-style mice provided with the NEC UltraliteVersa 33C and NCR Safari 3180 alleviate this problem by attaching to either

side of the notebook. These mice provide full Windows functionality with better feel and control than most integrated trackballs or other pointing devices.



Dubious Achievements

To receive a generic manual after spending thousands of dollars for a new system is not reassuring to users who want and deserve expert technical support from the vendor. Aspen, Mitsuba, AMS, and Eurocom don't take the time or spend the money to produce their own documentation, which can be invaluable to both novice and experienced users. The manuals they include don't mention specific vendor or product names and lack key items, such as troubleshooting tips, a glossary of terms, and an index.



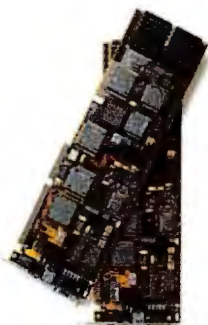
The Mitac Micronote Lite Subnotebook Model 4010F attaches

its external floppy drive through its PCMCIA slot. Although it's an innovative use of the latest technology, there are a few drawbacks.

Because the floppy drive takes up a PCMCIA slot, it leaves you with only one remaining slot. Also, you must disconnect the floppy drive to install a Type III PCMCIA card.



High performance 486™DX2.
Blazing 66MHz, backed by our exclusive turbo cache, for unparalleled workstation performance.



Two Full-length ISA Slots.
Connections are everything. And this machine allows for plenty—Ethernet, video, you name it.



Optional Built-in 5.25" CD ROM. The medium with capacity for video clips, graphics, photo CDs, or an entire set of manuals.



PCMCIA Expandability. The T6600C offers a huge wealth of communication and expansion options, including a 16mm PCMCIA 2.01 compliant slot large enough for a hard drive!

Built-in Stereo Speakers. Quality audio adds another dimension to any program. With Microsoft® Microphone™ included, your work can speak for itself.



A technological tour de force that actually tours.

Take your entire show on the road. The new Toshiba T6600C Series represents the most advanced technology and muscle we've ever put into a portable. With its 486™DX2 processor, dual ISA full-slot expansion, and huge storage options, the T6600C Series delivers the power and capacity for the most demanding portable applications. From network analysis to software development to full-blown multimedia, if you need to tour with a great deal of force, this is your system.

Feel the force. **For your nearest dealer, call 1-800 457-7777.**






In Touch with Tomorrow
TOSHIBA

The New T6600C Series


- Intel 486™DX2/66MHz
- 8MB RAM expandable to 40MB RAM
- 10.4" color active matrix TFT-LCD screen
- SVGA display with 640x480x256 color resolution
- 510MB HDD
- Two full length 16-bit ISA slots
- One 16mm PCMCIA 2.01 compliant slot
- Built-in SCSI with external SCSI-II port
- Microsoft® Sound System™
- 5.25" half height 200ms double speed CD-ROM (T6600C/CD and T6600C/CDV models only)
- MediaShare® Mambo™ DVI®/Ethernet™ board (T6600C/CDV model only)

ROLL CALL OF PORTABLES TESTED

NOTEBOOKS

VENDOR	MODEL	CPU	DISPLAY TECHNOLOGY		OVERALL SPEED ¹	BATTERY LIFE (HOURS: MIN)	EASE OF USE	SCREEN QUALITY
AMS, Inc.	5366 ACT	DX2/66	Color	Active	5.42	2:18	▲▲▲	▲▲▲
Aspen Computer	Universa	DX2/66	Color	Active	4.01	3:02	▲▲	▲▲
AST Research, Inc.	Bravo NB 4/25 S Color	SX/25	Color	Dual scan	2.33	1:56	▲▲▲	▲▲
AST Research, Inc.	Bravo NB 4/25 S Mono	SX/25	Mono	Passive	2.32	2:55	▲▲▲	▲▲▲
AST Research, Inc.	PowerExec 4/33SL-ColorPlus	SL/33	Color	Active	2.99	3:50	▲▲▲	▲▲▲
Austin Computer Systems	466D	DX2/66	Color	Dual scan	4.80	3:19	▲▲	▲▲
Austin Computer Systems	466T	DX2/66	Color	Active	4.98	3:11	▲▲	▲▲▲
BitWise Designs, Inc.	Model 466/ACP	DX2/66	Color	Active	4.35	N/A	▲▲	▲▲▲▲
Commax Technologies, Inc.	Smartbook	DX2/50	Mono	Passive	2.87	2:25	▲▲	▲▲▲
Compaq Computer Corp.	LTE Lite 4/33C	SL/33	Color	Active	3.35	2:23	▲▲	▲▲▲▲
Digital Equipment Corp.	DECpc 425SL	SL/25	Mono	Passive	2.59	5:56	▲▲▲	▲
Eurocom	8200D	DX2/66	Color	Dual scan	3.17	3:29	▲▲	▲▲
Eurocom	8200T	DX2/66	Color	Active	4.79	2:53	▲▲	▲▲
Gateway 2000	ColorBook 486DX-33	DX/33	Color	Passive	2.87	3:26	▲▲▲	▲
Gateway 2000	ColorBook 486SX-25	SX/25	Color	Passive	2.22	3:49	▲▲▲	▲
Micro-International, Inc.	HCP Performance Series, Model 6500M	DX2/66	Mono	Passive	4.56	4:54	▲▲▲	▲▲▲
Micro-International, Inc.	HCP Performance Series, Model 6500T	DX2/66	Color	Active	4.73	3:15	▲▲▲	▲▲▲
Mitac U.S.A., Inc.	Micronote Value Model 4020G/C	SX/33	Color	Passive	3.11	1:35	▲▲▲	▲
Mitac U.S.A., Inc.	Micronote Performance Model 4021G/CT	DX/33	Color	Active	3.69	4:09	▲▲▲	▲▲▲
Mitsuba Corp.	Ninja II/DX2-66	DX2/66	Mono	Passive	4.62	5:05	▲▲	▲▲▲
NCR Corp.	3150	SX/25	Color	Active	1.88	3:12	▲▲▲	▲▲▲
NCR Corp.	Safari 3180	SL/33	Color	Active	3.45	2:54	▲▲▲	▲▲▲
 NEC Technologies, Inc.	UltraliteVersa 33C	SL/33	Color	Active	3.52	2:41	▲▲▲▲	▲▲▲▲
Olivetti North America	Philos 44	SL/25	Mono	Passive	2.32	3:33	▲▲▲	▲
Olivetti North America	Philos 44c	SL/25	Color	Active	2.52	3:12	▲▲▲	▲▲▲
Sager Midem Computer, Inc.	NP746D	DX2/66	Color	Dual scan	3.66	2:00	▲▲▲	▲
Sager Midem Computer, Inc.	NP846T	DX2/66	Color	Active	4.72	3:07	▲▲▲	▲▲
Scenario, Inc.	DynaVision IVMM	DX2/50	Color	Active	4.47	3:19	▲▲▲	▲▲▲▲
 Sharp Electronics Corp.	PC-8650	DX/33	Color	Active	3.33	3:03	▲▲▲▲	▲▲▲▲
Tandy Corp.	3900HD	SLC/25	Mono	Passive	1.36	3:22	▲	▲▲
Texas Instruments, Inc.	TravelMate 4000E WinDX2/50	DX2/50	Color	Active	4.46	2:23	▲▲▲	▲▲▲▲
Texas Instruments, Inc.	TravelMate 4000E WinDX2/50	DX2/50	Color	Dual scan	4.56	2:23	▲▲▲	▲▲
Texas Instruments, Inc.	TravelMate 4000E WinSX/25	SX/25	Color	Passive	2.72	2:20	▲▲▲	▲▲
Toshiba America	T4600C	SL/33	Color	Active	3.13	4:34	▲▲▲	▲▲
Toshiba America	T6600C/CDV	DX2/66	Color	Active	4.64	N/A	▲▲▲▲	▲▲▲
Zenith Data Systems	Z-Note 433Lnp+	SL/33	Color	Dual scan	3.20	3:30	▲▲▲▲	▲
 Zenith Data Systems	Z-Star 433VL Model 200	SLC/33	Mono	Passive	1.50	4:26	▲▲	▲▲▲▲
Zenith Data Systems	Z-Star 433VLp Model 200	SLC/33	Color	Passive	1.55	3:39	▲▲	▲▲

SUBNOTEBOOKS

Altima Systems, Inc.	Traveler	SL/25	Mono	Passive	2.23	4:21	▲▲	▲▲▲▲
Caf Technology, Inc.	486 Subnote	SL/33	Mono	Passive	2.39	3:19	▲▲▲	▲▲▲
Gateway 2000	HandBook 486DX2-40	DX2/40	Mono	Passive	2.56	2:37	▲▲▲	▲▲▲▲
Gateway 2000	HandBook 486SX-25	SX/25	Mono	Passive	2.18	2:37	▲▲▲	▲▲▲▲
Mitac U.S.A., Inc.	Micronote Lite Subnotebook Model 4010F	SX/25	Mono	Passive	2.56	2:57	▲▲	▲▲
 Packard Bell Electronics, Inc.	Diplomat 170M Subnotebook	SL/25	Mono	Passive	2.38	4:04	▲▲▲	▲▲▲▲
Sager Midem Computer, Inc.	NP440C	SX/25	Color	Passive	2.43	1:55	▲▲▲	▲
Zenith Data Systems	Z-Lite 425SL Model 170W	SL/25	Mono	Passive	2.04	4:22	▲▲▲	▲▲▲▲

 = BYTE Best.

Key: Poor ▲ Fair ▲▲ Good ▲▲▲ Excellent ▲▲▲▲

N/A=Not applicable; notebooks did not include batteries.

PRICE AS TESTED	POINTING DEVICE	DIMENSIONS (H×W×D)	WEIGHT (LBS.) ¹	MAXIMUM RAM (MB)	PHONE	TOLL-FREE PHONE	INQUIRY NUMBER
\$4875	Integrated trackball	2 × 11.1 × 8.58	6.50	32	(818) 814-8851	(800) 886-2671	1146
\$4395	Integrated trackball	1.9 × 11 × 8.5	7.20	20	(716) 626-0315	(800) 472-3273	1147
\$2850	Integrated trackball	1.7 × 11.7 × 8.8	6.00	20	(714) 727-4141	(800) 876-4278	1148
\$2045	Integrated trackball	1.7 × 11.7 × 8.8	6.00	20	(714) 727-4141	(800) 876-4278	1149
\$4565	Detachable trackball	1.98 × 11.5 × 8.5	6.90	32	(714) 727-4141	(800) 876-4278	1150
\$2999	Integrated trackball	2 × 11.1 × 8.58	7.30	32	(512) 339-3500	(800) 752-1577	1151
\$4499	Integrated trackball	2 × 11.1 × 8.58	7.30	32	(512) 339-3500	(800) 752-1577	1152
\$7995	Cabled mouse	9.6 × 16 × 8.2	22.00	32	(518) 356-9740	(800) 367-5906	1153
\$2432	Integrated trackball	1.5 × 11.5 × 9	6.50	20	(408) 435-5000	(800) 526-6629	1154
\$5069	Integrated trackball	2 × 11 × 8.5	7.60	20	(713) 370-0670	(800) 345-1518	1155
\$2499	Detachable trackball	1.8 × 11.5 × 8.5	6.20	32	(508) 493-5111	(800) 722-9332	1156
\$3500	Integrated trackball	2 × 11.7 × 8.5	6.60	20	(613) 224-6122	N/A	1157
\$4450	Integrated trackball	2 × 11.7 × 8.5	6.60	20	(613) 224-6122	N/A	1158
\$2964	Integrated trackball	1.77 × 11.7 × 8.5	5.70	20	(605) 232-2000	(800) 846-2000	1159
\$2264	Integrated trackball	1.77 × 11.7 × 8.5	5.70	20	(605) 232-2000	(800) 846-2000	1160
\$2600	Integrated trackball	1.8 × 11 × 8.6	7.70	20	(713) 495-9096	(800) 967-5667	1161
\$4100	Integrated trackball	1.8 × 11 × 8.6	7.70	20	(713) 495-9096	(800) 967-5667	1162
\$3158	Integrated trackball	1.9 × 11 × 8.6	6.50	20	(510) 656-2222	N/A	1163
\$6215	Integrated trackball	1.5 × 10.5 × 7.8	6.50	20	(510) 656-2222	N/A	1164
\$2495	Integrated trackball	1.8 × 11.5 × 8.5	6.10	32	(909) 392-2000	(800) 648-7822	1165
\$4160	Detachable trackball	1.9 × 11 × 8.5	6.10	20	(513) 445-5000	(800) 637-2600	1166
\$4890	Detachable trackball	2.1 × 11.7 × 9.3	7.00	12	(513) 445-5000	(800) 637-2600	1167
\$5428	Cabled mouse	2.09 × 11.69 × 9.33	6.80	12	(508) 264-8000	(800) 632-4636	1168
\$2394	Pop-out mouse	1.7 × 11 × 8.5	6.10	32	(509) 927-5600	(800) 633-9909	1169
\$3720	Pop-out mouse	1.9 × 11 × 8.5	6.10	32	(509) 927-5600	(800) 633-9909	1170
\$3075	Integrated trackball	1.92 × 11.4 × 8.6	7.20	16	(818) 964-8682	(800) 669-1624	1171
\$4125	Integrated trackball	1.93 × 11 × 8.6	8.10	20	(818) 964-8682	(800) 669-1624	1172
\$6995	QuickPort mouse	3.4 × 11 × 8.5	11.60	20	(817) 965-6458	(800) 468-1119	1173
\$3699	Detachable trackball	1.81 × 11.42 × 8.86	6.40	20	(201) 529-9593	(800) 237-4277	1174
\$2069	Integrated trackball	1.65 × 11 × 8.5	5.80	8	(817) 390-3011	N/A	1175
\$4678	QuickPort mouse	2.1 × 11 × 8.5	7.30	20	(817) 774-6001	(800) 527-3500	1176
\$4178	QuickPort mouse	2.1 × 11 × 8.5	7.20	20	(817) 774-6001	(800) 527-3500	1177
\$2499	QuickPort mouse	2.1 × 11 × 8.5	7.00	20	(817) 774-6001	(800) 527-3500	1178
\$4898	QuickPort mouse	2 × 11.7 × 8.3	6.90	20	(714) 583-3000	(800) 334-3445	1179
\$8999	Cabled mouse	4.7 × 15.4 × 12.6	19.30	40	(714) 583-3000	(800) 334-3445	1180
\$3878	Detachable trackball	2.1 × 11 × 8.5	7.50	28	(708) 808-5000	(800) 553-0331	1181
\$1999	J-Mouse	1.9 × 11 × 8.5	7.80	12	(708) 808-5000	(800) 553-0331	1182
\$2699	J-Mouse	2.1 × 11 × 8.5	8.30	12	(708) 808-5000	(800) 553-0331	1183
\$2499	Integrated trackball	1.6 × 10 × 7.1	6.00	20	(510) 356-5600	(800) 356-9990	1184
\$1708	Integrated trackball	1.5 × 11 × 7.1	6.70	20	(818) 369-3690	N/A	1185
\$1995	EZ Point	1.6 × 9.75 × 5.9	5.10	20	(605) 232-2000	(800) 846-2000	1186
\$1495	EZ Point	1.6 × 9.75 × 5.9	5.10	20	(605) 232-2000	(800) 846-2000	1187
\$2515	Integrated trackball	1.5 × 10.5 × 7.8	6.30	20	(510) 656-222	N/A	1188
\$2100	Integrated trackball	1.5 × 9.9 × 7.6	5.90	20	(818) 886-9998	(800) 733-4411	1189
\$2300	Integrated trackball	1.46 × 11 × 7	6.50	20	(818) 964-8682	(800) 669-1624	1190
\$2499	Integrated trackball	1.5 × 9.9 × 7.6	5.90	20	(708) 808-5000	(800) 553-0331	1191

¹ Higher numbers mean better performance.

² Notebook weight includes battery and AC adapter; subnotebook weight also includes external floppy drive.



Finally, an X rated product you can use anywhere.

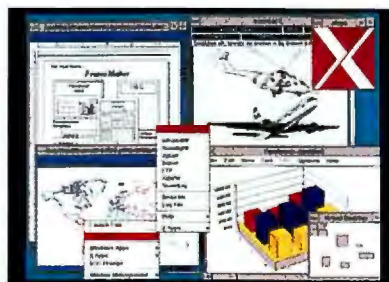
eXceed/Xpress PC X connectivity software from Hummingbird.

Now that home and mobile computing are firmly established, there is a strong demand for access to corporate networks from remote locations.

Until now, remote connection to graphics oriented, X Windows based applications posed a serious challenge: The existing on-line protocols (SLIP, CSLIP, PPP) have not provided acceptable performance for effective use of these graphical applications from remote sites.

Hummingbird Communications Ltd., the PC X Windows connectivity specialist, has addressed this issue with eXceed/Xpress, a PC X server for serial connection, based on eXceed/W, the world's best selling X server for PCs running MS-Windows.

Utilizing an innovative combination of compression and decompression



techniques inherent in the Xpress protocol, eXceed/Xpress gives you unprecedented performance. While accessing X applications running on UNIX or VMS hosts, you may also run local MS-Windows applications at the same time. And, since you can easily copy and paste text and graphics between remote X environments and local MS-Windows applications, eXceed/Xpress becomes a powerful integration tool.

So, wherever you go, go with eXceed/Xpress. Hummingbird's products are sold and supported in over 40 countries around the world.

Other Hummingbird PC X servers:

eXceed/W for MS-Windows
eXceed/NT for Windows NT
eXceed/OS2 for IBM OS/2
eXceed/DOS for DOS

Other Hummingbird Products:

eXceed/NT-XDK to port and develop X applications
eXceed/W-MDK OSF/Motif toolkit for MS-Windows
eXtend Host-based PC to UNIX file management system.

Contact us for more information, or for the Hummingbird reseller nearest you.



**HUMMINGBIRD
COMMUNICATIONS LTD.**

2900 John Street, Markham, Ontario, Canada L3R 5G3
Telephone: (905) 470-1203 Fax: (905) 470-1207
e-mail: sales@hcl.com

All trademarks and registered trademarks are the property of their respective companies.

In Europe:
37 rue de Vermont, 1202 Geneva Switzerland
Telephone: 41 (22) 733 18 58 Fax: 41 (22) 733 64 03

Circle 99 on Inquiry Card.

A Close-Up of OpenDoc

A new vendor-neutral standard for compound documents offers cross-platform support



KURT PIERSOL

In recent years, there's been an industry shift toward document-based computing and away from application-based computing. Starting in the 1970s at Xerox, and continuing with architectures like OLE from Microsoft, this movement toward more natural ways of assembling documents is now gathering significant industry momentum.

OpenDoc is a new entrant into this field—one intended to be a vendor-neutral, open standard for compound documents. *Compound documents*, the key to this type of computing, are documents composed of many different kinds of content, all of which share a single file. These documents can contain almost any type of data, such as tables, charts, and text, as well as video, sound, note cards, or 3-D graphics.

A Quick Tour of OpenDoc

Typically, you can edit any or all of these types of content in place in a compound document. This means that several editors can work on a document at the same time, unlike in today's computing environment, where one editor owns the entire document.

Given a set of editors working together on the same document, there must be boundaries to sort out where one kind of content ends and another kind begins. Otherwise, it would be impossible to discern which editor should work on particular sections of the document. In OpenDoc parlance, these bounded sets of content are called *parts*.

Of course, the whole point of a compound document is to be able to mix the types of content, so a mechanism is needed that can put one part inside another without the parts' losing either their identity or their boundedness. This process is called *embedding* because it's rather like the typical real-world embedding process. You can embed raisins into bread, for instance, but doing so doesn't change the fact that the bread is still bread and the raisins are still raisins. Still, the resulting raisin bread is tastier than either ingredient alone.

Thus, a compound document has various types of content, as well as parts embedded inside other parts. Each type of part has its own editor. All these parts share the same windows, as well as the same file on the disk or storage server. When you open an OpenDoc document, you're really looking at a collection of parts. When you edit the document, you're using a collection of editors.

These editors must work together smoothly. Editors have only a few basic tasks: storing the contents to disk

(if needed), drawing the contents out to the screen or a printer, and letting the user act on the contents by accepting events such as mouse-clicks and keystrokes.

A compound-document system needs to sort out the boundaries between the editors so that efficient editing can occur. OpenDoc does this by using a series of libraries that sort out the boundaries for the part editors. While this is an object-oriented system, it's important to note that OpenDoc isn't an object-oriented framework, because it wasn't designed to be extended through inheritance. Instead, it's an object-oriented interface between part



KERRY GAVIN © 1994

editors that can be written in different programming languages and by different organizations. These libraries can be used via procedural code if required.

OpenDoc Components

OpenDoc has several important components that are used to organize a document's content and implement the sorting mechanism. The first of these is OpenDoc's layout system. OpenDoc helps the parts negotiate about layout so that they can avoid blasting bits over one another. The same layout system helps determine what editors are invoked and when they get mouse events. The layout system works for on-screen windows, off-screen bit maps, and printer contexts. It handles 2-D and 3-D graphics, overlapping parts, and multiple active parts that are

updating asynchronously.

OpenDoc has an event-dispatching system that routes events to the correct part. It uses the layout system to let you activate parts directly, without allowing double-clicking or menus to get in the way.

OpenDoc's storage system helps parts store complex information in a shared file. It even helps with storing multiple document drafts and embedding information. This includes a data transfer system that helps the parts ship information—including embedded information—through the Clipboard, by linking, or by use of the drag-and-drop mechanism.

Lastly, OpenDoc has a scripting system that lets users coordinate the actions of various part editors, either within a document or across a network and across platforms.

Rather than describing all these capabilities, I will instead focus on several of these areas in more detail. Some of the most interesting parts of OpenDoc revolve around how it dispatches events, handles storage, and does scripting.

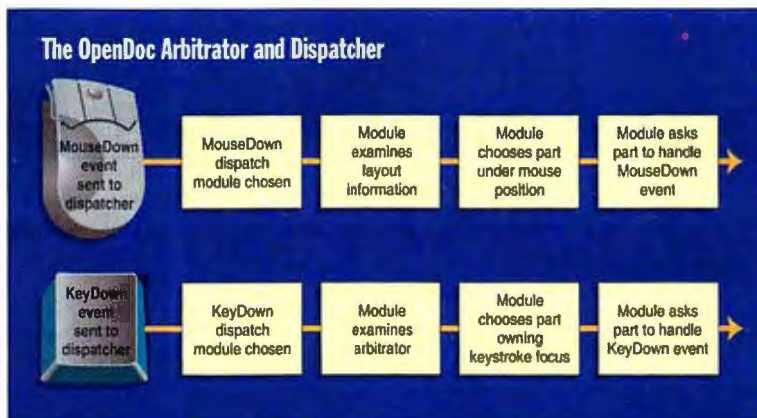
OpenDoc Event Handling

OpenDoc is a cross-platform architecture, and event handling varies considerably in different GUI environments. For example, in the X Window System, keystrokes go to the window that the cursor is over at that moment. On a Macintosh they go to the frontmost window, at the insertion point. Other systems have yet other ways to determine where keystrokes should go. Similar interface discrepancies arise when you consider how to handle menus, windows, clipboards, and dialog boxes.

We members of the OpenDoc team made an early decision during the design process: Don't demand alterations of the human-interface environment. A good decision, but it left us with a problem. How could we make a mechanism that worked generically if the interface changed among platforms?

There were two options. One was to treat human-interface elements as a collection of special cases on each platform. The other, which we chose to implement, was to come up with an abstraction of the fundamentals of our problem and then fit it to each platform. Our solution was to build two major structures, the dispatcher and the arbitrator. The *dispatcher* is an object that helps the underlying platform's dispatcher to find the correct part editor. The *arbitrator* is a way for parts to tell the dispatcher which editor owns the stream of keystrokes, the menu bar, or any other shared resource. Together, they let OpenDoc work with the different human-interface models of different platforms.

The arbitrator is actually a table that shows the resources that can be owned and what part editor owns them. Each of these resources is called a *focus* of arbitration. To get resources, a part editor asks the arbitrator for a set of foci by name. The arbitrator then uses a two-phase commit mechanism to ask the present owners to give up ownership. The arbitrator asks the various owners to give up the resource in the first phase and then reassigns owner-



How the OpenDoc arbitrator and dispatcher work. A stream of mouse and keyboard events are directed to the dispatcher, which directs them to the appropriate editor handling that portion of the document. Where necessary, as in the case of the keyboard event shown here, an arbitrator module may be required to decide which editor receives the keystroke.

ship in the second phase.

Networking and multiprocessing experts will recognize this technique as a standard way of preventing deadlocks involving resources. For example, imagine that one part editor owns the menu bar, and another has ownership of the keystroke stream. If each editor wanted the other's resource but refused to give up the one it owned, there would be a deadlock. By asking for resources as a set and assigning ownership in two phases, OpenDoc pre-

vents this sort of "deadly embrace" between part editors.

OpenDoc's arbitrator is extensible, by both platform implementers and applications developers. At any point, a new arbitrator focus can be added by creating an object called a *focus module* and adding it to the arbitrator. This extensibility means that new hardware resources can be managed through the arbitrator, as well as new software resources, such as server connections.

Most systems deliver events to windows, but because compound documents have parts that divide up those windows, a second stage is needed to get the events from the windows to the parts inside them. The OpenDoc dispatcher does this by taking human-interface events from the operating system and handing them to the correct part editor. This dispatcher is similarly open-ended.

Although some systems have nested windows that could theoretically be used for embedding, they usually don't have enough information about layout to make a very effective embedding tool. So OpenDoc provides a more sophisticated mechanism, called a *frame*. Frames are a part of OpenDoc's layout system, and they help the parts divide up the drawing area of a window into separate regions for each part. The use of frames allows OpenDoc to support overlapping parts that are simultaneously active, a requirement for many multimedia documents. The OpenDoc dispatcher reads the arbitrator and frame information to decide which part editor should get an event (see the figure "The OpenDoc Arbitrator and Dispatcher").

Some systems, such as Windows, have a tremendous array of events that can be passed to applications. Others, like the Macintosh, have a much smaller set of such events. The OpenDoc dispatcher must be able to handle both extremes. It can have a new behavior added at run time to handle new kinds of events. In addition, any part editor can monitor the dispatcher and watch the stream of events that passes through the dispatcher. Both monitoring and extension are accomplished through objects called *dispatch modules*, which are added at run time to the dispatcher.

Storage in OpenDoc

Probably the single most interesting part of OpenDoc is its approach to storage. There are many different data formats on many different systems. Superficially, it appears that programmers have a perverse desire to define new storage formats that are different and incompatible. Even the same applications often have

"IT'S ANGUS FROM ANGOSS!"



You've heard of Ann Landers, Dr. Ruth and numerous others who give advice. Their columns are read by millions of people seeking solutions to their problems. It's only human! But what do computers do when they need help?

Ann Landers' advice isn't worth two bits to a computer. At least, that's what Angus tells us. He's our very entrepreneurial computer at **ANGOSS Software** and he's chock full of A.I. Angus has been (dare we say) networking. His computer pals tell him they need the kind of advice only he can give. After all, their Humans have their nodes to the grindstone every day and offer little in the way of thanks. So these boxes need a counsellor to sympathize with them and provide solutions straight from the Motherboard, so to speak.

As a result, coming to this space in the next edition is the world's first Computer Advice Column "**ASK ANGUS**". We're not totally convinced, but Angus complains we're always dumping on him so we're going to give him a chance. He says he'll dazzle those disk drives with his sage advice on practical software solutions for the 90's like...

▲ **ANGOSS SmartWare** COMBINING APPLICATION DEVELOPMENT WITH INTEGRATED OFFICE AUTOMATION

▲ **ANGOSS RAD**, THE REVOLUTIONARY RAPID APPLICATION DEVELOPMENT SYSTEM THAT ACCELERATES YOUR PRODUCTIVITY AND ENHANCES YOUR CREATIVITY

▲ **ANGOSS KnowledgeSEEKER** FOR PRACTICAL, AUTOMATIC ANALYSIS AND DECISION-MAKING

▲ **ANGOSS VOICE** ENABLING YOU TO OPERATE YOUR COMPUTER WITH SIMPLE SPOKEN WORDS

We have to admit, Angus knows his stuff. And yes, we'll acknowledge that his advice can boost your computer's productivity plus get you working at a fraction of the time and cost you've spent before. So who knows, maybe he's on to something?

SEE FOR YOURSELF. WATCH THIS SPACE FOR "**ASK ANGUS**"... COMING IN THE NEXT EDITION.

ANGOSS Software

Available on DOS/LAN and numerous UNIX platforms.

North America: Tel 416 593 1122 • Fax 416 593 5077 • United Kingdom: Tel 011 44 483 452 303 • Fax 011 44 483 453 303 • Germany: Tel 011 4989 613 81250 • Fax 011 4989 613 81259

Circle 209 on Inquiry Card.

ANGOSS™



Software

*The Shape of
Things to Come*

different formats on different machines.

But there are some really good reasons for the differences, however annoying they may be. There are some trade-offs that make choosing a file format difficult. The two most common trade-offs come when you must choose between standardization and innovation, and between publication and efficient editing.

The first trade-off problem arises when you want to add new features, but you have an existing file format of your own or there is a market need to support a particular format. Unfortunately, file formats are seldom extensible in a convenient way.

Then there's the second problem, which tends to arise when a standard interchange format has been proposed. The design of such formats is almost always centered around making them easy to read and extend. Unfortunately, this often means that they aren't designed for efficient editing or high performance on a particular machine. The compromise is often to support both formats and allow one to be rewritten as the other.

The worst problem from a compound-document point of view is that these formats don't mix very well. Efficient editing formats are often based on replaceable pieces (i.e., strings of bytes) that can be randomly accessed through some sort of table of contents. This makes them very easy to edit efficiently, but they are very specific to a particular editor.

Efficient publication formats are often stream oriented, making them easy to understand for a program, without regard to its internals. Problems arise when you try to mix piece-based formats and sequential formats. If you insert piece-based information into sequential information, there are often unacceptable constraints about when and how new pieces can be added. When you put sequential information into piece-based formats, there are often problems with the size of the sequential information, and there's no way to extend the sequential information without understanding the piece-table structure of the container.

OpenDoc addresses these problems by creating an open meta-format, a way to store both sequential and piece-based information in a file without conflict. Although OpenDoc can support many different storage systems, it specifies one implementation on each platform based on Bento, a compound-document-storage format developed at Apple that was designed to address many of these problems, support multimedia, and work on many platforms (see the figure "The Bento Storage Format"). OpenDoc storage makes no assumptions about whether formats are sequential or piece-based. It allows random or sequential access.

To explain OpenDoc's storage model, I'll work up from the simplest elements of storage to the full document structure. At the base of OpenDoc documents are stream-like entities called *values*. Every one of these values looks to an editor like a complete file. Each value has read, write, and seek operations, just like any typical file.

In addition, OpenDoc supports two extra operations, insert and delete, that insert and delete data into the middle of a stream without copying massive amounts of information. It does this by maintaining a table of contents that assembles random chunks of the file into the appearance of a stream. Inserts and deletes generally alter the table of contents instead of moving the contents around. Sequential formats can use

stream operations, and piece-based formats can use insert and delete operations to alter data in place.

Values are collected inside objects called *storage units*. Every OpenDoc part has its own storage unit, which consists of a list of named properties, each of which has a list of typed values. Thus, a storage unit is a lot like a directory in a typical file system. Properties are a lot like named files, and values form the contents of each file.

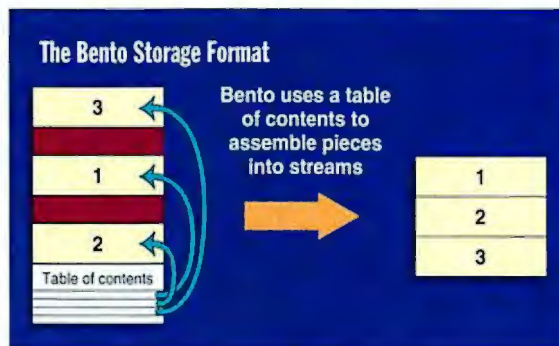
Unlike a directory in a typical file system, however, a storage unit has the added advantage of being able to store multiple formats for every property. A file system has only one set of contents per name, whereas a storage unit can have several, each with its own type. This makes OpenDoc uniquely suited to storing multiple representations of a part. An OpenDoc part editor could, for instance, store both a standardized format and an efficiently editable format with a single name.

Storage units are collected into structures called *drafts*. A draft is really a list of storage units—a snapshot of the state of a document. When you make a draft in OpenDoc, you're really saving the state of the document for later retrieval, even if changes are made. OpenDoc is very efficient about how it stores drafts, using the information from read/write/insert/delete operations to store only the changes from the last draft.

One exciting thing about drafts is that values can use them to refer to storage units in a very robust and flexible fashion. Any value can include a reference to another storage unit in a draft. This allows pieces of data in various formats to have a standard way of referring to one another. As a result, a draft can support many different organizational structures, from simple hierarchies such as a file system to full hypertext webs.

Every draft has a pointer to the topmost part, or *root part*, of a document, which is used to open the draft into windows or to print the document. The rest of the document embedding is done using OpenDoc's reference mechanism. Thus, documents can have many different structures. The root part is in charge of it all, and it sets up the document structure based on its own content rules. A spreadsheet, for example, might allow embedding only on the main sheet, while a Rolodex editor might allow it on any card. The same part can be embedded in many locations.

Finally, there are documents that are just lists of drafts. One special draft, the *current draft*, represents the latest state of the document (see the figure "The OpenDoc Storage Model" on page 188). Users see the current draft upon opening a document. This structure is one of the key design points in OpenDoc. It supports more kinds of documents than any previous compound-document system. Even better, for part editors that don't need all its power, they can simply do stream I/O operations and ignore the rest.



Document parts can be stored anywhere within the file. These parts can then be reconstructed into a single stream of data by referencing the file's table of contents.

OpenDoc Scripting

OpenDoc scripting is designed with two major points in mind. First, scripting is a human interface, intended for users—not C programmers. Second, scripting is most valuable in the context of work-flow applications, where several kinds of data are used in some sequence to accomplish a task.

It's tempting for a designer to imagine that scripting, like automating user tasks, is just another

Only One Of The Leading Monitor Companies Makes Only Monitors.



That's one reason we're the choice of the pros.

So, what's the big deal about just making monitors? It's called picking one thing and doing it right.

That singular focus helped CTX leap into color monitor leadership.

Remarkably, now every 15 seconds someone in the U.S. buys a CTX monitor. That's more monitors than sold under household names like NEC, IBM, Sony, Samsung, and Mitsubishi.*

Unlike our more famous colleagues, we don't mess around with cars, radios, or toasters. We just make great monitors. All built around the clock in our ISO-9000-certified factories.

CTX multifrequency monitors offer all the features like flat square tubes. Anti-glare screens. Wide PC and Mac compatibility. Low radiation and energy-saver models.

CTX GREEN MONITOR FEATURE SUMMARY							
MODEL	6468GM	1451GM	1462GM	1562GM	1565GM	1765GM	1785GM
Size	14"	14"	14"	15"	15"	17"	17"
Dot Pitch (mm)	0.28	0.28	0.28	0.28	0.28	0.27	0.26
Hor. Freq. (KHz)	30-38	30-50	30-62	30-62	30-65	30-65	30-85
1600 x 1280 NI	—	—	—	—	—	Yes (60Hz)	Yes (60Hz)
1280 x 1024 NI	—	—	—	—	Yes (60Hz)	Yes (60Hz)	Yes (75Hz)
1024 x 768 NI	87Hz/1	60Hz/NI	75Hz/NI	75Hz/NI	75Hz/NI	75Hz/NI	75Hz/NI
Mac Compatibility	—	—	Yes	Yes	Yes	Yes	Yes
Flat Square	—	—	—	Yes	Yes	Yes	Yes
Color Match	—	—	—	—	—	Yes	Yes
Digital Controls	—	—	—	—	Yes	Yes	Yes
MPR-II & ISO9241-3	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Power Savings	<30W	<30W	<30W	<30W	<5W	<5W	<5W

All come complete with a new two-year warranty and very affordable prices.

We even have new outrageous LCD color monitors.

But don't take our word for it. Ask the systems integrators and high-end resellers who buy them and put systems together for a living.

Their livelihood depends on repeat business. So they only resell equipment that offers exceptional performance, value, and reliability. From companies they can rely on for quick service and local support.

That's why they buy more CTX monitors than any other kind. For more information, call the CTX branch office in your area. Insist on the monitor brand the pros demand. From the company that doesn't make TVs or toys.



We just make great monitors.

Circle 83 on Inquiry Card (RESELLERS: 84).



USA Headquarters 20530 Earlgate Street, Walnut, CA 91789, 909-595-6146, Fax 909-595-6293 **Technical Support** 1-800-888-2012 BBS 909-594-8973 **Southern Region** 6624 Jimmy Carter Blvd., Norcross, GA 30071, 404-729-8909, Fax 404-729-8805 **Eastern Region** 481 Edward Ross Drive, Elmwood Park, NJ 07407, 201-646-0707, Fax 201-646-1998 **Midwestern Region** 500 Park Blvd., Ste. 295C Itasca, IL 60143, 708-285-0202, Fax 708-285-0212 **Southwestern Region** 1225 E. Crosby Rd., Ste. A21, Carrollton, TX 75006, 214-416-9610, Fax 214-245-7447

*Based on official 1993 Monitraz U.S. monitor sales research. © 1994 CTX International, Inc. All brand names are trademarks or registered trademarks of their respective owners.

programmatic interface: Just expose the innards of your editor and let users program it any way they like.

This doesn't really work, though. Imagine that you're creating a scripting system for a word processor. Internally, run-length encoding is an efficient way to store character-formatting information. However, at the scripting interface, you'd hardly want your users to understand the arcana of run-length arrays so they can set the font of a word. Instead, you'd create an abstraction of the data that lets them select words, lines, or paragraphs, and let them set the font of any of those things.

The second major point of OpenDoc, work flow, is just as important as the first point. A user usually has a task to complete that involves many distinct actions on many distinct kinds of data. To have a useful automation system for OpenDoc, you need to be able to script the actions of many parts in a single script. These parts could be in many documents, on many machines, across a network on many different kinds of hardware and operating systems. Even worse, some of the instructions need to be delivered through store-and-forward systems, such as E-mail. Clearly, this is a tough—but important—problem to solve.

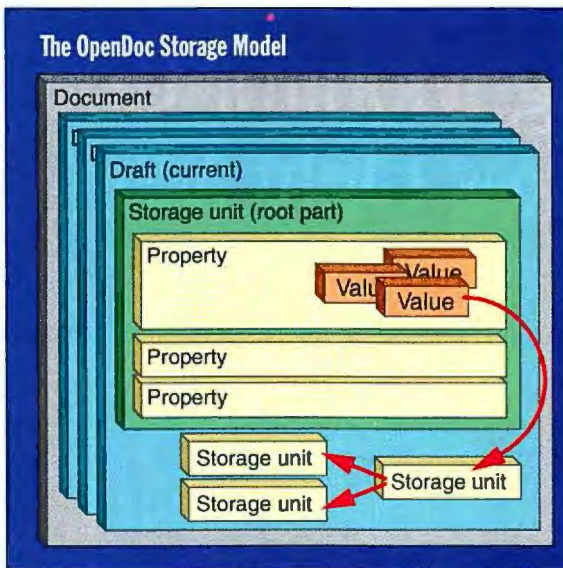
The OpenDoc team chose to extend an existing solution to this problem. Over the past few years, Apple has created a scripting architecture that it calls OSA (Open Scripting Architecture), which solves much of this problem for the Macintosh.

OSA is a series of libraries that each address parts of the problem. There's a standard calling convention, called Apple Events, that allows applications to call one another over a network or on a single machine. OSA scripting systems can coordinate activities among many machines and many applications from a single script. Another library, the Apple Events Manager, simplifies the process of making and receiving Apple Event calls.

Another OSA library allows different scripting languages to call one another and can even be used to plug other scripting architectures into OSA. A good example of such an architecture is the OLE 2.0 automation interface. OSA provides a standard way to adapt other scripting architectures so that they can be called from OSA-compatible languages.

There's also a standard record of calls, called the Registry, that defines a common set of operations that most editors can support. Operations such as copy, paste, create, delete, and move are all defined in a standard way in the Registry.

Central to the design of the Registry commands is a standard way of naming selections in individual applications. This is one of the keys to verbal intuition and consistency in OSA. OSA's naming scheme, called *object specifiers*, lets users name individual objects or groups in a standard way. It lets users treat their documents as if they were a giant object database that they can query in a natural way. For instance, it's quite easy in OSA to set the color of "every cell whose value is less than zero" in a spreadsheet to simply "red" or to set the color of "cell R1C2" to "green."



Values contain the basic atoms of data and look like files to OpenDoc editors. Values are collected inside storage units, which contain a list of typed values. A storage unit functions as a directory in a file system and can refer to multiple copies of the data in different formats. Storage units are collected into drafts. Each draft is a snapshot of the information. A document is composed of different drafts, the latest snapshot of which is contained in the current draft.

OSA also includes a standard way for applications to publish the kinds of objects they make available for scripting, as well as what can be done to those objects. This user terminology is described in a resource and allows OSA scripting languages to support many different language syntax forms. Thus, they can be internationalized to resemble natural spoken languages as well as existing computer languages. Since OSA was intended to be a cross-platform architecture, it fits in nicely with OpenDoc's goals.

However, the OpenDoc team needed to extend this naming architecture to handle embedding. OpenDoc includes a service, called the *name resolver*, that allows part editors to easily handle object specifiers. This service parses the object specifier and then calls back into the part editor to resolve object specifiers into pointers to the part editor's data structures. If the specification crosses a part boundary, the name resolver can switch contexts and begin

resolving in the new part. It handles query-type specifiers and even does query optimization in some cases.

The OpenDoc team also needed to extend the OpenDoc dispatcher to deliver the Apple Event (which is called a *semantic event* in OpenDoc) to the correct part. This involved using the name resolver to determine which part should handle the semantic event and then dispatching the event to that part.

The result is quite striking. Users can refer to objects using the visible embedding structure of the document, saying things like "delete seconds 1 through 30 of the first movie of paragraph 1 of my document." These instructions can be delivered either in real time or through store-and-forward systems, thanks to OpenDoc's sophisticated naming scheme.

Getting Your Hands on OpenDoc

OpenDoc is being implemented right now. By the time you read this, it will probably be in its alpha-testing phase. Once that is finished, we plan to release the source code generally. A vendor-neutral organization, CIL (Component Integration Labs), will be the owner of OpenDoc (including a cross-platform version of OSA) and will be the point of contact for obtaining the source code. You can contact CIL at 688 Fourth Ave., San Francisco, CA 94118, (408) 974-6549, or on the Internet at cil@cil.org.

There are white papers, specifications, and other documentation available from CIL right now, with more on the way. In the meantime, look for the various CIL companies to begin releasing seedlings of the technology on their respective platforms. ■

Kurt Piersol is a software architect at Apple Computer (Cupertino, CA), where he leads design teams and coordinates design elements on a number of projects. Currently working on OpenDoc, he previously led the Apple Events project, coordinated the design of a Mac Interapplication Communication system, and was the early technical leader for AppleScript. You can contact him on BIX c/o "editors."

Mathematica

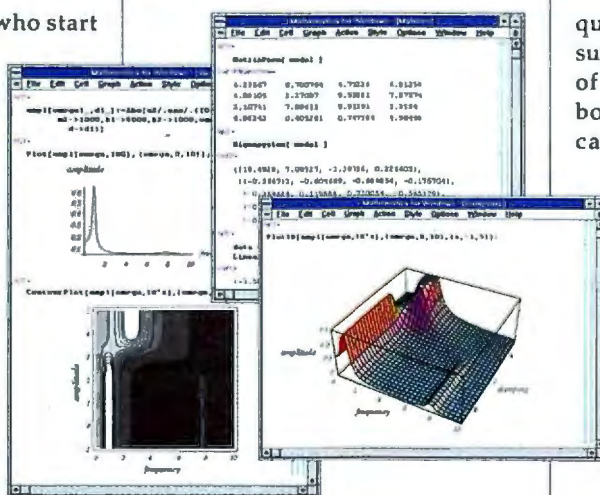
OTHER SYSTEMS CAN GET YOU ONLY SO FAR ...



Engineers and scientists who start with other technical software programs soon reach a point they can't get past. The project isn't finished, but the software is. What can they do then but buy and learn yet another program for the next leg of the project, or return to pencil and paper to finish it out.

Fortunately, many engineers and scientists start with *Mathematica*. And they just keep going.

Mathematica helps them past the standard calculations, and on to the more complex. Thousands of algorithms are at their fingertips to help them solve all kinds of technical problems. And nearly a hundred special-purpose packages are included free with *Mathematica* to take you even further. Add to that a revolutionary user interface, graphical



Only *Mathematica* notebooks enable users to create interactive documents combining text, live formulas, and graphics that can be modified within the document at any time and easily organized into a hierarchical outline.

abilities beyond comparison, and a symbolic programming language that makes it unprecedentedly easy to translate ideas into programs—and your possibilities are endless.

The award-winning guide that comes with the program gets you started

quickly and easily. For even more support, you can always turn to one of the over 30 *Mathematica*-related books, tutorials, and journals, or call on one of our user support staff for personal assistance. So you see, *Mathematica* is the complete system that never leaves you stranded.

To get the latest information call:

1-800-441-MATH
(U.S., Canada)



Wolfram Research

Wolfram Research, Inc.
+1-217-398-0700; fax: +1-217-398-0747; email: info@wri.com
Wolfram Research Europe Ltd.
+44-(0)1993-883400; fax: +44-(0)1993-883800
email: info-euro@wri.com
Representatives in over 30 countries; contact main offices.

PROTECT YOUR SOFTWARE



NO BUTTON, NO ACCESS.

Dallas Semiconductor is re-shaping the world of software protection and distribution control with a new family of microchips called Authorization Buttons™.

Put a Lid on It

We put the lid on software piracy by packaging microchips in button-shaped, stainless steel cans. The chips contain missing but critical information to make the software run. Execution rights are determined by possession of the Authorization Button. And thanks to the high-volume, low-cost nature of canning, Buttons are the lowest cost way to protect software.

Pick Your Button, Name Your Price

We offer a variety of Authorization Buttons and features so you can select the level of protection and price point that are right for you.

Current offerings include a laser-engraved serial number, a memory with an expiration date, and a multi-level, password-protected memory.

Security Continuum

Button Type	Unique Serial #	Read/Write Memory	Password Protection	Expiration Timer	Decoy Responses
DS1420 ID Button	X				
DS1427 Time Button	X	4K bits		X	
DS1425 Multi Button	X	2K bits	X		X

Encourage the Trial

With the DS1427 Time Button, you can actually encourage software trials (and still sleep at night). Trial or lease plans can be based on calendar time, elapsed time, or the number of times an application has been accessed. When the trial period that you specify is up, the software no longer functions.



**DALLAS
SEMICONDUCTOR**

Snap-In, Snap-Out

Buttons interface to the PC's parallel port via the DS1410 Button Holder. They simply snap in and out. So an inexpensive Button can be sent out for a new release, a security update, or a lease extension. Each Button Holder accepts two Buttons, so your customers don't have to piggy-back dongles to protect multiple packages.

The future will be a dongleless world. New computers that accept Buttons directly, including palm and notebooks, are being designed at OEM's today. Buttons are not parallel port-dependent.

Software Protection with Complete Compatibility

Dallas Semiconductor Buttons are compatible across all ISA, EISA, and MCA machines — on underpowered notebooks as well as the anti-compatible Brand X's. We achieve this total compatibility through microchips that are self-powered, unlike other protection devices that must draw power from the host machine.

Made in the U.S.A.

At Dallas Semiconductor, we design *and* manufacture our own microchips. And we're the only ones in the software protection business who do. Sixty intricate process steps and a 64-bit unique serial number lasered into each chip prevent duplication.

To learn how to button down your software, give us a call.



Circle 317 on Inquiry Card (RESELLERS: 318).

4401 South Beltwood Parkway Dallas, Texas 75244-3292 Telephone: 214-450-0448 FAX: 214-450-3715

Life with NewtonScript

Generating cellular automata may not be what the Newton was designed for, but it makes for a good demonstration of the PDA's programming language



DAVID BETZ

Apple's Newton MessagePad comes with applications software built in, and other applications are coming to market for Apple's PDA (personal digital assistant). But you can also program your own Newton applications using Apple's NTK (Newton Tool Kit). The NTK consists of two pieces: an application that runs on the Mac and one that runs on the Newton itself. These applications communicate through the Newton's serial port. The communications link can be either a straight serial connection or an AppleTalk connection.

You develop a Newton application using a Macintosh-based graphically oriented development environment. Newton programs are based on a hierarchical collection of *views*. A view can be a drawing area, an area where pen input is recognized, a button, a pop-up menu, or any of a number of other user-interface features. The NTK allows you to draw these views directly, using a tool palette and a simulation of the Newton screen.

I am going to describe a simple Newton application that I built based on one of the sample programs that comes with the NTK. It is an implementation of John Conway's game of Life. (For a complete discussion of Life, see Martin Gardiner's column "Mathematical Games" in the October 1970 issue of *Scientific American*.)

I chose Life as my first attempt at Newton programming because I thought that the high-speed ARM RISC chip on which the Newton is based would allow me to compute new generations quickly. Unfortunately, this didn't turn out to be the case. Currently, the only language available for programming the Newton is NewtonScript, and even the fast ARM chip gets bogged down interpreting the byte codes that the NewtonScript compiler generates. I'll have to wait for a NewtonScript native code compiler or a Newton C compiler before I can really use the Newton as a platform for experimenting with cellular automata. Still, the Life program serves as an interesting example of NewtonScript programming.

Structure of NewtonScript

NewtonScript is a dynamic language with an interesting object system. It uses an ALGOL-like syntax and untyped variables similar to those in Lisp and Smalltalk. In other words, the data itself is typed, and any data type

can be assigned to any variable. The language includes an automatic storage manager that reclaims unused structures behind the scenes so that the programmer doesn't need to keep track of when an object is no longer in use.

NewtonScript has two data classes: scalars (i.e., symbols, integers, floating-point numbers, characters, and Booleans) and composites (i.e., strings, arrays, and frames). It implements an object-oriented programming model by means of its composite data type, the *frame* (a sort of associative array), which is composed of *slots* (the paired elements of the associative array). Each slot has a name and a value, and the value can be of any data type, including another frame or a function. Methods are simply slots that have functions as their values.

Frames can also inherit from other frames. Unlike more traditional object-oriented languages like C++ or Smalltalk, NewtonScript doesn't have the concept of classes. Instead, it supports two types of inheritance,



JOHN BREANEY © 1994

prototype inheritance and parent inheritance.

Prototype inheritance is used the way classes are in Smalltalk and C++. The prototype on which a frame is based is indicated by the value of its `_proto` slot. Prototypes are considered read-only at run time. Any prototype slot that you change at run time is copied to the inheriting frame and changed there. Therefore, the inheriting frame consists only of the `_proto` slot and those that differentiate it from its prototype—a design that conserves

memory by avoiding any unnecessary replication of data.

Parent inheritance differs in that a change to a slot in a child frame affects the parent and other ancestral frames. The parent of an object is indicated by the value of its `_parent` slot. Parent inheritance is generally used to represent the view hierarchy. A frame also inherits slots from its parent and its parent's parents. Unlike prototypes, parents are not read-only.

When a frame inherits from both a prototype and a parent, prototype inheritance takes precedence. The search sequence starts with the frame itself. If the slot is not found in the frame, the search continues through the prototype chain of the frame. If the slot is still not found, the search continues with the parent of the frame and then to its prototype frame, and so on. The search fails only if the frame and all its prototypes and its parents and their prototypes fail to have the slot.

Notation in NewtonScript

You refer to a slot within a frame using dot notation. For instance, the expression `foo.bar` refers to the slot `bar` in the frame `foo`. Within a definition of a method, you can abbreviate the slot name to its first element, since the frame to which it belongs is implicit in the method.

You send messages using the colon syntax. For instance, the expression `foo:countNeighbors(x,y)` calls the `countNeighbors` method of the frame `foo`, passing it the parameters `x` and `y`. You can refer to the current frame from within a method by omitting the frame expression. For instance, `:Dirty()` calls the `Dirty` method of the current view when called from within a method of that view.

The Root of Life

The root of the Life application is the `baseView`. As with the base view for any Newton application, it defines the area on the screen used by the application and provides basic functionality to the application, like a title bar and a close box. Nested within the `baseView` are the `nextButton` view and the `clearButton` view (screen buttons with associated actions) and, most important, the `universeView`.

viewSetupFormScript

```
viewSetupFormScript: func()
begin
    local width := viewBounds.right - viewBounds.left;
    local height := viewBounds.bottom - viewBounds.top;
    // create the universe
    sizeX := width div cellSize - 2;
    sizeY := height div cellSize - 2;
    universe := :makeUniverse();
end
```

viewDrawScript

```
viewDrawScript: func()
begin
    local dot := MakeOval(0, 0, cellSize, cellSize);
    local rowWidth := sizeX + 2;

    // loop through each row
    foreach row in universe do
        begin
            // loop through each cell in the row
            foreach cell in row do
                begin
                    if cell
                    then
                        :DrawShape(dot, [transferMode: modeCopy,
                                         fillPattern: vfBlack]);
                        OffsetShape(dot, cellSize, 0);
                    end;
                    OffsetShape(dot, -cellSize * rowWidth, cellSize);
                end;
            end;
        end;
    end;
end
```

viewClickScript

```
viewClickScript: func(unit)
begin
    local globalBox := :GlobalBox();
    local clickX, clickY;

    // get pen-down location
    clickX := GetPoint(firstX, unit);
    clickY := GetPoint(firstY, unit);

    // convert to local coordinates
    clickX := clickX - globalBox.left;
    clickY := clickY - globalBox.top;

    // convert to grid coordinates
    clickX := clickX div cellSize;
    clickY := clickY div cellSize;

    // toggle the specified cell
    if clickX >= 1 and clickX <= sizeX
    and clickY >= 1 and clickY <= sizeY
    then
        begin
            local row := universe[clickY];
            row[clickX] := not row[clickX];
        end;
    end;

    // then force redraw
    :Dirty();
end
```

The `universeView` is where the Life universe is displayed. In it, a live cell is represented by a dot, and a dead cell is simply left blank. The most important methods associated with the `universeView` are the `viewSetupFormScript`, the `viewDrawScript`, and the `viewClickScript`. The Newton view system uses these as standard methods to handle events.

In the sample Life program, the `viewSetupFormScript` (see the listing) initializes a view. It computes the size of the `universeView` in cells and creates the initial universe array. Since the `viewSetupFormScript` is a method for the `universeView`, the symbols `cellSize`, `sizeX`, and `sizeY` refer to slots within the `universeView` frame.

The system calls the `viewDrawScript` (see the listing) whenever it needs to draw the contents of a view. Mine simply loops through the universe array and draws dots corresponding to live cells.

The universe array is actually an array of arrays. NewtonScript does not support multidimensional arrays, but it does support arrays of arbitrary objects, including other arrays. I've used an array of arrays to simulate a 2-D array. Also, I've used the `foreach` construct to loop through each row of the universe and each cell in a row. For each binds each element of an array or frame to a variable and executes the body of the loop for each element; this is supposed to be faster than using an explicit index. (My arrays have a border of empty cells, and the row size is two larger than the width of the universe.)

The predefined `MakeOval` function creates an oval shape. I use this shape to indicate cells that are alive. I use the same shape object for all the live cells by moving it to the appropriate location using the `OffsetShape` function. The predefined `DrawShape` method draws the specified shape in the view.

Another feature of the `viewDrawScript` is the second parameter to the `DrawShape` method. It is a literal frame.

You indicate a literal frame by enclosing a list of slot definitions in a pair of braces. Each slot definition consists of a slot name, followed by a colon, followed by the slot's value. The value of this expression is a frame with the specified slots. You can construct

PC-EXTENDER *Plus*™

Extend the distance between your PC and a keyboard, VGA monitor, and mouse up to 250 feet!

- Supports PC, PC/XT, PC/AT, PS/2 and 100% compatibles
- Supports monochrome or color VGA monitors
- PS/2 style or Microsoft/Logitech serial mouse support available
- Offers conversion from RGB color to gray-scale



**For Macintosh
support, ask
about our new
Mediator for Macintosh!**

Cybex Corporation
4912 Research Drive • Huntsville, AL 35805 USA
(205) 430-4000 • FAX (205) 430-4030
Dealer Program Available Made in USA



PC, PC/XT, PC/AT and PS/2 are registered trademarks of IBM Corporation. Macintosh is a registered trademark of Apple Computer, Inc. Microsoft and Logitech are trademarks of their respective companies.

Hands On Some Assembly Required

entire programs using this notation, but the NTK provides a much easier graphical means of defining views and view templates.

The system calls the `viewClickScript` (see the listing) when the user taps the pen within a view. My `viewClickScript` first converts the coordinates where the click occurred to local view coordinates. The system-defined function `GetPoint` returns the X and Y coordinates of the point where the pen first touched the screen in global coordinates. The system-defined `GlobalBox` method returns the bounding box of the view in global coordinates. My `viewClickScript` then converts the local coordinates to a grid location and toggles the state of the corresponding cell.

A View of the Universe

Within its definition, the frame `universeView` contains some data slots and utility methods. The data slots are as follows:

<code>sizeX</code>	width of universe in cells
<code>sizeY</code>	height of universe in cells
<code>cellSize</code>	diameter of a single cell
<code>universe</code>	the 2-D array of cells

The methods are

<code>makeUniverse()</code>	create a universe array
<code>nextGeneration()</code>	compute the next generation
<code>countNeighbors(x,y)</code>	count the live neighbors of a cell
<code>clear()</code>	clear the universe of live cells

The `universeView` listing contains the methods that I have defined for this application.

The `makeUniverse` method is fairly straightforward. It creates the 2-D array used to represent the grid of cells by calling the system-defined `Array`. The first parameter of `Array` specifies the `Array` size; the second specifies the value for each element.

The calculated grid for my `Universe` covers 1 to `sizeX` in the X direction and 1 to `sizeY` in the Y direction, but the total grid covers 0 to `size` plus 1 (NewtonScript arrays are zero-based). This creates a no-calculate border around the calculate grid, simplifying the computing of the next generation: I needn't check for the special case of cells on the edge when computing neighbors.

The Universe, Next Generation

The `nextGeneration` method is the core of the application. It creates a new universe array and loops through the cells in the current generation, computing which live and die based on their neighbor counts. It then replaces the current generation with the newly computed generation and forces a redraw of the `universeView` by invoking the `Dirty` method, to mark the view as dirty and refresh the screen on the next pass through the idle loop.

The `nextGeneration` has a supporting function, `countNeighbors`. It simply counts the number of live neighbors a cell has.

Pushing the Buttons of the Universe

The `nextButton` view is a screen-based button that sends off the message to calculate and display the next generation. Likewise, the `clearButton` view is a button that clears the universe. Because these buttons act on the contents of the `universeView`, they must be able to send messages to it. The NTK permits this by having a slot in the `baseView` that points to the `universeView`.

That's all there is to the Game of Life application. Not everything is described here; for example, Newton applications usually include a close box that closes down the application. Because

universeView

```
makeUniverse: func()
begin
  local u := Array(sizeY + 2,nil);
  for y := 0 to sizeY + 1 do
    u[y] := Array(sizeX + 2,nil);
  return u;
end

nextGeneration: func()
begin
  local newUniverse := :makeUniverse();

  // compute the next generation
  for y := 1 to sizeY do
    begin
      local row := universe[y], newRow :=
        newUniverse[y];
      for x := 1 to sizeX do
        begin
          local neighbors := :countNeighbors(x, y);
          if row[x]
            then
              begin
                if neighbors = 2 or neighbors = 3
                  then newRow[x] := true;
                end;
              else
                begin
                  if neighbors = 3
                    then newRow[x] := true;
                  end;
                end;
            end;
          universe := newRow;
          :Dirty();
        end
      end;
    end;

countNeighbors: func(x,y)
begin
  local cnt := if universe[y][x] then -1 else 0;
  for yy := y - 1 to y + 1 do
    begin
      local row := universe[yy];
      for xx := x - 1 to x + 1 do
        if row[xx]
          then cnt := cnt + 1;
        end;
      return cnt;
    end
  end

clear: func()
begin
  universe := :makeUniverse();
  :Dirty();
end
```

of inheritance, the Life application gets that, along with other functionality, free through the prototype of the `baseView`.

To create a Newton application, all you do is add your own application-specific functionality (i.e., frames and methods) to the Newton's base functionality and prototypes. This is the advantage of using an object-oriented design that supports inheritance.

The Newton provides tools for handwriting-recognition software, the soup (for permanent storage of objects), and the communications facilities. NewtonScript provides the glue with which these facilities are easily combined to form useful applications. ■

Editor's note: The complete listings for this article are available electronically. See page 5 for details.

David Betz (Peterborough, NH) is the creator of XLISP and a former BYTE editor. Besides implementing languages, he works for a large software developer. He can be reached on the Internet or BIX at dbetz@bix.com.

WE'VE EXAGGERATED HOW MUCH CALCULATING POWER IS IN NEW MATHCAD PLUS 5.0. BUT ONLY SLIGHTLY.



It gives you more advanced math capability than ever before. It lets you tackle harder problems and solve even tougher equations. In short, it's the most powerful, most advanced version of Mathcad[®] ever released.

And that's no exaggeration. More powerful than spreadsheets or calculators, easier than programming languages, new Mathcad PLUS 5.0 gives engineers, scientists and educators more tools to do calculations with greater speed and ease.

