

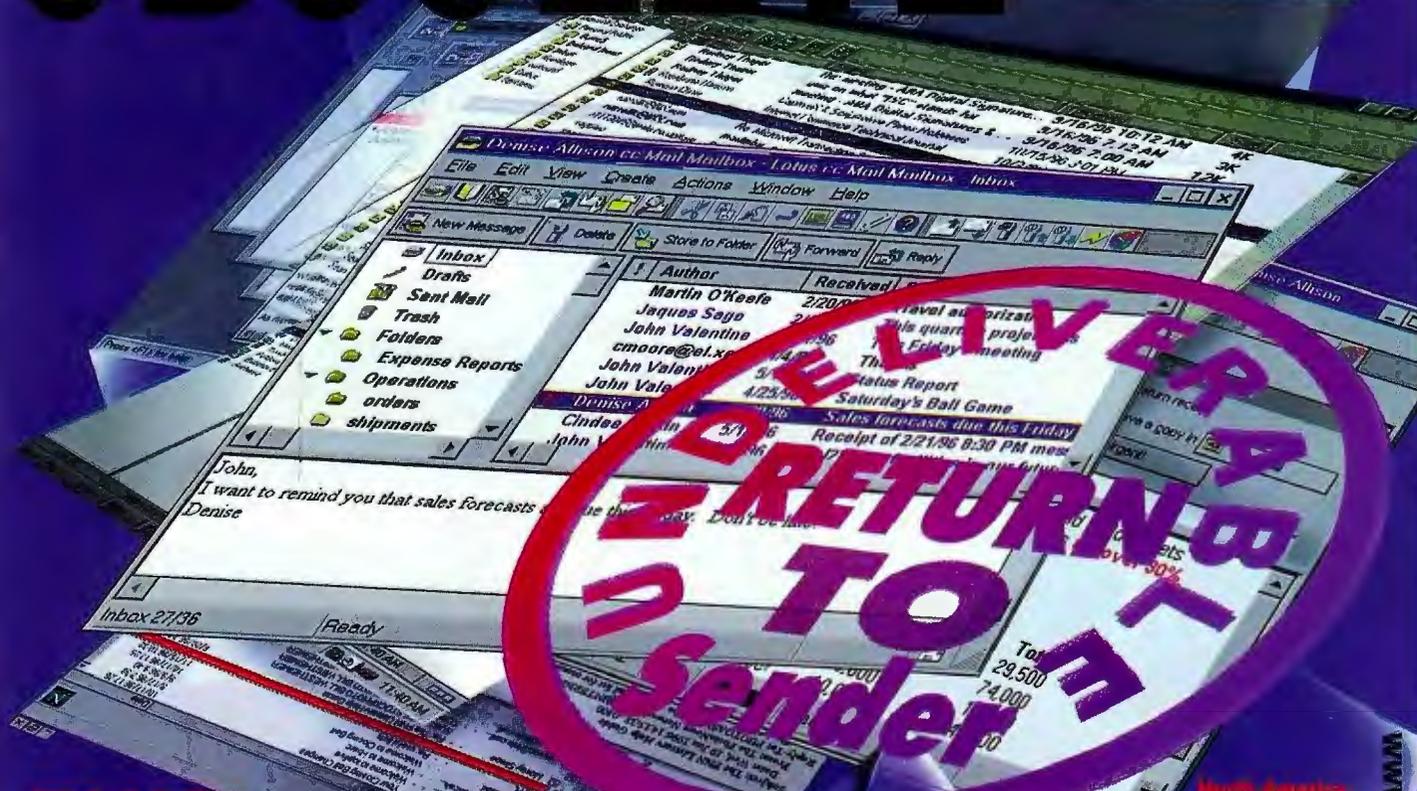
BYTE

the global authority for computing technology

Be a Webcaster with Marimba **p. 145**
13 Very Sharp, Very Colorful Graphics Cards **p. 100**
Comdex: The Hot List **p. 27**

YOUR E-MAIL IS OBSOLETE

NEWS: International Faxing **REVIEW'S** Borland's C++Builder, Bandai's Pippin



PLUS:

- Certified Web Security
- Inside a Chip Fab



www.byte.com

INTRODUCING THE



12X EIDE OR SCSI
CD ROM



Intel 200MHz
Pentium® Processor with
MMX™ Technology



64MB EDO RAM
Upgradable to 128MB



512KB HIGH-SPEED
Pipeline Burst Cache



ACCESSIBLE
Full-Length Slots



EIDE OR SCSI
Hard Drive



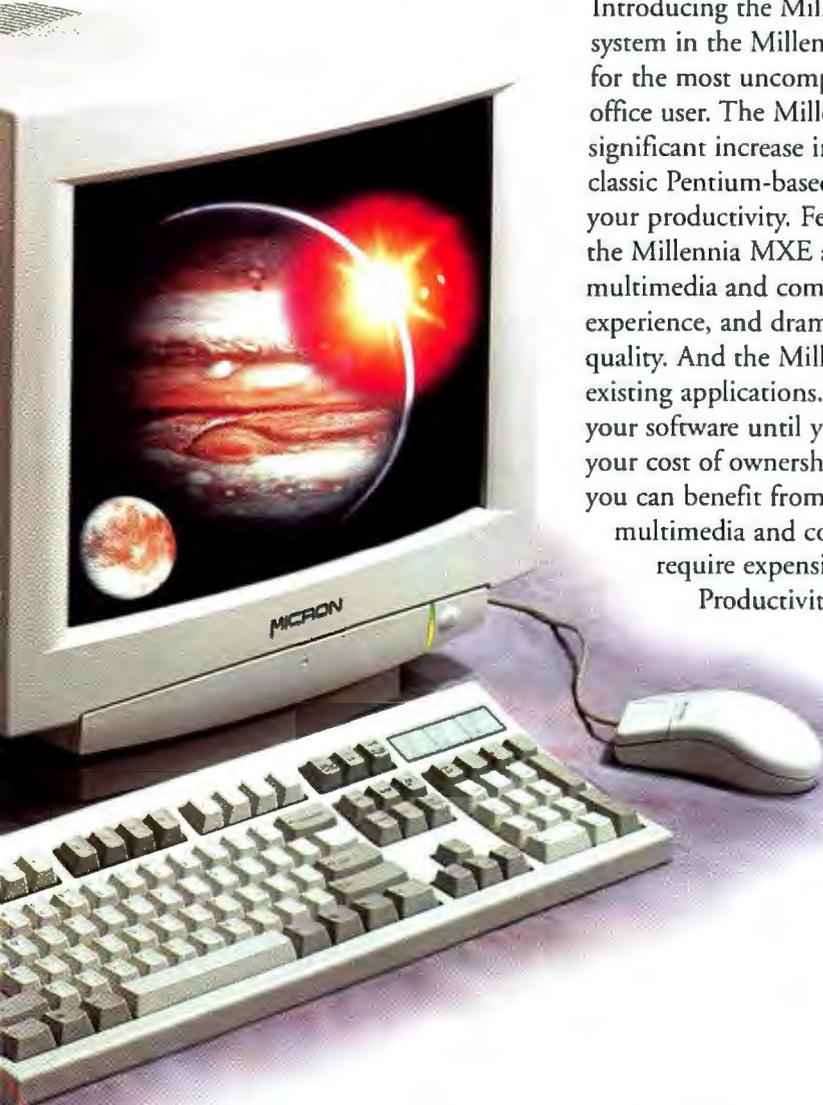
4MB EDO HIGH-RESOLUTION
3D Video Adapter with MPEG



SOUND BLASTER 32 WAVETABLE 3D
Stereo Sound Card & Speakers



MILLENNIA™ MXE



Micron Electronics™ has integrated its award-winning Millennium platform with the new MMX™ technology from Intel. Introducing the Millennium MXE, the latest system in the Millennium series that's perfect for the most uncompromising home or office user. The Millennium MXE delivers a significant increase in processing speed over classic Pentium-based systems, improving your productivity. Featuring the exciting new MMX technology, the Millennium MXE accelerates existing and emerging multimedia and communication software, enriches your Internet experience, and dramatically improves graphics, video and audio quality. And the Millennium MXE is fully compatible with all your existing applications. That means you don't have to upgrade your software until you're ready. Plus the Millennium MXE reduces your cost of ownership. With the MMX technology onboard, you can benefit from economical software solutions for multimedia and communication enhancements that currently require expensive hardware devices. Improve your Productivity. Experience clear, colorful graphics.

Enjoy the Internet more. Call to order your new Millennium MXE and get the most advanced PC available.



Micron Power™ Warranty & Support

- 5-year limited warranty on microprocessor and main memory
- 3-year limited parts-only system warranty
- 1-, 2- or 3-year optional on-site service agreement for Micron desktop systems
- 30 days of free Micron-supplied software support for Micron desktop systems
- 30-day money-back policy
- 24-hour technical support

The foregoing is subject to and qualified by Micron's standard limited warranties and terms and conditions of sale. Terms and conditions of sale may vary for specific configurations. Copies of the limited warranties may be obtained on our Web site or by calling Micron.

MICRON™
ELECTRONICS, INC.

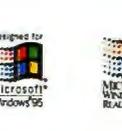
800-362-7306
<http://www.mei.micron.com>

A NEW MILLENNIA™ IS ON THE HORIZON

(actually it's on the next page)



MICRON
ELECTRONICS, INC.



In the past two years, Micron Electronics™ has won close to two hundred awards for product performance, reliability and customer service.

ADVANCED DESKTOP SOLUTIONS

Millennia™ MXE P166

INTEL 166MHz PENTIUM® PROCESSOR WITH MMX™

With Intel 200MHz Pentium processor with MMX & 256K internal cache... add \$100

- 512KB pipeline burst cache, flash BIOS
- 12X EIDE CD-ROM drive, 3.5" floppy drive
- 100MB Iomega® Zip™ drive
- Sound Blaster® 32 Wavetable 3D stereo sound card with speakers
- PCI 64-bit 3D video, MPEG, 4MB EDO RAM
- Tool-free minitower or desktop
- Microsoft® Mouse, 104-key keyboard
- Microsoft Windows® 95 & MS® Plus! CD
- MMX enabled software: Adobe® Photo Deluxe, Pod, Eraser, Blackbuster™ Entertainment & Billboard Music Guide
- 5-year/3-year Micron Power™ warranty

- 16MB EDO RAM • 1.6GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Works 95 CD

\$1,999 Business lease \$68/month

- 32MB EDO RAM • 2.5GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Office CDs

\$2,299 Business lease \$78/month

- 64MB EDO RAM • 3.1GB EIDE hard drive
- 17" Micron 17FGx, .26dp (15.8" display)
- Microsoft Office CDs

\$2,899 Business lease \$99/month

POWER DESKTOP SOLUTIONS

Millennia™ Pro2 180

INTEL 180MHz PENTIUM® PRO PROCESSOR

• With second Intel 180MHz Pentium Pro processor... add \$599
 • With Microsoft Windows NT™ Workstation 4.0 CD... add \$99
 *Second processor requires Microsoft Windows NT Workstation 4.0

- Supports dual Intel 180MHz Pentium Pro processors
- 256KB internal cache, flash BIOS
- 12X EIDE CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- PCI 64-bit 3D video, MPEG, 4MB EDO RAM
- Tool-free mini tower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows® 95 & MS® Plus! CD
- 5-year/3-year Micron Power™ warranty

- 16MB EDO RAM • 2.5GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Works 95 CD

\$2,199 Business lease \$75/month

- 32MB EDO RAM • 3.1GB EIDE hard drive
- 17" Micron 17FGx, .26dp (15.8" display)
- Microsoft Office CDs

\$2,699 Business lease \$92/month

Millennia™ MXE P200 Plus

INTEL 200MHz PENTIUM® PROCESSOR WITH MMX™

With Intel 166MHz Pentium processor with MMX & 256K internal cache... subtract \$100

- 512KB pipeline burst cache, flash BIOS
- PCI 32-bit Ultra SCSI Fast-20 controller
- 12X SCSI CD-ROM drive, 3.5" floppy drive
- 100MB Iomega Zip drive
- Sound Blaster 32 Wavetable 3D stereo sound card with speakers
- PCI 64-bit 3D video, MPEG, 4MB EDO RAM
- Tool-free minitower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows 95 & MS Plus! CD
- MMX enabled software: Adobe Photo Deluxe, Pod, Eraser, Blackbuster Entertainment & Billboard Music Guide
- 5-year/3-year Micron Power warranty

- 16MB EDO RAM • 2GB Ultra SCSI hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Works 95 CD

\$2,899 Business lease \$99/month

- 32MB EDO RAM • 4GB Ultra SCSI hard drive
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Office CDs

\$3,399 Business lease \$116/month

- 64MB EDO RAM • 9GB Fast SCSI-2 hard drive
- 17" Micron 17FGx, .26dp (15.8" display)
- Microsoft Office CDs

\$4,999 Business lease \$170/month

Millennia™ Pro2 400 Plus

DUAL INTEL 200MHz PENTIUM® PRO PROCESSOR

• 256KB internal cache, flash BIOS

- PCI 32-bit Ultra SCSI Fast-20 controller
- 12X SCSI CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speakers
- PCI 64-bit 3D video, MPEG, 4MB EDO RAM
- Tool-free mini tower or desktop
- Microsoft Mouse, 104-key keyboard
- Microsoft Windows NT Workstation 4.0 CD
- Microsoft Office CDs
- 5-year/3-year Micron Power warranty

- 32MB EDO RAM • 2GB Ultra SCSI hard drive
- 15" Micron 15FGx, .28dp (13.7" display)

\$3,899 Business lease \$133/month

- 64MB EDO RAM • 4GB Ultra SCSI hard drive
- 17" Micron 17FGx, .26dp (15.8" display)

\$4,749 Business lease \$162/month

- 128MB EDO RAM • 9GB Fast SCSI-2 hard drive
- 21" Micron 21FGx, .26dp (20.0" display)

\$6,999 Business lease \$220/month

• 900 E. Karcher Road, Nampa, ID 83647 • Mon-Fri 6am-10pm Sat 7am-5pm (MT)

• International Sales Hours: Mon-Fri 6am-7pm (MT) • Phone: 208-893-3434 • Fax: 208-893-3424 • Purchase Order Fax: 208-893-8992

• Technical Support Available 24 Hours / 7 Days • Technical Support Phone: 888-FIX-MYPC • Technical Support E-mail: techsupport.mei@micron.com



©1997 Micron Electronics, Inc. All rights reserved. Micron Electronics is not responsible for omissions or errors in typography or photography. All purchases are subject to availability. Prices and specifications may be changed without notice. Prices do not include shipping and handling. 30-day money-back policy does not include return freight and original shipping/handling charges. Applies only to Micron brand products and begins from date of shipment. All sales are subject to Micron Electronics' current terms and conditions of sale. Lease prices based on 36-month lease. The Intel Inside Logo and Pentium are registered trademarks and MMX is a trademark of Intel Corporation. Microsoft, Windows, Windows NT and the Windows logo are registered trademarks of Microsoft Corporation. All other service marks, trademarks and registered trademarks are the property of their respective companies. 97TEP02-018

ECONOMICAL DESKTOP SOLUTIONS

Millennia™ LXA P166

INTEL 166MHz PENTIUM® PROCESSOR

With Intel 200MHz Pentium processor... add \$200

- 512KB pipeline burst cache, flash BIOS
- 12X EIDE CD-ROM drive, 3.5" floppy drive
- PCI 64-bit 3D video, MPEG, 2MB EDO RAM
- Tool-free minitower or desktop
- Microsoft® Mouse, 104-key keyboard
- Microsoft Windows® 95 & MS® Plus! CD
- Microsoft Works 95 CD
- 5-year/3-year Micron Power™ warranty

- 16MB EDO RAM • 1.6GB EIDE hard drive
- 15" Micron 15FGx, .28dp (13.7" display)

\$1,699 Business lease \$58/month

- 32MB EDO RAM • 2.5GB EIDE hard drive
- 17" Micron 17FGx, .26dp (15.8" display)

\$2,199 Business lease \$75/month



MICRON™
ELECTRONICS, INC.

800-362-7306
<http://www.mei.micron.com>

Deliver Industrial-Strength Decision Support Tools and Watch the Sparks Fly!

Delivering effective decision support for hundreds or thousands of users is definitely not child's play. It takes powerful, mature tools. IQ Software's decision support tools are industrial-strength, best-of-breed products that can be deployed individually or as a total decision support solution.

IQ/Objects™ Robust Query and Reporting

For end user query and reporting, IQ/Objects is simply unbeatable. This award-winning tool's familiar, easy-to-use Microsoft look and feel belie the awesome power of its true object-based technology. IQ/Objects supports everything from simple ad hoc queries to the most sophisticated cross tabulations. Reusable objects let users combine new queries and reports with previously saved ones to create sophisticated reports easily and quickly. A selection of templates makes it easy to create presentation-quality results in minutes.

1995

BYTE

AWARD

OF

MERIT

IQ/SmartServer™ Three-Tier Architecture

IQ/SmartServer provides production reporting, scheduling and job monitoring facilities. This elegant three-tier architecture implementation harnesses the power of servers (UNIX and NT) to reduce network traffic and deliver a scalable, manageable, high-performance solution. IQ/SmartServer cures fat client performance problems without limiting user access to information.

IQ/Vision™ Multidimensional Analysis

IQ/Vision works directly with relational databases and Arbor's Essbase or can be implemented with its own MDDDB to deliver a complete OLAP solution. For robust multidimensional and drill-down analysis, nothing is easier to use or functionally as rich as IQ/Vision. An intuitive interface displays information in interactive charts or cross tabs, allowing any user to visually slice and dice, drill up and down, nest dimensions, flip axes, and rotate dimensions – all with point and click simplicity.

"IQ/Objects – A breakthrough technology for query and reporting tools."
Aberdeen Group

"IQ Software has brought the power of objects to mainstream business intelligence."
Patricia Seybold Group

"IQ/Vision is an extremely powerful and easy to use OLAP tool that shines with complex data."
Information Week Labs

IQ/LiveWeb™ Web-enabled Decision Support

IQ/LiveWeb links corporate databases and cyberspace, turning your intranet into a source of live database information. With IQ/LiveWeb, users can request and view reports anytime, anywhere using a standard Internet browser. IQ/LiveWeb lets you design and build database reports, charts and cross tabs.

Server-based publishing makes it easy to keep those reports current. Simply tell IQ/LiveWeb the schedule. That's it. IQ/LiveWeb automatically executes your requests, refreshing the information and publishing it to your intranet.

**DOWNLOAD
FREE
SOFTWARE**

Special Offer! For a limited time, download a fully operational copy of IQ/LiveWeb, valued from \$4,000 to \$20,000, absolutely free. See <http://www.iqsc.com> for details.

Start the sparks flying! Contact us today for details on our industrial-strength tools.



800-458-0386

info@iqsc.com

<http://www.iqsc.com>

European Subsidiaries & Affiliates: UK (44) 1-962-844-777, France 33 (1) 474-903-04, Italy-Desa Italia (39) 6-517-933 International Distributors: Australia (61) 2-369-1932, 2-975-7669, 2-436-2788, Canada-Information Access (416) 620-5811, Chile (56) 2-341-4785, Hong Kong (852) 2541-9900, Mexico (52) 5-575-6098, Singapore(65) 298-3838, South Africa (27) 11-421-4800, Spain (34) 50-27-55-11. For distributors in all other Pacific Rim countries, call (65) 334-1936, European countries call the UK office, and all others call IQ Software's U.S. headquarters.

Circle 166 on Inquiry Card (RESELLERS: 169).

COVER STORY

Your E-Mail Is OBSOLETE

66

By Michael Nadeau
Internet-based messaging could make your current system outdated. Here's help for surviving the transition to Net mail technology.



How to Make the World's Fastest CPUs

80NA 1

By Tom Thompson
Visit Fab 6 and enter a world where blazingly fast CPUs are created.

EDITORIAL

Cadillacs or Cherokees?

14

By Mark Schlack
It's wise not to confuse newness with appropriateness.

INBOX

19

BYTE readers write about Copland, network computers, impolite robots—and users, and our 64-bit future.

STATE OF THE ART

CTI Matures

82

By Alan Joch
Integrating computers and telephones is still tricky, but new hardware and development tools are making the job easier.



CTI, Piece by Piece

85

By John Silling
These basic building blocks can help you launch a successful CTI implementation.

Tools for Telephony Apps

91

By Michael Nadeau
Here's how to find the right telephony development tool for your needs and skill level.

BITS

Just How Fast Are Those New MMX Chips?

26

Best of Comdex

27

The Networked House

28

Unhinged Notebooks

30

Bad News for Broken Portables

32

Internet Faxing

34



Better Backbones

36

Improbable Research

38

Lessons in Data Mining

40

SPECIAL REPORT

APPLICATIONS SERVERS

Share the Wealth

123

Which OS?

125

Suite and Sour

131

Power to the Server

133

EVAL

On TV: The Set-Top Morphing PowerPC

40A

By Peter Wayner

Bandai Digital's set-top box, a nice implementation of Apple's Pippin technology, is a Mac-based Web browser.

Delphi Does C++

42

By Rick Grehan

Borland's popular RAD tool sheds its Pascal beginnings and gets a new name: C++ Builder.

3-D Mighty Mite

47

By Robert L. Hummel

Dynamic Pictures' Oxygen 202 is a single-slot PCI card that can compete with 3-D graphics accelerators.

Your PC's Ringing—Answer It!

48

By Barry Nance

With EtherPhone, you can turn your Ethernet LAN into a phone system easily and inexpensively.

CORE

OPERATING SYSTEMS

Fault Tolerance for Windows Applications

51

By João Carreira, Diamantino Costa, and João Gabriel Silva

Here's a utility that provides fault tolerance so that mission-critical 32-bit Windows applications can run reliably and continuously.

NETWORKS

Building Bridges and Secure Connections

55

By Jeffrey Fritz

A look at the Point-to-Point Protocol and how it fits into the corporate network.

LAB REPORT



HARDWARE

13 Graphics Cards for Business

100

By Dorothy Hudson, Jim Kane, and John McDonough
We test 13 high-end graphics

cards that can really speed up the Windows interface and even have some low-end 3-D features.

SOFTWARE

Present a Businesslike Slide Show

108

By David Seachrist

Present your case more effectively with one of these five graphics packages.

WEB PROJECT

NT Security

117

By Jon Udell

How to make Windows NT a secure Internet platform.

COMPARISON

All 12X CD-ROM Drives Are Not Equal

141

By Jacqueline Emigh

A look at the first four 12X CD-ROM drives.

REVIEWS

Eudorable Web Mail

140

By Steven J. Vaughan-Nichols

Eudora has a new, 32-bit Windows client and enhanced filtering options.

Tune In, Turn On the Web

145

By Pete Loshin

Marimba's Castanet aims to solve the Web's bandwidth problems by "broadcasting" pages and applets over a distributed transmission system.

WHAT'S NEW

182

Two things for the modern Jack Kerouac to take on the road: DeLorme's Tripmate satellite navigator and Millenia's Email Reader.



CODE TALK

Java's RAD Route to Data Access

192

By Rick Grehan

Developing distributed data access applications? Visual Café Pro can handle some of the ugliness for you.

SERVICE

Reader Service

Inquiry Reply Cards 144A-B, 144C-D, 176A-B

Index To Advertisers

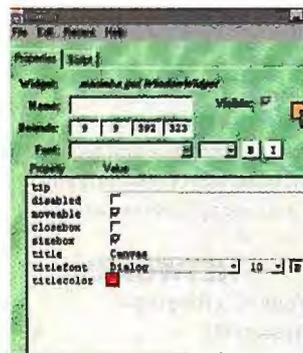
Alphabetical Order 176
Product Category 178
Editorial Index
by Company 180

PROGRAM LISTINGS

FTP: ftp.byte.com
From BIX: Join "listings/frombyte97" and select the appropriate subarea (i.e., "feb97").

THE BYTE WEB SITE
and THE VIRTUAL PRESS ROOM
<http://www.byte.com>

BYTE (ISSN 0360-5280) is published monthly by The McGraw-Hill Companies, Inc. U.S. subscriber rate \$29.95 per year. In Canada and Mexico, \$34.95 per year. European surface mail subscriptions \$80, airmail \$85. Non-European subscriptions, \$60 surface mail or \$85 airmail. All foreign subscriptions are payable in U.S. funds that can be drawn on a U.S. bank. Single copies \$3.95 in the U.S., \$4.95 in Canada, Executive, Editorial, Circulation, and Advertising Offices: One Phoenix Mill Lane, Peterborough, NH 03458. Periodicals postage paid at Peterborough, NH, and additional mailing offices. Postage paid at Winnipeg, Manitoba, Canada Post International Publications Mail Product Sales Agreement No. 246492. Registered for GST as The McGraw-Hill Companies, Inc., GST # 123075673. Postmaster: Send address changes and fulfillment questions to BYTE Subscriptions, P.O. Box 552, Hightstown, NJ 08520. Printed in the United States of America.



CHAOS MANOR

Of Bug-Hunting and a New Frontier

149

By Jerry Pournelle

Jerry offers his opinions on what's best for the desktop in the new age of graphics.

WINDOWS

Better in Fits and Starts 26
We test a new Pentium hopped up with Intel's MMX.

Delphi Does C++42
C++ programmers now have the full power of Delphi in Borland's C++ Builder.

3-D Mighty Mite47
Dynamic Pictures' Oxygen 202 PCI board provides excellent 3-D graphics performance.

Fault Tolerance for Windows Applications51
A software utility provides a measure of fault tolerance for mission-critical applications.

CTI, Piece by Piece85
Wider applications support and open APIs are making more companies consider Windows NT for CTI systems.

Which OS?125
NT Server offers an ever-growing base of applications that leverage the multiprocessing nature of the OS.

Suite and Sour131
BackOffice slugs it out in the features war with IBM Software Servers.

Power to the Server . . .133
SMP and economical prices are turning NT and x86-based machines into decent applications servers.

Eudorable Web Mail . .140
Eudora for Windows now has 32-bit code and improved support for POP and MIME.

OS/2

Which OS?125
Warp Server provides solid applications-server capabilities, file and print services, management tools, remote connectivity, and backup and recovery.

Suite and Sour131
The nine server components within IBM Software Servers let you scale a client/server implementation to your particular needs.

MACINTOSH

Better in Fits and Starts 26
MMX Pentium vs. Power Mac: See Bits for race results.

On TV: The Set-Top Morphing PowerPC . . .40A
Bandai Digital's @World Web-browsing machine could be the Macintosh for the surfing set.

The Mac Goes Multiprocessor59
Multiprocessor Mac OS systems can now run preemptive tasks on each processor.

UNIX

CTI, Piece by Piece85
The scalability and reliability of Unix make it the traditional choice for running CTI servers.

Which OS?125
Sun's Solaris is easily customizable, which means you can create applications servers that are tuned to your particular needs.

Power to the Server . . .133
For performance and reliability, RISC servers running Unix excel as applications servers.

NETWORKS

Your PC's Ringing—Answer It!48
EtherPhone gives you a pseudo-PBX where LAN wires replace phone cords.

Building Bridges and Secure Connections . . .55
PPP provides a seamless way to connect remote sites, thanks to its ability to encapsulate and move connectionless network data packets through serial connections.

CTI, Piece by Piece85
Setting communications standards throughout an enterprise is one of the most fundamental yet contentious tasks in a CTI launch.

Tools for Telephony Apps 91
Building CTI applications requires choosing among three classes of CTI development tools, which offer varying degrees of control and difficulty.

INTERNET

57 Varieties of Internet Faxing34
Now you can do it without a Net connection.

Better Backbones to Shoulder Bigger Network Burden 36
New high-speed links and services are on the way.

On TV: The Set-Top Morphing PowerPC . . .40A
Bandai's @World is a Mac clone that brings the Net to your TV set.

Your E-Mail Is Obsolete 66
The impact of the Internet on your proprietary e-mail system? It's probably obsolete now. Here's how to get back up to speed.

NT Security117
Windows NT security isn't perfect. This month's Web Project offers seven ways to make NT safer.

Eudorable Web Mail . . .140
Better POP and MIME support, plus new filtering plug-ins, make the new Windows 95 version of Eudora well worth paying for.

Tune In, Turn On the Web 145
Castanet's "broadcasting" system may solve Web bandwidth problems, courtesy of Marimba.

| | |
|--------------------------------|--------------------------------|
| ActiveX | 63,91 |
| Applications servers | 123, 125, 131, 133 |
| Applications suites | 131 |
| CD-ROM | 38, 141 |
| Chips | 26, 59 |
| Client/server | 63, 123, 192 |
| Computer telephony | 48, 82, 85, 91 |
| C++ | 42, 91, 192 |
| Data mining | 40 |
| E-mail | 66, 140, 182 |
| E-mail, junk | 38 |
| Fault tolerance | 51 |
| GPS | 182 |
| Graphics 26, 47, 100, 108, 149 | |
| Graphics accelerators | 47, 100 |
| Image processing | 26, 149 |
| Internet | 34, 36, 40A, 66, 117, 140, 145 |
| ISDN | 55 |
| Java | 14, 63, 91, 192 |
| MMX | 26 |
| Mobile computing | 30, 32, 182 |
| MPEG | 100 |
| Multimedia | 26, 100 |
| Multiprocessing | 59, 133 |
| Networks | 27, 28, 48, 55, 117, 125, 123 |
| OOP | 63 |
| Operating systems | 14, 19, 51, 59, 125, 133 |
| PPP | 55 |
| Programming | 34, 42, 60, 63, 91, 192 |
| Research, improbable | 38 |
| RISC | 59, 133 |
| Security | 117 |
| Server suites | 131 |
| Scripting | 63 |
| Storage | 141 |
| 3-D | 47, 100 |
| Video | 100 |
| Webcasting | 145 |
| World Wide Web | 40A, 66, 117, 140, 145 |

**WE WANTED AN AD
THAT POKED FUN AT
THE COMPETITION.**

**UNFORTUNATELY,
THERE IS
NO COMPETITION.**

**4.6 GIGS
on 1 DISK**

Additional disks **under \$170.**



NOW SHIPPING!

800.553.7070

to order or for a dealer near you.

Apex4.6

WHEN YOU'RE SERIOUS ABOUT STORAGE.

PINNACLE  MICRO®

TEL 714.789.3000 • FAX 714.789.3150 • www.pinnaclemicro.com

All prices based on MSRP. The Pinnacle Micro logo is a registered trademark of Pinnacle Micro Inc. All other trademarks are trademarks of their respective owners.

Circle 146 on Inquiry Card (RESELLERS: 147).

Computer TELEPHONY

CONFERENCE **97** EXPOSITION

MARCH 4,5,6,1997

LOS ANGELES CONVENTION CENTER



That One Fabulous Thing

Why do we attend trade shows? To learn? To have fun?

Nope. We go because we want to find that **"One Fabulous Thing."** That **"thing"** may solve our customer information requests with a simple dial-up touch-tone device. That **"thing"** may dramatically improve our help desk / call center with callerID screen pops. That **"thing"** may be the perfect platform product for us as ISVs to add value to. That **"thing"** may be the perfect product for us as resellers and systems integrators to sell, to make us awesomely rich. **One Fabulous Thing.**

You'll find your **"thing"** at Computer Telephony Expo 97. There are 11½ football fields of exhibitions — 47% larger than 1996. We have six seminar tracks featuring the world's best computer telephony experts. We have over 973 new products being introduced.

For **"thing"** seeking, CT Expo 97 is the place. CT Expo itself is unique.

CT Expo 97 is the only **computer** show you'll find booths from **telecom** makers — AT&T, Comdial, Ericsson, Harris Digital, Inter-Tel, Lucent, MCI, Mitel, NEC, Northern Telecom, Rockwell, Siemens Rolm, Sprint and Toshiba.

CT Expo 97 is the only **telecom** show with booths from **computer** companies — Artisoft, Cirrus Logic, Corel, Crystal, Digital, HP, IBM, Lotus, Microsoft, NCR, Novell, QNX, Raima, Sun, Texas Instruments, Unisys and U.S. Robotics.

CT Expo 97 is the only show you'll find **computer telephony** companies — Active Voice, Applied Voice, Alligen, Amtelco, Apex, Bicom, Brooktrout, Dialogic, Diamond, Edify, Excel, Genoa, Geotel, InterVoice, Periphonics, Rhetorex, Summa Four, Tadiran, TRT, Voxware and Voysys.

CT Expo 97 is your only chance in 1997 to see this exploding new industry and to meet all the industry's experts — under one roof.

Please join us.

Harry Newton
✦

REGISTER **SAVE \$50** www.ctexpo.com

12 West 21 Street New York, NY 10010 • 212-691-8215 or 1-800-542-7279

Why People Rave About CT Expo

6 Seminar Tracks

1. Computer Telephony Primer
2. Programmer and Integrator Tutorials
3. Employee Productivity Workshops
4. Call Center Tutorials
5. Intranet and Internet Integration
6. Money-Making Computer Telephony Apps

3 Killer App Theaters

205 Expert Speakers

from Microsoft to Dialogic, from IBM to Analog Devices, from Sun to Ring Zero, from Toshiba to Rhetorex, 11 book authors and 186 other experts.

11¹/₂ Football Fields of Exhibitions

32,000 Attendees

\$250,000 Of Door Prizes

EXHIBIT HALLS ARE OPEN

4PM — 8:00PM Tuesday March 4
10AM — 6:00PM Wednesday March 5
10AM — 4:30PM Thursday March 6

SEMINARS WILL BE HELD

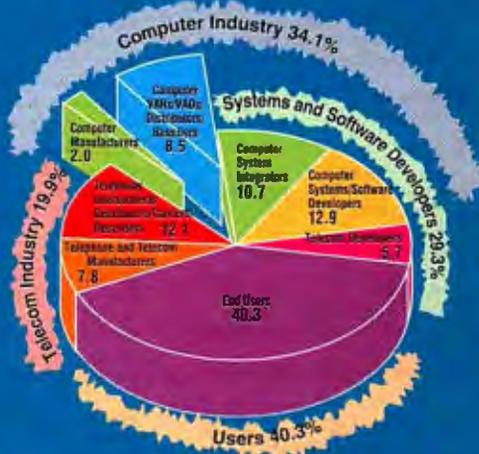
9:00AM — 4:00PM Tuesday March 4
7:30AM — 4:45PM Wednesday March 5
8:30AM — 4:45PM Thursday March 6

www.ctexpo.com

Computer TELEPHONY

CONFERENCE 97 EXPOSITION

Who Came to CT Expo 96?



\$30,000 Nissan Pathfinder, computer telephony boards, software and other useful stuff. \$250,000 of Drawings: 5:00 PM Thurs, March 6, South Lobby



Door Prize Giveaway Time. The Lobby, end of CT Expo 96. No other show does door prizes. Let alone \$250,000 of them. No other show has as much fun as we do. Go to www.ctexpo.com for more.

EDITOR IN CHIEF
Mark Schlack

Editor in Chief's Assistant: Linda Higgins

EDITORIAL

EXECUTIVE EDITORS

International: Rich Friedman
New Media: Jon Udell

MANAGING EDITOR

Jenny Donelan

NEWS

Peterborough:
News Editors: David L. Andrews,
Martha Hicks
Frankfurt:
Senior Editor: Rainer Mauth

REVIEWS

Director: David Essex
Senior Technical Editors: Rick Grehan,
Dave Rowell
Technical Editors: Russell Kay, Pete
Loshin

FEATURES

Senior Editor/Features: Alan Joch
Peterborough:
Senior Technical Editor at Large:
Tom Thompson
San Mateo:
Senior Editor: Tom Halfhill
Lexington:
Senior Technical Editor:
Edmund X. DeJesus

NEW MEDIA

Production Associate: Joy-Lyn S. Blake

SENIOR RESEARCHER

Rowland Aertker

ASSOCIATE TECHNICAL EDITORS

Dennis Barker, Cathy Kingery,
Warren Williamson

SENIOR CONTRIBUTING EDITOR

Jerry Pournelle

CONTRIBUTING EDITORS

Dick Pountain, Udo Flohr, Mark LaPedus

CONSULTING EDITORS

Stephen Apiki, Raymond GA Côté,
Trevor Marshall, Stan Miastkowski,
Barry Nance, Roberta Pournelle,
Ellen Ullman, Peter Wayner

EDITORIAL ASSISTANT

June Sheldon

DESIGN

Design Director: Charles Dixon III
*Associate Design Director/Design &
Photography:* Sharon Price
Associate Design Director/Graphics:
Joseph A. Gallagher
Designers: Barbara Busenbark,
Cindy Sands, Donna Sweeney

FINANCE AND OPERATIONS

Vice President: Claudia Flowers

ADVERTISING PRODUCTION

Advertising Production Manager:
Linda Fluhr
*Senior Advertising Production
Coordinator:* Lyda Clark
Advertising Production Coordinators:
Karen Cilley, Rod Holden
Senior Operations Coordinator:
Lisa Jo Steiner
Advertising Graphics Manager:
Susan Kingsbury
Graphics Production Coordinator:
Christa Patterson

FINANCE

Senior Financial Analyst:
Diane Henry
Systems Administrator: Peggy Dunham
Junior Financial Analyst:
Dale J. Christensen

CIRCULATION

Director: Susan Blattman
International Circulation Manager:
Barbara Copcutt
Subscriptions Manager: Lynn Lagasse
Assistant Subscriptions Manager:
Christine Tourgee
Newsstand Manager: Vicki Weston
Assistant Manager: Karen Desroches
Circulation Assistant: Jill Wood

ADMINISTRATION

Human Resources Administrator:
Pat Burke
Receptionist: Agnes Perry

MARKETING AND PLANNING

Market Information Manager:
Edward Fielding
Market Information Coordinator:
Dylan DiGregorio
Marketing Manager:
Carol Sanchioni
*Assistant Manager, International
Marketing and Special Events:*
Arja Neukam (603) 924-2636
Copyrights Manager:
Faith A. Ellington (603) 924-2525
Marketing Services Administrator:
Meredith Bickford

VICE PRESIDENT/PUBLISHER
John M. Griffin

Publisher's Assistant: Donna Nordlund

ADVERTISING SALES

NATIONAL ADVERTISING DIRECTOR

Lori Silverstein (614) 899-4908
Sales Assistant:
Susan Monkton (603) 924-2618

NEW ENGLAND

John Ferraro (617) 860-6221,
(212) 512-2555
Jeanne Beeson (617) 860-6349

NEW YORK

Michael Feinberg (212) 512-4811
Jill Pollak (212) 512-3585

MID-ATLANTIC/SOUTHEAST

Neil Helms (404) 843-4777
Kirstin Pihl (404) 843-4765

CENTRAL U.S.

Paul Franchak (614) 899-4912

SOUTHWEST

Bert Panganiban (214) 688-5165
Brian Higgins (603) 924-2596

SOUTH PACIFIC

Beth Dudas (714) 753-8140
Geanette Perez (714) 753-8140

NORTH PACIFIC

Roy J. Kops (415) 513-6861
Lisa Farrell (415) 513-6862

INSIDE ADVERTISING SALES

Assistant: Vivian Bernier
(603) 924-2521

BYTE DECK

Brian Higgins (603) 924-2596

EURO-DECK

Mark Stone (603) 924-2533

REPRINT SALES

Susan Monkton (603) 924-2618

INTERNATIONAL ADVERTISING STAFF

Sales Support:
Arja Neukam (603) 924-2636
See listing on page 177.

HOW TO CONTACT THE EDITORS

We welcome your questions, comments, complaints, kudos, and submissions.

MAIN OFFICE: One Phoenix Mill Lane, Peterborough, NH 03458, (603) 924-9281.

San Mateo: 1900 O'Farrell St. #200, San Mateo, CA 94403, (415) 513-6912.

Lexington: 24 Hartwell Ave., Lexington, MA 02173, (617) 863-5100.

GERMANY/EUROPE: Emil von Behring Strasse 2, 60439 Frankfurt, Germany, +49 69 5801 123.

ELECTRONIC MAIL: On BIX, send to "editors." All BYTE editors and columnists also have individual mailboxes on BIX for easy access.

MCI: 250-0135 BYTE Magazine. Many editors also have individual MCI addresses in their own names.

OTHERS: Many editors also are reachable through uunet, AppleLink, CompuServe, and numerous other services.

WEB: <http://www.byte.com>
U.S. fax: Editorial: (603) 924-2550
Advertising: (603) 924-7507

U.K. fax: +44171 495 6734
SUBMISSIONS:

Authors: We welcome article proposals and submissions. Unacceptable manuscripts will be returned if accompanied by sufficient return postage. Not responsible for lost manuscripts or photos.

Vendors: We welcome news of your new products; please call the News department or the Reviews department at the earliest possible date. We cannot be responsible for unsolicited product samples.

ARTICLE REPRINTS:

For price quotations on customized reprints of BYTE articles, contact Susan Monkton, reprints manager, at (603) 924-2618. (Minimum quantity: 500.)

SUBSCRIPTION CUSTOMER SERVICE

inside U.S., (800) 232-BYTE; outside U.S., +609 426 7676. E-mail-based customer service: mpcstsv@mcgraw-hill.com; Web-based customer service: <http://www.byte.com/admin/mpaddchg.htm>.

International subscribers may also contact our international customer service facility in Galway, Ireland, by calling +353 91 752792 or via fax: +353 91 752 793.

For a new subscription, (800) 257-9402 U.S. only, E-mail: mporders@mcgraw-hill.com or write to BYTE Subscription Dept., P.O. Box 555, Hightstown, NJ 08520.

Subscriptions are \$29.95 for one year, \$54.95 for two years, and \$74.95 for three years in the U.S. and its possessions. In Canada and Mexico, \$34.95 for one year, \$64.95 for two years, \$87.95 for three years. Internationally, US\$60.00 for fast surface delivery, US\$85.00 for air delivery. Single-copy price is \$3.95 in the U.S. and its possessions, \$4.95 in Canada. Foreign subscriptions and sales should be remitted in U.S. funds drawn on a U.S. bank. Please allow six to eight weeks for delivery of first issue.

PHOTOCOPY PERMISSION:

Where necessary, permission is granted by the copyright owner for those registered with the Copyright Clearance Center (CCC), 222 Rosewood Dr., Danvers, MA 01923, to photocopy any article herein for personal or internal reference use only for the flat fee of \$1.50 per copy of the article or any part thereof. Correspondence and payment should be sent directly to the CCC, 222 Rosewood Dr., Danvers, MA 01923. Specify ISSN 0360-5280, \$1.50.

Copying done for other than personal or internal reference use without the permission of The McGraw-Hill Companies, Inc., is prohibited. Requests for special permission or bulk orders should be addressed to Faith Ellington, copyrights manager, (603) 924-2525. BYTE is available in microform from University Microfilms International, 300 North Zeeb Rd., Dept. PR, Ann Arbor, MI 48106 or 18 Bedford Row, Dept. PR, London, WC1R 4EJ, U.K.

BIX GLOBAL CONFERENCING SYSTEM. AN ON-LINE COMMUNITY

ACTING MANAGING EDITOR

Peter Olson

EXCHANGE EDITORS

Amiga Exchange: Joanne Dow
Entertainment and Leisure Exchange: Rich Taylor
IBM Exchange: Barry Nance
Programmers Exchange: Bill Nicholls
Professionals Exchange: David Reed
Tojerry Exchange: Jerry Pournelle
Windows Exchange: Karen Kenworthy
Writers Exchange: Wayne Rash Jr.
Macintosh and Other Exchanges: At Large

INFORMATION ENGINEER

Peter Olson

BIX is the BIX Information Exchange, your best source for technical advice.

BIX is owned and operated by Delphi Internet Services Corporation.

Find us on the Web at <http://www.bix.com/> (all browsers are welcome).

E-mail our auto-responder at info@bix.com or fax us at (617) 441-4902.

Dial us by modem at (800) 695-4882 or (617) 492-8300 (V.34, 28.8 Kbps).

Telnet to x25.bix.com or call us (voice) at (800) 695-4775 or (617) 354-4137.

Connect via packet networks to host BIX.

Look in the last few pages of this magazine for our advertisement.

MEMBER SERVICES MANAGER

Chuck Greenslit

OFFICERS OF THE MCGRAW-HILL COMPANIES:

Chairman and Chief Executive Officer: Joseph L. Dionne; *President and Chief Operating Officer:* Harold W. McGraw III; *Senior Vice President and General Counsel:* Kenneth M. Vittor; *Executive Vice President and Chief Financial Officer:* Robert J. Bahash; *Senior Vice President, Treasury Operations:* Frank D. Penglase; *President, Information Services Group:* Michael K. Kehrig; *Group Vice President, Information Technology and Communications Group:* Kevin C. Harold.

Founder: James H. McGraw (1860-1948).



**THIS SERVER IS
A CUSTOM-FIT.**



We'll Tailor a Vetix™ Server for Your Growing Business.

How will the Vetix EL server fit your business?

Custom Software. Micron Electronics™ will ship your Vetix EL series server pre-installed with your choice of either Novell® IntranetWare® or Microsoft Windows NT® Server—saving you time and money.

Custom Hardware. The Vetix EL server offers a variety of hardware options factory-direct and backed by Micron Electronics, a company with decades of experience in the electronics industry. We'll customize your new Vetix EL server to fit your business.

Custom Service and Support. With your purchase of a Vetix EL server, you'll enjoy the right level of service and support tailored to fit your networking needs. With every system we offer direct 24-hour telephone support and three network operating system incident resolutions. On-site service options are also available from industry-leading computer service provider Digital Equipment Corporation. These options include system setup and four-hour response support—as much or as little as you need.

Custom Pricing. The Vetix EL server is the economical server solution. Call 1-800-295-0543 to speak with a sales representative, or visit our Web site to create and price your own server solution online.

MICRON VETIX™ EL SERVER SERIES

STANDARD FEATURES

- Intel 200MHz Pentium® Pro processor
- Dual Pentium Pro ZIF sockets
- 256KB L2 cache, flash BIOS
- Memory upgradable to 512MB
- Slots: 1 ISA, 3 PCI, 1 shared PCI/ISA
- Adapter® PCI 32-bit Ultra SCSI Fast-20 controller
- 12X SCSI-2 CD-ROM drive
- 3.5" floppy drive
- 64-bit 1MB ISA video
- 3Com® 3C905-TX Fast EtherLink® PCI 10/100-Base-TX NIC
- Full-size tower with 10 drive bays
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft® Mouse, 104-key keyboard
- NOS support (3 incident resolutions)
- 5-year/3-year Micron Power™ warranty

STANDARD FEATURES

- Dual Intel 200MHz Pentium Pro processors
- 256KB L2 cache, flash BIOS
- Memory upgradable to 512MB
- Slots: 1 ISA, 3 PCI, 1 shared PCI/ISA
- Adapter PCI 32-bit Ultra SCSI Fast-20 controller
- 12X SCSI-2 CD-ROM drive
- 3.5" floppy drive
- 64-bit 1MB ISA video
- 3Com 3C905-TX Fast EtherLink PCI 10/100-Base-TX NIC
- Full-size tower with 10 drive bays
- 15" Micron 15FGx, .28dp (13.7" display)
- Microsoft Mouse, 104-key keyboard
- NOS support (3 incident resolutions)
- 5-year/3-year Micron Power warranty



VETIX™ EL 1000N SERVER

- 32MB ECC EDO RAM
- 2GB Ultra SCSI hard drive
- Novell® IntranetWare® 4.11 (5 user license)
- 64MB ECC EDO RAM
- 4GB Ultra SCSI hard drive
- Novell IntranetWare 4.11 (5 user license)

\$4,099

Business lease \$139/month

\$4,599

Business lease \$156/month

VETIX™ EL 1000 SERVER

- 32MB ECC EDO RAM
- 2GB Ultra SCSI hard drive
- Microsoft Windows NT® Server 4.0 (10 user license)
- 64MB ECC EDO RAM
- 4GB Ultra SCSI hard drive
- Microsoft Windows NT Server 4.0 (10 user license)

\$4,299

Business lease \$146/month

\$4,799

Business lease \$163/month

- With Sony® 4/8GB SCSI DDS-2 DAT tape backup drive.....add \$999
- With Seagate Backup Exec Backup Software.....add \$249

VETIX™ EL 2000N SERVER

- 64MB ECC EDO RAM
- 4GB Ultra SCSI hard drive
- Novell IntranetWare 4.11 (5 user license)
- 128MB ECC EDO RAM
- Two 4GB Ultra SCSI hard drives
- Novell IntranetWare 4.11 (5 user license)

\$5,399

Business lease \$170/month

\$6,499

Business lease \$204/month

VETIX™ EL 2000 SERVER

- 64MB ECC EDO RAM
- 4GB Ultra SCSI hard drive
- Microsoft Windows NT Server 4.0 (10 user license)
- 128MB ECC EDO RAM
- Two 4GB Ultra SCSI hard drives
- Microsoft Windows NT Server 4.0 (10 user license)

\$5,599

Business lease \$176/month

\$6,699

Business lease \$210/month

Micron Power Warranty & Support

- 5-year limited warranty on microprocessor and main memory
- 1-year limited parts-only systems warranty
- 1-, 3- or 5-year optional on-site service agreement for Micron desktop systems
- 30 days of free Micron-supplied software support for Micron desktop systems
- 30-day money-back policy
- 24-hour technical support

The shipping is subject to and qualified by Micron's standard limited warranties and terms and conditions of sale. Terms and conditions of sale may vary for specific configurations. Copies of the limited warranties may be obtained on our Web site or by calling Micron.

- 900 E. Karcher Road, Nampa, ID 83687
- Mon-Fri 6am-10pm Sat 7am-5pm (MT)
- International Sales Hours: Mon-Fri 6am-7pm (MT)
- Phone: 208-893-3434 • Fax: 208-893-3424
- Purchase Order Fax: 208-893-8992
- Technical Support Available 24 Hours A Day—7 Days A Week
- Phone: 888-FIX-MYPC • E-mail: techsupport.mei@micron.com

International Sales 208-893-8970 Tollfree from Mexico 95-800-708-1755



Tollfree from Canada 800-708-1758



Tollfree from Puerto Rico 800-708-1756



MICRON
ELECTRONICS, INC.

800-723-2998

<http://www.mei.micron.com>

©1997 Micron Electronics, Inc. All rights reserved. Micron Electronics is not responsible for omissions or errors in typography or photography. All purchases are subject to availability. Prices and specifications may be changed without notice; prices do not include shipping and handling. 30-day money-back policy does not include return freight and original shipping/handling charges, applies only to Micron brand products and begins from date of shipment. All sales are subject to Micron Electronics' current terms and conditions of sale. Lease price based on 36-month lease. Intel, Intel Inside and Pentium are registered trademarks of the Intel Corporation. Microsoft, Windows, Windows NT and the Windows logo are registered trademarks of Microsoft Corporation. All other service marks, trademarks and registered trademarks are the property of their respective companies. BYTE9702-0109

Cadillacs or Cherokees?

In our quest to be current, let's not confuse newness with appropriateness.

Fall Comdex produced a definite feeling of split personality in me, and I bet I wasn't the only one. How could BYTE give Office 97 the Best of Comdex award and suggest that developers will soon be writing to the Java virtual machine instead of the very same Windows APIs on which Office is built?

Let's start with the fact that personal computers—both PCs and Macs—were never optimized for simple tasks. In the early days, these machines came into companies on the expense accounts of number crunchers, sales presenters, and others whose computing needs were unpredictable, occasionally intensive, and highly individual.

For that reason, today's applications are overkill for many people. And even though it probably won't, Microsoft should rearchitect its massive products the way Corel is building its Java-suite successor to WordPerfect: as a collection of applets that you instantiate as needed. Why complicate your computer?

Still, let's not throw out the baby with the bathwater. Millions of office workers (me, for one) actually do need the complexity that a suite such as Office provides. It was just as evident at Comdex that high-powered, specialized peripherals and applications can transform the general-purpose PC or Mac into an incredibly powerful and inexpensive productivity tool for graphic artists, engineers, multimedia developers, scientists, and a lot of other specialized users. Heck, for \$10,000, you can turn your PC into a broadcast TV studio.

It's become equally clear to me that continuing to debate whether Windows, OS/2, the Mac, or Unix makes the best desktop is not the burning issue it used to be. Ditto for processors. They're all

viable, and they all have problems. On the software side, they have roughly the same problem. In order to accommodate the very diversity that is their strength, these OSes have become complex and difficult to manage. They're all basically proprietary, and they're all fat clients, limited in their interoperability.

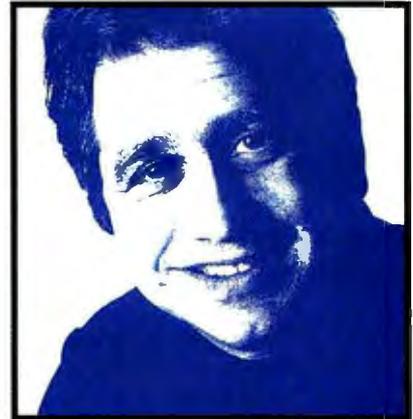
That brings us to Java. The most important decision today is not which desktop OS to adopt, but whether to stick with the general-purpose, proprietary desktop paradigm of the past 20 years or instead go with thin clients, fat servers, and platform-neutral software, such as Java-, HTML-, and HTTP-based packages. At BYTE, we think the issue is so important that we've devoted two covers in three months to it.

But life isn't always simple. When the PC overtook the minicomputer and the mainframe, these technologies didn't

The key decision is not which desktop OS to adopt, but whether to stick with the paradigm of the past 20 years.

evolve much beyond absorbing PC technology. Don't bet on that happening with the PC-to-network-computer evolution. If Intel, Microsoft, and their partners respond to competitive pressures and take substantial amounts of difficulty out of managing the PC, that environment will evolve and remain viable for a long time. I hope these companies understand that failure to do so will ultimately consign them to niche status.

On the Java side, we all have some tremendous opportunities to blaze new ground, and not just as the champion of Son of Host Computing. For example, the growth of the Web and the Internet means that many developers work for non-IT companies that will be producing products and services that are essential-



ly software; a package-tracking application is a good example. It's the perfect test case for Java: Build an application that can run on any customer's computer. And add to your company's revenues.

But weigh the risks. Java's not yet ready for many big bet-your-business projects.

And the Java industry has to prove that it can sustain broad interoperability without turning over the specification process for the language and the virtual machine to a standards body.

For years, we've been comparing luxury-car desktop environments. Now we need to be concerned about these new sport/utility vehicles as well. We will need to master them both to navigate the information-technology terrain of the late 1990s.

Mark Schlack

Mark Schlack, Editor in Chief
mschlack@bix.com



600 DPI Color capable on any office paper or transparency.

5¢ A typical color page. Call for print samples.

FREE Black ink's free, so it practically obsoletes your b&w laser.

6 PPM Twice as fast as any competitor's desktop color laser.

15 Backed by 15 years of award-winning color expertise.

World's fastest workgroup color is now only \$3,495.

Now the incredible speed and brilliant color of Tektronix are also matched in economy and price. The award-winning, multi-platform Phaser® 350 costs less than any laser-class, network color printer. No wonder, at over \$500 million in color printing revenue, Tektronix sells more workgroup color printers than anyone.

Call 800/835-6100, Ext. 1358. <http://www.tek.com/CPad?1358>



**Looks like a floppy drive, feels like a
(A 120 megabyte**



Circle-pyramid logo is a trademark of Imation © Imation 1996

COMPAQ

EXABYTE® 

O.R. TECHNOLOGY

**floppy drive, works like a floppy drive.
floppy drive.)**



**LS-120 technology.
120 Megabytes. 3.5" floppy compatible.**

Take a good look at the next PC you buy and make sure its floppy drive has the LS-120 advantage: hassle-free, high-capacity storage. Only the LS-120 drive can give you 120 MB of floppy capacity, higher performance, and the ability to read and write to the 1.44MB and 720K floppies you use all the time. LS-120 is the same simple floppy you already know how to use—just



faster and roomier. It's brought to you by a consortium of global leaders which includes Imation (a new company including the former data storage business of 3M), Compaq, Panasonic, Mitsubishi, Maxell, OR Technology, and Exabyte. It's the new standard. No matter how you look at it. Find out more at www.LS120.com. Or call us at 1-800-888-1889, ext. 4002.

LS  **120**

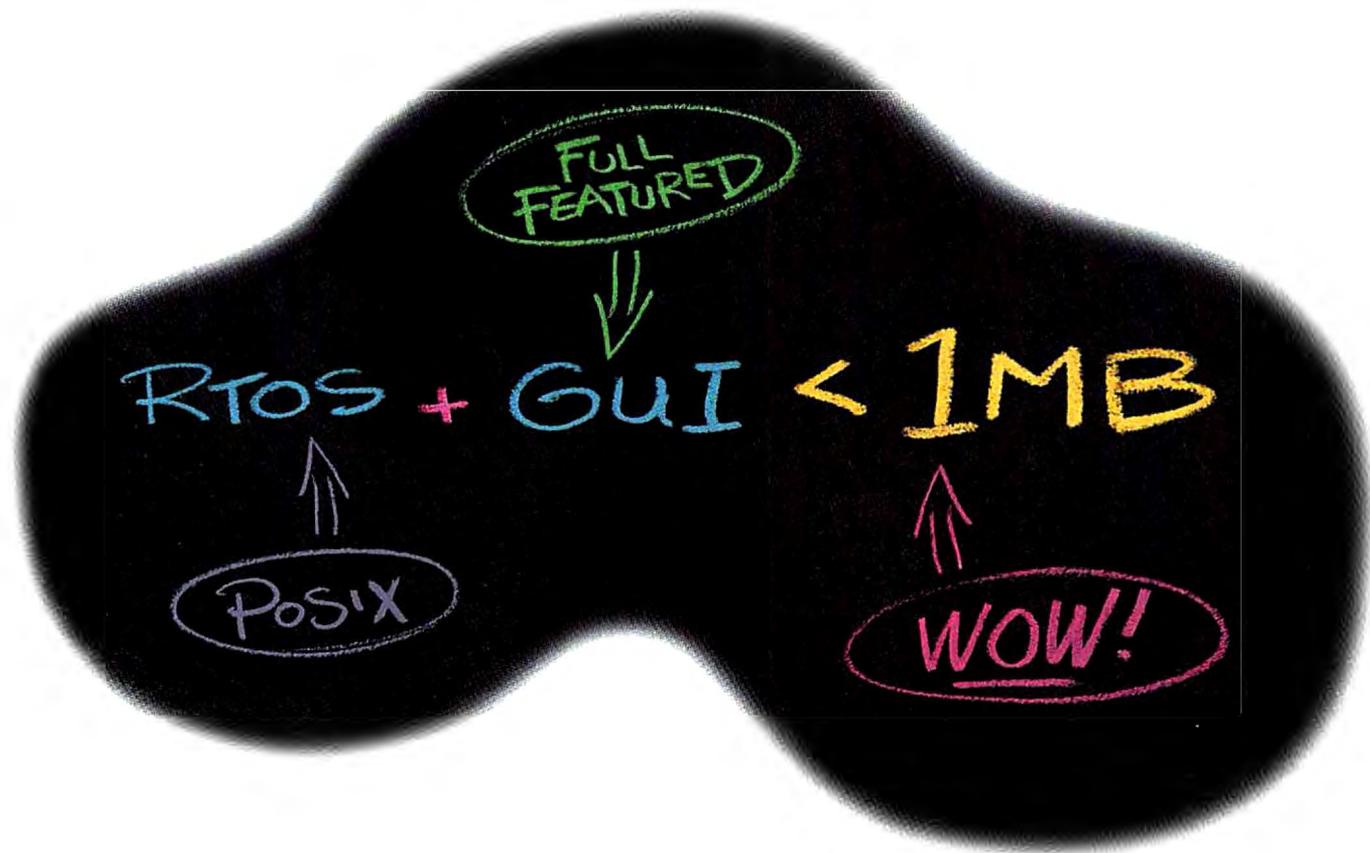
maxell

 **MITSUBISHI**

Panasonic



IMATION
Borne of **3M** Innovation



Do more with less.

Most operating systems leave little room for important things. Like your application.

With the QNX realtime OS you'll pack more functionality into less memory. Achieve more performance with less-expensive CPUs. And deliver better solutions at a lower price.

Better yet, QNX supports more PC hardware than any other realtime OS. Whether it's PC/104 or PCMCIA, embedded X86 or the Pentium® Pro, QNX lets you use it right out of the box. Get to run time in less time!

More scalable than ever! From low-end to high-end, QNX offers you the ultimate in scalability. Even your deeply embedded systems can boast a scalable POSIX RTOS, thanks to our new, exceptionally small Neutrino™ microkernel.

And if you need to add the capabilities of a high-end GUI to your low-end system, you can. Our award-winning Photon microGUI™ gives you a phenomenal front end, with enough memory left over for important things . . . like your application!

www.qnx.com

Call 1 800 676-0566 (ext. 1040)
or email info@qnx.com

QNX®

The Leading Realtime OS for PCs

QNX Software Systems Ltd., 175 Terence Matthews Crescent, Kanata, Ontario, Canada K2M 1W8 Voice: 613 591-0931 Fax: 613 591-3579
Europe: 49 Dove Park, Chorleywood, Hertfordshire. Voice: (44)(0)1923 284800 Fax: (44)(0)1923 285868 Email: QNXeurope@qnx.com
© QNX Software Systems Ltd. 1996 QNX is a registered trademark and Neutrino and Photon microGUI are trademarks of QNX Software Systems Ltd. All other trademarks belong to their respective owners.

Circle 149 on Inquiry Card.

OpenDoc Opens Up

Funny you should review OpenDoc ("An Open Window for OpenDoc," December 1996). I recently received two commercial document-processing products that use OpenDoc 1.1 on the Macintosh: Digital Harbor WAV 1.0 and Nisus Writer 5.0. I've been using Apple's Cyberdog and find it excellent for mixing and matching Internet-access items. OpenDoc seems to be good at combining things on the same page—something I could never get any version of OLE to do. Nisus Writer 5.0 is great at Japanese word processing, and WAV 1.0 simply amazes me. I've never seen text runaround or column formatting work so nicely. I expect great things from OpenDoc-based software.

Curt Risor

Bensalem, PA

72677.3650@compuserve.com

CT or MRI?

I enjoyed "How Microchips Shook the World" (December 1996). However, the picture you included with the text box "Computed Tomography for Everyone" on page 70 does not show a CT scanner, but an MRI (magnetic resonance imaging) scanner. While you could perhaps say that, in the broadest sense, MRI is actually CT because it uses computers to construct tomographic (i.e., slice) images of the body, CT normally refers to the modality that uses X

rays to make these images. The points that the text box listed in regard to CT are also valid for MRI, however.

Alan A. Hobson, R.T.

ahobson@indy.net

Memory Lane

In the text box "Hardware Platforms with 64-bit Muscle" (November 1996 Special Report, page 144) you mentioned that the Pentium uses 64-bit arithmetic operations and internal data paths. But don't Pentiums also have a 64-bit path to main memory? In the article "The x86 Gets Faster with Age" in the same issue, Tom R. Halfhill states that the Cyrix 6x86 "handily beats a comparable Pentium" but that it can't match the higher core speeds of the Pentium and lacks MMX.

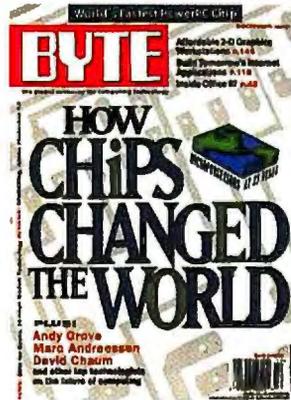
Why should Cyrix attempt to get the 6x86 to match the core speed of a Pentium when it has the ability to outrun the Pentium at a lower clock speed? And right now, all processors lack MMX. In my opinion, the 6x86 is a better chip than the Pentium, and it's less expensive, too.

Chris Nightingale

chrisn@planet.eon.net

Yes, it's true that the Pentium has a 64-bit I/O interface to main memory. The same goes for all fifth- and sixth-generation x86 processors.

Here's why it would be useful for Cyrix to make the 6x86 run at higher clock speeds: At 150 MHz, the 6x86 closely matches the perfor-



mance of Intel's 200-MHz Pentium, but it can't match the performance of the 200-MHz Pentium Pro. If Cyrix chips could achieve higher clock speeds, they could compete directly with Intel's latest CPUs instead of Intel's last-generation CPUs. As I pointed out in my story, the 6x86's lack of MMX is not the main question—it's whether Cyrix can successfully design a CPU that's fully compatible with MMX. If Cyrix doesn't have access to the same intellectual property that Intel and AMD do, it will be more difficult for the company to devise a compatible solution.—Tom R. Halfhill, senior editor

BYTE on Copland

As one who has been quick to criticize the media for bad reporting with respect to Apple in the past, let me congratulate you on "Copland, Revisited" (November 1996 Special Report). You covered the good and the bad—as facts, without editorializing.

But while the comparison of Copland, Windows NT, and Unix in your Special Report contained an implicit assumption that they are different beasts, I'm not sure all readers understand this. There seems to be an assumption circulating that a single OS can cover the entire desktop-to-server continuum, one I don't believe is necessarily justified. Given Apple's strategy, one might easily compare an enterprise environment with Copland desktops and AIX servers against an NT Workstation/NT Server environment. Instead, many people insist on comparing, for example, the Mac OS or Windows 95 against Unix.

Joe Ragosta

joer.ragosta@dol.net

HOW TO CONTACT US

ON THE WEB

Visit The BYTE Site! Search our archives. Download articles. See industry press releases. Join on-line conferences with other BYTE readers! See <http://www.byte.com>.

BY E-MAIL

Address letters to editors@bix.com. To reach individual BYTE editors, see The BYTE Site on the Web for a directory. Letters may be edited for publication.

SUBSCRIPTION CUSTOMER SERVICE

U.S. only: (800) 232-2983; international: (609) 426-7676; or see <http://www.byte.com/admin/mpcstsvc.htm>.

BY FAX

(603) 924-2550

BY POST

Editors, BYTE, One Phoenix Mill Lane, Peterborough, NH 03458

For advertising and other noneditorial contacts, see page 10 or click on the Information link on The BYTE Site.

The Wrong Message

In "GroupWise Sends a Message" (November 1996) Steve Gillmor indicates that GroupWise 5 initially runs only on Windows NT Server. Correctly stated, GW5 actually runs only on Novell 4.x servers, for the simple reason that GW5 requires NDS to be installed. It's definitely not an NT Server—only GroupWare product.

*Phil Maloy
Novell Technical Services
GroupWare Support
Department
pvmaloy@novell.com*

Steve Gillmor's original copy read: "The product will run on Windows NT servers when it ships, with Unix and OS/2 versions to follow." During the editing process, this statement was inadvertently reworded to indicate that the initial release of GWS runs only on Windows NT, which is clearly incorrect. We apologize for the error.—Eds.

Web Matters

In "Web Surveys" (October 1996 Web Project), Jon Udell says that "if you're in need of a lightweight Unix SQL engine to use in conjunction with these, try msql (<http://www.bunyip.com/>)." First, mSQL (note the correct capitalization) isn't free; it's shareware, and the author deserves all the help he can get to encourage people to pay for it. Your reference doesn't do much to help him get the word out. Second, mSQL is written and distributed by David J. Hughes, not Bunyip. In the early days of mSQL's development, Bunyip made use of it as a back end in a product, and we offered to host the mSQL mailing list, but there's no

longer any mention of mSQL on Bunyip's home page. The correct uniform resource locator is <http://www.hughes.com.au/software/>.

*Jeff Allen
jeff@bunyip.com*

Thanks for the interesting article "Web Surveys." I'm using Omnicron Ohttpd server on Windows 95 and both Visual Basic plus ODBC and Perl/CGI to explore some ideas for talking to an Access database. I've been unable to locate `odbc.pm`. Can you point me in the right direction?
*Michael Shellim
mshell@cix.compulink.co.uk*

Since I wrote that article, I've upgraded from NT::odbc.pm to Dave Roth's newer and more full-featured Win32::odbc.pm. The Win32::ODBC home page is at <http://www.roth.net/odbc/>, and there's an FAQ at <http://www.roth.net/odbc/odbcfaq.htm>.—Jon Udell, executive editor

No Robots, Please

In the text box "Getting Along with Alta Vista" (November 1996 Web Project), Jon Udell forgot to mention that support for the file `robots.txt` is not automatic. The indexer might simply choose to ignore it. We have the biggest computer-virus infobase on the Internet, and it has already been sucked by several competitors. In the process, they recursed through our entire directory tree, ignoring the exclusions. Beta versions, customer-support files, and so forth could easily have been taken along. A subdirectory is never really a safe place to store confidential or private data.

Pierre Vandevenne, M.D.

*Neupre, Belgium
<http://www.datarescue.com>*

Thanks for pointing that out. Obeying the directives in robots.txt is just good manners, not a hard requirement. I should have made that clearer.—Jon Udell, executive editor

HAL Speaks

"Unix Leads the 64-bit Charge" (November 1996 Special Report) failed to mention HAL Computer Systems' HALStation 300 series workstations. This computer has a 64-bit SPARC V9 processor of HAL's own design and a full 64-bit version of Sun's Solaris OS, which was ported by HAL and is compatible with existing 32-bit Unix applications. I hope that future articles about 64-bit computers, chips, and OSes will mention the HALStation. More information is available at <http://www.hal.com>.

*Ed Pittman
HAL Computer Systems
epp@hal.com*

Was That an NC?

A few months ago, a glass-house industry consortium defined the network computer (NC) as a Java-ready diskless PC costing less than the price of a good filing cabinet. It now appears ("Inside the NC," November 1996) that the definition is broad enough to include any computer that runs mainstream Internet applications. How long before another article counts all the Java-ready machines on the Internet and declares the NC a raging success?

I wonder: My desktop easily meets the criteria. But if I tick the options that dis-

able Javascript and Java in Netscape, or if I use GNN-Press as my browser, does my NC turn back into a plain-old PC? If the NC is anything more interesting than an attempt to move the OS focus away from Microsoft and toward Sun, I've yet to see any evidence of it.

*Marc Thibault
marct@hookup.net*

The Java Race

"Sun Gambles on Java Chips" (November 1996) gives the false impression that there are only three horses in the Java race: software interpreters, just-in-time (JIT) compilers, and Sun's unproven Java chips. There is, in fact, a fourth horse: optimizing Java compilers that produce native code for conventional CISC and RISC processors. While they sacrifice run-time portability, their performance on nontrivial applications will almost certainly blow away the other alternatives—and I doubt that the market will be any more willing to sacrifice performance for run-time portability this time around than it has in the past.

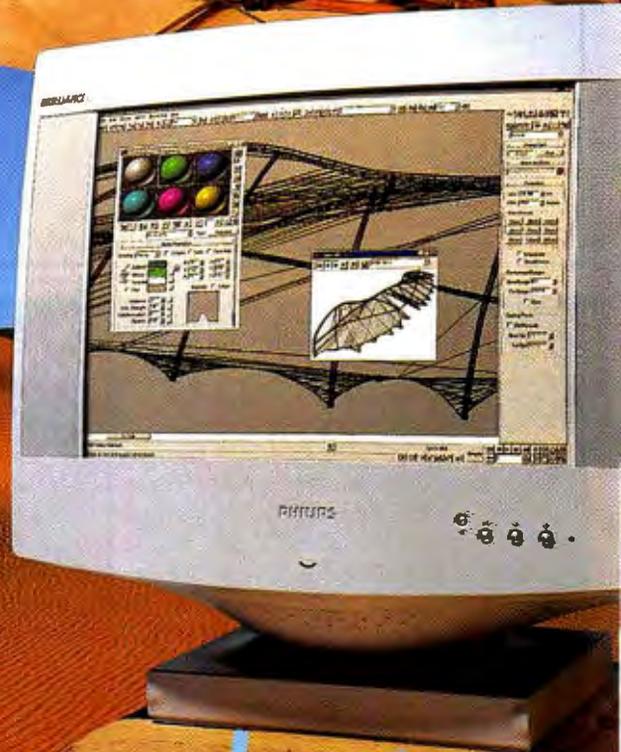
*John Navas
JNavas@NavasGrp.Dublin.CA.US*

Netspeak

I enjoyed Mark Schlack's book review of *Sex, Laws, and Cyberspace* in the October 1996 issue (page 38). However, the authors' point that the Internet should be treated as a series of printing presses and bookstores may mean protection in the U.S., but it has exactly the opposite effect in other places. The current efforts of Scotland Yard to censor Internet

Philips Brilliance Monitors.
They bring out
the Da Vinci in you.

MARCH 13-19, 1997
CeBIT '97
HANNOVER
Hall 12, Stand D48



Let's make things better.



BRILLIANCE[®]
HIGH RESOLUTION MONITORS

Whatever you're creating on screen, Philips Brilliance monitors will bring out the best in you. Because the really clever thing about them is their pixel perfect display, offering you incredibly high resolution, colour accuracy, contrast and consistency right across the range. They are available in 15", 17" and 21" sizes, which means that whether you're a design professional, office or small business user, or a game freak we have the right kind of monitor for you. So why waste your talents on anything less? Look into a Philips Brilliance monitor today.



PHILIPS

Philips Consumer Electronics Company
One Philips Drive
Post Office Box 14810
Knoxville, TN 37914-1810
(800) 835-3506

Circle 189 on Inquiry Card (RESELLERS: 190).

BYTE**BYTE Customer Service/
Ordering Information**

| | Customer Service | Orders |
|------------------|-------------------------|----------------|
| Belgium | 0800 71260 | 0800 71635 |
| Denmark | 8001 8934 | 8001 7728 |
| Germany | 0130 829 448 | 0130 826 112 |
| Netherlands | 06022 4959 | 06022 2146 |
| United Kingdom | 0800 973 195 | 0800 973 017 |
| Italy | 1678 79415 | 1678 76155 |
| Spain | 900 943539 | 900 933539 |
| Sweden | 020 793386 | 020 791136 |
| Switzerland | 155 24 18 | 155 72 57 |
| France | 0591 6068 | 0591 6088 |
| Other Intl | +353 91 752792 | +353 91 771385 |
| US | 1-800-232-2983 | 1-800-257-9402 |
| US/Canada/Mexico | 609-426-7676 | 609-426-5526 |
| Fax: | | |
| International | +353 91 752793 | 609-426-5434 |
| US | 609-426-7087 | 609-426-5434 |

e-mail:

new orders
customer service
address change

mporders@mcgraw-hill.com
mpcstsvc@mcgraw-hill.com
mpaddchg@mcgraw-hill.com

McGraw-Hill web:

//www.mcgraw-hill.com/multipub

Mail:

BYTE
PO Box 555
Hightstown NJ 08520, USA

BYTE
Box 72
Galway, Ireland



A Division of The McGraw-Hill Companies

A Message to Our Subscribers

From time to time we make the BYTE subscriber list available to other companies whose products or services would be of interest to our readers. We take great care to screen these companies, choosing only those who are reputable. Furthermore, subscriber names are made available for direct mail purposes only; telemarketing calls are strictly prohibited.

Many BYTE subscribers appreciate this carefully managed program, and look forward to receiving information of interest to them via the mail. While we believe this information is of benefit to our subscribers, we firmly respect the wishes of any subscriber who does not want to receive promotional literature. Should you wish to restrict the use of your name, please send your request (including your magazine mailing label, name, address, and subscription account number) to:

BYTE

BYTE Magazine Subscriber Services
PO Box 555, Hightstown, NJ 08520



A Division of The McGraw-Hill Companies

inbox

providers in the U.K. are based on exactly this premise. In most European countries, you may not publish anything you want. You may, however, say whatever you want—and write it, too—if it's meant as personal communication.

In this context, comparison of the Usenet and e-mail via the Internet to verbal communication gives much more freedom to users. Arguably, the Web might be

considered to be publishing. But to consider e-mail between friends or messages to a Usenet group as publishing seems to be stretching things. Is letter-writing or speaking to friends in public places also publishing? Should those activities be censored? That's the debate we should be having. The medium of communication is irrelevant.

*Maggie Mulvaney
Auckland, New Zealand*

COMING UP IN MARCH**COVER STORY****Netscape: The Strategy**

Is Netscape's technology strategy on track? BYTE takes a hard look at Netscape's server technologies and APIs.

PLUS**Netscape Communicator**

We review Netscape's new offering, which extends Navigator's reach with e-mail, conferencing, and personal information management.

FEATURES**Globalizing Software**

BYTE examines the technical underpinnings of distributed applications for multinational enterprises, including the international characteristics of major OSes, leveraging unified character encoding, and dealing with encryption-export restrictions in building electronic commerce and other secure applications.

Linux in a Gray Flannel Suit

We take an IS manager's view of what Linux can offer—industrial-strength applications, built-in security features, Internet protocol support, and low hardware requirements—and what it doesn't: guaranteed technical support, mature development tools, and SMP.

REVIEWS**Hardware Lab Report**

NSTL tests fast, 33.6-Kbps modems, with an eye on effective throughput and compatibility; plus: the latest on the emerging 56-Kbps standard.

C/S RAD in C++

We round up the latest tools—Blue Sky's Visual SQL, Microsoft's Visual C++, and Powersoft's Optima++—in this hot software development category.

Mac Hardware Comparison

We get our hands on Apple's Power Macintosh 9500/200 and systems from DayStar Digital, Motorola, Power Computing, and Umax.



Overtime or Overwrite?

Cut your overtime with Plasmon's DW260, the next generation of magneto optical drive. It uses LIMDOW technology to directly overwrite data, and so compared to conventional MO, it's fast. Also the DW260 protects your media investment, because it is read and write compatible with existing non-direct overwrite

Fast Writing using Direct Overwrite

■
Software for Mac, Windows
& Win'95 included

■
External & Internal drives available

MO disks from 600MB to 2.6GB.

And when your storage needs exceed your desktop, Plasmon has a full range of direct overwrite jukeboxes with capacities to 670GB. Take a little time to save a lot of time and order the Plasmon DW260.



FOR FURTHER DETAILS AND FREE WHITE PAPER ON LIMDOW, CALL 1 800 451-6845.
Corporate Headquarters: Plasmon Data, Inc., 9625 W. 76th St. Mpls., MN 55344
Tel: (800) 451-6845 or 612-946-4100; Fax: 946-4141; www.plasmon.com



Optical data storage solutions

MEDIA

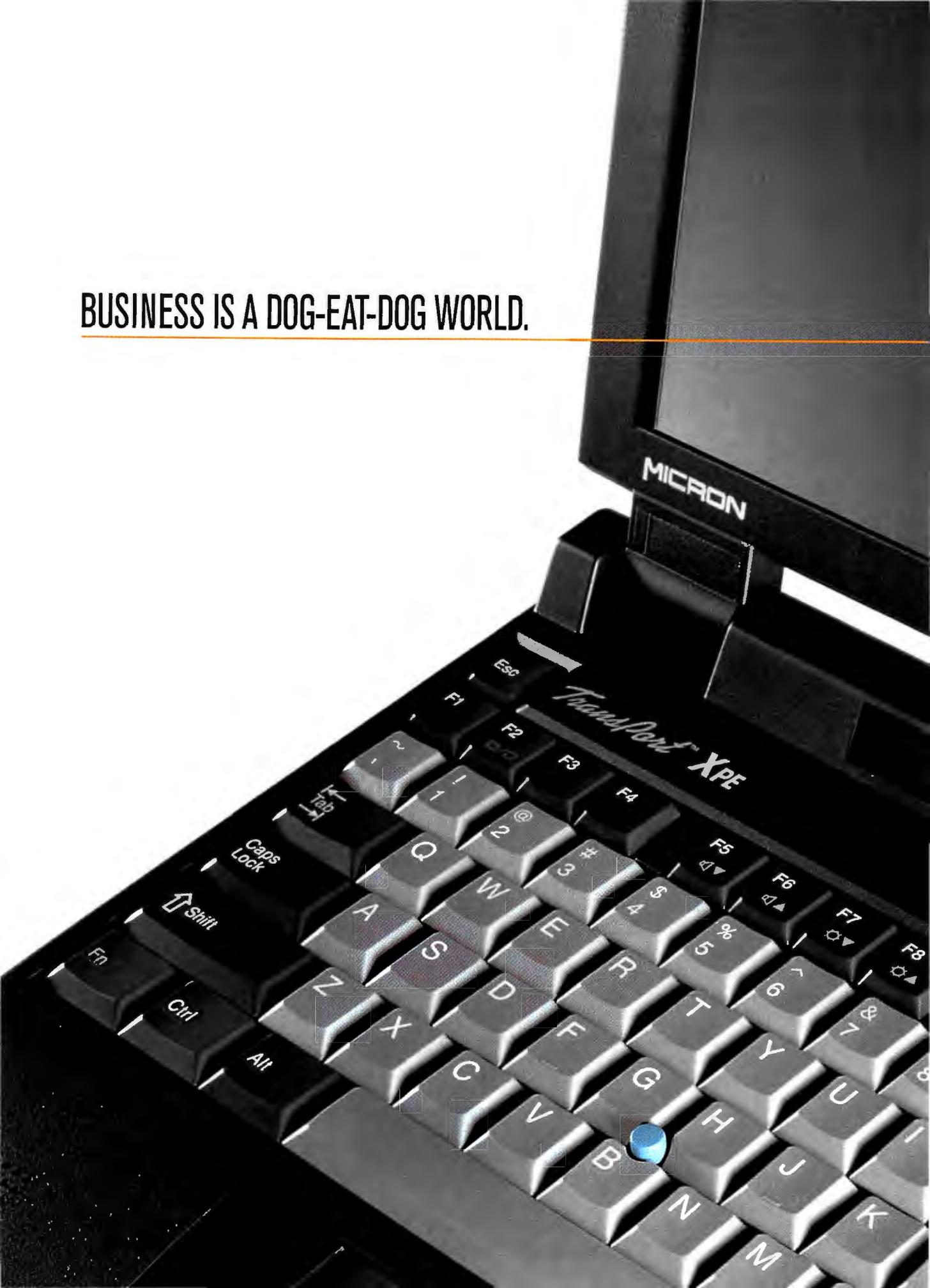
DRIVES

JUKEBOXES

SOFTWARE

Circle 200 on Inquiry Card (RESELLERS: 201).

BUSINESS IS A DOG-EAT-DOG WORLD.



GET A PIT BULL.



UNLEASH THE POWER OF TWO UNBEATABLE NOTEBOOKS.

Do battle with two new notebooks that take the award-winning Micron TransPort™ design to new heights. The Micron TransPort XPE offers the latest in portable technology built on the new Mobile Intel Pentium® processor with MMX™ technology. You get unprecedented multimedia capability, including dynamic full-motion video, making this notebook the first true desktop replacement. The TransPort MRX gives you full-feature multimedia in an affordable notebook. Two aggressive new tools for today's business.



pentium®
PROCESSOR



pentium®
MULTIMEDIA

MICRON POWER™ WARRANTY

5-year limited warranty on microprocessor and main memory.
3-year limited system warranty.

MICRON TRANSPORT XPE

THE TRUE NO-COMPROMISE DESKTOP REPLACEMENT.

2.1GB removable hard drive
12.1" active matrix color display, 800 x 600
Motorola® Montana 33.6 fax/modem

166MHz Mobile Intel Pentium processor with MMX
48MB EDO RAM (80MB max.)

\$4,999

150MHz Mobile Intel Pentium processor with MMX
32MB EDO RAM (80MB max.)

\$4,599

MICRON TRANSPORT MRX

FULL-FEATURE MULTIMEDIA MADE AFFORDABLE.

133MHz Mobile Intel Pentium processor
16MB EDO RAM (48MB max.)
1.4GB removable hard drive
11.3" active matrix color display

\$3,199

COMMON FEATURES

Intel 430MX Mobile PCI chip set
256KB L2 pipeline burst cache
PCI graphics accelerator (1MB EDO RAM in MRX, 2MB VRAM in XPE)
Pick-a-Point™ dual pointing devices
Sound Blaster® 16-bit stereo sound
Built-in stereo speakers and microphone
Card bus- and zoomed video- ready (XPE models only)
2 infrared ports, 1 front, 1 rear
S-video or NTSC-video output
Built-in game port (XPE models only)
2 modular expansion bays (8X CD-ROM drive, hard drive, 3.5" floppy drive, lithium-ion battery)
Custom nylon carrying case
Microsoft® Windows® '95
Microsoft Office CD
Micron Power™ 5-year/3-year warranty

OPTIONS

MicronDock™ multimedia port replicator
MicronExecutive desktop package
3COM® PCMCIA ethernet adapter, 10-base-T
Samsonite® leather carrying case upgrade
2nd intelligent lithium-ion battery
2nd 1.4GB modular hard drive
2nd 2.1GB modular hard drive
16MB EDO RAM upgrade
32MB EDO RAM upgrade
166MHz Mobile Intel Pentium processor with MMX upgrade (XPE models only)
3GB primary hard drive upgrade (XPE models only)
2nd 3GB modular hard drive (XPE models only)
Motorola Montana 33.6 fax/modem

CALL NOW FOR DETAILED PRICING, OPTIONS AND FREE PRODUCT-DEMO DATA SHEET.

Micron Sales Hours:
Mon-Fri 6am-10pm, Sat 7am-5pm (MT)
Technical Support Available 24 Hours A Day-7 Days A Week
Tollfree from Mexico: 95-800-708-1755 • Tollfree from Canada: 800-708-1755
Tollfree from Puerto Rico: 800-708-1756 • International Fax: 208-893-7393
International Sales: 208-893-8970

©1997 Micron Electronics, Inc. All rights reserved. Micron Electronics is not responsible for omissions or errors in typography or photography. All purchases are subject to availability. Prices and specifications may be changed without notice; prices do not include shipping and handling. 30-day money-back policy does not include return freight and original shipping/handling charges, applies only to Micron brand products and begins from date of shipment. All sales are subject to Micron Electronics' current terms and conditions of sale. Lease prices based on 36-month lease. The Intel Inside Logo and Pentium are registered trademarks and MMX is a trademark of Intel Corporation. Microsoft, Windows, Windows NT and the Windows logo are registered trademarks of Microsoft Corporation. All other service marks, trademarks and registered trademarks are the property of their respective companies.



MICRON ELECTRONICS, INC.

800-723-2998

www.mei.micron.com

Circle 163 on Inquiry Card.

MMX: Better in Fits and Starts

Tests of MMX systems and software reveal dramatic, but uneven, application performance improvements.

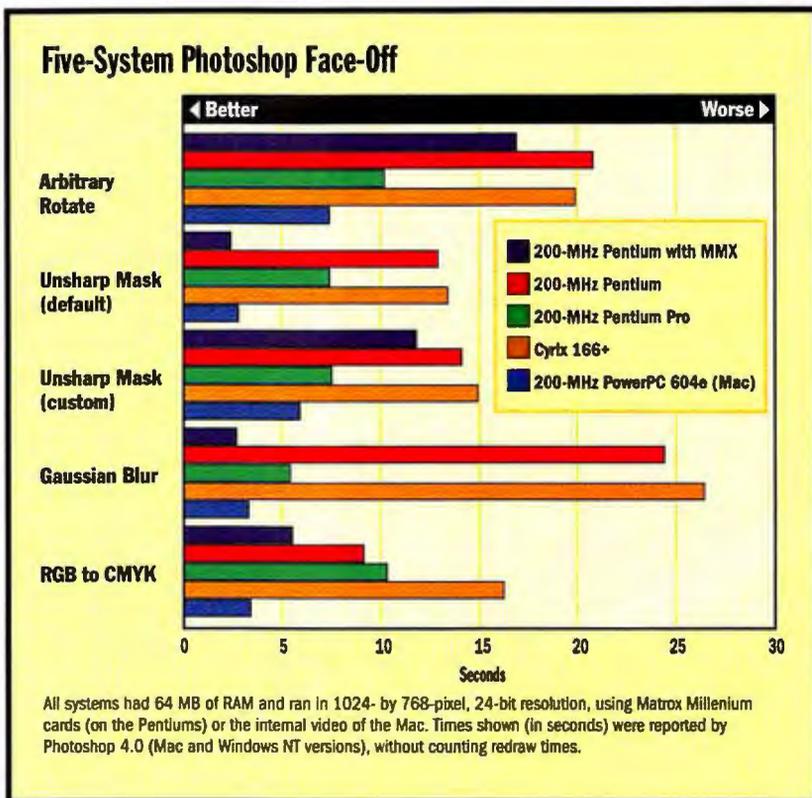
Intel's new Pentium processor with MMX technology delivers a performance advantage over older Pentiums running at the same clock speed. But the performance boosts BYTE saw while testing one of the first MMX-optimized applications running on an MMX PC were uneven compared to overall improvements delivered by the Pentium Pro.

To gauge MMX performance improvement, BYTE ran Adobe Photoshop 4.0 on five systems, including three PCs from Polywell ((800) 999-1278), one of which uses the newest Pentium processor (aka the P55C). The Windows version of the new Photoshop takes advantage of the P55C's MMX architecture.

As noted previously in BYTE (see "x86 Enters the Multimedia Era," July 1996), the P55C has 57 new instructions to accelerate MMX-optimized applications' video, graphics, animation, and sound performance. However, the processor also provides 16 KB each for the primary instruction and data caches, double that of previous Pentiums. Intel reckons that even current applications not optimized for MMX will see performance boosts of 10 percent to 20 percent. Applications optimized for MMX should see even better improvement than that, depending on how aggressively they have been tuned. Except for applications optimized for MMX, today's Pentium Pro is still the performance champ for 32-bit or floating-point-intensive applications.

Many multimedia and games developers are optimizing for MMX, as are Adobe competitors, such as Corel. BYTE saw impressive improvements in MMX-optimized 3-D applications and games, but, unlike Photoshop 4.0, those applications were in prerelease stage.

Photoshop has long had what Adobe



MMX's performance improvement is greater with some operations than with others. Results are in seconds; lower numbers are better.

calls a "bottleneck architecture," in which compute-intensive operations are isolated. This approach allows developers of hardware accelerators or multiprocessing systems to write custom code to accelerate time-consuming processes. Adobe's claims that performance might jump two to six times with MMX processors made us wonder if Pentiums with MMX technology will outperform a high-end Macintosh. Photoshop is often run on dedicated workstations on a network. Could an MMX Pentium outperform a high-end Macintosh?

The answer: no. Although MMX delivered dramatic performance in some operations (see the chart above), overall, a high-end Mac still beats an MMX Pentium. BYTE tested three 200-MHz systems from Polywell: a standard Pentium, an MMX Pentium, and a Pentium Pro. In addition, we tested Apple's Power Mac 9500/200 and a Cyrix P166+-based PC.

Using a high-resolution RGB image (8.17 MB), we copied the file to every system's local hard drive and installed Photoshop. We repeated each test at least three times, reverting to the original or

undoing the operation each time, using Photoshop's internal timer, and taking the arithmetic mean of the results. The tests are as follows.

Arbitrary Rotate. Sometimes used for squaring up scans and otherwise used as a special effect, arbitrary rotation uses floating-point calculations, which is why the Pentium Pro beat the P55C in this test. We used 7 degrees clockwise.

Unsharp Mask. To overcome the loss of apparent sharpness in printed halftones, almost every image that passes through Photoshop has this filter applied. We tested this with two settings: first with the default values (50 percent, radius of 1 pixel, no threshold), and again with more-demanding custom values (50 percent, radius of 10 pixels, threshold of 5). While these values were excessive for the image under test, a radius of several pixels and some threshold will normally be used in production. While most images need more than the default, the default test is one in which MMX really shines.

Gaussian Blur. This filter is often used to remove scanner artifacts and to throw distracting backgrounds out of focus. We used the default value of a 3-pixel radius. In this test, the MMX again beat all other systems.

RGB to CMYK. Normally the last step of every file being prepared for print. For this test, we used the default Photoshop color tables. The MMX chip had an advantage over the existing Pentium architecture, but it still fell behind the Mac.

For most production Photoshop users, the custom Unsharp Mask filter is the most important test. This filter is used regularly. RGB-to-CMYK conversion and Arbitrary Rotate are the next most important tests.

Overall, even without weighting the results to reflect this, the high-end Macintosh system beats the MMX Pentium. But the MMX system (\$2996 as tested) delivered slightly better performance than the high-end (\$4429 as configured) Mac in two tests. MMX definitely improves the performance of optimized applications, and at a cost of \$550 each (200-MHz version) for PC makers, the first MMX chips cost only \$41 more than the current 200-MHz Pentium chip. The jury is still out on other MMX applications. BYTE will test more MMX-optimized applications in upcoming issues, but Photoshop 4.0 portends higher-performing Windows programs to come.

-G. Armour Van Horn

geek mystique

Internet by the Numbers

More interesting numbers highlighting the Internet's popularity, as compiled by Win Treese (treese@OpenMarket.com):

- Number of e-mail address entries per person on the MIT alumni contribution form: 2
- Number of U.S. states publishing wanted lists of child-support offenders on the Internet: 7
- Percentage of comics in the Boston Globe with Internet addresses: 63
- Percentage of the first 20 ads appearing in the October 1996 issue of Scientific American that contain Web addresses: 75
- Percentage of the first 20 ads appearing

in the October 1996 issue of Scientific American that contain toll-free phone numbers: 70

Wanted: Legacy Coders

Legacy code returns as the latest fashion? The so-called year-2000 problem has created a need for COBOL programmers. Peter Ernst, a branch manager in Woburn, Massachusetts, for General Employment Enterprises, a Chicago-based technology search firm, confirms that his company will even recruit qualified programmers out of retirement. Comments Ernst: "We've primarily seen an increase in the need for contractors, but we've seen demand increase for full-time programmers as well."

Office 97 Wins Best of Comdex

Office 97, the newest version of Microsoft's leading office suite for Windows 95, won BYTE's Best of Show award at the recent Fall Comdex '96 show. But although it took top honors, Microsoft was not alone among companies showing new products that are innovative or likely to significantly impact the micro-computer industry.

The most recent Comdex may be remembered as the one in which products based on digital videodisc (DVD) and universal serial bus (USB) arrived in full force. Other products that attracted a considerable amount of attention were new Windows CE-based hand-helds, Java development tools and applications, and speech-recognition programs.

In addition to winning Best of Show, Microsoft's (Redmond, WA, <http://www.microsoft.com/office>) Office 97 was also named Best Application. It adds a wealth of new features to its popular desktop applications, plus the new Outlook e-mail/personal manager/calendaring application. Finalists were Stratus's (Marlborough, MA, <http://www.stratus.com>) Isis for Database-ODBC, a database companion that adds continuous availability and protection against system crashes, and Corel's (Ottawa, Ontario, Canada, <http://www.corel.com>) Office for Java, a Java-

based cross-platform application suite that's slated to ship in the first quarter of this year.

Best Technology winner was the Chinese speech recognition from the Lexicus Division of Motorola (Palo Alto, CA, <http://www.mot.com/lexicus/>). It delivers continuous voice dictation for people speaking the mandarin dialect; Motorola hopes to commercialize the technology in the first half of this year. The finalists in this category were Microsoft's Windows CE OS for hand-held computers and the emerging DVD storage standard from Hitachi, Philips, Pioneer, Sony, Time Warner, and Toshiba.

Two new Web programs from one company won the Best Web Product category:



Contents

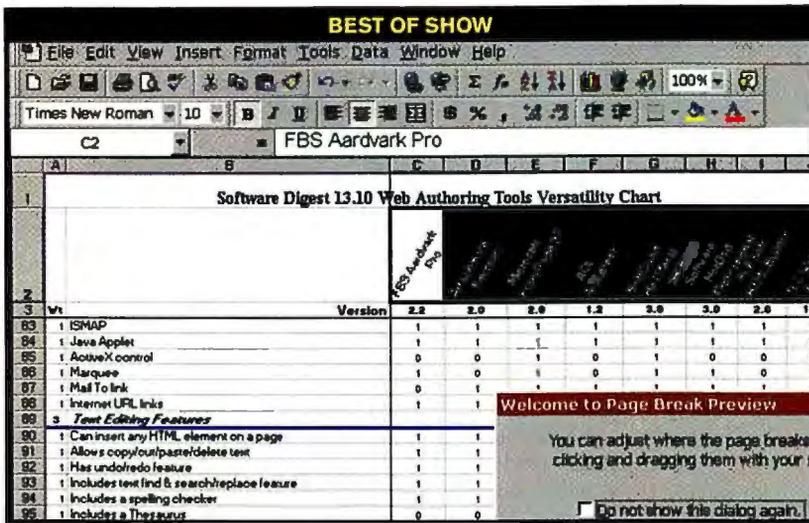
Improbable Research
38

Data-Warehouse Gotchas
40

Industrial-Strength Internet
36

Save Money on Fax Bills
34

The Cost of Laptop Ownership
32



Office 97's new print-preview features should save a few trees.

Communicator and Constellation, from Netscape (Mountain View, CA, <http://www.netscape.com>). Communicator combines the latest Navigator browser (version 4.0) with e-mail, workgroup, and conferencing software and other components, while Constellation is a new cross-platform desktop environment that provides a new interface for customizing and organizing information. Finalists were Vosaic, from Vosaic LLC (Chicago, IL, <http://www.vosaic.com>), which delivers high-quality streaming MPEG video over the Internet, and Digital's (Littleton, MA, <http://altavista.software.digital.com>) AltaVista Search My Computer Private eXtension, a powerful search tool for desktop and Intranet applications that costs about \$30.

Wyse Technology's (San Jose, CA, <http://www.wyse.com>) 200-MHz Strong Arm 110 CPU-based Winterm 4000 Series Enhanced Network Computers, which support the new network-computing model and offer access to legacy hardware (and, soon, shared remote Windows applications), won for Best System. Finalists were the upgradable Archistat 4s-NXS workstation, by The Panda Project (Boca Raton, FL, <http://www.archistat.com>), and Madura, by Flat Connections (Fremont, CA, <http://www.flatconnect.com>), a system that crams a RISC processor, a 33.6-Kbps modem, RAM, ROM with a Java engine, and RSA security onto a PC Card.

The winner for Best Laptop was Texas Instruments' (Temple, TX, [.ti.com\) 5.1-pound Extensa 900 Series Notebook, which provides top-of-the-line features, such as an eight-speed CD-ROM, a 12.1- or 11.3-inch display, and a Zoom video PC Card slot. The finalists were Fujitsu's \(Milpitas, CA, <http://www.fujitsu-pc.com>\) ultralight LifeBook 600](http://www</p>
</div>
<div data-bbox=)

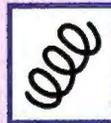
Series and Apple Computer's (Cupertino, CA, <http://www.newton.apple.com/>) eMate 300, a rugged 4-pound Newton OS-based portable designed for the education market.

Best Hand-Held winner was Philips' (Sunnyvale, CA, <http://www.velo1.com>) Velo 1, a hand-held based on the new Windows CE OS with a built-in modem that delivers strong PC connectivity. The finalists were Hewlett-Packard's (Palo Alto, CA, <http://www.hp.com/handheld>) new Palmtop PC for Windows CE, which offers a 640- by 240-pixel display that's wider than that of other Windows CE devices, and the Apple MessagePad 2000, from The Information Appliance Division of Apple Computer (<http://www.newton.apple.com/>). The new MessagePad boasts a powerful 160-MHz Strong-Arm processor.

Symantec's (Cupertino, CA, <http://www.symantec.com>) Visual Cafe Pro, a visual rapid application tool for developing applications and applets that connect to relational databases, won for Best Development Software. Finalists were Borland's (Scotts Valley, CA, <http://www.borland.com>) Open J Builder "Latte," a

future watch

The Easiest Network Connection You'll Ever Make



New solutions that enable you to use your home's existing electrical AC wiring to connect computers, TVs, and other communications devices have arrived, and some vendors are predicting faster, Ethernet-like speeds for 1997. The idea is that instead of running new wires through your house to network a printer, TV, and/or modem, you connect these devices using transmitter/receiver combinations that plug into your electrical outlets. Then, to network a PC, TV, or printer, you simply plug it into an AC outlet.

Elcom Technologies (Malvern, PA, <http://www.elcomtech.com>) already offers a range of products for connecting TVs, PCs, and other devices by sending signals over your home's AC wiring. Many of these products sell for \$150 or less; for example, the company's ezOnline System (\$129) enables you to access a computer modem or fax/telephone line running at up to 33.6 Kbps from any room in the house without requiring

additional telephone lines.

Wyse Technology (San Jose, CA, <http://www.wyse.com>) is working on even-faster AC network solutions. The company says that, through compression techniques and by building a controller chip with improved algorithms that reduce noise in electrical currents, it has built an adapter that supports network connections that operate at about 100 Kbps through electrical outlets. By the end of the year, Wyse hopes to achieve speeds of 10 Mbps.

Wyse addresses security concerns with a scheme that requires security numbers for each authorized user. It isn't possible to send information across distributor transformers, so the current applications target the home and small office. Wyse's first products in this category will work with the company's Winterm thin-client devices. Look for other announcements of this type as more companies deliver easy and inexpensive networked computing solutions to the home.

—Jason K. Krause

Imagine the productivity gains from a 5X boost in data transfer. Raidtec Fibre Channel Now.

Raidtec Fibre Channel leaves other data transfer technologies in the dust...

- Up to 200MB per second data transfer - over 5 times SCSI
- Up to a Terabyte with a single FC-AL Controller
- Less than 50¢/MB
- Perfect for high data availability applications, including: video, imaging, Inter/Intranet sites, medical, & disaster avoidance

Picture your productivity gains from 200 MB/second data transfer in a loop that supports SCSI, RAID, and multiple virtual concurrent arrays up to 30 meters apart! Raidtec Fibre Channel products now include FibreRAID™ Controllers and FibreArray™ Enclosures. Easily configure them for servers, racks or desktops. Call Raidtec, your logical next stop for: bulletproof Fibre solutions, 100% data uptime and data availability for up to a Terabyte data storage.

Raidtec
CORPORATION

Internet: <http://www.raidtec.com>

Circle 178 on Inquiry Card (RESELLERS: 179)



FibreArray™ Subsystem

- Single or dual Port Bypass Modules
- Simplified cabling, no termination
- Works with leading FC-AL controllers, including Raidtec FibreRAID™-PCI
- 7 hot swap FC-AL drive bays, 3 hot swap fans, 3 hot swap n+1 power supplies
- Rackable/stackable - up to 16 FibreArrays per configuration
- Environment Array Manager
- RAIDmanLITE management software

FibreRAID™-PCI

- 4000 I/Os per second
- 112 Drives-1 TERABYTE per controller
- RAID 0,1,10,3,5,6 - definable parity
- Copper GLM Std, Fibre Optic Optional
- 8 -128 MB Cache
- Global, dedicated, pooled spares
- RaidMAN administration software
- RAIDWizard™ dynamic reconfiguration
- Windows NT, Netware, UNIX, Mac OS

Raidtec Corporation (USA)
105-C Hembree Park Drive
Roswell, GA 30076
Tel. 770-664-6066
Fax. 770-664-6166
eMail: raidtec@raidtec.com

Raidtec Corporation (Europe)
Glen Mervyn House, Glanmire
Cork, Ireland
Tel. 353-21-821454
Fax. 353-21-821654
eMail: raidtec@glanm.ie

visual Java development tool, and Borland's C++ Builder "Ebony," a C++ RAD development tool.

Play, Inc.'s (Rancho Cordova, CA, <http://www.play.com/>), Trinity PC-based video-production system for broadcast-quality production won for Best Multimedia Hardware. Finalists were miro's (Palo Alto, CA, <http://www.miro.com>) miroVideo DV100, which directly accepts digital camera output, and Ricoh's (West Caldwell, NJ, <http://www.ricohcpg.com>) RDC-2 digital camera, which sports an optional LCD viewer and records sound as well as video.

In the Best Multimedia Software category, Apple's QuickDraw 3D 1.5 won due to its cross-platform nature and ability to



TI's Extensa notebook packs many features into a 5.1-pound package.

support multiple renderings from the same 3-D model. Finalists were Voice Pilot Technologies' (Miami, FL, dslach@ibm.net) Voice Pilot for Windows 95 voice-command and dictation program and MGI Software's (<http://www.mgisoft.com>) MGI VideoWave, a consumer-level video-editing application.

The award in the Best Connectivity Hardware category went to Xircom's (Thousand Oaks, CA, <http://www.xircom.com>) CardBus Ethernet 10/100 Adapter, a 32-bit CardBus 10-/100-Mbps Ethernet adapter. Finalists were Cardinal Technologies' (Lancaster, PA, <http://www.cardtech.com>) 5210-Cardinal Upgradable Modem, which is ISDN- and 56-Kbps-ready, and CNF's (Morgan Town, CA, <http://www.cnfinc.com>) Digitari Universal Dockstation for Notebooks, which provides connectivity for notebook computers from a variety of vendors.

Winner of the Best Connectivity Software award was IBM's (Armonk, NY, <http://www.hursley.ibm.com>) MQSeries commercial messaging middleware,

Bug of the Month

Unhinged

A laptop's case hinges on two thin pieces—literally and, at times, figuratively. For instance, my ThinkPad's hinges snapped when I tried to use it after a hiatus of six months; another BYTE reader's laptop broke three times in two years; and many palmtop users are complaining on Usenet.

Jim Carroll of Computer Hut's service center in Nashua, New Hampshire, says broken hinges are a common problem in many vendors' portable computers. "It happens with all brands, including Compaq, IBM, and Toshiba," he explains. "The hinges are the first things to go." Carroll attributes the problems to regular use, abuse, and sometimes even shoddy design.

In normal use, accumulated dust can impede hinges to the point where the plastic casing breaks. Subsequently, tiny screws are free to rattle around and short out the electronics. Carroll says that when major electrical components go on the fritz, it might actually be more practical to replace a laptop than to repair it. Once you notice the hinges getting tight, seek service right away, he advises. A preventive lubrication now can prevent big headaches later.

The hinges' small size makes them particularly vulnerable to damage from abuse or constant use. Things to avoid include closing the laptop's lid on a writing utensil, over-

zealously snapping the case open and shut, carrying the laptop by the lid with the case hanging open, and spilling a drink on the laptop.

In addition to complaints about laptop hinges in general on Usenet, we found hinge-problem-related postings from Psion 3A and Siena laptop owners. But Psion representa-



Broken hinges left this ThinkPad flat on its back.

tives reckon that less than 1 percent of Psion repair jobs are for broken hinges. Rich Brandeis, Psion operations supervisor, says that "many of those customers admit to having bent the hinges themselves."

An IBM spokeswoman says the current ThinkPad hinges are problem free. In any case, be nice to your portable's hinges; like you, they're probably under a lot of stress.

—Selinda Chiquoine

Send yours to edejesus@bix.com!

which provides reliable data transfer between distributed applications. Finalists were Nenterprise, from Exodus Technologies (Bellevue, WA, <http://www.exodustech.com>), which delivers NT and Unix applications on a Unix workstation, and Sequel Technologies' (Bellevue, WA, <http://www.sequeltech.com>) Sequel Net

Access Manager, which enables network administrators to manage their Internet usage.

Octopus Technologies' (Yardley, PA, <http://www.octopustech.com>) Octopus for Windows NT, which offers real-time server and data protection, won for Best Utility. The finalists were Acceleration Software International's (Seattle, WA, <http://www.accelerationsw.com>) Superfasser Windows acceleration software and Trend Micro's (Cupertino, CA, <http://www.antivirus.com>) ScanMail antivirus program for Microsoft Exchange Server.

Best Peripheral winner was Seagate's (Scotts Valley, CA, <http://www.seagate.com>) fast Cheetah hard drive. Peripheral finalists were ViewSonic's (Walnut, CA, <http://www.viewsonic.com>) PV140 ViewPanel, a 14-inch active-matrix LCD monitor, and Delorme's (Freeport, ME, <http://www.delorme.com>) spiffy Trippmate GPS receiver/software bundle.



Xircom's Ethernet 10/100 Adapter supports the 32-bit CardBus standard.



TO CALL IT A "LIGHTWEIGHT" WOULD BE A BIG MISTAKE.
 KINGSTON'S DATA EXPRESS DE90.
 THE LOW-COST ALTERNATIVE FOR RELIABLE REMOVABLE STORAGE.



What makes a storage subsystem tough? Is it the materials used? Superior design? 100% testing? Sure, it's all of that, and especially the company that stands behind it. Kingston® engineers took their same rugged, removable drive enclosures and gave them a metal-shielded plastic housing. The result? The toughest little subsystem ever to be called a "lightweight".

The Data Express™ DE90 still provides the superior cooling and reliability you've come to expect from Kingston. Its cam-assisted, carrier-eject feature allows for the smooth removal and insertion of



the carrier tens of thousands of times. Plus, it still mixes and matches beautifully with Kingston's other rugged Data Silo™ external expansion chassis. And, since it's Kingston made, it's backed with the industry's best service and support; including a generous 7-year warranty.

Ask about the DE90 by calling a Kingston storage representative toll-free at (888) 435-5439. Because in the world of data storage, tough is a Kingston thing.

Kingston
 TECHNOLOGY

For more information call the Kingston at (888) 435-5439



or look for us on the net: <http://www.kingston.com/b.htm>

Circle 143 on Inquiry Card (RESELLERS: 144).

Kingston Technology Company, 17600 Newhope Street, Fountain Valley, CA 92708 USA, (714) 435-2600.

©1996 All rights reserved. Kingston Technology is a Trademark of Kingston Technology Company. All Trademarks and Registered Trademarks are the property of their respective holders.

Pricey Portable Repairs to Stay

Mobile computer users have always paid a premium for the convenience of notebook computers, trading the benefits of mobility for an expensive technology that's usually one step behind the current generation of desktop computers in terms of features and performance. But many users don't realize that they also pay a premium for maintenance, with high costs for repairs and support.

Supporting a mobile work force is generally harder than supporting desktop workers, according to Dick Caro, senior consultant for Arthur D. Little. One reason is that mobile users often must operate in three different modes: connected to a network while in the office, communicating with the office from a hotel, and isolated in an airplane. "Those three environments need the right procedures and support files to allow for those different modes of operation," he explains. Furthermore, new generations of "cycle-eating software" accelerate notebook obsolescence.

Higher parts prices, more proprietary

Parts Prices: Laptop vs. Desktop

You'll pay more for laptop parts.

| Notebook | Screen | Motherboard | Hard Drive |
|---------------------|--------------|--------------|--------------|
| AcerNote Light 359 | \$1300 | \$900 | \$250 |
| Compaq LTE 5250 | \$1400 | \$1300 | \$250 |
| IBM ThinkPad 760ELD | \$1000 | \$1150 | \$250 |
| TI Extensa 570CD | \$1500 | \$1000 | \$250 |
| Desktop PC | \$235 | \$350 | \$185 |

Laptop price source: Computer Services of America. Desktop parts prices shown are averaged from a variety of vendors for a 14-inch monitor, a 120-MHz Pentium, and a 1.08-GB hard drive. All prices are subject to change.

parts, and a higher failure rate all combine to raise the overall maintenance costs for notebook computers. "You have more repair events for a laptop computer versus a desktop machine," says Greg Longtine, vice president of Operations at Computer Services of America (Manchester, NH), a service management company that repairs portables. "The mean time between failure is about half that of desktop computers due to the mobility issue. When you're putting a notebook computer into a suitcase, that has a profound impact on repairs."

And when you need repairs, you'll pay

more. Longtine estimates that overall, parts for notebook computers cost 20 percent to 30 percent more per repair than parts for desktops. And that doesn't include the screen, which can cost \$1100 or more to repair in an active-matrix design. Vendors also charge a premium for "genuine" replacement parts.

The most common sites for notebook failures include the screen, hard drive, and main logic board, according to Longtine; the motherboard is vulnerable due to constant device connection and disconnection, which take their toll. Other failure points include the keyboard, floppy drive, case hinges, pointing devices, modular drive bays, and PC Card slots.

Notebook users tend to need fast turnaround, and your local reseller or service provider probably can't handle notebook repairs. Because such repairs can take up to several weeks, Longtine recommends buying the vendor's extended warranty when available. The better programs include a loaner machine.

Don't expect these costs to change anytime soon. "Costs [to repair notebooks] will always be more expensive than for desktops," says Longtine. "Prices will come down, but they'll always be more than they are in the desktop market."

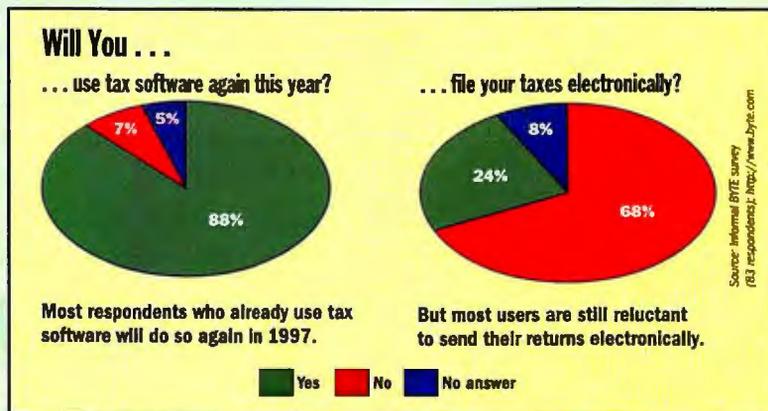
Nonetheless, notebook computers make good economic sense for people who require computing power on the road. So, if you need a notebook computer, what does a service expert recommend? Says Longtine: "I would buy an NEC [Versa] or IBM [ThinkPad]." Another option: Ruggedized notebooks, offered by vendors such as Badger (Tampa, FL), fieldWorks (Eden Prairie, MN), Itronix (Spokane, WA), and others, can reduce failures due to accidents or careless use.

