

# BYTE

The Future of Information Technology Today

## 4 WAYS TO ENERGIZE YOUR INTRANET

- ✦ Smart Components p.56
- ✦ Reliable Transactions p.77
- ✦ Shared Data p.69
- ✦ Managed Content p.69

### HOT TECHNOLOGY

#### EXTEND YOUR ENTERPRISE

Combine digital cellular phones,  
hand-held PCs, and  
custom Windows CE apps

9 Powerful Clusters  
Compared p. 126

Databases: Not Your  
Father's DB/2 p. 133







## MICRON TRANSPORT™ XKE

166MHz Mobile Intel Pentium processor with MMX technology  
128MB EDO RAM  
5GB removable hard drive  
13.3" TFT XGA display

### STANDARD FEATURES

Intel 430TX Mobile PCI chip set  
512KB L2 pipeline burst cache  
PCI bus with 128-bit graphics accelerator, 2MB DRAM  
20X modular CD-ROM drive with AutoPlay™  
Pick-a-Point™ dual pointing devices  
16-bit stereo sound (supports surround and wavetable sound)  
Built-in stereo speakers and microphone  
Integrated 33.6 fax/modem w/full telephony duplex phone  
CardBus- and zoomed video-ready  
2 infrared ports, 1 front, 1 rear  
S-video and NTSC-video capability, USB, built-in game port  
Management Pak, Executive Travel Pak  
2 modular expansion bays (hard drive, CD-ROM drive,  
3.5" floppy drive, lithium-ion battery)  
Custom nylon carrying case  
Microsoft Windows 95 and MS™ Plus! CD  
Microsoft Office 97 SBE CDs  
5-year/3-year Micron Power  
limited warranty

**\$5,999**

Bus. lease \$188/mo.

## MICRON TRANSPORT V LX

133MHz Intel Pentium processor  
16MB EDO RAM (40MB max.)  
1.4GB hard drive  
11.3" SVGA DSTN, 800x600

### STANDARD FEATURES

256KB L2 pipeline burst cache  
PCI bus with 128-bit graphics accelerator  
MPEG compatible  
Zoomed video-ready  
Touchpad pointing device  
16-bit stereo sound  
Built-in stereo speakers and microphone  
2-way infrared port  
NiMH battery  
Modular floppy drive (flexible bay swappable with CD-ROM)  
Microsoft Windows 95 and MS Plus!  
5-year/1-year Micron limited warranty

**\$1,699**

Bus. lease \$58/mo.

## Micron backs you up.

Each system is custom configured and shipped directly, so it meets your needs, not someone else's.

If you have any PC or networking questions, the answers are just a phone call away – thanks

to our top-notch, 24-

hour customer support.



Buy Micron. And get the job done right.

## MICRON POWER™ WARRANTY

5-year limited warranty on microprocessor and main memory  
3-year limited parts-only system warranty (1-year for Transport V LX)  
1-, 2- or 3-year optional on-site service agreement for Micron desktop and server systems  
30 days of free Micron-supplied software support for Micron desktop systems; 3 optional  
network operating system incident resolutions included for Micron server systems  
30-day money back policy  
24-hour technical support

The foregoing is subject to and qualified by Micron's standard limited warranties and terms and conditions of sale. Terms and conditions of sale may vary for specific configurations. Copies of the limited warranties may be obtained on our Web site or by calling Micron.



Micron Sales Hrs: Mon-Fri 9am-10pm, Sat 7am-5pm (MT)

Technical Support Available 24 Hours A Day-7 Days A

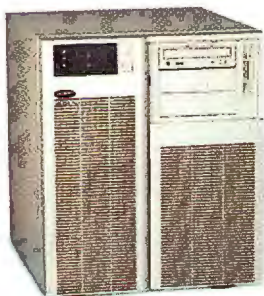
Week • Toll free from Mexico: 95-800-708-1755 • Toll free

from Canada: 800-708-1758 • Toll free from Puerto Rico: 800-708-1756

International Sales: 208-893-8970 • International Fax: 208-893-7393

©1997 Micron Electronics, Inc. All rights reserved. Micron Electronics is not responsible for omissions or errors in typography or photography. All purchases are subject to availability. Prices and specifications may be changed without notice. Prices do not include shipping and handling and any applicable taxes. 30-day money-back policy does not include return freight and original shipping/handling charges. Applies only to Micron brand products and begins from date of shipment. All sales are subject to Micron Electronics' current terms and conditions of sale. Lease prices based on 36-month lease. The Intel Inside Logo and Pentium are registered trademarks and MMX is a trademark of Intel Corporation. Microsoft, Windows, Windows NT and the Windows logo are registered trademarks of Microsoft Corporation. Other product names used in this publication are for identification purposes only and may be trademarks of their respective companies.





### MICRON™ VETIX™ Mx1

Intel® 200MHz Pentium® Pro processor  
128MB ECC EDO RAM  
Three 4GB Ultra-Wide SCSI-3 hard drives (12GB total)

#### STANDARD FEATURES

256KB integrated L2 cache  
Dual Pentium Pro ZIF sockets  
Memory upgradable to 1GB (8 DIMM slots)  
8 open expansion slots: 5 PCI, 2 ISA, 1 shared ISA/PCI  
Integrated Adaptec PCI Ultra-Wide SCSI-3 controller  
Integrated Intel EtherExpress™ Pro 100 controller  
Integrated SVGA graphics  
12X variable speed SCSI CD-ROM drive  
3.5" floppy drive  
5 internal, hot-swappable, hard drive array bays (upgradable to 10)  
3 external 5.25" media bays  
1 (one) 330 watt power supply standard  
(upgradable to 3 for added redundancy)  
Microsoft® Mouse, 104-key keyboard  
Microsoft Windows NT® Server 4.0 (10-user license)  
Intel LANDesk® Server Manager 2.52  
Integrated hardware instrumentation  
Dedicated server technical support, 7x24  
5-year/3-year Micron Power™ limited warranty  
1-year next-business-day on-site service\*  
NOS Support (3 incident resolutions/  
1st year), 7x24

**\$7,999**

Bus. lease \$251/mo.



### MICRON CLIENTPRO™ XLU

Intel 233MHz Pentium II processor (features MMX™ technology)  
32MB EDO RAM  
2.1GB SMART EIDE hard drive  
17" Micron 17FGx, .26dp (16.0" display)

#### STANDARD FEATURES

512KB internal L2 secondary cache, DMI support  
16X EIDE variable speed CD-ROM drive  
3.5" floppy drive  
3Com PCI 10/100 ethernet NIC  
PCI 64-bit 3D video, MPEG, 4MB EDO RAM  
Upgradable wavetable audio with speakers  
Microsoft Intellimouse™, 104-key keyboard  
Microsoft Windows NT Workstation  
Intel LANDesk Client Manager  
5-year/3-year Micron Power limited warranty

**\$2,649**

Bus. lease \$90/mo.

### MICRON VETIX™ Lx1

Intel 200MHz Pentium Pro processor  
64MB ECC EDO RAM  
4GB Ultra-Wide SCSI-3 hard drive  
15" Micron 15FGx, .28dp (13.7" display)

#### STANDARD FEATURES

Dual Pentium Pro ZIF sockets  
256KB integrated L2 cache  
Memory upgradable to 1GB (8 DIMM slots)  
8 open expansion slots: 5 PCI, 2 ISA, 1 shared ISA/PCI  
Integrated Adaptec PCI Ultra-Wide SCSI-3 controller  
Integrated Intel EtherExpress Pro 100 controller  
Integrated SVGA graphics  
12X SCSI-2 CD-ROM drive  
3.5" floppy drive  
9 drive bays: 6 internal 3.5," 3 external 5.25"  
Microsoft Mouse, 104-key keyboard  
Microsoft Windows NT Server 4.0 (10-user license)  
Intel LANDesk Server Manager 2.52  
Integrated hardware instrumentation  
Dedicated server technical support, 7x24  
5-year/3-year Micron Power limited warranty  
1-year next-business-day on-site service\*  
NOS Support (3 incident resolutions/  
1st year), 7x24

**\$5,099**

Bus. lease \$160/mo.

### MICRON CLIENTPRO™ MTE

Intel 166MHz Pentium processor with MMX technology  
16MB EDO RAM  
1.6GB SMART EIDE hard drive  
15" Micron 15FGx, .28dp (13.7" display)

#### STANDARD FEATURES

512KB pipeline burst cache, flash BIOS, DMI Support  
3.5" floppy drive  
3Com 3C905 network adapter  
Integrated S3 ViRGE/DX graphics  
accelerator, 2MB EDO RAM  
Integrated wavetable sound  
Tool-free minitower or desktop  
Microsoft Intellimouse, 104-key keyboard  
Microsoft Windows® 95  
Intel LANDesk Client Manager  
5-year/3-year Micron Power limited warranty

**\$1,599**

Bus. lease \$54/mo.

\*On-site service for Vetix servers is provided by Digital Equipment Corporation and is optional





IF WE  
MADE  
OUR COMPUTERS  
ANY EASIER  
TO MANAGE  
YOU'D BE  
OUT OF A JOB.





At Micron, we build computer systems that make everyone's work easier. We pack our hardy Micron™ Vetix™ MxI full of features like redundant power supplies and the latest high-degree, fault-tolerant components, including hot-swappable hard drives and more. And we make our entry level LxI models expandable, reliable and tough. Complement our servers with a Micron ClientPro™ desktop. We've designed it to be easy to set up, easy to upgrade and easy to network, so you reduce potential downtime and lower your total cost of ownership. For the employee on the go, try our TransPort™ XKE notebook. A true desktop replacement, we've loaded the Xke with a high-performance graphics accelerator, active matrix screen, upgraded CD-ROM, tons of memory and more. And, our TransPort VLX offers flexibility and sleek styling for an impressive price.

Call now to order.

**800•362•7306**

[www.micronpc.com](http://www.micronpc.com)

Circle 195 on Inquiry Card.



THINKING OUT OF THE BOX



# ENERGIZE YOUR INTRANET

## BUILDING NETWORK APPS

### Web Components

By Dick Pountain  
and John Montgomery **56**

Three-tier development is getting a kick in the pants from components and the Web.

## MANAGING DATA

### Intelligent Intranets

**69**  
By Udo Flohr  
Some tips and products that will help you avoid anarchy.



## BUILDING NETWORK APPS

### Guaranteed Delivery

**77**  
By Barry Nance  
Transaction processing monitors keep Web servers humming.



## BUILDING NETWORK APPS

### The Pull of Push

**84NA 1**

By Edmund X. DeJesus  
Five types of "push" technology are transforming info delivery.



## SPECIAL REPORT EXTENDING THE ENTERPRISE

### Air War

**93**

TDMA, CDMA, GSM—from this alphabet soup will come tomorrow's wireless network.

### A Kinder, Smaller Windows

**103**

Porting to hand-held PCs is nothing to dread.

## MANAGING DATA

### I/O Beats I/O Bottlenecks

**85**

By Tom Thompson  
A new architecture promises a big boost in server performance but not a big boost in cost.



## RESELLER

### CTI Gets Ready for the Masses

**116C**

Commercial middleware helps ring up profits with telephony.

### Burning Paper with Internet EDI

**116I**

VARs are building new models for electronic commerce.



## EDITORIAL

10

## INBOX

13

## BITS

- New x86 Processors **20**  
Recycling Digital Ink **22**  
Faster Mac Bus **24**  
Enterprise Apps Use Web **26**  
Lanier on VR **32**

## EVAL

### VOICE RECOGNITION

I Say! An Understanding Application

**33**

Dragon's NaturallySpeaking.

### OBJECT DATABASE

What's in Store for the Web

**34**

Object Design's ObjectStore 5.

### COLOR PRINTER

Laser Color, Inexpensive and Quick

**37**

Xerox's DocuPrint.

### SCALABLE UPS

Never-Ending Power Supply

**38**

APC's Symmetra UPS.

## LAB REPORT

### HARDWARE

Laptops Get Serious

**118**

By Michelle Campanale

Ten handheld PCs that do many of the things you used to need a bigger machine to do.



### SOFTWARE

Wolfpack Howls Its Arrival

**126**

By BYTE Editors

Microsoft's extension for NT Server will enable built-in clustering, bringing a new degree of reliability and fault tolerance.

## WEB PROJECT

Persistent Java

**109**

By Jon Udell

A servlet-based group calendar teaches some lessons about Java persistent storage.

## JAVATALK

Write Cosmic Code

**113**

By Rick Grehan

SGL's Cosmo Code, for 3-D development, is a good IDE.

## CHAOS MANOR

Some Things Make You Feel Stupid

**139**

By Jerry Pournelle

Win 95 rains plagues upon Jerry. But Softimage's graphics wizardry cheers him up.

## CORE

### DATABASES

Data Warehousing's Credibility Crisis

**43**

By Richard Hackathorn

"We've got a problem. The VP of finance is questioning our reports."

### OPERATING SYSTEMS

Building a Better Interface with Java

**45**

By Andy Turk

Internet Foundation Classes

lets you add useful UI elements to applets.

### NETWORKS

Faster Internet Access

**47**

By Jonathan E. Brickman

By caching name/address translations on your own system, you can speed your way to Web sites.

### CPUs

Atomic Power Speeds Data into the Home

**51**

By Dick Pountain

A new family of chips helps handle Digital Subscriber Line connections between the central office and the home.

### PROGRAMMING

Fast and Flexible Access to Databases

**53**

By Rick Dobson

Microsoft's ODBCDirect gives programmers better ways of processing ODBC data sources.

## WHAT'S NEW

**163**

AST's quiet Pentium machine, Kai's PhotoSoap image cleanser, digital cameras, programming tools, and more new hardware and software.



## IMPROBABLE

Advances and Retreats in Computing

**168**

By Marc Abrahams

The programmer's best friend and Cyber Babe Watch.

## SERVICE

Reader Service

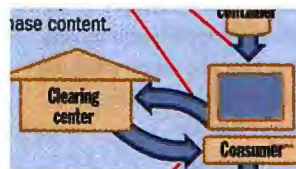
Inquiry Reply Cards **160A-B**

Index to Advertisers

Alphabetical Order **160**

Editorial Index

by Company **162**



### PROGRAM LISTINGS

FTP: ftp.byte.com

From BIX: Join "listings/ frombyte97" and select the appropriate subarea (i.e., "aug97").

**THE BYTE WEB SITE  
AND THE VIRTUAL PRESS ROOM**  
<http://www.byte.com>

BYTE (ISSN 0360-5280) is published monthly by The McGraw-Hill Companies, Inc. U.S. subscriber rate \$29.95 per year. In Canada and Mexico, \$34.95 per year. European surface mail subscriptions \$60, airmail \$85. Non-European subscriptions, \$60 surface mail or \$85 airmail. All foreign subscriptions are payable in U.S. funds that can be drawn on a U.S. bank. Single copies \$3.95 in the U.S., \$4.95 in Canada. Executive, Editorial, Circulation, and Advertising Offices: 24 Hartwell Ave., Lexington, MA 02173. Periodicals postage paid at Peterborough, NH, and additional mailing offices. Postage paid at Winnipeg, Manitoba. Canada Post International Publications Mail Product Sales Agreement No. 245492. Registered for GST as The McGraw-Hill Companies, Inc., GST #123075673. **Postmaster:** Send address changes and fulfillment questions to BYTE Subscriptions, P.O. Box 552, Hightstown, NJ 08520.

Printed in the United States of America.



## CONTENTS BY PLATFORM

### WINDOWS

- x86 Competition Heats Up** .....20  
Cyrix's new 6x86MX CPU will result in lower prices for high-powered PCs this summer. Also: a new Pentium-class chip from Centaur and the next wave of PC processors.
- I Say! An Understanding Application** .....33  
Dragon's software represents a significant advance in continuous-speech recognition.
- Air War** .....93  
You want to link your mobile workers using digital cellular technology. We try to help you choose the right approach: TDMA, CDMA, or GSM.
- A Kinder, Smaller Windows** .....103  
Porting from Win32 to Windows CE can be fairly simple—if you know what to look for.
- Hand-Helds Get Serious** .....118  
We test 10—six of which run Windows CE—and find they're often as good as a laptop.
- Wolfpack Howls Its Arrival** .....126  
Microsoft's clustering technology for NT Server will bring a new level of reliability.
- IBM Builds a Better Database** .....133  
Now available to NT users: Big Blue's big database, DB2.
- Some Things Make You Feel Stupid** .....139  
Windows 95 really bugs Jerry this month. Plus, a visit to Soft-image, developers of the amazing 3-D graphics software.

### MACINTOSH

- Champagne Performance at Beer Prices** .....24  
What a difference a faster bus makes. PowerComputing sets a new standard in Mac price/performance with its PowerCenter Pro 210.

- IBM Builds a Better DBMS** .....133  
Mac clients can now access DB2 data.

### UNIX

- IBM Builds a Better DBMS** .....133  
A variety of Unix servers can run the latest version of DB2.

### NETWORKING

- Never-Ending Power Supply** .....38  
Hell hath no fury like a network administrator after a power outage.
- Atomic Power Speeds Data into the Home** .....51  
Set-top boxes may soon handle digital video over POTS wires, thanks to ATML's new Digital Subscriber Line technologies and embedded processors.
- Web Components** .....56  
Componentware and the Web—making it easier to build three-tier applications.
- Intelligent Intranets** .....69  
Here are some ways to avoid a network of chaos.
- Guaranteed Delivery** .....77  
Multiple application servers and database servers without transaction-oriented middleware? Bad idea.
- I<sub>2</sub>O Beats I/O Bottlenecks** .....85  
A new architecture promises to boost server performance but not bust your budget.
- Air War** .....93  
You want to link your mobile workers using digital cellular technology. We try to help you choose the right approach: TDMA, CDMA, or GSM.
- Wolfpack Howls Its Arrival** .....126  
Microsoft's clustering technology for NT Server will provide your network with a new degree of fault tolerance.

### INTERNET/WEB

- Web Sites to Gain Security, Efficiency** .....24  
What's next on Webmasters' shopping lists?
- What's in Store for the Web** .....34  
Web applications that play to millions need fast direct access to clusters of linked items. ObjectStore 5 can help.
- Building a Better Interface with Java** .....45  
Internet Foundation Classes offers cross-platform UI widgets whose behavior you can override to suit your needs.
- Faster Internet Access** .....47  
Here's how you can bypass congested Domain Name Servers, speeding your access to Web sites.
- Web Components** .....56  
Componentware and the Web are changing the development of enterprise software.
- Intelligent Intranets** .....69  
Without proper management, anarchy will rule.
- Guaranteed Delivery** .....77  
Use transaction processing monitors to keep your server humming.
- Persistent Java** .....109  
After building a servlet-based group calendar, our Web designer explores ways to bind Java programs to persistent storage.
- All the Web's a Stage** ....135  
Despite its intriguing approach, you might not want to trust TrustedWeb yet.
- Speedy File Delivery on the Web** .....137  
Posta can take the hassle out of sending e-mail attachments.
- IBM's Digital Shrinkwrapper** .....138  
We take an early look at Cryptolopes—technology for selling content on the Internet.
- ActiveX** .....34, 56
- Authentication** .....135
- Cellular technology** .....93
- Chips** .....20, 51
- Clustering** .....126
- Color printing** .....37
- Components** .....56
- Cosmos** .....113
- Data Access Objects** .....53
- Data warehousing** .....43
- Databases** ...34, 43, 53, 133
- Digital Subscriber Line (DSL)** .....51
- E-commerce** .....138
- E-mail** .....137
- Graphics** .....113, 139
- Hand-held computers** ...118
- Intelligent I/O (I<sub>2</sub>O)** .....85
- Internet Foundation Classes** .....45
- Internet/Web** ....20, 45, 47, 56, 69, 109, 135, 137, 163
- Intranets** .....69, 135
- Java** ...45, 56, 109, 113, 163
- Laser printers** .....23, 37
- Mobile computing** ..93, 103, 118, 163
- Networking** .....38, 56, 85, 126, 137
- ODBCDirect** .....53
- Objects** ..34, 45, 53, 56, 109, 113
- Operating systems** ..47, 103, 126, 139
- Programming** ....10, 23, 53, 56, 109, 113
- Security** .....24, 69
- Servers** .....56, 77, 85, 126
- Servlets** .....109
- Speech technology** .....33
- 3-D** .....113, 139
- Transaction processing** ...77
- UPS** .....38
- Virtual reality** .....32
- VRML** .....113
- Windows CE** .....103, 118
- Wireless** .....93

## INDEX





*Piracy cut your software sales in half.  
How will you tell them you could have prevented it?*



### Special Offer!

*Developers - call our Security Specialists today for a low cost developer's kit and receive this elegant executive pen - FREE\**



**W**hy risk your success? Stop piracy before it affects your bottom line. Over 11 million Sentinels® ensure security and success for more than 25,000 developers. Call 1-800-705-5552 to receive your FREE guide: *How to stop piracy and increase your software sales.*



**SENTINEL**  
Software Protection

*The #1 solution to piracy*  
Circle 143 on Inquiry Card.

**RAINBOW**  
TECHNOLOGIES

50 TECHNOLOGY DRIVE, IRVINE, CA 92618 • TEL: (714) 450-7300 • FAX: (714) 450-7450 • WEB: [www.rainbow.com](http://www.rainbow.com) • EMAIL: [sentinel@rainbow.com](mailto:sentinel@rainbow.com)  
FRANCE: (33) 1 41 43 29 00 • GERMANY: (49) 89 32 17 98 0 • U.K.: (44) 1932 579200 • Distributors located worldwide, visit our web site for complete listing.  
©1997 Rainbow Technologies, Inc. Sentinel is a registered trademark of Rainbow Technologies. \*Offer good for software developers in the U.S. and Canada only. Expires 9/30/97

ALGERIA: AFAK (213) 3 41 22 36  
ARGENTINA: Agri-Aud, S.A. (54) 1 8030536  
AUSTRALIA: LOADPLAN (61) 3 9690 0455  
BELGIUM/LUXEMBURG: E2S (32) 9 221 0383  
BRAZIL: MPS Sistemas Ltda (55) 11 574 8886  
CHILE: TOPsoft (562) 235 4456  
CHINA (East): Shanghai Pudong Software Park Electronics Company (86) 21 6417 8626  
CHINA (North): CS&S (86) 10 6217 7722 K2404  
CHINA (Southern): Shenzhen Futech Research Co., Ltd. (86) 755 3205906

COLOMBIA: Construdata (57) 1 622 6011  
CZECH REPUBLIC: ASKON Int'l (420) 231 036 52  
ECUADOR: SOFTUNO S.A. (593) 4 308251  
EGYPT: ZEDAN-ADS (202) 248 8994  
GREECE: Byte Computer S.A. (301) 924 17 33  
GUATEMALA: Soft Corporacion (502) 2 304006  
HONG KONG: AlfaLink Technology Company (852) 2333 0626  
HUNGARY: Polyware Kft. (36) 76 481 236  
INDIA: ANK Engineering Co. (91) 11 4615680

INDONESIA: PT Promtrade InfoScan (62) 21 375 166  
IRAN: GAM Electronics (98) 21 87 44 001  
ITALY: BPI IBEXSA SPA (39) 23 36 231  
ITALY: Siosystem (39) 30 24 411  
JAPAN: Giken Shoji Co., Ltd. (81) 52 972 6544  
JORDAN: CDG Engineering (962) 68 63 861  
KOREA: Genesis Technologies (82) 2 578 3528  
LEBANON: National Group Cons. (961) 1 494317  
MALAYSIA: Eastern Systems Design (M) Sdn Bhd (60) 3 241 1188  
MEXICO: Imper Corp., S.A. de C.V. (52) 66 210 291

NETHERLANDS: IntroCom (31) 74 2430 105  
NEW ZEALAND: Software Images (64) 9 378 9790  
PERU: OpenSoft (51) 1 224 2125  
PHILIPPINES: Mannasoft Technology Corporation (63) 2 813 4162  
PORTUGAL: COMELTA (351) 1 941 65 07  
RUSSIA: Multisoft Int'l (7 095) 176 35 84  
SAUDI ARABIA: ZEDAN (966) 2 665 1904  
SCANDINAVIA: Perico A/S (47) 2249 1500  
SINGAPORE: Systems Design PTE LTD (65) 747 2266

SOUTH AFRICA: SOFTSECURE (27) 11 887 3943  
SPAIN: MECCO (34) 3 422 7700  
SWITZERLAND: IBV AG (41) 1 745 92 92  
SWITZERLAND: Safe Compad S.A. (41) 24 425 5386  
TAIWAN: Evershine Tech. (886) 2 8208925  
THAILAND: Business Computer Systems Co., Ltd. Int'l (66) 2 319 4451  
TUNISIA: Soft Info Technique (216) 17 19 488  
TURKEY: BIMEKS, Ltd. (902) 16 34 83 508  
VENEZUELA: HRT-M Osers (58) 2 261 4282



## EDITOR IN CHIEF

Mark Schlack  
Lexington, MA, 617-860-6827  
mschlack@bix.com

*Editorial Assistant:* Chrystie Kilbourn-Terry  
Lexington, MA, 617-860-6294, ckilbourn@bix.com

## EDITORIAL

### EXECUTIVE EDITORS

*International:* Rich Friedman  
Peterborough, NH, 603-924-2523  
rfriedman@bix.com

*New Media:* Jon Udell  
Peterborough, NH, 603-924-2622  
judell@bix.com

### MANAGING EDITOR

Jenny Donelan  
Peterborough, NH, 603-924-2511  
jdonelan@bix.com

### WEST COAST

*Bureau Chief/Features Editor:*  
John Montgomery  
San Mateo, CA, 415-513-6809  
jmontgomery@bix.com

### NEWS

*News Editor:* David L. Andrews  
Lexington, MA, 617-860-6296  
dave.news@bix.com

*Senior Editor:* Rainer Mauth  
Frankfurt, Germany, +49 69 5801 123  
rmauth@bix.com

*Associate News Editor:* Jason Krause  
San Mateo, CA, 415-513-6931  
jkrause@bix.com

### REVIEWS

*Director:* David Essex  
Lexington, MA, 617-860-6299  
dessex@bix.com

*Technical Manager, BYTE Lab:* Al Gallant  
Lexington, MA, 617-860-6389  
agallant@bix.com

*Technical Editor:* Michelle Campanale  
San Mateo, CA, 415-513-6810  
mcampanale@bix.com

*Technical Editor:* Russell Kay  
Lexington, MA, 617-860-6207  
russellk@bix.com

*Technical Editor:* Pete Loshin  
Lexington, MA, 617-860-6830  
plosin@bix.com

### FEATURES

*Senior Technical Editor at Large:*  
Tom Thompson  
Lexington, MA, 617-860-6302  
tom\_thompson@bix.com

### Senior Technical Editor:

Edmund X. DeJesus  
Lexington, MA, 617-860-6959  
edejesus@bix.com

*Senior Editor:* Tom Halfhill  
San Mateo, CA, 415-513-6915  
thalfhill@bix.com

*Senior Editor:* Scott Mace  
San Mateo, CA, 415-513-6833  
scott\_mace@bix.com

### NEW MEDIA

*Production Associate:*  
Joylyn S. Blake  
*Web Site Applications Developer:*  
Dave Rowell

### SENIOR RESEARCHER

Rowland Aertker

### ASSOCIATE TECHNICAL EDITORS

Dennis Barker, Cathy Kingery,  
Warren Williamson

### PRODUCTION

*Production Coordinator:*  
James J. Perry

### EDITORIAL ASSOCIATE

Linda Higgins  
Peterborough, NH, 603-924-2689  
lindahiggins@bix.com

### SENIOR CONTRIBUTING EDITOR

Jerry Pournelle  
Jerryp@bix.com

### CONTRIBUTING EDITORS

Dick Pountain, Udo Flohr

### CONSULTING EDITORS

Stephen Apiki, Raymond GA Côté,  
Stan Miastkowski, Barry Nance,  
Roberta Pournelle, Peter Wayne

### DESIGN

*Design Director:* Charles Dixon III  
*Associate Design Director/Design & Photography:* Sharon Price  
*Associate Design Director/Graphics:*  
Joseph A. Gallagher  
*Designers:* Cindy Sands,  
Donna Sweeney

## VICE PRESIDENT/PUBLISHER

Kevin McPherson  
Lexington, MA, 617-860-6020  
kmcphers@mcgraw-hill.com

*Publisher's Assistant:* Lois Beninati  
Lexington, MA, 617-860-6126

## ASSOCIATE PUBLISHER

Michael P. Walsh  
Lexington, MA, 617-860-6714  
mike\_walsh@mcgraw-hill.com

**DOMESTIC AND  
INTERNATIONAL  
ADVERTISING STAFF**  
See listing on page 161.

### Sales Support:

Kathi Andrick 614-899-4909

### REPRINT SALES

Susan Monkton 603-924-2618

### LICENSING

*Copyrights Manager:*  
Faith A. Ellington 603-924-2525

### FINANCE AND OPERATIONS

*Director:* Jack Casey

### FINANCE

*Senior Financial Analyst:*  
Charles Barber

*Systems Administrator:*  
Peggy Dunham

*Junior Financial Analyst:*  
Jason Wanatick

### CIRCULATION

*Director:* Susan Blattman  
*Newsstand Manager:*  
Vicki Weston

### Circulation Assistant:

Jill Wood

*Back Issues:* 603-924-9281

*Fax:* 603-924-2683

### ADMINISTRATION

*Human Resources Administrator:*  
Pat Burke

## HOW TO CONTACT THE EDITORS

We welcome your questions, comments, complaints, kudos, and submissions.

**MAIN OFFICE:** 24 Hartwell Ave., Lexington, MA 02173, (617) 860-6336.

**Peterborough:** One Phoenix Mill Lane, Peterborough, NH 03458, (603) 924-9281.

**San Mateo:** 1900 O'Farrell St. #200, San Mateo, CA 94403, (415) 513-6912.

**GERMANY/EUROPE:** Emil von Behring Strasse 2, 60439 Frankfurt, Germany, +49 69 5801 123.

**ELECTRONIC MAIL:** On BIX, send to "editors." All BYTE editors and columnists also have individual mailboxes on BIX for easy access.

**MCI:** 250-0135 BYTE Magazine. Many editors also have individual MCI addresses in their own names.

**OTHERS:** Many editors also are reachable through uunet, AppleLink, CompuServe, and numerous other services. **WEB:** <http://www.byte.com>

**U.S. fax:** Editorial: (617) 860-6522

**Advertising:** (603) 924-7507

**U.K. fax:** +44171 495 6734

### SUBMISSIONS:

**Authors:** We welcome article proposals and submissions. Unacceptable manuscripts will be returned if accompanied by sufficient return postage. Not responsible for lost manuscripts or photos.

**Vendors:** We welcome news of your new products; please call the News department or the Reviews department at the earliest possible date. We cannot be responsible for unsolicited product samples.

### ARTICLE REPRINTS:

For price quotations on customized reprints of BYTE articles, contact Susan Monkton, reprints manager, at (603) 924-2618. (Minimum quantity: 500.)

## SUBSCRIPTION CUSTOMER SERVICE

**Inside U.S., (800) 232-BYTE; outside U.S., +609 426 7676.** E-mail-based customer service: [mpostsv@mcgraw-hill.com](mailto:mpostsv@mcgraw-hill.com); Web-based customer service: <http://www.byte.com/admin/mpaddchg.htm>. International subscribers may also contact our international customer service facility in Galway, Ireland, by calling +353 91 752792 or via fax: +353 91 752 793. **For a new subscription, (800) 257-8402 U.S. only.** E-mail: [mporders@mcgraw-hill.com](mailto:mporders@mcgraw-hill.com) or write to BYTE Subscription Dept., P.O. Box 555, Hightstown, NJ 08520. Subscriptions are \$29.95 for one year, \$54.95 for two years, and \$74.95 for three years in the U.S. and its possessions. In Canada and Mexico, \$34.95 for one year, \$64.95 for two years, \$87.95 for three years. Internationally, US\$60.00 for fast surface delivery, US\$85.00 for air delivery. Single-copy price is \$3.95 in the U.S. and its possessions, \$4.95 in Canada. Foreign subscriptions and sales should be remitted in U.S. funds drawn on a U.S. bank. Please allow six to eight weeks for delivery of first issue.

### PHOTOCOPY PERMISSION:

Where necessary, permission is granted by the copyright owner for those registered with the Copyright Clearance Center (CCC), 222 Rosewood Dr., Danvers, MA 01923, to photocopy any article herein for personal or internal reference use only for the flat fee of \$1.50 per copy of the article or any part thereof. Correspondence and payment should be sent directly to the CCC, 222 Rosewood Dr., Danvers, MA 01923. Specify ISSN 0360-5280, \$1.50. Copying done for other than personal or internal reference use without the permission of The McGraw-Hill Companies, Inc., is prohibited. Requests for special permission or bulk orders should be addressed to Faith Ellington, copyrights manager, (603) 924-2525. BYTE is available in microform from University Microfilms International, 300 North Zeeb Rd., Dept. PR, Ann Arbor, MI 48106 or 18 Bedford Row, Dept. PR, London, WC1R 4EJ, U.K.

**BYTE**

A Division of The McGraw-Hill Companies

Copyright © 1997 by The McGraw-Hill Companies, Inc. All rights reserved. BYTE and BIX are registered trademarks of The McGraw-Hill Companies, Inc. Trademark registered in the United States Patent and Trademark Office.



Member Audit Bureau of Circulation

## BIX GLOBAL CONFERENCING SYSTEM, AN ON-LINE COMMUNITY

### ACTING MANAGING EDITOR

Peter Olson

### EXCHANGE EDITORS

*Amiga Exchange:* Joanne Dow  
*Entertainment and Leisure Exchange:* Rich Taylor  
*IBM Exchange:* Barry Nance  
*Programmers Exchange:* Bill Nicholls  
*Professionals Exchange:* David Reed  
*Tojerry Exchange:* Jerry Pournelle  
*Windows Exchange:* Karen Kenworthy  
*Writers Exchange:* Wayne Rash Jr.  
*Macintosh and Other Exchanges:* At Large

### INFORMATION ENGINEER

Peter Olson

BIX is the BIX Information Exchange, your best source for technical advice. BIX is owned and operated by Delphi Internet Services Corporation. Find us on the Web at <http://www.bix.com/> (all browsers are welcome). E-mail our auto-responder at [info@bix.com](mailto:info@bix.com) or fax us at (617) 441-4902. Dial us by modem at (800) 695-4882 or (617) 492-8300 (V.34, 28.8 Kbps). Telnet to x25.bix.com or call us (voice) at (800) 695-4775 or (617) 354-4137. Connect via packet networks to host BIX. Look in the last few pages of this magazine for our advertisement.

### MEMBER SERVICES MANAGER

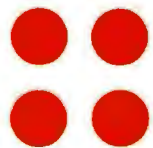
Chuck Greenslit

### OFFICERS OF THE MCGRAW-HILL COMPANIES:

*Chairman and Chief Executive Officer:* Joseph L. Dionne; *President and Chief Operating Officer:* Harold W. McGraw III; *Senior Vice President and General Counsel:* Kenneth M. Vittor; *Executive Vice President and Chief Financial Officer:* Robert J. Bahash; *Senior Vice President, Treasury Operations:* Frank D. Penglase; *President, Information Services Group:* Michael K. Hehir; *Group Vice President, Information Technology and Communications Group:* Kevin C. Harold.

*Founder:* James H. McGraw (1860-1948).





**You were expecting a new version.  
But you weren't expecting this.**  
[www.microsoft.com/ie4/preview/](http://www.microsoft.com/ie4/preview/)

Where do you want to go today?®

[www.microsoft.com/ie/](http://www.microsoft.com/ie/)

**Microsoft**



TRUE  
WORKSTATION  
PERFORMANCE ...

---





... WITHOUT  
THE RISC.



## THE MICRON™ POWERDIGM™ WORKSTATION PERFORMANCE YOU CAN REALLY SINK YOUR TEETH INTO.

Meet the Micron Powerdigm.

Finally, you can experience the best of both worlds. A powerful, Intel processor based workstation, the Powerdigm makes it possible to perform all of your tasks on a single computer – at home, the office, or in the studio.

The Powerdigm executes business, design and technical tasks with command, yet has the flexibility to run popular PC programs such as Microsoft® Office. Designed for the most demanding of users, the Powerdigm excels in graphic design, engineering graphics, digital imaging, desktop publishing, Web design, financial analyses, CAD, and more.



And, the Diamond Fire GL video cards make 3D imaging an affordable reality. All of this and Micron's unrivaled customer service and support.

So go ahead. Meet the Powerdigm. And see why our competition has met its match.

### POWERDIGM XL1

- Dual Intel® 200MHz Pentium® Pro processors
- 64MB EDO ECC RAM
- Number Nine Imagine 128 series II video card, 4MB VRAM
- 4GB Ultra Wide SCSI-3 hard drive
- 12/20X variable speed SCSI CD-ROM drive
- 19" Hitachi SuperScan CM751 (18" display) .26dp color monitor

**\$5,499**

Bus. lease \$173/mo.

### AVAILABLE POWERDIGM FEATURES & OPTIONS

- Support for Dual Pentium Pro 200MHz processors
- Memory upgradable to 512MB ECC EDO RAM
- Supports multiple Ultra Wide SCSI-3 hard drives
- Supports dual monitors
- Diamond Fire GL series of Open GL professional 3D accelerators
- Iomega Jaz SCSI drive with 1GB removable cartridge
- 32 voice wavetable stereo sound with speakers
- Fast Ethernet 10/100 PCI network adapter
- Tool-free minitower
- Microsoft Intellimouse™
- 104-key keyboard
- Microsoft Windows NT® Workstation
- 5-year/3-year Micron Power™ limited warranty

### MICRON POWER<sup>SM</sup> WARRANTY

5-year limited warranty on microprocessor and main memory  
3-year limited parts-only system warranty (1-year for TransPort Vix)  
1-, 2- or 3-year optional on-site service agreement for Micron desktop and server systems  
30 days of free Micron-supplied software support for Micron desktop systems; 3 optional network operating system incident resolutions included for Micron server systems  
30-day money back policy  
24-hour technical support

The foregoing is subject to and qualified by Micron's standard limited warranties and terms and conditions of sale. Terms and conditions of sale may vary for specific configurations. Copies of the limited warranties may be obtained on our Web site or by calling Micron.

Micron Sales Hours: Mon-Fri 6am-10pm, Sat 7am-5pm (MT) Technical Support  
Available 24 Hours A Day-7 Days A Week Tollfree from Mexico: 95-800-708-1755  
Tollfree from Canada: 800-708-1758 - Tollfree from Puerto Rico: 800-708-1756  
International Sales: 208-893-8970 - Tollfree from Puerto Rico: 800-708-1756  
International Fax: 208-893-7393



©1997 Micron Electronics, Inc. All rights reserved. Micron Electronics is not responsible for omissions or errors in typographic or photographic. All purchases are subject to availability. Prices and specifications may be changed without notice. Prices do not include shipping and handling and any applicable taxes. 30-day money-back policy does not include return freight and original shipping/handling charges, applies only to Micron brand products and begins from date of shipment. All sales are subject to Micron Electronics' current terms and conditions of sale. Lease prices based on 36-month lease. The Intel Inside Logo and Pentium are registered trademarks and MMX is a trademark of Intel Corporation. Microsoft, Windows, Windows NT and the Windows logo are registered trademarks of Microsoft Corporation. All other service marks, trademarks and registered trademarks are the property of their respective companies.

Circle 159 on Inquiry Card.



**800•486•2059**  
www.micronpc.com



## Serve Yourself

*Writing custom server applications was often daunting—until now.*

**I**'ve been writing in this space a lot recently about a golden age of server applications that we're hopefully entering. When I started thinking about that, I had in mind Web-enabled commercial packaged applications. But as you'll read in our Cover Story, "Web Components," there's every reason to believe we'll see an even more dramatic change in custom-built server applications.

For all its successes, the client/server revolution was a dramatic failure in eliminating the application backlog. During the mainframe era, generating a simple report required someone to write a program. The PC improved on that, but few large-scale business-critical applications migrated to the stand-alone PC. Many companies were still three years behind on applications development when client/server computing hit the scene. If your backlog is less than three years, chances are management just stopped approving anything that takes too long.

That's why RAD-style (rapid application development) fat client applications have been all the rage, though they're not always the answer. Custom logic on the server has been mostly confined to a controllable number of database triggers and stored procedures.

Anything more complex usually gets done by packaged applications, today's equivalent of the minicomputer application. There are now millions of users of client/server packaged applications such as Oracle Financials, PeopleSoft HRMS human-resources software, Lotus Notes, and SAP's R/3 business applications running on Windows NT, OS/2, or Unix on LAN servers. Yet these don't fit every business need. If there's one lesson from the business reengineering craze, it's "fit the technology to the business need."

The problem still remains: How do you design, build, test, and maintain good server applications in a timely fashion if you're not a software company with hundreds of highly skilled C programmers (or their equivalent)? Two technologies are changing the power equation: the Web and components. The Web settles the issue of client interface. Components and scripting, for the first time, bring high-productivity programming to the 80 percent of server code that doesn't need highly tuned, compiled C code. Even better, you can build components yourself using higher-level languages.

We have been learning this lesson at BYTE as we build our own intranet. We've built newsgroup-style internal discussion groups that let our geographically dispersed editors work collectively. Dissatisfied with the first generation of Internet calendaring software, we've assembled a

### We have been learning this lesson at BYTE as we build our own intranet.

simple but effective group calendar. As we look at our work flow and data gathering (in some ways we're just an assembly line, with an output of a unit per month), we've opted for a combination of packaged software and homegrown Webware. In many cases, we've accomplished a lot with a pleasantly small development effort (for greater detail, follow Jon Udell's Web Project each issue).

That's because we're leveraging what's already been done in Internet and Web technology, as well as a good deal of client/server technology. This style of development is not about learning one tool and using it for everything. What's important about our tools is that they use only a few key technologies: HTML, NNTP, SMTP, components, scripting,



TCP/IP. An analogous list for early 1990s client/server computing might be C, 4GLs, database, and NetWare. The lists are complementary: Don't forget everything you know, only what never worked anyway.

More than any development philosophy to date, componentized Web-server

applications lend themselves to modular design and deployment. They even lend themselves to modular learning. No need to hole up for six weeks studying an arcane methodology. Do something useful, learn from it, improve it, add to it, scale it up.

Eventually, faster hardware will remove the performance issues behind componentized server programming. For now, you can still be a hero. Automate a time-consuming task. Automate several, and you've got a whole process licked.

*Mark Schlack*

Mark Schlack, Editor in Chief  
mschlack@bix.com



# Get the new Lexmark printers over HP? Why should I stick my neck out?

"Sometimes you have to look past the market leader to find an exceptional product that is also an exceptional value."



June 10, 1997  
Lexmark Optra S 1250  
Lexmark Optra S 1650



**Performance and value so outstanding, you'll rethink your next printer purchase — introducing the Lexmark Optra S laser printers.**

It's no secret that HP® is the customary choice. But for the last six years at Lexmark, we've listened closely to your needs. And created a whole new line of 1200 dpi printers with the quality, reliability

and innovations you've been looking for. Introducing the Optra™ S laser printers.

**HP compatible.** Every Optra S printer includes PCL®6 and PostScript Level 2 emulations at no extra charge. And, right out of the box, all major network environments are completely supported.

**Faster than HP.** On the toughest, most complex jobs, the Lexmark Optra S delivers throughput up to

two times faster than Hewlett-Packard's comparably equipped 12, 16 and 24 ppm printers.

**More adaptable than HP.** The Optra S family uses the same supplies and input options. So you can mix and match components quickly and easily. The 16 and 24 ppm models also share the same output options. To give you even greater flexibility.

**More value than HP.** Lexmark's exclusive MarkVision™ software lets you manage the Optra S printers right from your PC. Toner and paper gauges let you know when you're running low. So you can avoid costly downtime. Plus there are many other features to help lower your operating costs. To learn more about why we're head and shoulders above HP, call 1-800-LEXMARK or visit us at [www.lexmark.com](http://www.lexmark.com).

**A bold new breed of performance printers.**

**PRINT  
LEXMARK**





What flies through the air  
with the greatest of speed?

## ***FIRLAN***<sup>TM</sup>

The Wireless Solution... Fast Infrared LAN  
ETHERNET.....TOKEN RING.....INTERNET  
NEW MULTIPLEXED ETHERNET with T1 or E1

### ***THE GLOBAL SOLUTION***

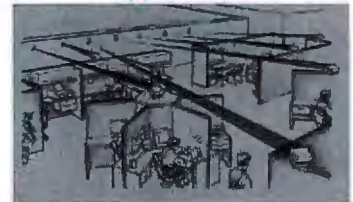


Used in over 30 countries

- ***Fast*** Full 10 Mbps Ethernet  
Full 16/4 Mbps Token Ring
- ***Safe*** No health concerns
- ***Secure*** Cannot intercept or tap into signal unnoticed
- ***Friendly*** No installation or licensing hassles  
Plug and Play in minutes
- ***Seamless*** Revolutionizes existing wired LAN  
IEEE 802.3 and 802.5 compliant
- ***Economical*** More cost effective than cable
- ***Excellent range*** From 3m to over 1/2 a kilometer



Office Applications



Interbuilding  
& Internet Applications



CRUISE TO  ***www.firlan.com***



A.T. Schindler Communications Inc.

FIRLAN is a trademark of A.T. Schindler Communications Inc.  
All other Trademarks belong to their respective organizations

For more information, or the Distributor nearest you:

Call (613) 723-1103, Fax (613) 723-6895

101-21 Antares Drive, Ottawa, Ontario, Canada K2E 7T8

e-mail: [ats@firlan.com](mailto:ats@firlan.com)

Circle 160 on Inquiry Card.



## The Nonexistent NC

After reading everything I could find on network computers (NCs), I have come to several conclusions:

The \$500 NC does not exist. If and when it is deployed, it will be of limited use, especially in the business community.

Machines useful in the business environment will cost about \$1200 to \$1500. There will be no significant savings in the hardware investment.

There are potential savings in administration and maintenance, but the hidden costs of creating the support systems are not yet clearly understood.

The savings most quickly realized will be in centralized administration. Version control of the installed software base will become simpler. (Current products provide all or parts of the solution to software distribution and version control.)

The end user must surrender much flexibility. Some types of customization will be difficult, and installation of unauthorized software will become a political issue.

Many applications might have to be rewritten. Custom client/server applications might not be supportable on some types of NCs.

While the NC concept is fascinating, it is not truly viable for the business user at present.

**Bruce E. Golightly**  
Principal Software Engineer  
Carnegie Mellon University  
bg01@andrew.cmu.edu

*I don't disagree with all your points, but I think you've overlooked a few things. Although reduced administration is considered to be the larger benefit, \$1200 for a decked-out NC is about half the average price now paid by corporations for a similar PC, and NCs probably won't have to be replaced as often.*

*There's a myth that PCs represent flexibility and freedom, and NCs the opposite. Most companies already dictate what kind of PC users get, how it is configured, and what kind of software must (and must not) be installed on it. Many corporations also monitor Internet use. NCs are much more secure than PCs because they don't persistently store information. Most of the critical information amassed by companies is stored on centralized computers. NCs won't replace all PCs. They are just a lower-cost way to get some jobs done.*  
—Tom R. Halfhill, senior editor

## Cheaper Computing

After reading "Cheaper Computing" (April Cover Story), I can only conclude that any computer is an NC provided it is connected to a network. NCs might cost less than \$500, but then again, they might not. NCs should run Java, but then again, they should not. NCs ought to execute programs on the desktop, but then again, they ought not. NCs are not supposed to have hard drives, but then again ...



Perhaps I am one of those who still can't get it.

**Johan Couder**  
Antwerp, Belgium

*All NCs have one thing in common: From the user's point of view, they are stateless. NCs store or mirror their local state on a server. That means the NC is like an interchangeable part. Stateless NCs also eliminate all the problems that afflict PCs related to persistent storage: software conflicts, installation hassles, etc. Even if an NC has a hard drive, it's used only as a cache. The user's data and software are kept on a server, and servers are more physically secure, are more reliable, and are backed*

*up regularly by professionals. Statelessness is what makes NCs easier and cheaper to maintain, and that's the main thing that distinguishes NCs from PCs.*—Tom R. Halfhill

## Let Robots Find You

In "The Internet Robot's Guide to a Web Site" (May's Core: Programming column), Tonya Engst explains how to deter search engines from picking up your site. What about the opposite? Could you provide some tips about the best ways to get picked up by search engines? **Kulvir Singh Bhogal**  
bicky@mail.utexas.edu

*Basically, the trick is to submit your URL to the various search engines. A good jump-off point is Submit It (<http://www.submit-it.com>). Different search engines use different criteria to determine whether they pull your page up first in response to a search or put it down near the end of the list. Perhaps the best tip is to make the title and first paragraph on*

HOW TO CONTACT US		
<b>ON THE WEB</b> Visit The BYTE Site! Search our archives. Download articles. See industry press releases. Join on-line conferences with other BYTE readers! See <a href="http://www.byte.com">http://www.byte.com</a> .	<b>BY E-MAIL</b> Address letters to <a href="mailto:editors@bix.com">editors@bix.com</a> . To reach individual BYTE editors, see The BYTE Site on the Web for a directory. Letters may be edited for publication.	<b>SUBSCRIPTION CUSTOMER SERVICE</b> U.S. only: 800-232-2983; international: 609-426-7676; or see <a href="http://www.byte.com/admin/mpcstsvc.htm">http://www.byte.com/admin/mpcstsvc.htm</a> .  For advertising and other noneditorial contacts, see pages 161 or 6 or click on the Information link on The BYTE Site.
<b>BY POST</b> Editors, BYTE, 24 Hartwell Ave., Lexington, MA 02173	<b>BY FAX</b> 617-860-6522	



*your home page a good description of the page, since that's often what will show up in the search engine's list.*  
—Tonya Engst

## Turn It Off

It was great to see an article discussing the strengths of Developer/2000: "Oracle's Web-Footed Friend" (June Reviews). However, I'd like to correct one statement made about the frame object, which is used by the Layout wizard to modify the layout. By default, the frame does have a visual border, but this can be turned off by selecting the frame in the Layout Editor, selecting Line Color from the palette, and choosing No Line. The frame's border will disappear and will be replaced by blue dashed lines representing the extent of the frame. These resemble blue drafting lines found on engineering or architecture drawings and do not show up in the form at run time.

**John Cobb**  
Development Manager  
Oracle Developer/2000 Form Builder  
JCobb@us.oracle.com

*That is correct. To clarify my point, if you delete the frame instead of making the line transparent through the Line Color tool, you lose any ability to revise the block using the new wizards, which can lead to other problems with maintenance. Never delete the frame, just turn it off.*  
—Robert J. Muller

## On State Tables

While the review of Check Point FireWall-1 ("Firewall Software for NT and Unix," June Software Lab Report) was favorable overall, it was

inaccurate regarding Check Point's Stateful Inspection technology. Stateful Inspection implements state tables, which maintain extensive state-related information regarding active and subsequent communications attempts and are used to make intelligent security policy-related decisions to allow or disallow communications through the firewall.

The article asserted incorrectly that if the state tables become corrupt, the network could be exposed. The state tables are kept in the OS kernel memory and cannot become corrupted like disk files. If the system fails due to a hardware or software error, new tables are allocated and no old (corrupted) data is valid. Furthermore, the data in the state tables represents active connections, so if a hardware or software error were to occur, the connections would no longer be active and therefore disabled, preserving the security of the network. Readers can obtain more information at <http://www.checkpoint.com/products/firewall/stateful/index.html> or by sending e-mail to [info@checkpoint.com](mailto:info@checkpoint.com).  
**Deb Triant, President and CEO**  
Check Point Software Technologies  
Redwood City, CA

## A World CA?

In "Who Goes There?" (June Cover Story by Peter Wayner), the figure "How to Trust" (page 78) depicts a hierarchical certificate world, in which the United Nations is positioned above the national government. Does this symbolize the U.N.'s role in ensuring the standardization of the certificates for global economical reasons? If so, would the U.N. act as the

central data center for the certificate authorities?

**Eric Funk**  
[funk\\_eric@wes.twc.com](mailto:funk_eric@wes.twc.com)

*I don't know of particular plans for any government to get involved in the certificate business. But many current schemes anticipate such a*



*role, and, in fact, it makes sense for any organization to certify the keys of its members. It allows the members to communicate among themselves with assurance that the channel is secure.*  
—Peter Wayner

## FPU: No Contest

Do you know if Cyrix's M2 will have a better (or at least similar) FPU than Intel's Pentium? Does the M2 or AMD's K6 have a pipelined FPU? Why do Cyrix and AMD pay less attention to the FPU than anything else? If Cyrix and AMD chips had similar integer performance and a better FPU, I think their CPUs would be superior to Intel's.  
**Faris Elkurd**  
[faris@uakron.edu](mailto:faris@uakron.edu)

*Intel's x86 chips definitely have better floating-point (FP) performance than AMD's or Cyrix's chips. Intel's FPUs are pipelined, and AMD's and Cyrix's are not. Intel has done other optimizations as well. However, AMD and Cyrix design their chips for the main-stream PC user, and the*

*majority of PC applications largely consist of integer operations and don't need much FP performance. Intel wants the mainstream user, but it also wants a piece of the Unix workstation market and uses its x86 processors in supercomputers, which are mainly designed for FP-intensive applications. If FP performance really does matter to you, then you're better off with a RISC-based system. To participate in more discussions about this and related matters, try our public "chipcon" conference. You can find a link on the BYTE home page, or go directly to <http://dev4.byte.com/chipcon>.*—Eds.

## Global Faux Pas

I was surprised to see such a badly done comparison in the table "Six World Views" ("Global from Day One," March, page 102). The U.S. and U.K. you got roughly right, although the 24-hour clock is probably used a bit less often than a.m./p.m., and leading zeros are rarely, if ever, used in the short date.

In Germany, the thousands separator is a stop (.), not a space, and the decimal separator is a comma: 1,234.56 is written 1.234,56. The German currency symbol is placed at the end of the number (0,23 DM), not at the front. For France, you got the thousands separator right, but not the decimal. The currency sign also goes after the number. This is disappointing because you're usually so good on technical accuracy.

**Paul Durrant**  
[pdurrant@durrant.demon.co.uk](mailto:pdurrant@durrant.demon.co.uk)

*Your letter illustrates the difficulties software developers face in addressing a global*



# Breakthrough

## IN KEYBOARD MONITOR SWITCHES

Multi  
Platform &  
On-Screen  
Display



See Us At:  
**NETWORKS EXPO**  
September 9-11,  
Dallas, TX  
Booth #1579

**BREAKTHROUGH** the clutter of multiple keyboards, monitors, and mice with this latest **INNOVATION** from Rose. This switch has every feature you asked for:

Switches several servers or computers to a single monitor, keyboard, and mouse

Supports any mix of PC, Apple, Sun, RS 6000, HP 700 series, DEC Alpha, SGI, or other computers from any keyboard or mouse

Front panel has keypad for easy selection of computers and configuration

Front panel display shows computers name and other information

Command to switch can come from your keyboard, front panel, or RS232 port

Simple to use keystrokes switch computers for fast and easy control

Built in daisy-chaining to support up to 256 computers

Flash memory for future upgrade of features

Easy to use **OverView™** system gives control and status with on-screen graphics

Many other features!

**ROSE ELECTRONICS INVENTED** the first keyboard-monitor switch. We have an extensive line of keyboard and video control products for any application.

**CALL TODAY FOR FREE CATALOG:**

- ◆ Keyboard/Video Control
- ◆ Print Servers
- ◆ Data Switches

**800-333-9343**

VISIT OUR WEB SITE AT [WWW.ROSEL.COM](http://WWW.ROSEL.COM)



**ROSE  
ELECTRONICS**





The big plus  
in monitors  
comes  
this Summer.



**17+2=19**  
18" DISPLAY

**PRINCETON**  
GRAPHIC SYSTEMS  
color your world bigger.  
800-747-6249 ext.165  
www.prgr.com

2801 S. Yale St. • Santa Ana, CA 92704 • Tel: 800-747-6249 or 714-751-8405  
Fax: 714-751-5736 • Fax on Demand: 714-751-0168  
©1997 Princeton Graphic Systems. All rights reserved.

## Visual Internet Toolkits

Want to build applications for the Net?

**Share in the experience:**  
"We conducted a test session to compare the performance of similar products, and Distinct's product was better." *-Dr. Shyam Sunder, Carnegie Mellon University*

"Distinct provided a Telnet OCX/VBX that saved up to 6 months of development time and reduced the overall development cost." *-Paul Calhoun, Tandem Computers*

"The Distinct package includes custom controls that are easy to use, reliable, and perform well." *-Darwin Halbeway, 3M Company*

"By using Distinct, CRM saved a lot of time and money and provided great solutions for challenging tasks." *-William Gutekunst, CRM Technologies*

"It is not often, in today's market, that you can find companies that want to find the solution to a customer's problem, no questions asked. Thank you." *-Scott G. Phillips, NTN Communications, Inc.*

Distinct provides the most comprehensive, robust and market tested Internet and Intranet components available in the world. Just plug them into your applications and deliver solid products fast and on schedule. Every time.

**distinct**  
The world leader in Internet development tools.  
<http://www.distinct.com>  
[sales@distinct.com](mailto:sales@distinct.com)  
Phone: 1-408-366-8933  
Fax: 1-408-366-0153

# Inbox

market. To summarize—and correct our table: For France, Germany, and Greece, the decimal separator is a comma (i.e., 123,45, not 123.45). Either a period or a space is sometimes used as the thousands separator (i.e., 1.234,56 or 1 234,56). Leading zeros in date and time formats (shown for hours and months in the table) are, in fact, rarely used. The minus symbol for negative amounts precedes the number, not the currency symbol.

In Greece, a minus symbol rather than parentheses is used to indicate a negative amount, whereas in France, parentheses are often used. To further complicate matters, some rules are less stringently followed than others. Germans, for example, usually put the currency symbol before, but sometimes after, the amount. Developers are wise to allow for user choice in format details.  
—Udo Flohr, contributing editor

## COMING UP IN SEPTEMBER

### COVER STORY

#### ActiveX Controls

Depending on who's talking, Microsoft's ActiveX technology is either the next great thing or a time bomb. BYTE dissects this component model, weighing its strengths and weaknesses for developers, users, and Webmasters.

### NETWORK INTEGRATION

#### Publish and Subscribe

The only true push technology on the Web, publish and subscribe, has often been overlooked as too complex or too fragile. We go inside the technology of several major publish and subscribe products to see how they may change information distribution.

### REVIEWS

#### Netscape Netcaster

As Microsoft moves to merge Windows and Internet Explorer interfaces in Memphis and Internet Explorer 4.0, Netscape counters with its own take on the Web as desktop.

#### The New Pentium II and K6 Systems

NSTL tests the first crop of desktop systems based on competing high-end CPUs from Intel and AMD.

#### IP Conferencing

In the Software Lab Report, we check out software that enables videoconferencing over the Internet without the need for dial-up phone connections.

#### Oracle 8

An Oracle expert takes an in-depth look at the long-awaited upgrade of this leading relational database manager.

### CORE

#### A Web Server for Device Control

We take a peek inside emWare's Embedded Micro Interface Technology, a device controller in the guise of a Web server that uses only 30 bytes of RAM and 750 bytes of ROM.



# Now that APC Smart-UPS® includes FREE web-enabled PowerChute® *plus*, protecting network uptime has never been easier



"...Inherent flexibility and excellent software... Don't be caught without one."



Power problems attack networks relentlessly. To protect hardware and data from system crashes, experts, network managers and computer users worldwide prefer one solution above all others combined: APC Smart-UPS. Now, all 120V Smart-UPS include FREE PowerChute *plus* power management software.

## The most reliable protection you can buy

Smart-UPS provide complete protection against power spikes, surges, brownouts, and blackouts. You'll also gain maximum server uptime and decrease management costs. Award-winning features include:

- CellGuard™ intelligent battery management monitors battery performance and extends battery life.
- SmartSlot™ internal accessory slot lets you customize and enhance the performance of your Smart-UPS.
- QuickSwap™ user-replaceable batteries can be quickly and safely swapped out without powering down the connected equipment.



PowerChute *plus* provides unattended system shutdown and UPS management for Windows NT, Netware and other servers. Manage Smart-UPS via SNMP, DMI and Web browsers (shown above). Features vary by operating system.

## Plan for and control crisis situations

PowerChute *plus* FlexEvents™ lets you control UPS reactions to power events. You can configure PowerChute *plus* to provide graceful, unattended server shutdown during an extended power outage or alert you to out-of-bounds environmental conditions before they result in costly downtime.

## Web server and SNMP ready

APC's NEW WebAgent™ allows you to monitor and manage your Smart-UPS using your Web browser. New WebAlert™

notifies users of Web server shutdown via their browser. PowerChute *plus* also includes the PowerNet™ SNMP Agent

plug-in, which allows you to integrate your Smart-UPS with your existing SNMP management strategy.

Smart-UPS and PowerChute *plus* provide the complete solution in one convenient box. Server protection and peace of mind have never been easier.

## Trade-UPS!

Fax or mail this coupon to APC and learn how you can easily trade in your old UPS for discounts towards a new Smart-UPS.

- ☐ **YES!** I'm interested in trading up a competitors' or an older APC UPS to Smart-UPS. Please send Trade-UPS info.
- ☐ **NO** I'm not interested at this time but please send my FREE power protection handbook.

Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City/Town: \_\_\_\_\_  
 State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Brand of UPS used? \_\_\_\_\_ # \_\_\_\_\_  
 Brand of PCs used? \_\_\_\_\_ # \_\_\_\_\_  
 Brand of Servers used? \_\_\_\_\_ # \_\_\_\_\_



(888) 289-APCC x8188  
 Fax: (401) 788-2787  
<http://www.apcc.com>

Dept. A2-SM





## DELL DIMENSION DESKTOPS FOR BUSINESS

**Common features:** ♦ Mini Tower Model ♦ 512KB L2 Cache ♦ *NEW* 24X Variable EIDE CD-ROM Drive ♦ Microsoft® Office 97 Small Business Edition plus Bookshelf ♦ MS® Windows® 95 ♦ MS Mouse (MS IntelliMouse on XPS System) ♦ 2 Universal Serial Bus (USB) Ports ♦ 3 Year Limited Warranty\* with 1 Year On-site\* Service  
**Upgrades:** ♦ 3Com® 3C905 Fast EtherLink® XL 10/100 PCI Card, add \$109. ♦ 4/8GB EIDE TR4 TBU, add \$199. ♦ HP LaserJet 6Pse Printer, add \$799. ♦ 3-Pak of Zip 100MB Cartridges, add \$39.

### **NEW DELL DIMENSION® XPS H266** 266MHz PENTIUM® II PROCESSOR FEATURING MMX™ TECHNOLOGY

Common features listed above plus:

- 64MB EDO Memory with ECC
- *NEW* 7GB Hard Drive (10ms)
- *NEW* 1000TX Trinitron® Monitor (15.9" v.i.s., .26dp)
- *NEW* Matrox Millennium II 4MB WRAM Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-90 Speakers
- Iomega Zip 100MB IDE Internal Drive with One Cartridge

# \$3399

Business Lease\*: \$126/Mo.  
Order Code #500709

### **NEW DELL DIMENSION XPS H233** 233MHz PENTIUM II PROCESSOR FEATURING MMX TECHNOLOGY

Common features listed above plus:

- 32MB EDO Memory
- 4.3GB Hard Drive (10ms)
- *NEW* 1000LS Monitor (15.9" v.i.s.)
- *NEW* 4MB EDO VIRGE 3D Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-90 Speakers
- Iomega Zip 100MB IDE Internal Drive with One Cartridge
- ★ Upgrade to 64MB EDO Memory with ECC, add \$299.

# \$2599

Business Lease\*: \$96/Mo.  
Order Code #500708

### **NEW DELL DIMENSION XPS M233s** 233MHz PENTIUM® PROCESSOR WITH MMX TECHNOLOGY

Common features listed above plus:

- 32MB SDRAM Memory
- 4.3GB Hard Drive (10ms)
- *NEW* 1000LS Monitor (15.9" v.i.s.)
- *NEW* 4MB EDO VIRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-90 Speakers
- ★ Upgrade to a 6.4GB Hard Drive with 512KB cache (9.5ms), add \$85.
- ★ Upgrade to a Matrox Millennium II 4MB WRAM Video Card, add \$99.

# \$2399

Business Lease: \$89/Mo.  
Order Code #500707

### **DELL DIMENSION XPS M200s** 200MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Common features listed above plus:

- 32MB SDRAM Memory
- 4.3GB Hard Drive (10ms)
- 800HS Trinitron Monitor (13.7" v.i.s., .26dp)
- *NEW* 4MB EDO VIRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-90 Speakers
- ★ Upgrade to 64MB SDRAM, add \$239.
- ★ Upgrade to a 1000LS Monitor (15.9" v.i.s.), add \$119.

# \$2199

Business Lease: \$81/Mo.  
Order Code #500706

# THEIR PERFORMANCE EVEN SQUEEZE MORE

## DELL DIMENSION DESKTOPS FOR HOME

**Common features:** ♦ Mini Tower Model ♦ 512KB L2 Cache ♦ *NEW* 24X Variable EIDE CD-ROM Drive ♦ *NEW* 56K Capable\*\* U.S. Robotics x2 Telephony Modem ♦ MS Windows 95 ♦ MS Mouse (MS IntelliMouse on XPS Systems) ♦ 2 Universal Serial Bus (USB) Ports ♦ 3 Year Limited Warranty with 1 Year On-site Service  
**Upgrades:** ♦ Iomega Zip 100MB IDE Internal Drive w/One Cartridge, add \$99. ♦ HP DeskJet 820Cse Color Printer, add \$299. ♦ 3 yrs. On-site Service, add \$99.

### **NEW DELL DIMENSION XPS H266** 266MHz PENTIUM II PROCESSOR (MMX)

Common features listed above plus:

- 32MB EDO Memory with ECC
- *NEW* 7GB Hard Drive (10ms)
- 1000TX Trinitron Monitor (15.9" v.i.s., .26dp)
- *NEW* Matrox Millennium II 8MB WRAM Video Card
- Yamaha 32 Wave Table Sound
- Altec ACS-490 Full Dolby® Surround Sound Speakers with Subwoofer
- Iomega Zip 100MB IDE Internal Drive with One Cartridge
- MS Office 97 Small Business Edition plus Encarta

# \$3499

Order Code #500704

### **NEW DELL DIMENSION XPS H266** 266MHz PENTIUM II PROCESSOR (MMX)

Common features listed above plus:

- 32MB EDO Memory
- 6.4GB Hard Drive with 512KB Cache (9.5ms)
- *NEW* 1000LS Monitor (15.9" v.i.s.)
- *NEW* Matrox Millennium II 4MB WRAM Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-290 Speakers with Subwoofer
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to 64MB EDO Memory with ECC, add \$299.

# \$2999

Order Code #500703

### **NEW DELL DIMENSION XPS M233s** 233MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 32MB SDRAM Memory
- 3.2GB Hard Drive (12ms)
- *NEW* 1000LS Monitor (15.9" v.i.s.)
- *NEW* 4MB EDO VIRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-290 Speakers with Subwoofer
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to a 4.3GB Hard Drive (10ms), add \$65.

# \$2499

Order Code #500702

### **DELL DIMENSION M166a** 166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 16MB SDRAM Memory
- 3.2GB Hard Drive (12ms)
- 800HS Trinitron Monitor (13.7" v.i.s., .26dp)
- 2MB EDO VIRGE 3D Video
- Sound Blaster 16 PnP Sound Card
- Altec Lansing ACS-90 Speakers
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to 32MB SDRAM, add \$119.
- ★ Upgrade to a 1000LS Monitor (15.9" v.i.s.), add \$119.

# \$1899

Order Code #500701

Thousands of other custom configurations



\*Pricing is not discountable. †For a complete copy of our Guarantees or Limited Warranties, please write Dell USA LP attn: Warranty, One Dell Way, Round Rock, TX 78682. \*Leasing arranged by third-party leasing companies to qualified customers. \*System weight with floppy drive or CD-ROM in options bay. 40-site service provided by an independent third-party provider. May not be available in certain remote areas. \*\*x2 products are capable of 56Kbps downloads. Due to FCC rules that restrict power output, however, current download speeds are limited to 53Kbps. Upload speeds are limited to 33.6 Kbps. Actual speeds may vary depending on line conditions. \*Prices and specifications valid in the U.S. only and subject to change without notice. Intel, the Intel Inside logo, LANtastic and Pentium are registered trademarks and MMX and EtherExpress are trademarks of Intel Corporation. MS, Microsoft, Windows and Windows NT are registered trademarks of Microsoft Corporation. 3Com and EtherLink are registered trademarks of 3Com Corporation. Trinitron is a registered trademark of Sony Corporation. DirectLine is a service mark of Dell Computer Corporation. ©1997 Dell Computer Corporation. All rights reserved.

### GET FREE DELL NEWS, RIGHT AT YOUR DESKTOP!

With DirectNews, Dell's free priority email bulletin, you can get pricing, product announcements, and limited time offers emailed direct to your computer, as soon as they become available. This money and time saving bulletin is available exclusively by subscription. And it's easy to subscribe. Just email us at [listserv@delld.com](mailto:listserv@delld.com) with the message "join ddn" And then watch your mailbox for the inside scoop on Dell's latest offers.





## DESKTOP SOFTWARE DESCRIPTIONS

### DELL DIMENSION M166a

166MHz PENTIUM PROCESSOR  
WITH MMX TECHNOLOGY

Common features listed above plus:

- 16MB SDRAM Memory
- 4.3GB Hard Drive (10ms)
- NEW 800LS Monitor (13.7" v.i.s.)
- 2MB EDO VIRGE 3D Video
- ★ Upgrade to 32MB SDRAM, add \$119.
- ★ Upgrade to an 800HS Trinitron Monitor (13.7" v.i.s., 26dp), add \$49.
- ★ Sound Blaster 16 PnP and Altec ACS-90 Speakers, add \$89.
- ★ Iomega Zip 100MB IDE Internal Drive with One Cartridge, add \$99.

# \$1799

Business Lease: \$67/Mo.  
Order Code #500705

### MS Office 97 Small Business Edition (SBE) includes:

- Word 97
- Excel 97
- Publisher 97
- Outlook 97
- Automap Streets Plus
- Small Business Financial Mgr 97
- Internet Explorer 3.0

### MS Home Essentials plus Best of Entertainment Pack includes:

- Word 97
- Works 4.0
- Encarta 97
- Greetings Workshop
- Arcade
- Internet Explorer 3.0
- TETRIS, Taipei, SkiFree, Dr. BlackJack and more.

## NEW DELL POWEREDGE SERVERS

**Common features:** ♦ 512KB L2 Cache ♦ Integrated Ultra-Wide SCSI-3 Controller ♦ Intel® EtherExpress™ Pro/100 NIC ♦ Intel LANDesk® Server Manager v2.5x ♦ Dell Server Assistant CD ♦ 3 Year Limited Warranty†

### DELL® POWEREDGE® 2200 SERVER

266MHz PENTIUM II PROCESSOR  
Dual Processor Capable, RAID Capable

Common features listed above plus:

- 96MB ECC EDO Memory
- 4GB Ultra-Wide SCSI-3 Hard Drive [7200 RPM, 8ms] (27GB Max.)
- 8X SCSI CD-ROM Drive
- MS Windows NT® Server 4.0
- ★ Upgrade to 128MB ECC EDO Memory, add \$220.
- ★ Upgrade to a 9GB Ultra-Wide SCSI-3 Hard Drive, add \$450.
- ★ Upgrade to 3 Years On-site Service, add \$99.

# \$4999

Business Lease: \$179/Mo.  
Order Code #250072

### DELL POWEREDGE 2200 SERVER

233MHz PENTIUM II PROCESSOR  
Dual Processor Capable, RAID Capable

Common features listed above plus:

- 32MB ECC EDO Memory
- 2GB Ultra-Wide SCSI-3 Hard Drive [7200 RPM, 8ms] (27GB Max.)
- 8X SCSI CD-ROM Drive
- 3Com OfficeConnect Hub 8/TPC
- ★ Upgrade to 64MB ECC EDO Memory, add \$239.
- ★ Upgrade to a 4GB Ultra-Wide SCSI-3 Hard Drive, add \$320.
- ★ 4/8GB SCSI DAT Tape Backup, add \$749.

# \$3249

Business Lease: \$119/Mo.  
Order Code #250070

# IS SO STRONG, IT'LL FROM YOUR DOLLAR.

## DELL LATITUDE NOTEBOOKS

**Common features:** ♦ 256KB L2 Pipeline Burst Cache ♦ Options Bay accepts 12X Variable CD-ROM, 3.5" Floppy Drive (both included), or Optional 2nd Li-Ion Battery ♦ PCI Bus with 128-bit Graphics Accelerator with 64K Colors ♦ Integrated 16-bit Stereo Sound ♦ Smart Lithium Ion Battery ♦ Microsoft Windows 95 ♦ IrDA 1.0 Standard Compliant ♦ Touchpad ♦ Under 7 Pounds\* ♦ Extendable 1 Year Warranty†

### NEW DELL LATITUDE® LM M166ST

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 72MB RAM
- 2.1GB Hard Drive
- 2nd Lithium Ion Battery
- MS Office 97 Small Business Edition
- ★ Motorola 33.6 Fax Modem, add \$169.
- ★ 3Com LAN+ 33.6 Modem PC Card, add \$349.
- ★ Dell Latitude LM Port Replicator, add \$159.
- ★ Leather Carrying Case, add \$129.

# \$3949<sup>†</sup>

Business Lease: \$142/Mo.  
Order Code #800143

### NEW DELL LATITUDE LM M166ST

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 40MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- Motorola 33.6 Fax Modem
- MS Office 97 Small Business Edition
- ★ Upgrade to 72MB RAM, add \$299.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ 3Com 10Base-T Network Card, add \$139.

# \$3499<sup>†</sup>

Business Lease: \$129/Mo.  
Order Code #800144

### NEW DELL LATITUDE LM M166ST

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 16MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- MS Office 97 Small Business Edition
- ★ Upgrade to 40MB RAM, add \$299.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ Motorola 33.6 Fax Modem, add \$169.
- ★ Dell Latitude LM Port Replicator, add \$159.
- ★ Leather Carrying Case, add \$129.

# \$2999<sup>†</sup>

Business Lease: \$111/Mo.  
Order Code #800140

### DELL LATITUDE LM P133ST

133MHz PENTIUM® PROCESSOR

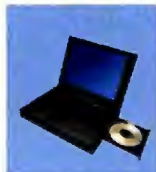
Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 16MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- Motorola 33.6 Fax Modem
- ★ Upgrade to 24MB RAM, add \$99.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ Nylon Carrying Case, add \$69.
- ★ Dell Latitude LM Port Replicator, add \$159.

# \$2699<sup>†</sup>

Business Lease: \$100/Mo.  
Order Code #800138

available. What can we build yours to do?



TO ORDER TOLL-FREE

# 800-433-5881

TO ORDER ONLINE

www.dell.com/buydell

Mon-Fri 7am-9pm CT  
Sat 10am-6pm CT  
Sun 12pm-5pm CT  
In Canada\*, call 800-233-1589  
GSA Contract #GS-35F-4076D

Keycode #01234

# DELL®





## x86 Competition Heats Up

*Two new x86 microprocessors challenge Intel with MMX compatibility and strong performance at lower prices.*

**I**t's turning into a hot summer for x86 processors. Following closely behind Intel's 300-MHz Pentium II, Intel's 233-MHz Pentium, and AMD's 233-MHz K6 are two more chips: one from Cyrix, and an innovative entry from a newcomer, Centaur Technology. Both chips offer MMX compatibility and strong performance for low-to mid-range desktop systems.

The Cyrix 6x86MX (formerly the M2) supersedes the current 6x86 by adding MMX instructions, quadrupling the size of the on-board cache (now 64 KB), doubling the resources for branch prediction, supporting CPU-bus speeds as high as 83 MHz, and adding a special scratch-pad feature to boost MMX throughput.

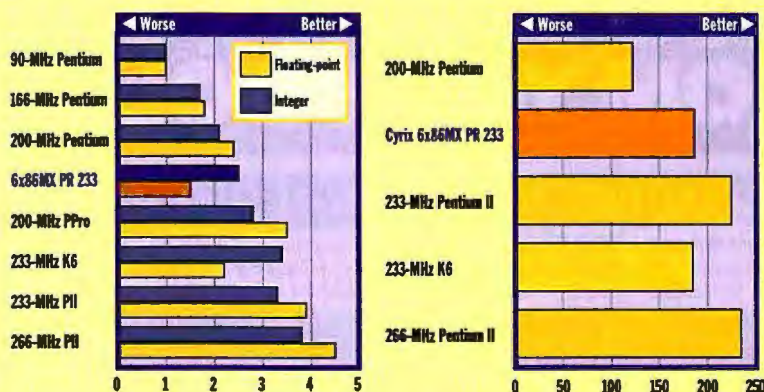
Initial shipments of Cyrix's new chip come in three speed grades: the PR233, PR200, and PR166. According to these Cyrix "performance ratings," they compare to a 233-MHz Pentium II, a 200-MHz Pentium/MMX, and a 166-MHz Pentium/MMX, respectively. (Note that Cyrix's comparisons to Intel processors vary according to the speed grade.) Actual clock speeds are 187.5, 166.5, and 150 MHz.

The PR233 costs only \$320, about half the price of a 233-MHz Pentium II. Busi-

ness application benchmark tests that BYTE ran on a Cyrix reference PC indicate that a PR233-equipped system delivers slightly better performance than one with AMD's 233-MHz K6 processor,

which also had a bigger L2 cache than the Cyrix reference system (see the chart below). The PR233 PC's performance did not quite match that of a 233-MHz Pentium II PC, but PR233 systems are less ex-

### Cyrix 6x86MX Approaches Pentium II Performance



**Cyrix straddles Pentium and P6 performance on the BYTEmark integer tests but stays on pace with the NT application tests.**

BYTEmarks measure raw CPU—not overall system—performance.

SysMark for Windows NT 4.0 application benchmark ratings reflect total system—not just CPU—performance. All systems were tested with 1024- by 768-pixel resolution and 64 MB of RAM. AMD's K6 reference system: 1-MB L2 cache, Matrox Millennium with 4 MB of VRAM, and Seagate Cheetah ST34501W (SCSI) hard drive. Cyrix reference system: Seagate Cheetah hard drive, STB Nitro 3D with 4 MB of VRAM, and 512-KB L2 cache. For 233-MHz Pentium II: Digital Celebris GL-2 with Quantum Atlas-2 SCSI drive, Matrox Millennium (4-MB), 512-KB L2 cache, Diamond Stealth 3D 2000, and Maxtor 85120A EIDE hard drive.

### New PC Processors at a Glance

	AMD K6	Centaur IDT-C6	Cyrix 6x86MX	Intel Pentium	Intel Pentium II
<b>x86 class</b>	P6	P5	P6	P5	P6
<b>MMX-compatible</b>	Yes	Yes	Yes	Yes	Yes
<b>Current top clock speed (actual)</b>	233 MHz	200 MHz	187.5 MHz	233 MHz	300 MHz
<b>Top clock speed (perf. ratings)</b>	233 MHz	200 MHz	233 MHz	233 MHz	300 MHz
<b>L1 cache (instruction + data)</b>	32 KB + 32 KB	32 KB + 32 KB	64 KB unified	16 KB + 16 KB	16 KB + 16 KB
<b>Transistors (in millions)</b>	8.8	5.4	6.5	4.5	7.5
<b>Pin-out</b>	Socket 7	Socket 7	Socket 7	Socket 7	SEC slot 1
<b>Power dissipation (W)*</b>	28	14	20.6	17	42

\*Power dissipation for desktop version.



pensive. Prices will vary, but vendors such as CyberMax (800-443-9868) say PR233-based PCs will sell for about \$400 less than similarly equipped Pentium II PCs. The PR200 costs \$240, and the price of the PR166 is \$190. All three Cyrix chips target the sub-\$1500 PC market.

Centaur, a new subsidiary of Integrated Device Technology (IDT), raises the number of companies currently making Pentium-class processors to four. Centaur's new IDT-C6 chip will come in three speeds: 200, 180, and 150 MHz. At 200 MHz, it matches the performance of a Pentium-200 with MMX, according to Centaur's benchmarks. (Centaur did not make an IDT-C6 system available to BYTE in time for this article.)

The architect behind the IDT-C6 is Glenn Henry, Centaur's president. Henry was a well-known RISC architect at IBM and Mips, and he also led research into emulating x86-on-RISC. By applying RISC principles to the x86, Henry has masterminded a remarkably efficient CPU. The IDT-C6 is about half the size of a Pentium, even though IDT fabricates the chip on a comparable 0.35-micron, four-layer-metal, CMOS process. Of its 5.4 million transistors, only 1.4 million are located in the logic circuits. The rest are in the 64 KB of on-board cache. And because the mobile version of the chip dissipates only 7.1 to 10.6 W at 150 to 200 MHz, Centaur is targeting it for notebooks as well as sub-\$1500 desktop PCs.

Centaur faces stiff competition, however. Intel introduced 200- and 233-MHz mobile Pentiums in May and a 0.35-micron, 233-MHz desktop Pentium with MMX (\$594 in quantities of 1000) in June. Thanks to a new 0.25-micron process, Intel's new 200- and 233-MHz mobile Pentiums (code-named Tillamook), dissipate less than 8 W. Both of the new mobile Pentiums will appear later this year, while the new desktop CPU is available now.

Another challenge for both Centaur and Cyrix is MMX compatibility. Neither company has a patent cross-licensing agreement with Intel, as AMD does. And each company is taking a different approach to MMX.

For example, Cyrix uses the FPU's multipliers and adders to execute MMX instructions. Intel uses the integer units, while AMD and Centaur use dedicated MMX units. Cyrix's approach requires fewer transistors and executes some MMX instructions in fewer cycles, but In-

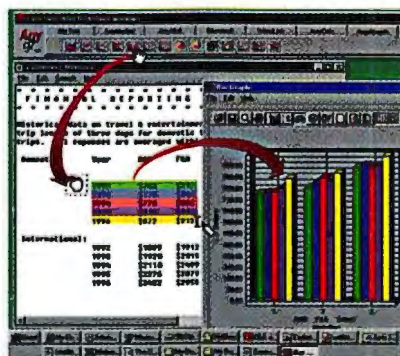
tel's CPUs can handle two MMX instructions at a time. To compensate, Cyrix added a scratch-pad feature that preserves MMX data when the CPU flushes its cache. This, plus the larger cache, could make the 6x86MX more efficient at manipulating large MMX data sets. Look for BYTE to test the 6x86MX's MX performance in a future issue.

Centaur is still running validation tests on the CPU, which is scheduled to ship in the third quarter of this year and is still unpriced. However, the additional competition for Intel will almost certainly result in lower PC prices.

—Tom R. Halfhill

## Natural Dictation Wins Best of Comdex

Dragon Systems' NaturallySpeaking (\$695), a Windows program that lets you speak naturally to your PC as you dic-



Any97 lets you build applications from components without programming.

tate text, won BYTE's Best of Show award at Comdex. BYTE's awards recognize new products that are innovative and will impact the industry. NaturallySpeaking (for more information, see "I Say! An Understanding Application" on page 33), slated to ship this summer, won because it's the first general-purpose, large-vocabulary product we've seen that lets you dictate to your PC without having to pause between each word.

The Iridium project, a satellite-based, wireless personal communications network, won the Best Technology award. The Iridium constellation will consist of 66 interconnected satellites that will allow voice, data, fax, and paging traffic to reach its destination anywhere on earth.

## Geek Mystique

### Software Ranks Just Behind Cars and Gadgets

Software ranks just behind cars and electronics in revenue generated in 1996, according to a recent study by Nathan Associates (Arlington, VA). The study concludes that the U.S. software industry generated revenues of \$102.8 billion in 1996. Since 1990, the software industry has grown at an annual rate of 12.5 percent, which is nearly 2.5 times faster than the general economy. Software companies employ 619,000 people.

### Death, Taxes, and Bugs

Nothing is certain but death and taxes—and, in these modern times, software slips. The U.S. Internal Revenue Service is intimately familiar with the latter two—taxes and software slips—which is why the new commissioner of the IRS will not be a lawyer or an accountant, but a geek. The reason: the IRS's well-publicized problems with modernizing its computer systems.

The new job for Charles Rossotti, formerly chairman of the Virginia-based consultancy American Management Systems, is to manage a big fix for the IRS's computer woes. These problems were highlighted last year by such boo-boos as the \$400 million that was spent on an in-house application that never worked and other expensive snafus.

## Contents

Less Expensive, More Compact Color Laser Printers

23

High-End Macintosh Performance at Midrange Prices

24

Enterprise Applications Tap the Web to Reduce Costs

26



## Best of Comdex

### Best of Show, Best

**Application/Utility:** Dragon Systems (800-437-2466, <http://www.naturalspeech.com>)

### Best Application/Utility

**Finalists:** AnySoft (617-868-3397, <http://www.anysoft.com>) and Intrasoft (919-419-9427, <http://www.keyvision.com>)

### Best Technology:

**Iridium LLC** (202-408-3800, <http://www.iridium.com>)

**Finalists:** Microsoft (206-882-8080, <http://www.microsoft.com>) and Harris Semiconductor (800-442-7747, <http://www.semi.harris.com/fingerloc>)

**Best Portable:** Gateway 2000 (800-846-2000, <http://www.gw2k.com>)

[.gw2k.com](http://www.gw2k.com))

**Finalist:** Toshiba (800-457-7777, <http://www.computers.toshiba.com>)

### Best Multimedia Hardware:

**Matrox Graphics** (800-361-1408, <http://www.matrox.com/mga>)

**Finalists:** ATI (905-882-2600, <http://www.atitech.com>) and Xirlink (408-324-2100, <http://www.xirlink.com>)

### Best Multimedia Software:

**MetaCreations** (805-566-6200, <http://www.metacreations.com>)

**Finalists:** MetaCreations and LogOn Technologies (800-710-9099, <http://www.logontech.com>)

### Best Connectivity Solutions:

**Hilgraeve** (313-243-0576, <http://www.hilgraeve.com>)

**Finalists:** Bay Networks (800-822-9638, <http://www.baynetworks.com>) and Equinox (954-746-9000, <http://www.equinox.com>)

### Best Workstation:

**IBM** (800-426-2968, <http://www.pc.ibm.com/intellistation>)

**Finalist:** Digital Equipment (800-344-4865, <http://www.workstation.digital.com>)

### Best Peripheral:

**Nikon** (516-547-4200, <http://www.nikonusa.com>)

**Finalists:** Visionics (908-744-1585, <http://www.faceit.com>) and Visioneer (510-608-0300, <http://www.visioneer.com>)

<http://www.visioneer.com>)

### Best Development Software:

**Antares Alliance Group** (972-447-5500, <http://www.edgesite.com>)

### Finalists:

**Hitachi** (800-558-1413, <http://www.zoosoft.com>) and **ChiliSoft** (717-290-8346, <http://www.versicom.com/chilisoft>)

### Best Web/Internet Product:

**Wall Data** (Kirkland, WA, 800-915-9255, <http://www.walldata.com>)

**Finalists:** Cardiff Software (760-752-5244, <http://www.cardiffsw.com>) and TSP Companies (770-622-2840, <http://www.opalis.com>)



Gateway's Solo 9100 won the Best Portable category at Comdex.

Iridium is slated to begin operation in 1998. Best Technology finalists were Microsoft's "Wolfpack" fail-over clustering, which will soon be part of the Enterprise Edition of the NT OS (slated to ship in the third quarter), and Harris Semiconductor's FingerLoc System, a complete personal fingerprint-identification system in a low-cost IC chip set.

A finalist in the Best Application/Utility category was AnySoft's Any97, a user-component-management system that lets you assemble your own task-specific applications that use Any97's included components or OLE Server components. Support for ActiveX and Java is due this summer. The other finalist was Intrasoft's KeyVision, which lets network administrators manage multiple Windows 95 and NT system registries simultaneously from the Web.

Best Portable winner was Gateway's

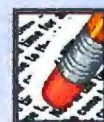
Solo 9100, a high-end, 8½-pound notebook packed with a 13.3-inch display, up to 192 MB of SDRAM, USB and NTSC in and out ports, and many other features at prices starting at \$4200. Finalists were Toshiba's 3.8-pound Portégé 300CT (about \$3499), which has a 133-MHz Pentium with an MMX CPU and a 1024- by 600-pixel display; and Toshiba's Satellite 6.9-pound 440CDX, a 133-MHz Pentium with MMX-based notebook available with a TFT or Toshiba's FastScan display. It delivers active-matrix-like display quality, but with passive-matrix's lower weight and power requirements, for about \$2500.

Matrox Graphics' Millenium II graphics accelerator card (from \$269), which provides 2-D and 3-D graphics acceleration (including support for a 32-bit z-buffer for improved depth precision) and up to 16 MB of WRAM, won for Best Multimedia Hardware. Finalists were ATI's Xpert@Play 2-D/3-D graphics accelerator and Xirlink's USB Digital Video Phone, an audio/video digital camera that connects to a PC via the USB port.

In the Multimedia Software category, the winner was MetaCreations' Kai's PhotoSoap, which brings high-quality photo cleanup to a new level of ease and affordability (for more information, see the What's New Software Preview on page 166). Finalists were LogOn Technologies' e-Logic, a powerful interactive multimedia marketing applications suite for the Web, and MetaCreations' Ray

## Future Watch

### Digital Ink Gives New Meaning to Paper Recycling



Imagine that, instead of tossing your newspaper into the recycling bin, you keep the paper and re-write the next day's news

onto the same piece of paper. While such a dream is still years away, researchers at the MIT Media Lab are working on a process that could someday do just that.

With the technology's current state of development, you have to feed each sheet through a modified ink-jet printer to erase the old text and print new text. But this is an interim step toward a matrix-addressable paper. Ultimately, each sheet might have its own processor or a wireless receiver to facilitate updating.

What makes all this possible is a special ink that contains tiny micro-encapsulated electrophoretic particles. When voltage is applied, the particles are drawn to one side and appear white. When attracted to the opposite side, they flip and appear dark. The resulting display has good contrast, consumes very little power, and has a wide viewing angle—just like paper.

—Chris Chinnock



Dream Studio 5, a new version of the 3-D animator for Windows and the Mac that adds new animation, rendering, and object-creation tools.

Best Connectivity Solutions winner was Hilgraeve's DropChute+, a product slated to ship this summer that reliably transfers files over phone lines or the Internet. Finalists were Bay Networks' Instant Internet 4.0, which adds high-speed Internet connectivity options from 56-Kbps DDS to T1, and Equinox's Super-Serial Modem Pool PAC Option with EquiView Plus release 2. Equinox's product is an Ethernet-ready NT Remote Access Server in a box plus software.

The award for Best Workstation went to IBM's Intellistation M Series, which features a Pentium II and support for advanced desktop-management features, such as Wake on LAN and LANdesk client support. Finalists were Digital Equipment's Celebris GL-2 dual-CPU-capable Pentium II NT system and Personal Workstation 500au, which can run NT or Unix.

Winner of the award for Best Peripheral was Nikon's (516-547-4200, <http://www.nikonusa.com>) Coolpix 300 Personal Imaging Assistant, which offers powerful imaging and communications capabilities in a pocket-size unit. Finalists were Visionics' Facelt PC, face-recognition software that uses monitor-mounted cameras to identify a user's face for computer access, and Visioneer's Paperport Strobe Scanner, an updated version of the company's scanner with document-management software that adds support for color.

Arpeggio Live, Wall Data's ODBC-compliant database and host-system data-publishing tool, won in the Best Web/Internet Product category. Finalists were Cardiff Software's Teleform, an HTML forms creator, and TSP Companies' (<http://www.opalis.com>) OpalisRendez Vous, a file-synchronization add-on tool to Windows NT.

Antares Alliance Group's EdgeworX release 1.1 won the Best Development Software category for bringing the familiarity of Visual Basic for Applications to Web-site development. Finalists were Hitachi's Appgallery, a rapid prototyping tool that uses AI techniques to automate the linking of ActiveX and CORBA objects, and ChiliSoft's ChiliASP, which allows Active Server applications to run on Web servers other than Microsoft's Internet Information Server.

## Bug of the Month

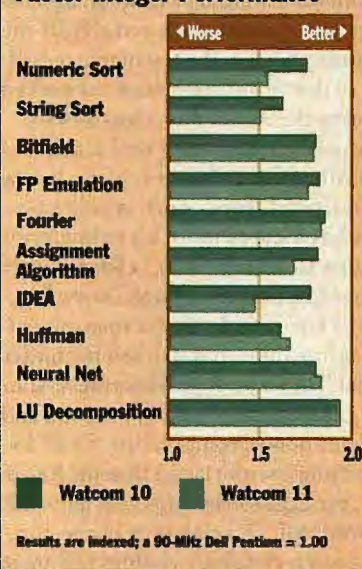
### BYTEmarks Unearth Compiler Discrepancy

Sybase Waterloo (formerly known as Watcom) says it's investigating a possible bug in Watcom C/C++ version 11 that's related to integer-operation performance. BYTE discovered the performance discrepancy when recompiling version 2 of our BYTEmark Native Mode benchmarks.

Because the BYTEmark suite is written in ANSI C, the results you get from the benchmarks can vary from compiler to compiler if one compiler's optimizations are better than another's. Occasionally, BYTE will recompile the benchmarks to take advantage of a compiler's new performance optimizations. BYTE discovered a possible problem with Sybase's compiler when recompiling the x86 version of the BYTEmark suite to take advantage of the performance improvements of Watcom C/C++ version 11, which was released earlier this year.

As you can see from the chart above, the BYTEmark tests involving integer operations actually ran faster on a 166-MHz Pentium-based PC when compiled by Watcom version 10 than they did when recompiled using version 11 running on the same PC. Many of these tests, such as Numeric Sort, String Sort, Assignment Algorithm, and International Data Encryption Algorithm (IDEA), perform the same types of fundamental operations as do word processing, spreadsheet,

### Watcom 10: Faster Integer Performance



BYTEmarks compiled with Watcom 10 run faster than with Watcom 11.

and communications programs. (For more information about the BYTEmark suite, see page 74 of the March 1995 BYTE or <http://www.byte.com/bmark/bdoc.htm>.) Sybase says that it hopes to have a solution to this problem available by early this summer.

Send yours to [76443.1723@compuserve.com](mailto:76443.1723@compuserve.com)!

## Color Lasers: Cheaper, More Compact

The dizzying pace of change in the color ink-jet printer market—lower prices, faster output, and better images—might make it easy to overlook the laser-printer arena. But a flurry of new products plus new players has resulted in smaller and less-expensive options for those who prefer the higher speeds and other business-oriented features that laser printers can provide.

These new color laser printers are easier to use, smaller, provide better color, and, probably most important, are approaching the prices of comparable monochrome products. One of the most interesting is the Xerox (800-349-3769,

<http://www.xerox.com>) DocuPrint C55, which delivers 600-by-600-dpi resolution, 3-ppm color output, and speeds of about 12 ppm in black and white. Measuring 18½ by 16½ by 16½ inches, this printer is also very compact, making it more natural for desktop use, although it still weighs over 90 pounds.

Several DocuPrint features make the C55 (which has an estimated price of \$3500, but add \$1000 for PostScript and networking) attractive as a single-printer solution for businesses. These features include automatic conversion of colors to black-and-white patterns for legibility while faxing and automatic enhancement of photos. Plus, with the PostScript option installed, the printer can produce near-continuous-tone photo output.

At \$3999, Lexmark's (800-539-6275, <http://www.lexmark.com>) Optra SC 1275 color laser printer is a bit more expensive



than the C55, but it comes standard with PostScript Level 2 and matches the 12-ppm monochrome and 3-ppm color speed of the C55. And, like the C55, the Optra SC 1275 features 600-dpi printing, an image (i.e., photo) print mode, and nifty software. The ColorSharp software analyzes the page and adjusts the printer to produce the best output regardless of document content. A networked version, the SC 1275Sn, costs \$4450.

A new entrant into this market is Minolta (888-2Minolta, <http://www.minoltaprinters.com>), which up to now has focused more on selling print engines to other printer vendors rather than selling printers. Minolta's new PageWorks line includes an inexpensive color laser printer that will sell for under \$3000. The Color PageWorks uses a Minolta engine that delivers 3-ppm color and 12-ppm monochrome printing at 600 dpi. Measuring just a bit larger than the Xerox C55, the PageWorks ships with just 4 MB of RAM. Minolta claims its image-compression technology enables full-page graphics to print in just 4 MB.

While these three printers are the most notable current models, you can expect new color lasers from Hewlett-Packard, Tektronix, and others to further accelerate the downward price/performance trend in this market. IDC estimates the color laser market should reach \$2.8 billion by 2001. The number of color lasers sold should jump eightfold in the same period, from about 100,000 this year to 800,000 in 2001.

Monochrome laser printers are getting better, too. Along with its new color model, Lexmark also offers a new family of monochrome products, the 1200-dpi Optra S series. Ranging in price from \$1125 to \$2650, the S series can handle printing needs ranging from one user to a department, with duplexing and other paper-handling options. And Minolta has 6- to 20-ppm models of its PageWorks series, with prices as low as \$1499 for the 20-ppm, 1200-dpi model. —Jon Pepper

## Champagne Performance at Beer Prices

What a difference a faster system bus makes. With its PowerCenter Pro 210,

Power Computing (Round Rock, TX, 512-246-7807; <http://www.powercc.com>) sets a new standard in Mac-compatible pricing. The 210-MHz 604e-based system (\$2444 in the configuration we tested) approaches the performance of the company's flagship PowerTower Pro 250 (which would cost about \$3700 if avail-

able in a similar configuration as the 210) and paces the Pentium II at 266 MHz. Although the CPU itself runs at only 210 MHz, compared to the PowerTower Pro's 250-MHz 604e, the PowerCenter's overall performance is boosted by a 60-MHz processor-to-main-memory (i.e., system) bus. (The PowerTower Pro's system bus

## Survey

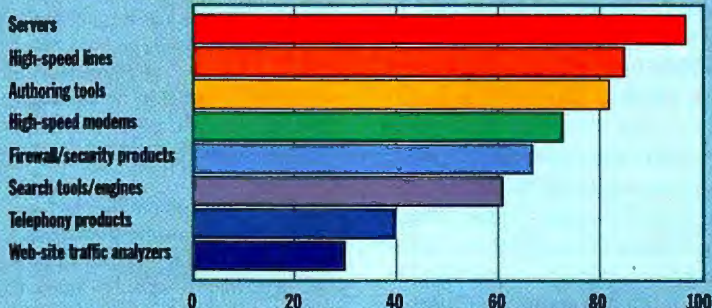
### Web Sites to Gain Security, Efficiency

Results from a recent BYTE survey on product-purchase plans for company Internet or Web-site development needs suggest that businesses most want to add security and efficiency to their sites.

Survey respondents picked firewalls and other security products as the top category that will be purchased during the next year for company Internet or Web-site development. Close behind were Web-site traffic analyzers, which are products that help Webmasters determine the most heavily used sections of a site.

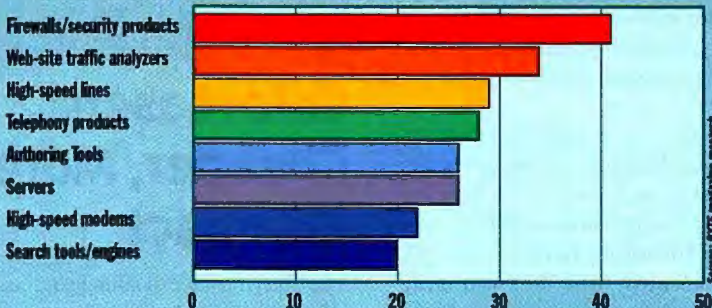
In December 1996, BYTE did a similar survey and found that Web-site development tools were tops on the list of planned purchase items. It appears that, now that the Web sites are built, Webmasters want to be better prepared for their visitors.

### Products Now Installed for Company Web Site



Many companies have servers, high-speed connections (e.g., T1 and ISDN), and authoring tools installed on-site.

### Companies to Purchase More Firewalls, Site-Traffic Analyzers



Numbers represent total responses per product, not percentages.

Companies want to make their Web sites more secure (with firewalls) and more efficient (with analyzers).



# The Mac OS Report

Number two in a series—the facts about Mac OS 8

Mac OS 8 is coming. It will give you, and millions of other Macintosh users, a whole new way of working.

It will give your Apple Macintosh computer (or, for that matter, any other Mac OS computer of your choice) a dramatic new look and feel, along with all kinds of enhanced capabilities for accessing the Internet.

It will also set an entirely new standard of powerful, intuitive computing—a standard the competition can try to catch up to. (Again.)