You get more functionality for computing derivatives and integrals, differential equations, advanced vector and matrix operations, statistical functions, curve fitting, and fast Fourier and wavelet transforms. You can choose from a wider range of symbolic capabilities, and

graph in 2-D and 3-D polar, contour and parametric plots. MathSoft's Electronic Books, based on the most popular reference books, let you

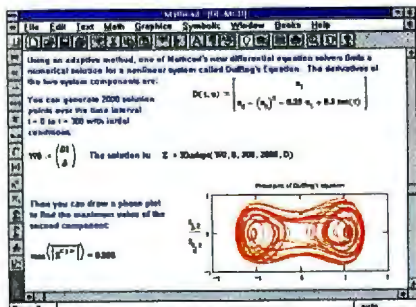
instantly cut and paste

hundreds of formulas into your work. And with Mathcad PLUS Function Packs you can add even more remarkable

calculating power in specific disciplines like signal processing, data analysis, statistics and graphics.

Plus, like its Mathcad predecessors, it's as easy and intuitive as using a scratchpad. Simply enter equations in real math notation anywhere on Mathcad PLUS 5.0's on-screen worksheet. Add text and graphics. Change variables and instantly update your work. Mathcad PLUS 5.0 calculates answers quickly and accurately, then prints your results in impressive, presentation-quality documents.

So try Mathcad PLUS 5.0 today, and tomorrow you'll be ten times more productive. Well, maybe we're exaggerating again. But only slightly. Mathcad PLUS 5.0 is priced at just \$299^{MS}. To order, or to receive even more information, call **1-800-967-5075**. Or mail or fax the coupon below (Fax: 716-873-0906).



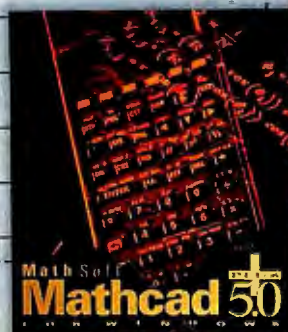
Mathcad PLUS 5.0's on-screen worksheet lets you easily combine equations, text and graphics.

FREE MATHCAD PLUS 5.0 INFORMATION KIT

For more information on Mathcad PLUS 5.0, mail or fax this coupon.

a07a3

Name _____		Title _____
Company _____		
Address _____		
City _____		
State _____	Zip _____	
Country _____	Phone _____	



Circle 320 on Inquiry Card.

C, C++ and BASIC programmers, now you get much more than xBase compatible DBMS power.

Thousands of programmers have already discovered how to get dBASE, FoxPro and Clipper compatibility from their favorite language and hardware platform. For example, one customer has C programs running on PC and Sun workstations sharing data with concurrently running FoxPro for Windows applications. You see, CodeBase technology is simply the best way to add multi-user xBase compatible DBMS power to C, C++, or BASIC.

You still get high speed & small size

CodeBase users really appreciate our small executable size. Unlike SQL engines which are a Meg or so in size, CodeBase 5.1 EXE's can be as small as 45K! You'll also like the speed—with our Intelligent Queries you get the execution speed of C plus stunning query performance from our smart use of available index information.

Introducing CodeControls

Now formatted data entry in Windows is as easy as point & click!



Introducing the new CodeControls, a unique set of data-aware custom controls. Now simply drop them into your Windows applications via your favorite visual interface builder.

NEW—You get formatted data entry

Experienced Windows programmers know **formatted** data entry is difficult

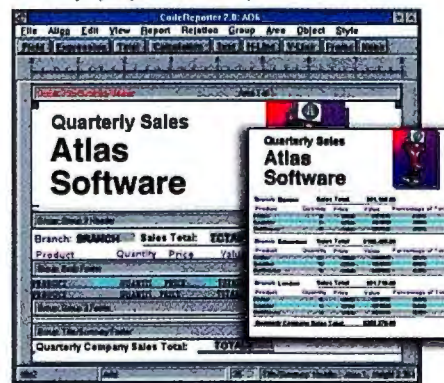
to program under Windows. But with our new **CodeControls**, you can simply 'Point & Click' to design data entry windows for date, numeric, and character information—formatted just the way you want it.

NEW—Data-aware controls

Our custom controls are **data-aware**, so now you can easily build a scrolling list box that's tied to a data file, or look up matching combo box entries—even as the user types.

Introducing CodeReporter 2.0

Now use the new Instant Report Wizard to create a variety of reports—**instantly**.



Introducing the new CodeReporter 2.0, our interactive xBase report writer. We designed it with developers in mind, but end-users will love it.

NEW—You get instant reports

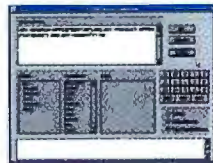
Use our new Instant Report Wizard to quickly create a wide variety of reports—in an instant, then easily refine them as necessary, or let your end users build their own special reports!

NEW—You get drag & drop

We've added drag & drop capabilities to **CodeReporter**, so regardless of whether you want data, totals, or text, simply drop a report object onto your layout screen.

NEW—You get interactive queries, sorts, & relations

Use CodeReporter to visually design reports easier than ever. For example, you can quickly build query and sort expressions using our calculator-style expression builder. In addition, you can easily relate data files together using our graphical relation builder.



"There's never been a better time to buy into CodeBase technology. You get complete xBase compatibility, full DBMS power, plus an interactive report writer and a set of unique data-aware custom controls for Windows."

-Ken Sawyer, President, Sequiter Software

Buy One, Get Two FREE.

Now when you buy any one of our xBase library products: **CodeBasic**, **CodeBase++**, or **CodeBase** (for the language of your choice), you'll get both the new **CodeReporter 2.0** AND the new **CodeControls** absolutely **FREE**—for a limited time only.

To Order Now Call 403-437-2410

Unconditional 90-Day Money-Back Guarantee

SEQUITER SOFTWARE INC. FAX 403-436-2999
UK Tel. +44-81-317-4321
France +33.20.24.20.14
P.O. Box 575 Newmarket NH 03857-0575

Visual Basic Custom Controls Meet OLE

1994 may finally be the year that distributed object computing becomes a reality



JON UDELL

"We prototyped our application in Visual Basic, expecting to rewrite it in C," said a friend of mine recently. "But in the end we just shipped the prototype." I have heard this same story from more than a few programmers. How can a mere BASIC interpreter power a commercial Windows application? By exploiting prebuilt components. You use VB to evolve a user interface that VB itself can, in many cases, run acceptably fast. Then you bind that user interface to DLLs or VBXes (Visual Basic custom controls) that do the real computational work in compiled code.

The first wave of VB applications leaned heavily on DLL support. Two years ago I built a VB database application using standard VB controls (i.e., buttons, text fields, and listboxes) and Sequiter Software's CodeBase DLL. The glue holding it together was my own VB code.

Nowadays I use VBXes like Q+E's MultiLink/VB and Coromandel's Integra VDB to write much fancier database applications with much less effort. These new data-smart custom controls understand complex idioms such as navigating related tables. That means less VB code to write (i.e., faster development) and less to interpret (i.e., faster execution). When you do write VB code, it's often just a snippet to handle a navigation or update event generated by the custom control.

VBXes aren't just for database work, although that's the most popular category. There are custom controls for many application domains, including imaging, CAD, telephony, communications, data acquisition, and financial modeling. In fact, the dramatic success of VBXes is quite embarrassing to OOP (object-oriented programming) purists. A VBX is, after all, only an odd sort of DLL that co-opts the VB message pump in a useful way. (VB, in turn, co-opts the Windows message pump in a useful way.) While a VBX encapsulates methods and data, it isn't inheritable or polymorphic.

But despite these theoretical shortcomings, VBXes are just what C++ and other OOP languages have long promised yet conspicuously failed to deliver: reusable software components. The culture clash became brutally obvious when Microsoft and Borland were forced to add VBX support to their C++ compilers. To enable a C++ program to host a VBX, the compiler has to supply emulation code that fools the VBX into thinking it's running in the VB environment.

If native C++ components were abundant and easily reusable, C++ programmers would surely prefer them. Why isn't this the case? There's no good way to package

C++ components in binary form for use in Windows. In theory, you ought to be able to bundle a C++ class library into a DLL for use by other C++ programs. But in practice that's hard, because DLLs don't do OOP-style method dispatching and can't smooth over differences in the binary objects produced by different C++ compilers.

IBM's SOM (System Object Model), which can solve these problems and is slated to debut on Windows, currently runs only on OS/2 and AIX. And while Sun Microsystems has now anointed NextStep as its object standard, no one is talking about moving it to Windows. Hence the unholy alliance of C++ and VBX technologies. Windows programmers want to be able to build and use components today, and their binary object standard—for better and for worse—is VBX.



DAVE JONASON © 1994

VBX at the Crossroads

Developers were shaken when Microsoft announced that the 16-bit Windows platform was the end of the line for VBXes. Existing custom controls will operate on Win32 platforms (i.e., NT and Chicago), because these operating systems can run VB and other 16-bit VBX hosts.

But you won't see Win32-based VBXes on Chicago, or portable versions of them on NT. What you will see instead, Microsoft says, are Win32-based OLE 2.0 objects that export methods and properties using the OLE automation interface, IDispatch. Clients that can call those methods and edit those properties will include current and future versions of VB, applications (e.g., Excel) that have VBA (Visual Basic for Applications) embedded in them, and any Win16 or Win32 application



Now, HAND OUT INSTANT INFO VIA FAX.

FaxFacts is the revolutionary fax-on-demand system that allows your customers and prospects to request information by simply pressing a few phone buttons. In seconds, a fax "full of facts" is sent to the caller.

- Instant information available 24 hrs. a day.
- Reduces operating costs.
- Ideal for dispersing literature, specs, pricing or customer support.
- Provides answers, while customer's interest is peaked.
- Credit card charge per fax.
- Easy to install by non-technical person.

TRY THIS DEMO:
708/924-3030
DOC. NO. 889812

Faxfacts®
by Copia International Ltd.

Wheaton, Illinois 60187

708/682-8898

that conforms to the IDispatch client protocol.

Were developers reassured by this statement of direction? Quite the contrary. Many were horrified, because OLE 2.0 represents the most stupefyingly complex software technology Microsoft has ever created. IDispatch-style automation is just one of the beast's many heads. Other interfaces govern linking, embedding, in-place activation, data transfer, and structured storage.

Once mastered, however, OLE 2.0 delivers tremendous benefits. Witness Excel 5.0, which, among other things, can function as both an OLE automation client and server. The client capability flows from VBA, which Excel 5.0 offers as an alternative to its existing macro language. An Excel VBA script can control any OLE 2.0 server, including, most notably, Excel itself. OLE 2.0 clients, reciprocally, can tap into the Excel 5.0 object library, which contains dozens of objects and hundreds of methods and properties. You can, for example, quite easily write a VB application that uses Excel 5.0 as though it were a high-powered custom control for charting or data analysis.

Windows component builders know that OLE objects will somehow replace VBXes, but they've found climbing the OLE learning curve to be like an oxygenless assault on Everest. Fortunately, help has arrived.

Make Friends with MFC

The latest release of Visual C++, version 1.5, which includes version 2.5 of the MFC (Microsoft Foundation Classes), delivers a stunningly powerful encapsulation of OLE embedding and automation. "We've written the 20,000 lines of C++ that make OLE useful," says Visual C++ product manager Denis Gilbert. Whether an operating-system extension should require 20,000 lines of code to be usable by mere mortals is an interesting question, but in any case, MFC 2.5 is here, and it works wonders. Experimenting with it has given me a glimpse of how OLE-style custom controls—the VBXes of tomorrow—will work.

I started with a simple MFC database application. Because MFC 2.5 also encapsulates ODBC (Open Database Connectivity) database access, it required essentially no code. I used a checkbox in AppWizard to pull in the database classes, laid out a form in AppStudio, and bound database fields (via member variables) to the form in ClassWizard. When I built the resulting application, it connected to a SQL Server database, and I could use its VCR-style toolbar to advance through a set of records.

There's more. Because I'd used another AppWizard checkbox to indicate that the application should work as an OLE 2.0 in-place server, it was automatically embeddable in OLE 2.0 containers. Using Excel 5.0's Insert Object command, for example, I was able to place an instance of my application on the surface of a spreadsheet; when active, my application's menu and toolbar replaced those of the Excel container.

MFC provided the implementation of multiple OLE interfaces, including IOleObject, IRunnableObject, IViewObject, and IDispatch—things I've read about and understand in a general way but can scarcely conceive of programming with raw OLE API calls. And Visual C++ took care of housekeeping details such as adding the document type to the Windows registry.

Together, MFC and Visual C++ made a mountain of complexity just disappear and handed me a usable OLE toolkit. I'm no hotshot Windows programmer, but I was able to construct what was beginning to feel like a database custom control.

There's more. Because I'd also told AppWizard that my application should include support for OLE automation, ClassWizard invited me to export methods and properties for use by VB

Your PC goes Mac!!



MacDisk*

**Reads, writes and formats
Mac 1,44 MB floppies.**

Under Windows, file exchanges between Word, Excel, PageMaker, XPress, and other sibling applications, without any hardware modification.

MacSQ*

**Reads/writes 44/88 MB
Mac SyQuest cartridges.**

Transfer of scan files, colour separations. Supports Adaptec/ASPI-compatible adapters, low-cost adapters and parallel port solutions (Puma, D2-Para). Under Windows with ASPI, under DOS for other configurations.



MacScuzzy*

A superset of MacSQ, formerly announced and advertised as MacDisk Pro, also drives 128 MB MO cartridges and 90 MB Bernoullis and soon even bigger Mac SCSI volumes (600 MB MO).

Logiciels & Services DUHEM

21, rue La Bruyère - F-75009 PARIS (France)

Tél. (33.1) 49 70 04 55/Fax (33.1) 49 70 04 56

Free leaflet and demo disk. Offer good until supply lasts.

MacDisk 125 \$, MacSQ 200 \$, MacScuzzy 245 \$ (without S&H fees).

EEC residents, add French VAT (18,6 %). We accept most credit cards.

Dealers welcome. Software in French/English/German, Manual in French/English.

* Registered trademarks of LSD in France and trademarks of LSD elsewhere.

UNIX™ - THE WORLD'S LEADING 32-BIT OPERATING SYSTEM FOR LESS THAN HALF THE PRICE OF WINDOWS NT



**BUY UNIXWARE™ FROM
INFORMATION FOUNDATION
THIS MONTH AND RECEIVE:**

**SPECIAL
OFFER!**

- **FREE TCP/IP**
- **FREE Software Development Kit
with \$400 purchase!**

Novell's UnixWare Personal Edition is real UNIX. Included is the X11-based Graphical Desktop Manager, Novell NetWare support and DOS/Windows support.

A SELECTION OF OUR FEATURED PRODUCTS:

	<u>List Price</u>	<u>IF Price</u>
■ UnixWare Personal Edition • The ultimate graphical UNIX environment. • Available on CD-ROM, tape and diskette.	\$249	Call for Lowest Price
■ LAN Manager for UNIX • Let your PC join forces with UNIX.	\$1,295	From \$995
■ Bridge Builder • The world's premier GUI database application builder.		From \$3,995
■ Prime Time Freeware Software Development Kit • The software development system for the rest of us.		\$60 !!!
■ Complete UnixWare Product Line and UNIX Documentation • Available at unbeatable prices		

AS ALWAYS ONLY INFORMATION FOUNDATION OFFERS THESE EXTRAS:

- Free product support
- Free Click-Start™ Training
- No question money-back guarantee

INFORMATION FOUNDATION

Information Foundation is a value-added OEM for Novell's complete UnixWare product line. We also sell software tools, UNIX documentation and compatible UNIX peripheral hardware to make your move to UNIX even easier.

IF is changing the way the world buys UNIX.



**Information
Foundation**

UNIX

- **PRODUCTS**
- **TRAINING**
- **DEVELOPMENT SERVICES**

CALL: 1-800-GET-UNIX

1200 17th Street, Suite 1900
Denver, Colorado 80202
Phone: 303/572-6486
Facsimile: 303/572-6484
E-mail: sales@if.com

A Message to Our Subscribers

From time to time we make the BYTE subscriber list available to other companies whose products or services would be of interest to our readers. We take great care to screen these companies, choosing only those who are reputable. Furthermore, subscriber names are made available for direct mail purposes only; telemarketing calls are strictly prohibited.

Many BYTE subscribers appreciate this carefully managed program, and look forward to receiving information of interest to them via the mail. While we believe this information is of benefit to our subscribers, we firmly respect the wishes of any subscriber who does not want to receive promotional literature. Should you wish to restrict the use of your name, please send your request (including your magazine mailing label, name, address, and subscription account number) to:

BYTE Magazine
Subscriber Services
PO Box 555
Hightstown, NJ 08520



Hands On Beyond DOS

or other OLE automation clients. I decided to export a GetCom-pany method that returned a value from the current record, and a NextRecord method that would advance the record pointer.

Here, finally, I had to write some code. Implementing these methods took only a few lines of C++, but I spent hours discovering which lines I needed and where to put them. It all hinged on how MFC's generic document and view classes related to each other and to the derived RecordSet and RecordView classes. In MFC, as in Smalltalk, you swim in a sea of objects that you know are all somehow connected. Discovering how they're connected, and learning to manipulate the connections, is the trick.

Eventually—and certainly weeks sooner than had I attempted the feat unaided by MFC—I could launch my application and control it from VB. Now it was *really* starting to feel like a database custom control.

Missing Pieces

There's plenty of work still to be done before OLE custom controls can fully replace VBXes. OLE 2.0 lacks an event model. VB can call my application's NextRecord method, but the application can't report a NextRecord event back to VB. Enabling OLE servers to fire off events, and OLE clients to register handlers for those events, will require extensions to the current OLE 2.0.

Further extensions will be required to extend OLE's inter-process communication across networks. Finally, for visual programming environments like VB, OLE objects will also need a framework for design-time form layout and property editing. So OLE custom controls are still hazily defined.

Component builders shouldn't wait until the picture clarifies, however. The toughest job will be to define which methods and properties your application should export and how to organize them. The hard work of engineering dual-purpose applications that function interactively and as programmable components can and should begin now, because the component software revolution really is—finally—about to happen.

OOP purists bothered by the seeming primacy of BASIC can relax—it's just an accident of history. VB and VBA were the first languages enabled for OLE automation, but I predict that by the end of 1994 you'll see Lisp, Smalltalk, and other interpretive OOP languages acquire OLE bindings as well. Meanwhile, C++ will enable OLE component builders to leverage the power of a compiled OOP language. There's nothing wrong with C++ that a decent binary object standard can't fix. OLE 2.0 will be one of the most important examples of such a standard.

Microsoft detractors bothered by the seeming primacy of OLE can also relax. OLE will likely become network-capable rather sooner than Microsoft's own leisurely schedule for Cairo (ship date: 1995) implies. Distributed object computing can't wait that long. Microsoft and DEC are already working to make DEC's CORBA-compliant ObjectBroker interoperate with OLE. Meanwhile, Symbiotics has announced that its Networks Connect 2.0 will extend OLE linking and automation across networks.

These are just a few of the proposals that will be submitted to the OMG (Object Management Group) this year in response to its request for a next-generation distributed object architecture. As a result, it now seems possible—even likely—that the OMG's influence will prevail and that Microsoft's OLE, IBM's DSOM (Distributed System Object Model), and Sun's DOE (Distributed Objects Everywhere) can meet on common ground. ■

Jon Udell is a BYTE senior technical editor at large. He can be reached on the Internet or BIX at judell@bix.com.

JERRY POURNELLE

Booting, Benchmarking, and Bob's Your Uncle

There's so much to talk about this month that it's hard to choose a lead, but let's start with Bootcon 2.0, because it let us do more testing with less trouble. Bootcon offers you up to 26 different combinations of CONFIG.SYS and AUTOEXEC.BAT; choose any one at start-up. It's a godsend for anyone who regularly uses the same system in different ways: for example, running AutoCAD on a bare system to avoid the Windows performance penalties, different networks, or different memory managers.

It's even more important for testing hardware and software, because if you get your system into an unbootable configuration—and that happens to us more often than I like—you don't have to fish out your panic boot-up floppy. Also, if new software crashes, you can easily boot up your system in bare bones with no memory-resident programs at all and see if it works that way. (There's a Clean Boot option for just this.)

You can choose among several incompatible memory management programs such as QEMM and HIMEM, enable CD-ROM or leave it out to have more memory, load different sound drivers, run different setup programs, come up in Windows or in DOS, and even switch over to Dual Boot OS/2, all without having to write (and maintain) a whole bunch of batch files.

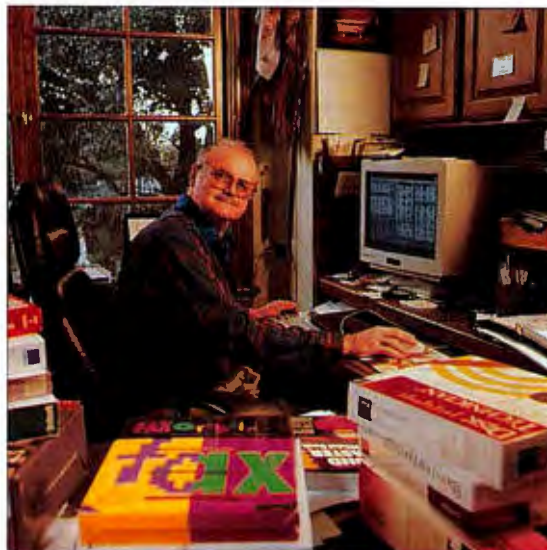
I recommended the original Bootcon 1.0 a couple of years ago. The new version not only handles MS-DOS 6 and compressed drives, but it has a completely new interface, making it *much* easier to use. If you know how to edit your CONFIG.SYS and AUTOEXEC.BAT files—and that's easy to learn if you don't—you can use Bootcon, and indeed, if you have Bootcon you can learn how to edit those files without having to worry about getting into an unrecoverable attitude: just leave your original start-up configuration as the Bootcon default.

It's not perfect, however. When we installed Federal Soapbox (which I'll discuss later) it wanted to change CONFIG.SYS by setting BUFFERS=20 rather than the 10 we had. We use Norton Speedcache, and that doesn't need so many buffers, but in the interest of getting on with it we let the Soapbox installation program change CONFIG.SYS.

Alas, it apparently changes *every* buffer statement it can find, which means that when Bootcon came up after reset it wanted a confirmation of that change in every configuration—and we have a *lot* of them on SuperCow, the Gateway 2000 we use as a test-bed system. Bootcon will show you the configuration it believes has changed, but it doesn't show *what* has changed; and it insists that you either accept the changes or put it back the way it was for each configuration it detects changes in.

I didn't quite understand what was going on, and I really dislike programs that do things I don't expect; but there was no harm done, and on reflection I suppose a warning that you have changed your CONFIG.SYS is a good idea. (Gary Palmer insists that the next version will highlight changes for your approval.)

Bootcon does offer a nonmenu mode, which creates a "pure" CONFIG.SYS and AUTOEXEC.BAT, for just such ill-behaved programs as



AMY ETRA © 1994

Jerry's ongoing exploration of Windows takes him to novel boot-up utilities and more benchmarking of video cards

SCORES RELATIVE TO 486SX/20 WITH WIN TACHOMETER

Win Tachometer on Jerry's machines. Higher numbers are better.

	WORD PROCESSING	CAD	SPREADSHEET	PAINT	OVERALL
Cheetah 486/33 (Mach 32)	20.37	32.76	38.60	44.37	34.02
Cheetah 486/25 (Mach 32)	14.28	9.16	30.60	16.48	17.65
Cheetah 486DX2/25 (#9GXE)	28.16	52.73	33.28	27.03	35.43
Gateway 2000 486DX2/33 (#9GXE)	31.12	66.76	38.19	34.20	42.57

Federal Soapbox. It's also good for OPTIMIZE, and so forth.

Bootcon works quite well, and if you experiment with your system at all, you need it. Recommended, but do spend a few minutes with the manual.

We may seem obsessed with video speed, but there's a reason: multimedia is growing in importance. You may not care whether it takes an extra 2 seconds to repaint your word processor screen when you change fonts—although remember when that took nearly a minute?—but you will care if your full-motion video gets jerky. Like it or not, video speed and audio

fidelity are important, because you will soon see a lot of multimedia educational software and multimedia enhancements to many of our daily tasks.

Last month I reported some times with the Win Tachometer benchmark. We like Win Tachometer (freeware from Texas Instruments, available on BIX in "tojerry/listings") because it's based on a number of things that you actually do with small computers. The winner was the Cheetah 486DX2/33 with the ATI Mach 32 video board, followed by the Gateway 2000 486DX2/33 with the ATI VL-Bus card.

In short order we got two new winners: SuperCow, the Gateway 2000 486DX2/33

with a Number Nine #9GXE Professional Graphics Accelerator, with an overall score of 42.57; and Little Kat, the Cheetah 486DX2/25 with the #9GXE, with an overall score of 35.43. (The #9GXE was not run as a local-bus card, although SuperCow has that capability.) All were run at 1024 by 768 pixels at 65,536 colors (although Win Tachometer reports 32,767 colors); oddly, shifting to 256 colors slows things way down.

Except for the video boards, we made no other changes in these systems.

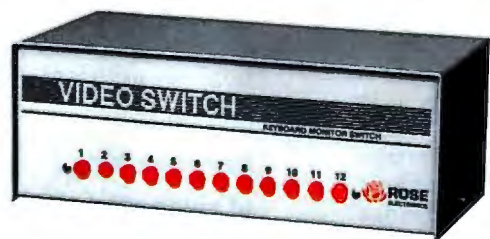
We had one inexplicable compatibility problem: with the #9GXE in the 25-MHz Cheetah, but *only* in that Cheetah, there are some weird problems with Video for Windows and every sound card we have in the house. That Cheetah was one of the earliest 486 machines, and we think it's a BIOS problem. We had *no* such problems with the #9GXE or any sound card in SuperCow.

There is just a lot to like about that #9GXE board. Installation is exceptionally easy, there are lots of drivers, and it understands a whole slew of monitors, including the big 21-inch Hitachi HM-4319-D that has sat on Little Kat for four years.

continued

Your Choice of Keyboard Monitor Switches

Access multiple computers with a single keyboard and monitor to cut equipment costs, save valuable space, and end clutter



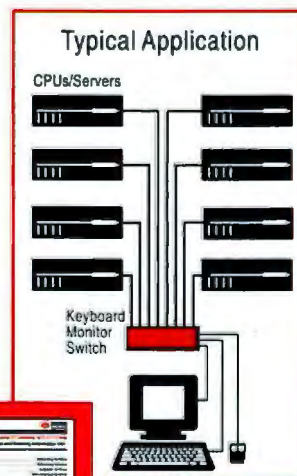
Manually controlled unit

- Simple pushbutton operation for quick selection
- Four, eight, or twelve ports per unit
- Daisy-chaining connects unlimited number of CPUs
- Compatible with EGA, VGA, Macintosh, Sun, and others
- Optional keyboard booting for 286, 386, and 486
- Optional RS232 or PS/2 mouse interface
- PCB construction for high reliability and low crosstalk
- Rack mount, matrix, and customized units available

- Switch by keystroke, from front panel, or RS232 port
- Two or four ports per unit
- Cascade units to support up to 255 CPUs
- Supports monochrome, EGA, and VGA
- Includes keyboard booting for 286, 386, and 486
- Includes RS232 and PS/2 mouse interface
- LEDs display selected CPU and CPU power-on
- Scan function switches among CPUs automatically



Keyboard controlled unit



Call toll-free now for your copy of our Switching and Sharing Solutions catalog.

Other Rose products: Print servers, printer sharing units, print buffers, keyboard monitor extenders, video splitters. All Rose products are US-made and have a 1-year warranty.

Make the Rose Connection

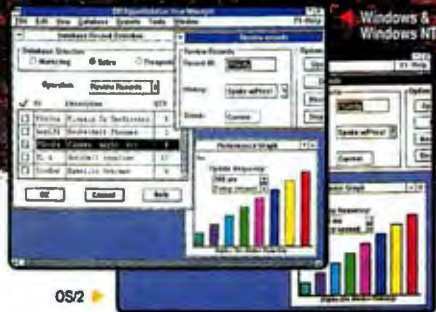
10850 Wilcrest Drive • Houston, Texas 77099 • Phone (713)933-7673 • Fax (713)933-0044



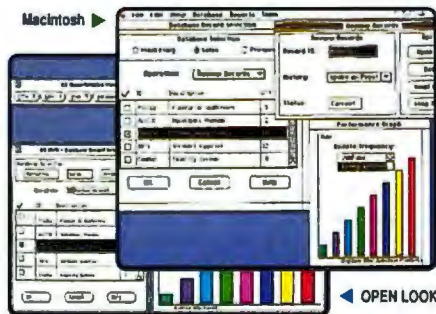
1-800-333-9343

WINDOWS
WINDOWS NT
OS/2
MACINTOSH
OPEN LOOK
OSF/MOTIF
CHARACTER SYSTEMS

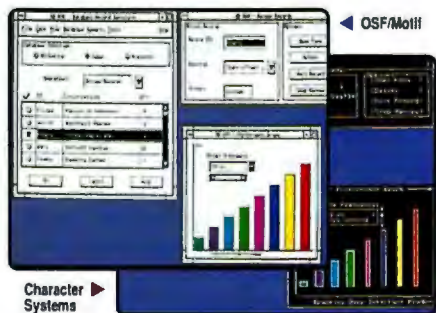
Develop Cross-Platform GUI Applications in a Single Stroke.



OS/2



Macintosh



OSF/Motif

Master the art of multi-platform GUIs.

XVT Software is the leading choice of world-class developers for one reason: It is the simplest, quickest path to building quality applications that port to every GUI without compromises in look-and-feel or performance. Plus, it's easier to learn and use than native toolkits, so your time and effort goes into your application, not your GUIs.

XVT gives you simultaneous original GUIs.

Because XVT uses native GUI objects, your application is indistinguishable from one written directly to the native toolkit. Through our layered architecture, you achieve equivalent cross-platform functionality appropriate to each GUI, without the overhead and inflexibility of proprietary emulation-based systems.

XVT puts complete C/C++ solutions at your fingertips.

XVT Development Solutions for C include an Interactive Design Tool. Solutions for C++ include an object-oriented application framework. Both include the XVT Portability Toolkit.

When combined with in-depth consulting, training and support, plus a wide range of Partners products, XVT forms the most comprehensive and advanced solution for developing completely portable GUI applications.

Developers judge XVT to be a masterpiece.

XVT is the base document for the IEEE's GUI standardization effort. Our thousands of customers include internal and commercial developers like: Alcoa, Amoco, AT&T, Avis, Ford, General Motors, Grammatik/Reference Software, Kodak, Lockheed, NCR, NEC, NIST, Novell, Rockwell, Siemens, Sony, Southwestern Bell, Tandem, Uniplex, Unisys, US Army and US West.

Call now for a Free XVT Demo and Technical Overview.

1-800-678-7988

NEW!
XVT-PowerObjects



The portable GUI development solution.

XVT Software Inc. 4900 Pearl East Cir. Boulder, CO 80301
(303) 443-4223 FAX (303) 443-0969

For European inquiries, contact: Precision Software GmbH
Phone: 49 0 61 03/37 94 0 Fax: 49 0 61 03/36 95 5

Circle 160 on Inquiry Card (RESELLERS: 161).

It knows about Nanao monitors, including the newest models with Energy Star power-saving features. It has beaucoup monitor-adjustment features, including resizing and moving the display image around on the screen right from within the control panel. Indeed, that "Hawkeye" control panel is about the best we've ever seen. (A minor nit: the control panel is "unkillable"; even pressing Alt-F4 doesn't *really* make it go away.) Images on the Hitachi are steady, Berkeley Systems' Flying Toasters just zoom across the screen, and

everything looks crisp and sharp. As a matter of fact, we didn't know how much better a monitor could look until we installed the #9GXE. Video from a CD-ROM looks great, and Classic Clips (Starlite Software, SG 11900 Grant Place, Des Peres, MO 63131, (314) 965-5630) movie previews are now watchable. See Alfred Hitchcock give you a guided tour of the Bates Motel, and Steve McQueen trying to convince people The Blob is coming...

Number Nine advertises their board as the best Windows accelerator you can buy,

and we sure can't argue with that on performance grounds, provided you're not talking about the local bus; and you'll note that for CAD it wins even there.

Nits: the #9GXE uses more Windows resources than the ATI Mach 32 card. The #9GXE card that we have does not have a VGA feature connector, meaning that you cannot use it to run Creative Labs' Video Spigot, or the WatchIt TV input board, which in turn means the VideoLabs little Flexcam video camera is right out. (The feature connector is the 26-pin edge connector on the top of your VGA card. Interestingly, the AST Bravo has a feature connector, even though the ATI video system is built onto the motherboard.)

Feature connectors are important: there is still a lot you can do in analog that's too fast for the digital bus. When you read this, most versions of the #9GXE will have a feature connector: look before you buy. Their VL-Bus and PCI cards already come with one. They're also developing control-panel software that will work in DOS.

All told, the #9GXE is very fast and looks great. We like the colors. Recommended. More next month.

While we're on the subject of Win Tachometer benchmark scores, I tried to get one for the PS/2 Model 77, which runs OS/2. Alas, it doesn't work: the usual result of running Win Tachometer is a message proclaiming a protection fault error. The message also says that Win Tachometer will shut down.

Actually, it doesn't quite shut down: it leaves a ghost image on the screen. Invisible under that image is the Windows Program Manager, and if you know where things are in Program Manager you can still click on them to make something happen; and for that matter, if you have Program Manager at less than full-screen size, the OS/2 desktop is under there somewhere as well.

Oddly enough, when I applied the OS/2 Migrate utility to Win Tachometer, OS/2 found the program in its database, making me think I might be able to run Win Tachometer directly in Win-OS/2 without Presentation Manager. It started up just fine, but I got the same protection fault error, only this time it really did shut down on acknowledgment.

Win Tachometer *almost* runs, and you can see enough of it to get a notion of how fast Win-OS/2 is; and a couple of times I was actually able to get it to run to completion, although I don't quite know how I did it. The result was about 11 seconds for word processing and similar scores for the other components. This squares with my

WHO SAYS **GET** FLOWCHARTS **FLOW CHARTING 3™** ARE **HARD?**

If team members drag their feet when it comes to creating flowcharts, you need Flow Charting 3. Its straightforward, no-nonsense approach makes it easy to learn, yet powerful to use.

A must in today's competitive world, flowcharts are essential to documenting, streamlining, and improving processes and procedures. Flow Charting 3 lets you:

- Chart fast with "Hot-Keys" or mouse
- Put shapes, lines and text anywhere you want them
- Create unlimited custom shapes
- Print boardroom perfect charts on dot matrix and laser printers
- Access context-sensitive, on-line help
- Use on a LAN—share files, set up work groups, access usage reports
- Import and export between other popular programs

And Flow Charting 3 is backed with unparalleled post-buy support including free unlimited technical support, free subscription to "The Flow Charter™", access to valuable flowcharting resources, and a full 90-day, no-risk guarantee.

See your dealer today, or for a full interactive demo disk, call now:

800-525-0082 Ext.113

PATTON & PATTON



Excellence in charting the flow of ideas!

485 Cochrane Circle, Morgan Hill, CA 95037-9932 408-778-9932 Fax: 408-778-9972

All company and product names are trademarks or registered trademarks of their respective companies.



"What to do when Windows™ won't work."

INCREASE SPEED

WINProbe uncovers the secrets to faster Windows operation. Simply click your mouse on "Tune Up" and **WINProbe** analyzes your system, then gives you up to 35 suggestions on how to speed up your system...

- Analyzes SmartDrive settings to improve hard drive performance
- Identifies and explains how to set up a permanent swap file
- Identifies which mode is best, Standard or Enhanced
- Pinpoints the optimum driver for your VGA card
- Optimizes and frees fragmented memory
- Analyzes and suggests the best Windows setup for your system

TROUBLESHOOT YOUR OWN PC

Few things are more aggravating than computer downtime and lockups. You waste time waiting for help and usually pay a dear price to get it when you finally do. Your time is valuable, so let **WINProbe** troubleshoot the problem for you. You'll be able to quickly identify the source of the problem; hardware, software, or configuration. Telephone support time is slashed. Repair bills drop like a rock (50% and more of your repair bills are for diagnosing the problem, **WINProbe** does it for you at NO COST!). Tests include...

- CPU and system board in 16 and 32 bit operation
- Math coprocessor
- Memory; conventional, extended, expanded, and XMS
- COM ports and MODEM control lines
- Floppy drive speed and surface analysis
- Hard drive surface analysis
- Keyboard and scan codes
- Video adapter and screen
- Mouse initialization and interrupts
- Printer operation, output, and cable



**Windows
SOURCES
EXPERTS'
PICK**

"This \$99 toolkit deserves high praise for ease of use, completeness, and accuracy."

Windows Sources

"A bargain worth writing home about."

PC Computing

"WINProbe's most impressive offering is its memory-reclamation capability. This feature alone is worth the price of admission."

PC Computing

RESOLVE SETUP PROBLEMS

Say 'goodbye' to software and hardware configuration and setup problems. **WINProbe** provides helpful information on...

- Installing a new hard drive
- CMOS display and edit
- IRQ, DMA, and UMB usage
- What to do when installing an add-in card
- Cleaning up *.INI and *.GRP files
- Memory allocation and management
- Locating and removing duplicated system files

OPTIMIZE MEMORY

WINProbe includes a memory optimization feature which lets you reclaim memory that Windows applications use but don't properly make available when you're in another program. Now you can avoid system crashes and other problems caused by reduced available memory.

COMPATIBILITY

WINProbe requires an IBM AT, 386, 486, PS/2 or compatible with at least 1MB of RAM, DOS 3.1 or higher, Windows 3.0 or higher, and either a Hercules mono, EGA, VGA, or SVGA video. A mouse is recommended but not required.

BUY WINPROBE OR BUY THE BUNDLE

WINProbe is available by itself or in a special bundle with **PC Certify**, Landmark's DOS troubleshooting software and **Landmark DOS for Windows**, the remarkable DOS-like operating shell for Windows.

2 GREAT DEALS! YOUR CHOICE:

WINPROBE...

ONLY \$49

WINPROBE BUNDLE...

**WINProbe • PC Certify
Landmark DOS for Windows
ALL 3 PROGRAMS**

ONLY \$99



**90 Day
Money-back
Guarantee!**

TO ORDER, OR FOR THE DEALER NEAREST YOU, CALL

(800) 683-6696

FAX: (813) 443-6603 • Int'l (813) 443-1331
Mon-Thur: 8AM-9PM, Fri: 8AM-6PM, Sat: 10AM-3PM

LANDMARK
RESEARCH INTERNATIONAL CORPORATION
703 Grand Central Street • Clearwater, FL 34616

Copyright © 1994 Landmark Research International Corp. All Rights Reserved. WINProbe and PC Certify are trademarks of Landmark Research International Corporation. Windows is a trademark of Microsoft Corporation. Other names are trademarks of their associated owners.



SIMPLY THE BEST RESOURCE FOR DIRECT BUYERS!

Use BYTE's fast, convenient card deck to find the best deals on computer products and services. Each mailing is loaded with essential hardware and software product information for making purchases direct from the manufacturer — *and it's absolutely free!*

The BYTE Deck is your #1 resource for:

- CD-ROM
 - Networking
 - Multimedia
 - Windows
- and More!*

The next edition of the BYTE Deck mailing will arrive in your mailbox soon. **Don't miss it!**

Advertisers:

Call today at (603) 924-2596 or
fax your order to (603) 924-2683

BYTE DECK

Pournelle

subjective judgment that performance of Win-OS/2 on the PS/2 Model 77 is very similar to what we got on the Cheetah 486/33 with the older ATI board and 8514 video drivers—which, you'll recall, was slower than the 486/25 with ATI accelerator drivers.

While we're on bugs: there is a limit to the number of groups you can have in Windows. That's probably documented somewhere, but I don't know anyone who has read the entire collection of Windows documents. I sure haven't.

I found this fact out while installing several of the Microsoft Multimedia library programs. I did that ostensibly to test the new Creative Labs Multimedia Kit we installed in Big Kat. This comes with a fast two-speed CD-ROM drive, a set of powered speakers, the Sound Blaster Pro sound board, and a whole bunch of CD-ROMs.

Installation was simple, or it would have been except that I had a bad cable: I spent a couple of days finding that out. I have said it many times: if you have mysterious problems, check your cables as the first step. In our case it was the wide ribbon cable from the Sound Blaster Pro board to the CD-ROM drive: as soon as that was replaced, all was well.

The Creative Labs Multimedia Kit works just fine, and I like the speakers. The powered speakers make a *big* difference. Later we installed the Media Vision Pro 16 Multimedia System upgrade kit, with its much better speakers, and even I could hear the difference in sound quality. This was especially true on good music recordings, like the Microsoft Multimedia Stravinsky (one of my favorites); more on that next month, too, when we'll have a sound board shoot-out.

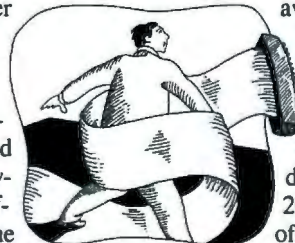
Anyway, we installed Microsoft's Mozart multimedia CD-ROM and discovered that Windows lets you have only a limited number of groups. What actually happened was that once the Mozart program was installed, I got the message "Cannot display Microsoft Multimedia Group," together with the ubiquitous "OK" prompt. I rather resent it when the computer tells me I can't do something, won't tell me why, and then makes me say that that's OK.

I determined that there was no such thing as the "Microsoft Multimedia Group" and attempted to create one in Program Manager: this time I got the message that I had too many groups and would have to delete some. That wasn't a difficult task: about half of the Windows programs create a group that I don't need, since I

tend to organize programs by functions; so it was no great trick to delete a dozen groups.

Having got past that annoyance, I installed several other Microsoft Multimedia CD-ROMs, and I have to say I like every darned one of them. Their Encarta is one heck of a history encyclopedia CD-ROM, the kind of thing that I would have sold my soul for when I was in eighth grade (or fifth grade, or high school for that matter). Their music collections, from the Instruments of the World, to Beethoven, to Stravinsky, to Mozart, are wonderful. Multimedia is coming of age, and if your system doesn't do multimedia, you're missing something.

The BYTE editorial staff selects the winners of the Shelly Awards, which are given for the best products being shown for the first time at Comdex. It's a very hectic experience trying to look at all the new stuff and deciding what's best in half a dozen categories, but we get the job done, and our final editorial meeting to decide on the winners is about the best meeting I get to all year. You'll find the awards described elsewhere in BYTE, so I won't list them here.



We really do attempt to look at everything, but there were 2200 exhibits at Comdex this year. We have about 20 editors at the show. Most of them have an assigned floor area, but I'm senior enough that in theory I should look at the whole show. Of course, if I spent 1 minute at each exhibit, and another to get to the next, it would still add up to more 12-hour days than Comdex runs. It's clear I have to be selective.

Before the show I go through press releases to list interesting new stuff. I also read the show daily. All that helps, but when it comes down to it, we still have to rely on what we see: if a new product is hidden away in a booth, we may find it, but it's more likely we won't. However, if we do see something we like, we tell other editors so they can look, too. The process actually works pretty well.

IBM introduced a product at Comdex called OS/2 for Windows. That's a misnomer: it's actually OS/2 for Windows Users. You install this on a system that's already running Windows, and it makes *your* Windows, complete with your desktop and applications, run under OS/2; there is no Win-OS/2 in the package. However, IBM has figured out a way to enable you to launch Windows programs without

VIDEO MACHINE



Simply the best all-in-one Desktop Video Studio, for

- video editing
- animation-to-video
- video presentations

All hard- and software included. And it runs on your standard Windows-PC or Macintosh!

Features include an edit control unit, a video mixer with 6 inputs, a character and graphics generator for titling, a 300+ digital video effects unit, and 4-channel audio re-recording in CD stereo quality.

Video Machine gives you full studio quality for a price **you** can afford!

But don't just take our word for it:

"A Dream Machine... FAST has produced a real winner" **AV Video**

"Seems like magic... an outstanding achievement..."
Byte

"The FAST Video Machine is the closest thing to a one-step solution you will find. Video Machine offers the most bang for the buck of any solution on any platform" **High Color Magazine**

"Add up prices for stand-alone gear, and you'd be hard-pressed to top this board for ten times the money" **Videomaker**

"Seeing is believing!" **Broadcast Hardware**

We couldn't say it any better.



USA:
FAST Electronic U.S. Inc.
5 Commonwealth Road
Natick MA 01760
Tel. (800) 248-FAST
Fax (508) 650-0447

International:
FAST Electronic GmbH
P.O. Box 20 07 19
D-80007 München
Tel. ++49 89 50206-0
Fax ++49 89 50206-199
Circle 212 on Inquiry Card (RESELLERS: 213).



Imagination. Made in Europe.

YES, I take your word for it! Send me more information about:

- ☐ Video Machine for PC
- ☐ Video Machine for Macintosh

Address _____

Save Disk Space

PKZIP

PKZIP version 2.0

PC WORLD



WORLD CLASS
AWARD

PKWARE® introduces the next generation of its award winning compression utility. PKZIP 2.0 yields greater performance levels than achieved with previous releases of the software. PKZIP compresses and archives files. This saves disk space and reduces file transfer time.

Software developers! You can significantly reduce product duplication costs by decreasing the number of disks required to distribute your applications. Call for Distribution License information.

Put Your Executables on a Diet

Software developers! Save disk space and media costs with smaller executables. You can distribute your software in a compressed form with PKLITE Professional.* PKLITE Professional gives you the ability to compress files so that they cannot be expanded by PKLITE. This discourages reverse engineering of your programs.



PKLITE increases your valuable disk space by compressing DOS executable (.EXE and .COM) files by an average of 45%. The operation of PKLITE is transparent, all you will notice is more available disk space!

Compression for YOUR Application



The PKWARE Data Compression Library allows you to incorporate data compression technology into your software applications. The application program controls all the input and output of data, allowing data to be compressed or extracted to or from any device or area of memory.

All Purpose Data Compression Algorithm compresses ASCII or binary data quickly. The routines can be used with many popular DOS languages: A Windows DLL and an OS/2 32-bit version is also available!

PKWARE[®] INC.

The Data Compression Experts[®]

9025 N. Deerwood Drive Brown Deer, WI 53223-2437
(414) 354-8699 Fax (414) 354-8559

PKWARE Data Compression Library for DOS \$275 PKWARE Data Compression Library for OS/2 \$350
PKWARE Data Compression Library DLL for Windows \$350
PKZIP \$47.00 PKLITE \$46.00 PKLITE Professional \$146.00

Please add \$5.00 S&H per package in the US & Canada. \$11.25 overseas.
Wisconsin residents add appropriate state sales tax & county sales tax.
Visa and Mastercard accepted; no COD orders.

Pournelle

Program Manager, exactly as you do with Win-OS/2. Now if they can make this work with Windows for Workgroups 3.11, IBM will have a real winner.

Roberta has been developing the latest Macintosh version of her reading-instruction program on the Quadra 700, and it's coming along nicely. The present version needs an instructor: at one local private school, that's a 10-year-old student who loves using the software to give reading lessons to first-graders. Roberta's goal is to use text-to-speech software to read the instructions so that the program can operate without an instructor.

That was proceeding on schedule when the Quadra's hard disk got flaky. Things quickly went from bad to worse, until the machine was barely running at all. Sometimes it would endlessly reboot itself. Other times it would restart when you attempted to access certain files. It was one sick puppy.

Disk First Aid said there was a problem, but it had no idea what to do about it. Version 2 of Norton Utilities for Macintosh couldn't find any problems to fix. Things got worse, and Alex decided the only remedy would be to save what we could and then reformat the hard disk. My primary backup system (for DOS and Windows) is Palindrome's The Network Archivist; that uses a SCSI DAT (digital audiotape) drive. It's small and portable, so all we needed was a cable to connect the DAT drive to the Quadra, and software to transfer the files to tape.

The cable was standard. One of the major advantages of a Mac is that all you have to do is hang something like the DAT onto the SCSI chain and address it, and the Mac will see it on reboot. The SCSI Probe freeware program immediately saw it and knew that it was an Archive (now Conner) Python 2500 DAT.

We then installed Retrospect 2.0, which will back up Mac data to just about any conceivable SCSI device, including almost all tape drives. It automatically uses the best compression hardware or software available, and Retrospect Remote will back up remote Macintosh systems over a network. It will also back up to floppies, for that matter, but I strongly recommend that anyone serious about computers should get a better backup storage system: floppies are so much trouble that you'll put off doing backups until it's too late.

Alas, the Quadra was so flaky that we couldn't get Retrospect to install on its hard drive. There's a lesson here: don't wait until your drive dies to install your backup software. Fortunately, the internal

BY994

Discover the basic principle of connectivity...



Look to SmarTerm® for visionary emulation and multi-platform connectivity.

It's a basic principle worthy of Galileo:

SmarTerm's stellar PC-to-host connectivity puts you at the center of your system. New SmarTerm emulation software for Windows will expand your vision with a galaxy of UNIX, VMS, and DG host applications. SmarTerm 420 for Windows and SmarTerm 340 for Windows have both been upgraded. We also offer SmarTerm 470 for Windows, the first full-featured Data General 470 emulation product for Windows. And coming soon—SmarTerm for Windows NT!

New Windows Sockets TCP/IP and more!

Assure your system a window on the future with great new features like SmarTerm TCP/IP as a Windows Sockets DLL, drag-and-drop FTP, a dialing directory, a script recorder, and *SmartMouse™* enhanced mouse support!

Test a proven theory for reducing support costs.

It's a fact. You'll save money and time with SmarTerm's pioneering corporate support tools and utilities.

These corporate support tools include simplified keyboard remapping, pop-up keyboard, toolbox, customizable help system, and enhanced button palettes with icons or text.

Discover SmarTerm.

It's the only emulation software that includes LAT and SmarTerm TCP/IP as a Windows Sockets DLL (a \$199 value) FREE in every package. Discover the basic principle of connectivity today.

Call 1-800 EMULATE
(1-800-368-5283).



persoft®

CONNECTIVITY SOLUTIONS
DOS • Windows • Ethernet • Token Ring

Persoft U.S.A. 465 Science Dr. • Box 44953 Madison WI 53744-4953 • Phone (608) 273-6000 • FAX (608) 273-8227
Persoft Europe World Trade Center • Beursplein 37 • Box 30237 • 3001 DE Rotterdam, The Netherlands • Phone +31 10 405.3560 • FAX +31 10 405.5073

©1993 Persoft, Inc. SmartMouse is a trademark and Persoft and SmarTerm are registered trademarks of Persoft, Inc. Other trademarks mentioned are properties of their respective companies.

Circle 126 on Inquiry Card.

drive is not the only hard disk on that Quadra: we also have an ancient Priam Emm330 MacDisk, which longtime readers will remember was originally installed on a Fat Mac about six years ago. It has been on every Mac we've had since, and like that ubiquitous bunny, it just keeps going and going.

Alex got Retrospect installed on that, after which it was a snap to transfer everything from the Quadra's drive to a new DAT cartridge. Retrospect formats the tape as it copies, and it's pretty fast: with verify, it backed up 5715 files, comprising 266.8 MB, in 39 minutes, for an average of 3.7 MB per minute (6.8 copy, 8.4 compare).

We then reformatted the Quadra's hard disk. The disk's problem appeared to be with the Mac's HFS, and we did lose one unimportant directory, but all's properly restored now.

DAT drives aren't cheap—you'll pay between \$1500 and \$2000 for a new one; refurbished drives are less—but they're about half the price they were two years ago. A good DAT drive will work equally well with DOS and Mac systems: when we were through backing up the Mac, I

put the DAT back on Big Cheetah where it belongs. DAT and 8-mm drives are considerably (like 2 to 4 times) faster than their quarter-inch-cartridge cousins, and they can move between more systems.

DAT tapes are available everywhere. We get ours at Tower Records for maybe \$15 a pop retail. Each holds 2 GB, which means that data-storage media costs are lost in the noise. If you're serious about the computer work you do, a DAT with good backup software is one of the better investments you can make.

Alex found an interesting problem with memory addressing the other day. He had an old clone with no memory expansion on the motherboard, so he used an old Cheetah memory board with it. Alas, he addressed the board wrong, so it overlapped with already-installed memory. The machine would come up, but whenever he ran a program that accessed that memory area, everything would go weird.

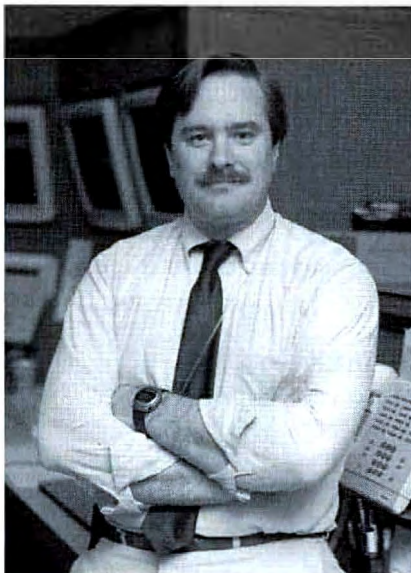
He got out various test programs, with interesting results: Checkit couldn't find a problem. Checkit Pro died. QEMM and its Manifest acted as if there were no prob-

lem at all. The new HIMEM.SYS that comes with W4WG 3.11 announced the problem at start-up, and it was the only diagnostic he tried that did find it.

There are other interesting features to W4WG 3.11, including 32-bit file access ("Taken forward from Chicago," according to the beta documentation) and a greatly improved file manager. W4WG 3.11 isn't just an improved W4WG; it's an improved Windows, and we'll see many of those in upgrade releases to Windows itself from time to time.

Meanwhile, Alex has found the secret to getting W4WG 3.11 to work with Novell NetWare. The secret, which cost him many hours of fooling around to discover, is that Novell drivers are not Microsoft installable. You must install W4WG and then use the Novell installer. You also must have a LASTDRIVE=Z statement, or you won't be able to access all the NetWare drives. Get all that done, and Bob's your uncle.

In the course of trying to make NetWare and W4WG work together, Alex found that you can get great help from Microsoft if you are a beta tester (he had his own beta copy of W4WG 3.11). However, the



TIM HEFLIN
Manager, End-User Services
Microsoft, Inc.

Network Topology: Ethernet
Networking Protocol: TCP/IP
Host: DEC VAX

"DynaComm® is Microsoft's® choice for terminal emulation." It should be yours.

Evaluating terminal emulation software? Consider the one Microsoft chose for communicating across their world-wide network. FutureSoft's DynaComm for Windows™ offers a single solution for PCs communicating across multi-platform networks to host computers.

DynaComm features:

- 16 Terminal emulation types for UNIX, DEC, Hewlett-Packard, IBM, and Data General systems
- 19 Network interfaces including TCP/IP and IPX
- Powerful development tools for creating GUI front ends to host applications

800-989-8908



FutureSoft.

12012 Wickchester Lane, Suite 600 • Houston, Texas 77079-1222 USA
713.496.9400 • 713.496.1090 FAX • 800.989.8908 Sales (USA)

Windows is a trademark of Microsoft Corporation. Microsoft is a registered trademark of Microsoft Corporation. DynaComm and FutureSoft are registered trademarks of FutureSoft Engineering, Inc.



**Alexandra
Graham Bell
forgets the
telephone.**

Welcome to the NEW communication generation

*Complete access to the Internet—the data superhighway
connecting 15 million people worldwide.*

- **Local dialup numbers worldwide** 2400/9600 bps access
- **Unlimited electronic mail** Graphics, icons, music. Private and public file areas complimentary to all members
- **Financial services** End of day market reports and financial news, electronic periodicals, online financial advisors
- **Business to business** Floppy Pages directory of services
- **Online periodicals** *BBS Callers Digest*, *10 PERCENT*, *USA Today*, financial dailies
- **Sports** Live sports updates throughout the day in the Sports Forum, plus daily schedules, daily lines, and SportsTalk
- **Online shopping** Shocking Gray, DEBS CO Discount Warehouse, International Merchandise Marketing, Floppy Pages, Video Learning Library and other electronic catalogs
- **Home** Kacera Industries Do-It-Yourself Forum, featuring household tips, design plans, online advice, and a national directory of related services
- **Travel** Full-service online agency, Travel Tainment
- **Thousands of Shareware files**
- **Real time chat** Converse one-on-one or with a group in one of our many meeting rooms
- **Trade exchange** Join the rapidly growing barter arena
- **Real estate** Shop for a home by viewing full-color photographs, qualify for a mortgage, shop insurance rates, use the online mortgage calculator, and more
- **Mercury trade** Antiques and collectibles have entered the future. Online auctions, national directory of related services, interior design forum, appraisals and catalogs
- **FYI entertainment** Electronic movie guide, trivia contest. Check out local bands or dinner specials in the national directory of hot spots, then make your reservations online



One Corporate Drive • Clearwater, Florida 34622

To activate your membership:

800-736-0122

Circle 203 on Inquiry Card (RESELLERS: 204).

MORE THAN JUST BITS, BYTES & BAUDS.



McGRAW - HILL PUBLICATIONS. MAXIMIZE YOUR REACH.



- 4-Architectural Record
- 7-A/C Flyer, Aviation Week & Space Technology, AW & ST Russia, Business & Commercial Aviation, World Aviation Directory, Buyer's Guide, World Aviation Catalog Guide
- 20-Business Week,
- Business Week China, Business Week Poland, Business Week International, Business Week Russia
- 28-Chemical Engineering
- 32C-BYTE, Data Communications, Data Communications International, LAN Times,
- UnixWorld, Network Technical Journal
- 39-Electrical World
- 41-ENR, Construction News Publishing Network (12 Magazines, 5 Newspapers), Sweet's Catalog File
- 46-Global Finance
- H6-The Physician &
- Sportsmedicine, Postgraduate Medicine
- 114-Modern Plastics, Modern Plastics International, Modern Plastics Encyclopedia & Buyer's Guide
- 117-Power, Electric Power International

Subscription Problems?

If you have a problem with your BYTE subscription, let us know! For best service, provide a brief description of the problem and a copy of a recent magazine mailing label (if available). If your label is unavailable, just give us your subscription account number along with your name, address, and zip code where your BYTE subscription is currently being sent. If you have a change of address, be sure to provide both your old and new addresses. If the problem involves a payment, be sure to include copies of your cancelled check (both sides) or your credit card statement. Please include a "business hours" phone number if possible. Send to:

**BYTE Magazine
Subscriber Service
PO Box 555
Hightstown, NJ 08520**

**Fax: 609-426-7087
Phone: (9 a.m. to 8 p.m.
Eastern Time,
Mon. - Fri.)
800-232-2983 (U.S.),
or 609-426-7676**

BYTE
Putting Technology to Work

Pournelle

diagnostic tools are pretty awful: MSD (Microsoft System Diagnostic), the program that supposedly takes a complete snapshot of your system to enable the Microsoft help-line people to see what's going on, is quite an old program and doesn't understand a number of new features.

He also found that you really must go to CompuServe if you want Microsoft to hear your bug reports. Sending them in by fax or mail, or leaving a report on voice mail, produced no discernible result, but reports posted in the Microsoft area on CompuServe seem to get quick attention.

If you want or need Windows and you have any networking requirement whatsoever, I strongly recommend you get W4WG 3.11—not just for the networking, but because, as I noted above, it's a better Windows. On the other hand, while MS-DOS 6.x gives you quite a lot for the money, there are superior alternatives to each of its parts.

MS-DOS 5 works fine as DOS; it's very stable and reliable, and if MS-DOS 6.x has any speed improvements, I can't find them. Bootcon takes care of alternate configurations. Stacker is a better compression utility than what you get with MS-DOS 6 and works with PCMCIA cards (DoubleSpace will not); and while the HIGHMEM.SYS with W4WG 3.11 is much improved over previous models, QEMM from Quarterdeck is still the superior memory manager. Finally, although MS-DOS 6.x gives an improved Smartdrive over the one in MS-DOS 5, Norton Speedcache is better still—and it handles CD-ROMs.

I drove to Comdex this year, so I was able to carry a whole bunch of machines to experiment with. Alas, things conspired to keep me from doing that.

The first three days were eaten by running around looking at candidates for the Shelly Awards, Tuesday night was literally eaten by my being the chef for BYTE's entry into the Micrografx Chili Cook-Off—we didn't win the formal vote, but there seemed to be a general agreement that mine was the best there—and then things happened at home to cause me to come back early instead of staying the whole week. Consequently, I wasn't able to do much laptop testing.

I carried, in addition to Old Reliable (the ancient Zenith Mastersport), the new Hewlett-Packard OmniBook 425. This is the smallest and lightest full-size laptop I've ever seen. It has a 486, it runs Win-

dows, there's an ingenious little device that becomes a mouse, and there are four PCMCIA slots. The screen is not backlit but is readable in most normal light. When you turn it off, it remembers where it was, so when you turn it back on it's right there in Microsoft Word for Windows or wherever you left it.

That's the good news. The bad news is that there's no hard drive; that plus the lack of backlighting is how they manage both light weight and long battery life.

Instead of a hard drive, you use the four PCMCIA slots. Two of these contain system software, applications (Word for Windows and Excel are bundled in), and working space. The other two slots will accept standard PCMCIA cards—I plugged in a Seiko Epson IC memory card that I've had here for a couple of years, and while the OmniBook told me the memory card had a low battery that ought to be replaced, it formatted it and wrote a Microsoft Word file onto it.

Incidentally, I couldn't format the card in drive A with File Manager in Windows: I had to open a DOS prompt and do it from the command line. Interestingly, the system prompt told me to insert a blank "card" rather than a disk. On the other hand, the File Manager help file doesn't know what "cards" are, and it tells you that you can format "floppy disks" from the Disk menu in File Manager; only you can't. The Format Disk option in the Disk drop-down menu is grayed out.

Roberta managed to break a leg—that's what got me home early from Comdex—so we've spent a few hours out at Kaiser, giving me some opportunity to experiment with the OmniBook 425. Mostly I used Microsoft Word, but I also played with Excel. There's no floppy disk: the

OmniBook comes with a new file transfer program from Traveling Software called LapLink Remote Access.

Once installed, this program automatically moves stuff back and forth between the OmniBook and whatever it's connected to, but fair warning: it does that by continually polling the port you've specified. In my case, I installed the other half of that program on the Zenith, and I about went nuts trying to figure out why I couldn't attach a modem to the Zenith's serial port. The answer was to remark out the stuff in CONFIG.SYS that Traveling Software put there; otherwise you get continuous polling, which makes the modem soggy and hard to light.

continued





We've Made It Perfectly Clear.

