# Hand-Held Windows Shoot-Out



P

Silicon Graphics' Killer 3-D Workstation **NetWare and the Web** 8 Web-Authoring Tools Span Every Need

XCU

# SCOTT MCNEALY 1 Wi DOWS?

PLUS: **Build the Best Data Warehouse Squeeze Net Traffic** A Publication of The





**DKIS** Multimedia

At the Io Of the Heap

We broke in our new Winstone 31 we proke in our new, winstone 202 benchmark by using it to test systems equipped with Intel's Intest, the 200-MHz Pentium processor. Although the new Pentium bumps up system performance, Cyrits 133-MHz (x86 matches it when untion 12.15) and running 32-bit code.

#### 200-MHz

MOOVEL

Millennia's Roa Less Traveled

Recomme

# **DISCOVER FOR YOURSELF W**

A ny PC maker can claim to offer a solution that covers your needs. But at Micron Electronics<sup>18</sup>, we prefer to let our history and our products speak for themselves. We think you'll agree it's an impressive story.

Superior Manufacturing—A Micron Tradition Micron builds PCs with a legacy of excellence. Our manufacturing processes grew out of nearly two decades in the semiconductor business, where precision is measured in millionths of an inch, and quality in parts per million. We've built strategic relationships with companies like Intel, Microsoft and Novell. From this solid background, we're forging unbeatable systems you can count on today and tomorrow.

### Award-Winning Products

In the past two years, leading industry publications have applauded Micron PCs with more than 170 awards for product performance, customer service and support. This includes PC Magazine's Best Products of 1995 and Editors' Choice awards in several categories. Add more than 40 PC World Best Buy awards and you've got an impressive technology hall of fame.

### **Recognized Service and Reliability**

arely Seeking Valu

After your purchase, the story continues. Just ask PC Magazine readers. They bestowed on us the covered Readers' Choice for Customer Service and Reliability in 1994 and 1995. And PC World readers recently awarded us first-tier status along with the likes of Apple, Compaq, Digital and HP. Pretty good company, wouldn't you say?

**Micron Powerse Warranty—An Industry First** We support our reliability promise with the industry-leading Micron Power warranty. It backs the microprocessor and main memory for five years, an industry first. Add a three-year, parts-only system warranty and a 30-day money-back guarantee, and you can rest assured that you're in good hands.



# HY MICRON KEEPS RECEIVING ACCLAIM.

# Outstanding Performance—Don't Take Our Word for It.

Talk is cheap when you're speaking for yourself. But when it's from the mouth of an industry expert, it carries weight. Here are a few of many examples of what they're saying about Micron PCs:

Micton Home MPC <sup>™</sup>	" the fastest we've ever tested as well as a marvelous family package it wins our Top Rated award"	<i>—Family PC</i> , May 1996
Micron Millennia <sup>110</sup>	"In short, Micron covers all the bases with this Best Buy"	—PC World, March 1996
Micron Millennia TransPort	" "nearly a dead ringer for IBM's ThinkPad but performs better and saves you about \$2,500."	PC Magazine, April 1996

# The Right System for You

Micron makes a suite of outstanding solutions designed for the way you work or play. From home systems to servers, desktop PCs to portable multimedia solutions, Micron always comes through with a system built to satisfy. For details and prices, turn the page.











# In the past year, Micron Electronics<sup>™</sup> has won nearly a hundred awards for product performance, customer service and support.

#### Millennia TransPort"

· Mobile Intel Pentium® processor

淵

- Intel 430MX PCI chipset
- 256KB L2 pipeline burst coche
- BX modular CD-RO/H drive
- PCI graphics accelerator, 1MB EDO RAM · Pick-a-Paint" dual pointing devices integrate both pointing stick and touchood
- Removable EIDE hard drive
- 3.5" modular floppy drive
- Intelligent modular lithium ion battery
- 16-bit stereo sound
- · Built-in stereo speakers and microphone

- 2 Type II or one Type III PCMCIA slots
- Svideo and NTSC-video outputs
- · Headphone, microphone and line-in jocks
- · 2 infrared ports, one front, one bock
- Parallel, serial, VGA and 2 PS/2® ports
- Dimensions: 11.7" x 9.4" x 2.0", weight: 6.9 lbs."
- Nylon carrying case
   Microsoft<sup>®</sup> Windows<sup>®</sup> 95 and MS<sup>®</sup> Plus! CDs
- Microsoft Office Pro 95 and Bookshelf® 95 CDs
- Kensington- secruity lock readyn
- Syear/3-year Micron Power- warranty
- 6.5 bc. indiction 3.5" figury and sea battery. TT lack success both Millionia lumpPut and Microsofte

With Intel 133MR2 Pantians processor With Intel 164MR2 Pantians processor

- Millennia™ P200
- Intel 2004Hz Penfium® processor
- 512KB pipeline burst coche, flosh BIOS
- 12X EIDE CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- · PCI 64-bit 3D video, MPEG, 4MB EDO RAM
- Tool-free minitower or desktop
- Nicrosoft<sup>®</sup> Mouse, 104-key keyboard
- Microsoft Windows® 95 & MS® Plus | CD
- 5 5-year/3-year Micron Power- warranty
- . 16MB EDO RAM 00 • 1.668 EIDE hard drive • 15" Micron 15FGx, 28dp (13.7" display) Microsoft Works 95 CD 32MB EDO RAM • 2.568 EIDE hard drive 15" Micron 15FGx, 28dp (13.7" disalary)
   Microsoft Office Pro 95 & Bookshell \* 95 CDs lansa S78/mg Res. . 64MB EDO RAM 1 • 3.168 EIDE hard drive • 17" Micron 17FGx, .26dp (15.8" display) • Microsoft Office Pra 95 & Bookshelf 95 CDs U Bus, Jense 599/mo.

### Millennia<sup>®</sup> Pro2 180

- Intel 180MHz Pentium® Pro processor
- Supports dual latel 180 MHz Pentium Pro processors
- 256KB internal cache, flash BIOS
- 12X EDE CD-ROM drive, 3.5" floopy drive
- 16-bit stereo sound & speakers
- · PCI 64-bit 3D video, MPEG, 4M8 EDO RAM
- Tool-free minitower or desktop
- · Microsoft® Mouse, 104-key keyboard
- Alicrosoft Windows• 95 & MS\* Plus! CD
- 5-year/3-year Wicron Power- warranty

PENTIUM-PRO

208-893-7393

inc. All do

International Sales 208-893-8970

• 16MB EDO RAM • 2.5GB EDE hard drive 15" Micron 15FGx, .28dp (13.7" display)

With 2nd Intel 1000Hz Pentium Pro processor With Microsoft Windows NT Workstation 4.9 (D

out II Websteine & G

- Nicrosoft Works 95 CD
- . 32MB EDO RAM 3.168 EIDE hard drive

pentium

\* Tollfree from Canal 800-708-1758

te ol s of the in

- 17" Micron 17FGx, 26dp (15.8" die Microsoft Office Pro 95 & Bookshelf



- 133MHz mobile Intel Penfium processor 32MB EDO RAM (48MB mox.)

- 2.1% cative matrix color display, 800x600
   2.1% removable hard drive
   Motorola\* Montana 33.6 fax/modem
   2.nd linhium-ion battery

#### OPTIONS

subtract \$300

----

- With MicronExec\* desktop package ......add 1799



subtract S100

lease S109/ma

Jense S163/mo

sa \$126/mo.

77/

se \$155/mp.

na \$214/m

ELECTRONICS, INC.

# Millennia<sup>™</sup> P200 Plus

- Intel 200MHz Pentium processor
- 512KB pipeline burst coche, flash BIOS
- PCI 32-bit Ultra SCSI Fast-20 controller
- 12X SCSI CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- PCI 64-bit 3D video, MPEG, 4M8 ED0 RAM
- Tool-free minitower or desktop
- · Microsoft Mouse, 104-key keyboard
- Microsoft Windows 95 & MS Plus! CD
- 💋 5-year/3-year Micron Power worranty
- + 16MB EDO RAM • 268 Uhra SCSI hard drive • 15" Micron 15FGx, 28dp (13.7" display) • Microsoft Works 95 CD

HE A ILIST

With Istal 1664882 Pendian processor

- 37MB FDO PAM
- 4G8 Uhra SCSI hard drive
   15" Micron 15F6x, .28dp (13.7" display)
   Microsoft Office Pro 95 & Bookshelf 95 CDs
- . 64MB EDO RAM

32MB EDO RAM.

64MB EDO RAM

128MB EDO RAM
 9GB Fest SCSI-2 hord driv

800-362-7

http://www.mei.micron.com

9GB Fast SCSI-2 hard drive
17" Micron 17F6x, .26dp (15.8" display)
Microsoft Office Pro 95 & Bookshelf 95 (Ds

• 268 Ultra SCSI hard drive • 15" Micron 15F6x, 28dp (13.7" display)

4GB Ultru SCSI hard drive
 17" Micron 17FGx, .26dp (15.8" display)

21" Micron 21FGx, .26dp (20.0" display)

# Millennia¤ Pro2 360 Plus

- Dual Intel 180MHz Pentium Pro processors
- 256KB internal coche, flash BIOS
- PCI 32-bit Ultra SCSI Fast-20 controller
- 12X SCSI CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- PCI 64-bit 3D video, MPEG, 4M8 EDO RAM
- Tool-free minitower or desktop
- Microsoft Mouse, 104-key keyboard
- Nicrosoft Windows NT<sup>®</sup> Workstation 4.0 CD
- Microsoft Office Pro 95 & Bookshelf® 95 CDs
- 🝠 S-year/3-year Micron Power warranty

900 E. Karcher Road, Nampa, ID 83687 • Mon-Fri 6am-10pm Sat 7am-5pm (MT) emational Sales Hours: Mon-Fri 6am-7mm (MT) • Phone: 208-893-3434 • Fax: 208-893-3424 • Purchase Order Fax: 208-893-8992

• Technical Support Available 24 Hours A Day-7 Days A Week Technical Support Phone: 888-FIX-MYPC

Tollfree from Pseno Rico 800-708-1756

Technical Support E-mail: techsupport.meic@micron.com

GSA Contract #GS35F4317D

Tolline from Mexico 95-800-708-1755

logo are registered trader Mit Art PRO/TRNS.RVTE

Circle 162 on Inquiry Card.

# YOU WOULDN'T LET YOUR BEETS GET MIXED UP

WITH YOUR POTATOES

SO WHY LET YOUR **data** SLOP INTO THE **Operating systems** ON YOUR HARD DISK?

NOW YOU GAN Organize AND protect EVERYTHING ON YOUR HARD DISK WITH PartitionMagic 3.0!

By dividing your hard disk into physically separate partitions, PartitionMagic lets you organize your hard disk to protect valuable data files from mixing with potentially sticky applications and operating systems. PartitionMagic also simplifies backups, especially to devices like ZIP drives, because you can just backup the partition containing the data you need. And with the transport feature of Uninstaller," PartitionMagic lets you move applications from one drive to another without losing a single setting, preference, or file. For more information, visit our Web site at www.partition.com.

Buy PartitionMagic 3.0 before March 31 and get \$15 back from PowerQuest'. Visit your local software reseller or call 1-800-720-0399 for details. "PowerQuest's PartitionMagic Is our choice for repartitioning a large hard disk." Brian Nadel, *PC Magazine* 

"In less than five minutes, I not only divvied up my hard drive, but changed my mind and divvied it up again ... it's easy to use," Steve Bass, PC World



Reclaim wasted hard disk space. Safely run multiple OSs. Organize and protect your data.





311

Babbage's • Best Buy • CompUSA • Computer City • Egghead Electronics Boutique • Fry's • J&R • Micro Center • Office Depot • Software Etc.

© 1996 PowerQuest Corporation, All rights microed, PowerQuest and ParticionMagic are registered trademarks of PowerQue



# TODAY the WEB TOMORROW the WORLD

By Tom R. Halfhill More than just a Web language, Java could be the holy grail of multiplatform software development.

### INBOX

**Living Dangerously** 14

By Mark Schlack The squabbling gods must help build bridges between computing platforms.

EDITORIAL

# 19 Readers react to our stories on

64-bit OSes, WebNFS, network computers, on-line help, and more.



#### Walking, **Talking Web 80NA 1**

By Edmund X. Delesus Until fat pipes are ubiquitous, fractal and wavelet compression help make multimedia practical on the Web.

January 1997, vol. 22, no. 1

### 1997 Editors' **Choice Awards** 127

We honor hardware and software that prove innovation was alive and well in 1996.



# BITS

Better Web Tools on the Way	26
Smart Netcards Coming to America	28
Wireless PDAs	30
BYTE Survey: Data Warehouse Woes	32
Internet and Outernet	34
Security Wake-Up Call	36



# 40

Sun's McNealy on Java

# STATE OF THE ART

#### **Data Warehouses**

82 How to build the best facility for your information, and how to help users find the data they need right now.

#### Warehouse Cornerstones 85

By Jay-Louise Weldon An expert in database management explains how a welldesigned data warehouse leads to smarter decisions.

#### **Better Clients, Better** Decisions

#### 91

By Alan Simon The right tools can turn all that data into useful information

#### Take Your Data to the Cleaners

97 By Mike Hurwicz

"Dirty" data could bring your warehouse tumbling down.

### EVAL

#### Silicon Graphics' Wintel Killer 41

By Dave Rowell Just when NT-based Pentium Pro PCs are starting to look like hot 3-D machines, SGI introduces the cool blue O2.

#### Local AltaVista Searching 42

By Steven J. Vaughan-Nichols AltaVista now lets you aim its popular Internet search engine at your PC and LAN. But you need big metal for good performance.

#### Multiplatform CodeWarrior 47

By Raymond GA Côté Metrowerks' CodeWarrior 10 hits the scene with development tools for some PDAs.



#### World's Fastest Disk Drive 48

*By Stan Miastkowski* Seagate makes a giant leap in hard drive speed with the 10,000-rpm Cheetah.

#### OPERATING SYSTEMS

#### The State of Linux

49

By Jim Mohr An update on this 32-bit Unixlike OS, with pointers to even more Linux info.

#### NETWORKS

#### Client/Server Magic 53

By Tom Yager

Remote procedure calls provide seamless data exchange among applications across a network, regardless of the platform.

# LAB REPORT



LAB REPORT: HARDWARE Big Screens for Big Jobs 104 By Dorothy Hudson, Jim

# WEB PROJECT

#### Search Again

123 By Jon Udell Our Webmaster explains how to move beyond basic search-engine capabilities to make your site more informative.

### COMPARISON

At Last: Pocket PCs That Run Windows

133 By Peter Wayner New hand-held PCs bring Windows to the palmtop. We test three HPCs built around Windows CE.

#### CORE

CPUs

#### Video for Everyone

59 By William Chien C-Cube's low-cost MPEG encoder can turn a desktop

encoder can turn a desktop PC into a video-editing station.

#### PROGRAMMING

#### Java Security and Type Safety 63

By Gary McGraw & Ed Felten Java's sophisticated security mechanism performs run-time safety checks before it allows a downloaded applet to execute. Kane, and John McDonough We pick the best of the bigscreen monitors.

#### LAB REPORT: SOFTWARE 8 Tools for Weaving Your Web Site 116

By Tadesse Giorgis Build your Web site with one of these authoring tools.

### REVIEWS

Dial 411 for Directory Assistance

137 By Steve Gillmor Novell's latest NetWare release bets big on Java and the intranet.

#### Hot Sauce for Cooking Up Databases

#### 139

By Russell Kay If you've got Salsa, you don't need to understand database theory to build an application.

ile Edit View Insent Desig	
Tamplates Eorns & Reports	
📲 Address 💽	an car
ID ALBUM	10 •Ti
O *Appellation	0 P
Application Menus	0 Ca
Ø Area Code	a last
D ARTIST	
O *Artist's Name	-l Tre
DE AUTHOR	0
Of "Author's Name	<b>1</b>
Of Average Price Paid	0
Ø Average Rating	

### CHAOS MANOR

#### A Hard Drive and a Hot Santa Ana 141

By Jerry Pournelle It's a month of disasters at Chaos Manor: Jerry has to replace a baked hard drive, and Cyrus needs internal surgery after taking a fall.

# WHAT'S NEW

#### 184

Design Intelligence's i-publish helps you turn ideas into compelling documents; the Tektronix Phaser 350 rivals fast color laser printers.



#### CODETALK

You Can Start Developing Now

192

By Rick Grehan Moss Micro's programming tool guides you down the path of Visual Basic.

### SERVICE

#### **Reader Service**

Inquiry Reply Cards 48A-B, 176A-B

#### Index To Advertisers

Alphabetical Order	176
Product Category	178
Editorial Index	
by Company	180

#### PROGRAM LISTINGS

FTP: ftp.byte.com From BIX: Join "listings/ frombyte97" and select the appropriate subarea (i.e., "jan97").

#### THE BYTE WEB SITE and THE VIRTUAL PRESS ROOM

http://www.byte.com

BYTE (ISSN 0360-5280) is published monthly by The McGraw-Hill Companies, Inc. U.S. subscriber rate \$29.96 per year. In Canada and Merico, \$34.96 per year. European surface mail eubscriptions, \$60 surface mail or \$85 aimail. Alforeign subscriptions, \$60 Surface mail Surculation, and Advertising Offices: One Phoenix Mill Lane, Peterborough, NH, and additional mailing offices. Postage paid at Winnipee, Manitoba. Canada Post International Publications Mail Product Sales Agreement No. 246492. Registered for GST as The McGraw-Hill Companies, Inc., GST # 120075673. Postmaster: Send address changes and fulfilment questions to BYTE Subscriptions, P.O. Bes 552, Hightstown, NI 08520. Printed in the United States of America.

## CONTENTS BY PLATFORM

#### WINDOWS

Goodbye NT for MIPS ....36 NT users will have one less RISC to choose from.

Video for Everyone ....59 PCs will be able to capture, edit, and output MPEG video, thanks to a low-cost real-time encoder.

#### **1997 Editors' Choice**

A Hard Drive and a Hot Santa Ana .....141 A new hard drive installation forces Jerry to take on Windows 95's REGEDIT.EXE and SYSTEM.DAT—very carefully.

#### MACINTOSH

#### Multiplatform

The latest version of this popular development tool not only tackles several languages, it goes beyond Mac programming with tools for the Palm Pilot and Magic Cap.

**1997 Editors' Choice** 

puting were among the best Mac products of the year.

#### UNIX

Why Java Won't Repeat the Mistakes of Unix ...40 Scott McNealy explains "the problem with Unix."

#### Silicon Graphics' Wintel

The State of Linux ......49 For the price of a download or CD-ROM, you can get 32-bit Unix-like OS. Linux offers SMP, real-time support, and provides compilers and applications as part of the package.

#### 1997 Editors' Choice

#### NETWORKS

Local AltaVista Searching 42 Now you can aim the AltaVista search engine at your LAN.

Client/Server Magic ....53 A look at how remote procedure calls work, with an emphasis on NT 4.0.

Warehouse Cornerstones 85 As you distribute a warehouse across your enterprise, be sure you make the right server and DBMS decisions.

#### **Better Clients, Better**

Decisions ......91 If you don't choose the right analysis tools for end users, your data warehouse could become deadsville.

#### 

How to ensure that the information in your data warehouse is accurate enough to inform, rather than endanger, your enterprise.

#### **1997 Editors' Choice**

Awards
Best networking products of
the year included Vinca's
Standby Server 32, Digital's
AltaVista for intranets,
Microsoft's File and Print Ser-
vices, and NetWare 4.11.

....

#### **Dial 411 for Directory**

#### INTERNET

Web Tools Will Converge ...26 Building an application can involve a hodge-podge of different tools. But that situation will improve this year.

Why Java Won't Repeat the Mistakes of Unix ... 40 Scott McNealy talks about how Sun's programming language will change computing.

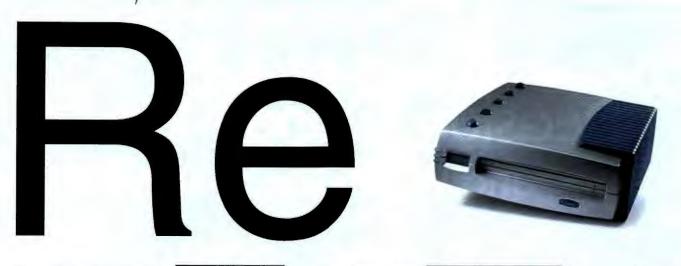
Java Security and Type Safety .....63 This month's Programming column looks at Java's sophisticated security mechanism.

#### Web Project: Search

year when everything seemed to have some Net connection.

## INDEX

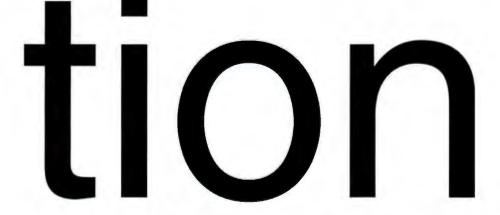
Applications generators139
BYTE Awards127
CD-ROM
Chips
Client/server53
Data analysis91
Databases85,91,97,139
Data cleansing
Data mining91
Data warehouses
91,97
DCE53
Embedded systems47
Executive info systems91
Graphics41
Hand-held PCs133
HTML30, 42, 116, 123
Indexing123
Internet26, 34, 42, 63, 68,
116, 123, 127
Intranets42,137
Java14, 38, 40, 63, 68
Linux
Mobile computing30,38, 127,133
Monitors104
MPEG41,59
Multiprocessing
1 5
Networking42, 53, 82, 127, 137
OLAP91 Operating systems36,49,
PDAs
Programming
68, 123, 139, 192
Remote procedure calls53
Search engines42, 123
Security28, 36, 63, 68
Smartcards28
Storage48
3-D41
Video59
Wireless30
Workstations41
World Wide Web26,68,
116, 123, 127



Introducing the revolutionary Apex 4.6 Gigabyte Optical Hard Drive. The world's highest capacity removable disk drive.



Fast. Ideal for storing graphics, audio/video, CAD/CAM, and large files. Use for hard drive expansion and backup.



More reliable than magnetic storage. Drive \$1695\*. Media \$199\*. Call the optical storage leader. 800.553.7070





Prices based on MSRP. The Pinnacle Micro logo is a registered trademark of Pinnacle Micro Inc. All other trademarks are trademarks of their respective owners.

Tel: 714-789-3000 • Fax: 714-789-3150 • http://www.pinnademicro.com Circle 146 on Inquiry Card (RESELLERS: 147).

# Deliver Industrial-Strength Decision Support Tools and Watch the Sparks Fly!

elivering effective decision support for hundreds or thousands of users is definitely nor child's play. It takes powerful, mature tools. IQ Software's decision support tools are industrial-strength, best-of-breed products that can be deployed individually or as a total decision support solution.

#### IQ/Objects<sup>III</sup> Robust Query and Reporting

For end user query and reporting, IQ/Objects is simply unbeatable. This award-winning tool's familiar, easy-to-use Microsoft look and feel belie the awesome power of its true

object-based technology. IQ/Objects supports everything from simple ad hoc queries to the most sophisticated cross tabulations. Reusable objects let users combine new queries and reports with previously saved ones to create sophisticated



reports easily and quickly. A selection of templates makes it easy to create presentation-quality results in minutes.

#### IQ/SmartServer" Three-Tier Architecture

IQ/SmartServer provides production reporting, scheduling and job monitoring facilities. This elegant three tier architecture implementation harnesses the power of servers (UNIX and NT) to reduce network traffic and deliver a scalable, manageable, high-performance solution. IQ/SmartServer cures fat client performance problems without limiting user access to information.

#### IQ/Vision<sup>®</sup> Multidimensional Analysis

IQ/Vision works directly with relational databases and Arbor's Essbase or can be implemented with its own MDDB to deliver a complete OLAP solution. For robust multidimensional and drill-down analysis, nothing is easier to use or functionally as rich as IQ/Vision. An intuitive interface displays information in interactive charts or cross tabs, allowing any user to visually slice and dice, drill up and down, nest dimensions, flip axes, and rotate dimensions – all with point and click simplicity.

IQ Software Corporation 1996. The IQ Software logo is a registered trademark and IQ/Objects, IQ/SmartServer, IQ/Vision and IQ/LiveWeb are trademarks of IQ Software Corporation. All other product
miller are trademarks or registered trademarks of their respective companies. IQ Software Corporation (770) 446-8880, fax: (770) 446-0321, email: info@igsc.com, World Wide Web; http://www.igsc.com.

"IQ/Objects - A breakthrough technology for query and reporting tools." Aberdeen Group

"IQ Software has brought the power of objects to mainstream business intelligence."

Patricia Seybold Group

"IQ/Vision is an extremely powerful and easy to use OLAP tool that shines with complex data."

Information Week Labs

#### IQ/LiveWeb<sup>TM</sup> Web-enabled Decision Support

IO/LiveWeb links corporate databases and cyberspace; turning your intranet into a source of live database information. With IQ/LiveWeb, users can request and view reports anytime, anywhere using a standard Internet browser. IQ/LiveWeb lets you design and build database reports, charts and cross tabs.

Server-based publishing makes it easy to keep those reports current. Simply tell IQ/LiveWeb the schedule. That's it. IQ/LiveWeb automatically DOWNLOAD

FREE SOFTWARE executes your requests, refreshing the information and publishing it to your intranet.

Special Offer! For a limited time, download a fully operational copy of IQ/LiveWeb, valued from \$4,000 to \$20,000, absolutely

free. See http://www.igsc.com for details.

Start the sparks flying! Contact us today for details on our industrial-strength tools.



European Subsidiaries & Affiliates: UK (44) 1-962-844-777, France 33 (1) 474-903-04, Italy-Dexia Italia (39) 6-517-933. International Distributors: Australia (61) 2-369-1932, 2-975-7669, 2-436-2788, Canada-Information Access (416) 620-5811, Chile (56) 2-341-4785, Hong Kong (852) 2541-9900, Mexico (52) 5-378-6098, Singapore(65) 298-3838, South Africa (27) 11-421-4800, Spain (34) 50-27-55-1. For distributors in all other Pacific Rim countries, call (65), 334-1936; European countries call the UK office, and all others call IQ Software's U.S. headquarters.



#### EDITOR IN CHIEF Mark Schlack

Editor in Chief's Assistant: Linda Higgins

#### EDITORIAL

**EXECUTIVE EDITORS** International: Rich Friedman New Media: Ion Udell

MANAGING EDITOR Jenny Donelan

NEWS Peterborough: News Editors: David L. Andrews, Martha Hicks Frankfurt: Senior Editor: Rainer Mauth

#### REVIEWS

Director: David Essex Senior Technical Editors: Rick Grehan, Dave Rowell Technical Editors: Russell Kay, Pete Loshin

FEATURES Senior Editor/Features : Alan Joch Peterborough: Senior Technical Editor ot Large: Tom Thompson San Mateo: Senior Editor: Tom Halfhill Lexington: Senior Technical Editor: Edmund X. Delesus

NEW MEDIA Production Associate: Jov-Lyn S. Blake

SENIOR RESEARCHER **Rowland Aertker** 

ASSOCIATE TECHNICAL EDITORS Dennis Barker, Cathy Kingery, Warren Williamson

SENIOR CONTRIBUTING EDITOR Jerry Pournelle

CONTRIBUTING EDITORS Dick Pountain, Udo Flohr, Mark LaPedus

CONSULTING EDITORS Stephen Apiki, Raymond GA Côté, Trevor Marshall, Stan Miastkowski, Barry Nance, Roberta Pournelle, Ellen Uliman, Peter Wayner

**EDITORIAL ASSISTANT** June Sheldon

#### DESIGN

Design Director: Charles Dixon III Associate Design Director/Design & Photogrophy: Sharon Price Associate Design Director/Graphics: Joseph A. Gallagher Designers: Barbara Busenbark, Cindy Sands, Donna Sweeney

#### FINANCE AND OPERATIONS Vice President: Claudia Flowers

ADVERTISING PRODUCTION Advertising Production Manager: Linda Fluhr Senior Advertising Production Coordinator: Lyda Clark Advertising Production Coordinators: Karen Cilley, Rod Holden Senior Operations Coordinator: Lisa Jo Steiner Advertising Graphics Manager: Susan Kingsbury Graphics Production Coordinator: Christa Patterson

#### FINANCE

Senior Financial Analyst: **Diane Henry** Systems Administrator: Peggy Dunham Junior Financial Analyst: Dale J. Christensen CIRCULATION Director: Susan Blattman International Circulation Manager: **Barbara** Copcutt Subscriptions Monager: Lynn Lagasse Assistant Subscriptions Manager: **Christine Tourgee** Subscription Source Specialist: **Carol Sanchioni** 

> Circulation Assistant: Jill Wood ADMINISTRATION Human Resources Administrator: Pat Burke Receptionist: Agnes Perry

Newsstand Manager: Vicki Weston

Assistant Manoger: Karen Desroches

MARKETING AND PLANNING

Market Information Manager: **Edward Fielding** Morket Information Coordinator: Dylan DiGregorio Marketing Services Administrator: Meredith Bickford

VICE PRESIDENT/PUBLISHER John M. Griffin

Publisher's Assistant: Donna Nordlund

#### ADVERTISING SALES

NATIONAL ADVERTISING DIRECTOR Lori Silverstein (614) 899-4908 Sales Assistant: Susan Monkton (603) 924-2635

**NEW ENGLAND** John Ferraro (617) 860-6221, (212) 512-2555 Jeanne Beeson (617) 860-6349

NEW YORK Michael Feinberg (212) 512-4811 Jill Pollak (212) 512-3585

MID-ATLANTIC/SOUTHEAST Neil Helms (404) 843-4777 Kirstin Pihl (404) 843-4765

CENTRAL U.S. Paul Franchak (614) 899-4912

SOUTHWEST Bert Panganiban (214) 688-5165 Brian Higgins (603) 924-2596

SOUTH PACIFIC Beth Dudas (714) 753-8140 Geanette Perez (714) 753-8140

NORTH PACIFIC Roy J. Kops (415) 513-6861 Lisa Farrell (415) 513-6862

INSIDE ADVERTISING SALES Assistont: Vivian Bernier (603) 924-2521

BYTE DECK Brian Higgins (603) 924-2596

EURO-DECK Mark Stone (603) 924-2533

**REPRINT SALES** Susan Monkton (603) 924-2618

#### INTERNATIONAL ADVERTISING

SALES STAFF Director: L. Bradley Browne (603) 924-2501 Administrative Assistant: Arja Neukam (603) 924-2636 Copyrights Manager: Faith A. Ellington (603) 924-2525 See listing on page 177.

#### BIX GLOBAL CONFERENCING SYSTEM, AN ON-LINE COMMUNITY

ACTING MANAGING EDITOR Peter Olson

EXCHANGE EDITORS Amiga Exchange: Joanne Dow Entertainment and Leisure Exchange: **Rich Taylor** IBM Exchange: Barry Nance Programmers Exchange: Bill Nicholls Professionals Exchange: David Reed Tojerry Exchange: Jerry Pournelle Windows Exchange: Karen Kenworthy Writers Exchange: Wayne Rash Jr. Macintosh and Other Exchanges: At Large INFORMATION ENGINEER Peter Olson

MEMBER SERVICES MANAGER **Chuck Greenslit** 

BIX is the BIX Information Exchange, your best source for technical advice. BIX is owned and operated by Delphi Internet Services Corporation. Find us on the Web at http://www.bix.com/ (all browsers are welcome). E-mail our autoresponder at info@bix.com or fax us at 617-441-4902, Dial us by modem at 800-695-4882 or 617-492-8300 (V.34 28.8kbps). Teleat te refer bix or cells of cells and the formation of the State Stat Telnet to x25.bix.com or call us (voice) at 800-695-4775 or 617-354-4137. Connect via packet networks to host BIX. Look in the last few pages of this magazine for our advertisement.

The world is changing faster than you think; don't be caught by surprise!

#### January 1997, vol. 22, no. 1



We welcome your questions, comments, complaints, kudos, and submissions. MAIN OFFICE: One Phoenix Mill Lane, Peterborough, NH 03458, (603) 924–9281. San Matco: 1900 0'Farrell St. #200, San Matco, CA 94402 (A12) 1512–6912.

94403, (415) 513-6912.

Lexington: 24 Hartwell Ave., Lexington, MA 02173, (617) 863-5100. GERMANY/EUROPE: Emil von Behring Strasse 2, 60439

Frankfurt, Germany, +49 69 5801 123. ELECTRONIC MAIL: On BIX, send to "editors." All BYTE edi-tors and columnists also have individual mailboxes on BIX

for easy access MCI: 250-0135 BYTE Magazine. Many editors also have

individual MCI addresses in their own names. OTHERS: Many editors also are reachable through uunet, AppleLink, CompuServe, and numerous other services. WEB: http://www.byte.com

U.S. fax: Editorial: (603) 924-2550 Advertising: (603) 924-7507 U.K. fax: +44171 495 6734

SUBMISSIONS:

Authors: We welcome article proposals and submissions. Unacceptable manuscripts will be returned if accompanied by sufficient return postage. Not responsible for lost manuscripts or photos.

Vendors: We welcome news of your new products; please call the News department or the Reviews department at the earliest possible date. We cannot be responsible for unsolicited product samples.

ARTICLE REPRINTS:

For price quotations on customized reprints of BYTE articles, contact Susan Monkton, reprints manager, at (603) 924-2618. (Minimum quantity: 500.)

#### SUBSCRIPTION CUSTOMER SERVICE

SUBSCRIPTION CUSTOMER SERVICE Inside U.S. (800) 232-BYTE: outside U.S. +6094267676, E-mail-based customer service: mpc-sitive@mcgraw-hill.com, Web-based customer service: http://www.byte.com/admin/mpaddchg.htm. International subscribers may also contact our inter-national customer service facility in Galway, Ireland, by calling +353 91 752792 or via fax: +353 91 752793. For a new subscription, (800) 257-9402 U.S. only, E-mail: mporders@mcgraw-hill.com or write to BYTE Subscription Dept, P.O. Bax 555, Hightstown, NU 08520. Subscriptions are \$29.35 for one year, \$54.95 for two years, and \$74.95 for three years in the U.S. and its pos-sessions. In Canada and Mexico, \$34.95 for one year, \$64.35 for two years, \$37.95 for three years. Internationally, U\$\$60.00 for fast surface delivery, U\$\$85.00 for air delivery. Single copy price is \$3.35, in the U.S. and its possessions, \$4.95 in Canada. Foreign subscriptions and sales should be remitted in U.S. fund farawn on a U.S. bank. Please allow six to eight weeks for delivery of first issue. for delivery of first issue.

#### PHOTOCOPY PERMISSION:

Where necessary, permission: where necessary, permission is granted by the copyright awner for those registered with the Copyright Clearance Center (CCC), 222 Rosewood Dr., Danvers, MA 01923, to photocopy any article herein for personal or internal referrore use only for the flat fee of \$1.50 per copy of the article or any part thereof. Correspondence and payment should be sent directly to the CCC, 222 Rosewood Dr., Danvers, MA 01923, Specify ISSN 0360-5280, \$1.50. Copying done for other than personal or internal refer-ence use without the permission of The McGraw-Hill Companies, Inc., is prohibited. Requests for special per-mission or bulk orders should be addressed to faith mission or outk orders should be addressed to Faith Ellington, copyrights manager, (603) 924–2525. BYTE is available in microform from University Microfilms Inter-national, 300 North Zeeb Rd, Dept. PR, Ann Arbor, MI 48106 or 18 Bedford Row, Dept. PR, London, WC1R 4EJ, U.K.



X A Division of The McGraw-Hill Comp

Copyright © 1997 by The McGraw-Hill Companies, Inc. All rights reserved. BYTE and BYTE are registered trade-marks of The McGraw-Hill Companies, Inc. Trademark registered in the United States Patent and Trademark Office.

Member Audit Bureau of Circulation

**OFFICERS OF THE MCGRAW-HILL COMPANIES:** 

Founder: James H. McGraw (1860-1948). Chairman and Chief Executive Officer: Joseph L. Dionne; President and Chief Operating Officer: Harold W. McGraw III; Senior Vice President and General Counsel: Kenneth M. Vittor; Executive Vice President and Chief Financial Officer: Robert J. Bahash; Senior Vice President, Treasury Operations: Frank D. Penglase; President, Information Services Group: Michael K. Hehir; Group Vice President, Information Technology and Communications Group: Kevin C. Harold.





The WinBook XP5 Pro Shown

#### WinBook XP5Pro

- 133MHz Intel<sup>®</sup> Pentium<sup>®</sup> Processor
- = 12.1" Dual-Scan Color Display
- 1GB removable Hard Drive
   16MB EDD RAM expandable to 40MB
   28.8 PCMCIA Fax/Modem
- 256K Syncburst L2 Cache
- Options Bay accepts 8X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Lithium
- Ion Battery 37 Watt Lithium Ion Battery Integrated dual-button pointing stick, optional touchoad
- ESS688 Audio Drive 16-bit plug-and-play
   One Type II and one Type III PCMCIA Stot
   PCI Local-bus PCMCIA Controller with Graphics Accelerator
- · Parallel, Serial, PS/2, and one 2-way Infrared
- port One-year extendable warranty Microsoft Windows® 95 installed on all models



01996

Designed for

licrosof

Windows 95

**HOTTEST FEATURES, LOWEST PRICE** 

WinBook FX =133MHz Intel® Pentium®

Processor =12.1" SVGA Active Matrix Color

- 256K Syncburst L2 Cache Options Bay accepts 6X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Lithium
- 59 Watt Smart Lithium Ion Battery
- Integrated dual-button pointing stick, optional
- Integrated Soundblaster Pro 16-bit Stereo Audio
- One Type II and one Type III PCMCIA Slot
- PCI Local-bus PCMCIA Controller with Graphics Accelerator
- 810MB removable Hard Drive
   8MB EDO RAM expandable to 40MB
- Parallel, Serial, PS/2, Game port, and one 2-
- way Infrared port
- One-year extendable warranty Microsoft Windows® 95 installed on all models







The Multimedia WinBook XP5 Pro for only



#### WinBook FX

- 150MHz Intel® Pentium®
- Processor 12.1" SVGA Active Matrix Color
- 28.8 Internal Fax/Modern
  1GB removable Hard Drive
  16MB EDO RAM expandable to 40MB
- .
- . 256K Syncburst L2 Cache
- Options Bay accepts 6X CD-ROM, 3.5" Floppy . Drive (both included) or Optional 2nd Lithium
- In Rattery
- touchpad (shown)
- One Type II and one Type III PCMCIA Slot
   PCI Local-bus PCMCIA Controller with Graphics
- Accelerator Parallel, Serial, PS/2, Game port, and one 2-
- way Infrared port
- One-year extendable warranty

**CALL FOR OTHER MODELS AVAILABLE** 

WinBook keeps winning...and winning...and





XP5 P120







NSTL PC Digest 4-Star Rating

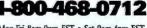
- 59 Watt Lithium Ion Battery Integrated dual-button pointing stick, optional
- Integrated Soundblaster Pro 16-bit Stereo Audio
- Microsoft Windows<sup>®</sup> 95 installed on all models

Upgrade to 2GB HDD, 32MB RAM—add \$600

Don't miss the price blitz on these multimedia road-warriors! Call today to order the powerful, feature-full WinBook FX or the new best-value multimedia WinBook XP5 Pro.

Circle 601 on Inquiry Card.





Mon-Fri 8am-9pm EST • Sat 9am-4pm EST



\* \* \* et 1998 of FX P133



Ion Battery touchpad (shown)

# TAKE THE DAY OFF.

# Your business decisions just got easier.

o ahead. Take some time off. Reliable, easily expandable, simple to maintain and ready for networking-The ClientPro™ series from Micron Electronics<sup>™</sup> lets you relax. The ClientPro offers you the ideal network solution-a stable, flexible client platform that adapts to your evolving network and supports your critical projects over the long haul. Plus you get excellent value for your money in a system that boasts superior quality backed by award-winning support and

our industry-leading Micron Power<sup>SM</sup> warranty. Get the ClientPro and free yourself to manage

operations and focus on business. Or feel free to take the day off.

# ClientPro<sup>™</sup> P

- Intel 120MHz Pentium® processor
- 256KB pipeline burst cache, flash BIOS
- 16MB EDO RAM
- 3Come 3C509 Combo network adapter
- 3.5" floppy drive
- PCI 64-bit graphics accelerator, 2MB EDO RAM
- Tool-free minitower or desktop
- Microsoft<sup>®</sup> Mouse, 104-key keyboard
- MS-DOS<sup>®</sup> 6.22/Windows<sup>®</sup> for Workgroups 3.11
- Microsoft Works preinstalled
- ✓ 5-year/3-year Micron Power<sup>™</sup> warranty
  - 1.2GB EIDE hard drive
  - 14" Micron 14FGx, .28dp (12.9" display)
  - 2.1GB EIDE hard drive
  - 15" Micron 15FGx, .28dp (13.7" display)

# ClientPro¤2 180

- Intel 180MHz Pentium
   Pro processor
- 256KB internal cache, flash BIOS, DMI support
- 3Com 3C509 Combo network adapter
- 3.5" floppy drive
- PCI 64-bit graphics accelerator, 2MB EDO RAM
- Tool-free minitower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows NT<sup>®</sup> Workstation 4.0
- ✓ 5-year/3-year Micron Power warranty
  - 16MB EDO RAM
  - 1.2GB EIDE hard drive
  - 15" Micron 15FGx, .28dp (13.7" display)

Microsoft Works preinstalled

- 32MB EDO RAM
- 2.1GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Office Pro 95





r: 208-893-3636 • Fex: 208-893-3424 • Purchase Onlin: Fex: 208-893-8992 ns & Day-7 Days & Week \* Technical Seasort Ph SSS-FIX-MYPC Induiral Second F-mail: technonest malefilmieres con









En Honta

# **Living Dangerously**

The computer industry is engaged in a platform war. Which side should you be on?

n one of my favorite movies, The Year of Living Dangerously, Linda Hunt explains to Mel Gibson how the shadow

puppets of Java mimic the relationship between gods and people. The puppeteer moves the puppets behind the curtain, so the audience sees only shadowy projections on the gauzy material.

Those of you trying to make sense out of all the alternative platform debates may have the same impression that you're not seeing the whole show. And, indeed, it could be a dangerous year if you guess wrong.

Our cover story this month takes on the issue of Java as a development platform, following on our November cover story about Java chips. Java software is clearly a broader platform than the chips, and we explain why.

Meanwhile, more opening shots in a war over who gets to dominate the computer industry were fired in recent months. At issue is what kind of computer is the right kind, and for whom? As the shadow puppets moved furiously around the stage, some of the images came into clearer focus.

BYTE has always taken the position that there is no one true computer platform for everyone, and we'll continue to be skeptical about anyone who says there is. That goes for Wintel as well as its challengers. So here's a scorecard:

The NC. The Network Computer comes in two distinctly different flavors, anti-Intel and anti-Microsoft. (Well, actually it's more like two different kinds of swirl cones: One's more chocolate, the other more vanilla). Sun's anti-Intel thrust starts with its Java chip; others will use different RISC chips. While Sun has its own servers, there's no reason you couldn't run Java apps off any other server. You can even run Windows apps in emulation mode. At roughly \$1500 for a fully configured system, this is worth some serious thought for users with a few dedicated computing tasks of low-tomoderate complexity and little need for multiple peripherals. You'll save on the admin side.

Oracle, on the other hand, thinks Microsoft's Windows NT doesn't cut it. It has a better idea: an Oracle server feeding lots of low-cost (the now legendary \$500 machine), low-function Intel boxes (after all, Intel's the volume client leader). Give this serious thought if your aim is to push an application or service into many hands that previously haven't used a computer.

The WebTV. You know your aunt and uncle who are on e-mail now? Perfect for them, plus they can see your new Web site during the commercials. So far, this is the

#### Computing is too pervasive to survive on one model anymore, whether it's Wintel or one of the challengers.

only really sub-\$500 platform out there.

The NetPC. The Network PC is a cheap PC, folks. Microsoft and Intel are making a lot of noise about making it easier to configure and manage—wasn't that what Plug and Play was about?—but this time they might mean it. Competition does have its value. If they can deliver, the NetPC is the right platform for what I'll call the low-power user. Many office workers don't really stress a computer, but they do a variety of things, use a variety of peripherals (scanners, digital cameras, bar code readers), and need the flexibility of a machine with slots and hard drives.

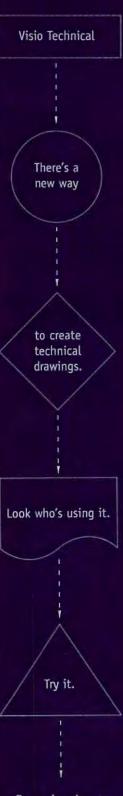
In the coming months, you'll hear lots of appeals from all these gods as they fight behind the curtains. Computing is too Which brings us back to Java. As we move into a world that's about to have many more islands of computing, we may at last have a platform that bridges them. If the various gods behind the curtain don't create a host of competing virtual machines and extensions that recreate the nonstandard world of Unix, we'll get that platform. But to do so, we may have to pull back the curtain and force those squabbling gods to keep to the promise of Java. Or live dangerously.

Mark Schlack

Mark Schlack, Editor in Chief mschlack@bix.com

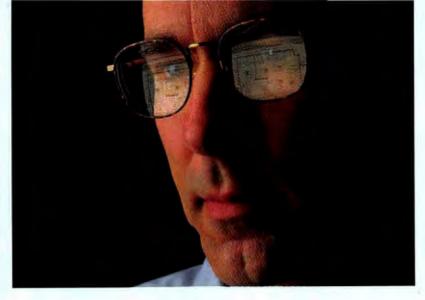


pervasive and important to survive on one model anymore, whether it's Wintel or one of the challengers. What we all must insist on is that none of these camps builds walls between their hardware and software and that of their competitors'.



See what it can do for you.





# Just because your work is complex doesn't mean it has to be difficult

Amoco is saving 5% per project or up to 20 million dollars by using Visio to plan and manage their oil exploration. Other companies use it



to save time or increase productivity. You'll find lots of companies have adopted Visio: Chrysler, National Semiconductor and Fluor Daniel, for example. To get your work done, you've always needed CAD. But then along comes Visio<sup>®</sup> Technical, a Windows-based drawing program that's actually easy to learn and use. Our SmartShapes<sup>®</sup> technology lets you create 2-D technical drawings and schematics that are both intuitive and intelligent. You can finish drawings faster, make changes easily, work with AutoCAD files and even create custom solutions through OLE Automation. Make things easy on yourself for a change. Call 800-24-VISIO, ext. E27 or visit www.visio.com. For corporate evaluation call 800-VISIO-07.







THIS IS THE DRIVE

THAT STORES THE INFO

THAT ENABLES THE PILOT

TO DROP THE HAMMER,

TO PULL 5GS AND FEEL

HIS FACE TURN TO JELL-O.



A Quantum tape drive can perform far beyond the demands of the corporate world. [37,000 feet farther to be exact.) Our high-performance DLT " tape drives are so reliable, they're used within the Mars II" system aboard hundreds of F15s, F16s and Seahawk helicopters. The Mars II with our drives is exposed to drops in temperature from 50° to minus 20° C. Not to mention 15G shocks. Regardless of these nasty conditions, they're still able to quickly collect and store an enormous amount of flight data. Data the military relies on to improve the performance, efficiency and safety of their aircraft. So pilots can continue pulling those face-warping, death-defying turns. For specifications on our full line of DLT tape products, call 1-800-624-5545, ext. 132 or visit our Web site at http://www.quantum.com. If they can survive up here, they can more than withstand today's demanding business atmosphere.

CAPACITY FOR THE EXTRAORDINARY"

# **Our new Smart-UPS** insures the web hits you want ... and prevents those you don't

#### PowerChute plus now shipping with every Smart-UPS

Having your server go down due to a power hit is like hanging a "Come Back Later" sign on your store's front door. Some customers will come back, but others never will.

Whether you're using the Web to sell to support, or to surf, once you make the investment in a home page you've made a commitment to your customers. A commitment to be there when they need you for product info, technical support, or sales,

Protect your investment in the web with the power protection that protects more networks than all other brands combined: APC.

Our new enhanced Smart-UPS line is perfect for net servers like Sun's Netra and Compaq's Proliant, and now includes FREE award-winning PowerChute plus software with its WebAgent plug-in, so you can manage and configure your UPS via Internet or Intranet. PowerChute plus also notifies web users of power problems via their browser, and shuts down your Web server safely whether you're there or not.

With Smart-UPS you get SmartBoost "automatic voltage regulation, CellGuard intelligent battery management (for maximum battery life), hot-

nt to



take Smart-UPS browser-motogcable. Ships free with 120V Smert-UPS only.)

Solder 12 Ready1

swappable, user-replaceable batteries and SmartSlot custom configuration and management. Check out our web solu-

tions today. After all, there's one kind of "big hit" on your web site you'll want to hide from your boss...

"...inberent flexibility and excellent software. Don't be caught without one"



APC's ausard-winning Smart-UPS units are available in convenient nick mount models. The Smart-UP5 XL series is recommended for long runtime applications. For maximum protection, ask about our new NetShelter": premium rack enclosures for all your servers and internetworking equipment.

APC's MasterSwitch provides Web/SNMP manageable, independent control of pourr to connected hauls.



1996 American Power Conversio property of their owners, ASU0001

APC has won more awards for reliability than all UPS vendors combined!



Fax this coupon to APC at (401)788-2797 to receive FREE product info.

YES! I'd like more information

and the second se

-

**1** 

about new PowerChute plus software with Web Agent NO! I'm not interested at this time but please send me a FREE 60-page power protection handbook. Fam. E-malb . End User Resulter is this your first contact with APCT Yes No How many servers do you unaball?.. Brand of UPS used/sold1 AMERICAN POWER CONVERSION

888-BUY-APCC x8022 http://www.apcc.com/8022.htm 401-786-2797 fax + Worldwide: (+1)401-789-0204 800-347-FAXX PowerFax Literature 132 Fairgrounds Rd., W. Kingston RJ 02072 USA Dept. A2

PC Worl

Circle 132 on Inquiry Card.

# noox

#### WebNFS at the Limit

"A File System for the Web" (Core, November 1996) was excellent, and the layout of the protocol diagrams, with each protocol having its own horizontal displacement, is brilliant. Thanks, too, for stressing the limits of Web-NFS. It's important to set expectations correctly: WebNFS is a file-system technology that has some overlap with HTTP, but it's not an HTTP replacement. Brent Callaghan brent.callaghan@Eng.Sun.com

Reading "A File System for the Web" makes me curious about your impression of CIFS, the counterpoint to WebNFS. Does it have the same limitations as WebNFS? Jeff Tanner jeffta@ccintnet.wrg.com

CIFS, the Common Internet File System, is a modification of Microsoft's Server Message Block (SMB) protocol that can be used over the Internet from a Web browser. One major difference between CIFS and WebNFS is that with CIFS, both the server and client maintain state information; with NFS, only the client maintains state.

If the TCP connection supporting a CIFS session fails, then the CIFS session will likewise fail, and data may be lost. NFS RPC is independent of the TCP connection carrying it, so the TCP session can simply be reestablished with no more harm than a connection delay. In a LAN environment, where connectionless transports are acceptable and often perform better than TCP, CIFS should be resistant to temporary network disturbances. CIFS also supports features that NFS lacks, such as network printing, streaming devices, and built-in file locking.

Internet hype aside, the big money for software vendors is in the intranet (i.e., LAN) market. Since PCs are the majority LAN client, and many already use Microsoft's SMB protocols, CIFS should do well in that area. In the Internet environment, Web-NFS should be more robust in the face of unreliable modem connections and dynamic IPaddress assignments. For more on CIFS, see http:// samba.anu.edu.au/cifs/ or http://www.microsoft.com/ intdev/cifs/. -Bob Friesenhahn

### The Real 64-bit OS

I was disappointed to see no mention of Linux in "Unix Leads the 64-bit Charge" (November 1996). Linux for the Digital Equipment Alpha has been available for over a year, is rock solid, and is 64bit through and through. It's also worth noting that the developers in the Linux/ Sparc project are aiming for a 64-bit implementation on the UltraSparc. There's a good possibility that it will be available before Sun produces a true 64-bit Solaris. Christopher Horn chorn@warwick.net



It seems unlikely for Unix to lead the 64-bit charge when AS/400 is already there. While OS/400 (the OS) is mentioned several times in "Unix Leads the 64-bit Charge," AS/400 (the hardware system product) is not, and neither one is put into any context. If OLTP, data warehousing, and content management are interesting to BYTE's readership, then a full description should be of real interest.

While the Unixoids have been playing in the 64-bit space for a while, there are few real 64-bit applications to exploit it. C (and C++) implementations are not truly portable and require significant recoding to work correctly in a 64-bit address space, let alone fully exploit it. The largest volume of 64bit software, by any measure (e.g., lines of code, fully enabled applications, and systems deployed), is written in RPG and COBOL and runs on the AS/400. Steven J. Munroe SJMUNROE@aol.com

### At the Crossroads

What Mark Schlack seems to miss in his excitement over Sun's Java chip ("Computing Crossroads," November 1996 Editorial) is that we've been here before. We've seen custom C chips, Ada chips, and even BASIC chips. In theory, a chip designed to run a particular language should outperform a general-purpose chip, such as the Pentium; in reality, however, this isn't true. The strong optimizing compilers we now have for C++, with the few tweaks Intel has made in the instruction set, deliver performance that I bet will meet or exceed that of any custom Java chip.

True, portability is a con-

	HOW TO CONTACT US	
ON THE WEB Visit The BYTE Site! Search our archives. Download articles. See industry press releases. Join on-line conferences with other BYTE readers! See http:// uuvu.byte.com.	BY E-MAIL Address letters to editors@bix.com. To reach individual BYTE editors, see The BYTE Site on the Web for a directory. Letters may be edited for publication.	SUBSCRIPTION CUSTOMER SERVICE U.S. only: (800) 232- 2983; international: (609) 426-7676; or see http://www.byte.com/ admin/mpcstsvc.htm.
BY POST Editors, BYTE, One Phoenix Mill Lane, Peterborough, NH 03458	<b>BY FAX</b> (603) 924-2550	For advertising and other noneditorial contacts, see page 10 or click on the Information link on The BYTE Site.

# inbox

cern—for Sun and Apple but not to the majority of users who already have Intel chips in their machines.

Java may become a standard for Web programming, but to achieve acceptable performance, it will have to be precompiled with multiple-instruction-set versions on the server. Your browser will request the instruction stream that corresponds to your local processor, and that's what will run on your platform. In that world, a Java chip has no real advantage over the existing choice of RISC and Intel chips. Mike Kelly mikekelly@msn.com

I agree that Sun must demonstrate-not just assert-that the Java chip delivers the needed performance. I think you miss the boat, though, when you say that portability is a concern to Sun and Apple but not to the majority of users. When business managers scream for applications that can leverage the Internet to deliver a service or product anywhere, on any kind of customer computer, portability is no longer a theoretical issue but a pressing concern. While prior technologies may have attempted similar things. they didn't exist in the context of today's need for pervasive computing in a heterogeneous, networked world. Meanwhile, for more on Java as a software platform, see "Today the Web, Tomorrow the World" on page 68. -Mark Schlack, editor in chief

#### The Egg, VMS, or NT?

I appreciated "VMS: Alive and Well" (Core, November 1996), but author Ben Smith

had his facts reversed when he stated that "VMS has incorporated many of NT's data structures and design elements." Dave Cutler was the chief architect of NT: before that, he was employed by Digital Equipment as one of the original architects of VMS. In fact, many of NT's internal data structures resemble those of early versions of VMS. NT owes a lot of its successpresent and future-to its VMS heritage, not vice versa. Glenn Carr gcarr@lgc.com

Actually, it has worked both ways. NT can be said to be a descendant of VMS in some respects, but the point I wanted to make is that VMS has now had to adopt many of NT's structures in order to coexist with it and profit from its growth. NT has drained off some of VMS's potential, as did Unix. —Ben Smith

### Help Yourself

The real need with respect to user help ("Self-Help Software to the Rescue," October 1996 Bits) isn't for online databases of answers to frequently asked questions. Nor is it for software to automatically fix bugs. Many of us can fix problems with wrong file types, application clashes, and missing or replaced DLLs. All we need are decent error messages. Message boxes that tell me an error has occurred and ask me to click OK are not OK. Message boxes that present an error code with nowhere to look up that code are just bits blowing in the wind. I wouldn't mind giving disk space to application bloat if it was spent on decent error messages that allowed me to diagnose and

fix the problems on my machine. Glenn P. Davies gdavies1@ent.agt.ab.ca

## **CLV Clarified**

Thank you for the informative "CDs for the Gigabyte Era" (October 1996). However, you mention that for CLV to maintain a constant bit rate, the rpm has to be increased as the drive reads the inner tracks. Shouldn't that be the opposite? Are the pits evenly spaced on the disc? Marc Y. Paulin markus@nbnet.nb.ca

It helps to remember that CLV stands for constant linear velocity. Because the inner tracks are shorter than the outer tracks (and because the pit spacing—which must fall within very tight parameters-is constant), they contain less data. Rather, the laser sees less data during a revolution of the disc. Therefore, the drive has to spin the disc faster, exposing more pits to the laser, to maintain a constant bit rate on the inner tracks. -Tom R. Halfhill, senior editor

### The Cost of NCs

Your review of the HDS @workStation ("X Terminal + Browser + Java = Web PC," October 1996) shows that a network computer (NC) that's acceptable to a user with enough RAM, a decent monitor, and so forth would cost about the same as a PC. Existing office applications suites are networkaware and can be installed on a server, thereby reducing licensing and support costs. Changing to NCs with browser-based front ends

and running server-based Java applications will make little difference in the cost per user.

Then there's the Internet. Like most dial-up users, I won't have access to inexpensive high-capacity bandwidth for ages. A sure way to make me lose interest in a site is to force me to wait 2 or 3 minutes while a Javabased home page builds up. I'm even less interested in waiting 20 minutes for a VRML-based home page to complete. I want to see changes that bring about more choice and better applications, but the credibility of the new technology might be damaged by overoptimistic comments on cost savings and overuse of the technology in inappropriate situations.

Howard Robinson clippertrading@msn.com

NCs don't need hard disks, CD-ROM drives, floppy drives, extra slots, or a host of other things. Flash ROM and some RAM is enough for a minimal setup. So, NCs can be less expensive. In addition, running an office network isn't as easy as simply buying an office software suite. Users inevitably install their own software; eventually a service technician has to go in and diagnose conflicts individually.

Many businesses also prohibit their employees from downloading software because of fear of viruses. Java is more secure than the old system, and it's also more secure than floppy disk sneakernet. Its garbage collection can also lead to fewer memory management bugs.

In any case, it doesn't really matter whether you download the software as Java applets, EXE files, or COBOL code. The time required is similar, but Java, unlike

# FROM THE MAKERS OF CorelDRAW Precision 32-Bit 3D Solid Modeling

#### **RAVE REVIEWS!**

COREL

"...CorelCAD...features are extensive and put the product at the top of the growing heap of low-cost CAD programs." 3D Design, July '96

"...the 3D product is so reasonably priced (and of course, does 2D drawing very nicely, too), that it makes a simple one-stop purchase." CAD SYSTEMS Magazine, Aug.-Sept. '96

"CorelCAD's 3D modeling tools are—excuse the expression—solid." Windows Magazine, May 1996



For Windows<sup>®</sup>95 and Windows NT<sup>®</sup>

#### Features:

- ACIS<sup>®</sup>-based 3D solid modeling
- Advanced boolean operations
- Realistic materials and rendering
- Customizable user interface

#### **Includes:**

- 100 sample drawings
- 120 TrueType\* fonts
- 600+ 3D symbols
- 7,000+ 2D drafting symbols

Try CorelCAD" FREE!\*

Call 1-800-772-6735 for a fully functioning, 30-day trial version! \*Fee for shipping and handling is required.

#### CorelDRAW<sup>®</sup> Customers!

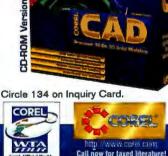
You are eligible to upgrade to the precision and 3D flexibility of CorelCAD!

# Professional 3D solid modeling at a realistic price

CorelCAD<sup>™</sup> is a 32-bit design tool that allows easy, accurate modeling of real-world objects in 3D. A fully customizable interface and the industry-standard ACIS<sup>®</sup> solid modeling system will give you the flexibility to conceptualize, construct and revise product models and prototypes on the PC. With powerful Boolean operations, advanced blending, extrusions, 2D drafting features, symbols, models and more, CorelCAD will help you add a whole new dimension to all your design projects!

Corel and CorelCAD are trademarks of Corel Corporation in Canada, the United States and/or other countries. ACIS is a registered trademark of Spatial Technology Inc. All other product and company names are trademarks or registered trademarks of their respective companies.





FULL .DWG

Call now for faxed literature! 1-613-728-0826 ext. 3080 Document # 1162

# BYTE Customer Service/ Ordering Information

	Customer Service	Orders
Belgium	0800 71260	0800 71635
Denmark	8001 8934	8001 7728
Germany	0130 829 448	0130 826 112
Netherlands	06022 4959	06022 2146
United Kingdom	0800 973 195	0800 973 017
Italy	1678 79415	1678 76155
Spain	900 943539	900 933539
Sweden	020 793386	020 791136
Switzerland	155 24 18	155 72 57
France	0591 6068	0591 6088
Other Inti	+353 91 752792	+353 91 771385
US	1-800-232-2983	1-800-257-9402
US/Canada/Mexico	609-426-7676	609-426-5526
Fax:		
International	+353 91 752793	609-426-5434
US	609-426-7087	609-426-5434
e-mail:		
new orders	mporders@mcg	raw-hill.com
customer service	mpcstsvc@mcgraw-hill.com	
address change	mpaddchg@mcgraw-hill.com	
McGraw-Hill web:	//www.mcgraw-hill.com/multipub	
Mail:		
BYTE	BYTE	
PO Box SEE	Boy 72	

PO Box 555 Hightstown NJ 08520, USA Box 72 Galway, Ireland

A Division of The McGraw-Hill Companies

# A Message to Our Subscribers

From time to time we make the BYTE subscriber list available to other companies whose products or services would be of interest to our readers. We take great care to screen these companies, choosing only those who are reputable. Furthermore, subscriber names are made available for direct mail purposes only; telemarketing calls are strictly prohibited.

Many BYTE subscribers appreciate this carefully managed program, and look forward to receiving information of interest to them via the mail. While we believe this information is of benefit to our subscribers, we firmly respect the wishes of any subscriber who does not want to receive promotional literature. Should you wish to restrict the use of your name, please send your request (including your magazine mailing label, name, address, and subscription account number) to:



**BYTE Magazine Subscriber Services** PO Box 555, Hightstown, NJ 08520

A Division of The McGraw Hill Companies

Zipped EXE files, is optimized for the Web.

Finally, competent Web designers don't overload their pages with unnecessary glitz; they recognize the time-cost of viewing their information. Some don't. of course, but then you don't have to go to their pages. -Peter Wayner

#### FIXES

The correct e-mail address for Visage Development, which was mentioned in "Security Gets a New Face" (October 1996 Bits), is bvisick@cix .compulink.co.uk.

Due to an editing error in "Photo Quality Arrives for Low-Cost Printers" (October Bits), we neglected to mention that almost all of Canon's new line of color ink-jet printers (including the BJC-240, BJC-4200, and BIC-4550) take optional photo-quality ink cartridges (which cost \$37 to \$42). Only Canon's BIC-620 model, which prints at 720 dpi and doesn't require the photo inks, does not take the optional cartridges.

In our review "Real-Time RAD" (November 1996), we erroneously referred to Microtec's VRTX real-time OS as Vertex.

#### COMING UP IN FEBRUARY

#### COVER STORY **Corporate E-Mail on the Internet**

Should your company replace LAN-based e-mail with a WAN-based system? We analyze the pros and cons of both approaches, examine the reliability of Internet e-mail, and look at ways to ease transition pains.

#### STATE OF THE ART

#### **Client/Server Computer-Telephony** Integration

BYTE helps you make the right hardware and software choices for enterprise-wide CTI systems, integrate legacy applications and data, and build scalable systems and effective client-side CTI applications.

#### SPECIAL REPORT **Applications Servers**

We examine the benefits of applications servers; what you need to know to choose the right computer, the right network OS, and the right applications-server suites for your enterprise; and offer tips on integrating these tools with your existing file and print servers.

#### **REVIEWS**

#### The Next Wave in Java

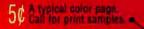
We analyze Marimba's Castanet and Bongo, which use a broadcasting paradigm to deliver Java applets quickly and efficiently.

#### Hardware Lab Report

NSTL tests high-resolution, 24-bit-color graphics cards. We rate high-end 2-D and low-end 3-D cards from Diamond Multimedia, Hercules, Matrox, Number Nine, STB, and others.



600 DPI Color capable paper or transparency.



REE Black ink's free so it practically bspletes your b&w laser

> 6 PPM Twice as fast as desktop color laser

BANCON Talenational

15 Backed by 15 years of award-winning color expertise.

# *World's fastest workgroup color is now only \$3,495.*

ISENALONAL EINANCIAL

Now the incredible speed and brilliant color of Tektronix are also matched in economy and price. The award-winning, multi-platform Phaser<sup>®</sup> 350 costs less than any laser-class, network color printer. No wonder, at over \$500 million in color printing revenue, Tektronix sells more workgroup color printers than anyone. *Call 800/835-6100, Ext. 1358. http://www.lek.com/CPad?1358* **Tektronix** 















Circle 153 on Inquiry Gard

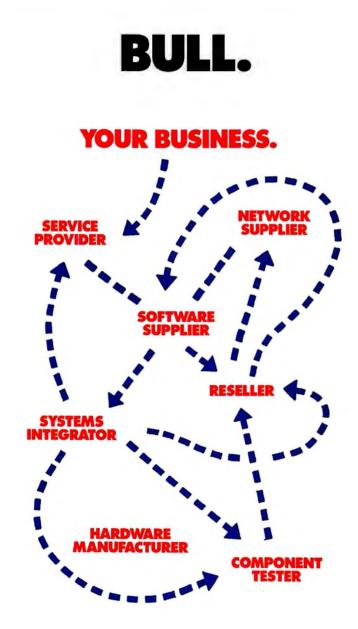
May we be straight with you? Good. Because there is no better way to buy your company's PCs than straight from Dell.

We manufacture every OptiPlex desktop precisely to your order. Equipped the way you want it, configured the way you want it, with all the drivers and software preinstalled. No struggling to make off-therack systems work on your network. You plug, you play, you go have lunch.

Since we build them so well, we feel a powerful commitment to support them well, too. After all, who better to look after your machine than the company that designed it from the ground up? And of course with all those middlepeople relegated to the sidelines, we're usually able to give you more muscle for less money.

Give us a call. Unless you're looking for the grand tour, we're the most pleasant way to get from where you are to where you want to be.

BU





1For a complete copy of our Limited Warranties, please write to Dell USA L.P., 2214 W. Braker Lane, Suite D, Austin, TX 78758. OBusiness leasing arranged by Leasing Group, Inc. \* Prices and specifications Inside Pentium Pro logo and are registered trademarks of Intel Corporation. Microsoft, Windows and Windows NT are registered trademarks of Microsoft Corporation. 3Com and EtherLink are registered



#### DELL OPTIPLEX. OPTIMIZED FOR COMPLEX NETWORK ENVIRONMENTS.

# LLETPROOF.

# **YOUR BUSINESS.**





#### DELL® OPTIPLEX<sup>e</sup> GXpro 200 200MHz PENTIUM® PRO PROCESSOR

- NEW Tool-less Convertible Chassis
- 64MB EDO ECC DIMM Memory
- 256KB Integrated L2 Cache
- 3GB EIDE Hard Drive (10ms)
- Dell 17LS Monitor (15.7" v.i.s.)
- S3 Trio 64V+ PCI with 2MB VRAM
- SS HID 04V7 PCI WIII 2
   SS EIDE CD-ROM Drive
- Integrated Vibra 16 Audio
- Integrated vibra 16 Audio
- Integrated 3Com<sup>®</sup> PCI EtherLink<sup>®</sup> III
- Windows NT\* Workstation 4.0/ 1 Year Free NT Support
- 3 Year Limited Warranty<sup>t</sup>
   PICTURED SYSTEM



Business Lease<sup>6</sup>: \$134/Mo Order Code #300370

#### **DELL OPTIPLEX GXi 166**

166MHz PENTIUM PROCESSOR

- NEW Tool-less Convertible Chassis
- 32MB EDO DIMM Memory
- 256KB Pipeline Burst Cache
- 2GB EIDE Hard Drive (10ms)
- Dell 17LS Monitor (15.7" v.i.s.)
- Integrated 64-bit PCI with 2MB
- DRAM with Full Motion Video
- 8X EIDE CD-ROM Drive
- Integrated Sound Blaster Pro Compatible Audio
- Integrated 3Com 10/100 PCI EtherLink III
- Microsoft Windows 95/30 Days
   Free Support
- 3 Year Limited Warranty



#### **DELL OPTIPLEX GXi 200**

200MHz PENTIUM PROCESSOR

- NEW Tool-less Convertible Chassis
- 32MB EDO DIMM Memory
- 256KB Pipeline Burst Cache
- 2GB EIDE Hard Drive (10ms)
- Dell 17LS Monitor (15.7" v.i.s.)
- Integrated 64-bit PCI with 2MB DRAM with Full Motion Video
- 8X EIDE CD-ROM Drive
- Integrated Sound Blaster Pro Compatible Audio
- Integrated 3Com 10/100 PCI EtherLink III
- Microsoft<sup>\*</sup> Windows 95/30 Days
   Free Support
- 3 Year Limited Warranty



Business Lease: \$106/Mo. Order Code #300366

#### **DELL OPTIPLEX Gs 133**

133MHz PENTIUM PROCESSOR

- NEW Tool-less Convertible Chassis
- 32MB EDO Memory
- 256KB Pipeline Burst Cache
- 2GB EIDE Hard Drive (10ms)
- Dell 15LS Monitor (13.7" v.i.s.)
- Integrated 64-bit PCI with 1MB DRAM with Full Motion Video
- 8X EIDE CD-ROM Drive
- Integrated 3Com EtherLink III
- Microsoft Windows 95/30 Days Free Support
- 3 Year Limited Warranty





http://www.dell.com Mon-Fri 7am-9pm CT • Sat 10am-6pm CT Sun 12pm-5pm In Canada; call 800-233-1589

Keycode #01180



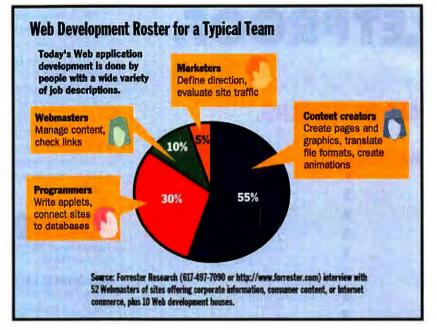
# Web Tools Will Converge

Better tools are coming that address all the needs of an enterprise Web site application.

elp is on the way for Web site development teams frustrated by inferior tools that don't work well together. But before that happens, expect a lot of consolidation in the market. The fundamental difference between old-style, client/server applications and today's dynamic Web sites caught developers by surprise, and the first generation of tools didn't adequately address Webmasters' needs. New tools, and even new tool categories, are appearing at a rapid clip. But while many of these tools excel at a specific function, they still need to improve in their ability to integrate with each other.

**NTS** 

"Today, Webmasters are working from 8 a.m. to 10 p.m. shuffling files around and tracking down content when they should be formulating long-term strategy," says Josh Bernoff, an analyst at Forrester Research (Cambridge, MA) who covers the Web tools market. "The tools are improving. But as sites get bigger and more complex, the need for these tools to work better with each other will increase."



A fundamental difference between oldstyle applications and dynamic Web applications is who creates them and the pace at which new applications are introduced. Before, applications were built by

# geek mystique

#### **Geekette Power**

Although the computer technology realm has more than its fair share of men, women may be geekier than you think. According to

a survey of women who live in a household that has either bought a PC in the past two years or is planning to buy one in the next 18 months, 66 percent had significant

input and 21 percent had some input in computer-related purchases at home. The survey, performed by the research company IntelliQuest, questioned 1500 randomly

selected women (ages 18 to 55) in the U.S. · Almost half (48 percent) said joint household funds were used, while 24 percent said they personally paid for the PC.



 Of those surveyed, 69 percent agreed somewhat or strongly with the state-

ment that they feel good about themselves when using complicated technology. And 68 percent said they would hate to be without their PC. Women don't feel like they are getting

an equal shake from salespeople: 51 percent agreed that women receive less respectful treatment from sales persons than men do. teams of programmers, and months or years could pass before the release of the next version. But a survey conducted by Forrester (see the chart above) shows that today's Web development team includes positions in a company ranging from programmers to marketing personnel. "Web applications are fundamentally different from any other applications that are getting built today," says Rowland Archer, chief operating officer at HAHT Software (Raleigh, NC), a maker of application development and deployment tools. "As the Web makes the move from an advertising medium to an application platform, this difference will matter even more." Tools geared toward programmers or creators of content just don't address the big picture by themselves.

This is why analyst Bernoff predicts vendors will increasingly adopt a strategy of integrated tool suites that address Web developers' diverse needs. Today, developers can pick from a variety of tools that address certain aspects of a Web site's needs. For example, Astra, from Mercury Interactive (Sunnyvale, CA), addresses site analysis, usage tracking, and link management. Ringmaster, from Ikonic (San Francisco), coordinates content among Webmasters, editors, and authors.

Rick Fleischman, senior product manager for tools at Netscape (Mountain View, CA), says these tools generally have one of three goals: creation of core page elements such as graphics and Java or multimedia applications; site assembly that integrates content and these various applications and provides functionality like live database access or electronic commerce; and site/content management and deployment.

Each category has tools with capabilities that cross over into another category, however. For example, Microsoft's FrontPage 97 offers WYSIWYG page layout tools, but the program also has site management and content creation tools (Image Composer that comes with the FrontPage Bonus Pack). The site-assem-

# yeah, but...

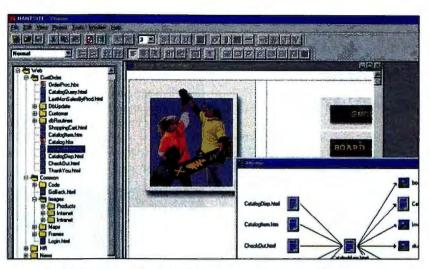
September 17, 1996, and the National Public Telecomputing Network (NPTN) starts its autumn by filing Chapter 7 bankruptcy. So what? Another day, another company bites the big one.

Yeah, but NPTN (http://www.ntnp.org) was the tallest tree in the Free-Net forest. NPTN was leading the way in creating community-run systems that let people get free access to the Internet.

# Today anyone can hook up to the Internet for as little as \$15 a month; so who cares?

Ycah, but in rural areas, Internet service providers can be hard to find. Free-Nets give people from Nova Scotia's Cape Breton Community Network (http://highlander.cbnet .ns.ca) to Montana's Big Sky Telegraph (http://macsky.bigsky.dillon .mt.us) a chance to keep up with the rest of us. Urban sites let people whose computer equipment consists of a discarded XT and a 2400-bps modem hook onto the Net. The Free-Net march may continue, but with the flagship gone, the entire movement has been shaken. NPTN reminded us that the Internet is about people, rich and poor, city and country, communicating.

-Steven J. Vaughan-Nichols



#### HAHT Software's HAHTsite 2.0 typifies new Web tools that integrate a wide variety of functions.

bly category has the widest variation, ranging from WYSIWYG page-layout tools to enterprise application-deployment tools. HAHT Software's HAHTsite 2.0 is an example of this latter category. It has a Windows-based integrated development environment that incorporates other vendors' tools; its application server runs on multiple operating systems and can integrate with existing third-party client/server platforms such as SAP.

Forrester's Bernoff predicts that tools will continue to improve this year and says you can also expect the currently fragmented market to consolidate into partnerships or around platforms. One such platform is Netscape One, an open network environment based on publicly defined standards that lets developers create tools that work with each other. Netscape and Silicon Graphics (SGI, Mountain View, CA), which already offer the LiveWire and Cosmo suites of tools, respectively, will also improve their offerings, either by developing new products or by acquiring products from other companies. Microsoft, which is developing Internet Studio, will play a major role in the suite trend, and so may Adobe and Macromedia. Adobe will probably focus on creating tools that integrate with Microsoft's and Netscape's environments, and Macromedia will concentrate on video, interactive Virtual Reality Modeling Language (VRML), and animation, Bernoff says. SGI's current focus on its own hardware may turn away potential customers who want Mac or Windows solutions.

In the meantime, developers can seek

relief from tools that are improving. Builders of database-connected sites should check out products from HAHT, NeXT (Redwood Shores, CA), and others that avoid Common Gateway Interface (CGI). It's also smart to budget for constant tool turnover to avoid getting locked into products as vendors' fortunes ebb and flow.

The good news about all these bewildering options is that competition among vendors is fierce. "Prices will come down, and performance and features will escalate at a much faster pace than you've ever seen before," says John McCrae, marketing manager for SGI's Cosmo suite. "Customers will end up with better, less expensive products and better content." -Dave Andrews

ContentsNetcards Coming<br/>to America<br/>28BYTE Survey: Data<br/>Warehouse Woes<br/>28BYTE Survey: Data<br/>Warehouse Woes<br/>28Survey: Data<br/>Warehouse Woes<br/>28Survey: Data<br/>Warehouse Woes<br/>28Survey: Data<br/>Warehouse Woes<br/>28Survey: Data<br/>Warehouse Woes<br/>28Survey: Data<br/>Warehouse Woes<br/>28BYTE Survey: Data<br/>Warehouse Woes<br/>28Survey: Data<br/>Marehouse<br/>38Byte Survey: Data<br/>Warehouse<br/>38Byte Survey: Data<br/>Marehouse<br/>38Byte Survey: Data<br/>Marehouse<br/>38Byte Survey: Data<br/>38Byte Su

# bits

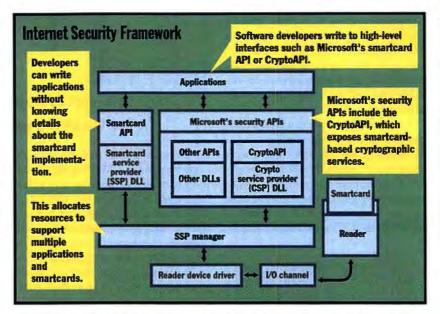
# Netcards Coming to America

A marvel of technology that enjoys widespread use in Europe, and to a lesser degree Canada, may finally gain acceptance in the U.S. The PC/SC Workgroup, supported by the Smart Card Forum and made up of PC and smartcard companies, recently announced its intention to develop open standards allowing the integration of smartcards with PCs. The workgroup includes Schlumberger Electronic Transactions, Microsoft, Hewlett-Packard, Siemens Nixdorf Informationssysteme AG, and Bull CP8.

While the use of smartcards with PCs is nothing new, an open standard for interoperability between smartcards and PCs is. "The idea is to offer the same type of interoperability between smartcards and PCs as already exists with printers," said Jean McKenna, president of the Smart Card Forum and vice president of Payment Technologies at Visa International.

At press time, the workgroup planned to release its standard in the fourth quarter of 1996, setting the stage for product announcements, including new smartcard readers from Schlumberger, the expected bundling of smartcard readers with HP PCs in early 1997, and support for the standard under Windows.

In the U.S., isolated implementations of smartcards have already occurred. Visa Cash, an electronic-cash card, proved successful at the Atlanta Summer Olympics. However, the U.S. may lack the marketplace infrastructure and consumer buy-in to make stored-value cards, used at point of sale, the dominant smartcard application in this century. "It will be at least the year 2001 before there is sufficient momentum and infrastructure to allow for the widespread implementation of stored-value smartcards in the U.S.," according to David Weisman, analyst for Forrester Group (Cambridge, MA). tum from corporations looking to provide secure access for employees to corporate networks from the office or the home. The use of these cards on the Internet (hence the term Netcard) also forces a paradigm change. "With the introduction of universal standards for smartcards and readers, you no longer authenticate your terminal. You authenticate the individual," said Michel Roux, general man-



#### Microsoft's API for smartcards insulates software developers from having to become cryptography experts.

This is where Microsoft comes in. Its 32-bit Windows APIs include a generic interface for smartcard reader technology (see the figure) that adheres to upcoming PC/SC standards, as well as to the ISO 7816 specification.

Smartcards will initially gain momen-

ager, Multimedia Business Division of France-based Gemplus, a developer of smartcards and readers.

Once the technology exists in the home, or on the notebook, people will be enticed to take advantage of it for personal use. **-Daniel Coyle** 

# future watch

### **Coming This Year: Virtual Receptionists**

Tired of waiting on hold to schedule appointments? Relief is on the way in the form of a new Internet calendaring and scheduling standard. This standard, currently still a work in

progress, will let you, where access is permitted, browse other people's calendars, schedule meetings, and view the open time slots that a person or an organization has.

Vendors such as Lotus, Campbell Services, and On Technology offer products that let you check schedules using a browser; for example, Lotus's Organizer 97 Web Calendar server application lets you access Organizer schedules over the Internet. But Lotus's program and alternatives don't universally work with calendar programs from other vendors. "The number of people using PC calendaring is about one-third the number who use PCbased e-mail," says Anik Ganguly, a longtime advocate of calendar interoperability. "Why? Because calendars lack compatibility, unlike e-mail, which has numerous gateways and a common backbone."

That's where standards such as the Versit consortium's vCalendar, the Internet Calendar Access Protocol (ICAP) originally proposed by Lotus, and others come in. Once the Internet Engineering Task Force blesses a working standard for calendar interoperability, possibly by this summer, you'll start seeing products that talk to each other.

-Dave Andrews

<sup>6</sup>A RAD TOOL TO TOOL TO COMPETITION <sup>10</sup>Optima++ marks a leap forward Aces The Competition <sup>10</sup>Windows Sources & tools, " Deforward aces The origination, <u>immovative</u> <sup>10</sup>Dimension of the second aces "Optima++ marks a leap forward over traditional C++ tools." Rich Dragan, "Superb integration; innovative component-oriented tools, superior execution speed; nonproprietary Windows Sources, June 1996

"Powersoft's new development tool makes creating corporate applications with C++ an optimal experience. Dan Rogers, Software Development. September 1996

"Optima++ is a powerful product that combines the ease of use of VB's component metaphor with the speed and power of C++." Steve Jackson, Visual Programmer++, September 3, 1996

"Powersoft has scored a home run." Dan Rogers, Software Development, September 1996

"Optima++ represents a breakthrough in visual programming not only for C++ developers, but for all users of fourthgeneration language (4GL) client-server ent tools." Rich Levin,

"With Powersoft's Optima++ visual tool, C++ development for Windows has never been easier." language." Sean Gallagher, Information Week, May 6, 1996 "A C++ Tool That Cures VB Envy" Rick Grehan, BYTE, October 1996 "Optima++ provides direct ODBC

Coffee, PCWeek, June 10, 1996

support, meaning classes and bound con-trols call the OBC API directly, without an intermediate layer such as VB's Jet engine or Delphi's IDAPI." Sieve Jackson, Visual Programmer++, September 3, 1996

"[Optima++] puts the fastest compiler that we've found to date into an environment that is both approachable and productive." Peter Coffee, PCWeek, March 18 1990

· Component-based RAD C++

- · Drag-and-drop programming
- . Over 220 components and classes
- · Build and exploit Powersoft Data Windows
- Native drivers for Sybase, Microsoft, Onacle, Informix, DB/2, and more
- Scalable Sybase\* SQL Anywhere" database
- · Exceptionally tight, fast code
- · Build and debug CGI, NSAPI, and ISAPI custom application servers
- Powersoft ObjectCycle" for team development



# Experts agree. Optima++ comes out on top.

tima++

Now you can deliver extraordinary solutions — at an extraordinary speed. Optima++™ revolutionizes development by allowing you to quickly build client/server and Internet applications using visual component assembly, drag-and-drop programming and the full power of C++.

For client/server development, the new DataWindow" control gives you point-and-click database access, powerful extended attributes, and presentation capabilities made famous in PowerBuilder\*. For Internet development, Optima++ delivers visual component assembly and seamless remote debugging so you can create high-performance applications and custom application servers.

Choose the edition that's right for you. Optima++ Developer delivers approachable C++ for client/server development. Optima++ Professional adds powerful features for the corporate developer including DataWindow technology and Internet development.

Optima++ Enterprise takes scalability and performance to the next level with native database drivers and ObjectCycle" for team project management.

>>

So don't just read about this revolutionary RAD tool. Download your Test Drive edition today and let Optima++ take your development to new heights!



#### Get Optima++ Developer, Professional, or Enterprise today: 1-800-395-3525 or www.powersoft.com

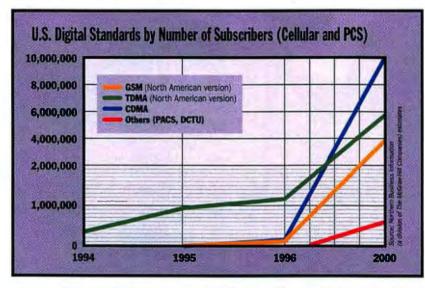
© 1996 Sybase, Inc. All rights reserved. Sybase, Powersoft, Optima++, DataWindow, ObjectCycle, PowerBuilder, and SQL. Anywhere are trademarks of Sybase Inc, or its subudiaties. All other trademarks are property of their respective owners. Outside the U.S., call 508-287-1500. Please check the Powersoft Web site for a complete listing of the features in each edition

# Wireless PDAs Will Proliferate

Mobile phones are on the verge of experiencing the same sort of growth and options that personal computers did years ago. Not only are there new prodaddress book, and a calculator are built in.

Beyond this, the Nokia 9000's capabilities include Internet access, although the gray-scale 640- by 200-pixel LCD doesn't deliver the type of spiffy Web graphics you may be used to. Still, the ability to log on from a device that weighs less than a pound is pretty slick.

The Nokia 9000 Communicator is an



A wealth of wireless communications options will be available in the U.S., according to NBI's forecast.

ucts on the horizon, but new parts of the radio spectrum are coming into play thanks to the deregulation in the U.S. of the airwaves and the subsequent auctions by the Federal Communications Commission. Digital wireless offers numerous advantages over today's analog system, including relief from congestion in urban areas, support for voice and data, and better security through encryption.

One of the most innovative of the new breed is the Nokia 9000 communicator, which offers far more than just wireless voice communications. The Nokia, which uses the Global System for Mobile Communications (GSM), looks like a conventional phone but can open up to reveal an inside that looks more like a small palmtop computer. In this mode, the Nokia can be used to send and receive e-mail messages that you can type on the small keypad. You can also send and receive messages to and from a fax machine. In fact, the Nokia 9000 not only looks like a palmtop computer when fully opened but also includes some functions that are more typical of a hand-held organizer. A calendar, a notepad, an

impressive product (in fact, it won BYTE's Best of CEbit award last year). However, even if you're prepared to spend roughly \$2000 to buy one, you'll have to wait. The phone is available in Europe but won't be rolled out in the U.S. until sometime later this year, partly because its communications network is not fully in place.

In fact, the larger issue for buyers may be whether GSM and the rest of the alphabet soup of personal communications service (PCS), including CDMA (Code Division Multiple Access), TDMA (Time Division Multiple Access), PACS (Personal Access Communications Systems), and DCTU (Dominant Certified Telecommunications Utility), represent a fractured market that make them an unwise buy. According to Bukasa Tshilombo, research manager, world wireless markets, for Northern Business Information (New York City), buyers shouldn't worry. According to Tshilombo, by the year 2000, GSM will enjoy broad coverage in the U.S., as it does in Europe today. However, don't expect a device that supports the U.S. version of GSM to automatically work in Europe. U.S. GSM phones will operate at a different frequency than GSM devices in Europe.

Tshilombo predicts that users in North America will soon have numerous wireless options. "Over time, all of these various options should offer reasonable price and coverage," he says.

That's certainly good news for those attracted by the charms of the Nokia and similar PCS-based phone/communicators. Clearly, talk alone isn't going to be enough in the untethered world.

- Jon Pepper

# Bug of the Month

#### **HTML Stymies Netscape Navigator**

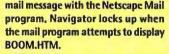
Even the relatively simple Hypertext Markup Language (HTML) can be used to do bad things. Richard Smith, president of Phar Lap

Software, a vendor of programming tools, discovered a way to disrupt Netscape Navigator using plain old HTML

First, create an HTML file named BOOM.HTM whose contents include: <body>

```
<img src="file:///com1
<img src="file:///com2
<img src="file:///com3
<img src="file:///com4
<img src="file:///aux
</body>
```

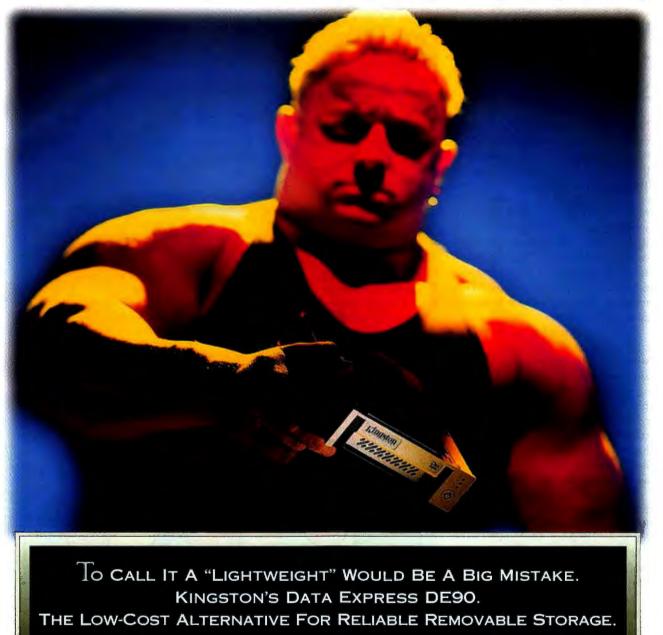
Compose an e-mail message that contains BOOM.HTM as an attachment and send it to someone. When the recipient reads the e-



The lockup occurs because Navigator is trying to read a GIF file from serial ports COM1 through COM4. Because no data is coming through those ports, Navigator hangs. And when the target device name is AUX, the computer might lock up completely.

Netscape says it fixed the bug with a recent upgrade of Navigator 3.0.

Send yours to edejesusabix.com!





What makes a storage subsystem tough? Is it the materials used? Superior design? 100% testing? Sure, it's all of that, and especially the company that stands behind it. Kingston®

engineers took their same rugged, removable drive enclosures and gave them a metal-shielded plastic housing. The result? The toughest little subsystem ever to be called a "lightweight".

The Data Express" DE90 still provides the superior cooling and reliability you've come to expect from Kingston. Its cam-assisted, carrier-eject feature allows for the smooth removal and insertion of

the carrier tens of thousands of times. Plus, it still mixes and matches beautifully with Kingston's other rugged Data Silo<sup>™</sup> external expansion chassis. And, since it's Kingston made, it's backed with

the industry's best service and support; including a generous 7-year warranty.

Ask about the DE90 by calling a Kingston storage representative toll-free at

(888) 435-5439. Because in the world of data storage, tough is a Kingston thing.



For more information call the Kingston at (888) 435-5439 (()) or look for us on the net:http://www.kingston.com/b.htm

#### Circle 143 on Inquiry Card (RESELLERS: 144).

Kingston Technology Company, 17600 Newhope Street, Fountain Valley, CA 92708 USA, (714) 435-2600.

©1996 All rights reserved. Kingston Technology is a Trademark of Kingston Technology Company. All Trademarks and Registered Trademarks are the property of their respective holders.

# Welcome to the Real Data Superhighway

North America stands poised to finally enter the age of the true electronic "information superhighway." In December 1996, the 36-kilometer first phase of the Express Toll Road (ETR) Highway 407 was expected to open. Heralded as the world's first fully automated open-road tollway, the system allows commercial traffic to pass through tolls without slowing down or stopping. When phase 2 is completed in 1999, ETR 407 will extend 69 km, spanning the top of metropolitan Toronto and featuring 125 electronic toll points installed at on- and off-ramps.

Each electronic toll point or roadside toll collection (RTC) point operates with in-vehicle transponders, roadside antennae and cameras, and data management systems that record vehicle identity, monitor tollway use, and manage revenue collection. Vehicles without transponders can also use the tollway because digital cameras record rear license plate numbers as the vehicles enter and exit the road.

When a vehicle enters the tollway, its transponder networks via UHF with the RTC. Each RTC utilizes the Slotted Aloha Time Division Multiple Access (TDMA) protocol. (The protocol was originally developed by the University of Hawaii for military applications.) Hughes Aircraft has adapted the protocol for use with its Vehicle-Roadside Communications systems. A technique called angle of arrival, which enables the military to pinpoint enemy targets, can also, in a fraction of a second, identify specific transponders at any place and time, allowing for toll collection without slowing down at the RTC. Transponders, developed by Mark IV Industries, are mounted on the vehicle windshield directly behind the rearview mirror. Each has a communications frame of 10 milliseconds and creates a 915-MHz link using active communications and the Slotted Aloha TDMA protocol.

Slotted Aloha provides for concurrent communications at more than 500 Kbps with up to 272 vehicles at a time, regardless of the speed at which they're traveling. This accuracy allows the RTC to iden-

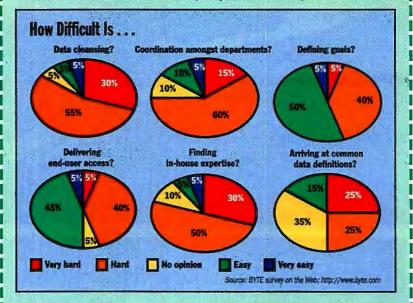
# Survey

#### **Coordination, Cleansing Most Demanding** Data Warehouse Tasks

ata warehouse projects can be a bit like cleaning a messy room. It's easy to justify the project, but doing the actual cleaning is the hard work. So say respondents to BYTE's survey on data warehouse projects, which is designed to gauge the level of difficulty for a variety of tasks. Response to the survey wasn't as high as previous ones. But 15 respondents who've completed at least one data warehouse project and five others currently in the pilot phase rated the tasks in terms of difficulty and took the time to write in comments about their experiences.

Their comments suggest that while defining goals and justifying a project are relatively easy (see the charts), data cleansing and coordination amongst various departments are the two most difficult tasks in a project. Respondents wrote that this collision of expectations (goals) and reality (availability of data) can come back to hurt you if you don't plan properly and determine what users need and what you can deliver to them.

"Data [that users] think is available frequently isn't or is in such poor condition it can't



#### Data cleansing and departmental coordination are the toughest data warehouse tasks, according to a BYTE survey.

be easily used," says one respondent. Several said that warehouse planners should get a strong definition upfront of what data should be in the warehouse and what's available to ensure usable results. Knowing in advance what data is accessible is quite useful, as 60 percent of respondents rated integration with legacy data either "hard" or "very hard."

Along with technical expertise, knowing how to play the political game can help, too, says one respondent. Since coordination amongst various departments is hard, you'll want to ensure that the project sponsor wields a big enough stick to knock down barriers to success. - Dave Andrews

tify individual transponders within a fraction of a meter, so even motorcycles riding side by side, inches apart, can be separately identified.

"Equipped with Slotted Aloha, transponders provide 99.99 percent accuracy even in the high-speed, close spacing, and

multilane conditions found on tollways such as the 407," says Martin Gray of Hughes Aircraft and project manager for the ETR 407. In addition to 125 RTCs, ETR 407 also includes two toll transaction processors that use asynchronous transfer mode (ATM) technology. These are

Π

Г

Г

Г

Γ

:

I

1

Ē

1

# "They thought my new Multipath" Back-UPS® Office<sup>™</sup> was just a big surge suppressor - then the lights went out."



### At last, a safe place to plug everything: Multipath Back-UPS Office for workstations, PC's and peripherals



Facing the darkness is hard, but inevitable: You have a better chance of winning the lottery than of escaping power problems: They're the

single largest cause of computer data loss and hardware damage. Back-UPS Office provides reliable

power for your entire system. Instantaneous battery backup ensures uninterrupted operation of your CPU, monitor and an external storage device. Full-time surge suppression and site-wiring fault protection spreads a true Multipath" safety net under any remaining integrated peripherals, like modems, printers, faxes and phone systems. Back-UPS Office also provides convenient BlockSafe" outlet spacing to handle all size plugs - even large block transformers.

### Unique Multipath protection keeps your PC and data safe

Plugging a phone line into your com-puter doubles your vulnerability to power



rout. All made

problems; add any peripheral, and it triples. Even if your AC power-line is shielded, when a surge hits an unprotected peripheral, it can blaze down serial and data lines. and toast your

and guards your

expensive PC.

Multiple peripherals and data lines to and from your system are vital, but dangerous. Without them, you can't do your job. However, if

a power sag makes your modem drop the line while you're downloading from the Internet, or locks your keyboard before you've saved work, you lose time, money and spend another late night at the office to meet your deadline.

### Back-UPS Office protects your re system

Until now, protection for your entire system required several devices. But multidevice protection can leave you vulnerable to line noise and unwanted data glitches created by the voltage differential between outlets. Those glitches are prevented with the Back-UPS Office common voltage reference.

means true Multipath" protection, clean, safe power to every

peripheral, and instant battery backup to keep your cutting edge system and O/S from crashing. It means protection for less by integrating the security of a surge suppressor with the power of a UPS, guaranteed up to \$25,000.

APC has won more awards for re than all other brands combined

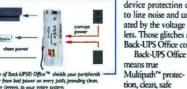
### Circle 131 on Inquiry Card.



Protect yourself before you kick your sef. Get your new Back-UPS Office today (list price: \$179.99), or call APC for a FREE 60-page catalog!



AMERICAN POWER CONVERSION 888-BUY-APCC x 8022 http://www.apcc.com/8022.htm (401)78-2797 fax • (800)47-FAOX Powerfax orgademic GO APCSUPPORT • Email Mandlearfax Dept. A2



# bits

located in a central administration center with a revenue management system.

Information collected by RTCs passes through fiber-optic cable to the transaction processors via an ATM network. Computer and imaging technology developed by Hughes matches the tollroad entry for each vehicle with the corresponding toll-road exit. This data is then relayed to the revenue management system, which handles all customer billing and collection functions.

ETR 407 is the result of a public/private partnership. Members include the Ontario Ministry of Transportation, Hughes Aircraft of Canada, Bell Canada, Bell Sygma Telecom Solutions, Mark IV Industries, and Canadian Highways International Corporation.

While ETR 407 is the world's first fully automated toll road, electronic toll collection is not unique to Ontario. In 1987, several toll agencies in the Northeast Corridor spanning New York, New Jersey, and Pennsylvania began investigating the potential of electronic toll collection. In 1991, seven toll facilities within the Northeast Corridor joined to form the E-Zpass Interagency Group (IAG). Accounting for almost 40 percent of all U.S. toll transactions and 67 percent of all U.S. toll revenues, the IAG wants to develop a cohesive, regionally compatible electronic system to streamline toll collection and to offer customers a transparent method.