## A new way of working

The moment you start using Mac OS 8, you'll feel the difference: you'll find yourself accomplishing more in less time. A multi-threaded Finder lets you execute multiple tasks simultaneously, such as launching applications and copying files. Mac OS 8 includes new information-management tools, such as contextual pop-up menus and spring-loaded folders, that give you quicker and easier access to all your information. A scalable environment lets you either limit your menu and window options, or expand them—whichever works better for you. A new, dimensional look makes the interface more dynamic and engaging than ever. And Mac OS 8 also includes the latest versions of QuickTime with its MPEG support,

QuickTime VR and QuickDraw 3D.

How easy is it to get going with all these new technologies and features?

Very. Because our new installer and setup assistants take you through each step of configuring your new system

software. Once you're up and running, PowerPC-native code improves your performance. Mac OS 8 is also completely compatible with all PowerPC and 68040-based hardware and software.

## A new way of accessing the Internet

Mac OS 8 includes TCP/IP and PPP for easy network or modem access direct from the Finder. You get Netscape Navigator, Microsoft Internet Explorer and the PointCast Network. And a new Internet Setup Assistant makes it easier than ever to get on the Net, whether you're doing it from home with a modem or from work with a high-speed connection. Personal web sharing is standard, so you can turn any Mac into an Internet web server. And Java support is built in, so you can run Java applications just as though they were any other desktop applications. (If you were wondering, Windows 95 can't do this.)

## And more advancements are on the way

Mac OS 8 is one of the most significant advances in OS technology ever. And it's just the beginning—additional upgrades are planned. And our support for the Mac OS will continue for years.

At the same time, we're also working on an industrial-strength OS, code-named Rhapsody, that will offer features such as protected memory, preemptive multitasking and symmetric multiprocessing. Rhapsody will also provide backwards compatibility, so you can be sure that the vast majority of your Mac OS apps will run on Rhapsody, too.

In other words: Apple is still developing the most innovative, user-friendly and consistently superior products on the market. That's one part of our system that won't change. To learn more, visit [www.macos.apple.com](http://www.macos.apple.com).



If you want to use Netscape Navigator to browse the Net, you'll like this: it's an integrated part of Mac OS 8.



Microsoft Internet Explorer fans will be happy to know that this powerful web browser is also built right in. Choice is just one of the many Mac OS 8 motifs.



PointCast

It's the PointCast Network. It comes with Mac OS 8. And it grabs the news you want directly off the Net to create customized desktop news pages. Daily. Hourly. As often as you want.



When you get Mac OS 8, you also get built-in Java support, so you can run both local and network-based Java software just like other desktop applications.



Mac OS

Mac OS has always been the easiest and most intuitive of all operating systems. Now, Mac OS 8 brings this kind of computing to a whole new level.

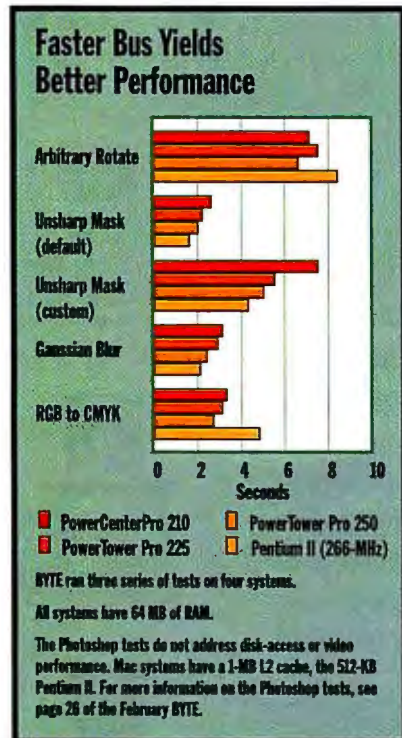




runs at 50 MHz.)

The PowerCenter Pro is the only 604e system we've seen with a system bus running at that speed. The system comes standard with 1 MB of Level 2 cache and 2-MB ATI Mach64/3-D GT video.

Available in both low-profile and mini-tower formats, the \$2395 base system includes 64 MB of RAM (expandable to 512 MB with four DIMM slots) and a 2-GB IBM DCAS-32160 5400-rpm fast (20-



The PowerCenter Pro 210 delivers high-end performance at mid-range prices.

MBps), but not wide, SCSI hard drive. It also has a Teac 16X CD-ROM drive, AAUI and RJ-45 10Base-T ports, a second 5-MBps external SCSI port for an additional seven devices, sound support, and bundled software. Three PCI slots are available for AV, SCSI, or networking upgrades. The CPU is on a daughtercard for upgrading, but the Catalyst system board does not support a second processor. The 4-MB video upgrade in our test system adds another \$49 to the price. Power Computing also sells a 180-MHz version.

Although they don't have support for interleaved memory or as many PCI slots or expansion bays as the PowerTower Pro, these PowerCenter models bring excellent performance to the market, without the higher price of the fastest Mac OS clones.

—G. Armour Van Horn

## Datapro Report

### Enterprise Applications Use Web to Reduce Costs, Improve Service

Now that they've reduced costs and improved efficiency through employee layoffs and reengineering, businesses are downsizing their enterprise applications, too. To take advantage of cost savings over the lifetime of these applications compared to traditional PC/LAN environments, enterprise-level applications providers are adding Web-access and network-computing (NC) support to their accounting, banking, manufacturing, enterprise-resource-planning, and other applications.

The Web's global reach alone is a compelling factor. A big benefit of the Internet is its ability to let businesses get closer to their customers. Any enterprise-wide application that has potential for improving communications with customers or employees is a good candidate for Web integration. In recent months, IBM, Microsoft, Oracle, PeopleSoft, and SAP have introduced Java- and/or Web-enabled applications. What follows is a snapshot of the major vendors' strategies and progress to date.

#### IBM

HR Access, IBM's Internet-ready human-resources package, is tightly integrated with Lotus Notes and the Domino Web applications server in order to supply workflow capabilities. IBM is aggressively pushing the NC model, focusing its hardware strategy in support of thin clients and fat servers and providing secure electronic-transaction technology.

#### Microsoft

The company's cross-industry object strategy is based on its ActiveX Store Architecture and Value-Chain Initiative. This initiative specifies the interfaces required to develop ERP applications, while the Store Architecture specifies ways to connect a business's back office and front office. Both of these approaches are inherently Web enabled.

Microsoft hopes to build a generic, business-to-business, electronic-commerce-type infrastructure and sit clusters of industries on top of it. Hardware and software suppliers will use common ActiveX components and interfaces to build applications that use the Web to link the constituencies of a vertical market together.

#### Oracle

The database vendor is focused on sup-

plying transaction-based applications over the Web that support corporate work-flow and business processes. Oracle Financials, HR, Manufacturing, Web Customers, and Web Employees were among the first Web and work-flow applications on the market.

#### PeopleSoft

Developers can use Spider Technologies' NetDynamics and OneWave's OpenScape to build custom Web interfaces to PeopleSoft applications and extend those applications to the Web. PeopleSoft plans to roll out its own Web-client capability this year. PeopleSoft's latest release, version 6, also has many Web-enabled modules for bills and routings, production management, cost management, and work flow. PeopleSoft is currently migrating from a two-tier to a three-tier architecture, which will allow more flexibility in the partitioning of applications across the enterprise, including the Web.

#### SAP

R/3 System 3.1 features easy-to-use-and-tailor Internet capabilities for all R/3 business processes. The package is Java enabled and offers improved administration and support for new platforms, including NCs and thin clients. In addition, new out-of-the-box Internet functionality is available through 25 ready-to-use application components, 10 employee self-service applications, and more than 150 Java-enabled business application programming interfaces (BAPIs). Because R/3 System 3.1 is Java enabled, system administration is simplified by eliminating the need to maintain presentation code on the client.

Datapro expects to see the widespread deployment over the next year of Web-based applications and modules for enterprise software vendors that automate simple customer interactions. From mid-1998 on, we expect to see fairly complex transactions and work flow occurring across the Internet and on intranets using NC platforms that extend the supply chain from corporations to customers on one side and suppliers on the other.


**Bob Anderson**, managing analyst, enterprise systems software at Datapro. For more information about Datapro reports, call 609-764-0100; fax 609-764-2814; or send e-mail to <http://www.datapro.com>.





PICTURED CONTROLLERS AND DRIVES NOT INCLUDED  
WITH DATA SILO OR DATA EXPRESS

WHEN IT COMES TO DATA STORAGE,  
IT'S NOT JUST ABOUT BEING TOUGH.  
IT'S ALSO ABOUT BEING FLEXIBLE.

 Flexibility. It might be one of the last things you think about when buying storage enclosures, but the first thing you need when your storage requirements grow or change. However, if you are already using the Kingston® rugged line of Data Silo® expansion chassis or removable Data Express® drive enclosures, you've got plenty of choices. Kingston's storage products are specifically designed to meet long-term storage needs, offering an unparalleled variety of mix-and-match solutions. Our reliable Data Silo expansion chassis are available with up to



DATA SILO® EXPANSION CHASSIS



DATA EXPRESS® REMOVABLE STORAGE

9 bays, and our Data Express enclosures are ideal for your internal and external removable storage needs. Best of all, you can integrate a variety of Data Express models into a stand-alone Data Silo and create your own custom removable solution. Plus, all Kingston storage enclosures are backed with Kingston's superior service and support, including a generous 7-year warranty.

Kingston Storage enclosures—proof that you can be both tough and flexible at the same time.

**Kingston**  
TECHNOLOGY  
STORAGE PRODUCTS DIVISION

For more information, call us at (800) 435-0670



Visit our Web site: <http://www.kingston.com/b.htm>



Kingston Technology Company, 17600 Newhope Street, Fountain Valley, California 92708, USA (714) 435-1850 Fax 435-1847, e-mail: [storage@kingston.com](mailto:storage@kingston.com).  
© 1997 Kingston Technology Company. All rights reserved. Computing Without Limits is a trademark of Kingston Technology Company.  
All other trademarks and registered trademarks are property of their respective holders.

Circle 135 on Inquiry Card (RESELLERS: 136).



# After you've done your spreadsheet, take it for a spin.



## 166 MHz TD-22

- Intel® 166 MHz Pentium® Processor
- 16 MB Synchronous DRAM
- 512K Pipelined Burst Cache
- Intergraph Intense 3D™ 100 Graphics w/ 4 MB EDO RAM
- 1.7 GB 10ms EIDE Hard Drive
- 12X EIDE CD-ROM
- Microsoft® IntelliMouse®
- 2 USB Ports, 2 Serial Ports, 1 Parallel Port
- 15sd67 Monitor (14.0" viewable)

**\$1,649** model # 475

## 200 MHz TD-25

- Intel® 200 MHz Pentium® Processor with MMX™ Technology
- 32 MB Synchronous DRAM
- 512K Pipelined Burst Cache
- Intergraph Intense 3D™ 100 Graphics w/ 4 MB EDO RAM
- 5.2 GB 10ms EIDE Hard Drive
- 12X EIDE CD-ROM
- Ensoniq™ 3D Wavetable Card plus Amp, Speakers & Mic
- Microsoft® IntelliMouse®
- 2 USB Ports, 2 Serial Ports, 1 Parallel Port
- 17sd69 Monitor (16.0" viewable)

**\$2,649** model # 473

## 233 MHz TD-25 **NEW!**

- Intel 233 MHz Pentium® Processor with MMX™ Technology
- 32 MB Synchronous DRAM
- 512K Pipelined Burst Cache
- Intergraph Intense 3D™ 100 Graphics w/ 4 MB EDO RAM
- 5.2 GB 10ms EIDE Hard Drive
- 12X EIDE CD-ROM
- Ensoniq™ 3D Wavetable Card plus Amp, Speakers & Mic
- Microsoft® IntelliMouse®
- 2 USB Ports, 2 Serial Ports, 1 Parallel Port
- 17sd69 Monitor (16.0" viewable)
- 33.6 Baud Fax/Modem

**\$2,999** model # 568

Systems include: 30-day money-back guarantee, 3 year limited warranty,\* one year on site, Windows 95 w/30 Days Free Phone Support, Windows® 95 ready 104-key keyboard, tool-free mini tower case



# Live the 3D experience

Intergraph, the leader in  
computing to the business world.

**3D computing at a PC price** Even if you're not working with 3D applications yet, they're coming. And an Intergraph TD PC with 3D capabilities doesn't cost any more than a standard PC. Plus, you also get MPEG and AVI compatibility.

You'll run all your regular applications better than ever and have a path to all the great new 3D applications.

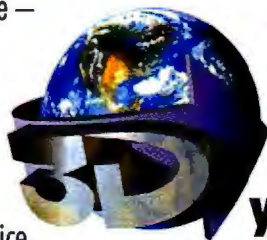
**Do it all** Now you can build a complex spreadsheet, create a stunning multimedia presentation with TV-quality video, check out the competition on the Web and play the latest 3D game in your spare time — all on the same computer. Take it for a spin.



**It's where  
you're going**

## Count on Intergraph

Our unmatched worldwide support programs deliver the service today's PC user demands to stay productive.



**It's where  
you're going.  
We'll take  
you there.**

And with 25 years of experience, we're known as the leader in high-level graphics 3D workstations for animation, military simulations, game development, engineering, architecture and more.

We're the experts at building computers for disciplines that demand performance, quality and reliability.



## Let us build a computer for you.

**INTERGRAPH**  
COMPUTER SYSTEMS

Circle 133 on Inquiry Card (RESELLERS: 134).

**266 MHz TD-225 NEW!**

- Intel 266 MHz Pentium® II Processor
- 64 MB EDO DRAM
- 512K Pipelined Burst Cache
- Intergraph Intense 3D™ 100 Graphics w/ 4 MB EDO RAM
- 5.2 GB 10ms EIDE Hard Drive
- 12X EIDE CD-ROM
- Ensoniq™ 3D WaveTable Card plus Multimedia Keyboard
- Microsoft™ IntelliMouse
- 2 USB Ports, 2 Serial Ports, 1 Parallel Port
- 17sd69 Monitor (16.0" viewable)

**\$3,349** model # 499

**Order Direct Now!**  
**1-800-254-5325**  
or order on-line  
**[www.intergraph.com/express](http://www.intergraph.com/express)**  
**Next-day shipment available.**

[illegible]



## Book Reviews

### Apocalyptic Programming

Three recently published books guide you in recognizing, assessing, and addressing the now-well-known year-2000 (Y2K) problem. Each approaches the subject with different levels of intensity, tailored to different audiences.

### Solving the Year 2000 Problem

Jim Keogh's book is the most approachable and enjoyable of the trio. Keogh treats the Y2K problem seriously but cheerfully. Information managers need to understand the Y2K problem before they can fix it. This book provides basic information unburdened with minutiae.

Keogh uses examples in each chapter to gradually reinforce the idea that Y2K is a real problem with consequences at every level of business. Then he guides you toward a solution via a series of simple steps.

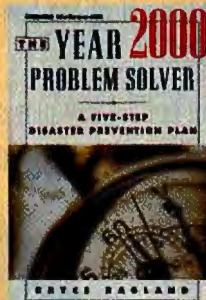
Keogh also addresses the trade-offs between contracted and in-house solutions, including warning signs for detecting unscrupulous or ill-informed consultants. The book ends with pointers to more information, including Web resources, newsletters, journals, and vendors specializing in Y2K solutions.

### The Year 2000 Problem Solver

This concise guidebook, by Bryce Ragland, is best suited for experienced information professionals. To get the most out of this book, you should understand the Y2K problem and the programming consequences. Of the book's 270 pages, 165 are devoted to a bibliography of article references, analysis and conversion tools, vendors offering conversion services, help resources, and case studies.

Instead of focusing solely on fixing appli-

cations, Ragland correctly places higher value on the data itself. He discusses how



to keep existing legacy data from being corrupted during conversion of existing applications or by updates from newer Y2K-aware applications.

Ragland's recommendations, such as creating task teams and motivating upper management, are appropriate to larger, enterprise settings.

### The Year 2000 Software Crisis

This tome, by William M. Ulrich and Ian S. Hayes, is dry and ponderous. But given its encyclopedic coverage of the Y2K problem, it could hardly be otherwise. From history to management issues, asset management to mobilization, and implementation to validation, this book leaves no subject pertinent to Y2K unexplored.

The authors, professional IT consultants, are heavily involved in Y2K consulting, seminars, expos, and



solution marketing. Their goal is to expose the reader to the full range of possible issue and the multitude of solutions for those issues, and they succeed. The expertise and experience the authors provide makes the journey worthwhile.

Those just coming up to speed on the Y2K problem would be well advised to start with one of the other two books reviewed here. But once you master the basic concepts of the Y2K problem and need a solid conversion plan, this book will provide chapter and verse for an effective strategy.

**Rob Hummel** (Sullivan, NH) is a frequent contributor to BYTE. You can reach him by sending e-mail to [rhummel@cheshire.net](mailto:rhummel@cheshire.net).

**Solving the Year 2000 Problem** by Jim Keogh; AP Professional; ISBN 0-12-575660-0; \$27.95

**The Year 2000 Problem Solver** by Bryce Ragland; McGraw-Hill; ISBN 0-07-052517-X; \$29.95

**The Year 2000 Software Crisis** by William M. Ulrich and Ian S. Hayes; Prentice-Hall; ISBN 0-13-655664-7; \$39.95

## More than Just Facts

*New and improved  
Bookshelf reference*

Whether you're a student, publisher, lawyer, or business manager, Microsoft's Bookshelf 98 will help you clarify and improve your writing. The product description claims it's "one-stop shopping for reference information." This may be true, depending on how extensive your reference needs are. However, for most simple tasks, the new and improved Bookshelf 98 is ideal.

This version's new features include QuickFootnote, which allows you to footnote documents automatically, and QuickShelf, which lets you click on any other program while still staying in the current one. Other key new features include an Internet Dictionary; an Encarta 98 Desk Encyclopedia, which contains nearly 16,000 entries; and a Columbia Dictionary of Quotations, which has more than 18,000 remarks



and quotations on over 1500 subjects.

Updated versions of *The World Almanac and Book of Facts 1997*, *The American Heritage Dictionary of the English Language*, and the *National Five-Digit ZIP Code and Post Office Directory* are also included. A new parental-control feature enables parents and educators to block words and phrases that they consider unsuitable for children. With these new features, Bookshelf 98 is easier, quicker, and more enjoyable to use.

—Jesse Friedman



# BUILD THE **INTERNET** INTO JUST ABOUT ANYTHING!

HERE'S PROOF

THIS 1.44M  
SELF-BOOTING  
WEB DEMO  
CONTAINS:

- POSIX-certified RTOS
- Full Windowing System
- HTML 3.2 Browser
- Embedded Web Server
- TCP/IP with PPP
- Internet dialer

## The Internet Appliance Toolkit (IAT) includes:

everything on the demo, plus  
visual application builder  
built-in internationalization  
Watcom C/C++ compilers  
drivers for hundreds  
of PC peripherals  
embedded filesystems  
demo apps with source files  
scalable fonts  
embedded OEM pricing  
... and much more!

Build the Internet into smart phones, set-top boxes, photocopiers, kiosks, printers, PLCs ... anything!

Better yet, build it on time. The IAT, used to build this demo, comes with everything you need, from rapid application development tools to Internet apps to source code. Create a custom browser in days, not months!

And talk about performance. With the IAT and QNX, you'll deliver incredible speed and reliability on low-cost x86 platforms. Believe it!

Download your free  
1.44M demo today!  
[www.qnx.com/iat](http://www.qnx.com/iat)

or call:  
800 676-0566 (ext. 1045)



# QNX®

The Leading Realtime OS for PCs



## Blasts from the Past

### 5 Years ago in BYTE

We discussed parallel-processing issues, such as shared memory and cache-coherency architectures. A summary of Digital



Equipment's Alpha CPU was written by its co-developer. A review of OS/2 2.0 found gold in that there OS, but it required more digging than most users were willing to do. Also covered: Paradox 4,

CorelDraw 3, Adobe Illustrator 4, DSPs, and the Mac LC II.

### 10 Years ago in BYTE

Editorials and features pondered the meaning of, and the difficulty of cloning, IBM's Micro Channel. An ad featured a 2400-bps modem selling for \$445. We reviewed the 68000-based Mac SE (\$3698) in addition to two 286-based ATs and two 386 accelerator cards for AT clones.

### 15 Years ago in BYTE

We devoted numerous articles to the Logo programming language. In our Letters column, readers debated the merits of Unix and CP/M. One reader even suggested that Unix, C, and Pascal are excellent teaching tools but perhaps not good for commercial projects.

### 20 Years ago in BYTE

Controlling small DC motors with analog signals and the APL programming language were two of the topics in this issue.

## Beyond Goggles and Gloves

Jaron Lanier, pioneer and proponent of virtual reality, discusses VR's potential and hurdles.



**BYTE:** *Virtual reality is an intriguing exercise for the mind, but what are some practical applications for VR gloves and goggles?*

**Lanier:** One practical application is in medicine. VR gives surgeons the ability to bring in consultants in real time when they're in the middle of operating [on a patient]. When we apply the power of networking to the VR world, the potential for stretching the limits of human abilities becomes very powerful.

For instance, in a shared virtual world, a surgeon can point to something that he or she cannot identify—a peculiar lump, perhaps—and say to an expert 1000 miles away, "What's THIS thing?" It would be difficult to describe the lump to the consultant over the phone. But when they can both see it simultaneously and explore it together, they can immediately intuit its significance.

This gets into the most fundamental capabilities of human perception. When humans were evolving out on the Savannah, they had no language. When they needed to communicate about a relevant object or event, they could simply point to it and refer to it physically. In that way, they developed a more sophisticated way of communicating about their shared environment.

**BYTE:** *You've said that VR can reveal*

*new directions for human potential that we didn't know before. Can you elaborate?*

**Lanier:** The brain's model of what the body is like is not as fixed as we might have thought. If you change the sensory motor loop to reflect a different body, the brain adapts to its new body parts really quickly. People can learn to use these custom bodies or body parts.

If we use VR as an interface to control different surgical instruments at the end of a fiber-optic channel in keyhole surgery, we can create a new body for the doctor, where his or her fingers become the scissors in a virtual model. This lets the doctor use these microscopic tools more effectively, more reliably, and with less chance for error.

**BYTE:** *Will people really use VR—that is, put on the gloves and goggles—as part of normal business practice?*

**Lanier:** They will when absolute peak human performance is required. If you want to see people thinking their best, you'll see them interacting physically with things. We interpret information much more efficiently when we have a physical model for it.

**BYTE:** *What hurdles do we need to overcome in VR?*

**Lanier:** One difficult area is software development. Software for VR applications is very complex and hard to write. In a typical Windows-type application, for instance, at any one time there may be a hundred or so possibilities. You can copy something, save a file, delete, and so on, and the software needs to be able to predict those potential actions and carry them out.

But if you're in a virtual room and you pick up a virtual ball, you can throw it in millions of possible directions. The VR software needs to be able to foresee all these millions of possibilities and react accordingly. There are very few people at this time who can actually write software for VR.



*Even if your spouse doesn't understand you, at least now your computer will. By Steve Gillmor*

## I Say! An Understanding Application

**U**ntil recently, affordable speech-recognition products required you to commit a highly unnatural act. You/had/to/insert/a/short/but/distinct/pause/between/each/word/as/you/spoke. This is called discrete-speech input.

Dragon Systems' NaturallySpeaking allows users to talk normally, dictating spell-corrected text at over 100 words per minute. The product ships with a 30,000-word active vocabulary, a 230,000+ total vocabulary, and a high-quality, noise-canceling microphone headset. During installation, a setup wizard adjusts your sound card's audio-input level and then leads you into a training session, where you read for about 20 minutes from one of several supplied book passages.

On-screen, NaturallySpeaking looks a lot like WordPad. Unique utilities include Train Words, Find New Words, and



### NaturallySpeaking, Personal Edition \$695

Pentium 133 or faster (MMX preferred); 32 MB of RAM (Windows 95) or 48 MB (NT); Sound Blaster-compatible sound card; 60 MB of disk space

Dragon Systems, Inc.  
Newton, MA

617-965-5200

<http://www.dragonsys.com/>

Enter 995 on Inquiry Card.

**In a short "training" period, NaturallySpeaking learns your accent and pronunciation and also lets you add specialized vocabulary.**

## TECH FOCUS

### Sound and Sense

NaturallySpeaking converts voice input to a neutral pitch, eliminating the need for separate male/female files. A batch process compares spoken phonemes against its speaker-independent model, subtly adjusting duration, weight, and pitch to optimize the acoustic match for your individual accent and pronunciation.

Given one word, the language model predicts the next, reducing the searching required for a particular match. For example, "Mister" is likely to be followed by a name. Beyond two-word pairs, entire phrases or sentences are examined to determine the correct word in context. You can actually see the program "change its mind" as more information becomes available. NaturallySpeaking excels with complete sentences, producing as much as 95 percent accuracy after a day of steady use.

Vocabulary Editor. You can feed in a mix of your e-mail, memos, and other documents. The program scans your data, adds new words, and adjusts its vocabulary and word-usage information.

Dragon's earlier, discrete-input DragonDictate program required the user to correct errors at once. With NaturallySpeaking, you can either use the "Correct That" command now or edit later. To change a word or phrase, you say "Select," followed by the text you're looking for. Then you can replace the selection with new words or format the text. Currently, "Move to End of Line" returns you to the end of your dictated text, but Dragon plans to add a "Go Back to Where I Was" command.

You don't need a special "Alpha-Bravo" alphabet to spell out words, and you can issue commands without changing modes. With the Personal Edition, you can't dictate inside other applications

(e.g., Microsoft Word and Lotus Notes), but you can move your work around with "Copy All to Clipboard," "Switch

RATINGS					
TECHNOLOGY	★	★	★	★	★
IMPLEMENTATION	★	★	★	★	★
PERFORMANCE	★	★	★	★	★

to Previous Screen," and "Paste That."

This program wants a lot of memory. I could run it along with Notes, Word, and Internet Explorer in NT Workstation 4.0 on a 64-MB Pentium-166MMX, although NaturallySpeaking still took a long 30 seconds to load from disk.

NaturallySpeaking is science fact, not fiction. It's a revolutionary breakthrough that delivers more than I expected. **B**

*Steve Gillmor is a consultant for Southern Digital, Inc. (Charleston, SC). You can reach him at [sgillmor@aol.com](mailto:sgillmor@aol.com).*



*Object Design's venerable object database adds interfaces to Java and ActiveX. By Jon Udell*

## What's in Store for the Web

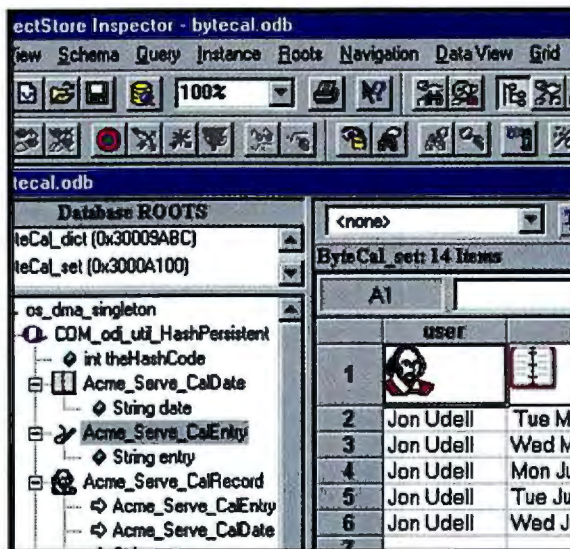
**O**bject databases map transient program data to and from permanent storage. It's a neat trick that Object Design has been perfecting for years. Version 5.0 of ObjectStore adds failover and replication features and responds to new opportunities and challenges. Opportunities? Web applications that play to millions need fast direct access to clusters of linked items. SQL can't do this. Challenges? Web-tool vendors have to cover a lot of bases nowadays. Object Design does.

An ObjectStore application binds user-written code to a client library that talks to the database server and maps persistent data into transient virtual memory. Version 5.0 supports three ways to package these kinds of applications: as an ActiveX control, a Java servlet, or an ObjectForms service. The ActiveX approach yields a scriptable component that you can plug into the Active Server Pages environment. I used the Java interface to enhance my group-calendar servlet (see the Web Project on page 109). If you use ObjectForms, Object Design's answer to Web/database integration tools such as Allaire's Cold Fusion, you can leverage an HTML template processor and Web gateway to ObjectStore services

### TECH FOCUS

#### ObjectStore Relationships

ObjectStore supports direct two-way links between object types: Declare such relationships in C++ with special macros, and referential integrity among related objects is maintained. The benefit is speed. With no linking table or join operation, as with SQL, ObjectStore encodes relationships directly to quickly retrieve clusters of linked items no matter how large the database grows. Relationships are available to C++ applications, but not yet for the Java interface.



**ObjectStore 5.0**  
Windows NT, \$3880;  
Unix, \$4880

Object Design, Inc.  
Burlington, MA

800-962-9620  
617-674-5300

<http://www.odi.com>

Enter 998  
on Inquiry Card.

**The new Collection Window, available in Inspector 2.1 and Publisher 2.0, displays object data in tabular form.**

written in C++ or Java. Version 2.0 of ObjectForms includes Publisher, an interactive builder of ObjectForms services.

What are the trade-offs? Not all ObjectStore applications are created equal. Under the hood is a C++ engine that Java interface users can't yet run on all cylinders: The database viewer in ObjectForms Publisher 2.0 has limited access to objects created by Java programs. You can query your data if you derive your objects from the ObjectStore Collections class, but you can't order the results of those queries. Nor can Java programs create and use relationships—a powerful feature of the engine that automates the cross-linking of related objects.

Java users also face the ugly issue of postprocessing. Object Design supplies "persistence-aware" versions of basic Java classes (String, Hashtable, Vector), but you have to run a postprocessor (literally rewriting your .class files) to make your own classes persistent. I should have

postprocessed my servlet's classes and those belonging to the Java Web server running it, but uncertain which classes comprise that server, I didn't. Everything

RATINGS				
TECHNOLOGY	★	★	★	★
IMPLEMENTATION	★	★	★	

worked, but I felt uncomfortable.

Caveats aside, I got a good result. My Java-based calendar can now scale up impressively. You'll get the most mileage out of version 5.0, though, if you're a C++ programmer deploying to the Web. New features of ObjectForms Publisher (for generic platforms) and the new ActiveX interface (for Active Server Pages environments) make it easier than ever to build applications that leverage ObjectStore's power. **B**

*Jon Udell (jon\_u@dev5.byte.com) is BYTE's executive editor for new media.*



YOUR **brain**

USES ONLY A **fraction**  
OF ITS CAPACITY.

WE THINK YOUR **hard disk**  
SHOULD BE A BIT MORE  
**efficient** THAN THAT.

UP TO **40%** OF YOUR HARD DISK  
MAY BE **wasted space**. RECLAIM  
IT WITH **PartitionMagic® 3.0!**

PC manufacturers typically ship hard disks formatted with one large partition. You know it as the C: drive. Without repartitioning, that drive uses large, inefficient storage units or clusters to store your data. The result is that up to 40% of your hard disk's capacity can be totally wasted. PartitionMagic lets you solve that problem by dividing your hard disk into smaller, more efficient and better organized partitions. Up to hundreds of megabytes of wasted disk space can be reclaimed quickly and easily. It's a no-brainer. For more information, visit our web site at: **www.powerquest.com**.

"How much extra space did I get on my hard drive? Would you believe 108 megabytes?"  
*Hiawatha Bray, Boston Globe*

"PartitionMagic ... not only gives you more space for data, but lets you manage your data better." *Jim Sundeen, PC Today*



**Buy PartitionMagic 3.0 and get \$15 back from PowerQuest®. Visit your local software reseller or call 1-800-720-0399 for details.**

Babbage's • Best Buy • CompUSA • Computer City • Egghead  
Electronics Boutique • Fry's • J&R • Micro Center • Office Depot • Software Etc.

© 1998 PowerQuest Corporation. All rights reserved. PowerQuest and PartitionMagic are registered trademarks of PowerQuest Corporation. Patents pending.

Circle 163 on Inquiry Card (RESELLERS: 164).

POWER®  
**PQ**  
QUEST





## The UltraDaytona RAIDarray Storage that gives you peace of mind

The new UltraDaytona RAIDarray™ is welcome news if storage problems have been weighing on your mind. That's because the UltraDaytona takes just thirty minutes to install and is so reliable, once you're up and running, you can forget it's there.

With the UltraDaytona, you can swap drives, power supplies, or fans without taking the subsystem off-line, so you can perform maintenance during "normal" hours without interrupting data availability.

Plus, the new UltraDaytona RAIDarray is twice as fast as previous versions, and supports up to 128 MB of SIMM-based data cache for even higher performance. It's available in several configurations, and features an optional expansion chassis for up to seven additional disks.



Each UltraDaytona includes CMD StorageView™ Lite, an easy-to-use GUI for setting up and monitoring the subsystem, as well as alarms that tell you when something needs attention. That way, you can address problems before data goes off-line, which makes the UltraDaytona a surprisingly stress-free storage solution.

With that in mind, it should come as no surprise that CMD technical support is available 24 hours a day, seven days a week, 365 days a year. Just one more way owning an UltraDaytona will put your mind at ease.

For more information, and a free white paper on RAID solutions, visit our web site at [www.cmd.com](http://www.cmd.com) or call us at 800-426-3832 or 714-454-0800.



A division of  
CMD Technology, Inc.

CMD Technology, Inc. 1 Vanderbilt, Irvine, California 92618 Tel (800) 426-3832 or (714) 454-0800 Fax (714) 455-1656

© 1997 CMD Technology, Inc. UltraDaytona RAIDarray and StorageView are trademarks of CMD Technology, Inc. All brand names and trademarks are properties of their respective holders. B0897

Circle 170 on Inquiry Card (RESELLERS: 171).



*Smaller, moderately priced, and networkable, Xerox's C55 laser will bring color printing to many offices. By Russell Kay*

## Laser Color, Inexpensive and Quick

**I**n 1984, Hewlett-Packard revolutionized office paperwork with a \$3500 laser printer that fit on a desktop and produced 4 high-quality pages per minute at 300 dots per inch. We may be on the verge of a new revolution, but this time it's being led by Brand X. The new DocuPrint C55 from Xerox is a \$3500 networkable desktop laser that gives great color at 3 ppm and 600 dpi.

First, some specs. The C55 is a compact cube occupying only 306 square inches of desktop—less than two-thirds the footprint of color lasers from HP, Lexmark, and Tektronix. It's a dense cube, though, at a surprisingly hefty 90 pounds. It prints at 3 ppm in full color, 12 ppm in black and white, and 6 ppm in a special two-color "Fast Blue" mode. Consumables cost a mere dime per color page, and a draft mode prints pastel pages at 5 cents each.

The C55 can use legal-size paper. It automatically detects and adjusts color for transparencies. The standard 30 MB of RAM is upgradable to 70 MB. An included printer cable hooks up to the printer's new mini-Centronix connector.

Printers don't usually include a floppy



**DocuPrint C55MP**  
**\$4,999**

with PostScript and  
8-MB network card  
(\$4500 street price);  
C55 standard model,  
\$3999 (\$3500  
street price);  
30 MB of RAM  
standard on both

Xerox Corp.  
Rochester, NY

716-425-5230

<http://www.xerox.com/>

Enter 996  
on Inquiry Card.

**No 90-pound weakling, this wonder of a desktop color laser is inexpensive to buy and to run, and it's made for networking.**

drive, but there's one (called a "media server") here. Print from your application to a PRN file using the C55 driver and put that file on a floppy, and you can take the disk to the printer. The front-panel LCD lets you select filenames for printing.

The MP model I tested adds PostScript (with Mac, OS/2, and Unix drivers), an Ethernet card, and network software. PostScript also adds continuous-tone printing and a "Fax Friendly" mode that converts colors to black hatching.

### Nothing but Net

The C55MP was designed for networking, and the setup CD includes everything needed. However, the NetWare instructions fail to note that you need to run the 32-bit NetWare client, even for NetWare 3.1x LANs. Nice for LAN users is a "Hold Job" feature that lets you walk down the hall and change paper before

beginning printing. All C55s have an embedded HTTP server that allows remote monitoring—even temperature, humidity, voltages, and toner levels.

No color printer does it all. Xerox's DocuPrint C55 offers an intriguing mid-

#### RATINGS

TECHNOLOGY	★	★	★	★
IMPLEMENTATION	★	★	★	★
PERFORMANCE	★	★	★	★

dle-ground option between the big, costly, high-end color lasers and the small, slow, value-priced ink-jets. Time will tell if this new Xerox design is really the spiritual successor to the original LaserJet. But it's one dandy printer. **B**

*Russell Kay is a BYTE technical editor who's been printing things all his life. You can reach him at [russellk@bix.com](mailto:russellk@bix.com).*

### How Fast? Hmmm...

With an 80-KB JPEG file, the C55MP, running PostScript, delivered the first print of a photo in 45 to 50 seconds, with additional copies every 20 seconds (right on the 3-ppm claim), except for an occasional hesitation. But with the PCL driver, it took nearly 90 seconds for the first page.

Another photo, with heavy color, took nearly 6 minutes to print. A typographically complex WordPerfect page with two color JPEGs and clip art printed in 110 seconds (with PostScript or PCL). A simpler page with one JPEG printed in 64 seconds with PostScript, and 110 seconds with PCL.



Eva

## Uninterruptible Power Supply

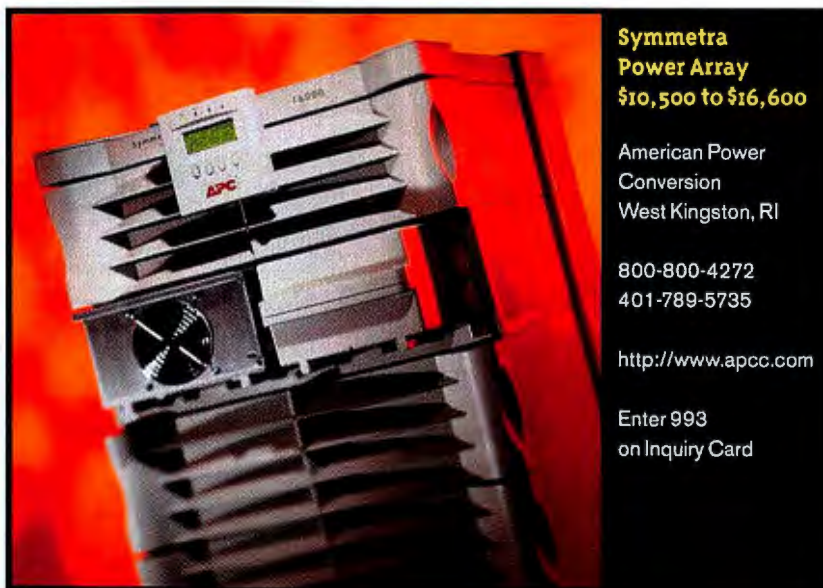
*Offering a scalable, modular design and numerous configuration options, APC's redundant UPS hits the market. By Michelle Campanale*

## Never-Ending Power Supply

**H**ell hath no fury like a network administrator after a power outage. Fortunately, a UPS that offers both scalability and N+1 redundancy has arrived. The Symmetra Power Array, which represents American Power Conversion's first UPS over 5 kVA, operates much like a server or storage device with RAID. Using double-conversion on-line technology, all the modules in the Power Array run in parallel and share the load evenly.

With a full output of 16 kVA, when all power and battery bays are fully loaded, the Symmetra can effectively power 32 NT servers. The unit's copious expansion options, or "smart slots," enable augmentation or reconfiguration simply by adding or removing modules. Additionally, APC offers a number of choices for managing the system.

The Symmetra contains hot-swappable parts: power modules, battery modules, a main intelligence module, and a redundant intelligence module. Many users will appreciate the Symmetra's four back panels—smart slots that offer a selection of added management connections. The system supports an Ethernet (\$199) or a Token Ring (\$399) SNMP module, allowing any networked PC, with permission, to connect to the UPS through the file server. A \$179 out-of-



**Symmetra  
Power Array**  
\$10,500 to \$16,600

American Power  
Conversion  
West Kingston, RI

800-800-4272  
401-789-5735

<http://www.apcc.com>

Enter 993  
on Inquiry Card

**You can easily install or remove the Symmetra's individual power, intelligence, and battery modules to manage redundancy.**

menus for diagnostics, system status, and configuration. The Symmetra ships with APC's PowerChute Plus 5.0, a Web-enabled utility designed to shut down the OS and close all files prior to a UPS power failure. Additionally, the unit comes with HP Open View. APC plans to soon release an add-on card that lets you assign an IP address directly to the Symmetra, bypassing the server.

The Symmetra product line includes five models that scale from 8 kVA to 16 kVA, with redundancy starting at 4 kVA. Prices range from \$10,500 to \$16,600.

Similarly priced products like Liebert's UPStation S (\$4000 to \$15,000) can have a certain level of redundancy, analogous to disk mirroring, where a UPS is backed up by an equivalent UPS. Of course, the price doubles and there is no load balancing. By using small modules that are hot-swappable, APC's Symmetra eliminates a single point of



**The backside has four slots for management connections.**

failure and promotes quick, do-it-yourself servicing. These features, combined with the Symmetra's multiple configuration and management options, constitute a compelling UPS solution at a competitive price. **B**

*Michelle Campanale is a BYTE technical editor based in the San Mateo, California, bureau. You can reach her at [michelle@dev5.byte.com](mailto:michelle@dev5.byte.com).*

### RATINGS

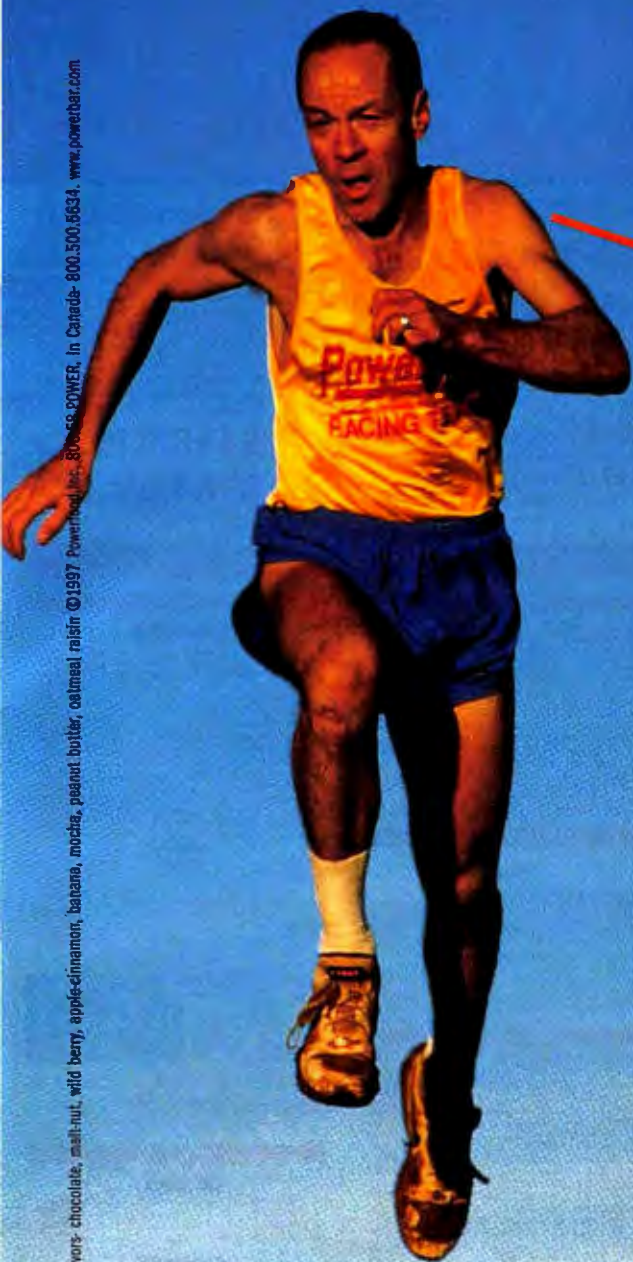
TECHNOLOGY	★ ★ ★ ★ ★
IMPLEMENTATION	★ ★ ★ ★ ★

band or in-band modem module is also supported. The out-of-band UPS call-up card is capable of paging the administrator when the unit experiences problems, and it provides terminal emulation for dial-in management of the unit.

The tiny hard-wired LCD console module on the front of the unit can be used to manage the system. It displays



PowerBar energy bar flavors: chocolate, malt-nut, wild berry, apple-cinnamon, banana, mocha, peanut butter, oatmeal raisin ©1997 Powerfood, Inc. 800-55-POWER, In Canada- 800-500-6634, www.powerbar.com



Brian Maxwell, Founder & CEO - Powerfood, Inc.

-founded PowerBar®  
in Berkeley, California  
-on his way to meeting  
in Chicago

BALANCED NUTRITION  
LASTING ENERGY™

note dee-licious  
new flavor



PowerOn™





**COMPUTER  
DISCOUNT  
WAREHOUSE**

**The right price.  
The right advice.**

**We offer you**

“Get more than  
just a great price.  
Call today and get a  
little empathy,  
some free advice  
and a free CDW  
catalog.”



## UMAX® Astra 600S

Computer Corporation

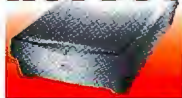
- Single-pass ■ Resolution: 300 x 600 dpi optical, 4800 dpi interpolated ■ Maximum scan area: 8.5" x 14"
- Scanning modes: 30-bit color, 10-bit grayscale
- Software: Adobe PhotoDeluxe, Presto!, PageManager with OCR, UMAX Copy Utility, VistaScan

Astra 600S.....**\$218.51** CDW 85639

Astra 600P.....**\$198.97** CDW 89348

- Software: Presto!, PageManager with OCR and Adobe PhotoDeluxe

**HOT BUY**



## MOTOROLA



## ModemSURFR 56K

- Motorola's K56 Plus™ technology allows you to download files at speeds up to 56K bps (uncompressed) ■ Data rates up to 230.4K bps (external only) with data compression ■ Error control and T30 error correction ■ Caller ID and distinctive ring support (contact your phone company for service)

**\$146.01** CDW 85116

**\$164.59** CDW 85117

Internal.....

External.....

**Hardware, Software & Peripherals at DISCOUNT Prices!**

### NETWORKING PRODUCTS

#### Microsoft

Windows NT Server V4.0	
Upg + 5-client license CD	346.98
Upg + 10-client license CD	469.31
Comp upg + 5-client license CD	349.34
Comp upg + 10-client license CD	469.31
Server + 5-client license CD	595.98
Server + 10-client license CD	989.18
Single-client license upg	15.48
Single-client license	29.06
Windows NT Workstation V4.0	
Version upg CD	129.52
Single-client upg	229.39
Full version CD	289.94

#### Novell

IntranetWare	
5-user CD	704.14
10-user CD	1316.20
25-user CD	2309.55
50-user CD	3119.90

**Call for Novell IntranetWare upgrades.**

IntranetWare for Small Business

1-user additional license	46.54
5-user additional license	216.83
Server with 5 licenses	534.80

**Call for additional Novell IntranetWare multi-user configurations.**

#### 3Com

3ComImpact IQ ISDN modem external	309.56
3C900 EtherLink XL PCI 10BT	99.44
3C900 EtherLink XL PCI combo	119.99
3C905 Fast EtherLink XL PCI 10/100BT	85.90
OfficeConnect 8-port hub	119.76
SuperStack II Hub 12-port 10BT	499.48
SuperStack II Hub 24-port 10BT	859.44

#### KASANTE

FriendlyNet 5-port Ethernet hub	56.28
FriendlyNet 8-port Ethernet hub	99.91

## INEC XV15+ 15" color monitor

**\$349.04\*** CDW 82294

#### Compaq

MicroWeb 100 server	799.40
Catalyst 1800 24-port 10BT	
2-port 100BT	2895.44
Catalyst 1800 24-port 10BT 1-port	
100BT 1-port 100FX	3289.78

Netelligent 10BT PCI controller	91.85
Netelligent 10/100BTX PCI controller	99.76

#### Dayna

CommunCard 33.6 data/fax modem	189.27
CommunCard PLUS	
10BT/33.6 Ethernet/modem	344.78

#### Netgear

NFS Maestro V5.1.3 WIN/95/NT/DOS	229.18
Exceed V5.1.3 WIN/95/NT	319.94

EtherExpress PRO 100 PCI	81.46
EtherExpress PRO/10+ PCI combo	119.07
NetPortExpress PRO Ethernet internal	268.54
NetPortExpress PRO Ethernet external	367.15

#### NETGEAR

10/100 Fast Ethernet PCI adapter	51.04
EN104 4-port 10BT slimline Ethernet hub	59.09
EN108 8-port 10BT slimline Ethernet hub	87.02

### NETGEAR

FE104 4-port 100BT Fast Ethernet hub	188.58
FE108 8-port 100BT Fast Ethernet hub	359.88

#### SMC

EtherEZ 5T 10BT hub	83.15
EtherEZ 8TC 10BT hub	129.82
EtherEZ 16TC 10BT hub	278.48
EtherEZ 10BT ISA	91.18
EtherPower 10/100BTX PCI	71.72

**HOT BUY**

**HP LaserJet 6MP printer**

**\$859.55\*** CDW 74908

### DATA STORAGE

#### iomega

Zip drive 100MB parallel	149.95
Zip drive 100MB external SCSI	149.95
Zip drive 100MB internal SCSI	149.95
Drto Easy 800MB Travan internal	99.95
Jaz drive 1GB internal SCSI-2	299.95
Jaz drive 1GB external SCSI-2	399.95
Drto drive 2GB internal	149.95
Drto drive 2GB external	199.95
Drto Dash Card	59.95

#### PHILIPS

EasyWRITER CD recorder internal	499.00
EasyWRITER CD recorder external	599.00

#### SyQuest

EZFlyer 230MB external	199.00
Stylet 1.5GB SCSI internal	399.00
Stylet 1.5GB SCSI external	499.00

### INPUT DEVICES

Adesso NU-Form keyboard/touchpad	58.09
Alps GlidePoint Wave keyboard/touchpad	66.69
Alps GlidePoint Windows 95 keyboard	93.94
Calcomp Drawing Slate II	
12x12 wireless pen	306.63
Casio QV-300 digital camera	655.65
Connectix QuickCam V2.0	209.57
Epson PhotoPC digital camera	434.92
Epson PhotoPC 500 digital camera	499.00
Epson ActionScanning System II	269.42
Epson Expression 636 Exec scanner	799.00
Hewlett Packard ScanJet 55	239.57
Hewlett Packard ScanJet 5p	378.68
Hewlett Packard ScanJet 4C90	799.00
Intel Smart Video Recorder III	169.17
Kensington Mouse-in-a-Box	25.76
Kensington Expert Mouse V5.0 P/S2	91.77
Kodak Dc50 Digital Science Camera	889.00
Logitech TrackMan Marble	83.23
Logitech PageScan Color Pro	268.82
Microtek Color PageWiz compact scanner	149.39
Microtek ScanMaker E3 color flatbed	174.56
Microtek ScanMaker E6 3d color flatbed	335.65
Nikon AX-110 Scantouch scanner	286.26
Nikon Coolpix 100 digital camera	396.02
Play Snapzy video still capture	189.97
Polaroid 2000/40 digital camera	2877.79
Ricoh RDC-2 digital camera	799.00
UMAX PageOffice Color scanner	218.22
UMAX Astra 600S scanner	235.65
UMAX Astra 1200S scanner	
w/PhotoDeluxe	445.48
Visioneer PaperPort mx scanner	179.37
Visioneer PaperPort lx scanner	179.37

### MONITORS

MAG Innovation 410V2 14" 0.28mm	209.18
MAG Innovation 510V2 15" 0.28mm	289.78
MAG Innovation 710V2 17" 0.28mm	495.78
Magnavox MB4010 14" 0.28mm	229.71
Magnavox MV5011 15" 0.28mm	277.56

### MONITORS

Magnavox MB7000 17" 0.28mm	539.92
NEC XV15+ 15" 0.25mm	376.42
NEC XV17+ 17" 0.28mm	679.69
NEC P750 17" 0.25mm	448.57
NEC P1150 21" 0.28mm	1509.92
Princeton E650 15" 0.28mm	289.76
Princeton E070 17" 0.28mm	489.49
Sony Multiscan 1000x 15" PnP 0.25mm	349.38
Sony Multiscan 1000x 17" PnP 0.25mm	397.07
Sony Multiscan 300sf 17" PnP 0.25mm	775.83
Sony Multiscan 300sf 20" PnP 0.30mm	1565.46
Sony Multiscan GDM-W900 24" 0.25mm	4239.99
ViewSonic E641 14" 0.28mm	209.35
ViewSonic E655 15" 0.28mm	294.93
ViewSonic P1775 17" 0.25mm	779.42
ViewSonic P815 21" 0.25mm	1539.04

### PROCESSOR UPGRADES

#### intel

Pentium OverDrive Processors	
63MHz	139.96
83MHz	189.28
120/133MHz upg for 5/60, 5/66	199.38
125MHz upg for 5/75	259.37

Pentium OverDrive Processors w/MMX Technology	
125MHz upg for 75MHz	318.08
150MHz upg for 90MHz	319.08
166MHz upg for 100MHz	339.16

### PC CARDS

3Com LAN PC Card combo	174.65
3Com 33.6 10BT LAN+modem	306.72
3Com 33.6 10BT LAN+modem combo	339.08
Hayes ACCURA 336	159.60
Hayes OPTIMA 336 w/EZjack	189.28
Hayes OPTIMA 56K	207.04
Motorola Montana 33.6	179.06
Motorola Mariner 33.6	349.54
New Media PC Card joystick adapter	58.23
Simple 33.6 cellular	154.25
Simple 33.6 Communicator w/SimpleJack	158.21
U.S. Robotics Ethernet adapter w/XJACK	109.00
U.S. Robotics 33.6 cellular	239.00
U.S. Robotics 33.6 cellular w/XJACK	228.85
U.S. Robotics 33.6 w/XJACK	219.00
Xircor 33.6	189.55
Xircor 33.6 Ethernet 10BT	279.20
Xircor 33.6 Ethernet combo	316.91

**HOT BUY**

**SurgeArrest Personal surge protector**

**\$13.26\*** CDW 34757

### MODEMS

#### Hayes

ACCURA 336 V.34 internal w/fax	119.54
ACCURA 336 V.34 external w/fax	137.60
OPTIMA 336 Business Modem internal	226.29
OPTIMA 336 Business Modem external	236.48
ACCURA 56K internal	158.78
ACCURA 56K external	169.87
ACCURA 56K speakerphone internal	158.78
ACCURA 56K speakerphone external	184.51
OPTIMA 56K internal	269.41
OPTIMA 56K external	279.73
ACCURA ISDN	249.45

#### MOTOROLA

ModemSURFR 56K internal	146.01
ModemSURFR 56K external	169.89
VoiceSURFR 56K internal	163.12
VoiceSURFR 56K external	179.78
BitSURFR Pro EZ ISDN	239.42

#### U.S. Robotics

Sportster Series	
Winmodem V.34 33.6 internal w/fax	105.36
V.34 33.6 internal w/fax	119.18

### MODEMS

#### U.S. Robotics

V.34 33.6 external w/fax	144.48
Voice V.34 33.6 internal w/fax	149.48
Voice V.34 33.6 external w/fax	175.24
56K x2 internal	197.99
56K x2 external	217.99
56K x2 Voice Internal	217.99
56K x2 Voice external	237.99
ISDN 128K terminal adapter	199.95

#### Courier Series

V.34 33.6 internal w/fax	219.96
V.34 33.6 external w/fax	239.57
56K internal	237.78
56K external	269.91
1-modem ISDN V.34 fax/modem external	286.02
DataBurst ISDN U interface external	205.49
DataBurst ISDN S/T interface external	239.28

#### ZOOM

33.6 voice/SVD internal	96.23
33.6 voice/SVD external	116.87
V.34 Plus 33.6 fax/modem internal	78.45
V.34 Plus 33.6 fax/modem external	99.30
56K internal	147.01
56K external	159.94

**HOT BUY**

**U.S. Robotics Sportster 33.6 data/fax modem**

**Internal \$117.27\* CDW 45115**

**External \$139.39\* CDW 45114**

### PRINTERS

#### brother.

HL-720 laser	357.36
HL-730 laser	379.58
MFC-4550 5-in-1	799.99
MFC-6550mc 6-in-1	999.99

#### Canon

BJ-30 monochrome	269.38
BJC-70	297.28
BJC-240	169.00
BJC-620	329.00
BJC-4200	249.00
BJC-4550	499.00

#### EPSON

FX870	289.45
LQ2070	379.04
LQ300	169.74
Stylus Color 400	199.00
Stylus Color 600	299.00
Stylus Color 800	449.00

#### HP

HP DeskJet 340 portable inkjet printer	269.37
HP DeskJet 672C color printer	199.00
HP DeskJet 694C color printer	299.00
HP DeskJet 694C color printer	299.00
HP LaserJet 5se printer	1049.00
HP LaserJet 6Lse printer	399.00
HP LaserJet 6MP printer	878.45
HP LaserJet 6Pse printer	798.00
HP OfficeJet 570 multi-function	599.00

#### LEXMARK

Color Jetprinter 1020	149.98
Color Jetprinter 2030	184.05
Color Jetprinter 2050	199.26
Color Jetprinter 2070	228.19
Color Jetprinter 7000	408.41
Optra E+	379.48
Optra S 1250	1089.38
Optra S 1650	1255.23
Optra S 2450	2175.00
Optra SC 1275	378.95

\*Offer valid through 8/31/97 or while supplies last.

**800-959-4239**

www.cdw.com

**CDW® features FedEx shipping at low UPS air rates!**

COMPUTER DISCOUNT WAREHOUSE™

©1997 CDW Computer Centers, Inc.



# a rare sales tool. it's called objectivity.

## DIAMOND

### Maximum DVD Kit

- Supports fast, rich 3D texture mapping for ultra-realistic gaming and virtual reality
- Compatible with existing audio CDs and software CD-ROMs
- Composite video and S-video outputs allow connection to your TV
- Dolby Pro Logic Analog Audio and Dolby AC-3 digital audio outputs allow audio connection to your home theater or stereo speakers
- Includes: Toshiba internal DVD-ROM drive; MPEG-2 decoder board; cables; DVD movies, games and software



**\$564.73**  
CDW 89056

### Office 97 Professional Edition Upgrade With Bookshelf Basics and IntelliMouse

For Windows 95 and NT Workstation  
Contains five powerful Microsoft applications:  
Excel 97, Word 97, PowerPoint 97, Access 97 and Outlook® 97  
desktop information manager

**\$275.00\***  
CDW 78405

## Microsoft

**\$40 rebate!**



**HOT BUY**

\*After \$40 mail-in manufacturer rebate. Applies to upgrades from one of the following programs for Windows 95 or earlier: Microsoft Office, Professional or Standard edition; Word, Excel, PowerPoint, Access or Works. Users upgrading from competitive products do not qualify for the rebate offer.

## TRIPP LITE



### Internet Office UPS Systems

- Protect your entire computer setup with 6 outlets (3 UPS and 3 surge)
- Safeguard your modem/fax line with built-in RJ-11 jacks
- Monitor UPS operating conditions with up-front, diagnostic LEDs
- Get fingertip control over your entire system with the Internet Office 420 LP's front-panel switches
- \$25,000 Insurance Coverage

Internet Office 325 ..... **\$126.49** CDW 81011  
Internet Office 450 ..... **\$138.19** CDW 81012  
Internet Office 420 LP (under monitor) **\$165.82** CDW 71339

**CDW carries over 20,000 products! If you don't see it, Call!**

#### COMPUTERS

### TOSHIBA

Satellite & Satellite Pro Notebooks	
2200CD 5/133 16MB 1.34GB	
12.1" dual 10X CD	1959.45
5200CD 5/100 8MB 2.6GB	
11.3" active 6X CD	1789.83
4300CD 5/120 16MB 1.2GB	
11.3" active 10X CD	2279.16
4400CD 5/133 16MB 1.34GB	
12.1" dual 10X CD	2448.73
4400CD 5/133 16MB 1.34GB	
12.1" active 10X CD	3328.18
4800CD 5/166 16MB 2.5GB	
12.1" active 10X CD	4199.22
Portege Notebooks	
300CT 5/133 32MB 3.2GB	
1.5GB 10.4" active	3424.88
6500CT 5/133 16MB	
1.26GB 11.3" active	2967.53
6800CT 5/150 16MB	
1.2GB 11.3" active 6X CD	4237.92
Tecra Notebooks	
5100CT 5/133 16MB 2.1GB	
12.1" active 10X CD	2998.76
5200CT 5/166 16MB 3.2GB	
12.1" active 10X CD	4589.88
5300CT 5/166 16MB 3.2GB	
2.02GB 12.1" active 10X CD	4975.70
7300CT 5/150 16MB 1.6GB	
2GB 12.1" active 10X CD	4549.64
7400CT 5/166 16MB 1.6GB	
2GB 13.3" active 10X CD	5589.75
7400CT 5/166 16MB 1.6GB	
3GB 13.3" active 10X CD	6159.56
Infinita Mini-towers	
1761 5/166 32MB 2.38GB 12X CD	1649.89
7201 5/200 32MB 3.2GB 12X CD	1989.24
Equium Desktops	
5160D 5/166 32MB 2.1GB 12X CD	1649.47
5200D 5/200 32MB 2.5GB 12X CD	1947.45
6200D 6/200 32MB 3GB 12X CD	2234.52
Equium Mini-towers	
6200M 6/200 32MB 4.3GB 12X CD	3099.92
AST	
Ascentia Notebooks	
A60 Plus 5/150 16MB 1.44GB	
12.1" active 10X CD	2658.65
A70 Plus 5/150 16MB 1.44GB	
12.1" active 10X CD	3076.78
J55 5/133 16MB 1GB 11.3" active	2239.97
P70 5/150 32MB 2.1GB 12.1" active	3899.84
P80 5/166 32MB 3GB 12.1" active	4389.43
Bravo Desktops	
LC 5/133 5/133 16MB 1.2GB	865.85
LC 5/133 5/133 16MB 2GB	909.13
LC 5/166 5/166 16MB 2GB	1076.79
LC 5/166 5/166 16MB 2GB	1125.05
MS 5/133 5/133 16MB 1.2GB	937.20
MS 5/133 5/133 16MB 2.1GB	909.13
Bravo Mini-towers	
MS-T 5/133 5/133 16MB 1.2GB	874.99
MS-T 5/133 5/133 16MB 2.1GB	925.14

### COMPAQ

Armada Notebooks	
1130 5/120 16MB 1.08GB 10.4" dual	999.00
1130T 5/120 16MB 1.08GB 10.4" active	1199.00
1510DM 5/120 16MB 1GB	
11.3" dual 10X CD	1849.00
1520DM 5/133 16MB 1GB	
11.3" dual 10X CD	2049.00
1550DMT 5/133 16MB 1.1GB	
4GB 12.1" active 10X CD	3199.00
4110 5/100 8MB 810MB 11.3" dual	1199.00
4120 5/120 16MB 1.08GB 11.3" dual	1299.00
4130T 5/133 16MB 1.08GB 11.8" active	2499.00
4131T 5/133 16MB 1.4GB 12.1" active	2849.00
7710MT 5/133 16MB 1.6GB	
1.6GB 12.1" active	4399.00
7730MT 5/166 32MB 3.2GB	
2.1GB 12.1" active	4999.00
7750MT 5/166 32MB 3.2GB	
2.1GB 12.1" active	5799.00

#### COMPUTERS

### COMPAQ

LTE 5000 Notebooks	
5300 5/133 16MB 1.35GB 12.1" active	3399.00
5380 5/133 16MB 2.1GB 12.1" active	3699.00
5400 5/150 32MB 2.1GB 12.1" active	3999.00
Deskpro 2000 Desktops	
5133/1200 5/133 16MB 1.2GB	1089.00
5133/2500 5/133 16MB 2.5GB	1169.00
5166/1200 5/166 16MB 1.2GB	1209.00
5166/2500 5/166 16MB 2.5GB	1289.00
5200/2500 5/200 32MB 2.5GB	1709.00
6180/2000 6/180 16MB 1.2GB 8X CD	1739.00
6180/2500 6/180 32MB 2.5GB 8X CD	1929.00
6200/2500 6/200 16MB 2.5GB 8X CD	2209.00
Deskpro 2000 Mini-towers	
5133/2500 5/133 16MB 2.5GB 8X CD	1309.00
5166/2500 5/166 32MB 2.5GB 8X CD	1549.00
6200/2500 6/200 32MB 2.5GB 8X CD	2329.00
Deskpro 4000 Desktops	
5133/1600 5/133 16MB 1.62GB	1269.00
5166/1600 5/166 16MB 1.62GB	1399.00
5166/2500 5/166 16MB 2.5GB	1479.00
5200/2500 5/200 32MB 2.5GB	1899.00
6180/1600 6/180 32MB 2.5GB 8X CD	2039.00
6180/2500 6/180 32MB 2.5GB 8X CD	2109.00
6200/2500 6/200 32MB 2.5GB 8X CD	2419.00
6233/2500 6/233 33MHz Pentium II	2519.00
Deskpro 4000 Mini-towers	
5133/1600 5/133 32MB 1.62GB	1279.00
5166/2500 5/166 32MB 2.5GB 8X CD	1789.00
Deskpro 6000 Desktops	
5166/1600 5/166 16MB 1.08GB 8X CD	1419.00
5200/2150PDS 5/200 32MB 2.15GB PD-CD	1889.00
6180/2150PDS 6/180 32MB 2.15GB 8X CD	2509.00
6200/2150PDS 6/200 32MB 2.15GB 8X CD	2699.00
6200/4200 6/200 32MB 4.2GB PD-CD	2879.00
6233X/2150PDS 233MHz Pentium II	3199.00
32MB 2.15GB	
6266X/4200PDS 266MHz Pentium II	3529.00
32MB 4.2GB	
Deskpro 6000 Mini-towers	
5166/2150PDS 5/166 32MB 2.15GB 8X CD	2019.00
5166X/2150PDS 5/166 32MB 2.15GB 8X CD	1909.00
5200X/4200PDS 5/200 32MB 2.15GB PD-CD	3139.00
6200/4200PDS 6/200 32MB 4.2GB PD-CD	3199.00
Presario Desktops	
2100 133 24MB 2GB 8X CD	899.36
4160 5/150 24MB 2.1GB 8X CD	1099.00
Presario Mini-towers	
3764 5/166 16MB 24MB 2.5GB 16X CD	1499.00
4770 5/200 32MB 3.8GB 16X CD	1799.00
4784 5/200 32MB 3.8GB 16X CD	1899.00
6772 5/200 32MB 4.8GB 16X CD	2299.00
IBM	
ThinkPad Notebooks	
385X 5/133 8MB 1.08GB 11.3" dual	1078.76
385X 5/133 8MB 1.35GB	
11.3" dual 8X CD	1569.25
385X 5/133 8MB 1.35GB	
11.3" active 6X CD	2065.84
380 5/150 16MB 1.08GB 12.1" dual	1739.89
380D 5/150 16MB 1.35GB	
12.1" dual 8X CD	1999.50
380 5/150 16MB 1.6GB 2.1GB	
12.1" active 6X CD	3267.43
560 5/100 8MB 810MB 11.3" dual	1399.00
560 5/133 8MB 2.1GB 11.3" dual	2353.36
560 5/133 8MB 2.1GB 12.1" active	3789.45
750E 5/133 16MB 2.1GB	
12.1" active 6X CD	3877.54
760E 5/150 16MB 2.1GB 12.1" active	3578.40
760EL 5/120 16MB 1.35GB 11.3" dual	2189.79
760XL 5/166 16MB 1.6GB 2.1GB	
12.1" active	4098.36
760XL 5/166 16MB 3.2GB 2.1GB	
12.1" active	4328.26
760X 5/166 16MB 3.2GB 3GB	
12.1" active 8X CD	4999.23

#### COMPUTERS

### IBM

Apiva Desktops	
C8E 5/166 32MB 3.1GB 16X CD	1874.57
S8C 5/166 32MB 3.1GB 16X	1999.00
S9C 5/200 32MB 3.1GB 16X	2499.00
PC300 Series Desktops	
PC350 5/166 16MB 1.6GB 5 bays	1859.83
PC350 5/166 16MB 1.6GB 5 bays	1869.89
PC350 5/200 32MB 2.5GB 5 bays	2187.74
PC300GL Series Desktops	
5/133 16MB 1.2GB	1119.22
5/166 16MB 1.2GB	1257.06
5/166 16MB 2.5GB	1339.76
5/166 16MB 2.5GB 16X CD	1576.84
5/166 16MB 3.2GB 2.5GB	1699.48
PC300XL Series Desktops	
233MHz Pentium II 32MB 2.5GB	2539.89
233MHz Pentium II 32MB 2.5GB	2368.39
266MHz Pentium II 32MB 4.2GB 16X CD	3049.52
266MHz Pentium II 32MB 4.3GB 16X CD	3379.75
Versa Notebooks	
2530 5/133 16MB 1.08GB 12.1" dual	1699.00
2630CD 5/133 16MB 1.44GB	
12.1" active 10X CD	1999.00
2650CD 5/150 16MB 1.44GB	
12.1" dual 10X CD	2499.00
2650CD 5/150 16MB 1.44GB	
12.1" active 10X CD	3499.00
6050MH 5/150 16MB 1.6GB 1.4GB	
12.1" active 10X CD	3799.00
6050MX 5/150 16MB 1.6GB 2.1GB	
12.1" active 10X CD	4399.00
6050NT 5/150 16MB 1.6GB 2.1GB	
12.1" active 10X CD	4599.00
6200MX 5/166 32MB 3.2GB 2.1GB	
13.3" active 10X CD	5699.00
6200NT 5/166 32MB 3.2GB 2.1GB	
13.3" active 10X CD	5899.00
PowerMate Value Series Desktops	
V133 5/133 16MB 1.6GB	1058.00
V2133 5/133 16MB 2GB 8X CD	1175.00
V2133 5/133 16MB 2GB 8X CD	1352.00
PowerMate Value Mini-towers	
V2133 5/133 16MB 1.6GB	1175.00
V2133 5/133 16MB 2GB 8X CD	1352.00
PowerMate Performance Desktops	
P2166M 5/166 16MB 2GB	1628.00
P2166M 5/166 16MB 32MB 3GB 12X CD	1940.00
P2200M 5/200 32MB 3GB 12X CD	2293.00
PowerMate Performance Mini-towers	
P2166M 5/166 16MB 16MB 2GB	1528.00
P2200M 5/200 32MB 16MB 2GB	1940.00
P2200M 5/200 32MB 3GB 12X CD	2293.00
Extensa Notebooks	
610CD 5/150 16MB 1.4GB	
11.3" dual 10X CD	1964.67
6100CD 5/150 16MB 1.4GB	
11.3" active 10X CD	2549.84
660CD 5/166 16MB 1.6GB 1.35GB	
12.1" dual 10X CD	2699.55
660CD 5/166 16MB 1.6GB 2.1GB	
11.3" active 10X CD	3179.04
TravelMate Notebooks	
TM6160 5/166 16MB 32MB 2.1GB	
12.1" active 10X CD	4699.26
TM7060 5/166 16MB 32MB 2GB	
12.1" active 10X CD	4289.59
TM7062NT 5/166 16MB 32MB 3GB	
12.1" active 10X CD	4949.89
HP Omnibook 800 Series Notebooks	
800CT 5/166 16MB 1.6GB 2GB 10.4" active	4145.18
HP Omnibook 5700 Series Notebooks	
5100 5/166 16MB 1.8GB 12.1" active	4496.09
5166 5/166 16MB 1.8GB 12.1" active	4749.42
5166 5/166 16MB 1.8GB 12.1" active	5139.51
5166 5/166 32MB 2.7GB 12.1" active	5759.35
HP Vectra 520 Series Desktops	
520 5/133 16MB 1.2GB	1029.48

#### COMPUTERS

### HEWLETT PACKARD

520CD 5/133 16MB 1.2GB 8X CD	1188.39
520MCx 5/133 16MB 1.2GB 8X CD	1299.63
520 5/166 16MB 1.2GB	1138.32
520MCx 5/166 16MB 1.6GB 16X CD	1539.84
HP Vectra 525 Series Mini-towers	
525MCx 5/133 16MB 1.6GB 16X CD	1479.88
525CD 5/166 16MB 1.6GB 16X CD	1449.85
525CDT 5/166 16MB 1.6GB 2.5GB	
16X CD	1828.46
525MCx 5/166 16MB 2.5GB	
16X CD	1829.85
525CD 5/200 32MB 2.5GB 16X CD	2067.43
525MCx 5/200 32MB 2.5GB 16X CD	2464.82
SONY	
PCV-100 5/166 16MB 32MB 2.5GB	
16X CD	1999.99
PCV-120 5/200 32MB 3.8GB	
16X CD	2199.99
FUJITSU	
LifeBook 400 Notebooks	
420D 5/120 8MB 1GB 10X CD 11.3" dual	1599.00
LifeBook 500 Notebooks	
531T 5/133 16MB 1.3GB 10X CD	
11.3" active	2499.00
535T 5/133 16MB 2GB 10X CD	
12.1" active	2999.00
555T 5/150 16MB 16MB 2GB 10X CD	
12.1" active	3799.00
LifeBook 500 Notebooks	
635T 5/133 16MB 1.3GB 12.1" active	3499.00
655T 5/150 16MB 1.6GB 1.3GB	
12.1" active	3999.00
HITACHI	
Mx133T 5/133 16MB 1.35GB	
12.1" active 8X CD	2799.00
Mx150T 5/150 16MB 2.1GB	
12.1" dual 8X CD	4399.00
Mx166T 5/166 16MB 2.1GB	
12.1" active 8X CD	4399.00
SAMSUNG	
5/120 16MB 1.44GB 12.1" active	2699.00
5/150 16MB 2.1GB 12.1" active 6X CD	3799.00

### CDW TELEPHONE HOURS



# INTRODUCING THE WORLD'S FIRST 19" MONITOR.

18" VIEWABLE IMAGE SIZE



## A breakthrough from Hitachi.

It's not just a new monitor size. It's new display technology that's got everything you ever wanted in a big screen monitor — better performance, smaller footprint, even the perfect price.

## The performance of the best 21" monitor.

The image quality of the new 19" SuperScan Elite 751 is every bit as good as the best 21" monitor — and in some ways better. For example, its focus is a full 30% sharper than the previous state-of-the-art. Plus it delivers brighter, richer color and improved contrast at the same time.

It's also one of the few monitors of any size that gives you *genuine* 1600 x 1200 resolution — not a simulation. And one of

	HITACHI ELITE 751	SONY 20SEII
TUBE SIZE	19"	20"
PITCH	0.22 (H) 0.14 (V)	0.25
MAX. REFRESH @ 1600 x 1200	75 Hz	75 Hz
SUGGESTED RETAIL	\$1,149	\$2,000

**THE SONY IS AN  
INCH BIGGER BUT  
COSTS 74% MORE.**

*Get similar savings over other high-end  
20 and 21 inch monitors as well.*

displays a more accurate image with less distortion, even at screen edges and in the corners.

## The footprint of a 17" monitor.

Look at the footprint and you're in for another surprise. The same technology that made our tube better also made it shallower — just 18.1". So it fits on narrower work surfaces.

fewer still that does it flicker-free to the VESA recommended 75 Hz refresh rate.

The new tube with multi-step dynamic focus and auto-astigmatism correction is also flatter than many CRTs so it

## And it's priced at just \$1,149 (SRP\*)

There's one more bonus to our new 19" tube technology. It's a lot less expensive to make so it goes for hundreds less than a comparable 20" or 21" monitor.

So if you want the resolution of a big screen monitor without the bulk and price of a conventional 20 or 21, you've got to see

the new Elite 751. Call for details and dealers near you.

**800 441-4832.**

MONITOR	TUBE SIZE (Viewable size)	PITCH (mm)	1600 HORIZONTAL PIXELS?
NEC P750	17" (15.6")	0.25 mask	NO
SONY 17SEII	17" (16.0")	0.25 AG	NO
HITACHI ELITE 751	19" (18.0")	0.22 horiz.	YES (1672)
SONY 20SEII	20" (19.1")	0.30 AG	NO
VIEWSONIC GT800	20" (19.1")	0.30 AG	NO
MITSUBISHI 91TXM	21" (19.7")	0.28 AG	NO

*Beware of monitors that claim 1600 x 1200 but  
lack a tube that can resolve 1600 horizontal pixels.  
Compare screens at 1600 x 1200 before you buy.*



**SuperScan**  
An advantage you can clearly see.

# HITACHI



*A data warehouse does more than collect data. It reflects a valid and consistent image of the business. By Richard Hackathorn*

## Data Warehousing's Credibility Crisis

**Y**ou gaze with pride at your latest handiwork, the company's new data warehouse. At 11:35, the phone rings. You scoop it up. The voice on the other end says, "This is Marlena Price, VP of finance. I just got the first reports from your new warehouse system. They look nice, but the numbers that you generated don't jibe with our standard reports. Would you meet with me after lunch to explain?"

Your blood runs cold. Calmly, you reply, "Sure. Where exactly are you seeing problems?" She explains that some of the regional reports have questionable results. You ask her a few more questions and then hang up.

Next you dial Eric, the data administrator. "We've got a problem," you begin. "The VP of finance is questioning our reports."

The popularity of data warehousing (DW) has, unfortunately, obscured its basic objectives. Many people construct DW systems for simplistic reasons and with unrealistic expectations. Neglecting to establish and maintain credibility in the reported data until it's too late has caused many DW efforts to fail in their early stages. To deal with this credibility crisis, you must grapple with one big question: Does the data warehouse convey a consistent and valid image of your business operations?

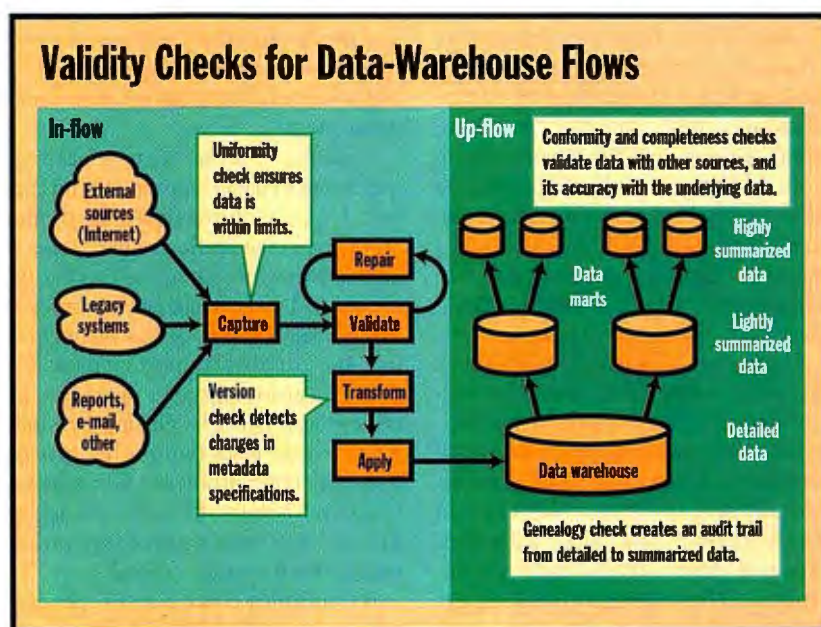
### A Constant Struggle

The term *data warehousing* emphasizes an overall process and architecture, while the terms *data warehouse* and *data mart* refer to a collection of data managed within a database. A data mart is a data warehouse that deals with a specific organizational function. In this context, DW is the discovery, management, and dissemination of informational data. This data, which is derived from various sources, provides a consistent and valid image of

the business that it documents.

Maintaining this image presents a constant struggle of integrating an ever-changing variety of models that attempt to describe the business. Because of this, you must confront validity issues right

queries. Slight variations in SQL syntax can produce widely differing results from the same set of data. Most of SQL's syntax is poorly understood, requiring an expert to use it properly. Fourth, there's the challenge of expanding access to the



**Information entering the data warehouse must be monitored for consistency and completeness.**

from the start when constructing a data warehouse.

First, there's the challenge of understanding the warehouse's data properly from a business perspective. The ability to audit any data element is an essential for instilling confidence in the data. Second, there's the challenge of consistency in data usage. Two users might think they're debating over similar data elements when in fact the elements indicate different aspects of the business, either because of naming inconsistencies or nonsynchronized data. Third, there's the problem of properly building SQL

data warehouse to people who might be unfamiliar about the precise business interpretation of a specific data element. Subsequent analyses based on such a data element can easily lead to erroneous business decisions. Finally, there's the ever-present demand of rapidly inventing new queries and reports as business requirements change.

Eric taps furiously at a workstation's keyboard. "Here's the drill-down program I whipped up when it took us forever to track down that problem with the currency conversions in the overseas reports," he says. "You enter SQL queries



here, and the results are colored-coded according to tolerances that you set here," he adds, pointing at a pane on the screen. You nod, sit at another workstation, start the program, and type in a SQL query. Rows of data begin to scamper up the screen. You roll your chair to another workstation, and soon it, too, has data streaming up-screen, the result of a slightly different SQL query.

On one of the workstations, several rows of data glow angry red, and the display halts. Eric clicks on a field in the offending row, and a pop-up window displays an exhaustive trace of the data's origins. You jab at the window: "Got it." You type in more commands, and paper starts coming out of a printer.

## Checks for Validity

To ensure that your data warehouse provides a consistent and valid image of business reality, several types of validity checks must be designed into the system from the beginning. You must be able to audit the contents and structure of data flows. Such checkpoints must be located at various points in the flows from data sources to data consumption, as shown in the figure "Validity Checks for Data-Warehouse Flows" on page 43.

There should be a *uniformity check* that ensures data values are within prescribed limits. This should be a basic component when acquiring new data for the warehouse. Based on predefined or statistically set parameters, filters should detect whether data values are within expected limits and also report any exceptions. The uniformity check occurs during in-flow, where data creation or capture flows into the warehouse. (For a more-detailed description of in-flow, see the glossary below.) The in-flow consists of a sequence of steps from data capture to validation. As the figure on page 43 shows, these steps might require repair and transformation operations before the data is loaded into the database.

A *version check* is similar to the uniformity check. It also occurs during the in-flow and detects changes in the metadata specifications. For example, an unexpected change in the encoding of data values, such as a shift from a 1 or 2 encoding to M or F, should be caught during comparisons with the metadata specification. Other examples include new or missing columns in relational tables and an increased width in a fixed field size.

Situations that are difficult to catch include changes in the timing of data capture, such as one region reporting on a calendar year while another uses the fiscal year. Many exceptions to the version check imply the need for new transformation routines during data loading and possibly the restructuring of the warehouse itself.

A *completeness check* determines if aggregations of data are complete and correct. It occurs during data analysis and reporting in the up-flow, where value is added through summarization (the aggregations) and packaging (e.g., spreadsheets). Aggregations are useful but may hide (i.e., destroy) important data. For example, an average sales figure may be misleading if values are missing (i.e., null) from critical sales regions because of data-collection problems. A completeness check is more difficult if the aggregation is a complex procedure rather than a simple average or total.

A *conformity check* does proper correlation of data with standard sources. It occurs during data analysis and reporting and validates that the data conforms with other data sources and reports. An important use for the conformity check is the correlation between key financials reported to the IRS and the SEC and various internal indicators. Another use for some companies is a historical correlation in sales for various regions. A sudden change in this correlation could indicate a fundamental shift in the business or simply bad data collection or faulty analysis.

Finally, when all else fails, a *genealogy check* provides a complete audit trail to the data source. It occurs during data reporting when the consumer of the information questions the validity of the data. This check should generate a trace of

the information through its transformations and back to its sources. With on-line analytical processing (OLAP) tools, a genealogy check on data values is referred to as a "drill-down" upon a specific aggregation so that data values at a finer granularity can be viewed. Likewise, you should be able to perform a drill-down into the metadata all the way back to the source.

## Instilling Confidence

*Ms. Price looks closely at the printouts, then at you. You explain, "Over the years, we've added new products and removed obsolete ones. Furthermore, some of the accounting procedures have been revised. This is especially evident in the overseas results, which require different recording and reporting of sales. Each division developed its own ad hoc solution for these changes, but we had to set up some new calculations to correct for these situations." Because of your quick and thorough explanation of the discrepancy, the VP of finance becomes an ally of yours.*

Many well-executed DW efforts fail simply because the implementers neglect to establish and maintain confidence in the generated data. The basic issue with any DW system is: Does the warehouse's information represent a consistent and valid image of business reality?

Every manager of a DW effort should be equipped to answer this question easily and quickly. The alternative is a continuing series of credibility crises that will tarnish your DW efforts. **B**

*Richard Hackathorn is president of Bolder Technology, Inc. (Boulder, CO), a company specializing in enterprise connectivity and data warehousing. You can reach him by sending e-mail to [richardh@bolder.com](mailto:richardh@bolder.com) or to his company's site at <http://www.bolder.com/>.*

## A DW Glossary

**In-flow:** Describes the data flow from creation or capture into the data warehouse. Data sources can be systems that provide internal information on business operations (e.g., sales) plus various external sources (e.g., e-mail and the Internet).

**Up-flow:** Involves summarizing data into a form relevant to users. Through the use of projections, aggregation functions, and groups, detailed data is refined and packaged into views that focus on specific business problems.

**Metadata:** Deals with the modeling and control of data in the warehouse. It handles system modeling, which is the technical analysis of those systems that act as data sources. Metadata is also the analysis of usage patterns, which guides the design of information objects, which in turn models business processes.



*Internet Foundation Classes lets you build Java applets with useful features such as drag and drop. By Andy Turk*

## Building a Better Interface with Java

**I**f you've ever tried to build a significant application using Java, you have probably run into some of the limitations of Sun's Abstract Window Toolkit (AWT) that's provided with the Java Development Kit (JDK) 1.0.2. The AWT was actually designed for building small applets, but with the increasing popularity and acceptance of the language, many developers are going beyond simple applets to write full-blown applications in Java. If this sounds like you, then you should take a look at the Internet Foundation Classes (IFC), from Netscape, before starting your next project.

The IFC is a library of user interface (UI) widgets, along with a set of tools for building your own widgets. All the IFC code is written in Java that runs on top of AWT, so Java's promise of platform independence is preserved, as shown in the figure "IFC in a Java Application." Just recently, Sun and Netscape announced that they are combining AWT and IFC technologies into a set of Java Foundation Classes (JFC) that implements an extendible look and feel to Java applications. JFC will be part of the next release of the Java Development Kit, thus making these interface classes a dependable standard that developers can rely on.

For those who want to experiment now, you can download the IFC from <http://developer.netscape.com/library/ifc/>, and you can get the AWT from Sun at <http://java.sun.com/products/jdk/1.1/>. This article will focus on the capabilities of IFC and compare it to the once-separate AWT.

### Building a Better UI

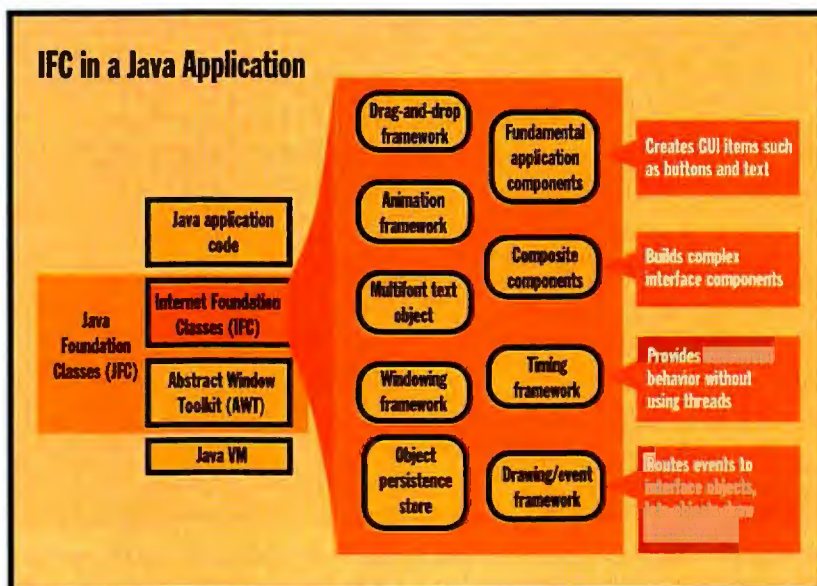
Distinctive UIs stand out from the crowd by paying attention to detail and avoiding overuse of the same old "cookie cutter" buttons, fields, and list boxes found in most other applications. AWT makes

such enhancements difficult because it provides few opportunities for going beyond the bare minimum. To be fair, AWT's emphasis is on event handling, whereas IFC concentrates on extensibility and attempts to impart a consistent appearance across platforms.

For example, most AWT buttons look the same except for their titles. Without

You can even use an animation instead of a static image through the use of a `DrawingSequence` class. If all these options still aren't enough, you can always override the `draw` method of the `Button` class to do exactly what you want.

Another example of the power of IFC is its `TextView` class. This class is essentially a mini word processor that



**Internet Foundation Classes (IFC) implements a consistent interface and behavior for a Java application.**

writing your own button class from scratch, it is difficult to change much more than the title of a stock AWT button. IFC's `Button` class, on the other hand, has a surprisingly wide variety of attributes that can be combined to make buttons more versatile and pleasing to the eye. Along with changing the button's title, you can also change the font and color in which the title is displayed. You can associate an image with the button and specify where the image should be displayed relative to the title.

lets you display and edit text using different fonts, colors, and sizes. With the `TextView` class, you can add in-line attachments that represent figures, file attachments, or other graphic elements that need to flow with the text. `TextView` even provides a conversion method that parses and displays HTML. Attempting any of this with standard AWT widgets is next to impossible. IFC also provides other UI elements that aren't found in AWT. A good example of this is the `ColorChooser` object that



allows a user to display and manipulate colors.

## Powerful Views

You may be wondering how IFC is able to do all these things. The answer is that IFC is built around a powerful UI element called a *View* object. A *View* is simply a rectangular area on the screen that knows how to draw itself, and it also knows what to do with mouse and keyboard events. *Views* are subclassed to provide widget-like behavior. For instance, *Buttons*, *TextViews*, and all the other widgets that come with IFC are subclasses of *View*. Thus you construct complete UIs by simply connecting several *View* objects

and drags it with the mouse to another part of the screen, where an operation is performed. The *ColorChooser* object makes good use of this technique: The user drags a color “chip” from it, then drops this on any *View* that knows what to do with colors.

Behind the scenes, the color “chip” is simply a tiny *View* object that knows how to track the mouse and draw a color. For example, suppose that you’re writing a drawing application that needs to let the user apply a color to a shape. As a programmer, all you need to do is implement a few methods in your *Shape* object to accept a color that was dragged out of the *ColorChooser*. The code

### Dragging and Dropping a Color

```
public class Shape extends View implements DragDestination {
    protected Color myColor;
    public DragDestination acceptsDrag(DragSession session, int
    x, int y) {
        if(session.data() instanceof Color) {
            return this;
        } else {
            return null;
        }
    }
    public boolean dragDropped(DragSession session) {
        if(session.data() instanceof Color) {
            myColor = (Color) session.data();
            drawView();
            return true;
        } else {
            return false;
        }
    }
}
```

together in a hierarchy. IFC *Views* are written entirely in Java and are used to implement all of IFC’s standard UI components, as well as any components you write for your own application. What this means is that you, as an application programmer, have access to the same tools as the programmers who wrote the IFC widgets, and you can implement your own custom drawing and event-handling behavior if you need to. This is a big improvement over AWT’s peer model, in which the widget methods are implemented in C, without any option to be overridden in Java.

Another benefit of IFC’s *View* model is that it provides the tools to implement drag-and-drop capability. This is a type of UI where a user clicks on something

sample in “Dragging and Dropping a Color” shows how easy this is to do. Implementing drag-and-drop capability is nearly impossible with AWT alone because the standard widgets won’t allow a color “chip” to be dragged over their part of the screen.

## Designing a UI

One of the best things about IFC is its application builder, called *Constructor*, which streamlines the process of building a UI. With *Constructor*, you can design how the UI will look without writing any code. In this respect, *Constructor* is similar to many other application builders, such as Apple’s *OpenStep Interface Builder*. However, *Constructor* gains extra leverage because it is tightly inte-

grated with IFC. In fact, *Constructor* is a Java application and runs under any OS with a Java virtual machine.

*Constructor* won’t help you write code—it has no built-in text editor. *Constructor*’s primary purpose is to help you design how the application’s interface is going to look. To do this, you simply drag IFC widgets from a tray and drop them onto the panel that you’re building. From there you can reposition and resize the widgets, and you can set various display attributes.

Once you’ve positioned your widgets, the next step is to use the “Wire” mode to hook those widgets together. For instance, the *Button* object sends a message when it receives a mouse click, and you use *Constructor* to determine not only the message sent but also the object that receives it. You can even test out the user interface by running it from inside *Constructor* itself. Once your design is complete, *Constructor* saves the information in a file that’s loaded at run time over the network.

## The Catch

There’s always a catch, and the catch with IFC is that it’s big. The library of .class files that comprise IFC is nearly a megabyte in size. If you are writing a Java application that must be downloaded over a narrow data pipe, like a modem, you should think twice before using IFC. On the other hand, if you’re planning to develop a full-blown application that’s deployed on an Ethernet-based intranet, the size of the IFC class library won’t be an issue.

Another factor to consider is that IFC comes with its own unique look and feel. IFC buttons look a little different than buttons on other platforms, and the same is true for scroll bars. Some aspects of the IFC UI are slightly quirky, like the corners of resizable windows. However, the graphic design is consistent throughout all the IFC widgets, and they work well once you get used to them. It’s this consistent appearance, combined with the Java virtual machine, that will help establish Java applets as an industry-wide standard. Users will know what behavior to expect, regardless of their platform of choice. ■

*Andy Turk is the founder and president of Sarvus Software, Inc. (Burlingame, CA). You can reach him at [andy@sarrus.com](mailto:andy@sarrus.com).*



*Speed Internet surfing by caching DNS information on your desktop computer. By Jonathan E. Brickman*

## Faster Internet Access

**M**ost workstations with a connection to the Internet are by default configured to use a Domain Name System (DNS) server. Such a server belongs to an Internet Service Provider (ISP) or is on a LAN that has Net access. Before a workstation can establish a connection with any server on the Net, it must first obtain the server's address from the DNS, as shown in the figure at right. Because this initial communication to a DNS server often passes through a congested link to an ISP, it can result in delays and an unresponsive Net connection.

Fortunately, there's a good alternative: Instead of relying on an ISP's DNS server, a workstation can run its own DNS software in the background. If all DNS requests are made through the workstation's local DNS, that DNS can cache the results. Such a cache doesn't simply store recent host-name/IP equivalents: It also stores routes by which it obtains more data about domains. Thus, the local server accumulates a hierarchical list of what it learns about the Net's structure.

Since the local DNS builds its knowledge from fresh data each time it starts up, and since it doesn't touch the ISP's overloaded DNS at all, using a local DNS alone almost always enhances the performance of a Net connection. This article focuses on installing such a server on Windows 95 and Linux. But DNS server software exists for almost every platform currently in widespread use.

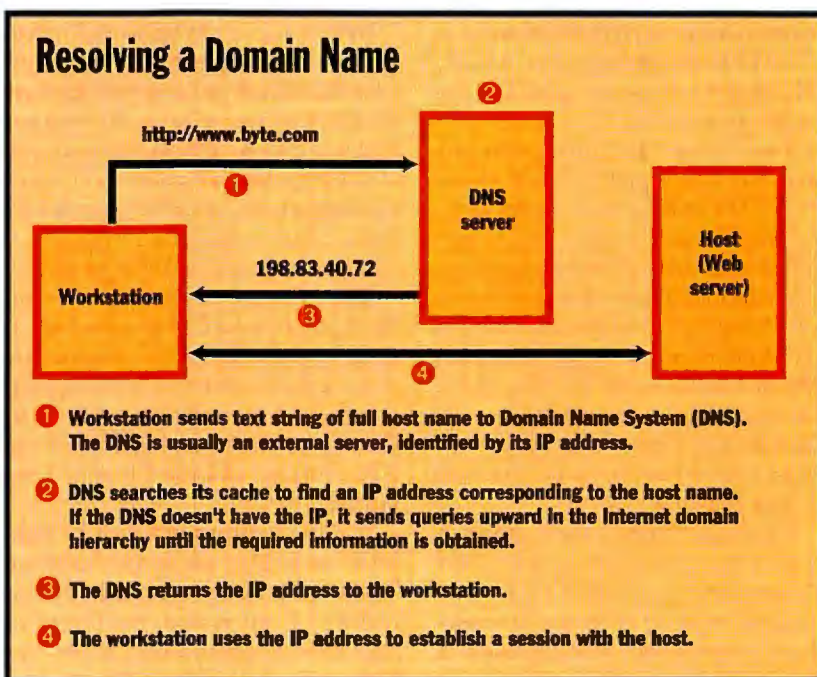
### DNS Considerations

When running a local DNS on a workstation, you should keep a few things in mind. First, the software uses up system resources. See the text box on page 48 for basic information. Under Win 95, it requires enough resources that you should seriously reconsider the recommended amount of minimum memory. Under

Linux, resource use of a DNS is almost imperceptible.

Another key point is bandwidth. This approach has been tested only with 28.8-Kbps and faster connections to the Net. The server works well for any TCP/IP con-

on a Win 95 machine for several weeks without problems. However, I've installed all of Microsoft's Win 95 updates, including the ISDN Accelerator Pack, which updates Dial-up Networking. Using this software on any Win 95 computer



**Name servers obtain IP addresses for given host-name strings; the results can be cached locally for speed.**

nection: PPP and SLIP, static and dynamic IP, modem, ISDN, or T1. The server is also robust enough that it does not have to be restarted when a dynamic IP connection is broken and reestablished.

Another significant factor exists only under Win 95. The best DNS software available for Win 95 was written for Windows NT, and the documentation recommends against running it on Win 95. This is because of memory leaks in Win 95's integral TCP/IP stack. Despite this, I have been running the software continuously

not running with all updates reliably is not recommended.

### Doing Windows

The best DNS server software now available for Win32 is almost certainly Bind-95/NT. A 1.6-MB download, it's available from <http://www.windows95.com/apps/servers-misc.html>. It is assumed that your computer accesses the Net using Microsoft's TCP/IP stack and Dial-up Networking software if you use a PPP or SLIP connection. This software might not work



with third-party TCP/IP stacks.

The file that you download is a ZIP file. There are two directories within the archive: DISK1 and DISK2. Unpack this file to a temporary directory, preserving this directory structure. Run SETUP.EXE in the DISK1 subdirectory. If you wish to look at the README, do so. You'll note hardware minimums, as well as some strong warnings about using Win 95 with this software. There's also mention of a registry edit to increase the amount of Windows sockets available; so far this hasn't been necessary.

Next you'll see a prompt that reads, in part, "Enter this machine's Host name..." Type `local` into the dialog box and then type `localhost` into the next dialog box. Then you're asked to enter the subnet for your network. If you're using a modem or ISDN ISP connection, `255.255.255.0` works fine. On a LAN connection, ask your system administrator for the correct value.

Now choose a directory for the program files. The default, `C:\var\named`, is fine. The installer then creates directories and copies files. After this, you get a prompt that reads, "For creation of configuration files, please select the setup you want for BIND." You have three options at this point: primary DNS, secondary DNS, and caching-only DNS. Since you're configuring for a single workstation and not setting up primary or secondary DNS for an entire domain or subnet, you want caching-only DNS.

The installer creates the appropriate files for the selected server type. When it's done, you're told that the server is running. In the list of current processes, there's one called `named95`; this is it. Now you need to open or create a file called `C:\WINDOWS\HOSTS` in a text editor. If the file doesn't exist, create it with the following lines as its content:

```
127.0.0.1      localhost
127.0.0.1      local.localhost
```

If the file already exists, add the lines if they're absent. They set up a local domain (`.localhost`) and also set up the workstation as a host on the domain (`local.localhost`). Thus, the workstation will be interacting with the Net as if it had its own domain—which, in fact, it does, albeit one known only to the workstation.

If you use a dial-up connection, open the Dial-up Networking folder and right-click on a preconfigured connection icon.

## Minimum Platform Recommendation

### Windows

Windows 95, 486/66 or faster, 16 MB or more of RAM, 5 MB or more of free hard disk space, and a working PPP, SLIP, or LAN Internet connection using Windows 95's built-in TCP/IP stack.

### Linux

Any current standard Linux distribution, 386DX/33 or faster, 8 MB or more of RAM, and a working PPP, SLIP, or LAN Internet connection. SLIRP, TIA, and term should work, although none of these has been tested.

Choose Properties in this window and then click on Server Type. Click on TCP/IP Settings and choose Server Assigned Name Server Addresses. Click OK several times to back out to the Choose Properties window. Repeat these steps for each dial-up connection you use.

Next, bring up the Network Control Panel. Click on the TCP/IP->Dial-up adapter and click on Properties. Click on the DNS Configuration tab. If DNS is not enabled, click on Enable DNS and type `local` in the host box and `localhost` in the domain box. In the DNS Server Search Order address dialog box, type `127.0.0.1`, click on Add, and click on OK.