The most advanced, innovative and best sounding digital audio boards come from Antex. That's why they're preferred by OEMs and integrators worldwide for broadcast, recording and multimedia applications.

- Multiple compression formats - ISO/MPEG/MUSICAM, Dolby AC-2, CD-ROM XA, MS ADPCM, IMA
- AES/EBU/SPDIF Digital I/O
- Balanced analog I/O
- Programmable floating point DSP
- Onboard EEPROM for software security
- 16-bit stereo, 64x oversampling Sigma Delta
- High-level DOS/Windows drivers
- Dual-device and multiple adapters
- Voice wavetable synthesis
- SCSI/MIDI interfaces

ANTEX
digital
AUDIO

The difference is clear.

800/338-4231 • 310/532-3092 • FAX 310/532-8509
16100 South Figueroa Street, Gardena, California USA 90248

The Series 2/Model SX-23 Digital Audio Processor

ISO/MPEG/MUSICAM Coding
AES/EBU/SPDIF Digital I/O
Balanced Analog I/O
90 dB+ Broadcast Quality

In Touch With Tomorrow's Consumer The Los Angeles Computer Fair March 18, 19, 20, 1994

The Nation's Largest Direct-to-the-Consumer Computer Show

Come see, compare, and learn more about hundreds of products. Take advantage of special show pricing, great bargains, and FREE seminars while building your knowledge base.

Fairplex Expo Center Pomona, California

Friday, March 18: 11 am to 8 pm
Saturday, March 19: 10 am to 6 pm
Sunday, March 20: 10 am to 5 pm
Computer Fair Three Day Pass
including Seminars: \$15
One Day Pass including Seminars: \$10

If you're looking for great buys and solid information, the Los Angeles Computer Fair is the place to be. Look for us in Los Angeles in March, '94, Atlanta in October, '94, and Boston in April '95.

1-800-800-5600

Co-Sponsors:

MICROTIMES

**MOBILEOFFICE
MAGAZINE**

PIBMUG
Pasadena IBM Users Group



National Productions, Inc.
16175 Monterey Road, Ste. 4
Morgan Hill, CA 95037
TEL (408) 778-5200
FAX (408) 779-1374



Pournelle

I haven't made up my mind about the OmniBook 425. On one hand, it's one heck of a lot of machine in a small and light package. The keyboard is a little bit cramped, but it can be used in awkward positions as well as when it's sitting on a table, and it does the job. Similarly, the little mouse thingy that pops out on a hinged arm seems a little squirrely, but it does work, and while it takes some getting used to, you can use it. There's no floppy drive (I am told a third-party floppy drive is available, but I have not seen it), but I'm putting a PCMCIA drive into one of my networked desktop machines, and for that matter, the LapLink Remote Access communications package works. The lack of a hard disk is compensated for by the convenience of the PCMCIA slots: just carry a pocket full of PCMCIA cards, and you'll never lose your work to a dying hard disk.



Laptops tend to be personal: you like them or you don't. I am certainly fond enough of the HP OmniBook 425 to recommend that you have a look at it. You may like it a lot.

At the other extreme from the HP OmniBook 425 is the Zenith Z-Note 325Lc active-matrix color laptop. Marilyn Niven, my partner's wife, is very fond of her Z-Note 325Lc. It's not very light, and the battery life is under 4 hours; but it's certainly portable, the screen is bright and clear, and it's a powerful Windows machine.

The hard disk died one day after the warranty expired, but Conner was kind enough to replace it free anyway, although the symptoms are that it looks like someone dropped it. That's about the only problem the Nivens have had with the machine. I've had enough experience with Zenith portables to know they are reliable and rugged; after all, I've been carrying them since they invented the clamshell portable. You might even be tempted to make the Z-Note 325Lc your one and only machine, forgoing a desktop system entirely.

When the Niven laptop's hard disk died just before Marilyn was scheduled to use it to run the art show at a science fiction convention, we loaned them a BSE Flashdrive. For those who don't remember, this is a portable battery-powered hard drive that's smaller than a cigar box. Used with Norton Speedcache, it even made Windows tolerable, which is quite a feat for a parallel-

For Engineers who Excel.



DADISP combines more than 500 functions for displaying and analyzing your type of data with the power and flexibility of a spreadsheet. Construct sophisticated data analysis in windows, in seconds, at a new level of price/performance.

Now Data Analysis is as easy as pushing a button.

No more fumbling with business software. And no need to learn a new programming language. Just *point and click* and DADISP displays your results *immediately*. Load a new data series, matrix, signal or image, and all cells update automatically.



DSP
Development
Corporation

One Kendall Square Cambridge, MA 02139
Phone 617-577-1133, FAX 617-577-8211

Extended features tackle your toughest Data Analysis problems.

With DADISP, you can build an endless number of new worksheets and even your own custom menus. And DADISP/DDE let's you run external software—IEEE 488 drivers, data acquisition software, *even your own analysis programs*.

Call today: 1-800-777-5151

for your Free DADISP Trial Kit. DADISP is available for SUN, HP, IBM, NeXT, DEC, Concurrent, and Silicon Graphics workstations, and of course, IBM PC compatibles.

DADISP/Windows

Circle 306 on Inquiry Card.

port hard drive.

You can't boot from a Flashdrive, but you can do everything else. They're also great for storing critical files and are a convenient way to sneakernet files from one place to another. Early versions of MS-DOS 6 had a bug that wouldn't let you have Flashdrive partitions larger than 33 MB, but MS-DOS 6.2 has fixed that (and yet it was a bug in DOS, not in the BSE software).

A BSE Flashdrive is a good combination to use with an HP OmniBook: put the Flashdrive in your checked luggage, and it's available in your hotel room while you use the OmniBook as a notebook. I also use one that way with the Gateway Hand-book. If you don't know about Flashdrives, you should.

I know how to solve power and cooling problems with Pentium machines: get PC Power & Cooling power supplies. Longtime readers will recall that I have been recommending PC Power & Cooling power supplies ever since my first Cheetah machines were assembled with them. In the years since, I have had one wear out, and it failed quite gracefully,

harming nothing else, and it was easy to replace.

Several industry sources report that Pentium systems have had cooling problems, which isn't surprising: you cannot merely fry, but *boil* an egg on top of a Pentium chip. At Comdex, PC Power & Cooling had exhibits of cooled and uncooled Pentium systems. They also sell a temperature sensor that screams bloody murder if the internal temperature in your computer goes over 110°F. It's worth getting one of those, whatever else you do.

If your systems are getting flaky and you suspect either a power problem or a dying cooling fan, replace your power supply with one from PC Power & Cooling; I think you will be glad you did. Recommended.

It's short-shrift time: there are a bunch of things, each worth a lot more space, but which I simply won't have time to say much about.

I'll start with Federal Soapbox: this is a program that impressed my policy-wonk son Richard. If you have an interest in legislation or regulations, this tells you precisely which officials or congresspersons

are relevant. It gives their addresses, and it will make mailing labels, send MCI Mail, or generate faxes as you choose. Specialized, but extremely useful if you need it. Recommended.

I wouldn't have thought that you could make an *indestructible keyboard*, but one appeared in my mail from Everswitch USA. The top is like a solid block of aluminum with a keyboard painted on it. You might hurt it with a sledgehammer, but you'd have to work at it. I would hate to do rapid typing on it—no sense of feel at all—but if you need to expose a keyboard to the public or to guys in work gloves, this is the thing to use.

The Random House Book and CD-ROM *Random House Unabridged Dictionary* is precisely that: the whole thing in both book and CD-ROM form—all the retrieval software you want, plus the hard copy—30 pounds of English. Next to the *Oxford English Dictionary* on CD-ROM, this is as good as you can get. There are a couple of minor glitches: for instance, you can't find the word *mother* except as *moth-br*. That's small beer, though. This is the real thing, and if you like words you'll love this.

continued

There Are 275,000 Good Reasons to Advertise in the BYTE Deck!

The BYTE Deck mails to a select group of **275,000 BYTE subscribers** who are proven direct market buyers. In fact, BYTE subscriber surveys show that many readers prefer to buy through the mail order/direct channel:

Direct Channel Preference for Purchases of:



Source: 1993 Subscriber Study

The average BYTE reader influences the purchase decisions of **107 others**, works in a company with more than **1,000 employees**, and influences **more computer product purchases** than any other person in his/her organization. The BYTE readership provides quality leads.

Why settle for anything less?

Call today at (603) 924-2518 or fax your order to (603) 924-2683.

The BYTE Reader: Simply the Best

BYTE DECK

ISA/VESA Bus

25 MHz i486SX	\$ 1,269
33 MHz i486SX	\$ 1,349
33 MHz i486DX	\$ 1,499
50 MHz i486DX2	\$ 1,599
66 MHz i486DX2	\$ 1,669



Intel Processor of your choice (SX25, SX33, DX33, DX2-50, DX2-66) (Upgradeable to Pentium Overdrive Processor), 4MB of RAM (MAX 64MB RAM), up to 256KB SuperFast Cache RAM, Space Saving Tower Design with 200 watt power supply and 8 drive bays, 3.5" 1.44MB & 5.25" 1.2MB floppy drives, 2 serial, 1 parallel and 1 game port, 212MB IDE Hard Drive 14ms, 1MB SuperVGA Video Accelerator VESA LocalBus Graphics Adapter, 14" SuperVGA Color Monitor (1024 x 768, .28mm, NI), Internal FAX/MODEM 9600/2400, Microsoft compatible serial mouse, MF-101 enhanced keyboard, Microsoft DOS 6.2, Microsoft Windows 3.1, Quicken for Windows, PFS: Window Works, Prodigy and other FAX/MODEM Communications software.

EISA/VESA Bus

33 MHz i486DX	\$ 3,599
50 MHz i486DX2	\$ 3,669
66 MHz i486DX2	\$ 3,889



Intel 486DX2-66MHz, 16MB of RAM (MAX 128MB RAM), 512KB SuperFast Cache RAM, (EISA-Bus), SCOTTY POWER Tower Design with 250 watt power supply and 10 drive bays, 3.5" 2.88 floppy drive, 2 serial, 1 parallel and 1 game port, EISA-Bus SCSI-2 Caching Controller with 4MB, 660MB SCSI-2 Hard Drive 10ms, 1MB SuperVGA Video Accelerator VESA LocalBus Graphics Adapter, 14" SuperVGA Color Monitor (1024 x 768, .28mm, NI), Microsoft serial mouse, MF-101 enhanced keyboard, Microsoft DOS 6.2 & Microsoft Windows.

ISA/PCI Bus

60MHz Pentium P5-60	\$ 2,699
66 MHz Pentium P5-66	\$ 2,999



Intel Pentium P5-60/66MHz, 8MB of RAM (MAX 128MB RAM), 512KB SuperFast Cache RAM, (3 PCI Slots), Space Saving Tower Design with 200 watt power supply and 10 drive bays, 3.5" 2.88 floppy drive, 2 serial, 1 parallel and 1 game port, 420MB IDE Hard Drive 14ms, 1MB SuperVGA Video Accelerator PCI LocalBus Graphics Adapter, 14" SuperVGA Color Monitor (1024 x 768, .28mm, NI), Internal FAX/MODEM 14.4/9600, Microsoft serial mouse, MF-101 enhanced keyboard, Microsoft DOS 6.2, Microsoft Windows, FAX/MODEM Communications software, RAID Server utility software.

EISA/PCI Bus

PLEASE CALL!



Intel Pentium P5-60/66MHz, 32MB of RAM (MAX 256MB RAM), 512KB SuperFast Cache RAM, (3 PCI/6 EISA), Server-Tower Design with 3 redundant 350 Watt Power Supplies and 10 hard drive bays, 3.5" 2.88 floppy drive, 2 serial, 1 parallel and 1 game port, 10 425MB SCSI-2 Hard Drives 12ms, EISA-Bus 3-in-1 Ethernet LAN Adapter, MYLEX PCI LocalBus DRIVE ARRAY RAID SCSI-2 Host Adapter (RISC Intel 960) (RAID Levels 0,1,2 and 5), external SCSI-2 adapter, 1MB SuperVGA Video Accelerator PCI LocalBus Graphics Adapter, 14" SuperVGA Color Monitor (1024 x 768, .28mm, NI), Microsoft serial mouse, MF-101 enhanced keyboard, Microsoft DOS 6.2, Microsoft Windows 3.1, RAID Server utility software

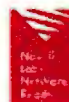
TO ORDER, CALL

1-800-SCOTTY1

HOURS
MON-FRI 8AM-8PM ET
SAT 9AM-5PM ET
SUN 12PM-5PM ET

WAYS TO PAY

MasterCard, VISA, SCOTTY EZ-Card, Cashiers Check, Money Order, Business & Personal Financing & Leasing available upon approval, 90days SAME AS CASH!, COD.



TECH SUPPORT:

(407)-692-4223

Additional Pricing for Upgrades

4MB Additional RAM	\$ 175
340MB IDE HD	\$ 140
420MB IDE HD	\$ 240
540MB IDE HD	\$ 340
15" SuperVOA Monitor	\$ 175
17" SuperVOA Monitor	\$ 549
MultiMedia MPC2	\$ 449
16-Bit Sound Card, SONY	
Double Spin CDROM,	
USA Today CDROM, COMPTONS	
InterActive Encyclopedia	

SCOTTY SYSTEMS INTERNATIONAL, INC., 1784 NW FEDERAL HWY., STUART, FL 34994, PHONE : (407)692-4223 FAX: (407)692-3323

The SCOTTY Logo, Go for it, and Fine Art are trademarks of the SCOTTY Group. OverDrive, Pentium, i486 and the Intel Inside logo are trademarks of Intel Corporation. Windows, MS-DOS are trademarks of the Microsoft Corporation. Novell is a trademark of the Novell Corporation. SCOTTY believes that the information in this advertisement is accurate as of its publication date; such information is subject to change without notice. SCOTTY is not responsible for any errors.

Circle 322 on Inquiry Card.

Something Missing?

Complete your BYTE collection by ordering Back Issues today!

	1990	1991	1992	1993	1994
January					
February					
March					
April					
May					
June					
July					
August					
September					
October					
November					
December					
Special Issues	IBM	Outlook '92	Windows '92 Portability '92	Windows '93 B Guide Summer '93 B Guide Fall '93	

Special Issues U.S. Delivery \$3.00 Foreign \$4.00
1990 through 1994 U.S. Delivery \$6.00, Foreign Delivery \$8.00, Canada & Mexico \$6.50

All issues prior to 1990 U.S. Delivery \$3.00, Foreign Delivery \$4.00

All checks must be in U.S. funds and drawn on a U.S. bank.

Please indicate which issues you would like by checking (✓) the boxes. Send requests with payment to:

**BYTE Back Issues,
 One Phoenix Mill Lane
 Peterborough, N.H. 03458
 (603) 924-9281**

☐ Check enclosed Charge: ☐ VISA ☐ MasterCard

Card# _____

Exp. Date _____

Signature _____

Name _____

Address _____

City _____

State _____ Zip _____



All orders must be prepaid. Please allow four weeks delivery.

Pournelle

Books of the month: John Keegan's *A History of Warfare* (Knopf, 1993) is one of the few books I'll call important: it's an examination of why men—and that's not sexism, but the subject of the book—fight, and whether we still need war. Agree or not, you're in for a heck of a ride. And so you are with John Podhoretz's *A Hell Of A Ride* (Simon & Schuster, 1993), an insider's story of just what happened to send George Bush from an unbeatable 91 percent popularity to defeat by an Arkansas governor. Not *quite* as funny as O'Rourke, and perhaps a bit more serious.

The computer book of the month is Francis Hamit's *Virtual Reality and the Exploration of Cyberspace* (Sams, 1993). I wrote the preface for this because I think it's a realistic cut through the hype to look at virtual reality. It's also a key to access David Mitchell's DIASPAR Virtual Reality Network, and anyone who is really interested in virtual reality cannot afford

For More Information

Next to the *Oxford English Dictionary* on CD-ROM, the **Random House Book and CD-ROM Random House Unabridged Dictionary** (\$159; book only, \$100; CD-ROM only, \$79) is as good as you can get. Contact **Random House Reference and Electronic Publishing**, 201 East 50th St., New York, NY 10022, (800) 733-3000 or (212) 751-2600; fax (800) 659-2436. **Circle 1060 on Inquiry Card.**

The smallest and lightest full-size laptop I've ever seen, I'm fond of the **Hewlett-Packard OmniBook 425** (with 40-MB hard drive, \$2125; with 10-MB flash disk, \$2375). Contact **Hewlett-Packard Co.**, 1000 Northeast Circle Blvd., Corvallis, OR 97330, (800) 433-1254 or (503) 757-2004; fax (800) 333-1917. **Circle 1061.**

The **#9GXE Professional Graphics Accelerator** (\$345 to \$1095) is very fast and looks great. Contact **Number Nine Computer Corp.**, 18 Hartwell Ave., Lexington, MA 02137, (800) 438-6463 or (617) 674-0009; fax (617) 674-2919. **Circle 1062.**

If you experiment with your system at all, you need **Bootcon 2.0** (\$79). Contact **Modular Software Systems**, 25825 104th Ave. SE, Suite 208, Kent, WA 98031, (800) 438-3930 or (206) 631-5781; fax (206) 631-5779. **Circle 1063.**

Retrospect 2.0 (\$249) will back up Mac data to just about any conceivable SCSI device. **Retrospect Remote** (\$449) will back up remote Macintosh systems over a network. Contact **Dantz Development Corp.**, 4 Orinda Way, Building C, Orinda, CA 94563, (510) 253-3000; fax (510) 253-9099. **Circle 1064.**

not to know about that.

One of the games of the month is MicroProse's Master of Orion, a game of stellar conquest with diplomacy: it keeps growing on you; be sure to get on-line and download the latest upgrades, since the original was a bit buggy. The other is Dynamix's Betrayal at Krondor, about the best fantasy role-playing game I have come across. It's based on Ray Feist's Magician series, and it plays like reading a novel. Warning: both of these are time eaters.

Critical Path from Media Vision is a chase game of a kind that I'm not terribly fond of, but it's a darned good illustration of just what you can do with multimedia now: the action was filmed with Hollywood actors in Chroma-Key with compressed real-time (albeit rather small) video. It also features my friend Min Yee, Media Vision vice president and formerly the publisher of Microsoft Books; it's just about worth the price of the game just to

hear his maniacal laugh.

Next month, more multimedia, including ReelMagic from Sigma: full-screen real-time video from a CD-ROM. The first time you see it, you'll be amazed. Also next month: a multimedia shoot-out, and some words about the DTR Dauphin, a small, pen-based 486 Windows machine that's getting closer to the pocket computers I wrote about 20 years ago in *The Mote in God's Eye*. There's just a lot going on out there in Microland. ... ■

Jerry Pournelle holds a doctorate in psychology and is a science fiction writer who also earns a comfortable living writing about computers present and future. Jerry welcomes readers' comments and opinions. Send a self-addressed, stamped envelope to Jerry Pournelle, c/o BYTE, One Phoenix Mill Lane, Peterborough, NH 03458. Please put your address on the letter as well as on the envelope. Due to the high volume of letters, Jerry cannot guarantee a personal reply. You can also contact him on the Internet or BIX at Jerryp@bix.com.

A portable battery-powered hard drive that's smaller than a cigar box, the **BSE Flashdrive** (210 MB, \$749; 340 MB, \$849; 500 MB, \$1099; smaller sizes are also available) is great for storing critical files. Contact **The BSE Co., Inc.**, 2114 North Fourth St., Flagstaff, AZ 86004, (602) 527-8843; fax (602) 527-1540. **Circle 1065.**

If your systems are getting flaky and you suspect either a power problem or a dying cooling fan, replace your **power supply** with one from **PC Power & Cooling, Inc.** (\$89 to \$349), 5995 Avenida Encinas, Carlsbad, CA 92008, (800) 722-6555 or (619) 931-5700; fax (619) 931-6988. I think you'll be glad you did. Recommended. **Circle 1066.**

Federal Soapbox (\$129) tells you precisely which officials or congresspersons are relevant to certain legislation or regulations, gives their addresses, and will make mailing labels, send MCI Mail, or generate faxes as you choose. Contact **Soapbox Software**, 10 Golden Gate Dr., San Rafael, CA 94901, (800) 989-7627 or (415) 258-0292; fax (415) 258-0294. **Circle 1067.**

The **Creative Labs Multimedia Kit** (\$549.95 to \$999.95) works just fine, and I like the speakers. Contact **Creative Labs**, 1901 McCarthy Blvd., Milpitas, CA 95035, (800) 998-5227 or (408) 428-6600; fax (408) 428-6611. **Circle 1068.**

I could hear the difference in sound quality from the speakers in the **Media Vision Pro 16 Multimedia System upgrade kit** (System 1, \$1049; System 2, \$1195). The action in **Critical Path** (\$79.95) is a darned good illustration of just what you can do with multimedia now. Contact **Media Vision**, 47300 Bayside Pkwy., Fremont, CA 94538, (800) 348-7116 or (510) 770-8600; fax (510) 770-9146. **Circle 1069.**

Microsoft Encarta (\$395) is one heck of a history encyclopedia CD-ROM. I have to say I like every darned one of Microsoft's **Multimedia CD-ROM music collections** (\$79.95 each). Contact **Microsoft Corp.**, 1 Microsoft Way, Redmond, WA 98052, (800) 426-9400 or (206) 882-8080; fax (206) 882-8101. **Circle 1070.**

You install **OS/2 for Windows** (\$49) on a system already running Windows, and it makes your Windows, complete with your desktop and applications, run under OS/2. Contact **IBM Corp.**, 1 Old Orchard Dr., Armonk, NY 10504, (800) 342-6672 or (914) 765-1900; fax (313) 225-4020. **Circle 1071.**

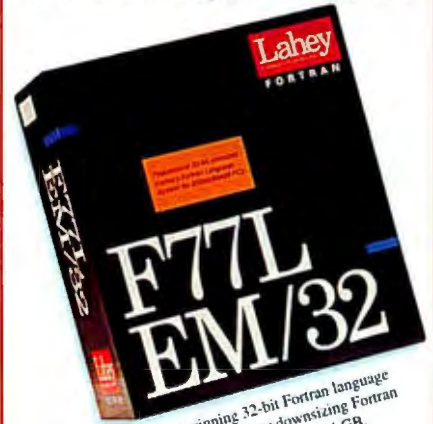
The **LapLink Remote Access** file transfer program is available from **Travelling Software**, 18702 North Creek Pkwy., Bothell, WA 98011, (800) 343-8080 or (206) 483-8088; fax (206) 487-1284. **Circle 1072.**

Master of Orion (\$59.95), a game of stellar conquest with diplomacy, keeps growing on me. Contact **MicroProse**, 180 Lakefront Dr., Hunt Valley, MD 21030, (410) 771-1151; fax (410) 771-1174. **Circle 1073.**

Betrayal at Krondor (\$69.95) is based on Ray Feist's Magician series, and it plays like reading a novel. Contact **Dynamix**, 1600 Millrace Dr., Eugene, OR 97403, (503) 343-0772; fax (503) 344-1754. **Circle 1074.**

You might hurt the **Everswitch** indestructible keyboard (\$795) with a sledgehammer, but you'd have to work at it. Contact **Everswitch USA**, 12079 Tech Rd., Silver Spring, MD 20904, (800) 794-8243 or (310) 680-3100; fax (301) 680-9425. **Circle 1339.**

Just Add Code.



Award-winning 32-bit Fortran language system for writing or downsizing Fortran applications as large as 4 GB.
\$795

Call us about our upcoming Fortran 90 Language System.



Designed for professionals writing Fortran programs running under DOS. This Language System's tools include an editor, debugger, profiler, linker, library manager, and make utility.
\$295



This fast ANSI 77 compiler comes with an editor and debugger at an unbeatable price.
\$99

(800) 548-4778

Free, Unlimited Technical Support
30-Day Money Back Guarantee
Same-Day Shipping

Lahey
Computer Systems, Inc.

Fortran is our forte

(702) 831-2500
Fax: (702) 831-8123
P.O. Box 6091
Incline Village, NV 89450

What's New Hardware

WATCH THE SHOP FROM YOUR MONITOR

The Model 722 PC Workmate (\$525) lets you watch a live video in a window on your VGA display. From Telebyte Technology (Greenlawn, NY), the device incorporates a full multi-band VHF/UHF/CATV tuner that can receive up to 70 channels of TV information. The PC Workmate also has direct video inputs for a VCR, a videodisc, a camcorder, or a surveillance



camera with a built-in speaker. The unit merges the VGA signal with the video signal and sends it to your monitor. You control the display mode, window position, video source, and channel from the front panel.

Phone: (800) 835-3298 or (516) 423-3232.

Circle 1279 on Inquiry Card.

DATA ACQUISITION VIA THE PARALLEL PORT

An analog-input and digital-I/O device, the Datashuttle (from \$995) connects to desktop and portable PCs via the parallel port. A high-speed pass-through interface lets you continue to use your printer or modem. From Strawberry Tree (Sunnyvale, CA), the Datashuttle ships with Quicklog applications software for signal conditioning, logging, graphing, set-point and PID control, and alarms. The device has an accuracy of 0.005°C for thermocouple measurement. Since

sensor terminals are integrated, you don't need a terminal panel. You can connect up to 15 units to one parallel port with the expandable unit.

Phone: (800) 736-8810 or (408) 736-8800.

Circle 1274 on Inquiry Card.

HIGH-SPEED IMAGING

The Chromax 2400S graphics accelerator (\$899) uses three S3 accelerator chips, each of which controls an 8-bit-color channel of 24-bit RGB color displays. Resolution goes up to 1280 by 1024 pixels with 16.7 million colors. From Umax Technologies (Fremont, CA), the card is available for ISA, VESA, and PCI systems. The 3-MB-DRAM ISA version is expandable to 6 MB; the standard VESA and PCI versions have 6 MB of DRAM built in. Built with the deluxe version of the AutoCAD driver, the Chromax 2400S provides a display list, a spyglass, real-time panning and zooming, a bird's-eye view, and on-line help. A virtual screen helps with the panning and editing of large pieces of artwork, and a monitor-calibration utility is available for gamma corrections.

Phone: (800) 562-0311 or (510) 651-8883.

Circle 1275 on Inquiry Card.

VESA AND PCI CACHE CONTROLLERS

The KT-410A VL-Bus (\$175) and the KT-910A PCI (\$255) IDE cache controller kits support four IDE drives, with a capacity of up to 4 GB each, and



two floppy drives. The cache, expandable from 512 KB to 16

INTEGRATED AUDIO ON A PCMCIA CARD



An audio PCMCIA card with its own high-fidelity speaker and a DSP chip, the Port•able Sound PCMCIA supports

most programs written for Sound Blaster. The Type II PCMCIA card lets you record and play back CD-quality, 16-bit digitized voice, music, and sound. You can simultaneously play synthesized and digitized audio files. The card has built-in volume control, a jack for a second speaker, and a stereo headphone jack. The compact speaker is detachable. Cost is \$279.95.

Contact: DSP Solutions, Palo Alto, CA, (916) 621-1787.

Circle 1271 on Inquiry Card.

MB, is composed of DRAM operating at 80 ns in 256-KB and 1- and 4-MB SIMMs. From BusLogic (Santa Clara, CA), each card has an IDE-disk data rate of 5 MBps, a system-bus data rate of 20 MBps, and an average disk seek time of less than 0.3 ms. In addition to supporting DOS and Windows, the cards provide 32-bit support for NetWare, OS/2, and Unix (SCO, Interactive, and AT&T). The KT-910A PCI controller is software configurable.

Phone: (408) 492-9090.

Circle 1280 on Inquiry Card.

CD MULTIMEDIA

Aztech Labs' (Fremont, CA) CDA 268-01A double-speed CD-ROM drive (\$199) is MPC 2-compliant and features MDR (motorized disk return) technology, which eliminates the need for caddies and frees you from manual tray-loading. Compatible with Kodak's Multisession Photo CD software, the drive lets you view multiple photo-realistic images on your PC screen in

DOS or Windows. The 630-MB drive has a data transfer rate of 300 KBps, an average access time of less than 380 ms, and a 64-KB internal buffer. Digital-audio output lets you play back 74 minutes of full-motion video from a 12-cm disk using video in CD format. You can also play your favorite audio CD while you're working in an application.

Phone: (510) 623-8988.

Circle 1277 on Inquiry Card.

FASTER PRINTING

An I/O PC card, the PowerPort (\$59) from Buffalo Products (Salem, OR) increases the printing speed of your parallel printer, such as the Hewlett-Packard LaserJet 4, to as fast as 150,000 characters per second. Compatible with all ISA-bus PCs running DOS or Windows, the PowerPort plugs into any 8- or 16-bit slot on your computer's motherboard; it can use the LPT1 or LPT2 port address.

Phone: (800) 345-2356 or (503) 585-3306.

Circle 1276 on Inquiry Card.

PLUG-AND-PLAY NETWORK ADAPTER

The EtherGo network adapter (\$99) from Alta Research (Deerfield Beach, FL) features a National Semiconductor AT/LAN-tic Ethernet controller with a custom ASIC that lets ISA cards support the Intel/Microsoft Plug and Play ISA specification. The adapter ships with a utility that provides automatic self-configuration for systems that do not support Plug and Play.

Phone: (800) 423-8535 or (305) 428-8535.

Circle 1278 on Inquiry Card.

MULTIMEDIA ON A CARD

HiPerVideo 928Movie, which was developed in conjunction with IBM, combines a Windows graphics accelerator card with software movie acceleration, 16-bit audio, and a VESA Media Channel expansion option. From VideoLogic (Cambridge, MA), the card uses the company's Powerplay Digital Movie Accelerator, a custom ASIC that provides seamless integration of the video and PC graphics subsystems, enabling you to play back full-screen video at 30 frames per second. The VESA Media Channel connector supports a video data connection between peripherals, such as video-capture cards or MPEG playback devices, and the graphics subsystem.

Phone: (617) 494-0530.

Circle 1281 on Inquiry Card.

EASY SCSI CONNECTION

A 16-bit PCMCIA SCSI controller, the SCSI2Go (from \$329) lets you easily add SCSI storage devices and I/O peripherals to your notebook or desktop computer with a PCMCIA Type II slot. From Future Domain (Irvine, CA), the card has SCSI-2 data transfer rates of up to 10 MBps and a 2-KB internal FIFO buffer. With the card installed, your system automatically re-

A CROSS-PLATFORM, PAPER-DRIVEN SCANNER

With no on/off switch, the paper-driven PaperMax personal scanner is automatically activated and begins scanning when you insert paper into it. A typical typed page scans in less than 6 seconds, and the image immediately appears on your PC (running either DOS or Windows) or Mac screen on top of whatever application you're running. Image enhancement and compression during the scanning process produce a small, file-size image suitable for communication via fax or E-mail.

MaxMate software supports such image formats as PCX, BMP, TIFF, and PICT, in addition to its own file format. You can annotate scanned documents with "sticky notes" and highlight them with an electronic marker; annotations can be viewed across platforms. You can view, save, and print a MaxMate document received through E-mail regardless of the type of sending or receiving platform. The 2½-pound scanner fits between your keyboard and monitor. The unit costs \$499.

MaxMate software supports such image formats as PCX, BMP, TIFF, and PICT, in addition to its own file format. You can annotate scanned documents with "sticky notes" and highlight them with an electronic marker; annotations can be viewed across platforms. You can view, save, and print a MaxMate document received through E-mail regardless of the type of sending or receiving platform. The 2½-pound scanner fits between your keyboard and monitor. The unit costs \$499.

Contact: Visioneer, Palo Alto, CA, (800) 787-7007 or (415) 812-6400.

Circle 1272 on Inquiry Card.

configures itself and installs the SCSI peripheral.

Phone: (714) 253-0400.

Circle 1282 on Inquiry Card.

PORTABLE CONNECTIONS TO TOKEN RING

Olicom's (Plano, TX) PCMCIA Adapter (\$495) connects your notebook or laptop PC to token-ring networks via the PCMCIA Type II or Type III port on the PC. The adapter uses Olicom's PowerMac drivers and complies with the PCMCIA revision 2.0 specification. The adapter supports network operating systems such as NetWare and LAN Manager; it is compatible with DOS, Windows, and OS/2.

Phone: (214) 423-7560.

Circle 1283 on Inquiry Card.

Xircor's (Calabasas, CA) CreditCard Token Ring Adapter and Pocket Token Ring Adapter III (\$599 each) feature SmartRing software and a complete LAN-support program that supports most network operating systems. The 16/4-Mbps CreditCard Token Ring Adapter fits into any

PCMCIA Type II or III slot. The Pocket Token Ring Adapter III connects portable and desktop PCs to a 16/4-Mbps token-ring network through the parallel port and supports enhanced parallel-port data transfers; its Phantom Power Cable powers the adapter directly from a PC's mouse or keyboard port. Both adapters include cable connectors for STP and UTP token-ring cabling.

Phone: (818) 878-7600.

Circle 1284 on Inquiry Card.

COMPUTER TALK ▼

A three-piece computer speaker system, the ACS3 (\$200) from Altec Lansing (Milford, PA) consists of two self-powered, shielded satellite speakers and an amplified subwoofer. The subwoofer has a multipath cham-



ber to enhance sound reproduction. Frequency response is 40 Hz to 20 kHz ± 3 dB, and the signal-to-noise ratio is 78 dB. The system runs on AC power.

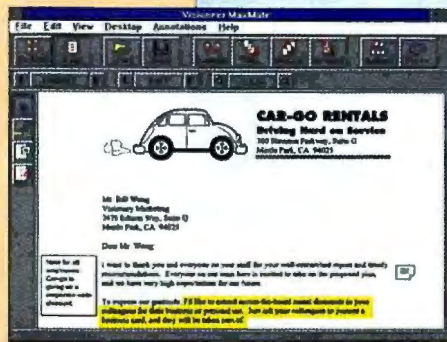
Phone: (717) 296-4434.

Circle 1285 on Inquiry Card.

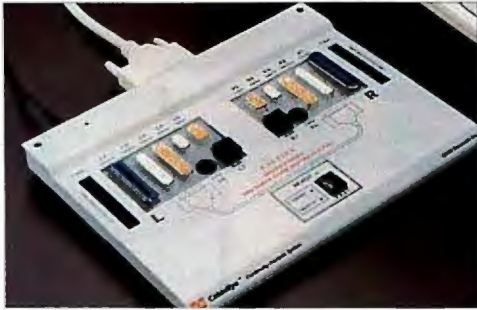
The magnetically shielded CS-1400 speaker system (\$149.99) from Labtec Enterprises (Vancouver, WA) is a 15-W RMS system with a 3-inch rolled-edge woofer and 2-inch alnico tweeters. The system's controls for volume, treble/bass, and balance are on the front of one speaker. Two line inputs are available for secondary source applications.

Phone: (206) 896-2000.

Circle 1286 on Inquiry Card. ▼



What's New Hardware



CABLE TESTER ▲

A PC-based cable tester with a graphical wiring display, the CableEye (\$1495) from CAMI Research (Lexington, MA) features an internal cable database with descriptive notes, label-printing capability, hard-copy wiring output on laser or dot-matrix printers, and macro functions for unskilled operators. The system includes an expandable hardware-test fixture that links to your PC via a serial port.

Phone: (617) 860-9137.

Circle 1289 on Inquiry Card.

PERSONAL PRINTER

The OL410e (\$899) from Oki-data (Mount Laurel, NJ) is a compact, 4-ppm LED/laser printer with 600-dpi output. It includes 12 resident scalable fonts, 2 MB of RAM, and a RISC microprocessor that lets you print the first page of your document just 25 seconds after you turn on the printer. Parallel and serial interfaces with auto-switching let you connect the printer to any type of computer or allow two PCs to share a printer. A power-save mode automatically reduces power use to less than 15 W when the printer is inactive.

Phone: (609) 235-2600.

Circle 1287 on Inquiry Card.

FLEXIBLE SCANNER

ScanMan PowerPage (\$799) is a compact, motorized, boardless scanner. You can use it as a sheet-fed, full-page scanner or detach the motorized scanning head from its base and use it as a

hand-held scanner. From Logitech (Fremont, CA), the 256-gray-scale scanner is TWAIN- and OLE 1.0-compliant and has a 25- to 400-dpi resolution. Thresholding and dithering features automatically adjust text and image contrast to produce high-quality copies and faxes. Communication between the computer and the scanner is software controlled.

Phone: (510) 795-8500.

Circle 1288 on Inquiry Card.

TV-TO-PC INTERFACE

A video interface card that allows you to watch TV on your VGA monitor, Video Galaxy (\$293) is compatible with major video standards and image file formats. From Aztech Labs (Fremont, CA), the 16-bit card provides live TV displays at a resolution of 1024 by 768 pixels in up to 16 million colors. An on/off TV timer lets you preset the TV to turn on at a specified time; a digital clock and preset status can be displayed on the VGA screen. The card, which accepts video from a TV, a videotape, a camcorder, or a laserdisc play-

er, has four audio sources and allocates each video source to a specific audio source.

Phone: (510) 623-8988.

Circle 1291 on Inquiry Card.

LABEL AND BADGE PRINTER

A dedicated label printer, the P-Touch PC (\$449) from Brother International (Somerset, NJ) lets you print images from your computer screen onto laminated adhesive labels. Mac- and PC-compatible, P-Touch PC can print most combinations of on-screen fonts, graphics, bar codes, and company logos. P-Touch PC can do thermal-transfer printing and import bit-mapped graphics, as well as print mailing labels with the option of automatically printing the date and time on each label. The unit supports ATM and TrueType fonts and includes more than 250 scalable symbols.

Phone: (908) 356-8880.

Circle 1292 on Inquiry Card.

INTERNAL FAX MODEM

A V.32bis/V.42bis fax modem card, the T/PortModem 1440PT (\$299) sends and receives data or faxes in the background while you work on your PC. The Telcor Systems (Natick, MA) card has a coprocessor, 14 KB of transmit buffer, and 16 KB of receive buffer dedicated to the

management of the modem/PC-bus serial interface, which permits data transfer rates of up to 115.2 Kbps. The Hayes-compatible modem supports existing DOS communications software and does not use IRQ lines or DMA channels in Windows.

Phone: (508) 653-3995.

Circle 1293 on Inquiry Card.



HEAT ALERT ▲

The 110 Alert alarm (\$29) signals when your computer's internal temperature reaches 110°F; when the temperature drops back below 110°F, the alarm shuts off. From PC Power & Cooling (Carlsbad, CA), the device uses a thermistor to monitor the temperature. Compatible with any computer, the device connects to an unused drive plug.

Phone: (619) 931-5700.

Circle 1290 on Inquiry Card.

NETWORK-PERIPHERAL SHARING

The Print Server Plus PS-4 series (from \$595) enables you to share modems and printers on your Ethernet or token-ring network. The BayTech (Bay St. Louis, MS) units support up to 32 queues on as many as 32 file servers; they can support four peripherals. The print servers provide continuous parallel printing speeds of 100,000 characters per second and serial printing speeds of 46,000 cps; they support asynchronous speeds of up to 460,000 bps. You can control your printers remotely and are notified of printer errors and form changes.

Phone: (601) 467-8231.

Circle 1294 on Inquiry Card.

TALK AND SEND DATA, TOO

The enhanced MT1932PCS MultiModem (\$949), which is based on V.32terbo technology, has a Talk Anytime feature that activates voice-over-data communications whenever the handset is picked up. From Multi-Tech Systems, the voice/data/fax modem operates at 16.8 Kbps and 19.2 Kbps. When you use Talk Anytime, you can switch to simultaneous voice-over-data mode without having to configure the modem.

Contact: Multi-Tech Systems, Mounds View, MN, (800) 328-9717 or (612) 785-3500.

Circle 1273 on Inquiry Card.



Winner 1994
USA

A Winner of the Best Value!



JANUARY 1994
BYTE
BEST VALUE
GENERAL BUSINESS
COLOR MONITOR

"KFC packs quite a lot into this \$495 product. The 15-inch CA 1507 offers resolutions as high as 1280 by 1024 pixels at 60 Hz noninterlaced... The monitor provides a full set of image-adjustment controls, including pincushion, image rotation, and power management. It uses the VESA DPMS power management control signals to meet Energy Star requirements."

"The CA1507 offers controls that let you adjust image size and position, correct image tilt and pincushioning, recall factory mode settings, and set the power down delay interval.... Its image-quality score was well above average."

- BYTE Magazine, January 1994 -

PC Digest RATINGS REPORT

★★★★ Recommendation

"The KFC CA 1507, recipient of the EPA's Energy Star, offers a full range of image adjustment controls. This monitor complies with the DPMS power management standards suggested by the VESA and will work with any VESA-compliant computer."

- PC Digest, November 1993 -



KFC's new green monitors consume less than 1.5 Watts when inactive, and less than 20 Watts when on stand-by.

Compared to the average of 85-100 Watts for an ordinary monitor, each KFC monitor contributes substantially to a greener environment. And you're not just sharing the contribution, you're also saving money.



1.800.2.KFC.USA

KFC USA, INC.

1575 Sunflower Ave., Costa Mesa, CA 92626
Tel: (714) 546-0336 • Fax: (714) 546-0315

Circle 109 on Inquiry Card.

CA1718 was the Best Value Runner-up for Spreadsheet & Graphics Color Monitor in BYTE Magazine's January 1994 BYTE/NSTL Lab Report. CA1507 (picture not shown) was awarded the "Best Value: General Business Color Monitor" by BYTE Magazine in January 1994 BYTE/NSTL Lab Report.

All products and brand names are registered trademarks of their respective companies.



What's New Software

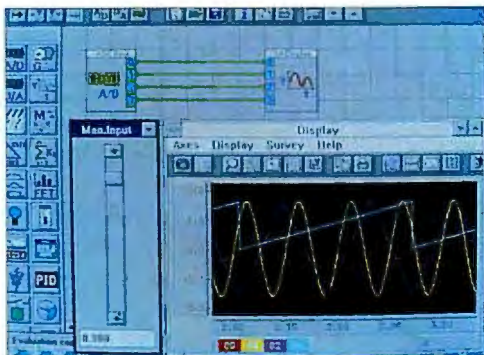
DATA ACQUISITION

Icon-based applications software for data acquisition, Workbench for Windows (\$995) is targeted toward scientists and engineers.

From Strawberry Tree (Sunnyvale, CA), the program doesn't require any programming. The Windows environment enables special graphics and live dynamic data export to other DDE-compatible programs. Optional modules, such as FFT/filtering and advanced mathematics, are planned.

Phone: (408) 736-8800.

Circle 1302 on Inquiry Card.



VISUAL DEVELOPMENT

VIA/Visual Information Assistant for Windows (from \$295) is an object-oriented application development tool that lets you design an information structure by integrating data from disparate sources. From Applied Logic Programming (Wynnewood, PA), the software accesses data by launching applications or via DDE and DLL mecha-

nisms. It provides hypertext, hyperdata, and hyperquery search and reporting capabilities.

Phone: (215) 649-4740.

Circle 1321 on Inquiry Card.

IMAGING TOOL

An imaging extension to the KIPP Advanced Developers Toolkit, Kofax Mark Sense Detection (\$995) permits real-time recognition of check marks, signatures, and other markings on scanned documents. From Kofax Image Products (Irvine, CA), the tool helps businesses route and process forms and other documents by extracting data related to hand-entered markings. You can incorporate the tool into any application that you've developed using the KIPP toolkit.

Phone: (714) 727-1733.

Circle 1307 on Inquiry Card.

creates script hierarchies and sets up loops for multiple script execution. The package is from Vermont Creative Software (Richford, VT).

Phone: (802) 848-7731.

Circle 1303 on Inquiry Card.

MOTION SIMULATION

Working Model (\$995), a motion-simulation package from Knowledge Revolution (San Francisco, CA), provides Windows workers with a cross-platform engineering solution for motion analysis. You can create mechanical systems on your PC screen by graphically building objects or importing them from a CAD program. During a simulation, a simulation engine mathematically calculates the objects' motion from their assigned physical properties and displays their movement in smooth animation.

Phone: (415) 553-8153.

Circle 1320 on Inquiry Card.

POWER TOOLS FOR IMAGING

Kai's Power Tools for Windows includes 33 filters and extensions for expanding the capabilities of Windows image-manipulation programs that support the Adobe standard plug-in architecture. Such programs include Photoshop, Fauve Matisse, Fractal Design Painter, PhotoStyler, and Picture Publisher Plus.

The Texture Explorer lets you generate an unlimited selection of textures, backgrounds, and materials that you can apply to images, text, backgrounds, or objects. The Gradient Designer allows the use of up to 500 colors at any time. Gradients on Paths wraps any blend around a free-form user path or text selection; the Julia Sets fractal explorer lets you generate and explore using fractals or zoomed fractal segments for masking and mapping. \$199.

Contact: HSC Software, Santa Monica, CA, (310) 392-8441.

Circle 1296 on Inquiry Card.



CALCULATE TO THE NTH POWER

A programming language with symbolic math-processing capability, Nth (\$129) from Nth Power Software (Adair, OK) operates in 32-bit protected mode for full use of available RAM. Among the 11 built-in data types are multiple precision numbers, polynomials, multivariate rational polynomials, and vectors and matrices. Examples of source code include Sturm's algorithm, resolution via list processing, and the Nth root of a number to any degree of accuracy.

Phone: (918) 789-2734.

Circle 1308 on Inquiry Card.

BROWSE IN AUTOCAD

A file-viewing utility that runs inside AutoCAD by means of the ADS interface, AutoManager Classic/ADS (\$95) displays 15 file formats and provides file-importing capabilities into AutoCAD. The Cyco International (Atlanta, GA) utility lets you stay in AutoCAD while you browse through your files to find drawings and other documents. The software views most graphics files, including Generic CADD and MicroStation DGN files.

Phone: (404) 634-3302.

Circle 1305 on Inquiry Card.

SOFTWARE TESTING

Vermont High Test (\$495) automatically records test scripts as you run a program. After recording keystrokes, mouse events, screen images, and the internal details of window controls, the interactive Suite Manager joins the test scripts into test suites. The Suite Manager also



"FirstClass Goes Beyond The Capabilities Of Most Mail Systems."

BYTE Magazine, 09/93

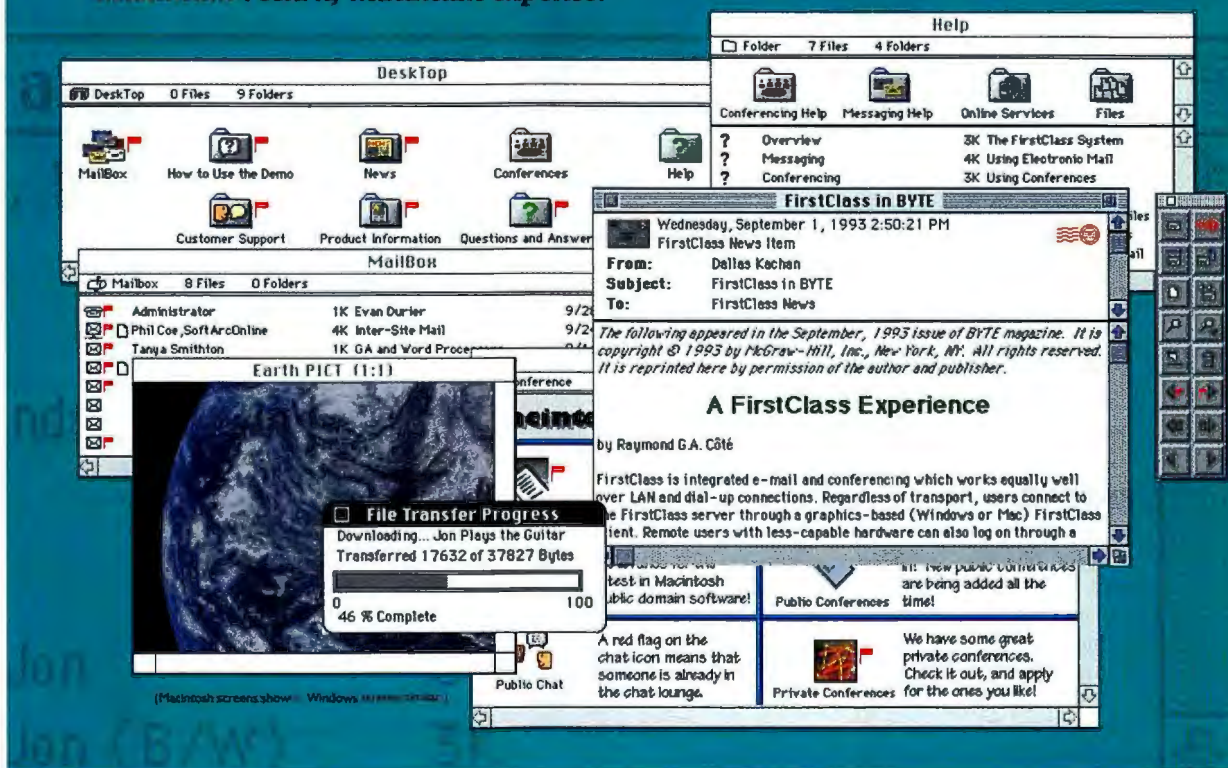
Says BYTE, "FirstClass blends conferencing and mail together under a remarkably clean interface that goes far beyond the capabilities of most mail systems ... a regrettably rare example of a useful piece of software."

FirstClass features **e-mail**, **workgroup communication** and **remote access**... all in the same application. Use FirstClass for internal mail, group discussion or even as a public access tech support solution!
Maximum return, minimum expense!

E-mail

Conferencing

Remote Access



FirstClass™

What's remarkable about FirstClass? What other communication software lets your PC and Mac users share your ethernet network without a file server... or dial in via modem with the same client software they normally use? Add to this our integrated group communication, comprehensive security features, simple installation and robust server



- ❑ Macintosh and Windows support on the same network or via modem without costly file servers
- ❑ Easily accommodates more than a hundred simultaneous sessions, 20 of which may be modem connections without third-party communications software
- ❑ Connectivity via network or modem to other FirstClass servers or other manufacturers' mail systems
- ❑ Remote or local administration via the normal FirstClass client
- ❑ Messages with multiple fonts, styles and colors & unlimited file attachments
- ❑ Simultaneous multiple uploads & downloads
- ❑ Optional gateways to the Internet with full Usenet newsgroup sending & receiving
- ❑ Fax gateway for individual or broadcast faxing and more!

DEALER & CONSULTANT INQUIRIES NOW WELCOME!

Circle 185 on Inquiry Card.

SoftArc Inc.
Global Area Communications

1902 Ridge Road, #325, West Seneca, New York, USA, 14224
Fax: 416-754-1856 Internet: sales@softarc.com FirstClass: 416-609-3250

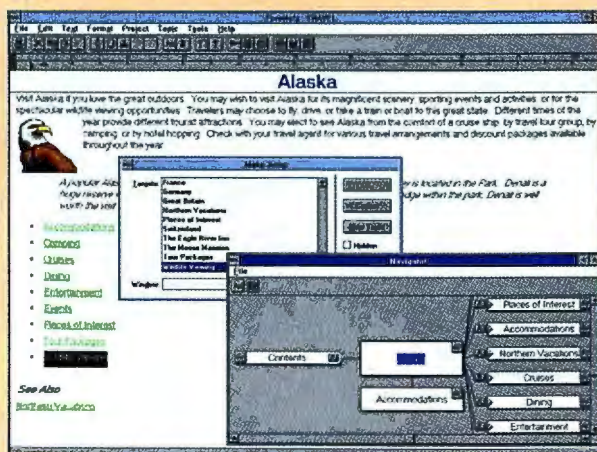
Phone: 416-299-4723



	FirstClass	Lotus Notes	QuickMail	MS Mail
Conferencing?	Y	Y	Pseudo	-
Cross-Platform Chatting?	Y	Optional	-	-
Fully Customizable Interface?	Y	Y	-	-
Attachments?	Unlimited	40	16	Unlimited
Copies of Sent Mail?	Y	Y	-	-
Full Message History?	Y	Pseudo	Pseudo	-
BBS Functions?	Y	-	-	-
Modems Per Server?	Up to 22	8	1	1
Restrict Any Feature?	Y	Y	-	-
Internet Usenet Gateway?	Optional	-	-	-
10 Users	\$690	Minimum \$4950	\$599	\$695

What's New Software

HELP-AUTHORING FOR WINDOWS



A self-contained development environment, **ForeHelp** lets you view, create, change, and move through your help projects in the actual visual and functional help setting. **ForeHelp** supports all Windows 3.1 help features, such as hot spots in text and graphics and macros. An error-detection and resolution facility during the build process lets you jump directly to an error location without having to decipher cryptic help-compiler error messages. Cost is \$395.

Contact: **ForeFront**, Boulder, CO, (303) 499-9181.

Circle 1297 on Inquiry Card.

NETWORK MANAGEMENT

ONdemand Network Control System for Windows (portable version, \$895; desktop version, \$2995) manages **ONline System Concentrators** and related network modules. From **Chipcom** (Southborough, MA), **ONdemand NCS** for Windows can manage hundreds of users on multiple Ethernet, token-ring, and FDDI networks. The desktop version has graphical point-and-click control, menu forms, and presentation tools for managing all **Chipcom** devices from a PC.

Phone: (508) 460-8900.

Circle 1304 on Inquiry Card.

MANAGE CD TITLES IN WINDOWS AUTOMATICALLY

Visual CD (\$69.95) from **Meridian Data** (Scotts Valley, CA) automates the installation, management, and operation of multimedia CD-ROM titles in Win-

dows. After you insert a disc, the program scans and identifies it, adding it to a library that lists all your titles. When you open **Visual CD**, your titles and a toolbar are displayed; you can click on any title to review the contents of the disc and use the toolbar to enlarge photos, listen to audio, or review data.

Phone: (408) 438-3100.

Circle 1306 on Inquiry Card.

PARTICIPATE BEHIND THE SCREEN

Crystal Walls 1.0 (\$69.95) from **Domain Virtual Worlds** (Seattle, WA) uses 3-D animation to create virtual worlds behind your PC screen. You can see and interact with the animated characters in the virtual worlds, and they can continue their interactions while you work in your application.

Phone: (206) 328-7200.

Circle 1311 on Inquiry Card.

OS/2 TOOLS

The **GammaTech Power Pack** for OS/2 (\$69.95) from **Soft-Touch Systems** (Oklahoma City, OK) provides tools that help you get more power from your system. The package includes the **Extended Attribute Editor**, which lets you examine, create, alter, and delete extended attributes on files and directories; the **.INI File Editor**, which lets you add, delete, and update OS/2 INI files; and a **Hot Key** feature that lets you define hot-key combinations.

Phone: (405) 947-8080.

Circle 1300 on Inquiry Card.

SHIPPING SOFTWARE

The DOS-based **Ship It** package (\$199.95) from **PoinTex** (Walnut, CA) comprises a **UPS manifest module**, a **bar-coding module**, and a **solar calculator**. The manifest module produces **UPS-approved items** such as shipping manifests, **COD tags**, **billing summaries**, and **shipping labels**. The module also provides a detailed daily record of what you ship, where you ship it, and the shipping charges you incur. The bar-coding module lets you enter the numbers, name, and a brief description for any item to which you want to assign a bar code; it then generates the bar code.

Phone: (909) 594-6321.

Circle 1309 on Inquiry Card.

DATA TYPES FOR VISUAL BASIC

Baldar's Data Type Functions for **Visual Basic** (\$49) supports data-type functions for **Visual Basic** by making available functions such as **MKI\$, CVI, MKDS, and CVD**. From **Baldar** (Berkeley, CA), the software lets you design data-type records while your program is running and import programs written in other **Microsoft Basic** languages without reworking any code or logic.

Phone: (800) 367-0930 or (510) 841-2474.

Circle 1301 on Inquiry Card.

Software Update

ImagePals 2, **U-Lead Systems** (Torrance, CA), provides cataloging for all media types; expanded search capabilities with keywords, subjects, and marks; file conversion for raster and vector formats; additional special-effects filters; interdocument cloning; a global viewer; and multimedia slide-show capabilities. \$249.

Phone: (310) 523-9393.

Circle 1323 on Inquiry Card.



HiRes QFX, **Ron Scott** (Houston, TX), deletes the hardware key; expands **Bitmap Object**

support; and adds image-warping, full-screen editing for video applications, object-file import and export, and function queuing for batch operations. \$1000.

Phone: (713) 529-5868.

Circle 1324 on Inquiry Card.

XPost 3.0 P, **LANtec** (Provo, UT), features a multitasking, menu-driven, modular **Windows GUI**; **NetPhone**; message compression on storage and forwarding; ascending and descending messaging order; application launching under **DOS** and **Windows**; message priority rating; and **E-mail environment customization**. \$99.95.

Phone: (801) 375-7050.

Circle 1325 on Inquiry Card.

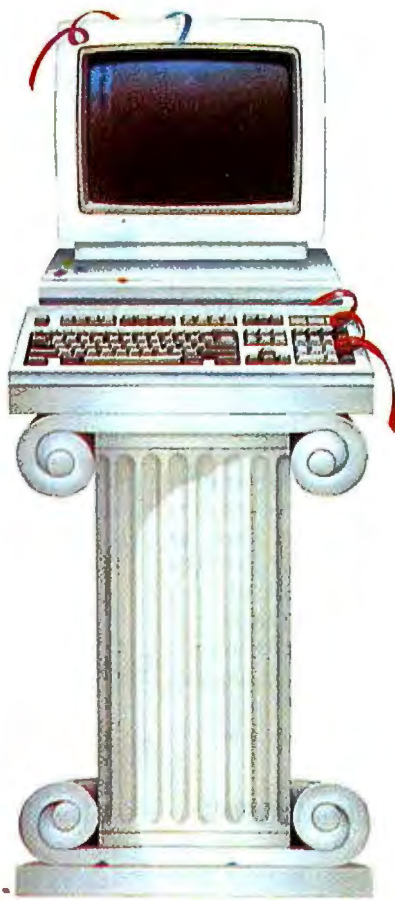
AutoSketch release 2 for Win-



dows, **Auto-desk** (Sausalito, CA), enhances the interface, expands **CAD functionality**, adds drawing tools, increases compatibility with **AutoCAD** and **AutoCAD LT**, and enables more accurate importing and exporting. \$299.

Phone: (206) 487-2233.

Circle 1326 on Inquiry Card.



Everyone makes claims. We make sure.

When the industry wants product testing taken to the nth degree, they take it to NSTL.

In every field, one name sets the standard. In microcomputer testing, the name is NSTL, the leading independent testing lab.

The NSTL compatibility certification seal on a product says that it withstood the toughest lab in the industry — and it's ready for your business.

The seal saves you a lot of comparison and guesswork. It says you'll find the product compatible with a wide range of business applications and hardware. It helps you make the right choice.

Real-world testing for real-world use.

Beyond compatibility testing, we access nearly every conceivable

problem — from engineering-level hardware bugs to the everyday usability of business software.

And we test with the end-user in mind, in a real-world environment, just the way your staff uses equipment. Except our trials are more punishing.

Our publications, and others that publish our work.

In a separate facility we also do comparison testing for our own Ratings Reports: *Software Digest*®, *PC Digest*® and *LAN Reporter*®. They're read by people who purchase an average of more than \$500,000 in microcomputer hardware and software annually.

And because of the respect we've earned, some of the industry's leading publications, like *Data Communications*,

LAN Times, *Unix World* and *Datapro Research Group* publish our test results.

Look for the NSTL seal and be sure.

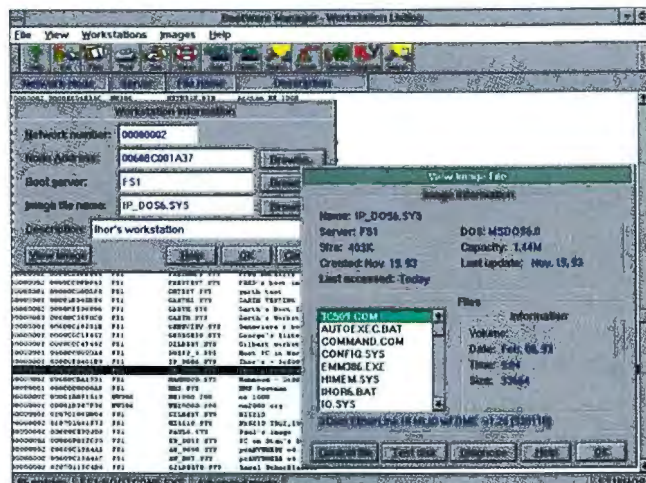
Experts rely on the NSTL name: now you can, too. The final test of a product is its compatibility in a business environment. The NSTL mark tells you it's already met that test. Look for it when you compare products.

NSTL

Plymouth Corporate Center
Box 1000, Plymouth Meeting, PA 19462
215-941-9600

Micro Channel™ and OS/2™ are trademarks of the IBM Corporation.

What's New Software



◀ CENTRALIZED LAN BOOT FILES

A Windows-based integrated management tool, BootWare Manager (\$259) lets network administrators create, edit, update, and diagnose centralized workstation boot files from a single location. You can create boot files from boot disks by modifying existing boot files or from control files that you define. An NLM directs BootWare ROMs to boot from a specific file server and image file. The package is from Lanworks Technologies (Mississauga, Ontario, Canada). Phone: (905) 238-5528.

Circle 1310 on Inquiry Card.

TOOLS FOR VISUAL BASIC

XRef for Visual Basic (\$99) is a cross-reference developer's tool for fully documenting an application you've written using Visual Basic. From Crescent Software (Ridgefield, CT), the utility lists all forms, controls, properties, events, methods, variables, arrays, constants, and procedures alphabetically by type and scope. The tool reads all source code associated with a program and then parses the individual program symbols into tables.

Phone: (800) 352-2742 or (203) 438-5300.

Circle 1314 on Inquiry Card.

VB ProjectWorks 1.0 (from \$295) is a project management and version-control system for developers using Visual Basic. From The Young Software Works (Cooper Station, NY), the package provides a complete set of project-oriented version-control features and lets multiple developers work on a single Visual Basic project. Parallel development and file sharing allow users to work on multiple lines of development simultaneously without one line interfering with another. Projects or files can be merged to combine the changes made in different projects or in separate branches.