Upon evaluation of several technologies, IAG is now implementing transponder technology from Mark IV Industries. Over the next five years, IAG members plan to install E-ZPass technology at approximately 200 sites, covering approximately 1500 miles of tollway, four tunnels, and 12 major bridges. The success of IAG's efforts represents the most significant move toward standardization of electronic toll collection in North America. Discussions between IAG and the Province of Ontario have taken place; however, at press time, Ontario hadn't committed to join the agency.

While it is the strength of the technology players that has driven regions such as the Northeast Corridor and Ontario to choose similar systems, much work has to be done to provide drivers with a continent-wide standard for toll collection. But the first steps have been taken toward a more efficient way of collecting revenue from busy travelers. **-Daniel Coyle** 

### **Book Reviews**

### **Net Metaphors**

Are the metaphors we use to describe ment? Mark Stefik, a scientist at the Xerox Palo Alto Research Center (PARC), believes they are, and he makes a convincing case in *Internet Dreams*. Stefik has

compiled a powerful collection of essays, from Vannevar Bush's seminal "As We May Think" from 1947 to more current works. Clever juxtapositioning of the essays wrapped in the author's insight-



ful commentary paints a telling picture: The Internet is unique, yet the policies that shape its design and use are often influenced by the metaphors that we ascribe to it. The rules that govern, say, telephone communications probably won't translate well to the Net.

Why is this a big deal? Although metaphors are useful for explaining the Internet to novices, they mask subtle but important differences. Lawmakers, notoriously uneducated about the on-line world, might impose ill-fitting regulations. Companies might try to adapt existing but inappropriate commerce models to it. Most important, as these metaphors become more and more entrenched in the public subconscious, we lose sight of the vision that Stefik and his chosen essayists outline for the Net.

Stefik organizes the book into four parts, each representing a different metaphor. These include the digital library, electronic mail, electronic marketplace, and the digital world. The essays show the evolution of the metaphor, as well as present a vision of the Net's potential. For example, philosopher Scott D.N. Cook tackles what he calls the Gutenberg Myth, explaining that the invention of the printing press was only one of the events that, over centuries, brought about mass literacy. Laura Fillmore tells what it's like to be an on-line publisher.

Stefik introduces each essay, then puts it into perspective with an ending commentary. *Internet Dreams* is not just a philosophical argument, therefore, but a valuable history (and prehistory) of the Net. In

Internet Dreams: Archetypes, Myths, and Metaphors, by Mark Stefik, MIT Press; \$27.50, hard cover fact, no other book that I'm aware of portrays the philosophical development of the Internet with such depth and perspective.

The book carefully explains where each metaphor fails, but Stefik doesn't really offer any new metaphors, which I took to suggest that it's time for us to accept the Net for what it is. Once we discard that old baggage, we can move on.

Most of the essays were written for an academic or professional audience, and the writing is sometimes dense and dry. Stefik assumes that his readers will be experienced Net users, yet the book repetitively explains some of its most basic aspects. But don't let these nits stop you from reading this book. Stefik brings clarity, focus, and historical perspective to the Internet. -Michael Nadeau

### Life in the Outernet

There's a brave new world out there where you can access thousands of magazines and newspapers, chat with friends, make new acquaintances, and receive mail free of charge (albeit only six days a week). Sound familiar? It's the Outemet, the world beyond our computer screen; in other words, *reality*. But congenial as reality sounds, hardcore on-line addicts will need a little help adjusting to it. They may even want to subscribe to *America Off-Line*, A. J. Jacobs's occasionally hilarious guide to life in the Outemet.



Clearly, Jacobs has logged some painful hours in chat rooms; the best parts of his book concern the do's and don'ts of interfacing in real life. His advice for introducing yourself at off-line parties: "Do not describe yourself...a)

you don't have to and b) if you do, you can't lie about what you look like."

In the course of poking fun at the on-line world, Jacobs does the same to its off-line counterpart. He's clearly no technophobe; he's just having a little fun. If you've spent much time on commercial on-line services, you're sure to get a guffaw or two from America Off-Line. –Jenny Donelan

America Off-Line: The Complete Outernet Starter Kit, by A. J. Jacobs, Cader Books, ISBN 0-8362-2433-7, \$8.95

NEW! Release 11 runs on Windows 3.1, Windows 95, and Windows NT – one product, one price!

# **Master your data with ease.**

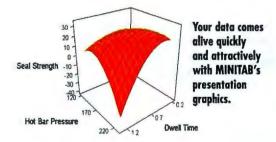
For over 20 years in over 80 countries, users have experienced the power and simplicity of MINITAB Statistical Software. Used in businesses from start-ups to Fortune 500 companies, MINITAB is:

- Powerful and comprehensive an "all in one" statistical software package from basic to complex statistical functions
- Easy to use with dialog boxes and prompts every step of the way
- Easy for data entry or importing enter data into MINITAB worksheets or import data from Excel®, Lotus® and other programs
- Ready to use right out of the box with MINITAB Statistical Software, there is no lengthy learning process and a simple and quick tutorial gets you working right away

- Available on multiple platforms MINITAB Statistical Software runs on Windows<sup>®</sup> '95, Windows<sup>®</sup> 3.1, Windows NT™, Macintosh and Power Macintosh
- *Fully supported* on-line HELP is easy and quick plus skilled technical specialists are just a phone call away
- Affordable priced under US \$1,000
- Guaranteed -- when you purchase directly from MINITAB, you receive our unconditional 30-day, money-back guarantee

With MINITAB's wide range of analytical tools, you have complete flexibility in analyzing your data.

Card S (Cards)		1974
Descriptive Statist	ies .	
and a second	Variable P	tant
	And the design	State Sect
	S-Market	-
	and the second s	The second second
	Sector 1	<b>CONT</b>
	-	6.4040
den den standa and and and	Sindow	1111
	And the second s	-
		01.000
	itel	and the second se
All Contract Distances for	alle Confidence in	
	and Company of	Contraction in a
And a second		10.145
	Still Daminus with	and the second second
	6470	1000
	IN CONTRACT OF	-
BIG COMPANY DEALERS MAN	-	1000



35

Moving data between MINITAB

and other packages,

including Excel and

Lotus is a breeze



MINITAB has pull-down menus for all of its statistical capabilities. Just click and work with your data!



MINITAB Statistical Software runs on Windows '95, Windows 3.1, Windows NT, Macintosh and Power Macintosh.

To learn more about MINITAB, visit us on our Web site: http://www.minitab.com



Minitab Inc., 3081 Enterprise Drive, State College, PA, USA; In Europe, call +44-(0)1203-695-730; Oatside Europe, fax 814-238-4383. All product names are trademarks of their respective companies © Minitab Inc., 1996 MINITAB is a trademark of Minitab Inc. To order MINITAB Statistical Software, call: 800-448-3555 814-238-3280

Circle 145 on Inquiry Card.

# bits

# Goodbye NT for MIPS

The original RISC platform for hosting Windows NT, the MIPS architecture, is getting phased out as a host for Microsoft's enterprise operating system. Microsoft has announced it will cease future NT development efforts for the MIPS platform due to decreasing demand. On NT, the MIPS architecture got caught between Digital's Alpha processor at the high end and the Pentium on the low end; when software developers had only enough resources to support two hardware platforms for NT, the MIPS platform often got squeezed out.

NEC, the manufacturer that sold the most MIPS/NT workstations, says it will no longer build NT machines based on the MIPS platform. However, NEC will continue to make MIPS-architecture chips for Nintendo 64 systems, Silicon Graphics workstations, and the new Windows CE platform.

Although Microsoft says it will continue to support NT 4.0 on MIPS, the company advises customers to evaluate other hardware platforms for future versions of NT. Those hardware choices are PowerPC, Alpha, and x86.

# But Cheaper Alpha NT PCs Are Coming

While MIPS gets de-emphasized as a platform for NT, Digital Equipment and VLSI Technology are working to bring lessexpensive computers based on the Alpha microprocessor to market. This year, the two companies expect to release the first products that include VLSI-designed core logic chips that will work with Digital's Alpha chips.

Chips developed by VLSI will handle functions such as connecting microprocessors to memory and the PCI data bus, as well as handling peripheral functions pertaining to audio, graphics, input devices, and I/O ports. Digital officials say the goal is to introduce a desktop Alpha PC that will cost about \$3000 or less, making that platform more attractive to corporate buyers.

# Datapro Report Security Wake-Up Call

t's time for organizations to stop saying they are concerned with securing their information and get down to the business of doing it. In theory, upper management supports the protection of information assets; in practice, the implementation of security strategies is minimal or nonexistent within many organizations today. That's the conclusion Datapro analysts draw from Datapro's 1996 International Survey of Information Security Issues.

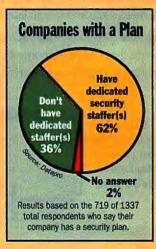
Companies that have implemented successful, cost-effective computer security strategies typically have formed a policy, conducted a risk assessment, and put in place riskmanagement methods. An organization should identify its unique risks to ensure those areas are covered by the security policy, then execute suitable countermeasures based on priorities and levels established in the policy stage. Training and awareness play an invaluable role in making a security implementation successful: globally, current employees were responsible for 57 percent of all security incidents.

Unfortunately, economic influences such as the drive to cut costs have taken their toll. Funding for security has disappeared from many corporate budgets. While the number of companies with a dedicated security department and a security policy has decreased, the number of companies with no plans for a policy has risen. Only 54 percent of survey respondents in 1996 had a security policy, down from 82 percent in Datapro's 1992 survey. For those companies trying to salvage some form of protection when the security department is dismantled, the responsibility is primarily reallocated to the MIS manager. MIS is not the ideal location—as long as security remains part of the IT function, it may never become a

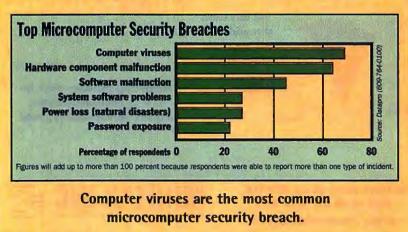
priority. Organizations that have a dedicated person assigned to security are more likely to have a security policy in place.

Companies today place high value on the ability of PCs, networks, mainframes, and databases to contribute to an organization's success. Yet security is still regarded as a drain on the bottom line. Organizations need to stop thinking of security as something that impedes or restricts, like the locks and seat belts in a car. Instead, they should think of security as something that enhances the ride and ensures that you reach your destination, like antilock brakes. The drive for electronic commerce, the phenomenal growth of the Internet, and the increasing popularity of business applications that use public networks require organizations to develop sound information security. Security needs to be regarded as an enhancement that contributes to the bottom line, not a function that drains it.

Rebecca J. Duncan and Jackle Hyde are information-security analysts at Datapro. For more on Datapro services, call (609) 764-0100 or see http://www.datapro.com.



Firms with a plan often have dedicated security staff.



# INTRODUCING A LINE OF SERVERS SO POWERFUL THEY BRING THEMSELVES IN UNDER BUDGET.

### 200MH2 PENTIUM PRO PROCESSOR DELL POWEREDGE 2100 SERVER

- 32MB Error Correcting Code (ECC) EDO Memory (512MB Max)
- 256KB Integrated L2 Cache
- Integrated PCI Ultra/Wide SCSI-3 Controller
- 2GB Fast/Wide SCSI-2 Hard Drive [7200RPM, 8ms] (12GB Max)
- 8X SCSI CD-ROM Drive
- 3Com<sup>®</sup> 10/100 PCI Ethernet Adapter
- Intel® LANDesk Server Manager v2.5x
- 6 Expansion Slots: 3 PCI, 3 EISA.
- 6 Drive Bays: 3 External 5.25", 3 Internal 3.5"
- 3 Year Limited Warranty†
- \* Microsoft\* Windows NT\* Server 4.0 Included\*







\*At no extra charge through 12/31/36. Non-discountable promotional pnoing. If or a complete copy of our Gustantoes or Limited Warrames, please write Dell USA L.P., 2214 W. Braker Lane, Suite D. Austin, DX 78758. OLeasing arranged by Leasing Group, Inc. -<sup>3</sup>This on-site parts and labor service provided by Digital Equipment Corporation and is available in 29 metropolitan areas. +Princes and specifications valid in the U.S. only and subject to change without notice. Intel, the Intel Vindows NT are registered trademarks of Microsoft and Intel UNDesk logo is a trademark of Intel Corporation. Microsoft and Windows NT are registered trademarks of Microsoft Corporation. 30 m is a registered trademark of Com Corporation. DirectLine is a registered service mark of Del Computer Corporation. 0/1996 Dell Computer Corporation. All rights reserved

Dell introduces a new line of Pentium Pro processor-based servers custom built from the ground up for your network applications and high volume resource-sharing.

Both the PowerEdge 2100 and 4100 feature high-speed ECC EDO memory as well as Ultra/Wide SCSI-3 support for wickedly fast read/write to their hard drives. The dual-processor capable 4100 also features redundant, hot-plug hard disk drives, power and cooling for a higher level of network security. Both have Intel's LANDesk<sup>™</sup> Server Manager v2.5x. And through 12/31/96, both include Microsoft Windows NT Server 4.0 (10 Client Access Licenses) at no extra charge.

Best of all, they're backed by our award-winning on-site' service and 7 x 24 dedicated server tech support line. Call to order yours today. At prices like these you can't afford to wait.



200MHz PENTIUM PRO PROCESSOR DELL POWEREDGE 4100 SERVER

64MB Error Correcting Code (ECC) EDO

2 Integrated PCI Ultra SCSI-3 Controllers
 4GB Fast/Wide SCSI-2 Hard Drive

Intel EtherExpress Pro/100 Ethernet Adapter
Intel LANDesk Server Manager v2.5x
8 Expansion Slots: 5 PCI, 3 EISA
10 Drive Bays: 4 External 5.25, 6 Hot Plug

Dual Processor Capable Server

[7200RPM, 8ms] (24GB Max)

DirectLine<sup>™</sup> Network OS Support
 3 Year Limited Warranty

\* Microsoft Windows NT

Server 4.0 Included\*

Rusiness Lease: \$252/Mo

Order Code #200159

8X SCSI CD-ROM Drive

Memory (1GB Max) • 512KB Integrated L2 Cache

### 200MHz PENTIUM PRO PROCESSOR DELL POWEREDGE 2100 SERVER

- 64MB Error Correcting Code (ECC) EDO Memory (512MB Max)
- 256KB Integrated L2 Cache
- Integrated PCI Ultra/Wide SCSI-3 Controller
- 4GB Fast/Wide SCSI-2 Hard Drive [7200RPM, 8ms] (12GB Max)
- 8X SCSI CD-ROM Drive
- 3Com 10/100 PCI Ethemet Adapter
- Intel LANDesk Server Manager v2.5x
- 6 Expansion Slots: 3 PCI, 3 EISA
- 6 Drive Bays: 3 External 5.25", 3 Internal 3.5"
- 3 Year Limited Warranty
- \* Microsoft Windows NT Server 4.0 Included\*



Business Lease: \$166/Mo. Order Code #250014









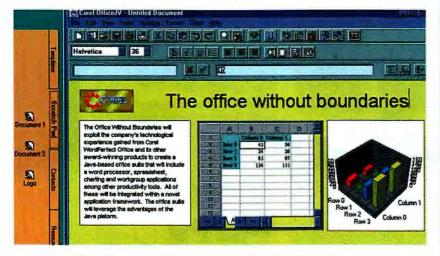
# bits

# Corel PDA to Bundle Java Suite

Does the world need another PDA? Corel (Ottawa, Ontario) certainly thinks so. The company that has been successful where others fear to tread (taking on Microsoft in the office suite market, for instance) has an interesting offering on tap. The Corel PDA (as yet unnamed) will be powered by a RISC processor and offer a choice of either monochrome or color LCD screen. The hand-held unit will measure about 3 by 4 inches and should retail for less than \$500. The company currently plans to release the device in the second half of 1997.

Corel plans to bundle in a suite of applications, including e-mail, a notepad, a contact manager and scheduler, handwriting recognition, and voice annotashould run without problem on the Corel PDA. Plus, the platform independence of Java means that any Java application (e.g, Corel Office for Java) should work on just about any Java-compliant platform, including Java-based set-top boxes, network PCs, and other devices. Furthermore, Java should encourage a lot of development from third parties because of this potentially large market. Corel plans to provide a truly open operating system so that developers will be able to create add-on programs for the PDA. The OS itself will be embedded as a kernel into the PDA with the Java Virtual Machine running on top of that kernel.

The device will incorporate integrated communications, so that sending and receiving e-mail or fax messages and getting onto the Internet will not require you to buy additional options or software. The Corel PDA will have a unique keyboard/docking station that will let it synchronize the database with the desktop computer, work as a battery recharg-



### Corel's new office suite looks like the others, but it's written in Java.

tion. So far, this sounds like pretty standard stuff. But a major part of what sets the Corel PDA apart from other PDAs is the fact that all the applications, including a built-in Web browser, will be programmed in Sun's Java language. Corel's Java suite is slated to ship in the first quarter of this year.

The Java approach provides a number of advantages, Corel says. First, Java applets are relatively efficient, so they make sense for the somewhat restricted PDA environment. It also means that Java applets downloaded from the Internet er, and give the user a full-size keyboard.

The Corel PDA is being designed to operate in either portrait or landscape mode. The former will be used to work with the PIM-based functions, and the latter for Internet and e-mail access.

As PDAs begin to mature, functional units like the Corel PDA that don't overreach may well rule the market. And with its inherent cross-platform nature, the Corel Java-based office suite may appear on thin platforms where today's resource-intensive desktop PC applications can't fit. -Jon Pepper

### cd-rom review

### Learn to Read and Have Some Fun

Finally a great program for three- to sixyear-old beginning readers. Richard Scarry's Best Reading Program Ever actually lives up to its hyperbolizing



In Miss Honey's classroom, children can click on objects.

moniker. If children can get by the opening screen that asks them to type in their name, they will be entertained and gently challenged with reading readiness activities. These exercises focus on language, phonics, listening, and following simple directions.

There are five main sites in the program. At each site, the child works through a specific learning exercise. Examples of these learning exercises include such things as identifying beginning sounds, matching upper- and lowercase letters in a farm while picking apples, and determining which pictures form the beginning, middle, and end of a story.

As is the case in Richard Scarry children's books, the program's graphics are of high quality. The characters in the various exercises will appeal to children. The program is easy to navigate, and there are handy stop points. In fact, once the program is loaded and launched, the computer fades into the background as if it weren't even there. Beginning readers get a lot of positive reinforcement even when they select the wrong answer, but they are richly rewarded when they complete a task correctly. Simon & Schuster Interactive has done a commendable job making learning to read a fun experience.

-Rich Friedman

Richard Scarry's Best Reading Program Ever, Simon & Schuster Interactive, 1230 Avenue of the Americas, New York, NY 10020; (800) 910-0099; http://www.Mpc.com; \$29.95



# SECURE FILE SYSTEM

Fortres 101 protects hoot process, desktop settings and arrangement, and the file system. Secure File System for Windows and Windows 95 on FAT drives allows you to block or control

### Fortres 101 provides complete desktop and file protection from malicious or inexperienced users.

access (full, read-only, no access) to local drives, files, and directories; force user saves to floppy, or specific directories; prevent executing any program from floppies; prevent user from downloading and executing programs. All file security is provided in memory, without modifying the file structure. Provides multi-user or station security for local resources on stand alone and networked PC's. Does not modify the registry. Does not rely on user profile settings. Does not conflict with user profile settings. All security

> can be turned on and off in seconds without rebooting. Fortres 101 can be unloaded, completely, from memory without

restarting Windows. Includes support for both Windows 3.1x and Windows 95 with 16 or 32 bit file access. Does not alter the Windows Interface. There are no visual cues that Fortres 101 is running. Does not patch any DOS or Windows files. Works with Novell, LAN Manager and Microsoft Networks. Central control module is available.

### System Requirements:

- OS: Windows 3.1x, WFW 3.1x, Windows 95
- Dos Memory: 1K (can be loaded high)
  Windows Memory: 35K (3.1x).
- 55K (Windows 95)
- Disk Space: 400K

\$395 per fifty computers per building. Academic discounts available. 30 day money back guarantee.



Copyright notice © 1996 Fortnes Grand Corporation. Prices and specifications subject to change. Novell is a registered trade mark of Novell Corporation. Windows is a registered trade mark of of Microsoft Corporation. LAN Manager is a registered trade mark of IBM.

### Visit our web site at www.fortres.com

Fortres Grand Corporation P.O. Box 888, Plymouth, IN 46563 voice 800.331.0372 fax 800.882.4381

12

Circle 196 on Inquiry Card.

### INTERVIEW

### Blasts from the Past

### Years ago in BYTE

We liked Claris Resolve, a spreadsheet for the Mac. But Resolve, along with other Mac versions of spreadsheets such as 1-2-3 and Wingz, weakened in the face of Microsoft's Office juggernaut for the Mac. We also ran early reports on the Apple/ Motorola/IBM alliance and delays in Windows 3.1 and OS/2 2.0.

### Years ago in BYTE

Timothy Leary, late leader of psychedelia, pitched software to the Boston Computer Society. Leary would later document his impending death in 1996 on the Web, a medium that some feel is a powerful drug in its own right, even more addicting than tobacco. In the same issue, editor Phil Lemmons reminded us that people who said most users don't need the power of a 32-bit processor used to say the same thing about 16 KB of RAM.

### Years ago in BYTE



We covered the new IBM PC in depth; we figured it was important enough to merit a second look. Guess we made the right call on that one.

### Years ago in BYTE

We covered hashing techniques that speed up table search operations. North Star advertised 5-inch floppy drive systems for the "unbelievable" price of \$599.

# Why Java Won't Repeat the Mistakes of Unix

Scott McNealy, chairman and CEO of Sun Microsystems, talks about how Java will change computing and the computer industry.



BYTE: What's your vision of a Java-centric computing industry?

McNealy: The whole point of the Net is more than convenience, it's open interfaces. All of a sudden now, no single microprocessor's in charge, no single operating system's in charge, no single vendor's in charge, no single customer is in charge. Regarding Sun's place in this new industry, we believe that we can be one of the three equipment suppliers for data-tone/Web-tone equipment on the client and server side. Wintel, Sun, and IBM are the only three equipment suppliers left. Everyone else is just a dealer of other peoples' equipment.

The problem with Microsoft and Intel is that it's a lot like General and Motors, with Fisher Body separated from Chevrolet, and that's why it takes 10 years to get a 32-bit OS on a 32-bit microprocessor. It's hard to merge them at the end of the assembly line when you're not under the same shareholder agreement.

### BYTE: A lot of the open interfaces— TCP/IP, HTML, for example—are controlled by standards bodies. But you own the Java spec.

McNealy: No, this is huge: You can go out and write a Java virtual machine to that spec. I will not sue you. So, "own" is too loaded a word. We're going to continue to drive that [spec] forward. If you want to call it Java *the brand*, yeah, we own Java. The problem with Unix is that nobody protected the brand to mean something and the brand lost value.

### BYTE: Is that the primary lesson you take from the Unix experience, that branding was lacking?

McNealy: I also think that licensing terms of Unix were very, very different. We're fundamentally saying that you don't need a Java license from us to go do what you need to go do. You have to go out and just do a great implementation.

BYTE: How important is it to Java enterprise computing that you have a compelling Windows compatibility strategy? McNealy: We'll provide it the right way. Put it on one server, you only have to buy one copy. And I'm urging every CEO to make sure it [Windows] runs really slowly, so people stop using that stuff. The right way is to ban PowerPoint from your company. The second-best answer is to buy just one copy. And the wrong answer is to give everyone their own personal copy.

When the anthropologists dust off the 1980s and 1990s and look at the productivity dip, they're going to blame Office. I banned PowerPoint from my company and we've had the best two quarters we've ever had in the history of the company. I want to give everybody plastic Mylar sheets and all the pens they need to scribble on them. And I said use what I call the [Sun cofounder] Bill Joy font. You can see where he licked his thumb and erases; it's so much faster.

### BYTE: Suppose the whole world converted to Java-centric computing today. Is the infrastructure there?

McNealy: That would be a problem. The beauty of the fact that not everybody buys into what we're doing is that it gives us a head start. This is an architecture that really does scale like no other architecture has ever done. It's got all the new stuff built into it, like threading and absolute objects. This is not object-oriented; this is an object-based language. It has enough compelling new features that it is just the right answer.

### **3-D** Workstation

SGI beefs up the low end of its 3-D graphics workstation line with the power-packed O2. By Dave Rowell

# Silicon Graphics' Wintel Killer

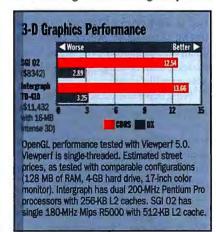
ust when NT-based Pentium Pro PCs are looking like hot 3-D machines (see "Affordable 3-D Workstations," December 1996 BYTE), Silicon Graphics, Inc., introduces the sexy blue O2. Replacing the Indy in SGI's workstation lineup, the O2 is built from scratch to handle complex video and graphics—and street pricing starts below \$6000.

Eval

In our OpenGL 3-D graphics testing, the O2 ran well against the latest Intel systems. With professional video applications, it should provide an even-better bang for the buck. I was impressed by the O2's ability to distort a live video stream in real time.

The O2 architecture, a unified memory design on steroids, dynamically allocates the system memory among double-frame buffers, a 24-bit z-buffer, and virtually unlimited texture storage, all through a 2.1-GBps memory bus. With independent "engines" for memory control and rendering, display, imaging, compression, and I/O control, the 64-bit 180-MHz Mips R5000 CPU has little left to do.

The memory and rendering engine efficiently gates access to system memory (up to 1 GB of SDRAM DIMMs) with crossbar switching. The rendering component





### O2 Workstation \$8342

(estimated street price) (With 128 MB of RAM, 512-KB L2 cache, two 2-GB SCSI hard drives, 17-inch monitor, and external floppy drive)

Silicon Graphics, Inc. Mountain View, CA

(800) 800-7441 (415) 960-1980 fax: (415) 961-0595

http://www.sgi.com/

Circle 1062 on Inquiry Card.

# The O2 packs lots of video, imaging, and 3–D graphics power into a small, modular package.

provides hardware acceleration for triangle setup, z-buffering, and textured and nontextured rasterization with up-to-32bit RGBA graphics modes. The O2's display engine supports up to 1280-by 1024pixel displays, as well as screen capturing and video-format conversion in real time without CPU overhead.

The imaging and compression engine performs real-time JPEG for nonlinear editing as well as MPEG-1 hardware decoding. It supports Cinepak, QuickTime, and AVI codecs (but not in real time). With a programmable 66-MHz R3000 integer core, it will handle future formats.

The O2 can maintain simultaneous analog or digital video streams. It also has two wide UltraSCSI channels, built-in 10/ 100Base-T Ethernet, and a 64-bit PCI slot. An optional \$1000 AV module provides the jacks for video and audio equipment, including the O2's digital camera. Irix 6.3 has a new Web-based user interface, which allows such things as hyperlinks within the extensive on-line documentation. SGI's applications suite lets

RATING	S				
TECHNOLOGY	*	*	*	*	*
IMPLEMENTATION	*	*	*	*	*
PERFORMANCE	*	*	*	*	

you editimages, video, HTML, and VRML. Also bundled is Netscape's Navigator 3.0 and FastTrack Server 2.0, as well as Insignia's SoftWindows 2.0.

With price/performance numbers that match or exceed those of NT workstations, the O2 destroys any rationale to leave the SGI camp to run professional applications recently ported to NT.

Dave Rowell is a BYTE senior technical editor. You can reach him at drowell@bix.com.

### Search Tool

These "private" versions of AltaVista lack the heavy hardware that makes the Web tool such a screaming performer. By Steven J. Vaughan-Nichols

# Local AltaVista Searching

igital Equipment hit a grand slam with its AltaVista Internet search engine (http: //www.altavista.digital.com). Now, the company is trying to repeat its success with free-text search programs for PCs, LANs, and intranets. This software family goes by the cumbersome name of AltaVista Search Private Extensions, but the programs themselves are anything but clumsy.

Eva

From a marketing point of view, it's an unbeatable idea. Alta Vista is, without a doubt, the search engine of choice for the Internet. Practically speaking, however, it's another matter entirely. The problem is that the Private Extensions lack what made their big brother successful—screaming performance, thanks to Digital Unix running on an arsenal of high-end servers. Instead, the Private Extension servers are constructed to run on either Windows 95 workstations or Windows NT servers. In both of these cases, any Web browser can act as a client to the database server.

While it's still too early in the development process to make any hard predictions about the baby AltaVistas' speed, they're clearly not going to be as fast as the server we know and love from use on the Internet. Then again, most of us don't have the luxury of running applications on maxed-out Digital Alpha clusters either.

From your desk, you won't be able to tell the difference between your local AltaVista servers and the Internet server (except for the performance slowdown). The interface looks and feels the same as ever. Behind the front end, the database engine, while taking different roads, works as its Unix elder does. For example, with advanced searches, you use Boolean-style operators—the one odd fish is "AND NOT" for "NOT"—and you can narrow searches by restricting them



# Besides letting you use a Web browser, the local AltaVista services come with their own front end.

to particular fields in the automatically generated records.

On the server side, while query results come in at a decent clip, full-text indexing takes a long time. You'd be well advised to run this job in batch mode at

RATING	is				
TECHNOLOGY	*	*	*	*	
IMPLEMENTATION	*	*	*	*	
PERFORMANCE	*	*	*		

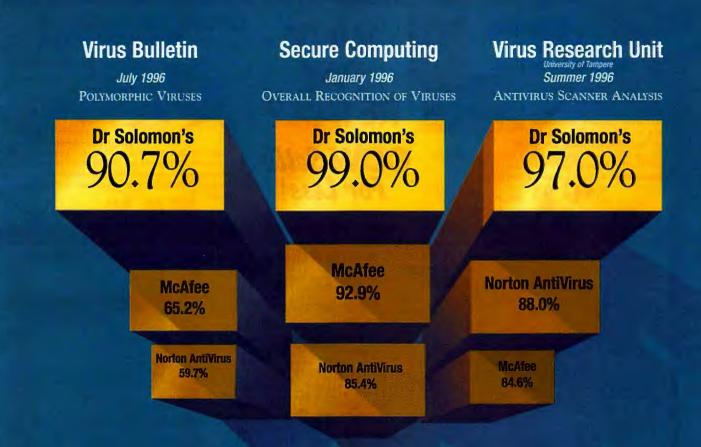
an obscene hour of the morning, when it won't impact anyone's real-time work.

The only real problem with the new AltaVista spin-offs is that there's nothing new here. Long before the Web was a gleam in Tim Berners-Lee's eyes, askSam Systems (http://www.asksam. com), with its eponymously named free-text database product, was indexing and retrieving data for PCs and LANs. Today, the company's Web Publisher does essentially the same job as AltaVista. What's more, askSam bests AltaVista in the number of file formats it supports.

For example, the AltaVista servers can work with most Microsoft formats, several graphics and spreadsheet formats, and all Hypertext Markup Language (HTML) formats. However, askSam can do all that and adds Lexis/Nexis, Word-Perfect, and database formats like the Xbase family's DBF.

Now, make no mistake, AltaVista does a fine job of organizing information from your PC to your intranet. It's just that you should look at other products, rather than simply leaping for AltaVista. You may find that the best-known product is not the best product for your office.

Steven J. Vaughan-Nichols is a freelance writer. You can reach him at sjvn@bix.com.



# Not all Virus Detection software is created equal. Most aren't even close.

You want the best virus detection software for your computers. Just look at the facts.

In study after study, test after test, one virus detection software wins out against the rest – Dr Solomon's. The fact is, Dr Solomon's anti-virus scanners give you superior detection and repair of all varieties of viruses – polymorphic, "in the wild," boot sector, stealth and others. The numbers prove it, again and again.

Dr Solomon's Anti-Virus Toolkit is the international leader in virus detection, with over 3 million users worldwide. The Anti-Virus Toolkit is available on all platforms including: Windows 95, Windows NT, Windows 3.x, DOS, NetWare, Macintosh, OS/2 and SCO UNIX.

Make sure you know the facts about anti-virus software. Because when it comes to choosing the best, the decision isn't even close.

For free evaluation please visit our web site at: www.drsolomon.com Dr Solomon's Software, Inc. USA = 1-888-DRSOLOMON (888-377-6566)

Dr Solomon's Software Ltd., U.K. = +44 1296 318 700

Dr Solomon's Software, Germany, GmbH = +49 40 25 19 540

IT Secure, India = +91 22 643 1233/1246

Priority Data Systems Ltd., Ireland = +353 1 284 5600

Memory Masters, Kenya = +254 2 751 916/743934/223543

Grupo ASISA, Mexico = +52 5 392 4155

Data Alert International BV, Netherlands = +31 70 307 7111

Bysupport South America = +56 2231 0308

Information Security AB, Sweden = +46 8580 100 02

CSS Computer Services, Zimbabwe = +263 4 304 822

For a complete listing of all worldwide distributors: please fax your request to 617-273-7474 SNOWOTOS #

### DR SOLOMON'S

The international leader in virus protection

Dr Solomon's Software One New England Executive Park Burlington, MA 01803 888-DRSOLOMON



CDW' 800-959-4239 TELEPHONE HOURS Seles Monday-Enday 7am-8pm CST Saturday 8am-8pm CST Tech Support for Custamens Monday-Enday 8am-8pm CST Saturday 9am-8pm CST ww.cdw.com

CDW\* Computer Centers, Inc. 1020 E. Lake Cook Road Buffalo Grove, IL 60089 Byte 1937 1/97

Fax: 847-465-6800 Sales: 800-959-4239

VISIT US ON THE WEB! WWW.COW.COM





tures a ready-to-use contact database and integrated calendar - it's the most complete solution for effectively managing your business relationships. WinFax PRO for Windows 95 makes it incredibly easy to send faxes from your computer - fax directly from any Windows application as easily as printing. Together, ACT! and WinFax PRO help you save time and money, look more professional, and communicate more effectively. This special value is available for a limited time only - get yours today!\*

### \$181.26 CDW 77016 hage. ACT? V3 0 is \$179 and WinFax PRO is \$77 wed separately. Offer valid 11/1/96 - 1/31/97

Prom

# WHY 5? **CDW**<sup>®</sup> **SERVICES YOU BETTER!**<sup>™</sup>

### (A) MOTOROLA V.34 ModemSURFR<sup>\*\*</sup>

# Motorola brings the world to your fingertips

▲ 28,800 bps to 300 bps data transmission ▲ 14,400 bps to 2,400 bps send/receive fax transmission 🔺 Error-free data transfer provides optimum throughput and performance 🔺 Maximizes speed and minimizes errors for the most economical and error-free connection possible 🔺 Educational and game software included 9.62 CDW 65175 Inter

Banic Borenarc mendaca	-		
Internal	\$1	09.62	CDW 65175
Desktop	\$1	26.65	CDW 65176

Motoroia V.34 VoiceSURFR",

internal

\$152.63 CDW 71632

### IF YOU DON'T SEE IT, CALL! CDW® CARRIES OVER 20,000 PRODUCTS.

COMPUTERS	COMPUTERS	COMPUTERS	PRINTERS
TOSHIBA	Deskpro 2000 Series Desktops 5166/2500 5/166 16MB 2.5GB	NEC	LEXMARK
Satellite & Satellite Pro Notebooks 110CS 5/100 8MB 810MB 11.3° dual 1579.28	5166/2500 5/160 16MB 2.5GB	Versa Notebooks	Jetprinter 1020
110CS 5/100 8MB 810MB 11.3' 008 1379.28	6180/1200/CD 6/180 16MB 1.2GB 8X CD 2099.00	2400 5/100 8MB 810MB 11.3" dual 1999.00 2400CD 5/100 8MB 1.08GB 11.3" dual 6X CD . 2499.00	Jetprinter 2050
110CT 5/100 8MB 810MB 11.3' active	6200/2500/CD 6/200 16MB 2.5GB 8X CD 2599 00	4200 5/100 8MB 1005B 11.5 008 5A CD . 2499.00	Jetprinter 2070
410CS 5/90 8MB 772MB 11.3" dual	Deskpro 2000 Series Mini-towers	4230 5/133 6MB 1.06GB 10.4" active 6X CD _ 3499.00	Optra C
410CDT 5/90 8MB 772MB 11 3" active 4X CD 2475.48	5133/2500/CD 5/133 16MB 2.5GB 8X CD 1769.00 5166/2500/CD 5/166 32MB 2.5GB 8X CD 2219.00	6000H 5/100 16MB 1.09GB 11.3" active 6X CD . 3499.00	Optra LX+
420CDS 5/100 8MB 810MB 11.3" dual 6X CD 2149.63 420CDT 5/100 8MB 1.26GB 11.3" active 6X CD 2868.39	6200/2500/CD 6/200 32MB 2.5GB 8X CD 2219.00	6010H 5/133 16MB 1.06GB 11.3" active 6X CD . 3799.00	Optra N
430CDS 5/120 16MB 1 2GB 11.3" dual 19X CD _ 2479.00	Designer (200) Barias Designer	6030H 5/133 16MB 1.35GB 12.1" adve 6X CD 4499.00 6030X 5/133 16MB 1.44GB 12.1" adve 6X CD 4799.00	Optra R+
430CDT 5/120 16MB 1.2GB 11.3" active 10X CD . 3279.00	5120/1090 5/120 16MB 1.08GB		Optra Rn+
Portege Notebooks	5120/1080 5/120 16MB 1.06GB	TEXAS	Optra Rt+
620CT 5/100 BMB 1.2GB 10 4" active	5130/1080 5/133 18MB 1 08GB		Mi 164 Turbo
660CDT 5/150 16MB 1.2GB 11.3" active 6X CD 4959.00	5133/1620 5/133 16MB 1.62GB	Extense Notebooks 570CD 5/100 8MB 810MB 11.3" dual 6X CD 1953.43	ML320 Turbo
Tecra Notebooks	5166/1620 5/166 16MB 1.62GB	570CDT 5/100 8MB 1 2GB 10.4" active 5X CD 2688.55	ML321 Turbo
500CS 5/120 16MB 1.26GB 12.1° dual	6180/1620/CDS 6/180 32MB 1.62GB 8X CD . 2549.00	600CD 5/120 BMB 810MB 12.1" dual 6X CD 2222.43	ML390
510CDS 5/133 16MB 1.20B 12.1' due 10X CD 3679.00	6200/2500/LS/CDS 6/200 32MB 2.5GB 8X CD . 2959.90	650CD 5/133 16MB 1 4GB 12.1" dual 10X CD . 3163.04	ML520
510CDT 5/133 16MB 2 1GB 12 1" active 10X CD 4959.00	Designo 4000 Series Mini-towers 5133/1620/LS 5/133 32MB 1 62GB,	650CDT 5/133 16MB 2.1GB 11.3" active 10X CD 3658.23	ML590
720CDT 5/133 16MB 1.13GB 12 1" active 6X CD 5289.11	Desktoro 6000 Series Desktops	TravelMate Notebooks	ML591
730CDT 5/150 16MB 2GB 12.1" active 8X CD. 5689.75	5165/1080/CDS 5/166 16MB 1 08GB 8X CD 2329 00	TM6020 5/120 8MB 1.08GB 11.3* active 3751.93	Ckopege 4w
AST	5166/1060/CDS 5/166 16MB 1.08GB 8X CD . 2329.00 5166/1060/CDS 5/166 32MB 1.08GB 8X CD . 2579.00	TM6030 5/133 16MB 1.35GB 12.1° active 4229.30 TM6050 5/150 16MB 1.35GB 12.1° active 4609.91	OL610e
Ascentia Notebooks	5200/1090/CDS 5/200 32MB 1 08GB 6X CD 2898 80		OL610e 673.82
A41 5/120 16MB 1GB 11.3" dual 6X CD 2399.00	6180/2150/CDS 6/180 32MB 2.15GB 8X CD . 3160.00 8200/2150/CDS 6/200 32MB 2.15GB 8X CD . 3339.00	C PACKARD	HARD DRIVES
A42 5/120 16MB 1GB 12.1" active 6X CD 2999.00	6200/4200/PDS 6/200 32MB 4 2GB PD-CD , 4849.00	Vectra 520 Series Desktops	
J20 5/100 8MB 540MB 11.3° dual	Deskpro 6000 Series Mini-towers	520MCx 5/120 12MB 1.2GB 8X CD 1533.75	Sengate
J30 5/100 8MB 600MB 10.4" dual	5166/2150/CDS 5/166 32MB 2.15GB 6X CD. 2999.00	520 5/133 16MB 1.2GB	631MB Fast-ATA
J30 5/100 8MB 800MB 10 4" active	Presario Desktops	520CD 5/133 16MB 1.2GB 8X CD 1534.65 520MCx 5/133 16MB 1.2GB 8X CD 1717.86	1.08GB Fast SC8I-2
J50 5/133 8MB 800MB 10.4" active	4112 5/120 16MB 1.6GB 6X CD		2.1GB Fast ATA-2 275.33
P30 5/100 8MB 800MB 11.3" dual 4X CD	4122 5/150 16MB 2.5GB 8X CD	Vectra 525 Berles Mini-towers 525CD 5/166 16MB 1.6GB 8X CD	2.14GB Fast SCSI-2
P40 5/120 16MB 1GB 11.3" active 6X CD	4402 5133 16MB 1.838 6X CD Butter 15 montor . 1999.00 Presario Ministowers	525MCx 5/166 16MB 1.6GB 8X CD	2.1GB Fast ATA-2         275.33           2.14GB Fast SCSI-2         749.37           2.14GB Fast SCSI-3         664.12           4.29GB Fast SCSI-2         1090.51
P40 5/120 16MB 2.1GB 11.3" active 6X CD . 3399.18	4704 5/133 16MB 1.6GB 6X CD 1599.00	525CD 5/200 16MB 2.5GB 8X CD 2196.31	9GB Fast SCSI-2
P50 5/133 8MB 800MB 11.3' active 4X CD 2999.74	4712 5/166 24MB 2.5GB 6X CD 1898.00	525MCx 5/200 32MB 2.5GB 8X CD 2584.40	WESTERN DIGITAL
P50 5/133 8MB 1.2GB 11.3* active 4X CD	6704 5/166 24MB 2.5GB 8X CD	HITACHI	Cavier 853MB EIDE
	8702 5/166 24MB 2.5GB 8X CD	E100D 5/100 8MB 810MB 11.3" dual 1999.00	Cever 1.2GB EIDE
Advantagel Lifestyle Mini-towers 9310 5/166 24MB 2 5GB 8X CD	4716 5/200 32MB 2.5GB 8X CD	E133T 5/133 16MB 810MB 11.3' dual 2999.00	Caviar 1.6GB IDE
9310 5/166 24MB 2 5GB 8X CD		M120T 5/120 16MB 1GB 11.8" active 4X CD . 3699.00	Caviar 2.5GB EIDE-2
9312 5/166 24MB 2 5GB 8X CD	IBM	M133T 5/133 16MB 1GB 11.8" active 6X CD . 4369.00	Caviar 3.1GB EIDE
0216 5/200 22MB 20B 8Y CD 2666 00	ThinkPad Notebooks	PRINTERS	CONTROLLERS
Advantagel 9300 Series Mini-lowers 9304 5/133 24MB 1 6GB 8X CD	365ED 5/100 8M8 540MB 10 4" dual 4X CD . 1578 96		Acculogic SiDE-4+ w/par 2 serial game
9304 5/133 24MB 1.6GB 8X CD	365X 5/120 8MB 810MB 10.4" active 2328.22 365X 5/133 8MB 1.08GB 11.3" dual	ALPS	Acculogic SIDE-3+ w/on-board BIOS
			Arlantec AVA1505 SCSI-2 CD Kit
0214 5/200 2414B 4GB 8Y CD 2498 80	265YD 5/100 85/8 8105/8 10 4" duel 4Y CD 2268 17	MU-2010 color primer	
9314 5/200 24MB 4GB 8X CD	365XD 5/100 8MB 810MB 10.4" dual 4X CD . 2368.17	MD-2010 color printer	
9314 5/200 24MB 4GB 6X CD	365XD 5/100 8MS 810MB 10.4* dual 4X CD - 2368.17 365XD 5/120 8MB 810MB 10.4* dual 4X CD - 2528.80 365XD 5/120 8MB 1.08G8 11.3* dual 4X CD - 2528.55	MD-4000 color printer/scanner	Adaptec 1542CP SUST Master Rt
9314 5/200 24MB 4GB 8X CD	365XD 5/100 8MS 810MB 10.4* dual 4X CD . 2368.17 365XD 5/120 8MB 810MB 10 4* active 4X CD . 2528.00 365XD 5/120 8MB 1.08GB 11.3* dual 4X CD . 2338.55 365XD 5/120 8MB 1.08GB 10.4* active 4X CD . 3001.60	MED-4000 color proter/scanner	Adaptec 1542CP SCSI Master Kit
9314 5200 24MB 4GB 6X CD	365XD 5100 8MB 810MB 10.4" dual 4X CD . 2084.17 365XD 5120 6MB 810MB 10.4" active 4X CD . 2528 80 365XD 5120 6MB 1.08GB 11.3" dual 4X CD . 2338.55 365XD 5120 6MB 1.08GB 10.4" active 4X CD . 2338.55 365XD 5123 8MB 1.08GB 10.4" active 4X CD . 3001 60 365XD 51128 8MB 1.55GB 11.3" active 6X CD . 3670 60	MEI-4000 cotor printer/scanner	Adaptec 15422P SGSI Masser Rt
9314 5/200 24MB 4/36 8X CD	365XD 51XD 54XD 54XB 510MB 10.4* dual 4X CD 2308.17 365XD 51XD 54MB 510MB 10.4* dual 4X CD 2358.55 365XD 51XD 6MB 10.8GB 11.3* dual 4X CD 2358.55 365XD 51XD 6MB 10.8GB 10.4* active 4X CD 2358.55 365XD 51XD 6MB 10.8GB 10.4* active 4X CD 357186 365XD 51XB 3MB 135GB 11.3* active 6X CD 357186 560 51XD 6MB 810MB 11.3* dual	MD-4000 color printer/scanner 699.00 brother. HL-720 laser. 951.81 HL-730 laser. 999.99 MFC-1950Plus 6-in-1. 499.99	Adaptec 1942OP SCS1 Masser Nr. 252.65 Adaptec PCI Urra Wide SCS1 Kd. 252.65 Promise EIDEMAX ISA 2HD on-brd BIOS
9314 5/200 24MB 4/36 8X CD	365XD 5100 6MB 810MB 10.4* dual 4X CD 2304.17 365XD 5120 6MB 610MB 10.4* dual 4X CD 23548 0 365XD 5120 6MB 1068 11.3* dual 4X CD 2358 0 365XD 5120 6MB 1068 10.4* dual 4X CD 2358 1 365XD 5120 6MB 1068 11.3* dual 4X CD 378 6 560 5100 6MB 810MB 11.3* dual - 2766 6 560 5100 6MB 810MB 11.3* dual - 2766 6 560 5100 6MB 810MB 12.1* active	MD-4000 color printer/scanner 689.00 brotcher. HL-720 laser. 351.81 HL-730 laser 390.99 MFC-1950Plus 6-in-1 499.99 MFC-1950 S-in-1 799.89	Adapte 1542CP SCSI Master At
9314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 530MB         1004.99           LC 5100 5/100 IAMB 12GB         10441 11           LC 5133 5/133 BMB 630MB         1169 91           LC 5160 5/163 IAMB 12GB         1272.81           LC 5160 5/163 IAMB 12GB         1272.81           LC 5160 5/163 IAMB 12GB         1171.81	365XD 5100 6M8 10M8 10.4* dual 4X CD 2364.17 365XD 5120 6M8 10M8 10.4* dual 4X CD 2358 0 365XD 5120 6M8 10M8 10 4* active 4X CD 2358 0 365XD 5120 6M8 10635 11.3* dual 4X CD 2358 15 365XD 5120 6M8 10635 11.3* dual 4X CD 2351 6 365XD 5120 6M8 1063 11.3* dual 4X CD 351 6 365XD 5120 6M8 1064 11.3* dual 4X CD 351 6 365 1100 6M8 10045 11.3* dual 4X CD 351 6 560 5100 6M8 10045 11.3* dual 4X CD 351 6 560 5103 6M8 10665 12.1* active	MD-4000 color preterizonner 689.00 brother. 351.81 HL-720 laser. 351.81 HL-730 laser. 399.99 MFC-1690 Rus 6-tr-1. 798.99 MFC-4580 5-tr-1. 798.99 MFC-4580 5-tr-1. 798.99	Adaptee 1542CP SUSI Masser Att
9314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 530MB         1004.99           LC 5103 5/100 BMB 530MB         10441 B           LC 5133 5/133 BMB 530MB         1169 91           LC 5168 5/163 IGMB 1.2GB         1272.81           LC 5168 5/163 IGMB 1.2GB         1272.81           LC 5168 5/163 IGMB 1.2GB         1171.85	365XD 5100 6M8 610M8 10.4* dual 4X CD 2364.17 365XD 5120 6M8 610M8 10.4* dual 4X CD 2358 00 365XD 5120 6M8 1068 11.3* dual 4X CD 2358 00 365XD 5120 6M8 1068 10.4* dual 4X CD 2358 10 365XD 5120 6M8 1068 11.3* dual - 2768 06 560 5100 6M8 810M8 11.3* dual - 2768 06 560 5100 6M8 810M8 11.3* dual - 2768 06 560 5120 6M8 1068 10.4* 11* dual - 2768 06 560 5120 6M8 1068 11.2* active - 3748 64 560 5120 6M8 1068 12.1* active - 4195 11 760 5120 6M8 100M8 12.1* active - 4422 28 360 5413 04M8 11.2* active - 4422 18 360 5413 04M8 11.2* active - 340 540 540 540 540 540 540 540 540 540 5	MD-4000 color preferitionaner 689.00 brother. HL-720 laser 351.81 HL-720 laser 399.99 MFC-1850Plas 5-In-1 499.99 MFC-4850 5-In-1 799.89 MFC-4550mc 5-In-1 999.99 Cattoote	Adaptee 1542CP SUS1 Master Att
9314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.90           LC 5100 5/100 BMB 5/30MB         1004.90           LC 5100 5/100 16MB 1/26B         10491 11           LC 5133 5/133 BMB 6/30MB         1109 91           LC 5100 5/100 16MB 1/26B         1127.61           LC 5100 5/100 16MB 1/26B         1127.61           MS 5100 5/100 16MB 1/26B         1111.90           MS 5100 5/100 16MB 1/26B         1201.93           MS 5133 5/133 16MB 1/26B         1227.11           MS 5135 6/156 16MB 1/26B         1289.21           MS 5135 6/156 16MB 1/26B         1289.21           MS 5131 16MB 2/16B         1289.21           MS 5132 6/156 16MB 1/26B         1289.21	365XD 5100 6M8 610M8 10.4* dual 4X CD 2368.17 365XD 5120 6M8 610M8 10.4* dual 4X CD 2358 60 365XD 5120 6M8 10863 61.3* dual 4X CD 2358 60 365XD 5120 6M8 10863 61.3* dual 4X CD 2358 50 365XD 5120 6M8 10863 61.3* dual 4X CD 3578 60 365XD 5133 8M6 135G8 11.3* dual 2768 65 560 5100 6M8 610M8 11.3* dual 2768 65 560 5120 6M8 610M8 12.1* active 3768.64 560 5120 6M8 610M8 12.1* active 4195.15 760E 5120 6M8 10663 12.1* active 4422 85 760E 5133 16M8 1.0668 12.1* active 4427 770E 5133 16M8 1.0668 12.1* active 5065 50 50731 16M8 10.668 12.1* active 5065 50 50765 5133 16M8 1.0668 12.1* active 5065 50 50765 5133 16M8 10.506 50 50765 5133 16M8 10.506 50 50765 5135 50 50765 50 50765 50	MD-4000 color protei/conner         688.00           brother.         HL-720 laser         351.81           HL-720 laser         399.99           MFC-1620/Rs 6H-1         498.89           MFC-6150/Rs 6H-1         798.89           MFC-650/Rs 6H-1         798.99           MFC-650/R	Adaptee 1542CP SUS1 Master Att
9314 5/200 24MB 4GB 6X CD         2499.00           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 530MB         1004.99           LC 5103 5/103 BMB 630MB         10449 18           LC 5133 5/133 BMB 630MB         1169 91           LC 5160 5/163 BMB 630MB         1169 91           LC 5165 5/163 BMB 630MB         1169 91           LC 5165 5/163 BMB 630MB         1169 91           MS 5103 5/103 BMB 12GB         1179.55           MS 5103 5/103 BMB 12GB         1111.90           MS 5133 5/13 BMB 12GB         1327.15           MS 5133 5/13 BMB 12GB         1327.15           MS 5133 5/13 BMB 12GB         1327.15           MS 5135 5/13 BMB 12GB         1327.15           MS 5135 5/13 BMB 12GB         1261.27           MS 5135 2/13 BMB 12	365XD 5100 6MB 810MB 10.4* dual 4X CD 2304.17 365XD 5120 6MB 810MB 10.4* dual 4X CD 2358 60 365XD 5120 6MB 1063B 11.3* dual 4X CD 2358 50 365XD 5120 6MB 1063B 11.3* dual 4X CD 2358 50 365XD 5120 6MB 1063B 11.3* dual 4X CD 357H 60 560 5100 6MB 104MB 11.3* dual 2746 6 560 5100 6MB 104MB 12* active 4X 745.94 560 5130 6MB 1063B 12* active 3745.94 760 5120 6MB 104MB 12* active 3745.94 760 5120 6MB 104MB 12* active 3745.94 760 5120 6MB 104MB 12* active 3745.94 760 5120 3MB 126B 218 active 3745.75 760 5120 3MB 1258 12* active 3745.75 760 5120 3MB 1258 12* active 3745.75 760 5120 348B 1258 12* active 3745.75 760 5120 348B 1258 12* active 3745.75 760 5120 348B 1258 12* active 3755.75 760 5120 348B 1258 12* active 37555.75 760 5120 348B 1258 12* active 375555 760 5120 348B 1258 12* active 375555 760 5120 5120 5120 5120 5120 5120 5120 512	MD-4000 color preferitionarie 689.00 brother. HL-720 laser. 351.81 HL-720 laser. 399.99 MFC-1620Plas 6-In-1. 499.69 MFC-4550 5-In-1. 799.89 MFC-4550 5-In-1. 999.99 Cation: BJ-30 monochrome 265.50 BJ-30 monochrome 265.50	Adaptee 1542CP SUSI Master Att
9314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 5/30MB         1004.99           LC 5100 5/100 EMB 1/2GB         1169.91           LC 5133 5/133 BMB 5/30MB         1169.91           LC 5100 5/100 EMB 1/2GB         1127.45           MS 5100 5/100 EMB 1/2GB         1179.45           MS 5100 5/100 EMB 1/2GB         1111.99           MS 5100 5/100 EMB 1/2GB         1271.11           MS 5133 5/133 EMB 2/1GB         1267.11           MS 5133 5/133 EMB 2/1GB         1289.22           MS 5133 5/133 EMB 2/1GB         1289.21           MS 5133 5/133 EMB 2/1GB         1289.22           MS 5130 5/100 EMB 1/2GB         1174.24           MS 5130 5/100 EMB 1/2GB         174.24           MS 5100 5/100 EMB 1/2GB         174.24	365XD 5100 6M8 610M8 10.4* dual 4X CD 2364.17 365XD 5120 6M8 610M8 10.4* dual 4X CD 2358 00 365XD 5120 6M8 10863 61.3* dual 4X CD 2358 00 365XD 5120 6M8 10863 61.3* dual 4X CD 2358 00 365XD 5120 6M8 10868 11.3* dual - 2766.0 560 5100 6M8 810M8 11.3* dual - 2766.0 560 5100 6M8 810M8 11.3* dual - 2766.0 560 5120 6M8 810M8 12.1* active - 3765.64 560 5120 6M8 10668 12.1* active - 4195.15 760E 5120 6M8 10668 12.1* active - 4422 78 760E 5120 6M8 10.668 12.1* active - 4427 7760E 5133 16M8 2108 12.1* active - 5066 50 560 5120 16M8 2108 12.1* active - 5060 50 560 5120 5120 16M8 2108 12.1* active - 5060 50 560 5120 5120 16M8 2108 12.1* active - 5060 50 560 5120 5120 5120 5120 5120 5120 50 560 5120 5120 5120 5120 5120 5120 50 560 5120 5120 5120 5120 5120 50 560 5120 5120 5120 5120 5120 50 560 5120 5120 5120 5120 50 560 51	MD-4000 color protei/conner         689.00           brother.         151.51           HL-720 laser         351.51           MFC-1950/Rs 6-hr-1         499.99           MFC-1620/Rs 6-hr-1         499.99           MFC-6500/Rs 6-hr-1         799.80           BL-30 monochroms         265.50           BLC-70         297.78           BLC-240         179.00	Adapte: 1542CP SUS1 Master Att
9314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 5/30MB         1004.99           LC 5100 5/100 EMB 1/2GB         1169.91           LC 5133 5/133 BMB 5/30MB         1169.91           LC 5100 5/100 EMB 1/2GB         1127.45           MS 5100 5/100 EMB 1/2GB         1179.45           MS 5100 5/100 EMB 1/2GB         1111.99           MS 5100 5/100 EMB 1/2GB         1271.11           MS 5133 5/133 EMB 2/1GB         1267.11           MS 5133 5/133 EMB 2/1GB         1289.22           MS 5133 5/133 EMB 2/1GB         1289.21           MS 5133 5/133 EMB 2/1GB         1289.22           MS 5130 5/100 EMB 1/2GB         1174.24           MS 5130 5/100 EMB 1/2GB         174.24           MS 5100 5/100 EMB 1/2GB         174.24	365XD 5100 6M8 610M8 10.4* dual 4X CD 2368.17 365XD 5120 6M8 610M8 10.4* dual 4X CD 2358 60 365XD 5120 6M8 10863 61.3* dual 4X CD 2358 365XD 5120 6M8 10865 11.3* dual 4X CD 2358 365XD 5120 6M8 1086 11.3* dual 4X CD 3578 60 365XD 5133 6M8 1086 11.3* dual 4X CD 3578 60 560 5100 6M8 810M8 11.3* dual 4X CD 3578 60 560 5100 6M8 810M8 12.1* active 3745.64 560 5130 6M8 1086 11.2* active 4X 4195.15 760E 5120 6M8 1006 12.1* active 4492 28 760E 5120 6M8 1066 12.1* active 4492 28 760E 5133 16M8 2368 12.1* active 50.5407 98 38 760E 5133 16M8 2108 12.1* active 50.5407 99 38 760E 5133 16M8 2108 12.1* active 50.5407 99 38 760E 5133 16M8 2108 12.1* active 50.5407 99 38 760E 5130 16M8 2108 12.1* active 50.5407 99 38 760E 5130 16M8 2108 11.3* dual 51.549 38 760E 5100 6M8 810M8 11.3* dual 51.549 39	MD-4000 celor profest/scanner 689.00 brother. HL-720 laser. 351.81 HL-720 laser. 399.99 MFC-1650Plas 6-In-1. 499.69 MFC-4550 5-In-1. 799.69 MFC-4550 5-In-1. 999.69 BJ-30 monochrome 265.50 BJ-30 monochrome 265.50 BJ-220. 179.00 BJ-220. 396.00	Adapte: 1542-0 SUSI Matser At
9314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 5/30MB         1004.99           LC 5100 5/100 EMB 1/2GB         1169.91           LC 5133 5/133 BMB 5/30MB         1169.91           LC 5100 5/100 EMB 1/2GB         1127.45           MS 5100 5/100 EMB 1/2GB         1179.45           MS 5100 5/100 EMB 1/2GB         1111.99           MS 5100 5/100 EMB 1/2GB         1271.11           MS 5133 5/133 EMB 2/1GB         1267.11           MS 5133 5/133 EMB 2/1GB         1289.22           MS 5133 5/133 EMB 2/1GB         1289.21           MS 5133 5/133 EMB 2/1GB         1289.22           MS 5130 5/100 EMB 1/2GB         1174.24           MS 5130 5/100 EMB 1/2GB         174.24           MS 5100 5/100 EMB 1/2GB         174.24	365XD 5100 6M8 810M8 10.4* dual 4X CD 2304.17 365XD 5120 6M8 10M8 10.4* dual 4X CD 2358 60 365XD 5120 6M8 106G8 11.3* dual 4X CD 2358 50 365XD 5120 6M8 106G8 11.3* dual 4X CD 2358 50 365XD 5120 6M8 106G8 11.3* dual 4X CD 3571 60 560 5100 6M8 10M8 11.3* dual 2766 6 560 5100 6M8 10M8 12.1* active 3774 50 5760 5120 6M8 106M1 21* active 4774 50 7760 5120 6M8 10M8 12.1* active 4774 50 7760 5120 6M8 10M8 12.1* active 4774 50 7760 5120 6M8 10M8 12.2* active 4774 50 7760 5120 6M8 10M8 12.2* active 4774 1 7760 5120 6M8 10M8 12.1* active 4774 50 7760 5120 6M8 10M8 12.1* active 4774 50 7660 5120 6M8 10M8 12.1* active 4774 50 7660 5120 6M8 10M8 11.3* dual 2569 97 7660 5120 6M8 10M8 11.3* dual 2560 97 7660 5120 6M8 10M8 10M8 12.1* dual 97 7660 5120 6M8 10M8 10M8 12.1* dual 97 7660 5120 6M8 10M8 10M8 12.1* dual 97 7660 5120 6M8 1000 11.3* dual 2560 97 7660 5120 60 60 5100 500 500 500 500 500 500 500 500 5	MD-4000 celor preterizaner         689.00           brother.         51.81           HL-720 laser         351.81           HL-720 laser         399.99           MFC-1960/Plas 6-In-1         499.69           MFC-4650 5-In-1         799.60           MFC-4650 5-In-1         999.69           MFC-4650 5-In-1         999.69           BJ-30 monochrome         265.50           BJ-270         277.90           BJ-2240         179.00           BJ-220         396.00           BJ-220         282.62           BJ-220         282.62           BJ-220         282.60           BJ-220         282.60	Adaptee 1542CP SUS1 Master Att
9314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.90           LC 5100 5/100 6MB 5/30MB         1004.90           LC 5103 5/100 6MB 5/20MB         1004.90           LC 5103 5/100 6MB 5/20MB         1004.90           LC 5103 5/100 6MB 5/20MB         1004.90           LC 5103 5/100 6MB 1/26B         1109.91           LC 5103 5/131 6MB 1/26B         1272.61           LC 5106 5/160 16MB 1/26B         1111.90           MS 5103 5/103 16MB 2/16B         1289.21           MS 5135 6/166 16MB 1/26B         1289.21           MS 5135 5/136 16MB 2/16B         1289.21           MS 5133 5/136 16MB 2/16B         1281.67           Bravo MinHowers         1174.24           MS-T 5100 5/100 16MB 1/26B         1174.24           MS-T 5133 5/133 16MB 2/16B         1289.01           MS-T 5133 5/133 16MB 2/26B         1472.33	365XD 5100 6M8 610M8 10.4* dual 4X CD 2368.17 365XD 5120 6M8 610M8 10.4* dual 4X CD 2358.00 365XD 5120 6M8 108C8 10.4* dual 4X CD 2358.00 365XD 5120 6M8 108C8 10.4* dual 4X CD 2358.15 365XD 5120 6M8 108C8 11.3* dual 4X CD 3578.60 560 5100 6M8 810M8 11.3* dual 2768.05 560 5100 6M8 810M8 11.3* dual 2768.05 560 5120 6M8 108C8 12.1* active 3765.64 560 5120 6M8 100K8 12.1* active 3495.77 760E 5120 6M8 100K8 12.1* active 3495.77 760E 5120 6M8 10.656 12.1* active 3495.77 760E 5133 16M8 2.108 12.1* active 3497.77 760E 5133 16M8 2.108 12.1* active 3497.77 760E 5133 16M8 2.108 12.1* active 3497.77 760E 5133 16M8 2.108 12.1* active 3499.77 760E 510 6M8 2.108 11.3* dual 2599.00 760E 5100 6M8 810M8 11.2* active 3499.77 760E 5100 6M8 810M8 11.2* active 3400 70.77 760E 5100 6M8 810M8 11.2* act	MD-4000 color proteinstructmer         689.00           brother.         1           HL-720 laser         351.81           HL-730 laser         399.99           MFC-1950/Rs 6-tr-1         499.99           MFC-1650/Rs 6-tr-1         799.80           MFC-6450/Rs 6-tr-1         799.80           BL-70         287.78           BL/C-70         297.78           BL/C-70         297.78           BL/C-70         297.78           BL/C-4100         229.60           BL/C-4200         279.90           MultiPA55 800 multi-turption         499.00	Adaptee 1542CP SUSI Matser Att
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 BMB 5/30MB         1004.96           LC 5103 5/103 BMB 5/30MB         1049.91           LC 5103 5/103 BMB 5/30MB         1169.91           LC 5103 5/103 BMB 5/30MB         1169.91           LC 5105 5/103 IAMB 5/26B         1272.41           LC 5105 5/103 IAMB 1/26B         1277.15           MS 5103 5/103 IBMB 1/26B         1277.11           MS 5100 5/100 IBMB 1/26B         1281.67           Brave Mini-towera         1821.67           MS-T 5100 5/100 IBMB 1/26B         1283.01           MS-T 5103 5/133 IBMB 1/26B         1274.21           MS-T 5133 5/133 IBMB 2/26B         1280.01           MS-T 5133 5/133 IBMB 2/26B         1283.01           MS-T 5133 5/133 IBMB 1/26B         1274.21           MS-T 5133 5/133 IBMB 2/26B         1280.01           MS-T 5133 5/133 IBMB 2/26B         1280.01           MS-T 5133 5/133 IBMB 2/26B         1280.01           MS-T 5133 5/133 IBMB 2/26B	365XD 5100 6MB 810MB 10.4* dual 4X CD 2304.17 365XD 5120 6MB 10MB 10.4* dual 4X CD 2358 60 365XD 5120 6MB 106CB 11.3* dual 4X CD 2358 50 365XD 5120 6MB 106CB 11.3* dual 4X CD 2358 50 365XD 5120 6MB 106CB 11.3* dual 4X CD 3570 60 560 5100 6MB 10MB 11.3* dual 2766 60 560 5100 6MB 10MB 12.1* active 3745.94 3760 5120 6MB 106CB 12.1* active 4427 71 760 5120 6MB 10MB 12.2* active 4427 71 7760 5120 6MB 10MB 12.2* active 4427 71 7760 5120 6MB 102B 12.1* active 4427 71 7760 5120 6MB 102B 12.1* active 50 7760 5120 6MB 102B 12.1* active 50 7760 5131 6MB 120B 12.1* active 50 7760 5131 6MB 120B 12.1* active 50 7760 5131 6MB 120B 12.1* active 50 7760 5130 6MB 120B 12.1* active 40 7660 5130 6MB 100B 11.3* dual 2569 50 7660 5130 6MB 10MB 12.1* active 40 7660 5120 6MB 10MB 11.3* dual 2569 50 7660 5120 6MB 10MB 10.3* 11.3* dual 2569 50 7660 5120 6MB 10MB 10MB 11.3* dual 2569 50 7660 5120 6MB 10MB 11.3* dual 2569 50 7660 5120 6MB 10MB 10MB 11.3* dual 2569 50 7660 5120 6MB 10MB 10.3* dual 2560 50 7660 5120 6MB 10MB 10MB 11.3* dual 2569 50 7660 5120 6MB 10MB 10MB 11.3* dual 2560 50 7660 5120 6MB 10MB 10MB 11.3* dual 2560 50 7660 5120 6MB 10MB 10MB 11.3* dual 2560 50 7660 5120 6MB 10MB 10.3* dual 2560 50 7660 5120 6MB 10MB 10.3* dual 2560 50 7660 5120 6MB 10MB 10MB 11.3* dual 2560 50 7660 5120 6MB 10MB 10.3* dual 2560 50 7660 5120 6MB 10MB 10.	MD-4000 celor preterizaner         689.00           brother.         51.81           HL-720 laser         351.81           HL-720 laser         399.99           MFC-1960/Plas 6-In-1         499.69           MFC-4650 5-In-1         799.60           MFC-4650 5-In-1         999.69           MFC-4650 5-In-1         999.69           BJ-30 monochrome         265.50           BJ-270         277.90           BJ-2240         179.00           BJ-220         396.00           BJ-220         282.62           BJ-220         282.62           BJ-220         282.60           BJ-220         282.60	Adaptee 1542CP SUSI Matser Att
9314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         LC 5100 5/100 6MB 5/30MB         1004.99           LC 5100 5/100 16MB 1/20B         109911           LC 5133 5/133 6MB 6/30MB         109911           LC 5100 5/100 16MB 1/20B         1222.01           LC 5100 5/100 16MB 1/20B         1222.01           LC 5100 5/100 16MB 1/20B         1277.55           MS 5100 5/100 16MB 1/20B         1111.90           MS 5133 5/131 16MB 2/10B         1289.21           MS 5135 5/131 16MB 2/10B         1289.21           MS 5133 5/131 16MB 2/10B         1289.01           MS 5133 5/131 16MB 2/10B         1289.01           MS-T 5100 5/100 16MB 1/20B         1174.24           MS-T 5133 5/131 16MB 2/10B         1399.11           MS-T 5133 5/131 16MB 2/10B         1399.11           MS-T 5133 5/131 16MB 2/10B         1472.33           CCMPAQL         1472.33	365XD 5100 6M8 810M8 10.4* dual 4X CD 2304.17 365XD 5120 6M8 10M8 10.4* dual 4X CD 2338 00 365XD 5120 6M8 108C8 11.3* dual 4X CD 2338 00 365XD 5120 6M8 108C8 11.3* dual 4X CD 2358 00 365XD 5133 6M8 108C8 11.3* dual 2766 05 560 5100 6M8 810M8 11.3* dual 2766 05 560 5100 6M8 810M8 11.3* dual 2766 05 560 5100 6M8 106M8 12.1* active 4195.15 760E 5120 6M8 106M8 12.1* active 4422 75 760E 5133 16M8 1.08G8 12.1* active 506 50 5133 16M8 1.08G8 12.1* active 506 50 760E 5133 16M8 2.168 11.3* dual 2569 00 760E 5133 16M8 1.3568 11.3* dual 2690 00 760E 5133 16M8 1.568 11.3* dual 2690 00 760E 5131 150 750 00 00 150 000 00 150000 00 760E 5130 100 000 150000 00 150000 00 150000 00 760E 5130 000 00 15000000 1500000 00 15000000000	MD-4000 color proteinstructment 688.00 brother. HL-720 laser 390.99 MFC-1500/Rs 54-1 498.56 MFC-4500 54-1 798.30 MFC-4500 54-1 798.30 MFC-4500 54-1 798.30 MFC-4500 54-1 798.30 BJ-30 monochrome 285.50 BJ-70 287.78 BJ-240. 179.00 BJ-240. 280.00 BJ-240. 280.00 BJ-240.0	Adaptee 1542CP SUSI Matser Att
9314 5/200 24MB 40B 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 RMB 330MB         1004.96           LC 5103 5/103 RMB 350MB         1049.11           LC 5103 5/103 RMB 350MB         1199.91           LC 5103 5/103 RMB 320B         1199.91           LC 5103 5/103 RMB 12GB         1179.55           MS 5100 5/100 RMB 12GB         1101.93           MS 5103 5/103 RMB 12GB         1207.11           MS 5103 5/103 RMB 12GB         1207.11           MS 5103 5/103 RMB 12GB         1214.97           MS 5103 5/103 RMB 12GB         174.24           MS 7 5103 5/103 RMB 12GB         1274.23           MS 7 5100 5/100 RMB 12GB         1274.23	365XD 51XD 51XD 6MB 810MB 10.4* dual 4X CD 2336.0 365XD 51XD 6MB 810MB 10.4* dual 4X CD 2336.0 365XD 51XD 6MB 106XB 11.3* dual 4X CD 2338.0 365XD 51XD 6MB 106XB 11.3* dual 4X CD 2338.15 365XD 51XD 6MB 106XB 11.3* dual 4X CD 2387.0 365XD 51XD 6MB 100XB 11.3* dual 4X CD 2387.0 365XD 51XD 6MB 100XB 11.3* dual 4X CD 2387.0 365XD 51XD 6MB 100XB 11.3* dual 4X CD 3378.0 365XD 51XD 6MB 100XB 11.3* dual 4X CD 3378.0 365XD 51XD 6MB 100XB 11.3* dual 4X CD 3378.0 3760E 51XD 6MB 100XB 12* dual 4X CD 3478.0 3760E 51XD 6MB 100XB 12* 1* dual 4X CD 5407.4 3760E 51XD 6MB 10XB 12* 1* dual 4422 25 3760E 51XD 6MB 10XB 12* 1* dual 4422 25 3760E 51XD 6MB 10XB 12* 1* dual 4422 25 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 5407.4 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 5407.4 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 5407.4 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 5407.4 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 5407.4 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 4* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 4* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 6MB 10XB 12* 1* dual 4X CD 4418.2 3760E 51XD 16MB 10XB 12* 0* dual 4X CD 4456.2 3760E 51XD 16MB 10XB 12* 0* dual 4X CD 4456.2 3760E 51XD 16MB 10XB 12* 0* dual 4X CD 4456.2 3760E 51XD 16MB 10XB 12* 0* dual 4X CD 4456.2 3760E 51XD 14MB 10XB 12* 0* dual 4X CD 4456.2 3760E 51XD 14MB 10XB 12* 0* dual 4X CD 4456.2 3760E 51XD 14MB 10XB 12*	MD-4000 color proteinstructment 688.00 brother. HL-720 laser 390.99 MFC-1500/Rs 54-1 498.56 MFC-4500 54-1 798.30 MFC-4500 54-1 798.30 MFC-4500 54-1 798.30 MFC-4500 54-1 798.30 BJ-30 monochrome 285.50 BJ-70 287.78 BJ-240. 179.00 BJ-240. 280.00 BJ-240. 280.00 BJ-240.0	Adaptee 1542CP SUSI Master At
8314 5/200 24MB 40B 8X CD         2499.00           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 5/30MB         1004.99           LC 5103 5/100 BMB 5/30MB         1004.99           LC 5103 5/100 BMB 5/30MB         1069.91           LC 5103 5/100 BMB 5/30MB         1169.91           LC 5103 5/100 BMB 1/26B         1127.41           LC 5103 5/100 BMB 1/26B         1227.41           LC 5103 5/100 BMB 1/26B         1271.45           MS 5103 5/101 BMB 1/26B         1271.11           MS 5103 5/103 BMB 1/26B         1281.07           BF MIND-FORM         126B         1284.25           MS 5103 5/133 BMB 2/16B         1288.01           MS 5103 5/133 BMB 2/16B         1288.01           MS 5103 5/133 BMB 2/16B         1289.01           MS 7 5133 5/133 BMB 2/16B         1299.01           MS 7 5100 BMB 8/00MB 1/26B         1399.11           MS 7 5100 BMB 8/00MB 1/26B         1399.11           MS 7 6100 BMB 8/00MB 1/26B         1497.33           LCOMPAQ         1205/100 BMB 8/00MB 10.4* active         1499.00           1120 5/100 BMB 8/00MB 10.4* active         1499.00         11207 6/100 BMB 8/01MB 10.4* active         1499.00	365XD 5100 6M8 810M8 10.4* dual 4X CD         2364.17           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538           365XD 5120 6M8 106G8 11.3* dual 4X CD         2538.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2358.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2358.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2786.66           560 5100 6M8 106G8 11.3* dual         2786.64           560 5100 6M8 106G8 11.3* dual         2786.64           560 5100 6M8 106G8 12.1* active         4185.15           760E 5120 6M8 106B 12.1* active         4427 26           760E 5121 6M8 106B 12.1* active         546.50           760E 5121 6M8 10.62B 12.1* active         548.50           760E 5121 6M8 10.62B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760EL 5120 6M8 10.64B 12.1*	MD-4000 ceter proteinstructment         689.00           brother.         51.81           HL-720 laser         351.81           HL-720 laser         399.99           MFC-1960/Rus 6-In-1         499.69           MFC-61960/Rus 6-In-1         799.60           MFC-64500 c-In-1         799.60           MFC-64500 c-In-1         999.69           BJ-30 monochrome         265.50           BJ-27 -         277.20           BJ-27 -         287.21           BJ-2620         396.00           BJ-4200 multi-function         449.00           MultiPASS 800 multi-function         449.00           MultiPASS C2500 color multi-function         449.00           PSSON         DFX5000         1387.21           FX870         289.42         289.42	Adaptee 1542C/9 SLOSI Masser Art
8314 5/200 24MB 40B 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 930MB         1004.96           LC 5103 5/103 6MB 930MB         1094.91           LC 5103 5/103 6MB 930MB         1199.91           LC 5103 5/103 6MB 930MB         1199.91           LC 5103 5/103 6MB 930MB         1199.91           LC 5103 5/103 16MB 12GB         1199.91           MS 5100 5/100 16MB 12GB         1191.90           MS 5103 5/103 16MB 12GB         1207.11           MS 5103 5/103 16MB 12GB         1207.11           MS 5103 5/103 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         174.24           MS 5103 5/103 16MB 12GB         127.23           MS 5100 5/100 16MB 12GB         127.23           DI200 f/010 6MB 810MB 12/04         1299.00           1120 5/100 6MB 810MB 10.4* active         1499.00           1120 5/100 6MB 810MB 10.4* active         1499.00           1120 5/100 6MB 810MB 10.4* active         1499.00 </td <td>365XD 5100 6M8 810M8 10.4* dual 4X CD         2364.17           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538           365XD 5120 6M8 106G8 11.3* dual 4X CD         2538.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2358.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2358.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2786.66           560 5100 6M8 106G8 11.3* dual         2786.64           560 5100 6M8 106G8 11.3* dual         2786.64           560 5100 6M8 106G8 12.1* active         4185.15           760E 5120 6M8 106B 12.1* active         4427 26           760E 5121 6M8 106B 12.1* active         546.50           760E 5121 6M8 10.62B 12.1* active         548.50           760E 5121 6M8 10.62B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760EL 5120 6M8 10.64B 12.1*</td> <td>MD-4000 ceter proteinstructment         689.00           brother.         51.81           HL-720 laser         351.81           HL-720 laser         399.99           MFC-1960/Rus 6-In-1         499.69           MFC-61960/Rus 6-In-1         799.60           MFC-64500 c-In-1         799.60           MFC-64500 c-In-1         999.69           BJ-30 monochrome         265.50           BJ-27 -         277.20           BJ-27 -         287.21           BJ-2620         396.00           BJ-4200 multi-function         449.00           MultiPASS 800 multi-function         449.00           MultiPASS C2500 color multi-function         449.00           PSSON         DFX5000         1387.21           FX870         289.42         289.42</td> <td>Adaptee 1542CP SLSI Master Att</td>	365XD 5100 6M8 810M8 10.4* dual 4X CD         2364.17           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538           365XD 5120 6M8 106G8 11.3* dual 4X CD         2538.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2358.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2358.85           365XD 5120 6M8 106G8 11.3* dual 4X CD         2786.66           560 5100 6M8 106G8 11.3* dual         2786.64           560 5100 6M8 106G8 11.3* dual         2786.64           560 5100 6M8 106G8 12.1* active         4185.15           760E 5120 6M8 106B 12.1* active         4427 26           760E 5121 6M8 106B 12.1* active         546.50           760E 5121 6M8 10.62B 12.1* active         548.50           760E 5121 6M8 10.62B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760E 5120 6M8 10.64B 12.1* active         548.50           760EL 5120 6M8 10.64B 12.1*	MD-4000 ceter proteinstructment         689.00           brother.         51.81           HL-720 laser         351.81           HL-720 laser         399.99           MFC-1960/Rus 6-In-1         499.69           MFC-61960/Rus 6-In-1         799.60           MFC-64500 c-In-1         799.60           MFC-64500 c-In-1         999.69           BJ-30 monochrome         265.50           BJ-27 -         277.20           BJ-27 -         287.21           BJ-2620         396.00           BJ-4200 multi-function         449.00           MultiPASS 800 multi-function         449.00           MultiPASS C2500 color multi-function         449.00           PSSON         DFX5000         1387.21           FX870         289.42         289.42	Adaptee 1542CP SLSI Master Att
9314 5/200 24MB 40B 8X CD         2499.80           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 5/30MB         1004.99           LC 5103 5/103 BMB 5/30MB         1004.99           LC 5103 5/103 BMB 5/30MB         1169 91           LC 5105 5/103 IBMB 1/2GB         1177.45           MS 5103 5/103 IBMB 1/2GB         1271.11           MS 5103 5/103 IBMB 1/2GB         1280.21           MS 5103 5/103 IBMB 1/2GB         1280.21           MS 5133 5/133 IBMB 2/16B         1280.21           MS 5133 5/133 IBMB 2/16B         1280.01           MS 5133 5/133 IBMB 2/16B         1280.01           MS-T 5100 5/100 IBMB 1/2GB         1280.01           MS-T 5100 5/100 IBMB 2/16B         1280.01           MS-T 5100 5/100 IBMB 2/16B         1280.01           MS-T 5100 5/100 IBMB 1/2GB         1280.01           MS-T 5100 B/10 B/10 A/4 aclove	365XD 5100 6MB 810MB 10.4* dual 4X CD 2304.17 365XD 5120 6MB 10MB 10.4* dual 4X CD 2358 60 365XD 5120 6MB 106CB 11.3* dual 4X CD 2358 365XD 5120 6MB 106CB 11.3* dual 4X CD 2358 365XD 5120 6MB 104CB 10.4* attive 4X CD 23578 60 365XD 5133 6MB 104CB 11.3* dual 27786.64 560 5100 6MB 810MB 11.3* dual 27786.64 560 5100 6MB 810MB 12.1* active 37785.64 3760 5120 6MB 104CB 12.1* active 44195.15 760C 5120 6MB 104CB 12.1* active 44195.15 760C 5131 6MB 104CB 12.1* active 4427 71 760C 5133 16MB 104CB 12.1* active 5480 71 760C 5133 16MB 104CB 12.1* active 5480 71 760C 5133 16MB 2.105 12.1* active 5480 71 760C 5133 16MB 2.105 12.1* active 5480 71 760C 5133 16MB 2.105 12.1* active 5480 71 760C 5133 16MB 104CB 12.1* active 5480 71 760C 5133 16MB 104CB 12.1* active 5480 71 760C 5133 16MB 104CB 12.1* active 5480 71 760C 5130 6MB 104B 11.3* dual 22.250 760CL 5130 6MB 104CB 12.1* active 5480 77 760CL 5130 6MB 104CB 12.1* active 5480 77 760CL 5130 6MB 104CB 11.3* dual 22.250 760CL 5130 6MB 104CB 12.1* active 5480 77 760CL 5133 16MB 104CB 12.1* active 5480 77 760CL 5130 16MB 104CB 5480 77 760CL 5130 1	MD-4000 color proteinstructment         689.00           brother.	Adaptee 1542CP SLSI Master Att
9314 5/200 24MB 40B 8X CD         2499.80           Bravo Desktopa         1004.99           LC 5100 5/100 BMB 5/30MB         1004.99           LC 5103 5/100 BMB 5/30MB         1004.99           LC 5103 5/100 BMB 5/30MB         1169 91           LC 5103 5/100 BMB 1/26B         1127.41           LC 5103 5/100 BMB 1/26B         1127.41           LC 5103 5/100 BMB 1/26B         127.41           LC 5103 5/100 BMB 1/26B         127.11           MS 5103 5/100 BMB 1/26B         127.11           MS 5103 5/100 BMB 1/26B         1284.21           MS 5103 5/100 BMB 1/26B         1284.21           MS 5133 5/131 BMB 2/16B         1286.21           MS 5133 5/133 BMB 2/16B         1288.01           MS 5133 5/133 BMB 2/16B         1288.01           MS 5133 5/133 BMB 2/16B         1288.01           MS 513 5/133 BMB 2/16B         1288.01           MS 5100 5/100 BMB 10/MB 10.47 dual         1497.13           MS 5100 5/100 BMB 8/10/MB 10.47 dual         1498.00           1120 5/100 BMB 8/10/MB 10.47 dual         2499.00           1120 5/100 BMB 8/10/MB 11.37 dual         2499.00           1120 5/100 BMB 8/10/MB 11.37 dual         2499.00           1120 5/100 BMB 8/10/MB 11.37 dual         2499.00           1120 5/100 B	365XD 5100 6MB 810MB 10.4* dual 4X CD 2368.0 365XD 5120 6MB 10MB 10.4* dual 4X CD 2358.0 365XD 5120 6MB 1063B 11.3* dual 4X CD 2358.0 365XD 5120 6MB 1063B 11.3* dual 4X CD 2358.1 365XD 5120 6MB 1063B 11.3* dual 4X CD 3578.6 560 5100 6MB 10MB 11.3* dual 2786.0 560 5100 6MB 10MB 12.1* active 3745.0 5700 5120 6MB 10MB 12.1* active 44195.1 7600 5120 6MB 10MB 12.1* active 44195.1 7600 5120 6MB 10MB 12.1* active 44195.1 7600 5120 6MB 10MB 12.1* active 4427 71 7600 5131 6MB 10.630 12.1* active 5407 748.8 7600 5131 6MB 10.630 12.1* active 5407 748.8 7600 5120 6MB 10MB 12.1* active 5408 77 7600 5133 16MB 2.108 12.1* active 5408 77 7600 5130 6MB 10MB 12.1* active 5408 77 7600 5130 6MB 10MB 12.1* active 5408 77 7600 5120 6MB 10MB 10MB 10MB 12.1* active 5408 77 7600 5120 6MB 10MB 2500 512.1* active 5508 500 500 500 500 500 500 500 500 50	MD-4000 color proteinstructment 688.00 brother. HL-720 laser. 351.81 HL-720 laser. 399.99 MFC-16900 las 6-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 BJ-2-420. 287.80 BJ-2-20. 287.80 BJ-2-20.8	Adaptee 1542CP SLSI Master Att
8314 5/200 24MB 40B 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 BMB 530MB         1004.96           LC 5103 5/100 BMB 530MB         1004.96           LC 5133 5/133 BMB 520MB         1169.91           LC 5133 5/133 BMB 520MB         1169.91           LC 5100 5/100 HMB 120B         1171.84           MS 5100 5/100 HMB 120B         1171.84           MS 5103 5/133 HMB 120B         1271.11           MS 5103 5/133 HMB 120B         1271.11           MS 5103 5/133 HMB 120B         1280.11           MS 5103 5/133 HMB 120B         1280.11           MS 5100 5/100 HMB 120B         1281.87           Bravo Mini-towera         1821.68         1286.01           MS-T 5100 5/100 HMB 120B         1288.01         1474.34           MS-T 5100 5/100 HMB 120B         1288.01         1473.33           CCMPAC         1280.01         1473.33           H120 5/100 BMB 810MB 10.4* dual         1499.00         1120.5/100 BMB 810MB 10.4* dual         1499.00           1120 5/120 BMB 810MB 10.4* dual         1499.00         1120.5/120 BMB 810MB 10.4* dual         1499.00           1120 5/120 BMB 810MB 10.4* dual         1499.00         1120.5/120 BMB 810MB 10.4* dual         1499.00           1120 5/120 B	365XD 5100 6M8 810M8 10.4* dual 4X CD         238.4.17           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 104% 104* active 4X CD         253.8           365XD 5120 6M8 10M8 104% 104* active 4X CD         238.8.15           365XD 5120 6M8 10M8 104% 11.3* dual         XCD           365XD 5120 6M8 10M8 11.3* dual         2746.6           560 5100 6M8 10M8 11.2* active         2746.6           560 5100 6M8 10M8 11.2* active         4422 25           760E 5120 6M8 12.08 12.1* active         4422 26           760E 5130 16M8 12.08 12.1* active         509 91           760E 5130 16M8 12.08 12.1* active         549 91           760E 5130 16M8 10.360 12.1* active         432 26           760E 5130 16M8 10.48 11.3* dual         249 80           760E 5130 16M8 10.48 10.41 1.3* dual         249 80           760E 5130 16M8 10.360 12.1* active         432 20           760E 5130 16M8 10.360 12.1* active         432 20           760E 5130 16M8 10.360 12.1* active         432 20           760E 5120 6M8 10.360 12.1* active         438 22.0           760E 5120 6M8 10.360 12.1* active	MD-4000 color proteinstructment 688.00 brother. HL-720 laser. 351.81 HL-720 laser. 399.99 MFC-16900 las 6-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 BJ-2-420. 287.80 BJ-2-20. 287.80 BJ-2-20.8	Adaptee 1542CP SLSI Master Att
83.14 5/200 24.48 4/36 8X CD         2499.80           Bravo Desktopa         LC 5100 5/100 BMB 5/30MB         1004.99           LC 5100 5/100 BMB 128B         1064.99           LC 5103 5/100 BMB 5/30MB         1064.99           LC 5103 5/100 BMB 5/30MB         1064.99           LC 5103 5/100 BMB 128B         1169.91           LC 5103 5/100 BMB 128B         1169.91           LC 5103 5/100 BMB 126B         1272.41           LC 5103 5/100 BMB 126B         1270.53           MS 5103 5/101 BMB 126B         1271.11           MS 5103 5/101 BMB 126B         1280.21           MS 5103 5/101 BMB 126B         1472.13           MS 5103 5/103 BMB 10.47 kclas         1472.13           MS 5100 BMB 810MB 10.47 kclas         1472.13           MS 5100 BMB 810MB 10.47 kclas         1498.00           1120 5/100 BMB 810MB 11.37 kclas         2499.00           1120 5/100 BMB 810MB 11.37 kclas         2499.00           4110 5/100 BMB 810MB 11.37 kclas         2499.00           4120 5/100 BMB 810MB 11.37 kclas         2499.00 <td< td=""><td>365XD 5100 6M8 810M8 10.4* dual 4X CD         2384.7           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538.85           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538.85           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538.85           365XD 5120 6M8 10M8 10.4* autive 4X CD         3518.95           365XD 5120 6M8 10M8 11.3* dual         2746.64           560 5100 6M8 10M8 11.3* dual         2746.64           560 5100 6M8 10M8 12.1* active         7745.64           560 5100 6M8 10M8 12.1* active         4427 71           700E 5120 6M8 10M8 12.1* active         4427 71           700E 5131 16M8 10.860 12.1* active         566 61           700E 5131 16M8 12.1* active         566 61           700E 5131 16M8 12.1* active         566 61           700E 5131 16M8 12.1* active         566 61           700E 5130 16M8 12.1* active         566 61           700E 5120 08M8 10.48 11.3* dual         258 80           700E 5120 08M8 10.661 12.1* active         566 81           700E 5120 08M8 10.661 12.1* active         568 8</td><td>MD-4000 color proteinstructment 688.00 brother. HL-720 laser. 351.81 HL-720 laser. 399.99 MFC-16900 las 6-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 BJ-2-420. 287.80 BJ-2-20. 287.80 BJ-2-20.8</td><td>Adaptee 1542CP SLSI Master Att</td></td<>	365XD 5100 6M8 810M8 10.4* dual 4X CD         2384.7           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538.85           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538.85           365XD 5120 6M8 10M8 10.4* dual 4X CD         2538.85           365XD 5120 6M8 10M8 10.4* autive 4X CD         3518.95           365XD 5120 6M8 10M8 11.3* dual         2746.64           560 5100 6M8 10M8 11.3* dual         2746.64           560 5100 6M8 10M8 12.1* active         7745.64           560 5100 6M8 10M8 12.1* active         4427 71           700E 5120 6M8 10M8 12.1* active         4427 71           700E 5131 16M8 10.860 12.1* active         566 61           700E 5131 16M8 12.1* active         566 61           700E 5131 16M8 12.1* active         566 61           700E 5131 16M8 12.1* active         566 61           700E 5130 16M8 12.1* active         566 61           700E 5120 08M8 10.48 11.3* dual         258 80           700E 5120 08M8 10.661 12.1* active         566 81           700E 5120 08M8 10.661 12.1* active         568 8	MD-4000 color proteinstructment 688.00 brother. HL-720 laser. 351.81 HL-720 laser. 399.99 MFC-16900 las 6-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 MFC-4580 5-in-1 798.80 BJ-2-420. 287.80 BJ-2-20. 287.80 BJ-2-20.8	Adaptee 1542CP SLSI Master Att
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 5/30MB         1004.96           LC 5103 5/100 6MB 5/30MB         1004.96           LC 5103 5/100 6MB 5/20MB         1169 61           LC 5103 5/100 6MB 5/20MB         1169 61           LC 5103 5/100 6MB 5/20MB         1169 61           LC 5103 5/103 6MB 5/20MB         1169 61           LC 5103 5/103 16MB 1/20B         1277.11           LS 5103 5/103 16MB 1/20B         1277.11           MS 5103 5/103 16MB 1/20B         1287.11           MS 5103 5/103 16MB 1/20B         1287.11           MS 5100 5/100 16MB 1/20B         1282.01           MS 5100 5/100 16MB 1/20B         1282.01           MS 5103 5/133 16MB 1/20B         1282.01           MS-T 5100 5/100 16MB 1/20B         1477.33           CCMPAC         1290.01           MS-T 5100 6MB 810MB 10.4" active         2499.00           1120 5/100 6MB 810MB 10.4" active         2499.00           1120 5/100 6MB 810MB 10.4" active         2499.00           1120 5/100 6MB 810MB 10.4" active <td>365XD 5100 6MB 810MB 10.4* dual 4X CD 23848.1 365XD 5120 6MB 10MB 10.4* dual 4X CD 2358 80 365XD 5120 6MB 108CB 11.3* dual 4X CD 2358 80 365XD 5120 6MB 10XB 11.3* dual 4X CD 2358 80 560 5100 6MB 10XB 11.3* dual 4X CD 3578 80 560 5100 6MB 10XB 11.3* dual 4X CD 3578 80 560 5100 6MB 10XB 11.3* dual 4X CD 3578 80 560 5100 6MB 10XB 11.3* dual 4X CD 3578 80 560 5100 6MB 10XB 12.1* active 3745.64 5760 5133 16MB 12GB 12.1* active 4422 35 760 5133 16MB 12GB 12.1* active 4422 35 760 5513 16MB 12GB 12.1* active 4422 35 760 5513 16MB 12GB 12.1* active 4422 35 760 5513 16MB 12GB 12.1* active 442 35 760 5513 16MB 12GB 12.1* active 4X CD 5799.38 760 5513 16MB 12GB 12.1* active 4X CD 5799.38 760 5513 16MB 12GB 12.1* active 4X CD 461 12.3 760 55150 16MB 21MB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 8X CD 2246 000 761 5500 204 13 25GB 8X CD 2246 000 7</td> <td>MD-4000 color proteins/conner         688.00           brother.         State         351.81           HL-720 laser         390.99         351.81           HL-720 laser         390.99         390.99           MFC-1960/Rus 6-tr-1         496.99         496.99           MFC-4500 b-th-1         798.89         700.80           MFC-4500 b-th-1         798.99         297.29           BJ-30 monochrome         297.29         297.29           BJ-24100         297.29         293.04           BJ-420 monochrome         299.00         293.04           BJ-420 monochrome         299.00         299.45           L0270 330.04         L02170         399.00           L0270 330.04         L02170         599.00           L0270 330.04         L02170         599.00           L0370 390.04         159.00         185.41           Stylus 1500 590.07         179.00         179.00           Stylus 1500 500         279.00</td> <td>Adaptee 1542CP SLSI Natser At</td>	365XD 5100 6MB 810MB 10.4* dual 4X CD 23848.1 365XD 5120 6MB 10MB 10.4* dual 4X CD 2358 80 365XD 5120 6MB 108CB 11.3* dual 4X CD 2358 80 365XD 5120 6MB 10XB 11.3* dual 4X CD 2358 80 560 5100 6MB 10XB 11.3* dual 4X CD 3578 80 560 5100 6MB 10XB 11.3* dual 4X CD 3578 80 560 5100 6MB 10XB 11.3* dual 4X CD 3578 80 560 5100 6MB 10XB 11.3* dual 4X CD 3578 80 560 5100 6MB 10XB 12.1* active 3745.64 5760 5133 16MB 12GB 12.1* active 4422 35 760 5133 16MB 12GB 12.1* active 4422 35 760 5513 16MB 12GB 12.1* active 4422 35 760 5513 16MB 12GB 12.1* active 4422 35 760 5513 16MB 12GB 12.1* active 442 35 760 5513 16MB 12GB 12.1* active 4X CD 5799.38 760 5513 16MB 12GB 12.1* active 4X CD 5799.38 760 5513 16MB 12GB 12.1* active 4X CD 461 12.3 760 55150 16MB 21MB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 1.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 12.1* active 4X CD 461 12.3 760 55150 16MB 2.2GB 8X CD 2246 000 761 5500 204 13 25GB 8X CD 2246 000 7	MD-4000 color proteins/conner         688.00           brother.         State         351.81           HL-720 laser         390.99         351.81           HL-720 laser         390.99         390.99           MFC-1960/Rus 6-tr-1         496.99         496.99           MFC-4500 b-th-1         798.89         700.80           MFC-4500 b-th-1         798.99         297.29           BJ-30 monochrome         297.29         297.29           BJ-24100         297.29         293.04           BJ-420 monochrome         299.00         293.04           BJ-420 monochrome         299.00         299.45           L0270 330.04         L02170         399.00           L0270 330.04         L02170         599.00           L0270 330.04         L02170         599.00           L0370 390.04         159.00         185.41           Stylus 1500 590.07         179.00         179.00           Stylus 1500 500         279.00	Adaptee 1542CP SLSI Natser At
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 5/30MB         1004.96           LC 5103 5/100 6MB 5/30MB         1004.96           LC 5133 5/133 6MB 5/30MB         1149 91           LC 5133 5/133 6MB 5/30MB         1149 91           LC 5105 5/165 6MB 1/20B         1177.35           MS 5100 5/100 6MB 1/20B         1177.35           MS 5103 5/131 6MB 1/20B         1177.35           MS 5103 5/131 6MB 1/20B         1177.35           MS 5133 5/133 16MB 1/20B         1177.35           MS 5100 5/100 16MB 1/20B         1181.87           Brave Mini-Howera         1921.67           Brave Mini-Howera         1921.68         1329.11           MS-T 5103 5/103 16MB 1/20B         1174.24           MS-T 5100 5/100 16MB 1/20B         1472.33           CCMPAC         1285.01           MS-T 5100 5/100 16MB 1/20B         1472.33           L20 5/100 8MB 810MB 10.4" ctual         1499.00           1120 5/100 8MB 810MB 10.4" ctual         2499.00           1120 5/100 8MB 810MB 11.3" ctual         2499.00           1120 5/100 8MB 810MB 11.3" ctual         2499.00           1120 5/100 8MB 810MB 10.4" cture         3440.00           L20 5/100 8MB 810MB	365XD 5100 6M8 810M8 10.4* dual 4X CD         238.4.17           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         354.8           365XD 5120 6M8 10M8 11.3* dual         2746.6           560 5100 6M8 10M8 11.3* dual         2746.6           560 5100 8M8 10M8 10.4* dual 4X CD         3746.6           560 5100 8M8 10M8 10.4* dual 4X CD         3746.6           560 5100 10M8 10M8 12.1* achre         4745.6           760 5131 10M8 10M8 12.1* achre         4727 11           760 5131 10M8 12G8 12.1* achre         4727 17           760 5131 10M8 12G8 12.1* achre         490 97           760 5131 10M8 12G8 12.1* achre         490 97           760 5131 10M8 12G8 12.1* achre         490 97           760 510 10M8 810M8 12.1* achre         490 97           760 510 10M8 10M8 11.3* dual         250 9.00           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         433.23 <td>MD-4000 color proteinstructment         688.00           brother.         State           HL-720 laser         390.99           MFC-1800 Part         491.89           MFC-1600 Part         491.89           MFC-1600 Part         491.89           MFC-4500 Part         491.89           MFC-4500 Part         491.89           MFC-4500 Part         991.99           MFC-4500 Part         991.99           MFC-4500 Part         991.99           BJ-30 monochrome         265.50           BJC-70         297.28           BJC-240         197.90           BJC-4200         295.00           BJC-440         197.90           MultiPASS 600 multi-function         486.00           EPSON'         197.21           PK8000+         1987.23           PK8000+         1987.23           PK8000+         1987.23           PK8000-         1987.03           LX300         95.00           Stylus 1500         975.00           Stylus Color 500         279.00           Stylus Color 500         279.00           Stylus Color 500         279.00  </td> <td>Adaptee 1542CP SLSI Natser At</td>	MD-4000 color proteinstructment         688.00           brother.         State           HL-720 laser         390.99           MFC-1800 Part         491.89           MFC-1600 Part         491.89           MFC-1600 Part         491.89           MFC-4500 Part         491.89           MFC-4500 Part         491.89           MFC-4500 Part         991.99           MFC-4500 Part         991.99           MFC-4500 Part         991.99           BJ-30 monochrome         265.50           BJC-70         297.28           BJC-240         197.90           BJC-4200         295.00           BJC-440         197.90           MultiPASS 600 multi-function         486.00           EPSON'         197.21           PK8000+         1987.23           PK8000+         1987.23           PK8000+         1987.23           PK8000-         1987.03           LX300         95.00           Stylus 1500         975.00           Stylus Color 500         279.00           Stylus Color 500         279.00           Stylus Color 500         279.00	Adaptee 1542CP SLSI Natser At
8314 5/200 24MB 40B 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 300MB         1004.96           LC 5103 5/103 6MB 300MB         1004.96           LC 5103 5/103 6MB 300MB         1199.91           LC 5103 5/103 16MB 12GB         1199.91           MS 5100 5/100 16MB 12GB         1191.91           MS 5103 5/103 16MB 12GB         1207.11           MS 5103 5/103 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         174.24           MS 5103 5/103 16MB 12GB         174.24           MS 5103 5/103 16MB 12GB         1274.23           MS 5103 5/103 16MB 12GB         1280.01           MS 5103 5/103 16MB 12GB         1280.01           MS 5100 5/100 16MB 12/0B         1280.01           MS 5100 5/100 16MB 10.04 6.10.47         1280.01           MS 7100 5/100 16MB 10.04 6.10.47         1299.00           1120 5/100 6MB 10.0406B 11.37 <td>365XD 5100 6M8 810M8 10.4* dual 4X CD         238.4.17           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         354.8           365XD 5120 6M8 10M8 11.3* dual         2746.6           560 5100 6M8 10M8 11.3* dual         2746.6           560 5100 8M8 10M8 10.4* dual 4X CD         3746.6           560 5100 8M8 10M8 10.4* dual 4X CD         3746.6           560 5100 10M8 10M8 12.1* achre         4745.6           760 5131 10M8 10M8 12.1* achre         4727 11           760 5131 10M8 12G8 12.1* achre         4727 17           760 5131 10M8 12G8 12.1* achre         490 97           760 5131 10M8 12G8 12.1* achre         490 97           760 5131 10M8 12G8 12.1* achre         490 97           760 510 10M8 810M8 12.1* achre         490 97           760 510 10M8 10M8 11.3* dual         250 9.00           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         433.23     <td>MD-4000 coder proteinstructment         689.00           brother.         S1.81           HL-720 laser         399.99           MFC-1960/Rs 6-tr-1         499.69           MFC-1960/Rs 6-tr-1         799.80           MFC-1600/Rs 6-tr-1         799.80           MFC-4500 fs-tr-1         799.80           MC-200         297.81           BJ-30 monochrome         297.50           BJ-420         799.00           MultiPASS 00 multi-function         490.00           MultiPASS 00 multi-function         490.00           EPSON         137.23           FX870         1387.24           C0370         330.04           L02170         599.00           LX300         195.00           Stylus 1500         995.00           Stylus 1500         179.00           Stylus 1500         779.00           Stylus Color 100         779.00           Stylus Color 100         779.00</td><td>Adapte         1542.0-5         542.0-5         742.0-5           Adapte         1542.0-5         743.0-5         743.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           MODE MS         Image: Contrast Market Mode Mode Mode Mode Mode Mode Mode Mode</td></td>	365XD 5100 6M8 810M8 10.4* dual 4X CD         238.4.17           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         354.8           365XD 5120 6M8 10M8 11.3* dual         2746.6           560 5100 6M8 10M8 11.3* dual         2746.6           560 5100 8M8 10M8 10.4* dual 4X CD         3746.6           560 5100 8M8 10M8 10.4* dual 4X CD         3746.6           560 5100 10M8 10M8 12.1* achre         4745.6           760 5131 10M8 10M8 12.1* achre         4727 11           760 5131 10M8 12G8 12.1* achre         4727 17           760 5131 10M8 12G8 12.1* achre         490 97           760 5131 10M8 12G8 12.1* achre         490 97           760 5131 10M8 12G8 12.1* achre         490 97           760 510 10M8 810M8 12.1* achre         490 97           760 510 10M8 10M8 11.3* dual         250 9.00           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         432.3           760 510 10M8 10.860 12.1* achre         433.23 <td>MD-4000 coder proteinstructment         689.00           brother.         S1.81           HL-720 laser         399.99           MFC-1960/Rs 6-tr-1         499.69           MFC-1960/Rs 6-tr-1         799.80           MFC-1600/Rs 6-tr-1         799.80           MFC-4500 fs-tr-1         799.80           MC-200         297.81           BJ-30 monochrome         297.50           BJ-420         799.00           MultiPASS 00 multi-function         490.00           MultiPASS 00 multi-function         490.00           EPSON         137.23           FX870         1387.24           C0370         330.04           L02170         599.00           LX300         195.00           Stylus 1500         995.00           Stylus 1500         179.00           Stylus 1500         779.00           Stylus Color 100         779.00           Stylus Color 100         779.00</td> <td>Adapte         1542.0-5         542.0-5         742.0-5           Adapte         1542.0-5         743.0-5         743.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           MODE MS         Image: Contrast Market Mode Mode Mode Mode Mode Mode Mode Mode</td>	MD-4000 coder proteinstructment         689.00           brother.         S1.81           HL-720 laser         399.99           MFC-1960/Rs 6-tr-1         499.69           MFC-1960/Rs 6-tr-1         799.80           MFC-1600/Rs 6-tr-1         799.80           MFC-4500 fs-tr-1         799.80           MC-200         297.81           BJ-30 monochrome         297.50           BJ-420         799.00           MultiPASS 00 multi-function         490.00           MultiPASS 00 multi-function         490.00           EPSON         137.23           FX870         1387.24           C0370         330.04           L02170         599.00           LX300         195.00           Stylus 1500         995.00           Stylus 1500         179.00           Stylus 1500         779.00           Stylus Color 100         779.00           Stylus Color 100         779.00	Adapte         1542.0-5         542.0-5         742.0-5           Adapte         1542.0-5         743.0-5         743.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           MODE MS         Image: Contrast Market Mode Mode Mode Mode Mode Mode Mode Mode
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 BMB 5/30MB         1004.96           LC 5103 5/100 BMB 5/30MB         1044118           LC 5133 5/133 BMB 5/30MB         114911           LC 5133 5/133 BMB 5/30MB         114911           LC 5105 5/165 IGMB 1/2GB         1177.35           MS 5100 5/100 IGMB 1/2GB         1177.35           MS 5100 5/100 IGMB 1/2GB         1177.35           MS 5103 5/103 IGMB 1/2GB         1177.35           MS 5103 5/103 IGMB 1/2GB         1177.35           MS 5103 5/103 IGMB 1/2GB         1174.24           MS 5105 5/165 IGMB 2/1GB 1/2GB         1174.24           MS 5105 5/100 IGMB 1/2GB         1174.24           MS 5105 5/100 IGMB 1/2GB         1174.24           MS 5100 5/100 IGMB 1/2GB         1174.24           MS 5100 5/100 IGMB 1/2GB         1472.33           CCUMPAC         1205/100 BMB 810MB 10.4" ctask         1499.00           1120 5/100 BMB 810MB 10.4" ctask         1499.00         11201 5/100 BMB 810MB 11.3" ctask         2499.00           4120 5/120 IGMB 1/2GB 11.3" ctask         2499.00         14100 5/100 BMB 810MB 11.3" ctask         2499.00           4120 5/120 IGMB 1/2GB 11.3" ctask         2409.00         14100 5/100 BMB 810MB 11.3" cta	365XD 5100 6M8 810M8 10.4* dual 4X CD         238.4.17           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         238.8.3           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8.3           365XD 5120 6M8 10M8 10.4* dual 4X CD         354.8.3           365XD 5120 6M8 10M8 11.3* dual         2746.6           560 5100 6M8 10M8 11.3* dual         2746.6           560 5100 8M8 10M8 12.1* active         2746.6           560 5102 6M8 10M8 10.68 12.1* active         418.5           760 5133 16M8 10.68 12.1* active         418.5           760 5133 16M8 12.68 12.1* active         400 74.1           760 5133 16M8 12.68 12.1* active         400 87.4           760 5133 16M8 12.68 12.1* active         509 87           760 513 16M8 12.68 12.1* active         509 87           760 513 16M8 12.68 12.1* active         509 87           760 512 10 8M8 13.050 12.1* active         430 2.9           760 512 10 8M8 10.86 11.2* active         509 87           760 512 10 8M8 10.86 12.1* active         430 2.9           760 512 10 8M8 10.86 11.2* active         430 2.9           760 512 10 8M8 10.86 18 12.1* active         430 2.9           760 512 10 8M8 10.86 18 12.1* ac	MD-4000 color proteinstructment         688.00           brother.         S1.81           HL-720 laser         39.99           MFC-16900 sc 5-h-1         495.90           MFC-2000 sc 5-h-1         795.80           MFC-4500 c 3-h-1         795.80           BJ-30 monochrome         287.36           BJ-2620         277.80           BJ-2620         287.30           BJ-2620         289.80           L02070	Adapte         1542.0-5         542.0-5         742.0-5           Adapte         1542.0-5         743.0-5         743.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           MODE MS         Image: Contrast Market Mode Mode Mode Mode Mode Mode Mode Mode
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 BMB 5/30MB         1004.96           LC 5100 5/100 BMB 5/30MB         1064.96           LC 5133 5/133 BMB 5/30MB         1169.91           LC 5100 5/100 BMB 1/2GB         1169.91           LC 5100 5/100 BMB 1/2GB         1177.85           MS 5100 5/100 BMB 1/2GB         1174.24           MS 5100 5/100 BMB 1/2GB         1399.11           MS 5100 5/100 BMB 1/2GB         1399.11           MS 5100 5/100 BMB 1/2GB         1499.00           1120 5/100 BMB 810MB 10.4" active         1499.00           1120 5/100 BMB 810MB 11.3" dual         2499.00           1120 5/100 BMB 810MB 11.3" du	365XD 51x0 6M8 810M8 10.4* dual 4X CD         238.4.17           365XD 51x0 6M8 10M8 10.4* dual 4X CD         238.4.17           365XD 51x0 6M8 10M8 10.4* dual 4X CD         238.4.17           365XD 51x0 6M8 10M8 10.4* dual 4X CD         238.4.5           365XD 51x0 6M8 10M8 10.4* dual 4X CD         238.4.5           365XD 51x0 6M8 10M8 11.3* dual.         2746.64           540 5100 5M8 10M8 11.3* dual.         2746.64           540 5100 6M8 10M8 11.3* dual.         2746.74           540 5100 6M8 10M8 11.2* atrive         4422 25           760E 5120 6M8 10M8 12.1* atrive.         4422 71           760E 5130 16M8 12.058 12.1* atrive 4X CD.         5479.98           760E 5130 16M8 12.058 12.1* atrive.         5499.97           760E 5130 16M8 12.058 12.1* atrive.         5499.77           760E 5130 16M8 12.058 12.1* atrive.         5499.77           760E 5130 16M8 13.058 11.3* dual.         2599.90           760E 5130 16M8 12.058 12.1* atrive.         5499.77           760E 5130 16M8 12.058 12.1* atrive.         5499.77           760E 5131 16M8 12.058 12.1* atrive.         549.96           760E 5131 16M8	MD-4000 color proteinstructment         688.00           brother.         S1.81           HL-720 laser         39.99           MFC-16900 sc 5-h-1         495.90           MFC-2000 sc 5-h-1         795.80           MFC-4500 c 3-h-1         795.80           BJ-30 monochrome         287.36           BJ-2620         277.80           BJ-2620         287.30           BJ-2620         289.80           L02070	Adapte         1542.0-5         542.0-5         742.0-5           Adapte         1542.0-5         743.0-5         743.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           MODE MS         Image: Contrast Market Mode Mode Mode Mode Mode Mode Mode Mode
B14 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/20MB         1149.91           LC 5103 5/103 16MB 1/20B         1111.90           MS 5100 5/100 16MB 1/20B         127.11           MS 5103 5/133 16MB 1/20B         1282.17           Bravo Mini-towera         148.216B         1286.01           MS-T 5100 5/100 16MB 1/20B         174.24           MS-T 5100 5/100 16MB 1/20B         174.24           MS-T 5100 5/100 16MB 1/20B         127.13           MS-T 5100 5/100 16MB 1/20B         127.13           MS-T 5100 5/100 16MB 1/20B         1280.01           MS-T 5100 5/100 16MB 1/20B         1472.33           CDCMPAC         1120 5/100 6MB 8/10MB 1/3 / dual         2499.00           1120 5/100 6MB 8/10MB 1/3 / dual         2499.00         14100 5/100 6MB 8/10MB 1/3 / dual         2499.00           1120 5/120 16MB 1/6MB 1/6 / actactee         3249.00         1420	365XD 5100 6M8 810M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 11.3* dual.         2746.6*           365XD 5120 6M8 10M8 11.3* dual.         2746.6*           560 5100 6M8 10M8 11.2*         1* dual.           5760 5120 6M8 10M8 11.2*         1* dual.           760E 5120 6M8 12M8 12.1* active         4422 25           760E 5130 16M8 12.0*         1.2* active         5069 07           760E 5130 16M8 12.0*         1.2* dual.*         5469 07           760E 5130 16M8 12.0*         1.2* dual.*         5469 07           760E 5130 16M8 12.0*         1.2* dual.*         5469 07           760E 5130 16M8 10.4*         1.3* dual.         2469 .0*           760E 5120 6M8 10M8 10.4*         1.3* dual.         2469 .0*           760E 5120 6M8 10M8 10.4*         1.3* dual.         2469 .0*           760E 5120 6M8 10M8 10.4*	MD-4000 coder proteinstructment         689.00           brother.         51.81           HL-720 laser         351.81           HL-720 laser         399.99           MFC-1960/Rus 6-tr-1         499.99           MFC-1690/Rus 6-tr-1         799.89           MFC-4580 5-tr-1         798.99           MFC-4580 5-tr-1         798.99           MFC-4580 5-tr-1         798.99           MFC-4580 5-tr-1         798.99           BJ-30 monochroms         255.50           BJ-6-20         399.00           BJ-6-420         399.00           BJ-6-420         399.00           BJ-6-420         279.00           MultiPASS 000 multi-function         499.00           BJ-6-420         299.00           BJ-6-420         299.00           BJ-6-420         299.00           BJ-728         299.01           BJ-729         499.02           BJ-720         399.00           BJ-720         299.45           L02707         599.00           L02707         599.00           Stylus 1500         179.00           Stylus 1500         179.00           Stylus 1500         179.00	Adapte         1542.0-5         542.0-5         742.0-5           Adapte         1542.0-5         743.0-5         743.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           MODE MS         Image: Contrast Market Mode Mode Mode Mode Mode Mode Mode Mode
8314 5/200 24M8 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 BMB 5/30M8         1004.96           LC 5100 5/100 BMB 5/30M8         1049.91           LC 5133 5/133 BMB 5/30M8         1149.91           LC 5100 5/100 BMB 1/26B         1149.91           LC 5100 5/100 BMB 1/26B         1177.35           MS 5100 5/100 BMB 1/26B         1177.35           MS 5100 5/100 BMB 1/26B         1177.35           MS 5100 5/100 BMB 1/26B         1370.16           MS 5100 5/100 BMB 1/26B         1372.31           MS 5100 5/100 BMB 1/26B         1372.31           MS 5100 5/100 BMB 1/26B         1174.24           MS-T 5100 5/100 BMB 1/26B         1389.11           MS-T 5100 5/100 BMB 1/26B         1389.01           MS-T 5100 5/100 BMB 1/26B         1389.01           MS-T 5100 5/100 BMB 1/26B         1389.01           MS-T 5100 5/100 BMB 1/26B         1472.33           CUMPAD         1205/100 BMB 8/0 B 1/3 ' cual         1499.00           1120 5/100 BMB 8/0 MB 1/3 ' active         3749.00         11205/100 BMB 8/0 MB 1/3 ' active         3749.00           1120 5/100 BMB 8/0 MB 1/3 ' actual         2499.00         14105/100 BMB 8/0 MB 1/3 ' actual         3299.00         14105/100 BMB 8/0 MB 1/3 ' actual	365XD 5100 6M8 810M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 11.3* dual.         2746.6*           365XD 5120 6M8 10M8 11.3* dual.         2746.6*           560 5100 6M8 10M8 11.2*         1* dual.           5760 5120 6M8 10M8 11.2*         1* dual.           760E 5120 6M8 12M8 12.1* active         4422 25           760E 5130 16M8 12.0*         1.2* active         5069 07           760E 5130 16M8 12.0*         1.2* dual.*         5469 07           760E 5130 16M8 12.0*         1.2* dual.*         5469 07           760E 5130 16M8 12.0*         1.2* dual.*         5469 07           760E 5130 16M8 10.4*         1.3* dual.         2469 .0*           760E 5120 6M8 10M8 10.4*         1.3* dual.         2469 .0*           760E 5120 6M8 10M8 10.4*         1.3* dual.         2469 .0*           760E 5120 6M8 10M8 10.4*	MD-4000 coder proteinstructment         689.00           Drother.         State         351.81           HL-720 laser         390.99           MFC-1620/Ras 6-h-1         798.80           MFC-1620/Ras 6-h-1         798.80           MFC-6300 5-h-1         798.80           MFC-64300 5-h-1         798.80           MFC-64300 5-h-1         798.80           MFC-64300 5-h-1         798.80           MFC-64300 5-h-1         798.00           BJ-30 monochroms         265.50           BJC-70         297.38           BJC-6420         396.00           BJC-4200         799.00           MulfiPA53 600 multi-tunction         689.00           BJC-4200         899.00           BJC-4200         899.	Adapte         1542.0-5         542.0-5         742.0-5           Adapte         1542.0-5         743.0-5         743.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           Promes ELDEMAX ISA 2HD on-but BIOS 6559.4-6         22.8         745.0-5         743.0-5           MODE MS         Image: Contrast Market Mode Mode Mode Mode Mode Mode Mode Mode
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1099.91           LC 5103 5/103 6MB 5/30MB         1199.91           LC 5103 5/103 6MB 5/20MB         1199.91           LC 5103 5/103 6MB 5/20MB         1199.91           LC 5103 5/103 16MB 1/20B         1171.51           MS 5100 5/100 16MB 1/20B         1171.51           MS 5103 5/133 16MB 1/20B         1227.11           MS 5103 5/133 16MB 1/20B         1227.11           MS 5100 5/100 16MB 1/20B         1274.91           MS 5100 5/100 16MB 1/20B         1274.91           MS 5100 5/100 16MB 1/20B         1274.91           MS 5100 5/100 16MB 1/20B         1282.01           MS-T 5100 5/100 16MB 1/20B         1282.01           MS-T 5100 5/100 16MB 1/20B         1286.01           MS-T 5100 5/100 16MB 1/20B         1474.24           MS 7100 6MB 8/10MB 10.4* dual         1499.00           1120 5/100 6MB 8/10MB 10.4* dual         1499.00           1120 5/100 6MB 8/10MB 10.4* dual         1499.00           1120 5/100 6MB 8/10MB 10.4* dual         2480.00           4120 5/120 16MB 10	365XD 51x0 64X8 810M8 10.4* dual 4X CD         2384.7           365XD 51x0 64X8 10M8 10.4* dual 4X CD         2384.8           365XD 51x0 64X8 10M8 104% 104* active 4X CD         2384.8           365XD 51x0 64X8 10M8 104% 104* active 4X CD         2384.8           365XD 51x0 64X8 10M8 104% 11.3* dual.         2746.6           365XD 51x0 64X8 10M8 11.3* dual.         2746.6           560 5100 64X8 10M8 11.3* dual.         2746.6           560 5100 64X8 10M8 11.3* dual.         2746.6           560 5100 64X8 10M8 110M8 11.3* dual.         2746.6           560 5100 64X8 10M8 110M8 121* active.         2746.6           560 5100 64X8 10M8 112.1* active.         4422 25           760E 5133 164X8 12G8 12.1* active.         4422 36           760E 5133 164X8 12G8 12.1* active.         569 917           760E 5133 164X8 12G8 12.1* active.         569 917           760E 5133 164X8 12G8 12.1* active.         569 917           760E 5130 164X8 12G8 12.1* active.         569 917           760E 5120 64X8 32G8 11.3* dual.         564 5166	MD-4000 coder proteinstructment         689.00           Drother.         State         351.81           HL-720 laser         390.99           MFC-1620/Ras 6-h-1         798.80           MFC-1620/Ras 6-h-1         798.80           MFC-6300 E-h-1         798.80           MFC-64300 E-h-1         798.80           MFC-64300 E-h-1         798.80           MFC-64300 E-h-1         798.80           MFC-64300 E-h-1         798.00           BJ-30 monochroms         265.50           BJC-70         297.38           BJC-6420         396.00           BJC-4200         799.00           MulfPA53 800 multi-function         649.00           BJC-4200         899.00           BJC-4200         899.0	Adaptee 1542CP SLSI Natser At
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1049.91           LC 5103 5/103 6MB 5/20MB         1169.91           LC 5103 5/103 6MB 5/20MB         1169.91           LC 5103 5/103 6MB 5/20MB         1169.91           LC 5103 5/103 16MB 1/20B         1277.11           LS 5103 5/103 16MB 1/20B         1277.11           MS 5103 5/103 16MB 1/20B         1287.11           MS 5103 5/103 16MB 1/20B         1287.11           MS 5100 5/100 16MB 1/20B         1282.01           MS 5100 5/100 16MB 1/20B         1282.01           MS 5103 5/133 16MB 1/20B         1282.01           MS-T 5100 5/100 16MB 1/20B         1477.33           CDCMPAC         1280.01           MS-T 5100 6MB 8/0MB 10.4" ackwe         199.00           1120 5/100 6MB 8/0MB 10.4" ackwe         199.00           1120 5/100 6MB 8/0MB 10.4" ackwe         2997.00           4110 5/100 6MB 8/0MB 10.4" ackwe	365XD 5100 6MB 810MB 10.4* dual 4X CD 2304.17 365XD 5120 6MB 100KB 10.4* dual 4X CD 2354 80 365XD 5120 6MB 100KB 10.4* dual 4X CD 2354 80 365XD 5120 6MB 100KB 10.4* dual 4X CD 2354 80 365XD 5120 6MB 100KB 10.4* dual 4X CD 2354 80 365XD 5120 6MB 100KB 11.3* dual 2746.0* 560 5100 6MB 100KB 11.3* dual 2746.0* 560 5100 6MB 100KB 12.1* active 3745.0* 760 5103 6MB 100KB 12.1* active 440 276 760 510 6MB 100KB 12.1* active 440 CD 54077.1 760 510 6MB 100KB 12.1* active 440 CD 54077.1 760 510 6MB 100KB 12.1* active 450 5176 760 5150 16MB 2.16B 12.1* active 450 5176 760 5150 16MB 1.06GB 12.1* active 450 5176 760 5150 6MB 100KB 11.3* dual 256 9.0° 760 5150 6MB 100KB 12.1* active 450 5182 760 5151 6MB 1.06GB 12.1* active 450 5182 760 55150 6MB 10.65B 12.5* active 450 5182 760 55150 6MB 12.5* active 450 5182 760 550 55150 16MB 12.5* active 450 5182 760 550 5516 16MB 12.5* active 450 5182 760 550 5513 16MB 12.5* active 1586 550	MD-4000 coder printer/conner         688.00           Drother.         State         390.99           HL-720 laser         390.99         390.99           MFC-1620/Ras 6-h-1         798.80         490.99           MFC-61500 5-h-1         798.80         490.99           MFC-61500 5-h-1         798.80         590.99           MFC-61500 5-h-1         798.80         590.99           MFC-61500 5-h-1         798.80         500.99           BJ-30 monochroms         265.50         50.67.73           BJC-240         179.00         396.90           BJC-4200         779.90         396.90           BJC-4200         779.90         MulfPASS 600 multi-function         589.00           DFX5000+         137.23         728.90         498.50           DFX5000+         137.23         59.00         139.723           DFX5000+         137.90         59.00         59.00           Stylus Color 500         179.00         59.00         179.00           Stylus Color 500         179.00         59.90         179.00           Stylus Pro color 500         179.00         59.90         179.00           Stylus Pro color 100         179.00         179.00         59.90	Adaptee 1542C/P SLSI Master Att.       282.65         Adaptee 1542C/P SLSI Master Att.       282.65         Adaptee 1542C/P SLSI Master Att.       283.65         Promese ELDEMAX ISA 2HD on-but BIOS 6559.46 + 22       23.85         Promese ELDEMAX ISA 2HD on-but BIOS 6559.46 + 22       23.86         MODE MS       Image: Compare Strength on the BIOS 6559.46 + 22         MODE MS       Image: Compare Strength on the BIOS 6559.46 + 22         ACCURA 336 V.34 Internal wifax       14.13         ACCURA 336 DSVD external       48.17         ACCURA 336 DSVD external       48.17         ACCURA 336 DSVD external       48.17         ACCURA 336 DSVD external       48.29         ACCURA 336 DSVD external       48.29         ACCURA 336 V.34 vice Internal       48.29         ACCURA 336 DSVD external       48.29         ACCURA 336 DSVD external witax       48.49         ACCURA 336 DSVD external witax       48.49         Vist V.33 A 35.6 Internal witax       48.49         Vist V.33 A 35.6 Internal witax       48.40         Vist V.33 A 35.6 Internal witax       48.40         Vist V.33 A 35.6 Internal witax       48.40         Vist V.34 35.6 Internal witax       48.40         Vist V.34 35.6 Internal witax       48.40 <t< td=""></t<>
8314 5/200 24MB 40B 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 530MB         1004.96           LC 5103 5/103 6MB 530MB         1094.91           LC 5103 5/103 6MB 530MB         1199.91           LC 5103 5/103 6MB 530MB         1199.91           LC 5103 5/103 6MB 520MB         1199.91           LC 5103 5/103 6MB 520MB         1199.91           LC 5103 5/103 16MB 12GB         1199.91           MS 5100 5/100 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         127.42           MS 5103 5/103 16MB 12GB         127.43           MS 5103 5/103 16MB 12GB         127.43           MS 5103 5/103 16MB 12GB         1280.01           NS-T 5100 5/100 16MB 810MB 12GB         1280.01           NS-T 5100 5/100 16MB 810MB 12.02         1280.01           NS-T 5100 5/100 16MB 810MB 10.4* active         1499.00           1120 5/101 06MB 810MB 10.4* active         1499.00           1120 5/100 6MB 810MB 10.4* acti	365XD 5100 6M8 810M8 10.4* dual 4X CD         253.6           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.6           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         2746.6           560 5100 6M8 10M8 11.3* dual         2746.6           560 5100 6M8 10M8 11.3* dual         2746.6           560 5100 8M8 10M8 12.1* active         2746.6           560 5100 8M8 10M8 12.1* active         443.7           760E 5120 8M8 10M8 12.1* active         443.7           760E 5131 6M8 1208 12.1* active         446.7           760E 5131 6M8 1208 12.1* active         560.9           760E 5131 6M8 1208 12.1* active         560.9           760E 5131 6M8 1208 12.1* active         560.9           760E 5130 1M8 1208 12.1* active         560.9           760E 5130 1M8 1208 12.1* active         560.9           760E 5130 1M8 10.8GB 12.1* active         560.9           760E 5130 1M8 10.8GB 12.1* active         560.9           760E 5130 1M8 10.8GB 12.1* active         560.9           760E 5120 0M8 10.8GB 11.3* dual         260.9           760E 5120 0M8 10.8GB 10.81 1.3* dual         260.9	MD-4000 coder printer/conner         689.00           brother.         51.81           HL-720 laser         351.81           HL-720 laser         399.99           MFC-16900 sch-11         798.89           MFC-16900 sch-11         798.89           MFC-4580 5-h-1         798.89           MC-70         297.85           BJ-20 monochrome         297.85           BJ-2400         398.00           MultiPASS C2500 color multi-function         490.00           MultiPASS C2500 color multi-function         490.00           MultiPASS C2500 color multi-function         490.01           L02070         330.04         102.01           L02170         599.00         179.00           Stylus 1500         995.00         179.00           Stylus 1500         779.00         379.00           Stylus Pro color         379.00         379.00           Stylus Pro color 100         379.00         379.00           Stylus Pro color 100	Adaptee 1542C/P SUSI Matser Att.         282.45           Adaptee 1542C/P SUSI Matser Att.         282.45           Adaptee 1542C/P SUSI Matser Att.         282.45           Promes ELDEMAX ISA 2HO on-but BIOS         28.45           Promes ELDEMAX ISA 2HO on-but BIOS         28.45           MODE VS         11.13           ACCURA 336 V:34 Internal wfax         14.13           ACCURA 336 V:34 Internal wfax         14.34           ACCURA 336 DSVD external         16.47           ACCURA 336 DSVD external         16.41           ACCURA 336 DSVD external         16.41           ACCURA 336 DSVD external         16.42           ACCURA 336 Strong wifes         16.42           VACURA 336 External wfax         16.42           VAS 33.6 Internal wfax         16.43
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1049.91           LC 5103 5/103 6MB 5/30MB         1049.91           LC 5103 5/103 6MB 5/20MB         1049.91           LC 5103 5/103 6MB 5/20MB         1049.91           LC 5105 5/103 6MB 1/20B         1277.11           LS 5105 5/103 16MB 1/20B         1277.11           MS 5103 5/103 16MB 1/20B         1277.11           MS 5103 5/103 16MB 1/20B         1287.11           MS 5103 5/103 16MB 1/20B         1287.11           MS 5105 5/100 16MB 1/20B         1287.11           MS 5105 5/100 16MB 1/20B         1282.91           MS 5103 5/133 16MB 1/20B         1282.01           MS-T 5100 5/100 16MB 1/20B         1282.01           MS-T 5100 5/100 16MB 1/20B         1477.33           CDCMPAC         1282.01           MS-T 5100 5/100 6MB 810MB 1/2 4/a close         1499.00           1120 5/100 6MB 810MB 1/3 / acla         2499.00           1120 5/100 6MB 810MB 1/3 / acla         2499.00           1120 5/100 6MB 810MB 1/1 / acla         2499.00           120 5/100 16MB 1/1/6MB 1/1 / ac	365XD 51x0 64X8 810M8 10.4* dual 4X CD         253x0           365XD 51x0 64X8 10M8 10.4* dual 4X CD         253x0           365XD 51x0 64X8 10M8 104% dual 4X CD         253x0           365XD 51x0 64X8 10M8 104% dual 4X CD         253x0           365XD 51x0 64X8 10M8 104% dual 4X CD         253x0           365XD 51x0 64X8 10M8 104% dual 4X CD         253x0           365XD 51x0 64X8 10M8 11.3* dual.         2746, 64           560 5100 64X8 10M8 11.3* dual.         2746, 64           560 5100 64X8 10M8 110M8 11.3* dual.         2746, 64           560 5100 64X8 10M8 110M8 12.1* dual.         2746, 64           560 5100 64X8 10M8 112 1* active         4422 25           760E 5120 64X8 12G8 12.1* active         4422 26           760E 5130 164X8 12G8 12.1* active         569 917           760E 5130 164X8 12G8 12.1* active         569 917           760E 5130 164X8 12G8 12.1* active         4422 26           760E 5130 164X8 12G8 12.1* active         569 917           760E 5130 164X8 12G8 12.1* active         430 24           760E 5140 04X8 13564 11.3* dual.         246 20           760E 5140 04X8 13564	MD-4000 coder printer/conner         688.00           brother.         State         351.81           HL-720 laser         351.81         351.81           HL-720 laser         399.99         351.81           MFC-1960/Rus 6-In-1         798.89         499.99           MFC-4580 5-In-1         798.89         499.99           MFC-4580 5-In-1         798.89         499.99           MFC-4580 5-In-1         798.89         499.99           MFC-4580 5-In-1         798.89         490.91           MFC-4580 5-In-1         798.89         490.91           Ju-2 440         297.29         390.02         390.02           BJ-240 monochrome         297.29         390.00         390.00           MultiPASS 020 multi-function         490.00         390.00           MultiPASS 000 multi-function         490.00         490.01           MultiPASS 000 multi-function         490.00         490.01           L02070         330.04         100.02         490.01           L02170         599.00         179.00         51ylus 1500         195.00           Stylus 1500         195.00         179.00         319.04         100.01           Stylus Pro XL color         179.00 <t< td=""><td>Adaptee 1942CP SUSI Master AV.       281.85         Adaptee 1942CP SUSI Master AV.       281.85         Promise EDEMAX ISA 2HO on-bit BIOS.       28.78         Promise EDEMAX ISA 2HO on-bit BIOS.       28.78         Image and the average and t</td></t<>	Adaptee 1942CP SUSI Master AV.       281.85         Adaptee 1942CP SUSI Master AV.       281.85         Promise EDEMAX ISA 2HO on-bit BIOS.       28.78         Promise EDEMAX ISA 2HO on-bit BIOS.       28.78         Image and the average and t
8314 5/200 24MB 40B 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 530MB         1004.96           LC 5103 5/103 6MB 530MB         1094.91           LC 5103 5/103 6MB 530MB         1199.91           LC 5103 5/103 6MB 530MB         1199.91           LC 5103 5/103 6MB 520MB         1199.91           LC 5103 5/103 6MB 520MB         1199.91           LC 5103 5/103 16MB 12GB         1199.91           MS 5100 5/100 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         127.11           MS 5103 5/103 16MB 12GB         127.42           MS 5103 5/103 16MB 12GB         127.43           MS 5103 5/103 16MB 12GB         127.43           MS 5103 5/103 16MB 12GB         1280.01           NS-T 5100 5/100 16MB 810MB 12GB         1280.01           NS-T 5100 5/100 16MB 810MB 12.02         1280.01           NS-T 5100 5/100 16MB 810MB 10.4* active         1499.00           1120 5/101 06MB 810MB 10.4* active         1499.00           1120 5/100 6MB 810MB 10.4* acti	365XD 5100 6M8 810M8 10.4* dual 4X CD         253.6           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.6           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         253.8           365XD 5120 6M8 10M8 10.4* dual 4X CD         2746.6           560 5100 6M8 10M8 11.3* dual         2746.6           560 5100 6M8 10M8 11.3* dual         2746.6           560 5100 8M8 10M8 12.1* active         2746.6           560 5100 8M8 10M8 12.1* active         443.7           760E 5120 8M8 10M8 12.1* active         443.7           760E 5131 6M8 1208 12.1* active         446.7           760E 5131 6M8 1208 12.1* active         560.9           760E 5131 6M8 1208 12.1* active         560.9           760E 5131 6M8 1208 12.1* active         560.9           760E 5130 1M8 1208 12.1* active         560.9           760E 5130 1M8 1208 12.1* active         560.9           760E 5130 1M8 10.8GB 12.1* active         560.9           760E 5130 1M8 10.8GB 12.1* active         560.9           760E 5130 1M8 10.8GB 12.1* active         560.9           760E 5120 0M8 10.8GB 11.3* dual         260.9           760E 5120 0M8 10.8GB 10.81 1.3* dual         260.9	MD-4000 coder printer/conner         689.00           brother.         51.81           HL-720 laser         351.81           HL-720 laser         399.99           MFC-16900 sch-11         798.89           MFC-16900 sch-11         798.89           MFC-4580 5-h-1         798.89           MC-70         297.85           BJ-20 monochrome         297.85           BJ-2400         398.00           MultiPASS C2500 color multi-function         490.00           MultiPASS C2500 color multi-function         490.00           MultiPASS C2500 color multi-function         490.01           L02070         330.04         102.01           L02170         599.00         179.00           Stylus 1500         995.00         179.00           Stylus 1500         779.00         379.00           Stylus Pro color         379.00         379.00           Stylus Pro color 100         379.00         379.00           Stylus Pro color 100	Adaptee 1942CP SUSI Matser ACI.         28145           Adaptee 1942CP SUSI Matser ACI.         28145           Promise EDEMAX ISA 2ND on-brit BIOS         2818           Promise EDEMAX ISA 2ND on-brit BIOS         2818           Adaptee 1942CP         Implementation and and another anothe
8314 5/200 24MB 4/36 8X CD         2499.80           Bravo Desktopa         1004.96           LC 5100 5/100 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1004.96           LC 5103 5/103 6MB 5/30MB         1049.91           LC 5103 5/103 6MB 5/30MB         1049.91           LC 5103 5/103 6MB 5/20MB         1049.91           LC 5103 5/103 6MB 5/20MB         1049.91           LC 5105 5/103 6MB 1/20B         1277.11           LS 5105 5/103 16MB 1/20B         1277.11           MS 5103 5/103 16MB 1/20B         1277.11           MS 5103 5/103 16MB 1/20B         1287.11           MS 5103 5/103 16MB 1/20B         1287.11           MS 5105 5/100 16MB 1/20B         1287.11           MS 5105 5/100 16MB 1/20B         1282.91           MS 5103 5/133 16MB 1/20B         1282.01           MS-T 5100 5/100 16MB 1/20B         1282.01           MS-T 5100 5/100 16MB 1/20B         1477.33           CDCMPAC         1282.01           MS-T 5100 5/100 6MB 810MB 1/2 4/a close         1499.00           1120 5/100 6MB 810MB 1/3 / acla         2499.00           1120 5/100 6MB 810MB 1/3 / acla         2499.00           1120 5/100 6MB 810MB 1/1 / acla         2499.00           120 5/100 16MB 1/1/6MB 1/1 / ac	365XD 51x0 64X8 810M8 10.4* dual 4X CD         253x0           365XD 51x0 64X8 10M8 10.4* dual 4X CD         253x0           365XD 51x0 64X8 10M8 104% dual 4X CD         253x0           365XD 51x0 64X8 10M8 104% dual 4X CD         253x0           365XD 51x0 64X8 10M8 104% dual 4X CD         253x0           365XD 51x0 64X8 10M8 104% dual 4X CD         253x0           365XD 51x0 64X8 10M8 11.3* dual.         2746, 64           560 5100 64X8 10M8 11.3* dual.         2746, 64           560 5100 64X8 10M8 110M8 11.3* dual.         2746, 64           560 5100 64X8 10M8 110M8 12.1* dual.         2746, 64           560 5100 64X8 10M8 112 1* active         4422 25           760E 5120 64X8 12G8 12.1* active         4422 26           760E 5130 164X8 12G8 12.1* active         569 917           760E 5130 164X8 12G8 12.1* active         569 917           760E 5130 164X8 12G8 12.1* active         4422 26           760E 5130 164X8 12G8 12.1* active         569 917           760E 5130 164X8 12G8 12.1* active         430 24           760E 5140 04X8 13564 11.3* dual.         246 20           760E 5140 04X8 13564	MD-4000 coder printer/conner         688.00           brother.         State         351.81           HL-720 laser         351.81         351.81           HL-720 laser         399.99         351.81           MFC-1960/Rus 6-In-1         798.89         499.99           MFC-4580 5-In-1         798.89         499.99           MFC-4580 5-In-1         798.89         499.99           MFC-4580 5-In-1         798.89         499.99           MFC-4580 5-In-1         798.89         490.91           MFC-4580 5-In-1         798.89         490.91           Ju-2 440         297.29         390.02         390.02           BJ-240 monochrome         297.29         390.00         390.00           MultiPASS 020 multi-function         490.00         390.00           MultiPASS 000 multi-function         490.00         490.01           MultiPASS 000 multi-function         490.00         490.01           L02070         330.04         100.02         490.01           L02170         599.00         179.00         51ylus 1500         195.00           Stylus 1500         195.00         179.00         319.04         100.01           Stylus Pro XL color         179.00 <t< td=""><td>Adaptee 1942CP SUSI Master AV.       281.85         Adaptee 1942CP SUSI Master AV.       281.85         Promise EDEMAX ISA 2HO on-bit BIOS.       28.78         Promise EDEMAX ISA 2HO on-bit BIOS.       28.78         Image and the average and t</td></t<>	Adaptee 1942CP SUSI Master AV.       281.85         Adaptee 1942CP SUSI Master AV.       281.85         Promise EDEMAX ISA 2HO on-bit BIOS.       28.78         Promise EDEMAX ISA 2HO on-bit BIOS.       28.78         Image and the average and t