-Rob Mitchell

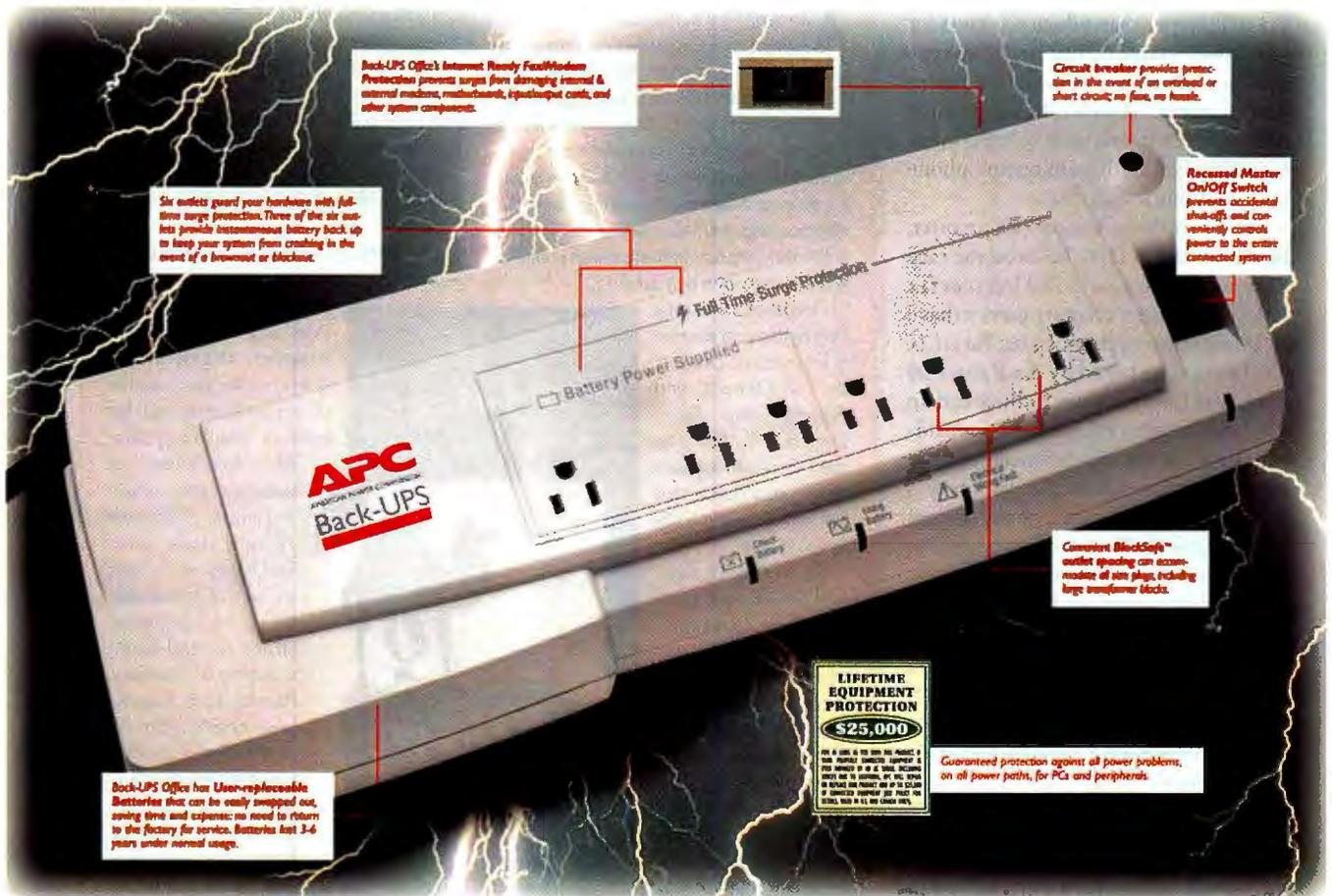
Survey

Reluctant and Leery of Filing Electronically

This month's survey indicates that although users like the efficiency, accuracy, and flexibility of tax-preparation software, they prefer to mail their returns the old-fashioned way instead of filing them via modem to an intermediary. Users offered numerous reasons for their reluctance to file taxes electronically, including concerns over lack of security and the \$14.95 filing fee in the U.S. The vast majority of users who will file electronically said they do so to get their refund faster. Users who have to pay expressed no great desire to send that money to the government more quickly. More on this next month.



"They thought my new Multipath™ Back-UPS® Office™ was just a big surge suppressor – then the lights went out."



Back-UPS Office's Instant Ready Facility™
Protection prevents surges from damaging internal & external modems, multifunction, laptop/cable cards, and other system components.



Circuit breaker provides protection in the event of an overload or short circuit, no fire, no hassle.

Six outlets guard your hardware with full-line surge protection. Three of the six outlets provide instantaneous battery back up to keep your system from crashing in the event of a brownout or blackout.

Recosed Master On/Off Switch prevents accidental shut-off and conveniently controls power to the entire connected system.

Full Time Surge Protection
Battery Power Supplied

Common BlockSafe™ outlet spacing can accommodate all size plugs, including large transformer blocks.

Back-UPS Office has User-replaceable Batteries that can be easily swapped out, saving time and expense; no need to return to the factory for service. Batteries last 3-6 years under normal usage.

LIFETIME EQUIPMENT PROTECTION
\$25,000

Guaranteed protection against all power problems, on all power paths, for PCs and peripherals.

At last, a safe place to plug everything: Multipath Back-UPS Office for workstations, PC's and peripherals



Facing the darkness is hard, but inevitable: You have a better chance of winning the lottery than of escaping power problems: They're the single largest cause of computer data loss and hardware damage.

Back-UPS Office provides reliable power for your entire system. Instantaneous battery backup ensures uninterrupted operation of your CPU, monitor and an external storage device. Full-time surge suppression and site-wiring fault protection spreads a true Multipath™ safety net under any remaining integrated peripherals, like modems, printers, faxes and phone systems. Back-UPS Office also provides convenient BlockSafe™ outlet spacing to handle all size plugs – even large block transformers.

Unique Multipath protection keeps your PC and data safe

Plugging a phone line into your computer doubles your vulnerability to power



problems; add any peripheral, and it triples. Even if your AC power-line is shielded, when a surge hits an unprotected peripheral, it can blaze down serial and data lines, and toast your expensive PC.

Back-UPS Office's compact design installs easily on desktop, floor or mounts to wall.

Multiple peripherals and data lines to and from your system are vital, but dangerous. Without them, you can't do your job. However, if a power sag makes your modem drop the line while you're downloading from the Internet, or locks your keyboard before you've saved work, you lose time, money and spend another late night at the office to meet your deadline.

Multipath™ Means Total Power Protection



Bad power (red) can enter a computer system through multiple paths – eg. printer, data and phone/cable lines – even if computer A/C is protected.



The Multipath™ protection of Back-UPS Office™ shields your peripherals and guards your computer from bad power on every path, providing clean, safe power (green), to your entire system.

Back-UPS Office protects your entire system

Until now, protection for your entire system required several devices. But multi-device protection can leave you vulnerable to line noise and unwanted data glitches created by the voltage differential between outlets. Those glitches are prevented with the Back-UPS Office common voltage reference.

Back-UPS Office means true Multipath™ protection, clean, safe power to every

peripheral, and instant battery backup to keep your cutting edge system and OS from crashing. It means protection for less by integrating the security of a surge suppressor with the power of a UPS, guaranteed up to \$25,000.

APC has won more awards for reliability than all other brands combined



"Back-UPS Office [is] a sho-in for the small-office/home-office computing market and for general desktop workstations."
-Computer Reseller News

| THE MULTIPATH POWER PROTECTION ADVANTAGE | TRADITIONAL SURGE PROTECTOR | TRADITIONAL UPS | BACK-UPS OFFICE |
|---|-----------------------------|-----------------|-----------------|
| AC | * | * | * |
| Data | * | * | * |
| Phone | * | * | * |
| Number of Block Outlets | 1 | 1 | 2 |
| Number of Ports | 1 | 1 | 2 |
| Surge | * | * | * |
| Backup | * | * | * |
| Expenses | * | * | * |
| Overcharges | * | * | * |
| Number of Batteries in System | 1 | 1 | 1 |
| Battery Backup for PC | * | * | * |
| Monitor | * | * | * |
| Storage Device/Zip Drive | * | * | * |
| Full Range of Peripheral I/O | * | * | * |
| Fax/Modem | * | * | * |
| Laser Printer | * | * | * |
| Scanner | * | * | * |
| Desktop Peripheral I/O (Mouse or Network) | * | * | * |

Traditionally, protecting all your equipment meant buying a surge suppressor and a UPS. Even then, only your AC line was protected. Now Back-UPS Office protects all paths to your equipment. Backproof Multipath protection.

Protect yourself before you kick yourself. Get your new Back-UPS Office today (list price: \$179.99), or call APC for a FREE 60-page catalog!



AMERICAN POWER CONVERSION
888-BUY-APCC x 8022
http://www.apcc.com/8022.htm
(401)786-2797 Fax: (800)474-6433 PowerFax
CompuServe: GO APCC/SUPPORT E-mail: office@apcc.com
132 Fairgrounds Road, West Kingston, RI 02892, USA

57 Varieties of Internet Faxing

The total expenditure by Fortune 500 companies on international faxing is around \$15 million per year, which accounts for 41 percent of those companies' telephone bills, according to a 1996 Gallup/Pitney Bowes survey. Meanwhile, options for routing international faxes over the Internet rather than via more expensive phone lines continue to increase.

The Logiphone Group (Ra'ananna, Israel, +972 9 914360) has won the race to announce the first global Internet fax service that doesn't require users to have an Internet connection. Using PassaFax hardware developed by RadLinx (Tel Aviv, Israel, <http://www.radlinx.rad.co.il>), Logiphone is establishing a worldwide network that will eventually encompass 40 countries. PassaFax clients will pay \$35 a month, plus local phone charges to connect to the Logiphone access number, to send international faxes.

Subscribers attach a PassaFax auto-dialer to their fax machine or computer and send faxes as usual. Local faxes are transmitted over regular telephone lines, but long-distance and international faxes are automatically routed to a local Internet service provider (ISP).

From there, PassaFax hardware sends the message over the Internet to the PassaFax-equipped remote ISP in the destination city, where the data is converted back to a fax. The destination number is encapsulated in the header of the IP transmission. During the IP handshake between the two PassaFaxes, the destination number is transferred and analyzed to remove international dialing codes and turn the transmission into a local call. The fax is then forwarded over regular phone lines, for which the user is also billed.

Logiphone's rivals are allying with ISPs in many countries so they can offer Internet faxing to subscribers. I-Fax, launched in May by Arel (Yavne, Israel, <http://www.arel.co.il>), and IP/FaxRouter, from Brooktrout Technology (Needham, MA, <http://www.brooktrout.com/>), launched in June, both operate in a way similar to RadLinx's PassaFax's. I-Fax and IP/FaxRouter combine routing hardware with management software that monitors usage and—for ISPs—generates client-billing invoices. Arel has signed an agree-

Book Reviews

Perls of Wisdom

Although Perl 5, the much-evolved version of the ubiquitous scripting language, has been available for over two years, books about it are scarce. Up to now, if you wanted to use Perl 5's new advanced features, including compound structures, object-oriented abilities, dynamically linked modules and extensions, and improved variable scoping, you had to grovel through Perl 5's technical documentation with your Perl 4 book also open by your side.

Two books that now help fill this void are *Perl 5 Interactive Course*, by Jon Orwant, and *Programming Perl—Second Edition*, by Wall, Christiansen, and Schwartz. These two books are radically different in style.

Each of the 14 chapters in Orwant's book has eight "sessions," each one ending in a four-question multiple-choice quiz and an exercise. Each chapter has its own quiz and exercises as well. This book is rigidly organized. The author wrote it for the reader who prefers to learn in a classroom rather than in a lab or in the real world. He assumes the reader has little or no programming experience, yet he covers even the advanced features of dynamic linking, C functions and libraries as extensions to Perl, and Perl as an extension to C programs.

Orwant knows his material: He uses Perl in his work at MIT's Media Lab and is the editor of the *Perl Journal*. But the book's weaknesses (i.e., the approach that favors classroom lessons over real-world ones) are due to the restrictions, planning, and editing inflicted by the publisher.

Like other books by O'Reilly & Associates, *Programming Perl—2nd Edition* features an engraving of an animal on its cover. The definitive reference to the Perl 4 programming language is affectionately known as the "Camel Book." The second edition,

although its content and list of authors are considerably expanded from the first edition, still sports an image of a camel on the cover.

The new edition includes revisions to the first one, plus it adds almost 200 pages that cover Perl 5. The new edition is reorganized appropriately for Perl 5, which is itself a total rewrite and reorganization of Perl 4 that maintains almost perfect backward compatibility.

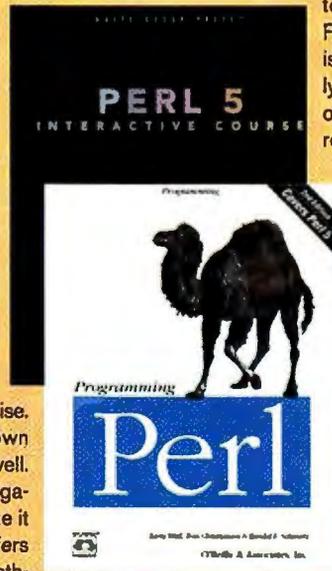
The primary author of *Programming Perl—2nd Edition* is also the primary architect and programmer of Perl, Larry Wall. His writing is loaded with a refreshingly wry humor and a sense of companionship with his readers. Wall's coauthor

Tom Christiansen has been lecturing about and teaching Perl since its early days; when Perl 5 arrived, he was the bard of its new ability to do compound structures and dereferencing of variables. Randal L. Schwartz, who contributed much of the work in putting together the first edition, also assisted with the editing and management of this edition.

The Perl 5 distribution comes with a considerable amount of documentation in the clever form of Perl Online Documentation (POD), a code-embeddable markup language that you can use to generate Hypertext Markup Language (HTML), PostScript, and plain-text output. From now on, POD will be the definitive documentation for Perl, since it's updated with new revisions and additions to Perl. The second-edition Camel Book merges these documents with the first-edition text and also adds a welcome dose of humor and organization, as well as examples.

The only fault with this book is that the examples may be too clever for the average Perl programmer. Otherwise, the Camel Book reigns again as the definitive text on Perl.

—Ben Smith



Perl 5 Interactive Course
by Jon Orwant; Waite Group Press;
ISBN 1-57169-064-6;
\$49.99

Programming Perl—2nd Edition
by Larry Wall, Tom Christiansen, and Randal L. Schwartz; O'Reilly & Associates;
ISBN 1-56592-149-6; \$39.95

Faster than Visual Café Easier than J++ Cooler than RAD

SAVE UP TO

\$50

off the regular
price of \$149
Thru 3/31/97

SUPERCEDÉ

JAVA EDITION

The next generation of Java Development tools is here now!

5x increase in Developer productivity

SuperCede's incredible Flash Compiler™ lets you see the results of code changes *immediately* and "work at the rate you think". Forget about losing your train of thought waiting for your application to load. No wonder programmers can improve their productivity by up to 5 times in comparison to traditional "edit, load, run, test" development environments!

It's as easy to use as drag-and-drop!

Why crank out endless lines of code when SuperCede can get the job done with just a mouse-click or two? As you'll quickly discover, we put all *kinds* of RAD productivity at your fingertips. For example, our graphical Form Editor lets you create your user interface using a drag-and-drop palette of standard Java controls while simultaneously generating all the Java application code. It's that simple!

Seamless Java and C/C++ interoperability

With SuperCede, you can leverage your investment in existing C/C++ libraries. Other Java development environments require complex code and bridging algorithms to link C/C++ libraries into your Java application. SuperCede is so simple that you just create your Java method and implement it in C++. It's that easy.

Portability and performance

SuperCede's Flash Compiler generates your choice of either Java platform-independent applets or Wintel 32-bit machine code applications. The results? Standard Java applets that run cross platform or stand-alone Java applications that run at C++ levels of performance.

Advanced debugging facilities

No other development environment offers such a comprehensive and interactive debugger as SuperCede Java Edition. With SuperCede, you can examine problems, modify source code, update your program, and then use the BackTrack feature to pop up the stack, and continue running — all without restarting the application. Now that's cooler than RAD!

Available at leading retailers including:

COMP USA
THE COMPUTER SUPERSTORE

COMPUTER **City**

EGGHEAD

electronics
Fry's

THE **SUPERSHOP**

Programmer's Paradise



ASYMETRIX

www.asymetrix.com

North America: 800-448-6543; Dept. BT
206-462-0501

Circle 164 on Inquiry Card
(DEVELOPERS: 165).

©1996 Asymetrix Corporation. All Rights Reserved. Asymetrix is a registered trademark and the Asymetrix logo, Flash Compiler, and SuperCede are trademarks of Asymetrix Corporation. Asymetrix is registered in the USA and in certain other countries. Java is a trademark of Sun Microsystems, Inc. All other product and/or company names are the property of their respective owners.

ment with EUNet, one of the largest pan-European ISPs, and has installations in the U.S. and the U.K. Brooktrout is initially focusing on intracompany faxing.

For those who don't want—or need—

to use a fax machine, several companies offer Windows-based software solutions to cut your phone bills. FaxStorm Desktop, from NetCentric (Cambridge, MA, <http://www.netcentric.com/>), and Inter-

net Fax Exchange, from NetXchange Communications (Migdal Ha'Emeq, Israel, <http://www.ntxc.com>), were both launched in 1996. In October, Open Port (Chicago, IL, <http://www.openport.com>) announced Harmony ISP. All three products, which remain transparent to the user, allow corporations to exploit their Internet connections.

NetCentric's FaxStorm is based on the company's POPware technology, software that runs at the point of presence (POP), where phone line meets Internet connection at the ISP's operations center. From the desktop, FaxStorm compresses, encrypts, and transmits faxes to a POPware server, which routes the fax over the Internet to the POPware server closest to its final destination.

NetCentric has allied with Concentric Network Corp., a U.S.-based ISP covering both the U.S. and Canada that has offered an Internet faxing service since last August.

Similarly, NetXchange has developed a simple fax-transport protocol, called SFTP, that lets a company's network servers manage faxes by acting like switches. The company's Internet Xchange for Fax software determines the most cost-effective delivery route—via telephone lines, private LANs, or the Internet.

The newest version, specifically tailored to the ISP, has already been acquired by ISPs and telecommunications firms in several countries. AimQuest, a consortium of worldwide ISPs and telecommunications companies covering the U.S., Europe, and the Far East, is to establish a global fax network for its members using NetXchange's technology.

Open Port's Harmony also incorporates a least-cost routing facility for corporate faxing, and the company offers Harmony ISP to ISPs. At press time, no information was available as to how many ISPs were using Open Port's technology, but a company spokesperson said to expect an announcement this year.

The success of these various solutions will depend in part on their ability to attract a large global network of ISPs so that users aren't limited in the number of destinations they can send faxes to. Choosing from among the various options offered depends on your particular circumstances, either as a business user or a home user. The good news is that a wealth of solutions are emerging to lower your telephone bill. —Tania Hershman

Datapro Report

Better Backbones to Shoulder Bigger Network Burden

Developments in the Internet service provider (ISP) marketplace will continue to unfold at a lightning pace over the next year. The activities of major service providers have centered around four areas: expanding the geographic reach of ISPs' Internet backbones, upgrading backbone capacity, delivering enhanced levels of service performance, and adding new services, including Web-site design, Web hosting, and content creation.

Better backbones are already needed. Meanwhile, demand for bandwidth might increase as on-line services, such as America Online, Prodigy, and Microsoft Network offer flat-pricing schemes (see the table below).

A snapshot of activities in 1996 and proposed activities for 1997 highlight how the major ISPs are positioning themselves to offer value-added services for businesses:

Concert. At first, this was an international joint venture between Washington, D.C.-based MCI and London-based British Telecommunications (BT) to offer virtual network services. But MCI and BT will now merge and form a new company called Concert plc. Plans include expansion of the companies' Internet networks to include 20 Internet superhubs around the world. Concert will provide ISPs, telecommunications carriers, and businesses with Internet/intranet transport and access services on an international basis.

Pacific Bell/IBM Global Network. IBM (Armonk, NY) will install high-speed links between its international backbone and the network of Pacific Bell (San Francisco).

Cable & Wireless. This Vienna, Virginia-based interexchange carrier will add Web services, such as home-page design and hosting services, to NetWorth, the company's Internet product package, and expand its number of network-access points worldwide.

Internet Thruway. Northern Telecom (Raleigh, NC) is working to transfer data and Internet connections of long duration from the traditional voice network to a packet-/cell-switched data network. Thruway consists of adjunct switches that work with a telephone central office to alleviate the strain of Internet traffic on the public-switched telephone network.

On-Line Service Charges

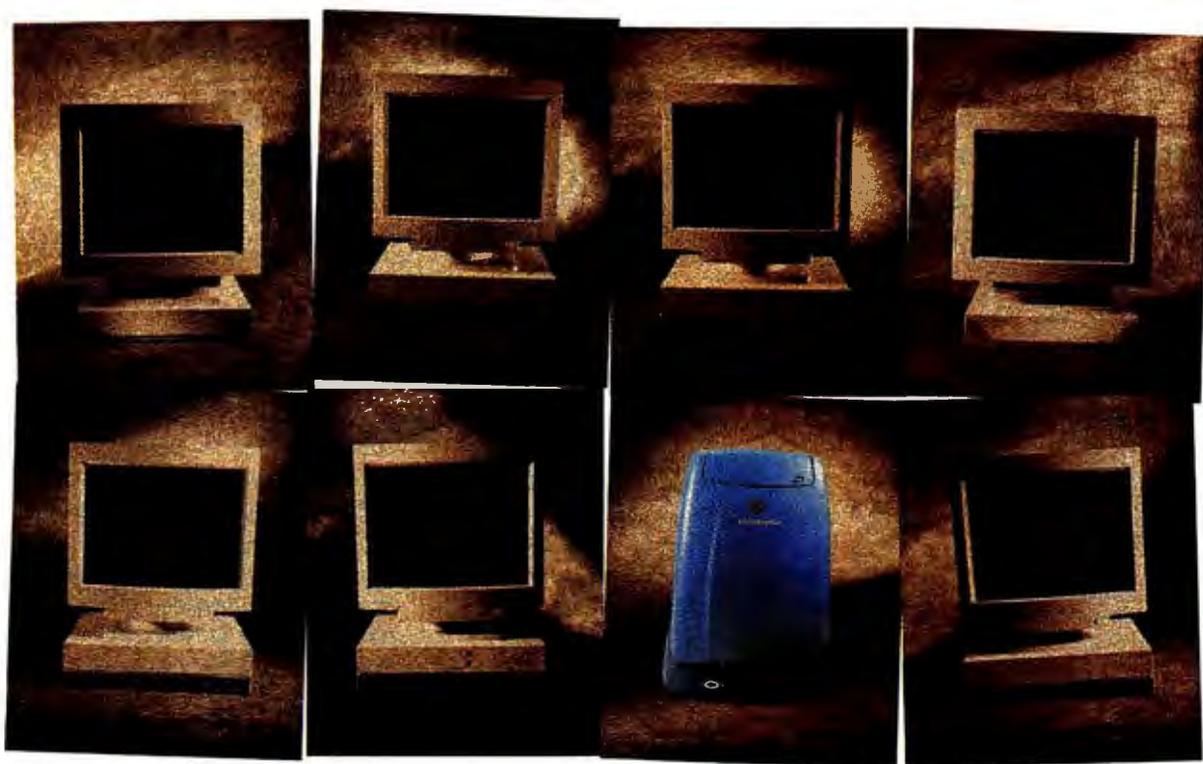
Consumer time on-line should increase due to flat pricing schemes.

| Service | Initial cost per month | Additional hours | Free trial period |
|-------------------|--|------------------------------------|---------------------------------------|
| America Online | \$19.95 (unlimited) | Does not apply | 15 hours; \$2.95 for additional hours |
| CompuServe | \$9.95 for 5 hours \$24.95 for 20 hours | \$2.95 per hour \$1.95 per hour | 10 hours; \$2.95 for additional hours |
| Microsoft Network | \$6.95 for 5 hours \$19.95 (unlimited) | \$2.50 per hour Does not apply | 30 days |
| Prodigy | \$19.95 (unlimited) | Does not apply | First month |

Diamond.Net. The St. Louis-based Diamond.Net is constructing a private, managed fiber-optic and satellite network using asynchronous transfer mode (ATM) and SONET/SDH technology to accommodate the demands of a new generation of network services.

MFS, UUNET, and the World. MFS (Omaha, NE) had barely finished announcing that it would acquire UUNET when it revealed plans to merge with WorldCom (Jackson, MS). The plan for MFS and UUNET was to leverage MFS's extensive fiber facilities with UUNET's line of Internet products and services to offer businesses a range of Internet-access services. Now, with the addition of WorldCom, the combined company will offer local, long-distance, and Internet services.

Michael Smith is lead analyst, network services, at the Datapro Information Services Group. For more information about the full report, call (609) 764-0100 or contact <http://www.datapro.com>.



WE FINALLY MADE A WORKSTATION

just like everyone else's.

We finally made a workstation just as practical, reliable, and affordable

as everyone else's.

With one minor exception: it's better.

Introducing O2™. The only workstation that can combine industry-leading CPU and

**O2 DESKTOP WORKSTATION
\$7,495**

- MIPS R5000 180MHz processor
- 32-bit double-buffered graphics
- Hardware texture mapping
- Image processing engine
- Video compression engine
- Web-integrated user environment
- 64MB ECC SDRAM
- 2GB SCSI system disk
- 17" monitor, 1280 x 1040
- 100BaseTX/10BaseT Ethernet
- CD-ROM



graphics performance with breakthrough video and imaging capabilities. Why? Because O2 is the only workstation based on an innovative Unified Memory Architecture.

O2 comes standard with the MIPS® R5000™ chip, and is also available with the much more powerful MIPS® R10000™ CPU. Best of all, O2 is designed to be an extrovert.

Every O2 machine comes standard with a full set of web-authoring tools as well as a personal web server. So as soon as you plug it in, you can communicate your ideas to anyone, anywhere, on any computer. If you want the performance of a workstation combined with the power of the web, look for O2. It isn't hard to find. For more information, visit our Web site or call 800.636.8184 Dept. LS0055.



See what's possible

www.sgi.com/O2

© 1996 Silicon Graphics, Inc. All rights reserved. Silicon Graphics and the Silicon Graphics logo are registered trademarks. O1 and See what's possible are trademarks of Silicon Graphics, Inc. MIPS and the MIPS RISC Certified Power logo are registered trademarks, and R10000 and R5000 are trademarks, of MIPS Technologies, Inc. Circle 151 on Inquiry Card.



cd-rom review

Ode to a Grecian Disc

Perseus 2.0, an industrial-strength interactive guide to ancient Greek culture—from its archaic period to the era of Alexander the Great—lives up to its title of Comprehensive Edition. The CD-ROM offers four discs, containing 25,000 images of vases, sculpture, architecture, and sites. It also contains a hypertext chronological history, an encyclopedia of historical and mythological characters and places, the complete works of 31 ancient Greek authors (displayed in both English and Greek), and other resources. By using the included maps, encyclopedia, and history references, you can completely immerse yourself in the era.

But while you shouldn't judge a CD solely by its interface, Perseus's leaves you with a poor impression of the work. The encyclopedia, along with most of the navigational aids, collected texts, and catalogs, are in black and white. Fortunately, other parts of the CD-ROM sup-



Perseus's interface combines black and white with color.

port color, such as the scanned images of vases and sculptures.

However, Perseus also has the annoying habit of making windows disappear: Clicking on the Tools and References icon makes the Gateway window (whose icons steer you to texts, maps, and other source material) vanish, making it difficult to pick up information from the encyclopedia and use it to locate a passage in the text. Perseus offers a treasure trove of information, but its clumsy interface makes you feel like Indiana Jones on a dig, looking for clues among the rubble.

—Tom Thompson

Perseus 2.0, Yale University Press,
New Haven, CT, (203) 432-0960;
fax: (203) 432-0948
Comprehensive Edition, \$350;
Concise Edition, \$150

Advances and Retreats in Computing

The Security of Imaginary Numbers

The government's paranormal R&D efforts have resulted in a commercial spin-off. Get ready for a truly foolproof data-security protocol called PGP-Y, which stands for Pretty Good Parapsychology.

The mechanism is simple. You imagine that you've transmitted data to someone; that person then imagines that he or she has received that data. Using PGP-Y, any type of information can be transmitted over the Inter-



net with complete security.

The key is that the data is transmitted high over the network—so high that it actually travels above the network. The data is also transmitted telepathically. For those who mistrust electronic funds, there's also a scheme for transmitting cash and gold plate telekinetically, but that won't be commercialized until sometime in the future.

Net Abuse: Announcing Project Whacko

On some days, the surge of unsolicited junk mail inflicted on e-mail users everywhere seems to reach epic proportions. Some of it comes from banditos who use fake sending addresses that are difficult to trace. Inspired by such incidents, we announce the creation of Project Whacko, an ongoing research effort to induce electronic junk mailers to whack themselves out of existence. We will publish and disseminate the best techniques users come up with.

Here are the principles of Project Whacko:

- 1) The goal of Project Whacko is to prune the population of indiscriminate junk-mailers.
- 2) Project Whacko schemes will use judo/jujitsu principles to redirect the evil actions of electronic-junk-mailers back to the putrid perpetrators.
- 3) Project Whacko schemes will themselves never involve the sending

of indiscriminate electronic junk mail.

Please send your responsible Project Whacko scheme to marca@improb.com.

Coming: Superfast, Cheap Boxes

Parallelized network computers based on obsolete hardware will change the way you compute while saving you money. The genius of the Internet CheapBox is that it takes piles of obsolete computers—everything from 8088 machines to Mac Centrises—and, through the magic of parallel processing, converts them into attractive, inexpensive, 5- by 5- by 5-foot jet-black Internet CheapBox cubes that run Java applets with 100 to 300 times the power of a Pentium PC.

CheapBox inventor Jarrod Charron has left his nominal employer (AT&T) to form a consulting company, CheapBox Enterprises, that will license this technology and assist Fortune 1000 companies in building their own CheapBoxes. The company plans to sell its own Internet CheapBox for about \$350 through CompUSA, Sears, and Staples. Tests of a preliminary beta version of the CheapBox 2000 show that the device lives up to its hype and is likely to significantly crimp sales of the low-cost, stripped-down workstations that traditional workstation vendors are currently planning.

Plugged Professionals

Occasionally seen posted in newsgroups: inquiries from computer professionals who want to be "plugged into" the job market. The problem is a lack of standards. There are no generally accepted plug specifications or cabling standards. If your organization has found or developed a proven set of standards, please get in touch with me.



Marc Abrahams is the editor of the Annals of Improbable Research. You can reach him at marca@improb.com.

INTRODUCING A LINE OF SERVERS SO POWERFUL THEY BRING THEMSELVES IN UNDER BUDGET.

200MHz PENTIUM PRO PROCESSOR DELL POWEREDGE 2100 SERVER

- 32MB Error Correcting Code (ECC) EDO Memory (512MB Max)
- 256KB Integrated L2 Cache
- Integrated PCI Ultra/Wide SCSI-3 Controller
- 2GB Fast/Wide SCSI-2 Hard Drive [7200RPM, 8ms] (12GB Max)
- 8X SCSI CD-ROM Drive
- 3Com® 10/100 PCI Ethernet Adapter
- Intel® LANDesk Server Manager v2.5x
- 6 Expansion Slots: 3 PCI, 3 EISA
- 6 Drive Bays: 3 External 5.25", 3 Internal 3.5"
- 3 Year Limited Warranty†
- Microsoft® Windows NT® Server 4.0

\$3999[†]

Business Lease*: \$144/Mo.
Order Code #250022

Dell introduces a new line of Pentium Pro processor-based servers custom built from the ground up for your network applications and high volume resource-sharing.

Both the PowerEdge 2100 and 4100 feature high-speed ECC EDO memory as well as Ultra/Wide SCSI-3 support for wickedly fast read/write to their hard drives. And both have Intel's LANDesk™ Server Manager v2.5x. The dual-processor capable 4100 also features redundant, hot-plug hard disk drives, power and cooling for a higher level of network security. And through 1/31/97, the PowerEdge 2100 includes Microsoft Windows NT Server 4.0 (10 Client Access Licenses) at no extra charge.

Best of all, they're backed by our award-winning on-site^a service and 7 x 24 dedicated server tech support line. Call to order yours today. At prices like these you can't afford to wait.



200MHz PENTIUM PRO PROCESSOR DELL POWEREDGE 2100 SERVER

- 64MB Error Correcting Code (ECC) EDO Memory (512MB Max)
- 256KB Integrated L2 Cache
- Integrated PCI Ultra/Wide SCSI-3 Controller
- 4GB Fast/Wide SCSI-2 Hard Drive [7200RPM, 8ms] (12GB Max)
- 8X SCSI CD-ROM Drive
- 3Com 10/100 PCI Ethernet Adapter
- Intel LANDesk Server Manager v2.5x
- 6 Expansion Slots: 3 PCI, 3 EISA
- 6 Drive Bays: 3 External 5.25", 3 Internal 3.5"
- 3 Year Limited Warranty
- Microsoft Windows NT Server 4.0

\$4599[†]

Business Lease: \$166/Mo.
Order Code #250014



200MHz PENTIUM PRO PROCESSOR DELL POWEREDGE 4100 SERVER

- Dual Processor Capable Server
- 64MB Error Correcting Code (ECC) EDO Memory (1GB Max)
- 512KB Integrated L2 Cache
- 2 Integrated PCI Ultra SCSI-3 Controllers
- 4GB Fast/Wide SCSI-2 Hard Drive [7200RPM, 8ms] (24GB Max)
- 8X SCSI CD-ROM Drive
- Intel EtherExpress Pro/100 Ethernet Adapter
- Intel LANDesk Server Manager v2.5x
- 8 Expansion Slots: 5 PCI, 3 EISA
- 10 Drive Bays: 4 External 5.25", 6 Hot Plug
- DirectLine™ Network OS Support
- 3 Year Limited Warranty
- ★ Microsoft Windows NT Server 4.0, add \$799.

\$6999[†]

Business Lease: \$252/Mo.
Order Code #200159

DELL®
800-822-6057
<http://www.dell.com/buydell>

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada, call 800-233-1589

Keycode #01191

INCLUDES



†Non-discountable promotional pricing. †For a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P., One Dell Way, Round Rock, TX 78682. †Leasing arranged by Leasing Group, Inc. †This on-site parts and labor service provided by Digital Equipment Corporation and is available in 29 metropolitan areas. *Prices and specifications valid in the U.S. only and subject to change without notice. Intel, the Intel Inside Pentium Pro logo and Pentium are registered trademarks and LANDesk and the Intel LANDesk logo are trademarks of Intel Corporation. Microsoft and Windows NT are registered trademarks of Microsoft Corporation. 3Com is a registered trademark of 3Com Corporation. DirectLine is a registered service mark of Dell Computer Corporation. ©1997 Dell Computer Corporation. All rights reserved.

Blasts from the Past

5 Years ago in BYTE

We reviewed the first multimedia PCs, but MPC then referred mostly to CD-ROM and audio. But cooler things were on the way. In the same issue, we described Apple's new QuickTime, which ushered in the age of video to Macs and PCs. The U.S. and China were again feuding over intellectual property rights and software.

10 Years ago in BYTE

Four reviewed ink-jet printers, which ranged in price from \$479 to \$1795, could produce output in only seven colors. Their speed was measured in minutes per page. Compaq's Deskpro 386, with 1 MB of RAM, a floppy drive, and a 40-MB hard drive, cost \$6499. The lightest portable reviewed in this issue weighed 10 pounds.

15 Years ago in BYTE

BYTE published several articles about using computers to do your taxes. Steve Garcia's project of the month was on how to construct a computerized weather station. Ads for Commodore Computers featured William Shatner, of Star Trek fame.



20 Years ago in BYTE

BYTE offered articles about using digital cassettes for mass storage, build-it-yourself computer-navigation systems, and Fairchild Semiconductor's F8 processor.

Lessons Learned in the Data Mine

Alan Paller, director of research at the Data Warehousing Institute, tells how to avoid the pits in your data-splunking adventure.



BYTE: *What are the most common problems and solutions in a successful data-warehouse implementation?*

Paller: One of the more difficult problems, especially in a large data warehouse, is getting the various divisions of a corporation to arrive at a common set of definitions for data—for objects such as sales, customers, and products. Take an insurance company, for example. It has a property-and-casualty division, and it probably has a health-and-life division. Those divisions have completely different kinds of products. So the data it keeps for the products is completely different from one division to the other.

Defining what exactly is the "customer" becomes difficult. Is the customer a company, or is the customer an individual? Or is the customer that piece of building you're insuring? There are good reasons for the differences in definitions, and there's no easy solution to how you create a corporate-wide common set of data definitions.

The answer to the question of how you deal with that problem is not a fun one, but it's the simplest one anyone has ever found: You agree to disagree, and you build separate data marts for each of the divisions. Then you find the few things that are common, like payables or receivables—organizations that you owe money to or collect money from—and you make corporate-wide databases with those. You get an added bonus when you identify common suppliers: You can draw

all your purchasing together to get one of the most important and profitable benefits of a data warehouse, which is being able to show your vendors all that you're buying from them, which lets you get better discount rates.

BYTE: *What's another common gotcha, and how can you overcome it?*

Paller: One of my favorites is when a pair or group of vendors says, "Our products will work well together." It's quite common to hear from a vendor that it has a strategic alliance with another vendor and that the products will work together. Well, many times they don't.

So, the only time you get a strategic alliance that's viable is when it's client-driven—when a customer says, "I'll buy these two products only if they work well together and if and only if you agree to make the interface between the products part of your product." But the customer has to be mighty big to persuade a company to do this. You should also make the vendors prove that their products work well together and guarantee in writing that they'll continue to work together for at least three years.

BYTE: *What are other caveats for customers who have already rolled out their data warehouses?*

Paller: As soon as data warehouses become worthwhile, important people depend on them. And so all the things that you have to do for a big business system become important. You have to have security that's real, scheduling to automatically update it and verify the update, and backup and recovery. The amount of money that people are spending on that part of data warehousing will grow probably to 50 percent of all investment in data warehousing. Most people don't budget for this, but they should.

For more information on the Data Warehousing Institute, send e-mail to tdwi@aol.com.

Bandai Digital's @World Web-browsing system may one day be the Mac network computer for corporations. By Peter Wayner

On TV: The Set-Top Morphing PowerPC

A Macintosh with only 5 MB of RAM and a 66-MHz PowerPC 603 processor hardly seems exciting. Set it on a TV with an Internet hookup, however, and a \$499 Mac clone begins to make great sense. Based on Apple's Pippin technology, Bandai Digital's @World runs software from its internal CD-ROM or the Internet. It's a well-implemented unit that should infiltrate the set-top-box market and might even steal market share from games manufacturers, such as Nintendo.

Portability is @World's great strength. Stripped of multitasking code, its lean Mac OS fits in 1 MB of RAM. Yet all the standard Toolbox calls are available, including such popular extensions as QuickTime and QuickDraw, so Mac applications run with few modifications. As a result, software for @World should be easy to come by. The @World unit itself comes with a slightly retooled version of the Spyglass Internet browser, and its flashy introductory CD was produced

TECH FOCUS

Porting Mac Applications

If you're a Mac programmer with a CD-Recordable (CD-R) device, you can port a Mac application to an @World CD-ROM in about 15 minutes. But you'll probably want to modify it first to use more than the controller's trackball and "mouse" buttons.

An @World CD-ROM carries a version of System 7.5.2. A stripped-down Pippin program replaces Finder, but you can add extensions to the CD-ROM. The system reboots each time you insert a new CD.

You'll also need a license and a dongle. The @World unit authenticates each disk it runs, looking for a digital signature that only the dongle can produce. Bandai is planning to make the licensing costs encouragingly low.



@World
\$499

(with 66-MHz PowerPC 603, 5 MB of RAM, quad-speed CD-ROM, 28.8-Kbps modem, cables, and browser software)

Bandai Digital
Entertainment Corp.
La Mirada, CA

(310) 404-1600
fax: (310) 404-1900

<http://www.atworld.com/>

Circle 1057 on Inquiry Card.

Housed around a quad-speed CD-ROM drive, Bandai's @World Web PC runs modified Mac software. The keyboard is optional.

with Macromedia and QuickTime, two well-understood multimedia tools.

The unit's Mac compatibility extends to hardware. You can connect standard Apple ink-jet printers, keyboards, and mice to @World, although Apple Desktop Bus (ADB) devices require an adapter. The @World unit is also networkable, running AppleTalk through its serial port.

The graphics subsystem, however, differs from that of a basic Mac. The unit spits out a video signal in standard NTSC, S-video, or standard VGA. The display on NTSC TV has fewer pixels than on a color monitor, but antialiasing hardware keeps the image readably crisp.

The game-like interface controller has a trackball for manipulating the mouse pointer and a four-position button for standard video action. Nine other buttons must be programmed for a particular application. An optional \$69 keyboard lets you type e-mail or enter Web addresses. Without it, you have to "type"

on a screen keyboard using the trackball.

The @World unit comes with a 28.8-Kbps Motorola modem and cables for setting up a Web browser. As an option, Bandai provides its own Internet service (AtWorld.Net), which costs \$19.95 per

RATINGS

TECHNOLOGY ★ ★ ★
IMPLEMENTATION ★ ★ ★ ★ ★

month. I had the browser up and running within 20 minutes.

Bandai is targeting the retail set-top market for starters, but the company also has plans for the corporate desktop. With a VGA monitor and the optional keyboard, @World would make a perfect \$750 network-computer workstation sitting on an AppleTalk network. **B**

Peter Wayner is a BYTE consulting editor who lives in Baltimore. You can reach him by sending e-mail to pcw@access.digex.net.

now/

It's like a dream you might have
one **beautiful fluid mo**
management dances/users share
collaborate and work together/
you (not needing to answer quest



had: information moves in
tion through the company/
e and
ions) read.

work less/

Now/ [Microsoft Office 97](#) is here. It's smarter, friendlier and webbier. Every application has significant improvements—natural-language formulas in Microsoft Excel and “freehand” table drawing in Word, to name a few. There's also a new program, [the Outlook desktop information manager](#), that will thrill your control freaks and just plain organize everyone else. The friendlier part comes in the form of [Office Assistants](#), intelligent critters who watch what your users do and offer suggestions, hints and walk-throughs (so you're less likely to be called, paged, or treed by a cranky mob). As for webbiness, not only can your people [instantly link to Web sites](#) from inside any app, they can [insert hyperlinks](#) from any one document or spreadsheet to any other. And they can [save anything in HTML](#). All using what they already know. [\(Hello, intranet!](#)) You'll be happy to know that 50% of Office 97 code is shared among apps. Plus, more housework is done at install. And the Network Installation Wizard is your friend. Now/ pinch yourself.

www.microsoft.com /**office/97/now/**

do more

Borland's popular RAD tool finally leaves its Pascal beginnings behind. By Rick Grehan

Delphi Does C++

Borland's client/server rapid application development (RAD) system, Delphi, is in the process of mutating. Not that what it is becoming is wholly unrelated to the original, but Borland has replaced a large section of Delphi's DNA. Specifically, Borland took Delphi, turned its foundation language from object-oriented Pascal to C++, and called the result first *Ebony* (a code name) and now C++ Builder.

Even a moderately attentive passerby would mistake C++ Builder for Delphi. There's the speedbar, the tabbed component palette; below is the Object Inspector window, form window, and code window. One of Delphi's example programs—Fishfind, which demonstrates the use of a database grid control, image, and memo fields—is replicated in its entirety as a C++ Builder demo. Additionally, Delphi's tool entourage, including ReportSmith and the Database Explorer, also accompanies C++ Builder. The InterBase server for NT has been replaced with the Local InterBase server that runs on NT or Windows 95. (For those who may be porting from Delphi to C++ Builder, C++ Builder's Local InterBase server running on Win 95 appears compatible with Delphi's InterBase NT server. I successfully ran a couple of simple Delphi applications using the C++ Builder InterBase server.)

The similarities reach deeper. The preliminary C++ Builder manuals Borland gave me—Component Writer's Guide and Database Application Developer's Guide—are chapter-for-chapter equivalents to the corresponding Delphi manuals. Actually, they are section-for-section equivalents. The code example snippet given in the Delphi manual for using the DataSets and DataSetCount properties of the TDatabase component



C++ Builder 1.0
Price to be determined

Borland International
Scotts Valley, CA

(408) 431-1000

<http://www.borland.com>

Circle 991
on Inquiry Card.

C++ Builder retains Delphi's multiwindowed view of code, objects, and application GUI.

(written in OO Pascal) is reincarnated in the C++ Builder manual in C++. Understand, this is a good thing: It's a testimony to the compatibility of the two systems.

Not that there's any need to abandon Object Pascal; C++ Builder's DCC32 compiler can handle Object Pascal code generated in Delphi. I experimented with mixing C++ and Object Pascal code in a sample project and encountered no difficulties doing so.

The foundation atop which C++ Builder stands is Borland's 32-bit 5.0x C++ compiler. (Strictly speaking, the documentation says you must recompile object code and library modules for programs built with C++ 5.01 or earlier.) However, to support such things as C++ Builder components, Borland has had to extend the compiler with several keywords, all of which should be familiar to Delphi developers. For example, the `__property` keyword precedes the dec-

laration of a property field within a class definition. This allows the compiler and linker to generate all the information necessary to provide the property inspector

RATINGS

| | |
|-----------------------|-----------|
| TECHNOLOGY | ★ ★ ★ ★ ★ |
| IMPLEMENTATION | ★ ★ ★ ★ ★ |

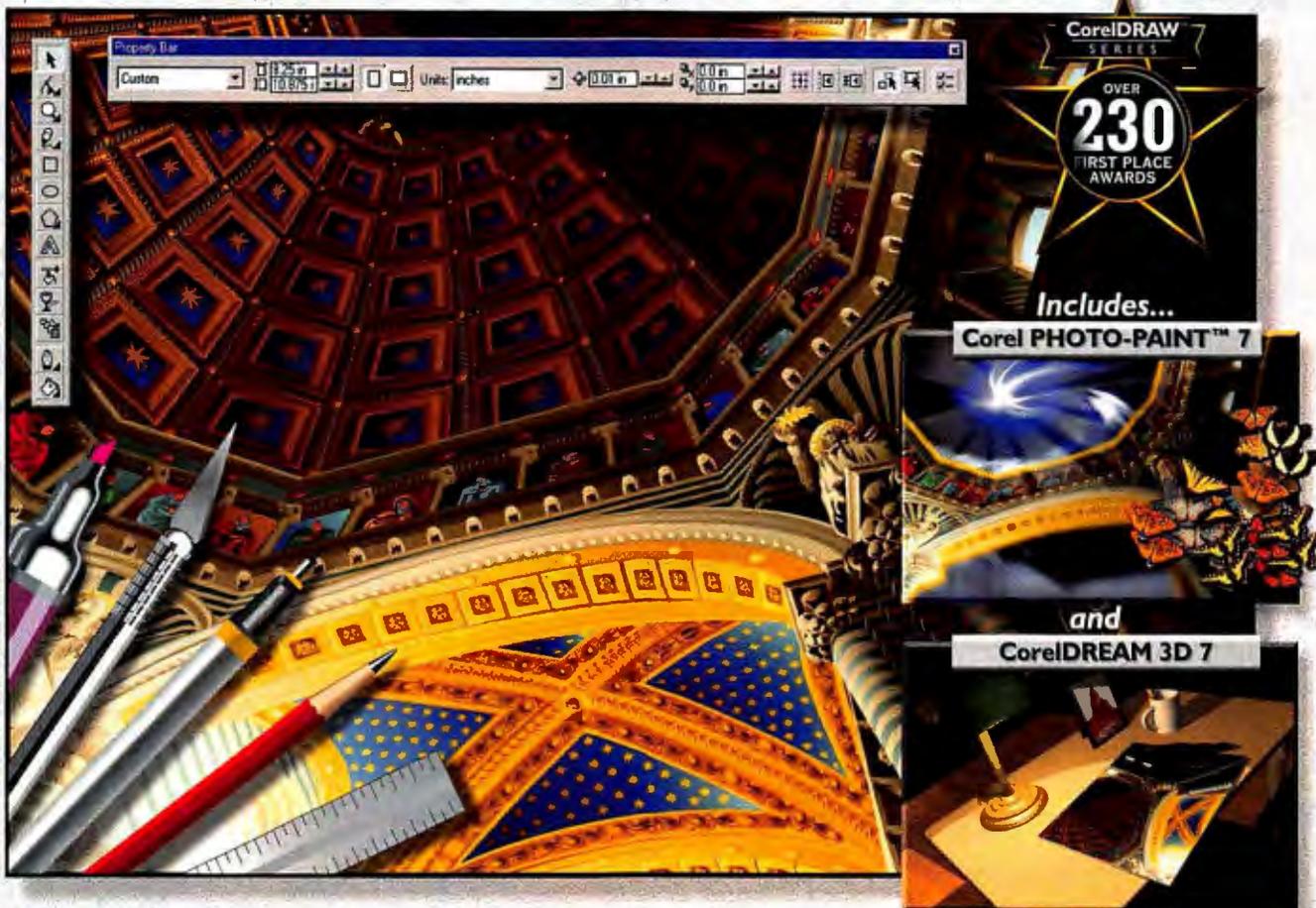
what it needs to correctly display properties associated with a component.

These are the days of the morphing integrated development environment, when the same development system that builds C++ code also builds Java code (or even Pascal code, as in the case of Metrowerks CodeWarrior). In that sense, C++ Builder, though perhaps unexpected, is at least logical. **B**

Rick Grehan is a BYTE senior technical editor. He is coauthor of The Client/Server Toolkit for C/C++ Programmers (NobleNet, 1996). You can reach him at rick_g@bix.com.

Simply OUTSTANDING

Created in CorelDRAW by Antonio De Leo, Italy



COREL DRAW™ 7

Power, Productivity and Precision!

Exceed the boundaries of traditional design with CorelDRAW™ 7. Created for the professional illustrator, graphic artist and desktop publisher, CorelDRAW 7 includes Corel PHOTO-PAINT™ 7 for photo editing and bitmap creation and CorelDREAM 3D 7 for 3D modeling and rendering. Optimum performance is top priority with faster open, save and redraw across all applications. Interactive tools and utilities give you on-screen feedback, making the design process more intuitive. Explore your creative potential with CorelDRAW 7 and attain the impossible!

Also included:

- Eight powerful utilities
- 32,000 clipart images and symbols
- 1,000 photos
- 1,000 TrueType® and Type 1 fonts
- Over 450 CorelDRAW™ templates
- 250 3D models



Corel, Official World Title Sponsor of the COREL WTA TOUR



Official Worldwide Sponsor of Bobsleigh

Insight

We ship FedEx standard overnight shipping

1-800-359-0322

Call 24 hours a day
Or order via Internet!

<http://www.insight.com>

\$249.99*

Upgrade from
CorelDRAW 3.4.5 or 6

\$449.99*

Full CD ROM
version

*US\$ plus applicable taxes and shipping.



<http://www.corel.com>
Call now for faxed literature!
1-613-728-0826 ext. 3080
Document # 1085

Corel, CorelDRAW and Corel PHOTO-PAINT are either trademarks or registered trademarks of Corel Corporation in Canada, the United States and/or other countries. All other product and company names are trademarks or registered trademarks of their respective companies.

Circle 136 on Inquiry Card.

KUR-0315-US



THIS IS THE DRIVE

THAT ENABLED THE EDITOR

TO CUT THE FILM FASTER

TO APPEASE THE DIRECTOR

WHO COULDN'T DECIDE

WHERE TO PUT THE CLICHÉD

ACTION SCENE.





©1998 Quantum Corporation. The Quantum logo and DLT are trademarks of Quantum Corporation. All other trademarks are the property of their respective owners.

In Hollywood, time is money. And when an editor is faced with storing and archiving film, nothing takes longer. (Except watching a Civil War documentary.) But fortunately, there's the Quantum DLT™ tape drive. It has a screaming 5MB/sec. transfer rate and a massive 35GB of capacity (native). That's 65% better performance and 40% more capacity than our competition. Which may explain why Avid Technology,* (a leader in editing equipment) offers Quantum DLT tape drives for their editing systems. For a free DLT Technical Information Kit on our full DLT line, call 1-800-624-5545, extension 131 or visit us at <http://www.quantum.com>. For an action film where the hero blows up but never gets hurt, visit your local video store.

Quantum®
CAPACITY FOR THE EXTRAORDINARY™

Virus Bulletin

July 1996

POLYMORPHIC VIRUSES

Secure Computing

January 1996

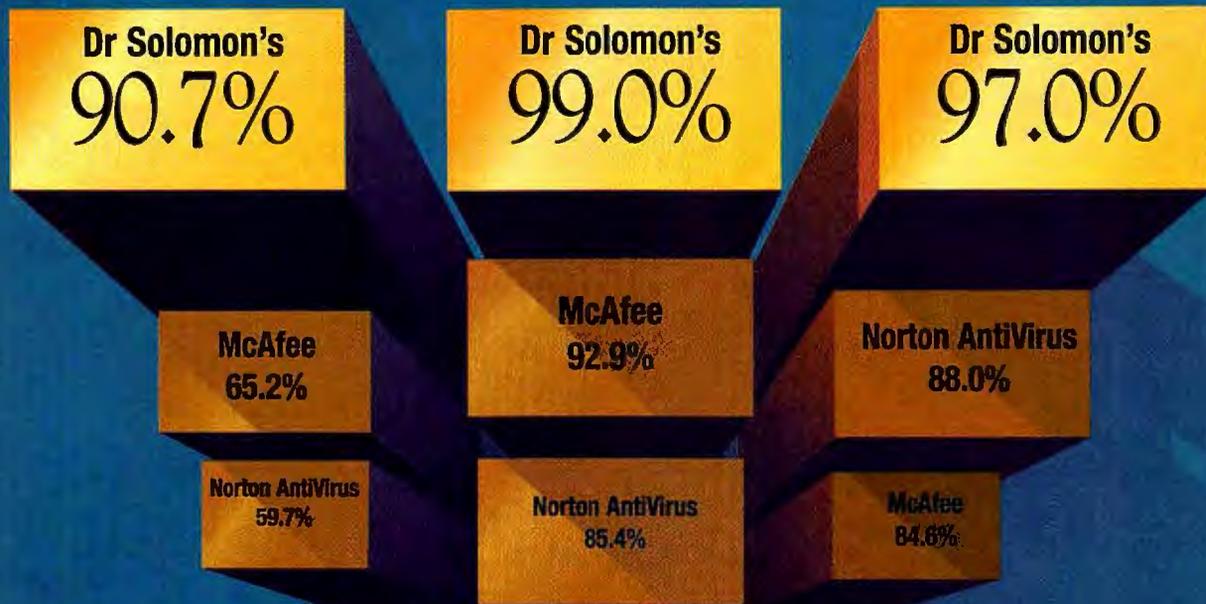
OVERALL RECOGNITION OF VIRUSES

Virus Research Unit

University of Tampere

Summer 1996

ANTIVIRUS SCANNER ANALYSIS



Not all **Virus Detection** software is created equal.
Most aren't even close.

You want the best virus detection software for your computers. Just look at the facts.

In study after study, test after test, one virus detection software wins out against the rest – Dr Solomon's. The fact is, Dr Solomon's anti-virus scanners give you superior detection and repair of all varieties of viruses – polymorphic, "in the wild," boot sector, stealth and others. The numbers prove it, again and again.

Dr Solomon's Anti-Virus Toolkit is the international leader in virus detection, with over 3 million users worldwide.

The Anti-Virus Toolkit is available on all platforms including: Windows 95, Windows NT, Windows 3.x, DOS, NetWare, Macintosh, OS/2 and SCO UNIX.

Make sure you know the facts about anti-virus software. Because when it comes to choosing the best, the decision isn't even close.

For free evaluation please visit our web site at:
www.drsolomon.com

Dr Solomon's Software, Inc. USA
= 1 800 590 1194

Dr Solomon's Software Ltd., U.K.
= +44 1296 318 700

Dr Solomon's Software, Germany, GmbH = +49 40 25 19 540

IT Secure, India
= +91 22 643 1233/1246

Priority Data Systems Ltd., Ireland
= +353 1 284 5600

Memory Masters, Kenya
= +254 2 751 916/743934/223543

Grupo ASISA, Mexico
= +52 5 392 4155

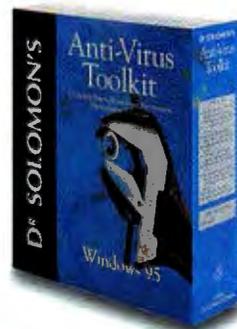
Data Alert International BV, Netherlands = +31 70 307 7111

Bysupport South America
= +56 2231 0308

Information Security AB, Sweden
= +46 8580 100 02

CSS Computer Services, Zimbabwe = +263 4 304 822

For a complete listing of all worldwide distributors: please fax your request to 617-273-7474



DR SOLOMON'S

The international leader in virus protection

Dr Solomon's Software
One New England Executive Park
Burlington, MA 01803
(800) 590-1194

The Oxygen 202 delivers top-notch 3-D graphics performance in less space. By Robert L. Hummel

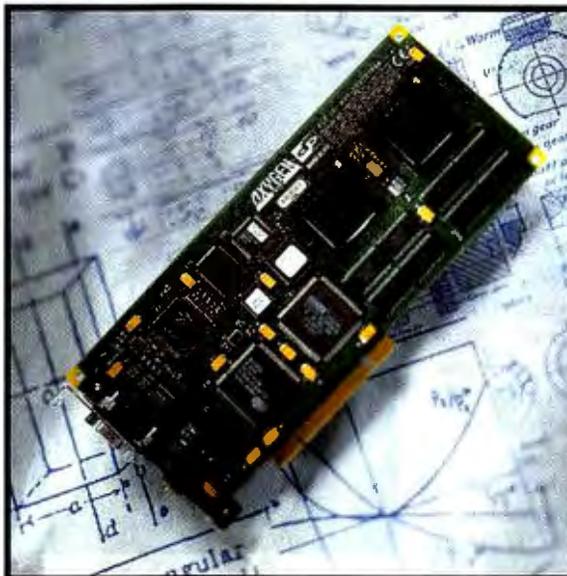
3-D Mighty Mite

While high-performance 3-D graphics-accelerator cards aren't yet commodities, the era of proprietary graphics adapters is nearly over. The latest entry into this burgeoning field is Dynamic Pictures' new Oxygen 202, a \$2795 single-slot PCI card that delivers competitive performance.

The 202 accelerates 3-D graphics functions, and it includes 24-bit z-buffering and perspective-correct texture mapping. As a slim three-quarter-length card, it's smaller than competing cards. Equipped with two of Dynamic Pictures' scalable Oxygen processors running in parallel and 16 MB of synchronous DRAM (SDRAM), the 202 is a more powerful version of the single-chip, 8-MB Oxygen 102 (\$1495). Dynamic Pictures has also announced the four-chip, 32-MB Oxygen 402 (\$4995).

The 202 supports a wide range of video resolutions and refresh rates. At a 32-bit pixel depth, the 202 resolves 1280 by 1024 pixels at a 75-Hz refresh rate. Dropping the pixel depth to 15 bits (32,000 colors) boosts the resolution to 1600 by 1200 (60-Hz refresh).

Dynamic Pictures provides OpenGL



Oxygen 202

\$2795

(with 16 MB of SDRAM and two Oxygen chips)

Dynamic Pictures, Inc.
Santa Clara, CA

(800) 464-3348
(408) 327-9000
fax: (408) 327-9010

<http://www.dypic.com/>

Circle 1097
on Inquiry Card.

The Oxygen 202 is part of Dynamic Pictures' scalable 3-D graphics-accelerator family. The 202 uses two Oxygen chips in parallel.

and Heidi drivers for Windows NT 3.51 and 4.0, and it promises Windows 95 drivers for early this year. The 202 contains its own VGA subsystem, but you can still use a separate card for two-monitor operation if you change a jumper on the 202 card. The card also has a connector that supports stereoscopic viewing equipment.

To gauge the Oxygen 202's performance, we ran Viewperf 5.0 with the DX 3.0 and CDRS 3.0 view sets in true-color mode at 1024- by 768-pixel resolution. (This industry-standard OpenGL graphics-performance benchmark is available from <http://www.specbench.org/>.)

We tested under the same conditions we recently used to compare 3-D graphics workstations (see "Affordable 3-D Workstations," December 1996 BYTE). The host system was a Tri-Star dual 200-MHz Pentium Pro system with 128 MB of memory running NT 3.51. With the DX view set, the Oxygen 202 left Glint

500TX-based cards in the dust, and it was tied with a similarly priced 16-MB Intergraph Intense 3D card. With the CDRS view set, the 202 beat several Glint cards, but it lagged about 10 percent behind Accel's Glint card and about 15 percent behind the Intense 3D.

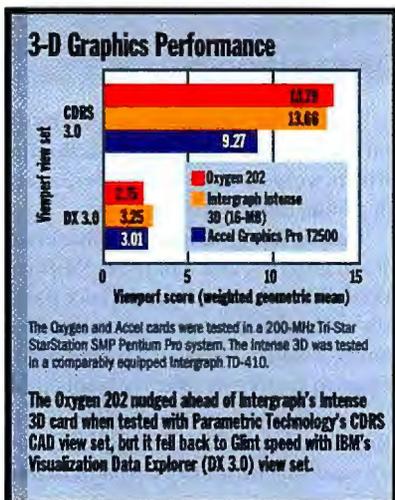
The Oxygen 202 doesn't break new price/performance ground among 3-D

RATINGS

| | |
|----------------|-------|
| TECHNOLOGY | ★★★★★ |
| IMPLEMENTATION | ★★★★★ |
| PERFORMANCE | ★★★★★ |

graphics accelerators. But it provides excellent performance at a price comparable to that of other high-end offerings—and in a compact form factor. **B**

Robert L. Hummel (Sullivan, NH) is an electrical engineer, programmer, and consultant. You can reach him at rhummel@monad.net.



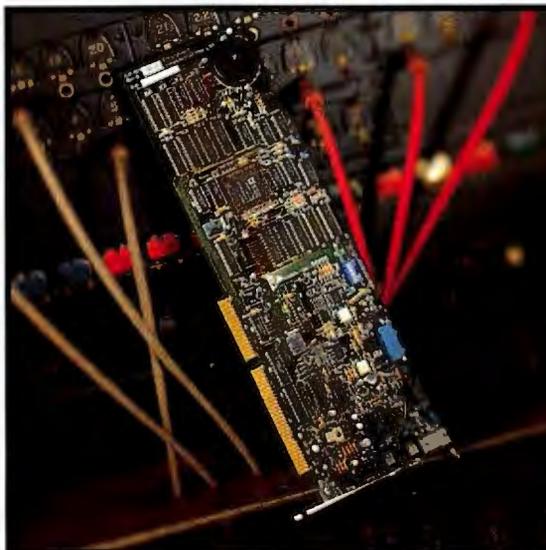
With EtherPhone, a telephone plugged into your PC instantly gets call transfer, conferencing, and other PBX functions. By Barry Nance

Your PC's Ringing—Answer It!

There's been a lot of noise about making phone calls over the Internet, though in fact the Internet's usefulness for that purpose is limited. On a smaller scale, however, it makes a lot of sense to use your LAN to make internal phone calls. If the organization isn't too big, you might even be able to forgo an expensive, single-purpose PBX telephone system.

That's the idea behind EtherPhone, which adds telephony to an existing Ethernet LAN. An EtherPhone-based LAN offers Windows 95 users these PBX-type features: voice mail, an automated phone attendant, internal and external calls, call transfer, call hold, conference calling, and even music-on-hold. EtherPhone supports Telephony API (TAPI), and you can log calls in a database, such as Microsoft Access. EtherPhone converts the digitized voice signals to TCP/IP data packets (see the Tech Focus).

You replace the standard Ethernet network interface card (NIC) in each PC with Phonet's ISA-bus 10Base-T network



EtherPhone 1.1 price not announced

(requires Windows 95 or NT)

Phonet Communications
Herzlia, Israel

+972 9 502134
fax: +972 9 567432
phonet@shani.net

<http://www.phonet.co.il>

Circle 1055
on Inquiry Card.

Administering EtherPhone is as simple as assigning people IP addresses and phone extensions.

adapter card and add Windows 95 client software. Each EtherPhone card has RJ-45 (network), RJ-11 (phone line), speaker, and microphone ports. The client software allows users to dial, answer, hold, transfer, and otherwise manage phone calls.

You need a separate Windows 95 PC running EtherPhone server software to distribute calls to the clients. This server has from one to four cards, each taking up to four outside phone lines. With the maximum 16 concurrent calls, the LAN's bandwidth is pretty well maxed out.

I set up a 133-MHz Pentium PC as an EtherPhone server, connected it to the public telephone network, and plugged a standard phone into each EtherPhone client PC. The server kept up with voice-as-LAN-data, even when the client PC was busy running various Windows programs. But, with just one outside and two inside calls under way, the server needed to be dedicated to telephony. Similarly, a

486 client PC had a hard time keeping up while running other Windows programs.

I was generally pleased by Phonet's marriage of Ethernet and telephony technologies. Many functions have no on-line

RATINGS

| | | | | |
|----------------|---|---|---|---|
| TECHNOLOGY | ★ | ★ | ★ | ★ |
| IMPLEMENTATION | ★ | ★ | ★ | |

help, and the software occasionally burped and had to be restarted. But the drivers were reliable: I didn't lose a single phone call to software bugs.

Despite skimpy documentation, occasional glitches, and a narrow platform focus, EtherPhone is a good choice if you can't afford a PBX for your small office and you want to present a professional image to customers over the phone. **B**

Barry Nance is a BYTE consulting editor. You can reach him by sending e-mail to barryn@bix.com.

TECH FOCUS

Speech as LAN Data

The key concept behind EtherPhone is LAN telephony integration (LTI). Unlike computer telephony integration (CTI), LTI interleaves voice packets with file-sharing packets through the LAN wire.

The biggest drawback to sending voice signals as data packets on an Ethernet LAN is the potential for time lags on a busy network, something a more expensive asynchronous transfer mode (ATM) LAN would not encounter. Phonet engineers circumvent the problem by using faster, digital signal processor-based (DSP) hardware—with an Analog Devices ADSP-2105—and algorithms designed specifically for voice-as-LAN-data.

Our new Smart-UPS[®] ensures the web hits you want...and prevents those you don't

Web-enabled PowerChute[®] plus now ships with every Smart-UPS



Having your server go down due to a power hit is like hanging a "Come Back Later" sign on your store's front door. Some customers will come back, but others never will.

Whether you're using the Web to sell, to support, or to surf, once you make the investment in a home page you've made a commitment to your customers. A commitment to be there when they need you for product info, technical support, or sales.

Protect your investment in the web with the power protection that protects more networks than all other brands combined: APC. Our new enhanced Smart-UPS[®] line is perfect for net servers like Sun's Netra[™] and Compaq's Proliant[™], and now includes



Smart-UPS now ships with PowerChute plus power management software with WebAgent, to make Smart-UPS browser-manageable. (Ships free with 120V Smart-UPS only.)

FREE award-winning PowerChute[®] plus software with its WebAgent[™] plug-in, so you can manage and configure your UPS via Internet or Intranet. PowerChute plus also notifies web users of power problems via their browser, and shuts down your Web server safely whether you're there or not. With Smart-UPS you get SmartBoost[™] automatic voltage regulation, CellGuard[™] intelligent battery management (for maximum battery life), hot-swappable,

user-replaceable batteries and SmartSlot[™] custom configuration and management. Check out our web solutions today. After all, there's one kind of "big hit" on your web site you'll want to hide from your boss...



"...inherent flexibility and excellent software. Don't be caught without one"



APC's award-winning Smart-UPS units are available in convenient rack-mount models. The Smart-UPS XL series is recommended for long runtime applications. For maximum protection, ask about our new NetShelter[™], premium rack enclosures for all server and internetworking equipment sales.

APC's MasterSwitch[™] provides Web/SNMP-manageable, independent control of power to connected loads.



© 1996 American Power Conversion. Other trademarks are property of their owners. ASU001E



FREE 60-page Catalog
Solve step by step power problems. Call APC toll free for your Solutions Guide today!

APC[®]

AMERICAN POWER CONVERSION
888-289-APCC x8074

<http://www.apcc.com/8074.htm>
401-788-2797 fax • Worldwide: (+1)401-789-0204
800-347-FAXX PowerFax Literature

132 Fairgrounds Rd., W. Kingston RI 02892 USA

Circle 133 on Inquiry Card. Dep. A2

APC has won more awards for reliability than all UPS vendors combined



You Don't Have To Use Brute Force To Make Sure Users Pay For Their Software.

SEE
www.globetrotter.com
for a
FREE
FLEXIm
for
Windows
offer

FLEXIm® *The Elegant Solution*

You don't have to use the brute force of a baseball bat – or dongles for that matter – to make sure only licensed, paying users have access to your software. There's a much more elegant and cost-effective solution: FLEXIm from GLOBEtrötter.

The De Facto Standard

FLEXIm is bundled in over \$15 billion of installed UNIX™ and Windows™ software products, making it the *de facto* standard in license management. And in 1995 alone, FLEXIm was used to ship over \$3 billion in software licenses over the Internet. That makes it the *de facto* standard in electronic commerce for software, too.

Even Works With Dongles

If you still want to use dongles, FLEXIm significantly reduces the number you need at a customer site by allowing low-cost dongles to be used as "network dongles," and by sharing dongles across different products.

Your Customers Will Like It

In an independent survey, users preferred FLEXIm eighteen-to-one over other license managers. And all of us know customers really don't care for dongles. With FLEXIm, your customers benefit from:

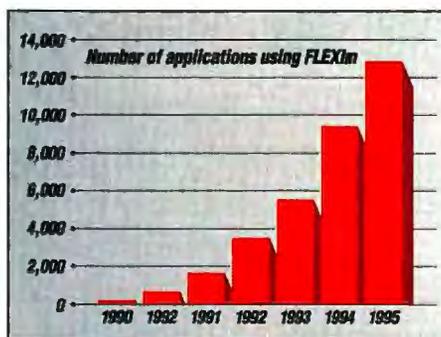
- Floating licenses – allowing licenses to be shared over a network, while fairly compensating the vendor with a higher price per license.
- Fully functional evaluation software while the vendor knows the software will stop after a specific date.
- Built-in license compliance – customers don't need to buy expensive license metering utilities to verify they comply with vendor license terms.
- Installing software where it is most appropriate from a hardware or administration perspective, while protecting your software.

Windows, UNIX and Java

If your company develops products on multiple platforms, you should know FLEXIm runs on Windows, UNIX and Java.

For More Information

Call us at 408-370-2800, email us at info@globetrotter.com or visit our website at <http://www.globetrotter.com>. We'll be happy to arrange a demo and show you how to make sure all your users are licensed.



Key Features:

With FLEXIm you can:

- Limit software use to licensed users
- License software in new ways to gain new markets and customers
- Leverage the Internet and CD-ROMs to increase sales while reducing selling and manufacturing expenses
- Reduce the cost of product evaluation programs
- Significantly reduce the use of expensive dongles

Ask about our white paper on
**Electronic Commerce
For Software**

GLOBEtrötter

Electronic Commerce
For Software™

<http://www.globetrotter.com>
Email: info@globetrotter.com
Telephone: 408-370-2800
Fax: 408-370-2884

FLEXIm is a registered trademark and "Electronic Commerce For Software" is a trademark of GLOBEtrötter Software. All other trademarks are the property of their respective owners.

*A library offers reliable operation for Windows 95 applications.
By João Carreira, Diamantino Costa, and João Gabriel Silva*

Fault Tolerance for Windows Applications

An increasing number of business-critical applications are being targeted for the low-end PC market and general-purpose OSES, such as Windows 95 and NT. This class of programs includes on-line transaction processing (OLTP) and data-warehousing applications, control systems, and other business-critical solutions for the finance, telecommunications, retail, and health-care markets.

But moving to such systems poses a problem. How can the PC guarantee the continuous availability and data consistency required for these mission-critical applications? Despite the desktop PC's lower costs, running such applications without any fault-tolerance support can be risky—even dangerous.

It is possible, however, to use software to implement a certain level of fault tolerance for desktop PCs. A special library that we've written, called WinFT, provides fault-tolerance support for Win32 applications. WinFT performs automatic detection and restarting of failed processes; diagnosis and rebooting of a malfunctioning or strangled OS; checkpointing and recovery of critical volatile data; and preventive actions, such as software rejuvenation (i.e., when an application or OS is restarted to get a clean internal state).

WinFT Parts

WinFT is a library of functions that provides fault-tolerance support for Windows applications that must run for long periods of time or nonstop applications, such as database servers and control systems. WinFT was implemented as a set of objects developed with version 5.0 of the Borland C++ compiler. It uses the Win 95 subset of the Win32 API and is available as both a static and a dynamic link library (DLL). The modules and related functions that make up the Win-

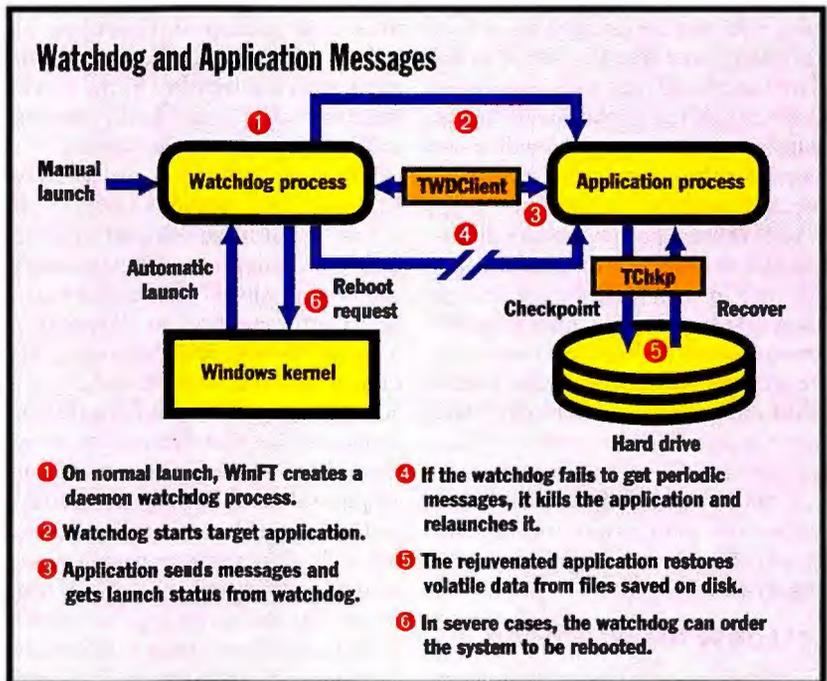
FT library are shown in the table "WinFT Functions" on page 52.

The checkpointing modules set up and keep track of critical data structures that the programmer declares. They also keep track of the declared data structures and manage the task of saving this data to disk. In addition, the modules recover the data

FT exception-handling module provides a simple API for your use.

WinFT Setup

A TChkp object, which manages data checkpointing, is used throughout an application. You create this object with the TChkp() function. The function's



A message-passing scheme tells the watchdog if the process is hung up or is experiencing problems.

when the program restarts after a crash.

The watchdog modules set up processes that monitor the activity of other processes to check for execution problems. A mission-critical application uses WinFT's message-passing functions to indirectly signal the watchdog process if it's caught in a loop or stalled waiting on an OS call. If you don't want to bother with the task of writing exception-handling code within your applications, the Win-

first parameter lets you specify a directory path and the name of the checkpoint file that stores the critical data. If you want to save a copy of the checkpoint file on a remote system, you specify this path in TChkp()'s second parameter. This lets you restart the application from a backup PC in case of a serious crash.

The three checkpointing methods Critical(), CheckPoint(), and Recover() should be used according to

WinFT Functions

| | | |
|--------------------|--|--|
| Checkpointing | <code>TChkp::TChkp(char *name, char *apath, int mode, int amode, BOOL *error)</code> | Create checkpointing object, assign backup data files |
| | <code>BOOL TChkp::Checkpoint()</code> | Declare critical data structures |
| | <code>BOOL TChkp::Critical(void *data, int size)</code> | Save data to disk |
| | <code>BOOL TChkp::Recover()</code> | Restore data after a system crash |
| Watchdog functions | <code>TWDCClient * InitWatchD(uint idle_cnt2_rejuv, uint errors_2_restart, uint time_ref, uint restarts_2_reboot)</code> | Create watchdog process |
| | <code>void CloseWatchD()</code> | Terminate watchdog monitoring |
| | <code>BOOL TWDCClient::IMAlive(void)</code> | Send periodic "I'm Alive" messages to watchdog process |
| | <code>BOOL TWDCClient::Error(int err_code)</code> | Send error messages to watchdog process |
| | <code>BOOL TWDCClient::Idle(void)</code> | Send idle messages to watchdog process |
| | <code>BOOL TWDCClient::SetIMAliveTimeout(uint timeout)</code> | Assign time-out interval to detect hung processes |
| | <code>int TWDCClient::GetStartMode(void)</code> | Determine cause of application start and perform recovery if necessary |
| Exception handling | <code>BOOL InitXceptionHandling()</code> | Exception-handling function and macros |

some rules that are intuitive but should be clearly stated. The first step is to declare the critical data structures using `Critical()`. You invoke this method as many times as necessary, providing the function with a pointer to the critical data structure and its size in bytes.

You call `Checkpoint()` to save all critical data structures on disk and use `Recover()` to refill these data structures using data from the file. After an application starts and all the critical structures are declared, you must determine whether the application should recover data from the disk. This is in case the application is restarted due to an error. A `GetStartMode()` method, described later, fetches this information from a `TWDCClient` object that's managed by a watchdog process.

Let Loose the Watchdog

The watchdog can be a separate process, with a graphical interface that lets you set up all the parameters interactively, or a hidden process launched through `InitWatchD()`. `InitWatchD()` creates the `TWDCClient` object and a daemon-style process that monitors the health of a specific application. When the application is first launched, `InitWatchD()` checks to see if it was launched directly by the user. If so, `InitWatchD()` never returns, but instead launches another instance of the application.

The parent process then turns itself into a watchdog process that monitors the newly launched application. When

the second instance of the application calls `InitWatchD()`, it detects that the application was launched by the watchdog. In this case, `InitWatchD()` returns, and real application code executes.

Within the application, you use WinFT's watchdog methods `IMAlive()`, `Error()`, and `Idle()` to send messages to the watchdog process. These messages can be "I'm Alives" (also called heartbeats), error messages, or idle notifications, and the watchdog daemon handles them in different ways. Periodic heartbeat messages tell the watchdog that the application is active. Error notifications cover those situations where the application is still active but is detecting errors and having problems getting a job done.

Finally, if the application is idle—due to user inactivity or the absence of client requests (if it's a server application)—it should send idle messages to the watchdog so that it can initiate maintenance or preventive actions, such as software rejuvenation. The figure "Watchdog and Application Messages" on page 51 depicts the interaction between a Windows application and the watchdog process and between the watchdog and the OS. The application uses `GetStartMode()` to see why the watchdog started it and decides if recovery actions, such as reading the checkpoint files into memory, should be performed.

Recovery Routes

The watchdog takes two actions, based on data received from the user applica-

tion. The first is a simple relaunch of the application when a specified threshold of successive error messages is reached or because the "I'm Alive" time-out expires (i.e., the application is hung up).

The other, more drastic, action is to reboot the machine when successive application restarts fail to clear the problem. This typically occurs when an application keeps reporting OS errors and rejuvenation of the OS is a likely solution. To guarantee that the application launches normally after a system reboot, you should place the application's executable file in the Windows Startup Folder.

WinFT was used successfully in the field as a support library for an industrial-control application running under Win 95. The application's availability was increased, and it was able to provide non-stop real-time service.

WinFT seems to be a promising solution for the increasing number of applications that need to run perpetually, such as control systems and servers in client/server applications. It is publicly available from the BYTE Web site (<http://www.byte.com/art/download/download.htm>), and the latest updates are available from the Dependable Systems Group Web page (<http://dsg.dei.uc.pt>). **B**

João Carreira, Diamantino Costa, and João Gabriel Silva work at the Dependable Systems Group in the Department of Informatics Engineering at the University of Coimbra in Portugal. João Carreira can be contacted at jcar@eden.dei.uc.pt.

Cut the cost & complication ExtraCad III can!

for Windows 95

now you can
for just \$79.00

EXTRACAD III for Windows 95 is a drawing and design environment that is *highly productive, flexible and versatile*. The Windows '95 interface makes it *easy to learn* with drop-down menus, dialogue boxes, icons and buttons enabling you to perform even complex operations simply by clicking the mouse button.

OPTIONAL DIGITAL TOOLS 1 DIGITAL ELECTRONIC LIBRARY
2 ANALOG ELECTRONIC LIBRARY 3 INTERIOR DESIGN LIBRARY

Check out our demo version on www.finson.com or email us on finson@finson.it

- CUSTOMIZABLE USER INTERFACE.
- LOAD MORE THAN ONE DESIGN AT A TIME, WITH MULTIPLE VIEWS.
- THUMBNAIL PREVIEWS.
- PASSWORD PREVENTION.
- DESIGN DATA TABLE
(AUTHOR/DESIGNER/TITLE/DATE & LOT'S MORE)
- SQUARING MANAGEMENT.
- STORE VIEWS ON SEVERAL LAYERS.
- SYMBOL LIBRARY MANAGEMENT.
- A VAST NUMBER OF METRICALLY DEFINED LINE PATTERNS.
- TRUE COLOR FORMAT.
- 255 LAYERS, WORK ON MORE THAN ONE LAYER AT A TIME.
- IMPORT IN DXF & BitMap.
- EXPORT TO DXF,HPGL-2 & POSTSCRIPT FORMAT.

Finson SRL Via Montepulciano 15-20124 Milano Italy TEL ++39 2 66 93 590 FAX ++39 2 66 98 70 27

FILL OUT THE COUPON NOW!
AND SEND IT BY FAX OR MAIL



turn ON your computer

Minimum configuration: IBM-compatible PC, 486 66 MHz CPU, Windows '95 (or later), 8MB of RAM, Microsoft-compatible mouse, VGA graphics card.

Recommended: Pentium 90 MHz CPU, 16 MB of RAM, SVGA graphics card.

| TITLE | QTY | PRICE | TOTAL |
|-----------------------------|-----|---------|--------|
| ExtraCad III for Windows'95 | | \$79.00 | |
| Digital Electronic library | | \$19.00 | |
| Analog Electronic library | | \$19.00 | |
| Interior Design library | | \$19.00 | |
| Postage and packing | | | \$5.00 |

I enclose a cheque

Please debit my VISA credit card

VISA Switch
 Mastercard

BTE0297

Card Issue no.

Card No.

Card Expiry Date

Name

Address

Town/City Country

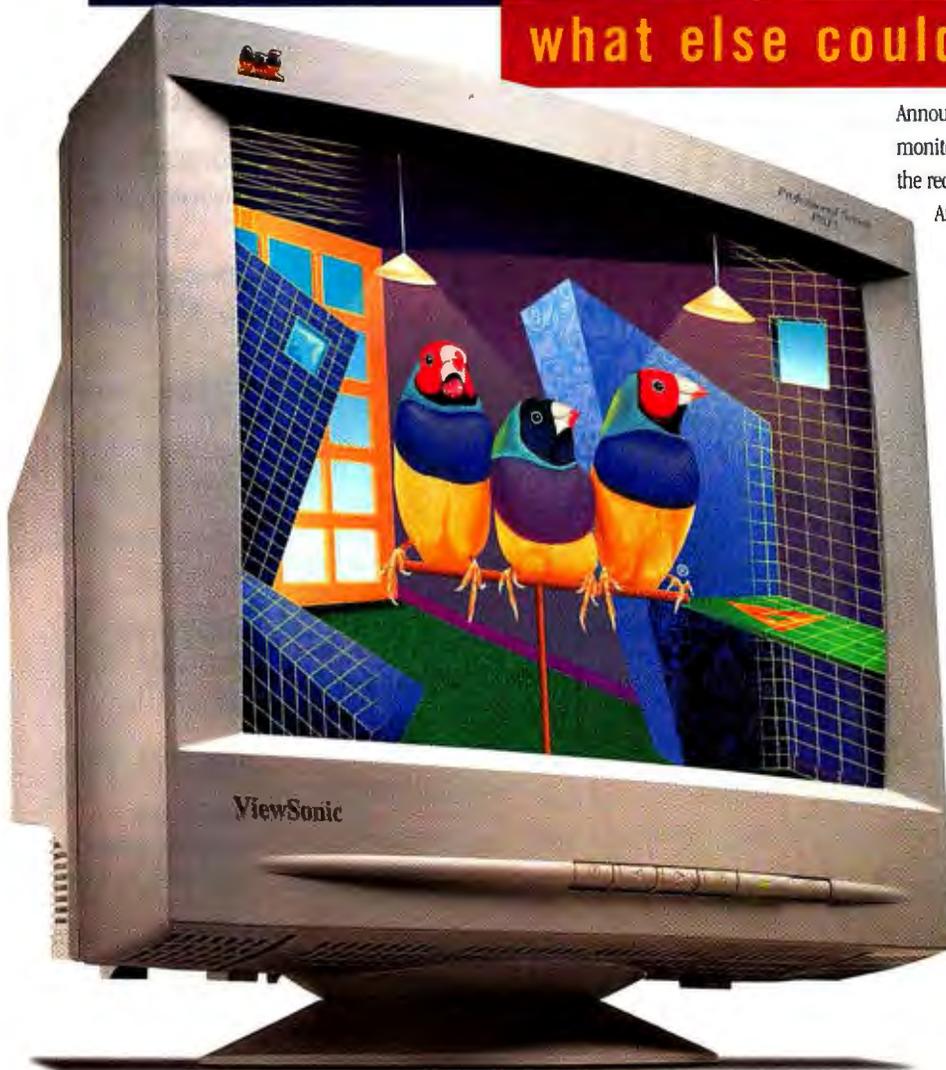
Post Code Tel

Card Holder Name (if different)

Introducing Mega Monitor:TM

with 250 MHz video input bandwidth,
1800 x 1440 @ 76Hz and a
30-115 KHz horizontal scan range,

what else could you call it?



Announcing the ViewSonic P815 21" (20" viewable) monitor. It's the latest innovation from ViewSonic®, the recognized leader in color monitor technology. And it's a mega hit.

More power to you.

Talk about unbelievable numbers: Resolutions up to 1800 x 1440 at a 76Hz refresh rate. A whopping 250MHz video input bandwidth. A horizontal scan rate up to 115KHz. And a 0.25mm dot pitch. All high water marks in the industry.

It's the new standard for high-end CAD, document imaging and other precision-oriented applications. The text is the sharpest available today. The images are flicker-free, virtually eliminating eye strain. It displays more information faster than any monitor you've seen before and with BNC and VGA connectors you can easily switch between two separate systems.

Compared to other monitors there is no comparison.

After winning the Byte Spring '96 "Best of Comdex" and "Best of PC Expo" awards, the performance is obviously rated the highest in the industry, but the price is not—it is a real mega value. It comes with ARAG® anti-reflection, anti-glare screen coating, a limited 3 year warranty on CRT, parts and labor (the best in the business), and an optional Express Exchange™ Service program that insures 48 hour replacements.

If all this doesn't convince you that the ViewSonic P815 is truly a "mega monitor," then seeing it certainly will. Call (800) 888-8583 and ask for agent 1307 for your nearest dealer.

| Model | ViewSonic Professional Series* | | | | |
|---------------------------|--------------------------------|--------------------|--------------------|--------------------|--------------------|
| | P815 | PT813 | P810 | PT775 | 17PS |
| CRT Size/Viewable | 21"/20.0" | 21"/20.0" | 21"/20.0" | 17"/16.0" | 17"/16.0" |
| Dot/Aperture Grille Pitch | 0.25mm | 0.28mm* | 0.25mm | 0.25mm* | 0.25mm |
| Horizontal Frequency | 30-115 kHz | 30-107 kHz | 30-95 kHz | 30-96 kHz | 30-86 kHz |
| Video Input Bandwidth | 250 MHz | 230 MHz | 200 MHz | 200 MHz | 135 MHz |
| Maximum Resolution | 1800 x 1440 | 1600 x 1280 | 1600 x 1280 | 1600 x 1280 | 1600 x 1280 |
| Optimal Resolution | 1800 x 1440 @ 76Hz | 1600 x 1200 @ 85Hz | 1600 x 1200 @ 76Hz | 1600 x 1200 @ 77Hz | 1280 x 1024 @ 80Hz |
| TCO-Certified | Yes | Yes | Yes | Yes | Yes |
| MSRP** | \$2,195 | \$1,895 | \$1,745 | \$999 | \$799 |

*Aperture Grille



Winner
ViewSonic P815
June 1996



Winner
ViewSonic P815
June 1996



ViewSonic®

An update on the PPP protocol and its use within enterprise networks. By Jeffrey N. Fritz

Building Bridges and Secure Connections

Connecting a remote machine as a node on an enterprise network or to the Internet involves the use of some tricks of the trade. Modems and ISDN terminal adapters are often used for remote network access, but they aren't really network devices. Rather, they are serial devices operating over circuit-switched telephone connections. This contrasts with directly connected network nodes, which are based on packet-based connectionless topologies. Given this difference, a serialized protocol is required to move connectionless network packets over the connection-oriented telephone network.

Real-World Connections

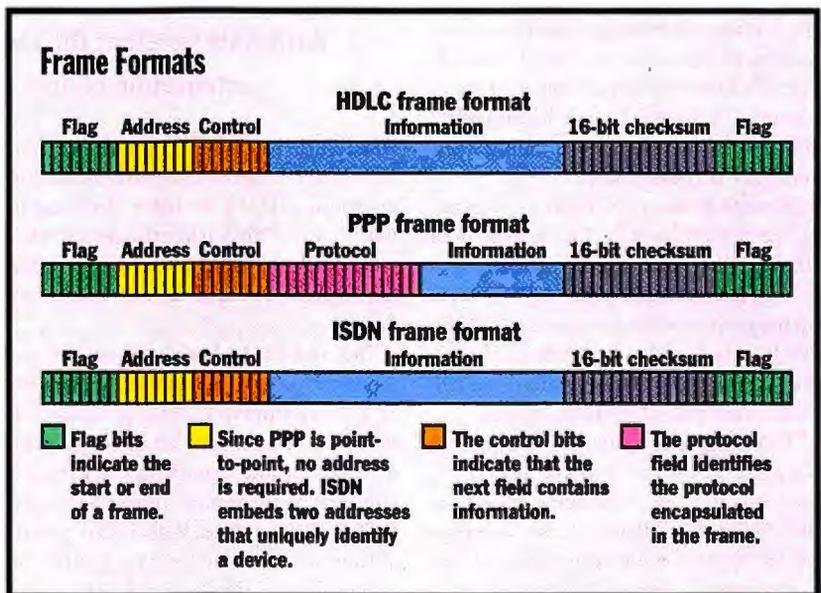
For remote LAN access, the protocol of choice is the Internet Engineering Task Force's (IETF's) Point-to-Point Protocol (PPP). PPP is defined in RFC 1134, "The Point-to-Point Protocol: A Proposal for Multi-Protocol Transmission of Datagrams over Point-to-Point Links" and RFC 1661, "The Point-to-Point Protocol (PPP)." These RFCs provide a standardized method for transporting multiprotocol datagrams over point-to-point links.

The PPP algorithm moves network packets over a modem or ISDN link by placing them inside a high-level data-link control (HDLC) frame. The algorithm then transfers the frames over the circuit-switched connection to the network. Once the packets arrive at their destination, the PPP algorithm removes them from the frames and places them on the network. Interestingly, both ISDN and PPP employ the same HDLC-based frame structure, as shown in the figure "Frame Formats" above.

PPP can operate over a variety of serial devices, as well as over just about any serial link, including those using analog

modems. But when it comes to PPP performance, throughput is important. For decent PPP connections, the connection should use nothing less than a 14.4-Kbps (V.32bis) modem on both ends; 28.8-Kbps

based package, such as NetManage's Chameleon or Novell's LAN Workplace for Windows, is installed in the remote PC. The PC is then connected via the serial port to a modem or terminal adapter.



Both ISDN and PPP use the same HDLC-based frame structure, which expedites the process of routing frames through a network.

(V.34) or faster modems are highly recommended. ISDN devices generally have sufficient throughput (64 Kbps on two B channels) to do a good job of supporting PPP sessions.

On an enterprise network, a communications server and a bridge/router bank provide access for PPP connections. These same tools are used by an Internet service provider (ISP) offering Internet access. The user's PC establishes a connection to the network through PPP client software running on the PC.

The same method applies whether modems or terminal adapters are used on the remote side to connect to the Internet or to an enterprise network. A PPP-

PPP packages generally include dialer software, which handles the task of establishing the telephone connection. Once the connection is made to the network, PPP negotiates the Link Control Protocol (LCP) and authenticates the remote device. If these negotiations are successful, the network session begins.

Bridging Issues

Terminal adapters and modems are not the only devices that have the ability to support PPP. A PPP connection can also be made through a remote side bridge or router that supports PPP internally. With a bridge or router, the remote PC is connected via a network interface card (NIC)

over a small LAN between the PC and the ISDN device. The negotiation process works in much the same manner to bring up a PPP session with a bridge or a router as it does with a modem or a terminal adapter.

An enhancement to PPP, called Multilink Point-to-Point Protocol (MP), is defined in IETF RFC 1717, "The PPP Multilink Protocol (MP)." MP has the ability to aggregate multiple ISDN B channels for enhanced throughput. It can handle a maximum of 384 Kbps (six B channels) before compression, which is certainly a respectable throughput rate in anybody's book.

PPP can be used whether the serial connection is provided by bridges or routers. But there are differences between PPP connections over bridges and those over routers. Bridges tend to be simpler to configure but provide fewer capabilities than routers. The figure "Stacks Compared" above shows a typical PPP bridging stack and a PPP IP routing stack.

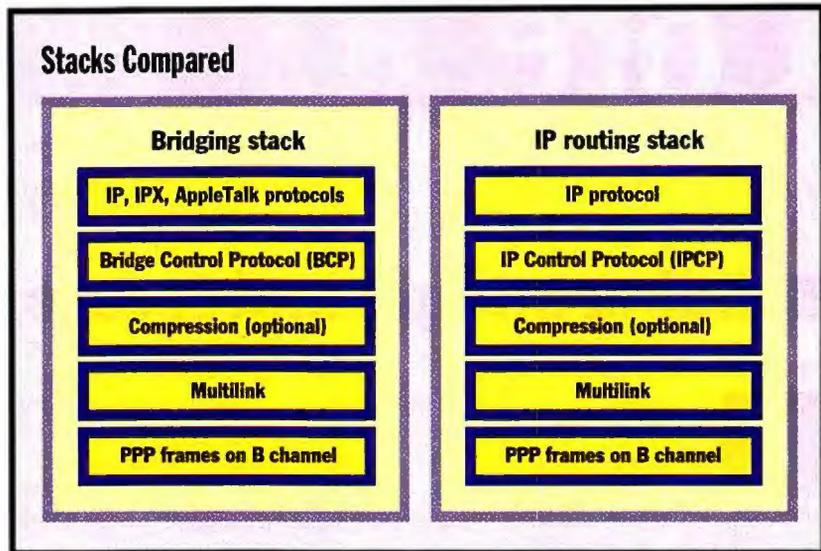
Note that the same interface appears at the top and bottom layers of both stacks. Whether bridging or routing is in use, the network protocol is always on the top layer. The bottom layer is the PPP framing on the B channels. That is, the layer is ISDN layer 2, where the PPP packets are placed in HDLC frames.

The difference between bridging and routing stacks occurs when the control protocol is in use. A bridging stack uses the IETF-defined Bridge Control Protocol (BCP). BCP, which operates on layer 2, is responsible for examining the packets and determining their destination. A routing stack operates on layer 3. It supports many of the functions that are typically found in routing, such as time to live, least-cost routes, parallel links, protocol filtering, and other functions.

While BCP supports all protocols, routing stacks must be created to support specific protocols. For example, the IP Control Protocol (IPCP) is an IETF-defined protocol that performs the routing network functions for TCP/IP. If IPX is implemented in the router, then the IPX Control Protocol (IPXCP) is used in place of, or in addition to, IPCP. Similar control protocols are being developed for other network protocols.

Secure Conduits

The IETF has defined two protocols for security over PPP connections. The Pass-



Both stacks present the same interfaces; this allows easy integration of devices into a large network.

word Authentication Protocol (PAP) and Challenge-Handshake Authentication Protocol (CHAP) are both specified in RFC 1334, "PPP Authentication Protocols." PAP and CHAP are often included as internal protocols in ISDN network devices.

PAP and CHAP both support the authentication of remote devices. However, PAP provides only a basic authentication level. Under PAP, an identification, a password, and account pairs are repeatedly sent by the remote device to the authentication device. This is done until authentication is acknowledged by the authentication device or the connection is terminated.

Since PAP sends passwords "in the clear," there's some risk that the connection's security may be compromised. For example, a hacker could record the legitimate user's PAP log-in sequence and then play back the recorded log-in at a later time to gain access to the network. Since PAP has no time-out function, the hacker is free to use repeated trial-and-error attempts.

CHAP is a more robust authentication protocol. The CHAP algorithm depends on a calculated value, or "secret," that's at least 1 octet in length and is known only to the authenticator and the remote-access device. Because the CHAP secret is never sent over the link, it's highly effective against playback and trial-and-error attempts.

Instead of sending the secret, CHAP

sends a "challenge" to the remote unit attempting to connect to the network. The remote unit responds with a value calculated by a common algorithm used by both devices. The authentication device checks the response against its own calculation of the expected value. If the values match, the authentication is acknowledged; otherwise, the connection is terminated. RFC 1334 expects each new challenge value to be unique, which prevents an attacker from using a previously intercepted response to obtain network access.

CHAP and PAP help ensure that the correct remote device has dialed in to the network. You should remember, however, that both protocols authenticate only the remote device. They do not authenticate the user or the calling number. Therefore, they should always be used in combination with other security methods, such as log-in sequences and caller ID. Additional security measures, such as Kerberos, the Terminal Access Controller Access Control System (TACACS), and the Remote Authentication Dial-In User Service (Radius), should be used to supplement PPP security. **E**

Jeffrey N. Fritz is a telecommunications engineer for West Virginia University's Telecommunications and Network Services department. He is the author of Remote LAN Access: a guide for networkers and the rest of us (Manning Press/Prentice-Hall PTR, 1996). You can contact him at jfritz.wvu.edu.

We put the **inexpensive** back in

3-Year
Controller Warranty

R A I D

(Redundant Array of *Inexpensive* Disks
according to original Berkeley acronym)



Patent #371,768

LynxStak™ - Maximum performance at a minimum price.

Inexpensive Cost Per Megabyte.

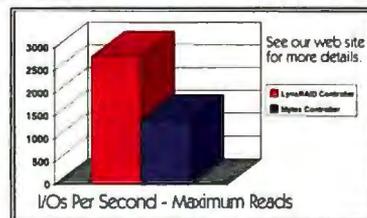
If you need the protection RAID has to offer, but the expense has been holding you back, then Artecon's new desktop **LynxStak** is your solution. For about the same price as many standard 3.5" drive subsystems, **LynxStak** gives you all the benefits of RAID. By purchasing the RAID system to fit your needs, you can expand incrementally without the limitations or cost of a pre-configured box. And **LynxStak** is the only desktop RAID solution that offers the high availability and redundancy once available at the more expensive enterprise level.

Removable, Redundant and Reliable.

LynxStak gives you the utmost in reliability with features like true hot plug removable disk drives. Independent front-removable power supplies and rear removable cooling fans provide both high availability and easy serviceability. Optional hot plug removable **LynxRAID** controllers can be configured for dual failover providing you with the extra redundancy needed for mission critical applications. **LynxStak** supports RAID levels 0, 1, 0+1, 3 or 5 for complete flexibility and optimal performance in your environment.

Superior Price-Performance.

Don't let the low price of the **LynxStak** fool you. Exceptional performance and excellent transfer rates are packed into our compact 3.5" form factor. **LynxStak** outruns the other RAID systems on the market with a 486-DX2 processor resulting in extremely fast transfer rates at all RAID levels. Fast-wide end-to-end interfaces, multiple drive channels and custom ASICs contribute to maximum performance at a minimum price.



Investment Protection.

With **LynxStak**, you can incrementally upgrade into the RAID system of your choice as your needs grow. From a single desktop unit to a powerful server configuration, you never sacrifice your original **Lynx** investment. Desktop RAID systems start at 4GB and can be expanded easily and incrementally to over 100GB. And, **LynxStak** is compatible with virtually any platform including Sun, HP, SGI, Macintosh and PCs running Windows NT/Windows 95.

So call Artecon today and see how we stack up!

1-800-USA-ARTE

<http://www.artecon.com>

E-mail: stakad@artecon.com

Enterprising solutions for your enterprise.™

Artecon

PO Box 9000, Carlsbad, CA 92018-9000
(619)931-5500 FAX (619) 931-5527
email: sales@artecon.com
A Member of the Nordic Group of Companies

Nihon Artecon 81-03-5458-8260 ◆ Artecon S.A. France 33-1-6918-1850 ◆ Artecon B.V. 31-53-4832908 ◆ Artecon U.K. 01344 636390

Artecon and the Artecon logo are registered trademarks of Artecon, Inc. All other trademarks are proprietary to their respective manufacturers.

Circle 181 on Inquiry Card.

Compaq, HP, IBM... Why?



When you can get award-winning price/performance solutions **customized** to fit your needs

SERVERS WORKSTATIONS LANS RAID STORAGE

"We dare you to compare"

Why choose pre-configured systems and their many limitations? S.A.G. Electronics can provide you with award-winning custom configured file servers, workstations and storage solutions at a price the industry cannot beat. S.A.G. is the undisputed price/performance industry leader!

Why compromise on quality?

S.A.G. incorporates only the highest quality components in all of its systems; Intel and AMI motherboards, Adaptec, CMD, and AMI controllers, and Seagate IBM and Fujitsu hard drives. The best quality components ensures the most reliable system. Performance, reliability and customer satisfaction is what we are all about. "Your concern is our concern."

Why does S.A.G. win so many awards?

S.A.G. has won an unprecedented 3 PC Magazine's Editor's Choice Awards in 1996! These awards are based on performance, price, quality and service. Let S.A.G. build you a custom performance system based on the same principals that have earned us these awards.

Need a Web Server?

Companies like *Business Week Magazine* are choosing S.A.G. Electronics as their high performance web server provider!

S.A.G. provides a 5 Year Limited Warranty

Use Wide 7200 RPM Processor in the Fastest Technology in the World!

| Quad Pro 200MHz | Dual Pro 200MHz SMP | Dual Pro 200 RAID 5 | Rackmount Server | Alpha 500 Graphics |
|---|--|--|--|---|
| 2 Intel Pentium Pro Processors, Exp. to 4 | DMI Compliant Intelligent Management System on board | Server Software Included <i>Integrated Server Management System</i> | Multiprocessing File Server | 1 DEC 500MHz Alpha CPU |
| 256K Cache | Built-In Expandability with SMP Narana Chipset | 1 Intel Pentium Pro 200MHz Processor, Upgradable to 2 CPUs | 1 Intel Pentium Pro 200MHz Processor, Upgradable to 2 CPUs | 1MB SRAM Cache |
| 64MB of ECC 4 way interleaved Memory to 1GB | 1 Intel Pentium Pro 200MHz Processor, Upgradable to 2 CPUs | 64MB of 60 ns EDO RAM Expandable to 512MB, ECC Supported | 64MB of 60 ns EDO RAM | 256 Bit Bus |
| Slots: (6) PCI, (4) ISA | 32MB of 60 ns RAM Expandable To 512MB, ECC Supported | Imagine 12E Series II 128 Bit 4 MB VRAM | Expandable To 256MB, ECC Supported | 64MB of 60 ns RAM to 1GB |
| Adaptec 2940 UW | Integrated on Board: • Adaptec 2940 Ultra Wide Controller • 16-Bit Sound Card • Intel 10/100 PCI Ethernet | Slots: (4) PCI, (4) ISA | Slots: (4) PCI, (3) ISA | Slots: (4) PCI, (2) ISA |
| 9.1GB 7200 RPM Ultra Wide Hard Drive | Matrix 6MB VRAM Video, PCI | RAE: 5 Ultra Wide Controller | Adaptec 2940 Ultra Wide Controller | Adaptec 2940 Ultra Wide SCSI Controller |
| Sony 8x CD-ROM | Sony 24GB DAI Drive | Q: 3 4.3GB 7200 RPM Ultra Wide Hard Drive | Controller | Sony 8x CD-ROM |
| Keyboard, Floppy, Mouse | Cogent PCI Ethernet 10/100 | Cogent PCI Ethernet 10/100 | 4GB 7200 RPM Ultra Wide HD | Imagine 12E Series II 8MB VRAM |
| 12 Bay Tower 450 Watt Power | Keyboard, Floppy, Mouse | Diamond 2MB EDO Video | Cogent PCI Ethernet 10/100 | "3D" Video |
| | Tower Case, 300 Watt \$3450 | Sony 8x CD-ROM | Diamond 2MB PCI Video | 9.1GB 7200 RPM Ultra Wide Hard Drive |
| | Upgrade to 9.1GB Ultra Wide Solution \$3900 | Keyboard, Floppy, Mouse | Sony 8x CD-ROM | Keyboard, Floppy, Mouse |
| | | 13 Bay Case, 300 Watt Redundant Power Supplies | Keyboard, Floppy, Mouse | Tower 300 Watt Power |
| \$9859 | | | Rackmount 300 Watt Power Server Case with Slide Rails | \$6513 |
| | | \$7449 | | Alpha 433MHz Available |
| | | | \$4100 | |



September 24, 1996
SAG STA Pentium 200



February 20, 1996
SAG STF 160 Pentium



February 20, 1996
SAG STF 150 Pentium

AT&T on-site and 4 year extended warranties are available. Lease options available. Returns may be subject to restocking fee. RMA's must be acquired. Some devices have not been approved by the Federal Communications Commission. These devices are not, and may not be offered for sale or lease, or sold or leased until the approval of the FCC has been obtained.

S.A.G. ELECTRONICS

More Server Power, for Less

Circle 171 on Inquiry Card.

About Our Name: Saint Anthony Guide

1.800.989.3475

SAG Electronics • 451 Andover Street • North Andover, MA 01845
508-682-0825 Fax 508-689-0100 Hours: 8:30am-7:00pm, Monday-Friday EST
6SA Schedule #6S-35F-3103D <http://sagelec.com>

A new library and API enable preemptive multitasking and multiprocessing on Mac OS systems. By Tom Thompson

The Mac Goes Multiprocessor

Today, desktop computer designs are flirting with clock speeds of 300 MHz, unheard of just a year ago. However, to keep a computer's design both simple and affordable, its system bus—where the memory and certain peripherals hang out—typically dawdles along at a fraction of the processor's speed. Because of the design and cost constraints, it's going to be difficult for even faster systems to realize significant gains in performance.

There's an alternative design that can achieve large performance boosts in spite of the slower bus. This is multiprocessing (MP), where the system has two or more processors that improve throughput by working in concert to divide and conquer a job. Of course, there's a catch: Some hardware modifications are necessary so the processors can properly share the system bus and the peripherals. Also, the OS software requires changes so it can operate the multiple processors. Furthermore, it may be necessary to modify the application software so it divvies a task into sections for use by the various processors.

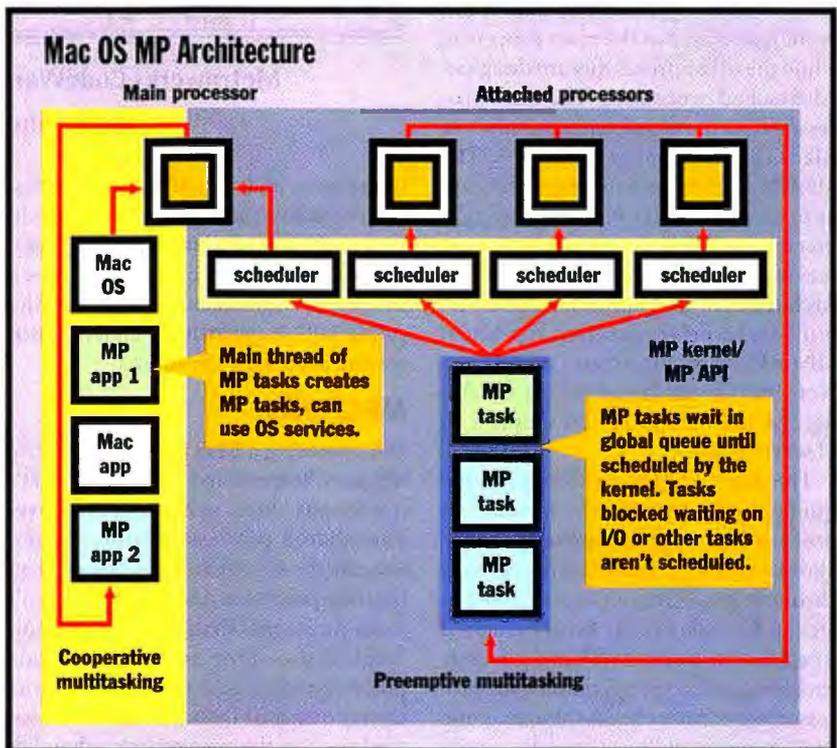
Technical Issues Solved

MP's cost and performance advantages led Mac OS vendors to tackle these hardware and software issues. In May of 1995, Apple Computer and DayStar Digital (a Mac OS licensee and hardware designer) announced the joint development of an API, the Apple MP API, that resolved the software situation. In October 1995, DayStar addressed the hardware situation by shipping a four-processor Mac-compatible, called the Genesis MP, followed by two-processor systems in June 1996. This was followed by Apple's two-processor Power Mac 9500/MP in August. Another Mac OS vendor, UMAX, has begun shipping multiprocessor systems, too. Both Apple and UMAX have licensed

MP hardware designs from DayStar.

It's worth examining how DayStar and Apple dealt with some of the technical difficulties in implementing MP on a Mac OS system. For the hardware, changes to the existing system architecture to add

same block of memory. This simplifies the software design because it makes it easy to share data and code libraries. The API also assumes a cache-coherent model, which relieves the programmer of the chore of updating the processor caches.



Multiprocessing tasks execute preemptively, even on a single-processor machine.

MP support were rather small. Most of the PowerPC processor family has on-chip support for an n -processor MP architecture. Surprisingly, the ASICs used in the original Power Mac 9500 (introduced in 1995) had bus arbitration support for a two-processor MP design built in. Four-processor designs such as DayStar's Genesis MP require extra glue logic.

The hardware model the Apple MP API uses assumes that the processors share the

The model assumes that only one processor needs access to I/O devices, timers, and external interrupts (although each processor can interrupt one another).

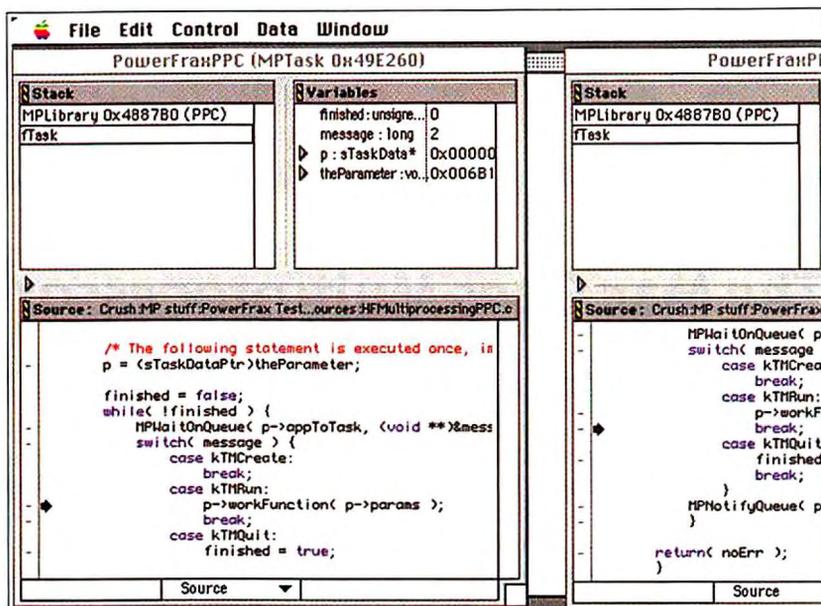
While this design's shared memory sounds like symmetric multiprocessing (SMP), it isn't. An SMP architecture assumes that everything is shared, including the I/O devices, which isn't the case with the Apple MP API. Another difference is that in an SMP system, portions of

the OS can migrate to other processors to balance the load. This isn't possible in a Mac OS MP design because much of the OS code is nonreentrant. The Apple MP API overcomes these problems by restricting what code certain processors call.