Phone: (212) 982-4127.

Circle 1315 on Inquiry Card.

TrueGrid Pro (\$129) lets programmers using Visual Basic create in-cell editable and configurable database browse tables without writing code. From Apex Software (Pittsburgh, PA), the data-aware grid supports all database formats that Visual Basic recognizes. Just drop a TrueGrid on a Visual Basic form and set the DataSource property, and your fully functional table is created. A split bar lets you split a TrueGrid into independent grids.

Phone: (412) 681-4343.

Circle 1316 on Inquiry Card.

SELF-BOOTING DIAGNOSTICS

PC Diag (\$149.95) from Unicorn Software (North Andover, MA) is a self-booting diagnostic software package that runs independently of an operating system. It performs complete system testing, including memory, video, drives, keyboard, math coprocessor, and ports. It has both a CMOS and a boot-disk-partition save-and-restore feature.

Phone: (508) 686-6468.

Circle 1319 on Inquiry Card.

NETWORK WINDOWS MANAGEMENT

An automated file management system, AutoEDMS for Windows lets you jump from AutoCAD to Excel to Word while it keeps track of every drawing, document, and file you use. The software can directly manage, view, and print over 100 types of files. It includes a screen painter and database designer that lets you graphically design database screens and fields. AutoEDMS for Windows supports the leading network operating systems. Cost is \$895 for a two-user starter kit.



Contact:

ACS-Telecom,
Lomita, CA,
(310) 325-3055.

Circle 1298 on
Inquiry Card.

Software Update

Designworks 2 for Windows, GST Software (Falls Church, VA), includes custom shape tools, new text features, an RGB color-mixing dialog box, a redesigned user interface, a snapshot utility, a Clip Art and Photo CD browser, a keypad/font utility, and OLE 2.0 support. \$199.95.

Phone: (800) 236-1062 or (703) 560-2354.

Circle 1327 on Inquiry Card.

ReportSmith 2.0, ReportSmith (formerly Indigo Software, San Mateo, CA), adds query and interface improvements, more than 100 reporting features, OLE 2.0 support, and improved performance. \$299.

Phone: (415) 312-0770.

Circle 1328 on Inquiry Card.

ReachOut Remote Control 4.0, Ocean Isle Software (Vero Beach, FL), adds full support for Windows and DOS, TCP/IP, and high-resolution monitors. \$179; network version, \$295.

Phone: (800) 677-6232 or (407) 770-4777.

Circle 1329 on Inquiry Card.

DS Lab 2.1, DS Group (Greenwich, CT), supports additional graphical formatting and data-manipulation features; adds functions such as depreciation, VLOOKUP, HLOOKUP, and day of week; and enhances selective password protection for graphical layouts, all elements, and model parameters. \$295.

Phone: (203) 861-1833.

Circle 1330 on Inquiry Card.

AM/5, Intelligent Environments (Tewksbury, MA), adds component programming, which lets developers with different programming knowledge work together to build applications. \$5000 per server.

Phone: (508) 640-1080.

Circle 1337 on Inquiry Card.

COMING MAY 2-6, LAS VEGAS. PRE-REGISTER FREE! SAVE \$50!

IF YOU ONLY ATTEND ONE NETWORKING EVENT THIS YEAR, THIS IS THE ONE



Announcing the most important networking and computing event ever held.

Networking changes minute-to-minute. LAN, WAN and telecommunications are converging into a single all-encompassing business environment—connecting not only desktop to desktop, but company to company.

NetWorld®+Interop® 94, The Networking Summit, was created specifically to mirror these changes.

This unique forum puts together the two biggest names in networking events. NetWorld®, the hallmark of the desktop LAN community. And Interop®, the proving ground of interoperability for the WAN and telecom worlds.

What you get is the first truly all-in-one networking forum.



The Summit for Networking Professionals.

NetWorld+Interop 94 is the gathering place for the industry's best and brightest. Only NetWorld+Interop 94 offers you this comprehensive educational experience free:

- *The InteropNet*™, featuring a guided tour of industry's only live multi-vendor, multi-protocol network that mirrors the interoperability challenges you face today.
- *Internet Showcase*™, where you can learn about the richness and diversity of the Internet.
- *Start-Up City*™, an exhibit area dedicated to showcasing innovative new products and solutions from emerging companies.
- *Configuration Clinic*™, where you can get suggestions for designing and configuring

your network from the best in the business.

- *CNEPA Labs*, a forum for the transfer of technical information from the vendors to the network computing professional.

- *TSANet*, where Technical Service Alliance members join together to solve your biggest networking challenges right on-the-floor.

- *Solutions Showcase*™ *Demonstrations*, cooperative technology demonstrations by leading vendors including ATM, APPN, Fast Ethernet and Multimedia.

You will see the hottest new technologies demonstrated by more than 600 of the world's leading networking companies. You'll leave the show ready to make the best possible buying decisions for your company. Because when you see

it at NetWorld+Interop, you know it works!

Don't wait. Pre-register now and attend FREE!

NetWorld+Interop 94 Las Vegas takes place May 2-6, 1994 (exhibits open May 4-6) at the Las Vegas Convention Center.

For more information and details on how to attend FREE (a \$50 savings), or to become an exhibitor, call 1-800-488-2883 Extension 314.

Outside the U.S., call 415-578-6900, or contact us over the Internet at network@interop.com*

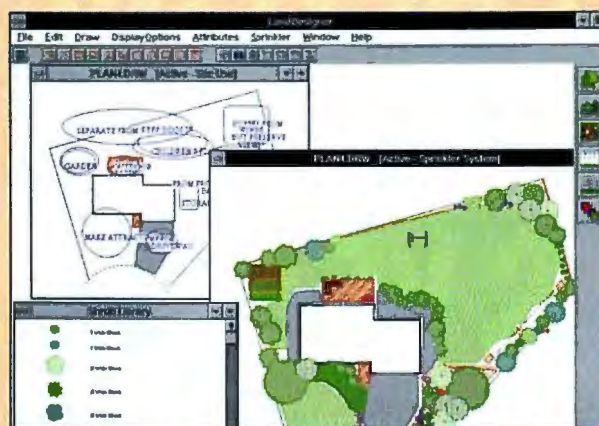
Don't miss this unparalleled chance to experience the best in networking.

*More information is available through Interop's Gopher Server at programs.interop.com and World Wide Web (URL: <http://programs.interop.com>).



What's New Software

BECOME A LANDSCAPE DESIGNER



LandDesigner for Windows lets you quickly and easily create professional-looking landscaping plans for up to 170 acres. With the CAD software you can create gardens, lawn areas, walkways, and sprinkler systems using the more-than-300 pre-drawn graphical symbols and the drawing and drafting tools. The program has a fully modifiable plant database that you can search according to any combination of 14 characteristics, such as sun, soil, and water requirements. A grow option lets you view your landscape as it matures; optional regional plant libraries are based on USDA growing zones. Cost is \$99.

Contact: **Green Thumb Software, Boulder, CO**, (800) 336-3127 or (303) 499-1388.

Circle 1299 on Inquiry Card.

CLEAN UP YOUR HARD DISK ▼

Disk Historian (\$129.95), from Solid Oak Software (Santa Barbara, CA), is a Windows-based maintenance program that continually monitors the use of all files on your system that run under DOS or Windows. The tool provides up-to-date statistics for each file regarding the number of accesses; date and time of last access; date of first use; age; size; and days since last used. You can build ad hoc database queries;

compress, delete, and migrate files; and calculate potential disk-space recovery.

Phone: (800) 388-2761 or (805) 967-9853.

Circle 1322 on Inquiry Card.

PEN-BASED TEXT RETRIEVAL

Isys for Pen (\$395) is a pen-based text-retrieval program that enables you to quickly and easily access information on your pen-based computer. With the **Odyssey Development** (Denver, CO) program, you can specify a given phrase or set of words to search for within a particular database of documents. Search parameters include word, word in paragraph, word association, word exclusion,

concept, document, and multiple association. You can port the searched text to your word processing application.

Phone: (800) 992-4797 or (303) 394-0091.

Circle 1312 on Inquiry Card.

LINK NETWORK TO UNIX AND NT

Server software that provides seamless file and print sharing between NetWare workstations and either Solaris or Windows NT, **MultiConnect IPX** (from \$849 for five users) has its own NetWare IPX/SPX protocol stack. The stack is implemented as loadable drivers and provides connectivity at the kernel level. From **Beame & Whiteside Software** (Raleigh, NC), **MultiConnect IPX** provides you with full file services. Support for multi-directional printing allows NetWare clients to direct print output to Solaris- or NT-supported print devices or to other NetWare print servers on your network.

Phone: (919) 831-8968.

Circle 1313 on Inquiry Card.

PARADOX FOR WINDOWS UTILITY

The **ezDoc for Paradox** (\$99) documentation utility from **Woll-2Woll Software** (San Jose, CA) provides visual and text documentation for forms, reports, scripts, libraries, tables, and queries for **Paradox for Windows**. Reports include the ability to view, print, and scale the object tree and the data model. You can print the form window in data, design, or cross-reference mode; the visual cross-reference of all user-interface objects lets you quickly see where each object is on the form. Text-based reports are dynamically linked to a user-specified editor to enable you to globally search for character strings within forms.

Phone: (408) 293-9369.

Circle 1317 on Inquiry Card.

Software Update

SQA TeamTest 2.5, Software Quality Automation (Woburn, MA), offers specialized support for the **PowerBuilder** object-oriented development environment, which allows automated test procedures written in SQA TeamTest to directly see into PowerBuilder-unique objects; and extends SQA's Object Oriented Recording technology. \$1495 per license.

Phone: (617) 932-0110.

Circle 1331 on Inquiry Card.

Media 100 1.1, Data Translation (Marlborough, MA), features PAL compatibility, Audio Scrubbing, improved disk-space management and error handling, and full program export to QuickTime. \$11,995.

Phone: (508) 460-1600.

Circle 1332 on Inquiry Card.

Z-Mail 3.0, Z-Code Software (San Rafael, CA), features MIME support, localizable international support, directory-services access, remote-mail capabilities, configuration capabilities, and hypertext on-line help. \$295 for one user; \$1395 for 13 users.

Phone: (415) 499-8649.

Circle 1333 on Inquiry Card.

Pacific DirectNet 2.0, Pacific Data Products (San Diego, CA), adds EtherTalk support and an SNMP agent to provide real-time status updates for Unix users. From \$399.

Phone: (619) 625-3663.

Circle 1334 on Inquiry Card.

AccuMail 3.0, Group 1 Software (Lanham, MD), includes a new Windows version and an easier-to-use and easier-to-learn DOS GUI version, both on one CD-ROM disc. \$295 per quarter; \$1095 per year.

Phone: (800) 368-5806 or (301) 731-2300.

Circle 1335 on Inquiry Card.



EXPLORE the INTERNET!

DELPHI is the only major online service to offer you full access to the Internet. And now you can explore this incredible resource with no risk. You get 5 hours of evening/weekend access to try it out for free!

Use DELPHI's Internet mail gateway to exchange messages with over 20 million people at universities, companies, and other online services such as CompuServe and MCI Mail. Download programs and files using **FTP** or connect in real-time to other networks using **Telnet**. You can also meet people on the Internet. **Internet Relay Chat** lets you "talk" with people all over the world and **Usenet News** is the world's largest bulletin board with over 3500 topics!

To help you find the information you want, you'll have direct access to powerful search utilities such as "Gopher," "Hytelnet," "WAIS," and "the World-Wide Web." If you aren't familiar with these terms, don't worry; DELPHI has hundreds of expert online assistants and a large collection of help files, books, programs, and other resources to help get you started.

Over 600 local access numbers are available across the country. Explore DELPHI and the Internet today. You'll be amazed by what you discover.

FREE TRIAL

Dial By Modem 1-800-365-4636, Press return until you get a prompt
At Username, enter JOINDELPHI. At Password, Enter BYT43

Complete details are provided during the toll-free registration

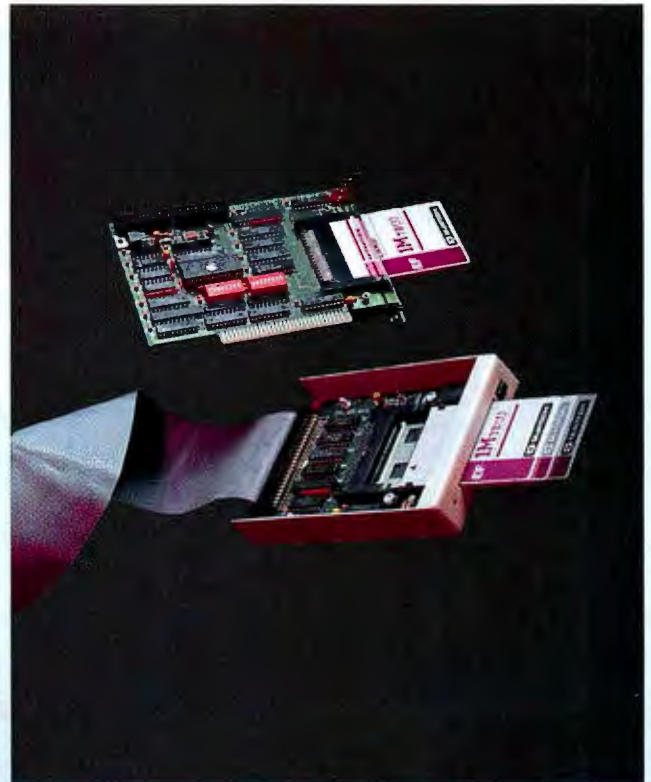
Circle 307 on Inquiry Card.

Attention Current Internet Users: See what DELPHI can offer you! Stock quotes, Grolier's Encyclopedia, newswires, and hundreds of other services are just a few keystrokes away. Telnet to delphi.com and enter the username and password above for a free trial.

DELPHI

Questions? Call 1-800-695-4005.
Send e-mail to INFO@delphi.com

Quatech's Solid State Drives for PCMCIA



• 100% Reliability • No Moving Parts

Quatech's line of Solid State Drives for PCMCIA (Type I and Type II) fit into any personal computer and conform to the PCMCIA/JEIDA standards thus allowing your PC to access the newest technology used in notebooks, hand-held computers and PDA's. These drives are available in three options: 3.5" front drive, rear card slot drive, or 3.5" front drive and rear card slot drive.

Quatech's line of PCMCIA FLASH Memory, SRAM and I/O Cards offer add on memory in one, two and four meg options. SRAM available in one and two meg options only. FAX/modem, Serial RS-232, RS-422, EPP Parallel Port, and Digital I/O give you maximum flexibility for your application.

For more information on PCMCIA products
or our complete line of communication, data
acquisition and industrial I/O products call:
800-553-1170

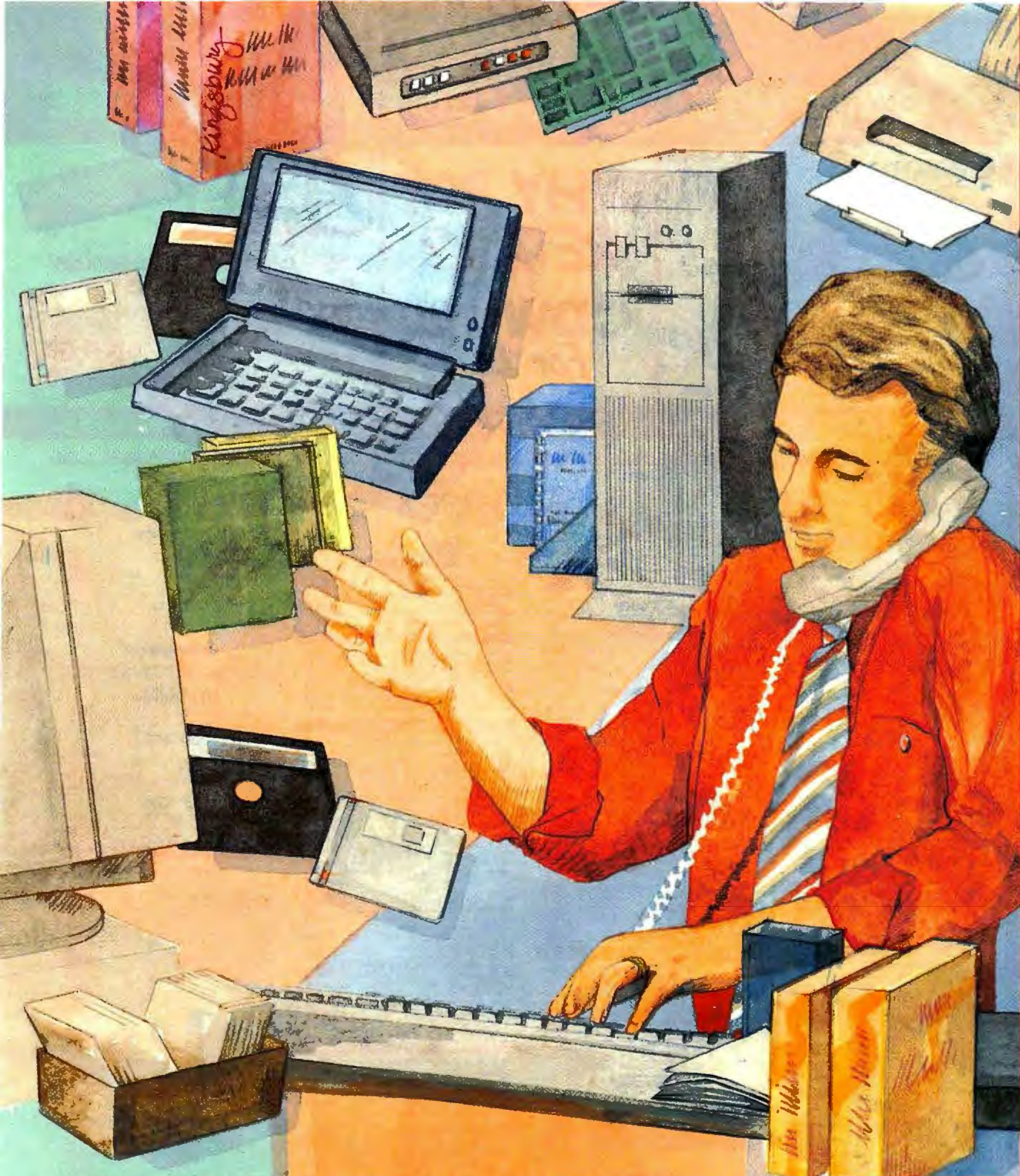


FAX: 216-434-1409

BBS: 216-434-2481

662 Wolf Ledges Parkway, Akron, Ohio 44311 U.S.A. (216)434-3154. International: Australia/Interworld Electronics 03-563-5011, Canada (Western)/Interworld VCR 604-984-4171 (Toronto office 416-513-7027), England/Diamond Point International 634-722-390, Finland/Lab Hitech OY 358-0-804-2522, France/Elexo 33-1-69302880, Germany/Jupiter Electronic Systems 06181/75041, Israel/RCM Ltd. 972-03-5447885, Italy/N.C.S. Computer Italia 03311 770-016, Netherlands/ACAL Auriema 040-502602, Korea/Sam Boo Enterprise Co. 82-2-538-4001, Spain SANTA Barbara SA 343-4188116, Singapore Bliss Services Pte Ltd (65) 338-1300, South Africa Eagle Electronics 27 21 234943, Switzerland Amiro Tech. Engin. 37-2311-18. IBM PC-XT, AT, and Micro Channel are registered trademarks of IBM Corp. All other trademarks are of their respective companies.





BUY IT THROUGH **BYTE**

Mail Order

The latest offerings from vendors supplying products of all leading manufacturers at extremely competitive prices.

234

Hardware/Software Showcase

This *categorized* four-color display section makes it easy to find Hardware and Software products from a wide variety of manufacturers and suppliers.

259

Buyer's Mart

From Accessories to Laptops to Word Processors, you can easily find the dealers you are looking for in this directory of products and services.

267



COMPUTER DISCOUNT WAREHOUSE™

Canon

BJ-200e

- ✓ 360 dpi BubbleJet Printer
- ✓ Up to 33% Faster than BJ-200

ONLY

\$298.24 CDW 34907

BJC-600

- ✓ 360 dpi Color BubbleJet Printer
- ✓ Optimized for Plain Paper
- ✓ Laser-quality Text Output

ONLY

\$588.50 CDW 32009

NEW!

**WHY PAY
RETAIL?**

**CDW® Sells
For Less**

AST®

**While Supplies
Last!**

**AST Advantage! i486SX/25
Desktop Computer**

- i486SX/25
- 170MB Hard Drive
- MS-DOS V6.X, Windows V3.1, Mouse

w/ 2MB

ONLY

\$859.00

w/ 4MB

ONLY

\$959.00

HARDWARE, SOFTWARE & PERIPHERALS AT DISCOUNT PRICES

NETWORKING PRODUCTS

NOVELL

Network V4.01

5 USER CD	899.00
10 USER CD	1894.00
25 USER CD	3029.00
50 USER CD	3999.00

Network V3.12

5 USER 3.5"	896.00
10 USER 3.5"	1894.00
25 USER 3.5"	2316.00
50 USER 3.5"	3131.00
100 USER 3.5"	4385.00

Call for Pricing on NetWare CD-ROM

Versions and Upgrades

PERSONAL NETWORK V1.0 NEW

1 USER	88.88
5 USER	292.52

**NEW! PRICING IS SUBJECT TO CHANGE. PLEASE CALL
CDW FOR THE MOST CURRENT PRICING.**

NE2000 PLUS ETHERNET COAX CARD.....100.80

NE3200 THIN COAX w/TPA.....529.82

COACTIVE STARTER KIT.....199.99

COACTIVE ADD-ON KIT.....199.99

TERMINATOR

TC5143 ETHERNET COAX	119.87
TC5143 ETHERNET COAX 6PK	690.55
TC5143 ETHERNET 10BT	89.95
TC5143 ETHERNET 10BT 6PK	463.77
TC6242 ARCHNET 8 BIT COAX CARD	98.58
TC6245 ARCHNET COAX CARD	179.99
TC6242 ARCHNET+ TP CARD	95.94
TC6245 ARCHNET+ TP CARD	234.84
TC6040 ARCHNET PASSIVE A PORT HUB COAX	39.50
TC6055 ETHERNET 8 PORT CON 10BT	328.74
TC6051 ARCHNET 16 PORT SMART HUB COAX	672.12
TC4028 TOKEN RING 486PS CARD	279.88
TC4045 TOKEN RING 164 CARD	279.88
TCNS 100Mbps COAX CARD	438.57
TCNS 100Mbps EISA COAX CARD	609.91
TCNS 100Mbps 8 PORT SMART HUB STP	457.69
TCNS 100Mbps FIBER OPTIC CARD	716.00
TCNS 100Mbps 8 PORT SMART HUB COAX	1365.27
TCNS 100Mbps 8 PORT SMART HUB COAX	1149.47
TCNS 100Mbps 8 PORT SMART HUB STP	1485.90

ARTISOFT

A63 ETHERNET COMBO CARD	199.99
NODERUNNER 2000A	217.34
NODERUNNER 2000T	178.47
NODERUNNER 2000A	172.47
NODERUNNER 2000S	119.68
NODERUNNER 2000T	82.44
NODERUNNER 2000C	89.44
CENTRA 12-PORT	32.82
10BT 5 PORT INTERNAL HUB	289.99
NODERUNNER STARTER KIT WINDOWS	408.57
LANTASTIC A V3.0 WINDOWS	79.17
LANTASTIC A V3.0 WINDOWS	79.18
LANTASTIC SOFTWARE	69.90
LANTASTIC FOR WINDOWS SW	129.88
T-RUNNER 8 PORT	299.99
T-RUNNER 12 PORT 10BT	458.41

SMC®

ULTRA16 ETHERNET COAX	105.25
ULTRA16 ETHERNET COAX 6PK	583.08
ULTRA16 ETHERNET 10BT	119.68
ULTRA16 ETHERNET 10BT 6PK	582.80
ULTRA16 ETHERNET COMBO	125.35
ULTRA16 ETHERNET COMBO 6PK	692.49
ETHERCARD+ ELITE 8 BIT COAX	98.58
ETHERCARD+ ELITE COAX 6PK	628.73
ETHERCARD+ ELITE MCA COAX	189.26
ETHERCARD+ ELITE 10BT	119.64
ETHERCARD+ ELITE 10BT 6PK	619.22
ETHERCARD+ ELITE MCA 10BT	189.55
ETHERCARD+ ELITE EISA 10BT	379.78
ETHERCARD+ ELITE COMBO	138.57
ETHERCARD+ ELITE COMBO 6PK	753.59
3608 ETHERNET 8 PORT CON 10BT	329.61
3512 ETHERNET 12-PORT CON 10BT	614.76
PC6005S ARCHNET CARD COAX	119.83
PC6005S ARCHNET CARD TP	119.83
PC6005S ARCHNET CARD COAX	199.29
PC130 ARCHNET CARD COAX	98.50
ARCHNET 8 PORT ACTIVE HUB COAX	229.41
TOKENCARD ELITE 164	265.88

NETWORKING PRODUCTS

3Com®

3C503 ETHERLINK II COAX	154.84
3C509 ETHERLINK II COAX	115.00
3C509 ETHERLINK II COAX 5 PK	529.12
3C509 ETHERLINK II 10BT	115.00
3C579 ETHERLINK II 10BT 5 PK	227.87
3C509 ETHERLINK II MCA 10BT	237.40
3C529 ETHERLINK II MCA COAX 5PK	299.44
3C529 ETHERLINK II MCA 10BT 5PK	279.88
3C509 ETHERLINK II COMBO	135.89
3C509 ETHERLINK II COMBO 5 PK	278.84
3C579 ETHERLINK EISA COAX	228.91
3C579 ETHERLINK EISA 10BT	228.91
3C1627 12 PORT UNBUILDABLE 10BT	628.87

Xircom

PE3108C POCKET ETHERNET COAX	309.89
PE3108B POCKET ETHERNET COAX	256.00
PE3108T POCKET ETHERNET 10BT	268.31
PA20286 POCKET ARCHNET COAX	225.99
PT2168T POCKET TOKEN RING 164	159.14
POCKET TOKEN RING III	453.89
PPX03 PARALLEL PORT MULTIPLEXOR	78.90
XIRCOM 14.4K POCKET MODEM	306.19

IBM TOKEN RING

IBM TOKEN RING 164 ISA	501.40
IBM TOKEN RING 184 MCA	625.35
IBM TOKEN RING MAU	456.89

intel

ETHEREXPRESS 16 COAX	99.33
ETHEREXPRESS 16 COAX 5PK	454.13
ETHEREXPRESS 16 COAX 20PK	1698.38
ETHEREXPRESS 16 COAX 5PK	166.52
ETHEREXPRESS 16 10BT	89.93
ETHEREXPRESS 16 10BT 5 PK	454.13
ETHEREXPRESS FLASH COAX	131.87
ETHEREXPRESS MCA 10BT	166.52
ETHEREXPRESS 16 COMBO	116.77
ETHEREXPRESS 16 COMBO 5PK	355.09
ETHEREXPRESS 16 COMBO 20PK	2036.92
ETHEREXPRESS FLASH 10BT	111.88
ETHEREXPRESS FLASH 10BT 5PK	315.62
ETHEREXPRESS FLASH COAX	131.87
ETHEREXPRESS FLASH COMBO 5 PK	819.24
ETHEREXPRESS EISA COAX	415.30
ETHEREXPRESS 164	440.82
NETPORT II COAX	368.85
NETPORT II 10BT	368.85
ETHEREXPRESS ISA HUB EXP.	519.93
ETHEREXPRESS ISA HUB EXP.	440.82

TAPE, REMOVABLE & FLOPPY DRIVES

**COLORADO
MEMORY SYSTEMS INC.**

JUMBO 120MB INTERNAL	97.21
JUMBO 250MB INTERNAL	167.34
TRAKKER 120MB PARALLEL PORT	210.45
TRAKKER 250MB PARALLEL PORT	335.44
POWERTAPE 2GB SCSI INTERNAL	347.58
POWERTAPE 2GB SCSI EXTERNAL	1087.99
POWERDAT 2GB SCSI INTERNAL	1524.33

MEGA

TAPE 250MB INSIDER HH	167.57
FLOPTICAL 21MB INSIDER	379.27
BERNOULLI 150MB INSIDER SCSI	479.11
BERNOULLI 150MB PC POWERED	479.11
BERNOULLI 150MB TRANSPORTABLE	576.26
BERNOULLI 150MB INSIDER IDE	472.58

SUMMIT

SE120 120MB INT TAPE B-U	138.86
SE250 250MB INT TAPE B-U	168.83
SE305 305MB INT TAPE B-U	289.89

MICROSOLUTIONS

BACKPACK 3.5" 1.44MB FLOPPY PARALLEL	177.84
BACKPACK 3.5" 1.2MB FLOPPY PARALLEL	177.84
BACKPACK 150MB HD PARALLEL	368.59
BACKPACK 200MB HD PARALLEL	427.59
BACKPACK CD-ROM PARALLEL	357.91
BACKPACK 2X CD-ROM PARALLEL	390.75
BACKPACK 250MB TAPE B-U PARALLEL	355.05

TAPE, REMOVABLE & FLOPPY DRIVES

SyDOS

PRO NOTE 42MB PARALLEL	418.17
PUMA 88MB PARALLEL	442.44
MARLIN 105MB INT IDE	478.28
88MB EXT SCSI W/ADPT.	538.00

Mountain

TD-250 250MB INT IDE	189.23
FS8500 305MB INT IDE	649.50
SIDECAR II 305MB PARALLEL TBU	358.77
200-4 40B EXT SCSI	2095.83
750MB-1 5GB INT TBU W/ADPT	1036.19
750MB-1 5GB EXT TBU W/ADPT	1254.68

WYSE TERMINALS

WYSE 30 AMBER OR GREEN	272.89
WYSE 50 AMBER OR GREEN	355.50
WYSE 55 AMBER, GREEN, WHITE	358.48
WYSE 60 AMBER, GREEN, WHITE	279.88
WYSE 150 AMBER, GREEN, WHITE	112.87
WYSE 160 AMBER, GREEN, WHITE	329.88
WYSE 325 COLOR	519.40

MULTIMEDIA, SOUND, CD

ALTEC LANSING ACS300 SPKRS/SW	274.26
CD W 5 CD BUNDLE	129.17
CD W 5 BUSINESS BUNDLE	119.86
CD W 5 CD ENTERTAINMENT BUNDLE	79.33
CD W 4 CD ENTERTAINMENT BUNDLE	65.16
CREATIVE LABS DISCOVERY 16 INT	418.80
CREATIVE LABS MULTIMEDIA STARTER INT	112.87
SOUND BLASTER PRO CLX	117.00
CREATIVE LABS SB 16 MCD	198.12
SOUND BLASTER 16 ASP MCD	187.78
CREATIVE LABS SB 16 SCSI	187.50
MEDIAVISION PRO AUDIO 16 BASIC	112.87
MEDIA VISION PRO AUDIO SPECT 16	161.30
MEDIAVISION PRO AUDIO STUDIO 16	214.30
MEDIAVISION PRO 16 SYSTEM II BUNDLE	737.40
MEDIAVISION MEMPHIS SYS	795.15
MS MULTIMEDIA BETHOVEN	54.88
MICROSOFT BOOKSHELF CD	119.89
MICROSOFT WIN SND SYS V2.0	52.93
MS ENCARTA 1994	85.24
MS ENCARTA 1994 CD-ROM	139.87
MICROSOFT CINEMA 1994	57.28
ORCHID SOUNDWAVE 32	216.72
ORCHID GAMEWAVE 32	145.90
PROCOM INT MULTIMEDIA STATION	739.18
PROCOM EXT MULTIMEDIA STATION	789.46
SONY DSKTOP LIBRARY INT 2X	267.04
SONY DSKTOP LIB INT W/SND 2X	487.73
SONY DSKTOP LIB EXT W/SND 2X	540.54
TURTLE BEACH MULTISOUND	427.88

*AVAILABLE ONLY WITH CD-ROM DRIVE

PURCHASE CALL FOR DETAILS

CD-ROM & OPTICAL DRIVES

CHINON CD5535 INT CD-ROM KIT	385.40
CHINON CD5535 EXT CDROM KIT	455.88
HITACHI 1900S EXT CD-ROM	499.85
HITACHI CDPI950 EXT	539.44
HITACHI 6700 INT CD-ROM	409.85
HITACHI CD8750 INT	417.78
NEC 3XI INTERNAL	479.90
NEC 3XE EXTERNAL	558.82
NEC 3Xp Portable	427.89
ORCHID CD5110 INT	228.63
PIONEER DPM604X 8 DISC QUADRASPIN	1149.00
PROCOM 200MS INT SCSI CD-ROM	482.00
PROCOM 200MS EXT SCSI CD-ROM	557.65
SONY CDU535 INT CD-ROM	265.72
SONY CDU54101 INT SCSI CD-ROM	249.15
SONY CDU7205S EXT CD-ROM	463.19
SYDOS PARALLEL PORT CD-ROM	299.51
CALLI	228.63
TEXEL 3028 WVA SPECTRUM 16	CALLI
TEXEL 5028 240MS EXT KIT	CALLI
TEXEL 5028 WVA SPECTRUM 16	CALLI
TOSHIBA 3401 INT SCSI CD-ROM	382.60
TOSHIBA 3401 INT SCSI CD-ROM W/ADPT.	535.14
TOSHIBA 3401 EXT SCSI CD-ROM	489.61
TOSHIBA 3401 EXT SCSI CD-ROM W/ADPT.	646.55
TOSHIBA 3401 EXT SCSI 4 DRIVE TOWER	255.88

PLOTTERS, DIGITIZERS & SCANNERS

HURTA

IS ONE 12 X 12 4 BUTTON	264.25
IS ONE 12 X 12 16 BUTTON	298.12
XP 12 X 12 4 BUTTON & STYLUS	210.88
XP 12 X 12 16 BUTTON	242.50
XGT 12 X 12	314.86

CalComp

DB III 12X12 4 BUTTON	204.84
DB III 12X12 16 BUTTON	204.84
DB III 12X18 W/PEN PEN	298.88
DB III 12X18 16 BUTTON CORDLESS	686.88
SLATE 12X12 W/16 BUTTON	236.91

Canon

IX4015 COLOR SCANNER	1338.82
----------------------	---------

Summagraphics

SUMMASKETCH III 12 X 12 4 BUTTON	253.80
SUMMASKETCH III 18 X 12 4 BUTTON	624.44

**HOUSTON
INSTRUMENT**

HI 7100 A-D SIZE 8 PEN	2998.78
HI 7200 A-F SIZE 8 PEN	3287.52

**HEWLETT
PACKARD**

HP SCANJET II	737.16
HP SCANNER DOCUMENT FEEDER	789.81
HP SCANJET IXC W/ISA	849.52
HP SCANJET IXC DOCUMENT FEEDER	474.72
ICX TRANSPARENCY ADAPT	603.60

EPSON

ACTIONS CANNER ES600C	798.86
ES800C PARALLEL SCSI	1099.81
ACTIONS CANNER ES600C	1065.00
ACTIONS CANNER ES600C PRO	1235.52

VIDEO PRODUCTS

VGA & SUPER VGA MONITORS

AST VISION 40 14"	369.91
MAG INNOVISION MX15F	517.15
MAG INNOVISION MX17F	885.50
MAG INNOVISION MX17FG	949.52
MAGNAVOX CM2079 14"	215.20
MAGNAVOX CM2089 14"	269.80
MAGNAVOX CM2099 14"	299.88
MAGNAVOX CM2109 14"	349.88
MAGNAVOX 20CM64 20"	1199.88
NANAO F340W 15"	719.83
NANAO F5501 17"	1047.77
NANAO F5509 17"	1199.88
NEC 3V 15"	496.82
NEC 3FGE 15"	577.17
NEC 4FGE 17"	722.72
NEC 5FGE 17"	589.

COMPUTER DISCOUNT WAREHOUSE™



Megahertz 14.4K PCMCIA

Fax/Modem with XJACK™

- XJACK lightens your load; no longer have to carry around awkward external connectors
- XJACK pops in and out of the notebook with the touch of a finger
- Cellular-ready, frees you from telephone lines
- Polycarbonate resin construction makes it indestructible

\$309.31 CDW 27680

ONLY

CDW® CARRIES OVER 15,000 PRODUCTS. IF YOU DON'T SEE IT, CALL!

WHY SETTLE FOR LESS?

CDW® SERVICES YOU BETTER



MultiSync 5FG 17" Flat Square Technology Monitor

- Digital Controls
- AccuColor System
- Energy Star Certified
- Max Res 1024 x 768



FREE COREL DRAW V3.0*

*Call for details through 3/15/94

\$1089.27 CDW 33297

ONLY

COMPUTERS

TOSHIBA	
T1950/120MB	1877.10
T1950/200MB	2097.80
T3400/120MB	2197.00
T4600/120MB	1899.00
T1950C/120MB PAS CLR	2477.17
T1950C/200MB PAS CLR	2697.02
T1950C/200MB ACT CLR	3098.00
T3400C/120MB ACT CLR	3438.00
T4600C/200MB PAS CLR	3997.16
T4700C/200MB ACT CLR	4498.00
T4700C/200MB PAS CLR	4238.09
T4700C/200MB ACT CLR	4648.00
T6600C/510MB	8098.00
T6600C/510MB CD/DV	7998.00

AST	
LC 4/25S 120MB	997.25
LC 4/33S 120MB	1088.00
LC 4/33D 120MB	1257.27
LC 4/33D 210MB	1497.87
LC 4/50D 120MB	1515.95
LC 4/50D 210MB	1787.59
LC 4/66D 120MB	1787.87
LC 4/66D 210MB	2019.91
LP 4/25S 120MB	1169.86
LP 4/33S 120MB	1258.85
NOTEBOOK 80MB MONO	1608.15
NOTEBOOK 120MB MONO/COLOR	1719.70
NOTEBOOK 120MB MONO/COLOR	1799.45
NOTEBOOK 120MB COLOR	3157.38
POWEREXEC 4/25 200MB MONO SPECIAL	3008.97
POWEREXEC 4/25 200MB COLOR SPECIAL	3959.87

Canon	
NOTEJET 4/25 135MB	2387.87
NOTEJET 4/25 180MB	2391.74
INNOVA 4/33 SX 170MB	833.93
INNOVA 4/33 SX 240MB	1025.71
INNOVA 4/50 170MB	1358.85
INNOVA 4/50 240MB	1432.96
INNOVA 4/66 170MB	1638.87
INNOVA 4/66 240MB	1814.89

NEC	
VERSA NOTEBOOKS	
4/40 120MB MONO	2613.31
4/40 120MB COLOR	3878.60
4/40 250MB MONO	3037.39
4/40 250MB COLOR	4278.51
4/50 200MB MONO	2708.82
4/50 200MB COLOR	4458.28
4/50 340MB MONO	3719.11
4/50 340MB COLOR	4958.31
READY ES 4/25 170MB	997.82
READY ES 4/33S 210MB	1248.68
READY ES 4/66 250MB	1674.82
READY 4/25S 170MB Multimedia	1447.18
READY 4/33S 210MB Multimedia	1899.89
IMAGE III 4/50 210MB	1786.14

SHARP	
SHARP 486/33 200MB PAS CLR	2998.37
SHARP 486/33 200MB ACT CLR	2999.78

TEXAS INSTRUMENTS	
TM4000E 4/25D 120MB MONO	1859.55
TM4000E 4/25D 200MB MONO	2249.44
TM4000E 4/25S 120MB ADV COLOR	2098.43
TM4000E 4/40 200MB PAS COLOR	2768.44
TM4000E 4/50 200MB MONO	2608.06
TM4000E 4/50 200MB ADV COLOR	3158.85
TM4000E 4/50 200MB ACTIVE COLOR	3779.16

DOT MATRIX & LASER PRINTERS

OKIDATA	
184 TURBO	219.14
ML321	432.43
ML380	214.95
ML395	599.20
ML395C	1079.74
ML520	389.82
ML521	499.18
ML590	429.81

Canon	
BJ105X	255.64
BJ200E NEW	298.24
BJ220	308.85
BJ2000 COLOR	598.50
LP4430 LASER	598.50
LP8660 600DPI 8PPM NEW	1379.18

DOT MATRIX & LASER PRINTERS

EPSON	
AP2250	115.83
AP3250	172.95
AP3260	199.15
LX810	107.90
FX870	257.59
FX1170	355.85
LO570	237.87
Q1070	277.87
ACTION LASER 1500	648.97
ACTION LASER 1500 W2MB	715.22

NEC	
P3200	225.75
PowerScript 610	585.75
Silentwriter 640	788.58

Panasonic	
1150	133.49
1824	285.20
1895	295.44
2023	302.87
2123	243.37
2124	318.41

TEXAS INSTRUMENTS	
MICROWARE INKJET	277.97
MICROWARE BASIC	677.22
MICROWARE P565	837.20
MICROLASER PRO 600 PS23	1315.82
MICROLASER PRO 600 PS65	1338.25
POWERSTEP UPG-M600	312.86

SHARP	
SHARP JX3400 300DPI 4PPM	499.87
SHARP JX3460 600DPI 6PPM	949.88

IBM LEXMARK	
4037 SE 6PPM	667.17
4039-10 10PPM	127.42
4039-10R 10PPM	1337.46
4039-10RD 10PPM DUPLEX	1837.77
4039-12R 12PPM	1687.78
4039-12L 12PPM	1597.46

HARD DRIVES & CONTROLLERS

Maxtor	
131MB IDE	198.10
170MB IDE	228.79
245MB IDE	235.87
245MB SCSI	294.44

MICROPOLIS	
1050MB IDE	949.23
1050MB SCSI	949.31
1.7GB SCSI	1279.29

CONNER	
210MB IDE	208.89
343MB IDE	208.87
343MB SCSI	248.89
428MB IDE	418.88

Seagate	
200MB IDE	228.79
281MB IDE	268.88
341MB IDE	318.89
428MB IDE	468.88
1.0GB SCSI-2	1017.87
1.05GB SCSI	968.33

CONTROLLERS	
ACCULOGIC IDE W/1PAR, 2SER, 1GAGE	23.65
ACCULOGIC IDE W/BIOS	48.90
ACCULOGIC VLB IDE	98.76
ACCULOGIC ISA SCSI-2	125.44
ACCULOGIC ISA SCSI-2	358.88
ADAPTEC 1542CF SCSI KIT	265.45

MODEMS & COMMUNICATIONS

U-Robotics	
SPORTSTER MODEMS	
14.4 INT	139.50
14.4 EXT W/FAX	149.50
14.4 EXT	159.50
14.4 EXT W/FAX	169.50
WORLDPORT 14	149.00

Hayes	
Acc 2400B Int.	99.10
Acc 2400C Ext.	99.25
Acc 2400C	99.25
FAX 96 Int.	99.40
FAX 96 Ext.	178.12
Acc 96	99.40
FAX 96 Ext.	199.88
Acc 14.4	99.40
FAX 14.4 Int.	199.88
FAX 14.4 Ext.	219.86
Acc 2400 V 42BIS Int.	112.84
Acc 2400 V 42BIS Ext.	119.34

Intel	
SATISFAXTION MODEMS	
100 INT	98.86
200 INT	209.50
300 INT	209.50
14.4 INT W/FAX	112.82
14.4 EXT W/FAX	135.76
14.4 EXT W/FAX	135.76

BOCA	
BOCA 14.4K INT W/FAX	119.55
BOCA 14.4K EXT W/FAX	149.85

BATTERY BACKUP AND UPS

AMERICAN POWER	
BACK UPS 250	89.34
BACK UPS 450	189.81
BACK UPS 600	284.84
BACK UPS 800	374.14
BACK UPS 1250	498.77
SURGEARREST PLUS	29.97
SURGEARREST PLUS W/TEL	54.88
LINE R 600	119.09

LOGITECH	
DEXXA SERIAL MOUSE	27.37
MOUSEMAN COMBO	65.85
MOUSEMAN CORDLESS	89.93
TRACKMAN PORTABLE	72.50
FOOTMAN W/FREE MOUSE	549.78
MICROSOFT MOUSE V2.0 SERIAL	59.00
MICROSOFT MOUSE V2.0 PS2	59.00
MICROSOFT BALLPOINT V2.0	145.39

PCMCIA

DATARACE PCMCIA 2400 W/FAX	188.70
DATARACE PCMCIA 14.4K W/FAX	228.24
HAYES PCMCIA OPTIMA 9600 W/FAX	235.55
HAYES PCMCIA TOKEN RING 16/4	458.86
IBM PCMCIA 2400 W/FAX	199.00
INTEL PCMCIA 9600 W/FAX	249.00
INTEL PCMCIA 14.4 W/FAX	299.00
LINKSYS PCMCIA ETHERNET COAX	197.91
LINKSYS PCMCIA ETHERNET 10BT	197.91
MAXTOR PCMCIA MOBILEMAX 105MB HD	548.27
MEGAHERTZ PCMCIA 2400 W/FAX	189.85
MEGAHERTZ PCMCIA 2400 XJACK W/FAX	197.82
MEGAHERTZ PCMCIA 9600 W/FAX	265.34
MEGAHERTZ PCMCIA 9600 XJACK W/FAX	277.07
MEGAHERTZ PCMCIA 14.4 W/FAX	285.49
MEGAHERTZ PCMCIA 14.4 XJACK W/FAX	309.31
NOVELL/EAGLE PCMCIA ETHERNET COAX	242.80
T. CONRAD PCMCIA ETHERNET COAX	228.44
USR WORLDPORT PCMCIA 2400 W/FAX	284.00
USR WORLDPORT PCMCIA 14.4 W/FAX	309.22
XIRCOM PCMCIA ETHERNET COAX	255.80
XIRCOM PCMCIA ETHERNET 10BT	262.14
XIRCOM PCMCIA ETHERNET COMBO	309.55

MEMORY UPGRADES

CDW® Features Delkin, Kingston, Pacific Data and Simple Technology Memory.	
AST BRAVO 486LC 2MB	CALL
AST POWEREXEC 486 4MB	CALL
AST PREMIUM II 1MB CUPID SIMM	CALL
AST PREMIUM 8MB UPG	CALL
COMPAQ DESKPRO 6MB	CALL
COMPAQ CONTURA 486 8MB	CALL
COMPAQ CONTURA 4MB	CALL
COMPAQ DP 386/16 4MB	CALL
COMPAQ LITE 4/25C 4MB	CALL
COMPAQ PROLINEA 486/33 4MB	CALL
COMPAQ PROSIGNA 16MB	CALL
EPSON ACTION LASER 2-8MB	CALL
HP DESKJET 500 & 500C 256KB	CALL
HP LASER 4L 1MB MEM UPG	CALL
HP LASERJET 2P/II 2MB	CALL
HP LASERJET 3SI 4MB	CALL
HP LASERJET 4 MB	CALL
HP PAINTJET XL300 4MB	CALL
IBM DESKTOPS ALL MODELS	CALL
IBM THINKPAD 700 4MB	CALL
NEC SLANTWIRE 95 2MB	CALL
NEC VERSA 4MB	CALL
OKILASER 400 2MB	CALL
OKILASER 800 2MB	CALL
PANASONIC 4410, 4480 2-4MB	CALL
PANASONIC P4801 2MB	CALL
TI MICROLASER 1MB	CALL
TI TM4000 4MB	CALL
Toshiba 1800, 1850, 2000SX-E, 2200SX 2MB	CALL
Toshiba 1800, 1850, 2000SX-E, 2200SX 4MB	CALL
Toshiba 1900C, 4500C, 4600C 8MB	CALL
Toshiba 4400, 4400SX-C 4MB	CALL
Toshiba T1600, 1650, 2000SX-E, 2200SX 8MB	CALL

Due to an Industry-Wide Memory Shortage, Please Call CDW for the Best, Most Current Pricing and Availability Information.

PROCESSOR/UPGRADES

CYRIX 486DX2 UPGRADE	299.29
INTEL OVERDRIVE 16/20MHZ	299.44
INTEL OVERDRIVE 25MHZ	309.88
INTEL OVERDRIVE 33MHZ	489.53
KINGSTON SX-NOW 25MHZ	169.45
KINGSTON SX-NOW 33MHZ	199.25
KINGSTON 486-NOW 25MHZ	329.78
KINGSTON 486-NOW 33MHZ	319.23
ACTIONTEC 4000 8MB	199.90

MATH COPROCESSORS

INTEL 287XL	84.89
INTEL 387SX 16/20/25MHZ	78.84
INTEL 387SX 33MHZ	81.30
INTEL 387SL	78.22
INTEL 387TX	81.13

NEW!
Lease Option
Call for Details

CDW® Sells for Less and Services You Better!
(800) 959-4CDW
FAX (708) 291-1737

CALL FOR FREE CDW® CATALOG

COMPUTER DISCOUNT WAREHOUSE™

WE WILL TRY TO MATCH OR BEAT ANY ADVERTISED PRICE. CALL FOR LATEST PRICING!!

WE ACCEPT PO'S
FROM QUALIFIED FIRMS

M E M O R Y

NO SURCHARGE
FOR MC, VISA AE & DISCOVER

CACHE MEMORY

	128K	192K	256K	288K
8Kx8	-	6.50	6.00	5.50
32Kx8	28.00	-	11.00	7.00
64Kx1	-	11.00	9.00	8.00
64Kx4	-	11.00	7.00	6.00
128Kx8	-	-	49.00	36.00

Individual D-RAM Chips

MEMORY FOR IBM & APPLE	60NS	70NS	80NS	100NS
1Mx64	7.35	7.25	6.75	4.95
1Mx32	35.00	29.00	27.00	-
1Mx16	27.00	25.00	23.00	-
256 x 4	-	-	11.95	10.95
(Video Zip)	7.95	6.95	-	-
256 x 1	3.00	2.75	2.50	2.25
256 x 16VRAM	-	39.00	39.00	-
64x4	-	-	3.25	-
64x1	-	-	2.00	-

INTEL Math Chips

	8087-2	45.00
8087-1	49.00	
8087-1L	85.00	
8087-1L DX	45.00	
8087-20 DX (A)	79.00	
8087-20 DX (A) Int	309.00	
8087-20 DX (A) Int	79.00	
8087-20 DX (A) Int	85.00	
8087-20 DX (A) Int	49.00	
8087-20 DX (A) Int	54.00	

AMBR

Ambr Pentium-60	4/816 Mag	CALL
Ambr 5454SL	4/8 Mag Kt	CALL
Ambr Sprint 386, Turbo 386X	2/8 Mag Kt	CALL
Enterprise 386 S/m	-	-
Ambr Sprint, Turbo & Enterprise 486	4/8 Mag Kt	CALL
Ambr NC 425L	2/48 Mag	108.00/209.00/449.00
Ambr N Series	4/8/12/16 Mag	189.00/179.00/599.00/829.00
Ambr SN Series	4/16 Mag	189.00/829.00

CYRIX DRx 386 to 486 Upgrade

Clock Doubler

* Single chip upgrade solution	CX486 DRx-16/32	259.00
* Clock doubling technology	CX486 DRx-20/40	299.00
* Compatible with industry standard 386DX CPU socket	CX486 DRx-25/50	359.00
* Compatible with DOS, Windows, 3.X, OS/2 1.3 and 2.x	CX486 DRx-33/66	CALL
* Uses industry standard 386 chip	CX486 SRx2 20/40	249.00
* Easy to install - about 15 minutes	CX486 SRx2 25/50	279.00

The Cyrix upgrade runs at twice the speed of your original 386 microprocessor combined with a 1K on-chip cache you will enjoy a performance boost of 100% and more. Ideal for any DOS, Windows or OS/2 application which requires a large amount of microprocessor horsepower.

SIMM MODULES (Add \$5.00 for SIPP)

	40NS	50NS	60NS	70NS	80NS	100NS
1Meg x 9 (3 chip)	55.00	55.00	42.00	41.00	40.00	-
1Meg x 9 (9 chip)	60.00	59.00	49.00	48.00	46.00	38.00
4Meg x 9	-	-	165.00	159.00	149.00	-
16Meg x 9 (9 chip)	-	-	-	799.00	-	-
16Meg x 9 (36 chip)	-	-	-	-	-	-

72 PIN SIMMS (EISA)

256 x 36 1Meg	-	-	59.00	-
512 x 36 2Meg	-	190.00	84.00	-
1 x 36 4Meg	-	359.00	389.00	409.00
2 x 36 8Meg (w/pal)	-	359.00	449.00	449.00
4 x 36 16Meg	-	689.00	649.00	649.00
8 x 36 32Meg	-	1549.00	1499.00	-
16 x 36 64Meg	-	CALL	3516.00	-

CYRIX FASMAH PROCESSOR

Programs executed up to 3X faster + Plug & object code compat. w/Intel
83087-33MHz - 89.00 83087-33MHz - 89.00 83087-33MHz - 89.00
83087-33MHz - 89.00 83087-33MHz - 89.00 83087-33MHz - 89.00
5 Year Warranty - "All Downward Compatible"

AST MEMORY

MODEL	AMT. UPGRADED	AST PART #	PRICE
Bravo LC 4735, 4733 4335 4504 4684	2Meg	500987-001	CALL
	4Meg	500987-002	179.00
	8Meg	500987-003	419.00
	16Meg	500987-005	1399.00

MODEL	AMT. UPGRADED	AST PART #	PRICE
Proline 486/25, 25, 33E	2Meg	500780-001	389.00
Proline 486/33E, 486/33E, 486/33E	4Meg	500780-002	599.00
Proline 486/33E, 486/33E, 486/33E	8Meg	500780-003	999.00
Proline 486/33E, 486/33E, 486/33E	16Meg	500780-004	1999.00
Proline 486/33E, 486/33E, 486/33E	32Meg	500780-005	3999.00

ZENITH MEMORY MODULES

MODEL	AMT. UPGRADED	AST PART #	PRICE
Z386/33, 25, 20, 33E	1Meg	2A3800ME	59.00
Z386/33, 25, 20, 33E	4Meg	2A3800M4	189.00
Z386/33	2Meg	2-G05-1 modules	119.00

MAGNAVOX

MODEL	AMT. UPGRADED	AST PART #	PRICE
286/386SX-16, 386SX-20, 486SX-20 & 386-33 all are 72PIN SIMM	2Meg	2A3800ME	59.00
1MEG - 59.00 4MEG - 189.00 8MEG - 429.00 16MEG - 659.00	4Meg	2A3800M4	189.00

MEMORY BOARDS

MODEL	AMT. UPGRADED	AST PART #	PRICE
IBM Compatibles & PS/2	2Meg	2A3800ME	59.00
BOCA AT PLUS	4Meg	2A3800M4	189.00

BOCA XT 8 BIT BUS

MODEL	AMT. UPGRADED	AST PART #	PRICE
16 BIT MEMORY BD. For 286, 386 AT & 0-K Meg BD. 4.0 LHM Comp. - New 5 Yr. Warr. Convert, Expand & Extend Memory + Supports DOS, OS/2, LIM/EMS & EEMS + Versatile SIMM Addressing + Operates w/CPU Speeds to 33 MHz + Supports Desqview, Multitask operations + B. made by Boca Research, AT plus	2Meg	2A3800ME	59.00
OK - \$84.00 2Meg - \$159.00 4Meg - \$239.00 8Meg - \$399.00	4Meg	2A3800M4	189.00

IBM PS/2 32BIT EXPANSION BD.

MODEL	AMT. UPGRADED	AST PART #	PRICE
0-32Meg, Ext. Expand Memory Bd. for PS/2 70, 80, 90, Lm 4.0	2Meg	2A3800ME	59.00
0-32Meg, Ext. Expand Memory Bd. for PS/2 70, 80, 90, Lm 4.0	4Meg	2A3800M4	189.00
0-32Meg, Ext. Expand Memory Bd. for PS/2 70, 80, 90, Lm 4.0	8Meg	2A3800M8	379.00
0-32Meg, Ext. Expand Memory Bd. for PS/2 70, 80, 90, Lm 4.0	16Meg	2A3800M16	759.00
0-32Meg, Ext. Expand Memory Bd. for PS/2 70, 80, 90, Lm 4.0	32Meg	2A3800M32	1519.00

PS/2 MCA 0-8MEG EXPANSION BD.

MODEL	AMT. UPGRADED	AST PART #	PRICE
0-8Meg Extended and/or Expanded Memory for all IBM	2Meg	2A3800ME	59.00
PS/2 Models 50, 50Z, 50, 55SX, 55SX, 16 Bit 4.0 LHM Compat.	4Meg	2A3800M4	189.00
OK - 119.00 2Meg - 199.00 4Meg - 299.00 8Meg - 439.00	8Meg	2A3800M8	379.00

IBM PS/1, PS/2 MEMORY MODULES

IBM PART NO.	WORKS WITH MODEL NO.	PRICE
30F5348 (512K)	30-286	79.00
30F5360 (2Meg)	30-286, 25-286 50 MTHR BD	104.00
6450373 (1Meg)	80-241	79.00
6450373 (2Meg)	80-111, 311 121, 321, 081, 161	89.00
6451660 (4Meg)	80-111, 311 121, 321, 081, 161	189.00
6452454 (8Meg)	70-061, E61, 121, 302, 555, 655, P-11	289.00
6452454 (16Meg)	70-061, E61, 121, 302, 555, 655, P-11	589.00
6452454 (32Meg)	70-061, E61, 121, 302, 555, 655, P-11	1189.00
6452454 (64Meg)	70-061, E61, 121, 302, 555, 655, P-11	2389.00
6452454 (128Meg)	70-061, E61, 121, 302, 555, 655, P-11	4789.00
6452454 (256Meg)	70-061, E61, 121, 302, 555, 655, P-11	9589.00
6452454 (512Meg)	70-061, E61, 121, 302, 555, 655, P-11	19189.00
6452454 (1024Meg)	70-061, E61, 121, 302, 555, 655, P-11	38389.00
6452454 (2048Meg)	70-061, E61, 121, 302, 555, 655, P-11	76789.00
6452454 (4096Meg)	70-061, E61, 121, 302, 555, 655, P-11	153589.00
6452454 (8192Meg)	70-061, E61, 121, 302, 555, 655, P-11	307189.00
6452454 (16384Meg)	70-061, E61, 121, 302, 555, 655, P-11	614389.00
6452454 (32768Meg)	70-061, E61, 121, 302, 555, 655, P-11	1228789.00
6452454 (65536Meg)	70-061, E61, 121, 302, 555, 655, P-11	2457589.00
6452454 (131072Meg)	70-061, E61, 121, 302, 555, 655, P-11	4915189.00
6452454 (262144Meg)	70-061, E61, 121, 302, 555, 655, P-11	9830389.00
6452454 (524288Meg)	70-061, E61, 121, 302, 555, 655, P-11	19660789.00
6452454 (1048576Meg)	70-061, E61, 121, 302, 555, 655, P-11	39321589.00
6452454 (2097152Meg)	70-061, E61, 121, 302, 555, 655, P-11	78643189.00
6452454 (4194304Meg)	70-061, E61, 121, 302, 555, 655, P-11	157286389.00
6452454 (8388608Meg)	70-061, E61, 121, 302, 555, 655, P-11	314572789.00
6452454 (16777216Meg)	70-061, E61, 121, 302, 555, 655, P-11	629145589.00
6452454 (33554432Meg)	70-061, E61, 121, 302, 555, 655, P-11	1258291189.00
6452454 (67108864Meg)	70-061, E61, 121, 302, 555, 655, P-11	2516582389.00
6452454 (134217728Meg)	70-061, E61, 121, 302, 555, 655, P-11	5033164789.00
6452454 (268435456Meg)	70-061, E61, 121, 302, 555, 655, P-11	10066329589.00
6452454 (536870912Meg)	70-061, E61, 121, 302, 555, 655, P-11	20132659189.00
6452454 (1073741824Meg)	70-061, E61, 121, 302, 555, 655, P-11	40265318389.00
6452454 (2147483648Meg)	70-061, E61, 121, 302, 555, 655, P-11	80530636789.00
6452454 (4294967296Meg)	70-061, E61, 121, 302, 555, 655, P-11	161061273589.00
6452454 (8589934592Meg)	70-061, E61, 121, 302, 555, 655, P-11	322122547189.00
6452454 (17179869184Meg)	70-061, E61, 121, 302, 555, 655, P-11	644245094389.00
6452454 (34359738368Meg)	70-061, E61, 121, 302, 555, 655, P-11	1288490188789.00
6452454 (68719476736Meg)	70-061, E61, 121, 302, 555, 655, P-11	2576980377589.00
6452454 (137438953472Meg)	70-061, E61, 121, 302, 555, 655, P-11	5153960755189.00
6452454 (274877906944Meg)	70-061, E61, 121, 302, 555, 655, P-11	10307921510389.00
6452454 (549755813888Meg)	70-061, E61, 121, 302, 555, 655, P-11	20615843020789.00
6452454 (1099511627776Meg)	70-061, E61, 121, 302, 555, 655, P-11	41231686041589.00
6452454 (2199023255552Meg)	70-061, E61, 121, 302, 555, 655, P-11	82463372083189.00
6452454 (4398046511104Meg)	70-061, E61, 121, 302, 555, 655, P-11	164926744166389.00
6452454 (8796093022208Meg)	70-061, E61, 121, 302, 555, 655, P-11	329853488332789.00
6452454 (17592186044416Meg)	70-061, E61, 121, 302, 555, 655, P-11	659706976665589.00
6452454 (35184372088832Meg)	70-061, E61, 121, 302, 555, 655, P-11	1319413953331189.00
6452454 (70368744177664Meg)	70-061, E61, 121, 302, 555, 655, P-11	2638827906662389.00
6452454 (140737488355328Meg)	70-061, E61, 121, 302, 555, 655, P-11	5277655813324789.00
6452454 (281474976710656Meg)	70-061, E61, 121, 302, 555, 655, P-11	10555311626649589.00
6452454 (562949953421312Meg)	70-061, E61, 121, 302, 555, 655, P-11	21110623253299189.00
6452454 (1125899906842624Meg)	70-061, E61, 121, 302, 555, 655, P-11	42221246506598389.00
6452454 (2251799813685248Meg)	70-061, E61, 121, 302, 555, 655, P-11	84442493013196789.00
6452454 (4503599627370496Meg)	70-061, E61, 121, 302, 555, 655, P-11	168884960026393589.00
6452454 (9007199254740992Meg)	70-061, E61, 121, 302, 555, 655, P-11	337769920052787189.00
6452454 (18014398509481984Meg)	70-061, E61, 121, 302, 555, 655, P-11	675539840105574389.00
6452454 (36028797018963968Meg)	70-061, E61, 121, 302, 555, 655, P-11	1351079680211148789.00
6452454 (72057594037927936Meg)	70-061, E61, 121, 302, 555, 655, P-11	2702159360422297589.00
6452454 (144115188075855872Meg)	70-061, E61, 121, 302, 555, 655, P-11	5404318720844595189.00
6452454 (288230376151711744Meg)	70-061, E61, 121, 302, 555, 655, P-11	1080863744168919189.00
6452454 (576460752303423488Meg)	70-061, E61, 121, 302, 555, 655, P-11	2161727488337838389.00
6452454 (1152921504606846976Meg)	70-061, E61, 121, 302, 555, 655, P-11	4323454976675676789.00
6452454 (2305843009213693952Meg)	70-061, E61, 121, 302, 555, 655, P-11	8646909953351353589.00
6452454 (4611686018427387904Meg)	70-061, E61, 121, 302, 555, 655, P-11	17293819906702707189.00
6452454 (9223372036854775808Meg)	70-061, E61, 121, 302, 555, 655, P-11	34587639813405414389.00
6452454 (18446744073709551616Meg)	70-061, E61, 121, 302, 555, 655, P-11	69175279



**With Backpack's unique printer port connection,
family support has never been easier.**

Adding additional storage to your IBM compatible, laptop or notebook has never been easier. The *backpack*® family of no-slot drives plugs directly into your parallel printer port to provide you with additional storage instantly. Using them one at a time, or daisy chaining up to four together, there are no interface cards to install so you don't have to open the cabinet of your computer. And because your printer attaches



directly to the *backpack* drive, you don't have to disrupt your print operations. With the *backpack* family of diskette, hard, tape or CD-ROM drives, you can easily transport your information wherever you go—just plug *backpack* into the parallel printer port of any IBM compatible or portable. And, of course, all *backpack* drives work with Windows!™ With *backpack*, there's no hassle. Just sit back and enjoy the new member of the family.