Call for a **FREE CDW**<sup>®</sup> catalog!



### 800-959-4239 ww.c dw.com

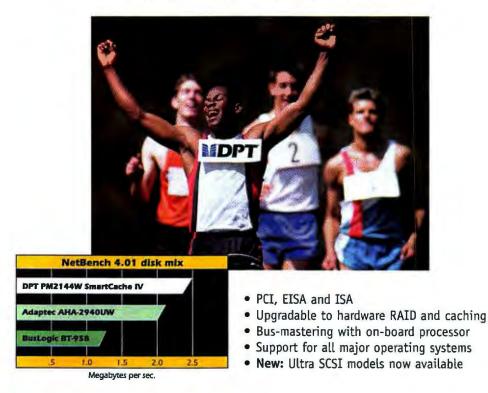
### Circle 133 on Inquiry Card.

# Π Π



# "Our competitors are solidly behind us."

20-50% behind us, to be exact.



This chart from the May, 1996 issue of **PC Magazine** (UK) shows the results described in their review of SCSI adapters entitled *"Survival of the Fastest"*. According to PC Magazine, *"SmartCache IV was demonstrably quicker than the other two [boards tested]."* (Adaptec 2940UW and BusLogic BT-958).

Here's your chance to get ahead of the competition. Call for more information about SmartCache IV SCSI adapters and modules. You'll see why we say: SmartCache, Smart Choice!





lew Ultra Wide Adapters Now Available

140 Candace Drive, Maitland, FL 32751 • Tel: 407-830-5522 • Fax: 407-260-6690 • sales@dpt.com • http://www.dpt.com

A popular Mac development tool steps out—this time, ready to do battle with a variety of platforms. By Raymond GA Côté

# Multiplatform CodeWarrior

etrowerks CodeWarrior is one of the all-time great development tools for the Macintosh. The latest release, CodeWarrior 10 (CW10), tackles C, C++, Object Pascal, and Java. Platform-wise, CW10 supports System 7 on 68K and PowerPC Macs.

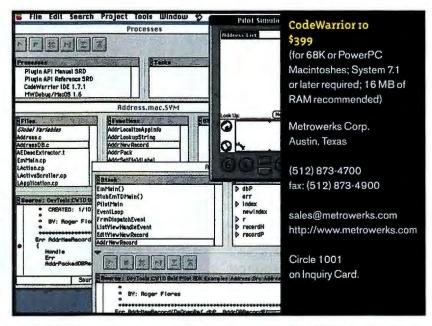
Eva

CodeWarrior is expanding beyond Mac programming with development kits for General Magic's Magic Cap and the new US Robotics Pilot PDA (see the screen). You can also target Windows 95 and NT, BeBox, PowerTV, and Sony PlayStation. As this article was taking shape in early November, Metrowerks announced that at fall Comdex it would demonstrate a Windows version of CodeWarrior. This will let you build 32-bit Windows and Mac applications from the PC side of the world. Other development kits (such as for the Pilot) will appear on the PC as well.

Metrowerks' core technologies are its compilers, linkers, and debuggers. However, the CodeWarrior integrated development environment (IDE) is just as important. Metrowerks has built an extensible IDE, with plug-in compilers, linkers, and pre- and postprocessors. The company provides the API for this IDE as part of the standard development kit. Compiler (and linker) writers who deliver tools as plug-ins to the IDE are able to leverage those powerful core capabilities.

There are, however, some rough spots. Even Metrowerks has not moved all its compilers into the IDE. For example, both the Pilot and the Magic Cap development cycles require that the final product build (the build downloaded to the target hardware) be performed using Apple's MPW command-line environ-

RATING	GS				
TECHNOLOGY	**	*	*	*	*
IMPLEMENTATION	*	*	*	*	



CodeWarrior now supports development for the US Robotics Pilot PDA, a simulation of which appears in the upper right.

ment and a custom Metrowerks compiler. Granted, you can automate this build from within the Metrowerks IDE, but I find having to switch in and out of the IDE during development unsatisfactory.

### **Pilot Development**

I spent some time with Metrowerks' Magic Cap and Pilot development environments. Aside from Magic Cap being based on C++ and the Pilot being based on C, they are fairly similar environments. Both let you link your applications into a simulated environment that runs native on the Mac. Both need a final compile and link phase to be run through MPW. Both let you remotely debug your application on the target hardware.

The simulators permit Metrowerks to leverage the wide assortment of Macintosh development tools. For example, while working on a Pilot application, I can use Jasik's The Debugger and Onyx Technology's QC quality-control tester.

### **The Wise Route**

With the exception of Java, Metrowerks is not attempting to build tools that allow cross-platform application development (that is, a single source-code base simply recompiled for Windows, Mac, etc.). CW10, for example, supports Metrowerks' PowerPlant C++ framework on the Mac and Microsoft Foundation Classes on Windows. Instead, Metrowerks is taking the wise route of providing a core IDE onto which new tools can be grafted, setting the stage for what could be the next standard in development environments.

Raymond GA Côté is president of Appropriate Solutions, Inc. You can reach him via e-mail at rgacote@apsol.com.

### Storage

Seagate's new Cheetah UltraSCSI hard disk is the first to hit 10,000 rpm. By Stan Miastkowski

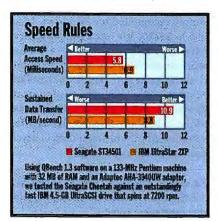
# World's Fastest Disk Drive

emanding PC applications too often run up against hard disks that can't push data fast enough. Seagate Technology has changed that picture with its introduction of the Cheetah line of disk drives. They're the first to bump the standard for high-performance hard drives from 7200 rpm to 10,000 rpm.

Eval

I tested an UltraSCSI Cheetah on a 133-MHz Pentium system using an Adaptec AHA-3940UW SCSI card. The results were impressive. The Cheetah was able to transfer data at a continuous rate of nearly 11 MB per second. That's more than enough for the most demanding use. And the Cheetah's embedded-servo technology means the drive doesn't need to perform periodic recalibration that slows down data transfer. This is particularly important for video applications, where even the smallest data interruptions mean dropped frames.

It's not difficult to see why the Cheetahs offer better performance; the faster a drive spins, the quicker it delivers data. The faster rpm rate also means the drive finds data faster. I measured the unit's average access at 5.8 milliseconds. But it's the Cheetah's latency figure (which measures the average time to access the next data called for) that's real-





Cheetah ST34501 price not yet available (4.5 or 9.1 GB; UltraSCSI or Fibre Channel)

Seagate Technology Scotts Valley, CA

(800) 732-4283 (408) 438-8111 fax: (408) 438-2620

http://www.seagate.com

Circle 1108 on Inquiry Card.

# More revolutions per minute drives the Cheetah's latency down to a ridiculously low 2.99 milliseconds.

ly impressive. Seagate claims 2.99-ms latency, by far the fastest of any drive available today. By contrast, average latency on high-performance 7200-rpm drives is about 4.2 ms. These seemingly small differences become important when you're pushing a drive to its limits.

When first turned on, the Cheetah sounds like a distant jet engine spooling up. But because of special sound-absorbing and sonic-damping materials, the drive soon settles down to a sound level that's little different from other high-end drives. The Cheetah does, however, get very hot after it's been running for a while. You'd be wise to follow the airflow specifications in the manual. Seagate's stated mean time between failures (MTBF), by the way, is 1,000,000 hours— 114 years.

The Cheetah uses magneto-resistive heads to pack the data, a 512-KB buffer, and partial-response, maximum likelihood (PRML) read channels that separate that tightly packed data from electronic noise. The drives are compliant with SCSI Configuration Automatically (SCAM) and with Self-Monitoring, Analysis, and Reporting Technology (SMART), so they should be easy to install and maintain.



The Cheetah comes in 4.5-GB and 9.1-GB models, in both UltraSCSI and Fibre Channel versions. Other major manufacturers will no doubt follow suit and introduce 10,000-rpm drives, but for now, Seagate is the one to buy if you want stateof-the-art hard disk storage.

Stan Miastkowski is a BYTE consulting editor who has been poking around inside computers for almost two decades. You can reach him at stanm@bix.com.

### **Operating Systems**

The latest version of this free Unix spans multiple platforms and offers many sophisticated features. By Jim Mohr

# The State of Linux

Core

magine a Unix server supporting a dozen users connected via serial terminals. Now add a few more users connected across the network using X Window. Finally, let's add a handful of Windows PCs that use the Unix machine as a file and print server. If you think that the machine can't handle this many operations, just add another processor and let the OS perform symmetrical multiprocessing (SMP) to distribute the load. If I were to say that all this is available for free, including the source code, you might think I was joking. If I were to add C and C++ compilers, a text processing system, a spreadsheet, and a Web server to the deal, you might begin to question my sanity. If I were to tell you that most of this software smorgasbord has been available for years, you might begin to question your own sanity and wonder why you haven't checked it out yet.

It's called Linux, and it's a Unix-like 32-bit OS that supports all the utilities, tools, and other features found in commercial Unix products. The latest kernel (version 2.0) provides enhancements such as Java and SMP support, making it better than some commercial Unix offerings. The best thing about Linux is that it's essentially free. However, for this same reason, many people question its legitimacy. Added to the fact that Linux started as a college project by Linus Torvalds, it seems only natural that it would not be something you'd want to run your business on. But as we'll see, the most logical question Linux poses is: "Why not?"

### **Running Linux**

Linux runs on most major processors, such as various species of the x86, the PowerPC family, the Alpha series, and MIPS chips. It supports most major hardware peripherals, with some caveats. Typically, the developers of Linux hardware drivers are Linux users themselves. If someone wants to get a peripheral to work, he or she either writes the driver or waits for someone else to write one. The positive side of this situation is that since the developer uses the device and ends up with the same bugs as you, problems are quickly fixed, usually in a matter of days or weeks. Another advantage to this arrangement is that the person describes how to configure an Internet firewall, or hardware-related, such as the CD-Writer HOWTO that describes how to get certain CD-R devices running on your system.

It is important to check if there is a HOWTO for a specific piece of hardware in case it describes problems someone has already dealt with. A good example is the CD-Writer HOWTO. Although

### **Selected Linux Sites of Interest**

Sciecten Filmy Sites of Illeice	A second s
URL.	Description
ftp://ftp.crymwr.com/pub/kchanges	List of kernel changes, including links to sites with this information
http://sunsite.unc.edu/linux-source/	The Linux Source Navigator. Linux source code in HTML pages. A must for the developer
http://sunsite.unc.edu/mdw	The Linux Documentation Project home page; comprehensive set of on-line documents
http://vortex.cc.missouri.edu/~rhys/linux.html	List of common fixes to Linux problems
http://www.10mb.com/linux/	Home page of The Linux Advocacy Project; encourages commercial Unix application vendors to provide a Linux version
http://www.li.org/linux-int/	Linux International home page
http://www.tu-chemnitz.de/home/linux	Information, including books, links to other home pages (most in German)
http://www.xnet.com/~blatura/linux.shtml	Web Wanderer's List of Linux and Unix resources

who actually uses the particular peripheral—again, typically the developer writes the documentation. The negative side of this arrangement is that older peripherals won't garner such devoted support, so finding a reliable driver for vintage hardware, such as an old CD-ROM drive or network card, can be problematic. Furthermore, the person bestsuited to write device drivers may be ill-equipped to write clear and userfriendly documentation.

The documentation of all commercial Linux distributions appears in the form of HOWTO files. As its name implies, a HOWTO describes how to do something. This can be software related, such as the Firewall HOWTO that there exists a program (cdwrite) that operates CD-R drives, not all CD-R drives work with it. The HOWTO describes how to get the standard SCSI driver to work with specific CD-R drives. Computercontrolled uninterruptible power supplies (UPSes) are another example. Without any direct support from the manufacturers, users have gotten UPSes to work with Linux; their experiences are documented in the UPS HOWTO.

Many of the Linux hardware problems are due to the peripheral being simply too new to the Linux scene, so no driver exists. Other times, changes to the kernel may cause problems to specific drivers. For help, a glance at the Yahoo Web page is a good place to start. For example, when checking the driver status for 3Com EtherLink III Vortex Ethernet cards, I was able to quickly locate patches for the 2.0 kernel, as well as for several other, older releases. The table "Selected Linux Sites of Interest" shows other useful Web sites. There are also sites that provide information in German, Swedish, Czech, French, Italian, Russian, and Spanish.

Perhaps the single most important HOWTO is the Hardware HOWTO. This is the Linux hardware "compatibility list." It describes not only the hardware that is supported but provides tips and URLs for hardware that isn't. "Supported" means only that the standard distribution has drivers for that particular set of hardware. It's always a good idea to check the Hardware HOWTO for a specific peripheral before attempting a Linux installation.

For information on the latest drivers and ports, you should check out the Linux Documentation Project (LDP) home page (http://sunsite.unc.edu/mdw). Aside from providing a full version of various LDP documents or "books," this Web site is a treasure chest of links to the latest drivers and patches, as well as to companies that provide Linux software and complete systems.

### **Running with Linux**

If you're asking, "What good is all this if there is no software to run on it," the answer to that is: There is. Besides supporting all the programs that come standard with a Unix system, Linux supports all the network protocols that Unix users have grown accustomed to, like TCP/IP, NFS, and HTTP. In addition, there is a wide range of free applications software such as a text processing system, a spreadsheet, and a database. If these are insufficient, a wide range of commercial software is available.

Not every software product runs perfectly on Linux the first time. Most noncommercial Linux software is available as source code that you compile on the host system. This increases the likelihood that it will work correctly. However, check the program's accompanying README file that describes what steps to take for specific platforms.

Like the hardware, many software products have their own HOWTO. The Java HOWTO describes the steps necessary to get Java working on your system. Java requires support for Executable and Linking Format (ELF) binaries, which is not available prior to the 1.2.13 kernel. In addition, there are known problems with Java for specific versions of Linux.

A common issue with Linux is its compatibility with other systems. While its interoperability with other dialects of Unix is taken for granted, its connectivity to Windows-based PCs may be a point of concern. Linux works fine as an Internet server, but can it offer the file and printer services that other Unix dialects can? It can if you have Samba running. Samba is a software package that provides the session message block (SMB) funcux has developed a very large army of followers able to help since they have experienced the same problems you have.

### Industrial-Strength OS

The most compelling aspect of Linux is that it typifies the whole Unix mentality. Unix is a system of choice. You choose how to configure the system and what functions the system has. If you want to implement it on a low-end PC or a highend workstation, you can. If you need real-time processing, that's available as well. Linux takes this one step further: Not only can you change parameters and

Selected Linux Distributors					
Company	Linux type	Web site	E-mail		
WorkGroup Solutions	LinuxPro	http://www.wgs.com	info@wgs.com		
Red Hat	Red Hat	http://www.redhat.com	redhat@redhat.com		
Walnut Creek CD-ROM	Slackware	http://www.cdrom.com	info@cdrom.com		
InfoMagic	Slackware	http://www.infomagic.com	info@infomagic.com		
Debian GNU/Linux	Debian	http://www.debian.org	debian@debian.org		
Craftwork Solutions	Craftworks Linux	http://www.craftwork.com	info@craftwork.com		
Delix Computer GmbH	DLD	http://www.delix.de	delix@delix.de		
Yggdrasil Computing	Yggdrasil Linux	http://www.yggdrasil.com	info@yggdrasil.com		
S.u.S.E. GmbH	S.u.S.E. Linux	http://www.suse.de	suse@suse.de		

If you need information in languages other than English, there are a number of places to look. A good start is: http://www.yahoo.com/Computers\_and\_Internet/Operating\_Systems/Unix /Linux/Foreign\_Language\_Sites/.

tions required to support Windows for Workgroups, Windows 95, Windows NT, and LAN Manager. In fact, any client that supports SMB can access a Linux system running Samba. The great thing about Samba is that it works both ways, so your Linux system can also access other systems such as NT.

One of the biggest arguments against Linux has been that of support. Because Linux was not developed by a single entity, there is no 800 number you can call. However, Linux is bundled and distributed by a number of companies, as shown in the table "Selected Linux Distributors." If you purchase one of these bundles, you are often provided technical support on basic issues such as installation. Many companies do nothing other than Linux support. Some companies, such as WorkGroup Solutions, not only provide complete systems, including their own version of Linux, they offer consulting services as well. Finally, Linconfiguration as you wish, you can change the basic behavior of the operating system if you need to because you have the source code.

Although Linux doesn't yet run on mainframes, it's just a matter of time. Since Linux runs on every major computer architecture, the odds are that there is a Linux system that fits your needs. Because of the amount of software and support available, Linux has found a place right alongside Unix OSes from even the largest vendors. And you can't argue with the price.

Jim Mohr is a system and network administrator for Kaeser Compressors in Coburg, Germany. He has spent six years providing technical support for SCO Unix and is the author of SCO Companion: The Essential Guide for Users and System Administrators (Prentice-Hall, 1996). He is working on a book on Linux, to be published this year. You can reach him at 100542.2677@compuserve.com.

# Graphics

Fast action and stunning realism that's the promise of new 3D games and edutainment software. But if your Super Star Fighter jerks along instead of zooming and your "terrifying" monsters are glaringly pixelated - face it. You're not having much fun.

### Don't just play it...Live it!

With a Reactor 3D graphics accelerator on your PC, expect a whole new interactive experience!

Plus IndyCar II' and HellBender' FREE



### IndyCar with SVGA Graphics Notice the jagged lines and edges and the flat, dull colors. Where's the crowd? What are those blocky things in the background? Are you really into this race?

IndyCar with Reactor Graphics Now you're racing! See the detail on next car. Watch those rearview mirrors - that's real 3D! Notice the crowd in the stands and the mountains in the background. And how about that sky!

a TM



Want to know more? Call 800-763-0242 or reach us on the Internet at http://www.intergraph.com/ics/reactor.



Circle 141 on Inquiry Card (RESELLERS: 142).

# Across the Office... Across the Building... Across the World!

OK. Your boss (and his boss and her boss) are crowded around your computer, looking at your new product concept. You need to show them the idea Becky is working on, but her computer is all the way across the lab. You start to herd everyone over there, knowing you only have 5 minutes before your budget meeting.

Oh, if only you could go over those figures one more time! But Bob has them on his computer six floors down and is probably editing them again RIGHT NOW.

**But,** you can still make it ... until you get the call (you know you shouldn't have answered it) telling you that your server has gone down at the Atlanta office. You could fix it - if you weren't in Frankfurt.

f you had been using a Cybex Solution, you could have done all that and more right from your desk.

No matter how far your work takes you from your computers, Cybex keeps you in the driver's seat. With our hardware, you can access and operate most any computer, anywhere, just as if you were sitting in front of it.

One company. One solution. Cybex.



Cybex Computer Products Corporation 4912 Research Drive Huntsville Alabama 35805 USA (800) 93CYBEX (29239) • (205) 430-4030 fax http://www.cybex.com





Cybex is a registered trademark of Cybex Computer Products Corporation. Lantastic is a registered trademark of Artisoft Inc., Banyan is a trademark of Banyan Systems Inc., Netware is a registered trademark of Novell Inc., Come see us at Comnet, Washington, D.C., Feb. 4-6 at Booth #1612 Circle 135 on Inquiry Card (RESELLERS: 136)

### Networks

Remote procedure calls bring network applications together. By Tom Yager

# **Client/Server Magic**

evelopers can no longer pretend that their applications run on isolated systems. While today's workers are used to seamless data exchange among applications running on the same system, it won't be long before they demand the same effortless data connectivity across networks.

Core

Every network-capable OS has its pet scheme for passing applications data through network links. Sometimes you can graft one vendor's method onto another vendor's OS. The TCP/IP ("Berkeley") sockets API has taken up with PCs (even those running DOS) and Macs, staying transparently compatible with its Unix birthplace. However, sockets programming takes some time to master. Developers yearn for a simpler, more elegant networking API.

That API does exist. It's called remote procedure call (RPC). RPC was born at Sun as part of its NFS and Open Network Computing (ONC) distribution. The Open Software Foundation (OSF) made a significantly enhanced RPC part of its Distributed Computing Environment (DCE). There is also an emerging ISO RPC specification.

RPC, old or new, comes with most OSes. The focus of this article is the implementation Microsoft delivers with Windows NT Server 4.0. If you're a Unix or Mac user, you should have little trouble applying what you read here to your target OS. Note that Microsoft ships only the RPC portion of the DCE standard with NT. A complete DCE implementation is available in source code from the Open Group/OSF (http://www.osf.org).

### **Embrace Diversity**

NT's version of RPC is sweet. It supports NT's standard networking protocols and can converse effortlessly with clients running DOS; Windows 3.x, 95, or NT; Unix; or the Mac OS. Data knows no platform preference, because RPC smooths the data representation, such as byte ordering and INT size differences. As long as both client and server speak DCE RPC, all lines are open. The Win32 Software Development Kit (SDK) includes the tools and header files needed to support RPC, The server can even modify data that is passed as arguments, just as a local function can. You can pass pointers, structures, and unions as data. RPC takes care of sending the data, making the call, and returning the results.

If your network is running an RPC directory service (DCE defines its stan-

Protocol name	Description	DOS	Win 3.x	Win 95	Win NT	Mac	Unix
ncaen_nb_tep	NetBIOS over TCP	С	С	N	C, S	N	N
ncaen_nb_ipx	NetBIOS over IPX	С	С	N	C, S	N	N
ncaen_nb_nb	NetBEUI	С	С	C, S	C, S	N	N
ncacn_ip_tcp	TCP/IP	С	С	C, S	C, S	С	C, S
ncaen_np	Named pipes	С	С	С	C, S	Ν	N
ncacn_spx	SPX	С	С	C, S	C, S	N	N
ncacn_dnet_nsp	DECnet	С	С	N	N	N	N
ncacn_at_dsp	AppleTalk	N	N	N	N	с	N
ncacn_vns_spp	Banyan Vines	Ν	N	N	C, S	N	N
ncadg_ip_udp	Datagram UDP/IP	С	С	N	C, S	N	C, S
ncadg_ipx	Datagram IPX	С	С	N	C, S	N	N
ncairpc	Local procedure call	N	N	C, S	C, S	N	N

Each protocol's OS support is shown with a C for client support, S for server support, and N for no support.

and Microsoft's Visual C++ development environment supports and documents RPC development.

In describing RPC, it helps to start with a broad brush and work down to the detail. A one-line summary of RPC is that it lets you call virtually any C function from across a network. If you let RPC do all the work, your client code simply makes ordinary function calls, even though the target function resides and executes on a remote server. You can pass arguments from client to server, and the server can send back return values. dard Cell Directory Service [CDS]; NT includes Microsoft's proprietary RPC Locator), the client searches the directory for a server that is offering the requested function. A server can upgrade its functions and still remain compatible with older clients. Each RPC interface (group of functions) is tagged with a version number. The server invokes the function with the matching version number, or it refuses the request if a version is no longer supported.

In the NT environment, a server can make an RPC function available to all types of network clients simultaneously. That means one server application can advertise its functions to TCP/IP, Microsoft NetBIOS, NetWare IPX/SPX, and AppleTalk clients. The table "Microsoft-Supported Network Protocols" shows the OSes that offer RPC and which protocols they support.

### Fetch the Marshal

RPC's programming interface is partly implemented in a way not often seen today: as a C-code generator. There are libraries and header files, of course, but RPC's simplicity comes from its generated code. Every RPC application is tagged with a Universal Unique Identifier (UUID), which is derived randomly as the first step of code generation. This is part of the identification string that servers register with the directory service. Clients searching for a server must supply a registered UUID, interface name, and version number to get a match.

The RPC code generator works from a template written in the RPC interface definition language (IDL). Microsoft made its mark with some enhancements, turning IDL into MIDL. "Sample MIDL Listing" shows a MIDL file that defines the UUID, version number, and interface name for the application. It also defines the data that passes between client and server through expanded C-style function templates.

Earlier implementations of RPC permitted one outgoing and one incoming data structure. DCE RPC permits any number of function arguments. Each argument can send data to the server ([in]), return data to the client ([out]), or both ([in.out]). MIDL files can contain quite ordinary-looking C variable definitions, even typedefs. You can use any data types that are defined in the MIDL file as arguments and return values in RPCs.

The MIDL compiler takes in the MIDL definitions and churns out *stubs*, the C source code that does RPC's hard work. This includes three files: a server stub, a client stub, and a header file. Using RPC's simplest model, you need only compile your stubs to object files and then link those objects into your code. You link the server stub with your server application and the client stub with your client application. You include the header file in both client and server to import the data definitions and to gain access to the RPC API. The stub code converts data for transmission through marshaling and unmarshaling operations. When a client calls a server, the client stub marshals the arguments by combining the data and converting numeric information into an architecture-independent Network Data Representation (NDR). When the server receives the data, the stub breaks apart the incoming arguments and converts NDR-encoded numerics back to the access to a binding handle. Calls in the RPC API use this binding handle to identify and manage the server connection, but the stub code holds the handle for you. If you choose explicit binding, your client is responsible for the binding handle and must pass it as an argument with every remote call. Implicit binding exposes more of the RPC API, while explicit binding lets a single client maintain connections with multiple servers.

### Sample MIDL Listing

After the header, the MIDL file follows C-language conventions with some extensions. The RPCDemo function prototype shows one string argument passed to the server, one string shared by the client and server (the server may modify it), and a Boolean (true/false) return value.

```
//file RPCDemo.idl
[
uuid(7a98c250-6808-11cf-b73b-00aa00b677a7).
version(1.0),
pointer_default(unique)
]
interface RPCDemo
{
    const long MAX_LEN = 255;
    typedef [string] char pszArg1[MAX_LEN + 1];
    typedef [string] char pszArg2[MAX_LEN + 1];
    Boolean RPCDemoProc(
       [in] pszArg1,
       [in, out] pszArg2
    );
}
```

host's native format. The server calls the requested function, and the server stub then marshals modified ([out]) arguments and the return value for transmission back to the client.

### **Ties That Bind**

When you're building an RPC application, you must choose a binding method. This determines how the client locates the remote call on the server. Automatic binding takes care of everything. The server can advertise itself on all protocols simultaneously. The client consults its configured directory service (RPC Locator or CDS) to find the server it needs. It lines up matching network protocols, marshals the arguments, makes the call, and unmarshals the returned data with practically no effort. Furthermore, a connection based on automatic binding can often automatically retry a call that fails due to a temporary network outage.

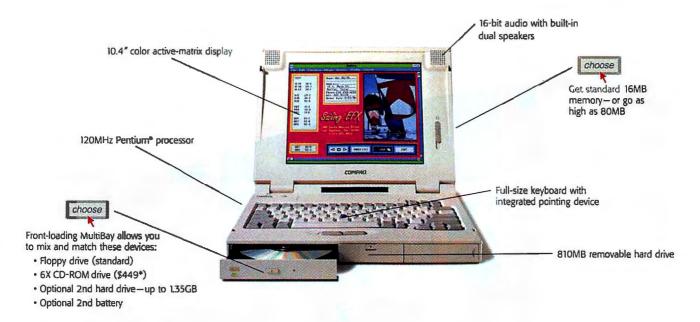
Implicit binding gives your client

Of the three binding methods, automatic binding is clearly the slowest one. It exacts enough of a performance penalty to force you to use another method for frequent calls or performance-critical code.

While it's a little slow, automatic binding creates the shortest, most easily understood code. The sample code (which is available at http://www.byte.com/art /download/download.htm) includes a Visual C++ make file, a MIDL file, and client and server code for a simple RPC application. The server is written for NT, but the client can run on any version of Windows. If you run the client under Windows 95, check the readme file for instructions on modifying the registry to point to an RPC Locator or CDS on your network.

Tom Yager is a freelance writer and senior software developer in Dallas, Texas. You can reach him at tyager@maxx.net.

# THE COMPAQ LTE 5250 CAN BE Anything You Want It To Be.



# AND NOW, IT CAN BE YOURS FOR JUST \$3,199.

We figured you'd expect the Compaq<sup>®</sup> LTE<sup>®</sup> 5250 to come complete with a powerful Pentium<sup>®</sup> processor, 16MB RAM, a color active-matrix display and two PCMCIA slots. Standard. So what makes this notebook so exceptional?

Well, the LTE 5250 is completely modular, so you can mix and match capabilities however you like. You can add an optional 6X CD-ROM drive, an extra battery—or even an extra hard drive. Just plug your choice of interchangeable devices into the front-loading MultiBay," and

1-800-888-2415

WEEKDAYS 7-7; SAT. 9-3 CST ASK FOR OUR NEW FREE CATALOG the LTE 5250 is as flexible as you are—no matter where you take it.

Then, whenever you need it, you can add the optional MultiBay Expansion Base, with integrated Ethernet. You'll get two more MultiBays—for additional modular devices, and the ultimate mix of power and flexibility.

You'll find that the best thing about the LTE 5250 is what you make of it. So call one of the numbers below, and make one yours today.

entium<sup>®</sup>

\*All prices shown are Compaq DirectPlus prices. Reseller prices may vary. Offer available in U.S. only. 3-year worldwide limited warranty. Restrictions and exclusions apply. Battery packs and certain options are covered by a one-year limited warranty. Call for details. It 1996 Compaq Computer Corporation. All rights reserved. Compaq Logo registered U.S. Patent and Trademark Office. DirectPlus is a registered service mark, and LTE and MultiBay are trademarks of Compaq Computer Corporation. Products, prices and programs are subject to change without notice. The Intel Inside Logo, Pentium, and Pentium Pro are registered trademarks of the Pentium Processor Logo is a trademark of Intel Corporation. Other products are trademarks or registered trademarks of their respective companies.

COMPAO

DirectPlus<sup>®</sup>

1-800-308-7774

FOR THE NAME OF YOUR NEAREST COMPAQ AUTHORIZED RESELLER

# Introducing Mega



(909) 869-7876. Fax: (909) 869-7938 ● Call FanSonic." al: (909) 869-7318 (24-hour fax on demandi. ● Internet: www.wewsonic.com Prices and specifications subject to change without notice. "INSRP as or January 1, 1997 © ViewSonic Corporation 1996, 1997. All rights reserved. Corporate names and trademarks stated herein are the property of their respective companies.

# TM Monitor

# with 250 MHz video input bandwidth, 1800 x 1440 @ 76Hz and a 30-115 KHz horizontal scan range,

what else could you call it?

> Announcing the ViewSonic P815 21" (20" viewable) monitor: Mega sharp. Mega stable. Mega fast. Mega value.

It's the latest innovation from ViewSonic®, the recognized leader in color monitor technology. And it's a mega hit.

### More power to you.

Revolutionary Invar Shadow Mask technology delivers some pretty unbelievable numbers. Like resolutions up to 1800 x 1440 at a 76Hz refresh rate.

	ViewSonic Professional Series						
Model	P815	P1813	P810	PT775	17PS		
CRT Size/Viewable	211/20.0"	21*/20.0*	21 720.0*	17:/16.0*	17"/16.0"		
Dot/Aperture Grille Pitch	0.25mm	0.28mm*	0.25mm	0.25mm*	0.25mm		
Horizontal Frequency	30-115 kHz	30-107 kHz	30-95 kHz	30-96 kHz	30-86 kHz		
Video Input Bandwidth	250 MHz	230 MHz	200 MHz	200 MHz	135 MHz		
Maximum Resolution	1800 x 1440	1600 x 1280	1600 x 1280	1600 x 1280	1600 x 128		
Optimal Resolution	1800 x 1440 @ 76Hz	1600 x 1200 @ 85Hz	1600 x 1200 @ 76Hz	1600 x 1200 @ 77Hz	1280 x 1024 @ 80Hz		
TCD Certified	Yes	Yes	Yes -	Yes	Yes		
MSRP**	\$2,195	\$1.895	\$1,745	\$999	\$799		

\*Aperture Grille



e 189

A whopping 250MHz video input bandwidth. And a horizontal scan rate up to 115KHz. All of which are high water marks in the industry.

Add to that a 0.25mm dot pitch (also the best in the business) and you've got the new standard for highend CAD, document imaging and other applications where absolute precision is a prerequisite.

The benefits of this new, state-of-the-art P815 are many-and obvious to the eye. The text is the sharpest available today. Period. The images are absolutely flicker-free, virtually eliminating fatigue and eve strain.

The P815 displays more information faster than any monitor you've ever seen before. And with BNC and VGA connectors, you can easily switch between two separate systems.

### **Compared to other monitors** there is no comparison.

After winning the Byte Spring '96 "Best of Comdex" and "Best of PC Expo" awards, the performance is obviously rated the highest in the industry, but the price is not-it is a real mega value. It comes with ARAG® anti-reflection, anti-glare screen coating, a limited 3 year warranty on CRT, parts and labor (the best in the business), and an optional Express Exchange" Service program that insures 48 hour replacements.

If all this doesn't convince you that the ViewSonic P815 is truly a "mega monitor," then seeing it certainly will. Call (800) 888-8583 and ask for agent 1287 for your nearest dealer.



Circle 232 on Inquiry Card (RESELLERS: 233).





**CPUs** 

# **Video for Everyone**

ntil recently, the use of MPEG—a standard for the storage of high-quality digital video—as a data type on PCs was limited. That's because while decoding MPEG data is easy—software can convert it back into a digital video stream—encoding live video into the MPEG format requires dedicated and expensive hardware. This restricted PCs to being playback devices for MPEG data.

Core

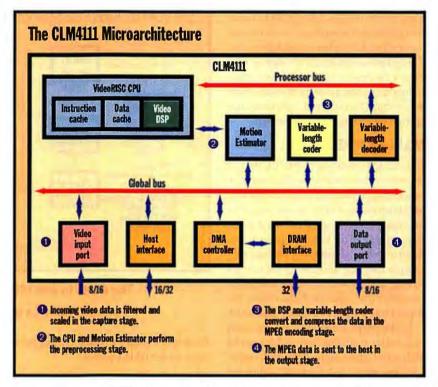
However, that situation is about to change. Low-cost encoder processors from C-Cube Microsystems capture live video and convert it into MPEG-1 data in real time. One of these encoders, the CLM4111, lets OEMs turn standard PCs into true video-processing engines. Thus, you now can create high-quality MPEG videos for presentations, training videos, and communications on the Internet.

### CLM4111 Architecture

The CLM4111 performs all the processing required to turn uncompressed digital video from a video-capture device into an MPEG-1 video data stream. To provide this capability at low cost, C-Cube took a programmable approach, enhancing a 32-bit RISC core, the VideoRISC CPU, with special instructions and hardware coprocessors, as shown in the figure "The CLM4111 Microarchitecture."

The VideoRISC CPU operates at 80 MHz with single-cycle instruction execution. Integrated 1-KB instruction and data caches provide single-cycle access to data for both the VideoRISC CPU and Motion Estimator (ME) coprocessor to reduce stalls.

Besides the standard operations, the VideoRISC instruction set includes single instruction/multiple data (SIMD) instructions. These SIMD instructions perform operations on multiple pixels, and C-Cube widened the CPU's internal data paths and registers to 36 bits to support



# Because of little overlap in chip resources, most of the MPEG-encoding stages can execute in parallel.

processing four 8-bit pixels in parallel. The SIMD instructions execute on a dedicated Video DSP (digital signal processor) ALU. Video DSP instructions accelerate filtering, discrete-cosine-transform (DCT) calculations, and the image analysis required for MPEG compression.

### Coprocessors and I/O

The CLM4111 has several on-chip coprocessors that boost the data-encoding rate. Operating on 8- by 8-byte data arrays, the ME coprocessor performs the repeated block matches required to find the best motion vector when coding MPEG B and P frames.

The variable-length-coder (VLC) coprocessor performs the final lossless

compression stage of the MPEG algorithm. The VLC does a zigzag scan of each data block to order the data for maximum compressibility, followed by run-length and Huffman encoding. The VLC uses ROM-based lookup tables to implement MPEG-1, MPEG-2, and H.261 encoding schemes. The variable-length-decoder (VLD) coprocessor performs the reverse processing necessary to decode an MPEG data stream.

To keep the large amounts of video data flowing through the processor, the CLM4111 has four I/O interfaces. Two 8-/ 16-bit video interfaces handle digital video data, and each one of these has a 32-by 32-bit first-in/first-out (FIFO) buffer to hold the data. The video input port can interface directly to CCIR-601 signalcompatible video decoders. The data output port can transfer data to the host application asynchronously.

The third interface, a 16-/32-bit host port, is used to initialize the processor and download microcode. The CLM4111 has a message-based API that controls the MPEG encoder and its compression parameters. The host system issues the commands through this interface.

The last interface is a 32-bit DRAM interface that connects to 2 MB of fast page-mode DRAM. The CLM4111 uses this DRAM as a scratchpad to store temporary data during the encoding process. This interface generates the signals necessary to drive the DRAM bank, thus reducing parts in a design. A seven-channel on-chip DMA controller prevents congestion by managing data transfers.

### Making MPEG

A description of how the CLM4111 encodes video data shows the complex processing required to achieve real-time MPEG encoding. In the capture stage, the processor receives uncompressed video frames through the video input port. The input interface's hardware performs subsample filtering and 2-to-1 horizontal scaling of the data. The DMA controller transfers the processed data from the input FIFO buffer to a buffer in DRAM.

In the preprocessing stage, the DMA controller transfers frame data to the VideoRISC data cache. The VideoRISC CPU and Video DSP perform additional filtering, scaling to Quarter Source Input Format (QSIF) resolution, and image analysis to determine rate-control settings (i.e., how to encode the current frame with the highest quality). The resulting data is transferred back to DRAM for use in the subsequent encoding stage.

Target and search data are also transferred to the data cache for processing by the ME coprocessor. The resulting bestmatch information is stored by the VideoRISC CPU in DRAM.

The filtered video data, the ME's motion vectors, and the preprocessing

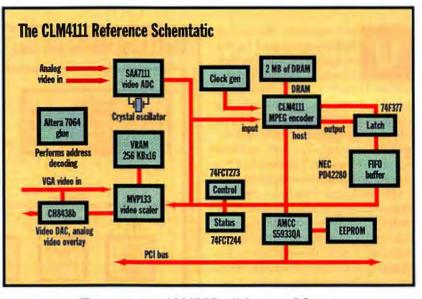
### WHERE TO FIND



stage's coding instructions are now available for the MPEG-encoding stage. The Video DSP performs the motion compensation, DCT, and quantization on each 8- by 8-byte data block. These results are transferred to the VLC. The VLC unit performs the run-length and Huffman coding of the data, with the output again transferred by the DMA controller to DRAM. In the output stage, the CLM4111 transfers the compressed data frames to the CLM4111 to perform different functions, depending on the targeted market.

### CLM4111 System Design

The CLM4111 is a 3.3-V part, using a three-metal-layer, 0.5-micron process. It's housed in a 208-pin Plastic Quad Flat Package (PQFP). It dissipates only 1 W at 80 MHz. To help OEMs incorporate the CLM4111 into their products, C-Cube provides a reference design, as shown in



# The parts to add MPEG editing to a PC cost about that of a quality graphics card.

the host through the video output port, again under DMA control.

### **Microcode Machinations**

The CLM4111's microcode manages the overall operation of the processor and implements C-Cube's MPEG compression algorithm. The microcode provides the flexibility to handle different video-frame sizes (SIF and QSIF resolution) and rates (NTSC and PAL). The microcode implements the MPEG algorithm's "smarts," making on-the-fly decisions about how to best encode each frame. The microcode is also responsible for managing the data flow through the processor, such as scheduling DMA transfers and coprocessor execution.

The CLM4111's internal architecture lets the microcode implement a software pipeline. Because most of the MPEGencoding stages use different on-chip resources, the microcode arranges them to execute in parallel, boosting throughput. Finally, the microcode can program the figure "The CLM4111 Reference Schematic." Sincee it has a generic host interface and outputs fully compressed MPEG video data, you can connect the CLM4111 to ISA or PCI buses or integrate it on a graphics accelerator board.

The CLM4111 costs \$75 in production quantities (i.e., lots of 5000). The reference schematic's estimated bill of materials is \$175. These costs are comparable to those of a quality graphics card. The CLM4111's capabilities and price point make it attractive as an add-on for vendors wishing to differentiate their systems. Because the CLM41111 lets you capture, edit, store, and communicate with digital video, MPEG becomes an active data type and useful to everyone. The PC finally becomes an active—not passive—tool for video work.

William Chien is the program manager for the CLM4111 processor at C-Cube Microsystems. You can contact him at william.chien @c-cube.com.

### **Developers & Programmers:**



# I never knew it could be so <u>easy</u> to stop software piracy!

If you sell software without protection, you're losing sales and revenue to piracy.

Now you can easily stop piracy and ensure your revenue with the SentinelWizard implementation tool from Rainbow, the world's #1 software protection supplier.



SentinelWizard is as easy as 1-2-3: •Tell SentinelWizard about your

- products and how you want to sell them.
- •It automatically programs your SentinelSuperPro key and creates pseudo code.
- •Then you simply refine and integrate the code and queries to your software.

Order your low-priced Sentinel Developer's Kit today and get SentinelWizard<sup>™</sup> software – FREE!

Call 1-800-852-8569 or visit us at www.rnbo.com.





50 Technology Drive, Irvine, CA 92618 Tel: (714) 450-7300 Fax: (714) 450-7450 Email: Sentinel@rnbo.com ASIA/LATIN AMERICA: (714) 450-7300 FRANCE: (33) 1 41 43 29 00 GERMANY: (49) 89 32 17 98 0 U.K.: (44) 1932 579200 01996 Rainbow Technologies, Inc. Sentinel, SentinelSuperPro and SentinetWizard are trademarks of Rainbow Technologies. All other names are property of their respective owners.

### EXPLORING CHEMISTRY FOR WINDOWS

EXPLORING CHEMISTRY contains a large number of topics, which include: the laws of chemistry; Lavoisier, Dalton and Proust; the weighted balance of chemical reactions; matter; pure substances and mixtures; elements and compounds; atoms and molecules; atomic models; the orbital quantum model and chemical bonds. It is also possible to select the elements on the basis of their chemical and physical

the basis of their chemical and physical properties and to make a comparison of the data for several different elements by creating a graph.

terms.

Istem Table of C

At di un

### EXPLORING BIOLOGY FOR WINDOWS

EXPLORING BIOLOGY deals with a large number of topics that cover experimental analysis, scientific methodology, the instruments of scientific enquiry, the features underlying life, including the molecules that make up the structure of sugars, lipids, proteins and nucleic acids. The cell and its components, glycolisis, Krebs' cycle, cellular respiration, fermentation, chlorophyll related photosynthesis, genetics, nucleic



photosynthesis, genetics, nucleic acids, DNA and RNA, DNA duplication, proteic synthesis, cell reproduction, Mendel's laws, sexual reproduction, modern genetics, genetic diseases, Darwin's and Lamarck's theories of evolution, proof of evolution, evolutive mechanisms, the origin of life, the classification of life-forms, the binomial list, classification criteria. The kingdoms into which living beings are divided are also dealt with: the Viruses, the Monera, the Protista, the Fungi, the Plantae and the Animalia.

Minimum configuration: 100% MS-DOS compatible PC, CPU 80386 or higher, 4 Mb of RAM (8 Mb are recommended), hard disk with 6 Mb of available space, mouse, VGA graphic card or higher, Windows 3.1 or higher. Recommended: Windows compatible audio card, Windows compatible printer.

Recommended. minuows companiole addio cara, windows companiole primer.

Available in English, German, Spanish and Italian - MS-DOS and WINDOWS are registered trademarks of Microsoft Corporation.



FINSON srl - Via Montepulciano, 15 - 20124 Milano (ITALY) Tel. +39-2-66987036 - Fax +39-2-66987027 - E-mail; finson@finson.it

FINSON (UK) Ltd. - Parallel House - 32 London Road - Guildford - Surrey GU1 2AB Tel. +44-1483-451856 - Fax +44-1483-452144 - E-mail: finson@finson.co.uk Log on: http://www.finson.com

Circle 170 on Inquiry Card (RESELLERS: 171).

### The EXPLORING series is a multimedia collection for Secondary School students, designed specifically to help them learn in a simple and intuitive manner. It is not intended solely for students but also for anyone wanting to increase and broaden their knowledge of a specific subject. The user can learn all the information either by following the topics step by step or by navigating through the contents. Learning is pleasant and the results are guaranteed thanks to particularly sophisticated multi-media techniques, such as the use of graphics for a more effective understanding of the contents, hypertext links for moving from a given topic to other related ones and helpful functions for searching for the best-known

# Training Closedity ... Image: A standard of the s

### EXPLORING PHYSICS FOR WINDOWS

EXPLORING PHYSICS is split up into several learning units covering the main topics of physics: the measurement of physical magnitudes; units of measurement; the analysis of experimental data; from the analysis of data to physical laws; speed, acceleration and force; equilibrium in stiff bodies and fluids; energy, temperature and heat; and electricity and the related phenomena.



### EXPLORING MATHEMATICS FOR WINDOWS

EXPLORING MATHEMATICS covers a range of many different topics: sets and their relationships, classes of equivalence, real and non-real numbers, operations and properties, algebraic expressions, monomials and polynomials, logical operations, equations and disequations, systems of equations and disequations and their performance, 1st and 2nd degree equations, radicals, parametric equations and biquadratic equations.

Q.ty	TITLE	PRICE	TOTAL
	Exploring Chemistry	\$ 39,99	and the lat
	Exploring Physics	\$ 39,99	
	Exploring Biology	\$ 39,99	
	<b>Exploring Mathematics</b>	\$ 39,99	and the second
Posta	ge and packing	Sale of the second	\$ 10
			1. 11. 11
Name			
Address			
Town/Ci	ty		
Post Co	de	Tel.	
I encl	ose a cheque		
			ASTER CAR
Card n°.			
Card Ex	piry Date		
Card Ho	Ider Name (if different)		

Java uses a sophisticated class-checking mechanism to ward off breaches in security. By Gary McGraw and Edward Felten

# Java Security and Type Safety

ava's ability to download, integrate, and execute code from a remote computer is a double-edged sword. On the positive side, the use of Java enables a computer to obtain new capabilities with little user intervention. In addition, Java requires no installation of hard-totrack-down and dubiously secure plugin files. On the negative side, however, Java's intricate machinations leave a computer vulnernable to attack. A hostile Java applet could stealthily tamper with a host system's files or siphon off private data without the user's being aware of the damage until it's too late.

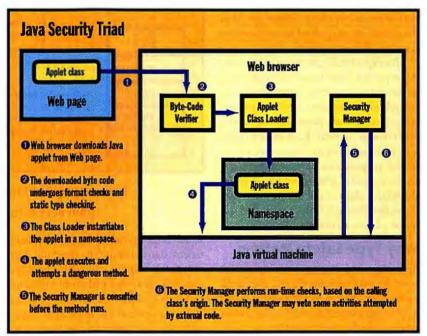
Core

Java's designers did their best to make such malicious activities impossible by implementing a security model. This security model performs a number of checks before allowing a downloaded applet to execute. (For additional information on Java security, see "Plugs for Java's Security Holes" on page 76.)

Java security relies on three prongs of defense: the Byte-Code Verifier, the Applet Class Loader, and the Security Manager. Together, these three prongs perform load and run-time checks to restrict file-system and network access, as well as restrict access to browser internals. Each of these prongs depends in some way on the others. Each part must do its job properly for the security model to function correctly.

### **The Security Triad**

The figure "Java Security Triad" above shows how the three prongs of defense fit into the Java framework. The Byte-Code Verifier is the first prong of the Java security model. When a Java source program is compiled, it's converted to platform-independent Java byte code. The Verifier then checks that the untrusted outside code "plays by the rules" before it's allowed to run. The Verifier checks byte code at a number of different levels. The simplest test ensures that a .class file (i.e., a bytecode file) has the correct format. On a less basic level, the Verifier applies a built-in theorem prover to each method. The theorem prover helps ensure that byte code as a new class. The Class Loader determines when and how an applet can add classes to a running Java environment. Part of the Class Loader's job is to make sure that the applet doesn't install code that replaces important components of the Java run-time environment.



### Java performs several safety checks before a downloaded applet can execute.

does not forge pointers, violate access restrictions, or access objects using incorrect type information. The verification process, in concert with the definition of the Java language, helps to establish a base set of security guarantees.

Java's second prong of security defense is the Applet Class Loader. Typically supplied by a browser vendor, it loads all applets and the classes that they reference. When an applet is loaded from the network, the Applet Class Loader receives the binary data and instantiates it In general, a running Java environment can have many active Class Loaders, each defining its own namespace. *Namespaces* allow Java classes to be separated into distinct kinds, according to where they originate. In other words, a namespace is a type-safe portion of memory with classes that are associated with a specific Class Loader.

The third prong of the Java security model is the Security Manager, which restricts the ways in which an applet can use visible interfaces. Thus, the Security Manager implements a good portion of the entire security model. It's a single module that performs run-time checks on dangerous methods, such as those for file or network access or those that define new Class Loaders.

Code in the Java library consults the Security Manager whenever a dangerous operation is about to be attempted. The Security Manager then has a chance to veto the operation by generating a Security Exception. Decisions made by the Security Manager take into account which Class Loader loaded the requesting class. Built-in classes are given more privilege than classes that have been loaded over the network (e.g., applets).

The three parts of the Java security model were created to enforce *type safety*, which means that a program can perform particular operations only on particular kinds of objects. Therefore, Java programs are prevented from accessing memory in inappropriate ways.

More specifically, every piece of memory is part of some Java object, and each object has some class. For example, a calendar management applet might use such classes as Date, Appointment, Alarm, and GroupCalendar. Each class defines a specific set of operations that are allowed to operate on objects of that class. In the calendar management example, the Alarm class might define a turn0n operation, but the Date class would not allow turn0n to occur.

### Why Type Safety Matters

To understand why type safety matters, consider the following, slightly contrived, example. The calendar management applet mentioned above defines a class Alarm, which is represented in memory, as shown in the figure "Type Safety" above. Alarm defines an operation turn-0n, which sets the first field to true. The Java run-time library defines another class called Applet, whose memory layout is shown in the figure. Note that the first field of Applet is fileAccessAllowed, which says whether or not the applet is allowed to access files on the hard disk.

Now suppose that a program tries to apply the turnOn operation to an Applet object. If the turnOn operation is permitted, the program sets the first field of the object to true. Unfortunately, since the target object is really of type Applet, setting the first field to true allows the applet to access the file system. The applet is then allowed—incorrectly—to modify and even delete files.

### How Java Enforces Type Safety

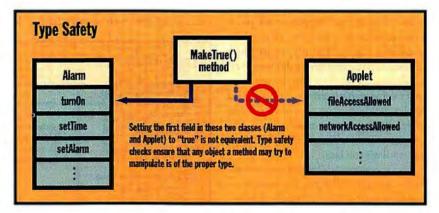
Java labels every object by associating a class tag with it. One simple way to enforce type safety would be to check an object's type tag before every operation on it to make sure that the object's class allows such an operation. This approach is called *dynamic type checking*.

Although this scheme works, it's inefficient. Programs end up running slowly because the system spends a lot of time checking class tags. To improve performance, Java uses static type checking, an effective static type checker that eliminates almost all the tag-checking operations from Java programs. The result is a program that's type-safe but that runs quite efficiently.

### **Type Confusion**

There is only one problem with Java's static type-checking strategy: It's complicated. Although Java's designers obviously got the overall strategy right, a great many details have to be correct for type safety to be enforced. An error in any of these details leaves a tiny, albeit crucial, hole in Java's type-safety armor.

A clever cracker who finds such a hole can launch a type-confusion attack. This is done with a Java applet carefully de-



# Java ensures that malicious programs can't gain access to system resources.

which is more complicated but more efficient than dynamic type checking. *Static type checking* is where the Java system looks at a program before it runs and carefully deduces the results of the tagchecking operations. If Java can figure out that a particular tag-checking operation will always succeed, then there's no reason to do it. The check can safely be removed, thus speeding up the program.

Java's designers carefully crafted the Java language and byte-code formats to facilitate static type checking. Each piece of byte code is a binary representation of an assembly-like language with op codes and operands.

But Java op codes always take type-specific arguments. There are no "generic" operands that take multiple types in the same operand position, as is the case with processor assembly languages.

This, and other properties of byte code, make static type checking easier to implement. The Byte-Code Verifier is signed to leverage a tiny type-enforcement hole into a complete system penetration. The attacker can set up a situation like the aforementioned Alarm/Applet example, in which the program has one type of object but the Java system thinks the object has some other type.

Because the Verifier normally prohibits such actions, type-confusion errors are usually the result of bugs in the Java implementation. It is hoped that such problems will disappear as the implementation is debugged and refined.

Gary McGraw, Ph.D., is a research scientist at Reliable Software Technologies Corp. (Sterling, VA). He can be reached at http://www .rstcorp.com/~gem. Edward Felten, Ph.D., is an assistant professor of computer science at Princeton University. He can be reached at http://www.cs.princeton.edu/~felten. Portions of this article are taken from the authors' book Java Security: Hostile Applets, Holes, and Antidotes (John Wiley and Sons, 1996). SMP motherboard that accommodates up to four Pentium processors, or a PCI/ISA passive backplane with up to 20 slots

Alarm board monitors status of fans, power supplies and chassis temp

Vacuum fluorescent/alphanumeric or LED display

> Redundant, hotswappable fans

Redundant N+I load-sharing, hot-swappable power supplies

Six-drive, hot-plug SCSI array for RAID level 0, 1, 5

> Three 5.25" disk drive bays and one 3.5" floppy

Customizable bezel with lock

# To give you an idea of how open our new application server is, we really have to spill our guts.

### Introducing the fully OEM-able SP5500 Application Server

When you're looking for a server platform to build upon, the last thing you want is to be boxed in. So you'll find Texas Micro's

new SP5500 Application Server a thing of beauty.

The SP5500 was designed to be redesigned. It gives you so many configuration options, in fact, you could go to your customers with a full line of mission-critical

servers in a matter of weeks.

So call us for details, and don't be afraid to tell us exactly what you need. You'll

be amazed at how we open up to you.



# PICTURE THIS: 6X CD-ROM, 11.3" DISPLAY AND ZOOMED VIDEO.

# NOW PICTURE THIS: \$2499.



**EXPANSION** Satellite Pro's two PC Card slots unlock a world of expansion capabilities. And the optional NoteDock " / Enhanced Port Replicator offers additional PC Card slots as well as easy connection to your





### INTRODUCING THE NEW SATELLITE PRO. When it comes

to multimedia features, the Satellite Pro offers the big picture at a small price. It all starts with a huge display and full-motion video to make your multimedia presentations look more like feature films. And it's easy to take your show on the road with a 100MHz Pentium processor, up to 40MB of memory and a massive hard drive. Add to that a 6X CD-ROM, integrated AC adapter and PC Card slots and you've got



more than you need to get the job done. So when you want some real portable power, pick up the Satellite Pro. No other notebook can give you so much for so little. For more information visit the Toshiba website at http://computers.toshiba.com. or for a dealer near you. call 1-800-457-7777.



### The World's Best Selling Portable Computers.

@1996 Toshiba America Information Systems. Inc. All prices, specifications and availability are subject to change. TPrice is for 420CDS model, price of 420CDT model begins at \$3299. \*The 420CDT and 420CDS are sold at selected resellers as the 425CDT and 425CDS with Windows\* 95 and additional pre-installed software. \*\* The 425CDT comes with an 810 million byte (-772M8) hand drive. All products indicated by trademark symbols are trademarked and/or registered by their respective companies. Intel Inside and Pentium Processor Logos are trademarks of Intel Corporation.

### Satellite Pro

- 420CDT \* · 11.3° dia. color active-matrix
- TFT display
- · 1.3 billion byte (=1.26GB) hard drive 420CDS \*
- 11.3° dia. color dual-scan DSTN display IrDA compliant · 810 million byte (=772MB) hard drive

### BOTH MODELS

- · 100MHz (2.9v) Pentium® processor
- · 8MB of EDO DRAM expandable to 40MB · Modular 6X CD-ROM and 3.5' floppy
- drive, swappable in the SelectBay
- MPEG support via ZV Port technology
- (requires optional PC Card) HiQVideo\* graphics controller

- · 16-bit Sound Blaster\* Pro compatible audio system with microphone, speaker and stereo headset
- · Two stacked PC Card slots (two Type II or one Type III)
- Lithium Ion battery
- · Integrated AC adapter · Optional NoteDock" I Enhanced
- Port Replicator Windows\* 95 or Windows\* for Workgroups included
- · 3-year limited warranty
- · Toll-free technical support -7 days a week, 74 hours a day

# **Cover Story**

# TODAY the WEB, TOMORROW the WORLD

Is Java a serious programming language? Yes. Will it become a Windows killer? Maybe. By Tom R. Halfhill

ou've heard the hype. You've groaned at the bad coffee puns. Now it's time for the crucial question: Is Java for real?

Straight answer: Java isn't just for building cute Web pages anymore. Java is establishing itself as a serious programming language capable of tackling the most sophisticated business applications. Never in the history of computing has a new language attracted so much support from toolmakers, software developers, and OS vendors in such a short time.

The larger question is, "How much further can Java go?" The answer, incredible as it may seem, is that Java could surpass Windows as the software platform with the world's largest installed base by the turn of the century.

This is possible even in light of five critical Java shortcomings—including an immature security model, slow performance, and a hodgepodge of unpolished development tools that exist today.

Nevertheless, the key events are already in motion for Java to overtake Windows and cause enormous changes in commercial and corporate software development. The bottom line:

All of us who have anything to do with software development ignore Java at our own peril.