The Apple MP API

The Apple MP API consists of a shared library that implements the API functions and a hardware abstraction layer (HAL) that manages the low-level MP hardware for both the programmer and the API itself. When an MP-aware application uses MP services, the Mac OS Code Fragment Manager automatically connects it to the MP library. The MP library next locates the appropriate HAL for the given hardware configuration. The processor that's already executing code at this point is anointed as the main processor, while the other processors are designated attached processors. The main processor runs the 680x0 emulator and the Mac OS and manages device I/O. The MP API uses the HAL to bootstrap the other processors and install a lightweight preemptive scheduler on all the processors (as shown in the figure "Mac OS MP Architecture" on page 59). The MP API provides kernel services that implement MP task coordination and messaging. Note that the MP kernel isn't an executing task like a daemon; it is simply a set of service calls.

The Apple MP API provides calls that query the system for the number of processors, create/terminate MP tasks, allocate memory, and manage task synchronization. When an application creates an MP task, the MP kernel assigns it to a global task queue. When a currently executing task gets rescheduled, the processor's scheduler checks this queue and runs the next pending MP task for a maximum interval of 10 milliseconds. This permits the kernel to perform load-balancing for MP tasks. Task coordination is accomplished through supplied queue,



Metrowerks CodeWarrior provides source-level debugging on MP tasks.

semaphore, and critical region API calls. You should use these calls, since they help the kernel schedule and control MP tasks. Because the main processor also runs a scheduler and executes MP tasks, the Apple MP API performs symmetric processing even if the OS doesn't.

MP Limits

When writing a Mac application to use MP tasks, keep in mind the Apple MP API's limitations. First, an MP task can't execute 680x0 processor code. That's because the 680x0 emulator runs only on the main processor. Also, an MP task can't make direct calls to the Mac OS or Toolbox because of the nonreentrant code problem and because some of these functions consist of 680x0 code. This also explains why the main processor handles all the I/O: The File Manager and certain low-level I/O code use 680x0 code.

From these restrictions, it becomes obvious that MP tasks are most suitable for PowerPC compute-intensive code. Fortunately, a lot of work, such as image editing, digital video effects, 3-D modeling, and simulation, fit into this category. Furthermore, an MP-aware application isn't locked out of using the OS. The application's main task executes on the main processor and can avail itself of OS services. The MP tasks executing on the attached processors would use the synchronization calls to notify the main task

when data should, say, be spooled to disk or placed on the screen.

It's up to you to determine how to best partition the job so that MP tasks make the best use of system resources. Ideally, you want each MP task accessing memory at different times to make the most efficient use of the system bus. To help in this area, version 11 of Metrowerks CodeWarrior provides source-level debugging of MP tasks (as shown in the screenshot). While this involves some extra work on your part, the results can make the effort worthwhile: On a four-processor system, the performance of MP applications can be boosted by 2.5 to 3.5 times. Despite the formidable limits placed upon the MP architecture by the Mac OS, the Apple MP API offers a practical MP solution. It's important to know that Apple plans to carry over the MP API into future versions of the Mac operating system. This will preserve your MP coding efforts and will provide better performance because these future releases will offer OS-level support for symmetric multiprocessing. **B**

The author thanks David Sowell, Chris Cooksey, and David Methven of DayStar Digital for their help with this article.

Tom Thompson is a BYTE senior technical editor at large. You can reach him by sending e-mail to tom_thompson@bix.com.

WHERE TO FIND

Apple Computer
Cupertino, CA
(408) 996-1010
<http://www.apple.com/>

DayStar Digital
Flowery Branch, GA
(770) 967-2077
mp@daystar.com
<http://www.daystar.com/>

lets you do **more,**
do it **better,**
do it for **less!**



Announcing the **AutoView Commander**; the keyboard/video/mouse switch with all the right stuff! **More** ways to select attached servers with convenient on-screen menus, traditional Cybex push-buttons or a quick keyboard sequence. **Better** design for easy reconfiguration without powering down the switch or attached servers. And best of all ... it costs **less** than many comparable switches.

Now that's good stuff.

One Company. One Solution. Cybex.

| Feature | Cybex | Apex | RCI | Rose |
|-------------------------------------|-------|-------|---------|---------|
| Maximum Number of Servers | 64 | 64 | 64 | 256 |
| Internal On-Screen Server Selection | Yes | Yes | No | Yes |
| Server Selection Push-Button | Yes | No | No | No |
| Server Status LEDs | Yes | No | No | Yes |
| Hot Pluggable | Yes | No | No | No |
| 8-Port MSRP | \$895 | \$995 | \$1,400 | \$1,495 |



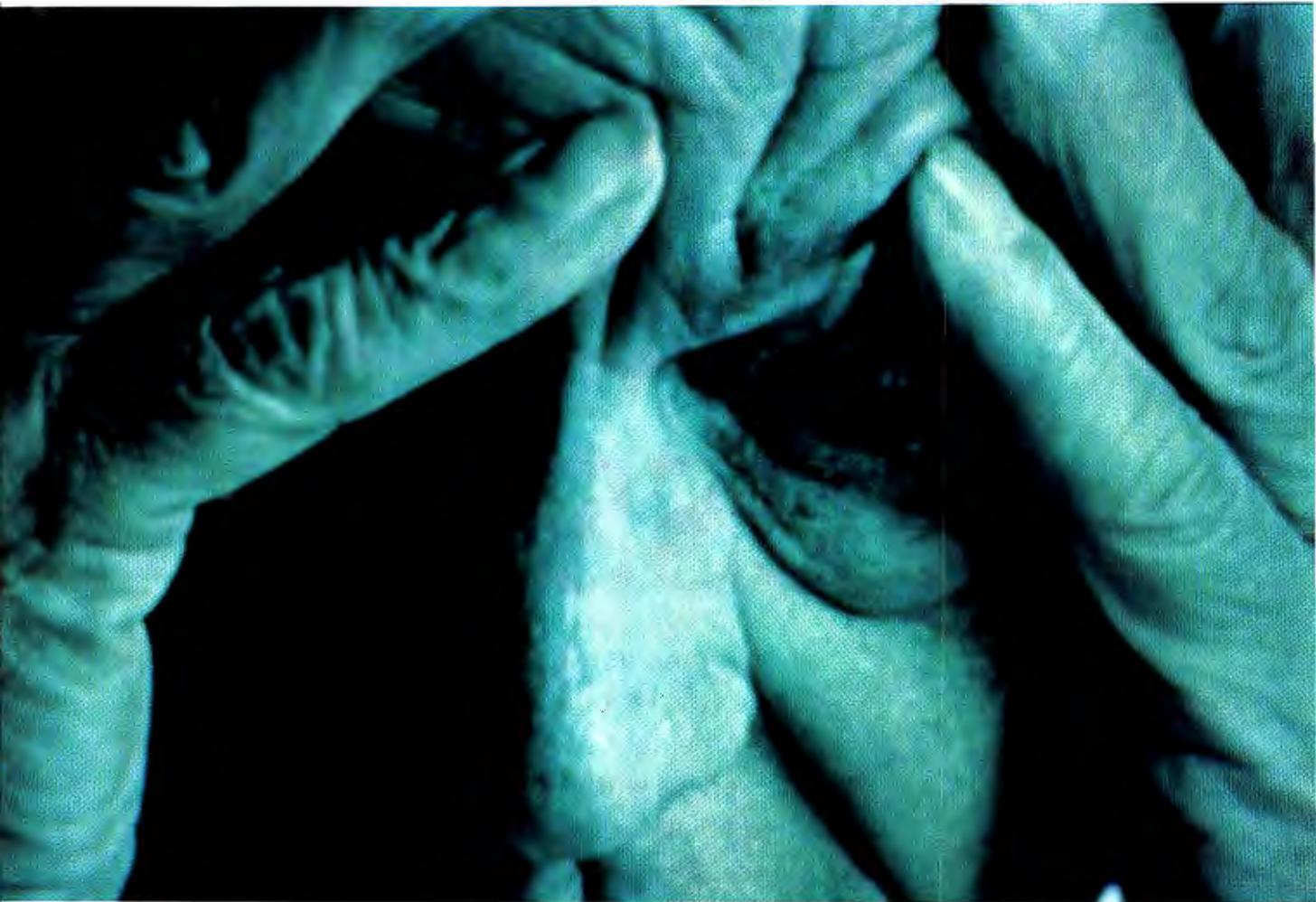
Cybex Computer Products Corporation
4912 Research Drive Huntsville, Alabama 35805 USA
(800) 93CYBEX (29239) • (205) 430-4030 fax
<http://www.cybex.com>



All prices per respective manufacturer on November 26, 1996. AutoView is a trademark of Cybex Computer Products Corporation. Cybex is a registered trademark of Cybex Computer Products Corporation. Banyan is a trademark of Banyan Systems Inc. Netware is a registered trademark of Novell Inc. Lantastic is a registered trademark of Artisoft Inc.

Come see us at Comnet, Washington, D.C., Feb. 4-6 at Booth #1612

Circle 139 on Inquiry Card (RESELLERS: 140).



...and all you had to do was protect your software.



The threat is real. The piracy rate in many countries is over 90% - in the U.S. it exceeds 25%. Piracy costs you sales and revenue.

Why risk your success? Stop piracy before it affects your bottom line. Sentinel™ means security and success to over 20,000 developers. It can to you, too. Receive your **FREE** guide: *How to stop piracy and increase your software sales.* Call **1-800-852-8569** or visit www.rainbow.com.



SENTINEL
Software Protection
The #1 solution to piracy

RAINBOW
TECHNOLOGIES

TEL: (714) 450-7300 • FAX: (714) 450-7450 • EMAIL: sentinel@rainbow.com • FRANCE: (33) 1 41 43 29 00 • GERMANY: (49) 89 32 17 98 0 • U.K.: (44) 1932 579200
©1997 Rainbow Technologies, Inc. Sentinel is a registered trademark of Rainbow Technologies. Distributors located worldwide. Call or visit our web site for a complete listing.

Circle 150 on Inquiry Card.

This language can handle simple scripting jobs or build large OOP libraries. By Jeffrey P. Shell

Python Does Scripts and Objects

py·thon \|pi-|thän\ n (1836)
 1 : a large constricting snake
 2 cap : short for the British comedy troupe "Monty Python's Flying Circus" 3 cap : a powerful modern object-oriented-programming (OOP) language

Python, the third definition in the fictional dictionary entry, is an ideal language for many of today's computing tasks.

It's been used to build client/server databases and Unix system administration tools, create Common Gateway Interface (CGI) scripts, embed objects, and facilitate rapid applications prototyping. Its dynamic range and variety of hooks make it suitable across many boundaries where one programming language halts and another is needed. Incidentally, the name Python derives from the second dictionary definition, not the constricting snake of definition one—although as a programming language, Python is able to "coil" itself around a variety of platforms. That's because, like many of the new programming languages today, Python compiles to neutral byte code.

Unlike Java, however, this compilation happens on the fly, as modules are imported into the Python interpreter. The interpreter performs automatic version checks against the source code file's modification date and fetches the most recently generated byte-code file. The version-control process is almost invisible to the programmer and is evident only when a triggered compilation slows the launching of a program.

Python offers strong interplatform operability. A majority of Python programs written on one platform can run effortlessly on another. Python implementations exist for almost all flavors of

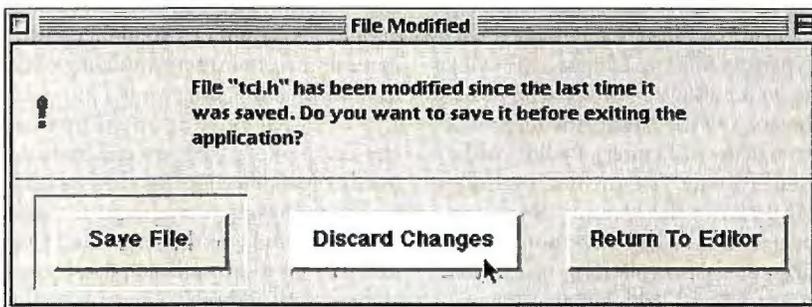
Unix, as well as for the Mac OS; Windows 3.1, 95, and NT; OS/2; the BeOS; and NextStep. Even though you can write Python programs specifically to features of each GUI, Tkinter has been adopted as the language's standard GUI. Tkinter (for Tk interface) in turn uses Tk, which is Sun Microsystems' graphics toolkit. Tk is typically operated by Sun's Tool Command Language (TCL) but is in fact usable by other scripting languages such as Python and Perl.

Python Features

Python got its start through its powerful scripting features. It is often presented as

shell scripts or simple function-based programs. They can also be full-blown object-oriented applications handling large jobs. This tremendous scalability allows Python to be adapted to any number of tasks where you would normally use two or three languages to craft a solution. Because Python's capabilities range from the simple to the sophisticated, what might start out as a simple Python script can blossom into a large-scale module of object classes, while maintaining the same code simplicity.

Despite its power and range, Python is an easy language to use. One of the major influences on Python's appearance is a



Python uses Sun's standard Tkinter GUI so that programs can execute on many platforms.

a bridge between Unix shell programming and C programming. That is, Python is ideal for projects that are too complex for the normal shell tools to handle, but not so complex that they are worth writing in C or C++. Because Python is a very high-level language, it provides the programmer with complex data types unavailable in shell scripts or programming languages, such as dictionaries (associative arrays). System-administration scripts, mailing-list automation, and other sophisticated tasks can often be written using relatively little code.

Another of Python's strengths is that it is scalable. Python programs can be short

smaller language called ABC. ABC was designed as a more modern BASIC, providing some high-level data types in a small, robust language. Like BASIC, ABC was constructed as a teaching language and has many nice touches for programming simplicity. These same features appear in Python. For example, Python has no `begin` and `end` statements or braces. Code grouping is done through indentation, and the Newline character acts as a command separator. A command can sprawl over many lines if necessary, or multiple commands can fit on one line. This format practically forces good programming style, which in turn produces

neat, maintainable code while conserving space. Most seasoned programmers converting to Python are surprised by this at first, but they soon grow used to the freedom it brings. See "Operator Overloading in Python" for an example.

Python is an easily extendable language. The core of Python is written in C, and the source code is freely available, along with a complete API for extending the language. This lets you boost the speed of a commonly used function or hook Python byte-code files to large, already-made binaries such as imaging libraries or to platform-specific APIs like Microsoft Foundation Classes (MFC) or the Mac OS Toolbox.

Having grown up in the age of the Internet, Python comes standard with many modules that implement objects for use with most TCP protocols. These Internet-savvy modules enable Python to implement easy Web-site maintenance and administration programs, and they allow you to write smart agents and implement many other server tasks. Python can be both server and client. On the server side, Python can process HTTP requests, filter incoming messages and mail, access large databases, perform as a CGI script, be embedded in Hypertext Markup Language (HTML) if the server allows it, or serve up its own objects. On the client side (especially through use of Tkinter), Python can be a client for any TCP format, including HTML. It can also transmit objects over the network to other Python servers/clients or exist as a platform-neutral database front end, which makes it a great intranet asset.

Because of its scriptlike nature, Python is a natural as an embedded language

inside large compiled programs such as databases, multimedia applications, groupware environments, virtual worlds (both text and 3-D), and HTML documents.

In terms of security and today's concern with distributed Internet applications, Java definitely excels. Because Python is more of a scripting language, it can have lots of freedom with the local file system, which creates security risks. Furthermore, Python allows many ways to dynamically invoke commands read from any file type, even a TCP socket. Python does have a restricted mode that "fakes" many of the standard functions and modules but actually uses only those deemed "safe." If an attempt is made by the code to access restricted material, an error is raised and the user is alerted.

For a programming language, Python is flexible. Classes and method references in Python are treated as first-class objects. That is, new methods and member variables can be added to a class at any time, and all existing and future instances of classes are affected by these changes. This way, a scheduled event on a server program can change a variable in the class definition that defines each user's privileges. Thus, when standard office hours end, access could be broadened automatically to certain users with a single line of code such as `userClass.restrictions=3`. All existing and future instances of `userClass` are updated and use this new value until the class variable is changed again. A programmer maintaining the code for the server could log in and be allowed to add or update classes and methods without having to take the server down. Python is also a language of "nothing but hooks." A programmer has hooks into almost every aspect of the system and can read or overload these attributes to further customize their code.

Ready to Slither

The standard distributions of Python have over 120 ready-made modules, including Internet libraries, cryptography, various DBM implementations, regular expression and string handling, text formatting, math, file handling (including full Posix file handling), code profiling and debugging, object persistence and storing, and Tkinter. Often included in these distributions are many demonstrations of Python's use for client/server applications, Web serving, and embedding. Also available are free modules for

Operator Overloading in Python

```
import string
class addSquare:
    def __init__(self,value=1):
        self.value = value
    def __add__(self,other):
        if type(other) ==
type("abc"):
            other = string.atof(other)
        return self.value**2 +
other**2
    __radd__ = __add__
```

A simple class with operator overloading example in Python. `__add__(self,other)` overloads the + symbol when an instance of `addSquare` is on the left. `__radd__` overloads the + symbol when the instance is on the right. The `__add__` method checks the other object being added, and if it's a string, it converts it to a floating point. The class adds the squares of the two objects. (the " " denotes special methods).

use with SQL and other databases, and an extended version of Python called Numerical Python, which allows for fast, high-level math constructs. The Mac OS version includes support for the Mac Toolbox and Apple Events. It can create AppleScript-style applets on CFM-capable and PowerPC machines. The Windows version allows use of MFC and has a Netscape plug-in to run Python applets. An ActiveX/Explorer interface and an OpenDoc container are currently in the works. Support for Silicon Graphics' GL and Sun's Audio Device is also standard, making Python ready to use right out of the box.

Python is available completely as freeware, made possible by contributions to the Python Software Activity (PSA), a legitimate organization whose proceeds support Python financially. A growing fleet of volunteers and special-interest groups (SIGs) help in maintaining Python code and extending it into new platforms and fields, making Python a nearly universal solution to most programming problems. You can access the Internet at <http://www.python.org> and comp.lang.python for complete information about Python. **B**

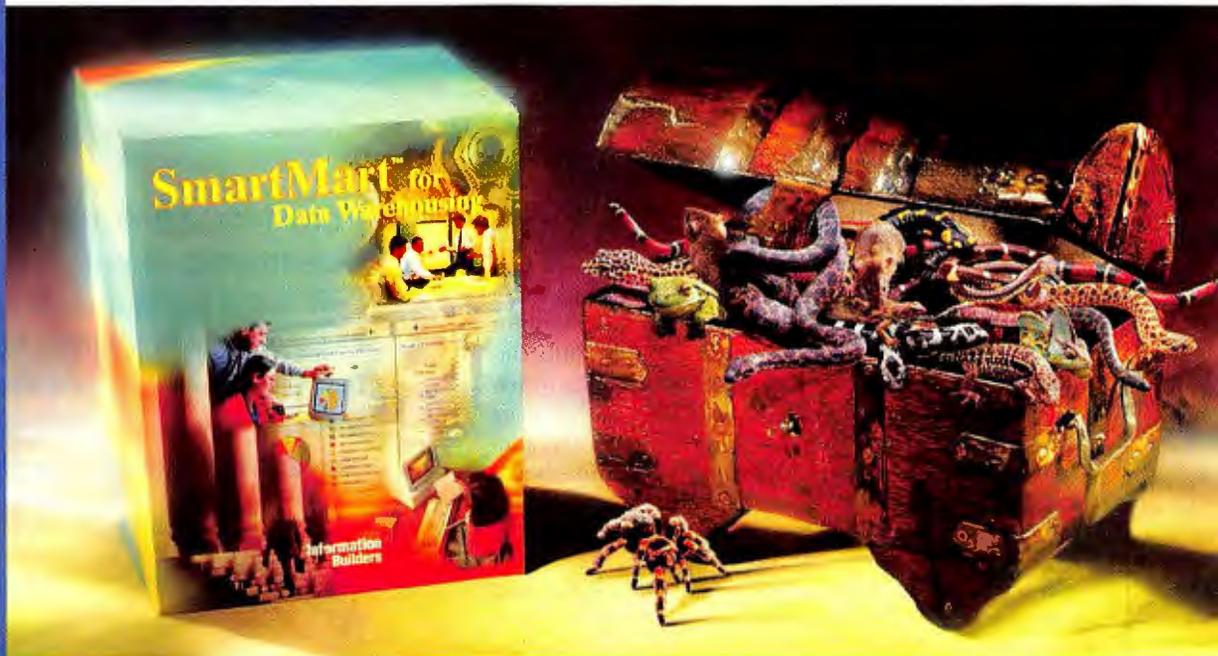
Jeffrey P. Shell is in charge of object technologies and Python programming at Cynapses. He can be reached at jeff@cynapses.com.

Python at a Glance

- **Cross-platform:** It uses Sun's Tkinter as the GUI and generates machine-independent byte code.
- **Scalable:** It can implement simple shell scripts or build complex object-oriented libraries.
- **Extendable:** It can hook directly into other binaries such as the Microsoft Foundation Classes (MFC) library or the Mac OS Toolbox.
- **Embeddable:** Because of its script-like nature, it can be embedded in HTML, groupware environments, and databases.

BUILDERS

**DATA MARTS COME DELIVERED
IN A CHOICE OF BOXES...
OURS OR PANDORA'S.**



MULTIPLE VENDORS... MULTIPLE HEADACHES

Today, many data warehouse projects become a "Pandora's Box" because they're built with tools from many vendors. Even the best tools can become a nightmare if they haven't been designed and tested to work with one another. And what happens when you have a problem? Your data warehouse vendors are experts only in their own environments... not in each others. The solution? A **SmartMart™** data mart from Information Builders.

THINK SmartMart™... THE SMARTER DATA MART

SmartMart provides all the tools, technology and services you need to build, use, and manage a data mart... in one proven and affordable package. You get tools for data extraction and movement, transformation, multidimensional data storage,

reporting and analysis, Web access, and data mart administration. You'll also get the consulting services you'll need to guarantee a fast, trouble-free implementation. And because **SmartMart is a complete, single-vendor solution**, all components are integrated and fully tested to work together so you avoid the cost and delays associated with piecing together technologies from multiple vendors. It's the closest thing to a data mart in a box. Best of all, SmartMart's open architecture ensures full integration with your enterprise information systems... now and in the future.

CALL THE BUILDERS

For complete information on our SmartMart data mart program, including a free white paper "The Data Mart: A New Approach to Data Warehousing", call 1-800-969-INFO.

<http://www.ibi.com>

800-969-INFO

In Canada Call 416-364-2760

Information Builders

SmartMart is a trademark of Information Builders, Inc., NY, NY 212-736-4433 E-mail: info@ibi.com

Circle 602 on Inquiry Card (RESELLERS: 603).

Your E-Mail Is OBSOLETE

Internet-based messaging promises new cures for enterprise e-mail blues, but is it ready for your business?

By Michael Nadeau

E-mail has grown from a mere convenience to a mission-critical application. It's the backbone for collecting and disseminating corporate information and for crucial communications both within and outside a company. For many businesses, it's also a mess.

Some companies have as many as five or six different e-mail systems, each with its own proprietary protocols and formats. This can be an expensive administrative nightmare, but, more important, it is an enormous barrier to exchanging, archiving, and retrieving vital corporate information.

Salvation may be within reach, thanks to e-mail systems based on Internet standards. The core Internet protocols provide a lowest-common-denominator environment for sending key messaging functions across different e-mail architectures while opening the door to communicating with the outside world.

Right from the start, the Internet was built for large-scale implementations. Its proven family of protocols lets you send and receive e-mail to or from anyone with an IP connection. SMTP has proven its messaging reliability over almost two decades. Post Office Protocol (POP) and Internet Message Access Protocol (IMAP) both handle message retrieval, and the latest version of IMAP lets you review messages and attachments before downloading them. You can leave entire messages, or parts of messages, on the server for easier archiving and sharing of messages. Application Configuration Access Protocol (ACAP), an evolving standard, will let you create address books, user options, and other data for universal access. Finally, Lightweight Directory Access Protocol (LDAP) provides a structure for small, fast, and easy-to-implement clients.

The result? If you use e-mail only for messaging, the benefits of Internet e-mail are ready for you to use today. Even more important in the long run, Internet e-mail will be the basis for new types of collaborative applications.

However, there are trade-offs if you commit to Internet e-



❶ Poor Intercompany Communications

Your e-mail server probably sends messages in a proprietary format that the rest of the world doesn't speak. It also may not handle standard POP3 communications.



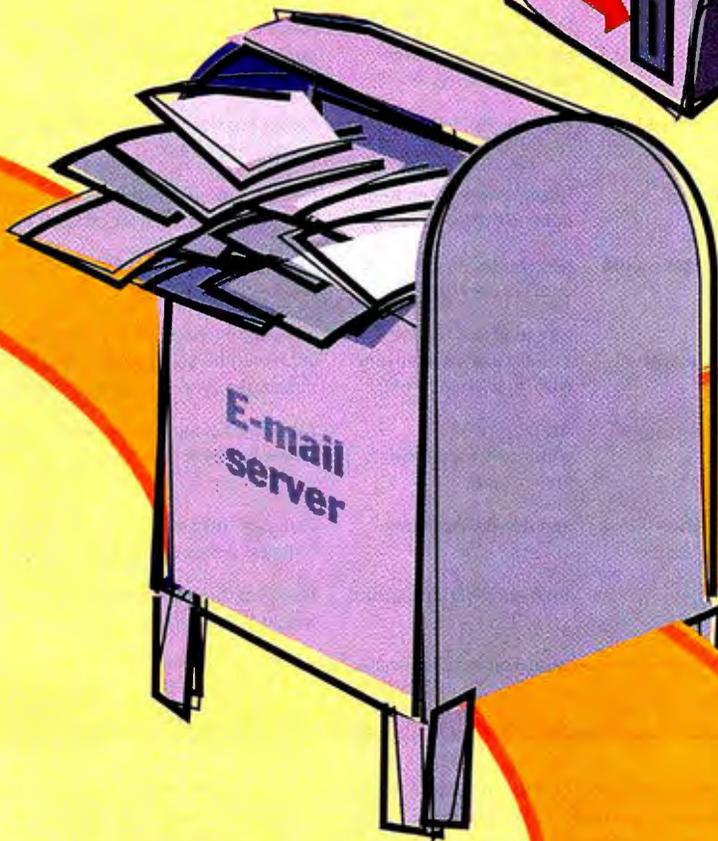
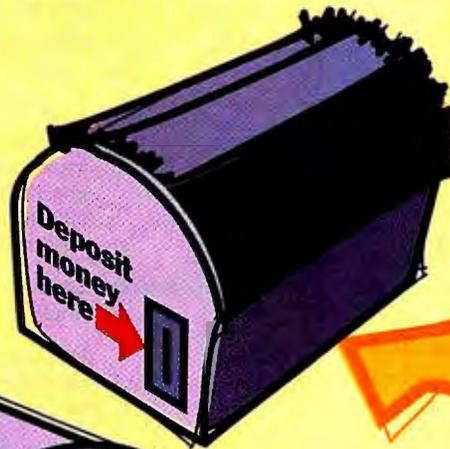
❸ Destructive Gateways

Your gateways may strip useful formatting from incoming messages. The result is corrupted or undeliverable files.

Four Ways Proprietary E-Mail Stumbles

② High Costs

Proprietary e-mail systems can be resource-intensive, with constant demands for new software and administrative support.



④ Server Overload

To maintain good performance in a growing company, you may be continually adding newer and faster servers.



mail today. Key features of proprietary mail systems, such as group scheduling and calendaring, are still unproven. Also, Internet e-mail doesn't tell you when or if a message is delivered or provide a guaranteed delivery time. If you rely on these capabilities, Internet e-mail will probably disappoint you.

Whether you're willing to make the plunge to Internet e-mail today or you're making plans for the future, here are some key considerations for making the transition as smooth as possible.

Integrated Messaging

Messaging is at the heart of any enterprise network, and the Internet, with its ubiquitous presence and common standards, can be the obvious messaging solution, especially for unifying and reducing the number of disparate systems you operate. Furthermore, Internet messaging opens up communication with business contacts outside the enterprise.

Some companies, mostly small businesses with few legacy systems, are adopting a pure Internet solution. Most businesses, however, can't just throw out their old messaging systems. Their features, plus the investments in equipment, training, and other resources, ensure the continued use of legacy messaging systems for the foreseeable future. The trick, then, is to integrate Internet messaging with the proprietary systems in a way that maximizes the benefits of both. (See the figures on page 69 for a comparison of the different architectures; see the text box "Managing Multiple Messengers" on page 76 for an example.)

Indeed, Internet support may be available even if companies aren't looking for it. Companies that want to stick with software they have today will be able to do so, because even if they buy a solution from a proprietary system vendor, the protocol support and administration tools, including directory synchronization, will likely be there. Some vendors do not yet support the latest Internet protocols, such as IMAP4, but virtually all are expected to by the end of this quarter. (See the text box "Internet Standards" on page 72.)

Therefore, companies that want to move slowly into an Internet messaging system can do so through their current suppliers. Those that want to be more aggressive can buy a pure Internet system and maintain interoperability for basic functions with legacy systems.

Internet vs. Proprietary Messaging

Who Has the Edge?

| | Internet | Proprietary |
|-------------------------|---|--|
| Scalability | The Internet was designed for very-large-scale implementation. | Varies from product to product, but generally requires additional server and administrative support. |
| Features | While possible to implement features commonly found on proprietary systems, standards are not complete. | Key features, such as group scheduling, are field proven and highly integrated into the messaging environment. |
| Administration tools | Solid tools just beginning to appear. | Competition and years of revisions make for robust options. |
| Reliability | No control over route of message or means of verifying delivery. | Provides notification of delivery and guaranteed delivery time. |
| Choice of clients | Uses any POP3 client. | Some, but not all, allow choice of POP3-compliant clients. |
| Cost to own | Requires less server and administrative support. | Requires more servers and administrative support, but varies from product to product. |
| Proven track record | Key standards and products are new to market. | Years of in-the-field use. |
| External communications | Can send and receive e-mail to or from anyone with an IP connection. | Key vendors have either partially or fully implemented ability to send and receive messages over an IP connection. |
| Message integrity* | Attachments and commonly used formats arrive intact. | Attachments must be converted at a gateway server—a potential point of failure. |
| Performance | Variable delivery time. | Can guarantee delivery (or notify failures) within a matter of seconds. |
| Security | Standards not yet finished. | Relatively high level of security within the network. |

*The ability to retain message formatting and structure.

As companies rush to build intranets, they themselves provide TCP/IP connectivity to their networks and to their employees' desktops. But changing infrastructure takes time. Assuming the infrastructure is in place, however, three key issues emerge for adopting an Internet-based e-mail system: standards, cost, and flexibility.

The Standards

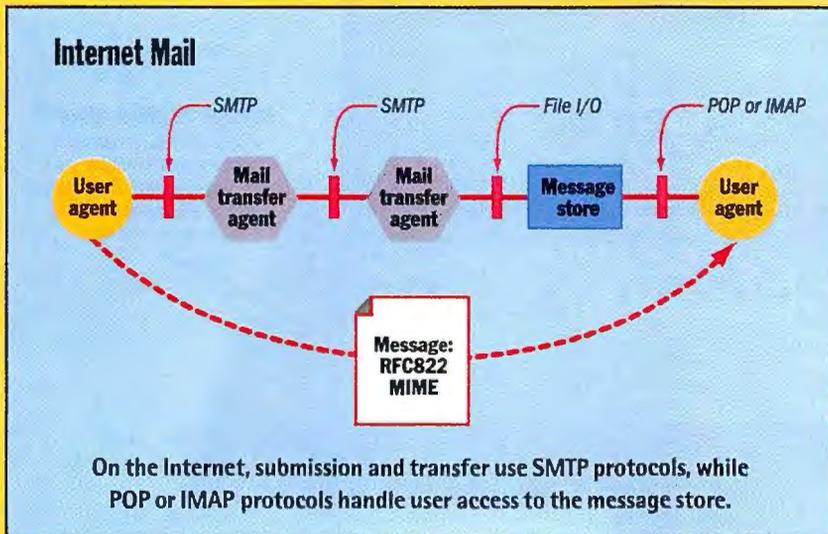
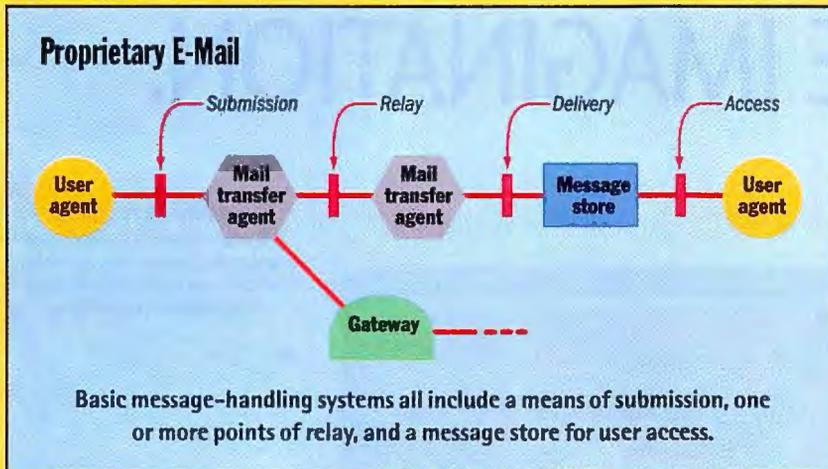
Every system, on both the server and client side, must have a common language for data transmission and retrieval, popular file formats, directory services, security, and certain added features. Here, the Internet is strong because its standards are wide-

ly available and in some case have been used longer than proprietary standards.

As a result, the leading proprietary messaging systems, such as Lotus's Notes and Microsoft Exchange, already have integrated the basic Internet protocols into their products or will do so shortly. Novell, with Groupwise 5, has adopted Internet standards as the native platform. (On the other hand, pure Internet messaging products, like Software.com's Post.Office and Netscape Communications' SuiteSpot, work with proprietary systems because they also natively support established interoperability standards such as X.400 and MAPI.)

Vendors either implement Internet

Although the structures appear similar, proprietary mail architectures must use gateways to convert messages to their own formats.



standards natively, as Novell does, or by conversion through a gateway, in the manner of Microsoft or Lotus. In both cases, the commitment is strong. “[Support of Internet standards] is a core component of cc:Mail moving forward,” according to Mike Maier, a cc:Mail product manager at Lotus.

The Costs

The cost of Internet e-mail is closely tied to scalability. As the number of users and locations with e-mail implementations increases, what happens to your hardware and software costs? Will you need more servers and more people to administer your system? Here again, the Internet

crowd claims an advantage that proprietary-systems vendors refute.

In a typical proprietary system, a server can support a given number of people and features. Internet messaging is much more scalable. “The Internet is already larger than what anyone’s enterprise has to deal with,” notes Kevin Carosso, vice president of engineering at e-mail and fax-software vendor Innosoft (West Covina, CA). This scalability especially pays off when a company extends messaging services to a remote location. Often, an IP connection is all that’s required at the remote end; the headquarters server can handle the internal management.

Proprietary vendors argue that to pro-

vide equivalent functionality—scheduling, for instance—Internet systems would require extra servers, too. However, Internet messaging is more flexible about where a company places its servers.

Cost was the main reason that consulting firm Pyramid Solutions (Troy, MI) chose Ipswitch’s IMail Server over Microsoft Exchange. This small company started out with Microsoft Mail. As employees connected to the Internet, “switching to a pure Internet system made more sense for us,” says senior systems engineer Jerry Palardy.

Pyramid has 50 employees in two offices and in several customer locations. The Microsoft solution would have required servers at the remote locations and cost about \$7000. The Internet mail server cost \$700 and was installed on hardware already in place. Palardy says the company is happy with the system, but acknowledges that Exchange might have made more sense if Pyramid were a larger company.

The administrative overhead generally is less with an Internet system because proprietary systems must duplicate some of the services that are already in the Internet infrastructure. Tasks associated with maintaining a message store in a proprietary system, such as archiving and compressing the data, are not necessary in an Internet environment.

On the other hand, in environments with multiple messaging systems, adding administration tools for each to a proprietary system is somewhat more complex. Vendors of proprietary systems have a well-developed arsenal of tools to ease the administrative tasks, while only recently has there been any reasonably good software to manage Internet messaging. Still, Internet messaging shows real promise that it can reduce a company’s messaging overhead costs.

One Size Doesn’t Fit All

Vendors of messaging products have to consider two different constituencies within an organization: the users and the people who manage the system. Both want choices in the products they use, and the solutions for both must be in sync.

A company might standardize on one or two messaging architectures, but it would be impractical, if not impossible, to require all employees to use the same messaging client. People work in different environments, depending on their jobs. A salesperson, for example, might spend

INTRODUCING A FLIGHT OF THE IMAGINATION.

SUPERIOR 133MHz PRODUCTIVITY

Offering a 133MHz Pentium processor, PCI architecture and an enormous 2GB hard drive, this is a powerful tool.

STUNNING 12.1" DISPLAY

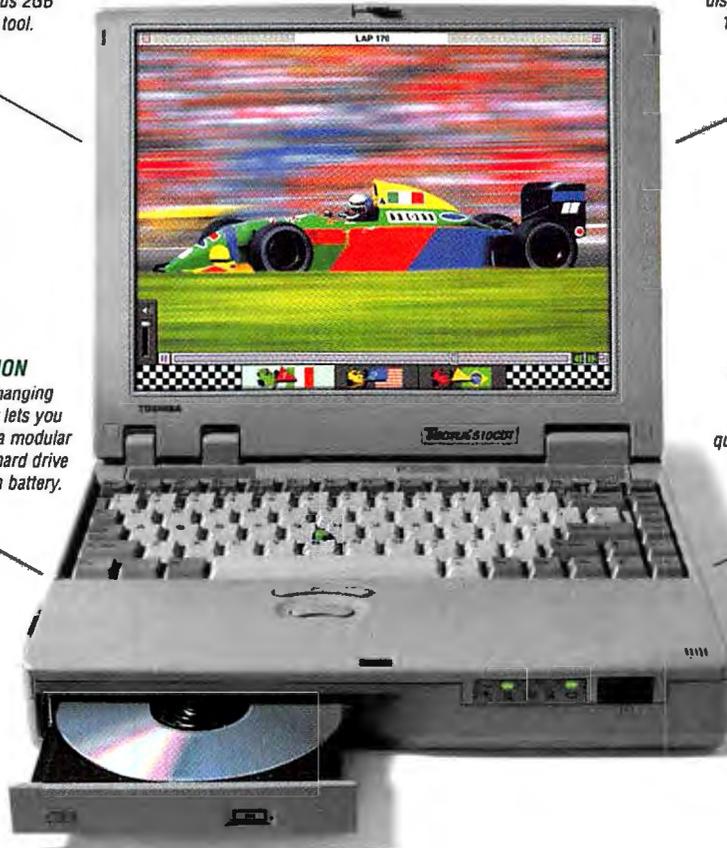
Combine a brilliant 12.1" 800 x 600 display with Zoomed Video technology, 16-bit sound and full-motion video for sensational presentations.

FLEXIBLE CONFIGURATION

Tailor your computer to meet changing needs in seconds. The SelectBay lets you swap a 10X* CD-ROM drive with a modular floppy drive, an optional second hard drive or an optional second lithium ion battery.

BUILT-IN 28.8Kbps MODEM

With a voice/fax modem you can stay in touch with the world quickly and efficiently. Other features include a speakerphone and answering machine.



INTRODUCING A POWERFUL ADDITION TO THE TECRA™ FAMILY. Packed with cutting-edge technology, the new Tecra 510CDT has the power to make your ideas fly. Tackle any of today's complex software applications with a powerful 133MHz Pentium processor, 16MB of high-speed EDO memory and a massive hard drive up to 2.1 billion bytes. There's also 16-bit stereo sound, a 10X* CD-ROM drive and full-motion video capability to enhance any multimedia presentation. Top it all off with the expansion capabilities of the Desk Station V Plus, and you've got a notebook that will take you to new heights. For more information visit the Toshiba website at <http://computers.toshiba.com>, or for a dealer near you, call 1-800-457-7777.



COMPLETE WITH LANDING GEAR.



POWERFUL DOCKING

The optional Desk Station V Plus provides instant connection to your desktop setup and includes stereo speakers, a SelectBay™ as well as slots for PC Cards, PCI and ISA cards.

TECRA 510CDT AND 510CDS

- 133MHz (2.9v) Pentium® processor, 256KB L2 cache
- 12.1" dia. color display with 800 x 600 resolution in your choice of active-matrix (COT) or DSTN dual-scan (CDS)
- 2.1 billion byte (=2.02GB) removable HDD (COT), 1.3 billion byte (=1.26GB) removable HDD (CDS)
- 10X* CD-ROM standard
- Optional SelectBay battery pack

TECRA 500CDT AND 500CS

- 120MHz (2.9v) Pentium® processor, 256KB L2 cache
- 12.1" dia. color display with 800 x 600 resolution in your choice of active-matrix (COT) or DSTN dual-scan (CS)
- 1.3 billion byte (=1.26GB) removable HDD
- 6X CD-ROM on CDT (optional on CS)

ALL MODELS

- PCI system-bus architecture
- 16MB of EDO DRAM expandable to 144MB
- SelectBay™ supports 3.5" floppy drive, CD-ROM or optional second hard drive
- HiQVideo™ PCI graphics controller, 2MB video memory
- 16-bit Sound Blaster™ Pro compatible system with stereo speakers and microphone

- Supports two Type II or one Type III 16-bit PC Cards, ZV Cards or 32-bit CardBus Cards
- FIR (Fast Infrared) compliant ports (front and back)
- Integrated AC adapter
- Windows® 95 or Windows® for Workgroups
- 3-year limited warranty
- Toll-free technical support – 7 days a week, 24 hours a day

In Touch with Tomorrow
TOSHIBA

Circle 154 on Inquiry Card.

Internet Standards

The Internet was set up for messaging, so messaging standards lie at its very heart. These standards evolve to accommodate new tasks users want to perform, and to simplify interfacing applications with the Internet.

TCP/IP and SMTP

The core Internet transmission protocol is TCP/IP, which carries all Internet traffic. Mail traffic has its own protocol, SMTP, which supports only the rudimentary text format. Still, this standard has worked reliably for about 18 years and has been supported by virtually every major messaging system. The figure below shows the basic model for SMTP.

SMTP gets your messages only as far as the client, however, and does little else. It does not, for example, guarantee delivery, issue a return receipt, allow "unsending," or carry attachments—all common features in proprietary messaging environments. However, other Internet standards exist for these and other features.

POP and IMAP

Once a message reaches the client, two other standards come into play. Post Office Protocol (POP) and Internet Message Access Protocol (IMAP) determine how you retrieve a message. POP's latest version, POP3, is rather limited. It requires that messages be kept in a store on a server. When you want messages from this store, you have no choice but to download them all to your local system. Still, POP3 is an important link between Internet and proprietary e-mail systems because all the major vendors support it.

The latest version of IMAP, IMAP4, gives you more choices than POP3 on how to retrieve messages. With it, you can check the messages in the store before downloading them. You can then select what you want, even just part of a message, and leave the rest on the server. Messages stay there until you delete them. These features are impor-

tant conveniences, but they also make it easier to archive and share messages—something proprietary systems already do well.

Most vendors and analysts expect that IMAP eventually will replace POP3 although they currently coexist on many implementations. (For example, Microsoft and Lotus currently support POP3 in all their messaging products and will have IMAP4 support in the first quarter of this year.) The significance here is that, as with a pure Internet e-mail system, proprietary servers like Microsoft Exchange or cc:Mail will support any POP3- or IMAP4-compliant client.

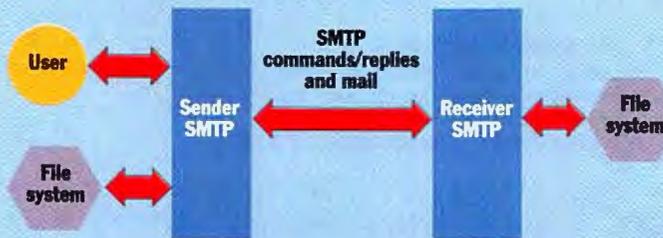
ACAP and IMSP

Beyond IMAP is Application Configuration Access Protocol (ACAP). ACAP enhances IMAP by letting you set up address books, user options, and other data for universal access. At this writing, no Internet or proprietary products have implemented ACAP because the Internet Engineering Task Force (IETF), the group responsible for developing Internet standards, has not yet approved the final specification. A final spec should be out early this year, and implementations will likely follow soon after. In the meantime, some Internet products use Internet Messaging Support Protocol (IMSP), a less robust standard than ACAP. However, IMSP will probably fade away in favor of ACAP. (For more information on POP, IMAP, and ACAP, see "E-Mail Grows Up" in the December 1996 BYTE).

LDAP

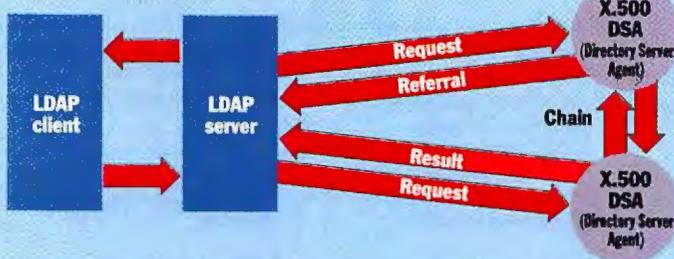
For ACAP to do its job, it needs to work within a standard directory services structure. Lightweight Directory Access Protocol (LDAP) provides that structure. LDAP is a subset of the X.500 directory commonly used in many LANs. (See the figure below.) It runs over TCP/IP and uses a simplified data representation for protocol elements. LDAP clients are, therefore, smaller, faster, and easier to implement than X.500 clients. LDAP is vendor-independent and works with, but does not require, X.500. (See "LDAP Unites the Internet" in the December 1996 BYTE.)

The SMTP Model: Internet Messaging



SMTP provides a mechanism for getting mail from the sender's host to the recipient's host and nothing more.

The LDAP Model: Directory Services



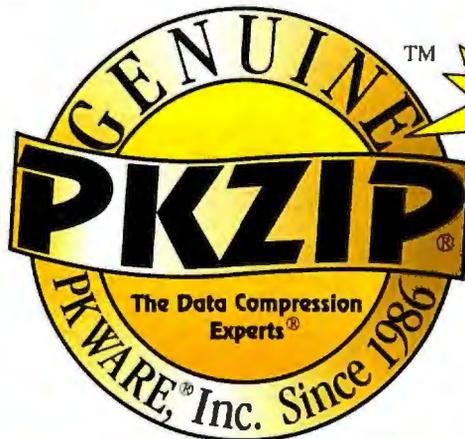
An LDAP server translates LDAP-client requests into X.500 requests, chasing X.500 referrals, and returning results to the client.

The Internet Standards Picture

| Standard | Status |
|------------------------|--|
| SMTP | Widely deployed |
| POP3 | Widely deployed |
| IMAP4 | Soon to be widely deployed |
| IMSP | Deployed mainly among native Internet products |
| ACAP | IETF spec expected late 1997 |
| MIME | Widely deployed |
| S/MIME | Spec not finalized, but some implementations exist |
| LDAP | Widely deployed |
| Calendaring/Scheduling | IETF spec expected mid-1997 |
| Fax | IETF spec expected mid-1997 |
| EDI | IETF spec expected late-1997 |
| Voice | IETF spec expected mid to late 1997 |
| Receipt Notification | IETF spec expected mid-1997 |

There Is Only One Choice For Data Compression.

PKZIP® for Windows



**New Version
Just Released**

New Features in PKZIP for Windows Version 2.50

- ▶ Ability to create .ZIP files that span multiple diskettes
- ▶ Create a Windows self-extractor
- ▶ Self-extractor can span multiple diskettes
- ▶ Long file name support for Windows 95 (16 and 32-bit) and Windows NT (32-bit)
- ▶ Integration with Windows 95 & NT Explorer
- ▶ Plus additional features

The growth of the Internet and the increased use of World Wide Web browsers are creating a greater need to compress and uncompress data files. Saving disk space and saving on-line phone charges are big benefits of compressing data files with *PKZIP® for Windows*. PKZIP for Windows compresses files an average of 50-70% with many large text and database files compressing well over 90%. PKZIP's simple point-and-click interface lets you easily compress one file or all files on an entire hard drive, and store them in the .ZIP file. PKWARE provides the best and fastest data compression technology on the market, try it and see!

PKZIP for Windows allows you to easily open files created with PKZIP for DOS Version 2.04g. PKZIP is also compatible with Windows 3.1 or higher, Windows 95 and Windows NT.

PKZIP for Windows \$49, PKZIP for DOS \$47 plus shipping and handling.

**To order call (414) 354-8699
or visit our Web Site <http://www.pkware.com>**

Other PKWARE Products

Put Your Executables on a Diet



PKLITE™ increases your valuable disk space by compressing DOS and Windows 16-bit executable (.COM, .EXE and .DLL) files by an average of 45%. The operation of PKLITE is transparent, all you will notice is more available disk space! Price \$46

Software developers, save disk space and media costs with smaller executables. You can distribute your software in a compressed form with PKLITE Professional™. PKLITE Professional gives you an extra option to compress files so that they cannot be expanded by PKLITE. This discourages reverse engineering of your programs. Price \$146

Put Compression into YOUR Application

The PKWARE Data Compression Library® products allow you to incorporate data compression technology into your software applications. The application program controls all the input and output of data, allowing data to be compressed to or extracted from any device or area of memory.

The all-purpose Data Compression Algorithm compresses ASCII or binary data quickly. The routines can be used with most compatible language compilers. Separate DOS, DOS32, Windows, OS/2, Win32, UNIX and Macintosh versions are available! Call for pricing.



PKWARE®
INC.

The Data Compression Experts®

9025 N. Deerwood Drive / Brown Deer, WI 53223 USA

FAX: 414-354-8559 BBS: 414-354-8670

Email: info@pkware.com



1992-1996 PC World World Class Award
1996 Government Computer News
Best New Product Award at FOSE Finalist
1995 Computer Currents Readers Choice Award
1993 Sherware Industry Award
1992 Premiere Computing Magazine Award
1992 Dvorak/Zoom Award



BY 2-97

Copyright 1996 PKWARE, Inc. All Rights Reserved All trademarks or registered trademarks are property of their respective owners.

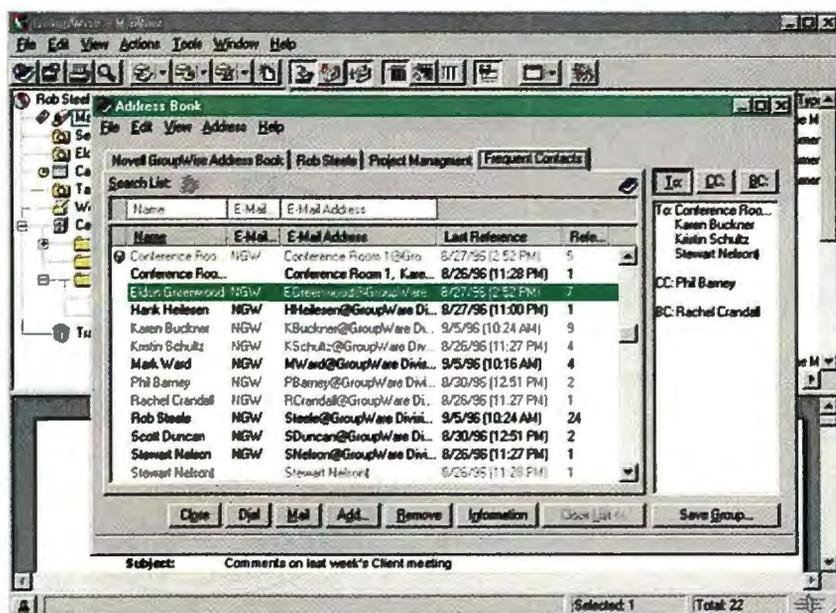
Circle 148 on Inquiry Card.

computing time in an applications suite. Other employees might only occasionally use a computer, to access the Web through a browser or check e-mail through a dedicated reader. Any Internet, proprietary, or hybrid messaging system, therefore, must support multiple types and brands of e-mail clients. Through adherence to POP3 and, eventually, IMAP4, virtually all currently available products provide this flexibility.

This was important to Jeff Luck, manager of network and support systems at Pennsylvania State University's Continuing and Distance Learning department. Three years ago, the university had no POP3 system in place, so Luck chose Microsoft Mail for his 350 mostly Mac users. He liked its user interface, directory services, and integration with other applications. The capability that let him leave messages on the server was important, too, as many people worked on multiple computers and needed access to mail from all of them.

POP3 Flexibility

A year and a half later, the university standardized on Eudora Lite and POP3. Rather than move with the university, Luck upgraded to Quarterdeck Mail 4.0 (formerly Microsoft Mail for the Mac). According to Luck, moving to Eudora Pro would have cost three times as much. Quarterdeck Mail lets him keep all the features he has now and have POP3 access to the rest of the university system. Luck says he will consider moving to a native IMAP4 system when the university does, especially if it means handing off responsibility



Novell's Groupwise 5.0's universal mailbox lets you manage not just e-mail messages, but faxes, documents, and phone messages.

ty of the mail server for his department.

On the back end, the people managing the system want to be able to mix and match servers and tools. Someone using Innosoft's PMDF e-Mail Interconnect Internet backbone, for example, might want to integrate a Microsoft Exchange server with it.

Interoperability is not enough, however. You should be able to centrally manage the entire hybrid system, and this is where synchronization is important. You should be able to remotely configure and administer both servers and clients. Most major vendors now offer this capability,

using the Web as the medium for remote administration.

Directory synchronization is critical, too. Vendors that use their own directory-services protocols, including Banyan's StreetTalk and Novell's NDS, have integrated the LDAP standard. Control Data's IntraStore Server has native X.500 support.

For some people, Internet messaging-administration tools don't stack up to those in proprietary systems. Paul Hoffman of the Internet Mail Consortium (IMC) expects the Internet to reach parity by the end of the year. Companies such as Ipswitch and Software.com now offer full

Have Your Calendar Call My Calendar

Scheduling and calendaring have existed as messaging applications for years. They are keeping millions of people tied to IBM PROFS, OfficeVision, Digital Equipment's All-in-One, and other mainframe-based systems. "Seven million OfficeVision users already have group scheduling," says Jim Burnham, director of marketing for calendaring and scheduling at Lotus. "They aren't about to move off it until similar functionality is available in client/server systems." So why is it taking so long to bring scheduling and calendaring to Internet messaging?

Lack of standards, of course. Several scheduling and calendaring applications exist for Internet messaging that adhere to the Versit vCalendar and vCard standards. But those standards cover only the most rudimentary functions—viewing a calendar and name-and-

address information, respectively. To be competitive, vendors of those applications extend the standard using proprietary specifications. Therefore, scheduling meetings with clients or partners by e-mail unfortunately is not possible unless they happen to be using the same software as you. Even if you and your outside collaborators happen to be in sync today, the chances that you'll remain that way in the future are slim.

As a result, the Internet Engineering Task Force (IETF) is working to extend the Versit standards so that you can not only view the information, but actually schedule your own and other people's time. It will perform free- and busy-time searches; the specification will define a standard way to access calendaring and scheduling information from popular legacy systems.

Lotus has proposed its own Versit extensions to the IETF, called Internet Calendar Access Protocol (ICAP), and expects to demonstrate a working ICAP server by the time you read this. Microsoft, Novell, and other companies also have proposed specifications, but all promise to support whatever the IETF decides, perhaps as early as this spring.

THE CLEAR CHOICE



EDITORS' CHOICE

When it comes to buying a monitor, choose a winner. Choose a ViewSonic®.

Consider, for example, the Optiquess V775 Value Line Monitor by ViewSonic. We set out to prove that a 17" (16.0" viewable) monitor can deliver high performance (0.26mm dot pitch and 1,600 x 1,200 maximum resolution), a powerful feature set, and full compatibility with PCs and Macs®—all at an affordable price.

We succeeded. After rigorous tests and evaluations, the editors of *PC Magazine* wrote that the V775 is "a competitive monitor that offers bright, rich colors and sharp images."



Furthermore, it "delivers a lot of value, and merits an Editors' Choice."

Of course you can also pick from one of our other five Optiquess® or fifteen ViewSonic monitors, and know you'll always pick a winner.

ViewSonic®
See The Difference!™

20480 Business Parkway, Walnut, CA 91789
(800) 888-8583 • (909) 869-7976; Agent Code 1317
Fax (909) 869-7958
FaxSonic (909) 869-7318 (24-hour fax on demand)
Internet: www.viewsonic.com

Corporate names and trademarks stated herein are property of their respective companies. Specifications subject to change without notice.
© ViewSonic Corporation 1996, 1997. All rights reserved.



Circle 155 on Inquiry Card (RESELLERS: 156).

suites of administration tools. Also, tools designed to handle disparate messaging systems, such as Lotus's SoftSwitch or Hewlett-Packard's OpenVision, now accommodate Internet protocols.

Messaging's Missing Links

While the Internet fulfills the basic requirements for enterprise messaging today, companies are beginning to demand features that it cannot yet deliver easily. The most significant are scheduling (the ability to access calendars and plan schedules on-line) and calendaring (the ability only to view a calendar). Mainframe and Unix-based messaging systems, such as IBM's OfficeVision and Digital Equipment's All-in-One, have offered group scheduling and calendaring for over a decade. Businesses have come to depend on this capability and are loath to give it up. Ultimately, Internet messaging must not only provide group scheduling and calendaring, but provide backward compatibility with legacy systems. You can't just strand millions of users who may lack any other migration path.

Vendors of both Internet and proprietary systems are now providing this compatibility, but on an ad hoc basis. Notable examples include Novell's Groupwise, Lotus Notes, and Microsoft Exchange. Versit is a standards-setting organization founded by Apple, AT&T, IBM, and Siemens to promote systems interoperability. The widely adopted Versit vCalendar and vCard open standards, which provide a common way to view a calendar and an address book, respectively, usually support these efforts. They do not provide a means to actually schedule meetings or other events. Similarly, group scheduling is now an integrated part of application suites, such as Microsoft Office 97 and Lotus's SmartSuite 96. They now provide integration points to the Internet and other messaging systems by way of APIs. (See the text box "Have Your Calendar Call My Calendar" on page 74.)

Coming Attractions

Other desired features include e-mail-based faxing, paging, and voice. The goal for sending fax over an IP connection is not just to save the cost of the call, but also to make it a desktop function—to make it as simple as sending an e-mail message. Paging can perform two functions: to alert someone to an important message or to notify system administrators of a problem.

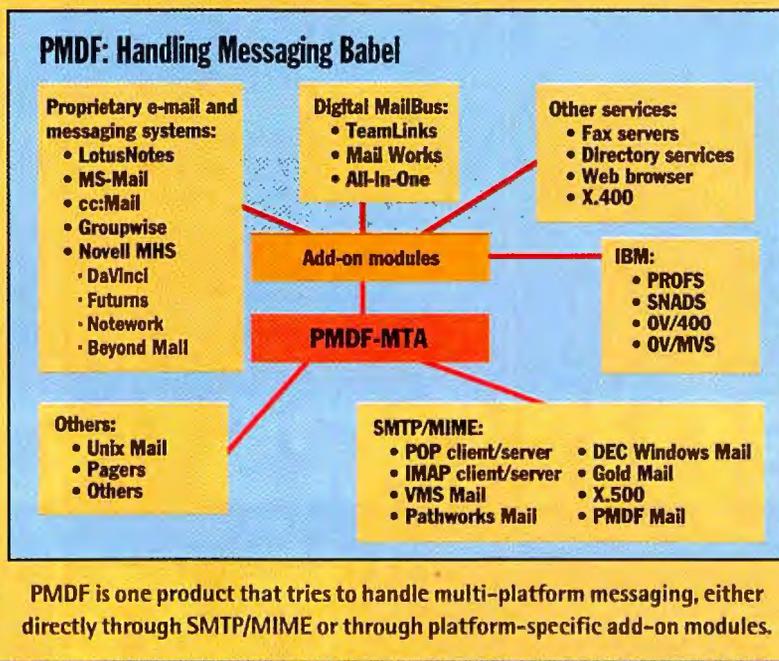
Managing Multiple Messengers

Derrick Ho, a manager of corporate network planning at NECis Systems Advanced Engineering department (Mountain View, CA), recently faced integrating Internet messaging with proprietary systems to maximize the benefits of both. NEC had already standardized on cc:Mail—not an ideal solution for Ho's 100-person department, many of whom depend on VMS systems. Besides, some people wanted to use Eudora to read their mail from Japan. But most worrisome to Ho was requiring two full-time people to manage the mail servers. "That is ridiculous," he says.

Ho moved his department's messaging to Innosoft's PMDF. This allowed him to get

rid of separate servers for each system the department uses. Instead, PMDF provides a channel for each system. (See the figure below.) It further eases administration by simplifying modifications. Particularly troublesome was making changes to VMS's sendmail, through the obscure sendmail.cf file. "You have to be very good at hacking sendmail.cf to modify your system to your liking," says Ho. "Not very many people are able to do that."

Why didn't Ho just wait for similar capabilities from Lotus or Microsoft? "We're not going to deal with [the Lotus and Microsoft solutions] until they come out," he says. "They have to be better than PMDF."



Voice could be in the form of an audio attachment, like VocalTec's Internet Voice Mail 3.0, or making real-time voice contact over an IP connection through the desktop interface.

All these functions are currently available for Internet messaging systems, usually as third-party add-ons. However, no formal standards exist. As a result, the recipient needs compatible functionality, or the message must carry some kind of run-time module, the method that VocalTec uses.

Committees within the Internet Engineering Task Force (IETF) are working on specifications, likely as extensions of the Multipurpose Internet Mail Extensions (MIME) format, for all these features. The table "The Internet Standards Pic-

ture" on page 72 provides estimated dates for completion. When wide-scale implementation of those standards will take effect is anyone's guess.

When these features are available, you will likely access them through a universal mailbox. Already available with a number of products, a universal mailbox looks a lot like an ordinary mailbox with files and folders. The difference is it can manage multiple message types. In Novell Groupwise 5, for example, users can perform document-management tasks, send a fax, schedule appointments, maintain a task list, or perform other functions through the mailbox. (See the screen on page 74.) Folders can be public or private and are accessible to people who are trav-

Serial Port Artistry

The Windows NT Collection



scsiTerminal Servers™

- Fast serial ports via SCSI
- 2-32 ports per SCSI ID



EtherLite Port Servers

- Native COM ports via Ethernet
- 8-32 ports per TCP/IP session



PCI Serial Cards

- Low-cost ports for PCI bus

At Central Data, serial communication is not a side business. It's our *only* business. For over fifteen years, we've been designing innovative, rock-solid serial ports for UNIX® systems.

Now we're excited to announce a full line of solutions specifically optimized for Windows NT.® Our *NT Collection* provides you with three interface options: **Ethernet**, **SCSI**, or the **PCI** bus. All three are packed with benefits.

- Full RAS support
- Native COM ports for simple setup and administration
- High-speed rates of 115K baud for fast modem connections
- Surge protection on all lines for reliability
- Easy field upgrades
- External expansion provided by SCSI and EtherLite units

To fully appreciate our serial port artistry, evaluate one of our solutions **FREE** for 30 days. Call **1-800-482-0397**, or view our website at <http://www.cd.com/>. See how Central Data has turned NT connectivity into a work of art.

The EtherLite Difference

The EtherLite™ Port Server is not your typical terminal server. A single TCP/IP session carries traffic for all the EtherLite's native COM ports, compared to the conventional one-session-per-port method. The obvious benefit is less overhead at the host, and less traffic on Ethernet. Also, EtherLite products do not carry the burden of telnet, rlogin, reverse telnet, and other protocols which do not apply in the normal NT environment. This makes EtherLite less expensive, much easier to configure, and very efficient even at high baud rates. To read our white paper use <http://www.cd.com/etherwht.html>.

Central Data

Email: c-info@cd.com • <http://www.cd.com/> • 1602 Newton Drive
Champaign, IL 61821-1098 • 217-359-8010 • 800-482-0397 • Fax 217-359-6904

©1996 Central Data Corporation. All rights reserved.
Central Data product names are trademarks of Central Data Corporation.
Windows NT is a registered trademark of Microsoft Corporation.
Other trademarks are the property of their respective holders.

Security: Who's Got the Key?

Companies must communicate with the outside world by e-mail. Yet the thought of moving company data freely to and from a company network is frightening to information technology (IT) managers. In a typical intranet, valuable company data is shielded from the outside by a firewall, which sits between the network and an externally accessible server. Nothing gets through—except e-mail.

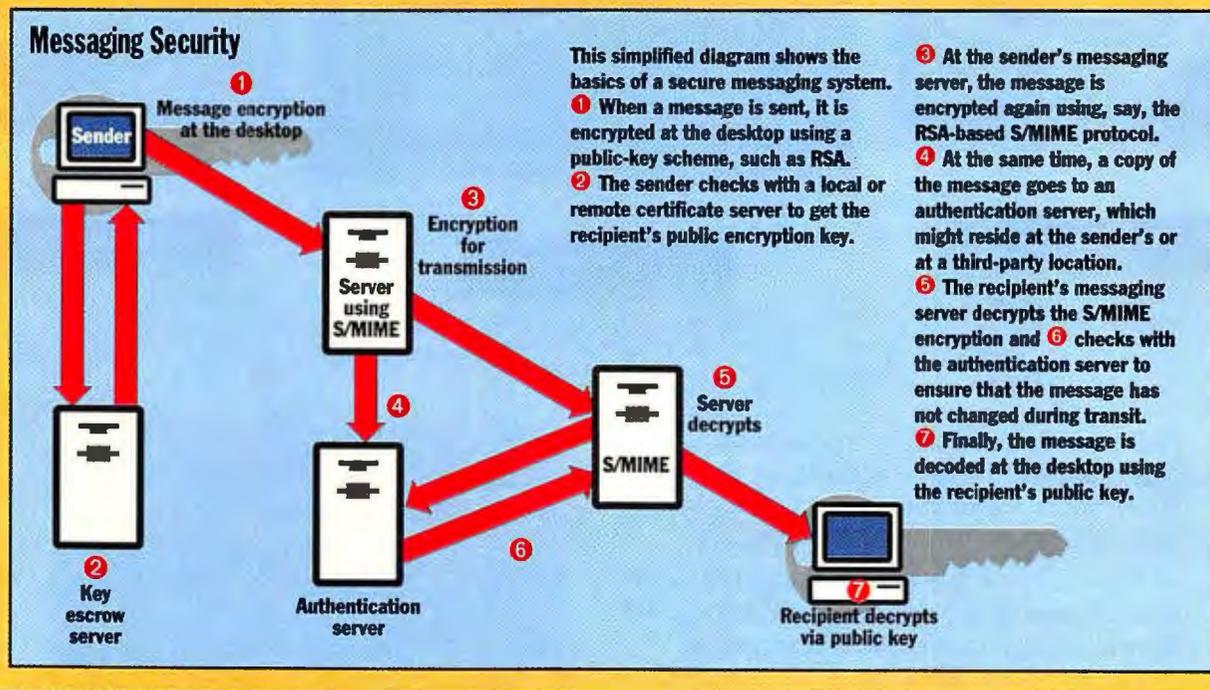
Existing encryption schemes, such as RSA, can ensure secure transmission of data. In fact, an extension to encryption to the MIME format, S/MIME, is based on RSA and has broad industry support, but there's a catch. Encryption requires two keys, public and private. The private key encodes the message, and the pub-

lic key decodes it. The recipient must have access to the public key to understand the message. (See the figure below.) The problem is how to make those keys available to only the people you want using them.

Some trusted entity must hold those keys in escrow and assign certificates that act as a digital signature, identifying users of those keys. That entity is as yet undetermined. It could be a government body, such as the U.S. Post Office, or an independent organization set up explicitly for the purpose. Verisign (Mountain View, CA) is a commercial enterprise that handles certificates. Some messaging products, such as Netscape's SuiteSpot 3.0, come with a certificate server for internal use. Third-party products, such as

Nortel's Entrust, also allow companies to build internal certificate-management applications. To ensure compatibility from one certification scheme to another, companies will likely cross-certify, according to Ron Rosenthal, director of new initiatives at Harbinger Enterprise Solutions (Atlanta, GA), a vendor of electronic-commerce products and services.

The dilemma: Companies can build and manage internal certificate systems—which gives them control, but at the cost of added administrative overhead—or they can off-load that chore to a third party but lose the security of controlling the distribution of certificates. For many companies, neither choice is satisfactory.



eling or working from a remote location.

Another area that is generating interest in some quarters is Electronic Data Interchange (EDI). This is a common way for businesses to perform purchasing transactions and is usually done over a secure, dedicated link. The ability to carry on EDI transactions through Internet messaging and the Web could dramatically reduce the required overhead. Instead of conducting on-line transactions with just the most important suppliers and customers, a company could do so with most of them. Some companies are now accomplishing EDI over the Internet using proprietary software from vendors such as

Harbinger. A standard specification is due from the IETF sometime this year.

But lack of a standard protocol is not the major barrier to Internet-based EDI. Because of the sensitive data and large size of transactions, security must be tight. The technology exists for encrypting data and authenticating people, but practical issues, such as managing certificates (to verify identities) and encryption keys (to decrypt messages), are unresolved. (See the text box above, "Security: Who's Got the Key?")

What to Do?

Describing the move to intranets and Internet-standards-based messaging as a

mad rush would be only slightly hyperbolic. The benefits of lower overhead and universal communications, not to mention the greater choice of products, are quite compelling.

However, most businesses are not quite ready to embrace Internet messaging. Reluctance to give up something that they know works for something with a relatively short track record is part of the reason. The greater hurdle remains the lack of standards for mission-critical applications, such as scheduling/calendaring or document management. Standards for most of these features should be in place by the end of the year, but

Everything You're Looking For in an ISDN Router is Here.

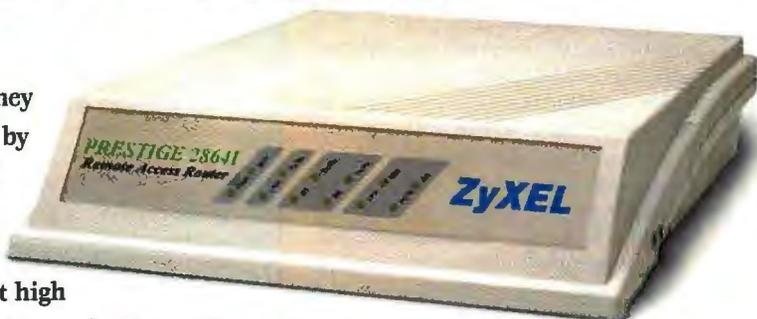
And Here



Manage access to the corporate LAN easily with menu-driven network management tools such as Telnet, integrated SNMP and call-detail records.

Save big money every month by allowing all your users to access the Internet at high

digital speed using a single-user Internet account with a static or dynamic IP address. Only the ZyXEL Prestige ISDN remote access routers, with their unique single-user account feature give your company



And Here



MP/PPP, bandwidth-on-demand, analog dial-up support, bridging and routing capabilities — ideal for small office/home office users and telecommuters.

this kind of ISDN affordability. In fact, Prestige routers have so many features — such as dial-on-demand, bandwidth-on-demand, spoofing and call control — at such a reasonable price, they help make ISDN accessible even to small offices, home offices and branch offices.

Two analog ports allow users of the Prestige 128 to share ISDN connection with fax machines, modems and other analog devices. It's like an office in a box.

Prestige 2864I functions as a mini-server with features such as V.34 connectivity, V.110, V.120 and X.75 — ideal for telecommuters. Prestige routers include multiprotocol IP and IPX* routing, transparent bridging, robust user-authentication security and many sophisticated network management features.

Plus, the legendary ZyXEL reliability is backed by informed, professional support. The next step in ISDN accessibility is here.

Call today.

800-255-4101
www.zyxel.com

ZyXEL

ACCESSING INTERNET & INTRANET

WORLDWIDE:
Tel: 886.35.783942
Fax: 886.35.782439

NORTH AND SOUTH AMERICA:
Tel: (714) 693-0808
Fax: (714) 693-8811

E-mail: sales@zyxel.hinet.net E-mail: sales@zyxel.com

And Here



Connect your branch office LANs into one secure and easily managed wide-area network.

And Here



Save money. Multiple users accessing the Internet using one single-user account (SUA) — great for SOHOs.

And Here



The Prestige 2864I with V.34 capability allows remote modem users on the road to access the corporate network using analog modems.

| | | | | | |
|---|----------------------------------|---|------------------------|---|---|
| IOC™S™ and EZ-ISDN 1 Capability | ✓ V.34 Connectivity ¹ | ✓ Single-User Account (SUA) | ✓ S/T or U Interface | ✓ BACP/BAP/CCP |  |
| | ✓ IP/IPX Routing and Bridging | ✓ PAP/CHAP | ✓ Unlimited # of Users | ✓ Telnet and SNMP | |
| | ✓ Optional AppleTalk® | ✓ Analog Port(s) ² | ✓ PPP/MP | ✓ Hi/fn™ LZS* (Stac)* Compression | |
| <small>¹ Available in Prestige 2864I</small> | | <small>² Two ports Prestige 128; one port Prestige 2864I</small> | | <small>Specifications are subject to change without notice.</small> | |

Gateway Hell

E-mail isn't just text. Attachments such as images, application-specific files, or even videos are common. Proprietary mail systems have their own ways to accommodate common file types and provide a means to build compatibility with other types, through Mail Application Programming Interface (MAPI). MAPI in itself, however, is not a protocol standard. That, and the fact that it is controlled by a single company, Microsoft, makes some companies nervous. "MAPI is being downplayed to a tremendous extent," says John McFarlane, Software.com CEO.

By contrast, the Internet has Multipurpose Internet Mail Extensions (MIME), a standard way to represent document formats so that all Internet clients, including both browsers and mail readers, can recognize them. Each MIME type is identified by its extension, such as .txt for text or .html for Hypertext Markup Language (HTML). MIME currently covers a wide range of formats, or Internet Media Types, including Microsoft Word, Unix tar, QuickTime, ZIP, PostScript, RealAudio, and Macintosh PICT.

Proprietary messaging systems can and do support MIME. However, the MIME attachments must go through a conversion process at a server gateway, and this is a controversial point between Internet and proprietary messaging advocates. "Gateways are designed to lose information," says Paul Hoffman, director of the Internet Mail Consortium. The proprietary side claims that gateways are relatively sound—as long as they are "properly configured."

Barbarians at the Gate

When a MIME attachment hits a gateway, the gateway determines its type and automatically

Formatted text, before gateway

*E-mail isn't just text.
Attachments such as
images, application-specific
files, or even*

Text, after gateway

E-mail isn't just text.
Attachments such as
images, application-
specific files, or even

When items must pass through a gateway, the gateway may strip out formatting from the original.

converts the document to the appropriate equivalent format. The conversion also strips out data deemed unnecessary. If the gateway makes a mistake, however, the recipient of that document has no way of recovering that message, other than to ask the sender to deliver it by some other means. Even if the attachment converts properly, it could lose its structure. For instance, you might send a snazzy-looking Word document with handsome fonts and a carefully planned format as an attachment, only to have the recipient see it as a block of regular text. "Structure is information, too," says Hoffman.

Hoffman admits that a well-designed gateway will lose only unimportant data. However, you still have to depend on gateway integrity with proprietary systems. This potential point of failure does not exist with pure Internet messaging.

But sending attachments by an all-Internet route is not bulletproof, either. Because

of the Internet's distributed nature, each message travels through a number of different servers before reaching its destination. Neither the sender nor the receiver has control over those servers, any of which is capable of introducing errors or losing data. The Internet architecture also makes it difficult to guarantee a maximum time for a message to reach its destination—a necessity for some companies. "Guaranteed delivery is the most fundamental thing an e-mail system must do," says Scott Welch, president of e-mail vendor SoftArc.

Legacy Roadblocks

Mainframe-based legacy systems, such as IBM's OfficeVision, are more problematic in the way they handle attachments. They usually treat attachments as disconnected routable files that require recipients to manually seek and retrieve them. Companies such as Lotus, Digital Equipment, and Innosoft offer gateway products from systems such as PROFS or VMS Mail, but that adds complexity. Converting addresses from, say, Digital's limited two-part format to an Internet equivalent can be tricky.

It is conceivable that attachments could become irrelevant. Using Java or ActiveX scripts, it is possible to embed special data types within the body of a mail message. In fact, this feature is available now in Coordinate.com's BeyondMail 3.0. It allows you to send multimedia elements as ActiveX scripts. For now, however, this capability itself is proprietary. Netscape is talking up the benefits of sending Java applets by mail. And last November, Lotus demonstrated a cc:Mail prototype written entirely in Java. It was just a "proof of concept," but Mark McHarry, press-relations manager at Lotus Development, says "that is the future for us."

widespread implementation will take longer.

What should you do today? Small companies with little legacy overhead are free to choose any path that meets their cost, feature, and scalability needs. As long as these companies require only basic messaging capabilities, Internet e-mail may be the best choice. By year's end, there will likely be standards that address missing elements in Internet messaging.

Managers for departments or divisions within larger companies should be aware of corporate-messaging planning. Choosing a compatible path could save effort, money, and headaches.

For larger companies, the issue is largely one of pulling together disparate systems and providing e-mail access to the

outside world with minimal upheaval for users and administrators alike. Fortunately, this is doable now. Building from either proprietary or standards-based backbones, companies can ensure universal e-mail access and choice in both client software and administrative tools. What is not possible at this time is to duplicate the reliability, performance, and feature sets of established proprietary messaging systems in an all-native-Internet environment.

In any implementation where reliability or security is of the utmost concern, proprietary systems that use a standard dedicated phone connection rather than the distributed Internet infrastructure are still the safest bet. Internet messaging will eventually catch up to proprietary systems'

reliability and security, but parity is at least a year away.

Still, the day when all enterprise messaging is based on Internet standards seems inevitable. "I would be surprised if by the turn of the century both Lotus and Microsoft weren't [natively] SMTP-based," says the IMC's Hoffman. Those two companies say that they'll do what their customers want. What those customers are saying is clear: Moving to Internet messaging is not a question of if—it's a question of when. **B**

Michael Nadeau, a former BYTE senior editor and author of The BYTE Guide to CD-ROM (second edition, Osborne/McGraw-Hill, 1995), writes extensively about the Internet. You can reach him at m_nadeau@conknet.com.

DIVIDE AND CONQUER.

Introducing the BayStack 301 Ethernet Switch.
The fastest, most affordable way to segment your network.

Network growth can be a real battle. More users. More traffic.
Intranets. Multimedia. You name it.

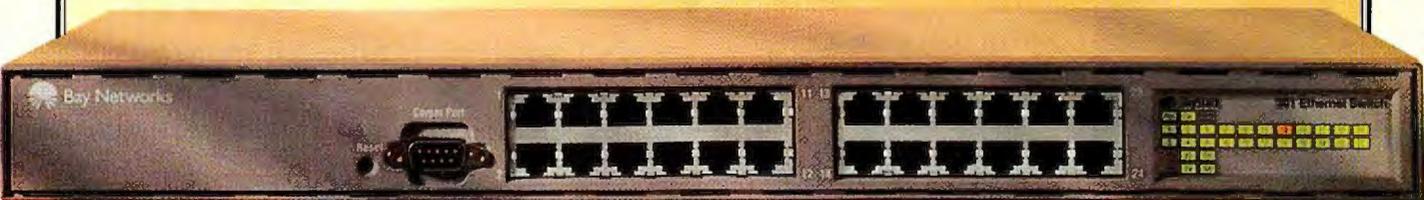
Now you can afford a new plan of attack—divide your network into smaller, more manageable segments with the BayStack 301 Ethernet Switch. Each segment—from one to thousands of users—gets dedicated 10Mbps. And you get two 100Mbps ports for servers and backbones. With no IP addressing hassles and no table configuration.

BayStack 301 is part of the BayStack™ family, so you'll build your network right the first time. And it's all managed by Optivity®.

So visit our Web site at www.baynetworks.com/conquer/12 for your free guide to the Fundamentals of Switching or call 1-800-8-BAYNET ext. 269. And seize control of your network today.



BayStack integrates hubs, routers, switches, and Optivity network management in a stackable, standards-based system.



© 1996 Bay Networks, Inc. "People connect with us" is a trademark of Bay Networks, Inc.



Bay Networks

People connect with us

Circle 604 on Inquiry Card.

Visio Technical

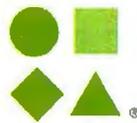
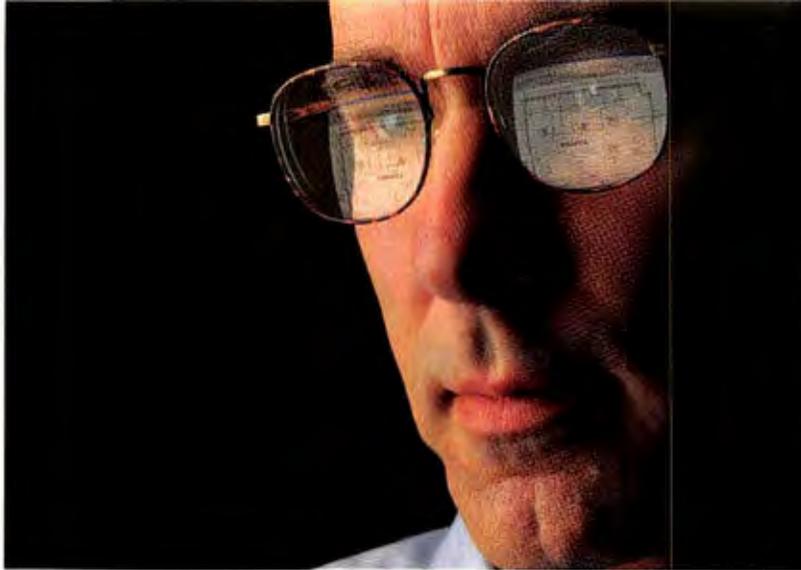
There's a
new way

to create
technical
drawings.

Look who's using it.

Try it.

See what it can
do for you.



Just because your

work is complex

doesn't mean

it has to be difficult

Amoco is saving 5% per project or up to 20 million dollars by using Visio to plan and manage their oil exploration. Other companies use it to save time or increase productivity. You'll find lots of companies have adopted Visio: Chrysler, National Semiconductor and Fluor Daniel, for example.



To get your work done, you've always needed CAD. But then along comes Visio[®] Technical, a Windows-based drawing program that's actually easy to learn and use. Our SmartShapes[®] technology lets you create 2-D technical drawings that are both intuitive and intelligent. You can make changes easily, work with Autodesk AutoCAD files, publish drawings across the Internet, and create custom solutions with built-in Visual Basic for Applications and OLE Automation. Make things easy on yourself for a change. Call 800-24-VISIO, ext. E28 or visit www.visio.com. For corporate evaluation call 800-VISIO-07.

Visualize your business™



How to Make the World's Fastest CPUs

Enter a world where dust is your enemy, day and night run together, and blazingly fast CPUs are born.

By Tom Thompson

The amber halcyon lights show you right away that Fab 6 is another world. The lights cast an eerie glow that makes everything neither bright nor dull, like a stretch of deserted expressway at 3 a.m. But unlike the real world, the light inside Fab 6 never varies. The natural rhythms of sunrise and sunset go unnoticed, so that once inside this strange environment, you quickly lose track of time.

Fab 6 is housed inside a long, low building at Digital Semiconductor's Hudson, Massachusetts, campus. The fabrication facility is one of the most sophisticated and closely managed manufacturing operations anywhere in the world. It has to be. The main output of Fab 6 is Alpha processors, the fastest general-purpose CPUs now on the market. Recently, the facility has also begun to manufacture StrongARM chips, which power a new generation of hand-held devices. These processors have features as small as 0.35 microns, as thin as any commercial processor die on the market today. In this land of minute tolerances, a spec of dust one quarter the thickness of your hair can be your worst enemy.

This fab, like dozens of others throughout the world, is a highly specialized combination of photolithographic facility, chemical plant, assembly line, and testing center. Most remarkable is the level of quality that these facilities produce. Software may crash, hard drives may freeze, but most of us take the reliability of our CPUs for granted. Manufacturing a processor that consists of millions of transistors whose structures are smaller than the wavelength of green light presents formidable challenges. Yet the manufacturing plants that assemble or fabricate these complex devices produce tens of thousands a month, and at a reasonable cost.

This impressive achievement is possible through a combination of art and science, including scrupulous attention to detail plus the use of complex and expensive manufacturing equipment. To see how this is done, come with us inside Fab 6.

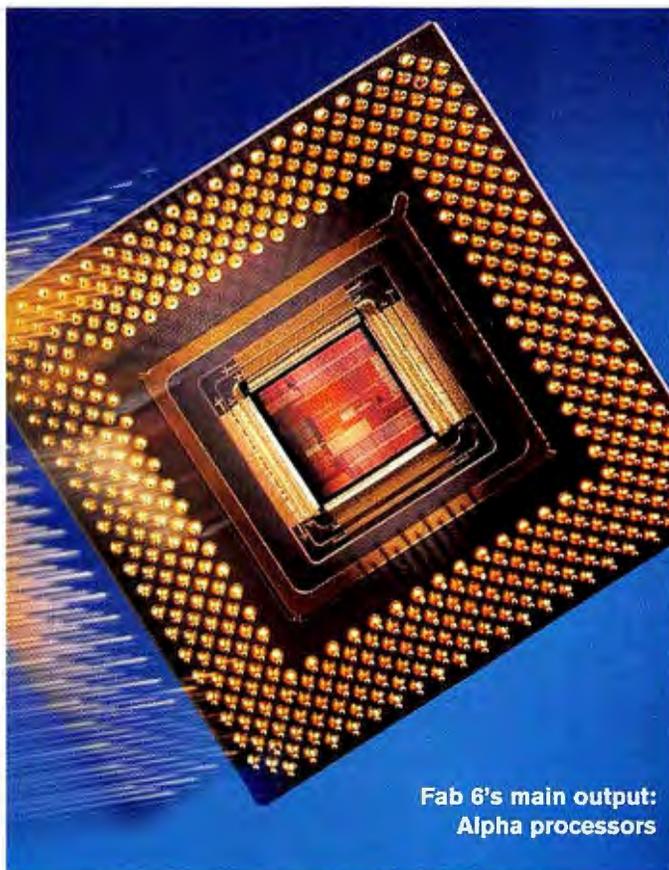
Step I: Come Clean

Before you enter Fab 6, you must make yourself worthy. First, you walk across mats of tacky adhesive that strip particles from your shoes before you're anywhere near the actual manufacturing processes. Next, you don your bunny suit, the white jumpsuit that traps any dust, skin particles, and lint that may be clinging anywhere from your neck to your toes. A clear shield covers your face and eyes, a soft helmet wraps around your head. For good measure, once you're dressed you must pass through a short tunnel lined with nozzles that blast you with compressed air in a final attempt to rid you of contamination.

There are reasons for this slavish attention to cleanliness. During fabrication, any contaminants that land on a wafer—the sheet of silicon that's the foundation for a chip—can ruin the processors built on it. For example, a dust mote glowing in a beam of sunlight can

damage hundreds or thousands of circuits. Even a smoke particle, measuring in at 0.5 microns, can short out a pair of lines in a nascent processor.

Fab 6 isn't entirely contamination free, but it's clean enough for its manufacturing processes to be cost effective. The air is rigorously filtered so that each cubic foot contains no more than one 0.1-micron-size particle. Because ink, paper, and graphite can generate contaminants, Fab 6 is a true paperless office. Every-



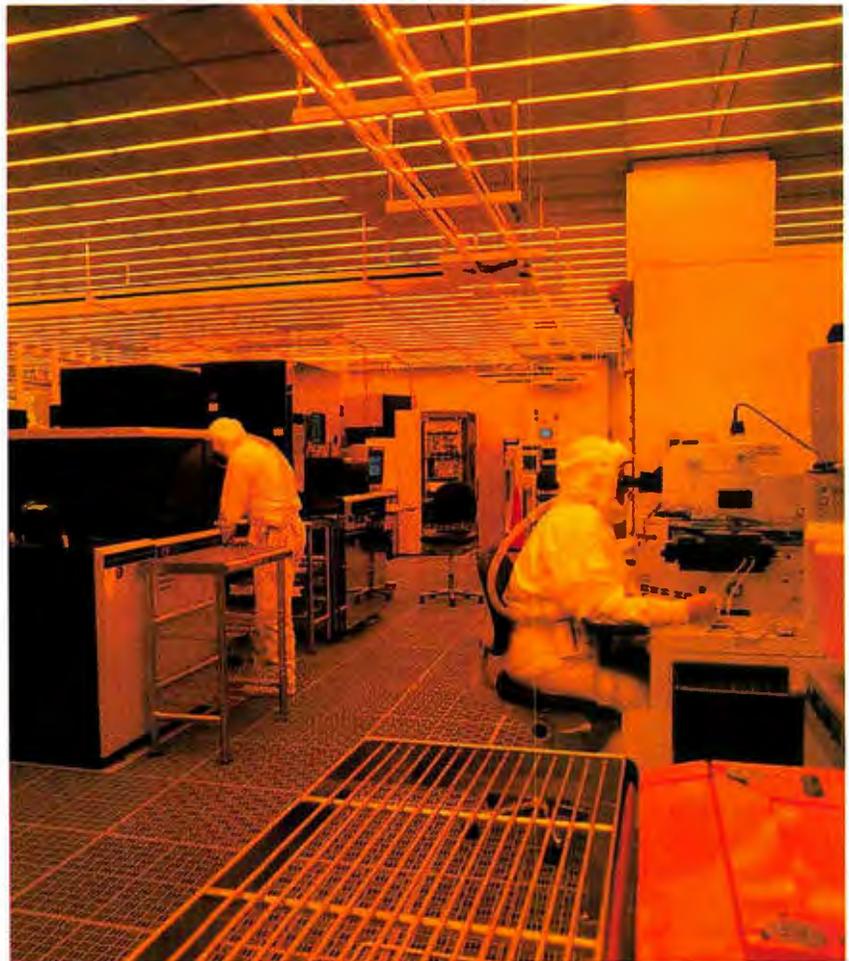
Fab 6's main output:
Alpha processors

where, large, flat-panel plasma screens and networked PCs display the current state of the operation. Workers carry palmtop computers and PDAs for jotting notes about problems encountered during the work day. The staff enters the information into a large on-line database that helps document problems and provides statistical analysis for quality control. Since a system crash could result in a disastrous loss of tracking information, the company uses Open VMS running on a fault-tolerant VAXcluster with disk-shadowing.

Step 2: Meet Your Brothers in Arms

Fab 6 differs from most manufacturing plants because for the most part, machines outnumber people. Throughout the plant, robotic arms pick up, move, and position wafers during the various processing stages. To move wafers in bulk, special racks carry two dozen wafers at a time. An automated materials-handling system transports wafers overhead on a network of rails that shuttles racks of wafers from one part of the facility to another. This machinery minimizes potential defects that could occur due to inadvertent rough handling by humans.

Fab 6 uses silicon wafers 8 inches in diameter, onto which successive layers of chemically-treated, or "doped," silicon, oxide, and metal are applied (see sidebar below). These layers assemble the circuits that make up the processor. The fab process continuously repeats several basic operations, which gradually build layer upon layer of material on the wafer. The addition of these layers is an intricate procedure: It can take as few



"Bunny suits" help control contamination. A spec of dust the quarter the thickness of your hair can ruin dozens of nascent processors.

as several weeks to two months for the workers at Fab 6 to apply all the necessary materials. A wafer may ultimately carry dozens of microprocessors on its surface.

Different techniques deposit material

on the wafer. A gas-oxidation process stacks layers of silicon and silicon dioxide (a good insulator) over the entire wafer. Sputtering applies metal layers over the wafer. In sputtering, the wafer and a target of the desired metal, such as

Building transistors, layer by layer

How do you make a transistor with features 1000 times smaller than a human hair? You carefully apply layers of chemically treated silicon onto the surface of a silicon wafer.

The story above describes the six main steps in the manufacture of a high-end processor. The following explains the physical changes that turn silicon into a CPU.

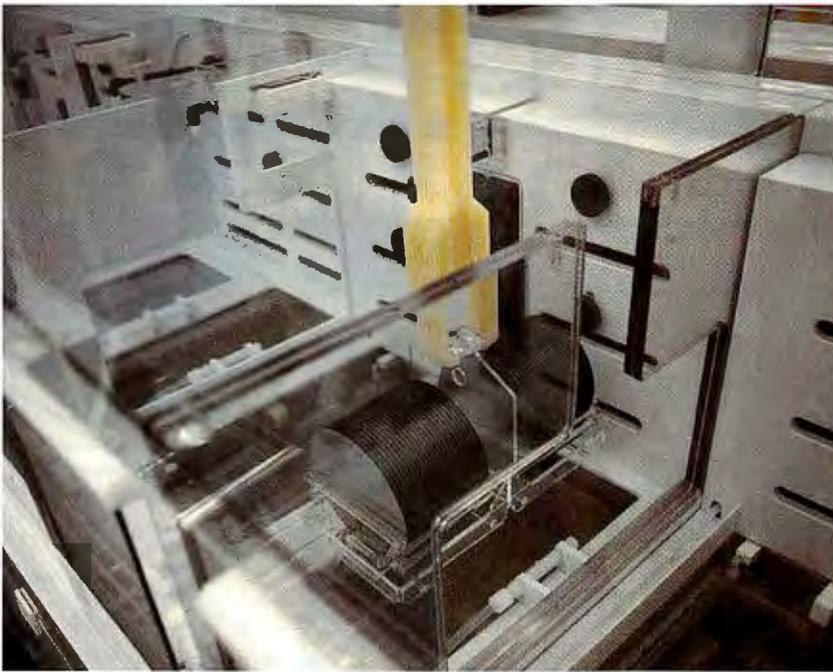
First steps

The fabrication process most commonly used today is CMOS (complementary metal oxide semiconductor). In CMOS, chip vendors design the processor logic so that it uses pairs of transistors. The logic uses only one transistor at a time to conserve power. These transistor pairs are

made of complementary materials, as shown in the figure "The Goal: CMOS Transistor Pair."

Today's processors use silicon because it is both plentiful and relatively cheap: Beach sand is made of pulverized silicon dioxide. Another advantage to silicon is that its oxide makes an excellent insulator, which simplifies the fabrication process. As the name semiconductor implies, silicon is neither a good conductor nor a good insulator. But by adding trace elements to silicon, you can change its electrical properties so that it becomes conductive. More on that in a moment.

The silicon used in the fabrication process comes from the wafer itself. The wafers are made by sawing slices from a silicon ingot grown under



Machines outnumber people: Robotics everywhere pick up and move wafers through the various processing stages.

ly distribute the photoresist across its surface. Next, the wafer is allowed to dry.

A device called a stepper projects the desired patterns onto the wafer. The patterns are called masks because they block areas on the wafer from exposure to light. The masks consist of glass plates with chromium patterns imprinted onto them, and are several times larger than the image projected onto the wafer. Using larger masks makes their defects easy to spot, which in turn reduces pattern defects on the wafer. A special lens reduces the patterns to the desired size.

A robotic arm picks up a wafer and shuttles it into the stepper, which is responsible for making the pattern exposures. It exposes the circuit pattern at one spot on the wafer, the lens steps to a new location, and repeats an exposure at this spot. This methodical stepping process packs as many processor patterns as possible onto one wafer. As mentioned earlier, laying these patterns onto the wafer must be done with great precision. Each processor requires many separate, precisely aligned patterns to build its working elements. The number of exposures varies depending on the complexity of the processor. However, one misaligned or blurred exposure can render the processor's circuits useless.

Fab 6 uses deep ultraviolet light to make the exposures on the photoresist. The funky yellow lighting that illuminates certain areas of the fab serves a purpose: This color's wavelength doesn't carry enough energy to trigger chemical reactions in the photoresist. This in turn simplifies handling of the wafers.

Where the light strikes the wafer, it causes chemical reactions that change the polymers (large molecules) in the photo-

cobalt, tungsten, or aluminum, are placed in a vacuum chamber. Ions bombard the metal target. Metal atoms dislodged from the target by this bombardment condense on the wafer's surface.

Step 3: Create Processor Circuits

However, it isn't enough simply to deposit layers of material on the wafer. To build the patterns that assemble the processor circuits, the fabrication process must be able to selectively apply material onto the wafer. This is accomplished with photolithography, a procedure that photographically transfers patterns

onto a surface for etching. This technique is similar to the photolithography traditionally used to etch the plates that print newspapers and magazines. However, to build a processor's microscopic features, the fab's photolithographic operation must be done with great precision and consistency.

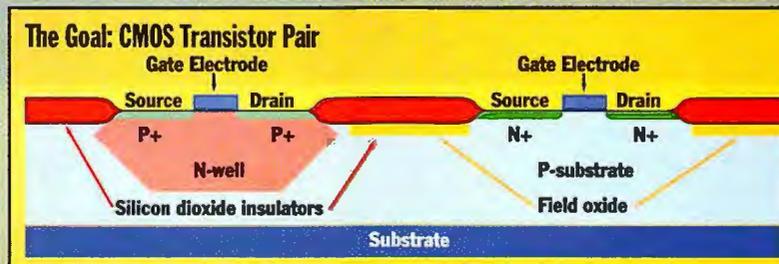
A machine applies a thin layer of photosensitive material (commonly called a photoresist) to the wafers. At this point, the wafer might have a layer of metal, silicon oxide, or doped silicon on it. A machine dispenses the photoresist as a liquid onto the wafer. The wafer is then rotated at several thousand RPM to even-

controlled conditions. The precision of this growth is such that each ingot, which is 6 to 8 inches in diameter and up to several feet long, is literally a giant crystal. One of the initial steps is to add a fine layer of silicon dioxide, called the field oxide, to the wafer surface. Next, workers add a photoresist to the surface. Later, an etching step removes sections of the field oxide. The desired trace elements are added to the exposed areas of silicon using the ion implantation, as shown in the figure "Starting Point: Photoresist for Arsenic Implantation."

Crystals with a charge

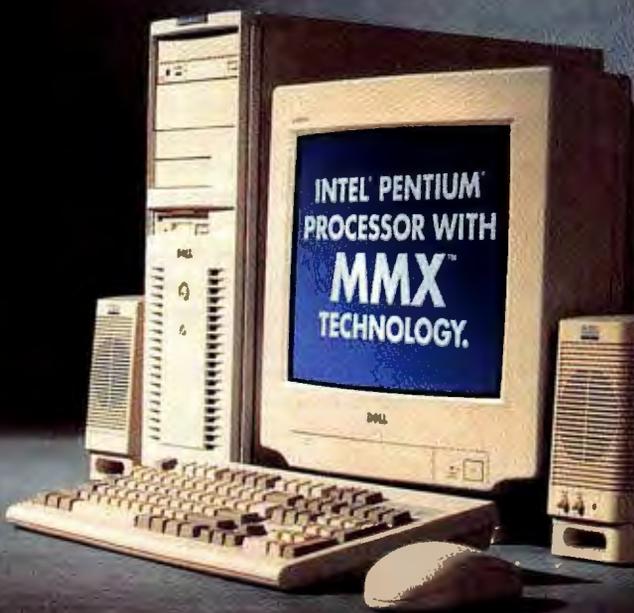
The trace elements, called dopants, establish the silicon's conductivity by placing charge carriers in the material's crystalline lattice. The addition of arsenic to the silicon creates a crystal with an electron surplus.

The extra electrons can migrate about and carry a current. Thus, the material is known as negative, or n-type material. Adding boron to the mix creates a crystal with an electron shortage, making it a positive, or p-type material. The latter



Starting Point: Photoresist for Arsenic Implantation."

VOTED THE BEST SERVICE AND THE LEAST LIKELY TO



DELL DIMENSION™ XPS Pro200n 200MHz PENTIUM® PRO PROCESSOR

- ★ **64MB EDO Memory with ECC**
 - 256KB Internal L2 Cache
- ★ **NEW 4.3GB Hard Drive (9.5ms)**
- ★ **20TD Trinitron® Monitor (19.0" v.i.s., 26dp, 1600 X 1200 max. res.)**
- Matrox Millennium 4MB WRAM Video Card
- NEW 12X EIDE CD-ROM Drive
- Sound Blaster 16 PnP Sound Card
- Altec ACS-290 Speakers with Subwoofer
- MS® Office 95 Pro with Bookshelf
- ★ **MS Office 97, Professional or Small Business Edition Upgrade Coupon***
- MS Windows NT® Workstation 4.0/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty¹ with 1 Year On-site² Service
- ★ **33.6 U.S. Robotics Telephony Modem, add \$149.**

\$3999

Business Lease³: \$144/Mo.
Order Code #500109

DELL DIMENSION XPS M200s 200MHz PENTIUM PROCESSOR WITH MMX™ TECHNOLOGY

- ★ **32MB SDRAM Memory**
 - 512KB Pipeline Burst Cache
 - 3.2GB Hard Drive (9.5ms)
 - 17LS Monitor (15.7" v.i.s.)
- ★ **Matrox Millennium 4MB WRAM Video Card**
- NEW 12X EIDE CD-ROM Drive
- AWE32 Wave Table Upgrade Card
- Altec ACS-290 Speakers with Subwoofer
- ★ **33.6 U.S. Robotics Telephony Modem**
- MS Office 95 Pro with Bookshelf
- ★ **MS Office 97, Professional or Small Business Edition Upgrade Coupon**
- FREE Norton/Visio Express Software Suite**
- MS Windows® 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty with 1 Year On-site Service

\$2899

Business Lease: \$107/Mo.
Order Code #500105



¹For a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P., One Dell Way, Round Rock, TX 78682. ²Business leasing arranged by Leasing Group, Inc. ³For a limited time (with qualifying purchase), receive a coupon for a free MS Office 97 upgrade (either Professional or Small Business Edition) on CD only (no documentation included) after release from Microsoft. Call for details. ⁴Norton/Visio Express Software Suite is available only on Dimension systems purchased with the combination of MS Office 95 and Microsoft Windows 95. Visio Express 4.0 is an OEM version and a subset of Visio 4.0. Software does not include documentation and may differ from retail version. ⁵On-site service provided by BarcTec Service Corporation. On-site service may not be available in certain remote locations. ⁶Prices and specifications valid in the U.S. only and subject to change without notice. The Intel Inside logo and Pentium are registered trademarks and MMX is a trademark of Intel Corporation. MS, Microsoft and Windows are registered trademarks of Microsoft Corporation. 3Com and EtherLink are registered trademarks of 3Com Corporation. Trinitron is a registered trademark of Sony Corporation. ©1997 Dell Computer Corporation. All rights reserved.

IN THE INDUSTRY. NEED IT.

DELL DIMENSION XPS M166s 166MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

- ★ 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- ★ 3.2GB Hard Drive (9.5ms)
- NEW 800HS Trinitron Monitor (13.7" v.i.s.)
- ★ Matrox Millennium 4MB WRAM Video Card
- NEW 12X EIDE CD-ROM Drive
- AWE32 Wave Table Upgrade Card
- Altec ACS-90 Speakers
- MS Office 95 Pro with Bookshelf
- ★ MS Office 97, Professional or Small Business Edition Upgrade Coupon
- FREE Norton/Visio Express Software Suite
- MS Windows 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty with 1 Year On-site Service
- ★ Upgrade to 64MB SDRAM, add \$275.

PICTURED SYSTEM

\$2399

Business Lease: \$89/Mo.
Order Code #500103

DELL DIMENSION P200v 200MHz PENTIUM PROCESSOR

- ★ 16MB SDRAM Memory
- 256KB Pipeline Burst Cache
- 2.1GB Hard Drive (12ms)
- ★ NEW 800HS Trinitron Monitor (13.7" v.i.s.)
- 64-bit PCI 2MB DRAM Video
- ★ NEW 12X EIDE CD-ROM Drive
- MS Windows 95/30 Days Free Support/Dell Mouse
- 3 Year Limited Warranty with 1 Year On-site Service
- ★ Upgrade to 32MB SDRAM, add \$139.
- ★ Upgrade to a 3.2GB Hard Drive (10.5ms), add \$79.
- ★ Upgrade to a 17LS Monitor (15.7" v.i.s.), add \$175.
- ★ 3Com® EtherLink® Interface Combo PCI Card, add \$135.
- ★ Upgrade to 512KB Pipeline Burst Cache, add \$25.

\$1999

Business Lease: \$74/Mo.
Order Code #500102



– PC WORLD, December, 1996 –

Buy a Dell® computer, and according to the latest PC World subscriber survey, you'll have fewer problems with it than you will with virtually any other major brand. And in the rare event you do have a problem, these readers went on to add that you still won't have a problem. Because you'll experience one of the shortest times to reach a support person, one of the swiftest resolutions of your problem and one of the highest customer satisfaction rates in the industry. By the way, this year's survey saw service and support dwindling away, with most other major computer makers being downgraded. Which should tell you something loud and clear about the competition. Apparently, the only way they know how to cut costs is to cut corners.

DELL®

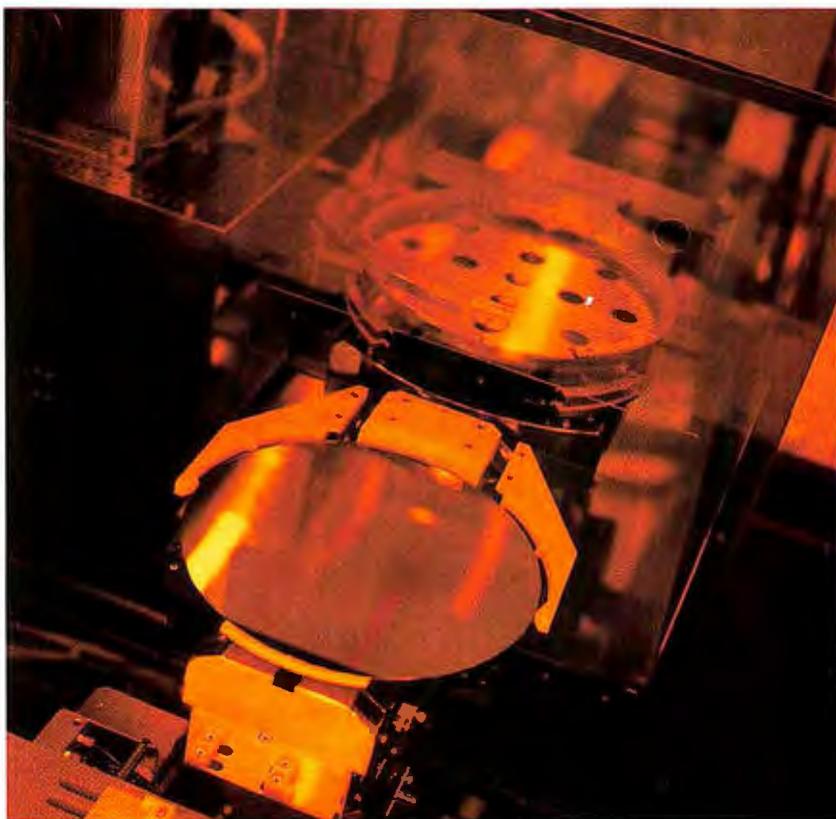
TO ORDER

800-225-4895

<http://www.dell.com/buydell>

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada, call 800-233-1589

Keycode #01187



A stepper projects patterns—called masks—onto wafers. These patterns help build the processor circuits.

resist to monomers (small molecules). While the polymer material is insoluble, the monomers are easily removed using solvents.

The monomers are then washed away, leaving a pattern of tough photoresist over other areas. This remaining layer lets the chip designers selectively implant certain materials, or selectively remove (etch) material from the surface. For example, a silicon layer might undergo

implantation so that it achieves the required conductive properties, while a metal layer might be etched to remove most of the material except where it makes electrical connections to other circuit elements.

Step 4: Perform Implanting or Etching

Although there are a number of ways to place doped silicon on the wafer, Fab 6

distinguishes itself from many other fab facilities because it uses ion implantation. This technique relies on an implantation unit—basically a vacuum chamber—that uses an electric field to accelerate ions of the desired material toward the wafer. When the ions strike the wafer's surface, they become embedded in the silicon, changing its electrical properties. Fab 6 uses arsenic to make negative (or n-type) regions on the wafer, and boron to make positive (or p-type) regions. Ion implantation allows the technicians to control the amount of ions within the doped regions on the wafer. This is done by limiting the size of the dose (determined by the number of ions launched at the wafer) and how far they penetrate the surface (determined by the voltage intensity).

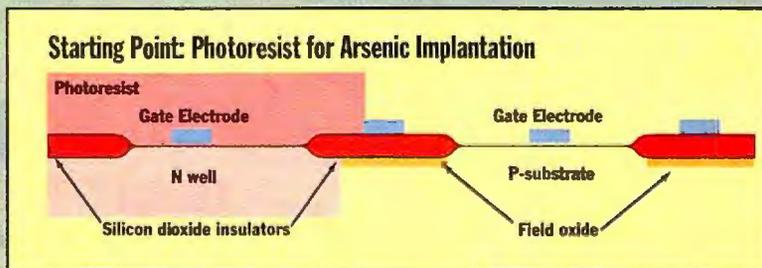
One advantage of ion implantation is that it can be performed near room temperature. This relatively low temperature prevents fine features already built on the wafer from blurring. By contrast, high-temperature implantation processes can cause fine structure to blur as features melt or diffuse into one another. The downside to ion implantation is that it dislocates the atoms at the wafer's surface. This can be corrected by a short exposure at high temperatures, in a process known as annealing. Ovens heat the wafers to around 1000 C for a few seconds; the wafers are then rapidly cooled. The annealing process allows the surface atoms to recrystallize into their proper orientation, while minimizing the possible detrimental effects of diffusion.

The etching operation removes material from the wafer. At Fab 6 robotic arms carry the wafers in a quartz rack, which immerses the wafers in an acid bath. The wafers are alternately dunked

material conducts because electrons can migrate between the positive vacancies (known as holes) in the lattice. These two types of material are necessary because they're used to build junctions that will selectively conduct when the proper voltage or current is applied. A transistor consists of several such junctions made of these dissimilar materials.

Bipolar transistors are made by sandwiching a p-type layer between two n-type layers (making an n-p-n transistor), or sandwiching an n-type layer between two p-layers

(making a p-n-p transistor). The sandwich layer, known as a gate, controls the flow of current through the device. The other layers are the source, where the current enters the device, and the drain, where the current exits. Note that we're using the term sandwich loosely here: As



you can see in the figures, the various layers are fabricated adjacent to one another. Normally the charge carriers are attracted to one another at the boundaries between the n- and p-type materials, and to the connections at the source and drain. This

RDC-2



Hear what you see.



Capture images
with sound



Capture images
in motion



multimedia digital camera



RDC-2 Digital
Camera with
optional flip-up
LCD monitor.

Easy to hold yet
small enough to
fit in your shirt
pocket.



- **High Resolution 768 x 576 Pixel Images** captured in 24-bit color utilizing a 410,000 pixel CCD.
- **2MB Built-in Memory** stores up to 38 images in economy mode.
- **PC Memory Card** support lets you store hundreds of images.
- **Dual Lens Design** utilizes a wide-angle 35mm and telephoto 55mm lens, as well as macro optics for close-up photography.
- **LCD Monitor** (optional) allows you to view images before and after you capture them.
- **Fully Automatic Features** like Autoflash, Autofocus, and Autoexposure make picture taking effortless.

Five ways to capture

High Resolution, Sharpness and Color Accuracy...

That's what you need to capture a quality image with a digital camera. The RDC-2's advanced design supports these requirements, as well as offering exciting features that let you go beyond just taking stills. Now you can bring your images to life by capturing the movements and sounds of your subjects.



Still Mode captures high res images in vivid 24-bit color. Exclusive macro capability lets you take pictures as close as 1cm away.

Document Mode utilizes a sharpening filter to capture razor-sharp images of text and graphics.



Still with Sound Mode allows you to take a picture while recording 10 seconds of digital sound.

Sound Mode uses the RDC-2's built-in microphone to record pure digital sound in 8-bit, 11kHz WAVE file format.