When you exit the Network Control Panel, don't restart the system if asked to do so. On some systems, the installer doesn't place a shortcut in the Startup menu to automatically start the server. Check your Startup settings to see if one is present, and add one if it isn't. Then restart.

You'll notice that a DOS shell window, titled "named95," comes up minimized. This is your local DNS process. If you shut it down for any reason, you'll need to restart this process to access the Net. Unfortunately, limitations in Win 95 mean that a shortcut can't start this process without a DOS window. It's a minor irritation, but the advantages have so far vastly outweighed the irritation.

### Linux

Any useful current distribution of Linux will have Bind version 4.9.3 or higher available. Even if you're already running Linux, you might not have it installed. If not, the executable `named` will not be found on a full-file-system search. These instructions assume that bind is installed, along with the rest of the standard utilities that ship with it in the Slackware, Red-Hat, and Debian distributions.

Download the DNS configuration files,

which are archived in `linux_caching_dns.tar.gz` on The BYTE Site (<http://www.byte.com/art/download/download.htm>). Log in as a non-superuser. Unpack the archive into your user directory, preserving the directory structure.

The unpacked files include the following: `etc/resolv.conf`, `etc/named.boot`, `etc/hosts`, `etc/rc.d/rc.inet2`, `var/named/db.127.0.0`, and `var/named/db.cache`. If your Linux box is on a LAN, you'll have to add the contents of `etc/resolv.conf` and `etc/hosts` to the existing files. Now edit `etc/rc.d/rc.inet2`. You'll notice that several lines are uncommented:

```
# Start the NAMED/BIND name server.
if [ -f ${NET}/named ]; then
    echo -n " named"
    ${NET}/named
fi
```

Uncomment similar script lines in your machine's equivalent of `/etc/rc.d/rc.inet2`. This starts the `named` daemon at system boot-up. If your Linux installation is recent or standard enough, these lines are already present in `/etc/rc.d/rc.inet2`. If not, you must locate them or add them to `/etc/rc.local`. Copy the files in `var/named` to `/var/named`; you may need to create the directory. Copy `etc/named.boot` to `/etc`.

If all is well, you should have a caching-only DNS server running on your Linux box when you reboot. Old or nonstandard installations of Linux may require more alterations in the procedure; make sure that the daemon is not being started twice. If you're running an old or incompatible beta kernel, you may have to compile a newer or more compatible one. ■

*Jonathan E. Brickman is president of River City Computing, Inc., a computer consulting and training company in Topeka, Kansas. You can reach him at [brickman@cjnetworks.com](mailto:brickman@cjnetworks.com).*



# Windows NT Workstation 4.0 puts the power of a server on your PC. APC's Back-UPS Pro® will keep it there...

"Definitely balancing reliability and value, the Back-UPS Pro models integrate a checklist of extras that put them among the surest power protection buys around." ComputerShopper

"Back-UPS Pro 420 is a fierce contender with software it was our usability tester's top pick..." PC Computing

"A UPS will protect our data in the event of a power failure. It may seem like overkill, but for any PC today - especially if you run your business on it - its an indispensable peripheral." PC Magazine



If you're about to invest in a new multi-tasking operating system like Windows NT Workstation, experts say it's time to invest in APC protection. Why? Because bad power is the largest single cause of data loss, and on a multi-tasking system your vulnerability is multiplied. Now that total protection is finally affordable, it just doesn't make sense to leave your premium machine unprotected.

Starting at  
\$199! list  
price Includes  
**FREE**  
Plug & Play  
software!

Supports Windows, Windows 95, WinNT, and Windows for Workgroups.



Safe automatic shutdown of operating system and Microsoft Office with the new WorkSafe® feature. Also a power event log for diagnostics, a real-time display of UPS status, Windows NT for Workstation compatibility for easy installation.

Protect against the inevitable power hit with Back-UPS Pro. Back-UPS Pro offers seamless Windows NT Workstation compatibility. Automatic Voltage Regulation (AVR) provides complete protection against extended brownouts or overvoltages, without battery drain. CellGuard® intelligent battery management extends battery life with fast recharge and deep discharge protection. Designed for 100% protection, Back-UPS Pro includes built-in 10Base-T network cable/phone line surge protection, and is backed by a \$25,000 guarantee against equipment surge damage (see policy for details). According to PC Week, APC is preferred five to one over its closest competitor. No wonder APC protects more PC's than all other UPS vendors combined.

**FREE!**

Just fax or mail this coupon to APC for your FREE 80-page Power Protection Handbook and learn the 10 "Do's and Don'ts" of protecting your workstation.

☐ YES! I'd like a FREE Power Protection Handbook.

☐ NO, I'm not interested at this time but please add me to your quarterly newsletter mailing list.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/Town: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Phone: \_\_\_\_\_

How many workstations on site? \_\_\_\_\_

Brand of UPS used? \_\_\_\_\_ # \_\_\_\_\_

Brand of PCs used? \_\_\_\_\_ # \_\_\_\_\_

Brand of Servers used? \_\_\_\_\_ # \_\_\_\_\_

**APC**® Dept. A2-PH

(888) 289-APCC x8173

Fax: (401) 788-2787

<http://www.apcc.com>

## SurgeArrest™ & ProtectNet™

AC and dataline surge suppressors.



Starting at \$18

## Back-UPS® Office™

Multipath power protection for internet and network computer workstations



Starting at \$199

## Smart-UPS® & Smart-UPS® v/s

Manageable UPS for servers and networks



Starting at \$299

## Matrix-UPS® & Accessories

Modular UPS for client/server datacenters



Starting at \$3599

©1997 APC. All Trademarks are the property of their owners. BP08aEF • (800)347-FAXX PowerFax • CompuServe: GO APCSUPPORT • E-mail: [apcinfo@apcc.com](mailto:apcinfo@apcc.com) • 132 Fairgrounds Road, West Kingston, RI 02892 USA

APC has won more awards for reliability than all other UPS vendors combined.



Circle 125 on Inquiry Card



Introducing:

COREL

# WordPerfect<sup>Suite</sup> 8

## The *New* Leader in Office Suites

### The Reviews are in!

**Corel® WordPerfect® Suite 8  
is a winner . . .**

"Corel WordPerfect is back and better than ever . . . It's ease of use is phenomenal."

CNET, May 13, 1997

"Just when you think a product can't get any better, it does."

InfoWorld, May 26, 1997

"One element of WordPerfect hasn't changed: the file format, which supports backward compatibility."

Computer Retail Week, May 26, 1997

". . . Corel's suite showed better integration between its applications and broader support for the Web . . ."

PC Week, April 28, 1997

**and this is what they're saying about  
the competition:**

"Based on our discoveries, we're removing Office 97 and Outlook from the WinList."

Windows Magazine, June 1997

"Corel has priced its office suite so much lower than Microsoft's that I can't imagine enough of an incremental benefit in Office to cover the spread."

InfoWorld, February 24, 1997

For Windows® 95  
and Windows NT® 4.0

**\$139\***

Upgrade CD ROM version  
After \$29 mail-in  
rebate

Reseller may sell for less.



## Communicate.

## Collaborate.

## Connect to the World.

Whether you're **communicating** over the Internet or with a simple letter, with words, numbers or graphics, Corel WordPerfect Suite 8 supports the medium that will drive your message home.

**Collaborate** easily with coworkers across the hall or associates on the other side of the world with the effective **collaboration** features in Corel WordPerfect Suite 8.

Experience technology that lets you go beyond traditional HTML layout limitations with the power of Java™. Thrive in a competitive environment with the dynamic Web features of Corel WordPerfect Suite 8 —and **connect to the world.**



\*Estimated retail price plus applicable taxes in US. Dealer may sell for less. Prices may vary from location to location. CorelCENTRAL™ 8 is not included in this release of Corel WordPerfect Suite 8. Customers will receive a voucher to obtain this application upon its release. Shipping and handling charges apply.

Copyright © 1997 Corel Corporation. All rights reserved. Corel, WordPerfect, Quattro, Presentations, CorelCENTRAL and the Corel balloon logo are trademarks or registered trademarks of Corel Corporation or Corel Corporation Limited. Microsoft, Windows and Windows NT are registered trademarks of Microsoft Corporation. MAX, the MAX logo and Pentium are trademarks or registered trademarks of Intel Corporation. Netscape Navigator and Netscape Communicator are trademarks or registered trademarks of Netscape Communications Corporation. Java is a trademark of Sun Microsystems, Inc. All other product, firm and company names and logos are trademarks or registered trademarks of their respective companies.



Corel Official World Title Sponsor  
of the COREL WTA TOUR



Submit your Corel WordPerfect  
entry today!  
To find out how to enter  
visit our Web site at:  
[www.corel.com/contests](http://www.corel.com/contests)



[www.corel.com](http://www.corel.com)  
Call now for local Reseller  
1-613-728-0828 ext. 3080  
Document # 1383

Circle 127 on Inquiry Card.



*New processors make possible the delivery of digital video through existing phone lines. By Dick Pountain*

## Atomic Power Speeds Data into the Home

**N**owadays asynchronous transfer mode (ATM) is regarded as a technology strictly for high-speed network backbones, but one day it will act as a broadband public communications network that carries multimedia services to the home. Digital Subscriber Line (DSL) technologies promise to bring that day closer by allowing high-bandwidth ATM connections to be carried over the existing copper wire telephone infrastructure.

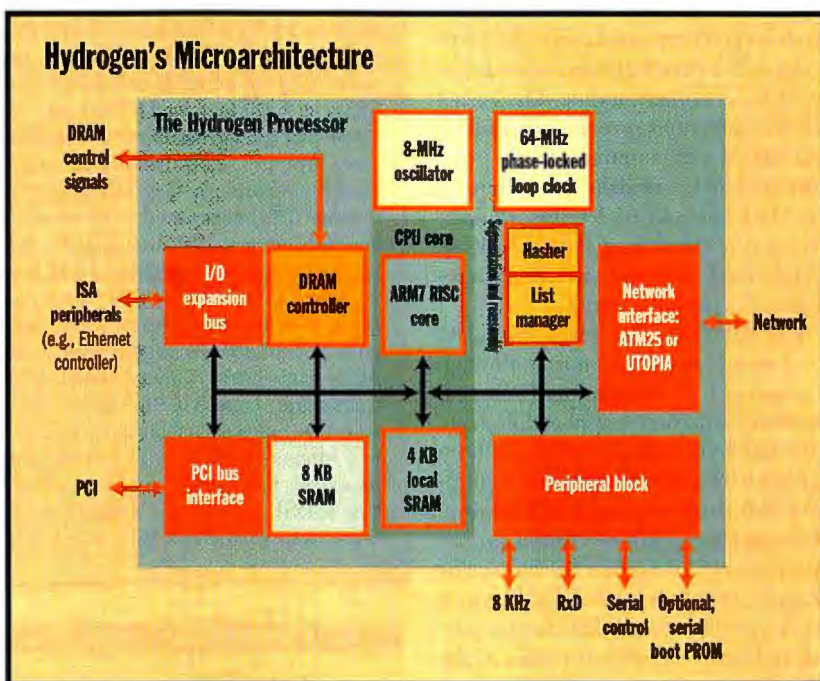
Advanced Telecommunications Modules Ltd. (ATML, Cambridge, U.K.) has launched an integrated hardware and software solution optimized for building xDSL systems. (xDSL is the industry acronym covering all four current DSL technologies: ADSL, HDSL, SDSL, and VDSL, as explained in "xDSL in a Nutshell" (page 52). Called Atom Accelerator, this suite of network building blocks is based on several ASICs designed by ATML. It uses a high-performance ARM RISC processor core to provide on-chip intelligence. Also supplied is the ATMOS embedded operating system; a library of software modules that includes device drivers, signaling stacks, debugging and testing tools; and reference designs for modems and network interface cards (NICs) using the Atom chip sets. The Atom chips' on-board intelligence will enable firms to design xDSL modem cards or NICs that require little or no external software.

### A Periodic Table of ASICs

ATML's Atom Accelerator suite is aimed at developers of equipment at all three of these levels: the central office (CO), the distributed loop carrier (DLC), and the customer premises. The first ATOM ASIC to ship is a multifunction endpoint chip called Hydrogen, which supports ATM25, Ethernet, and a PCI controller. It

will soon be followed by Helium, which adds multiple line drivers, and Oxygen, which implements a universal switching fabric. The Hydrogen chip can drive the xDSL modems required in the home and

fabricated in 0.5-micron CMOS and comes packaged as a 208-pin quad flat pack. The pricing makes Atom viable for very low-cost consumer equipment and DSLAMs, which are price-sensitive items.



**Hydrogen supports ATM25, Ethernet, and a PCI bus interface, allowing for a low-cost endpoint chip.**

at the DLC. Helium is intended for building Digital Subscriber Line access multiplexers (DSLAMs) used at local switching centers. The Oxygen switch chip will be used in both DLC and CO switching equipment.

ATML developed Hydrogen in collaboration with Cirrus Logic, which is fabricating the chip. Atom is available for evaluation at \$75 in small quantities, and the price falls to under \$30 in large volumes. The low price is achievable thanks to the tiny ARM core, which permits a small overall die size. The chip is

Hydrogen is a universal endpoint chip suitable for video, voice, and data devices such as NICs, modems, cable modems, and set-top boxes that require a very low chip count. For example, you could build a PC-based internal xDSL modem with just three chips: a Hydrogen, one SIMM, and an xDSL line driver. The main function units, shown in "Hydrogen's Microarchitecture" above, are: a 32-bit ARM7 CPU core (which has 4 KB of on-chip SRAM instead of a cache) clocked at 32 MHz; 8 KB of on-chip SRAM outside the CPU core; a controller for up to 32 MB



of external EDO DRAM; a PCI bus interface capable of acting as master and slave; an I/O expansion bus that can connect an ISA peripheral such as an Ethernet controller; two ATM interfaces (one for direct ATM25 and one for 8-bit UTOPIA); a segmentation and reassembly unit (SAR) for manipulating ATM packets; and an IrDA- and MIDI-compliant serial port.

## Software Nucleus

ATMOS, the microkernel-based real-time operating system supplied with the Hydrogen chip, is a very simple multi-threaded OS that supports a single processor and a flat memory model. It's completely modular, consisting only of the kernel and an arbitrary number of modules, which run as separate processes. All modules get complete access to the hardware, and so device drivers are no different than any other module. The kernel handles interrupts, process scheduling, and interprocess communications using a proprietary lightweight message protocol. The kernel's scheduler supports time-slicing, thread blocking and unblocking, and dynamic context switching in response to external interrupts.

The ATMOS kernel needs around 32 KB of memory and runs entirely off-chip. It requires 1 MB minimum of external memory to run simple applications (e.g., a PC-based ATM/Ethernet NIC), while up to 8 MB is necessary for an ADSL application that does routing and bridging. Hydrogen's on-chip memory is for use by time-critical nonkernel tasks: For example, the fastest 4 KB of in-core memory is typically occupied by the rate-pacing and cell-reception routines of the ATM driver.

ATMOS comes with device drivers for Ethernet and ATM, and various stacks for signaling, IP routing, Ethernet bridging, remote management via SNMP, Telnet and serial port management, and ATM Forum LAN emulation. The ATM driver supports all the required quality of service (QoS) levels: constant bit rate, variable bit rate, available bit rate, and unspecified bit rate. ATMOS supports the ATM Adaptation Layers 0, 3/4, and 5, which enable other network protocols to run on top of ATM. It also supports proper rate pacing for ATM cells.

Some older ATM controllers achieve a particular cell rate by sending bursts of cells at maximum line speed for a while, then pausing briefly until the average

throughput is the desired rate. This simplifies the circuitry but means that cells are not equally spaced in time. The Atom driver sends evenly spaced cells at a software-determined rate, and this rate can be changed for different virtual circuits. This lets developers write sophisticated rate-based tariff schemes in software. It's possible for your Atom-based modem to be simultaneously hooked up to three different ISPs via three different virtual circuits, and all of them would still charge you for the correct number of cells used.

## xDSL in a Nutshell

Digital Subscriber Line (DSL) technology enables a digital modem to use a standard pair of copper telephone wires to carry far more data than is possible using older, conventional methods. It employs sophisticated modulation schemes to achieve data rates of up to 50 Mbps under some circumstances. DSL variants are what the telecommunications business calls "last mile" technologies because they carry the signal just that last mile into your home rather than across or between countries. The best-known DSL variant is Asymmetric DSL (ADSL), which carries high-quality video data. "Asymmetric" here means that much more information goes to the subscriber than can be returned to the central office (CO). The downstream (to the subscriber) rate depends on distance: 8.4 Mbps at 9000 feet, which drops to 1.5 Mbps (just enough to support one MPEG video stream) at 18,000 feet. The upstream rate (to the CO) is only 16 to 640 Kbps. This makes ADSL better suited for distribution services (including Web browsing) than for any-to-any connections. On an ADSL line you can continue a phone conversation along with streaming digital video, and basic phone service is possible even if the ADSL modem fails. High-data-rate Digital Subscriber Line (HDSL) uses more advanced modulation techniques to deliver 2 Mbps at up to 12,000 feet without repeaters. Single-line Digital Subscriber Line (SDSL) delivers the same rates as HDSL over a single line. Both HDSL and

SDSL are symmetric: Data flows both ways at the same rate, and SDSL can often be used on existing standard phone connections. Very-high-data-rate Digital Subscriber Line (VDSL) is currently asymmetric, but with a higher data rate than ADSL: Downstream it can deliver from 13 Mbps at 4500 feet to 50 Mbps at 1000 feet (capable of carrying an HDTV signal). Upstream rates are around 2 Mbps. VDSL is intended mainly for implementing ATM LANs, and both VDSL and ADSL support error correction.

Implementing a DSL system involves two levels of switching. COs receive lines from the main public backbone and fan them out to local switching centers called distributed loop carriers (DLCs). The DLCs contain devices called Digital Subscriber Line access multiplexers (DSLAMs). DSLAMs are the crucial new component needed for DSL. They combine LAN and ATM switches and routers into a single unit that multiplexes and routes different data types (including ATM and frame relay) to the xDSL service subscribers. In each subscriber's home there's an xDSL modem, contained within a set-top box, network computer, PC, or other device.

Any of these DSL technologies might be a good candidate for a broadband phone system to replace (or bypass) ISDN, since running optic fibre into each neighborhood and then picking up the existing copper phone lines to subscribers' homes requires far less investment than running fibre all the way into the home.

### WHERE TO FIND

Advanced Telecommunications  
Modules Ltd.  
Cambridge, England  
+44-1223-566919  
<http://www.atmlinc.com/>

The development environment for ATMOS runs on a Sun workstation and is based on the GNU C and C++ tools that generate ARM code. There are simple post-mortem debugging facilities built into ATMOS itself (to inspect registers and memory contents after a crash), and ARM's EmbeddedICE debugging system is available as an option.

ATML hopes that the Atom Accelerator architecture will be attractive to xDSL developers because purchasing a single-chip ATM controller, OS, and development software from one vendor ensures that they all work together smoothly—which is too often not the case when you buy them from separate sources. **B**

*Dick Pountain is a longtime BYTE contributing editor based in London. You can contact him at [dickp@bix.com](mailto:dickp@bix.com).*



*Microsoft's ODBCDirect offers programmers better ways of processing ODBC data sources. By Rick Dobson*

## Fast and Flexible Access to Databases

**T**he crown jewels of your company's data will often be in back-end databases, such as Oracle, SQL Server, and Sybase. Microsoft Office 97's Data Access Objects (DAO) introduces a new technology—ODBCDirect—that manages interactions with back-end databases. Besides Microsoft's Access 8 database, you can use this technology from within other applications, such as Excel 8, Visual Basic 5, and Visual C++ 4.2 and 5.0. Third-party database applications that use Visual Basic for Applications can readily access ODBCDirect's functions through DAO. Developers must have a license for Jet, the traditional ODBC database engine that ships with Access and uses DAO as its programming interface. Database development products such as Powersoft's PowerBuilder use their own interfaces to back-end databases and thus do not need DAO.

ODBCDirect offers several advantages over Jet. First, when working with an application other than Access, developers can use familiar DAO code without loading Jet. Second, developers can create stored procedures and run them on a back-end server. Third, asynchronous queries do not "freeze" a local workstation while the back-end server processes the query. Fourth, developers can speed performance and reduce network traffic by building applications that cache changes locally and update the back-end server in one batch.

### ODBCDirect Object Model

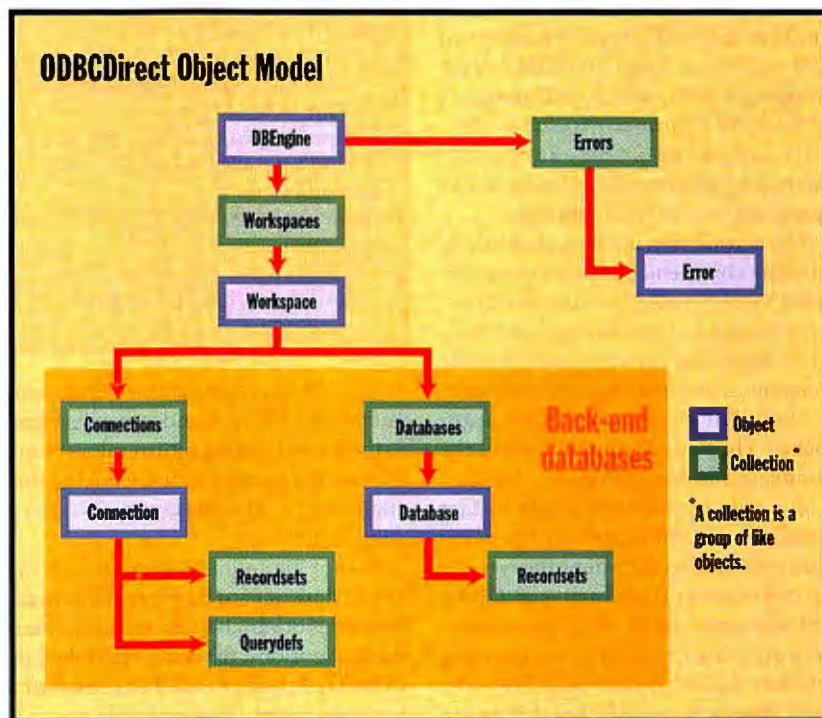
The ODBCDirect object model has two types of objects. One group manages connections to back-end databases, while the second set processes objects in a database, as shown in the figure "ODBCDirect Object Model."

The top or root DAO object is DBEngine. You create either ODBCDirect or standard Jet workspaces from this

object, where a workspace corresponds to a session. Each session can contain one or more databases and connections, and a procedure can consecutively open multiple sessions. Each workspace type has its own object model. DBEngine's Errors collection permits custom pro-

cedures to create and run server-side stored procedures under program control.

Recordset collections belong to either Connection or Database objects. A recordset represents a return set (a table of data) from a query. Recordsets contain collections that comprise all the



**Some ODBCDirect objects allow asynchronous operations and access to server-side scripts.**

cedures to override system responses to run-time errors. (A collection is a group of like objects.)

Procedures can connect to back-end databases through either a Database or a Connection object, but connections offer three advantages. First, Connection objects permit asynchronous operations. Second, Connection objects permit the use of querydef objects. Third, ODBCDirect querydefs enable client worksta-

fields in a recordset. You use the OpenRecordset method of a Database, a Connection, or a querydef to create a recordset and append it to the Recordset collection. You can also use a Jet workspace recordset that refers to a local base table in an ODBCDirect workspace.

Querydef collections also belong exclusively to connections in ODBCDirect workspaces. This collection contains all the querydefs in a Connection



object. ODBCDirect querydefs can contain parameters for dynamically setting criteria. Note that Querydefs in ODBCDirect workspaces do not have field collections. Use a querydef's `OpenRecordset` method to view its return set.

## Connecting to the Database

Before using ODBCDirect, you must register your back-end database. You can accomplish this manually with the 32-bit ODBC icon in the Control Panel, or programmatically with the `RegisterDatabase` method of DAO's `DBEngine` object.

After registering your ODBC data source, you can connect to it with just two steps. First, establish a `Workspace`. Second, create either a `Connection` or a `Database` object. The `CreateWorkspace` method creates `DBEngine` workspaces. Set this method's type argument to `dbUseODBC` to open an ODBCDirect workspace. Alternatively, set `DBEngine's` `DefaultType` property to `dbUseODBC`. This causes the `CreateWorkspace` method to generate ODBCDirect workspaces without a type argument.

The second step involves establishing a link to a back-end database via a workspace's `OpenConnection` or `OpenDatabase` methods. Since the `OpenConnection` method generates a more flexible outcome, developers will often prefer it.

`OpenConnection` takes four arguments. The name argument defines the connection's name property. The options argument accepts constants that specify if the connection will be asynchronous, and to determine the types of prompts permitted during an ODBC link attempt. The `readonly` argument accepts a Boolean value designating whether the link is read-only. The `connect` argument specifies the information that the ODBC driver needs to make the link, such as back-end database name, user's server ID, user's password, and data source name (DSN).

## Access Forms

"Using ODBCDirect" presents a pair of procedures that work together to update an Access form based on ODBCDirect processing. The first, `AuthorTitleCount`, conducts a pair of queries against the Pubs database that ships with SQL Server. It transfers the results to a table that serves as the record source for an Access form. The second `cmdCompute`

## Using ODBCDirect

### Manage ODBCDirect Link

```
Public Sub AuthorTitleCount()
On Error GoTo _
    AuthorTitleCount_Trap
Dim wspPubs As Workspace
Dim conPubs As Connection
'Other variable declarations
' omitted to save space
Set wspPubs = _
    CreateWorkspace _
    ("PubsSession", _
    "admin", "", dbUseODBC)
stConnect = "ODBC;DSN=Pubs; _
UID=sa;PWD=;" & _
    "DATABASE=Pubs"
Set conPubs = _
    wspPubs.OpenConnection("", _
    dbDriverNoPrompt, True, _
    stConnect)
stASQL = "SELECT _
    Count(Authors.Au_id) & _
    "'AuthorCount' FROM Authors"
stTSQL = "SELECT _
    Count(Titles.Title_id) & _
    "'TitleCount' FROM Titles"
Set qdAuthors = _
    conPubs.CreateQueryDef("", _
    stASQL)
Set rsACount = _
    qdAuthors.OpenRecordset
```

```
Set qdTitles = _
    conPubs.CreateQueryDef("", _
    stTSQL)
Set rsTCount = _
    qdTitles.OpenRecordset
Set dbsMyDb = CurrentDb
Set rsPubs = _
    dbsMyDb.OpenRecordset( _
    "tblPubs")
rsPubs.AddNew
rsPubs![AuthorCount] = _
    rsACount![AuthorCount]
rsPubs![TitleCount] = _
    rsTCount![TitleCount]
rsPubs![Date] = Now()
rsPubs.Update
AuthorTitleCount_Exit:
conPubs.Close
wspPubs.Close
Exit Sub
```

### Call ODBCDirect Sub and Update Form

```
Private Sub _
    cmdComputeIt_Click()
AuthorTitleCount
Me.Requery
DoCmd.GoToRecord , , acLast
End Sub
```

`It_Click` event procedure launches `AuthorTitleCount` and moves its form to the record storing return values from the two back-end queries. Clicking the `cmdComputeIt` button invokes `cmdComputeIt_Click`.

`AuthorTitleCount` starts with an `On Error` statement to trap errors followed by a series of variable declarations. After the declarations, the code establishes an ODBCDirect link to the Pubs database. It creates a workspace with the `CreateWorkspace` method. Notice the listing sets the last argument to `dbUseODBC`. Next, it uses the `OpenConnection` method to link the workspace to the Pubs database. The `stConnect` string sets the connect parameters for the back-end database. Pubs is the DSN name for the Pubs database.

The subsequent block of code computes the number of authors in the `Authors` table and the number of titles in the `Titles` table. The outcomes are stored in two recordsets. The next code segment transfers the results from the temporary recordsets to a recordset

based on a local table, `tblPubs`. This segment also time-stamps the transfer. The local table is the record source for the form with the command button that launches `AuthorTitleCount`. The final code block before the error trap procedure closes both the connection and the workspace, freeing those resources for use by others.

The error routine (not shown) traps two common conditions, and it presents a helpful hint to resolve the problem. (The complete listing can be downloaded from the BYTE Site at <http://www.byte.com/art/download.htm>.) The routine also traps other errors and writes their number and description to the debug window. This avoids an abnormal end that can lock up the local workstation.

Now that we've got the basics down, next month I'll demonstrate ODBCDirect's more advanced features. **B**

*Rick Dobson, Ph.D., is president of CAB, Inc., a database and Internet development consultancy. You can send e-mail to him at [Rick\\_Dobson@msn.com](mailto:Rick_Dobson@msn.com).*



# Sometimes, a Family's Greatest Strength is its Diversity

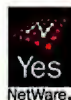


Family is important. Without the comfort of familiarity, you'd never have the courage to be a little different. Our newest switch family shares some very comforting features. Controlling multiple PCs from one keyboard, monitor and mouse has never been simpler. Just select your PC from an easy on-screen menu; naming your computers makes identification a snap! Our advanced design even lets you add PCs without powering down the switch. If the switch is powered down unexpectedly, the Keep Alive feature prevents you from losing valuable time and data.

Beyond this shared technology, these products are each tailored for different needs. **Personal Commander II** controls two to four PCs in your home or office. **AutoBoot Commander II** is the perfect size for the desktop or small data center. Use the **AutoView Commander** for rack-mounted control in your server room.

Isn't family great? For more information on this exciting new switch family, call our sales department anytime.

Oh, and don't forget to call your mother; you know how she worries.



Cybex Computer Products Corporation  
4912 Research Drive Huntsville, Alabama 35805 USA  
(800) 93CYBEX (29239) • (205) 430-4030 fax  
<http://www.cybex.com>



AutoView, Commander and AutoBoot are trademarks of Cybex Computer Products Corporation. Cybex and the Cybex logo are registered trademarks of Cybex Computer Products Corporation. Banyan is a trademark of Banyan Systems Inc. Netware is a registered trademark of Novell Inc. Lantastic is a registered trademark of Artisoft Inc.



# Web Components

*Components and the Web are a match made in developer heaven.*

*By Dick Pountain and John Montgomery*

**A** cordon bleu chef may spend days preparing a dish. Everything from selecting the vegetables to creating the sauce requires absolute concentration. The results are unique. If that same chef substituted sauce from a jar and had the vegetables delivered in bulk, the dish could be reduced to hours. However, it wouldn't be unique anymore.

Developers, in large, aren't chefs. They want McDonald's. They want their applications done. Now. If they can get the job done by stringing existing components, they will. Components for developing interfaces have been around for a while. However, any developer working on a three-tier application can tell you that components for the middle tier are scarce.

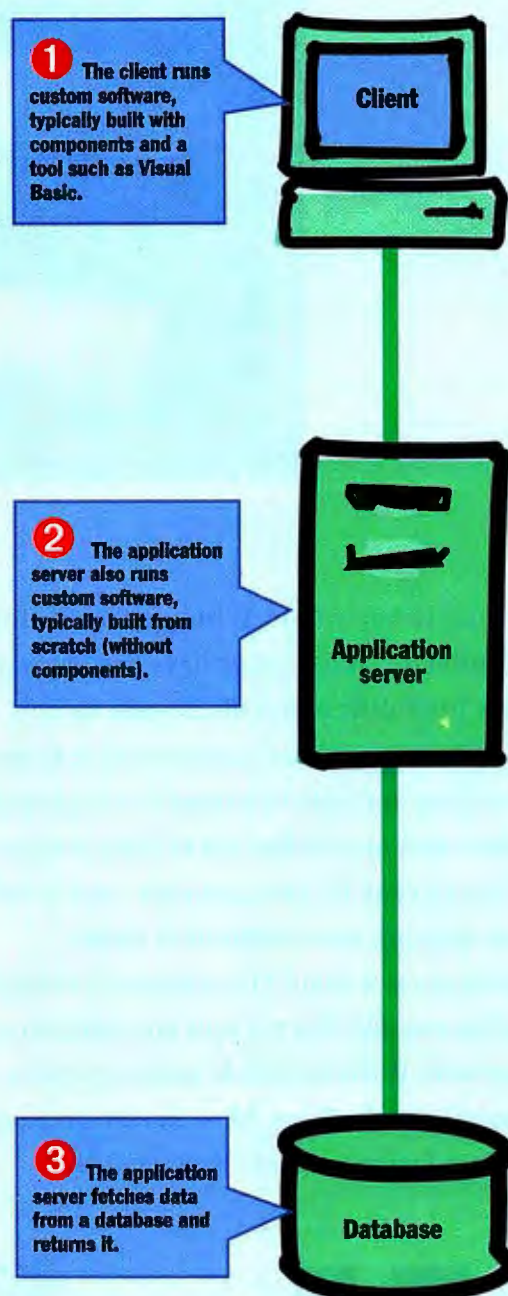
That's changing, thanks to the Web. "The Web is a huge accelerator to the three-tier paradigm," says Greg Hope, Component Object Model (COM) group product manager at Microsoft. Client components save developers time by encouraging reusability. Throw some ActiveX controls together in Delphi or Visual Basic, and you have an application. On the server, they go a step further. If you build your middle-tier business logic from small, quick-to-write components, you can just replace parts when they are superseded. "You can stage it all on the middle tier, and it's instantly deployed," according to John Dawes, group product manager for Netscape Enterprise Server. Not only that, if your application breaks into neat chunks, it's easier to spread the load across multiple servers.

Microsoft calls it Web computing. Netscape calls it (in a somewhat cumbersome way) Crossware. And it sounds great—on paper. But a ream of incompatible interfaces and untested standards can face middle-tier developers. Disputes follow everything from network component models—ActiveX, JavaBeans, COM, Common Object Request Broker Architecture (CORBA), IIOP, remote method invocation (RMI)—to transaction systems—Customer Information Control System (CICS), Tuxedo, Microsoft Transaction Server.

Where is the matrix that makes sense of all the combinations of Web servers, component models, and programming platforms? It doesn't exist. In fact, it can't yet exist—the equations

## Componentizing the Web

In a classic three-tier environment, a client connects to an application server, which, in turn, pulls data from a database.

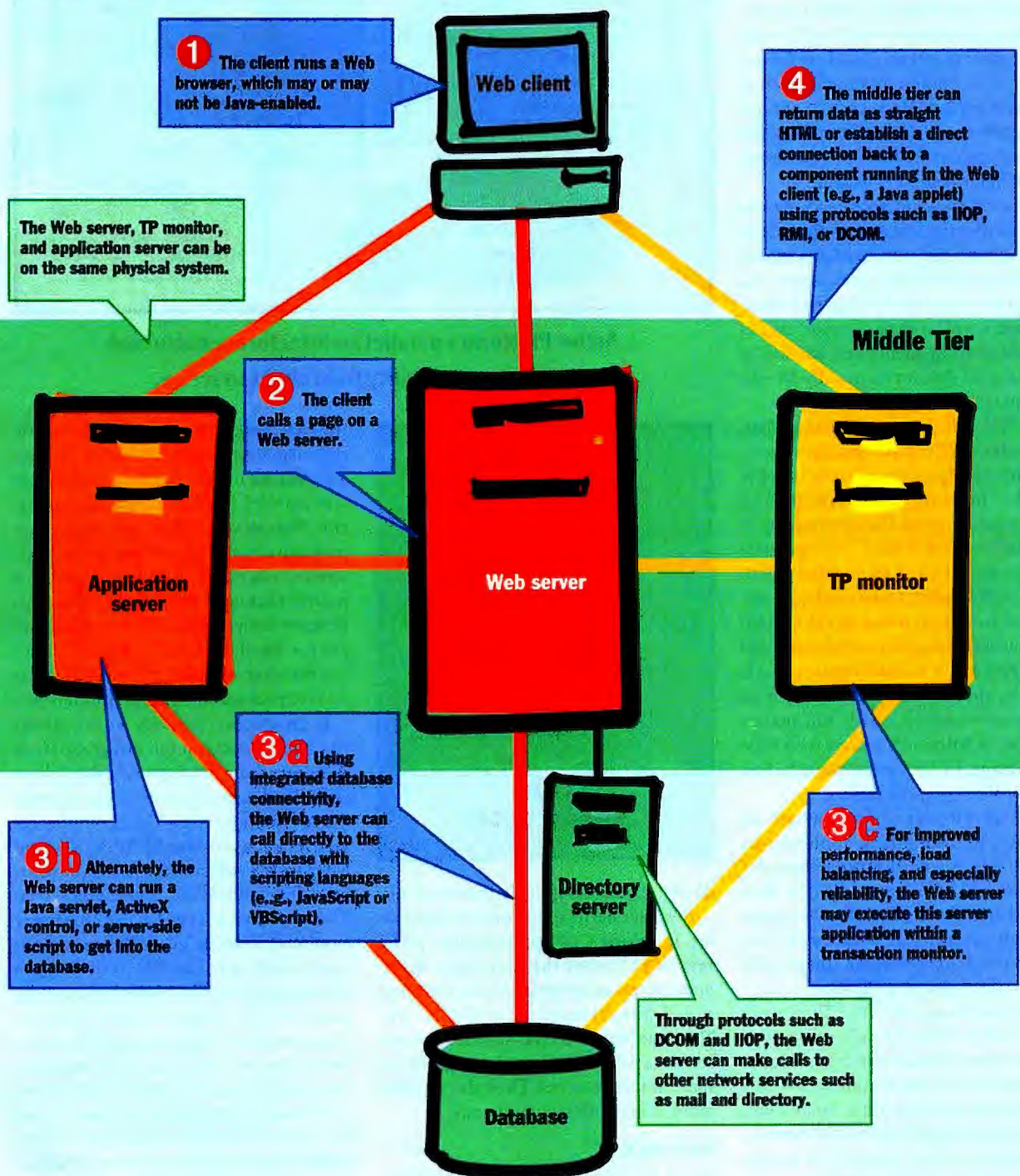




## Web computing is a very flexible variation on three-tier computing.

In a Web application, the client talks to a Web server, which may handle the request itself or activate connections to application servers or TP monitors to pull data from a database.

These applications running on the middle tier are probably components—sometimes called *servlets*—that represent discrete chunks of business logic.





are still too complex, and the data too sparse. However, some analysis of the technologies involved can help you make some decisions about how you should implement server componentware.

### Three Tiers for the Web!

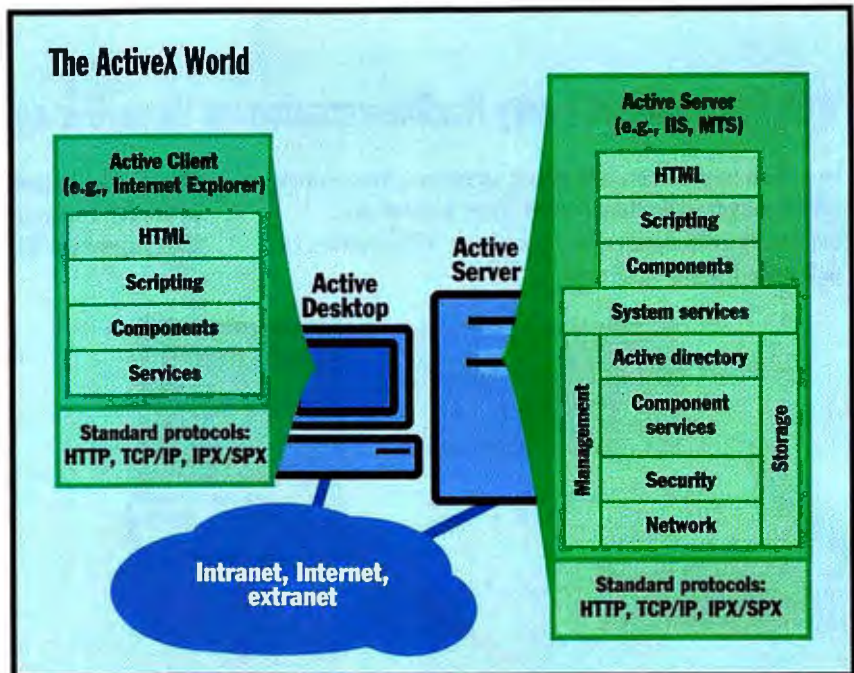
The classic two-tier client/server-computing model off-loads work from enterprise servers by separating presentation and calculation from data. Two-tier programming gave rise to rapid application development (RAD) tools such as PowerBuilder and component models such as Microsoft's Visual Basic custom control (VBX), both of which eased user-interface (UI) development. In short, two-tier development made components real.

However, two-tier architectures had problems when it came time to upgrade an application or distribute load processing. Enter three-tier architectures, separating presentation from business logic from data. Developers could still use components, but the available components were still largely targeted at UI development. Middle-tier developers were left out in the cold.

The Web is beginning to change that. Originally conceived as a two-tier system, demands for dynamic content quickly turned it into a three-tier system. The Web's original middle tier was made up of applications that use the Common Gateway Interface (CGI). CGI enabled you to extend a Web server to access nearly any OS-level function, using development environments as simple as a shell script and as complex as C++. Also, because CGI is portable, applications you wrote for an Apache server could usually run against Netscape or Microsoft servers with little or no porting. CGI programs were the first pieces of Web componentware.

Once developers realized what CGI could do, some amazing applications began to appear. The Illustra database, for example, had a CGI interface (the Web driver) that let developers write Web pages that could access a SQL database. If they could write SQL and HTML, they could create a client/server application.

Why was this a good thing? There were three reasons. First, the client—a Web browser—was virtually universal. Second, distribution of the application was as simple as clicking on a hyperlink. Finally, you could administer all that code centrally. The Web had solved three of the largest problems facing client/server computing in a single swipe. Needless to say, all the



Active Platform's parallel architectures enable high component mobility from client to server.



database vendors quickly followed suit.

It wasn't perfect, however. In particular, invoking CGI applications can be very slow. To solve that and to give developers access to server internals, Netscape and Microsoft created server-specific APIs. Netscape Server API (NSAPI) and Internet Services API (ISAPI) enabled significant speed improvements. They also enabled more kinds of Web components.

### ActiveX

Paralleling the client world, which first saw components as VBXes and OLE Con-

trols (OCXes), server components came in two main forms: Netscape server plug-ins and Apache modules. These component systems work fine but are restricted to specific Web servers. Thus, they aren't tapping into a broad base of component development talent. To fix that, we enter the present (ActiveX) and future (JavaBeans) of server components. These models aren't just for specific servers, and in fact aren't just for servers at all, but are just popular ways to package software as components.

In an absolute ActiveX world, clients run Active Desktop (an integral part of Windows from NT 5.0 onwards), where embedded ActiveX controls can provide a UI to remote services. These components send requests via either HTTP or COM and Microsoft's Advanced Data Connector (ADC) to a middle-tier application server. There, Active Server Pages (ASPs) may employ server-side Visual Basic scripts to query a SQL database via ActiveX Data Objects (ADOs). The ADOs generate dynamic HTML pages for returning the query results to the client and call server-side ActiveX components running under Microsoft Transaction Server (MTS) that perform any application processing (see the figure "The ActiveX World"). Note that the client and server pieces of this picture are entirely separable.

The key to this picture is MTS, which



will be integrated into Microsoft Internet Information Server (IIS) 4.0. MTS provides an environment for executing distributed applications built from ActiveX components communicating with each other via the COM protocols. You can write a component as a single-user ActiveX DLL and simply install it into MTS, which will run it as a secure multiuser application.

MTS handles all the management of sharing, processes, and threads. It maintains pools of threads, network sessions, and database connections, automatically recycling them when they're no longer being used. All the components that make up an application can share these resource pools. Consequently, using MTS may actually improve performance compared to stand-alone execution, in both time and memory (see the text box "Microsoft's Efficient Transactions" on page 62).

Don't sell IIS short, however. By itself, it manages a pool of threads and a file cache on behalf of multiple services: the

ences. First, unlike Microsoft, JavaSoft isn't supplying a full transaction-server environment (it's relying on big names such as IBM and BEA). Second, JavaSoft is sticking to an OS-independent architec-



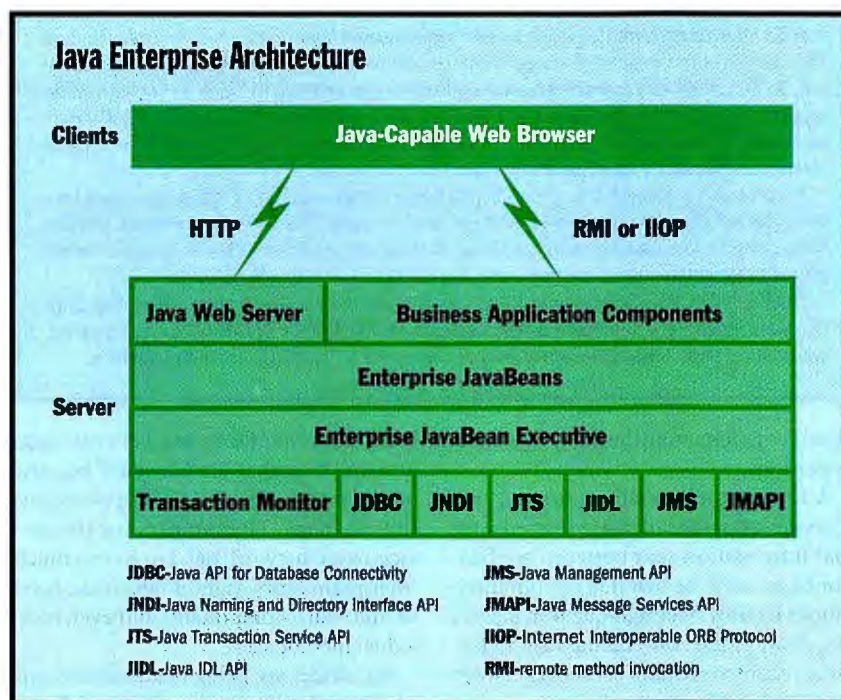
adds vital features such as object serialization and database access; and you can get a servlet API to make it equally suitable for writing server-side programs (servlets). Of course, JavaSoft also has a component model called JavaBeans. Put it all together, and you get what JavaSoft announced in April: the Java Platform for the Enterprise.

The Java Platform for the Enterprise consists of a suite of APIs such as JDBC (database connectivity), JNDI (directory services), and JTS (transaction services). Key to the Java Platform for the Enterprise are Enterprise JavaBeans. "Enterprise JavaBeans is an extension to the JavaBeans model targeted at the middle tier," says Sharada Achanta, product line manager for the Java Enterprise Platform at JavaSoft. Enterprise JavaBeans take the lightweight JavaBean model and extend it with multiuser security and resource management similar to that in the ActiveX model. (To Web-enable Enterprise JavaBeans, you need a Java-capable Web server; see the text box "A Java Web Server" on page 60.)

The initiative's architecture places Enterprise JavaBean components on top of the Enterprise JavaBean Executive, sometimes called the BeanStalk (see the figure "Java Enterprise Architecture"). The Executive, in turn, gives Enterprise JavaBeans access to APIs (e.g., JDBC and JNDI), remote objects (e.g., through IIOP or Java RMI), and transaction services. Part of the attraction of the Enterprise JavaBean architecture, according to Achanta, is "the developer doesn't need to know about Java interface definition language [IDL], JTS, multithreading, or security—the Executive run time abstracts APIs and remote object calls."

Enterprise JavaBeans need some kind of transactionally aware execution environment such as a transaction processing (TP) server or database engine. So far, the likes of Sybase, BEA, IBM, Oracle, and Tandem have all at least voiced support for the Enterprise JavaBeans, if not yet writing the necessary extensions to their products.

The Java model of distributed computing is coming together. The JavaBeans API offers a format for creating reusable, platform-neutral Java components (and they can interwork with other component standards such as ActiveX and the nascent OpenDoc). The Java RMI and Java Serialization interfaces allow such components to migrate around the network, heedless of what hardware platform they land on, and then control each other



**Enterprise JavaBeans are transaction-aware and use a high degree of abstraction from base APIs.**

Web server, news server, and FTP server. It can also cooperate with ODBC 3.0 connection pooling.

## Enterprise JavaBeans

The Enterprise JavaBean architecture looks similar, although with three differ-

ture, relying on the cross-platform nature of the Java Virtual Machine (JVM). Third, it isn't real yet.

Java began as a platform-independent language for creating client-side applets that run inside your Web browser. Release 1.1 of the Java Development Kit (JDK)



remotely. Using RMI calls, an applet running on your client can control a servlet more directly and efficiently than is possible using HTTP. Enterprise JavaBeans provide a high layer of abstraction as well as features suited to multiuser execution.

Currently, Enterprise JavaBeans are a specification and some prototype code at JavaSoft, according to Achanta. Support, however, appears to be strong, and the specification is moving quickly (it should be available during this quarter). If all goes well, Enterprise JavaBeans could be a good server-side component solution, especially for heterogeneous environments.

There are other component initiatives from players such as the Object Management Group (OMG) and IBM (see the text box "IBM Takes on Objects" on page 66). According to sources at both, however, they seem to be leaning heavily toward some kind of adoption of the JavaBeans model. Netscape, too, is behind JavaBeans, effectively making it a Microsoft-versus-everybody contest.

## Do It with Transactions

The issue of competing component models aside, as we move closer to this service-based model of distributed computing, it becomes impossible to ignore the issues of robustness, reliability, and quality of service. Having easy access to both local and remote services means that more jobs will involve multiple, geographically spread-out resources.

The reliability of the links in this application span the whole spectrum from highly reliable (your local disk), through variable performance (your LAN, depending on load), to transient, slow, and unreliable (the Internet connection). Any attempt to automate such an application must deal with the possibility that one or more of the connections may fail, as otherwise you will end up with a half-finished job and data left in an inconsistent state.

The mainframe world has learned how to deal with this issue by deploying TP monitors. A TP monitor manages all the processes involved in performing a job and makes the whole job into an atomic transaction (i.e., a transaction that must succeed completely or fail completely). In case of a failure in any part, the TP monitor will undo any partial changes that were made and then restart the whole transaction and try again. The cliché example of a task that needs atomic transactions is moving money between two bank ac-

counts. A failure after the first account has been debited but before the second has been credited would lose the customer's money. After such a failure, the transaction must be rolled back to undo the original debit before trying again.

Mainframe TP monitors such as CICS, Tuxedo, and Encina are ferociously complex pieces of software—in effect, they're distributed OSes. They've evolved within a model of a few huge servers supporting thousands of clients each, and they may manage messaging, load balancing, fail-over after hardware failure, and restarting

The service-based distributed-computing model implies there will be more, smaller servers than are usual in mainframe on-line TP and more complex connectivity among them. To apply the principles of TP in such an environment means developing distributed TP monitors and messaging services that are integrated with the component software model. Ideally, the whole environment should have commit/roll back and exactly once delivery characteristics.

TP guru Jim Gray (now at Microsoft) has described mainframe TP monitors as

## A Java Web Server

**F**or Web-enabled access to Enterprise JavaBeans, you'll need a JavaBean-capable Web server. The easiest way to get this is to use JavaSoft's own Java Web Server (previously code-named Jeeves) currently in alpha release and downloadable free of charge. Note that currently, servlets running on Java Web Server are not JavaBeans or Enterprise JavaBeans and use a different API.

Java Web Server is written entirely in Java. It supports all the usual Web-server functions such as Secure Sockets Layer (SSL) security and Common Gateway Interface (CGI). But there's a difference: Java servlets. These small Java components can do any job a CGI script can do, often doing it with lower invocation overhead and fewer resources. And even though Java is interpreted, execution speed is not a problem for many server-side tasks. For example, BYTE's Jon Udell found that rewriting Perl scripts on the BYTE site as servlets made them run faster. Perl is interpreted, too. (So, too, did using Internet Service API [ISAPI] Perl, which also cuts invocation overhead.) Native Java compilers such as Asymetrix's promise to remove performance as an issue entirely.

It's probably unlikely that you're willing to throw out your existing Web server to get Java Web Server's servlet capabilities. And you don't have to. Thanks to the universal middleware of URLs, you can just refer from Internet Information Server (IIS)—or Apache-hosted pages to servlet functions running under the control of your Java Web Server.

But that's OK. JavaSoft also has a package that will enable servlet support on other popular Web servers such as Apache, Netscape, and IIS. O'Reilly's WebSite 2.0, forthcoming, will host servlets. Also, Netscape Enterprise Server 3.0 has its own notion of servlets.

as part of maintaining the integrity of data operations.

A TP monitor is usually partnered with message-queuing software that ensures that information sent between applications can never be lost due to communications failures. Message-queue managers (e.g., IBM's MQSeries) define various levels of secure messaging protocol between applications (e.g., synchronous, asynchronous, and store-and-forward), which can work across different kinds of OSes and communications links, including wireless ones. One application sends a message to another by placing it into a queue. It can then continue processing without waiting for a reply. The queue manager guarantees that the message will be delivered once and once only, so if any link fails, any queued messages will be sent once it is restored.

being "more like the mortar between rocks in a wall than they are like glue" because of the large granularity of the applications they manage. TP monitors for the service-based network need to have a much finer granularity, right down at the level of individual components and even individual method calls.

Big strides are being made toward this goal. At a briefing in London on Microsoft's COM-based Active Server strategy, James Utzschneider, program manager for COM, said, "The name Transaction Server doesn't do it justice. The product does automatic load balancing, security, thread management, connection pooling, and component management. Now that MTS is being integrated into NT, it defines the programming model for building business applications in Windows."

MTS also automatically manages the



# No guts. No glory!

When we say ViewSonic<sup>®</sup>  
**will** exceed your expectations,  
we've got the guts to back it up.



Shown above  
Model PT775

#### ViewSonic PT775

- 17" CRT Size
- 16.0" Viewable
- Aperture Grille Pitch: 25mm
- 90KHz Horizontal Scan Rate
- 1600 x 1200 @ 77 Hz
- Maximum Resolution
- TCO Compliance
- Plug & Play

#### ViewSonic PT813

- 21" CRT Size
- 20.0" Viewable
- Aperture Grille Pitch: 38mm
- 167KHz Horizontal Scan Rate
- 1600 x 1200 @ 85 Hz
- Maximum Resolution
- TCO Compliance
- Plug & Play

#### Aperture grille technology that rewrites the spec charts.

It's one thing to say our new PT775 17" (16.0" viewable) monitor sets a new performance standard. It's quite another to back up that claim. But we've got the technology and the specs to prove it.

Featuring a 0.25mm aperture grille pitch, the PT775 achieves breakthrough quality in brightness, color saturation and screen clarity with a maximum resolution of 1600 x 1200 at a remarkable 77 Hz refresh rate.

#### It works hard. It plays hard.

The PT775 SonicTron<sup>®</sup> draws on ViewSonic technology to exceed all high-performance demands—from graphic design to business presentations to CAD and the Internet.

And, the PT775 is backed by a limited 3 year warranty on CRT, parts and labor (the best in the business), as well as an optional Express Exchange<sup>®</sup> Service program that insures 48 hour replacements.



**ViewSonic<sup>®</sup>**

#### The PT813 and PT775 are winners.

ViewSonic monitors have again been enthusiastically received by distinguished industry reviewers. Our PT813 was honored as *PC Magazine's* Editors' Choice (June 24, 1997). They said, "...ViewSonic—not NEC or Sony—is the largest purveyor of 20- and 21-inch monitors in the U.S." They called the PT813's image quality and features "excellent" and its price "attractive."

The PT775 has also been praised. *PC World* calls it "... tops for graphics pros," and makes it a coveted Best Buy (July, 1997). They rave about its "super brilliant images" and "rich, vivid colors." Of course, we knew all along these two monitors would exceed your expectations.



**For the dealer  
nearest you,  
call ViewSonic**

**at (800) 888-8583,  
ask for agent 1357, or  
visit our website at:  
[www.viewsonic.com](http://www.viewsonic.com).**

(909) 869-7976 Fax: (909) 869-7958 • Internet: [www.viewsonic.com](http://www.viewsonic.com) • Specifications subject to change without notice • Copyright © 1997 ViewSonic Corporation, all rights reserved. • Corporate names and trademarks stated herein are the property of their respective companies.

**ViewSonic PT813**  
*PC Magazine's Editors' Choice*  
June 1997



**ViewSonic PT775**  
*PC World's Best Buy*  
July 1997



transactional behavior of your components, with full rollback semantics, in a way that is much simpler to program than is normal with TP monitors. To make any ActiveX component transactional, a programmer need only set its transactional property to Transaction Required and then call one of the API routines (SetComplete or SetAbort) at a point in the code where the transaction should either be complete or have failed.

In other words, MTS is not just about financial transactions. It's the manager within which all server-side ActiveX com-

ponents ought to be deployed, for reasons of efficiency as much as reliability and security. MTS will shortly be joined by Microsoft's own message-queue server (code-named Falcon).

Another product poised to aid the service architecture is BEA's Tuxedo. Tuxedo is widely used to implement large, mission-critical distributed applications in the banking and financial industries. It's not unusual to build Tuxedo-based systems with over 1000 physical servers handling 25,000 clients.

Tuxedo is now available in a native NT

version, and it's accompanied by a new tool called BEA Builder for ActiveX, which lets developers see Tuxedo services as ActiveX objects from NT or Windows 95 clients. You can build the client applications using Visual Basic, PowerBuilder, or Delphi and still have access to all the powerful Tuxedo features such as access-control lists (ACLs) for security, the EventBroker for publish-and-subscribe communication between applications, and Management Information Bases (MIBs) for application management. PowerBuilder also allows you to access legacy

## Microsoft's Efficient Transactions

**M**icrosoft Transaction Server (MTS) isn't just about guaranteeing completion of transactions. It's about performance. MTS can offer an immediate increase in processing and memory efficiency to applications. For example, if the third tier of your application requires connection to several SQL databases, MTS's Connection Pool will create those connections just once when it initializes, rather than incurring the repeated overhead of remaking connections.

How? Conventional distributed object systems store all data inside objects and maintain long-lived references to them. Under MTS, all the persistent data remains stored in the back-end

database and is fetched only fleetingly into middle-tier objects for processing. A new instance of a component is created "just in time" by the first call to one of its methods, which then populates it with data from the database. Once the method calls SetComplete, the instance relinquishes all its state information and is deactivated. It may be reactivated and reused by another process in the future (actually, every new instance gets assigned a context object that preserves some state—the transaction status and security ID—between activations). This way, many client processes can use the same instance, thus avoiding the proliferation of objects that often

plagues object-oriented designs.

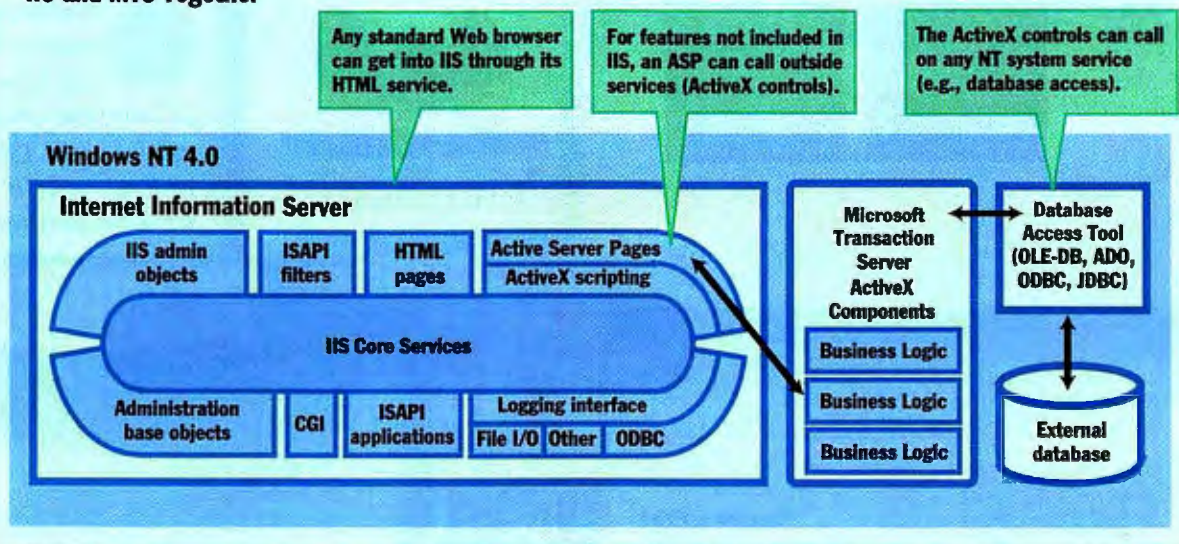
On the other hand, should a method need to access the database many times, it can keep reusing the same instance and avoiding the overhead of setting up a new object and connection. This scheme encourages a programming style that's a clever compromise between classical object-orientation and on-line transaction processing (OLTP) techniques.

There are some downsides. In its first release, MTS's multithreading support is restricted to "apartment" threading, where only instances of the same class can run on different threads. Later versions will support "worker" threading, where any instance

can run on any thread. And by using ODBC and Distributed Transaction Coordinator (DTC), which ships with Microsoft SQL Server, MTS applications can participate in Extended Architecture (XA) transactions, but X/Open TP monitors can't call components running under MTS. And MTS doesn't support nested transactions (i.e. atomic subtransactions within transactions), though the MTS architects claim these are an unattainable academic mirage and that MTS's fine granularity renders them unnecessary.

In May, Microsoft announced that MTS was to be integrated into Windows NT 4.0, making its transactional abilities available to all applications and file systems.

### IIS and MTS Together





# You Don't Have To Use Brute Force To Make Sure Users Pay For Their Software.



## **FLEXlm®** *The Elegant Solution*

You don't have to use the brute force of a baseball bat – or dongles for that matter – to make sure only licensed, paying users have access to your software. There's a much more elegant and cost-effective solution: FLEXlm from GLOBEtrotter.

### **The De Facto Standard**

FLEXlm is bundled in over \$15 billion of installed UNIX™ and Windows™ software products, making it the *de facto* standard in license management. And in 1995 alone, FLEXlm was used to ship over \$3 billion in software licenses over the Internet. That makes it the *de facto* standard in electronic commerce for software, too.

### **Even Works With Dongles**

If you still want to use dongles, FLEXlm significantly reduces the number you need at a customer site by allowing low-cost dongles to be used as "network dongles," and by sharing dongles across different products.

### **Your Customers Will Like It**

In an independent survey, users preferred FLEXlm eighteen-to-one over other license managers. And all of us know customers really don't care for dongles. With FLEXlm, your customers benefit from:

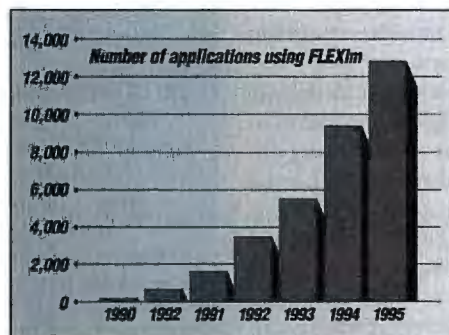
- Floating licenses – allowing licenses to be shared over a network, while fairly compensating the vendor with a higher price per license.
- Fully functional evaluation software while the vendor knows the software will stop after a specific date.
- Built-in license compliance – customers don't need to buy expensive license metering utilities to verify they comply with vendor license terms.
- Installing software where it is most appropriate from a hardware or administration perspective, while protecting your software.

### **Windows, UNIX and Java**

If your company develops products on multiple platforms, you should know FLEXlm runs on Windows, UNIX and Java.

### **For More Information**

Call us at 408-370-2800, email us at [info@globetrotter.com](mailto:info@globetrotter.com) or visit our website at <http://www.globetrotter.com>. We'll be happy to arrange a demo and show you how to make sure all your users are licensed.



### **Key Features:** *With FLEXlm you can:*

- Limit software use to licensed users
- License software in new ways

*to gain new markets and customers*

- Leverage the Internet and CD-ROMs to increase sales while reducing selling and manufacturing expenses
- Reduce the cost of product evaluation programs
- Significantly reduce the use of expensive dongles

**Ask about our white paper on  
Electronic Commerce  
For Software**

**GLOBEtrotter**

*Electronic Commerce  
For Software™*

<http://www.globetrotter.com>  
Email: [info@globetrotter.com](mailto:info@globetrotter.com)  
Telephone: 408-370-2800  
Fax: 408-370-2884

FLEXlm is a registered trademark and "Electronic Commerce For Software" is a trademark of GLOBEtrotter Software. All other trademarks are the property of their respective owners.



systems based on CICS or IMS via the Tuxedo middleware.

In March, BEA purchased Digital Equipment's ObjectBroker object request broker (ORB) and its Desktop Connection technology. Desktop Connection lets you write applications that will work with any CORBA 2-compliant transaction manager. According to BEA's CTO Alfred Chuang, "Developers can now create interactive applications that take advantage of two different object systems—CORBA and ActiveX—without retraining or having to write extra code."

The next step for BEA will be seen in Tuxedo's successor, code-named Iceberg, due in September. Iceberg will be object-based and both COM- and CORBA-compliant. "Tuxedo today is procedurally driven and not object-oriented," says Chuang. "But in Iceberg, we want to hide all these procedural interfaces." Why? If you're following the COM, CORBA, or Java development model, you are fundamentally writing stateful applications—the application at all times has control of the state of the transaction.

"When you're deploying something in a lot of places, a complex system with massive transactions that involve many different components, that's a really painful thing to have to clean up if the transaction fails," says Chuang. Load balancing and the ability to group these objects onto a single physical server and move them around are going to be very critical to scalability. "What you really want to do eventually is to hand over the management of all these objects to the system and have them run in a stateless environment."

Other commercial CORBA Object Transaction Monitors (OTMs) that offer transaction services compliant with the CORBA 2 standard are starting to appear on the market, too. A recent example is Iona Technologies' Orbix/OTM, which incorporates Transarc's Encina Object Transaction Engine.

For more on transaction monitors, see "Guaranteed Delivery" on page 77.

## Run Over the Network

Once you have components running on your Web server, there's still the not-so-small matter of getting these components to talk to each other over the network. At the simplest level, you can pass one component URL-encoded information from another. However, more elegant solutions abound. Microsoft's COM is probably

already familiar to Win32 programmers. Netscape is using the CORBA IIOP for its interobject communication. JavaSoft is pushing Java RMI.

Right now, the main network object models are Microsoft's COM, JavaSoft's Java RMI, and the OMG's CORBA IIOP (see the text box "The CORBA Connection"). These models aim to be platform-neutral by forcing objects to communicate only by

## The CORBA Connection

The Object Management Group's (OMG) effort to define interoperability for distributed objects began well before the current obsession with the Internet. As a result, its Common Object Request Broker Architecture (CORBA) 2 standard now looks slightly old-fashioned, though perhaps classic would be a kinder word. This is the classical view of object orientation, where all the data is encapsulated into objects that communicate by sending messages to each other via well-defined interfaces. CORBA is supported on all the major versions of Unix, on IBM's OSes, and on Windows NT. Netscape is even adding support for CORBA's IIOP to future versions of its products, so that you will be able to browse CORBA objects as well as Web pages. The notable missing name here is Microsoft, whose ActiveX/Component Object Model (COM) is in direct competition with (and incompatible with) CORBA (although you can bridge them together with interworking products).

The problem with CORBA is that it took such a long time to achieve a workable standard, and the result is so complex that there's still no retail market in reusable CORBA objects. Most vendors are still at the stage of selling ORBs. Many smaller developers are not prepared to wait and are settling for simpler solutions based on ActiveX or Java. Also, the existing CORBA model presupposes that objects are so large that they will stay put and send messages to each other, rather than moving around the network. (There is a request for proposal [RFP] that would extend CORBA to enable passing objects [including Java objects] by value, solving that problem to some extent.) This puts it out of step with the latest Internet/intranet thinking. It doesn't help CORBA that none of the current generation of Web browsers are IIOP-enabled.

Nevertheless, several large firms are using CORBA-based technologies successfully, including Federal Express, Boeing, Chevron Petroleum, and Motorola. Wells Fargo Bank built a mission-critical three-tier customer service system in 1993 using Digital Equip-

ment's ObjectBroker (now owned by BEA). The learning curve for implementing CORBA is higher than for ActiveX or Java, but once that's been climbed, it seems to deliver industrial-strength results and supports features such as implementation inheritance that COM lacks.

This suggests that CORBA objects will remain part of the mix in any service-based future. But they will remain in large corporations and will stay on the server. That makes the issue of talking to CORBA objects from ActiveX and Java clients crucial. Fortunately, there are some powerful tools to help do this. CORBA ORBs can be made to talk to COM components—that's what ORBs do. However, programming to raw CORBA or COM interfaces is too tedious for any developer weaned on Visual Basic. Iona Technologies' Orbix offers an automation interface to ActiveX objects via Visual Basic scripting. BEA's ObjectBroker Desktop Connection goes further still. It can take the interface definition language (IDL) of a remote CORBA object and generate an ActiveX control—complete with GUI—which you can embed in any OLE container. The first version of Desktop Connection supports only objects on ObjectBroker servers, but future versions aim to support objects on any CORBA 2-compliant ORB, as well as remote COM objects.

On the Java side, JavaSoft, SunSoft, and Netscape are all working on Java support for IIOP, so that Java programs can interact with CORBA object services. Also, Visigenic Software is shipping a Java-based ORB called VisiBroker, which Netscape now bundles with its Enterprise Server 3.0. VisiBroker contains a native implementation of IIOP as well as a tool that compiles CORBA IDL into client- or server-side Java code. Netscape's LiveConnect (a layer of the ONE architecture that enables HTML, Navigator plug-ins, Java applets, and JavaScript to interact with each other in the client) will be extended to support IIOP, so that ONE applications can access remote CORBA services as named components.

calling each others' methods, which are exposed via an abstract interface that's defined in an IDL.

COM and CORBA use almost identical IDLs, both of which are derived from the Open Software Foundation's (OSF) Distributed Computing Environment (DCE). Programming tools then compile these interfaces into proxies, stubs, and type libraries that a developer can access from



**Get Up To  
Speed Fast With  
These Key Network  
Management Tools...**

**GET 4 Books  
FOR ONLY**

**\$4.95**

**when you  
join CPBS**

**Values to  
\$274.45**



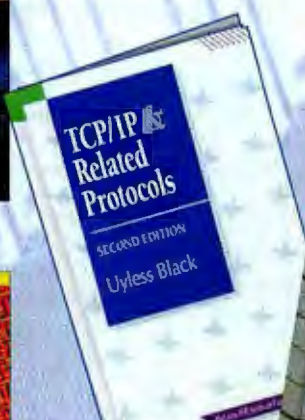
8821991 \$27.95



882138X \$32.95



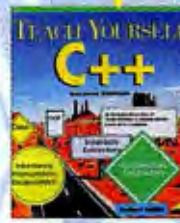
8821231 \$34.95



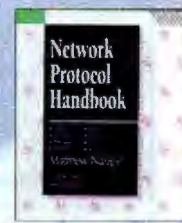
0055602 \$50.00  
Hardcover



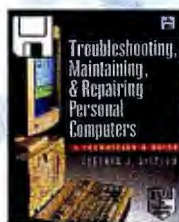
0521344 \$40.00  
Hardcover



8820251 \$24.95



0464618 \$49.50  
Hardcover



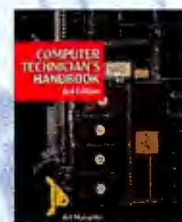
9120989-XX \$69.95  
Hardcover/Counts as 2



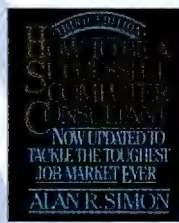
9119549 \$39.95



8821428 \$29.95



1575472 \$29.95



0576173 \$30.00  
Hardcover



9121101 \$44.95



8822319 \$39.95



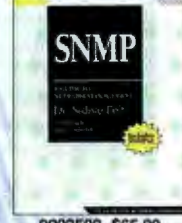
8819512 \$34.95



0632952 \$55.00



8819695 \$27.95



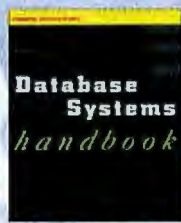
0203598 \$65.00  
Hardcover



0571996 \$60.00  
Hardcover



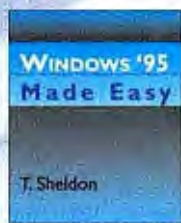
0213895 \$55.00  
Hardcover



0216266 \$69.95  
Hardcover



8821657 \$34.95



8820901 \$27.95



8820812 \$29.95



0632634 \$79.50  
Hardcover

**Join Today And Receive These  
Great Club Benefits...**

- ◆ Savings of up to 50% off the regular publishers' prices.
- ◆ Club bulletins every 3-4 weeks containing exciting offers on the latest books.
- ◆ The Main Selection will be shipped automatically. If you want another book, or no book at all, return the reply form by the date specified. You'll have at least 10 days to decide. If you ever receive a book you don't want due to late delivery of the bulletin, you can return it at our expense.
- ◆ And you'll be eligible for FREE BOOKS through the Bonus Book Program. Purchase 2 more books during the next 12 months, after which you may cancel your membership at any time.

A shipping/handling charge and sales tax will be added to all orders. All books are softcover unless otherwise noted. Publishers' Prices Shown © 1997 CPBS

If card is missing, write to: Computer Professionals' Book Society  
A Division of The McGraw-Hill Companies  
P.O. Box 549, Blacklick, OH 43004-9918



A Division of The McGraw-Hill Companies

☐ **YES!** Please send me the books listed below, billing me just \$4.95, plus shipping/handling & tax. Enroll me as a member of the CPBS according to the terms outlined in this ad. If not satisfied, I may return the books without obligation and have my membership cancelled. I agree to purchase just 2 more selections at regular Club Prices during the next 12 months and may resign anytime thereafter.

If you select a book that counts as 2 choices, write the book number in one box and XX in the next.

--	--	--	--

Name \_\_\_\_\_

Address/Apt. # \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip \_\_\_\_\_

Phone \_\_\_\_\_

Valid for new members only, subject to acceptance by CPBS. Canada must remit in U.S. funds drawn on U.S. banks. Applicants outside the U.S. and Canada will receive special ordering instructions. A shipping/handling charge & sales tax will be added to all orders.

BYP897C



PHONE: 1-614-759-3666 (8:30 a.m. to 5:00 p.m. EST Monday-Friday)



FAX: 1-614-759-3749 (24 hours a day, 7 days a week)



## IBM Takes on Objects

How much code do you write that you don't have to? For example, tax calculation is a well-known problem. So is currency conversion. And address manipulation. Why should you waste your time reinventing these wheels? Well, if IBM and more than 100 independent software vendors (ISVs) have their way, you won't have to. Called the San Francisco Project, this Java-based, cross-platform, multilayer framework allows you to string together components to handle the more mundane aspects of business applications, leaving you free to concentrate on writing code that must be unique.

San Francisco can be described by a three-tier model (see the figure "IBM's San Francisco Frameworks"). At the bottom is the base technology infrastructure, which includes basic capabilities such as printing, conflict control, persistence, transactions, and object model classes. On top of that lie the common business objects (e.g., currency manipulation, tax calculations, and address manipulation). Next up the ladder are the core business processes, such as general ledger, ware-

house management, and order management. On top of all that lie commercial applications.

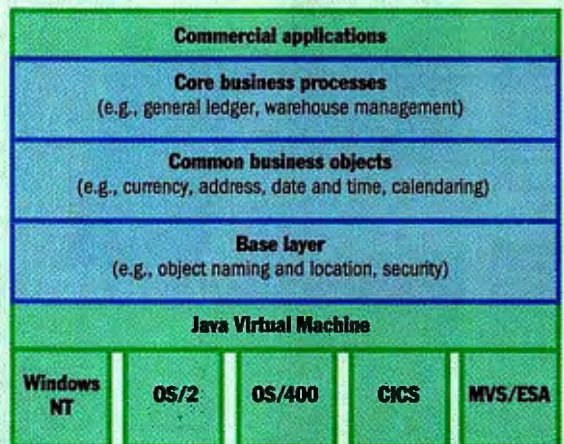
So what does it take to develop an application using San Francisco? It depends on which level you're developing for. You're going to need a modeling tool such as Rational Rose (IBM will have a Rose-to-Java generator this summer) as well as a Java development environment such as Symantec's Visual Café or IBM's VisualAge Java.

There are still some problems with writing business applications in Java. "Right now, they're pretty slow," admits Daniel Sabbah, vice president of applications development architecture for IBM's Software Solutions Division. "But that's going to change," he continues. IBM is working on the performance of the Java Virtual Machine (JVM) in its OSes, and is even working on a native compiler for server-based Java applications (which don't need to worry about transportability). Even with the performance considerations, Java holds some great advantages for IBM's multiplatform environments—so much so that by the end of this year and into early next

year, you should expect to see VMs for Customer Information Control System (CICS) and DB2. According to Sabbah, IBM is

Many companies are endorsing San Francisco (at least on paper), especially European companies such as Software AG and

### IBM's San Francisco Frameworks



IBM San Francisco Frameworks

San Francisco abstracts business processes and should enable developers to focus on building unique applications.

even working on a universal VM with extended bytecodes that will be able to host Smalltalk and object-oriented BASIC in addition to Java.

Siemens AG. You'll find some U.S. names in there, as well, including Borland and Dun and Bradstreet.

—John Montgomery

the actual applications development language, such as C++, Visual Basic, Java, or Smalltalk. For a Java RMI, Java itself is the IDL (which works because the language is itself platform-neutral). This simplifies development both conceptually and in practice.

Most of us will be familiar with components through COM, which underlies the ActiveX components that you can deploy from C++ and Visual Basic programs, and from Office applications. How a COM object calls methods in another COM object depends on where they are running. If they are in the same process, they can call each other via pointers. Objects running in different processes interact via proxy objects and stubs that pack and unpack the call parameters into a standard format for transmission. Communication between components running on different machines takes place via remote procedure calls (RPCs)—the core technology inside distributed COM.

In all these cases, however, the client object's method doesn't need to know the details of how the communication is done (location transparency.) Proxies and stubs provide a static link between components, but COM also enables components to discover and call new interfaces at run time. This is the basis of ActiveX. You can assemble an application by dragging and dropping components that have no prior knowledge of each other onto the same form. Automation between, say, Microsoft Word and Excel works because these Office applications make their key internal functions visible to other programs as COM objects.

CORBA works through software engines called ORBs. Whenever one object needs to call another, it sends a message to an ORB, which handles the whole transaction on its behalf. An ORB can translate between different data formats, processor-endianisms, and other attributes, making CORBA objects processor-, OS-, and

language-independent. CORBA makes no distinction between client-side and server-side objects: They're all just objects. The basic CORBA 2 ORB specification doesn't deal with issues such as concurrency, integrity, and security, all of which must be provided as separate CORBA services. For example, transactions are handled via OTMs that work alongside an ORB.

Java, like COM, provides a mechanism for components to discover each other's interfaces at run time, but they can also run on different platforms by virtue of the JVM. JavaBeans can also run as applets outside any container application, and Java Class Loaders can download any libraries a component needs along with the component. Consequently, JavaBeans don't need to be registered the way that ActiveX components do, which makes them very suitable for building highly dynamic systems. JavaBeans score over ActiveX in the more flexible way that they



# STATISTICA

**NEW: '97 Edition**

**STATISTICA** (automatically configures itself for Windows 95/NT [long file names, etc.] or 3.1) ■ A complete data analysis system with thousands of on-screen customizable, presentation-quality graphs fully integrated with all procedures ■ Comprehensive Windows support, OLE (client and server), DDE, customizable AutoTask toolbars, pop-up menus ■ Multiple data-, results-, and graph-windows with data-graph links ■ The largest selection of statistics and graphs in a single system; comprehensive implementations of: Exploratory techniques with advanced brushing; multi-way tables with banners (presentation-quality reports); nonparametrics; distribution fitting; multiple regression; general nonlinear estimation; stepwise logit/probit; general ANCOVA/MANOVA; stepwise discriminant analysis; log-linear analysis; confirmatory/exploratory factor analysis; cluster analysis; multidimensional scaling; canonical correlation; item analysis/reliability; correspondence analysis; survival analysis; a large selection of time series modeling/forecasting techniques; structural equation modeling with Monte Carlo simulations; and much more ■ On-line Electronic Manual with comprehensive introductions to each procedure and examples ■ Hypertext-based Stats Advisor expert system ■ Workbooks with multiple AutoOpen documents (e.g., graphs, reports) ■ Extensive data management facilities (fast spreadsheet of unlimited capacity with long formulas, Drag-and-Drop, AutoFill, AutoRecalculate, split-screen/variable-speed scrolling, advanced Clipboard support, DDE links, hot links to graphs, relational merge, data verification/cleaning) ■ Powerful STATISTICA BASIC language (professional development environment) with matrix operations, full graphics support, and interface to external programs (DLLs) ■ Batch command language and editable macros, flexible "turn-key" and automation options, custom-designed procedures can be added to floating AutoTask toolbars ■ All output displayed in "Scrollsheets" (dynamic, customizable, presentation-quality tables with instant 2D, 3D, and multiple graphs) or word processor-style report editor (of unlimited capacity) that combines text and graphs ■ Extremely large analysis designs (e.g., correlation matrices up to 32,000x32,000, virtually unlimited ANOVA designs) ■ Megabyte Manager with up to 32,000 variables (8 Mb) per record ■ Unlimited size of files; extended ("quadruple") precision; unmatched speed ■ Exchanges data and graphs with other applications via DDE, OLE, or an extensive selection of file import/export facilities (incl. ODBC access to virtually all data bases and mainframe files) ■ Hundreds of types of graphs, incl. categorized multiple 2D and 3D graphs, ternary 2D/3D graphs, matrix plots, icons, and unique multivariate (e.g., 4D) graphs ■ Facilities to custom-design new graph types and add them permanently to menus or toolbars ■ On-screen graph customization with advanced drawing tools (e.g., scrolling and editing of complex objects in 32x real zoom mode), compound (nested) OLE documents, Multiple-Graph AutoLayout Wizard, templates, special effects, icons, page layout control for slides and printouts; unmatched speed of graph redraw ■ Interactive rotation, perspective and cross-sections of 3D displays ■ Large selection of tools for graphical exploration of data: extensive brushing tools with animation, fitting, smoothing, overlaying, spectral planes, projections, layered compressions, marked subsets ■ Price \$995.

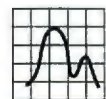
**Quick STATISTICA** (for Windows) ■ A subset of STATISTICA; comprehensive selection of basic statistics and the full analytic and presentation-quality graphics capabilities of STATISTICA ■ Price \$495.

**STATISTICA Industrial System** (requires STATISTICA or Quick STATISTICA) ■ The largest selection of industrial statistics in a single package; quality control charts (real-time data acquisition options), process capability analysis, R&R, sampling plans, and an extremely comprehensive selection of experimental design (DOE) methods ■ Flexible tools to customize and automate all analyses and reports (incl. "turn-key" system options, and tools to add custom procedures) ■ Price \$995.

**STATISTICA/Mac** (for Macintosh) ■ Price \$695 (Quick - \$395).

Domestic sh/h \$12 per product; 30-day money back guarantee.

**STATISTICA has received the highest rating in EVERY comparative review of statistics software in which it was featured, since its first release.**



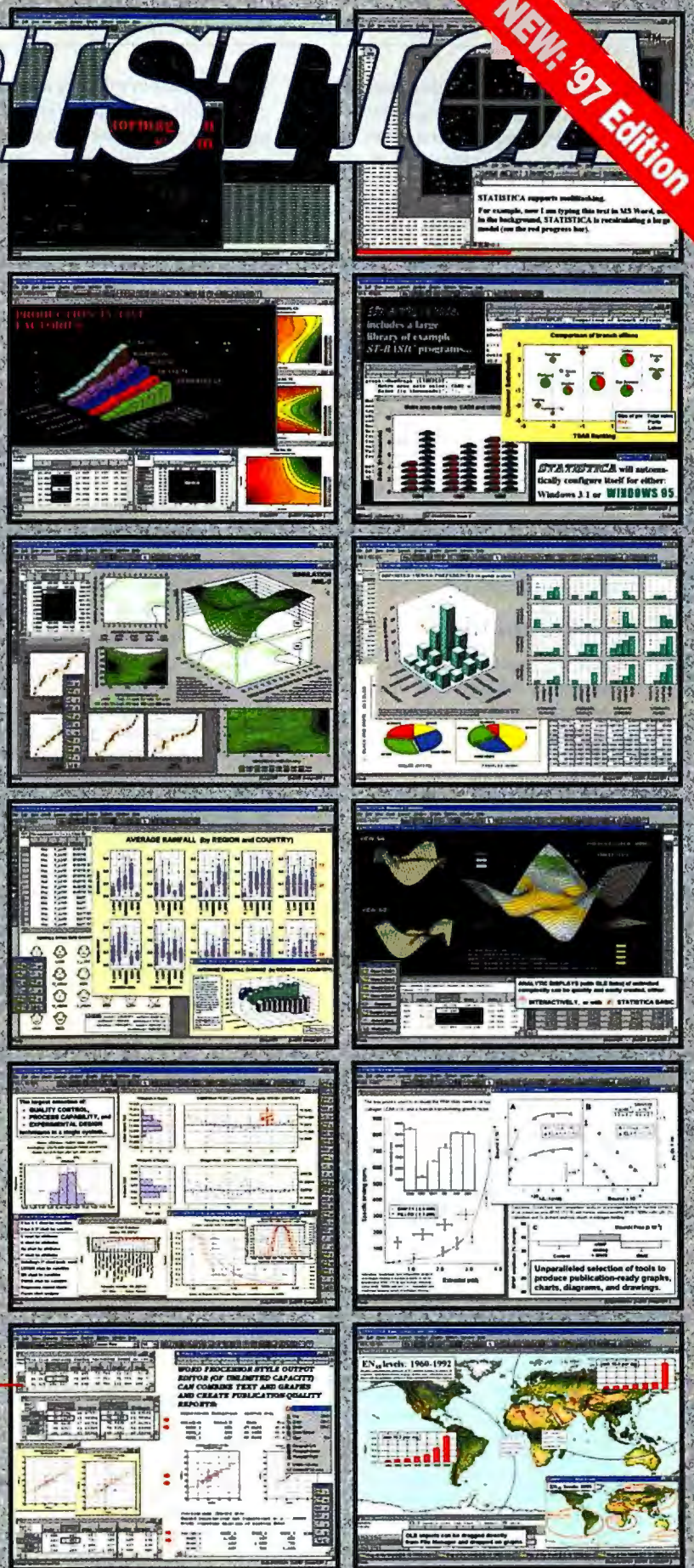
**StatSoft**

2300 E. 14th St. • Tulsa, OK 74104 • (918) 749-1119  
Fax: (918) 749-2217 • WEB: <http://www.statsoft.com>  
e-mail: [info@statsoft.com](mailto:info@statsoft.com)

- StatSoft Ltd. (London, UK), ph: +44 1234 341228, fax: +44 1234 341622
- StatSoft GmbH (Hamburg, Germany), ph: +49 40/468866-0, fax: +49 40/468866-77
- StatSoft France (Paris, France), ph: +33 01-45-185-999, fax: +33 01-45-185-285
- StatSoft Polska Sp. z o.o. (Krakow, Poland), ph: +48 12-391120, fax: +48 12-391121
- StatSoft Italia (Padova, Italy), ph: +39 49-893-4654, fax: +39 49-893-2957
- StatSoft Pacific Pty Ltd. (Australia), ph: +613 9521 4833, fax: +613 9521 4288
- StatSoft Japan (Tokyo, Japan), ph: +813 3667 1110, fax: +813 3668 3100
- StatSoft Taiwan (Taipei, Taiwan, R.O.C.), ph: +886 2 5786587, fax: +886 2 5783179

The complete line of StatSoft products and training/consulting services are available from authorized representatives worldwide, including: Austria, Belgium, Brazil, Chile, Czech Republic, Denmark, Finland, Greece, Hungary, India, Korea, Malaysia, Mexico, The Netherlands, New Zealand, Norway, Portugal, Russia, South Africa, Spain, Sweden, Switzerland, Turkey. Please contact your nearest StatSoft office for the authorized representative nearest you. StatSoft, the StatSoft logo, STATISTICA, and Scrollsheet are trademarks of StatSoft, Inc.

Circle 152 on Inquiry Card.





can interact with application builder tools.

Java applications can use RMI to call methods in components on remote machines. RMI resembles COM. If all goes according to their plans, cooperation among JavaSoft, Netscape, IBM and others will also make it possible for JavaBeans to communicate using CORBA IIOP, opening the way to provide secure transactions via a CORBA-compliant OTM.

In theory, COM, CORBA IIOP, and Java RMI could all be platform-neutral component standards. But the commercial reality is different. First, while CORBA and Java are available for a variety of platforms, issues with their interoperability remain to be found and ironed out. Microsoft has so far implemented COM only for Windows platforms (although Digital, Hewlett-Packard, and Software AG are all working on ports to other OSes).

## Just Plumbing

The service-based architecture, for all its advantages, still has some problems facing it. One example is object management. A service-based application could consist of some ActiveX controls running in MTS and an Enterprise JavaBean connected by JavaScript executing on either the client or the server. JavaScript itself is an object, with properties, methods, and events. By what mechanism can anyone manage that mess? Right now, the answer is none. Directory services such as LDAP and Microsoft's Active Directory will provide some relief, but not enough.

And, of course, there's the overwhelming problem that most of what we can get today is plumbing. For all their promise, these object models and APIs aren't at the level that we've come to expect, thanks to client-side ActiveX controls that we can

twist together in minutes to create applications (although many vendors are working toward that). Not only is it plumbing, much of it is incompatible—for example, JavaBeans can't run in MTS, and ActiveX controls can't run in CICS.

But you have to start somewhere. Which architecture do you adopt? It depends on the size of your application, your existing hardware, your software environment, and whether your application's function is stable or highly changeable. For example, Java servlets are a very good choice for those applications that

OCXes, who are gearing up to produce server-side components. Wall Data's server-based ActiveX screen scraper is another example of an ActiveX server component. With it, an HTML client can render green screens without any client-side ActiveX intelligence. But the sheer enthusiasm of the Java world is a powerful force, and the list of off-the-shelf JavaBeans on sites like <http://www.gamelan.com> grows daily.

Whichever technology you decide to use, you can be sure that by adopting a component approach to server applica-

## Knowing the Terms

**JavaBeans:** JavaSoft's component standard, backed by Sun, Netscape, and IBM.

**ActiveX:** Microsoft's component standard, now administered by the Open Group.

**COM:** Microsoft's Component Object Model and what was formerly the Distributed Component Object Model. COM provides a standard way for objects to pass pointers locally or over networks. It is being ported to non-Windows platforms by Software AG, Digital Equipment, and Hewlett-Packard.

**CORBA:** The Object Management Group's Common Object Request Broker Architecture is a set of definitions for how objects should interact over networks using object request brokers (ORBs). You can find ORBs for nearly every OS.

**IIOP:** The Internet Interoperable ORB Protocol is a subset of CORBA and provides a

standard way for ORBs to communicate.

**RMI:** Java's remote method invocation provides methods for Java objects to talk over networks.

**COM-CORBA Interworking:** A specification for enabling COM and CORBA objects to work together.

**OLE:** Microsoft's Object Linking and Embedding, a Windows compound-document architecture. OLE Automation, a kind of cross-application scripting, is now called simply automation.

**OpenDoc:** Another compound-document architecture, backed by a large consortium, including IBM and Apple, largely found on OS/2 and the Mac.

**CICS, Tuxedo, MTS:** Transaction monitors from IBM, BEA, and Microsoft.

## WHERE TO FIND

**IBM**  
Somers, NY  
<http://www.ibm.com/Java/SanFrancisco>

**JavaSoft (Sun Microsystems)**  
Mountain View, CA  
800-528-2763  
415-960-1300  
<http://www.javasoft.com>

**BEA**  
Sunnyvale, CA  
800-817-4232  
408-743-4000  
<http://www.beasys.com>

**Microsoft**  
Redmond, WA  
800-426-9400  
206-882-8080  
<http://www.microsoft.com>

**Oracle**  
Redwood Shores, CA  
800-672-2531  
415-506-7000  
<http://www.oracle.com>

**Tandem**  
Cupertino, CA  
800-482-6336  
408-725-6000  
<http://www.tandem.com>

might now be done by CGI scripts, such as reformatting tables retrieved from a database. The investment is small, so you just throw them away and rewrite them as requirements change.

If your site is already Windows-based, ActiveX under MTS looks like a sensible way to go, whereas CORBA ORBs may make more sense for large Unix installations and industrial-control applications. The telecommunications industry is strongly committed to CORBA, particularly in Europe, which might be an influence for some people. If you use Java extensively, you'll likely work extensively with JavaBean components and RMI.

To some extent, your decision will be affected by the market in shrink-wrapped components. Here, Microsoft has the advantage of its dedicated band of third-party vendors such as Sheridan and Micro-Help, already experienced in VBXes and

tions, you will save time and money on maintenance, as well as increasing your options for future enhancement.

These decisions are rarely mutually exclusive. You can deploy "competing" technologies right in the same box (e.g., Java servlets and ASP-based scripts). You can use Java to create ActiveX controls or CORBA objects. You can use IIOP to communicate between ActiveX controls or JavaBeans. Because you can use each of these server technologies to target the universal client (any HTML/JavaScript-capable browser), they are entirely complementary. Each solution has advantages not currently otherwise available. **B**

*Dick Pountain is a longtime BYTE contributor based in London. You can contact him at [dickp@bix.com](mailto:dickp@bix.com). John Montgomery is BYTE's West Coast bureau chief. You can reach him at [jmontgomery@bix.com](mailto:jmontgomery@bix.com).*



# Intelligent Intranets

*Intranets can be anarchy until  
you manage who can do what where.*

*By Udo Flohr*

**W**hat could be better than an intranet? You have your own internal enterprise-wide Internet or Web system where you can post and retrieve company news and information, work in progress, and gossip about co-workers. And the potential for group work with colleagues all over the globe is limitless. Really, the only flaw is that your intranet can be utter chaos from Day One—until you realize you have to start managing content and controlling access.

Intranets contain many documents and other data items, prepared by many people from many departments. How do you manage the process of creation and maintenance in this free-for-all environment? How do you use your intranet to improve your business?

Setting up an intranet is probably too easy and inexpensive, as Steven L. Telleen, the person credited with coining the term *intranet*, has found. Formerly of Amdahl Corporation and now director of strategy and business development at Intranet Partners (Santa Clara, CA), Dr. Telleen's mission is fighting the "lack of business scrutiny that is going into intranet projects."

An intranet uses Internet protocols—TCP/IP—and Internet tools on an organization's LAN or WAN. The structure often uses Web-style pages of information. Users within the organization can post information and can access posted information. Although usually intended for internal use, sometimes the enterprise allows the outside world access to part or all of the intranet.

Open standards make intranets wildly popular. They are flexible, easy to implement and use, and platform- and vendor-independent. Web browsers render information more accessible. Helper applications and plug-ins integrate browsers with exist-

ing applications. According to Netscape, about 50 percent of its Web servers are for intranets.

Web tools for receiving and publishing information are deceptively easy to use—and often deceptively free. All you need to start an intranet are a free server and free Web clients. A skilled user may be able to set up a Web site from scratch in an afternoon. And that is just where the problems can begin. It's as easy as finger-painting, and it can be just as messy.

## Step 1: Make a Mess

As the first pages start going on-line, you start wishing for an HTML editor. Soon, users discover that the technology is simple enough for them to publish information on their own, and pages and servers start sprouting like weeds all over an organization. Telleen recounts that when information managers at large corporations run a Web crawler on their intranets for the first time, they often discover that about 30 percent of the servers that appear were previously unknown to them. "Unofficial applications and information seem to be the trademark of intranets," he notes. While the unknown may be exciting, it's not easy to control.

Whether official or unofficial, an intranet needs managing. Probably the first thing a Web administrator will need is a set of administration tools to check links and fight "spaghetti."

Then mail and, perhaps, news servers become part of the system. As the organization starts using the net more interactively, CGI scripts implement on-screen forms, and back-office applications collect the data and feed it to an order processing or workflow system. To allow information to flow the other way, the Web needs a database link.

*continued*





The intranet is not open to outsiders by definition, but it soon becomes obvious that not even all insiders should have access to all information. An access control system, something conceptually foreign to Web structures, needs implementing, and that costs.

Of course, access control can extend to "outsiders," namely one's customers and business partners. Giving them access to price lists and planning materials can be a boon to business—but a security nightmare. The Web is already notoriously permeable. Clearly, some kind of rational access control is necessary.

If the allegedly free intranet has not already turned out to be costly by this time, the final straw may be load balancing: Servers and communications links give way, a distributed infrastructure becomes unavoidable. This may be easy enough for the information itself, but not for add-on applications and access control.

Notice that all these additions have been serving useful purposes within the organization. Information is available for circulation, although exactly where might be a mystery. The infrastructure for group collaboration is there, even if that bozo from Finance messed up your masterpiece of a proposal: Who let them get access? And why are there 52 drafts of the company holiday schedule, and what is the difference between them?

Companies are struggling with information delivery, as well as work flow, revision tracking, and document security, says Thomas Bjelkeman-Pettersson, a U.K.-based intranet consultant and codesigner of an architecture called *Intra.doc*. Despite its problems, Bjelkeman-Pettersson believes that the Web and Web-derived or Web-integrated tools "will be king of the hill." But, as IDC analyst Evan Quinn points out, the ubiquity of Web tools has made "every seat in the enterprise with a browser a 'developer' on the intranet." As a Mortice Kern Systems (MKS) white paper puts it, intranets are "rich with opportunities but loaded with peril." Corporations should be wary of placing "responsibility of maintaining and publishing this information in the hands of their employees," as this also means "accountability for ensuring this critical corporate information is valid, accurate, and legal." The intranet enhances employee productivity and helps create a truly global corporate communications platform, but MKS notes that its "grassroots

origin...is also its Achilles' heel." Who will be responsible if errors make their way into on-line price lists or quarterly financial statements?

By this time the Web administrator will start thinking about what the organization has gotten itself into. Maybe an off-the-shelf solution, perhaps even something like Lotus Notes, would have been better. In any event, it's time to start reining in the intranet.

## Step 2: Clean It Up

There is hope. The problem at this stage, Steve Tellegen writes in his upcoming book *Understanding Intranets*, is not things being out of control but people feeling out of control. The first challenge is "a change in roles and responsibilities. In the past, IT professionals controlled the flow of computerized information by virtue of the technology barrier. Almost overnight,

this barrier has come down. [But] control is not gone, only shifting."

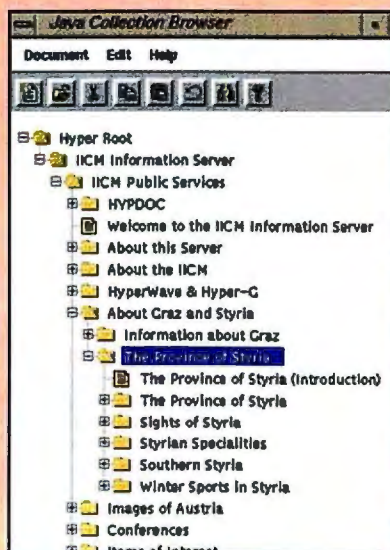
Industry analyst Stan Lepeak of the Meta Group (Stamford, CT) warns that thick manuals with rules and regulations will not help at this point. Corporate legal departments, requesting the right to examine all Internet and intranet content, are more likely to create bottlenecks. One day, Lepeak says, "an IT manager wakes up and discovers his organization has 600 Web servers." They have security and integrity problems, but "those departments that have been so busy working on the intranet will have to get back to their real work."

The solutions to intranet chaos are not hard to find. In fact, they are already in use in groupware, software configuration management (SCM), and document control systems. One necessity is access control: Not everyone in an organization can have unlimited access to everything

## Products That Help

### Hyperwave's Information Server

Previously known as Hyper-G (see "Hyper-G Organizes the Web," November 1995 BYTE) and using proprietary formats and protocols, Hyperwave Information Server is now fully



**Information Server transforms intranets into dynamic linked objects.**

compatible with HTTP, HTML, and standard Web browsers.

Hyperwave features dynamically generated, bidirectional hyperlinks. The system knows

not only where links point to, but also where they come from, which makes dead links virtually impossible. Links may attach to arbitrary documents, including MPEG video or PostScript files or documents from application suites such as Microsoft Office. The server automatically indexes documents as they check in. You can search on content and meta-data such as creation date and author, as well as on custom, application-specific attributes. Navigation aids include dynamic maps and 3-D representation of content, as well as personalized, structured views.

Hyperwave cuts site administration costs dramatically by handling most maintenance tasks automatically. It includes sophisticated access control and provides for collaborative and remote authoring as well as annotations, which any Web browser can make.

### IntraNet Solutions' Intra.doc

The *Intra.doc* "information delivery architecture" helps companies automatically maintain Web sites (see the figure "Intra.doc Eases Management," page 72). Document conversion is often not necessary at all. Native format viewers (for example, for PostScript or a proprietary CAD format) start a helper application through a Web browser. The *Intra.doc* system provides review and approval functions. It supports scheduled releases of documents: The person releasing a document can specify the time when the new version should become active.



on the intranet. The access control should have gradations. Some items might be read-only (like corporate information and policies); some items might be accessible only by users in a certain group (like workers on a particular project); still others might be invisible to all but a select few (for sensitive documents); and yet others might be wide open to anyone.