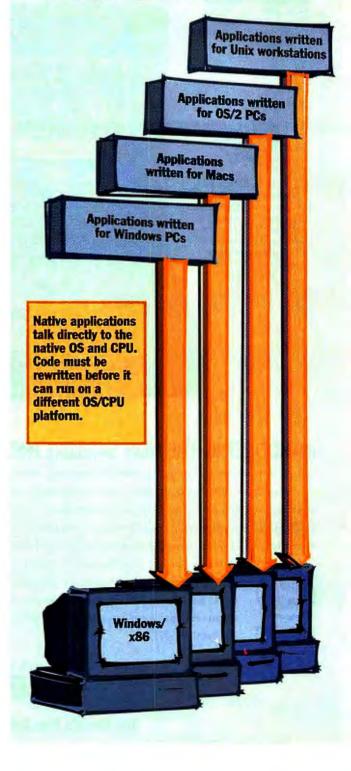
See page 40 for exclusive Scott McNealy Interview on Java's influence on computing.

### More Than a Language

Java transcends being a language to being a software platform because of the Java virtual machine (VM), which simulates a computer in software. The Java VM can run on existing computers and OSes (e.g., Windows and the Mac OS), or it can run on hardware designed only for Java. Developers who use Java, whether they realize it or not, are supporting a new platform that exists independently of the underlying OS and hardware. *continued* 

### **Single-platform application**

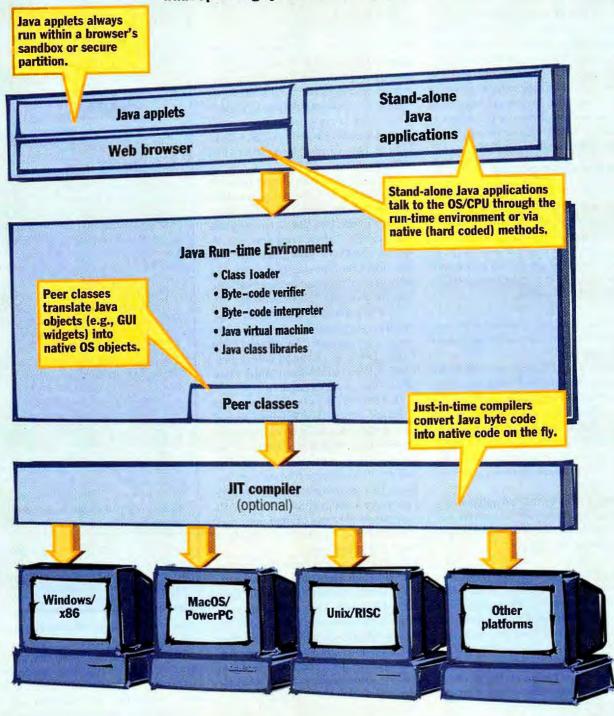
Today, applications developers write for one platform-often Windows on x86-and port the program to another platform later.



### **The Java Difference**

#### **Multiple-platform application**

Tomorrow, developers may need to write for only one platform–Java. End-users can run the code on any Java-enabled machine, no matter what operating system and CPU it uses.



Today, many commercial developers write their software for Windows first, because Windows runs on about 90 percent of the world's PCs. Then they either port their programs to the minority platforms (e.g., Mac, OS/2, and Unix) or ignore them.

If the Java VM someday commands a larger installed base than Windows, developers may write for Java first and last—because Java software is inherently cross-platform and can run on any system with a Java VM. In effect, Windows would become another minority platform (albeit the largest one) that may or may not justify the extra expense for special support. Java could trigger the biggest platform shift since Windows surpassed DOS—all without forcing you to change your hardware and OS.

#### The Java Language

Before Java can become a dominant platform, however, corporate and commercial software developers must embrace it as a language. As recently as last summer, many of us were asking if Java was powerful enough for serious software development. Today, that question is obsolete. Consider the following:

• In October, Sun estimated that more than 200,000 professional programmers were using Java.

• According to Sun, one-third of all the enterprise developers at companies with more than 5000 employees use Java.

• Last summer, 11 companies (including Cisco Systems, IBM, Kleiner Perkins Caufield & Byers, Netscape, and Oracle) pooled \$100 million to form the Java Fund, a unique venture-capital resource for new Java projects.

• IBM and more than 50 independent software developers announced the San Francisco Project, a plan to build new business applications with Java.

These developments help overcome Java's reputation as a lightweight language for creating decorative Web applets. Look beyond the bouncing heads that enliven Web sites, and you'll see that Java is an industrial-strength, object-oriented language that supports inheritance, encapsulation, polymorphism, multithreading, dynamic linking, and interfaces. It's in the same major league as C++.

Why is Java winning over professional developers, who are notoriously hard to

please? Java closely resembles C++, so experienced programmers probably have more to unlearn than to learn. Yet it offers significant advantages over C++. Java makes it easier to write code that's portable, reusable, and bug-free.

Cross-platform compatibility is a tremendous factor in Java's early success. Java compilers (available for Windows, the Mac OS, and Unix) convert Java source code into class files of byte code. The class files correspond to executable binary files generated by compilers for other languages. Unlike native binary files, however, Java byte code isn't specific to a particular microprocessor architecture. Its "native" architecture is the Java VM, which today exists only in software. (Soon, it will exist in hardware as well; see "Sun Gambles on Java Chips," November 1996 BYTE, page 79.)

As a result, Java class files are portable to any hardware platform that has a Java run-time environment. The environment consists of the Java VM, some standard class libraries, a byte-code verifier (for security), and a byte-code interpreter. The interpreter runs the class files on the VM without requiring programmers to rewrite or even recompile their source code.

This "write once, run anywhere" universality is so compelling that some companies are writing their Java development tools in Java so they'll run on any machine. Ignite Technologies' Layout Mill, a visual GUI builder, is one example.

"For the first time, developers can write applications using their Windows people, their Unix people, and their Mac people," says Bill Kelly, president of Ignite. "All of the programmers can work on the same project with the same tool on any platform. This allows developers to hire programmers based on the programmer's expertise with the type of application they want to write, not just the kind of machine they know how to use."

Because Java programs stay within the Java run-time environment, they normally don't interact directly with the native CPU or OS. The run-time environment handles memory management, including garbage collection, so programmers don't have to allocate memory or dispose of leftover objects. There's no need for pointer arithmetic, another major source of bugs in C++. Java has a clean, efficient model for error handling and encourages code reuse because it's objectoriented from the ground up. Java also

#### The Bitter Taste of Java

In the Java world, your code might be bug-free but still not work properly. This is especially true when you test it with a different run-time environment—even another run-time environment on the same computer.

That's because Sun and JavaSoft haven't ironed out all the wrinkles in Java, particularly in the Abstract Windowing Toolkit (AWT) classes that let Java programs use native GUI features. Also, the vendors who license a run-time environment from Sun are primarily responsible for adapting it to their products and to native platforms, and some vendors do a better job of this than others. JavaSoft says testing improvements will mean fewer variations in the future.

In the meantime, Java pioneers need patience. To get a taste of what early developers face, I wrote a Java version of a program I've already written in three other languages. My project was a data-entry applet for friends who enter my annual Academy Awards contest. Because the applet also provides data verification and back-end processing, it needs more than Hypertext Markup Language (HTML). I've written a Windows version with Borland Delphi (Pascal) and two Mac versions with Hyper-Card and FutureBASIC.

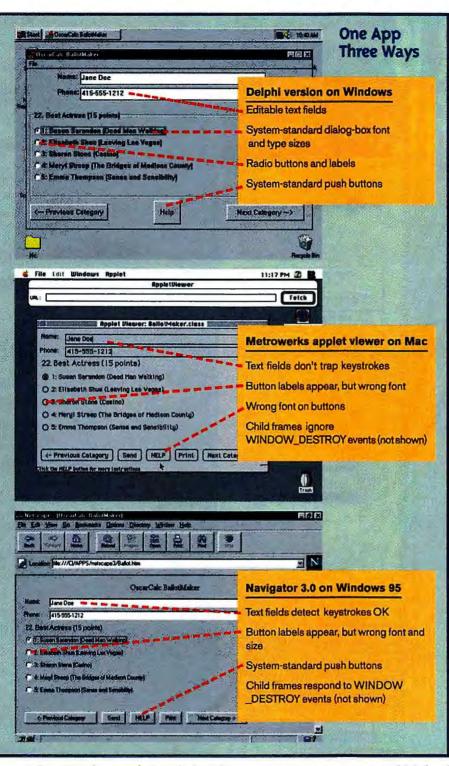
I developed my Java applet on both a Mac and a Windows PC. All the Java tools I triedincluding versions of Symantec Cafe, Microsoft Visual J++, and Metrowerks Code Warriorcaused problems. They frequently crashed, and their applet viewers either ran my program poorly or wouldn't run it at all. In fact, I had the least trouble when I abandoned those tools, wrote my code with ordinary text editors, compiled it with Sun's free command-line compiler, and tested it with Web browsers.

The accompanying screens show how various run-time environments interpret the same code in different ways. My class files were completely portable—Java lives up to that promise but the results weren't always what I expected. Some run-time environments completely ignored methods and events in my code, while the identical code ran fine elsewhere.

If you're not comfortable with these kinds of problems, wait for better tools and run-time environments. From what I've seen, things will be a lot more stable in a few months.

substitutes interfaces for the complex multiple inheritance of C++.

According to John F. Andrews, president of CSX Technology, programmer productivity and cross-platform freedom were "key factors" in his railroad's decision to use Java for a massive shipmenttracking application. CSX thinks it's the largest enterprise application yet written Today the Web, Tomorrow the World Cover Story



in Java. "Java happened at exactly the right time for us," says Andrews.

Java's much-vaunted portability isn't flawless, however. Sun's JDK 1.0 doesn't fully encapsulate the native APIs of underlying OSes, so Java pioneers must work with a more limited vocabulary of GUI widgets and features. Also, there are numerous quirks in the way different Java run-time environments map high-level objects to native APIs (see the text box "The Bitter Taste of Java" above left).

Growing pains are inevitable with something as spanking new as Java. JDK 1.1, scheduled for release early this year, will fix many of these problems. New Java VMs and development tools are in the works, too. Java is evolving so rapidly it's like the weather in some places—if you don't like it, wait an hour.

#### The Java Platform

Even if Java becomes nothing but a popular development language, Sun will have scored a big hit. However, Sun—and others—have grander things in mind. Could Java, as a platform, be a Windows killer?

Probably not. But it doesn't have to be. It's important to realize how Java can supersede Windows without killing Windows—or any other platform, for that matter. Java is a stealth platform that propagates entirely in software and coexists peacefully with the native OS.

Other platforms are tied to specific hardware. For every installed copy of Windows, there must be a Windows-compatible PC to run it on. Likewise for the Mac OS, OS/2, Unix, and so forth. There's a little overlap due to emulators, such as SoftWindows and PCs with dual-boot OSes. For the most part, however, the leading platforms add to their installed bases only when someone plunks down a few thousand dollars for a machine.

This is not the case with Java. It's a platform implemented in software that runs on practically any machine, and software spreads much faster than hardware. If you've installed a Java-compatible Web browser, such as Sun's Hot Java, Netscape Navigator 3.0, or Microsoft Internet Explorer 3.0, the Java run-time environment is already on your computer. You can also download JDK for free off the Web to make your system a Java platform. Java development tools come with a VM, too. Java isn't self-replicating like a virus, but it's nearly as contagious.

Apple, IBM, Microsoft, Novell, Silicon Graphics, and Sun are paradoxically accelerating the process by integrating the Java run-time environment into their OSes. All of them say their OSes will be Java-enabled within a year. They recognize Java's popularity and potential, and that offering a superior Java run-time environment will give them a competitive advantage. It's good for users because each new Javaenabled application you install won't have to clutter your system with its own VM.

"We think it's critical to establish a good, stable, standard Java VM on the Mac platform," explains Mike Zivkovic, product manager for Apple's Mac OS Java run-time environment. "We are concentrating on stability, stability, stability. That's what software developers tell us

# THIS SERVER IS A CUSTOM-FIT.



44 40 47 44 44

## ζετιχ™ EL 1000N

- Intel 200MHz Pentium<sup>®</sup> Pro processor Dual Pentium Pro ZIF sockets 256KB L2 cache, flash BIOS 256KB L2 cache, flash BIOS
   Memory upgradable to 512MB
   Slots: 1 ISA, 3 PCI; 1 shared PCI/ISA Memory upgradable to 512MB Slots: 1 ISA, 3 PCI; 1 shared PCI/ISA Adaptec PCI 32-bit Ultra SCSI Fast-20 controller Adaptec<sup>®</sup> PCI 32-bit Ultra SCSI Fast-20 controller • 12X SCSI-2 CD-ROM drive 12X SCSI-2 CD-ROM drive • 3.5" floppy drive • 3.5" floppy drive 64-bit 1MB ISA video • 64-bit 1MB ISA video 3Com<sup>®</sup> 3C595 Fast EtherLink<sup>®</sup> PCI 10/100 NIC (RJ-45) · Full-size tower with 10 drive bays Full-size tower with 10 drive bay. • 15" Micron 15FGx, .28dp (13.7" display) 15" Micron 15FGx, .28dp (13.7" display) Microsoft Mouse, 104-key keyboard Microsoft<sup>®</sup> Mouse, 104-key keyboard Novell NetWare 4.X (5 user license) Novell<sup>®</sup> NetWare<sup>®</sup> 4.X (5 user license) NOS support (3 incident resolutions) NOS support (3 incident resolutions) 🖋 • 5-year/3-year Micron Power warranty 💋 • 5-year/3-year Micron Power<sup>sa</sup> warranty 64MB ECC EDO RAM 64MB ECC EDO RAM 32MB ECC EDO RAM 2GB Ultra SCSI hard drive 4GB Ultra SCSI hard drive 4GB Ultra SCSI hard drive \$**5 700**\* \$**/ 000**\* 5**/ /00**\* Business lease \$153/month Business lease \$170/month Business lease S182/month With Sony 4/8GB DDS-2 SCSI DAT tape back-up drive......add \$999
  - \*Vetix EL 1,000 and 2000 models available with Microsoft® Windows NT® Server. Please call for current pricing.

## Vetix™ EL 2000N

- Dual Intel 200MHz Pentium Pro processors
- 3Com 3C595 Fast EtherLink PCI 10/100 NIC (RJ-45)
  - 128M8 ECC EDO RAM
  - 9GB Fast SCSI-2 hord drive

6,999\* Business lease \$218/month

With Sany 4/8GB DDS-2 SCSI DAT tope back-up drive......add \$999

Vetix EL 1990 and 2000 models available with Microsoft Windows NT Server. Please call for current pricing.

## We'll Tailor a Vetix<sup>®</sup> Server for Your Growing Business.

### How will the Vetix EL server fit your business?

Custom Software. Micron Electronics will ship your Vetix EL series server preinstalled with your choice of either Novell NetWare or Microsoft Windows NT Server-saving you time and money.

Custom Hardware. The Vetix EL server offers a variety of hardware options factory-direct and backed by Micron Electronics, a company with decades of experience in the electronics industry. We'll customize your new Vetix EL server to fit your business.

Custom Service and Support. With your purchase of a Vetix EL server, you'll enjoy the right level of service and support tailored to fit your networking needs. With every system we offer direct 24-hour telephone support and three network operating system incident resolutions. On-site service options are also available from industry-leading computer service provider Digital Equipment Corporation. These options include system setup and four-hour response support-as much or as little as you need.

Custom Pricing. The Vetix EL server is the economical server solution. Call 1-800-723-2998 to speak with a sales representative, or visit our Web site to create and price your own sample system online. Microsoft NT Server available, please call for pricing.



Micron Power Warranty & Support 900 E. Karcher Road, Nampa, ID 83687 ited warranty on microproces Mon-Fri Gam-10pm Sat 7am-6pm (MT)
 International Sales Hours: Mon-Fri Gam-7pm (MT)
 208-893-3434 • Fax 208-893-3424
 • Purchase Order Fax 208-893-8992 car limited parts-only system warranty , 2- or 3-year optional on-site service agreement for Micron desktop and server syste 30 days of free Micron-supplied software support for Micron desktop systems; 3 optional network operating system incident resolution, included for Micron server systems ork operating system ry money-back policy · GSA Contract #GS35F4317D ical support Technical Support Available 24 Hours A Day–7 Days A Week
 Technical Support 888-FIX-MYPC Technical Support E-mail: techsupport.meic@micron.col International Sales 208-893-8970 International Fax 208-893-7393 Tollfree from Puerto Rico 800-708-1756 Tollfree from Canada 800-708-1758 Tollfree from Mexico 95-800-708-1755 .

nding charges, applies only to Micro prices based on 36-month learning sime and conver-



they want more than anything right now."

By the end of this year, there will be Java VMs for Windows 95, Windows NT, Windows 3.1, the Mac OS, most flavors of Unix, OS/2, NetWare, and Apple's Pippin and Newton OSes. IBM is even porting Java to the AS/400 and MVS, which manage an estimated 70 percent of the world's corporate data. This is why it's not crazy to predict that by the turn of the century, there will be more copies of the Java VM in the world than any of the OSes that host it.

Note that Java will not replace any of those OSes. Indeed, the Java VM is a benign parasite that cannot run without a host OS. (Sun has a special Java OS, but it's for dedicated Java devices, not conventional PCs.) Far from being a Windows killer, Java actually needs Windows to spread itself on the massive installed base of PCs.

Things will get really interesting if that happens. Sheer numbers will make Java the world's most widespread software platform. Every Java VM will run every Java program that has ever been written or will be written, without porting or recompiling. How will this affect the software balance of power?

It could work to the advantage of minority platforms that currently don't attract as much software development as Windows. Today, developers justify Windowscentricity by explaining that it's simply good business to target the largest installed base. If Java becomes the largest installed base, and developers gradually shift their focus away from Windows, the minority platforms will get much more software. On the other hand, Java could also hurt the minority platforms by robbing them of the special development they receive now—the kind of support that makes them unique and justifies their existence.

This is not just a puzzle for sales-conscious commercial developers. Cost-conscious corporate developers must weigh the benefits of writing for a universal platform, too. David Gee, Java marketing manager of IBM's Internet Division, says Java will revolutionize the deployment of enterprise applications in heterogeneous environments. "It doesn't matter what the server is, it doesn't matter what the client is, it doesn't matter what the network is. That's huge."

#### Five Reasons to Snub Java

With an upside this big, there has to be a downside. Although it's possible Java will someday be the most populous platform,

#### JavaBeans: Cross-Platform Components

es, JavaBeans are another grating coffee pun. They're also prewritten software components that make it easier to build Java programs.

Beans are to Java what OCX/ActiveX objects are to OLE and Live Objects are to OpenDoc. Some Beans are visual components that you add to forms in visual-development tools; other Beans are faceless objects that do something in the background. A Bean could be a cartoon or a piece of business logic. You could build a simple Java applet by assembling a bunch of Beans without doing any programming, or you could wrap some Beans in thousands of lines of proprietary code to build a sophisticated enterprise application.

Because Beans are written in Java, they have two big advantages: They're cross-platform, and they're relatively easy to write. ActiveX objects and Live Objects are platform-specific binary files that are more difficult to write. (Beans are just specialized Java class files. In fact, all Abstract Windowing Toolkit [AWT] components are automatically Beans, because AWT in JDK 1.1 adopts the new JavaBeans event model. Anybody who has written a visual component that subclasses an AWT object has already written a Bean. Few have accidentally written an ActiveX control or a Live Object.)

ActiveX and OpenDoc supporters often refer to their objects as "cross-platform," but they're really multiplatform: Someone has to port every object to every platform. Some platforms get more attention when it comes time to allocate precious development resources.

Beans are based on existing Java objects, with four new features. JavaSoft defines a Bean as any Java object that implements at least one of these features.

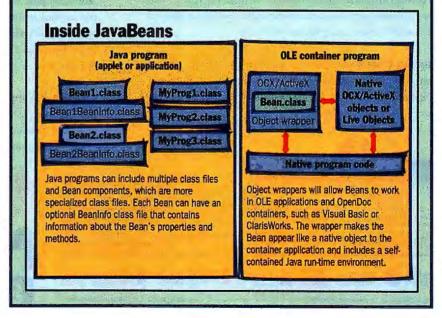
Introspection/reflection lets a Bean expose its data structures to other programs and to programmers. For example, a development tool could have an object inspector that lets a programmer examine a Bean's methods, instance variables, properties, and interfaces.

A new event mechanism streamlines event handling and works with AWT components. (Java still supports the existing handleEvents() method for backward compatibility.) Because the new model uses less indirection and is more strongly typed, it's much more efficient, especially for high-frequency events like mouse movements.

Serialization/persistence lets Beans permanently remember changes to their properties. Currently, objects always revert to their default properties.

Interoperability lets Beans work anyplace where ActiveX objects or Live Objects can work. You could use a Bean with Visual Basic or in an OpenDoc container such as ClarisWorks. The bridging technology does practically all the work, so Bean authors have to write little or no code to get OLE and OpenDoc compatibility. JavaSoft already has some existing Java applets working with Visual Basic.

Beans will lead to better Java development tools and will open up a lively market for prefab components. They'll also speed up Java's evolution, because third parties can create Beans that fill some of the gaps in Java's capabilities.



# You Don't Have To Use Brute Force To Make Sure Users Pay FREE For Their Software.

#### FLEXIm<sup>®</sup> The Elegant Solution

You don't have to use the brute force of a baseball bat – or dongles for that matter – to make sure only licensed, paying users have access to your software. There's a much more elegant and cost-effective solution: FLEXlm from GLOBE*trotter*.

#### The De Facto Standard

FLEX*lm* is bundled in over \$15 billion of installed UNIX" and Windows" software products, making it the *de facto* standard in license management. And in 1995 alone, FLEX*lm* was used to ship over \$3 billion in software licenses over the Internet. That makes it the *de facto* standard in electronic commerce for software, too.

#### **Even Works With Dongles**

If you still want to use dongles, FLEX*lm* significantly reduces the number you need at a customer site by allowing low-cost dongles to be used as "network dongles," and by sharing dongles across different products.

#### Your Customers Will Like It

In an independent survey, users preferred FLEX*lm* eighteen-to-one over other license managers. And all of us know customers really don't care for dongles. With FLEX*lm*, your customers benefit from:

- Floating licenses allowing licenses to be shared over a network, while fairly compensating the vendor with a higher price per license,
- Fully functional evaluation software while the vendor knows the software will stop after a specific date.
- Built-in license compliance customers don't need to buy expensive license metering utilities to verify they comply with vendor license terms.
- Installing software where it is most appropriate from a hardware or administration perspective, while protecting your software.

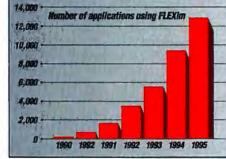
#### Windows, UNIX and Java

If your company develops products on multiple platforms, you should know FLEX*Im* runs on Windows, UNIX and Java.

#### For More Information

Call us at 408-370-2800, email us at info@globetrotter.com or visit our website at http://www.globetrotter.com. We'll be happy to arrange a demo and show you how to make sure all your users are licensed.

Circle 184 on Inquiry Card.



Key Features: With FLEXIm you can:

- Limit software use to licensed users
- License software in new ways

to gain new markets and customers

- Leverage the Internet and CD-ROMs to increase sales while reducing selling and manufacturing expenses
- Reduce the cost of product evaluation programs
- Significantly reduce the use of expensive dongles

#### *Ask about our white paper on Electronic Commerce For Software*

### GLOBEtrotter

Electronic Commerce For Software"

http://www.globetrotter.com Email: info@globetrotter.com Telephone: 408-370-2800 Fax: 408-370-2884

FLEXIm is a registered trademark and "Electronic Commerce For Software" is a trademark of GLOBEtrotter Software. All other trademarks are the property of their respective owners. it won't necessarily be the most popular platform for new software development. Despite Java's benefits, there will still be reasons why a developer might "go native" by writing for the foundation OS:

1. A native OS might offer features that

Java can't use without sacrificing crossplatform compatibility.

**2**. Interpreted Java byte code doesn't run as fast as compiled native code.

**3**. If a program must interact with legacy code or data, a more established tool

or language might work better. (This is an especially important consideration for corporate developers.)

4. A developer may have superior tools for another language or may be more productive using a familiar tool or language.

### Plugs for Java's Security Holes

he Java security model is not perfect. Devious developers can create Webembedded Java programs, known as hostile applets, that can make life miserable for Web users. The good news is that Java-Soft's revamped security model, which will evolve over the next year, may shore up Java's current security weaknesses.

Hostile applets divide into two groups: attack applets, which cause dangerous secunity breaches, and malicious applets, which are annoying rather than destructive. Although less harmful, malicious applets are insidious because you might load one on your machine simply by surfing to a Web page.

#### WHAT APPLETS SHOULDN'T DO

Java's run-time processing enforces severe limitations on what applet-related classes can do. Applets, for example, cannot read or write to the disk.

However, an attack applet still could corrupt data on your hard drive, reveal private data to third parties, infect your machine with a virus, or install a trapdoor to your machine. A cracker could attain his or her ultimate goal-complete control of your machine.

To date, we know of eight serious security problems in Java implementations, ranging from Domain Naming System (DNS) nameresolution problems to type confusion. One serious flaw, discovered last August, was in Microsoft's implementation of how Java checked whether a class was allowed to be a member of a particular package. An attack applet could change security parameters and ultimately gain full access to the victim's files and network. This flaw in Microsoft Internet Explorer 3.0 Beta3 was fixed in Explorer 3.0.

These attacks are not hypothetical. Every attack has been implemented by the Safe Internet Programming team at Princeton University (led by one of the authors) to break into a test machine in the lab.

Our analysis demonstrated that attack applets require in-depth understanding of complicated Java and Internet issues to pull off. Nevertheless, it takes only one person to devise a novel attack applet; once loose, information about it would spread quickly throughout the cracker community.

Even the lesser malicious applet can disrupt your local system and invade your privacy. Malicious applets written by miscreants currently can forge mail from you to anyone saying anything, steal your machine cycles to perform their own work while your processes languish, and crash your local system by sucking up system resources. There are also malicious applets created simply to annoy: Play sound files forever, monitor your Web use, and display unwanted graphics.

#### **NEW MODEL**

To fight hostile applets, JavaSoft will redo Java's security model over the next year (see "Java Security and Type Safety" on page 63). The first enhancement will appear in JDK 1.1, due early this year. Signed applets would contain the creator's encrypted signature to help determine whether they can go beyond the "sandbox"—the secure browser partition where applets normally run. Trusted applets could read or write to local storage or access a uniform resource locator (URL) other than their own. Signing is not very robust. It doesn't stop applets from inflicting damage; it just tells you whom to blame. And it's all or nothing: You either trust a signed applet outside the sandbox or you don't.

A better alternative allows finer control over a program. Later this year, you should be able to grant specific permissions to Java programs, choose a different security policy for each program, and even change policies on the fly. For example, you could keep applets in the sandbox unless they originate from a trusted site, or allow some applets to read from (but not write to) local storage devices.

Will these improvements plug all possible security holes in Java? Even JavaSoft's security architect, Li Gong, says it probably won't. "We can't guarantee the security model 100 percent," he says, "[it's] how that model is implemented when it comes to writing the code."

Gary McGraw and Edward Felten are authors of Java Security: Hostile Applets, Holes, and Antidotes (John Wiley & Sons, 1996). Tom R. Halfhill also contributed to this text box.

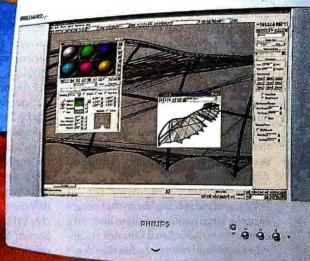
#### **Security Site**

For more information about Java security, visit the Princeton Safe Internet Programming team's Java Security FAQ at http://www.cs.princeton.edu/sip /java-faq.html and the authors' Web site at http://www.rstcorp.com /java-security.html.

Applets vs. Applications						
	Read/write local storage	Access any URL	Call native code	Code signing		
Applets (JDK 1.02)	No	No	No	No		
Applets (JDK 1.1)	Optional*	Optional	Optional	Yes		
Applets (future JDK)	Selectable**	Selectable**	Selectable**	Yes		
Applications (JDK 1.02)	Yes	Yes	Yes	No		
Applications (JDK 1.1)	Yes	Yes	Yes	No		
Applications (future JDK )	Selectable**	Selectable**	Selectable**	Yes		

creator, and whether the creator is trusted. \*\*Applets and applications can offer users more versatile options based on signing, the code's point of origin, or the type of action the code is attempting to do.

Philips Brilliance Monitors. They bring out the Da Vinci in you.





Whatever you're creating on screen, Philips Brilliance monitors will bring out the best in you. Because the really clever thing about them is their pixel perfect display, offering you incredibly high resolution, colour accuracy, contrast and consistency right across the range. They are available in 15", 17" and 21" sizes, which means that whether you're a design professional, office or small business user, or a game freak we have the right kind of monitor for you. So why waste your talents on anything less? Look into a Philips Brilliance monitor today.

Circle 185 on Inquiry Card (RESELLERS: 186).

Let's make things better.





Philips Consumer Electronics Company One Philips Drive Post Office Box 14810 Knoxville, TN 37914-1810 (800) 835-3506 5. A developer may not want to change, even if it costs money and customers.

It's important that most of the reasons are technical, subject to technological progress—and technological roadblocks.

Take the first reason. To a great extent, you can measure Java's maturity by its ability to take advantage of platform-specific features. Today, Java is definitely immature. It can access native features in two ways. The most desirable way is to encapsulate the native service in a Java class file, because it preserves cross-platform compatibility (assuming other platforms offer a similar service). The other way is to access the native features by calling their native code directly; this sacrifices crossplatform compatibility.

For example, Java has a class called Button that displays a push button on-screen. Push buttons are common to all GUIs. When a Java program instantiates a Button object, Java creates an intermediate peer object that maps the button to a corresponding routine in the native OS's API.

On a Windows PC, Java calls the button routine in the Win16 or Win32 API. On a Mac, Java calls the button routine in the Toolbox. On a Unix system, Java might call the button routine in Motif. This abstraction gives you a Java button that looks like a native button on screen, even when you run the same class file on different systems.

Java's Abstract Windowing Toolkit (AWT) is a standard class library that encapsulates a large number of these basic GUI components. Additional libraries encapsulate other native services. But they don't include them all. There's no support in the current JDK (1.02) for drag-and-drop editing, the playback of QuickTime movies, and numerous other advanced services.

New class libraries will address many of these shortcomings. JDK 1.1 will include a more complete AWT, and JavaSoft is working on a slew of libraries to fill in the remaining gaps. Also coming this year are classes to support richer multimedia (including 3-D graphics and audio/video playback), more flexible security, on-line commerce, telephony, network management, enterprise interoperability, crossplatform components, and server-side Java processes (called *servlets*).

JavaSoft is releasing these libraries in stages, preceded by specs that introduce programmers to the new classes and methods. For instance, some of the enterprise classes are available now, letting Java

### Who's Using Java

#### **COREL OFFICE FOR JAVA**

Corel is developing the first suite of general-purpose business applications in Java, including a WordPerfect-based word processor, a Quattro Pro-based spreadsheet, and other components. To overcome early problems with Java, Corel developed its own foundation classes and a memory management mechanism that dynamically loads and unloads class files as needed.

#### ANYWARE (APPLIX)

The Anyware family of products uses Java to deliver business applications to networked desktops. The Anyware WebSheet can export the data in Microsoft Excel and Lotus 1-2-3 formate.

#### **NETRESULTS (INNOTECH MULTIMEDIA)**

NetResults is a suite of tools for Web sites and intranets. It includes a new multithreaded search engine that performs multiple concurrent searches across heterogeneous networks, with results in order of relevance.

#### ORBIXWEB 2.0 (IONA TECHNOLOGIES)

OrbixWeb lets Java applets work with distributed Common Object Request Broker Architecture (CORBA) objects, opening an important gateway to remote client/server applications.

#### LAYOUT MILL (IGNITE TECHNOLOGIES)

Layout Mill is a new Java development tool written entirely in Java, so developers can run it on any platform and write for any platform. A GUI "switch" lets programmers preview their program's look on Windows PCs, Macs, and Unix/ Motif systems just by clicking on a button.

programs access corporate databases through Java Database Connectivity (JDBC) interfaces. There are also gateways to Common Object Request Broker Architecture (CORBA) components and remote method invocations (RMIs).

Sun and JavaSoft aren't working on this alone. Java has broad industry support. Examples include Symantec's dbAnywhere, which provides the middleware and Open Database Connectivity (ODBC) drivers to connect Java programs to Oracle, Sybase SQL Server, Microsoft SQL Server, Microsoft Access, and numerous other databases. Centura Software (formerly Gupta) sells Centura Web Developer, which lets corporations build Java programs that simultaneously connect to multiple databases via IBM's Customer Information Control System (CICS), a transaction-processing monitor.

Corporate developers who need to make Java applications fit with legacy code are encountering fewer roadblocks. However, if a developer absolutely needs a native service that Java doesn't support, Java has a method modifier (native) that lets a Java application directly call a native executable file, such as a DLL or an OS API. This also delivers native performance.

Unfortunately, native methods have two major drawbacks. Java applets (programs that run in a Web browser) currently are not allowed to call native methods, for obvious security reasons. Sun is developing a new security model that will let users and administrators selectively change this restriction, as well as other security rules. More seriously, native methods undercut Java's cross-platform compatibility. A Java program that relies on native methods would need a similar method on every supported platform.

Sun's new component architecture, JavaBeans, will accelerate Java's encapsulation of native features by bringing more third-party developers into the fray. Beans are easier to write than Microsoft's ActiveX objects or Component Integration Laboratories' OpenDoc Live Objects, yet they can interact with those component architectures (see the text box "JavaBeans: Cross-Platform Components" on page 74).

#### Speed Limits

Developers who need maximum performance have a good reason for avoiding Java: They can write a compiled program in C or C++ that runs at least 10 times faster than an interpreted Java program. For many applications, this isn't important. Tools such as Visual Basic and Power-Builder are popular because they're fast enough. But when performance does matter, there's no denying that interpreted Java byte code is slow.

To some degree, this problem will solve itself as computers get faster. Of course, native code will run faster on those new computers, too, so this won't eliminate the performance gap. However, the gap does not have to close altogether for Java to suc-

## There Is Only One Choice For Data Compression. **PKZIP** for Windows



### **New Features in PKZIP for Windows Version 2.50**

- > Ability to create .ZIP files that span multiple diskettes
- Create a Windows self-extractor
- Self-extractor can span multiple diskettes
- Long file name support for Windows 95 (16 and 32-bit) and Windows NT (32-bit)
- Integration with Windows 95 & NT Explorer
- Plus additional features

The growth of the Internet and the increased use of World Wide Web browsers are creating a greater need to compress and uncompress data files. Saving disk space and saving on-line phone charges are big benefits of compressing data files with PKZIP® for Windows. PKZIP for Windows compresses files an average of 50-70% with many large text and database files compressing well over 90%. PKZIP's simple point-and-click interface lets you easily compress one file or all files on an entire hard drive, and store them in the .ZIP file. PKWARE provides the best and fastest data compression technology on the market, try it and see!

PKZIP for Windows allows you to easily open files created with PKZIP for DOS Version 2.04g. PKZIP is also compatible with Windows 3.1 or higher, Windows 95 and Windows NT.

PKZIP for Windows \$49, PKZIP for DOS \$47 plus shipping and handling.

#### To order call (414) 354-8699 or visit our Web Site http://www.pkware.com



The Data Compression Experts" 9025 N. Deerwood Drive / Brown Deer, WI 53223 USA FAX: 414-354-8559 BBS: 414-354-8670 Email: Info@pkware.com



1992-1996 PC World World Class Award 1996 Government Computer News Best New Product Award at FOSE Finalist 1995 Computer Currents Readers Choice Award eware Industry Award 1993 Sha 992 Premiere Comp 992 Dvorak/Zoom A outing Magazine Award

#### Your Executables on a Diet PKLITE<sup>™</sup> increases your valuable disk space by compressing DOS and Windows 16-bit executable



(.COM, .EXE and .DLL) files by an average of 45%. The operation of PKLITE is transparent, all you will notice is more available disk space! Price \$46

Software developers, save disk space and media costs with smaller executables. You can distribute your software in a compressed form with PKLITE Professional.™ PKLITE Professional gives you an extra option to compress files so that they cannot be expanded by PKLITE. This discourages reverse engineering of your programs. Price \$146

**Other PKWARE Products** 

#### Put Compression Into YOUR Application

The PKWARE Data Compression Library<sup>®</sup> products allow you to incorporate data compression technology into your software applications. The application program controls all the input and output of data. allowing data to be compressed to or extracted from any device or area of memory.



The all-purpose Data **Compression Algorithm** compresses ASCII or binary data quickly. The routines can be used with most compatible language compilers. Separate DOS, DOS32, Windows, OS/2, Win32, **UNIX and Macintosh** versions are available! Call for pricing.

CHECK

BY 1-97

Copyright 1996 PKWARII, Inc. All Rights Reserved. All trademarks or registered trademarks are property of their respective owners.

ceed. Compiled C/C++ code doesn't run as fast as expertly written code in assembly language, yet few developers are using assembly language these days for anything but optimizing critical routines. C/C++ rules because it's more portable and it helps programmers work more productively—the same advantages that Java offers over C/C++.

Nevertheless, programmers and toolmakers are striving to improve Java's performance. Programmers can write inline code (see "Better Java Programming," September 1996 BYTE). Sun Microelectronics and International Meta Systems are designing microprocessors that will execute Java byte code directly.

Perhaps the most promising solution is just-in-time (JIT) compilers. Like Java interpreters, they convert byte code into native code on the fly, but they cache the converted code in memory while the program runs.

JIT compilers can be completely transparent to users. Java programs that run through a JIT compiler can achieve up to 50 percent of the speed of native code, and the technology is steadily improving. Netscape plans to bundle a JIT compiler with Navigator 4.0, and Microsoft, IBM, and Apple plan to integrate JIT compilers with their Java run-time environments.

Another option is static compilation. Silicon Graphics Inc. (SGI) technology translates byte code into Mips Rx000 native code, links the resulting binaries to the Java class files, and adds a second entry point to the Java method block. Java programs, running on SGI's specially modified VM, check the method block to see if there's a pointer to a translated method. If so, the program executes the translated method instead of the byte code version. Combined with inline coding, this allows Java to approach the performance of C++, according to David Henke, engineering manager of SGI's Web Products Division.

As with native methods, however, SGI's technology limits cross-platform compatibility—the translated code runs only on a Mips CPU. It offers two advantages. Developers can easily separate the translated code from the byte code to regain portability, and programmers can write an entire project in Java instead of writing native methods in another language.

There's no reason why SGI or someone else couldn't adapt this technology to other CPU architectures. Java applets will probably always exist as platform-neutral byte code, because they're embedded in Web pages that must run on any browser. However, stand-alone Java applications that need top performance will almost certainly rely on some kind of JIT or static compiler. The performance boost is significant, and it doesn't have to interfere with the cross-platform compatibility that is Java's greatest strength.

#### **Higher Abstraction**

In the long run, none of the technical problems that might deter today's developers are likely to pose an insurmountable obstacle for Java. As both a language and a platform, Java is evolving at an unprecedented pace. We can speculate on Java's course because it's consistent with historical trends in computing.

The most important trend is toward higher levels of software abstraction above the hardware. The more tightly that software is intertwined with hardware, the bigger the headaches for developers and users. Programmers get more performance by writing to the metal, but the code is hard to maintain and even harder to port. And code lives longer than anyone plans.

That's why the computer industry is spending billions of dollars rewriting ancient code that can't handle the year 2000. That's why the U.S. air-traffic-control system is still running on antiquated machinery from the 1960s. That's why the Social Security Administration is patching a program from the 1970s that has been underpaying retirees for two decades. Put bluntly, it's negligent for software developers to ignore the possibility that their code may live for 10 or 20 years.

Java carries software abstraction to the next level because it abstracts everything below the VM. It's designed for a world in which the OS and CPU are interchangeable parts that can be replaced without breaking applications. It's designed for an age of diversity in which PCs and other smart devices can use any CPU or OS that delivers the best performance, the lowest cost, the most efficient power consumption, the lightest weight, or any other parameter that becomes important. Java's success isn't inextricably tied to network computers, PDAs, and smart appliances, but Java is ideal for devices that expand today's narrow definition of a PC.

Unix and NT offer some hardware abstraction, but they're multiplatform, not cross-platform. Users still have to replace



Gamelan (http://www.gamelan.com/index.shtml)

This on-line directory can point you to thousands of Java applets and applications, Java development tools, and links to hundreds of other Java-related Web sites.

or recompile all their software if they switch CPUs, and not all software is available for all CPUs. Also, these OSes still chain you to an OS. Java can run on just about any OS or CPU.

#### **Gambling on Java**

So a developer's decision about adopting Java depends on three questions. First, can Java handle the job? It should be clear by now that Java is suitable for a wide range of applications and is gaining ground fast. Still, it can't do everything, and the tools need to get a lot better.

Second, does cross-platform compatibility matter? If you believe the computers of tomorrow will be basically the same as the computers of today, only with more megabytes and megahertz, Java isn't the best choice. Other languages and tools are more refined and deliver better performance on traditional hardware.

If, however, you'd like to write code that runs on any hardware, the final question is whether Java is the best cross-platform option. The answer depends on the maturity of Java, which changes almost daily. Certainly you can do a lot with Hypertext Markup Language (HTML), Java-Script, VB Script, Perl, and other cross-platform solutions, especially if Microsoft delivers on its promises for ActiveX.

But it's hard to bet wrong on Java. History shows that those who gamble correctly on an emerging platform win big, and those who gamble wrong end up with dead code. Even if Java fails to conquer the world as a platform, you'll still end up with code that runs on whatever platform rules the kingdom. For developers, the risks are minimal. For users, Java could bring a new freedom to change OSes and CPUs without breaking software—a freedom they've never had before.

Tom R. Halfhill is a BYTE senior editor based in San Mateo, California. You can reach him on the Internet at thaifhill@bix.com.

# Walking, Talking Web

Fractals and wavelets, and Internet savvy, help make multimedia more practical for the Net. By Edmund X. DeJesus

isten to pundits and you'd think the Web is already a world of "click and watch" images and streaming video. Multimedia is certainly a key element of many home pages today, but "click and watch" is too

often "click and wait." Before the Web can efficiently feed a sensory-hungry world, it has to be much faster at painting pictures on our screens.

The big snag, of course, is bandwidth. Even today's fastest

analog modems deliver only 33.6 Kbps tops, when the wind's right. But realisticlooking video running at 30 frames per second requires 566,000 Kbps. (Audio is demanding in its own right; CD-quality sound requires throughput of about 706 Kbps.) Until digital communications technologies become more widespread. how can Web developers help traditional modems sip from this fire hose of multimedia information?

One answer might be new compression algorithms that use fractal and wavelet technologies, which are specifically suited to still images and video. They could bring us closer to fast-loading multimedia Web pages. Fractals, wavelets, and a combination of the two offer shorter download times and more tightly compressed files than what GIF, JPEG, and MPEG offer. The trade-off? It takes a comparatively long time to



compress files with fractals and wavelets before you send them over the Web. Also, fractal and wavelet files are unreadable unless your audience has a special viewer to decompress the files. Nevertheless, fractals and wavelets represent a step forward from GIF and JPEG files, which use lossless Lempel-Ziv-Welch (LZW) and lossy algorithms, respectively.

#### **Fractals in Action**

This is the essence of fractal compression: Rather than transmit the image, you transmit the much-smaller algorithm parameters tals comes when you realize that you can turn the original triangle into a triangle of different size and orientation simply by turning, stretching, and expanding or contracting the original (mathematicians call this an *affine transformation*). In other words, rather than needing detailed information about the second triangle, you need only its turning, stretching, and expansion or contraction parameters. You can compress a picture into a list of these parameters. To decompress the image, you simply take the parameters, plug them into the algorithm, and generate the image again.

for creating that image. To understand how this algorithm is created, consider an equilateral triangle. On each of its three sides, erect equilateral triangles one-third the size of the original. On each of the smaller triangle sides, erect equilateral triangles onethird their size. Continue this process an infinite number of times, or until you can't tell one iteration from the next. You will end up with something resembling a snowflake (called a Koch snowflake) that is a fractal: Its dimension is not a whole num-

ber but lies between 1 and 2. This illustration exhibits two of the main features of fractals: self-similarity and recursion. Self-similarity because if you expand any part of the snowflake, it looks the same: namely, little triangles constructed on bigger triangles. Recursion because you are repeating the same algorithm over and over to create it.

Now suppose someone sees your snowflake, decides to make it the company logo, and asks you to put it on your Web site. You could just make a GIF of the image itself and put that image on the site. Or you could put the algorithm that created the image on the site and distribute viewer programs so that when someone accesses it, the algorithm generates the image on the viewer's machine. Clearly the algorithm parameters would take up far less space than the GIF.

The real "aha!" for frac-

#### Walking, Talking Web

The big plus here is speed. The parameters arrive nearly instantaneously, and the picture begins generating immediately. No more coffee breaks while you wait for a jumbo GIF to waddle on down.

You can also zoom in or out on fractal images to examine details. Unlike other formats that clearly show their dots or blocks as you blow them up, the fractal image is resolution-independent, so an expanded version of the image is as sharp as a tiny image. There is one proviso. A Web site manager may well limit image resolution; expanding even a fractal image will make it look dotty and blocky.

#### Sharp Images

Fractal images differ from, say, GIFs in several ways. First, GIFs start out blurry and get sharper as more of the file downloads. Fractal images start out sharp and stay sharp. This is important for Web surfers. You don't have to waste download time to see the image clearly enough to decide if you're interested in it or not.

Fractal compression can range from 20:1 to 50:1, depending on the complexity of the image. Since fractals work by self-similarity, the more complex the image, the less compression is possible.

One downside to fractal compression is the length of time (sometimes 5 minutes for a 4- by 3-inch image) and considerable processing power required to shrink images with fractal technology. Therefore, fractal compression is useful for still



## You can magnify portions of fractally compressed images without adversely affecting the resolution.

images and prerecorded video, but it isn't practical for live video.

Another problem is that fractal compression is lossy compression: The original and the decompressed image will not match pixel by pixel. However, this is important only when creating perfect compressed archives of images, which is not typically important for the Web, where the images will look good enough.

To create a fractal-compression algo-

rithm for your Web graphics, you'll need a commercial fractal-compression tool, such as Fractal Imager from Iterated Systems (\$40 to download, \$70 to buy the CD-ROM). With Iterated's compression process, you first break down the original image into regions with similar features, using standard edge detection, texture variation, and other algorithms. For example, if you were compressing a photo of a person's face, some regions

Sound and the Web

When you're compressing sound, the first step is to leave most of it out. While that may seem surprising, telephone engineers have known it for years. You can slice out most of the highest and lowest parts of the audio spectrum, and average listeners probably won't notice any quality degradation. (This is mainly true for spoken sound, not for music, which is why you find very few bands recording albums over the telephone.)

Another nice feature of sound, for the purposes of compression, is the large degree of repetition found in most speech and music. When you're sampling music 44,100 times a second (for CD quality), much of it can be encoded as "ditto." Same for speech: Vowel sounds vary little from beginning to end, and there are not that many consonantal sounds to encode (which makes you wonder why all artificial speech programs sound like inebriated frogs).

Not surprisingly, there are many more products for sending speech (i.e., telephony) over the Web than there are for music. Sound compression is quite lossy, and most people can tell the difference (that's one reason we listen to FM radio rather than AM and CDs rather than records).

Music over the Web requires higher bandwidth than even a 33.6-Kbps modem connection. Once you have tossed out the frequencies you don't want, there are many choices for compressing the result, including Lempel-Ziv-Welch (LZW). Because compressed sound travels as packets over the Internet, you must plan for packets going astray. One strategy, implemented by VocalTec's Internet Wave, uses the Transmission Control Protocol (TCP) with a buffer that stores a few seconds of sound, plus a predictive cache. The buffer provides a few seconds' wait for any dawdling packets to show up, and if the packets never show up, the prediction algorithm guesses at their contents.

Another strategy, one that's implemented by Progressive Networks' RealAudio, employs the User Datagram Protocol (UDP), with the sound minced and distributed among successive packets. If one of these packets does not show up, the effect is a few-milliseconds gap every quarter of a second for about 3 seconds.

Want to pause, fast forward, or rewind? Unfortunately, HTTP is not bidirectional. Again, there are ways around this: VocalTec, for example, uses Common Gateway Interface (CGI) scripts with HTTP; Progressive Networks uses other non-HTTP servers. High Resolution 768 x 576 Pixel images



Stills with Sound



multimedia digital camera

> Ricoh's RDC-2 advanced design features let you go beyond just taking still pictures. Now you can bring your images to life by capturing the movements and sounds of your subjects.

The RDC-2 lets you select between five independent recording modes to capture digital information in any combination or order you choose: Still Mode with macro capability, Sound Mode, Stills with Sound Mode, Continuous Mode, Document Mode.

The Ultimate Presentation Tool. The RDC-2 allows you to use your digital images in a multitude of ways...plug the RDC-2 into any TV monitor or VCR and playback your images and sounds instantly. Download text and graphics to the camera to customize and enhance your presentations.

#### RDC-1 3X Zoom Digital Camera with Full Motion and Sound.

- High Resolution 768 x 576 images.
- · Portable: Easily fits in your briefcase, purse or pocket.

Dual Lens Design utilizes a wide-angle 35mm and telephoto 55mm lens as

Automatic Features like Auto Flash, Auto Focus and Auto Exposure makes

Exposure Compensation adjustable to +/-5 EV stops in .3 increments gives

LCD Monitor (optional) allows you to view your images before and after

Compact Design makes the camera easy to hold yet small enough to fit in

well as Macro optics for close-up photography.

picture taking effortless.

you shoot them.

your shirt pocket.

you control over your images.

- Output to Virtually All Digital Media: Output to color PC or video printer, TV monitor, or send still images and sound around the world via modem/digital phone.
- 6 Different Data Recording Modes: Still images, sound, still images with sound, continuous shooting, full motion video with sound, document mode, and macro capability.
- Removable Media: Stores everything on PCMCIA cards available in 2, 8, and 24 megabyte capacities.
- Software Included: Photo-editing and cataloging software is included for both Windows and Macintosh platforms.





Rest Contraction

Think of the Possibilities! Document events, create entire presentations, send your images to the Internet within minutes. Communicate with co-workers in remote locations.



www.ricohcpg.com

Circle 607 on Inquiry Card.

RICOH CORPORATION • 475 Lillard Drive • Sparks, Nevada 89434 • TEL 702.352.1600 • FAX 702.352.1615

might contain just skin, some regions might contain just hair, and so forth. You then fractally compress each of these regions by expressing each part of the region as a turned, stretched, and expanded/contracted version of another part. You record the regions, the "standard" image for each region, and the parameters to generate all the other images in the region. This takes time and is clearly an off-line, non-real-time process.

But the results are striking. You can compress some images up to 250 times smaller than the original, and the images can load up to four times faster over the Internet. The resulting image looks nearly identical to the original.

Fractal Imager turns still images into fractal image format (FIF) files. You can then place these images on your Web site just as you would a GIF or a JPEG image. To view them, however, your guest will need Fractal Viewer, which Iterated distributes for free.

#### **Wavelet** Compression

Another important compression option for the Web is wavelet technology, which works similarly to Fourier analysis. Fourier analysis, used extensively in signal analysis, represents an input signal as a combination of simple sine and cosine basis functions. If the input signal were a single frequency, the output would be a single number, namely the coefficient of the particular sine or cosine function corresponding to that frequency. If the input had several frequencies present, the result would be several coefficients.

Fourier analysis works best for continuous input and repetitive patterns. Unfortunately, most inputs are neither continuous nor repetitive, resulting in very large sets of coefficients. For many

#### WHERE TO FIND

http://www

Iterated Systems
Atlanta, GA
(404) 264-8000
http://www.iterated
.com

OLIVR Lexington, MA (617) 861-6111 fax: (617) 863-6155 http://www.olivr.com

Progressive Networks Seattle, WA (206) 447-0567 fax: (206) 223-8221 .realaudio.com VDOnet Palo Alto, CA (408) 654–8400 fax: 408–654–9447 http://www.vdo.net .com VocalTec Northvale, NJ

Northvale, NJ (201) 768-9400 fax: (201) 768-8893 http://www.vocaltec .com



Wavelets allow CBS to broadcast news snippets over the Web.

real-world applications, like compressing graphics, Fourier analysis requires too many coefficients to be practical for representing an image.

Wavelets also represent input images with coefficients of basis functions. However, the basis functions for wavelets are much more complicated than the simple sines and cosines of Fourier analysis. Plus, the wavelet basis functions can effectively represent noncontinuous and nonrepetitive inputs, like the edges and other features of real-world images. Thus, wavelets can represent real-world images using only a small set of coefficients, resulting in excellent compression. To decompress the image, you simply use those coefficients with the wavelet basis functions to generate the image.

But wavelet compression shares problems similar to fractal compression: Lengthy compression time on the front end and use of lossy techniques. Also, wavelet compression lacks fractal compression's resolution independence. When you expand wavelet-compressed images, you get artifacts, but they'll be imperceptible in most cases.

OLiVR (for On Line Interactive Virtual Reality), a company that has developed a new architecture specifically for streaming media, uses a wavelet/fractal combination, taking advantage of each technology's scalability and resolution features. OLiVR's technology works for both still images and video.

#### Video over the Web

Compressing video is a lot like compressing a series of still images. However, video offers even more compression opportunities. Images may not change much from frame to frame, and you may need to compress only the differences in succeeding frames. This clearly works better for some applications, like an unmoving camera recording a university lecture, than it does for others, like a Hollywood action movie.

The advantage of fractal or wavelet compression is streaming video: The clip starts playing as soon as you click on it. With ClearFusion, Iterated's streaming video viewer, you can watch video as it downloads into a box of approximately 2 by 3 inches, but movements are jerky on a 28.8-Kbps modem connection. Any associated audio will be of acceptable quality. Even if you prefer to download the whole file before viewing, the size of the file is far smaller. For example, a video clip that would be about 1200 KB in MPEG format is only 290 KB in fractal format. In addition to fractals used to compress Webpage video, Iterated expects to see the technology used for entertainment and corporate training applications.

When OLiVR movies begin downloading, you can see what the picture is with less than 5 percent of the file present. Detail fills in as the remainder of the file arrives. You can rotate the image and zoom in and out on the quarter-screen images. These seem ideal to show products: For example, by rotating an image of a disk drive, I could check out what ports it had on the back.

VDOnet's VDOLive also uses wavelet compression for streaming video. At least on'e major news organization, CBS News, uses VDOLive to broadcast its Up-To-The-Minute news snippets on the Web (see screen, this page).

#### **Coming at You**

As the Web moves beyond text delivery to becoming a viable multimedia medium, we need better ways to compress still images and video. Otherwise, all that stuff gets bogged down and can't traverse modem connections quickly enough. By sending descriptions of these images, fractals and wavelets use today's thin pipes efficiently to take us a step closer to bringing the Web to life.

Edmund X. DeJesus is a senior technical editor based in BYTE's Lexington, Massachusetts, bureau. You can reach him by sending e-mail to edeJesus@bix.com.

# Walking, Talking Web

Fractals and wavelets, and Internet savvy, help make multimedia more practical for the Net. By Edmund X. DeJesus

isten to pundits and you'd think the Web is already a world of "click and watch" images and streaming video. Multimedia is certainly a key element of many home pages today, but "click and watch" is too

often "click and wait." Before the Web can efficiently feed a sensory-hungry world, it has to be much faster at painting pictures on our screens.

The big snag, of course, is bandwidth. Even today's fastest

analog modems deliver only 33.6 Kbps tops, when the wind's right. But realisticlooking video running at 30 frames per second requires 566,000 Kbps. (Audio is demanding in its own right; CD-quality sound requires throughput of about 706 Kbps.) Until digital communications technologies become more widespread. how can Web developers help traditional modems sip from this fire hose of multimedia information?

One answer might be new compression algorithms that use fractal and wavelet technologies, which are specifically suited to still images and video. They could bring us closer to fast-loading multimedia Web pages. Fractals, wavelets, and a combination of the two offer shorter download times and more tightly compressed files than what GIF, JPEG, and MPEG offer. The trade-off? It takes a comparatively long time to



compress files with fractals and wavelets before you send them over the Web. Also, fractal and wavelet files are unreadable unless your audience has a special viewer to decompress the files. Nevertheless, fractals and wavelets represent a step forward from GIF and JPEG files, which use lossless Lempel-Ziv-Welch (LZW) and lossy algorithms, respectively.

#### **Fractals in Action**

This is the essence of fractal compression: Rather than transmit the image, you transmit the much-smaller algorithm parameters for creating that image. To understand how this algorithm is created, consider an equilateral triangle. On each of its three sides, erect equilateral triangles one-third the size of the original. On each of the smaller triangle sides, erect equilateral triangles onethird their size. Continue this process an infinite number of times, or until you can't tell one iteration from the next. You will end up with something resembling a snowflake (called a Koch snowflake) that is a fractal: Its dimension is not a whole num-

ber but lies between 1 and 2. This illustration exhibits two of the main features of fractals: self-similarity and recursion. Self-similarity because if you expand any part of the snowflake, it looks the same: namely, little triangles constructed on bigger triangles. Recursion because you are repeating the same algorithm over and over to create it.

Now suppose someone sees your snowflake, decides to make it the company logo, and asks you to put it on your Web site. You could just make a GIF of the image itself and put that image on the site. Or you could put the algorithm that created the image on the site and distribute viewer programs so that when someone accesses it, the algorithm generates the image on the viewer's machine. Clearly the algorithm parameters would take up far less space than the GIF.

The real "aha!" for frac-

tals comes when you realize that you can turn the original triangle into a triangle of different size and orientation simply by turning, stretching, and expanding or contracting the original (mathematicians call this an *affine transformation*). In other words, rather than needing detailed information about the second triangle, you need only its turning, stretching, and expansion or contraction parameters. You can compress a picture into a list of these parameters. To decompress the image, you simply take the parameters, plug them into the algorithm, and generate the image again. *continued* 

#### Walking, Talking Web

The big plus here is speed. The parameters arrive nearly instantaneously, and the picture begins generating immediately. No more coffee breaks while you wait for a jumbo GIF to waddle on down.

You can also zoom in or out on fractal images to examine details. Unlike other formats that clearly show their dots or blocks as you blow them up, the fractal image is resolution-independent, so an expanded version of the image is as sharp as a tiny image. There is one proviso. A Web site manager may well limit image resolution; expanding even a fractal image will make it look dotty and blocky.

#### Sharp Images

Fractal images differ from, say, GIFs in several ways. First, GIFs start out blurry and get sharper as more of the file downloads. Fractal images start out sharp and stay sharp. This is important for Web surfers. You don't have to waste download time to see the image clearly enough to decide if you're interested in it or not.

Fractal compression can range from 20:1 to 50:1, depending on the complexity of the image. Since fractals work by self-similarity, the more complex the image, the less compression is possible.

One downside to fractal compression is the length of time (sometimes 5 minutes for a 4- by 3-inch image) and considerable processing power required to shrink images with fractal technology. Therefore, fractal compression is useful for still



## You can magnify portions of fractally compressed images without adversely affecting the resolution.

images and prerecorded video, but it isn't practical for live video.

Another problem is that fractal compression is lossy compression: The original and the decompressed image will not match pixel by pixel. However, this is important only when creating perfect compressed archives of images, which is not typically important for the Web, where the images will look good enough.

To create a fractal-compression algo-

rithm for your Web graphics, you'll need a commercial fractal-compression tool, such as Fractal Imager from Iterated Systems (\$40 to download, \$70 to buy the CD-ROM). With Iterated's compression process, you first break down the original image into regions with similar fearures, using standard edge detection, texture variation, and other algorithms. For example, if you were compressing a photo of a person's face, some regions

### Sound and the Web

When you're compressing sound, the first step is to leave most of it out. While that may seem surprising, telephone engineers have known it for years. You can slice out most of the highest and lowest parts of the audio spectrum, and average listeners probably won't notice any quality degradation. (This is mainly true for spoken sound, not for music, which is why you find very few bands recording albums over the telephone.)

Another nice feature of sound, for the purposes of compression, is the large degree of repetition found in most speech and music. When you're sampling music 44,100 times a second (for CD quality), much of it can be encoded as "ditto." Same for speech: Vowel sounds vary little from beginning to end, and there are not that many consonantal sounds to encode (which makes you wonder why all artificial speech programs sound like inebriated frogs).

Not surprisingly, there are many more products for sending speech (i.e., telephony) over the Web than there are for music. Sound compression is quite lossy, and most people can tell the difference (that's one reason we listen to FM radio rather than AM and CDs rather than records).

Music over the Web requires higher bandwidth than even a 33.6-Kbps modem connection. Once you have tossed out the frequencies you don't want, there are many choices for compressing the result, including Lempel-Ziv-Welch (LZW). Because compressed sound travels as packets over the Internet, you must plan for packets going astray. One strategy, implemented by VocalTec's Internet Wave, uses the Transmission Control Protocol (TCP) with a buffer that stores a few seconds of sound, plus a predictive cache. The buffer provides a few seconds' wait for any dawdling packets to show up, and if the packets never show up, the prediction algorithm guesses at their contents.

Another strategy, one that's implemented by Progressive Networks' RealAudio, employs the User Datagram Protocol (UDP), with the sound minced and distributed among successive packets. If one of these packets does not show up, the effect is a few-milliseconds gap every quarter of a second for about 3 seconds.

Want to pause, fast forward, or rewind? Unfortunately, HTTP is not bidirectional. Again, there are ways around this: VocalTec, for example, uses Common Gateway Interface (CGI) scripts with HTTP; Progressive Networks uses other non-HTTP servers. **High Resolution** 768 x 576 Pixel images



Stills with Sound



## multimedia digital camera

Ricoh's RDC-2 advanced design features let you go beyond just taking still pictures. Now you can bring your images to life by capturing the movements and sounds of your subjects.

1

The RDC-2 lets you select between five independent recording modes to capture digital information in any combination or order you choose: Still Mode with macro capability, Sound Mode, Stills with Sound Mode, Continuous Mode, Document Mode.

The Ultimate Presentation Tool. The RDC-2 allows you to use your digital images in a multitude of ways...plug the RDC-2 into any TV monitor or VCR and playback your images and sounds instantly. Download text and graphics to the camera to customize and enhance your presentations.

#### RDC-1 3X Zoom **Digital Camera with Full** Motion and Sound.

- High Resolution 768 x 576 images.
- Portable: Easily fits in your briefcase, purse or pocket.

Dual Lens Design utilizes a wide-angle 35mm and telephoto 55mm lens as

Automatic Features like Auto Flash, Auto Focus and Auto Exposure makes

Exposure Compensation adjustable to +/-5 EV stops in .3 increments gives

LCD Monitor (optional) allows you to view your images before and after

Compact Design makes the camera easy to hold yet small enough to fit in

well as Macro optics for close-up photography.

picture taking effortless.

you shoot them.

your shirt pocket.

you control over your images.

- Output to Virtually All Digital Media: Output to color PC or video printer, TV monitor, or send still images and sound around the world via modem /digital phone.
- 6 Different Data Recording Modes: Still images, sound, still images with sound, continuous shooting, full motion video with sound, document mode, and macro capability.
- Removable Media: Stores everything on PCMCIA cards available in 2, 8, and 24 megabyte capacities.
- Software included: Photo-editing and cataloging software is included for both Windows and Macintosh platforms.







Think of the Possibilities! Document events, create entire presentations, send your images to the Internet within minutes.

Communicate with co-workers in remote locations.

> Visit us @ www.ricohcpg.com Circle 607 on Inquiry Card.

might contain just skin, some regions might contain just hair, and so forth. You then fractally compress each of these regions by expressing each part of the region as a turned, stretched, and expanded/contracted version of another part. You record the regions, the "standard" image for each region, and the parameters to generate all the other images in the region. This takes time and is clearly an off-line, non-real-time process.

١

But the results are striking. You can compress some images up to 250 times smaller than the original, and the images can load up to four times faster over the Internet. The resulting image looks nearly identical to the original.

Fractal Imager turns still images into fractal image format (FIF) files. You can then place these images on your Web site just as you would a GIF or a JPEG image. To view them, however, your guest will need Fractal Viewer, which Iterated distributes for free.

#### **Wavelet** Compression

Another important compression option for the Web is wavelet technology, which works similarly to Fourier analysis. Fourier analysis, used extensively in signal analysis, represents an input signal as a combination of simple sine and cosine basis functions. If the input signal were a single frequency, the output would be a single number, namely the coefficient of the particular sine or cosine function corresponding to that frequency. If the input had several frequencies present, the result would be several coefficients.

Fourier analysis works best for continuous input and repetitive patterns. Unfortunately, most inputs are neither continuous nor repetitive, resulting in very large sets of coefficients. For many

#### WHERE TO FIND

Iterated Systems	http://www
Atlanta, GA	.realaudio.c
(404) 264-8000	VDOnet
http://www.iterated	Palo Alto, C
.com	(408) 654-1
OLIVR	fax: 408-65
Lexington, MA	http://www.
(617) 861-6111	.com
fax: (617) 863-6155	VocalTec
http://www.olivr.com	Northvale, M

Progressive Networks Seattle, WA (206) 447-0567 fax: (206) 223-8221 realaudio.com VDOnet Palo Alto, CA (408) 654–8400 fax: 408–654–9447 nttp://www.vdo.net com VocalTec Northvale, NJ

Northvale, NJ (201) 768-9400 fax: (201) 768-8893 http://www.vocaltec .com



Wavelets allow CBS to broadcast news snippets over the Web.

real-world applications, like compressing graphics, Fourier analysis requires too many coefficients to be practical for representing an image.

Wavelets also represent input images with coefficients of basis functions. However, the basis functions for wavelets are much more complicated than the simple sines and cosines of Fourier analysis. Plus, the wavelet basis functions can effectively represent noncontinuous and nonrepetitive inputs, like the edges and other features of real-world images. Thus, wavelets can represent real-world images using only a small set of coefficients, resulting in excellent compression. To decompress the image, you simply use those coefficients with the wavelet basis functions to generate the image.

But wavelet compression shares problems similar to fractal compression: Lengthy compression time on the front end and use of lossy techniques. Also, wavelet compression lacks fractal compression's resolution independence. When you expand wavelet-compressed images, you get artifacts, but they'll be imperceptible in most cases.

OLIVR (for On Line Interactive Virtual Reality), a company that has developed a new architecture specifically for streaming media, uses a wavelet/fractal combination, taking advantage of each technology's scalability and resolution features. OLIVR's technology works for both still images and video.

#### Video over the Web

Compressing video is a lot like compressing a series of still images. However, video offers even more compression opportunities. Images may not change much from frame to frame, and you may need to compress only the differences in succeeding frames. This clearly works better for some applications, like an unmoving camera recording a university lecture, than it does for others, like a Hollywood action movie.

The advantage of fractal or wavelet compression is streaming video: The clip starts playing as soon as you click on it. With ClearFusion, Iterated's streaming video viewer, you can watch video as it downloads into a box of approximately 2 by 3 inches, but movements are jerky on a 28.8-Kbps modem connection. Any associated audio will be of acceptable quality. Even if you prefer to download the whole file before viewing, the size of the file is far smaller. For example, a video clip that would be about 1200 KB in MPEG format is only 290 KB in fractal format. In addition to fractals used to compress Webpage video, Iterated expects to see the technology used for entertainment and corporate training applications.

When OLiVR movies begin downloading, you can see what the picture is with less than 5 percent of the file present. Detail fills in as the remainder of the file arrives. You can rotate the image and zoom in and out on the quarter-screen images. These seem ideal to show products: For example, by rotating an image of a disk drive, I could check out what ports it had on the back.

VDOnet's VDOLive also uses wavelet compression for streaming video. At least one major news organization, CBS News, uses VDOLive to broadcast its Up-To-The-Minute news snippets on the Web (see screen, this page).

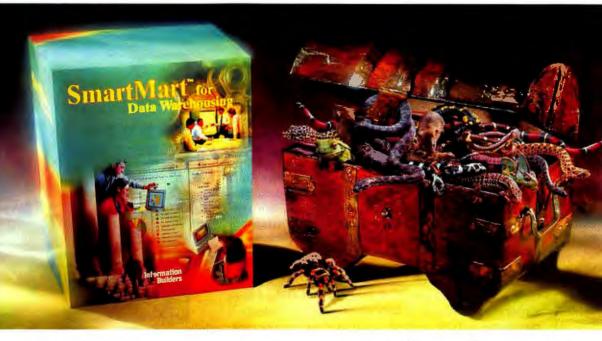
#### **Coming at You**

As the Web moves beyond text delivery to becoming a viable multimedia medium, we need better ways to compress still images and video. Otherwise, all that stuff gets bogged down and can't traverse modem connections quickly enough. By sending descriptions of these images, fractals and wavelets use today's thin pipes efficiently to take us a step closer to bringing the Web to life.

Edmund X. DeJesus is a senior technical editor based in BYTE's Lexington, Massachusetts, bureau. You can reach him by sending e-mail to edeJesus@blx.com.

## DATA MARTS COME DELIVERED IN A CHOICE OF BOXES... OURS OR PANDORA'S.

BULDERS-



#### **MULTIPLE VENDORS... MULTIPLE HEADACHES**

Today, many data warehouse projects become a "Pandora's Box" because they're built with tools from many vendors. Even the best tools can become a nightmare if they haven't been designed and tested to work with one another. And what happens when you have a problem? Your data warehouse vendors are experts only in their own environments. . . not in each others. The solution? A SmartMart<sup>™</sup> data mart from Information Builders.

#### THINK SmartMart<sup>™</sup>... THE SMARTER DATA MART

SmartMart provides all the tools, technology and services you need to build, use, and manage a data mart...in one proven and affordable package. You get tools for data extraction and movement, transformation, multidimensional data storage,



reporting and analysis, Web access, and data mart administration. You'll also get the consulting services you'll need to guarantee a fast, trouble-free implementation. And because **SmartMart** is a complete, single-vendor solution, all components are integrated and fully tested to work together so you avoid the cost and delays associated with piecing together technologies from multiple vendors. It's the closest thing to a data mart in a box. Best of all, SmartMart's open architecture ensures full integration with your enterprise information systems... now and in the future.

#### CALL THE BUILDERS

For complete information on our SmartMart data mart program, including a free white paper "The Data Mart: A New Approach to Data Warehousing", call 1-800-969-INFO.



SmartMart is a trademark of information Builders, Inc., NY, NY 212-736-4433 E-mail: info@ibl.co Circle 608 on Inquiry Card (RESELLERS: 609).

## State of the Art

## Data Warehouse Building Blocks

Collecting information is the easy part. Knowing how to store it, access it, and analyze it makes all the difference.

o extend your core business, you need comprehensive information. For many companies, that means a robust data warehouse that draws together disparate and unfiltered data and presents it in creative new ways. As tools to capture and explore detailed data mature, so will our ability to find ways to exploit the data we've collected.

In the last 10 years, two factors have combined to help data warehouses proliferate. First, we've recognized the benefits of on-line analytical processing (OLAP) beyond the traditional areas of marketing and finance. Organizations now find that the insights buried in the masses of data they routinely collect on their customers, products, operations, and business activities contribute to cutting operating costs and increasing revenues, not to mention making it easier to arrive at strategic decisions.

Second, the growth of client/server computing has spawned server hardware and software that's more powerful and more sophisticated than ever. Today's servers now rival yesterday's mainframes and offer technologically superior memory architectures, high-speed processors, and massive storage capacities. At the same time, modern DBMSes provide more support for complex data structures and promote standardized middleware. From this hardware/software renaissance emerges the multiterabyte data warehouses we're now seeing in client/server environments.

How do you take advantage of these technology advances? In the following pages, we'll describe how to choose the right warehouse for your enterprise. "Warehouse Cornerstones" explains the pros and cons of centralized and multitiered warehouse architectures and gives advice on how to choose the right servers and DBMSes. "Better Clients, Better Decisions" will help you match the right analysis tool to the cross-section of people who will be using your data warehouse. And "Take Your Data to the Cleaners" discusses the choices you have among home-grown and commercial programs that filter out nagging inaccuracies and inconsistencies in your information.

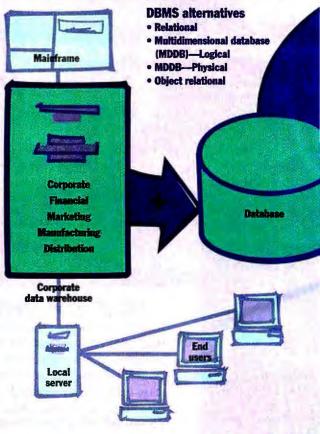
A data warehouse consists of myriad pieces. If you choose them wisely, you could end up with a repository of invaluable data to inform your strategic decision making. In all likelihood, there is gold buried in the data dispersed across your enterprise. You only need to find it. **- Jay-Louise Weldon and Alan Joch**  ike a physical warehouse built from bricks and mortar, a data warehouse begins with your choice of an overall architecture. This decision will influence the other essential components you select.

**1** For example, if you need fast performance and the ability to analyze multidimensional data (i.e., sales for a given product by year, by region, by store), you might pair a central-server architecture...

#### **Architecture alternatives**

- Federated
- Tiered

**2** ...with a "super-relational" DBMS that provides specialized indexing schemes to pre-join tables.



### Warehouse Cornerstones ... 85

A successful data warehouse starts when you choose and integrate three key elements.

### Better Clients, Better Decisions . . . 91

Without proper end-user tools for data access and analysis, a warehouse may be shuttered. By clicking on a category, you can expand the entry to see greater levels of detail.

l		Sa Year to dat	ales te (Smillion	ns)	
I	Electronics	Q1	Q2	Q3	Q4
I	VCR	\$1.4			
I	Camcorder	\$0.6			
I	TV	\$2.0			
I	CD Player	\$1.2			

	Products	45	Q2	Q3	Q4
	Electronics	\$5.2			
	Toys	\$1.9			
T	Clothing	\$2.3			

3 Next, you'll add on-line analytical processing (OLAP) tools that let end users pivot, drill down, and perform other "slicing and dicing" operations to analyze the data.

#### **Business intelligence tool alternatives**

- Querying and reporting programs
- Executive information systems
- Data mining applications

Name	ZIP	Sales
RS Inc.	03458	\$4562
Robert Smith Inc.	03458	\$6236
Smith, Robert	03458	\$1250
$\leq$		$\leq$
Name	ZIP	Sales
Robert Smith Inc.	03458	\$12,048
	RS Inc. Robert Smith Inc. Smith, Robert Name	RS Inc. 03458 Robert Smith Inc. 03458 Smith, Robert 03458 Name ZIP

### Take Your Data to the Cleaners . . . 97

"Dirty" data is dangerous. Custom scripts and specialized cleansing tools provide safety nets.

4 Responsiveness and flexibility are useless if you're analyzing incorrect or misleading data. A high-end datacleansing program, with scripts that impose your understanding of your business onto the data, provides the finishing touch.

#### **Data-cleansing alternatives**

- Custom "scrubbing" scripts
- Data validation tools
- Cleaning, transformation, synchronization software

An efficient data warehouse



#### LOPE RS P ROT Ξ E(





#### **HASP Packs** More into Less.

Based on a full-custom ASIC utilizing 2500-gate, 1.5-micron E<sup>2</sup> technology, HASP packs the most advanced protection into the smallest key in the world.

#### **NSTL Study Rates** HASP No.1!



A recent test conducted by the National Software Testing Labs, the world's foremost independent lab, compared the flagship products of leading software protection vendors.\* The result? HASP was rated the clear overall winner - and number one in all the major comparison categories.

#### NSTL TEST RESULTS, OCTOBER 1995<sup>+</sup>

Scoring Category	Aladdin HASP	Rainbow Sentinel
Security	9.3	-6.3
Ease of Learning	9.1	7.1
Ease of Use	8.3	7.2
Versatility/Features	10	8.7
Compatibility	6.7	6.5
Speed of API Calls	0.9	1.2
Final Score	8.5	6.5

"For a full copy of the NSTL report, contact your local HASP distributor.

# R PROTECTS MORE.

These days, more and more developers are choosing to protect their software against piracy. They're protecting more products, on more platforms, with better protection - and selling more as a result.

And more of these developers are protecting with HASP. Why? Because HASP offers more security, more reliability and more features than any other product on the market.

HASP supports the most advanced platforms, including all Windows 32/16-bit environments, OS/2, DOS, Mac, Power Mac, NEC, UNIX and LANs.

To learn more about how you can protect better - and sell more - call now to order your HASP Developer's Kit.

#### **Grow With Aladdin!**

The fastest growing company in the industry, with over 4 million keys sold to 20 thousand developers worldwide, Aladdin is setting the standard for software security today.





North America Aladdin Knowledge Systems Inc. Tel: (800) 223 4277, 212-564 5678, Fax: 212-564 3377, E-mail: hasp.sales@us.aks.com Int'l Office Aladdin Knowledge Systems Ltd. Tel: +972-3-636 2222, Fax: +972-3-537 5796, E-mail: hasp.saies@aks.com Germany FAST Software Security AG Tel: +49 89 89 42 21-37, Fax: +49 89 89 42 21-40, E-mail: info@fast-ag.de United Kingdom Aladdin Knowledge Systems UK Ltd. Tel: +44 1753-622266, Fax: +44 1753-622262, E-mail: sales@aldn.co.uk Japan Aladdin Japan Co., Ltd. Tel: +81 426-60 7191, Fax: +81 426-60 7194, E-mail: sales@aladdin.co.jp Aladdin Japan Go., Lto. 1ef: +81 420-00 / 191, rax: +61 420-00 / 194, c-mail: suese anautil.co.jp Aladdin Software Security Benelux B.V. Tel: +31 24-641 9777, Fax: +31 24-645 1981, F-mail: 100526.1356@compuserve.com The Professional's Choice Benelux

Aladdin Russia (95 923)588 B Australia Contab 03 9895685 B Chile Micrologica (97 7350041 China Sturghau 18) (921 64377828 B Czech Atlas (92 766085 B Demmark Benencisen 039 577316 B Egypt Zenekkein 02 3604632 B France 1 40859885 B Creace 1 40859885 B Greace
Unibrain D1 6756320 B Mang Kong Hastings 02 5484629 B India Salucion 011 2148254 B Rathy Partner Data (92 26147380 B Korea Dae-A 02 8484481 B Mexico Scolt 5 208747 B New Zealand Training 04 56660178 B South Africa D Le Roux 011 8864704 B Spain PC Hardware 03 4493139 B Switzertand Ope; 061 7169222 B Talwan Teco 02 5559676 B Turkey MArcobeta 0312 4670635 B Yugostaria Asys 021 623920

D Nazine Knowledge Systems Ltd 1995-1996 (J.99) HKSP# a respanded backmark of Asides Knowledge Systems Ltd. Actor protect sames are todescare of Por respective owners Nac & The Mac (S top are indemedies of Apple Company, Inc., west under learner (KE), textus on momentation or outcomeres of any product (The KE) report seas cream

## State of the Art

Successful data warehouses start when you choose and successfully integrate three key elements. By Jay-Louise Weldon

## Warehouse Cornerstones

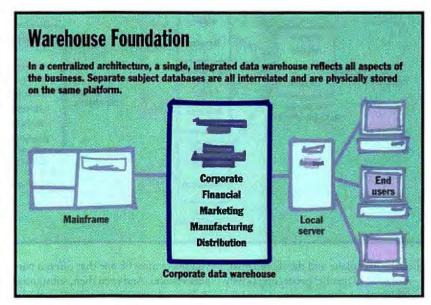
ssembling the bricks and mortar of a conventional warehouse looks easy compared to integrating the server hardware and DBMSes that frame a data warehouse. On the hardware side, you must mix and match server platforms and configurations while deciding how to take advantage of almost-constant leaps in raw processing power. On the software side, the complexity and high cost of DBMSes force you to make tough decisions and inevitable trade-offs with regard to integration issues, support requirements, performance, efficiency, and reliability.

What if you choose incorrectly? Your data warehouse becomes an enterprisewide problem that is difficult to work around, expensive to fix, and hard to justify. To get your warehouse implementation off to a successful start, you need to focus on three key building blocks: the overall warehouse architecture, the server architectures, and DBMSes. Here are some guidelines for making the right choices for your enterprise.

#### The Blueprint

Data-warehouse development begins with the logical and physical structure of the warehouse database plus the services required to operate and maintain it. This choice drives the selection of the other two fundamental items: the server hardware and the DBMS.

The physical platform can be centralized in one location or distributed regionally, nationally, or internationally. One scheme for housing your company's data, which might be gathered from multiple internal and external sources, is to consolidate the database in one integrated data warehouse (see the figure "Warehouse Foundation" above). The consolidated approach helps to maximize your available processing power. A second approach, the federated architecture, distributes information by function, with financial data on a server at one site, marketing data at another location, and man-



## A centralized data-warehouse architecture provides efficiencies in both processing power and support costs.

ufacturing data at a third venue (see the figure "Two Alternatives to a Centralized Architecture" on page 86).

The third approach, a tiered architecture, houses highly summarized data on one user's workstation, with moredetailed summaries on a second server, and the most detailed information on a third. The first-tier workstation handles most requests for data, with successively fewer requests passing on to tiers 2 and 3 for resolution. Computers at the first tier can be optimized for heavy user loads and low data volume, while servers at the other tiers are more adept at processing heavy data volumes but lighter user loads.

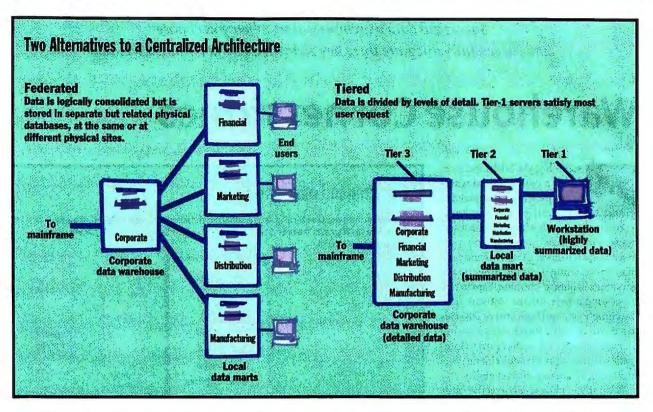
As you're deciding on a centralized or distributed warehouse structure, you also need to consider the servers that will hold and deliver the data. The size of your implementation—and your enterprise's needs for scalability, availability, and systems management—all influence your choice of server architecture (see the figure "Server Architectures" on page 86).

Single-processor servers are the easi-

est to manage, but they offer limited processing power and scalability. In addition, a single server presents a single point of failure, limiting the guaranteed availability of the warehouse. You can expand single-server networks via distributed architectures that make use of middleware, such as Distributed Computing Environment (DCE) or Common Object Request Broker Architecture (CORBA), to distribute traffic across multiple servers. These architectures increase availability as well, since operations can be shifted to a backup server if one server fails, but systems management is more complex.

Symmetric multiprocessing (SMP) machines increase throughput by adding processors that share the server's internal memory and disk-storage devices. You can buy most SMP in minimal configurations (i.e., with two processors) and upgrade when necessary to handle growth in your processing needs. The scalability of an SMP machine reaches its limit at the maximum number of processors supported by the connection mechanisms

### State of the Art Warehouse Cornerstones

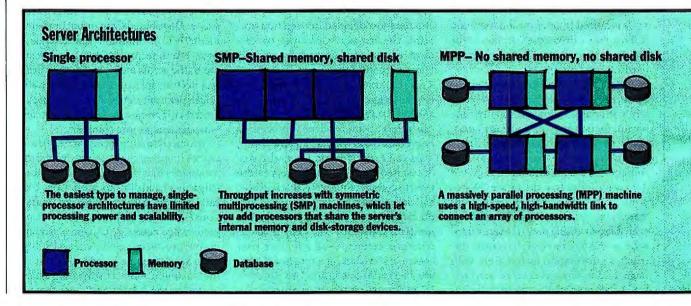


(i.e., the backplane and the shared bus).

A massively parallel processing (MPP) machine connects an array of processors via a high-speed, high-bandwidth link. Each node is a server, complete with its own (possibly SMP) processor and internal memory. To optimize an MPP architecture, applications must be "parallelized" (i.e., designed to operate in separate, parallel pieces).

This architecture is ideal for searching large databases. However, the DBMS that you select must be one that offers a parallel version. And even then, substantial design and tuning are required to achieve optimum data distribution and to prevent hot spots or data skew (where a disproportionate amount of the processing is shifted to one processing node due to the partition of data under its control).

The difficulty of moving applications and DBMSes to clustered or truly parallel environments has led to newer architectures, such as nonuniform memory access (NUMA). NUMA creates a single, large SMP machine by connecting multiple SMP nodes into a single (though physically distributed) memory pool and a single instance of the OS. NUMA allows the SMP approach to achieve the performance benefits of large MPP machines (with 32 or more processors) while maintaining the simplicity and management advantages of a standard SMP environment. Most appealing of all, existing DBMSes and applications can be moved



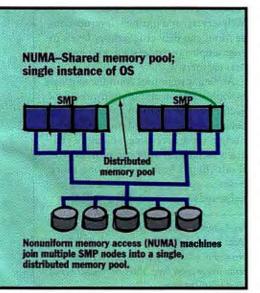
How DBMSes Compare						
Feature/Function	Relational	Super-Relational	Multidimensional (logical)	Multidimensional (physical)	Object-Relational	
Normalized structures	1	~		W. Start	~	
Abstract data types	The second states in the			and the second	-	
Parallelism	V		and the second se		Section Section	
Multidimensional structures	1.00	<ul> <li>Image: A second s</li></ul>	Ala.	~	Stand The State	
Drill-down	1		1	V		
Rotation	C. TANKS - CO		1	V 10 - 24	<ul> <li></li> </ul>	
Data-dependent operations						

from single-processor or SMP platforms to NUMA with no modifications.

#### **DBMS** Decisions

Data warehouses (along with decisionsupport systems [DSSes] and client/server applications) were the first successes for the relational DBMS (RDBMS). While most operational systems were legacy applications mired in old data structures, warehouses and DSSes capitalized on RDBMS for their flexibility and ability to perform ad hoc queries.

RDBMSes are most flexible when they are used with a normalized data structure. In a normalized database, data structures are nonredundant and represent the basic entities and relationships described by the data (e.g., products, markets, and sales transactions). But a typical on-line analytical processing (OLAP) query that crosses several structures ("How many blue widgets did we sell in stores in the Midwest?") requires several join operations to put such data back together. The performance



of traditional RDBMSes is better for keybased queries ("Find customer account #1234") than for content-based queries ("Find all customers with income over \$50,000 who have bought an automobile in the last six months").

To support large-scale warehouses and improve responsiveness for OLAP applications, vendors have added new features to the traditional RDBMS. These so-called super-relational features include support for specialized database hardware, such as the Teradata database machine. Super-relational features also support extensions to storage formats and relational operations (offered by vendors such as RedBrick) and specialized indexing schemes, such as those used by Sybase IQ. These techniques can improve performance for content-based retrievals by prejoining tables using indexes or through the use of fully inverted index lists.

Most data-warehouse-access tools exploit the multidimensional nature of warehouse data. For example, marketing analysts need to look at sales volumes by product, by market, by time period, by promotions and advertising levels, and by combinations of these different aspects. Structuring data in a traditional relational database to facilitate queries and analyses along different dimensions (e.g., star or snowflake schemata) has become commonplace. These schemata might use multiple tables and pointers to simulate a multidimensional structure. Some DBMS products, such as Essbase and Gentium, implement storage techniques and operators that support multidimensional data structures.

While multidimensional databases (MDDBs) help you directly manipulate multidimensional data objects (e.g., the easy rotation of data to view along different dimensions, or drill-down operations that successively expose moredetailed levels of data), you must identify these dimensions when building the database structure. Thus, adding a new dimension, or changing the views desired, can be cumbersome and costly. Some MDDBs require a complete reload of the database when restructuring occurs.

#### **New Dimensions**

A limitation of both RDBMS and MDDB is a lack of support for nontraditional data types, such as images, documents, and video/audio clips. If you need these types of objects in your data warehouse, look to an object-relational DBMS, such as Informix's Illustra. Focused on coded data values, most database systems can accommodate these data types only with somewhat-awkward reference-based extensions, such as pointers to files containing the objects. Many RDBMSes store complex data as binary large objects (BLObs). In this format, the objects cannot be indexed, sorted, or searched by the server.

Object-relational DBMSes, on the other hand, store complex data as native objects and can support the extensive data structures found in an object-oriented environment. These database systems naturally accommodate not only special data types but also the processing methods that are unique to each (e.g., a COMPARE operation on a picture might return another picture with similar features).

But a disadvantage to the object-relational approach is that the encapsulation of data within special data types—a series of stock prices over time in each row of a stock table, for example—requires specialized operators for what were previously simple searches (e.g., "Find all stocks that showed a decline in price from April to May 1996").

DBMS selection is also tied to the server hardware you use. Some RDBMSes, such as DB2 Parallel, Informix XPS, and

## State of the Art

For these environments		Choose			
Business requirements	User population	Systems support	Architecture	Server	DBMS
Scope: departmental Uses: data analysis	Small: single location	Minimal local; average central	Consolidated; turnkey package	Single-processor or SMP	MDDB
Scope: departmental Uses: analysis plus informational	Large; analysts at single location; informational users dispersed	Minimal local; average central	Tiered; detail at central; summary at local	Clustered SMP for central; SP or SMP for local	RDBMS for central; MDDB for local
Scope: enterprise Uses: analysis plus informational	Large; geographically dispersed	Strong central	Centralized	Clustered SMP	Object-relational Web support
Scope: departmental Uses: exploratory	Small; few sites	Strong central	Centralized	MPP	RDBMS with parallel support

Oracle Parallel, offer versions that support parallel operations. Parallel software splits queries, joins across multiple processors, and runs these operations simultaneously to improve performance.

Parallelism is required for the best performance on large MPP and clustered SMP servers. It's not yet an option with MDDBs or object-relational DBMSes.

The table "How DBMSes Compare" on page 87 summarizes the pros and cons of the different types of DBMSes for warehouse operations. The table "Data-Warehouse Decision Matrix" above contains some examples of how these decision criteria affect the choice of a server/datawarehouse architecture.

#### **Piecing It Together**

To select the right combination of server architecture and DBMS, you first need to understand your company's business requirements, its user population, and the skills of the support staff.

Data-warehouse implementations vary considerably in scope. Some are designed to support specific analysis needs for a single department or functional area of an organization, such as finance, sales, or marketing. Other implementations bring together data from across the entire enterprise to support a variety of user groups and functions. As a general rule, the broader the scope of the warehouse, the more power and functionality required of the server and DBMS.

Warehouse-usage patterns are also a factor. Prestructured queries and report views often satisfy informational users while exacting fewer demands on the DBMS and the processing power of the server. Complex analysis, which is typical of decision-support environments, requires more power and flexibility from all server components. Massive searches of large data warehouses favor parallelism in both DBMS and server.

Dynamic environments, with their ever-changing requirements, are served best by a simple, easily changeable data architecture (e.g., a highly normalized relational structure) rather than an intricate structure that requires rebuilding after every change (e.g., a multidimensional structure). The required data-refresh rate indicates how responsive the data warehouse must be to new and changing data. Large data volumes that are refreshed at frequent intervals favor a physically centralized architecture to support efficient data capture and minimize datatransport time.

A user profile should identify who your data warehouse's users are, where they're located, and how many you need to support. Information about how each group expects to use warehouse data will help you analyze the various usage styles.

Knowing the physical location of your users helps you determine how and to what extent you need to distribute warehouse data. A tiered architecture might use servers already in place on LANs. Or you may need a centralized approach to support mobile workers who tap into the warehouse from their laptops.

The total number of users and their connection patterns determine the size of your warehouse servers. Memory sizes and I/O throughput must support the anticipated number of concurrent users under normal conditions as well as at peak usage times at your organization.

Finally, you must factor in supportstaff sophistication. The IS resources that are available within your organization might limit the complexity or sophistication of your server architecture. Without skilled in-house staff or outside consultants, an architecture that requires server-platform parallelism (MPP or clustered SMP, for example) is difficult to create and maintain successfully.

#### **Expansion Plans**

As your warehouse matures and the data it contains becomes more accessible, employees outside the warehouse might also discover the value of its data. By linking your data warehouse to other systems both internal and external to the organization—you can share information with other business entities with little or no custom development. E-mail messages, Web servers, and intranet/Internet connections can deliver inventory levels to your suppliers or order status to your business partners.

As data warehouses continue to grow in sophistication and usability, the data accumulated within an enterprise will become more organized, more interconnected, more accessible, and more generally available to more employees. The result? Better business decisions, more business opportunities, and a more enlightened work force.

Jay-Louise Weldon (New York, NY) heads the Data Warehouse Practice within the U.S. Eastern region of MCI Systemhouse, a global-systems-integration firm. You can contact her at jweldon@shl.com.

STATISTICA (automatically configures itself for Windows 95 [long file names, etc.] or 3.1) A complete data analysis system with thousands of onscreen customizable, presentation-quality graphs fully integrated with all procedures - Comprehensive Windows support, OLE (client and server), DDE, customizable AutoTask toolhars, pop-up menus = Multiple data-, results-, and graph-windows with data-graph links = The largest selection of statistics and graphs in a single system; comprehensive implementations of: Exploratory techgraphs in a single system, comprehensive imprehenenations of: exploratory tech-niques with advanced brushing; multi-way tables with banners (presentation-quality reports); nonparametrics; distribution fitting; multiple regression; gener-al nonlinear estimation; stepwise logit/probit; general ANCOVA/MANCOVA; stepal nonlinear commentation, september of provide the second item analysis/reliability; correspondence analysis; survival analysis; a large selection of time series modeling/forecasting techniques; structural equation modeling with Monte Carlo simulations; and much more . On-line Electronic Manual with comprehensive introductions to each procedure and examples . Hypertext-based Stats Advisor expert system . Workbooks with multiple AutoOpen documents (e.g., graphs, reports) = Extensive data management facilities (fast spreadsheet of unlimited capacity with long formulas, Drag-and-Drop, AutoFill, Auto-Recalculate. split-screen/variable-speed scrolling, advanced Clipboard support, DDE links, hot links to graphs, relational merge, data verification/cleaning) 
Powerful STATISTICA BASIC language (professional development environment) with matrix operations, full graphics support, and interface to external programs (DLLs) - Batch command language and editable macros, flexible "um-key" and automation options, custom-designed procedures can be added to floating Auto Task toolbars = All output displayed in Scrollsheets" (dynamic, customizable, presentation-quality tables with instant 2D, 3D, and multiple graphs) or word processor-style report editor (of unlimited capacity) that combines text and graphs Extremely large analysis designs (e.g., correlation matrices up to 32,000x32,000, unlimited ANOVA designs) 

Megafile Manager with up to 32,000 variables (8 Mb) per record . Unlimited size of files; extended ("quadruple") precision; unmatched speed - Exchanges data and graphs with other applications via DDE, OLE, or an extensive selection of file import/export facilities (incl. ODBC access to virtually all data bases and mainframe files) = Hundreds of types of graphs, incl. categorized multiple 2D and 3D graphs, ternary 2D/3D graphs, matrix plots, icons, and unique multivariate (e.g., 4D) graphs Facilities to custom-design new graph types and add them permanently to menus or toolbars . On-screen graph customization with advanced drawing tools (e.g., scrolling and editing of complex objects in 32x real zoom mode), compound (nested) OLE documents, Multiple-Graph AutoLayout Wizard, templates, special effects, icons, page layout control for slides and printouts; unmatched speed of graph redraw = Interactive rota-tion, perspective and cross-sections of 3D displays = Large selection of tools for graphical exploration of data: extensive brushing tools with animation, fitting, smoothing, overlaying, spectral planes, projections, layered compressions, marked subsets = Price \$995.

Quick STATISTICA (for Windows) • A subset of STATISTICA; comprehensive selection of basic statistics and the full analytic and presentation-quality graphics capabilities of STATISTICA • Price \$495.

**STATISTICA Industrial System** (requires *STATISTICA* or Quick *STATISTICA*) • The largest selection of industrial statistics in a single package; quality control charts (real-line data acquisition options), process capability analysis, R&R, sampling plans, and an extremely comprehensive selection of experimental design (DOE) methods • Flexible tools to customize and automate all analyses and reports (incl. "turn-key" system options, and tools to add custom procedures) • Price **\$995**.

STATISTICA/Mac (for Macintosh) Price \$695 (Quick - \$395).

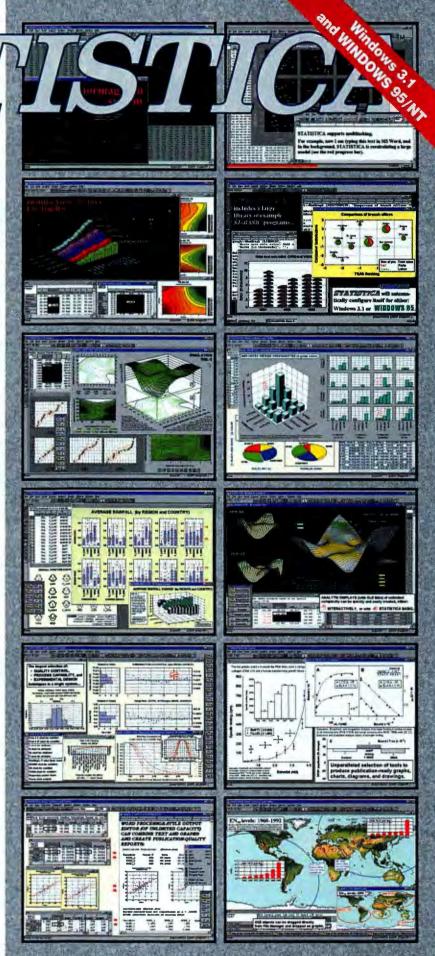
Domestic sh/h \$12 per product; 30-day money back guarantee.

STATISTICA has received the highest rating in EVERY comparative review of statistics software in which it was featured, since its first release.



2300 E. 14th St. • Tulsa, OK 74104 • (918) 749-1119 Fax: (918) 749-2217 • WEB: http://www.statsoft.com e-mail: info@statsoft.com

StatSoft Ltd. (London, UK), pir: +44 1767/600166, fax: +44 1767/600144 StatSoft BmbH (Hamburg, Gormany), pir: +49 40/4200347, fax: +49 40/4811310 StatSoft France (Paris, France), pir: +33 01-45-185-999, fax: +33 01-45-185-285 StatSoft Polska Sp.z o.o. (Krakow, Poland), pir: +48 12-391120, fax: +48 12-391121 StatSoft Italia (Padova, Italy), pir: +38 49-693-3227, fax: +38 49-693-2287



Available also in: Sweden: ph: 018-210035, fax: 018-210039; Finland: ph: 24-7334678, fax: 24-7335357, Berglum: ph: 010 511 525, fax: 010 516 957, Spupir Africa: ph: 12-860-2684, fax: 12-860-2884, Jacobi (Macino and Ref), ph: 03-770-7600, fax: 03-3770-7784; Japan (Windows): ph: 03-3867-1110, fax: 03-3668-3110, Tax-en: ph: 2-698-2060, fax: 2-548-2001, The Networkinds: ph: (0) 50 5207918, fax: (1) 50 5277665, Faxisla ph: (0) 50 22-0055, fax: (0) 50 22-0023; Hungary: ph: 1 131-3847, fax: 1 132-8330. StatSoft, the StatSoft logo, STATISTICA, and Scrotlabert are indomarks of StatSoft. Inc.