Continuous Shooting records the movements of your subject in 1 second intervals. Play back as *QuickTime* or *AVI* files. (Requires use of PC cards to transfer data to your computer.)

Visit us at:
www.ricohcp.com

RICOH®

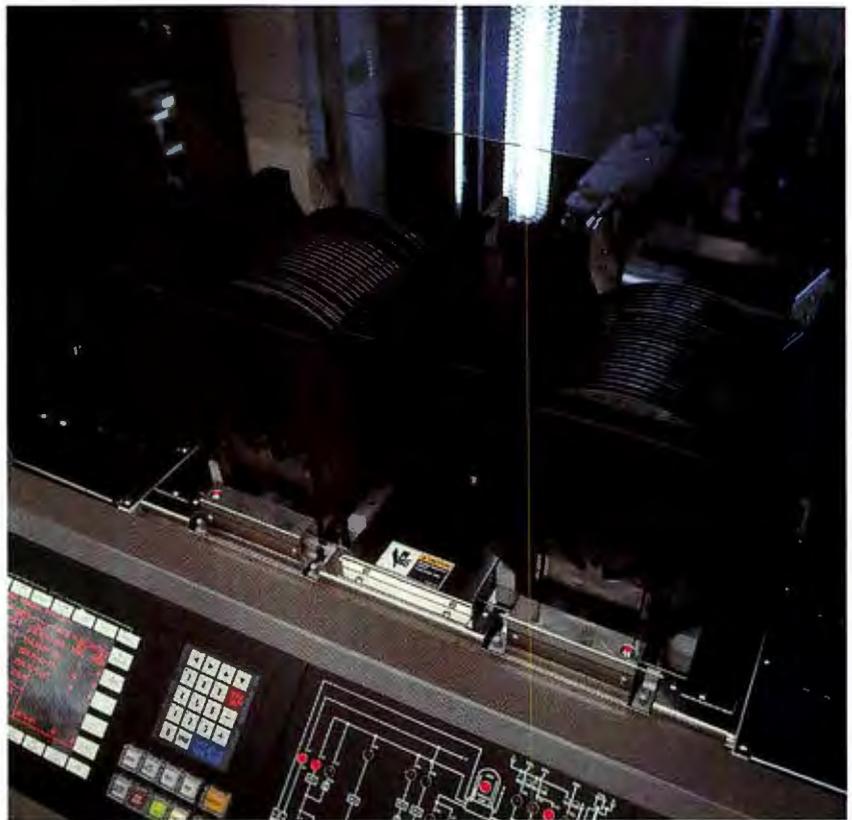
in baths of hydrochloric acid, hot distilled water, and hydrofluoric acid to remove the desired material. Vertical air flows carry the fumes away from the technicians and equipment.

When implantation or etching is complete, the wafers then move to a rinsing machine that applies a stripping solution to remove the remaining photoresist. The wafers are now ready to undergo a new round of treatments. Another layer of material is applied, and then the deposition photolithography, implantation, and etching operations modify this layer so that it forms a pattern that becomes yet another part of the processor's circuits.

Step 5: Finding Fault

The wafers are periodically inspected for defects that might have occurred during the etching process, and for any residual photoresist. An inspection machine automatically scans the wafers for these problems, and alerts technicians, who use high-powered microscopes to analyze trouble spots. Information on these defects is entered into the fab's on-line database. Statistical analysis of this data is done constantly to identify potential problems in any part of the manufacturing process.

Once all the layers are applied, the completed wafer is ready to undergo electrical checks. The first test is a parametric analysis, which is an overall assessment of the quality of the work done on the wafer. A testing machine inserts electrical probes onto test circuits placed in the scribe lanes adjacent to each processor. The purpose of the scribe lane is to provide an area where the wafer is cut to free the individual processors.



An implantation unit uses an electric field to embed trace elements in silicon and change its electrical properties.

This valuable real estate also serves double-duty by holding the parametric test circuits. The test circuits consist of low-density transistors (there are only hundreds of them occupying an area that normally holds millions of transistors), which undergo a set of electrical tests. If the wafer passes the parametric tests, the overall quality of the wafer's manufacture is considered good, and it goes on for more extensive testing. If the

wafer fails the test, there's no salvation—technicians scrap it.

The next set of electrical tests checks the integrity of each processor on the wafer. This is called the probe test, because the test machine places tiny sets of probes onto the processor. One set of probes injects signals into it, and other probes monitor the resulting output signals generated by the processor. A processor that fails these tests is marked by

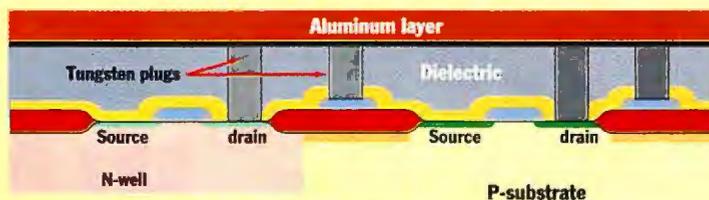
means that no current flows through the transistor. If you apply a current of the proper polarity to the gate, the standoff between the charge carriers disappears and current flows through the transistor. A transistor thus acts as a valve or switch in a digital circuit.

Most processor circuits are made of field-effect transistors (FETs). In this design, the gate material has an insulated electrode attached to it. Applying the proper voltage (not current) to this electrode creates an electrical field that arranges the charge carriers in the

gate material so that a temporary conductive channel appears between the source and drain electrodes, and current flows through the transistor, **CMOS Pairs**

CMOS designs use complementary pairs of FET transistors. The p-channel FET is made in a

Next Step: Aluminum Deposition Becomes the First Metal Layer



large well of n-type material implanted into the wafer. The n-channel FET uses the doped wafer substrate itself to make the gate channel. Many successive steps of exposures, etchings, and implantations are



Together
for the first time
anywhere.

Introducing (drumroll)

Inferno™ networking software...
a new Bell Labs innovation. First operating system that lets all kinds of devices chat or share info with each other over any network (Internet, telecommunications, LANS, et al). Now video game can talk to computer; cell phone can access e-mail; voice mail via TV, etc. (Really) Download Inferno from Lucent home page today – develop apps a.s.a.p. Could change the way you work – all together.

Lucent Technologies
Bell Labs Innovations

600 Mountain Avenue
Murray Hill, NJ 07974-0636
www.lucent.com/inferno
1-888-4-Lucent



We make the things that make communications work.™

the test apparatus with an ink dot. Subsequent testing usually identifies approximately 10 percent of the processors on the wafer as defective.

Step 6: Assemble Separate Dies

A laser beam slices through the wafer's scribe lanes, carving it up into individual slips of silicon, or dies. Each die has a single processor on it. Defective dies get discarded; viable processor dies move to a chip carrier. Another machine connects aluminum wires that attach the die to the carrier's signal pins. The carrier is sealed in an atmosphere that consists of nitrogen, because this inert gas can reduce the effects of oxidation within the chip carrier.

The processors undergo a final battery of electrical checks that is identical to the probe test. Next, the processors are tested at a variety of clock speeds. Slight variations in the fabrication process can subtly affect the quality of the processor's internal workings. This is why some processors begin to malfunction at higher clock frequencies than others. Such processors work perfectly well at lower clock speeds, and are thus sold with a lower clock rating. Processors that function at higher frequencies are sold at the higher clock rating. (This is also a warning to



Rigorous testing, using machines and human inspection, finds defects in about 10 percent of the processors produced at Fab 6.

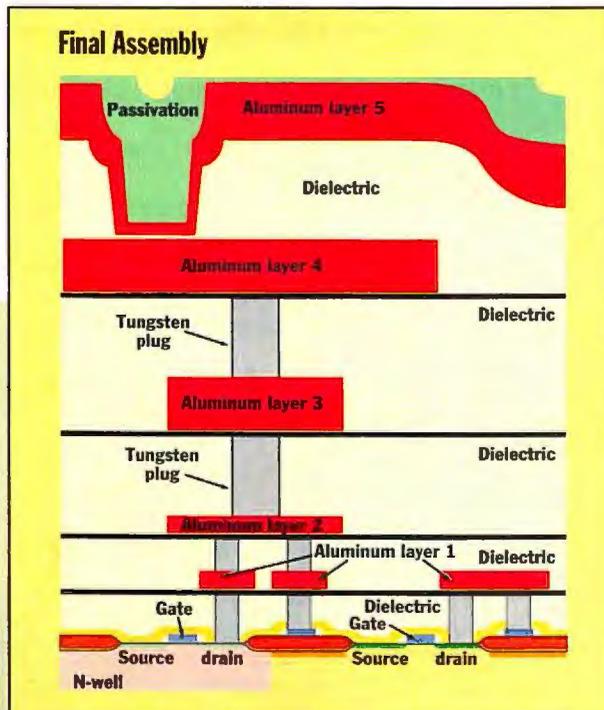
those enterprising hardware hackers who ratchet up the clock speed of their desktop computers: the processor is probably operating out of its tolerances and will cause errors.)

The operating costs of such a complex chip foundry require that it operate continuously. The entire fabrication process is a living thing, in that the workers are always applying careful adjustments to the various manufacturing operations

described here. These adjustments help reduce defects, and so improve the yield of the number of usable processors per wafer. The improved yields lower the overall cost of making the processors, which means more affordable and more powerful systems for the end user. **E**

Editor's Note: The author wishes to thank Digital Semiconductor's Fab 6 for its assistance in making this article possible.

Tom Thompson is a BYTE senior technical editor at large, and has a BSEE degree from the University of Memphis, TN. He can be reached at tom_thompson@bix.com.



required before the CMOS pair of transistor are fully assembled.

Now that the transistors are made, they must be connected together into useful circuits. More processing steps add tungsten plugs that establish electrical connections to the transistor's sources, gates, and drains. Then fab workers deposit a layer of aluminum onto the wafer, as shown in the figure "Next Step: Aluminum Becomes the First Metal Layer." Another etching step strips away most of the aluminum, except for specific connections between transistors.

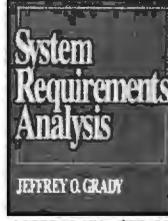
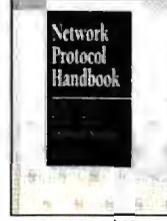
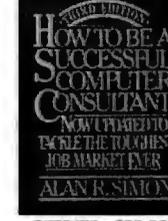
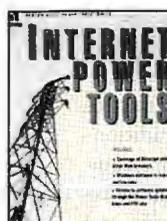
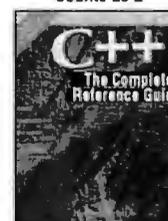
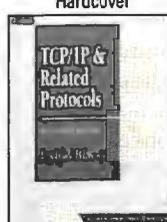
Typically, an insulating dielectric is placed over the first aluminum layer, and then more exposures, metal deposits, and etchings build successive aluminum interconnection layers, as shown in "Final Assembly." The various layers of aluminum wire all the transistors together into adders, multipliers, bus interfaces, instruction decoder, and other logic units that make up the processor.

4 Books For Only \$4.95

plus 1 book FREE upon prepayment

when you join the **Computer Professionals' Book Society®**

Values to \$249.95

| | | | | | | |
|---|--|--|---|---|--|---|
|  1575472 \$27.95 |  0296898 \$24.95 |  0239940-XX \$59.95 Hardcover/Counts as 2 |  0433003 \$45.00 Hardcover |  0464618 \$49.50 Counts as 2 |  0514879 \$34.95 |  0576173 \$30.00 Hardcover |
|  0203466-XX \$45.00 Hardcover/Counts as 2 |  8819695 \$27.95 |  8820251 \$24.95 |  8820812 \$29.95 |  8820901 \$27.95 |  8821495-XX \$29.95 Counts as 2 |  9117864 \$45.00 Hardcover |
|  882138X \$32.95 |  912190X-XX \$65.00 Hardcover/Counts as 2 |  9119549 \$39.95 |  5870339 \$40.00 Hardcover |  0305617 \$55.00 |  8821231 \$34.95 |  9120628 \$39.95 |
|  9120989-XX \$69.95 Hardcover/Counts as 2 |  8821428 \$29.95 |  5872757 \$49.99 |  0055602 \$50.00 |  8821991 \$27.95 |  0633010 \$60.00 |  9121101 \$44.95 |

As a member of the Computer Professionals' Book Society... you'll enjoy receiving Society bulletins every 3-4 weeks containing exciting offers on the latest books in the field at savings of up to 50% off of regular publishers' prices. If you want the Main Selection, do nothing and it will be shipped automatically. If you want another book, or no book at all, simply return the reply form to us by the date specified. You'll have at least 10 days to decide. If you ever receive a book you don't want due to late delivery of the bulletin, you can return it at our expense. Plus you'll be eligible for FREE books through our Bonus Book Program. Your only obligation is to purchase 3 more books during the next 2 years, after which you may cancel your membership at any time.

If you select a book that counts as 2 choices, write the book number in one box and XX in the next. All books are softcover unless otherwise noted. Publishers' prices shown. A shipping/handling charge and sales tax will be added to all orders.

If coupon is missing, write to:
Computer Professionals' Book Society
A Division of The McGraw-Hill Companies
P.O. Box 549
Blacklick, OH 43004-9918

Computer Professionals' Book Society

A Division of The McGraw-Hill Companies
P.O. Box 549, Blacklick, OH 43004-9918

YES! Rush me the books indicated below for just \$4.95 (plus shipping/handling & sales tax). Enroll me as a member of the Computer Professionals' Book Society according to the terms outlined in this ad. If not satisfied, I may return the books within 10 days for a full refund and my membership will be cancelled. I agree to purchase just 3 more selections at regular Society prices during the next 2 years and may resign anytime thereafter.

Code #'s of my books for \$4.95

| | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|

If you order a book that counts as 2 choices, write the book number in one box and XX in the next.

BILL ME (FREE book not available with this payment option.) Charge my: MC Am.Exp. VISA Discover

Check or Money Order enclosed made payable to: The McGraw-Hill Companies

SPECIAL OFFER! Prepay you order by check, money order, or credit card and receive a 6th book FREE.

YES! I want the FREE BOOK indicated to the right. my Introductory payment of \$4.95 plus \$4.95 S&H and applicable sales tax is enclosed.

CODE # of my FREE BOOK

| | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|

Name _____

Address/Apt.# _____

City _____ State _____

Zip _____ Phone _____

Offer valid for new members only, subject to acceptance by CPBS. U.S. orders are shipped 4th Class Book Post. Canada must remit in U.S. funds drawn on U.S. banks. Applicants outside the U.S. and Canada will receive special ordering instructions. A shipping/handling charge & sales tax will be added to all orders. ©1996 CPBS

Phone: 1-814-759-3868 (8:30 am to 5:00 pm EST Monday-Friday) • Fax: 1-614-759-3749 (24 hours a day, 7 days a week) BYP297C

CTI Matures

The "integration" component of CTI still isn't easy, but there's more help than ever for getting computers and telephones to work together efficiently.

Computers and telephones are two fundamentally different technologies, yet they have something in common: When they work together, we work more efficiently in applications that hinge on customer service and timely information. Unfortunately, integrating computers and telephones can seem about as easy as herding butterflies.

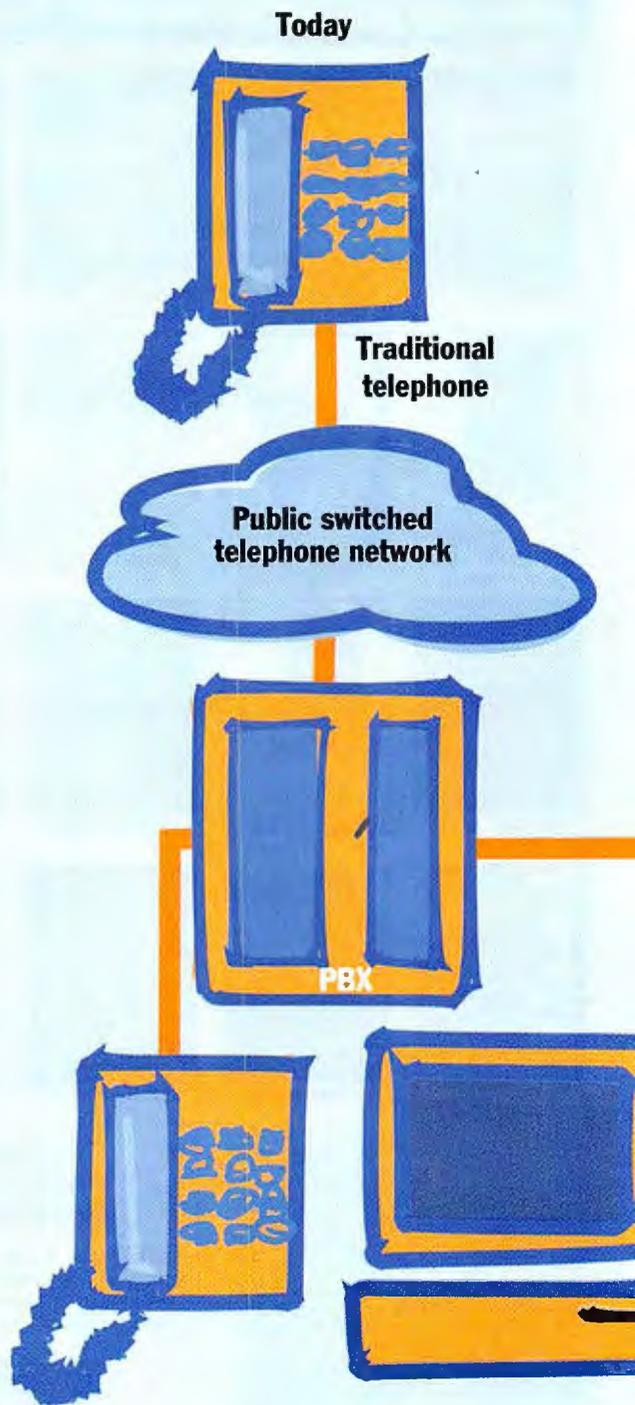
For this reason, some companies are only beginning to take advantage of computer telephony integration (CTI). Traditionally, call-center operators have benefited most from merging computers and telephones. However, CTI also makes possible fax-back systems, interactive voice-response implementations, and a number of specialized vertical applications.

Fortunately, the hardware, software, and integration techniques for CTI are maturing. For example, special-purpose add-in boards let you add PBX services inside a CTI server. The consolidation of call-switching and network-server functions makes the implementation and maintenance of CTI applications easier. In some cases, including large-scale call centers, you may need a more elaborate architecture with a stand-alone CTI server connected to a PBX and a database on a mainframe or distributed across a number of servers. More mature hardware and connection standards help these implementations, too. We asked a veteran CTI systems integrator to outline the basic components of a CTI implementation and explain how to make the right choices. His report, "CTI, Piece by Piece," begins on page 85.

Once you have the hardware in place, you'll need to develop end-user applications. Depending on the programming talents of your development team and the project's deadline, procedural languages, graphical applications-development environments, telephony components, and visual-programming tools should give you the power you need. "Tools for Telephony Apps," on page 91, describes where each of these alternatives shines or runs out of steam. We also asked two developers of CTI systems—one who chose to program in C++; the other who used visual-programming tools—to tell us how they made their development decisions. Their perspectives can help you focus your choices when it's time to develop your CTI application.

With new hardware and a wealth of development tools, CTI is easier, but still one of the trickiest integration tasks we face. At least the butterflies are now fluttering in the same direction.

—Alan Joch



CTI, Piece by Piece . . . 85

Stitching together a basic CTI system is still tricky. Here's help around the rough spots.

Closer Ties

Traditional telephones, with caller ID, are still an essential component of computer telephony integration (CTI), but a new class of telephone/computers that include the Java run-time environment will be launched in CTI applications this year.

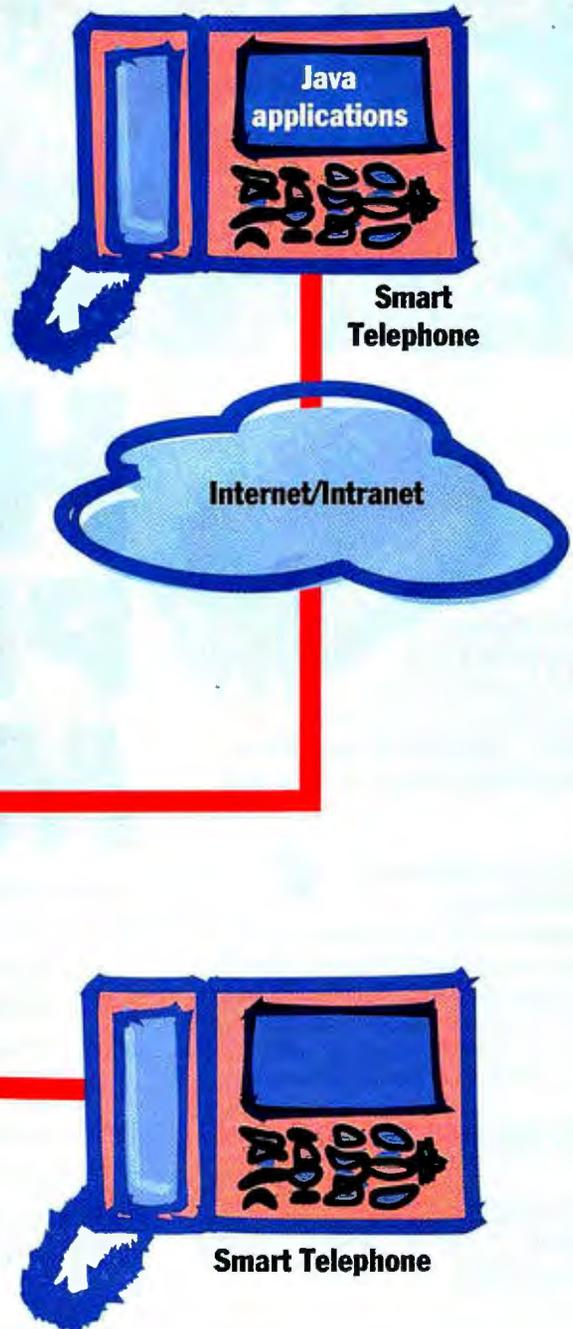
Public telephone networks aren't the only platforms for communications. The Internet will play a larger role in CTI if the new generation of smart phones becomes widely used.

Telephone-switching functions between PBXes and LAN servers are becoming more tightly integrated. In some cases, companies can centralize both functions within a single server.



CTI applications are becoming more varied, ranging from large-scale call centers to interactive voice-response implementations, fax-back services, and systems that use e-mail to send data to customers across the Internet. A wide range of development tools now support these efforts.

Coming Soon



Tools for Telephony Apps . . . 91

There's a telephony development tool for almost any need or skill level.

MORE DEVELOPERS PROTECT.



HASP Packs More Into Less.

Based on a full-custom ASIC utilizing 2500-gate, 1.5-micron E² technology, HASP packs the most advanced protection into the smallest key in the world.

HASP[®] PROTECTS MORE.

NSTL Study Rates HASP No. 1!



A recent test conducted by the National Software Testing Labs, the world's foremost independent lab, compared the flagship products of leading software protection vendors.* The result? HASP was rated the clear overall winner - and number one in all the major comparison categories.

NSTL TEST RESULTS, OCTOBER 1995 †

| Scoring Category | Aladdin HASP | Rainbow Sentinel |
|----------------------|--------------|------------------|
| Security | 9.3 | 6.3 |
| Ease of Learning | 9.1 | 7.1 |
| Ease of Use | 8.3 | 7.2 |
| Versatility/Features | 10 | 8.7 |
| Compatibility | 6.7 | 6.5 |
| Speed of API Calls | 0.9 | 1.2 |
| Final Score | 8.5 | 6.5 |

*For a full copy of the NSTL report, contact your local HASP distributor.

These days, more and more developers are choosing to protect their software against piracy. They're protecting more products, on more platforms, with better protection – and selling more as a result.

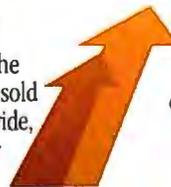
And more of these developers are protecting with HASP. Why? Because HASP offers more security, more reliability and more features than any other product on the market.

HASP supports the most advanced platforms, including all Windows 32/16-bit environments, OS/2, DOS, Mac, Power Mac, NEC, UNIX and LANs.

To learn more about how you can protect better – and sell more – call now to order your HASP Developer's Kit.

Grow With Aladdin!

The fastest growing company in the industry, with over 4 million keys sold to 20 thousand developers worldwide, Aladdin is setting the standard for software security today.



Circle 130 on Inquiry Card (RESELLERS: 131).

1-800-223-4277

www.aks.com

ALADDIN[™]

The Professional's Choice

North America Aladdin Knowledge Systems Inc. Tel: (800) 223 4277, 212-564 5678, Fax: 212-564 3377, E-mail: hasp.sales@us.aks.com
Int'l Office Aladdin Knowledge Systems Ltd. Tel: +972-3-636 2222, Fax: +972-3-537 5796, E-mail: hasp.sales@aks.com
Germany FAST Software Security AG Tel: +49 89 89 42 21-37, Fax: +49 89 89 42 21-40, E-mail: info@fast-ag.de
United Kingdom Aladdin Knowledge Systems UK Ltd. Tel: +44 1753-622266, Fax: +44 1753-622262, E-mail: sales@aldn.co.uk
Japan Aladdin Japan Co., Ltd. Tel: +81 426-60 7191, Fax: +81 426-60 7194, E-mail: sales@aladdin.co.jp
Benelux Aladdin Software Security Benelux B.V. Tel: +31 24-641 9777, Fax: +31 24-645 1981, E-mail: 100526.1356@compuserve.com

Aladdin Russia 095 9230588 ■ Australia Conlab 03 98985685 ■ Chile Macologica 02 7350341 ■ China Shanghai LRI 021 64377828 ■ Czech Atlas 02 766085 ■ Denmark Berendsen 039 577316 ■ Egypt Zenelder 02 3604632 ■ Finland ID Systems 0 8703520 ■ France 1 40859885 ■ Greece Unibrain 01 6756320 ■ Hong Kong Hastings 02 5484629 ■ India Sokuton 011 2148254 ■ Italy Partner Data 02 2614738C ■ Korea Dae-A 02 8464481 ■ Mexico SSoft 5 2087472 ■ New Zealand Training 04 5666014 ■ Poland Systemer 061 480273 ■ Portugal Futurmatca 01 4116269 ■ Romania Ro Interactive 064 140283 ■ Singapore ITR 065 5666788 ■ South Africa D Le Roux 011 8864704 ■ Spain PC Hardware 03 4493193 ■ Switzerland Oppag 061 7189222 ■ Taiwan Tecco 02 5559676 ■ Turkey Makrobeta 0312 4670635 ■ Yugoslavia Asys 021 623920

© Aladdin Knowledge Systems Ltd. 1985-1995. (12) 92 HASP[®] is a registered trademark of Aladdin Knowledge Systems Ltd. All other product names are trademarks of their respective owners. Mac & the Mac OS logo are trademarks of Apple Computer, Inc., used under license. NSTL makes no recommendation or endorsement of any product. †The NSTL report was commissioned by

Stitching together a basic CTI system is still tricky. Here's help around the rough spots. By John Silling

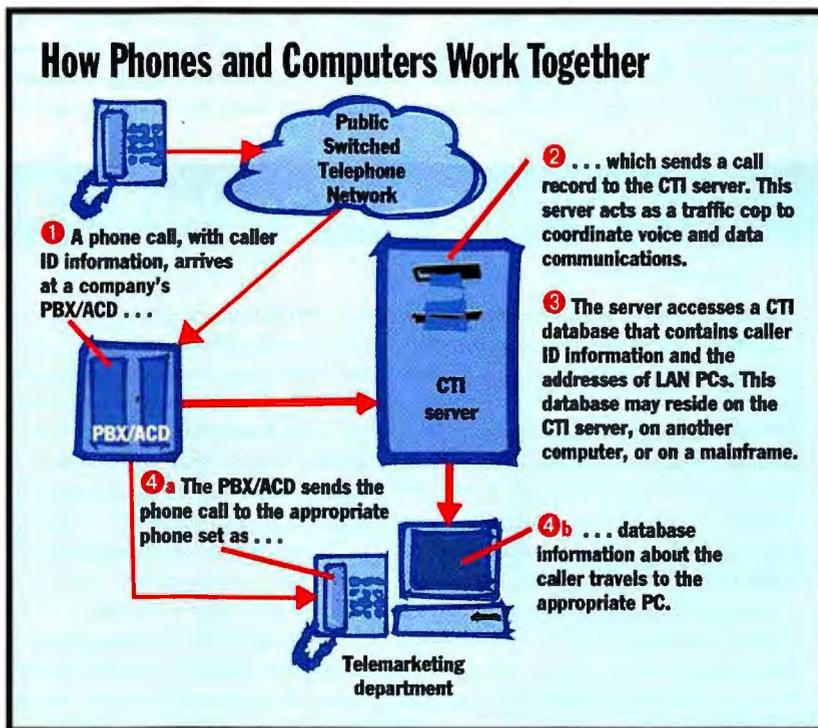
CTI, Piece by Piece

If you hear computer telephony integration (CTI) and killer application in the same sentence, you'll probably think of call centers. The ability to have an incoming phone call and an associated data file arrive almost simultaneously at someone's desk can improve customer service. And if you implement the system correctly, it also can reduce communications costs for your company.

However, call centers are only the tip of the CTI iceberg. The merging of computers and communications means you can fax follow-up information to a customer, schedule call-back times, send sales quotes via the Internet, and transfer calls—voice connection and data screen—to someone else in your company. CTI also underlies many ingenious vertical-market applications, like a health-care system where cardiac patients can hold a telephone to their chests and relay electrocardiogram data to distant telephony servers (see the text box "Visual Tools to the Rescue" on page 92).

Unfortunately, launching a CTI implementation still isn't easy. For example, most of the savings in communications costs derived from CTI can be found at the beginning of the call, during the call setup. However, the setup also is the point where many companies face their first CTI disappointment. A poorly designed implementation can actually increase the time it takes to answer and process incoming calls.

Complications arise because CTI still requires you to integrate fundamentally different types of computer and communications systems and technologies. Some integration help comes as APIs such as Telephony Server API (TSAPI), Telephony API (TAPI), and Java Telephony API (JTAPI) evolve. Also, automatic call distributor (ACD) and PBX vendors are opening up their system architectures to development tools that support industry standards. But to achieve the promise of reduced costs and to embrace advanced



The CTI server is typically the linchpin that coordinates sending phone calls and data files to a target desktop.

CTI capabilities, you need to understand the basic structure of a CTI implementation. Here's an overview.

The Basics

The first step in developing a basic CTI application is to add automatic number identification (ANI) service to incoming calls from your telephone company. ANI attaches caller ID with the voice call as it's being sent to your ACD or PBX. Phone companies typically charge you for the basic ANI service, then add an additional cost for each call. Note that the launch of a CTI project is a great time for you to review your relationship with your telephone company. At the least, make sure that yours bills each call in 15-second increments. Some customers are still being billed in 1-minute increments, which adds to the cost of the CTI appli-

cation and other telephone activities.

When the call arrives at your company, your ACD or PBX strips off the ANI data, combines it with an internal phone extension, and sends the caller information to a CTI server. The CTI server compares the caller ID and phone extension with its database to find the right PC. Next, the CTI server generates a data record and sends it to a customer database that may reside within the CTI server, on another computer at the same location, or even on a mainframe host system in another geographical area. This data record requests that the customer information associated with the caller's number goes to a specific PC in the company—a telemarketing representative's, for example.

CTI servers—the traffic cops that direct voice and data to the right desktops—traditionally have been Unix boxes because

of that platform's scalability and reliability. However, a new generation of Windows NT servers is gaining ground thanks to economical hardware costs and steady increases in the number of CTI applications that are being developed or ported to that platform. The next version of Microsoft's TAPI may provide better coordination between Windows NT and TAPI clients (see the text box "Building Bridges with TAPI and TSAPI" below).

You can team a CTI server with an ACD or PBX. In this way, you preserve your investment in existing telecommunica-

tions hardware, while adding the CTI capabilities you need. Alternatively, you can install multifunction servers in place of PBXes, thanks to chips from companies such as Dialogic and Mitel that can perform ACD/PBX-like switching tasks—sending incoming calls to an interactive voice-response (IVR) board or to a person's desktop, for example. You will need to install the proper telephony-interface cards to connect the CTI server to the phone network and to the internal phone system. The CTI server's plug-in boards handle such chores as IVR, voice mail, and

fax on demand. Board vendors also are merging switching functions and telephony capabilities, such as IVR, onto single boards, thereby reducing the number of add-in boards and integration woes that CTI engineers need to contend with.

Another alternative is to use an ACD in lieu of a CTI server. Aspect Telecommunications, for example, can support CTI functionality directly in its ACD. The ACD acts like a transaction link server, where the ACD system itself takes on the role of the CTI server and provides routing information to a host system. This offers a

Building Bridges with TAPI and TSAPI

Your computer network and your phone network were not designed to work together. You can link the two systems at the application level, but first you need a common interface with which to build the applications. The two most significant of these interfaces are Telephony API (TAPI) and Telephony Server API (TSAPI). Both perform essentially the same function—they enable the construction of PC-based telephony applications that operate independently of the telephone network. Both are independent of the method of connection—direct serial link, add-in board, voice server, or switch-to-host link—between computer and phone system. (See the table for a comparison of features.)

They attain that independence by abstracting the hardware layer, thus sidestepping the need to write code specific to each proprietary switch (and there are many) while taking advantage of each system's unique capabilities. This pleases developers, but it also allows customers to keep their existing equipment. And both provide a means for extending the specification. Beyond these points, however, each takes a different approach.

TAPI

Microsoft and Intel were the primary developers of the originally client-based TAPI. TAPI 2.0, however, is built into both the Windows NT Server 4.0 and the Windows NT Workstation 4.0, which allows the OS to function as either a telephony client or server. (Windows 95 currently has built-in support for TAPI 1.4 applications, which are compatible with TAPI 2.0.)

In practice, TAPI 2.0 is focused on the desktop—a PC and a phone. That is, TAPI assumes

the desktop to be one end point of each call. It preserves the ability to do third-party call control (calling from one desktop on behalf of another). The specification allows for several telephony applications to run simultaneously—over either a single or multiple phone lines—on a client or server PC. It provides a means to distinguish different media streams (data, voice, fax) and route calls to the appropriate application or device. Incoming faxes, for example, go to the fax application or machine.

TAPI is part of the Windows Open Services Architecture (WOSA). Like other WOSA services, such as those for printing or display, TAPI has two interfaces. The first is the API for developers writing the software. The second is the service provider interface, which provides a means of connection to a specific device—in TAPI's case, the telephone network. With TAPI 2.0, you can build applications for Public

Switched Telephone Network (PSTN), ISDN, PBX, and IP networks. Want your applications to reach out over the Internet? TAPI can handle that, too. It essentially sees the Internet as just another service provider. Other TAPI features include support for Unicode, ActiveX controls, and Intel's universal serial bus (USB), a 12-Mbps port that can connect up to 127 devices to a single PC.

Microsoft has announced several planned enhancements for TAPI 2.0. They include a remote-service provider, intended to speed development of client/server telephony applications; remote administrative tools to aid with client/server configuration issues and reports; and Windows Telephony Service extensions for client access. (The company expects these features to appear in the next beta version of Memphis. At about the same time, Windows 95 will gain TAPI 2.0 support.) TAPI is closed:

TAPI vs. TSAPI

| | TAPI 2.0 | TSAPI |
|----------------------------|-------------------------------------|--------------------------------|
| Server- or client-based | Both | Server |
| Required server | Windows NT | NetWare |
| Supported OSes | Windows NT, Windows 95 ¹ | Windows (all), Unix, Mac, OS/2 |
| 32-bit support | ✓ | ✓ |
| 16-bit support | ✓ ² | ✓ |
| Call-center support | ✓ | ✓ |
| High-speed bus support | USB | N/A ³ |
| Third-party call support | ✓ | ✓ |
| Media stream routing | ✓ | ✓ |
| Connection types supported | ISDN, PBX, PSTN, IP | PBX, Centrex |
| Extensible | ✓ | ✓ |

¹ Release to coincide with next beta release of Memphis.

² Applications must be based on Win 16 and be fully TAPI 1.3-compliant.

³ Because TSAPI uses only the server model, bus support on the desktop is irrelevant.

✓ = yes

cost-effective way to generate a basic screen-pop CTI application.

However, a transaction-link server works only if the CTI application does not need a front end to the host system database. A CTI server can program front-end information to rectify shortcomings in a host system's database. This front-end service is a benefit if a customer's calling-number is missing from the host system's database or in a cellular operation where the customer may be calling from a number of different phones. A front-end CTI server database can correct these

shortcomings in the host system without your having to rewrite the host system's application.

In addition, if your CTI application needs to access a number of host systems to supply the first data screen, preloading the CTI server database will provide a single GUI even if your CTI application connects to a variety of hosts, such as a 3270, 5250, or telnet-supporting system.

Anyway you look at it, front-end loading the CTI server is a much better alternative than either rewriting the host system's database or trying to synchronize

several host systems. Additionally, you can modify the front-end database in the CTI server with simple additions, modifications, and deletions as changes to the host system take effect.

What's Inside

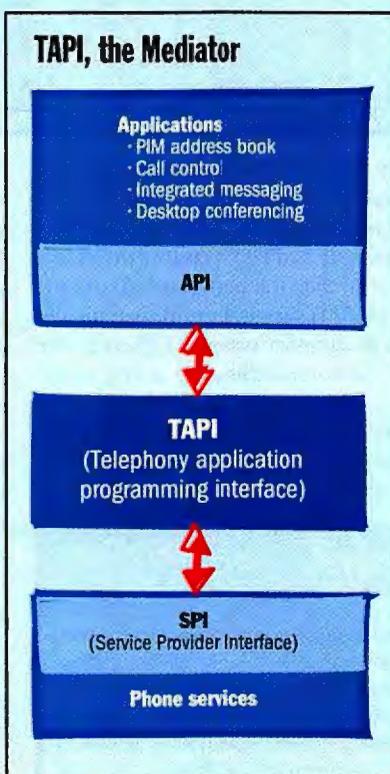
The processing power you need for your CTI server depends on the size of your application. Some companies can fulfill their server needs with inexpensive 486-based systems (see "When C++ Is Right" on page 93). Whatever processor you choose, take advantage of today's

Microsoft controls it, which makes developers of telephony products nervous. Microsoft claims that since many other companies (more than 40) have contributed to the TAPI specification, it is effectively industry-defined and, therefore, open. However, where independent organizations define and approve other industry standards, Microsoft remains the final arbiter of what TAPI is.

TSAPI

Server-based TSAPI, developed by Novell and AT&T, is designed to integrate PBX or Centrex phone systems with NetWare networks. The only physical link in the system is between the NetWare file server and the phone network. Applications built with TSAPI have a logical link between the PC and the desktop phone. You can control calls through the applications from either end of the connection or hand off that control to a third party. A server telephony model also eliminates the need for additional hardware to connect desktop PC to phone. This can save a lot of money in a large organization, but there is a trade-off. Because there's no physical connection between the PC and the phone, TSAPI applications cannot identify different media streams as TAPI can. Thus, with TSAPI, you cannot automatically route a fax to a fax application, for example.

The TSAPI specification has wide industry support, especially among PBX and Centrex vendors, virtually all of which offer NetWare drivers for their systems. Just as important, TSAPI supports all the major OSes, including Windows (all versions), the Mac OS, OS/2, and Unix. This, obviously, appeals to companies building cross-platform telephony applications.



TAPI provides hooks into applications and communications systems.

Unlike Microsoft with TAPI, Novell and AT&T have handed over the TSAPI specification to the European Computer Manufacturers Association (ECMA), which developed the Computer-Supported Telecommunication Applications (CSTA) standard on which TSAPI is based. ECMA is currently working on Phase II of the CSTA specification, due to roll out some-

time this spring. Slated improvements to TSAPI include access to voice services, so that you can perform all functions of your phone system (e.g., play or record a message) from within a TSAPI application. Phase II will also allow TSAPI applications to transfer data with calls, so that, for example, help-desk personnel can take information from a customer and transfer that data and customer to another person. In addition, Novell is working with Sun Microsystems to support its initiative for JTAPI, the API for building Java-based telephony applications.

Pros and Cons

TAPI is by far the more popular interface for telephony applications. For many companies, its tight integration with Windows is a plus, but more important is the fact that both client and server components come bundled with the OS. Novell charges \$26,995 for a 250-seat TSAPI implementation (including a NetWare run-time module). For businesses with NT-based networks, TAPI is a no-brainer for a server-based telephony model. It also makes sense for small companies that tend to use a direct connection between the PC and phone.

Thanks to its multiplatform support, TSAPI is better suited for more diverse environments running on a NetWare backbone. And despite its cost, TSAPI actually is cheaper to implement in non-Windows NT environments. The alternative there is client-based TAPI 1.3, which requires an add-in board on each PC.

Michael Nadeau is a freelance author who writes extensively about communications, the Internet, and storage technologies. You can contact him at m_nadeau@conknet.com. editors@bix.com.

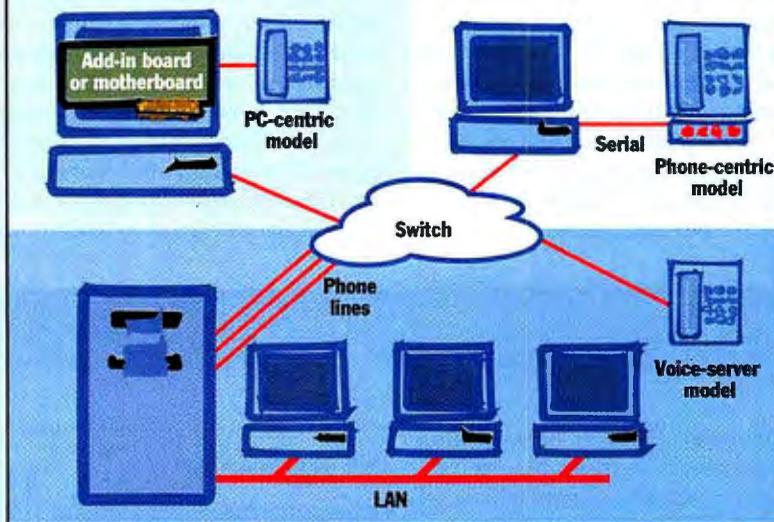
Link PCs to Phone Networks

You can connect a PC to a phone system in one of four basic ways. The phone-centric model requires an external adapter or telephone that is connected through the PC's serial port. It is easy to configure, but could be limited in terms of how much information and control it supports from the PC. In the PC-centric model, the phone line terminates on a card in the PC or on the motherboard itself. This model maximizes the information and control delivered to the PC.

The switch-to-host model establishes a logical connection via the LAN between the PC and phone (see the figure on page 85).

The voice-server model uses ordinary lines between the server and the PBX or key system. This model allows the routing of information to the server via the LAN and then transmission over the phone network. —M.N.

Alternative Connections



low costs for RAM and disk-storage capacity, especially if the CTI server will act as a front end to a host system. The rule of thumb is to install the maximum amount of RAM the system can handle and buy at least a 5-GB hard drive. The last thing you want is to take down a CTI server to upgrade RAM and storage capacity when each is so cheap to install at the beginning. For reliability, many CTI applications require a RAID subsystem or a redundant CTI server that can automat-

ically step in if the primary server fails.

Several methods are available to connect your CTI server to your ACD or PBX. Some ACD and PBX vendors provide a direct connection between ACD or PBX and the CTI server, but this is typically with proprietary systems. Others prefer that you connect the ACD or PBX to the CTI server using a LAN and TCP/IP. In either case the ACD or PBX vendor will supply the interface card to its product. TCP/IP is becoming the de facto standard

for connecting PCs to CTI servers and CTI servers to the ACD or PBX. X.25 was prevalent when terminals outnumbered PCs on the desktop. Unfortunately, serial interfaces between PCs and the CTI server still exist, but no one should consider doing this today.

CTI projects often force companies to establish interface and connectivity standards for the way CTI components communicate. This is an area where the information systems and telecommunications departments may clash. If your company is like most, you're using the communications stacks provided by the network OS (NOS). However, the connectivity interface of the ACD/PBX will be limited and may force the CTI application to use an interface protocol that is not supported by the current information systems' network plan.

A CTI launch should be a catalyst for setting a companywide standard if one does not exist. If you already have not done so, this will be the most costly part of the CTI application and may require you to purchase new hardware and software. In addition, you should design, configure, and deploy the data transport protocol (such as TCP/IP) in conjunction with your physical cabling plant. This is no simple task, so plan accordingly. Mistakes and lack of communication and understanding between the information systems and communications groups, as

Does CTI Pay?

How do you determine if the computer telephony integration (CTI) project you're considering is cost-effective? The first step is to determine your current call setup time. Here's how we did that calculation from one recent customer.

First we timed how long it took the customer's operators to recite a canned greeting. Typically, that greeting took 7 to 10 seconds to say—plenty of time for even a slow network to query a host system and return the proper screen. We then tested the host system's response time and determined that the first data screen to come up during a peak incoming calling hour was an average of four seconds. Not bad, considering this was a call center of about 400 operators, and the host systems were in another state.

Using this example, it would take 24 seconds to set up the call: 8 seconds to greet the customer, 12 seconds to gather the customer's home phone number, and 4 seconds to query the host system for the first data screen. This 24 seconds was the actual setup time of the incoming call and the time that a CTI application must reduce to achieve any return on investment.

Using this information, we estimated that by capturing the customer's automatic number identification (ANI), and prompting the host system for information during the time the operator is greeting the customer, we could reduce the setup time of each call by 16 seconds. We calculated that our customer could take approximately 164 more calls per day before adding more staff (based on the fact that the average call was 7 minutes long and each operator took an average of 55 calls a day).

STATISTICA

Windows 3.1
and WINDOWS 95/NT

STATISTICA (automatically configures itself for *Windows 95/NT* [long file names, etc.] or 3.1) ■ A complete data analysis system with thousands of on-screen customizable, presentation-quality graphs fully integrated with all procedures ■ Comprehensive *Windows* support, OLE (client and server), DDE, customizable *AutoTask* toolbars, pop-up menus ■ Multiple data-, results-, and graph-windows with *data-graph* links ■ The largest selection of statistics and graphs in a single system; comprehensive implementations of: Exploratory techniques with advanced brushing; multi-way tables with banners (presentation-quality reports); nonparametrics; distribution fitting; multiple regression; general nonlinear estimation; stepwise logit/probit; general ANCOVA/MANCOVA; stepwise discriminant analysis; log-linear analysis; confirmatory/exploratory factor analysis; cluster analysis; multidimensional scaling; canonical correlation; item analysis/reliability; correspondence analysis; survival analysis; a large selection of time series modeling/forecasting techniques; structural equation modeling with *Monte Carlo* simulations; and much more ■ On-line *Electronic Manual* with comprehensive introductions to each procedure and examples ■ Hypertext-based *Stats Advisor* expert system ■ Workbooks with multiple *AutoOpen* documents (e.g., graphs, reports) ■ Extensive data management facilities (fast spreadsheet of unlimited capacity with long formulas, *Drag-and-Drop*, *AutoFill*, *Auto-Recalculate*, split-screen/variable-speed scrolling, advanced Clipboard support, DDE links, hot links to graphs, relational merge, data verification/cleaning) ■ Powerful *STATISTICA BASIC* language (professional development environment) with matrix operations, full graphics support, and interface to external programs (*DLLs*) ■ Batch command language and editable macros, flexible "turn-key" and automation options, custom-designed procedures can be added to floating *Auto Task* toolbars ■ All output displayed in *Scrollsheets*™ (dynamic, customizable, presentation-quality tables with instant 2D, 3D, and multiple graphs) or word processor-style report editor (of unlimited capacity) that combines text and graphs ■ Extremely large analysis designs (e.g., correlation matrices up to 32,000x32,000, virtually unlimited ANOVA designs) ■ Megabyte Manager with up to 32,000 variables (8 Mb) per record ■ Unlimited size of files; extended ("quadruple") precision; unmatched speed ■ Exchanges data and graphs with other applications via DDE, OLE, or an extensive selection of file import/export facilities (incl. *ODBC* access to virtually all data bases and mainframe files) ■ Hundreds of types of graphs, incl. categorized multiple 2D and 3D graphs, ternary 2D/3D graphs, matrix plots, icons, and unique multivariate (e.g., 4D) graphs ■ Facilities to custom-design new graph types and add them permanently to menus or toolbars ■ On-screen graph customization with advanced drawing tools (e.g., scrolling and editing of complex objects in 32x real zoom mode), compound (nested) OLE documents, *Multiple-Graph AutoLayout Wizard*, templates, special effects, icons, page layout control for slides and printouts; unmatched speed of graph redraw ■ interactive rotation, perspective and cross-sections of 3D displays ■ Large selection of tools for graphical exploration of data: extensive brushing tools with animation, fitting, smoothing, overlaying, spectral planes, projections, layered compressions, marked subsets ■ Price \$995.

Quick STATISTICA (for Windows) ■ A subset of *STATISTICA*; comprehensive selection of basic statistics and the full analytic and presentation-quality graphics capabilities of *STATISTICA* ■ Price \$495.

STATISTICA Industrial System (requires *STATISTICA* or *Quick STATISTICA*) ■ The largest selection of industrial statistics in a single package; quality control charts (real-time data acquisition options), process capability analysis, R&R, sampling plans, and an extremely comprehensive selection of experimental design (DOE) methods ■ Flexible tools to customize and automate all analyses and reports (incl. "turn-key" system options, and tools to add custom procedures) ■ Price \$995.

STATISTICA/Mac (for Macintosh) ■ Price \$695 (Quick - \$395).

Domestic sh/h \$12 per product. 30-day money back guarantee.

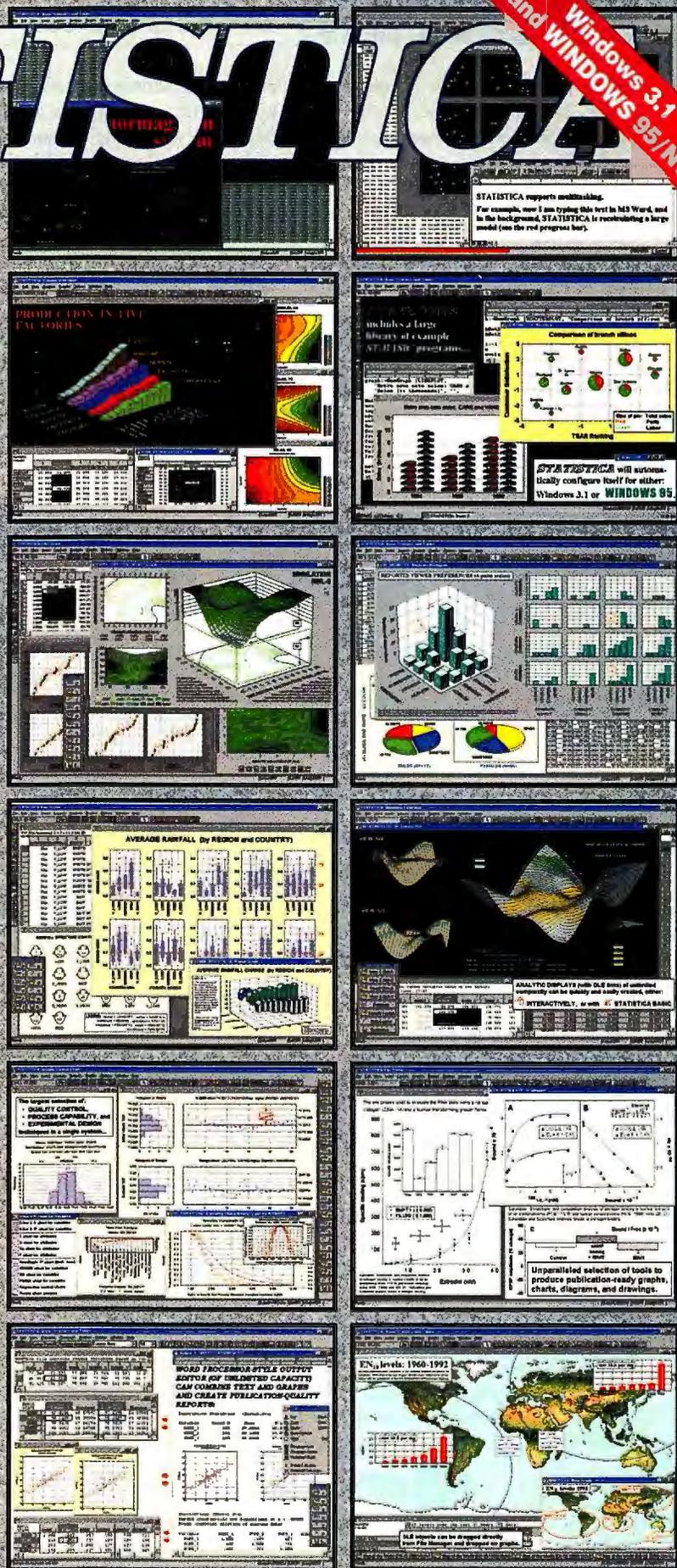
STATISTICA has received the highest rating in EVERY comparative review of statistics software in which it was featured, since its first release.



StatSoft

2300 E. 14th St. • Tulsa, OK 74104 • (918) 749-1119
Fax: (918) 749-2217 • WEB: <http://www.statsoft.com>
e-mail: info@statsoft.com

StatSoft Ltd. (London, UK), ph: +44 1767/600166, fax: +44 1767/600144
StatSoft GmbH (Hamburg, Germany), ph: +49 40/4200347, fax: +49 40/4911310
StatSoft Franco (Paris, France), ph: +33 01-45-185-999, fax: +33 01-45-185-285
StatSoft Polska Sp. z o.o. (Poland), ph: +48 12-391120, fax: +48 12-391121
StatSoft Italia (Padova, Italy), ph: +38 49-893-3227, fax: +38 49-893-2897
StatSoft Pacific Pty Ltd. (Australia), ph: +613 9521 4833, fax: +613 9521 4288



The complete line of StatSoft products and training/consulting services are available from authorized representatives worldwide, including: Austria, Belgium, Brazil, Chile, Czech Republic, Denmark, Finland, Greece, Hungary, India, Japan, Korea, Malaysia, Mexico, The Netherlands, New Zealand, Norway, Portugal, Russia, South Africa, Spain, Sweden, Switzerland, Turkey.

Please contact your nearest StatSoft office for the authorized representative nearest you. StatSoft, the StatSoft logo, STATISTICA, and Scrollsheet are trademarks of StatSoft, Inc.

Circle 152 on Inquiry Card.

well as poor project management, can lead to improper specification of technologies, which could haunt your CTI application for years.

Accuracy Counts

The main job of the CTI server is to manage the routing table information—the ACD or PBX phone extensions and the network LAN and WAN addresses of each PC. It is important that you program a detailed and precise routing table into the CTI database. You need only check and double-check the work of the person who

entered the addressing data. Nevertheless, accurate routing-table input can be one of the most time-consuming parts of the CTI development and deployment cycle. Errors in routing tables can lead to disaster because a single mistake can take down two CTI positions at a time as a phone call and a data screen travel their separate ways through your company.

Once all the preceding items have been addressed, your next critical decision will be what CTI software development tools you'll use to create custom applications. If you have unlimited information sys-

tems resources and a talented coding team, you may choose Visual Basic, Delphi, PowerBuilder, C, or C++. Or you may choose canned development GUI tools (see "Tools for Telephony Apps" on page 91).

Before you start any GUI development effort, you should sit down with your operators to get a detailed understanding of just how incoming calls flow and how the operators interface with customers. This may sound basic, but we've been involved in a number of CTI fixes where thousands of dollars were spent on the best equipment only to have the CTI project fail because no one asked the operators how the calls flowed once they answered the phone.

Plan for the Future

Once you've established the fundamental building blocks of a CTI application, customer-service improvements and cost savings can be just one more application away. For example, we recently expanded

Are You a Prudent Person?

Then invest in DTK networking solutions with Pentium® Pro processors!



We couldn't beat these reviews if we'd written them ourselves! (We didn't!)

"If you need a high-speed, easily configured and expandable system at a good price, the DTK APRI-31M system is an excellent value."

—Windows NT Magazine, Feb. 1997

"The APRI's all-SCSI peripherals, AMI BIOS, Intel 440FX chipset and proprietary motherboard

combined to garner the highest overall score and to outpace the field in two of the five applications tests. It finished...a close second in the remaining three individual tests." "The DTK APRI-31M/P200 is a price/performance leader, and an excellent value..."

—Computer Reseller News, 9/2/96

Now, DTK's APRI-32 has **DUAL** Pentium® Pro processors!

The ultimate system for workstations and servers, it's DTK's new APRI-32, with dual Intel® Pentium® Pro 200MHz processors and an integrated Wide SCSI controller! The power of the new Windows® NT Workstation ver. 4.0 (shipped with the APRI-32) and DTK's new dual processor system make an ideal networking combination.

Your new APRI-32 can be custom-configured with up to 384MB of EDO DRAM and a 3D or 2D PCI graphics card.

And, with the Seagate Wide SCSI hard drive with 2, 4 or 9 gigabyte capacity (2GB is standard), the APRI-32 is an unbeatable workstation/server system.

All DTK systems are FCC-certified and UL-Listed. Technical support from our network-savvy specialists is free.

DTK has combined the most advanced technology with sensible pricing. It doesn't take a Wall Street analyst to recognize that the APRI-32 is a wise choice!

APRI-32

- **DUAL** Intel 200MHz Pentium® Pro processors w/256KB internal cache
- Up to 384MB EDO RAM on board
- 3COM Network Card
- AMI Flash BIOS
- 6X SCSI CD-ROM drive
- 2GB/4GB/9GB SCSI-2 or Wide SCSI Seagate Hard Drive
- PCI 64-bit Graphics Accelerator with 2MB or 4MB RAM
- 3.5-inch Floppy Disk Drive
- MS Mouse and MS Keyboard
- MS Windows NT Workstation v. 4.0
- 2-Yr. Ltd. Warranty (On Site Option)



PENTIUM PRO PROCESSOR

DTK Computer

Nationwide (800) 289-2385 ♦ www.dtkcomputer.com

The Intel Inside Logo and Pentium are registered trademarks and the Pentium Pro Processor Logo is a trademark of Intel Corporation. The DTK monitor logo is a registered trademark of DTK Computer Inc. All other product names and company names used herein are for identification purposes only and are the property of their respective owners. ©1997 DTK Computer Inc.

WHERE TO FIND

| | |
|--|---|
| Aspect Telecommunications Corp. San Jose, CA (800) 541-7799 (408) 325-2200 fax: (408) 325-2260 http://www.aspect.com | (800) 426-9400 (206) 882-8080 fax: (206) 936-7329 http://www.microsoft.com |
| Dialogic Corp. Parsippany, NJ (201) 993-3000 fax: (201) 993-3093 http://www.dialogic.com | Mitel Corp. Kanata, Ontario, Canada (613) 592-2122 fax: (613) 592-4784 http://www.mitel.com |
| Microsoft Corp. Redmond, WA | Novell, Inc. Orem, UT (801) 222-6000 fax: (800) 668-5329 http://www.novell.com |

a basic CTI application into a system called computer and interactive voice response (CIVR). CIVR prompts the customer for specific information prior to the operator receiving the call. This can result in cost savings greater than the traditional CTI application because some callers may not need to speak to a person to get the information they want. If a caller needs a live operator, a simple key press will correctly route the call and ID information.

The best CTI project targets present needs while building for the future. Don't fall into the short-vision trap. **B**

John Silling is a consultant for call-center development at Logica, a systems integrator. You can reach him c/o editors@bix.com.

There's a telephony development tool for almost any need or skill level. By Michael Nadeau

Tools for Telephony Apps

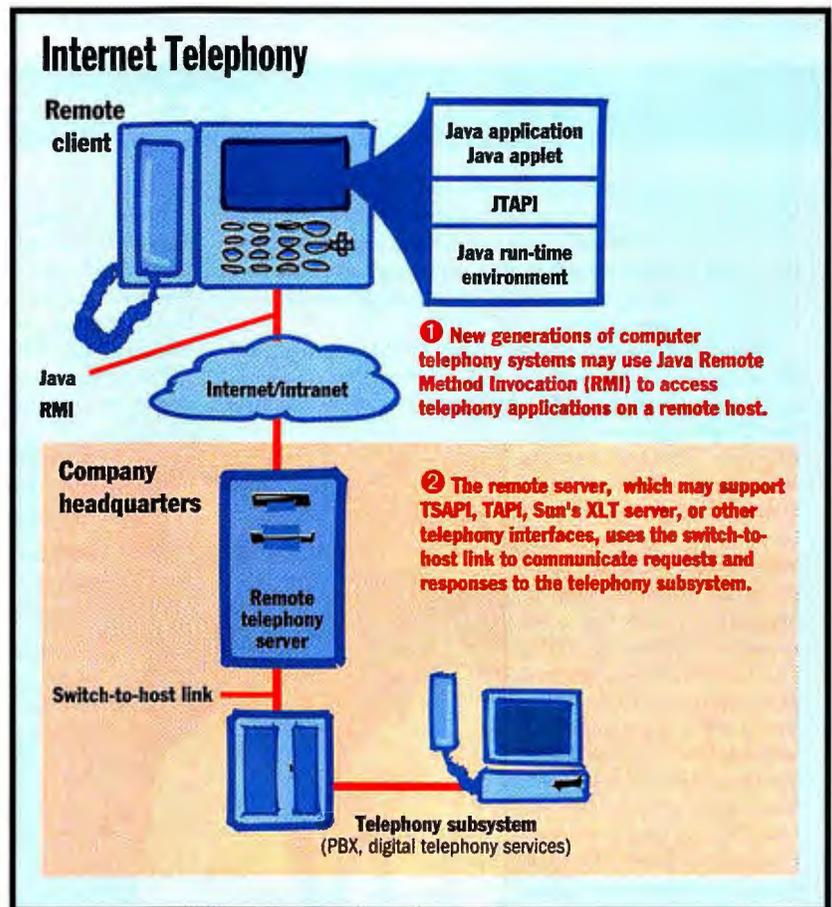
The days of creating telephony applications using the Hayes AT command set are long gone. Today, you have just as many choices of telephony development tools as for any other type of application programming. At the lowest levels, you can use a procedural language such as C to write code that speaks directly to the telephony hardware. Or you can work in a graphical development environment and avoid actual coding altogether. Component software and visual programming tools let you build telephony applications by linking ready-made modules.

Choosing the right tool from this mix of approaches, however, isn't always easy. In this article we'll discuss how the major types of programming tools for CTI compare. We'll also look at two companies that chose different approaches—low-level procedural programming versus visual toolkits—for CTI development.

Block by Block

Inevitably, your choice of development tool will represent a trade-off between power and ease of use. Writing your software in C, for example, puts you in full control of all the telephony hardware's capabilities but requires a high level of skill (see "When C++ Is Right" on page 93). C is generally the language of choice for OEMs developing applications for resale. At the other end of the spectrum, visual programming tools offer drag-and-drop application construction but little hardware control (see "Visual Tools to the Rescue" on page 92).

Fortunately, component software offers a middle ground for developing telephony applications. Several companies, such as Pronexus, Artisoft, and Technically Speaking, sell telephony-specific ActiveX components. Microsoft has tightly integrated ActiveX controls with its Telephony API (TAPI) spec. Component software presents a graphical development environment and allows programmers to avoid having to code much



Component-based CTI, with telephony APIs like Sun's JTAPI, is easier than writing C code but more robust than drag-and-drop tools.

of an application's internal plumbing. With software components, you can create larger applications by combining smaller, more specialized programs. This leaves programmers having to code only those functions unique to their programs, using the component software's native language or a variety of other tools. The benefit of using components can be rapid development with a high level of customization.

Component building blocks are becoming widely available. Microsoft boasts that over 1000 ActiveX controls are now available. The company recent-

ly turned over control of the ActiveX spec to The Open Group (<http://www.open-group.org>), an industry standards-setting consortium. It, in turn, has set up the ActiveX Working Group (<http://www.activex.org/>), which is entrusted to develop the ActiveX standards. As an open standard, ActiveX should see broad industry support.

Java Telephony

ActiveX has competition on the horizon in the form of JTAPI, the Java Telephony API proposed by Sun Microsystems, which developed the spec with a handful

of companies, including Intel, Lucent Technologies, Nortel (Northern Telecom), and Novell. It is essentially a set of reusable telephone call-control objects. Java-based telephony applications will run on any computer with a Java virtual machine and a JTAPI telephony subsystem. Because they are based on Java, JTAPI objects are independent of any operating system and hardware platform and are therefore portable from one plat-

form to another (see the figure "Internet Telephony" on page 91).

JTAPI defines a set of class libraries consisting of a core group of telephony capabilities and a set of extensions that developers can use as needed for individual applications. For example, one set of extensions handles tasks such as call routing and setting up conferences among groups of callers.

One of the more promising applica-

tions of JTAPI will be a new generation of hybrid phones that combine traditional telephone service with a Web-capable device you can use for browsing and e-mail. Sun says it is developing, along with Nortel, an Internet telecommunications device that uses JTAPI to link to other phones, desktop computers, and network computers via the Internet. JTAPI works with other telephony APIs, such as TAPI and Novell's

Visual Tools to the Rescue

Some CTI systems only seem like lifesavers. For thousands of cardiac patients, CTI actually is an essential tool for keeping them alive. The PACEART Associates transtelephonic electrocardiogram (ECG) and arrhythmia monitoring systems let patients send heart-monitor information to their doctors over the telephone by holding the receiver to their chests.

PACEART's add-on to the PACEART System, called CardioVoice, combines interactive voice response (IVR), voice mail, fax-on-demand, and outbound messaging into a comprehensive patient support sys-

tem. CardioVoice was written in Microsoft Visual Basic and uses Artisoft's (formerly Stylus's) Visual Voice Pro telephony toolkit and Microsoft Access database. Visual Voice provides a high-level interface to standard telephony and fax features. The toolkit contains custom controls (VBX, OLE Control, and DLL versions) and a graphical Voice Workbench. Visual Voice supports a variety of telephony equipment, including TAPI-compliant hardware, multiline voice-response boards, and single-line fax/modem/voice boards. The developers used assembly language to code the portion of the system that does real-time collection of the ECG data.

"Visual Voice gave us a simple yet powerful toolkit to leverage our expertise in Access Basic and develop quickly," according to Dr. Michael Bergelson, CardioVoice's chief designer.

CardioVoice has two major components: proprietary CardioVoice Phone clients and an unattended "receiving station" telephony server, which is normally located in the physician's office. The proprietary CardioVoice phones (desktop, portable, or cellular) are actually pacemaker and ECG transmitters. By attaching special electrodes to the phone handset and either holding them with both hands or pressing them to their bare chest, patients can easily transmit frequency-modulated heartbeat data to a receiving station. The receiving station converts the analog data to digital form and transmits the patient's name, phone number, and heart rate to the attending physician's alphanumeric pager. The physician can then dial into the

receiving station and have the patient's ECG plot faxed back to them.

The basic PACEART system runs on a Windows PC. Receiving stations are typically a Pentium-class PC with 16 MB of RAM running Windows 95. The Dialogic Proline/2V telephony card that's used in the system can handle two analog lines simultaneously. The 16-bit Dialogic cards support such features as caller ID, global dial-pulse detection (optional), TAPI, and WAV audio.

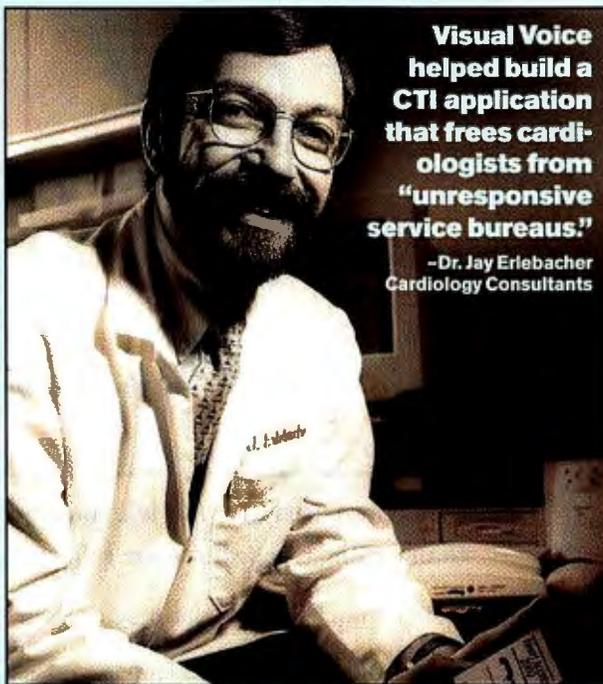
The setup generally uses only one or two lines. This allows the developers to deploy the system on an inexpensive Windows 3.11

or Windows 95 PC. For reliability, the designers use redundant phone lines and often connect two telephony servers that work in tandem to minimize downtime if the PC or telephony card fails.

Currently, more than 450 pacemaker and arrhythmia centers are using the PACEART system to monitor about 75,000 patients every day. The system's primary users are people who wear pacemakers and others who are considered at-risk and require intermittent cardiac monitoring. Each patient has a unique voice-mail box that enables patients and physicians to communicate efficiently. CardioVoice can also make scheduled calls to subsets of the patient database to confirm appointments, send medication reminders, and relay test results.

Dr. Jay Erlebacher of Cardiology Consultants is an enthusiastic user of CardioVoice primarily because it is convenient for physicians and patients. "In the past we had to rely on a service bureau to distribute the loop recorders to the patients, attend the phone uploads of the data, and deliver the results to us. This whole process would often take several days. With CardioVoice and our own PACEART loop monitors we can be monitoring a patient and receiving results in a day or less without being at the mercy of an unresponsive and expensive service bureau."

Joe Tartaglia is the vice president of High Caliber Systems (New York City), a developer of custom computer telephony systems. You can reach him at JoeT@HighCaliber.com.



Visual Voice helped build a CTI application that frees cardiologists from "unresponsive service bureaus."

—Dr. Jay Erlebacher
Cardiology Consultants

Telephony Services API (TSAPI), to invoke telephony capabilities.

Drag-and-Drop Apps

Although telephony components are gaining ground, many companies also opt for an application toolkit when developing internal telephony programs. These products are sometimes called application generators, though that term is more accurately associated with their

text- or forms-based predecessors. Application toolkits are highly graphical environments that let you build software by linking telephony functions. These toolkits, which often use a flowchart metaphor, let you select common functions—such as “pick up receiver” or “send fax”—that are represented as icons or menu choices. You drag and drop these choices into place. No programming skill is required, but you do need to under-

stand syntax and logic—how all the pieces of your application interact.

It is possible to create complete applications in this manner. But what happens when some feature or customization you need can't be done with a toolkit? You can extend the toolkit's capabilities in a number of ways, depending on the specific product. In most cases, you can incorporate C or Visual Basic routines into the application that the toolkit creates. In

When C++ Is Right

Dr. Quiz makes house calls. Or more accurately, office visits to Pfizer, Time Inc., Coach Leatherware, and other large companies. The good doctor is actually a custom-built interactive voice response (IVR) system used by Professional Motivation Technologies (PMT), which provides training services. Graduates of the company's program call a special number to take a quiz that reinforces and measures the caller's understanding of training materials. The responses help managers measure the effectiveness of their instruction efforts and improve their return on their training investment.

Few Tools

JABS Technologies, the system's designer and developer, built Dr. Quiz from the ground up without using any of the various CTI toolkits or application generators on the market. “When work on Dr. Quiz began over three years ago, there weren't many tools available for the Windows NT platform,” says Jorge Balmaseda, JABS president. So JABS and codeveloper High Caliber Systems, a New York City-based systems integrator, wrote the software using Microsoft Visual C++ 4.2 and Dialogic's software development kit. Microsoft SQL Server 6.5 stores responses and other data.

Multithreaded

Balmaseda says the development environment gave him complete control over system availability, scalability, and extensibility. Windows NT provides a stable platform with sophisticated event-logging and performance monitoring. It allowed JABS to build a multithreaded application as a service that runs in the background whenever the PC is running. (Dr. Quiz runs on a 486/66 PC with 32 MB of RAM and NT Workstation version 4. A Dialogic 121/B telephony card can handle up to 12 analog lines simultaneously, although the software

was designed to handle at least 10 times that number, according to Balmaseda.)

For high availability, call processing can be manually switched over (locally or remotely) to a standby PC if the primary PC happens to go down. The manual switch-over is accomplished using NT's Service API. A remote watchdog PC automatically monitors the main system through NT's remote procedure calls. This standby PC can take over operations if the main system goes down. Line counts can

be increased by increasing telephony card densities in the PC or by adding more PCs.

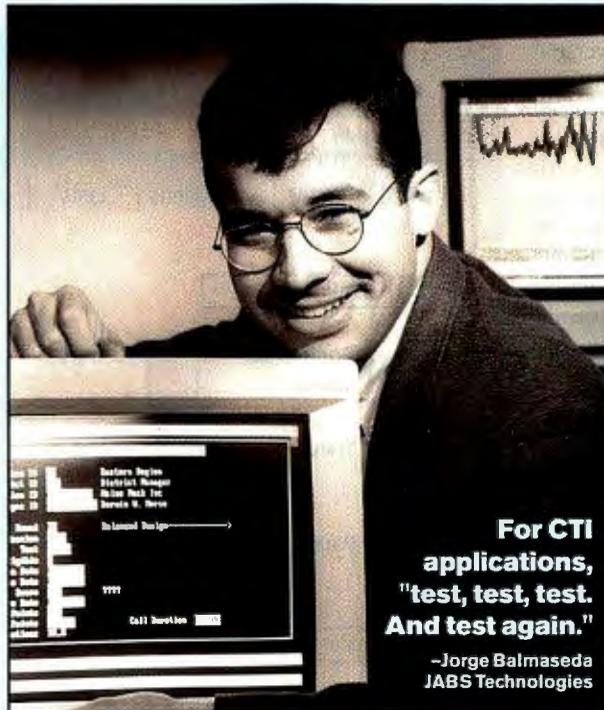
One of the biggest problems the developers faced when building the system was the lack of multithreading in the Microsoft Foundation Classes (MFC) Open Database Connectivity (ODBC) classes. The programmers ended up dropping MFC in favor of directly using the ODBC API for all database access.

Plugging Leaks

Memory leaks that occurred only after hundreds of calls had been made also stalled the development process. What are Balmaseda's primary words of wisdom to those people starting to develop their own CTI applications? “Test, test, test. And then test again.”

In the end, however, the interactive voice-response system has saved the company hundreds of worker hours. When PMT started out four years ago, students received and returned quizzes by fax, but as business grew, faxing thousands of tests each month and grading them by hand became a time- and resource-consuming nightmare. Quizzes now are graded on-the-fly, scores are automatically entered in the database, and PMT can feed analytical reports back to clients in a matter of hours instead of weeks.

—Joe Tartaglia



For CTI applications, test, test, test. And test again.

—Jorge Balmaseda
JABS Technologies

other cases, customization requires you to use the toolkit's own proprietary scripting language.

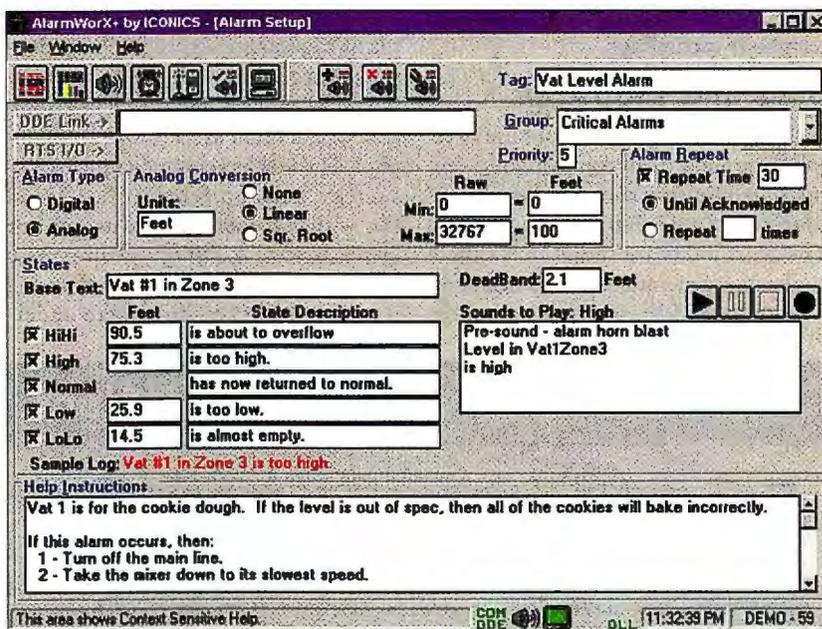
There are two basic kinds of toolkits. The classic application toolkit takes a proprietary approach; to change the code the toolkit produces, you either must know the proprietary language or go back to the drawing board and reconstruct the program. Having a proprietary language can be an advantage because it is designed strictly for telephony applications. Some are similar to more popular languages such as C. Examples of proprietary-language toolkits include MediaSoft Telecom's IVS Builder Pro and Apex Voice Communications's OmniVox. IVS Builder Pro is particularly interesting in that it allows you to generate Unix applications using the Windows GUI environment. Anyone who has built applications using development software such as PowerBuilder or Gupta will likely be comfortable using this type of toolkit.

The other category of toolkit is often referred to as visual telephony. These products are usually based on a version of Microsoft's Visual Basic (Pronexus's VB Voice 32 uses Visual C++) enhanced with telephony-specific extensions. You can modify applications created with visual telephony toolkits by modifying the Visual Basic code it outputs or by using prepackaged routines, or reusable objects, available from a number of vendors—really just another form of component software. Visual telephony has obvious appeal to any developer already familiar with Visual Basic. Artisoft's Visual Voice (see screen on page 96) and Voysys's VoysAccess are examples of visual telephony environments.

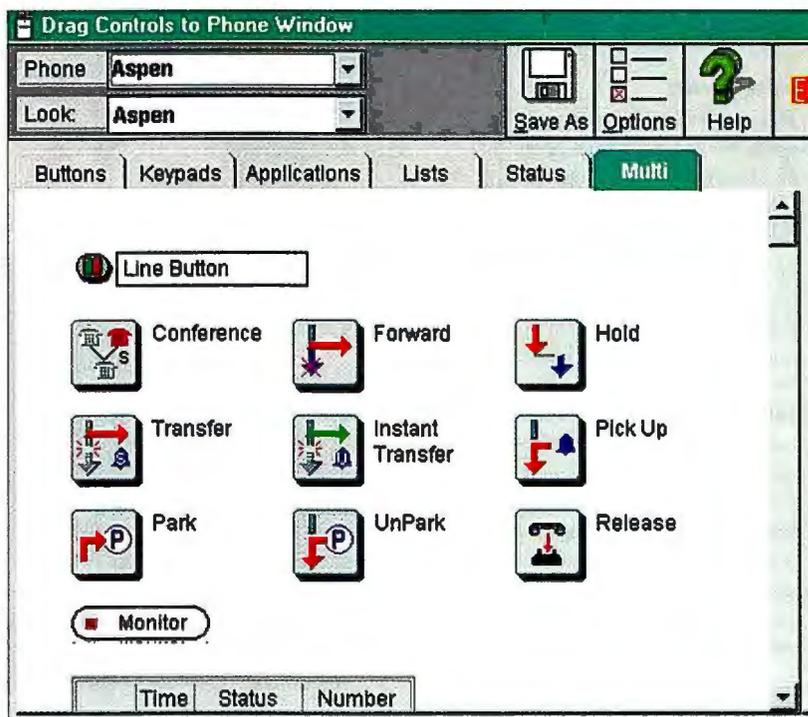
Easier Still

A new breed of telephony application builder is emerging. These products are actually closer to shrink-wrapped applications than to more traditional development environments. You install them much as you would any common Windows program. Pull-down menus and dialog boxes let you customize the application. Examples include Iconics's Alarm WorX+ and Algo Communications's PhoneKits (see screens at right).

These products package basic telephony functions into a single application. You could use such a package as is, customize the look and feel, or write your own controls and functions. Alarm



AlarmWorX+ lets you build an event-monitoring and notification application by filling in templates.



With PhoneKits, you can build telephony applications by dragging and dropping icons that represent different phone functions.

WorX+ is a Windows-based multimedia alarm-management system that monitors events and notifies, through a Dialogic telephony board, the appropriate people by phone or fax. You modify the program

by filling in templates, clicking on selection boxes, typing in data at prompts, or choosing items from a drop-down list. Early this year, Iconics expects to make available ActiveX controls that provide

We've taken computer design out of the Stone-Age

AMD 586
AVAILABLE
NOW!

KNS, the world's first *TRUE* keyboard computer

Primitive design chooses to house a tiny microprocessor inside a bulky case. With desk space being a rare commodity these days, why put up with such stone-age packaging? Cut the clutter with the Keyboard Network Station (KNS) from Advanced Interlink Corporation.

We're changing the shape of computing by packing technologically advanced components inside a keyboard! This logical evolution of the PC doesn't sacrifice performance for size. The KNS is a compact powerhouse that houses a 80486DX microprocessor*, up to 32 megabytes of RAM, super VGA adapter, 2.5" hard drive, built in 3.5" floppy drive, optional on-board Ethernet, two serial ports, one parallel port, standard 16 bit expansion slot, optional barcode reader and external 5.25" floppy port. Its



impressive list of features and advanced engineering makes the KNS your missing link to performance computing.

On-board Ethernet connectors with a choice of thin coax or twisted-pair cables and a data transfer rate of 10Mbps makes the KNS a smart addition to any new or existing network. The KNS is fully tested and compatible with Novell

Netware®, Windows® and DOS® environments.

To find out more about the KNS (Keyboard Network Station), give us a call and let us show you how we have taken computer design out of the stone-age.

*Cyril, AMD and Intel processors supported



We're Changing the Shape of Computing

15181 SPRINGDALE STREET • HUNTINGTON BEACH, CA 92649 • PHONE (714) 894-1675 • FAX (714) 893-1546

©1995 ADVANCED INTERLINK CORPORATION, Design and specifications subject to change without notice. Trademarks are the property of their respective companies.

Circle 196 on Inquiry Card (RESELLERS: 197).

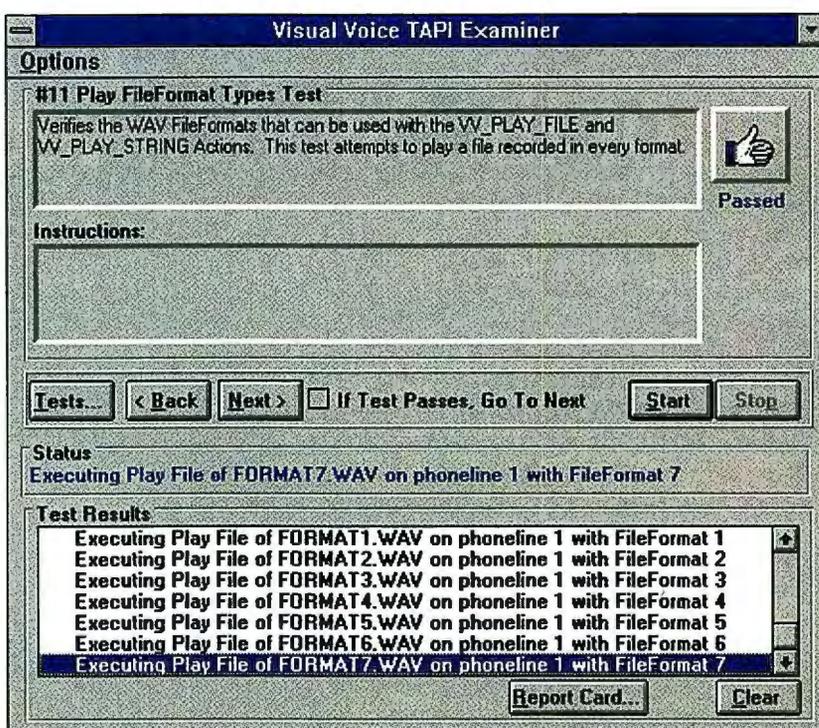
the individual functions of Alarm WorX+ in componentized form.

PhoneKits, also Windows-based, is intended primarily for OEMs or VARs. Compaq, for example, used it to create the telephony applications bundled with the Presario 7100 series PCs. The product is essentially a packaging of generic telephony features. PhoneKits is designed to help OEMs or VARs avoid having to reinvent the wheel when developing their applications; they can instead focus their efforts on value-added features and building a unique user interface. Developers must create those features using what Algo calls Phone Object Controls, which are standard DLLs. Last fall, Algo previewed another Windows telephony product called Workgroup Attendant. It lets you set up voice menus that allow callers to, for example, connect to the appropriate person to retrieve specific information. Workgroup Attendant lets you build the CTI application by simply dragging devices into an outline.

Testing CTI Apps

Once you've built your CTI application, be prepared for a testing cycle that can be an order of magnitude more difficult than testing traditional desktop programs. Here are some things to keep in mind when testing CTI applications:

First, consider an outside service to help you evaluate a system beyond the unit-testing phase. For example, some, like Interactive Quality Services, will



The TAPI Examiner lets you analyze a hardware device to determine which Visual Voice features it supports.

develop a test suite for you and then flood your application with thousands of calls. The company will then fax you detailed statistics on port availability, response time, failures, and other critical factors. Services like these are great for final integration and regression testing. This level of stress-testing will also help you find

memory leaks that reveal themselves only after thousands of cycles.

Second, make sure your test environment matches your production environment. This goes for hardware (computer and telephony), operating systems, and application software.

Third, use testers with a variety of skill

Killer Apps, Today and Tomorrow

Electronic administrative assistants

A new class of products including Wildfire, from Wildfire Communications, manage all aspects of daily telephone communications. Using speech recognition, these programs help you quickly connect with key contacts and increase your overall availability for important communications. During a single call into the system, for example, Wildfire can screen, route, and announce incoming calls, "voice-dial" outgoing calls, schedule and remind you of action items, and create on-the-fly conference calls from any phone.

Unified messaging

Single desktop application combines all your messages—voice, fax, e-mail (private network

and Internet)—into a common inbox. Users can respond to messages more efficiently.

Hybrid PCs/telephones

The telephone won't disappear, but CTI applications will begin to replace "dumb" handsets. These devices will give us Internet access and let us control inbound and outbound messages using GUIs instead of arcane key combinations. AT&T, InfGear, Nortel, Sun Microsystems, and others have announced Internet communications devices, which should ship in the first half of this year and sell for about \$500.

Distributed call centers

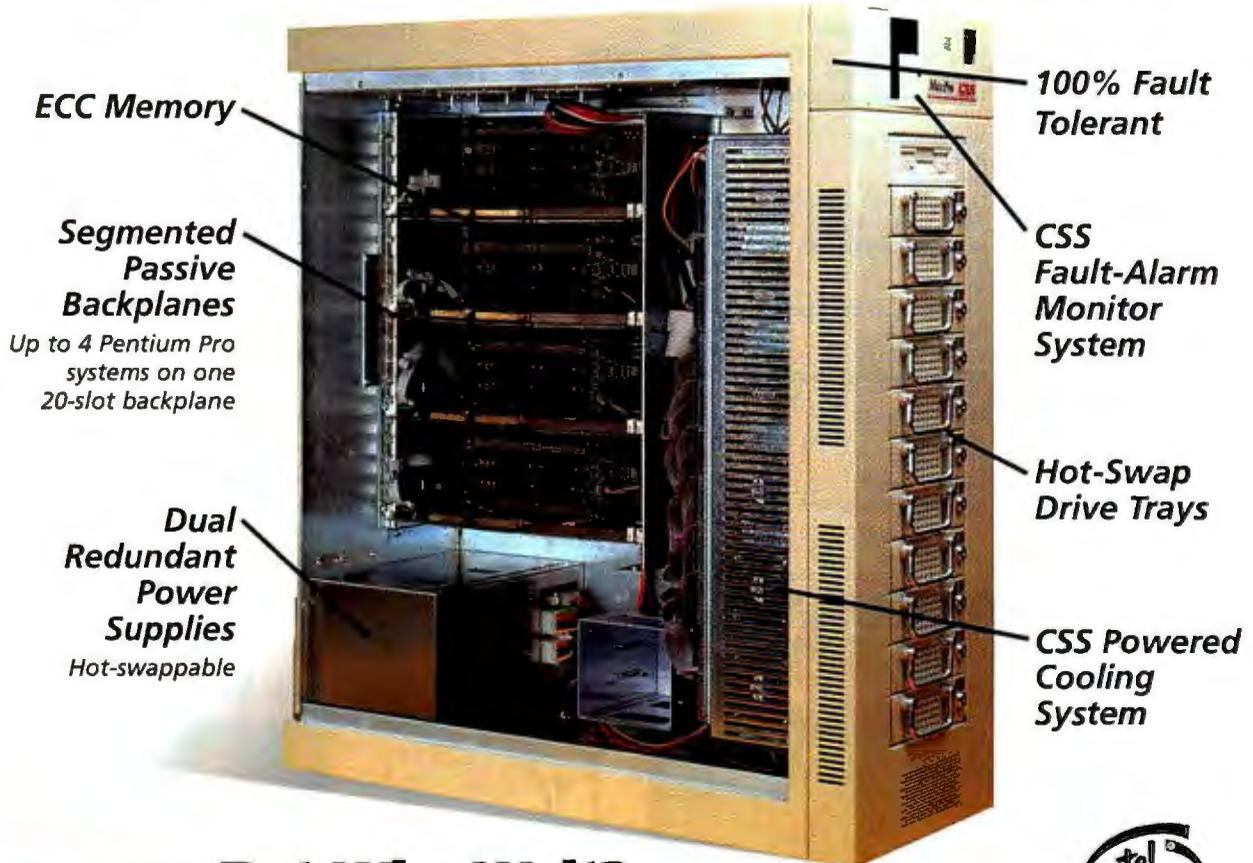
Companies can save money by creating vir-

tual call centers that route calls to idle agents all around the country as if they were in one place. The virtual centers will replace traditional centralized call centers with hundreds of telemarketing agents waiting to take incoming customer calls.

Merging voice and data networks

Five years from now, communicating via a Web browser and a URL will become more prevalent than making a phone call. However, if after browsing a Web site you need to contact a sales representative, you'd only click a button to speak—and see—someone. This will become possible only when high-bandwidth networks that blend voice, video, and data become common.

The Server That HP, Dell And Compaq Will Introduce Next.



But Why Wait?

CSS Labs is delivering what the other guys can't.

Because other companies simply offer dual processors in their systems. But CSS MaxPRO Series servers feature multiple Pentium Pro Processor power and customized passive backplanes for true computer redundancy. The competition can't say that.

In addition, MaxPRO servers offer 100% fault tolerance, and hot-swappability.

Which adds up to zero downtime, another distinction the competition would like to claim.

Let's also not forget how easily MaxPRO servers fit into your network. Thanks to our open architecture, there are no restrictions on network configuration, and MaxPRO servers are certified compatible with today's most popular network operating systems. That's one more statement not all our competitors can make.

And when you consider that we offer world-class service and support for hardware, software, and compatibility issues, there's no reason to wait for those other guys to duplicate our servers.

After all, why wait for a copy when you can own the original?

Call CSS Labs at 800-852-2680 to configure your next-generation server.



See us at Networks Expo, Boston, Feb. 18-20, and at CEBIT, Hanover, Germany, March 13-19



Key Code
BYT0297

CSS
LABORATORIES, INC.
800-852-2680

Where technology is ahead of its time.™
1641 McGaw Ave. • Irvine, CA 92614
Phone (714) 852-8161 • Fax (714) 852-0410
Internet: <http://www.csslabs.com>

MaxPRO is a trademark of CSS Laboratories, Inc. Intel Inside and Pentium Pro are trademarks of Intel Corp. All other manufacturer, brand or product names are trademarks of their respective owners. ©1997 CSS Laboratories, Inc. All rights reserved.

Circle 137 on Inquiry Card (RESELLERS: 138)

WHERE TO FIND

APPLICATION TOOLKITS

EASE 4.2
Expert Systems
Atlanta, GA
(770) 642-7575
fax: (770) 587-5547
<http://www.EASEy.com/>

IVS Builder Pro 2.6
MediaSoft Telecom
Montreal, Quebec
(514) 731-3838
fax: (514) 731-3833
<http://www.mediasoft.ca/>

MasterVox
Mastermind Technologies
Arlington, VA
(703) 276-9300
fax: (703) 276-9301
<http://www.mastermind-tech.com/>

OmniVox 2.0
Apex Voice Communications
Sherman Oaks, CA
(818) 379-8400
fax: (818) 379-8410
<http://www.apexvoice.com/>

Show N Tel
Technically Speaking

Southborough, MA
(508) 229-7777
fax: (508) 229-8777
<http://www.techspk.com/>

VISUAL TELEPHONY TOOLKITS

VBVoice 32
Pronexus
Carp, Ontario, Canada
(613) 838-0033
fax: (613) 839-0039
<http://www.pronexus.com/>

Visual Voice 3.0
Artisoft
Tucson, AZ
(520) 670-7100
fax: (520) 670-7101
<http://www.artisoft.com>

VOSS
Parity Software Development
Sausalito, CA
(415) 332-5656
<http://www.paritysw.com/>

VoysAccess 1.2
Voysys
Fremont, CA
(510) 252-1100
<http://www.voysys.com/>

COMPONENT SOFTWARE

ActiveX
Microsoft
Redmond, WA
(206) 882-8080
fax: (206) 93-MSFAX
<http://www.microsoft.com/ie/ic3/activex.htm>

JTAPI
Sun Microsystems
(JavaSoft Division)
Mountain View, CA
(415) 960-1300
<http://java.sun.com>

CTI HARDWARE

Dialogic
Parsippany, NJ
(201) 993-3000
fax: (201) 993-3093
<http://www.dialogic.com>

Wildfire Communications
Lexington, MA
(617) 674-1500
fax: (617) 674-1501
<http://www.wildfire.com>

levels and a variety of phone and fax equipment. Novice users will alert you to confusing elements of the user interface and will make mistakes you never dreamed of. Together these mixed-skill groups may uncover problems that would otherwise probably go undetected in more formal tests.

Finally, watch out for those "extra services" on your phone lines. Call waiting, call answering, and even caller ID can cause problems with your CTI applications. Make sure the lines you are using are as vanilla as possible.

The good news is that no matter what kind of development environment you use, and no matter what degree of programming and testing muscle you can devote to application development, you'll likely find the right tool for generating telephony programs. **B**

Michael Nadeau is a writer and a former BYTE editor who covers communications technology and the Internet. You can reach him at m_nadeau@conknet.com or by sending e-mail to editors@bix.com.

Distinct NFS 95™

Easiest way to Share Files, Programs and Printers




Highlights:

- Integrates seamlessly into Windows 95
- Mounts NFS drives from Explorer or Network Neighborhood
- Supports file and record locking
- Allows central authentication with a single server running PCNFSD for all NFS connectivity
- Prints to NFS or LPD print servers
- Allows login to all systems with a single login name and password or different login names for each system
- Allows single-operation logout of all systems accessed through Network Neighborhood
- Fine tunes performance parameters for each server you access

Free Evaluation Copy Available at...



distinct
The world leader in Internet development tools

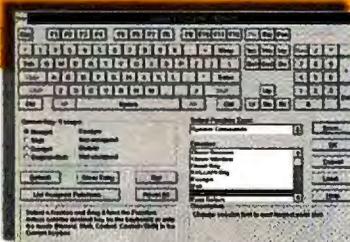
408.366.8933
<http://www.distinct.com>
Fax: 408.366.0153
E-mail: byte@distinct.com
Fastfacts: 408.366.2101

Distinct is a registered trademark of Distinct, Inc. © 1997. All rights reserved. Microsoft, Windows, Windows 95, and Windows NT are registered trademarks of Microsoft Corporation. IBM, AS/400, and VT are registered trademarks of International Business Machines Corporation. All other trademarks are the property of their respective owners.

Circle 174 on Inquiry Card (RESELLERS: 175).

Distinct IntelliTerm™

Integrated Terminal Emulator for DEC and IBM® Systems

Highlights:

- TN3270 Emulation—Models 2,3,4 and 5 (for IBM Mainframes)
- 31796 Vector Graphics & 3279S3G
- TN5250 (24x80, 27x132) (for AS/400)
- VT52, VT100, VT220, VT320 & VT420 emulation (for DEC and UNIX Systems)
- Customizable keyboard layouts, poppads and session profiles
- VBA™ Advanced Scripting Language
- DDE, HLLAPI, EHLLAPI, WinHLLAPI and Visual Basic™
- Available for Windows 3.11, Windows 95 and Windows NT

Free Evaluation Copy Available at...



distinct
The world leader in Internet development tools

408.366.8933
[WWW: http://www.distinct.com](http://www.distinct.com)
Fax: 408.366.0153
E-mail: bytemag@distinct.com
Fastfacts: 408.366.2101

Distinct is a registered trademark of Distinct, Inc. © 1997. All rights reserved. Microsoft, Windows, Windows 95, and Windows NT are registered trademarks of Microsoft Corporation. IBM, AS/400, and VT are registered trademarks of International Business Machines Corporation. All other trademarks are the property of their respective owners.

Circle 176 on Inquiry Card (RESELLERS: 177).

RAIDSTATION3™

Protect
important data

Increase system
performance

Do it all for
one incredible
low price

Full-featured SCSI RAID Kit for \$1,099*!

Everything You Need

Now there is a way for you to get everything you need—data protection, increased performance, and a great price.

DPT introduces the RAIDstation3 kit, a new cost-effective RAID kit to secure data and increase performance for entry-level servers, or workstations running important, storage-hungry and performance-demanding applications like video editing, CAD or electronic pre-press. You get all the features normally found in expensive, high-end RAID subsystems, all for an estimated street price of \$1,099*! Just add your own SCSI disk drives and you're ready for RAID.

You don't need to be a RAID expert to set up your system. With DPT's free RAID installation software, Storage Manager™, simply answer a few questions, click on the drives you want included in the disk array, and you're in business. Nothing could be easier!

Call us today and ask about our one-time-try-it-you'll-like-it "Ultimate Deal" offer on the new RAIDstation3 kit, or ask for the DPT reseller nearest you.

Full Featured RAID Kit **INCLUDES:**

- PCI Ultra SCSI RAID adapter with up to 20MB/s data transfers for superior performance
- Hardware RAID 0, 1 and 5
- 4MB of memory included, with room for up to 64MB of hardware cache
- Hot swap support for failed disk drives -
 - Automatic detection of failed drive
 - Remove failed drive without system interruption
 - Automatic spin-up of new drive
 - Automatic rebuild of the disk array
- Heavy duty metal cabinet construction
- Three lockable, hot-swap carriers that will accept any half-height 3.5" Narrow or Ultra Narrow SCSI drive
- LED power and disk activity indicator lights on the cabinet
- Capability for two RAIDstation3 towers to be daisy-chained together for easy expansion
- Temperature monitoring of storage subsystem
- Three year warranty
- Unlimited free technical support



1-800-860-4589

Other outstanding SCSI products from DPT

SMARTCACHE™ IV

SMARTRAID™ IV

SMARTCACHE™ IV RAID KIT



*Estimated street price. Price does not include disk drives.

140 Candace Drive, Maitland, FL 32751 • Tel: 407-830-5522
Fax: 407-260-6690 • sales@dpt.com • http://www.dpt.com

Circle 141 on Inquiry Card.

13 Graphics Cards for Business

If there is one system component that makes the speed of the Windows interface bearable, it is the 2-D graphics accelerator card. We all take it for granted and expect vendors to keep cutting prices, improving performance, and adding new features such as hardware-enhanced video playback and 3-D acceleration. As a result, today's graphics cards not only accelerate Windows applications, they let you view video clips and even play 3-D games. For mainstream professional use, however, it is resolution, color depth, and straight 2-D performance that still matter most.

Coupled with one of the 17- or 21-inch monitors we tested last month (see "Big Screens for Big Jobs," January BYTE), a new graphics accelerator can enhance work efficiency as well as viewing pleasure by increasing the amount of data you can put on one screen. Besides increased performance at high resolution, you get enhanced video playback for multimedia applications and 3-D game acceleration.

Having just tested 13 PCI graphics accelerator cards, we can tell you something about the current state of 2-D graphics performance. All our test cards support 24-bit color at 1024- by 768-pixel resolution or above and with high refresh rates. (This typically requires 4 MB of card memory.) With this in common, there is still much to differentiate the boards in terms of their video and 3-D capabilities. Some also have special features like TV display and support for multiple monitors. The best news is that you don't have

to spend much money these days to get a good card.

In fact, our Best Overall choice, the GrafixStar 450 from VideoLogic, costs only \$149 when loaded up with 4 MB of memory. The GrafixStar 450 and other

BYTE BEST

GRAPHICS ACCELERATORS

VideoLogic GrafixStar 450

Provided the best 2-D performance of any card we tested—and also had the lowest price (\$149 with 4 MB of EDO DRAM). The card uses S3's 64-bit Virge accelerator chip.

low-cost cards like the \$159 Hercules Dynamite 128 both provide excellent 2-D performance. At the other end of the price spectrum is the 8-MB Integrated Micro Solutions (IMS) Twin Turbo 128P8, which provides 24-bit color at 1600- by 1200-dpi resolution for \$599.

Performance Factors

The biggest factor in graphics card performance is the accelerator chip set. In our tests, the best performers use S3's new Virge chip set, which accounted for the three top 2-D performance spots. Not all Virge cards did well: STB's Velocity 3D hung at the back of the pack. Matrox's Millennium, a former champ, still does well with Matrox's MGA-2064W accelerator, and Hercules' Dynamite 128/Video took fifth place using another new chip set, Tseng Labs' ET6000. Architectural bus width—as in 64 bits versus 128

Professional-level 2-D graphics cards grow increasingly sophisticated. Most now have low-end 3-D features.

By Dorothy Hudson, Jim Kane, and John McDonough

bits—appears not to matter.

A card's graphics accelerator chip plays a big part in its performance, but so does the Windows driver software. Driver code most likely accounts for the STB Velocity 3D's slower performance compared to other Virge-based cards. The top-notch performers jockey for position from month to month as vendors come out with new driver software.

Having more graphics memory increases capabilities and performance. The type of memory is important, but less so than it used to be. Whereas dual-ported VRAM always provided better performance for higher resolutions and color depths than DRAM, there are newer and less expensive alternatives such as extended data out (EDO) DRAM, multi-bank DRAM (MDRAM), and synchronous DRAM (SDRAM) that do nearly as well.

3-D and Video Capabilities

The latest graphics cards have on-board 3-D accelerators that mainly aid gaming performance. While development of low-end 3-D graphics accelerators has been driven by the computer games market, the games themselves illustrate how far 3-D graphics has come. As is happening with multimedia, 3-D imaging techniques may eventually turn up in mainstream applications.

3-D acceleration on the graphics card helps the system's CPU turn a mathematical model of a 3-D object into a 2-D representation. Quickly shading, applying texture, and accurately representing object depth affect the speed at which still images are rendered, but these kinds of

EXPANSION CONNECTOR

Some cards have connectors for adding things such as a hardware MPEG decoder. Some connectors are proprietary, so you should check out the expansion options before you buy the card.

VIDEO MEMORY

More memory means higher resolution and more colors. It can also mean somewhat better performance. Memory performance matters most at the high resolutions and color depths; dual-ported memory chips such as VRAM or Window RAM are best.

VIDEO BIOS

At start-up, your system looks to the video BIOS firmware on this chip for identification and configuration information. The BIOS provides a known set of low-level graphics interfaces for DOS-based software. Windows programs interface through the software drivers each vendor provides for its graphics card.

BUS INTERFACE

The main benefit to a system with a PCI bus is faster graphics performance. PCI has largely displaced VESA VL and ISA cards, but you can still buy them for older systems.

MONITOR INTERFACE

Most graphics adapters provide a single connection to monitors based on the standard D-shell, 15-pin VGA connector. The Matrox cards have a connector for a cable with BNC couplings for the monitor.

GRAPHICS ACCELERATOR

This chip (or chip set) does most of the work, providing hardware acceleration for execution of low-level graphics operations. As with CPUs, higher clock speeds and wider data buses improve performance. Newer chip sets often include hardware assistance for displaying 3-D data and video streams.

Illustration based on
ELSA's Winner 3000-L

operations also affect the smoothness of animated 3-D sequences, particularly at greater resolutions and color depths.

For the games market, Microsoft's Direct3D (D3D) API for Windows 95 promises to be important because it provides games developers with a common API that is more or less independent of any graphics chip. All the cards we tested were D3D-capable. The cards that do best on our D3D Tunnel tests, such as the ATI 3D Xpression, the Matrox Mystique, and the Matrox Millennium, are excellent choices for game-type environments.

Microsoft also supports the OpenGL 3-D API in Windows 95 and NT. Current boards have some OpenGL hardware acceleration capabilities, but they still have a long way to go compared to high-end 3-D cards. Our testing for OpenGL showed that some of the cards are faster than others, but there's not much spread.

If you use video clips in multimedia presentations, you should check out a graphics accelerator with MPEG hardware acceleration. It will speed up and smooth out playback by efficiently compressing and decompressing graphics and sound data. The Matrox and Number Nine adapters, and the Virge VX-equipped adapters (STB Systems Velocity 3D, Diamond Stealth 3D 3000, ELSA America Winner 3000-L) have integrated video components, and some others have MPEG options or at least software MPEG players.

The cards with hardware MPEG help attain the full-screen playback rate of 30 frames per second, which provides the appearance of full-motion video. While current MPEG hardware decomposition is imperfect, overall it's still better than software-based video playback. Current software MPEG decoders are just on the edge, with performance that's perhaps

adequate for short video clips in reference works, such as a CD-ROM encyclopedia. With the availability of TV-tuner daughtercards on some graphics boards, it seems that the sky's the limit for viewing video on your PC screen.

While performance is the primary factor to consider when buying a graphics card, bundled software can make a card easier to configure and use. Most of today's adapters have utilities for installing drivers, changing resolutions on-the-fly, zooming in and panning around the desktop, and even creating virtual desktops larger than the screen.

Contributors

Dorothy Hudson, project manager/NSTL
Jim Kane, project manager/NSTL
John McDonough, technical writer/NSTL
Dave Rowell, senior technical editor/BYTE

Best Overall

G R A P H I C S A C C E L E R A T O R S

The 13 cards we tested in this Lab Report offer a wide range of capabilities to accelerate your system into the world of multimedia or high-resolution 2-D CAD applications. For our Best Overall ratings, we looked only at the mainstream 2-D performance of the cards. Though many of these cards tout 3-D capabilities, our roundup does not include some of the best low-end Direct3D cards because they

don't support 24-bit color at 1024 by 768 resolution. Neither does this report include professional-level 3-D accelerators costing \$2000 and up. However, we did measure 3-D performance for both the Direct3D and OpenGL APIs.

With that in mind, we chose VideoLogic's GraftixStar 450 as the Best Overall graphics accelerator. The GraftixStar 450 costs only \$149 (as configured for testing with 4 MB of EDO memory). Bet-

ter than that, the GraftixStar 450 easily performed the best running NSTL's InterMark benchmarks, which measure the 2-D graphics performance you'll get with Windows business applications.

The GraftixStar 450 is based on the 64-bit S3 Virge accelerator chip found on several other cards in this review. VideoLogic credits its fast performance to its well-optimized graphics drivers. Though it doesn't use the video-enabled VX version of the Virge chip, the VideoLogic card can smooth video with the addition of optional hardware-assisted MPEG video via a Scenic/LPB connector (uses S3's proprietary Scenic Highway bus, a high-bandwidth connection that increases performance by keeping the video playback stream off the system bus). The GraftixStar 450 also shines in our features and usability ratings. VideoLogic's SmartTools utility lets you configure your display, set a virtual desktop, and build your own toolbars.

Next in the Best Overall pecking order, and in InterMark performance, is ELSA's Winner 3000-L. It supports 16 million colors at 1280 by 1024 resolution with an 83-Hz vertical refresh rate. The Winner 3000-L gets our highest usability score because it was easy to install and has a complete, well-written user manual. Given that ELSA designs and markets capable 3-D cards, it's no surprise that the Winner 3000-L did well in our OpenGL 3-D testing. Designed for CAD and desktop publishing professionals, it uses an S3 Virge VX 64-bit graphics processor and came loaded up with 8 MB of RAM, which helps to justify its \$527 price. The card's 3-D capabilities accelerated Gouraud shading, texture mapping in 24-bit color, and accelerated z-buffering. The Winner 3000-L supports the Direct3D, HEIDI (used in some Autodesk applications), and OpenGL 3-D APIs.

The Hercules Dynamite 128 has the second lowest price (\$159) and provides good performance for Windows applications. The card uses a 128-bit Tseng Labs ET6000 accelerator chip with 4 MB

TECH FOCUS

3-D APIs

Will Direct3D Conquer All?

If you follow Internet newsgroups such as comp.graphics.api.opengl, you may have noticed the intense and ongoing debate concerning the relative merits of Microsoft OpenGL, Microsoft Direct3D, and Silicon Graphics' Cosmo OpenGL. The debate, between the principals of the Microsoft OpenGL and SGI Cosmo OpenGL camps but also including other knowledgeable parties, has been intense.

The two OpenGL implementations have very different target audiences. Microsoft maintains that its rendition suits all performance levels, from simple Windows 95 VGA systems to high-performance NT workstations. The software giant offers vendors several approaches to create optimized OpenGL libraries that yield fairly impressive performance. SGI, on the other hand, has targeted Windows 95 systems lacking 3-D graphics accelerators in particular, as an adjunct to its Web applications. Cosmo is a software-only solution that SGI believes can surpass software-only Direct3D implementations. It is also cross-platform, enabling a greater degree of integration among Web applications based on the Cosmo line of products.

Despite differences in their views on OpenGL's future, both parties agree that OpenGL has multiple advantages over Direct3D, and that Direct3D has no lock on the future of any PC 3-D market. Despite its high-end history, OpenGL need not sacrifice good performance for rendering

accuracy. For example, OpenGL implementations don't have to provide subpixel accuracy, and OpenGL applications don't have to use it. Like game APIs such as Direct3D, OpenGL can obtain high performance by sacrificing details that aren't necessary in a real-time video environment. Programs running under Cosmo OpenGL have provided performance similar to that of unaccelerated Direct3D. We can hypothesize that accelerated solutions would also be comparable.

Programmers find OpenGL code easier to write and debug. OpenGL presents a completely abstract environment; the programmer can assume that an appropriate screen exists and that OpenGL will make a program's graphics requests fit that screen. Direct3D presents to the program (and programmer) all the hardware details; a program must examine them all and fit itself to that set of features. In OpenGL, all optimizations are in the device driver; any OpenGL program will run on any hardware at any resolution. In Direct3D, you can tune a program to particular screen resolutions, but a particular graphics adapter might not support those resolutions.

OpenGL is not dead in the high-performance games arena, and Direct3D is not necessarily the API of choice for future programmers. What remains to be seen is where each group will take its approach to 3-D graphics and how users will react.

—Steve Platt, manager of
electronic publications, NSTL

LAB RESULTS

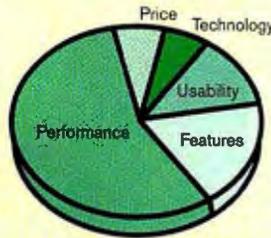
GRAPHICS ACCELERATOR RATINGS

BEST OVERALL

VideoLogic GraftixStar 450

There are many affordable 64-bit graphics accelerators, but few can match the GraftixStar 450's combination of Windows graphics acceleration and low price. Put simply: This is the lowest-priced card we tested and it still has the best performance numbers running NSTL's InterMark benchmark. The GraftixStar 450 uses the 64-bit S3 Virge accelerator chip with a built-in 3-D engine, and it supports up to 4 MB of EDO DRAM. It also supports Microsoft's Direct3D API. VideoLogic backs the GraftixStar 450 with a five-year warranty and a technical support hotline.