Another need is for version control. A user with the right to write should not make changes to the original document itself. You might want that original back again. So making changes to a document would actually create a new version automatically, stamped with the name of the modifier, the date, and other information. This permits tracking changes as work progresses. The downside is that having many versions of documents takes up space on your drives. But once documents reach certain "plateaus" of done-

ness, intermediate versions can vanish.

Related to version control is check in/check out of documents. When a user checks a document out of a repository, no one else can modify that document, although it's okay to merely view it. Once the document checks in again, then others can modify it (or its successor if the first user modified it).

Search capabilities are essential, of course. It does no good to produce intranet content if no one can find it.

Finally, the user interface is of prime importance. Surprisingly, not all your content producers are going to be super-Webheads. The interface must be simple enough so that any user can get things done. It should be robust but not restrictive. You want control over the process, but you don't want the process to be daunting. It does you no good if the controls are so rude and rigid that users pre-

fer to find ways to circumvent them.

While these are old concepts, new technologies can give them new twists. For example, if documents exist as related objects in an object-oriented system, then many of the above interactions occur as part of what the documents "are." Furthermore, since many intranets are Web-based, preserving links to documents is an important feature. Besides, a single Web page is a complex object in itself, with multiple contributors from different locations, both internal and external, supplying text, graphics, multimedia information, and even software.

## Web Object Management

According to analysts, an organization may typically spend between \$100,000 and \$2 million to develop a Web site, and up to half a million a year to maintain the information and keep it up-to-date. The

### Ikonic's Ringmaster

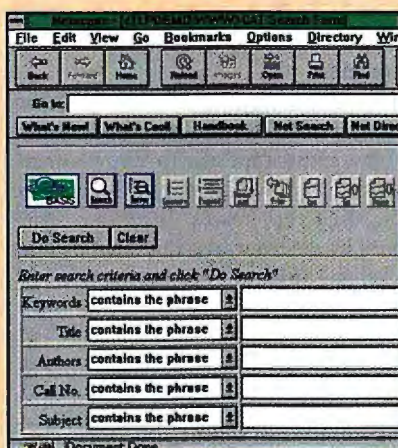
Ikonic's Ringmaster is a tool to automate the content aspect of Web site production. Authors can drag-and-drop their items into a project folder. If a supervisor approves them, they automatically go to a Web server, while rejects get comments and go back for revision. The program synchronizes links, tracks versions, controls access rights, and generates content maps.

### Mortice Kern Systems' Web Integrity

MKS has joined the fray with its own intranet content manager, Web Integrity. It helps coordinate the internal collaboration process that ensues when many coworkers try to publish at the same time. Even off-site workgroups can publish to the site. Web Integrity also deals with the problem of version tracking.

### Vignette's StoryServer

StoryServer, developed by Vignette in collaboration with Web news site CNET, is a dynamic publishing server and content management system for producing Web sites. It separates content authoring from Web page design, enables control over site-wide look and feel, offers advanced personalization capabilities, and scales to deliver millions of page views without performance or cost penalties (see the figure "StoryServer Supports Content Providers," page 76). With minimal effort, StoryServer lets a site grow from hundreds of pages to thousands, even with content and site structure constantly changing. The software handles many chores automatically.



**BASIS adds new intranet search and navigation features to client browsers.**

### Information Dimensions' BASIS

BASIS provides an open, scalable, client/server architecture that includes a comprehensive set of document management services, a robust document storage manager, an enterprise-wide access interface, and a suite of application development interfaces. The BASIS Document Manager ensures efficient control, management, retrieval, and navigation of document collections. It includes complete library services, full-text retrieval, document control, document delivery, security, and authentication. Supported document types include SGML, HTML, tagged text, word processor formats, and bibliographic records. A Web gateway provides access through standard servers.

### FileNet's Saros Discovery Suite

Saros Discovery Suite includes Document Manager, which provides an easy, intuitive way to organize word processing, spreadsheet, and graphic documents. It provides version control, document security, and detailed search and retrieval. Another component is Watermark Client, which captures paper-based information and allows users to share document images and facsimiles. The Ensemble component helps create work flows that popular e-mail applications can launch,



**Saros provides document management and searching in ordinary browsers.**

distribute, and monitor. These bundled tools mean you don't have to integrate third-party utilities. The Saros Discovery Suite is a key component in FileNet's Foundation for Enterprise Document Management strategy.



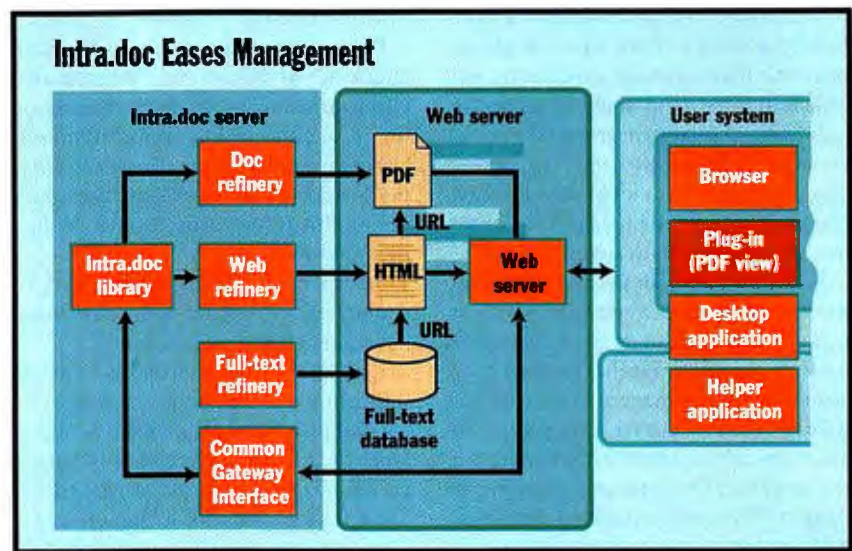
challenge is to improve quality and usability of the content while lowering the associated costs.

Intranet users also need different views of information, tailored to what is relevant for them. Because the Web cannot provide that, many organizations resort to publishing the same content to everyone. The result is quiltwork at best, info-glut at worst. Some information is isolated from the intranet for security reasons. Furthermore, the static information structure causes frustration.

To stem the flow of entropy, some organizations rely on multiple Web administrators, while others have none at all. As the Web itself lacks means of controlling, reviewing, and versioning content, these have been manual tasks—a classic situation where a computer might help or might make things worse.

Enter Web object management (WOM), or Web content management. These technologies marry traditional SCM functionality with Web-specific features, making control central but lightweight. WOM products try to foster collaboration, remove bottlenecks, automatically enforce corporate look-and-feel standards, and safeguard business-critical information. It helps the Web administrator centrally organize Web objects, including text, graphics, and Java files.

Naturally, the two heavyweights to watch are Microsoft and Netscape. Microsoft's Visual SourceSafe began life performing version control as part of software development products like Visual Basic, Visual Studio 97, and FrontPage 97. It also appears in Visual InterDev as well



**Intranet Solutions' Intra.doc automates intranet maintenance and simplifies document conversion, all using standard browsers.**

as in NT 4.0 Enterprise Edition. Now it controls a variety of items in a variety of formats, including HTML documents and Java code.

SourceSafe provides all the major functions you would want. Its version control offers features specific to Web management. "Shadowing" maps a SourceSafe database to other sites. As product manager Lloyd Arrow says, this is handy during development and staging of sites, before they're ready for prime time. "Deploy" creates a "consistent state" of a site: a collection of certain versions of files that belong to a certain level of a site's development. Deploy ensures that with new changes to the site, the links are okay

and everything works. A click of a button publishes the consistent state to the Web.

SourceSafe access control offers four levels of security, plus a superuser level, for each project or collection of files. Allowed access includes read-only, check in/check out, edit, remove, and delete (at the highest level). Besides the usual check in/check out (where one person can have file out at a time), it offers a multiple check in/check out option. With this, several people can each have the same file out—to work on the text or graphics of a Web page separately, for example. When they check the file in again, any discrepancies flash the warning light: The person then decides which version of each file element to use. No changes are lost, though: Each version of the file gets saved separately, just in case.

Searching with SourceSafe can be content-based—looking for a word or phrase in a document, or by filename, or by other features like file state ("What files do I have checked out?"). The user interface closely resembles Windows Explorer's hierarchical view of files. Plus, as Chris Stirrat, program manager, notes, SourceSafe integrates easily with third-party products. This allows SourceSafe to become part of another product and also permits using a variety of development tools with SourceSafe.

Netscape's own offering, Enterprise (Web) Server 3.0, provides many features for managing intranet content. These include automatic link management,

## Intranets Can Save Your Business

Document type	Problems if lost	Important or critical?
Interoffice memo	Delays or inefficiencies in company operations	Important
Internal help desk postings	Duplication of effort or loss of efficiencies	Important
Marketing and sales literature	Reduced effectiveness	Important
Competitive research	Revenue and profit loss, market share standing	Critical
Corporate policies on safety regulation compliance	Lawsuits, heavy fines, shutdown of operations, loss of life	Critical
Material and safety data sheets	Lawsuits, heavy fines, shutdown of operations, loss of life	Critical
Procedures or records supporting ISO 9000 certification	Lost business, shutdown of operations, loss of ISO 9000 certification	Critical
Legal regulation compliance records	Lawsuits, heavy fines, shutdown of operations	Critical



**Philips Brilliance® Monitors**  
**bring out your best.**



**BRILLIANCE®**  
HIGH RESOLUTION MONITORS

Philips Brilliance monitors bring out your best on the PC screen with pixel perfect display plus incredibly high resolution, color, accuracy, contrast and consistency. They're available in 15", 17", and 21" inch sizes. So, whether you're a design professional, office or small business user, or serious game player, we have the right size monitors for you. Look into a Philips Brilliance monitors today.

BU Monitors Website: [www: http://www.monitors.be.philips.com](http://www.monitors.be.philips.com) or fax  
Europe: 31-40-273-5412 USA: 1-770-821-2228 Asia Pacific: 852-2-866-7358



*Let's make things better.*

**PHILIPS**

Circle 168 on Inquiry Card (RESELLERS: 169).



**Q: What does it take  
superior client/server  
A: A SUPERIOR**

**Java Interface!  
New c-tree 6.7!  
Enhanced Servers!  
Check it out!!  
www.faircom.com**

**START** with the most advanced client-side SDK on the market: c-tree® Plus at \$895.

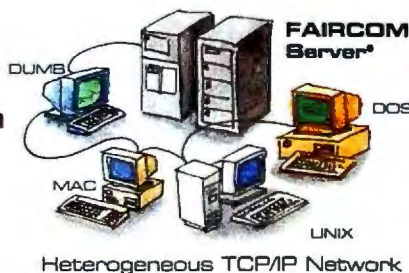
- Complete "C" Source code
- ROYALTY FREE (Client Side)
- Multiple supported protocols
- Fast, portable, reliable
- Powerful features like transaction processing
- Win95, NT, and Windows 3.1 ready

**RES** economical... deployable product that fits your needs.

- Portable
- Scalable
- Exceptional Performance
- Flexible
- Easy Server distribution
- Convenient OEM terms

**ADD** a strong, multi-platform, industrial-strength Server that supports.

- File mirroring
- Heterogeneous networking
- Automatic disaster recovery
- Multi-threaded design
- Best price/performance available: from \$445- \$3745



**You can't find a better client SDK with these features!  
Over sixteen years of proven reliability and performance.  
No one else supports over 30 platforms in this price range!**

### c-tree Plus®

- Complete C Source
- Single/Multi User
- Client/Server (optional)
- Full ISAM functionality
- No Royalties
- Transaction Processing
- Fixed/Variable Length Records
- High Speed Data/Index Caching
- Batch Operations
- File Mirroring
- Multiple Contexts
- Unsurpassed Portability

### FairCom Server®

- Client/Server Model
- Transaction Processing
- Requires <2MB RAM
- Online Backup
- Disaster Recovery
- Rollback - Forward
- Anti-Deadlock Resolution
- Client-side "C" Source
- Multi-threading
- Heterogeneous networking
- File Mirroring
- OEM/Source Available

**FOR YOUR NEXT PROJECT CALL FAIRCOM: YOU  
CAN'T FIND A BETTER HETEROGENEOUS  
CLIENT/SERVER SOLUTION!**

Also inquire about these FairCom products:

d-tree™ r-tree® ODBC Driver

**FAIRCOM®  
CORPORATION**

WWWWeb Address: <http://www.faircom.com/>  
**800-234-8180**

U.S.A. 4006 W. Broadway - Columbia, MO 65203-0100  
phone (573) 445-6833 fax (573) 445-9698

EUROPE Via Patrioti, 6-24021 Albino (BG) - ITALY  
phone (035) 773-464 fax (035) 773-806

JAPAN IKEDA Bldg. #3,4f-112-5, Komei-chou - Tsu-city, MIE 514 Japan  
phone (0592) 29-7504 fax (0592) 24-9723

version control, control of access to documents at several levels, and intelligent agents that can inform a user if certain Web documents update.

The Netscape server includes pieces from several sources. Netscape's own LiveWire technology enables link management and the creation and management of Web content that can include documents and JavaScript applications. Netscape has licensed MKS's Integrity Engine for document version control and check-in/check-out features. Netscape has also licensed Verity's search engine technology for indexing and searching not only the content of documents (which can be the usual ASCII or HTML or a variety of other supported formats) but meta-data about the documents, such as title and author. Netscape's Catalog Server provides automatic document cataloging.

Netscape's SuiteSpot comprises a whole family of Web server products. It has the advantage of being OS-independent, and Netscape claims it integrates easily into existing infrastructures. SuiteSpot includes nine products, among them Enterprise Server and Catalog Server. Also included is Collabra Server, a full-blown groupware package.

MKS also partnered with Informix Software, developing a DataBlade for the Informix Universal Server. It helps manage and retrieve revisions of new dynamic forms of objects, such as sound, video, geospatial maps, and graphics from an object relational database. Using HTTP, workgroups using Web Integrity can surf, edit, approve, and publish Web objects while working off-site.

Documentum describes its similar product, RightSite, as a Web content manager. Based on Documentum's Enterprise Document Management System, RightSite brings Web pages under the control of a dynamic document repository. It helps Web administrators manage the life cycle of Web pages in the same manner as other documents. RightSite controls the actual content of a site, automating the process of contributing and updating Web pages and tailoring their delivery based on a user's rights and preferences. RightSite's Virtual Link Processor generates hyperlinks dynamically, enabling the system to select the appropriate version and rendition of a page based on the user's requirements and security clearance; this also takes care of dead links. The Dynamic Page Assembler uses a combination of



# GROWTH HAPPENS. MANAGE IT.



## DELL POWEREDGE 2200 SERVER NEW 266MHz PENTIUM® II PROCESSOR (Dual Processor Capable, RAID Capable)

- 64MB ECC EDO Memory (512MB Max.)
- 512KB L2 Cache
- Integrated PCI Ultra-Wide SCSI-3 Controller
- 4GB Ultra-Wide SCSI-3 Hard Drive (7200 RPM, 8ms) (27GB Max.)
- 8X SCSI CD-ROM Drive
- Intel® EtherExpress™ Pro/100 NIC
- Intel LANDesk® Server Manager v2.5x
- NEW Dell Server Assistant CD-ROM
- 6 Expansion Slots: 3 PCI, 3 EISA
- 6 Drive Bays: 3 External 5.25" / 3 Internal 3.5"
- 3 Year Limited Warranty¹
- ★ Additional 266MHz Pentium II Processor, add \$1099
- ★ Upgrade to 128MB ECC EDO Memory, add \$460
- ★ Add a 4GB Ultra-Wide SCSI-3 Hard Drive, add \$849
- ★ Upgrade to a 9GB Ultra-Wide SCSI-3 Hard Drive, add \$450
- ★ MS® Windows NT® Server 4.0 (10 Client Access Licenses), add \$799.

## \$3999

Business Lease²: \$141/Mo.  
Order Code #250071

### THE NEW DELL POWEREDGE 2200 SERVER. EXPANDABILITY FOR YOUR GROWING BUSINESS.

Just because growth is unpredictable doesn't mean it has to be unmanageable. Especially since the *NEW* Dell PowerEdge 2200, the feature-optimized server with the perfect mix of performance and expandability, can be yours for one of the best prices in the industry.



Advanced technology like Pentium II® processors, dual processing capability, and an optional RAID feature deliver outstanding performance. Call Dell today and we'll start building a PowerEdge 2200 Server for your growing business immediately. Since it's never too early to get a jump on the competition.

## DELL®

TO ORDER TOLL-FREE

## 800-685-9224

TO ORDER ONLINE

[www.dell.com/buydell](http://www.dell.com/buydell)

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT  
Sun 12pm-5pm CT In Canada; call 800-233-1589  
GSA Contract #GS-35F-4076D

Keycode #01232

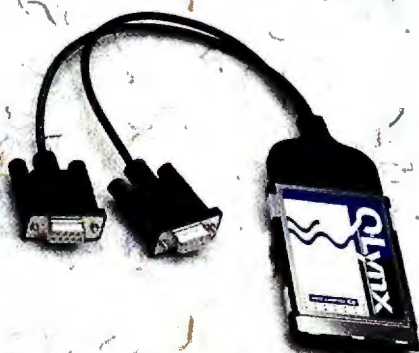
¹For a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P., One Dell Way, Box 12, Round Rock, TX 78682. ²Leasing arranged by third-party leasing companies to qualified companies. ³On-site service is provided by an independent third-party provider and may not be available in certain remote areas. \*Prices and specifications valid in the U.S. only and subject to change without notice. Intel, the Intel Inside Logo, Pentium and LANDesk are registered trademarks and EtherExpress, the Pentium Processor logo and the Pentium Pro Processor logo are trademarks of Intel Corporation. MS Microsoft, Windows and Windows NT are registered trademarks of Microsoft Corporation. 3Com is a registered trademark of 3Com Corporation. DirectLine is a service mark of Dell Computer Corporation. ©1997 Dell Computer Corporation. All rights reserved.



*Your  
Specialty*



*PCMCIA*



*Headquarters*



**QUATECH**

**... Application to Solution**

**RS-232 • RS-422/485 • EPP**

**1-800-553-1170**

**Visit our website:**

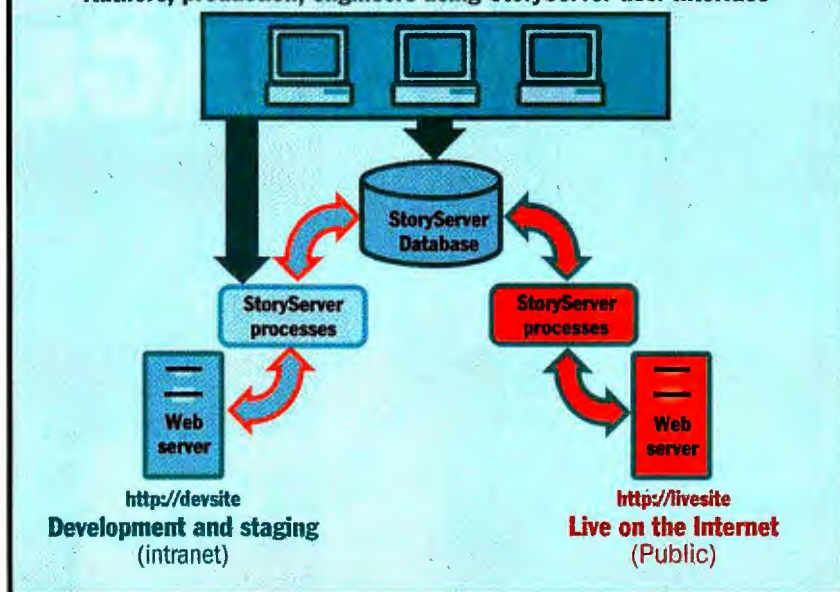
**<http://www.quatech.com>**

Managing Data

Intelligent Intranets

## StoryServer Supports Content Providers

Authors, production, engineers using StoryServer user interface



**StoryServer provides sophisticated publishing management for content providers.**

server-based business rules and the attributes associated with a query to assemble Web pages appropriate for a user's rights, profile, and preferences.

## Tools Aren't Everything

While having competent tools to manage content certainly simplifies the problem, there are other aspects to the intranet content management solution. Methodology can heal the madness. For example, it is important for an organization to maintain as much of a sense of inherent information structure as possible. Once such a framework is in place, it greatly facilitates do-it-yourself publishing by team members: The information should more

or less automatically show up in its logical place. Should any reorganization become necessary, it will help avoid having to actually move information: adjusting links should suffice. Once managers and Web administrators start reviewing content, a threaded discussion or, better, an annotation system is invaluable for channeling comments.

Whether you are just starting your intranet or trying to streamline an existing one, it may help to sit back and think about the intranet's implications for your corporate culture. Intranets cause the distinction between formal and informal information to blur, for example. Employees discover it can help them circumnavigate the chain of control by allowing them to publish and share information directly. While some organizations will view this as defying a corporate policy of top-down decision flow, others may interpret the same situation as empowering. Either way, it might be necessary to redefine management control roles. Understanding these new paradigms is an important first step to taming the chaos. **B**

## WHERE TO FIND

Hyperwave Munich, Germany +49-89-9930-74-0 <a href="http://www.hyperwave.de">http://www.hyperwave.de</a>	Information Dimensions Dublin, OH 614-761-8083 <a href="http://www.idi.ocic.org">http://www.idi.ocic.org</a>
Ikonic San Francisco, CA 415-908-8000 <a href="http://www.ikonic.com">http://www.ikonic.com</a>	IntraNet Solutions Eden Prairie, MN 800-989-8774 612-903-2000 <a href="http://www.intranetsol.com">http://www.intranetsol.com</a>
FileNet Costa Mesa, CA 800-345-3638 714-966-3400 <a href="http://www.filenet.com">http://www.filenet.com</a>	Intranet Partners Santa Clara, CA 408-588-1100 <a href="http://www.ip.com">http://www.ip.com</a>

Udo Flohr is a BYTE contributing editor based in Hannover, Germany. You can reach him c/o [editors@bix.com](mailto:editors@bix.com).



# Guaranteed Delivery

*Can you have multiple Web servers, application servers, and database servers without transaction-oriented middleware? We doubt it.*

*By Barry Nance*

**O**h, what a tangled Web we weave when first we practice to write three-tier Web-based applications without using transaction processing (TP) monitor middleware. The same software technology mainframes use to process millions of transactions per day, recast into Web-suitable form, is a sine qua non for developing and running business-automation applications on an intranet or the Internet.

The effort to program the business logic isn't the issue here. Supporting thousands of clients is. Business logic analysts and programmers have neither the time nor the expertise to create the transaction-oriented, network-based architecture a high-volume application will demand in everyday use; they have enough work to do automating business procedures and rules.

Fortunately, a small but growing group of vendors offers Web-aware TP monitor tools you can choose from. Some of these are mature, pre-Web products to which vendors have added Web awareness, while others are new tools designed expressly for use within applications based on Web browsers and HTTP servers. Read on to explore the software technologies embodied by Web-based TP monitors.

## Transactional Superglue

People sometimes call middleware "glue" or "plumbing," and a few even mystically say, "If you need to ask what middleware is, you don't need it." Web-based TP monitor middleware is simpler to understand than vague metaphors and churlish misdirections imply.

The levels of a three-tier architecture are presentation, business logic, and data storage. Middleware exists between each of the tiers, connecting the presentation layer to the business logic layer and the business logic layer to the data storage layer. For example, you might use a Cisco router or a transaction-aware Java class library to distribute incoming HTTP traffic among sev-

eral Web servers—the router or the Java class performs a middleware role. Software you incorporate into the application to help distribute transactions among multiple application servers (running the business logic) is middleware. Whether purchased or home-grown, application components that distribute database server requests across several relational database management system (RDBMS) servers are also middleware. The connectivity software (or, in some cases, hardware) is the

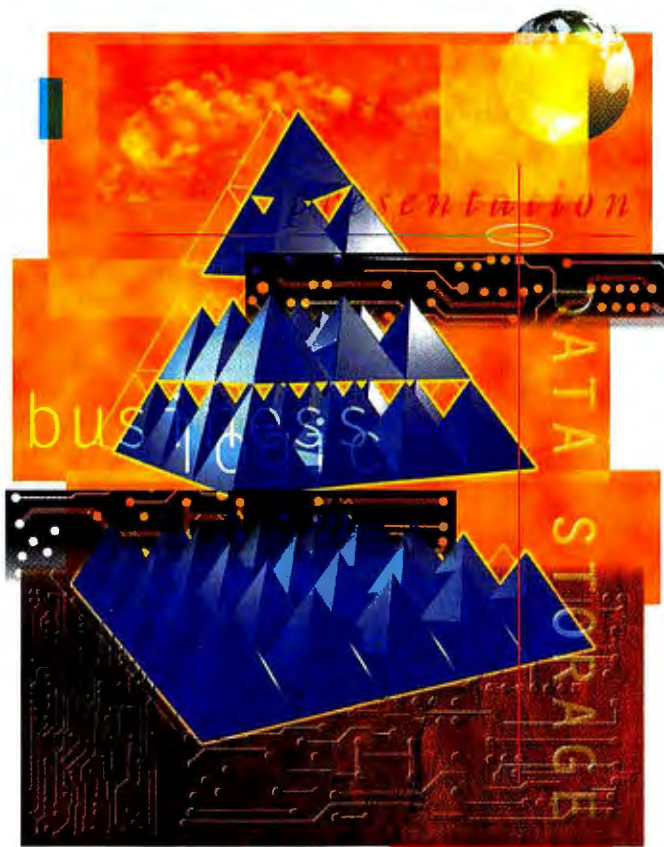
middleware, and its place in the system assures transaction integrity and enforces security, in addition to balancing the work load. Web middleware, and TP monitors in particular, gives designers and programmers the intra-application network linkages and services that let a distributed Web-based application handle a large number of clients.

## TP Middleware

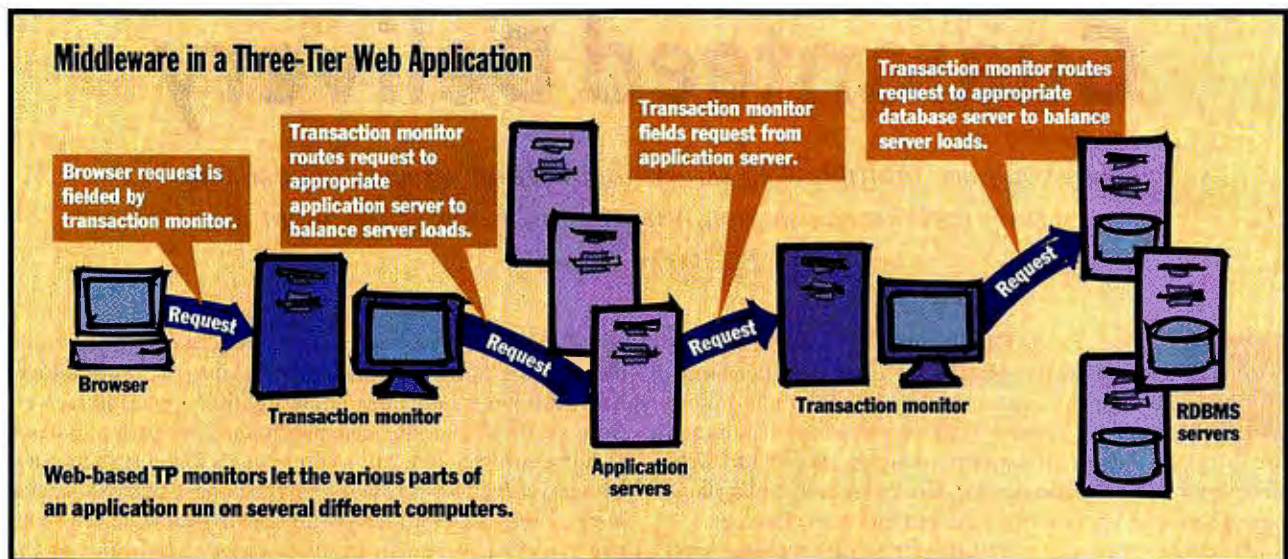
Middleware categories include TP monitors, Distributed Computing Environment (DCE) and remote procedure call (RPC) environments, messaging, object request brokers (ORBs), and database access tools. TP monitor products offer a middleware environment oriented toward handling transactions over a network. For example, TP monitors bracket developer-defined application operations with

implied BEGIN TRANSACTION and END TRANSACTION. By using TP monitor services, applications don't have to specifically provide for transaction integrity.

TP monitors help the various parts of an application running on several computers coordinate with each other, performing tasks such as queuing transactions, balancing transaction work load, managing and isolating transaction processes and threads, monitoring the completion of transactions, and verifying rights and permissions. Further, a Web-based TP monitor overcomes HTTP's inherent statelessness by recognizing which HTTP messages (Web pages, most likely) belong to each transaction, or by







augmenting HTTP with the monitor's own state-maintaining protocol.

You integrate TP monitor services into an application in several ways. You can insert statements into your application program that call the TP monitor's APIs, or register with the TP monitor those application components and resources that relate to a transaction, or sometimes by taking both actions. Some TP monitor APIs are extremely simple, while others are more involved. In either case, invoking the APIs is usually quite easy once you identify where in your application's flow the transactions occur. TP monitor vendors currently have proprietary APIs, but most say they plan to implement the new X/Open standard APIs.

Here's another example of how a Web-based TP monitor can help an application run smoothly in the face of a high volume of transaction requests. Because you configure the middleware with information about which database servers are equivalent copies of each other, as well as which databases a transaction can affect, the middleware can monitor server activity and send SQL messages to less busy database servers. If a particular server fails, the middleware queues the SQL request and delivers it when the server returns to the network. Alternatively, the middleware can reroute the message to a different database server that (as you've designed) is a replicated copy of the failed server (see the figure "TP to the Rescue" on page 80). Without faltering, the system continues to process transactions that don't need access to the failed server. Some middleware products can even

route HTTP messages to Web servers that are less busy.

## Web-Based Solutions

Companies such as BEA Systems, IBM, Microsoft, Oracle, Prolifics, Visigenics, and KIVA are in the forefront of Web TP monitor technology. Each takes a somewhat different approach to helping your application process transactions.

BEA offers Java programmers transaction services with its Jolt product, a collection of class libraries and functions that complement BEA's well-known Tuxedo middleware. Jolt also replaces HTTP with its own Jolt Transaction Protocol (JTP), which gives Jolt-based Java programs extra capabilities beyond the limited, document-presentation-oriented HTTP. JTP helps Jolt maintain transaction state information and helps servers distribute transaction workloads.

Tuxedo, which supplies the basic middleware services to a Jolt/Java application, is a distributed transaction monitor. It gives developers message-oriented functions implemented in terms of transaction semantics. Tuxedo consists of a transaction manager, queue services, a domain feature, DCE integration functions, and client components. The transaction manager provides naming services, dynamic message routing, load balancing, configuration management, transaction management, and security. Queue services provide a messaging framework that insulates business logic from the specifics of the underlying transport layers of the network. The domain feature allows you to segment application components on a

large network into administratively autonomous groups. Tuxedo's DCE integration is a set of utilities and libraries that can provide DCE services and functions to Tuxedo-based applications.

Programmers use Application-to-Transaction Manager Interface (ATMI), a set of 30 API function calls, to incorporate Tuxedo into their applications. The Open Group has adopted ATMI as a standard X/Open API. The ATMI toolset gives developers asynchronous service calls (callback functions), typed buffers, service request forwarding, service request prioritization, and dynamic, programmatically controlled data routing.

Prolifics, a company that offers a product of the same name, gives Tuxedo-based application designers a visual tool for incorporating database-oriented business logic. The tool emits HTML, JavaScript, and (soon) Java to help Tuxedo IS shops develop three-tier Web applications.

Borland's Midas (a not-quite acronym for Multitier Distributed Application Services), in development as we went to press, is an object monitor for Web applications. It consists of three broker components: Business ObjectBroker, Remote DataBroker, and ConstraintBroker. The Business ObjectBroker performs load balancing and assures transaction integrity for OLE Automation objects (i.e., ActiveX components) registered with it. The Remote DataBroker acts as an intermediary between thin clients (e.g., browsers), business logic, and database servers. ConstraintBroker copies database constraint logic onto the computer running the business logic and lets the business logic use



val·ue (val'yōō) *n.* [ $<$  L. *valere*,  
be worth] 1. to think very  
highly of 2. See **OPTI-UPS**®



**DOLLAR-FOR-DOLLAR, OPTI-UPS® IS THE BEST UPS FOR THE WINDOWS NT® ENVIRONMENT.**  
**TAKE A CLOSER LOOK AT OPTI-UPS. CALL (800) THE-OPTI, x6477 FOR MORE INFORMATION OR A DEALER NEAR YOU. OPTI-UPS, THE UPS WHICH PROVIDES THE COMPLETE NETWORK SOLUTION.**

OPTI-UPS is redefining UPS. For less than \$300, an OPTI-UPS 650E will back-up a standard server for about 10 minutes. The difference is that we include automatic voltage regulation, compatibility with NT®, Windows® 95 and NetWare®, messaging via TCP/IP and shutdown of open files. In order to get those features from the competition, you better be prepared to pay as high as \$500—that's 67% more!

OPTI-UPS engineers even packed our OPTI-UPS 280E with power management features that the competition charges hundreds more for.

To learn more about OPTI-UPS and see how we're redefining UPS, call 1-800-THE-OPTI, x1367. Visit our web site to see what customers are saying about OPTI-UPS. You're never going to think about a UPS the same way again. You'll see!



**Product Information (800) THE-OPTI • Internet: [www.opti-ups.com](http://www.opti-ups.com)**

Prices and specifications subject to change without notice • Corporate names and trademarks stated herein are the property of their respective companies.  
Copyright © 1997 ViewSonic Corporation • All Rights Reserved



those constraints as data edits. Without ConstraintBroker, applications must either contain data edits that express the same database integrity rules as the constraints in the database or face the likelihood of insert/update failures when issuing SQL statements to the RDBMS. Constraint Broker reduces network traffic and simplifies application maintenance.

Likely the neatest feature of Borland's Midas technology is that you don't have to insert code into your applications to take advantage of it. Borland says it will supply graphical tools for registering applications with Midas and configuring their behaviors.

IBM's numerous middleware products currently connect more computers and applications, in more diverse ways, than any other. For Web-based applications, IBM supplies developers with IBM Transaction Server, which runs on OS/2 Warp, AIX, and Windows NT and was formerly called CICS for OS/2, CICS for AIX, and CICS for NT. It acts as an enterprise-wide coordinator and integrator of servers and clients, managing applications and data sources across a network. IBM also offers Encina, MQSeries, and the CICS Gateway for Java.

IBM Transaction Server is a TP monitor middleware product that ensures integrity for transactions involving a set of related updates (all the updates succeed or all the updates fail and get rolled back), allocates system resources to transaction-oriented applications, launches applications as necessary to process transactions, balances workloads across application servers, and even initiates transactions within Lotus Notes. IBM bundles CICS Gateway for Lotus Notes and IBM CICS Internet Gateway with its Transaction Server products. The CICS Internet Gateway interfaces Web servers and CICS applications, translating between HTML and 3270 data streams in order to, for example, let Web browsers display 3270 screens as if they were Web pages.

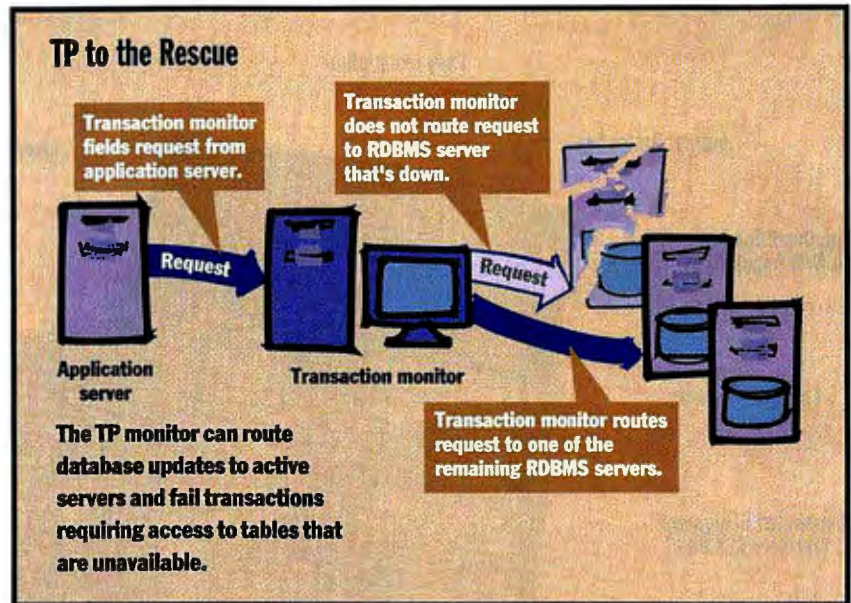
IBM's complementary products for Transaction Server include Encina and MQSeries. Encina is a DCE-integrated (and RPC-based) transaction processing solution. MQSeries is a platform-neutral messaging facility; it uses a message queue coupled with a transaction monitor to free interbusiness developers from having to comply with one another's network infrastructure and timing requirements. The CICS Gateway for

Java consists of small Java class libraries developers can use to connect their applets to CICS programs running elsewhere on the network.

Microsoft Transaction Server manages low-level operating system resources, such as processes and threads, thus allowing concurrent client access to applications. It synchronizes access to shared data, lessening the effect of multiuser

resource dispensers (distribute and control shared resources, such as database connections), and resource managers (SQL Server is an example).

Microsoft Transaction Server, like most other TP monitors, has a proprietary API. While other vendors plan to implement the new X/Open standard APIs, Microsoft plans to stick with its ActiveX component model and simple calling conventions.



database access as it routes transactions to application servers and database servers. Transaction Server supports ActiveX, has a simple programming interface for hooking into your application, and offers just-in-time instantiation of object components. This middleware product manages a pool of ODBC connections that clients can draw from, and it can act as a repository for shared data variables that multiple concurrently executing processes can access. The application components that Transaction Server manages are location-transparent, meaning they can reside virtually anywhere on the network without the application having to keep track of which server, drive letter, or directory structure contains them.

An application environment that includes Transaction Server has an architecture consisting of base processes (client programs, which might be browsers), application components (implementation of business logic, written as ActiveX components), the Transaction Server Executive (manages transactions and provides services to application components),

Transaction Server adds just two new APIs: `GetObjectContext()` and `SafeRef()`.

KIVA's product is a TP monitor specially built for the Web. KIVA designed its Enterprise Server product as an application server environment for Web-based business applications; it contains no support for legacy (pre-Web) applications. KIVA's middleware works with Web browser clients and supports both Java and ActiveX.

Enterprise Server consists of a transaction and request manager, several APIs for programmatic control over transaction processing activities, a security module, administrative tools, a deployment manager, and a data access manager. The transaction and request manager relies on state and session information to manage multistep complex requests as atomic transactions. The security module can use cookies, database access controls, Secure Sockets Layer (SSL), Secure HTTP (S-HTTP), and HTTP challenge-response authentication, and it creates an audit trail of transaction events.

Enterprise Server has six service classes: transaction management, application and



# Visual Coverage saves you time. What you do with it is up to you.



**Finally,** someone's created a fast and thorough code coverage monitoring tool for developers and QA testers. It's Visual Coverage from Tracepoint.

The difference? Tracepoint's Binary Code Instrumentation, which completely eliminates the need for preprocessing or recompiling.

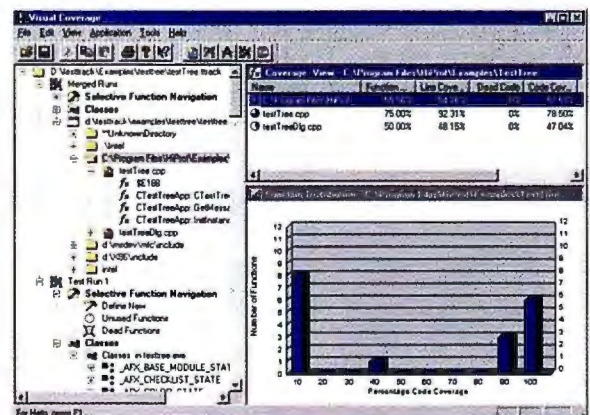
Visual Coverage lets you quickly:

- identify untested application code
- work directly on exes and dlls – no source code or obj files required
- view information graphically in an easy and intuitive format
- selectively include or exclude code for analysis
- find and eliminate dead code

**With Visual Coverage,  
time is finally on your side.**

From Tracepoint, of course. Performance tools for software developers.

**For a FREE trial version,  
visit our web site at  
[www.tracepoint.com](http://www.tracepoint.com)**



Visual Coverage works on Win32 applications developed using Microsoft Visual C++ 2.X, 4.X, and 5.0 and Microsoft Developer Studio 4.X and later.

TracePoint: A DIGITAL Company

TracePoint

**Visual Coverage**



server management, system services (such as load balancing), thread management and application partitioning, data access, and application logic management. KIVA's implementation of these service classes is modularized, so you can configure them to run on one or several (distributed) machines. Enterprise Server is multithreaded and includes caching and streaming functions to minimize response times. The load-balancing feature does out transaction requests to instances of application programs running on multiple networked computers.

Visigenic's VisiBroker for Java and C++ is a CORBA 2.0 ORB that uses the Internet Interoperable ORB Protocol (IIOP) for interprocess communication between network nodes. Visigenic's paradigm for transaction processing is ORB-based and well suited for applications whose development follows object-oriented programming standards. The IIOP within the C++ product is a native implementation, while the IIOP of VisiBroker for Java is written entirely in Java.

Both the Java and C++ versions of VisiBroker use an agent-based architecture, perform automatic configuration (and reconfiguration as the network changes), balance transaction work loads across a network, and offer smart binding. Multiple instances of VisiBroker "smart agents" keep track of which network server objects are running and which are down. These same agents perform load balancing by keeping track of transaction activity and response times.

VisiBroker for Java features a code generator that goes from interface definition language (IDL) to Java. VisiBroker is multithreaded, and it supports both client-side and server-side Java. The design-time



Using the wizards provided with Prolifics, you can build sophisticated two- and three-tier applications quickly and easily.

portion of VisiBroker for Java converts object interfaces, rendered in IDL, into skeleton Java code. The run-time portion manages communications between distributed applets and other objects.

VisiBroker for C++ offers an IDL-to-C++ compiler, static and dynamic invocation interfaces, an object-activation daemon, and object administration and ORB monitoring tools. The IDL compiler is a full CORBA implementation and complies with CORBA's C++ Mapping specification. The object-activation daemon conserves server resources by making sure only those objects that are currently in use (or that are frequently needed, a configuration option a developer can select) are running and available.

Web Application Server, from Oracle, consists of a Web server, TP monitor function, and a set of development tools for Web-based applications. Oracle calls its TP monitor the Web Request Broker (WRB). The Web server, a relabeled ver-

sion of the Spyglass server and termed the Web Listener, accepts incoming HTTP requests from the browser and passes them directly to the WRB, which examines the requests. If an association exists between a request and an entry in the WRB configuration file, WRB forwards the request to the appropriate *cartridge*—a program built with Oracle's development tools. For unassociated HTTP messages, the Web Listener behaves as an ordinary Web server.

The WRB itself consists of three separate components types: the Dispatcher (WRBD), one or more Execution Engines (WRBXes) associated with each WRB service (such as Java or PL/SQL), and a common API to interface with each WRBX. The WRBD recognizes the object types specified by incoming URL requests by examining the WRB configuration file and identifying a match between the URL and a list of virtual directories. Each of these directories is associated with a WRB

## Oracle's WRB API vs. ISAPI and NSAPI



In Oracle's Web Request Broker (WRB) API environment, each transaction's business logic runs in its own address space and is less likely to crash the Web server (or another transaction's logic) when bugs crop up.

In the ISAPI and NSAPI environments, DLLs that process transactions exist in the same address space as the Web server, which can be risky if a transaction DLL contains bugs.



New HASP Software  
V4.0 Features!  
Dynamic Driver Load  
Automatic ECP/BiDi  
Support



**MORE  
DEVELOPERS  
PROTECT.**

## HASP® PROTECTS MORE.

All over the world, more developers are choosing to protect their software against piracy. They're protecting more products, on more platforms, with better protection – and selling more as a result. And more of these developers are protecting with HASP. Why? Because HASP offers more security, more reliability and more features than any other product on the market. HASP supports the most advanced platforms, including Win NT, Win95, Win32s, Win 3.x, OS/2, DOS, Mac OS, NEC, UNIX and LANs. To learn more about how you can protect better – and sell more – call now to order your HASP Developer's Kit.



**1-800-223-4277**  
**www.aks.com**

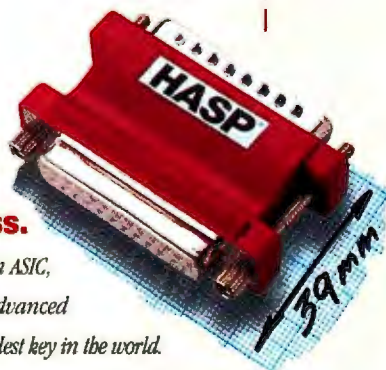
**ALADDIN®**

*The Professional's Choice*

Aladdin Knowledge Systems Inc. Tel: 800 223-4277, 212 564-5678, Fax: 212 564-3377, Email: hasp.sales@us.aks.com  
Aladdin Knowledge Systems Ltd. Tel: +972 3 636-2222, Fax: +972 3 537-5796, Email: hasp.sales@aks.com  
FAST Software Security GmbH Tel: +49 89 89-42-21-37, Fax: +49 89 89-42-21-40, Email: info@fast-ag.de  
Aladdin Knowledge Systems UK Ltd. Tel: +44 1753 622-266, Fax: +44 1753 622-262, Email: sales@aldn.co.uk  
Aladdin Japan Co., Ltd. Tel: +81 426 60-7191, Fax: +81 426 60-7194, Email: sales@aladdin.co.jp  
Aladdin Software Security Benelux B.V. Tel: +31 24 648-8444, Fax: +31 24 645-1981, Email: aladdin@worldaccess.nl  
Aladdin France SA Tel: +33 1 41-37-70-30, Fax: +33 1 41-37-70-39, Email: 100622.1522@compuserve.com

### HASP Packs More Into Less.

*Based on a full-custom ASIC,  
HASP packs the most advanced  
protection into the smallest key in the world.*



North America  
Int'l Office  
Germany  
UK  
Japan  
Benelux  
France



service, which is conceptually a combination WRBX and associated shared library. For instance, a URL directory field starting with /Java might be configured to initiate the Java interpreter. The WRBD also controls the number of incarnations of WRB service initiated from a particular WRBX. Programmers create WRB cartridges by registering three callback functions with the WRBX: an initial-

ization function, a request handler, and a shutdown function.

Web Application Server, in contrast to products such as Microsoft's Transaction Server, lets developers treat multiple related Web pages (HTML requests) as a single atomic transaction. Additionally, the WRB instantiates a separate process to handle each different transaction type, thus isolating the handling of transactions from the TP monitor and Web server processes. If the business logic handling a particular transaction crashes, the failure will likely not affect the WRB or the Web server (see the figure on page 82). Web Application Server, Oracle says, will become more object-oriented later this year when the product gains an IDL compiler and ORB features.

soft developer tools, Microsoft's Transaction Server is worth a look. KIVA's Enterprise Server is appropriate for new development that's entirely Web-based. Oracle's Web Application Server has a robust architecture and promises great things in the future. If you're involved in a development effort not needing TP monitor support until later this year, you might want to defer choosing a TP monitor until Borland's Midas suite is available. And if you're a heavily object-oriented shop, Visigenic Software's VisiBroker for Java will help you distribute the work load.

Complex, high-volume, Web-based applications are the wave of the future for many companies. TP monitor middleware technology can save these companies (perhaps yours?) many person-months of time and effort. **E**

#### WHERE TO FIND

<b>BEA Systems</b> Sunnyvale, CA 800-817-4232 <a href="http://www.beasys.com">http://www.beasys.com</a>	<b>Microsoft</b> Redmond, WA 800-426-9400 <a href="http://www.microsoft.com">http://www.microsoft.com</a>
<b>Borland</b> Scotts Valley, CA 408-431-1000 <a href="http://www.borland.com">http://www.borland.com</a>	<b>Oracle</b> Redwood Shores, CA 415-506-7000 <a href="http://www.oracle.com">http://www.oracle.com</a>
<b>IBM</b> Hursley Park, Winchester, England +44-1962-815000 <a href="http://www.hursley.ibm.com">http://www.hursley.ibm.com</a>	<b>Prolifics</b> New York, NY 212-267-7722 <a href="http://www.prolifics.com">http://www.prolifics.com</a>
<b>KIVA Software</b> Mountain View, CA 415-526-3900 <a href="http://www.kivasoft.com">http://www.kivasoft.com</a>	<b>Visigenic Software</b> San Mateo, CA 800-632-2864 <a href="http://www.visigenic.com">http://www.visigenic.com</a>

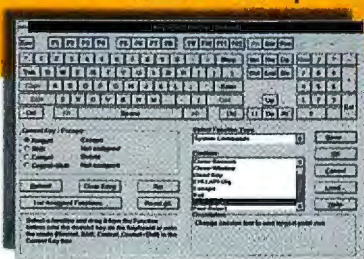
### Which One for You?

If you have existing application code that you need to incorporate into a transaction processing environment, BEA's Tuxedo/Jolt (along with the Prolifics tools) or IBM's Transaction Server may be the best answer. For new development projects revolving around other Micro-

Barry Nance, a computer analyst and consultant for 25 years, is a BYTE contributing editor and author of Introduction to Networking (Que, 1997), Using OS/2 Warp (Que, 1994), and Client/Server LAN Programming (Que, 1994). You can reach him at [barryn@bix.com](mailto:barryn@bix.com).

## Distinct IntelliTerm™

Integrated Terminal Emulator for DEC and IBM® Systems



### Highlights:

- TN3270 Emulation—Models 2,3,4 and 5 (for IBM Mainframes)
- 3179G Vector Graphics & 3279S3G
- TN5250 (24x80, 27x132) (for AS/400)
- VT52, VT100, VT220, VT320 & VT420 emulation (for DEC and UNIX Systems)
- Customizable keyboard layouts, popups and session profiles
- VBA™ Advanced Scripting Language
- DDE, HLLAPI, EHLLAPI, WinHLLAPI and Visual Basic™
- Available for Windows 3.11, Windows 95 and Windows NT

**Free  
Evaluation Copy  
Available at...**



**distinct**  
The world leader in Internet development tools.

**408.366.8933**  
WWW: <http://www.distinct.com>  
Fax: 408.366.0153  
E-mail: [bytemag@distinct.com](mailto:bytemag@distinct.com)  
Fastfacts: 408.366.2101

## The Power to be Efficient

CCD Packages

Portable Readers

Mag Stripe Packages

Wand Packages

Omnidirectional Laser Scanners

Hands-Free Laser Scanners

Label Design Software

Barcode

**AMERICAN MICROSYSTEMS, LTD.**

**800 648 4452**

FAX 817 685 6232 • WWW.AMLTD.COM  
2190 Regal Parkway • Euless, Texas 76040

**Call Now for a Free Catalog!**  
Lifetime toll-free support • 13 years in business  
Thorough quality control  
Same-day shipping • Made in the USA

**SPECIAL DEALER PRICING AVAILABLE!**  
WE ALSO OFFER SPECIAL VOLUME PRICING. CALL FOR DETAILS



# The Pull of Push

*Web push technology is exploding—even though there's no such thing.*

*By Edmund X. DeJesus*

**M**entioning “push” technology could lead to a shove these days. That’s partly because the people who support Web push technology—advertisers, information services—don’t like to be perceived as pushy, even though they’d prefer to be in your face 24 hours a day. But mainly it’s because there’s no such thing as Web push technology and never has been. A pure push technology would put data—information, software, or advertising—on your screen or in your machine without you asking for it. But no alleged Web push technology works that way.

There is, in fact, a spectrum of push technologies, ranging from actively subscribing to a service that will send you things practically continually, to receiving things almost solely because you’re on the Web. We’ll look at these technologies and some of their implications.

## It’s Really Pull++

The way the Web works makes it difficult to implement a pure push technology. When you click on a Web address link, your client browser sends a request to the remote server that services the Web address associated with that link. That remote Web server finds the requested page and sends it off to your browser. Your browser (eventually) receives and displays that page. But *you* initiated the contact.

Even when there seems to be prolonged contact with a Web site—such as when you download a file—you initiated that contact. And the remote Web server is just doing its best to send you that “page” (whose loose definition includes downloads, streaming audio, and much else). The remote server didn’t reach out and touch your browser uninvited.

The conclusion? The Web is primarily a “pull” medium: You decide what you want, your browser finds it—you pull it in.

This is not good enough for advertisers who want to get their messages in front of you, or information distributors who want

you to subscribe to their services. It’s like noncable TV: The ads and programming get to only whoever happens to be sitting in front of the box at that moment.

Given that all push technology involves something you did to initiate the result, the least pushy end of the spectrum is simple *notification*. For example, each day the eBay auction service (<http://www.ebay.com>) sends you e-mail to let you know the current highest bid on your merchandise.

E-mail is only one form of notification such services use. Other methods include an HTML page that you can check or even a beeper signal. For example, Netree’s NetBuddy is a 16-bit Windows utility that looks at Web sites you’re interested in and lets you know when they change. It’s free. You don’t even need a Web browser to use it. Surflogic LLC’s Surfbot 2.0 offers more features, including a browser, for Windows 95. Even Microsoft’s Internet Explorer 4.0 includes notification as a feature.

Depending on the service, you might be able to control how it notifies you, how often, and so forth. But overall, this kind of notification is not very interactive, obtrusive, or demanding of resources or throughput.

Up a notch on the pushiness spectrum is a *profile*. A profile watches Web pages or other sources of information, looks for matches to desired information, and forwards that information to you. You supply the criteria to the profile in the form of keywords, dates, values, rules of comparison, and other conditions. Profiles have more smarts than simple notification. There is a lot more processing going on behind the scenes. They are not just giving you a once-a-day report. Also, their contact with you is probably unpredictable since it is governed by whether the conditions you are looking for have been fulfilled. (Again, by contrast, notification may well be telling you the same unchanged information every day.) There’s no telling when (or even if) the





conditions you're looking for will occur. Who knows when that stock will hit 50?

The media that the profiles use to contact you are similar to those for notification. But they are probably more intrusive, since you may be looking for information that has definite time value. There is more interactivity here, at least in setting up the desired conditions, but still little impact on resources.

Not surprisingly, you can build whole services around filtering the fire hose of Web information. Examples of those that have included Individual's NewsPage (subscription), Excite Live's NewsTracker (free), MIT Media Lab's FishWrap (free), Netscape's In-Box Direct (free), and Yahoo!'s My Yahoo (free).

Third in pushiness is *automatic pull*. There may be a set of Web pages you check frequently—stock prices, or weather reports, or Dilbert cartoons. Automatic pull will grab all these pages and store them for your later perusal. Although it doesn't seem pushy, automatic pull can actually be grabbing a lot of material and placing it in front of you. You may also receive these in the form of e-mail, or at least e-mail letting you know that these pages are waiting for you.

Automatic pull most likely occurs when you are on the Web, and it stores the grabbed pages locally. This requires more effort and interaction on your part, both in setting up what to look for and in reviewing what you receive. This is different from a profile: The actual Web pages are showing up for you to peruse. It also requires more resources to store the information.

And it may affect throughput if lots of people are doing it: If everyone in a company wants the final prices when the stock exchange closes, there's going to be a surge of contention for Web access.

Automatic pull products include First Floor's Smart Bookmarks, Folio's Web-Retriever, ForeFront Group's Web-Whacker, FreeLoader's FreeLoader (no cost), and Metz Software's Netriever.

*Automated push* is the next level in pushiness, and most would agree that it is pushy. You subscribe to a service that publishes (pushes) information to you. The service probably publishes according to its own schedule of updates. This means that you have to be on the Web continually to receive the broadcasts. (Some of the products cache the information for you and forward it when you do hit the Web.) Typically, this also requires special client software on your end to send out periodic requests for updates ("polling" the service). Remember, on the Web you don't get anything unless you ask for it. Automated push is more like "automated ask." What you get may be full-screen reports or running banners of headlines at the bottom of your screen.

There's lots of interactivity going on at this level. You're choosing which information stream to look at. You're refining your choices. The service may be refining what it sends you, or trying to guess what else it can entice you with. Advertisers are more interested in this than in most of the other types of push: Your choices give them information about you, including what you might like to buy or use. Plus, ads can

be in the flow with the information.

Automated push also uses up more resources (saving information locally) and starts making big dents in throughput. Hooking up continually to the Web and getting fed regular hits of HTML can be a major drag on Web access, especially if many people in your organization are doing the same thing. Plus, all that material is sucking up network disk space. Administrators have complained about several products in this regard, including IFusion Com's Arrive and PointCast.

Most pushy of all is *channel-changer* technology. This sounds like what it is: You are plugged into one or more content delivery services and merely change "channels" to select weather, sports, financial info, or whatever. It's like cable TV on your PC. Again, your client browser must be sending a stream of "update me" messages to the remote server. This approach has the most interest of advertisers, for good reason: If you're looking at something all the time, they know you're going to see their message.

## How They Work

How does all this stuff work? Different products use different technologies and strategies. Access to servers can happen in various ways. BackWeb can go with plain old HTTP, for example, or a protocol based on UDP. Castanet uses a proprietary method to perform transfers—based on TCP—of both Java code (that can bootstrap further processing) and differential downloads to the browser client. Netscape's Netcaster (or Constellation), based on Castanet, uses a similar mix of Java applets, HTML, and HTTP.

Many of the tools, recognizing that they can place a significant drain on bandwidth, get smart about when they tune in. BackWeb's Polite Agent can tell when your connection to the Internet is idle and then start sending its channel information across. When you use the Internet again—by clicking on a Web link, for example—BackWeb stops transmitting until the connection is idle again. When that happens, the download picks up where it left off. BackWeb also compresses its content before downloading, minimizing traffic and network usage. PointCast uses idle moments to display a stream or a "screen-saver" broadcast of news and other content. McAfee's SecureCast does the same with virus updates, and software updates can travel the same way. If only part of the

## Pushing Air

**A**irMedia has a unique solution to avoiding the network congestion that hundreds of users accessing the Web simultaneously can cause. AirMedia gets its push programming from wireless receivers, bypassing the wiring entirely.

The AirMedia Live Internet Broadcast Network can carry publicly available news, scores, and reports, along with more private corporate information and even individually addressed messages, in case you can't bear to be parted from your stock portfolio prices. All without conventional wired access to the Web.

A pyramidal NewsCatcher wireless receiver (made by Global Village Communication) sits on your desktop and receives the broadcasts (or narrowcasts or unicasts, as the case may be). This information then passes to your PC through a serial cable.

On screen, the information can appear in several ways, including a scrolling banner or a small headline display. You can also receive information as e-mail notification.

You must subscribe to the AirMedia service and must buy the receiver. But this may be a small price to pay for near-real-time news without any impact on your network.

AirMedia has recently established a hardware platform for mobile use. This allows push technology to notebooks and hand-helds away from the office. It may also be the only practical way to address the needs of mobile users.



# ake Roo

Disk space a problem? Too many disk drives? Here's the solution. Make Room. 120MB of room. Introducing SuperDisk™ and the LS-120 drive. Unlike the Zip™ drive, the LS-120 drive is compatible with standard 3.5" disks. So you only need one drive. In other words, don't buy a PC without it. To learn more about the SuperDisk™ diskette and other LS-120 solutions for notebook, desktop, and add-on drives, call 1-800-888-1889, ext. 4050 or visit [www.imation.com](http://www.imation.com).

SuperDisk, Circle-pyramid logo, Imation and the Imation logo are trademarks of Imation Corp. Zip is a trademark of Imation Corp. © Imation 1997



**IMATION**  
*Borne of 3M Innovation*



## DELL DIMENSION DESKTOPS FOR BUSINESS

**Common features:** ♦ Mini Tower Model ♦ 512KB L2 Cache ♦ *NEW* 24X Variable EIDE CD-ROM Drive ♦ Microsoft® Office 97 Small Business Edition plus Bookshelf ♦ MS® Windows® 95 ♦ MS Mouse (MS IntelliMouse on XPS System) ♦ 2 Universal Serial Bus (USB) Ports ♦ 3 Year Limited Warranty† with 1 Year On-site Service ♦ **Upgrades:** ♦ 3Com® 3C905 Fast EtherLink® XL 10/100 PCI Card, add \$109. ♦ 4/8GB EIDE TR4 TBU, add \$199. ♦ HP LaserJet 6Pse Printer, add \$799. ♦ 3-Pak of Zip 100MB Cartridges, add \$39.

### NEW DELL DIMENSION® XPS H266 266MHz PENTIUM® II PROCESSOR FEATURING MMX™ TECHNOLOGY

Common features listed above plus:

- 64MB EDO Memory with ECC
- *NEW* 7GB Hard Drive (10ms)
- *NEW* 1000TX Trinitron® Monitor (15.9" v.i.s., .26dp)
- *NEW* Matrox Millennium II 4MB WRAM Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-90 Speakers
- Iomega Zip 100MB IDE Internal Drive with One Cartridge

# \$3399

Business Lease\*: \$126/Mo.  
Order Code #500709

### NEW DELL DIMENSION XPS H233 233MHz PENTIUM II PROCESSOR FEATURING MMX TECHNOLOGY

Common features listed above plus:

- 32MB EDO Memory
- 4.3GB Hard Drive (10ms)
- *NEW* 1000LS Monitor (15.9" v.i.s.)
- *NEW* 4MB EDO ViRGE 3D Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-90 Speakers
- Iomega Zip 100MB IDE Internal Drive with One Cartridge
- ★ Upgrade to 64MB EDO Memory with ECC, add \$299.

# \$2599

Business Lease\*: \$96/Mo.  
Order Code #500708

### NEW DELL DIMENSION XPS M233s 233MHz PENTIUM® PROCESSOR WITH MMX TECHNOLOGY

Common features listed above plus:

- 32MB SDRAM Memory
- 4.3GB Hard Drive (10ms)
- *NEW* 1000LS Monitor (15.9" v.i.s.)
- *NEW* 4MB EDO ViRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-90 Speakers
- ★ Upgrade to a 6.4GB Hard Drive with 512KB cache (9.5ms), add \$85.
- ★ Upgrade to a Matrox Millennium II 4MB WRAM Video Card, add \$99.

# \$2399

Business Lease: \$89/Mo.  
Order Code #500707

### DELL DIMENSION XPS M200s 200MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Common features listed above plus:

- 32MB SDRAM Memory
- 4.3GB Hard Drive (10ms)
- 800HS Trinitron Monitor (13.7" v.i.s., .26dp)
- *NEW* 4MB EDO ViRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-90 Speakers
- ★ Upgrade to 64MB SDRAM, add \$239.
- ★ Upgrade to a 1000LS Monitor (15.9" v.i.s.), add \$119.

# \$2199

Business Lease: \$81/Mo.  
Order Code #500706

# SYSTEMS THAT BLOW YOUR MIND.

## DELL DIMENSION DESKTOPS FOR HOME

**Common features:** ♦ Mini Tower Model ♦ 512KB L2 Cache ♦ *NEW* 24X Variable EIDE CD-ROM Drive ♦ *NEW* 56K Capable\*\* U.S. Robotics x2 Telephony Modem ♦ MS Windows 95 ♦ MS Mouse (MS IntelliMouse on XPS Systems) ♦ 2 Universal Serial Bus (USB) Ports ♦ 3 Year Limited Warranty with 1 Year On-site Service ♦ **Upgrades:** ♦ Iomega Zip 100MB IDE Internal Drive w/One Cartridge, add \$99. ♦ HP DeskJet 820Cse Color Printer, add \$299. ♦ 3 yrs. On-site Service, add \$99.

### NEW DELL DIMENSION XPS H266 266MHz PENTIUM II PROCESSOR (MMX)

Common features listed above plus:

- 32MB EDO Memory with ECC
- *NEW* 7GB Hard Drive (10ms)
- 1000TX Trinitron Monitor (15.9" v.i.s., .26dp)
- *NEW* Matrox Millennium II 8MB WRAM Video Card
- Yamaha 32 Wave Table Sound
- Altec ACS-490 Full Dolby® Surround Sound Speakers with Subwoofer
- Iomega Zip 100MB IDE Internal Drive with One Cartridge
- MS Office 97 Small Business Edition plus Encarta

# \$3499

Order Code #500704

### NEW DELL DIMENSION XPS H266 266MHz PENTIUM II PROCESSOR (MMX)

Common features listed above plus:

- 32MB EDO Memory
- 6.4GB Hard Drive with 512KB Cache (9.5ms)
- *NEW* 1000LS Monitor (15.9" v.i.s.)
- *NEW* Matrox Millennium II 4MB WRAM Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-290 Speakers with Subwoofer
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to 64MB EDO Memory with ECC, add \$299.

# \$2999

Order Code #500703

### NEW DELL DIMENSION XPS M233s 233MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 32MB SDRAM Memory
- 3.2GB Hard Drive (12ms)
- *NEW* 1000LS Monitor (15.9" v.i.s.)
- *NEW* 4MB EDO ViRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-290 Speakers with Subwoofer
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to a 4.3GB Hard Drive (10ms), add \$65.

# \$2499

Order Code #500702

### DELL DIMENSION M166a 166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 16MB SDRAM Memory
- 3.2GB Hard Drive (12ms)
- 800HS Trinitron Monitor (13.7" v.i.s., .26dp)
- 2MB EDO ViRGE 3D Video
- Sound Blaster 16 PnP Sound Card
- Altec Lansing ACS-90 Speakers
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to 32MB SDRAM, add \$119.
- ★ Upgrade to a 1000LS Monitor (15.9" v.i.s.), add \$119.

# \$1899

Order Code #500701

Thousands of other custom configurations



\*Pricing is not discountable. †For a complete copy of our Guarantees or Limited Warranties, please write Dell USA LP attn: Warranty, One Dell Way, Round Rock, TX 78682. \*\*Leasing arranged by third-party leasing companies to qualified customers. \*System weight with floppy drive or CD-ROM in options bay. 40n-site service provided by an independent third-party provider. May not be available in certain remote areas. \*\*x2 products are capable of 56Kbps downloads. Due to FCC rules that restrict power output, however, current download speeds are limited to 53Kbps. Upload speeds are limited to 33 Kbps. Actual speeds may vary depending on line conditions. \*Prices and specifications valid in the U.S. only and subject to change without notice. Intel, the Intel Inside logo, LANdesk and Pentium are registered trademarks and MMX and EtherExpress are trademarks of Intel Corporation. MS, Microsoft, Windows and Windows NT are registered trademarks of Microsoft Corporation. 3Com and EtherLink are registered trademarks of 3Com Corporation. Trinitron is a registered trademark of Sony Corporation. DirectLine is a service mark of Dell Computer Corporation ©1997 Dell Computer Corporation. All rights reserved.

### GET FREE DELL NEWS, RIGHT AT YOUR DESKTOP!

With DirectNews, Dell's free priority email bulletin, you can get pricing, product announcements, and limited time offers emailed direct to your computer, as soon as they become available. This money and time saving bulletin is available exclusively by subscription. And it's easy to subscribe. Just email us at [listserv@del.com](mailto:listserv@del.com) with the message "join ddn" And then watch your mailbox for the inside scoop on Dell's latest offers.





### DELL DIMENSION M166a

166MHz PENTIUM PROCESSOR  
WITH MMX TECHNOLOGY

Common features listed above plus:

- 16MB SDRAM Memory
- 4.3GB Hard Drive (10ms)
- NEW 800LS Monitor (13.7" v.i.s.)
- 2MB EDO VIRGE 3D Video
- ★ Upgrade to 32MB SDRAM, add \$119.
- ★ Upgrade to an 800HS Trinitron Monitor (13.7" v.i.s., 26dp), add \$49.
- ★ Sound Blaster 16 PnP and Altec ACS-90 Speakers, add \$89.
- ★ Iomega Zip 100MB IDE Internal Drive with One Cartridge, add \$99.

## \$1799

Business Lease: \$67/Mo.  
Order Code #500705

### DESKTOP SOFTWARE DESCRIPTIONS

#### MS Office 97 Small Business Edition (SBE) includes:

- Word 97
- Excel 97
- Publisher 97
- Outlook 97
- Automap Streets Plus
- Small Business Financial Mgr 97
- Internet Explorer 3.0

#### MS Home Essentials plus Best of Entertainment Pack includes:

- Word 97
- Works 4.0
- Encarta 97
- Greetings Workshop
- Arcade
- Internet Explorer 3.0
- TETRIS, Taipei, SkiFree, Dr. BlackJack and more.

### NEW DELL POWEREDGE SERVERS

**Common features:** ♦ 512KB L2 Cache ♦ Integrated Ultra-Wide SCSI-3 Controller ♦ Intel® EtherExpress™ Pro/100 NIC ♦ Intel LANDesk® Server Manager v2.5x ♦ Dell Server Assistant CD ♦ 3 Year Limited Warranty¹

#### DELL POWEREDGE 2200 SERVER

266MHz PENTIUM II PROCESSOR  
Dual Processor Capable, RAID Capable

Common features listed above plus:

- 96MB ECC EDO Memory
- 4GB Ultra-Wide SCSI-3 Hard Drive [7200 RPM, 8ms] (27GB Max.)
- 8X SCSI CD-ROM Drive
- MS Windows NT® Server 4.0
- ★ Upgrade to 128MB ECC EDO Memory, add \$220.
- ★ Upgrade to a 9GB Ultra-Wide SCSI-3 Hard Drive, add \$450.
- ★ Upgrade to 3 Years On-site Service, add \$99.

## \$4999

Business Lease: \$179/Mo.  
Order Code #250072

#### DELL POWEREDGE 2200 SERVER

233MHz PENTIUM II PROCESSOR  
Dual Processor Capable, RAID Capable

Common features listed above plus:

- 32MB ECC EDO Memory
- 2GB Ultra-Wide SCSI-3 Hard Drive [7200 RPM, 8ms] (27GB Max.)
- 8X SCSI CD-ROM Drive
- 3Com OfficeConnect Hub 8/TPC
- ★ Upgrade to 64MB ECC EDO Memory, add \$239.
- ★ Upgrade to a 4GB Ultra-Wide SCSI-3 Hard Drive, add \$320.
- ★ 4/8GB SCSI DAT Tape Backup, add \$749.

## \$3249

Business Lease: \$119/Mo.  
Order Code #250070

# NOT YOUR WALLET.

### DELL LATITUDE NOTEBOOKS

**Common features:** ♦ 256KB L2 Pipeline Burst Cache ♦ Options Bay accepts 12X Variable CD-ROM, 3.5" Floppy Drive (both included), or Optional 2nd Li-Ion Battery ♦ PCI Bus with 128-bit Graphics Accelerator with 64K Colors ♦ Integrated 16-bit Stereo Sound ♦ Smart Lithium Ion Battery ♦ Microsoft Windows 95 ♦ IrDA 1.0 Standard Compliant ♦ Touchpad ♦ Under 7 Pounds\* ♦ Extendable 1 Year Warranty¹

#### NEW DELL LATITUDE LM M166ST

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 72MB RAM
- 2.1GB Hard Drive
- 2nd Lithium Ion Battery
- MS Office 97 Small Business Edition
- ★ Motorola 33.6 Fax Modem, add \$169.
- ★ 3Com LAN+ 33.6 Modem PC Card, add \$349.
- ★ Dell Latitude LM Port Replicator, add \$159.
- ★ Leather Carrying Case, add \$129.

## \$3949<sup>†</sup>

Business Lease: \$142/Mo.  
Order Code #800143

#### NEW DELL LATITUDE LM M166ST

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 40MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- Motorola 33.6 Fax Modem
- MS Office 97 Small Business Edition
- ★ Upgrade to 72MB RAM, add \$299.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ 3Com 10Base-T Network Card, add \$139.

## \$3499<sup>†</sup>

Business Lease: \$129/Mo.  
Order Code #800144

#### NEW DELL LATITUDE LM M166ST

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 16MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- MS Office 97 Small Business Edition
- ★ Upgrade to 40MB RAM, add \$299.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ Motorola 33.6 Fax Modem, add \$169.
- ★ Dell Latitude LM Port Replicator, add \$159.
- ★ Leather Carrying Case, add \$129.

## \$2999<sup>†</sup>

Business Lease: \$111/Mo.  
Order Code #800140

#### DELL LATITUDE LM P133ST

133MHz PENTIUM® PROCESSOR

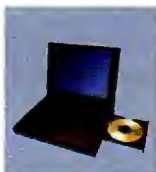
Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 16MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- Motorola 33.6 Fax Modem
- ★ Upgrade to 24MB RAM, add \$99.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ Nylon Carrying Case, add \$69.
- ★ Dell Latitude LM Port Replicator, add \$159.

## \$2699<sup>†</sup>

Business Lease: \$100/Mo.  
Order Code #800138

available. What can we build yours to do?



TO ORDER TOLL-FREE

## 800-418-3355

TO ORDER ONLINE

www.dell.com/buydell

Mon-Fri 7am-9pm CT  
Sat 10am-6pm CT  
Sun 12pm-5pm CT  
In Canada,\* call 800-233-1589  
GSA Contract #GS-35F-4076D

Keycode #01238

# DELL®



content has changed, only the changes need come across (a *differential download*). Even large files can be muscled across fairly painlessly.

## Pushing Channel Buttons

The big guns in channel-changer technology aren't the advertisers. They are Microsoft and Netscape, both of whom have made this a priority.

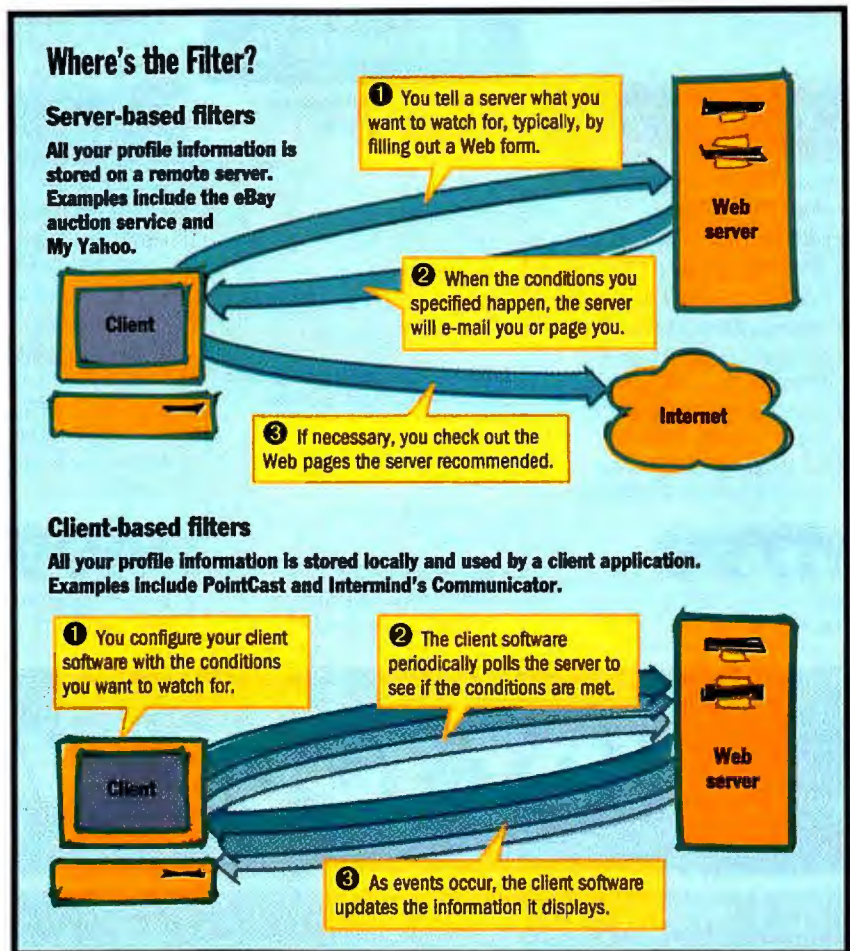
It's not hard to see why. The days when sophisticated HTML-heads dominated the Web are over. The Web is becoming a commodity that the public logs onto. But it's a confusing place for them. The company that can point people to a nice, simple, TV-like nook where they can make simple selections, get information or entertainment they need or want, and keep them there—that company is going to own the market. And the viewers have no idea of the “constant-ask,” nonpush technology that backs it all up.

There are many companies seeking a niche in this market. PointCast was the pioneer, with ad-supported channels, and it continues to innovate. Its technology can push information beyond firewalls, making it easier for browsers to access it. Marimba's Castanet downloads Java programs that enable applications and channels. Other products that take a similar approach include BackWeb Technologies' BackWeb, InterMind's Communicator, Verity's IntelliServ (part of its Search'97 suite), and Wayfarer's QuickCast.

These differ in what client and server software is necessary. And a corporate solution may involve a dedicated server that does nothing but forward requests to remote servers and handle requests from local browsers. That gets pricey, but it might save the network from getting bogged down by pushed information.

But there is no doubt that Microsoft and Netscape are leading this dance. Part of Netscape's new Communicator suite uses the Castanet software originally developed by Marimba. Microsoft's version of channel changing is called Active Desktop. Once, Netscape had an arrangement to carry PointCast's content. But since then, Microsoft and PointCast have made another arrangement to use Active Desktop to deliver PointCast's channels.

This may seem like fickleness, but it reflects the true nature of the market and the technologies. Many are betting on channel changing to be the most popular push technology on the Web. And no



Push technology falls into two categories, based on whether the filter is on the server or on the client.

one is betting that some outsider can elbow either Microsoft or Netscape out of the way. There will be two standards for this technology—Microsoft's and Netscape's—and most software providers and nearly all content providers are lining up behind one or the other.

Of course, there's no reason that the user can't run software that taps both technologies. As a result, all the content that either provides will somehow become available to whoever wants it.

## Pushing the Envelope

Microsoft has come out with its own “standard” for channel management, the Channel Definition Format (CDF). CDF includes the capability for creating channels on a department or group level. Plus, CDF can automatically convert ordinary browser bookmarks into channels. Thus, sites you find useful can become more visible to others within your organization.

While defining standards can be tricky, the policy of following Microsoft's lead is not usually a recipe for disaster. Some products, like DataChannel's Channel-Manager, already support CDF.

Though some regard CDF as thin in details, the World Wide Web Consortium is considering it as a possible standard. Based partly on eXtensible Markup Language (XML), CDF defines certain properties that pertain to over-the-Web broadcast, including frequency of updating, limits on the amount of information sent, and server addresses that will be used.

Most observers feel that some standard is needed in this field because of the proliferating number of proprietary and incompatible technologies. Whether CDF is that standard has not been decided. One contrarian, not surprisingly, is Netscape, with its Java/HTML/HTTP approach. This may turn into a two-standard (oxymoron watch!) area.

*continued*



# MEDIA MASTER™

CD-REWRITABLE TECHNOLOGY

## Dual Function CD-ReWritable Drive CD-Recordable Drive

- Internal Design
- SCSI-2 Interface
- Write 2X/Read 6X
- Dust Free Design
- For Windows 95®
- Includes CD-RW and CD-R Media



# "It works for me."



### Graphics

"Now my creativity doesn't suffer the limitations of 'insufficient disk space.' I can store and update my monster files as often as I want and read them on other compatible CD drives."

*Jamie  
Graphic Designer*



### Backup/Archiving

"CD-RW, the ultimate backup solution, lets me span multiple CDs for unlimited storage. I can store up to 1.3GB per disc for less than 2¢ per MB with the reliability of optical media."

*Randy  
MIS Manager*



### Home Use

"It's cool. I can save and update all my pictures, browse my favorite websites off-line, whatever I want."

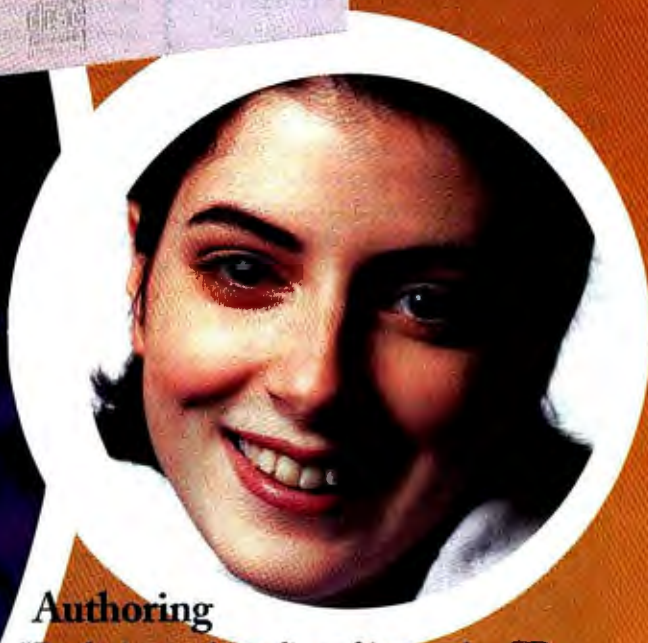
*Brad  
Web Master*



### Music Video

"Music's my life. CD-RW lets me tweak and change my audio and video tracks on the same disc until it's just the way I want it."

*Kim  
Musician*



### Authoring

"Producing multimedia and interactive CDs requires two things...storage and testing. With CD-ReWritable media, I can affordably test my work to perfection and then master it to a CD-Recordable disc."

*Janet  
Production Engineer*

# It works for you.



Ricoh Consumer Products Group  
475 Lillard Drive • Sparks, NV 89434  
Tel 702.352.1600 • Fax 800.544.8246 • [www.ricohcpg.com](http://www.ricohcpg.com)  
Circle 369 on Inquiry Card

# RICOH®



The push technology in Netscape's Constellation has emerged from the chrysalis as Netcaster. Netcaster supports a channel model that can include Dynamic HTML, with layers, dynamic fonts, and canvas mode. Channel Finder gives users a way to look at and possibly subscribe to existing brand-name channels. (Yes, IS managers have the keys; they can customize the channels available and restrict access to company-specific content.) Netcaster also does automatic pull, grabbing and caching any site or channel for later viewing off-line. The whole shebang is still based on Marimba's Castanet.

## Pulling a Fast One

There remains the pesky problem of keeping all that input from the Web from gagging networks. But there are ways to deal with this. For example, you could use a proxy server to field the incoming Web material and hold it for users to access. In fact, PointCast has realized the necessity for this in some situations and would be quite happy to sell you such a server.

Just altering the time and frequency of updating can make a big difference. You can usually set up your system to update automatically, which usually means that updates will occur when the machine is idle. Your possibly vital news/weather/

You may get the impression that the only things that push technology pushes are Web pages and news, weather, and sports. Such is not the case. Push technology can also be an efficient and effective way to distribute software, upgrades, and adjuncts.

Castanet already downloads Java applets for its own channel-related purposes. This capability offers the possibility of pushing Java-based software out to users. This would probably be of special interest to enterprises that intend to use network com-

## Pushing Software

puters with a Java basis. Upgrading the software at each machine would be much simpler, for example. Corel already intends to push a not-quite-beta version of its Java office suite out to Marimba users. You can do the same type of thing with ActiveX controls.

McAfee is fielding SecureCast, which will push information about viruses to users. This information will upgrade existing profiles that McAfee software (including VirusScan) uses to identify and eliminate viruses. The service will be free to existing

VirusScan customers. SecureCast will be using BackWeb to provide the push capability. TouchStone Software's PC-cillin is similar, but you must subscribe to the service.

Cybermedia's Oil Change provides the ability to push patches, upgrades, and drivers to software users. A Web database keeps track of which goes with what and downloads directly to the user. This may well mark the beginning of a new software distribution channel: your computer ordering software it knows it needs.

sports updates then become a kind of high-info-density screen saver. This effectively staggers access to the Web and prevents bottlenecks.

If the information you're looking for isn't extremely time-sensitive—like closing stock prices well after the exchange has shut down—the updates can occur overnight. You merely have to leave your

machine on and configure your software to know when to refresh the information. This moves the Web access to off-peak times when contention is unlikely.

Simply reducing the frequency of updating can make a big difference. Do you really have to be checking in every five minutes? Once an hour, or once a day, might well suffice. Organizations can then establish the level they can safely tolerate.

The future of push technology will involve several competing phenomena. First, the number of external channels available will multiply, creating variety, choice, and confusion. Second, your enterprise will want its intranet to become a channel. Third, all that traffic is bound to affect the Internet and cause more concern about its always-future collapse. Fourth, your enterprise will want to restrict what users can access, and how often. Last, you don't want all this extra traffic to gag your network to the extent that it interferes with normal work getting done (remember that?). There's no doubt that resolving all these different forces will indeed be a push.

Your best bet on push technology might not involve push technology at all. The IMAP4 mail protocol, already a standard, can handle HTML, Java, JavaScript, and so on. The right e-mail system could provide push-like technology without push. That might be all the push you need. **B**

Edmund X. DeJesus (edejesus@compuserve.com) is a BYTE senior technical editor.

## WHERE TO FIND

<b>AirMedia</b> Newport Beach, CA 800-247-6334 714-737-5410 <a href="http://www.airmedia.com">http://www.airmedia.com</a>	<a href="http://www.follo.com">http://www.follo.com</a>	<a href="http://www.intermind.com">http://www.intermind.com</a>	<b>800-NETSITE</b> 415-254-1900 <a href="http://home.netscape.com">http://home.netscape.com</a>
<b>BackWeb Technologies</b> San Jose, CA 800-863-0100 408-437-0200 <a href="http://www.backweb.com">http://www.backweb.com</a>	<b>ForeFront Group</b> Houston, TX 800-475-5831 713-961-1101 <a href="http://www.ffg.com">http://www.ffg.com</a>	<b>Marimba</b> Palo Alto, CA 415-328-5282 <a href="http://www.marimba.com">http://www.marimba.com</a>	<b>PointCast</b> Cupertino, CA 800-548-2203 408-253-0894 <a href="http://www.pointcast.com">http://www.pointcast.com</a>
<b>DataChannel</b> Bellevue, WA 206-482-1999 <a href="http://www.datachannel.com">http://www.datachannel.com</a>	<b>FreeLoader</b> Washington, DC 202-686-0660 <a href="http://www.freeloader.com">http://www.freeloader.com</a>	<b>McAfee Associates</b> Santa Clara, CA 800-332-9966 408-988-3832 <a href="http://www.mcafee.com">http://www.mcafee.com</a>	<b>Surflogix LLC</b> San Francisco, CA 415-731-2732 <a href="http://www.surflogix.com">http://www.surflogix.com</a>
<b>Excite</b> Mountain View, CA 415-934-3611 <a href="http://www.atext.com">http://www.atext.com</a>	<b>IFusion Com</b> New York, NY 212-352-4500 <a href="http://www.ifusion.com">http://www.ifusion.com</a>	<b>Metz Software</b> Bellevue, WA 206-641-4525 <a href="http://www.metz.com">http://www.metz.com</a>	<b>Verity</b> Sunnyvale, CA 800-424-3682 408-541-1500 <a href="http://www.verity.com">http://www.verity.com</a>
<b>First Floor</b> Mountain View, CA 800-639-6387 415-968-1101 <a href="http://www.firstfloor.com">http://www.firstfloor.com</a>	<b>inCommon</b> San Mateo, CA 415-345-5432 <a href="http://www.incommon.com">http://www.incommon.com</a>	<b>Microsoft</b> Redmond, WA 800-426-9400 206-882-8080 <a href="http://www.microsoft.com">http://www.microsoft.com</a>	<b>Wayfarer Communications</b> Mountain View, CA 800-300-8559 415-903-1720 <a href="http://www.wayfarer.com">http://www.wayfarer.com</a>
<b>Follo</b> Provo, UT 800-231-3654 801-229-6700	<b>Individual</b> Burlington, MA 800-766-4224 617-273-6000 <a href="http://www.individual.com">http://www.individual.com</a>	<b>NETdelivery</b> Ft. Collins, CO 970-223-1110 <a href="http://www.netdelivery.com">http://www.netdelivery.com</a>	<b>Yahoo!</b> Santa Clara, CA 408-731-3300 <a href="http://my.yahoo.com">http://my.yahoo.com</a>
	<b>Intermind</b> Seattle, WA 800-625-6150 206-812-6000	<b>Netscape Communications</b> Mountain View, CA	



# I<sub>2</sub>O Beats I/O Bottlenecks

*High-performance servers will start using a new I/O architecture to boost performance without costing a fortune.*

*By Tom Thompson*

**T**oday's PC servers face ever-daunting demands on their resources. Beside traditional roles of file, mail, and print services, such machines must now handle new tasks, such as database queries, on-line transaction processing, and streaming video for multimedia applications. The explosive growth of the Internet and corporate intranets hasn't helped: Now servers must manage numerous high-speed network connections and churn out graphics and Java applets for content-rich Web applications. A PC server's architecture wasn't designed to deal with the large throughput that these tasks demand. Boosting throughput to handle these loads has meant adding more hardware to the server, such as more processors for symmetric multiprocessing (SMP) and specialized (read: expensive) high-speed peripherals. How far you could improve your corporate network's capacity going this route has been determined by the size of your equipment budget.

However, a recently introduced I/O architecture called Intelligent I/O, or I<sub>2</sub>O, changes the situation. I<sub>2</sub>O-compliant servers will be able to administer more tasks despite a limited amount of hardware because the architecture off-loads portions of the work onto intelligent I/O subsystems. Dedicated I/O processors (IOPs) on these subsystems take care of the gritty details of interrupt handling, buffering, and data transfers. This improves the server's I/O throughput and frees the server's main processors so that they can handle more critical tasks.

## I<sub>2</sub>O in a Nutshell

An independent standards body known as the I<sub>2</sub>O Special Interest Group (SIG) manages I<sub>2</sub>O's architecture and specifications;

see the group's Web site at <http://www.i2osig.org/>. The standard has widespread support, with the list of members on the steering committee reading like a Who's Who of the computer industry. System OEMs such as Compaq, NetFrame, and Hewlett-Packard are on it, as are OS vendors such as Microsoft, Novell, and the Santa Cruz Operation (SCO). Networking companies such as Bay Networks, Cabletron Systems, and Eicon Technology are also members. Version 1.5 of the I<sub>2</sub>O specification was approved by SIG members this March.

While we have covered I<sub>2</sub>O before (see "Smarter and Faster I/O for Servers" in the May BYTE), a brief summary won't hurt. I<sub>2</sub>O features a hardware-independent architecture centered around a "split driver" model. An I<sub>2</sub>O driver consists of an OS-specific module (OSM) and a hardware device module (HDM). The OSM manages OS-specific details such as the file system or higher-level network protocols, while the HDM understands device arcana, such as control register addresses and I/O port addresses, and deals with interrupt handling. The OSM typically operates in main memory as an OS process, while the HDM executes on an IOP. A server's firmware must be modified so that when it scans the PCI buses for devices at boot

time, it recognizes I<sub>2</sub>O-compliant devices and uses a different procedure to install their drivers, as shown in the figure "Boot Sequence Using I<sub>2</sub>O" (page 87).

The modules communicate by passing messages (typically pointers to data) through a communications layer, which is actually a queue. There is a standard set of message types for block storage devices (hard disks and CD-ROM drives), network interfaces (Ethernet and Fiber Distributed Data Interface, or FDDI),

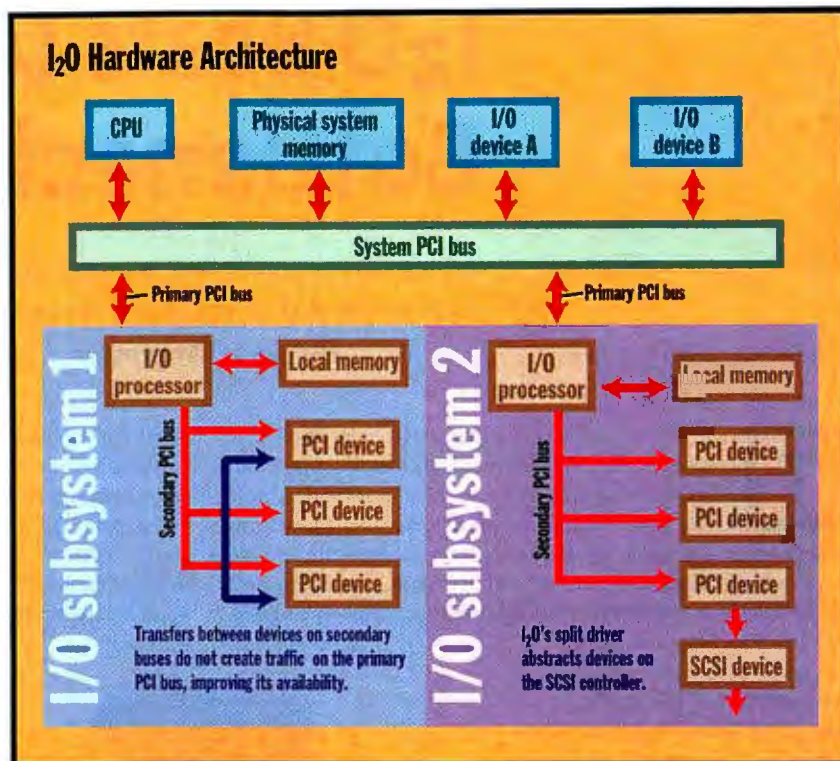




RAID arrays, and other services. OSMs will be implemented in Windows NT 5.0 as a DLL and as a NetWare loadable module (NLM) in Novell's IntranetWare. The HDM portion of the I<sub>2</sub>O architecture is currently built around Intel's i960 RP and i960 RD IOPs. These IOPs run Wind River's IxWorks, a multithreaded real-time OS (RTOS). IxWorks implements the object-oriented API described by the I<sub>2</sub>O standard, which simplifies driver design. Because the driver halves converse by passing messages, there is no reason other IOPs could not be used. Furthermore, the common communications interface allows, say, a block-storage OSM to interoperate with the HDM of any vendor's mass storage device.

### The Throughput Problem

Because of I<sub>2</sub>O's divide-and-conquer strategy, it promises to wring more performance out of existing hardware. To understand why, we have to look at two big issues that server architectures must face: availability and scalability. Availability is where the server has sufficient resources (memory, disk drives, network interfaces, and processor capacity) to instantly process requests. Given enough users bombarding a server with requests, such resources become scarce, and the



The I<sub>2</sub>O architecture is flexible, and it's capable of abstracting many layers of I/O controllers from the OS.

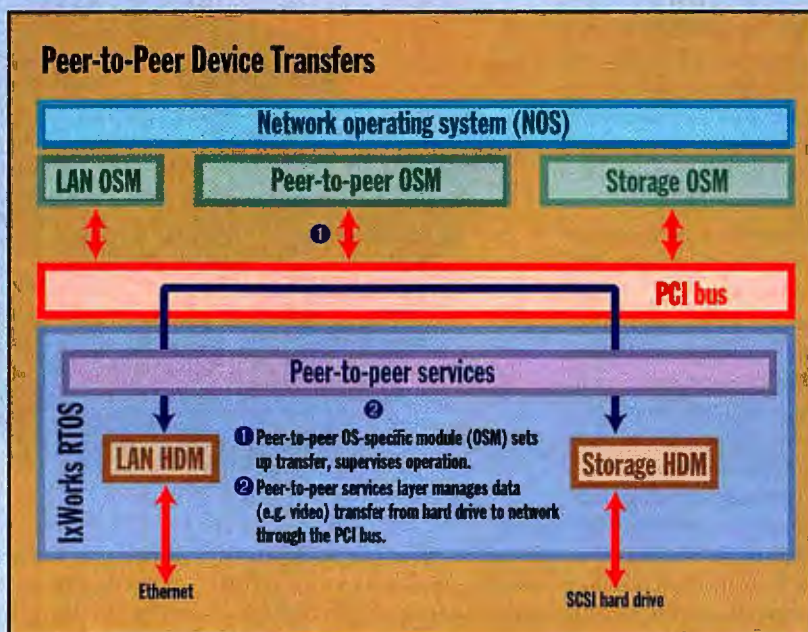
server's availability then plummets.

Scalability means that when you do add

more resources to a server, the cumulative effect on its performance should be

### By Your Peers

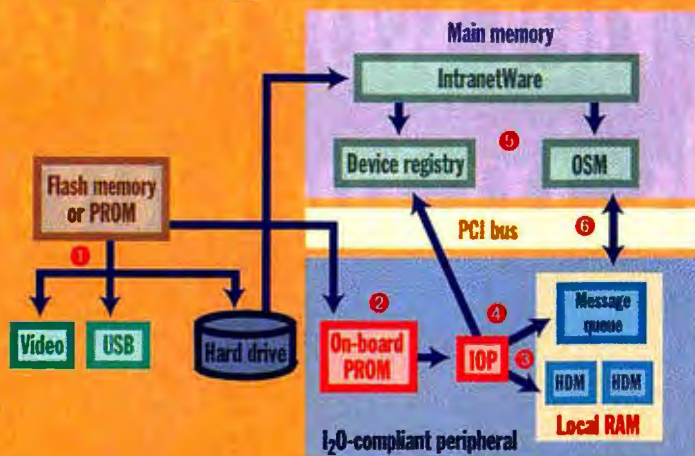
One of the most interesting aspects of I<sub>2</sub>O is a mechanism called peer-to-peer communications. Championed by Xpoint Technologies, which gave the technology to the I<sub>2</sub>O Special Interest Group, it lets two or more devices transfer data between themselves with little or no involvement on the part of the OS or main processor. This enables a new category of "brilliant handlers" that run on an I/O processor (IOP). For example, a peer-to-peer hardware device module (HDM) might monitor block-storage data traffic to implement disk mirroring. It could also copy recently modified files from a hard drive to a backup tape. A peer-to-peer OS-specific module (OSM) provides OS information, such as file system type, to the HDM so that it can set up the transfers. Additionally, the OSM acts as a traffic cop to monitor file access rights and supervise the transfer. The peer-to-peer specifications did not make it into the I<sub>2</sub>O 1.5 release, but they will be provided as an addendum later. They will become part of version 2.0, which is due out in March 1998.



The peer-to-peer layer allows devices to communicate and move data without involving the main processor.



## Boot Sequence Using I<sub>2</sub>O



1 Boot firmware scans for devices and installs their drivers (video, keyboard, possibly the hard drive the OS lives on).

2 Bootstrap code scans PCI bus(es). For I<sub>2</sub>O devices, it loads the real-time OS (RTOS) from the peripheral's firmware and starts it on the I/O processor (IOP).

3 The RTOS builds the IOP's message queues, scans for I<sub>2</sub>O devices, and loads each device's hardware device module (HDM).

4 The I<sub>2</sub>O resource manager posts the device and the location of its queues into the device registry.

5 The OS uses the registry to load an OS-specific module (OSM) for the peripheral's device type and binds it to the I<sub>2</sub>O device's HDM.

6 The OSM communicates to the HDM by passing messages through the queue.

Note: The I/O processor as shown is on a peripheral card, but it could also be on the main logic board and manage multiple devices/HDMs.

New boot firmware that recognizes I<sub>2</sub>O devices is necessary because they're owned by an IOP and use a different setup sequence.

linear. This approach works—up to a certain point. Adding more resources to the server means that more devices compete for the same system bus. It can become so congested that the additional processors and peripherals wind up waiting for a chance on the bus. Now the system bus is the scarce resource, and adding extra hardware does little to improve performance. One solution is to add more buses to the system—a technique supercomputer designers have used (see “The World’s Fastest Computers,” January 1996 BYTE). This remedy works, but the extra hardware and the complex design drive up the system’s price tag.

I/O exerts an effect on a design’s scalability in another way. The server’s main processor—and thereby its buses—can be tied up for thousands of cycles when performing a low-level I/O task such as executing a network interrupt handler. Furthermore, the jumps from the server application to the interrupt handler and back can create cache misses. For 200-MHz or faster processors, the pipeline

delays that occur while the cache refills from slower main memory add up to more lost cycles, thus hampering performance.

I<sub>2</sub>O enables the efficient use of the server bus because the IOP fields the low-level interrupts in local memory provided for it. Furthermore, the HDM uses the bus only when transferring data in bulk to or from main memory. With a less congested bus, the server hardware can handle more tasks. The performance improvements can be dramatic: “Some of our tests have shown an I<sub>2</sub>O implementation confers a 495 percent efficiency gain for Windows NT throughput,” says David Miller of Xpoint Technologies, a company working on I<sub>2</sub>O products. This additional capacity also contributes to better scalability for the server. “While a conventional dual-Pentium Pro server can manage only two Fast Ethernet cards, both at 40 Mbps, with an I<sub>2</sub>O-compliant system and our software you can have several Fast Ethernet cards and operate them at full capacity [nearly 100 Mbps],” Miller

# save up to 60% right nowwww.

AD\_BYTE087

**ROSS**  
ROSS Technology, Inc.  
Int'l SPARC Station Company  
1-800-ROSS-YES

www.ross.com

Here's a great way to save 40 to 60%  
and make your Sun hotter at the same time:  
Upgrade using any sub-200 MHz hyperSPARC™ CPU.  
Get details and ordering information at our website today!