## We've taken computer design out of the Stone-Age

## KNS, the world's first TRUE keyboard computer

Primitive design chooses to house a tiny microprocessor inside a bulky case. With desk space being a rare commodity these days, why put up with such stone-age packaging? Cut the clutter with the Keyboard Network Station (KNS) from Advanced Interlink Corporation.

We're changing the shape of computing by packing technologically advanced components inside a keyboard! This logical evolution of the PC doesn't sacrifice performance for size. The KNS is a compact powerhouse that houses a 80486DX microprocessor\*, up to 32 megabytes of RAM, super VGA adapter, 2.5" hard drive, built in 3.5" floppy drive, optional on-board Ethernet, two serial ports, one parallel port, standard 16 bit expansion slot, optional barcode reader and external

5.25" floppy

port. Its

No. 11 St



impressive list of features and advanced engineering makes the KNS your missing link to performance computing.

**On-board Ethernet connectors with a choice** of thin coax or twisted-pair cables and a data transfer rate of 10Mbps makes the KNS a smart addition to any new or existing network. The KNS is fully tested and compatible with Novell

Netware<sup>\*</sup>, Windows<sup>\*</sup> and DOS<sup>®</sup> environments.

1-1-11-

To find out more about the KNS (Keyboard Network Station), give us a call and let us show you how we have taken computer design out of the stone-age.

\*Cyrix, AMD and Intel processors supported



### We're Changing the Shape of Computing

15181 SPRINGDALE STREET • HUNTINGTON BEACH, CA 92649 • PHONE (714) 894-1675 • FAX (714) 893-1546 1995 ADVANCED INTERLINK CORPORATION, Design and specifications subject to change without notice. Trademarks are the property of their respective companies

## State of the Art

Without the proper end-user tools for data access and analysis, your data warehouse may be shuttered. By Alan Simon

## **Better Clients, Better Decisions**

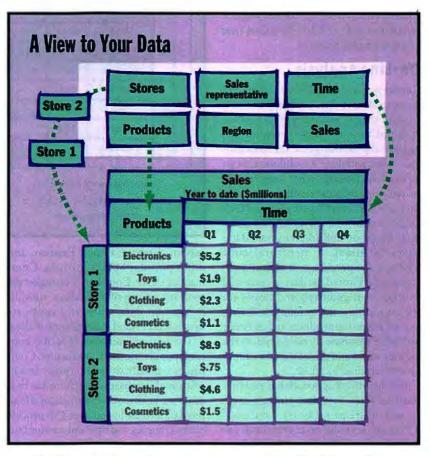
ou know it's there. Buried in gigabytes of marketing data or point-of-sale transactions lies the key information about an important customer trend or a successful product launch. Now all you have to do is extract it in a way that informs the decision at hand.

You need a specialized tool that lets you capture the relevant data quickly and view it across many different data dimensions. The tool shouldn't stop at merely accessing data—it should also give you a way to meaningfully analyze the data; in effect, transforming raw data into useful business information.

Business intelligence tools sit on top of the data warehouse and provide this service. Because they're the main point of contact between your warehouse application and the people who use it, these tools also can be the difference between a warehouse's success or failure. Business intelligence tools have become the successor to decision support systems, but they have a broader scope: They not only support decision making but, in many cases, these tools support operational, mission-critical functions of the company, too. However, business intelligence products aren't foolproof: You get the most out of your data warehouse only as long as you match the right tool to the needs of each end user.

#### **Beyond Queries**

The simplest of these tools are basic querying and reporting products. They provide graphical front ends to SQL generators (or, more accurately, database access-call generators). Rather than requiring you to learn SQL or write a program to access database information, the querying tool lets you point-and-click menus and buttons to specify data elements, conditions, grouping criteria, and other attributes of an information request (see the figure "A View to Your Data" above). The query tool then generates a database call, extracts the relevant data,



OLAP tools let you drag relevant categories like "Stores" and "Products" to a blank grid to build custom views of your data.

performs additional calculation and data manipulation if necessary, and presents the results in a clear format.

You can store queries and report requests for subsequent submission, either as is or with modifications. Statistical processing is usually limited to averages, summations, standard deviations, and other basic analysis functions. Although the capabilities vary from one product to another, querying and reporting tools are most appropriate when you need an answer to the question "What happened?"—as in "How do last month's sales for products X, Y, and Z compare with the previous month's sales and the same month's sales last year?"

To make queries more accessible to nontechnical people, products like Seagate's Crystal Reports, Cognos' Impromptu, Borland's Reportsmith, IQ Software's Intelligent Query, Software AG's Esperant, and Andyne's GQL offer graphical interfaces for drag-and-drop selections. The more advanced of these products will steer you away from queries that have bad syntax or that return unintended results. Access to data has also improved with new versions of these products as vendors ship standard drivers such as ODBC and native 32-bit drivers to popular data sources. continued

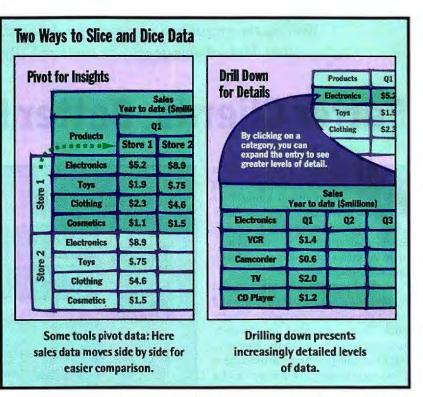
### State of the Art

In general, data warehouse managers who are going to use these types of products should be prepared to spend time resolving setup tasks like managing directories and libraries, installing connectivity software, establishing English-like names, and precalculating "virtual data fields." Once you create your SQL front end, you may need to develop a set of standard queries and reports, although some products offer libraries of prebuilt templates and predefined reports that you can quickly modify.

#### **On-Line Analysis**

Report generators fall short when end users need more than a single, static view of data that is not subject to further manipulation. For these users, on-line analytical processing (OLAP) tools provide "slice and dice" capabilities that go beyond answering "what happened?" to analyzing why the results are the way they are (see "Two Ways to Slice and Dice Data" at right). The first OLAP solutions were based on multidimensional databases (MDDBs). A structural cube (dubbed a hypercube or a multidimensional array) stored the data so you could manipulate it intuitively and clearly see the associations across multiple dimensions. Pioneering products such as Arbor Software's Essbase directly support the various views and dimensional manipulations required by OLAP.

But the MDDB approach has two limitations. First, new data-storage structures require proprietary databases. There are no truly open standards for accessing multidimensional data. Vendors such as Arbor saw this as an opportunity to create de facto standards by publishing MDDB APIs, encouraging third-party tools, and establishing strategic partnerships. Many third-party query tools and data-mining solutions directly



support Essbase, Oracle Express, and other popular MDDB formats. Commander OLAP, Comshare's client/server tool, sits on top of an Essbase multidimensional data store and supports dynamic access and manipulation of data.

The second limitation of MDDB concerns populating the data structure. Companies typically store enterprise data in relational databases, which means that someone has to extract, format, and load this data into the hypercube. This process can be complex and time-consuming but, again, vendors are searching for solutions. Data pumps and other tools automate the process by mapping relational fields into the multidimensional structure and populating the MDDB on-the-fly.

Some vendors are now evangelizing relational OLAP (ROLAP), which taps into the data warehouse directly using standard SQL calls. The front-end tools let you submit multidimensional requests, but the ROLAP engine transforms the queries into SQL routines. You then receive cross-tabulated results as a multidimensional spreadsheet or in some other form that supports rotating, drilling down, and slicing.

Even with a data pump, developing and populating the MDDB structure can be challenging. ROLAP administrators must face the sometimes daunting task of developing the SQL routines to aggregate and index ROLAP data as well as to ensure correct translation of multidimensional requests into SQL command sets.

Advocates of ROLAP argue that it uses open standards (SQL) and that it makes atomic (detail-level) data more readily

Choose the Right Tool					
Tool Type	Basic Question	Sample Output	Typical User		
Querying and reporting	"What happened?"	Monthly sales reports; inventory histories	Needs historical data; may have limited technical prowess		
On-line analytical processing (OLAP)	"What happened, and why?"	Monthly sales vs. competitors' price changes	Needs to go from static views of data to "slicing and dicing"; technically astute		
Executive information system (EIS)	"What do I need to know now?"	Briefing books; command centers	Needs high-level or summarized information; may not be technically astute		
Data mining	"What's interesting?"; "What might happen?"	Predictive models	Needs to extract obscure data relationships and trends; technically astute		



# MAKE YOUR SUN BRIGHTER.

ROSS TECHNOLOGY has a full line of products to upgrade your SPARCstation and keep it at the top of the performance curve: ROSS hyperSPARC CPU upgrades, hyperSTATION upgrade kits and SIMMs.

GUARANTEED SPARCSTATION COMPATIBLE. With ROSS upgrades, you get dazzling performance from your SPARCstations while protecting your software investment. All ROSS upgrades are fully SunSoft supported and compatible with all the 10,000+ SPARC applications.

So the decision to upgrade is a no-brainer — your existing technology and application base become more productive for a *fraction* of the cost of additional workstations or moving to a new technology. Buy ROSS upgrades and get more done in less time — at significant savings.

#### SPARCESTATION 5 UPGRADE KIT

In just ten minutes, install a dual processor upgrade kit and see improvements of 78% to 470% for integer performance and 150% to 680% for floating point performance (dual 40 to twin 150). Dual upgrade kits start at under \$2,000. Option for single to quad processor configurations.

#### CPU UPGRADES

(III)

.....

Add up to four processors, from 90 MHz to 180 MHz. List pricing starts at just \$2,354.

#### MEMORY UPGRADES

ROSS memory is guaranteed SPARC compatible and available in 32 and 64 megabyte modules. Call for pricing.



5316 Highway 290 W • Austin, TX 78735 • www.ross.com <u>1-800-ROSS-YES • 512-349-3108</u> (Global) • 512-349-3101 (Fax)

1996 ROSS Technology Inc. All rights reserved. All SPARC trademarks are registered trademarks or trademarks of SPARC International. Inc. hyperSPARC and hyperSFATION are licensed exclusively to ROSS Technology. Inc. SPARCstation is licensed exclusively to Sun Microsystems. Inc. Products bearing SPARC trademarks are based upon an architecture developed by Sun Microsystems. Inc. All other product or service names mentioned herein are trademarks of their respective owners.

Circle 150 on Inquiry Card (RESELLERS: 151).

accessible. On the other hand, advocates of MDDB argue that a native multidimensional structure achieves better performance and flexibility once you populate the data store. The good news is that both of these technologies are maturing rapidly, and either can provide a strong OLAP solution. Some product examples are Cognos' PowerPlay, Business Objects' software of the same name, Brio Technology's BrioQuery, and MicroStrategy's DSS Agent/DSS Server suite.

The administrative and development challenges of OLAP, while similar to those encountered with query and reporting tools, are generally more complex. Setting up the OLAP and the data access software requires a clear understanding of the corporation's data models and the analytical functions required by executives, managers, and other data analysts. Commercial development products can ease the pain, but OLAP is rarely a turnkey solution; the architecture must be tuned to support your data sources and requirements. But once you've set up an OLAP system, ongoing end-user support is minimal.

#### For the Busy Executive

The concept of the executive information system (EIS) is simple: Executives have neither the time nor, in many cases, the expertise to perform OLAP analysis of large volumes of data. The EIS presents simplified, highly consolidated, and mostly static views of the data.

There are two major categories of EIS environments: the briefing book and the command center. The briefing book is an electronic, on-line version of its paper counterpart that many executives use in staff meetings. Electronic slides present a concise picture of an organizational initiative or perhaps data to reveal the current status of a major project.

The command center is basically a collection of ports into a wide array of reports, newsgroup retrievals from the Internet, and other materials that provide insight into the organization. Commandcenter reports may be accessed daily, or more often if information changes frequently, or only when exceptions warrant. Some products generate alarms when specified exceptions occur.

When appropriate, each briefing-book slide or command-center screen should permit the executive to receive additional information if desired (and if available). Unlike the OLAP model, where increasing levels of information are revealed as the analyst manipulates the data, an executive expects the overview up front. He or she should not have to dig for answers. Therefore, when the executive requests more information from briefing-book slides or command-center screens, the display should be carefully constructed to present primarily supplemental, amplifying information. The executive should be able to bypass every prompt for "more information" without missing any critical information.

Savvy executives may administer their own briefing book and command center, or administrators could maintain and modify the EIS according to the executive's specifications. EISes typically have a programming or scripting capability that will vary in complexity from one product to another. Pioneers in the EIS market include Comshare, makers of Commander EIS, and Pilot Software, developers of Pilot Command Center.

#### **Digging for Data**

Data mining is a category of open-ended analysis tools. Instead of asking them questions, you hand these tools reams of data and ask for something "interesting" in return—a trend or a peculiar grouping, for instance. The process of data mining extracts hidden knowledge or predictive information from the data warehouse without requiring specific questions or requests.

Mining tools use some of the most advanced computing techniques—neural networks, rule discovery, deviation detection, predictive modeling, and genetic programming—to derive patterns and associations. Mining is a data-driven, rather than an application-driven, approach.

IBM's Intelligent Miner for AIX supports sophisticated mining techniques as well as data preparation functions to

#### WHERE TO FIND

Software AG

(800) 843-9534

(703) 860-5050

fax: (703) 391-6975

**Red Brick Systems** 

fax: (408) 399-3277

Reston, VA

http://www

.sagus.com

Los Gatos, CA

http://www .redbrick.com

(800) 777-2585 (408) 399-3200

Arbor Software Sunnyvale, CA (800) 858-1666 (408) 727-5800 fax: (408) 727-7140 http://www .arborsoft.com

IBM

Armonk, NY 10504 (800) 426-3333 (914) 765-1900 http://www.ibm.com extract information from Oracle or Sybase databases and load it into DB2 for mining. With its Data Mine option for the Red Brick Warehouse 5.0 engine, Red Brick integrates data mining functionality and a warehousing architecture. Other examples of commercial data mining tools include Darwin from Thinking Machines, data visualization tools in SAS Institute's MDDB, SGI MineSet, and Focus 6 Analysis and Visualization suite from Information Builders.

#### The Right Fit

There are some obvious rules to follow when choosing analysis tools. Match tools to end-user needs, corporate technical expertise, and your existing data sources. If you selected a warehouse vendor that also offers integrated tools, you will probably save significant development time by choosing a compatible tool set. Otherwise, select a tool set that supports your data sources natively. Without such support, you should opt for a relational OLAP solution since it does provide a more open architecture.

After you've selected a tool set compatible with your data sources, determine how much analysis you really need. If you just need to know "how much" or "how many," a basic query and reporting tool should be sufficient. If you require more advanced analysis that explains the cause and effect of occurrences and trends, look to an OLAP solution. Sophisticated data mining tools require expertise in data analysis techniques and are needed for advanced forecasting, classification, and pattern discovery.

As with any technology, no single solution or set of solutions can make your company perform better. Your staff must understand the requirements of technology, develop custom solutions that meet those requirements, and effectively maintain and upgrade the systems. Business intelligence software is only a tool. You still need managers and executives who can grasp the knowledge derived and make insightful decisions. In other words, business intelligence software still requires basic business intelligence.

Alan Simon is the technology manager for data warehousing at CoreTech Consulting Group (King of Prussia, PA). He's author of Strategic Database Technology: Management for the Year 2000 (Morgan Kaufman, 1995). You can reach him at asimon@coretech-group.com.

## Columbus, Ohio... You'll Come For a Better Job... You'll Stay for a Better Life

Robin Lawton's ship has brought her to Columbus — where she plans to stay for quite some time. She can pick just about any job she wants in any city in the country. Lucky for us, she chose Banc One Services Corporation, the data processing corporation for one of the nation's leading financial institutions.

Robin traded Broadway for Broad Street. She's lived in Columbus longer than any other city and has discovered a new career and a city with higher salaries, a lower cost of living and lots of things to do.

It's a young city with a long history of trying what's new. On-line information services were invented here and almost 300 software companies call Columbus home.

Robin, her husband and 18-month-old son love Columbus area ski slopes and have seen more Broadway shows here than when they lived in the New York City area.

Columbus needs top people like Robin...people like you who have the talent to fill literally thousands of jobs — almost 200 jobs at Banc One, alone. Columbus has a dynamic economy, great universities

economy, great universities and lots of fun things to do. We've been transferred to different cities all over the country and this is the first time we were able to make a choice for ourselves — and we chose Columbus. Some of our East Coast relatives have followed us and now call Columbus home."

Robin Lawton, Business Analyst Banc One Services Corporation, Columbus, Ohio

For our free brochure, visit our home page at http://www.columbus.org or call Alexis at (614) 221-1321.

## **Columbus.** A better job, a better life, a better place.

Circle 602 on Inquiry Card.

## First Desktop RAID for SPARC<sup>™</sup>

R

μ



#### Features

- High Availability
   True RAID data integrity
- Fast throughput-17mb/sec

1

- Up to 25.2GB storage
- SPARC/SUN pizza box
- form factor
- · Easy to use GUI

When you need your data safe, reliable, and ready, the Integrix RD10 delivers high performance with low cost per Mbyte.

Thanks to a dedicated 33MHz RISC processor and enhanced RAID technology, combined with dedicated I/O processors for each drive and host, the RD10 reaches throughput speeds in excess of 17Mbytes/sec. For high availability environments, dual fast/wide SCSI ports make your data available to two hosts simultaneously. Five different hardware RAID levels, hot spare disks, and hot-swappable drives keep your data safe and secure. Data automatically and transparently rebuilds on the spare drive eliminating downtime and data loss. Data integrity is assured for all mission-critical applications.

The RD10 Graphical User Interface eliminates the need to type obscure commands found buried in the back of a service manual. Historical performance software analyzes and fine tunes your RAID. Configuration and firmware upgrades can be handled automatically. RD10 status and context-sensitive online help are made instantly available. All with the click of a mouse button.

> RD10 RAID Storage Subsystem Compatible with Solaris and Windows NT

#### RD10 RAID Throughput Performance

#### Mbytes/Sec Throughput

(5400rpm F/W SCSI-2 HDD)	Mbytes/sec	IOs/sec
Sequential Read (max)	16.8	1307
Sequential Write (max)	17.2	1247
Random Read (max)	9.9	620
Random Write (max)	13.0	357

#### **RD10 RAID Subsystem Specifications**

RAID Levels Supported Processor Cache Memory Channels

**Disks Supported** 

0, 1, 3, 5, 6, (0+1) 33MHz 32bit RISC 8Mbytes to 128Mbytes 2 host channels 6 disk channels 3.5", 1" high SCA-2 or 68-pin connector Fast/wide Single Ended SCSI-2 interface

## *o* integrix

Corporate Headquarters 2001 Corporate Center Drive Newbury Park, California 91320 Tel: 800-300-8288 / 805-376-1000 Fax: 805-376-1001 Email: sales@integrix.com http: //www.integrix.com

#### Asia

Beijing, P.R.China Tel: 8610-253-5305 Fax: 8610-253-5306 Seoul, Korea Tel: 822-515-5303 Fax: 822-515-5302

#### www.integrix.com

© 1996 Integrix. Inc., Integrix and the Integrix logo are registered trademarks and UWS, IGS, SEC, RD, HA, SGX, TGX, SWS and SSC are trademarks of Integrix, Inc. All other trademarks mentioned are the property of their respective companies. Manufactured in USA. Internationally supported.

Circle 231 on Inquiry Card.

# State of the Art

"Dirty" data is dangerous. Custom scripts and specialized cleansing tools provide safety nets. By Mike Hurwicz

# Take Your Data to the Cleaners

arbage in, garbage out: It's one of the oldest rules of programming. No matter how well a program is designed or how skillfully it's used, if you feed it bad information you're going to get incorrect or misleading results. Unfortunately, even data that's been used successfully in operational line-of-business applications might be garbage as far as your data-warehouse application is concerned.

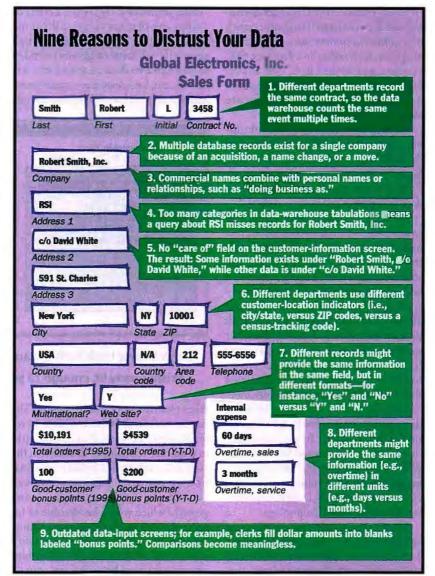
"Dirty" data can result from an innocent slip of a data-entry clerk's fingers (e.g., "Snadra White Enterprises" instead of "Sandra White Enterprises") or from a number of other causes (see the figure "Nine Reasons to Distrust Your Data" at right). No matter what the cause, dirty data damages the credibility of an entire warehouse implementation.

Fortunately, data-cleansing tools can help. In some cases, you might be able to create an effective cleansing script yourself. Commercial tools, on the other hand, might be mandatory if your database is large or especially inaccurate and inconsistent. Deciding which tool to use is important, and not only for the sake of data integrity. If you choose the wrong approach, you could squander weeks of programming resources or hundreds of thousands of dollars in tool costs.

#### **Data Cleaning**

Cleaning up dirty data is a complex, multifaceted process that starts with an analysis of your corporate data to uncover inaccuracies, anomalies, and other problems. You then must transform the data to make sure it's accurate and consistently represented. Next comes the step of ensuring *referential integrity*, the ability of the data warehouse to correctly identify every instance of every business object, such as a product, a customer, or an employee. Next, you validate the data using the data-warehouse application to perform test queries.

After you're confident about the validity of your data, you need to produce



# Data warehouses are often more vulnerable to inaccurate or inconsistent data than operational applications are.

metadata, a description of the data type, format, and business meaning of each field. Last comes the crucial step of documenting the whole process so you can more easily expand, modify, and repair the data in the future. In practice, you might have to perform multiple steps as part of a single operation or when using a single tool. In particular, cleaning data and ensuring referential integrity are interdependent processes.

Commercial tools can help you with each of these steps. However, it's possible to write your own programs to do the Take Your Data to the Cleaners

job. For example, CompuCom Systems, a large Dallas-based systems integrator, implemented a 12-million-record, 10-GB warehouse for internal decision support and for customers to view order-status and product information via the Web.

CompuCom implemented some dataenhancement routines in the fourth-generation language (4GL) associated with its Progress database, which runs on an HP 9000. Enhancement includes decoding values of columns into short English descriptions, or *mnemonics*. Data-scrubbing code, such as date and data-type conversions, was written in C. One advantage of this approach is that CompuCom now owns these routines and can use them in other applications.

Users helped define the data-scrubbing requirements. "They know the data the best," says Tony Birrittier, data-warehouse project manager at CompuCom. "They inform us about what type of dirty data is out there and how to clean it."

Birrittier says the company didn't go with a commercial cleansing tool because most of its data is in the same basic form; thus, the company can easily reuse the routines it writes. The main drawback has been the amount of development time typically about a week—needed to create the routines. "We're having a difficult time keeping up with demand," Birrittier explains. "We've been looking at some [commercial] software packages, but we haven't found anything on the market that's a better fit here at CompuCom."

Some users have found that in-house data scrubbing takes too long to be practical. Ohio Casualty Insurance (Hamilton, OH) experimented for two years with in-house cleansing, using COBOL programs, before turning to a commercial tool, the Integrity Data Reengineering Tool from Vality Technology.

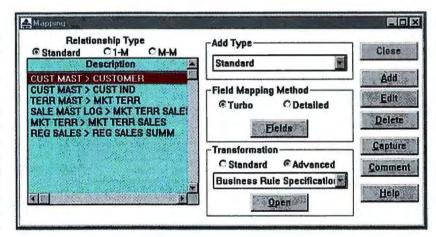
The Ohio Casualty data warehouse combines records associated with about 1 million personal insurance policies, including auto and homeowner's policies. As a test run, the company started out with 3500 of its employees' policies.

"It's a total nightmare to try to program for all situations that you might run across," says Susan Parsons, Ohio Casualty's data administrator. Even after spending a year developing generic extract/transform/load programs, it took another year, using COBOL programming and manual editing, to get the policy data usable for the warehouse. The Vality Integrity Data Reengineering Tool helps attack the first set of customer data—about 15,000 policies at the company's Denver business center. Although Ohio Casualty personnel still needed to comb through anomalies that the Vality product discovered, no programming or manual editing of the data was required. The data was ready for the warehouse in about six weeks.

Intel (Hillsboro, OR) is an example of a company that has successfully done some in-house data cleaning, though against its will. Intel originally intended to outsource its data cleansing to a service bureau, for a customer-contact warehouse of approximately 1 million records ysis and cleansing. Since new data was coming in all the time, some of the Oracle cleansing routines were implemented as stored procedures so that they could automatically be run against new data.

Intel would still like to outsource the data-cleaning task. However, the company plans to keep it in-house until it finds an acceptable service bureau.

Many companies also turn to consultants for custom solutions. For instance, CrediCard (São Paulo, Brazil), a large credit-card issuer in South America, got data-scrubbing and enhancement tools as part of a data-warehouse implementation by Market Knowledge, a subsidiary of Equifax. CrediCard's marketing per-



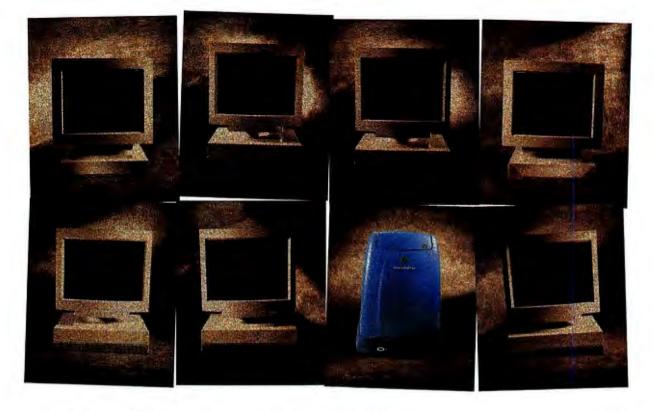
## The cleansing tools within warehouse management software, like Prism's, may be enough to solve anomalies in your database.

taken from five operational systems. The service bureau promised to identify relationships among various groups within customer companies. In addition, the bureau would provide industry information for customer organizations, such as number of employees, revenues, and growth, which would be valuable to Intel's sales and marketing people. Unfortunately, the service bureau did not do a perfect job of identifying relationships among customers because some contact people became associated with the wrong companies.

Intel took the tape it got back from the service bureau and then ran the data through the SAS statistical-analysis package, from the SAS Institute, to identify and correct problems with the relationships in the top 10 groupings (i.e., those with the most companies in a single relationship hierarchy). The company then used Oracle database tools to do further analsonnel use approximately 200 custom routines to perform cleansing operations, such as removal of bad or useless data, correction of bad values, and standardization of varying formats. In addition, they can enhance data by performing such operations as correcting monetary amounts for inflation and devaluation, creating a virtual age field based on a person's birth date, and appending census data to incoming records.

These custom routines (e.g., inflation correction) are particularly suited to Brazilian requirements. They are also designed for use by nontechnical marketing personnel. The data-scrubbing routines, which are programmed as SQL commands, took only about three person-weeks to create—a negligible portion of a 2½-year project. (Data-enhancement tools, which are more automated and more intelligent, represent about \$120,000 of the total \$840,000 job.)

continued



WE FINALLY MADE A WORKSTATION

# just like ve finally made a workstation just

as practical, reliable, and affordable

as everyone else's. With one minor exception: it's better. Introducing O2<sup>m</sup>. The only workstation that can combine industryleading CPU and

O2 DESKTOP WORKSTATION \$7,495 MIPS R5000 180MHz processor 32-bit double-buffered graphics Hardware texture mapping Image processing engine Video compression engine Web-integrated user environment 64MB ECC SDRAM 2GB SCSI system disk 17" monitor, 1280 x1040 100BaseTX/10BaseT Ethernet CD-ROM

leading CPU and





KSTATIONgraphics performance withprocessorbreakthrough video andd graphicsimaging capabilities. Why?engineBecause O2 is the only work-Mamstation based on an innovative'EthernetUnified Memory Architecture.O2 comes standard with the MIPS® R5000<sup>m</sup>

chip, and is also available with the much more powerful MIPS® R10000<sup>™</sup> CPU. Best of all, O<sup>2</sup> is designed to be an extrovert. Every O<sup>2</sup> machine comes standard with a full set of web-authoring tools as well as a personal web server. So as soon as you plug it in, you can communicate your ideas to anyone, anywhere, on any computer. If you want the performance of a workstation combined with the power of the web, look for O<sup>2</sup>. It isn't hard to find. For more information, visit our Web site or call 800.636.8184 Dept. LS0055.

© 1995 Salacon Graphica, Inc. All rights reserved. Silicon Graphics and the Silicon Graphica logo are registered orademarks, Or, and See what's possible are tradem of Silicon Graphica, Inc. MIPS and the MIPS RISC Certified Power logo are registered orademarks, and R10000 and R50000 are trademarks, of MIPS Technologies Circle 234 on Inquiry Cartd.

www.sgi.com/02

### State of the Art

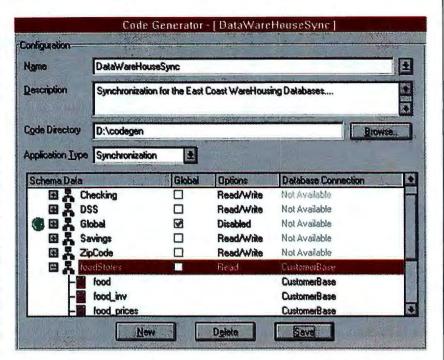
Data-scrubbing scripts don't provide much intelligence, so firms need to manually provide the decision-making, based on top-line and data-audit reports. Each time a new set of data is loaded, data scrubbing usually constitutes about 25 percent of what is perhaps a four-week process.

#### Light Cleaning

Even if you decide not to program datacleansing functions yourself or hire a consultant to do a custom job, you may not need to buy a tool specifically for the task: Your data-warehouse management software might do enough cleaning and validation for your purposes. Many datawarehouse projects rely on a product such as Warehouse Manager, from Prism Solutions, or Passport, from Carleton, for a range of data-warehouse management tasks, including extracting data from operational databases, preparing data for loading into a warehouse database, and managing metadata. These products, which cost from \$75,000 to more than \$200,000, depending on the size and complexity of the project, can also do cleaning, transformation, and validation.

For instance, Emory University (Atlanta) does all the data cleansing for its 6-GB warehouse with COBOL programs generated by the Prism Warehouse Manager. In addition to having typical problems, such as multiple date formats, data often contains uninitialized fields that hold arbitrary values. Two staff members spend as much as 4 hours a day working on data-cleansing tasks. Emory has considered using specialized data-cleansing tools, but the school is eliminating dirty data well enough now that it doesn't see enough additional value in other commercial products to justify the cost, according to Barbara Germon, manager of the data-resources group.

However, there's a good chance that the aforementioned tools from Prism and Carleton won't do all the cleaning you need. They might be able to deal with common anomalies that can be handled through simple lookup tables (e.g., recognizing that *Street* and *St*. represent the same information), but they might not deal successfully with more important and unpredictable irregularities. "It's worth doing some testing," says Wayne Eckerson, a senior consultant at the Patricia Seybold Group in Boston, Massachusetts, "but these tools are not designed to do 'heavy-lifting' types of cleaning."



# With Apertus's Enterprise/Integrator, you impose your firm's business rules on a database to wipe out anomalies in the data.

If the data that requires cleaning consists predominantly of names (including company names) and addresses, companies such as Harte-Hanks Communications and Innovative Systems provide not only software tools but periodically updated data files to help match variants of company names, detect ZIP codes that don't match the addresses provided, and deal with similar anomalies. These tools might be appropriate where, for instance, fields other than those for names and addresses are either known to be correct (e.g., contract dollar amounts that have been validated by accounting) or contain free-form information that will never be used as a key or index (e.g., salespeople's contact notes).

Name-and-address-oriented solutions can cost anywhere from \$30,000 to more than \$200,000, depending on the size of the data warehouse in question. In addition, an extract/transform/load (ETL) tool, such as Warehouse Manager or Passport, is also needed.

#### The Heavyweights

For extensive cleaning jobs, consider tools that are developed for that task. Two top contenders are Enterprise/Integrator, from Apertus Technologies, and Vality's Integrity Data Reengineering Tool.

Enterprise/Integrator takes a top-

down approach, in which you have to provide the rules for cleaning the data. This is a straightforward strategy, where you impose your understanding about your business on the data. For instance, do you wish to treat a string of Martha's Fried Chicken franchises as a single customer with multiple addresses? Or, for the purposes of the data warehouse, does it make sense to substitute a single central address for the different franchise addresses? Or would you like to treat the franchise locations as entirely different customers? This decision determines how you aggregate or consolidate these records and whether you treat differing addresses for Martha's Fried Chicken as anomalies.

Enterprise/Integrator offers not just data cleaning, but also extraction, transformation, data loading, replication, synchronization, and metadata management. It's fairly expensive (\$130,000 to \$250,000), but it can be a money-saver if it eliminates the need for other datawarehouse management tools.

The main disadvantage to Enterprise/ Integrator's top-down approach is that you have to know, or be able to deduce, the data-cleansing and business rules. Apertus provides samples to work from, which deal with many common anomalies and business structures. Still, creating rules is time-consuming, and you're

# MUSIC PLAYED IN THE CYBER CAFES AND THERE WAS **REVOLUTION**

THE AIR

#### INTRODUCING THE REVOLUTIONARY ISDN OMNI SERIES MODEMS.

Since your need for speed started this ISDN revolution, why shouldn't you have a really good ISDN modem at a really good price today? Really fast, easy to use and really easy to set up, the brand new Omni ISDN modems give you more for your money, so you can go on line or have remote access at 128Kbps. You can get them now at a revolutionary price from ZyXEL, the worldwide ISDN leader.

omni.net is designed to get you on the 'net at 128Kbps, Omni TA128 is the only ISDN modem that lets two users share the same ISDN line at the same time.

Go to the ZyXEL Web site now to find out the prices and all the features. Go to your local store to get your Omni ISDN modem, or call to get one from us direct. We'll support it. We'll guarantee it. Of course, It's the least we can do for you - the innovators. Connect with us:

#### 800-255-4101

sales@zyxel.com • www.zyxel.com Tel (714) 693-0808 Fax (714) 693-8811





m SKU# 901601

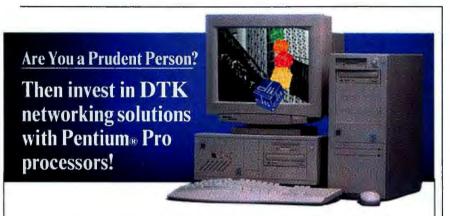
ZyXEL omni.net	ZyXEL Omni TA128	3ComImpact" IQ	BitSURFR Pro"
460.8Kbps Max Throughput	460.8Kbps Max Throughput	230.4Kbps Max Throughput	115.2Kbps Max Throughput
Hi/fn™ LZS® (Stac≫)	Hi/fn LZS (Stac)	Stacker® LZS	0
BACP	BACP	0	0
Auto Protocol Selection	Auto Protocol Selection	QuickSelect <sup>™</sup>	0
Y.110 & X.75"	V.110 & X.75	0	0
CAPI 1.1a*	CAPI 1.1a	0	0
14 LED Lights	13 LED Lights	8 LED Lights	6 LED Lights
2 Analog Ports	2 Analog Ports	1 Analog Port	2 Analog Ports
1 DTE Serial Port	2 DTE Serial Ports	1 DTE Serial Port	1 DTE Serial Port
List Price \$299**	List Price \$399**	List Price \$499**	List Price \$495**
· WELL REAL THREE TO BE		mass and leatures listed abo	are ate valid as of November

### State of the Art

sure to find some unexpected anomalies. These can be handled manually through an exception-handling system—but it's a time-consuming process.

Vality's Integrity Data Reengineering Tool takes a bottom-up approach. It analyzes the data character by character and automatically surfaces patterns and business rules. Integrity then provides a data "blueprint" to help standardize, condition, and consolidate the data. This approach tends to leave fewer exceptions to be handled manually, and the process tends to be less time-consuming. Like Enterprise/Integrator, Integrity can take into account business relationships that aren't obvious from the data, such as mergers and acquisitions that have taken place since the data was created. But with either tool, these rules must be imposed in a top-down fashion.

Integrity focuses exclusively on data cleansing, starting from flat files. It does not extract data from operational databases, load data into the warehouse database, replicate and synchronize data, or manage metadata. Therefore, in addition to typically costing \$250,000, Integrity



Here's what Computer Reseller News, the industry's bible, said about DTK's APRI-31 network workstation with the Intel Pentium» Pro processor: "H-P, DTK lead the Pentium» Pro pack"

"The APRI's all-SCS1 peripherals, AMI BIOS, Intel 440FX chipset and proprietary motherboard combined to garner the highest overall score and to outpace the field in two of the five applications tests. It finished...a close second in the remaining three individual tests." "The DTK APRI-31M/P200 is a price/performance leader, and an excellent value..." --- CRN, 9/2/96

#### Now, DTK's APRI-32 has **DUAL** Pentium. Pro processors!

The ultimate system for workstations and servers, it's DTK's new APRI-32, with dual Intel<sup>®</sup> Pentium<sup>®</sup> Pro 200MHz processors and an integrated Wide SCSI controller! The power of the new Windows<sup>®</sup> NT Workstation ver. 4.0 (shipped with the APRI-32) and DTK's new dual processor system make an ideal networking combination.



Your new APRI-32 can be custom-configured with up to 384MB of EDO DRAM and a 3D or 2D PCI graphics card. And, with the Seagate

Wide SCSI hard drive with 2,

PENTIUM.PRO

4 or 9 gigabyte capacity (2GB is standard), the APRI-32 is an unbeatable workstation/server system.

All DTK systems are FCC-certified and UL-Listed. Technical support from our networksavvy specialists is free. DTK has combined the most advanced technology with sensible pricing. It doesn't take a Wall Street analyst to recognize that the APRI-32 is a wise choice!

#### APRI-32

- DUAL Intel 200MHz Pentiume Pro processors w/256KB internal cache
- Up to 384MB EDO RAM on board
- 3COM Network Card
- AMI Flash BIOS
- 6X SCSI CD-ROM drive
- 2GB/4GB/9GB SCSI-2 or Wide SCSI Seagate Hard Drive
- PCI 64-bit Graphics Accelerator with 2MB or 4MB RAM
- 3.5-inch Floppy Disk Drive
- MS Mouse and MS Keyboard
- MS Windows NT Workstation v. 4.0
- 2-Yr. Ltd. Warranty (On Site Option)



#### Nationwide (800) 289-2385

The Intel Inside Logo and Pentum are registered trademarks and the Pentium Processor Logo and the Pentium Processor Pro Logo are trademarks of Intel Corporation. All other trademarks are the properties of their respective owners. ©1996 DTK Computer Inc.

might also require a tool like Warehouse Manager or Passport. But the simple extraction/load utilities available with the database might be sufficient for you.

#### **Facing the Threat**

Dirty data is a serious threat to the success of a data-warehouse project. Depending on the extent of the problem, it simply might not be possible to address

#### WHERE TO FIND

Apertus Technologies, Inc. Eden Prairie, MN (800) 328-3998 (612) 828-0300 fax: (612) 828-0454 http://www.apertus.com

Carleton Corp. Burlington, MA (617) 272-4310 fax: (617) 272-2910

Harte-Hanks Communications, Inc. Billerica, MA (508) 663-9955 fax: (508) 667-7297 http://www.harte-hanks.com

Innovative Systems, Inc. Pittsburgh, PA (800) 622-6390 (412) 937-9300 fax: (412) 937-9309

Market Knowledge, Inc. Lombard, IL (630) 629-8200 http://www.mki.com

Prism Solutions, Inc. Sunnyvale, CA (800) 995-2928 (408) 752-1888 fax: (408) 752-1875 http://www.prismsolutions.com

SAS Institute, Inc. Cary, NC (919) 677-8000 fax: (919) 677-4444 http://www.sas.com

Vality Technology Boston, MA (617) 338-0300 fax: (617) 338-0338

it quickly, inexpensively, and well.

In-house programming takes time; serious tools are expensive. Warehouse project managers need to realistically assess the problem, and the in-house resources available to deal with it, and select the solution that fits the schedule and the budget of the project—or modify the schedule and the budget to fit the problem.

Mike Hurwicz is a freelance writer based in New York City. You can reach him by sending e-mail to mhurwicz@attmall.com.

Circle 138 on Inquiry Card (RESELLERS: 139).

# A kid — in a candy store A trekkie — on board the Enterprise **You — at JavaSoft**

The hottest technology on the planet starts right here at JavaSoft. Where does it end up? Just about everywhere. We knew Java would be huge when we introduced it less than two years ago, but even we were astonished by how quickly the world embraced our vision. You knew we meant business when we said "The Network Is the Computer." You saw the beauty of pure object-oriented programming. You were captivated by the simplicity and power of the Java

Virtual Machine. And you've bewildered loved ones by raving about "write-once, use anywhere" applications. We understand, we've been there. Your enthusiasm for our technology matches its incredible potential, and that means you belong right here, working alongside the people who invented it. And now, with the introduction of JavaOS<sup>™</sup>, JavaBeans<sup>™</sup> and HotJava<sup>™</sup> on thin-clients, enterprise network computing is about to undergo a radical transformation. And the visionary talents at JavaSoft are shaping the very heart of this transformation. You already love Java, isn't it time you created it yourself?

Seize the kind of opportunity you've been yearning for. We have a wide range of positions available, including Engineering, Systems Engineering, Technical Support, Marketing, and Sales. For complete listings and job descriptions, head straight to the following URL —

http://java.sun.com/aboutJavaSoft/jobs/

For consideration, please send your resume, INDICATING JOB CODE: ABY0197AB/GM, to: Sun Microsystems, Inc., 2550 Garcia Ave., M/S CUP01-304, Mountain View, CA 94043-1100; Fax: 408-343-1615 or email: jobs@java.sun.com Sun is proud to ensure equal talent always gets equal opportunity.

© 1996 Sun Microsystems, Inc. Sun, Sun Microsystems, Java, JavaSoft, JavaOS, JavaBeans, HotJava and the Sun logo are registered trademarks of Sun Microsystems, Inc. in the United States and other countries. For other opportunities at Sun, please visit our Web site at:

h



THE NETWORK IS THE COMPUTER"

m

# \_ab Report

#### Hardware

A big, high-quality display can make a long day shorter. We test 38 monitors. By Dorothy Hudson, Jim Kane, and John McDonough

# Big Screens for Big Jobs

t shouldn't take a case of eyestrain or even undue scrolling to justify a good monitor these days. With some highquality 17-inch displays now selling for around \$700, there's no reason why any computer professional can't enjoy morepanoramic views of spreadsheets and Web sites.

At prices hovering around \$2000, larger, 19-to 21-inch screens are still reserved for desktop-publishing, imaging, graphics, and CAD applications. But even with these higher-end monitors, prices average several hundred dollars lower than when we last looked at 21-inch displays (see "20 Big-Picture Monitors," January 1996 BYTE).

For this hands-on Lab Report, we tested 38 professional-quality monitors with nominal 17- to 21-inch screen diagonals. We ran the lot through NSTL's battery of screen-quality tests using side-by-side comparisons; evaluated ease of use and feature sets; and measured power consumption. The monitors fell into two size classes: 17-inch and 19- to 21-inch. For the 17-inch group, the average price is around \$850; for the 19- to 21-inch class, the average price is just under \$2000.

#### **Picture Quality**

We asked companies to send us monitors that were capable of achieving at least a 75-Hz refresh rate at 1280- by 1024-pixel resolution. (As it turned out, not all the models that we tested were able to do this.) The higher the refresh rate, the less likely you are to suffer from the eyestrain and headaches that perceived flicker can induce. While some people are more sensitive to flicker than others are, 75 Hz is high enough for most people.

Larger monitors should have higher refresh rates because more of the image appears in your flicker-sensitive peripheral vision. Cornerstone's Color 50/115 and ViewSonic's P815 can both support an 87-Hz vertical-refresh rate at 1600 by 1200 resolution—if you can find a graphics card that's able to drive that high a pixel rate. (We didn't test the monitors at this resolution.) These two monitors do this by pushing scanning frequencies to new



levels—up to a 115-kHz horizontal scan rate and a 250-MHz video bandwidth (see the Tech Focus on page 105). Both monitors support an amazing 1800 by 1440 screen resolution. But supporting these rates is electronically challenging, which accounts for the monitors' high prices (around \$2200).

Different monitors often have the same picture-tube manufacturer; approximately two-thirds of the tested models incorporate either Hitachi or Sony tubes, for example. But that doesn't mean that they provide the same image quality. The electronics that produce and control the image-painting electron beams have a big effect on picture quality, and there can be great differences between designs that use the same tube.

In addition, there are two basic tube types that affect image appearance, based on the type of shadow mask used to make each beam strike the correct color phosphor dots (red, green, or blue). The most common tube type uses a metal screen (a thermally stable Invar alloy) that's laced with dots that correspond to similarly arranged phosphor dots on the inside of the glass screen. Also common is Sony's Trinitron design (now licensed by other companies), which employs an aperture grille—a vertical array of wires stretched across the screen that shadows vertical lines of colored phosphor.

Some people prefer dot-shadow masks for their pixel uniformity, while others prefer aperture-grille designs for their high contrast. Overall, the aperture-grille tubes did well in our image-quality tests.

Electronics have also made monitors easier to use. Most models now have advanced controls with on-screen menus for adjusting the picture just the way you want it. You can often adjust such things as pincushioning, barrel distortion, and color matching. Some monitors even provide focus and convergence adjustment, important because large monitors slip out of their best adjustment setting over time.

#### **Power and Configuration**

Large monitors use lots of power—more than any other device on your desktop. We measured power-consumption values ranging from 79.8 to 128.5 W, in ac-

#### TUBE

The most common type of tube uses a dot mask made of Invar, a steel/nickel alloy that keeps its shape with temperature changes. Trinitron-type tubes use a vertical array of tensed wires to shadow the screen phosphors-preventing the "red" electron beam from hitting the green and blue screen phosphors, for example.

#### SCREEN SURFACE

Today's high-tech screen coatings reduce reflection and glare without degrading image sharpness.

#### CONTROLS

A minimum of buttons should allow you to intuitively work through pop-up on-screen menus so that you can adjust just about anything that's adjustable. DEFLECTION SYSTEM/YOKE

A series of coils wrapped around the neck of the picture tube that deflect the electron beams-horizontally to produce the line scan, and vertically to produce the field or frame scan.

#### DEGAUSSING COIL

Wraps around the picture tube. The earth's magnetic pull and movement of the active display cause the picture tube to magnetize, resulting in image distortion. When momentarily activated, the degaussing coil demagnetizes the picture tube.

#### **Rear-Panel View**



BNC CONNECTORS At higher scanning frequencies (i.e., high resolutions and refresh rates), coaxial cables that connect to BNC connectors provide cleaner video signals.

This illustration is based on the Samsung Synchmaster 17GLsi.

tive mode with a full Windows screen. All tested monitors have built-in Video Electronics Standards Association (VESA) Display Power Management System (DPMS) electronics, a feature that allows the host system to switch the monitor to a lowpower mode that consumes less than 30 W, or into a sleep mode, where the monitor consumes less than 8 W. With few exceptions, we found that the monitors power down as advertised.

All tested monitors provide Windows 95 Plug and Play support, and we had no problems setting them up. Plug and Play monitors support the Display Data Channel (DDC) specification, so the monitor and the host computer's graphics card and OS can all communicate. The end result is that the monitor can provide Win 95 with the resolution and refresh-frequency combinations it supports, and you get the most flicker-free mode at a given screen resolution.

In addition to the standard 15-pin Dsub cable interface, some monitors have BNC connectors that accept video signals over a set of coaxial cables, often one for each video signal (red, green, blue, vertical sync, and horizontal sync). Coaxial cables reduce signal noise by shielding the video-input signals from each other and

from extraneous electromagnetic noise. If you use BNC cables, however, you don't get Plug and Play.

#### TECH FOCUS FREQUENCIES

#### **The Pause That Refreshes**

Perusing a monitor's glossy spec sheet and seeing that it supports 1600- by 1200-pixel resolution and refresh rates as high as 120 Hz does not mean that you can get that high resolution at 120 Hz, or even at a solid 80-Hz refresh rate. The refresh rate that a monitor can support goes down

as the resolution goes up. What you need, and what some spec sheets provide, is a list of

#### Guideline Frequencies

Thumbnail specs for two high-resolution modes.

4	MODE	HORIZ SCAN RATE	BANDWIDTH	
e	1280 × 1024 (75 Hz)	85 kHz	120 MHz	
F	1600 × 1200 (75 Hz)	95 kHz	200 MHz	

screen resolutions with their maximum refresh rates. But without this list, you can still gauge a monitor's capabilities by examining two other frequency specifications.

While a monitor's maximum vertical-refresh frequency tells you little, the horizontal scanning frequency (in kHz) and video bandwidth (in MHz) are reliable measures of what a monitor can do. Maximum horizontal scan rate describes the rate at which a monitor can write rows of pixels down the screen; video bandwidth is the rate (roughly) at which a monitor can pump pixels onto its screen sur-

> face. As the resolution goes up, a monitor has to write more pixels (and rows of pixels) with every vertical

screen scan. The higher the vertical-refresh rate, the more times it has to paint that screenload of pixels per second. Monitor spec sheets don't always list supported video modes, but they always supply scanning-frequency ranges.



ear after year, monitor manufacturers refine display quality while shaving off dollars from the price you pay for that quality. Electronics that are more sophisticated and more integrated (which reduces the number of parts) account for both trends. Electronics have also increased ease of use by allowing on-screen adjustment control. While judging among the 38 monitors, we put a heavy weighting on display quality. You adjust a display only occasionally, but you look at it every day—usually for hours at a time.

The 17-inch monitors with the best picture quality in our tests were the Art Media TN-1885T and the Nokia Display Products Multigraph 447Xi. Four 21inch monitors shined the greatest in our image-quality tests: Cornerstone Imaging's Color 50/115, the NEC MultiSync P1150, NSA/Hitachi's SuperScan Elite 802, and the ViewSonic P815. Not surprisingly, these monitors had the highest refresh rates and exhibited the best corner and full-screen image sharpness, RGB convergence, and legibility in our benchmarks.

#### The Top 17-inch Monitors

We tested 24 17-inch monitors, ranging in price from \$649 (for the Max Group's MGC 1785) to \$1299 (for Eizo Nanao's Flexscan TX-C7S). Some of the highercost 17-inch monitors support 1600- by 1200-pixel resolutions, but unless you're

#### **Test Specs**

We tested each monitor's image quality and power consumption using a 200-MHz Dell Dimension XPS Pro200n with a Number Nine Imagine 128 Series II graphics card. When available, we used monitor-specific drivers, but otherwise we stuck with Windows 95 Plug and Play (VESA standard) settings. We scored image quality at 1024- by 768-pixel resolution for the 17-inch monitors and at 1280 by 1024 for the 19- to 21-inch displays.

Under DOS, we tested image quality using Displaymate Professional 4.2 from Sonera Technologies ((800) 932-6323; http://www.displaymate.com). Tests included color and gray-scale displays, blooming effects on color and black-andwhite text, moiré patterns at multiple resolutions, consecutive text and graphics switching, and geometric display of rectangles and circles.

Under Win 95, we ran NSTL test software to measure an image's sharpness, misconvergence, and legibility. We measured sharpness using 1- and 2-pixel-thick lines near the screen edges. We also displayed horizontal and vertical lines across the entire screen to judge a monitor's resolving capability. An optical gauge from Klein Optical Instruments ((503) 245–8166) allowed measurement of misconvergence. With three prisms, the instrument reconverges the red, green, and blue components of a white line displayed on the test monitor. We calculated the amount of misconvergence from the amount of correction required; the less misconvergence, the better.

In our legibility test, we displayed a document containing six TrueType fonts at sizes ranging from 4 to 14 points. We then judged the smallest point size at which each font remained both readable and legible from a normal distance.

Your monitor is the biggest power hog on your desktop. We rated each monitor's power use under Windows, measuring consumption in three states (active Windows, blank screen-saver, and low-power) with a digital power meter.

Weighted factors in our features score include dot pitch, range of scanning frequencies, number of display modes, controls, and Energy Star compliance. The usability score took into account such factors as documentation, technical support, ease of adjustment, and cable lengths. doing CAD or similar high-resolution work, you'll probably find the text more readable—and the refresh rate higher—at 1024 by 786 resolution.

Several 17-inch monitors rose above the pack (though not by much) when we crunched the numbers from our imagequality, power-management, features, and usability tests. The Art Media TN-1885T (\$1088) was rated highest among the 17-inch monitors, but several lowercost displays weren't far behind.

Next in the pecking order is Mitsubishi's Diamond Pro 17TX (\$849), which features a Mitsubishi-manufactured Diamondtron CRT with a 0.25-mm slotpitch-aperture grille mask. The Diamond Pro 17TX produces well-focused images, and it has a fairly high 135-MHz video bandwidth that can drive 1280 by 1024 pixels at a 75-Hz refresh rate.

Mitsubishi's monitor gets high features and usability ratings: Its on-screen display-control system provides extensive adjustments. It also comes with Mitsubishi's Diamond Match Color Calibration System. Mitsubishi's other entry the Diamond Scan 17HX (\$799)—is also a good buy that scored in our top five.

The Max Group's MGC 1785, one of the best 17-inch monitors, is also one of the lowest priced (\$649). The MGC 1785's bright, clear display is better than that of most of the 17-inch models we tested. It has a 0.26-mm-dot-pitch picture tube from Hitachi that delivers 1600 by 1200 resolution at 65 Hz, although we found the flicker-free 1024 by 768 mode more to our liking.

The MGC 1785 offers well-placed image-adjustment controls with an easy-toperuse on-screen menu. Two other lower-cost monitors also deserve mention as good choices for home systems: LG Electronics' Studioworks 78i (\$679) and KDS's VSX-7 (\$649).

Another hot 17-inch monitor is Nokia Display Products' Multigraph 447Xi (\$899). This monitor produced the second-best image quality among the 17inchers: It's sharply focused and flicker-free at an 85-Hz refresh rate with a

# THE CLEAR CHOICE

VTTS

# EDITORS' CHOICE

When it comes to buying a monitor, choose a winner. Choose a ViewSonic<sup>®</sup>.

Consider, for example, the Optiquest V775 Value Line Monitor by ViewSonic. We set out to prove that a 17" (16.0" viewable) monitor can deliver high performance (0.26mm dot pitch and 1,600 x 1,200 maximum resolution), a powerful feature set, and full compatibility with PCs and Macs<sup>\*</sup>— all at an affordable price.

We succeeded. After rigorous tests and evaluations, the editors of <u>PC Magazine</u> wrote that the V775 is "*a competitive monitor that offers bright, rich colors and sharp images.*"



Furthermore, it "delivers a lot of value, and merits an Editors' Choice."

11811 1181

Of course you can also pick from one of our other five Optiquest® or fifteen ViewSonic monitors, and know you'll always pick a winner.

## See The Difference!"

20480 Business Parkway, Walnut, CA 91789 (800) 888-8583 • (909) 869-7976; Agent Code 1297 Fax (909) 869-7958 FaxSonic (909) 869-7318 (24-hour fax on demand) Internet: www.viewsonic.com

Orporate names and indemarks stated herein are property of their respective companies. Specificances subject to change software notice: 50 WestSonic Corporation (1996, 1997, All rights reserved.













MacUser



Circle 155 on Inquiry Card (RESELLERS: 156).



133/166/200: \$1749/\$1999/\$2199

S call

S call

S call

#### **BESTSELLER SW**

MS Office 95 Pro w/Bookshelf: LIGHTSCAPE Visualization Vibrant Graphics Softengine 3.6x

\$2499	w/32MB RAM:	
MON	ITOR UPGRAI	
17" View	sonic 17PS .25dp	:
21" View	sonic P810 .25dp	:
21" View	sonic P815 .25dp	:

\$ 145 \$ 1099 \$ 1349

VIDEO UPGRADES\* Matrox Millennium 4/8MB Accel Pro 1000 4+4Glint Delta ELSA GLoria-M/L Glint Delta

One CPU: \$3899 Two CPUs: \$4589

\$ 187/\$ 559 \$ 1639 \$1499/1899

All Systems Xi Certified for AutoCAD 13, 3D Studio MAX, PRO/E & LIGHTSCAPE. 100+ Options available in stock. Call for a Custom Quote. Business Lease from \$78/month.



CALL TOLL FREE: 1-800-432-

INTL: (714) 498-0858 FAX: (714) 492-6571

http://www.xicomputer.com E-Mail: xi@xicomputer.com

THREE YEARS WARRANTY: Parts & Labor on monitors & systems. XI-ONSITE optional express free replacement parts shipping. 30 Day Money Back Guarantee. 24Hr. Life Time Toll-Free HW Tech Support.

Mail: Xi Computer Corporation, 980 Calle Negocio, San Clemente, CA 92673

per PC-World July 1996 (bage 172 & 202) and CADalyst & Microstation Manager Magazines May 1996 Pentium PROs roundup reviews & PC-Computing Sept. 1990. All proces and specifications effective Nov. 1st 1996 & subject to change without notice. Prices do not include stripping. For increasions on all products a services call or write to XI Computer. Xi is not responsible to price 3, provide stripping. For increasing the services of a services call or write to XI Computer. Xi is not responsible to price 3, provide stripping. For increasing the services call a services call or write to XI Computer. Xi is not responsible to price 3, product up, from 172 Services call include frequencies are registered tradements & NTower, MTower, MTower, All Xier and a comparation to a services call or write to XI Computer. Xi is not responsible to price 3, product up, from 172 Services call include frequencies and the pentium Proceedsor Logo and Pentium are registered tradements and the Pentium Proceedsor Logo and Pentium Corporation. Xi hower and how and the result of the call or price 1, All Outer tradements and the Pentium Proceedsor Logo and Pentium Corporation. Xi how and the call of the pentium Proceedsor Logo and Pentium are registered tradements and the Pentium Proceedsor Logo and Pentium Corporation. Xi how and the call of the pentium Proceedsor Logo and Pentium Corporation. Xi how and the call of the pentium Proceedsor Logo and Pentium Corporation. Xi how and the pentium Proceedsor Logo and Pentium Corporation. Xi how and the pentium Proceedsor Logo and Pentium Corporation. Xi how and the pentium Proceedsor Logo and Pentium Corporation. Xi how and the pentium Proceedsor Logo and Pentium Corporation. Xi how and the pentium Proceedsor Logo and Pentium Proceedsor Logo and Pentium are registered tradements and the Pentium Proceedsor Logo and Pentium Proceedsor Logo and Pentium Proceedsor Logo and Pentium are registered tradements and the Pentium Proceedsor Logo and Pentium are registered tradements and the Pentium Proceedsor Logo and Pentium Are and the Back does not include freight both ways & software. & NTower systems are FCC class A rated for use in companies. Copyright @1996 XI Computer Corporation. All Rights reserved. Circle 224 on Inquiry Card (RESELLERS: 225).

# MONTOR BATINGS

#### BEST 17-INCH MONITOR Art Media TN-1885T

The Art Media TN-1885T has the best image-quality score among the 17-inch monitors we tested, and that helped it take the category. The TN-1885T also gets high features and usability marks. Using its drop-down control panel, you can adjust almost anything, ranging from brightness to color temperature. Performance Features



Art Media TN-1885T	PRICE	SIZE	TECHNOLOGY		PERFORMANCE	USABILITY	FEATURES	POWERECONOMY	OVERALL RATING
Mitsubishi Diamond Pro 17TX	\$849	17	****	****	****	*****	*****	***	***
Max Group MGC 1785	\$649	17	****	****	****	*****	****	****	****
Nokia Multigraph 447Xi	\$899	17	****	****	*****	*****	***	***	****
Mitsubishi Diamond Scan 17HX	\$799	17	****	****	****	*****	*****	*	****

#### **BEST 21-INCH MONITOR**

#### NSA/Hitachi SuperScan Elite 802

NSA/Hitachi's SuperScan Elite 802 had the best image quality among the big-screen displays we tested, and its price is low. The monitor has a Hitachi Invar shadowmask picture tube with a 0.26-mm dot pitch that supports 1600- by 1280-pixel resolutions at a 75-Hz refresh rate. The picture is super-solid at 1280 by 1024 resolution, with 114-Hz redraws. Price Technology Usability Performance Features



	PRICE	SIZE	TECHNOLOGY	IMPLEMENTATI	ON PERFORMANCE	USABILITY	FEATURES	POWER ECONOMY	OVERALL RATING
NSA/Hitachi SuperScan Elite 80	2 \$1899	20	****	****	*****	****	***	***	****
ViewSonic P815	\$2195	21	****	****	*****	*****	***	**	****
NEC MultiSync P1 150	\$2079	21	****	****	****	***	****	****	***
Cornerstone Color 50/115	\$2265	21	****	****	****	****	***	**	***
Panasonic PanaSync S21	\$1799	21	****	****	****	*****	***	*	****
**** Outstanding ****	Very Good		t * * Good	k ★ Fair ★ F	Poor				

resolution of 1024 by 768. The Multigraph 447Xi has a Sony Trinitron 0.25-mm aperture-grille tube and provides an on-screen menu for color-matching and adjusting any geometric distortions.

#### The Top 21-inch Monitors

The 1421-inch monitors that we tested are obviously not just for the common task of viewing spreadsheets or word processing documents. Many support 1600- by 1200-pixel and higher resolutions, which, on a 21-inch screen, are useful mainly for rendering detailed images for CAD users and for desktop publishers who need to clearly see a whole page or two when doing layout and design. We gave NSA/Hitachi's SuperScan Elite 802 the nod as our top 21-inch monitor, but you should also check out the following displays.

The ViewSonic P815 (\$2195) carries a high price tag, but it supports extremely

high resolutions that CAD engineers and graphic designers with high-end graphics cards can push to the limits. This 0.25-mmdot-pitch monitor by far exceeds the needs of the average spreadsheet and word processor user when set at its maximum resolution of 1800 by 1440. The big monitor has a fast 106-Hz refresh rate at the morestandard resolution of 1280 by 1024, and its 250-Hz video bandwidth is one of the highest. The P815 received a high usability score because its controls are easy to use, the monitor tilts and swivels smoothly, and it comes with a good user's manual.

NEC's MultiSync P1150 (\$2079), which was tied with Cornerstone Imaging's Color 50/115 (\$2265) for second-best overall image quality among the 21-inch displays, showed little misconvergence and effectively mixed color combinations in our benchmarks. This 21-incher supports 1600- by 1200-dpi resolutions at 75 Hz, but NEC recommends a resolution of 1280 by 1024 with an 88-Hz refresh rate. When not in use, the P1150 powers down to save energy in the most economical manner of all the monitors in this roundup.

#### Contributors

Jim Kane, Project Manager/NSTL Dorothy Hudson, Project Manager/NSTL John McDonough, Technical Writer/NSTL Dave Rowell, Senior Technical Editor/BYTE

Evaluations in this report represent the judgment of BYTE editors, based on tests conducted by NSTL, Inc., as documented in a recent issue of its monthly PC Digest. To purchase a copy of the full report, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; (610) 941-9600; fax (610) 941-9950; on the Internet, editors@nstl.com. For a subscription, call (800) 257-9402. BYTE magazine and NSTL are both operating units of The McGraw-Hill Companies.

## MONITORS FEATURES

\$1999 20 8.5 8.8 7.3 8.7 6.3 19.1 A, B 0.26 ille Aperture grille 00 1600 × 1200	20 8.5 8.8 7.3 8.7 8.3 19.1	\$1088 17 8.8 9.2 8.2 8.7 4.1	\$1888 20 8.5 8.6 8.4	\$2070 21 8.6	\$2265	4000	
20 8.5 8.8 7.3 8.7 6.3 19.1 A, B 0.26 ille Aperture grille	20 8.5 8.8 7.3 8.7 8.3 19.1	17 8.8 9.2 8.2 8.7 4.1	20 8.5 8.6 8.4	21		\$999	\$699
8.8 7.3 8.7 6.3 19.1 A, B 0.26 ille Aperture grille	8.8 7.3 8.7 6.3	9.2 8.2 8.7 4.1	8.6 8.4	8.6	21	17	17
73 8.7 6.3 19.1 A, B 0.26 ille Aperture grille	7.3 8.7 6.3	8.2 8.7 4.1	8.4		8.8	8.3	7.6
8.7 6.3 19.1 A, B 0.26 ille Aperture grille	8.7 6.3 19.1	8.7 4.1		9.0	9.4	8.5	7.7
6.3 19.1 A, B 0.26 ille Aperture grille	6.3	4.1	0.0	7.1	21	8.0	7.4
19.1 A, B 0.26 ille Aperture grille	19.1		8.3	9.0	8.8	8,5	8.3
A, B 0.26 ille Aperture grille			6.8	7.5	6.5	4.3	5.2
A, B 0.26 ille Aperture grille							
0.26 ille Aperture grille	A, B	16.0	19.1	19.9	19.9	16.0	16.1
ille Aperture grille		A, B, C	A, B, C	A, B	A, B	A, B, C	A, B
ille Aperture grille		100					
		0.25	0.25	0.27 Shadawaada	0.27 Shadau mask	0.26	0.26
0 1600×1200				Shadow mask	Shadow mask		
	1600×1200	1600×1200	1600×1200	1600×1280	1800×1440	1600×1200	1600×1200
29/82 50/150		30/85 48/150	30/85 48/150	31/101 50/160	31/115 50/180	30/85 50/120	24/86 50/150
INP	INP	50-100	50-100	211	249	135	120
~		~	~	~	¥	~	V
~		~	~			~	V
		v	~	¥	V	1	4
9/4	9/4	10/15	15/15	7/26	7/26	15/15	16/20
67	67	60	60	N/A	N/A	120	66.7
75	75	75	75	N/A	N/A	120	76.8
60	60	85	85	85	85	106	75
75	75	75	75	N/A	N/A	76	75
75	75	75	75	85	85	75	76
60	60	60	60	81	87	68	60
		~	~	V	~	~	~
		~	~				
4	v	v	~			V	V
		1	~			-	1
V	V	¥	V	~	V	~	1
		~	~	V	~	V	1
		¥	V	~	V	V	
90-264	90-264	120-240	120-240	110~120/ 200-240	110-120/ 200-240	100-250	100-240
~	~	~	~	~	~	V	V
18.6×18.6× 19.8×67		17×16× 17.8×44	19×18× 19×65	18.7×19.2× 21×72.6	18.7×19.2× 21×72.6	17.2×16.5× 17.5×46.3	17.6×16.8× 17.7×44.5
A	A	В	в	A	A	В	В
~	~	¥	~	×	V	~	
1/P, L, F	1/P, L, F	3/P.L.R	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/P,LR
	(408) 996-1010	(408) 980-8988	(408) 980-8988	(408) 435-8900	(408) 435-8900	(818) 839-0500	(201) 460-2000
	(800) 282-2732	(800) 278-6334	(800) 278-6334	(800) 562-2552	(800) 562-2552	(800) 888-2012	(800) 323-9668
996-1010 (800)	http://www .apple.com/	http://www .artmedia	http://www .artmedia	http://www .corimage	http://www .corimage	http://www .ctxintl.com/	http://www .daewoo-
996-1010 (800) 282-2732 http://www	1067	.com/ 1068	.com/ 1069	.com/ 1070	.com/ 1071	1072	display.com/ 1073
996-1010 (800) 282-2732 http://www / .apple.com/							
	0 2 mv m/	(408) 0 996-1010 (800) 2 282-2732 w http://www m/ .apple.com/ 1067	(408) (408) 0 996-1010 980-8988 (800) (800) 2 282-2732 278-6334 ow http://www m/ .apple.com/ .artmedia .com/	(408)       (408)       (408)         0       996-1010       980-8988       980-8988         (800)       (800)       (800)         2       282-2732       278-6334       278-6334         vw       http://www       http://www       http://www         .op/le.com/       .com/       .com/         1067       1068       1069         : P = parts; L = labor;       * * * *:	(408)         (408)         (408)         (408)           0         996-1010         980-8988         980-8988         435-8900           (800)         (800)         (800)         (800)           2         282-2732         278-6334         278-6334         562-2552           vw         http://www         http://www         http://www         http://www           m/         .apple.com/         .artmedia         .com/         .com/           1067         1068         1069         1070	(408)         (408)         (408)         (408)         (408)           0         996-1010         980-8988         980-8988         435-8900         435-8900           (800)         (800)         (800)         (800)         (800)         (800)           2         282-2732         278-6334         278-6334         562-2552         562-2552           ww         http://www         http://www         http://www         http://www         http://www           .com/         .com/         .com/         .com/         .com/         .com/           1067         1068         1069         1070         1071           : P = parts; L = labor;         ***** Outstanding         ***** Ventstanding	(408)       (408)       (408)       (408)       (408)       (408)       (818)         0       996-1010       980-8988       980-8988       985-8900       435-8900       839-0500         (800)       (800)       (800)       (800)       (800)       (800)       (800)         2       282-2732       278-6334       278-6334       562-2552       562-2552       888-2012         vw       http://www       http://www       http://www       http://www       http://www       http://www         .com/       .com/       .com/       .com/       .com/       .com/       .ctintl.com/         1067       1068       1069       1070       1071       1072         : P = parts; L = labor;       ***** Outstanding       **** Very Good       ***

	Daytek Electronics Corp. DT-1704C	Eizo Nanao Technologies, Inc. Flexscan TX-C7S	Hansol 17PX	Hitachi America, Ltd. HM-4787D	Hitachi America, Ltd. HM-4921-D	KDS U.S.A. VSX-7	LG Electronics USA, Inc. Studioworks 78i	MAG InnoVision, Inc. DX700T	MAG InnoVision, Inc. MX21F	Max Group Corp. MGC 1785	Mitsubishi Electronics America Diamond Pro 17TX	Mitsubishi Electronics America Diamond Scan 17HX
	\$799	\$1299	\$895	\$1769	\$2129	\$649	\$679	\$799	\$1799	\$649	\$849	\$799
	17	17	17	21	21	17	17	17	21	17	17	17
	B.3	8.0	8.2	8.5	8.5	8.5	8.5	7.9	8.4	8.7	8.7	8.6
	B.3 B.0	8.8 7.6	8.6 6.2	8.8 7.3	8.9	8.8	8.8	8.2	8.5	8.7	8.7	8.5
	B.5	5.3	9.0	8.6	7.6 8.3	7.3 8.3	7.2 8.2	6.8	7.7	8.2	8.8	8.8
	5.2	4.4	5.2	5.8	6.0	5.4	5.1	7.B 4.4	8.6 5.8	9.0 8.1	9.4 6.9	9.0 4.8
									-			
	16.4	15.9	15.7	20.0	20.0	15.8	16.0	16.2	20.0	14.6	15.9	15.7
	A, B, C	С	A,B	A, B, C	A, B, C	A	A, B, C	В	B,C	A	B,C	B,C
0	0.26	0.25	0.26	0.26	0.26	0.28	0.26	0.25	0.28	0.26	0.25	0.25
	Shadow mask 1600 × 1280	Aperture grille 1600 × 1200	Shadow mask		Shadow mask 1600 × 1200			Aperture grille	Shadow mask 1600×1280	Shadow mask 1600×1200	Aperture grille	
	24/86 50/150	30/92 50/160	30/85 50/120	30/107 50/152	30/107 50/152	28/70 50/120	35/85 50/120	30/70 50/120	30/80 56/120	30/85 50/120	30/86 50/152	30/82 50/130
1	144	180	135	100	150	100	135	100	130	135	135	135
	/	v	V	v	~	~		~	V	~	~	v
		~	v .	v	1	v	~	1	V	v	V	V
	/	~	V	V	~				~		1	1
8	3/20	4/26	4/13	4/16	4/16	13/6	8/32	18/8	25/8	10/4	11/10	8/12
6	36.7	66.7	80	Depends on video card	Depends on video card	75	100	67	66	75	150	152
7	76.8	75	74.5	Depends on video card	Depends on video card	75	75	75	75	N/A	131	125
1	100	113	75	75	75	85	75	70	76	70	105	105
7	75	75	75	Depends on video card	Depends on video card	N/A	75	85	75	N/A	94	90
8	30	85	75	75	75	60	76	60	75	75	80	75
f	60	73	67	75	75	N/A	66	N/A	60	65	70	65
	/	~	~	~	~	~	~	~	~	~	~	~
		-							•	~	1	V
	/	v							v		4	~
							V			~	4	-
	/	~	~	~	~	~	~			~	V	~
	/	~	~		~	V	~	1		~	~	V
1		~			V	V	v	1	~	·	V	~
						~						
	100-240	100-120	110-240	87-132/ 175-264	87-132/ 175-264	100-240	98-264	90-264	90-264	INP	120-240	120-240
	/	~	~	~	~	~	~	~	~	4	~	~
	17.4×16.5× 17.4×44.5	16.3×16.1× 18.4×46.2	16.3×16.8× 17.4×44	18.5×19.6× 20×74	18.5×19.6× 20×74	17.3×16.2× 18.1×42	17.1×18.3× 17.4×41	16.7×16.1× 18.3×42.9	19.4×19.8× 20.6×75.9	17.1×18.3× 16.9×38	16.1×16.1× 16.7×47	16×16.1× 16.7×47
	17.4 X 44.0 B	18.4 × 40.2 B	17.4 × 44 B	20 x 74 B	20×74 B	18.1 × 42 B	B	18.3 × 42.9 B	20.6 × 75.9	B	A	A
	-	<ul> <li>▶</li> </ul>	Optional	-	-	~	-	-	-	~	~	
_			-1									
	3/P, L	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/ P, L, R	3/P, L, R	3/P, L, R	2/P, L, R	3/P, L, F	3/P, L, F
	(972)	(310)	(714)	(201)	(201)	(714)	(201)	(714)	(714)	(818)	(714)	(714)
	241-1700	431-5011	562-5151	573-0774	573-0774	379-9599	816-2000	751-2008	751-2008	968-6798	220-2500	220-2500
1		(800)	(800)	N/A	N/A	N/A	(800)	(800)	(800)	N/A	(800)	(800)
1							243-0000	827-3998	827-3998		843-2515	
	(800) 329-8351	800-5202	426-7651						027 0000		043-2010	843-2515
	(800) 329-8351 http://www	800-5202 http://www	426-7651 N/A	http://www	http://www	http://www	http://www	http://www	http://www	http://www	http://www	http://www
	(800) 329-8351	800-5202		http://www .hitachi .com/	http://www .hitachi .com/	http://www .kdsusa .com/		http://www			http://www	

continued on page 112

## MONITORS FEATURES

	NEC Technologies MultiSync P1150	Nokia Display Products Multigraph 445Xi	Nokia Display Products Multigraph 447Xi	NSA/ Hitachi SuperScan Elite 611	NSA/ Hitachi SuperScan Elite 802	Panasonic Computer Peripheral Co. PanaSync S21	Panasonic Computer Peripheral Co. PanaSync/Pro P17	Princeton Graphics EO17
Price as tested (MSRP)	\$2079	\$1899	\$899	\$799	\$1899	\$1799	\$899	\$669
Nominal size (inches, diagonal)	21	21	17	17	20	21	17	17
Overall rating	8.9	8.4	8.6	8.0	9.0	8.7	8.1	7.6
Performance score (display quality)	9.4	8.7	9.0	8.2	9.6	8.9	8.2	7.9
Features score	8.4	7.6	7.6	7.6	7.6	7.6	7.6	7.5
Usability score	7.2	7.7	9.0	7.1	8.7	9.4	8.3	7.8
Power-economy score	9.2	7.0	7.6	4.4	7.2	5.8	4.9	5.1
CRT SPECIFICATIONS								
Viewable size (inches, diagonal)	19.6	19.7	15.7	16.0	20.0	18.7	14.8	16.2
Screen surface (A = antiglare; B = antistatic; C = antireflective)	A, B, C	A, B, C	A, B, C	A, B, C	A, B, C	A, B, C	A, B, C	A
Dot/grille pitch (mm)	0.28	0.26	0.25	0.26	0.26	0.25	0.25	0.26
Dot-mask type	Aperture grille	Shadow mask	Aperture grille	Shadow mask	Shadow mask	Shadow mask	Shadow mask	Shadow mask
Max. noninterlaced horizontal × vertical resolution (pixels)	1600×1200	1600×1200	1600×1200	1600×1200	1600×1280	1600×1280	1600×1280	1280×1024
SYNC-INPUT SIGNALS								
Min./max. horizontal scanning frequency (kHz)	31/94	30/102	31/92	31/92	31/100	30/95	30/86	30/70
Min./max. vertical scanning frequency (Hz)	55/160	50/150	50/150	50/120	50/160	50/160	50/160	50/120
VIDEO-INPUT SIGNAL								
Video bandwidth (MHz)	202	200	140	155	200	160	135	100
Separate RGB, 0.7-V p-p	1	V	4	~	¥	4	~	~
Input connector (15-pin D-sub)	V	V	4	~	¥	~	~	~
Input connectors (BNC-RGB, HD, VD)	V					V	4	
DISPLAY MODE Number of factory-preset modes/	21/22	14/18	10/22	7/13	6/20	8/13	6/13	13/8
user-settable modes								
640 x 480 Mac II mode (max. non- interlaced vertical-refresh rate, Hz)	180	N/A	N/A	N/A	160	160	160	67
832 x 624 Mac 16-inch mode (max. noninterlaced vertical-refresh rate, Hz)	141	N/A	75	N/A	144	141	129	75
1024 x 768 mode (max. noninterlaced vertical-refresh rate, Hz)	117	85	85	113	N/A	116	106	85
1152 x 870 Mac II two-page mode (max. noninterlaced vertical-refresh rate, Hz)	103	75	75	N/A	104	104	94	75
1280 x 1024 mode (max. noninterlaced vertical-refresh rate, Hz)	88	85	65	85	114	89	61	66
1600 x 1200 mode (max. noninterlaced vertical-refresh rate, Hz)	75	75	N/A	73	75	72	65	N/A
CONTROLS					_			-
Degauss	~	4	~	~	4	~	~	~
Focus	V							
Convergence	v	V	V					
Signal level	4			~	¥	4	~	
Side convergence (pincushioning)	V	~	~	~	¥	V	~	~
On-screen monitor settings	V	1	V	~	v	V	4	4
Color matching	~	~	~	~	~	V	~	4
PHYSICAL CHARACTERISTICS								
Integrated speakers	110	110 010	110 000	100 040	100 040	100 040	100.040	110 040
Power input (volts AC)	110	110-240	110-220	120-240	120-240	100-240	100-240	110-240
VESA DPMS-compliant	00.4×00.9×	V	170-160-	100-101-	10701000	10.0 × 10.1 ×	10441014	167-18.04
Height x width x depth (inches) x weight (lbs.)	20.4×20.8× 22.1×77.2	20.4×20.2× 19.6×71	17.2×16.9× 18.8×48.5	18.9×16.1× 18.3×48.5	18.7×19.2× 21×73	19.8×19.1× 20.4×62.7	16.4×16.1× 17.5×38.5	16.7×16.2× 17.9×41
FCC rating	8	B	B	B	8	B	B	B
TCO-compliant	V	~	~	V	*	~	4	
CUSTOMER SUPPORT						-		
Warranty length (years)/coverage	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R
Phone	(508)	(415)	(415)	(617) 461-	(617) 461-	(201) =	(201)	(714)
Tell Los about	264-8000	331-4244	331-4244	8300 x1305	8300 x1305	392-4812	392-4812	751-8405
Toll-free phone	(800) 632-4636	(800) 296-6542	(800) 296-6542	(800) 872-4685	(800)	(800)	(800) 742-8086	(800)
Web address	http://www	290-0542 http://www	http://www	6/2-4685 http://NSA	672-4885 http://NSA	742-8086 http://www	742-8086 http://www	747-6249 http://www
	.nec.com/	.nokia-americas	.nokia-americas		.Hitachi.com/	.panasonic	.panasonic	.prgr.com/
Inquiry Number	1086	.com/ 1090	.com/ 1091	1088	1089	.com/ 1092	.com/ 1093	1094
■ BYTE Best. V = yes; N/A = not a INP=information not		<b>arranty:</b> P = parts = freight to repair c		o customer.	★★★★★ Outst ★★ Fair	anding *** *Po	r★ Very Good or	*** Good

continued on page 115



## Performance. Art.

Introducing Studioworks, the new

generation of computer displays from



side, Studioworks delivers a clearer, sharper image and more accurate color, edge to edge. Plug and play compatibility with Windows® 95 sets optimal image characteristics automatically\*. A compact design fits more screen into less space. And new digital onscreen controls make precise, custom adjustment simpler. For the artist in you, Studioworks displays the fine details and the subtle tones and textures, to give your vision that added brilliance. The new Studioworks series from GoldStar.

They're more than monitors, they're masterpieces. See

them at Comp USA or access our web site at http://www.lgeus.com.

1000		- N			8
100				- 81	툃
100			ans.		-
	-				
			-	2	







LG Bectronics U.S.A., inc. 1000 Sylvan Avenue, Englewood Cliffs, NJ 07632 (201) 816-2000 Circle 603 on Inquiry Card (RESELLERS: 604).

MODEL	SCREEN	PITCH	MAX. FLICKER-FREE RESOLUTIO
201	20" (18.76" VIS)	.28 mm Dot	1280x1024 @ 76 Hz N
78D	17" Diamondtron TM FST (15:7" VIS)	.25 mm Stripe	1280x1024 @ 75 Hz NI
781/78m*	17" FST (15.7" VIS)	,26 mm Dot	1280x1024 @ 76 Hz N
761/76m!	37" FST (15.7" VIS)	.28 mm Dot	1024x768 @ 80 Hz M
56V56m1-	15" FST (13.7" VIS) -	28 mm Dot	1024x768 @ 80 Hz NI

† Built-In stereo amplifier and speakers. • Requires DDC compatible video card. Microsoft and Windows 85 are registered trademarks of Microsoft Corporation. Demonstron is a trademark of Mitsubish Electronics America. Inc.



monitors

17GLsi monitor. simply samsung.

simply

delivers. at your

SyncMaster

Circle 611 on Inquiry Card (RESELLERS: 612).



PC

Sept. 1995 17411



lact ser

3335

198. 1995 640

SAMSUNE









IN STELLE









PC WORLD AND 1999 20641



daly 1996 276151

PC WORLD

July 2996 27811

C IPC WORLD HAT 1896 206LS







Juno 1986 176441







## MONITORS FEATURES

	Princeton Graphics E075	Samsung Electronics America 17GLsi	Sceptre Technologies, Inc. J73S	Sceptre Technologies, Inc. P73A	Smile International Inc. CA1706M2	Sony Corp. of America Multiscan 17se II	Sony Corp. of America Multiscan 20se II	ViewSonic Corp. G810	ViewSonic Corp. P815
Price as tested (MSRP)	\$799	\$1049	\$759	\$795	\$745	\$1099	\$1999	\$1595	\$2195
Nominal size (inches, diagonal)	17	17	17	17	17	17	20	21	21
Overall rating	8.2	8.1	8.1	8.3	8.0	8.2	8.5	8.6	8.9
Performance score (display quality)	8.3	8.3	8.5	8.6	8.0	8.6	8.9	8.7	9.3
Features score	7.6	7.6	6.0	6.6	6.6	7.3	7.3	7.3	7.3
Usability score	7.6	9.0	8.4	9.0	9.2	8.3	8.5	9.4	9.5
Power-economy score	4,6	5.1	5.1	4.6	4.8	6.7	6.7	6.2	6.0
CRT SPECIFICATIONS									
Viewable size (inches, diagonal)	16.2	15.7	15.7	15.7	16.0	16.0	19.0	20.0	20.0
Screen surface (A = antiglare; B = antistatic; C = antireflective)	A, B, C	B,C	A, B	A,B	B,C	A	A	A, B, C	A, B, C
Dot/grille pitch (mm)	0.26	0.26	0.28	0.26	0.26	0.25	0.25	0.25	0.25
Dot-mask type			Shadow mask	Shadow mask		Aperture grille	Aperture gnile		Shadow mask
Max. noninterlaced horizontal	1600×1200		1280×1024	1280×1024	1600×1280		1024×768		1800×1440
vertical resolution (pixels)		1000 - 1200	TLOOK TOLY		1000 - 1200	10242100	10244 100	1000 × 1200	1000 1 1440
SYNC-INPUT SIGNALS									
Min/max horizontal scanning frequency (kHz)		30/85	31/69	30/70	30/82	32/82	32/96	30/89	30/115
Min./max. vertical scanning frequency (Hz)	50/120	50/120	50/90	50/110	50/120	50/120	50/160	50/160	50/180
VIDEO-INPUT SIGNAL									
Video bandwidth (MHz)	200	135	110	100	130	INP	INP	154	250
Separate RGB, 0.7-V p-p	~	v .	~	V	~	V	~	v	~
Input connector (15-pin D-sub) Input connectors (BNC- RGB, HD, VD)	1	5	~	~	5	5	~	~	~
							_		
DISPLAY MODE Number of factory-preset modes/	15/6	12/11	12/16	8/12	33/33	10/10	10/10	8/7	8/7
user-settable modes		12/11				10/10	10/10	0//	
640 x 480 Mac II mode (max. non- nterlaced vertical-refresh rate, Hz)	67	120	N/A	N/A	75	150	160	67	67
832 x 624 Mac 16-inch mode (max. noninterlaced vertical-refresh rate, Hz)	75	120	N/A	N/A	75	127	141	75	75
1024 x 768 mode (max. noninterlaced vertical-refresh rate, Hz)	85	100	80	80	90	105	116	116	139
1152 x 870 Mac II two-page mode (max.	75	75	70	70	75	92	103	75	75
noninterlaced vertical-refresh rate, Hz) 1280 x 1024 mode (max. noninterlaced	85	80	60	60	72	79	88	88	108
vertical-refresh rate, Hz) 1600 x 1200 mode (max. noninterlaced	75	68	N/A	N/A	60	66	76	71	87
vertical-refresh rate, Hz)									
CONTROLS									
Degauss Focus	~	~	~	~	~	~	~	~	~
Convergence						~	1		
Signal level							•	V	~
Side convergence (pincushioning)	1	1	v	1	1	v	4		
On-screen monitor settings	V	V	V	V		1	V	V	V
Color matching	1	v		4		v	~	V	V
PHYSICAL CHARACTERISTICS					*	-			
integrated speakers		~	~						
Power input (volts AC)	100-240	90-132	100-250	100-250	90-260	110	110	90-264	90-264
VESA DPMS-compliant	1	1	~	V	V	~	~	V	V
Height x width x depth (inches)	16.7×16.2×	17.1×16.8×	15.8×18.2×	18.6×16.1×	18×16.4×	16.3×15.9×	19.5×18.6×	19.2×19.9×	19.2×19.9×
x weight (ibs.)	17.9×41	17×46.2	17.7×40	17.1×37	16.4×41.8	17.7×49.6	19.7×66.1	20.4×60.6	20.4×60.8
FCC rating	В	В	В	В	В	В	В	В	В
TCO-compliant		1	1	~		v	V		~
CUSTOMER SUPPORT									
Warranty length (years)/coverage	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/P, L, R	3/P,L	3/P, L	3/P, L, R	3/P, L, R
Phone	(714)	(201)	(818)	(818)	(714)	(408)	(408)	(909)	(909)
	751-8405	971-0402	369-3898	369-3898	546-0338	432-0190	432-0190	869-7976	869-7976
Toll-free phone	(800) 747-6249	(800) 933-4110	(800) 788-2878	(800) 788-2878	(800) 876-4532	(800) 352-7669	(800) 352-7669	(800) 888-8583	(800) 888-8583
Webaddress	http://www	933-4110 http://www	http://www	http://www	6/0-4032 http://www	http://www	http://www	http://www	http://www
1100 4001053	.prgr.com/	.sosimple	.sceptretech	.sceptretech	.smilekfc	.sony.com/	.sony.com/	.ViewSonic	.ViewSonic
and the second	10.0	.com/	.com/	.com/	.com/	technology/	technology/	.com/	.com/
Inquiry Number	1095	1096	1097	1098	1099	1100	1101	1102	1103

# \_ab Report

#### Software

Creating a Web page or site is an involved process. It's easier with the help of software like the packages we test here. By Tadesse W. Giorgis

# 8 Tools for Weaving Your Web Site

ree at last! The World Wide Web's hyperlinked pages have freed us from moving through documents page-bypage. We jump at will from one section or document to another without losing the navigational links. To be accessible, however, a Web page must first exist as a Hypertext Markup Language (HTML) file on a Web server. The need to create and manage these files has spawned an entire new service industry, and an explosion of software tools makes it possible for nearly anyone with an Internet connection to create their own Web pages.

For this report, NSTL looked at eight Web-authoring programs for Windows 95/NT that facilitate creating Web pages for users with minimal HTML programming expertise. We also looked at three conversion/production tools and one new entry (see the text box "Four More for the Web" on page 118). At the low end are simple HTML editors with some provision for testing pages, such as a built-in previewer. At the high end are multifunction programs with WYSIWYG and graphics editors, site management capabilities, and a full-featured browser.

Of these dozen packages, we think you should first consider Microsoft's FrontPage 97 with its Bonus Pack. This powerful Web authoring, publishing, and site management product was the most versatile overall and among the easiest to use. In particular, Web-site designers will find the Microsoft Image Composer addon extremely useful. FrontPage 97's site management and administration features make it highly attractive to companies planning a strong Internet presence or extensive intranet service.

However, if you want to build a site for personal use, or a small- to mediumsize site, consider AOLpress, which is freely downloadable from America Online. Its interface is well done and easy to use, and it offers competent Web authoring and site management capabilities for a good price.

#### Web Pages Are Different

Web-page authoring and editing call for both content and creativity. Design is important, and visual design for the Internet requires a different approach than for



#### Microsoft FrontPage 97

is a powerful Web authoring, publishing, and site management product. Its site management and administration features are attractive to companies planning a strong Internet presence or an extensive intranet. It's the best product for high-end Web production and site management applications.

print. The best packages provide professionally designed samples, templates, and style sheets, along with HTML guides, conversion tools, and reference resources to help you produce good-looking pages.

Depending on its content and complexity, a page may require programming to develop Java applets, ActiveX controls, Common Gateway Interface (CGI) scripts, server-side scripting, and database access. Another important point involves the validity of HTML tags, references, and uniform resource locators (URLs). Bad or broken links mean a page won't do what its author intends (see the Tech Focus "Are Those Tags and URLs OK?" on page 120).

#### **Siting the Pages**

You must transfer new pages to a Web server using an FTP utility. This protocol ensures that directory and file structures and names are correctly mapped over the TCP/IP network. At this point, you must also consider security and access-control issues. Some authoring tools, such as FrontPage 97, have built-in security features that a Web author must understand to use effectively.

Putting together and administering a site might seem alien to a Web-page author, but once you get beyond a few pages, it's important to consider them in context, not as stand-alone pages. The best Web-authoring tools come with built-in site-administration and databaseconnectivity tools.

#### What Kind of Tool Am I?

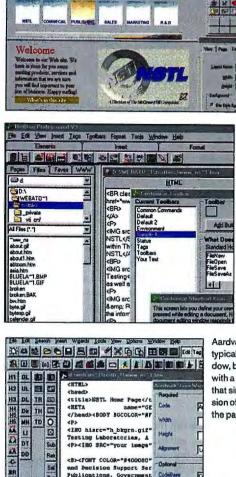
What makes one Web-authoring package superior to others? In our tests, users favored flexible and versatile products that let them create lively, engaging, interactive, and dynamic pages. Some of the editors we tested—AOLpress, Emissary Desktop, FrontPage 97, HoTMetaL Pro, and Web Factory Pro Image—provide a WYSIWYG interface or something similar. Others, such as Aardvark Pro and HTML Builder, simply assist the author by plugging in the desired HTML tags

HoTMetaL Pro's graphical window. showing dialog boxes for inserted ActiveX controls

TANK TRUCKS **UPREASE** de Ē In addition to its Webpage creation capabilicrosoft ActiveXP **OK** ties. FrontPage 97 offers 100 Height 100 Cancel a wealth of site manage-(Same) Eminian ment tools, in a variety of formats, including a directory tree and a 677 graphical site map. ActiveMovie Control Object alyst FTP Cle temon Dialoga Client Conta Jormon Dialogs Lorend Dainio Control Jockabis Toobar Control Jind Control Hours Control Lead Control Lead Control ListView Control MarquesCit Object ---FC Intent Cancel FIC Tialgo Els Edi Mary Tooks Feb Condition for WORTH DA

The graphics editor included with FrontPage 97 does a particularly good iob of presenting graphics-manipulation options in a simple and understandable format.

E NSTL Home Page h biom2gi About NSTL about of on Editor INSTUTI Di Die Edit Mere Innest Format - Jools Table Wind Com NSTLI INC Times New Roman DX Rip & Q HoTMetaL Pro's DA -



-----

and Decision Support Ser-Publications, Government

<RR width=35% align=le

war id. c/FONTsc/B

- 10 KP

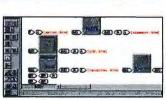
NSTL

NetObjects' Fusion gives the Web author a powerful (if slow) now approach, with its PageMakerlike tool palettes and style/dialog hoves

The highly customizable HotDog Professional shows off some of its capabilities. The two tabs at the rear, labeled HTML and Rover (the limited viewer/browser included with the package), are the main Webpage editing windows.

Aardvark Pro shows a typical text-editing window, but it's enhanced with a special wizard that simplifies the inclusion of Java applets into the page.

#### graphical/iconic handling of HTML tags is unique. While it's arguably easier than straight text, it's no substitute for page previewing, which is another option, or graphics editing.



#### Everyone is making Web pages these days, and with authoring packages like these, it's much easier than it was just a year ago.

P

DD

Rei

Sel

Opt

from a menu. These tag editors are fast and surprisingly useful. The WYSIWYG programs are sometimes limited, may lack the newest HTML features, need more system resources, and run slower.

WYSIWYG editors with a built-in previewer give a good idea of what the page will look like with a browser. HTML tag editors normally don't give feedback, relying instead on external Web browsers. Some editors, including HoTMetaL Pro and HotDog Professional, offer a compromise between the two approaches.

Although most users prefer a WYSI-WYG editor, your choice should depend on what the package will let you do rather than how it does it. Ease of use matters, but it's not as important as page-construction potential. The better tool isn't always the easiest one to use.

#### **Aardvark Pro**

This intriguing package is, unfortunately, hard to recommend. It's a true HTML tag editor, providing efficient and cost-effective Web-page editing without needing extensive resources. While it's basically a single-function package, Aardvark Pro has extensive editing tools and utilities, including Color Chooser and Tags Chooser, which let you point and click on a text color scheme or insert a paired HTML tag.

The built-in previewer is convenient for checking the look of a Web page. Aardvark Pro has wizards for creating a home page, tables, forms, and Java applets.

J.

Ē

00

Cod

1200

But Aardvark Pro scored lowest for both ease of learning and use. It offers no HTML syntax checking, and it scored lowest on validation/error checking.

#### AOLpress

America Online's AOLpress offers excellent WYSIWYG editing and good documentation and support. It's easy to learn and use. It includes the MinWeb site management tool and a handy HTML syntax parser. Because AOLpress is freely down-

#### RATINGS TOOLS AUTHORING W EB-PAGE

BEST OVERALL		De 50	Year Insel Frank Icols Table								
Microsoft FrontPage 97											
Serious tools for site manageme	ent and	Normal	Times New Roman	AAT		前行物情 包藏方法					
administration make this a vers	atile progr	ram.	• • • • • • • • • • • • • • • • • • •				-				
	PRICE	TECHNOLOGY	IMPLEMENTATION	EASE OF LEARNING	EASE OF USE	VALIDATION/ ERROR CHECKING	OVERALL RATING				
Microsoft FrontPage 97	\$149	****	****	****	****	***	*****				
FBS Aardvark Pro 2.2	\$59	*	*	**	**	*	*				
AOL AOLpress 1.2	Free	***	***	****	***	**	***				
Attachmate Emissary Desktop 2.0	\$99	**	****	****	****	**	****				
Sausage Software HotDog Professional	\$100	**	***	***	***	**	**				
SoftQuad HoTMetaL Pro 3.0	\$159	***	***	***	***	***	****				
FLFSoft HTML Builder 1.1	\$29	*	**	***	***	*	*				
TLC Web Factory Pro Image 1.1	\$229	**	***	***	***	***	*				

loadable, it's the most cost-effective package here. However, it's slower than other packages. Also, it has no graphics-editing capability and was prone to lock up on unsupported tags.

Still, for small businesses and individuals who want to establish a presence on the Internet, AOLpress is an attractive prospect. We recommend it for small- to medium-size site applications.

#### **Emissary Desktop**

Attachmate's Emissary Desktop includes just about everything you'll need to create a Web page. It's also among the easiest to learn and use. Available in LAN and dialup versions, Emissary Desktop combines Internet mail and news, Web browsing, host access, file management, and task scheduling. It features WYSIWYG editing and an easy-to-use, customizable interface.

On the downside, its HTML editing and syntax checking are limited, and there's no graphics editing. Still, more than any other product tested, Emissary Desktop offers a complete Web-building package.

#### FrontPage 97

When Microsoft bought FrontPage 97 from Vermeer, it picked a winner. In our tests, FrontPage 97 was the clear front-runner, excelling in versatility, graphics editing, and site management. It outscored the others in ease of use and learning and versatility. It came in second in validation/ error checking.

FrontPage 97 is the most versatile of this group. It includes database access, Image Composer, Internet Explorer 3.0, the personal Web server, browser/previewer, spelling checker, thesaurus, and security and scripting support. FrontPage 97 corrects most syntax errors, such as unpaired tags, during file import, but not when you enter tags manually. The package needs an explicit HTML syntax-checking tool.

For the beginning Web author, Front-Page 97 isn't as straightforward as other WYSIWYG editors until you get used to its

Explorer-dominated interface, which is less intuitive than it might be. Also, the menu structures were sometimes illogically different between modules.