**Just plug and play.
It's the no-hassle approach
to additional storage.**

MicroSolutions

132 W. Lincoln Hwy. DeKalb, Illinois 60115 Telephone 815.756.3411 FAX 815.756.2928
Call Toll Free 800.295.1214

Circle 226 on Inquiry Card (RESELLERS: 227).

We Carry

ALPS 
BASF brother
Canon
CENTRONICS
CITIZEN 
CREATIVE LABS INC.
CURTIS Dataproducts
 **Dyson**
EPSON EXABYTE
FACIT  **FUJITSU**
 **GRANAM MAGNETICS**
GENCOM 
 **HEWLETT PACKARD** **IBM**
 **OMEGA**  **RICOH**
3M **M. TALLY**
maxell **MICROSOFT**
Nashua **NEC**
OCLI **OKIDATA**
olivetti **OLYMPIA**
OTC **PACIFIC DATA**
Panasonic
 **Polaroid** **QMS**
QuickShot
Qume **RICOH**
 **Seagate**
SEIKOSHA **SMITH CORONA**
SONY 
SYQUEST  **TDK**
TEAC  **TEKTRONIX**
 **TEXAS INSTRUMENTS** **TOSHIBA**
TRIPPLITE
Verbatim  **WANG**

**and many more
OEM supplies!**

ALL LOGOS ARE THE
PROPERTY OF THEIR
RESPECTIVE COMPANIES

**HIGH-CLIP
PREFORMATTED
MF2HD 3.5" HD
1.44MB DISKS
10 PER BOX ... \$4.10**

LOWEST PRICES

Prices in US \$ from America's Leading Exporter

DISKETTES (10 per box)

DESCRIPTION	TDK	BASF	MAXELL	3M
5 1/4" DS/DD	\$ 3.15	3.15	3.35	3.35
5 1/4" DS/HD	4.75	4.35	5.35	5.35
3 1/2" DS/DD	4.25	4.95	5.25	5.35
3 1/2" DS/HD	6.45	6.75	6.95	7.65

BULK DISKS

DESCRIPTION	FORMAT	OEM GRADE
5 1/4" DS/DD	\$ 0.20	0.22
5 1/4" DS/HD	0.27	0.29
3 1/2" DS/DD	0.33	0.35
3 1/2" DS/HD	0.39	0.42

DATA CARTRIDGES

DESCRIPTION	3M	MAXELL	DYSAN
DC-2120	\$ 11.79	10.29	9.99
DC-6150	13.79	12.29	11.99
DC-6250	17.59	15.29	14.99
DC-6525	20.99	18.29	17.99

STREAMER CASSETTES

MAXELL	TEAC
CS-600 HD \$ 10.25	60 MB CT-600H \$ 11.75
CS-600 XD \$ 11.25	150 MB CT-600N \$ 16.75
CS-600 SX \$ 17.25	600 MB CT-600F \$ 23.75

4 MM & 8 MM CARTRIDGES

DESCRIPTION	TDK	SONY	EXABYTE
4MM 60 Meter	\$ 6.29	7.59	—
4MM 90 Meter	8.95	9.29	Call
8MM 112 Meter	6.59	9.99	11.95

OPTICAL DISKS

DESCRIPTION	MAXELL	VERBATIM	SONY
3 1/2" 512/128 MB	\$ 34.95	32.95	37.95
5 1/4" 512/600 MB	73.95	67.95	83.95
5 1/4" 1024/650 MB	73.95	67.95	83.95

HEWLETT PACKARD

INK JETS	TRANSPARENCY/PAPER
HP51604A ... \$ 8.50	HP51630Z ... 15.75
HP51606A ... 20.50	HP51630S ... 45.75
HP51606C ... 23.50	HP51636G ... 37.75
HP51625A ... 22.50	HP92261K ... 52.75
HP51628A ... 20.50	HP17703T ... 35.75

LASER TONERS	RIBBONS
HP92275A ... \$ 57.95	HP92151H ... 4.25
HP92274A ... 53.95	HP92155A ... 11.75
HP92291A ... 99.95	HP92155L ... 13.95
HP92295A ... 68.95	HP92156S ... 8.45
HP92298A ... 93.95	HP92154B ... 109.00

We carry a complete line of HP Products.
Please call for the lowest prices.

PANASONIC

KX-P115 RIBBON	\$ 8.59
KX-P140 RIBBON	8.59
KX-P4450 TONER KIT	25.99
KX-P4450 DRUM KIT	105.99

(CALL FOR OTHER PANASONIC ITEMS)

RICOH

TONER 6000 +	\$ 12.95
TONER 80 PLUS	31.95
TONER 150 PLUS	31.95
OPC KIT 80	102.95
OPC KIT 81	102.95
OPC KIT 150	102.95

KYOCERA

TONER	\$ 25.00
DEVELOPER	93.00
DRUM	125.00
FUSER	171.00

DIGITAL

LN03X-AC TONER KIT	\$ 32.75
LN03X-AD OPC KIT	104.75
TK-50 TAPE CARTRIDGE	16.75
TK-70 TAPE CARTRIDGE	26.75
TK-85 TAPE CARTRIDGE	27.75
RA60-P DISK PACK	595.00

Dec Ribbons & other supplies
Please call for the lowest prices.

OMEGA (Bernoulli Cart)

5 1/4" GOLD 20MB	\$ 53.00
5 1/4" GOLD 44MB	83.00
5 1/4" GOLD 90MB	124.00
5 1/4" CLEANING KIT	30.00

SyQUEST (Removable Disk Cart.)

88MB DISK 1-YR WARRANTY	\$ 89.00
88MB DISK 5-YR WARRANTY	94.00
44MB DISK 1-YR WARRANTY	62.00
44MB DISK 5-YR WARRANTY	64.00

CANON

BC-01 INK CARTRIDGE	\$ 16.95
BC-02 INK CARTRIDGE	19.95
BJI-481 INK CARTRIDGE	11.95
BJI-642 INK CARTRIDGE	14.95
BJI-801 INK CARTRIDGE	8.95
EPS/SX TONER HP 92295A	67.95
EPL/IIP TONER HP 92275A	54.95

APPLE

TONER LASERWRITER PRO.	\$ 88.95
TONER LASERWRITER SELECT.	77.95
TONER LASERWRITER (CX)	73.95
TONER LASERWRITER (SX)	69.95
TONER LASERWRITER (LX)	55.95
INKJETS STYLEWRITER	15.25
INKJETS STYLEWRITER II	17.95
RIBBON IMAGEWRITER II BLK	4.25
RIBBON IMAGEWRITER II CLR	9.55

EPSON

RIBBONS	LASER
7753 ... \$ 3.45	SO50002 \$ 71.95
7754 ... 3.85	SO51005 ... 106.95
7762 ... 5.85	SO51009 ... 139.95
8750 ... 3.05	SO51011 ... 112.95
8755 ... 3.45	
8762 ... 5.85	
8763 ... 4.25	INK JETS
8764 ... 9.05	7750 ... 46.95
8766 ... 17.75	7760 ... 16.95
8767 ... 11.45	SO20002 ... 18.95
	SO20025 ... 12.95

GENIUS

CLIXes ERGONOMIC STREAMLINE MOUSE 350-4200 DPI	\$ 12.50
M2ALL SERIAL/PS/2 MOUSE 350-1050 DPI W/SPTWR	19.50
HIMOUSE ULTRA HIGH RESOLUTION SERIAL HOUSE 400-1200 DPI	28.50
HI-TRACK DESKTOP TRACKBALL SERIAL & PS/2 350-1050 DPI	32.50

4500A/WIN BLACK AND WHITE HAND- HELD SCANNER 100-400 DPI	69.50
---	-------

B105WIN 256 TRUE GRAY SCANNER 100-400 DPI FOR WINDOWS	99.50
--	-------

C105WIN 24-BIT COLOR HANDHELD SCANNER 100-400 DPI	225.50
--	--------

HT1212 HIGH PRECISION DIGITIZING TABLET 12" X 12"	189.50
--	--------

SM-168 16 BIT PROFESSIONAL SOUND CARD (SONY INTERFACE)	104.50
---	--------

HI-VID PRO 24 BIT 2 MILLION COLORS 1024 X 512 FRAME CAPTURING CARD STEREO	287.50
---	--------

(CALL FOR OTHER GENIUS PRODUCTS)	
----------------------------------	--

IBM	
-----	--

RIBBONS	LASER
---------	-------

1040150 .. \$ 8.20	1348330 .. \$ 520.00
1040282 ... 45.30	1348331 ... 295.00
1040440 ... 11.40	1348347 ... 170.00
1040930 ... 7.50	1348349 ... 37.00
1299095 ... 1.70	1380200 ... 143.00
1299790 ... 9.90	1380520 ... 160.00
1299845 ... 3.90	1669113 ... 15.00
1299933 ... 13.80	1669115 ... 60.00
1318308 ... 11.30	1669151 ... 60.00
1337765 ... 2.70	70X7001 ... 71.00
1361195 ... 1.50	70X7002 ... 175.00
1380999 ... 3.40	70X7003 ... 17.00
6295158 ... 28.40	70X7280 ... 33.00
6328829 ... 5.30	70X7281 ... 121.00
6845100 ... 28.90	70X7243 ... 363.00
7034437 ... 27.50	70X7244 ... 278.00
7034640 ... 5.40	70X7285 ... 83.00
7619690 ... 12.50	70X7286 ... 379.00

STOCK CLEARANCE

ALPS P40019A RIBBON	\$ 2.95
BASF 2400' ELI TAPE GOLD	7.75
CANON BJI-642 CARTRIDGE	14.00
CANON EPS/SX (HP 92295A)	65.00
DATA PROD. LZR-1200 TONER	18.00
DEC LA50/LA75 RIBBON	3.00
DEC TA90K-30 CARTRIDGE	6.00
EPSON DFX-5000 #8766 RIBBON	18.00
EPSON LQ-2550 #7762 RIBBON	5.00
EPSON LQ-800 #7753 RIBBON	3.00
FUJI 5 1/4" DS/DD DISKS 10BX	0.30
PRECISION 3.5" MF2HD DISKS	0.60
RICOH OPC KIT 80	90.00
SONY 5 1/4" DS/DD RAINBOW DISKS	0.30
SONY DC-600A	10.00

PRICES GOOD WHILE SUPPLIES LAST

EXPORT SPECIALISTS

TERMS: C.O.D., BANK DRAFT,
WIRE TRANSFER OR L/C AT
SIGHT. P.O.'S ACCEPTED FROM
RECOGNIZED INSTITUTIONS ON
NET 30 DAYS. PRICES ARE SUBJECT
TO CHANGE WITHOUT NOTICE. WE
CANNOT BE RESPONSIBLE FOR
TYPOGRAPHICAL ERRORS.



STARTECH International
COMPUTER SUPPLIES

5575 Magnatron Blvd., Suite G
San Diego, CA 92111 USA

TEL: 619-278-2600

FAX: 619-278-2780

Epp Aware
New double speed drive available



Printer Port Connections Are The New Tools Of The Trade.



Once you discover just how easy it is to install a backpack CD-ROM drive to your computer, you'll never be inconvenienced by conventional installation methods again. Just plug backpack into your computer and you're ready to go. No interface cards, hardware conflicts or expansion slots required. Because of its unique printer port interface, backpack fits all IBM PC compatibles and portables regardless of CPU speed. In addition, a built-in audio circuit with both headphone and line output jacks allows for connection of sound cards or Hi-Fi. You can run thousands of your favorite multimedia

programs and view Kodak™ Photo CDs too, with CD-ROM backpack. Compact and versatile, you can expect backpack to go wherever you go, bringing with you the wealth of information CD-ROM storage makes possible. Printer pass-through is included. Tape drive, hard drive and diskette backpack drives are also available. Call today for ordering information and a dealer nearest you.



backpack
CD-ROM Drive

MicroSolutions

132 W. Lincoln Hwy. DeKalb, Illinois 60115 Telephone 815.756.3411 Fax 815.756.2928

Call Toll Free 800.295.1214

Circle 228 on Inquiry Card (RESELLERS: 229).



Photo CD symbol
is a trademark used
under license.

FIX ANY PC FAST!



DO-IT-YOURSELF DATA RECOVERY RECOVER DATA FROM PHYSICALLY DAMAGED FLOPPIES & HARD DISKS IN LESS THAN 60 SECONDS!

RESCUE DATA RECOVERY SOFTWARE™ is the **FASTEST, EASIEST & SAFEST** method in data recovery anywhere!

For the first time you can recover a file in less than 60 seconds **even when DOS cannot read a physically damaged floppy or hard disk.**

Recover Text, .Exe, Graphics files, etc... You can even recover entire sub-directories with a single key stroke.

CALL NOW FOR PRICING!

"In the past, General Failure messages left you few options: Norton, Central Point, or Maca Utilities weren't likely to help. Now there is a better solution... RESCUE can recover data from all but the most thoroughly trashed disk. RESCUE appears to work miracles..."
"Rescue, Version 4.0 offers new features and easy operation that move it out of the guru's toolbox and into the average user's library."
— INFO WORLD



FIX YOUR WINDOWS **FAST!**



BEST Windows Troubleshooting Program Available!

"...a model of elegance and clarity. Skylight stands out as a product that exudes intelligence in function and design."
— PC Magazine, July 93



Skylight™

TUNE, OPTIMIZE & TROUBLESHOOT WINDOWS for faster speed & top performance!

"Any way you can think of to slice it, Skylight can show it to you how Windows is using memory, system resources, system metrics, GDI heap usage. This MDI-based program offers an intriguing view into the guts of Windows."
— Windows User, June 93

PC DIAGNOSTICS THAT **REALLY** FIND THE BUGS!

THE TROUBLESHOOTER™ is unlike other diagnostic programs that rely on DOS. The Troubleshooter™ bypasses DOS and tests all major hardware directly for true accuracy while other programs frequently give erroneous test results. Loaded with all the tests you need to quickly and accurately isolate the source of PC failures. Newest version includes low level formatting of I.D.E. drives and cache memory testing. Runs on any PC (with Intel or compatible C.P.U.) independent of any operating system! Priced far below all competitors.

THE DISCOVERY CARD™ is the only tool that truly ends the frustration of IRQ & DMA channel conflicts! Stop wasting time trying to "Figure-it-out" when it comes to setting up add-on cards. Perfect for anyone who upgrades PC's, sets up networks, multimedia, etc...

"If you support PC's, the Discovery Card is likely to become one of your most important tools."
— INFO WORLD, September 93

THE POCKET POST™ is the most compact and feature packed diagnostic power-on self test (post) card in the world. Debug dead PC's in less than five minutes! Also, tests power supply and 9 bus/clock signals. Comes with a detachable logic probe.



The Troubleshooter Kit™

CALL NOW FOR PRICING!



The Hard Drive Kit™

EVERYTHING YOU NEED TO INSTALL, SET-UP & MAINTAIN HARD DRIVES!

DRIVE PRO™ — The all-in-one software utility for the most efficient and correct installation and maintenance of any hard drive! • Install IDE Drives in less than 60 seconds! Automatically sets CMOS, Partitions, and DOS formats without re-booting or

user intervention. • DOS Format any size drive in under 30 seconds! • Drive Table Override allows almost any BIOS to have a user definable drive type. • Drive Boot Fixer is a safe alternative to low level formatting bad IDE Drives. Plus too many other features to mention!

ENCYCLOPEDIA OF HARD DRIVES™ — 3 volumes with over 1500 pages! The largest compiled reference on Hard Drives ever published!

Volume One...SET-UP GUIDE • Interface Types and Installation • Hard Drive Specs for over 2100 drives from 1984 to present.

Volume Two...DRIVE SETTINGS • Explanation of Jumper Types, Changes in Make & Model and Default Jumper Settings • Diagrams for over 1000 drives with detailed specifications

Volume Three...CONTROLLERS • Over 400 Diagrams of Controllers with detailed specifications. And Much More!

THE HARD DISK TECHNICAL GUIDE™ — Comprehensive field version of the Encyclopedia with over 400 pages of vital specs! Compact to carry in the field.

CALL NOW FOR PRICING!

VITAL HARDWARE SUPPORT AT YOUR FINGERTIPS!

Now available for the first time on CD-Rom, this Technical Library contains complete configurations, specifications, diagrams, settings, component locations, and vital information on 1500 main boards, more than 700 network interface cards, 2100 hard drive models and 400 controller cards. A must for any service department. **CALL NOW FOR PRICING!**



Technical Library on CD-Rom



NO MORE SYSTEM CRASHES

COOL CHIP™ is an inexpensive heat sink that can lower the operating temperature of a C.P.U. by as much as 35°F, thus eliminating system lock-up due to excessive heat.

Excessive heat build-up within the C.P.U. is the number one cause of system crashes, lock ups, erratic behavior and intermittent failures.

COOL CHIP™ is the most effective means available to eliminate C.P.U. overheating.

"We had been experiencing various problems with system lock-ups and shut-downs, and we exhausted all other possibilities to resolve these various problems (memory, programs, power supplies, monitors, disk drives)...since the installation of COOL CHIP we have encountered no other problems."

— M.H., Certified Network Engineer

CALL NOW FOR PRICING!



• Free Tech Support



• Performance Guaranteed



• Next Day Shipping

**ORDER DIRECT — CALL
(800) 653-4933**

AllMicro, Inc.

18820 U.S. Hwy 19 N., #215, Clearwater, FL 34624
INT'L (813) 539-7283 • Fax (813) 531-0200

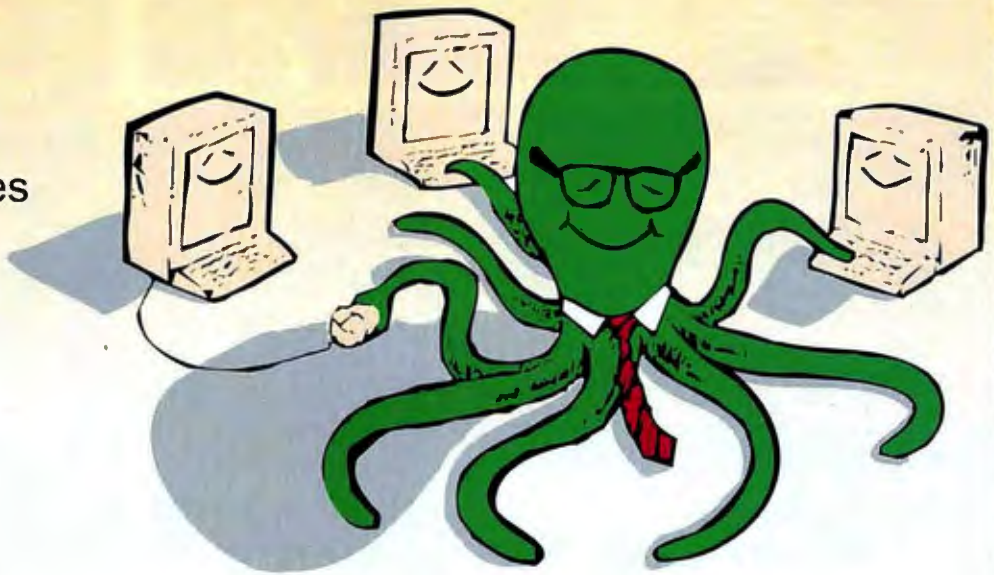
Copyright © 1993. Rescue Data Recovery Software™, The Hard Drive Kit™, The Discovery Card™, The Troubleshooter's Kit™, and Cool Chip™ are trademarks of AllMicro, Inc. All Rights Reserved. Other names are trademarks of their associated owners. Specifications subject to change. Some system failures may be beyond repair.

Circle 31.9 on Inquiry Card.

PC-EXPANDER *Plus*™

**Add up to 7 keyboards, monitors and mice
to your PC up to 250 feet away!**

- Supports PC/AT, PS/2 and 100% compatibles
- Microsoft and Logitech serial mouse support available at all workstations
- Automatic keyboard and mouse switching
- Selectable privacy modes



**For Macintosh
support, ask
about our new
*Mediator for Macintosh!***

Cybex Corporation
4912 Research Drive • Huntsville, AL 35805 USA
(205) 430-4000 • FAX (205) 430-4030
Dealer Program Available **Made in USA**



PC/AT and PS/2 are registered trademarks of IBM Corporation. Macintosh is a registered trademark of Apple Computer, Inc. Microsoft and Logitech are trademarks of their respective companies.

Circle 219 on Inquiry Card (RESELLERS: 220).

The World's First Photorealistic Interactive CD Sci-Fi Adventure.



THE JOURNEYMAN PROJECT



9 Jun 2318, 0651Z.

Attention Temporal Protectorate:

A rip has been detected in the fabric of time. Only moments remain until all that mankind has accomplished is laid waste. Your objective - journey through time... from prehistoric lands to the distant future, to prevent any compromise in the established continuum. But before the game is over, you must discover who... or what... is the source of this mayhem, and bring it to a halt.

- Photorealistic 3D modeled worlds to explore
- Integrated arcade action and puzzles to challenge any player
- Intuitive interface featuring easy-to-use inventory and movement controls
- Original soundtrack
- Over 30 minutes of full motion video
- No set order in which the goals must be accomplished
- More than one solution to each problem you encounter
- Available on MPC and Macintosh CD

Take a ride through time on the CD Adventure that will alter history.

Available at retailers throughout the continuum or by contacting:
Quadra Interactive, Inc., P.O. Box 188033, Carlsbad, CA 92009-9793

(619) 431-9530

Circle 246 on Inquiry Card (RESELLERS: 247).

Winner!

INVISION 1993 Multimedia
Awards **Award of Excellence**
plus

- Gold-Best Animation/Graphics
- Bronze-Best Production Design
- Bronze-Adult Games

"...the world of interactive gaming is never going to be the same."

Mark Rhodes, Multimedia Editor,
Micropublishing News



Travel through time.



Arcade action.



Multi-level challenges.

© Copyright 1992, 1993 Presto Studios, Inc.;
MPC version by Quadra Interactive, Inc.



HIGH PERFORMANCE

19" Rack Mount Super Server



Rack Mount Chassis



300 WATT Power Supply
Extra Fan & Filter
(3) Front Drive Bay Openings

Starting from
\$450

Rack Mount Monitors

14" 28 Super VGA color (N)
Rear CRT cover
Optional Touch Screen
17" & 20" models available



\$785

Rack Mount Disk Array



- Hot Plug Pwr Supply
- Hot Plug Drives
- Each Drive has own Power supply
- Fault Tolerant
- Diagnostic LEDs
- Audible Alarms
- Variable Speed Fans

MEGA TOWER

- Dimensions:
25.5" (H)
11" (W)
x 17.8" (D)
- 2 color options:
• Black, 2-Tone Beige
- Lockable Doors
- 3 Cooling Fans
- Room for 14 Slots
- 12 Drive Bays
- 4 Lockable wheels
- Slide-In Drive Rails



\$525

Rapid RAID Super Servers

- Easy to Configure
- Fault Tolerant
- Hot Swap Power Supply
- Hot Swap Drives
- Drives have their own power supplies
- Up to 70 high capacity removable drives.



Pentium and MIPS Available!

486-66/80 MHz

486-33 - \$ 998
486-50 - \$1160
486-66 - \$1283
486-80+ - CALL
Pentium - CALL

System Includes:

Intel 486 CPU Upgradeable to Pentium based processor with Intel Pentium Overdrive ready ZIF socket.
Programmable Flash EPROM (optional).
Easy to configure frequency synthesizer.
256K Cache (Exp. To 1 meg)
Five 16-bit Expansion Slots
Three VL Bus / 32 bit slots
4MB RAM (Upgradeable to 128MB)
IDE HD/FD Controller with 2s/1p/1g
1.2MB or 1.44MB Floppy Drives
101 Enhanced NMB Keyboard
7 Bay Mighty Tower (Beige or Black)
2 Low Noise Cooling Fans with filters
300W UL CSA Power Supply
Black Mouse/KB/Monitor Options

486 EISA System

CCSI 486-33-\$1198
CCSI 486-50-\$1374
CCSI 486-66-\$1497

Call for
AMI Pricing!

Configured As
Above 256K
Cache On MB,
8 EISA and
1 VLB Slots



Video Options

ATI/STB Winch/IX, Diamond Viper, 2 The Max Hi Color, Number 9, Matrox, Matrox

Monitor Options

Sampo, Nec, Itek, Hitachi, ViewSonic, CXTX, MAG, KFC

Hard Drive Options 120 Meg to 70.0 Gg
Conner, Fujitsu, Maxtor, Micropolis, Seagate, Quantum, Hewlett Packard, Western Digital. Call about CD-ROM and optical drives.

Complete Interactive Kiosks

- Point of Purchase Displays
- Demonstration Console
- Data Collections Terminal
- Training Center

Features Include:

Touchscreen monitors (14" & 17") - 19" Rack Base Unit - Stylus & Modular Design - Credit Card Reader - Telephone / Videophone - Printers - Custom Programming

5 Models Available!



Digital Video Editing

- 30 fps Frame Capture Full Screen!
- Full Array of Transition Effects!
- Editing Software Included
- Complete Non-Linear Solution!
- Text and Graphic Overlay
- Capture Video up to 16.7 Million Colors!
- Supports all video Standards!

Less than \$1000

High Performance Multimedia

- Sound Blaster 16 Discovery CD Kit w/Dual Speed CD ROM & 5 titles
- CANON RC-360 & RC-870 Cameras
- SLIDE SCANNERS
- DIGITAL FILM RECORDERS by Polaroid
- BRAVO Slide Maker by Polaroid
- UMAX 24-bit 600-1200 DPI Color Scanners
- COLOR POINT CH4104 6MB RAM A-Size
- HITACHI Video Printers
- MITSUMI CD ROM (FAST 340MS access)
- PANASONIC CR562 (320/300KB)
- TOSHIBA XM3401 (200MS/327KB transfer)
- Sony & JVC CD-ROM Recorders
- PROMOTION Real Time Frame Grabber
- TARGA Boards 16 and 32+
- MATROX multimedia products
- ALDUS PHOTOSTYLER
- Image Q Multimedia Software
- MULTIMEDIA EXPLORER for Windows
- ANIMATOR PRO
- 3-D STUDIO (with systems only)
- TV Bridge Professional (VGA-NTSC)
- TV Bridge External (Ext. VGA-NTSC)
- JVC HiRes CamCorder (410,000 Pixels)
- ShadowPro Image database software

Call For Pricing

THE DOMINATOR

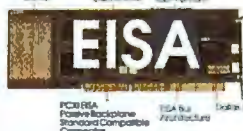
The Mother of all Boards!

- Up to 256 MB RAM onboard
- Up to 512K write-back CACHE
- 12 32-BIT EISA Slots, with 8 Bus master slots
- Supports 486-33, 50, or DX/2 66
- Made in USA



EISA Bus 486/P24T CPU Card

The Ultimate Single Board Computer
(ISA and PC/104 Versions also available)



- 32 Bit EISA / Pentium Ready
- Up to 128 Meg RAM / 1 Meg cache memory
- Compatible with PCXII EISA Backplane Standard
- Reliable design is ideal for industrial applications

EISA Bus 14 Slot Backplane

Supports EISA and PCXII Standard cards

ISA Bus 4-20 Slot Backplanes

4, 5, 6, 8, 12, 14, 18, & 20 slot configurations.
Segmented versions also available.



19" Rack Color Workstations

- Easy access to boards, power supply, and disk drives
- Holds up to 7 full length boards
- Cooling fan controls operating temperature of boards
- Built in membrane keyboard and keypads / optional keyboard port.

"Power Lunch" Cases Start From \$849

For demanding TechnoWizards on the go!

386 and 486 EISA, ISA, or VL
MotherBoards Available

6 Expansion Slots
3 Drive Bays
LCD & Gas Plasma
Cases Available

Color LCD and Color
Portable Systems
NOW AVAILABLE!



Computer & Control Solutions Inc.

Call: 1-800-775-3525

Now Celebrating

10

10th ANNIVERSARY



TEL : (404)491-1131
FAX : (404)493-7033
1510 Stone Ridge Dr.
Stone Mountain, GA 30083

Major credit cards accepted. Personal & corporate leasing available. All prices reflect cash discount! Fortune 1000 companies, universities, and government PO's welcome. 2% fee on all PO's apply. Specifications, pricing and availability are subject to change without notice. Always call for current prices.

Rapid RAID, MegaTower, Dominator, Universal Bus and Imagination Station are trade marks of Computer & Control Solutions, Inc. Other trademarks are property of their respective holders.

Circle 216 on inquiry card.

Wireless Information Delivery from Motorola



EMBARC puts wireless power in the palm of your hand!

EMBARC Unlocks the Potential of Your Personal Digital Assistant

At EMBARC, we've expanded our wireless reach to include today's newest, most portable class of computer — the personal digital assistant! Now, a wealth of wireless news and information comes straight to your PDA over the EMBARC wireless network. All you need is the EMBARC Motorola NewsCard wireless data receiver.

Virtually anywhere you travel in the U.S. and Canada, the EMBARC wireless network keeps you sharp and productive with a broad array of subscription news and information services. Dozens of subject options from such leading sources as USA TODAY, REUTERS and INDIVIDUAL, Inc. keep you up to speed with everything from financial market updates, to industry-specific news, to sports and weather. Plus, you'll be on top of business with full-text wireless E-mail and file transfers from your office.

The EMBARC Motorola NewsCard fits many of today's popular PDAs, including the Casio Z-7000, Tandy Z-PDA and GRiD 2390, and operates for a full month on one AAA battery. For a mere \$249, it turns your personal digital assistant into a wireless wonder! To learn more about EMBARC wireless service for PDAs, and to ask about EMBARC compatibility with other platforms, call 800-EMBARC4, Ext. 330.

EMBARC, Motorola and NewsCard are registered trademarks of Motorola, Inc.
All other names and products mentioned are the property of their respective organizations.

Circle 239 on Inquiry Card (RESELLERS: 240).

EMBARC
by Motorola

YOUR ONE-STOP SOURCE FOR

RACKMOUNT

COMPUTER SYSTEMS



Rackmount Monitors

- 9" to 20" Diagonal Sizes
- Monochrome or Color SVGA Monitor
- Monitor Kit for Desktop Monitors Available



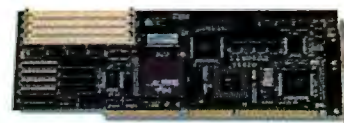
Rackmount Enclosures

- 20 Different Models
- Designed for 8,12,14,20 Slot Board
- Up to 8 Drive Bay & 600W Power Supply
- Redundant Power Supply (Optional)



Rackmount Keyboard

- Full Travel Drawer Mounted 101 Keyboard with Mouse Holder
- Membrane 101 Keyboard
- Keyboard Drawer for Full Size 101 Keyboard



CPU Cards

- Designed for the 16 bit 32 bit VESA Local Bus
- Upgradeable from 386DX to 486DX2 66MHz.
- 1MB to 64MB On-board Memory
- ISA/EISA/VL Bus Backplane - 3 slot to 20 slots
- Segmented Backplane (Optional)



Redundant Power Supply

- Designed to provide continual AC Power Source
- Zero System Down-time



Hard Drive Enclosure

- Designed for 4 Full Height or 8 1/2H Drives
- Up to 600W Power Supply (Two x 300W PS)
- Redundant Power Supply (Optional)



Industrial Rackmount System

- 286, 386, 486 ISA/EISA/VESA System
- 9" Monochrome or 10" VGA Color Monitor
- 3 External and 2 Internal Drives

Appro International, Inc. is dedicated in providing our customers with top quality products, unsurpassed service and support at an extremely attractive price. With extensive experience in the rackmount industry, our representatives can offer a wide range of products to fit a variety of customers' needs.

We provide a wide range of rackmount enclosures, monitors, keyboards, Single Board Computer (SBC), and backplanes. Whether your need is to ruggedize a current system or acquire a completed rackmount system, APPRO has the solution. Call our representatives for more information on our rackmount products.

APPRO
INTERNATIONAL, INC.

800-927-5464



2032 BERING DR. SAN JOSE, CA 95131 • TEL. (408) 732-6091 • FAX (408) 732-6095

MEMORY • MEMORY • MEMORY

PERSONAL COMPUTER MEMORY

IBM
NEW AMBRA Enterprise 386, Hurdle 386, Sprinta 386 (all models)
 2MB N/A \$94 8MB N/A \$329

NEW AMBRA Enterprise 486, Hurdle 486, Sprinta 486 (all models)
 4MB N/A \$195 16MB N/A \$659

PS/1 286, 386SX
 2MB 927993 \$82 4MB 927994 \$168

PS/1 Consultant, Essential, Expert models x43, x44,
 PS/Valpoint all models except Cxx series
 4MB 96F9290 \$199 16MB 96F9291 \$639

PS/1 Consultant, Essential, Expert models x76
 16MB 96F9291 \$639

PS/2 25/286, 30/286, memory adapter 1497259
 2MB 96F9291 \$81

PS/2 386SX, 486, 486SX, 502, 555X, 55, 655X, 15, 70, XStation
 1MB 8450603 \$39 2MB 8450604 \$74

PS/2 70-A21, A61, B21, B61, PS/1 Consultant, Essential,
 Expert models x11, x13, x14, PS/Valpoint Cxx series
 7MB 8450608 \$76

PS/2 386SX, 486, 486SX, 555X, 15, 655X, 15, XStation, PS/
 Valpoint Cxx series, adapter board 34F3011 or 34F3077
 4MB 34F2933 or 87F9977 \$181

PS/2 386SX, 486, 486SX, PS/Valpoint Cxx series
 8MB 8450129 \$354

PS/2 90 XP, 95 XP, P75 (pairs), 56, 57 (all), PS/1 Pro M2123
 2MB 8450902 \$76

PS/2 90 XP, 95 XP, P75 (pairs), 56, 57 (all),
 PS/1 Consultant, Essential, Expert models x11, x13, x14,
 PS/1 Pro M2123
 4MB 8450129 \$181 8MB 8450130 \$354

Expansion boards for 50, 50Z, 555X, 60, 655X
 2-8MB w/2MB 1497259 \$199

Expansion boards for all models 70, 80
 4 16MB w/4MB 34F3011 \$317

Dell
 Power Desktop 325D; P, 3330, 333P, 433P, 486P, 486D
 1MB 310 2505 \$39 4MB 310 2507 \$181

PowerLine Workstation 420; 425; 433; 450; 450SE/2, 464DE
 2MB 310 2466 \$76 8MB 310 2468 \$367

PowerLine Workstation 420; 425; 433; 450; 450SE/2, 464SE
 32MB 310 2630 \$1200

Performance T, L, & M series
 4MB 310 3375 \$181 16MB 310 3377 \$640

Performance ME series
 4MB 310 3334 \$181 8MB 310 3335 \$362

Zenith
 Z-300/400 Series Z-420/SX, Z-425/SX, Z-433/DX, Z-433/SX
 4MB ME-100 \$181 16MB ME-90 \$640

NEW Z-Server 4235E, 4330E, 4500E
 4MB ME-432 \$152 8MB ME-102 \$367

Z-Station 3255SX, 4205SE/SX, 4255SX, 4330DX/DL, 4505XEN
 1MB ME-70 \$39 4MB ME-100 \$181

Zenith Z-386/20; 25; 33, 33E
 1MB Z43000ME \$39 4MB Z43000MX \$181

Zenith Z-386SX/20, 2864P+, Z-45
 2MB K6 \$92

Zenith 486/33ET; 25E
 4MB Z44200M2 \$181 16MB Z44200MB \$640

AST
 Premium
 4MB 501159 001 \$152 8MB 501159 002 \$369

NEW Manhattan SMP
 16MB 501143 001 \$135

Brevo 3/25i
 2MB 500710 004 \$96 8MB 500874 002 \$219

Advantagel 386SX/20; 25, Advantagel Pro SX/25, Brevo 3/33
 2MB 500962 001 \$89 8MB 500962 002 \$289

Advantagel Pro 486DX/33; SX/25, Brevo LC 4/25; 33; 33c;
 504; 4/64d
 2MB 500967 001 \$59 4MB 500987 002 \$159

Premium 384/25; 33; 33T, Premium II 386SX/14; 20; 25
 1MB 500780 003 007 \$33

Advantagel 486/25; 33; 33c; SX/20, Brevo 4/33; 486/25;
 Premium 4/25; 33TE, Server SE 4/33
 2MB 500718 004 780 005 \$69

Advantagel 486/25; 33; 33c; SX/20, Power Premium 3/33,
 4/33; 33c; 504; 664, Premium 386/33TE, 486/25; E; 25TE;
 33; 33c; 33TE, Premium II 386/25; 33; 486/33, 486SX/20
 Premium Server SE 4/33
 4MB 500780 004 \$179 8MB 500780 001 \$358

Compaq
 ProLinea 3/25i; 3/25is
 2MB 141738 001 \$89 8MB 141742 001 \$219

ProLinea 4/25i; 4/33, 4/50
 1MB 141682 001 \$39 2MB 141683 001 \$76

1MB 141684 001 \$181 4MB 141685 001 \$254

DeskPro 386-20, 20e, 25
 2MB 113132 001 \$180 4MB 113645 001 \$244

DeskPro 386s/16
 1MB 112534 001 \$180 4MB 113634 001 \$255

DeskPro 3/25i; 33i; 4/25i; 33c; 664; 286X; 384X; 386SX/20;
 20M; SystemPro II Series, Portable 486c, M Series
 1MB 116488 001 \$39 2MB 116489 001 \$76

4MB 116490 001 \$181 8MB 112677 001 \$354

ProSignia PC Server 486/33; DX2/66
 16MB 145370 001 \$649 32MB 149147 001 \$1280

DeskPro 386-33, 486-33, SystemPro
 2MB 115144 001 \$99 8MB 116561 001 \$279

Hewlett-Packard
 Vectra GS/165; 20PC, RS/20; 20C; 25, 25C
 4MB K1 \$152 16MB 1647A \$189

Vectra 386/16M, 386/20M, 386/25M PC
 2MB D2406A \$92 8MB D2404A \$310

2MB D2381A \$76 8MB D2152A \$354

Vectra 386/75; 486/25i; 486/33i; 486/50i; 486/66i
 2MB D2381A \$76 8MB D2152A \$354

Vectra 486/25M; 486/33M; 486/50M; 486/66M
 16MB D2676A \$640

Vectra 386/33M; 33M
 2MB D2714A \$92 8MB D2715A \$310

NEC
 Image 425, 433, 466
 4MB 41012002 \$181 16MB 41012003 \$647

Ready 425, 433
 4MB N/A \$195 16MB N/A \$649

PowerMate 286/12; SX/16, SX/20
 2MB K6 \$96

PowerMate SX/20
 2MB K6 \$96

2MB CPU Upgrade OP 410 8101 \$159

2MB Exp. Board OP 410-8102-8103 \$180

PowerMate 386/33c; Express Te, a series
 4MB OP 410-6205 \$181 16MB OP 410-6206 \$640

IBM
 UltraLite Versa (all models)
 4MB \$229

UltraLite & Cellular Workstation SX/20
 16MB (13.3mb) \$119

UltraLite III, SL/25C
 2MB \$295

UltraLite SL/20, SL/20P
 2MB \$119

ProSpeed 286, 386SX/16
 4MB \$259

ProSpeed 386
 2MB \$119

IBM
 AMBRA Trek
 ThinkPad 300
 2MB \$112

PS/2 CL57SX and ThinkPad 700,
 700c, 720, 720c
 4MB \$209

NEW ThinkPad 710T
 4MB \$209

NSI Notebook (All)
 4MB \$119

1405X, N335X, PS/Note 182
 1405X, PS/Note 182
 PS/Note N455L
 4MB \$115

Texas Instruments
 TravelMate 3000 (all models)
 4MB \$119

TravelMate 4000 (all models)
 4MB \$119

TravelMate WnSLC/25
 4MB \$119

Zenith
 Z-Lite 320L
 Z-Note 320L, 320Li, 325L, 325Li
 2MB \$159

Z-Note 425 Series
 Z-Sport 4205, 4255
 Z-Sport 3255
 4MB \$119

MastersPort 386SL, SLc, SLc
 MasterPort 386SX
 SupersPort SX; 286c; SlimsPort
 SupersPort 286c; 286c
 SupersPort 286c; SlimsPort
 4MB \$119

ADI

MicroScan/ADI

"Mainstream Choices!"

- MicroScan 36+, 14", 0.28mm, 1024x768 M @ 72Hz
 Microprocessor-based digital controls, 30K 60KHz \$359
- MicroScan 4G, 15.75", 0.28mm, 1280x1024 M @ 60Hz
 Microprocessor-based digital controls, 30K 64KHz \$449
- MicroScan 5A, 17.75", 0.28mm, 1280x1024 M @ 60Hz
 Microprocessor-based digital controls, 30K 64KHz \$869

SIMM S

1x9.....\$43

14M x 9-70ns (9 chips) \$46 512K x 36 70 (2MB) \$76

4MB x 9-70ns \$155 1MB x 36-70 (4MB) \$181

16MB x 9-70ns \$795 2MB x 36-70 (8MB) \$354

MEGAHERTZ

NEW PRICES!

For Laptop and Notebook Systems.
 PCMCIA 2.0 Data/Fax with XJACK

14,400bps FAX/Modem \$329

24/9600bps FAX/Modem \$209

Internal Data/Fax w/BINP-5, V.42/V.42bis
 14,400bps FAX/Modem \$419

96/9600bps FAX/Modem \$399

24/9600bps FAX/Modem \$209

Pocket Modems for any serial port
 14,400bps FAX/Modem \$319

96/9600bps FAX/Modem \$275

CPU UPGRADES

SX/Mewit 386 CPU Upgrade
 25MHz (SX) \$169 33MHz (SX) \$199

SLC/Mewit 486 CPU Upgrade
 25MHz (SLC) \$219 50MHz (SLC) \$399

486/Mewit 486 CPU Upgrade
 25MHz (SX) \$399 33MHz (DX) \$379

McMaster 486 CPU Upgrade
 25MHz (SX) \$659 With 4MB add \$181

33MHz (DX) \$959 With 4MB add \$354

LASER MEMORY

Canon LBP-4, 4Lite, 4Plus
 1MB 563-2230 \$106 2MB N/A \$145

Canon LBP-III & III Plus
 2MB 563-2350 \$145 3MB 563-2360 \$299

Epson EPL 6000
 2MB 105401 \$120 4MB N/A \$198

Epson ActionLaser II, EPL-6000
 2MB N/A \$125 4MB N/A \$213

HP LaserJet IIi, 4, 4M, 4SL, 45M, 4XL, 460, 460i
 4MB C7065A \$181 8MB C7066A \$354

HP LaserJet IIP, III, IIIP, IIID
 2MB 33475A \$99 4MB 33477B \$185

HP LaserJet II & IID
 2MB 33444A \$110 4MB 33445B \$195

IBM Laser 4029 all models
 2MB 1183334 \$96 4MB 1183335 \$157

Okidata 400
 1MB 70014701 \$67 2MB N/A \$106

Panasonic 4410 & 4420
 2MB KX P444 \$113 4MB N/A \$191

Panasonic 4450N & 4470
 2MB KX P441 \$129 4MB N/A \$189

TeXen Instruments MicroLaser and XL
 1MB 2555739 0001 \$46 4MB 2560057 0007 \$99

30 DAY GUARANTEE

WE SET THE STANDARD:

- 100% COMPATIBLE IN FORM, FIT, AND FUNCTION
- ALL PRODUCTS USER INSTALLABLE
- INSTALLATION INSTRUCTIONS INCLUDED WITH MOST MEMORY PRODUCTS
- FREE TECHNICAL SUPPORT
- MANUFACTURER'S WARRANTIES
- CORPORATE PO'S, APO/FPO'S WELCOME
- GOVERNMENT AND EDUCATIONAL PRICING
- INTERNATIONAL ORDERS WELCOME
- SPECIAL VOLUME PRICING
- SAME DAY SHIPPING
- OVERNIGHT DELIVERY AVAILABLE
- VISA, MASTERCARD, AMERICAN EXPRESS, AND DISCOVER ACCEPTED
- NO SURCHARGE ON CREDIT CARDS

CALL FOR ANY MEMORY UPGRADE NOT LISTED

WE STOCK MEMORY UPGRADES FOR THOUSANDS OF COMPUTERS AND PERIPHERALS

TOLL FREE FROM USA & CANADA
800-300-9866

INTERNATIONAL ORDERS
714-448-7750

FAX ORDERS
714-448-7760

Business hours:
 Monday - Friday, 8am-5pm, P.S.T.
 Saturday, 9am-3pm, Orders Only

First Source International

Mail or fax orders to:
 First Source International, Inc.
 7 Journey
 Aliso Viejo, CA 92656

Terms and Conditions: Memory products are third party manufacturer's members are for your convenience. Freight charges are non-refundable. A 30-day money back guarantee is provided for all returns. All non-refundable returns, original, returned, or cancelled orders, will be subject to a 20% restocking fee. Due to U.S. tariffs placed on some manufacturers, memory pricing may be higher than advertised. Prices and availability are subject to change without notice. Purchase prices at the time of order are final. First Source International cannot be responsible for errors in typographical or photographic. We will not accept returned items unless they are in original packaging and are in good condition. Please allow 4-6 weeks for delivery of all items. Please allow 4-6 weeks for delivery of all items. Please allow 4-6 weeks for delivery of all items.

CALL THE UPGRADE EXPERTS 800-300-9866



Notebooks

Thinkpad 750C 486SL/33 4/170MB	CALL
Thinkpad 750C 486SL/33 4/340MB	CALL
Thinkpad 750C 486SL/33 4/170MB	CALL
Thinkpad 750C 486 SL 4/340MB	CALL
Thinkpad 750 486SL/33 4/170MB	CALL
Thinkpad 350 486SL/25 4/125MB	1899
Thinkpad 350 486SL/25 4/250MB	2310
Thinkpad 350C 486SL/25 4/120MB	2465
Thinkpad 350C 486SL/25 4/250MB	2871
Thinkpad 500 486SLC/50 4/80MB	1915
Thinkpad 500 486SLC/50 4/170MB	2395

PS/ ValuePoint Local Bus systems

6381 EV2 486SX/25 4/120MB	1099
6381 EV3 486SX/25 4/120MB	1199
6381 EV8 486DX/33 4/120MB	1349
6381 EV9 486DX/33 4/120MB	1549
6382 F50 486SX/25 4/245MB	1306
6382 K30 486SX/33 4/120MB	1465
6382 K50 486SX/33 4/245MB	1499
6382 M30 486DX/33 4/120MB	1654
6382 M50 486DX/33 4/245MB	1239
6384 F30 486SX/25 4/120MB	1386
6384 F50 486SX/25 4/245MB	1580
6384 M30 486DX/33 4/245MB	1868
6384 M70 486DX/33 4/340MB	2050
6384 W50 486DX/66 4/245MB	2199
6384 W70 486DX/66 4/340MB	1945
6387 M90 486DX/66 4/527MB	2676

All models include local bus graphics, DOS + Windows + mouse. Also upgradable upto Pentium. All PS/2 models are also available. Call for prices.

Pentium Models (New Release)

6384 model 189 P60/D 16/424MB	call
6384 model 189 P60/D 16/5274MB	call

NOVELL SPECIALS

Network 3.12		Network 4.01	
5 users	special	5 users	special
10 users	1299	10 users	1720
25 users	1875	25 users	2750
50 users	2459	50 users	3550
100 users	call	100 users	call

We also provide installation of complete Network system. Buy complete network system & get quantity discounts.

WE STOCK:

ADAPTEC
BOCA
CALCOMP

CITIZEN
INTEL
CREATIVE LABS

EPSON
HAYES
MAYNARD

MOUNTAIN
KINGSTON
LOGITECH

HOUSTON INSTRUMENTS
US ROBOTICS

TEXAS
INSTRUMENTS
MEGAHERTZ

Hard Disks

Conner 120/250MB	call/249
340/540MB	330/475
1.2GBB	special

Quantum

245MB	call
340/540MB	345/610
1GB	special

Maxtor

120/245MB	169/245
340/540MB	310/575
1GB	special

Micropolis

1 7/2 4GB	call
-----------	------

We Carry all Brands

MODEMS

24/9600 FAX	59
24/9600 PCMCIA	310
Satisfaxion 400/200	299/251
14.4 FAX PCMCIA	special

Call for Intel, Hyes, Vantel, AT&T etc.

MANAGER SPECIALS

NEC 3FGe/4FGe	620/720
NEC 5FG3/5GP	1120/1399
NEC 6FGP	2420
NEC 3XI int/ext	special
Viewsonic 20 20"	1775
IBM SLC Mother Board	
50/66/75 MHz	250/320/720

SOFTWARE

Windows NT	300
Windows NT server	call
MS Office	call
MS Office Pro	call
Lotus Smart Suite	call
Lot 4.0 Win	299
PageMaker 5.0	575
WordPerfect	299

we carry all software packages

Network Accessories

NE1000 8 bit COAX	89
NE2000 16 bit COAX	115
8 bit/16 bit COAX	49/69
EtherExpress 16C	110
4 port/8port HUB	CALL
Arcnet 8 bit/16 bit	59/69
Arcnet 4/8 port HUB	160/215

GRAPHICS CARDS & CONTROLLER

Adaptec 32bit IBSA	399
Adaptec 1542C kit	255
Adaptec 2842 VLB kit	285
Adaptec 16 Bit ISA	168
Orchid IDE/VLB controller	85
Diamond Stealth 24	173
Diamond Viper VLB 2MB	389
ATI Ultra Pro EISA 2MB	378
ATI Ultra Pro 2MB ISA	336
ATI Wonder 1MB/512G	124/110
ATI Ultra Pro 2MB ISA/EISA	call

call for others, like Matrox, #Nine, Ultra stor, we carry all products

Tape Back-Up Drives

Colorado Jumbo 120/250 Int	150/185
Trakker 120/250 Ext	305/359
Syquest 88 meg kit Int/Ext	525/825
Mountain FS 1200 Plus Int/Ext	1597/1799
PowerTape 2GB Int/Ext	934/1076
Wangtek Wangtek 525MB	675
Wangtek 4GB	1075

MultiMedia

Creative Lab Edutainment Kit CD (Upgrade kit)	call
Sound Blaster	(call for new models)
Video Blaster	335
Video Spigot for Windows	405
Pro Audio MultiMedia System II	899
Fusion Double CD 16 int/ext	call
Pro Audio Spectrum 16	175
Sony CDU 535/540/31-A	275/345/189
Toshiba TXM 3401 int/ext	call

NOTE: All Brands Available

NOTE: All Brands Available

BRAND NAMES LOW PRICES LEADER SINCE 1983

We export with International Warranty



SYSTEMS

Netserver LM 5/60 mdl 1	5350
Netserver LM DX2/66 16/535MB	4850
Netserver LM 5/60 16/1050MB	6550
Netserver LE DX2/66 8/535MB	3650

All Vectra Series.....Special

Printers

HP 4/4M	1344/1830
HP 4SIMX/4SI	3567/2850
HP 1200C/1200Cps	1360/1850
HP 550C/500C	559/385
HP 4L/4ML	659/980
HP Scan Jet IIP/II CX	680/899
HP 4P/4MP	950/1325
HP Deskjet 310	299
HP Portable	Special

NOTE: All HP products available.

TOSHIBA

T1900 486SX/A 4/200MB	1725
T1900C 486SX/A 4/200MB/200MB	2120/2299
T4600 486SX/33 4/120MB/200MB	2275/2499
T4600C 486SX/33 4/200MB/340MB	4099/4399
T1950C 486DX/240 4/120MB/200MB	2499/2699
T1950CT 486DX/240 4.120MB/200MB	2850/3039
T1950CT 486DX/320	3399
T6600C/T6600CD/T6600CDV	CALL

(New releases)

T3400 series.....CALL

T4700 series.....CALL

TEXAS INSTRUMENTS

T4000E DX2/50 4/200MB (active color)	3699
T4000E 486SX/25 4/120MB (color)	2099
T4000E DX2/50 4/200MB (mono)	2655

NEC (ultravisa active color)

Versa 486SL/25C 4/120MB/180MB	3730/3965
Versa 486SL/33C 4/180MB	4220
VERSA E SERIES (new release)	CALL



All ProLine systems are Local Bus

Prolinea 4/25s, 4/120 MB Win	SPECIAL
ProLinea 4/25S, 4/120MB/240 MB Win+	1189/1357
Prolinea 4/33, 4/120 MB Win+	1542
Prolinea 450, 4/240 MB Win+	1966
Prolinea 4/66, 4/240 MB Win+	2153
DESKPRO 4/33M, 4/340 MB Win	2978
DESKPRO 4/50M, 8/240 MB Win	2932
DESKPRO 4/66M, 8/240 MB Win	3157
Concentro 4/25 4/120 MB/250MB	2450/2650
Concentro 4/33 4/250 MB	2910
Contura Notebook 4/25 4/120 Win	1695
Contura Notebook 4/25 color, 4/120 Win	CALL
LTE Lite 4/25E, 4/120 MB/209 MB	special CALL
LTE Lite 4/33C, 4/120 MB/ 209 MB Win	CALL

NEW RELEASES

Prolinea Mini Tower Series

Prolinea 486/33X 4/270 MB/370MB	CALL
Prolinea 486/33S CDS 4/340MB	CALL
Prolinea DX2/50 4/340MB/525MB	CALL
Prolinea DX2/66 4/340MB/525MB	CALL
Prolinea DX2/66 CDS 4/340MB	CALL

Deskpro XE Series

Deskpro XE 486/33S 4/170MB	CALL
Deskpro XE DX2/50 4/340MB	CALL
Deskpro XE DX2/50 CDS 4/170MB	CALL
Deskpro XE DX2/66 4/270MB/525MB	CALL

Deskpro Series (Pentium models)

JDeskpro XE 5/80 8/270MB/525MB	CALL
Deskpro 5/60M 8/270MB/525MB	CALL
Deskpro 5/66M 8/525MB	CALL

Servers

Proliant 1000 DX2/66 model 1	CALL
Proliant 1000 5/60 model 1	CALL
Proliant 2000 DX2/66 model 1	CALL
Proliant 2000 5/60 model 1	CALL
Prosignia DX2/66 model 1	CALL
Prosignia 5/60 model 1	CALL

Win-MS DOS 6, MS-Windows 3.1, Compaq Mouse

Win+PFS: Works/Windows, two floppy drives, DOS, Windows, mouse, Modem, Prodigy

CD-C: These models include sound card + CD ROM drive

HP, AST & ALR

ALR EVOLUTION VQ 5/60 MDL 1	call
ALR EVOLUTION V 5 60 MDL 1	call
AST PREMIUM SE P/60 MDL 1	call

call for other models with larger hard drives

Computerlane inc.

Outside California: 1-800-526-3482
Inside California: 818-884-8644 • FAX: 818-884-8253

7500 Topanga Canyon Boulevard, Canoga Park, CA 91303
Hours: Monday - Friday 9 - 6, Saturday 10-5

Corporate Accounts
Volume Discounts
And
Consultant Orders
Welcome

Compaq is a Registered Trademark of
Compaq, IBM is a Registered
Trademark of International Business
Machines.

ALL QUOTED PRICES REFLECT A
5% CASH DISCOUNT

Visa, MasterCard and American Express
also accepted

Prices subject to change without notice.

Recognized as the two best PC-diagnostic tools on the market.

NOW AVAILABLE IN ONE GREAT PACKAGE...

ALL NEW

VER. 5.0

Micro-Scope™

UNIVERSAL DIAGNOSTICS SOFTWARE

Fully operating system independent diagnostic software.

PCUPGRADE
UTILITY OF THE MONTH

Recently named as PC Upgrade Magazine's Utility of the Month.

FULLY OPERATING SYSTEM INDEPENDENT, BIOS INDEPENDENT, AND CMOS INDEPENDENT.

MICRO-SCOPE Universal Computer Diagnostics was developed to satisfy the expanding need for accurate system diagnosis in the rapidly growing desktop computer market.

- **CACHE MEMORY** – "Micro-Scope" Ver. 5.0 now fully tests cache memory and the cache controller subsystem.
- **LOW LEVEL FORMAT** – Ability to do factory style initialization of all IDE drives, together with the ability to do factory style low level formatting on all drives, including MFM, RLL, ESDI, SCSI, and all IDE drives.
- **O/S, BIOS and CMOS INDEPENDENT** – Does not rely on O/S for diagnostics. Talks to PC on a hardware level regardless of the O/S, BIOS or CMOS setting.
- **TRUE HARDWARE DIAGNOSTICS** – Accurate testing of CPU, IRQs, DMA, memory, hard drive, floppy drive, video cards, etc.
- **DISPLAY DRIVE TYPE** – Reads and displays the actual drive parameters for any drive type automatically.
- **CPU DETERMINATION** – This capability is necessary for accurate system diagnosis on 386SX, 386DX, 486DX and 387 and 487 chip implementations. Because each of these specific chips has its own unique instruction set, and therefore cannot be accurately diagnosed with any program which cannot recognize these differences!
- **MEMORY TEST** – "Micro-Scope" 5.0 has no limitations as to the size of memory it can accurately test. Micro-Scope now also tests up to 2 meg of video memory!
- **MEMORY EXAMINE** – Displays any physical bit of memory. Very useful for determining memory conflicts. Very useful for determining available memory space.
- **BATCH CONTROL** – All tests, even destructive, may be selected for testing.
- **ERROR LOGGING** – Automatically inputs errors during testing to an error log.
- **AUTOMAPPING** – Automatically bad sector maps errors found on hard disks.
- **IRQ DISPLAY** – Show bits enabled in IRQ chip for finding cards that are software driven. (Network, etc.)
- **IRQ CHECK** – Talks directly to hardware and shows I/O address and IRQ of devices that respond.
- **SECTOR EDITOR** – Allows the editing of any sector of floppy or hard disk media (even track 0).
- **AND MUCH MORE...** We don't have enough space here for everything this software can do!

POST-PROBE™

1ST EVER UNIVERSAL POST CARD FOR ALL PCs!

The only Power-On Self-Test card you need to debug any "dead" PC!

SERVICE NEWS
PRODUCT OF THE MONTH

Named as Product of the Month in the July issue of Service News.

"This is the only card that will function in every system on the market. The documentation is extensive, and not only covers the expected POST Codes for different BIOS versions, but also includes a detailed reference to the bus signals monitored by the card."

— Scott Mueller from his globally recognized book, *'Upgrading & Repairing PCs, Second Edition'*



- Includes pads for voltmeter to attach for actual voltage testing under load.
- 4 LEDs monitor +5vdc -5vdc +12vdc -12vdc.
- Monitors Hi & Lo clock and OSC cycles to distinguish between clock chip or crystal failure.
- Monitors I/O Write and I/O Read to distinguish between write and read errors.
- Monitors memory write/read to distinguish between address line failures and memory chip failures.
- Monitors ALE for proper CPU/DMA operation.
- Monitors Reset to determine if reset is occurring during POST, indicating short.
- Monitors progress of POST without POST codes.
- Reads POST codes from any IBM or compatible that emits POST codes. ISA/EISA/MCA.
- Compatible with Micro Channel computers.

- Dip switch allows easy selection of I/O ports to read.
- Includes tri-state LOGIC PROBE to determine actual chip failures.
- Manual includes chip layouts and detailed POST procedures for all major BIOS's.

This is the perfect package for all repair technicians and self-maintainers.

Call MICRO 2000, Inc. for volume discounts and after sales service!

800-864-8008
1100 E. Broadway, Suite 301
Glendale, California 91205
818-547-0125 • Fax 818-547-0397

MICRO

Circle 235 on Inquiry Card.

- **AUSTRALIA** – MICRO 2000 Australia, P.O. Box 1777, Wollongong, NSW 2500. Tel: (042) 564446.
- **UK** – MICRO 2000 Europe, P.O. Box 2000, Latchworth, Herts, SG61 TG., England. Tel: +44 462 483483, Fax: +44 462 481484.
- **CANADA** – Business Data Systems, 169 Burnside Drive, London, Ontario, Canada N5W 5V5. Tel: (416) 777-2479 Fax: (519) 249-5420.