Prices cut on SPARCstation™ CPU upgrades!



# See new networking standards in motion.

GENERAL CONFERENCE • SECURITY SYMPOSIUM • COMMUNITY



TUTORIALS • WORKSHOPS • EXHIBITION

## World's #1 Networking Forum

Step inside NetWorld+Interop®—the world's largest interactive learning center for mission-critical networking solutions. In only days you can learn how to deploy the most advanced networking, Internet and intranet technologies on the planet. NetWorld+Interop has the expert knowledge and training you need to unleash a new generation of cutting-edge applications. Ones that give your organization the agility, power and flexibility to move forward—faster.

Atlanta, Georgia  
Georgia World Congress Center  
October 6–10, 1997

For Registration/Information:

1-800-944-4629

Int'l 415-372-7090

[www.interop.com](http://www.interop.com)

SOFTBANKforums

**NETWORLD  
+INTEROP**

## Tomorrow's Technologies In Action

See and test the technologies that will run your enterprise 2 years from now. NetWorld+Interop builds and manages the most diverse, enterprise-class, multivendor network in the world: the InteropNet™. Connecting over 600 top vendors to the Internet, the InteropNet lets you evaluate the newest standards in networking, live on the exhibition floor. This is your one chance to see emerging technologies at work, so do not get caught standing still. Pre-register to attend now.



## What to Look for in I<sub>2</sub>O Servers

**A**t the time of this writing, I<sub>2</sub>O-compliant devices are just starting to appear on the market. To ensure that a potential server can take advantage of I<sub>2</sub>O's capabilities, look for the following features in its design:

- **Flash memory for the boot ROM:** I<sub>2</sub>O requires a revised boot sequence to detect I<sub>2</sub>O-compliant devices and install the drivers. If the server's current firmware doesn't support I<sub>2</sub>O, its flash memory lets you add this ability through an inexpensive software download. Even for an I<sub>2</sub>O-savvy server, you'll want this feature so that you'll be able to add I<sub>2</sub>O capabilities coming later, such as Fibre Channel, ATM, and clustering, which will require a change in the boot process.
- **ISA buses need not apply:** I<sub>2</sub>O leverages off the capabilities of the PCI bus for device installation and performance. There's no support for the older bus architecture.

adds. I<sub>2</sub>O also specifies a unique mode of operation, termed *peer-to-peer*, where devices can communicate directly with one another with little intervention from the server OS. (See "By Your Peers" on page 86 for more details.)

As an enabling technology, I<sub>2</sub>O's capabilities can be used to provide a host of services, both new and old, with little impact on the server's throughput. Certain of these services would be implemented either as intermediate service modules (ISMs) or through peer-to-peer services. For network operations, I<sub>2</sub>O can off-load repetitive chores that make heavy use of interrupts onto smart network interface cards (NICs). At a minimum, the NIC's IOP would execute an ISM that implements the algorithms used to encrypt or decrypt secure data streams, sparing the server's host processors from this computational overhead. However, given a fast IOP, it's possible to go a lot further in relieving the server of network operations. For example, another ISM would handle the handshake used in a firewall's verification process, and any associated IP security. Other ISMs could manage HTTP lookups and process FTP transfers. Finally, in concert with peer-to-peer transfers with a hard drive, the IOP could facilitate Web page caching. Thus, through I<sub>2</sub>O ISMs and peer-to-peer services, most of the I/O-intensive operations of both a Web server and a proxy server could be combined on the same NIC. Peer-to-peer operations could be used to improve network reliability by implementing load balancing on multiport NICs. If a LAN segment fails on a network, an ISM on the NIC could detect this, examine the incoming network packets, and reroute them to a port that's connected to the backup LAN segment.

For disk storage, an IOP could execute

an ISM that implements RAID functions. The ISM would then operate I<sub>2</sub>O-compliant hard drives as parts of a RAID array. While such a design lacks the speed of a dedicated RAID controller board, it allows low-cost servers to reap the benefits of RAID's storage integrity. Other ISMs could perform on-the-fly data compression/decompression between the OS and the hard drive.

### Devil in the Details

The I<sub>2</sub>O specification is broad, so a wide range of system designs is possible, each addressing a different market (see "Types of I<sub>2</sub>O Designs," page 91). Supermicro's Super P6DNH and Microconics Computers' M6DPd incorporate an i960 IOP on the main logic board for a low-cost I<sub>2</sub>O implementation. The on-board IOP performs most of the interrupt handling for "dumb" peripherals, and so improves throughput. The trade-off is that while the design is cost-effective, it's not very scalable. Another issue with this design is how much intelligence for I/O handling should be moved to the IOP. Says Gary Abbott, server technology strategist at Dell Computer: "Compared to the clock speeds of IOPs, chip designers are rapidly boosting the speed of the main processors. In six months, the increase in speed of the main processor could negate any advantage to executing code on an IOP." Other system designers agree. "Compaq focuses on investment protection for our server customers; therefore, the fixed performance of an IOP on a motherboard has long-term problems," comments Karl Walker, director of technology development for server products at Compaq. Although Compaq won't comment on future products, the IOP could be placed on a removable daughtercard, which would extend the system's lifetime for the

# save one-third nowwww.

The SunOS/Solaris™ Solution

Dual 200 MHz HyperSTATION™ 30

Ultra™ 2200—\$33,995 list

vs.

ROSS HS30 D200—\$25,511 list

It's an easy decision in our book. Get details and ordering information at our website today!

www.ross.com

**ROSS**  
ROSS Technology, Inc.  
[IN STATE SUPPORT CANADA]

1-800-ROSS-YES

AD\_BYTE087





*Got bugs?*

# Get help.

If you develop software or hardware, you're sure to need the kinds of solutions that NSTL testing can give you.

Solutions that will help you lower technical support costs, avoid unexpected incompatibilities, and achieve the highest levels of performance.

So, if you want to improve your marketing, enhance your product design, sharpen your competitive edge, and make sure your products live up to your advertising claims...get tested with NSTL.

---

*We specialize in testing:*

- ✦ Network and internet products
  - ✦ Telecommunications hardware and software
  - ✦ Client-server applications
  - ✦ Multimedia products
- 

We'll work with you to design a cost-effective testing program to give you the answers you need.

Contact us early in your product development cycle to learn how NSTL can help you *get the bugs out*.

## **Now It's Your Turn...**

Build customer confidence. Sharpen your competitive edge. Let customers know that your products have passed rigorous, independent tests that verify their compatibility, functionality, and performance.

Call NSTL's headquarters at (610) 941-9600 to request a brochure or proposal detailing the scope, pricing, and scheduling of confidential product testing services.

National Software Testing Laboratories  
A Division of The McGraw-Hill Companies

625 Ridge Pike, Building D  
Conshohocken, PA 19428  
Tel (610) 941-9600  
Fax (610) 941-9952

email [info@nstl.com](mailto:info@nstl.com)  
World Wide Web <http://www.nstl.com>

A Division of The McGraw-Hill Companies



"NSTL can test our [multimedia] programs on very short notice and with quick turnaround. And they've uncovered problems that we didn't catch after our own inhouse testing. Their understanding of multimedia technology and the end-user market have helped us deliver stronger bug-free programs."

*David Harmon,  
Manager of Technology  
and Development Support,  
Discovery Channel Multimedia*

# **NSTL**

Circle 137 on Inquiry Card.



## Types of I<sub>2</sub>O Designs

### Single IOP on main logic board

#### Pros:

- Low cost
- Improved availability because I/O interrupts handled by I/O processor (IOP)

#### Cons:

- Little to no concurrent processing
- Limited scalability

### IOPs on peripheral cards

#### Pros:

- Concurrent processing possible
- Good scalability—more peripherals add more IOPs
- PCI bridge chip can filter traffic to minimize bus congestion

#### Cons:

- Raises price of peripheral boards
- Overkill in a small server

customer. Still, the lone IOP can be of great value processing lightweight, highly repetitive operations that involve lots of interrupts. This reduces the effects of heavy I/O traffic on the server, and thus improves its availability.

Another server design has each peripheral board supplying its own built-in IOP. This enables concurrent I/O operations to occur in the server, thus boosting its availability and scalability. If a busy peripheral happens to be on a secondary PCI bus, the PCI bridge chip can filter out its bus traffic, thus keeping the primary PCI bus clear so that it can manage other high-speed peripherals. The IOP adds about \$50 to the cost of the peripheral card, but that's less than the cost of adding another main processor to the system (about \$500). For certain peripherals, such as Gigabit Ethernet devices, the inclusion of an IOP is virtually assured, since a dedicated processor is required to manage the interface's high throughput.

From the OS vendor's point of view, adding support for I<sub>2</sub>O isn't difficult. Says

Michael Rex of Novell, "Because of IntranetWare's modular design, we don't have to modify the OS. We are providing I<sub>2</sub>O OSMs that will run on our existing OS product." To IntranetWare, OSMs are simply NLMs. Specifically, software engineers revised existing disk and LAN drivers so that they convert standard requests into I<sub>2</sub>O messages. The messages are then passed to a specific HDM, which speaks to the hardware. Support NLMs for handling PCI operations and the I<sub>2</sub>O device registry were also added. The peripheral vendor provides the HDM, typically in firmware on the PCI expansion card. Novell is working closely with peripheral vendors to ensure a good fit between OSMs and HDMs. The company is a key supporter of the I<sub>2</sub>O SIG.

## The Changing State of Servers

I<sub>2</sub>O improves a PC server's availability and scalability by shifting most of the I/O interrupt handling onto a less costly IOP, which makes it attractive to both IS managers and system vendors. Equally attractive is the fact that this performance win can be done with only minor revisions to the server OS and no modifications to existing applications.

Since the 1.5 spec was approved early this year, there are just a few I<sub>2</sub>O-compliant peripherals available at this time. But this situation should change as high-speed network cards using Gigabit Ethernet become more common, and server OEMs modify their boot firmware to recognize I<sub>2</sub>O devices. Peer-to-peer implementations won't arrive until late next year, but when they do, they have the potential to radically change how servers get their work done. ■

Tom Thompson is a BYTE senior editor. You can reach him at [tom\\_thompson@bix.com](mailto:tom_thompson@bix.com).

# rave reviewwww!

"Five Stars!" — BYTE, December 1996

### WHERE TO FIND

Compaq Computer Houston, TX 800-652-6672 <a href="http://www.compaq.com">http://www.compaq.com</a>	206-882-8080 <a href="http://www.microsoft.com">http://www.microsoft.com</a>
Dell Computer Round Rock, TX 800-388-8542 <a href="http://www.dell.com">http://www.dell.com</a>	NetFrame Milpitas, CA 800-737-8377 <a href="http://www.netframe.com">http://www.netframe.com</a>
Hewlett-Packard Palo Alto, CA 800-475-6697 <a href="http://www.hp.com">http://www.hp.com</a>	Novell Provo, UT 888-321-4272 <a href="http://www.novell.com">http://www.novell.com</a>
Intel Santa Clara, CA 800-628-6686 <a href="http://www.intel.com">http://www.intel.com</a>	Xpoint Technologies Boca Raton, FL 561-241-8447 <a href="http://www.xpoint-tech.com">http://www.xpoint-tech.com</a>
Microsoft Redmond, WA 800-426-9400	

AD\_BYTE0997

**ROSS**  
ROSS Technology, Inc.  
The SPARC Solution Company  
1-800-ROSS-YES

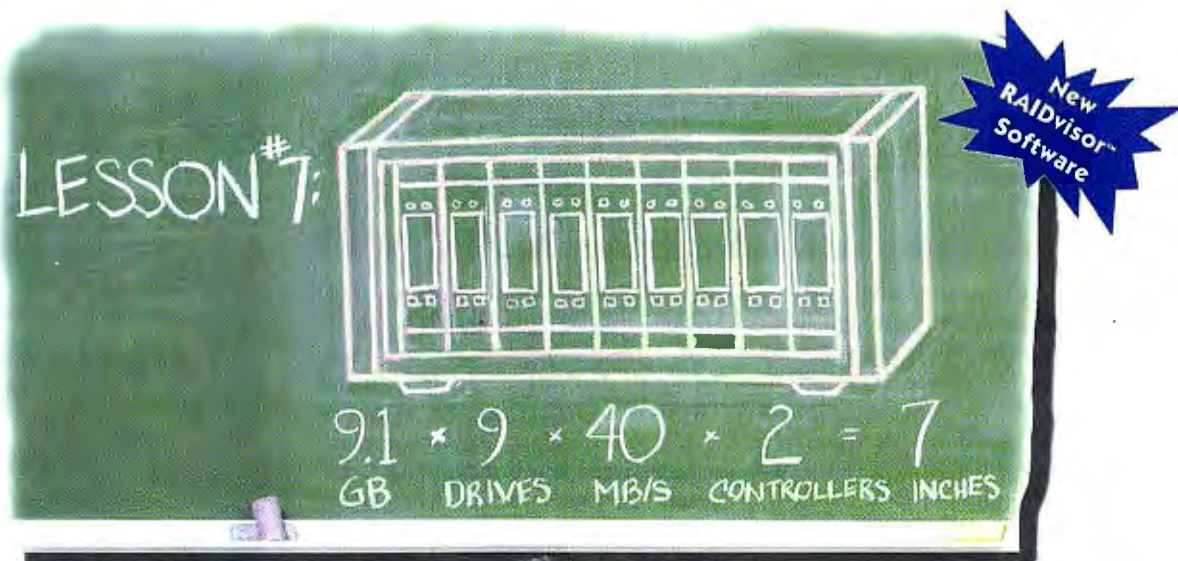
[www.ross.com](http://www.ross.com)

Save 30 to 40% on our SPARCplug PC, the perfect dual-system Intranet solution. Get details and ordering information at our website today!

Price Cuts on SPARCplug™ PCs



# Artecon's New RAID Math



## Capacity That Passes All the Tests.

$$9.1 \times 9 \times 40 \times 2 = 7$$

Factor in the capacity of *LynxArray*™ and you'll find it the most compact disk array available. In only 7" (4u EIA), you can pack in 82GB of disk capacity using nine Ultra-Wide SCSI 9.1GB drives and still have room for two hot-swappable fallover controllers. And when you evaluate the alternatives with our multi-hosted controllers, you'll see why you won't sacrifice performance in your quest for capacity.

Here's a situation where cramming works for you. This densely packaged, extremely powerful RAID configuration is ideal for desk-top or rackmount environments where space is at a premium. For



example, by utilizing ten *LynxArray* chassis in a standard 70" EIA cabinet, you can configure over 780GB of fault-tolerant RAID. Several cabinets can be combined for multi-terabyte requirements.

No other RAID subsystem provides as much storage per cubic foot - at any price.

For departmental to enterprise storage needs, *LynxArray* offers these top-of-the-class features:

**Performance** - Our RAID controller surpasses the competition with I/Os of up to 4600 per second. Ultra-Wide, end-to-end SCSI achieves transfer rates of 40MB/s burst and 33MB/s sustained.

**Hot-Swappable Controllers** - Hot-swap removable controllers allow for high availability and redundancy of your RAID system.

**Scalability** - Grow your configuration from 27GB to several terabytes of RAID while retaining your investment in existing *LynxArray* system components.

**JBOD/Tape Inline** - Backup your RAID system inline with DLT or hot-swap 8mm tape devices all within the same *LynxArray* chassis.

*LynxArray* subsystems are compatible with Sun, HP, SGI, IBM, Macintosh and PCs. Custom configurations and -48VDC telco models are also available.

So, if you are looking for a new and better way to solve your RAID storage problems, study up on Artecon's New RAID Math. **Check out our website or give us a call to see how it all adds up!**

1-800-USA-ARTE

[www.artecon.com/raid](http://www.artecon.com/raid)

 **Artecon**  
Capturing The World In Storage™  
A Member of the Nordic Group of Companies

**IRAB**

6305 El Camino Real, Carlsbad, CA 92009

Phone 760-931-5500, FAX 760-931-5527 email: [raidmath3@artecon.com](mailto:raidmath3@artecon.com)

Nihon Artecon 81-03-5458-8260 • Artecon B.V. 31-53-483-2208 • Artecon France 33-1-6918-1850 • Artecon U.K. 01344-636390

Artecon and the Artecon logo are registered trademarks of Artecon, Inc. LynxArray is a trademark of Artecon, Inc. All other trademarks are proprietary to their respective manufacturers.



# Air War

*Digital cellular is the future. But which digital-cellular technology is the one for your company?*

*By Marty Jerome*

**W**ho can blame today's mobile workers for feeling like marionettes—every transaction, every movement in the field acquiescent to a physical line? The increase in efficiency and productivity provided by the cellular phone and pager only hints at the bonanza a true wireless world will offer. However, getting to that heady future has proven to be perilously slow going. The providers of today's cellular networks can subdivide cells into yet smaller bits, adding antennas and phone lines linking them.

However, the strain is starting to show. The traditional analog cellular frequency division multiple access (FDMA) methods of sharing radio spectrum—assigning specific frequencies to each cellular-phone user—cannot keep up with the demand.

The only way to get a ten-fold or 15-fold increase in capacity is with digital-cellular networks. Virtually every cellular carrier plans to convert its networks to digital technology within the coming decade. But to which standard? Three digital technologies currently vie for your company's dollars. The one you choose will affect the scope, reliability, and costs of your cellular applications for years to come.

All three digital technologies are heirs to the Cellular Digital Packet Data (CDPD) technology that's used today.

CDPD technology can transmit data at speeds of up to 10 Kbps, sent in the unused channels of existing analog networks. Despite this, CDPD is a greatly underused interim solution. Its three successors will add better network quality, clearer voice transmissions, higher capacity, faster throughput, and lower power consumption.

Which cellular technology will succeed CDPD? Looking at the three contenders, time division multiple access (TDMA) is a well-

entrenched and mature technology with excellent capacity. Second, code division multiple access (CDMA) offers even larger capacity and superior voice quality, even if some of its promised capabilities are still untested. CDMA is also the dominant standard in the new Personal Communications Services (PCS) frequencies (see the text box "PCS Goes National" on page 96). Finally, Global System for Mobile Communications (GSM) enjoys outstanding international coverage, especially in Europe.



## CDPD: Today's Solution

Standardized in 1993 as a bridge to true digital wireless communications, CDPD uses the existing cellular infrastructure as traditional analog advanced mobile phone service (AMPS) in the 800- to 900-MHz range of the spectrum. Because CDPD modems transmit during idle times—when voice calls are not being made—their impact on cellular voice traffic is negligible, which has given CDPD broad appeal to service providers. That said, data traffic is at the mercy of voice traffic.

CDPD offers other advantages. For example, it uses TCP/IP, which makes any CDPD modem a true IP node, unlike earlier modems, which required a persistent connection, just like a land-line-based phone call. With CDPD's so-called wireless IP, modems can receive data

anytime they are powered on and within network range, with minimal setup time and connect charges. CDPD's greatest appeal lies in coverage, which includes 40 of the 50 largest Metropolitan Statistical Areas (MSAs) in the U.S. Each MSA represents a region by the population it represents, not its geographical size, so coverage of only top MSAs can still leave gaps in sparsely populated areas. CDPD also covers international sites: four in Canada, four in Ecuador, one in Indonesia, and two in Mexico.

*continued*



CDPD operates not only over AMPS, but also over other technologies, which lets users share frequencies, including CDMA and TDMA.

There's a broad range of development tools for CDPD, such as Unwired Planet's UP.Link Internet access software or its Handheld Device Markup Language (HDML) 2.0 specification, released in May, for developing applications. Cellular phone/modems cost under \$500. For businesses that need digital wireless communications now, CDPD is available. It works, and declining costs make it a feasible technology.

As a packet-based service effectively limited to 10 Kbps, CDPD is best suited to transferring small files, rather than browsing the Web, using workgroup applications, or remotely accessing a workstation. Because of this limitation, in 1996 the CDPD Forum industry association developed a circuit-switched specification for CDPD, called CS-CDPD. Now available, CS-CDPD modems function as wired modems—they can set up dedicated calls. Recent cellular-network enhancements are pushing CS-CDPD throughput to a level comparable to landline connections, though actual performance varies according to carrier, geographic location, and time of day.

Currently, Ameritech, GTE Mobilnet, Bell Atlantic Nynex Mobile, and AT&T Wireless Services have CDPD networks that let customers link in 60 U.S. markets. There are a variety of CDPD modems, from PC Card devices to analog phones with digital modems to hand-held computers. Transmission costs have come down to 8 to 20 cents per kilobyte, on average; most carriers vary prices according to volume.

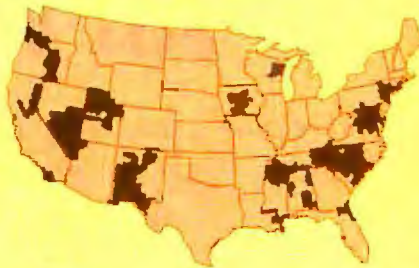
## TDMA: Tried and True

The best advantages of digital-cellular technology are manifested in TDMA: at least three—and in one case 15—times the capacity of analog networks, voice encryption, caller ID, and text messaging. TDMA systems are being designed to operate with 14.4-Kbps data transmission, simultaneous with voice.

To these features, the latest version of the TDMA standard, IS-136, adds extended battery life (by allowing user devices to "sleep" between transmissions), over-the-air activation, and, according to its proponents, better voice reproduction than its competitors.

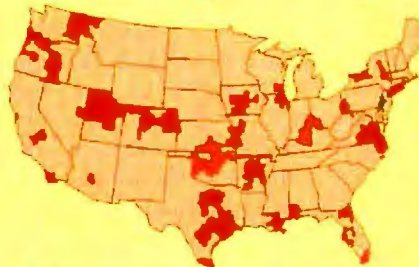
## Wireless Digital Coverage in the U.S.

### GSM



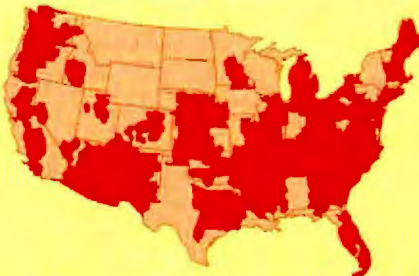
**Major Carriers**  
APC  
BellSouth  
Omnipoint  
Western Wireless

### CDMA



**Major Carriers**  
AirTouch Communications  
Ameritech  
Cox Communications  
GTE  
NextWave  
Sprint PCS  
360° Communications  
US West

### TDMA



**Major Carriers**  
AT&T Wireless  
BellSouth  
SBC Communications

**TDMA dominates current coverage of the newer wireless technologies, although CDMA licenses dominated the most recent round of FCC spectrum auctions.**

**Source: AT&T Wireless Services**

TDMA offers Short Message Service (SMS). With SMS, you can switch off the phone, yet messages still arrive, waiting on the network, presented to the subscriber on the phone's display the next time the phone is switched on. TDMA even allows advanced voice-mail systems to send users SMS pages. The information could be the weather, traffic information, taxi information, or other useful local information.

In addition, TDMA's alphanumeric paging is two-way, with the help of a keyboard or stylus on a personal communicator or the alphanumeric keypad on a wireless phone such as the forthcoming Nokia 9000. Subscribers can send messages of up to 160 characters. TDMA offers enormous advances over analog cellular communications to both customers and carriers. TDMA supports seamless roaming between the AMPS and PCS spectra. It will work across carriers, and

users might be notified about a change in billing with a message on their phone's status display.

The IS-136 standard also uses a digital data path called a *digital control channel*, which allows, among other capabilities, the phone to operate in sleep mode. Because TDMA phones are digitally synchronized with the wireless network, phones sleep for all but the 6 milliseconds of every second cycle and awaken when the user receives a call. This extends battery-charge life by as much as 100 percent over analog cellular phones.

For carriers, the IS-136 standard provides for a wide range of service offerings—even for a single subscriber. The phone alerts the wireless network of the subscriber's location. When subscribers are within their office area, the wireless network may give them PBX functions (e.g., extension dialing and conference calls). When subscribers leave these



— SPECIAL OFFER FOR BYTE READERS —

# MMX™ TECHNOLOGY,



**WINBOOK WINNER OF OVER  
100 MAJOR AWARDS**

**\$2999**

**LIMITED QUANTITIES AVAILABLE  
OF THIS WINBOOK SPECIAL  
VALUE PACKAGE!**

**CALL NOW! LIMITED TIME OFFER.**

**New WinBook LM with MMX™  
Technology Running at 25V**

- 12.1" SVGA Active Matrix Screen
- 40MB EDO DRAM
- 2GB removable Hard Drive
- 33.6 PCMCIA Fax/Data Modem
- Options Bay accepts CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Lithium Ion Battery
- **128-Bit Graphics Accelerator**
- Intel® Pentium® Processor with MMX™ Technology, 150MHz, Running at 2.5V
- 16-Bit Soundblaster Pro-compatible Stereo Audio
- 45-Watt Lithium Ion Smart Battery
- Parallel, Serial, VGA, and PS/2 Port
- Integrated dual-button touchpad
- Full one-year extendible warranty
- Microsoft Windows® 95 installed

**\$2999**

**Add a port replicator for only \$99**

**WINBOOK SPECIAL VALUE PACKAGE!**  
**LIMITED TIME OFFER • LIMITED SUPPLIES**

The price of blazing fast multimedia has just hit a new low. Call us now for huge savings on WinBook FX's and Winbook LM's using Intel® Pentium® Processors with MMX™ Technology.

**New WinBook FX with MMX™  
Technology Running at 2.5V (Not Shown)**

- Intel® Pentium® Processor with MMX™ Technology, 166MHz, Running at 2.5V
- 12.1" SVGA Active Matrix Screen
- 32MB EDO DRAM
- 2GB removable Hard Drive
- 33.6 Internal PCMCIA Fax/Data Modem
- 59-Watt Lithium Ion Smart Battery

**CALL FOR VERY, VERY LOW PRICE. OTHER CONFIGURATIONS AND MODELS STARTING AT \$999**



**Circle 362 on Inquiry Card.**

**WinBook**  
COMPUTER CORPORATION

**1-800-725-3469**

Mon-Fri 8am-9pm EST • Sat 9am-4pm EST  
U.S. only. 30-day unconditional money-back guarantee from date of purchase.

©1987 Westlock Computer Corporation. All rights reserved. Westlock is a registered trademark of Micro Electronics, Inc. The Intel Inside logo and Pentium are registered trademarks and MMX is a trademark of the Intel Corporation. All other trademarks and registered trademarks are property of their respective companies. All prices and specifications are subject to change without notice or obligation. Prices do not include taxes.

July 1997  
Windows  
WinList  
WinRank FX

August 1996  
PC Magazine  
Editors' Choice  
WinRank XP5 P100

Designed for  
  
Microsoft  
Windows 95



January 1996  
PC Laptop  
Editor's Choice  
WinBook XPS



Laptop Buyer's Guide  
April 1997.  
WinBook LMP133  
TFT



October 1996  
BYTE Best  
Best Value Notebook  
WinBook FX



July 1997  
PC World  
Top 20  
WinBench 1 M

**NSTL PC Digest 4-Star Rating**

July 1997  
Windows  
WinList  
WinBook Ex



August 1996  
PC Magazine  
Editors' Choice  
WinBook XP5 P100



areas—or after a certain time of day—their phones may lose these advanced features and function as any analog cellular phone. Billing could automatically switch over as well. The phones can even display location identification on their screens, detailing the current billing rate.

Hughes Network Systems enhanced TDMA with its own version, which is called Extended TDMA (E-TDMA). This version more than quadrupled the capacity of the original specification. E-TDMA networks may be able to carry 15 times more mobile traffic than today's analog carriers.

Hughes accomplishes this through digital speech interpolation, in which the transmitter is turned off during pauses and while the user is listening—as much as 60 percent of the total channel time. This idle capacity can be reassigned to other users. Incidentally, E-TDMA networks are backward-compatible with the existing TDMA infrastructure, so the upgrading shouldn't interfere with current service.

The technology behind TDMA has been around since 1967 and is well tested and well understood. It enjoys the staunch backing of LM Ericsson, which is the manufacturer of 40 percent of all cellular equipment sold worldwide and 30 percent of all cellular equipment that's used in the U.S.

TDMA technology is currently embroiled in a small controversy that could become a regulatory petard. Apparently, time-division-multiplexing devices can cause interference with a wide range of electronic devices, from hearing aids to camcorders, laptop PCs, automobile air bags, and pacemakers. GSM devices seem to be even worse offenders. But this is not so with CDMA phones and modems. At press time, a spokeswoman for the FCC had no comment about this, though she confirmed that the matter was under investigation.

A lesser problem has been with audio quality. Early tests over TDMA networks proved to be disappointing. Even analog phones rendered better voice reproduction. TDMA supporters say that these problems have been largely eliminated, thanks to the IS-136 standard. CDMA's proponents, Qualcomm in particular, insist that their technology is far superior in terms of audio reproduction. However, until there's national coverage with millions of subscribers using CDMA net-

## PCS Goes National

**W**hen the FCC divvied up the 1850- to 2200-MHz part of the radio spectrum into 10-MHz bands, many industry pundits saw the foreshadowings of a revolution in low-cost cellular communications.

This narrowband part of the radio rainbow was dubbed Personal Communications Services (PCS). Various cellular carriers began snapping up the six bands for consumer use, lettered A–F, beginning in 1994. When will enterprises be able to enjoy national PCS coverage? All major licensees are vying for cross-carrier agreements. Some analysts believe that by early 1998, at least two carriers will offer free roaming across the U.S.

Freed from the legacy of analog technology, PCS promises high-capacity digital communications. Voice pagers that can deliver up to 20 seconds of clear audio are already available in some areas. PrimeCo's new phones (available in parts of the midwest and southeast) show customers their account balances and provide caller ID. Some PCS handsets provide links to e-mail and encryption. They feature lower power requirements (that can extend standby time on some phones for up to 60 hours). A new technology called Subscriber Identity Module (SIM), which is much like a smartcard, allows you to plug your SIM into any GSM handset and then make calls billed to your account.

works, the claims are unsubstantiated.

The more important hurdle is whether TDMA networks will be able to provide adequate coverage fast enough to overcome CDMA's onslaught. Currently, AT&T Wireless is the leading carrier. By the end of the year, the company expects to provide a coverage area that includes almost 80 percent of the U.S.'s populated areas, with 41 of the 49 largest cities.

## CDMA: The Technology to Beat

It would seem that TDMA would have the market wrapped up were it not for CDMA, which is purportedly twice as efficient and promises to deliver even better voice quality. CDMA has been gathering slow but important momentum in the past two years, as evinced in part by last year's PCS auction.

Of the 2958 PCS licenses that were awarded in the U.S. last year, 51 percent chose CDMA (with 28 percent going to GSM and 20 percent going to TDMA, according to Edge, the research publication of AT&T). This larger number of licensees means that both consumers and enterprises will be able to choose from a greater selection of carriers. This, in turn, should provide the kind of price competition that will make the technology imminently appealing.

Even so, CDMA is a new technology. Many of its capabilities are untested. Others were exaggerated in its early going, which has tended to make carriers suspicious of it.

Dataquest predicts that the number of CDMA users will grow to 60 million by

2000. Some \$6 billion has been poured into the technology's infrastructure over the past two years. At least six vendors have committed to manufacturing handsets and modems for the standard. CDMA will putatively deliver all the benefits of TDMA—higher capacity, extended battery-charge life, SMS, over-the-air activation, 14.4-Kbps data transmission, and improved audio reproduction—and then some.

Like TDMA, CDMA features seamless roaming not only between carriers, but also between PCS and traditional cellular systems. However, supporters say that its network capacity could be 10 to 20 times higher than an analog cellular network's. Supporters claim that it delivers a clearer signal than TDMA, that it entails lower infrastructure costs, and that users would experience fewer dropped calls.

Has CDMA lived up to its billing? Critics, including Bill Frezza, president of Wireless Computing Associates, a Yardsley, Pennsylvania-based consulting firm, have warned that the theoretical potential of the technology would never bear out in the field. Interference would limit its purported capacity, networks under heavy loads could become unstable, and infrastructure costs would be far higher than initially projected.

In practical terms, the technology has stumbled. Construction snafus and lawsuits between several key players have delayed deployment of CDMA networks well beyond early forecasts. Early field tests of CDMA failed to sustain its claims of superior audio quality and network



capacity. Meanwhile, field tests of TDMA's network capacity now approach a ratio of 7 to 1 over analog technology.

Blame the CDMA's youth and inexperience for these blunders and oversights. Introduced with exuberant claims by Qualcomm in 1989, the technology caught the fancy of engineers and carriers because it allowed multiple users to share the same channel.

The costs that both enterprises and consumers will pay for digital-cellular service obviously depend on coverage and competition among the carriers. CDMA now has the advantage on the latter, thanks to the broad appeal of its higher capacity and better voice quality. Several disappointing cases may slow its implementation.

AirTouch Communications, one of the first cellular carriers to commit to CDMA, began plans for upgrading its congested analog system in Los Angeles in 1989. Construction was delayed until 1994, with the planned commercial launch scheduled for 1995. Implementation was plagued by interference from analog service, power-balancing problems, and poor voice quality. By late 1996, AirTouch had 250 cell sites on-line.

Worse, CDMA network capacity ultimately may reach only six to seven times that of an analog network—which is roughly the equivalent of today's TDMA networks. CDMA's vocoder, the technology that turns analog speech into digital signals, must be set at 8 Kbps to achieve this capacity. That rate is decidedly inferior to the 13-Kbps standard CDMA has adopted.

AirTouch's experiences haven't been enough to frighten carriers away from CDMA, though a string of internal skir-

mishes have slowed the technology's march. Nokia, Lucent Technologies, Sony (outside the U.S.), Oki America, Motorola (due out in the U.S. by the time you read this), and Samsung all currently offer or plan to introduce CDMA handsets and modems within the year.

However, Qualcomm and Oki are embroiled in a lawsuit (with Ericsson, which does not make CDMA handsets) over patent-infringement claims, the outcome of which could ultimately bear on devices made by other manufacturers. In a highly publicized reversal, Motorola has dropped its plans to supply base stations for Sprint because of financial terms. Qualcomm and Motorola also filed patent-infringement suits against each other.

Even so, all but one major manufacturer have made commitments to making CDMA devices (many also make user devices for TDMA). A joint venture between Qualcomm and Sony alone could deliver as many as 3 million handsets a year. The company even boosted name recognition recently by paying \$18 million to rename the home of the San Diego Padres and San Diego Chargers Qualcomm Stadium.

CDMA also enjoys an enormous advantage in the Block PCS spectrum (see the figure "PCS Block Party" on page 99), thanks largely to NextWave Telecom, which was the largest bidder in last year's auction. NextWave plans to build a nationwide "carrier's carrier" network and maintains that it has already sold 10 billion minutes of use to MCI Communications. The company is committed to CDMA.

Lucent Technologies, which claims to be the largest CDMA vendor, has begun

an aggressive vendor-financing package, whereby it effectively underwrites the cost of building the network.

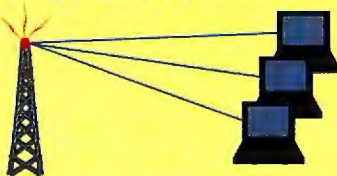
While impressive, this kind of industry backing doesn't ensure that CDMA will become the dominant technology. Coverage will. According to the CDMA Development Group, CDMA carriers cover 100 percent of the U. S. Japan recently committed to the standard. Hong Kong and Seoul, South Korea, also provide coverage. Outside the U.S., TDMA still enjoys better coverage. And GSM is unbeatable. But within the continental U.S., CDMA is clearly the market leader for digital-cellular communications.

## GSM: Is Europe's Standard Coming to America?

As pricing goes, enterprises and consumers alike stand everything to gain from the PCS spectrum, which will put enormous competitive pressure on cellular carriers. GSM, which uses TDMA technology in the 900-MHz spectrum, enjoys a larger market share worldwide than either TDMA or CDMA—some 70 countries and still growing. With the auction of the PCS F-block last year, the standard, now encompassing PCS-1900, is now poised to offer 80 percent coverage of the U.S. as well.

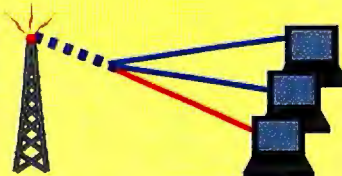
What's more, it can provide that coverage far faster than its leading competitor, CDMA. GSM technology already owns a large share of the world's wireless user devices, second only to pagers. Carriers are attracted to the technology in part because vocoder standards and voice-compression algorithms have been perfected since the mid-1980s. Transferring GSM to the North American 1.9-GHz spectrum promises to be

### Getting More Out of Thin Air



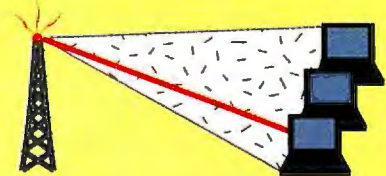
#### Frequency Division Multiple Access

FDMA carves up radio frequencies into thinner slices. This allows many simultaneous transmissions, but eventually too many users gobble up the relatively small number of frequencies available.



#### Time Division Multiple Access

TDMA can push a single frequency a bit further by slicing it up into microsegments of time. It means users receive data or voice a split second earlier or later than other users. The frequency conserved by this triples the number of possible users.



#### Code Division Multiple Access

CDMA pushes each frequency even further by digitally coding each transmission. In an instant, each recipient's phone or modem perceives only the data or voice encoded for them, ignoring the rest as background noise.



both quick and relatively inexpensive. GSM carriers who paid exorbitant sums for their PCS bandwidth can expect a shorter time to a positive cash flow than CDMA carriers.

Ericsson, Mitsubishi, and Nokia already provide GSM handsets. Various manufacturers supply PC Card modems. The technology can already deliver to users the same benefits you'd get from CDMA and TDMA technologies, including better voice quality, higher network capacity, SMS, data and voice encryption, international roaming, and billing flexibility. It can also simultaneously process voice and 9600-Kbps data. It is not surprising that Pacific Bell, BellSouth, American Personal Communications, Go

Communications, and Microcell 1-2-1 (Canada) have chosen the technology over CDMA.

Pacific Bell, which has inaugurated service in California and Nevada, has become a showcase for the technology's potential. When subscribers press the send button on their Pacific Bell handsets, they're automatically connected to a customer-care representative. Subscribers can program the network to have specific calls follow them. They can store both voice mail and pages in a universal wireless mailbox. SMS service includes multiple languages. Pacific Bell and Ericsson (which manufactures the handset) have agreed to develop an interim solution that would block the

interference that people with hearing aids currently encounter.

Eventually, a triple-mode, triple-frequency, triple-codec handset using GSM technology could bring about a world phone, which would be compatible with GSM networks at 900 MHz and the DCS-1800 networks at 1.8 GHz used outside the U.S., as well as the PCS-1900 network used in North America. In effect, it would be a world communicator, which could be carried and used anywhere in the world.

Meanwhile, GSM continues to enjoy double-digit growth everywhere outside the U.S. and Japan. Some estimates give it 50 percent of the world mobile-phone market by the year 2000. Thus, it should take hold in the American PCS market

## How the Wireless Technologies Compare

Technology	Pro	Con	Carriers
<b>TDMA</b> TDMA supports a hierarchical cell structure, which lets you add capacity using microcells in an existing service area, such as a campus or building. The center hex of a TDMA cell is assigned one frequency; the surrounding cells are assigned six others. TDMA also uses direct-sequence transmissions, where each call is assigned a designated radio channel in a cell. TDMA squeezes more out of each channel by placing up to three signals into that channel, giving each signal a fixed, rotating amount of time on that channel.	Easier to scale within a geographic area; seamless roaming between PCS and AMPS; in use since 1987.	Adding infrastructure (transmitters and the phone links linking them) is expensive; CDMA's technological superiority in network capacity, voice quality, and costs is rapidly eroding its market share; emits radio interference with some devices.	AT&T Wireless Services, BellSouth Cellular, GTE Mobilnet, Northern Telecom, PCSI, Southwestern Bell Mobile Systems.
<b>CDMA</b> CDMA modems and phones, which rely on spread-spectrum technology, simultaneously communicate with the current base station as well as a secondary or approaching station before making a soft handoff. The other advantage of using spread-spectrum technology: By shifting a signal from one frequency to another over a wide bandwidth, calls can shift from one narrowband frequency to another to avoid static conditions. In CDMA, the device stays on the same frequency from cell to cell. In theory, it means fewer dropped bits. Critics point out that cell strength must be carefully tuned at each boundary to avoid interference.	Wide industry backing; easier to scale as geographic area grows; devices don't need to use as much power to transmit or receive; nature of wideband avoids problems with static; easier to add cells.	Largely untested; early snafus and legal battles have delayed its deployment; transceivers require more circuitry to support spread-spectrum technology.	AirTouch Communications, Ameritech Cellular Services, Bell Atlantic Nynex Mobile, Clearnet, DDI, GTE Mobilnet, LG Telecom, MCI, NextWave Telecom, PrimeCo Personal Communications, SK Telecom, Sprint PCS, 360° Communications
<b>GSM</b> GSM uses TDMA in the 890- to 960-MHz frequencies as well as in the PCS-1900 spectrum. Eventually, a triple-mode, triple-frequency, triple-codec handset using GSM technology could bring about a world phone, which would also be compatible with DCS-1800 networks at 1.8 GHz used outside the U.S. as well as the PCS network used in North America.	The reigning standard in Europe; provides 80 percent coverage in the U.S. in the PCS band with an easy migration path for vendors who choose it; an exceptionally wide variety of handsets are available, though less so for modems.	Limited backing from carriers in the U.S.; limited network expansion when compared with CDMA; emits interference with some devices.	Aerial Communications, American Personal Communications (Sprint Spectrum L.P.), BellSouth Cellular, Omnipoint Communications, Pacific Bell Mobile Services, Pocket Communications, Powertel, Western Wireless (VoiceStream)



## PCS Block Party

1920	Unlicensed PCS	
1910	Block C (mobile)	1990 Block C (base)
1895	Block F (mobile)	1975 Block F (base)
1890	Block E (mobile)	1970 Block E (base)
1885	Block B (mobile)	1965 Block B (base)
1870	Block D (mobile)	1950 Block D (base)
1865	Block A (mobile)	1945 Block A (base)
1850 MHz		1930 MHz Unlicensed PCS

The FCC divided the newly available PCS spectrum from 1850 MHz to 1990 MHz into six licensed blocks and one unlicensed block, each of which has separate frequencies for base stations and mobile devices. FCC auctions of this spectrum have raised billions for the U.S. government.

long before its biggest competitor, CDMA, is able to get a footing, and even before TDMA networks are up and running. Over the long haul, it is the single best solution for worldwide roaming.

On the other hand, GSM can't match CDMA's purported network capacity. Many analysts are skeptical about GSM

North America's claim of 98 percent coverage in the U.S. This has prevented more than a few carriers from signing on to the technology. CDMA still has the edge in North America. For most enterprises—even those with manifold international offices—universal coverage in the 48 contiguous states is of paramount importance in building wireless applications. For most U.S. organizations, the rest of the world can wait.

## Your Best Choice

Can TDMA, CDMA, and GSM coexist? For the foreseeable future, there's no question they will. Sooner or later, however, one will predominate, ushering CDPD and analog cellular communications out of the picture altogether. But betting on one technology over the other today is a precarious gamble. This is especially true for enterprises making broad-based and long-term investments in developing wireless applications. For all practical purposes, the troika of digital standards will continue to battle each other well into the next century.

Besides, venturing into a true digital world may be premature. CDPD has much to offer companies that need to create wireless applications today. It doesn't require a large cash, time, or technology investment in standards that could be swept away in the next five years.

The choice between TDMA and CDMA is more difficult. TDMA enjoys broad coverage throughout the U.S. and, to a lesser extent, in Europe and Asia. It is a

well-known technology in terms of its capabilities and limitations and, more important, in terms of costs. Some incremental improvements—especially the advent of Hughes' E-TDMA—make it highly competitive with CDMA, even if both carriers and user-device makers are marching en masse toward the latter. (Don't be fooled: Both contingents are ready to jump ship if the other standard prevails.)

CDMA has real technological advantages—especially in terms of future expansion of networks. This explains why so many carriers are infatuated with the technology. The more, the merrier, since the resulting competition will push subscriber costs downward. However, the technology has gotten off to a slow start. Its much-trumpeted potential hasn't yet borne out in early implementation. Industry infighting continues to plague it. The digital wireless war is CDMA's to lose. It's too bad the technology has thus far been its own worst enemy.

GSM is the wild card in this contest. Widely used in Europe and other parts of the world (including many places where it is cheaper than copper wiring to set up and use), it should be your first choice for wireless applications on an international scale—at least for today. Even in the U.S., it has an aggressive presence in the PCS spectrum. Also, it's based on the same time division technology as TDMA, which means that its capabilities and limitations are well known. Coverage in North America is good, if not complete. But can GSM entice enough carriers to its standard so that pricing would be pushed to competitive levels with CDMA? Can it build adequate capacity so that your enterprise can depend on it?

All these unknowns reinforce the fact that digital wireless technology, though no longer inchoate, still has a long way to go. There's far more certainty about the kinds of services and applications that you can expect than there was five years ago. There are also a world of ways you can harness the technology today. But reaching the point where you have a single reliable standard served by multiple carriers is still several years away. Getting there is going to be very slow indeed. **E**

*Marty Jerome is a columnist for PC/Computing and the Boston Globe. He is the coauthor of three books on computing. You can reach him c/o editors@bix.com.*

## WHERE TO FIND

<b>AirTouch Communications</b> San Francisco, CA 415-658-2000 <a href="http://www.airtouch.com">http://www.airtouch.com</a>	<b>BellSouth Cellular Corp.</b> Atlanta, GA 404-249-5000 <a href="http://www.bscc">http://www.bscc</a>	<a href="http://www.datalife.gtem.com">http://www.datalife.gtem.com</a>	800-574-7000 510-227-3000 <a href="http://www.pacbell.mobile.com">http://www.pacbell.mobile.com</a>
<b>Ameritech Cellular Services</b> Hoffman Estates, IL (847) 765-5700 <a href="http://www.ameritech.com/products/wireless">http://www.ameritech.com/products/wireless</a>	<b>CDMA Development Group (industry association)</b> Costa Mesa, CA 714-545-9400 <a href="http://www.cdg.org">http://www.cdg.org</a>	<b>Hughes Network Systems</b> Germantown, MD 301-428-5500 <a href="http://www.hns.com">http://www.hns.com</a>	<b>Southwestern Bell Mobile Systems</b> Dallas, TX 800-331-0500 972-774-0000 <a href="http://www.swbell.com">http://www.swbell.com</a>
<b>AT&amp;T Wireless Services</b> Kirkland, WA 206-827-4500 <a href="http://www.attws.com">http://www.attws.com</a>	<b>CDPD Forum (industry association)</b> Chicago, IL 800-335-2373 312-644-6610 <a href="http://www.cdpd.org">http://www.cdpd.org</a>	<b>Lucent Technologies Global Wireless Products Group</b> Murray Hill, NJ 800-232-5179 317-322-6848 <a href="http://www.lucent.com">http://www.lucent.com</a>	<b>Sprint PCS</b> Ft. Worth, TX 800-480-4727 817-215-3000 <a href="http://www.sprintpcs.com">http://www.sprintpcs.com</a>
<b>Bell Atlantic Nynex Mobile</b> Bedminster, NJ 800-255-2355 908-306-7000 <a href="http://www.banm.com">http://www.banm.com</a>	<b>GTE Mobilnet Wireless Data Services</b> Atlanta, GA 800-483-6625 770-804-3467	<b>NextWave Telecom</b> San Diego, CA 619-453-2828 <a href="http://www.nextwavetel.com">http://www.nextwavetel.com</a>	<b>360° Communications Co.</b> Chicago, IL 888-225-5360 773-399-2500 <a href="http://www.360c.com">http://www.360c.com</a>
		<b>Pacific Bell Mobile Services</b> Pleasanton, CA	



# Diagnose any PC's problems fast with

## the **UNIVERSAL DIAGNOSTICS TOOLKIT™**

**Loop-back Plugs—**  
9-pin serial, 25-pin serial  
and 25-pin parallel  
plugs, used for external  
I/O port testing.

- **Get the best, most accurate full-system diagnostics package for all your problem PCs.**
- **Low-Level Formats all hard drives including IDEs. Allows relocation of Track 0.**
- **Works with any PC regardless of O/S: DOS, Windows 95 & NT, O/S2, Unix, Novell, etc.**

**2 Micro-Scope floppy disks—**  
containing the best  
PC diagnostic tools  
on the market.  
Comes with both 3.5"  
and 5.25" disks to  
work with any PC.



## **Micro-Scope 6.1** UNIVERSAL DIAGNOSTIC SOFTWARE



**Fully O/S Independent  
diagnostic software...**

*Call for upgrade pricing &  
complete new features list!*

**M**ICRO-SCOPE Universal Computer Diagnostics was developed to satisfy the expanding need for accurate system diagnosis in the rapidly growing desktop computer market. Patterned after super-mini and mainframe diagnostic routines, MICRO-SCOPE runs independently of any standard operating system, and is therefore at home on any machine in the Intel world. Speed, ease-of-use, and razor sharp **ACCURACY** are a few of the advantages that arise from this system independence. **Jerry Pournelle** awarded MICRO-SCOPE & POST-PROBE the User's Choice Award in the May 1994 issue of Byte Magazine, saying: **"You name it, this tests it. If you maintain PCs you'll love it."**

♦ **LOW-LEVEL FORMAT**—Performs low-level format on all hard drives including IDE drives. ♦ **TRUE HARDWARE DIAGNOSTICS**—Accurate testing of CPU, IRQ's, DMA's, memory, hard drives, floppy drives, video cards, etc. ♦ **RELOCATES TRACK 0** on hard drives that support relocation. ♦ **IRQ CHECK**—Talks directly to hardware and shows I/O address and IRQ of devices that respond. ♦ **O/S INDEPENDENT**—Does not rely on O/S for diagnostics. Talks to PC at hardware level. All tests are full function regardless of O/S (i.e. Windows, Novell, UNIX, O/S2). ♦ **IRQ DISPLAY**—Show bits enabled in IRQ chip for finding cards that are software driven (Network, Sound Card, etc.). ♦ **MEMORY DISPLAY**—Displays any physical bit of memory under 1 MB. Very useful for determining memory conflicts and available memory space. ♦ **AND MUCH MORE...** We don't have enough space here for everything this software can do!

**Complete Micro-Scope Manual—** easy to follow testing procedures and detailed error code descriptions. See the features list at left to view some of the incredible wealth of testing capabilities this program contains.

Govt. Orders: NSN-7030-01-421-6459

**Call Now for Special Pricing**  
**1-800-864-8008**

**MICRO  
2000**



**Windows 95  
COMPATIBLE**



# 100% accurate results...

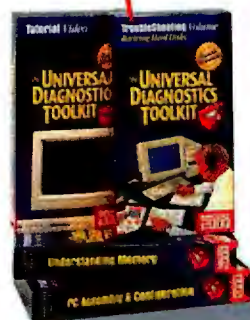
**Tri-State Logic Probe**—works with Post-Probe and enables testing down to individual chip level.

**Durable Zip-up Leatherette Carrying Case**—all your tools in one organized easy to carry toolkit.

**Post-Probe Diagnostic Card**—when Post-Probe detects an error, a 2 digit BIOS code will display on the card telling you exactly what's wrong with your PC. 100% compatible with all ISA, EISA, Compaq and Micro-Channel PCs.

**Micro-Channel Adapter Card**—(behind Post-Probe card) allows Post-Probe to be used with Micro-Channel equipped computers.

**NEW Optional Tutorial and PC Trouble Shooting Videos**—Call for titles and current prices. A wealth of technical help at your fingertips.



## Post-Probe™

First Ever Universal P.O.S.T. Card for All PCs!

**PC won't boot up? Find out why fast with our universal POST card...**

"This is the only card that will function in every system on the market. The documentation is extensive, and not only covers the expected POST Codes for different BIOS versions, but also includes a detailed reference to the bus signals monitored by the card." —**Scott Mueller** from his globally recognized book, *'Upgrading & Repairing PCs, Second Edition'*

- ◆ Includes pads for voltmeter to attach for actual voltage testing under load.
- ◆ 4 LEDs monitor +5vdc -5vdc +12vdc -12vdc. ◆ Monitors Hi & Lo clock and OSC cycles to distinguish between clock chip or crystal failure. ◆ Monitors I/O Write and I/O Read to distinguish between write and read errors. ◆ Accurately monitors progress of POST for computers *without* POST codes. ◆ Reads POST codes from any IBM or compatible that emits POST codes. ISA/EISA/MCA.
- ◆ Compatible with Micro Channel computers. ◆ Dip switch allows easy selection of I/O ports to read. ◆ Includes **TRI-STATE LOGIC PROBE** to determine actual chip failures. ◆ Manual includes chip layouts and detailed POST procedures for all major BIOSs. ◆ **AND MUCH MORE...** call for more details.

Govt. Orders: NSN-7025-01-421-6467

**Micro 2000, Inc.** *Makers of Professional PC Diagnostic Tools*  
 1100 East Broadway, Suite 301, Glendale, California, USA 91205  
 Toll Free: 800/864-8008 • Phone: 818/547-0125 • Fax: 818/547-0397  
 Web Site: <http://www.micro2000.com>

International Orders please call:  
 Micro 2000 Australia.....61-42-574-144  
 Micro 2000 UK.....44-1462-483-483  
 Micro 2000 Amsterdam.....31-206-384-433  
 Micro 2000 Germany.....49-69-420-8278

Copyright © 1996 Micro 2000, Inc. All Rights Reserved.  
 Circle 188 on Inquiry Card.

**Extensive Post-Probe Manual**—exhaustively complete, containing BIOS error codes for most PCs on the market. Look up the 2-digit error code in this manual and instantly diagnose your PC's problem. Also contains common chip diagrams, descriptions and complete troubleshooting tips.







# It pays to be well-connected.

## Just ask your modems.

High-speed modems are only as good as the ports they're connected to. And no one connects modems like Central Data.

Our popular **scsiTerminal Servers**<sup>™</sup> attach superfast serial ports (up to 230K baud) to the SCSI bus—without using any card slots inside your workstation or server. And our **EtherLite<sup>®</sup> Port Servers** connect real local ports via Ethernet. They're much easier to install and administer than conventional network terminal servers. And for lower-cost solutions, check out our new **PCI Serial Cards**.

Central Data serial ports are compatible with Windows NT RAS, SCO UNIX, and UNIX systems from Sun, HP, IBM, DEC, and Silicon Graphics.

Don't trust your modem connections to anyone else. Call **1-800-482-0397** today for a **FREE** evaluation. Or view our website at **www.cd.com**.

### **U.S. Robotics** CHOOSES CENTRAL DATA

When U.S. Robotics needed serial ports to test their new x2<sup>™</sup> Modems, they chose Central Data. Our new 230K-baud scsiTerminal Server was the only solution they found that could handle the sustained throughput of their 56K technology.



PCI Serial Cards



scsiTerminal Servers



EtherLite Port Servers

# Central Data



1602 Newton Drive • Champaign, IL 61821-1098 • (217) 359-8010 • (800) 482-0397 • FAX (217) 359-6904 • [info@cd.com](mailto:info@cd.com) • [www.cd.com](http://www.cd.com)

Copyright © 1997 Central Data Corp. All rights reserved. EtherLite is a registered trademark and scsiTerminal Server is a trademark of Central Data Corporation. UNIX is a registered trademark in the U.S. and other countries, licensed exclusively through X/Open Company Ltd. Windows NT is a registered trademark of Microsoft Corporation. U.S. Robotics, the U.S. Robotics logo, and x2 are registered trademarks or trademarks of U.S. Robotics. All other brand or product names are or may be trademarks of their respective owners.

Circle 158 on Inquiry Card.



# A Kinder, Smaller Windows

*Porting from Win32 to Windows CE can be a simple matter—  
if you know what to watch for.*

*By Jim Geier*

**M**icrosoft's third attempt at coming out with an OS designed specifically for hand-held PCs seems to finally have taken hold. The company's Windows CE leverages the company's colossal presence in the desktop computing market with an OS and applications that are already greatly familiar to millions of computer users.

Can CE give the slow and stumbling hand-held PC market the kind of kick start that will finally lure legions of businesspeople into its fold? Resistance has come from many fronts. Most hand-held PCs are relatively expensive given the low volume of information they manage; for many people, a far less expensive, paper-bound calendar works just as well. And until handwriting-recognition algorithms are sufficiently advanced, data entry via a stylus offers few advantages over pencil and paper; tiny QWERTY keyboards don't allow for fast touch-typing. Finally, proprietary OSes throw up a host of compatibility problems, steep learning curves, and a dearth of familiar applications already used on the desktop.

Windows CE devices promise to make the greatest headway against this latter obstacle. Porting Windows applications to CE is remarkably easy. And anyone currently developing applications for Windows 95 can develop CE applications with little advanced training. With growing support from wireless-device manufacturers, the OS finally stands to give hand-held computers a nascent, but important, role in a wide array of large enterprises.

If you're a Windows developer, you'd better start considering how to port your applications to Windows CE today. Many ex-

isting desktop applications that are scaled down to run on CE offer many benefits to business users.

## The OS at a Glance

Windows CE is a small but powerful 32-bit, multitasking, multi-threaded OS that is a subset of the popular Win32 model (see the figure "The Windows CE Architecture" on page 104). On the development side, CE supports approximately 500 of the 1500 Win32-based APIs. This offers developers a relatively familiar, easy-to-learn environment for building mobile applications. On the other hand, it means you can't run 16-bit Windows or MS-DOS applications on the CE platform.

Windows CE consumes small amounts of RAM, connects easily to the Internet and desktop PCs, and supports a wide array of hardware. It makes use of ROM for running applications, thus minimizing the use of RAM. In addition, CE allows users to seamlessly extend their computing activities to locations away from the desk. Consequently, it's an excellent OS not only for hand-held computers but also for Global Positioning System (GPS)-based mapping systems, digital information pagers, cellular smart

phones—and even future household appliances.

But don't expect to go buy a copy of Windows CE off the shelf. It's available only to OEMs, hardware manufacturers, and software developers. Current versions exist for the Hitachi SH3, NEC 4100-MIPS, and Philips 3900-MIPS processors.

Currently, hand-held PCs built from a reference platform written by Microsoft are the only commercial devices that support





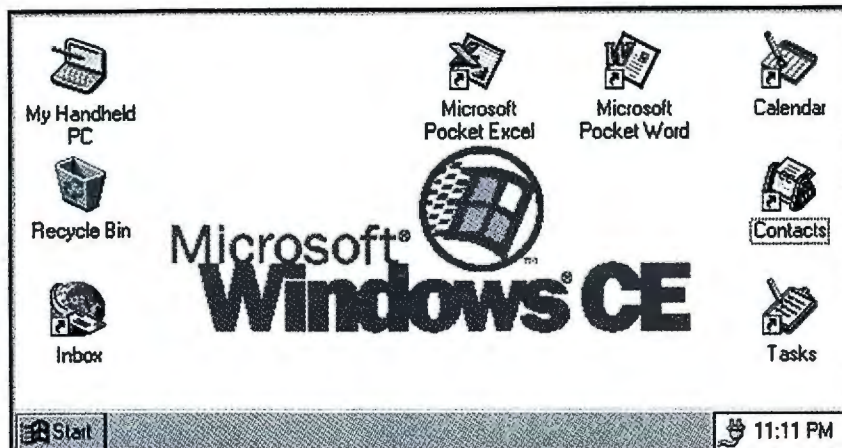
the Windows CE OS. Microsoft's concerted effort to simultaneously establish both hardware and software specifications for the OS was intended in part to head off the disasters that befell the company's previous attempts at hand-held OSes. First there was WinPad, which ran on x86 CPUs with a stripped-down version of Windows 3.1. Input to this machine was limited to handwriting recognition via a stylus—it had no keyboard. Next, Microsoft attempted to develop Pulsar, which turned out to be a glorified pager. Pulsar offered wireless connectivity, but it had a very small screen and just a few buttons for input.

As Microsoft scrapped these projects, it invested in market research that uncovered the following information: Potential customers need to organize, communicate, and access information while they're away from their desks, and all or most of them have PCs running Windows. As a result, the Windows CE Handheld PC was conceived; it was announced at the fall 1996 Comdex show in Las Vegas.

Microsoft strove for several key goals with the Handheld PC: long battery life, an affordable price (about \$500), compactness and light weight, a familiar interface, easy PC connection, and effective keyboard input. The company signed up seven hardware partners to develop hand-held PCs based on the core specifications of its reference platform, allowing each to build on features and capabilities as they saw fit. These hardware partners included Casio (<http://www.casio.com>), Compaq (<http://www.compaq.com>), Hewlett-Packard (<http://www.hp.com>), Hitachi (<http://www.hitachi.com>), LG Electronics, NEC (<http://www.nec.com>), and Philips Electronics (<http://www.philips.com>).

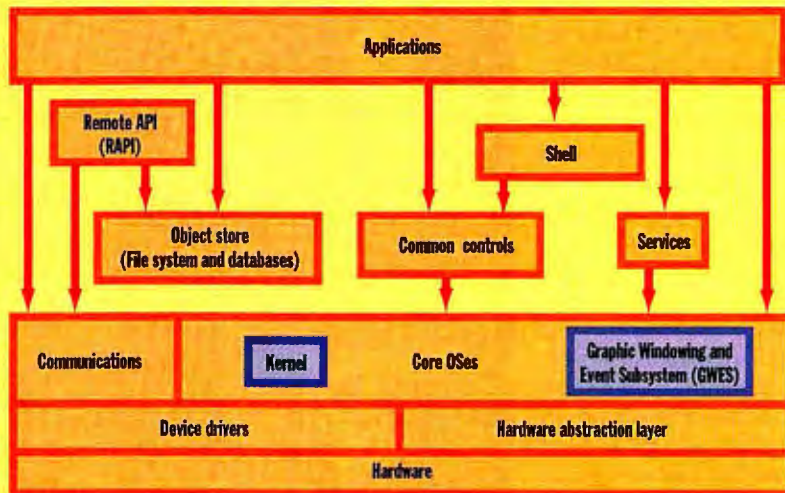
Although all Windows CE devices differ in price and certain capabilities, they also share many features, which are listed below.

- An embedded QWERTY keyboard with alphanumeric keys, including standard punctuation, a Control key, an Alt key, and two Shift keys. Other vendor-specific keys are optional. Japanese and Chinese versions will not have keyboards but will instead rely on handwriting recognition alone for data input.
- An embedded touchscreen with resolutions of 480 by 240 or 640 by 240 pixels, four gray scales, and 2-bit pixel depth



Windows CE's desktop is minimal (especially in gray scale), but it contains all the essentials.

### The Windows CE Architecture



Windows CE's modular, layered design enables easy application porting and makes it simple to strip the OS down to its bones.

(see the screen above).

- A stylus that acts like a mouse when it's tapped on the touchscreen.
- A docking cradle to recharge the machine's batteries and connect it to a desktop PC for file transfer/synchronization.
- One PC Card slot, one serial connector, and one infrared port (IrDA).
- A minimum of 2 MB of RAM and 4 MB of ROM.

Windows CE has no standard memory map or interrupt structure, which is typical of PCs. Developers interface Windows

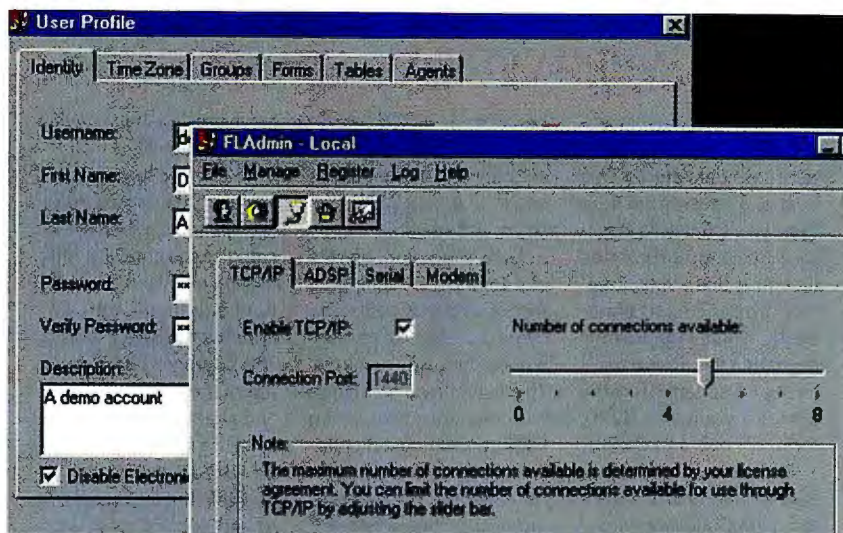
CE to their respective hardware platforms by writing interrupt service routines. Therefore, Windows CE will not run on a desktop PC or on a standard laptop.

### Most Likely to Succeed

Given these specifications, most applications that you'd want to take with you away from your desk can be ported to the Windows CE environment, minus some functionality. The current version, 1.01, does not support the following:

- OLE
- ActiveX
- COM





**FormLogic's administration console enables the controlled distribution of Windows CE software.**

## Windows CE 2.0

The current version of CE, 1.01, should be replaced with version 2.0 by the time you read this (it's currently in a beta-test phase). Users will be able to upgrade to the new version by swapping out ROM chips. Release 2.0 will contain several welcome enhancements:

- support for 486 processors from Intel and AMD
- support for the 82X series of the PowerPC chip from Motorola
- support for up to 24-bit color
- printing support
- LAN connectivity via NDIS and SMB
- Widely available support for ActiveX, Java, Visual Basic run-time, and Microsoft Foundation Classes

- MAPI
- ODBC
- DDE
- multimedia (except WAV files)
- color video

Windows CE offers great relief to users who travel. Imagine you're in your office preparing to leave on a three-day business trip. It's four in the afternoon, you're tired, and your flight leaves at 5:30 p.m. You've spent all day ironing out your travel agenda. Now you're frantically working at your desktop PC, copying files onto a disk, reading and sending last-minute e-mail, and jotting down contact numbers and

appointments from your electronic calendar so you'll have them during the trip. After gathering all this information, you throw the disk into your briefcase, grab your laptop, and then hurriedly head for the airport.

Sound familiar? More than 30 million other mobile professionals in the U.S. share this type of last-minute scurry, often forgetting to take along important telephone numbers, schedule information, and files. The answer to this problem is to use a hand-held PC running Windows CE and associated applications. This will make your life much easier in these situations by allowing you to smoothly move from working at your PC to continuing your work while you're away from the office and your desk.

Standard Windows 95 word processors and spreadsheets are particularly prime for porting. In fact, Microsoft bundles companion versions of Word, Excel, and Schedule+ with CE. Given that Word and Excel currently dominate more than 80 percent of the market, few enterprises will see any reason to develop stand-alone versions of basic productivity applications for the OS.

All hand-held PCs equipped with Windows CE include a full-featured suite of personal information management (PIM) software, complete with a calendar, an address book, and tasks that seamlessly and automatically integrate with Microsoft Schedule+ 7.0a on the desktop PC. After you connect the hand-held PC to the desktop, the two automatically initi-

ate synchronization. The user can then enable synchronization, set the window of opportunity for synchronization to recognize, and choose which appointments and tasks to synchronize.

Of course, Windows CE also lends itself well to mobile communications applications, such as e-mail, faxing, and Web browsing. For example, it includes an e-mail application called Inbox, which uses standard SMTP and POP3 protocols. Inbox works as a companion to Microsoft Exchange, and e-mail files are easily transferred back and forth between hand-held and desktop PCs.

Most vendors, including Motorola and AT&T, have adapted their radio modems to work with Windows CE using ARDIS, RAM Mobile Data, or CDPD wireless WAN services. In addition, companies such as RadioMail Cooperation (<http://www.radiomail.net>) offer wireless Internet-access applications for the CE platform. RadioMail for Windows CE extends Internet applications over wireless networks and includes two-way wireless e-mail and wireless workgroup messaging for communications among members of a mobile staff. These services also include basic Web access, faxing, paging, stock quotes, and news. The RadioMail service costs approximately \$20 per month.

In addition to the common productivity and communications applications, there is already a wide array of vertical applications for CE devices. Physix (<http://www.physix.com>), for example, offers PocketChart for Windows CE, an electronic medical-record and clinical-information system that runs on a hand-held PC. PocketChart offers a full set of features, such as patient lists, chart notes, a lab browser, on-line billing codes, automated prescription writing, and dosage checking.

TeleType (<http://www.teletype.com>) provides a GPS for Windows CE. A GPS receiver incorporated into PC Card form factor provides latitude and longitude information from a satellite to applications running on the hand-held PC. This keeps the hand-held PC informed of its exact geographical location, providing the basis for some interesting applications. TeleType's application has a moving map on the hand-held PC screen that corresponds to your location.

Roving Software (<http://www.roving.com>) offers the Roving Reporter for Windows CE, an application and correspond-



ing service that allow you to create a personalized newspaper that automatically receives news, weather, sports, financial data, and any Internet- or LAN-based corporate data. You just turn on your hand-held PC and read current stories.

Many enterprises have begun developing applications for the OS on their own. CE is particularly well suited to data-collection systems. For example, a hand-held PC interfaced with a bar code scanner, radio network, and applicable Windows CE-based applications software can improve the accuracy and efficiency of identifying and tracking items in manufacturing plants, hospitals, stores, and so on.

A bar code can identify an inventory item with a number, much like a license plate on a car. After scanning the bar code using a scanner appliance, the identification number maps to the status of the item stored in a database and then reports corresponding information back to the user via the Windows CE interface. At this time, the user can change the status of the item by entering applicable data, which updates the database.

## Think Small

For developers and end users alike, Windows CE is very similar to the Windows 95 and NT Workstation 4.0 environments. The important differences between developing for these larger OSes and developing for CE revolve around hand-held PCs' small form factor, low memory, and tiny displays.

The Windows CE shell and user interface, as shown in the figure "The Windows CE Architecture," provide a look and feel similar to that of Windows 95 and NT Workstation. The shell includes the desktop, the taskbar, and a recycle bin. Windows CE differs from these OSes in its limitations in the windowing subsystem. CE doesn't support multiple overlapped windows, and you can't resize windows. Microsoft decided not to include these features because users would be unlikely to have multiple windows open within such a small screen size.

Nearly all standard and common controls exist; however, they have limited features. For example, property sheets are supported, but wizards are not available because they take up too much memory space. Also, CE supports only two common dialog boxes: File Open and File Save As. Other dialog boxes, such as the color and print boxes, don't make sense

on a hand-held PC because the display is in black and white. In addition, Windows CE does not directly support printing. It has a new control, called the CommandBar, which combines a window's caption bar, menu bar, and toolbar into a single entity.

The Windows CE memory architecture consists of both RAM and ROM. ROM contains the system kernel and a set of applications, including Explorer, Calculator, and Control Panel applets.

In a 2-MB system (a typical configuration), RAM consists of two 1-MB sections. Section 1 of RAM is the object store, which functions like a single hard drive. The user saves new applications and data files in the object store. Section 2 of RAM, which Microsoft refers to as the *system storage area*, is for storing process heaps, thread stacks, application code, virtual memory allocation, and so forth.

The system always compresses files in RAM, generally at a 2:1 compression ratio. When a user runs an application, Windows CE decompresses the program and places it in system storage. Files in RAM take precedence over files in ROM. If there are two programs with the same filename, one in ROM and the other in RAM, the OS will run only the program that's located in RAM. In other words, you'll want to make sure that your filenames are unique—take advantage of CE's support for long filenames.

The base-level configuration of the OS requires about 150 KB of ROM and 400 KB of RAM to run, with the full H/PC OS tak-

## Unplugging Windows CE

A wireless network enables users to continue to access data stored on a host or a server from their Windows CE device in mobile situations. The problem, though, is that wireless networks offer limited bandwidth, which significantly degrades the operation of host and server interface protocols, such as 3270, 5250, VT100, and ODBC.

Middleware providers have an answer to this problem. CIM Concepts (<http://www.cim-rf.com>), for example, will release in September

a Windows CE version of its Data Integrator product, offering a highly efficient interface among CE clients, hosts, and servers.

Data Integrator consists of a Java client running on the CE OS that communicates over the wireless network to gateway software. The Java client interfaces with the gateway using CIM's packet-based protocol, which is streamlined for RF networks. The gateway, located on the wired network, then communicates directly to multiple hosts and

servers using their specific native protocols.

To develop applications, you use CIM's visual development tools, which are located on the gateway. After making modifications to an application, the gateway updates the Java client(s). This approach offers developers the ability to scrape and shape applicable portions of a 5250 screen from an AS/400, for example, to fit within the tiny screen of a hand-held PC, or to interface directly to an ODBC-compliant database.

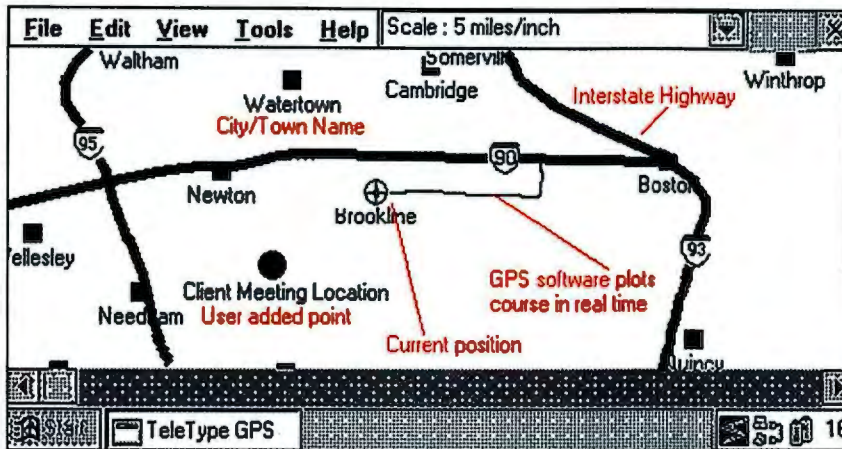
ing up about 2 MB. To optimize performance, users and developers can divide the usage of the object store and system storage via the "memory tab" in the control panel's system applet. This allows you to adjust memory availability based on the applications that are running on the hand-held PC.

Because of the portable intentions of Windows CE, it has very good power-management and user-notification features. The OS constantly monitors the system, looking for ways to conserve power. For example, the OS suspends the processor when all threads are waiting for events, which is the case most of the time. To support PIM-type applications, Windows CE consists of special commands that allow developers to alert users with dialog boxes. For example, the command `PegGet_UserNotificationPreference` displays a dialog box for users to respond to a notification. CE also supports the ability to run applications on triggers, such as when the machine boots or a power supply is connected.

In addition to the support it offers for Windows PC Card and Socket Services, Windows CE includes the following connectivity features:

- TCP/IP and PPP, which allow easy integration with server software.
- A subset of the TAPI, Unimodem, and RAS APIs for dial-up connections.
- An HTML version of Microsoft Internet Explorer—however, the small screen on





The Teletype GPS Highway Navigator includes all U.S. interstate highways.

a hand-held PC makes it difficult to see where you're surfing.

- The file filter converts color bit-map and icon files to 2-bit-per-pixel bit maps during the copying process.

## Choose Your Tools

A variety of tools are already available for developing CE applications—from Microsoft and other vendors. Development for CE is somewhat different from Windows 95 and NT development because of CE's limited APIs and functionality.

The best results come from developing and simulating an application's behavior on a desktop PC. Once the application has been thoroughly tested and refined, the port to a hand-held PC should be a relatively quick and painless matter. When adapting an existing desktop application to run on Windows CE, most likely it must be scaled down in terms of features and functionality to fit within the constraints of Windows CE.

Visual C++ developers can turn to Microsoft's newly released Visual C++ for Windows CE. Priced at \$199, it's an add-on component to Visual C++ 5.0. It uses the same C11 compiler technology used in Visual C++ 5.0 for the desktop; it also includes new cross-compilers for CPUs that Windows CE currently supports.

For developers who must tie Windows CE to new hardware platforms, Microsoft offers the OEM Adaptation Kit. OAK provides the CE code for adapting the OS to particular hardware platforms. Microsoft has also carefully selected a number of system integrators who can assist OEMs

in adapting Windows CE to their particular hardware platform. OAK requires you to get an OEM license from Microsoft; it's not a generally available tool.

Microsoft's Windows CE Desktop Emulation SDK is currently available free for downloading from <http://www.microsoft.com/windowsce/developer/>. Using your desktop development tools, you can create Windows CE applications that run in emulation on your PC; Visual C++ for Windows CE's cross-compilers and remote tools are required for targeting Windows CE devices.

Many third-party companies have tools that add features to Windows CE. Metro-

works (<http://www.metroworks.com>), for example, will offer later this year development tools for CE via its CodeWarrior products for embedded and consumer-electronics software development. CodeWarrior's cross-platform compilers support C, C++, Pascal, and Java and allow programmers to build applications for a number of target platforms from a single development environment.

In addition, Syware (<http://www.syware.com>) offers Dr. DeeBee, an ODBC driver for Windows CE. Dr. DeeBee allows Windows CE-based hand-held computers to act as data servers to desktop applications. This provides connectivity to desktop-based applications, such as Microsoft Access, Excel, and Visual Basic. The ODBC 2.1-compliant driver is Windows 3.X based on the desktop PC, thereby consuming none of the hand-held's memory space. By utilizing the Dr. DeeBee ODBC driver, desktop software developers can communicate with Windows CE without writing code to a new API.

Another useful product is Wright Strategies' (<http://www.wrightstrat.com>) FormLogic. This package is a development environment that replaces field-based paper processes with hand-held computers; eases the development, deployment, and management of hand-held applications for occasionally connected mobile workers; and enables the connection of hand-held computers to network data sources and existing systems (see the screen on page 105).

The future for Windows CE appears bright because of its efficient standards-based development environment. If you are a Windows programmer, you'd better get proficient in writing CE applications. More than 1000 developers have already enrolled in the Windows CE Technical Beta Program, and more than 90 software and hardware companies have already announced products for the hand-held PC. If you're a user, then start looking—many Windows CE applications for the hand-held PC are on the way. ■

*Jim Geier is director of network and software systems at Monarch Marking Systems (Miamisburg, OH), a developer of identification and tracking solutions. He is the author of Wireless Networking Handbook (New Rider Publishing, 1996) and Network Reengineering (McGraw-Hill, 1996). You can reach him at [jim\\_geier@cmail.mmsday.com](mailto:jim_geier@cmail.mmsday.com) or 71165.2045@compuserve.com.*

## WHERE TO FIND

<b>CIM Concepts</b> Plantation, FL 954-472-7009 <a href="http://www.cim-rf.com">http://www.cim-rf.com</a>	<b>NEC</b> Mountain View, CA 800-456-9372 415-528-5306 <a href="http://www.nec.com">http://www.nec.com</a>
<b>Compaq</b> Houston, TX 800-345-1518 713-514-0484 <a href="http://www.compaq.com">http://www.compaq.com</a>	<b>Phillips</b> New York, NY 408-523-2874 <a href="http://www.phillips.com">http://www.phillips.com</a>
<b>Hewlett-Packard</b> Palo Alto, CA 408-553-2916 <a href="http://www.hp.com">http://www.hp.com</a>	<b>Physix</b> Houston, TX 800-749-2585 713-797-1199 <a href="http://www.physix.com">http://www.physix.com</a>
<b>Hitachi</b> Tarrytown, NY 914-332-5800 <a href="http://www.hitachi.com">http://www.hitachi.com</a>	<b>RadioMail</b> San Mateo, CA 800-597-6245 415-286-7839 <a href="http://www.radiomail.net">http://www.radiomail.net</a>
<b>Microsoft</b> Redmond, WA 206-882-8080 <a href="http://www.microsoft.com">http://www.microsoft.com</a>	<b>Wright Strategies</b> La Jolla, CA 619-551-6808 <a href="http://www.wrightstrat.com">http://www.wrightstrat.com</a>



# This is no ordinary copy protection system!

Visit our Web Sites:  
[www.wibu.de](http://www.wibu.de)  
[www.griftech.com](http://www.griftech.com)

WIBU-KEY is not your average, run-of-the-mill copy protection system. It does more to help you earn more. WIBU-KEY provides an entire software management system in one convenient little carrying case. With features like data and code encryption, network licensing, software metering, expiration dating, and secure remote programming, it's easy to see why WIBU-KEY is the extraordinary alternative to copy protection. WIBU-KEY. There is a difference.



- The First and Only ISO 9001 Certified Copy Protection System.
- Built-in Network Support.
- Win 3.1/95/NT, MacOS, OS/2, DOS, Cross-Platform API.

- Protect Multiple Applications or Modules With One Key.
- Automatic Detection of Hardware Across Ports at Runtime.

Call now for your free Test Kit: (800) 986-6578



## WIBU-KEY. Providing the highest quality software protection. Since 1989.

We are happy to serve you:

Circle 190 on Inquiry Card (RESELLERS: 191).

**WIBU**  
SYSTEMS

Germany and International:  
**WIBU-SYSTEMS AG**  
 Rueppurrer Strasse 54 D-76137 Karlsruhe  
 Tel. +49-721-93172-0 FAX +49-721-93172-22  
 BBS +49-721-93172-23 CIS 100142,1674  
 email: info@wibu.de http://www.wibu.de

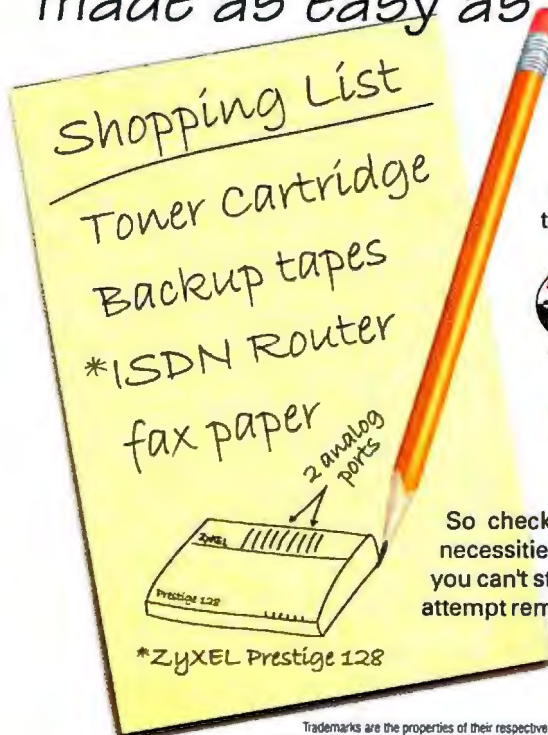


North and South America:  
**Griffin Technologies, LLC**  
 1617 St. Andrews Dr. Lawrence, KS 66047  
 Tel. (800) 986-6578 + (785) 832-2070  
 FAX (785) 832-8787 CIS 71141,3674  
 email: sales@griftech.com www.griftech.com

Argentina: Grupo Consultar S.A. Tel. +54-1-3744711 Fax +54-1-3728115 info@grupocsa.com.ar  
 Belgium, Lux.: COMPUSEC Tel. +32-2-6460944 Fax +32-2-6464266 info@compusec.be  
 Brazil: CASATK Tel. +55-47-444.0859 Fax +55-47-444.0859 casatk@netvivo.com.br  
 Croatia: ARIES D.o.o. Tel. +385-1-222752 Fax +385-1-2126535  
 Estonia: LanSoft Ltd. Tel. +372-2-215201 Fax +372-2-215283 lansoft@vodafone.ee  
 France: NEOL S.A. Tel. +33-3-81623752 Fax +33-3-88333772 NEOL@compusec.com  
 Japan: SUNCARLA Corp. Tel. +81-3-32491471 Fax +81-3-32491444 C15 160214,422  
 Netherlands: COMPUSEC Tel. +31-53-5740223 Fax +31-53-5726022 info@compusec.be  
 Spain/Portugal: DUBIT Tel. +351-1-7971008 Fax +351-1-7971013 www.dubit.pt

# REMOTE ACCESS

*made as easy as buying computer supplies...*



At ZyXEL we believe that buying remote access products should be as practical and simple as shopping for computer supplies. That's why we've created the Prestige 100 & 128 Routers – the most affordable ISDN routers on the market today. Whether you're looking for simple Internet access, or need an advanced remote networking platform for telecommuting, the Prestige Series is the best, complete solution for you.



- ✓ Multiple-user Internet Access (SUA)
- ✓ Auto IP and Gateway Assignment (DHCP)
- ✓ Microsoft® and Novell® Compatible (IP/IPX®)
- ✓ ISP Compatibility (PPP/MP, BOD, STAC®)
- ✓ Priced from \$599 (WOW)

So check out your supply cabinet and make sure you're stocked up on all the necessities. Got floppy disks? Got mouse pads? Got coffee? Got a router? Just like you can't start your day without a good cup of coffee in the office or out, you shouldn't attempt remote access without a ZyXEL Prestige ISDN Router on your desk.

1-800-255-4101  
[www.zyxel.com](http://www.zyxel.com)

4920 E. La Palma Avenue, Anaheim CA 92807

**ZyXEL**

ACCESSING INTERNET & INTRANET



# Web Project



## Persistent Java

*A servlet-based group calendar becomes a surprising success and prompts an exploration of ways to bind Java programs to persistent storage.*

**G**roup scheduling tends to generate fairly small amounts of complex object data. With nothing more than a servlet engine, the JDK 1.1, and a bit of ingenuity, you can create useful applications in this domain very quickly.

—from the June “Java Servlets” column

Boy, was I right about that! As I predicted, a modest effort—about three days’ worth of work and 500 lines of Java code—yielded the simple Web-based group calendar that BYTE staffers had been clamoring for.

We’re serious about Web-based collaboration lately. In March, BYTE’s headquarters relocated from Peterborough, New Hampshire, to Lexington, Massachusetts. We retain satellite offices in Peterborough, San Mateo, and Frankfurt—and, of course, staffers are as likely to log in from their homes, or from hotel rooms, as they are from any of these official locations. The Web is fast becoming the glue that holds our company together.

Two applications in particular help us collaborate: private news servers that we use for free-form document exchange and discussion, and now the Java-based calendar that enables us to share structured, time-based information. I’ll say more about how we use news servers in another column. This time I’ll focus on some lessons about Java persistent storage that I learned while building and using the BYTE calendar.

### About the BYTE Calendar

This simple Web application (see “ByteCal, the BYTE Calendar, in Action” at right) aims to do nothing more than provide an electronic bulletin board, in the form of a calendar, that’s universally available to BYTE staffers worldwide.

*continued*

## ByteCal, the BYTE Calendar, in Action

The calendar presents three screens to users: Main, View, and Edit.

The Main screen presents a list of weeks, a set of checkbox/name pairs, a limit field (which defaults to 4), and buttons labeled View and Reset. Here are the things you can do from this screen:

Mon May 19 1997 **BYTE staff ca**

<input type="checkbox"/> <a href="#">Al Gallant</a>	<input type="checkbox"/> <a href="#">Ed DeJesus</a>	<input type="checkbox"/> <a href="#">Mark Schlack</a>
<input type="checkbox"/> <a href="#">Charles Dixon</a>	<input type="checkbox"/> <a href="#">Jenny Donelan</a>	
<input type="checkbox"/> <a href="#">Chrysie Terry</a>	<input type="checkbox"/> <a href="#">Jim Perry</a>	
<input type="checkbox"/> <a href="#">Dave Andrews</a>	<input type="checkbox"/> <a href="#">John Montgomery</a>	
<input type="checkbox"/> <a href="#">Dave Essex</a>	<input type="checkbox"/> <a href="#">Jon Udell</a>	
<input type="checkbox"/> <a href="#">Dave Rowell</a>	<input type="checkbox"/> <a href="#">Joy-Lyn Blake</a>	
<input type="checkbox"/> <a href="#">Dennis Barker</a>	<input type="checkbox"/> <a href="#">Linda Higgins</a>	
<input type="checkbox"/> <a href="#">Donna Sweeney</a>	<input type="checkbox"/> <a href="#">Mark Schlack</a>	

view  weeks starting with selected week

### Edit a user's calendar

—click a hyperlinked name for the current week

### View all calendars for four weeks from current week

—click View

### View selected calendars for eight weeks from current week

—check boxes next to a set of names, change limit to 8, and click View

### Change the current week

—adjust the date listbox

Mon Jun 02 1997 **Jon Udell**

Mon Jun 02 1997 [Tue](#) [Wed](#) [Thu](#) [Fri](#) [Sat](#) [Sun](#)

7AM flight to Newark. IBM meeting 10AM.  
Afternoon: PC Expo.

[Mon](#) [Tue](#) [Jun 03 1997](#) [Wed](#) [Thu](#) [Fri](#) [Sat](#) [Sun](#)

10AM, demo Web site to sales staff.  
noon: PC Expo  
7PM flight home

On the Edit screen, you can:

### Input data—either plain text or HTML—for one or more days

—enter data; click Submit

### Jump from day to day

—use clickable tabbed index

### Change the current week

—adjust the date listbox

**Jon Udell**

<a href="#">Mon May 26</a> Memorial Day	<a href="#">Tue May 27</a> ZPM, Dynamic HTML, conference call	<a href="#">Wed May 28</a> 5:30 PM, Peterboro: Speech to NH Software Council
<a href="#">Mon Jun 02</a> Comdex	<a href="#">Tue Jun 03</a> Comdex	<a href="#">Wed Jun 04</a> Comdex

On the View screen, you can:

### Review calendars for selected user(s)

—view the Web page

### Print calendars for selected user(s)

—print the Web page

### Jump directly to the Edit screen for any visible user/date combination

—click the hyperlinked date



Like the Polls servlet that I described in the June column, ByteCal just manages a simple namespace. In fact, the two servlets share the same data structure—a hashtable of hashtables. In ByteCal's case, the keys of the top-level hashtable are a set of user names, and the values are secondary hashtables. The keys of each secondary hashtable—one per user—are date strings, such as "Mon May 19 1997"; the values are user-supplied strings, such as "Dentist appointment 8 AM."

One user name, `_Global`, is special: All other user names inherit from it. For example, the Edit screen for user "Jon Udell" and week "Mon May 26 1997" contains no data for Monday, but the View screen for me (or any other user) reports that Monday is Memorial Day. Why? There's an entry for Memorial Day on the global calendar. This inheritance helps keep ByteCal's data structure lean and sparse.

Data grows slowly for other reasons, too. Secondary hashtables spring into exis-

tence only when first referenced. They add new entries only for days that record activities. And an entry does not consume many more bytes than the combined lengths of "Mon May 19 1997" and "Dentist appointment 8 AM."

So what? Well, consider that, after a month of use, the disk file to which ByteCal serializes the calendars of two dozen staffers is still under 40 KB—the size of an average Web page. Not everyone on staff uses ByteCal yet, so let's assume a doubling or quadrupling of users and entries in the coming months. Still, a year's worth of calendar data uses up just a megabyte or two.

Where's a good place to manage a megabyte or two of data? How about in RAM? In fact, that's just where ByteCal keeps the data. Updates flush to disk for safekeeping and so that ByteCal can restore state when the server restarts. But when you fetch eight weeks' worth of calendar data for viewing, it comes straight from mem-

ory. I can't think of a better use for the 2 of the 64 MB of RAM in the server that runs ByteCal. When you're dialing into the Internet from a notebook PC over a crummy hotel phone line, you don't need any unnecessary delays.

## Synchronization + Serialization = Persistence

As I explained in the June column, you can use a Java servlet to solve a difficult problem—safe multithreaded use of complex data—in a simple way. Just add the "synchronized" keyword to the methods that touch in-memory objects. The Java virtual machine (VM) ensures orderly thread-at-a-time access to those objects.

If servers never had to restart, synchronization alone would solve the entire problem for data sets small enough to fit conveniently in memory. In the real world, of course, power occasionally fails and servers sometimes crash, so ByteCal serializes its data to disk. This technique, new with JDK 1.1, primarily serves the needs of Java's Remote Method Invocation (RMI) facility. RMI needs to flatten Java objects into bit streams in order to pass them over networks. But you can also easily redirect these bit streams to disk files, which become a primitive but surprisingly handy form of persistent storage.

As does the Polls servlet, ByteCal takes the path of least resistance. On every update it calls the `writeObject` method of the root hashtable, thus serializing the calendars of all users at once. With a database that's still tiny, there's currently no reason not to do it this way. Clearly, as the database grows, so will the time required to complete this write operation. I can think of three ways to combat this problem:

- 1) Serialize in a background thread. Users now wait for the write to complete, but they don't really need to.

- 2) Serialize on a scheduled basis and supplement with a transaction log.

- 3) Subdivide the data. Currently there's just a single disk file, called `bytecal.obj`, containing the whole set of calendars. But an update actually involves only one user's calendar. Saving the per-user hashtables in per-user files would yield a much more granular process of serialization.

All three approaches would make the application more complex. I prefer the last one because it's a minimal solution that rewrites only what needs rewriting. However, I don't think I'll ever implement any of these schemes. Why not? Object data-

## Surprising Uses for Servlets

Servlets, like all Web applications, have dual personalities. They're applications that people use interactively, but they're also components that programs can use. This duality, plus the protean power of URLs, makes ByteCal useful in ways that I didn't even anticipate:

### 1) Personalization

ByteCal's main screen lists all the users in the system. But users can skip that screen and jump straight to their own calendars. How? ByteCal's "API" includes this idiom for viewing data:

```
http://byte.com/bytecal?who=Jon+Udell&view=yes&limit=8
```

which says: "Show Jon's calendar for the next eight weeks." The function "Show Tom's calendar for the next six weeks" is just a variant of this expression. If Tom puts that expression into a bookmark, he's created a personal calendar.

### 2) Importing data

"Great stuff," said BYTE editor John Montgomery when he first saw ByteCal. "But can I import my Ecco database into it?" My first response was: No way. My second was: Why not? ByteCal's "API" includes this idiom for editing data:

```
http://byte.com/bytecal?who=Jon+Udell&edit=yes&Mon+May+19=Dentist+appt
```

which says: "Record a dentist appointment for Jon on May 19." When you use ByteCal interactively, its Web forms construct this syntax for you. But you can also issue these URLs under program control, from any URL-aware language (Perl, Python, Java), using ByteCal as a component.

### 3) Printing

Anyone who's ever written a Windows or Mac data-viewing application knows that printing support gets done last, and often poorly. It wasn't until I saw pages of ByteCal output floating around the office that it dawned on me: ByteCal can print! Navigator and MSIE do a perfectly acceptable job of printing the HTML table that ByteCal's viewer produces.



# TOTAL COST OF OWNERSHIP WITHOUT ALL THE MATH

STARTING AT  
**\$3697**



**MAXPRO™ SERVERS GIVE YOU IMMEDIATE PAYBACK RIGHT OUT OF THE BOX**

Now you can optimize your network performance without feeling the pinch. MaxPro's, Intel-based, open system architecture built with maximum scalability and fault tolerance gives you the flexibility you expect. Built to your exact custom configuration, our servers undergo extensive verification tests so you'll be running right from the start.

**WITH ALL THESE FEATURES, IT'S UNNECESSARY TO DO THE MATH**

- Two Pentium® Pro 200MHz processors, 512KB cache
- 64MB ECC memory (1GB maximum)
- Up to 99GB hot-swappable storage capacity
- RAID disk array (optional)
- 10 expansion slots – five PCI, four ISA, one shared PCI/ISA
- 20 expansion slots option for greater expandability
- 9 PCI slots available
- Custom backplane with a variety of PCI/ISA slots

- Dual redundant, hot swap power and cooling
- Fault detection monitoring
- NOS certified (Windows 95, Windows, NT, SCO, Netware)
- First class, global technical support serviced by DEC

Save your calculator because there are no built-in costs for features you don't need. Call (800) 852-2680, or e-mail us at [mkt@csslabs.com](mailto:mkt@csslabs.com) for your FREE competitive analysis to help you choose the right server platform.

Get to know us: <http://www.csslabs.com>

**CSS**  
LABORATORIES, INC  
**1 - 8 0 0**  
**852-2680**

*Where technology is ahead of its time.™*

1641 McCaw Ave, Irvine, CA 92614  
Tel: (714) 852-8161 Fax: (714) 852-0410  
Canada (905) 882-0260  
Federal Sales: Virginia (703) 242-9710  
GSA #CS-35F-3077D

Circle 128 on Inquiry Card (RESELLERS: 129).



MaxPro is a trademark of CSS Laboratories, Inc. The Intel Inside Logo and Pentium are registered trademarks of Intel Corp. All other manufacturer brand or product names are trademarks of their respective owners. ©1997 CSS Laboratories, Inc. All rights reserved.

KEYCODE BYT 08/97



bases are a better way to make nontrivial Java data sets persistent.

## Java-Aware Object Databases

Java and object databases are a marriage made in heaven. If you prowling around in `comp.databases.object`, you will sense a ground swell of interest in the subject. Why? Java's immature SQL foundation worsens the impedance mismatch that always plagues object applications wired to relational data stores. So, developers are looking for ways to connect those apps to persistent object storage. Of course, Java's ODBMS foundation is no Rock of Gibraltar yet, either. But my experiments with ObjectStore 5.0 (see "What's in Store for the Web" on page 34) convinced me that persistent Java is a reality now—and a promising future direction.

I should mention that Object Design (<http://www.odi.com/>) isn't the only provider of persistent Java. Poet Software (<http://www.poet.com/>) offers a solution I haven't yet tried, and I bet there will be others by the time you read this.

At the moment, though, Object Design's low-end PSE (Persistent Storage Engine) for Java, which both Netscape and Microsoft are bundling with their next-generation browsers, seems the most convenient way to get started. It's a self-contained, pure-Java implementation. PSE for Java, which is freely downloadable, delivers simple persistence. PSE Pro, which currently costs \$250, adds a database-recovery tool and the ability to open multiple databases at once.

The PSE products share a common Java API with the flagship product, ObjectStore. Object Design hopes you'll like the rowboat and trade up to the ocean liner. Note, though, that while PSE was conceived for browser-based local storage, it's not restricted to that use. In my case, although I still have little use for client-side Java, I'm forging ahead with server-side Java. PSE is nominally a single-user product, but that's not necessarily so if you bind it to a servlet. Use Java synchronization to isolate servlet invocations from one another, and you can actually deploy PSE in a multiuser application.

I fiddled with different schemes for a while and finally settled on a single pair of transaction calls bracketing ByteCal's main service routine. There is a trade-off here between transaction granularity and simplicity. I took the easy route, but if I deploy ByteCal using ObjectStore, I'll need to revisit this issue.

Note that neither version of ByteCal currently does pessimistic locking. So, if I'm editing my calendar for the week of June 2, and you are, too, the last writer wins. In ByteCal's case, the probability of such a collision is small. But the transactional semantics of ObjectStore don't help here. Synchronizing multiple live copies of a record in multiple workstations is a classic problem. A Web application, like any application, must deal with it (by providing users with abort/retry options) or accept the consequences.

Finally, I wanted to create a reusable reference to my top-level hashtable. Persistent Java programs begin by associating transient objects with database roots. In the case of ByteCal, a reentrant servlet, you have to re-create that association each time. Isn't there some way to remember, across invocations, that an `OSHashtable` object called `hByteCal` represented the database root `ByteCal`? Yes, there is. If you call the transaction-commit routine with the flag `RETAIN_HOLLOW`, ObjectStore remembers the association.

## A Smooth Migration Path

I'm still running ByteCal in serialization mode. But I've got an ODBMS-aware version waiting. For our own use, PSE Pro will likely suffice. Its pure-Java implementation of persistent storage can't deal with thousands of users or gigabytes of data, but it ought to handle our calendar just fine.

Would ByteCal ever need to scale massively? It's conceivable. A future version of The BYTE Site might offer calendar services as a subscriber benefit. I don't know if that will ever happen, but if it does, a ByteCal/ObjectStore capable of handling 10,000 users is ready to go. **B**

*Jon Udell is BYTE's executive editor for new media. You can reach him by sending e-mail to [jon\\_u@dev5.byte.com](mailto:jon_u@dev5.byte.com).*

**Note:** I'll be speaking at the O'Reilly Perl Conference, August 19–21, at the Fairmont Hotel in San Jose, California. See <http://www.ora.com/info/perl/conference>. Hope to meet some of you there.

## TOOLWATCH

### pat 1.0

\$10 (shareware)

Steven R. Brant

<http://www.win.net/~stevesoft/pat>

This Java library does regular expression matching à la Perl 5. Even better, you can extend the pattern matcher so that it recognizes user-defined classes of strings—for example, valid dates.

## BOOKNOTE

### Java Threads

\$29.95

by Scott Oaks and Henry Wong

O'Reilly and Associates

<http://www.ora.com/>

Java makes thread

synchronization seem easy, but under the hood it's still a scary subject. This excellent guide delves deeply into scheduling, synchronization, and deadlock avoidance. Halfway through I jumped up to rewrite a servlet that, I then realized, was unnecessarily calling one synchronized method from another, risking possible deadlock.