#### HotDog Professional

Can you take seriously a program named HotDog Professional from a company called Sausage Software? Yes. This HTML editor has extensive tools and helper util-

### Four More for the Web

SkiSoft's Web Publisher 1.1 accepts word processing, HTML, or FrameMaker documents that can contain images, tables, and OLE objects. It will automatically convert any image into GIF, build Netscape tables, create tables of contents with links to headings, interpret word-processing-style information, convert numbered and bulleted lists, and place signatures, mail-to uniform resource locators (URLs), and corporate in-line images in documents. Web Publisher will also convert multiple documents in a single pass.

Quadralay's WebWorks Publisher and Harlequin's WebMaker 2.2 take FrameMaker documents and convert them into HTML. These tools let you design and maintain, in a single master, a complete documentation base that can produce both high-quality print media and electronic hypermedia tailored to Web distribution, including on-line help systems. HTML output from FrameMaker documents retains all the generated cross-document and hypertext links, table of contents, and index navigation markers of the original.

Both WebWorks Publisher and Web-

Maker give you broad creative freedom to design layout styles. You can apply styles automatically with the click of a button. Both products take full advantage of FrameMaker's layout styles and let you define specialized layouts for Web publishing.

Fusion 1.0, from NetObjects, is an objectoriented authoring tool that integrates six components: SiteStructure, which creates a hierarchical map for designing and editing a site; PageDraw, a WYSIWYG page editor; SiteStyles Manager, a style-sheet editor; AutoSites, a library of dozens of professional designs; an asset manager, for referencing content objects and connecting to external databases; and a publishing engine, which gathers content and pages and converts them into complete Web sites.

Though our testers found Fusion a gem among authoring tools, it was very slow in staging and publishing Web pages before previewing. Designing the preview process a little more creatively would eliminate the problem. Fusion runs under Windows 95 and NT, and a Mac version should now be out.

	FEATURES									
	Aardvark Pro 2.2	AOLpress 1.2	Emissary Desktop 2.0	FrontPage 97	HotDog Professional	HoTMetal. Pro 3.0	HTML Builder 1.1	Web Factory Pro Image 1.1		
PU, OS, MEMORY REQUIREM		A COLUMN TWO		mist provide		12112	-	a galaga it		
Minimum CPU	386	486	486	486	486	486/33	386;	386		
Windows 3.1/3.11	-		-	a starting and	11	~		and the state of the		
Windows 95/NT	V	4	~	×	V	V	~	4		
Mac OS 7.x		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		in the second second second						
SunOS, IRIX				SE				antheir shittan		
Solaris, HP/UX		×		SE	figtor a state	V	di maken	1.2.11 (B.1) - C		
AIX, BSD	A Recent	A Children and Antonio		SE	an los	and a state of	-TLAL	the program by		
		16 (12 for Win 95)		(16 for Win NT)	16	8	8	8		
Disk space (MB)	2	1	55	15	1	2	2	5		
MAJOR COMPONENTS			H	in the state of			- 5-10	1000 1000		
WYSIWYG editor			V	V		~		~		
Full-function Web browser	~		A DECK				0.00	I ash a storp in		
Built-in HTML previewer	v	×	<ul> <li></li> </ul>	· · ·	~	~		v		
Web-publisher utility	~	· ·		and the subscription	· · ·	V	2.00 mm -0.00	1 Same States		
Site management utility		· ·	~	~			madane			
Web-page templates	4	a second second		-V=0	v	v.	~			
Task management utility		~	-	ALL FILMUL		~		11-		
FILE MANAGEMENT	alugare a	3	Fhangalanta	Horasher Int	alles rel	~	TRANSING A	The Street		
Built-in file manager	~	V	and the second second	v	V	v				
Supports drag and drop			A DESCRIPTION	in the second second	and the state		ATTA WALKERS	A COLOR OF A COLOR		
Organize document files into proje			6	and all second	ALTER	-	HINDLAND			
Specify directory, browsers	V 12753		1995 V - 1990		Mas Vana	- Maria		MARK BARE		
Specify external viewers/browsers		~	·	interior al con	~	V		a design of the		
Save document as text file	~	· ·	V		1	V		and a start		
Import image file, single format		~	A REAL	and a surger		V		and the second se		
Import image file, multiple formats	~	S WEITH C	TI TO AND ADDA	EIHS ABSER				AND		
Full-location browsing,	stal bar att	~	TAL DAY COAL	er trail annu in th	UIL COM	4		1130 Verdag		
Program includes wizards	4			- Martin		and the second s		11-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1		
File transfer utility (e.g., FTP)		~	~	V	4	~				
HTML AUTHORING AND EDITI	NG		-	and the second	C L L L L L					
Java applet	4	~	4	v .	~	~	~			
ActiveX control				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		~				
Marquee	v -			~	~	¥.		~		
Mail-to link	to have show	V	~		V	V	~			
Macro-language processor	Limited				10	~	_			
Parses in a single pass		- 1	~	and a state of the	v	V	~			
Checks for correctly formed URLs	1		V	~						
Checks link integrity when	and the second		-	1				al la contra de la		
files are moved Auto-corrects unmatched tags	donly name							~		
GRAPHICS EDITING/MANIPU				APRIL -						
Full-function graphics editor,	V		V		~	~				
scanning module						I and a		-		
Import graphics from	1	the second of	· · · · · · · · · · · · · · · · · · ·	· ·		-				
multiple file formats	The second se		4		~	~	and the second			
Auto-conversion to GIF or JPEG	the state			Interest of the local	Mart Windows	1000	- Andrewski	- Contraction		
Full control of image size	COLOR COMPANY		and the second	a de se a de se		CALL ROOM				
DISPLAY, VIEWING, PREVIEW			THE R. LANSING							
Open multiple editing windows	~	~	~		~					
Open multiple preview windows										
Edit and preview in same or separate windows	~	Separate only	-		-					
SITEMANAGEMENT			1	Without a			100	-		
Structural or folder/file view of ma	D	4	~	~						
Show all internal and external links		1	· · · ·	11 V				The Real Property in		
Show broken links graphically	50 C	V		V						
Expand or collapse view		V	10 10 10 10 K	Interest Victor II	25 - 2	and an and the second second		ALC: NO		
Move pages from one site to anoth	her	4	V	1						
Add/delete/move pages to a site i		4	V	V				1.000		
Can publish entire site or just page		~	~	V	V	V				
and hand a state and as here here.	and another in									

ities, including ActiveX support, though it has no graphics editor. The user interface is improved over earlier versions, with customizable floating toolbars, shortcut keys, a mini Web browser/previewer, autosaving, drag and drop, and easy insertion of image and sound files.

HotDog Professional uses multiple user-specified browsers to preview a document, enabling effective cross-browser compatibility checking. The product is fast and responsive, with features that appeal to both novice users and veteran Web masters. Of the three HTML editors, HotDog Professional is the clear choice.

#### **HoTMetaL Pro**

HoTMetaL Pro is now a full-featured, powerful, and versatile program. It offers both HTML and WYSIWYG editing, an excellent graphics editor, and the best HTML checking, making it handy for Web masters who must test pages created by others. It excels at document conversion.

In HoTMetaL Pro, you don't see straight ASCII. Instead, Web-page elements are surrounded by semigraphical HTML tags, which you can hide.

We found HoTMetaL Pro occasionally unstable. What's more, its publishing capa-

#### TECH FOCUS TESTING

#### Are Those Tags and URLs OK?

The strength of Web pages as a communications medium is their use of hyperlinks. What makes Web documents less than useless are broken or incorrect links. To avoid this, a variety of tools can help validate Hypertext Markup Language (HTML) documents by checking them for syntax errors and integrity of links. Most HTML editors include such functions, and tools are available on the Web to check documents against the latest HTML specifications (try http://www.webtechs.com/html-val-svc and http://www2.imagiware.com/RxHTML]. For a tool that checks for links to nonexistent resources, such as pages that have moved, try http://wsk.eit.com/wsk/dist/doc/admin/webtest/verify\_links.html.

It's important to test Web pages with several Web browsers to see that they look the way the Web author/designer intended and that all hyperlinks are valid. It can also be important to test with browsers on various platforms to eliminate any incompatibilities. For example, one early version of the BYTE Site (http://www.byte.com) looked fine on most browsers except for some Netscape versions on the Mac, where the colors became distorted and muddy.

bility is limited, and as an advanced Webauthoring program, it should have some site management capabilities.

#### **HTML Builder**

This simple, inexpensive, and efficient HTML editor is greatly improved over its earlier version. It's easy to set up and use, but functionality is limited.

The program opens with a lean inter-

#### PRODUCT INFORMATION

#### Aardvark Pro 2.2 \$59

Functional Business Systems Fairview Park, South Australia, Australia fax: +61 8 8251 5648 http://www.tmgnet.com /aardvark/ Circle 1050 on Inquiry Card.

AOLpress 1.2 Free via download America Online, Inc. Vienna, VA (800) 879-6882 fax: (703) 918-1106 http://www.aolpress.com Circle 1051 on Inquiry Card.

Emissary Desktop 2.0 \$49 (dial-up), \$99 (LAN) Attachmate, Inc. Bellevue, WA (800) 426-6283 (206) 644-4010 fax: (206) 747-9924 http://www.attachmate.com Circle 1052 on Inquiry Card.

FrontPage 97 \$149 Microsoft Corp. Redmond, WA (206) 882-8080 fax: (206) 936-7329 http://www.microsoft.com Circle 1053 on Inquiry Card. Fusion 1.0 \$495 NetObjects, Inc. Redwood City, CA (415) 482-3200 fax: (415) 562-0288 http://www.netobjects.com/ Circle 1054 on Inquiry Card.

HotDog Professional \$99.95 Sausage Software, Inc. Doncaster, Victoria, Australia fax: +61 39 855 9800 http://www.sausage.com Circle 1055 on Inquiry Card.

HoTMetaL Pro 3.0 \$159 SoftQuad, Inc. Toronto, Ontario, Canada (800) 387-2777 (416) 544-9000 fax: (416) 544-9000 http://www.sq.com Circle 1056 on Inquiry Card.

HTML Builder 1.1 \$29 FLFSoft, Inc. Oak Creek, Wi (414) 764–8666 http://www.execpe.com/~flfsoft Circle 1057 on Inquiry Card. Web Factory Pro Image 1.1 \$229 Thunder & Lightning Co. San Diego, CA (619) 643-5550 fax: (619) 643-5553 http://www.tlco.com Circle 1058 on Inquiry Card.

WebMaker 2.2

\$99 Harlequin, Inc. Cambridge, MA (617) 374-2400 fax: (617) 252-6505 web@harlequin.com http://webserver.harlequin.com/ Circle 1059 on Inquiry Card.

Web Publisher 1.1...\$495 SkiSoft Publishing Lexington, MA (617) 863–1876 fax: (617) 861–0086 http://www.skiSoft.com/ Circle 1060 on Inquiry Card.

WebWorks Publisher \$895 Quadralay Corp. Austin, TX (512) 719-3399 fax: (512) 719-3606 http://www.quadralay.com/ Circle 1061 on Inquiry Card. face that expands after you create a new file or load an existing one. You can enable or disable toolbar elements for styles, headings, links, special characters, and HTML 3.2 extensions. The starting template provides the basic HTML tags.

#### Web Factory Pro Image

A mixed bag, Web Factory Pro Image is easy to set up and use, with a flexible interface, and efficient and capable HTML syntax checking and validation. It opens paired HTML and preview windows for each Web page. You can edit in either window, and the corresponding action is reflected in the nonediting window whenever you make a change. But the product is unreasonably expensive, especially in view of its limited scope, and it doesn't even include a full browser.

Tadesse W. Giorgis has tested network OSes, management products, and peripherals at NSTL for over five years. You can contact him at tadesse@nstl.com.

Evaluations in this report represent the judgment of BYTE editors, based in part on extensive tests conducted by NSTL, Inc., as documented in a recent issue of its monthly Software Digest. To purchase a copy of that report, with NSTL's own evaluations and data, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; (610) 941-9600; fax (610) 941-9950; on the Internet, editors@nstl.com. For a subscription, call (800) 257-9402. BYTE magazine and NSTL are both operating units of The McGraw-Hill Companies.



### LynxStak™ - Maximum performance at a minimum price.

#### Inexpensive Cost Per Megabyte.

If you need the protection RAID has to offer, but the expense has been holding you back, then Artecon's new desktop **LyruxStak** is your solution. For about the same price as many standard 3.5" drive subsystems, **LyruxStak** gives you all the benefits of RAID. By purchasing the RAID system to fit your needs, you can expand incrementally without the limitations or cost of a pre-configured box. And **LyruxStak** is the only desktop RAID solution that offers the high availability and redundancy once available at the more expensive enterprise level.

#### Removable, Redundant and Reliable.

LypuxStak gives you the utmost in reliability with features like true hot plug removable disk drives. Independent front-removable power supplies and rear removable cooling fans provide both high availability and easy serviceability. Optional hot plug removable LypurRAID controllers can be configured for dual failover providing you with the extra redundancy needed for mission critical applications. LypuxStak supports RAID levels 0, 1, 0+1, 3 or 5 for complete flexibility and optimal performance in your environment.

### 1-800-USA-ARTE

http://www.artecon.com

#### Superior Price-Performance.

Don't let the low price of the LypuStak fool you. Exceptional performance and excellent transfer rates are packed into our compact 3.5" form factor. LypuStak outruns the other RAID systems on the market with a 486-DX2 processor resulting in extremely



fast transfer rates at all RAID levels. Fast-wide end-to-end interfaces, multiple drive channels and custom ASICs contribute to maximum performance at a minimum price.

#### Investment Protection.

With LyperStak, you can incrementally upgrade into the RAID system of your choice as your needs grow. From a single desktop unit to a powerful server configuration, you never sacrifice your original Lyper investment. Desktop RAID systems start at 4GB and can be expanded easily and incrementally to over 100GB. And, LyperStak is compatible with virtually any platform including Sun, HP, SGI, Macintosh and PCs running Windows NT/Windows 95.

#### So call Artecon today and see how we stack up!

E-mail: stakad@artecon.com

Enterprising solutions for your enterprise.™



(619)931-5500 FAX (619) 931-5527 email: sales@artecon.com A Member of the Nordic Group of Companies

Nihon Artecon 81-03-5458-8260 A Artecon 5.A. France 33-1-6918-1850 A Artecon B.V. 31-53-4832208 Artecon U.K. 01344 636390 Artecon and the Artecon logo are registered trademarks of Artecon, Inc. All other trademarks are proprietary to their respective manufacturers.

Circle 236 on Inquiry Card.



Together for the first time anywhere.

Introducing (drumroll)

Inferno" networking software... a new Bell Labs innovation. First operating system that lets all kinds of devices chat or share info with each other over any network (Internet, telecommunications, LANS, et al ). Now video game can talk to computer; cell phone can access e-mail; voice mail via TV, etc. (Really) Download Inferno from Lucent home page today – develop apps a.s.a.p. Could change the way you work – all together.

#### Lucent Technologies Bell Labs Innovations

600 Mountain Avenue Murray Hill, NJ 07974-0636 www.lucent.com/inferno 1-888-4-Lucent

We make the things that make communications work." Circle 605 on Inquiry Card (RESELLERS: 606).

Jon Udell



# Search Again

Move beyond the basics to take advantage of query by example, concept searching, and field indexing.

n my September 1995 column ("Web Search"), I showed how to add basic indexing and search functions to a Web site (see http://www.byte.com/art/9509 /sec9/art1.htm). The freely available tools

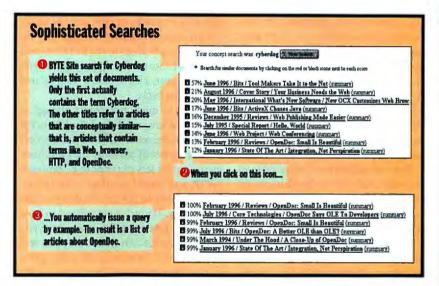
I discussed there-freeWAIS (Wide Area Information Service) and Simple Web Indexing System for Humans (SWISH)have served the BYTE Site well and continue to support thousands of searches every day. However, the site's growth in size and complexity mandates a more sophisticated search capability than these basic tools can easily provide.

Therefore, I've been testing a number of indexing and search tools-Web Glimpse, Verity's TopicSearch, InMagic's DB/Text WebServer, Digital Equipment's AltaVista Private Extensions. Excite for Web Servers (EWS), and the Microsoft Index Server (MSIS). So far, I've added search functions to the public BYTE site using the latter two engines. Here's how.

#### Implementing EWS

Excite (formerly Architext) makes EWS freely available for several flavors of Unix and Windows NT; I'm running it on NT 3.51. At its core are two stand-alone programs-architextindex and architext search. You needn't touch them, though, because EWS comes with Perl wrappers for them (and a copy of Perl 5 to execute the wrappers). You needn't touch the Perl wrappers either, because they are in turn wrapped in a layer of Hypertext Markup Language (HTML) so that administration as well as use of EWS is Webdriven.

The Web-oriented administrative style of EWS and other second-generation tools (including the Verity and Microsoft



#### Query by example is effective and trivial to operate. Unfortunately, many people never use it for more effective Web searches.

products) has two main advantagesease of use and remote access. Ease of use is a slippery concept. It's certainly true that you can build your first index more easily when the tools needed to configure and run the indexer are embedded in HTML forms that explain how to use the tools. However, this interactive mode becomes a hindrance when you move from prototyping to production: That's because a URL-driven (uniform resource locator) tool is far more difficult to integrate into scheduled and scripted batch processes than is a command-line-driven tool.

With EWS, you can bypass the Web interface and use the Perl wrappers or underlying programs directly. This method isn't documented, but at least it's available. Other implementations foreclose that option entirely. Verity's freeware version of TopicSearch, for example, runs

only as an Internet Server API (ISAPI) DLL attached to Microsoft's Internet Information Server (IIS). To automate use of its indexer, you would need to apply the technique I described in my November 1996 column ("On-Line Componentware")-discover the URL-based API implicit in the Web interface and program to that API using a library that gives scripts the ability to "call" Common Gateway Interface (CGI) URLs.

#### Silly Claims

Considering all that utter rigmarole, the notion of just adding a command plus some arguments to your /etc/crontab file (or its NT equivalent) seems rather appealing. Also, the ease-of-use claim that some vendors make on behalf of their Web-integrated solutions can appear somewhat silly. Web-based control of indexers or other kinds of applications can be a useful adjunct to conventional methods, but it's not necessarily an appropriate replacement for them.

#### Advanced Indexing

If your site is even moderately complex, you probably won't want to just point an indexer at the Web server's root and let it rip. You'll likely have distinct subtrees that you want to index. Within those subtrees, you'll want to include some classes of files but not others. Some indexers (e.g., the Microsoft product) can't exclude files at all. If you want to restrict search results, you'll have to parse and filter them on the fly. That's doable, but it's complex and computationally expensive. If there are subdirectories and files you don't want people to find, it's best to leave them out of your index.

The first engine I implemented on the BYTE Site, freeWAIS, has only a weak exclusion mechanism. You can exclude wildcarded filenames but not wild-carded paths. Because I need to do the latter, my indexing scripts for freeWAIS are too verbose. They enumerate long lists of subtrees for inclusion, rather than short lists of subtrees to include along with short lists of patterns to exclude.

SWISH is more agile. I can use the rule PATHNAME CONTAINS IMG to exclude the dozens of directories in which I store the HTML wrappers for BYTE Site images. These wrappers, which would otherwise be included in the index, contain hardly any useful text and are best left out.

If you're somebody who needs additional flexibility, EWS's exclusion mechanism is even more agile. Unlike SWISH, EWS lets you describe excluded items not only with wild cards, but with full-blown regular expressions. Why would you need to do that?

Consider the BYTE Site's conferencing application I discussed in last month's column, "Dual-Mode Conferencing." It generates multiple versions of each message

#### TOOLWATCH

#### **Internet Music Kit** (\$49) Wildcat Canyon Software

http://www.wildcat.com/

Embed MIDI files on your Web pages for streaming playback using a Netscape plug-in or an ActiveX control.

to support both frame-based and frameless viewing. However, you probably don't want to see two copies of each message in the search results list, so I decided to exclude the frame-based set. When I indexed the conferences with SWISH. I found that I couldn't differentiate between the two classes of files using simple wild cards. Fortunately, EWS's regular-expression capability solves this sort of problem neatly and quickly.

#### **Best-Kept Secret**

The odds are that if you've tried EWS on the BYTE Site or another of the sites where it runs, you've missed its best feature: query by example, or QBE (see the figure "Sophisticated Searches" on page 123). To try it for yourself, go to the BYTE Site and use EWS to search for Cyberdog. As you would expect, a list of clearly Web-related titles comes back.

What you might not expect, though, is that if you have used the default concept search setting, most of these articles won't include the word Cyberdog. They will, however, contain sets of terms (e.g., browser, HTTP, and OpenDoc) that correlate statistically with the few articles that mention Cyberdog. If you're interested in how OpenDoc relates to Cyberdog, or if you hadn't even known that it did, you will appreciate EWS automatically making that connection for you. That's what EWS means by the notion of concept searchand it's not even the best feature that users often don't get.

Here's the best feature: Click on the red or black icon that introduces one of the documents in the Cyberdog result set whose title includes the term OpenDoc. This action says: "Find similar articles." The new result set will contain many more OpenDoc-related titles. If the example didn't contain Cyberdog, the new result set will have taken you on a quite different tack from the original query.

This refocusing mechanism can be incredibly useful when you're doing research. You naturally want to follow a branching path through conceptual space. After scanning a few of the articles in the OpenDoc result set, you might want to focus specifically on comparisons between OpenDoc and OLE.

If you click on the icon that goes with the likeliest candidate, EWS will return a third result set in which the OLE theme is more prominent. Every article on every search-results page is itself an implicit

#### BOOKNOTE

#### CORBA

A Guide to the **Common Object Request Broker** Architecture (\$45) by Ron Ben-Natan Computing McGraw-Hill http://www.mcgraw-hill.com/

A useful quide to interface definition

language, object services, and object database management.

query-a single-click accessor of a set of related articles.

Once you discover this principle, it transforms how you explore a document collection. You don't have to worry about forming exactly the right search expression. Just seed the process with words that get you conceptually near what you're looking for and let QBE automatically feed statistical profiles back into the searcher as you click your way through a series of refinements.

It's brilliant, it's effective, and it's trivial to operate, yet many users never discover QBE even though every search page says "Click on the red or black icons to search for similar articles." I know this because I hacked the Perl wrapper to log search terms. (I always do this because analyzing what people search for tells me a lot about what kinds of information we ought to be providing.) Fewer than 5 percent of the first several thousand EWS queries I logged were of the QBE flavor, and many of these were my own tests. Moreover, an informal poll of BYTE staffers showed that while many had encountered EWS in their travels on the Web, none of them had discovered OBE.

"It's a problem," agrees Graham Spencer, chief technology officer for Excite. "In academic information retrieval, the average search expression is 12 to 15 terms long; on the Web, it's 1.5 terms." EWS constructs those 15-term expressions for you automatically when you use QBE. That users often don't realize this is partly a failure of user-interface design-the icons could be bigger, the instructions more prominent. But it's also a failure of expectations. Web surfers accustomed to more

# "90% of all U. S. companies will be using objects by the year 1998."\*

The other 10% will wish they had.

### Object World East, Boston, March 2-6, 1997.

Everywhere you look, you'll find objects at work. On the World Wide Web. On the mainframe. On the client/server network. On the desktop. On the corporate intranet. In fact, objects will penetrate 80-90%\* of all US companies by 1998.

Where can you get up to speed on the evolving world of object technology? At Object World East, March 2-6, 1997, at the Hynes Convention Center, Boston. Register today. Because this world stops for no one.

- See hundreds of the hottest new products and services.
- Choose from 28 tutorials and 70 conference sessions, including the ComponentWare Day Conferences.
- Attend world-class keynotes featuring: Chris Stone, President and CEO of the Object Management Group; Richard Tong, Vice President of Marketing for Desktop Business Systems, Microsoft Corporation; and Tim Berners-Lee, the inventor of HTML.

NAME		
TTTLE		
111111		
ORGANIZATION		
PEONE	FAX	
STREET		
CITY/TOWN	STATE/PROVINCE	
LIP/POSTAL CODE	COUNTRY	
E-MAIL	BMI SOFTBANK COMDEX.	-
	COMDEX.	

WORLD

......

\*Information Week, July 29, 1996.

FREE Exhibits Pass--Limited-Time Offer!

For conference information and your FREE Exhibits

Pass--a \$75 value-- call 1-617-433-1830. Fax this form

conventional search technology just don't expect EWS to do what it does.

#### Microsoft Index Server

As nifty as EWS is, it lacks four desirable features: a high-performance architecture, phrase and proximity search, field indexing and searching, and automatic indexing on demand. MSIS, though weak in some areas, offers these four features. To try it, you have to join a fairly exclusive club. MSIS doesn't just require NT and IIS; it demands NT 4.0 and IIS 2.0.

You're not prepared to obsolete a stable NT 3.51 production server just for this purpose? Neither was I, so I ran MSIS on a development server, pointed it at an HTML collection on the production server, and tweaked the result URLs to refer to actual files on the production server instead of nonexistent ones on the test machine.

Both EWS and MSIS are running this way—as true distributed services off-loaded from the primary production server, linked to the site by means of URLs. It's easy to create this kind of distributed search capability with MSIS, because it automatically finds and offers to index any virtual directories mounted on IIS. If the MSIS/IIS machine and the document server live in the same NT domain, MSIS can index the remote document server.

There's one catch, though. IIS needs a user name and password to mount the virtual directory. After I supplied these credentials, browsers talking to IIS could read documents in and below that directory. But MSIS couldn't index them. Even though it runs as an ISAPI extension to IIS, it has its own notion of access credentials. I had to configure the IIS mount not just with a user name and password, but more specifically with a domain name\user name and password. Then it worked.

#### Implementing MSIS

For querying, MSIS uses the Internet Database Connector model again. In this scheme, an HTML form refers to a queryconfiguration (IDQ) file that names the index to search, enumerates which fields to return, and describes how to order those fields. The IDQ file also names an HTML template (HTX) file that will format the query results. To redirect the result URLs to the production server, I replaced occurrences of <%server\_name%> in the HTX file with www.byte.com.

As with the Internet Database Connector, you can use other predefined variables

#### Indexing and Search Tools

#### Benefit

In general, the tools make it easier to create first-time indexes of your site.

#### Problem

The tools can become a hindrance when you go from prototyping to production.

#### Advice

Don't expect to find an ultimate do-everything tool. Focus instead on tagging your data to organize search results in useful ways.

#### Products tested at the BYTE Site WebGlimpse Verity's TopicSearch InMagic's DB/Text WebServer Digital Equipment's Alta Vista Private Extensions Excite for Web Servers Microsoft Index Server

with a simple IF... THEN syntax to reformulate the result set (e.g., to chunk a long list of result URLs into a linked series of HTML pages). The HTX language is not powerful enough, however, to achieve the standard BYTE Site presentation of search results. I use Perl to capture document titles emitted by SWISH, parse out an issuedate field (e.g., February 1996), and sort in reverse chronological order.

Several areas of the BYTE Site cry out for field indexing. In the Virtual Press Room, you should be able to do a field (rather than full-text) search for company and product names. In the conferences, similarly, you should be able to search author and subject fields. If you use meta tags to create fields in your HTML document headers, MSIS automatically uses them to create field indexes. For example, a VPR document header looks like this:

#### <html><head>

<meta name="company" content= "SunSoft"> <meta name="product" content= "Java Workshop">

When I indexed the VPR collection, MSIS constructed company and product indexes. To use them, I had to add this incantation to my IDQ file:

#### MetaCompany(DBTYPE

\_STR) = d1b5d3f0-c0b3-11cf-9a92-00a0c908dbf1 company MetaProduct(DBTYPE \_STR) = d1b5d3f0-c0b3-11cf-9a92-00a0c908dbf1 product

Then, I could issue the query

@MetaCompany SunSoft

to find all SunSoft press releases. What a great idea! Field indexing adds a new dimension to the full-text indexing so common on the Web. It's rarely done for two reasons: Indexers often don't support it, and document collections often don't provide fielded content. Leveraging meta tags as MSIS does is the right way to advance the cause of field indexing. Other engines, including Netscape's Catalog Server and the high-end version of Verity's Topic-Search, can also exploit meta tags.

Unfortunately, MSIS in its current form (version 1.1) can't read or manipulate the contents of these user-defined fields. So while you can search for SunSoft press releases, you can't write an HTX file that sorts the results by product name. And you can't even use the HTX file to print the values of the company and product fields.

#### The Ultimate Engine?

Basic though SWISH is, I continue to get a lot of mileage out of it. In my view, there's no perfect search engine. If you haven't indexed your site yet, don't get too hung up on choosing the ultimate do-everything tool. Focus instead on tagging your data in ways that let you organize search results in useful ways. Meta tags are a great way to instrument your content so that results returned from any search engine can be sorted by date or category. Once that's done, you can easily replace a basic search tool with a fancier one.

Jon Udell (Judell@blx.com) is BYTE's executive editor for new media.

#### WHERE TO FIND

WebGlimpse (http://donkey.cs.arizona.edu /webglimpse/)

Verity's TopicSearch (http://www.verity.com/)

InMagic's DB/Text WebServer (http://www.inmagic.com/)

Digital's AltaVista Private Extensions (http://altavista.software.digital.com/)

Excite for Web Servers (http://www.excite.com/)

Microsoft Index Server (http://www.microsoft.com/internet/)

# Editors' Choice Awards

housands of products and technologies are announced each year, but few manage to fulfill the potential of their spec sheets. Yet every year, a select group of hardware and software delivers innovations that reset our expectations by allowing us to work in new ways.

Each year, we honor those top-tier products with the BYTE Editors' Choice Awards. Awards of Excellence showcase technical innovation that sets a new standard for a product class. Awards of Distinction single out products that are important from a technical, features, or price standpoint. Awards of Merit go to products worth noting for an interesting feature or price.

Our award winners represent a breadth of technologies, yet all the honorees have something in common: They all continue to make computing exciting.

#### Awards of Excellence

#### **Adobe PrintGear**

PostScript's younger cousin enables lowcost devices to deliver high-quality output. Adobe Systems, Mountain View, CA; (415) 961-4400; http://www.adobe.com.

#### Apple Cyberdog 1.1

Apple's Internet technology makes pointand-click integration of Web content practical. Apple Computer, Cupertino, CA; (408) 996-1010; http://www.apple.com.

#### Intergraph TD-410 with Intense 3D card

Combine a dual-Pentium Pro system and Intergraph's sophisticated 3-D accelera-



tor and you get a performance leader in personal graphics workstations. Intergraph, Huntsville, AL; (205) 730-2000; http://www.intergraph.com.

#### **Metrowerks CodeWarrior 10**

A unified front end makes it easy to develop applications for Be, Palm Pilot, Magic Cap, Windows, and embedded applications. Metrowerks, Austin, TX; (512) 873-4700; http://www.metrowerks.com.

#### **Microsoft Windows NT 4.0**

The newest NT is faster than its predecessors, more agnostic about networks, and generous in the quality of Web services it delivers in the standard package. Microsoft, Redmond, WA; (206) 882-8080; http://www.microsoft.com.

#### **Palm Pilot**

A svelte PDA that's small enough to carry around easily and a docking station that makes data sharing with desktop PCs practical. U.S. Robotics (Palm Computing Division), Los Altos, CA; (415) 949-9560; http://www.usr.com/palm.

#### Proxima Desktop Projector 4100Z

A \$10,000 presentation "appliance" that combines Texas Instruments' Digital Light Processor and Adobe's Acrobat. Proxima, San Diego, CA; (619) 457-5500; http:// www.prxm.com.

#### Silicon Graphics O2 workstation

A clever unified memory architecture efficiently handles complex video and graphics; street prices start below \$6000. Silicon Graphics, Mountain View, CA; (415) 960-1980; http://www.sgi.com.

#### **Stratus Computer Radio PC**

Fault-tolerant Pentium Pro that supports n-way clustering. Stratus Computer, Marlborough, MA; (508) 460-2000; http://www.stratus.com.

#### **Tektronix Phaser 550**

The first network peripheral we tested with a Web browser interface. This 1200dpi color printer also distinguishes itself with a 14-page-per-minute monochrome output mode. Tektronix, Wilsonville, OR; (503) 682-7370; http://www.tek.com.

#### Wall Data Salsa 2.1

A visual database development tool with clever object-oriented technology. Wall Data, Kirkland, WA; (206) 814-9255; http://www.walldata.com.

#### Awards of Distinction

#### Adobe Photoshop 4.0

Image manipulation has never been easier thanks to more sophisticated layering capabilities. Adobe Systems, Mountain View, CA; (415) 961-4400; http://www .adobe.com.



#### Editors' Choice Awards

#### Apple PowerMac 9500MP

The first PowerMac to finally bring multiprocessing to high-end applications. Apple Computer, Cupertino, CA; (408) 996-1010; http://www.apple.com.

#### **Apple PowerBook 1400**

Multimedia on the road doesn't get much better than this, thanks to the 1400's large display, CD-ROM drive, and easy expansion capabilities. Apple Computer, Cupertino, CA; (408) 996-1010; http://www .apple.com.

#### BeBox

Inexpensive hardware plus a multithreaded operating system provide a great platform for multimedia development. Be, Inc., Menlo Park, CA; (415) 462-4141; http://www.be.com.

#### Compaq Armada 4130T

Highly configurable Pentium notebook means we can finally build the portable we want to satisfy our individual needs. Compaq Computer, Houston, TX; (713) 514-0484; http://www.compaq.com.

#### **Compaq ProLiant 5000**

Best performance, best diagnostics among the first quad 200-MHz Pentium Pro systems we tested. Compag Computer,



#### **BYTE Hall of Fame**

When BYTE announced its first editors' awards in 1989, the Internet community consisted mainly of scientists and educators, the World Wide Web was still three years from launching, and high-end desktop CPUs ran at a blazing 25-MHz. Today, our 1997 BYTE Awards winners reflect a new world of hardware, software, and communications. Houston, TX; (713) 514-0484; http:// www.compaq.com.

#### **Digital Equipment FX!32**

Brings fast Win32 emulation to NT-based Alpha machines. Digital Equipment Corp., Maynard, MA; (508) 493-5111; http://www.pc.digital.com.

#### Digital Equipment Corp. AltaVista Search Intranet Private Extension

Personal version of AltaVista engine for searching your PC or network files. Digital Equipment Corp., Maynard, MA; (508) 493-5111; http://www.pc.digital.com.

#### Digital Equipment Corp. and Advanced RISC Machines StrongArm processor

An innovative processor that gives PDAs the horsepower they need for handwriting recognition and other essential tasks. Digital Equipment, Maynard, MA; (508) 493-5111; http://www.pc.digital.com.

#### **Digital Harbor WAV**

A \$49 word processor for PowerMacs uses OpenDoc components to let you create sophisticated publications with embedded images, diagrams, and charts. Digital Harbor, Lindon, UT; (801) 796-8213; http://www.dharbor.com.

#### IBM OpenDoc toolkit for Windows

A key piece in the puzzle to let independent applets interact across LANs and WANS. IBM, Armonk, NY; (914) 765-1900; http://www.ibm.com.

#### IBM ThinkPad 760 CD

A pioneer with a 12.1-inch color displays includes a fast Pentium processor, quadspeed CD-ROM drive, and MPEG-2 video playback. IBM, Armonk, NY; (914) 765-

The links between 1989 and today exist in the products below, all past BYTE Awards winners that introduced innovations to change the face of computing.

#### Adobe Acrobat

A lingua franca for electronic documents with easy text searching and hypertext links.

#### **Adobe Photoshop**

The leader in image editing for Macs and Windows PCs.

#### **Apple System 7**

The Mac OS wassynonymous with GUIs, and System 7 continued the tradition with ease of use, true plug-and-play, and color matching.

#### **Apple PowerBook Series**

These notebooks define the standard for ergonomic mobile computing.

#### **Apple PowerMac**

Apple's well-planned and successful leap from CISC to

1900; http://www.ibm.com.

#### IBM ThinkPad 560

This easy-to-carry 4.1-pound package packs a riveting 12.1-inch color display.



IBM, Armonk, NY; (914) 765-1900; http://www.ibm.com.

#### IBM OS/2 Warp 4.0

Combines an impressive mix of voice recognition, Java, and network management capabilities. IBM, Armonk, NY; (914) 765-1900; http://www.ibm.com.

#### Quarterdeck WebCompass

A metasearch tool for scouring multiple indices. Quarterdeck, Marina del Rey, CA; (310) 309-3700; http://www.quarterdeck .com.

#### Lotus Notes 4.0

New visual programming tools and Internet connections make this groupware leader a Web powerhouse. Lotus Development, Cambridge, MA; (617) 577-8500; http://www.lotus.com.

#### **Lotus Domino**

Helps Notes developers create dynamic Web sites. Lotus Development, Cambridge, MA; (617) 577-8500; http:// www.lotus.com.

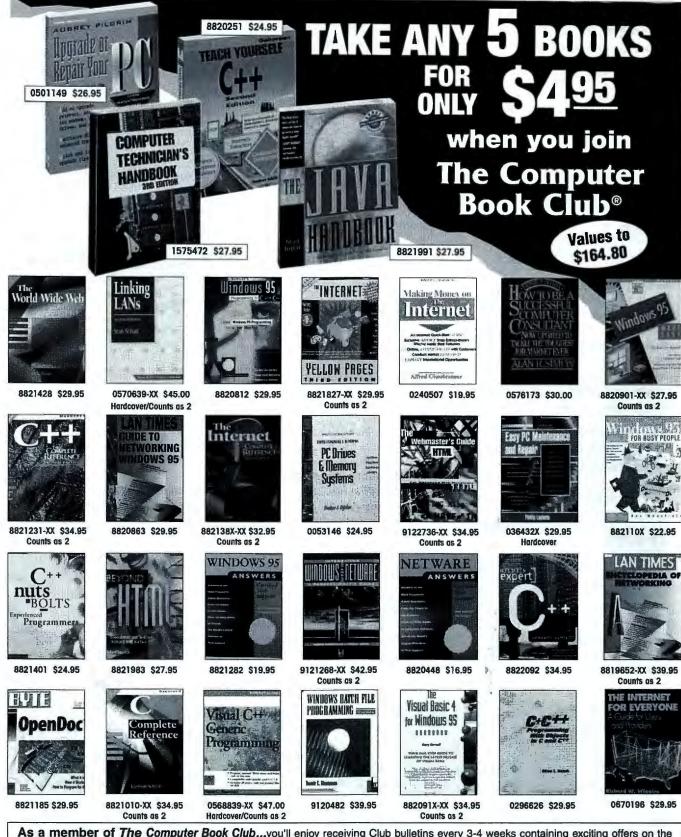
> RISC. The new Macs ran existing 680x0-based applications with PowerPC performance, and Apple sold more than a million systems in the first year.

#### **Apple QuickTime**

The technology that helped turn audio and video into common data types.

**Digital Equipment Alpha** 

A 64-bit RISC processor that made its debut at 200 MHz



As a member of *The Computer Book Club...*you'll enjoy receiving Club bulletins every 3-4 weeks containing exciting offers on the latest books in the field at savings of up to 50% off the regular publishers' prices. If you want the Main selection, do nothing and it will be shipped automatically. If you want another book, or no book at all, simply return the reply form to us by the date specified. You'll have at least 10 days to decide. If you ever receive a book you don't want due to late delivery of the bulletin, you can return it at our expense. And you'll be eligible for FREE BOOKS through the Bonus Book Program. Your only obligation is to purchase 3 more books during the next 2 years, after which you may cancel your membership at any time.

Thome: 1-614-759-3666 (8:30 am to 5:00 pm EST Monday-Friday) • Fax: 1-614-759-3749 (24 Hours a day, 7 days a week)

If card is missing, write to:The Computer Book Club@, A Division of The McGraw-Hill Companies, P.O. Box Box 549, Blacklick, OH 43004-9918. All books are softcover unless otherwise noted. Publishers' prices shown. If you select a book that counts as 2 choices, write the book number in one box and XX in the next. A shipping/handling charge & sales tax will be added to all orders. ©1997 CBC

#### MarketScape WebCD 1.0

The easy way to create a Web site image on a CD-ROM for data dissemination and presentations. MarketScape, Colorado Springs, CO; (719) 593-9890; http://www .marketscape.com.

#### Microsoft's File and Print Services for NetWare

Makes NT servers work like NetWare 3.12 file and print servers. Microsoft, Redmond, WA; (206) 882-8080; http://www .microsoft.com.

#### **Microsoft Internet Explorer 3.0**

The first Microsoft browser with envelope-pushing technology. Microsoft, Redmond, WA; (206) 882-8080; http://www .microsoft.com.

#### **Microsoft Office 97**

Shared code, suite-wide Visual Basic for Applications, and a new collaborative



information manager keep this suite ahead of the pack. Microsoft, Redmond, WA; (206) 882-8080; http://www.microsoft.com.

when the then-standard 486 topped out at 60 MHz. The Alpha continues to reign as a CPU performance leader.

#### Hewlett-Packard LaserJet Si series

The speed and sharp print quality of this behemoth laser printer almost single-handedly created the market for workgroup printers.

#### IBM RS/6000

IBM's RISC workstation

#### Editors' Choice Awards

#### **Microsoft SQL Server 6.5**

Faster than version 6.0 with better administration tools than its closest competitors in our last roundup. Microsoft, Redmond, WA; (206) 882-8080; http://www.microsoft.com.

#### NEC Versa 6030H

One fast notebook, and one of the easiest to use. NEC Technologies, Itasca, IL; (630) 775-7900.

#### **Netscape Navigator 3.0**

One browser feature short of the kitchen sink. Netscape Communications, Mountain View, CA; (415) 254-1900; http:// home.netscape.com.

#### **Next WebObjects Pro**

Powerful cross-platform middleware for Web applications.Next Software, Redwood City, CA; (415) 366-0900; http:// www.next.com.

#### **Novell NetWare 4.11**

The "Green River" upgrade delivers IntraNetWare. Novell, Orem, UT; (801) 222-6000; http://www.novell.com.

#### **Power Computing PowerTower 180**

When this first PowerMac clone shipped, it included a faster 604 CPU than any Macs Apple was selling at the time. We consider it a multimedia author's dream machine. Power Computing, Round Rock, TX; (512) 388-6868; http://www .powercc.com.

#### Powersoft Optima++

RAD for Windows 95 and NT that's a dragand-drop dream for developers of client/server applications. Powersoft, Concord, MA; (508) 287-1500; http:// www.powersoft.com.

cache, and pipelining to the

This continuation of the x86

lineage doubled the perfor-

mance of its predecessor and

helped Intel fight off attacks

Thanks to its unique replicat-

ed message system, Notes

became the standard for

blending e-mail, conferenc-

from RISC competitors.

Lotus Notes 3.0

x86 family.

Intel Pentium

introduced many to superscalar architecture at a competitive price.

#### **IBM ThinkPad series**

With its distinctive eraserhead pointing device, this family of notebooks provides the bellwether for performance and dazzling displays in mobile devices.

#### Intel 486

The processor that introduced an integrated FPU, on-chip

#### **Ross SPARCplug**

Small SPARC workstation that fits in two half-height drive bays of a host PC and



communicates with the host via X Window over fast Ethernet. Ross Technology, Austin, TX; (512) 349-3108; http://www .ross.com.

#### **Toshiba Satellite Pro 410CDT**

A fast, full-featured portable with a pinpoint sharp color active-matrix screen. Toshiba International, Houston, TX; (713) 466-0277; http://www.toshiba.com.

#### Vinca StandbyServer 32

An adapter card for inexpensively (\$2599) mirroring NetWare servers. Vinca, Orem, UT; (801) 223-3100; http://www.vinca .com.

#### Awards of Merit

#### Acer AcerNote Nuevo

Notebook with innovative power-saving technology. Acer, San Jose, CA; (408) 432-6200; http://www.acer.com. continued

ing, and client/server database technology for groupware.

#### **Microsoft Office**

A business suite at its best with Word, Excel, Access and now tools for fast publishing of files on the Web.

#### Microsoft OLE Custom Controls

The Windows component model opened up componentware to a huge market of third-party developers. Let Microway build your next Graphics Workstation, Personal Supercomputer or Server using...

## Cray Performance at a PC Price!

# 500 MHz, 1 Gigaflop

Since 1982 Microway has provided the PC world with the fastest numeric devices and software available. No product in the last 15 years has excited us more than the 500 MHz Alpha Screamer. With its ability to execute 2 billion operations per second, the Screamer is the best choice for your next workstation or server! In addition to NT, the Screamer runs Digital UNIX, OpenVMS and Linux.

creamer 5

This means you can run many of your VAX and MOTIF applications on the same hardware that runs Microsoft Excel or Word, Oracle, Adobe Photoshop; plus engineering and graphics applications such as Pro/ Engineer, Microstation, AutoCAD, Softimage and Lightwave. Plus, Digital's FX!32 makes it possible to run 32-bit WIN95 and NT applications on the Alpha. Over the last 15 years we have designed systems for thousands of satisfied customers including many prestigious institutions. Our technicians are expert at configuring the four Alpha operating systems we support.



#### System Performance

Microway understands the importance of balancing fast CPUs with equally fast caches, memory and peripherals. Microway's

exclusive 2MB SRAM cache, fed by a 288-bit wide memory system, boosts performance by up to 30%. Its 64-bit PCI bus is driven by a state-of-the-art Digital chip set that feeds 32and 64-bit PCI sockets.

Microwa



To take advantage of these resources, Microway installs the best graphics and hard disk controllers available, including controllers appropriate for 2 and 3D Graphics Workstations and RAID powered Servers.

#### Numeric Performance

Microway produces one of the finest numeric optimized compilers - NDP Fortran. Since 1986, hundreds of applications have been ported to the X86 with it, including industry standards like MATLAB and ASPEN. Our latest RISC scheduler has a number of features that take advantage of the Alpha's quad-issue capability. Running on a 500 MHz 21164 that bursts at 1 gigaflop, a dot product kernel we use for compiler testing runs at a mindboggling 940 megaflops!!!

For a complete description of the optimization facilities provided by NDP Fortran or C, our Screamer Systems and motherboard pricing call 508-746-7341 or visit our WEB Site at: http://www.microway.com.



Digital, Alpha, OpenVMS and Digital UNIX TM Digital. NT, Excel and Word TM Microsoft. Screamer, NDP Fortran and Microway TM Microway.

#### Technology You Can Count On

Corporate Headquarters: Research Park, Box 79, Kingston, MA 02364 USA • TEL 508-746-7341 • FAX 508-746-4678 www.microway.com, info@microway.com • France 33 146229988 • Germany 49 6997650001 • India 91 806637770 Italy 39 27490749 • Japan 81 64593113 • Korea 82 25981623 • Poland 48 22487172 • United Kingdom 44 1815415466

#### Editors' Choice Awards

#### **Apple Newton OS 2.0**

Existing problems have been fixed, and this PDA OS offers better connectivity compared to earlier iterations. Apple Computer, Cupertino, CA; (408) 996-1010; http://www.apple.com.

#### Asymetrix ToolBook II Instructor 5.0

The leader in multimedia authoring tools.



Asymetrix, Bellevue, WA; (206) 462-0501; http://www.asymetrix.com.

#### Borland C++ 5.0 Suite

Major revision of a classic, with bundled products that take developers from project inception to deployment. Borland International, Scotts Valley, CA; (408) 431-1000; http://www.borland.com.

#### **Canon inks**

Photorealistic inks for ink-jet printers improves reproduction of photographs. Canon Computer Systems, Costa Mesa, CA; (714) 438-3000; http://www.ccsi .canon.com.

#### **Cheyenne's ArcServe 6.0**

Excels at file-level backup and restoration tasks. Cheyenne Software, Roslyn Heights, NY; (516) 484-5110; http://www .cheyenne.com.

#### **Microsoft Visual Basic**

Visual programming for GUI and Windows development reached a broad audience when VB arrived,

#### **Microsoft Windows 3.x**

Overcoming earlier missteps, Windows 3.0 started a flood of applications and the desktop environment most users live in today.

Microsoft Windows NT Windows with preemptive

#### **Connectix VideoPhone 1.1**

An easy-to-use and inexpensive package for basic videoconferencing. Connectix, San Mateo, CA; (415) 571-5100; http:// www.connectix.com.

#### **Emultec Simulator**

Without programming, this innovative product lets you create sophisticated simulations for computer-based training or product demonstrations. Emulex, Costa Mesa, CA; (714) 662-5600; http://www .emulex.com.

#### Hewlett-Packard Vectra XU 6/150

Best of the first dual-CPU 150-MHz Pentium Pro PCs we tested. Hewlett-Packard, Palo Alto, CA; (415) 857-1501; http://www .hp.com.

#### Hewlett-Packard Deskjet 1600CM

Network-ready color ink-jet printer with stunning output. Hewlett-Packard, Palo Alto, CA; (415) 857-1501; http://www .hp.com.

#### Innovative Software's OEW for Java

Object Engineering Workbench provides a visual programming environment for Java. Innovative Software Development, Englewood, CO; (303) 220-1500.

#### Macromedia FreeHand Graphics Studio 7

Four cross-platform graphics programs that provide everything from illustration and page design to 3-D modeling. Macromedia, San Francisco, CA; (415) 252-2000; http://www.macromedia.com.

#### **Microsoft Exchange Server**

E-mail on steroids. Microsoft, Redmond, WA; (206) 882-8080; http://www.microsoft.com.

multitasking, multiprocessing, and reliability for servers and power-hungry workstations.

#### **Netscape Navigator**

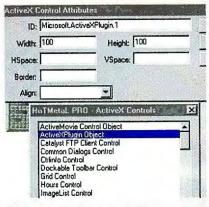
Navigator has defined sophisticated Internet browsers with multithreading capabilities and multiple active panes that enable efficient display of complex information.

#### PCI Special Interest Group PCI 2.0

PCI fulfills the local-bus

#### **Microsoft FrontPage**

Easy-to-use development tool for lesscomplex Web sites. Microsoft, Redmond,



WA; (206) 882-8080; http://www.microsoft.com.

#### **Netscape LiveWire**

For content-rich development of complex Web-sites, LiveWire is especially effective when you team it with server-side JavaScript. Netscape Communications, Mountain View, CA; (415) 254-1900; http://home.netscape.com.

#### **Novell GroupWise 5**

Significantly improved document management capabilities added to messaging, calendaring, and scheduling tools. Novell, Orem, UT; (801) 222-6000; http:// www.novell.com.

#### Star Division's StarOffice 3.1

An office suite that is one of the first to integrate Web features. Star Division, Edina, MN; (612) 943-1565; http:// www.stardiv.de.

#### Verilog's ObjectGeode

Object-oriented CASE for the real world. Verilog, Bagnuex, France; +3316657070.

design needs of Pentium- and RISC-based systems.

#### PCMCIA (PC Card) 2.0

This specification first defined how pocket-size cards would support modems, printers, and other general I/O devices.

#### Sun Microsystems Java

An interpreted programming language that is the newest best hope to fulfill the promise of delivered-on-demand software that runs on streamlined, distributed systems.

#### Sun SparcStation 1

SparcStation and workstation became synonymous for many people when Sun introduced this new standard for price and performance.

#### Unix System V

There's still no single stand dard for Unix, but System V version 4 came close by unifying Xenix, SunOS, 4.3 BSD, and System V.

# Comparison

New hand-held Windows PCs truly synchronize with desktop systems. By Peter Wayner

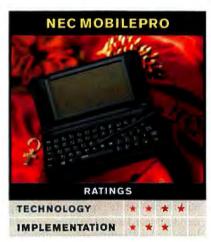
## At Last: Pocket PCs That Run Windows

or years, pocket organizers have lurked in a shadow world between mainstream PCs and stereo equipment, selling through gadget stores like Sharper Image instead of CompUSA. Windows CE may change all that. Microsoft has stripped down 32-bit Windows to its bare essentials—creating an operating system small enough to run on a hand-held computer. CE (once known as "Pegasus") may eventually run on many different small or embedded computers, but it is first being introduced to the world as the OS for palmtop computers.

I tested three of the first CE units, from Compaq, NEC, and LG Electronics (familiar for its Goldstar monitors). Of similar size and weight, all three have a simple clamshell design with a 480- by 240-pixel touch-sensitive black-andwhite LCD screen, a miniature QWERTY keyboard, one Type 2 PC Card slot, speakers, and ROM-based Windows CE. All sell for around \$500 with 2 MB of RAM (and 4 or 8 MB of ROM). I tested 4-MB models that go for around \$650.

Casio manufactures the Compaq unit and sells identical hardware, as the Cassiopeia, with a different software bundle. Hitachi will sell a version of the LG





Electronics hand-held, which is powered by Hitachi's SH3 RISC CPU. Hewlett-Packard and Philips are bringing out CE hand-helds, too (see "More Better HPCs" on page 134).

To distinguish CE computers from palmtops, organizers, and personal digital assistants, Microsoft is pushing the designation HPC (for "hand-held PC"), an acronym I will observe for brevity. This distinction might prove important, but the current crop of HPCs offer many of the same features as regular PDAs and palmtop organizers. They keep track of your appointments, phone numbers, and notes. Like some recent PDAs, HPCs can automatically synchronize this data via serial port with software on your desktop system.

The big HPC advantage is Windows CE, stored in ROM. If you use Win 95, you'll feel right at home, from the bottom-left Start button that grows into a menu tree to each application's close button in the upper-right corner. CE comes with downsized versions of Windows applications that synchronize with their desktop equivalents.

The applications include the most sophisticated word processor and spreadsheet I've seen on a pocket machine. The HPCs' tiny keyboards will be a hindrance, but you can browse and edit documents created by the desktop versions of the applications. (I quickly abandoned my effort to write this article on one of the review units.) People are likely to buy HPCs for organizing their lives, not for word processing.

Hand-Held PCs

But there are also interface differences appropriate to the small screen of a handheld device. The Start menu doesn't build into a multilevel tree, for example, and there is no right mouse button to pop up context menus because you use a stylus (or a finger) and select by tapping. Unlike a desktop application, a good CE program is either minimized to the task bar or maximized to fill the screen.

Memory also constrains the applications shipped with CE. Although they are



called Pocket Word, Pocket Excel, and Pocket Internet Explorer, the pocket versions have considerably fewer features than their full-grown siblings. For instance, Pocket Word will allow you to change the font or use the outliner, but it won't let you set the margins. The three small menus bear only a distant relationship to standard Microsoft Word. Pocket Word is a fine application for an HPC, but the note processor on the Apple Newton, for example, has almost as much in common with Microsoft Word as does Pocket Word.

The Web browser is surprisingly useful, although it has few buttons and has to run on such a small screen. Its usefulness is a testament to the brilliance behind Hypertext Markup Language (HTML) and its all-encompassing approach to fitting any local screen. Of course, you can tune your pages to the small display by minimizing the graphics and avoiding any shades or colors that will be lost as they're converted to four levels of gray.

The HPC design sets a new display standard for palmtops. The 480- by 240-pixel

#### **More Better HPCs**

fyou don't like the three HPCs we review here, you can soon go to Philips or Hewlett-Packard. Both companies promise units with more functionality in critical areas than current HPCs.

HP's unit will offer a 640- by 240-pixel display. The wider screen will be particularly welcome for reading e-mail without horizontal scrolling. Whether or not there are size and power trade-offs remains to be seen. HP also promises more bundled software than current hand-helds provide.

Philips' Velo machine will have a "standard" 480 by 240 screen, though with backlighting. The neat part about Velo is the two-chip RISC CPU, developed by Philips, that offers all the hardware functions required by an HPC, including a multiply/accumulate unit to assist the MIPS R3900 core in providing a very power-efficient 19.2-Kbps fax modem, which is built into the little machine.

The Velo supports two Intel Miniature Card modules that can be used to add either RAM or Flash RAM, Unlike PC Card memory, this RAM acts as system memory, so you can upgrade to as much as 36 MB. If you want to use PC Cards, a slap-on base provides a single slot. The Velo docking module will provide one-step battery recharging and data synching. Like HP, Philips will offer more software than currently comes with other HPCs, including Pocket Quicken, a database application, and extensions to the Windows CE e-mail functionality. The Velo with 2 MB of RAM is \$599; the 4-MB model is \$699, higher than other HPCs now on the market.

screens are larger than most pocket organizers and look significantly better than most, though with four gray levels and little or no backlighting, they don't compare to the bright color displays of notebook computers. But then, an HPC must be able to run for several days on two AA batteries. The CE specification mandates some means of adjusting screen contrast, either with the keyboard or with a wheel, which is preferable.

Typing on tiny keys with two fingers is tough, but I also found that the typical HPC clamshell case just isn't as comfortable to use as either Apple's Newton or US Robotics' Palm Pilot. My left thumb often grew tired from holding the HPC after only a few minutes of my right-finger typing. As ridiculed as the Newton was, I found myself wishing for its handwriting-recognition abilities.

I also found it awkward to switch back and forth between the keyboard and the stylus. My best solution was to hold the clamshell in my left hand and the stylus between my right index finger and thumb while typing with my right middle finger. I would welcome something like the new Graffiti software distributed with the Newton and the Palm Pilot.

Size might also be a concern. Although they fit snugly in a suit jacket pocket, HPCs are large and heavy enough to create a significant bulge. It's not like carrying around a sleek cell phone.

With plenty of pocket organizers priced between \$100 and \$250, you might think twice about the cost of HPCs. The screens of pocket machines are significantly smaller, and these devices don't pretend to run Windows 95, but they take names, numbers, and notes and also synchronize data with a PC.

#### Compaq's PC Companion ADVANTAGES:

#### + Backlit screen

- + Screen-contrast adjustment wheel
- + Hidden power switch
- DISADVANTAGES:
- Stylus easily lost

T hough the three reviewed HPCs are nearly interchangeable, Compaq's PC Companion comes out on top in aesthetics. The PC Companion's best feature is its backlit screen, which extends the range of conditions under which the display remains usable. The PC Companion's contrast-adjustment wheel also helps you get the most out of four dim shades of gray. The price for backlighting is increased power consumption, so use it only when you have to.

The PC Companion is Compaq's version of Casio's HPC. It's based on Hitachi's SH3 processor. The PC Companion takes one PC Card device. The cradle provides power charging, but you need to hook up the separate serial cable for data synching. Unfortunately, the unit's external stylus holster leaves the stylus partially exposed. If you lose it, your \$500-plus HPC becomes significantly less useful. *continued* 

#### TECH FOCUS PROGRAMMING

#### **Developing for Windows CE**

Microsoft has designed the Windows CE API as a subset of the Windows 32-bit API (approximately 25 percent of it). All the basic calls are familiar. If a programmer wants to put up a window or manipulate the screen, then the data structures and procedure calls will be exactly the same. Of course there are challenges. The screen of the target device is much smaller, and the behavior of the windows is somewhat limited. Developers must pay attention to the little amount of available RAM and current lack of color displays.

Windows CE is currently on several hardware platforms, including Mips (NEC's VR 4101 and the R3900 core in Philips' chip set) and Hitachi's SH3. Like NT, Windows CE is isolated by a hardware abstraction layer (HAL), which keeps low-level programming to a minimum. Manufacturers don't have to spend time writing device drivers and glue code. Programmers are writing CE code on NT desktop systems using simulation of the CE environment.

At this time, however, developing for CE is an option available only to a select group. You can't yet simply purchase a compiler and an SDK and write your own applications. Contrast this with the US Robotics Palm Pilot. You can build programs for that hand-held machine using Metrowerks' CodeWarrior 10, which comes with development tools for the Pilot and for devices based on General Magic's Magic Cap (see our CodeWarrior review on page 47).

# How do you make the world's #1 IT event even better?

• Add the #1 consumer electronics and #1 telecommunications shows

• Create the only event in 1997 to provide the complete spectrum of business and consumer solutions

This spring...in one city...in one location...only one event has the power to bring it all together—COMDEX/Spring and WINDOWS WORLD. And now the world's #1 IT event has joined with two additional world-class shows— Spring CES and EXPO COMM USA—to deliver a marketplace that will drill even deeper into the new generation of business and consumer products.

#### The ultimate marketplace. • Description of the ultimate marketpla

June 2-5, 1997 • Georgia World Congress Center • Atlanta, Georgia USA

Attendees: For the latest information, call 617/433-1500, e-mail spring 13@comdex.com or go online at www.comdex.com Exbibitors: Call 617/433-1600, fax 617/444-3322, or e-mail kazarian@comdex.com

COMDEX and WINDOWS WORLD Conference and Exposition are properties of SOFTBANK COMDEX mo. Spring CES is produced by CEMA, the Consumer Electronics Manufactures Association; and EXPO COMM USA is the property of SOFTBANK COMDEX inc. and E. J. Krause & Association; WINDOWS WORLD is a trademark and Windows and the Windows logo are registered trademarks of Microsoft Completation; WINDOWS WORLD and the Windows logo are trademarks of Microsoft Completation; WINDOWS WORLD is a trademark and Windows logo are registered trademarks of Microsoft Completation; WINDOWS WORLD and the Windows logo are trademarks of Microsoft Completation; WINDOWS WORLD as a trademark and Windows logo are registered trademarks of Microsoft Completation; WINDOWS WORLD as a trademark and Windows logo are sold by SOFTBANK COMDEX inc. and E. J. Krause & Association; WINDOWS WORLD as a trademark and Windows logo are sold by SOFTBANK COMDEX inc. and E. J. Krause & Association; WINDOWS WORLD as a trademark and Windows logo are sold by SOFTBANK COMDEX inc. and E. J. Krause & Association; WINDOWS WORLD as a trademark and Windows logo are sold by SOFTBANK COMDEX inc. and E. J. Krause & Association; WINDOWS WORLD as a trademark and Windows logo are sold by SOFTBANK COMDEX inc. and E. J. Krause & Association; Strategies and the Windows logo are sold by SOFTBANK COMDEX inc. and E. J. Krause & Association; Strategies and the Windows logo are sold by SOFTBANK COMDEX inc. and E. J. Krause & SP3702 10/96

Comparison

#### The LG HPC

#### ADVANTAGES:

- + Built-in modern option
- + Secure slot for stylus
- + Built-in charger
- DISADVANTAGES:
- Lacks convenience of docking module

The best part about the LG unit is its optional built-in modem. Somehow, the folks at LG Electronics found just enough room to add a modem with a standard jack on the side of the machine. This frees up the PC Card slot for other things. Of course, running a modem uses lots of power and should be done with care and a rechargeable battery pack, although the built-in device should be more power-conserving than a PC Card modem.

The LG is also alone in storing its stylus securely inside the clamshell. You can activate the touchscreen with your fingertip, but you have to do so very precisely. Windows CE does have many keyboard shortcuts, but you don't want to try to edit text without a stylus.

I found the LG HPC's screen comparable to the NEC MobilePro's but of course not as readable as the backlit Compaq PC Companion's. Though the LG HPC has no docking module option, it does have a built-in charger. You plug in the AC adapter if you're using rechargeable batteries and attach the serial cable for synching with your desktop PC.

Hitachi has an HPC based on the LG model. It's comparable to the products we reviewed. Prices start at \$499 for a unit with 2 MB of RAM.

#### The NEC MobilePro

- ADVANTAGES:
- + Semi-protected stylus.
- + One-step docking cradie
- + Nice alarm light
- DISADVANTAGES:
- Exterior power switch

The most visible difference between NEC's MobilePro and the other two HPCs is its external power switch; it's outside the clamshell. The switch is lighted so it can also act as a visual alarm. While there may be something stylish about merging these two features, it creates a potential problem in that you can turn on the unit

	Compaq PC Companion C140	LG Electronics LG HPC GP40M	NEC MobilePro 400
Processor	Hitachi SH3	Hitachi SH3	NECVR 4101
Screen resolution (pixels)	480x240	480x240	480x240
Backlit screen	1	MARKET ALL	
Display gray levels	4	4	4
Dimensions (inches)	6.8x3.6x1	6.5x3.8x1.1	6.9x3.7x1
Weight (pounds)	0.89	0.77	0.85
Typical battery life (AA) (manufacturer's estimate)	up to 20 hours	15 hours	30 hours
Batteries	two disposable AA (rechargeable optional)	two disposable AA (rechargeable optional)	two disposable A (rechargeable NiMH optional)
PC Card slots	one Type 2	one Type 2	one Type 2
RAM	4MB	4 MB	4 MB
ROM	4MB	4 MB	8MB
Fax modem built in		1	Contraction of Sta
IrDA port (115 Kbps)	1	<b>V</b>	V
Senal port for synchronization	1	¥	
Cradle for recharging		cable only	V
Estimated street price (as tested)	\$600	\$650	\$650

accidentally. This risk is minimized by the fact that Windows CE is smart enough to turn off during periods of idleness.

The MobilePro has twice as much ROM as the other two units, though the benefit isn't yet apparent. Providing neither modem nor backlighting, NEC also has the most optimistic claims about battery life.

The stylus to the NEC is easy to get to and somewhat protected when the lid is closed. The lip partially covers the stylus and keeps it from sliding out. If this design were a bit more protective, it would be the best compromise between security and accessibility.

The MobilePro comes with a cradle. Unlike the Compaq or Casio docking cradles, the NEC cradle allows one-step docking. Plugging the MobilePro into its cradle connects both the AC adapter and the serial connection.

#### **Noted with Pleasure**

The HPC moniker is more appropriate than most in the world of computer hype. With Windows CE, these machines are just like PCs that you can hold in your hand. The Apple Newton, the Sony MagicLink, and the US Robotics Palm Pilot still come bundled with the attitude that they've been beamed in from *Star Trek* land. HPCs are

#### PRODUCT INFORMATION

Compaq PC Companion \$600 (2 MB of RAM) Compaq Computer Houston, TX (800) 345-1518 http://www.compaq .com/ Circle 1109 on Inquiry Card.

LG HPC \$650 (4 MB of RAM, fax modem) LG Electronics Englewood Cliffs, NJ (201) 816-2000 http://www.lge.co.kr/ Circle 1110 on Inquiry Card.

NEC MobilePro \$649 (estimated street price) (4 MB of RAM, cradle) NEC Computer Systems Mountain View, CA (800) 632-4636 (508) 264-8000 http://www.nec.com/ Circle 1111 on Inquiry Card.

more humble. They have a screen, a keyboard, and a stylus that acts like a mouse, and their sole job is to act like Windows 95. The screens may be small and gray, the keyboard tiny, and the stylus a pain to juggle, but the package is worth considering if you have to take your computer on the road. Even 7-pound notebooks can feel heavy when you walk through an airport with other luggage.

Peter Wayner is a BYTE consulting editor. You can reach him at pcw@access.digex.net or view his home page at http://www.access. digex.net/~pcw/pcwpage.html.

#### **Network OS**

# Review

With its newest NetWare upgrade, Novell confronts the intranet and the reality of TCP/IP. By Steve Gillmor

# Dial 411 for Directory Assistance

he release of NetWare 4.11 and its companion product, IntranetWare (see the Tech Focus on page 138), marks an important moment in Novell's transition to Web-based technologies. This evolutionary (.01) update, formerly codenamed Green River, integrates key thirdparty utilities, strengthens NetWare's lead in directory services, and begins the perhaps-inevitable migration from Novell's proprietary IPX protocol to the Internet's TCP/IP.

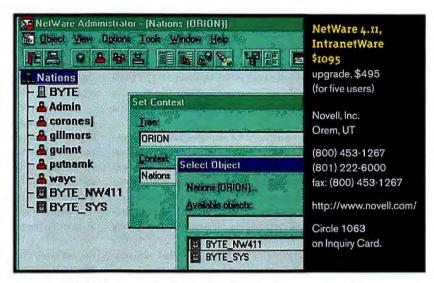
Novell has emulated elements of Microsoft's Windows NT Server strategy in bundling a number of previously separate utilities with the core 4.11 server. For example, symmetric multiprocessing (SMP) for as many as four processors, once available only from supporting hardware vendors, comes ready to go; the improved installation program automatically detects additional processors, and you can purchase add-on SMP support for as many as 32 CPUs in one server.

I found 4.11's hardware detection to be vastly enhanced; it seamlessly detected a wide range of hard disks, CD-ROM drives, and LAN cards—even IDE devices. Although I wasn't using an EISA-bus server, the C-Worthy installation program asked for slot numbers for the EISA bus;



however, it seemed happy with a random response.

Novell has incorporated a subset of Preferred Systems' popular DS Standard tools, renamed DS Migrate, into NetWare 4.11. This aids modeling and printing and simplifies the migration of more complete NetWare 2.1x, 2.2, or 3.1x bindery information to NetWare Directory Ser-



#### With the new NetWare Administrator, you can drag and drop between multiple directories.

vice (NDS). Server files are then migrated with the new File Migration utility, which can run from a Windows 3.1x or Windows 95 NetWare client. You can still use the DOS-based MIGRATE.EXE, but that legacy tool doesn't include modeling functionality.

NetWare Administrator (NWAdmin) comes in both Windows 3.1x and Win 95 flavors and takes NDS to the next generation, for the first time allowing administrators to navigate among multiple trees and contexts using graphical drag-anddrop editing. Now you can select any of the trees you're logged in to from the Set Context option in the View menu. Click the Tree icon, and you can view all the trees on the network; you can then graphically select the context rather than having to type it in.

User Templates allow you to specify default values for new users. The Details On Multiple Users option enables you to modify existing property values for multiple objects in one step, and you can configure NWAdmin's toolbar to give you instant access to your favorite tools. NDS Manager (which is an enhanced GUI version of Partition Manager) allows you to create and manage NDS replicas across the tree; you can also update any or all servers to the latest NDS version across the network.

The improved NetWare Application Launcher (NAL) utility exploits NDS's object technology to streamline application services. You can control access; define directory, icon, and command-line parameters; and define start-up scripts to house drive mappings, print captures, and other settings. Users simply click on the provided icon, and NAL sets up the workstation and launches the application according to the object's properties.

In terms of applications, NetWare 4.11 is much more robust in handling an abnormal end (abend) to a NetWare loadable module (NLM) process. The server console now identifies the errant code or hardware problem; you can configure the

#### TECH FOCUS

#### What's an Intranet OS?

What's the difference between a network OS (NOS) and an intranet OS? Novell clearly raises that question by selling two products: Its traditional NetWare and the new IntranetWare, a superset of NetWare.

Novell's answer is that NetWare incorporates five key services (file, print, directory, security, and management), to which Intranet-Ware adds three more (messaging, Web publishing, and wide-area connectivity) that give a network access to the Internet, the Web, and local Hypertext Markup Language (HTML) pages. That defines the difference.

Thus, the IntranetWare package includes NetWare 4.11 but moves beyond it with Internet Access Server—which is a bundling of Novell's IPX/SPX-to-IP gateway, the Multiprotocol Router (MPR), an ftp server, and Netscape's Navigator 2.01 browser. The IPX/IP gateway server allows IPX clients to access the Web without loading a TCP/IP stack on each workstation. Administrators can use NetWare Administrator to configure Internet access on both a port (Web, ftp, or telnet) and IP-address basis.

MPR addresses the emerging need for increased bandwidth, providing software-based wide-area routing with WAN extensions, including ISDN, leased lines, frame relay, and ATM links. All ftp services can be configured for anonymous access, and the Netscape Navigator license can be applied to a more up-to-date version of the browser.

Both packages contain NetWare/IP 2.2 (with DHCP support), Net-Ware Web Server 2.51, and NetBasic for the Internet. Configuring NetWare/IP requires some knowledge of the Domain Naming System (DNS) and the Domain SAP/RIP Service (DSS), but NetWare automatically migrates the settings on subsequent installations.

### INTRANET

NetWare Web Server leverages NetWare Directory Service (NDS), giving administrators control over Web-browser access to documents based on IP address, NDS authentication, or file-based directory-access rights. You can publish static documents for intranet or Internet access or write BASIC or Perl scripts to dynamically serve HTML pages in response to browser requests. Two forms of Common Gateway Interface (CGI) are supported—a remote version (called RCGI), which can run on multiple platforms, and a local version (called LCGI), which must be coded as a NetWare loadable module (NLM) for faster execution. Java applets and JavaScript round out the programming toolkit.

Standardizing on the Visual Basic–like NetBasic scripting tool makes it easier for developers to use NetWare; Novell's Net2000 APIs expose NDS to access by ActiveX controls, PowerBuilder, Delphi, and other popular tools. The included NetBasic scripting interpreter can extend Web-browser access from read-only to allowing more robust interactive capabilities.

NetWare 4.11 and IntranetWare are available for the same price, so it makes little sense to buy the lesser product. Once you've installed IP services in whatever combination best serves your enterprise, you can make on-line documentation available on the intranet via Novell's proprietary DynaText hypertext reader. The Internet Access Server software documentation is provided in HTML format, while the MPR and NetWare 4.11 text exists only in DynaText format.

Whichever product you choose, Novell has come a great distance in adopting the requirements of both the Web and 32-bit Windows. NetWare/IP and the IPX/IP gateway ease the transition to TCP/IP, while the enhanced Client32 tools seamlessly integrate NetWare services into Windows 95's Network Neighborhood and other system utilities.

server to automatically shut down and restart, or you can manually halt the corrupted process and allow more time for cleaning up other tasks. NetWare is still vulnerable to poorly written NLMs, but abend auto-recovery preserves more clues for isolating the problem.

File and print services are improved in the new release. You can direct NetWare's file services to automatically compress files (selecting by file, directory, or volume), which can cut your disk requirements in half. You can also direct NetWare to automatically move certain data to less expensive storage devices (which is known as built-in hierarchical storage management). The new NPRINTER Manager allows the sharing of printers attached to Win 95 workstations.

#### To Upgrade or Not?

NetWare is still a high-performance vehicle that requires an on-staff mechanic. Even with improved auto-detection and configuration, this suite of tools does not match Windows NT's user-friendly look and feel. NetWare veterans will appreciate



NetWare 4.11 includes the NetWare Web Server and support for NetBasic.

the many administrative enhancements, but more work needs to be done to make the intranet/Internet tools an integral part of the environment.

Novell is positioning NetWare 4.11 as the solution for the significant percentage of its installed base that has no interest in Internet connectivity. Web Server is included, however, to whet the appetite of those who recognize the need to wed an intranet with the Internet. With IntranetWare, Novell remains a major player in the network game.

NetWare shops will have no trouble with either version. The bundled applications alone represent a value of thousands of dollars; Web Server, for example, was previously priced at \$1595.

But Microsoft, fresh from opening up Netscape's lock on the browser market, can be expected to continue adding value to NT Server. NetWare's Achilles' heel remains its lack of off-the-shelf application support, and Novell seems to be betting the farm that future Java applications will overtake Windows. However, Microsoft's ability to blend its dominant desktop product line with its server tools creates a momentum that may prove to be impossible to blunt.

Steve Gillmor, who works at Southern Digital, Inc. (Charleston, SC), has extensive experience with networks and groupware. You can reach him at sgillmor@aol.com.

# Review

#### Database-Development Tool

Wall Data's Salsa lets nonexperts create database applications simply and quickly, and with minimal coding. By Russell Kay

# Hot Sauce for Cooking Up Databases

alsa for the Desktop 2.2 is one hot package for creating Windows database applications with a minimum of programming, using a visual, object-oriented environment. Wall Data built Salsa around an appealing notion: You do the things that people do well (describe your data and business objects) and let the computer handle all the down-and-dirty details of implementation.

I used Salsa to create a database application to catalog and cross-index an extensive record collection, down to the level of individual album tracks and songs, composers, and performers. I'd tried to create such a database four times before. However, I had given up because establishing and maintaining the complex many-to-many links was too hard to do with other tools. Salsa seemed like the first product that would let me do it without going back to graduate school.

You start by creating an object by drawing a box in the workspace, naming it, and dragging other objects, data elements, items, or groups into it. Salsa comes with a large number of common, predefined objects; many more are available in a series of specialized starter kits (\$49 each, \$149 for all 10). You can also roll your own. If you right-click on an object or data item, an extensive property sheet comes up for you to edit. For example, one pair of properties-so useful that they're always visible as subscripts to the item name in the object box-is the minimum required (usually 0 or 1) and maximum permitted number of instances (usually 1 or n).

You link one object to another simply by dragging the header of the first into the body of the second. Salsa simplifies building complicated databases by assuming that all relationships are bidirectional and many-to-many.

I created the data model, established

the links, and clicked on TestDrive to create the databases, forms, queries, and reports. While refining the data-input form to add a drop-down pick list for one particular field, I was startled to find that I'd reached and exceeded the limits of Salsa's visual-programming capabilities and had entered a decidedly different world. System help messages directed me to create an unbound control combo box, reset certain of its properties, and write some lines of code for the change event to link it to a bound control.

Bound and unbound controls? Change event? Code? Where and what were these things? By systematically trying all the menu options, I found the mysterious change event by clicking on Scripting under the Tools menu. After conquering that obstacle, I soon discovered, among other things, that Salsa is fussily case-sensitive, differentiating between Stylebox .AddItem and Stylebox.additem (wrong). And I learned that there are easier ways to add pick lists than that which the help system suggests.

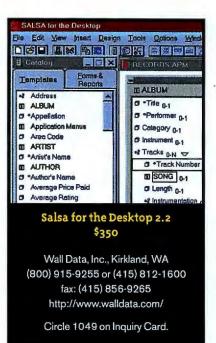
Previous versions of Salsa relied on a proprietary database engine. Now, Salsa can create Microsoft Access database files via Open Database Connectivity (ODBC), and other standard DBMS formats are in the works. In this version, you can use

RATING	s			
TECHNOLOGY	*	*	*	* *
IMPLEMENTATION	*	*	*	*
PERFORMANCE	*	*	*	*

either the Access or proprietary formats as your default storage model.

Complementing the \$350 Salsa is a new \$49 run-time version that lets you run and distribute a Salsa application, create new data, build queries and reports indeed, you can change just about anything but the underlying data model.

A few weeks after you buy Salsa, a



technical-support person will call to arrange a 1-hour phone-support session to help you build an application and talk you through any rough spots.

On reflection, Salsa is both less and more than I'd hoped for. Less, because it doesn't perform magic and do what I was thinking—talk about unrealistic expectations! More, because it helped me create a complex application on which I'd previously given up.

When I approached Salsa with the perspective of an unsophisticated user, to get a simple version of the application working well before adding the bells-and-whistles refinements, my applications came together smoothly and swiftly. This powerful and capable program let me do things I couldn't figure out with other database packages.

Russell Kay, a BYTE technical editor, spent years as a dBase II programmer on CP/M systems. You can reach him at russellk@bix.com. NSTL is the official product testing lab for Data Communications

Servers. Internets finewalls

with NSTL

You need to know how to keep the information flowing safely, costeffectively, and quickly. NSTL can help you break the networking bottlenecks.

NSTL gives you the answers you need to assure potential customers of your product's performance. We'll work with you to design a cost-effective testing program to give you the answers to your customers' network performance questions.

Contact us early in your product development lifecycle to learn how NSTL can help you avoid costly and embarrassing mistakes.

Call 1-610-941-9600 to request a brochure or a proposal detailing the scope, pricing, and scheduling of confidential network services.

http://www.nstl.com

A Division of The McGraw-Hill Companies

Tel: 1 610 941 9600 in US: 1 800 220 NSTL Fax: 1 610 941 9952 email: info@nstl.com Circle 235 on Inquiry Card.



Jerry Pournelle

haos Vanor

### A Hard Drive and a Hot Santa Ana

Another heat wave brings near disaster to Chaos Manor—and Jerry finds a novel use for a CPU fan.

y novel *Starswarm* is done, and my agent and my editor at Tor Books think it's the best thing I've ever done. I'll stop crowing any day now. Larry Niven and I expect to finish *The Burning City* about the first of the year. Clearly, my new work

regime is working. All this activity has stalled some computer projects. I had hoped, with the help of Larry Aldridge of PC Power & Cooling, to build a really fast twin-Pentium system from a Micronics motherboard and install the new OS/2 Warp that supports symmetric multiprocessing (SMP), but it hasn't happened yet.

Even so, as a result of our experience with the Diamond Flower dual-Pentium Doubleshot 133 running Windows NT 4.0, I currently recommend a dual-processor system as the upgrade of choice for everyone not running Windows 95 (Win 95) games. Don't try to speed up your old machine; get a new one and network your old one to it.

Dual-processor systems change the way artists think about graphics. David Em, one of the first fine artists to use computer graphics, had some problems with his machine, so we lent him the Doubleshot 133. He's been experimenting, watching the CPU usage meters while he manipulates large graphics images.

David finds that as soon as you have Adobe Photoshop render a large image, both processors are used 100 percent. This isn't so surprising; the astonishing thing is that you can do that kind of graphics on a desktop machine. Not long ago, you either used a Silicon Graphics workstation or learned to have lots of patience. David says that he experiments more: he's no longer intimidated by the long delays between concept and picture. Even if games are a primary interest, you may be better off getting a good medium-speed dual-Pentium system rather than a very fast single-processor system. While NT 4.0 doesn't support Win 95 games, it does run a surprisingly large number of DOS and Windows 3.1 games. Moreover, monster hard drives are cheap, and with the aid of System meaning that systems based on Digital rather than Intel architecture are an option worth considering.

Back in 1976, I paid \$12,000 for Ezekial, a 2-MHz Z80 with 64 KB of RAM, a 16-row by 64-column video board, a monochrome monitor, two 8-inch floppy drives, and a 30-cps Diablo daisy-wheel printer. That machine's on display in

# A good dual-processor system can change the way you think about graphics.

Commander and Partition Magic, you can set up a dual-processor system to boot in Win 95 or DOS for games such as Crusader: No Regret, which just can't stand any kind of Windows. Any Pentium system you're likely to get will be fast enough for most of those games; and if you can get modem games running under NT (some do, some don't), the dual processors can give you a decided speed edge.

While I recommend upgrading by getting a dual-Pentium system and networking it to your old system, there is another possibility: abandoning Intel for Digital Equipment RISC-chip systems. These systems run NT just fine, and you can add as many processors as you need. I recently was the keynote speaker at a computer fair in Albuquerque, where I spent some time with Fred Feagin of Thor Computers. I remember Fred as a spacecraft designer at the Jet Propulsion Laboratory (JPL). He's now doing computer systems design.

Thor takes Digital RISC machines and adds some engineering improvements. The result is reliable and incredibly fast. I don't yet know enough about these marvels, but I will soon. The cost is now down in the high-end desktop class, the Smithsonian's History of Communications and Computing exhibit. It's astonishing what that much money will buy today.

The Los Angeles Times bemoans the lack of trained graphic artists in the U.S. The entertainment industry is forced to import talent from overseas. What with the Internet, theme parks, TV commercials, as well as films and TV shows, there's a big demand for digital artists and the schools aren't producing them.

The problem isn't computer literacy; it's artistic training. Apparently, we no longer teach any kind of artistic creativity in the schools.

The *Times* wants school reform. Perhaps that's needed, although I wonder what artistic training kids will get from a system that fails to teach a quarter of them to read; but however effective school reform can be, it's going to take a while. I asked David what someone interested in a position in graphic arts might do in the meantime.

"Learn to draw," David said. "Don't worry about technique; pay attention to what you see. Once you learn to see things properly, the drawing will take care of itself." We then went on a hike up my favorite hill, where I realized I wasn't seeing 10 percent of what he saw even though we were looking at the same scene.

As for tools, anyone with a Pentium system and a reasonable graphics board has most of what's required. You should learn to use a drawing pad; Wacom makes a good one for a reasonable price. For software, Caligari's trueSpace is a good beginner's program. By the time you run up against its limits, you'll know whether this is something you really want to do. For that matter, everyone has a pencil and some paper, which is not only a good way to start, but a medium you'll have to learn to work with.

The computer graphics field changes like dreams; you can now do things with desktop systems that two years ago you couldn't do with any equipment in the world. That's going to continue; and as David is fond of pointing out, it's all new. There's no 2000 years of traditional ways of doing things to weigh you down.

I've often said you don't need formal instruction to become a writer: you need to write a lot and finish what you write. Apparently, it's also that way with art. Sure, training helps, but mostly you just need to do a lot of it. I'm sure the schools Manager and assign that drive a letter. My Zip drive wanted to be drive E, displacing the CD-ROM drive that resided there. Using Device Manager to assign E to the

#### If I boot up with a cartridge in the system, it's a horrible mess.

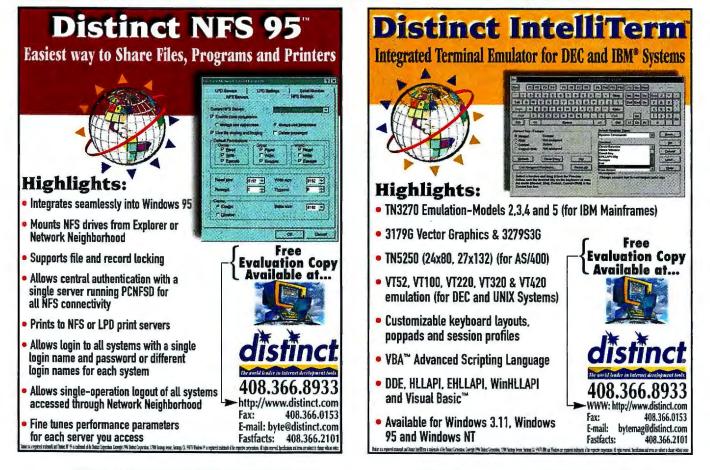
need reforming, but meanwhile, there are a lot of wonderful programs out there, like Broderbund's Kid Pix Studio, to give young people an early start.

recently said rather flippantly that "SCSI has a mind of its own." Several readers have taken me to task for that. Perhaps they're right. What I should have said is there are a number of SCSI BIOSes out there, and they can behave rather differently, so one person's experience may not apply to another's problems.

Case in point: my trials with installing Syquest EZ135 and Iomega SCSI Zip cartridge drives and the consequent shifting of drive-letter assignments. On Cyrus, the Cyrix 6x86-P166 system, once you install the drive, you can go into Win 95's Device CD-ROM drive does no good whatever.

However, once you install the Zip drive, you can go into Device Manager and reserve F for the Zip drive (even though the CD-ROM drive has that letter); reboot the system; and Bob's your uncle. The Zip drive will be F whether there's a cartridge in the drive on boot-up or not.

Alas, it doesn't work that way with Pentafluge, which is my older Pentium P-60 system. I can assign the Zip drive to be G (there's a Maxoptix T3-1300 optical drive at E, and the CD-ROM drive is F), and if I boot up with no cartridge in the Zip drive, all's well; but if I boot up with a cartridge in the system, it's a horrible mess. Drives are displaced, and the Device Manager becomes very confused. I am definitely better off not assigning the drive let-



ter and letting SCSI plus Plug and Play do their things.

The worst of it is that Win 95 doesn't have to assign drive letters to let you access a drive. Network Neighborhood lets you copy to and from a networked drive by name, no drive letter wanted. Unfortunately, most software can't access a drive that way.

The bottom line is that different systems behave in different ways. Mac users are fond of pointing out that they don't have problems like this: their drives have drive names, not letters. It's all true, too.

ollowing up on last month's disaster: the problem with Cyrus was definitely overheating in the Seagate Barracuda 4.2-GB hard drive. This is a good drive, but everyone I have consulted says you want to be careful about heat.

I learned the hard way. Just after I finished last month's column, it got cool enough in Los Angeles that I shut down the air conditioning. The Santa Ana winds blew up a couple of days later. These are hot winds. The temperature in my office got to 100°F, by which time Cyrus was giving me disk errors every few seconds. When I opened the bezel on the front, the Barracuda drive was so hot I didn't want to touch it.

Leaving the bezel off allowed it to cool down a little, but then the CD-ROM drive wouldn't work: without the bezel in place, no air was being sucked in through the CD-ROM slot. Replacing the bezel fixed the CD-ROM drive (once it cooled down), but then the Barracuda drive overheated again.

Computer designers give a great deal of thought to heat flow, but there's a problem. Openings large enough for good ventilation can leave gaps that will spoil the unit's FCC certification. Moreover, some people, in total defiance of the awful majesty of the FCC, run their systems with the covers off. While that doesn't seem to do much electromagnetic harm-I haven't heard of airplanes crashing or firemen unable to communicate because someone hasn't put the cover on a Pentium systemit does spoil the airflow.

I suspect I had got the wide SCSI cables out of place in one of my excursions into Cyrus. Cyrix has since changed their cable routing scheme because of this problem.

Replacing the Barracuda drive wasn't difficult-the Cyrix case is designed so that everything pulls out through the front

and you don't have to disassemble any of the cage-but replacing the drive wasn't a permanent solution to the problem. The airflow around that drive is only adequate at best, and I worried that I'd merely have to displace a cable to cause some more overheating.

One possibility would be more airflow: replace the Cyrix power supply with one from PC Power & Cooling. I'll probably do that before next summer, but for the moment, I needed something less drastic.

After a bit of thought, I got Larry Aldridge to send me a CPU-Cool chip fan.

There's just room between the Barracuda drive and the front bezel to attach the fan and run the wire back to an unused drive power jack.

That seems to have done it. Even in the hottest weather, the Barracuda drive is only warm: the CD-ROM drive works fine: and Cyrus has given me no problems at all. I never did have any problems with heat in the box itself.

If you suspect you have temperature problems, or want to be sure you don't. think about getting a PC Power & Cooling CPU-Cool chip fan to cool your hard drive. continued

### Gain Access to the World of **Smartcards** In an increasingly wired world, thousands of profitable smartcard applications are just waiting to be developed, in a wide variety of fields - banking, security, telecom, education. healthcare and more. To seize this opportunity and create successful smartcard applications, all you need is ASE" -The Aladdin Smartcard Environment. The ASE Developer's Kit includes ASEDrive. a ASE is an integrated, PC-based development

environment that gives developers an efficient, flexible and secure tool for making the most of this exciting new technology.

The quickest, easiest, and most effective introduction to the world of smartcards is the ASE Developer's Kit. Each Kit is a comprehensive package containing everything you need to get acquainted with ASE.

847-808 0300, Fax: 847-808 0313, E-mail: ase sales@us.aks.com

+972-3-636 2222, Fax: +972-3-537 5796, E-mail: ase.sales@aks.com

+49 89 89 42 21-37, Fax: +49 89 89 42 21-40, E-mail: info@fast-ag.de

+81 426-60 7191, Fax: +81 426-60 7194, E-mail: sales@aladdin.co.jp

+44 1753-622266, Fax: +44 1753-622262, E-mail: sales@aldn.co.uk

dge Systems Ltd. 1985-1996 (9.96) ASE™ is a trademark of Aladdin Knowledge Systems Ltd. A

Call us for details of your local distributor!

versatile smartcard drive; ASESoft interfaces and utilities: and various types of ASECards.

To gain access to the world of smartcards - order your low-cost ASE Developer's Kit today!



Circle 127 on Inquiry Card (RESELLERS: 128).

North America

Int'l Office

Germany **United Kingdom** 

Japan

### Subscription Problems?

If you have a problem with your BYTE subscription, let us know! For best service, provide a brief description of the problem and a copy of a recent magazine mailing label (if available). If your label is unavailable, just give us your subscription account number along with your name, address, and zip code where your BYTE subscription is currently being sent. If you have a change of address, be sure to provide both your old and new addresses. If the problem involves a payment, be sure to include copies of your cancelled check (both sides) or your credit card statement. Please include a "business hours" phone number if possible. Send to:

### BYTE

BYTE Magazine Subscriber Service PO Box 555, Hightstown, NJ 08520

Fax: 609-426-7087 Phone: (9 a.m. to 8 p.m. Eastern Time, Mon. – Fri.) 800-232-2983 (U.S.), or 609-426-7676

A Division of The McGraw-Hill Companies

#### Chaos Manor

Replacing your hard drive is no fun.

It was a bit easier for me, because Cyrix preconfigured the drive by installing Win 95 complete with the Plus package before they sent it to me. Once I'd cooled off the original drive, I was able to peel off nearly all the software onto networked drives. The whole operation took less than a day, boot up Win 95 at all. If you're going to do it, make a backup copy of SYSTEM.DAT. Also, be sure you have a DOS boot disk and a program like Norton Commander that will see hidden system files so that you can boot up in DOS and restore SYSTEM.DAT from a copy.

Next, go to Norton Utilities and Disk

# If you have never used Disk Editor, this is not the time to learn it.

including all the retry errors until I figured out that I'd overheated the CD-ROM drive.

Alas, whoever configured the new drive for me told it that the system belonged to Jerry Pournel of BYTE Mazgne; which meant that when I installed Microsoft Office, it insisted on labeling all my documents that way.

Clearly, something had to be done. Unfortunately, neither Win 95 Help nor any of my numerous books on Win 95 had much information on how to change user names. Even Lenny Bailes's BYTE Guide to Optimizing Windows, which tells how to get the Microsoft Windows 95 Easter egg, had little information on it.

I used Gopher to search all my files for the string "Mazgne," and found it in a First Aid safety file. That file can be edited, but editing it does no good at all. Clearly, the string was stored in hexadecimal format, not ASCII.

The books say that a program called REGEDIT.EXE comes with Win 95; it's in the Windows directory. There's not much information about using it, and all the books warn you to be extremely careful. I tried it a couple of times, but I wasn't sure what I was doing, so I never saved any changes I made. However, it became clear that what I wanted was in a hexadecimal file called SYSTEM.DAT.

Eventually, I made two backup copies of SYSTEM.DAT and attacked that file with the Norton Disk Editor. It turned out to be easy enough to find the hexadecimal equivalent of the word *Mazgne*. A bit of study showed how the user and company names are stored, including what is used to terminate the string: it's an 01 followed by blanks (00). I looked up the hexadecimal equivalents of the English letters I wanted, used Disk Editor to fix my name and spell *Magazine* properly, terminated the strings with 01, and all's well.

Fair warning: you edit SYSTEM.DAT at your own risk. It would be very easy to muck up your machine so that you can't Editor. If you have never used Disk Editor, this is *not* the time to learn it. Learn how to use it on game files or other stuff you don't mind losing.

Disk Editor will drop you into DOS mode. Now do OBJECTFILE and browse in the Windows or Windows.000 directory until you find the file SYSTEM.DAT. Let Disk Editor bring that in. Search for the string you noted earlier. It will find it. Note that the end of the string has 01 followed by blanks (00). If you change the length of your string, you *must* terminate it with that 01. Now make your changes by writing in the hexadecimal-number equivalents of the letters you want to insert.

If you have a mouse working (you may not, depending on the AUTOEXEC.BAT and CONFIG.SYS files used to bring up DOS internally), you can go over to the little ASCII interpretation that Disk Editor puts out to the side and make changes there by typing in ASCII letters; be *sure* you are putting them exactly where you think you are, and that this is where they are supposed to be. It's easy to make mistakeshere.

Do it right. You can make the user Elmer P. Fudd and the company The Acme Corp., or whatever you like. When you have everything exactly the way you want it, with 01 as the last character in each string, exit Disk Editor with the save option.

Windows will come up. It will see that the date of the SYSTEM.DAT file has changed and will be unhappy. It will offer you the choice of proceeding even though it doesn't like to. Do that, and when it comes up properly, Bob's your uncle.

If all doesn't go well, boot up in DOS, copy the saved file back to SYSTEM.DAT, and start over. Good luck.

Some months are just a series of disasters. Fortunately, many disasters are instructive.

The other day, Niven came over to work on our new book. He usually works with an elderly Cheetah 486 upgraded with

Chaos Manor

Intel's Pentium OverDrive. That system runs NT 3.51 because we haven't got around to installing version 4.0 yet. In a burst of zeal, I had attempted to dismantle that system and put in something faster for Larry, mostly for games, since the system is plenty fast enough when running Word. I'd got as far as unplugging things when I ran out of time; so when Larry came over, I plugged things back in.

The result was that every time we put Word on full-screen, the machine screamed at me. When we'd minimize Word, the screaming stopped. I wasn't thinking too clearly: I assumed it was the machine itself. I turned it off and attempted to move Cyrus, which sits on a portable stand, over to where Larry could use it.

This led to disaster: Cyrus, still running, fell about 3 feet to the floor. The bezels popped off the front, and the CPU-Cool chip fan l'd attached to the Barracuda hard drive hung out the front looking for all the world like an eyeball popped out of its socket. It really looked bad.

I turned the machine off, and we went to dinner. When we got back, I tried it: no horrible noises, no blue smoke, but no video either. I put in a frantic call to Alex, who came over to help do a systematic checkup.

First things first: try a new video board. Still no video. Next, remove all the boards except the new video board.

Voilà! The machine booted up, and, astoundingly, a surface scan revealed absolutely no problems with the hard drive. I still can't get over that. The SCSI Zip drive, which had sat on top of Cyrus and thus fell even further than he did, also worked just fine.

The next step was to install the boards one by one. We soon found that the problem was the Creative Labs AWE32 CT-3600 sound board. Close inspection didn't show anything wrong with the board, but when it was in the system, Cyrus wouldn't boot. One of these days, I'll ship it back to Creative Labs and let them try to figure out what's wrong. I sure can't.

Fortunately, I had another AWE32 board. Unlike the CT-3600, this one had an IDE controller for a CD-ROM drive. That meant it needed another interrupt request (IRQ), and while it was supposed to be Plug and Play, it wasn't. Win 95 insisted on assigning it almost anything except IRQ 5, but far too many DOS games are hardcoded to expect the sound board at IRQ 5. Eventually, we got the sound board set to IRQ 5 and installed a new SupraExpress 336 Sp with Analog Simultaneous Voice and Data (ASVD) internal modem. For some incomprehensible reason, Win 95 wanted to assign that to IRQ 15. You can't do that.

We spelunked into Device Manager. Deep in that well, we found a way to configure the modem to "Configuration 000002," which assigns it to share COM1.

It all works just fine now. The Supra-Express is as good an internal modem as you'll find. It works with all the terminal and fax programs I have. I still mildly prefer external modems, because you can sometimes get into a situation in which the easiest way to reset the modem is to turn it off. I wish modem companies would put a little Reset button on the back. In fact, though, I haven't recently had to reset the modem at all, and I sure can't complain



### Providing the highest quality Software Protection since 1989

#### We are happy to serve you:



Germany and International: WIBU-SYSTEMS AC Rntppurers Strasses 54 - D-76137 K informatic fel +49-721-93172-0 - FAX +49-721-93172-02 BBS +49-721-93172-03 - CIS 100142,16/4 email info@rowidude - Inform/Jowownian.de

THE HENDER

 North and South America:

 Griffin Technologies, LLC

 1617 51: Autrew Dr. Lawterte, KS 66047

 Tet. (800) 986: 6574 ± (913)832-2070

 FAX (913) 832-87/07

 CIS 71141.3624

 engle sale/30grifted/icom

 www.gduethech.com

Circle 168 on Inquiry Card (RESELLERS: 169).