TFT Active Matrix Color
640 x 480 256 colors

STN Passive Matrix Color
640 x 480 256 colors

Monochrome Backlit VGA
640 x 480 32-grey scale

Intel 486 SX/DX/DX2 CPU

80M-340M Hard Disk

Built-in 15mm Trackball

4MB, 8MB, 20MB Memory

1.44MB Disk Drive

2x PCMCIA 2.0 Slots

2-hour Ni-Cad Battery

Need the **fastest** Windows performer?

High Performance **Micro-International HCP Model 65681M**

"If you need a notebook with processing power for massive spreadsheets and databases, to perform gray-scale imaging, or for other demanding tasks, the HCP 65681M is for you. It ran our Windows performance test twice as fast as the Compaq LTE lite 4/25E... In fact, this was the fastest monochrome notebook in our entire test sample. The HCP 65681M's monochrome screen quality is the best we saw from passive-matrix monochrome displays... and an excellent keyboard."

October 1993 BYTE/NSTL LAB REPORT

MICRO-INTERNATIONAL, INC. 10850 Seaboard Loop, Houston, Texas 77099
National Sales:(800) 967-5667•Local Sales:(713) 495-9096•FAX:(713) 495-7791

\$2740 for a monochrome 486/66M system with MS-DOS 6.0, Windows 3.1, 8MB RAM, and 250MB hard disk.
Prices for other configurations are available upon request.

Office hours Monday-Friday 8:00-6:00 • Saturday 10:00-1:00 • Sunday-Closed

Between The Devil And The Deep Blue Sea.

1942

THE PACIFIC AIR WAR™

torpedo "fish" on unsuspecting carriers. There's no room for error when you're a naval aviator in **1942, The Pacific Air War**, the ultimate simulation of air combat in the South Pacific.

Taking on the same challenges that World War II fighter pilots faced, your tour of duty includes some of the most heroic battles ever fought. Battles that will have you chasing down Wildcats, Corsairs, and Zeros in death-defying dogfights. Performing high-speed dives upon heavily defended carriers. And pushing your skills to the limit as you master WW II air combat in an innovative virtual cockpit.

The outcome of the war in the Pacific turns upon your actions. Your task force is depending on you. And the skies are yours to control in **1942, The Pacific Air War**.

**THEY WERE DESPERATE,
DARING AND DEADLY!**

The relentless gunfire of Japanese Zeros. Gravity-twisting dive-bomb attacks. Dropping

CHALLENGE the enemy at the battles of Coral Sea, Midway, Eastern Solomons, Santa Cruz, and the Philippine Sea!

COMMAND U.S. or Japanese forces!

PILOT any of ten historically-accurate planes, each with its authentic cockpit and flight characteristics!

SWEAT over the comprehensive strategy for all naval forces!

EXPERIENCE the thrill of head-to-head dogfights with a friend via modem connection.

MICRO PROSE®

© 1993 MicroProse. ALL RIGHTS RESERVED.
For IBM-PC/Compatibles.

Circle 225 on Inquiry Card.

The **Ultimate** Frame Grabber

Viper Vision®



FEATURES:

- *15 Second Installation, plugs into printer port.
- *Inexpensive, costs less than a high resolution scanner.
- *Cost Effective, bypass film development.
- *Supports Most Major Graphics Output Formats, GIF, TIFF, TGA, PCX, BMP & Jpeg.
- *Up to 16 Million Color Resolution.
- *Users Manual Included.
- *Money Back Guarantee.
- *Free Technical Support.
- *Windows 3x Support.
- *OEM Support.



Fargo Priemara Photo Quality Color Printer
(only \$699.00)



Inex MultiMedia Notebook
With Built in Sound and
Active Color Matrix
(CALL FOR PRICE)



With Aldus PhotoStyler
add only \$69.00

To beautiful output

New Low Price
\$259.00



To Viper Vision

From These



Viper Vision is the fastest and easiest way to import any picture directly into your computer! Viper Vision's sharp input/output is ideal for Architects, Engineers, Real Estate, Sales, Police, Medical, Government and Business. Simply capture a Photo image using your VCR, LASER DISK, TV or CamCorder. Viper Vision Supports NTSC or PAL formats and easily plugs into the printer port of your computer in just seconds! Take pictures of work progress, terrain or other features. Manufacturers can add pictures of inventory items to their databases quickly and easily. Marketing personnel can make sales brochures in just seconds. Graphic Arts & Publishing personnel can experience resolution 720 x 480 true color. You can even output directly to a linotronic or similar image setter or just send to your favorite service bureaus. For home use the Viper Vision is the ideal product to store your favorite pictures in digital format, permanently. Viper Vision is fast!, images are processed in about a half of a second. Why pay to have snapshots developed and then run through your scanner? With Viper Vision you simply bypass the whole process. Viper Vision is easy to use, simply put, any image that you see through the viewfinder of your CamCorder can be imported into your Windows application. Call and order yours today!

Military & Government



Insurance



Real Estate & Construction



Medical



Desktop Publishing



ANISAD 1-800-951-1113 (602) 578-3780

FAX (602) 578-0719 Hours Mon-Fri 8am to 8pm, Sat 11am to 5pm PST

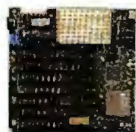
Terms & Conditions: Freight charges are additional and non-refundable. A RMA number is required for all returns. All non-defective returns, unopened, refused, or cancelled orders, will be subject to a 20% restocking fee. No refunds on software. Price and availability subject to change without notice. Purchase price at the time of order are final. Trademarks and registered trademarks are of their respective companies.

**Resellers, Distributors
and OEM Welcome**

Se Habla Espanol



Jameco Motherboards



- Motherboards also available without CPU! Call for details
- Diagnostic and operating system software available
- One-year warranty

95231	80486DX 50MHz w/CPU	\$399.95
95334	80486SLC 50MHz w/CPU	\$399.95
95222	80486DX 33MHz w/CPU	\$549.95
79214	80486SX 25MHz w/CPU	\$289.95
82333	80386DX 40MHz w/CPU	\$239.95
82350	80386DX 33MHz w/CPU	\$219.95
101821	80386SX 33MHz w/CPU	\$124.95
84945	XT 10MHz w/CPU	\$79.95

RAM Memory

41371	41256-100	256KBx1	\$1.75
41398	41256-120	256KBx1	\$1.58
42251	511000P-80	1MBx1	\$5.95
42219	511000P-10	1MBx1	\$5.75

SIPPS

41700	421000A9A-70	1MBx9	\$60.95
41718	421000A9A-80	1MBx9	\$49.95
41697	421000A9A-10	1MBx9	\$49.95

SIMMS

41523	41256A9B-80	256KBx9	\$14.95
41486	41256A9B-10	256KBx9	\$14.95
41689	421000A9B-80	1MBx8	\$49.95
41742	421000A9B-60	1MBx9	\$59.95
41751	421000A9B-70	1MBx9	\$54.95
41769	421000A9B-80	1MBx9	\$48.95

SIPP to SIMM Converter

- Use SIPP's in place of SIMM's
- Upgrade from a SIPP motherboard to a new SIMM motherboard without buying new RAM
- Fits into standard 30 pin SIMM socket

93382	SIPP Module Converter	\$9.95
-------	-----------------------	--------



Keyboards & Keypad

78271	32-key keypad	\$59.95
20431	84-key keyboard	\$39.95
17128	101-key enhanced	\$74.95
17136	130-key enhanced	\$99.95

Computer Power Supplies

- Fits most popular desktop mini vertical, and vertical cases • One-year warranty
 - 8088/80286/80386 and compatible • Built-in fan
- | | | |
|-------|-----------------|----------|
| 19465 | 150 Watt (8088) | \$69.95 |
| 67467 | 200 Watt (8088) | \$89.95 |
| 19545 | 200 Watt | \$89.95 |
| 19553 | 200 Watt mini | \$89.95 |
| 65728 | 300 Watt | \$139.95 |

Graphics/Memory Cards

- 8088/80286/80386 and compatible
- One-year warranty
- Expand your memory or enhance your graphics capabilities

93542	VGA Hi-color card	\$139.95
67459	VGA card	\$59.95
91230	Monochrome Graphics	\$39.95
29313	32MB Memory card	\$144.95
19975	(8088) Memory Card	\$49.95

Parallel Printer Cables and Adapter

28695	PPC Adapter - straight	\$5.95
28716	PPC6 6' - straight	\$4.95
28708	PPC12 12' - straight	\$8.95
28741	PPR6 6' - right angle Centronics	\$6.95

9-Pin Serial Cable

31721	SAT6 9-pin serial cable	\$4.95
-------	-------------------------	--------

DB25-Pin Extension Cable

39538	25M10M Male to male	\$8.95
-------	---------------------	--------

Floppy Disk Drives

- 8088/80286/80386 and compatible
- Additional accessories available

74392	FD505	3.5"/5.25"	\$149.95
74384	FD235J	2.88MB 3.5"	\$119.95
40774	356KU	1.44MB 3.5"	\$79.95
17099	FD55B	360KB 5.25"	\$89.95
17101	FD55G	1.2MB 5.25"	\$99.95
79396	SD540	360KB 5.25"	\$59.95

Floppy Controllers and I/O Cards

- One-year warranty
- 8088/80286/80386 and compatible

Multi I/O with Floppy Controller

19895	8088 Multi I/O	\$69.95
19908	286/386 Multi I/O	\$9.95

Floppy Disk Drive Controller Cards

19617	Two-drive controller	\$34.95
19668	Four-drive controller	\$44.95

I/O Card

104109	4 Serial, 3 parallel	\$69.95
--------	----------------------	---------

RS232 Serial Cards

78713	16450 UART	\$29.95
-------	------------	---------

Conner IDE Hard Drives

- One-year warranty

14058	CP3000	40MB	\$169.95
14066	CP3008A	80MB	\$209.95
93286	CP30174E	170MB	\$249.95
93294	CP30254	250MB	\$299.95
93307	CP30544	545MB	\$749.95

Silicon Valley IDE Disk Drive Adapter Cards

- One-year warranty

10233	ADP20	16-bit hard	\$22.95
10250	ADP20F	16-bit hard/floppy	\$29.95
10268	ADP50	8-bit hard	\$59.95
10276	ADP60	16-bit hard w/ BIOS	\$69.95
10284	ADP60F	16-bit hard/floppy w/ BIOS	\$74.95
74114	ADP65F	16-bit hard/quad floppy drive adapter	\$99.95
101670	ADP90VL	Super I/O Card (VESA)	\$99.95

D-Subminiature Connectors

- Compatible with 24 AWG Cable • Metal shell
- Solder cups for 22 AWG wire • Male connectors with grounding tangs

Part No.	Product No.	Gender	1-9	10-99
15747	DE9P	M	\$4.35	\$3.35
15771	DE9S	F	.47	.39
15034	DA15P	M	.53	.45
15051	DA15S	F	.57	.49
15114	DB25P	M	.63	.55
15157	DB25S	F	.73	.63
15472	DC37P	M	1.15	.95
15499	DC37S	F	1.25	.99
15675	DD50P	M	1.79	1.49
15691	DD50S	F	2.25	1.69

D-Subminiature Slim Line Gender Changers

18497	Interfaces two D-sub 9-pin F	\$3.95
18489	Interfaces two D-sub 9-pin M	3.95
56071	Interfaces two D-sub 15-pin F	4.19
56063	Interfaces two D-sub 15-pin M	4.19
18446	Interfaces two D-sub 25-pin F	4.29
18420	Interfaces two D-sub 25-pin M	4.29

JAMECO™
ELECTRONIC COMPONENTS
COMPUTER PRODUCTS



Call 1-800-831-4242 to order today!

EPROMS



39909	2708	\$4.95
33611	TMS2716	6.95
40002	2716	3.95
40125	2732A-25	4.19
140230	2764A-20	4.49
39829	27C64-15	3.75
39933	27128-25	7.75
39968	27128A-20	4.49
39984	27128A-25	4.49
39677	27C128-15	5.39
40037	27256-15	5.39
40061	27256-25	4.75
39714	27C256-15	5.49
39722	27C256-20	5.25
39781	27C512-15	6.49
65699	27C020-15	10.95
43692	68766-35	4.95

UVP EPROM Eraser

- Erases all EPROM's
- Erases 1 chip in 15 minutes
- Erases 8 chips in 21 minutes
- UV intensity: 6800 UW/CM²
- Size: 9.0"L x 3.7"W x 2.6"H
- One-year mfg's warranty



15712	DE4	8-Chip eraser	\$89.95
-------	-----	---------------	---------

1 Socket 16K-2MB E(E)PROM Programmer

- Programs EPROM's, EEPROM's, and Flash memories
- Programs 16KB to 2MB EPROM's
- Programming speeds/algorithms: Normal, Intelligent, and Quick pulse
- Menu driven software • Full screen buffer editor
- File formats supported: Intel Hex, Motorola S Hex, Tektronix Hex, and Binary
- 2 & 4-way Binary file splitting programs
- 2 & 4-way Binary file shifter programs
- Includes adapter card, software and manual
- Size: 7"L x 5.5"W x 1.75"H • One-year warranty

78457	1 Socket 16K-2MB (above)	\$199.95
101400	1 Socket 16K-512KB	129.95
78465	4 Socket 16K-2MB Programmer	269.95
78473	8 Socket 16K-2MB Programmer	469.95
78481	1 Socket 16K-8MB Universal	679.95

Portable IC Tester

Our hand-held IC tester is an easy-to-operate, cost effective unit that includes excellent functions.

- Supports TTL, CMOS, DRAM 41, and DRAM 44 Series
- Size: 7"L x 3.625"W • One-year warranty

73525	Portable IC Tester	\$144.95
-------	--------------------	----------

Microprocessors

26147	MMS4104N	\$24.95
26227	MMS8274N	7.49
43158	6402	4.95
43166	65C02	5.95
43254	6522	3.75
43596	6821	1.85
51844	8031	3.59
51876	80C31	6.95
52003	8052AH	6.95
52142	8088	3.95
52652	8251A	2.95
52724	8255	2.75
52732	8255A-5	2.95
52417	82C55A	3.95
53022	8748	8.75
53057	8749H	9.75
53081	8751H	24.49
52978	87C51	32.95

Heatsink/Fan for 80486 CPU!

Keep your 80486 cool!

- Just snap it in without having to remove your CPU from the motherboard
- Size: 1.95"L x 1.95"W x .80"H • CFM: 6.3

67660	486 Heatsink w/Fan	\$12.95
-------	--------------------	---------

Jameco Desert Cooler

- Cools down your computer by more than 80%
- Installs on the back panel of your computer
- Size: 4.8"L x 1.6"W x 1.5"H • CFM: 30

79011	Desert Cooler	\$44.95
-------	---------------	---------

TSM Fancard II

- Circulates air directly on and around boards and components prone to overheating
- Can be installed into any PC slot
- Size: 13.4"L x 0.7"W x 3.3"H • CFM: 25

79020	Fancard II	\$38.95
-------	------------	---------

Switching Power Supply for Apple II, II+ and IIe

- Can drive four floppy disk drives and up to eight expansion cards
- Short circuit and over load protection inside the Apple II, II+, IIe
- Fully regulated +5V @ 5A, +12V @ 2.5A, -5V @ 5A, -12V @ 5A
- Same size as original Apple power supply
- Apple type plug-in power cord included
- 110V/220V switchable • Weight: 2.8 lbs
- Size: 9.875"L x 3.5"W x 2.25"H • 60 Watt
- One-year warranty • Data included

22269	KHP4007 Power supply	\$49.95
-------	----------------------	---------

Switching Power Supply for Apple IIGS

- Fully regulated +5VDC @ 6A, +12VDC @ 2A, 5VDC @ 0.5A, -12VDC @ 0.5A • 60 Watt
- Input Voltage: 115VAC • One-year warranty

85518	Switching power supply	\$69.95
-------	------------------------	---------

Metex Digital Multimeters

- Handheld high accuracy
- Measures AC/DC voltage, AC/DC current, resistance, diodes, audible continuity test, transistor hFE
- Manual ranging w/overload protection
- Comes with probes, batteries, case and manual • One-year warranty

27078	3.5 digit multimeter	\$59.95
-------	----------------------	---------

27086	3.5 digit multimeter with frequency & capacitance	\$69.95
-------	---	---------

27115	3.5 digit multimeter	\$39.95
-------	----------------------	---------

27140	4.5 digit multimeter with tach and dwell	\$69.95
-------	--	---------

27158	4.5 digit w/frequency and capacitance/data hold switch	\$99.95
-------	--	---------

27078	3.5 digit multimeter	\$59.95
-------	----------------------	---------

27086	3.5 digit multimeter with frequency & capacitance	\$69.95
-------	---	---------

27115	3.5 digit multimeter	\$39.95
-------	----------------------	---------

27140	4.5 digit multimeter with tach and dwell	\$69.95
-------	--	---------

27158	4.5 digit w/frequency and capacitance/data hold switch	\$99.95
-------	--	---------

27078	3.5 digit multimeter	\$59.95
-------	----------------------	---------

27086	3.5 digit multimeter with frequency & capacitance	\$69.95
-------	---	---------

27115	3.5 digit multimeter	\$39.95
-------	----------------------	---------

27140	4.5 digit multimeter with tach and dwell	\$69.95
-------	--	---------

27158	4.5 digit w/frequency and capacitance/data hold switch	\$99.95
-------	--	---------

27078	3.5 digit multimeter	\$59.95
-------	----------------------	---------

27086	3.5 digit multimeter with frequency & capacitance	\$69.95
-------	---	---------

27115	3.5 digit multimeter	\$39.95
-------	----------------------	---------

27140	4.5 digit multimeter with tach and dwell	\$69.95
-------	--	---------

27158	4.5 digit w/frequency and capacitance/data hold switch	\$99.95
-------	--	---------

27078	3.5 digit multimeter	\$59.95
-------	----------------------	---------

27086	3.5 digit multimeter with frequency & capacitance	\$69.95
-------	---	---------

27115	3.5 digit multimeter	\$39.95
-------	----------------------	---------

27140	4.5 digit multimeter with tach and dwell	\$69.95
-------	--	---------

27158	4.5 digit w/frequency and capacitance/data hold switch	\$99.95
-------	--	---------

27078	3.5 digit multimeter	\$59.95
-------	----------------------	---------

27086	3.5 digit multimeter with frequency & capacitance	\$69.95
-------	---	---------

27115	3.5 digit multimeter	\$39
-------	----------------------	------

Never again worry about computer theft or damage

What could be better than full replacement?

By now, you've probably heard or read about SAFEWARE® Insurance for microcomputers. But you may still wonder just what it protects, or whether it's really worth the investment. If you've never lost any part of your computer system or software, you probably don't yet realize the limitations of most standard insurance coverages.

What do you mean it's not covered?

Operating your computer system without SAFEWARE protection is fine as long as you don't have to worry about an accident or loss. But what if you came to your office one morning to find you'd been robbed? Or your home had been ransacked? Or that a pipe had burst and caused water damage? Or that your system had fallen victim to a leading destroyer of computers—a power surge? All events beyond your control. If something like this should happen to you, you're likely to find out the hard way how limited your standard insurance policy's protection really is. No matter how little or how much you have invested in your computer system, discovering that it's not covered can be an expensive lesson.

What's the right coverage?

SAFEWARE's COMPUTEROWNERS™ Policy is a simple, easy-to-understand coverage you can count on. The policy offers full repair or replacement of hardware, media and purchased software, after a low \$50 deductible.

With your COMPUTEROWNERS Policy there's no need for you to schedule equipment or software as you do with "rider" policies. This will be especially important to you if you're ever planning to buy additional equipment or software, even just one peripheral.

No risk offer!

Your COMPUTEROWNERS Policy is a comprehensive plan of insurance, which means that it covers hardware, purchased software and media. Your complete system is protected against theft, fire and accidental damage. Your SAFEWARE Policy even covers damage caused by power surges . . . the leading destroyer of microcomputers.

The COMPUTEROWNERS Policy does not cover theft from an unattended vehicle, earthquake or computers outside of the U.S. and Canada. Call for these coverages.

Now, the COMPUTEROWNERS Policy is available on a no risk basis. If you are not completely satisfied with your coverage, you may return the policy for a full refund within 10 days of receiving it.



Press Reports

COMPUSERVE MAGAZINE . . . "If you use your computer for business, chances are your homeowners' policy won't cover it. Instead, you need to purchase special insurance. If you're self-employed, the premiums are tax-deductible."

THE WASHINGTON POST . . . "According to industry analysts, thefts of personal computers have risen by 400 percent since 1991."

Tens of thousands have said "yes!"

Since it was first introduced in 1982, tens of thousands of computer owners have said "yes" to SAFEWARE. Owners of systems, from the smallest portable to larger sophisticated business systems, are finding that SAFEWARE offers the most affordable and complete protection. SAFEWARE coverage offers the simplest peace of mind available to ensure carefree computing.

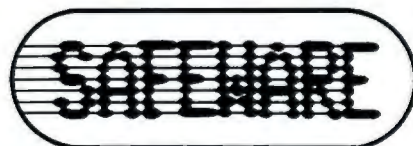
Easy to order!

Choose from two simple ways to pay for your COMPUTEROWNERS Policy: Call the toll-free phone number listed and we'll charge the premium to your VISA, MasterCard or American Express. You can also mail the coupon along with your check or credit card payment.

Total Hardware, Media & Software System Value	Annual Premium
Up to \$2,000	\$49
2,001 - 5,000	69
5,001 - 8,000	89
8,001 - 11,000	109
11,001 - 14,000	129

Call toll-free for rates on higher coverage

It is an underwriting requirement that you insure all your computer equipment for full replacement cost.



SAFEWARE, The Insurance Agency Inc.
2929 N. High St.
P.O. Box 02211
Columbus, Ohio 43202

1-800-SAFEWARE

NOW AVAILABLE IN CANADA!

With your COMPUTEROWNERS policy you get...

- Full repair or replacement coverage.
- Freedom from worries of fire, theft or accidental damage.
- Ultimate in power surge protection.
- Costs as low as \$49 per year.

ACTIVATE A SAFEWARE COMPUTEROWNERS POLICY NOW!

Complete, sign and return with your credit card or check payment. Or, for faster service, call

1-800-800-1492

On CompuServe: GO SAF

YES! MY COMPUTER NEEDS IMMEDIATE COVERAGE.

I understand I have 10 days from receipt of my policy to review terms and conditions. If not satisfied, I can return for a full refund.

Please Print Clearly

Name

Address

City

State/Zip

Total System Value \$

Enclosed is my payment for one year

- ☐ Check enclosed
☐ MC ☐ VISA ☐ American Express

Card #

Expiration Date

Signature

Daytime phone

This ad is a general summary of the provisions and qualifications of the insurance benefits included in the policy. Review your policy for full details. Call for coverage in TX, MI and NY. Void where prohibited.

Mail to:
SAFEWARE, The Insurance Agency Inc.
2929 North High St.
P.O. Box 02211
Columbus, Ohio 43202

Underwritten by
AMERICAN BANKERS INSURANCE COMPANY
11222 Quail Roost Drive, Miami, FL 33157

TAYTE



LEAVE IT TO US TO RACK THINGS UP

RECORTEC's Rack Mount PC compatible computers, monitors, keyboards and printer continue the tradition of manufacturing excellence RECORTEC started in 1969. With our broad product line, fast delivery, excellent pre and post sale service, it's no wonder more and more people "leave it to us to rack things up".



QUALITY

All products 100% tested and verified prior to shipment.

RELIABILITY

Field proven components backed by a comprehensive warranty.

SERVICE

Large stock for fast delivery plus assistance by knowledgeable sales and support personnel.

SOLUTIONS

Choose from many models which offer a wide range of solutions for a variety of rack mount needs. We also offer custom designs when a standard product just won't do.



CALL OR FAX FOR MORE INFORMATION.

1-800-729-7654



RECORTEC, INC.

1290 Lawrence Station Road Sunnyvale, CA 94089

Tel: (408) 734-1290

Fax: (408) 734-2140



How to make powerful new connections in 10 seconds. Or less.

The new Adaptec® SlimSCSI™ host adapter instantly connects your PCMCIA-ready notebook or PDA to SCSI-based peripherals, including the latest CD-ROMs, tape drives, and scanners. It's the quickest way to tap into your database or add some pizzazz to your presentations, no matter where you are.

Getting started is just as quick. SlimSCSI comes bundled with SCSIworks!®, the DOS/Windows software that makes it easy to load drivers for the peripherals you're using.

Ask your dealer for Adaptec's latest IOWare® product, the new SlimSCSI host adapter. Or, for PDAs and notebooks with parallel port connections, ask for Adaptec's MiniSCSI™. For more information about either product, call 1-800-934-2766 (1-408-957-7150 for information by fax).

They're great ways to make new connections. Fast.

adaptec

NOW MORE IMPORTANT THAN EVER.

Copyright © 1994 Adaptec, Inc. All rights reserved. Adaptec, the Adaptec logo, SlimSCSI, and IOWare are trademarks of Adaptec, Inc., and SCSIworks! and MiniSCSI are trademarks of Trantor Systems Limited, an Adaptec company, all of which may be registered in some jurisdictions.

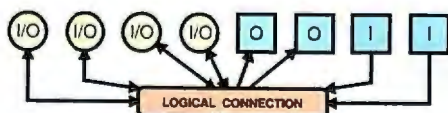
PRINTER SHARING & MEMORY

800-238-9415

I/O = input/output

○ = serial

□ = parallel



LCX-1000 (1Mb) \$495

8 ports; 4 serial I/O; 57,600 bps

2 parallel in, 2 parallel out

LC-256 (256Kb) \$399

LC-512 (512Kb) \$449

8 ports; 4 serial I/O; 19,200 bps

2 parallel in, 2 parallel out

LXFR-ETC \$49

PC-to-PC File Transfer for DOS,

Windows & OS/2, 4 user license

PB-42PP-256Kb \$249

PB-42PP-1Mb \$299

PB-42PP-4Mb \$449

6 parallel ports; 4 in / 2 out

Upgradable to 4Mb; 25,000 cps

LC Jr.-256 (256Kb) \$199

LC Jr.-512 (512Kb) \$249

5 ports; 4 serial in, 1 parallel out

Up to 115,200 bps

LC-41PAS \$69

5 parallel ports; 4 in / 1 out

Smart-switch; 25,000 cps

SPPS (NO Xon/Xoff) \$49

9600 bps to 115,200 bps,

Serial / Parallel Converter

PB-11PP-1Mb \$199

2 parallel ports; 1 in / 1 out

Upgradable to 16Mb; 25,000 cps



PC SIMMs

EISA SIMMs

HP4 & HP111si

PCMCIA

TOSHIBA

MAC SIMMs

POWERBOOK

LOGICAL CONNECTION 4660 Portland Road NE #108 Salem, OR 97305-1658 Tech.: (503) 390-9375 FAX: (503) 390-9372



JDR Microdevices®

2233 SAMARITAN DRIVE, SAN JOSE, CA 95124

Serving you since 1979

BUY WITH CONFIDENCE FROM JDR!

30-DAY MONEY BACK GUARANTEE

1 YEAR WARRANTY

TOLL-FREE TECH SUPPORT



INTERFACE CARDS

Fast Multi I/O Card

- Includes two NS16550 serial ports, one parallel port and one game port
- 8-bit 286/386/486 compatible card



MCT-AIO+	As above with one NS16450	\$89.95
MCT-AIO	IDE w/NS16550 compatible serial	\$49.95
MCT-IDEIO+	IDE w/NS16550 compatible serial	\$99.95
MCT-IDEIO	IDE w/NS16450 compatible serial	\$69.95
MCT-VIO	V.L. Bus IDE and Multi I/O card	\$99.95
MCT-IDEFH	16-bit IDE floppy card	\$29.95
MCT-VCFH	VESA Local Bus cache IDE controller	\$229.95
MCT-VSCSI	VESA Local Bus SCSI-2 controller	\$299.95

VIDEO PRODUCTS

VGA Package with Accelerator Card

- 1024 x 768 in 16/256 colors, 800 x 600 in 16/256/64K colors, 640 x 480 in 16/256/64K/16M colors
- 14" diagonal screen; 0.28mm
- 16-bit 286/386/486 PC compatible Windows accelerator card, interlaced and non-interlaced modes



VGA-PKG-1024N	0.39mm, 1024 x 768 VGA package	\$459.95
VGA-PKG-1024	0.39mm, 1024 x 768 VGA package	\$349.95
VGA-MONITOR	0.39mm, 1024 x 768 int. monitor	\$269.95
VGA-MON-1024N	0.28mm, 1024 x 768 non-int. mon.	\$379.95
VGA-MON-17N 17"	0.26mm 1280 x 1024 non-int. mon.	\$799.00

Low Cost Windows Accelerator

- 16-bit 286/386/486 PC compatible; supports interlaced and non-interlaced, analog or multisynch monitors; VESA software compatible
- Up to 1280 x 1024 resolution in 16 colors



MCT-VGA-5000	16-bit Windows accelerator	\$99.95
SPEEDSTAR-PRO	16-bit Windows accelerator	\$129.95
MCT-VGA-4000	16-bit 1024 x 768/256 color card	\$129.95
MCT-VGA-1000	16-bit 640 x 480 VGA card	\$49.95

DEVELOPERS TOOLS

POST Code Display Card \$79.95

- 286/386/486 compatible
- Displays Power On Self-Test codes
- Works when software won't boot computer
- Includes AMI Diagnostics software



PCODE+	Above without AMI Diagnostics	\$79.95
PCODE	Above without AMI Diagnostics	\$49.95

Wire-Wrap

Prototype Cards

JDR-PR2	8-bit with I/O decode layout	\$29.95
JDR-PR2-PK	Parts kit for JDR-PR2 decode	\$8.95
JDR-PR10	16-bit with I/O decode layout	\$34.95
JDR-PR10-PK	Parts kit for JDR-PR10 decode	\$12.95
PDS-601	8-bit breadboard with decode	\$79.95
PDS-611	16-bit breadboard with decode	\$99.95

EPROM Eraser \$39.95

- Quickly and simultaneously erase up to 4 standard EPROMs
- Includes wall plug power supply



DATARASE II

DATARASE II		\$39.95
-------------	--	---------

EPROM Programmer

- Programs devices up to 512K bits, plus 27C100, 27C101, 27C301, 27C1000, 27C1001, 27C2001, 27C4001 & more
- With 8-bit 8088 & 286/386/486 PC compatible card
- ZIF socket accepts 0.6" wide DIP IC's to 32 pins



MOD-MEP-1A	As above with 4 ZIF sockets	\$199.95
MOD-MEP-4A	As above with 4 ZIF sockets	\$269.95

SYSTEM BASICS

3-Button Mouse \$14.95

- Accuracy 290-1450 DPI
- Opto-mechanical design



JDR-MOUSE-3		\$14.95
MOUSE-PAD	Keeps mouse ball free of dirt	\$4.95
MCT-GAME	Dual port game card	\$29.95
JSTK-300	Joystick	\$9.95
JSTK-500	Pilot-style joystick	\$19.95

MULTIMEDIA

Low Cost Internal CD-ROM Drive

- 5-1/4" half-height internal drive with 1/2 length interface card
- 150Kb-175Kb per second, 350ms average access time
- Includes drive, interface card, cables and manual



CDROM-I		\$199.95
CDR-84	NEC internal dual speed CD-ROM drive	\$499.95
MCT-SOUND	8-bit sound card	\$49.95
SB-DLX	SoundBlaster 8-bit sound card	\$89.95
VIDEOBLASTER	16-bit video card with software	\$329.95

STORAGE DEVICES

5-1/4" & 3-1/2" Combination Drive

- 5-1/4" half-height beige drive
- Supports 1.44Mb, 1.2Mb, 720Kb & 360Kb diskettes



FD-505		\$149.95
FDD-2.88A	2.88Mb 3-1/2", Beige	\$99.95
FDD-1.44A	1.44Mb, 3-1/2", Beige	\$59.95
FDD-1.44X	1.44Mb, 3-1/2", Black	\$59.95
FDD-1.2	1.2Mb, 5-1/4", Beige	\$59.95
FDD-360	360Kb, 5-1/4", Black	\$59.95

Preformatted Bulk Diskettes in Quantities of 250

MD2D-BULK	5-1/4" 360Kb DS/DD disks w/labels & tabs	\$.25 ea
MD2H-BULK	5-1/4" 1.2Mb DS/HD disks w/labels & tabs	\$.45 ea
3.5D-BULK	3-1/2" 720Kb DS/DD disks w/labels & tabs	\$.39 ea
3.5HD-BULK	3-1/2" 1.44Mb DS/HD disks w/labels & tabs	\$.59 ea

250Mb Tape Drive \$169.95

- 286/386/486 PC compatible
- QIC-40 read and QIC-80 read/write compatible
- Up to 3.5Mb/minute transfer rate
- 5-1/4" internal half-height drive
- Includes DOS backup software and manual



92501		\$169.95
-------	--	----------

IDE Hard Drives

PART #	BRAND	CAP.	SPEED	TYPE	PRICE
CP-30084	Conner	84Mb	19ms	3-1/2" IDE	\$189.95
ST-3096A	Seagate	89Mb	16ms	3-1/2" IDE	\$189.95
ST-3144A	Seagate	131Mb	16ms	3-1/2" IDE	\$209.95
CP-30174	Conner	170Mb	17ms	3-1/2" IDE	\$229.95
CP-30254	Conner	250Mb	14ms	3-1/2" IDE	\$269.95

Seagate IDE Drive Kits

- 16-bit 286/386/486 PC compatible card
- Includes hard drive
- 16-bit controller interfaces two hard and two floppy drives



HDKIT-80	Kit with 89Mb ST-3096A drive	\$209.95
HDKIT-130	Kit with 131Mb ST-3144A drive	\$229.95
HDKIT-210	Kit with 214Mb ST-3243A drive	\$269.95

UPGRADE COMPONENTS

Dynamic RAM

PART #	SIZE	SPEED	TYPE	PRICE
41256-80	256K x 1	80ns	DIP	\$2.39
1MB-80	1M x 1	80ns	DIP	\$4.99
41256A98-80	256K x 9	80ns	SIMM	\$14.95
41256A98-60	256K x 9	60ns	SIMM	\$16.95
421000A98-80	1M x 9	80ns	SIMM	\$49.95
421000A98-60	1M x 9	60ns	SIMM	\$59.95
424000A98-80	4M x 9	80ns	SIMM	\$159.95
424000A98-60	4M x 9	60ns	SIMM	\$179.95

DOE TO CURRENT MARKET CONDITIONS, CALL FOR CURRENT DRAM PRICES

Math Co-Processors

intel

PART #	SPEED	PRICE	PART #	SPEED	PRICE
8087-2	8MHz	129.95	80387-SXP	≤25MHz	74.95
8087	5MHz	89.95	80387-DXP	≤33MHz	79.95
80287-XL	12MHz	74.95	80487-SX	≤25MHz	369.95

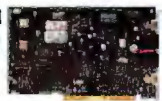
OverDrive Processors

- ODP486-SX20 For 20MHz 486SX OverDrive socket ... \$299.95
- DDP486-SX25 For 25MHz 486SX OverDrive socket ... \$359.95
- ODP486R-DX25 Replace 25MHz 486DX w/50MHz DX2 ... \$359.95
- ODP486R-DX33 Replace 33MHz 486DX w/66MHz DX2 ... \$529.00
- ODP486-DX33 66MHz 486DX2 for OverDrive socket ... \$529.00

MODEMS & FAX

14,400 Baud Internal Fax/Modem

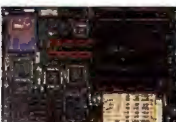
- 14,400/12,000/9600/4800/2400 baud modem & fax
- Full Hayes command set compatibility
- QuickLink II communications software



MOTHERBOARDS

VESA Local Bus 486DX Motherboard \$599

- 33MHz Intel 80486DX or 66MHz Intel 80486DX2 CPU
- Uses 256K x 9, 1M & 4M x 9 60ns SIMMs (8K installed)
- ZIF CPU socket for upgrades
- Eight 16-bit expansion slots
- MS-DOS, Windows 3.1, DESQview 386, Novell NetWare and OS/2 compatible



MCT-M486VL-33	33MHz 486DX VESA local bus	\$599.00
MCT-M486VL-66	66MHz 486DX VESA local bus	\$899.00
MCT-M486EV-66	66MHz DX2 w/VESA & EISA bus	\$999.00
MCT-M386SX-33	33MHz 386SX	\$129.95
MCT-C386-33	33MHz cache 386	\$249.95
MCT-C386-40	40MHz cache 386	\$299.95
MCT-M486SX-33	33MHz cache 486SX	\$449.95
MCT-M486-33	33MHz cache 486DX	\$549.00
MCT-M486-50	50MHz cache 486DX	\$799.00
MCT-M486-66	66MHz cache 486DX2	\$849.00
LITHIUM-6V	6 volt lithium battery	\$10.95



FREE JDR CATALOGS!
PC EDITION AND COMPONENTS EDITION AVAILABLE NOW!
800-538-5000



800-538-5000

Toll-Free Fax Ordering
800-538-5005

Local **408-559-1200**
BBS **408-559-0253**



KEY CODE 1057

TERMS: For shipping & handling include \$5.00 for ground & \$7.50 for air. Orders over 1 lb. and foreign orders may require additional shipping charges—contact our Sales Dept. for the amount. CA residents must include applicable sales tax. Prices subject to change without notice. We are not responsible for typographical errors. We reserve the right to limit quantities and to substitute manufacturer. All merchandise subject to prior sales. A full copy of our terms is available upon request. Items pictured may only be representative. JDR, the JDR logo, JDR Microdevices, and the MCT logo are registered trademarks of JDR Microdevices, Inc. Modular Circuit Technology is a trademark of JDR Microdevices, Inc. Copyright 1993 JDR MICRODEVICES.



7345 AT 345mg IDE \$279

WEST COAST MICRO INCORPORATED

4901 Morena Blvd, Suite 903 • San Diego, CA 92117
 Fax (619) 581-0125 **1-800-581-6040** (619) 581-6040

P.O.'s accepted from Universities and Qualified Firms



TAPE DRIVES

Conner 250 With Tape \$149
 Colorado Jumbo 250 \$159

VIDEO CARDS

DIAMOND
 Diamond's video cards are award-winning and cost effective video solutions. Their popular-selling SpeedStar board has won numerous awards including PC Magazine Award's #1 Video Accelerator. Their new Stealth and Viper are truly the cutting edge in true color, 24-bit video technology. Five year limited warranty, unlimited technical support.
 SpeedStar24x ISA, max. 1024x768 NI, 72MHz, 24-bit, 16.7 ml. colors \$129
 VLB-Bus, 16 ml. WinMark, 1MB, 16.7 MI. Colors, 72MHz \$129
 SpeedStarVL 1024x768 NI, 1200x1024 Interlaced \$189
 Stealth24x VLB-Bus, S3 928 chip, 1MB VRAM, 1280x1024 Int. \$259
 Viper VLB VLB-Bus, 74MHz, 2MB VRAM, Watteck P9000, 60 Million \$379
 WinMark SVGA VLB 1MG Not Upgradable \$89
 Cines Logic SVGA VLB 1-2, 1MB Upgradable to 2 \$119

CONTROLLER BOARDS

Promise DC4030VL-VLB, IDE Caching Controller \$199
 Adapter 1542CX-ISA, SCSI Controller \$249
 Adapter 2742T-EISA, SCSI Controller \$289
 IDE/IO card, 24/16/16 \$19
 IDE/IO-VLB, 24/16/16 \$35

MEMORY

CALL FOR BEST PRICE • ALL SPEEDS • OTHERS AVAILABLE

IBM-PS/2	72 PIN SIMMS	SIMMS/SIPPS
6450804	512X36-70	1X3-70
6450808	1X36	1X9-70
6450802	2X36-70	4X3-70
20F5360	4X36-70	4X9-70
34F2333	Call For Best Price	16X9-70

SPECIALS

MAXTOR	FAX/MODEM	HARD DRIVE
7345A-IDE HD	GVC 14.4 Int. v.32/2400	Toshiba • 1 GigaByte
345mg \$279	PC-Mag best '93 \$149	MX637FB \$659

MOTHERBOARDS

CYRIX-ISA	CYRIX-VLB	INTEL VESA LB
486DLC33 \$229	486DLC33 VLB \$249	486DX2/66 VLB \$609
486DLC40 \$239	486DLC40 VLB \$259	486DX33 VLB \$399
		486DX VLB W/O cpu \$119

CD ROMS

MITSUBISHI LU001 Int., 230ms, 150KB/s tray-loading, multi-session, 16 bit card \$189
 FX001D Int., double speed, 250ms, 16 bit card \$229
 TOSHIBA TB3481 Int., double speed, 200ms, 300KB/s, 25MB buffer, multi-session, Kodak photoCD \$379
 PHILIPS FL208 Double speed CD-ROM, multi-session, with 16-bit interface \$249

IDE HARD DRIVES

CONNER	MAXTOR
CP30174 170mb \$195	7213A 213mb \$230
CP30254 250mb \$240	7218A 245mb \$243
CP30344 340mb \$289	7345A 345mb \$279
CP30544 540mb \$329	MX7540SL 540mb \$665

NOTE BOOKS

IBM Thinkpad	Toshiba	PCMCIA
700 700C 720 4mb \$229	4500 4mb \$259	14.4 Fax Modem \$269
8mb \$459	8mb \$449	SCSI Adapter \$279
750 16mb \$669	4500 16mb \$369	Ethernet \$189

We pre-install config card files

OVERNIGHT SHIPPING • \$8 on 1-2lb packages

20% Restocking fee on refunds within 30 days • No refunds after 30 days • Warranty replacement only • All prices final • Prices subject to change

The Perfect Back-Up For An *Imperfect* World

Accidents don't happen in perfect worlds. In this world, it's no accident that VALITEK is your best bet for Back-up.

VALITEK invented the parallel/serial port tape drive in 1989 and continues to build drives as though your business depends on it. With sizes and models ranging from 320 MB to 5.0 GB, there's no safer, simpler, smarter tape back-up drive anywhere. No installation. No controller cards. No pre-formatting tapes. The very FIRST true Plug & Play tape back-up drive.

Call now for our full line of products including our 128 MB MO drive and our BRAND NEW 1.5 GB mini cartridge drive!

The Worldwide Leader in Parallel/Serial Technology

VALITEK

100 University Drive, Amherst, MA 01002
 CALL: 1-800-VALITEK or 413-549-2700
 FAX: 413-549-2900 BBS: 413-549-7560

See Us at CeBIT Hall 6, Stand C24/F23



Polaroid

Circular Polarizing Filters
The Ultimate Glare Control
And Contrast Enhancement
Technology



Polaroid's C-P Filters for computer monitors feature a two-layer circular polarizer and multi-layer optical coatings to provide the ultimate technology for glare reduction and contrast enhancement – the difference is immediate and dramatic. Because of the very efficient ambient light trapping properties of circular polarizers, Polaroid CP-Filters suppress up to 99% of unwanted reflected light and are as much as 14 times more effective than other filters in improving contrast. Most models also include an electrically conductive coating that eliminates static and reduces up to 98% EMI for electric field radiation.

Polaroid produces a full range of optical quality anti-glare filters in glass and triacetate to fit most 9"-21" monitors.

Polaroid Corporation, Polarizer Division,
N2, 1 Upland Road, Norwood, MA 02062
1-800-225-2770 Fax 617-446-4600

Circle 264 on Inquiry Card.

We Stock the Largest Selection of PCMCIA Cards and Drives

Over the last year we've become a leading source for corporate America's needs for PCMCIA cards and drives.

PCMCIA Cards

- Flash • OTP • LAN/Ethernet
- SRAM • I/O • FAX/Modem
- DRAM • EXCA • Disc Drives

We resell the SCM Flash Filing System

PCMCIA Card Reader/Writers for PCs

- Internal • External • Type I, II, III



Computer Modules, Inc.
2350A Walsh Ave.
Santa Clara, CA 95051
Fax: (408) 496-1886

For the best in pricing call Tel. (408) 496-1881

Circle 252 on Inquiry Card.

Barcoding with Windows!



The bar coding software that's easy to install and easy to learn!

Ideal for Compliance Labeling!



- Full-featured, Network-ready. Fully DDE compatible!
- Supports most popular symbologies, bar code printers and databases
- Interactive and automatic printing tools via Windows, not DOS.
- Full design capabilities; Full Windows implementation.
- Variable graphics (WYSIWYG)

Call Now for a Free Demo Disk
1-800-289-6293



Mayer Automation Group • Division of Mayer Electric Supply Co., Inc.
3405 4th Ave. So., Birmingham, AL 35222 • (205) 583-3500 • FAX: (205) 323-0886

Circle 300 on Inquiry Card.

Communicating with a Higher Intelligence

GMM Sync4/CCP™

- High Performance 16 MHz 16 bit CPU.
- 80X86 code compatible.
- 4 Sync/Async Ports / RS232, RS422, RS485 (2 Serial Ports with Full Duplex DMA).
- Uses Zilog 85C30, 85230 SCC chip.
- 512K Dual Ported Ram (STD) (1, 2, or 4 MEG Dual Port Ram - optional).
- 8k, 16k, 32k, 64k Window Size (Programmable).
- 8 Software Selectable and Shareable Interrupts.
- Two Port Com. CoProcessor also available (GMM Sync2/CCP™).



Four Port

GMM Products Are All Made in USA.

**OEM and Dealer
Inquiries Welcome**

GMM
GMM Research Corporation

Other PC/AT & PS/2 8530 based products available.
Extremely competitive pricing.

(714) 752-9447 Fax (714) 752-7335
18092 Sky Park South - Unit E, Irvine CA 92714

Circle 257 on Inquiry Card.

CONTROL ALL YOUR PC SERVERS

FROM ONE KEYBOARD & MONITOR
with MasterConsole®



COMPARE QUALITY AND PRICE PERFORMANCE!

- Save Space, Cut Costs & Centralize Control with 100% Reliability
- "Plug and Play" Any Mix of PC/ATs & PS/2s; Supports All Video
- Desktop or 19" Rackmount Models for 2, 4, 8, 16 PCs, Expand to 64
- Keyboard Emulator for Error Free PC Autoboot and PC Operation
- AUTOSCAN™ to Monitor All PCs
- MouseShare™ for PS/2 & Serial Mouse
- Remote Access up to 150 Feet
- Thousands in Use Worldwide
GSA Schedule for US Fed. Govt.



**"No other solution
stacks up."**

CALL TODAY!
(908) 874-4072 X 71

RARITAN COMPUTER, INC. 10-1 Ilene Court, Belle Mead, NJ 08502 Fax (908) 874-5274

30-DAY MONEY BACK GUARANTEE FULL 1-YEAR WARRANTY

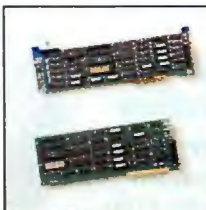
CeBit'94 Booth #014B09

Germany - Elsner Computertechnik, Tel: 49-521-889877 Fax: 49-521-889925
Japan - Proside Corp., Tel: 81-3-3254-6131 Fax: 81-3-3254-6134
The Netherlands - Artelcom B.V., Tel: 31-1-442-3313 Fax: 31-1-10442-3443
United Kingdom - Kemitron LTD, Tel: 44-244-536123 Fax: 44-244-531043

Circle 291 on Inquiry Card (RESELLERS: 292).

FRAME RELAY, X.25, SDLC, HDLC, BSC on the PC

Sangoma provides synchronous support for PCs that is cost effective, rock solid, full featured and easy to use.



- Coprocessor based support with universal PC interface.
- Frame Relay: ANSI T1.617 Annex D, automatic congestion control.
- X.25: CCITT 1983 and ISO 8208, 255 Logical Channels.
- HDLC: LAPB or NRM, ISO 7776.
- SDLC: Primary & Secondary, multiple addresses.
- Line speed: 180 kbps (full-duplex), 84 kbps (half-duplex).
- Test programs, built in datascopes included for easy debugging.
- High level interfaces for DOS, Unix, Windows, OS/2.

SANGOMA
YOUR COMMUNICATIONS LINK

Tel: (905) 474-1990 (800) 388-2475
Fax: (905) 474-9223
7170 Warden Ave., Unit 2, Markham,
Ontario Canada L3R 8B2

Circle 267 on Inquiry Card.

Measurement & Control

Remote monitoring? Unique measurement problem? These are our specialties. Contact Elexor. We'll help you find a solution...fast!

ELEXOR

... The Solutions Company!



- Stand Alone
- Free Software
- Programmable
- Multi-addressing
- Battery Capability
- Off-site monitoring
- Signal Conditioning
- Integrated Systems
- Unlimited I/O points
- PC, MAC, DEC, etc

ELEXOR ASSOCIATES
phone (201) 299-1615
fax (201) 299-8513
P.O. Box 246
Morris Plains, N.J. 07950

Circle 256 on Inquiry Card.

Data Acquisition for Notebook PCs

- High-speed, PC parallel-port connection
- 2-ch D/A & 16-ch, 100-kHz A/D
- 32 digital I/O
- 16 high-speed digital inputs
- 5 counter/timer channels
- AC or battery operable
- MS Windows graphical software

IOtech

the smart approach to instrumentation

IOtech, Inc. • 25971 Cannon Rd • Cleveland, OH 44146
(216) 439-4091 • Fax (216) 439-4093

DaqBook/100™

Circle 258 on Inquiry Card.

FREE, 288 PAGE

DATA ACQUISITION CATALOG AND REFERENCE GUIDE

IBM PC/XT/AT, PS2, MICROCHANNEL COMPUTERS AND COMPATIBLES



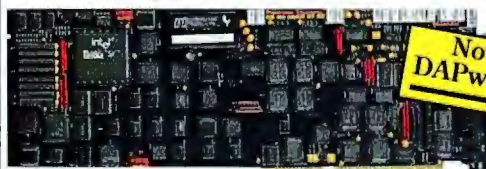
- A/D Boards
- Signal Conditioning
- Communication
- PC Instruments
- Scientific Software

KEITHLEY METRABYTE
DATA ACQUISITION

SEND TODAY FOR YOUR FREE CATALOG OR CALL 1-800-348-0033.
FAX: 508-880-0179

Circle 261 on Inquiry Card.

The Intelligent Solution For Data Acquisition



DAP 3200e™ Data Acquisition Processor™

Analog I/O to 330K samples per second
Digital I/O to 2M samples per second
Up to 512 analog inputs on one DAP
Up to 128 digital inputs/outputs
12-bit or 16-bit resolution ADCs
FFT and FIR-filtering with on-board DSP
CPU: i186 or i486

Digital Signal Processing up to 16 MIPS
10-24 MHz CPU with up to 4M DRAM
20-32 MHz DSP with up to 96K SRAM
DAPL™ Operating System
• 100+ standard commands
• Custom commands in C

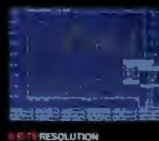
MICROSTAR

LABORATORIES

2265 116th Avenue NE
Bellevue, WA 98004

Send for FREE catalog and demo diskette.
206-453-2345 / fax 206-453-3199

TP208 8 bits 20 MHz COMPUTER-CONTROLLED MEASURING INSTRUMENT



8 BIT RESOLUTION



20 MHz CONVERSION RATE



- STORAGE OSCILLOSCOPE
- SPECTRUM ANALYZER
- VOLTMETER
- TRANSIENT RECORDER

TiePie engineering

CALL for FREE demo diskette and information NOW

COMPLETE SYSTEM \$998!

TIEPIE engineering

Tel: (31) 5106 9238 Fax: (31) 5106 9704
Battensersreerd 2, 9023 AR Jorwerd
The NETHERLANDS

Circle 275 on Inquiry Card.

The Classic Color Trasportable PC

- Available in 486-33/50/66 system or in a SKD enclosure
- Build-in 10" color SVGA SONY Trinitron monitor
- 6 Slots with 3 full 3 half arrangement
- 2 x 5.25" DD and 1 x 3.5" HDD bay



Trans 2000, Inc.

11558 E. Washington Blvd. Suite A, Whittier, CA 90606
Tel: 310-908-6814 • Fax: 310-908-6819

Circle 289 on Inquiry Card.

WRITE ONCE CD SYSTEM

Including a Philips CDD-521 write once drive, SCSI interface card, cable, software for CD-ROM and CD-Audio and 5 blank discs.



COMPLETE SYSTEM
PRICE \$6495

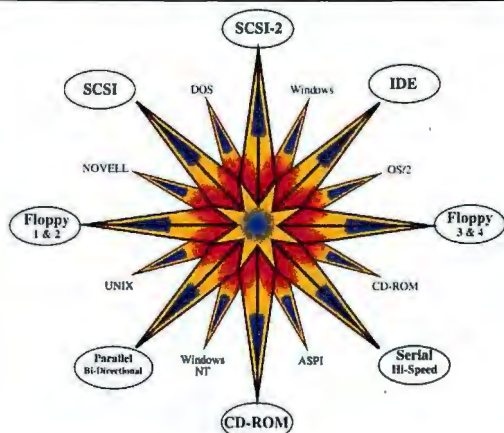
214-380-0126
FAX 214-380-4506

2CD-ROM, LLC
4819 Keller Springs Rd.
Dallas, TX 75248

Circle 290 on Inquiry Card.

Disk & Optical Drives • Diskettes/Duplicators

SCSI ★ IDE ★ FLOPPY SERIAL ★ PARALLEL (Hi-Speed) (Bi-Directional) Host Bus Adapter/Controller



Standard (7 SCSI, 2 IDE, 2 Floppy, 2 Serial, 1 Parallel) . . \$175
Enhanced (7 SCSI, 2 IDE, 4 Floppy, 4 Serial, 2 Parallel) . . \$195
Price includes cables, software & complete documentation



Control Concepts, Inc.
8500 Executive Park Avenue
Fairfax, Virginia 22031

Tel: (800) 922-9259 Fax: (703) 876-6416



Circle 285 on Inquiry Card.

Disk & Optical Drives • Diskettes/Duplicators

Increase Speed & Fix Problems!

SCSI Vue™ Terminator

High- Performance
Active Diagnostic

SCSI
1/2/3

\$59
Retail



- Features:
- Active Regulation
 - Status Indicators
 - Gold Contacts
- Benefits:
- Improves SCSI Bus Performance
 - Less Errors; More Reliable Data Transfer
 - Diagnoses Problems
 - Analyzes Signal Quality

patent pending • DOS • MAC • UNIX •

SCSI Vue™ Gold Cables

From
\$39

- Features:
- Diagnostic Indicators
 - Triple Shielding
 - Double Gold 20u" Plated Connectors
 - Extra Heavy 26 Gauge Wire
- Benefits:
- No Loss Of Important Data
 - Faster Performance
 - Test Cable Integrity

The Ultimate SCSI Cables



Granite
D-I-G-I-T-A-L

Ph: 510-471-6442 3101 Whipple Rd.
Fax 510-471-6267 Union City, CA. 94587

Circle 282 on Inquiry Card (RESELLERS: 283).

PS/2 Hard Drives

PS/2 50 50z 55sx 60 70 80 P70

INTERNAL DRIVES - May be used as a high performance replacement or to co-exist with original IBM drive. Compatible with DOS 3.3 to 6.2, OS/2 2.0, 2.1 and Novell. Includes IDE or SCSI-2 microchannel controller, hard drive, mounting kit, ribbon & power cable, manual, hardware, and free technical support.

106mb, 15ms, Internal Seagate IDE Drive Kit.....	\$383
125mb, 15ms, Internal Maxtor IDE.....	\$414
245mb, 15ms, Internal Maxtor IDE / SCSI Drive Kit.....	\$479/\$499
340mb, 13ms, Internal Maxtor IDE / SCSI Drive Kit.....	\$549/\$626
540mb, 8.5ms, Internal Maxtor SCSI Drive Kit.....	\$943
1.06gb, 9ms, Internal Connor SCSI Drive Kit.....	\$1,368

PS/2 Model 25, 30, 30-286

42mb/106mb Hard Drive Kit \$189/\$253
125mb/245mb Hard Drive Kit \$284/\$349

External SCSI drives available from 245 mb to 2.8 gb. Includes SCSI-2 controller, external case with drive installed and configured 6' SCSI cable. Free drivers for CD-Rom drives, OS/2, Novell 2.2 to 4.01, and Windows NT.

General Technics

1-800-GT-SALE-8

Call for your FREE Catalog today!

1 Year Warranty - 10 Day Money Back Guarantee

Tel: (516) 981-9473 38 Republic Ave
Fax: (516) 981-5038 Ronkonkoma
NY 11779 Open 9am to 6pm
EST. Mon-Fri

Circle 284 on Inquiry Card.

Victory Printing Disk Factory

800-727-DISK (3475)



Victory
Enterprises
222 West Anderson Ln. Suite B-300
Austin, Tx. 78752
(512) 450-0801 Fax (512) 450-0869

- Automatically loads, formats, copies, verifies and PRINTS THE LABEL on 3.5 & 5.25 diskettes!
- Designed for use with a network or any application for distributing data.
- Perfect for serializing or otherwise identifying specific diskettes.

Circle 271 on Inquiry Card.

AX 1000 DISKETTE DUPLICATORS RAPID REPRODUCTION Simple Fast Smart Reliable



- Formats, copies & verifies
- New High Speed Controller Brd.
- Up to 180 1.44 MB/hr
- 100,000 Diskette Life Cycle
- Reliable Teac Drives
- 1 year warranty (except drives)
- 30 Day warranty on drives

UNFORMATTED	360K	1.2MB	720K	1.44MB	2.88M
Time for 1 Disk	40S	68S	80S	80S	80S
Disk Copied	10S	17S	20S	20S	20S
Disks/hr.	360	211	180	180	180
Disks/8 hrs.	2880	1688	1440	1440	1440

AXIOMATIC
TECHNOLOGIES
CORPORATION

4995 TIMBERLEA BLVD., UNIT 9
MISSISSAUGA, ONT. L4W 2S9
TEL: (905) 602 9270 FAX: (905) 602 9279

Circle 249 on Inquiry Card (RESELLERS: 250).

Money Back Guarantee & 1 Yr. Warranty

Popular
Space-Saver
Keyboard
\$98.00

Saves 60% desk space. Footprint 27.3 x 15.2 cm. 100 full-travel tactily responsive keys. Standard left-right spacing for easy touch typing. IBM XT/AT PS 2 compatible. Many language versions available.



Call Toll Free To Order: 1-800-DATALUX

DATALUX

- VISA, MC, AmX -

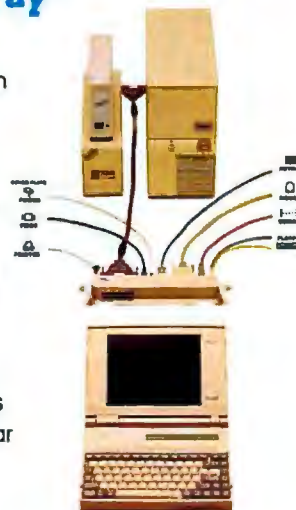
155 Aviation Dr. • Winchester, VA 22602
Tel 1-703-662-1500 • FAX 1-703-662-1682
Auto-FAXed Specs FAX 1-703-662-1675

Circle 255 on Inquiry Card.

Notebook Expansion

The Easy Way

LapStation Expansion Systems and CableMate Port Replicators let you attach any desktop peripheral or PC enhancement card to your notebook in one easy step. Models with one to seven slots and bays support most popular notebooks.



Axonix Corporation

The Portable Peripherals People

1214 Wilmington Avenue / Salt Lake City, Utah 84106
(801) 466-9797 FAX (801) 485-6204 Toll Free (800) 866-9797

Circle 251 on Inquiry Card.

Rugged Rackmount Keyboards



Elma offers high quality industrial ruggedized keyboards. Features include:

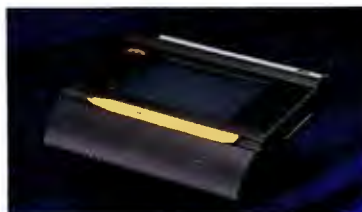
- 19" rackmount keyboards
- Take 1 U or 1.75" space
- Over 25 models to select from
- Available in full travel and membrane types
- IBM PC XT/AT, PS2 compatible
- US and International versions
- Spring-lock front panel
- 8mm, 2 button trackball with serial output

Call Elma at 510-656-3400

ELMA

Elma Electronic, Inc.
44350 S. Grimmer Blvd.
Fremont, CA 94538
Tel: 510-656-3400
Fax: 510-656-3783

Circle 298 on Inquiry Card (RESELLERS: 299).

Most Cost-effective Pen Based
Personal Information Processor
Meets Your Specific Needs.

Infoman

- Model J:
For project design
- Model CFX:
Universal Fax computer

Programmability

- Very easy-to-use 4GL for different information processing

Data Compatibility

- Development System on VGA PC for downloading the applications
- DOS file system compatible
- dbf, wk1, pcx, bmp, txt, etc. compatible

Communication

- RS232, Modem, Fax, Infrared, Radio frequency links available

Cost

- Very reasonable

DIALOGUE TECHNOLOGY CORP.

2nd Fl., 38, Ching Shing Rd., Wen Shan District. 117,
Taipei, Taiwan, R.O.C.

TEL: 886-2-9327680

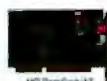
FAX: 886-2-9317814

**DIALOGUE
TECHNOLOGY**

Circle 288 on Inquiry Card.

Desktop Video

Motion Capture



- Capture video to AVI file at 320 x 200 10-15fps
- 8, 16, 24-bit color
- DOS & Windows support
- S-VHS & Composite input
- Free development kit
- Sound Blaster support

US\$ 270

VGA-TV Converter



- Superior anti-flicker filter
- TV & Monitor display simultaneously
- RGB, S-VHS & Composite output
- Windows support
- PAL/NTSC switch
- Horiz. Over/Under-scan switch

US\$ 200 (PC Presenter)

US\$ 300 (Video Presenter)



MR

DISPLAY RESEARCH LABORATORY

VISA

Capital Automation Inc.
Tel.: 1-704-596-6120
Fax: 1-704-596-9595

International inquiry:
Int'l Tel.: (852) 402 1165
Int'l Fax: (852) 415 2739

Circle 286 on Inquiry Card (RESELLERS: 287).