## Making ByteCal Persistent

ByteCal serializes a hashtable of hashables, plus several vectors. ObjectStore can't store objects of the native Java types `Hashtable` and `Vector`. But it does provide persistence-capable equivalents to these classes: `OSHashtable` and `OSVector`. Converting to these types was a simple search-and-replace operation. Since `OSHashtable` mirrors the interface of `Hashtable`, none of the code that does Get and Put operations had to change.

Simple? So far, but things got trickier. Matching the thread model of the servlet engine, Acme.Serve, to the thread model of ObjectStore's Java interface was a puzzle. I was glad I had an Object Design engineer on hand to help—the company says this is standard practice for all customers, not just BYTE reviewers—and even he had to call the home office for help.

What finally worked was to record the servlet engine's thread ID in a class variable and then refer to it from a database-initialization call in each invocation of ByteCal. With this arrangement, the servlet engine owned a pipe to the database that many invocations of ByteCal (or, for that matter, other servlets running in the same Java VM) could share.

Next came transactions. You can't read or write persistent data outside transac-



# JavaTalk



## Write Cosmic Code

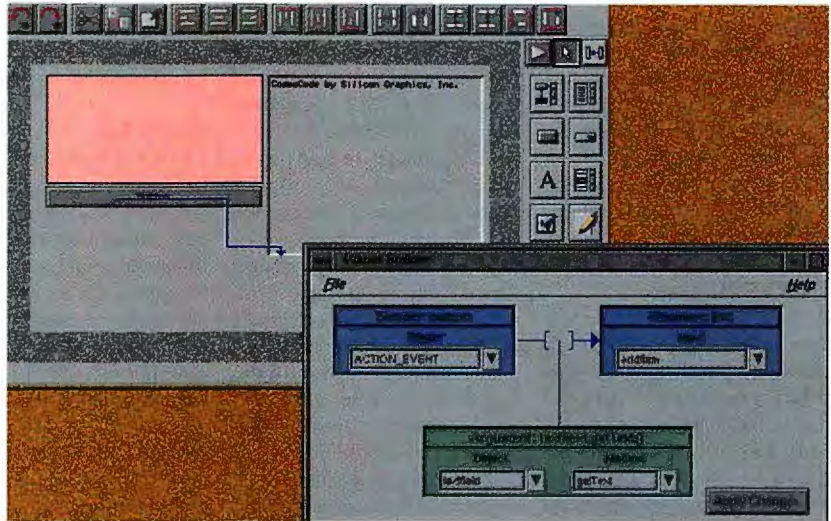
*Cosmo Code, soon to be combined with SGI's Cosmo Worlds 3-D development system, is a worthy Java IDE on its own.*

**W**ith its "Cosmo" family of Web and 3-D development tools, Silicon Graphics, Inc. (SGI), is paving the way to a richer, more realistic experience on the Web. Tools now available from SGI's Cosmo Software business include Cosmo Worlds, a Virtual Reality Modeling Language (VRML) 2.0 authoring environment for creating interactive, 3-D Web applications; and Cosmo Code, a Java development system that's the subject of this month's column.

In the future, Cosmo Code and Cosmo Worlds will be combined to provide the core elements of Cosmo Studio, which will be a complete 3-D authoring system with VRML as the graphics backbone and Java as the binding glue. SGI officials won't say exactly when Cosmo Studio will ship, but you can get a glimpse into the future by using Cosmo Code today. I did, and I liked what I saw; Cosmo code is as good a Java integrated development environment (IDE) as I've seen.

Currently, Cosmo Code (\$495) is available only for SGI workstations running Irix, but a Windows version should be released by the end of the year. All the elements of the Cosmo Code main window exist in other Java IDEs in one form or another. At the top are the menu and toolbar, just below is a pane for displaying source code, and at the bottom is a tabbed collection of panes called the "card panel."

The source-display pane also shows status information, such as compiler-error or warning messages. During a debugging session, just above this pane appears the thread bar. This is a series of tabs bearing the names of threads existing in the program. Colored indicator lights and icons affixed to each tab reveal



**Cosmo Code's wire-guided programming is reminiscent of IBM's Visual Age for Java.**

the state of each thread, such as currently running, suspended, or dead.

The card panel provides different views into an application during development, execution, or debugging. You select which view is active by clicking on the appropriate tab, which brings the associated card to the top. These tabs are grouped into three broad categories—development, debugging, and compile/execute.

For example, click on the project tab, and you're shown what amounts to a small file-manager window holding icons that represent the various files that make up your project. Click on the overview tab, and Cosmo Code shows you an inheritance diagram of the classes in the current project. During debugging, you can click on the call stack and follow the chain of methods calling methods as your program executes. Click on the data tab,

and you can inspect the contents of variables, arrays, or even objects.

What makes the card panel useful (and permits it to bear the name "card") is the fact that you can "tear" a card off the panel and place it anywhere on-screen. The torn-off card becomes an independent window. Consequently, you can have several cards active at once, each providing different views into your application. Therefore, during a debugging session, you can concurrently view the progress of your application through a callback card while watching the state of variables in a data card.

### Building Visually

Like other visual IDEs, Cosmo Code's Visual Builder lets you construct the visual aspects of your applet with drag-and-drop ease. Once you've dropped a visual object onto your applet's panel, you



## VRML and Java

The acronym VRML stands for Virtual Reality Modeling Language; it's a language used to describe 3-D worlds for display on a 2-D computer screen. VRML is based on Silicon Graphics' Open Inventor, a library of C++ routines and an associated language syntax for describing 3-D objects.

Actually, it would be more accurate to say that VRML lets you build 3-D scenes. A scene is more than just its component objects. For example, a scene also has a light source and might have a background. (VRML even lets you specify "fog"; the entire scene can be shrouded in haze.) VRML has been extended from its roots as a language for describing complex 3-D scenes and now includes features that allow those scenes to support animation.

### That VRML Look

A VRML program is nothing more than an ASCII file. (VRML is an interpreter; you don't compile VRML programs.) The fundamental building block of a VRML program is called a "node." In a sense, a node describes a kind of object, but it serves more to aggregate than to encapsulate. A node is composed of fields, which

are named entries holding data that describes the characteristics of a node. This is best illustrated by an example:

```
Cube {
  width 20
  height 5
  depth 3
}
```

The above node describes a cube object. It contains three fields: width, height, and depth. (VRML reminds me of the NewtonScript language: VRML nodes correspond to NewtonScript frames, while VRML fields correspond to NewtonScript slots.)

VRML nodes are typed; each type of node performs a different function. Shape nodes describe 3-D objects that make up a scene—spheres, cones, cubes, and so forth. (The example above is a shape node.) Property nodes give objects their specific traits—color, texture, size, and so forth. Grouping nodes serve to gather other nodes so that the collection is treated as a single unit.

It's the grouping of nodes that allows the VRML programmer to build complex shapes from simple ones. A robot, for example, would

consist of grouped nodes that define its head, torso, arms, and legs. As you might guess, grouping can be nested. Therefore, the robot's arms would in turn consist of grouped nodes defining the upper arm, forearm, and hand; its hand would consist of nodes defining palm and fingers; and so on.

In this way, operations applied to the robot affect the entire robot. If, for example, you wanted the robot to change color, you could apply that operation to the robot node as a single unit rather than painstakingly changing the color for each component shape.

### VRML 2.0

VRML 1.0 defined static worlds. It enabled you to create 3-D objects constructed from elementary shapes, as well as define colors, textures, light sources, and so forth. But it was like creating a 3-D still life. Users could "enter" such a 3-D world and roam through it, viewing it from various angles. But what does any of this have to do with Java?

VRML 2.0 has added script nodes, which can contain executable code, and route statements, which send events from node to node. This combination

allows programmers to build dynamic VRML worlds. And here is where Java comes in.

Currently, script nodes can include VRMLScript code (which is similar to JavaScript) or JavaScript code, or they can point to Java class files. In the last case, a script node can call a Java method, and—with the help of the VRML 2.0 Java API—the Java code can access nodes and their fields in the VRML world. In short, a programmer can manipulate the VRML world from Java. Java becomes a *deus ex machina* ("a god from a machine").

Harkening back to the robot example, not only can the robot move, but with Java in control, it can move intelligently. The robot can also navigate doorways and halls. It might even chase you.

**Author's note:** A number of VRML plug-ins are already available on the Internet. I used Silicon Graphics' Cosmo Player, which is available for Windows 95, NT, and Irix running Netscape Navigator 2.0 or higher and Microsoft Internet Explorer 3.0 or higher. Look for it at <http://vrml.sgi.com>. Also, the VRML 2.0 specification was close to being finalized at the time of this writing. Look for the final specification at <http://v9g.vrml.org>.

can double-click on that object; Cosmo Code then opens an object-inspector dialog box through which you can alter the object's properties (text, background color, events supported, and so forth).

Once you have a panel populated with visual objects, the real programming task begins: associating events triggered by one object to resulting behavior by another. I have always admired IBM's Visual Age products' approach, in which you "wire" together source and destination objects on-screen and then specify the characteristics of the interaction through IDE-guided dialog boxes. Cosmo Code's tack is similar. To program the causal relationship between, say, a button being clicked and a text box being cleared, you select the wire tool, click on the source button, and drag to the destination text box. This establishes the button as the source of the event, and the listbox as the respondent of the action. A dialog box pops up, in which you specify which event

triggers the action as well as the method to be called on the receiving object.

Once you've done all this wire programming for the objects in an applet, Visual Builder lets you run the visual component portion of the application to verify that it functions as you meant it to. But this simulation goes only so far. You might, for example, want to code special behavior into your application that the Visual Builder does not support. In this case, Cosmo lets you resort to user-defined methods—those that you write by hand and that are called in response to whatever events with which you associate them. (For example, you may want the clicking of a button to

perform some elaborate calculation.)

Since Visual Builder can't compile and execute Java code on the fly, it's unable to execute user-defined methods. But this is a small and understandable limitation.

Cosmo Code is able to handle the 1.0.2 event model as well as the newer delegated event model released with the JDK 1.1. As you wire objects together and select events, Cosmo Code's dialog boxes point out which events and methods are deprecated (in the 1.0.2 version). This dual support is for compatibility reasons: Even now many of the browsers at work on people's desktops are still not up to the JDK 1.1 standard. So, were Cosmo to emit 1.1 code only, that code would likely break at most client sites. **B**

### WHERE TO FIND

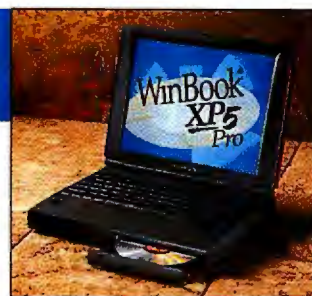
Silicon Graphics, Inc.  
Mountain View, CA  
415-960-1980  
fax: 415-961-0595  
<http://www.sgi.com>

Rick Grehan is a senior editor at Computer Design magazine and coauthor of the Client/Server Toolkit (NobleNet, 1996). You can reach him at [rickg@pennwell.com](mailto:rickg@pennwell.com).



# Win a Notebook Computer!

BYTE's research department would like to know what your computer notebook requirements are. Please take a few minutes to fill in this form by August 30 and you will automatically be entered in the sweepstakes. The prize is this WinBook XP5 Pro Notebook.



**Portable:** a notebook, subnotebook, or ultrathin (thin-wide) computer weighing 8.5 lbs. or less.

**1 Do you plan to purchase a portable computer within the next 12 months?** (Choose one.)

Definitely yes ..... 1.

Maybe (continue survey as if you plan to buy) .... 2.

No (continue survey as if you plan to buy) ..... 3.

☐ Check here if you have purchased in the last six months

**1A (If yes or maybe) Will this unit be paid for by yourself or by your employer?**

Self (please go on to Question 2) ..... 1.

Employer (please go to Question 1B) ..... 2.

**1B (If paid by employer) Approximately how many are employed by your company:**

(Choose one.)

1000 or more employees ..... 1.

500-999 employees ..... 2.

100-499 employees ..... 3.

50-99 employees ..... 4.

Fewer than 50 employees ..... 5.

Uncertain ..... 6.

**2 Which of the following storage devices will you require in your next portable?** (Choose one.)

PD (phase-change writable CD-ROM) ..... 1.

Writable DVD-ROM ..... 2.

CDR (recordable write-once CD-ROM) .... 3.

Internal cartridge (Zip, Jaz, or EZdrive) ... 4.

LS120 (120MB floppy disk drive) ..... 5.

MO (magnetic optical) drive ..... 6.

Second hard drive module ..... 7.

Readable DVD-ROM (reads both CDs and DVD) ..... 8.

(If yes to item 8)

**Will you require readable DVD with standard multimedia capabilities if it increases the cost of your next portable by \$150 to \$200?**

☐ 1. Yes ☐ 2. No ☐ 3. Uncertain

**Will you require readable DVD with enhanced multimedia capabilities (scalability plus faster frame rate for better movie viewing) if it increases the cost of your next portable by \$350 to \$500?**

☐ 1. Yes ☐ 2. No ☐ 3. Uncertain

**3 For a portable with the storage option selected in question 2, what weight would you accept?** (Choose one.)

4.5 lbs. or less ..... 1.

5.0 lbs. .... 2.

5.5 lbs. .... 3.

6.0 lbs. .... 4.

6.5 lbs. .... 5.

7.0 lbs. .... 6.

8 lbs. or more ..... 7.

**4 What processor speed will you require?** (Choose one.)

133 MHz or slower ..... 1.

150 MHz ..... 2.

166 MHz ..... 3.

200 MHz ..... 4.

233 MHz ..... 5.

266 MHz ..... 6.

300 MHz ..... 7.

350 MHz or 366 MHz ..... 8.

400 MHz or faster ..... 9.

**4A How likely will you be to require the following processors?**

1 = not at all likely 5 = extremely likely

AMD K6 ..... 1. 2. 3. 4. 5.

Cyrix M2 ..... 1. 2. 3. 4. 5.

Intel Pentium ..... 1. 2. 3. 4. 5.

Intel Pentium with MMX technology ..... 1. 2. 3. 4. 5.

Intel Pentium Pro ..... 1. 2. 3. 4. 5.

Intel Pentium II ..... 1. 2. 3. 4. 5.

Power PC ..... 1. 2. 3. 4. 5.

**5 Which screen will you require for your portable?**

Screen type (Choose one.)

Fast-access dual-scan SVGA color (800x600) ..... 1.

SVGA active-matrix color (800x600) ..... 2.

XGA active-matrix color (800x600) ..... 3.

Active-matrix color (1280x1024) ..... 4.

Screen size (Choose one.)

11.3-inch or smaller ..... 5.

12.1-inch ..... 6.

13.3-inch ..... 7.

14.1-inch ..... 8.

15.1-inch or larger ..... 9.

**6 Will you require the following video/multimedia capabilities?**

yes no

MPEG I Multimedia video playback ..... 1. 2.

MPEG II Multimedia video playback ..... 3. 4.

Simultaneous display on large-screen TV ..... 5. 6.

Videoconferencing ..... 7. 8.

128-bit video ..... 9. 10.

3-D video ..... 11. 12.

Zoomed video ..... 13. 14.

**7 Will you require the following in your portable, docking station, or both?**

Portable Docking Station Both Neither

Speakers ..... 1. 2. 3. 4.

Available CD-ROM ..... 5. 6. 7. 8.

Available floppy drive ..... 9. 10. 11. 12.

Parallel port ..... 13. 14. 15. 16.

Serial port ..... 17. 18. 19. 20.

Ethernet port ..... 21. 22. 23. 24.

Infrared port ..... 25. 26. 27. 28.

SCSI port ..... 29. 30. 31. 32.

Tape back-up ..... 33. 34. 35. 36.

USB port ..... 37. 38. 39. 40.

Built-in network card .. 41. 42. 43. 44.

Removable conferencing video camera ..... 45. 46. 47. 48.

**8 What is the most important feature you look for in a notebook computer?**

---



---



---



A Division of The McGraw-Hill Companies



## Contest Rules

The contest is open to all U.S. residents 18 years of age or older. No purchase necessary. An individual may enter regardless of whether or not he or she chooses to participate in the survey. Entrants should fill out their daytime telephone number where indicated. Limit: one entry per person.

Entries must be received by August 30, 1997 to be eligible for the drawing. The finalist will be determined in a random drawing to take place at BYTE. The winner will be contacted by telephone on September 1, 1997. Personal contact with the individual specified on the entry card must be made for the finalist to be declared the winner. If the winner cannot be contacted within 15 days of the drawing, then the unclaimed prize will be awarded to an alternate winner selected at random. The winner shall be required to sign an affidavit releasing The McGraw-Hill Companies, Inc., from liability in connection with use of the prize.

The odds of winning depend on the total number of entries received by the cutoff date of August 30. Employees of The McGraw-Hill Companies, Inc., Winbook, their agencies, subsidiaries, employees and families are not eligible to participate in the contest. The McGraw-Hill Companies, Inc., is not responsible for lost, late, or misdirected mail or ineligible entries. All federal, state, and/or local rules and regulations apply. Void where prohibited by law. One prize will be awarded. Total value of prize is \$2399. The prize is not redeemable for cash, nor is substitution of the prize by the winner allowed. The winner is responsible for any and all taxes associated with the acceptance of the prize. BYTE reserves the right to substitute a prize upon unavailability. For the name of the winner, send a self-addressed, stamped envelope after September 1 to Winbook Sweepstakes, Research Department, BYTE Magazine, 24 Hartwell Avenue, Lexington, MA 02173.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

**Fax your responses to (617) 860-6822, or mail them to BYTE Research, 24 Hartwell Avenue, Lexington, MA 02173.**



# Extreme Performance!

When it comes  
to number crunching,  
graphics generating, data  
processing, presentation creating,  
information storing performance,  
the Soundx 4500  
**ROCKS!**

Go ahead,  
check out IBM, AST,  
Digital, HP, NEC,  
and Compaq\*.

Then call us at:  
**1-800-788-2878**  
for a dealer near you.  
(Check out our web site at:  
[www.sceptretech.com](http://www.sceptretech.com))

\*If we sound confident,  
it's because the Soundx 4000,  
our previous model, just beat  
their best in an independent  
NSTL test!



## Soundx 4500

**Power Configuration:**  
166 MHz Pentium Processor  
with MMX Technology  
32 MB RAM  
2 GB HDD  
\$3,895 MSRP



# SCEPTRE®

EXCELLENCE FOR ALL THE WORLD TO SEE  
[www.sceptretech.com](http://www.sceptretech.com) 800-788-2878

Circle 358 on Inquiry Card.



## Page 116C

## Page 1161





## INCREASE PRODUCTIVITY AND PROFITS WITH KINGSTON.



Kingston® is proud to announce the EtherX™ 100TX Fast Ethernet family. Affordably priced, the sleek 19" Rack-mountable EtherX 8-port Fast Ethernet hub is compact and full-featured. Together with our EtherX PCI 10/100 Fast Ethernet adapters they are a powerful and affordable solution, delivering up to ten times the performance of traditional Ethernet.



**Uncompromised Performance And Value**  
Kingston combines efficient manufacturing with industry-leading components to create the most easy-to-use Fast Ethernet products available, at low prices that shake-up the competition. With QStart™, Kingston's GUI installation, configuration and diagnostic program EtherX adapter installation is as easy as a few mouse clicks.



**Certified Compatibility**  
Certified by leading Network Operating System developers,



Kingston's EtherX Fast Ethernet hubs and adapters are designed to unleash the power of today's 32-bit Network Operating Systems. Plus, every EtherX adapter comes with more than 30 drivers for seamless integration for all popular network configurations.

### Unequaled Service And Support

Kingston's networking products are individually tested to ensure years of worry-free operation and are backed by a lifetime warranty. Kingston's certified network engineers are just a toll-free call away, and all EtherX networking products are available to test free for 30 days, so call (800) 337-7039 today.

**Kingston**  
TECHNOLOGY

For more information call Kingston at (800) 337-7039



or look for us on the Net: <http://www.kingston.com>



Intelligent Electronics.

Tech Data

GLOBELLE

MicroAge

SYNNEX

D&H

INGRAM MICRO

MERISEL

SED

CTG SYSTEMS, INC

inacom

GATES/ARROW  
DISTRIBUTING

Kingston Technology Company, 17600 Newhope Street, Fountain Valley, CA 92708 USA, (714) 435-2600, Fax (714) 435-2699.

© 1997 Kingston Technology Company. Computing Without Limits is a trademark of Kingston Technology Company. All rights reserved. All other trademarks and registered trademarks are the property of their respective owners.

Resellers Circle 355 on Inquiry Card.



*Commercial middleware and a burgeoning market help resellers ring up CTI profits. By Alan Joch*

## CTI Gets Ready for the Masses

**T**he good news for resellers about computer telephony integration (CTI) is that it's complex. Since no two CTI projects are ever exactly alike, resellers can find steady work getting disparate communications and data systems to work together. The bad news is ... well, it's complex. Project uniqueness has traditionally made it hard to reap the benefits of solving knotty technical problems once and applying them over and over for new clients.

However, a handful of trends is helping turn CTI nightmares into reseller dreams. Large corporations, which traditionally have pioneered call centers, interactive voice response systems (IVRs), and other staple CTI applications, are looking to the next level of computer and communications integration. The catalyst: the need for improved customer service. Small and medium-size businesses now want to take advantage of CTI to solve similar service problems. Overall, demand from all these areas is building a market that topped \$2.3 billion last year, with CTI services alone (not including hardware and software) representing \$302 million, according to Dataquest.

But what about the technical nightmares? There's good news on that front, too. At the high end, portable APIs, such as Versit, offer a universal interface to help connect data systems to automatic call distribution (ACD) and PBX hardware. Also, new CTI middleware is helping resellers focus on integrating computer telephony within existing business processes rather than creating the glue that binds telephony and data systems together.

PC-based CTI implementations are becoming easier as open standards such as Microsoft's Telephony API (TAPI) and Novell's Telephony Server API (TSAPI) mature. And new classes of telephony hardware and software let resellers assemble the right pieces for each client without having to write new server and workstation code for every project.

We talked to a number of resellers and systems integrators that serve large corporations or smaller companies. Here's how they ring up profits from CTI.

### Capitalizing on Call Centers

The boom in corporate CTI is making established consulting and telephony companies rethink their business. For example,



**"Systems integrators used to invent CTI solutions over and over. Now, we can use foundation middleware so we don't have to develop new applications each time."**

**— Gary Barnett**



KPMG Peat Marwick, a venerable integrator, started a unit devoted to call centers after more and more customers wanted to build or expand call-center services.

Similarly, Aspect Telecommunications, a long-time manufacturer of ACD systems, opened its own CTI practice when it saw the market growing. Both KPMG and Aspect focus on launching or upgrading call centers in Fortune 1000 corporations. Andy Zazzera, managing principal for Aspect's Consulting and Systems Integration Business Unit, worked on one of the first call centers back in 1983. He remembers when integrators had to hardwire ACD units to Unisys hosts for basic "screen pop" applications (where sales scripts or perhaps pricing information appear on a sales rep's display during a phone call with a customer). Today, CTI tasks are easier thanks to DDE and other technologies that link Windows desktop programs with CTI servers.

John Higgins, in charge of KPMG's Call Center Solutions, sees call centers as a natural outgrowth of sales-force automation projects within large communications firms and the banking industry. "Deregulation is forcing these industries to reinvent their product sets and redesign their business infrastructure," Higgins says.

### Pay Phones

Here's what some systems integrators say are average costs of CTI projects today.

#### IN FORTUNE 1000 CORPORATIONS

Implementation: Two to 12 months

Project costs: \$50,000 to \$1 million

#### SMALL AND MIDSIZE COMPANIES

Implementation: One week to 6 months

Project costs: \$5000 to \$15,000

"CTI is one way to do that."

Consequently, the screen pop is becoming a simplistic example of CTI. That's partly because many large corporations today have already made some additional investment in CTI, such as IVR systems. Thus, many projects don't require large outlays for programmable telephone switches or powerful desktop machines.

Instead, Higgins says, the job of his practice is first to ask clients to articulate their customer-service goals and then to explain why they think the system needs fixing. From that, KPMG determines what CTI features the client needs and creates a cost/benefit outline.

Then, the most obvious problems are tackled. For example, many companies that installed an IVR system use the canned scripts supplied by the vendor. These scripts often get shoehorned into an individual business process, and customer-service glitches—in the form of callers having to repeat their customer number over and over, for example—can be deadly. This part of the CTI project "isn't particularly sexy," Higgins admits, but it's essential to getting technology to work smoothly within an existing workflow system. Statistics from the Gartner Group bolster this view. Gartner estimates that 30 percent of all CTI projects have to be redone within the first year because project leaders didn't give enough thought to how implementations mesh with company processes. Similarly, 20 percent of all IVR projects are redone within three months of launching, according to Gartner.

### Database Integration

The real technical work comes when it's time to integrate the corporate data store with the CTI system. It's here that resellers invest the lion's share of their time and budget. The main challenge comes with building a bridge between the legacy data

## What the Major Switches Offer

Automatic call distribution (ACD) and PBX hardware are the hubs around which many CTI projects revolve. These essential hardware components are also becoming easier for resellers and systems integrators to program, thanks in part to manufacturers who are embedding many standard CTI capabilities within the base unit. As John Higgins, a KPMG partner in charge of call-center solutions, says: "Today, they're no more difficult to configure than typical midrange computer systems." He means it as a compliment.

To bring you up to date on today's ACD units and PBXes, here are some sketches of the hardware used by the resellers we talked to.

#### Aspect CallCenter

Like most modern ACD models, CallCenter is designed to have

many important telephony functions incorporated into the standard unit. This includes basic features such as inbound and outbound call, fax, and e-mail processing, as well as add-ons like interactive voice response (IVR), voice mail, and support for remote clusters of desktop clients.

The product line comes with system software that lets resellers upgrade to larger CallCenter models if a client's telephony requirements grow. Also included is an open CTI interface for linking inbound call-processing and outbound call-automation software.

#### NEC NEAX 2000 IVS (Integrated Voice Server)

Designed primarily for small businesses, this system handles up to 400 simultaneous connections. Beyond basic telephony features, it provides system

reports, call routing based on least cost and time of day, and regular and priority incoming call handling.

#### Nortel DMS Meridian

Rather than routing incoming calls to specific desktops, this system can send calls to a workgroup with multiple desktop clients. Routing software determines which client has been idle the longest and automatically sends the call to that person. If all the workgroup agents are already handling calls, incoming inquiries enter a queue and are sent as agents become available.

A set of options called CompuCall offers an open switch-to-computer-application interface for linking the switch to a client computer; this enables customer records, for example, to arrive at the agent's desk at the same time the phone call does.

The company also offers Open IVR, an architecture to help resellers add speech recognition, analog display services interface, interactive fax, text-to-speech conversion, and external database communications to the CTI system.

#### Siemens Rolm 9200 CBX

Siemens sells software that you can add to its Rolm 9200 CBX telephony hardware to incorporate ACD capabilities such as first-in/first-out call queuing. An overflow feature sends calls to internal phones outside the normal call center when the length of the queue is keeping customers on hold for too long. In addition, the software can take individual desktop clients out of the reception loop for brief periods of time in order to allow sales reps to fill out sales orders and other paperwork.



# RAIDSTATION3

**Protect  
Important  
Data**

**Increase  
System  
Performance**

**Do it  
all for  
one incredible  
low price**

DPT IS THE  
**SCSI  
&  
RAID**  
AUTHORITY



## Full-featured SCSI RAID Kit for \$1,249\*!

### EVERYTHING / YOU NEED

Now there is a way for you to get everything you need—data protection, increased performance, and a great price.

DPT introduces the RAIDstation3 kits, cost-effective Ultra and Ultra Wide RAID kits to secure data and increase performance for entry-level servers, or workstations running important, storage-hungry and performance-demanding applications like video editing, CAD or electronic pre-press. You get all the features normally found in expensive, high-end RAID subsystems, all for as low as \$1,249\*! Just add your own SCSI disk drives and you're **ready for RAID**.

You don't need to be a RAID expert to set up your system. With DPT's free RAID installation software, Storage Manager™, simply answer a few questions, click on the drives you want included in the disk array, and you're in business. Nothing could be easier!

Call us today and ask about our **one-time-try-it-you'll-like-it "Ultimate Deal"** on the new RAIDstation3 kit, or ask for the DPT reseller nearest you.

### Full-featured RAID Kits / INCLUDE

- PCI Ultra or Ultra Wide SCSI RAID adapter for superior performance
- Hardware RAID 0, 1 and 5
- 4MB of cache included, with room for up to 64MB of hardware cache
- Hot swap support for failed disk drives –
  - Automatic detection of failed drive
  - Remove failed drive without system interruption
  - Automatic spin-up of new drive
  - Automatic rebuild of the disk array
- Heavy duty metal cabinet construction
- Three lockable, hot-swap carriers for 3.5" half-height SCSI drives
- Power and disk activity LEDs
- Cabinet temperature monitoring
- Three year warranty
- Unlimited free technical support



**DPT**  
Distributed Processing Technology

**1-800-860-4589**

**DPT RAID  
RULES**

\*Estimated U.S. street price for Ultra kit. Price does not include disk drives.

140 Candace Drive, Maitland, FL 32751 • Tel: 407-830-5522 Fax: 407-260-6690 • sales@dpt.com • <http://www.dpt.com>

Circle 353 on Inquiry Card (RESELLERS: 354).





system and the agent software.

To help it better address this area, Aspect acquired Prospect Software, a company that developed a line of CTI server software and application development toolkits. One of the three main components in the product line is a CTI server that can be either NT- or Unix-based, starting at about \$10,000 for 25 simultaneous connections. The server sits between desktop clients and the ACD hardware to translate client requests into message formats and protocols the ACD unit understands. This intermediary service means developers don't have to rewrite CTI applications if the corporation runs different ACD units throughout the enterprise or if it changes them.

The second component, an API toolkit, provides C-based programming tools for messaging between the server and the desktop CTI applications. Tools include ActiveX components, DLLs, DDE, a Java class library, and Unix linkable libraries (ULLs). The controls start at about \$15,000 each. A "routing wizard" gives developers a forms-based platform for creating call-routing algorithms.

According to Prospect president Gary Barnett, TAPI and TSAPI aren't sophisticated enough for ACD systems, so the company relies on two other classes of telephony APIs. Prospect developed native APIs individually for the Lucent G3, Nortel Meridian, Rockwell Spectrum, and Aspect CallCenter switches. The APIs were designed to handle features unique to each of the proprietary ACD models. When complete portability is important, the company relies on Versit.

Project goals dictate which set of programming tools to use to build a CTI application, Barnett says. "We start at the agent's desktop and work our way back to the switch, asking the customer what he wants," he explains. "If the desktop application uses X Window, then we work with static ULLs. If it's a Visual Basic application, then we use ActiveX. The company may want to glue in a special feature, and that's when we choose between one of our proprietary APIs or Versit."

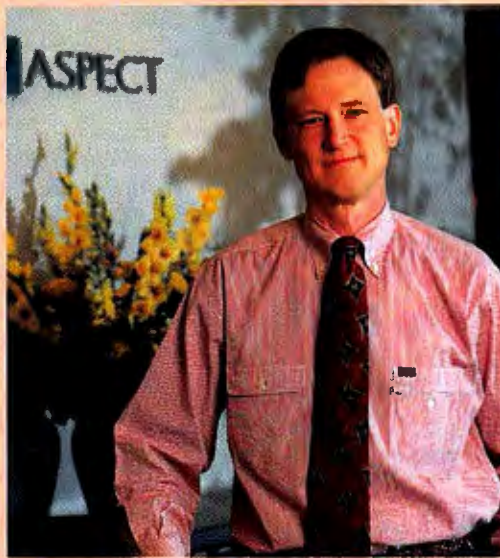
Although the close relationship with Prospect makes that brand of CTI products an obvious choice for Aspect's integration group, resellers have a number of other choices. For example, AnswerSoft sells Sixth Sense, a call-center automation application, as well as Silhouette, which lets call-center agents handle

**W**hen Sun announced its Java-based telephony API, JTAPI, late last year, it created a kind of Rorschach test for CTI resellers. Sun plans for JTAPI to become the standard of choice for CTI developers who work in heterogeneous environments and who need to connect communications and computing devices using the Internet. Telephony and computing heavyweights such as IBM, Intel, Lucent Technologies, Nortel, and Novell helped Sun with the development effort.

But months later, many resellers and systems integrators see JTAPI as an interesting idea that's still too immature for real-world projects. All the CTI veterans we talked to were anxious to see more details about JTAPI, but none had hands-on experience with the API. Nevertheless, some people have already formed clear, but not always positive, impressions of JTAPI.

"Because JTAPI will ride on top of TAPI and TSAPI, it will be the glue that holds

the CTI market together," predicts Michael Carpenter, president of Carpenter mental shortcoming in JTAPI that springs from a kind of guilt by association.



**"JTAPI is a unifying standard for TSAPI and TAPI, but...they're not rich enough for complex call centers." —Tom McCalmont**

Computing (Marblehead, MA). Other telephony experts, however, are less impressed. Tom McCalmont, who is general manager for CTI at Aspect Telecommunications, sees a funda-

"JTAPI is a unifying standard for TSAPI and TAPI, but both of those came from computer companies, and they're not rich enough for complex call centers," McCalmont believes.

inquiries that come in from their company's Web server. Sixth Sense NC performs similar chores within intranets.

Dialogic, another player in this field, offers CT-Connect, middleware similar to Prospect's server for messaging between desktop CTI applications and leading telephone switches, including those from Aspect, Lucent, Mitel, Nortel, Rockwell, and Siemens. CT-Connect runs under NT but not under Unix. For multinational corporations, Dialogic's high-level API, GlobalCall, helps developers through the redium of low-level signaling protocols, which differ from country to country, and with the challenges of controlling a variety of network interfaces.

Genesys Labs' CTI server offering is T-Server, which includes call tracking as part of its standard features. The company's client interface is InterActive-T, which sends call-specific information to

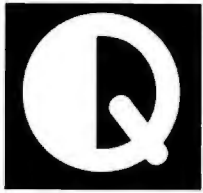
a company's data applications to lessen the work of grafting telephony onto existing applications. Company-designed application interfaces use DDE or custom applications to connect client applications with the CTI server.

These CTI middleware products demonstrate how the technology has matured from one-time, custom solutions to projects built from stable, reusable tools. "Systems integrators used to invent CTI solutions over and over," Prospect's Barnett says. "Now, we can use foundation middleware, which helps us focus on specific problems for each customer. This also reduces our risk when we don't have to develop new applications each time out."

### Smaller-Scale CTI

Corporate-focused resellers and integrators aren't the only ones pursuing CTI





1. RemoteServ/IS\*. Simple name. Easier to remember than LoadBalancedClusteredRemoteApplicationServer.
2. Total uptime. Fault tolerant hardware, clustering software. If it were any more bulletproof, SWAT teams would trade in their flak jackets for this bigboy.
3. Fast remote access via dialup.
4. Fast remote access via LAN/WAN.
5. Fast remote access via Internet.
6. Fast interplanetary access we left to NASA.
7. Windows NT® Magazine says, "RemoteServ/IS is a superb combination of hardware and software, a must for the network administrator seeking remote-access functionality, with security and availability."  
We modestly, humbly, and deservedly blush.
8. Worry free. Double-Dual SMP. Managed very easily.  
Hard to describe but easy to rhyme. Just call **800-953-0140** anytime.\*

*\*Our apologies to Mother Goose, rappers and English teachers everywhere*



Cubix Corporation, 2800 Lockheed Way, Carson City, NV 89706-0719 USA Tel (702) 888-1000 Fax (702) 888-1001  
Cubix Corporation Europe Ltd., One Hunter Road, Kirkton South, Livingston, Scotland EH54 7DH  
Tel (44) 01506 465065 Fax (44) 01506 465430 France Tel 05908114 Germany Tel 0130815193

All product names mentioned are trademarks or registered trademarks of their respective owners.

Circle 351 on Inquiry Card (RESELLERS: 352).



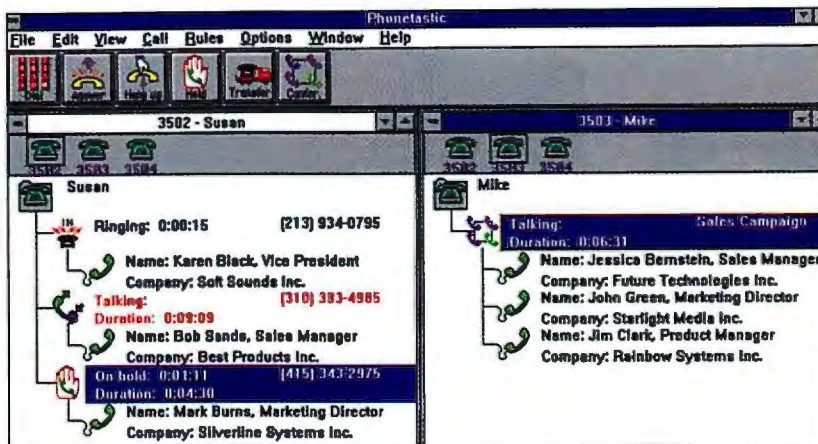
boom times. Resellers oriented to small and medium-size businesses are also opening new CTI practices to serve companies that see the merging of telephony and computers as a step toward better customer service.

For example, Michael Carpenter, president of Carpenter Computing (Marblehead, MA), began watching the CTI market shortly after he opened his networking systems-integration business in the early 1980s. Three years ago he "jumped in with both feet" to bid for projects calling for screen pops. His tool: CallWare's Phonetastic, a Windows telephone-management system that runs under NetWare. Priced between \$60-\$200 per user, depending on installation size and requirements, the program uses TAPI and TSAPI to link telephones and PCs and connects desktop applications and databases via DDE, ODBC, and dBase files. Today, the most popular CTI projects in Carpenter's market are call centers and universal inboxes, where people can see or hear and respond to e-mail, faxes, and voice mail from one central application.

The main technological stumbling block that Carpenter sees centers around relationships between resellers and switch vendors. Because telephony resellers sell switches as part of their package of services, switch makers that have been slow to cast off proprietary traditions can be tight-lipped about sharing information helpful in programming the hardware. Relations between the two groups are "very difficult because one vendor has to trust we don't pass information on to another vendor," Carpenter says. For now, the best answer seems to be trying to develop trust by working together. Carpenter also hopes that switch vendors will come to see resellers as the data experts that can help them sell more telephony equipment.

Another reseller, AB Microtek (Vancouver, B.C.), sells its CTI customers individual components of a package that includes a phone switch with built-in caller ID, TAPI and TSAPI adapters, and networking software. Currently the company uses NEC NEAX 2000 switches, which, in models for 30 concurrent users, cost about \$20,000. Add voice mail capabilities and the price jumps another \$15,000.

Chris Dawkins, AB Microtek's manager of operations, says integrators traditionally plan an Ethernet card into



### CallWare's Phonetastic uses TAPI and TSAPI to link telephones to PCs, and it connects desktop applications to databases.

these types of switches to tie telephone and data networks together. However, a number of PBX companies are now offering Windows NT servers with built-in telephony functions to perform the same job. Although Dawkins concedes that the newer approach is maturing and offers some advantages, including easier, DSP-based programmability, AB Microtek more often than not uses the traditional approach. PCs, he says, have a reputation for crashing, while phone equipment symbolizes reliability. "We have to be conservative—a lot of clients would get upset if we came to them with a PC-based phone switch. They don't want to mess with the dial tone."

### CTI 2000

In the future, tools that help resellers overcome the fundamental technical hurdles will free them to create even more innovative CTI applications. Some resellers see a continuation of the trend away from the

phone as the focal point for communications. "The CRT will become the window to the world," says Zazzera, referring to phone-dialing software, contact lists, and database records that will all be displayed on a monitor.

Other CTI systems are already helping multinational companies handle a variety of far-away customers. For example, a French-speaking caller dialing into a company in New York can be transferred along with a sales history to a division in Quebec. Similarly, worldwide companies are able to adopt a "follow the sun" strategy: Late-night callers in Chicago can talk to humans manning call centers in London rather than get a recording that tells them to call back during regular business hours.

The Web is opening new CTI challenges. Customers may now spend time reviewing product prices and spec sheets at a Web site before clicking on an automatic link that establishes a phone connection with a sales representative. "When that call hits a sales agent, it's no longer a cold call," Zazzera points out. If a sales rep is responsible for a large number of products, there's a good chance the caller will be more informed than the sales rep. The CTI system needs to display a record of what information the caller requested and display the same information on the sales rep's screen as quickly as possible. This type of new challenge shows that resellers will be able to depend on CTI complexity for years to come. **B**

Alan Joch (ajoch@monad.net), a former BYTE editor, is a writer who specializes in emerging technologies.

### WHERE TO FIND

<b>Active Voice</b> Seattle, WA 206-441-4700	801-486-9922 <a href="http://www.callware.com">http://www.callware.com</a>
<b>AnswerSoft</b> Richardson, TX 972-997-8300 <a href="http://www.answersoft.com">http://www.answersoft.com</a>	<b>Dialogic</b> Parsippany, NJ 201-993-3000 <a href="http://www.dialogic.com">http://www.dialogic.com</a>
<b>Aspect</b> Telecommunications San Jose, CA 408-325-2200 <a href="http://www.aspect.com">http://www.aspect.com</a>	<b>Genesys</b> Telecommunications Labs San Bruno, CA 415-588-5149 <a href="http://www.genesyslab.com">http://www.genesyslab.com</a>
<b>CallWare</b> Technologies Sandy, UT	



*Today's VARs and systems integrators are creating new models for business-to-business electronic commerce. By David Baum*

## Burning Paper with Internet EDI

**T**he roots of business-to-business electronic commerce (EC) lie in Electronic Data Interchange (EDI), a set of specifications for ordering, billing, and paying for parts and services over private electronic networks. Adopted in the 1980s, mostly in the retail, apparel, and transportation industries, EDI today spans most types of transaction-based business. It's a fast and dependable way to deliver electronic transactions via computer-to-computer communications.

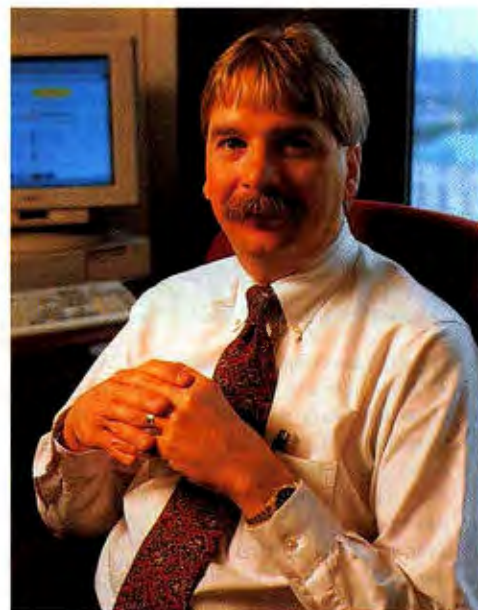
What's the catch? It's expensive, requiring hefty setup charges and a big month-to-month outlay to the value-added network (VAN) providers that secure EDI transactions. "EC is wonderful for those companies that can afford to implement EDI systems internally," says Bryan Beske, vice president of systems and technology at Trade Point USA in Fairfax, Virginia. "Where the process breaks down is when you have smaller companies wanting to play the game that are not EDI-enabled."

Sound elitist? It is. The attitude that characterized EDI during the first decade of its existence was a bit like that of a spoiled child on his or her home turf: If you don't want to play by my rules, feel free to take your business elsewhere. "For many companies, EDI participation is a requirement for doing business," says Pat Bergamasco, executive vice president of marketing and sales at Epoch Networks in Irvine, California. "Large manufacturers and retailers often insist that their suppliers use EDI as a precondition for all purchase agreements. These large hub sites are in a position to dictate the use of EDI to their smaller trading partners, or spokes."

The big companies benefited through just-in-time manufacturing and the formation of tighter supply chains, Bergamasco adds. However, in many cases, the spokes saw few, if any, benefits—other than the privilege of trading with a behemoth. But that's changing fast, thanks to the Internet.

### EDI for Everyone

"The Internet is revitalizing interest in EDI and Electronic Funds Transfer (EFT) technology," says Ed Black, an analyst at the Aberdeen Group. "Companies no longer need to invest in installing and maintaining expensive value-added networks. Most leading EDI suppliers are now introducing products that



**"Internet technologies enable a new paradigm for EDI. Increased interoperability will make EDI easier and less expensive to implement."**

**—Bryan Beske**



operate over the Internet. In some cases, they're not only cheaper, but they're faster than VAN-based implementations."

The Internet is also broadening EDI's scope. Due to its high cost of entry, EDI was formerly useful mainly for a company's first-tier suppliers. In the case of a large company, such as General Motors or Wal-Mart, that might amount to a few dozen players out of hundreds or even thousands that could potentially benefit from electronic connections. "Big companies are now looking to the Internet to bring even the smallest of suppliers into the EDI fold," notes Beske.

### Strength in Numbers

One of the big trends in this new electronic marketplace is what Forrester Research refers to as "communities of commerce": groups of buyers and sellers that get together to form on-line trading commu-

nities. "A new market model is emerging to reshape how buyers and sellers interact," says Stan Dolberg, an analyst with Forrester Research in Framingham, Massachusetts. "Just as the Web recasts information delivery with communities of interest, vertical cooperatives will emerge to revolutionize the interchange of goods and services on the Internet. Merchants, banks, investment firms, and technology vendors are all pushing to create a secure environment for EC."

A good example of this trend is the Trade'ex system (<http://www.tradeex.com>), a virtual trade point for computer equipment and peripherals developed by Beske and his colleagues at Trade Point USA. Trade'ex maintains a Web server that does on-line bidding, purchasing, and distribution for computer gear. Buyers and sellers—companies like Apple, Compaq, and Hewlett-Packard—regis-

ter themselves with the Trade'ex system to exchange goods and services on-line. The movement of goods and the money are handled electronically.

KPMG is helping its clients construct new EDI systems under the umbrella of what it's calling the Electronic Interprise. "As we move into the twenty-first century, the emphasis will change to architecting systems that support inter-entity computing," KPMG partner Robin Palmer notes. "How do you have disparate entities communicating with each other, collaborating with each other, exchanging transactions with each other? Contemporary EDI models will become one of the key enablers for realizing this vision of inter-entity computing."

### EDI Cloning

VARs are able to turn such visions into reality by leveraging the experience gained

## Entertaining with EDI

As retailers begin leveraging the Internet to build on-line sales, marketing, and order-entry systems, EC is becoming big business for VARs. Consider The Web Factory, a London-based developer of custom EDI and Web solutions, and the work it did while helping Total Home Entertainment (THE) construct an EDI solution for round-the-clock access to its product line.

THE supplies over 12,000 retail outlets in the U.K.—and 2000 located elsewhere around the world—with 200,000 home entertainment products, such as videos, CDs, and books. Most of the 5000 orders processed each day originate in the U.K.

"THE saw small, independent retail stores as its new significant growth area," explains John Ridd, channel director at The Web Factory. "But its existing EDI model was prohibitive to these small outlets in terms of access and affordability. The Internet opens up EC to large and small businesses alike."

Working with The Web Factory, THE set out to provide an on-line system that would let customers from around the world dial in, place orders, and receive automatic confirmation.

"We wanted to take our proprietary EDI applications and move them into the open, standards-based world of Internet

sense of community on our Web site and make it a central meeting place where our retail stores can find useful information to

help smaller outlets gather merchandising tips and network with associate companies.

"Small retailers can't afford a marketing department," adds Francis. "We want to share the data our retailers need to be successful. By giving them up-to-the-minute data, we can be instrumental in augmenting their profits and, indirectly, our own."

While most of today's Web sites are constructed around Unix, The Web Factory often recommends Windows NT on the AlphaServer systems it resells from Digital Equipment. "We see Windows NT on the AlphaServer platform as an ideal combination for creating an open, highly accessible system," Ridd explains. "Digital and Microsoft have put together a wide range of Internet products that mesh nicely with the Windows-based back-office systems that many companies already have."

Effective deployment of new technology, coupled with good old-fashioned business sense, is keeping THE on the forefront of the retail industry. "Having an Internet community-support system adds to our potential profits while enhancing our corporate image," Francis says.



**"Digital and Microsoft have put together a wide range of Internet products that mesh nicely with Windows-based back-office systems."—John Ridd**

EC," explains Dick Francis, managing director, THE Group. "Using the Web as an access mechanism enables us to do lots more than just take and confirm orders. We can also encourage a

manage their businesses."

For example, THE can post data about new and best-selling products from its Oracle database directly to its Web site. Hot links to the company's top 10 retail stores



Connectivity for  
the traveler

Airports  
Contact  
Managers

Handhelds  
Client-site  
communications  
connection

Online

Digital PBX

Notebooks

Hotels

Teleconferences

Portable

Field  
applications

V.34

Internet in the  
corporate office

Intranet

Worldwide

Desktops

E-mail in  
the field

MODEM

DIGITAL  
PBX

## Here's our point.

If you can't transmit and receive information from  
wherever you are, what good is all that high technology?

KONEXX is in the business  
of making sure you can use your modem  
from virtually any telephone. Read on.

### KONEXX Office Connector

Connects your office  
computer fax modem to  
digital PBX or multi-line  
phone systems for  
communication to the  
Internet, e-mail, faxing  
or autodialing.



### KONEXX Mobile Connector

Connects your desktop,  
laptop or PowerBook  
fax modem to digital  
PBX or multi-line  
phone systems for  
communications...  
wherever you travel.



### KONEXX DWInt

Connects directly to your  
Norstar or Meridian PBX  
for modems/faxes. Full  
auto dial and unattended  
operation. AT&T/ROLM  
interfaces available.



### KONEXX DWInt2

Connects directly to  
your Norstar or  
Meridian PBX for  
simultaneous voice  
and data operation  
through your phone  
and modem or fax.



### KONEXX Konference

Connects your telecon-  
ferencing unit to any  
digital PBX or multi-line  
phone system to get you  
audio-conferencing the  
most cost-effective way.



### KONEXX Koupler

Connects your laptop,  
portable, or notebook  
fax modem to any  
telephone to get you  
on-line to the Internet,  
e-mail, or direct faxing  
anywhere in the world.



# KONEXX®

Your Modem Connection Solution.

For more information, call 1-800-814-6467, e-mail [sales@konexx.com](mailto:sales@konexx.com)  
or visit our Web site, <http://www.konexx.com/>.

Unlimited Systems Corporation • 5550 Obertin Drive • S.D., CA 92121 • 619-622-1400 Fax: 619-550-7330

KONEXX is a registered trademark of KONEXX (Unlimited Systems Corporation, Inc.)



from one project to complete others. For example, with the experience it's gained from peddling computer gear, Trade Point USA plans to parlay the Trade'ex solution to other vertical markets.

The real cloning breakthrough comes with the standard forms that can be transmitted via the Web. Novice users can fill out these forms without getting bogged down by complex EDI terminology. For example, instead of wading through header, name, and data segments, customers simply fill out the "Ship to" fields.

Traditional EDI vendors, such as GE Information Services (GEIS) and Sterling Commerce, are leading the way. Trade Point USA is working with Sterling Commerce in a venture called I-Trade (<http://www.i-trade.com>), a Web-based clearinghouse for international trade information and services. Sterling is using its new Commerce:Webforms software to add transactional capabilities to I-Trade, making it a complete solution for all phases of the international trade cycle.

"I-Trade users will be able to do business with each other through the secure electronic exchange of purchase orders, invoices, and other electronic documents," notes Dave Kishler, a spokesman at Sterling. "Commerce:Webforms supplies the delivery mechanism, a library of thousands of company-specific, Web-based electronic forms."

Premenos's WebDox products use e-mail and the Web for internal and external document exchange via the Secure Sockets Layer (SSL) protocol. WebDox Central resides on the server of a large organization; WebDox Remote resides on the PCs of smaller trading partners.

Harbinger Express is a Web-based EDI

## Security Considerations

Few people remain to be convinced of the commercial potential of the Internet. Before business can begin using it to conduct full-scale trading operations, however, they must be able to electronically exchange large quantities of transactional data—purchase orders, invoices, shipping documentation, and other information typically shared by trading partners—while ensuring the complete authenticity, data integrity, and confidentiality of every exchange.

Many of the toughest decisions facing integrators and VARs center around the choices they make in helping customers secure intranet and extranet applications. KPMG's Palmer says the easiest way to create a secure extranet is by adopting the EC model—using a commerce server that

supports SSL and placing sensitive pages on that server. "By now, most end users have browsers that support SSL, since it's supported by both Navigator and Microsoft Explorer," he points out.

VARs also rely on encryption technologies to keep Internet transmissions safe. These digital authentication schemes ensure that data received from an entity has arrived unaltered, and they confirm the identity of both sender and recipient.

"Early forays with Web commerce have been concerned with publishing and query resolution," Aberdeen's Black adds. "But business is transaction-driven and requires a computing infrastructure that's secure, dependable, and volume-capable. This is the thrust of the new directions in EDI."

service that supplies the framework for Internet users to exchange secure documents and transactions. Harbinger sets up the translation mechanism on a case-by-case basis and certifies partners for trading. Business documents, such as invoices and purchase orders, can then be read through standard Web browsers.

The most recent entrant on the EDI/EC scene is Actra, a joint venture of GEIS and Netscape Communications. Actra leverages GEIS's extensive EDI experience and Netscape's position in the Internet space to build Internet commerce applications for the business-to-consumer and business-to-business commerce markets. Its CrossCommerce product family, introduced in May, helps VARs to construct selling and merchandising solutions that rely on Internet communications to extend existing EDI investments.

## Back-End Connectivity

While the Web is recasting the front end of many EDI systems, Aberdeen's Black says that an effective Internet architecture starts with highly scalable back-end server hardware and complex, data-type-enabled relational database management systems (RDBMSes). "Links to enterprise databases improve content, simplify integration with corporate networks and systems, and provide greater links among software from multiple suppliers," he explains. Such back-end servers are the bedrock of on-line product catalogs and Internet-enabled order-entry systems.

A commercial and government sys-

tems integrator, BTG is experienced in developing and supporting Intranets and Web sites for large enterprises. The company recommends that VARs start with an HTML-enabled database, such as CA-OpenIngres, to simplify this massive update process. "OpenIngres is HTML-enabled, which makes it easy to grab data out of a relational database and dynamically generate Web pages from the data," explains Jack Littlely, senior vice president and director of corporate development for BTG.

"Overall, Web commerce is getting easier," he adds. "A year or two ago, VARs had to work out issues such as credit-card ordering and transaction verification themselves. Now those functions are handled by the Internet commerce servers."

But despite the Herculean efforts that vendors are currently undergoing to automate the task of building EDI and EC systems, there's plenty of work left for systems integrators and resellers who are skilled at implementing specific vertical solutions.

"VARs will take these turnkey ordering systems and tailor them to specific industries to make the job of getting customers and their products on-line that much easier," Littlely says. "No matter how advanced the Internet tools become, there is always room for an integrator to add value." ■

*David Baum is a freelance technology writer based in Santa Barbara, California. You can contact him at [dwbbaum@silcom.com](mailto:dwbbaum@silcom.com).*

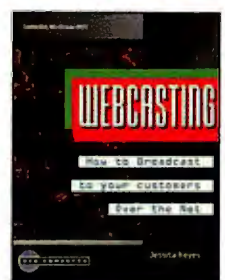
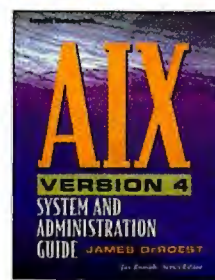
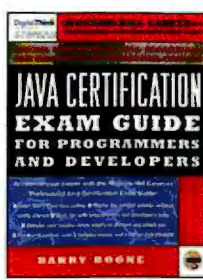
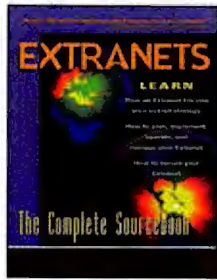
### WHERE TO FIND

Actra Corp. Sunnyvale, CA 408-542-3183 <a href="http://www.actracorp.com">http://www.actracorp.com</a>	<a href="http://www.harbinger.com">http://www.harbinger.com</a>
BTG, Inc. Fairfax, VA 703-556-6518 <a href="http://www.btg.com">http://www.btg.com</a>	Premenos Concord, CA 800-426-3836 <a href="http://www.premenos.com">http://www.premenos.com</a>
GE Information Services Rockville, MD 800-560-4347 <a href="http://www.geis.com">http://www.geis.com</a>	Sterling Commerce, Inc. Dublin, OH 800-299-4031 <a href="http://www.sterlingcomm.com">http://www.sterlingcomm.com</a>
Harbinger Corp. Atlanta, GA 404-467-3000	Trade Point USA Columbus, OH 614-645-1700 <a href="http://www2.tpusa.com">http://www2.tpusa.com</a>



# Hit This Hot Key

## Test drive Bet@books ONLINE



**ALABAMA**  
Madison Books and Computers  
205-461-8076 (fax)

**ARIZONA**  
Computer Library  
• Tempe, AZ  
602-820-0458  
• Phoenix, AZ  
602-547-0331  
www.computerlibrary.com  
librarian@computerlibrary.com

U of A Bookstore  
www.bookstore.arizona.edu  
oleigh@u.arizona.edu

**CALIFORNIA**  
ASUC Bookstore  
University of California,  
Berkeley  
genbooks@mail.asuc.  
berkeley.edu

Bookshop Santa Cruz  
408-423-0900  
408-423-8371 (fax)

Capitol Book Cafe  
www.cruzio.com/  
bookcafe  
bookcafe@cruzio.com

Cbooks Express  
www.cbooks.com  
contact-us@cbooks.com

Cody's Books  
www.codybooks.com  
codybooks@well.com

DigitalGuru Computer  
Bookshops  
www.digitalguru.com  
orders@digitalguru.com

Fry's Electronics, Inc.  
Corporate Office  
San Jose, CA 95112  
408-487-4500

Irvine SciTech Books  
www.scitechbooks.com  
istb@aol.com

Kepner's Books &  
Magazines  
www.kepners.com  
esther@kepner.com

Micro Center  
Tustin, CA 92680  
www.microcenter.com

OPAMP Technical Books, Inc.  
www.opampbooks.com  
opamp@netcom.com

Printers Inc. Bookstore  
• Mt. View, CA  
415-961-8500  
• Palo Alto, CA  
415-327-6500  
www.pibooks.com  
pibooks@pibooks.com

San Diego Technical  
Books, Inc.  
www.sdtb.com  
sdtb@sdtb.com

Stacey's Bookstore  
www.staceys.com  
• San Francisco, CA 94105  
415-421-4687  
staceysbk@aol.com

• Palo Alto, CA 94301  
415-326-0681  
staceyspa@aol.com

• Cupertino, CA 95014  
408-253-7521  
staceyscu@aol.com

Stanford Bookstore  
White Plaza  
mailorder@bookstore.  
stanford.edu

Stanford Bookstore Palo Alto  
http://medtechbooks.  
stanford.org  
medtechbooks@bookstore.  
stanford.org

UCD Bookstore  
University of California, Davis  
www-  
bookstore.ucdavis.edu  
bookstore@ucdavis.edu

UCLA BookZone  
www.uclastore.ucla.edu  
bookzone@asucla.ucla.edu

UCSD Bookstore  
www.bookstore.ucsd.edu  
bookorder@ucsd.edu

USC University Bookstore  
www.bookstore.usc.edu  
jbuess@bcf.usc.edu

**COLORADO**  
Auraria Book Center  
bosse@ahccbc.ahcc.edu

Corporate Discount Books  
www.privatei.com/cdb  
cdb@privatei.com

CU Book Store  
http://cubooks.colorado.edu/  
cubookstore  
katzman@spot.colorado.edu

Softpro Books  
www.softpro.com  
books@softprowest.com

Stone Lion Bookstore  
970-493-0030

**CONNECTICUT**  
Yale Coop  
800-ELI-YALE

**D.C. (WASHINGTON)**  
Reiter's Scientific &  
Professional Books  
www.reiters.com  
rbaker@reiters.com

**FLORIDA**  
Downtown Book Center  
raxdown@aol.com

**GEORGIA**  
Engineers Bookstore  
Engrbook@mindspring.com

Micro Center  
Marietta, GA 30067  
www.microcenter.com

**ILLINOIS**  
Books & Bytes  
www.bytes.com  
orders@bytes.com

Illini Union Bookstore  
www.union.uiuc.edu/iub-  
store  
iubstore@uiuc.edu

Micro Center  
Chicago, IL 60647  
www.microcenter.com

Pages For All Ages  
217-351-7011

**MARYLAND**  
Bibelot  
410-653-5880

**MASSACHUSETTS**  
Micro Center  
Cambridge, MA 02139  
www.microcenter.com

Quantum Books  
www.quantumbooks.com  
orders@quantumbooks.com

Softpro Books  
www.softpro.com  
books@softproeast.com

Tatnuck Booksellers  
www.tatnuck.com  
databooks@tatnuck.com

Wordsworth Books  
www.wordsworth.com  
info@wordsworth.com

**MINNESOTA**  
Baxter's Books  
tombaxter@aol.com  
University of Minnesota  
Bookstores East  
Bank Store  
www.bookstore.umn.edu  
obrie013@maroon.tc.  
umn.edu

**MISSOURI**  
Library, Ltd.  
www.libraryltd.com  
leigh@libraryltd.com

**NEW JERSEY**  
Princeton University Store  
text@yuma.princeton.edu

**NEW MEXICO**  
Bound to be Read  
Bound2bRea@aol.com

Page One, Inc.  
http://page2book.com  
sheimann@page1book.com

RBooks  
www.ReadersNdx.com/  
rbooks  
Rbooks@Rbooks.com

**NEW YORK**  
Benjamin Books  
212-432-1103

Coliseum Books  
clsbksnyc@aol.com  
Computer Book Works  
www.cnct.com/bookworks  
bookman@cnct.com

Cornell Campus Store  
www.cbs.cornell.edu  
McGraw-Hill Bookstore  
mghbookstore@attmail.com

NYU Computer Store  
212-998-4591

Syracuse University  
Bookstore  
http://syracuse.univ.  
bookstore.syr.edu

**OHIO**  
Book Stacks Unlimited, Inc.  
www.books.com  
books@books.com  
Business Outreach Books  
www.bizoutreach.com  
bizinfo@bizoutreach.com

Micro Center  
Columbus, OH 43214  
www.microcenter.com

Micro Center  
Mayfield Heights, OH 44124  
www.microcenter.com

Micro Center  
Sharonville, OH 45241  
www.microcenter.com

**OREGON**  
Powell's Technical Books  
www.powells.com

**PENNSYLVANIA**  
Micro Center  
St. Davids, PA 19087  
www.microcenter.com

README.DOC  
www.readme.doc.com  
readme@cvn.net

University of Pennsylvania  
Bookstore  
www.upenn.edu/bookstore  
tradebks@pobox.upenn.edu

**TENNESSEE**  
Professional Book Sellers  
www.pro-book.com  
probook@mindspring.com

**TEXAS**  
Brown Book Shop  
www.brownbookshop.com  
orders@brownbookshop

Micro Center  
Dallas, TX 75243  
www.microcenter.com

Micro Center  
Houston, TX 77027  
www.microcenter.com

**UTAH**  
Sam Weller's Zion  
Bookstore  
wellers@xmission.com

Utah State University  
Bookstore  
www.bookstore.usu.edu

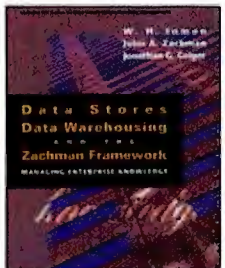
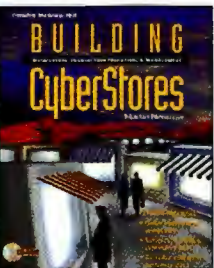
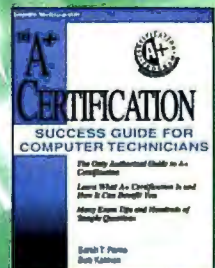
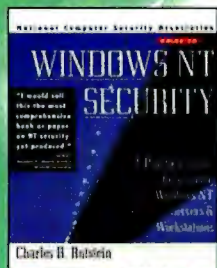
**VIRGINIA**  
Micro Center  
Fairfax, VA 22031  
www.microcenter.com

**WASHINGTON**  
University Professional  
Bookstore  
www.bookstore.washington.  
edu  
ubsdntwn@u.washington.  
edu

**WISCONSIN**  
Schwartz Business Books  
schwartzBB@aol.com

University Bookstore  
www.protechnica.com  
Djewell@univbkstr.com

Visit our Web site at <http://www.betabooks.mcgraw-hill.com>



Order them from a **Bet@bookstore** near you  
Computing McGraw-Hill

A Division of The McGraw-Hill Companies





# Hand-Helds Get Serious

*These tiny computers offer robust performance, surprising functionality, and true portability.*  
By Michelle Campanale

**Y**ou've heard the argument that hand-held computers cannot replace laptops. But pocket-size, sub-1-pound systems are making serious advances in power, functionality, and communications. Many of the things you do with a laptop—reading e-mail, taking notes, adding to a contact list—you can now do with the kinds of hand-held PCs we tested for this report. All this makes us wonder if low-end laptops or subnotebooks will soon become obsolete.

What's more, Intel's new Pentium II architecture currently will not fit into a case that is less than 1½ inches thick, leaving open a niche for small, pocketable machines that can handle the basics, like reading e-mail, composing notes, and using simple spreadsheets. Hand-helds' growing popularity is evident in a recent Dataquest study, which reveals that in 1996 the market for standard hand-held computers grew 80 percent.

As our review of the most recent crop of hand-held PCs reveals, these units won't replace your laptop today. But they are starting to become truly practical, standardized, and able to do just about anything a notebook or desktop can do (aside from running Doom or Diablo, of course).

## The Players

We judged 10 hand-held computers for their usability, features, and performance. Six run Windows CE, Microsoft's scaled-down version of 32-bit Windows designed specifically for hand-helds: Casio's Cassiopeia A-11 Plus, NEC's MobilePro 450, Hewlett-Packard's 320LX Palmtop PC, Hitachi's HPW-10E4MB, Compaq's PC Companion C140, and Philips' Velo 1. These devices

run on two AA batteries, have an LCD touchscreen, an IrDA (Infrared Device Association) port, and a minimum of 4 MB of RAM and 4 MB of ROM.

We also tested systems based on proprietary OSes, such as Sharp's Zaurus ZR-5800FX, Psion's Series 3C, U.S. Robotics' Palm Pilot Professional, and Apple's Newton MessagePad 2000. We passed on

## BYTE BEST H A N D - H E L D S

### Hewlett-Packard 320LX

With its 640 x 240 screen, this is the outstanding Windows CE-based unit. It outperformed all other CE systems in our file transfer tests, is very usable, and has lots of features.

### NEC MobilePro 450

For the price, this Windows CE low-cost winner is a solid choice, besting its closest competitor, the Philips Velo1, in price and features.

### Psion 3C

Fastest of the hand-helds, this unit leads the way in price, usability, and features among the proprietary-OS systems we tested.

Nokia's Communicator 9000 because, at press time, it required a GSM European cellular network. Additionally, Psion's Series 5 was in early beta when we tested, and Sharp's SE 500 was in alpha stage as we went to print. The Toshiba Libretto 50CT, which is similar in size and features to many of the hand-helds we tested, runs full versions of Windows 95 as well as full applications and costs just under \$2000.

It missed our price cap, so we did not include it in our tests.

## Weighing the Features

Two camps of hand-held users are emerging. Some prefer the small, light, cheap, appliance-like computers, such as the USR Pilot Professional or the Sharp 5000. Others, like Psion and Velo1 users, want as many bells and whistles as conceivable packed into the smallest device possible.

All Windows CE hand-helds have the advantage of an interface that is familiar, is easy to use, and offers the closest thing to the Windows 95 desktop. Because Windows CE is an open standard, various processors and software applications can be ported to the OS. On the downside, software development for the platform is in its early stages, and the multithreaded, multitasking OS is resource-intensive. This may explain why our tests showed that Windows CE hand-helds were 28 percent slower in overall file transfer speed than the proprietary systems.

That's not to say that non-CE devices are perfect. Inherent to the proprietary systems is a learning curve required to master both the OS and some applications, including handwriting recognition software. Architecture can differ dramatically among systems, so there's no guarantee of interoperability or backward compatibility between different proprietary hand-helds. But each has a strong community of users plus active software development that, for the time being, surpasses that of Windows CE.

## The Next Generation

I have small fingers. So it wasn't all too difficult to successfully touch-type on many of the hand-held computers we test-





**Illustration based on Hewlett-Packard 320LX**

ed. Enhancements in keyboard design, such as Butterfly-like or external keyboards, are making it easier than ever to type notes. In fact, I drafted a rough cut of this review on a hand-held computer. Such productivity would not have been possible with an early-generation PDA, such as the Sharp Wizard OZ 5100 that I carried around a few years ago. Interestingly, many of the systems in this review are the same size, or only slightly larger than, my old

Wizard—yet they are all much more functional and loads more powerful.

Number one on my wish list for future generations of hand-held computers is voice control, which would be of greater value than pen input and handwriting recognition. Future hand-helds are also expected to make use of built-in pagers. This is likely not too far off since Hitachi's SH-3 RISC processor, which powers the Hewlett-Packard, Casio, Compaq, and

Hitachi models we tested, includes support for (among other things) voice-activated control and two-way paging.

#### Contributors

Michelle Campanale, technical editor/BYTE  
Andrew Froning, managing editor/NSTL  
Dorothy Hudson, project manager/NSTL  
Maryanne Eves, acquisitions editor/NSTL  
Bryan Farmer, editorial assistant/BYTE



**W**e chose the Hewlett-Packard 320LX Palmtop PC as the Windows CE-based winner. It was the performance leader among the six CE systems we tested for this report.

The HP did very well in the usability category, placing third after the Philips Velo1 and the NEC MobilePro 450. Its display is impressive; the 320LX is currently the only CE-based system that features a 640- by 240-pixel full-width screen. The screen constitutes the widest viewing area of all the CE machines we tested, allowing us to view information just as it would appear on a desktop PC.

The keyboard on the HP has sloping keys that work well with the heavy, angled stylus. We found the battery compartments easy to access; you don't need a screwdriver to open them. The spare battery compartment includes a reset button to clear the system's memory, which we found helpful when resetting the unit between file transfers.

The HP also did fairly well on features, placing fourth after the NEC, Hitachi, and Philips models. One major problem is its on/off buttons, which are located on the space bar. This makes it easy to accidentally turn on the machine when the cover is closed by simply pressing down on the closed case.

Among the CE hand-helds, the HP was the fastest in our file transfer tests: 217.33 seconds to upload 100 schedules and 200 contact files, and 47.83 seconds to

download the same number of files.

The NEC MobilePro 450 is the winner in our Low Cost category for CE-based machines. It comes with a number of built-in functions and connectivity options, such as a PC Card modem and a 115.2-Kbps infrared port. We found the stylus to be sturdy and the keys tactile.

We also liked the built-in stylus cradle on the combination serial port-A/C adapter. In fact, we found the attachment itself handy for easing the hand-held into the cradle for a convenient, one-step connection. Additionally, data transfer was easy. However, we did not like the shiny screen, which caused glare and made viewing difficult.

We chose the Psion Series 3 as the winner among the hand-held computers that use a proprietary operating system. It was the clear performance winner in both OS categories, taking only 5.8 seconds for file uploads and 6.5 seconds for file downloads. It tied with the Sharp 5800 for first place in usability with its 5- by 2-inch screen, easy-to-use multifunction buttons, and keys that make an audible click. The Psion Series 3 came in first place for features as well, due to its multitude of applications and its battery life (estimated at 80 hours). Communications options on this system were impressive, with PC Card compatibility and synchronization software. The unit comes with its own development software, Psion's Object-Oriented Visual Application Language (OVAL), which is compat-

ible with Visual Basic. The Psion also supports C++ and Organizer Programming Language (OPL). Additionally, we found the Psion's external sound recorder with playback capability to be indispensable.

## Second Place

Second place for the Windows CE-based systems went to the Hitachi HPW10E4. The system is fast, landing in second place for performance among the six Windows CE machines. It boasts a good download time of 51.3 seconds and a decent upload time of 215.03 seconds. However, it is mediocre in the areas of usability and features. We found some serious design flaws, in addition to an annoying screen flicker.

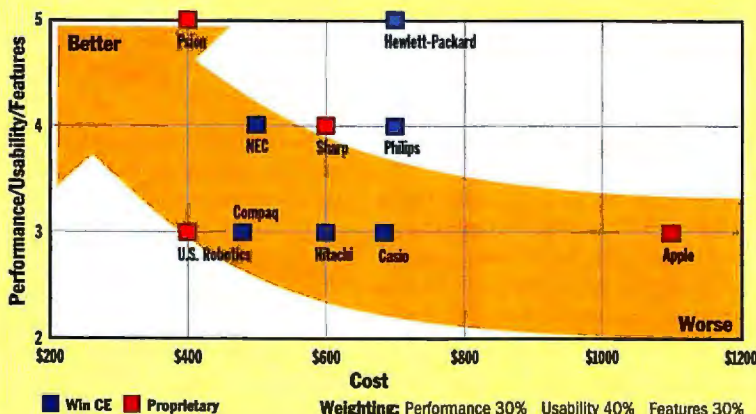
To change the backup battery, we had to unscrew an underside panel, exposing the DSP modem board and other circuitry. Although the keyboard is easy to type with, we found the screen to be somewhat unresponsive for writing with the stylus. Additionally, the PC Card eject button is located directly below the cover release, which makes it easy to accidentally eject the card when opening the cover.

The Sharp Zaurus 5800 is our second-place winner among the units using a proprietary OS. It ranked number one in usability among all the proprietary-based systems we tested. Its multifunction buttons are easy to use, and its large, backlit screen is impressive. The Zaurus is slow at transferring files, however. It ranked last in terms of performance (159 seconds for downloads and 62.4 seconds for uploads) among all the proprietary-OS systems we tested.

## Notable Toteable

We make special note of the Philips Velo 1, which came out on top in usability among the CE machines. The keyboard has well-spaced oval keys and useful multifunction buttons. The touchscreen was the most responsive of all those we tested. The Velo 1 comes with a built-in 19.2-Kbps modem and RJ-11 connector. Its voice-memo feature is extremely useful, storing 16 minutes of sound per megabyte. With the ability to handle both flash or DRAM, the Velo 1's upgradability is a welcome benefit. However, you cannot add a flash minicard if you already installed an OS upgrade ROM in that slot.

Price vs. Performance





# LAB RATING RESULTS



## BEST HAND-HELD RUNNING WINDOWS CE Hewlett-Packard 320LX

The Hewlett-Packard 320LX is the champion of the Windows CE-based crop, equaling or surpassing the other CE systems in features, usability, and performance. Its full-width screen measures 640 by

240 pixels. But the unit is on the low end of the battery-life spectrum; HP says the 320LX will run for 12 hours if no PC Card is connected.

## BEST BARGAIN CE-BASED HAND-HELD NEC MobilePro 450

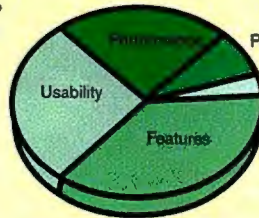
If price is a major concern, we recommend the NEC MobilePro 450, our

Windows CE low-cost winner. It scored well in our file trans-

fer tests, and its extensive feature set, plus \$499 price, make it an excellent price/performance value. Its claimed battery life spans 30 hours if you're not using a PC Card.



### WEIGHTING

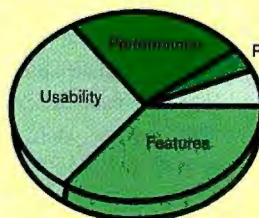


	PRICE	TECHNOLOGY	IMPLEMENTATION	PERFORMANCE	FEATURES	USABILITY	OVERALL RATING
<b>Hewlett-Packard 320LX</b>	<b>\$699</b>	★★★★	★★★★★	★★★★★	★★★★	★★★★	★★★★★
Casio Cassiopeia A-11 Plus	\$689	★★★★	★★	★★★★	★★	★★★	★★
Hitachi HPW-10E4	\$599	★★★★	★★★	★★★★	★★★★	★★	★★★
NEC MobilePro 450	\$499	★★★★	★★★★	★★★★★	★★★★	★★★★	★★★★
Compaq PC Companion C140	\$479	★★★★	★★★	★★★	★★★	★★★	★★★
Philips Velo 1	\$699	★★★★	★★★★★	★★★	★★★	★★★★★	★★★★

## BEST HAND-HELD WITH A PROPRIETARY OS Psion 3C

Excellent performance and an exceptional value. With PsiWin, Psion's optional PC connectivity package, you can share with Windows 3.1 and Windows 95 files as well as back up to any PC drive. The built-in PIM also synchronizes with Windows PIMs. The PC Card attachment is self-powered, so estimated battery life is 80 hours. The ease of use, robust OS, application development environment, and software options add up to a compelling hand-held computer.

### WEIGHTING



	PRICE	TECHNOLOGY	IMPLEMENTATION	PERFORMANCE	FEATURES	USABILITY	OVERALL RATING
<b>Psion 3C</b>	<b>\$399</b>	★★★★	★★★★	★★★★★	★★★★★	★★★★★	★★★★★
Sharp Zaurus ZR-5800FX	\$599	★★★★	★★★	★★★	★★★★	★★★★★	★★★★
U.S. Robotics Palm Pilot Professional	\$399	★★★★	★★★★★	★★★★	★★	★★★★	★★★★
Apple Newton MessagePad 2000	\$1099	★★★★	★★	★★★★★	★★★★	★★★	★★★

★★★★★ Outstanding    ★★★★ Very Good    ★★★ Good    ★★ Fair    ★ Poor

Plus, the Velo 1 loses pocketability when you connect an extra half-inch-thick module for PC Card support.

## Size Matters

The largest system of the lot, Apple's Newton MessagePad 2000 weighs 1.4 pounds and measures 1.1 inches high by 4.7 inches wide, with a depth of 8.3 inches. But it represents the only option among the units we tested for someone who wants a Macintosh-like OS. Thanks to its 160-MHz StrongARM SA-110 RISC

processor, the system is quite fast—just seconds behind the Psion. Additionally, the Newton's 480 by 320 transreflective LCD offers resolution of 100 dots per inch and 16 levels of gray scale. The Newton is a veteran in the field, so there's plenty of software available. But it will cost you. The system is priced at \$1099, which includes an external keyboard, case, and software.

The smallest footprint belongs to the U.S. Robotics Palm Pilot Professional, which weighs a mere 5.7 ounces and measures 0.7 by 3.2 by 4.7 inches. Its super-

long battery life of two months, in combination with its \$399 price and tiny size, make it the market leader. (The Pilot captured 51 percent of the hand-held market in 1996, according to Dataquest.) Our performance tests showed it to be quite fast, scoring 20.9 seconds for file uploads and 19.6 seconds for downloads. However, its scores were only fair in features and usability. The Pilot is an excellent choice for people who want smallness and long battery life but could care less about extra bells and whistles.



## DETAILS

### Philips Velo 1

A few things stand out on the Philips Velo 1. Its unique, rounded keys work well with the stylus pen and provide adequate tactile return. Its multifunction buttons make switching between applications both fast and easy. Though it lacks a PC Card slot, the Velo 1 provides an upgradable fax modem, a voice recorder, and support for a broad range of communications



software. The Velo also conforms to Intel's Miniature Card standard, which allows for easy, though expensive, memory upgrades. In addition, the integrated modem and dual expansion slots mean that a user can expand memory and upgrade software while still using the modem.



### Hitachi HPW-10E4MB

We couldn't help but notice a design flaw in the Hitachi when we went to change the backup battery. After we unscrewed an underside panel and located the coin-style battery, we noticed that the DSP modem board and other circuitry were exposed to our hands, dirt, and airborne dust. After inserting a new backup battery, we eventually noticed we had lost quite a bit of battery power: The system had turned itself on immediately after we put in the new power cell.

### Apple Newton MessagePad 2000

The Newton MessagePad 2000 can be carried with or without its external, serial keyboard, an option that comes with some configurations. We've heard the argument that if you plan to carry the Newton keyboard around you might as well use a small laptop instead. However, if you decide to travel light once in a while, it is not easy to remove a laptop's keyboard. Also, a laptop's batteries will fizzle out in a couple

hours; the Newton's battery, according to Apple, can last for three to six weeks.



## For Road Warriors Only

Psion makes some exciting advancements in usability and convenience with its Psion Series 5. We were unable to test the system because, at press time, the PsiWin 2.0 software was in early beta. However, we were impressed with the look and feel of the unit. A touchscreen and a stylus are used for data input. It has a large screen—5.5 inches wide by 2.75 inches tall—with a resolution of 640 by 240, the same as the HP 320LX's display. Its relatively large QWERTY keyboard—6.5 inches wide by 2.5 inches tall—expands outward, like the IBM Butterfly, when you open the cover. The keys are more than half an inch apart from each other, making it easy to touch-type and not have to hunt and peck the way most handheld keyboards make you do.



The Series 5's 32-bit multitasking EPOC32 operating system can share files with Windows 95 and Windows NT PCs and Macintosh systems, and it can synchronize with Microsoft, Lotus, and Corel office suites out of the box. The system comes equipped with standard

CompactFlash and an RS-232 port. You also get an external voice recorder that can record for 30 minutes on an 8-MB machine. Psion estimates up to 35 hours of typical-use battery life. Besides already supporting Organizer Programming Language (OPL) and C++, Psion plans to add Java support for application development in 1998. Available in August, the Psion series 5 will sell for \$599 for the 4-MB model and \$699 for the 8-MB configuration.

—Michelle Campanale



**W**e rated these hand-held computers on the basis of their usability, features, performance, technology, implementation, and price, all on a scale of five stars—except for price, which we factored in at 10 percent for the Windows CE machines and 5 percent for the proprietary machines. Because the CE machines are essentially commodity items, price becomes a key determining factor. The features set and usability factor higher for the proprietary machines, as people buy them for their specific features.

We derived the performance rating by averaging the results of our speed tests. First, we measured each system's throughput during a file transfer from the hand-held computer to a laptop. The second test consisted of a download from the laptop to the hand-held.

To judge usability we graded the unit's characteristics in a few key areas. We evaluated the device's ease of use when transferring data, the screen size, and the back-lighting. We judged their keyboard functionality, system labeling, and hardware documentation. We also looked for a reset button on the systems, and we gauged the size and portability of the A/C adapter. A hand-held earned extra points if it came bundled with applications.

To evaluate features, we looked at the processor speed, the screen, the data entry options, and the amount of memory that's included. We paid close attention to systems with existing upgrade paths. Because many users of hand-held PCs are mobile workers, communications options such as a modem, an infrared port, and a docking station are crucial. Sound, power supply, and battery life were also important in our features scores.

*Evaluations in this report represent the judgment of BYTE editors, based on tests conducted by NSTL, Inc., as documented in a recent issue of NSTL's monthly PC Digest. To purchase a copy of the full report, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; (610) 941-9600; fax (610) 941-9950; on the Internet, editors@nstl.com. For a subscription, call (800) 257-9402. BYTE Magazine and NSTL are both operating units of The McGraw-Hill Companies, Inc.*

## Test Methodology

For our performance tests we timed a serial download of 300 files. These included 100 schedules and 200 contact lists, which were 28.2-KB .SCD files. We transferred the files to and from a Dell Latitude XPI CD with 32 MB of RAM and a 166-MHz processor.

Our performance testing consisted of three downloads from the laptop to the hand-held, as well as three uploads from the hand-held to the laptop. After completing three file downloads, and before starting the uploads, we reset the system by popping out both the spare batteries

and the primary batteries and replacing them. We also used the reset button to assure proper flushing of the static memory. We did this to make sure that the data bank was empty, putting the machine in the same state for each iteration of the test.

After each upload or download, we replaced a new, uncorrupted file with the transferred file. Additionally, we did all our performance tests with the A/C adapter, and not the battery, powering the unit because battery levels can affect the results. All cables and A/C adapters used in our tests came with the particular system being tested.

## Kill Two Birds with One Phone

**T**hough it has identical data functionality to the Nokia 2110 digital cellular phone, Nokia's Communicator 9000 is a new hybrid of data and communications. Its two-in-one design includes an innovative pocket-size personal organizer encased in the shell of a cellular phone. Weighing just a little over 2 pounds, the Communicator comes with the GEOS 3.0 operating system, which acts as a virtual processor. It also ships with 2 MB of flash memory, plus 2 MB of additional RAM. The Communicator's standard applications include a scheduler, contact directory,

diary, address book, and file transfer option, which dispatches information from the Communicator to a PC using either infrared or serial connections. The unit's portable access terminal allows for Internet connections with Web.Telnet, and VT100 terminal emulation. Features of the personal organizer include an address book, calendar, note-editor, to-do list, calculator, and world clock. Available in the U.S. this fall, the 1900-MHz Communicator will work on GSM 1900 PCS networks (such as PacBell, Aerial, and VoiceStream) and will sell for around \$1000.





# HAND-HELD COMPUTERS

# FEATURES

	Apple Newton Message- Pad 2000	Casio Cassiopeia A-11 Plus	Compaq Computer PC Companion (C140)	Hewlett-Packard HP 320LX Palmtop PC
Price as tested (MSRP)	\$1099 (includes keyboard, case, and software)	\$689	\$479	\$699
Overall rating	★★★	★★	★★★	★★★★
<b>PROCESSOR</b>				
Manufacturer and model	StrongARM SA-110	Hitachi SH3	Hitachi SH3	Hitachi SH3
Operating system	Newton 2.1 OS	Windows CE	Windows CE	Windows CE
<b>SCREEN</b>				
Resolution (dpi)	480×320	480×240	480×240	640×240
Screen area (inches)	4.9×3.3	4×2	4×2	6.3×2.5
On-screen function icons				
<b>DATA ENTRY</b>				
Touchscreen with pen stylus navigation	✓	✓	✓	✓
Keypad	External	✓	✓	✓
Both	✓	✓	✓	✓
Handwriting recognition software included	✓			
On-screen keyboard	✓			
<b>CASE</b>				
Height×width×depth (inches)	1.1×4.7×8.3	1×6×3	1×6.8×3.6	1.1×7.2×3.6
Weight	1.4 lbs. (including batteries)	13.4 oz. (incl. batteries)	13.4 oz. (incl. batteries)	15.6 oz. (incl. batteries)
<b>MEMORY</b>				
Amount of RAM	5 MB	6 MB	4 MB	4 MB
<b>BUILT-IN FUNCTIONS</b>				
Word processor	✓	✓	✓	✓
Spreadsheet		✓	✓	✓
Standard features **	✓	✓	✓	✓
Sketch/paintbrush	✓	Optional capture	✓	✓
Alarm clock	✓		✓	✓
Games		✓	✓	✓
Expense filer				
Financial management				
Pager			Optional	
Internet access/Web browser	✓	✓	✓	✓
Faxing	✓	✓	✓	✓
E-mail	✓	✓	✓	✓
<b>COMMUNICATIONS</b>				
Interface cable included	✓	✓	✓	✓
Printer link	✓	Optional		✓
PC Card-compatible	✓	✓	✓	✓
Other	N/A	N/A	N/A	N/A
<b>MODEM</b>				
On-board modem				
PC Card modem available		✓	✓	✓
Speed	N/A	N/A	N/A	N/A
<b>INFRARED PORT</b>				
IR port included	✓	✓	✓	✓
File transfer range (distance)	3.2 feet	3 feet	3 feet	3 feet
Data transfer speed	115.2-Kbps	115.2-Kbps	115.2-Kbps	115.2-Kbps
<b>DOCKING STATION</b>				
Docking station required for HPC/PC connectivity				
<b>SOUND</b>				
External sound-recording/playback capabilities	✓			
Integrated speaker	✓	✓	✓	✓
<b>POWER SUPPLIES</b>				
AC power adapter	✓	Optional	Optional	✓
Battery type	4 AA	2 AA	2 AA	2 AA
Does AC adapter have a battery recharger?	✓	No (rechargeable battery pack available)	Optional	✓ (through docking station)
Backup batteries/type	NimH	Lithium	NimH (optional)	NiCad
Estimated battery life without PC Card	3–6 weeks	20 hours	20 hours	4–6 weeks
<b>CUSTOMER SUPPORT</b>				
Toll-free telephone	800-462-4396	800-96-CASIO	800-652-6672	800-443-1254
Phone	408-996-1010	888-204-7765	287-370-0670	970-392-1001
On-line address	<a href="http://www.newton.apple/connect">http://www.newton.apple/connect</a>	<a href="http://www.casio.com">http://www.casio.com</a>	<a href="http://www.compaq.com">http://www.compaq.com</a>	<a href="http://www.hp.com/handheld">http://www.hp.com/handheld</a>
Inquiry number	980	981	982	983



BYTE Best

✓ = yes  
N/A = not applicable.

★★★★★ Outstanding

★★★★ Very Good

★★★ Good

★★ Fair

★ Poor



Hitachi Handheld PCHPW-10E4MB	NEC Computer Systems MobilePro 450 	Philips Consumer Electronics Velo 1	Psion Series 3C 	Sharp Zaurus ZR-5800FX	U.S. Robotics Palm Pilot Professional
\$599	\$499	\$699	\$399	\$599	\$399
★★★	★★★★	★★★★	★★★★★	★★★★	★★★★
Hitachi SH3 Windows CE	NEC V4101 Windows CE	Philips R3910 Windows CE	NEC V30H Psion EPOC 16	Motorola Dragon Chip Zaurus Synergy	Motorola 68328 Palm OS
480×240 5×2	480×240 4.5×2.2	480×240 5×2	480×160 5×2 ✓	320×240 4×2.7 ✓	160×160 2.5×3.25 ✓
✓ ✓ ✓	✓ ✓ ✓	✓ ✓ ✓	✓  Keyboard-driven	✓ ✓ ✓	✓  ✓ ✓
1×6.58×3.78 13.6 oz. (incl. batteries)	1.07×6.89×3.74 0.88 lbs. (incl. batteries)	1.25×6.75×3.75 13.2 oz. (not incl. batteries)	6.5×3.35×0.87 9.7 oz. (incl. batteries)	1×6.7×3.9 14.7 oz. (incl. batteries)	0.7×3.2×4.7 5.7 oz. (incl. batteries)
4 MB	4 MB	4 MB	2 MB*	2 MB	1 MB
✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓	✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓	✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓	✓ ✓ ✓ ✓ Optional Optional Optional Optional Optional Optional	✓ ✓ ✓ ✓  Optional	✓  ✓ ✓ ✓ ✓
✓  N/A	✓ 1 (via b2 software) N/A	✓ No (via desktop) Mini PC Card *** N/A	✓ (cable/wireless) ✓ (via adapter) OVAL VB-compatible programming tool	✓  Wireless e-mail	✓ No (via desktop apps) No N/A
✓ 28.8-Kbps	✓ N/A	✓ 19.2-Kbps	✓ N/A	✓ N/A	✓ (snap-on modem) No 14.4-Kbps
✓ 50 cm 115.2 Kbps	✓ 8–12 inches 115.2 Kbps	✓ 2 meters 115.2 Kbps	✓ 3 feet 115.2 Kbps	✓ 20 inches 115.2 Kbps	N/A N/A
✓	✓	✓	✓		✓
✓ 2 AA	✓ 2 AA	✓ 2 AA Optional	Optional 2 AA	Optional 2 AA Optional	2 AAA N/A
Lithium 12 hours	3-V lithium 30 hours	Lithium 15 hours	Lithium 80 hours (PC Card attachment is self-powered)	Lithium 100 hours	2 months
800-HITACHI  http://www.hitachi-ce.com 984	800-632-4525 508-264-8000  http://www.nec-computers.com 985	888-367-8356 408-523-2800  http://www.velo1.com 986	800-99PSION 508-371-0910  http://www.psion.com 987	800-BE-SHARP 201-529-8700  http://www.sharp-usa.com 988	800-881-7256 415-237-6000  http://www.usr.com/palm 989

\* Can add 16 MB of RAM

\*\* Standard features = Database/contact manager and agenda/organizer/synchronization software

\*\*\* Can use standard PC Card with adapter



# Wolfpack Howls Its Arrival

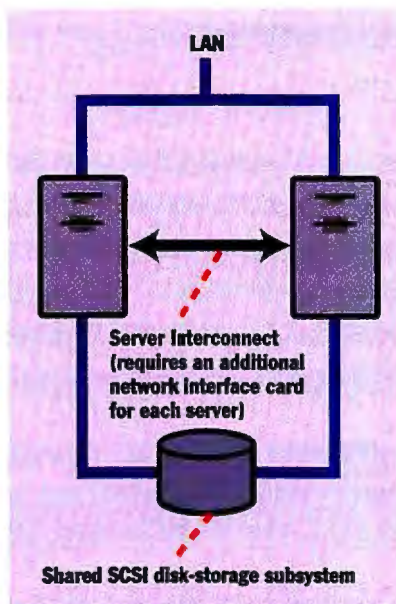
*With Wolfpack, two NT servers can act as standbys for each other while both still do useful work.*

*By BYTE Editors*

**M**icrosoft, the 800-pound gorilla of the software industry, is set to release a new extension for its NT Server OS that will dramatically change the server landscape and allow NT networks an unprecedented degree of reliability and fault tolerance. Popularly known as Wolfpack, this new product will, for the first time, allow built-in clustering—the ability to interconnect two or more servers so that one can automatically take over another's processing in case of failure, with minimal disruption to end users. To a user, clustered servers appear as a single entity, even when the client is accessing several servers in different locations.

Clustering NT servers (not to mention those using other OSes) isn't a brand-new idea, but it's never been hooked directly into the OS before—where it really belongs, in our judgment. Heretofore, there have been a variety of clustering solutions from a number of vendors, most of them requiring dedicated hardware links and proprietary hardware/software bundles. Many of these vendors have been working with Microsoft and are making plans and products to confront what will be the new market reality. Phase one of Wolfpack's release is scheduled for this month. It will support two-server clusters. The second phase will follow in 1998 and enable clustering more than two servers.

This report is based on tests by both BYTE and NSTL of the second beta release of Wolfpack. In addition, we look at some important issues surrounding clustering technology, many of which involve limitations that have been ignored or glossed



The basic configuration of a Wolfpack cluster is quite simple.

over by vendors. Finally, we take a quick survey of the existing products in the market, with a table summarizing their features and a text box describing their plans and positions vis-à-vis Wolfpack. (Early on, we planned to conduct a comparative look at cluster solutions, but because no common hardware configuration has been feasible, we couldn't conduct BYTE's usual apples-to-apples performance comparisons.) To help you better understand Wolfpack's capabilities and limitations, we'll quickly review the basics of clustering.

## Why Cluster?

The whole point of clustering is to maintain "high availability" of computing

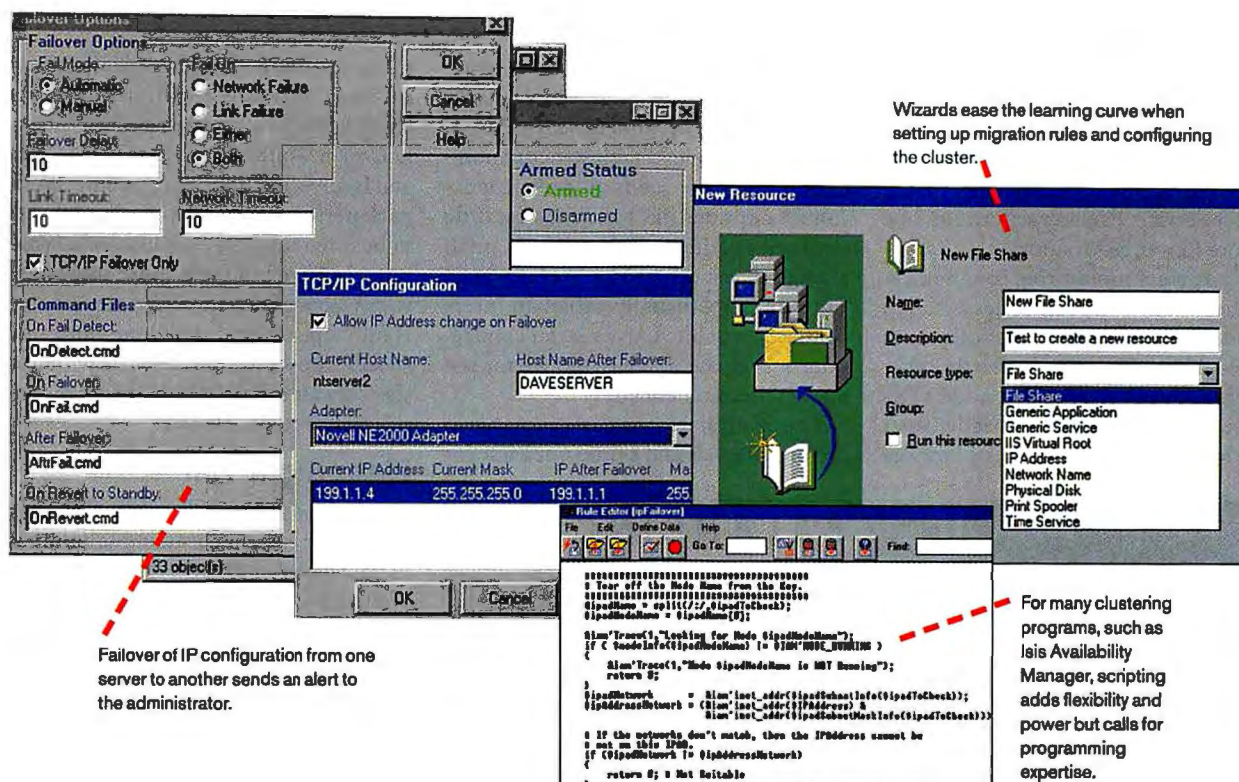
resources to end users. To do this involves three essential functions: fault tolerance (called *failover*), load balancing, and centralized administration and monitoring. Fault tolerance ensures a backup to replace a failed resource (e.g., server, router, or network). Load balancing detects when processing overloads one resource to the point that it's virtually unavailable and distributes the load among less-burdened resources. Central management of clustered servers lets administrators monitor and control the cluster from a single console, both to troubleshoot failures and shift resources for routine maintenance.

Unfortunately, most clustering products, including Wolfpack, provide only automatic failover and management. Load balancing is a manual operation, though some third-party systems may provide additional software components or add-on products to help with this.

The heart of any clustering implementation is redundancy. Have two or more of everything, so that if any single resource on the network fails—whether it be a server, server network adapter, disk drive, application, router, or segment—the system will automatically detect this and swap in a standby component. Wolfpack knows about the following NT resource types: Fault-Tolerant Disk Set, File Share, Generic Application, Generic Service, Internet Information Server (IIS) Virtual Root, IP Address, Network Name, Physical Disk, Print Spooler, and Time Service.

While it's clearly possible to set up a cluster with an extra server standing by, connected to the network but idle, waiting to take over if it's needed, this configuration (called active/passive or asymmetric) is





## Wolfpack should handle failover automatically, but a lot of manual administration goes into configuration.

hardly cost-efficient and rarely justifiable. Instead, the usual practice is to have each server active, doing useful work but ready to take over the other's processing if it should fail. In addition to the servers' LAN connections, a second private connection, called the *interconnect*, is usually established so the two servers can monitor each other.

Achieving fault tolerance in a client/server information technology (IT) environment means addressing a number of hardware and software issues: continuing electrical power, multiple servers, redundant data storage, backup network links, and failover management software.

- **Power to the Process.** All hardware required for continual services must be connected to an uninterruptible power supply (UPS) that allows time to switch to a backup generator or, if necessary, to conduct a fast but orderly shutdown.
- **Many Machines.** You can reduce the possibility of downtime simply by dividing tasks up. A Web server on one machine and an e-mail server on another means that one server going down won't cause both applications to fail.
- **Share the Storage.** Disk mirroring or replication techniques between servers

ensure that data—and possibly applications—will be available should a disk drive or server fail. Right now, SCSI is the gold standard for shared-disk technologies, but it has limits (see the Tech Focus on page 128). One of them is that the distance between clustered servers is limited to only 25 meters. Also, non-SCSI failover systems can make the server cluster vulnerable to network partitioning. In the future, technologies such as Fibre Channel, Serial Storage Architecture (SSA), or I<sub>2</sub>O may provide dedicated disk sharing over longer distances.

- **The Dept. of Redundancy Dept.** Adding an additional connection between servers helps reduce the possibility of communications failure over the network.
- **Manage the Monster.** Failover management software offers a way to detect hardware and software failures and invoke backup, standby, or takeover technologies. Failure-detection parameters require some fine-tuning by the administrator. A too-sensitive failure test will cause needless switch-overs, but a test that's not sensitive enough risks the loss of services. A redundant dedicated interconnect between servers makes for more reliable failure detection. NSTL

technicians had difficulties with NT's deadly "Blue Screen" after trying to uninstall some clustering packages. Thus, it's prudent to make an emergency repair disk prior to installation.