Belgium, Luz: COMPUSEC 1-1 +32:2-6450944 [as +32:2-6464266 edwit/comparesc be Braxii: CASATK Tel +55-47-444-0859 [as +55-47-444-0859 abka@mmsys.cvm.br Groatia: ARIES Do.o., 1et +385-1-327/52 [as +185-1-326535 Extlant: Lamöoft Lut, Tel +172-4444/06 [as +372-74624766] [as +372-7462766] Patheriand: COMPUSEC [ut +132-444766] Metheriandis: COMPUSEC [ut +132-3476733 [as +315-1-3457818] Netheriandis: COMPUSEC [ut +133-53767332] [as +351-1-3677818] Spain/portugal: DUBIT Tel +251-1-7971008 [as +351-1-7971013] www.edubit.pt about the SupraExpress's performance. It is fast, locks on through lots of line noise. and just plain works. Recommended.

As to why the Cheetah was screaming at us, when I plugged things back in, I managed to plug the 21-inch Hitachi monitor into the wrong uninterruptible power supply (UPS). That didn't quite overload the UPS, but when we brought up Word, with a big expanse of white screen, that required just enough more power that it triggered the UPS's overload warning. Closing Word or reducing the white-screen size

would reduce the power requirements just enough. Silly, but maddening if you're in a hurry and don't think things through.

The Cyrix system comes with a Matrox MGA Millennium, which is a very good video board indeed. However, after we dropped Cyrus on his head and weren't getting any video, we changed boards. That didn't turn out to be the problemthe Matrox board works just fine-but it did give us the opportunity to test the new Orchid Fahrenheit Video 3D board.

That sucker screams. It does 2-D and 3-D

#### PRODUCT INFORMATION

The Age of Rifles \$54.95 Strategic Simulations, Inc. Sunnyvale, CA (800) 245-4525 (408) 737-6800 fax: (408) 737-6814 http://www.ssionline.com Circle 1042 on Inquiry Card.

CPU-Cool 1.9 \$72 CPU-Cool 2.3. \$25 PC Power & Cooling, Inc. Carlsbad, CA (800) 722-6555

(619) 931-5700 fax: (619) 931-6988 http://www.pcpowercooling.com Circle 1043 on Inquiry Card.

Fahrenheit Video 3D with 2 MB of memory, \$209 Micronics Computers, Inc./ Orchid Technology Fremont, CA (800) 577-0977 (510) 651-2300 fax: (510) 651-3666

http://www.orchid.com Circle 1044 on Inquiry Card. SupraExpress 336 Sp with

ASVD Modem internal, \$129; external, \$149 **Diamond Multimedia** Systems, Inc. Vancouver, WA (800) 727-8772 (360) 604-1400 fax: (360) 604-1401 http://www.diamondmm.com Circle 1045 on Inquiry Card.

movies really fast and really pretty. You can't believe how smoothly Duke Nukem. Doom, and Quake scroll.

Most of my work with computers involves words and text, and, except for games like Doom. I honestly can't tell the difference between the Matrox. Diamond. and Orchid boards. They all show 2-D graphics in good resolution with steady pictures and high contrast. That doesn't mean there aren't any differences, or that they won't be noticed by people doing graphics work. I've arranged for David Em to test our graphics boards on the Doubleshot 133. David does really complex graphic art and works these systems as hard as anyone can.

The shareware of the month is Visual DialogScript. This is a scripting language, the successor to WinScript. You can use it to create all kinds of Windows dialog boxes and controls, some very elaborate. It comes with both text and icon editors. An example of Visual DialogScript in use: a program applet that lets you browse through files and change their time and

# **Raidtec RA** Performance SCSI

Fast, Wide, Ultra SCSI

modify, write-back

Rackable, stackable

performance overhead

Single ended or differential

Downloadable flash firmware

**Programmable RAID Level** selection: 0, 1, 10, 3/5

**On-the-fly hardware parity** 

generation eliminates read,

Discover the best RAID price/performance in the industry. Raidtec is the affordable, open, SCSI-to-SCSI hardware RAID solution for complete data protection. Ideal for mission critical applications, document imaging & multimedia.

It's time to re-visit the ultimate in high-availability storage. Contact Raidtec today at (770) 664-6066.



http://www.raidtec.com

Tel.: (770) 664-6066

FAX: (770) 664-6166

Raidtec EUROPE Glen Mervyn House • Glanmire Cork, Ireland Tel.: (353) 21-821454 FAX: (353) 21-821654

Remote alarms, configuration &

Hot replaceable drive bays, fans

Environmental sensor ports

New EAM & Service Channel

Solid state-of-the-art load

sharing power subsystem

monitoring

Single SCSI ID

& power supplies

date stamps by drag-and-drop operations.

Use this to create installation programs or build elaborate batch files that can trigger at specific times. Stand-alone programs along with the run-time package can be freely distributed without royalties.

You can find out more from jmtech @netlink.co.uk, or you can download Visual DialogScript from http://www.netlink .co.uk/users/jmtech, or the CompuServe WINUTIL and WINSHARE forums.

The book of the month is John Keegan's Fields of Battle: The Wars for North America. Like all Keegan's books, this is both readable and insightful. Fair warning: this is not an introductory work. You need passing familiarity with the American Revolution and the Civil War. I have one quarrel: Keegan goes to great lengths to tell why geography has dominated the wars on this continent—but the book has almost no maps. To properly appreciate this book, you need a good historical atlas.

The computer book of the month is Ned Snell's Navigating the Microsoft Network. It includes a copy of Microsoft Internet Explorer and goes into interesting detail about tuning your computer, what you'll find on the Internet, and some tricks of the trade. Most Internet books are out of date by the time they're published; this one is probably good for a year or so.

The game of the month is Strategic Simulations' The Age of Rifles. A DOS game, it plays well in Win 95. It's a turn-based tactical/strategic game with scenarios from just after the Napoleonic Wars to the turn of this century, including the American Civil War. The dominant fact of the age of rifles was that unlike muskets, rifles had effective ranges right up with artillery; well-dug-in riflemen could pick off the gunners faster than the gunners could return their fire. That's not always obvious in this game. It's still a lot of fun.

I'm heading overseas at the end of this month, so next month I should have some observations about computing in Europe, as well as a lot of data about graphics hardware and programs.

Jerry Pournelle is a science fiction writer and BYTE's senior contributing editor. You can write to Jerry c/o BYTE, One Phoenix Mill Lane, Peterborough, NH 03458. Please include a selfaddressed, stamped envelope and put your address on the letter as well as on the envelope. Due to the high volume of letters, Jerry cannot guarantee a personal reply. You can also contact him on the Internet or BIX at jeryp@bix.com. PLATFORMS: WINDOWS NT . WINDOWS 95 . 05/2 . NLM

Q: What does it take to deploy a superior client/server application? A: A SUPERIOR SERVER

# **START** with the most advanced client-side SDK on the market: c-tree<sup>®</sup> Plus at \$895.

- Complete "C" Source code
- ROYALTY FREE (Client Side)
- Multiple supported protocols
- · Fast, portable, reliable

XND

**N**BODEN

MOTOROLA

.

LINUX

•

XINU

INTERACTIVE

.

BANYAN

•

XIND

ATST

. .

M

SYST

APPLE

- Powerful features like
- transaction processing • Win95, NT, and
- Windows 3.1 ready

#### **ADD** a strong, multiplatform, industrial-strength Server that supports.

- File mirroring
- Heterogeneous networking
- Automatic disaster recovery
- Multi-threaded design
- Best price/performance available: from \$445- \$3745

**RESULT?** A solid,

economical, easily deployable product that fits your needs.

- Portable
- Scalable
- Exceptional Performance
- Flexible
- · Easy Server distribution
- Convenient OEM terms



Heterogeneous TCP/IP Network

You can't find a better client SDK with these features! Over sixteen years of proven reliability and performance. No one else supports over 30 platforms in this price range!

### FairCom Server®

- Client/Server Model
   Transaction Processin
- Transaction Processing
- Requires <2MB RAM</li>
- Online Backup
- Disaster Recovery
- · Rollback Forward
- Anti-Deadlock Resolution
- Client-side "C" Source
- · Multi-threading
- Heterogeneous networking
- File Mirroring
- OEM/Source Available

FOR YOUR NEXT PROJECT CALL FAIRCOM: YOU CAN'T FIND A BETTER HETEROGENEOUS CLIENT/SERVER SOLUTION! Also inquire about these FairCom products: d-tree<sup>™</sup> r-tree<sup>®</sup> ODBC Driver FARROON CORPORATION

U.S.A. 4006 W. Broadway - Columbia, MO 65203-0100 phone (573) 445-6833 fax (573) 445-9698 EUROPE Via Patrioti, 6-24021 Albino (BG) - ITALY phone (035) 773-464 fax (035) 773-806 JAPAN IKEDA Bldg. #3,4f-112-5, Komel-chou - Tsu-city,MIE 514 Japan phone (0592) 29-7504 fax (0592) 24-9723

SUN 0/S 4.X . SUN 0/S 5.X . MIPS ABI (SGI) .

800.234.8180

· APPLE A/UX · LYNX SCO SYSTEM MANAGER · SUN SPARC-SOLARIS IBM RS/6000 . HP9000 • RS/6000

DOS

Complete C Source
Single/Multi User
Client/Server (optional)

- Full ISAM functionality
- No Royalties
- Transaction Processing
- Fixed/Variable Length Records

c-tree Plus®

- High Speed Data/Index Caching
- Batch Operations
- File Mirroring
   Multiple Contexts
- Unsurpassed Portability



With so many web sites popping up today, it's hard to know which ones Net the best results. Especially if you're an advertiser looking to reach key Information Technology prospects. Fortunately, the answer is close at hand. It's called The BYTE Site, and more computing influencers worldwide call it "home" than just about any address on the Web.

The BYTE Site is the online version of BYTE magazine, the worldwide technical authority for computing experts. That means it's chockfull of insights and information about the IT market from products to applications to trends. On The BYTE Site, visitors can instantly access every BYTE article published since 1993 through the BYTE Archive. Read all about the newest products and technologies in our Virtual Press Room. Share viewpoints with BYTE editors worldwide by on-site Email. Even download industry standard CPU test suites from our BYTEMarks benchmark service.

With features like these, it's no wonder The BYTE Site logged nearly 150,000 visits this

past January alone, and posted an overall repeat visit rate of 41%. Not surprisingly, it's become equally popular among advertisers. That's because



The Byte Site offers such interactive marketing options as hot-linked AD-Action buttons to showcase product information, catalog listings and data sheets. Plus our Virtual Press Room where users can access the latest press releases from your company.

To learn more about The BYTE Site, call John Griffin, VP/Publisher at 603.924.2663. Or find him on The BYTE Site at http://www.byte.com. You'll discover reaching computing influencers worldwide is easy once you know where they live.



A Division of The McGraw-Hill Companies

THE GLOBAL AUTHORITY FOR COMPUTING TECHNOLOGY.



# BUYER'S GUIDE

Essential Products and Services for Technology Experts

## Mail Order

Top mail-order vendors offer the latest hardware and software products at the best prices. Page 150

### Hardware/Software Showcase

Your full-color guide to in-demand hardware and software products, categorized for quick access. Page 166

### **Buyer's Mart**

The BYTE classified directory of computer products and services, by subject so you can easily locate the right product. Page 173

# Diagnose any PC's problems fast with



Loop-back Plugs-9-pin serial, 25-pin serial and 25-pin parallel plugs, used for external I/O port testing.

- Get the best, most accurate full-system diagnostics package for all your problem PCs.
- Low-Level Formats all hard drives including IDEs. Allows relocation of Track 0.
- Works with any PC regardless of O/S: DOS, Windows 95 & NT, O/S2, Unix, Novell, etc.

2 Micro-Scope floppy diskscontaining the best PC diagnostic tools on the market. Comes with both 3.5" and 5.25" disks to work with any PC.



#### Fully O/S independent diagnostic software...

Call for upgrade pricing & complete new features list!

Call for

Your 6.15 Upgrade

MICRO-SCOPE Universal Computer Diagnostics was developed to satisfy the expanding need for accurate system diagnosis in the rapidly growing desktop computer market. Patterned after super-mini and mainframe diagnostic routines, MICRO-SCOPE runs independently of any standard operating system, and is therefore at home on any machine in the Intel world. Speed, ease-of-use, and razor sharp ACCURACY are a few of the advantages that arise from this system independence. Jerry Pournelle awarded MICRO-SCOPE & POST-PROBE the User's Choice Award in the May 1994 issue of Byte Magazine, saying: "You name it, this tests it. If you maintain PCs you'll love it."

LOW-LEVEL FORMAT—Performs low-level format on all hard drives including IDE drives. • TRUE HARDWARE DIAGNOSTICS-Accurate testing of CPU, IRQ's, DMA's, memory, hard drives, floppy drives, video cards, etc. RELOCATES TRACK 0 on hard drives that support relocation. CHECK-Talks directly to hardware and shows I/O address and IRQ of devices that respond. • O/S INDEPENDENT-Does not rely on O/S for diagnostics. Talks to PC at hardware level. All tests are full function regardless of O/S (i.e. Windows, Novell, UNIX, O/S2). • IRQ DISPLAY-Show bits enabled in IRQ chip for finding cards that are software driven (Network, Sound Card, etc.). • MEMORY DISPLAY-Displays any physical bit of memory under 1 MB. Very useful for determining memory conflicts and available memory space. • AND MUCH MORE...We don't have enough space here for everything this software can do!

> Govt. Orders: NSN-7030-01-421-6459 **Call Now for Special Pricing**

1-800-864-800



view some of the incredible wealth of testing capabilities this program contains. Technician Newsletter Windows

COMPATIB

Complete Micro-Scope Manual- easy to

follow testing procedures and detailed error

code descriptions. See the features list at left to



当行行行

S- 1022801

icro-Scope 6

# 100% accurate results...

Extensive Post-Probe Manual-exhaustively complete,

containing BIOS error codes for most PCs on the market. Look up the 2-digit error code in this manual and instantly

diagnose your PC's problem. Also contains common chip diagrams, descriptions and complete troubleshooting tips.

Tri-State Logic Probe-works with Post-Probe and enables testing down to individual chip level.

> **Durable Zip-up Leatherette** Carrying Case—all your tools in one organized easy to carry toolkit.

Post-Probe Diagnostic Cardwhen Post-Probe detects an error, a 2 digit BIOS code will display on the card telling you exactly what's wrong with your PC. 100% com-patible with all ISA, EISA, Compaq and Micro-Channel PCs.

Micro-Channel Adapter Card-(behind Post-Probe card) allows Post-Probe to be used with Micro-Channel equipped computers.



**NEW Optional Tutorial** 

and PC Trouble Shooting

Videos-Call for titles and

current prices. A wealth



#### PC won't boot up? Find out why fast with our universal POST card...

"This is the only card that will function in every system on the market. The documentation is extensive, and not only covers the expected POST Codes for different BIOS versions, but also includes a detailed reference to the bus signals monitored by the card." -Scott Mueller from his globally recognized book, 'Upgrading & Repairing PCs, Second Edition'

Includes pads for voltmeter to attach for actual voltage testing under load. ◆ 4 LEDs monitor +5vdc -5vdc +12vdc -12vdc. ◆ Monitors Hi & Lo clock and OSC cycles to distinguish between clock chip or crystal failure. 
Monitors I/O Write and I/O Read to distinguish between write and read errors. • Accurately monitors progress of POST for computers without POST codes. • Reads POST codes from any IBM or compatible that emits POST codes. ISA/EISA/MCA. Compatible with Micro Channel computers. Dip switch allows easy selection of I/O ports to read. • Includes TRI-STATE LOGIC PROBE to determine actual chip failures. 
 Manual includes chip layouts and detailed POST procedures for all major BIOSs. • AND MUCH MORE...call for more details.

Govt. Orders: NSN-7025-01-421-6467

MICTO 2000, Inc. Makers of Professional PC Diagnostic Tools 1100 East Broadway, Suite 301, Glendale, California, USA 91205 Toll Free: 800/864-8008 • Phone: 818/547-0125 • Fax: 818/547-0397 Web Site: http://www.micro2000.com

International Orders please call:

DUPGRAD SERVICE NEWS

Micro 2	2000	Australia
Micro 2	2000	UK44-1462-483-483
Micro 2	2000	Amsterdam31-206-384-433
Micro 2	2000	Germany

Circle 210 on Inquiry Card.



Copyright © 1996 Micro 2000, Inc. All Rights Reserved.



COMPAQ	http://v
C Companion	
20 2mb ram, 4mb rom, touch display, \$call 20+ 2mb ram,4mb rom, modem \$call	TOSHIBA
40 4mb ram, 4mb rom, touch display \$call	
rmada Notebooks	NOTEBOOKS
mada 1120 P/100, 8/810MB, DSTN \$1475	T110CS P/100 8/810MB Dual Scan Scall
mada 1120T P/100, 8/810, Active \$call mada 4110D P/100, 8/180, CD, DSTN \$call	T200CDS P/100 8/810MB+CD, Dual Scan .\$call
mada 4120 P/120, 8/1GB, Active \$call	T420CDS P/120 16/1.3GBB+CD, Dual Scan \$call T420CDT P/120 16/1.3GB+CD, Active\$call
nada 4130T P/133, 8/1GB, Active \$call	Tecra 510CDS P/133 16/1.3GB, CD,DSTN \$call
E Notebooks	Tecra 510CDT P/133 16/1.3GB CD, Active, \$call
E 5300 P/133 16/1.3GB, Active \$3699	Protege 600CDT P/150MHz, 16/1.3GB,TFTScall
5300 P/133 16/1.3GB, Active \$4189	Tecra 720CDT P/133 16/1.3GB, Active. C0\$call Tecra 720CDT P/150 16/2GB, Active, CD\$call
5380 P/133 16/2GB, Active \$5280 5400 P/150 16/2GB, Active \$call	**We also carry Toshiba
skpro 2000 Desktop	Refurbished & Discounted
0 P/100 8/1.2GB	Models In Stock,
0 P/133 16/1.2GB \$1599	call us for prices**
P6/200 16/2.5GB+CD \$2550 P6/200 16/2.5GB+CD (MT) \$2758	Desktop Systems
kpro 6000 Desktop	Infinia Models
6/200 32/2GB, CDS \$call	7200 Pentium Peo 200 Mhz
0 6/200 32/2GB, PDS \$call	7160 Pentium 166Mhz
fessional Workstation 5000	7130 Pentium 133Mhz
Pentuim Pro 200MHz	1.6GB/2.0GB/3.1GB hard disk 8x CD ROM
or 64MB DIMMS, 2d or 3d Graphics,	Drive, 3D sound card,28.8 fax modem,
tegrated Ultra Wide SCSI controller, 2 or 4GB wide SCSI Drives,	digital answering machines, Television/FM
Integrated 10/100 Network card	catpure card, remote control DVD ready, 15" or 17" SVGA Monitor with multimedia
\$call for prices & delivery	ready, front mounted microphone,
	Integrated speakers
mpaq Servers signia 500 Pentium 150MHz	\$ stock
ant 1500 Pentium 150/166MHz	**call us for prices**
iant 250011 Pentium Pro 200MHz	*for complete discription,
ant 2500N Pentium Pro 200MHz	http://www.computeriane,com*
nt 2500N Pentium Pro 200MHz Int 2500R Pentium Pro 200MHz	http://www.computerlane,com*
iant 2500N Pentium Pro 200MHz iant 2500R Pentium Pro 200MHz iant 5000 6/200 Pentium Pro 200MHz iant 5000 6/166 Pentium Pro 200MHz	
oliant 2500N Pentium Pro 200MHz oliant 2500R Pentium Pro 200MHz oliant 5000 6/200 Pentium Pro 200MHz oliant 5000 6/166 Pentium Pro 200MHz oliant 5000R 6/166/200 Pentium Pro	http://www.computerlane,com*
rollant 2500N Pentium Pro 200MHz rollant 2500R Pentium Pro 200MHz rollant 5000 6/200 Pentium Pro 200MHz rollant 5000 6/166 Pentium Pro 200MHz rollant 5000R 6/166/200 Pentium Pro	http://www.computerlane,com*
roliant 2500N Pentium Pro 200MHz roliant 2500R Pentium Pro 200MHz roliant 5000 6/200 Pentium Pro 200MHz roliant 5000 6/166 Pentium Pro 200MHz roliant 5000R 6/166/200 Pentium Pro	http://www.computerlaine,com* Hewiett Packard Printers DESKJET 1600C \$1279
oliant 2500N Pentium Pro 200MHz oliant 2500R Pentium Pro 200MHz oliant 5000 6/200 Pentium Pro 200MHz oliant 5000 6/166 Pentium Pro 200MHz oliant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade,	http://www.computerlane,com* Hewlett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859
liant 2500N Pentium Pro 200MHz liant 2500R Pentium Pro 200MHz liant 5000 6/200 Pentium Pro 200MHz liant 5000 6/166 Pentium Pro 200MHz liant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.**	http://www.computerlaine,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 1600C \$2299 DESKJET 400 \$199
oliant 2500N Pentium Pro 200MHz Jiant 2500R Pentium Pro 200MHz Jiant 5000 6/200 Pentium Pro 200MHz Jiant 5000 6/166 Pentium Pro 200MHz Jiant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade,	http://www.computerlane,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$288
Iliant 2500N Pentium Pro 200MHz Iliant 2500R Pentium Pro 200MHz Iliant 5000 6/200 Pentium Pro 200MHz Iliant 5000 6/166 Pentium Pro 200MHz Iliant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.**	http://www.computerlane,com* Hewlett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 340C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289
oliant 2500N Pentium Pro 200MHz oliant 2500R Pentium Pro 200MHz oliant 5000 6/200 Pentium Pro 200MHz oliant 5000 6/166 Pentium Pro 200MHz oliant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.**	http://www.computerlane,com* Hewlett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 400 \$199 DESKJET 400 \$199 DESKJET 820CXL \$479 DESKJET 820CXL \$479
oliant 2500N Pentium Pro 200MHz oliant 2500R Pentium Pro 200MHz oliant 5006 200 Pentium Pro 200MHz oliant 5006 6/166 Pentium Pro 200MHz oliant 5000R 6/166/200 Pentium Pro **call us for Compag Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBM hinkpad 560 Models 560 P/120 8MB/810MB	http://www.computerlane,com* Hewlett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 340C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 4V \$2690 LASERJET 4V \$1840
oliant 2500N Pentium Pro 200MHz oliant 2500R Pentium Pro 200MHz oliant 5000 6/200 Pentium Pro 200MHz oliant 5000 6/166 Pentium Pro 200MHz oliant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBMM Inkpad 560 Models 560 P/120 8MB/310MB \$call 560 P/120 8MB/310MB \$call	http://www.computerlane,com*           Hewlett Packard Printers           DESKJET 1600C         \$1279           DESKJET 1600CM         \$1859           DESKJET 340C         \$289           DESKJET 680C         \$289           DESKJET 820CXL         \$479           LASERJET 820CXL         \$479           LASERJET 5         \$1249           LASERJET 5         \$1249
oliant 2500N Pentium Pro 200MHz oliant 2500R Pentium Pro 200MHz oliant 5000 6/200 Pentium Pro 200MHz oliant 5000 6/166 Pentium Pro 200MHz oliant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBMM http://www.compact.org/librores/li	http://www.computerlane,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 400 \$199 DESKJET 400 \$199 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 4W \$2690 LASERJET 4W \$1840 LASERJET 5 \$1249 LASERJET 5 \$1249 LASERJET 5 \$1695
Jilant 2500N Pentium Pro 200MHz Jilant 2500R Pentium Pro 200MHz Jilant 5000 6/200 Pentium Pro 200MHz Jilant 5000 6/166 Pentium Pro 200MHz Jilant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.**  IBBM Inkpad 560 Models 560 P/120 & MB/8100B \$call 560 P/120 & MB/810B \$call 560 P/120 \$call 56	http://www.computerlane,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 4V \$1840 LASERJET 5 \$1249 LASERJET 5 \$459 LASERJET 5M \$1680
Iliant 2500N Pentium Pro 200MHz Iliant 2500R Pentium Pro 200MHz Iliant 5000 6/200 Pentium Pro 200MHz Iliant 5000 6/166 Pentium Pro 200MHz Iliant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBMM IIIIKpad 560 Models 560 P/103 8MB/108GB \$call 560 P/104 \$call \$call 560 P/105 \$call \$cal	http://www.computerlane,com* Hewlett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 340C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 LASERJET 5 \$1249 LASERJET 5 \$1249 LASERJET 5L-FS \$459 LASERJET 5L-FS \$459 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5M \$2618
iant 2500N Pentium Pro 200MHz           iant 2500R Pentium Pro 200MHz           iant 5000 6/200 Pentium Pro 200MHz           iant 5000 6/166 Pentium Pro 200MHz           iant 5000 for Parts Solutions.**           IBMS           iant 500 P/108 SMB/106GB           iant 500 P/108 SMB/106GB           iants add 565 Models           169 365XD P/133 8MB/105GB CD           169 365XD P/133 8MB/106GB           3 868/106GB           129 365X P/133 8MB/106GB	http://www.computerlane,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 4V \$1840 LASERJET 5 \$1249 LASERJET 5 \$459 LASERJET 5M \$1680
ant 2500N Pentium Pro 200MHz ant 2500R Pentium Pro 200MHz ant 5000 6/200 Pentium Pro 200MHz ant 5000 6/166 Pentium Pro 200MHz <b>**call us for Compaq Network/</b> Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** <b>IBM</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solutions</b> <b>solution</b>	http://www.computerlaine,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 1600C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 44V \$1840 LASERJET 5L-FS \$1249 LASERJET 5L-FS \$459 LASERJET 5L-FS \$459 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5M \$2665 LASERJET 5SI \$22665 LASERJET 5SIMX \$3750
ant 2500N Pentium Pro 200MHz ant 2500R Pentium Pro 200MHz ant 5000 6/160 Pentium Pro 200MHz ant 5000 6/160 Pentium Pro 200MHz ant 5000 6/160 Pentium Pro 200MHz ant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBM Nkpad 560 Models 50 P/120 8MB/810MB \$_call 50 P/120 8MB/810MB \$_call 50 P/133 8MB/1.356 CD \$_sall 51 Second State Second Sec	http://www.computerlaine,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600C \$1859 DESKJET 1600C \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 60C \$289 DESKJET 820CXL \$479 LASERJET 54 LASERJET 54 LASERJET 55 LASERJET
ant 2500N Pentium Pro 200MHz ant 2500R Pentium Pro 200MHz ant 2500R Pentium Pro 200MHz ant 5000 6/166 Pentium Pro 200MHz ant 5000 6/166 Pentium Pro 200MHz ant 5000R 6/166 Pentium Pro 200MHz <b>**call us for Compaq Network/</b> Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBM Nkpad 560 Models 50 P/120 8MB/810MB \$\$call 50 P/133 8MB/1.3568 \$\$call 50 P/133 8MB/1.3568 \$\$call 51 State 10 State 10 State 10 State 10 State 10 P100 8/8MB 11.3 State 10 State 10 P100 8/8MB 11.3 State 10 State 10 P103 8/8MB 11.3 State 10 P103 8/8MB 11.3 State 10 P103 8/8MB 11.3 State 10 State 10 P103 8/8MB 11.3 State 10 P103 8/8MB 11	http://www.computerlaine,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600C \$1859 DESKJET 1600C \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 60C \$289 DESKJET 820CXL \$479 LASERJET 54 LASERJET 54 LASERJET 55 LASERJET
liant 2500N Pentium Pro 200MHz liant 2500N Pentium Pro 200MHz liant 2500R Pentium Pro 200MHz liant 5000 6/166 Pentium Pro 200MHz liant 5000 6/166 Pentium Pro 200MHz liant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBMM linkpad 560 Models 560 P/120 8MB/810MB \$241 11kpad 365 Models 11kpad 365 Models 11kpad 365 Models 11kpad 365 Models 11g 365X0 P/133 8MB/1.868 \$2542 219 365X P/133 8MB/1.868 \$2542 219 365X P/120 8MB/810MB \$2242 219 365X P/120 8MB/810MB \$2242 219 365X P/120 8MB/810MB \$2242 219 365X P/120 8MB/810MB \$2242	http://www.computerlaine,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 44V \$1840 LASERJET 54 \$1249 LASERJET 54 \$1249 LASERJET 54 \$1689 LASERJET 551 \$2665 LASERJET 551 \$2665 LASERJET 551 \$2750 HP Desktop & Minitower Systems
liant 2500N Pentium Pro 200MHz liant 2500R Pentium Pro 200MHz liant 5000 6/166 Pentium Pro 200MHz liant 5000 6/166 Pentium Pro 200MHz liant 5000 6/166 Pentium Pro 200MHz liant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBMM Inkpad 560 Models 560 P/108 8M8/10M8 \$241 560 P/108 8M8/10M8 \$241 150 P108 878 913 8M8/1.568 00 \$340 159 365X P/138 8M8/1.0868 \$2542 259 365X P/138 8M8/1.0868 \$2542 250 Pf108 8780 8710 \$488310M8 \$2545 257 365X P/108 8M8/10M8 \$2248 2565 P/138 8M8/1.0868 \$2548 2548 DF108 848/1.0868 \$2548	http://www.computerlane,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 400 \$289 DESKJET 400 \$199 DESKJET 680C \$229 DESKJET 680C \$229 DESKJET 680C \$229 DESKJET 680C \$1249 LASERJET 5 \$1249 LASERJET 5 \$1249 LASERJET 5 \$1249 LASERJET 5 \$1249 LASERJET 5 \$1249 LASERJET 5 \$15 LASERJET 5 \$2665 LASERJET 5 \$2665 LASERJET 5 \$2665 LASERJET 5 \$2750 HP Desktop & Minitower Systems Vectra 510 & 515 Pentlum
Illant 2500N Pentium Pro 200MHz           Illant 2500R Pentium Pro 200MHz           Illant 5006 (200 Pentium Pro 200MHz           Illant 5006 (200 Pentium Pro 200MHz           Illant 5006 (200 Pentium Pro 200MHz           Illant 5006 (2166 Pentium Pro 200MHz           Illant 5006 (2166 Pentium Pro 200MHz           Illant 5000 (200 Pentium Pro 200MHz           **call us for Compaq Network/           Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.**           IBBMS           560 P/120 8MB/1086B         \$call           561 9.65X0 P/133 8MB/1.086B         \$call           562 9.65X P/120 8MB/810MB T         \$cs242           563 85X0 P/120 8MB/1086B         \$cs242           565 85X0 P/100 8MB/310M8, C0         \$cs235           5657 9/100 8MB/310M8, C0         \$cs244           5658 85X0 P/120 8MB/1086B, C0         \$cs244           5659 85X0 P/120 8MB/1.086B, C0         \$cs244           5658	http://www.computerlane,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 680C \$289 DESKJET 820CXL \$479 LASERJET 840V \$2690 LASERJET 540V \$1840 LASERJET 55 \$459 LASERJET 5M \$1689 LASERJET 5M \$2665 LASERJET 5M \$2665 LASERJET 5M \$2665 LASERJET 5MX \$3750 HP Desktop & Minitower Systems Vectra 510 & 515 Vectra VA Series
ant 2500N Pentium Pro 200MHz ant 2500R Pentium Pro 200MHz ant 5000 6/166 Pentium Pro 200MHz ant 5000 6/166 Pentium Pro 200MHz ant 5000R 6/166/200 Pentium Pro **cell us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBMM inkpad 560 Models 60 Pri20 8M8/810MB \$241 60 Pri20 8M8/810MB \$242 9 365X Pri20 8M8/810MB \$242 9 365X Pri20 8M8/810MB \$242 9 365X Pri20 8M8/810MB \$242 9 365X Pri20 8M8/810MB \$242 9 565X Pri20 8M8/810MB \$242 9 565X Pri20 8M8/810MB \$243 9 565X Pri20 8M8/8100B \$245 9 565X Pri20 8M8/810B \$245 9 565X Pri20 8M8/810B \$255 9 565X Pri20 8M8/810B \$255 9 565X Pri20 8M8/810B \$255 9 565X Pr	http://www.computerlaine,com* Hewiett Packard Printers DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 1600CM \$1859 DESKJET 340C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 540 \$1840 LASERJET 55 \$1249 LASERJET 55 \$1249 LASERJET 55 \$1249 LASERJET 55 \$129 LASERJET 55 \$2655 LASERJET 551 \$2665 LASERJET 551
Int 2500N Pentium Pro 200MHz ni 2500R Pentium Pro 200MHz ni 2500 6/160 Pentium Pro 200MHz ni 5000 6/166 Pentium Pro 200MHz ni 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBM Name Set Models 0 P/120 8MB/810MB \$200 0 P100 8/MB/1305 \$201 1kpad 365 Models 9 3650 P/133 8MB/1305 \$201 9 3650 P/133 8MB/1305 \$201 9 3650 P/133 8MB/1305 \$201 9 3650 P/133 8MB/1305 \$201 9 3650 P/133 8MB/1308 \$2242 9 3650 P/130 8MB/130MB \$2242 9 3650 P/100 8MB/810MB \$0 \$2248 9 3650 P/100 8MB/810MB \$0 \$2248 9 3650 P/100 8MB/810MB \$0 \$2248 9 3650 P/120 8MB/10MB \$0 \$2248 9 3650 P/120 8MB/10B/00 \$2248 9 3650 P/1	http://www.computerlane,com*  Hewiett Packard Printers  DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 400 \$199 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 54V \$1840 LASERJET 55 \$1249 LASERJET 55 \$1249 LASERJET 55 \$2655 LASERJET 55 \$2655 LASERJET 55 \$2665 LASERJET 55I \$2665 LAS
nt 2500N Pentium Pro 200MHz th 2500R Pentium Pro 200MHz th 2500R Pentium Pro 200MHz th 5000 6/166 Pentium Pro 200MHz <b>**call us for Compaq Network/</b> <b>Web/NT/Unox, Hard drive Upgrade,</b> <b>Other Parts Solutions.**</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b> <b>IBM</b>	http://www.computerlaine,com*  Hewiett Packard Printers  DESKJET 1600C \$1279 DESKJET 1600C \$1859 DESKJET 1600C \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 680C \$289 DESKJET 820CXL \$479 LASERJET 5U \$1249 LASERJET 5U \$1249 LASERJET 5U \$1249 LASERJET 5U \$1689 LASERJET 5U \$1689 LASERJET 5U \$2665 LASERJET 5SI \$2665 LASERJET SSIMX \$3750
ant 2500N Pentium Pro 200MHz ant 2500R Pentium Pro 200MHz ant 5000 6/160 Pentium Pro 200MHz ant 5000 6/166 Pentium Pro 200MHz web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBMS Nkpad 560 Models 60 P/120 8MB/810MB \$ 60 P/120 8MB/810MB \$ 60 P/120 8MB/810MB \$ 60 P/120 8MB/810MB \$ 60 P/120 8MB/810MB \$ 9 160 8/M8 11 305 \$ 9 160 8/M8 11 305 \$ 9 160 8/M8 11 306 CD \$ 9 365X P/133 8MB/1 3686 CD \$ 9 365X P/133 8MB/1 3686 CD \$ 9 365X P/130 8MB/810MB CD \$ 9 365X P/100 8MB/810MB CD \$ 9 365X P/120 8MB/810MB \$ 5 365XD P/120 8MB/810MB \$ 5 365XD P/120 8MB/810MB \$ 5 365XD P/120 8MB/10868, CD \$ 5 365X	http://www.computerlane,com*  Hewiett Packard Printers  DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 400 \$1959 DESKJET 400 \$1959 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$1249 LASERJET 5W \$1840 LASERJET 5W \$1840 LASERJET 5W \$1840 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5M \$2081 LASERJET 5M \$2085 LASE
liant 2500N Pentium Pro 200MHz liant 2500R Pentium Pro 200MHz liant 2500R Pentium Pro 200MHz liant 5000 6/166 Pentium Pro 200MHz liant 5000R 6/166/200 Pentium Pro **call us for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** IBMS 560 P/120 & MB/310MB	http://www.computerlane,com*  Hewiett Packard Printers  DESKJET 1600C \$1279 DESKJET 1600C \$1859 DESKJET 1600C \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 4W \$1840 LASERJET 5L-FS \$1249 LASERJET 5L-FS \$1249 LASERJET 5L-FS \$1249 LASERJET 5L-FS \$3559 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5SI \$2665 LASERJET 5SIMX \$3750  HP Desktop & Minitower Systems Vectra XM Series Vectra XM Series Vectra XM Series Vectra UX Series Vectra VX Series
Illant 2500N Pentium Pro 200MHz Illant 2500R Pentium Pro 200MHz Illant 5000 6/106 Pentium Pro 200MHz Illant 5000 f/106 Pentium Pro 200MHz Illant 500 f/108 MB/810MB 560 P/120 & MB/810MB 561 Pint & Scall 562 P/120 & MB/810MB 563 S500 P/120 & MB/810MB 564 Pint & MB/810MB 565 Pint & MB/810MB 565 Pint & MB/810MB 565 Pint & MB/810MB 567 S550 Pint & MB/810MB 568 Thinkpad 760 Notebooks Thinkpad 760 Notebooks Thinkpad 760 Notebooks CB Flax modem duplex phone, 28.8 flax modem duplex phone, 28.8 flax modem duplex phone, 28.8 flax modem duplex phone, 29.8 flax modem duplex phone, 20.8 flax modem duplex	http://www.computerlane,com*  Hewiett Packard Printers  DESKJET 1600C \$1279 DESKJET 1600CM \$1859 DESKJET 400 \$1959 DESKJET 400 \$1959 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 4W \$2690 LASERJET 5M \$1249 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5M \$206 LASERJET 5M \$206 LASERJET 5M \$206 LASERJET 5M \$2750  HP Desktop & Netra XA Series Vectra VX Series Vectra XA Series Vectra VX Series Vectra XA Series
oliant 2500N Pentium Pro 200MHz oliant 2500N Pentium Pro 200MHz oliant 5000 6200 Pentium Pro 200MHz oliant 5000 6/166 Pentium Pro 200MHz oliant 5000 6/166 Pentium Pro 200MHz oliant 5000 6/166 Pentium Pro 200MHz oliant 5000 for Compaq Network/ Web/NT/Unox, Hard drive Upgrade, Other Parts Solutions.** <b>IBMM</b> <b>binkpad 560 Models</b> 560 P/120 8MB/008B \$call 560 P/120 8MB/108GB \$call 570 P/120 8MB/	http://www.computerlane,com*  Hewiett Packard Printers  DESKJET 1600C \$1279 DESKJET 1600C \$1859 DESKJET 1600C \$1859 DESKJET 340C \$289 DESKJET 400 \$199 DESKJET 680C \$289 DESKJET 820CXL \$479 LASERJET 4W \$1840 LASERJET 5L-FS \$1249 LASERJET 5L-FS \$1249 LASERJET 5L-FS \$1249 LASERJET 5L-FS \$3559 LASERJET 5M \$1689 LASERJET 5M \$1689 LASERJET 5SI \$2665 LASERJET 5SIMX \$3750  HP Desktop & Minitower Systems Vectra XM Series Vectra XM Series Vectra XM Series Vectra UX Series Vectra VX Series

l Pentium
133/150/
166 MHz
Pentium Pro

\*\*Choice of CD ROM, Sound

#### http://www.computerlane.com Vist our web site

NEW	<b>Graphic Tablets</b>
5	& Art Pads

Pro 200MHz

Netserver Lx, Lx2

Netserver LXe

#### **Summa Graphics**

Summasketch III 12x12 2BTN STYL	\$239
Summasketch III PRO 12x18 4BTN	\$460
Summand BLOLOC WHO Butter	CH 000
Summagrid IV 24x36 W/16 Button	
Microgrid Ultra 24x36 16BTN ,	
Microgrid Ultra 36x48 16BTN	
Microgrid Ultra 44x60 168TN	\$2898
WACOM	

Artpadil 4X5 Ultrapen PC.	\$144
Artpadil 4x5 Dabbler PC w/Ultra	\$166
Artz II 12x12 w/Ultra Pen PC/MAC	\$425
Artz II 12x18 w/Ultra Pen PC/MAC	\$640
Artz II 18x25 w/Ultra Pen PC or MAC \$	1790

#### Adaptec SCSI Cards

Total connect AVA-1515 kit	188
AHA-2940 host adapter kit \$	132
PCI Master AHA-2940 kit St	223
Slim SCSI APA-1460\$	151

#### **Recordable & Optical Hard Drives**

#### Recordable

Pinnacle RCD 5040 (internal) \$824
Pinnacle RCD 5040 (external)
Pinnacle RCD 5040 (internal)         \$824           Pinnacle RCD 5040 (external)         \$729           Creative Lab Buster CDR-4210         \$599           Optical Mard Drive         \$599
Ontional Morri Drive

abereat traite pitte
Pinnacle Vertex 2.6GB (internal) \$1345
Pinnacle Vertex 2.6GB (external)\$729
Panasonic 650 rewritable optical \$499

#### NOVELL

Red OR White OR Upgrade			
Netware		5/10 user	
Netware	3.1/4.1	10/25 user	
Netware	3.1/4.1	50/100 user	

Netware 3,1/4,1 250 user \$call Intranetware ECIAI

**Upgrade Prices** 5/10 user Intranet upgrade \$340/599 25/50 user Intranet upgrade \$1015/1335 100/250 user Intranet upgrade \$1875/3335

#### **Intranetware Prices** 5/10 user Intranet

10/25 user Intranet

#### **Hard Drives** Special

Quantum Ultra SCSI-3 2.1GB ...... \$402 Seagate ST31621a 1.6GB IDE ...... \$223 Seagate ST15230N 4.29GB SCSI-2 ...... \$987 Seagate ST41080N 9GB fast SCSI-2 ..... \$1965 Seagate ST32550N 2.14GB fast SCSI-2..... \$734

# Computerlane Inc.

\*\*Call us for

Price and Configuration\*\*

Outside California: 1-800-526-3482 Inside California: 818-884-8644 · Fax: 818-884-8253 E-mail: ssolim01@sprynet.com or comlane@instanet.com 7500 Topanga Cyn Blvd., Canoga Park, CA 91303 Hours: Monday - Friday 9-6, Saturday 10-5

#### 152 BYTE JANUARY 1997



#### NETWORK ADAPTERS & HUBS

Scall

Scall

Scall

\$750/1402

\$2480/3340

3com pci combo
network cards, switches** **Call for updated prices**
PCMCIA Products
Xicom pc ce2 10bt credit card adapter\$136 Xicom pc ce2 10bc credit card adapter\$171 Xicom pc com-28bt modern+10-base-T\$296 Megahertz 28.8 credit card modern\$232 Megahertz Ethernet XJACK XJ108C\$149 Megahertz Ethernet XJACK XJ108T\$106 Megahertz Ethernet XJACK XJ108T/020\$2150 **Call for updated prices**
MODEMS
Hayes Accura 336 (external)         \$139           Hayes Accura 336 (internal)         \$120           Hayes Accura 336 (internal)         \$239           Hayes Accura 336 (internal)         \$224           US Robotics 33.6k (internal)         \$224           US Robotics 33.6k (external)         \$167           US Robotics 33.6k (winternal)         \$167           US Robotics 33.6k (winternal)         \$167           US Robotics 33.6k (winternal)         \$109
**also carry zoom,
Motorola, Practical Call for updated prices**
JAZ & ZIP DRIVES           JAZ 16B Ext. SCSI PC/MAC Exil         \$459           JAZ MAC 16B 5-Pak Cart         \$419           JAZ MAC 16B Single Cart         \$104           JAZ PC 16B 5-Pak Cart         \$419           JAZ PC 16B 5-Pak Cart         \$419           JAZ PC 16B 5-Pak Cart         \$104           JAZ PC 16B Single Cart         \$104           ZIP PC 100MB Parallell Port         \$call           ZIP PC 100MB Internal SCS1         \$call
Academic Deals Save up to 70%

on Microscoft Products Atn: Students/Teachers/ **Education Institutes** WIN NT 4.0 in stock MS Office Pro WIN 97

Authorized Service & Parts Center for IBM, COMPAQ, TOSHIBA, HEWLETT PACKARD

\*\*\*We carry all parts in stock\*\*\*



7 Journey • Aliso Viejo, California 92656 **FSI SALES HOURS** Monday - Friday: 6am - 6pm • Saturday, 7am - 4pm TECH. SUPPORT HOURS Monday - Friday • 7am - 5pm Technical Support: (714) 448-7770 All hours Pacific Standard Time

Circle 202 on Inquiry Card (RESELLERS: 203).

vw.firstsource.com

ODV

orly and res



# Take the quickest route to healthcare Information Systems solutions

n today's dynamic healthcare climate, decisionmakers can't afford to get lost while searching for the right Information Systems solution.

MDB Information Services—an alliance with Datapro Information Services Group and MDB Information Network—delivers the break you've been looking for. We're the only worldwide, comprehensive provider of immediate, actionable data for purchasing Administrative Systems, Clinical Support Systems, Client Server Technology, and Network Integration.

MDB Information Network members annually save more than two to three times their membership cost to MDB Information Services by relying on MDB's up-to-the-minute acquisition and analysis of information on hundreds of Information Systems products and services.

#### **Plus Added Value**

MDB Information Services also delivers:

- Information technology
   briefings/strategic planning
- Custom RFP electronic templates to speed response
- Cost-benefit analysis of systems and technologies
- Success Matrix to measure process improvement
- Access to Consultation Center and on-line services

#### Call 1-800-687-0001



MDB INFORMATION SERVICES An alliance with Datapro Information Services Group, Andersen Consulting, and MDB Information Network

#### **Administrative Systems**

General Financials to Utilization Management, Ancillaries including Home Health and Long-term Care.

#### **Clinical Support Systems**

ER, Laboratory, Pharmacy, Radiology, Physician Management Systems, Clinical Pathways, and more.

#### **Client Server Technology**

From Workstations to Telemanagement, Scheduling to Network Management.

DATAPRO

#### **Network Integration**

Network Operating Systems to Community Health Information and beyond.







# Their Solutions. Micro Solutions.



Play CD-ROM programs, audio CDs, or use a PD cartridge for additional on-line storage.

Sure, you need to add function to your computer, but you don't need all those machines cluttering up your desk. The backpack pd/cd is a 3-in-1 mass storage solution that gives you a CD player and a removable cartridge storage drive. Backs up your

hard drive, too.

than magnetic cartridges, and can store

650MB. Also, they can't be accidentally

expansion slots for something else.

Now, just in case you're not up on PDs (optical Phase Disks), they're a new kind of media you can read, write on, erase and remove an unlimited number of times, PDs look a lot like CDs, cost less

erased by magnetic fields.

Pack your files and tote them from PC to PC. Plugs into any IBM-compatible notebook or desktop.



Standard 650MB optical disks can be erased. Use over and over.







**MicroSolutions** The port-ability leader.

Ph: 800-295-1214 (US and Canada) or 815-756-3411, Fax: 815-756-2928 Internet: www.micro-solutions.com

Available through computer dealers, computer superstores, and mail order catalogs.

of those other solutions!

Seagate Software is a trademark of Seagate Technology, Inc. Circle 204 on Inquiry Card (RESELLERS: 205).

Another good thing is the easy installation. Plug the

And best of all, the backpack pd/cd is half the price

backpack pd/cd into your printer port and your printer

into the backpack. That's it. Save your precious few

WE WILL TRY TO MATCH (		FOR LATEST PRICING!!
FROM QUALIFIED FIRMS	MEMORY	WARRANTY OPENI NO SURCHARGE FOR MC, VISA AE & DISCOVER
HOT BOX SPECIALS	IBM PS/1, PS/2 MEMORY MODULES           Aptin 300, 500 Sints         Alleg SMsg 718/kg 728/kg         34/56718/219           Aptin 300, 500 Sints         Alleg SMsg 718/kg 728/kg         34/56718/219           Aptin 300, 500 Sints         Alleg SMsg 718/kg 728/kg         34/56718/219           Aptin 30, 500 Sints         Alleg SMsg 718/kg 728/kg         34/56718/219           Aptin 30, 500 Sints         Alleg SMsg 718/kg 728/kg         34/56718/219           Aptin 43 Sints (Linits)         Alleg SMsg 718/kg 728/kg         34/587118/219	BATTERIES * * CALL FOR NOTEBOOK AND LAPTOP BATTERIES * *
Compag contura 400, 4Meg\$49"	Adhua Yoo Scristi (parti) 4446g/Mahay1644ag/232Mag 34529/118219 Adhua A Sarris (parti) 4446g/Mahay1644ag/232Mag 34529/118219 Adhua C Sarrias (EDO, parti) 4446g/Mahg/1644ag/232Mag 34559/1462/49 Adhua M Sarres 4446g/Mahay1644ag/23Mag 34559/1462/49 (2 538 Modes 657)-8576 444ag/Mahay23Mag 34569/118219	Compaq, IBM, Toshiba, Epson, AST, Ti and More!! AcerNote 730-789 — \$129 Compaq Contern 3/25, 4/25 — \$119.00
4 x 8-70	C 30 Mode 657 (100)         parson         Adaptility (100)         parson           PC 340 (2005 102)         (100)         parson         Adaptility (100)         parson           PC 340 (2005 102)         (100)         (100)         Adaptility (100)         parson         par	Compaq Centura Aero — \$109.00 Compaq Contura 410, 420, 430 — \$109.00 Enson ActionNote 800, 886C, 680C — \$134.00
Thinkpad 750, 720, 700, 360, 355 4Meg	PC 350 Mode 587 (ED), pars) 4446/5846/21046/2214eg 39153144/219 PC 350 446/97459/5446/2124/258 44459/1242/29 PC 350 446/97459/5446/2124/258 44459/1242/258 PC 350 Models 5875-5875 (pars) 446/97456/2584eg 4499/97259	MEC Versa 5, V — 5119.00 NEC Versa 5 — \$119.00 Toshiba 513 and 400 — Cali
1 x 9-80	PC 750 Models 6855-6865 (pains) 44Ang/83Leg/15Ang/22Mng 4949/139259 PC 750 Model 6857 (500, pains) 44Ang/83Leg/15Ang/32Mng 3939/144/219 PC Farm 310 1111111111111111111111111111111111	Toshiba 1900, 1910, 1950, 1060 — \$119.00 Toshiba 2400, 4700, 4800, 4900 — \$119.00 Toshiba 2100 Series — \$121.00
NEC Versa, 4Meg	PS 1, 20 Pn Smma 17/Meg/4Meg 12,79 PS 1, 22 Pn Smma 4Meg/5Meg/12Meg 45/79/139/49 PS 2, 555X, 655X 4Meg, 44/29 PS 2, 35,53X, 56, 57 4Meg/8Meg 48/75	
Epson 650C, 4Meg	AS 2 BSXP (ECC, pars) 4402 PS 2 Server 95, 158, 235 (ECC, pars) 44002 Steery (154), 237 (2300) 557/91 (150.24) Call for All Rise 4000 Misminy — Call for All Yakapooli Mismony	MODEL         AMT. UNRADAED         MANU. PART.4         PHOE           Inter Sking-PSA         Sking-PSAS (String), sking, 750, 750, 750, 750, 750, 750, 750, 750
	IBM NOTEBOOK & LAPTOP MEMORY Thragad 356, 535, 350, C CF Weg/Blag: Gildeg 45r(09189 79209	14500 C 1460 14700 1990 C 11910 11950 (3.3 v) 404eg PC-PA2018U 69.00 14500 C 14600 14700 11900 C 11910 11950 (3.3 v) 804eg PC-PA2018U 79.00 14000 C 1460 14700 1900 C 11910 11956 (3.3 v) 644ec/224ee PC-PA2018U 159/279
CACHE MEMORY CACHE MODULES	Thinkpad 365X, 365XD 8Meg/16Meg/22Meg 109/189/539 Thinkpad 500, 510CS 4Meg/8Meg/16Meg 79/109/219	TSUDDCT         TRAD         Allegistation(State)         PC-PA2019U         Bit1110/170400           7160, 165, 118, 115         Allegistation(State)         PC-PA2019U         Bit110/170400           7160, 165, 118, 115         Allegistation(State)         PC-PA2019U         Bit110/170400           7160, 165, 118, 115         Allegistation(State)         PC-PA2019U         Bit110/170400           7160, 165, 118, 115         Allegistation(State)         PC-PA2019U         Bit110/1704000           760, 110, 115, 423, 423         Allegistation(State)         PC-PA2019U         Bit110/1704000           760, 110, 115, 423, 424         Allegistation(State)         PC-PA2019U         Bit110/1704000           760, 110, 115, 423, 424         Allegistation(State)         PC-PA2019U         Bit110/1704000           760, 110, 115, 115, 424, 424         Bit49, 116/80, 423Meg         PC-PA2019U         PC-PA2019U           760, 110, 115, 115, 115, 115, 115, 115, 11
Hud - 659 600 550 2006 (100 pull) Papeline Barry Caster Module (2024) 9,00 450 425 400 500 - (2024) 137 - 1400 950 - 512X (160 pil) Pipeline Barry Caster Module (40) - 1100 900 B.D.	Thinkaga (201, 701C)         4Mag(3Mag)(T6Mag)(25Mag)(25Mag)(25Mag)         D91931169/743           Thinkaga (201, 701C)         4Mag(3Mag)(T6Mag)(25Mag)(25Mag)         43/03/178/33           Thinkaga (255C, EE, CD, CS)         4Mag(3Mag)(T6Mag)(25Mag)(	
SK4 - BD) 700 B00 companies where we wanted		MODE.         Control of the state of
ndividual D-RAM Chips	Descare 46/25, 33, 50.         2Meg/BLAg/32Meg         38/99/249           Descare 3/25, 33, 4/755, 66         2Meg/BLAg/32Meg         39/99/249           Descare 3/25, 33, 4/755, 66         2Meg/BLAg/32Meg         39/99/249           Descare 3/25, 33, 4/755, 66         2Meg/BLAg/32Meg         39/99/249           Descare 3/25, 33, 50.         2Meg/BLAg/32Meg         39/99/249           Descare 3/25, 33, 50.         2Meg/BLAg/32Meg         39/99/249           Descare 3/25, 30, 67.         2Meg/BLAg/32M	ACERIKesa Lipit 326, 358, 359, 361 (pairs) Adap 20 Marg 20 Mar
MEMORY FOR BM & APPLE 5045 0015 7545 0015 10015 50287-X1 49.00 Magai - 550 410 120 200 80387-DX (Does All) 49.00	Design 450, 4100, 575, 590, 5100, 5133 Design 575, 512, 550, 5100, 5133 Design 575, 512, 5133, 5150, 5160 (EDD, part) Helpsthor 575, 512, 5133, 5150, 5160 (EDD, part) Design 2009, 4000, 6000 Series (EDD, part) AllegitMedCather 3284e (2009) Design 2009, 4000, 4000 Series (EDD, part) AllegitMedCather 3284e (2009) Design 2009, 4000, 47500 Control 2008, 4240, 4246 (2009) Design 2009, 4000, 4000 Control 2008, 4240, 4446 (2009) Design 2009, 4446 (2009) Design	Autor & Earling         Autor & Earling         Autor & Earling         Autor & Earling           Autor & Earling         Autor & Earling         Autor & Earling         Autor & Earling           Autor & Storen         Autor & Earling         Autor & Earling         Autor & Earling           Autor & Storen         Autor & Earling         Autor & Earling         Autor & Earling           Autor & Storen         Autor & Earling         Autor & Earling         Autor & Earling           Autor & Storen         Autor & Earling         Autor & Earling         Autor & Earling           Although & Change & Cha
Hittiger (a) P1 - 12.30         11.00         12.00         -         Intel SX (Does AN)         49.00           Schriftpar Do,         -         25.8         53.6         50.8         Intel SX (Abob)         39.00           Schriftpar Do,         -         5.8         -         Lowest price on Intel overdrive chips           Schriftpar Do,         -         5.9         -         Lowest price on Intel overdrive chips           Schriftpar Do,         -         5.9         -         Lowest price on Intel overdrive chips	Designo X, (pars) 44kg/34kg/14kg/32kg/34kg/34kg/34kg/34kg/34kg/34kg/34kg/34	Antron 1475         15:30         Adapt 11:6         -13:31:10           Alf Accessing JP, 12:00:20         Matery Tables (2014)         99:17:00:20         99:17:00:20           Aff Accessing JP, 12:00:20         Matery Tables (2014)         99:17:00:20         99:17:00:20           Aff Accessing JP, 12:00:20         Matery Tables (2014)         99:17:00:20         99:17:00:20           Aff Accessing JP, 12:00:20         Matery Tables (2014)         99:17:00:20         99:17:00:20           Aff Tables JP, 12:00:20         Matery Tables (2014)         99:17:00:20         99:17:00:20           Aff Tables JP, 12:00:20         Matery Tables (2014)         99:17:00:20         99:17:00:20           Aff Tables JP, 12:00:20         Matery Tables (2014)         99:17:00:20         99:17:00:20         99:17:00:20           Aff Tables JP, 12:00:20         Matery Tables (2014)         Matery Tables (2014)         99:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         12:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         99:17:00:20         12:17:00:20         12:17:00:20         12:17:00:20         12:17:00:20         12:17:00:20         12:17:00:20         12:17:00:20         12:17:17:
Statistica         Tico         Tico         Tico         Tico         Cyrix 330         Cyrix 330         Cyrix 330         Cyrix 330         Statistica         Cyrix 400X \$79         Cyrix 330X \$39         Cyrix 400X \$79         Cyrix 40X \$79	Presario 5228, 7116, 7152 44591709219 4506 (3017) 4506 500 52786 54591709219 54591709219 54591709219 54591709219 54591709219 54591709219 54591709219 54591709219	NOTE         And I. PART         PECT           ACCESSING TOCK, TOCK, TOCK, TANC, TANG, Hang, Hang, Mang, M
Make Your 486 Run like a Pentium®	Prolant (500, (5006) (paint) 44/bg/34/bg/35/4/bg/35/4/bg/35/4/bg/33/4/bg/35/2/bg/35/4/bg/35/2/bg/35/4/bg/35/4/bg/35/4/bg/35/4/bg/35/2/bg/30/2/bg/30/2/bg/30/2/bg/30/2/bg/30/2/bg/30/2/bg/2/bg/2/bg/2/bg/2/bg/2/bg/2/bg/2/b	Callot Priors 4000-2000         Security (Security Control Contreconte Control Control Control Control Contreconte Con
Out performs Inter overdrive Pentium 83	France Jobs, 2000, 2001, 2013)         Comport Protocol, 2000, 2001, 2013)         34469           France JCSS, 2014, 465         ZMing 1Marg 13Marg 13Marg 12Marg, 2016g         34469           Protocal Science JL, MT         Marg 23Marg 13Marg 13Marg 12Marg, 2016g         34561129229           Protocal Science JLD, 5120, 5130 (carst)         4Marg 23Marg 13Marg 12Marg 23Marg 13Marg 13Mar	DEC Fulsa, Utra Helica         Adap State / Marka         Gen 1001170           OC relice of Dec Address         Adap State / State         Adap State / State         Adap State / State           Def Address         Marka / State / State         Adap State / State         Adap State / State         Adap State / State           Def Address         Marka / State / State         Adap State / State         Adap State / State         Adap State / State           Def Address         Marka / State / State         Marka / State / State         Adap State / State         Adap State / State           Def Address         Marka / State / State / State         Adap State / State / State / State / State         Adap State / S
ABILS SONS NAME TONS ABILS TONS	Primus 555; (UK: 105; STBAK (pairs)         444eg SMeg SMeg S2Mec         35650116239           Protext 5504X, S1204X (pairs)         444eg SMeg SMeg S2Mec         35650116239           Protext 5105; MSI (pairs)         4Meg SMeg SMeg S2Mec         35650116239           Protext 5105; MSI (pairs)         4Meg SMeg SMeg S2Mec         35640116239           Protext 5105; MSI (pairs)         4Meg SMeg SMeg S2Mec         39640116239           Protext 5105; MSI (pairs)         4Meg SMeg SMeg S2Mec         39640116239           Protext 5105; MSI (pairs)         4Meg SMeg SMeg S2Mec         39640116239	CIC Hildson, Uma Hillionis         Autor Status (1994)         Control (1994)           Control (1994)         March Status (2004)         B5124259           Control (1994)         March Status (2004)         B5124259           Diral Lattace XX, L. (X.)         March Status (2004)         B512459           Diral Lattace XX, L. (X.)         March Status (2004)         T1911979           Diral Lattace XX, L. (X.)         March Status (2004)         T1911979           Diral Lattace XX, L. (X.)         March Status (2004)         T1911979           Diral Lattace XX, L. (X.)         March Status (2004)         T1911979           Diral Lattace XX, M.         March Status (2004)         T1911979           Diral Lattace XX, M.         March Status (2004)         G19101678           Lattace XX, M.         March Status (2004)         G19101787           Lattace XX, M.         March Marc
etallog s 9 (3 chap) 41.00 39.00 39.00 - 18Mag s 9 (3 chap) 179.00 163.00 169.00 -	COMPAQ NOTEBOOK &	
72 PIN SIMMS (FPM, EDO) DIMMS (168 pin)	LAPTOP MEMORY Armada 1120, 7 Meg 16Meg 127Meg 64Meg 119196/GHCg4	Hitachi G-Seriez Billeg/Telleg/2019g Billeg/2019g Billeg/2019g T28/26US18
12 x 30 2 mg 36 00 34 00 34 00 2 x 84 16Marg 111,90 mee x 84 mg 44 00 39 00 39 00 4 x 54 32Marg 225 00	Armas 1120, 7         Million 104/eg 22/hillion         1199198/Cs1Carl           Mamba 1130, 4120, 4130         Billion/Tolking/23/hillion         Carl           General 423, 413         44/key/Million/Stafeg         7/M/97/65           Contral 425, C, C/r         44/key/Million/Stafeg         7/M/97/65           Contral 425, C, C/r         44/key/Million/Stafeg         7/M/97/65           Contral 4205, C/R         45/Key/Million         7/M/97/65           Contral 4205, C/R         2004, 410/Key         1/M/97/65           Contral 4205, C/R	Lasmark SE10 Aldern SMan 79/119
1x 36 32 mg 249.00 344.00 244.00 6x 38 54 mg 539.00 684.01 689.00 BELL DPTIPLEX, DAPRO 200 1x 32 4 mg 34.00 29.00 39.00 32.97 ECX, EDO Manag 106.09	Conturs 420C, 420CH, 430C, 430C, 430CA         4Mag/Stateg/15Mag/24Mag         49/79/159/233           Conturs 4A0C, 420L, 430C         4Mag/Stateg/15Mag/24Mag         66/99/169           Efficiency 420C, 420CH, 430C, 430CA         8Mag/Stateg/15Mag/24Mag         66/99/169           LTE Elite 4145C, CX, 475CK         4Mag/Stateg/15Mag/24Mag         48/99/15Mag/24Mag	Micron Transport Persport Micros Micro Ball or Sondbook 4Mig SMag 16 Mag 17 Micros Micro Ball of Sondbook 4Mig SMag 17 Micro Ball of Sondbook 41 Mig SMag 17 Micro Ball of Sondbook
4 x 31 16 mg 109 x0 104 x0 104 00 33/V FCC, ED0 32/Meg 328.00 8 x 33 37 mg 199 x0 186 00 1186 00 33/V FCC, ED0 44Meg 709 x0 16 x 32 4 mg 509 00 493 00 999 00 16 x 32 4 mg 509 00 493 00 999 00	LASER PRINTER MEMORY UPGRADES	Matters Barton Schulzberr Barton Lin Weigerberg 1988         7/31 1300           Morald Barton Schulzberr Barton Lin Weigerberg 1988         7/31 1300           Morald Barton Schulzberr Barton Lin Weigerberg 1988         6/31 1300           Morald Barton Lin Weigerberg 1988         6/31 13000           Morald Barton Lin Weigerber
2 x 32 8 mg ED0 54 90 49 00 49 00 J.JV SOMAM SMing 108,00	第01mm 500 (51 645 59 69	Diverti Echor (P.)-P.133 (part) 444g344g1044g 286.365172421 Parkard Bel Stateman Parkard Bel Stateman Paradonic P./.219, D550 (http://www.stateman.com/statem stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/stateman.com/s
	Constant State - 123 - 223     Constant State - 123 - 223     Constant State - 199 - 199 - 199 -     Constant State - 199 - 199 - 199 -     Constant State - 199 - 199 - 199 -     Constant State - 199 - 199 - 199 -     Constant State - 199 - 177 - 177 -     Finant 190 - 190 - 171 - 177     Finant 190 - 190 - 199 - 178     Finant 190 - 190 - 199 - 178     Finant 190 - 190 - 199 - 199     Constant State     Finant 190 - 190 - 199 - 199     Finant 190 - 190     Finant 190 - 190     Finant 190	Bayer Minima, all models         Heing Stear, Tolking, 2000g         Coll           Samson, Sama Bilo         BAND, TANAN,
1990 1990 1990 24900 AST MEMORY		Starp 8150 8559 8566 7700 7760 4Mag 1946g 69718
	HP 35/	Surg 2012         BADI (RAD)         4446 (BADI)         647 (147) (BADI)           Surg 2012         BADI (SAD, SADI)         4466 (BADI)         687 (147) (BADI)           Surg 2012         BADI (SAD, SADI)         4466 (BADI)         687 (147) (BADI)           Surg 2012         BADI (SADI)         4466 (BADI)         687 (147) (BADI)           Surg 2012         BADI (SADI)         648 (147) (BADI)         687 (147) (BADI)           Surg 2012         BADI (SADI)         648 (147) (BADI)         688 (147) (BADI)           T 4000 (1400)         1400 (1400)         648 (140) (BADI)         648 (140) (BADI)           T 4000 (1400)         1400 (1400)         648 (140) (BADI)         648 (140) (BADI)           T 4000 (1400)         1400 (1400)         648 (140) (BADI)         648 (140) (BADI)         648 (140) (BADI)           T 4000 (1400)         1400 (140) (BADI)         648 (140) (BADI)         648 (140) (BADI)         648 (140) (BADI)           T 4000 (1400)         140 (140) (BADI)         140 (140) (BADI)         648 (140) (BADI)         648 (140) (BADI)         648 (140) (BADI)           T 4000 (1400)         140 (140) (BADI)         140 (140) (BADI)         648 (140) (BADI)         648 (140) (BADI)         648 (140) (BADI)           T 4000 (1400) (BADI)         140 (140) (BADI)         14
Advances Advances (600 Advances (800 TARA) (7840)))))))))	Per pengang daw, sawa, Bal, saka, sawa - 44 HP Deskipt (2000; *2000CP 3947 89 HP Panipt X1, 300 54 69 144 299 -	Ti Addo, Ti Addo, Ti Addo, Ti Addo, Addo, Ti Addo, Star, Star
Bravo MS-1 6130 (pains)         4Merg/Billeg/FBMerg/32Merg         34/93124/229           Manhattan G, Y (pains)         8Merg/32Merg         69/129/239           Primmia 4733, 4/50, MTE 433 (pains)         4Merg/4Merg/32Merg         69/129/239	Konica LP-3110, 2115 119 188 229	Tarting and matter         Adda gattage Tarting Statege Stateg
All Other Madula Azailable	NEC 95, 97	Control 13-30         7.992-91         7.992-91         7.992-91           Control 35-30         Total State         7.992-91         7.992-91         7.992-91           Control 35-30         Control 35-30         Control 35-30         7.992-91         7.992-91         7.992-91           Control 35-30         Control 35-30         Control 35-30         Control 35-30         7.992-91
Reacy 5010 7010, 7020 9010, 9022 (pairs) 4Mag/8Mag/16Mag/32Mag 33468/119/239	Dia 4005 4005 4105 4105 4105	PCMCIA VERSION 2.0
We Carry All NEC Memory	Packard Bel 9415 - 139 - 229	S-RAM Cards IM/EG 3119 6X CD Rom 3398 S-RAM Cards IM/EG 199 8X CD Rom 449 28.8/14 4 Datu/Fax Modem 159 \$CEN (ps // 139 14.4/D014.400 Datu/Sax Modem 59 4x86 Card 24
HEWELLETT PACKERD MEMORY	Panasenic 4440, 5410, 6500 79 99 153	Preserviter Card (16A Stor)         10         Multimetia Comes, Sound SC3         479           Lan Ethernet (Coax), (10 Eax)         19         System         479           28 B Comm, from Sample w/SimpLack 219         316 Data Come Card 33 5144 Element         399           FLASH RAM (ATA)         Worts with Digital Cameras Kadak 02-50 & More         400           4 Meg-139         8 Mog-199         16 Mog-279         20 Not Arta-CaLL
Netlander 5/75L5 - 5/131 L54 (pars) 404p/84kg 164kg 124kg 4973/139/249	Macrosoft Press         80         128         189         329           Macrosoft Press         78         118         329         329           CUSTOMER SERVICE & TECHNICAL:         OPEN M-F, 9-4 PST	4 Meg-139 8 Meg-199 16Meg-299 20Meg-379 NON ATA-CALL
Pedidita 59101170 (Jara) Alay 9946-1946-9 (Zilley, d. 7313 (State) Alay 9946-19402 (Zilley, d. 7313 (State) Werra VV, State (M. 2002) (Jara) Alay 9446-19460 (Zilley) Werra VV, State (Jara) (Jara) (Jara) (Jara) (Jara) (Jara) (Jara) (Jara) Werra VV, State (Jara) (	All products brand new & guaranteed • We buy excess inventory Trademarks are registered with their respective companies.	SCADATE         MAXTON         WESTENDI CIGITAL           12 GrG         \$207         1.0 GrG         7850 AV         \$179         850MH         AC2850         \$180           21 GrG         229         1.2 GrG         7250 AV         \$179         12 GrG         AC2850         \$210
We also sell Memory for: Dell, Gateway, HP, DEC Sup Zepith Acer NEC and Epson		16 05 238 16 06 451600 258 2065 278 2168 539 22 06 538 HARD DRIVES FOR LAPTOP & NOTEBOOK
DEC, Sun, Zenith, Acer, NEC and Epson MO SURDWOOL FOR MATERIAND AREX, VISI ON DISCOVER PURIDANSE OREDIS ACCEPTED FROM YORFLOW 2005, DUPHAMINI AT A INSTITUTION C AROMA ON BUT 2015 AVE MERICE & 2015 March 1996, APRIL 2015 AVE MERICE & 2015 March 1996, APRIL 2015 AVE MERICE & 2015 March 1996, APRIL 2015 AVE AVE AND AVE AND AVE AND AVE AND AVE AND AVE AVE AND AVE AND AVE AND AVE AND AVE AND AVE AND AVE AVE AND AVE AND AVE AND AVE AND AVE AND AVE AND AVE AVE AND AVE AND AVE AND AVE AND AVE AND AVE AND AVE AVE AND AVE AND AVE AND AVE AND AVE AND AVE AND AVE AND AVE AVE AND AVE AND AVE AVE AND AVE AND AVE AVE AND AVE	TDADE.	IBM         MEC         LINVERSAL FOR ALL           THHORPAD 255, 365, 370         Venu E, Y, M, P - 13, GUG         9759         NOTHODE AND LAPTOR           759, 755 - Brown         3409         21, GUG         543         543
Address and a set of the address terms to be approximate and address the address terms and address and address and address and address		21 G/G 889 13 G/G 768 21 G/G 849 THORPAC 760 - 13 G/G \$700 TOSHIDA COMPAC 04 1700-4800 - 18 Charles 5499
Certain restrictions upply. All prices final on date of sale	22825 Lockness Avenue • Torrance, CA 90501	LTE 5000 3100-410m \$519 13 G/G 785 1.3 G/G 665 Tecra 1700 - 810mg 8749 2.1 G/G 910 1.3 G/G 8259
AX: 310-539-5844 SECURITY WILL CALL WINDOW CALL WINDOW TOLL FREE	1 = 800 = 433 - 3726 ESTA (US and Canada) = 3726 ESTA 1985	
Sales/Orders: latradesis@aol.com	Customer Service: latradecsd@aol.com	Price Inquiries: latradeing@aol.com

Circle 226 on Inquiry Card (RESELLERS: 227).

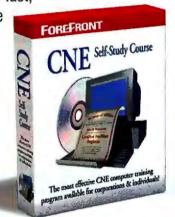


he first *100%* Computer Based Training (CBT) program on CD-ROM to fully prepare you for Novell's CNE exams. Its innovative design provides fast.

effective and convenient training to anyone wishing to become a Certified NetWare Engineer, even when hampered by a busy schedule. Our CNE CBT allows you to learn and practice *everything* you'll need for full NetWare certification.

Novell Netw

- All on one CD
- Interactive NetWare simulation for hands-on exercises
- Study at your own pace
- Hundreds of practice questions
- Priced below competitive products
- Everything you need to prepare for Novell's tests!



#### DON'T PUT YOUR CAREER ON HOLD ANY LONGER! GET THE CNE SELF-STUDY COURSE AND GET CERTIFIED...FAST!

#### **COURSE MODULES INCLUDE:**

- Administration v3.1x
- Advanced Administration v3.1x
- 3.1x Installation & Configuration (#802)
- Service & Support for NetWare (#801)
- TCP/IP Transport for NetWare
- Networking Technologies
- NetWare 3.1x to 4.1 Update.

\*NetWare 4.1 course also available

#### Added Bonus!

The CNE Self-Study Course comes with the full version of the required Micro House Technical Library.™



#### The ForeFront A+ CERTIFICATION Self-Study Course™

...is the first 100% Computer Based Training (CBT) program on CD-ROM designed to fully prepare you for the A+ Certification exams. This hands-on self-study course will give you all the technical material, knowledge,

interactive exercises, and confidence you'll need to pass your exams and excel in today's competitive PC repair marketplace!

#### CONVENIENT!

ForeFront's A+ Certification Self-Study Course™ gives you flexibility and portability unmatched by traditional training methods. You'll study at your own pace using our easy to follow, step-by-step format. Study whenever and wherever it's convenient for you!

- All on one CD
- Interactive simulations
- Study at your own pace
- Hundreds of practice
   questions
- Priced below
   competitive products
- Everything you need to prepare for the exams!

#### Free Technical Support • Next Day Shipping • Performance Guaranteed Call for Special Discount Pricing Today!

-800-653-4933



NUN

(813) 539-7283 • FAX (813) 531-0200





Circle 211 on Inquiry Card.

18820 U.S. Hwy. 19 N., #215 Clearwater, FL 34624

Copyright @1996 ForeFront Direct, Inc. All Rights Reserved, ForeFront CNE Self-Study Course and ForeFront A+ Certification Self-Study Course are trademarks of ForeFront Direct, Inc. The foreFront Logo is a trademark of the ForeFront Group, Inc. All other trademarks are the properties of their respective holders. ForeFront Direct, Inc. is a subsidiary of ForeFront Group, Inc.



Benefits-

Features

# Peatures: Peatures: Outors of Outors of Outors of Point Content Data Faster Performance Test Cable Integrity Extra Heavy 26 Gauge Wire, 50 & 68 Pin FAST SCSI Cables 20MB/sI Over 60 Cable Styles In Stock

39

Benefits: Teflon Custom Internal Cables

Silver Wire Improves Signal Quality
Features:
 Perfect 90 Ohm Impedance Match

Triple Pronged Connector With Gold contacts
 Custom Internal Cables in 1 DAY!



3101 Whipple Rd. • Union City, Ca. 94587 • Ph: 510-471-6442 • Fax 510-471-6267

Gold External Ultra SCSI Cases

Custom Enclosures in 1 Day for Raid & Arrays

om.

Benefits: • Ultra SCSI Custom Teflon Cable Installed

Active Digital Ultra SCSI Echo / Repeater

Doubles the Ultra SCSI Cable Length (up to 18

Models Available for all SCSI types (Int. & Ext.)

Ultra Fast Performance for Added Capabilities

Diagnostic Capabilities • 30u" Gold Contacts

Fixes Ultra SCSI External Cable Problems

Active Termination and Signal Purification

Circle 212 on Inquiry Card (RESELLERS: 213).





not included Supports 64-bit

- X86 compatible
- processor with 16K8 write-back cache 100 and 120MHz core speeds with 33, 40 and 50MHz bus options (BIOS written before 1995, will only work with AMD CPUs)

Includes manual and 3.5° utility/test disk

131941 Upgrade adapter for 586 CPU......\$49.95 **PCMCIA Type II Combo** 

SPECIAL

**BNC/UTP Ethernet Card** Minimum requirements: IBM compatible PC with 386SY

one type II PCMCIA socket, BNC/UTP Ethernet connectivity, PCMCIA

release 2.1 compliant card services 10Mbps speed in 10BaseT and 10Base2 format 132581 PCMCIA network card... \$99.95



Print mode jumper selectable

132214 2-port printer card.

\$39.95 **High-Speed Serial Card 4 Serial Ports** 



 Four serial ports; two each DB9M and DB25M High-speed 160550 16 byte FIFO

#### IROs: 3, 4, 5, 7, 9, 10, 11, 12, 15 Includes cables and instruction sheet 132572 4-port hi-speed serial card.

**Dynamic RAM SIMMs** 

\$49.95

5:30am - 5:30pm PST

VISA

http://www.jameco.com

Call 1•800•831•4242 to order today!





developers to quickly troubleshoot and isolate component-level failures. Combines hardware and firmware (on-board software) that will enable you to repair a system that is up to 95% dead.

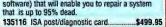
that allows

Mention

V.J.P.#187

system users,

integrators and



SPECIAL

\$89.95

\$149.95

\$119.95

SPECIAL

Circle 207 on Inquiry Card (RESELLERS: 208).

# Lose 500 pounds in 10 minutes



#### with a Rose keyboard monitor switch



P.O. Box 742571 Houston, Texas 77274 TEL 713/933-7673 FAX 713/933-0044 Streamline your computer room by reducing excess equipment. Access up to 256 CPU's from a single keyboard, monitor, and mouse. ServeView is our best-selling switch, has every feature you can imagine, and installs in minutes. Compare price, features, performance, quality, and support and you'll find Rose can't be beat. Call us to discuss your application or to receive your free information kit.



# **MOVING?**

To change your subscription mailing address, please complete the form below and send it to:



BYTE Magazine Subscriber Services, PO Box 555, Hightstown NJ 08520

#### Fax: 609-426-7087

Phone (9 a.m. to 8 p.m., Eastern Time, Monday through Friday): 800-232-2983 (U.S.), or 609-426-7676

Current	Old A	idress:
---------	-------	---------

ccount Number	New Address:	
ame	Name	
PLACE MAIL PLACE MAIL LABEL HE	ING Company RE	
Idiess LABEL	Address	
ty/State/Zip	City/State/Zip	ŚŊ
Please allow up to 8 weeks for this change to become effective.		A Division of The McGraw-Hill Companies

# **Powered By Polywell**

For CAD/CAM, Animation, Video Editing, Internet/Intranet,SQL Servers





### Polywell Computers, Inc (800) 789-8027 www.polywell.com

1461 San Mateo Ave., So. San Francisco, CA 94080, USA Tel: (415)583-7222 Fax: (415) 583-1974 E-Mail: info@polywell.com



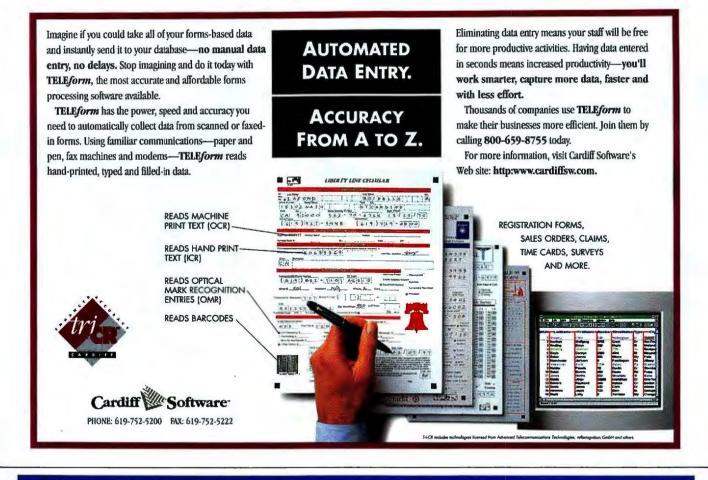




#### Warranty and Support

5-year in-house labor, 2-year standard parts 24-hour tech support, optional on-site service 10-year toll free support, 30-day money back guarantee





### AND NOW FOR SOMETHING COMPLETELY DIFFERENT...

# THE ELEGANT, MODERN DESIGNED ESSENTIA.

An exciting new breed tailored specifically to those who demand a richer Windows NT<sup>™</sup> experience. Feature rich and packed with power to handle complex computing tasks, let the Essentia be your gateway.

With decades of engineering and technical experience, our products and services are consistent with your expectations. For cost effective business solutions, call

800-795-1972

http://www.censuscomputer.com



Census Computer, Inc Setting a higher standard Tel: (818) 839-2838 Fax: (818) 839-2837 email ~ sales@censuscomputer.com Mon-Fri 9:00am-5:00pm P.S.T.

# Suddenly, everybody's switching.

Now with mouse control and password security!

OSCAR's user-definable system nomenclature lets you name servers anything you want, for a more intuitive sense of what's happening where.



View 8 systems - or use the mouse to scroll down to see up to 100\*!

# Get cross-platform keyboard, mouse and monitor switching on-screen—instantly!

#### Introducing OSCAR<sup>™</sup>, the industry's first on-screen menu system offered on all switching systems from Apex PC Solutions, Inc.

OSCAR (On-Screen Configuration & Activity Reporting) allows you to select and control all the systems in your data center with a simple click of the mouse. Using a single keyboard, mouse and monitor, OSCAR lets you access a wide range of hardware such as RS-6000, Macintosh<sup>®</sup>, SUN<sup>®</sup> and HP-9000. Then quickly view current

information and direct system connections.

OSCAR's intuitive, menu-driven commands

take you wherever you want to go, in your

See it all - just the way you want.



With mouse control, OSCAR offers switching at your fingertips.

terms. Now, you can input system names that make sense to you right on the screen. So you can switch platforms and applications at the stroke of a key or click of your mouse.

Discover control you can count on.

OSCAR firmware is installed in all Apex PC Solutions' products. With Apex's new password security, OSCAR adds one more level of protection to your data applications.

Discover why everybody's switching to Apex PC Solutions, Inc. Call us today 1-800-861-5858 or (206) 402-9393. \*when using SunDial™

> Innovation & Technology by Design



#### http://www.apexpc.com

20031 142nd Ave. NE • Woodinville, WA 98072 • (206) 402-9393 • e-mail address: sales@pcsol.com OSCAR and SunDial are trademarks of Apex PC Solutions, Inc. All other trademarks are the property of their respective holders.

# Eco-Logical.

### EPA POLLUTION PREVENTER

### This symbol identifies energy-efficient computers that save you money and reduce air pollution by "powering down" when not in use.

Over 2000 computers, monitors and printers have earned the right to bear the Environmental Protection Agency's Energy Star<sup>s™</sup> logo. These computers are so smart, they go to sleep when not in use and wake up with a simple touch of the keyboard or mouse. Energy Star<sup>s™</sup> Computers don't cost any extra, will save money on your energy bill, and prevent pollution from electricity generation. Be part of the solution and look for this logo when you make your next computer purchase. To receive a list of available products call the Energy Star<sup>SM</sup> Hotline at 202 775-6650.



Buy It And Save.

The lowest flat monthly national Internet rate Macintosh<sup>™</sup> and Windows<sup>™</sup> 3.x/95 compatibility No per minute charges Unlimited tech support 24 hours a day Internet access available in most U.S. cities

### UNLIMITED! UNCENSORED!

	http://w	ww.idt.net/		
> + 2 (2) 2 (2) 4 +				6126
SAVE UP	Monthly Usage	Composerve	1814	IDT
000/_	1.5 Hours per day	\$73.70	\$19.95	\$15.95
MONTHLY	3 Hours per day	\$161.45	\$19.95	\$15.95
WITH IDT	All day	\$1,389.95	\$19.95"	\$15.95

For Web Page Design and Domain Designation coll (201) 928-1000 x4640 For 56K or T1 please coll (800) 573-9438

Com PTXERQEL (Private Stational Action 1999) Stational and Alternative Stationary Distributions of the stationary Distribution and Distribu

SEEQUEST<sup>™</sup> VideoConferencing does a QUICK job of CONNECTING YOU with that SPECIAL PERSON in your life.

In fact, this baby SCREAMS.

MONTHLY

**MIDT Internet** 

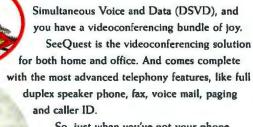
1-800-689-9438

Come face-to-face with SeeQuest<sup>™</sup> and turn your Windows based PC into a fun realtime videoconferencing workstation.

SeeQuest is a complete package that includes the Connectix QuickCam<sup>™</sup> camera, the Connectix VideoPhone<sup>™</sup> software, complete user manuals, and a specially developed KidProof<sup>™</sup> Easy Installation Guide. And SeeQuest's plug-andplay hardware devices get you and your PC

up and running in no-time at all. Add to this picture, the award winning Shark Baby Tiger<sup>™</sup> Telephony/Modem Card with Digital

www.sharkmm.com



So, just when you've got your phone etiquette perfected, it's time to put on a brave face. Order your SeeQuest VideoConferencing Kit today.

Call 1-800-800-3321.

BLACK & WHITE COLOR \$369 MSRP \$479 MSRP

#### Add-In Boards • Bar Coding

HARDWARE SHOWCASE

#### Bar Coding • Communications



166 BYTE JANUARY 1997



d States: Sciences Inc., 6610 Bois Franc, Montreel, QC, Canada H45 1A9 Tel: (514) 337-6693 Fax: (514) 337-6411

Circle 108 on Inquiry Card.



Data Acquisition • Desktops

#### FREE 1997 Instrumentation Reference Catalogue

The National Instruments 1997 catalogue features our new BridgeVIEW<sup>™</sup> and Lookout<sup>™</sup> software packages for industrial automation. Other software products include LabVIEW®, LabWindows®/CVI, and HiQ®. In addition, our new line of IMAQ<sup>™</sup> products provides a complete imaging solution. Hardware products include GPIB, DAQ, VXI, and new serial interfaces for industrial communications applications ..

#### National Instruments

6504 Bridge Point Parkway • Austin, Texas 78730

(512) 794-0100 (800) 433-3488 (US and Canada) Fax: (512) 794-8411 E-mail: Info@natinst.com www: http://www.natinst.com

Circle 109 on Inquiry Card.

#### **Industrial PG Chassis with** Industrial AG / DG Power Supply

- ISA/PCI 3~20 Slots
- 85V~265VAC, -48VDC.
- +24VDC, +12VDC inputs
- 200W~350W Power Supply
- 19" Rack-Mount / Wall-Mount

3 ~20-Slots Chassis Available !! ACI Systems Western Region: 1-800-983-1177 Eastern Region: 1-800-886-2243

Circle 91 on Inquiry Card (RESELLERS: 92).

CE



JANUARY 1997 BYTE 167

#### **Disk Drives** • Industrial Computers



## Embedded PC **Fits your applications** and budget!



ADVANTECH.

#### **Biscuit PC** 386/486 Single **Board Computer** with SVGA/LCD and more ...

- Ultra small size (145mm x 102mm)
- Supports all 486DX and 5x86 CPUs I neal-hus SVGA/LCD
- interlace Multi-port RS-232
- and Ethernet communication
- Supports Solid State Dieke • PC/104 expansion

#### **Call Today for a Free Catalogue !**

U.S.A. Tel: (408)522-4696 Fax: (408)245-8268 E-mail: info@Advantech-USA.com International Tel: 886-2-2184567 Fax: 886-2-2183875 http://www.advantech.com.tw E-mail: EBC@acl.advantech.com.tw

Circle 112 on Inquiry Card.



#### Circle 117 on Inquiry Card (RESELLERS: 118). 168 BYTE JANUARY 1997

#### Industrial Computers



Circle 120 on Inquiry Card.

### **Industrial PC Solutions**









**Rackmount PCs** 

page Solution Guide for your OEM or system integration needs.

ADVANTECH.

750 E. Arques Ave. Sunnyvale, CA 94086 408-245-6678, Fax 408-245-8268

Circle 113 on Inquiry Card.



Circle 119 on Inquiry Card.

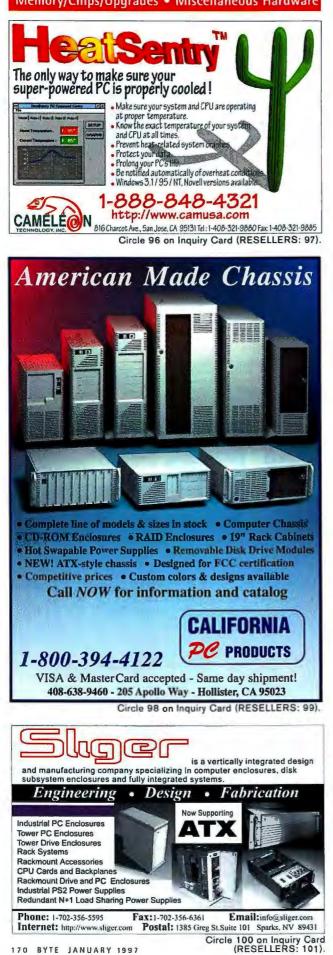


HARDWARE SHOWCASE

#### Memory/Chips/Upgrades • Miscellaneous Hardware

Multimedia/CD-ROM • Programmable Hardware

gn, Print and Apply







Circle 121 on Inquiry Card. Circle 124 on Inquiry Card.

#### **Internet Services**

SOFTWARE SHOWCASE

#### Recruitment



	-		Comp				ection by ordering Back Issues today!
	1991	1992	1993	1994	1995	1996	Check enclosed Charge:
January							VISA MasterCard American Express
February							Card #
March							
· April							Exp. Date
May							Name
June							Signature
July							
August							First Name
September							
October							Last Name
November							Address
December							Address
pecial Issues	Outleak '92	Windows Portability	Windows '93 B Quale Surveys '9 B Quide Full '93	_			City
mada & Mexico \$7.00 - All i	8 Owier Fait 33 ccial Issues U.S. Delivery \$3.00, Foreign Delivery \$4.00 - 1990 thru 1996 U.S. Delivery \$6.50, Foreign Delivery \$8.50, and a Brock of 7.00 - All issues prior to 1990 U.S. Delivery \$3.00, Foreign Delivery \$4.00, (Call for availability) These included actions of the second action of the s						State Zip Zip

X

A Division of The McGraw-Hill Companies

Canada B. Mezico 57.00 - All Issues prior to 1990U.S. Delivery 53.00, Foreign Delivery 54.00. (Call for availability) These prices include: postage (US), surface mail (foreign) - All feecks must be in U.S. fands and drawn on a U.S. bank. Please indicate which issues your would like by checking (v<sup>2</sup>) the inones. Send requests with payment to: ISSUE Back issues. One Phoenix Mill Lane, Peterborouph, N.H. 03458, (602) 924–9281

## THE BUYER'S M

BAR CODE

**RF** Terminal

Communicates 2 way to Serial Base Station from 400-1000 ft. Easily covers 1,000,000 square feet. 1-16 terminals per base station. Keyboard, wand, CCD or laser scanner input. 16 Selectable frequen-cies. Small size and low weight – 14 oz. with batter-ies. Base Station – \$845 Terminal – \$1095.

http://www.cruzio.com/~wds

Worthington Data Solutions

3004 Mission Street • Santa Cruz, CA 95060 08-458-9938 • FAX 408-458-9964 800-345-4220

THE BUYER'S MART is a unique classified section organized by product category to help readers locate suppliers. Each ad has Inquiry numbers to aid readers requesting information from advertisers. AD FORMAT: Each ad will be

designed and typeset by BYTE. Do NOT send logos or camera-ready artwork. Advertisers should furnish

#### BAR CODE

#### **Portable Reader**

- AA Battery Operated, 64K or 256K
- Display messages and optional voice messages \* tell operator what to do. Messages are easily recorded (like answering machine) in any language. This unit is EASY!
- \* Double duty as Non-oortable Reader
- \* 4x20 Supertwist LCD Display, 35 Rubber Keys
- \* 2 Built-In Inventory Programs or create custom
- \* Download tables and Pick Lists
- \* Wand, CCD, or Laser Scanner Input
- \* Reads 2of5, UPC/EAN, 128, Code 39, etc.
- \* 2 year Warranty on Reader & Wand
- \* 30 Day Money Back Guarantee
- \* 64K Complete with Integrated Laser \$1299
- \* 64K Complete with Steel Wand \$799
- \* Small Size and very long battery life
- http://www.cruzio.com/~wds Worthington Data Solutions

n Street . Santa Cruz, CA 9508 3004 Mist 408-458-9938 · FAX 408-458-9964 800-345-4220

#### **Bar Code Readers**

for PC, XT, AT, PS/2, Macintosh and Serial Terminals

- \* Attaches as 2nd Keyboard, no software changes
- Reads 2015, 128, UPC/EAN, Code 39, etc. \*
- \* External or Internal attachment on PC
- \* Wand, CCD, Slot Badge, Magstripe or Laser
- \* Supports DOS, Novell, UNIX, Mac OS, etc.
- + 100+ Configurable Options
- \* Supports USA and International Keyboards
- \* 2 Year Warranty, 30 Day \$ Back Guarantee
- \* Direct From Manufacturer
- \* Top Rated by Independent Review
- \* Complete with CCD Scanner \$399
- Complete with Laser Scanner \$855
- \* Complete Wand only Reader- \$299 http://www.cruzio.com/~wds

#### Worthington Data Solutions 3004 Mission Street • Santa Cruz, CA 95060

458-9938 · FAX 488-458-9964 800-345-4220

#### Labeling Software

For DOS and Windows with dot-matrix, LaserJet or DeskJet. Easy WYSIWYG design. Any format/size. Mix big text, bar codes, and PCX graphics. Formats for AIAG, KMart, Sears, MIL-STD, Penneys, WalMart. File Input. LabelRIGHT for DOS-**\$279**. LabelRIGHT for Windows-\$295

30 Day Money Back Guarantee Worthington Data Solutions (408) 458-9938 800-345-4220

typewritten copy. 2"x1 1/16" ads can include headline (23 characters maximum), descriptive text (300 characters is the maximum recommended) plus company name, address, telephone and fax number. 2"x2 5/s" ad has more space for descriptive text (850 characters is the maximum recommended). DEADLINE: Ad copy is due

approximately 2 months prior to issue date. For example: November issue closes on September 15. Send your

Copy and payment to: THE BUYER'S MART, BYTE Magazine, 1 Phoenix Mill Lane, Peterborough, NH 03458. For more information please call Vivian Bernier in BYTE sales at 603-924-2521 or FAX: 603-924-2683.

1916 -	RATES	(Jan. 1	997)	314
and the		3-5 issues	6-11 issues	12
1.020	1 ad	\$820	\$790	\$690
14	2 ads/issu	ю и		660
	3 ads/issu	e *·	341	620
	1 ad	\$1,640	\$1,580	\$1,360
×2%	2 ads/issu			1,320
	3 ada/issu	Ie "		1,250
	-COLOR -	Add \$	100 ***	

#### CD-ROM

#### CD ROM, Inc.

CD-ROM, CD-R, Media, Jukeboxes, Towers, Titles & Production Services Unique Data Compression: CRI-X2 INC 500 Company, Established 1988 303-384-3922 Fax 303-384-3926 http://www.cdrominc.com

Inquiry 454.

2

2

#### Dr. Dobb's CD-ROM Library

The Software Professional's Essential Resource

Dr. Dobb's collection of CD-ROMs helps today's programmers with the ever-increasing complexity of their job.

#### Featuring these CD-ROMs:

The Al Stevens Cram Course on C/C++	\$69.95
Essential Books on Algorithms and Data Structures	\$59.95
Essential Books on Graphics Programming	\$69.95
Essential Books on File Formats	\$69.95
Alternative Programming Languages	\$49.95
Hands-On PostScript Programming	\$39.95

en shots and full product details a www.ddl.com/cdrom/

Full, Unlimited Money-Back Guarantee! Call: (800) 500-6797 Fax: (913) 841-2624 Email: orders@mfl.com

Int'l: Use mail, fax, Email or call (913) 841-1631

Mail Orders: Dr. Dobb's CD-ROM Library 1801 West 23rd SL, Suite 200, Lawrence, KS 66046-2700 USA

#### Inquiry 455.

#### CAD/CAM

CONTOURING MO FROM A PRIN Indexer LPT**	TER PORT!	S249				
Controls up to six step moto     Linear and Circular Interpol     New features to accommod	ON 3 ars simultaneous ation. ate machine con	VISA/MC				
<ul> <li>Easy-to-use device driver. S</li> <li>CAD-CAM interface available</li> </ul>	le.					
Ability Systems http://www.abilitysystems.com						

Inquiry 452.

Inquiry 451.

#### TG-CAD Professional. v.6.0 CAD Solutions Software

A 16 & 32 bit C/C++ Windows 95, Win NT & Win 3.1 CAD Developers Kit. The best in CAD/CAM software kits, Free Demo and Technical Paper. Call 800-635-7760 or Fax 972-423-7288 or

http://www.disksoft.com or E-mail disksoft@ix.netcom.com or BBS 972-881-9322 Disk Software, Inc. 109 S. Murphy Rd., Plano, TX USA 75094

Inquiry 453.

### **CD-ROMS**

#### JAVA - Dev Kit. \$25.00 WHISTE Utilities for Windows 3.1, NI, Windows 95, morel HOBBES 05/2. Software, games, utilities, fixes, updates BSDISC - Hetsibs, DreeSb, XreeB is XIR6. INTERNET TOOLS Networking fools & utilities SLIP & PPP LINUX Developer's Resource Stactware, Red Hall, morel LINUX Installation & Getting Started Guide 245 pg manual .....\$35.00 \$25.00 \$7.50 \$45.00 \$99.00 \$99.00 \$19.95 RUNNING LINUX \$19.95 S76 pp manual for everything about Linux \$30.00 SOURCE CODE - 4.4 BSD-Life2, GMU, InterNews, more \$30.00 STANDARDS - RFGs, IENS, ITU/COTT BlueBook \$30.00 TGL/TK - software to develop X-Windows apps. \$35.00 TGL - typestima tools for matematical is scientific docs. \$35.00 WORLD WDE Catalog \$30.00 See the WWW without being on-line! \$36.00 X-FILES - Complete sources for X11R6 & XFree96. \$36.00 Phone Orders 1-800-800-6613 We accept MC, VISA & AMEX Fax Orders: +1-520-526-9573 trif1 Phone: +1-520-526-9565 E-mail: orders@informagic.com www.internagic.com InfoMagic 11950 N. Hwy 89, Flagstaff, AZ 86004

Inquiry 456.



and LaserJet. Print Codabar, 2 of 5, Code 128, UPC/EAN and Code 39 inside your Windows program. TrueType fonts, bitmaps and metalile support included. Only \$199.

Worthington Data Solutions

CAD

**Circuit Design Software for Windows** 

Easy-to-use schematic entry, PCB design, and simu-lation software, starting at \$149 each. Complete PCB

package with schematics, autorouter, and layout for 2-layer circuit boards, \$399. Enhanced version with

autoplacement, more symbol libraries, and up to 16

Mental Automation, Inc.

5415 136th Place, SE-Bellevue WA 86006 (206) 641-2141 FAX (206) 649-0767 BBS (206) 641-2846

http://www.mentala.com/

layers, \$649, CAM file outputs.