Monitors & Terminals

STAND-ALONE LCD MONITORS

STN Color or Monochrome



**New
Dual-
Scan!**

\$1595 | DATALUX introduces its new high quality, high brightness color LCD monitor in the same case as the popular Monochrome version.

- 640 X 480, 256 Colors, VGA compatible, 2 CCFT backlights
- Driven by ISA Bus Controller Card, no external power supply, optional CRT output
- Adjustable desk stand, folds for wall mounting or portability, 1.75Kg weight
- 197 X 147mm display (9.4 inch diag), non-reflective glass face
- Contrast ratio of 15:1, 200ms Rise and 150ms Fall time

\$795 | Monochrome version 640 X 480, 64 gray shades. Wide viewing angle.

Also Available

- Mobile/Industrial model sealed against spills and splashes in rugged drawn aluminum housing with optional swivel mount.
- Touch Screen Version. Capacitive technology. Provides high resolution, fast response, all glass scratch proof optically clear sensor. Complete with built-in controller and software.

To Order Call Toll-Free: 1-800-DATALUX

DATALUX

155 Aviation Drive • Winchester, VA 22602

Tel: 1-703-662-1500

FAX: 1-703-662-1682

AutoFAXed Specs: 1-703-662-1675

Circle 254 on Inquiry Card.

**Let your
"true colors shine
through"
when you advertise your
computer products in
BYTE's**

HARDWARE/SOFTWARE SHOWCASE

**our newest, affordable,
4-color advertising section!**

**Call for more details:
(603) 924-2695
or (603) 924-2598**

Programmable Hardware • Tape Drives

μPLC

"High speed scan rate at a fraction of the cost"

Introducing our DWC Analog Controller only \$269

Hardware: 8 isolated 10 bit analog inputs • 4 analog outputs • 2 optically isolated digital inputs • 2 isolated 3 A relay outputs • 2 translator digital outputs • on board RS485 • 8K external RAM • 64K EPROM program space

Software: Programmable with IBM XT/AT/386/486 compatible and EPROM programmer or the DWC Programmable Development System • easy to use DWC Ladder Logic Compiler or our new DW "C" english style real time software • Software system includes functions for all of our μPLC products • includes example software • also available remote I/O networkable software

Digital Controller	\$154	Real Time 'C'	\$99
Network Node	\$109	Ladder Logic Compiler	\$99
Operator Interface	\$259	Programmers Development System	\$795

Free with any purchase - remote I/O networkable software for all devices
Programming services available

1-800-668-2707 tel: (519) 850-0637 fax: (519) 660-1602

DAVISON ■ WORTH
CORPORATION

Circle 280 on Inquiry Card (RESELLERS: 281).

UNIVERSAL/GANG PROGRAMMERS ALL-07

Fill ALL of your EPROM, PLD, GAL, FPGA, MPU, TTL ... programming and testing needs with one unit!

- Supports virtually ALL programmable devices.
- Supports DIP, PLCC, QFP, SOP, PGA ... up to 256 pins.
- Gang programming option for production.
- Free software updates via BBS.
- Algorithms approved by IC manufacturers.



HI-LO Systems

44388 S. GRIMMER BLVD., FREMONT, CA 94538

TEL (510) 623-8860

FAX (510) 623-9925

Circle 269 on Inquiry Card (RESELLERS: 270).

LOW COST MINIATURE CONTROLLERS

Save time. Save money.

Our wide range of C-programmable miniature controllers are ideal for control applications, data acquisition, and test and measurement. Compact and low in price (the Little PLC™ above is 2"x3" and \$195), these controllers are programmed with our easy-to-use Dynamic C™ development system. Our controllers feature digital I/O, ADCs and DACs, relays and solenoid drivers, RS232/RS485 serial ports, battery-backed memory and time/date clock, LCDs, keypads, enclosures and more!



1724 Picasso Avenue
Davis, CA 95616
916.757.3737
916.753.5141 FAX

24-Hour Information
Service 916.753.0618.
Call from **your** FAX and
follow the Instructions.

Circle 273 on Inquiry Card.

3480/3490 & 9-Track Tape Subsystems 1/4" DAT 8mm Optical

Windows Software Now Available

- Tape Backup and Restore
- Make Your Own CD ROM with our CD ROM Maker
- Optical Storage from \$995.00
- Fujitsu Quality Drives

CALL 1-800-938-TAPE

Get The Very Best For Less



Laguna Data Systems

7340 Smoke Ranch Road, Suite C, Las Vegas, NV 89128
Tel: (702) 254-2648 • Fax: (702) 254-0910



Circle 260 on Inquiry Card.

PCs, Workstations

9-Track

Incredibly compact, super reliable.
1600, 6250 bpi. Great price!

3480

Smallest, lightest in the world,
super reliable. Low price!

Backup

With high speed DLT

36 GB in just eight hours! Much
faster than 8 mm, at a great price!

800-729-8725

Includes software,
PC controller

Overland Data

619-571-5555
FAX 619-571-0982
Europe (+44) 734-891891
Europe FAX (+44) 734-891897

**Your best choice for 1/2 inch
tape solutions since 1980.**

Circle 263 on Inquiry Card.

Desktop 9-Track Tape Subsystem

#1-selling 9-track system on desktop.



Qualstar's low cost 1/2-inch 9-track Streaming tape systems bring full ANSI data interchange to IBM AT, PS/2 or Macintosh, giving your micro the freedom to exchange data files with nearly any mainframe or minicomputer in the world.

Systems include DOS or Xenix compatible software, coupler card and cables. High reliability 1600 or 6250 BPI capability may be used for disk backup as well as data interchange.

**Call us today! For details and to order: Fax (818) 882-4081
Phone (818) 882-5822**

QUALSTAR®

9621 Irondale Ave., Chatsworth CA 91311

©1989 Qualstar Corp.
All product and company names and trademarks are the exclusive property of their respective owners.

Circle 265 on Inquiry Card.

Teleform Automates Forms Data Entry

Eliminate data entry,
reduce response time and turn
fax machines and scanners
into data entry
terminals.



- Recognizes hand print, machine print and marked circles
- Creates forms optimized for recognition
- Stores information in leading databases and spreadsheets
- Includes editing and verification system
- Broadcasts blank forms by fax
- Single and MultiUser versions available

Call today 800-659-8755

TELEform
Version 2.0 FOR WINDOWS

Cardiff Software

531 Stevens Avenue, Bldg. B
Solana Beach CA 92075
Phone 619/259-6444 • Fax 619/259-6450

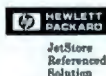
Circle 311 on Inquiry Card.

TAPEDISK®

We make tapes work like disks!



TAPEDISK software turns your SCSI tape drive into a DOS "disk".
Assigns a DOS drive letter to your tape drive!
Works with DOS, Windows, and Windows For Workgroups!
Full use of your investment - Use your expensive tape drive all the time, not just for infrequent backups.
Easy to use - Easy backups make for frequent backups.
Now save valuable data to tape as easily as saving to disk.
Direct data access - Read your data directly from tape.
No need to restore data to disk. Save data directly to tape.



Supported tape drives

HP JetStore-Conner Python/Turbo
Python-WangDAT-Exabyte-Sony
Legacy-WangTEK-Tandberg
Colorado PowerTape/DAT - others.

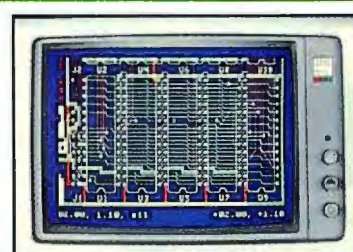
USD
\$249.95

Denmark Distributor

Vitek Danmark Voice:+45 46 49 25 61 Fax:+45 46 49 20 90
Nordic Countries (Norway, Sweden, Finland)
Tandberg Data Service AS +47 22 95 13 51 Fax:+47 22 95 13 55
USA and Other countries

TAPEDISK Corporation 800-827-3372 Fax:715-235-3818

Circle 296 on Inquiry Card (RESELLERS: 297).



smARTWORK® PCB Software



Wintek Corporation
1801 South Street
Lafayette, IN 47904

(800) 742-6809

The first printed circuit-board program for the IBM PC, and still the first choice for designers of 2-sided PCBs, occasional users, and educators. The program's features include unmatched ease of use, continual design-rule checking, automatic pad shaving, trace filleting, soldermasks, and silkscreen. smARTWORK with autorouting is \$895 (\$495 without) and has a 30-day money-back guarantee. Call (800) 742-6809 or (317) 448-1903.

Circle 272 on Inquiry Card.

International Marketers:

Sell your computer products in one of the fastest growing markets today!

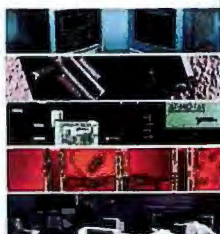
**REACH 78,000 LATIN AMERICAN
BYTE READERS**

Now you can advertise in 1, 2, or
all 3 Latin editions of BYTE:

BYTE Mexico
BYTE Brazil
BYTE Argentina

Give Liz at Global Ad-Net a call today for more
info: 603-876-4311.

1994



IEEE 488 and
VXIbus Control,
Data Acquisition,
and Analysis



Computer-Based Instrumentation

Free 1994 catalog of hardware and software for computer-based instrumentation. Features instrumentation software for Windows, Windows NT, Macintosh, UNIX, and DOS, including LabVIEW, LabWindows, and the new LabWindows/CVI. Describes IEEE 488.2 interfaces, plug-in data acquisition boards, VXIbus controllers, and signal conditioning accessories. Customer education classes also detailed. Includes tutorials and glossary.

National Instruments

6504 Bridge Point Parkway, Austin, TX 78730

(512) 794-0100

(800) 433-3488 (U.S. and Canada)

Fax (512) 794-8411

Circle 262 on Inquiry Card.

dBASE Data Entry



The TransTerm 5 is a work station data entry/display terminal for on-line shop floor data collection into PC/AT/PS-2 systems. The unit is one of a family of such terminals which feature LC displays for operator prompting and data entry via sealed touch keys or an optional barcode scanner or badge reader (Code39, UPC+). A multi-terminal network controller (up to 250 stations) and a dBASE IV compatible software package are also available. System costs start below \$300 per station. Options include display backlighting, barcode scanning, counter inputs, control output.

COMPUTERWISE®

302 N. Winchester • Olathe, KS 66062

913-829-0600 • 800-255-3739 • FAX 913-829-0810

Circle 253 on Inquiry Card.

FAST LOAD

FILE-WISE DISK SPEED UP

BEYOND DISK CACHE! BEYOND RAM-DISK!

- Keeps files you specify in E/XMS for ultrafast access
- Works alone or to speed up existent cache/RAM disk
- Unlike cache, your files do not get needlessly flushed out of XMS, but are always ready for instant access
- Unlike RAM disk, no need to copy files / reconfigure applications, no E/XMS wasted on granularity slack
- Reduce LAN traffic. Speed up DOS / WIN. Uses < 5k
- Price: \$49 VISA, MC, AMEX

OMEGA POINT, Inc.
25 Birch Rd., Framingham, MA 01701
TEL (508) 877-1819
FAX (508) 877-0915



Circle 277 on Inquiry Card.

POWER & PRECISION

Scientific Graphs and Statistics

Advanced Capabilities in a next generation product. Used and tested by over 35,000 scientists and engineers worldwide.

Call Now: 517-339-9859

Error-free performance, total control and flexibility, hundreds of templates and samples, full support for all types of data files, ease of use, and free tech support make Plot-IT 3.0 your best scientific graphing software choice.

We are so confident you will find Plot-IT 3.0 for WINDOWS to be an indispensable research tool, we offer a 60-day money back guarantee.

Plot-IT
SCIENTIFIC
PROGRAMMING
ENTERPRISES

P.O. Box 669 • Haslett, MI 48840



Circle 312 on Inquiry Card (RESELLERS: 313).

BYTE

Breaks the 4-Color Price Barrier
with the Hardware/Software Showcase

See how affordable it is to
advertise to BYTE's 500,000
computer professionals
in this section!

Call for more advertising
information:

(603) 924-2695 or
(603) 924-2598

THE BUYER'S MART

A DIRECTORY OF PRODUCTS AND SERVICES

THE BUYER'S MART is a unique classified section organized by product category to help readers locate suppliers. Each ad has Inquiry numbers to aid readers requesting information from advertisers.

AD FORMAT: Each ad will be designed and typeset by BYTE. Do NOT send logos or camera-ready artwork. Advertisers should furnish typewritten copy. 2"x1 1/4" ads can include headline (23 characters maximum), descriptive text (300 characters is the maximum recommended) plus company name, address, tele-

phone and fax number. 2"x2 1/4" ad has more space for descriptive text (850 characters is the maximum recommended).

DEADLINE: Ad copy is due approximately 2 months prior to issue date. For example: November issue closes on September 8. Send your copy and payment to: THE BUYER'S MART, BYTE Magazine, 1 Phoenix Mill Lane, Peterborough, NH 03458. For more information call: Margot Swanson at 603-924-2656. FAX: 603-924-2683.

RATES (Jan. 1994)

	3-5 Issues	6-11 Issues	12 Issues	13 Issues
2"x1 1/4"				
1 ad	\$696	\$668	\$585	\$557
2 ads/issue	-	-	557	529
3 ads/issue	-	-	529	501
2"x2 1/4"				
1 ad	\$1,392	\$1,336	\$1,170	\$1,114
2 ads/issue	-	-	1,114	1,058
3 ads/issue	-	-	1,058	1,002

ACCESSORIES

RADIOACTIVE?

Plot it on your PC with The RM-60 RADIATION MONITOR. Serial or printer port. Detects: ALPHA • BETA • GAMMA • X-RAY. MicroR, 1000 times the resolution of standard geiger counters. Excellent for tracking RADON GAS. Find sources. New: Version 3.1 • WINDOWS, Plot • Background • Cosmic Rays • Clouds • Foods. Call/Write for PC MAGAZINE review. • TSR • GM Tube. VISA/MC/EURO Phone orders. Not satisfied? Full refund.
800-729-5397 or Tel/Fax: (302) 655-3800
Aware Electronics Corp.
P.O. Box 4299, Wilmington, DE 19807 **\$149.50**

KEYBOARD, VIDEO, MOUSE, AUDIO

Extend signals from PC with **EXTENDER**. Split signals with **COMPANION/PC EXPANDER**. Switch signals among PCs with **COMMANDER**. Boosts signals up to 600 feet. Control up to 96 PCs with one keyboard, monitor and mouse.

CYBEX CORPORATION

4912 Research Dr., Huntsville, AL 35805
Phone: 205-430-4000 Fax: 205-430-4030

Inquiry 651.

VGA Splitters

- Connect 2, 4, or more monitors to your computer
- Bright and crisp presentation simultaneously on all monitors - **Guaranteed**
- Works with all VGA, SVGA, and RGB monitors
- Small durable metal case. **MADE IN USA**
- Extension cables available

H&R TECHNOLOGY **800-959-6439**
Santa Ana, CA (714) 841-8807

Inquiry 652.

BAR CODE

Labeling Software

On EPSON, IBM, OKI, or LaserJet. Easy WYSIWYG design. Any format/size. Up to 120 fields per label. 16 text sizes to 3" - readable at 100'. AIAG, KMart, Sears, MIL-STD, Pennys, 20fs, 128, UPC/EAN, Code 39. File Input & Scanned PCX graphics - \$279. Other programs from \$129.

Worthington Data Solutions

(408) 458-9938 (800) 345-4220

BAR CODE

Portable Reader

- ★ AA Battery Operated, 64K or 256K
- ★ Option to prompt Operator with Your recorded voice Prompts!
- ★ 4x20 Supertwist LCD Display, 36 Rubber Keys
- ★ Real-time Clock Built-In for Date/Time Stamps
- ★ 2 Built-In Inventory Programs
- ★ 3 User Defined Programs, & 3 User Data Files
- ★ Wand, CCD, or Laser Scanner Input
- ★ Doubles as Non-Portable Reader
- ★ Serial Interface and Keyboard Interface
- ★ Reads 2of5, UPC/EAN, 128, Code 39, etc.
- ★ Uploads with furnished Programs or Xmodem
- ★ 2 year Warranty on Reader & Wand
- ★ 30 Day Money Back Guarantee
- ★ 64K Complete with Steel Wand - \$799
- ★ New Smaller Size - weighs only 12.5 oz.

Worthington Data Solutions

3004 Mission Street • Santa Cruz, CA 95060
408-458-9938 FAX 408-458-9964 **800-345-4220**

BAR CODE

Portable Bar Code Reader

- Use as a PORTABLE, WEDGE, or SERIAL
- 9V Battery Operation with Lithium Backup
- 2x16 Supertwist LCD Display
- 54 Key Keyboard with Separate Numeric Keys
- Real-time Clock Supports Date & Time Stamps
- Reads all Popular Bar Codes (16 types)
- Wand, CCD, Laser, or Serial Input Devices
- Built-In Program Generator
- Create Your Own Custom Programs
- 6 Built-In Inventory Programs
- Up to 250 Programs Can Reside in Memory
- Create up to 250 Data Files per Program
- Up to 250 Look-Up Files in Memory
- Built-In Calculator
- Supports HAYES Compatible Modems
- 64K Memory with Data Compression
- 30-day \$\$ Back Guarantee - 1 Year Warranty
- Complete Unit with WAND Scanner - \$795

AMERICAN MICROSYSTEMS

2190 Regal Parkway, Euless, TX 76040
(800) 648-4452 (817) 571-9015 FAX (817) 685-6232

Bar Code Readers

For PC, XT, AT, PS/2, Macintosh and Serial Terminals

- ★ Attaches as 2nd Keyboard or to any ADB port
- ★ Reads 2of5, 128, UPC/EAN, Code 39, etc.
- ★ External or Internal attachment on PC
- ★ Wand, CCD, Slot Badge, Magstripe or Laser
- ★ Two Scanners per Reader
- ★ 100+ Configurable Options
- ★ 2 Year Warranty, 30 Day \$ Back Guarantee
- ★ Direct From Manufacturer
- ★ Top Rated by Independent Review
- ★ Complete with Laser Scanner - \$1295
- ★ Complete with Stainless Steel Wand - \$399

Worthington Data Solutions

3004 Mission Street
Santa Cruz, CA 95060
408-458-9938
800-345-4220

BAR CODE READERS

For PC, XT, AT, PS/2, & Serial Terminals

- Emulates Keyboard: Works With Any Software
- Data Appears as Keyboard Input
- Uses Enhanced Decoding Algorithms
- Accepts Wand, Slot/Badge, CCD, Laser, Magnetic Stripe Reader, & RS232 Serial Input
- Reads All Popular Bar Codes (16 types)
- Reads HIGH, MEDIUM, & LOW density codes
- Auto-Discriminates Between Bar Code Types
- Easily Programmed with a Bar Code Menu
- Over 140 User Configurable Options
- Daisy Chain Up to 96 Readers
- Supports NOVELL Networks
- Supports US & INTERNATIONAL Keyboards
- Direct From Manufacturer
- 30-day \$\$ Back Guarantee, 1 Year Warranty
- Complete Unit with LASER Scanner - \$1095
- Complete Unit with WAND Scanner - \$395

AMERICAN MICROSYSTEMS

2190 Regal Parkway, Euless, TX 76040
(800) 648-4452 (817) 571-9015 FAX (817) 685-6232

Cordless RF Bar Code Wand

A cordless RF bar code wand with a range of 100 feet. Plug-N-Play. No software needed. Attaches as 2nd keyboard. For IBM and Macintosh or any serial device. Real-time remote data collection for \$495. Optional pocket beeper for long range - \$255. It's an exclusive from the PC bar coding leader.

Worthington Data Solutions

(408) 458-9938 (800) 345-4220

YOUR SALES MESSAGE

about the special computer product or service that you provide belongs in print

THE BUYER'S MART

can help you reach computer professionals and produce valuable inquiries for your company!

Call **Margot Swanson** for more information

603-924-2656

or

Fax: 603-924-2683

Inquiry 653.

SCANNER SALE

USA Made

- WELCH ALLYN Steel Wand w/decoder \$249
- SYMBOL Laser LS2000, LT1700 or SP400 w/decoder \$999+
- Software Wedge (DOS/Win) w/RF Wand or PSC Laser \$125+
- Mag Stripe Encoder/Reader (2 or 3 trks) \$1099+
- Print Software (DOS/Win) \$149+ Software: Inven, Assets, Tools.
- POS Products • 30 Day \$\$ Back • SPANISH Dept. Avail.

BARCODE INTERNATIONAL SYSTEMS (BIS)

12140 Severn Way, Riverside, CA 92503 (909) 270-0016 Int'l
(800) 653-4252 US • (800) 219-5178 CAN • FAX (909) 270-0920

Inquiry 654.

THE BUYER'S MART

BAR CODE

Bar Code Printing Software LabelWorks for Windows

- Prints all Popular Bar Code Types (19 Types)
- Desktop Publishing Features: WYSIWYG, Scalable Fonts, Rulers, Guides, Lines, Shapes, Page Zooms (25%-400%), Templates
- Rotates Text, Bar Codes, and Graphics
- Supports Windows Compatible Fonts
- Choose From Over One Hundred Popular Label Formats or Design Your Own
- Rich Text Support: Mix Styles, Types, & Sizes
- Automatically Prints Serial Numbers
- Imports & Exports Graphic Files: TIFF, GIFF, BMP, PCX, WPG, WMF, TARGA
- Supports Virtually all Windows Compatible Printers (PostScript, Laser, & Dot Matrix)
- 30-day Money-Back Guarantee, \$295

CALL FOR FREE DEMO SOFTWARE

AMERICAN MICROSYSTEMS

2190 Regal Parkway, Euless, TX 76040
(800) 648-4452 (817) 571-9015 FAX (817) 685-6232

BOOKS

Earn Your High-Tech Degree While Working Full Time

High-Technology Degree Alternatives shows how to get your college degree without quitting your job, attending night school for years, or breaking your budget. \$21.95 + \$3.75 s/h. Use VISA/MC.

Professional Publications Inc.

Dept. 808

(800) 426-1178

Inquiry 658.

C++/DATABASE

C++ Libraries to access and fax to/from your database:
SyPLUS & OraPLUS C++ Libraries for Sybase & Oracle \$189.00
SyPLUS & OraPLUS w/source code \$589.00
Sy FAX & OraFAX C++ Libraries for Sybase & Oracle \$129.00
Sy FAX & OraFAX w/source code \$529.00

Other C++ Products:
In-depth C++ video course: DOS/UNIX examples, support \$249.00
The C++ TOOLBOX, MSWin, DOS Libraries \$89.00
The C++ TOOLBOX w/source code \$289.00

Universal Information Systems (Uninfo)
(800) 793-7491

72 Van Riepen Avenue, Jersey City, NJ 07306-2806

Inquiry 659.

CAD/CAM

CONTOURING MOTION CONTROL

FROM A PRINTER PORT!

NEW INDEXER LPT™ software \$249
VERSION 3 VISA/MC

- Controls up to six step motors simultaneously.
- Linear and Circular Interpolation.
- New features to accommodate machine control.
- Easy-to-use DOS device driver. Super Manual.
- CAD-CAM interface available.

Ability Systems

Corporation, 1422 Arnold Ave.
Roslyn, PA 19001 (215) 657-4338
FAX: (215) 657-7815

Inquiry 660.

3-D CAD-CAM

Power packed BOBCAD-CAM loaded with time saving features is the preferred choice in the industry. Automatic fillets, pocketing, nesting, 1000x zoom, verify data, machineable fonts, Autocad™ interface, calculator, tool path simulation, cutter comp, macros, editing functions - are just a few of the many features available. Used on all types of G-code machines it also ports to the Indexer-LPT directly. Only \$995

PC-CNC Bench Top Mill - \$3,500

9 x 5 x 6.5 - The M-1000 is perfect for small parts manufacturing, prototyping, jewelry making and engraving. 3-D!

BOBCAD-CONTROLS

800 501-2886 310 397-6262 310 397-6676 (FAX)

Inquiry 661.

CD RECORDABLE

Geared to CD-technology

GEAR, the ultimate CD-Recordable tool for any CD-Standard. If you demand a simple, easy to use solution to create CD's, GEAR is everything you need. GEAR supports all major CD-Recorders: JVC, Kodak, Philips, Ricoh, Sony and Yamaha. GEAR is available on DOS, Windows, Apple Macintosh, Sun Unix and Hewlett Packard Unix.

Elektrotron

America, 31 Waterloo Avenue, Berwyn, PA 19312, USA
tel 1-215-660-9038, fax 1-215-667-9387
Europe & Asia, P.O. Box 2436, 5600 CK Eindhoven, The Netherlands
tel 31-(0) 40-515065, fax 31-(0) 40-514920,
E-mail Elektro@sci.kun.nl

Inquiry 662.

CD-ROM

- * TOSHIBA * TEXEL * NEC *
- * SCSI INTERFACE *
- * MEDIA VISION * TRANTOR *

* CD-ROM TITLES, MAC & DOS *

* CD-ROM CADDIES & ACCESSORIES *

Computers at Large

Saratoga, CA

Dedicated to CD-ROM technology.

PLEASE CALL FOR OUR PRICE LIST

800-642-4194 • 408-255-1081

Fax 408-255-2388

VISA & MasterCard accepted

Inquiry 663.

CD-ROM

FREE CD ROM*

CD ROM Sampler contains complete directories, interactive demonstrations, and fully functional applications from ALL of Knowledge Media's CD ROM Libraries... 12 titles in all!

Plus \$20 worth of coupons for Knowledge
*\$6.95 shipping and handling. MO/Check, VISA, MC accepted

To order call:

1 800 78 CD ROM or 916 872-7487

KNOWLEDGE MEDIA

436 Nunneley, Paradise, CA 95969

Inquiry 664.

CD-ROM Networking for Peer-to-Peer Networks Introducing OPTI-NET® Lite

OPTI-NET Lite employs data caching and prefetching technologies to improve the response times for clients sharing CD-ROM resources on peer-to-peer networks.

Call for your free catalog featuring our line of CD-ROM solutions including the complete OPTI-NET software family, OPTI-CDCache™ CD-ROM caching, multi-drive CD-ROM hardware, and networked CD-ROM titles!

ONLINE COMPUTER SYSTEMS, INC.

FlashFAX Information Hotline 301-601-2120

301-428-3700 or FAX us at 301-428-2903.

Inquiry 665.

New and Updated CDROM Titles

Cica MS Windows CDROM, Thousands of Windows programs...\$29.95

Giga Games CDROM, Games for DOS/Windows...\$39.95

Space and Astronomy, Thousands NASA images/data...\$39.95

C User Group Library, C source code Dec 93...\$49.95

Simtel MSDOS CDROM, DOS Shareware/Freeware...\$29.95

QRZ Ham Radio CDROM, FCC Callsign Db & Shrw...\$29.95

Hobbes OS/2 CDROM, OS/2 Shareware/Freeware...\$29.95

Source Code CDROM, 650 Mb source, DOS/Unix...\$39.95

Gutenberg Project, Literature and docs...\$39.95

Linux Operating Sys, 386/486 OS, X11, full src...\$49.95

FreeBSD Operating Sys, Ver 1.0, kernel src, X/GNU...\$39.95

Libris Britannia, MSDOS Tech/Sci/Engineer...\$69.95

X11RS/Gnu CDROM, Full src, SPARC binaries...\$39.95

Nebula for NeXTSTEP, Programs for Intel NeXTSTEP...\$59.95

Ada Programming CDROM, Compilers, source, docs...\$39.95

Aminet CDROM, Amiga Shareware/Freeware...\$29.95

CDROM Caddies, Lifetime Guarantee...\$4.95

Top quality CDROMs. 100% satisfied or full refund.

WALNUT CREEK CDROM

4041 Pike Lane, Ste D-212, Concord, CA 94520

1-800-786-9907 Visa/MC AMEX, Fax: 1-510-674-0821

Inquiry 666.

CELLULAR PHONES

TWO CELLULAR PHONES WITH ONLY ONE NUMBER

Our cellular software will allow you to change phone numbers and electronic serial numbers on

MOTOROLA • MITSUBISHI • PANASONIC
NEC • RADIO SHACK • NOKIA

WHY PAY TWO CELLULAR BILLS?

Put the same number on as many phones as you like!

Only \$495!

We can also sell you a hand held cellular phone with your existing number for only \$395.00!

Cellular Press

421 N. Rodeo Dr. #15318, Beverly Hills, CA 90210

Phone: 310-289-2174

Fax on Demand: 305-346-7674

Call from your fax handset and follow the voice prompts to receive complete technical specifications

Inquiry 667.

NEED A ONE STOP SOURCE FOR YOUR BAR CODE SOLUTIONS?

NO PROBLEM! WE OFFER Quality • Performance • Value
A full line of READERS • PRINTERS • PORTABLES • BAR CODE READERS FOR NOTEBOOKS • HEWLETT-PACKARD SCANNERS • MAGNETIC STRIPE READERS. Our readers plug and play with your existing system without additional software. CALL ABOUT OUR 30 DAY GUARANTEE • TECHNICAL SUPPORT • OEM/VAR DISCOUNTS.

INTERNATIONAL TECHNOLOGIES & SYSTEMS

Eastern USA (800) 826-1688 804-272-0138 Intl.
Western USA (800) 228-9487 804-272-0357 Fax

Inquiry 655.

DOS & WINDOWS BAR CODING

Bar code readers designed for fast, reliable, cost-effective data entry. They work just like a second keyboard. Numerous scanners (wand, credit card, CCD, laser etc). Bar Tender for Windows designs labels on screen & outputs on almost any printer. DOS printing, too. Generous reseller discounts. Good warranty. 30-day money-back guarantee.

Seagull Scientific Systems, Inc.

15127 N.E. 24th, Suite 333, Redmond, WA 98052

800-758-2001 206-451-8966 FAX 206-451-8982

DATA INPUT DEVICES

Bar Code, Magnetic Stripe Readers for microcomputers & terminals, including IBM PS/2 & others, DEC, Macintosh, AT&T, CT, Wyse, Wang. All readers connect on the keyboard cable & are transparent to all software. UPC & 39 print programs, magnetic encoders, & portable readers are also available.

TPS Electronics

4047 Transport, Palo Alto, CA 94303

415-856-6833 AppleLink: BARCODE

1-800-526-5920 FAX: 415-856-3843

Inquiry 656.

VARIANT MICROSYSTEMS

BAR CODE READERS DELIVER

- WAND/LASER/MAGNETIC CARD CONNECTIVITY
- Keyboard wedges (Internal/External) for IBM PC/XT/AT, PS/2, and portables
- RS232C wedges for WYSE, Link, Kimtron terminals
- Bar code and label printing software
- Full two-year warranty
- 30-Day Money-Back Guarantee
- Extensive VAR/Dealer Discounts

46560 Fremont Blvd., Suite 105, Fremont, CA 94538 (510) 440-2870

800-666-6848 FAX: (510) 440-2873

Inquiry 657.

COMMUNICATIONS

PC VOICE MAIL KIT \$1795

• Voice Processing on your PC • Software and 4 line board included • Order Taking • AUDIOTEX • Voice Messaging • Never miss another call! • HUNDREDS OF USES • Don't pay \$1,000s CALL TODAY FOR Free DETAILS • 2 yr warranty

Amerifax Services Corp.

572 W. Market St. #5, Akron, OH 44303
(216) 253-8787 • (216) 762-6050 Demo

Inquiry 668.

COMPUTER BOOKS

COMPUTER BOOKS at a discount

Our free catalog lists books from over 100 publishers. 15% discount. Personal, technical service. Networks, Windows, C++, CDROM, UNIX, CICS, OOP, Internet, Macintosh, hw architecture, TCP/IP, Novell, Pentium, CompuServe 70007.1333 from Internet, Nifty-Serve.MC, VISA, AMEX, DISC, JCB cards. Worldwide shipping.

CompuBooks

Rt. 1, Box 271-D 512-321-9652
Cedar Creek, TX 78612 Fax: 512-321-4525
800-880-6818

Inquiry 669.

COMPUTER INSURANCE

INSURES YOUR COMPUTER

SAFWARE Computerowner's coverage provides replacement of hardware, media and purchased software. As little as \$49 a year covers accidents, theft, power surges and more. One call does it all.

1-800-800-1492

SAFWARE, The Insurance Agency Inc.

PO Box 02211, 2929 N. High St., Columbus, OH 43202
Now available in Ontario!!!

Inquiry 670.

CROSS ASSEMBLERS

Cross Assemblers Simulators Disassemblers

PseudoCorp

716 Thimble Shoals Blvd. Newport News, VA 23606
(804) 873-1947 Fax (804) 873-2154
BBS (804) 873-4838

**New
Advanced
Release!**

Inquiry 671.

DATA RECOVERY

Data Recovery & Repair

- High Success Rate/Fast Turnaround
- 24 Hour Service Available
- Lowest Prices on Disk Drive Repair
- Clean Room

We Repair MFM/RL/SCSI/ESDI/IDE

AA Computech, Inc.

28170 Avenue Crocker Ste#105, Valencia, CA 91355
(800) 360-6801 (805) 257-6801 Fax (805) 257-6805

Inquiry 672.

Ontrack DATA RECOVERY

- Professional service recommended by major hard drive manufacturers • Expertise in virtually every operating system & media storage device • 24-hour support with weekend, priority, & on-site service available • For fast, successful results, call:

MIN: 1-800-872-2599 • CA: 1-800-752-7557
UK: 44-81-974-5522 • GERMANY: 0130-815-198
Corp. Headquarters: 6321 Bury Drive, Eden Prairie, MN 55346

Inquiry 673.

DATA RECOVERY

Tape & Optical Data Recovery

Any Tape, Optical, Cartridge of any format whether partially overwritten or damaged, Vagon the world leaders in Tape & Optical Data Recovery can recover any data anywhere on the surface. Recoveries from 1/2", 1/4", DC2000, 4mm, 8mm Exabyte, DEC TKxx, 3480, Worm, Magneto Optical etc.

VOGON International Ltd.

USA: 405-321-2585 Fax: 405-321-2741
UK: +44 (0) 734-890042 Fax: +44 (0) 734-890040
Conversion & Duplication Systems & Bureau

Inquiry 674.

DATA/DISK CONVERSION

THE #1 CHOICE In disk & tape conversion

for many leading corporations, government agencies, law firms, and companies in every industry—world-wide.

Free test • Satisfaction guaranteed

Graphics Unlimited Inc.

3000 Second St. North, Minneapolis, MN 55411
(612) 588-7571 FAX: (612) 588-6783
1-800-745-7571

Inquiry 675.

CONVERSION SERVICES

Convert any 9-track magnetic tape to or from over 5000 formats including 3 1/2", 5 1/4", 8" disk formats & word processors. Disk-to-disk conversions also available. Introducing CD-ROM conversions. Call for more info.

Pivar Computing Services, Inc.

165 Arlington Hgts. Rd., Dept. 1B, Buffalo Grove, IL 60089
(800) Convert (708) 459-6010

Inquiry 676.

DISK DUPLICATION

FULL SERVICE DISKETTE DUPLICATION

- All disk formats, 100% virus checked
- Available in a variety of colors
- Custom silkscreening
- Bulk diskettes also available

Manufacturing diskettes in the U.S. since 1978

Syncom Technologies, Inc.

1000 Syncom Drive, Mitchell, SD 57301
1-800-843-9862

Inquiry 677.

E-MAIL

WEEMAIL and Tickles!

Simple and inexpensive E-Mail and personal planning "Tickler"

- One Price for any size network — \$149.00
- Unique screen handling — quicker and easier than even a mouse!
- Works on any Netbios network
- Call for a FREE sample disk

W.E. INC.

(800) 900-9064

Inquiry 677.

EDUCATION

B.S. & M.S. in COMPUTER SCIENCE

The American Institute for Computer Sciences offers an in-depth home study program to earn your Bachelor of Science and Master of Science degrees in Computer Science at home. B.S. subjects covered are: MS-DOS, BASIC, PASCAL, C, File Processing, Data Structures & Operating systems. M.S. program includes subjects in Software Engineering and Artificial Intelligence.

AMERICAN INST. for COMPUTER SCIENCES

2101-BY Magnolia Ave. South, Ste. 200, Birmingham, AL 35205
800-767-2427 205-323-6191

Inquiry 677.

FLOPPY DISKETTE

3.5" FLOPPY DISK RELIABLE & DURABLE

- We are a manufacturer under the licence of Sony corporation.
- Our disks are all 100% Tested & Certified Error Free with guaranteed Clipping Level.
- Available products: 2HD, 2DD, Clam Shell.
- Our own brand MEGA and OEM or bulk are also available.
- Duplicator & wholesaler are welcome.

INMARK IND. LTD. (HK)

1A Man Foong Industrial Bldg.
7 Cheung Lee Street
Chai Wan, Hong Kong

Tel: (852) 558-2203 Fax: (852) 897-3700

YHC CASSETTE IND. LTD. (TORONTO)

75 Saintsbury Square, Scarborough
Ont. Canada M1V 3K1

Tel: (416) 321-1179 Fax: (416) 321-8451

Inquiry 678.

FLOW CHARTS

FLOW CHARTING 3



- High resolution print outs... dot matrix or laser
- Multi-page charts... portrait or landscape
- Import/export capabilities
- 35 shapes, 10 fonts, 4 line styles

ONLY
\$250

Call for free demo disk!

PATTON & PATTON

800-525-0082 ext. 1317
Software Corporation 485 Cochran Ct., Morgan Hill, CA 95037

Inquiry 679.

WINDOWS FLOWCHARTER \$129

RFFlow 3.0 is a professional drawing tool for flowcharts & org. charts. Requires Microsoft Windows; 200 shapes auto adjust in size; diagonal lines and curves; auto line routing and re-routing; OLE server; click on a shape to bring up a sub-chart; import/export bitmaps and metafiles; Call for free trial disk.

RFF ELECTRONICS

1053 Banyan Court, Loveland, CO 80538
Phone: (303) 663-5767 FAX: (303) 669-4889

HARDWARE

486

Upgrade slow 386 with 486 50 or 66 Mhz motherboards* from \$198.

*MADE by IBM—3 YEAR WARRANTY

486 Systems from \$698.

1 Year Parts, LIFETIME LABOR warranty
Money Back Guarantee

Fulmark Corp. 73 Spring St., #407, NY, NY 10012

1 (800) FULMARK or

(212) 274-1194, fax (212) 274-0803

\$198

Inquiry 680.

THE BUYER'S MART

HARDWARE

Pre-Owned Electronics, Inc.TM

THE Independent Provider, serving the Dealer, Professional, Corporate, Government, and Educational Buyer since 1985

APPLE II® & MACINTOSH® SYSTEMS • PARTS • EXCHANGE REPAIRS

Call for a Catalog... **800-274-5343**
INT'L: 617-275-4600 • FAX: 617-275-4848
205 BURLINGTON ROAD • BEDFORD, MA 01730

Inquiry 681.

HEWLETT-PACKARD

Buy - Sell - Trade

LaserJet ColorPro
DeskJet DraftPro
RuggedWriter DraftMaster
Electrostatic Plotters DesignJet

HP 9000 Workstations and Vectras also available.

Ted Dasher & Associates

4117 Second Ave., S. Birmingham, AL 35222
Phone: (205) 591-4747 Fax: (205) 591-1108
(800) 638-4833

Inquiry 682.

DC POWER? PC APPLICATION?

*We have solutions

*12, 24, 48, 72, 125, 250 VDC

* Panel Mount, Rack Mount

Computers and Power Supplies
*Sales and Service Support Since 1976

TRANSDUCTION LIMITED

5155 SPECTRUM WAY, BLDG. 23
MISSISSAUGA, ONTARIO, CANADA L4W 5A1
U.S. and Canada Sales 1-800-268-0427
International:
Tel: 905-625-1907 - Fax: 905-625-0531

Inquiry 683.

HARDWARE/COMPUTERS

NEW! 20MHz 16-bit FORTH Single Board

Controller with 8ch 10-bit A/D, 3ch 8-bit D/A
TDS2020 FORTH CONTROLLER AND DATA-LOGGER-4"x3" board uses
Hitachi 16-bit H8/532 CMOS µP. Soreams along at 3MIPS but runs on only
30ma. On-board high-level easy FORTH language and assembler-no need
for in-circuit emulation! Up to 512K NVRAM, 45K PROM. Attach keyboard,
led, I/O peripherals. Interrupts, multi-tasking, watchdog timer, editor, 33 I/O,
24RS-232, 8-16v 300A data-logging! Free ready-made software solutions.
Program with PC. Use for machine control, data-logging, inspection,
robotics, remote monitoring, etc. \$299 (25s). STARTER PACK \$499.

CALL NOW FOR DETAILS! Sale-or-return
Saelig Company tel: (716) 425-3753
European Technology fax: (716) 425-3835

LANs

The \$25 Network Try the 1st truly low-cost LAN

- Connect 2 or 3 XT's, AT's, 386's, 486's
- Uses serial ports and null modem cable
- Runs at 115K baud - approx 8500 bytes/sec
- Runs in background, totally transparent
- Shares disks and printers, etc.
- Needs only 15K of RAM

Little Big LAN

The most flexible network

- Peer to Peer LAN to 250 nodes
- \$75 total software cost, not per node!
- Link via serial, parallel, or Arcnet
- Link via Ethernet or Modems soon
- Mixed mode routing
- Typically only 35K of RAM

Skeptical? We make believers!

Information Modes

P.O. Drawer F, Denton, TX 76202
Tech 817-387-3339 Orders 800-628-7992
Hours 1-5 Mon/Wed, 9-5 Tue/Thu/Fri CST

Inquiry 684.

NOTEBOOK PERIPHERALS

Auto Power Adapters

Car adapters available for most portable computers and printers. Proprietary designs from Empire Engineering, through distribution, or OEMs.

- Small package with high efficiency
 - Plugs between computer and lighter receptacle
 - \$99 to \$129 • Designed and made in USA!!
- Custom adapters designed for OEMs • Serial interface cards for Texas Instruments, Toshiba, and Everex/Sanyo.

Empire Engineering

California USA

tel 805/543-2816 fax 805/543-2820

Inquiry 685.

SCIENTIFIC SOFTWARE

Scientific & Technical Software

Free catalog
Call 1.800.622.3345

SciTech is your source for the best value in scientific and technical software. More than 750 products.

1.312.472.0444 2231 N. Clybourn Ave.
Fax 1.312.472.0472 Chicago, IL 60614

Inquiry 686.

SECURITY

FIGHT PIRACY!

★ The New EVERLOCK ★

SOFTWARE COPY PROTECTION

New Option Board Safe-New Remote Registration

New CPU LOCK-CD ROM LOCK and more

★ EVERKEY HARDWARE LOCKS ★

Az-Tech Software, Inc.

Call for a 201 East Franklin, Richmond, MO 64085
FREE (816) 776-2700
Demo (800) 227-0644 FAX (816) 776-8398

Inquiry 687.

THE ULTIMATE SOFTWARE SECURITY

- STOPCOPY family - UNCOPIABLE copy protection
- STOPVIEW software encryption
- NETLIMIT network license metering
- DOS, Windows, Macintosh, OS/2, support
- No source code changes required - for ANY of our products in ANY environment
- Our products destroy ALL of our competition
- Call for FREE demo disk, or to discuss our products' MANY options

BBI Computer Systems, Inc.

14105 Heritage Lane, Silver Spring, MD 20906
800/TRY-ABBI • 800/678-2224 • 301/871-1094 • FAX 301/460-7545

Inquiry 688.

Cop's CopyLock II

The professional software protection with TRUE Machine Install. Option Board safe. OS/2, Networks, Windows, and CD-ROMs.

LINK Data Security

Int'l: + 45 31232350 Fax: + 45 31238448
New: Access Control by DialCops

Inquiry 689.

SERVER MIRRORING

No★Stop Network

The software solution to provide full Level 3 Fault Tolerance for PC LANs.

- Server Mirroring
- Uninterrupted Processing
- Continuous Backup
- Any Network Operating System or Server environment.

Nonstop Networks Limited, NY, NY
212-481-8488, Fax 779-2956

Inquiry 690.

SOFTWARE PACKAGING

FREE SOFTWARE PACKAGING CATALOG

Everything you will need to Package, Distribute, and Ship Your Software! From manuals and binders to mailers and shippers

LABELS • LABELS • LABELS

For your diskettes, plain or custom printed dot matrix or laser printer... free samples

...FREE CATALOG...

Hice & Associates
8586 Monticello Dr., West Chester, OH 45069
Phone/Fax: 513-777-8586

Inquiry 691.

STOCK PACKAGING

to help you
market your software
ask for catalog 93QS2

Call 708 390-7744

or fax 708 390-9886

PolyQuick Co.

1243 Rand Road, Des Plaines, IL 60016

Inquiry 692.

SOFTWARE/BUSINESS

DATA ENTRY SOFTWARE

Full featured, heads-down data entry with two-pass verification, edit language, operator stats, much more! Designed for the PS/2®, PC, XT, AT or compatibles.

PCs from \$395 LAN version available

FREE 30 day trial

Computer Keyes tel: 206/776-6443
21929 Makah Rd., Fax: 206/776-7210
Woodway, WA 98020 USA: 800/356-0203

Inquiry 693.

SOFTWARE/EDUCATION

DERIVE® NOW HALF-PRICE!

DERIVE: A Mathematical Assistant combines the power of computer algebra with the ease of a menu-driven interface. It solves symbolic & numeric equations, and does calculus, trig, vector & matrix algebra and more. It is programmable, & plots in 2 & 3D. Suggested List Price now only \$125!
Req: MS-DOS PC compatible & 512K.

SOFT WAREHOUSE, INC.

3660 Waiialae Ave. Ste. 304, Honolulu, HI 96822
Ph: (808) 734-5801 Fax: (808) 735-1105

Inquiry 694.

SOFTWARE/ENGINEERING

New Interactive SPICE!!

- PC, DEC, Alpha, Macintosh • Model Libraries, RF, Power
- Windows & Windows NT • More Than 5000 parts
- IsSpice4 Real Time SPICE • Waveform Analysis
- Analog/Mixed Simulation • Full SPICE programs
- Schematic Entry • starting at \$95. Complete systems, \$990-\$2595
- Filter Design

P.O. Box 710 San Pedro, CA 90733-0710
(310)833-0710, FAX (310)833-9658 **intusoft**
Call for your Free Demo and information kit.

Inquiry 694.

SOFTWARE/ENGINEERING

SpiceAge*4W

Windows Analog Circuit Simulator

The following and MORE at under \$1000:

- AC, DC, Transient, Fourier, Temperature analysis • Fully expandable library • Analog & digital components
- Transmission line primitive • Real signal node names
- Graphical real time • Group delay • Component sweeping

Tatum Labs, Inc.

1287 N. Silo Ridge, Ann Arbor, MI 48108
313-663-8810

Inquiry 695.

SOFTWARE/GRAPHICS

AccuSoft Image Format Library 4.0 (new version)

"The most comprehensive raster support library on the market" Import, export, convert, display, and print all above formats! Includes several sample programs with source code. Supports all languages. **Format compatibility guaranteed!** G3, G4, TIFF-F, multi-page images etc. Rotate, zoom, scale, color reduction, sharpen, special-effects etc. Versions for DOS, Windows, NT, Watcom, OS/2, and others.

AccuSoft Corporation

P.O. Box 1261, Westboro, MA 01581
(800) 525-3577 (508) 898-2770 FAX (508) 898-9682

Inquiry 696.

CAD/CAM/CAE Developers Kits—Windows/DOS NEW RELEASE! TG-CAD Professional v.5.0.

Replaces TG-Professional v.4.0. Includes upgraded 2D & 3D geometric development kits, DXF In/Out release 12 and (NEW) TG-CAD Draw v.1.0. All in C. This four part development kit is truly "The Ultimate CAD/CAM/CAE Programming Engine." Comes with or without source code. 30 day guarantee. Free 30 page technical paper.

DISK SOFTWARE, Inc.

109 S. Murphy Rd., Plano, TX USA 75094-9971
Tel (214) 423-7288 Fax (214) 423-7288

Inquiry 697.

SOFTWARE/MATHEMATICS

ORSYS - \$299

OPERATIONS RESEARCH SYSTEM

- Linear programs up to 3000 by 15000
- Mixed-integer and discrete linear programs
- Nonlinear objective and quadratic programs
- Transportation and Transshipment models

Eastern Software Products, Inc.

P.O. Box 15328, Alexandria, VA 22309
(703) 360-7600 Fax (703) 360-7654

Inquiry 698.

SOFTWARE/MODELING

Announcing GMS 2.0 from Probots, Inc.

- Easiest & most powerful modeling & simulation tool avail.
- Now with Super Spread Sheet, Super User Interface & Intelligent Agent Modeling capabilities!
- Specify & validate models, run simulations, analyze results, optimize systems & generate spectacular graphics in minutes!
- No special training or programming required!
- Ideal for planning and predicting tasks!

Act now for special Intro prices! **DEALERS WANTED.**
Probots, Inc. 413-586-8929
80 Damon Road, Ste. 3307
Northampton, MA 01060 **800-Sim-Easy**

Inquiry 699.

SOFTWARE/SCIENTIFIC

VT_EX Scientific Desktop Publishing

- Scalable Fonts • Font effects • Typeface customization • Equations • Tables • Graphics • Foreign languages • Multi-lingual spell & hyphenation • IDE • On-line help • Dos, Dos-32 and Windows versions • From \$199

"T_EX of Tomorrow"—Notices of AMS, March 1991

Call now for a **FREE DEMO DISK**

MicroPress, Inc.

68-30 Harrow Street, Forest Hills, NY 11375
Tel (718) 575-1816 Fax (718) 575-8038

Inquiry 700.

SOFTWARE/SCIENTIFIC

FREE CATALOG! AFFORDABLE EARTH SCIENCE SOFTWARE

Over 350 programs for Windows, DOS, Mac,
Amiga, UNIX

800-775-6745

RockWare Scientific Software

4251 Kipling St., Suite 595
Wheat Ridge, CO 80033
(303) 423-5645 • FAX (303) 423-6171

SOFTWARE/TYPESSETTING

PC T_EX

The next step beyond desktop publishing

This complete publishing system makes all your documents look their best. There is no limit to what you can do with PC T_EX.

Systems for DOS or Windows

PC T_EX excels at typesetting:

- High quality books and articles
- Scientific notation/math formulas
- Professional technical documents
- Foreign languages

PC T_EX is the difference between average and expert!

Personal T_EX, Inc.

800/808-7906 or 415/388-8853
12 Madrona St., Mill Valley, CA 94941
Fax: 415/388-8865

Inquiry 701.

SOFTWARE/VOICE/FAX

HIGH LEVEL C LIBRARIES

Multi-Voice and Multi-Fax are complete development C toolkits to access all the features for most voice and fax processing boards available today. It helps you write MULTI-LINE VOICE (and/or) FAX APPLICATION in minutes. Many example programs and libraries are delivered with fully commented source code. VISA/MC Accepted

Multi-Voice for Dialogic, Rhetorex, or Powerline II: \$599
Multi-Voice for Single Line Watson Board: \$99
Multi-Fax for CAS (Intel SatisFAXion): \$199

ITI SOFTWARE

Fax-On-Demand for information: (514) 835-2216

Inquiry 702.

STATISTICS

NCSS 5.x Series - \$125

Easy-to-use menus & spread sheet. Multiple regression. T-tests, ANOVA (up to 10 factors, rep. measures, covariance). Forecasting. Factor, cluster, & discriminant analysis. Nonparametrics. Cross Tabulation. Graphics: histograms, box, scatter, etc. Reads ASCII/Lotus. Many new add-on modules.

NCSS

329 North 1000 East, Kaysville, UT 84037
Phone: 801-546-0445 Fax: 801-546-3907

Inquiry 702.

TRANSLATORS

software TRANSLATORS

FORTHAN IV to C
CMS-2M to Ada
METAMORPHOSIS
(User-defined)

PL/I (Subset G) to C
ASSEMBLY (PAL-11) to C
CUSTOM Translators

Call or write for product brochure to:

J. H. Shannon Associates, Inc.
P.O. Box 597, Chapel Hill, NC 27514
(919) 929-6863

Inquiry 703.

UNIX ON CD-ROM

UNIX Clone for \$39.95

Trans-Ameritech presents LINUX Plus and BSD CD-ROM. Latest versions of LINUX and BSD with X-windows, TCP/IP development environments.

ALL SOURCES ARE INCLUDED.

! REAL UNIX POWER for the PRICE of DOS !
ONLY \$39.95

Trans-Ameritech Enterprises

2342A Walsh Ave., Santa Clara, CA 95051
408-727-3883 FAX 408-727-3882

Inquiry 704.

UTILITIES

PEN PLOTTER EMULATOR

FPLLOT turns your printer into an HP pen plotter. Fast hi-res, no jagged lines. Vary line width, color. Screen preview - zoom, pan. Works with most CAD programs. Supports most printers. Requires DOS 2.1 or higher. \$119+\$3 S&H. VISA/MC/Chk/MO.

FPLLOT Corporation

24-16 Steinway St., Suite 605, Astoria, NY 11103
718-545-3505

Inquiry 705.

Serial Troubles?

Watch Your Serial Port Problems Disappear with DATASCOPE®

DATASCOPE shows you the data that is transferred between serial devices. A must have for problems with your computer, mouse, modem, plotter, any serial device!

Only \$89.95^{us} from SEIMAC RESEARCH
Call 902-468-3007

for a faxed brochure on this amazing utility

Inquiry 706.

WINDOWS

FOREIGN LANGUAGES

Arabic, Hebrew, Russian, Chinese, Japanese, Indian, S.E. Asian - all the world's languages in Windows. Full support for mixing Arabic, Persian, Urdu, Hebrew + English. Chinese and Japanese type vertically/horizontally. Easy to use! From \$149.95. Call or write the WinLanguage™ experts!

Gamma Productions, Inc.

Tel 310-394-8622 Fax 310-395-4214
710 Wilshire Blvd, #609, Santa Monica, CA 90401

Inquiry 707.

THE ULTIMATE BBS

FREE FREE FREE FREE FREE FREE

Latest Windows and DOS Utils, Pgms, Source Code, Lively CHAT, online games, Internet Access and more and all FREE. Call from home or office up to 14.4K and download for FREE. (n8/1)

217-792-3663

Customer Service 415-281-4429

Inquiry 708.

International Marketers:

Sell your computer products in one of the fastest growing markets today!

REACH 78,000 LATIN AMERICAN BYTE READERS

Now you can advertise in

1, 2, or all 3 Latin editions of BYTE

BYTE Mexico • BYTE Brasil • BYTE Argentina
Give Liz at Global Ad-Net a call today for more info:

603-876-4311

Inquiry 709.