Simple stateless Web services are fairly straightforward to migrate, but stateful applications (e.g., database applications) are more difficult and may require special add-on kits. For greatest flexibility, failover software should offer an API to let in-house programmers add failover code to custom and homegrown applications.

## What Wolfpack Does

To create a Wolfpack-based cluster, you need two (no more, no less) NT 4.0 servers (with Service Pack 3 installed) that share a SCSI bus supporting an external disk-storage subsystem (see the figure on page 126). Both servers must be members of the same NT domain, and each must have its own system disk on a local, unshared bus.

Wolfpack enables the two servers to exchange their status, resources being run, and activity with each other. Two components of the clustering software are the Cluster Service and the Resource Monitor. The Cluster Service, which runs on every clustered server, controls cluster activity, communication between servers,



and failure operations. The Resource Monitor checks the assigned states of targeted resources (i.e., off-line, off-line pending, on-line, on-line pending, or failed) and reports any state changes to the Cluster Service. Each server can run one or more Resource Monitors.

The primary monitoring communication between Wolfpack nodes is called *heartbeat synchronization*. Basically, each node is always checking whether the other is still there and ticking. If a node's Resource Monitor determines that the other node has disappeared, the Cluster Service

executes the predefined failover instructions. Because there is a separate Cluster Service and one or more Resource Monitors on each node, this cluster communication takes the form of interprocess communications (IPC) and requires little network overhead. This traffic is small enough that it can be run over a private Ethernet LAN (usually called an Interconnect), a public LAN, a serial connection, or even the SCSI bus, though the last one isn't recommended.

The administrator can specify two polling intervals and a time-out value for

resources. The polling intervals affect how often the Resource Monitor does its checks. There are two levels of polling, known in Wolfpack jargon as Looks Alive and Is Alive. In Looks Alive polling, Wolfpack performs a cursory check to determine if the resource is available and running. Is Alive polling is more thorough, with Wolfpack determining if the resource is fully operational. The time-out value specifies how long the Resource Monitor should wait for a response before it considers the resource failed.

## Planning to Fail

The most significant advantage Wolfpack offers over current clustering solutions is its tight integration with NT. For example, Wolfpack lets you group NT resources with applications into failover groups. When a single resource fails, Wolfpack fails over the entire group to which the failing resource belongs. This provides a handy means of creating failover dependencies and ensures that a failed service will have the appropriate resources it needs to restart. Some systems require involved scripts to accomplish what Wolfpack allows via prompted dialog boxes and mouse-clicks.

Automatic failover isn't always possible, unfortunately. Some applications can run on only one node on the cluster and in case of failover would have to be manually started on the other node. Some applications (e.g., IIS, FTP) can be managed and configured to automatically start on the other node in the event of a failover.

Wolfpack's migrating functions and resources to the alternate server, when its cluster cousin fails, let the IT staff troubleshoot and fix the problem. But how do you restore resources to the original, failed-but-fixed server (a process called failback)? Can you, and should you, automate it? It might seem that automatic failback is the best solution, but only if the problem is really fixed and unlikely to recur. If not, automatic failback can cause subsequently failed resources to bounce back and forth between servers, causing problems for users. Restricting failback to a deliberate manual action by IT personnel can eliminate this ping-pong effect.

## Cluster Management

In an ordinary server environment, users employ a number of administrative tools to identify the servers and monitor their contents and activities. Wolfpack uses a

## TECH FOCUS BALANCING ACT

### Shared Access, Divided Load? Not Exactly

The siren song of clustering is that it enables shared, simultaneous disk access and divides the processing load between servers. Unfortunately, the reality is that neither of these benefits is fully realized, primarily because of limitations in both SCSI and disk partitioning.

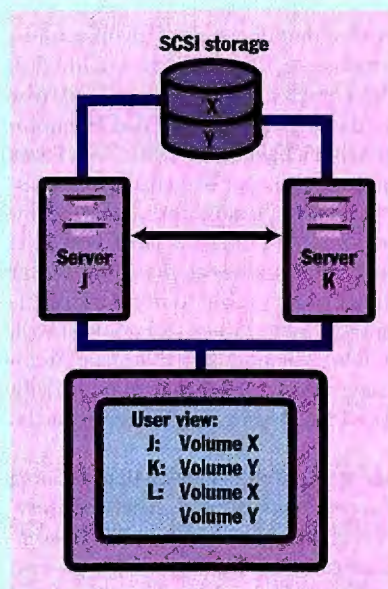
Consider the simple cluster shown at the right. Two servers, J and K, share a SCSI array that's organized as volumes X and Y. The reality of SCSI is that you must access each volume through a single server. Depending on how the cluster is set up, you might actually see three servers: J, which sees disk X; K, which sees disk Y; and L (a node alias for IP and Microsoft networking), which sees both disks. Thus, you can access disk Y through either server K or L, but in truth, K does all the work.

If both J and K have SQL Server running on them (currently possible with Digital Clusters for Windows NT, but not on the initial Wolfpack release), either one can access databases on the volumes they see. However, if K wants to access a database on disk X, it has to pass the request to server J, which performs the requested operations and passes the results back to K. This has serious consequences for load management.

Say there are 100 users on L, with 50 using an application on J and 50 on a K-based application, but all are accessing data on disk X. Remember, all X access has to go through J. In reality, J is doing everything for its 50 users as well as all the file handling for an additional 50 users, while K is humming along with just the I/O for its 50 users to keep it busy. Server J could be seriously overworked, and response for all users would suffer as a result.

What happens if poor, overworked J can't

take it and goes down? The clustering software instantly fails over and reassigns volume X to server K, which all of a sudden has to do some real work. The good news is that users will notice little degradation of service and little or no disruption in their applications; in the worst case, failover may look to them like



Both servers can access both disks—sort of.

a quick server reboot. Now, K may be in the same overworked and underpowered situation that J was just in. Load balancing this is not.

At the moment, only an Oracle-based cluster gets around this one-server-per-volume restriction. It does this by creating its own file and data structures.



## FEATURES

	Digital Clusters for Windows NT	FirstWatch for Windows NT Server	HACMP	Isis Availability Manager	LifeKeeper for Windows NT	Octopus and SASO	Standby & On-line Recovery Server	Standby Server for NT	Wolfpack
Number of servers clustered	2	2	16	Up to 100	2 or 3	2	2	2	2
Supported OSes	NT 4.0 SP2	NT 3.51 or 4.0; Solaris	AIX	NT; Solaris	NT	NT	NT 3.5x, 4.0	NT 3.5 or higher; NetWare; OS/2 Warp	NT 4.0 SP3
Systems supported, if restricted			RS/6000 family	HP-UX	NCR Worldmark or S series		ProLiant & ProSignia		
Identical servers required							(Standby only)		
Requires shared-disk subsystem	✓	✓			✓		✓		✓
GUI-based management	✓	✓	✓	✓	✓		Use Compaq Insight Manager		✓
Load balancing			Use Load Leveler	✓					
Client software required	✓								
Special API supplied		✓		✓					
Interconnect type	NIC	2 NICs/server	NIC	NIC	NIC	NIC	Serial	NIC	NIC
Failover mode: A/A or A/P	A/A	A/A	A/A or A/P	A/A	A/A, A/P, three-way	(N/A)	A/A (on-line); A/P (standby)	A/P	A/A
<b>RESOURCES PROTECTED</b>									
Shared disk					✓				✓
Generic applications					✓				✓
Specific applications, via kits					✓				
Generic services									✓
IP address	✓		✓	✓	✓	✓			✓
Network name						✓			✓
File sharing			✓		✓				✓
Print services				✓	✓				✓
Time service									✓
Name service				✓					
Microsoft Exchange									
<b>PROTOCOLS SUPPORTED</b>									
TCP/IP	✓	✓	✓		✓				
NetBEUI	✓								
IPX/SPX	✓								
<b>HEARTBEAT MONITORING</b>									
Network connection	✓	✓	✓	✓	✓	✓		✓	✓
Shared disk		✓ (Unix)			✓				
Serial port					✓		✓		
✓ = yes      A/A = Active/Active      A/P = Active/Passive      N/A = not applicable									

single program, the Cluster Administrator, to centralize control over applications and services. You can run it as a client from any NT workstation attached to the cluster. All cluster resources appear as hierarchically organized objects that you can assign and configure with relative ease.

Cluster Administrator manages services, file shares, and directory replication. It allows reviewing the activities and failovers of the computers in each cluster to determine which nodes are currently run-

ning applications and services. Color denotes resource ownership—that is, the colors change when a failover occurs, an instant notification that also tells you which server owns what resources. Cluster Administrator lets you specify the applications and related components that run on the servers and establish policies that monitor availability and recovery failure detection. Manually taking individual nodes off-line for maintenance involves only a right mouse-click to fail services and

resources over to the other server.

While failover and failback are handled well, load balancing is still a problem under Wolfpack. It's neither automatic nor dynamic; in fact, it's completely a manual process. Therefore, you need to carefully monitor cluster loads, because it's possible for one node on the cluster to be serving 200 users and the other node handling only a few clients. And, unfortunately, there may be nothing you can do to fix it.

At BYTE, we installed Wolfpack on two



## The Rest of the Wolves

To paraphrase the old E. F. Hutton commercial, when Microsoft talks, other vendors listen. Mindful of the importance of open specifications and industry-standard hardware, Microsoft enlisted a group of technology partners to assist in Wolfpack's early development: Compaq, Digital Equipment, Hewlett-Packard, IBM, Intel, NCR, and Tandem. Digital, in particular, was a key player. Microsoft licensed Digital's clustering source code, which forms the heart of Wolfpack.

All but Intel plan to distribute Wolfpack-based clusters. Amdahl, Siemens Nixdorf, and Stratus Computer have announced plans to certify and offer Wolfpack clusters this year. Computer Associates, Oracle, and SAP have publicly discussed plans for Wolfpack-enabled products.

Once Microsoft releases Wolfpack, Digital will no longer sell its Clusters for NT package. Digital's customers will migrate to Wolfpack, which Digital will support with an enhancement package that includes increased scalability, disaster tolerance, and administrative tools.

Veritas plans to make FirstWatch as compatible with Wolfpack as possible, although some Wolfpack application- and device-dependency issues don't apply.

Isis, a division of Stratus Computer, offers Isis Availability Manager, which currently supports up to 100 servers, a capability far beyond Wolfpack. Nonetheless, Isis is committed to Wolfpack as its strate-

gic API for clustering and maintaining compatibility with NT-based solutions. Thus, Stratus's Radio Cluster users will have an easy migration path to future Wolfpack-based products.

NCR sees its LifeKeeper, with extensive capabilities in both Unix and NT environments, as its premium high-availability enterprise offering, and considers the more-focused Wolfpack an entry-level offering.

Octopus Technologies offers a data-mirroring system that can work with Wolfpack as well as provide an alternative, stand-alone fault-tolerant solution for NT environments. Also, Octopus works in one-to-one, one-to-many, many-to-one, and many-to-many configurations, not just Wolfpack's initial one-to-one. Octopus will support all Wolfpack APIs as they become available. Some users may choose Wolfpack to implement local clusters and use Octopus to provide data mirroring and failover between clusters—in other words, cluster clustering.

Soon, Compaq expects to introduce a multiserver failover system with full Wolfpack functionality, additional administrative tools, and Fibre Channel-attached external storage. Vinca plans to improve its Standby Server for NT by adding advanced features and Wolfpack compatibility. At the same time, Vinca is developing Wolfpack enhancements, utilities, and cluster-aware applications, allowing its customers a future migration to Wolfpack.

Digital Equipment servers (200- and 166-MHz Pentium systems) sharing a single external SCSI cabinet with two 2-GB hard drives. Setup was quick and easy. The first node creates the cluster—cluster name, IP address, alias information, groups, etc. When the second node joins this existing cluster, we could assign resources and define failover procedures.

We tested manual failover (of IIS server, SQL server, and disk resources) by moving

resources back and forth using Cluster Administrator. We shut down one node to test automatic failover. In all cases, recovery seemed nearly instantaneous. Cluster Administrator was also smart enough to prevent us from assigning new resources to the now-missing node.

### Pick the Pack?

The reality of clustering for NT, right now, is that neither Wolfpack nor any of the

available clustering products for NT fully implements all the functions and concepts that BYTE believes constitute true clustering. Available products provide add-on kits to support a short list of programs, mostly databases. Wolfpack adds much of the required functionality directly into the OS and provides common APIs for custom solutions. But if you need to cluster more than two servers, you probably can't wait until Wolfpack grows up some more. Thus, one of the other products, including some non-NT clustering solutions, may be a better choice. Still, there seems little doubt that Microsoft will soon be the leader of the pack. **E**

*Contributors to this report are David Seachrist of NSTL (dseachrist@prodigy.com); Russell Kay, a BYTE technical editor (russellk@bix.com); and Al Gallant (al\_gallant@mcgraw-hill.com), BYTE's technical lab manager.*

### PRODUCT INFORMATION

**Digital Clusters for Windows NT**  
\$995  
Digital Equipment Corp.  
Maynard, MA  
800-344-4825  
<http://www.digital.com/>  
Enter 1013 on Inquiry Card.

**FirstWatch for Windows NT Server**  
\$4995  
Veritas Software  
Mountain View, CA  
800-258-8649  
415-335-8000  
<http://www.veritas.com/>  
Enter 1014 on Inquiry Card.

**HACMP**  
IBM Corp.  
Somers, NY  
800-225-5249  
<http://www.ibm.com>  
Enter 1015 on Inquiry Card.

**Isis Availability Manager**  
\$1500-\$2500, NT;  
\$5000-\$10,000, Unix  
Isis Distributed Systems  
Marlborough, MA  
800-258-0990  
508-460-2430  
<http://www.isis.com>  
Enter 1016 on Inquiry Card.

**LifeKeeper for Windows NT**  
\$1495  
NCR  
Dayton, OH  
800-774-7406  
937-445-5000  
<http://www.ncr.com>  
Enter 1017 on Inquiry Card.

**Octopus and SASO**  
\$1499  
Octopus Technologies  
Langhorne, PA  
800-919-1009  
215-579-5600  
<http://www.octopustech.com>  
Enter 1018 on Inquiry Card.

**Standby & On-line Recovery Server**  
\$1499  
Compaq Computer  
Houston, TX  
800-652-6672  
281-370-0670  
<http://www.compaq.com/>  
Enter 1019 on Inquiry Card.

**Standby Server for NT**  
\$2999  
Vinca Corp.  
Orem, UT  
888-808-4622  
<http://www.vinca.com>  
Enter 1020 on Inquiry Card.

**Wolfpack**  
Price to be determined  
Microsoft Corp.  
Redmond, WA  
206-882-8080  
<http://www.microsoft.com>  
Enter 1021 on Inquiry Card.

*Evaluations in this report represent the judgment of BYTE editors, based in part on extensive tests conducted by NSTL, Inc., as documented in a recent issue of its monthly Software Digest. To purchase a copy of that report, with its own evaluations and data on eight clustering systems, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; (610) 941-9600; fax (610) 941-9950; on the Internet, editors@nsl.com. For a subscription, call (800) 257-9402. BYTE magazine and NSTL are both operating units of The McGraw-Hill Companies, Inc.*



# SOMETHING MISSING?

Complete your BYTE collection by ordering Back Issues today!

	1992	1993	1994	1995	1996	1997
January	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
February	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
March	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
April	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
May	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
June	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
July	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
August	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
September	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
October	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
November	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
December	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Special Issues	Outlook '92	Windows Portability	Windows '93 B Guide Summer '93 B Guide Fall '93	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

**Special Issues** U.S. Delivery \$3.00, Foreign Delivery \$4.00 · **1990 thru 1997** U.S. Delivery \$6.50, Foreign Delivery \$8.50, Canada & Mexico \$7.00 · **All issues prior to 1990** U.S. Delivery \$3.00, Foreign Delivery \$4.00. (Call for availability) These prices include: postage (US), surface mail (foreign). · **All checks must be in U.S. funds and drawn on a U.S. bank.**  
**Please indicate which issues you would like by checking (✓) the boxes. Send requests with payment to:**

**BYTE**

Back Issues,  
One Phoenix Mill Lane, Peterborough, N.H. 03458  
(603) 924-9281

<input type="checkbox"/> Check enclosed	<input type="checkbox"/> Charge:	First Name	<input type="text"/>
<input type="checkbox"/> VISA	<input type="checkbox"/> MasterCard	Last Name	<input type="text"/>
	<input type="checkbox"/> American Express	Address	<input type="text"/>
Card #	<input type="text"/>	Address	<input type="text"/>
Exp. Date	<input type="text"/>	City	<input type="text"/>
Name	<input type="text"/>	State	<input type="text"/>
		Zip	<input type="text"/>
Signature	<input type="text"/>		

A Division of The McGraw-Hill Companies





# Looking for your best career move?



## BYTE JobNet

If you want nationwide exposure to hiring companies seeking quality Information Technology personnel, join the BYTE JobNet Registry today. BYTE JobNet is the most comprehensive Internet-based service ever developed for seasoned IT professionals who want to find the perfect job by managing their own job search. This is a **free** service to job seekers. Try it and see!

*Hundreds of IT jobs! Find out instantly if you qualify!*



Search the  
BYTE JobNet  
IT Job Bank.



Register  
online for  
**free!**



Create an  
updatable  
online resume.



Reply  
automatically  
to any jobs.



Manage your  
'matching job'  
lookup.



Choose when  
to reveal your  
identity.

**Special Bonus!**  
**AutoMatch™**

When you register as a BYTE JobNet job seeker, we compare your online resume with every job ad in our IT Job Bank every day. When our search engine detects a match, you will automatically receive an E-mail from us with specific details on replying to the employer.

For a quick online tour of this **free** service to job seekers, click [BYTE JobNet Quick Tour](#) on our Web site.

## www.BYTE.com/jobnet

A partnership with Elephant Online Information Technology Employment Matching Service

Technical recruiters: To become a new client of BYTE JobNet, E-mail [sales@elephantonline.com](mailto:sales@elephantonline.com), or call 1-800-632-7946.



*With significant enhancements, DB2 Universal Database 5.0 works better and on more platforms. By Barry Nance*

## IBM Builds a Better DBMS

**A**lthough nearly every DBMS these days wants to call itself universal—as, for example, the new Oracle 8 (to be reviewed in the September BYTE)—IBM has co-opted the field by incorporating the term into the name of its flagship database product, DB2 Universal Database 5.0. If anyone is entitled to use this term, it's probably IBM. According to some estimates, nearly 80 percent of the world's digitized data resides in DB2 databases on IBM-compatible mainframes. The remainder is scattered across a variety of platforms—primarily Unix, OS/2, and Windows NT—running Oracle, DB2, Sybase, Informix, or other relational DBMSes (RDBMSes).

This nonmainframe market—encompassing client/server systems, the Internet, and intranets—is the hot spot for both sales growth and new features. In the race for speed, ease of use, features, and scalability, IBM's DB2 Universal Database 5.0 is challenging Oracle's commanding lead in this market.

Available for NT, AIX, HP-UX, Solaris, and OS/2 platforms, the new DB2 stores and retrieves audio, pictures, movies, user-defined data types, and, of course, numeric data. I tested the beta 4 version, which included (on nine CD-ROMs!) the database software, multimedia “extend-

RATINGS				
TECHNOLOGY	★	★	★	★
IMPLEMENTATION	★	★	★	★
PERFORMANCE	★	★	★	★

ers,” Lotus Approach 97, Visual Age for Basic (OS/2 and Windows), client-side driver software, Net.Data (for integrating DB2 into a Web environment), and a System Development Kit (SDK).

Clients for DB2 can be any combination of Unix, Windows (NT or 95), OS/2, and Macintosh System 7 computers.



**DB2 Universal Database 5.0**  
**Price to be determined**  
 Available in September

IBM Corp.  
 Armonk, NY

800-426-2968

<http://www.software.ibm.com>

**The Control Center is a new and useful graphical tool set that DB2 administrators have wanted.**

They can connect to DB2 via IPX/SPX, NetBEUI, APPC (LU 6.2), and TCP/IP network protocols.

Applications programmers can choose from a variety of APIs for delivering SQL to the database engine, embedded SQL (processed by a precompiler), DB2's callable programming interface, or Microsoft's ODBC Level 3. In the SDK, IBM explains how to access DB2 from a wide variety of computer languages, including C, C++, COBOL, FORTRAN, BASIC, and Java (via IBM's supplied Java Database Connectivity [JDBC] driver).

BYTE's testing shows that DB2 Universal Database 5.0 scales well, runs quickly, is easy to administer, and adapts painlessly to Web-site use. I exercised DB2 running on NT Server and AIX, accessed by Windows, Mac, and OS/2 clients. In the lab, many of the tests focused on the integration of the NT version of DB2 with

Microsoft's Internet Information Server (IIS) HTTP server and Netscape's browser, letting DB2 play a central role in a TCP/IP-based intranet environment.

### Scalability

One of DB2's greatest strengths is its ability to uniformly scale from notebooks to clustered environments and massively parallel processors. In past versions, developers and network administrators had to work around subtle differences among the various DB2 versions, because the package behaved somewhat differently on each platform.

For instance, the Data Definition Language for OS/2 wasn't exactly the same as the one for NT. This current version corrects these discrepancies. For as many platforms as it runs on, however, DB2 Universal Database 5.0 still lags behind Oracle's ability to run on 92 platforms.

*continued*



## Ease of Use

Lotus Approach 97 proved an effective and easy-to-use front end for DB2, supplying decision-support functions not available in the core DB2 product. Approach was particularly good for formulating queries and graphing the data I'd stored in DB2.

A central tool set called the Control Center holds DB2's graphical database management tools for administering, configuring, and tuning DB2. I believe that IBM did an excellent job of combining most of DB2's administrative functions (i.e., performance configuration, monitoring, and operation scheduling) into this easy-to-use interface. Control Center is a major improvement over the limited tools of previous versions of DB2.

DB2 5.0 incorporates wizard-like functions called SmartGuides. Using the Performance Configuration SmartGuide, for example, I made tuning changes to improve DB2's performance for my setup. The SmartGuide allowed me to review a summary of proposed changes, execute those changes, or save them to a script for later processing. DB2's familiar command-line interface is still available.

## Speed

For larger enterprise-level environments, this new release of DB2 has improved performance optimizations for handling parallel transactions and complex queries. It boosts performance with large buffer pools, 64-bit memory support, and programming enhancements to the SQL optimizer. In the lab tests, this new version responded 15 percent faster to SQL requests, on average, than its predecessor.

IBM continues to distinguish between dynamic and static SQL in DB2. Dynamic SQL can be a string of text that you type into a program at a command-line prompt. Static SQL, by contrast, consists of statements, embedded directly in the program, that are fully known at program compile time. Like other RDBMSes, DB2 can compile and optimize dynamic SQL at run time. However, DB2 gives developers precompile and postcompile options (IBM calls the process *binding*) that store static SQL statements in files with a BND extension. In general, static SQL executes much faster than dynamic SQL.

## Reliability

In the lab, when I emulated an enterprise-level environment with multiple database servers and clients running con-

tinuously and concurrently, DB2 showed itself especially strong in the areas of load balancing, redundancy, and back-up-and-restore capabilities. Its replication feature let me push and pull database updates among servers with ease, and I had the option of replicating updates on an asynchronous or synchronous basis.

In tests that ran 24 hours a day, unattended, DB2 provided consistently high levels of uptime. In addition, other enhancements to this new version include clustering support (i.e., load sharing and redundancy) for a variety of operating environments, fast

Rollup and Cube functions. Rollup is a data-grouping function, while Cube is useful for cross-tabulations of data.

The ease with which I could incorporate DB2 into a Web environment (intranet) impressed me. DB2 Universal Database 5.0 includes support for Java and JDBC, and its Net.Data component made database access from HTML easy. Net.Data lets HTML developers insert database-access macros into their Web pages. I used Net.Data to quickly and painlessly create JavaScript-based Web pages that accessed a DB2 database. Like Microsoft's

## TECH FOCUS OPTIMIZATION

### Optimizing SQL Queries

DB2 subjects SQL statements to one of nine levels of optimization just prior to processing those statements. The nine levels, configurable by a database administrator or settable by applications software, allow precise tuning of database response times. For example, you'd use level 0 or 1 for SQL that's already optimized by the programmer. Higher levels let DB2 examine and reformat SQL that's been submitted by, for instance, a front-end query tool such as Microsoft Access or Lotus Approach 97.

The SQL optimizer uses cost-based algorithms to determine the most efficient execution method. The optimizer finds the best join order, for example, and it decides whether the execution of the SQL statement will be CPU- or I/O-bound. The optimizer chooses an execution path for the SQL statement that will result in the quickest response from the database engine.

restart, and point-in-time table space and table-level data recovery.

### Versatile and Valuable

DB2's extenders, similar to Informix's DataBlade technology, let developers store and retrieve multimedia data types. IBM ships four extenders with DB2 Universal Database 5.0 for handling text, image, audio, and video data. Furthermore, IBM says it's coordinating with third-party vendors to create extenders for additional data types.

The new version of DB2 offers stored procedures, triggers, and constraints, like previous versions, but it goes a step further to allow the storage of business logic and rules as objects. With a view toward the future, IBM has provided the option of coding stored procedures in Java.

DB2 Universal Database 5.0 has a new Table function for better integration of external data into a DB2 database. I used this function in the lab to capture nonrelational data and process that data with DB2 SQL statements, which I couldn't do with other products or earlier DB2 versions.

IBM has improved DB2 considerably, matching most of the features offered by other RDBMSes with its new support for

Active Server Pages technology, Net.Data is a server-based scripting facility. It works on Unix and NT with HTTP servers from Microsoft, IBM, and Netscape.

DB2 Universal Database 5.0 also has expanded support for accessing very large databases as well as databases that extend across multiple nodes of a network. For mainframe or minicomputer database access, via a gateway, the new DB2 supports IBM's Distributed Relational Database Architecture (DRDA). This is the middleware through which DB2 Universal Database 5.0 can connect to and interact with other instances of DB2 running on platforms that support DRDA. These include MVS on mainframes and OS/400 on mid-range computers.

In my opinion, almost all current DB2 users will want to upgrade to DB2 Universal Database 5.0. And anyone who isn't using DB2 but needs a scalable, robust, versatile database manager should take a good look at this new release. ■

*Barry Nance, a computer analyst and consultant for 25 years, is a BYTE consulting editor and the author of Introduction to Networking and Client/Server LAN Programming. You can reach him via the Internet at [barryn@bix.com](mailto:barryn@bix.com).*



*Assigning roles to users with TrustedWeb enables the publication of sensitive data. By Tom Yager*

## All the Web's a Stage

**O**n the Internet, whether you're paranoid or not, there probably is somebody out to get your data. Inexpensive Internet access puts millions of juicy targets within an aspiring hacker's reach; therefore, any system or network that's accessible through the Internet is automatically on the target list.

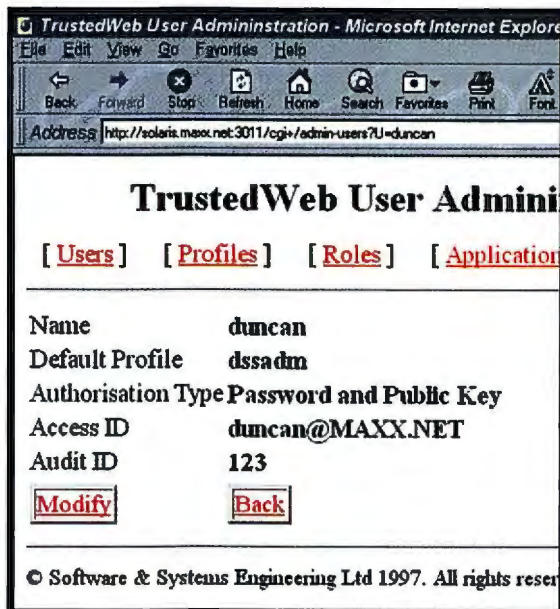
One popular cure for security problems, the firewall, only does part of the job of keeping unauthorized users out. A single sign-on product, such as TrustedWeb from Siemens Nixdorf's Software and Systems Engineering Division, provides an alternative to publishing only the data you don't mind anyone seeing. Despite many warts, the public beta version that I tested offered a unique and promising approach to Internet security.

Based on the Kerberos authentication technology, TrustedWeb adds SESAME (Secure European System for Applications in a Multivendor Environment) extensions to provide role-based access control and public-key encryption. Roles typically group users by their work function. TrustedWeb protects Web pages, scripts, downloadable files, and anything else that can be addressed with a URL. Only validated users engaged in an authorized role can access the data.

The TrustedWeb server components run on Solaris and Sinix (Siemens Nixdorf's flavor of Unix); Windows NT support is expected in July. The client runs on 32-bit Windows, Solaris and Sinix; other Unix flavors for both client and server will follow later. I installed the TrustedWeb server on a Solaris box, and the client on a Pentium system running Windows NT 4.0 with Service Pack 2.

### Role-Based Protection

The notion of role-based security isn't new; it's implemented in commercial databases, OSes (including NT), and other



### TrustedWeb 1.0 (beta) \$100

per registered user (up to 500 users)  
(client: Windows 95/NT, Solaris; Sinix server: Solaris, Sinix)

Siemens Nixdorf  
Information Systems, Ltd.  
Dublin, Ireland

+353 1 676 7551

http://www.  
.trustedweb.com

Enter 997  
on Inquiry Card.

**You display and change user profiles, server-access controls, and most of TrustedWeb's operating parameters via a Web interface.**

secure applications. The theory is wonderfully simple: Organize those who have physical access to your data into groups based on their job descriptions and/or the

RATINGS				
TECHNOLOGY	★	★	★	★
IMPLEMENTATION	★	★	★	★

tasks they perform. For instance, the woman in accounting who handles some basic administrative chores might be assigned the roles "accounting" and "system operator." Roles are usually arranged in hierarchies that make some roles composites of others.

Roles simplify administration. Access rights to files and services are usually assigned on a per-user basis. Adding, removing, and modifying access permissions becomes tedious when you must track individual users. Role-based access

is an extension of simple groups; you could build yourself a basic role-based security system on any OS that supports groups—with a couple of twists. Each user is assigned a single default role, but not all OSes have the notion of a default group. If a user wants to switch to another role, that role can have different attributes associated with it. Its transactions might be more heavily logged, or the user might have to supply a password to switch to that role.

### In Operation

One of TrustedWeb's most appealing aspects is that it should seamlessly interoperate with virtually any Web server. TrustedWeb's server components sit between users and your Web content; the Domain Security Server sets up a conversation with the TrustedWeb client and determines whether the user is authen-



tic. The Domain Security Server, like the rest of TrustedWeb, takes its data from a configuration file. When the client hands over its authentication data, the Domain Security Server compares that data with the fields in its configuration file until it finds a match.

Once the Domain Security Server authenticates the user, the separate TrustedWeb Server determines whether the user is allowed to access a particular URL resource. TrustedWeb Server creates proxy connections between clients and one or more Web servers. Configure your Web server to refuse all connections except those that go through the TrustedWeb proxy, and you can secure your content.

Each user has five key properties set in the Domain Security Server's configuration file: domain, user name, default profile, audit identity, and allowed profiles. The domain and user name uniquely identify the user. The default profile names the role the user is assigned if none is requested. Typically, users don't change to a role other than the default.

The audit identity field determines how a user is listed in TrustedWeb's logs. Some users might prefer to use an alias rather than the true user name that's listed in the logs, and usage patterns might be more than some wish to reveal to others. Finally, the allowed profiles provide the names of all roles a user is permitted to take on.

Entries in the TrustedWeb Server's configuration file use wild-carded URLs to protect hierarchies of Web resources. Each line describes a resource or group of resources and assigns to it an access type of open, entry, or hidden. Open access allows all browsers to access the resource; no authentication is requested or required. Entry access lets all browsers know the page exists on the server, but the content isn't delivered until the user is authenticated. Hidden access lets an unauthenticated user see nothing; even the structure of the content is concealed until the security data is exchanged. For entry and hidden resources, TrustedWeb accepts a list of roles that are permitted access to each resource.

The TrustedWeb client, available for 32-bit Windows, Sinix, and Solaris, links the user's browser with the remote TrustedWeb Domain Security Server and exchanges authentication data. The client runs in the background, separate from the browser. Once a user logs in through the TrustedWeb client, his or her credentials are valid for the remainder of the session

## TECH FOCUS PROXY SERVERS

### Proxies Serve to Supplement Security

TrustedWeb is able to maintain compatibility with most Web servers by implementing what is known as a proxy server. This is a piece of server software that acts as an intermediary between a browser and a Web server. All requests for access to protected Web, FTP, and other content are filtered through the proxy server. In addition, the proxy server can allow or deny access based on rules configured by administrators. In TrustedWeb's case, its rules are based on user roles (as described in the main article).

A proxy server receives access requests from Web browsers (and other Internet tools, such as FTP clients) through a special TCP port. It analyzes each request, checking to see whether the system making the request is on the list of systems permitted access. In intranets, proxy servers are configured to deny access to IP addresses outside the company's assigned ranges. Individual users might have their access to certain (or all) external sites logged or restricted. And proxy servers offer the ability to use a low-cost (i.e., single IP address) Internet link to bring Internet services to a number of systems. Microsoft's Proxy Server product, for instance, automatically dials your Internet provider on demand.

Proxy servers and firewalls usually operate together; they can even be combined into a single product. Working together, a firewall and a proxy server provide an excellent defense against unauthorized external access.

or until a configurable time-out expires.

Unlike straight Kerberos, which is strictly for authentication, TrustedWeb supports the negotiation of encrypted channels using the RSA algorithm for public-key encryption. As a non-U.S. company, Siemens Nixdorf is not subject to U.S. export restrictions for cryptography; thus, it can deliver full-strength TrustedWeb internationally.

### Miles to Go

TrustedWeb represents a marvelous seed of an idea, but it falls short in its implementation. With its \$100-per-registered-user price tag for clients (for up to 500; after that, Siemens Nixdorf will talk site license), even after applying the forgiveness filter common to reviews of beta software, TrustedWeb's basic flaws seriously diminish its appeal.

For example, the product's role structure is too simple to suit most complex organizations. It's flat, except for the domain prefix, which allows you to set up a basic two-level hierarchy. Also, the roles themselves have no properties associated with them. They work too much like groups, delivering the convenience of pooling similar users together, but without the functionality one expects from a true role-based system.

In addition, TrustedWeb's setup and administration are nightmarishly complex. Someone who already understands X.509 certificates and proxy servers will be able to get through it just fine. But if you're a

little fuzzy on either of these concepts, expect to be bewildered by the 35 pages of related documentation that accompanies TrustedWeb.

I tested the Solaris version of the TrustedWeb server. Perhaps the NT release will show some improvement in ease of setup and administration. The client, which has no user interface and provides no feedback, was no walk in the park, either. When it didn't work, there wasn't much to go on. The promised appendix covering appropriate registry entries wasn't part of the beta documentation.

Siemens Nixdorf's Web-based administrative interface is shaky in the beta version; it doesn't commit changes and fails to bring up some pages. But something as convoluted as TrustedWeb needs better graphical administration tools.

In the end, TrustedWeb feels less like a commercial product than an internal hack that the company chose to release. That's no slam—lots of worthwhile solutions started life as internal hacks—but it would be worth hanging back to give Siemens Nixdorf a chance to make TrustedWeb ready for prime time.

At this stage, the package doesn't seem quite ready for an external beta test. I look forward to taking another look at TrustedWeb when it's more mature. **B**

*Tom Yager is a software project manager and a freelance analyst and writer located in north Texas. You can reach him by sending e-mail to [tyager@maxx.net](mailto:tyager@maxx.net).*



*Until e-mail-attachment standards become standard, Tumbleweed's Posta is ready to ease your file-delivery phobias. By Pete Loshin*

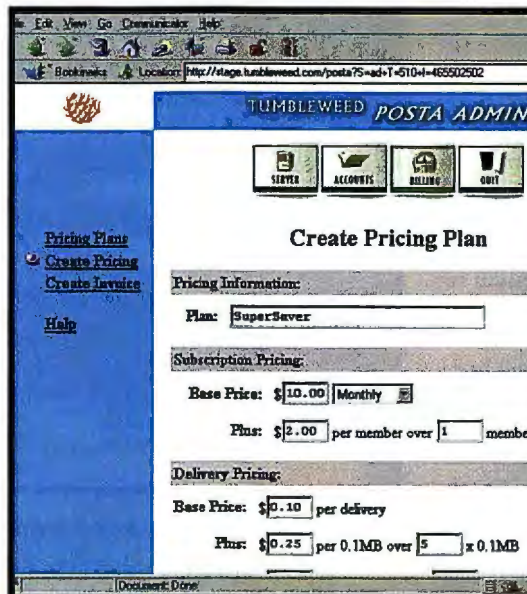
## Speedy File Delivery on the Web

**F**ile transfer, whether it's done over old 300-bps dial-up lines or as file attachments to e-mail messages, is far from foolproof. Tumbleweed Software claims up to 50 percent of e-mail file attachments don't reach their destinations—that's why it created Posta.

The idea is simple: E-mail a URL and have the recipient get the file via the Web instead of having to figure out how to encode the file attachment (see the Tech Focus below). As a bonus, recipients download only the files they need.

Posta executes nicely on the user side. Receiving an attachment is simple and requires no special software at all: An attached file shows up in a message as a rather hairy-looking URL pointing to the file as it sits in a SQL database that you've set up on Posta Server. With Web-enabled e-mail clients, you're just a click away from opening the file remotely.

If you're licensed to send files with Posta, you can use a Web front end if your browser can upload files, or the Posta Desktop client if it can't. Account management is done through the Web, so if you have no browser you can send only



**Posta**  
**\$3999**

for server and 20 accounts (additional seats, from \$189 each)<sup>®</sup>. Requires Windows NT Server, SQL Server, 64 MB of RAM, and 1 GB of disk space.

Tumbleweed Software Corp.  
Redwood City, CA

415-369-6790

<http://www.tumbleweed.com>

Enter 1058  
on Inquiry Card.

**Reducing network traffic by charging for big e-mail file transfers is easy with a Posta pricing plan, administered through the server.**

attachments. Tumbleweed plans to integrate Posta into other e-mail clients and already has separate DLLs that add Posta to the Microsoft Office toolbar and to Visioneer scanning software.

Although the client side is easy to use, the server is tough to set up. Posta Server includes some SMTP server functions, but it needs your SMTP server and more: Windows NT Server 4.0, SQL Server 6.5, Internet Information Server 3.0, 64 MB of RAM, almost a gigabyte of disk space, and full TCP/IP services, including Domain Name System (DNS). You will need expertise with NT Server, SQL Server, and TCP/IP; plus, you'll have to coordinate with firewall, proxy, and DNS configurations. Once you're done, though, administration through the Web interface, including account management, server monitoring, and configuration, is simple and straightforward.

Posta works, and it's a worthy solution to a pressing need. One little nit: Posta purchasers must submit their server's URL before getting a license, which seems overly

## TECH FOCUS

### Mail-Attachment Troubles

Internet e-mail is designed to handle ASCII text: 7-bit characters from the basic text selection. Attach binary data and intervening e-mail servers, and gateways will convert your bytes to ASCII text that looks like gibberish. UUencode turns binary data into ASCII text but requires UUdecode to turn it back to binary. The newer Multipurpose Internet Mail Extensions (MIME) standard, which can encapsulate many different types of files within e-mail messages, must also be supported by both sender and recipient.

### RATINGS

TECHNOLOGY	★	★	★	★
IMPLEMENTATION	★	★	★	★

protective and a potential source of problems for buyers who change server names down the road and forget to call Tumbleweed for a new license. My biggest complaint is Posta's lack of integration with my e-mail client, but that should be coming soon. If you've got the resources, your users will love Posta. **E**

*Pete Loshin is a BYTE technical editor and author of Extranet Design and Implementation (Sybex, 1997). You can contact him at [ploshin@mgh.com](mailto:ploshin@mgh.com).*

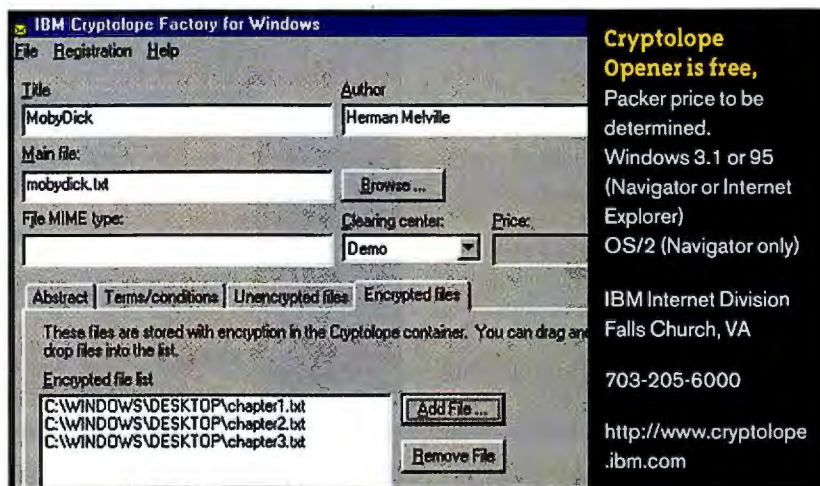
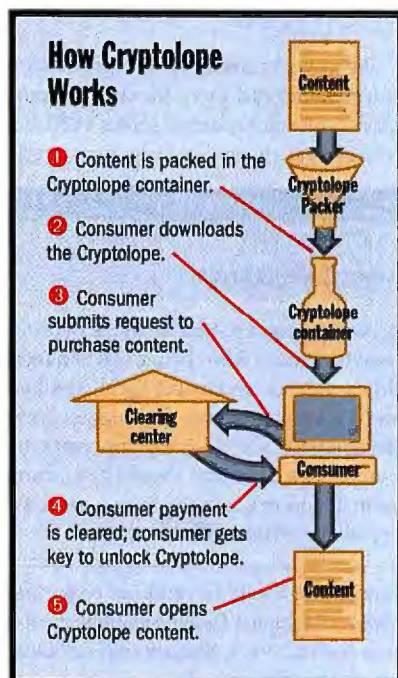


*Hunting elusive Internet commerce with the wild Cryptolope. By Pete Loshin*

### IBM's Digital Shrinkwrapper

**A**s with other cool things you can do over the Internet, executing commercial transactions on-line sometimes means installing an applet, plug-in, or control. IBM's Cryptolope commerce technology for Internet content sellers is no exception. Cryptolope containers work with two kinds of clients: the Opener for the consumer and the Packer for the merchant; IBM controls the transaction service technology.

Cryptolope technologies won't be released as products until later this year. Combining encryption and digital signatures to package a digital product so it can be transmitted and copied freely, the Cryptolope can be viewed or used only after a payment is made. The idea is to prevent pirates from instantly and exactly copying digital products—news stories, books, music, pictures, or video—yet not mean a hassle for paying customers.



**Cryptolope Packer is a no-nonsense utility for stuffing for-pay data into Internet-safe containers.**

The Opener browser plug-in, which has been available from IBM's Web site since last year, is the only way to open Cryptolope containers. According to the download page, Opener works with Microsoft's Internet Explorer and Netscape's Navigator on Windows platforms; IBM has plans for a Java version. Content sellers use the Packer application to load Cryptolope content: data, preview, description, and licensing information. IBM claimed as many as 70 Cryptolope merchants as of this April, but the Packer isn't yet publicly available. The server technology, called Rights Management and Payment, handles Cryptolope payment transactions; IBM might at some point license it to third parties.

I got a chance to play with what I was told would be the public beta version of Cryptolope Packer; frankly, it was disappointing. Though it does pack encrypted, compressed, and digitally signed files into a Cryptolope container, that's it. There's no facility for opening or even previewing files. You can drag and drop

a file into any part of the Cryptolope (encrypted or unencrypted contents, abstract, or terms and conditions), and you can save a template of your Cryptolope, but you can't edit an existing Cryptolope, nor can you directly edit an existing container: You must create a template

RATINGS	
TECHNOLOGY	★ ★ ★
IMPLEMENTATION	★ ★

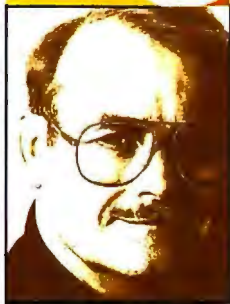
for a container and modify it—you can't even resize the Packer window.

IBM has high hopes that Cryptolope containers will enable individual Internet content sellers, but success or failure depends on consumer acceptance of Opener, yet another plug-in—and on merchant acceptance of Packer in whatever form and at whatever price it eventually comes to market. **B**

Pete Loshin ([ploshin@mgh.com](mailto:ploshin@mgh.com)) is a BYTE technical editor and author of *Extranet Design and Implementation* (Sybex, 1997).



# Chaos Manor



## Some Things Make You Feel Stupid

*Jerry is plagued this month by things that he should have known—but a new high-end graphics program cheers him up.*

**I** may pretend to know everything, but if I'm ever tempted to believe it, my computers abuse me of the notion.

Case in point: I've long had problems with DOS-based games running under Windows 95 (Win 95). It turns out that there is a simple remedy: right-click on the icon that launches the game, bring up Properties, and select the Memory tab. There's a small box labeled "Protected"; by default, it is not checked. Check that box. End of most game problems. In particular, several games that I thought could be run only from a DOS-exclusive session no longer blow up spectacularly. That may not have fixed all the problems, but it seems to have fixed most of them.

I have more than 20 books on Win 95, and few tell me anything at all about this. *Inside Windows 95, Deluxe Edition* (New Riders, ISBN 1-56205-695-6)—a huge 1200-page reference work—has two inconspicuous sentences buried deep in it. Even if you happen upon that section, there's nothing about how important this can be, and the book leaves you with the clear impression that there's a severe performance hit for making your DOS session protected, so you're better off not doing it. (I've noticed no performance effect at all.) Other books have less.

One exception is Glenn E. Weadock's *Bulletproofing Windows 95* (McGraw-Hill, ISBN 0-07-067631-3). I don't often use the book of the month as my lead, but this one deserves it. I found out more about Win 95 problems in half an hour with it than I have in a month of experimenting. It doesn't cover everything, and some of the problems covered are obscure, but this is a book you really need.

For example, not only does it tell about the DOS "Protected" box, but it has the

only solution I've seen so far to a Win 95 registry bug that makes it inadvisable to designate your Win 95 machine as a "network server" in the "Typical Use" dialog box. There's much more like that. The book is written for someone who maintains a number of Win 95 systems. However, individual users can benefit from both the specific bulletproofing tips and the general discussion of how Win 95 does things. Highly recommended.

The only problem with this book is that it adds to the things that make me feel stupid: stuff I ought to have known. I've had several of those experiences this month.

Example: we opened up Cyrus the Cyrix 6x86-P166 the other day. While we

they had bought a bad batch of memory and had to recall that board series. I expect that was the problem here, and I told the board maker, who sent another board, which I'll get to Real Soon Now.

Alas, the vertical stripes remained in one place: on the small icons on the Office 95 toolbar. Resetting the machine, changing the location of the toolbar, and changing the color of the toolbar: none of that helped. Then I noticed: right-click on the toolbar and up comes a menu; the last item on it, just above the customize command I used to change the colors, is "Refresh Icons." Duh.

Games in DOS windows blew up more frequently under Microsoft IntelliMouse (i.e., wheel mouse) software than va-

## I've long had problems with DOS-based games running under Windows 95.

had him open, I decided to install a new video board. There was nothing wrong with the Orchid Fahrenheit board we had in there; but several new 3-D video boards had come in, and I was feeling a bit guilty about not doing anything with them. The board I installed was fast and came with good drivers, so I left it in when we closed Cyrus back up.

The next day, I found vertical stripes in my video. Turning the machine off and back on didn't cure them. Leaving it off for an hour got rid of the stripes, but they soon came back. Time to put the old board back in, which I did.

We've had this problem before, and every time it has turned out to be caused by one or more bad memory chips on the video board. In one case, three successive boards from the same manufacturer had nearly identical problems. It turns out

nilla Win 95 mouse drivers, so I uninstalled the IntelliMouse driver; but now that I've found the "Protected" box in DOS Properties, I've installed it again, so far with no problems. The IntelliMouse is about the best mouse I know of, and the IntelliMouse software makes it better. Recommended, but if you play DOS games, be sure to use the "Protected" trick.

**A**NOTHER THING TO MAKE ME feel stupid: Princess, our Compaq Professional Workstation 5000, is more and more becoming the main machine here. The main limitation has been the time needed to transfer all my daily-use software over and get Princess configured properly.

There's the secondary problem that while Princess runs Win 95 just fine, she's much faster in Windows NT 4.0 because



Win 95 has no way to use her dual Pentium processors; and while NT is more stable than Win 95, it's also harder to configure some programs for NT. Indeed, with some programs such as Earthlink's Total Access, you're better off letting your Internet-access company's automatic installer set up under Win 95, logging all the data such as Domain Name System (DNS) address numbers and the like, and then doing a manual installation in NT.

Actually, you ought to keep a good logbook anyway. I'm partial to Boorum and Pease bound composition books. Logbooks are important because neither Win

The best substitute is a real logbook, not scraps of paper and fragile memory.

Anyway, we recently used the Win 95 settings to install Dialup Networking in NT. I'm pleased to report that I now have very fast and reliable Internet communications with the U.S. Robotics 56-Kbps Sportster external modem. Earthlink has an experimental 56-Kbps link that ought to be public about the time you read this.

A few of us remember that we weren't supposed to have these problems now. Cairo was supposed to integrate DOS, Windows, and NT into a single OS. Somehow, On to Cairo! got bogged down in the

getting cheaper. It's a small price to pay for a reliable integrated system. We'll be testing beta versions of Memphis and NT 5.0 in the next few weeks; stay tuned.

**WE** SPENT LAST MONDAY AT the Santa Monica offices of Softimage. Softimage is a wholly owned but independent subsidiary of Microsoft. It's symbolic that Microsoft has offices next door in the same single-story converted warehouse as Softimage, but there is no internal connection between the office suites.

Softimage was originally written for Silicon Graphics workstations and sold for \$60,000 in the mid-1980s. Softimage 3D Extreme now runs under NT 4.0 as well as IRIX (Silicon Graphics' Unix) and costs \$13,995. While the company doesn't publish sales figures, Softimage 3D Extreme is one of the two leading 3-D image-processing programs among professionals.

There are three basic tasks for computer-animated graphics. First is modeling: creating the image, including mapping the relationship of its parts. Second is animation: taking a number of poses of the image and blending or morphing smoothly among them so that you get realistic flowing action. Third is rendering, which is taking the animated images and building the final film frame by frame.

Computer graphics were relatively obscure until *Jurassic Park* demonstrated spectacularly just what was possible.

The special effects in that movie were largely done with three programs. Modeling was done with Alias, a Silicon Graphics program that runs exclusively on their systems. Animation was done with Softimage, also mostly on Silicon Graphics machines. Rendering was done with a program called Renderman. It required all the MFLOPS of computing power the industry could get. Note the specialization. That continues at the very highest level of computer graphics work, but Softimage has the capability to do all three tasks, and many shops now use it exclusively.

Softimage has always been a no-compromise professional system for professional artists. It is under continuous development, taking advantage of feedback from its professional user base to add features and improve its interface. There's an excellent Developer Kit for adding customization features. Big shops such as Industrial Light & Magic have developed whole suites of plug-ins for Softimage.

Its strongest point is the integration of

## Somehow, On to Cairo! got bogged down in the Second Battle of Tobruk.

95 nor NT keeps any decent journal of what you have done; and sometimes the only way to get back to where you started is to painstakingly undo each thing you've done since the system last worked. I wish Microsoft or someone else would do a computer program to generate a journal, but if there is one, I don't know about it.

### Second Battle of Tobruk.

However, I'm told by good sources that NT 5.0 is as close to Cairo as you need to be: it will do everything DOS, Windows, Windows 95, NT, and Memphis will do. It's a memory hog. You won't want to try it with less than 32 MB, and most of us will want 128 MB. Memory is cheap and

You've already heard that...

**MicroGuard** Copy Protection is

# UNBEATABLE

So...Here's how you can reach us:

[www.micromacro.com](http://www.micromacro.com)

#### International

Micro Macro Technologies, Ltd.  
3 Hashikma St.  
P.O. Box 11516, Azur 58001  
Israel

Tel: (972-3) 558-2345  
Fax: (972-3) 558-2344  
E-mail: [info@micromacro.com](mailto:info@micromacro.com)

#### USA

MicroGuard  
631 South Pontiac St.  
Denver CO. 80224  
USA

Tel: (303) 320-1628  
Fax: (303) 320-1599  
E-mail: [usa@micromacro.com](mailto:usa@micromacro.com)



SEE YOU AT:



Booth # S8049

# MICROGUARD

MicroGuard and MicroGuard PC are registered trademarks of Micro Macro Technologies, Ltd. All other product names and trademarks are the property of their respective owners. Microsoft, Windows, and Mac OS are trademarks of Microsoft Corporation.





features and functions: where some systems require a variety of programs and plug-ins to finish a job, most of those features will typically be present in Softimage. There will be several hundred such tools, including ways to join two objects, explode an object (the function is called kaboom) and control what happens when the pieces hit other objects, smoothing functions, and so forth.

The result is a bewildering—one Softimage executive unapologetically said frightening—array of tools and options that can overwhelm a beginner. It's precisely the opposite of Microsoft's approach to software, although all future upgrades of Softimage will run in NT.

Those familiar with the software can do wonders. They're not up to Adam Selene, the computer-generated personality in Robert Heinlein's classic *The Moon Is a Harsh Mistress*, but they're closer than I thought anyone would be now.

In particular, it's possible to model a semiclothed human body so realistically that you have trouble determining if this is a computer-generated animation or a human actor. The face, however, is a dead giveaway; no one would think even the best computer-generated human face is a real person. Put a Darth Vader or storm trooper mask on it, though, and you could probably bring it off, and I doubt that it would be a problem to do a convincing alien. That may explain why my agent reports new interest in the movie rights to *The Mote in God's Eye*.

One of the impressive tools used by Softimage is a MIDI sound box—the kind with the sliders that sound mixers use—set up to control the movements of a computer object. One slider might control the mouth, another the hand. The result is something like the control of a puppet with a dozen invisible strings.

We saw other marvels, including talking dragons. It's hard not to leave there talking to yourself.

**WE NOW HAVE SOFTIMAGE 3D** Extreme running in NT 4.0, and my artist associate David Em will be comparing it to its chief rivals. While Softimage at \$13,995 for software alone won't be something you'll use this year, one of my goals in this column is to keep an eye on the future, and computer graphics is a fast-growing area. I suspect that a significant number of BYTE readers will be working in that field by 2001. By then, programs

with this power will be available at office suite prices. Meanwhile, Softimage won't be standing still. Lord knows what capabilities they'll have programmed in by then.

If you're thinking of a career in 3-D graphics, the best preparation is to start off at home. You'll need NT on a Pentium system with a decent monitor, a Wacom tablet, as much memory as you can afford, and a lot of disk-storage space. That will be working space; if you want to keep your early efforts, add something like a Fujitsu DynaMO drive.

Then buy Caligari's trueSpace—the current version is called trueSpace3—and get to work. While trueSpace doesn't have anything like the capability of Softimage, it's plenty powerful enough to learn with. There are tutorials to help you create and animate some objects, and more than enough power to teach the basics of computer graphics. The Softimage people estimate that even experienced designers need three months and more to learn Softimage; I've heard estimates of as long as six months. Practice with trueSpace can cut that time significantly.

I haven't taken a survey, but it's my impression that most successful 3-D graphics artists come from architecture and industrial-design backgrounds rather than fine arts or computer science. Of course, there are exceptions, David Em being one of them; but then David has always been

to be unstable; so we decided to install the DynaMO 640 on Princess.

My usual routine with new SCSI devices is to ignore the cables they come with and set up with Granite Digital SCSI cables. Since about 90 percent of all SCSI problems are cable-related, and Granite Digital cables always work, I can get things running with one less darned thing to worry about and then switch to the included cables. Granite Digital cables and terminators also have diagnostic lights. If you don't have a set for SCSI setup, I bet you wish you did.

We powered Princess down, installed the cables, noted that the green light on the cable came on, and powered up. Alas, the controller didn't see any SCSI device. We fooled around awhile and concluded that the unthinkable had happened: we had a bad Granite Digital cable. So we swapped for another one. That didn't work either. Then I swapped the DynaMO 640 for the DynaMO 230 hooked up to Cyrus. It worked fine over there. However, the DynaMO 230, which had no problems on Cyrus, wasn't visible to the Compaq's controller.

We must have fooled around for an hour. I was very reluctant to believe there was anything wrong with Princess's SCSI controller, because that runs her hard drive just fine. What was there about the external connection that made it fail?

Eventually we got back there with a

## I suspect that a significant number of BYTE readers will work in computer graphics by 2001.

as interested in sculpture as in graphic arts.

Anyway, if you're thinking of getting into computer graphics and you're still in school, you certainly won't go wrong by taking design courses. Meanwhile, spend a lot of time just fooling around learning the tools. To become a writer, you have to write, which includes finishing what you write; to be a graphic artist, you have to produce finished graphic art. It takes about a million words to get started in writing.

**A FEW DAYS AGO, WE GOT THE** new Fujitsu DynaMO 640, an external SCSI big brother to the DynaMO 230 we've had for more than a year. We have a big dual Pentium-based server running under NT 4.0 back in the cable room, but it already has enough external devices that adding another makes the SCSI string long enough

flashlight. The external SCSI connector is attached to the case with two small hex nuts that are themselves tapped to accept the screw fasteners on the cable. Princess is a preproduction model, and whoever assembled her put two tiny lock washers under those hex nuts. Those caused the nuts to stand away from the case by about a millimeter more than normal, but, of course, the SCSI connector didn't protrude any further. The result was that while some of the SCSI connector pins made contact—enough that the lights came on in the cable—at least one didn't.

We removed the nuts, attached the SCSI cable without fasteners, and voilà! As I said, 90 percent of all SCSI problems are cable-related. There are two morals to this story: doubt everything else before concluding you have a bad Granite Digital



# PKZIP<sup>®</sup>

## for Windows

Version 2.50 Compatible with

✓ Windows 95

✓ Windows NT

✓ Windows 3.1x

### Why use PKZIP for Windows?

- Save on-line time charges and save disk space.
- Compress files an average of 50-70%. Many large files compress well over 90%.
- Open .ZIP archives downloaded from the Internet.
- Simple point-and-click interface.
- PKZIP 2.50 for Windows includes a separate 16-bit and 32-bit program.
- Combines the best and fastest patented compression technology found in PKZIP 2.04g.

### Other PKWARE Products:

**PKLITE<sup>®</sup> & PKLITE Professional<sup>®</sup>**  
for Windows

Put your executables on a diet!

### PKWARE Data Compression Library<sup>®</sup>

Put compression in your application.

Separate versions available for DOS, DOS32, Windows, Win32, OS/2, UNIX & MacOS.

**To order call**  
**414-354-8699 or**  
**visit our web site**  
**<http://www.pkware.com>**



1992-1995 PC World World Class Award  
1995 Government Computer News  
Best New Product Award at FOSE Finalist  
1995 Computer Currents Readers Choice Award  
1993 Shareware Industry Award  
1992 Premiere Computing Magazine Award  
1992 Dvorak/Zoom Award

**PKWARE, Inc.**  
**9025 N. Deerwood Drive**  
**Brown Deer WI, 53223 USA**  
**FAX: 414-354-8559**  
**Email: [info@pkware.com](mailto:info@pkware.com)**

Copyright 1997 PKWARE, Inc. All Rights Reserved. All trademarks or registered trademarks are the property of their respective owners. BY-897

cable, and use a strong light to examine your connections.

Meanwhile, the DynaMO 640 works very well indeed. There was one more problem: if you boot up your system with an unformatted disk in a SCSI drive, the controller will hang up. There's no problem with a formatted cartridge or with no cartridge at all.

One test was to transfer files from the 230 to the 640; it's clear from watching the lights blink that the 640 writes about as fast as the 230 reads. The 640 will read and write to 230 disks, so any archives in 230 format are available after an upgrade to the 640. The 640 is a larger and more rugged unit than the 230. The 640's power supply is integral; the 230 uses a line lump. Unlike the 230, the 640 has a "power on" light as well as a "being accessed" light, which is just as well. At one point, we had everything working right and then tried to bring the system up with the 640's power off, and wondered why the SCSI controller couldn't find it. Duh.

SyQuest SCSI cartridge drives are fast and reliable, but Iomega drives are fast becoming standard for data exchange: Zip

tridge drive as the boot disk. He can now boot up in NT 4.0, DOS, Win 95, and OS/2 Warp depending on the disk cartridge he puts in at start-up. Alan reports that it's tricky getting it to work, but it can be done. I'll have details next month.

**C**HAOS MANOR INTERN ERIC Pobirs reports that if you don't have Microsoft Word but you need to read Word documents, WordPad, which comes with Win 95, works just fine. Eric says:

"I've gotten in the habit of using the WordPad accessory bundled in Win 95 and NT for most text generation. While supposedly limited to 32-KB files, this is rarely a problem for the length I tend to work in. Although it loaded the 69-KB Chaos Manor column without any problem, Netscape wanted to launch Word even though it isn't on this machine. This has never happened before.

"The vast majority of what I do gets transmitted, so the compact size of WordPad keeps the system from dragging. On the receiving end, WordPad has one big advantage: it understands Word 7 files but has no macro functions. If someone sends

## The files on a DynaMO cartridge will be safe for many years.

for text and Jaz for big image files. You'll find Iomega drives at Kinko's as well as in image-processing houses. They work, although I'm inclined to think of them as a little less reliable than SyQuest drives.

Both are faster than DynaMO drives. However, I never tire of saying, Zip (and SyQuest) cartridges are both larger and more fragile; I can put a DynaMO 640 cartridge in my shirt pocket. The files on that cartridge will be safe for years, and the cartridge costs only a fraction of what a Jaz cartridge costs. I have long been a fan of glass disks. I still have a Maximum Storage 300-MB-per-side cartridge drive on-line on the network as part of my backup system. The 640 gets that much on a single side (the cartridges are single-sided), takes up less room, and is much faster.

When you absolutely must use your cartridge drive as a hard drive, go for SyQuest or Iomega. However, for archive-quality storage with reasonable speed, you can't beat the Fujitsu DynaMO.

One last point: my associate Alan Ogden has managed to get a system working using my SyQuest SyJet 1.5-GB car-

an infected file, the code is never run and is stripped during the save. No macro virus, ever."

If you have Windows 95 or NT, you have WordPad, and it's often good enough.

**T**HE GAME OF THE MONTH IS Fragile Allegiance from Interplay, but I'm not really recommending it. There's a good game in there, but it's hard to find. Fragile Allegiance is a game of asteroid mining, a sort of SimCity in space with the complications of enemy missiles. There's also trading activity. Alas, while it's supposed to be a game of strategy in real time, it soon becomes a form of whack-a-mole.

Fragile Allegiance is vastly improved if you have a second computer available: there are a number of complex decisions you have to make, and the game gives you no help. What you need is a spreadsheet to add up the income potential of an asteroid so you can decide what kind of investment to make there. You can play Fragile Allegiance in a DOS window (be sure to check the "Protected" box in the program information file [PIF] launching



The Definitive Reference Source!

# BYTE on CD-ROM

Seven Years of BYTE — 1990-1996

Plus, Quarterly Updates

**Call 1-800-924-6621**

It's all at your fingertips — emerging trends, comprehensive world-wide industry analysis, multiplatform coverage of all the technologies, in-depth testing and product evaluations, advice, tips, expert opinions, and much more! It's a deal for anyone who's evaluating the significance of new technologies...doing research...making complex multi platform purchasing decisions...developing the next generation hardware or software products...preparing corporate plans.

**It's Comprehensive...  
Time Saving...and  
Easy to Use! It's all in  
BYTE on CD-ROM.**



► **SEARCH**  
► **FIND**  
► **SELECT**  
► **EXPORT**  
► **LOCATE**  
► **SCAN**

**Order Today!**  
**1-800-924-6621**

## Order Now!

Toll-free International Numbers:

Belgium	080071635
Germany	0130826112
U.K.	0800973017
Italy	167876155
France	0800916068
Netherlands	060222146
Switzerland	1557257
Denmark	80017728
Sweden	020791136

## Other

Int'l	091-752792
U.S./Canada	1-800-924-6621
FAX	609-426-5434

**YES! I want the power and convenience of BYTE on CD-ROM.**

☐ Send me BYTE on CD-ROM PLUS! Full text from 1990-1996 issues of BYTE plus four quarterly CD-ROM updates with full text and colorful graphics for just \$54.95.

☐ Send me BYTE on CD-ROM! Full text from 1990-1996 issues of BYTE—more than 80 issues for only \$39.95.

Charge my: ☐ Master Card ☐ VISA ☐ Amex ☐ Check enclosed (Payable to BYTE magazine, US funds only)

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Signature \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip/Postal Code \_\_\_\_\_

E-mail Address \_\_\_\_\_

**BYTE**

Mail to: BYTE on CD-ROM, P.O. BOX 526, Hightstown, NJ 08530

Canadian and U.S. orders, please add \$2.95 for shipping and handling, and state tax where applicable. (Canadian orders add appropriate GST). Outside North America, add \$5.00 for air mail delivery. Allow 6-8 weeks for delivery.

**CDB0897**

A Division of The McGraw-Hill Companies



# A Message to Our Subscribers

From time to time we make the BYTE subscriber list available to other companies whose products or services would be of interest to our readers. We take great care to screen these companies, choosing only those who are reputable. Furthermore, subscriber names are made available for direct mail purposes only; telemarketing calls are strictly prohibited.

Many BYTE subscribers appreciate this carefully managed program, and look forward to receiving information of interest to them via the mail. While we believe this information is of benefit to our subscribers, we firmly respect the wishes of any subscriber who does not want to receive promotional literature. Should you wish to restrict the use of your name, please send your request (including your magazine mailing label, name, address, and subscription account number) to:

**BYTE**

BYTE Magazine  
Subscriber Services  
PO Box 555,  
Hightstown, NJ 08520

A Division of The McGraw-Hill Companies

## Chaos Manor

it), but it won't restart: you still won't be able to get at Excel and return to the game. There's nothing for it but to bring in a second computer, which is wretched excess.

Fragile Allegiance assumes a major corporation would send you out to manage a multibillion-dollar operation with inadequate manuals and about half the equipment you absolutely must have to do the job. They graciously allow you to buy that equipment, but they don't tell you what you'll need. There are other insults to your intelligence, and I'm afraid my willing suspension of disbelief went all to hell quite early on.

The good news is that Interplay has made a number of improvements to Conquest of the New World. These are available from their Web site. I'm undecided which is the better game, the old one with bugs fixed or the new Deluxe Edition, which not only has bug fixes but new features. Either is more fun than Fragile Allegiance as released. Maybe they'll improve it, too.

The book of the month is *The Trap* by James Goldsmith (1994, Carroll & Graf, ISBN 0-7867-0185-4).

The theory of free trade is that the competition will keep your domestic industries efficient, and thus provide cheaper and better consumer goods. I have often asked economists, including one Nobel winner, what happens to that theory if you impose the political constraint (in economic terms, an externality) that those U.S. workers unemployed because their company couldn't compete with low-wage offshore workers must be supported at above-poverty levels by those who retain jobs.

Given that unemployment has social costs—my mother used to say idle hands are the devil's workshop and certainly high unemployment seems to be accompanied by high crime rates—and given the costs of unemployment compensation and welfare, are those taxpayers who retain their jobs sufficiently compensated by the availability of cheaper consumer goods? I have never got a satisfactory answer, and one well-known economist literally shouted at me, "You haven't read Ricardo," as if that were a sufficient answer to what I thought was a reasonable question.

James Goldsmith has read Ricardo. He asks my question and others like it, and concludes that global free trade is a deadly trap for the West. Whether he's right or wrong, I think his questions need answers.

The first computer book of the month is the previously mentioned *Bulletproofing Windows 95*. I've found two others I can recommend. The first is Dan Gookin's *Web Wambooli* (Peachpit Press, ISBN 0-201-88597-2). Most beginner's guides to the Internet break off just as they get to the interesting parts. Gookin goes a bit beyond that, and his irreverent style makes this a good book to read as you sit and watch nothing happen on the Web. If you know someone contemplating Web entry, this is a good book for them to start with.

Paul Gilster's *The Web Navigator* (Wiley, ISBN 0-471-16495-X) isn't as good a beginner's introduction as Gookin's book but goes well beyond it. There's a lot about browsers and plug-ins and cus-

## PRODUCT INFORMATION

<b>Fragile Allegiance</b> \$49.95 Interplay Productions Irvine, CA 800-468-3775 714-553-6655 fax: 714-252-2820 info@interplay.com http://www.interplay.com Enter 976 on Inquiry Card.	<b>Softimage 3D Extreme</b> \$13,995 <b>Softimage 3D \$7995</b> Softimage Montréal, Quebec, Canada 800-576-3846 514-845-1636 fax: 514-845-5676 http://www.softimage.com Enter 978 on Inquiry Card.
<b>Fujitsu DynaMO 640</b> external, \$499 internal, \$449 Fujitsu Computer Products of America San Jose, CA 800-626-4686 408-432-6333 fax: 408-894-3606 http://www.fcpa.com Enter 977 on Inquiry Card.	<b>trueSpace3 \$795</b> Caligari Corp. Mountain View, CA 415-390-9600 fax: 415-390-9755 sales@caligari.com http://ruok.caligari.com Enter 979 on Inquiry Card.

tomizations. All the information here is available on the Web itself, but here it's well organized and available for reference. Most Web and Internet books are obsolete before they're published, but this one should be useful for another year or so.

I can see five other items I wanted to write about, but I'm way beyond my word limit, both for the magazine and the Pournelle Web exclusive. **B**

*Jerry Pournelle is a science fiction writer and BYTE's senior contributing editor. You can write to Jerry c/o BYTE, 24 Hartwell Ave., Lexington, MA 02173. Please include a self-addressed, stamped envelope and put your address on the letter as well as on the envelope. Due to the high volume of letters, Jerry cannot guarantee a personal reply. You can also contact him on the Internet or BIX at jerry@bix.com.*



# BYTE

## BUYER'S GUIDE

### Essential Products and Services for Technology Experts

#### Mail Order

Top mail-order vendors offer the latest hardware and software products at the best prices. **Page 146**

#### Hardware/Software Showcase

Your full-color guide to in-demand hardware and software products, categorized for quick access. **Page 152**

#### Buyer's Mart

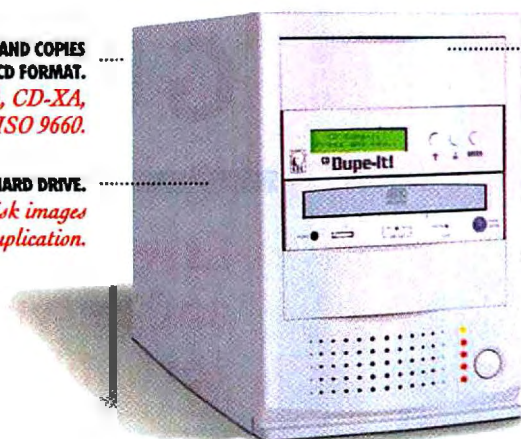
The BYTE classified directory of computer products and services, by subject so you can easily locate the right product. **Page 158**

ILLUSTRATION: D. B. JOHNSON © 1997



**AUTOMATICALLY DECODES AND COPIES  
VIRTUALLY ANY CD FORMAT.**  
*CD-ROM, Audio, CD-DA, CD-XA,  
Mac, Mixed Mode, and ISO 9660.*

**INTERNAL A/V HARD DRIVE.**  
*Stores bit-by-bit disk images  
for instant duplication.*



**TOTALLY SELF-CONTAINED.**  
*No additional hardware or software  
is required.*

**AUDIO EDIT FEATURE.**  
*Allows you to select and copy  
Audio CD tracks to create  
your own custom Audio CDs.*

**EXTERNAL SCSI PORT WORKS  
LIKE A FAST CD WRITER.**  
*Connect it to your PC or Mac  
and use it to design custom CDs.  
Software included free!*

# COPY CD-ROMS INSTANTLY. NO COMPUTER REQUIRED.

## **CD DUPE-IT!**

Instantly duplicate CD-ROM disks for software distribution. Make spare backup copies of your valuable software. Produce disks quickly and economically. No CD design or multimedia production is required.

## **HOW EASY IS IT?**

One-button operation means

**BUY MANUFACTURER DIRECT: \$1295**

**408-743-8732**

anyone can use CD Dupe-It! Simply insert your original disk and push "enter." The onboard fast multimedia processor decodes the CD format and copies it to the internal A/V hard drive. Insert blank recordable disks and make

as many exact copies as you like. You'll easily and quickly produce identical bit-for-bit duplicates.



**CORPORATE SYSTEMS CENTER**  
[www.corpsys.com](http://www.corpsys.com)

CD DUPE-IT! IS SOLD AND INTENDED FOR BACKUP AND IN-HOUSE DUPLICATION PURPOSES ONLY. COPYRIGHT LAWS MUST BE OBSERVED. CALL FOR RACK MOUNT AND MULTI-DRIVE COPIERS.





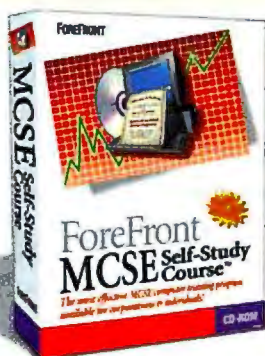
# Get MCSE, CNE or A+ Certified... FAST!

**Bonus!!!**

Buy Any Two  
CBTs and get  
The Micro House  
Technical Library™  
**FREE**

**T**he first 100% Computer Based Training (CBT) programs on CD-ROM to fully prepare you for Novell's CNE, Microsoft's MCSE and the A+ Certification exams. ForeFront's Self-Study Courses give you flexibility and portability unmatched by traditional training methods. You'll study at your own pace using our easy to follow, step-by-step format. Study whenever and wherever it's convenient for you!

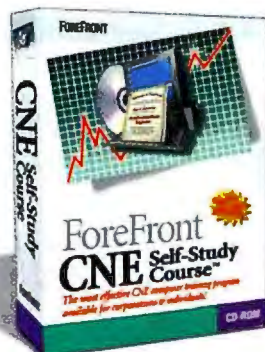
- All on one CD
- Interactive simulations for hands-on exercises
- Study at your own pace
- Hundreds of practice questions
- Priced below competitive products
- Everything you need to prepare for the exams!



## Become MCSE Certified ...FAST!

The ForeFront **MCSE Self-Study Course™** ensures the highest rate of retention so that when you complete your training you'll be fully prepared to pass your MCSE exams. You'll be ready and confident to go into the workplace to effectively plan, implement, maintain and support information systems in a wide range of computing environments, using Windows NT and other Microsoft Server products.

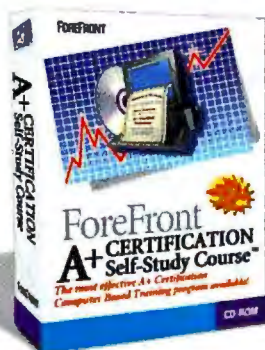
**Contains All 6 Training Modules! Call for Special Pricing!**



## Become CNE Certified ...FAST!

The ForeFront **CNE Self-Study Course™** provides fast, effective and convenient training to anyone wishing to become a Certified NetWare Engineer, even when hampered by a busy schedule. Our CNE CBT allows you to learn and practice *everything* you'll need for full NetWare certification.

**Contains All 7 Training Modules! Call for Special Pricing!**



## Become A+ Certified ...FAST!

Getting A+ Certified will help open the way to further advancement in the corporate world. The ForeFront **A+ Certification Self-Study Course™** is a hands-on self-study course that will give you all the technical material, knowledge, interactive exercises, and confidence you'll need to pass your exams and excel in today's competitive PC repair marketplace!

**Call for Special Pricing!**



**Call for Special Discount Pricing Today!**

**1-800-475-5831**

(813) 724-8994 • FAX (813) 726-6922

**FOREFRONT™**  
**DIRECT**

25400 U.S. Hwy. 19 N., #285  
Clearwater, FL 34623

- Free Technical Support
- Next Day Shipping
- Performance Guaranteed



Windows NT 4

Solaris

Linux

Windows 95

OS/2

PC-DOS

SCO UNIX

QNX

FreeBSD

Warp

Lynx OS

Coherent Unix

NetWare

Next Step

Windows 95

UnixWare

XENIX

# Switch without Risk!

Now you can run both Win 95 and DOS/Win 3.x on the same PC!

If you're considering Windows 95, but have "update phobia", new **System Commander** lets you switch without fear! In fact, you can run Win 95, 3.1, NT, OS/2, and DOS without repartitioning your PC unless you want to... safely, effortlessly and inexpensively.

**System Commander:**

- prepares your PC automatically

"Highly recommended!"  
John C. Dvorak  
PC Magazine



for new operating systems in 5 minutes • it's **easy to use** - just select the OS you want from the menu and

**System Commander** does the rest; to use another OS, simply reboot and make another selection • it **saves you money** - install any combination of operating systems on a single PC!



April 1996 Jan 7, 1997



is only \$99<sup>95</sup>  
and comes with an unconditional 60-day money back guarantee.

Get **FREE** overnight shipping\* when you mention this ad.

Call today, have it tomorrow!\*

**800-648-8266**  
[www.v-com.com](http://www.v-com.com)

Look for System Commander in the Utilities section of most major software stores.



V Communications, Inc. • 4320 Stevens Creek Blvd, #120-BYT8 • San Jose, CA 95129 • (408) 296-4224 • Fax (408) 296-4441

\* When ordered before noon PST. No Saturday delivery. Continental US. CA res. add \$7.25 sales tax. Offer subject to change without notice. All logos and product names are trademarks of their respective companies. VISA/MC/Amex ©1997

Windows 3.x

DOS/V

Windows 95j

Warp 4

MS-DOS

Linux

CTOS

# Raidtec RAID

Discover the best price/performance RAID in the industry.

Raidtec is the affordable, open, RAID solution for complete data protection. We manufacture a full line of RAID subsystems, enclosures and controllers that can give 100% data uptime and data availability. Ideal for mission critical, storage intensive, and high bandwidth applications.

- Fibre Channel (FC-AL)
- Up to 200 MB/sec data transfer
- Fast, Wide, Ultra SCSI
- Single Ended or Differential
- Programmable RAID Levels
- On-the-fly hardware parity generation
- Rackable, stackable
- Hot replaceable drive bays, fans & power supplies
- RAIDman/RAIDmanLite Software
- Remote alarms, configuration & monitoring
- New Environment Array Manager
- State-of-the-art N+1 power supplies



A complete RAID selection:

- Traditional SCSI - up to 300 GB data storage
- Fibre Channel Arbitrated Loop (FC-AL) - up to a TERABYTE data storage with new Raidtec FibreArray™



Raidtec Corporation (USA)  
105-C Hembree Park Drive  
Roswell, GA 30076  
Tel. 770-664-6066  
Fax. 770-664-6166  
eMail: [raidtec@raidtec.com](mailto:raidtec@raidtec.com)



Raidtec Corporation (Europe)  
Castle Road • Little Island Ind. Estate  
Cork, Ireland  
Tel. 353-21-353440  
Fax. 353-21-353799  
eMail: [raidtec@raidtec.ie](mailto:raidtec@raidtec.ie)

**Raidtec**  
CORPORATION  
Internet: <http://www.raidtec.com>



# Multiply Your Ability to Manage File Servers by the Power of 4.



*Outlook<sup>4</sup> enables  
network administrators  
to access file servers  
simultaneously from any  
one of four PC consoles.*

Raise your ability to view and control your network to a higher order. OutLook<sup>4</sup> delivers more performance for less money\* than any other multi-user keyboard, monitor and mouse switch. OutLook<sup>4</sup> features the latest OSCAR<sup>™</sup> on-screen firmware. So now up to four network administrators can key in their passwords and simultaneously access up to 64 file servers connected to OutLook<sup>4</sup> with just a keyboard and mouse. Simply highlight the server name you've entered into memory, click, and connect

\* Based on a similarly configured competitive product.

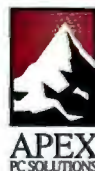
to any PC Macintosh<sup>™</sup>, Sun<sup>™</sup>, or UNIX<sup>™</sup> system via the OSCAR menu screen. Want more administrative control, flexibility, and productivity? What are you waiting for? Look into OutLook<sup>4</sup>.

Call (800)-861-5858 or (425) 402-9393 today to see how we can raise your efficiency by the power of Outlook<sup>4</sup>.

<http://www.apexpc.com>



*Innovation &  
Technology  
by Design*



Apex PC Solutions, Inc. • 20031 142nd Ave. NE • Woodinville, WA 98072 • fax (425)402-9494 • e-mail [sales@pcsol.com](mailto:sales@pcsol.com)

©1997. Apex PC Solutions, Inc. All rights reserved. OSCAR, OutLook<sup>4</sup> are trademarks of Apex PC Solutions, Inc. in the United States and certain other countries. All other trademarks are the property of their respective owners.



# Managing Multiple Servers?



## Think MasterConsole for Rock-Solid Control

### Save Time, Space, & Money

MasterConsole is the premier KVM switch, engineered to provide complete, reliable control of all your systems from a single keyboard, monitor, and mouse. It improves operations and eliminates the cost and clutter of unnecessary peripherals to save you time, space and money.

### Hardware & Software Independent

MasterConsole's unique technology enables flawless control of 2 to 64 computers in any combination of

PCs, Macs, and Suns, running any operating system or application software. Thousands already rely on MasterConsole. So can you!

For more information call  
**800-RCI-8090 ext. 71**



*"We tried other products but they were flaky/unreliable. MasterConsole is rock-solid."*

*Rick Jorgenson  
Manager, Information Systems  
Precor*



Raritan Computer Inc. Tel. 908-764-8886  
400 Cottontail Lane Fax 908-764-8887  
Somerset, NJ 08873

E-mail sales@raritan.com http://www.raritan.com



See Us At COMDEX/Sucess—SP Brazil '97 In Sao Paulo  
August 18-22, Booth #A15

MasterConsole and MasterView are trademarks of Raritan Computer Inc.

ISO 9001 Certified

## Custom ULTRA SCSI Cables - Terminators - Cases

If you want Ultra SCSI Performance use our Teflon Cables & Active Terminators.

### SCSIVue™ Active Terminator



Four models available with optional Remote LED Pak. These are the finest terminators available, they fix SCSI problems and improve reliability.

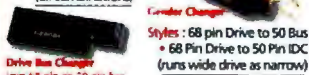
- Benefits:**
- Improves SCSI Bus Performance
  - Less Errors, More Reliable Data Transfer
  - Diagnoses Problems • Analyzes Signal Quality
- Features:**
- Active Regulation • Fast 50 & Fast Wide 68
  - Status Indicators • Gold Contacts

### Active 2-1 SCSI Switch / Repeater

- Benefits:**
- Up to 14 Devices to 1 Computer
  - Share Devices Between 2 Computers
- Features:**
- 2-1 Active Digital Switch/Repeater
  - Regenerates SCSI Signal for Long Runs

### Gold Diagnostic Adapters

- Styles:** Gender Changers
- Both 50 pin and 68 pin (all combinations)



**Styles:** 68 Pin Drive to 50 Bus  
• 68 Pin Drive to 50 Pin IDC (runs wide drive as narrow)

**Styles:** 68 Pin Adapter Wide to 50 Pin Narrow  
• 68 Pin External Adapter to 50 Pin (converts Host Adapter)

**Styles:** For Adapter, Ultra Wide Cards

- Adapters with partial termination built in for 68 to 50 converters (converts Host Adapter)

### SCSIVue™ Gold Diagnostic Cables

- Benefits:**
- No Loss Of Important Data
  - Faster Performance
  - Test Cable Integrity
- Features:**
- Diagnostic Indicators • Large Ferrite Filters
  - Triple Shielding (Unique Design)
  - Double Gold 20u" Plated Connectors
  - Extra Heavy 26 Gauge Wire • 100 Styles In Stock

### Teflon® 90 Ohm External Cables

- Benefits:**
- Ultra SCSI 40 MB/s operation
  - Fixes Ultra SCSI Cable Problems
- Features:**
- Perfect 90 Ohm Impedance Match
  - Triple Pronged Connector With Gold contacts

### Gold .8mm Ultra SCSI Cables

- Benefits:**
- Faster Performance
  - Test Cable Integrity
  - No Loss Of Important Data
- Features:**
- New .8mm Ultra SCSI Connector
  - Triple Shielding (Unique Design)
  - Double Gold 20u" Plated Connectors
  - Diagnostic Indicators • Large Ferrite Filters

**From: \$109**

**Granite Cables Are The Best Because They're Engineered Right.**

Granite Cables were designed by SCSI Engineers to be the **Best Cables On The Market**. Everything about them means better performance and higher reliability. Our design incorporates an exclusive shield that protects the Acknowledge and Request lines from noise. Large Ferrite beads are installed on all cables to protect them from static and noise. Every cable incorporates a LED indicator that lets you know it is operating properly. We also use more **GOLD** on every cable. Add to this our impedance matching techniques and you have most of what makes us **THE BEST!**

Our knowledgeable SCSI Technicians will solve all your SCSI problems - guaranteed!

### Gold External Ultra SCSI Cases



**From: \$99**

**NEW!** Temperature ALARM! Automatic Monitor & Control

**From: \$59**

**Bay Cooler Kit keeps those HOT Ultra SCSI Drives COLD as ICE!**

**From: \$29**

**HOT SWAP Pull Out Bays** Compatible with all 50 pin & 68 pin SCSI Buses up to Fast SCSI 2. **From: \$79.00**

### Custom Teflon® Internal Cables

- Benefits:**
- Less Errors, Ultimate Performance
  - Silver Wire Improves Signal Quality
- Features:**
- Perfect 90 Ohm Impedance • Custom in 1 Day
  - Triple Pronged Connector - Gold contacts Silver Wire

**From: \$39**

**50 Pin Replacement Cable for SCSI Drives**

**68 Pin Replacement Cable for SCSI Drives**

**From: \$139**

### Active Digital SCSI Repeater

- Benefits:**
- Models for all SCSI types
  - Fixes SCSI Cable Problems

**Features:**

- Active Termination and Signal Purification
- Ultra Fast Performance for Added Capabilities
- Diagnostic Capabilities • 30u" Gold Contacts

**OEM SCSI Repeater** If you integrate SCSI Raiders or Arrays and are having problems making it work, the Granite SCSI Repeater will make it work. Designed to fit inside any computer or external case.

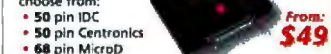
**From: \$49**

**SCSI Cable Tester - LED Readout** This Digital SCSI Cable Tester can test all the popular cable styles for opens, shorts, and unreliable operation. Battery powered for easy use anywhere you need it.

**Three models to choose from:**

- 50 pin IDC
- 50 pin Centronics
- 68 pin MicroD

**From: \$49**



Online Catalog at... [www.scsipro.com](http://www.scsipro.com) The SCSI Solution Company 3101 Whipple Rd. Union City, CA. 94587 Ph: 510-471-6442 Fax 510-471-6267



Introducing

# POLYWELL ALPHA

CAD/CAM • ANIMATION • VIDEO EDITING • INTERNET/INTRANET • SQL SERVERS

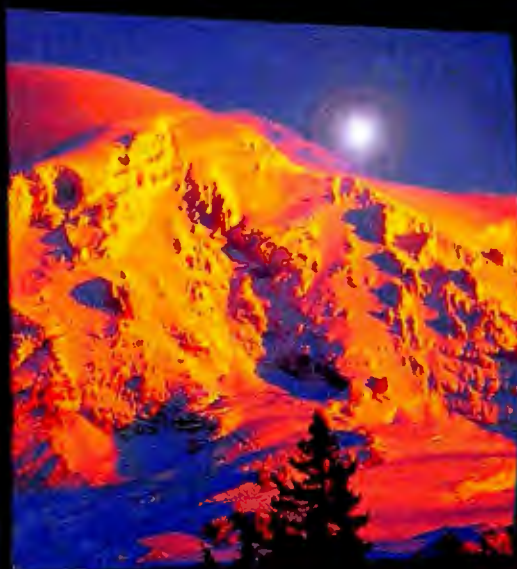
## GOLD SERIES

How does  
64-bit Alpha 21164  
running at 500Mhz...  
for under \$3995! \*  
sound to you?!

Polywell offers Alpha based systems  
designed to BLAST through the heaviest,  
most intense tasks you can throw at them!!

\* (500Mhz DIGITAL Alpha System with 64MB ECC RAM,  
5.1GB Ultra Fast Hard Drive,  
Open GL Accelerator Graphics Card &  
NT 3D Workstations)

**AlphaPowered™**



So what are you waiting for?  
Call today... if you feel the need for SPEED!

**(800) 258-9946**

Alphapowered is a trademark of Digital Equipment Corporation

Circle 177 on Inquiry Card.

Warranty and Support  
5-year in-house labor, 2-year standard parts  
24-hour support, optional on-site service  
10-year toll-free support  
30-day money back guarantee

Polywell Computers - 1461 San Mateo Avenue - South San Francisco - CA 94080 USA  
Tel: (415) 583-7222 Fax: (415) 583-1974 Email: [Info@polywell.com](mailto:Info@polywell.com) Web Site: [www.polywell.com](http://www.polywell.com)





## Communications • Data Acquisition

**RS-232/RS-422/RS-485/Current Loop Serial Interface –  
Yes, Single Card Does It All!**

- Uses standard RS-232 commands – no special drivers needed
- Automatic data flow control
- 16C550 UART with 16-byte FIFO buffer
- Transmission speeds up to 115K bps
- Complete RS-232 modem control signals
- Supports 2-wire or 4-wire operation for RS-422/485
- Both DB-9 and DB-25 connectors included
- PC-ComLIB software included, but not necessary
- Multi-port cards also available

**\$110.00**

Part # PCL-740

**ADVANTECH**750 East Arques Ave., Sunnyvale, CA 94086  
Tel: 408-245-6678 • Fax: 408-245-8288  
Home page: <http://www.advantek.com> • e-mail: [info@advantek.com](mailto:info@advantek.com)

Circle 86 on Inquiry Card.

**The Communicator™**Run DOS from ROM. Stand alone 386 CPU has 7 Serial, Ethernet & PCMCIA **\$289<sup>+</sup>q1**KS-67 CPU with AMD 386-25MHz.  
Up to 6MB DRAM, FLASH, SRAM.  
7 std. Serial ports with FIFO (RS485).  
2 Par., PCMCIA, Ethernet & AT Bus.**KILA**  
DOS-IN-ROM  
[www.kila.com](http://www.kila.com)sales@kila.com  
303-444-7737  
Fax 303-786-9983

## Data Acquisition

**World's Fastest A/D Cards****500 MSPS A/D Card for PCI Bus !!!**

- 100 MSPS, 12 Bit A/D Card
- 250 MSPS, 2 GS/s A/D Card
- Up to 16 Meg Memory
- Extensive Software Drivers

**1-800-567-GAGE****GaGe**

Gage Applied Sciences Inc.

1233 Shelburne Road, Suite 400, South Burlington, VT 05403

Tel: 1-800-567-4243 Fax: 1-800-780-8411

e-mail: [prodinfo@gage-applied.com](mailto:prodinfo@gage-applied.com), web site: <http://www.gage-applied.com>

Outside the U.S. contact Gage at 5610 Bois Franc, Montreal, QC, Canada, H4S 1A9

Tel: 514-337-6693 Fax 514-337-8411

Circle 99 on Inquiry Card.

**IEEE 488 Controllers**

- Boards for PC/AT, PCMCIA™, PCI, parallel, serial, Sun™ workstations & DEC™ workstations
- Drivers for DOS™, Windows™ 3.x, Windows™ 95, Windows™ NT, LabVIEW™, UNIX™, & more

216-439-4091 • Fax: 216-439-4093  
sales@lotech.com • <http://www.lotech.com>

Circle 100 on Inquiry Card.

**Your solution for  
portable expansion  
and data acquisition**

- ▼ PCMCIA to ISA-Bus expansion systems

- ▼ LabVIEW® Drivers available
- ▼ PCI Bus products– in stock
- ▼ Ask for your **FREE** 280 page Product Handbook

Buy Direct – Over 190  
high quality data  
acquisition products  
20 Years Experience**Distributor  
& OEM**

inquiries welcome

[www.contecusa.com](http://www.contecusa.com)**CONTEC**  
MICROELECTRONICS USA INC.

2190 Bering Drive, San Jose, CA 95131

**1-800-888-8884**

Circle 98 on Inquiry Card.

**PC-in-a-Box**Run DOS from ROM. Portable System has 386 CPU, graphics LCD, PCMCIA **\$499<sup>+</sup>q1**

Complete with 25MHz Elan 386, CGA controller, LCD and keypad. Up to 6MB DRAM, FLASH, PCMCIA, 3 Serial, 2 Parallel, battery operated.

303-444-7737 Fax 303-786-9983  
sales@kila.com**KILA**  
DOS-IN-ROM  
[www.kila.com](http://www.kila.com)**INTELLIGENT DATA ACQUISITION**

from

**MICROSTAR****LABORATORIES™**

the onboard intelligence company

DAP 3200a™ with onboard intelligence

- High-Speed I/O
- External Expansion
- Real-Time Processing
- Network Access
- DSP Commands
- Control Loops < 1 ms
- 19-inch Industrial Racks
- Standard PC GUIs

888-678-2752 ♦ 425-453-2345 ♦ 425-453-3199 fax  
888-MSTARLABS ♦ [info@mstarlabs.com](mailto:info@mstarlabs.com) ♦ [www.mstarlabs.com](http://www.mstarlabs.com)





### DAQ Designer 97

DAQ Designer 97 is a free system configuration tool for Windows that takes you through your data acquisition application step-by-step, asking you questions, and recommending all the right equipment, including: plug-in DAQ boards, signal conditioning, cabling, and software. New products in DAQ Designer 97 include PCI DAQ boards, more PCMCIA cards, remote data acquisition, image acquisition, and VXI DAQ modules.

#### National Instruments

Phone: (512) 794-0100 Fax: (512) 794-8411  
(800) 433-3488 (U.S. and Canada)

E-mail: [Info@natinst.com](mailto:Info@natinst.com) WWW: <http://www.natinst.com>

Circle 101 on Inquiry Card.

## Need to Read Bar Codes?



### Get Tough... Get Metal

Nothing speaks of strength and durability like metal. Videx portable data collectors are housed in metal cases—strong enough to endure the harshest environments.

**Call today for your free information kit!**

1105 N.E. Circle Blvd., Corvallis, OR 97330

541-758-0521 • Fax 541-752-5285 • <http://www.videx.com>



EUC378V

Circle 85 on Inquiry Card.

## Industrial Rackmount Computers



### INDUSTRIAL PC SYSTEMS SOLUTION:

- Single Board Computers 486 ~ Pentium Pro
- Passive Backplane 3-slot ~ 20-slot
- Wall Mount/19" Rackmount Chassis
- 4/8/16 Ports Switch Box (PC/KB/Mouse)
- AC PS 90 ~ 260V, DC PS +12V/+24V/-48V



#### ACI SYSTEMS

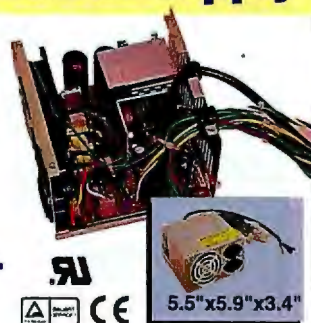
Western Region: 1-800-983-1177  
Eastern Region: 1-800-886-2243

Fax: 1-415-428-0866  
Fax: 1-617-938-8037

Circle 87 on Inquiry Card (RESELLERS: 88).

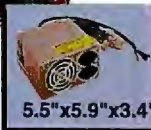
## Industrial PC Power Supply

- 85-265VAC, -48VDC, +24VDC, +12VDC input
- 70W-350W output
- 60KHz PWM control IC
- 0-55°C operating
- MTBF > 20 years



#### ICP ACQUIRE INC.

CALL: 1-415-967-7168  
FAX: 415-428-1172



Circle 89 on Inquiry Card (RESELLERS: 90).

### Embedded PCs for Automation

## The Incredible, Embeddable PC Engines

### A Perfect Fit for Your Versatile Applications

Advantech presents a wide range of embedded PCs and PC/104 modules. We satisfy your needs with our flexible, customized designs at a dramatic cost savings. With the variety of off-the-shelf embedded engines we offer, your design will reach your market in record time and maximize your throughput.

Call Now for a Free Catalogue  
**1-800-800-6889**

### Biscuit PC

PCM-5862

SBC including Pentium® Processor with MMX™ technology, VGA/LCD, Ethernet and built-in sound capability



PCM-4824

486-based single board computer with SVGA/LCD



### CPU Card

PCA-6153

Half-size Pentium® processor-based CPU card with PCI VGA/LCD



### PC/104

PCM-3835

IDE Flash Disk Module



American Advantech Corp.  
Tel:(408) 245-6678 Fax:(408) 245-6268  
E-mail: [EPCinfo@advantech-usa.com](mailto:EPCinfo@advantech-usa.com)  
Homepage: <http://www.advantech-usa.com>

Pentium is a registered trademark of Intel Corporation



OEM Programs Welcome

**ADVANTECH**  
Embedded PC Division

Circle 106 on Inquiry Card.



## Industrial Computers

## Industrial PC Solutions



Rackmount PCs

Industrial PC Chassis

Industrial Workstations

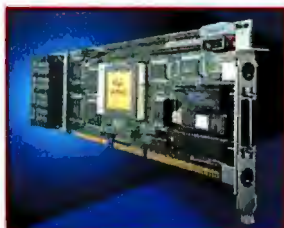
Panel Display PCs

Pentium/486/386 CPU Cards

RS-232/422/485 Interface

Analog and digital I/Os

Data Acquisition



Call **800-800-6889** to receive a **FREE** 100-page Solution Guide for your OEM or system integration needs.

**ADVANTECH.**

750 E. Arques Ave.  
Sunnyvale, CA 94086  
408-245-6678, Fax 408-245-8268

Circle 105 on Inquiry Card.

## RACK MOUNT PC PRODUCTS

## SINGLE BOARD COMPUTERS

- 486 to Pentium Pro SBCs
- Up to 200MHz Pentium Processors
- Integrated video and SCSI models
- ISA and PCI passive backplanes



## NEW ATX ENCLOSURES



## ENCLOSURES

- 10" color or 9" mono SVGA monitors
- 8 and 14 slot ISA/PCI backplane models
- Systems built to customer's specifications
- AC and DC input power supply options

## MONITORS AND KEYBOARDS

- 9" to 17" rack mount monitors
- Mono SVGA to Multi-frequency models
- Rack Mount keyboards with integrated mice
- Rack Mount monitor and keyboard enclosures



## PRINTERS

- Inkjet printers and printer enclosures
- IBM graphics dot matrix printers
- Parallel or Serial Interface

Call for our free Rack Mount PC Product catalog

1-888-RECORTEC

Or visit our web page  
<http://www.recortec.com>

**RECORTEC, INC.**

1290 Lawrence Station Road  
Sunnyvale, CA 94089-2220

Tel: (408) 734-1290

Fax: (408) 734-2140

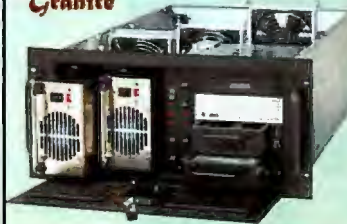
E-mail: [info@recortec.com](mailto:info@recortec.com)

Circle 108 on Inquiry Card.

## Industrial Computers

## PROTECT Your Customers with APPRO Fault Tolerant Industrial Computers

Granite



- Full Line of Rack Mount Products
- Systems Configured To Your Specification
- Custom Chassis Manufactured When You need It

Made in U.S.A.

Catalog On Line!

FORMOK AB1002

[www.appro.com](http://www.appro.com)E-Mail: [info@appro.com](mailto:info@appro.com)**800-927-5464**

Industrial Technology of Tomorrow  
**International, Inc.**

446 South Abbott Ave., Milpitas, CA 95035  
Tel (408) 941-8100 • Fax (408) 941-8111

Circle 110 on Inquiry Card (RESELLERS: 111).



Call for  
Free  
Resource  
Guide

## Technoland...

### Makes Industrial PCs Affordable

- Single-board Computer from Dual Pentium® Pro to 486
- Fault-tolerant Systems
- PS/2 Redundant Power Supply
- PCI/ISA Backplane Series
- Full Line of Rack-Mount PCs
- Flat Panel PCs
- Industrial Workstation & Chassis

CELEBRATING  
**10**  
TH  
ANNIVERSARY  
SERVING  
BUSINESS  
SINCE  
1986

**Technoland Inc**

1050 Stewart Dr., Sunnyvale, CA 94086

**1-800-292-4500**

Tel. 408-992-0888 • Fax. 408-992-0808

e-mail: [info@technoland.com](mailto:info@technoland.com)Homepage: [www.technoland.com](http://www.technoland.com)

Pentium is a registered trademark of  
Intel Corp.