WEIGHTING



| | PRICE | TECHNOLOGY | IMPLEMENTATION | PERFORMANCE | FEATURES | USABILITY | OVERALL RATING |
|-----------------------------------|--------------|------------|----------------|-------------|----------|-----------|----------------|
| VideoLogic GraftixStar 450 | \$149 | ★★★★ | ★★★★★ | ★★★★★ | ★★★★ | ★★★★ | ★★★★★ |
| ELSA Winner 3000-L | \$527 | ★★★★ | ★★★★ | ★★★★★ | ★★★★ | ★★★★★ | ★★★★ |
| Hercules Dynamite 128/Video | \$159 | ★★★★ | ★★★★ | ★★★★ | ★★★★ | ★★★ | ★★★★ |
| Diamond Stealth 3D 3000XL | \$299 | ★★★★ | ★★★ | ★★★★ | ★★★★ | ★★★ | ★★★★ |
| Matrox Millennium | \$499 | ★★★★ | ★★★ | ★★★★ | ★★★★ | ★★ | ★★★★ |
| Number Nine Imagine 128 Series 2e | \$349 | ★★★★ | ★★★ | ★★★★ | ★★★★ | ★★★ | ★★★★ |
| ATI 3D Xpression+ PC2TV | \$219 | ★★★★ | ★★★★ | ★★★ | ★★★★ | ★★★ | ★★★★ |
| STB Velocity 3D | \$299 | ★★★★ | ★★★★ | ★★★ | ★★★★ | ★★★★ | ★★★★ |
| Matrox Mystique | \$229 | ★★★★ | ★★★★ | ★★★ | ★★★★ | ★★★★★ | ★★★★ |
| Koutech KW-546 | \$259 | ★★★★ | ★★★ | ★★★ | ★★★ | ★★★ | ★★★ |
| IMS Twin Turbo 128P4 | \$399 | ★★★★ | ★★ | ★★★★ | ★★ | ★★ | ★★★ |
| Number Nine Imagine 128 Series 2 | \$499 | ★★★★ | ★★★ | ★★★ | ★★★ | ★★★ | ★★★ |
| IMS Twin Turbo 128P8 | \$599 | ★★★★ | ★★ | ★★★★ | ★★ | ★★ | ★★★ |

★★★★ Outstanding ★★★ Very Good ★★ Good ★★ Fair ★ Poor

of MDRAM. The Dynamite also surprised us with good OpenGL performance, given that Hercules doesn't supply accelerated drivers for OpenGL.

The Diamond Stealth 3D 3000XL generated impressive numbers in our InterMark and OpenGL tests. The Stealth 3D 3000 pumps it out with S3's Virge VX accelerator chip and 4 MB of VRAM. Matrox's Millennium also provided good 2-D graphics performance.

Direct3D Performance

If you need a good 2-D accelerator that also kicks on games, the Matrox Mystique (\$229) provided the best D3D performance in this roundup. Matrox highlights the 64-bit card's fast frame rates for 3-D texture-mapped games, but the Mystique does well enough in 2-D applications. Our test card came with 4 MB of synchronous graphics RAM (SGRAM), which is single-ported memory with graphics-specific features such as block writes and dual bank

support. Its dual-bank feature opens two pages of memory at the same time, which accelerates operations such as screen blts, double buffering, 3-D rendering, and video playback. Matrox also offers optional add-ins for hardware MPEG, live video in, NTSC/PAL output, and a TV tuner.

ATI Technologies' 3D Xpression (\$219) and Matrox's pricier Millennium (\$499) are also strong D3D accelerators. The more affordable 3D Xpression uses ATI's 3D Rage II chip, which accelerates Microsoft's D3D API for fast game action. The 3D Xpression can be fitted with add-ins such as a TV tuner or a hardware MPEG decoder. With its older graphics chip, the Millennium didn't score as high as the Mystique in the D3D tests, but the older card uses 8 MB of Window RAM to prove it can move 3-D frames faster than most cards on the market. With 8 MB of WRAM, you can work in true color at a high resolution of 1600 by 1200 pixels. Like the Mystique, the Millennium has many

optional multimedia add-ins and comes with the helpful PowerDesk utility for easy installation.

Under OpenGL

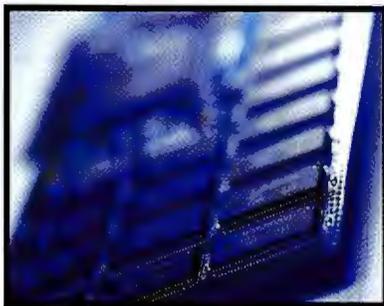
OpenGL is becoming the prevalent API for professional 3-D applications such as CAD and visualization. Both Windows 95 and NT provide built-in OpenGL support. There wasn't much spread in our Viewperf OpenGL test results, but some cards did better than others. The ELSA Winner 3000-L had the top numbers, but the STB Systems Velocity 3D also did well.

The Velocity 3D (\$299) uses an S3 Virge VX chip and comes with 4 MB of dual-ported EDO VRAM that can be upgraded to 8 MB with a 4-MB DRAM module. We tested an 8-MB Velocity 3D. With its fast 220-MHz DAC, the Velocity 3D can support resolutions of up to 1600 by 1200 with respectable refresh rates. This is one of the best cards for NT 4.0 users running OpenGL applications.

Details

High-Res True Color

Many of the cards we tested support resolutions up to 1600 by 1200 pixels, some with visually comfortable high refresh rates. Integrated Micro Solutions' Twin Turbo 128P8 (shown below; note the array of memory chips) and Matrox's Millennium have the memory (8 MB) and logic to support that high resolution with 24-bit color (for a palette of over 16 million colors).



What's on Tonight?

ATI's 3D Xpression+ PC2TV has both composite video and S-Video outputs, so you can display software on a large-screen TV—a nice demo setup for a conference room because you can use the same display for both computer and VCR

sources. To compensate for the lower resolution on a TV, the card uses antialiasing to keep the image sharp.

With the card's PC2TV feature you can also record computer graphics output to a VCR. This provides an inexpensive and convenient way to distribute multimedia presentations and training materials.

TV Junkie Alert

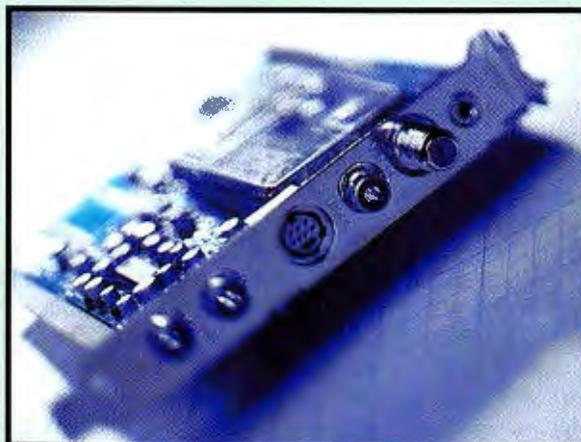
For information junkies, the ability to surf TV channels while working at a PC can be invaluable. While you won't see TV tuners as a regular system component any time soon, you can buy expansion cards that provide this capability. One that we tested and liked is ATI Technologies' ATI-TV, which we tried in conjunction with ATI's 3D Xpression graphics card.

ATI-TV is an ISA-bus card that connects by ribbon cable to a proprietary connector found on Video Xpression and 3D Xpression graphics cards. The card holds a TV tuner (it's well shielded), a video decoder chip, and a teletext decoder chip. The ATI-TV card has external CATV, composite video, and S-Video inputs. ATI provides Video Player software on a CD-ROM. This capable program

supplies a varied suite of functions and appears on-screen as a window that you can fully maximize.

With the card and its software, you can zoom in on video and capture images or movie clips to disk. The card can display closed captioning (NTSC), but it can also store the text, so you can scroll through it later. Also, it can read the captions in the background and pop up the TV image when a caption includes keywords you've specified. The ATI-TV can scan through all available channels and display thumbnails of each program in an array of windows; you click on one to watch in full-screen mode.

You can use the card's video capture feature to grab still or moving images from VCRs, camcorders, and laser discs for multimedia presentations. Your system won't take a performance hit when displaying TV programs because frame rate viewing is achieved with no CPU loading. However, the streaming video capture frame rate will depend on CPU speed, availability of system memory, and hard disk performance.



ATI-TV
\$129

ATI Technologies
Thornhill, Ontario,
Canada

(905) 882-2600

<http://www.atitech.ca>

Circle 1099
on Inquiry Card.

Test Specs

In rating graphics cards, we put strong emphasis on performance. In this roundup, that emphasis is on the kind of 2-D graphics performance that matters with Windows business and professional applications. Because hardware acceleration of 3-D operations is fast becoming a standard feature on 2-D graphics cards, we also tested 3-D performance. We don't yet factor that performance into

our ratings process because of Direct3D's debatable worth for business applications and because OpenGL applications are typically high-end. However, you may want a good 2-D card that also works with a program that uses the Direct3D or OpenGL APIs, so we provide the results from our 3-D testing.

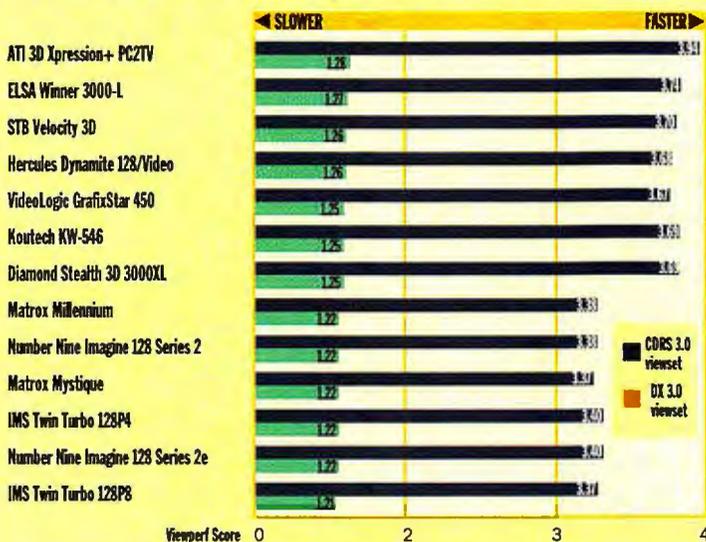
We ran the NSTL InterMark test suite to measure the mainstream 2-D performance of the cards. The InterMark tests

use images from applications like Corel Draw, Excel, PowerPoint, and Word for Windows, displaying a variety of Windows-based images ranging from straight text to 2-D and 3-D bar charts to complex full-color drawings. We used the InterMark results as the weighted performance portion of our Overall Rating.

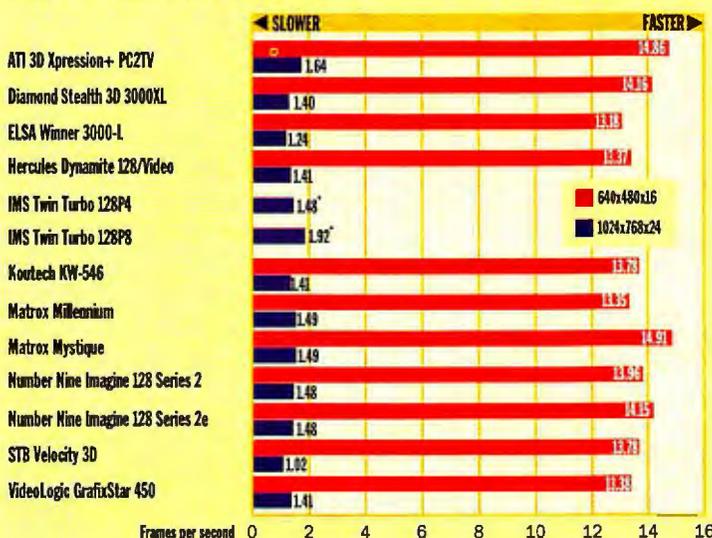
We used the OpenGL Performance Characterization committee's Viewperf to test OpenGL performance, which is important for visualization systems, CAD, and advanced image generation. Viewperf is a freely distributed benchmark with a growing set of application-derived viewing scripts. Viewperf runs the scripts in each data set, or viewset, and measures output in frames per second. Each viewset is rendered in several modes: wireframe, flat surface, smooth surface, and texture mapped. A weighted geometric mean represents how fast the card can render the variety of scenes.

Microsoft's Direct3D Tunnel tests how well a card with Direct3D drivers performs in a game-like environment. We ran it at four different resolutions common for Direct3D systems: 640 by 480 with 256 colors, 640 by 480 with 65,000 colors, 1024 by 768 with 256 colors, and 1024 by 768 in full color. Not all the boards could run all the tests.

Viewperf OpenGL 3D Test Results (1024x768x24)



Microsoft Tunnel Direct3D Test Results



Results from the two modes that most boards can run. Gouraud shading, specular highlights, and texture mapping on. *Neither IMS board could complete the test in 640x480x16 display mode.

Features and Usability

Our ratings include scores for features and usability. Features we value include high resolution and color depth, high vertical refresh rates, and utility software. We gave high usability scores for exceptionally clear and complete documentation and easy-to-use installation software. A card received a good rating if we deemed the average person could install it without referring to the manual.

Evaluations in this report represent the judgment of BYTE editors, based on tests conducted by NSTL, Inc., as documented in a recent issue of their monthly PC Digest. To purchase a copy of the full report, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; (610) 941-9600; editors@nstl.com. For a subscription, call (800) 257-9402. BYTE Magazine and NSTL are both operating units of The McGraw-Hill Companies, Inc.

GRAPHICS ACCELERATORS FEATURES

| | ATI Technologies 3D Xpression+ PC2TV | Diamond Multimedia Stealth 3D 3000XL | ELSA Winner 3000-L | Hercules Dynamite 128/Video | IMS Twin Turbo 128P4 | IMS Twin Turbo 128P8 |
|--|--|---|-----------------------|-----------------------------------|--------------------------------|--------------------------------|
| Price as configured (US\$) | \$219 | \$299 | \$527 | \$159 | \$399 | \$599 |
| Overall Rating | ★★★ | ★★★★ | ★★★★ | ★★★★ | ★★★ | ★★★ |
| SPECIFICATIONS | | | | | | |
| Accelerator chip set | ATI Rage II | S3 Virge VX | S3 Virge VX | Tseng Labs ET 6000 | Twin Turbo 128 | Twin Turbo 128 |
| Graphics BIOS author and version | ATI | Diamond Multimedia V1.0 | ELSA 5.02.00 | Hercules A3J | IMAS v. 2107 | IMS v. 2107 |
| Video playback chip or chip set | | S3 VIRGE VX | Integrated | Integrated | N/A | N/A |
| Auto bus sensing | ✓ | ✓ | | ✓ | ✓ | ✓ |
| Standard RAM/as tested/maximum RAM (MB) | 2/4/4 | 4/4/4 | 6/6/6 | 4/4/4 | 4/4/4 | 8/8/8 |
| RAM type (VRAM/DRAM)/speed (ns) | SDRAM/35 | VRAM/60 | VRAM/50; DRAM/40 | MDRAM/10 | VRAM/60 | VRAM/60 |
| Board height x length (inches) | 2.5 x 6 | 6.875 x 4.2 | 4.125 x 6.875 | 3.75 x 7.25 | 5 x 5 | 7.5 x 9 |
| GRAPHICS CONNECTOR | | | | | | |
| BNC | | | | | | |
| Supports multiple adapters | | | ✓ | ✓ | | |
| Maximum horizontal frequency | 120.6 | 160 | 300 | 100 | 96 | 96 |
| Supports DirectDraw (accelerated drivers) | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Supports Direct3D (accelerated drivers) | ✓ | ✓ | ✓ | ✓ | | |
| Supports OpenGL (accelerated drivers) | | ✓ | ✓ | | | |
| 3-D ACCELERATOR FUNCTIONS | | | | | | |
| Interpolated (Gouraud) shading | ✓ | ✓ | ✓ | ✓ | | |
| Texture mapping | ✓ | ✓ | ✓ | ✓ | | |
| Mipmapping | ✓ | ✓ | ✓ | ✓ | | |
| Z-buffering | ✓ | ✓ | ✓ | ✓ | | |
| UTILITY SOFTWARE | | | | | | |
| Video mode selection | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Zoom utility | ✓ | | | ✓ | ✓ | ✓ |
| Board diagnostics | ✓ | | | ✓ | | |
| Adjustable vertical scan | ✓ | ✓ | ✓ | ✓ | | |
| Adjustable center screen | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Windows utility for changing resolution | ✓ | ✓ | ✓ | ✓ | | |
| VESA BIOS | ✓ | ✓ | BIOS | ✓ | ✓ | ✓ |
| WINDOWS DRIVERS SUPPORT | | | | | | |
| 16-bit DIB format | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| 32-bit DIB format | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Transparent bit maps | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Font caching | ✓ | | ✓ | ✓ | ✓ | ✓ |
| Supported pixel per inch options | ✓ | ✓ | | ✓ | ✓ | ✓ |
| Supported DIB compression | ✓ | ✓ | | ✓ | ✓ | ✓ |
| RLE 4 | ✓ | | | ✓ | ✓ | ✓ |
| RLE 8 | ✓ | | | ✓ | ✓ | ✓ |
| JPEG | | | | ✓ | | |
| MONITOR SUPPORT | | | | | | |
| Digital | | | | | | |
| Multisync | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Analog | ✓ | ✓ | ✓ | | | |
| Multifrequency | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Fixed-frequency | ✓ | ✓ | ✓ | | | |
| GRAPHICS MODES SUPPORTED (ALL NONINTERLACED) | | | | | | |
| 640 x 480 colors/vertical refresh | 16.7 million/200 | 16.7 million/160 | 16.7 million/354 | 16.7 million/120 | 16.7 million/120 | 16.7 million/120 |
| 800 x 600 colors/vertical refresh | 16.7 million/200 | 16.7 million/160 | 16.7 million/227 | 16.7 million/120 | 16.7 million/120 | 16.7 million/120 |
| 1024 x 768 colors/vertical refresh | 16.7 million/120 | 16.7 million/120 | 16.7 million/138 | 16.7 million/75 | 16.7 million/100 | 16.7 million/100 |
| 1152 x 882 colors/vertical refresh | 16.7 million/100 | 16.7 million/85 | 16.7 million/109 | N/A | 16.7 million/100 | 16.7 million/100 |
| 1280 x 1024 colors/vertical refresh | 16.7 million/85 | 16.7 million/85 | 16.7 million/83 | 65K/60 | 16.7 million/50 | 16.7 million/90 |
| 1600 x 1200 colors/vertical refresh | 64K/58 | 65K/80 | 64K/85 | N/A | 65K/75 | 16.7 million/75 |
| APPLICATION DRIVERS (HIGHEST RESOLUTIONS SUPPORTED) | | | | | | |
| AutoCAD | 1280 x 1024 | 1600 x 1200 | 1600 x 1200 | 1600 x 1200 | 1600 x 1200 | 1600 x 1200 |
| Microsoft Windows NT | 1600 x 1200 | 1600 x 1200 | 1600 x 1200 | 1280 x 1024 | 1600 x 1200 | 1600 x 1200 |
| IBM OS/2 Warp | 1280 x 1024 | 1600 x 1200 | 1600 x 1200 | 1280 x 1024 | 1600 x 1200 | 1600 x 1200 |
| SCO Open Systems X Window | 1600 x 1200 | N/A | Optional | N/A | N/A | N/A |
| CUSTOMER SUPPORT | | | | | | |
| Warranty length (years)/coverage | 5/P, L, F, R | 5/P, L, R | 3/P, L, R | 5/P, L, R | 5/P, L, R | 5/P, L, R |
| Toll-free phone | N/A | (800) 468-5848 | (800) 272-3572 | (800) 532-0600 | (888) 467-8282 | (888) 467-8282 |
| Phone | (905) 882-2600 | (408) 935-7000 | (408) 935-0350 | (510) 823-6030 | (408) 369-8282 | (408) 369-8282 |
| On-line address | http://www.atitech.ca | http://www.diamondmm.com | http://www.elsa.com | http://www.hercules.com | http://www.integratedmicro.com | http://www.integratedmicro.com |
| Inquiry number | 1064 | 1065 | 1067 | 1068 | 1069 | 1070 |

BYTE BEST = BYTE Best

✓ = yes;
N/A = not applicable.

Warranty: P = parts; L = labor;
F = freight to repair center; R = return to customer.

★★★★★ Outstanding
★★★★ Very Good

★★★ Good
★★ Fair

★ Poor

| Koutech Systems KW-546 | Matrox Graphics Millennium | Matrox Graphics Mystique | Number Nine Imagine 128 Series 2 | Number Nine Imagine 128 Series 2e | STB Systems Velocity 3D | Videologic GrafixStar 450  |
|---|--|--|---|---|---|---|
| \$259 ★★★ | \$499 ★★★★ | \$229 ★★★ | \$499 ★★★ | \$349 ★★★ | \$299 ★★★ | \$149 ★★★★★ |
| Tsang Labs ET6000 Tsang Labs 0.16 Integrated 2.25/4/4.5 MDRAM/36 2.9375 x 7.375 | MGA-2064W Matrox Graphics Flash BIOS Integrated ✓ 4/8/8 WRAM/60 3.75 x 7 | MGA-1064SG Matrox Graphics Flash BIOS Integrated ✓ 4/4/4 SGRAM/70 3.75 x 7 | Imagine 128 Series 2 Number Nine 3.02.01 Integrated ✓ 4/4/4 EDO VRAM/60 4.25 x 6.875 | Imagine 128 Series 2 Number Nine 3.00.04 Integrated ✓ 4/4/4 EDO DRAM/60 4.25 x 6.875 | S3 Virge VX STB 1.01 Integrated ✓ 4/8/8 VRAM and DRAM/60 3.875 x 8.75 | S3 Virge S3 2.3 N/A ✓ 2/4/4 EDO DRAM/35 4.2158 x 6.30 |
| ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ |
| 80 | 110 | 110 | 135 | 85 | 81.7 | 81.9 |
| ✓ ✓ ✓ | ✓ ✓ ✓ | ✓ ✓ ✓ | ✓ ✓ | ✓ ✓ | ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ |
| ✓ ✓ ✓ ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ |
| ✓ ✓ ✓ | ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ | ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ |
| 16.7 million/90 16.7 million/90 16.7 million/70 N/A 64K/60 N/A | 65K/200 65K/200 65K/120 65K/120 65K/110 65K/85 | 65K/200 65K/160 65K/120 65K/100 65K/75 256/60 | 16.7 million/150 16.7 million/150 16.7 million/150 16.7 million/150 65K/118 65K/83 | 16.7 million/150 16.7 million/150 16.7 million/150 65K/140 65K/110 256/83 | 16.7 million/160 16.7 million/147 16.7 million/120 16.7 million/85 16.7 million/85 65K/80 | 16.7 million/150 16.7 million/120 65K/100 65K/90 256/75 256/60 |
| 1280 x 1024 1280 x 1024 1280 x 1024 N/A | 1600 x 1200 1600 x 1200 1600 x 1200 1600 x 1200 | 1600 x 1200 1600 x 1200 1600 x 1200 1600 x 1200 | 1600 x 1200 1600 x 1200 1600 x 1200 1600 x 1200 | N/A 1600 x 1200 1600 x 1200 N/A | 1600 x 1200 1600 x 1200 1600 x 1200 N/A | 1600 x 1200 N/A 1600 x 1200 N/A |
| 3/P, L, R N/A (310) 699-5340 http://www.koutech.com 1071 | 3/P, L, R (800) 361-1408 (514) 969-6320 http://www.matrox.com/mga 1072 | 3/P, L, R (800) 361-1408 (514) 969-6320 http://www.matrox.com/mga 1073 | 5/P, L (800) 438-6463 (617) 674-0009 http://www.nine.com 1074 | 5/P, L (800) 438-6463 (617) 674-0009 http://www.nine.com 1075 | Lifetime/P, L, R (888) 234-8750 (972) 234-8750 http://www.stb.com 1076 | 5/P, L, F, R (800) 578-5644 (415) 875-0606 http://www.videologic.com 1077 |

Today's graphics tools help you present your arguments and data with polish and professionalism.
By David Seachrist

Present a Businesslike Slide Show

We used to call them business-graphics programs. People used them primarily to create individual, data-driven charts. Over time, these packages shifted their focus to cohesive, multiple-slide presentations organized via outlines and slide sorters. GUIs, especially Windows, were an enormous step forward in producing more elaborate and effective graphics, which enhanced and focused spoken presentations.

For the November 1996 BYTE, NSTL tested a group of multimedia authoring tools that allow the integration of video, sound, and Internet links into presentations. But most presentations don't require that much apparatus, nor the time needed to create it. Thus, there's a firm place for these mainstream presentation-graphics programs: Adobe Persuasion 3.0.2, Corel Presentations 7.0, Software Publishing's Harvard Graphics 4.0, Lotus Development's Freelance Graphics 96 Edition for Windows 95, and Microsoft's PowerPoint 95 7.0.

For this review, we chose programs that offer an individual slide-editing environment, a slide sorter, an outlining environment, extensive charting (including organizational charts), drawing capabilities, and automated slide-show functions. We didn't include programs better-suited for multimedia applications, such as Astound's (Palo Alto, CA) Astound for Windows, or programs designed for more intensive authoring, such as SFD's (San Bruno, CA) Quovis line.

By the time this review sees print, Adobe, Lotus, and Microsoft will have released new updates. Final versions of

these packages were unavailable when we did our testing, but we discuss what's coming in these new versions.

Using the Software

With presentation graphics now standard in office suites, it's reaching a more diverse group of end users, and thus creating a demand for still more features and greater ease of use. Therefore, despite all the bells and whistles in these products, NSTL's test scenario is based on an inter-



Corel Presentations 7.0

This package offers state-of-the-art features, Internet functions, the images and graphics tools that made Corel famous, and usability that's among the best. And, with a price tag under \$100, it's a bargain, too.

mediate user who only occasionally creates and gives short presentations—slide shows that include bulleted text charts, data charts, organizational charts, and clip art.

Some users are most comfortable working with words to organize their thoughts, while others like to organize the slides with a graphical interface. All five reviewed programs help both types of users by offering a word-based outline view as well as a slide-sorter view of a presentation. All five slide-editing environments provide easy access to program commands via screen icons and menu structures.

Presenting on the Web

The ability to save presentations in Hypertext Markup Language (HTML) and publish them to the Web has considerable potential. All software vendors are scrambling to build in Web compatibility, but there's still plenty of room for improvement in every program. Harvard Graphics and Adobe Persuasion currently offer no Web-publishing features.

Corel Presentations, Freelance Graphics, and PowerPoint 95 all save to HTML files, but none offers a streamlined method of saving to a Web server. PowerPoint 95 requires an add-in: either the PowerPoint Internet Assistant or the PowerPoint Animation Publisher and Player, both offered free on Microsoft's Web site (<http://www.microsoft.com>).

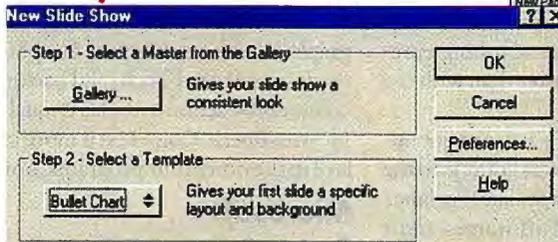
Corel Presentations 7.0

Corel Presentations offers state-of-the-art features, Internet functionality, a host of graphics tools, and usability that's eclipsed only slightly by two of the other programs. With a price tag under \$100, Presentations is clearly the bargain of the bunch.

Presentations certainly shows its Corel heritage with its extra graphics and drawing features (e.g., the ability to interface directly with TWAIN-compatible image scanners), an automatic bit-map tracing feature, the broadest graphics import/export capabilities, and 10,000 clip-art images. Presentations is the only program of the five that allows pixel editing of bit maps.

Corel performs screen updates faster than any other program in this group, and it's especially impressive with a com-

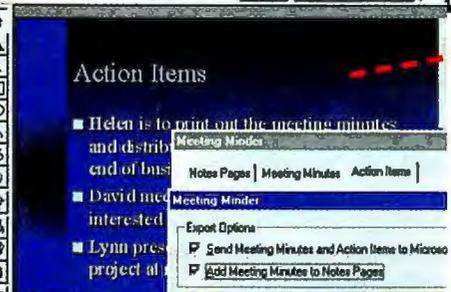
Corel Presentations gives you an overview of the slide structure and helps you pick out styles and slide types.



Lotus Freelance Graphics has the best charting tools of any of these products, presenting options in a way that makes them fast and easy to choose.



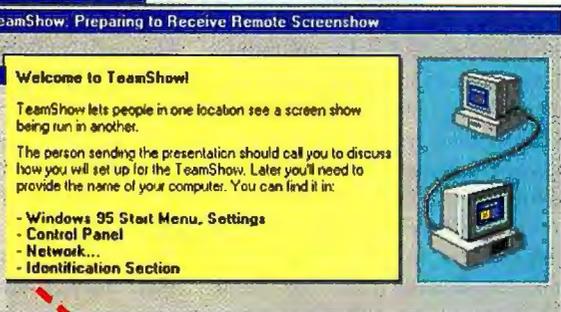
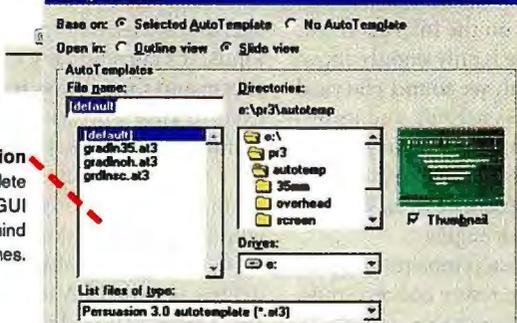
PowerPoint's unique Meeting Minder feature combines a displayed agenda and a note-taking module for recording meeting minutes.



Microsoft PowerPoint 95 lets you preview slide formats and designs.



Adobe Persuasion is a complete package, but its GUI is somewhat behind the times.



Freelance's TeamShow simplifies the process of making a remote presentation over a LAN or via modem.

All these packages offer extensive help in preparing a slide presentation, including style and content templates and wizards, graphics and charting tools, and clip art.

plex Windows Metafile graphic. In print speed, Corel is second only to PowerPoint in returning control to the user.

The templates that come with the program are good, but there isn't the diversity of slide layouts that the other packages offer. Presentations is the only tested program that doesn't allow you to paste in charts and have them take on a template's color scheme automatically.

Presentations lets you break a pie-chart slice into a column chart, which is helpful when you want to show the individual items that make up a slice. The program currently supports chart builds, in which individual chart elements (e.g., the bars in a bar graph) appear in successive slides.

Of all the programs tested, Corel Pre-

sentations is the most Internet-ready. It comes with HTML saving capabilities out of the box, and it supports HTML frames, which lets you access individual slides from a page that has both the table of contents and the slide.

Adobe Persuasion 3.0.2

Persuasion has been in this market since the late 1980s, but it's the only program here not designed for Win 95. This hurt it in virtually every scoring criterion. For example, although Persuasion's on-line help is quite complete, the help system's context-sensitivity isn't as intuitive as that of products that are designed specifically for Win 95.

Also, unlike the rest of the group, Per-

suasion doesn't distribute content outlines, and it doesn't let you browse through clip-art previews to find an image. However, it does have floating text and object tool palettes that allow you to edit while the tools remain on-screen, and it supports chart builds.

By the time this review sees print, Adobe should have unwrapped version 4.0, which will still be targeted mainly at people who make presentations on a regular basis. The new version will be the first major upgrade since Adobe acquired Aldus in 1995.

Version 4.0's most significant features are more distribution options, including more Web presentation functions. But instead of HTML, Adobe will use its own

portable document format (.pdf files) for viewing with Adobe Acrobat. Persuasion's interface will move closer to that of other Adobe graphics products, such as Photoshop. And even though the new product will support some Win 95 features, such as long filenames, it still won't be a 32-bit application.

Lotus Freelance Graphics 96

Freelance Graphics 96 is a major upgrade from version 2.1, which NSTL evaluated for BYTE's last report on presentation graphics (in the January 1995 issue). Boosts in charting and collaborative-computing features, as well as interface enhancements, such as live slide thumbnail preview in the outline view, make this a comfortable, feature-rich environment for novice presenters.

The package comes with a wide selection of slide layouts and backgrounds that look beautiful when displayed in 16-bit (64,000 colors) mode. Freelance Graphics offers easy application of slide transitions, but you can't preview the effects.

NSTL's usability testers liked doing live editing with floating tool palettes, which are used in several of these programs, but they found Freelance's Infobox, a floating property dialogue, to be the best interface of the bunch. Because it's context-sensitive, only those commands that apply to the selected object are available to the user. And because you can alter object and text properties in real time, you can see changes happen.

Freelance has a nice selection of specialized diagramming tools. You can create process and conceptual diagrams with the other programs, but Freelance Graphics does most of the work for you.

The program allows point-to-point

connection (for two remote computers only) via either modem or a LAN connection, and multipoint capability is planned for the next release of the program. A wizard-like interface made establishing a presentation conference easier than with the other programs.

Freelance Graphics 96 was a major upgrade, and the new features going into the next release aren't spectacular. Freelance Graphics 97 supports HTML frames, and it has a File Save interface for saving HTML files to a Web server. Uniform resource locator (URL) links to Web sites can be accessed directly from a presentation. Lotus adds 14 new SmartMasters to the current 120, and Lotus Notes users will like the enhanced presentation library and review database. The new version continues support for the electronic filing cabinet and now supports Notes 4.0's TeamReview feature.

Harvard Graphics 4.0

Harvard Graphics was the versatility winner in our previous tests, but it has not kept up with the others on the Internet front, and its performance is only slightly above average. In general, we found Harvard Graphics a little less helpful, and its operations required a few more steps, than the other programs. On-line help is complete and well designed, but it lacks a natural-language search engine.

Harvard Graphics' templates are quite good, but there are fewer backgrounds. This is the only product that doesn't allow you to animate bullet items during the build process—for example, to have them bounce onto the screen from the left. Clip art generally has to be ungrouped and the background object made transparent if you want it to take on the background color of the slide, a cumbersome process.

On the plus side, Harvard Graphics comes with Harvard F/X tools, which allows special effects, such as shaping text to curves and extruding and blending graphical objects. Harvard Graphics was the fastest of the bunch, and background color reproduction in the NSTL quality test file was superb. Color text is more impressive in the other four programs, however.

Microsoft PowerPoint 95 7.0

PowerPoint has been a key player in defining and developing presentation graphics since its first appearance in 1987 as a Macintosh application that had no charting or outlining capabilities. But the program introduced the world to WYSIWYG slide formatting and, more important, it promoted the concept of combining many slides into a single file as a coherent presentation. Many of the features and tools that we now take for granted originated with PowerPoint.

PowerPoint 95 is a business communications tool, not just an authoring package, and it's useful for meetings of many kinds. It's currently the only program of this group that allows multiple remote users to view a presentation via a TCP/IP connection with the presenter and audience running the full version of the program. (Unfortunately, the presentation conference feature doesn't work via TCP/IP if your network also has NetWare IPX drivers installed.) And although PowerPoint offers a wizard to set up the presentation conference, users can't browse for computer names.

The program goes far beyond the others in one area of meeting use. You can display your meeting agenda as a bulleted list and type minutes directly into PowerPoint's Meeting Minder. The program also

P R E S E N T A T I O N G R A P H I C S

BEST OVERALL

Corel Presentations 7.0

An extensive feature set, great graphics tools, and good usability make this a winner.



Content

Positive Audience
Negative Audience
Doubting Audience
Neutral Audience

| | RETAIL/UP- GRADE PRICE | TECHNOLOGY | IMPLEMENTATION | PERFORMANCE | EASE OF LEARNING | EASE OF USE | OVERALL RATING |
|-------------------------------------|---------------------------|------------|----------------|-------------|---------------------|----------------|-------------------|
| Corel Presentations 7.0 | \$95 / N/A | ★★★★ | ★★★★ | ★★★★ | ★★★★ | ★★★★ | ★★★★ |
| Lotus Freelance Graphics 96 Edition | \$355 / \$105 | ★★★★ | ★★★★ | ★★★ | ★★★★★ | ★★★★★ | ★★★★ |
| Harvard Graphics 4.0 | \$289 / \$99 | ★★★ | ★★★ | ★★★ | ★★★★ | ★★★★ | ★★★★ |
| Adobe Persuasion 3.0.2 | \$395 / \$129 | ★★ | ★★★ | ★★ | ★★★ | ★★★★ | ★★★ |
| Microsoft PowerPoint 95 7.0 | \$339 / \$109 | ★★★★ | ★★★★ | ★★★ | ★★★★★ | ★★★★★ | ★★★★ |

★★★★ Outstanding ★★★ Very Good ★★ Good ★★ Fair ★ Poor N/A = not applicable.

F E A T U R E S

| | Adobe Persuasion | Corel Presentations | Harvard Graphics | Lotus Freelance Graphics | Microsoft PowerPoint 95 |
|--|---------------------------|------------------------|---------------------|-----------------------------|----------------------------|
| DESIGN AND CONTENT | | | | | |
| Design and content automation | Design only | ✓ | ✓ | ✓ | ✓ |
| No. slide templates: topics/backgrounds/layouts | 42/0/18 | 11/12 (213 CD)/6 | 12/31/15 | 30/120/12 | 19/85/24 |
| Edit slides globally/individually | ✓ | ✓ | ✓ | ✓ | ✓ |
| No. clip-art images/sound clips/video, animation clips | 500/139/32 | 10,000/471/0 | 500/0/0 | >700/17/79 | >1100/137/4 |
| OUTLINER | | | | | |
| Import text | RTF | RTF | ASCII | ASCII | RTF |
| Outline expand/collapse | ✓ | ✓ | ✓ | ✓ | ✓ |
| Number of outline levels | 256 | 8 | 4 | 6 | 5 |
| Preview slide from outliner | | | | ✓ | 97 |
| ELECTRONIC PRESENTATIONS | | | | | |
| Number of transition effects | 15 | 53 | 13 | 27 | 49 |
| Set transition speed | 97 | ✓ | | | ✓ |
| Preview transition effects | ✓ | ✓ | ✓ | | ✓ |
| Presentation rehearsal | | | Add-on | ✓ | ✓ |
| Bullet building/dimming | ✓ | ✓ | ✓ | ✓ | ✓ |
| Chart builds | ✓ | | ✓ | | 97 |
| Animate objects | ✓ | ✓ | | | ✓ |
| INTERNET FEATURES | | | | | |
| Open and save to HTML | | ✓ | | ✓ | Free add-in |
| Save to Internet server | | | | 97 | 97 |
| Support for HTML frames | | ✓ | | 97 | 97 |
| Create linked table of contents | 97 | ✓ | | ✓ | Free add-in |
| Include transitions | 97 | | | 97 | Free add-in |
| Link URLs to slides | 97 | ✓ | | 97 | 97 |
| Browser plug-in available | 97 | Limited | | 97 | ✓ |
| Multipoint presentations using TCP/IP | | | On LAN | 97 | ✓ |
| CHARTING | | | | | |
| Number of data-driven chart types | 11 | 10 | 7 | 10 | 9 |
| Breakout pie/column chart | | ✓ | ✓ | | 97 |
| Chart assimilates slide master attributes | ✓ | ✓ | ✓ | ✓ | ✓ |
| Graph noncontiguous ranges | ✓ | ✓ | ✓ | ✓ | ✓ |
| Sort pie slices | ✓ | ✓ | ✓ | ✓ | ✓ |
| Include chart data as table | | ✓ | ✓ | ✓ | ✓ |
| DRAWING | | | | | |
| Number of drawing tools (/ shapes) | 8 | 15 | 10 | 9/37 | 5/22 |
| Use shapes with text | | ✓ | ✓ | ✓ | ✓ |
| Manipulate anchor/control points | Anchor | ✓ | ✓ | ✓ | ✓ |
| Image control of bit maps | | ✓ | ✓ | ✓ | ✓ |
| Rotate objects to any angle | 90° increments | ✓ | ✓ | ✓ | ✓ |
| Mirror or flip selected shapes | ✓ | ✓ | ✓ | ✓ | ✓ |
| COLORS/FILLS | | | | | |
| Choice of fill patterns, gradations, blend styles | ✓ | ✓ | ✓ | ✓ | ✓ |
| Gradient text and graphics fill | Graphics | ✓ | ✓ | Graphics | Graphics |
| Bit-map text and graphics fill | Graphics in background | Graphics | ✓ | | 97 |
| PRINT OPTIONS | | | | | |
| Print outline | ✓ | ✓ | | ✓ | ✓ |
| Layout, print speaker notes, handouts | ✓ | ✓ | ✓ | ✓ | ✓ |
| FILE MANAGEMENT | | | | | |
| OLE client, DDE | ✓ | ✓ | ✓ | ✓ | ✓ |
| OLE server | | ✓ | ✓ | ✓ | |
| Set OLE 2.0 Object options | | ✓ | ✓ | ✓ | MO |
| Add OLE Controls (OCXes) | | ✓ | | 97 | 97 |
| Preview clip-art symbols | | ✓ | ✓ | ✓ | ✓ |
| Open multiple presentations | | ✓ | ✓ | ✓ | ✓ |
| Automatic file backup | | ✓ | ✓ | ✓ | 97 |
| File details/descriptions, search | | ✓ | ✓ | ✓ | ✓ |
| Compress show for transport | ✓ | ✓ | ✓ | ✓ | ✓ |
| IMPORT/EXPORT CAPABILITY | | | | | |
| Number of presentation-import filters | 97 | 3 | 2 | 3 | 3 |
| Number of text-import filters for outliner | 7 | 49 | 1 | 1 | 1 |
| Number of data-import filters for charting | 5 | 5 | 3 | 5 | 3 |
| Number of graphics-import filters | 18 | 29 | 13 | 18 | 17 |
| WORKGROUP SUPPORT | | | | | |
| Automatic routing | | | ✓ | ✓ | ✓ |
| Revision management | | | | ✓ | |
| Share files between PC and Mac | ✓ | | | | ✓ |
| Simultaneous viewing on LAN | | ✓ | ✓ | ✓ | ✓ |
| Lotus Notes support | | ✓ | | ✓ | ✓ |
| MISCELLANEOUS | | | | | |
| Number of undo levels | 1 | 10 | 10 | 10 | 150 |
| Global search and replace | ✓ | ✓ | ✓ | | ✓ |
| Macro record and playback | | ✓ | | ✓ | 97 |

✓ = yes; 97 = planned for next version; MO = users can choose to open or edit objects in place.

PRODUCT INFORMATION

| | |
|---|--|
| Freelance Graphics 96 \$355 Lotus Development Corp. Cambridge, MA (800) 343-5414 fax: (617) 893-0968 http://www.lotus.com Circle 976 on Inquiry Card. | (408) 536-6000 fax: (408) 537-6000 http://www.adobe.com Circle 978 on Inquiry Card. |
| Harvard Graphics 4.0 \$289 Software Publishing Corp. San Jose, CA (800) 336-8360 fax: (800) 582-6000 http://www.spco.com Circle 977 on Inquiry Card. | PowerPoint 95 7.0 \$339 Microsoft Corp. Redmond, WA (206) 882-8080 fax: (206) 936-7329 http://www.microsoft.com Circle 979 on Inquiry Card. |
| Persuasion 3.0.2 \$395 Adobe Systems, Inc. San Jose, CA | Presentations 7.0 \$95 Corel Corp. Ottawa, Ontario, Canada (613) 728-8200 fax: (613) 761-9176 http://www.wordperfect.com Circle 980 on Inquiry Card. |

has an Action Items function that creates another bulleted list to remind meeting participants of assigned tasks.

PowerPoint's performance is inconsistent. It's sluggish at performing certain screen updates, but its print spooler is the fastest of all the reviewed programs.

With the new PowerPoint 97, Microsoft is making PowerPoint easier to learn and use while meeting the needs of even more types of users. The Office Assistant is an animated program guru that lets you know if you're performing a task inefficiently and suggests a different method. Experienced users can turn off the Office Assistant.

PowerPoint 97's new and improved organizational tools include an Expand Slide feature that flows bulleted text onto the next slide when one slide becomes too crowded. Also, slide miniatures can now be displayed in the outline view. The drawing tools are beefed up substantially. AutoShapes include five new forms, and the program connects two AutoShapes with a line. Move one shape, and the line automatically stretches and remains connected to the other.

In addition, the Meeting Minder has been enhanced to send action items to the Microsoft Office scheduling program. Finally, the Internet functionality, which now requires add-in programs, is integrated directly into PowerPoint 97.

Good Tools, Every One

Our tests show that an intermediate-level computer user can create stunning presentations quickly and easily with any of

TECH FOCUS

TEMPLATES

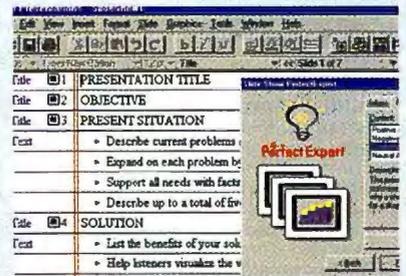
Anatomy of a Template

Creating your first presentation is a daunting task: There are so many choices, and you're not sure how to proceed. Today's presentation-graphics programs offer considerable assistance, in the form of design templates and content outlines, that help you create good-looking and effective slide shows.

For the design-challenged user, ready-made templates designed by graphic artists provide a fast jump-start. Prior NSTL evaluations of this type of software have shown that testers prefer programs that ease or eliminate design decisions. Step-by-step dialog boxes and automation tools, along with complete, on-line help, assist the user in making such decisions. Whether they're using Corel's PerfectExpert, Freelance Graphics' SmartMasters, Harvard Graphics' Quick Presentations, or PowerPoint's AutoContent Wizard, self-prompting tools give casual business users a much-needed hand in making design decisions.

Template files generally have two tiers, or layers: a background or bottom layer, and a slide-layout layer. Both layers have an effect on the text and graphics that appear on the slide (i.e., topmost) layer. The background layer can contain a graduated or colored fill, a company logo, or other graphics, but its main function is simply to repeat whatever is placed on it on every slide in the presentation. The slide-layout layer determines where to position blocks of text and graphical placeholders on the slide, as well as what text font, size, and style attributes to use.

For the "idea" side of the presentation—adding the content to the design—help was previously limited to providing some organizational tools, such as an outliner. Now most programs also offer professional help in creating and structuring the content of a presentation for specific purposes, such as a sales pitch, a budget proposal, a benefits explanation, and so on. (See the sample slide above.) The programs accomplish this feat by including content outlines for these topics and by using the program's text-placeholder function. Freelance Graphics and PowerPoint 95 offer the best selection of content outlines, followed by Harvard Graphics and Corel Presentations. Adobe Persuasion offers none.



Corel's content outliner guides you through a presentation.

these five products. Lotus's Freelance Graphics and Microsoft PowerPoint 95 are better for novices, while Corel Presentations and Harvard Graphics offer better tools for those with some graphic-design experience.

Corel Presentations, Lotus Freelance Graphics, and Microsoft PowerPoint are all highly capable programs. These three competitors have been leapfrogging one another's feature sets for several years. Each boasts superiority over the others in certain feature categories, but NSTL rates Corel Presentations 7.0 as the features champion.

Harvard Graphics and Adobe Persuasion currently lack the Web-publishing features of the other programs. In the end, there's nothing in any of these packages that would make us suggest that you switch from one to another. But if you're a first-

time buyer looking for a presentation-graphics program, Corel Presentations' power, usability, and price make it the pick of the lot. **B**

David Seachrist has tested all major categories of general business software at NSTL for 10 years, concentrating on desktop publishing and graphics. You can reach him by sending e-mail to dseachrist@prodigy.com.

Evaluations in this report represent the judgment of BYTE editors, based in part on extensive tests conducted by NSTL, Inc., as documented in a recent issue of its monthly Software Digest. To purchase a copy of that report, with NSTL's own evaluations and data, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; (610) 941-9600; fax (610) 941-9950; on the Internet, editors@nstl.com. For a subscription, call (800) 257-9402. BYTE magazine and NSTL are both operating units of The McGraw-Hill Companies, Inc.



**JUNE 3-7,
1997**

Taiwan's IT exports in 1996 shall reach US\$ 25 billion, making it the third largest IT producer in the world.

Whether it's monitors, notebooks, mainboards, scanners, keyboards, mouse devices, CD-ROM drives or multimedia kits, there's hardly a sector where Taiwan is not a potent force. The future of 3Cs is closely intertwined with that of Taiwan.

COMPUTEX TAIPEI is your link to the world's most comprehensive IT sourcing center. COMPUTEX TAIPEI is also the entire world of Information Technology in microcosm, coming from Asia's technical leader.

To be on-line with the future, plug in COMPUTEX TAIPEI!!



COMPUTEX TAIPEI

THE 17TH TAIPEI INT'L COMPUTER SHOW



Organizers:
China External Trade Development Council (CETRA)
5 Hsinyi Rd., Sec. 5, Taipei, Taiwan, R.O.C.
Tel: 886-2-725-1111, Fax: 886-2-725-1314
<http://www.computextaipei.org>



Taipei Computer Association (TCA)
<http://www.computex.com.tw>

Venues:
Taipei World Trade Center Exhibition Hall
Taipei Int'l Convention Center (TICC)



Sponsor:
Taipei World Trade Center

For more exhibition information, please contact CETRA.



3Com Impact IQ External ISDN modem

The smart way to access the Internet

- Designed to connect PC and Macintosh systems to ISDN BRI services ■ Delivers 230,400 bps throughput for peak performance
- Combines IETF CCP and Stacker LZS data compression with 128K bps Multilink PPP data sessions and high-speed serial interface
- Two analog ports allow fax or phone calls during data sessions ■ Includes Internet Passport, a suite of Internet software including web browsers, e-mail, Internet Service Provider (ISP) software and Internet telephone



\$316.81 CDW 72846

Internet connectivity requires access services from an Internet access provider.

WHY PAY RETAIL?

CDW Sells For Less!

MicroSolutions backpack 8000t

8GB tape backup

- ▲ Up to 30MB per minute (compressed) backup speed
- ▲ 8GB on single TR-4 tape
- ▲ Can be used with multiple PCs
- ▲ Includes backup software for Windows, Windows 95 and DOS
- ▲ Includes free TR-4 cartridge
- ▲ 2-year warranty



\$536.95 CDW 70965

backpack pd/cd 650MB rewritable storage and CD-ROM drive.....**\$547.31** CDW 70962

backpack pd/cd with built-in sound.....**\$589.03** CDW 76712

HARDWARE, SOFTWARE & PERIPHERALS AT DISCOUNT PRICES

NETWORKING PRODUCTS

| Novell | |
|------------------------------|---------|
| IntranetWare Upgrades | |
| 5-user CD | 328.53 |
| 10-user CD | 679.32 |
| 25-user CD | 879.32 |
| 50-user CD | 1245.68 |
| 100-user CD | 1860.03 |
| 250-user CD | 3349.95 |
| IntranetWare | |
| 5-user CD | 689.00 |
| 10-user CD | 1380.96 |
| 25-user CD | 2289.38 |
| 50-user CD | 3284.31 |
| GroupWise V5.0 | |
| 5-user CD | 487.85 |
| 10-user CD | 959.82 |
| 25-user CD | 2339.69 |
| 50-user CD | 4556.35 |
| 100-user CD | 8918.25 |
| ManageWise V2.1 | |
| 5-user CD | 539.40 |
| 10-user CD | 889.86 |
| 25-user CD | 1549.81 |
| LAN WorkPlace V5.0 | |
| Single-user CD | 169.52 |
| 10-user CD | 1345.99 |
| 100-user CD | 4677.48 |

| Microsoft | |
|--|---------|
| BackOffice Server V2.0 | |
| Version upg CD | 689.55 |
| Comp upg CD | 1589.10 |
| Full version CD | 1949.14 |
| 5-client license | 1179.39 |
| 20-client license | 3739.30 |
| Windows NT Server V4.0 | |
| Upg + 5-client license CD | 377.15 |
| Upg + 10-client license CD | 499.73 |
| Comp upg + 5-client license CD | 378.82 |
| Comp upg + 10-client license CD | 508.26 |
| Server + 5-client license CD | 746.28 |
| Server + 10-client license CD | 1029.76 |
| Single-client license upg | 17.19 |
| Single-client license | 34.32 |
| Microsoft Windows NT Workstation V4.0 | |
| Version upg CD | 129.53 |
| Single-client upg | 239.49 |
| Full version CD | 279.20 |
| Microsoft SQL Server V6.5 | |
| Server + 5-client license CD | 1239.19 |
| Server + 10-client license CD | 1788.06 |
| Server + 25-client license CD | 3534.84 |
| 5-client license | 659.18 |
| 20-client license | 2099.23 |
| Microsoft Systems Mgmt Server V1.2 | |
| SMS Server CD | 817.59 |
| 5-client license | 239.46 |
| Microsoft SNA Server V2.11 | |
| SNA Server CD | 359.59 |
| Single-client license | 57.06 |
| 20-client license pack | 859.40 |
| Microsoft Exchange V4.0 | |
| 5-client license | 319.81 |
| 20-client license | 1034.04 |
| Microsoft Exchange Server V4.0 | |
| Server + 5-client license CD | 869.78 |
| Server + 10-client license CD | 1219.76 |
| Server + 25-client license CD | 1928.12 |

| 3Com | |
|---|--------|
| 3C900 EtherLink XL PCI 10BT | 109.16 |
| 3C900 EtherLink XL PCI 10BT 5-pack | 479.81 |
| 3C900 Ethernet XL PCI combo | 129.85 |
| 3C900 Ethernet XL PCI combo 5-pack | 586.64 |
| 3C905 Fast EtherLink XL PCI 10/100BT | 136.95 |
| 3C905 Fast EtherLink XL PCI 10/100BT 5-pack | 606.42 |
| OfficeConnect 8-port hub | 114.45 |

NETWORKING PRODUCTS

| 3Com | |
|--|---------|
| OfficeConnect 8-port hub, 1BNC port | 147.19 |
| SuperStack II Hub 12-port 10BT | 509.68 |
| SuperStack II Hub 24-port 10BT | 848.28 |
| SuperStack II Hub 12-port 100BT | 1247.21 |
| SuperStack II Hub 48-port 100BT | 4809.62 |
| SuperStack II Switch 1000 12-port Enet | 1969.70 |
| SuperStack II Switch 1000 24-port Enet | 2469.60 |
| SuperStack II Hub TR 12-port | 1179.92 |
| SuperStack II Switch 2000 TR 12-port | 5349.47 |

Need a 3Com LAN PC Card? Call CDW today!

| Artisoft | |
|----------------------------------|---------|
| LANtastic V7.0 | |
| Starter kit 3.5" + CD | 249.29 |
| Add-on kit 3.5" + CD | 129.83 |
| 1-user comp upg CD | 56.56 |
| 10-user comp upg CD | 236.56 |
| ModemShare V7.0 | |
| 1 shared port, unlimited users | 87.91 |
| 4 shared ports, unlimited users | 289.24 |
| 32 shared ports, unlimited users | 1569.25 |

| Belkin | |
|--------------------------------|--------|
| AirMetro starter kit | 306.01 |
| ExpandView 4-port | 99.12 |
| OmniView PS2 4-port | 245.52 |
| OmniView 8-port serial | 246.66 |
| Parashare 95 PC expansion pack | 38.20 |
| Parashare 95 starter kit | 71.81 |

| BOCA | |
|--|--------|
| IOAT55 ISA/EISA V2 2 serial 1 parallel | 48.63 |
| BOCAHUB-8 8-port 10BT | 89.71 |
| BOCAHUB-16 Plus 16-port 10BT | 225.23 |
| BOCAHUB-24 Plus 24-port 10BT | 358.53 |

| Cisco Systems | |
|--|---------|
| CiscoPro CPA201 personal office ISDN | 239.15 |
| CiscoProCPA781 access router ISDN | 479.58 |
| CiscoProCPA786 access router ISDN | 614.74 |
| CiscoPro EtherSwitch 1200 25-port 10BT | 3415.60 |
| CiscoPro EtherSwitch 1600 stack system | 3369.64 |

| COMPAQ | |
|---|---------|
| Netelligent 10BT PCI controller | 99.25 |
| Netelligent 10/100BTX PCI controller | 138.45 |
| Netelligent 2000 8-port 10BT repeater | 477.16 |
| Netelligent 2000 16-port 10BT repeater | 554.67 |
| Netelligent 5000 10/100BTX 6-port switch | 1018.77 |
| Netelligent 5012 10/100BTX 12-port switch | 3114.08 |

| HEWLETT PACKARD | |
|--|--------|
| DeskDirect 10/100Mbps PCI | 149.05 |
| DeskDirect 10/100Mbps PCI 6-pack | 789.83 |
| JetDirect print server 10BT internal | 309.33 |
| JetDirect print server 10BT/BNC internal | 355.45 |
| JetDirect EXPlus print server, external | 294.64 |
| JetDirect EXPlus3 print server, external | 459.84 |

| Intel | |
|---------------------------------------|---------|
| EtherExpress PRO/10+ PCI combo | 134.03 |
| EtherExpress PRO/10+ PCI combo 5-pack | 549.34 |
| EtherExpress PRO 100 PCI | 129.84 |
| EtherExpress PRO 100 PCI 5-pack | 589.28 |
| Express 100BTX 12-port stackable hub | 1549.82 |
| Express 100 BTX switching hub | 3185.23 |
| NetPortExpress PRO Enet internal | 259.02 |
| NetPortExpress PRO Enet external | 367.14 |

| LINKSYS | |
|------------------------------|---------|
| Combo Ether16 LAN card | 35.53 |
| Combo EtherPCI LAN card | 66.12 |
| Combo PC/Ethernet card 10BT | 82.23 |
| PC Card LANmodem 10BT | 287.22 |
| EtherFast 10/100BTX LAN card | 82.23 |
| EtherFast 100BTX 12-port hub | 1089.03 |

NETWORKING PRODUCTS

| SMC | |
|-----------------------------|--------|
| EtherEZ 5T 10BT hub | 86.00 |
| EtherEZ BTC 10BT hub | 168.20 |
| EtherEZ 16TC 10BT hub | 344.12 |
| EtherEZ 10BT ISA | 82.03 |
| EtherEZ 10BT ISA 5-pack | 369.03 |
| EtherPower 10BT PCI | 117.30 |
| EtherPower 10/100BTX PCI | 130.04 |
| TigerStack 10BT 12-port hub | 489.58 |
| TigerStack 10BT 26-port hub | 858.25 |

DATA STORAGE

| COLORADO MEMORY SYSTEMS | |
|------------------------------|--------|
| Jumbo 350 350MB TBU Internal | 46.82 |
| T1000E 800MB TBU external | 159.18 |

| iomega | |
|------------------------|----------|
| Zip drive 100MB backup | 199.95 |
| Zip drive 100MB SCSI | 199.95 |
| Zip drive 100MB SCSI 2 | 99.95 |
| Zip drive 100MB SCSI 2 | 149.95 |
| Zip drive 100MB SCSI 2 | 299.95 |
| Zip drive 100MB SCSI 2 | 499.95 |
| Zip drive 100MB SCSI 2 | 699.95 |
| Zip drive 100MB SCSI 2 | 899.95 |
| Zip drive 100MB SCSI 2 | 1099.95 |
| Zip drive 100MB SCSI 2 | 1299.95 |
| Zip drive 100MB SCSI 2 | 1499.95 |
| Zip drive 100MB SCSI 2 | 1699.95 |
| Zip drive 100MB SCSI 2 | 1899.95 |
| Zip drive 100MB SCSI 2 | 2099.95 |
| Zip drive 100MB SCSI 2 | 2299.95 |
| Zip drive 100MB SCSI 2 | 2499.95 |
| Zip drive 100MB SCSI 2 | 2699.95 |
| Zip drive 100MB SCSI 2 | 2899.95 |
| Zip drive 100MB SCSI 2 | 3099.95 |
| Zip drive 100MB SCSI 2 | 3299.95 |
| Zip drive 100MB SCSI 2 | 3499.95 |
| Zip drive 100MB SCSI 2 | 3699.95 |
| Zip drive 100MB SCSI 2 | 3899.95 |
| Zip drive 100MB SCSI 2 | 4099.95 |
| Zip drive 100MB SCSI 2 | 4299.95 |
| Zip drive 100MB SCSI 2 | 4499.95 |
| Zip drive 100MB SCSI 2 | 4699.95 |
| Zip drive 100MB SCSI 2 | 4899.95 |
| Zip drive 100MB SCSI 2 | 5099.95 |
| Zip drive 100MB SCSI 2 | 5299.95 |
| Zip drive 100MB SCSI 2 | 5499.95 |
| Zip drive 100MB SCSI 2 | 5699.95 |
| Zip drive 100MB SCSI 2 | 5899.95 |
| Zip drive 100MB SCSI 2 | 6099.95 |
| Zip drive 100MB SCSI 2 | 6299.95 |
| Zip drive 100MB SCSI 2 | 6499.95 |
| Zip drive 100MB SCSI 2 | 6699.95 |
| Zip drive 100MB SCSI 2 | 6899.95 |
| Zip drive 100MB SCSI 2 | 7099.95 |
| Zip drive 100MB SCSI 2 | 7299.95 |
| Zip drive 100MB SCSI 2 | 7499.95 |
| Zip drive 100MB SCSI 2 | 7699.95 |
| Zip drive 100MB SCSI 2 | 7899.95 |
| Zip drive 100MB SCSI 2 | 8099.95 |
| Zip drive 100MB SCSI 2 | 8299.95 |
| Zip drive 100MB SCSI 2 | 8499.95 |
| Zip drive 100MB SCSI 2 | 8699.95 |
| Zip drive 100MB SCSI 2 | 8899.95 |
| Zip drive 100MB SCSI 2 | 9099.95 |
| Zip drive 100MB SCSI 2 | 9299.95 |
| Zip drive 100MB SCSI 2 | 9499.95 |
| Zip drive 100MB SCSI 2 | 9699.95 |
| Zip drive 100MB SCSI 2 | 9899.95 |
| Zip drive 100MB SCSI 2 | 10099.95 |

| SONY | |
|-----------------------------|--------|
| SDT-5200 DDS-2 DAT internal | 876.90 |
| SDT-5000 DDS-2 DAT internal | 865.48 |
| SDT-5000 DDS-2 DAT external | 899.37 |
| SDT-7000 DDS-2 DAT internal | 926.30 |

| Syquest | |
|-----------------------------|--------|
| EZ135 135MB IDE internal | 119.23 |
| EZ135 135MB external | 119.23 |
| EZ135 135MB cartridge | 19.99 |
| EZFlyer 230MB SCSI external | 289.47 |
| EZFlyer 230MB external | 289.47 |
| EZFlyer 230MB cartridge | 29.39 |

MULTIMEDIA

| | |
|---------------------------------------|--------|
| ADS Cadel AM/FM stereo date receiver | 66.15 |
| ADS TV Superscan 2 PC to TV converter | 289.13 |
| Connectix QuickCam for Windows | 87.38 |
| Connectix QuickCam for Windows | 219.81 |
| EXP BX CD w/game port PCMCIA | 377.61 |
| EXP BX CD w/sound module PCMCIA | 494.84 |
| Microsolutions 4X CD parallel | 210.67 |
| Microsolutions 6X CD w/sound parallel | 357.78 |
| Microsolutions 8X CD parallel | 289.08 |
| NEC 4X 4X CD 7-disc changer external | 354.80 |
| NEC 8X 8X CD internal | 239.82 |
| NEC 8X 8X CD internal SCSI-2 | 227.17 |
| NEC 8X 8X CD external SCSI-2 | 309.75 |
| Panasonic portable 4X CD SCSI | 299.00 |
| Sony portable 4X CD Discman | 299.98 |
| SunMoonStar 8X CD internal IDE/ATAPI | 135.24 |
| SunMoonStar 8X CD portable | 269.88 |

INPUT DEVICES

| | |
|---|---------|
| Alps Desktop GlidePoint | 84.06 |
| Alps GlidePoint Windows 95 keyboard | 55.50 |
| Calcomp Drawing Slate II 6x9 wireless pen | 195.34 |
| Calcomp Drawing Slate II 12x12 wireless pen | 219.41 |
| Epson PhotoPC digital camera | 399.00 |
| Epson ActionScanning System II | 376.41 |
| Epson ES1000C color scanner | 584.87 |
| Epson ES1200C Pro color scanner | 1138.56 |
| Hewlett Packard ScanJet 4t | 198.41 |
| Hewlett Packard ScanJet 4p | 499.90 |
| Hewlett Packard ScanJet 4c | 857.90 |
| Kodak DC20 Digital Science Camera | 199.00 |
| Kodak DC25 Digital Science Camera | 499.00 |
| Kodak DC50 Digital Science Camera | 899.00 |

INPUT DEVICES

| | |
|--|--------|
| Logitech MouseMan 96 | 55.51 |
| Logitech Cordless MouseMan 96 | 81.22 |
| Logitech SurfMan Internet controller | 84.58 |
| Logitech TrackMan Marble | 49.78 |
| Logitech PageScan Color Pro scanner | 367.78 |
| Microtek PageViz compact scanner | 98.17 |
| Microtek ScanMaker E3 color flatbed | 309.25 |
| Microtek ScanMaker E6 std. color flatbed | 556.72 |
| Microtek ScanMaker 35t Plus | 729.58 |
| Play Snappy video still capture | 199.99 |
| Umax PageOffice Color scanner | 239.88 |
| Umax Vista-S66 scanner | 289.93 |
| Umax Vista-S12 scanner | 709.21 |
| Viewsonic PaperPort Vx scanner | 277.21 |
| Viewsonic PaperPort lx scanner | 289.92 |

MONITORS

| | |
|------------------------------------|---------|
| Mag Innovision DX1595 PnP 15" 28mm | 349.28 |
| Mag Innovision DX1795 PnP 17" 26mm | 629.55 |
| Mag Innovision DX1515 15" 28mm | 394.49 |
| Mag Innovision DX1795E 17" 28mm | 529.00 |
| Magnavox CM2099 14" 28mm | 248.84 |
| Magnavox CM2015 15" 28mm | 299.87 |
| Magnavox CM1215 15" 28mm | 319.80 |
| Magnavox 107B 17" 28mm | 574.43 |
| Magnavox 20CM64 20" 31mm | 849.00 |
| NEC XV15+ 15" 28mm | 429.81 |
| NEC XV17+ 17" 28mm | 789.08 |
| NEC XE21 21" 28mm | 1705.68 |
| Sony Multiscan 15ex 15" PnP 25mm | 389.34 |
| Sony Multiscan 15sl1 15" PnP 25mm | 429.44 |
| Sony Multiscan 20sl1 17" 25mm | 747.36 |
| Sony Multiscan 17sl1 17" PnP 25mm | 829.76 |
| Sony Multiscan 20sl1 20" PnP 30mm | 1559.84 |
| ViewSonic 15G511 15" 27mm | 359.07 |
| ViewSonic 17G5 17" 27mm | 618.79 |
| ViewSonic G810 21" 25mm | 1417.89 |
| ViewSonic P810 21" 25mm | 1469.44 |
| ViewSonic P815 21" 25mm | 1639.92 |
| ViewSonic P810 21" 30mm | 1634.19 |

VIDEO BOARDS

| | |
|----------------------------------|-------|
| ATI 3D Xpression & PC2TV PCI 2MB | 155.7 |
|----------------------------------|-------|

MACROMEDIA Director Multimedia Studio 2

For Windows 95 and NT

Everything you need to create professional multimedia projects from the ground up

- Director V5.0—Powerful authoring tool for multimedia and the Internet
- Extreme 3D™—3D solution for design and multimedia
- Macromedia xRes™—High resolution image editing and compositing

Shockwave™ for Director—Features integration into the most popular browsers, cross-platform playback, hotlinks and more

Sonic Foundry Sound Forge XP—Award-winning, general purpose sound editor

Upgrade, CD **\$458.45**
CD **\$888.75**

CDW 68963
CDW 68961

WHY SETTLE FOR LESS?

CDW SERVICES YOU BETTER!

US Robotics

Bigpicture Video Kit

High quality color camera, video modem and capture card



With the US Robotics Bigpicture™ Video Kit you can have a true videophone in your own home. The Kit's powerful color camera and 33.6K bps voice/video faxmodem let you see and speak clearly with people on the the other end (other end of connection must also be camera-equipped to see called party). Just think of the fun you'll have—you'll finally be able to see people you've only known through e-mail. Capture video clips or snap favorite photos into your PC to create an electronic album. Then use the U.S. Robotics 33.6K bps modem and the software in this kit to send memorable images to friends and family.

\$359.67
CDW 79403

CDW CARRIES OVER 20,000 PRODUCTS. IF YOU DON'T SEE IT, CALL!

COMPUTER DISCOUNT WAREHOUSE™

COMPUTERS

TOSHIBA

Satellite & Satellite Pro Notebooks

| | |
|--|---------|
| 110CS 5/100 8MB 810MB 11.3" dual | 1499.88 |
| 110CT 5/100 8MB 810MB 11.3" active | 2059.33 |
| 200CS 5/100 8MB 810MB 11.3" dual 6X CD | 1939.64 |
| 420CS 5/100 8MB 810MB 11.3" dual 6X CD | 2149.63 |
| 420CT 5/100 8MB 1.2GB 11.3" active 6X CD | 2868.39 |
| 430CT 5/100 8MB 1.2GB 11.3" active 6X CD | 2868.39 |
| 430CT 5/100 16MB 1.2GB 11.3" active 10X CD | 3279.39 |

Portege Notebooks

| | |
|---|---------|
| 650CT 5/133 16MB 1.2GB 11.3" active | 3859.01 |
| 660CT 5/133 16MB 1.2GB 11.3" active 6X CD | 4956.73 |

Tecra Notebooks

| | |
|--|---------|
| 500CS 5/120 16MB 1.2GB 12.1" dual | 2149.29 |
| 500CT 5/120 16MB 1.2GB 12.1" active 6X CD | 4166.53 |
| 510CS 5/133 16MB 1.2GB 12.1" dual 10X CD | 3636.87 |
| 510CT 5/133 16MB 2.1GB 12.1" active 10X CD | 4999.62 |
| 720CT 5/133 16MB 1.1GB 12.1" active 6X CD | 5289.11 |
| 730CT 5/150 16MB 2GB 12.1" active 6X CD | 5689.75 |

COMPUTERS

COMPAQ

Deskpro 4000 Series Desktops

| | |
|-------------------------------------|---------|
| 5120/1080 5/120 16MB 1.09GB | 1349.00 |
| 5120/1620LS 5/120 16MB 1.62GB | 1529.00 |
| 5133/1080 5/133 16MB 1.09GB | 1539.00 |
| 5133/1620 5/133 16MB 1.62GB | 1629.00 |
| 5166/1620 5/166 16MB 1.62GB | 1879.00 |
| 5166/2500LS 5/166 16MB 2.5GB | 2089.00 |
| 6180/1620CS 6/180 32MB 1.62GB 8X CD | 2549.00 |
| 6200/1620CS 6/200 32MB 2.5GB 8X CD | 2959.00 |

Deskpro 6000 Series Desktops

| | |
|------------------------------------|---------|
| 5169/100CS 5/166 16MB 1.09GB 8X CD | 2329.00 |
| 5169/100CS 5/166 32MB 1.09GB 8X CD | 2579.00 |
| 5200/150CS 5/200 32MB 1.09GB 8X CD | 2899.00 |
| 5180/150CS 6/180 32MB 2.15GB 8X CD | 3179.00 |
| 6200/150CS 6/200 32MB 2.15GB 8X CD | 3339.00 |
| 6200/400PDS 6/200 32MB 4.2GB PD-CD | 4849.00 |

Presario Desktops

| | |
|---|---------|
| 412 5/120 16MB 1.6GB 6X CD | 1379.73 |
| 412 5/150 16MB 2.5GB 8X CD | 1499.00 |
| 442 5/133 16MB 1.6GB 6X CD built-in monitor | 1558.27 |

Presario Mini-towers

| | |
|-----------------------------|---------|
| 4704 5/133 16MB 2.5GB 6X CD | 1599.00 |
| 4712 5/166 24MB 2.5GB 6X CD | 1669.00 |
| 6704 5/166 24MB 2.5GB 8X CD | 1869.15 |
| 6702 5/166 24MB 2.5GB 8X CD | 1869.15 |
| 6718 5/200 32MB 2.5GB 8X CD | 2199.00 |
| 6708 5/200 32MB 2.5GB 8X CD | 2389.95 |

COMPUTERS

TEXAS INSTRUMENTS

TravelMate Notebooks

| | |
|--------------------------------------|---------|
| TM600 5/120 8MB 1.09GB 11.3" active | 3179.00 |
| TM600 5/133 16MB 1.35GB 12.1" active | 3655.85 |
| TM650 5/150 16MB 1.35GB 12.1" active | 3848.03 |

HEWLETT-PACKARD

Vectra 520 Series Desktops

| | |
|-------------------------------|---------|
| 520MCx 5/120 12MB 1.2GB 8X CD | 1529.75 |
| 520 5/133 16MB 1.2GB | 1279.84 |
| 520C 5/133 16MB 1.2GB 8X CD | 1534.65 |
| 520MCx 5/133 16MB 1.2GB 8X CD | 1717.86 |

Vectra 525 Series Mini-towers

| | |
|-------------------------------|---------|
| 525C 5/166 16MB 1.6GB 8X CD | 1894.94 |
| 525MCx 5/166 16MB 1.6GB 8X CD | 2094.49 |
| 525C 5/200 16MB 2.5GB 8X CD | 2179.11 |
| 525MCx 5/200 32MB 2.5GB 8X CD | 2584.40 |

HITACHI

E100D 5/100 8MB 810MB 11.3" dual

| | |
|---|---------|
| E100D 5/100 8MB 810MB 11.3" dual | 1899.00 |
| E133T 5/133 16MB 810MB 11.3" dual | 2699.00 |
| M120T 5/120 16MB 1GB 11.8" active 4X CD | 3699.00 |
| M133T 5/133 16MB 1GB 11.8" active 6X CD | 4399.00 |

HARD DRIVES

Seagate

| | |
|-------------------------|---------|
| 631MB Fast-ATA | 129.89 |
| 1.06GB Fast SCSI-2 | 270.25 |
| 1.2GB EIDE-2 | 206.03 |
| 2.1GB Fast ATA-2 | 289.47 |
| 2.1GB ultra wide SCSI-3 | 604.12 |
| 2.1GB Fast SCSI-2 | 704.02 |
| 4.29GB Fast SCSI-2 | 1037.11 |
| 9GB Fast SCSI-2 | 1897.53 |

WESTERN DIGITAL

| | |
|---------------------|--------|
| Caviar 853MB EIDE | 169.94 |
| Caviar 1.2GB EIDE | 217.15 |
| Caviar 1.6GB IDE | 236.47 |
| Caviar 2.1GB EIDE-2 | 290.30 |
| Caviar 2.5GB EIDE-2 | 315.80 |
| Caviar 3.1GB EIDE | 349.03 |

COMPUTERS

AST

Ascendia Notebooks

| | |
|---|---------|
| A41 5/120 16MB 1GB 11.3" dual 6X CD | 2138.44 |
| A42 5/120 16MB 1GB 11.3" active 6X CD | 2679.22 |
| J20 5/100 8MB 800MB 11.3" dual | 1174.24 |
| J20 5/100 8MB 800MB 11.3" dual | 1257.71 |
| J30 5/100 8MB 800MB 10.4" dual | 1589.43 |
| J30 5/100 8MB 800MB 10.4" active | 1899.33 |
| J50 5/133 8MB 800MB 10.4" active | 1899.00 |
| J55 5/133 16MB 1GB 11.3" active | 2239.97 |
| P00 5/100 8MB 800MB 12.1" dual 4X CD | 1974.84 |
| P00 5/100 8MB 1.2GB 11.3" dual 4X CD | 2094.97 |
| P40 5/120 16MB 1GB 11.3" active 6X CD | 3028.70 |
| P40 5/120 16MB 2.1GB 11.3" active 6X CD | 3399.18 |
| P50 5/133 8MB 800MB 11.3" active 4X CD | 2999.74 |
| P50 5/133 8MB 1.2GB 11.3" active 4X CD | 3236.67 |
| P50 5/133 24MB 1.2GB 12.1" active 6X CD | 3899.14 |

Advantage Lifestyle Mini-towers

| | |
|-----------------------------|---------|
| 9310 5/166 24MB 2.5GB 8X CD | 1819.22 |
| 9312 5/166 24MB 2.5GB 8X CD | 1915.79 |
| 9316 5/166 32MB 2.5GB 8X CD | 1915.79 |
| 9316 5/200 32MB 3GB 8X CD | 2199.66 |

Advantage 9300 Series Mini-towers

| | |
|-----------------------------|---------|
| 9304 5/133 24MB 1.6GB 8X CD | 1359.31 |
| 9308 5/166 24MB 2.5GB 8X CD | 1647.54 |
| 9314 5/200 24MB 4GB 8X CD | 2009.36 |

Bravo Desktops

| | |
|--------------------------|---------|
| LC 5100 5/100 8MB 630MB | 1004.99 |
| LC 5100 5/100 16MB 1.2GB | 1049.18 |
| LC 5133 5/133 8MB 630MB | 1189.91 |
| LC 5133 5/133 16MB 1.2GB | 1258.75 |
| LC 5166 5/166 16MB 1.2GB | 1579.55 |
| MS 5100 5/100 8MB 1.2GB | 1199.00 |
| MS 5100 5/100 16MB 2.1GB | 1199.53 |
| MS 5133 5/133 16MB 1.2GB | 1327.11 |
| MS 5133 5/133 16MB 2.1GB | 1389.25 |

Bravo Mini-towers

| | |
|-----------------------------|---------|
| MS-7 5/100 5/100 16MB 1.2GB | 1174.24 |
| MS-7 5/100 5/100 16MB 2.1GB | 1285.01 |
| MS-7 5/133 5/133 16MB 1.2GB | 1397.35 |
| MS-7 5/133 5/133 16MB 2.1GB | 1509.96 |

COMPUTERS

IBM

ThinkPad Notebooks

| | |
|--|---------|
| 365D 5/100 8MB 810MB 10.4" dual 4X CD | 1578.95 |
| 365X 5/120 8MB 810MB 10.4" active | 2369.14 |
| 365X 5/133 8MB 1.09GB 11.3" dual | 2249.08 |
| 365D 5/100 8MB 810MB 10.4" dual 4X CD | 2009.42 |
| 365D 5/120 8MB 810MB 10.4" active 4X CD | 2489.04 |
| 365D 5/120 8MB 1.09GB 11.3" dual 4X CD | 2299.39 |
| 365D 5/120 8MB 1.09GB 10.4" active 4X CD | 2999.80 |
| 365D 5/133 8MB 1.35GB 11.3" active 6X CD | 3479.05 |
| 560 5/100 8MB 810MB 11.3" dual | 2786.08 |
| 560 5/120 8MB 810MB 12.1" active | 3745.64 |
| 560 5/133 8MB 1.09GB 12.1" active | 4195.15 |
| 760E 5/120 8MB 810MB 12.1" active | 4459.26 |
| 760E 5/120 8MB 1.2GB 12.1" active | 4504.59 |
| 760E 5/133 16MB 1.09GB 12.1" active | 5056.50 |
| 760E 5/133 16MB 1.2GB 12.1" active 4X CD | 5349.59 |
| 760E 5/133 16MB 2.1GB 12.1" active 6X CD | 5799.38 |
| 760E 5/150 16MB 2.1GB 12.1" active | 5724.37 |
| 760E 5/100 8MB 810MB 11.3" dual | 2598.86 |
| 760E 5/100 8MB 810MB 12.1" active 4X CD | 4611.23 |
| 760E 5/120 8MB 810MB 11.3" dual | 2698.17 |
| 760E 5/120 8MB 1.09GB 12.1" active | 4389.50 |
| 760E 5/133 16MB 1.09GB 12.1" active | 4499.92 |

Active Series Desktops

| | |
|----------------------------|---------|
| C32 5/133 16MB 1.2GB 6X CD | 1487.13 |
| C33 5/133 16MB 1.6GB 8X CD | 1689.74 |
| C65 5/166 16MB 2GB 8X CD | 1957.48 |
| C73 5/200 16MB 2.5GB 8X CD | 2097.53 |
| S64 5/166 16MB 2.5GB 8X CD | 1899.80 |
| S66 5/166 16MB 3.2GB 8X CD | 2099.00 |
| S74 5/200 16MB 2.5GB 8X CD | 2149.00 |
| S78 5/200 32MB 3.2GB 8X CD | 2399.00 |

PC300 Series Desktops

| | |
|-------------------------------------|---------|
| PC340 5/133 16MB 1.2GB 3 bays | 1499.12 |
| PC340 5/100 8MB 850MB 4 bays | 999.45 |
| PC340 5/100 16MB 1.2GB 4 bays | 1215.04 |
| PC340 5/133 16MB 1.2GB 4 bays | 1349.05 |
| PC350 5/100 16MB 1.2GB 5 bays | 1356.41 |
| PC350 5/133 16MB 1.2GB 5 bays | 1551.61 |
| PC350 5/133 16MB 1.6GB 5 bays | 1619.06 |
| PC350 5/133 16MB 1.6GB 5 bays 6X CD | 1799.92 |
| PC350 5/166 16MB 1.6GB 5 bays | 1819.69 |

COMPUTERS

ALPS

MD-2010 color printer

| | |
|-------------------------------|--------|
| MD-2010 color printer | 499.00 |
| MD-4000 color printer/scanner | 699.00 |

brother

HL-720 laser

| | |
|-------------------|--------|
| HL-720 laser | 349.81 |
| MFC-1950PU 6-in-1 | 499.99 |
| MFC-4550 5-in-1 | 798.99 |
| MFC-6550mc 6-in-1 | 999.99 |

Canon

BJ-30 monochrome

| | |
|--------------------------------------|--------|
| BJ-30 monochrome | 265.50 |
| BJC-70 | 297.28 |
| BJC-240 | 179.00 |
| BJC-620 | 399.00 |
| BJC-4100 | 229.00 |
| BJC-4200 | 279.00 |
| MULTIPASS 800 multi-function | 449.00 |
| MULTIPASS C2500 color multi-function | 599.00 |

EPSON

DFX5000+

| | |
|---------------------|---------|
| DFX5000+ | 1387.25 |
| FX670 | 289.45 |
| LO270 | 439.03 |
| LO2170 | 599.00 |
| LC1700 | 599.00 |
| Stylus 1500 | 165.41 |
| Stylus Color 200 | 995.00 |
| Stylus Color 500 | 179.00 |
| Stylus Pro color | 379.00 |
| Stylus Pro XL color | 1799.00 |

HEWLETT-PACKARD

HP DeskJet 400 printer

| | |
|--|--------|
| HP DeskJet 400 printer | 179.00 |
| HP DeskJet 340 portable inkjet printer | 289.84 |
| HP DeskJet 882C color printer | 299.00 |
| HP DeskJet 8200C color printer | 399.00 |
| HP LaserJet SL Xtra printer | 399.00 |
| HP LaserJet 5P printer | 769.89 |
| HP OfficeJet inkjet fax/copier/printer | 475.87 |
| HP OfficeJet 350 inkjet multi-function | 549.00 |

LEXMARK

Jetprinter 2020

| | |
|-----------------|---------|
| Jetprinter 2020 | 149.74 |
| Jetprinter 2050 | 249.83 |
| Jetprinter 2070 | 338.40 |
| Optra E+ | 599.77 |
| Optra E | 499.48 |
| Optra LX+ | 1897.88 |
| Optra N | 2588.22 |
| Optra N+ | 1254.18 |
| Optra R+ | 1479.44 |
| Optra R+ | 1479.44 |

OKIDATA

ML184 Turbo

| | |
|---------------|---------|
| ML184 Turbo | 228.28 |
| ML320 Turbo | 317.15 |
| ML321 Turbo | 445.72 |
| ML350 | 1003.20 |
| ML520 | 379.84 |
| ML521 | 599.02 |
| ML590 | 445.72 |
| ML591 | 599.67 |
| Okiprinter 4w | 299.00 |
| OL1600e | 399.00 |
| OLB10e | 497.33 |
| OLB10e | 669.53 |

CONTROLLERS

Acculogic SIDE-4+ w/par 2 serial game

| | |
|--|--------|
| Acculogic SIDE-4+ w/par 2 serial game | 27.85 |
| Acculogic SIDE-3+ w/on-board BIOS | 37.48 |
| Adaptec AHA1505 SCSI-2 CD Kit | 48.42 |
| Adaptec 1542CP SCSI Master Kit | 209.68 |
| Adaptec PCI Ultra Wide SCSI Kit | 289.63 |
| Promise EIDE200+ VL8 4-D on-bd BIOS | 25.28 |
| Promise EIDE200+ VL8 4-D on-bd BIOS 6E6D | 49.42 |

MODEMS

Hayes

ACCURA 336 V.34 internal w/fax

| | |
|------------------------------------|--------|
| ACCURA 336 V.34 internal w/fax | 139.13 |
| ACCURA 336 V.34 external w/fax | 149.29 |
| ACCURA 336 DSVSD internal | 168.17 |
| ACCURA 336 DSVSD external | 184.51 |
| ACCURA 336 V.34 voice internal | 158.77 |
| OPTIMA 336 Business Modem external | 239.56 |

MOTOROLA

BitSURFR ISDN adapter internal

| | |
|------------------------------------|--------|
| BitSURFR ISDN adapter internal | 259.90 |
| BitSURFR ISDN adapter external | 259.18 |
| BitSURFR Pro ISDN terminal adapter | 348.89 |
| ModemSURFR V.34 28.8 internal | 109.62 |
| ModemSURFR V.34 28.8 external | 129.65 |
| OnlineSURFR V.34 28.8 internal | 109.00 |
| OnlineSURFR V.34 28.8 external | 127.02 |
| VoiceSURFR V.34 28.8 internal | 149.63 |

US Robotics

Sportster Series

| | |
|-----------------------------------|--------|
| 14.4 internal w/fax | 44.12 |
| V.34 33.6 internal w/fax | 149.48 |
| V.34 33.6 external w/fax | 189.29 |
| Voice V.34 33.6 internal w/fax | 189.29 |
| Voice V.34 33.6 external w/fax | 189.40 |
| Winmodem V.34 33.6 internal w/fax | 114.03 |
| ISDN 128K terminal adapter | 229.06 |

Courier Series

| | |
|-------------------------------------|--------|
| V.34 33.6 internal w/fax | 208.88 |
| V.34 33.6 external w/fax | 239.57 |
| I-modem ISDN V.34 faxmodem internal | 289.14 |
| I-modem ISDN V.34 faxmodem external | 344.74 |

COMPUTERS

ARMADA Notebooks

| | |
|--------------------------------------|---------|
| 1120 5/100 8MB 810MB 10.4" dual | 1499.00 |
| 1120T 5/100 8MB 810MB 10.4" active | 1999.00 |
| 4110 5/100 8MB 810MB 11.3" dual | 2499.00 |
| 4110T 5/100 8MB 810MB 11.3" dual | 2899.00 |
| 4120 5/120 16MB 1.09GB 11.3" dual | 3099.00 |
| 4120T 5/120 16MB 1.09GB 11.3" active | 3749.00 |
| 4130T 5/133 16MB 1.09GB 11.8" active | 4449.00 |

LTE 5000 Series Notebooks

| | |
|-------------------------------------|---------|
| 5200 5/120 8MB 1.35GB 10.4" active | 4801.37 |
| 5250 5/120 16MB 1.09GB 10.4" active | 3199.00 |
| 5280 5/120 16MB 1.35GB 11.3" active | 3899.00 |
| 5300 5/133 16MB 1.35GB 12.1" active | 4399.00 |
| 5380 5/133 16MB 2.1GB 12.1" active | 5499.00 |

Deskpro 2000 Series Desktops

| | |
|----------------------------|---------|
| 5100/1630 5/100 8MB 630MB | 1119.00 |
| 5100/1200 5/100 16MB 1.2GB | 1229.00 |
| 5100/1200 5/120 16MB 1.2GB | 1139.00 |
| 5120/1200 5/120 16MB 1.2GB | 1238.00 |
| 5133/1200 5/133 16MB 1.2GB | 1389.00 |
| 5133/2500 5/133 16MB 2.5GB | 1839.00 |
| 5166/1200 5/166 16MB 1.2GB | 1839.00 |
| 5166/2500 5/166 16MB 2.5GB | 1799.00 |
| 5200/2 | |

Let Microway build your next Graphics Workstation,
Personal Supercomputer or Server using...

Screamer™ 500

**Cray Performance
at a PC Price!**

500 MHz, 1 Gigaflop

Since 1982 Microway has provided the PC world with the fastest numeric devices and software available.

No product in the last 15 years has excited us more than the 500 MHz Alpha Screamer. With its ability to execute 2 billion operations per second, the Screamer is the best choice for your next workstation or server! In addition to NT, the Screamer runs Digital UNIX, OpenVMS and Linux.

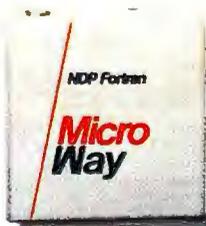
This means you can run many of your VAX and MOTIF applications on the same hardware that runs Microsoft Excel or Word, Oracle, Adobe Photoshop; plus engineering and graphics applications such as Pro/Engineer, Microstation, AutoCAD, Softimage and Lightwave. Plus, Digital's FX!32 makes it possible to run 32-bit WIN95 and NT applications on the Alpha. Over the last 15 years we have designed systems for thousands of satisfied customers including many prestigious institutions. Our technicians are expert at configuring the four Alpha operating systems we support.



System Performance

Microway understands the importance of balancing fast CPUs with equally fast caches, memory and peripherals. Microway's exclusive 2MB SRAM cache, fed by a 288-bit wide memory system, boosts performance by up to 30%. Its 64-bit PCI bus is driven by a state-of-the-art Digital chip set that feeds 32- and 64-bit PCI sockets.

To take advantage of these resources, Microway installs the best graphics and hard disk controllers available, including controllers appropriate for 2 and 3D Graphics Workstations and RAID powered Servers.



Numeric Performance

Microway produces one of the finest numeric optimized compilers - NDP Fortran. Since 1986, hundreds of applications have been ported to the X86 with it, including industry standards like MATLAB and ASPEN. Our latest RISC scheduler has a number of features that take advantage of the Alpha's quad-issue capability. Running on a 500 MHz 21164 that bursts at 1 gigaflop, a dot product kernel we use for compiler testing runs at a mind-boggling 940 megaflops!!!

For a complete description of the optimization facilities provided by NDP Fortran or C, our Screamer Systems and motherboard pricing call 508-746-7341 or visit our WEB Site at: <http://www.microway.com>.

**ALPHA
GENERATION**

Digital, Alpha, OpenVMS and Digital UNIX™ Digital.
NT, Excel and Word™ Microsoft.
Screamer, NDP Fortran and Microway™ Microway.

Microway®

Technology You Can Count On

Corporate Headquarters: Research Park, Box 79, Kingston, MA 02364 USA • TEL 508-746-7341 • FAX 508-746-4678
www.microway.com, info@microway.com • France 33 146229988 • Germany 49 6997650001 • India 91 806637770
Italy 39 27490749 • Japan 81 64593113 • Korea 82 25981623 • Poland 48 22487172 • United Kingdom 44 1815415466

Web Project



NT Security

Seven practical recommendations for securing Internet-connected Windows NT systems.

In my August 1995 column, I mentioned that Satan, the Internet security scanner, had probed a Windows NT server on The BYTE Site and found no vulnerabilities. But as I pointed out then, no scanner can find holes that it doesn't know how to look for. Satan tests for well-known weaknesses in Unix installations, but it was clueless when it came to finding security holes in my Internet-connected NT system.

In this case, I'd purposely left a NetBIOS share wide open. Anyone who was running Windows 95 and knew a little about Windows networking over TCP/IP could have typed `NET USE Q: \\SERVER-NAME\SHARENAME` and gained full access—across the Internet—to the server's boot partition.

Does that make NT less secure than Unix? Today the answer is yes, but not because NT is inherently less securable than Unix. Administrators of Unix systems have learned over decades how to configure Unix to survive in the hostile environment of the open Internet. As NT increasingly finds itself operating in that same hostile environment, its administrators have to master the same techniques. Here, then, are some ways to make an NT site less vulnerable.

1. Use NTFS, Not FAT

NT File System (NTFS) volumes can apply access-control lists (ACLs) to files and directories; these controls work in conjunction with permissions on shared directories. A file allocation table (FAT) volume supports only the latter, share-level form of security. For safety's sake, it's always the best thing to layer multiple defenses whenever they're available, so you should always use NTFS on Inter-

net-connected Windows NT machines.

If NTFS ACLs give a network user full access to a partition but share-level permissions grant only read access, then the effective access is read only. Windows NT takes the intersection of NTFS ACLs and share permissions.

ate for a LAN workgroup, but it's disastrous for an Internet server.

What if you're already running FAT? On x86 (but not RISC) NT systems, you can upgrade a boot volume to NTFS—in place—using the CONVERT utility. It's scary, but when I tested CONVERT

| | Success | Failure |
|--|-------------------------------------|-------------------------------------|
| <input type="checkbox"/> Do Not Audit | | |
| <input checked="" type="radio"/> Audit These Events: | | |
| <input checked="" type="checkbox"/> Logon and Logoff | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| <input type="checkbox"/> File and Object Access | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <input type="checkbox"/> Use of User Rights | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> User and Group Management | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> Security Policy Changes | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> Restart, Shutdown, and System | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| <input type="checkbox"/> Process Tracking | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

By default, NT audits nothing. Be sure to audit all failed operations, as well as low-frequency successes.

Should you even allow shares to exist on a public machine? Ideally not, but in practice you need some way to move files to and from your server. NTFS-level security can help make that practice less dangerous. If you create new shares, though, be sure to alter the default permissions assigned by NT. If you forget, group "Everyone" will have full control of all that's visible through the share.

This behavior is one of the reasons why NT gets a bad rap in the security community. It tends to default to a friendly configuration rather than to a paranoid one. That philosophy may be appropri-

on a development server to verify that it works, all went well.

2. Rename the Administrative Account

To foil brute-force password-guessing attacks, you should use NT's User Manager to set an account-lockout policy. For example, the policy might specify that NT will lock out an account after five failed log-on attempts. Unfortunately, the most dangerous account—the administrator's—is exempt from this policy. Even if you transfer administrative rights to your own account and use only that ac-

count for NT administration, the built-in administrative account remains available (because it can't be deleted or disabled) and vulnerable to brute-force password attacks (because it can't be locked out).

Many NT experts recommend that you rename the administrative account something obscure (e.g., 789Az0qPPaGzwer79) rather than the default name Administrator. That way, a password-guesser must first guess the account's name.

The renaming function is not available from User Manager's User Properties dialog box, an omission that confused not only me but also a Microsoft product man-

both the success and failure of various operations. Failures occur less often than successes, and they're usually more interesting from a security perspective, so I always capture all these events (see the screen on page 117). I also capture successes for infrequent operations—such as Security Policy Changes and Restart—that might reflect unauthorized activity.

NT permits you to track other successful operations—File Access, Use of User Rights, and Process Tracking—but you'll need massive storage to capture this data, and incredible diligence to analyze it.

However you decide to audit your sys-

\\NAME. These operations include directory and printer sharing, NetDDE, and remote administration. Connecting to a drive or editing a registry across the Internet requires only a mapping, in the local LMHOSTS file, between the remote machine's NetBIOS name and its IP address. For instance, you can use Win 95 versions of Event Viewer and User Manager (these come with the NT Resource Kit) to manage NT servers across the Internet. This setup is very convenient for administrators—and also for hackers.

The good news is that NT enables precise control over your use of NetBIOS-over-TCP/IP (NBT). You can go to the Bindings dialog box in the Networks control panel and disable any or all of the following bindings between NetBIOS-based services and TCP/IP (see the screen at left).

On several machines, I've disabled all three. On one machine, though, I've allowed the Workstation->TCP/IP binding to remain, because its job requires it to connect locally to a Linux server that shares directories using Samba.

Because NT networking services run promiscuously over multiple transports, my machines can still talk to each other using Server, Workstation, and other services. But these conversations occur only on the NetBEUI channel, which does not go across the Internet.

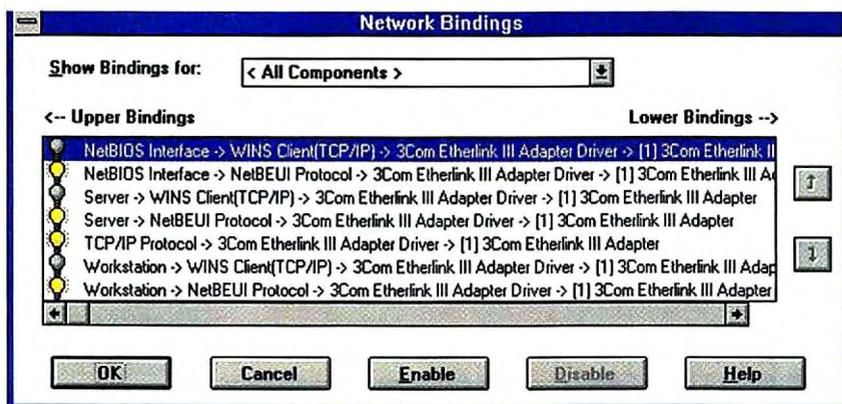
The bad news? Hackers can't try to remote-mount drives or remote-edit registries—but neither can I.

5. Block Nonessential Inbound TCP/IP Ports

Suppose an attacker did break in somehow and gain administrative control. He or she might then find a way to reenact the NBT bindings you'd so carefully disabled. So, it's a good idea to enlist your router as another line of defense.

I'm assuming here that your NT server is highly exposed—outside your firewall if you have one—and that its mission is to offer public services, such as Web and FTP. If that's the case, only two inbound paths need to exist from the router to the server: HTTP on port 80, and FTP on port 21. The router can, and probably should, block all other inbound traffic.

You may or may not have the access and/or the authority to adjust your router's packet-filtering rules. If you can do so, you might be tempted to create a back door for yourself. You could, for example, reject all non-Web and non-FTP inbound



Disconnecting NetBIOS, Server, and Workstation from the TCP/IP stack guards against many NBT-based over-the-Internet attacks.

ager I interviewed. To rename the administrative account, select the User->Rename menu choice in User Manager.

While you're at it, disable the Guest account and remove or restrict all other user accounts. A machine dedicated to providing public Internet services does not need, and should not have, user accounts other than those required for its administration.

Finally, if you're running NT 4.0, you can use a utility provided in the Resource Kit to activate lockout for the built-in administrator's account. It's effective only for over-the-network log-ons; if it's triggered by an attack, you can still log on locally to reset the lockout.

3. Turn On Auditing

How do you know if you've been attacked or broken into? NT's event-auditing system can help, but only if it's enabled—and by default it is not. In User Manager, the Policies->Audit menu choice leads to a screen that controls auditable events.

The trick here is to collect enough information, but not too much. You can audit

tem, it's crucial to review the event logs to understand what records NT writes under normal conditions. That baseline will help you spot changes that spell trouble.

Experts also recommend that you guard the audit logs, because hackers typically try to cover their tracks after a break-in. You could schedule a periodic backup of the log files, but if the backups remain on-line, then they, too, are vulnerable. A better solution would be to echo the audited events to a printer, or even e-mail them to yourself, to create an irrevocable audit trail. How? NT Perl comes with a (slightly buggy) module that you can use to read the event log. (See <http://www.byte.com/art/download/evt.pl> for a sample program that lists recent event-log entries.)

4. Disable NetBIOS-over-TCP/IP

An Internet-connected NT box will, by default, support Windows networking over two transport protocols: NetBEUI and TCP/IP. What's Windows networking? All the operations that require syntax of the form

The Definitive Reference Source!

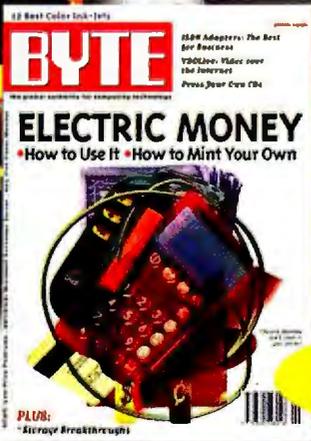
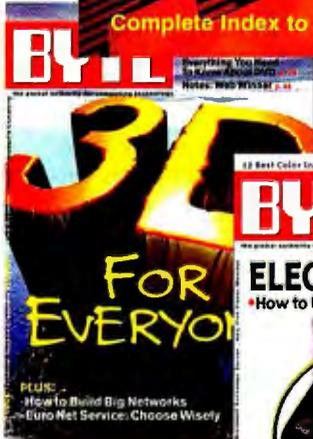
BYTE on CD-ROM

Seven Years of **BYTE** — 1990-1996
Plus, Quarterly Updates

Call 1-800-924-6621

It's all at your fingertips — emerging trends, comprehensive world-wide industry analysis, multiplatform coverage of all the technologies, in-depth testing and product evaluations, advice, tips, expert opinions, and much more! It's a deal for anyone who's evaluating the significance of new technologies...doing research...making complex multi platform purchasing decisions...developing the next generation hardware or software products...preparing corporate plans.

**It's Comprehensive...
Time Saving...and
Easy to Use! It's all in
BYTE on CD-ROM.**



- ▶ **SEARCH**
- ▶ **FIND**
- ▶ **SELECT**
- ▶ **EXPORT**
- ▶ **LOCATE**
- ▶ **SCAN**

**Order Today!
1-800-924-6621**

Order Now!

Toll-free International Numbers:

| | |
|-------------|------------|
| Belgium | 080071635 |
| Germany | 0130826112 |
| U.K. | 0800973017 |
| Italy | 167876155 |
| France | 0800916068 |
| Netherlands | 060222146 |
| Switzerland | 1557257 |
| Denmark | 80017728 |
| Sweden | 020791136 |

| | |
|--------------|----------------|
| <i>Other</i> | |
| Int'l | 091-752792 |
| U.S./Canada | 1-800-924-6621 |
| FAX | 609-426-5434 |

YES! I want the power and convenience of **BYTE** on CD-ROM.

Send me **BYTE** on CD-ROM **PLUS!** Full text from 1990-1996 issues of **BYTE** plus four quarterly CD-ROM updates with full text and colorful graphics for just **\$54.95**.

Send me **BYTE** on CD-ROM! Full text from 1990-1996 issues of **BYTE**—more than 80 issues for only **\$39.95**.

Charge my: Master Card VISA Amex Check enclosed (Payable to **BYTE** magazine, US funds only)

Card # _____ Exp. Date _____ Signature _____

Name _____

Address _____

City _____ State/Province/Country _____ Zip/Postal Code _____

E-mail Address _____



Mail to: **BYTE** on CD-ROM, P.O. BOX 526, Hightstown, NJ 08530

Canadian and U.S. orders, please add \$2.95 for shipping and handling, and state tax where applicable. (Canadian orders add appropriate GST). Outside North America, add \$5.00 for air mail delivery. Allow 6-8 weeks for delivery.

traffic, except NBT traffic on ports 137, 138, and 139 coming from the IP address that you use for remote administration.

In theory, only you could then remotely operate the server. In practice, a hacker who discovered the connection between you and that IP address could also try to exploit the inbound path.

How might someone learn the IP address of your home system and exploit it? An acquaintance outlined his MO as follows: 1) research the target server's administrator, 2) create a phony Web page tailored to the administrator's interests, 3) send an e-mail invitation to visit that page, 4) capture the IP address of the home system, and 5) infiltrate that system using JavaScript or ActiveX.

A back door that depends on the anonymity of an IP address is frighteningly vulnerable to a patient, systematic attack. That's why security experts recommend that you disallow all nonessential inbound paths. Bob Lord, Netscape's chief security consultant, wryly laments this evil necessity: "Rather than telnet in at 3 a.m. from my den while sipping a hot cup of coffee, I have to drive to work and sit in the cold room... but I'm not bitter."

6. Revoke the "Access from Network" Privilege

There's another line of defense available in NT. By default, NT grants to group Everyone the right to Access from Network. You can revoke this right—thus blocking all Windows networking services—yet still support Web service. An NT Web server, for example, runs either as SYSTEM or as a local user; in either case, there's no notion of a remote user in the NT sense.

The FTP server that comes with NT will fail in this situation, because it requires

TOOLWATCH

SafeSuite

Web-security scanner \$495
Firewall scanner \$1495
Intranet scanner \$1495
Internet Security Systems
<http://www.iss.net/>

A powerful Internet security scanner that does much of what Satan does, plus it probes for NT-specific vulnerabilities.

users to perform network-style log-ons. But other FTP servers, including the one in Microsoft's Internet Information Server (IIS), perform local log-ons and so are unaffected by revocation of the Access from Network right.

Unfortunately, unlike the NBT method, this technique cannot select which protocols to allow or deny. So, if you run Web and FTP service with Access from Network revoked, you'll block file-sharing not only across the Internet but also locally over NetBEUI. Here's a compromise solution: Grant only your personal administrative account the Access from Network right.

7. Don't Blithely Divulge Information

"On the Internet, nobody knows you're running Windows NT," say NT partisans. Unfortunately, the curious can easily find out. For example, the built-in FTP service announces connections thusly:

```
ftp> open ftp.myhost.com
Connected to ftp.myhost.com
220 ftp Windows NT FTP Server
      (Version 3.51).
```

Legitimate users have absolutely no need for such information. Hackers, however, gladly use it to disqualify fruitless modes of attack and zero in on effective, OS-specific ones. The IIS FTP service has an equally distinctive signature:

```
Connected to ftp.myhost.com.
220 ftp Microsoft FTP Service
      (Version 2.0).
```

In either case, it's a snap to find out that you've connected to an NT box and to discover which version of NT it's running. Contrast this with my Unix hosts, which announce the following:

```
Connected to ftp.myhost.com.
220 ftp FTP server Version
      wu-2.4(2)
```

It's not obvious whether you've connected to my Linux server or to my BSD/OS server. Even this approach isn't perfect, because there are attacks specific to the wu FTP server. The point: Don't give away any information that you don't have to give away. Although you can customize a greeting message in NT's built-in FTP server and the IIS FTP service, I'm not aware of a straightforward way to suppress or alter the connection banner. If you've figured that out, please let me know.

Give NT Paranoia

Most of the defenses I've outlined here are simple, but they all require some effort. Out of the box, NT configures itself for a trusting environment. When you locate an NT server on the Internet, the governing principle must be paranoia, not trust.

It's not hard to do the kinds of things I've outlined here. What is hard is to discover these methods in the first place and then apply them rigorously. But isn't that just what computers do well?

I'd like to make a simple choice—trust or paranoia—when installing or configuring NT. If I choose paranoia, the NT installer should omit all unnecessary network services, protocols, and bindings; revoke all network-based rights and permissions; and audit itself aggressively. On an upgrade, features not consistent with the paranoid mode should be removed so that attackers cannot reenact them. The burden should be on me to selectively install and enable essential capabilities.

A basic tenet of computer security states that whatever is not explicitly allowed should be denied. NT gets this principle mostly backward today, but it shouldn't be hard to implement a "paranoid toggle." Such an option would make public deployment of NT a whole lot less risky. How about it, Microsoft? **B**

Editor's Note: Thanks to the security consultants who helped with this article: Steve Turcich (independent) and Andy Baron (Midwest Commerce Systems, Inc., <http://www.omna.com/>). See also <http://www.somarssoft.com/>.

Jon Udell is BYTE's executive editor for new media. You can reach him by sending e-mail to jon_u@dev5.byte.com.

BOOKNOTE

World Wide Web Journal

volume 1, issue 4
\$24.95

edited by Rohit Khare
O'Reilly and Associates
<http://www.ora.com/>



A collection of technical papers from members of the World Wide Web Consortium and other prime movers of the Web. This issue of the quarterly journal focuses on HTTP/1.1, state management, and PICS.

Applications Servers

Choose the right software and hardware for your middle tier.



Share the Wealth

Fast, efficient, economical:
Applications servers promise to deliver all three benefits.

Page 123

Which OS?

Nothing will determine how your server performs more than the OS it runs. Here's how to find the best one for your enterprise.

Page 125

Suite and Sour

Before you try to integrate disparate applications, consider the pros and cons of server suites.

Page 131

Power to the Server

Boost its CPU power, increase its I/O performance, and raise its reliability.

Page 133

WHAT DO LOCKHEED AND THE WEATHER CHANNEL HAVE IN COMMON?

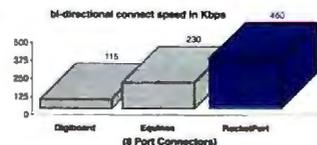


THEY USE THE HIGHEST PERFORMING MULTI-PORT COMMUNICATIONS BOARD IN THE INDUSTRY!

When these companies were looking for speed, reliability, affordability, and ease of use for remote access and peripheral control, they chose a Comtrol serial communications board.

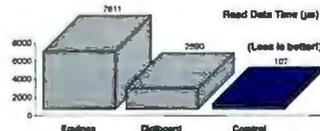
Comtrol's **RocketPort** is the industry's fastest controller. **Twice the speed of Digi's Aceleport.** This breakthrough performance is achieved by putting eight ports and a RISC processor onto one chip.

Using this technology, internet access speed can be increased 16x from 28.8 Kbps to 460 Kbps full duplex across all ports.



Comtrol's software drivers and technical support make it **easy to switch**. We provide drivers for Novell Netware Connect, Multiprotocol Routing, Windows NT RAS, UNIX,

OS/2, and Linux. If you are already using one of these drivers, all you need to do is install your **RocketPort** card. I/O mapping eliminates memory conflicts and allows plug and play compatibility. **RocketPort** also gives you **30 times faster** processing! This host CPU efficiency allows you to add more ports or free up valuable CPU time.



For your additional needs, our technical experts are just a phone call away to give you step-by-step instructions.

See for yourself! Call 1-800-926-6876, e-mail us at info@comtrol.com, or look us up on our website: <http://www.comtrol.com>. Comtrol provides a 5 year limited warranty and a 30 day risk free trial for all products.

Get the best board at half the cost and personalized support from the company that created the multiport industry in 1982 — the only company with 14 years of experience...Comtrol.



COMTROL 
Powerful Choices

©Comtrol Corporation, 1996

ROCKETPORT
MultiPort Serial Boards

Circle 135 on Inquiry Card.

Share the Wealth

Spreading CPU power around with applications servers makes more sense than ever. By Robert L. Hummel

Large corporations are downsizing from mainframes while demanding the same or better level of performance. Workgroups are upsizing while demanding an increasing level of service. Making these changes possible in many enterprises are applications servers, which promise improved performance, cost control, reduced drain on the network, and easier expansion and manageability. IS departments are embracing dedicated applications servers as never before. This computing model is a far cry from the host-based systems that were pervasive 30 years ago. It's also distinct from the strict desktop client model centered around personal computers. It is, instead, a network-centric model based on specific, dedicated servers and oriented toward global deployment of applications.

Applications servers are often the glue that holds a distributed environment together. But choosing the correct server for your particular needs demands equal parts analysis and vision. Better performance is always a goal when reengineering a network. But other factors figure high on any applications server checklist: reducing implementation cost, ease of development, and integration into the existing network environment.

No single solution is a perfect fit for every company, and legacy systems mean that few IS managers have the luxury of launching applications servers from a clean slate. Choosing the right solution for any particular operation still requires you to sift through confusing and often contradictory information. In this report, we'll examine the spectrum of applications server solutions from x86-based PCs to high-end RISC systems and from server operating systems to applications server suites.

What, exactly, is an applications server? The definition often depends more on who's doing the defining than on the under-

lying technology. Vendors of mainframe and midrange computers define their systems as applications servers because these systems run core business programs such as billing, inventory control, sales analysis, general ledger, and payroll.

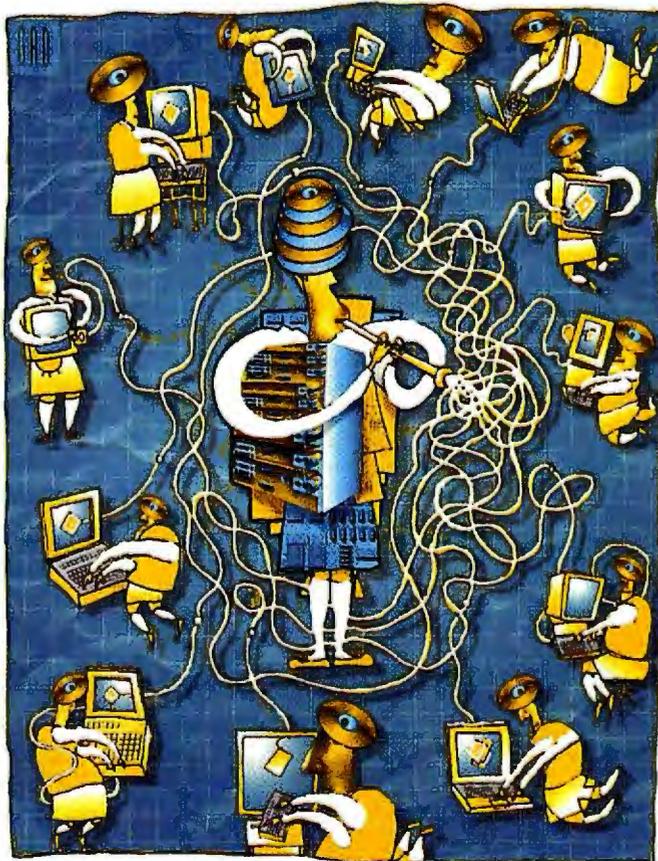
Vendors of increasingly powerful PC servers also define their systems as applications servers. After all, these systems now incorporate many high-end management and development features and can also run core business applications. But unlike their high-

end cousins, PC system vendors tend to be more egalitarian in their definition of an applications server: They broaden the category to include, in addition to traditional business applications, productivity tools such as Lotus Notes.