YOUR DIRECT LINK

ADVERTISER CONTACT INFORMATION

To order products or request **FREE** information, call advertisers directly or send in the Direct Link Card by mail or fax! **Let them know you saw it in BYTE!**

Inquiry No.	Page No.	Phone No.	Inquiry No.	Page No.	Phone No.	Inquiry No.	Page No.	Phone No.
290	2CD-ROM,LLC	261 214-380-0126	* DATAPRO	118-119	609-764-0100 ext. 2777	521	LOGIC PROGRAMMING ASSOC	40IS 22 +44-81-874-0449**
A			511	DATATRONICS TECHNOLOGY (INT'L)	45 +886-2-782-0305**	238	LOGICAL CONNECTION	256 800-238-9415
61-62	ABACUS SOFTWARE	134 800-451-4319 ext. 23	280-281	DAVISON-WORTH CORP	284 800-688-2707	198	LOGICIELS ET SERVICES DUHEM	198 +33149700455
232	ADAPTEC / TRANTOR	256 800-934-2766	89-90	DCA	173 800-348-3221 ext 57DD	M		
63-64	ADVANCED LOGIC RESEARCH	69 714-581-6770	563	DEC (INT'L)	161-163	171-172	MAG INNOVISION	131 800-827-3998
558	ADVANCED LOGIC RESEARCH (INT'L)	95 714-581-6770	*	DELL COMPUTER CORP (N.A.)	CIV 800-626-8260	546	MANCHESTER EQUIPMENT CO	240NE 1 516-435-1199
67	ADVANCED MICRO DEVICES (N.A.)	162-163 800-222-9323	*	DELL COMPUTER CORP (N.A.)	CIII 800-626-8260	201-202	MARX DATENTECHNIK GmbH	112 +49-8403-1555
566	AGFA GERAERT (INT'L)	44 +44-81-560-2131	307	DELPHI INTERNET SERVICES	231 800-695-4005	320-321	MATHSOFT INC	195
66	ATECH INTERNATIONAL	109 800-882-9184	288	DIALOGUE TECHNOLOGY	263 +886-2-9317814**	300	MAYER AUTOMATION GROUP	259 800-289-6293
65	ALADDIN KNOWLEDGE SYSTEMS	138 800-223-4277	569	DIGICOM INC (INT'L)	20 +886-2-917-9099**	*	MCGRW HILL (N.A.)	212
319	ALLMICRO	240 800-653-4933	560-561	DIGITAL OEM STORAGE (INT'L)	30-31 +49-89-9581-1267**	*	MCGRW HILL NRI (N.A.)	200A-8
550	ALTEX ELECTRONICS	240SO 2-3 800-531-5369	286-287	DISPLAY RESEARCH LAB	263 +852-877-9810**	310	MEDIA VISION (N.A.)	104-105 800-845-5670
*	AMBRA COMPUTER CORP (N.A.)	32B-33 800-200-1468	91-92	DISTRIBUTED PROCESSING TECH	135 800-322-4378	522	MEGADATA	40IS 18 516-589-6858**
*	AMBRA COMPUTER CORP (N.A.)	44-45 800-200-1469	512-513	DR HUGGLE & PARTNER GMBH	40IS 10 +49-241-403114**	114	MEGADRIIVE SYSTEMS	111 800-322-4744
248	AMERICAN ADVANTECH	260 800-800-6889	306	DSP DEVELOPMENT CORP	215 800-777-5151	235	MICRO 2000	248 800-864-8008
68-69	AMERICAN MEGATRENDS	103 800-892-6843	184	DSP SOLUTIONS / DIGISPEECH	175 916-821-1787	226-227	MICRO SOLUTIONS COMP PROD	237 800-295-1214
70	AMERICAN POWER CONVERSION	94 800-800-APC dept. A2	E			228-229	MICRO SOLUTIONS COMP PROD	239 800-295-1214
71	AMERICAN SMALL BUSINESS COMP	116 918-825-4844	568-569	ELEX INFO SYS INC (INT'L)	65 415-325-6071	542-543	MICRODATA SYSTEM SRI	40IS 24 +39 1 87 988 460
209	ANGOSS SOFTWARE INTERNATIONAL	185 416-593-5077**	256	ELEXOR INC	261 201-299-1615	236-237	MICRO-INTERNATIONAL INC	249 800-967-5667
244	ANISAO	252 800-951-1113	298-299	ELMA ELECTRONIC	263 510-656-3400	115	MICROPOLIS CORP	117 800-395-3748
175-176	ANTEX ELECTRONICS	214 310-532-3092	239-240	EMBARC / MOTOROLA	244 800-EMBARC4 ext. 330	225	MICROPROSE SOFTWARE	250 800-879-1947
*	APPLE COMPUTER INC	15	514-515	EUTRON	40IS 6 +39-35-682-229**	*	MICROSTAR LABORATORIES	261 206-453-2345
234	APPRO INTERNATIONAL INC	245 800-927-5464	93-94	EXABYTE CORP (N.A.)	95 800-866-6002	*	MICROWAY	133 508-746-7341
192-193	ARISTO GRAPHIC SYSTEMS (EUROPE)	39 +49-40-54747-111**	F			203-204	MILLENNIUM ONLINE	211 800-738-0122
192-193	ARISTO GRAPHIC SYSTEMS (U.S.)	39 800-631-7646	516-517	FAST HARDLOCK (INT'L)	33 +49-89-539800200	523	MINOLTA GMBH	40IS 11 +49-511-7404-0
194	ASK ME MULTIMEDIA CENTER	42 612-531-0603	212-213	FAST MULTIMEDIA (EUROPE)	207 +49-89-50206-199**	119-120	MINUTEMAN	51 800-238-7272
72	ATI TECHNOLOGIES INC	142 905-882-2600	212-213	FAST MULTIMEDIA (U.S.)	207 800-248-FAST	524-525	MINUTEMAN	40IS 7 214-446-7363
73	AT+T MICROELECTRONICS	106 800-372-2447 ext. 920	532	FIRST INTERNATIONAL COMPUTER	40IS 2 +886-2-717-4500**	N		
249-250	AXIOMATIC	262 905-602-9270	221-222	FIRST SOURCE INT'L	248 714-588-9866	538	NAG	40IS 22 +44-865-310139**
539	AXIS COMMUNICATIONS (INT'L)	277 +48-48136130**	95-96	FUTURESOFT ENGINEERING	210 713-406-9400	116-117	NANAO USA CORP (N.A.)	75 310-325-5202
251	AXONIX CORP	263 801-468-9797	G			262	NATIONAL INSTRUMENTS	266 800-433-3488
B			*	GATEWAY 2000	96A-N 800-846-2058	205	NATIONAL PRODUCTIONS INC	214 800-800-5600
450	BIX (N.A.)	277 800-695-4775	284	GENERAL TECHNICS	262 800-487-2538	*	NETWORK COMPUTING DEVICES (N.A.)	113 800-800-9599
74-75	BORLAND INT'L	11 800-336-6464 ext. 7898	97-98	GLENCO ENGINEERING	147 800-562-2543	*	NETWORLD-INTEROP 94	229 800-488-2883 ext. 314
76	BRITISH AIRWAYS	38-37	257	GMM RESEARCH CORP	259 714-752-9447	224	NEVADA COMPUTER	251 800-854-7762
*	BYTE BACK ISSUES	218	282-283	GRANITE DIGITAL	262 510-471-6442	567	NEWGEN SYSTEMS CORP (INT'L)	64 714-441-8800
*	BYTE DECK	216 603-924-2596	518	GREY MATTER LTD	40IS 14 +44-0364-53071**	118	NORTON-LAMBERT	29 805-964-6767
*	BYTE DECK (N.A.)	206	H			562	NOW ELECTRONICS INC	240PC 4 800-350-2NOW
*	BYTE REPRINTS	217 603-924-2618	269-270	H-ILO SYSTEMS	264 510-623-8860	316	NSTL	227 215-941-9600
*	BYTE SUB MESSAGE	200	540-541	HOCKWARE (INT'L)	40IS 13 919-380-0616	O		
*	BYTE SUBSCRIBERS	213	99	HUMMINGBIRD COMMUNICATIONS	182 905-470-1207**	277	OMEGA POINT, INC	266 508-877-1819
C			I			534	ON TIME MARKETING	40IS 12 +49-40-437472
311	CARDIFF SOFTWARE	185 800-659-8755	553	IBM	240PC 3 800-872-7109	206	ON TOP SYSTEMS	124 800-454-4426
536	CHAPLET	40IS 21 +886-2-298-8989	100	IBM - PC DIRECT	CII, 1 800-426-7950	263	OVERLAND DATA INC	265 800-729-8725
537	CHAPLET	40IS 23 +886-2-298-8989	315	IBM - PC DIRECT (N.A.)	20-21 800-426-7860	P		
501	CHERRY	212-213 +49-964-3180	188-189	INFORMATION FOUNDATION	199 800-438-8649	*	PACIFIC DATA PRODUCTS	82 619-625-3643
504-505	COBALT BLUE	40IS 18 +404-516-1116	101	INTEGRAND RESEARCH	132 209-651-1203	121	PATTON & PATTON	204 800-525-0082 ext. 112
77-78	COLORADO MEMORY SYSTEMS	12-13 800-451-0897	557	INTEGRIX INC (INT'L)	90 805-375-1055	124-125	PC POWER & COOLING	53 800-722-5555
79	COMPAQ COMPUTERS (N.A.)	8-9 800-345-1518	102	INTEL CORP	16-17 800-538-3373	122-123	PC POWER & COOLING	124 800-722-5555
502-503	COMPEX INC (INT'L)	75 714-630-7302	103	INTEL CORP (N.A.)	16A-B 800-538-3373	545	PEGASUS LTD	40IS 12 +972-3-5182423
80	COMPUTER ASSOCIATES	127 800-225-5224 dept. 25500	104	INTEL CORP (N.A.)	40A-D 800-538-3373	126	PERSOFT INC	209 800-368-5283
217	COMPUTER DISCOUNT WREHSE	234-235 800-959-4COW	105-106	INTERGRAPH	30-31 800-345-4856	127	PHAR LAP SOFTWARE INC	150 617-661-1510
252	COMPUTER MODULES	259 408-496-1881	258	IO TECH	261 216-439-4091	526	PHILIPS MONITORS (INT'L)	8-9 +31-40-73-39-83**
506	COMPUTER QUICK (INT'L)	206 415-861-8330	107	IOMEGA	96 800-777-4045	564	PHILIPS PDD (INT'L)	113 +31 40 75 81 43
216	COMPUTER & CONTROLS SOLUTIONS	243 800-775-3525	168-169	ITERATED SYSTEMS	152 800-437-2285	128-129	PINNACLE MICRO	7 714-727-3300
218	COMPUTERLANE UNLTD	247 818-884-8844	J			130	PIONEER NEW MEDIA TECHNOLOGIES	137 800-444-OPTI
253	COMPUTERWISE	266 800-255-3739	223	JAMECO ELECTRONICS	253 800-831-4242	131	PKWARE INC	208 414-354-8699
305	CONNER (N.A.)	115 800-41NT-BKUP	*	JDR MICRODEVICES	257 800-538-5000	210-211	PLEXTOR	153 800-886-3935
285	CONTROL CONCEPTS, INC	262 800-922-9259	K			264	POLAROID CORP	259 800-225-2770
*	COPIA INTERNATIONAL LTD	198 708-682-8898	108	KEA SYSTEMS LTD	100 800-663-8702	132	POPKIN S/W & SYSTEMS INC	55 212-571-3434
82	COREL SOFTWARE	43 800-421-8006	261	KEITHLEY METRABYTE	261 800-348-0033	535	PORA CORP (INT'L)	105 +886-2-8835682**
170	CREATIVE LABS INC	73 800-898-LABS	109	KFC (N.A.)	223 800-253-2872	180	POWERSOFT CORP (N.A.)	64-65 800-395-3525
207-208	CRYSTALOGIC, INC	149 615-391-4412	259	KILA	260 303-444-7737	*	POWERSOFT CORP (N.A.)	64A-B
83-84	CTX INTERNATIONAL INC	187 909-585-8146	110-111	KINGSTON TECHNOLOGY	161 714-435-2600	112	PROGRAMMER'S PARADISE	76-77 800-445-7899
85-86	CURTIS INC	126 612-631-9512	519	KUO FENG CORP (INT'L)	21 +886-2-754-8498**	133	PROMETHEUS PRODUCTS (N.A.)	32A 503-692-9600
87-88	CYBEX CORP	193 205-430-4030**	L			559	PROMISE TECHNOLOGY (INT'L)	223 800-888-0245
219-220	CYBEX CORP	241 205-430-4030**	241-242	L A TRADE	236 800-433-3726	Q		
509-510	CYBEX CORP	40IS 9 205-430-4030**	260	LAGUNA DATA SYSTEMS	264 800-938-TAPE	304	QNX SOFTWARE SYSTEMS LTD	24-25 800-363-9001 ext. 201
507-508	CYBEX CORP (INT'L)	CIII 205-430-4030**	309	LAHEY COMPUTER SYSTEMS	219 800-548-4778	248-249	QUADRA INTERACTIVE	242 619-431-9530
D			144-145	LANDMARK RESEARCH INTL CORP	205 800-683-6696	265	QUALSTAR CORP	265 818-882-5822
317-318	DALLAS SEMICONDUCTOR	190 800-258-5061	544	LEADSOURCE	40IS 20 +44-223-237758	135	QUARTERDECK OFFICE SYSTEMS	35 310-392-9851
255	DATALUX CORP (INT'L)	263 +44-306-876718	186-187	LEAD TECHNOLOGIES	114 800-637-4689	136	QUATECH INC	232 800-553-1170
254	DATALUX CORP (INT'L)	264 +44-306-876718	520	LIGATURE LTD	40IS 6 +972-2-513395**	R		
255	DATALUX CORP (N.A.)	263 800-DATALUX				137-138	RAINBOW TECHNOLOGIES	61 800-852-8569
254	DATALUX CORP (N.A.)	264 800-DATALUX						

YOUR DIRECT LINK

ADVERTISER CONTACT INFORMATION

Inquiry No.	Page No.	Phone No.	Inquiry No.	Page No.	Phone No.	Inquiry No.	Page No.	Phone No.
291-292 RCI	259	908-874-4072 ext. 71	230-231 STARTTECH INTERNATIONAL	238	619-278-2600	271 VICTORY ENTERPRISES TECH	262	800-727-3475
527 RECOGNITA (INT'L)	CIV	+38-1-2018925	143 STATSOFT	81	918-583-4149	295 VIDEOCODE US, INC	260	910-452-5600
233 RECORTEC INC	255	800-729-7654	195 SUN PRO	2-3	800-2SUNPRO	156-157 VIEWSONIC	67	909-869-7976
266 RHETOREX, INC	260	408-370-0881	531 SYMANTEC	40IS 17	800-453-1077 ext. AP80	301-303 VISIONWARE	59	415-325-2113
139-140 ROSE ELECTRONICS	202	800-333-9343	148-147 SYSTAT INC	155	708-864-5670			
166-167 R.D.I.	170	619-558-6985						
S			T			W		
554 SAFEWARE	240PC 1	800-848-3469	258 TALKING TECHNOLOGY INC	260	800-685-4884	530 WALKER, RICHER & QUINN	40IS 5	206-324-0437
561 SAFEWARE	240SD 1	800-848-3469	296-297 TAPEDISK CORP	265	800-827-3372	159 WATCOM	27	519-886-3700
547 SAFEWARE	240NE 3	800-848-3469	148 TEKTRONIX	176	800-835-6100 ext. 34J	158 WATCOM	141	519-747-4971**
552 SAFEWARE (MW)	254	800-848-3469	* TEXAS INSTRUMENTS	83	800-527-3500	243 WEST COAST MICRO	258	619-581-6040
257 SANGOMA TECH INC	259	800-388-2475	150 TEXAS INSTRUMENTS	84-89	800-527-3500	565 WESTERN DIGITAL (INT'L)	104	800-832-4778
182-183 SCEPTRE TECHNOLOGIES	125	800-788-2878	275 TIEPIE ENGINEERING	261	+31-5106-704**	199-200 WIBU (INT'L)	42	+49-721-377455**
312-313 SCIENTIFIC PROGRAMMING	266	517-339-9859	151 TOSHIBA AMERICA INC	179	800-457-7777	199-200 WIBU (U.S.)	42	301-570-3497
* SCITOR CORP	19	415-670-7700	152-153 TOUCHSTONE SOFTWARE	102	714-989-7746	197 WINBOOK	161	800-293-1639
322 SCOTTY SYSTEMS	217	800-SCOTTY-1	289 TRANS 2000	261	310-908-6814	272 WINTEK CORP	265	800-742-6809
528 SEKISUI CHEMICAL CO LTD (INT'L)	45	+81-6-385-4375**	274 TRI VALLEY TECHNOLOGY INC	260	510-447-2030	162-164 WOLFRAM RESEARCH	189	800-441-6284
141 SEQUITER SOFTWARE INC	196	403-437-2410	173-174 TURTLE BEACH SYSTEMS	128	800-645-5640			
278-279 SIGMA TECH SOFTWARE	260	818-368-6132	548 TYPHOON SOFTWARE	240NE 3	805-966-7633			
* SILICON GRAPHICS (INT'L)	57	415-940-4343** ext. 826	555 TYPHOON SOFTWARE	240PC 4	805-966-7633			
* SILICON GRAPHICS (N.A.)	57	800-431-4331 ext. 826						
185 SOFTARC	225	416-754-1856**	U			Z		
529 SOFTWARE SECURITY	40IS 19	203-329-7428**	* UNIXWORLD OPEN SYSTEMS (INT'L)	115		165 ZEOS INTERNATIONAL	165	800-554-5226
142 SONY (N.A.)	90	201-476-8199	154-155 UNLIMITED SYSTEMS	154	619-622-1400	314 ZEOS INTERNATIONAL	167	800-554-5226
556 SPIDER GRAPHICS	240PC 2	408-956-1231				273 Z-WORLD ENGINEERING	264	916-757-3737
214 STAMPEDE TECHNOLOGIES	168	800-763-3423	V			177-178 ZYXEL USA	71	714-693-0808
			308 VALITEK INC	258	413-549-2700			

* Correspond directly with company.
** Indicates FAX Number

BYTE ADVERTISING SALES STAFF

David B. Egan, Associate Publisher, One Phoenix Mill Lane, Peterborough, NH 03458, Tel. (603) 924-2678, Fax: (603) 924-7620
Diane Lieberman, Director, Inside Advertising Sales, One Phoenix Mill Lane, Peterborough, NH 03458, Tel. (603) 924-2518, Fax: (603) 924-2683

NEW ENGLAND
ME, NH, VT, MA, RI, CT, ONTARIO
CANADA & EASTERN CANADA
Sanford L. Fish (617) 860-6344
Patricia Payne (603) 924-2654
McGraw-Hill Publications
24 Hartwell Avenue
Lexington, MA 02173
FAX: (617) 860-6899

EAST COAST
NY, NYC, NJ, DE, PA
Kim Norris (212) 512-2645
Jonathan Sawyer (603) 924-2665
McGraw-Hill Publications
1221 Avenue of Americas—28th Floor
New York, NY 10020
FAX: (212) 512-2075

SOUTHEAST
NC, SC, GA, FL, AL, TN, MS, AR, LA,
KY, DC, MD, VA, WV
MaryAnn Goulding (404) 843-4782
Brian Higgins (603) 924-2651
McGraw-Hill Publications
4170 Ashford-Dunwoody Rd., Suite 520
Atlanta, GA 30319
FAX: (404) 252-4056

MIDWEST
IL, MO, KS, IA, ND, SD, MN,
WI, NE, IN, MI, OH
Kurt Kelley (312) 616-3328
Ed Ware (603) 924-2664
McGraw-Hill Publications
Two Prudential Plaza
180 North Stetson Ave.
Chicago, IL 60601
FAX: (312) 616-3370

ROCKWEST,
SOUTHWEST
NORTHWEST, CA, OR, ID, MT, WY, UT
Roy J. Kops (415) 513-6861
James Ball (603) 924-2662
SILICON VALLEY, HI, WA, AK,
WY, CANADA
Bill McAfee (415) 513-6962
James Ball (603) 924-2662
McGraw-Hill Publications
1900 O'Farrell Street, Suite 200
San Mateo, CA 94403
FAX: (415) 513-6867

SOUTH PACIFIC: Los Angeles, CA
LOS ANGELES COUNTY, AZ, NM, NV
Alan El Faye (213) 480-5243
Brad Dixon (603) 924-2574
McGraw-Hill Publications
3333 Wilshire Boulevard #500
Los Angeles, CA 90010
FAX: (213) 480-5235

NORTH PACIFIC
NORTHWEST, CA, OR, ID, MT, WY, UT
Roy J. Kops (415) 513-6861
James Ball (603) 924-2662
SILICON VALLEY, HI, WA, AK,
WY, CANADA
Bill McAfee (415) 513-6962
James Ball (603) 924-2662
McGraw-Hill Publications
1900 O'Farrell Street, Suite 200
San Mateo, CA 94403
FAX: (415) 513-6867

SOUTH PACIFIC: Irvine, CA
ORANGE COUNTY
SAN DIEGO COUNTY
Beth Dudas (714) 753-8140
Brad Dixon (603) 924-2574
McGraw-Hill Publications
15635 Alton Pkwy., Suite 290
Irvine, CA 92718
FAX: (714) 753-8147

Peterborough, NH Office: Inside Sales FAX: 603-924-2683 Advertising FAX: 603-924-7507

Hardware/Software Showcase
Mark Stone (603) 924-2695
Ellen Perham (603) 924-2596
BYTE Publications
One Phoenix Mill Lane
Peterborough, NH 03458

The Buyer's Mart/Classifieds
Margot L. Swanson (603) 924-2656
BYTE Publications
One Phoenix Mill Lane
Peterborough, NH 03458

BYTE Deck
Susan Rastellini (603) 924-2596
BYTE Publications
One Phoenix Mill Lane
Peterborough, NH 03458

EURO-DECK
Joseph Mabe (603) 924-2533
BYTE Publications
One Phoenix Mill Lane
Peterborough, NH 03458

Regional Advertising Sections
Ed Ware (603) 924-2664
Fax: (603) 924-2683

INTERNATIONAL ADVERTISING SALES STAFF

UNITED KINGDOM,
FRANCE, BENELUX
Gary Lucas (+44 71 495 6780)
Jonathan McGowan
(+44 71 495 6781)
McGraw-Hill Publishing Co.
34 Dover St.
London, W1X 4BR
England
FAX: +44 71 4956734
TELEX: 892191

GERMANY, SWITZERLAND,
AUSTRIA
Jürgen Heise
McGraw-Hill Publishing Co.
Liebigstrasse 19
D-60323 Frankfurt
Germany
Tel: +49 69 7140 7140
FAX: +49 69 7140 7146

ITALY,
SCANDINAVIAN COUNTRIES
Zena Coupé, Amanda Blaskett
A-Z International Sales Ltd.
70 Chalk Farm Road
London NW1 8AN
England
Tel: +44 71 2843171
FAX: +44 71 2843174

ISRAEL
Dan Ehrlich
Ehrlich Communication Int'l.
P.O. Box 99
Herzliya 46101
Israel
Tel: +972 9 586245
Tel: +972 9 586245
FAX: +972 9 585685

TAIWAN
Sheng Shun Gou
Third Wave Publishing Corp.
2nd Fl., No. 19-2, Lane 231
Fu Hsing North Road
Taipei 105
Taiwan R.O.C.
Tel: +886 2 7136959
FAX: +886 2 7189467

HONG KONG
Zoe Yen
Third Wave Publishing Corp.
Unit 2, GF Hing Wah Center
82-84 To Kwa Wan Road
Kowloon, Hong Kong
Tel: +852 764 3830
FAX: +852 764 3857

KOREA
Young-Seoh Chinn
JES Media International
Rm. 704, Nonhyun Bldg.
37-12, Chamwon-Dong
Seochu-Gu
Seoul 137-030, Korea
Tel: +82 2 5458001
Tel: +82 2 5458002
FAX: +82 2 5458061

JAPAN
Masaki Mori
Transworld Media Inc.
702, 2-26-3 Nishigotanda
Shinagawa-ku,
Tokyo 141
Japan
Tel: +81 3 33687466
FAX: +81 3 37880674

A. Suzuki
Nexus, Inc.
2-35-8, Unoki, Ota-ku
Tokyo 146
Japan
Tel: +81 3 37573721
FAX: +81 3 37572266

SINGAPORE
Derek Ng
Stephen Tay
Eastern Publishing Assoc. Pte., Ltd.
1123 Serangoon Road, #03-01
Singapore 1232
Tel: +65 296 6166
FAX: +65 296 7551

AUSTRALIA
Phil Bush
National Advertising Services
7-13 Parramatta Street
Cremorne NSW 2090,
Australia
Tel: +61 2 908 8329
FAX: +61 2 953 8274

INDIA, INDONESIA, PAKISTAN,
PHILIPPINES, OTHER ASIAN
AND PACIFIC COUNTRIES
K. T. Wu
Third Wave Publishing Corp.
2nd Fl., No. 19-1, Lane 231
Fu Hsing North Road
Taipei 10445, Taiwan
R.O.C.
Tel: +886 2 7136959
FAX: +886 2 7151950

MALAYSIA
H.K. Lin
Servex (Malaysia) Sdn. Bhd.
5th Floor, Bena Tower
160, Jalan Ampang
50450 Kuala Lumpur
Malaysia
Tel: +60 3 2624592
FAX: +60 3 2624591

Subscription Customer Service
U.S. 1-800-232-2983
Outside U.S. +1-609-426-7676

For a New Subscription
U.S. 1-800-257-9402
Outside U.S. +1-609-426-5526

YOUR DIRECT LINK

PRODUCT CATEGORY INDEX

For **FREE** product information from individual advertisers, circle the corresponding inquiry numbers on Your Direct Link Card!

To receive information for an entire product category, circle the category number on Your Direct Link Card!

Category No.
Inquiry No.

Page No.

HARDWARE

1 ACCESSORIES/SUPPLIES

175-176	ANTEX ELECTRONICS	214
545	PEGASUS LTD	40IS 12
264	POLAROID CORP	259
142	SONY (N.A.)	90
275	TIEPIE ENGINEERING	261

2 ADD-IN BOARDS

68-69	AMERICAN MEGATRENDS	103
175-176	ANTEX ELECTRONICS	214
72	ATI TECHNOLOGIES INC	142
252	COMPUTER MODULES	259
216	COMPUTER & CONTROLS SOLUTIONS	243
85-86	CURTIS INC	126
569	DIGICOM INC (INT'L)	20
91-92	DISTRIBUTED PROCESSING TECH	135
223	JAMECO ELECTRONICS	253
310	MEDIA VISION (N.A.)	104-105
133	PROMETHEUS PRODUCTS (N.A.)	32A
559	PROMISE TECHNOLOGY (INT'L)	223
136	QUATECH INC	232
556	SPIDER GRAPHICS	240PC 2
266	TALKING TECHNOLOGY INC	260
173-174	TURTLE BEACH SYSTEMS	128
565	WESTERN DIGITAL (INT'L)	104
199-200	WIBU (INT'L)	42
199-200	WIBU (U.S.)	42

3 BAR CODING

300	MAYER AUTOMATION GROUP	259
-----	------------------------	-----

4 COMMUNICATIONS/NETWORKING

550	ALTEX ELECTRONICS	240SO 2-3
539	AXIS COMMUNICATIONS (INT'L)	277
89-90	DCA	173
563	DEC (INT'L)	161-163
239-240	EMBARC / MOTOROLA	244
257	GMM RESEARCH CORP	259
522	MEGADATA	40IS 18
291-292	RCI	259
266	RHETOREX, INC	260
139-140	ROSE ELECTRONICS	202
267	SANGOMA TECH INC	259
276-279	SALMA TECH SOFTWARE	260
268	TALKING TECHNOLOGY INC	260
154-155	UNLIMITED SYSTEMS	154
295	VIDICODE US, INC	260

5 COMPUTER SYSTEMS

63-64	ADVANCED LOGIC RESEARCH	69
558	ADVANCED LOGIC RESEARCH (INT'L)	95
*	AMBRA COMPUTER CORP (N.A.)	32B-33
*	AMBRA COMPUTER CORP (N.A.)	44-45
*	APPLE COMPUTER INC	15
234	APPRO INTERNATIONAL INC	245
79	COMPAQ COMPUTERS (N.A.)	8-9
216	COMPUTER & CONTROLS SOLUTIONS	243
*	DELL COMPUTER CORP (N.A.)	CIII
*	DELL COMPUTER CORP (N.A.)	CIV
*	GATEWAY 2000	96A-N
100	IBM - PC DIRECT	CII, 1
557	INTEGRIX INC (INT'L)	90
102	INTEL CORP	16-17
103	INTEL CORP (N.A.)	16A-B
104	INTEL CORP (N.A.)	40A-D
105-106	INTERGRAPH	30-31
259	KILA	260
546	MANCHESTER EQUIPMENT CO	240NE 1
236-237	MICRO-INTERNATIONAL, INC	249
562	NOW ELECTRONICS INC	240PC 4
316	NSTL	227
124-125	PC POWER & COOLING	53
122-123	PC POWER & COOLING	124
233	RECORTEC INC	255
322	SCOTTY SYSTEMS	217

Category No.
Inquiry No.

Page No.

*	SILICON GRAPHICS (INT'L)	57
*	SILICON GRAPHICS (N.A.)	57
274	TRI VALLEY TECHNOLOGY INC	260
243	WEST COAST MICRO	258
165	ZEOS INTERNATIONAL	165
314	ZEOS INTERNATIONAL	167

6 DATA ACQUISITION

248	AMERICAN ADVANTECH	260
256	ELEXOR INC	261
258	IO TECH	261
261	KEITHLEY METRABYTE	261
*	MICROSTAR LABORATORIES	261
205	NATIONAL PRODUCTIONS INC	214
136	OUATECH INC	232
275	TIEPIE ENGINEERING	261
289	TRANS 2000	261

7 DISK & OPTICAL DRIVES

290	2CD-ROM, LLC	261
232	ADAPTEC / TRANTOR	256
68-69	AMERICAN MEGATRENDS	103
285	CONTROL CONCEPTS, INC	262
85-86	CURTIS INC	126
560-561	DIGITAL OEM STORAGE (INT'L)	30-31
284	GENERAL TECHNICS	262
282-283	GRANITE DIGITAL	262
107	IOMEGA	96
114	MEGADrive SYSTEMS	111
226-227	MICRO SOLUTIONS COMP PROD	237
228-229	MICRO SOLUTIONS COMP PROD	239
115	MICROPOLIS CORP	117
567	NEWGEN SYSTEMS CORP (INT'L)	64
128-129	PINNACLE MICRO	7
130	PIONEER NEW MEDIA TECHNOLOGIES	137
210-211	PLEXTOR	153
230-231	STARTECH INTERNATIONAL	238

8 DISKETTES/DUPPLICATORS

249-250	AXIOMATIC	262
564	PHILIPS PDO (INT'L)	113
271	VICTORY ENTERPRISES TECHNOLOGY	262

9 FAX BOARDS/MACHINES

535	PORA CORP (INT'L)	105
-----	-------------------	-----

10 GRAPHICS TABLETS/MICE/PEN INPUT

192-193	ARISTO GRAPHIC SYSTEMS (EUROPE)	39
192-193	ARISTO GRAPHIC SYSTEMS (U.S.)	39
545	PEGASUS LTD	40IS 12

11 KEYBOARDS

501	CHERRY MIKROSCHALTER GMBH (INT'L)	212-213
255	DATALUX CORP (INT'L)	263
255	DATALUX CORP (N.A.)	263
298-299	ELMA ELECTRONIC	263

12 LAN HARDWARE

502-503	COMPEX INC (INT'L)	75
87-88	CYBEX CORP	193
219-220	CYBEX CORP	241
509-510	CYBEX CORP	40IS 9
507-508	CYBEX CORP (INT'L)	CIII
89-90	DCA	173
238	LOGICAL CONNECTION	256
124-125	PC POWER & COOLING	53
122-123	PC POWER & COOLING	124

13 LAPTOPS & NOTEBOOKS

*	AMBRA COMPUTER CORP (N.A.)	32-33
*	AMBRA COMPUTER CORP (N.A.)	44-45
244	ANISAD	252
251	AXONIX CORP	263
537	CHAPLET	40IS 23
536	CHAPLET	40IS 21

Category No.
Inquiry No.

Page No.

288	DIALOGUE TECHNOLOGY	263
532	FIRST INTERNATIONAL COMPUTER	40IS 2
315	IBM - PC DIRECT (N.A.)	20-21
*	JDR MICRODEVICES	257
236-237	MICRO-INTERNATIONAL, INC	249
166-167	R.D.I.	170
*	TEXAS INSTRUMENTS	83
150	TEXAS INSTRUMENTS	84-89
151	TOSHIBA AMERICA INC	179
197	WINBOOK	161
165	ZEOS INTERNATIONAL	165
314	ZEOS INTERNATIONAL	167

14 MAIL ORDER

550	ALTEX ELECTRONICS	240SO 2-3
*	AMBRA COMPUTER CORP (N.A.)	32-33
*	AMBRA COMPUTER CORP (N.A.)	44-45
217	COMPUTER DISCOUNT WAREHOUSE	234-235
218	COMPUTERLANE UNLIMITED	247
568-569	ELEX INFO SYSTEMS INC (INT'L)	65
100	IBM - PC DIRECT	CII, 1
315	IBM - PC DIRECT (N.A.)	20-21
223	JAMECO ELECTRONICS	253
236-237	MICRO-INTERNATIONAL, INC	249
224	NEVADA COMPUTER	251
112	PROGRAMMER'S PARADISE	76-77
230-231	STARTECH INTERNATIONAL	238
275	TIEPIE ENGINEERING	261

15 MEMORY/CHIPS/UPGRADES

67	ADVANCED MICRO DEVICES (N.A.)	162-163
221-222	FIRST SOURCE INT'L	246
102	INTEL CORP	16-17
103	INTEL CORP (N.A.)	16A-B
104	INTEL CORP (N.A.)	40A-D
223	JAMECO ELECTRONICS	253
110-111	KINGSTON TECHNOLOGY	101
241-242	L A TRADE	236
238	LOGICAL CONNECTION	256

16 MISCELLANEOUS HARDWARE

101	INTEGRAND RESEARCH	132
545	PEGASUS LTD	40IS 12
528	SEKISUI CHEMICAL CO LTD (INT'L)	45
243	WEST COAST MICRO	258

17 MODEMS/MULTIPLEXORS

73	AT-T MICROELECTRONICS	106
511	DATATRONICS TECHNOLOGY (INT'L)	45
*	JDR MICRODEVICES	257
154-155	UNLIMITED SYSTEMS	154
177-178	ZYXEL USA	71

18 MONITORS & TERMINALS

83-84	CTX INTERNATIONAL INC	187
254	DATALUX CORP (INT'L)	264
254	DATALUX CORP (N.A.)	264
109	KFC (N.A.)	223
519	KUO FENG CORP (INT'L)	21
171-172	MAG INNOVISION	131
116-117	NANAO USA CORP (N.A.)	75
526	PHILIPS MONITORS (INT'L)	8-9
182-183	SCEPTRE TECHNOLOGIES	125
156-157	VIEWSONIC	67

19 MULTIMEDIA

175-176	ANTEX ELECTRONICS	214
216	COMPUTER & CONTROLS SOLUTIONS	243
170	CREATIVE LABS INC	73
286-287	DISPLAY RESEARCH LAB	263
184	DSP SOLUTIONS / DIGISPEECH	175
212-213	FAST MULTIMEDIA (EUROPE)	207
212-213	FAST MULTIMEDIA (U.S.)	207
310	MEDIA VISION (N.A.)	104-105
133	PROMETHEUS PRODUCTS (N.A.)	32A
*	SILICON GRAPHICS (INT'L)	57
*	SILICON GRAPHICS (N.A.)	57
173-174	TURTLE BEACH SYSTEMS	128

YOUR DIRECT LINK

PRODUCT CATEGORY INDEX

For **FREE** product information from individual advertisers, circle the corresponding inquiry numbers on Your Direct Link Card!

To receive information for an entire product category, circle the category number on Your Direct Link Card!

Category No. Inquiry No	Page No.	Category No. Inquiry No	Page No.	Category No. Inquiry No	Page No.
20 PRINTERS/PLOTTERS		30 EDUCATIONAL		41 SECURITY	
238 LOGICAL CONNECTION	256	512-513 DR HUGGLE & PARTNER GMBH	40IS 10	65 ALADDIN KNOWLEDGE SYSTEMS	138
523 MINOLTA GMBH	40IS 11	206 ON TOP SYSTEMS	124	501 CHERRY MIKROSCHALTER GMBH (INT'L)	212-213
* PACIFIC DATA PRODUCTS	82	31 ENGINEERING/SCIENTIFIC		317-318 DALLAS SEMICONDUCTOR	190
148 TEKTRONIX	176	61-62 ABACUS SOFTWARE	134	514-515 EUTRON	40IS 6
		* MCGRAW HILL NRI (N.A.)	200A-B	518-517 FAST HARDLOCK (INT'L)	33
21 PROGRAMMABLE HARDWARE				97-98 GLENCO ENGINEERING	147
280-281 DAVISON-WORTH CORP	264	512-513 DR HUGGLE & PARTNER GMBH	40IS 10	201-202 MARX DATENTECHNIK GmbH	112
516-517 FAST HARDLOCK (INT'L)	33	306 DSP DEVELOPMENT CORP	215	137-138 RAINBOW TECHNOLOGIES	61
269-270 HI-LO SYSTEMS	264	105-106 INTERGRAPH	30-31	529 SOFTWARE SECURITY	40IS 19
* JDR MICRODEVICES	257	168-169 ITERATED SYSTEMS	152	199-200 WIBU (INT'L)	42
201-202 MARX DATENTECHNIK GmbH	112	144-145 LANDMARK RESEARCH INT'L CORP	205	199-200 WIBU (U.S.)	42
199-200 WIBU (INT'L)	42	182-164 WOLFRAM RESEARCH	189		
199-200 WIBU (U.S.)	42			43 SOFTWARE DUPLICATION	
273 Z-WORLD ENGINEERING	264			249-250 AXIOMATIC	262
22 SCANNERS/OCR/DIGITIZERS		32 ENTERTAINMENT			
566 AGFA GERAERT (INT'L)	44	225 MICROPROSE SOFTWARE	250	45 UNIX	
568-569 ELEX INFO SYSTEMS INC (INT'L)	65	246-247 QUADRA INTERACTIVE	242	* COPIA INTERNATIONAL LTD	198
520 LIGATURE LTD	40IS 8			99 HUMMINGBIRD COMMUNICATIONS	182
527 RECOGNITA (INT'L)	CIV	33 GRAPHICS		188-189 INFORMATION FOUNDATION	199
		66 AITECH INTERNATIONAL	109	* NETWORK COMPUTING DEVICES (N.A.)	113
23 TAPE DRIVES		192-193 ARISTO GRAPHIC SYSTEMS (EUROPE)	39	301-303 VISIONWARE	59
68-69 AMERICAN MEGATRENDS	103	192-193 ARISTO GRAPHIC SYSTEMS (U.S.)	39	162-164 WOLFRAM RESEARCH	189
77-78 COLORADO MEMORY SYSTEMS	12-13	82 COREL SOFTWARE	43		
93-94 EXABYTE CORP (N.A.)	95	186-187 LEAD TECHNOLOGIES	114	46 UTILITIES	
107 IOMEGA	96	116-117 NANO USA CORP (N.A.)	75	65 ALADDIN KNOWLEDGE SYSTEMS	138
260 LAGUNA DATA SYSTEMS	264			319 ALLMICRO	240
226-227 MICRO SOLUTIONS COMP PROD	237	35 MAIL ORDER		305 CONNER (N.A.)	115
228-229 MICRO SOLUTIONS COMP PROD	239	217 COMPUTER DISCOUNT WAREHOUSE	234-235	207-208 CRYSTALOGIC, INC	149
263 OVERLAND DATA INC	265	506 COMPUTER QUICK (INT'L)	206	144-145 LANDMARK RESEARCH INT'L CORP	205
265 QUALSTAR CORP	265	518 GREY MATTER LTD	40IS 14	198 LOGICIELS ET SERVICES DUHEM	198
296-297 TAPEDISK CORP	265			235 MICRO 2000	248
308 VALITEK INC	258	36 MATHEMATICAL/STATISTICAL		277 OMEGA POINT, INC	266
		538 NAG	40IS 22	131 PKWARE INC	206
24 UPS		143 STATSOFT	81	296-297 TAPEDISK CORP	265
70 AMERICAN POWER CONVERSION	94	146-147 SYSTAT INC	155	152-153 TOUCHSTONE SOFTWARE	102
119-120 MINUTEMAN	51	162-164 WOLFRAM RESEARCH	189		
524-525 MINUTEMAN	40IS 7	37 MISCELLANEOUS SOFTWARE		47 WINDOWS	
124-125 PC POWER & COOLING	53	534 ON TIME MARKETING	40IS 12	61-62 ABACUS SOFTWARE	134
122-123 PC POWER & COOLING	124			194 ASK ME MULTIMEDIA CENTER	42
		38 ON-LINE SERVICES		* COPIA INTERNATIONAL LTD	198
SOFTWARE		450 BIX (N.A.)	277	108 KEA SYSTEMS LTD	100
		307 DELPHI INTERNET SERVICES	231	144-145 LANDMARK RESEARCH INT'L CORP	205
25 BUSINESS		203-204 MILLENNIUM ONLINE	211	225 MICROPROSE SOFTWARE	250
311 CARDIFF SOFTWARE	265			116-117 NANO USA CORP (N.A.)	75
121 PATTON & PATTON	204	39 OPERATING SYSTEMS		206 ON TOP SYSTEMS	124
* SCITOR CORP	19	* NETWORKD-INTEROP 94	229	126 PERSOFT INC	209
		304 QNX SOFTWARE SYSTEMS LTD	24-25	312-313 SCIENTIFIC PROGRAMMING	268
26 CAD/CAM		135 QUARTERDECK OFFICE SYSTEMS	35	* SCITOR CORP	19
71 AMERICAN SMALL BUSINESS COMP	116			197 WINBOOK	161
192-193 ARISTO GRAPHIC SYSTEMS (EUROPE)	39	40 PROGRAMMING LANGUAGES/TOOLS		48 WORD PROCESSING/DTP	
192-193 ARISTO GRAPHIC SYSTEMS (U.S.)	39	209 ANGROSS SOFTWARE INTERNATIONAL	185	521 LOGIC PROGRAMMING ASSOCIATES	40IS 22
105-106 INTERGRAPH	30-31	504-505 COBALT BLUE	40IS 18		
542-543 MICRODATA SYSTEM SRI	40IS 24	* COPIA INTERNATIONAL LTD	198	49 BOOKS/PUBLICATIONS	
272 WINTEK CORP	265	207-208 CRYSTALOGIC, INC	149	61-62 ABACUS SOFTWARE	134
		512-513 DR HUGGLE & PARTNER GMBH	40IS 10	* MCGRAW HILL (N.A.)	212
27 COMMUNICATIONS/NETWORKING		540-541 HOCKWARE (INT'L)	40IS 13	* MCGRAW HILL NRI (N.A.)	200A-B
89-90 DCA	173	553 IBM	240PC 3	* UNIX/UNIX OPEN SYSTEMS (INT'L)	115
95-96 FUTURESOFTE ENGINEERING	210	309 LAHEY COMPUTER SYSTEMS	219		
544 LANSOURCE	40IS 20	186-187 LEAD TECHNOLOGIES	114	51 MISCELLANEOUS	
118 NORTON-LAMBERT	29	* MICROWAY	133	76 BRITISH AIRWAYS	38-37
126 PERSOFT INC	209	534 ON TIME MARKETING	40IS 12	* BYTE BACK ISSUES	218
185 SOFTARC	225	127 PHAR LAP SOFTWARE INC	150	* BYTE DECK	216
214 STAMPEDE TECHNOLOGIES	168	132 POPKIN S/W & SYSTEMS INC	55	* BYTE DECK (N.A.)	206
301-303 VISIONWARE	59	* POWERSOFT CORP (N.A.)	64A-B	* BYTE REPRINTS	217
530 WALKER, RICHER & QUINN	40IS 5	180 POWERSOFT CORP (N.A.)	64-65	* BYTE SUB MESSAGE	200
		141 SEQUITER SOFTWARE INC	196	* BYTE SUBSCRIBERS	213
28 DATA ACQUISITION		195 SUN PRO	2-3	* DATAPRO	118-119
262 NATIONAL INSTRUMENTS	266	531 SYMANTEC	40IS 17	551 SAFEWARE	240SO 1
		548 TYPHOON SOFTWARE	240NE 3	554 SAFEWARE	240PC 1
29 DATABASE		555 TYPHOON SOFTWARE	240PC 4	547 SAFEWARE	240NE 3
74-75 BORLAND INTERNATIONAL	11	159 WATCOM	27	552 SAFEWARE (MW)	254
80 COMPUTER ASSOCIATES	127	158 WATCOM	203		
253 COMPUTERWISE	266	160-161 XVT SOFTWARE INC			

EDITORIAL INDEX

For more information on any of the companies covered in articles, columns, or news stories in this issue, circle the appropriate inquiry number on Your Direct Link Card. Each page number refers to the first page of the article or section in which the company name appears. IS pages appear only in the International edition.

Inquiry No.	Page No.	Inquiry No.	Page No.	Inquiry No.	Page No.	Inquiry No.	Page No.
A		D		Lund University 40IS-16		Q	
1298	ACS-Telecom 228	1064	Dantz Development 201	M		1076	Q+E Software 139, 197
	Adaptec 91		Dataquest 41, 78	Matsushita 46		R	
1078	Advanced Logic Research 129	1332	Data Translation 230	McCaw Cellular Communications 46		1060	Random House Reference and Electronic Publishing 201
	Aladdin Systems 78	1156	DEC 22, 46, 78, 143, 156, 197	MCI 46		1328	ReportSmith 228
1437	Alpha Microsystems 40IS-4		Dell Computer 97	1069	Media Vision 201	1324	Ron Scott 226
1278	Alta Research 221	1311	Domain Virtual Worlds 226	1441	Memorex Telex 40IS-8	S	
1285	Altac 221	1330	DS Group 228	1306	Meridian 226	1171	Sager Midem Computer 156
1184	Altima Systems 156	1074	Dynamix 201	1082	Microboards 145	1172, 1190	
	Ameritech 46	E		1161	Micro-International 156	1173	Scenario 156
1440	AMP 40IS-4	1480	Easysoft 40IS-22	1162		1174	Sharp Electronics 156
1146	AMS 156	1476	Edinburgh Portable Compilers 40IS-22	1073	MicroProse 201		Silicon Graphics 22, 46, 143
1424	Antron Electronics 40IS-4	1030	The Electric Brain 40IS-20	1070	Microsoft 22, 46, 97, 120, 129, 139, 151, 183, 197, 201	1067	Soapbox Software 201
1316	Apex Software 228		Electronic Frontier Foundation 46	1426	Miro Computer Products 40IS-3	1300	SoftTouch Systems 226
	Apollo Systems 143	1446	Ellips 40IS-8	1163	Mitac U.S.A. 156	1331	Software Quality Automation 230
	Apple Computer 10, 22, 46, 143, 151, 183, 191	1421	Elonex 40IS-3	1164, 1188		1322	Solid Oak Software 230
1321	Applied Logic Programming 224	1427	Elproma Electronica 40IS-3	1165	Mitsuba 156		Sony 46, 78, 107
1425	Apricot 40IS-3		Energis 46	1063	Modular Software Systems 201		Southwestern Bell 46
1464	ASA-VoiceWriter 40IS-15		Eon 46		Motorola 46		Sprint 46
1147	Aspen Computer 156	1157	Eurocom 156	1468	Mountain 40IS-16		Spry 46
1148	AST Research 156	1158		1477	Multitask Consulting 40IS-22	1274	Strawberry Tree 220, 224
1149, 1150		1339	Everswitch USA 201	1273	Multi-Tech Systems 222	1302	
	AT&T 46	1032	Expert Edge 40IS-15	N			SunDisk 78
1474	Audiosoft 40IS-18	F		1448	National Instruments 40IS-12		Sun Microsystems 22, 143, 197
1151	Austin Computer 156	1442	Facit 40IS-10	1460		1465	SunSoft 40IS-15
1152	Systems 40IS-15	1473	Fontware 40IS-20	1166	NCR 156	1430	Systems Integrated Research 40IS-3
1326	Autodesk 226	1287	ForeFront 226	1167		T	
1277	Aztech Labs 220, 222	1282	Future Domain 221		nCube 46	1175	Tandy 46, 156
1291		G		1168	NEC Technologies 156	1438	Tape-Pro Systems 40IS-6
B		1159	Gateway 2000 156	1469	NetComm 40IS-16	1471	Targetfour 40IS-16
1301	Baldar 226	1160, 1186, 1187		1020	Neural Computer Sciences 22, 143		TCI 46
1294	The Bay Tech 222		General Magic 10, 46		Next 46	1293	Telcor Systems 222
1313	Beame & Whiteside Software 230	1299	Green Thumb Software 230		Nippon Telephone & Telegraph 46	1279	Telebyte Technology 220
	Bell Atlantic 46	1335	Group 1 Software 230	1075	NobleNet 143		Teleport Communications Group 46
	BellSouth 46	1327	GST Software 228		Novell 22, 78	1176	Texas Instruments 156
1153	BitWise Designs 156	H		1308	Nih Power Software 224	1177, 1178	
1444	Blue Chip Technology 40IS-6		Harvard University Office of Information Technology 46	1062	Number Nine Computer 201		Texas Microsystems 145
1340	Borland International 120	1461	HebreWare 40IS-16		Nynex 46		Time Warner 46
1292	Brother International 222	1061	Hewlett-Packard 46, 78, 107, 143, 201	O		1179	Toshiba America 156
1065	BSE 201		Hitachi 78		OAZ Communications 22	1180	
1276	Buffalo Products 220	1296	HSC Software 224	1329	Ocean Isle Software 228	1072	Traveling Software 22, 201
1280	Bus-Logic 220		Hybrid Networks 46	1312	Odyssey Development 230		Trusted Information Systems 46
C		I		1287	Okidata 222		Tut Systems 22
1185	Caf Technology 156	1071	IBM 10, 22, 46, 78, 91, 107, 143, 197, 201	1283	Olicom 221	U	
1289	CAMI Research 222		IDC 78	1169	Olivetti North America 156	1323	U-Lead Systems 226
1036	Cerberus Software 40IS-22	1443	Incas France 40IS-4		Open Software Foundation 143	1275	Umax Technologies 220
1027	Cherwell Scientific Publishing 40IS-18		Intel 10, 22, 46		Oracle 46		Ungermann-Bass 46
1304	Chipcom 226	1337	Intelligent Environments 228		O'Reilly & Associates 46	1319	Unicore Software 228
1475	Cimos 40IS-22		Internet Training & Consulting Services 22	P		V	
	Cirrus Logic 91	1478	InterSys Micronics 40IS-22		Pacific Bell 46	1303	Vermont Creative Software 224
1447	Claude Lyons 40IS-10	J		1334	Pacific Data Products 230		Viacom 46
	Colorado Memory Systems 78	1081	JVC Information Products 145		Pacific Telesis 46	1281	VideoLogic 221
	Comcast 46	K		1189	Packard Bell Electronics 156	1080	VTech Computers 129
1154	Commax Technologies 156	1320	Knowledge Revolution 224	1021	Pathtrace Engineering Systems 40IS-20	W	
1078	Compaq Computer 97, 129, 156	1307	Kolax Image Products 224	1066	PC Power & Cooling 201, 222		Wamer Cable 46
1155		L		1290			Wells Fargo Bank 46
	CompComm Consulting 46	1286	Labtec Enterprises 221	1463	Penta Group 40IS-15		Western Digital 97
	Component Integration Labs 183	1439	LanNet 40IS-12		Performance Systems International 46	1317	Woll2Woll Software 230
	Conner Peripherals 78	1325	LANtec 226		Philips 46		WordPerfect 120
	Conner Software Products 78	1310	Lanworks Technologies 228	1083	Pinnacle Micro 145	X	
1445	Continental Cablevision 46		Lockheed Research Laboratory 22		Pioneer 78		Xerox 143, 183
	Continuum Specialist Technologies 40IS-10	1288	Logitech 222	1309	PKWare 78	1284	Xircor 221
	Coromandel 197	1341	Lotus Development 46, 120		PoinTex 226	Y	
	Cox Cable Communications 46	M		Z			
1068	Creative Labs 201						
1314	Crescent Software 228						
1466	C-Star Software 40IS-15						
1305	Cyco International 224						
1077	Cypress Research 151						
	Cyrix 10						

BIX: Your Coach to the Internet!



The Internet connects you with more than 10 million people, at universities, companies, and other online services. Now, get full access to the Internet free of charge when you subscribe to BIX! You'll also get expert assistance from BIX moderators who can help you find your way around the Internet.

These experts can guide you through the many services and features available, and help you find the information you're looking for. Anytime you need help, just join our special 'internet' conference and get fast answers to your questions.

As you become more familiar with the Internet, you'll be able to download files from all over the world using FTP, connect to other sites and services through telnet, read and reply to Usenet Newsgroups, access utilities like finger and whois, and much more! BIX and the Internet together provide the largest and most effective technical resource for computing professionals.

And with over 600 local access numbers in the U.S., plus telnet access via the Internet, BIX makes it easy to connect. Try BIX today through our special 5 for Free offer - and become part of the top technical team!

New Member
5 hours for Free
Introductory Offer

Give BIX a try with our new 5 for Free Offer! Join BIX today and get 5 hours of evening and weekend access for free!

Take the rest of the calendar month to explore BIX, and then continue for our standard \$13 monthly membership fee. Further details and complete rate information are provided during registration. Using any communications program, dial 1-800-695-4882. At the "logon" prompt enter bix. Then at the "name?" prompt enter bix.byte39. If you have any questions, call us at 1-800-695-4775 (voice). Or fax us at 617-491-6642.

Send Internet mail to info@bix.com. Windows users can order BIXnav, our graphical interface for BIX, for easy point and click access. Details are available during registration.

BIX

If you can hack it

Under the 5 for Free plan, daytime rates (\$9/hr.) apply for access during prime time hours. The 5 for Free offer is valid for first-time members only.

Circle 450 on Inquiry Card.

Virtual Legality

Once on-line, some people totally disregard legally and socially acceptable behavior

Nearly everyone has heard of *virtual reality*, an amalgam of technologies that allows people to act on and react to a perceived world without regard to the real world. Although hyped endlessly, virtual reality isn't commonly available yet. In contrast, another by-product of the technological revolution, *virtual legality*, while almost never discussed, abounds in the on-line world. Virtual legality occurs when people act on and react to the virtual world without regard to the law.

Virtual legality is not software piracy or network hacking or any blatantly illegal act. It arises from more mundane events. When users ignore the legal issues that occur in regular day-to-day human interaction on-line, they've entered the realm of virtual legality.

For example, consider an attempt to create an enforceable contract by exchanging an E-mail offer and acceptance. In the real world, exchanging letters of offer and acceptance does create an enforceable contract (assuming something of value is also eventually exchanged). Unfortunately, without authentication techniques (e.g., digital signatures), E-mail agreements are probably unenforceable in court. Under legal rules governing evidence and contracts, it's hard to prove the existence of a contract based on E-mail; fabricating an E-mail message is just too easy.

Next, consider *flaming* by users of the Internet and on-line services. Flaming is E-mailing or posting a scathingly critical, and often personal, message to or about another user. Sometimes, as when flaming a novice Internet user (for making novice mistakes), it's just the on-line counterpart to real-world hazing—sophomoric but tolerable. Other times, however, it becomes excessive and defamatory; last summer, the flaming of a user on the WELL received national attention because of the extent and acrimony of the accusations. In these circumstances, flaming in private E-mail may be the equivalent of illegal telephone harassment, and flaming in a public news group or discussion board may be defamatory.

Remember, a message posted to a discussion board on a major commercial service or the Internet has a potential readership greater than all but the largest city newspapers. While no newspaper editor would publish a blatantly defamatory article, Internet users may do so with apparent impunity; there are no laws covering such on-line behavior. It's possible, however, that laws pertaining to its off-line equivalent could be stretched to fit.

As these examples show, virtual legality encompasses certain ironies. It seems that users, caught up in the power of self-expression and the accessibility of this new electronic communication medium, assume the old rules



WALTER CALAHAN © 1994

apply when convenient—such as in contract law—and don't apply when inconvenient—such as in libel law.

Of course, flaming and E-mail contracts just hint at the breadth of virtual legality: This area extends from privacy and censorship to access to intellectual property rights. And employers may be responsible for their employees' forays into this legal miasma.

Most of us recognize and respect the legal issues in our off-line lives. So what is it about the on-line world that leads to this apparent disregard? In part, the novelty of the virtual world may seduce users into ignoring their usual understanding of legally and socially acceptable behavior. Also, the law tends to lag behind technological and social change, leaving legal rights and obligations unclear.

Most important, virtual legality arises from the nature of the technology. Solely because of the current technological inability to verify that a message is unique and authentic, E-mail should not be used to create a contract. The relative anonymity and socially detached nature of on-line communications allow people to say things on-line that they would never think to say in person. While future technology may eliminate some of these issues, that same technology will, no doubt, raise new ones.

The truth is that, as individuals, we are responsible for what we do. Since there's no reason to believe that the rate of technological change will slow down or the law will catch up, as users we must become attuned to the legal, social, and ethical ramifications of what we do on-line. We can lose money in an unenforceable contract. We can hurt and defame people and possibly become legally liable. We can have our privacy breached or our words censored, taken out of context, twisted, or falsified. The solution is to treat the virtual world like the real world—because it is. To believe otherwise makes the likelihood of encountering virtual legality a virtual certainty. ■

Victor J. Cosentino is an associate attorney with the law firm Finkelstein, Thompson & Loughran in Washington, D.C. He can be reached on the Internet at vjcos@aol.com or on BIX c/o "editors."

THE THRILL OF VICTORY AND THE AGONY OF DEFEAT.



When you offer 16MB of RAM, a 450MB hard drive, a 256KB cache, a #9VL board, Sound Blaster 16 card, CD ROM disk drive, Peavey Speakers and a VS17 Color monitor for \$3,749, people are sure to take note. Particularly those who make a

living comparing computers. Which is exactly what PC Computing did when they ran our system

through a battery of tests. They named the Dell Dimension XPS 466V "Best Multimedia System."

BYTE Magazine put it a little differently. They recently named the Dell Dimension XPS 466V (in a slightly different configuration) "Best system for Windows." And at the same time it earned PC World's "Best Buy".

What's more, J.D. Power and Associates ranked Dell highest in the 1993 Desktop PC Satisfaction

Study among business users.¹

Proof, that of all the systems out there, there's really one clear winner.

DELL™

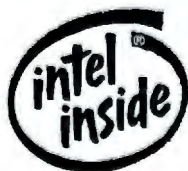
TO ORDER, CALL

800-545-7131

HOURS: MON-FRI 7AM-9PM CT SAT 10AM-6PM CT SUN 12PM-5PM CT

IN CANADA: CALL 800-668-3021. KEYCODE #11EAZ

Order Code #5000526



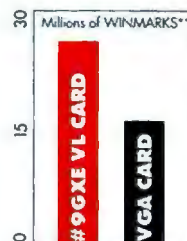
FOR THOSE OF YOU BORN INTO POWER



Upgrade to a virtual screen monitor by adding our optional 1MB VRAM and 1MB DRAM upgrade. Then you can pan across multiple applications while you work.



Our multi-session, double-spin, CD ROM drives come with a special edition of Aldus PhotoStyler and are Kodak Photo CD compatible.



By adding the #9GXE card, the new Dell Dimension XPS WINMARK performance is up to 1.6 times faster than standard VGA**

\$3,599

DELL DIMENSION XPS P60 PENTIUM SYSTEM (Other systems featured are not pictured.)

There are plenty of ways to attain it.

Our Dell Dimension XPS P60 systems are all Pentium based, and our i486 systems can easily be upgraded to Pentium Overdrive.[™] And every Dell Dimension system on this page features accelerated local bus video. The rest of the specs read like a power user's wish list of the latest technological innovations.

Take the CD ROM drive for example. Its double-spin technology delivers nearly twice the data transfer rate of single-spin drives. It's multi-session, which means it's Photo CD compatible and you can have your CDs printed on up to four separate occasions. Even its motorized loading tray is state-of-the-art.

Video on the XPS systems is supplied by a #9GXE video card that delivers 26 million WINMARKS;^{*}



*1993 J.D. Power and Associates Desktop Personal Computer Satisfaction Study conducted among 1,956 user respondents. **Prices valid in the U.S. only. Some products and firm names are trademarks of Intel Corporation. MS-DOS and Microsoft are registered trademarks and Windows is a trademark of Microsoft Corporation. *Microsoft Windows for Workgroups 3.11 available as a standard option. All marks and names of others. ©1994 Dell Computer Corporation. All rights reserved.

YOU WHO WEREN'T POWER, BUY IT.

Pictured System DELL DIMENSION XPS P60 PENTIUM 60MHZ SYSTEM

\$3,599

Business Lease: \$130/Mo.

- 16MB RAM • 128MB Max RAM
- 256KB External Cache
- 528MB Hard Drive
- Multi-session, Double-spin CD ROM Drive
- 7 Expansion Slots Total (3 ISA, 1 PCI, 1 PCI/ISA Available)
- PCI #9GXE Video Accelerator Card with Video Control Panel Software
- 1MB Video RAM
- VS15 Color Monitor (15", 1024 x 768, .28mm, NI)
- 3.5" 1.44MB Diskette Drive
- MS-DOS 6.2/Mouse
- Microsoft Windows for Workgroups 3.11* (or Windows 3.1)

Order Code #5000469

DELL DIMENSION XPS 450V i486 DX2 50MHZ SYSTEM

\$2,299

Business Lease: \$85/Mo.

- 8MB RAM • 64MB Max RAM
- 450MB Hard Drive
- Upgradeable to Pentium Overdrive
- 7 Expansion Slots Total (5 ISA, 1 VL/ISA Available)
- VL #9GXE Video Accelerator Card with Video Control Panel Software
- VS15 Color Monitor (15", 1024 x 768, .28mm, NI)
- 1MB Video RAM
- 3.5" 1.44MB Diskette Drive
- MS-DOS 6.2/Mouse
- Microsoft Windows for Workgroups 3.11* (or Windows 3.1)

Order Code #5000473

DELL DIMENSION 433SV i486 SX 33MHZ SYSTEM

\$1,399

Business Lease: \$52/Mo.

- 4MB RAM • 64MB Max RAM
- 270MB Hard Drive
- Upgradeable to Pentium Overdrive
- 5 ISA Expansion Slots Total (3 ISA, 2 VL/ISA Available)
- Accelerated Local Bus Video
- VS14 Color Monitor (14", 1024 x 768, .28mm, NI)
- 3.5" 1.44MB Diskette Drive
- MS-DOS 6.2/Mouse
- Microsoft Windows for Workgroups 3.11* (or Windows 3.1)

Order Code #5000470

DELL DIMENSION XPS 466V i486 DX2 66MHZ SYSTEM

\$2,699

Business Lease: \$100/Mo.

- 8MB RAM • 64MB Max RAM
- 256KB External Cache
- 450MB Hard Drive
- Multi-session, Double-spin CD ROM Drive
- Upgradeable to Pentium Overdrive
- 7 Expansion Slots Total (4 ISA, 1 VL/ISA Available)
- VL #9GXE Video Accelerator Card with Video Control Panel Software
- VS15 Color Monitor
- 3.5" 1.44MB Diskette Drive
- MS-DOS 6.2/Mouse
- Microsoft Windows for Workgroups 3.11* (or Windows 3.1)

Order Code #5000474

DELL DIMENSION 433V i486 DX 33MHZ SYSTEM

\$1,699

Business Lease: \$63/Mo.

- 4MB RAM • 64MB Max RAM
- 340MB Hard Drive
- Upgradeable to Pentium Overdrive
- 5 Expansion Slots Total (3 ISA, 2 VL/ISA Available)
- Accelerated Local Bus Video
- VS14 Color Monitor (14", 1024 x 768, .28mm, NI)
- 3.5" 1.44MB Diskette Drive
- MS-DOS 6.2/Mouse
- Microsoft Windows for Workgroups 3.11* (or Windows 3.1)

Order Code #5000471

DELL DIMENSION XPS P60 PENTIUM 60MHZ SYSTEM

\$2,999

Business Lease: \$111/Mo.

- 8MB RAM • 128MB Max RAM
- 256KB External Cache
- 450MB Hard Drive
- Multi-session, Double-spin CD ROM Drive
- 7 Expansion Slots Total (3 ISA, 1 PCI, 1 PCI/ISA Available)
- PCI #9GXE Video Accelerator Card with Video Control Panel Software
- 1MB Video RAM
- VS14 Color Monitor (14", 1024 x 768, .28mm, NI)
- 3.5" 1.44MB Diskette Drive
- MS-DOS 6.2/Mouse
- Microsoft Windows for Workgroups 3.11* (or Windows 3.1)

Order Code #5000475

DELL DIMENSION 466V i486 DX2 66MHZ SYSTEM

\$1,999

Business Lease: \$74/Mo.

- 4MB RAM • 64MB Max RAM
- 450MB Hard Drive
- Upgradeable to Pentium Overdrive
- 5 Expansion Slots Total (3 ISA, 2 VL/ISA Available)
- Accelerated Local Bus Video
- VS14 Color Monitor (14", 1024 x 768, .28mm, NI)
- 3.5" 1.44MB Diskette Drive
- MS-DOS 6.2/Mouse
- Microsoft Windows for Workgroups 3.11* (or Windows 3.1)

Order Code #5000472

DELL DIMENSION XPS P60 PENTIUM 60MHZ SYSTEM

\$4,699

Business Lease: \$169/Mo.

- 16MB RAM • 128MB Max RAM
- 256KB External Cache
- 1GB SCSI Hard Drive
- Multi-session, Double-spin CD ROM Drive
- 7 Expansion Slots Total (2 ISA, 1 PCI, 1 PCI/ISA Available)
- PCI #9GXE Video Accelerator Card with Video Control Panel Software
- 1MB Video RAM
- VS17 Color Monitor (17", 1024 x 768, .28mm, NI)
- 3.5" 1.44MB Diskette Drive
- MS-DOS 6.2/Mouse
- Microsoft Windows for Workgroups 3.11* (or Windows 3.1)

Order Code #5000476

3 levels of magnification and on-the-fly resolution switching.

And you have the security of knowing your system is backed by the computer company that ranks highest in customer satisfaction — according to the 1993 J.D. Power and Associates Desktop Personal Computer Customer Satisfaction Study among business users.*

So get your hands on all the power you ever wanted. Even if you weren't born into money.

DELL™

TO ORDER, CALL

800-873-2300

HOURS: MON-FRI 7AM-9PM CT SAT 10AM-6PM CT SUN 12PM-5PM CT

IN CANADA: CALL 800-668-3021. KEYCODE #11EBA

not available in Canada. *Business leasing arranged by Leasing Group, Inc. The Intel Inside and Pentium Processor logos are registered trademarks and i486, Pentium Processor, and Overdrive are trademarks of Intel e through 4/30/94 only. Peavey is a registered trademark of Peavey Electronics Corp. **WINMARKS test results obtained by running WINENCH version 3.11 at 1024x2048, 256 colors. Dell disclaims proprietary interest

KICKBUTT.²

60 MHz Pentium
microprocessor. Wow.

8MB RAM

450MB hard drive

256KB external cache

PCI #9GXE video
accelerator card with video
control panel software

1MB video RAM

MS-DOS[®] 6.2,
and a mouse

Microsoft[®] Windows[™]
for Workgroups 3.11^{*}
(or Windows 3.1)



DELL DIMENSION[™] XPS P60 PENTIUM[™] SYSTEM

VS14 Color Monitor
(14," 1024 x 768, .28mm, NI)

Multi-session, double-spin
CD ROM drive

One 3.5" diskette drive

This system comes from
the company that ranked
highest in the 1993 J.D. Power
Desktop Personal Computer
Customer Satisfaction Study
among business users[†]

 **\$2,999**

Business Lease[®]: \$111/month

Multimedia Sound
upgrade including
Sound Blaster 16
and Peavey[®] Speakers
available for an
additional \$199.

You might think you've been clippin' right along
with your i486[™]. Well, sit down in front of one of
these babies and find out what speed is all about.

Take a minute to read the features up there by the
monitor – starting with that sweet
little 60 MHz Pentium chip that's

nearly twice as fast as any i486 chip. Then call the
800 number below and find out how simple it is to
finance a new Dell[®] Pentium System. You won't find
anything in the same league. Not with all that
power. And not for \$2,999. Yeah,
\$2,999. That's the kicker.

DELL[™]

TO ORDER, CALL

800-934-9504

HOURS: MON-FRI 7AM-9PM CT SAT 10AM-6PM CT SUN 12PM-5PM CT

IN CANADA: CALL 800-668-3021 KEYCODE #11EC4

Order Code #5000453

[†]1993 J.D. Power and Associates Desktop Personal Computer Satisfaction Study conducted among 1,956 user respondents.