(800) 345-4220

(408) 458-9938

CD-ROM
WALNUT CREEK CDROM
FreeBSD 2.1.5 Rock solid Berkeley Unix for PC w/src.
2 disc set, easy Install, 6 mo updates\$39.95
Linux Slackware 96 4 disc set, Slackware 96 "OFFICIAL" release
by Patrick Volkerding. Internet's favorite
Cica MS Windows 2 disc set, 1900+ Windows programs,
games, drivers, fonts, shells, src. Indexes in German/
Italian/French/English/Japanese. Quar. updates
etc. OS/2 Mag's product of the year! 6 mo updates\$29.95
Simtel MSDOS. 2 discs, premier Internet technical.
programming Free/Shareware \$29.95
Blackhawk - New Win. 95 shareware collection
Internet Info 13,400 doc's. FAOs, FRCs, & IENs\$39.95
Music Workshop Music prog., midi, demos, etc
Project Gutenberg 560+ must-read works of literature.
Each document is in ASCII format text\$39.95
Scientific Library Technical shareware. DOS/Win
POV-Ray Ray-tracing images, src, documentation
70+ titles about Windows 95 & NT, games, Tcl, perl, QRZ! Ham Radio, Music, Fonts, Royalty-free images
Call for your FREE catalog today!
All our products have a one year unconditional guarantee!
1-800-786-9907
4041 Pike Lane, Ste D-215, Concord, CA 94520
+1-510-674-0783 Visa/MC/AMEx, Fax: +1-510-674-0821 orders@cdrom.com http://www.cdrom.com/

Inquiry 457.

CD ROM TOWERS & JUKEBOX SERVERS FOR ALL OPERATING SYSTEMS! RAID NOW AVAILABLE No Device Drivers/ MSCDEX needed, Complete Kit Networks CD Roms, unlimited user license, DISCPORT. "JES, NONE BETTER AT ANY PRICE" Call NOW: 1 (800) 482-1866 305-597-3980 http://www.jescdrom.com Inquiry 458. COMMUNICATION-VOICE/FAX InfoOnCall **Your Communications Solution** 

Customizable phone operator, voice mail box, and fax machine all in one! Create: Automated tech-support . Co. news by voice or fax

Product lists . Pager . and much more! For OS/2, Win 95, Win 3.1, & DOS!

TTC Computer Products (972) 594-8103 Download the demo at www.InfoOnCall.com

Inquiry 459.

#### DATA ENTRY SOFTWARE

DATA ENTRY SOFTWARE Full featured, heads-down data entry with two-pass verification, edit language, output record reformat, operator statistics, key from images (NEW!), free tech support. For PC, PC LAN, S/36, AS/400. FREE 30 day trial. Computer Keves Tel: Fax:

21929 Makah Rd., Woodway, WA 98020

#### 206-776-6443 206-776-7210 USA 800-356-0203

#### DATA RECOVERY

We Can Save It! All Platforms - All Storage Devices Proprietary techniques so advanced we rescue data others simply abandon.

DRIVESAVERS Restoring data since 1985 1-800-440-1904 415-883-4232

Inquiry 460.

The	Leader in Data Recovery
• Expe	rtise in virtually every operating system dia storage device.
• Emer	gency services with calls answared ours a day. Call for a FREE consultation!
	RACK DATA RECOVERY
Mpis •	LA • DC • London • Tokyo • Stutigart 0-872-2599 • www.ontrack.com
-	461.
1-000	

Don't pay thousands of Dollars! Download our **DO-IT-YOURSELF** Data Recovery Software TIRAMISU. We support DOS, DOS/WIN, and NOVELL file systems http://www.snafu.de/user-cgi-bin/recovery http://ourworld.compuserve.com/homepages/data\_recovery Email: 101457.1447@compuserve.com The Virtual Data Recovery Company

Inquiry 462.

· Tape, C	ECOVERY when I.T. Matters optical or C.D. Media • Accidenta s • Hardware or Software Failure
	VOGON
USA	Tel 405-321-2585 Fax 405-364-8242
Europe	Tel +44 (0) 118-989-0042 Fax +44 (0) 118-989-0040
Germany	Tel +49 (0) 1805-22-15-42 Fax +49 (0) 89-69-37-00-55

#### DATA/DISK CONVERSION

#### CONVERSION/DUPLICATION

Таре: 4мм, QIC, 8мм, DLT, 9-trk, 3480/90/90E Disk: 3", 31/,", 51/4", 8" CD-ROM

#### 1-800-357-6250

Shaffstall Corporation 317-842-2077 Fax 317-842-8294 7901 East 88th Street sales@shaffstall.com Indianapolis IN 46256 Since 1973 http://www.shaffstall.com

#### EDUCATION

B.S. & M.S. In COMPUTER SCIENCE B.S. & M.S. In COMPUTER SCIENCE The American Institute For Computer Sciences offers an in-depth home study program to earn your Bachelor of Science at home. B.S. subjects covered are: MS/DOS, BASIC, PASCAL, C. C++, Data Fie Processing, Data Structures & Operating Systems. M.S. program includes subjects in Software Engineering and Artificial Intelligence. Ada and Using Windrware courses also available. Accredited Member: World Association of Universities and Colleges.

AMERICAN INST. for COMPUTER SCIENCES 2101-BY Magnolia Ave. , Suite 200, Birmingham, AL 35205 1-800-767-2427 • 1-205-323-6191

#### HARDWARE

Pre-Owned Electronics, Inc™ THE Independent Provider, serving the Dealer, Professional, Corporate, Government, and Educational Buyer since 1985. APPLE II<sup>®</sup> & MACINTOSH<sup>®</sup> SYSTEMS • PARTS • EXCHANGE REPAIRS Call for a Catalog...800-274-5343 Office: 617-778-4600 • FAX: 617-778-4848 125 MIDDLESEX TURNPIKE • BEDFORD, MA 01730

Inquiry 464.



HARDWARE

**BUYERS COULD BE SEEING** YOUR AD HERE! To advertise in the BYTE Buyer's Mart, CALL Vivian Bernier TODAY at 603.924.2521 Fax: 603.924.2683



## There Are 275,000 Good Reasons to Advertise in the BYTE Deck!

The BYTE Deck mails to a select group of **275,000 BYTE subscribers** who are proven direct market buyers. In fact, BYTE subscriber surveys show that many readers prefer to buy through the mail order/ direct channel:

#### Direct Channel Preference for Purchases of:

Peripherals 83%	
<b>Computer Systems</b>	81%
Software 79%	
Networking 65%	

Source: 1995-1996 Subscriber Study

The average BYTE reader influences the purchase decisions of **107 others**, works in a company with more than **1,000 employees**, and influences **more computer product purchases** than any other person in his/her organization. The BYTE readership provides quality leads. Why settle for anything less?

Call Brian Higgins today at (603) 924-2596 or fax your order to (603) 924-2683.



Circle 478 on Inquiry Card.

## **ADVERTISER CONTACT INFORMATION**

To order products or request free information, call advertisers directly or send in the Direct Link Card by mail or fax Let them know you saw it in BYTE!

	Α				DELL COMPUTER CORP (F1000)	CV-CVI	800-666-1160	605-606	LUCENT TECHNOLOGIES	122	888-4-LUCEN
1-92	ACISYSTEMS	167	868-618-6188	•	DELL COMPUTER CORP	CVII	800-678-1710		M		
94-195	ADVANCED INTERLINK	90	714-894-1675	•	DELL COMPUTER CORP	CAIII	800-627-0660	•	MCGRAWHILLNRI	80A-B	
06-107	AE HOME CORPORATION	169	818-981-2499	•	DELL COMPUTER CORP (F1000)	CAII	800-283-1420	210	MICRO 2000	150-151	818-547-0397
29-130	ALADDIN SOFTWARE SECURITY INC	84	800-223-4277		DELL COMPUTER CORP (F1000)	cviii	800-822-6072		MICRO SOLUTIONS COMP PROD	155	800-295-1214
27-128	ALADDIN SOFTWARE SECURITY INC	143	800-223-4277		DELL COMPUTER CORP	24-25	888-554-3355	•	MICRO-INTERNATIONAL INC	169	800-967-586
		OUTSERT			DISTINCT CORPORATION	142	408-368-8933	162	MICRONELECTRONICS	CIF1	800-362-730
0	AMERICA ONLINE	172	800-392-8200	137	DISTRIBUTED PROCESSING	46	407-830-5522	160	MICRON ELECTRONICS	12-13	800-488-205
	TECHNOLOGIES	172	000-382-0200		TECH			161	MICRON ELECTRONICS	72.73	800-723-299
17	AMERICAN ADVANTECH	166	800-800-6889		DR. SOLOMON'S SOFTWARE	43	888-DRSOLOMON	•	MICROWAY	131	508-746-734
12	AMERICAN ADVANTECH	168	800-800-6889		DTK COMPUTERINC	102	800-289-2385	145	MINITABINC	35	814-238-328
113	AMERICAN ADVANTECH	168	800-800-6889	124	DUNN SYSTEMS	171	800-486-DUNN ext 405		N		
14-15	AMERICAN MICROSYSTEM	5 166	800-648-4452 ext 300		F			109	NATIONAL INSTRUMENTS	167	800-433-3488
132	AMERICAN POWER	18	800-BUY-APCC	222	FAIRCOM CORPORATION	147	573-445-6833	102	NEATO	170	800-984-980
	CONVERSION		ext 8022	170-171		62	+39-2-6698-7038	235	NSTL	140	610-941-9600
131	AMERICAN POWER	33	B00-BUY-APCC ext 8022		FIRST SOURCEINT'L	153	714-448-7750		•		
,	AMERICAN POWER	32A-B	401-788-2797**	211	FOREFRONT DIRECT INC	167	800-653-4933		0		
	CONVERSION APEX PC SOLUTIONS	163	800-881-5858	196	FORTRESGRAND	39	800-331-0372	•	_	182-183	800-822-815
17-118	APPROINTERNATIONALING	168	800-927-5464						Ρ		
236	ARTECON	121	800-872-2783		GAGE APPLIED SCIENCES IN	C 167	800-567-GAGE	185-186	PHILIPS BUSINESS ELECTRONICS	77	800-835-350
	B			108	GAGEAPPLED SCIENCES IN	C 107	ert 3425	146-147	PINNACLE MICRO	7	714-789-300
450	BIX	181	800-695-4775	184	GLOBETROTTER SOFTWARE	INC 75	408-370-2800	148	PKWAREINC	79	414-354-889
	BYTE	148	603-924-2663	212-213	GRANITE DIGITAL	158	510-471-6442	206	POLYWELL SYSTEMS	161	800-300-785
	BYTE	190	603-924-2663	802	GREATER COLUMBUS	95	614-221-1321	182	POWEROUEST	2-3	800-379-256
	BYTE BACKISSUES	172	603-924-2003		CHAMBER OF COMMERCE			223	POWERSOFT OPTIMA	29	800-395-352
	BYTE CUSTOMER SERVICE	22	800-232-2963	168-169	GRIFFIN TECHNOLOGIES	145	800-986-6578		0		
	BYTE ON CD ROM	189	800-924-8621		н				Q		
	BYTE SUB MESSAGE	22		125-126	HIWAY TECHNOLOGIES	172	800-339-HWAY	105	QUALSTAR CORP	169	800-468-068
	BYTE WEB SITE		http://www.byte.com/		-			•	QUANTUM CORPORATION	16-17	800-624-654
			and the second se		1			82-83	QUATECHINC	166	800-553-117
	C			93-94	ICPACQUIRE	167	888-618-6188		R		
98-99	CALIFORNIA PC PRODUCT	SINC 170	800-394-4122	•	IDTINTERNET	165	800-689-9438	120	RACKMASTER	168	800-480-438
96-97	<b>CAMELEON TECHNOLOGY</b>	INC 170	800-440-7468	·	INFORMATION BUILDERS 80	NA 4A-B	800-969-INFO		RAIDTECCORPORATION	146	770-864-606
209	CARDIFF SOFTWARE	162	800-659-8755	608-609	INFORMATION BUILDERS	81	416-384-2760	228	RAINBOW TECHNOLOGIES	61	800-852-858
	CENSUS COMPUTER	162	818-839-2838	231	INTEGRIXINC	96 51	800-300-8288	86-89	RCI	167	800-RCI-809
110	CHRYSAUS	171	613-731-6788	141-144	SYSTEMS		0007030242		DECONTROLIO	400	ett 7
•	COMPAQ	55	800-888-2415	165-168	IOSOFTWARE	8-9	800-458-0386	607	RECORTECINC RICOH CORPORATION	169 80NA 3	888-RECORTE
	COMPUTER BOOK CLUB	128A-B	814-759-3866		r				ROSE ELECTRONICS	160	800-333-934
	COMPUTER BOOK CLUB	129	614-759-3749**		1				ROSSTECHNOLOGYINC	93	800-ROSS-YE
133	COMPUTER DISCOUNT WAREHOUSE	44-45	800-959-4CDW		JAMECO ELECTRONICS	159 103			S		
201	COMPUTERLANE UNLIMIT		800-526-3482		14				-		000 000 1
134	COREL	21	613-728-0826 ext 3080		K			611-612	SAMSUNG ELECTRONICS SCITECHINTERNATIONAL	114	800-933-411 800-898-904
135-130	CYBEX COMPUTER	52	205-430-4000	143-144	KINGSTON TECHNOLOGY	31	888-435-5439		SHARK MULTIMEDIA	165	800-800-332
	PRODUCTS CORP				L			234	SILICON GRAPHICS	99	800-636-818
	D			228-227	LATRADE	156	310-539-5844**	119	SILICONRAX	168	dept L
•	DELL COMPUTER CORP	37	800-433-5898		LAHEY COMPUTER SYSTEMS		800-548-4778		SUGERDESIGNS	168	800-700-856
•	DELL COMPUTER CORP	CY-CVI	800-626-4298		LGELECTRONICS	113		230	SOFTBANK/COMDEX	125	817-433-180

## **ADVERTISER CONTACT INFORMATION**

INQUIR	NO.	PAGE NO.	PHONE NO.	INOUIR	YNO.	PAGENO	PHONE NO.	INQUIR	NO.	PAGE NO.	PHONE NO.
188-189	SPOTTECHNOLOGY	58		176-177	TEXAS MICROSYSTEMS INC	85	800-827-8700		W		
90	STARTECH COMPUTER	168	800-255-1844	154	TOSHIBA AMERICA INC	68-67	800-457-7777				
	PRODUCTS		ert 231	114	TRI-MAP INTERNATIONAL IN	169	510-447-2030	168-169	WIBU SYSTEMS AG	145	800-986-6578
152	STATSOFT	89	918-749-1119	114	TREMAP INTERNATIONSCIN	. 103	510-947-2030	601	WINBOOK COMPUTER CORPORATION	11	800-468-0712
	т				V				X		
111	TALKING TECHNOLOGY INC	167	800-945-4884	216-217	VCOMMUNICATIONS	158	800-648-8266		W COUPUTED CODE		
	Addite reoritoboat inc		000.040.4004	86	VIDEXINC	166	541-758-0521	224-225	XI COMPUTER CORP	108	714-492-6571**
153	TEKTRONIX	23	800-835-6100						-		
			ext. 1358	232-233	VIEWSONIC	58-57	909-869-7958**		2		
104	TERNING	171	916-758-0180	155-156	VIEWSONIC	107	800-888-8583	103	Z-WORLD ENGINEERING	170	916-757-3737
•	TEXAS MICROSYSTEMS INC	64A-B	800-627-8700		VISIO CORPORATION	15	800-24-VISIO E27	163-164	ZYXELUSA	101	714-693-0808

#### BYTE ADVERTISING SALES STAFF

Lori Silverstein, National Advertising Director, 921 Eastwind Drive, Suite 118, Westerville, OH 43081, Tel: (614) 899–4908, Fax: (614) 899–4999, Iorisf@mcgraw-hill.com

#### NEW ENGLAND

CT, MA, ME, NH, NY, RI, VT, Ontario, Canada, Eastern Canada John Ferraro (617) 860-6221, (212) 512-2555 jferraro@mcgraw-hill.com Jeanne Beeson (617) 860-6349 jbeeson @mcgraw-hill.com The McGraw-Hill Companies 24 Hartwell Avenue Lexington, MA 02173 FAX: (617) 860-6307

#### **NEW YORK**

NY Metro, NJ Michael Feinberg (212) 512-4811 feinberg @mcgraw-hill.com Jill Pollak (212) 512-3585 jpollak @mcgraw-hill.com The McGraw-Hill Companies 1221 Avenue of Americas-28th Floor New York, NY 10020 FAX: (212) 512-2075 SOUTHWEST, ROCKY MOUNTAIN AL, AR, LA, MS, OK, TN, TX Bert Panganiban (214) 688-5165 bertpang@mcgraw-hill.com Brian Higgins (603) 924-2596 bhiggins@mcgraw-hill.com The McGraw-Hill Companies Mockingbird Towers Ste. 1104E 1341 W. Mockingbird Lane Dallas, TX 75247-6913 FAX: (214) 688-5167

MID ATLANTIC-SOUTHEAST NEW MEDIA/ONLINE PRODUCTS DC, DE, FL, GA, KY, MD, NC, PA, SC, VA, WV Neil Helms (404) 843-4777 nhelms@mcgraw-hill.com Kirstin Pihl (404) 843-4765 kpihl@mcgraw-hill.com The McGraw-Hill Companies 4170 Ashford-Dunwoody Road Suite 520 Atlanta, GA 30319-1465 FAX: (404) 252-4056

#### CENTRAL U.S.

IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI Lori Silverstein (614) 899–4908 Iorisf@mcgraw-hill.com Paul Franchak (614) 899–4912 franchak@mcgraw-hill.com The McGraw-Hill Companies 921 Eastwind Drive, Suite 118 Westerville, OH 43081 FAX: (614) 899–4999

#### NORTH PACIFIC

AK, Northern CA, HI, ID, MT, OR, Silicon Valley, UT, WA, WY, Western Canada Roy J. Kops (415) 513-6861 rkops@mcgraw-hill.com Lisa Farrell (415) 513-6862 Ifarrell@mcgraw-hill.com The McGraw-Hill Companies 1900.0'Farrell Street, Suite 200 San Mateo, CA 94403 FAX: (415) 513-6867

#### SOUTH PACIFIC

AZ, Southern CA, CO, NM, NV Beth Dudas (714) 753–8140 bdudas@mcgraw-hill.com Geanette Perez (714) 753–8140 gperez@mcgraw-hill.com The McGraw-Hill Companies 15635 Alton Pkwy., Suite 290 Irvine, CA 92718 FAX: (714) 753–8147

#### PETERBOROUGH, NH OFFICE:

Sales FAX: 603-924-2683 Advertising FAX: 603-924-7507 BUYERS MART

Mark Stone (603) 924-2533 stonem@mcgraw-hill.com BYTE One Phoenix Mill Lane

Peterborough, NH 03458

BYTE Deck Brian Higgins (603) 924–2596 bhiggins@mcgraw-hill.com BYTE

One Phoenix Mill Lane Peterborough, NH 03458 EURO-DECK

Mark Stone (603) 924-2533 stonem@mcgraw-hill.com BYTE One Phoenix Mill Lane Peterborough, NH 03458

#### **BYTE ASIA-PACIFIC**

AUSTRALIA, HONG KONG, INDIA, INDONESIA, KOREA, MALAYSIA, PAKISTAN, PHILIPPINES, OTHER ASIA AND PACIFIC COUNTRIES, SINGAPORE, TAIWAN Weiyee In weiin@mcgraw-hill.com Jennifer Chen jennchen@mcgraw-hill.com #305 Nanking East Road, Section 3, 10th floor Taipei, Taiwan, R.O.C. Tel: +886-2-71 5-2205 FAX: +886-2-71 5-2342

> Subscription Customer Service U.S. 1-800-232-2983 Outside U.S. +1-609-426-7676

For a New Subscription U.S. 1-800-257-8402 Outside U.S. + 1-609-426-5826

#### INTERNATIONAL ADVERTISING SALES STAFF

L. Bradley Browne, International Sales Director, One Phoenix Mill Lane, Peterborough, NH 03458, Tel: (603) 924–2501, Fox: (603) 924–2602, bbrowne@mcgraw-hill.com

UNITED KINGDOM, BENELUX Jonathan McGowan jonmegow@megraw-hill.com The McGraw-Hill Companies 34 Dover St. London W1X4BR England Tel: +44 171 495 6781 FAX: +44 171 4956734

#### ISRAEL

Dan Aronovic rhodanny@actcom.co.il DARA International 41 Ravutski Ra'anana 43220 Israel Tel: +972-9-7419544 FAX: +972-9-7481934 KOREA Young-Seoh Chinn JES Media International 6th FL, Donghye Bidg. 47-16, Myungil-Dong Kangdong-Gu Seoul 134-070, Korea Tel: +82-2-4813411 FAX: +82-4813414

#### ITALY, FRANCE, SPAIN, PORTUGAL, SCANDINAVIA Zena Coupé, Amanda Biaskett 101645.1710@compuserve.com A-Z International Sales Ltd. 70 Chalk Farm Road London NW1 8AN England Tel: +44 171 2843171 FAX: +44 171 2843174

GERMANY, SWITZERLAND, AUSTRIA Jürgen Heise Jineise Omegraw-hill.com The McGraw-Hill Companies Emil von Behring Strasse 2 D-60439 Frankfurt Germany Tel: +49 69 5801 140 FAX: +49 69 5801 145

JAPAN Hirokazu Morita Japanese Advertising Communications, Inc. Three Star Building 3-10-3 Kanda Jimbocho Chiyoda-ku, Tokyo 101 Japan Tel: +81 3 3261 4591 FAX: +81 3 3261 6126

## **INDEX TO ADVERTISED PRODUCTS**

For free product information from individual advertisers, circle the corresponding inquiry numbers on the response card!

To receive information for an entire product category, circle the category number on the response card!

		PAGE NO.			PAGE NO.	CATEGOR		PAGE NO.
11		r	7	DISK DRIVES		98-99	CALIFORNIA PC PRODUCTS INC	170
П	ARDWAR	E	236	ARTECON	121	737-738	DIETRICH	401S 14
-	100 000000		733-734	CMDTECHNOLOGY	4015 6	100-101	SUGERDESIGNS	170
2	ADD-IN BOARDS		231	INTEGRIXINC	98			ODC
96-97	CAMELEON TECHNOLOGY INC	170	143-144	KINGSTON TECHNOLOGY	31	17	MODEMS & MULTIPLEX	101 ION
727-728	FIRST INTERNATIONAL COMPUTER	40IS 2	95	LIBERTY SYSTEMINC	168	163-164	ZYXELUSA	101
•	JAMECO ELECTRONICS	159	204-205	MICRO SOLUTIONS COMP PROD	155	18	<b>MONITORS &amp; TERMINA</b>	LS
82-83	QUATECHINC	166	146-147	PINNACLEMICRO	7	729-730	GVC	CV
3	BAR CODING			QUANTUM CORPORATION	16-17	603-604	LGELECTRONICS	113
84-85	AMERICAN MICROSYSTEMS	166	-			725-726	MITAC	95
86	VIDEXINC	166	76	INDUSTRIAL COMPUT		185-186	PHILIPS BUSINESS ELECTRONICS	77
			112	AMERICAN ADVANTECH	168	611-612	SAMSUNG ELECTRONICS	114
4	COMMUNICATIONS		113	AMERICAN ADVANTECH	168	155-156	VIEWSONIC	107
87	AMERICAN ADVANTECH	166	117-116	APPRO INTERNATIONAL INC	168	232-233	VIEWSONIC	56-57
742-743	AXIS COMMUNICATIONS	81	120	RACKMASTER	168			
201	COMPUTERLANE UNLIMITED	152	115-116	RECORTECINC	169	19	MULTIMEDIA/CD-ROM	
86-89	RCI	167	119	SILICONRAX	168		MCGRAW HILL ON LINE	4015 27
90	STARTECH COMPUTER PRODUCTS	166	114	TRI-MAP INTERNATIONAL INC	169	102	NEATO	170
60	COMPUTER TELEPHONY		13	LAPTOPS & NOTEBOO	KS	741	PRIME ELECTRONICE TRADING GM	
111	TALKING TECHNOLOGY INC	167	220-221	CENSUS COMPUTER	162	607	RICOH CORPORATION	80NA 3
	DATA ACQUICITION			COMPAQ	55	218-219	SHARK MULTIMEDIA	165
6	DATA ACQUISITION		201	COMPUTERLANEUNLIMITED	152	234	SILICON GRAPHICS	99
737-738	DIETRICH	40IS 14		DELL COMPUTER CORP	CV-CVIII	63	NETWORK HUBS/SWITC	CHES
108	GAGE APPLIED SCIENCES INC	167	727-728	FIRST INTERNATIONAL COMPUTE	R 40152	135-136	CYBEX COMPUTER PRODUCTS CO	
109	NATIONALINSTRUMENTS	167		MICRO-INTERNATIONAL INC	169	704-705	CYBEX COMPUTER PRODUCTS CO	RP CVI
82-83	QUATECHINC	166	160	MICRON ELECTRONICS	12-13	207-208	ROSE ELECTRONICS	160
5	DESKTOPS		161	MICRON ELECTRONICS	72-73	722-723	SEH COMPUTERTECHNIK GMBH	4015 14
91-92	ACISYSTEMS	167	162	MICRON ELECTRONICS	CII-1			
220-221	CENSUS COMPUTER	162	725-726	MITAC	95	64	NETWORKING	
	DELL COMPUTER CORP	37	154	TOSHIBA AMERICA INC	66-67	194-195	ADVANCEDINTERLINK	90
•	DELL COMPUTER CORP	24-25	601	WINBOOK COMPUTER CORPOR	ATION 11		APEX PC SOLUTIONS	183
•	DELL COMPUTER CORP	CV-CVIII				135-136	CYBEX COMPUTER PRODUCTS CO	
138-139	DTK COMPUTER INC	102	23	MASS STORAGE		704-705	CYBEX COMPUTER PRODUCTS CO	
727-728	FIRST INTERNATIONAL COMPUTER	4015 2	106-107	AE HOME CORPORATION	169	231	INTEGRIXINC	96
93-94	ICPACQUIRE		137	DISTRIBUTED PROCESSING TEC		207-208	ROSE ELECTRONICS	160
141-142		167	731-732	EXABYTE EUROPE	40IS 27	57	PCMCIA	
	INTERGRAPH COMPUTER SYSTEMS		212-213	GRANITE DIGITAL	158	202-203	FIRST SOURCEINT'L	153
160	MICRON ELECTRONICS	12-13	231	INTEGRIXINC	96			
161	MICRONELECTRONICS	72-73	204-205	MICRO SOLUTIONS COMP PROD		20	PRINTERS/PLOTTERS	
162	MICRONELECTRONICS	CII-1	105	QUALSTAR CORP	169	201	COMPUTERLANEUNLIMITED	152
725-726	MITAC	95	•	QUANTUM CORPORATION	16-17	737-738	DIETRICH	401514
235	NSTL	140	180-181	RAIDTEC CORPORATION	148	712-713	MINOLTAGMBH	40IS11
206	POLYWELL SYSTEMS	161	15	MEMORY/CHIPS/UPG	RADES	722-723	SEH COMPUTERTECHNIK GMBH	4015 14
119	SILICONRAX	168	96-97	CAMELEON TECHNOLOGY INC	170	153	TEKTRONIX	23
176-177	TEXAS MICROSYSTEMS INC	65	202-203	FIRST SOURCE INT'L	153	21	<b>PROGRAMMABLE HAR</b>	DWARE
114	TRI-MAPINTERNATIONALINC	169		JAMECO ELECTRONICS	159	127-128	ALADDIN SOFTWARE SECURITY IN	
224-225	XICOMPUTER CORP	108	226-227	LATRADE	156	708-709	FAST SECURITY AG	4015 5
53	DIAGNOSTIC EQUIPMEN	T	741	PRIME ELECTRONICE TRADING G	MBH 4015 20	104	TERNINC	171
211	FOREFRONT DIRECT INC	157	150-151	ROSS TECHNOLOGY INC	93	103	Z-WORLD ENGINEERING	170
212-213	GRANITE DIGITAL	158	10		DIALADE	22	SCANNEDS (OCD/DIOIT	TEDE
210	MICRO 2000	150-151	16	MISCELLANEOUS HAP AE HOME CORPORATION	LUWAKE 169	22 188-189	SCANNERS/OCR/DIGITI SPOT TECHNOLOGY	ZERS 58
	1110102000	100-101	106-107	AC NUME CURPURATION	103	100-109	SFOT TECHNOLUGT	35

### **INDEX TO ADVERTISED PRODUCTS** -----

		PAGE NO.
59	<b>SCSI/PERIPHERAL INTER</b>	FACES
733-734	CMD TECHNOLOGY	40156
137	DISTRIBUTED PROCESSING TECH	46
212-213	GRANITE DIGITAL	158
180-181	RAIDTEC CORPORATION	146
52	SECURITY	
129-130	ALADDIN SOFTWARE SECURITY INC	84
127-128	ALADDIN SOFTWARE SECURITY INC	143
110	CHRYSALIS-ITS	171
708-709	FAST SECURITY AG	40IS 5
228	<b>RAINBOW TECHNOLOGIES</b>	61
168-169	WIBU SYSTEMS AG	145
66	SERVERS	
91-92	ACISYSTEMS	167
106-107	AE HOME CORPORATION	169
113	AMERICAN ADVANTECH	168
112	AMERICAN ADVANTECH	168
220-221	CENSUS COMPUTER	162
•	DELL COMPUTER CORP	24-25
138-139	DTK COMPUTER INC	102
93-94	ICP ACQUIRE	167
206	POLYWELL SYSTEMS	161
176-177	TEXAS MICROSYSTEMS INC	65
24	<b>UPS/POWER MANAGEM</b>	ENT
132	AMERICAN POWER CONVERSION	18
131	AMERICAN POWER CONVERSION	33
739-740	PKELECTRONICS	40IS 10
67	WORKSTATIONS	
91-92	ACISYSTEMS	167
194-195	ADVANCEDINTERLINK	90
113	AMERICAN ADVANTECH	. 168
112	AMERICAN ADVANTECH	168
138-139	DTK COMPUTER INC	102
93-94	ICPACQUIRE	167
234	SILICON GRAPHICS	99
119	SILICONRAX	168
114	TRI-MAP INTERNATIONAL INC	169
<b>S</b> 0	FTWARE	
25	BUSINESS	
209	CARDIFF SOFTWARE	162
170-171	FINSON	62
26	CAD/CAM	
224-225	XI COMPUTER CORP	108
27	COMMUNICATIONS/	

	NETWORKING	
172-175	DISTINCT CORPORATION	142
715	PERSOFTINC	40IS 19
719	VOCALTECITD	11
28	DATA ACQUISITION	
608-609	INFORMATION BUILDERS	81

CATEGOR		GE NO,
608-609	DATA WAREHOUSING	81
<b>29</b>	DATABASE FAIRCOM CORPORATION	147
165-166	IQ SOFTWARE	8-9
716-717	RAIMACORP	401S 15
	Constant and the set	
<b>30</b> 711	EDUCATIONAL LOGIC PROGRAMMING ASSOCIATES	40IS 26
31	ENGINEERING/SCIENTIFIC	r
720-721	F&HSIMULATIONS	15
711	LOGIC PROGRAMMING ASSOCIATES	40IS 26
	ON TIME MARKETING	40IS 16
121	SCITECHINTERNATIONAL	171
33	GRAPHICS	
134	COREL	21
69	INTERNET SERVICES	
125-126	HIWAY TECHNOLOGIES	172
36	MATHEMATICAL/STATIST	
145	MINITABINC	35
152	STATSOFT	89
37	MISCELLANEOUS SOFTW	ARE
170-171	FINSON	62
	a second second second second	
73		
605-606	LUCENTTECHNOLOGIES	122
38	<b>ON-LINE SERVICES</b>	
•	AMERICA ONLINE	UTSERT
450	BIX	181
125-126	HIWAY TECHNOLOGIES	172
•	IDT INTERNET	165
39	<b>OPERATING SYSTEMS</b>	
216-217	VCOMMUNICATIONS	158
	50000 M M M M M	
40	PROGRAMMING LANGUAGES/TOOLS	
735-736	ALASKA SOFTWARE	4015 24
124	DUNN SYSTEMS	171
	FAIRCOM CORPORATION	147
222 184	GLOBETROTTER SOFTWAREINC	19/
710	GREY MATTER LTD	37
165-166		8-9
	LAHEY COMPUTER SYSTEMS	171
711	LOGIC PROGRAMMING ASSOCIATES	
	MICROWAY	131
	ON TIME MARKETING	4015 16
223	POWERSOFT OPTIMA	29
	RAIMA CORP	4015 15
168-169		145
41	SECURITY	
129-130	ALADDIN SOFTWARE SECURITY INC	84
127-128		143
190-191	DR. SOLOMON'S SOFTWARE	43
124	DUNN SYSTEMS	171

NOUIRY N	0.	PAGE NO.
706-707	EUTRON	401S 12
708-709	FAST SECURITY AG	401S 5
196	FORTRES GRAND CORPORATION	39
228	RAINBOW TECHNOLOGIES	61
168-169	WIBU SYSTEMS AG	145
45	UNIX	
222	FAIRCOM CORPORATION	147
724	SUNBELT INTERNATIONAL	40IS 9
46	UTILITIES	
211	FOREFRONT DIRECT INC	157
210	MICRO 2000	150-151
148	PKWAREINC	79
182	POWERQUEST	2-3
47	WINDOWS 95	
	VISIO CORPORATION	15
601	WINBOOK COMPUTER CORPORA	TION 11

### GENERAL

49	BOOKS/PUBLICATIONS	
•	BYTE	148
•	BYTE	190
•	BYTE ON CD ROM	189
•	COMPUTER BOOK CLUB	129
•	DATA COMMUNICATIONS	24-25
•	DATAPRO	154
•	MCGRAW HILL NRI	80A-B
•	OSBORNE MCGRAW-HILL	182-183
•	TELECOM	16-17
50	RECRUITMENT	
80	AMERICA ONLINE TECHNOLOGIES	172
602	GREATER COLUMBUS CHAMBER OF COMMERCE	95
•	JAVARECRUITMENT	103
75	MAIL ORDER	
133	COMPUTER DISCOUNT WAREHOUSE	44-45
202-203	FIRST SOURCE INT'L	153
710	GREY MATTERLTD	37
701-702	COMPEXINC	55
51	MISCELLANEOUS	
•	BYTE BACKISSUES	113
•	BYTE BACK ISSUES	172
•	BYTE CETRA CONFERENCE	4015 28
•	BYTE CUSTOMER SERVICE	22
•	BYTE EURODECK	114
•	BYTE FIELD SALES	4015 22
•	BYTEFILLER	4015 11
•	BYTESUBMESSAGE	22
•	BYTE SUB PROBLEMS	40IS 26
•	BYTE WEB SITE	187
•	COMPUTER EXPO '97	401516
•	PAAM'97	122
230	SOFTBANK/COMDEX	125
229	SOFTBANK/COMDEX	135

## **EDITORIAL INDEX**

For more information on any of the companies covered in articles, columns, or news stories in this issue, circle the appropriate inquiry number on the response card. Each page number refers to the first page of the article or section in which the company name appears.

-	IRY NO.	PAGE NO.	INQUI	RY NO.	PAGE NO.	INOUI	RY NO.	PAGE NO.	INQU	IRY NO.	PAGENO
	A			Fraunhofer Institut für	40IS3	1019	MicroHelp	184	1055	Sausage Software	11
		JIS17, 127		Arbeitswirtschaft und		1026	Micronics Computers	184	1108	Seagate Technology	4
	Adobe Systems	127		Organisation			Micronics Computers	141		Siemens Anlagentechnik	40IS2
051	America Online	116	1011	FTP Software	184		/Orchid Technology			Silicon Graphics 26,4	
001				Fujitsu	40IS17	1053	Microsoft 14	4, 26, 53, 68,		Simware	18
	Apertus Technologies	97	1050	Functional Business Sys	stems 116			23, 127, 137		SkiSoft Publishing	11
	Apple Computer	68,127		G		1015	Midisoft	184			
	Arbor Software	91	986	GeBE Peripherigeraete	40IS23		Miro	40IS3		SoftQuad	11
	Aris Applications	40IS3		Globalink	184		MIT Moderne	40IS13	1007	SoftShell International	18
	Arts Video Infographique	40!513		Griggs Productions	184		Informations Technolog			Software AG	9
1038	Astro Research	184	1000	GVC	401517		Mitac International	40IS 3,	1003	Software Publishing	18
	Asymetrix	127	1000					40IS17	1020	SPSS	18
1052	Attachmate	116	1030	GW Instruments	184		Moss Micro	192		Star Division	12
	AVM	40IS3		н		1033	Mutoh America	184	1024	STB Systems	18
	В			HAHT software	26		N		1042	Strategic Simulations	14
	Be	127	1059	Harlequin	118		NEC	40IS3		Stratus Computer	12
		40153		Harte-Hanks Communic	cations 97						4, 68, 12
	Bissantz, Kuppers & Company	40100		Hewlett-Packard	127		NEC Computer System		999	Synopsys Scientific	401523
	Borland International	127	1112	Hirschmann Network	40IS23		NEC Technologies	127		Systems	401021
		127		Systems			NetConsult Communic			Т	
	C			HQ Lem und	40IS13		NetManage	40IS3	997	TakeFive Software	40IS23
	C-Cubed Microsystems	59		Informations-systeme A	G	1054	NetObjects	116			
995	C3 Computer Telephony			1		1009	NetPro Computing	184		Tandberg Data	184
1040	Canon Computer System			IBM 40IS3.	68, 91, 127		Netscape Communicat	tions 28,		Tecmar Technologies	184
		184		InfoMagic	49			127, 137		Tektronix	127, 184
	Carleton	97		InMagic	123		Next Software	127	1029	Telebyte Technology	18-
998	CAS	40IS23		Innovative Software	123	1063	Novell	68, 127, 137	1013	Thomson Software Produ	icts 184
	Cellware	40IS3		Development	127		0		1058	Thunder & Lightning	110
985	Chase Advanced	40IS23		Innovative Systems	97	989	Oakley Data Services	40IS23		Tobit Software	40153
	Technologies			Inteco	40IS13	993	Осторив	401523		Toshiba 40	IS17, 127
	Cheyenne Software	127	4007			000	OLIVR	80NA1		Training Direct	40IS13
994	Com-EM-Tex	40IS23	1037	Integrix	184					TS Technische Software	40153
109	Compaq Computer 4	0IS3,127,		Intel	14, 127		Oracle	14		Twinhead International	40IS17
		133		Intergraph	127		Ρ			U	401011
	Computing McGraw-Hill	123		IntraNetWare	127		Packard Bell	40IS3		-	
	Connectix	127		lsys/Development	40IS3	1025	Parallax Graphics	184	ALC: N. 17	U.S. Robotics	127, 184
	Corel	26		Iterated Systems	80NA1	1043	PC Power & Cooling	141	988	Ultima Electronics	40IS23
	Craftwork Solutions	49		IXOS Software	40IS3		PCI	127		Utimaco Safeware	40IS3
	D	40		1		976	Philips Business	401S23		V	
	-	10000		Java	63		Electronics				01
978	Data Cell	40!S23		K	00	1022	Pixera	184		Vality Technology	97
	Debian/GNU	49					Power Computing	127		VDOnet	80NA1
800	Decisioneering	184	1004	Kalyn	184		Powersoft	127		Venlog	127
	Delix Computer	49		L			Prism Solutions	97		Verity	123
002	Design Intelligence	184	977	Leutron Vision	40IS23		Progressive Networks	80NA1		Vinca	127
045	<b>Diamond Multimedia Syst</b>	tems 141	1110	LG Electronics	133	1025	Proxima			Visual Analysis	40153
000	Digital Equipment	26, 42,		Lightstone Multiuser	40153			127, 184	991	Visual GIS	40IS23
		123, 127		Systems		982	PSP Pillokat Systeme	40IS23		VocalTec	80NA1
	Digital Harbor	127		Lotus Development	127		Q			VR-Systems	40IS3
	DTM Data Telemark	40IS3		M		1061	Quadralay	116			
031	Dynamic Pictures	184		Macromedia	127		Quarterdeck	127		W	
	E			Market Knowledge	97		R		1049	Wall Data	127, 139
	Emutex	127		MarketScape	127		Red Brick Systems	91		Walnut Creek	41
		127	1010				Red Hat	49		Wildcat Canyon Software	12:
	F			McAfee	184		Ross Technology	127		WorkGroup Solutions	4
	Featron Technologies	40/S17	990	Media Scout Multimedia				127			
	First International Compu	ter40IS17	in the second second	Mediatrix Peripherals	184		S			Y	
057	FLFSoft	118	996	Megasoft	40IS23		S.u.S.E.	49		Yggdrasil Computing	49
022	Fluke	184		Metra Engineering	40IS3	1005	SalesLogix	184		Z	
032				Metrowerks	47, 127		Sanderson CBT	40IS13		-	

IS pages appear only in the International edition. NA pages appear only in the North America edition.

## **B.** Y. O. I. S. P. (Bring Your Own Internet Service Provider)

Log into BIX and you'll find people like yourself. People who are glad to lend a helping hand when someone asks a question. People who listen to what you have to say. People who know about things that will surprise you.

## Now BIX is available at a price never before seen online.

If you already have Internet access, telnet to BIX Flat Rate: \$6.95/mo \$14.97/3mo \$24.97/6mo \$34.97/year This plan allows unlimited use of both our text-based services and Web services available only to BIX members.

If you need Internet access, BIX offers a Flat Rate plan at prices ranging from \$23.95/month (down to as low as \$16.95/month if you pay by the year) including nationwide access at speeds up to 28.8kbps or X.25 access at speeds up to 14.4kbps, and a pay-as-you-go plan for \$12.95/month for six hours of access plus \$2/hour thereafter.

> Complete details are available from our e-mail auto-responder at info@bix.com or by visiting the BIX Web Site (see below).

To sign up for BIX, dial (800) 695-4882 or dial (617) 492-8300, enter *bix* when prompted and enter *bix.rd* at the Name? prompt. A step by step procedure will get you logged into BIX. The same procedure works if you telnet to bix.com or x25.bix.com, and you can also sign up on our Web Site.

## **BIX** ahead of its time always was, always will be. Visit us on the Web at http://www.bix.com/

Circle 450 on Inquiry Card.

# PEAK PERFORMANCE IS THE NAME OF THE GAME

## The name of the book to get you there is the BYTE Guide to Optimizing Windows 95

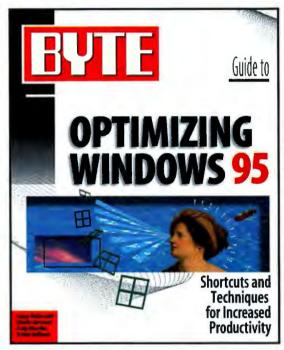
Don't let Windows 95 run your life. With the BYTE Guide to Optimizing Windows 95, you're in control. Filled with fresh solutions and optimizing shortcuts, you'll find slick tips and expert advice on

- Installing Windows 95
- The Internet

11

- Multimedia
- Handling old Windows and DOS applications
- Networking with Windows
- Troubleshooting...and much more

You'll also get the real scoop on hardware issues and third-party products. An ideal guide and handy reference, you'll turn to the **BYTE Guide to Optimizing Windows 95** again and again as you power up Windows 95 to your standards.



BYTE Guide to Optimizing Windows 95 by Lenny Bailes with Bermant, Menefee, and Heilborn \$29.95 USA ISBN: 0-07-882120-7

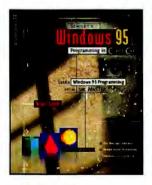


BYTE Guide to CD-ROM, Second Edition by Michael Nadeau Includes One CD-ROM Disc \$39.95 USA ISBN: 0-07-882104-5





BYTE Guide to OpenDoc by Joshua Susser & Andrew MacBride \$29.95 USA ISBN: 0-07-882118-5



Schildt's Windows 95 Programming in C and C++ by Herbert Schildt \$29.95 USA ISBN: 0-07-882081-2

Schuld Schuld

Schildt's Advanced Windows 95 Programming in C and C++ by Herbert Schildt \$29.95 USA ISBN: 0-07-882174-6

A Division of The McGraw-Hill Companies

Available now at your local book and computer stores or call 1-800-822-8158 and use your American Express, VISA, Discover, or MasterCard.

## AT NATIONWIDE STORES

ŧ

#### ALABAMA

Madison Madison Books & Computers PH: 205-772-9250 FAX: 205-461-8076

ARIZONA Phoenix **Computer Library** PH: 602-547-0331

CALIFORNIA Berkeley Cody's Books Inc. PH: 800-479-7744 in CA PH: 800-995-1180 Nationally

**Citrus Heights** Tower Books PH: 916-961-7202

Cupertino **Computer Literacy** Bookshops PH: 408-973-9955

Davis UCD Bookstore University of California Davis PH:916-752-2944

Los Angeles **ASUCLA Students Store** PH: 310-206-0763

Mountain View Printer's Inc. PH: 415-961-8500

Palo Alto Printer's Inc. PH: 415-327-6500

Stanford Bookstore PH: 800-673-2348

Sacramento Tower Books 1600 Broadway PH:916-444-6688

San Francisco Stacey's Professional Bookste PH: 800-926-6511 EMAIL: staceysbk@aol.com

San Luis Obisna Earthling Bookshop PH: 805-543-7951 FAX: 805-543-8488

Santa Barbara Chaucer's Bookstore PH: 805-563-0010

**UCSB Bookstore** The University of California Santa Barbara PH: 805-893-2082

Sunnyvale Computer Literacy Bookshops PH: 408-730-9955

COLORADO Boulder University Book Center CU Boulder PH: 303-492-6411 FAX: 303-497-0421

**Colorado Springs** The Chinook Bookshop PH-719-635-1195 FAX: 719-635-0792 Denver

**Biblio Tel** PH: 303-534-3460

Longmont United Techbook Co. PH: 303-651-3184 FAX: 303-651-3405

CONNECTICUT New Haven Yale Co-Op PH: 800-ELI-YALE FAX: 203-772-3665

FLORIDA Gainesville **Construction Bookstore** PH: 904-378-9784 FAX: 904-378-2791

GEORGIA Atlanta Oxford Bookstore PH: 404-262-3333 FAX: 404-364-2729

HAWAII Honolule University of Hawaii Bookstores PH: 808-956-4338 FAX: 808-956-4323

ILLINOIS Naperville Books and Bytes PH: 708-416-0102 FAX: 708-416-0375

MARYLAND **College** Park Maryland Book Exchange PH: 301-927-2510 FAX: 301-209-7118

Boston **Charlesbank Bookshops** PH: 617-236-7442 FAX: 617-236-7418

Burlington SoftPro Books PH: 617-273-2919 FAX: 617-273-2499 EMAIL: books@ softproeast.com

Cambridge Quantum Books PH: 617-494-5042 FAX: 617-577-7282

EMAIL: quanbook@world.std.com

Newton Highlands New England Mobile Bookfair PH: 617-527-5817 FAX: 617-527-0113

MICHIGAN Kalamazoo Western Michigan University Bookstore Western Michigan University PH: 616-387-3930 FAX: 616-387-3941

BARNES & NOBLE

BESTBUY

BYTE/OSBORNE BOOKS ARE AVAILABLE AT THE FOLLOWING LOCATIONS FAX: 603-643-5170

**NEW JERSEY** New Brunswick **Rutgers University Bookstore** PH: 908-246-8448

NEW MEXICO Albuquerque Page One, Inc. PH: 505-294-2026

NEW YORK rffalo Village Green Bookstore PH: 716-884-1200 FAX: 716-884-3007

Huntington Books Revue PH-516-271-1442 FAX: 516-271-5890

New York City Benjamin Books PH- 712-432-1103 FAX: 212-432-1104

**Coliseum Bookstore** PH: 212-757-8103 FAX: 212-489-0925

J & R Computer World PH: 212-732-8600 McGraw-Hill Bookstore

PH: 212-512-4100 FAX: 212-512-4105 New York University

**Computer Store** 

PH: 212-998-4591 Rochester Campus Connections (RIT) PH: 716-475-2504

**Village Green Bookstore** 1954 West Ridge Road PH: 716-723-1600 FAX:716-723-1669

Village Green Bookstore 716 Monroe Avenue PH-716-461-5380

FAX: 716-461-9333 Syracuse Syracuse University akstor

OHIO Geveland **Business Outreach** PH-216-348-1744 FAX: 216-348-0375

PH: 315-443-1654

BOOKSTAR

Lima Readmore 217 Flanders PH: 419-225-5826 FAX: 419-225-5537

Readmore's Hallmark 3330 W. Elm Street PH: 419-225-5826

Youngstown Youngstown State University Bookstore PH: 216-742-3589 FAX: 216-742-3145

OREGON Beaverton Powell's Bookstore at **Cascade** Plaza PH: 503-643-3131 FAX: 503-641-1554

Eugene Book Mark PH: 503-484-0512 FAX: 503-484-3130

Portland Powell's Technical Books PH: 503-228-3906 FAX: 503-228-0505

PENNSYLVANIA Doylestown **Village Green Bookstore** PH: 215-230-7610

FAX: 215-230-7615 Frie The Erie Book Store

PH: 800-252-3354 FAX: 814-456-2702

Philadelphia **Bookstore of the University** of Pennsylvania PH: 215-898-4900 FAX: 215-898-6997

Pittsburgh **Book Center** University of Pittsburgh PH: 412-648-2321 FAX: 412-648-1902

Scranton Paperback Booksmith PH: 717-346-9162

RHODE ISLAND Providence Brown Bookstore PH: 401-863-3168 FAX: 401-863-2233 Arlington Taylor's Technical Books PH: 817-548-TECH

HEMAPLAY

MCROCENTER

SOFTWARE FIC

SUPERCROWN

Austin University Co-Op PH: 512-476-7211

Dallas Taylor's Technical Books PH: 214-239-TECH

Houston Brown Book Shop PH:713-652-3937 FAX: 713-652-1914

> VIRGINIA Blacksburg University Bookstore, **Virginia** Tech PH: 703-231-5991 FAX: 703-231-3410

Vienna Computer Literacy Bookshops PH: 703-734-7771 EMAIL: sales@tc.clbooks.com

WASHINGTON Bellevue University Bookstore

PH: 206-646-3300 FAX: 206-646-3340 Pullman

Students Book Corporation PH: 509-332-2537 FAX: 509-332-8239

Seattle Tower Books PH: 206-283-6333 FAX: 206-285-2188

Tacoma **Tower Books** PH: 206-473-3362 FAX: 206-473-9141

WISCONSIN Madison **University Bookstore** PH: 608-257-3784 FAX: 608-257-9479

Milwaukee University of Wisconsin Milwaukee PH: 414-229-4201 FAX: 414-229-6194

TAYLORS

WALDENBOOKS

# What's New



1-publish \$149.95

Circle 1002 on Inquiry Card.

#### Design Intelligence, Inc. Seattle, WA (206) 343-7797 fax: (206) 343-7750 http://www.design-intelligence.com

#### **Publish Dynamic Documents**

Producing good-looking documents can be a struggle, which is why design templates and Wizards are a popular way to guide nondesigners through the process of turning ideas into compelling proposals and reports. A new program for Windows 95, called i-publish, seeks to improve on this process.

The i-publish program (which is slated to ship in the second quarter of this year) offers templates for all sorts of documents. But what sets it apart is its built-in intelligence. Rather than using the static approach that most programs offer, i-publish templates dynamically change as you assemble content. For example, as you drop photos, text, or other content into template "frames," i-publish automatically fits information such as captions and headlines, doing the resizing and reformatting as you go.

In addition, the expertise built into the program ensures that all the elements relate to each other as you add or delete information. And the program is smart enough to reformat a document for different applications. For example, if you create a newsletter for print and tell i-publish you want topost it on the Web, it will automatically put in Web-appropriate bullets and create necessary links.

You can engage in all sorts of what-if scenarios (e.g., changing fonts and colors), and i-publish will adjust everything else in the document so the overall look remains professional and balanced. -Jon Pepper

#### Business

#### Text and Numbers Become High-Impact Visuals

A COMPANION TO MICROSOFT OFFICE, ActiveOffice (about \$50) lets you highlight specific numbers or sections of text in a document, click



once in the ActiveOffice Gallery, and transform those numbers and/ or words into visual elements for presentations.

Contact: Software Publishing Corp., San Jose, CA, (800) 336-8360 or (408) 537-3000; http://www.spco.com. Circle 1003 on Inquiry Card.

#### Customize Project Status

WITH SCHEDULE INSIGHT (\$189), YOU CAN view personalized status information from Microsoft Project schedules across Windows-compliant networks. The program automatically rolls up and partitions multiple projects into five separate subject categories: task, department,

	Burger Selection
My Inges	A TRADUCT
(and the second	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Sefferint Development	
11 Represent	
I 11 Dallas Replicantes	III Andrew
1.1.2 White Symphotome	and the second s
113 Specification Complete	0 9/0/07
12 Perstyneed	
1 21 Belect Tools	E Autor
132 Wine Later	Statement Statement
123 Test Com	i management and a series
134 Cole Company	
1.3 Field Test	
1.4 Production	
5 41 Prohage Domps	: 0*
A A D Defense to Day Area	

project, individual, and company. You can view all items of a subject at once in spreadsheet format or just focus on a particular item. Contact: Kalyn Corp., Los Altos, CA, (800) 595-2596 or (415) 948-5124; http://www.kalyn.com. Circle 1004 on Inguiry Card.

#### **Sales Automation**

THE SALESLOGIX SALES INFORMATION SYStem offers contact, account, and opportunity management; group scheduling; territory management; word processing; printing to paper-based organizers; forecasting; custom and built-in reporting; a client/server database; and an online Sales Encyclopedia. The Client component, for remote, network, orstand-alone use, costs \$395; the



Workgroup Client component, designed for network use only, is \$295. Also available are Mobile Connection (\$295), Information Server (\$995), and Synchronization Server (\$995) components. *Contact: SalesLogix Corp.*, *Scottsdale*, AZ, (888) 643-6400 or (602) 368-3700; http://www.saleslogix.com.

Circle 1005 on Inquiry Card.

#### Thrive in a Diverse Workplace

DESIGNED FOR ORGANIZATIONS ADJUSTING to an increasingly diverse work force and the globalization of business, No Potential Lost consists of three CD-ROMs (set, \$4500; individual CD-ROMs, \$1595 each). This

#### Software

We preview Design Intelligence's i-publish, a program for producing professionallooking documents; and the Tektronix Phaser 350, a color ink-jet printer.

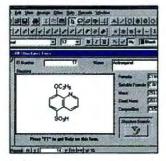
training program helps you to establish a foundation for successful interaction and personal fulfillment; shows you examples of energy-depleting and energy-enhancing actions; and enables you to assess situations at an organization, identify any problems, recommend changes, and see the impact of those changes. *Contact: Griggs Productions, San Francisco, CA, (800) 210-*4200 or (415) 668-4200; http://www.griggs.com.

Circle 1006 on Inquiry Card.

#### Chemistry

#### Add Chromatographic Data to Documents

Now YOU CAN INSERT CHROMATOGRAPHIC data into word processors, spreadsheets, and database files as OLE objects. Running under Windows 95 or NT, ChromKeeper (\$99) also lets you edit the chromatograms



inside reports, presentations, or papers; magnify or crop out specific peaks in a chromatogram; edit headers and footers; and change font sizes, styles, and colors. *Contact: SoftShell International, Ltd., Grand Junction, CO, (970) 242-7502; http://www .softshell.com.* **Circle 1007 on Inquiry Card.** 

#### Macintosh

#### Visual Modeling

ANALYTICA FOR THE MAC (\$795) SIMplifies model development, maintenance, and communications. The program's object-oriented diagrams, which contain bubbles and links, highlight key relationships between model variables. Intelligent Arrays let you add or retract dimensions, such as time periods, product lines, geographic regions, and alternative plans, with minimal changes to the model structure. Integrated risk and sensitivity analysis aids modeling situations with uncertain factors.

Contact: Decisioneering, Inc., Denver, CO, (800) 289-2550 or (303) 534-1515; http:// www.decisioneering.com/. Circle 1008 on Inquiry Card.

#### Networking

#### Virtual IP Internet Gateway for NetWare

WITH VIRTUAL IP INTERNET GATEWAY FOR NetWare (five-user license, \$1055), network administrators can troubleshoot, manage, control, and analyze users' access to intranet resources and the Internet. The program provides firewall protection at the server level and allows for a secondary server, which monitors the primary server's status. If the primary server fails, the secondary server automatically becomes active.

Contact: FTP Software, Inc., Andover, MA, (800) 282-4387 or (508) 685-3300; http://www.ftp.com. Circle 1011 on Inguiry Card.

#### Manage NLMs

CONFIG CENTRAL (10-SERVER STARTER pack, \$499), which supports Net-Ware 3.12 and 4.1, snaps into Novell's Managewise and NWAdmin to minimize the time you have to spend managing and troubleshooting NLMs. The program highlights unexpected or problem NLMs and lets you remotely edit NCF files. Contact: NetPro Computing, Inc., Scottsdale, AZ, (800) 998-5090 or (602) 941-3600; http://www.netpro.com. Circle 1009 on Inquiry Card.

#### Network Security, Management Suite

MCAFEE ENTERPRISE (SITE LICENSE PER node for 1000 nodes, \$125) bridges the gap between NetWare printand file-server LANs and Unix database- and application-server WANs with a Windows NT-based view of the enterprise. The 10 modules included with the package share a common user interface, data dictionary, scripting language, reporting, messaging, and communications protocols. McAfee Enterprise also integrates firewall, encryption, authentication, and antivirus protection under a centralized management console.

Contact: McAfee, Santa Clara, CA, (408) 988-3832; http://www.mcafee.com. Circle 1010 on Inquiry Card.

- McMeelin hers Manager (McAles Inter	ризае
The second secon	1
2 G) Honestay ⇒ G) Laboras ⇒ G Solvers ⇒ G Solvers ⇒ G Solvers Hoteing ⇒ G Solvers Hoteing ⇒ G Solvers ⇒ G Solvers ⇒ G Solvers ⇒ G Solvers ⇒ G Package ⇒ Fands ⇒ G Solvers ⇒ G Solvers ⊕	A AND

#### Programming

#### Build Help Files from VB Projects

FOREVB (\$89) LETS YOU CREATE HELP TOPics that link to specific controls and forms in a user's Visual Basic project and create help files when you set up your forms from within Visual Basic. Alternatively, ForeVB can scan your entire project and create an outline help file. The ForeHelp VB Pack (\$449) bundles ForeVB and the ForeHelp Help Authoring

and finite provide the state of	Cores.
Canadar -	ANTE Caulos Counting
T Rental	Catholine Munice C
3 Canad	Catendates Number 2 Catendates Muniter 3
Canada a	Catculater Number 5 Catculater Number 5
	Contraction of the second
Comment's	Catalan Sun and
a manter()	Calculator Does and 2 Calculator Dees and 2
	Catalana Demons 6

System, which provides an environment for adding additional WinHelp features to help files and instant WinHelp simulation and testing.

Contact: ForeFront, Inc., Boulder, CO, (800) 357-8507 or (303) 499-9181; http://www.ff.com. Circle 1012 on Inguiry Card.

#### Object-Oriented Ada Development

WITH OBJECTADA FOR WINDOWS AND ObjectAda for Unix, you can develop complex technical applications, link Ada code with C++ applications and vice versa, and develop Internet applications by generating Java byte code. ObjectAda for Windows (Personal Edition, \$245; Professional Edition, \$595; Enterprise Edition, minimum five copies, \$1495 per copy) includes the full Ada 95 core language and annexes, a visual GUI builder, Win32 bindings, Winsock TCP/IP bindings, a Visual Ada source browser, Win-Dbg/Codeview Multilingual Debug, and DLL import and export. ObjectAda for Unix (\$8000) features an Ada 95 compiler for Hewlett-Packard and Sun workstations, a debugger, a syntactic editor, and a browser.

Contact: Thomson Software Products, San Diego, CA, (800) 833-0085 or (619) 457-2700; http://www.thomsoft.com. Circle 1013 on Inquiry Card.

#### Intranet Development Framework

THE TOOLS INCLUDED WITH SALVO VISTA (10 concurrent users, from US\$7250) help developers build Web applications. The four tools specify rules; provide access-control management, object-level security, and impact analysis; control the presentation of information to users; and provide identification of active rules, information on current states, invocation history, and timestamped data.

Contact: Simware, Inc.,

Ottawa, Ontario, Canada, (800) 267-9991 or (613) 727-1779; http://www.simware .com/salvo. Circle 1014 on Inquiry Card.

#### The Web

#### Audio E-Mail

A WINDOWS 95–STYLE TASK BAR, MIDIsoft Sound Bar (\$29.95) contains icons for point-and-click access to PC sound capabilities, such as volume, bass, treble, and balance, from the monitor desktop. You can record voice e-mail messages, to which you can add music and sound from Sound Bar's 14 MB of sound and music files. The package includes AT&CT's WorldNet Service Internet-access software, two user licenses, and a Labtec AM-32 microphone, which plugs into your PC's sound card.

Contact: Midisoft Corp., Bellevue, WA, (800) 776-6434 or (206) 391-3610; http://www.midisoft.com. Circle 1015 on Inquiry Card.

#### Software Updates

A browser add-on that lets you translate Spanish, French, or German Internet sites into English and vice versa, **Globalink Web Translator 1.1** supports Microsoft's Internet Explorer 3.0 and includes a Dictionary Editor, which lets you add new terms. \$49.95. *Contact: Globalink, Inc., Fairfax, VA, (800) 255-5660 or* (703) 273-5600; http://www.globalink.com. **Circle 1018 on Inquiry Card.** 

With UnInstaller 4, you can tell the program you need a certain amount of memory and it will find it; you can remove an application from one PC and copy it to another PC; and you can delete all applications in one folder with one action. \$39.95.

Contact: MicroHelp, Inc., Marietta, GA, (800) 777-3322 or (770) 516-0899; http://www.microhelp.com. Circle 1019 on Inquiry Card.

SPSS 7.5 for Windows, a statistical package for Windows 95 and NT4.0, includes an ODBC query wizard; a Statistical Advisor; the ability to save results in JPEG or HTML formats; and an internal scripting language. Base system, \$695.

Contact: SPSS, Inc., Chicago, IL, (800) 543-2185 or (312) 329-2400; http://www.spss.com. Circle 1020 on Inquiry Card.

#### HARDWARE

Accessories

#### **Digital Camera**

WITH THE PIXERA VISUAL COMMUNICAtion System, you can capture, manipulate, enhance, and manage 24-bit-color images in resolutions up to 1 million pixels. The Pixera Personal (\$795) includes a digitalcamera system with fixed-focus and macro lenses; a PCI card or PC



Card; cable; and software. The Pixera Professional's (\$1195) digitalcamera system features a variablefocus C-mount lens, ranging from 1 inch to infinity. Contact: Pixera Corp., Los Gatos, CA, (888) 474-9372 or (408) 341-1800; http://www.pixera.com. Circle 1022 on Inquiry Card.

#### Network Audio Communications

MEDIATRIX'S AUDIOTRIX PHONE PACKAGE (US\$495) includes a plug-and-play audio adapter and Texas Instruments' TMS320C50 DSP; a handset with on/off volume control, a headset connector, hands-free speaker operation, a built-in microphone, and a built-in amplified speaker; and customized CTI software for Unix and Windows 3.1x. 95, and NT. The Audiotrix device employs 16-to-1 ACELP hardware voice-compression technology; offers 16-bit full-duplex stereo digital audio; and supports Microsoft DirectX 3.

Contact: Mediatrix Peripherals, Inc., Sherbrooke, Quebec, Canada, (800) 820-8749 or (819) 829-8749; http://www.mediatrix.com. Circle 1023 on Inquiry Card.

#### Add-Ins

#### **3-D Video Accelerator**

WiTH VELOCITY 3D WINDOWS (WITH 4 MB of memory, \$199; with 8 MB, \$299), you get a 64-bit 2-D acceleration engine, a 3-D rendering accelerator, and a Digital Video Engine delivered by the S3 ViRGE VX graphics-controiler ASIC. The card delivers up to 16.7 million colors and resolutions up to 1600 by 1200 pixels with refresh rates up to 160 Hz. *Contact: STB Systems, Inc., Richardson, TX, (888) 234-8750 or (214) 234-8750; http://twww.stb.com.* **Circle 1024 on Inquiry Card.** 

#### Video for Sun Workstations

IFYOU USE A SUN ULTRASPARC OR SPARC-Station 5, 10, or 20 workstation, the XVideo Xtra (\$7995) may be for you. The video-overlay card supports resolutions up to 1280 by 1024 pixels and lets you use your favorite frame buffer. NTSC video displays at 60 fields per second and at a resolution of 640 by 480; PAL and SE-CAM display at 50 fps and at a resolution of 768 by 576. Contact: Parallax Graphics, Inc., Santa Clara, CA, (408) 727-2220; http://www .parallax.com. Circle 1025 on Inquiry Card.

#### Pentium Pro System Board

TARGETED TO DELIVER RISC-LEVEL PERformance with Intel's 440FX chip set, the W6-LI (with sound, \$746; without sound, \$702) features 150to 200-MHz Pentium Pro CPUs; Enhanced IDE, PCI, and ISA expansion slots; Ultra Wide SCSI (up to 40 MBps); and optional 16-bit Sound Blaster-compatible sound. *Contact: Micronics Computers, Inc., Fremont, CA,* (800) 577-0977 or (510) 651-2300; http://www .micronics.com. Circle 1026 on Inquiry Card. The BYTE Site brings you today's hottest technologies with extended product and technology coverage that's the perfect complement to BYTE magazine.

# The World's Technology Authority Online!

The BYTE Archive Two years of BYTE, more than

3,000 full-text articles, illustrations, and photos... all indexed for quick retrieval!

The BYTE Network Project

The BYTE Site... a living laboratory showcasing the best tools for building Web applications. Read about it in BYTE... try it out online!

#### The Virtual Press Room

Instant access to vendor press releases and white papers! Links to vendor web sites!

FSIT

#### **BYTEMarks**

FREE Benchmark! Download the BYTEMark – the benchmark with teeth!

#### Direct Access to Advertisers

Contact Byte advertisers DIRECTLY through the online advertiser index!



The BYTE Site. The World's Online Technology Authority.

A Division of The McGraw Hill Companies

What's New

#### Hardware

#### Connectivity

#### **ISDN Terminal Adapter**

THE OMNI TA128 ISDN MODEM (\$399) features two serial DTE interfaces.

#### PREVIEW

so you can connect it as if it were two modems using a single ISDN line. The modem provides ISDN connection at 128 Kbps and gives you the option of using STAC compression over PPP, or V.42bis compression over V.120. Both options enable the Omni TA128 to reach



**Tektronix Phaser 350** (supports Macs and PCs) \$3495 Circle 1021 on Inquiry Card.

Tektronix, Inc. Wilsonville, OR (800) 835-6100 (503) 682-7377 fax: (503) 682-2980 http://www.tek.com/color\_printers/

#### Phaser 350 Beats Laser Printers

oday's low-cost color ink-jet printers deliver high-quality output, but their speed is another matter. That's why we were so impressed with the Tektronix Phaser 350. This solid-ink color printer provides equivalent or better speed and output quality compared to today's fast color laser printers, but with great convenience and reliability at a lower cost.

The Phaser 350's new high-speed Fast Color print mode produces full-color pages at 6 pages per minute. No color laser printer costing anywhere near the 350's \$3495 base price can do that. Tektronix managed this speed upgrade by finding clever ways to drop out dots (the base resolution is 600 by 300 dpi) without severely affecting the print quality. True, you can notice a difference depending on the type of document you print, but the color quality is still very good. If you need the best color, you can opt for the 4-ppm speed.

The Phaser 350 uses four (CYMK) color ink sticks that resemble wax crayons and drop into shape-coded slots. Maintenance is almost nonexistent, and setting up the 350 is easier than dealing with color laser printers, which can be cumbersome and sometimes temperamental. The Phaser 350 also prints on just about any type of paper. -Jon Pepper

optimal throughput speeds up to 460.8 Kbps. Contact: ZvXel Communications, Anaheim, CA, (800) 255-4101 or (714) 693-0808; http://www .zyxel.com. Circle 1028 on Inquiry Card.

#### Industrial Surge Protection

DESIGNED TO PROTECT DATA-COMMUNIcation lines in industrial environments, Telebyte's Model 8022 (\$145)



suppresses damaging transient overvoltage pulses caused by nearby lightning strikes, power-line disturbances, electrostatic discharge, and industrial load switching. The Model 8022 accommodates fourwire networks using RS-232-based signals or other signals whose amplitude falls within +/-15 V. Contact: Telebyte Technology, Inc., Greenlawn, NY, (800) 835-3298 or (516) 423-3232; http://www.telebyteusa.com. Circle 1029 on Inquiry Card.

#### **ISDN Parallel-Port Terminal Adapter**

THE DATABURST ISDN 128K PROVIDES uncompressed throughput of 128 Kbps and compressed data transfer rates up to 512 Kbps. The integrated NT-1 version (\$279) provides direct connection to an ISDN wall jack; the S/T version (\$239) is designed for use with stand-alone NT-1s or PBXes.



Contact: U.S. Robotics, Skokie, IL, (800) 877-2677 or (847) 982-5001; http://www .usr.com. Circle 1027 on Inquiry Card.

Data Acquisition

#### Network-Based Data Acquisition

AVAILABLE FOR NUBUS MACS RUNNING System 7.0 and PCI- and ISA-bus PCs running Windows 95, instru-Net places the analog electronics in boxes outside the computer and the noisy digital electronics inside the computer. A base instruNet system (call company for prices) consists of a controller board with a 32bit microprocessor, 256 KB of RAM, and 10 counter/timer channels; one



external data acquisition box; and a cable. Contact: GW Instruments, Inc., Somerville, MA, (617) 625-4096; http://www .gwinst.com. Circle 1030 on Inquiry Card.



#### **3-D Graphics** Accelerator

BASED ON THE OXYGEN CHIP, A SCALABLE, pipelined 3-D graphics-rendering and texture-mapping processor, the Oxygen 402 card (\$4995) provides four Oxygen chips operating in parallel; 32 MB of synchronous DRAM; resolutions from 640 by 480 pixels to 1600 by 1200; color depths of 8, 16, or 32 bits per pixel; Gouraud shading and hardware dithering; and hardware z-buffer depths of 16 or 24 bits. Contact: Dynamic Pictures,

## The Definitive Reference Source!





## Call 1-800-924-6621

It's all at your fingertips — emerging trends, comprehensive world-wide industry analysis, multiplatform coverage of all the technologies, in-depth testing and product evaluations, advice, tips, expert opinions, and much more! It's a deal for anyone who's evaluating the significance of new technologies...doing research...making complex multi platform purchasing decisions...developing the next generation hardware or software products...preparing corporate plans.

> It's Comprehensive... Time Saving...and Easy to Use! It's all in BYTE on CD-ROM.

#### Order Now!

Toll-free Interr	national Numbers:	Send me BYTE on CD-ROM F	LUSI Full text from 1990-1996 issues of B	YTE plus four quarterly CD-ROM updates with full text
Belgium	080071635	and colorful graphics for just \$54.9	-5.	
Germany	0130826112	Send me BYTE on CD-ROM!	Full text from 1990-1996 issues of BYTE-r	more than 80 issues for only \$39.95.
U.K.	0800973017	Charge my: D Master Card	VISA 🗆 Amex 🗆 Check enclosed	(Pavable to BYTE magazine, US funds only)
italy	167876155			
France	05916088	Card #	Exp. Date	Signature
Netherlands	060222146	Name		
Switzerland	1557257	Address		
Denmark	80017728	Address		
Sweden	020791136	City	State/Province/Country	Zip/Postal Code
Other	***********************	F-mail Address		
Int'i	091-752792			
		Mail to	b: BYTE on CD-ROM, P.O. BOX 526, Hight	(Slown, NJ 00000

ES! I want the power and convenience of BYTE on CD-BOM

FAX CDBØ197

U.S./Canada

1-800-924-6621

609-426-5434

Canadian and U.S. orders, please add \$2.95 for shipping and handling, and state tax where applicable. (Canadian orders add appropriate GST). Outside North America, add \$5.00 for air mail delivery. Allow 6-8 weeks for delivery.



Quantum Physics. Term or Life. The Infield Fly Rule. Convergence.

Ah, we knew that last one would confuse you.

But then, which of life's complexities is tougher to decipher than the Convergence market?Where the need for expert Information Technology solutions turns every decision into a Pass/Fail test.

It can all seem overwhelming. Until you discover something nearly one million computing experts already know. It's called BYTE, and within its pages are the answers and insights IT decision-makers trust to make Convergence a reality instead of a nightmare.

Now, we're not saying BYTE can unravel all of life's mysteries. But if your company is in the Convergence market, or advertising to it, you'll find no one is more of an authority on the subject.

> The Infield Fly Rule? Hey, your guess is as good as ours.

> > $\nabla$



Why do nearly one million computing experts worldwide read BYTE magazine every month? Because only BYTE delivers the global coverage and technical insights that illuminate Information Technology from problem through solution. That makes us something of an authority on the subject. And you something of a genius when you advertise in BYTE. For more information, call John Griffin, VP/Publisher at 603.924.2663. Or contact us at http://www.byte.com

THE GLOBAL AUTHORITY FOR COMPUTING TECHNOLOGY.

Inc., Santa Clara, CA, (800) 464-3348 or (408) 327-9000; http://www.dypic.com. Circle 1031 on Inquiry Card.

#### Networking

#### Hand-Held Network Diagnostic Tool

You CAN VERIFY NETWORK CONNECTIONS and diagnose network problems with the Fluke OneTouch Network



Assistant. The device executes a series of cable- and packet-level connectivity tests and performs individual tests for hubs and NICs. Two different versions are available: a 10-Mbps Ethernet configuration (\$3695) and a combination 10-/ 100-Mbps Ethernet configuration (\$4995).

Contact: Fluke Corp., Everett, WA, (800) 443-5853 or (206) 356-5500; http://www.fluke .com/nettools/.

Circle 1032 on Inquiry Card.

#### Peripherals

#### Six-Color Wide-Format Printer

A PANTONE HEXACHROME INK-JET PRINTer, the SpectraJet Hifi (approximately \$10,000) lets you work in formats ranging from 8½ to 36 inches wide and up to 10 feet long. The printer comes with six 500-mil-



liliter reservoirs for yellow, orange, magenta, cyan, green, and black ink. The SpectraJet Hifi has 24-bit color addressing with a 300-dpi resolution in draft and final modes to create up to 16 million colors. *Contact: Mutoh America, Inc., Phoenix, AZ, (800) 996-8864* or (602) 276-5533; http://www.mutoh.com. **Circle 1033 on Inquiry Card.** 

#### Multimedia Notebook Projector

WEIGHING ABOUT 11 POUNDS, THE LIGHTbook projector (\$4999) provides plug-and-play SVGA image support and integrated video with direct connection of video sources, such as VCRs and laserdiscs. The compact, rugged projector supports PCs and Macs and comes with an auto-switching power supply for U.S. and European electrical



outlets. The Proxima Cyclops remote control lets you open files, click on hot buttons, and perform other mouse actions from anywhere in the room. *Contact: Proxima Corp., San Diego, CA, (800) 447-7692 or (619) 457-5500; http://www.prxm.com.* **Circle 1035 on Inquiry Card.** 

#### **DDS-2** Tape Drive

OFFERING A DATA TRANSFER RATE OF 1.5 MBps, the WangDAT 3800 (internal model, \$1299; external model, \$1460) features 100×speed-search mode, a fast SCSI connector, and a 1-MB data buffer. The 4-mm DDS-2 DAT drive provides 4 GB of native storage and jumps to 8 GB when you enable the on-board hardware data compression.

Contact: Tecmar Technologies, Inc., Longmont, CO, (800) 422-2587 or (303) 682-3700; http://www.tecmar.com. Circle 1034 on Inguiry Card.

#### Storage

#### Desktop RAID Subsystems for Sparc and Windows NT

THE RD10/25 (\$17,500) PROVIDES UP to 25.2 GB of storage for Sparc, UltraSparc, and Windows NT envi-



ronments. The subsystem includes a 32-bit embedded RISC-based processor; 16 MB of cache memory; six hot-swappable drives; and six dedicated controllers that increase the data throughput to 133 MBps. It offers 0, 1, 3, 5, and 0+1 RAID levels and a scalable 16- to 128-MB cache memory. *Contact: Integrix, Inc., Newbury Park, CA, (800) 300-8288 or (805) 376-1000; http://www.integrix.com.* **Circle 1037 on Inquiry Card.** 

#### 13-GB Tape-Storage Solution

UTILIZING TANDBERG DATA'S MULTIchannel Linear Recording technology, the MLR1 Tape Storage Solution (internal model, \$2749; external model, \$2949) features a Tandberg MLR1 tape drive; the Seagate Software Storage Suite for Desktop and Servers on CD-ROM, which is provided in English, French, German, and Spanish; a 13-GB Imation MLR Tape Cartridge, which has a 26-GB capacity with hardware data compression; and cables for connection to 16-bit wide or 8-bit narrow SCSI connectors.

Contact: Tandberg Data, Inc.,



Simi Valley, CA, (800) 826-3237 or (805) 579-1000; http://www.tandberg.com. Circle 1036 on Inquiry Card.

#### Systems

#### Notebook Has Removable MO Drive

WITH THE POWERMEDIA III PLUS NOTEbook's (from \$2875) removable 31/2inch read/write MO drive, you can store graphics and sound files, video sequences, and large databases and run applications directly from the drive. The notebook comes with a 12.1-inch TFT or DSTN SVGA LCD screen; a 75-, 90-, 100-, 120-, 133-, 166-, or 200-MHz Pentium processor; 8 MB of RAM, upgradable to 16 or 32 MB; a 256-KB L2 pipelined burst cache: 2 MB of EDO VRAM; an IRDA interface; a PC Card slot; SRS 3-D surround sound; a removable 1.44-MB floppy drive; and a removable 1.0-, 1.3-, or 2.1-GB hard drive.

Contact: Astro Research, Monterey Park, CA, (818) 293-1651; http://www .astronote.com. Circle 1038 on Inquiry Card.

#### PC with 12-Speed CD-ROM

THE TOP-OF-THE-LINE INNOVA MEDIA MT 9800 (about \$3299) comes with a 200-MHz Pentium CPU, 32 MB of EDO DRAM, a 3.1-GB hard drive, a 12-speed CD-ROM drive, an lomega 100-MB Zip drive, 3-D video/ graphics, wave-table audio with 1 MBofROM storage, and a six-button, eight-point directional game pad. The PC also includes a 33.6-Kbps SVD modem, stereo speakers, a 64-bit graphics accelerator with hardware-assisted MPEG playback, a 16-bit sound card with 3D Spatializer, a speakerphone, a microphone, and an IRDA interface. Contact: Canon Computer Systems, Inc., Costa Mesa, CA, (714) 438-3000; http:// www.ccsi.canon.com. Circle 1040 on Inquiry Card.

## You Can Start Developing Now

Moss Micro's Start Developing tool guides you down the Visual Basic path. By Rick Grehan



ne of the original goals of Visual Basic (VB) was to simplify programming. (Remember, the acronym *BASIC* stands for

Beginner's All-purpose Symbolic Instruction Code.) Those of us who were unable to tolerate the rigors of C and C+ + could find refuge not only in VB's visual integrated development environment (IDE) but in the language's less complex syntax as well.

On the one hand, then, a tool like Moss Micro's Start Developing for Visual Basic (which is compatible with VB 3.0 and both 16- and 32-bit versions of VB 4.0) is a surprise. Why would I need something to simplify a thing that was supposed to be simple in the first place? On the other hand, Start Developing is no surprise. Some activities are complicated no matter how hard you try to simplify them. Programming is one of them.

Start Developing for Visual Basic comprises four main components. The first is its application wizard, which guides you through those first unsteady steps of constructing an application. A series of dialog boxes prompt you for the characteristics of your application: Will it use a single- or multiple-document interface? What kind of database support (if any) will it require? Open Database Connectivity (ODBC)? Jet? Would you like it to have a toolbar? The result is a functioning skeleton of a program to which you can begin attaching the flesh and muscle of application code.

The second component is a collection of "assistants," which are VB add-ins that eliminate much of the drudge work involved with producing quality code. For example, the error-handling assistant automatically inserts error-exit code into selected (or all, if you wish) procedures and functions in your application.

Another assistant collects project sta-

tistics. For example, it identifies procedures and functions lacking in error-handling code. (Shame on you. You should have used the other assistant to put it there.) It also reports the average number of lines in a module, the average number of lines in a routine, and so on.

OFX modules are the third, and perhaps most important, component of Start Developing. These modules include a large collection of library routines that cover areas as fundamental as string manipulation (e.g., scanning a string of tokens separated by a delimiter; indenting, left-justifying, right-justifying, or centering lines; and more) to areas as specific as reading and writing the INI files or the registry.

Start Developing even provides a set of routines that offers a unified interface for dealing with INI files and/or registry entries. There are also numerous routines for conquering ODBC either directly or through remote data objects (RDOs), as well as VB/SQL and Jet.

Given that the OFX modules represent a treasure trove of routines to draw from, it would be nice if you could simply dip into that trove at will. It's not that simple, but the documentation describes a roundabout way of "stealing" the routines. You just create a dummy application using Start Developing's application

#### WHERE TO FIND

Moss Micro (714) 260-0300 fax: (714) 260-0325 http://www.mossmicro.com

wizard. The dummy application includes all the routines you want, so you can copy out whatever ones that you need. You have to be careful, however, because many of the routines are interdependent. Fortunately, the manual gathers related modules together, so you don't ever have



to worry about interdependencies.

Finally, there's Office Book, a kind of miniapplication that you can, in turn, embed in your application. It's an ODBCbased contact manager implemented as an OLE server. In truth, this seems a little out of place with the rest of the product, but if you need a contact manager anywhere in your product, here it is.

The benefits from this package come not only from its software. Although it covers only six pages, the manual's "Ten Laws for Visual Basic Development" is a must-read for all VB programmers. (A note to Moss Micro: Do the VB programming community a favor and put these laws up on your Web page.)

I noticed that you can also find some of the features provided by Start Developing's assistants—automatic error-code writing, function-header templates, and source code statistics—in MicroHelp's Code Complete Code Analyst and Auto-Coder (see the July 1996 Codetalk). But this overlap detracts from neither product. VB programmers can probably use more of this stuff, not less.

Rick Grehan is a senior technical editor for BYTE reviews. You can reach him by sending e-mail to rick\_g@blx.com.

#### DELL LATITUDE LM P133ST 133MHz PENTIUM® PROCESSOR

- \* 12.1" SVGA Active Matrix Color Display
- 16MB RAM/810MB Hard Drive
- 256KB L2 Cache
- Options Bay accepts 6X CD-ROM. 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- \* PCI Bus with 128-bit Graphics Accelerator
- · Integrated 16-bit Stereo Sound

- Smart Lithium Ion Battery
- IrDA 1.0 Standard Compliant
- Touchpad
- Under 7 Pounds\*
- Extendable 1 Year Warranty<sup>†</sup>
- \* Upgrade to 40MB RAM, add \$299.
- \* 28.8 XJACK /Cabled Modem. add \$239

Business Lease<sup>®</sup>: \$111/Mo. Order Code #800051

PC World #1 Power Notebook



"Speed is the order of the day on our Power chart, where the new Dell Latitude LM P133ST can give you the performance you'd expect from a P133 desktop."

-PC World, 10/96

# CCORDING TO PC WOR HIS IS NOT A NOTEBOO

The Dell Latitude LM P133ST. It looks like a notebook. Yet it performs like a desktop. Sounds like someone's going to have to start a new category! All thanks to PC World who started it



when they gave us their Best Buy award and said. "the Dell Latitude LM P133ST is a hands-down Best Buy for users looking for a desktop pentium replacement." A bold statement.

NO. L LAND

They also said things like it's the "fastest notebook we've ever tested." And "Pros: Large, crisp screen; terrifically fast. Cons: none." And to think they didn't even get to its 128-bit graphics accelerator which gives you amazing graphic abilities that your desktop-laden co-workers will envy.

We could go on and on. They certainly did. But we'll let you get to a phone first.



## WE'RE MAKING A LIST, CHECKING GONNA MAKE SURE YOU CAN'T BE

#### 200MHz PENTIUM® PRO PROCESSOR DELL DIMENSION™ XPS Pro200n

- 64MB EDO Memory with ECC
- 256KB Internal L2 Cache
- NEW 4.3GB Hard Drive [9.5ms]
- 20TD Trinitron\* Monitor (19.0\* v.i.s., .26dp, 1600 x 1200 max. res.)
- Matrox Millennium 4M8 WRAM Video Card
- NEW 12X EIDE CD-ROM Drive
- 1.6GB/3.2GB Travan Tape Backup
- MS\* Office 95 Professional with Bookshelf
- MS Office 97, Professional Edition Upgrade Coupon<sup>1†</sup>
- Microsoft' Windows NT' Workstation 4.0/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty<sup>†</sup> with 1 Year On-site<sup>A</sup> Service
- ★ Upgrade to a 2GB SCSI UW Hard Drive (7200RPM, 8ms), Adaptec 2940UW Controller and 8X SCSI CD-ROM, add \$320.



Business Lease<sup>6</sup>: \$144/Mo. Order Code #501210

#### 200MHz PENTIUM PROCESSOR DELL DIMENSION XPS P200s

- 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- 3.2GB Hard Drive [9.5ms]
- 17LS Monitor (15.7" v.i.s.)
- Matrox Millennium 4MB WRAM Video Card
- NEW 12X EIDE CD-ROM Drive
- Integrated Sound Blaster 16 Sound
- · Altec ACS-90 Speakers
- MS Office 95 Professional with Bookshelf
- MS Office 97, Professional Edition Upgrade Coupon
- FREE Norton/Visio Express S/W Suite
- Microsoft Windows 95/MS Plus! CD/ 30 Days Free Support/MS Mouse
- 3 Year Limited Warranty with 1 Year On-site Service



Business Lease: \$96/Mo. Order Code #501204

#### 200MHz PENTIUM PRO PROCESSOR DELL DIMENSION XPS Pro200n

- 32M8 EDO Memory with ECC
- 256KB Internal L2 Cache
- 2GB SCSI UW Hard Drive (7200RPM, 8ms)
- Adaptec 2940UW Controller Card
- 17LS Monitor (15.7" v.i.s.)
- Matrox Millennium 4MB WRAM Video Card
- NEW BX SCSI CD-ROM Drive
- MS Office 95 Professional with Bookshelf
- MS Office 97, Professional Edition
   Upgrade Coupon
- Microsoft Windows 95/MS Plus! CD/ 30 Days Free Support /MS Mouse
- 3 Year Limited Warranty with 1 Year On-site Service
- ★ Upgrade to 64MB EDO Memory with ECC, add \$295.
- ★ Upgrade to a 4GB SCSI UW Hard Drive (7200RPM, 8ms), add \$275.



Business Lease: \$111/Mo. Order Code #501209

#### 166MHz PENTIUM PROCESSOR DELL DIMENSION XPS P166s

- 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- 3.2GB Hard Drive [9.5ms]
- NEW 800HS Trinitron Monitor (13.7\* v.i.s.)
- Matrox Millennium 4MB WRAM Video Card
- NEW 12X EIDE CD-ROM Drive
- AWE32 Wave Table Upgrade Card
- · Altec ACS-90 Speakers
- MS Office 95 Professional with Bookshelf
- MS Office 97, Professional Edition
   Upgrade Coupon
- FREE Norton/Visio Express S/W Suite
- Microsoft Windows 95/MS Plus! CD/ 30 Days Free Support /MS Mouse
- 3 Year Limited Warranty with 1 Year On-site Service

\*Non-discountable promotional pricing TFor a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P., 2214 W. Braker Lane, Suite D. Austin, TX 78758, <sup>11</sup>For a limited time (with qualifying purchase), receive a coupon for a t Edition upgrade on CD after release from Microsoft. Call for details, <sup>10</sup>Business leasing arranged by Leasing Group, Inc. <sup>\*\*</sup>Norton/Nisio Express Software Suite is available only on Dell Dimension systems purchased with the combination of MS Office ar Express 4.0 is an DEM version and a subset of Visio 4.0. Software may not include all documentation and may differ from retail version. <sup>\*\*</sup>System weight with floppy drive in options bay <sup>4</sup>On-site service provided by BancTec Service Corporation. On-site certain remote locations. <sup>\*\*</sup>On-site service for the Poweredge 2100 Server is provided by Digital Equipment Corporation and is available in 29 metropolitan treas. \*\*Prices and specifications valid in the U.S. only and subject to change writout notice. The In registered trademarks and the Intel LANDesk logo is a trademark of Intel Corporation. <sup>\*</sup>Microsoft, Windows and Windows NT are registered trademarks of Score Corporation. <sup>\*</sup>Line Internet Corporation. <sup>\*</sup>Line Internet is a registered trademarks of Score Corporation. <sup>\*</sup>Line Internet Corporation. <sup>\*</sup>Line Score Corporation. <sup>\*</sup>Line Internet <sup>\*</sup>Line <sup>\*</sup>L



Business Lease: \$89/Mo. Order Code #501203

FREE Norton/Visio Express Software Suite includes Norton AntiVirus, Navigator and Utilities, and Visio Express 4.0.

#### 200MHz PENTIUM PROCESSOR DELL DIMENSION XPS P200s

- 64MB SDRAM Memory
- 512KB Pipeline Burst Cache
- 3.2 GB Hard Drive [9.5ms]
- 17HS Trinitron Monitor (15.9" v.i.s., .26dp)
- Matrox Millennium 4MB WRAM Video Card
- NEW 12X EIDE CD-ROM Drive
- AWE32 Wave Table Upgrade Card
- Altec ACS-490 Full Dolby Surround Sound Speakers with Subwoofer
- 33.6 U.S. Robotics Telephony Modern
- MS Office 95 Professional with Bookshelf
- MS Office 97, Professional Edition
   Upgrade Coupon
- FREE Norton/Visio Express S/W Suite\*\*
- Microsoft Windows 95/MS Plus! CD/ 30 Days Free Support / MS Mouse
- 3 Year Limited Warranty with 1 Year On-site Service

## \$**3399**

Business Lease: \$126/Mo. Order Code #501206

#### 200MH2 PENTIUM PROCESSOR DELL DIMENSION P200v

- 16MB SDRAM Memory
- 256KB Pipeline Burst Cache
- 2.1GB Hard Drive [12ms]
- NEW 800HS Trinitron Monitor (13.7" v.i.s.)
- 64-bit PCI 2MB DRAM Video
- NEW 12X EIDE CD-ROM Drive
- Microsoft Windows 95/MS Plus! CD/ 30 Days Free Support/Dell Mouse
- 3 Year Limited Warranty with 1 Year On-site Service
- Upgrade to 32MB SDRAM, add \$139.
   Upgrade to a 3.2GB Hard Drive (10.5ms), add \$79.
- \* Upgrade to a 17LS Monitor (15.7" v.i.s.), add \$175.
- Upgrade to 512KB Pipeline Burst Cache, add \$25.



Business Lease: \$74/Mo. Order Code #501202

#### 200MHz PENTIUM P DELL DIMENSION X

- 32M8 SDRAM Mem
- 512KB Pipeline Burs
- 3.2GB Hard Drive [9
  17HS Trinitron Mon

AWE32 Wave Table

Altec ACS-290 Speak

MS Office 95 Profes

MS Office 97. Profe

Upgrade Coupon

FREE Norton/Visio

Microsoft Window:

30 Days Free Suppo

3 Year Limited War

★ Upgrade to a 4.3GE

**Business Lease: \$107** 

**GMHz PENTIUM P** 

**DELL DIMENSION P** 

16MB SDRAM Mem

256KB Pipeline Burs

2.1GB Hard Drive [1]

15LS Monitor (13.7"

64-bit PCI 2MB DRA

NEW 12X EIDE CD-R

Microsoft Windows

30 Days Free Support

3 Year Limited Warr

\* Upgrade to 32MB S

\* 3Com<sup>®</sup> EtherLink<sup>®</sup> I

\* Sound Blaster 16 Pr

+ Upgrade to 3 Years

Service, add \$99.

Business Lease: \$67/I

Order Code #501201

Altec ACS-90 Speak

Card, add \$135.

site Service

Order Code #501205

**On-site Service** 

add \$55

Matrox Millennium
 NEW 12X EIDE CD-R

## IT TWICE. AT OUR PRICE.





#### OCESSOR S P200s

- ry Cache Sms]
- tor (15.9" v.i.s., .26dp)
- MB WRAM Video Card M Drive
- Upgrade Card
- ers with Subwoofer
- sional with Bookshelf sional Edition
- xpress S/W Suite
- 95/MS Plus! CD/ 1/MS Mouse anty with 1 Year

#### Hard Drive (9.5ms),



Mo.

#### OCESSOR

- ry
- Cache
- ns]
- .i.s.) 1 Video
- M Drive
- 95/MS Plus! CD/
- ./Dell Mouse anty with 1 Year On-
- RAM, add \$139. \*erface Combo PCI
- ? Sound Card and ers, add \$89. of On-site
- 10.
- e MS Office 97. Professional Microsoft Windows 95. Visio envice may not be available in I Inside logo and Pentium are tions Corporation. 3Com and

#### 133MHz PENTIUM PROCESSOR DELL LATITUDE\* LM P133ST

- 12.1" SVGA Active Matrix Color Display
- 40MB RAM/1.3GB Hard Drive
- 256KB L2 Cache
- Options Bay accepts 6X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-lon Battery
- PCI Bus with 128-bit Graphics Accelerator
- Integrated 16-bit Stereo Sound
- Smart Lithium Ion Battery
- IrDA 1.0 Standard Compliant
   Touchpad
- MS Office Pro for Windows 95
- 28.8 XJACK'/Cabled Modem
- Leather Carrying Case
- Under 7 Pounds\*
  - Extendable 1 Year Warranty\*

## 3999

Business Lease: \$144/Mo. Order Code #800060

#### 133MHz PENTIUM PROCESSOR DELL LATITUDE LM P133ST

- 12.1° SVGA Active Matrix Color Display
- 16MB RAM/810MB Hard Drive
  - 256KB L2 Cache
  - Options Bay accepts 6X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
  - PCI Bus with 128-bit Graphics Accelerator
  - Integrated 16-bit Stereo Sound
  - Smart Lithium Ion Battery
  - IrDA 1.0 Standard Compliant
- Touchpad
- Under 7 Pounds\*
- Extendable 1 Year Warranty
- ★ Upgrade to 40MB RAM, add \$299.
  ★ Dell Latitude LM Port Replicator, add \$159.

## \$2999

Business Lease: \$111/Mo. Order Code #800051



#### 100MHz PENTIUM PROCESSOR DELL LATITUDE LM P100SD

- 11.3" SVGA Dual Scan Color Display
- 40MB RAM/1.3GB Hard Drive
- 256KB L2 Cache
- Options Bay accepts 6X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- PCI Bus with 128-bit Graphics Accelerator
- Integrated 16-bit Stereo Sound
- Smart Lithium Ion Battery
- IrDA 1.0 Standard Compliant
- Touchpad
- MS Office Pro for Windows 95
- Nylon Carrying Case
- Under 7 Pounds\*
- Extendable 1 Year Warranty
- \* 28.8XJACK/Cabled Modem, add \$239.

## \$2899

Business Lease: \$107/Mo. Order Code #800071

#### 100MHz PENTIUM PROCESSOR DELL LATITUDE LM PI00SD

- 11.3" SVGA Dual Scan Color Display
- 24MB RAM/1.3GB Hard Drive
- 256KB L2 Cache
- Dptions Bay accepts 6X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- PCI Bus with 128-bit Graphics Accelerator
- Integrated 16-bit Stereo Sound
- Smart Lithium Ion Battery
- IrDA 1.0 Standard Compliant
- Touchpad
- 28.8 XJACK\*/Cabled Modem
- Nylon Carrying Case
- Under 7 Pounds"
- Extendable 1 Year Warranty



Business Lease: \$96/Mo. Order Code #800072

## DELL POWEREDGE\* 2100 SERVER

- NEW Pentium Pro Server
- 32MB Error Correcting Code (ECC) EDO Memory (512MB Max)
- 256KB Integrated L2 Cache
- Integrated PCI Ultra/Wide SCSI-3 Controller
- 2GB Fast/Wide SCSI-2 Hard Drive [7200RPM, 8ms] (12GB Max)

3Com 10/100 PCI Ethernet Adapter

6 Expansion Slots: 3 PCI, 3 EISA

Business-Day, On-site<sup>®</sup> Service

Intel<sup>®</sup> LANDesk<sup>®</sup> Server Manager v2.5

3 Year Warranty! with 1 Year Next-

\* Microsoft Windows NT Server 4.0

7 x 24 Dedicated Server Hardware Tech

 (10 Client Access Licenses) included at no extra charge through 12/31/95.
 ★ Upgrade to 64MB ECC ED0 memory.

\* Upgrade to a 4GB Fast/Wide SCSI-2 hard

Pentium Pro Chip-based Server

Pentium Pro Chip-based Mini-Towers

Pentium Chip-based Mini-Towers

Pentium Chip-based Notebooks

800-626-4298

http://www.dell.com/buydell

Sun 12pm-5pm In Canada; call 800-233-1589

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT

6 Drive Bays: 3 External 5.25"/3 Internal 3.5"

8X SCSI CD-ROM Drive

Support

add \$649.

**TO ORDER** 

Keycode #01178

drive, add \$459.

.

Business Lease: \$144/Mo. Order Code #250022



DELL DIMENSION<sup>III</sup> XPS P200s 200MHz PENTIUM<sup>III</sup> PROCESSOR

- \* 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- 3.2GB Hard Drive [9.5ms]
- 17LS Monitor (15.7" v.i.s.)
- Matrox Millennium 4MB WRAM Video Card
- \* NEW 12X EIDE CD-ROM Drive
- Integrated Sound Blaster 16 Sound
- Altec ACS-90 Speakers

- MS Office Professional with Bookshelf for Windows 95
- MS Office 97, Professional Edition Upgrade Coupon"
- \* FREE Norton/Visio Express Software Suite
- Microsoft' Windows 95/MS Plus! CD/ 30 Days Free Support/MS Mouse
- 3 Year Limited Warranty' with 1 Year On-site Service'
- ★ Upgrade to 64MB SDRAM, add \$275. Business Lease : \$96/Mo. Order Code ≠501204



Besides its formidable 200MHz Pentium processor, this Dell Dimension comes with a powerful package of business software<sup>••</sup> pre-loaded. Not games. Not fluff. Serious



stuff like Microsoft Office for Windows 95. The 32-bit virus protection of Norton AntiVirus. The powerful file management features of Norton Navigator. The data protection and recovery tools of Norton Utilities. And all the diagramming tools of Visio Express 4.0. It also comes with built-in Dell reliability, built-in Dell value, and guaranteed next-business-day on-site<sup>4</sup> service. So order today. It may be the fastest way to get ahead in business yet.