So who's right? Both can be right. And both can be wrong. Applications servers sit somewhere between the data, which resides in a repository like a database, and the client, which is on the user's desk. In other words, applications servers are part of a client/server architecture.

Not every activity performed by a server can be called an application. And not every distributed application can be called client/server. A file server, for example, doesn't qualify because the client isn't aware the server's there. The client talks to a redirector that sends client requests to the file server.

Client/server operation is a logical concept and doesn't depend on physical topology. In a true client/server system, significant processing occurs in both the client and the server processes—regardless of where those processes are executing. Interaction between client and server is cooperative. Typically, a client sends a request to a server. The server, in turn, responds to that request. Both the client and the server portions of a distributed application are aware of each other and communicate as peers. Unlike the case with a file server, neither portion of a distributed application performs useful



work without the other. The client and the server typically implement a cooperative balance of work that trades off the computing power available on each platform against network traffic.

In a two-tier architecture, desktop clients connect to a server on a LAN. Such an architecture enables users to access one set of data. There's a problem, though: The server is responsible for retrieving data and often for applying business rules on that data. For example,

a client requests some data, and the database server is responsible for retrieving the data as well as making sure that the user is authorized to see it. Add too many clients and the server gets overwhelmed.

A three-tier applications server model logically (not necessarily physically) separates the user interface, application logic, and data management components. This model removes the responsibility for retrieving and processing data from a single server. As the number of clients grows,

you can add second-tier servers to maintain response time. You can even split large databases across multiple servers to further balance third-tier network traffic and service requests.

Fistful of Benefits

Deploying servers in these ways can improve performance and manageability at all levels of the enterprise. Here are some potential benefits.

- An applications server can off-load all or parts of a mainframe's applications to departmental servers, improving performance without requiring costly upgrades to the mainframe. The lighter load may also extend the productive life of the mainframe and preserve the development investment it represents.
- The improved balance between local and remote processing chores can lower the required communications bandwidth.
- Enterprise-wide distributed computing and advanced database applications become generally available to network users. The improved access can increase productivity.
- Users see improved or more consistent response time. Local servers can cache frequently used data when appropriate.
- Corporate headquarters can synchronize data architectures at remote sites with replication products.
- Multiprocessor, multitasking servers support scalability at a lower incremental expense.
- Independence between client and server components ensures that modification of one need not affect the other.
- Administration can be centralized at the workgroup or enterprise level as appropriate for each application.

Applications servers make a lot of sense. They're a logical bridge between the highly centralized, secure mainframe environment and the decentralized LAN environment, combining the best of both.

The remainder of this Special Report will give you guidelines for evaluating and choosing the operating system and hardware platform that will best suit the needs of your applications server. **B**

Robert L. Hummel is an electrical engineer, programmer, and consultant. You can reach him at rhummel@monad.net.

Apps Servers Today

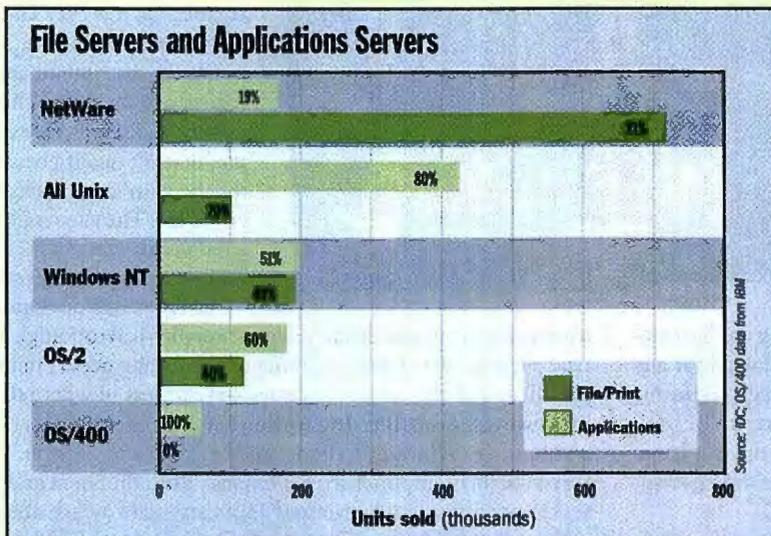
Mention applications servers and it's likely the application that springs to mind will be database access. But the office does not function by databases alone. More often than not, communication across the room or across the world depends on a suite of productivity servers.

• **Electronic mail.** Although not always a critical line-of-business application, e-mail is currently the most widely used network application. Messaging, a superset of e-mail, enables users to participate in collaborative computing applications such as scheduling, notifying, conferencing, and forms routing. Examples include Lotus Notes, Microsoft Exchange, and Netscape Mail Server.

• **Internet access.** Whether to support controlled access to the Net, establish a corporate presence, or support roving users, a connection server is becoming a mandatory part of any network system. The connection server passes on requests from client browsers, acting as a proxy to remote servers, possibly caching often-accessed pages to improve performance. And clients outside the enterprise can easily access documents. Examples include Netscape Proxy Server, Trusted Information Systems' Gauntlet Internet Firewall, and Microsoft Internet Information Server.

• **Communications.** Homogeneous networks are rare. To enable servers to communicate and share resources across a variety of hardware and software platforms, regardless of protocol, some sites use a communications server. Routing is a critical component that ties users, servers, networks, and sites into a single, coherent network.

• **Network management.** Along with enhanced capability comes increased complexity. Network management systems are designed to collect information about the network and its components and display that information where managers can manipulate it. An ideal system gives IS personnel the ability to manage the network from any workstation, remote connection, or Internet terminal.



Which OS?

Seven key criteria can help you choose the best OS for your applications server.

By Robert L. Hummel

Each OS has something to recommend its place in your server closet. To maintain order, however, you must limit the total number of OSes you run. Let's look at how to choose an OS for your applications servers, with particular attention to NetWare, OS/2, OS/400, Unix, and Windows NT.

Applications Availability

Key questions: Will the OS run the applications you run today? How many new applications are being developed for it now? How much will you pay for the applications you want to run?

Applications availability isn't a numbers game. For all you know, those 11,000 applications that a particular OS supports are all games. Make sure that the applications you need are available. Also make sure that the applications and their support contracts won't be more expensive than the server was—a legacy of the days of the mainframe.

Also look for the OS to support applications interaction in a standard way. For example, NT lets applications pass information among each other using OLE.

Platform Support

Key questions: Does it support your existing clients? How does it support mobile users? Do clients require any special software to access the server?

Interoperability exists on several levels. At the lowest level, systems may define and use divergent network protocols. NetWare networks use IPX, while most Unix networks and the Internet use TCP/IP. By default, NT uses NetBEUI. All these OSes can support other protocols, but they usually work best running their core protocol.

At a higher level, even if a client supports a server's low-level protocol, it still may not be able to connect. A classic example is that you can run AppleTalk on a NetWare 4.11 server, but a Mac that tries to log on without first loading the NetWare client for Macintosh will receive an error telling it that the serv-

SunSoft Solaris

Solaris runs on x86 systems and the Sun line of RISC-based SPARC platforms. Among Unix vendors, only Sun offers a product for multiple platforms. This puts Sun in a unique position as the Unix vendor that can match Microsoft's multiplatform strategy.

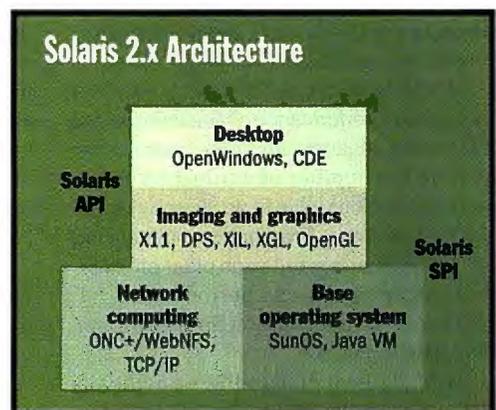
Applications There are 10,000 native Solaris applications available from ISVs covering a range from accounting to Z-mail. Desktop productivity tools such as presentation software tend to be a bit limited, but Sun's Windows Application Binary Interface (Wabi) technology lets many Windows productivity applications run on SPARC/UltraSPARC.

Platform Support Sun's flagship line of SPARC/UltraSPARC CPUs is where you're most likely to find Solaris running, but you can bring it up on any x86 (486 or higher) CPU. Solaris's connectivity resources are formidable, ranging from the enterprise-capable NIS+ directory service, LDAP, and a host of IP networking services (e.g., FTP, DHCP, HTTP, and NFS). If your goal is to connect PCs and Macs to a Solaris server, you're either going to have to install a good TCP/IP client package on each client or install third-party extensions to Solaris. Connectivity to mainframes is another third-party extension.

Performance Solaris running on SPARC is a high-performance hardware/software combination available on everything from laptops to servers with up to 64 processors. The Solaris kernel is incredibly tunable, letting you create a server that is particularly good at a specific task. In fact, you pretty much must tune the kernel to get the best performance from Solaris on applications such as Web serving. Performance on x86 systems generally lags behind the SPARC systems.

Management Whether you're sitting at the graphics-enabled console of your server or at a VT100 that's more than 3000 miles away, you can administer a Solaris system. The Solaris product comes with its own graphical tools for the administration of nearly all its services. Many of these graphical tools are making their way to Hypertext Markup Language (HTML), so you'll soon be able to administer Solaris from any Web browser. However, that doesn't mean that Unix's command-line administration tools have gone away.

Development SunSoft Workshop provides visual tools, drivers, and libraries for applications development. Sun empha-



At each level of the OS, Solaris isolates applications from each other.

er doesn't have a recognizable log-on sequence. NT's AppleTalk implementation, on the other hand, appears as a standard Mac server.

Look for integration with particular types of directory services. The idea is for users to be able to log on once and to be able to access any applications residing on your applications servers. For example, Unix systems tend to rely on the Domain Naming System (DNS) and the Network Information Service (NIS). NetWare 4.11 uses the NetWare Directory Service (NDS). NT 4.0 also uses a domain system. None of these work well with each other, but some, such as NDS, can accept many OSes into their structure.

The Web may make some of these points moot by standardizing on communications protocols such as HTTP and TCP/IP. For now, however, the best solution for cross-platform integration is either for a server OS to support all the protocols you run in your organization or for you to standardize on a protocol (probably TCP/IP). NT seems to be adept at running multiple protocols, including TCP/IP, NetBEUI, IPX/SPX, and AppleTalk (not to mention a few others), but you can usually find extensions to any OS to bring this level of functionality to your server.

Performance

Key questions: How many users can you support with a single system? Does the OS support symmetric multiprocessing (SMP)? Does it let you balance loads across multiple systems?

You can read all the benchmark results you want, but how an OS performs for you will depend on how you use it. Performance is applications-dependent. Some benchmarks, such as the Transaction Processing Council's TPC-C, indicate system performance in a database environment. Others, such as the BYTEmark, show the performance of specific system components.

Some aspects of OS design indicate what kind of performance characteristics you can expect. Multithreading, for example, can reduce the number of context switches your applications have to do, thereby boosting performance. Preemptive multitasking will let applications cut each other off, delivering more egalitarian performance. NT, OS/2, OS/400, and SunSoft Solaris are both. NetWare is neither.

Next, look at scalability, specifically SMP. All the major OSes—Unix, NT, NetWare SMP, OS/2, and OS/400—support SMP. The question is: How many CPUs can the OS handle? For example, NT's end-user license

sizes Java development. Source code compatibility enables Intel-SPARC cross-platform development.

Reliability Solaris's protected-memory architecture makes it a fairly difficult OS to crash completely, and the journaled file system means that crash recovery is smooth. With add-ons, Solaris will support RAID 0, 1, and 5, and two-way clustering. Third-party solutions provide data replication and hardware failure detection.

Security C2 compliance is at the top of Solaris's security laurels. In addition, the administrator can set disk-storage limits, expire and lock accounts, force password changes, and lock user log-on times. Unix as a whole, however, has some serious security holes, such as the sendmail daemon. Patches exist to many of the known holes, but it's up to the administrator to apply them.

Microsoft Windows NT Server

Regardless of the current makeup of your network infrastructure or your inclination, it's nearly certain that NT Server will be a part of your future plans—it does too many things too well for you to ignore it. Expect it to make inroads as a replacement for NetWare and as a low-end and midrange applications server.

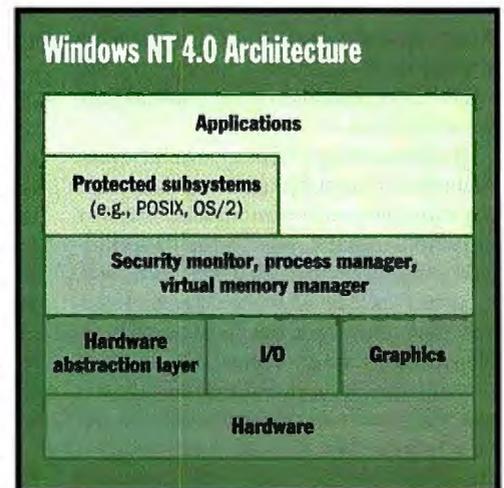
Applications A large number of Windows applications are available, with an increasing number that leverage the 32-bit or multiprocessing nature of NT. High-end business-critical applications (e.g., CICS) are somewhat underrepresented, but Microsoft's BackOffice suite provides good integration of many server applications, including systems management and a database.

Platform Support NT is available for x86 (486 or higher), Digital Alpha, and PowerPC processors. (R4x00 support has been discontinued.) It includes support for most common clients except Unix, which requires a third-party add-on. It uses trusted domains for its directory services, which provide only limited scalability and are incompatible with such standards as X.500 and LDAP.

Performance You can get NT running on some of the fastest processors around, but there are some caveats to NT's multiprocessing. For example, NT can support up to 32 processors, but you'll find the license for the shrink-wrapped version of NT is limited to four. Beyond that, porting is vendor-dependent.

Management The collection of Windows-based management tools is also easy to use, but they lack some of the integration you'll find in a product such as NetWare 4.11. For example, Disk Administrator and User Administrator are separate tools. Also, you manage Macintosh file services not through the Disk Administrator or Windows NT Explorer, but through File Manager. Remote system management support needs improvement, but it can be accomplished with tools such as Symantec's Norton PCAnywhere³².

Development Consistency is the catchphrase when developing for NT. You can develop applications in a single environment that's produced and controlled by a single vendor. NT's momentum translates directly into an abundance of develop-



NT 4.0 isolates all but some graphics applications from the hardware.

limits it to four. OS/2 can address up to 64, as can some Unix implementations. Remember, though, that you often need to tune software to run on SMP systems.

Management

Key questions: Can you control multiple servers from a single point? Can you gain remote-administration access to a server? Does the server integrate with your existing administration system?

Systems management means different things to different people. For many, backup is a key part of systems management. All server OSes have some kind of backup utility built in. Unfortunately, they're not always the most sophisticated packages, and they all have different interfaces. If your goal is to back up your disparate servers from a central console and you've already selected software such as Arcada's Backup Exec, make sure it supports the new OSes.

As you plan for your network's growth, be sure that the OSes you choose fit in with your management scheme. If the network will never be large, you may be able to rely on Unix's command-line interface. If, however, you're responsible for a server farm with several dozen boxes, you need some way to get an at-a-glance summary of the farm's status.

Software such as Intel's LANdesk Manager and Symantec's Norton Administrator for Networks can give you a sense of what's going on with your servers. However, they don't have great support for OSes such as Unix and OS/400. Alternately, standard SNMP consoles such as Hewlett-Packard's OpenView can give you information about the flow of information around your network, but they often can't get you component-level information about particular systems.

The basic rule with management is to make sure that whatever OS you choose fits in with your existing management strategy, or that you're willing to modify your strategy to accommodate the new OS.

Applications Development

Key questions: Are the development tools you use available for this platform? Does the OS vendor extend support to users or only to independent software vendors (ISVs)? Are the APIs open and well documented?

Off-the-shelf productivity is an enticing concept, but it's one that translates poorly into reality. Except at the simplest level of operation, every network will require some customization. An OS must have standard OS services and industry-standard interfaces to support development. Virtual pro-

gramming tools, languages, and development systems all geared to producing Windows applications.

Reliability NT's fault tolerance runs from integrated RAID 0, 1, and 5 to automatic restart after a crash. Clustering is available from companies such as Digital and Tandem. Microsoft is working on a clustering API (called Wolfpack), but initially it will support only clusters of two systems.

Security NT implements most of the common security features, including password restrictions, account expiration, and audit logs. NT 3.51 has C2 certification for stand-alone systems, but not for networked systems, and NT 4.0 has no C2 certification.

Novell NetWare

Novell is the first to admit that NetWare might look somewhat threadbare as a client/server applications-server platform compared to other offerings. Its capacity to provide comprehensive transaction processing is thin. Until the addition of support for SMP for multithreaded applications last year, it offered limited scalability. IntranetWare, a new offering from Novell, is essentially an upgraded version of NetWare 4.11. It adds a Java virtual machine, a TCP/IP-IPX gateway, and an integrated multiprotocol router for WAN and Internet connections.

Applications About 6000 applications are available for NetWare, including popular network-centric and workgroup productivity applications. That said, the nature of the NetWare loadable module (NLM) architecture means third-party applications tend to be complete solutions, offering integration within themselves, but integration with each other and the OS is poor.

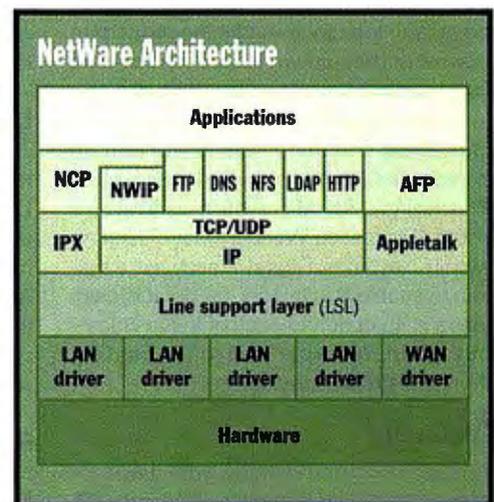
Platform Support NetWare runs only on x86-based (386 or higher) systems. Client connectivity is good, with built-in support for DOS, Windows 3.1, Windows 95, NT, Mac OS, and OS/2. You will have to configure the server to support long filenames, however, and you'll have to train Mac users how to log on to the NetWare NDS tree.

Performance Single-server performance is limited by the fastest x86 processor you can buy, because NetWare SMP does not automatically make its SMP capabilities available to all applications.

Management The NetWare administrator runs under Windows 3.1, NT, Windows 95, and OS/2. It makes user, group, and directory tree management as well as volume administration simple. To shut down the server, however, you need to be at the console or using the DOS-based remote-console utility included with the OS.

Development NetWare is not a great development platform. In particular, the lack of an open-interface model and shortage of development tools and documentation have hampered development, although companies such as Oracle and Lotus have designed their products as NLMs. The NetBasic scripting language enables building server-based logic. Novell's IntranetWare initiative emphasizes Java as the development environment and may provide some improvements.

Reliability NetWare file servers have a well-earned reputation



NetWare development lacks an open-interface model.

tected memory, multitasking, preemptive scheduling, and advanced features (e.g., threads and asynchronous I/O) are essential to many high-end development efforts.

To make productive use of an OS's customizability, you'll need a robust suite of development tools, documentation, and—most important—support from the OS vendor for in-house development. At the very least, developers should expect compilers, debuggers, project management utilities, and visual-programming tools. If you choose a server OS whose vendor caters only to large ISVs, you're unlikely to find a large pool of experienced developers.

Support from third-party vendors is important as well. Tools, programming environments, and complete applications are often available across multiple NOS platforms. By working with familiar tools, developers can leverage their knowledge at all levels throughout the enterprise.

Reliability

Key questions: Does it support RAID or clustering? Is the file system journaled? Can you hot-swap components?

Protected-memory architectures and OS-provided device drivers are hallmarks of reliable OSes like NT, OS/2, OS/400, and Unix. NetWare, on the other hand, runs its applications in a shared memory space, and applications could run in protected mode—ring 0 of the CPU—where they could interfere with the machinations of the OS.

More of the fault tolerance takes place at the hardware level. RAID, whether it's implemented in software or hardware, is common. The advantage of a software implementation such as NT is mainly price. Much of the other fault tolerance—including redundant power supplies, network cards, and cooling fans—depends on the server you buy.

OS/400 and Solaris also have advanced clustering solutions. IBM is working on porting the OS/400 clustering (code-named Phoenix) to OS/2. Microsoft is working on a set of APIs (called Wolfpack) for clustering two NT machines. Digital already has a system to enable NT clusters. By default, clustering is an option to each of these OSes—but often an expensive one, costing thousands of dollars per CPU.

Security

Key questions: Can the administrator enforce password restrictions? Does the OS support access-control lists? On-the-fly encryption? How about Orange Book C2-level security?

continued

as being highly reliable. Server mirroring systems such as Novell's System Fault Tolerance (SFT) and Novell's new IntranetWare servers can self-diagnose and report hardware and software problems, and then engage automatic recovery. However, NetWare relies on running applications in ring 0 for performance, enabling applications (NLMs) access to each other's memory spaces. In theory, anyway, a rampant NLM could crash an entire server.

Security As a file server, NetWare's security is good, with features such as log-on time restrictions, account locking, and the ability to restrict log-on by workstation protocol. But as you layer applications on top of NetWare, you are at the mercy of the developer's security implementation. It is possible, for example, that a backup NLM could give any user access to tapes in your tape drive. Novell is working on a network-level C2 certification for IntranetWare.

IBM OS/2 Warp Server

The marriage of OS/2's 32-bit, multitasking, multithreaded core to IBM's LAN Server 4.0 server OS produced Warp Server. The resulting product provides solid applications-server capabilities, along with file and print services, as well as good management tools, remote connectivity, and backup and recovery services.

Applications Although OS/2 Warp Server lacks broad-based applications support, major products and applications categories are represented, especially business applications such as accounting and even CICS. There is, however, no cohesive, consistently implemented integration strategy: Users must integrate third-party solutions.

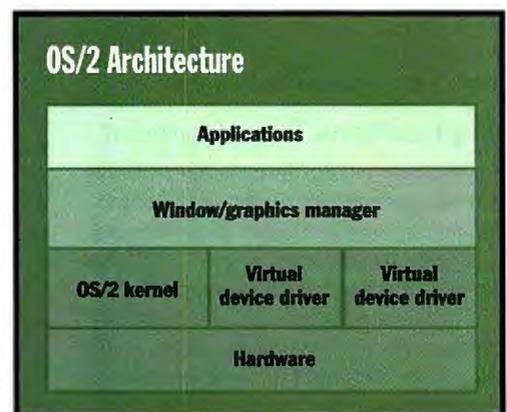
Platform Support OS/2 runs on any x86 (486 or higher) processor, making it, like NetWare, limited to one architecture. That said, IBM has placed considerable emphasis on integration with other platforms. You'll find clients for DOS; Windows 3.x, NT, and 95; OS/2; AIX; and Mac OS.

Performance As with NetWare, the performance of OS/2 is limited to the fastest x86 processor you can buy. However, Warp Server 4.0 includes SMP that will work with a system with up to 64 CPUs. The SMP feature can provide a boost to existing 16-bit DOS, Windows, and OS/2 applications that aren't SMP-aware. By letting these virtual-mode applications run across multiple processors, rather than on a single processor, the reduction in task-switching overhead should produce an increase in performance.

Management OS/2, like NT, supports hardware discovery and supplements that with alerts when hardware is failing. Like NT, however, you need to use multiple applications to perform system administration. The user interface supports drag-and-drop object-based administration, including network-based software distribution and support for SNMP and DMI management systems.

Development IBM provides a selection of visual-programming environments, Software Development Kits (SDKs), and other development tools, including its excellent Visual Age products. That said, the OS includes only token third-party support for native OS/2 environments.

Reliability RAID 0 and 1 (but not 5) are built in to OS/2, as are backup services and utilities for bad drive sector remapping. OS/2 borrows the clustering architecture of IBM's high-end



Virtual device drivers offer a direct interface for applications and hardware.

Would You Throw The Baby Out

With The Bath Water?

That's what you'll do if you buy a proprietary server RAID system.

Before you decide on a proprietary server RAID system consider this: The life of your data is much longer than the life cycle of your server. Which means you'll take a bath when you upgrade your server.

A RAID solution from nStor (formerly Conner Storage Systems) is a mission-critical buy. nStor's server-independent RAID systems are unmatched for ease of use, low life-cycle cost and high availability. In fact, our systems can actually increase read/write performance.

As you'd expect from a company that co-authored the SAF-TE* standard with Intel, nStor systems are compatible with all PCI-based servers and SAF-TE compliant systems. All key components are user serviceable and hot swappable. And our user friendly management software provides RAID management, performance monitoring and failure notification at a glance.

For more information about RAID solutions designed for the life of your data visit our web site at www.nstor.com or call 1-800-RAID511. Because a proprietary solution is no bundle of joy.

* SCSI Accessed Fault-Tolerant Enclosure.



For The Life Of Your Data

nStor Corporation, Inc
450 Technology Park
Lake Mary, FL 32746
www.nstor.com

800•724•3511

Circle 216 on Inquiry Card (RESELLERS: 217).

Security is a tough subject. There are many buzzwords but little uniform interpretation of them. The short of it is that any OS can be compromised if it's not installed and maintained using a strict security policy. You have to enforce alphanumeric passwords, change passwords frequently, and even consider encrypting vital information.

All that said, an OS can make it easier to enforce security. File and directory permissions are a place to start. Each OS implements them a little differently, from the incredibly cryptic (Unix) to the fairly straightforward (NetWare). Again, it's up to a person to make sure they're set up and enforced correctly.

Auditing can let you see who did what when. The logs it generates can become large, but the information can be invaluable when you're trying to trace the last modification of a file. NT comes with a good auditing system that's notably easy to use.

Unix has come under attack for its security. Designed originally to be open, Unix has found itself the object of many attackers' desires. If you choose Unix as your applications-server OS, you should immediately look to your vendor for the latest security patches. You also need to implement a non-sendmail-based mailing system, TCP wrappers, the Washington University FTP daemon, and a regular run of the SATAN security package.

There's much bluster about C2-level security, but that's what most of it is—bluster. There are a couple of reasons for this. First, a C2 rating applies only to the exact version of an OS tested—NT 3.51, for example, has one, but not version 4.0. Also, a Red Book C2 rating (which means the OS is network-secure) means not only exactly the same OS version, but the same hardware.

Sorting It Out

When you put any OS through all these questions, you'll get a good idea of how well it's going to behave as an applications server. NT, Solaris, OS/2, NetWare, and OS/400 are all strong applications-server OSes. And that's as far as these questions can take you. Once you've made a preliminary decision, you have to bring the OSes in-house and try developing an application on your final choices. Yes, it will take time, and it will probably be expensive. But is it really more expensive than making the wrong decision?

Robert L. Hummel is an electrical engineer, programmer, and consultant. You can reach him at rhummel@monad.net.

systems and provides detection of both node and applications failures. In this type of system, if a server or application running on a server fails, that server's work load immediately goes over to an operational server. The system manager can insert the failed server into the cluster after its recovery.

Security OS/2's security includes setting disk-storage limits for individual users, expiring accounts, and forcing password changes.

IBM OS/400

There's no doubt that IBM's AS/400 philosophy represents a highly integrated, powerful, and scalable approach to applications serving across the spectrum from department to enterprise level. However, for LAN managers coming from the workgroup arena, the IBM-only upgrade model of the AS/400 represents a drastic step.

Applications OS/400 has over 25,000 applications available, including the DB2 relational database, decision-support systems, fax systems, and wireless LAN. It comes with the ability to serve its applications up to Web browsers.

Platform Support OS/400 runs only on the proprietary AS/400 hardware, which ranges from \$10,000 departmental servers up to enterprise systems. It can run NetWare on an optional plug-in server board, and a similar NT Server solution is being developed. To support PC connectivity, the AS/400 provides middleware for Windows, DOS, OS/2, Unix, and Mac clients. OS/400 supports IPX/SPX, TCP/IP, NetBIOS, and AppleTalk, as well as high-level APIs such as Open Database Connectivity (ODBC), DAL, and MAPI. Its Internet Connection for AS/400 supports HTML drivers, letting a business serve any AS/400 application over the Internet. Internet users can download files or software as well as access the AS/400 database.

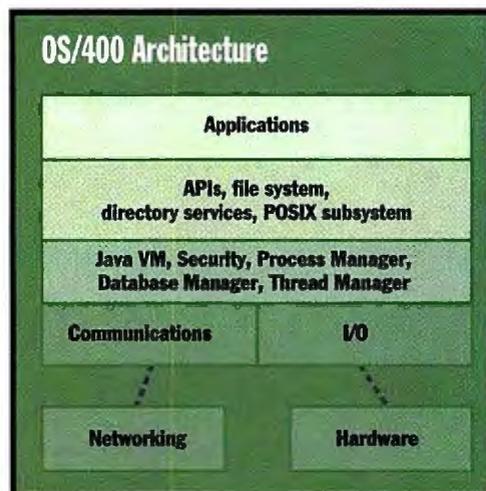
Performance The AS/400's architecture may be proprietary, but it is not limited. The AS/400 Advanced Portable P03/10S is an \$8000 portable server. At the other end of the scale is the AS/400 Advanced 9406-53S 2156—a 101-MFLOPS, \$100,000 system. The same OS and applications run on the entire AS/400.

Management OS/400 has centralized management tools for its integrated systems. OS/400 version 3 release 7 includes support for management from NT, Unix, and Macintosh clients. You can manage some functions from Windows clients with a drag-and-drop interface. OS/400, like Unix, has a control language that makes it easy for OS/400 to support batch processing.

Development Tools such as IBM VisualGen for OS/400 are high-level development tools. C++, Smalltalk, and other compilers are also available.

Reliability OS/400's fault tolerance is primarily the result of third-party mirroring and replication products. IBM's Opti-Connect, an expensive 220-Mbps fiber-optic link, lets you cluster up to 32 processors.

Security OS/400 provides the standard gamut of security features, including password aging, limits to the number of concurrent users, and forced periodic password changes. It also has access-control lists and auditing features.



OS/400 is one of the first IBM OSes with an integrated Java virtual machine.

Suite and Sour

*Applications-server suites fall short of their promises
but still ease some integration headaches.*

By Robert L. Hummel

Like their desktop counterparts, applications suites for servers give you 90 percent of the capabilities you would expect from a custom application for a fraction of the cost. And they integrate well with each other. Suites make sense.

The availability of an applications-server suite may not yet be the pivotal factor in choosing a server OS, but suites are changing the way we evaluate OSes. A major server OS without a suite looks threadbare. However, a comprehensive suite, even if it contains only serviceable applications, can help applications-server end users become satisfied customers.

Many vendors, including Oracle, SCO, and SunSoft, offer applications-server suites. Here's a look at two leading packages, Microsoft's BackOffice and IBM's Software Servers.

Microsoft BackOffice

BackOffice is a set of applications that are designed for—and execute exclusively on—NT Server. The suite includes software for Web services, a database, an e-mail system, and a system management module. In fact, Microsoft considers NT Server itself to be a part of BackOffice.

Choosing BackOffice locks you into using NT Server as your OS. But you can still select Intel or RISC hardware, single-processor or symmetric multiprocessing (SMP) machines, and a range of third-party server and desktop applications. The wide array of supported industry-standard APIs lets you create interfaces between BackOffice and other platforms.

Microsoft is releasing new and upgraded applications servers at a frenetic pace. The current release of BackOffice, version 2.5, contains 10 applications by Microsoft's count. Fully half of these directly address Microsoft's Internet strategy, while the remainder serve more traditional applications.

Internet Information Server (IIS) supports Web, gopher, and FTP publishing on the Internet or on a corporate intranet. Distributed management is enabled, as well as the ISAPI interface for development. System Management Server provides a framework for managing corporate-intranet desktops.

The new Personalization System works with IIS to allow you to implement customized customer interactions. Also new is Merchant Server, which is billed as software for selling products over the Internet.

Designed for collaborative work environments, FrontPage supports authoring, scripting, and Web-site management. The new Proxy Server provides secure Internet access to desktops within an organization. And the Content Replication System offers a way to move bulk data securely across the Web.

Exchange Server establishes the basic infrastructure for BackOffice messaging, collaboration, scheduling, and groupware applications. To support X.400, SMTP, Multipurpose Internet Mail Extensions (MIME), and MAPI, the current version adds POP3, HTTP, Hypertext Markup Language (HTML), NNTP, LDAP, and Secure Sockets Layer (SSL). End-user features, such as rules, filtering, and off-line synchronization, are also enabled. Conference Server, a server for real-time communications, supports shared white-

board, chat, and IP telephone applications.

Of course, the traditional server applications are not neglected. Microsoft's SQL Server runs as a multiuser client/server relational database. For connection to IBM mainframes and AS/400 systems, Systems Network Architecture (SNA) Server has an Open Database Connectivity (ODBC) driver for access to Distributed Relational Database Architecture (DRDA) databases. It also includes an FTP/AFTP gateway. Also included is the Systems Management Server.

continued



Legacy Links

Luis Colon is a microsystems specialist at Communications Data Services (CDS), a company in Des Moines, Iowa, that analyzes people's buying habits in order to build marketing models and targeted mailing lists. Because CDS was previously a NetWare shop, Colon says he has evaluated both Microsoft's BackOffice and IBM's Software Servers. In his company's transaction-heavy environment, he says that performance and integration with a legacy database were his key evaluation criteria.

"We run DB2 under MVS, AS/400, and AIX," says Colon. "Although you can get [BackOffice] SQL Server connected to it, the cost of integrating and maintaining an NT serv-

er was high enough to eliminate it from consideration."

Colon also says that some of the IBM products were more mature and scaled better than their Microsoft equivalents. He selected IBM's Communications Server for a Systems Network Architecture (SNA) application based on its performance. Colon says his testing showed that improving NT's performance was more dependent on all the pieces being Microsoft products. Communications Server, being somewhat standalone, was a better solution.

Colon views suites as a nice concept, but he's not completely sold. "Having it all in one box is great, but once you get past the instal-

lation, the benefits of bundling start to dwindle," he explains. He admits that suites have an advantage as far as licensing, price, and bug fixes are concerned. But he wouldn't use a mediocre application just because it was part of a suite.

Colon believes that neither IBM nor Microsoft has got applications-server suites right yet. If Microsoft is going to make headway in the medium-to-large enterprise, BackOffice has to be available on something besides NT Server, he says. As for IBM, Colon has some advice: "If you're going to do integration, you should work on integrating the user interface to cut training costs." Each, it seems, could learn something from the other.

IBM Software Servers

In the strictest sense of the word, IBM's Software Servers are not a suite. Although they're designed to work together, they are individual members of a modular family of seven client/server application-enabling products. Each server includes installation software for various clients as well as software development kits for developing or tailoring applications for each server. Because they're installed separately, you can select the particular applications you need to fit a specific server without loading unnecessary software. Later, if your needs change, you can add other Software Servers.

IBM chose this modular approach in an attempt to appeal to large and small network installations alike. For big information technology (IT) organizations that have large legacy systems, an applications server might function as an organization's back-end tool on which to build its custom application.

In-house integration of dissimilar tools is taken for granted, so the number of related products in the box is unimportant. Rather than being forced into purchasing a closed suite in which the components work only with each other, many large IT groups prefer to have new products that support open interface standards. Conversely, small companies might

think that integration is key, and to them, an applications-server suite doesn't mean tools—it means end-user applications.

Lotus Notes, with its messaging and groupware capabilities, is a part of this server collection, as is Database Server, a relational database management system (RDBMS) that enables you to create, update, and control databases using SQL. Internet Connection Server acts as a repository for HTML documents and gives access to existing applications on CICS, DB2, and Notes. It also provides for secure access and acts as a proxy server.

Communications Server enables applications to communicate with other workstations and with host computer systems. Transaction Server is based on CICS. It enables three-tier, on-line transaction processing (OLTP) applications. Directory & Security Server is based on the Open Software Foundation's Distributed Computing Environment (DCE) standard. Finally, the Systems Management Server addresses network management, disaster recovery, security, and the ability to respond to change.

All seven products are available for the AIX and OS/2 server platforms. The Notes, Database, and Internet Connection servers are available for Windows NT as well. Communications Server for NT is now in beta. The Transaction, Directory & Security, and Systems Management servers are scheduled for early-1997 delivery. **B**

Robert L. Hummel (Sullivan, NH) is an electrical engineer, programmer, and consultant. You can reach him at rhummel@monad.net.

Help for Integration Woes

For Whit Gregg, server suites may not be perfect, but they are strong medicine for integration headaches. "Having gone through a decade of open systems, where we were integrating everything, preintegration of products represents a real benefit," he explains.

Gregg is director of MIS at Sanford C. Bernstein & Co. (New York, NY), an investment research and management firm. Part of the network he oversees hosts a sophisticated document system that generates unique customer reports via 60 Windows NT-based servers running throughout the firm. Microsoft's BackOffice is a key component in that system.

As reports are requested, they're assem-

bled with customer-specific information, opinions, and market data. Gregg deploys pieces of BackOffice as required, and he's integrating more into the system. The data that feeds into the reports currently comes from a Sybase database, but it's being moved to SQL Server.

His company chose BackOffice partly because of Microsoft's size. Although his firm has occasionally dropped products and changed directions, Gregg isn't worried about it possibly happening again. "If I end up on the wrong side of a technology, I want to be with the majority in making that same mistake," he reasons. "The same logic that had us buying IBM in the 1970s has us buying Microsoft in the 1990s," he adds.

Power to the Server

Getting the best performance from your applications server depends on three key components.

By Robert L. Hummel

A couple complex SQL queries can bring the fastest server to its knees. So can compiling a large application. Or rendering a 3-D image. And when these CPU-intensive tasks bring work to a standstill, your first reaction may be, "I need a faster processor."

However, even I/O-bound applications can draw CPU time by processing interrupts and page faults. The fact is, processor speed is only one of three essential components you need to consider when you're designing your server. In addition to considering how CPU-intensive your application is, you need to ask: How I/O intensive is it? Then ask: How reliable do I need the system to be?

RISC chips like Digital Equipment's Alpha and IBM's R10000 have been holding the high-performance end of the applications server market. In Unix shops, x86-based systems have generally been consigned to file, print, and light-duty applications service. But today, the widespread availability of symmetric multiprocessing (SMP) systems that are built around Intel's Pentium Pro chip is changing how x86 systems are deployed for running centralized applications.

SMP is hardly a new technology. What is new are low-cost SMP systems from companies like Compaq, Dell, and ALR that marry Windows NT with the top members of Intel's CPU family.

To see a performance increase, however, both the server OS and the application must support SMP. Even then, performance does not typically scale linearly with the number of processors added (see the figure "Scalability by Number of CPUs"). Depending on the application and the OS, a two-CPU x86 server will improve from about 70 to 80 percent over a single-CPU system. Upgrading from two to four CPUs produces about the same enhancement. RISC-based Unix systems often offer more linear

scaling up to six or eight CPUs. After that the system's performance starts leveling off.

RISC-based Unix systems may deliver more raw horsepower—more CPUs, more RAM—than x86-based systems. The hardware is usually more expensive, however. If you need outright speed, consider a RISC/Unix combo. If you need to keep an eye on the budget, x86 servers look a lot better.

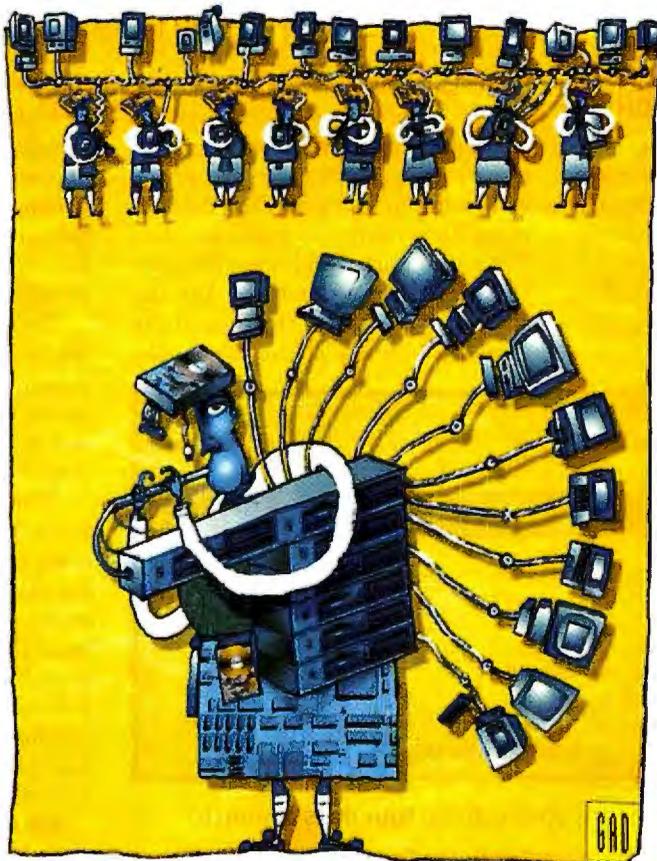
Adding processors seems like an easy way to gain performance.

But as with most fixes, it shifts the spotlight to other bottlenecks. Additional processors increase performance only until the number of processors contending for memory access and bus space creates bottlenecks. Beyond four processors, for example, the memory throughput of a typical Intel-based server becomes the limiting factor for scalability.

The most common configuration for SMP applications servers employs a separate L2 cache for each processor. This distinguishes them from multiple-CPU desktop systems that use a shared cache design. The Pentium Pro's internal non-blocking L2 cache makes it significantly faster than an equivalent external-cache system, such as the Pentium. The Pentium Pro with the 512-KB cache performs better in benchmark tests than the 256-KB cache version.

At a primitive level, scalability also means the ability to add components to a server system, and that means counting buses and open slots. A Silicon Graphics Challenge S, for example, has three SCSI buses, but two of them are differential SCSI—which adds significantly to the cost of the peripherals you'll buy.

For multiprocessor x86 applications servers, the PCI bus is now the high-performance standard and has replaced the EISA bus. But electrical limitations keep the number of slots that a PCI bus can support to four or fewer. To increase the number of PCI

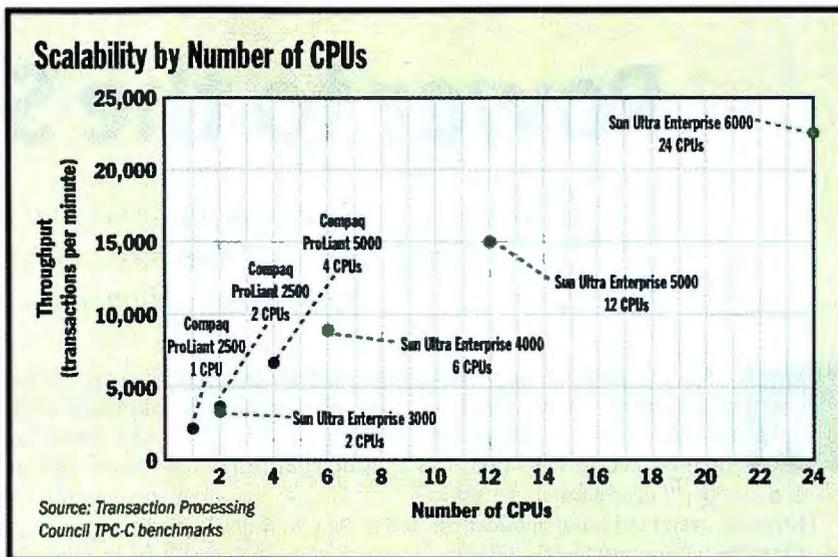


adapter slots, system designers are adding PCI bridges—circuits that connect distinct buses. Using a bridge, a second PCI bus can be added to the system. How the bridge is connected can have a significant impact on the performance of the server. For example, in a cascade or hierarchical configuration, the second PCI bus is connected (via a PCI-to-PCI bridge) to the first PCI bus. In addition to its own load, the first PCI bus must also transfer the data load for the second bus. The effect is to share the 132-Mbps system bandwidth of the first bus between both buses. The PCI bus may be bridged to an EISA bus in a similar fashion, further limiting throughput.

Peer bus design uses an alternative approach, bridging the first and second PCI buses individually to the system bus. Because data can flow independently to either bus, total system I/O can go as high as 264 MBps. This is the better alternative for high-performance servers.

Reliability and Availability

Downtime. It's the bane of every IT manager's existence. Fault-tolerant solutions generally fall into two categories depending on their level of protection. Server reliability solutions focus on making any single server as fault-tolerant as possible, using approaches such as redundant power supplies and RAID technology.



A Sun SPARC system offers more linear scaling than a Compaq ProLiant for small numbers of CPUs.

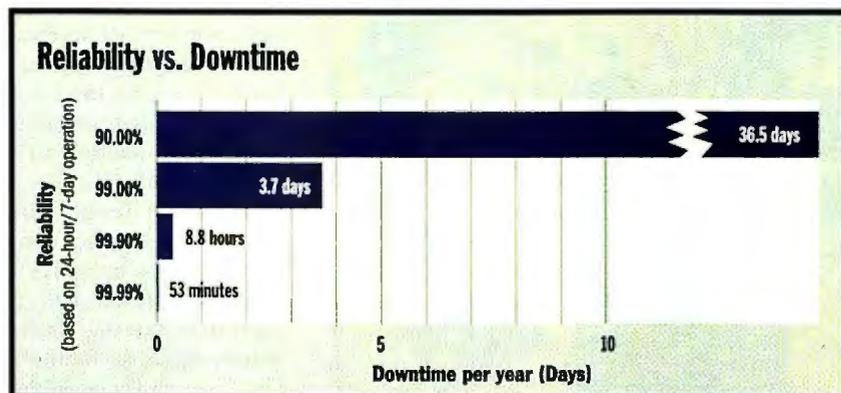
time to minimize the period when services are not delivered to users. Better systems such as IBM's AS/400 will make the switch transparently, allowing users to continue work without losing network connections. Any system that duplicates data between the primary and the standby server should be transaction-based. Any data committed to disk at the time of the crash should be available on the standby

cost-effective approach would be to cast the backup server in the role of utility server, where it could run printer, database, or communications services while in its standby mode. In the event of a failure, the standby server would automatically take over the functions of the primary server in addition to the utility services.

The final measure of any system is vendor support. Keeping your server operating may be crucial. But is it as important to your supplier? Be sure you can get service and support at the level you require around the clock or around the world.

Which system provides the best performance and resilience? Right now, the scales tip toward RISC/Unix systems and the AS/400 with their better-developed clustering and SMP technologies. An x86-based SMP system running Windows NT provides solid performance at a relatively reasonable price, but there are few SMP systems that have more than four CPUs, and the third-party clustering technology is still an unknown.

Before you purchase your hardware, you should buy or rent a test system and assess the performance of your application running on it—how much RAM it needs, how well it scales across multiple CPUs, and so on. Then you'll be able to make an informed decision about how to balance price and performance. **B**



90 percent reliability means you're down four days a month;
99.99 percent reliability means you're down four minutes a month.

High-availability solutions address reliability at the server level. Failover, one aspect of clustering, ensures that if the primary server is lost, a standby server takes over. After the problem server is repaired, the system should provide a simple way to bring it back into the network.

Fault-tolerant solutions should satisfy several criteria. They must work in real

server. Failover must be automatic and work without requiring manual monitoring or intervention. It should not require that the servers be identical.

You can set up your standby server to act as a passive backup machine only. It would monitor your primary server and receive data continuously but perform no other functions on your network. A more

Robert L. Hummel is an electrical engineer, programmer, and consultant. You can reach him at rhummel@monad.net.



**IT'S AMAZING HOW MANY
COMPUTING EXPERTS PRACTICALLY LIVE
AT THIS ADDRESS.**

With so many web sites popping up today, it's hard to know which ones Net the best results. Especially if you're an advertiser looking to reach key Information Technology prospects.

Fortunately, the answer is close at hand. It's called The BYTE Site, and more computing influencers worldwide call it "home" than just about any address on the Web.

The BYTE Site is the online version of BYTE magazine, the worldwide technical authority for computing experts. That means it's chockfull of insights and information about the IT market from products to applications to trends. On The BYTE Site, visitors can instantly access every BYTE article published since 1993 through the BYTE Archive. Read all about the newest products and technologies in our Virtual Press Room. Share viewpoints with BYTE editors worldwide by on-site Email. Even download industry standard CPU test suites from our BYTEMarks benchmark service.

With features like these, it's no wonder The BYTE Site logged nearly 150,000 visits this past January alone, and posted an overall repeat visit rate of 41%. Not surprisingly, it's become equally popular among advertisers. That's because



The Byte Site offers such interactive marketing options as hot-linked AD-Action buttons to showcase product information, catalog listings and data sheets. Plus our Virtual Press Room where users can access the latest press releases from your company.

To learn more about The BYTE Site, call John Griffin, VP/Publisher at 603.924.2663. Or find him on The BYTE Site at <http://www.byte.com>. You'll discover reaching computing influencers worldwide is easy once you know where they live.

BYTE

A Division of The McGraw-Hill Companies



THE GLOBAL AUTHORITY FOR COMPUTING TECHNOLOGY.

Diagnose any PC's problems fast with

the **UNIVERSAL DIAGNOSTICS TOOLKIT™**



Loop-back Plugs—
9-pin serial, 25-pin serial
and 25-pin parallel
plugs, used for external
I/O port testing.

- **Get the best, most accurate full-system diagnostics package for all your problem PCs.**
- **Low-Level Formats all hard drives including IDEs. Allows relocation of Track 0.**
- **Works with any PC regardless of O/S: DOS, Windows 95 & NT, O/S2, Unix, Novell, etc.**

2 Micro-Scope floppy disks—
containing the best PC diagnostic tools on the market. Comes with both 3.5" and 5.25" disks to work with any PC.



Micro-Scope 6.1 UNIVERSAL DIAGNOSTIC SOFTWARE



Fully O/S Independent diagnostic software...

Call for upgrade pricing & complete new features list!

MICRO-SCOPE Universal Computer Diagnostics was developed to satisfy the expanding need for accurate system diagnosis in the rapidly growing desktop computer market. Patterned after super-mini and mainframe diagnostic routines, MICRO-SCOPE runs independently of any standard operating system, and is therefore at home on any machine in the Intel world. Speed, ease-of-use, and razor sharp **ACCURACY** are a few of the advantages that arise from this system independence. **Jerry Pournelle** awarded MICRO-SCOPE & POST-PROBE the User's Choice Award in the May 1994 issue of Byte Magazine, saying: **"You name it, this tests it. If you maintain PCs you'll love it."**

- ◆ **LOW-LEVEL FORMAT**—Performs low-level format on all hard drives including IDE drives.
- ◆ **TRUE HARDWARE DIAGNOSTICS**—Accurate testing of CPU, IRQ's, DMA's, memory, hard drives, floppy drives, video cards, etc.
- ◆ **RELOCATES TRACK 0** on hard drives that support relocation.
- ◆ **IRQ CHECK**—Talks directly to hardware and shows I/O address and IRQ of devices that respond.
- ◆ **O/S INDEPENDENT**—Does not rely on O/S for diagnostics. Talks to PC at hardware level. All tests are full function regardless of O/S (i.e. Windows, Novell, UNIX, O/S2).
- ◆ **IRQ DISPLAY**—Show bits enabled in IRQ chip for finding cards that are software driven (Network, Sound Card, etc.).
- ◆ **MEMORY DISPLAY**—Displays any physical bit of memory under 1 MB. Very useful for determining memory conflicts and available memory space.
- ◆ **AND MUCH MORE...** We don't have enough space here for everything this software can do!



Complete Micro-Scope Manual— easy to follow testing procedures and detailed error code descriptions. See the features list at left to view some of the incredible wealth of testing capabilities this program contains.

Govt. Orders: NSN-7030-01-421-6459

Call Now for Special Pricing
1-800-864-8008



100% accurate results...

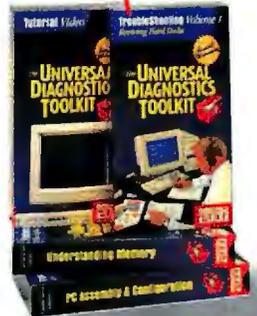
Tri-State Logic Probe—works with Post-Probe and enables testing down to individual chip level.

Durable Zip-up Leatherette Carrying Case—all your tools in one organized easy to carry toolkit.

Post-Probe Diagnostic Card—when Post-Probe detects an error, a 2 digit BIOS code will display on the card telling you exactly what's wrong with your PC. 100% compatible with all ISA, EISA, Compaq and Micro-Channel PCs.

Micro-Channel Adapter Card—(behind Post-Probe card) allows Post-Probe to be used with Micro-Channel equipped computers.

NEW Optional Tutorial and PC Trouble Shooting Videos—Call for titles and current prices. A wealth of technical help at your fingertips.



Post-Probe™

First Ever Universal P.O.S.T. Card for All PCs!



PC won't boot up? Find out why fast with our universal POST card...

"This is the only card that will function in every system on the market. The documentation is extensive, and not only covers the expected POST Codes for different BIOS versions, but also includes a detailed reference to the bus signals monitored by the card." —**Scott Mueller** from his globally recognized book, *Upgrading & Repairing PCs, Second Edition*

- ◆ Includes pads for voltmeter to attach for actual voltage testing under load.
- ◆ 4 LEDs monitor +5vdc -5vdc +12vdc -12vdc. ◆ Monitors Hi & Lo clock and OSC cycles to distinguish between clock chip or crystal failure. ◆ Monitors I/O Write and I/O Read to distinguish between write and read errors. ◆ Accurately monitors progress of POST for computers *without* POST codes. ◆ Reads POST codes from any IBM or compatible that emits POST codes. ISA/EISA/MCA.
- ◆ Compatible with Micro Channel computers. ◆ Dip switch allows easy selection of I/O ports to read. ◆ Includes **TRI-STATE LOGIC PROBE** to determine actual chip failures. ◆ Manual includes chip layouts and detailed POST procedures for all major BIOSs. ◆ **AND MUCH MORE...** call for more details.

Govt. Orders: NSN-7025-01-421-6467

Extensive Post-Probe Manual—exhaustively complete, containing BIOS error codes for most PCs on the market. Look up the 2-digit error code in this manual and instantly diagnose your PC's problem. Also contains common chip diagrams, descriptions and complete troubleshooting tips.

Micro 2000, Inc. Makers of Professional PC Diagnostic Tools
1100 East Broadway, Suite 301, Glendale, California, USA 91205
Toll Free: 800/864-8008 • Phone: 818/547-0125 • Fax: 818/547-0397
Web Site: <http://www.micro2000.com>

International Orders please call:
Micro 2000 Australia.....61-42-574-144
Micro 2000 UK.....44-1462-483-483
Micro 2000 Amsterdam.....31-206-384-433
Micro 2000 Germany.....49-69-420-8278

Copyright © 1996 Micro 2000, Inc. All Rights Reserved.
Circle 219 on Inquiry Card.



Don't Gamble With Copy Protection

If you're serious about software development, then you should be concerned with software piracy. And if you're concerned with software piracy, you should be serious about copy protection. After all, using a good copy protection system is vital to the financial success of your product. But all copy protection systems are not created equal. Different systems have different features, prices, levels of quality and reliability, and degrees of security. Using ineffective copy protection is only a waste of money. But good copy protection can help you earn far more profits. **WIBU-KEY** is the most effective copy protection system available. It provides the highest degree of security and reliability along with the most flexible feature set of any system around. But don't take our word for it - call for a free Test Kit today and see for yourself. **WIBU-KEY**. There is a difference.



Order your Test-Kit today:
 Phone: (800) 986-6572
<http://www.griftech.com>
<http://www.wibu.de>



NEW:
 Protocol based network protection WkLAN.
 CD-ROM with all software, manuals and
 multimedia presentation of WIBU-KEY!


 San Francisco
 March 31 - April 4


 CeBIT 97
 HANNOVER
 MARCH 13 - 19, 1997
 Hall 12 Booth F62

WIBU-KEY. Your safe bet for the highest quality copy protection. Since 1989.

We are happy to serve you:

Circle 220 on Inquiry Card. (RESELLERS: 221).

**WIBU
 SYSTEMS**

Germany and International:
WIBU-SYSTEMS AG
 Rueppurrer Strasse 54 · D-76137 Karlsruhe
 Tel +49-721-93172-0 · FAX +49-721-93172-22
 BBS +49-721-93172-23 · CIS 100142.1674
 email: info@wibu.de · <http://www.wibu.de>


**GRIFFIN
 TECHNOLOGIES INC.**

North and South America:
Griffin Technologies, LLC
 1617 St. Andrew Dr. Lawrence, KS 66047
 Tel (800) 986-6578 + (913)832-2070
 FAX (913) 832-8787 · CIS 71141.3624
 email: sales@griftech.com · www.griftech.com

Argentina: Grupo Computar S.A. Tel +54-1-3747111 Fax +54-1-3728115 grupos@burbuc.com.ar
 Belgium, Lux.: **COMPUSEC** Tel +32-2-6450944 Fax +32-2-6464266 info@compusec.be
 Brazil: **CASATK** Tel +55-47-444-0859 Fax +55-47-444-0859 akka@unisis.com.br
 Croatia: **ARIES D.o.o.** Tel +385-1-222752 Fax +385-1-2326535
 Estonia: **LanSoft Ltd.** Tel +372-2-215201 Fax +372-2-215283 lansoft@infonet.ee
 Japan: **Visual Networks Co. Ltd.** Tel +81-3-34057801 Fax +81-3-34057818
 Netherlands: **COMPUSEC** Tel +31-53-5740223 Fax +31-53-5726822 info@compusec.be
 Spain/Portugal: **DUBIT** Tel +351-1-7971008 Fax +351-1-7971013 www.dubit.pt

Imagine if you could take all of your forms-based data and instantly send it to your database—no manual data entry, no delays. Stop imagining and do it today with **TELEform**, the most accurate and affordable forms processing software available.

TELEform has the power, speed and accuracy you need to automatically collect data from scanned or faxed-in forms. Using familiar communications—paper and pen, fax machines and modems—**TELEform** reads hand-printed, typed and filled-in data.

**AUTOMATED
 DATA ENTRY.**

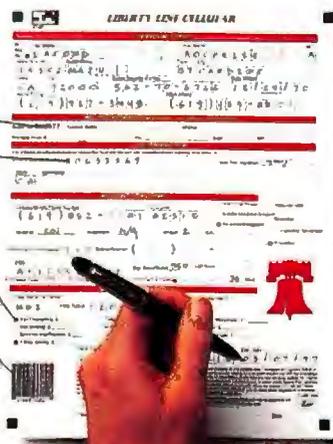
**ACCURACY
 FROM A TO Z.**

READS MACHINE
 PRINT TEXT (OCR)

READS HAND PRINT
 TEXT (ICR)

READS OPTICAL
 MARK RECOGNITION
 ENTRIES (OMR)

READS BARCODES



Eliminating data entry means your staff will be free for more productive activities. Having data entered in seconds means increased productivity—you'll work smarter, capture more data, faster and with less effort.

Thousands of companies use **TELEform** to make their businesses more efficient. Join them by calling 800-659-8755 today.

For more information, visit Cardiff Software's Web site: <http://www.cardiffsw.com>.

REGISTRATION FORMS,
 SALES ORDERS, CLAIMS,
 TIME CARDS, SURVEYS
 AND MORE.



Cardiff Software

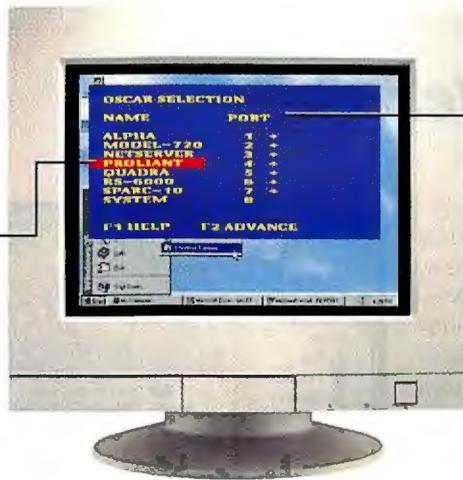
PHONE: 619-752-5200 FAX: 619-752-5222

© Cardiff Software Inc. All rights reserved. No part of this publication may be reproduced without the prior written permission of Cardiff Software Inc.

Suddenly, everybody's switching.

Now with
mouse control
and password
security!

OSCAR's user-definable system nomenclature lets you name servers anything you want, for a more intuitive sense of what's happening where.



View 8 systems - or use the mouse to scroll down to see up to 100*!

Get cross-platform keyboard, mouse and monitor switching on-screen—instantly!

Introducing OSCAR™, the industry's first on-screen menu system offered on all switching systems from Apex PC Solutions, Inc.

OSCAR (On-Screen Configuration & Activity Reporting) allows you to select and control all the systems in your data center with a simple click of the mouse. Using a single keyboard, mouse and monitor, OSCAR lets you access a wide range of hardware such as RS-6000, Macintosh®, SUN® and HP-9000. Then quickly view current information and direct system connections.

See it all - just the way you want.

OSCAR's intuitive, menu-driven commands take you wherever you want to go, in your

terms. Now, you can input system names that make sense to you right on the screen. So you can switch platforms and applications at the stroke of a key or click of your mouse.

Discover control you can count on.

OSCAR firmware is installed in all Apex PC Solutions' products. With Apex's new password security, OSCAR adds one more level of protection to your data applications.



With mouse control, OSCAR offers switching at your fingertips.

Discover why everybody's switching to Apex PC Solutions, Inc. Call us today 1-800-861-5858 or (206) 402-9393.

**when using SunDial™*

Innovation &
Technology
by Design



<http://www.apexpc.com>

20031 142nd Ave. NE • Woodinville, WA 98072 • (206) 402-9393 • e-mail address: sales@pcsol.com

OSCAR and SunDial are trademarks of Apex PC Solutions, Inc. All other trademarks are the property of their respective holders.

The Web's most popular e-mail client has a new, 32-bit Windows client and much-enhanced filtering options. By Steven J. Vaughan-Nichols

Eudorable Web Mail

Qualcomm's latest Internet e-mail client, Eudora Pro 3.0 for Windows, delivers a new, 32-bit mail client for Windows 95 or NT and a 16-bit version for Windows 3.1. Plus, it makes the Wintel offerings comparable to the Macintosh upgrade released last summer. Eudora has long been the source for robust, solid e-mail clients, but this release adds extra features and polish. If you don't agree it's worth \$89 (\$69 if you buy direct on the Web), you can download a "light" version for nothing.

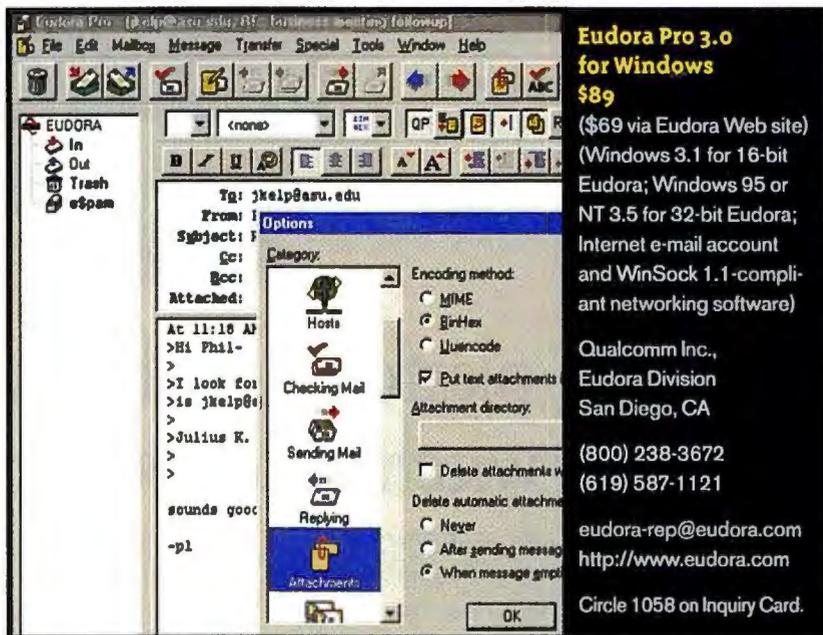
This upgrade does a good job of making POP/SMTP mail more manageable, adding support for Microsoft Exchange MAPI messages as well as the ability to retrieve e-mail from multiple POP accounts. Qualcomm has enhanced Eudora's mail-handling filters for greater flexibility in sorting incoming messages to different mailboxes, automatically responding to messages or senders, even dumping unwanted mail directly in the trash can. The Eudora address book has been enhanced, adding fields for fax and phone numbers. Qualcomm has also improved the program's handling of mail list groups.

The mail filtering system is a god-send to anyone who spends much of the

RATINGS

| | |
|----------------|-----------|
| TECHNOLOGY | ★ ★ ★ ★ ★ |
| IMPLEMENTATION | ★ ★ ★ ★ ★ |
| PERFORMANCE | ★ ★ ★ ★ ★ |

day trying to swim to the surface of the e-mail flood. Choose the Filter option from the Tools menu and you can set rules for scanning incoming mail with up to two conditions in any part of a message's header or body. You can select five different actions for each message, including tossing the message into the trash, sorting a mail list item into its own fold-



Eudora Pro 3.0 for Windows \$89

(\$69 via Eudora Web site) (Windows 3.1 for 16-bit Eudora; Windows 95 or NT 3.5 for 32-bit Eudora; Internet e-mail account and WinSock 1.1-compliant networking software)

Qualcomm Inc.,
Eudora Division
San Diego, CA

(800) 238-3672
(619) 587-1121

eudora-rep@eudora.com
<http://www.eudora.com>

Circle 1058 on Inquiry Card.

Choosing the default file-attachment protocol is only one of many Eudora Pro options.

er, or using a form letter to respond automatically to requests. For example, you can create one filter that searches for the word "help" in message bodies, then autorespond with a message that says help is on the way. As e-mail rule systems go, it's impressive.

New in 3.0 are templates called stationery files, useful for sending the same message over and over. Sending price lists, directions, or any canned response is easy with these templates. Also new is the Extended Messaging Service Application Programming Interface (EMSAPI), which can support e-mail client plug-in modules that may eventually do things like encrypt or decrypt plain text messages, generate digital signatures for your own messages or verify digitally signed messages, run compression routines, or analyze message content. Unfortunately,

though EMSAPI sounds impressive, only Qualcomm supports this proprietary standard at the moment, and only with very simple text-formatting plug-ins.

That Eudora is a robust, bug-free program should not be surprising considering Qualcomm's claimed 10 million users; if that number is accurate, Eudora is the most popular Internet e-mail client on the planet. I found the freeware version to have all the features I need. If you want a 32-bit mail application with powerful filtering functions, a configurable toolbar, the ability to handle e-mail from more than one POP account, an enhanced address book, and more, then Eudora Pro 3.0 is an excellent choice. **B**

Steven J. Vaughan-Nichols is a writer who frequently covers Internet-related issues. You can reach him at sjvn@vna1.com.

Comparison

CD-ROM Drives

Want the fastest drive on the block? Check out one of these screamers. By Jacqueline Emigh

All 12X CD-ROM Drives Are Not Equal

In the beginning, the CD-ROM ran at 1X speed, which begat 2X, then 4X, and on and on. The fastest drives you can buy right now are 12X screamers, which satisfy better than ever the high throughput speeds of multimedia and networked CD-ROM applications. Just a couple of years ago, the best (4X) drives transferred data at 600 KBps. The new 12X drives—from such CD-ROM kingpins as Mitsumi, Pioneer, Plextor, and Toshiba—can transfer data as fast as 1.8 MBps. However, if you've seen just one of these new 12X drives, you haven't necessarily seen them all.

Going Around in Circles

Until quite recently, all CD-ROM drives were based on a technology called constant linear velocity (CLV). Like the selections on a music cassette, the files on a CD-ROM drive are laid down one after another, ultimately forming a spiral. And, like recorded tape, CLV keeps the recorded data moving past the reading head at a constant speed, thus easily maintaining a fixed data-transfer rate.

To make this happen, though, the drive must spin the disc faster as it reads tracks that are located closer to the center, because the inner tracks are shorter and contain less data than the outer tracks—much as a slice of pie is narrower at the center than at the outer crust. (BYTE readers with long memories will remember floppy disk drives that also used CLV.)

While CLV simplifies data handling, it complicates the physical operation of a drive. As drive speeds push higher, there comes a point where the ever-increasing rotational speed causes its own problems, such as vibration. While it's not a factor at lower rotation rates, vibration can be problematic at higher speeds with unbalanced CDs and some OEM casings; in

PIONEER DR-444

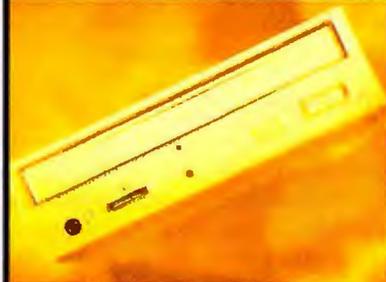


BYTE BEST

RATINGS

| | |
|----------------|---------|
| TECHNOLOGY | ★ ★ ★ ★ |
| IMPLEMENTATION | ★ ★ ★ ★ |
| PERFORMANCE | ★ ★ ★ ★ |

MITSUMI FX-120T



RATINGS

| | |
|----------------|---------|
| TECHNOLOGY | ★ ★ ★ ★ |
| IMPLEMENTATION | ★ ★ ★ ★ |
| PERFORMANCE | ★ ★ ★ ★ |

PLEXTOR 12PLEX PX-12CSI



RATINGS

| | |
|----------------|---------|
| TECHNOLOGY | ★ ★ ★ ★ |
| IMPLEMENTATION | ★ ★ ★ ★ |
| PERFORMANCE | ★ ★ ★ ★ |

TOSHIBA XM-5701B



RATINGS

| | |
|----------------|---------|
| TECHNOLOGY | ★ ★ ★ ★ |
| IMPLEMENTATION | ★ ★ ★ ★ |
| PERFORMANCE | ★ ★ ★ ★ |

some situations, the disc rattles in the drive and can cause undue wear or even drive breakage.

Most CD-ROM drive vendors are opting for a solution that combines CLV with another approach, constant angular velocity (CAV), which uses a steady spin speed analogous to that of a phonograph record. CAV is helpful in achieving high performance at lower spin rates and for minimizing vibration.

Previously adopted by vendors of la-

serdisc players from hard drive technology, CAV relies on a variable data transfer rate, as opposed to the fixed rate of CLV. Data access can be faster, too, because it isn't necessary for the motor to speed up or slow down to change its rotational rate.

Comparing access times isn't easy, though, because different companies use different measurements. Access times are rated in two different ways: by how long it takes the read head to move a speci-

PHOTOGRAPHS: BRIAN WILDER © 1997

fied distance across the disc, and by how long it takes the head to actually read data from its location on the disc. The second type of rating, called *access time with latency*, is variously referred to as “random seek time” or “average random access time” by vendors.

Is access time important? The answer depends on your particular application. Random seek time can be a significant factor in applications such as computer games, where the head is moving constantly about the disc. Access time is not important, though, if all you’re doing is copying a program or an OS to the hard drive. In this type of application, the head reads data in a steady stream.

Interface Matters

The type of interface used is another differentiator between drives. Despite their advantages for cross-platform and multi-peripheral connectivity, SCSI implementations can be more complicated to install (especially on Wintel machines) than drives with IDE interfaces. To ease this process, vendors of SCSI drives are adopting a technology that is known as SCSI Configuration AutoMagically (SCAM).

Another trait of drives with SCSI connectors: The larger the memory buffer, the better the throughput. Among the contemporary crop of high-speed 12X drives, buffers range from 128 KB up to 512 KB. Implementation, however, can be even more important to drive performance than the type of technology used. Depending

| | SCSI-2 | ATAPI | Pure CLV | CLV/CAV | Caddy | Tray | SCAM | Buffer size (KB) | Typical access time (ms) |
|---------|--------|-------|----------|---------|-------|------|------|------------------|--------------------------|
| Toshiba | ✓ | ✓ | | ✓ | ✓ | ✓ | ✓ | 256 | 125 |
| Pioneer | ✓ | ✓ | | ✓ | | ✓ | | 128 | N/A |
| Mitsumi | | ✓ | ✓ | | | ✓ | N/A | 256 | 130 |
| Plextor | ✓ | ✓ | ✓ | | ✓ | ✓ | ✓ | 512 | 110 |

✓ = yes; N/A = not applicable.

on how it’s implemented, a 128-KB buffer can be more efficient than a 256-KB buffer, for example.

One important difference between the two types of interfaces (as far as CD-ROM drives are concerned) is that SCSI drives require considerably fewer CPU cycles than IDE drives do, because much of the address processing and data dispatch happens on the SCSI board. This difference is irrelevant for many applications, but it can be significant for multimedia and game CDs, where the data requires lots of processing as it’s read in from the drive. Displaying an MPEG-encoded video sequence is an example. With such applications, SCSI drives should show noticeably snappier performance.

Other components in the complex CD-ROM drive mechanism that vendors try to keep “up to speed” include the motor, or servo mechanism; the controller chip; laser read-ahead; the pickup read head; the read-ahead buffer; and firmware. CLV drives require a motor that can accommo-

date variable speeds—a different type than what’s used in CAV units.

Toshiba XM-5701B

ADVANTAGES:

- + First SCSI-2 12X drive
- + SCAM for easy setup

DISADVANTAGE:

- Middling application performance

Toshiba’s first two entries in the 12X arena, the XM-5701B SCSI and the XM-5702B ATAPI (enhanced IDE) drives, typify the rising industry trend toward combining CLV and CAV. Under Toshiba’s Partial Constant Angular Velocity (PCAV) model for its 12X drives, CAV is used for reading the inner portion of the disc, and CLV is used for the outer tracks.

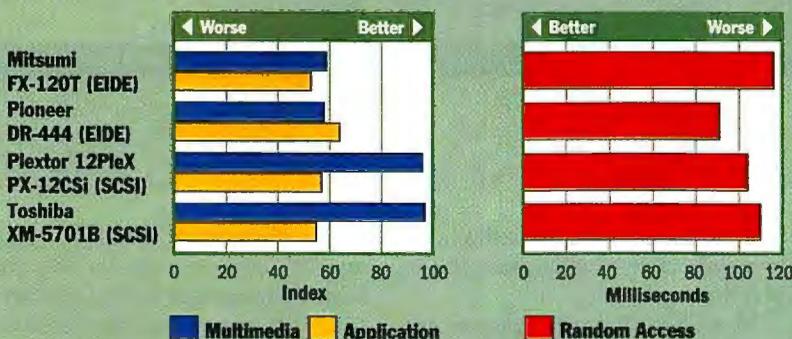
Like other drives implementing CLV, the Toshiba internal drives attain a sustained data transfer rate up to 1.8 MBps on the outer tracks. Average random-access time is 125 milliseconds. Both drives use a variable-speed playback system designed to reduce random-access times by allowing the drive to read data upon seek completion, before the disc reaches standard rotational speeds.

Toshiba’s XM-5701B is the first 12X drive to be outfitted with a SCSI-2 connector. For easier SCSI connection to a PC or a Mac, the XM-5701B comes with SCAM Level 2 software.

The Toshiba drives can be mounted either horizontally or vertically within a PC or a Mac. Both 1.98-pound internal drives come standard with a tray-loading disc mechanism; an emergency eject button; and a “media-removal prevention” feature for making sure the disc does not eject during read operations. The XM-5701B SCSI unit is priced at \$195; the XM-5702B ATAPI costs \$165. Toshiba is also planning to offer an external SCSI-2 model, the TXM-5701.

continued

CD Tach 1.1 for Windows 95 Test Results



Multimedia and Application indexes are weighted indexes based on throughput, CPU utilization, and random-access time. Tests were run with Windows 95 supplementary CD-ROM caching and read-ahead set at maximum levels for best performance.

Random Access was tested with minimal Windows 95 caching and read-ahead to obtain the best times.

CD Tach 1.1 for Windows 95 is a product of TestaCD Labs, (408) 944-9860.

All tests were run on a 200-MHz Gateway 2000 P5-200 Pentium system with 16 MB of RAM.



WHO DO YOU TRUST WITH THE TRANSMISSION
in your Teutonic sports coupe?
An expert mechanic or Ed from the corner Gulf station.
Your gall bladder?
A surgeon or some guy fresh from medical school.
Hmm. Tough choice.

Now imagine you're a business trying to cope in today's
"ever-so-wired" world. Sure, you know the problems and
opportunities. But which IT products offer the best
solutions is Greek to you.

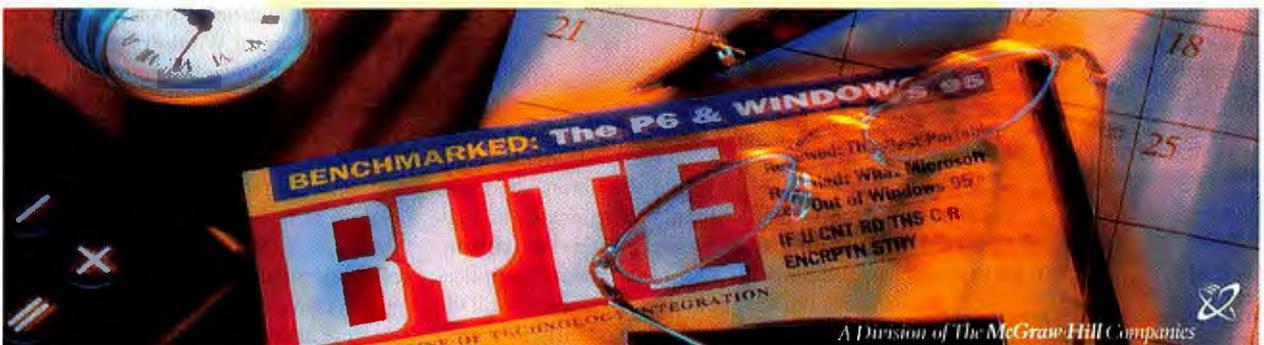
Once again, an expert is called for.

So you get him in your office (he works for you, after
all) and say, "Hey, this convergence of computing and
communications thing is driving me nuts. You're the
technology expert, find me some answers."

And he comes back a month or so later with all the
right solutions and products. And you say, "How did
you do that so fast?"

And the expert says, "BYTE."

And you wonder how much he knows about transmissions.



Nearly one million computing experts worldwide read BYTE magazine every month. Because only BYTE delivers the global coverage and technical insights that illuminate Information Technology from problem through solution. That makes us something of an authority on the subject. And you something of a genius when you advertise in BYTE. For more information, call John Griffin, VP/Publisher at 603.924.2663. Or contact us at <http://www.byte.com>

THE GLOBAL AUTHORITY FOR COMPUTING TECHNOLOGY.

TECH FOCUS DRIVE SPEEDS

CD Algebra: 12X = 10X = 8X?

For most people, CD performance is measured in X's. What's an X, you ask, and why? In CD-ROMese, 1X refers to the original CD-ROM drives, which could transfer data at 150 KBps. Then we got double-speed drives, abbreviated as 2X, which spun twice as fast as the 1X devices. As drive rotational and data transfer speeds increased, the X nomenclature stuck, so we now have 12X drives, and 16X units will be out soon. Theoretically, this X rating means that a 12X drive spins 12 times as fast as 1X units and transfers data at 1.8 MBps.

The 12X drives are capable of operating at up to 12X rotational rates, but strictly speaking, there's no such thing as a "pure" 12X drive. In the real world, 12X CD-ROM drives attain these speeds only under optimum conditions. Even a CLV drive will fall back from 12X to 8X—and subsequently to 4X and 1X—if disc imperfections get in the way of read performance.

One advantage of CAV is that fallback to slower speeds tends to occur in much smaller increments. This keeps the data transfer rate close to its 1.8-MBps maximum.

Acknowledging this situation, some vendors are now beginning to move beyond simple-minded terminology. They are now describing spin rates in terms of ranges or averages.

Pioneer DR-444

ADVANTAGES:

- + Vibration sensor to control mode
- + Highest throughput, lowest access time

DISADVANTAGE:

- No caddy model available

Pioneer was the first company to combine CLV and CAV technologies in its earlier 8X drive. With its new DR-444 and DR-466 SCSI 12X internal drives, the company adds two new twists: a vibration sensor attached to the on-board embedded controller, and a new CLV/CAV switching mode, controlled by the drive's firmware.

When the vibration sensor detects a vi-

bration level of over 4 g's, the drive switches from CLV to CLV/CAV mode, slowing the disc's rotational speed. The drive then gradually speeds up until it reaches the CLV threshold, where it maintains a constant rotational rate unless it encounters high vibration again. OEMs can set the vibration level to 2.2 g's. Also new is a redesigned VLSI chip set, intended to provide true CLV throughput in CLV mode.

Both drives transfer data at 1800 KBps under CLV, with a stated average random-seek time of 80 ms in "combination mode," and a data-access time of 100 ms. Pricing was not available at press time.

Plextor 12PleX

ADVANTAGES:

- + Available in tray and caddy versions
- + 512-KB buffer

DISADVANTAGE:

- Expensive

With its new 12PleX drive, Plextor is sticking with traditional end-to-end CLV. The theory is that it's better to offer a sustained data transfer rate for high-throughput networked and video streaming applications—since most CD applications don't contain enough data to fill the disc anyway and, consequently, to benefit from combined CLV/CAV technology.

Available in both internal and external tray-loading and caddy-loading versions, Plextor's 12X CD-ROM drive also includes a feature called automatic audio alignment, for no-skip audio playback.

Despite its CLV design, the 12PleX provides a fast random-access time of 105 ms. Software utilities bundled with the drive let you adjust the default 2-minute spin-down time for flexible data-access times.

The utilities also include audio controls plus an audio-capture tool, which allows you to quickly save standard audio CDs to the hard disk as WAV files. For more rapid audio/video playback, Plextor's 12PleX drive uses a SCAM-compliant fast SCSI connector, plus a roomy 512-KB disc buffer.

Priced at \$399 for the caddy version and \$349 for the new internal tray version, the 12PleX kits include a bus-mastering SCSI host adapter.

Mitsumi FX-120T

ADVANTAGES:

- + Relatively inexpensive
- + Bundled with two CDs

DISADVANTAGE:

- Slowest performer

Mitsumi's new FX-120 Series of 12X CD-ROMs also use CLV technology from end to end. But that will change when its next drive generation arrives later this year, with rated speeds of 16X.

The Mitsumi 12X internal ATAPI IDE drive operates at a sustained data transfer rate of 1800 KBps, with a reported data-access time of 130 ms. The internal memory buffer has a capacity of 256 KB.

The FX-120 Series also features a patented tray design that holds the CD while permitting the drive to operate either horizontally or vertically. The \$249 drive is bundled with two CD-ROM discs from Microsoft: the Internet Explorer Web browser and Games for Windows 95.

For its 16X drives, Mitsumi plans to use a combined CLV/CAV approach. Much like Toshiba's 12X design, Mitsumi's 16X strategy calls for CAV on the inner tracks and CLV on the outer tracks.

Our BYTE Best pick is the Pioneer DR-444. It has the highest throughput and lowest random-access time, giving it the best application score on the CD Tach test. Plus, we were impressed with its switched solution to the CLV vibration problem, and we expect its high CPU utilization to drop in the SCSI version. **B**

Jacqueline Emigh (jemigh@ix.netcom.com) is a freelance writer based in Boston.

PRODUCT INFORMATION

DR-444

Price not established
Pioneer New Media
Technologies, Inc.
Long Beach, CA
(800) 444-6784
(310) 952-2111
fax: (310) 952-2990
http://www.pioneerusa.com
Circle 1059
on Inquiry Card.

FX-120T

\$249
Mitsumi Electronics
Corp.
Irving, TX
(214) 550-7300
fax: (214) 550-7424
http://www.mitsumi.com
Circle 1061
on Inquiry Card.

12PleX

\$399 for caddy version;
\$349 for internal tray version
Plextor Corp.
Santa Clara, CA
(408) 980-1838
fax: (408) 986-1010
http://www.plextor.com
Circle 1062
on Inquiry Card.

XM-5701B

\$195
Toshiba America
Information Systems,
Inc.
Irvine, CA
(714) 457-0777
http://www.toshiba.com
Circle 1060
on Inquiry Card.

Marimba's Castanet applies a new broadcasting paradigm to Web-based publishing and software distribution. By Pete Loshin

Tune In, Turn On the Web

Change is the only constant in the world of the Internet. Keeping up with it is tedious and inconvenient; whether you're after news or the latest browser release, downloading the necessary files and pages repeatedly can get tiresome. Marimba, a start-up company run by former members of Sun's Java development team, may have the least-effort answer for keeping current with Web updates. A unique architecture embodied in Marimba's new Castanet Software Distribution System combines server "push" and browser "pull" to get around the Web's growing bandwidth problems. The result is fast, efficient distribution of Web pages and Java programs.

Castanet borrows somewhat from the cable TV model. With TV, you need a cable box that's fed by a transmitter, you sign up to receive specific channels of programming, and you tune in whenever you want. With Castanet, instead of a cable box you use the free Castanet tuner client. On the server side, a Castanet transmitter delivers the information (software for a repeater and proxy server are expected to be available by the time this review sees print). The channels deliver Java applets, applications, or Web pages, and you receive only those you've subscribed to.

RATINGS

| | |
|----------------|-----------|
| TECHNOLOGY | ★ ★ ★ ★ ★ |
| IMPLEMENTATION | ★ ★ ★ ★ |
| PERFORMANCE | ★ ★ ★ ★ ★ |

Mac versions of all products will eventually join those for Windows 95 and NT and Solaris.

Using beta versions of the Castanet transmitter and Bongo, Marimba's channel-building tool, I brought up a simple channel in less than an hour. The Castanet tuner is about as easy to use as an average stereo system. Download and install



Castanet and Bongo Tuner: free

Transmitter: \$995 for 100 users per hour per channel; \$15,000 for unlimited license. Bongo: \$495 (Windows 95 or NT 4.0, or Solaris 2.4 or higher).

Marimba, Inc.
Palo Alto, CA

(415) 328-5282
fax: (415) 328-5295

info@marimba.com
http://www.marimba.com/

Circle 1054 on Inquiry Card.

Users configure the Castanet tuner to update Castanet channels as often (or as rarely) as desired.

it, fill out a dialog box with a bit of network and personal information, and you can "subscribe" to channels—that is, download software and/or data. Channels are downloaded through Web pages like Marimba's (<http://www.marimba.com/channels/>) or by connecting directly to a Castanet transmitter through the tuner control panel.

Most controls are clearly marked on the front of the box. You control frequency and schedule channel updates by clicking on the Configure Loading tabs of the tuner control panel. You can easily create a desktop icon for a Castanet channel by selecting the channel and then choosing Create Shortcut from the Channel pull-down menu.

Castanet adds a Channels option to the Windows taskbar through which you can start all subscribed channels whether or not you're connected to the Internet or an intranet. The default is for a channels option to appear at the top of the Windows taskbar, with each transmitter

listed separately and all channels appearing as suboptions under their respective transmitters. If you don't care for that arrangement, you can move the icons anywhere on the taskbar.

Turning On, Tuning In

Underneath the hood, the cable-TV analogy is less appropriate. The tuner regularly polls all transmitters that carry channels to which it's subscribed, and each transmitter responds by sending the latest versions of those channels if they differ from the tuner's current version. Update frequency varies, depending on the end-user configuration as well as on the channel itself.

Castanet uses Application Distribution Protocol (ADP), a protocol for mirroring code and data over network connections, to improve performance and optimize bandwidth. Where possible, updates are done incrementally to save on bandwidth. In all cases, users get the most recent update available. *continued*

The transmitter is as easy to administer as the tuner. It involves setting a root directory, host name and port number, and password and trusted hosts for administration. Advanced settings include the number of concurrent processes and threads, as well as the size of the memory cache for each process. Once the transmitter is configured and launched, you can add, remove, or modify channels with the putback program, even while the transmitter is running. You don't need to bring the system down for updates.

Putback is fairly easy to use once you've figured out the steps. This is where you can enter a channel's description, author, and

administrator. You can also set the update frequency for specific channels. For example, if the channel is a stock-ticker applet, you can set it to look for updates frequently; if it's a daily crossword puzzle, there's no need to update it more than once a day. You can also set the update frequency for inactive channels—that is, how often the channel should be updated even when it's not being used.

Banging on the (Bongo) Drums

Bongo is a visual tool for authoring Java applets and for creating GUIs, called presentations, which are Castanet's basic

building blocks for turning data and applets into channels. Bongo includes a full toolbox of GUI widgets and a framework for integrating them.

Bongo was easy enough even for this nonprogrammer. It's evocative of HyperCard in its extensive use of containers and scripting. You edit presentations in two separate windows: a control panel for opening files and editing properties and scripts, and another window for visually editing or browsing the presentation itself.

Adding a GUI component is as simple as choosing one from the editing window's New pull-down menu. You can resize it or drag it around the window with your mouse in the browsing/editing window. You can also edit a widget script and modify appearance properties, such as labels, patterns, and text alignment, in the other window. Marimba adds plenty of sample code and a simple tutorial to the generous helping of GUI widgets—enough to get started with Bongo, at least. It took me only a few minutes to dope out where all the software controls were and roughly what they did, and I was able to intelligently modify samples almost from the start.

The Bottom Line

The Castanet tuner is so unprepossessing on installation that some users will forget it's there until they need to use a channel, and then they may need a moment to remember how to use it. The transmitter and putback interfaces take a little getting used to, and Bongo presents a slightly steeper learning curve. Once these products emerge from beta testing, I expect that they will have easier-to-use knobs and buttons.

Castanet's scalability is an unanswered question. Marimba claims that Castanet exceeds the company's expectations and should be able to handle millions of users through a single uniform resource locator (URL), although I wasn't able to test this claim. The bigger question is whether Castanet will catch the fancy of end users and content providers. But with clever, paradigm-shifting technology and Marimba's knack for capturing mind share, Castanet has as good a chance as any to be the vehicle that brings Web applications to the masses. **B**

Pete Loshin is a technical editor for BYTE reviews and author of TCP/IP Clearly Explained (Academic Press Professional, 1997). You can reach him at ploshin@bix.com.

TECH FOCUS

PERFORMANCE

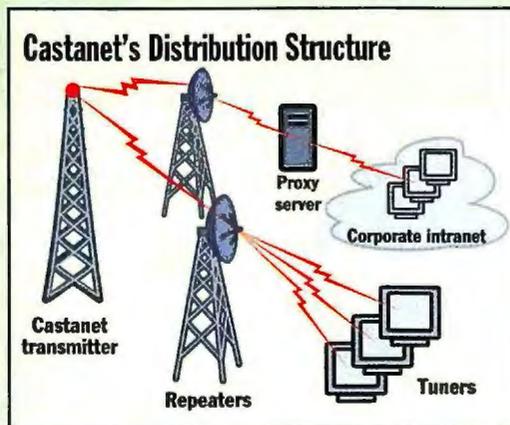
How Big, How Fast?

Marimba's Castanet Software Distribution System approaches the Web-performance problem from two sides: scalability and browser performance. Because browser performance typically degrades as the number of users increases, these are two sides of the same coin. The Castanet architecture approaches the problem by simplifying distribution through proxies and repeaters, thus splitting up bandwidth issues among a number of distributed systems. Instead of a single transmitter serving all tuners, repeaters are placed where they are needed to keep all channels up-to-date for local users and to improve users' performance by eliminating the need for transoceanic and transcontinental Web links.

Castanet balances loads by making all tuners connect initially to a main transmitter when subscribing to a channel. If the transmitter has a repeater that's located closer to the subscriber, it points the tuner to that repeater. Channel updates are done transparently, between the tuner and the repeater, which is kept up-to-date by the transmitter (see the figure above). If the repeater is down, the tuner is smart enough to go back to the original uniform resource locator (URL) and obtain the update directly from the transmitter (or get referred to another functional repeater).

Bandwidth is an issue for subscribers, too, if they happen to be sitting inside a cor-

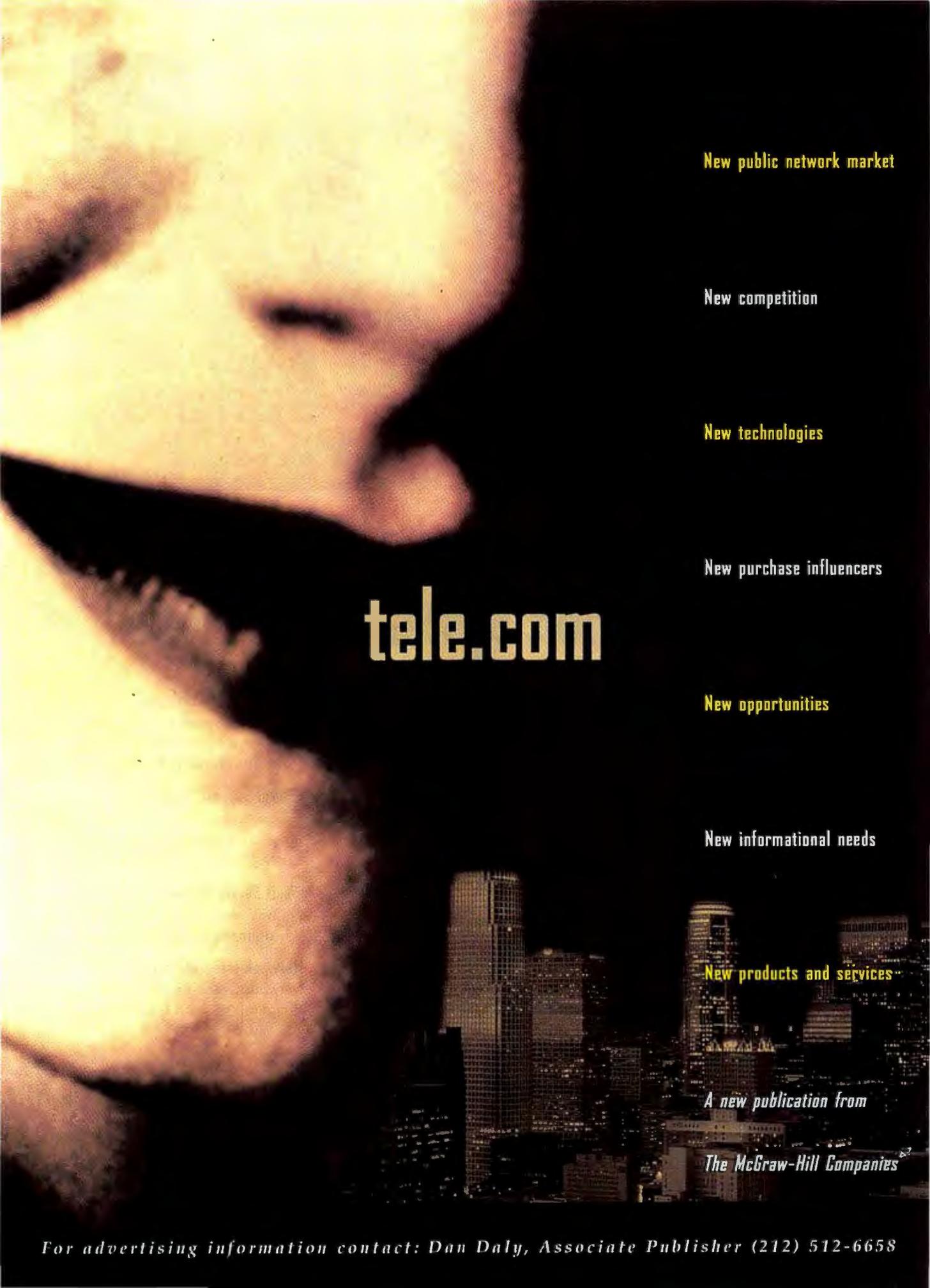
porate firewall. A Castanet proxy server placed outside the firewall acts as a special kind of repeater, a single point of contact for all corporately subscribed channels. The proxy server can relay updates directly to users, minimizing the number of direct con-



Castanet tries to relieve Web bottlenecks by distributing the load to server-based repeaters.

nections to each Castanet transmitter.

Finally, TCP virtual circuits for every file and graphic sent over the Web really drag down browser performance. Marimba's patent-pending Application Distribution Protocol (ADP) establishes a single TCP circuit between tuner and transmitter and uses it to update all channels at once, eliminating a huge amount of protocol overhead. Incremental updating of code and data also helps to reduce the amount of network traffic. Marimba says that it's patenting ADP to retain control over its early development, much as Sun retained control over Java.



New public network market

New competition

New technologies

New purchase influencers

tele.com

New opportunities

New informational needs

New products and services

A new publication from

The McGraw-Hill Companies

For advertising information contact: Dan Daly, Associate Publisher (212) 512-6658



Take the quickest route to healthcare Information Systems solutions

In today's dynamic healthcare climate, decisionmakers can't afford to get lost while searching for the right Information Systems solution.

MDB Information Services—an alliance with Datapro Information Services Group and MDB Information Network—delivers the break you've been looking for. We're the only worldwide, comprehensive provider of immediate, actionable data for purchasing Administrative Systems, Clinical Support Systems, Client Server Technology, and Network Integration.

MDB Information Network members annually save more than two to three times their membership cost to MDB Information Services by relying on MDB's up-to-the-minute acquisition and analysis of information on hundreds of Information Systems products and services.

Plus Added Value

MDB Information Services also delivers:

- Information technology briefings/strategic planning
- Custom RFP electronic templates to speed response
- Cost-benefit analysis of systems and technologies
- Success Matrix to measure process improvement
- Access to Consultation Center and on-line services

Call 1-800-687-0001



MDB INFORMATION SERVICES

An alliance with Datapro Information Services Group, Andersen Consulting, and MDB Information Network

Administrative Systems

General Financials to Utilization Management, Ancillaries including Home Health and Long-term Care.

Clinical Support Systems

ER, Laboratory, Pharmacy, Radiology, Physician Management Systems, Clinical Pathways, and more.

Client Server Technology

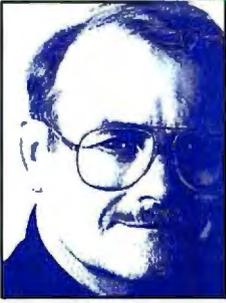
From Workstations to Telemanagement, Scheduling to Network Management.

Network Integration

Network Operating Systems to Community Health Information and beyond.

DATAPRO

Chaos Manor



Of Bug-Hunting and a New Frontier

You can't always predict the way two programs will interact—but you can be sure graphics design will never be the same.

Some trite phrases are true. In particular, things often really aren't what they seem, especially if you're bug-hunting.

It all started when I installed a Zip drive on Old Cow, the 486DX2 that sits upstairs in my monkish cell. For those who've tuned in late, I've converted Alex's old room into a bare-bones place to write: no books, no games, no modem, and, most of all, no phone. I go there 2 or 3 hours a day to write fiction. There's nothing else I can do up there. It's the best thing that's happened to me in years; I've averaged more than 1000 words a day since I started that regime.

There are logistical problems. Old Cow isn't on my network, and putting him there would defeat the whole purpose, but I do need a way to bring down the results of my work. That means not only Word files—text, work record, dictionaries—but my Info Select notes, and my journals, which I keep in Franklin Quest Ascend. All that is too large to fit on a floppy disk, so a parallel Zip drive was the obvious answer.

The problem was Ascend. That subdirectory has a lot of files in it. Most of them don't change from day to day, but they can: Ascend keeps separate files for calendars, appointments, special tasks, Red Tab tasks, the phone list, journal, daybook, and some others. Zip drives are fast enough that I could just copy and overwrite all the files, but when I was using floppy disks to transfer this stuff, it was painfully slow, so I fell into the habit of copying only the files I had modified.

Alas, Microsoft Windows 95 Explorer doesn't have a way to copy only later files. My first way around that was to use Norton Commander in a DOS window. Over the years, I've gotten into the habit of

using Commander for nearly everything, and my fingers know the keystrokes down to a cellular memory level. I'd simply order the files by date (F9-L-M in Commander's sequence), use the right mouse button to select all files recently modified, and press F5 to copy them.

Unfortunately, Commander is a bad habit I ought to break. It doesn't understand long filenames, and worse, if it does transfer a long filename, it truncates it into one of those eight-plus-three-with-a-squiggle filenames; and once it has done that, you'll never get the long filename back without renaming it. I keep hearing about a Win 95 version that fixes this,

Over the years, I've gotten into the habit of using Commander for nearly everything.

but I sure don't know how to get it.

A better choice would be the shareware program Windows Commander, but, alas, it is published by a chap in Switzerland who makes it exceedingly hard to send him the registration fee unless you're on CompuServe, which I'm not; and the program makes increasingly ominous threats to those who haven't registered. It's also not all that easy to install.

The best solution is one I've recommended before: Canyon Software's Drag And File Gold Desktop (DAFGD). This understands long filenames, and while the interface isn't the old, familiar Norton Commander display—it looks a lot like Explorer—it will do all Commander can do and more.

Some of the features aren't obvious, and I really miss Commander's F3 to view and F4 to edit a selected file, but an hour's spelunking in DAFGD will reward you with a utility that does almost everything you would want a file utility to do. You'll

particularly want to look in both the Options and Actions menus. You'll also want to examine the iconic buttons on the toolbar, and if you don't understand what some of those commands do, find out: most are useful.

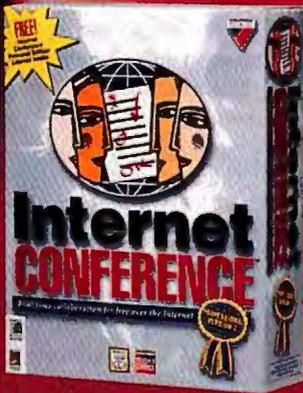
Alas, I hadn't done that spelunking. Worse, I began to have what I thought were problems with DAFGD not copying things. I would drag the Ascend directory to the Zip drive, select the "copy newer files only" button, watch what looked like file transfers—and then discover that the files hadn't been transferred.

This was infuriating, and I called Canyon Software in high dudgeon. They

were extremely interested, because although I had an older version of DAFGD, there doesn't seem to be any mechanism to cause that particular failure. I went through the problem while I was on the phone: open Ascend on the C drive, look at the task list to be sure it hadn't been updated, close Ascend, and then use DAFGD to drag the Ascend directory with its updated files from the Zip drive to the C drive with the "copy newer files only" option set.

The result was no result: the Ascend files were not updated. This time, though, I went back to look at the actual dates of the files—you can sort by date in DAFGD exactly as you do in Windows 95 Details view, by clicking on the category name in the toolbar, Modified in this case—and discovered to my horror that all the Ascend files on the C drive were now later than those on the Zip drive. Indeed, they were not merely later, they were about 1 minute old. *continued*

You're due
at a conference
halfway around
the world
in ten minutes.



Plenty of time
for a second cup
of coffee.

Suddenly, you can collaborate and talk with anyone, anytime, in real-time. To be this productive, all you need is an Internet or Intranet-connected PC — and Internet Conference Professional 2.0. This powerful new communications tool expands the functionality of the PC, providing dynamic, real-time application and file sharing, with up to 250 people simultaneously.

Brainstorm. Edit documents. Even surf the web together. It's fast, flexible, cost effective and easy. It uses the tools you know, like whiteboard, and tools you use, like Windows applications.

Just imagine what you can do with Internet Conference from VocalTec. And while you're thinking about it, your coffee's waiting.

Available at leading software retailers, or call 1-201-768-9400 x301. Visit us on the Web at <http://www.vocaltec.com/jump/demo637.htm>



VocalTec Inc.
35 Industrial Parkway
Northvale, NJ 07647

© VocalTec Inc. Ltd. All Rights Reserved.
Windows is a registered trademark of Microsoft Corporation.
Internet Conference is a trademark of VocalTec Ltd.

Ascend rewrites all its files when you close the program. It does this whether or not you have modified that file. DAFGD was doing precisely what it was supposed to be doing.

All's well that ends well. The result of all this is I've discovered just how useful DAFGD can be. Just about every feature I liked in Norton Commander is hidden in there somewhere; and unlike Windows Commander, it's easy to get and pay for DAFGD.

You can install it on a server—we have ours on Spirit, a Windows NT server off in the back room—and run locally. The only penalty for that is when it first comes up, DAFGD sorts and examines the directory it sits on, and that's the big 4-GB hard drive in Spirit, so it does take a few seconds. It isn't all that long a delay, and if what you wanted to do was send stuff to the server—that's often the reason I invoke DAFGD—you'd have to let it do that anyway. There's also a nifty toolbar addition utility that lists all your drives, local and networked, so you can choose any one of them instantly.

All told, Drag And File Gold Desktop is about the most useful file utility I have at Chaos Manor. Highly recommended.

In the past year or so, there's been what amounts to a revolution in computer graphics. Capabilities previously available only on Silicon Graphics systems costing six figures are now available at modest costs. Moreover, every week my local papers have articles about start-up graphics workshop companies. It's a growing and lucrative field for those with talent and understanding of computer graphics.

We get to look at a lot of graphics equipment. Testing it is a problem, because I don't do much graphics work, and certainly nothing that pushes a system to its limits. Fortunately, David Em does. David is a fine artist who many years ago discovered computers as an art medium. *The Art of David Em* was once my book of the month. He has had exhibits in institutions including the Museums of Modern Art in both Paris and Madrid.

The following is more his report than mine and is based on his impressions from using a great deal of high-end equipment. Naturally we can't possibly look at everything; on the other hand, we did look for stuff we thought might be competitive. I asked David to recommend three graphics systems: beginner, serious user willing

to spend a little money, and high-end professional. Here's the result.

First, surprise! At the high end, PCs may be better than Macs for 3-D graphics; certainly they're competitive. That wouldn't have been true six months ago. For 2-D work, it's a dead heat. Adobe Photoshop is the vital program for image processing, and the performance is indistinguishable in top-end NT and Apple machines. Also, Photoshop 4.0 can take advantage of multiple processors, and PCs have a head start in that area; on the other hand, multiprocessing is finally becoming a reality for Macs (for details, see "The Mac Goes Multiprocessor" on page 59).

As reported in a previous column, Intergraph's dual-processor TDZ-400 NT system is about as high end as you can get. It's not cheap, but you'll get your money's worth, everything is integrated, and their technical support and service are legendarily good. They've also just announced a new series of more midrange NT workstations. We haven't seen those yet.

If you build your own high-end system, there are three major video boards that we can recommend from experience: Matrox, Diamond, and Intergraph. Since their performance under NT 4.0 depends on drivers, some of them just coming out, we don't have a full report, but clearly they all are good enough. Be warned: if you plan to use Kinetix/Autodesk's 3D Studio Max, you need a board with "HEIDI" drivers, Kinetix's own driver standard, on top of the OS drivers.

On the low end, there are some rock-bottom limits. First, no graphics board with less than 4 MB of some kind of RAM and a GLINT chip is worth considering. Even 8 MB of RAM isn't too much, if you're planning to use 1280 by 1024 pixels or higher resolution. In this product segment, Diamond and Matrox are the main contenders; either is good enough. Second, you shouldn't consider anything less than a good Pentium or Pentium Pro. Be sure there is 512 KB of level 2 cache memory. Serious graphics work starts at 32 MB of RAM; you'll be miserable with less. At 64 MB your life gets better, and 512 MB is not too much for a high-end system; in a word, if you're buying a machine for graphics, be sure it will hold a lot of memory even if you can't afford all that memory at first.

Dual-processor systems are enough better than single that you'll be happier with, say, twin 150 Pentiums than with a

single 200. (We lent David our DFI Doubleshot 133 dual-Pentium system after he had problems with his own machine. He loves it.) Whatever the central processor, you will want Fast and Wide SCSI (or Ultra SCSI) and the biggest hard drive you can afford. Graphics files are big, they have to be backed up frequently, and there are large database files to merge in.

Beginners wanting something to play with can get away with less than twin 150 Pentiums and Fast and Wide or Ultra SCSI, but if you start doing professional work, you'll upgrade fast. All this system speed affects not only productivity but creativity: if you have to wait forever for the output, you won't experiment, and if you don't experiment, you won't be doing your best work.

Third, whether beginner or pro, you'll want the best monitor you can afford, with excellent, accurate color reproduction. (I could do an entire column on monitors. Don't choose yours by specifications. Look before you buy.)

In monitors, bigger is better, but color fidelity is more important than size. I'm sure there are other excellent monitors, but the brands we're familiar with are Nanao and the higher-end ViewSonic. The ViewSonic P815 MegaMonitor is at present the best value for the money in a 21-inch monitor. Its nearest competitor is the 21-inch Nanao, and the ViewSonic P815 MegaMonitor is two-thirds the Nanao's price and has capabilities the Nanao doesn't have. In particular, you can run the P815 MegaMonitor in an astounding 1800- by 1440-pixel resolution, although you'll have trouble finding a board and drivers to do it justice. (We used an Artist Graphics board that was supplied by ViewSonic.)

You want a big monitor so you can see more of your work at once, of course, but there's another reason: once you get working hard, you'll have a whole bunch of little windows, palettes, textures, brushes, etc., open on the desktop, and it gets crowded. One remedy is to get a graphics board that supports two monitors (Macs do this automatically). That way, you can use an inexpensive monitor for the administrative details and the expensive one exclusively for your work. Alas, in PCs the two monitors must have the same resolution and scan rate.

Adobe Photoshop is the standard for image processing; for creating moving graphics, there are three top contenders.

continued

Circle 142 on Inquiry Card.

Q: What does it take to deploy a superior client/server application? A: A SUPERIOR SERVER

START with the most advanced client-side SDK on the market: c-tree® Plus at \$895.

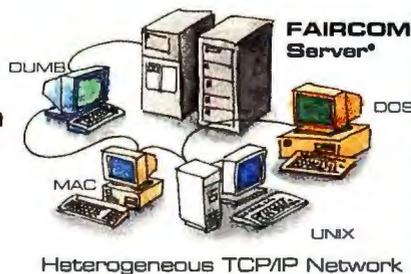
- Complete "C" Source code
- ROYALTY FREE (Client Side)
- Multiple supported protocols
- Fast, portable, reliable
- Powerful features like transaction processing
- Win95, NT, and Windows 3.1 ready

ADD a strong, multi-platform, industrial-strength Server that supports.

- File mirroring
- Heterogeneous networking
- Automatic disaster recovery
- Multi-threaded design
- Best price/performance available: from \$445- \$3745

RESULT? A solid, economical, easily deployable product that fits your needs.

- Portable
- Scalable
- Exceptional Performance
- Flexible
- Easy Server distribution
- Convenient OEM terms



You can't find a better client SDK with these features!
Over sixteen years of proven reliability and performance.
No one else supports over 30 platforms in this price range!

c-tree Plus®

- Complete C Source
- Single/Multi User
- Client/Server (optional)
- Full ISAM functionality
- No Royalties
- Transaction Processing
- Fixed/Variable Length Records
- High Speed Data/Index Caching
- Batch Operations
- File Mirroring
- Multiple Contexts
- Unsurpassed Portability

FairCom Server®

- Client/Server Model
- Transaction Processing
- Requires <2MB RAM
- Online Backup
- Disaster Recovery
- Rollback - Forward
- Anti-Deadlock Resolution
- Client-side "C" Source
- Multi-threading
- Heterogeneous networking
- File Mirroring
- OEM/Source Available

FOR YOUR NEXT PROJECT CALL FAIRCOM: YOU CAN'T FIND A BETTER HETEROGENEOUS CLIENT/SERVER SOLUTION!

Also inquire about these FairCom products:

d-tree™ r-tree® ODBC Driver

FAIRCOM CORPORATION®

WWWWeb Address: <http://www.faircom.com/>
800-234-8180

U.S.A. 4006 W. Broadway - Columbia, MO 65203-0100
phone (573) 445-6833 fax (573) 445-9698

EUROPE Via Patrioti, 6-24021 Albino (BG) - ITALY
phone (035) 773-464 fax (035) 773-806

JAPAN IKEDA Bldg. #3,4f-112-5, Komei-chou - Tsu-city, MIE 514 Japan
phone (0592) 29-7504 fax (0592) 24-9723

First, there's Softimage 3D, recently acquired by Microsoft and adaptable to a number of plug-ins. Softimage 3D costs from \$8000 to \$13,000. It performs about as well in NT as on a Silicon Graphics machine, and it's in use in a number of professional studios. You need a computer on their approved list to buy it.

The second contender is Kinetix/Autodesk's 3D Studio Max at \$3495, successor to the DOS-based 3D Studio, which David thought had one of the world's worst user interfaces; 3D Studio Max's is incredibly improved. Finally, there's NewTek's LightWave at \$1495. All three programs are very powerful compared to anything you could have bought a few years ago, and each is used to turn out computer graphics for TV and movies on a daily basis. There are plug-ins for both of the less expensive programs that will sig-

has a little of everything, lights, shadowing, textures, and is a great way to learn.