Circle 114 on Inquiry Card (RESELLERS: 115).



### Need Down-to-Earth Solutions with Today's Space-Age Rack Mount Equipment?

Then select the best and most  
complete line of computer rack  
mount equipment in the universe.

**Tri-MAP International, Inc.**

Over 40 models of chassis designed to meet your specific rack mount requirements. Customized configurations include complete systems with keyboard drawers, monitors, switches, power supplies and PC components.

At Tri-MAP International, Inc. we specialize in meeting the needs of our customers with modern design, engineering and technology.

Voice (510) 447-2030

Fax (510) 447-4559

4569-A Las Positas Road, Livermore, CA 94550

[www.rackco.com](http://www.rackco.com)

Circle 107 on Inquiry Card.



# Sliger

DESIGNS

Engineering • Design • Fabrication

Industrial PC Enclosures  
Tower PC Enclosures  
Tower Drive Enclosures  
Rack Systems  
Rackmount Accessories  
CPU Cards and Backplanes  
Rackmount Drive and PC Enclosures  
Industrial PS2 Power Supplies  
Redundant N+1 Load Sharing Power Supplies



Phone: 1-800-255-0267 Fax: 1-702-356-6361 Email: info@sliger.com  
Internet: http://www.sliger.com Postal: 150 E. Greg St. #105 Sparks, NV 89431

Circle 112 on Inquiry Card (RESELLERS: 113).

6200  
mint 2000mmx!

• Windows 95 or DOS/Windows preloaded and configured (Windows NT optional).

• Brilliant 12.1" Dual-Scan SVGA Screen (optional 12.1" TFT Active available).

• Industry standard DR-36 size Lithium ion batteries. 3 hour run-time under heavy load with optional 2nd battery!

• 1-year parts and labor warranty. Optional 3-year extended onsite warranty available from G.E.

• Soundblaster Pro<sup>1</sup> Compatible 16-bit Wavetable Sound Card

• Three type II PCMCIA slots, serial, parallel, MIDI, PS/2, and infrared ports.

• 1.3GB removable EIDE Hard Drive

• Mic & stereo speakers built-in.

\$2590  
Street Price  
\$2290  
Special Price

• Removable floppy access modules 2nd batt.

• Sturdy, reliable feet angle the notebook forward for typing.

• 1/2x IDE CD-ROM Drive

• 16 to 72MB RAM

• Maintenance - free Glidepoint<sup>®</sup> device

Micro International Inc. 10850 Seaboard Loop, Houston, TX 77099  
Top quality PC's with excellent service and support since 1984! Houston: (281) 495-9096. Fax (281) 495-7791.

Hours: 8:30-6 Monday-Friday.

Soundblaster is a trademark of Creative Labs. Duracell is a trademark of Duracell. Glidepoint is a trademark of Alps.

**1-800-967-5667**  
Internet: http://www.pcmint.com

Let your "true colors shine through" when you advertise your computer products in the

**BYTE**

HARDWARE/SOFTWARE SHOWCASE

our popular, affordable, 4-color advertising section!

For more information call your BYTE sales representative (see listing, page 161) or fax 603-924-2683

## Direct Prices to the Public

We will Beat any Advertised Price

All Memory Is Brand New & Comes With A Lifetime Warranty

### Memory 72 pin EDO

1x32-60	\$19
2x32-60	\$31
4x32-60	\$55
8x32-60	\$119

### Hard Drives

850MB	\$139
1.2GB	\$149
2.0GB	\$169
2.5GB	\$189
3.2GB	\$209

### Video Cards

Matrox	\$127
Mystique	\$88
Dia3d2MB	\$77

### CPU's Intel Only!!!

P-100Mhz	\$89
P-120Mhz	\$99
P-133Mhz	\$119
P-150Mhz	\$149
P-166Mhz	\$179
P-200Mhz	\$199

### Mother Boards

586-75-200 Mhz	\$87
Intel VX 430 Chipset,	
256kpb cache,	
2s2p on brd IDE/IO	

### Modems

33.6 int fax/data voice	
	\$65
33.6 int. voice/fax	
upgradable to 56K	\$68

### Sound Cards

VIBRA 16 Pnp	\$49
SB 32 Pnp	\$78
AWE 64 Pnp	\$159

### CD-ROMS

8x int.	\$79
12x int.	\$85
16x int.	\$95

Over 1000 items in stock, check our cool website  
[www.memory-online.com](http://www.memory-online.com)

**800-801-0087**

714-488-0477

Fax 714-488-0495

**MEMORY ON-LINE**

Office Hours M-F 7-5 PST • Sat 8-12 PST

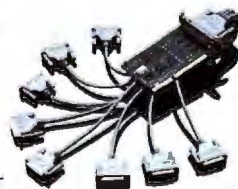
Prices and availability subject to change without notice

Circle 91 on Inquiry Card.

**Yes.  
We Build  
Multiport Serial  
Solutions.**

Introducing Moxa's Economical Boards Series.  
The Most Cost-Effective Boards in the Market!

- Speed up to 921.6Kbps
- Full range I/O addr /IRQ selectable
- Surge protection up to 2000V
- RS-232C or RS-422 interfaces
- Supports Windows 3.1/95/NT, DOS, OS2, SCO UNIX, Linux, FreeBSD and much more....
- API-232 programming library for DOS, Windows 95 and Windows NT
- Available in 2, 4 or 8 ports
- Low cost and great performance



**1-800-699-MOXA**

<http://www.moxa.com>

**Moxa Technologies, Inc.**  
524 Weddell Dr. Ste. 1  
Sunnyvale, CA 94089  
Tel: (408)734-2224  
Fax: (408)734-4442  
Email: info\_byte@moxa.com



30-DAY Money Back Guarantee

Life-Time Warranty

Circle 102 on Inquiry Card  
(RESELLERS: 103).

AUGUST 1997 BYTE 155



## Networking • Programmable Hardware

## WHO SAYS??

"... Network Monitors are  
confusing and hard to use. . ."



They obviously  
aren't using...

## LANWatch®

### Network Protocol Analyzer



Unlocking the complexity  
of Network Analysis



**PRECISION** *Guesswork, Inc.*

Five Central Street, Topsfield, MA 01983

(508) 887-6570 (phone)

(508) 887-6552 (fax)

<http://www.guesswork.com>

Email: [info@guesswork.com](mailto:info@guesswork.com)

Circle 104 on Inquiry Card.

## Embedded DOS Controllers at 8051 Prices

**Flashlite™** Use your PC  
development tools! No  
more crash and burn EPROM!

- 2 Serial Ports
- 24 Parallel I/O lines
- 2 Timers
- 4 Interrupt Lines
- 8 Analog Inputs
- 8/10 MHz V-25
- 512K RAM
- 256K/512K flash
- X-Modem Transfer
- includes DOS and utilities



**\$195**

QTY 1



**JK microsystems**

Cost effective controllers for industry

510-236-1151

510-236-2999 fax

[www.dsp.com/jkmicro](http://www.dsp.com/jkmicro)

Circle 95 on Inquiry Card.

## DOS-in-ROM

Run DOS from ROM. Stand  
alone CPU has PCMCIA, A/D,  
3 Ser., 2 Par. **\$139+** q100

**KS-1** CPU card with NEC V40.  
Up to 2MB DRAM, FLASH, SRAM,  
3 Serial, RS485, 2 Par., PCMCIA,  
10bit A/D, Modem and XT Bus.

**KILA**  
DOS-IN-ROM  
[www.kila.com](http://www.kila.com)

[sales@kila.com](mailto:sales@kila.com)  
303-444-7737  
303-786-9983 Fax

## Programmable Hardware

## A-Core™ & A-Engine™

PRICES START AT  
\$79 Qty 1 • \$28 OEM

40MHz!



• High Performance, Compact,  
Reliable

• Easy to program in Borland/  
Microsoft C/C++

We have 20+ Low Cost 16-bit Controllers  
with ADC, DAC, solenoid drivers, relay, PC-  
104, PCMCIA, LCD, DSP motion control,  
10 UARTs, 100 I/Os. Customer boards  
design. Save time and money.

- 2.3"x2.2" A-Core™
- 3.6"x2.3" A-Engine™
- AMD188ES. 50+ I/Os, 11 12-bit ADC
- 3 UARTs, 3 timers, 2 PWM, Bat+RTC
- C library, Development kits

**TERN**  
INC.



216 F Street, Ste. 104,  
Davis, CA 95616, USA  
Tel: 916-758-0180  
Fax: 916-758-0181  
[tern@netcom.com](mailto:tern@netcom.com)  
<http://www.tern.com>

Circle 94 on Inquiry Card.

## Need An Adaptable Controller?



**No Problem!**

**NEW!**  
**PK2300**

Z-World's versatile PK2300 programmable controller  
adapts to your application. You can configure I/O as  
digital inputs, high current outputs, RS-485, or a  
resistance measurement input.

- 19 total I/O
- 11 user-configurable  
digital I/O lines
- DIN rail mounting
- Rugged ABS enclosure
- RS-232 and RS-485

Z-World offers cost-effective solutions for your control  
applications. Call today for a free catalog and more  
information on the new PK2300!

## INNOVATION IN CONTROL TECHNOLOGY

Z-World, 1724 Picasso Avenue, Davis, CA 95616 USA

Phone +916-757-3737 • FAX +916-753-5141

For immediate information, use our 24 hour  
AutoFax +916-753-0618



Circle 93 on Inquiry Card.

**BYTE**

**Breaks the 4-Color Price Barrier with the  
Hardware/Software Showcase**

See how affordable it is to advertise to BYTE's  
500,000 computer professionals in this section!

For more information call your BYTE sales  
representative (see listing,  
page 161) or fax 603-924-2683

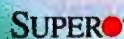


# Original Manufacturer

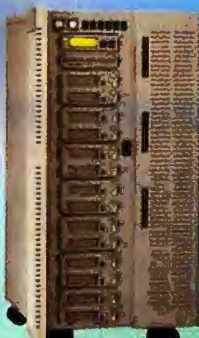
## All steel construction Server & RAID Chassis

### SUPPORT - Qual, Dual, Pentium Pro & ATX M/B

- AMI Goliath M/B
- Digital Equipment Alpha M/B
- Intel ATX M/B
- Super Micro P6 NDH M/B



NS-1400

MS-1620  
DUAL M/B

- Front access with 14 x 5 1/4" exposed drive bays (NS-1400)
- Front access with 16 x 5 1/4" exposed drive bays (MS-1620)
- Heavy duty power supply options 400w-600w
- Hot-Swap Redundant 2 x 300w, 2 x 400w, 3 x 300w
- Also available other Server & RAID Chassis

### REMOVABLE HOT DRIVE MODULES

- WIDE SCSI, SCSI or IDE Available, Patent protected
- Perfect for RAID & removable storage application



### AEH CORP.

254 S. 5th Ave., La Puente, CA 91746  
Tel: (818) 369-2608 • Fax: (818) 961-0468

©1997 AEH. All rights reserved. All other products or services mentioned herein are brands and trademarks of their respective companies.

Circle 96 on Inquiry Card (RESELLERS: 97).

# WEB HOSTING

like life, poses some profound questions

Such as

Why Eat Burgers, if Steak Costs the Same?



HOSTING  
PLANS FROM  
\$19.95  
PER MONTH!

30-DAY  
MONEYBACK  
GUARANTEE

Prime Services  
Include:

Don't Settle For Less!  
Choose **Worldwide**  
**Internet Publishing**  
**Corporation** - The  
High Performance  
Low Cost Web  
Hosting Company.

- Professional Website Design And Hosting
- OC-3 (3 DS-3s) Redundant Fiber Optic Backbone
- Same Day Setup
- 24-Hour Support
- 99% Uptime

RESELLER  
PROGRAMS

1-800-785-6170  
<http://www.wipc.net>

**Worldwide**  
Internet Publishing Corp.  
The Global Web Hosting Leader

Circle 120 on Inquiry Card (RESELLERS: 121).

Surprised  
at your  
web  
hosting  
rates?!

Then call ValueWeb today, the world's  
most affordable web hosting service!

**\$19.95**  
**MO**  
No  
Minimum  
Contract!

- Domain name registration provided (<http://www.your.name.com/>)
- Access to our SSL secure server
- Your own CGI-bin directory
- Anonymous Virtual FTP
- E-mail forwarding
- Your own FTP account

- T3 connection to the Internet
- 1000 Mb of data transfer/mo
- Daily tape backup
- Choice of UNIX and Microsoft® Front Page
- Detailed web usage statistics
- Auto E-mail responders

- 25 Mb of disk space
- TrueSpeedy® server support included (real time audio)
- Same day setup
- POP3 E-mail accounts

30 Day Money Back Guarantee!

**ValueWeb**

Ask about our reseller program!  
1-888-W.E.-H.O.S.T.-U.

Save \$10 When You Register Online! • [www.valueweb.net](http://www.valueweb.net) • E-mail: [sales@valueweb.net](mailto:sales@valueweb.net)

Circle 118 on Inquiry Card (RESELLERS: 119).

# The world hosts with Hiway



For high performance web hosting, more people  
turn to Hiway than anyone else.

Serving more than 30,000 web sites for customers in over 80 countries, Hiway is the worldwide leader in web hosting. With so many choices, why does everyone pick Hiway?



The world leader in  
FrontPage™ extensions

- ✓ 3 T3 lines to diverse backbones
- ✓ Silicon Graphic WebFORCE Servers
- ✓ Industrial-strength Cisco routers
- ✓ 99.5% uptime—guaranteed!
- ✓ Uninterruptible power
- ✓ 24 x 7 network operation center
- ✓ 40 terabyte tape archive system
- ✓ 24 x 7 multilingual support
- ✓ Accounts set up within a few hours
- ✓ Domains registered within 24 hours
- ✓ 30 day money back guarantee
- ✓ Serving over 30,000 domains

Reseller Opportunities Available

(800) 339-HWAY  
[www.hway.net](http://www.hway.net)  
(561) 989-8574

**Hiway**  
**Technologies**  
THE WORLDWIDE LEADER IN WEB HOSTING

Circle 116 on Inquiry Card  
(RESELLERS: 117).



# THE BUYER'S MART

A DIRECTORY OF PRODUCTS AND SERVICES

**THE BUYER'S MART** is a unique classified section organized by product category to help readers locate suppliers. Ads may have inquiry numbers to aid readers requesting information from advertisers.

**AD FORMAT:** Each ad will be designed and typeset by BYTE. Do NOT send logos or camera-ready artwork. Advertisers should furnish

typewritten copy. 2"x1 1/8" ad can include headline (23 characters maximum), descriptive text (300 characters is the maximum recommended) plus company name, address, telephone and fax number.

2"x2 5/8" ad has more space for descriptive text (850 characters is the maximum recommended).

**DEADLINE:** Ad copy is due

approximately 2 months prior to issue date. For example: November issue closes on September 15. Send your copy and payment to:

**THE BUYER'S MART, BYTE Magazine**, 1 Phoenix Mill Lane, Peterborough, NH 03458. For more information please call Mark Stone in BYTE sales at 603-924-2533 or FAX: 603-924-2683.

## RATES (January 1997)

		3-5 issues	6-11 issues	12 issues
2"x1 1/8"	1 ad	\$820	\$790	\$690
	2 ads/issue	"	"	660
	3 ads/issue	"	"	620
2"x2 5/8"	1 ad	\$1,840	\$1,580	\$1,380
	2 ads/issue	"	"	1,320
	3 ads/issue	"	"	1,250

\*\*\*\*\*COLOR - Add \$100\*\*\*\*\*

## BARCODE

### Bar Code Headquarters

- Complete Bar Code Readers from \$299
- Portable Bar Code Readers from \$759
- Laser Gun Readers from \$549
- Cordless Scanners from \$595
- Two way RF Terminal - \$1095
- Bar Code Labeling Software for Windows - \$295 DOS Version - \$279
- Bar Code Fonts for Windows/Mac - \$199
- Direct from Manufacturer

### Worthington Data Solutions

800-345-4220

Phone: 408-458-9938 • Fax: 408-458-9964

In UK call 0800 293 213

In France call 0800 90 65 47

In Germany call 0130 8150 84

Rest of Europe call 353 1 6614 566

## CAD/CAM

### CONTOURING MOTION CONTROL FROM A PRINTER PORT!

Indexer LPT™ software  
VERSION 3

\$249  
VISA/MC

- Controls up to six step motors simultaneously.
- Linear and Circular Interpolation.
- New features to accommodate machine control.
- Easy-to-use device driver. Super Manual.
- CAD-CAM interface available.

### Ability Systems

Corporation, 1422 Arnold Ave.  
Roshlyn, PA 19001 (215) 657-4338  
FAX: (215) 657-7815

http://www.abilitysystems.com

Inquiry 381.

### TG-CAD Professional v.6.0 CAD Solutions Software

A 16 & 32 bit C/C++ Windows 95, Win NT & Win 3.1 CAD Developers Kit. The best in CAD/CAM software kits. Free Demo and Technical Paper.

Call 800-635-7760 or Fax 972-423-7288 or

http://www.disksoft.com or E-mail

disksoft@ix.netcom.com or BBS 972-881-9322

Disk Software, Inc., 109 S. Murphy Rd., Plano, TX USA 75094

Inquiry 382.

## CD-ROM

### FREE NERO MULTIMOUNTER Win 95/ NT 4.0

to access ALL sessions of your Multisession CDs  
a \$39.00 value

http://www.ahed.de

Inquiry 383.

## CD-ROM

### CD-R Media \$3.99

Recorders, DVD, Towers

303-384-3922 FAX 303-384-3926

http://www.cdrominc.com

Inquiry 384.

## CD-ROMS

Windows95.com 32-bit Shareware Collection ..... \$35.00  
Compilation of "www.windows95.com" website 32-bit Shareware Section.  
LINUX Developers Resource 6 CD set ..... \$27.50  
Redhat, Debian, Slackware, MetroX Server, On-Line Docs.  
LINUX Toolbox ..... \$45.00  
Includes 6 CD Set with 600 Page Manual!  
Programming Languages ..... \$25.00  
REX, Oberon, Modula-2, Modula-3 (pre-built binaries) Scheme/Sad  
Standards ..... \$30.00  
Domestic and international networking standards.  
Webmaster Tools Volume 1 ..... \$35.00  
Everything needed to generate and promote web pages.  
Webmaster Tools Volume 2 ..... \$35.00  
Everything you need to run and administer a web server.  
Webmaster 3 ..... \$35.00  
Includes all the advanced aspects of web design including Video, VRML, and more!  
Workgroup Server New Version ..... \$75.00  
Print and File Sharing for DOS, WIN, MAC, OS/2 and NT under LINUX  
MOO-TIP for LINUX - 100% Motif Compatible GUI - for LINUX ..... \$39.00  
Visual Basic Tools ..... \$35.00  
Latest shareware tools and utilities. Databank, multimedia & refined VBX controls.  
Winalt CD-ROM Set ..... \$35.00  
Shareware for Windows 3.1, NT and 95  
Pawn to King 4 ..... \$30.00  
Over 2,000 Clants of classical literature, government, biology, kids & fairy tales.  
Programmers Heaven ..... \$30.00  
Contains over 8500 files and more than 630 packed megabytes of information about every aspect of programming that you can imagine!  
Phone Orders: 1-800-800-6613 We accept  
Fax Orders: +1-520-526-9573 MC, VISA & AMEX  
Int'l Phone: +1-520-526-9565  
Web Orders: www.infomagic.com E-mail: orders@infomagic.com  
InfoMagic 11950 N. Hwy 89, Flagstaff, AZ 86001

Inquiry 385.

## COMPUTER TELEPHONY

### Award Winning

- Unified Messaging
- Web Integration
- Source Code

### Computer Telephony Solutions

- Developers Toolkits
- Application Developers

Voice 714-449-8700

www.ttinc.com Fax 714-449-8705

Inquiry 386.

## DATA RECOVERY

### We Can Save It!

All Platforms - All Storage Devices  
Proprietary techniques so advanced we  
rescue data others simply abandon.

### DRIVESAVERS

Restoring data since 1985

1-800-440-1904

415-883-4232

Inquiry 387.

## DATA RECOVERY

### The Leader in Data Recovery

- Expertise in virtually every operating system & media storage device.
- Emergency services with calls answered 24 hours a day. Call for a FREE consultation!

### ONTRACK DATA RECOVERY

Mpls • LA • DC • London • Tokyo • Stuttgart

1-800-872-2599 • www.ontrack.com

Inquiry 388.

Don't pay thousands of Dollars! Download our

### DO-IT-YOURSELF

Data Recovery Software

### TIRAMISU.

We support DOS, WINDOWS, NOVELL and NTFS file systems  
http://www.recovery.de

Email: data\_recovery@compuserve.com

The Virtual Data Recovery Company

Inquiry 389.

## DATA/DISK CONVERSION

### CONVERSION/DUPPLICATION

Tape: 4mm, QIC, 8mm, DLT, 9-trk, 3480/90/90E

Disk: 3", 3 1/2", 5 1/4", 8" CD-ROM

1-800-357-6250

Shaffstall Corporation

7901 East 88th Street Fax 317-842-2077

Indianapolis IN 46256 sales@shaffstall.com

Since 1973 http://www.shaffstall.com

## EDUCATION

### EARN B.S. AND M.S. IN COMPUTER SCIENCE THROUGH DISTANCE EDUCATION

- Object oriented B.S. program
- New courses in Java, Networking, HTML, MIS
- Approved by more than 275 companies
- Follows ACM/IEEE guidelines

Free catalog 1-800-767-AICS or

http://www.alcs.edu.

Accredited: World Association of Universities & Colleges

## HARDWARE

### HEWLETT-PACKARD

Buy - Sell - Trade

LaserJet ColorPro DeskJet  
DraftPro RuggedWriter DraftMaster  
Electrostatic Plotters DesignJet

We specialize in Demo & Refurbished Equipment  
HP 9000 Workstations and Vectras also available.

Ted Dasher & Associates

4117 Second Ave., S. Birmingham, AL 35222

Phone: (205) 591-4747 Fax: (205) 591-1108

(800) 638-4833 E-mail: sales@dasher.com

Inquiry 390.



## INTERNET PRESENCE

Virtual Web Hosting • 3-T3 Connections!

**www.YourName.com**

**\$19.97/mo.**

(800) 808-9241 / FREE "web" Page

http://PICK.NET RESELLERS Welcome

Inquiry 391.

## LASERJET PCL VIEWER

LaserJet PCL Conversion and Viewing Tools

View your PCL5e print files in Windows with 100% accuracy using Visual PCL PCL to TIF/Fax/raster command line conversion tools. Convert PCL print files to Acrobat PDF in DOS, Windows, UNIX for viewing and distribution over the net. Evaluations and full details available on our Web site. Libraries available for OEM developer integration.

**Visual Software** <http://www.visual.co.uk>  
Fax: +44 1306 742 425 [goddess@visual.co.uk](mailto:goddess@visual.co.uk)

Inquiry 392.

## PROGRAMMERS' TOOLS

**EASIER! HIGHER QUALITY! FASTER! LOWER COST!**  
Tools For VB & Access™ Developers

• Impress your clients with the unique visual cues and enhanced navigation and input interfaces of our **Sense™** custom controls! Be more productive than ever with the Sense graphical design tool!

• With **VBRender™** and **DBRender™**, you have a point-and-click interface for designing, developing, managing, sharing and reusing source code and schema efficiently and safely! You've never been more productive!

• Let **Serve™** turn an Access file server database into a scalable, distributed client/server system without the expense and hassle of real upsizing! Best of all, the end result is still based on VB / Access!

• With **Inform™** it will be easy and inexpensive for your clients to train and support their workers! Inform is an easy-to-use, multi-media, interactive EPSS supplement to or replacement for traditional Help.

• Bring it all together with **Profil™**! Estimate, analyze, design, model, develop, test, document, account for, manage and report on a development project with ease.

ALL PRODUCTS UNDER \$50! VOLUME DISCOUNTS AVAILABLE!  
SOURCE CODE AVAILABLE!

**KinetiSys**

(800) 799-7115  
[www.kspot.com](http://www.kspot.com)

(847) 835-7115  
[sales@kspot.com](mailto:sales@kspot.com)

Inquiry 393.

## High-Speed xBASE Engine...

For C, C++, VB, Delphi and Java programmers. Get multi-user compatibility with FoxPro, Clipper and dBASE files. CodeBase is portable between DOS, Windows, UNIX, Mac and OS/2! Includes unlimited client/server, ActiveX controls & visual report writer!

**FREE 30 day test drive!**

Call **Sequiter Software Inc.** for details or visit us on the web at [www.sequiter.com](http://www.sequiter.com)

Phone 403 437-2410 FAX 403 436-2999

Inquiry 394.

## YEAR 2000

Worried about dates? **ZCOBOL** will help. **ZCOBOL** analyzes COBOL programs. Includes many handy utilities with source code in Assembly Language. Set of Disks \$25 Printed Manual \$10

ZIPFAST Box 12238, Lexington KY 40581-2238  
[HTTP://WWW.INDEX.MIS.NET/ZIPFAST](http://WWW.INDEX.MIS.NET/ZIPFAST)  
email [zipfast@mis.net](mailto:zipfast@mis.net)

Inquiry 395.

## SECURITY

### THE ULTIMATE SOFTWARE SECURITY

- STOPCOPY family - UNCOPIABLE copy protection
- STOPVIEW software encryption
- NETLIMIT network license metering
- DOS, Windows (3.X, 95, NT), Mac, OS/2, support
- Machine Tie, Internet Protection, CD-ROM Protection, Serialization, Date & Execution Limitation, Registration, Remote Authentication, Concurrent User Limitation
- Our products destroy ALL of our competition

**BBI Computer Systems, Inc.**

14105 Heritage Lane, Silver Spring, MD 20906  
800/TRY-ABBI • 800/879-2224 • 301/871-1094 • FAX: 301/460-7545  
E-mail: [bbi@bbics.com](mailto:bbi@bbics.com) • Web: <http://www.bbics.com>

Inquiry 396.

### CRYPTKEY SOFTWARE LICENSING SYSTEM

"Software Protection with NO hardware lock and NO disk key"

CrypKey is software copy protection that is:

- completely secure from any disk copy program
- perfect for CD-ROM or INTERNET distribution!
- cost effective, user friendly, and 100% guaranteed to satisfy!

CrypKey can increase your software sales:

- upsell options and levels of your software
- lease or demo your software by runs or time
- enable or upgrade your customers instantly by phone, fax or E-mail!

**New!** unique Ready-To-Try feature upon install allows 1 trial period only per customer. **New!** unique Add-On feature - add more options, levels, runs or time to existing licenses. **New!** CrypKey Instant! - protects in just 5 minutes with no source code changes.

CrypKey is completely compatible with MS-DOS, MS-Windows 3.x, Win32s, Win95, Win95B/FAT-32, Win NT, and manages network licenses on all Novell and Microsoft operating system based networks.

CrypKey Instant is Ready-To-Try.

FREE for 30 days on our web site:

<http://www.kenonic.com/crypkey.htm>

**Kenonic Controls Ltd. Calgary, Canada**

(403) 258-6200 • fax: (403) 258-6201

INTERNET: [crypkey@kenonic.com](mailto:crypkey@kenonic.com)

Inquiry 397.

### KEY-LOK IITM SECURITY

Software Piracy Prevention - Survival 14 years proves effectiveness. Active algorithm, programmable memory, counters, date control, remote update. No ID on device. Low pricing (e.g. \$16.50 each for 5).

No startup costs.

Also, ACCESS CONTROL systems and disk drive/system LOCKS

**MICROCOMPUTER APPLICATIONS, INC.**

3187 E. Otter Circle, Littleton, CO 80122

<http://www.keylok.com>

1-800-453-9585 (303) 770-1917 FAX: (303) 770-1863

Inquiry 398.

## VT Protect

**SECURE PRODUCT DISTRIBUTION OVER THE WEB!**

VT Protect is a secure reliable software solution for protecting your products from piracy.

It can be easily embedded within your product to provide various levels of controlled use.

You can now offer time-limited full evaluations or demos of your product over the web. When your customer decides to buy, you generate a password and the sale is complete!

Provides full product and sub-product licensing.

Administer multiple products, not one at a time, using just ONE tool for all Windows and UNIX platforms.

VT Protect is a fraction of the cost of other Hardware licensing solutions

Buy VT Protect and make sure that all copies of your software are purchased copies!

visit us on the web at:

[WWW.VIATECH-INC.COM](http://WWW.VIATECH-INC.COM)

Viatech, Inc.

(508) 647-0454 / (588) VIATEC-3

Inquiry 399.

## SIMULATION SOFTWARE

### Analog/Digital Simulation!!

- Windows, NT, DOS
- Power Mac, Macintosh
- IsSpice4 Real Time SPICE
- Mixed Mode Simulation
- Schematic Entry
- New AHDL Modeling Kit!!
- Model Libraries, RF, Power
- More Than 5000 parts
- Waveform Analysis
- Full SPICE programs starting at \$95. Complete systems, \$595-\$2595

P.O. Box 710 San Pedro, CA 90733-0710

(310) 833-0710, FAX (310) 833-9658

**intusoft**

Call for your Free Demo and information kit.

Inquiry 400.

## SOFTWARE PACKAGING

### MANUALS ON DEMAND

800 dpi in 4 days - As low as 2¢/page  
BUY JUST WHAT YOU NEED - CONSERVE CASH

### ...FREE CATALOG...

Software boxes Laser labels 15¢ Mailers  
Everything you need to sell your software

**Hice & Associates**

8586 Monticello Dr., West Chester, OH 45069

Phone/Fax: 513-779-7977

Inquiry 401.

## STOCK CONTROL

### Stock Control Software

STOCKIT PROFESSIONAL provides comprehensive capability and features. Includes Full Financial Information, Assigns Stock to Production, Provides Stores Picking Lists, Bin Locations, Trial Kitting, Minimum Pack Quantities, Sub Assemblies, allows Scheduled and Random Orders, Nested Products, and Automatic Re-ordering. Low Cost - High Performance. Price only \$630

Runs on Low Cost 386sx 4MB PC

**Number One Systems**

Tel/Fax (408) 395-0249

Download demo from <http://www.numberone.com>

Inquiry 402.

## BYTE DECK

**There Are 275,000 Good Reasons to Advertise in the BYTE Deck!**

Call Brian Higgins today at

(603) 924-2596 or

fax your order to (603) 924-2683

[bhiggins@mcgraw-hill.com](mailto:bhiggins@mcgraw-hill.com)

Inquiry 403.

## YOUR AD HERE

**ADD COLOR IMPACT**

**TO YOUR AD IN THE BUYER'S MART**

For rates and details to start or upgrade your advertising

Call Mark Stone today at

**603-924-2533**

**Fax: 603-924-2683**

[stonem@mcgraw-hill.com](mailto:stonem@mcgraw-hill.com)

Inquiry 405.



# ADVERTISER CONTACT INFORMATION

To order products or request free information, call advertisers directly or send in the Direct Link Card by mail or fax! Let them know you saw it in BYTE!

INQUIRY NO.	PAGE NO.	PHONE NO.	INQUIRY NO.	PAGE NO.	PHONE NO.	INQUIRY NO.	PAGE NO.	PHONE NO.
<b>A</b>						<b>P</b>		
87-88	ACI SYSTEMS	153 800-983-1177	* DELL COMPUTER CORP (F1000)	CVII	888-588-3355	168-169	PHILIPS BUSINESS ELECTRONICS	73 800-835-3506
96-97	AE HOME CORPORATION	157 818-981-2499	* DELL COMPUTER CORP (F1000)	CVIII	888-607-3355	138-139	PKWARE INC	142 414-354-8699
122-123	ALADDIN KNOWLEDGE SYS LTD	83 800-223-4277	162	DISTINCT CORPORATION	16 408-368-8933	177	POLYWELL SYSTEMS	151 800-300-7859
86	AMERICAN ADVANTECH	152 800-800-8889	161	DISTINCT CORPORATION	84 408-368-8933	163-164	POWERQUEST	35 800-379-2568
106	AMERICAN ADVANTECH	153 800-800-8889	353-354	DISTRIBUTED PROCESSING TECHNOLOGY	116E 407-830-5522	104	PRECISION GUESSWORK INC	156 508-887-6570
105	AMERICAN ADVANTECH	154 800-800-8889	<b>F</b>			165-166	PRINCETON GRAPHIC SYSTEMS	16 800-747-6249 ext 1615
*	AMERICAN MICROSYSTEMS	84	132	FAIRCOM CORPORATION	74 573-445-6833	<b>Q</b>		
*	AMERICAN POWER CONVERSION	18A-B 401-788-2797	179	FOREFRONT DIRECT INC	147 800-475-5831	140	QNX SOFTWARE SYSTEMS LTD	31 800-676-0586 ext 1045
124	AMERICAN POWER CONVERSION	17 888-289-APCC x 8199	<b>G</b>			141-142	QUATECH INC	76 800-553-1170
*	AMERICAN POWER CONVERSION	48A-B 401-788-2797	99	GAGE APPLIED SCIENCES INC	152 800-567-GAGE	<b>R</b>		
125	AMERICAN POWER CONVERSION	49 888-289-APCC x 8173	167	GLOBETROTTER SOFTWARE INC	63 408-370-2800	184-185	RAIDTEC CORPORATION	148 770-664-6068
*	APEX PC SOLUTIONS	149 800-861-5858	180-181	GRANITE DIGITAL	150 510-471-6442	143	RAINBOW TECHNOLOGIES	5 800-852-8569
*	APPLE COMPUTER INC	25 408-996-1010	190-191	GRIFFIN TECHNOLOGIES	108 800-986-6578	182-183	RARITAN COMPUTER INC	150 800-RCI-8090 ext 714
110-111	APPRO INTERNATIONAL INC	154 800-927-5464	<b>H</b>			108	RECORTTEC INC	154 888-RECORTTEC
192	ARTECON	92 800-USA ARTE	116-117	HIWAY TECHNOLOGIES	157 800-339-HWAY	363	RICOH CORPORATION	84NA 7 800-544-8248
180	ATS-A.T. SCHINDLER COMMUNICATIONS	12 813-723-1103	<b>I</b>			144-145	ROSE ELECTRONICS	15 800-333-9343
<b>B</b>			89-90	ICP ACQUIRE	153 800-500-4138	146-147	ROSS TECHNOLOGY INC	87 800-ROSS-YES
*	BYTE BACK ISSUES	131 603-924-9261	*	IMATION	84NA 3 800-888-1889 ext 4050	148-149	ROSS TECHNOLOGY INC	89 800-ROSS-YES
*	BYTE CARD DECK	115 803-924-2598	133-134	INTERGRAPH COMPUTER SYSTEMS	28-29 800-254-5325	150-151	ROSS TECHNOLOGY INC	91 800-ROSS-YES
*	BYTE EURODECK	116 603-924-2533	100	IO TECH	152 218-439-4091	<b>S</b>		
*	BYTE JOB NET	132 800-632-7946	<b>J</b>			358	SCEPTRE TECHNOLOGIES	118 800-788-2878
*	BYTE ON CD ROM	143 800-924-8621	95	JK MICROSYSTEMS	156 510-238-1151	112-113	SUGER DESIGNS	155 702-356-5595
*	BYTE SUB MESSAGE	144	<b>K</b>			152	STATSOFT	67 918-749-1119
*	BYTE SURVEY	115	* KILA	152 303-444-7737	<b>T</b>			
<b>C</b>			* KILA	156 303-444-7737	114-115	TECHNOLAND	154 800-292-4500	
158	CENTRAL DATA	102 800-482-0397	355	KINGSTON NETWORKING	116B 800-337-7039	94	TERN INC	156 918-758-0180
170-171	CMD TECHNOLOGY	36 714-454-0800	135-136	KINGSTON STORAGE	27 800-435-0670	173	TRACEPOINT TECHNOLOGIES	81 888-888-2504
126	COMPUTER DISCOUNT WAREHOUSE	40-41 800-959-4239	358-357	KONEXX	116K 619-622-1400	107	TRI-MAP INTERNATIONAL INC	154 510-447-2030
*	COMPUTER PROFESSIONAL BOOK SOCIETY	64A-B 814-759-3868	<b>L</b>			<b>V</b>		
*	COMPUTER PROFESSIONAL BK SOCIETY	85 814-759-3749**	359-360	LEXMARK	11 800-LEXMARK	118-119	VALUEWEB	157 888-934-6788
*	COMPUTING MC GRAW-HILL	117 212-512-4100	<b>M</b>			186-187	VCOMMUNICATIONS	148 800-848-8268
98	CONTEC MICROELECTRONICS	152 800-888-8884	91	MEMORY ON-LINE	155 714-488-0477	85	VIDEX INC	153 541-758-0521
127	COREL	50 813-728-0826 ext 3080	188	MICRO 2000	100-101 818-547-0387**	153-154	VIEWSONIC MONITORS	61 800-888-8583 AGENT1357
178	CORPORATE SYSTEMS CENTER/CSC	148 408-743-8732	174-175	MICRO MACRO TECHNOLOGIES	140 303-320-1826	155-156	VIEWSONIC OPTIUPS	79 800-THE OPTI
128-129	CSSLABS	111 800-852-2680	*	MICRO-INTERNATIONAL INC	155 800-987-5687	<b>W</b>		
351-352	CUBIX CORPORATION	116G 800-953-0140	195	MICRON ELECTRONICS	CM-1 800-382-7306	190-191	WIBU SYSTEMS AG	108 800-986-6578
130-131	CYBEX COMPUTER PRODUCTS CORP	55 205-430-4000	159	MICRON ELECTRONICS	8-9 800-486-2059	362	WINBOOK COMPUTER CORPORATION	95 800-725-3488
<b>D</b>			*	MICROSOFT CORPORATION	7	120-121	WORLDWIDE INTERNET PUBLISHING	157 800-785-8170
*	DELL COMPUTER CORP	18-19 800-433-5881	*	MICROSTAR LABORATORIES	152 425-453-2345	<b>Z</b>		
*	DELL COMPUTER CORP	75 800-685-9224	102-103	MOXA TECHNOLOGIES	155 800-899-MOXA	93	Z-WORLD ENGINEERING	156 916-757-3737
*	DELL COMPUTER CORP	84NA 4-6 800-418-3355	<b>N</b>			193-194	ZYXEL COMMUNICATIONS	108 714-693-0808
*	DELL COMPUTER CORP	CV-CVI 800-392-3355	101	NATIONAL INSTRUMENTS	153 800-433-3488			
*	DELL COMPUTER CORP	CVII 800-545-9694	*	NETWORLD+INTEROP	88 800-488-2883			
*	DELL COMPUTER CORP	CVIII 800-545-3770	361	NSA/HITACHI	42 800-441-4832			
*	DELL COMPUTER CORP (F1000)	CV-CVI 888-417-3355	137	NSTL	90 800-220-NSTL			

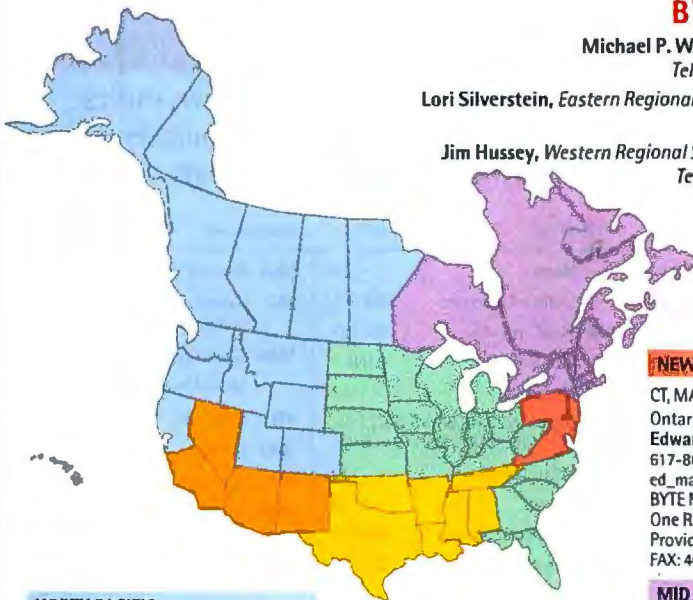


## BYTE ADVERTISING SALES STAFF

**Michael P. Walsh**, Associate Publisher, 24 Hartwell Avenue, Lexington, MA 02173,  
Tel: 617-860-6714, Fax: 617-860-6179, [mike\\_walsh@mcgraw-hill.com](mailto:mike_walsh@mcgraw-hill.com)

**Lori Silverstein**, Eastern Regional Sales Director, 921 Eastwind Drive, Suite 118, Westerville, OH 43081,  
Tel: 614-899-4908, Fax: 614-899-4999, [lorisf@mcgraw-hill.com](mailto:lorisf@mcgraw-hill.com)

**Jim Hussey**, Western Regional Sales Director, 1900 O'Farrell Street, Suite 200, San Mateo, CA 94403,  
Tel: 415-860-6861, Fax: 415-513-6867, [jim\\_hussey@mcgraw-hill.com](mailto:jim_hussey@mcgraw-hill.com)



### NORTH PACIFIC

AK, Northern CA, HI, ID, MT, OR,  
Silicon Valley, WA, WY,  
Western Canada  
**Lisa Farrell** 415-513-6862  
[lfarrell@mcgraw-hill.com](mailto:lfarrell@mcgraw-hill.com)  
The McGraw-Hill Companies  
1900 O'Farrell Street, Suite 200  
San Mateo, CA 94403  
FAX: 415-513-6867

### SOUTH PACIFIC

AZ, Southern CA, CO, NM, NV, UT  
**Beth Dudas** 714-443-9314  
[bdudas@mcgraw-hill.com](mailto:bdudas@mcgraw-hill.com)  
**Geannette Perez**  
[gperez@mcgraw-hill.com](mailto:gperez@mcgraw-hill.com)  
The McGraw-Hill Companies  
635 Camino de los Mares, Suite 212  
San Clemente, CA 92672  
FAX: 714-443-9602

### MID WEST-SOUTHEAST NEW MEDIA/ONLINE PRODUCTS

FL, GA, IA, IL, IN, KS, KY, MI, MN, MO,  
NC, ND, NE, OH, SC, SD, WI  
**Neil Helms** 404-843-4777  
[nhelms@mcgraw-hill.com](mailto:nhelms@mcgraw-hill.com)  
**Kirstin Pihl** 404-843-4765  
[kpihl@mcgraw-hill.com](mailto:kpihl@mcgraw-hill.com)  
The McGraw-Hill Companies  
4170 Ashford-Dunwoody Road  
Suite 520  
Atlanta, GA 30319-1465  
FAX: 404-256-5962  
**Paul Franchak** 614-899-4912  
[franchak@mcgraw-hill.com](mailto:franchak@mcgraw-hill.com)  
The McGraw-Hill Companies  
921 Eastwind Drive, Suite 118  
Westerville, OH 43081  
FAX: 614-899-4999

### NEW ENGLAND

CT, MA, ME, NH, NY, RI, VT,  
Ontario, Canada, Eastern Canada  
**Edward Marecki** 401-351-0274  
617-860-6221  
[ed\\_marecki@mcgraw-hill.com](mailto:ed_marecki@mcgraw-hill.com)  
BYTE Magazine  
One Richmond Square  
Providence, RI 02906  
FAX: 401-351-0276

### MID ATLANTIC

NJ, DC, DE, MD, Metro NY, PA, VA, WV  
**Don Calamaro** 212-512-4811  
[doncalamaro@mcgraw-hill.com](mailto:doncalamaro@mcgraw-hill.com)  
**John Ferraro** 212-512-2555  
[jferraro@mcgraw-hill.com](mailto:jferraro@mcgraw-hill.com)  
**Jill Pollak** 212-512-3585  
[jpollak@mcgraw-hill.com](mailto:jpollak@mcgraw-hill.com)  
The McGraw-Hill Companies  
1221 Avenue of Americas, 28th Floor  
New York, NY 10020  
FAX: 212-512-2075

### SOUTHWEST, ROCKY MOUNTAIN

AL, AR, LA, MS, OK, TN, TX  
**Chrissy Copple** 214-688-5171  
[ccopple@mcgraw-hill.com](mailto:ccopple@mcgraw-hill.com)  
The McGraw-Hill Companies  
Mockingbird Towers, Suite 1104E  
1341 W. Mockingbird Lane  
Dallas, TX 75247-6913  
FAX: 214-688-5167

### PETERBOROUGH, NH OFFICE

One Phoenix Mill Lane  
Peterborough, NH 03458  
Sales FAX: 603-924-2683  
Advertising FAX: 603-924-7507

### BUYERS MART & EURO-DECK

Mark Stone 603-924-2533  
[stonem@mcgraw-hill.com](mailto:stonem@mcgraw-hill.com)

### BYTE Deck

Brian Higgins 603-924-2596  
[bhiggins@mcgraw-hill.com](mailto:bhiggins@mcgraw-hill.com)

### ADVERTISING PRODUCTION

Advertising/Production FAX:  
603-924-7507

Advertising Production Manager:  
**Linda Fluhr** 603-924-2540  
[lfluhr@mcgraw-hill.com](mailto:lfluhr@mcgraw-hill.com)

Senior Advertising Production  
Coordinator:  
**Lyda Clark** 603-924-2545  
[lclark@mcgraw-hill.com](mailto:lclark@mcgraw-hill.com)

Advertising Production  
Coordinators:  
**Karen Cilley** 603-924-2557  
[kcilley@mcgraw-hill.com](mailto:kcilley@mcgraw-hill.com)  
**Rod Holden** 603-924-2675  
[rholden@mcgraw-hill.com](mailto:rholden@mcgraw-hill.com)

Senior Operations Coordinator:  
**Lisa Jo Steiner** 603-924-2540  
[lisaJo@mcgraw-hill.com](mailto:lisaJo@mcgraw-hill.com)

Advertising Graphics Manager:  
**Susan Kingsbury** 603-924-2507  
[suckings@mcgraw-hill.com](mailto:suckings@mcgraw-hill.com)

### MARKETING AND PLANNING

Market Information Manager:  
**Edward Fielding** 617-860-6344  
FAX: 617-860-6822  
[fielding@mcgraw-hill.com](mailto:fielding@mcgraw-hill.com)

Market Information Coordinator:  
**Dylan DiGregorio** 617-860-6267  
FAX: 617-860-6822  
[digregor@mcgraw-hill.com](mailto:digregor@mcgraw-hill.com)

Marketing Communications  
Manager:  
**Carol Sanchioni** 603-924-2505  
FAX: 603-924-2683  
[csanch@mcgraw-hill.com](mailto:csanch@mcgraw-hill.com)

Assistant Manager, Trade Shows  
and Special Events:  
**Arja Neukam** 617-860-6378  
FAX: 617-860-6307  
[aneukam@mcgraw-hill.com](mailto:aneukam@mcgraw-hill.com)

Marketing Services Coordinator:  
**Kate Woodhouse** 617-860-6361  
FAX: 617-860-6307  
[woodhous@mcgraw-hill.com](mailto:woodhous@mcgraw-hill.com)

### SUBSCRIPTIONS

Customer Service  
U.S. 1-800-232-2983  
Outside U.S. +1-609-426-7676  
For a New Subscription  
U.S. 1-800-257-9402  
Outside U.S. +1-609-426-5526

## INTERNATIONAL ADVERTISING SALES STAFF

**Lori Silverstein**, International Sales Director, 921 Eastwind Drive, Suite 118, Westerville, OH 43081 U.S.A.  
Tel: +614-899-4908, Fax: +614-899-4999, [lorisf@mcgraw-hill.com](mailto:lorisf@mcgraw-hill.com)

**BYTE ASIA-PACIFIC**  
AUSTRALIA, HONG KONG, INDIA,  
INDONESIA, KOREA, MALAYSIA,  
PAKISTAN, PHILIPPINES, OTHER ASIA  
AND PACIFIC COUNTRIES,  
SINGAPORE, TAIWAN

**Weiye In**  
[weliin@mcgraw-hill.com](mailto:weliin@mcgraw-hill.com)  
**Jennifer Chen**  
[jennchen@mcgraw-hill.com](mailto:jennchen@mcgraw-hill.com)  
#305 Nanking East Road,  
Section 3, 10th floor  
Taipei, Taiwan, R.O.C.  
Tel: +886-2-715-2205  
FAX: +886-2-715-2342

### KOREA

**Young-Seoh Chinn**  
JES Media International  
6th Fl., Donghye Bldg.  
47-16, Myungil-Dong  
Kangdong-Gu  
Seoul 134-070, Korea  
Tel: +82-2-4813411  
FAX: +82-2-4813414

**GERMANY, SWITZERLAND,  
AUSTRIA**

**Jürgen Heise**  
[jheise@mcgraw-hill.com](mailto:jheise@mcgraw-hill.com)  
The McGraw-Hill Companies  
Adam-Berg-Str. 115a  
D-81735 Munich, Germany  
Tel: +49-89-680701-16  
FAX: +49-89-680701-18

### ISRAEL

**Dan Aronovic**  
[rhodanny@actcom.co.il](mailto:rhodanny@actcom.co.il)  
DARA International  
41 Ravutski  
Ra'anana 43220, Israel  
Tel: +972-9-7419544  
FAX: +972-9-7481934

**ITALY, FRANCE, SPAIN,  
PORTUGAL, SCANDINAVIA**

**Zena Coupé, Amanda Blaskett**  
[101645.1710@compuserve.com](mailto:101645.1710@compuserve.com)  
A-Z International Sales Ltd.  
70 Chalk Farm Road  
London NW1 8AN, England  
Tel: +44 171 2843171  
FAX: +44 171 2843174

### JAPAN

**Hirokazu Morita**  
Japanese Advertising  
Communications, Inc.  
Three Star Building  
3-10-3 Kanda Jimbocho  
Chiyoda-ku, Tokyo 101 Japan  
Tel: +81 3 3261 4591  
FAX: +81 3 3261 6126

### UNITED KINGDOM, BENELUX

**Jonathan McGowan**  
[jonmcgow@mcgraw-hill.com](mailto:jonmcgow@mcgraw-hill.com)  
Tel: +44 171 495 6781  
**Marc Green**  
Tel: +44 171 495 6780  
The McGraw-Hill Companies  
34 Dover St.  
London W1X 4BR  
England  
FAX: +44 171 4956734



# EDITORIAL INDEX

For more information on any of the companies covered in articles, columns, or news stories in this issue, enter the appropriate inquiry number on the response card. Each page number refers to the first page of the article or section in which the company name appears.

INQUIRY NO.	PAGE NO.	INQUIRY NO.	PAGE NO.	INQUIRY NO.	PAGE NO.	INQUIRY NO.	PAGE NO.
<b>A</b>		Folio	84NA 1	Matrox	20	1005 Siemens Nixdorf	32IS 13, 32IS 18
Active Voice	116C	ForeFront Group	84NA 1	McAfee Associates	84NA 1	997 Siemens Nixdorf	135
actra	116I	1045 Formida	163	1055 MetaCreations	20, 163	Information Systems	
AMD	32IS 6	FreeLoader	84NA 1	Metz Software	84NA 1	1026 Sigma Designs	163
Amdahl	32IS 13	1036 Fuji	163	1037 Micropolis	163	Silicon Graphics	113
993 American Power Conversion	38	977 Fujitsu Computer	138, 32IS 13	1021 Microsoft	20, 47, 53, 56, 89, 77, 85, 103, 126, 32IS 6, 32IS 13, 84NA 1	978 Softimage	139
AnswerSoft	116C	Products of America		1048 Millenia Software	163	1041 Softway	163
AnySoft	20	<b>G</b>		Minolta	20	1002 Source Development	32IS 18
980 Apple Computer	118, 32IS 6	Gateway 2000	20	MIT Media Lab	84NA 1	1050 Speedware	163
1038 Artecon	163	GE Information Services	116I	Mitsubishi	32IS 13	Sterling Commerce	116I
Asian Communications	32IS 3	1027 Gemstone	163	Mortice Kern Systems	69	1001 Stollmann E+V	32IS 18
Aspect Telecommunications	116C	Genesys	116C	<b>N</b>		Sun Microsystems	45, 32IS 6
1054 AST	163	Telecommunications Labs		1017 NCR	126, 32IS 13	Surflogic LLC	84NA 1
Asustek	32IS 6	1046 Geo-Interactive Media	163	NEC	103, 32IS 13	<b>T</b>	
<b>B</b>		1009 Gerich	32IS 18	985 NEC Computer Systems	118	1035 Tandberg	163
BEA Systems	56, 77	<b>H</b>		NETdelivery	84NA 1	Tandem	56, 32IS 13
BTG	116I	Harbinger	116I	NetFrame	85	1052 Technically Elite	163
Bull / Zenith	32IS 13	983, Hewlett-Packard	85, 103, 118, 163, 32IS 13	Netscape Communications	45, 69, 84NA 1	1030 3Com	163
<b>C</b>		984 Hitachi	20, 103, 118, 32IS 13	Novell	85	1031 Toshiba	20, 163
979 Caligari	139	<b>I</b>		<b>O</b>		Trade Point	116I
CalWare Technologies	116C	IBM	20, 56, 77, 126, 133, 138, 32IS 13	998 Object Design	34	1053 Tritel	163
Cardiff Software	20	IFusion Com	84NA 1	1018 Octopus Technologies	126	1058 Tumbleweed Software	137
981 Casio	118	inCommon	84NA 1	1047 OnDisplay	163	Tyan Computer	32IS 6
Centaur Technologies	20, 32IS 6	Individual	84NA 1	Opti	32IS 6	<b>U</b>	
982, Compaq Computer	85, 103, 118, 126, 32IS 6, 32IS 13	1007 in-integrierte informationssysteme	32IS 18	Oracle	20, 56, 77	Unisys	32IS 13
1029 Computhink	163	Intel	85, 32IS 6	Otek International	32IS 3	989, U.S. Robotics	118, 163, 1014
1040 Corel	163	1043 Intergraph	163, 32IS 13	<b>P</b>		<b>V</b>	
1006 C2C-Systems	32IS 18	Intergraph Software Solutions	163	1032 Panasonic	163	Veritas Software	126
Cyrix	20, 32IS 6	Intermind	84NA 1	PeopleSoft	20	Verity	84NA 1
<b>D</b>		976 Interplay Productions	139	986 Philips Consumer Electronics	118	1020 Vinca	126
DataChannel	84NA 1	1000 Interlex Data	32IS 18	Physix	103	Visionics	20
Data General	32IS 13	1016 Isis Distributed Systems	126	1033 Plustek	163	<b>W</b>	
Dell Computer	85, 32IS 13	IXOS	32IS 13	PointCast	84NA 1	Wall Data	20
DeskStation	32IS 6	<b>K</b>		1044 Polaroid	163	Watcom	20
Dialogic	116C	Kiva Software	77	Power Computing	20	Wayfarer Communications	84NA 1
1013, Digital Equipment	126, 163, 32IS 6, 32IS 13	<b>L</b>		Premenos	116I	<b>X</b>	
1025		Lexmark	20	987 Psion	118	1051 XcelleNet	163
995 Dragon Systems	20, 33	999 Lightning Instrumentation	32IS 18	<b>R</b>		996 Xerox	37
1003 dts Computer	32IS 18	LogOn Technologies	20	RadioMail	103	Xpoint Technologies	85
<b>E</b>		Lotus Development	69	Red Hat	47	<b>Y</b>	
1049 E Corp.	163	<b>M</b>		<b>S</b>		Yahoo	84NA 1
Excite Live	84NA 1	Marimba	84NA 1	SAP	20, 32IS 13	<b>Z</b>	
1034 EXP Computer	163	1039 Mathsoft	163	Sequent	32IS 13	ZD Net Personal View	84NA 1
<b>F</b>		<b>N</b>		988 Sharp	118		
First Floor	84NA 1	<b>O</b>		1008 Siemens Anlagentechnik	32IS 18		
1004 fit Software Publishing	32IS 18	<b>P</b>					

IS pages appear only in the International edition. NA pages appear only in the North America edition. C and I pages appear only in the Reseller edition.



# What's New

## Hardware

*This month, our previews look at a quieter-than-average PC from AST and a package to make image editing more accessible.*

### PREVIEW



**Bravo MS**  
\$1255-\$2210

Enter 1054 on  
Inquiry Card.

**AST**  
Irvine, CA  
800-876-4278  
714-727-4141  
<http://www.ast.com>

### Pentium Power with Less Rattle and Hum

In 1994, Silent Systems introduced the FE 4, a system that was for all practical purposes inaudible. The original FE 4, which cost up to \$4000, had intricate thermal-conducting technology and plastic acoustic-dampening shields that were too expensive and cumbersome to implement for mass production. To make quieter systems practical, Silent Systems is now selling sound-dampening PC internals based on the FE 4, but which are not as fully noise-retardant, to PC manufacturers.

One of the first systems using this technology is the AST Bravo MS, which comes with a 133-, 166-, or 200-MHz Pentium processor or a 166- or 200-MHz Pentium with MMX technology, up to 256 MB of SDRAM, a 512-KB L2 pipeline burst cache, and a 2- or 3-GB hard drive.

The AST machine I previewed had a Silent Systems Eldorado silent fan and SilentDrive hard drive, which is encased in an acoustical shield. Unlike the FE 4, which eliminated all internal fans, the Bravo needs the quiet Eldorado fan to cool the processor and the other internals. Thermal-conducting plates cool the hard drive. The power supply is not silent, although Silent Systems does market a silent one. The power supply is the main source of noise that the machine makes.

The CD-ROM drive and hard drive are not silent components, either. Compared to the average noisy desktop system, the Bravo MS is a marked improvement, but it's not perfect. The preview system's power supply emitted a faint high-pitched whine, and I could hear a quiet hum from the fan and the occasional churning of the hard drive. This machine was quieter than the average PC but not quiet enough for those who demand monastic seclusion and silence.

—Jason Krause

### Programming

#### Java Applications Server

USE THE GEMSTONE/J (\$4995) JAVA applications server to build Java applications involving several hundred million Java objects and thousands of users in transaction-intensive environments. The server has a transactional JVM, a shared object manager, and an integrated repository for enabling Java applications. The Gemstone/J is fully Java-compliant and is engineered for server-centric, multiuser applications with heavy computational demands and disk-based object access. Included with this development tool is Gemstone's GemBuilder/J for Beans. Therefore, developers can easily manage JavaBeans applications from a GUI environment.

Contact: Gemstone  
Beaverton, OR  
503-533-3577  
<http://www.gemstone.com>  
Enter 1027 on Inquiry Card.

### Systems

#### Java Netstations

JAVA'S CROSS-PLATFORM CAPABILITY allows single-desktop access to all network resources through Hewlett-Packard's Java-capable Entria II and Envizex II netstations (starting at \$700 without monitor). Netstations provide thin-client access to Internet/intranet applications, Unix systems, Windows NT, and legacy systems. Currently, HP netstations support server-based Internet browsers and the JVM, and are slated to support Netscape's Navio Navigator for integrated thin-client Web



access and local Java VM.  
Contact: Hewlett-Packard  
Palo Alto, CA  
415-857-1501  
<http://www.hp.com>  
Enter 1024 on Inquiry Card.

#### New Windows-Based PCs from Digital

DIGITAL EQUIPMENT'S NEW LINE of PCs and workstations offer options for early adopters of the Pentium II with MMX technology. The Workstation 266 (\$5200) offers single or dual Pentium II processors, and the Celebris GL-2 is a dual Pentium II PC for enhanced Windows NT performance. The Celebris FX-2 (\$1500) models come with 166- or 200-MHz Pentium processors with optional MMX technology. The Celebris GL-2 (\$2500) features a 233- or 266-MHz Pentium II processor with MMX and is dual-processor-capable for computation-intensive applications.

Contact: Digital Equipment Corp.  
Maynard, MA  
<http://www.digital.com>  
Enter 1025 on Inquiry Card.

### Add-ins

#### DVD for Your PC or TV

THE SIGMA DESIGNS REALMAGIC DVD/MPEG-2 playback card (\$500) plays DVD video, CD-ROMs, CD



audio, Video CD, and DVD-ROM. It has the Sigma DVD-Station software for navigation and control. You can display images on TV or VGA monitors, simultaneously, if need be. The card works with 133-MHz and higher systems. It has no audio decoder. Instead, audio decoding is handled by the CPU. It has 1280- by 1024-pixel desktop resolution.

Contact: Sigma Designs  
Fremont, CA  
800-845-8086  
510-770-0100  
<http://www.sigmadesigns.com>  
Enter 1026 on Inquiry Card.

## Peripherals

### Road Warrior's Digital Camera

THE PDR-2A HAS NO FLASH, AND THE LCD is tiny. However, this digital camera offers a new imaging technology, a tiny form factor, and a weight of 5.3 ounces. With a built-in PC Card, it will dock with a notebook's PC Card slot for maximum mobility. The camera features CMOS imaging, rather than traditional CCD imaging technology. CMOS is less expensive than CCD sensors and, Toshiba claims, now offers nearly the same quality as CCD. Toshiba's SmartMedia card can save 48 images on a 2-MB card or 96 images on a 4-MB card and allows for easy loading and transfer of data. All files are saved as JPEG and are compliant with any OLE software. You also get Sierra Imaging's Image Expert software, which gives drag-and-drop capabilities to photo-imaging software.

Contact: Toshiba  
Irvine, CA  
714-583-3000  
<http://www.toshiba.com>  
Enter 1031 on Inquiry Card.

### The EggCam Coo-Coo Ca-Choo

THE PANASONIC EGGCAM (\$199) IS A 3.2-inch-high by 1.6-inch-wide by 1.8-inch-deep desktop video camera for 24-bit color e-mail video.

The camera can capture images as close as 3.9 inches away and out to infinity, and produces images with up to 542 by 496 pixels and 330 TV lines of horizontal resolution. There



is a built-in microphone for capturing audio. EggCam is designed for personal video messages that you can capture and compress with bundled SmithMicro VideoLink Mail software for e-mail attachments. The bundled CU-SeeMe software makes real-time video-conferencing possible.

Contact: Panasonic  
Secaucus, NJ  
201-348-7000  
<http://www.panasonic.com>  
Enter 1032 on Inquiry Card.

## Scanners

### SOHO Scanner

PLUSTEK'S OPTICPRO 9630P's (\$299) 600 dpi, 30-bit color depth, and image-editing software bring high-resolution scanning capabilities to



entry-level scanners. Bundled software makes faxing, copying, and scanning easier by automating any function into a single touchbutton utility. You install the scanner through a parallel-port interface. Contact: Plustek  
Sunnyvale, CA  
408-745-7111  
<http://www.plustekusa.com>  
Enter 1033 on Inquiry Card.

## Networking

### Router for SOHO

THE LANLINKER DUAL ANALOG ROUTER (priced under \$795), from U.S. Robotics, integrates two x2 modems into one unit, giving you twice the speed of V.34 modems and greater routing functionality over analog phone lines. The LAN-Linker facilitates download speeds of up to 112 Kbps over phone lines and up to 450 Kbps with compression. The LANLinker gives near-ISDN speeds without the cost of digital phone lines.

Contact: U.S. Robotics  
Skokie, IL  
847-982-5001  
<http://www.usr.com>  
Enter 1028 on Inquiry Card.

## Storage

### New Life for Microfilm Archives

FOR THOSE WHO THINK MICROFILM IS A storage-and-retrieval method for musty libraries, Fuji introduces M Drive (\$20,000), a PC-based microfilm system. You connect M Drive directly to a PC through a standard SCSI connection. It has the footprint of a traditional tower PC. M Drive scans 16mm microfilm for display on a PC or digitizes it for storage on a CD-ROM, disk, or other format where you can view, edit, store, and print the data. The system runs on Windows 3.x or higher and is compatible with existing PCs and printers.

Contact: Fuji  
Elmsford, NY  
800-755-3854  
<http://www.fujifilm.com>  
Enter 1036 on Inquiry Card.

### Tough New Disk Arrays

THE ARTECON LYNXARRAY RAID (\$18,995-\$44,995) can extinguish itself in case of fire, withstand 8000 V of electricity or temperatures as extreme as -4 to 140°F,

and sustain a major earthquake. It also has up to 82 GB of backup storage space. The LynxArray controller is based on an Intel 486 microprocessor. It also has Ultra-Wide SCSI channels for 40-MBps burst and 33-MBps sustained transfer rates. Multihosted controllers support any combination of 3 1/2-inch or half-height 5 1/4-inch devices such as tape drives for in-line backup options. The high-end configurations have failover hot-swap removable controllers, disk drives, and power supplies. This makes serviceability possible with zero downtime.

Contact: Artecon  
Carlsbad, CA  
760-931-5500  
<http://www.artecon.com>  
Enter 1038 on Inquiry Card.

### Hard Drive with Legs

THE EXP HD TRAVELER (\$499 to \$679) is a pocket-size external hard drive for notebooks. The HD Traveler fits into a Type I PC Card slot and complements the existing hard drive with 1, 1.4, or 2.1 GB of extra storage capacity. The HD Traveler hard



drive weighs 12 ounces and is 2.8 inches tall by 6 inches wide by 1.1 inches high. It can be powered by a notebook's internal power supply. You can use an external 5-VDC power supply to bolster the internal battery supply. The HD Traveler is ready to use with Windows 95 and includes a built-in port adapter for gaming joystick use.

Contact: EXP Computer  
Irvine, CA  
714-453-1020  
[sales@expinc.com](mailto:sales@expinc.com)  
<http://www.expnet.com>  
Enter 1034 on Inquiry Card.



## Hard Drives for PCs and Workstations

FOR ALL OF US CRAVING MORE DISK SPACE, Micropolis introduces two new lines of hard drives for performance PCs, entry-level servers, and workstations. The Stinger (\$550) is a 3½-inch 4.3-GB UltraSCSI hard drive designed for entry-level servers and



workstations. It has a 512-KB buffer and 5400-rpm rotational speed for low noise and heat production, and low power consumption without performance loss. The Mustang 3½-inch drive, for high-end PCs and workstations, offers 5200 rpm and 2.5, 4, or 5 GB (\$250, \$300, and \$400, respectively).

Contact: Micropolis  
Chatsworth, CA  
818-709-3300

<http://www.micropolis.com>  
Enter 1037 on Inquiry Card.

## New Tape Storage Technology

THE MLR1 IS A DATA-STORAGE SOLUTION using multichannel recording, a 5¼-inch tape technology that is designed for better reliability and lower cost with the same or better capacities as DLT and other tape types. Tandberg's MLR tape drive has a data transfer rate of 3 MBps and employs "servo tracking," which prevents accidental overwriting of older files. MLR improves robustness over other storage types because it has two reels and does not need to be unspooled like other storage types with one reel. Tandberg's first MLR product is the MLR1 (\$2749), starting at 26 GB. Future versions will increase capacities.

Contact: Tandberg Data  
Simi Valley, CA

800-826-3237  
805-579-1000  
<http://www.tandberg.com>  
Enter 1035 on Inquiry Card.

### Business

## Paperless Office

THE PAPERLESS OFFICE, AN OFFICE INFORMATION manager files, stores, retrieves, annotates, and distributes more than 100,000 electronically created or paper-based documents for whole departments. The Paperless Office (\$199.95) works in the NT or Windows 95 environment and uses a SQL relational database to store e-mail, faxes, PC files, or scanned documents for downloading. The software offers auto-search, export, and backup capabilities and password options for security.

Contact: Computhink  
Chicago, IL  
312-357-9100  
Enter 1029 on Inquiry Card.

### Servers

## Remote LAN Access

THE OFFICECONNECT REMOTE ACCESS Server 1000 (\$1195), from 3Com, gives mobile workers access to office LANs. OfficeConnect has IP/IPX dial-in for remote access and IPX dial-out for Internet access and fax/modem pooling. The server automatically detects and configures your PC Card analog modem. It includes a management feature that monitors network conditions and makes appropriate configuration adjustments. This server provides two ports for ISDN and/or analog PC Cards. It includes four-, eight-, and 16-port Fast Ethernet hubs; a 10Base-T/100Base-T switch; remote-access routers; enterprise routers; an Internet gateway; and network print, fax, and CD-ROM servers.

Contact: 3Com  
Santa Clara, CA  
408-764-5000  
<http://www.3Com.com>  
Enter 1030 on Inquiry Card.

### SOFTWARE

#### CAD

## Smarter, Quicker 2-D CAD

IMAGINEER TECHNICAL 2.0 (\$495), A CAD tool from Intergraph Software Solutions, is a Web-enabled native Windows seat that reads and writes AutoCAD and MicroStation files. Imagineer Technical features include the ability to resize drawings automatically. That is, when you adjust one line, the rest of the design will make corresponding adjustments. You can animate diagrams to simulate mechanical motions. The product is OLE 2.0-compliant, can cut and paste to any Office 97 program, is designed for



Windows 95 or NT 4.0, and can be modified to work with different work-flow environments.

Contact: Intergraph Software Solutions  
Huntsville, AL  
800-692-8069  
<http://www.intergraph.com>  
Enter 1042 on Inquiry Card.

#### Video

## Video Postproduction Tools

INTERGRAPH'S ViZfx (\$299) IS A PLUG-IN that expands the capabilities of Adobe Premier and iSync Speed Razor, two popular video-editing applications. The product has more than 50 multithreaded special



effects that fall into the following six categories: geometric transformations, color transformations, masks, composites, transitions, and shines. The effects are Open-GI-accelerated and resolution-independent, meaning editors can use them for broadcasting, as well as lower-resolution applications such as the Internet.

Contact: Intergraph Computer Systems  
Huntsville, AL  
800-692-8069  
<http://www.intergraph.com>  
Enter 1043 on Inquiry Card.

### Programming

## Create Universal Applications

FORMIDA'S UNIVERSAL DEVELOPMENT Environment (\$5000 per development seat) is a tool to create new classes of applications or to extend existing ones using Universal Server-based enterprise-computing environments. This application intends to integrate information resources from heterogeneous or legacy systems by migrating them to next-generation systems. It integrates various databases (RDBMS, GIS, CAD) and applications into newer databases and management systems. The Universal Development Environment is an object-oriented 4GL development with a C API.

Contact: Formida  
San Jose, CA  
888-736-7643  
408-558-3200  
<http://www.formida.com>  
Enter 1045 on Inquiry Card.

### The Web

## Web Data Mining

ONDISPLAY'S CENTERSTAGE ACCESSES DATA from multiple Web sites and extracts data and categorizes it by data type for integration with business applications for analysis and processing. CenterStage uses parsing algorithms to overcome the

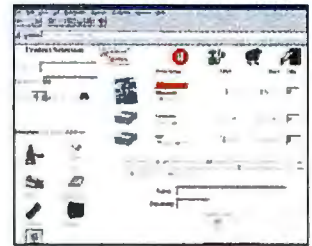


limitations of HTML, which is a read-only language and otherwise ill-suited for data extraction. The software supports ODBC, ActiveX, LiveWire, CGI interfaces, and Microsoft's ASP, as well as HTML. OnDisplay offers these products: a CenterStage Developer kit (\$995

per developer) for programming desktop applications, a Server (\$9995 for 100 users; \$39,995 for unlimited users), the CenterStage Desktop (\$295) tool for personalized applications, and the CenterStage WebAnalyst (\$39.95 per user) for data manipulation.

**Contact:** OnDisplay  
San Ramon, CA  
510-355-3200  
<http://www.ondisplay.com>  
Enter 1047 on Inquiry Card.

## Internet Multimedia Authoring Tool



EMBLAZE CREATOR FROM GEO-INTERACTIVE is an authoring environment built for the Internet, offering data compression and continuously streaming video and animation. The product has two environments, one for novice designers with drag-and-drop capabilities and another with JavaScript capabilities for more advanced programming. A bandwidth/data stream monitor lets you adjust bandwidth bottlenecks. Emblaze supports BMP, PICT,

search options and point-and-click icons for merchandise selection. It records transactions and tracks and calculates payments. The program can be deployed from Windows 95 or NT, HP-UX, and Sun and AIX platforms. It works with Oracle, Informix, Sybase, SQL/Server, Allbase, and ISAM databases.

**Contact:** Speedware  
Toronto, Ontario, Canada  
416-408-2880  
<http://www.speedware.com>  
Enter 1050 on Inquiry Card.



JPEG, GIF, AVI, and QuickTime file formats. It is 100 percent Java-compatible, so that animations and video creations are available through any Java-enabled browser.

**Contact:** Geo-Interactive  
Media  
Givataim, Israel  
888-436-4999  
818-993-9696  
<http://www.emblaze.com>  
Enter 1046 on Inquiry Card.

## Business

## Sell Your Wares on the Web

SPEEDWARE'S ORDERPOINT (\$20,000 FOR NT, \$30,000 for Unix) is an application that handles business-to-business ordering over the Web. A tool set called Speedware Autobahn facilitates the creation of hyperlinks and the deployment of commercial applications. The product is designed to be installed by a nontechnical staff. It provides

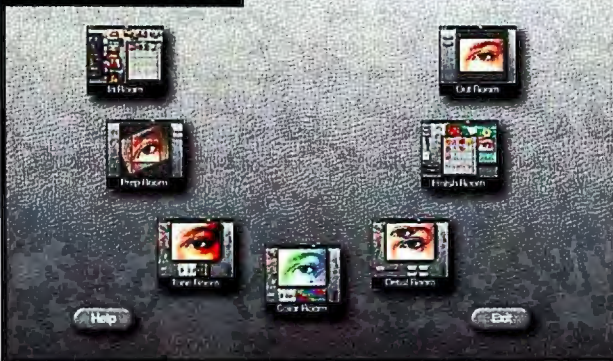
## E-Mail

## Talk to Your PC

MILLENNIA SOFTWARE'S E-MAIL READER Plus (\$89.95) lets you access and respond to e-mail messages over the phone with simple voice commands. The software uses AT&T's Watson voice-processing technology and Millennia's own VoiceLink engine to convert spoken words into commands a computer can understand. You can call a PC from any telephone and have the PC respond with requested information. The software can read any POP3-compliant e-mail account or any account that can be accessed through Microsoft Exchange, as well as any Microsoft Word Attachment. The software requires a Pentium PC running at or above 75 MHz, Windows 95, and a TAPI-compliant voice modem. A complementary product is Millennia's Fax Sender software (\$49.95), which uses the same technology to locate and send files from a PC hard drive as faxes.

**Contact:** Millennia Software  
Saratoga, CA  
408-867-8900  
<http://www.msw.com>  
Enter 1048 on Inquiry Card.

## PREVIEW



**Kai's Photo Soap**  
\$49

Enter 1055 on  
Inquiry Card.

MetaCreations Corp.  
Carpinteria, CA  
800-472-9025  
805-566-6200  
<http://www.metacreations.com>

## Clean Up Pictures with Photo Soap

**K**ai's Photo Soap combines a unique interface and intuitive operation to make image editing more accessible, especially for those of us who aren't Photoshop wizards. Where Photoshop, PhotoDeluxe, and others of that ilk let you slice and dice and otherwise manipulate photos, the raison d'être for Photo Soap is cleaning up poor-quality photos (hence the moniker).

I previewed the Win 95/NT 4.0 version of the program, which requires a Pentium processor, but the program is also available for the Mac OS on PowerPC hardware. At press time, MetaCreations was tracking down a bug that prevented the program from running on a Cyrix processor.

Like other programs from MetaCreations, Photo Soap has a non-traditional Windows look, with all sorts of buttons, sliders, and even a TV-like remote control to executive functions, instead of the classic Windows pull-down menus.

Photo Soap does a fine job at making photos look better, and it includes all the classic fix-up operations: removing scratches, enhancing poor color, removing red-eye, and so on. As you work on photos, you move them from room to room: the in room, the detail room, the finish room, and so on. Though it isn't a substitute for print-shop programs, it does include plenty of backgrounds and clip art to let you make calendars, cards, and invitations.

Photo Soap did a great job at making mediocre photos look better and helped good photos sparkle, but it still has room for improvement. Because it works in real time, it runs a lot faster if you don't have other Windows applications loaded. And, if you are used to looking for everything in a Windows menu, it may take a bit of playing around to understand how Photo Soap is organized. Otherwise, this is top-notch software. And at \$49, it is a bargain, too.

—Jon Pepper



## More Powerful E-Mail

EMAIL 97 (\$29.95) IS A NEW NATIVE Windows 95 interface with a 32-bit e-mail program designed to handle 3.2-Mb and larger files with a number of enhanced features. The program builds address books automatically on installation with files from other e-mail programs

and can search remote address directories. It has two-way pager support, meaning it can print, file, and compress messages, but also send a reduced message to your pager in real time. Other functions are multiple account support; drag-and-drop attachment creation; two-way, six-language international translation; and a

preview function for viewing messages while still on the server.

Contact: E Corp.

Pittsburgh, PA

412-921-2900

<http://www.e-corp.com>

Enter 1049 on Inquiry Card.

## Networking

### Easier Remote Access

SESSIONXPRESS (\$5000) IS THE FIRST product in a planned suite of software called XcelleNet Essentials that will automate remote-access functions. SessionXpress includes a class I server and automates the



delivery, retrieval, and update of enterprise information and applications. It is a browser-based application for session management. Through scripting executed on both the client and server sides, a network administrator can use standard Internet technology to provide incremental content updates to users. SessionXpress runs on Windows NT 4.0 or Windows 95 and Windows NT clients.

Contact: XcelleNet

Atlanta, GA

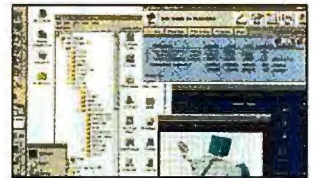
770-804-8100

<http://www.xcelle.net>

Enter 1051 on Inquiry Card.

### Hey! You've Got Unix in My Windows!

WINTED 2.0 (\$149.99 PER CLIENT) USES an Xserver to provide native access to Unix, Windows 95 and NT, and network resources on a single PC for improved enterprise network interoperability. The program automatically places applications icons from different environments into the Windows Start Menu so you can click to launch any application. WinTied uses the PCX server to transparently launch Unix in the Windows environment and has an



integrated ICA client, which provides access to remote NT servers.

Contact: Triteal Corp.

Carlsbad, CA

760-930-2077

<http://www.triteal.com>

Enter 1053 on Inquiry Card.

### Keep an Eye on Your Network

TECHNICALLY ELITE OFFERS DOMAINMETER 7000 (\$6995), an RMON-based network monitoring and troubleshooting tool for Web-based network management. The system automatically generates summary reports to its own Web page for a variety of data on network performance and traffic. DomainMeter 7000 is installed on an individual network domain and can monitor a single remote LAN or worldwide enterprise network.

Contact: Technically Elite

San Jose, CA

408-574-2300

<http://www.tecelite.com>

Enter 1052 on Inquiry Card.

## Peripherals

### Retouch Your Personal Photos

POLAROID'S BEFORE AND AFTER (\$29.95) software sharpens, brightens, and enhances digitized photos on a home PC. Scanned photos and images from digital cameras can be manipulated and tweaked to improve image quality. The product does not tie into proprietary solutions but works with standard JPEG, TIFF, and BMP file formats. The package is available on CD-ROM for Windows 95.

Contact: Polaroid

Cambridge, MA

800-533-9680

<http://www.polaroid.com>

Enter 1044 on Inquiry Card.

## Software Update

Mathsoft's S-Plus 4.0 (\$1790) is an enhanced version of the popular statistical data-mining tool. The program features a new GUI and is customizable and extensible with scripting in the data-mining language, S. There is a base library of 2000 statistical functions, which you can add to. You can access information from SAS and SPSS data tools as well as Excel and any OLE 2.0-compatible application. The graphics generated by the program can be exported as EPS, GIF, and WMF files for export to presentation applications.

Mathsoft, Cambridge, MA, 800-569-0123 or 617-577-1017, <http://www.mathsoft.com>.

Enter 1039 on Inquiry Card.

Corel's WordPerfect Suite 8 (\$395 or \$179 for upgrade) is the latest version of the desktop suite of applications for Windows 95 and Windows NT 4.0. The same core applications are included as past versions; WordPerfect 8, Corel Quattro Pro 8, and Corel Presentation 8. Other applications include Netscape Navigator; Corel Photo House 1.1, for photo editing; Corel Barista, a Java tool for Web programming and publishing; and Corel Versions, which tracks document revisions. Improvements include the PerfectExpert for help functions, consistent menus and toolbars across the core applications, and the core applications now all write to HTML for creating Web pages. The Desktop Application Director gives one-click access to all applications through the Windows 95 task bar, and, according to the manufacturer, these improvements make for better integration between applications.

Corel Corp., Ottawa, Ontario, Canada, 613-728-8200,

<http://www.corel.com>.

Enter 1040 on Inquiry Card.

Softway's OpenNT 2.0 upgrades version 1.0, which licensed Microsoft's source code for NT to create a native Unix system environment for Windows NT. OpenNT provides integration between Unix and Windows environments on a single machine in NT, giving simultaneous access to Unix programs and utilities and Windows applications. OpenNT sits alongside the Win32 structure and works with the NT kernel, meaning it is not an emulation product. Unfortunately, version 1.0 supported no Unix networking or graphical information, which version 2.0 now supports. Version 2.0 is geared for Internet designers who need Unix tools and scripting—Apache, Perl, and Unix shells are all supported—as well as if you simply want to open Unix and Windows applications on the same machine.

Softway, San Francisco, CA, 415-896-0708,

<http://www.OpenNT.com>.

Enter 1041 on Inquiry Card.



# Improbable

*Technology comes  
to the rescue  
for parents and  
programmers  
alike.*

## Advances and Retreats in Computing

**P**rogrammers work night and day. Programmers forget to eat. Programmers forget to sleep. More important, there's the matter of social graces. Some programmers forget about them entirely.

For all these problems there is now a single, happy solution. The savior is a package, from Dionne Diuretic Workflow Systems, called the Dionne

Programmer's Friend. It's named in homage to a device, called the "police-man's friend," that's fa-



having to take a break—and without having to suffer distress.)

The Programmer's Friend is a program for your PDA/scheduler.

## The Programmer's Best Friend

miliar to generations of traffic cops. (It lets police officers do things such as direct traffic for 8 hours straight without

It monitors your intake of food and drink and beeps when it's time for you to go to the bathroom. When it's time for you to go to sleep, the Programmer's Friend tells you so.

When a nonprogrammer approaches you and makes a social sound, the Programmer's Friend tells you to say hello. This facility is what makes the package invaluable. Speech recognition, despite all its limitations, can reliably identify a stranger's hello. It's also a simple matter to detect the long silences characteristic of programmers' speech. When a silence extends beyond 20 minutes, the Programmer's Friend tells you to say, "How ya doin'?" Thus, the device successfully turns the most taciturn coder into a social animal. A lower-order social animal, perhaps, but well up from the bottom of the social food chain.

In sum, the Programmer's Friend will improve your metabolism, your bladder, and your social life. Best of all, it occupies well under a megabyte of disk space. Who could ask for anything more?

*Marc Abrahams is the editor of the Annals of Improbable Research. You can contact him by sending e-mail to [marca@Improb.com](mailto:marca@Improb.com).*

## CYBER BABEWATCH

**Cyber Babewatch (CB)** is a new product for imminent parents. CB lets you watch your child develop and grow in the womb. This nifty package includes an ultrasound device that you hook up to your PC to watch the baby. We could say that CB is endlessly useful, except that its usefulness ends at the time of birth. However, CB makes the whole process so fascinating that many parents will race to conceive another baby.

The most obvious thing to do with CB is to take ultrasound photographs of the coming kiddo and send them to friends over the Internet. Even better, you can take several photos each day and compile them into a QuickTime time-lapse movie. So, it's now a snap to document junior's first—and let us assure you, cutest—gestures.

The manufacturer, Cyber Belly Products, touts CB as a safety and health product, and surely it is. The wireless modem has three options:

**Option 1** sends ultrasound pictures of the developing fetus to the parents' health-care provider, thus reducing the number of costly visits to the doctor's office. It takes the idea of having a sound monitor in baby's room and extends it both visually and aurally to mommy's womb.

**Option 2** Daddy can go about his daily activities and watch baby develop merely by glancing at a little video device. The tiniest model even builds the viewscreen into a wristwatch, à la Dick Tracy. In practice, most people turn the sound off, as it tends to be dominated by maternal stomach rumblings.

**Option 3** will thrill fathers and delight mothers throughout the pregnancy's final months. Tiny tactile transducers attach to both the mother's and the father's stomachs. Every time baby kicks mommy, the CB parental transducer kicks daddy. The sensation is fun, at least for the first few times. For mothers, it can be profoundly satisfying. This is technology at its best, enabling a couple to truly share the sensations of pregnancy.





# WE'VE JUST WON THE RACE. WANT TO HOLD THE TROPHY?



## **NEW DELL LATITUDE LM M166ST** 166MHz PENTIUM® PROCESSOR WITH MMX™ TECHNOLOGY

- ★ **12.1" SVGA Active Matrix Display**
- ★ **16MB RAM (72MB Max.)**
- 256KB L2 Pipeline Burst Cache
- ★ **NEW 1.6GB Hard Drive**
- Options Bay accepts 12X Variable CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Lithium Ion Battery
- ★ **PCI Bus with 128-bit Graphics Accelerator with 64K Colors**
- Integrated 16-bit Stereo Sound
- Smart Lithium Ion Battery
- ★ **MS® Office 97 Small Business Edition**
- Microsoft® Windows® 95
- IrDA 1.0 Standard Compliant
- Touchpad/Under 7 Pounds\*
- Extendable 1 Year Warranty†
- ★ **Upgrade to 40MB RAM, add \$299.**
- ★ **Upgrade to a 2.1GB Hard Drive, add \$149.**
- ★ **2nd Lithium Ion Battery, add \$199.**
- ★ **Motorola 33.6 Fax Modem, add \$169.**

## **\$2999**

Business Lease\*: \$111/Mo.  
Order Code #800140

## **"THE FASTEST NOTEBOOK WE'VE EVER TESTED."**

—WINDOWS MAGAZINE, MAY AND JUNE 1997

Introducing the astoundingly fast Dell Latitude LM M166ST notebook – built for speed from the ground up. Not only earning it rave reviews from *Windows Magazine* two months in a row, but also garnering the "Best Buy" designation for notebooks in June's *PC World Magazine*. Beneath



the hood of this speed demon, you'll find Intel's® new 166MHz Mobile Pentium® processor with MMX™ technology. And a new NeoMagic 128-bit graphics

accelerator, with 64,000 colors and a super bright 12.1" Super VGA active matrix display. And of course we souped it up with the kind of feature set you'd want on any hot rod notebook – up to 72MB of RAM, a modular bay for the 12X Variable CD-ROM, floppy drive, or an optional 2nd Lithium Ion battery, 16-bit stereo sound and MS Office 97 Small Business Edition. So if you want to live life in the fast lane, give us a call. And we'll put you in the driver's seat of one of the fastest notebooks out there.

# **DELL®**

**TO ORDER TOLL-FREE**

## **800-545-9694**

**TO ORDER ONLINE**

[www.dell.com/buydell](http://www.dell.com/buydell)

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT  
Sun 12pm-5pm CT In Canada, call 800-233-1589  
GSA Contract #GS-35F-4076D

Keycode #01230



## DELL DIMENSION DESKTOPS FOR BUSINESS

**Common features:** ♦ Mini Tower Model ♦ 512KB L2 Cache ♦ NEW 24X Variable EIDE CD-ROM Drive ♦ Microsoft® Office 97 Small Business Edition plus Bookshelf ♦ MS® Windows 95 ♦ MS Mouse (MS IntelliMouse on XPS System) ♦ 2 Universal Serial Bus (USB) Ports ♦ 3 Year Limited Warranty\* with 1 Year On-site Service

**Upgrades:** ♦ 3Com® 3C905 Fast EtherLink® XL 10/100 PCI Card, add \$109. ♦ 4/8GB EIDE TR4 TBU, add \$199. ♦ HP LaserJet 6Pse Printer, add \$799. ♦ 3-Pak of Zip 100MB Cartridge, add \$99.

### NEW DELL DIMENSION® XPS H266

266MHz PENTIUM® II PROCESSOR  
FEATURING MMX™ TECHNOLOGY

Common features listed above plus:

- 64MB EDO Memory with ECC
- NEW 7GB Hard Drive (10ms)
- NEW 1000TX Trinitron® Monitor (15.9" v.i.s., .26dp)
- NEW Matrox Millennium II 4MB WRAM Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-90 Speakers
- Iomega Zip 100MB IDE Internal Drive with One Cartridge

**\$3399**

Business Lease\*: \$126/Mo.  
Order Code #500709

### NEW DELL DIMENSION XPS H233

233MHz PENTIUM II PROCESSOR  
FEATURING MMX TECHNOLOGY

Common features listed above plus:

- 32MB EDO Memory
- 4.3GB Hard Drive (10ms)
- NEW 1000LS Monitor (15.9" v.i.s.)
- NEW 4MB EDO VIRGE 3D Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-90 Speakers
- Iomega Zip 100MB IDE Internal Drive with One Cartridge
- ★ Upgrade to 64MB EDO Memory with ECC, add \$299.

**\$2599**

Business Lease\*: \$96/Mo.  
Order Code #500708

### NEW DELL DIMENSION XPS M233s

233MHz PENTIUM® PROCESSOR  
WITH MMX TECHNOLOGY

Common features listed above plus:

- 32MB SDRAM Memory
- 4.3GB Hard Drive (10ms)
- NEW 1000LS Monitor (15.9" v.i.s.)
- NEW 4MB EDO VIRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-90 Speakers
- ★ Upgrade to a 6.4GB Hard Drive with 512KB cache (9.5ms), add \$85.
- ★ Upgrade to a Matrox Millennium II 4MB WRAM Video Card, add \$99.

**\$2399**

Business Lease: \$89/Mo.  
Order Code #500707

### DELL DIMENSION XPS M200s

200MHz PENTIUM PROCESSOR  
WITH MMX TECHNOLOGY

Common features listed above plus:

- 32MB SDRAM Memory
- 4.3GB Hard Drive (10ms)
- 800HS Trinitron Monitor (13.7" v.i.s., .26dp)
- NEW 4MB EDO VIRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-90 Speakers
- ★ Upgrade to 64MB SDRAM, add \$239.
- ★ Upgrade to a 1000LS Monitor (15.9" v.i.s.), add \$119.

**\$2199**

Business Lease: \$81/Mo.  
Order Code #500706

# OUR NEW SYSTEMS AREN'T THEY'RE INCREASING

## DELL DIMENSION DESKTOPS FOR HOME

**Common features:** ♦ Mini Tower Model ♦ 512KB L2 Cache ♦ NEW 24X Variable EIDE CD-ROM Drive ♦ NEW 56K Capable\*\* U.S. Robotics x2 Telephony Modem ♦ MS Windows 95 ♦ MS Mouse (MS IntelliMouse on XPS Systems) ♦ 2 Universal Serial Bus (USB) Ports ♦ 3 Year Limited Warranty with 1 Year On-site Service ♦ Upgrades: ♦ Iomega Zip 100MB IDE Internal Drive w/One Cartridge, add \$99. ♦ HP DeskJet 820Cse Color Printer, add \$299. ♦ 3 yrs. On-site Service, add \$99.

### NEW DELL DIMENSION XPS H266

266MHz PENTIUM II PROCESSOR (MMX)

Common features listed above plus:

- 32MB EDO Memory with ECC
- NEW 7GB Hard Drive (10ms)
- 1000TX Trinitron Monitor (15.9" v.i.s., .26dp)
- NEW Matrox Millennium II 8MB WRAM Video Card
- Yamaha 32 Wave Table Sound
- Altec ACS-490 Full Dolby® Surround Sound Speakers with Subwoofer
- Iomega Zip 100MB IDE Internal Drive with One Cartridge
- MS Office 97 Small Business Edition plus Encarta

**\$3499**

Order Code #500704

### NEW DELL DIMENSION XPS H266

266MHz PENTIUM II PROCESSOR (MMX)

Common features listed above plus:

- 32MB EDO Memory
- 6.4GB Hard Drive with 512KB Cache (9.5ms)
- NEW 1000LS Monitor (15.9" v.i.s.)
- NEW Matrox Millennium II 4MB WRAM Video Card
- Integrated Yamaha 16-bit Sound
- Altec Lansing ACS-290 Speakers with Subwoofer
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to 64MB EDO Memory with ECC, add \$299.

**\$2999**

Order Code #500703

### NEW DELL DIMENSION XPS M233s

233MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 32MB SDRAM Memory
- 3.2GB Hard Drive (12ms)
- NEW 1000LS Monitor (15.9" v.i.s.)
- NEW 4MB EDO VIRGE 3D Video Card
- Sound Blaster 16 WaveSynth Wavetable Sound
- Altec Lansing ACS-290 Speakers with Subwoofer
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to a 4.3GB Hard Drive (10ms), add \$65.

**\$2499**

Order Code #500702

### DELL DIMENSION M166a

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 16MB SDRAM Memory
- 3.2GB Hard Drive (12ms)
- 800HS Trinitron Monitor (13.7" v.i.s., .26dp)
- 2MB EDO VIRGE 3D Video
- Sound Blaster 16 PnP Sound Card
- Altec Lansing ACS-90 Speakers
- MS Home Essentials plus Best of Entertainment Pack
- ★ Upgrade to 32MB SDRAM, add \$119.
- ★ Upgrade to a 1000LS Monitor (15.9" v.i.s.), add \$119.

**\$1899**

Order Code #500701

Thousands of other custom configurations available



\*Pricing is not discountable. †For a complete copy of our Guarantees or Limited Warranties, please write Dell USA L.P. attn: Warranty, One Dell Way, Round Rock, TX 78682. \*Leasing arranged by third-party leasing companies to qualified customers. \*\*System weight with floppy drive or CD-ROM in options bay. On-site service provided by an independent third-party provider. May not be available in certain remote areas. \*32 products are capable of 560Kbps downloads. Due to FCC rules that restrict power output, however, current download speeds are limited to 50Kbps. Upload speeds are limited to 33.6 Kbps. Actual speeds may vary depending on line conditions. \*Prices and specifications valid in the U.S. only and subject to change without notice. Intel, the Intel Inside logo, LANtastic and Pentium are registered trademarks and MMX and EtherExpress are trademarks of Intel Corporation. MS, Microsoft, Windows and Windows NT are registered trademarks of Microsoft Corporation. 3Com and EtherLink are registered trademarks of 3Com Corporation. Trinitron is a registered trademark of Sony Corporation. DirectLink is a service mark of Dell Computer Corporation. ©1997 Dell Computer Corporation. All rights reserved.

### GET FREE DELL NEWS, RIGHT AT YOUR DESKTOP!

With DirectNews, Dell's free priority email bulletin, you can get pricing, product announcements, and limited time offers emailed direct to your computer, as soon as they become available. This money and time saving bulletin is available exclusively by subscription. And it's easy to subscribe. Just email us at [listserv@del.com](mailto:listserv@del.com) with the message "join ddn" And then watch your mailbox for the inside scoop on Dell's latest offers.





vs\* 95

es, add \$39.

### DIMENSION M166a

Hz PENTIUM PROCESSOR  
MMX TECHNOLOGY

non features listed above plus:

- 8MB SDRAM Memory
- 3GB Hard Drive (10ms)
- 17" 800LS Monitor (13.7" v.i.s.)
- 8MB EDO VIRGE 3D Video
- Upgrade to 32MB SDRAM, add \$119.
- Upgrade to an 800HS Trinitron monitor (13.7" v.i.s., .26dp), add \$49.
- Sound Blaster 16 PnP and Altec S-90 Speakers, add \$89.
- Mega Zip 100MB IDE Internal Drive
- One Cartridge, add \$99.

**\$1799**

Business Lease: \$67/Mo.  
Order Code #500705

## DESKTOP SOFTWARE DESCRIPTIONS

### MS Office 97 Small Business Edition (SBE) includes:

- Word 97
- Excel 97
- Publisher 97
- Outlook 97
- Automap Streets Plus
- Small Business Financial Mgr 97
- Internet Explorer 3.0

### MS Home Essentials plus Best of Entertainment Pack includes:

- Word 97
- Works 4.0
- Encarta 97
- Greetings Workshop
- Arcade
- Internet Explorer 3.0
- TETRIS, Taipei, SkiFree, Dr. BlackJack and more.

## NEW DELL POWEREDGE SERVERS

**Common features:** ♦ 512KB L2 Cache ♦ Integrated Ultra-Wide SCSI-3 Controller ♦ Intel® EtherExpress™ Pro/100 NIC ♦ Intel LANDesk® Server Manager v2.5x ♦ Dell Server Assistant CD ♦ 3 Year Limited Warranty¹

### DELL® POWEREDGE® 2200 SERVER

266MHz PENTIUM II PROCESSOR  
Dual Processor Capable, RAID Capable

Common features listed above plus:

- 96MB ECC EDO Memory
- 4GB Ultra-Wide SCSI-3 Hard Drive [7200 RPM, 8ms] (27GB Max.)
- 8X SCSI CD-ROM Drive
- MS Windows NT® Server 4.0

- ★ Upgrade to 128MB ECC EDO Memory, add \$220.
- ★ Upgrade to a 9GB Ultra-Wide SCSI-3 Hard Drive, add \$450.
- ★ Upgrade to 3 Years On-site Service, add \$99.

**\$4999**

Business Lease: \$179/Mo.  
Order Code #250072

### DELL POWEREDGE 2200 SERVER

233MHz PENTIUM II PROCESSOR  
Dual Processor Capable, RAID Capable

Common features listed above plus:

- 32MB ECC EDO Memory
- 2GB Ultra-Wide SCSI-3 Hard Drive [7200 RPM, 8ms] (27GB Max.)
- 8X SCSI CD-ROM Drive
- 3Com OfficeConnect Hub 8/TPC

- ★ Upgrade to 64MB ECC EDO Memory, add \$239.
- ★ Upgrade to a 4GB Ultra-Wide SCSI-3 Hard Drive, add \$320.
- ★ 4/8GB SCSI DAT Tape Backup, add \$749.

**\$3249**

Business Lease: \$119/Mo.  
Order Code #250070

# IT JUST INCREDIBLY FAST. INCREDIBLY PRICED.

## DELL LATITUDE NOTEBOOKS

**Common features:** ♦ 256KB L2 Pipeline Burst Cache ♦ Options Bay accepts 12X Variable CD-ROM, 3.5" Floppy Drive (both included), or Optional 2nd Li-Ion Battery ♦ PCI Bus with 128-bit Graphics Accelerator with 64K Colors ♦ Integrated 16-bit Stereo Sound ♦ Smart Lithium Ion Battery ♦ Microsoft Windows 95 ♦ IrDA 1.0 Standard Compliant ♦ Touchpad ♦ Under 7 Pounds¹ ♦ Extendable 1 Year Warranty¹

### NEW DELL LATITUDE® LM M166ST

266MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 72MB RAM
- 2.1GB Hard Drive
- 2nd Lithium Ion Battery
- MS Office 97 Small Business Edition
- Motorola 33.6 Fax Modem, add \$169.
- 3Com LAN+ 33.6 Modem PC Card, add \$349.
- Dell Latitude LM Port Replicator, add \$159.
- Leather Carrying Case, add \$129.

**\$3949<sup>†</sup>**

Business Lease: \$142/Mo.  
Order Code #800143

### NEW DELL LATITUDE LM M166ST

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 40MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- Motorola 33.6 Fax Modem
- MS Office 97 Small Business Edition
- ★ Upgrade to 72MB RAM, add \$299.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ 3Com 10Base-T Network Card, add \$139.

**\$3499<sup>†</sup>**

Business Lease: \$129/Mo.  
Order Code #800144

### NEW DELL LATITUDE LM M166ST

166MHz PENTIUM PROCESSOR W/MMX

Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 16MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- MS Office 97 Small Business Edition
- ★ Upgrade to 40MB RAM, add \$299.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ Motorola 33.6 Fax Modem, add \$169.
- ★ Dell Latitude LM Port Replicator, add \$159.
- ★ Leather Carrying Case, add \$129.

**\$2999<sup>†</sup>**

Business Lease: \$111/Mo.  
Order Code #800140

### DELL LATITUDE LM P133ST

133MHz PENTIUM® PROCESSOR

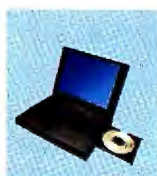
Common features listed above plus:

- 12.1" SVGA Active Matrix Display
- 16MB RAM (72MB Max.)
- NEW 1.6GB Hard Drive
- Motorola 33.6 Fax Modem
- ★ Upgrade to 24MB RAM, add \$99.
- ★ Upgrade to a 2.1GB Hard Drive, add \$149.
- ★ 2nd Lithium Ion Battery, add \$199.
- ★ Nylon Carrying Case, add \$69.
- ★ Dell Latitude LM Port Replicator, add \$159.

**\$2699<sup>†</sup>**

Business Lease: \$100/Mo.  
Order Code #800138

Available. What can we build yours to do?



TO ORDER TOLL-FREE

**800-392-3355**

TO ORDER ONLINE

[www.dell.com/buydell](http://www.dell.com/buydell)

Mon-Fri 7am-9pm CT  
Sat 10am-6pm CT  
Sun 12pm-5pm CT  
In Canada, call 800-233-1589  
GSA Contract #GS-35F-4076D

Keycode #01231

**DELL®**