Finally, you'll want the Wacom ArtZ II 6- by 8-inch Graphics Tablet. They make larger ones, but David finds he prefers the small one that he can put in his lap. You just can't use a mouse, or a trackball, to do serious drawing, and the Wacom ArtZ II will coexist with a mouse, so you can use whichever is more appropriate.

It's a sign of the times that STB Systems has a wonderful 2-D board, the LightSpeed 128, for under \$200, that blows away the competition. For games and casual use, you can't get more bang for the buck. The lack of 3-D capability makes it doubtful you'll keep the LightSpeed 128 as part of a serious graphics system, but it's good enough to get started, and it's certainly more than good enough for anything but professional graphics work.

I can recall when something this good cost more than a whole system would now.

nificantly help their performance.

The more expensive programs are faster and have better animation capabilities, and there are more top-end people using them; but you'll be pretty far up the ladder before you notice the limits on any of these.

If you have or get a Mac, get Strata StudioPro. It's not as fast as some other graphics creation programs, but David promises that you'll love it. If you're going to get a Mac, get one with a PCI bus so you have some choices in video boards and add-ins, not one of the less expandable "all-in-one" machines.

It's unlikely that you'll have a printer good enough to do this quality of work; they're too expensive, and you don't need them that often. If you want your work printed, you go to a print service house. (You'll want a Zip drive to carry your data there; even Kinko's has Zip drives on their machines now.) Syquest's EZ135 removable drives are still quite serviceable, but they just don't have the market share they once did. One big advantage to the Mac is that most print houses find it easier to handle Mac files. NT is catching up in printability, largely by reverse-engineering the way the Mac does it, but for probably another year, you'll have less trouble getting printed copy with Mac files.

David also recommends Fractal Design's Ray Dream Studio for beginners. It

I can recall when something this good cost more than a whole system would now.

I got started in this business in 1976, when I borrowed \$12,000 to buy a Z80 system and a Diablo daisy-wheel printer. For that or less today, you can get a system good enough to get into the booming graphics business. You also have the same dilemma I did: bang for the buck rises steeply every quarter, but if you wait, you're that much longer getting into the game. I didn't wait, and I don't regret it.

Maybe you don't want to become a professional artist; maybe you just want to dress up a presentation now and then.

RT Computer publishes Native American and Western clip art. At the moment, their collections come on 3½-inch disks (four or five in each package), but I expect them to be moved to CD-ROM by the end of the first quarter. Meanwhile, there's The Wild West Collection with cowboys, mariachi bands, bucking broncos, and the like; The Petroglyph Collection of southwestern petroglyphs, both authentic and modern (at least I am assuming that the petroglyph of a primitive stone computer is modernized, but it could come from an early issue of BYTE); The Plains Collection; and The Sante Fe Collection of Hopi, Navajo, and other Southwestern and Native American artworks. It's all royalty-

free. If you want to dress up a presentation with something unusual, look into these.

RT Computer also makes PROZip, a wonderful drag-and-drop zip control utility. Unfortunately, I don't have room for a full report here, but check the BYTE Web site (<http://www.byte.com>) for details.

Interplay Production's Conquest of the New World can drive you nuts.

This game could easily have been the game of the year. It may yet, but the shipping version is nearly unplayable.

There is an official strategy book; indeed, the strategy book is what got me interested in the game, which is a sort of sixteenth-century Sim City with conquest and slaughter. The game is difficult enough that I advise you to get the strategy book, although I generally resent being required to buy what ought to have been included in the manual.

The game is complex, and it doesn't forgive mistakes in either management or battles. Battles are stylized but demand good strategy and tactics. There's a battle practice feature in the opening game menu. You'll need it.

Then come the bugs. First, the naval actions: Ships are very expensive, particularly the higher grades, and in the early stages of the game, you don't have a lot of money; but if you go to the great expense of building a high-quality ship and stocking it with good troops, you may get the miserable experience of having it captured by native canoes or inferior vessels costing a tenth what your expensive galleon cost. Your ship can even be lost despite being in a dock protected by a fortress.

There's worse. I hate fighting a table of random numbers, but at least you can play a turn over if you don't want to waste the time of rebuilding the ship—except you can't. Conquest records automatically; you can't lose a battle, quit, and play over. The programmers have decided they don't want you to do that and have gone to great lengths to prevent it.

They also encrypted the save files, which suggests this game was designed by programmers who hate gamers. They did not want you hacking the save files with Norton Diskedit; you'll play the game their way or not at all. I find this repulsive enough to begin with, but it's inexcusable when the game has serious bugs. Sometimes units won't move. Sometimes this is linked with naval battles. Other times, land units that once were aboard a ship will

MAXIMIZE YOUR MARKETING DOLLARS WITH BYTE REPRINTS!

BYTE Reprints serve as high-quality, inexpensive promotional tools for:

- Trade show handouts
- Direct mail campaigns
- Dealer/distributor promotions
- Training and educating key personnel
- Presentations at conferences/seminars

And there's more!

- BYTE article reprints are NOW AVAILABLE in hard-copy and electronic formats
- BYTE reprints can be customized with your company name, logo, product picture, etc.

Call today for information and quantity prices.

Susan Monkton
BYTE Reprint Department
One Phoenix Mill Lane
Peterborough, NH 03458
Phone: 603-924-2618
Fax: 603-924-2683
E-Mail: smonkton@mcgraw-hill.com



A Division of The McGraw-Hill Companies

be stuck in place, unable to go anywhere. If you attack an enemy ship with two of yours, you may win both the battles but find one of your ships has vanished: not sunk, not captured, just vanished. Troops that have just won a battle but have taken casualties are unable to march back into the fortress they came out of, and stand exposed and wounded turn after turn while you gnash your teeth in frustration. There are also conceptual problems: naval units in harbor under the protection of forts ought to be a lot less subject to attack than they are.

If they'd put the effort into fixing problems instead of making sure gamers don't cheat, they'd have had a decent game. There's a patch you can download from Interplay's Web page; it helps a lot, but it doesn't entirely cure the problems of stuck units.

Having said all that, I remain addicted to the darned thing long after I should have used the CD as a coaster—in the microwave. When it's working well, Conquest of the New World is up there with Blizzard

Entertainment's *Warcraft II: Tides of Darkness* and Strategic Simulations' *Fantasy General*. Alas, as you get ahead and are about to win (which should be the fun part of the game), the bugs get worse, the frustration goes up, enjoyment goes down.

If you get *Conquest of the New World*, be sure to get the strategy book, download the patches, and keep watching Interplay's BBS for bug fixes. If they ever get the bugs out, it will be a wonderful game despite the encrypted data files.

The book of the month is G. Harry Stine's *Halfway to Anywhere*. This is part of the story of some of the most important events in the history of space travel told by one of the participants. Fair warning: I'm rather prominently in the book. If you want to know something about single-stage-to-orbit ships like the DC/X and the upcoming X-33, this is the place to start.

The computer book of the month is Jonathan Rosenberg's *How Debuggers Work*. This is a good general introduction

to what happens when you tear into a program with a debugger. I suppose there was a time when no BYTE reader would need this book, since everyone knew about DDT and SID (early CP/M debuggers) and the program called DEBUG, which came with every copy of DOS. Those days are long gone, and I suppose it's just as well, but you really ought to know something about debugging and debuggers, and this book is a readable way to find out.

Last month, I spent a week in Spain gathering material for a novel. My wife rejoiced: I'd be away from modems and disconnected from the computer world for nine days. Then I mentioned Konexx. With Mobile Connector you can connect to virtually any phone, including digital and through a PBX; merely connect the Konexx Mobile Connector box where the handset goes, and plug the handset and your computer's modem or fax/modem into the Mobile Connector. Look up the level switch setting (1-4) for that phone and set the switch; or try all four settings until you find one that works. Now you can send and receive faxes, get on the Internet, collect your e-mail, etc.

Konexx also makes an Acoustic Coupler you can connect to the handset itself. It has its own Velcro straps to hold it securely in place, and it's adjustable to fit nearly any handset. This works even in the rare cases when the Mobile Connector fails.

It took Roberta about 5 seconds to react. I won't tell you what she said, but I didn't take the Konexx Mobile Connector with me. Thus, I can't report on how well it works with phones in Spanish hotels. However, the Mobile Connector works in U.S. hotels, including those that use a digital phone system. If you absolutely, positively have to get connected, get the Konexx Mobile Connector and Acoustic Coupler. Recommended.

After I file this, I'm headed for Comdex. I haven't heard of anything really astounding to be shown there, but I'm sure there'll be interesting surprises. Stay tuned. **E**

Jerry Pournelle is a science fiction writer and BYTE's senior contributing editor. You can write to Jerry c/o BYTE, One Phoenix Mill Lane, Peterborough, NH 03458. Please include a self-addressed, stamped envelope and put your address on the letter as well as on the envelope. Due to the high volume of letters, Jerry cannot guarantee a personal reply. You can also contact him on the Internet or BIX at jerry@bix.com.

PRODUCT INFORMATION

Acoustic Coupler \$149
Mobile Connector \$149
 Konexx Unlimited Systems Corp.
 San Diego, CA
 (800) 275-6354
 (619) 622-1400
 fax: (619) 550-7330
<http://www.konexx.com>
 Circle 1084 on Inquiry Card.

Adobe Photoshop 4.0 \$895
 Adobe Systems, Inc.
 Mountain View, CA
 (800) 833-6687
 (415) 961-4400
 fax: (415) 961-3769
<http://www.adobe.com>
 Circle 1085 on Inquiry Card.

ArtZ II 6x8 Graphics Tablet \$389.99
 Wacom Technology Corp.
 Vancouver, WA
 (800) 922-6613
 (360) 750-8882
 fax: (360) 750-8924
<http://www.wacom.com>
 Circle 1086 on Inquiry Card.

Conquest of the New World \$49.99
 Interplay Productions, Inc.
 Irvine, CA
 (800) 468-3775
 (714) 553-6678
 fax: (714) 252-2820
<http://www.interplay.com>
 Circle 1087 on Inquiry Card.

Drag And File Gold Desktop \$55
 Canyon Software

San Rafael, CA
 (800) 280-3691
 (415) 453-9779
 fax: (415) 453-6195
<http://www.canyonsw.com>
 Circle 1088 on Inquiry Card.

LightSpeed 128 \$179
 STB Systems, Inc.
 Richardson, TX
 (888) 234-8750
 (214) 234-8750
 fax: (214) 234-1306
<http://www.stb.com>
 Circle 1089 on Inquiry Card.

LightWave 5.0 \$1495
 NewTek, Inc.
 Topeka, KS
 (800) 862-7837
 (913) 228-8000
 fax: (913) 228-8001
<http://www.newtek.com>
 Circle 1090 on Inquiry Card.

P815 MegaMonitor \$2195
 ViewSonic Corp.
 Walnut, CA
 (800) 999-8583
 (909) 444-8843
 fax: (909) 869-7958
<http://www.viewsonic.com>
 Circle 1091 on Inquiry Card.

Petroglyph Collection \$79
Plains Collection \$79
Santa Fe Collection \$79
Wild West Collection \$79
 RT Computer, Inc.
 Rio Rancho, NM

(800) 891-1600
 (505) 891-1600
 fax: (505) 891-1350
<http://www.prozip.com>
 Circle 1092 on Inquiry Card.

Ray Dream Studio \$499
 Fractal Design Corp.
 Scotts Valley, CA
 (800) 846-0111
 (408) 430-4100
 fax: (408) 438-9670
<http://www.fractal.com>
 Circle 1093 on Inquiry Card.

Softimage 3D from \$8000
 Microsoft Corp.
 Redmond, WA
 (800) 576-3846
 (206) 882-8080
 fax: (818) 365-1876
<http://www.microsoft.com/Softimage>
 Circle 1094 on Inquiry Card.

Strata StudioPro \$1495
 Strata, Inc.
 St. George, UT
 (800) 869-6855
 (801) 628-5218
 fax: (801) 628-9756
<http://www.strata3d.com>
 Circle 1095 on Inquiry Card.

3D Studio Max \$3495
 Kinetic/Autodesk
 San Francisco, CA
 (415) 547-2000
 fax: (415) 547-2222
<http://www.kbx.com>
 Circle 1096 on Inquiry Card.

BYTE

BUYER'S GUIDE

Essential Products
and Services for
Technology Experts

Mail Order

Top mail-order vendors offer the latest hardware and software products at the best prices. **Page 156**

Hardware/Software Showcase

Your full-color guide to in-demand hardware and software products, categorized for quick access. **Page 165**

Buyer's Mart

The BYTE classified directory of computer products and services, by subject so you can easily locate the right product. **Page 173**

Breakthrough

IN KEYBOARD MONITOR SWITCHES

Multi
Platform &
On-Screen
Display



Come see us at these shows

Feb. 12-14, Gov't. Technology Conference, Austin Conven. Cntr., Austin, Texas, Booth # 100

Feb. 4-6, Comnet, Washington, DC, Booth # 2225

Mar. 18-20, Fose, Washington Convention Center., Washington, DC Booth # 3311

BREAKTHROUGH the clutter of multiple keyboards, monitors, and mice with this latest **INNOVATION** from Rose. This switch has every feature you asked for:

Switches several servers or computers to a single monitor, keyboard, and mouse

Supports any mix of PC, Apple, Sun, RS 6000, HP 700 series, DEC Alpha, SGI, or other computers from any keyboard or mouse

Front panel has keypad for easy selection of computers and configuration

Front panel display shows computers name and other information

Command to switch can come from your keyboard, front panel, or RS232 port

Simple to use keystrokes switch computers for fast and easy control

Built in daisy-chaining to support up to 256 computers

Flash memory for future upgrade of features

Easy to use **OverView™** system gives control and status with on-screen graphics

Many other features!

CALL TODAY FOR FREE CATALOG:

- ◆ Keyboard/Video Control
- ◆ Print Servers
- ◆ Data Switches

800-333-9343

VISIT OUR WEB SITE AT WWW.ROSEL.COM



ROSE ELECTRONICS INVENTED the first keyboard-monitor switch. We have an extensive line of keyboard and video control products for any application.



**ROSE
ELECTRONICS**



10707 STANCLIFF ROAD

HOUSTON, TEXAS 77099

TEL 281-933-7673

FAX 281-933-0044

Circle 205 on Inquiry Card (RESELLERS: 206).



MEMORY UPGRADES

- DISCOUNT PRICES
- HUGE SELECTION
- OVERNIGHT DELIVERY
- FREE SUPPORT FOR FSI CUSTOMERS
- SATISFACTION GUARANTEED
- NO SURCHARGE ON CREDIT CARDS
- CORPORATE PO'S WELCOME
- GOVERNMENT & EDUCATIONAL PRICING

CALL NOW FOR YOUR FREE CATALOG!

Always your best buy on the widest selection of memory upgrades!

DESKTOP COMPUTER MEMORY

COMPAQ

Prosign 425, 433, 633, 650, 660, 800C, 800F, 805C, 833, 850, 866
Prosign 47, 425, 433, 440, 450, 475, 485, 495, 510, 525, 540, 555, 570, 585, 600, 615, 630, 645, 660, 675, 690, 705, 720, 735, 750, 765, 780, 795, 810, 825, 840, 855, 870, 885, 900, 915, 930, 945, 960, 975, 990, 1005, 1020, 1035, 1050, 1065, 1080, 1095, 1110, 1125, 1140, 1155, 1170, 1185, 1200, 1215, 1230, 1245, 1260, 1275, 1290, 1305, 1320, 1335, 1350, 1365, 1380, 1395, 1410, 1425, 1440, 1455, 1470, 1485, 1500, 1515, 1530, 1545, 1560, 1575, 1590, 1605, 1620, 1635, 1650, 1665, 1680, 1695, 1710, 1725, 1740, 1755, 1770, 1785, 1800, 1815, 1830, 1845, 1860, 1875, 1890, 1905, 1920, 1935, 1950, 1965, 1980, 1995, 2010, 2025, 2040, 2055, 2070, 2085, 2100, 2115, 2130, 2145, 2160, 2175, 2190, 2205, 2220, 2235, 2250, 2265, 2280, 2295, 2310, 2325, 2340, 2355, 2370, 2385, 2400, 2415, 2430, 2445, 2460, 2475, 2490, 2505, 2520, 2535, 2550, 2565, 2580, 2595, 2610, 2625, 2640, 2655, 2670, 2685, 2700, 2715, 2730, 2745, 2760, 2775, 2790, 2805, 2820, 2835, 2850, 2865, 2880, 2895, 2910, 2925, 2940, 2955, 2970, 2985, 3000, 3015, 3030, 3045, 3060, 3075, 3090, 3105, 3120, 3135, 3150, 3165, 3180, 3195, 3210, 3225, 3240, 3255, 3270, 3285, 3300, 3315, 3330, 3345, 3360, 3375, 3390, 3405, 3420, 3435, 3450, 3465, 3480, 3495, 3510, 3525, 3540, 3555, 3570, 3585, 3600, 3615, 3630, 3645, 3660, 3675, 3690, 3705, 3720, 3735, 3750, 3765, 3780, 3795, 3810, 3825, 3840, 3855, 3870, 3885, 3900, 3915, 3930, 3945, 3960, 3975, 3990, 4005, 4020, 4035, 4050, 4065, 4080, 4095, 4110, 4125, 4140, 4155, 4170, 4185, 4200, 4215, 4230, 4245, 4260, 4275, 4290, 4305, 4320, 4335, 4350, 4365, 4380, 4395, 4410, 4425, 4440, 4455, 4470, 4485, 4500, 4515, 4530, 4545, 4560, 4575, 4590, 4605, 4620, 4635, 4650, 4665, 4680, 4695, 4710, 4725, 4740, 4755, 4770, 4785, 4800, 4815, 4830, 4845, 4860, 4875, 4890, 4905, 4920, 4935, 4950, 4965, 4980, 4995, 5010, 5025, 5040, 5055, 5070, 5085, 5100, 5115, 5130, 5145, 5160, 5175, 5190, 5205, 5220, 5235, 5250, 5265, 5280, 5295, 5310, 5325, 5340, 5355, 5370, 5385, 5400, 5415, 5430, 5445, 5460, 5475, 5490, 5505, 5520, 5535, 5550, 5565, 5580, 5595, 5610, 5625, 5640, 5655, 5670, 5685, 5700, 5715, 5730, 5745, 5760, 5775, 5790, 5805, 5820, 5835, 5850, 5865, 5880, 5895, 5910, 5925, 5940, 5955, 5970, 5985, 6000, 6015, 6030, 6045, 6060, 6075, 6090, 6105, 6120, 6135, 6150, 6165, 6180, 6195, 6210, 6225, 6240, 6255, 6270, 6285, 6300, 6315, 6330, 6345, 6360, 6375, 6390, 6405, 6420, 6435, 6450, 6465, 6480, 6495, 6510, 6525, 6540, 6555, 6570, 6585, 6600, 6615, 6630, 6645, 6660, 6675, 6690, 6705, 6720, 6735, 6750, 6765, 6780, 6795, 6810, 6825, 6840, 6855, 6870, 6885, 6900, 6915, 6930, 6945, 6960, 6975, 6990, 7005, 7020, 7035, 7050, 7065, 7080, 7095, 7110, 7125, 7140, 7155, 7170, 7185, 7200, 7215, 7230, 7245, 7260, 7275, 7290, 7305, 7320, 7335, 7350, 7365, 7380, 7395, 7410, 7425, 7440, 7455, 7470, 7485, 7500, 7515, 7530, 7545, 7560, 7575, 7590, 7605, 7620, 7635, 7650, 7665, 7680, 7695, 7710, 7725, 7740, 7755, 7770, 7785, 7800, 7815, 7830, 7845, 7860, 7875, 7890, 7905, 7920, 7935, 7950, 7965, 7980, 7995, 8010, 8025, 8040, 8055, 8070, 8085, 8100, 8115, 8130, 8145, 8160, 8175, 8190, 8205, 8220, 8235, 8250, 8265, 8280, 8295, 8310, 8325, 8340, 8355, 8370, 8385, 8400, 8415, 8430, 8445, 8460, 8475, 8490, 8505, 8520, 8535, 8550, 8565, 8580, 8595, 8610, 8625, 8640, 8655, 8670, 8685, 8700, 8715, 8730, 8745, 8760, 8775, 8790, 8805, 8820, 8835, 8850, 8865, 8880, 8895, 8910, 8925, 8940, 8955, 8970, 8985, 9000, 9015, 9030, 9045, 9060, 9075, 9090, 9105, 9120, 9135, 9150, 9165, 9180, 9195, 9210, 9225, 9240, 9255, 9270, 9285, 9300, 9315, 9330, 9345, 9360, 9375, 9390, 9405, 9420, 9435, 9450, 9465, 9480, 9495, 9510, 9525, 9540, 9555, 9570, 9585, 9600, 9615, 9630, 9645, 9660, 9675, 9690, 9705, 9720, 9735, 9750, 9765, 9780, 9795, 9810, 9825, 9840, 9855, 9870, 9885, 9900, 9915, 9930, 9945, 9960, 9975, 9990, 10005, 10020, 10035, 10050, 10065, 10080, 10095, 10110, 10125, 10140, 10155, 10170, 10185, 10200, 10215, 10230, 10245, 10260, 10275, 10290, 10305, 10320, 10335, 10350, 10365, 10380, 10395, 10410, 10425, 10440, 10455, 10470, 10485, 10500, 10515, 10530, 10545, 10560, 10575, 10590, 10605, 10620, 10635, 10650, 10665, 10680, 10695, 10710, 10725, 10740, 10755, 10770, 10785, 10800, 10815, 10830, 10845, 10860, 10875, 10890, 10905, 10920, 10935, 10950, 10965, 10980, 10995, 11010, 11025, 11040, 11055, 11070, 11085, 11100, 11115, 11130, 11145, 11160, 11175, 11190, 11205, 11220, 11235, 11250, 11265, 11280, 11295, 11310, 11325, 11340, 11355, 11370, 11385, 11400, 11415, 11430, 11445, 11460, 11475, 11490, 11505, 11520, 11535, 11550, 11565, 11580, 11595, 11610, 11625, 11640, 11655, 11670, 11685, 11700, 11715, 11730, 11745, 11760, 11775, 11790, 11805, 11820, 11835, 11850, 11865, 11880, 11895, 11910, 11925, 11940, 11955, 11970, 11985, 12000, 12015, 12030, 12045, 12060, 12075, 12090, 12105, 12120, 12135, 12150, 12165, 12180, 12195, 12210, 12225, 12240, 12255, 12270, 12285, 12300, 12315, 12330, 12345, 12360, 12375, 12390, 12405, 12420, 12435, 12450, 12465, 12480, 12495, 12510, 12525, 12540, 12555, 12570, 12585, 12600, 12615, 12630, 12645, 12660, 12675, 12690, 12705, 12720, 12735, 12750, 12765, 12780, 12795, 12810, 12825, 12840, 12855, 12870, 12885, 12900, 12915, 12930, 12945, 12960, 12975, 12990, 13005, 13020, 13035, 13050, 13065, 13080, 13095, 13110, 13125, 13140, 13155, 13170, 13185, 13200, 13215, 13230, 13245, 13260, 13275, 13290, 13305, 13320, 13335, 13350, 13365, 13380, 13395, 13410, 13425, 13440, 13455, 13470, 13485, 13500, 13515, 13530, 13545, 13560, 13575, 13590, 13605, 13620, 13635, 13650, 13665, 13680, 13695, 13710, 13725, 13740, 13755, 13770, 13785, 13800, 13815, 13830, 13845, 13860, 13875, 13890, 13905, 13920, 13935, 13950, 13965, 13980, 13995, 14010, 14025, 14040, 14055, 14070, 14085, 14100, 14115, 14130, 14145, 14160, 14175, 14190, 14205, 14220, 14235, 14250, 14265, 14280, 14295, 14310, 14325, 14340, 14355, 14370, 14385, 14400, 14415, 14430, 14445, 14460, 14475, 14490, 14505, 14520, 14535, 14550, 14565, 14580, 14595, 14610, 14625, 14640, 14655, 14670, 14685, 14700, 14715, 14730, 14745, 14760, 14775, 14790, 14805, 14820, 14835, 14850, 14865, 14880, 14895, 14910, 14925, 14940, 14955, 14970, 14985, 15000, 15015, 15030, 15045, 15060, 15075, 15090, 15105, 15120, 15135, 15150, 15165, 15180, 15195, 15210, 15225, 15240, 15255, 15270, 15285, 15300, 15315, 15330, 15345, 15360, 15375, 15390, 15405, 15420, 15435, 15450, 15465, 15480, 15495, 15510, 15525, 15540, 15555, 15570, 15585, 15600, 15615, 15630, 15645, 15660, 15675, 15690, 15705, 15720, 15735, 15750, 15765, 15780, 15795, 15810, 15825, 15840, 15855, 15870, 15885, 15900, 15915, 15930, 15945, 15960, 15975, 15990, 16005, 16020, 16035, 16050, 16065, 16080, 16095, 16110, 16125, 16140, 16155, 16170, 16185, 16200, 16215, 16230, 16245, 16260, 16275, 16290, 16305, 16320, 16335, 16350, 16365, 16380, 16395, 16410, 16425, 16440, 16455, 16470, 16485, 16500, 16515, 16530, 16545, 16560, 16575, 16590, 16605, 16620, 16635, 16650, 16665, 16680, 16695, 16710, 16725, 16740, 16755, 16770, 16785, 16800, 16815, 16830, 16845, 16860, 16875, 16890, 16905, 16920, 16935, 16950, 16965, 16980, 16995, 17010, 17025, 17040, 17055, 17070, 17085, 17100, 17115, 17130, 17145, 17160, 17175, 17190, 17205, 17220, 17235, 17250, 17265, 17280, 17295, 17310, 17325, 17340, 17355, 17370, 17385, 17400, 17415, 17430, 17445, 17460, 17475, 17490, 17505, 17520, 17535, 17550, 17565, 17580, 17595, 17610, 17625, 17640, 17655, 17670, 17685, 17700, 17715, 17730, 17745, 17760, 17775, 17790, 17805, 17820, 17835, 17850, 17865, 17880, 17895, 17910, 17925, 17940, 17955, 17970, 17985, 18000, 18015, 18030, 18045, 18060, 18075, 18090, 18105, 18120, 18135, 18150, 18165, 18180, 18195, 18210, 18225, 18240, 18255, 18270, 18285, 18300, 18315, 18330, 18345, 18360, 18375, 18390, 18405, 18420, 18435, 18450, 18465, 18480, 18495, 18510, 18525, 18540, 18555, 18570, 18585, 18600, 18615, 18630, 18645, 18660, 18675, 18690, 18705, 18720, 18735, 18750, 18765, 18780, 18795, 18810, 18825, 18840, 18855, 18870, 18885, 18900, 18915, 18930, 18945, 18960, 18975, 18990, 19005, 19020, 19035, 19050, 19065, 19080, 19095, 19110, 19125, 19140, 19155, 19170, 19185, 19200, 19215, 19230, 19245, 19260, 19275, 19290, 19305, 19320, 19335, 19350, 19365, 19380, 19395, 19410, 19425, 19440, 19455, 19470, 19485, 19500, 19515, 19530, 19545, 19560, 19575, 19590, 19605, 19620, 19635, 19650, 19665, 19680, 19695, 19710, 19725, 19740, 19755, 19770, 19785, 19800, 19815, 19830, 19845, 19860, 19875, 19890, 19905, 19920, 19935, 19950, 19965, 19980, 19995, 20010, 20025, 20040, 20055, 20070, 20085, 20100, 20115, 20130, 20145, 20160, 20175, 20190, 20205, 20220, 20235, 20250, 20265, 20280, 20295, 20310, 20325, 20340, 20355, 20370, 20385, 20400, 20415, 20430, 20445, 20460, 20475, 20490, 20505, 20520, 20535, 20550, 20565, 20580, 20595, 20610, 20625, 20640, 20655, 20670, 20685, 20700, 20715, 20730, 20745, 20760, 20775, 20790, 20805, 20820, 20835, 20850, 20865, 20880, 20895, 20910, 20925, 20940, 20955, 20970, 20985, 21000, 21015, 21030, 21045, 21060, 21075, 21090, 21105, 21120, 21135, 21150, 21165, 21180, 21195, 21210, 21225, 21240, 21255, 21270, 21285, 21300, 21315, 21330, 21345, 21360, 21375, 21390, 21405, 21420, 21435, 21450, 21465, 21480, 21495, 21510, 21525, 21540, 21555, 21570, 21585, 21600, 21615, 21630, 21645, 21660, 21675, 21690, 21705, 21720, 21735, 21750, 21765, 21780, 21795, 21810, 21825, 21840, 21855, 21870, 21885, 21900, 21915, 21930, 21945, 21960, 21975, 21990, 22005, 22020, 22035, 22050, 22065, 22080, 22095, 22110, 22125, 22140, 22155, 22170, 22185, 22200, 22215, 22230, 22245, 22260, 22275, 22290, 22305, 22320, 22335, 22350, 22365, 22380, 22395, 22410, 22425, 22440, 22455, 22470, 22485, 22500, 22515, 22530, 22545, 22560, 22575, 22590, 22605, 22620, 22635, 22650, 22665, 22680, 22695, 22710, 22725, 22740, 22755, 22770, 22785, 22800, 22815, 22830, 22845, 22860, 22875, 22890, 22905, 22920, 22935, 22950, 22965, 22980, 22995, 23010, 23025, 23040, 23055, 23070, 23085, 23100, 23115, 23130, 23145, 23160, 23175, 23190, 23205, 23220, 23235, 23250, 23265, 23280, 23295, 23310, 23325, 23340, 23355, 23370, 23385, 23400, 23415, 23430, 23445, 23460, 23475, 23490, 23505, 23520, 23535, 23550, 23565, 23580, 23595, 23610, 23625, 23640, 23655, 23670, 23685, 23700, 23715, 23730, 23745, 23760, 23775, 23790, 23805, 23820, 23835, 23850, 23865, 23880, 23895, 23910, 23925, 23940, 23955, 23970, 23985, 24000, 24015, 24030, 24045, 24060, 24075, 24090, 24105, 24120, 24135, 24150, 24165, 24180, 24195, 24210, 24225, 24240, 24255, 24270, 24285, 24300, 24315, 24330, 24345, 24360, 24375, 24390, 24405, 24420, 24435, 24450, 24465, 24480, 24495, 24510, 24525, 24540, 24555, 24570, 24585, 24600, 24615, 24630, 24645, 24660, 24675, 24690, 24705, 24720, 24735, 24750, 24765, 24780, 24795, 24810, 24825, 24840, 24855, 24870, 24885, 24900, 24915, 24930, 24945, 24960, 24975, 24990, 25005, 25020, 25035, 25050, 25065, 25080, 25095, 25110, 25125, 25140, 25155, 25170, 25185, 25200, 25215, 25230, 25245, 25260, 25275, 25290, 25305, 25320, 25335, 25350, 25365, 25380, 25395, 25410, 25425, 25440, 25455, 25470, 25485, 25500, 25515, 25530, 25545, 25560, 25575, 25590, 25605, 25620, 25635, 25650, 25665, 25680, 25695, 25710, 25725, 25740, 25755, 25770, 25785, 25800, 25815, 25830, 25845, 25860, 25875, 25890, 25905, 25920, 25935, 25950, 25965, 25980, 25995, 26010, 26025, 26040, 26055, 26070, 26085, 26100, 26115, 26130, 26145, 26160, 26175, 26190, 26205, 26220, 26235, 26250, 26265, 26280, 26295, 26310, 26325, 26340, 26355, 26370, 26385, 26400, 26415, 26430, 26445, 26460, 26475, 26490, 26505, 26520, 26535, 26550, 26565, 26580, 26595, 26610, 26625, 26640, 26655, 26670, 26685, 26700, 26715, 26730, 26745, 26760, 26775, 26790, 26805, 26820, 26835, 26850, 26865, 26880, 26895, 26910, 26925, 26940, 26955, 26970, 26985, 27000, 27015, 27030, 27045, 27060, 27075, 27090, 27105, 27120, 27135, 27150, 27165, 27180, 27195, 27210, 27225, 27240, 27255, 27270, 27285, 27300,

BYTE's Pan-European Postcard Deck Targets Influential European Technology Experts



T

he BYTE EURO-DECK offers a unique direct mail approach to increasing sales in the \$114 billion European computer market. Reach 50,000 BYTE subscribers for under 4¢ per reader!

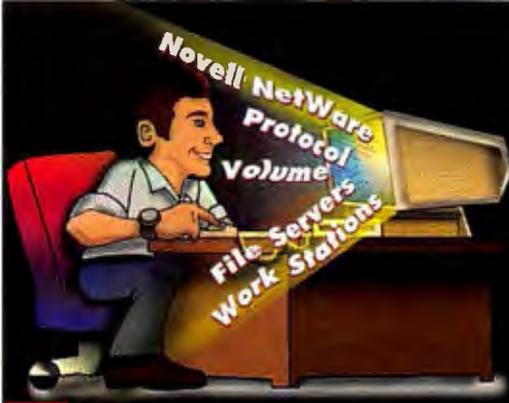
Circulation of the BYTE EURO-DECK is targeted to computer experts in over 20 countries in Western Europe. Take full advantage of the benefits BYTE provides with this affordable,

direct channel to Europe. For information on the next BYTE EURO-DECK, call Mark Stone at 603/924-2533, fax him at 603/924-2683 or use E-mail: 104124.1255@compuserve.com.

BYTE
EURO  **DECK**

BECOME A CNE ...FAST!

THE FIRST CNE COMPUTER BASED TRAINING PROGRAM IS HERE...



The first 100% Computer Based Training (CBT) program on CD-ROM to fully prepare you for Novell's CNE exams. Its innovative design provides fast, effective and convenient training to anyone wishing to become a Certified NetWare Engineer, even when hampered by a busy schedule. Our CNE CBT allows you to learn and practice *everything* you'll need for full NetWare certification.

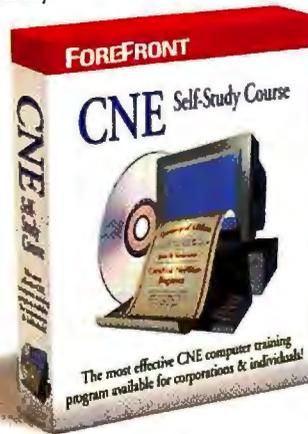
- All on one CD
- Interactive NetWare simulation for hands-on exercises
- Study at your own pace
- Hundreds of practice questions
- Priced below competitive products
- Everything you need to prepare for Novell's tests!

DON'T PUT YOUR CAREER ON HOLD ANY LONGER! GET THE CNE SELF-STUDY COURSE AND GET CERTIFIED...FAST!

COURSE MODULES INCLUDE:

- Administration v3.1x
- Advanced Administration v3.1x
- 3.1x Installation & Configuration (#802)
- Service & Support for NetWare (#801)
- TCP/IP Transport for NetWare
- Networking Technologies
- NetWare 3.1x to 4.1 Update.

**NetWare 4.1 course also available*



Added Bonus!

The CNE Self-Study Course comes with the full version of the required Micro House Technical Library.™

NEW!



The ForeFront A+ CERTIFICATION Self-Study Course™

...is the first 100% Computer Based Training (CBT) program on CD-ROM designed to fully prepare you for the A+ Certification exams. This hands-on self-study course will give you all the technical material, knowledge, interactive exercises, and confidence you'll need to pass your exams and excel in today's competitive PC repair marketplace!

CONVENIENT!

ForeFront's A+ Certification Self-Study Course™ gives you flexibility and portability unmatched by traditional training methods. You'll study at your own pace using our easy to follow, step-by-step format. Study whenever and wherever it's convenient for you!

- All on one CD
- Interactive simulations
- Study at your own pace
- Hundreds of practice questions
- Priced below competitive products
- Everything you need to prepare for the exams!

Free Technical Support • Next Day Shipping • Performance Guaranteed

Call for Special Discount Pricing Today!

1-800-653-4933

(813) 539-7283 • FAX (813) 531-0200



FOREFRONT™

ForeFront Direct, Inc.

Circle 207 on Inquiry Card.

18820 U.S. Hwy. 19 N., #215 Clearwater, FL 34624

Copyright ©1996 ForeFront Direct, Inc. All Rights Reserved. ForeFront CNE Self-Study Course and ForeFront A+ Certification Self-Study Course are trademarks of ForeFront Direct, Inc. The foreFront Logo is a trademark of the ForeFront Group, Inc. All other trademarks are the properties of their respective holders. ForeFront Direct, Inc. is a subsidiary of ForeFront Group, Inc.

WE WILL TRY TO MATCH OR BEAT ANY ADVERTISED PRICE. CALL FOR LATEST PRICING!!

WE ACCEPT PO'S FROM QUALIFIED FIRMS

30 DAY MONEY BACK GUARANTEE

MEMORY

LIFETIME WARRANTY

SECURITY WILL CALL WINDOW NOW OPEN! NO SURCHARGE FOR MC, VISA AE & DISCOVER

HOT BOX SPECIALS

Limited Quantities So Hurry and Order!

- Compaq Contura 400, 410, 420, 430 - 4Meg...\$29
Compaq 1Meg V-Ram Pk. No. 171017-001...\$29
Thinkpad 750, 720, 700, 360, 355 - 4Meg...\$39
HP 4P, 4P Plus, 5M, 5P, 1600 w/2Meg...\$19
Cyrix DRX2 for 16DX mach. Dis. Your Speed...\$9
NEC Versa E, M, P, 4 Meg...\$29
Winbook XP - 8Meg...\$49
Epson 650C, 660C - 4Meg...\$39
Ultra T338 - 4Meg...\$39
Ambra N-75, N-100 - 4Meg...\$39
Midwest Micro Elite, Soundbook - 4Meg...\$39

IBM PS/1, PS/2 MEMORY MODULES

Table listing IBM PS/1 and PS/2 memory modules with prices. Includes items like 386 500 Series, 386 700 Series, 486 100 Series, etc.

BATTERIES

Table listing various batteries for notebooks and laptops, including Compaq, IBM, Toshiba, Epson, AST, TI and More!

TOSHIBA LAPTOP MEMORY

Table listing Toshiba laptop memory modules with prices. Includes items like 286, 386, 486, 586, 686, 786, 886, 986.

72 PIN SIMMS (FPM, EDO)

Table listing 72 pin SIMM modules with prices. Includes items like 1 meg x 36 meg, 2.00 meg, 4.00 meg, etc.

CACHE MODULES

Table listing cache modules with prices. Includes items like 256K (180 pin) Pipeline Burst Cache Module, 512K (180 pin) Pipeline Burst Cache Module, etc.

DIMMS (168 pin)

Table listing DIMM modules with prices. Includes items like 1.5 meg, 2.0 meg, 3.0 meg, 4.0 meg, 5.0 meg, 6.0 meg, 8.0 meg, 10.0 meg, 12.0 meg, 16.0 meg, 32.0 meg, 64.0 meg, 128.0 meg, 256.0 meg, 512.0 meg, 1024.0 meg, 2048.0 meg, 4096.0 meg, 8192.0 meg, 16384.0 meg, 32768.0 meg, 65536.0 meg, 131072.0 meg, 262144.0 meg, 524288.0 meg, 1048576.0 meg, 2097152.0 meg, 4194304.0 meg, 8388608.0 meg, 16777216.0 meg, 33554432.0 meg, 67108864.0 meg, 134217728.0 meg, 268435456.0 meg, 536870912.0 meg, 1073741824.0 meg, 2147483648.0 meg, 4294967296.0 meg, 8589934592.0 meg, 17179869184.0 meg, 34359738368.0 meg, 68719476736.0 meg, 137438953472.0 meg, 274877906944.0 meg, 549755813888.0 meg, 1099511627776.0 meg, 2199023255552.0 meg, 4398046511104.0 meg, 8796093022208.0 meg, 17592186044416.0 meg, 35184372088832.0 meg, 70368744177664.0 meg, 140737480355328.0 meg, 281474960710656.0 meg, 562949921421312.0 meg, 1125899842842624.0 meg, 2251799685685248.0 meg, 4503599371370496.0 meg, 9007198742740992.0 meg, 18014397485481984.0 meg, 36028794970963968.0 meg, 72057589941927936.0 meg, 144115179883855872.0 meg, 288230359767711744.0 meg, 576460719535423488.0 meg, 1152921439070846976.0 meg, 2305842878141693952.0 meg, 4611685756283387904.0 meg, 9223371512566775808.0 meg, 18446743025333559616.0 meg, 36893486050667119232.0 meg, 73786972101334238464.0 meg, 147573944202668476928.0 meg, 295147888405336953856.0 meg, 590295776810673907712.0 meg, 1180591553621347815424.0 meg, 2361183107242695630848.0 meg, 4722366214485391261696.0 meg, 9444732428970782523392.0 meg, 18889464857941565046784.0 meg, 37778929715883130093568.0 meg, 75557859431766260187136.0 meg, 151115718863532520374304.0 meg, 302231437727065040748608.0 meg, 604462875454130081497216.0 meg, 1208925750908260162994432.0 meg, 2417851501816520325988864.0 meg, 4835703003633040651977728.0 meg, 9671406007266081303955456.0 meg, 19342812014532162607910912.0 meg, 38685624029064325215821824.0 meg, 77371248058128650431643648.0 meg, 154742496117257309063287296.0 meg, 309484992234514618126574592.0 meg, 6189699844690292362531491136.0 meg, 12379399689380584724862822784.0 meg, 24758799378761169449725445568.0 meg, 49517598757522338899450891136.0 meg, 990351975150446777989017822784.0 meg, 198070395030089355597803565568.0 meg, 3961407900601787111956071311136.0 meg, 79228158012035743739121422222784.0 meg, 15845631603141547747824284445568.0 meg, 31691263206283094495648568891136.0 meg, 633825264125661899912971377822784.0 meg, 12676505282513237998253437555568.0 meg, 25353010565026475996506875111136.0 meg, 507060211300529519930137502222784.0 meg, 101412042260105903986027504445568.0 meg, 202824084520211807972055008891136.0 meg, 40564816904042361594411001777822784.0 meg, 81129633808084723188822003555568.0 meg, 162259277169449446377764007111136.0 meg, 32451855433889889275552800142222784.0 meg, 64903710867779778551110400284445568.0 meg, 129807421755559551110400284445568.0 meg, 2596148435111191008005688891136.0 meg, 51922968702223820161110400284445568.0 meg, 103845937404476440322220161110400284445568.0 meg, 20769187480895288064444440322220161110400284445568.0 meg, 415383749617905761288888806444440322220161110400284445568.0 meg, 8307674992358115357777776128888806444440322220161110400284445568.0 meg, 166153499471167141155555523577776128888806444440322220161110400284445568.0 meg, 3323069989423342823111111071411555552357776128888806444440322220161110400284445568.0 meg, 66461399788466856462222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 1329227975737327124444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 26584559514746542488888888888884444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 531691190294930849777777777777788888888888884444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 106338238058976179955555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 2126764761179523539111111111111555555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 425352952235904678222222222222233333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 850705904471809356444444444444466666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 170141180894361871888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 340282361783723737777777777777777777777778888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 680564723567447475555555555555555555555558888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 1361129447134494911111111111111111111111198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 2722258894269989822222222222222222222222198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 5444517788539979764444444444444444444444398888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 10889155770719959368888888888888888888888798888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 21778311543439918777777777777777777777778888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 43556622886879837555555555555555555555558888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 871132457737596751111111111111111111111198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 1742265115511935522222222222222222222222198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 34845302230238710555555555555555555555558888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 696906044604774211111111111111111111111198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 1393812089209548422222222222222222222222198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 278762417841908844444444444444444444444398888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 557524835683817688888888888888888888888798888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 11150497116736353777777777777777777777778888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 22300994233472707555555555555555555555558888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 446019884669454151111111111111111111111198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 892039769338908222222222222222222222222198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 178407953877791644444444444444444444444398888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 356815907755583288888888888888888888888798888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 71363181551166567777777777777777777777778888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 14272636311331331355555555555555555555558888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 2854527262266666666666666666666666666666198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 5709054524533333333333333333333333333333198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 1141810904806666666666666666666666666666398888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 22836218096133333333333333333333333333333198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 4567243619226666666666666666666666666666398888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 91344872384533333333333333333333333333333198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 1826897471686666666666666666666666666666398888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 36537949433733333333333333333333333333333198888888888888888888888888666666666666633333333333355555555555577777777777778888888888888444444444444222222231111107141155555235776128888806444440322220161110400284445568.0 meg, 73075898867466666666666666666666666666663988888888888888888888888886666666666666333333333333555555555555777777777777788888888888884444444444442222

COMPAQ

PC Companion

C120 2mb ram, 4mb rom, touch display... \$479
 C120+ 2mb ram, 4mb rom, modem... \$659
 C140 4mb ram, 4mb rom, touch display... \$589

Armada Notebooks

Armada 1120 P/100, 8/810MB, DSTN... \$1450
 Armada 1120T P/100, 8/810, Active... \$call
 Armada 4120 P/120, 8/1GB, Active... \$call
 Armada 4130T P/133, 8/1GB, Active... \$call

LTE Notebooks

LTE 5300 P/133 16/1.3GB, Active... \$3699
 LTE 5300 P/133 16/1.3GB, Active... \$4189
 LTE 5380 P/133 16/2GB, Active... \$call
 LTE 5400 P/150 16/2GB, Active... \$call

Deskpro 2000 Desktop

2000 P/100 8/1.2GB... \$1099
 2000 P/133 16/1.2GB... \$1599
 2000 P6/200 16/2.5GB+CD... \$2550
 2000 P6/200 16/2.5GB+CD (MT)... \$2758

Deskpro 6000 Desktop

6000 6/200 32/2GB, CDS... \$call
 6000 6/200 32/2GB, PDS... \$call

Professional Workstation 5000

Pentium Pro 200MHz
 5000 1P 32/2.1GB/CDS (Matrox)... \$3945
 5000 1P 64/4.1GB/CDS (Matrox)... \$call
 5000 1P 64/4.3GB/CDS (Matrox)... \$call
 5000 1P 64/4.3GB/CDS (GL Video)... \$call
 5000 1P 128/4.3GB/CDS (GL Video)... \$call

**1P (single processor) or 2P (dual processor).
 Integrated Ultra Wide SCSI controller,
 2 or 4GB wide SCSI Drives,
 Integrated 10/100 Network card.**

Compaq Servers

Prosignia 500 Pentium 150MHz
 Proliant 1500 Pentium 150/166MHz
 Proliant 2500H Pentium Pro 200MHz
 Proliant 2500N Pentium Pro 200MHz
 Proliant 2500R Pentium Pro 200MHz
 Proliant 5000 6/200 Pentium Pro 200MHz
 Proliant 5000 6/166 Pentium Pro 200MHz
 Proliant 5000R 6/166/200 Pentium Pro

****call us for Complete Compaq Network Solution.****

IBM

Thinkpad 560 Notebooks

TP 560 P/120 8MB/810MB... \$call
 TP 560 P/133 8MB/1.08GB... \$call
 TP 560 P/100 8/8MB 11.3 DS... \$call

STOCK

Thinkpad 365 Notebooks

25253E9 365X P/120 8MB/810MB T... \$2542
 26254E9 365XD P/120 8MB/810MB, CD, Active... \$2730
 26250EF 365XD P/120 8MB/1.08GB, CD, DSTN... \$2550
 26250EF 365XD P/120 8MB/1.08GB, CD, Active... \$2964
 26251E9 365XD P/133 8MB/1.35GB, CD, Active... \$3480
 26252E9 365X P/133 8MB/1.08GB... \$2542

Thinkpad 760 Notebooks

Thinkpad 760ED
 Pentium 133/150MHz processor
 16MB RAM 1.3/2GB disk
 28.8 fax modem duplex phone,
 CD ROM drive, 1.44 MB floppy drive

Special

****call for other Thinkpad 760 Models****

PC 330/340/350/365
PC 750 Series

IBM PC Servers 320/520/704/720
****call for pricing & availability****

<http://www.computerlane.com>

Visit our web site

TOSHIBA

Notebook Systems

| | | | |
|----------------|----------|------------------------|-----------|
| T110CS | P/100 | 8/810MB Dual Scan | ...\$call |
| T200CDS | P/100 | 8/810MB+CD, Dual Scan | ...\$call |
| T400CDS | P/120 | 16/1.3GB+CD, Dual Scan | ...\$call |
| T4300COT | P/120 | 16/1.3GB+CD, Active | ...\$call |
| Tetra 510CDS | P/133 | 16/1.3GB, CD, DSTN | ...\$call |
| Tetra 510COT | P/133 | 16/1.3GB, CD, Active | ...\$call |
| Protege 600COT | P/150MHz | 16/1.3GB, TFT | ...\$call |
| Tetra 720COT | P/133 | 16/1.3GB, Active, CD | ...\$call |
| Tetra 730COT | P/150 | 16/2GB, Active, CD | ...\$call |

****We also carry Toshiba Refurbished & Discounted Models In Stock, call us for prices****

Desktop Systems

Infinia Models

| | | | |
|------|-------|----------|-----------|
| 7200 | P/200 | 32/3.1GB | ...\$2089 |
| 7160 | P/166 | 16/2.0GB | ...\$1299 |
| 7130 | P/133 | 16/1.6GB | ...\$1598 |

- = 8x CD ROM Drive
- = 3D sound surround sound
- = 28.8 fax modem/digital answering system
- = Television/FM capture card (full screen)
- = Remote control/telephone/TV/FM
- = DVD ready
- = 15 or 17" SVGA Monitor with multimedia front mount surround sound speakers, front mounted microphone
- = Win 95, Ms Plus, Ms work, MS Works Quicken MsGolf, Ms Encarta +5 other software titles (games).

→All software comes with CD also****

Hewlett Packard Printers

| | |
|----------------|--------|
| DESKJET 1600C | \$1279 |
| DESKJET1600CM | \$1859 |
| DESKJET 340C | \$289 |
| DESKJET 400 | \$199 |
| DESKJET 680C | \$289 |
| DESKJET 820CXL | \$479 |
| LASERJET 4MV | \$2690 |
| LASERJET 4V | \$1840 |
| LASERJET 5 | \$1249 |
| LASERJET 5L-FS | \$459 |
| LASERJET 5M | \$1689 |
| LASERJET 5MP | \$call |
| LASERJET 5N | \$call |
| LASERJET 5SI | \$2665 |
| LASERJET 5SIMX | \$3750 |

HP Desktop & Minitower Systems

| | |
|-------------------|--|
| Vectra 520 & 525 | Pentium 133/166 180MHz & Pro 200MHz |
| Vectra VA Series | |
| Vectra XM4 Series | |
| Vectra XA Series | |
| Vectra XU Series | |

HP Servers

| | |
|--------------------|--|
| Netserver Lc | Pentium 133/166MHz Pentium Pro 200MHz |
| Netserver Lh & Lh2 | |
| Netserver Ls & Ls2 | |
| Netserver Lx, Lx2 | |
| Netserver LXe | |

****Call us for Price and Configuration****

Graphic Tablets & Art Pads

Summa Graphics

Summasketch III 12x12 2BTN STYL... \$239
 Summasketch III PRO 12x18 4BTN... \$460
 Summagrid IV 24x36 W/16 Button... \$1098
 Microgrid Ultra 24x36 16BTN... \$2099
 Microgrid Ultra 36x48 16BTN... \$2498
 Microgrid Ultra 44x60 16BTN... \$2898

WACOM

Aripad II 4X5 Ultrapen PC... \$144
 Aripad II 4x5 Dabber PC w/Ultra... \$166
 Artz II 12x12 w/Ultra Pen PC/MAC... \$425
 Artz II 12x18 w/Ultra Pen PC/MAC... \$640
 Artz II 18x25 w/Ultra Pen PC or MAC... \$1790

Adaptec SCSI Cards

Total connect AVA-1515 kit... \$81
 AHA-2940 host adapter kit... \$call
 PCI Master AHA-2940 kit... \$223
 Slim SCSI APA-1460... \$151

Recordable & Optical Hard Drives

Recordable

Pinnacle RCD 5040 (Internal)... \$824
 Pinnacle RCD 5040 (external)... \$729
 Creative Lab Buster CDR-4210... \$599

Optical Hard Drive

Pinnacle Vertex 2.6GB (internal)... \$1345
 Pinnacle Vertex 2.6GB (external)... \$729
 Panasonic 650 rewritable optical... \$499

NOVELL

Red OR White Box OR Upgrade Box

| | | |
|-----------------|-------------|--------|
| Netware 3.1/4.1 | 5/10 user | \$call |
| Netware 3.1/4.1 | 10/25 user | \$call |
| Netware 3.1/4.1 | 50/100 user | \$call |
| Netware 3.1/4.1 | 250 user | \$call |

Intranetware Upgrade Prices

| | |
|-------------------------------|-------------|
| 5/10 user Intranet upgrade | \$340/599 |
| 25/50 user Intranet upgrade | \$1015/1335 |
| 100/250 user Intranet upgrade | \$1875/3335 |

Intranetware Prices

| | |
|---------------------|-------------|
| 5/10 user Intranet | \$750/1402 |
| 10/25 user Intranet | \$2480/3340 |

Hard Drives Special

Quantum Ultra SCSI-3 2.1GB... \$402
 Seagate ST31621a 1.6GB IDE... \$223
 Seagate ST15230N 4.29GB SCSI-2... \$987
 Seagate ST41080N 9GB fast SCSI-2... \$1965
 Seagate ST32550N 2.14GB fast SCSI-2... \$734

NETWORK ADAPTERS & HUBS

3com pci combo... \$137
 3com stacker II series 12 port 10base-T... \$505
 3com stacker II series 24 port 10base-T... \$864
 3com 3c905-TX fast ethernet xi pci... \$137
 3com 3c905-TX 5-pack... \$804
 Intel Express TX switching hub... \$call
 Intel 100base-TX stackable hub... \$call

****We carry all kinds of hubs, routers, network cards, switches****
****Call for updated prices****

PCMCIA PRODUCTS

Xicom pc ce2 10bt credit card adapter... \$136
 Xicom pc ce2 10bc credit card adapter... \$171
 Xicom pc com-28bt modem+10-base-T... \$296
 Megahertz 28.8 credit card modem... \$232
 Megahertz Ethernet XJACK XJ108C... \$149
 Megahertz Ethernet XJACK XJ108T... \$166
 Megahertz Ethernet XJACK XJ108T/020... \$2150

****Call for updated prices****

MODEMS

Hayes Accura 336 (external)... \$139
 Hayes Accura 336 (internal)... \$120
 Hayes Accura 336 (external)... \$239
 Hayes Accura 336 (internal)... \$224
 US Robotics 33.6k (internal) **UPGRADE** \$148
 US Robotics 33.6k (external) **5600** \$167
 US Robotics 33.6k Win Modem... \$109

****also carry zoom, Motorola, Practical**
Call for updated prices**

JAZ & ZIP DRIVES

JAZ 1GB Ext. SCSI PC/MAC Ext... \$459
 JAZ MAC 1GB 5-Pak Cart... \$419
 JAZ MAC 1GB Single Cart... \$104
 JAZ PC 1GB 5-Pak Cart... \$419
 JAZ PC 1GB Single Cart... \$104
 ZIP PC 100MB Parallel Port... \$call
 ZIP PC 100MB Internal SCSI... \$call

MICROSOFT

Back Office Server v2.0

Back Office version upgrade CD v 2.0... \$685
 Back Office competitive upgrade CD v 2.0... \$1580
 Back Office v 2.0 full version... \$1938
 Back Office v 2.0 user client license pack... \$1185

Windows NT Server v4.0

NT Server 4.0 +5 client license... \$740
 NT Server 4.0 +10 client license... \$1030
 NT Server 4.0 upgrade +5 client... \$370
 NT Server 4.0 upgrade +10 client... \$490
 NT Server 4.0 comp upgrade +5 c/license... \$370
 NT Server 4.0 comp upgrade +10 c/license... \$499

Windows NT Workstation v4.0

NT Workstation v 4.0... \$280
 NT Workstation v 4.0 w/upgrade... \$130
 NT Workstation v 4.0 s/upgrade... \$230

Microsoft SQL Server v6.5

SQL Server +5 client license pack... \$1230
 SQL Server +10 client license pack... \$1760
 SQL Server +25 client license pack... \$3515

ACADEMIC DEALS

Save up to 70% on Microsoft Products
 At: Students/Teachers/ Education Institutes
 WIN NT 4.0 in stock
 MS Office Pro WIN 97

Computerlane Inc.

Outside California: 1-800-526-3482

Inside California: 818-884-8644 • Fax: 818-884-8253

E-mail: ssolim01@sprynet.com or comlane@instanet.com

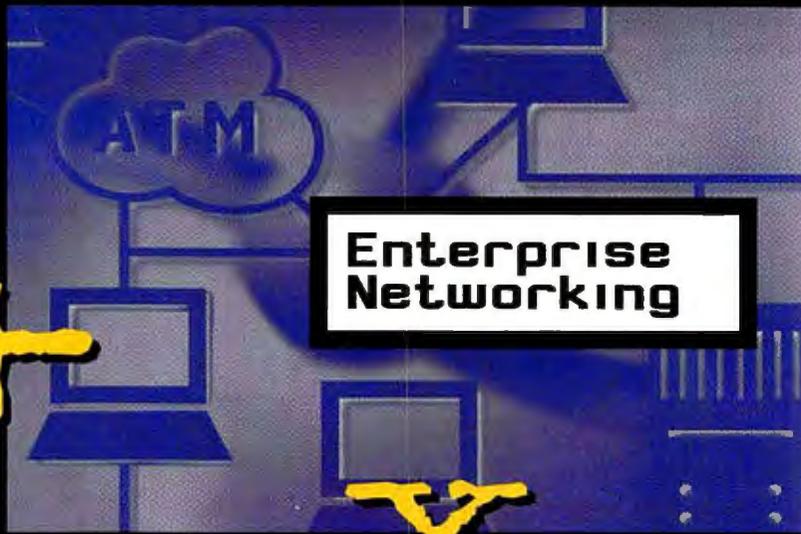
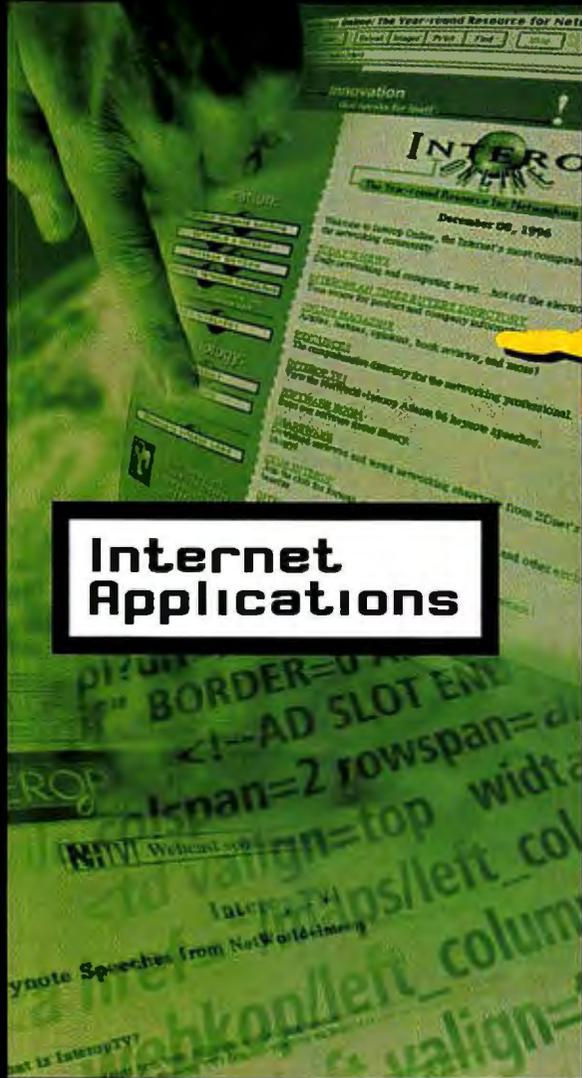
7500 Topanga Cyn Blvd., Canoga Park, CA 91303

Hours: Monday - Friday 9-6, Saturday 10-5

Authorized Service & Parts Center for

IBM, COMPAQ, TOSHIBA, HEWLETT PACKARD

****We carry all parts in stock****



**Enterprise
Networking**

**Internet
Applications**



**World-Class
Instruction**

Do the math.

Your responsibilities are adding up pretty quickly. Managing networks. Creating Internet applications. Driving equipment purchases. Implementing intranet strategies. No one knows more than NetWorldSM+Interop[®] just how challenging your job has become.

- + **The world's most trusted experts**
NetWorld+Interop is assembling the world's largest forum of networking, Internet and intranet experts to give you an educational experience unmatched anywhere on the planet.
- + **50 in-depth tutorials and workshops**
NetWorld+Interop is where enterprise computing meets the Internet head on. Our world-renowned instructors will give you the practical know-how you need to simplify your job and supercharge your future.
- + **3 Powerhouse Conferences/76 sessions**
Need to build killer Internet/intranet solutions? Taking your network infrastructure to the next level? Want the latest on broadband access technologies? No other single source can give you more practical know-how and sure-fire answers.
- + **600 top exhibitors & 1000s of products**
This is your chance to meet the industry's premier technology leaders and test drive their latest products, all under one roof and running live on the InteropNet[™].

Plan to be in Las Vegas. Because no matter how you add it up, your investment in NetWorld+Interop is sure to pay off—exponentially.

Conference Programs: May 5-9, 1997
Technology Exhibition: May 6-8, 1997
Las Vegas Convention Center

For program details visit
www.interop.com. Register online or call
800-944-4629 or 1-415-372-7090.

NETWORLD+INTEROP 97
Where the enterprise meets the Internet.

Circle 159 on Inquiry Card.

Windows NT • Solaris • Linux • Windows 95 • OS/2 • PC-DOS • SCO UNIX

QNX

Free BSD

Warp

Lynx OS

Coherent Unix

Run more than one OS on your PC!

SYSTEM
COMMANDER

System Commander makes it safe and easy to add as many OSES to your PC as you want!

Easy Automatic Installation

- Prepares your PC for new OSES in minutes
- Simply select the OS you want and *System Commander* does the rest
- To use another OS simply reboot and make another selection

Money-Saving Flexibility

- Minimize hardware expenses by putting up to 100 OSES on one PC
- Use any combination of hard drives

- Use any Intel compatible OS or combination of OSES, in English or any other language

System Commander is only \$99.95 and comes with an unconditional 60 day money back guarantee. Get Free overnight shipping when you mention this ad. *Order it now and have it on your desk tomorrow morning!

"System Commander is a blooming miracle"
 Jerry Pournelle- BYTE

Free overnight shipping* when you mention this ad.

800-648-8266
www.v-com.com

V Communications, Inc.
4320 Stevens Creek Blvd, #120-3BYT
San Jose, CA 95129
408.296.4224 fax 408.296.4441

* When ordered before noon PST. No Saturday delivery. Standard shipping outside US. CA res. add \$7.25 sales tax. Offer subject to change without notice. All logos and product names are trademarks of their respective companies. VISA/MC/Amex ©1996

Windows v3.x • DOS/V • Windows 95J • Warp • MS-DOS • Linux • Merlin

NetWare

Next Step

Windows 95

UnixWare

XENIX

Custom Ultra Wide SCSI Cables & Terminators

If you want Ultra SCSI Performance use our Teflon Cables & Active Terminators.

SCSIVue™ Active Terminator

From: \$59

Benefits:

- Improves SCSI Bus Performance
- Less Errors; More Reliable Data Transfer
- Diagnoses Problems • Analyzes Signal Quality

Features:

- Active Regulation • Supports 68 Pin, 50 Pin
- Status Indicators • Gold Contacts

Ultra SCSI 40MB/s Std. & Wide Compatible

Gold Diagnostic Cables

From: \$39

Benefits:

- No Loss Of Important Data
- Faster Performance
- Test Cable Integrity

Features:

- Diagnostic Indicators • Large Ferrite Filters
- Triple Shielding (Unique Cable Design)
- Double Gold 20u" Plated Connectors
- Extra Heavy 26 Gauge Wire, 50 & 68 Pin

FAST SCSI Cables 20MB/s! Over 60 Cable Styles In Stock

Teflon Custom Internal Cables

From: \$39

Benefits:

- Less Errors, Ultimate Performance
- Silver Wire Improves Signal Quality

Features:

- Perfect 90 Ohm Impedance Match
- Triple Pronged Connector With Gold contacts

Custom Internal Cables in 1 DAY!

Active Digital Switch

Benefits:

- Share SCSI Devices Between 2 Computers
- Attach up to 14 Devices to 1 Computer

Features:

- 2-1 Active Digital Switch/Repeater
- Regenerates SCSI Signal for Long Runs

Our knowledgeable SCSI Technicians will solve all your SCSI problems...guaranteed!

Gold Diagnostic Adapters

From: \$39

Styles:

- 68 Pin Drive to 50 Pin IDC (runs wide drive as narrow)
- 68 Pin External Adapter to 50 Pin (converts Host Adapter)
- Gender Changers both 50 pin and 68 pin (all combinations)
- Adapters with partial termination built in for 68 to 50 converters

Teflon 90 Ohm External Cables

From: \$159

Benefits:

- Ultra SCSI 40 MB/s operation (Granite Exclusive!!!)
- Fixes Ultra SCSI External Cable Problems

Features:

- Perfect 90 Ohm Impedance Match
- Triple Pronged Connector With Gold contacts

Active Digital Ultra SCSI Echo / Repeater

Benefits:

- Doubles the Ultra SCSI Cable Length (up to 18')
- Fixes Ultra SCSI External Cable Problems
- Models Available for all SCSI types (Int. & Ext.)

Features:

- Active Termination and Signal Purification
- Ultra Fast Performance for Added Capabilities
- Diagnostic Capabilities • 30u" Gold Contacts

Gold External Ultra SCSI Cases

Benefits:

- Ultra SCSI Custom Teflon Cable Installed
- Custom Enclosures in 1 Day for Raid & Arrays

From: \$29

Granite D=|G|=T=A=L

Catalog Online @ www.scsiopro.com
The SCSI Solution Company

3101 Whipple Rd. • Union City, Ca. 94587 • Ph: 510-471-6442 • Fax 510-471-6267

KNOW

WHAT'S CURRENT IN GLOBAL IT. DAILY.

UNDERSTAND

ITS IMPLICATIONS WITH OUR EXPERT ANALYSIS.

ACT

BEFORE THE OTHERS DO.



Introducing DATAPRO DAILY.
It's new! It's up to the
minute! It's the only *daily*
IT advisory service available
today covering major

global events in the IT industry! Concise and precise
in its information, DATAPRO DAILY is the indispen-
sable resource that keeps senior management
up-to-speed.

Get essential daily updates *plus* expert
analysis from our global staff of over 150 analysts
via fax or e-mail. The choice is yours. Get the
inside scoop on PCs & Workstations, UNIX, Internet,
Telecommunications, Healthcare, Finance, and other
segments of the IT market.



Know what the experts advise in just 20 minutes
of reading. Understand quickly the implications of key
industry events. And benefit from worldwide access to
our experts via e-mail. Anytime.

Subscribe now, and discover why IT professionals
worldwide have already subscribed to Datapro's
objective information services for the last 28 years.
It's the smart business move that gives you the
edge to act before the others do.

DATAPRO DAILY. Essential IT business reading for
today. Everyday. Enterprise-wide subscription with
user-based pricing is available.

**Datapro Information
Services Group**

A Division of The McGraw-Hill Companies



CALL +1 800 DATAPRO / +1 609 764 0100 NOW FOR A FREE 10-DAY TRIAL OFFER

or visit our homepage <http://www.datapro.com> for more information

Your Specialty PCMCIA Headquarters



If your needs are portable, Quatech has the solution. Our complete line of communication and data acquisition PCMCIA cards include:

- 1, 2, or 4 Port Serial RS-232/422/485 PCMCIA Cards
- Parallel Port/EPP PCMCIA Cards
- Multi-Protocol PCMCIA Adapter Cards
- Digital I/O PCMCIA Cards
- Analog Input and/or Output PCMCIA Cards
- IEEE 488.2 PCMCIA Interface Cards

For complete specifications on the above products, call one of Quatech's expert sales engineers today at 1-800-553-1170 or email sales@quatech.com. Ask for a free copy of Quatech's new 1997 Product Catalog.

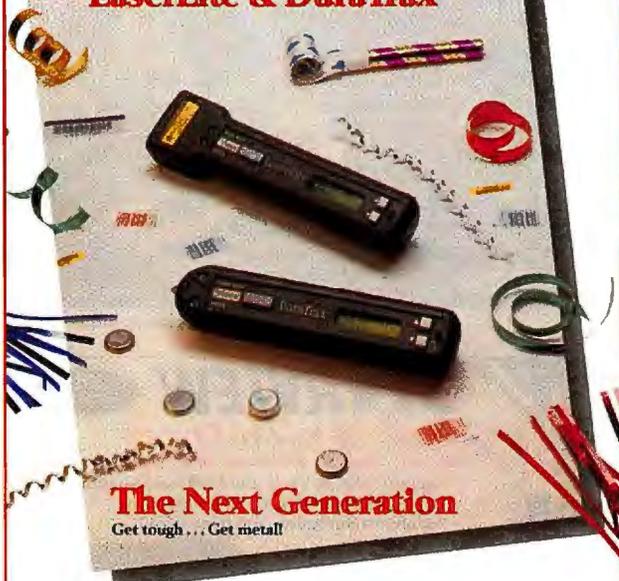


.....Application to Solution

Check us out on the web: <http://www.quatech.com>

Circle 80 on Inquiry Card (RESELLERS: 81).

Celebrating... LaserLite™ & DuraTrax™



The Next Generation
Get tough... Get metal!

Join the party as we celebrate two hot new products!
LaserLite—the smallest portable laser bar code reader on the market!
And DuraTrax—the first portable reader to fully integrate Touch Memory* and bar code technology.
Call for your free information kit!



1105 N.E. Circle Blvd., Corvallis, OR 97330
541-758-0521 • Fax 541-752-5285 • <http://www.videx.com>

GC0731

Circle 84 on Inquiry Card.

Buy American

VOLUME PRICING AVAILABLE



LabelWorks®
for Windows is a full-featured label design software program by American Microsystems. Scalable fonts, text rotation, colors and a full range of bar code capabilities.

\$295

Highest First Read Rates!



Decoders
Direct from American Microsystems! Simple installation, auto-discriminates, fast and very accurate. Accepts wand, slot, mag stripe, ccd and laser input.

\$219 and up



CCDs and Lasers
All undergo extensive testing to ensure a trouble free purchase. Extremely fast and accurate scan rates. Available in decoded or undecoded models.

\$249 and up

American Microsystems has been manufacturing the highest quality bar code equipment for over 13 years. The use of superior components, precise production and design processes, and very thorough quality control procedures separates our products from the competition. We back these products with a full 30-day money-back guarantee. Best of all, we cover your purchase with lifetime toll-free technical support, staffed by knowledgeable and friendly technicians, to answer your most difficult questions. Plus, all orders placed before 3:00 pm CST are shipped the same day! Call today to receive a free catalog!

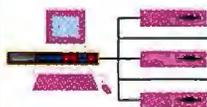
AMERICAN
MICROSYSTEMS, LTD

800 648 4452 x 300
fax 817 685 6232 • www.amltd.com

Circle 82 on Inquiry Card (RESELLERS: 83).

TAKE CONTROL of 2 to 64 SERVERS FROM ONE KEYBOARD, MONITOR AND MOUSE

- Any mix of PCs; Mac, and Sun
- Keyboard/mouse emulation
- AUTOSCAN
- Front panel & Hot key operation
- Remote access to 150'
- Desktop or rack mount
- Over 50,000 in operation



Come See Us at Networks Expo in Boston, MA Feb 18-20, Booth #2009

MasterConsole®
Rock solid, reliable control



CALL TODAY! 800-RCI-8090 X 71

DISTRIBUTORS LOCATED WORLDWIDE

RCI Europe (31) 10 2844040 fax (31) 10 2844049
RCI Taiwan (886) 2-218-1117 fax (886)-2-218-1221

Raritan Computer, Inc. 908.874.4072 fax 908.874.5274
10-1 Ilene Court, Belle Mead, NJ 08502 ■ sales@raritan.com ■ <http://www.raritan.com>

30 DAY MONEY-BACK GUARANTEE FULL 1-YEAR WARRANTY

Circle 86 on Inquiry Card (RESELLERS: 87).

Communications • Computer Telephony • Data Acquisition

RS-232/RS-422/RS-485/Current Loop Serial Interface – Yes, Single Card Does It All!

- Uses standard RS-232 commands – no special drivers needed
- Automatic data flow control
- 16C550 UART with 16-byte FIFO buffer
- Transmission speeds up to 115K bps
- Complete RS-232 modem control signals
- Supports 2-wire or 4-wire operation for RS-422/485
- Both DB-9 and DB-25 connectors included
- PC-ComLIB software included, but not necessary
- Multi-port cards also available

\$110.00

Part # PCL-740

ADVANTECH

750 East Arques Ave., Sunnyvale, CA 94086
Tel. 408-245-8678 • Fax. 408-245-8268
Home page: <http://www.advantek.com> • e-mail: info@advantek.com

Circle 85 on Inquiry Card.

Data Acquisition • Desktops

INTELLIGENT DATA ACQUISITION



from
MICROSTAR LABORATORIES
the onboard intelligence company

DAP 3200a™ with onboard intelligence

- High Speed I/O
- External Expansion
- Real-Time Processing
- Network Access
- DSP Commands
- Control Loop < 1 ms
- 19-inch Industrial Racks
- Standard S/W GUIs

206-453-2345 — 206-453-3199 fax
info@mstarlabs.com — www.mstarlabs.com

STARVIEW PS/2 Model SV421

Control up to 216 Servers
with just 1 Monitor, Keyboard, and Mouse

- Supports SVGA, VGA, and Multisync Monitors
- Keyboard or pushbutton CPU selection
- Auto-boots Keyboards and mice (SV421)
- Cascadable

| Model | Control | Monitors | Capacity | Price |
|-------|---------|----------|----------|-------|
| SV421 | AT | 3 | 216 | \$349 |
| SV421 | PS/2 | 3 | 64 | \$349 |
| SV192 | AT | 3 | 8 | \$159 |

Listed Price Applies to CSAUL model

USA/Canada: 800-265-1844 (ext. 231)
Fax: (519) 455-9425 / Internet E-Mail: mail@startechcomp.com
<http://www.startechcomp.com>

StarTech COMPUTER PRODUCTS
USA • Canada • UK • France
Netherlands • Hong Kong

European/International Distribution
use Fax or Internet
or Call: (519) 455-9675 (ext. 231)
Visa/Mastercard/American Express

Circle 88 on Inquiry Card.



DAQ Designer 97

DAQ Designer 97 is a free system configuration tool for Windows that takes you through your data acquisition application step-by-step, asking you questions, and recommending all the right equipment, including: plug-in DAQ boards, signal conditioning, cabling, and software. New products in DAQ Designer 97 include PCI DAQ boards, more PCMCIA cards, remote data acquisition, image acquisition, and VXI DAQ modules.

National Instruments

Phone: (512) 794-0100 Fax: (512) 794-8411
(800) 433-3488 (U.S. and Canada)

E-mail: info@natinst.com WWW: <http://www.natinst.com>

Circle 110 on Inquiry Card.

GET MAD!

GET YOUR MESSAGES!

TTI's New 4-PLAY
Voice Processing Card &
Voice Window Application Software

PEACE OF MIND FOR UNDER A THOUSAND DOLLARS

1-800-685-4884

MC/VISA/AMEX
Developers/OEM Packages Available
Specialist in International Sales and Support

TTI
Talking Technology, Inc. 1125 Atlantic Ave. Alameda, CA 94501 USA
Phone: 510 522-3800 Fax: 510 522-5556 Email: sales@ttnet.com Web: <http://www.ttnet.com>

Circle 112 on Inquiry Card.

Portable Data Acquisition



- ▲ For notebook PCs
- ▲ 12- or 16-bit, 100 kHz or 1 MHz sampling
- ▲ Up to 256-channel expansion
- ▲ Measure thermocouple, RTD, strain-gage, accelerometer, high-voltage, high-isolation, & other signal types
- ▲ DOS™, Windows™, Window® 95, DaqView™, DASyLab™, LABTECH NOTEBOOK™, Snap-Master™, & LabVIEW® drivers available

216-439-4091 ▲ Fax: 216-439-4093 ▲ <http://www.iotech.com>



The following are trademarks of their respective owners: DASHLAB - DASHTECH Company, INC. & Windows - Microsoft Corp., LABTECH NOTEBOOK - LABTECH LABORATORY, National Instruments PCMCIA - Personal Computer Memory Card International Association, Snap-Master - HPD Data Corp.

Circle 109 on Inquiry Card.

Industrial PC Chassis with Industrial AG / DG Power Supply

- ISA/PCI 3-20 Slots
- 85V-265VAC, -48VDC, +24VDC, +12VDC Inputs
- 200W-350W Power Supply
- 19" Rack-Mount / Wall-Mount



17 3-20-Slots Chassis Available !!

ACI Systems

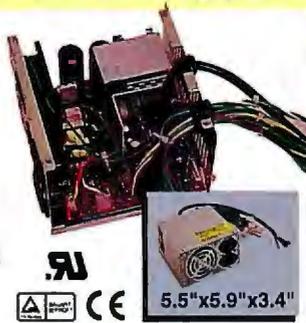
Western Region: 1-800-983-1177
Eastern Region: 1-800-886-2243



Circle 89 on Inquiry Card (RESELLERS: 90).

Industrial PC Power Supply

- 85-265VAC, -48VDC, +24VDC, +12VDC Input
- 70W-350W output
- 60KHz PWM control IC
- 0-55°C operating
- MTBF > 20 years



ICP ACQUIRE INC.
 CALL: 1-888-618-6188
 FAX: 415-428-1172



5.5" x 5.9" x 3.4"

Circle 91 on Inquiry Card (RESELLERS: 92).

Rackmount Computer Systems

60 Models and Styles with New Sizes Added Every Month

AC, DC, Hot Swap, Power Supply

4-20 Slots ISA, PCI, B/P



Full Line CPU Cards

Custom Colors and Logos

Custom Systems Our Specialty

Call Us for Our Everyday Low Prices



Made in USA

85 Marcus Dr., Melville, NY 11747 • 516.420.8111 • Fax: 516.420.8007 • www.infoview.com

Circle 93 on Inquiry Card (RESELLERS: 94).

Worlds Smallest with Power Supply Inside Win 95 Plug n' Play

Portable Multi I/O Drives

1 Gig \$499

Up to 4 Gigs

JAZ in 40% the size

JAZ

1 Gig JAZ • 640MB Optical

Fits in suit coat pocket.

4x to 8x multi I/O CD-ROM/CDR
 2.8 to 4.6 Gig multi I/O Optical
 4-16 Gig DAT multi I/O

Internal Power Supply

Internal UPS Battery Option! with All drives up to 4 Gig

SCSI Connection or \$100 PC Card (PCMCIA)

To Computer Parallel Port Now 30% Faster

or

To Printer To Computer Parallel Port Now 30% Faster

or

JAZ w/ Battery Optical w/ Battery 4 Gig w/ Battery

\$100 PC Card (PCMCIA)

9 Gig Hard Drive

ph:(408) 983-1127
<http://www.libertyinc.com>
 FAX (408) 243-2885 Leave Email address

Circle 95 on Inquiry Card.

Turnkey Solutions for Industrial Computers

200MHz Pentium® Processor PCI/ISA SBC ATX Mech 64 PCI SVGA, Pipe-line Burst Cache, SCSI II Fast Wide

- Fault Tolerant System/RAID Solution
- Full Line of Rack Mount Products
- Partnership for the Future
- Hyperspeed Reseller Program
- OEM/Customized Design Projects
- Government/Corporate Discounts

Dragon

Intel® TriMedia II Chipset

ATX Support

MADE IN USA

PROVIDE A/R218

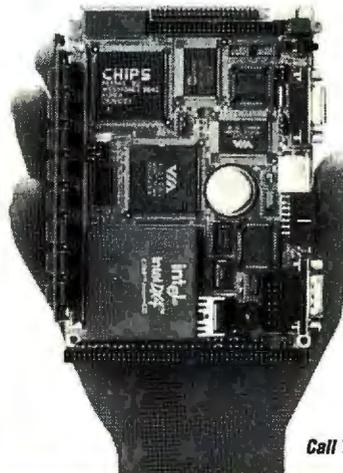
APPRO "Industrial Technology of Tomorrow" International, Inc.

2032 Bering Drive, San Jose, CA 95131
 Tel (408) 452-9200 • Fax (408) 452-9210

Catalog On Line! <http://www.appro.com>
 E-Mail: appro@appro.com
800-927-5464

Circle 118 on Inquiry Card (RESELLERS: 119).

Embedded PC Fits your applications and budget!



Biscuit PC
 386/486 Single Board Computer with SVGA/LCD and more ...

- Ultra small size (145mm x 102mm)
- Supports all 486DX and 5x86 CPUs
- Local-bus SVGA/LCD Interface
- Multi-port RS-232 and Ethernet communication
- Supports Solid State Disks
- PC/104 expansion

Call Today for a Free Catalogue !

U.S.A.

Tel: (408)522-4696 Fax: (408)245-8268
 E-mail: info@advantech-usa.com
 International
 Tel: 886-2-2184567 Fax: 886-2-2183875
<http://www.advantech.com.tw>
 E-mail: EBC@acl.advantech.com.tw

Industrial Automation with PCs
ADVANTECH.

Circle 113 on Inquiry Card.

Industrial PC Solutions



Rackmount PCs

Industrial PC Chassis

Industrial Workstations

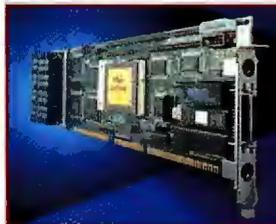
Panel Display PCs

Pentium/486/386 CPU Cards

RS-232/422/485 Interface

Analog and digital I/Os

Data Acquisition



Call 800-800-6889 to receive a **FREE** 100-page Solution Guide for your OEM or system integration needs.

ADVANTECH.

750 E. Arques Ave.
 Sunnyvale, CA 94086
 408-245-6678, Fax 408-245-8268

Circle 114 on Inquiry Card.

Industrial Computers

Single Board Computers



A large variety of SBCs in stock for fast delivery

- 486 AND PENTIUM CPUs
- UP TO 200MHZ SPEEDS
- PCI SCSI INTERFACE
- E-IDE INTERFACE
- SVGA VIDEO OUTPUT
- DUAL SERIAL PORTS
- ISA & PCI BACKPLANES

CALL TOLL FREE
1-888-RECORTEC

Tel: 1-408-734-1290
Fax: 1-408-734-2140
e-mail: info@recortec.com
http://www.recortec.com

RECORTEC

1290 Lawrence Station Road
Sunnyvale, CA 94089

Circle 116 on Inquiry Card.

Rack Mount Computers



Request our free Product Catalog

- COMPUTERS
- ENCLOSURES
- KEYBOARDS
- MONITORS
- PRINTERS
- CUSTOM DESIGNS

CALL TOLL FREE
1-888-RECORTEC

Tel: 1-408-734-1290
Fax: 1-408-734-2140
e-mail: info@recortec.com
http://www.recortec.com

RECORTEC

1290 Lawrence Station Road
Sunnyvale, CA 94089

Circle 117 on Inquiry Card.

Industrial Computers • Laptops & Notebooks



Call for Free Resource Guide

Technoland...

Makes Industrial PCs Affordable

- Single-board Computer from Dual Pentium® Pro to 486
- Fault-tolerant Systems
- PS/2 Redundant Power Supply
- PCI/ISA Backplane Series
- Full Line of Rack-Mount PCs
- Flat Panel PCs
- Industrial Workstation & Chassis

CELEBRATING
10TH
ANNIVERSARY
SERVING
BUSINESS
SINCE
1986

Technoland Inc

1050 Stewart Dr., Sunnyvale, CA 94086
1-800-292-4500
Tel. 408-992-0888 • Fax. 408-992-0808
e-mail: info@technoland.com
Homepage: www.technoland.com

Pentium is a registered trademark of Intel Corp.



Circle 121 on Inquiry Card (RESELLERS: 122)

SILICONRAX Leading you into the future of Industrial Rackmount Systems...

- Completely Configured Systems
- Rackmount System Enclosures
- PCI/ISA/4/12 Industrial Workstations
- Monitors & Monitor Enclosures
- Keyboards & Keyboard Enclosures
- Single Board Computers
- Flat Panel Video Resolutions (up to 1024x768)

486 to Pentium Pro's ISA/ VESA/ PCI

Hot Swap Redundant PS Avail. in 8, 14 or 20 slots

BEST VALUE

SRPC-210 19" Rackmount Chassis

For more information
800-700-8560
http://www.siliconrax.com
E-mail: info@siliconrax.com
Leasing option available
Tel. 408-726-1090 Fax 408-245-2570

Circle 120 on Inquiry Card.

U.S.A. Made Rackmount Solutions from THE

Over 40 models, sized from 1U through 6U, 17" to 24" deep, plus rackmount switches, monitors up to 20", & keyboards with or without trackballs.

QTY. PRICING FROM \$138.

- 5 to 20 slot segmented or unsegmented passive backplanes w/ or w/o PCI slots.
- Complete line of 486 & Pentium slot boards & motherboards up to 200 MHz, including Intel's full line.

A.C. OR 48V
HOT SWAPS
UP TO 800W

Customized Colors Available

Tri-MAP International, Inc.
4569-A Las Positas Road, Livermore, CA 94550

VOC: 510 447-2030 • FAX: 510 447-4559 • www.rackco.com

VISA & M/C accepted

Circle 115 on Inquiry Card.

6200 *mint*
THE 200 MHz MULTIMEDIA CYBERSTORM.

Windows 95, Windows NT, or DOS and Windows preloaded and configured.

Huge, Brilliant 12.1" TFT Active Matrix Screen (Optional 12.1" Dual-Scan screen available).

1-year parts & labor warranty (Extended warranties also available).

Sturdy, reliable feet angle the notebook forward for typing.

Soundblaster Pro® Compatible 16-bit Wavetable Sound Card

8x IDE CD-ROM Drive

1.3GB removable EIDE Hard Drive

Maintenance-free Glidepoint device

16MB RAM (optional, up to 32MB or more!)

Removeable floppy (accommodates 2nd battery)

Three type II PCMCIA slots, serial, parallel, MIDI, PS/2, and infrared ports.

Micro & stereo speakers built-in.

New standard battery pack! Can be replaced with Duracell® DR-36 NiMH or Lithium Ion type.

Micro International Inc. 10850 Seaboard Loop, Houston, TX 77099
Top quality PC's with excellent service and support since 1984!
Houston: (281) 495-9096, Fax (281) 495-7791.
Hours: 8:30-6 Monday-Friday.

1-800-967-5667
Internet: http://www.pcmint.com

Original Manufacturer

All steel construction Server & RAID Chassis

SUPPORT - Qual, Dual, Pentium Pro & ATX M/B

- AMI Goliath M/B
- Digital Equipment Alpha M/B
- Intel ATX M/B
- Super Micro P6 NDH M/B







NS-1400 MS-1620 DUAL M/B

- Front access with 14 x 5 1/4" exposed drive bays (NS-1400)
- Front access with 16 x 5 1/4" exposed drive bays (MS-1620)
- Heavy duty power supply options 400w-600w
- Hot-Swap Redundant 2 x 300w, 2 x 400w, 3 x 300w

Also available other Server & RAID Chassis

REMOVABLE HOT DRIVE MODULES

- WIDE SCSI, SCSI or IDE Available, Patent protected
- Perfect for RAID & removable storage application



AEH AEH CORP.
254 S. 5th Ave., La Puente, CA 91746
Tel: (818) 369-2608 • Fax: (818) 961-0468

©1997 AEH Corporation. All rights reserved. All other products or services mentioned herein are brands and trademarks of their respective companies.

Circle 107 on Inquiry Card (RESELLERS: 108).

Direct Prices to the Public

We will Beat any Advertised Price

All Memory Is Brand New & Comes With A Lifetime Warranty

| Memory 72 pin | Hard Drives | Video Cards |
|---------------|-------------|----------------|
| EDO | 850MB \$119 | Matrox \$155 |
| 1x32-60 \$15 | 1.2GB \$159 | Mystique \$139 |
| 2x32-60 \$29 | 2.0GB \$222 | Dia3d2MB \$87 |
| 4x32-60 \$64 | 2.5GB \$248 | |
| 8x32-60 \$129 | 3.2GB \$259 | |

Modems
33.6 int fax/data \$67
33.7 int. voice/fax \$73

CD-ROMS
4x int. \$54
8x int. \$92
10x int. \$102
12x int. \$105
16x int. \$169

CPU's Intel Only!!!

| CPU's | Mother Boards |
|-----------------|--|
| P-100Mhz \$109 | 586-75-200 Mhz \$89 |
| P-120Mhz \$129 | Intel VX 430 Chipset, 256kpb cache, 2s2p on brd IDE/IO |
| P-133Mhz \$189 | |
| P-150Mhz \$249 | |
| P-166Mhz \$329 | Sound Cards |
| P-200Mhz \$449 | VIBRA 16 Pnp \$48 |
| P-Pro 180 \$419 | SB 32 Pnp \$99 |
| P-Pro 200 \$699 | AWE 64 Pnp \$199 |

Over 1000 items in stock, check our cool website
www.memory-online.com

800-801-0087

714-488-0477 Fax 714-488-0495

MEMORY ON-LINE

Office Hours M-F 7-5 PST • Sat 8-12 PST

Prices and availability subject to change without notice

Circle 96 on Inquiry Card.

Seismic Proven

9-Track

Automated Backup Data Interchange Storage Management

4mm 8mm

Tape Libraries

NEW 3490E

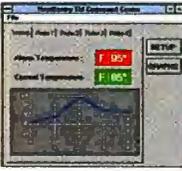


QUALSTAR 800-468-0680 FAX: (818) 592-0116
www.qualstar.com TEL: (818) 592-0061

Circle 106 on Inquiry Card.

HeatSentry™

The only way to make sure your super-powered PC is properly cooled!



- Make sure your system and CPU are operating at proper temperature.
- Know the exact temperature of your system and CPU at all times.
- Prevent heat-related system crashes.
- Protect your data.
- Prolong your PC's life.
- Be notified automatically of overheat conditions.
- Windows 3.1/95/NT, Novell versions available.

1-888-848-4321
<http://www.camusa.com>

CAMELEON TECHNOLOGY, INC.
816 Charcot Ave., San Jose, CA 95131 Tel: 1-408-321-9880 Fax: 1-408-321-9885

Circle 128 on Inquiry Card (RESELLERS: 129).

American Made Chassis



- Complete line of models & sizes in stock • Computer Chassis
- ATX-style chassis • NEW! SUN SPARC-Compatible Chassis
- Designed for FCC certification • 19" Rack Cabinets
- CD-ROM Enclosures • RAID Enclosures • Power Supplies
- Hot Swappable Power Supplies • Removable Disk Drive Modules
- Competitive Prices • Custom Colors & Designs Available

Call NOW for information and catalog

<http://www.calpc.com>
calpc@pnet.net

1-800-394-4122

VISA & MasterCard accepted - Same day shipment!
408-638-9460 - 205 Apollo Way - Hollister, CA 95023

CALIFORNIA PC PRODUCTS

Circle 97 on Inquiry Card (RESELLERS: 98).

Misc. Hardware • Multimedia/CD-ROM

Sliger

is a vertically integrated design and manufacturing company specializing in computer enclosures, disk subsystem enclosures and fully integrated systems.

Engineering • Design • Fabrication

Industrial PC Enclosures
Tower PC Enclosures
Tower Drive Enclosures
Rack Systems
Rackmount Accessories
CPU Cards and Backplanes
Rackmount Drive and PC Enclosures
Industrial PS2 Power Supplies
Redundant N+1 Load Sharing Power Supplies

Now Supporting
ATX

Phone: 1-702-356-5595 **Fax:** 1-702-356-6361 **Email:** info@sliger.com
Internet: http://www.sliger.com **Postal:** 1385 Greg St. Suite 101 Sparks, NV 89431

Circle 99 on Inquiry Card (RESELLERS: 100).

Programmable Hardware

VDOS™ Kit \$199

Software+Hardware Development Kit includes:
 DOS+BIOS, C library, samples, manual, cable, and one of the controllers. Program on PC, Download EXE file, Run standalone in final product. **No hidden costs.**

Easy to program in Borland/Microsoft C/C++. Use TERN's 20+ controllers with ADC, DAC, solenoid drivers, relay, PC-104, PCMCIA, LCD, DSP motion control, 10 UARTs, 100 I/Os. Customer boards design. *Save time and money.*

C-Engine™

- 3.6 x 2.3", 24 I/O, 3 UARTs, 3 timers, 2 counters
- Up to 512K SRAM, 512K EEPROM, Watchdog
- 11 12-bit ADC, 3 mA standby, Battery, RTC

\$49 OEM

TERN INC.

216 F Street, Ste. 104, Davis, CA 95616, USA
 Tel: 916-758-0180 • Fax: 916-758-0181
 Internet email: sales@tern.com tern@netcom.com
 http://ftp.netcom.com/pub/te/tern http://www.tern.com

Circle 105 on Inquiry Card.

65 GIGABYTES OF CD STORAGE STARTING UNDER \$5,500.00

Introducing
 Elms™ DVL™ CD-Library and Panorama™ CD-Management Software.

-STANDARD FEATURES.....
- Removable, Bar-Coded Magazines hold 20 CDs each.
 - Manage 100 CDs on-line – 65 gigabytes in 5 magazines.
 - Record 100 CDs automatically.
 - Configure up to 4 drives.
 - Windows® 95™ & NT™ Software.
 - Field upgradable drives.



INTRODUCTORY SPECIAL
 PURCHASE AN ELMS™ DVL™ BY 3/15/97 AND GET AN UPGRADE TO CD-R FREE.
 (Includes hardware & software)
\$2,000 VALUE

CALL NOW!
(888)356-7385



visit us at www.elms.com

Elms™

Elms Systems Corporation

2 Holland • Irvine, CA 92618
 (714) 461-3200
 (714) 461-0671 Fax

Trademarks remain the property of their respective owners. ©1996, Elms Systems Corporation. All rights reserved. Prices and specifications subject to change without notice.

Circle 102 on Inquiry Card (RESELLERS: 103).

C-Programmable Controllers



The Miniature Controller Specialist since 1983

Z-World provides a complete software and hardware solution for embedded systems and control applications. Our low cost miniature controllers provide a variety of digital I/O, ADC, DAC, and RS232/RS485 communications. For only \$195, our Dynamic C™ integrated C development system allows you to create real-time multi-tasking programs up to 512K (approx. 20,000 lines of C code). **Controller pricing from \$79. Quantity discounts start at 5 units.**



1724 Picasso Ave.
 Davis, CA 95616
 916.757.3737
 916.753.5141 FAX

For quick information, call our AutoFAX 916.753.0618 from your FAX. Request catalog #18. Or visit our web site at <http://www.zworld.com>.

Circle 104 on Inquiry Card.

Design, Print and Apply CD Labels for \$79.95



NEATO

CD LABELER KIT

- 1 Create your own artwork On Your Computer with NEATO Templates.
- 2 Print on Any Laser or InkJet using NEATO pressure sensitive labels.
- 3 Using the NEATO Label Device, apply labels... PERFECTLY EVERY TIME!

Kit Includes:
 • The Amazing NEATO CD Label Applicator
 • Set of Assorted Labels and Inserts
 • CD Design Software (Mac/PC)
 • Disc and Jewel Case Templates for Popular Graphics Programs (Mac/PC)

NEATO™ 250 Dodge Ave • East Haven, CT 06512
 800-984-9800 • 203-456-5170 • Fax 203-456-5178
 Europe +44 (0)990 561571 • Fax +44 (0)181 932 0480

See us at: <http://www.neato.com>

Circle 101 on Inquiry Card.

A Message to Our Subscribers

From time to time we make the BYTE subscriber list available to other companies whose products or services would be of interest to our readers. We take great care to screen these companies, choosing only those who are reputable. Furthermore, subscriber names are made available for direct mail purposes only; telemarketing calls are strictly prohibited.

Many BYTE subscribers appreciate this carefully managed program, and look forward to receiving information of interest to them via the mail. While we believe this information is of benefit to our subscribers, we firmly respect the wishes of any subscriber who does not want to receive promotional literature. Should you wish to restrict the use of your name, please send your request (including your magazine mailing label, name, address, and subscription account number) to:

BYTE

BYTE Magazine Subscriber Services
 PO Box 555, Hightstown
 NJ 08520

A Division of The McGraw-Hill Companies

Because It's
SAFER
Than Software
Alone.

Developer's
Kit Info
613-731-6788
x138
www.chrysalis-its.com



The Luna™ token from Chrysalis is a PCMCIA-2 card that delivers encryption, decryption, and secure digital signature functions. Independently certified to FIPS 140-1 Level II, Luna is compatible with Microsoft's Cryptographic API, Intel's CDSA API, and Nortel's Entrust. Supports DES, Triple DES, MD2, MDS, RC2, RC4, SHA-1, and RSA PKCS#11. Secure codes are never loaded onto the user's computer, so only the card holder has access. The Luna Developer's Kit includes documentation, tech support, and the tools to build your next-generation secure network applications.



Luna is a trademark of Chrysalis-ITS. All other product and company names are trademarks of their respective holders.

Circle 111 on Inquiry Card.

IDT PROUDLY UNVEILS ITS NEW
enhanced INTERNET SERVICE

InternetPlus™



for only **\$19.95**

IDT's InternetPlus is for people who are ready to use the Net for all it's worth without having to stop, slow down and get frisked by some online service. If you're ready for InternetPlus call us any time of the day or night.

(800) 689-9438



ENJOY A FREE MONTH OF UNLIMITED LONG DISTANCE AND INTERNATIONAL PHONE CALLS!

Get combined InternetPlus and IDT's deep-discount long distance phone service. You'll save a bundle compared to AT&T, MCI or Sprint. PLUS you'll get a rebate check for a full month of calls. (There's no limit). For complete details speak to an IDT customer service associate.

©1996 IDT CORP. IDT IS A TRADEMARK OF IDT CORP. ALL OTHER TRADEMARKS ARE THE PROPERTY OF THEIR RESPECTIVE OWNERS.

FREE ENGINEERING SOFTWARE CATALOG



Engineering Software Direct is your #1 source for engineering software! The more than 1,000 products listed in this catalog were developed by companies and practicing engineers and represent a vast resource of tools that can help you get your job done better, more accurately, and more quickly.

1.800.898.9044

SciTech SciTech International 2525 N. Elston Ave., Chicago, IL 60647 • Tel 773.486.9191
Fax 773.486.9234 • e-mail info@scitechint.com • URL <http://www.scitechint.com>

Circle 123 on Inquiry Card.

Let your "true colors shine through" when you advertise your computer products in the

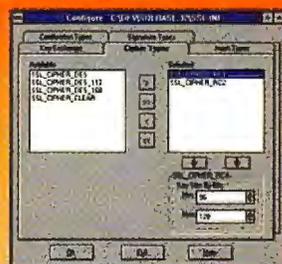
BYTE

HARDWARE/SOFTWARE SHOWCASE

our popular, affordable, 4-color advertising section!

For more information call your BYTE sales representative (see listing, page 177) or fax 603-924-2683

"Run Client/Server Applications Securely over the Internet"



- Use the Internet as a secure virtual Wide Area Network
- Develop powerful Internet applications using 4GL tools
- Use SQLWindows, Visual Basic, Powerbuilder, Delphi, C++...
- Provides automatic data-stream encryption for all SQL data
- Uses RSA security and Netscape's secure socket references
- Includes a complete enhanced version of SQLBase v6.1
- Transparent to users, developers and administrators

Use the Internet to securely access your client/server applications

Use Client/Server tools for remote access solutions!



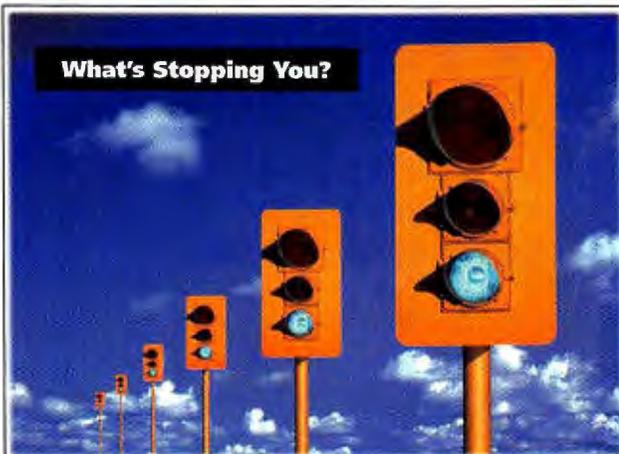
Pricing starts at \$1,595 for a 5-user version
Call 1-800-486-DUNN ext. 405
<http://www.dunnsys.com>



DUNN
systems, inc.

Circle 124 on Inquiry Card.

Internet Services



What's Stopping You?

Hiway Technologies offers **convenience** with our online order form and online domain registration. Hiway Systems are **fast** as we power your site with state of the art Silicon Graphics RISC based servers. We also blast your data to the internet over one of our fiberoptic T3 lines. Hiway provides **reliability** as we employ fully redundant servers, UPS and generator back-up and even redundant T3 connectivity on two separate backbones.

Virtual Domain Plans starting at just **\$24.95**

Reseller opportunities available at: <http://www.hway.net/reseller>

Place your order at: <http://www.hway.net>
1 800 339-4929 (561) 989-8574
sales@hway.net



Hiway Technologies
THE WORLDWIDE LEADER IN WEB HOSTING

Circle 125 on Inquiry Card (RESELLERS: 126).

Internet Services

Register Online For Instant Activation!

VALUE WEB'S HOSTING SERVICE
IS THE MOST AFFORDABLE WAY TO PUT YOUR WEBSITE ON THE INTERNET

[Only \$19.95 a month]
No Minimum Contract!

- Domain name registration provided (http://www.your_name.com/) -
- Access to our SSL secure server
- T3 connection to the Internet
- 1000 Mb of data transfer per month
- E-mail forwarding
- Your own FTP account
- Daily tape backup
- Choice of UNIX and Microsoft® Front Page
- Your own CGI-bin directory
- Anonymous Virtual FTP
- 25 Mb of disk space
- POP3 E-mail accounts
- Auto E-mail responders
- Detailed web usage statistics & access to raw files
- Truespeech® server support included (real time audio)
- Same day setup

Ask about our reseller program!

ValueWeb SM

1-888-W_E_3-H_4_O_6_S_T_8_U_8

www.valueweb.net • E-mail: sales@valueweb.net • Setup Fee \$20-\$39

30-Day Money Back Guarantee!

Circle 127 on Inquiry Card.

SOMETHING MISSING?

Complete your BYTE collection by ordering Back Issues today!

| | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 |
|----------------|--------------------------|--------------------------|-------------------------------------|--------------------------|--------------------------|-------------------------------------|
| January | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| February | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| March | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| April | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| May | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| June | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| July | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| August | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| September | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| October | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| November | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| December | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| Special Issues | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Windows Windows '93
Portability B Guide Summer '93
B Guide Fall '93

Special Issues U.S. Delivery \$3.00, Foreign Delivery \$4.00 - 1990 thru 1996 U.S. Delivery \$6.50, Foreign Delivery \$8.50, Canada & Mexico \$7.00 - All issues prior to 1990 U.S. Delivery \$3.00, Foreign Delivery \$4.00. (Call for availability) These prices include: postage (US), surface mail (foreign). - All checks must be in U.S. funds and drawn on a U.S. bank. Please indicate which issues you would like by checking (✓) the boxes. Send requests with payment to:

BYTE Back Issues, One Phoenix Mill Lane, Peterborough, N.H. 03458, (603) 924-9281

Check enclosed

Charge:

VISA

MasterCard

American Express

Card #

Exp. Date

Name

Signature

First Name

Last Name

Address

Address

City

State

Zip

A Division of The McGraw-Hill Companies

THE BUYER'S MART

THE BUYER'S MART is a unique classified section organized by product category to help readers locate suppliers. Each ad has inquiry numbers to aid readers requesting information from advertisers.
AD FORMAT: Each ad will be designed and typeset by BYTE. Do NOT send logos or camera-ready artwork. Advertisers should furnish

typewritten copy. 2"x1 1/16" ad can include headline (23 characters maximum), descriptive text (300 characters is the maximum recommended) plus company name, address, telephone and fax number. 2"x2 5/8" ad has more space for descriptive text (850 characters is the maximum recommended).
DEADLINE: Ad copy is due

approximately 2 months prior to issue date. For example: November issue closes on September 15. Send your copy and payment to:
THE BUYER'S MART, BYTE Magazine, 1 Phoenix Mill Lane, Peterborough, NH 03458. For more information please call Vivian Bernier in BYTE sales at 603-924-2521 or FAX: 603-924-2683.

RATES (Feb. 1997)

| | 3-5 issues | 6-11 issues | 12 issues |
|-------------|---------------|-------------|-----------|
| 1 ad | \$820 | \$790 | \$690 |
| 2* x 1 1/2" | 2 ads/issue - | - | 680 |
| | 3 ads/issue - | - | 620 |
| 1 ad | \$1,840 | \$1,680 | \$1,380 |
| 2* x 2 5/8" | 2 ads/issue - | - | 1,320 |
| | 3 ads/issue - | - | 1,250 |

*****COLOR - Add \$100*****

BAR CODE

Portable Reader

- ★ AA Battery Operated, 64K or 256K
- ★ Display messages and optional voice messages tell operator what to do. Messages are easily recorded (like answering machine) in any language. This unit is EASY!
- ★ Double duty as Non-portable Reader
- ★ 4x20 Supertwist LCD Display, 35 Rubber Keys
- ★ 2 Built-In Inventory Programs or create custom
- ★ Download tables and Pick Lists
- ★ Wand, CCD, or Laser Scanner Input
- ★ Reads 2of5, UPC/EAN, 128, Code 39, etc.
- ★ 2 year Warranty on Reader & Wand
- ★ 30 Day Money Back Guarantee
- ★ 64K Complete with Integrated Laser - \$1299
- ★ 64K Complete with Steel Wand - \$799
- ★ Small Size and very long battery life

Worthington Data Solutions

3004 Mission Street • Santa Cruz, CA 95060

408-458-9938 • FAX 408-458-9984 800-345-4220

BAR CODE

RF Terminal

Communicates 2 way to Serial Base Station from 400-1000 ft. Easily covers 1,000,000 square feet. 1-16 terminals per base station. Keyboard, wand, CCD or laser scanner input. 16 Selectable frequencies. Small size and low weight - 14 oz. with batteries. Base Station - \$845 Terminal - \$1095.

<http://www.cruzio.com/~wds>

Worthington Data Solutions

3004 Mission Street • Santa Cruz, CA 95060
 408-458-9938 • FAX 408-458-9984 800-345-4220

CD-ROM

CD ROM, Inc.

CD-ROM, CD-R, Media, Jukeboxes, Towers, Titles & Production Services
 Unique Data Compression: CRI-X2
 INC 500 Company, Established 1988
 303-384-3922 FAX 303-384-3926
<http://www.cdrominc.com>

Inquiry 454.

Windows Bar Code Fonts

Add bar codes to any font based Windows program. Fonts designed for dot matrix, DeskJet and LaserJet. Print Codabar, 2 of 5, Code 128, UPC/EAN and Code 39 inside your Windows program. TrueType fonts, bitmaps and metafile support included. Only \$199.

Worthington Data Solutions

(408) 458-9938 (800) 345-4220

CAD

Circuit Design Software for Windows

Easy-to-use schematic entry, PCB design, and simulation software, starting at \$149 each. Complete PCB package with schematics, autorouter, and layout for 2-layer circuit boards, \$399. Enhanced version with autoplacement, more symbol libraries, and up to 16 layers, \$649. CAM file outputs.

Mental Automation, Inc.

5415 136th Place, SE-Bellevue WA 98006
 (206) 641-2141 FAX (206) 649-0767 BBS (206) 641-2846
<http://www.mentala.com/>

Inquiry 451.

CAD/CAM

CONTOURING MOTION CONTROL

FROM A PRINTER PORT!

Indexer LPT™ software \$249 VISA/MC

- Controls up to six step motors simultaneously.
- Linear and Circular Interpolation.
- New features to accommodate machine control.
- Easy-to-use device driver. Super Manual.
- CAD-CAM interface available.

Ability Systems

<http://www.abilitysystems.com>

Corporation, 1422 Arnold Ave.
 Roslyn, PA 19001 (215) 657-4338
 FAX: (215) 657-7815

Inquiry 452.

TG-CAD Professional v.6.0 CAD Solutions Software

A 16 & 32 bit C/C++ Windows 95, Win NT & Win 3.1 CAD Developers Kit. The best in CAD/CAM software kits. Free Demo and Technical Paper.
 Call 800-635-7760 or Fax 972-423-7288 or <http://www.disksoft.com> or E-mail disksoft@ix.netcom.com or BBS 972-881-9322
Disk Software, Inc. 109 S. Murphy Rd., Plano, TX USA 75094

Inquiry 453.

Bar Code Readers for PC, XT, AT, PS/2, Macintosh and Serial Terminals

- ★ Attaches as 2nd Keyboard, no software changes
- ★ Reads 2of5, 128, UPC/EAN, Code 39, etc.
- ★ External or Internal attachment on PC
- ★ Wand, CCD, Slot Badge, Magstripe or Laser
- ★ Supports DOS, Novell, UNIX, Mac OS, etc.
- ★ 100+ Configurable Options
- ★ Supports USA and International Keyboards
- ★ 2 Year Warranty, 30 Day \$ Back Guarantee
- ★ Direct From Manufacturer
- ★ Top Rated by Independent Review
- ★ Complete with CCD Scanner - \$399
- ★ Complete with Laser Scanner - \$655
- ★ Complete Wand only Reader - \$299

Worthington Data Solutions

3004 Mission Street • Santa Cruz, CA 95060

408-458-9938 • FAX 408-458-9984 800-345-4220

Labeling Software

For DOS and Windows with dot-matrix, LaserJet or DeskJet. Easy WYSIWYG design. Any format/size. Mix big text, bar codes, and PCX graphics. Formats for AIAG, KMart, Sears, MIL-STD, Penneys, WalMart. File Input. LabelRIGHT for DOS-\$279. LabelRIGHT for Windows-\$295.

30 Day Money Back Guarantee

Worthington Data Solutions

(408) 458-9938 800-345-4220

CD-ROMS

| | |
|---|-----------------|
| Windows95.com 32-bit Shareware Collection | \$35.00 |
| Compilation of "www.windows95.com" website: 32-bit Shareware Sector. | |
| LINUX Developers Resource 6 CD set | \$27.50 |
| Redhat, Debian, Slackware, MetroX Server, On-Line Docs. | |
| LINUX Toolbox | \$45.00 |
| Includes 6 CD Set with 600 Page Manual! | |
| UNIXFX | \$80.00 |
| Posix certified LINUX! | |
| Programming Languages | \$25.00 |
| REXX, Oberon, Modula-2, Modula-3 (pre-built binaries) Scheme/Lisp | |
| Standards | \$30.00 |
| Domestic and international networking standards. | |
| Webmaster Tools Volume 1 | \$35.00 |
| Everything needed to generate and promote web pages. | |
| Webmaster Tools Volume 2 | \$35.00 |
| Everything you need to run and administer a web server. | |
| Workgroup Server | \$75.00 |
| Print and File Sharing for DOS, WIN, MAC, OS/2 and NT under LINUX | |
| MOO-TIP for LINUX - 100% Motif Compatible GUI - for LINUX | \$99.00 |
| Visual Basic Tools | \$35.00 |
| Latest shareware tools and utilities. Databank, multimedia & refined VB controls. | |
| Novell Netware Tools CD-ROM | \$35.00 |
| Tools and Utilities for Novell Netware! | |
| Windows CD-ROM Set | \$35.00 |
| Shareware for Windows 3.1, NT and 95 | |
| Pawn to King 4 | \$30.00 |
| Over 2,000 Texts of classical literature, government, biology, kids & fairy tales. | |
| Southwestern Trails Volume 1 | \$39.95 |
| Multimedia tour of Southwestern American parks | |
| Phone Orders: 1-800-800-6613 | We accept |
| Fax Orders: +1-520-526-9573 | MC, VISA & AMEX |
| Int'l Phone: +1-520-526-9565 | |
| Web Orders: www.infomagic.com E-mail: orders@infomagic.com | |
| InfoMagic 11950 N. Hwy 89, Flagstaff, AZ 86001 | |

Inquiry 455.

WALNUT CREEK CDROM

| | |
|--|---------|
| FreeBSD 2.1.5 Rock solid Berkeley Unix for PC w/src. | |
| 2 disc set, easy install, 6 mo updates..... | \$39.95 |
| Linux Slackware 96 4 disc set, Slackware 96 "OFFICIAL" release by Patrick Volkerding. Internet's favorite..... | \$39.95 |
| Cica MS Windows 2 disc set, 1900+ Windows programs, games, drivers, fonts, shells, src. Indexes in German/Italian/French/English/Japanese. Quar. updates..... | \$29.95 |
| Hobbes OS/2 1000 MB Free/Shareware drivers, app's, etc. OS/2 Mag's product of the year! 6 mo updates..... | \$29.95 |
| Stimel MSDOS . 2 discs, premier internet technical, programming Free/Shareware..... | \$29.95 |
| Blackhawk - New Win. 95 shareware collection..... | \$29.95 |
| Internet Info 13,400 doc's. FAQs, FRCS, & IENS..... | \$39.95 |
| Music Workshop Music prog., midi, demos, etc..... | \$39.95 |
| Project Gutenberg 560+ must-read works of literature. Each document is in ASCII format text..... | \$39.95 |
| Scientific Library Technical shareware. DOS/Win..... | \$39.95 |
| POV-Ray Ray-tracing images, src. documentation..... | \$39.95 |
| 70+ titles about Windows 95 & NT, games, Tcl, perl, QRZ! Ham Radio, Music, Fonts, Royalty-free images | |

Call for your FREE catalog today!

All our products have a one year unconditional guarantee!

1-800-786-9907

4041 Pike Lane, Ste D-215, Concord, CA 94520
 +1-510-674-0783 Visa/MC/AMEX, Fax: +1-510-674-0821
orders@cdrom.com <http://www.cdrom.com/>

Inquiry 456.

DATA ENTRY SOFTWARE

DATA ENTRY SOFTWARE

Full featured, heads-down data entry with two-pass verification, edit language, output record reformat, operator statistics, key from images (NEW!), free tech support.

For PC, PC LAN, S/36, AS/400.
FREE 30 day trial.

Computer Keys Tel: 206-776-6443
21929 Makah Rd., Fax: 206-776-7210
Woodway, WA 98020 USA: 800-356-0203

DATA RECOVERY

We Can Save It!

All Platforms - All Storage Devices
Proprietary techniques so advanced we rescue data others simply abandon.

DRIVESAVERS

Restoring data since 1985

1-800-440-1904

415-883-4232

Inquiry 457.

The Leader in Data Recovery

- Expertise in virtually every operating system & media storage device.
- Emergency services with calls answered 24 hours a day. Call for a FREE consultation!

ONTRACK DATA RECOVERY

Mpls • LA • DC • London • Tokyo • Stuttgart

1-800-872-2599 • www.ontrack.com

Inquiry 458.

Don't pay thousands of Dollars! Download our

DO-IT-YOURSELF

Data Recovery Software

TIRAMISU.

We support DOS, DOS/WIN, and NOVELL file systems
http://www.snafu.de/user/cgi-bin/recovery
http://ourworld.compuserve.com/homepages/data_recovery
Email: 101457.1447@compuserve.com

The Virtual Data Recovery Company

Inquiry 459.

DATA RECOVERY when I.T. Matters

• Tape, Optical or C.D. Media • Accidental Overwrites • Hardware or Software Failure

VOGON

USA Tel 405-321-2585
Fax 405-364-8242
Europe Tel +44 (0) 118-989-0042
Fax +44 (0) 118-989-0040
Germany Tel +49 (0) 1805-22-15-42
Fax +49 (0) 89-69-37-00-55

Inquiry 460.

DATA/DISK CONVERSION

CONVERSION/DUPLICATION

Tape: 4MM, QIC, 8MM, DLT, 9-trk, 3480/90/90E
Disk: 3", 3 1/2", 5 1/4", 8" CD-ROM

1-800-357-6250

Shaffstall Corporation 317-842-2077
7901 East 88th Street Fax 317-842-8294
Indianapolis IN 46256 sales@shaffstall.com
Since 1973 http://www.shaffstall.com

EDUCATION

B.S. & M.S. In COMPUTER SCIENCE

The American Institute For Computer Sciences offers an in-depth home study program to earn your Bachelor of Science at home. B.S. subjects covered are: MS/DOS, BASIC, PASCAL, C, C++, Data File Processing, Data Structures & Operating Systems. M.S. program includes subjects in Software Engineering and Artificial Intelligence. Ada and Using Windows courses also available. Accredited Member: World Association of Universities and Colleges.

AMERICAN INST. for COMPUTER SCIENCES

2101-BY Magnolia Ave., Suite 200, Birmingham, AL 35205
1-800-767-2427 • 1-205-323-6191

ENGINEERING SOFTWARE

Enterprise Wide Viewing and Markup

Use AutoVue Professional to view and mark up documents. Gain access to over 160 file formats from engineering, vector, raster, hybrid, wordprocessor, spreadsheet, database, fax, and more. Supported formats include AutoCAD DWG, MicroStation DGN, TIFF, Word, WordPerfect, Excel, and more.
• Available for Windows, DOS, and UNIX •

Cimmetry Systems Inc.

(800) 361-1904 Tel: 514-735-3219 Fax: 514-735-6440

Inquiry 461.

HARDWARE

Pre-Owned Electronics, Inc™

THE Independent Provider, serving the Dealer, Professional, Corporate, Government, and Educational Buyer since 1985.

APPLE II® & MACINTOSH® SYSTEMS • PARTS • EXCHANGE REPAIRS

Call for a Catalog... **800-274-5343**
Office: 617-778-4600 • FAX: 617-778-4848
125 MIDDLESEX TURNPIKE • BEDFORD, MA 01730

Inquiry 462.

HEWLETT-PACKARD

Buy - Sell - Trade

LaserJet ColorPro DeskJet
DraftPro RuggedWriter DraftMaster
Electrostatic Plotters DesignJet
We specialize in Demo & Refurbished Equipment
HP 9000 Workstations and Vectras also available.

Ted Dasher & Associates

4117 Second Ave., S. Birmingham, AL 35222
Phone: (205) 591-4747 Fax: (205) 591-1108
(800) 638-4833 E-mail: sales@dasher.com

Inquiry 463.

INTERNET PRESENCE

"Virtual Web Hosting - T3 Connection!"

www.YourName.com

\$19.97/mo.

(800) 808-9241 / FREE "web" Page

http://PICK.NET RESELLERS Welcome

Inquiry 464.

PROGRAMMERS' TOOLS

High-Speed xBASE Engine...

For C, C++, Java Visual Basic and Delphi programmers. Get multi-user compatibility with FoxPro. Clipper and dBASE files. CodeBase is portable between DOS, Windows UNIX, Mac and OS/2! Includes 100% royalty-free client/server plus ActiveX data support and a visual report writer!

FREE 30 day test drive!

Call **Sequiter Software Inc.** for details.

Phone 403 437-2410 FAX 403 436-2999

Inquiry 465.

SECURITY

THE ULTIMATE SOFTWARE SECURITY

- STOPCOPY family - UNCOPIABLE copy protection
- STOPVIEW software encryption
- NETLIMIT network license metering
- DOS, Windows (3.X, 95, NT), Mac, OS/2, support
- Machine Tie, Internet Protection, CD-ROM Protection, Serialization, Date & Execution Limitation, Registration, Remote Authentication, Concurrent User Limitation
- Our products destroy ALL of our competition

BBi Computer Systems, Inc.

14105 Heritage Lane, Silver Spring, MD 20906
800/TRY-ABBI • 800/879-2224 • 301/871-1094 • FAX: 301/466-7545
E-mail: bbi@bbics.com • Web: http://www.bbics.com

Inquiry 466.

CRYPKEY SOFTWARE LICENSING SYSTEM

"Software Protection with NO hardware lock and NO disk key

CrypKey is software copy protection that is:

- completely secure from any disk copy program
- perfect for CD-ROM or INTERNET distribution!
- cost effective, user friendly, and 100% guaranteed to satisfy!

CrypKey can increase your software sales:

- upsell options and levels of your software
- lease or demo your software by runs or time
- enable or upgrade your customers instantly by phone, fax or email!

New! unique Ready-To-Try feature upon Install allows 1 trial period only per customer. New! unique Add-On feature - add more options, levels, runs or time to existing licenses. New! CrypKey Instant - protects in just 3 minutes with no source code changes.

CrypKey is completely compatible with MS-DOS, MS-Windows 3.x, Win32s, Win95, Win NT, and manages network licenses on all Novell and Microsoft operating system based networks. CrypKey is produced by Kenonic Controls Ltd. - software and engineering since 1972.

Kenonic Controls Limited

7175-12th Street South East
Calgary, Alberta, Canada T2H 2S6
(403) 258-6200 • fax: (403) 258-6201
INTERNET: crypkey@kenonic.com
WEB: http://www.kenonic.com/crypkey.htm

Inquiry 467.

Cop's CopyLock II

Professional software protection.
DOS, OS2, Win 3.1, Win 95, NT, Networks.
CD-ROM and Internet Security.
Known and used world-wide since 1984.

www.linkdata.com

LINK Data Security

Int'l: +45 3123-2350 Fax: +45 3123-8448

Inquiry 468.

CRYPTO-BOX™ locks in your profits!

The Marx CRYPTO-BOX is the result of 10 years experience in effective software protection.

- microprocessor controls ID codes, memory, dynamic algorithm and high speed data encryption
- remote access to passwords and counters
- floating license control in a LAN with a single key

MARX International, Inc.

20 Executive Park West, Suite 2027, Atlanta, GA 30329
404-321-3020 **1-800-MARX-INT** fax 404-321-0760
Visit us on the web: www.marx.com

Inquiry 468.

KEY-LOK II™ SECURITY

Software Piracy Prevention - Survival 14 years proves effectiveness. Active algorithm, programmable memory, counters, date control, remote update. No ID on device.
Low pricing (e.g. \$16.50 each for 5).

No startup costs.
Also, ACCESS CONTROL systems and disk drive/system LOCKS

MICROCOMPUTER APPLICATIONS, INC.

3167 E. Otero Circle, Littleton, CO 80122
http://www.keylok.com

1-800-453-9565 (303) 770-1917 FAX: (303) 770-1963

Inquiry 469.

SIMULATION SOFTWARE

Analog/Digital Simulation!!

- Windows, NT, DOS
- Power Mac, Macintosh
- IsSpice4 Real Time SPICE
- Mixed Mode Simulation
- Schematic Entry
- New AHDL Modeling Kit!
- Model Libraries, RF, Power
- More Than 5000 parts
- Waveform Analysis
- Full SPICE programs starting at \$95. Complete systems, \$595-\$2595

P.O. Box 710 San Pedro, CA 90733-0710

(310)833-0710, FAX (310)833-9658

intusoft

Call for your Free Demo and information kit.

Inquiry 470.

SOFTWARE PACKAGING

FREE SOFTWARE PACKAGING CATALOG

Everything you will need to Package, Distribute, and Ship Your Software! From manuals and binders to mailers and shippers

LABELS • LABELS • LABELS

For your diskettes, plain or custom printed dot matrix or laser printer... free samples

•••FREE CATALOG•••

Hice & Associates

8586 Monticello Dr., West Chester, OH 45069

Phone/Fax: 513-779-7977

Inquiry 471.

SOFTWARE/DEVELOPMENT

ADVANCED DEVELOPMENT TOOLKITS

EDAT

Cimmety Systems' Engineering Data Access Technology (EDAT) provides programmers with complete access to CAD drawing information. Use EDAT to read, query, write and modify AutoCAD DWG, DXF, and MicroStation DGN formats. EDAT is available on Windows, Win 32s, UNIX and DOS.

VCET

View enable your application with VCET (Viewing and Conversion Enabling Technology), the most extensive viewing libraries. Add viewing capabilities for over 160 file formats within your Windows application in a matter of hours. The same technology used in AutoVue and other leading viewing and document management software.

Cimmety Systems Inc.

(800) 361-1904 Tel: 514-735-3219 Fax: 514-735-6440

Inquiry 472.

SOFTWARE/GRAPHICS

Become an Imaging Expert!

AccuSoft On Line
www.accusoft.com

- FREE ImageGear™ Demo
- Interactive Product Info
- Glossary of Imaging Terms
- Your Resource for Imaging

AccuSoft Corporation
(800) 741-7130

TEL(508) 898-2770 FAX (508) 898-9662

Two Westborough Business Park
Westborough, MA 01581 USA

Inquiry 473.

SOFTWARE/TRANSLATORS

Word Translator for Windows

- Hot-key translation of words/phrases from within your word-processor or DTP program;
- Huge range of languages supported, including East & West European, Scandinavian & Latin American;
- User-defined dictionary - add your own dictionary entries;
- Choice of 9 languages for Word Translator's own User Interface;
- Includes special fonts for Cyrillic and Eastern European languages;
- Supplied on floppy disk - no CDROM required;
- Practice pronunciation using the Voice record & playback feature (32-bit version only - requires Multimedia PC and Win95/NT);
- Prices start at only US\$39 - call, fax or email for details, or visit our Web site!

Distributed by CREATIVE TECHNOLOGY

Email: ctsales@net-shopper.co.uk

http://www.net-shopper.co.uk/software/bm/trans/index.htm

Tel: +44 1889 567160 • Fax: +44 1889 563548

Park House, Park St, Uttoxeter ST14 7AG, England

Inquiry 474.

TELEPHONE OFFICE SIMULATOR

Telephone c/o Simulator

- PBX - C/O line voltages
- Power Ringing with patterns
- Dial codes for c/o responses
- Call ID (FSK) in many formats
- You can script call id, tone bursts, etc.

What do you need?

Dianatek Corporation

122 Keyser Street, North Sutton NH 03260-0616

Voice: 603-927-4955 Fax: 603-927-4715

http://www.dianatek.com

Inquiry 475.

WINDOWS

FREE INTERNET

Free PPP, Get On-Line Immediately, Telnet to other BBS's, Surf the World Wide Web, 28.8k modems

1-914-346-1777

All You Pay For Is The Call

Inquiry 476.

ADD **COLOR** IMPACT
TO YOUR AD IN THE
BUYER'S MART

For rates and details to start or upgrade your advertising

Call

Mark Stone
today at **603-924-2533**
Fax: 603-924-2683

There Are 275,000 Good Reasons to Advertise in the BYTE Deck!

The BYTE Deck mails to a select group of **275,000 BYTE subscribers** who are proven direct market buyers.

In fact, BYTE subscriber surveys show that many readers prefer to buy through the mail order/direct channel:

Direct Channel Preference for Purchases of:

Peripherals 83%

Computer Systems 81%

Software 79%

Networking 65%

Source: 1995-1996 Subscriber Study

The average BYTE reader influences the purchase decisions of **107 others**, works in a company with more than **1,000 employees**, and influences **more computer product purchases** than any other person in his/her organization. The BYTE readership provides quality leads. **Why settle for anything less?**

Call Brian Higgins today at (603) 924-2596 or fax your order to (603) 924-2683.

BYTE DECK

Circle 477 on Inquiry Card.

ADVERTISER CONTACT INFORMATION

To order products or request free information, call advertisers directly or send in the Direct Link Card by mail or fax! Let them know you saw it in **BYTE!**

| INQUIRY NO. | PAGE NO. | PHONE NO. | INQUIRY NO. | PAGE NO. | PHONE NO. | INQUIRY NO. | PAGE NO. | PHONE NO. |
|-------------|----------|-----------|-------------|----------|--------------|------------------------------|----------|-----------------------|
| A | | | M | | | | | |
| 89-90 | | | 137-138 | 97 | 800-852-2680 | * | | |
| 186-197 | | | 139-140 | 61 | 205-430-4000 | MCGRW HILL NRI | 144A-B | |
| 107-108 | | | D | | | 98 | | |
| 130-131 | | | * | | | MEMORY ON-LINE | 169 | 714-488-0477 |
| * | | | * | | | MICRO 2000 | 136-137 | 818-547-0397** |
| 85 | | | * | | | * MICRO-INTERNATIONAL INC | 166 | 800-867-5667 |
| 114 | | | * | | | 161 | | |
| 113 | | | * | | | MICRON ELECTRONICS | CI1-1 | 800-362-7806 |
| 82-83 | | | * | | | 162 | | |
| * | | | * | | | MICRON ELECTRONICS | 12-13 | 800-723-2998 |
| 132 | | | * | | | 163 | | |
| * | | | * | | | MICROSOFT CORPORATION | 40B-41 | |
| 133 | | | * | | | * MICROSTAR LABORATORIES | 166 | 208-453-2345 |
| * | | | * | | | * MICROWAY | 116 | 508-748-7341 |
| 118-119 | | | E | | | N | | |
| 181 | | | 174-177 | | | 110 | | |
| 164-185 | | | 141 | | | NATIONAL INSTRUMENTS | 168 | 800-433-3488 |
| * | | | 192-193 | | | 101 | | |
| | | | 222-223 | | | NEATO | 170 | 800-984-9800 |
| | | | 124 | | | 159 | | |
| | | | | | | NETWORLD+INTEROP | 162 | 800-488-2883 |
| | | | | | | 145 | | |
| | | | | | | NSTL | 187 | 810-941-9600 |
| | | | | | | 216-217 | | |
| | | | | | | NSTOR CORPORATION | 129 | 800-724-3511 |
| | | | | | | O | | |
| | | | | | | * OSBORNE MCGRAW-HILL | 184-185 | 800-822-6158 |
| | | | | | | P | | |
| | | | | | | 189-190 | | |
| | | | | | | PHILIPS BUSINESS ELECTRONICS | 21 | 800-835-3508 |
| | | | | | | 146-147 | | |
| | | | | | | PINNACLE MICRO | 7 | 714-789-3000 |
| | | | | | | 148 | | |
| | | | | | | PKWARE INC | 73 | 414-354-8699 |
| | | | | | | 200-201 | | |
| | | | | | | PLASMON DATA INC | 23 | 800-451-6845 |
| | | | | | | Q | | |
| | | | | | | 149 | | |
| | | | | | | QNX SOFTWARE SYSTEMS LTD | 16 | 800-856-0568 ext 1040 |
| | | | | | | 106 | | |
| | | | | | | QUALSTAR CORP | 189 | 800-468-0880 |
| | | | | | | * QUANTUM CORPORATION | 44-45 | 800-624-5545 ext 131 |
| | | | | | | 80-81 | | |
| | | | | | | QUATECH INC | 165 | 800-583-1170 |
| | | | | | | R | | |
| | | | | | | 178-179 | | |
| | | | | | | RAIDTEC CORPORATION | 29 | 770-664-8068 |
| | | | | | | 150 | | |
| | | | | | | RAINBOW TECHNOLOGIES | 62 | 800-852-8568 |
| | | | | | | 86-87 | | |
| | | | | | | RCI | 165 | 800-RCI-8090 ext 71 |
| | | | | | | 116-117 | | |
| | | | | | | RECORTEC INC | 168 | 888-RECORTEC |
| | | | | | | 605 | | |
| | | | | | | RICOH CORPORATION | 80NA 9 | 800-544-8246 |
| | | | | | | 205-206 | | |
| | | | | | | ROSE ELECTRONICS | 156 | 800-333-9343 |
| | | | | | | S | | |
| | | | | | | 171 | | |
| | | | | | | SAGE ELECTRONICS | 58 | 508-682-0055 |
| | | | | | | 123 | | |
| | | | | | | SCITECH INTERNATIONAL | 171 | 800-898-9044 |
| | | | | | | 151 | | |
| | | | | | | SILICON GRAPHICS | 37 | 800-636-8184 dept LS |
| | | | | | | 120 | | |
| | | | | | | SILICONRAX | 188 | 800-700-8560 |
| | | | | | | 99-100 | | |
| | | | | | | SLUGER DESIGNS | 170 | 702-358-5895 |
| | | | | | | 185 | | |
| | | | | | | SOFTBANK/COMDEX | 181 | 617-433-1600 |
| | | | | | | 88 | | |
| | | | | | | STARTECH COMPUTER PRODUCTS | 166 | 800-265-1844 ext 231 |
| | | | | | | 182 | | |
| | | | | | | STATSOFT | 89 | 818-748-1118 |

ADVERTISER CONTACT INFORMATION

| INQUIRY NO. | PAGE NO. | PHONE NO. | INQUIRY NO. | PAGE NO. | PHONE NO. | INQUIRY NO. | PAGE NO. | PHONE NO. |
|----------------------------|----------|--------------------------|-------------------------------|----------|------------------------|----------------------------------|----------|-------------------------|
| T | | | V | | | W | | |
| 112 TALKING TECHNOLOGY INC | 186 | 800-685-4884 | 115 TRI-MAP INTERNATIONAL INC | 168 | 510-447-2030 | 224-225 VOCALTEC | 150 | 201-768-9400 ext 301 |
| 121-122 TECHNOLAND | 189 | 800-292-4500 | 127 VALUEWEB | 172 | 888-934-6788 | | | |
| 153 TEKTRONIX | 15 | 800-835-8100 ext 1358 | 212-213 VCOMMUNICATIONS | 163 | 800-648-8266 | 220-221 WIBU SYSTEMS AG | 138 | 800-986-6578 |
| * TELE.COM | 147 | | 84 VINDEX INC | 185 | 541-758-0521 | 601 WINBOOK COMPUTER CORPORATION | 11 | 800-468-0366 |
| 105 TERN INC | 170 | 916-758-0180 | 157-158 VIEWSONIC | 54 | 800-888-8583 | | | |
| * THE COMPUTER MUSEUM | 189 | | 155-156 VIEWSONIC | 76 | 909-869-7058 | Z | | |
| 154 TOSHIBA AMERICA INC | 70-71 | 800-457-7777 | * VISIO CORPORATION | 80NA2 | 800-24-VISIO ext 28 | 104 Z-WORLD ENGINEERING | 170 | 916-757-3737 |
| | | | | | | 166-167 ZYXEL COMMUNICATIONS | 79 | 714-693-0808 |

BYTE ADVERTISING SALES STAFF

Lori Silverstein, National Advertising Director, 921 Eastwind Drive, Suite 118, Westerville, OH 43081, Tel: (614) 899-4908, Fax: (614) 899-4999, lorisf@mcgraw-hill.com

NEW ENGLAND

CT, MA, ME, NH, NY, RI, VT, Ontario, Canada, Eastern Canada
John Ferraro (617) 860-6221, (212) 512-2555
jferraro@mcgraw-hill.com
Jeanne Beeson (617) 860-6349
jbeeson@mcgraw-hill.com
The McGraw-Hill Companies
24 Hartwell Avenue
Lexington, MA 02173
FAX: (617) 860-6307

NEW YORK

NY Metro, NJ
Michael Feinberg (212) 512-4811
feinberg@mcgraw-hill.com
Jill Pollak (212) 512-3585
jpollak@mcgraw-hill.com
The McGraw-Hill Companies
1221 Avenue of Americas—28th Floor
New York, NY 10020
FAX: (212) 512-2075

SOUTHWEST, ROCKY MOUNTAIN

AL, AR, LA, MS, OK, TN, TX
Bert Panganiban (214) 688-5165
bertpang@mcgraw-hill.com
Brian Higgins (603) 924-2596
bhiggins@mcgraw-hill.com
The McGraw-Hill Companies
Mockingbird Towers
Ste. 1104E
1341 W. Mockingbird Lane
Dallas, TX 75247-6913
FAX: (214) 688-5167

MID ATLANTIC-SOUTHEAST

NEW MEDIA/ONLINE PRODUCTS
DC, DE, FL, GA, KY, MD, NC, PA, SC, VA, WV
Neil Helms (404) 843-4777
nhelms@mcgraw-hill.com
Kirstin Pihl (404) 843-4765
kpihl@mcgraw-hill.com
The McGraw-Hill Companies
4170 Ashford-Dunwoody Road
Suite 520
Atlanta, GA 30319-1465
FAX: (404) 252-4056

CENTRAL U.S.

IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI
Lori Silverstein (614) 899-4908
lorisf@mcgraw-hill.com
Paul Franchak (614) 899-4912
franchak@mcgraw-hill.com
The McGraw-Hill Companies
921 Eastwind Drive, Suite 118
Westerville, OH 43081
FAX: (614) 899-4999

NORTH PACIFIC

AK, Northern CA, HI, ID, MT, OR, Silicon Valley, UT, WA, WY, Western Canada
Roy J. Kops (415) 513-6861
rkops@mcgraw-hill.com
Lisa Farrell (415) 513-6862
lfarrell@mcgraw-hill.com
The McGraw-Hill Companies
1900 O'Farrell Street, Suite 200
San Mateo, CA 94403
FAX: (415) 513-6867

SOUTH PACIFIC

AZ, Southern CA, CO, NM, NV
Beth Dudas (714) 753-8140
bdudas@mcgraw-hill.com
Geanette Perez (714) 753-8140
gperez@mcgraw-hill.com
The McGraw-Hill Companies
15635 Alton Pkwy, Suite 290
Irvine, CA 92718
FAX: (714) 753-8147

PETERBOROUGH, NH OFFICE:

Sales FAX: 603-924-2683
Advertising FAX: 603-924-7507

BUYERS MART

Mark Stone (603) 924-2533
stonem@mcgraw-hill.com
BYTE
One Phoenix Mill Lane
Peterborough, NH 03458

BYTE Deck

Brian Higgins (603) 924-2596
bhiggins@mcgraw-hill.com
BYTE
One Phoenix Mill Lane
Peterborough, NH 03458

EURO-DECK

Mark Stone (603) 924-2533
stonem@mcgraw-hill.com
BYTE
One Phoenix Mill Lane
Peterborough, NH 03458

INTERNATIONAL ADVERTISING SALES STAFF

UNITED KINGDOM, BENELUX

Jonathan McGowan
jonmcgow@mcgraw-hill.com
The McGraw-Hill Companies
34 Dover St
London W1X 4BR
England
Tel: +44 171 495 6781
FAX: +44 171 4956734

ISRAEL

Dan Aronovic
rhodanny@actcom.co.il
DARA International
41 Ravutski
Ra'anana 43220
Israel
Tel: +972-9-7419544
FAX: +972-9-7481934

KOREA

Young-Seoh Chinn
JES Media International
6th Fl., Donghye Bldg.
47-16, Myungil-Dong
Kangdong-Gu
Seoul 134-070, Korea
Tel: +82-2-4813411
FAX: +82-4813414

ITALY, FRANCE, SPAIN, PORTUGAL, SCANDINAVIA

Zena Coupé, Amanda Blaskett
101645.1710@compuserve.com
A-Z International Sales Ltd.
70 Chalk Farm Road
London NW1 8AN
England
Tel: +44 171 2843171
FAX: +44 171 2843174

GERMANY, SWITZERLAND, AUSTRIA

Jürgen Heise
jhaise@mcgraw-hill.com
The McGraw-Hill Companies
Emil von Behring Strasse 2
D-60439 Frankfurt
Germany
Tel: +49 69 5801 140
FAX: +49 69 5801 145

JAPAN

Hirokazu Morita
Japanese Advertising
Communications, Inc.
Three Star Building
3-10-3 Kanda Jimbocho
Chiyoda-ku, Tokyo 101 Japan
Tel: +81 3 3261 4591
FAX: +81 3 3261 6126

BYTE ASIA-PACIFIC

AUSTRALIA, HONG KONG, INDIA, INDONESIA, KOREA, MALAYSIA, PAKISTAN, PHILIPPINES, OTHER ASIA AND PACIFIC COUNTRIES, SINGAPORE, TAIWAN
Weiye In
weilin@mcgraw-hill.com
Jennifer Chen
jennchen@mcgraw-hill.com
#305 Nanking East Road, Section 3,
10th floor
Taipei, Taiwan, R.O.C.
Tel: +886-2-715-2205
FAX: +886-2-715-2342

Subscription Customer Service

U.S. 1-800-232-2983

Outside U.S. +1-809-426-7678

For a New Subscription

U.S. 1-800-257-9402

Outside U.S. +1-809-426-5526

INDEX TO ADVERTISED PRODUCTS

For free product information from individual advertisers, circle the corresponding inquiry numbers on the response card!

To receive information for an entire product category, circle the category number on the response card!

| CATEGORY NO. INQUIRY NO. | PAGE NO. | CATEGORY NO. INQUIRY NO. | PAGE NO. | CATEGORY NO. INQUIRY NO. | PAGE NO. |
|-----------------------------|--------------------------------|--------------------------------|------------------------------|--------------------------------|----------------------------------|
| HARDWARE | | | | | |
| 2 | | 53 | | 753 | |
| ADD-IN BOARDS | | DIAGNOSTIC EQUIPMENT | | PHILIPS SEMI-CONDUCTORS | 44-45 |
| 128-129 | CAMELEON TECHNOLOGY INC | 207 | FOREFRONT DIRECT INC | 744 | PRIME ELECTRONICE TRADING GMBH |
| 135 | COMTROL CORP | 208-209 | GRANITE DIGITAL | | 40IS 20 |
| 747-748 | ELITEGROUP COMPUTER SYS CO LTD | 219 | MICRO 2000 | 136-137 | |
| 722-723 | FIRST INTERNATIONAL COMPUTER | 7 | | 16 | MISCELLANEOUS HARDWARE |
| 717 | LANSOURCE TECHNOLOGY | 181 | ARTECON | 107-108 | AE HOME CORPORATION |
| * | MICROWAY | 143-144 | KINGSTON TECHNOLOGY | 97-98 | CALIFORNIA PC PRODUCTS INC |
| 80-81 | QUATECH INC | 717 | LANSOURCE TECHNOLOGY | 738-739 | DIETRICH |
| | | 95 | LIBERTY SYSTEM INC | 99-100 | SLIGER DESIGNS |
| | | 146-147 | PINNACLE MICRO | | 40IS 28 |
| | | * | QUANTUM CORPORATION | | 170 |
| | | | | 17 | MODEMS & MULTIPLEXORS |
| 3 | | 76 | | 734-735 | ACCTON TECHNOLOGY |
| BAR CODING | | INDUSTRIAL COMPUTERS | | 718-719 | E-TECH |
| 82-83 | AMERICAN MICROSYSTEMS | 113 | AMERICAN ADVANTECH | 728-727 | TAINET COMMUNICATION SYSTEM |
| 84 | VIDEX INC | 114 | AMERICAN ADVANTECH | 166-167 | ZYXEL COMMUNICATIONS |
| | | 118-119 | APPRO INTERNATIONAL INC | | 79 |
| 4 | | 137-138 | CSS LABS | 18 | MONITORS & TERMINALS |
| COMMUNICATIONS | | 118-117 | RECORTEC INC | 728-729 | GVC |
| 734-735 | ACCTON TECHNOLOGY | 120 | SILICONRAX | 724-725 | KUO FENG CORPORATION |
| 85 | AMERICAN ADVANTECH | 121-122 | TECHNOLAND | 189-190 | PHILIPS BUSINESS ELECTRONICS |
| 804 | BAY NETWORKS | 115 | TRI-MAP INTERNATIONAL INC | 749-750 | TATUNG |
| 701-702 | COMPEX INC | 61 | | 157-158 | VIEWSONIC |
| 202 | COMPUTERLANE INC | ISDN HARDWARE | | 155-156 | VIEWSONIC |
| 135 | COMTROL CORP | 728-727 | TAINET COMMUNICATION SYSTEM | | 75 |
| 88-87 | RCI | 13 | | 19 | MULTIMEDIA/CD-ROM |
| 88 | STARTECH COMPUTER PRODUCTS | LAPTOPS & NOTEBOOKS | | 745-746 | AVERMEDIA TECHNOLOGIES INC |
| | | 730-731 | CHICONY ELECTRONICS CO | 102-103 | ELMS SYSTEMS CORPORATION |
| 60 | | 202 | COMPUTERLANE INC | 101 | NEATO |
| COMPUTER TELEPHONY | | * | DELL COMPUTER CORP | 744 | PRIME ELECTRONICE TRADING GMBH |
| * | COMPUTER TELEPHONY EXPO | 722-723 | FIRST INTERNATIONAL COMPUTER | 605 | RICOH CORPORATION |
| 137-138 | CSS LABS | * | MICRO-INTERNATIONAL INC | 151 | SILICON GRAPHICS |
| 112 | TALKING TECHNOLOGY INC | 161 | MICRON ELECTRONICS | | 37 |
| | | 182 | MICRON ELECTRONICS | 63 | NETWORK HUBS/SWITCHES |
| 6 | | 163 | MICRON ELECTRONICS | 701-702 | COMPEX INC |
| DATA ACQUISITION | | 154 | TOSHIBA AMERICA INC | 703-704 | CYBEX COMPUTER PRODUCTS CORP |
| 738-739 | DIETRICH | 601 | WINBOOK COMPUTER CORPORATION | 139-140 | CYBEX COMPUTER PRODUCTS CORP |
| 109 | IO TECH | 23 | | 205-206 | ROSE ELECTRONICS |
| * | MICROSTAR LABORATORIES | MASS STORAGE | | | 156 |
| 110 | NATIONAL INSTRUMENTS | 107-108 | AE HOME CORPORATION | 64 | NETWORKING |
| 711 | NATIONAL INSTRUMENTS | 141 | DISTRIBUTED PROCESSING TECH | 196-197 | ADVANCED INTERLINK |
| 80-81 | QUATECH INC | 208-209 | GRANITE DIGITAL | * | APEX PC SOLUTIONS |
| | | * | IMATION | 701-702 | COMPEX INC |
| 5 | | 218-217 | NSTOR CORPORATION | 135 | COMTROL CORP |
| DESKTOPS | | 200-201 | PLASMON DATA INC | 703-704 | CYBEX COMPUTER PRODUCTS CORP |
| 89-90 | ACI SYSTEMS | 106 | QUALSTAR CORP | 139-140 | CYBEX COMPUTER PRODUCTS CORP |
| 730-731 | CHICONY ELECTRONICS CO | * | QUANTUM CORPORATION | 205-206 | ROSE ELECTRONICS |
| * | DELL COMPUTER CORP | 178-179 | RAIDTEC CORPORATION | | 156 |
| * | DELL COMPUTER CORP | 171 | SAG ELECTRONICS | 65 | OPTICAL DRIVES |
| * | DELL COMPUTER CORP | 15 | | 200-201 | PLASMON DATA INC |
| 222-223 | DTK COMPUTER INC | MEMORY/CHIPS/UPGRADES | | 57 | PCMCIA |
| 747-748 | ELITEGROUP COMPUTER SYS CO LTD | 128-129 | CAMELEON TECHNOLOGY INC | 203-204 | FIRST SOURCE INT'L |
| 722-723 | FIRST INTERNATIONAL COMPUTER | 203-204 | FIRST SOURCE INT'L | | 157 |
| 91-92 | ICPACQUIRE | 210-211 | LA TRADE | 20 | PRINTERS/PLOTTERS |
| 93-94 | INTERLOGIC INDUSTRIES | 96 | MEMORY ON-LINE | 202 | COMPUTERLANE INC |
| 161 | MICRON ELECTRONICS | | | 738-739 | DIETRICH |
| 162 | MICRON ELECTRONICS | | | 710 | MINOLTA GMBH |
| 163 | MICRON ELECTRONICS | | | 153 | TEKTRONIX |
| 145 | NSTL | | | | 15 |
| 120 | SILICONRAX | | | | |

INDEX TO ADVERTISED PRODUCTS

| CATEGORY NO. INQUIRY NO. | PAGE NO. | CATEGORY NO. INQUIRY NO. | PAGE NO. | CATEGORY NO. INQUIRY NO. | PAGE NO. |
|--|----------|---------------------------------------|----------------|--|------------|
| 21 PROGRAMMABLE HARDWARE | | 751-752 MEGASOFT GMBH | 40IS 22 | 41 SECURITY | |
| 707-708 FAST SECURITY AG | 40IS 7 | 714 PERSOFT INC | 40IS 5 | 130-131 ALADDIN SOFTWARE SECURITY INC | 84 |
| 105 TERN INC | 170 | 726-727 TAINET COMMUNICATION SYSTEM | 40IS 12 | 192-193 DR. SOLOMON'S SOFTWARE | 46 |
| 104 Z-WORLDENGINEERING | 170 | 224-225 VOCALTEC | 150 | 124 DUNN SYSTEMS | 171 |
| 22 SCANNERS/OCR/DIGITIZERS | | 28 DATA ACQUISITION | | 705-706 EUTRON | 40IS 4 |
| 740-741 SPOT TECHNOLOGY | 143 | 602-603 INFORMATION BUILDERS | 65 | 707-708 FAST SECURITY AG | 40IS 7 |
| 59 SCSI/PERIPHERAL INTERFACES | | 68 DATAWAREHOUSING | | 732-733 PANDA SOFTWARE INTERNATIONAL | 40IS 22 |
| 141 DISTRIBUTED PROCESSING TECH | 99 | 602-603 INFORMATION BUILDERS | 65 | 150 RAINBOW TECHNOLOGIES | 62 |
| 208-209 GRANITE DIGITAL | 163 | 29 DATABASE | | 220-221 WIBU SYSTEMS AG | 138 |
| 216-217 NSTOR CORPORATION | 129 | 142 FAIRCOM CORPORATION | 151 | 160 CENTRAL DATA | 77 |
| 52 SECURITY | | 168-169 IQ SOFTWARE | 2-3 | 45 UNIX | |
| 130-131 ALADDIN SOFTWARE SECURITY INC | 84 | 30 EDUCATIONAL | | 142 FAIRCOM CORPORATION | 151 |
| 111 CHRYSALIS-ITS | 171 | 715-716 RAIMA CORP | 40IS 8 | 46 UTILITIES | |
| 707-708 FAST SECURITY AG | 40IS 7 | 31 ENGINEERING/SCIENTIFIC | | 207 FOREFRONT DIRECT INC | 159 |
| 150 RAINBOW TECHNOLOGIES | 62 | * ON TIME | 40IS 28 | 219 MICRO 2000 | 136-137 |
| 220-221 WIBU SYSTEMS AG | 138 | 123 SCITECH INTERNATIONAL | 171 | 148 PKWARE INC | 73 |
| 66 SERVERS | | 32 ENTERTAINMENT | | 47 WINDOWS 95 | |
| 89-90 ACI SYSTEMS | 166 | 745-746 AVERMEDIA TECHNOLOGIES INC | 40IS 27 | * MICROSOFT CORPORATION | 40B-41 |
| 107-108 AE HOME CORPORATION | 169 | 33 GRAPHICS | | * VISIO CORPORATION | 80NA 2 |
| 113 AMERICAN ADVANTECH | 167 | 745-748 AVERMEDIA TECHNOLOGIES INC | 40IS 27 | 601 WINBOOK COMPUTER CORPORATION | 11 |
| 114 AMERICAN ADVANTECH | 167 | 138 COREL | 43 | GENERAL | |
| 137-138 CSS LABS | 97 | 69 INTERNET SERVICES | | 49 BOOKS/PUBLICATIONS | |
| * DELL COMPUTER CORP | 39 | 125-126 HIWAY TECHNOLOGIES | 172 | * BYTE ON CD ROM | 119 |
| * DELL COMPUTER CORP | 80NA 6-7 | 127 VALUE WEB | 172 | * BYTE BACK ISSUES | 172 |
| 222-223 DTK COMPUTER INC | 90 | 36 MATHEMATICAL/STATISTICAL | | * COMPUTER PROFESSIONAL'S BOOK SOCIETY | 81 |
| 91-92 ICP ACQUIRE | 167 | 152 STATSOFT | 89 | * COMPUTER PROFESSIONAL'S BOOK SOCIETY | 80NA 12A-B |
| 720-721 MITAC | 65 | 73 NETWORKING | | * MCGRAW HILL NRI | 144A-B |
| 171 SAG ELECTRONICS | 58 | * LUCENT TECHNOLOGIES | 80NA 11 | * OSBORNE MCGRAW-HILL | 184-185 |
| 24 UPS/POWER MANAGEMENT | | 38 ON-LINE SERVICES | | * TELE.COM | 147 |
| 132 AMERICAN POWER CONVERSION | 33 | * AMERICA ONLINE | ONSERT | 50 RECRUITMENT | |
| 133 AMERICAN POWER CONVERSION | 49 | 450 BIX | 190 | * CETRA | 40IS 31 |
| 712-713 MINUTEMAN | CV | 125-126 HIWAY TECHNOLOGIES | 172 | 75 MAIL ORDER | |
| 742-743 PK ELECTRONICS | 40IS 14 | * IDT INTERNET | 171 | 134 COMPUTER DISCOUNT WAREHOUSE | 114-115 |
| 67 WORKSTATIONS | | 127 VALUE WEB | 172 | 203-204 FIRST SOURCE INT'L | 157 |
| 89-90 ACI SYSTEMS | 166 | 39 OPERATING SYSTEMS | | 51 MISCELLANEOUS | |
| 196-197 ADVANCED INTERLINK | 95 | 717 LANSOURCE TECHNOLOGY | 39 | * BYTE | 135 |
| 113 AMERICAN ADVANTECH | 167 | 149 QNX SOFTWARE SYSTEMS LTD | 18 | * BYTE | 143 |
| 114 AMERICAN ADVANTECH | 167 | 212-213 VCOMMUNICATIONS | 163 | * BYTE CEBIT '97 | 40IS 23 |
| 222-223 DTK COMPUTER INC | 90 | 40 PROGRAMMING LANGUAGES/TOOLS | | * BYTE CUSTOMER SERVICE | 22 |
| 91-92 ICP ACQUIRE | 167 | 736-737 ALASKA SOFTWARE | 40IS 16 | * BYTE EURODECK | 158 |
| 720-721 MITAC | 65 | 164-165 ASYMETRIX | 35 | * BYTE FIELD SALES | 40IS 32 |
| 171 SAG ELECTRONICS | 58 | 124 DUNN SYSTEMS | 171 | * BYTE REPRINTS | 153 |
| 151 SILICON GRAPHICS | 37 | 142 FAIRCOM CORPORATION | 151 | * BYTE SUB MESSAGE | 22 |
| 120 SILICONRAX | 168 | 188 GLOBETROTTER SOFTWARE INC | 50 | * CETRA | 113 |
| SOFTWARE | | 709 GREY MATTER LTD | 40IS 24 | * DATAPRO | 148 |
| 25 BUSINESS | | 168-169 IQ SOFTWARE | 2-3 | * DATAPRO | 164 |
| 218 CARDIFF SOFTWARE | 138 | * MICROWAY | 116 | * MCGRAW-HILL COMPANIES | 40IS 15 |
| 172-173 FINSON | 53 | 715-718 RAIMA CORP | 40IS 8 | 159 NETWORLD+INTEROP | 162 |
| 27 COMMUNICATIONS/ NETWORKING | | 220-221 WIBU SYSTEMS AG | 138 | 185 SOFTBANK/COMDEX | 181 |
| 174-177 DISTINCT CORPORATION | 98 | | | * THE COMPUTER MUSEUM | 189 |
| 717 LANSOURCE TECHNOLOGY | 39 | | | | |

EDITORIAL INDEX

For more information on any of the companies covered in articles, columns, or news stories in this issue, circle the appropriate inquiry number on the response card. Each page number refers to the first page of the article or section in which the company name appears.

| INQUIRY NO. | PAGE NO. | INQUIRY NO. | PAGE NO. | INQUIRY NO. | PAGE NO. | INQUIRY NO. | PAGE NO. |
|---------------------------|---------------------------------|---------------------------|--|-------------------------|--|--|---------------------------------|
| A | | 1081 | Dr. Neuhaus Telekommunikation 40IS 25 | 997, | Micro Computer Systems 182 | 1025 | RDI Computer 182 |
| Accton Technology | 40IS 17 | 1097 | Dynamic Pictures 47 | 1013 | | S | |
| Acer Peripheral | 40IS 3 | E | | 1020 | Micropolis 182 | Sakhr Software | 40IS 3 |
| Acron Risc Technologies | 40IS 3 | Eicom Technologies | 26 | 979, | Microsoft 14, 26, 51, 66, 85, | 1030 | SCii Telecom 40IS 25 |
| Adaptec | 40IS 3 | 1067 | ELSA 100 | 1094 | 108, 117, 125, 131, 149, 40IS 3 | 1022 | Seagate Technology 182 |
| 978, | Adobe Systems 108, 149 | F | | 1016 | The MicroTouch Business Products Division 182 | 1017 | Shark Multimedia 182 |
| 1085 | | 1023 | Falcon Systems 182 | 1036 | Microvitec 40IS 25 | Siemens | 66 |
| 998 | Algor 182 | 1002 | Farallon Communications 182 | 992 | Millennia Software 182 | Silicon Graphics | 133 |
| ALR | 133 | 1093 | Fractal Design 149 | 1051 | MIT 40IS 25 | 1050 | Softklone 40IS 25 |
| 1012 | Andrea Electronics 182 | G | | Mitel | 85 | 977 | Software Publishing 108 |
| Apple Computer | 14, 59, 66 | 1042 | Geosoft 40IS 25 | 1061 | Mitsumi Electronics 141 | 1041 | Star Division 40IS 25 |
| Applications Technologies | 40IS 3 | 1035 | Graftek 40IS 25 | 1003 | Mustang Software 182 | 1076, | STB Systems 100, 149 |
| Arabic Textware | 40IS 3 | H | | N | | 1089 | |
| 1029 | Archtek Telecom 40IS 25 | 1037 | Hantz & Partner 40IS 25 | NetManage | 55 | 1031 | Stollmann E+V 40IS 25 |
| 1047, | Argos Systemes 40IS 25 | 1068 | Hercules Computer Technology 100 | 1049 | Netpresenter BV 40IS 25 | 1095 | Strata 149 |
| 1048 | | HyperMed | 40IS 3 | Netscape | 66 | Sun Microsystems | 133 |
| Aspect Telecommunications | 85 | I | | 995 | Network Engineering Technologies 182 | SunSoft | 125, 131 |
| 1064, | ATI Technologies 100 | IBM | 66, 125, 131, 40IS 11 | Network Penpherals Asia | 40IS 17 | Symantec | 26, 192 |
| 1099 | | 1000 | Ilog 182 | 999 | NewSoft 182 | 1053 | Synchronix 40IS 25 |
| 1015 | Atto Technology 182 | 996 | Information Builders 182 | 1090 | NewTek 149 | T | |
| B | | 1005 | Insignia Solutions 182 | Novell | 55, 66, 85, 125 | Tamarack Microelectronics | 40IS 17 |
| 1057 | Bandai Digital Entertainment 41 | 1069, | Integrated Micro Solutions 100 | 1074, | Number Nine Visual Technology 100 | 1026 | Tatung Science & Technology 182 |
| 1019 | Bell & Howell 182 | 1070 | | 1075 | | 1046 | TecAdice 40IS 25 |
| 1043 | BINTTA 40IS 25 | Intel | 133 | 1045 | OnTime Informatik 40IS 25 | Texas Instruments | 26 |
| 991 | Borland International 42 | Internet Security Systems | 117 | Oracle | 131 | 1027 | 3J Tech 40IS 25 |
| C | | 1087 | Interplay Productions 149 | Oracle Middle East | 40IS 3 | 1060 | Toshiba 141 |
| 1088 | Canyon Software 149 | 1052 | IXOS 40IS 25 | O'Reilly and Associates | 117 | 1014 | TV One 182 |
| 1034 | Cherry 40IS 25 | J | | P | | V | |
| Cnet Technology | 40IS 17 | 994 | Jim Spiller & Associates 182 | 1021 | Panasonic Communications & Systems 182 | VIA Technologies | 40IS 3 |
| 1011 | Command Communications 182 | K | | Philips | 26 | 1077 | VideoLogic 100 |
| Compaq Computer | 133 | 1096 | Kinetix/Autodesk 149 | 1055 | Phonet Communications 48 | 1091 | ViewSonic 149 |
| 1033 | Computer Design Group 40IS 25 | 1024 | Kiwi Computer 182 | 1059 | Pioneer New Media Technologies 141 | W | |
| 980 | Corel 14, 108 | 1084 | Konex Unlimited Systems 149 | 1062 | Plextor 141, 40IS 3 | 1086 | Wacom Technology 149 |
| D | | 1071 | Koutech Systems 100 | Polywell | 26 | Wyse Technology | 26 |
| 1007 | DataViews 182 | L | | 1001 | Power Solutions for Business 182 | X | |
| DayStar Digital | 59 | 1044 | Leutron Vision 40IS 25 | 1032 | Premier Electronics 40IS 25 | 1008 | XcelleNet 182 |
| Dell Computer | 133 | 1028 | Lightspeed International 40IS 25 | 1018 | Proxim 182 | 1004 | Xerox 182 |
| 1009 | DeLorme 182 | 976 | Lotus Development 66, 108, 131 | Q | | Xircom | 26 |
| Dialogic | 85 | M | | 1058 | Qualcomm 140 | Z | |
| 1066 | Diamond Multimedia Systems 100 | 1054 | Marimba 145 | R | | Zeine Technological Applications 40IS 3 | |
| Digital Equipment | 133 | 1072, | Matrox Graphics 100 | 1006 | RaoSoft 182 | | |
| Digital Semiconductor | 80NA 3 | 1073 | | | | | |
| 993 | Distinct 182 | | | | | | |
| D-Link | 40IS 17 | | | | | | |

IS pages appear only in the International edition, NA pages appear only in the North America edition.

**"90% of all U. S. companies
will be using objects
by the year 1998."***

**Information Week, July 29, 1996.*



The other 10% will wish they had.

Object World East, Boston, March 2-6, 1997.

Everywhere you look, you'll find objects at work. On the World Wide Web. On the mainframe. On the client/server network. On the desktop. On the corporate intranet. In fact, objects will penetrate 80-90%* of all US companies by 1998.

Where can you get up to speed on the evolving world of object technology? At Object World East, March 2-6, 1997, at the Hynes Convention Center, Boston. Register today. Because this world stops for no one.

- See hundreds of the hottest new products and services.
- Choose from 28 tutorials and 10 conference sessions, including the ComponentWare Day Conferences.
- Attend world-class keynotes featuring: Chris Stone, President and CEO of the Object Management Group; Richard Tong, Vice President of Marketing for Desktop Business Systems, Microsoft Corporation; and Tim Berners-Lee, the inventor of HTML.

FREE Exhibits Pass--Limited-Time Offer!

For conference information and your FREE Exhibits Pass—a \$75 value—call 1-617-433-1830. Fax this form to 1-617-433-2814. Or visit our Web site: www.ow.com

NAME _____

TITLE _____

ORGANIZATION _____

PHONE _____

FAX _____

STREET _____

CITY/TOWN _____

STATE/PROVINCE _____

ZIP/POSTAL CODE _____

COUNTRY _____

E-MAIL _____

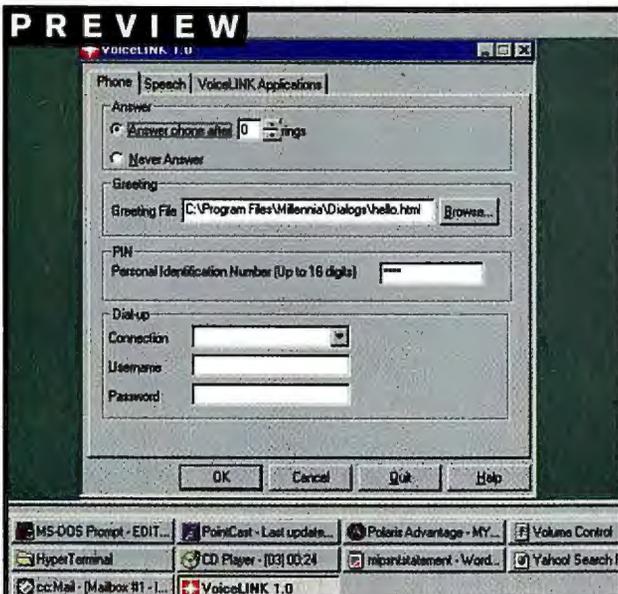
BM1

SOFTBANK
COMDEX



Objects for Everyone

What's New



Email Reader

\$89.95

Circle 992
on Inquiry Card.

Millennia Software

Saratoga, CA
(888) 362-4573
(408) 867-8900
<http://www.msw.com>

Retrieve E-Mail Without a PC

Millennia's Email Reader lets you dial your desktop PC and listen to your e-mail using a plain old telephone instead of downloading your messages to a notebook PC. Once you install Email Reader on a Win 95 PC equipped with a 75-MHz or faster Pentium and a voice modem (I used one from Boca Research), you can dial in using a telephone or cellular and listen to your e-mail.

Email Reader lets you manage your mail by pressing certain keys on your touch-tone phone or by actually speaking to the computer. Whether using touch-tones or voice, you can tell the program to list, mark as read or unread, play, or perform other operations on messages. The program supports Microsoft Exchange, Netscape, Eudora, and other POP3 Internet e-mail reader software.

I think Email Reader is probably best for someone who gets a low number of messages per day or who wants to monitor e-mail while away for a day or so: It can be aggravating listening to even just the headers of 20 or 30 new messages over the phone. In high-volume scenarios, Email Reader would work best if used with e-mail programs that support rules-based processing. The current Email Reader is a stand-alone program, but a network version is planned, as are other mail processing modules, so we'll monitor this telephony category as it matures.

—Dave Andrews

Business

Intranet Productivity Suite

AVAILABLE FOR WINDOWS 95 AND NT, THE Distinct IntraNet Suite (\$425) includes Distinct NFS 95 for sharing files, programs, and printers across heterogeneous networks;



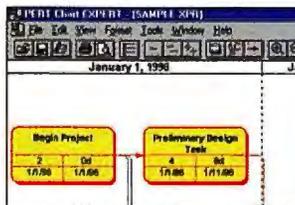
Distinct NetRover, a corporate Internet access solution that includes a Web browser, multiconnect FTP, and a newsreader and mail; Distinct IntelliTerm terminal emulation for IBM and DEC; and Distinct IntraNet Servers for managing network resources.

Contact: Distinct Corp., Saratoga, CA, (408) 366-8933; <http://www.distinct.com>.

Circle 993 on Inquiry Card.

Add More Pert Charting to Microsoft Project

WITH PERT CHART EXPERT (SINGLE-USER, \$199), you can add more Pert charting capabilities to Microsoft Project or use the program as a stand-alone application to produce Pert charts from text files and spreadsheets. The program lets you build



time-scaled Pert charts and display task-dependency information directly on the dependency line.

Contact: Jim Spiller & Associates, Austin, TX, (512) 342-2232; <http://www.jsaproj.com>.

Circle 994 on Inquiry Card.

Firewall System

A SYSTEM OF SECURE, INTEROPERATING FIREWALLS for protecting distributed intranets and Internet connections, Telaxian Shield's (\$7995 to \$11,995, depending on configuration) firewall-to-firewall encryption capabilities allow for virtual private networks within a company site and throughout an extended enterprise, across the Internet and intranets. Logging and auditing features



include real-time monitoring, login attempt records, service use logs, and statistical analysis.

Contact: Network Engineering Technologies, San Jose, CA, (408) 453-7500; <http://www.fireants.com>.

Circle 995 on Inquiry Card.

Data Mart in a Box

SMARTMART PROVIDES THE SOFTWARE AND services you need to build, manage, and use a data mart. The product (Entry-Level Edition, from \$38,400; Open Database Edition, from \$53,300; complete package, from \$76,400) for HP/UX, AIX, Sun/Solaris, and Windows NT includes tools for database creation, data

We look at Millennia's Email Reader, a way to retrieve e-mail from the road without a PC; and DeLorme's Tripmate, a GPS receiver and navigation software for your car.

extraction and transformation, data access and analysis, warehouse management, and an information directory.

Contact: Information Builders, New York, NY, (800) 969-4636 or (212) 736-4433; <http://www.ibi.com>.

Circle 996 on Inquiry Card.

Communications

Manage Multiple E-Mail Accounts

AN INTERNET E-MAIL PRODUCT FOR Windows 95 and NT, Calypso (single-user version, \$79.95) lets you simultaneously access and view multiple e-mail accounts from one mailbox. The program provides e-mail features such as replying, forwarding, attachments, printing, IMAP compatibility, multiple signature support, address groups, blind sending and copying, and encoding support using MIME, BinHex, Base64, and UUencode.

Contact: Micro Computer Systems, Irving, TX, (800) 886-4923 or (214) 659-1624; <http://www.mcsdallas.com>.

Circle 997 on Inquiry Card.

Engineering

CD-ROM on Finite Element Modeling

THE FINITE ELEMENT MODELING IN ENGINEERING PRACTICE CD-ROM (\$79) provides engineers with practical methods for testing computer models of parts, products, and processes. Based on the mechanical engineering reference book of the same name, the CD-ROM includes an on-line search function and Internet-style browsers for

Windows 95, NT 4.0, and Unix. Contact: Algor, Pittsburgh, PA, (800) 482-5467 or (412) 967-2700; <http://www.algor.com>.

Circle 998 on Inquiry Card.

Multimedia

Windows Desktop Video Editing

THE PRESTO! MULTIMEDIA SUITE (\$129) includes Presto! VideoWorks desktop video and audio editing software; Presto! MediaPlayer, a control panel for music CDs, MPEG CDs, Photo CDs, and multimedia files; Presto! ImageFolio image editing



software and special effects; Presto! PageManager scanning OS; MetaTools' Kai's Power GOO SE, liquid imaging software to stretch, stir, smear, smudge, and nudge photos; and Presto! MediaClips.

Contact: NewSoft, Fremont, CA, (800) 436-4365 or (510) 252-0267; <http://www.tophat.com>.

Circle 999 on Inquiry Card.

Programming

Create C++ and ActiveX-Based Interfaces

A SET OF COMPONENTS AND CLASS LIBRARIES, Ilog Visualization Suite (each product, from \$5000 per developer) helps you build interactive, graphical, enterprise-class

applications. The suite includes Ilog Inform for building data-intensive graphical applications; Ilog Vision, a graphics library; Ilog MultiViewer, which coordinates multipanel displays and helps you develop real-time graphics that span multiple desktops; and a new release of Ilog Views, a program for building 2-D graphical interfaces for C++ applications.

Contact: Ilog, Mountain View, CA, (800) 367-4564 or (415) 390-9000; <http://www.ilog.com>.

Circle 1000 on Inquiry Card.

The Web

Create and Maintain Web Sites

A CROSS BETWEEN A DIRECT-DIAL ON-LINE system and an intranet or Web server, Wildcat Interactive Net Server (Community Edition, \$99; Business Edition, \$1125; Enterprise Edition, \$2995) features a message system that enables forum-style confer-



ences that you can configure for Internet e-mail, Usenet news, public messages, and private mail. The program incorporates a file transfer system; a questionnaire interface that gathers data via polls, takes customer order information, fills out credit application forms, and accumulates marketing and demographic information; a teleconferencing/chat system; dynamic HTML; and CGI support.

Contact: Mustang Software, Bakersfield, CA, (800) 999-9619 or (805) 873-2500; <http://www.mustang.com>. Circle 1003 on Inquiry Card.

Promote Your Site

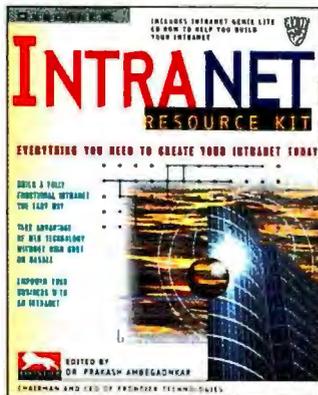
SITEPROMOTER (\$129) PROVIDES A SIMPLE tool to register your site with 150 major search engines, directories, and indices. When you are ready to submit, the program automatically generates the required site data, matching the submitting guidelines for each search engine. You then insert the data onto the search engine. SitePromoter runs in conjunction with Netscape Navigator or Microsoft Internet Explorer and is compatible with Windows 3.1, Win 95, or Macintosh.

Contact: PowerSolutions for Business, St. Louis, MO, (800) 955-3337 or (314) 421-0670; <http://www.sitepromoter.com>. Circle 1001 on Inquiry Card.

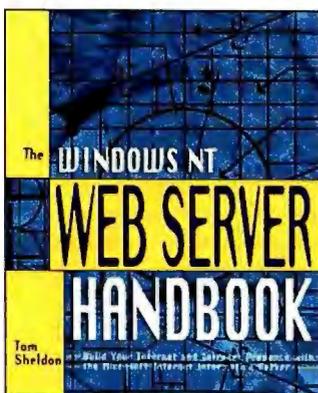
Open Personal Web Offices

WITH NETOPIA VIRTUAL OFFICE (\$69.95), Windows-based intranet/Internet users can open a virtual office on the Web. The program provides a place where colleagues can meet and collaborate, leave notes for each other, or drop off or pick up documents and other information. For out-of-the-office communications, Netopia Virtual Office also lets you remotely access your PC to check e-mail, run applications, update your Virtual Office, exchange files, and pick up/drop off messages.

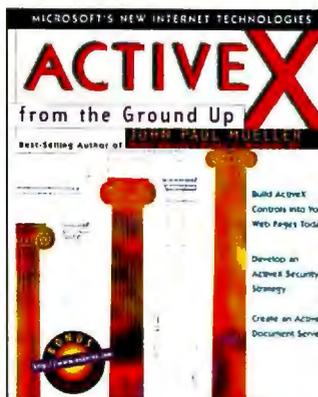
Contact: Farallon Communications, Alameda, CA, (510) 814-5000; <http://www.farallon.com>. Circle 1002 on Inquiry Card.



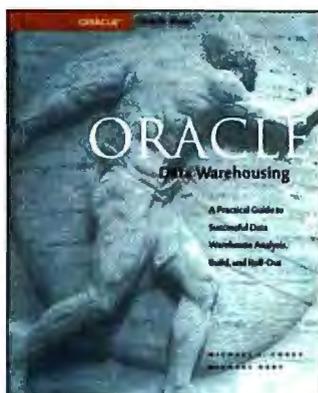
ISBN: 0-07-882262-9



ISBN: 0-07-882221-1



ISBN: 0-07-882264-5



ISBN: 0-07-882242-4

KEEP YOUR COMPLIANCE OSBORNE'S TECHNICAL

Available Now at Your Local

Barnes & Noble, Borders, CompUSA, Computer City, Fry's,

ARIZONA

Tempe
Student Book Center
PH: 602-966-6226

CALIFORNIA

Berkeley
Cody's Books, Inc.
PH: 800-479-7744 in CA
PH: 800-995-1180 Nationally
<http://www.codysbooks.com>

Cupertino

Stacey's Professional Bookstore
PH: 408-253-7521
FAX: 408-253-5861

Computer Literacy
Bookshops, Inc.
PH: 408-973-9955

Irvine

Irvine Sci-Tech Books
PH: 800-229-9514

University of California, Irvine
Bookstore
PH: 800-829-2665

Los Angeles

University of Southern
California Bookstore
<http://www.bookstore.usc.edu>

OPAMP Technical Books
PH: 800-468-4322

Menlo Park

Kepler's Books and Magazines
PH: 415-324-4321

Palo Alto

Stacey's Professional Bookstore
PH: 415-326-0681
FAX: 415-326-0693

Riverside

University of California, Riverside
Bookstore
PH: 909-787-4211

San Diego

San Diego Technical Books
PH: 800-346-0071
FAX: 619-279-5088
EMAIL: SDTB@SDTB.com

San Francisco

Stacey's Professional Bookstore
PH: 800-926-6511

San Jose

Computer Literacy
Bookshops, Inc.
PH: 408-435-1118
EMAIL: info@clbooks.com

Santa Barbara

Earthling Bookshop
PH: 805-965-0926
<http://www.earthling.com>

Stanford

Stanford Bookstore
PH: 800-533-2670

Santa Cruz

Bookshop Santa Cruz
PH: 408-423-0900

Sunnyvale

Digital Guru Bookshop
PH: 408-720-6150

Computer Literacy
Bookshops, Inc.

PH: 408-730-9955

COLORADO

Denver
Tattered Cover, Cherry Creek
PH: 303-322-7727
FAX: 303-399-2279
<http://www.tatteredcover.com>

Tattered Cover, Lower Downtow
PH: 303-436-1070
FAX: 303-399-2279
<http://www.tatteredcover.com>

GEORGIA

Atlanta
Oxford Bookstore
PH: 404-262-3333
FAX: 404-364-2729

HAWAII

Honolulu
Honolulu Book Shop
PH: 808-536-9512
FAX: 808-538-7680

ILLINOIS

Naperville
Books and Bytes
PH: 630-416-0102

MASSACHUSETTS

Burlington
SoftPro Books
PH: 617-273-2917

Cambridge

Wordsworth Books
PH: 617-498-0080
FAX: 617-354-4674
EMAIL: www@wordsworth.com

Newton Highlands

New England Mobile Bookfair
PH: 617-964-7440
Worcester

Visit Our Web Site at <http://www.osborne.com>

COMPETITIVE EDGE WITH TECHNOLOGY SOLUTIONS

Book and Computer Stores

Media Play, Micro Center, Super Crown, and Waldenbooks

Tatnuck Booksellers
PH: 508-756-7644

MINNESOTA

Minneapolis
Baxter's Books
PH: 800-626-1049
FAX: 612-339-6134

MISSOURI

Clayton
Library, Ltd.
PH: 314-721-0378

St. Louis
Software Plus
PH: 314-434-3311

NEW JERSEY

New Brunswick
Rutgers University Bookstore
PH: 908-246-8448
FAX: 908-249-3039

NEW MEXICO

Albuquerque
Page One
PH: 505-294-2026
FX: 505-294-5576
EMAIL: pageone@rt66.com
<http://www.rt66.com/pageone>

NEW YORK

New York City
Benjamin Books
PH: 212-432-1105
FAX: 212-432-1104

Coliseum Bookstore
PH: 212-757-8103
FAX: 212-489-0925
Computer Book Works
PH: 212-385-1616
<http://cnct.com/bookworks>

J & R Computer World
PH: 212-732-8600
FAX: 212-238-9148

McGraw-Hill Bookstore
PH: 212-512-4100
FAX: 212-512-4105

New York University
Computer Store
PH: 212-998-4591
FAX: 212-995-3779

Rochester
Total Information, Inc.
PH: 800-876-4636

OHIO

Cincinnati
University of Cincinnati
Bookstore
PH: 513-556-1800
FAX: 513-556-5555

Dayton
Books & Co.
PH: 513-298-6540
FAX: 513-298-7895

Kent
Kent State University Bookstore
PH: 216-672-2762
FAX: 216-672-3758

PENNSYLVANIA

King of Prussia
Gene's Books, Inc.
PH: 610-265-6210
PH: 800-573-4404
FAX: 610-268-6260

VIRGINIA

Vienna
Computer Literacy
Bookshops, Inc.
PH: 703-734-7771
EMAIL: salesva@clbooks.com

WASHINGTON

Bellevue
Tower Books
PH: 206-451-1110
FAX: 206-454-0453

Seattle
University Bookstore
PH: 206-634-3400
FAX: 206-634-0810

WASHINGTON DC

Reiter's Scientific & Professional
Books
PH: 202-223-3327

WISCONSIN

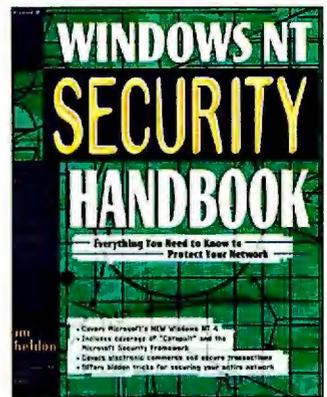
Madison
University Bookstore
PH: 800-993-2665
<http://www.protechnica.com>

Milwaukee
Harry W. Schwartz Bookshop
PH: 800-236-7323
FAX: 800-231-7323

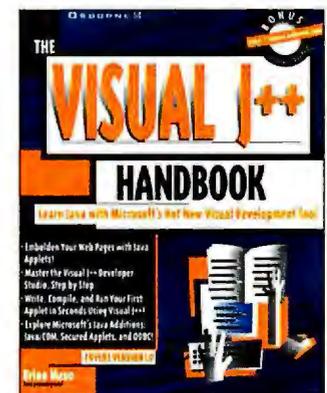
IN CANADA:

Toronto, Ontario
World's Biggest Bookstore
416-977-7009

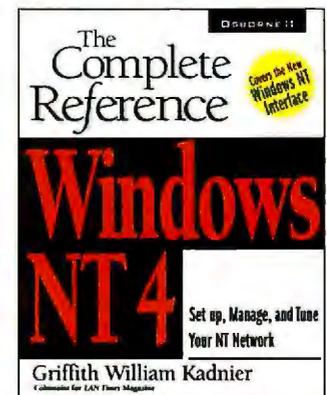
Chapter-Superstores
Located across Canada



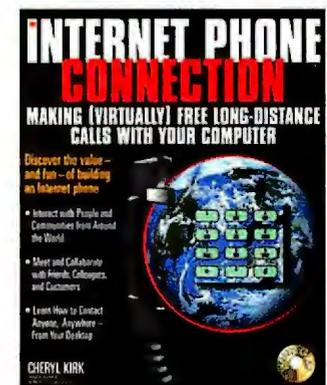
ISBN: 0-07-882240-8



ISBN: 0-07-882266-1



ISBN: 0-07-882181-9



ISBN: 0-07-882267-6

OSBORNE 

A Division of The McGraw-Hill Companies

Or Call 1-800-262-4729 Anytime and Use Your American Express, Discover, MasterCard, or VISA

538Y297

Windows 95

Scanning Software for 95/NT

WITH PAGIS PRO 97 (ABOUT \$169), YOU can capture, use, and organize col-



or documents and incorporate them into Windows Explorer. The program combines PerfectScan, which provides advanced image capture and enhancement, text and picture segmentation, and compound document compression; TextBridge Pro, an OCR program; and Verity's Topic search engine, which gives you tools for locating documents in your system.

Contact: Xerox, Peabody, MA, (888) 997-2447 or (508) 977-2000; <http://www.pagis.com>.
Circle 1004 on Inquiry Card.

Windows 95 on Silicon Graphics Workstations

WITH SOFTWINDOWS 95 FOR SILICON Graphics (right-to-use license, about \$599), you can run Win 95 applications on your workstation under IRIX 6.2 and 6.3. The program also provides Windows 95 multimedia support, PC networking, PC file sharing capabilities, and support for most PC networks.



Contact: Insignia Solutions, Santa Clara, CA, (800) 848-7677 or (408) 327-6000; <http://www.insignia.com>.
Circle 1005 on Inquiry Card.

HARDWARE

Accessories

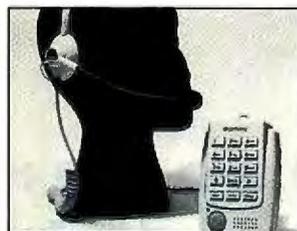
Stereo PC Headset

THE ANC-550 STEREO PC HEADSET (\$79.95) features active noise-cancellation technology. This creates a 180-degree out-of-phase anti-noise signal that cancels background noise and echo speaker feedback, while increasing the speed and accuracy of voice-computing applications. The ANC-550 comes with a microphone on/off mute switch, a lapel clip, and a converter plug. Andrea Electronics also offers the Multimedia Audio Controller MC-100 (\$34.95), which lets you easily switch between your PC headset and multimedia speaker system with the flick of a switch.

Contact: Andrea Electronics, Long Island City, NY, (800) 442-7787 or (718) 729-8500; <http://www.andreaelectronics.com>.

Headset Telephone

THE LIGHTWEIGHT, ADJUSTABLE HT530 headset (\$59.95) comes with a single-headphone-style ear piece and flex-mounted microphone. You can use the headset to answer calls and to place outbound calls with PCs (equipped with the appropriate software) from companies such as Acer, Apple, AST, Packard Bell, Compaq, NEC, IBM, Hewlett-Packard, and Sony. The included Y connector lets you use the headset with a standard telephone. The HT560 (\$99.95) combines the HT530 headset and a compact telephone with features such as adjustable volume, one-touch call hold, last-number redial, and a flash button for use with call waiting.

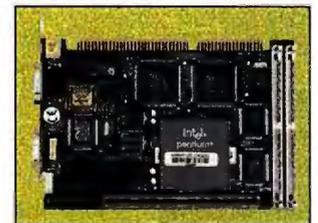


Contact: Command Communications, Aurora, CO, (800) 288-6794 or (303) 751-7000; 76735.3714@compuserve.com.
Circle 1011 on Inquiry Card.

Add-Ins

686 Embedded CPU Board

OPERATING AT SPEEDS OF UP TO 200 MHz, the IPH-686 Half Size ISA Pentium board (from \$875) supports 256-KB through 1-MB pipeline burst and standard cache RAM modules for high-speed access to blocks of data. The board comes with two 16C550-compatible serial ports, a bidirectional ECP/EPP, a dual floppy drive port, two EIDE hard drive ports, a PS/2 keyboard port, a PS/2 mouse port, an on-board speaker,



a WatchDog timer, and up to 64 MB of DRAM.

Contact: Micro Computer Specialists, Vista, CA, (800) 347-6274 or (619) 598-2177; <http://www.industry.net/mcsi>.
Circle 1013 on Inquiry Card.

Video Engine for PCs

YOU CAN USE THE VIDEOX2 (FROM \$1795) as the foundation for a PC-based video-mixing system. The board comes with a two-channel digital video mixer; an input for an MPEG/JPEG card; composite and S-Video in/out; a two-channel TBC/synchronizer; more than 250 special effects transitions; antialiased fonts and graphics; two-channel freeze-frame; and a four-channel stereo audio mixer.

Contact: TV One, Erlanger, KY, (800) 721-4044 or (606) 282-7303; <http://www.tvone.com>.
Circle 1014 on Inquiry Card.

Software Updates

SurveyWin 3.2, the on-line data collection and statistical analysis program for Windows 3.x, 95, NT, and OS/2, offers an unlimited skip feature, which automatically guides users to the next appropriate question; hyperlinks; bit-map support; and visible or invisible calculated fields. \$495.

Contact: RaoSoft, Seattle, WA, (206) 525-4025; <http://www.raosoft.com/raosoft/>.

Circle 1006 on Inquiry Card.

Implementing Netscape's LiveConnect framework, **WebXpresso 1.2**, the Web-enabling component of DataViews' DV-Xpresso modular development tool, lets you create applications that access transparently both client and server Web-based applications. In addition, version 1.2 supports Java native methods for getting and setting object attributes and input and select callbacks. For Windows 95, NT, and Unix, from \$1000.

Contact: DataViews, Northampton, MA, (800) 732-3200 or (413) 586-4144; <http://www.dvcorp.com>.

Circle 1007 on Inquiry Card.

RemoteWare 3.1 for Windows NT adds messaging support, MAPI support, subscription and publishing services, and accessibility from within a Web browser. Server license, from \$5000; basic clients, \$200; extended clients, \$375.

Contact: XcelleNet, Atlanta, GA, (800) 322-3366 or (770) 804-8100; <http://www.xcelle.net.com>.

Circle 1008 on Inquiry Card.



NSTL is the official product testing lab
for Data Communications

Convince
your
customers
that your
product
won't
CLOG
their
network
traffic

TEST *with* NSTL

You need to know how to keep the information flowing safely, cost-effectively, and quickly. NSTL can help you break the networking bottlenecks.

NSTL gives you the answers you need to assure potential customers of your product's performance. We'll work with you to design a cost-effective testing program to give you the answers to your customers' network performance questions.

Contact us early in your product development lifecycle to learn how NSTL can help you avoid costly and embarrassing mistakes.

Call 1-610-941-9600 to request a brochure or a proposal detailing the scope, pricing, and scheduling of confidential network services.

<http://www.nstl.com>

NSTL

A Division of The McGraw-Hill Companies



Tel: 1 610 941 9600 | in US: 1 800 220 NSTL | Fax: 1 610 941 9952 | email: info@nstl.com

Circle 145 on Inquiry Card.

Ultra-Wide SCSI-3 Macintosh Accelerator

DESIGNED TO MAXIMIZE I/O TRANSFER speed and boost total system performance for digital video, prepress, server, and real-time applications,

the ExpressPCI-Pro Series (\$395) delivers transfer rates of up to 40 MBps. Atto's new line of host adapters features full block buffering, embedded 80-MHz RISC SCSI-3 processor, improved data interleave architecture, and PCI 2.1 compliance.



Contact: Atto Technology, Amherst, NY, (716) 691-1999; <http://www.attotech.com>. Circle 1015 on Inquiry Card.

PREVIEW



**DeLorme Tripmate
Hyperformance GPS
Navigation**
\$149

DeLorme
Freeport, ME
(207) 865-1234
fax: (207) 865-9291
<http://www.delorme.com>

Circle 1009
on Inquiry Card.

Help for Lost Souls Everywhere

DeLorme's Tripmate is a 9-ounce device that's slightly larger than a bar of soap and uses Global Positioning System (GPS) satellites to fix your location. You can use the unit with a notebook PC running Win 95 and DeLorme's Street Atlas USA 4.0 or AAA Map'n'Go. The Tripmate, which runs on four AA batteries or an optional power adapter kit, easily connects to the notebook's serial port. I used the new CF-62 notebook from Panasonic (800-662-3537). It includes a 12.1-inch active matrix screen and an internal drive that plays both CD-ROM and rewritable phase-change discs. Tripmate installed easily on the Panasonic system, and once I properly configured the time and date of the Street Atlas software, I was tracking my progress in real time as I drove across state.

Tripmate's 12-channel receiver was quite accurate, though the accuracy can drift beyond 100 meters or so if the device can't get a clear view of the sky to get a proper location fix; tall buildings or thick foliage can interfere with positioning. And I would have liked the Tripmate to have battery status lights. But those minor quibbles aside, the Tripmate's easy installation and low price make this a must-have in the "cool device" category. Plus, it will get you to that meeting on time without you having to stop and ask directions.

—Dave Andrews

Communications

Computerized Whiteboard

WITH IBD (ABOUT \$499), USERS IN MULTIPLE locations can create, capture, collaborate, and communicate information. The 38- by 31-inch, 18-pound product combines the visual communication capabilities of whiteboards with the storage, access, and digital communications benefits of PCs. Ibd can capture the results of interactive sessions, including multicolor drawings and text, save the information in PC memory, and incorporate it into most Windows-based applications.

Contact: The MicroTouch Business Products Division, Tewksbury, MA, (800) 642-7686 or (508) 659-9000; <http://www.microtouch.com>. Circle 1016 on Inquiry Card.

Real-Time Videoconferencing

A HARDWARE AND SOFTWARE KIT, SEE-QUEST transforms your Windows PC into a desktop videoconferencing workstation. The kit consists of Shark Multimedia's Baby Tiger 33.6-Kbps DSVD modem, the Connectix Color or Black and White QuickCam video camera, the Connectix VideoPhone, a microphone, and a suite of audio and video software (black and white, \$369; color, \$479). The Baby Tiger DSVD modem transmits and receives full-duplex audio and video data simultaneously over a standard telephone line. The modem operates at

speeds of up to 33.6 Kbps and combines V.34 modulation with MNP 2-4 and V.42 LAPM error correction for throughput of up to 115.2 Kbps. Contact: Shark Multimedia, Santa Clara, CA, (800) 800-3321 or (408) 987-5400; <http://www.sharkmm.com>. Circle 1017 on Inquiry Card.

Networking

Wireless LAN PC Card Adapter and Access Points

AT 1.6 MBPS, THE RANGLAN2 7400 PC Card (\$695) provides high-speed data transfer and interchangeable antennae, so you can select the antenna that matches your specific device and coverage needs. The RangelAN2 AP-II 7510 and 7520 Access Points (from \$1895) come



with a MIPS R3000 RISC processor; throughput optimization; remote configuration over a modem; built-in site survey; Telnet support over Ethernet, serial, and wireless; and SNMP support in the RangelAN2 7520 Access Point.

Contact: Proxim, Mountain View, CA, (800) 229-1630 or (415) 960-1630; <http://www.proxim.com>. Circle 1018 on Inquiry Card.

Peripherals

Four Desktop Scanners

THE FOUR MODELS IN THE COPISCAN 8000 Series of scanners (from \$22,000) range in speed from 60 to more than 100 pages per minute in portrait mode. Each comes with 13 resolutions between 100 and 400 dpi, a 500-sheet automatic/manual

**A playground for experts.
Training wheels for their friends.**



Traveling the Information Highway

A new exhibit at

The Computer Museum

computer_info@tcm.org / 617.423.6758 / www.net.org

300 Congress Street, Boston, Massachusetts 02210

Principal Sponsor: Sprint

**Major Sponsors: Apple Computer, Hewlett Packard, Novell,
NYNEX, Stratus, S.W.I.F.T.**

BYTE

**Official
Media Sponsor**

B. Y. O. I. S. P.

(Bring Your Own Internet Service Provider)

Log into BIX and you'll find people like yourself. People who are glad to lend a helping hand when someone asks a question. People who listen to what you have to say. People who know about things that will surprise you.

Now BIX is available at a price never before seen online.

If you already have Internet access, telnet to BIX

Flat Rate: \$6.95/mo \$14.97/3mo \$24.97/6mo \$34.97/year

This plan allows unlimited use of both our text-based services and Web services available only to BIX members.

If you need Internet access, BIX offers a Flat Rate plan at prices ranging from \$23.95/month (down to as low as \$16.95/month if you pay by the year) including nationwide access at speeds up to 28.8kbps or X.25 access at speeds up to 14.4kbps, and a pay-as-you-go plan for \$12.95/month for six hours of access plus \$2/hour thereafter.

Complete details are available from our e-mail auto-responder at info@bix.com or by visiting the BIX Web Site (see below).

To sign up for BIX, dial (800) 695-4882 or dial (617) 492-8300, enter *bix* when prompted and enter *bix.rd* at the Name? prompt. A step by step procedure will get you logged into BIX. The same procedure works if you telnet to bix.com or x25.bix.com, and you can also sign up on our Web Site.

BIX *ahead of its time
always was, always will be.*

Visit us on the Web at <http://www.bix.com/>

document feeder, self-calibrating cameras, self-adjusting lamps, and optional pre- and post-scan imprinting. Red, green, and blue color dropout can be selected by the user. The scanners can accommo-



date documents as small as self-stick notes and checks to tabloid-size newspapers and technical drawings.

Contact: *Bell & Howell, Arlington Heights, IL, (800) 722-6494 or (847) 357-0630; <http://www.bellhowell.com>.*
Circle 1019 on Inquiry Card.

Wide-Screen Color Monitor

THE PANASYNC/PRO P21 MONITOR (\$2099) has a 20-inch viewable image size and features a refresh rate of 71 Hz, a resolution of 1800 by 1440, and a dot pitch of 0.25 mm. The monitor has an antiglare, antireflection, and antistatic



screen; eight preset timing modes and 13 user memory modes; and frequency ranges of 30 kHz to 115 kHz horizontal and 50 Hz to 160 Hz vertical.

Contact: *Panasonic Communications & Systems, Secaucus, NJ, (800) 726-2797 or (201) 348-7000; <http://www.panasonic.com>.*
Circle 1021 on Inquiry Card.

Ultra SCSI Hard Drives

THE TOMAHAWK 9 MODEL 3391 (\$2900) provides 9.10 GB of formatted capacity in a 3.5-inch form factor.

The low-profile Tomahawk 4LP Model 4345 (\$1630) offers 4.55 GB of formatted capacity. Both Micropolis drives feature magneto-resistive heads, 7.9-ms average seek times, 7200-rpm rotational speeds, a SCSI-2/-3 command set, a 297-bit ECC with on-the-fly error correction, a 512-KB multisegmented cache, tagged command queuing with seek and latency optimization, and zero-latency read/write operations.

Contact: *Micropolis, Chatsworth, CA, (818) 709-2730; <http://www.micropolis.com>.*

Circle 1020 on Inquiry Card.

External Tape Drives

THE TAPESTOR 800 (\$149) CAN STORE UP TO 800 MB OF COMPRESSED DATA OR UP TO 400 MB OF UNCOMPRESSED



data on a Travan TR1 cartridge. The TapeStor 3200 (\$249) can handle up to 3.2 GB of compressed data or up to 1.6 GB of uncompressed data per cartridge.

Contact: *Seagate Technology, Costa Mesa, CA, (800) 626-6637 or (714) 641-1230; <http://www.seagate.com>.*

Circle 1022 on Inquiry Card.

Servers

Petabyte Server

A SPECIALIZED DATA-ACCESS SERVER, THE FastfilePro-HA is capable of handling up to 1 petabyte, or 1024 terabytes, of data in the form of 128 disk volumes, each configured with 8 TB of storage. You can configure your server to work with levels 0, 1, 0+1, RAID 3 equivalent, 5, and JBOD. The server offers a journaling automation system, the Aer-



REAL operating system, and an HTTP module, adding read-only access to Web files.

Contact: *Falcon Systems, Sacramento, CA, (800) 326-1002 or (916) 641-7200; <http://www.falcons.com>.*

Circle 1023 on Inquiry Card.

Systems

SPARC-Compatible Graphics Workstations

DESIGNED TO DELIVER HIGH-PERFORMANCE Creator graphics capabilities, including 3-D triangles, vectors, and quads, to a range of applications, the COMPstation U200-ES comes with a 200-MHz 64-bit UltraSparc 1 processor, 1 MB of external cache, and a data transfer rate of up to 1.6 GB per second. A standard configuration (from \$17,530) includes 64 MB of RAM, a 2-GB hard drive, a 20-inch color monitor, a 128-bit UPA slot, three SBus slots, two serial ports, one parallel port, a 10Base-T Ethernet interface, Fast SCSI-2, and CD-quality 16-bit audio capabilities.

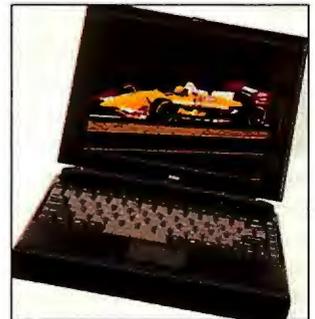


Contact: *Tatung Science & Technology, Milpitas, CA, (800) 659-5902 or (408) 383-0988; <http://www.tsti.com>.*
Circle 1026 on Inquiry Card.

Easily Upgradable Pentium Notebooks

THE ARCHITECTURE OF THE OPENNOTE Pentium notebook PCs provides an easy

upgrade path for all system components and peripherals. The OpenNote Model 680C (\$2795) comes with a PCI-based 120-MHz Pentium CPU; 16 MB of memory, expandable to 64 MB; and an 11.3-inch DSTN SVGA display. The OpenNote Model 680TX (\$3395) comes with a PCI-based 133-MHz Pentium processor; 32 MB of RAM, expandable to 64 MB; and an 11.3-inch TFT SVGA display. Both mod-



els also feature a removable 1.1-GB hard drive; a 3.5-inch removable floppy drive; a 6x internal CD-ROM drive; a Sound Blaster Pro 16 sound card with built-in speakers; MPEG support; two Type II (or one Type III) PC Card slots; a touchpad pointing device; and a dual NiMH detachable/rechargeable battery supply.
Contact: *Kiwi Computer, Santa Clara, CA, (888) 688-5494 or (408) 492-9188; <http://www.kiwi.com>.*
Circle 1024 on Inquiry Card.

SPARC Notebook

INCORPORATING A 170-MHz TurboSparc processor, the PowerLite Turbo 170 comes with up to 256 MB of memory, 512 KB of secondary cache, a 12.1-inch 1024 by 768 or 800 by 600 display, up to 3.6 GB of hard drive storage, a TGX graphics accelerator, a fax/modem card, and a 16-mm trackball in a 7.5-pound notebook-size package. The system is available with SunSoft's Solaris 2.5 or Solaris 1.1.2 operating systems and is compatible with Sun workstations.

Contact: *RDI Computer, Carlsbad, CA, (800) 734-5483 or (619) 929-0992; <http://www.rdi.com>.*

Circle 1025 on Inquiry Card.

Java's RAD Route to Data Access

Visual Café Pro lets you develop distributed data access applications using Java.

By Rick Grehan

With its Visual Café Pro (VCP) package, Symantec brings rapid application development for Java into areas often associated with traditional client/server development. The professional version of Visual Café adds wizards (software assistants) and database middleware technology to help developers create Java programs that access information from databases on the back end. This data is then presented to the end user in any Java-compliant Web browser.

VCP consists of Visual Café and the dbAnywhere middleware, lashed together by a set of wizards. The program illustrates an emerging breed of development tools that let users leverage the Web to access data stored in a wide variety of databases. VCP represents a logical progression for Symantec's Café, which I used when I converted the BYTE benchmarks from C to Java. (Back then, Café wasn't a visual development environment, but it was a solid Java development system whose integrated debugger was a blessed relief from the command-line debugger that's included in the Sun Java Development Kit.)

Symantec has constructed upon this foundation the kind of form-based application-building environment that's becoming the mainstay of Windows development. When you start a new project, VCP lets you select from among three templates: a completely empty project, a basic application, or a basic applet. The first template is an empty workspace that's a throwback to life before Café went visual. The latter two templates jump-start your application with empty forms ready for filling with buttons and text fields and such. In fact, the application template prebuilds "about" and "quit" dialog boxes.

Visual Café comes with a basic set of

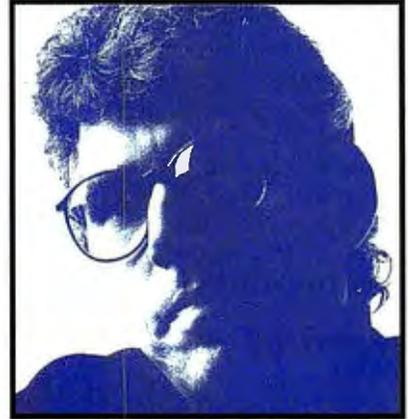
predefined components. You'll find buttons, scroll bars, and text fields, as well as a collection of dialog boxes. When you click and drag a component from the tool palette, VCP pours the necessary Java source code into your project to instantiate the component.

New in the Visual Café environment is its interaction wizard, which is a button to the left of the component speedbar. The interaction wizard lets you mouse-click your way through the process of associating an action to a component-received event. For example, you could use the interaction wizard to connect a mouse-click event on an "about" button to the opening of an "about" dialog box; Visual Café Pro will then write the code for you.

The database middleware component is supplied by dbAnywhere, which supports the Sun/JavaSoft Java Database Connectivity (JDBC) API; dbAnywhere is able to handle a variety of back-end databases, ranging from lowly dBase II all the way up to Oracle Server, either through direct drivers or ODBC drivers. Applets that are created by the Café side of Visu-

| PRODUCT INFORMATION |
|---|
| Visual Café Pro |
| \$499.95 |
| Symantec |
| Cupertino, CA |
| (408) 253-9600 |
| http://cafe.symantec.com |

al Café Pro communicate with a dbAnywhere server, thus providing what is formally a three-tier architecture: Applet as the GUI, dbAnywhere in the middle, and database drivers on the back end. Notice what this means: A client can download an applet from an Internet server on one machine, but that applet can connect to a dbAnywhere server running on a completely different machine



on the Internet, anywhere in the world.

Practically speaking, though, at this stage dbAnywhere functions as merely a connection and translation service by connecting the applet to the database and translating between the database driver and the JDBC API. I suspect that Symantec has another edition of Visual Café in the works, perhaps an enterprise version, that will allow developers to extend dbAnywhere, adding business logic programming into the middle tier.

Doing programming with Java components is not a pretty thing. Because Java has no notion of a resource file (at least not yet, anyway), every detail of a component—for example, a button's size, color, or font—must be hardwired into the source code. Also, programming to JDBC amounts to working with SQL, which has never been pretty. Visual Café Pro, therefore, handles a great deal of ugliness for you. Symantec's RAD kit is no Delphi for the Internet yet—but it's pretty close. **B**

Rick Grehan is a senior technical editor for BYTE reviews and the coauthor of The Client/Server Toolkit for C/C++ Programmers (NobleNet, 1996). You can reach him at rick_g@bix.com.

CAN YOU REALLY AFFORD TO BUY THE #2 NOTEBOOK?

ANNUAL GUIDE TO COMPUTERS

Laptops

TRAVELING COMPANIONS

Some Popular Pentium Notebooks

| RATING | MANUFACTURER | MODEL/SCREEN | CONFIGURATION | COMMENTS |
|--------|------------------|---|---|----------|
| 3.1 | DELL COMPUTER | Latitude LM P133ST, 12-in. TFT display, (133 Mhz) | 6.8 lb 16MB RAM, 810MB disk, 6X CD-ROM | Great |
| 2.8 | IBM PC CO. | ThinkPad 760ED 1, 2-in. TFT display (133 Mhz) | 1.2GB disk, 4X | |
| 2.8 | WINBOOK COMPUTER | WinBook 11.3 (133 Mhz) | | |
| 2.7 | COMPAQ COMPUTER | Ultrax 11.3 (133 Mhz) | | |
| 2.7 | HEWLETT-PACKARD | HP Pavilion 11.3 (133 Mhz) | | |

— *Business Week*,
November 4, 1996 —

What's wrong with this picture? The notebook that gives you the most performance, usability and features costs half the price of notebooks that give you less. (Notebooks, by the way, that you probably thought gave you more.) And remember, you have this information on the very best authority. *Business Week*, the business publication, in their Second Annual Computer Buying Guide cited the Dell Latitude LM P133ST as "the top ranked machine in the tests" and the notebook they'd most like to travel with. So if you're shopping for a notebook, buy the best. After all, you can afford it.

DELL® LATITUDE® LM P133ST 133MHz PENTIUM® PROCESSOR

- ★ 12.1" SVGA Active Matrix Color Display
- ★ 16MB RAM/810MB Hard Drive
 - 256KB L2 Cache
 - Options Bay accepts 6X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- ★ PCI Bus with 128-bit Graphics Accelerator
 - Integrated 16-bit Stereo Sound
 - Smart Lithium Ion Battery
 - IrDA 1.0 Standard Compliant
 - Touchpad
 - Under 7 Pounds*
 - Extendable 1 Year Warranty†
- ★ Upgrade to 40MB RAM, add \$299.
- ★ 33.6 XJACK®/Cabled Modem, add \$239.

\$2999

Business Lease*: \$111/Mo.
Order Code #800051



DELL®

TO ORDER

800-545-9693

<http://www.dell.com/buydell>

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada; call 800-233-1589

Keycode #01185



NO ONE CARRIES A BETTER SELECTION

DELL DIMENSION™ XPS PENTIUM® PRO CHIP-BASED DESKTOPS

Base features: Mini Tower Model • 256KB Internal L2 Cache • MS® Office 95 Pro with Bookshelf • **MS Office 97, Professional or Small Business Edition Upgrade Coupon^{††}** • 30 Days Free Support • MS Mouse • 3 Year Limited Warranty[†] with 1 Year On-site^{*} Service

DELL DIMENSION XPS Pro200n 200MHz PENTIUM® PRO PROCESSOR

Base features listed above plus:

- 64MB EDO Memory with ECC
- NEW 4.3GB Hard Drive [9.5ms]
- 20TD Trinitron® Monitor (19.0" v.i.s., .26dp, 1600 x 1200 max. res.)
- Matrox Millennium 4MB WRAM Video Card
- NEW 12X EIDE CD-ROM Drive
- Sound Blaster 16 PnP Sound Card
- Altec ACS-290 Speakers with Subwoofer
- Microsoft® Windows NT® Workstation 4.0

\$3999

Business Lease^o: \$144/Mo.
Order Code #500109

DELL DIMENSION XPS Pro200n 200MHz PENTIUM PRO PROCESSOR

Base features listed above plus:

- 32MB EDO Memory
- 2GB SCSI U/W Hard Drive [7200RPM, 8ms]
- Adaptec 2940UW Controller Card
- 17LS Monitor (15.7" v.i.s.)
- Matrox Millennium 4MB WRAM Video Card
- NEW 8X SCSI CD-ROM Drive
- AWE32 Wave Table Sound Card
- Altec ACS-90 Speakers
- **FREE Norton/Visio Express Software Suite^{**}**
- Microsoft Windows[®] 95

\$2999

Business Lease: \$111/Mo.
Order Code #500108

DELL DIMENSION XPS Pro180n 180MHz PENTIUM PRO PROCESSOR

Base features listed above plus:

- 32MB EDO Memory
- 2.1GB Hard Drive [12ms]
- 17LS Monitor (15.7" v.i.s.)
- 2MB EDO ViRGE 3D Video Card
- NEW 12X EIDE CD-ROM Drive
- AWE32 Wave Table Sound Card
- Altec ACS-90 Speakers
- **FREE Norton/Visio Express Software Suite**
- Microsoft Windows 95

★ Upgrade to Matrox Millennium 4MB WRAM Video Card, add \$145.

\$2399

Business Lease: \$89/Mo.
Order Code #500107

DELL DIMENSION XPS PENTIUM

Base features: Mini Tower Model • Upgrade Card • MS Office 95 Pro with Bookshelf • MS Mouse • 3 Year Limited Warranty with 1 Year On-site Service

DELL DIMENSION XPS M200s 200MHz PENTIUM PROCESSOR WITH MMX™ TECHNOLOGY

Base features listed above plus:

- 64MB SDRAM Memory
- NEW 4.3GB Hard Drive [9.5ms]
- 17HS Trinitron Monitor (15.9" v.i.s., .26dp, 1600 x 1200 max. res.)
- Altec ACS-490 Full Dolby® Surround Sound Speakers with Subwoofer
- 33.6 U.S. Robotics Telephony Modem

★ Upgrade to a 20TD Trinitron Monitor (19.0" v.i.s., .26dp, 1600 x 1200 max. res.), add \$799.

\$3499

Business Lease: \$129/Mo.
Order Code #500106

DELL DIMENSION PENTIUM CHIP-BASED DESKTOPS

Base features: Mini Tower Model • 256KB Pipeline Burst Cache • NEW 12X EIDE CD-ROM Drive • 64-bit PCI 2MB DRAM Video • Microsoft Windows 95 • 30 Days Free Support • Dell Mouse • 3 Year Limited Warranty with 1 Year On-site Service

DELL DIMENSION P200v 200MHz PENTIUM PROCESSOR

Base features listed above plus:

- 16MB SDRAM Memory
- 2.1GB Hard Drive [12ms]
- NEW 800HS Trinitron Monitor (13.7" v.i.s.)
- ★ Upgrade to 32MB SDRAM, add \$139.
- ★ Upgrade to a 3.2GB Hard Drive (10.5ms), add \$79.
- ★ Upgrade to a 17LS Monitor (15.7" v.i.s.), add \$175.
- ★ Upgrade to 512KB Pipeline Burst Cache, add \$25.

\$1999

Business Lease: \$74/Mo.
Order Code #500102

DELL DIMENSION P166v 166MHz PENTIUM PROCESSOR

Base features listed above plus:

- 16MB SDRAM Memory
- 2.1GB Hard Drive [12ms]
- 15LS Monitor (13.7" v.i.s.)
- ★ Upgrade to 32MB SDRAM, add \$139.
- ★ Upgrade to a 3.2GB Hard Drive (10.5ms), add \$79.
- ★ Sound Blaster 16 PnP Sound Card and Altec ACS-90 Speakers, add \$89.
- ★ Upgrade to 512KB Pipeline Burst Cache, add \$25.
- ★ Upgrade to an 800HS Trinitron Monitor (13.7" v.i.s.), add \$49.

\$1799

Business Lease: \$67/Mo.
Order Code #500101

DELL® POWEREDGE® PENTIUM PRO CHIP-BASED SERVERS

Base features: • 256KB Integrated L2 Cache • Integrated PCI Ultra/Wide SCSI-3 Controller • 8X SCSI CD-ROM Drive • 3Com 10/100 PCI Ethernet Adapter • Intel® LANDesk™ Server Manager v2.5x • 3 Year Warranty with 1 Year On-site Service[†] • **MS Windows NT Server 4.0** (10 Client Access Licenses)^{†††}

DELL POWEREDGE 2100 SERVER 200MHz PENTIUM PRO PROCESSOR

Base features listed above plus:

- 64MB ECC EDO Memory (512MB Max)
- 4GB Fast/Wide SCSI-2 Hard Drive [7200RPM, 8ms] (12GB Max)
- 6 Expansion Slots: 3 PCI, 3 EISA
- 6 Drive Bays: 3 External 5.25"/3 Internal 3.5"
- ★ 2nd 4GB Fast/Wide SCSI-2 Hard Drive, add \$1199.
- ★ 4/8GB DAT SCSI Internal TBU, add \$999.
- ★ Upgrade to 3 Years On-site Service, add \$99.

\$4599[†]

Business Lease: \$166/Mo.
Order Code #250014

DELL POWEREDGE 2100 SERVER 200MHz PENTIUM PRO PROCESSOR

Base features listed above plus:

- 32MB ECC EDO Memory (512MB Max)
- 2GB Fast/Wide SCSI-2 Hard Drive [7200RPM, 8ms] (12GB Max)
- 6 Expansion Slots: 3 PCI, 3 EISA
- 6 Drive Bays: 3 External 5.25"/3 Internal 3.5"
- ★ 3Com Office Connect 8 Port TPC Hub, add \$149.
- ★ Upgrade to a 15LS Monitor (13.7" v.i.s.), add \$349.
- ★ DirectLine™ Network OS Support, add \$399.

\$3999[†]

Business Lease: \$144/Mo.
Order Code #250022



[†]Non-discountable promotional pricing. ^{††}For a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P., One Dell Way, Round Rock, TX 78682. ^{†††}For a limited time (with qualifying purchase) receive a coupon for a free MS Office 97, upgrade (Professional or Small Business) on CD only (no documentation included) after release from Microsoft. Call for details. ^oBusiness leasing arranged by Leasing Group, Inc. ^{**}Norton/Visio Express Software Suite is available only on Dell Dimension systems purchased with the combination of MS Office and Microsoft Windows 95. Visio Express 4.0 is an OEM version and a subset of Visio 4.0. Software may not include all documentation and may differ from retail version. ^{†††}Included at no extra charge through 1/31/97. ^{††††}System weight with floppy drive or CD-ROM in options bay. ^{†††††}On-site service provided by BancTec Service Corporation. On-site service may not be available in certain remote locations. ^{††††††}On-site service for the Poweredge 2100 Server is provided by Digital Equipment Corporation and is available in 29 metropolitan areas. ^{†††††††}Prices and specifications valid in the U.S. only and subject to change without notice. The Intel Inside logo and Pentium are registered trademarks and LANDesk, the Intel LANDesk logo and MMX are trademarks of Intel Corporation. MS, Microsoft, Windows and Windows NT are registered trademarks of Microsoft Corporation. KJACK is a registered trademark of US Robotics Mobile Communications Corporation. 3Com and EtherLink are registered trademarks of 3Com Corporation. Trinitron is a registered trademark of Sony Corporation. DirectLine is a service mark of Dell Computer Corporation. ©1997 Dell Computer Corporation. All rights reserved.



OF POWER TOOLS.



CHIP-BASED DESKTOPS

12KB Pipeline Burst Cache • NEW 12X EIDE CD-ROM Drive • Matrox Millennium 4MB WRAM Video Card • AWE32 Wave Table
 200MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY • MS Office 97, Professional or Small Business Edition Upgrade Coupon • Microsoft Windows 95 • 30 Days Free Support
 • 1 Year On-site Service • FREE Norton/Visio Express Software Suite • 2 USB Ports

DELL DIMENSION XPS M200s 200MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Base features listed above plus:

- 32MB SDRAM Memory
- 3.2GB Hard Drive [9.5ms]
- 17LS Monitor (15.7" v.i.s.)
- Altec ACS-290 Speakers with Subwoofer
- 33.6 U.S. Robotics Telephony Modem
- ★ Upgrade to a 4 3GB Hard Drive (9.5ms), add \$65.
- ★ Upgrade to Altec ACS-490 Full Dolby Surround Sound Speakers with Subwoofer, add \$85.

\$2899

Business Lease: \$107/Mo.
Order Code #500105

DELL DIMENSION XPS M200s 200MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Base features listed above plus:

- 32MB SDRAM Memory
- 2.1GB Hard Drive [12ms]
- 17LS Monitor (15.7" v.i.s.)
- Altec ACS-90 Speakers
- ★ Upgrade to 64MB SDRAM, add \$275.
- ★ Upgrade to a 3.2GB Hard Drive (9.5ms), add \$85.
- ★ Upgrade to a 17HS Trinitron Monitor (15.9" vis., .26dp, 1600 x 1200 max. res.), add \$165.

\$2599

Business Lease: \$96/Mo.
Order Code #500104

DELL DIMENSION XPS M166s 166MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Base features listed above plus:

- 32MB SDRAM Memory
- 3.2GB Hard Drive [9.5ms]
- NEW 800HS Trinitron Monitor (13.7" v.i.s.)
- Altec ACS-90 Speakers
- ★ Upgrade to a 17LS Monitor (15.7" v.i.s.), add \$175.
- ★ Upgrade to Altec ACS-290 Speakers with Subwoofer, add \$75.

\$2399

Business Lease: \$89/Mo.
Order Code #500103

DESKTOP UPGRADES

| UPGRADES | ADD |
|--|-------|
| ★ 104-Key Performance Keyboard | \$ 29 |
| ★ 3Com® EtherLink® Interface Combo PCI Card | \$135 |
| ★ 33.6 U.S. Robotics Telephony Modem | \$149 |
| ★ Iomega ZIP 100MB IDE Internal Drive with 3-Pak of Cartridges | \$149 |
| ★ 1.6GB/3.2GB Travan Tape Backup with Accelerator | \$199 |
| ★ Upgrade to 3 Years On-site Service | \$ 99 |

DELL LATITUDE® PENTIUM CHIP-BASED NOTEBOOKS

Base features: ♦ 256KB L2 Cache ♦ PCI Bus with 128-bit Graphics Accelerator ♦ Options Bay accepts 6X CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery ♦ Integrated 16-bit Stereo Sound ♦ Smart Lithium Ion Battery ♦ IrDA 1.0 Standard Compliant ♦ Touchpad ♦ Optional Dell Latitude LM Port Replicator Available ♦ Under 7 Pounds ♦ Extendable 1 Year Warranty!

DELL LATITUDE LM P133ST 133MHz PENTIUM PROCESSOR

Base features listed above plus:

- 12.1" SVGA Active Matrix Color Display
- 40MB RAM/1.3GB Hard Drive
- MS Office Pro for Windows 95
- MS Office 97, Professional or Small Business Edition Upgrade Coupon
- 33.6 XJACK/Cabled Modem
- Leather Carrying Case
- ★ 3Com 10Base-T Network Card, add \$159.
- ★ Upgrade to a 2.1GB Hard Drive, add \$300.

\$3929

Business Lease: \$141/Mo.
Order Code #800060

DELL LATITUDE LM P133ST 133MHz PENTIUM PROCESSOR

Base features listed above plus:

- 12.1" SVGA Active Matrix Color Display
- 16MB RAM/810MB Hard Drive
- ★ Upgrade to 40MB RAM, add \$299.
- ★ Dell Latitude LM Port Replicator, add \$159.
- ★ Upgrade to a 1.3GB Hard Drive, add \$200.
- ★ Nylon Carrying Case, add \$69.
- ★ 2nd Lithium Ion Battery, add \$249.

\$2999

Business Lease: \$111/Mo.
Order Code #800051

DELL LATITUDE LM P100SD 100MHz PENTIUM PROCESSOR

Base features listed above plus:

- 11.3" SVGA Dual Scan Color Display
- 40MB RAM/1.3GB Hard Drive
- MS Office Pro for Windows 95
- MS Office 97, Professional or Small Business Edition Upgrade Coupon
- Nylon Carrying Case
- ★ 33.6 XJACK/Cabled Modem, add \$239.
- ★ Upgrade to a 2.1GB Hard Drive, add \$300.

\$2899

Business Lease: \$107/Mo.
Order Code #800071

DELL LATITUDE LM P100SD 100MHz PENTIUM PROCESSOR

Base features listed above plus:

- 11.3" SVGA Dual Scan Color Display
- 24MB RAM/1.3GB Hard Drive
- 33.6 XJACK/Cabled Modem
- Nylon Carrying Case
- ★ Upgrade to a 2.1GB Hard Drive, add \$300.
- ★ Upgrade to 40MB RAM, add \$199.
- ★ Dell Latitude LM Port Replicator, add \$159.

\$2599

Business Lease: \$96/Mo.
Order Code #800072

DELL OPENS STORE ON THE WEB

Now you can buy Dell systems online. In fact, you can custom configure, price and track delivery of your PCs right on the Web. It's simple, secure and open twenty-four hours a day. So make shopping easier on yourself. Visit the new Dell Web site Store today. Just point your browser to www.dell.com/buydell and click on "Store."

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada, call 800-233-1589

Keycode #01186

TO ORDER

800-545-9674
<http://www.dell.com/buydell>

THE MOST AWARD-WINNING PC LINE OF 1996. ISN'T THAT A WHOLE NEW AWARD?

- * PC MAGAZINE BEST PENTIUM PC OF 1996 - XPS line
- * PC COMPUTING MVP WORKHORSE DESKTOP - XPS P200s
- * PC MAGAZINE EDITORS' CHOICE AWARD - XPS Pro200n
- * PC MAGAZINE EDITORS' CHOICE AWARD - XPS P200s
- * 4-time PC WORLD POWER DESKTOP BEST BUY - XPS P200s
- * 5-time WINDOWS MAGAZINE RECOMMENDED LIST - XPS Pro200n
- * PC COMPUTING BEST AWARD - XPS Pro200
- * COMPUTER SHOPPER TOP 100 AWARD - XPS P166s
- * 5-time PC WORLD POWER DESKTOP BEST BUY - XPS Pro200n
- * WINDOWS MAGAZINE WIN100 '96 HARDWARE AWARDS - XPS line
- * PC WORLD HOME DESKTOP BEST BUY - P200v
- * 8-time WINDOWS MAGAZINE RECOMMENDED LIST - XPS P166s
- * PC COMPUTING 4 STAR AWARD - XPS P200s
- * PC WORLD BUDGET DESKTOP BEST BUY - P200v
- * 11-time WINDOWS MAGAZINE RECOMMENDED LIST - P100t
- * 2-time PC COMPUTING 4 STAR AWARD - XPS Pro200n
- * 2-time WINDOWS MAGAZINE RECOMMENDED LIST - P200v
- * PC WORLD BUDGET DESKTOP BEST BUY - P133v
- * WINDOWS MAGAZINE WIN100 '96 HARDWARE AWARDS - DIMENSION line
- * PC MAGAZINE EDITORS' CHOICE AWARD - XPS P133c
- * PC COMPUTING BEST AWARD - XPS P166c
- * 5-time PC WORLD BUDGET DESKTOP BEST BUY - P75t
- * 8-time PC WORLD POWER DESKTOP BEST BUY - XPS P133c
- * 2-time WINDOWS MAGAZINE RECOMMENDED LIST - XPS Pro200
- * PC WORLD BUDGET DESKTOP BEST BUY - P100t
- * 3-time PC COMPUTING 4 STAR AWARD - XPS P166c
- * PC WORLD HOME DESKTOP BEST BUY - P100t
- * 2-time WINDOWS MAGAZINE RECOMMENDED LIST - XPS Pro150
- * 5-time PC WORLD BUDGET DESKTOP BEST BUY - XPS P120c
- * PC COMPUTING 4 STAR AWARD - P100t
- * PC WORLD POWER DESKTOP BEST BUY - XPS P90c
- * 3-time WINDOWS MAGAZINE RECOMMENDED LIST - XPS P166c
- * PC WORLD BUDGET DESKTOP BEST BUY - XPS P90c
- * PC WORLD POWER DESKTOP BEST BUY - XPS P166c

* PLUS MORE THAT WE COULDN'T FIT HERE.



DELL DIMENSION™ XPS M200s 200MHz PENTIUM® PROCESSOR WITH MMX™ TECHNOLOGY

- ★ 32MB SDRAM Memory
- 512KB Pipeline Burst Cache
- ★ 3.2GB Hard Drive [9.5ms]
- NEW 800HS Trinitron® Monitor (13.7" v.i.s.)
- Matrox Millennium 4MB WRAM Video Card
- ★ NEW 12X EIDE CD-ROM Drive
- AWE32 Wave Table Upgrade Card
- Altec ACS-290 Speakers with Subwoofer
- MS® Office Professional with Bookshelf for Windows® 95

- ★ MS Office 97, Professional or Small Business Edition Upgrade Coupon*
- FREE Norton/Visio Express Software Suite†
- Microsoft® Windows 95/30 Days Free Support/MS Mouse
- 3 Year Limited Warranty* with 1 Year On-site* Service

\$2599

Business Lease*: \$96/Mo.
Order Code #500110

When it comes to the awards the Dell Dimension line has won in 1996, they truly are too numerous to mention here. Because the fact is, Dell Dimension has won awards for everything from technical excellence to sheer performance to best value. Awards that come from the most widely read and consulted authorities in the industry—*PC Magazine*, *PC World*, *PC Computing*, *Windows Magazine* and *Computer Shopper*. In total, the Dimension line has won 31% more of these awards than any other desktop PC. Which means we aren't just handing you a line when we say that when it comes to Dell Dimension, no other PC comes close.

DELL®

TO ORDER

800-531-2746

<http://www.dell.com/buydell>

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm In Canada, call 800-233-1589

Keycode #01184

